

A UNITED STATES  
DEPARTMENT OF  
COMMERCE  
PUBLICATION



# 1967 CENSUS OF BUSINESS

Vol. III



WHOLESALE TRADE  
SERVICES REPORTS

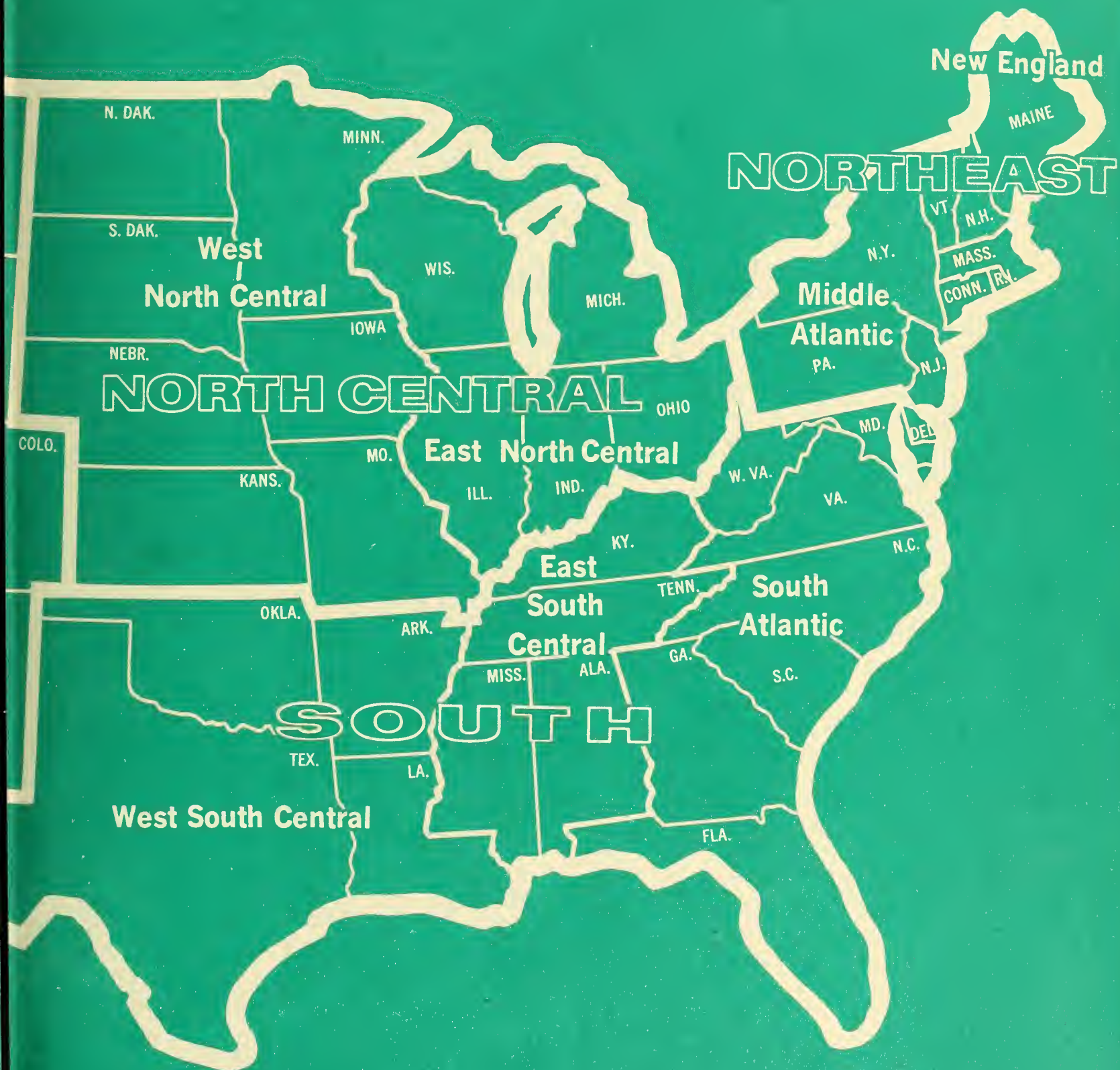
U.S. DEPARTMENT  
OF COMMERCE  
BUREAU OF  
ECONOMIC ANALYSIS

# CENSUS REGIONS AND GEOGRAPHIC DIVISIONS





# OF THE UNITED STATES



~~239097~~



30  
Ref  
HF  
3007  
.455  
1967  
V.3

# 1967 CENSUS OF BUSINESS

## Vol. III WHOLESALE TRADE — SUBJECT REPORTS

U.S. Summary,  
Sales Size, Employment Size, Single Units and Multiunits;  
Credit Sales, Receivables, and Bad Debt Losses;  
Sales by Class of Customer; Petroleum Bulk Stations and Terminals;  
Value Produced, Capital Expenditures, Fixed Assets,  
and Rental Payments, by Merchant Wholesalers;  
and Miscellaneous Subjects

Issued January 1971



### U.S. DEPARTMENT OF COMMERCE

**Maurice H. Stans**, Secretary

**Rocco C. Siciliano**, Under Secretary

**Harold C. Passer**, Assistant Secretary for Economic Affairs

**BUREAU OF THE CENSUS** **George Hay Brown**, Director



## BUREAU OF THE CENSUS

**George Hay Brown, Director**

**Robert F. Drury,**  
Deputy Director

**Walter F. Ryan,**  
Associate Director

**Dino S. Villa,**  
Deputy Associate Director

## BUSINESS DIVISION

**Harvey Kailin, Chief**

### Acknowledgments

This report was prepared in the Business Division under the general direction of **Harvey Kailin**, Division Chief, with direct supervision by **Louis Greenberg**, Assistant Chief, Program Development, who succeeded **Henry Wulff**. Plans and implementation procedures for the wholesale trade segment of the Census of Business were developed by **John Albright**, Chief, Wholesale Programs Branch, who was succeeded by **Caesar Hill**. **Earl Wiley**, with assistance from **Philip Thomas**, **Carl Hamilton**, and **John Trimble**, was responsible for resolving problems and reviewing the data for publication. **Robert Viehman** served as Coordinator and was the Business Division's liaison officer with other divisions. Staff assistance was provided by **Paul Shapiro**, Assistant Division Chief, Program Implementation, **Ralph S. Woodruff**, Assistant Division Chief, Research and Methodology, and **Max Shor**, Assistant Division Chief, Staff and Special Projects.

Systems and procedures were developed in the Systems Division, **Sol Dolleck**, Chief, by **Eugene Wendt**, Assistant Division Chief for Periodic Censuses, assisted by **Samuel Schweid**, Economic Census Program Manager, and **Alvin Barten**. Electronic computer programs were developed under the supervision of **William Lorenz**, assisted by **Martha Sullivan**, **Katherine Fresher**, and **Robert Janshego**.

Production controls were established under the supervision of **Francis Boucher** and **James R. Pepal**, assisted by **Caromel Wooten**. Data processing and related operations were performed by the Processing Division, **M. Douglas Fahey**, Chief, assisted by **Rudolph Micolý** and **James Shores**.

Editorial supervision was provided by **Julia Moring** of the Administrative and Publications Services Division.

Processing of wholesale reports was performed by the Jeffersonville Census Operation Division, **Joseph F. Arbena**, Chief.

**Arthur Horowitz**, in his capacity as the coordinator of the economic censuses, made important contributions to the planning and operational phases of the work.

Special acknowledgment is due to the many businesses whose cooperation has contributed to the publication of the data.

The statistics presented in this volume incorporate the subject preprints, series BC67-WS.

---

Library of Congress Card No. 72-608032

### Suggested Citation

U.S. Bureau of the Census, Census of Business, 1967

**Vol. III, Wholesale Trade—Subject Reports**

U.S. Government Printing Office, Washington, D.C., 1971

---

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, or any Department of Commerce field office. Price \$8.00



# Wholesale Trade Subject Reports

## CONTENTS

	page
Introduction . . . . .	V
1967 Census of Business Final Reports . . . . .	VI
Summary of Findings . . . . .	VII
United States Summary . . . . .	1-1
Sales Size, Employment Size, Single Units and Multiunits . . . . .	2-1
Credit Sales, Receivables, and Bad-Debt Losses . . . . .	3-1
Sales by Class of Customer . . . . .	4-1
Petroleum Bulk Stations and Terminals . . . . .	5-1
Value Produced, Capital Expenditures, Fixed Assets, and Rental Payments, by Merchant Wholesalers . . . . .	6-1
Miscellaneous Subjects . . . . .	7-1
Public Warehousing . . . . .	8-1
APPENDIX A General Explanation . . . . .	A-1
B Provisions of Law Relating to the 1967 Census of Business . . . . .	A-14
C Wholesale Trade General Questions . . . . .	A-15
D Kind-of-Business Titles and Reporting-Form Numbers . . . . .	A-18
E Standard Metropolitan Statistical Areas . . . . .	A-19

The chapters of this volume comprise the statistical portions of previously published reports (series BC67-WA and BC67-WS). Corrections made after the original publication of the reports have been carried to the cities and counties affected. Corrections have not been carried to the standard metropolitan statistical areas, States, etc., unless they significantly affect the data for such areas.



## Introduction

**AUTHORITY AND SCOPE**—The economic censuses are required by law under Title 13, U.S. Code, sections 131, 191, and 224. The 1967 Census of Business portion of the economic censuses consisted of firms engaged in retail trade, wholesale trade, and selected services (hotels and motels; personal, business, and repair services; and amusement and recreation services including the motion picture industry) which operated in the United States. In addition, the Census of Business covered public warehouses, dental laboratories, law firms, architectural and engineering firms, travel agencies, and truck and bus carriers not subject to economic regulation by the Interstate Commerce Commission. Data for the contract construction industry also were collected in this census but published in a separate series of reports. The Census of Business also covered Guam and the Virgin Islands. A separate 1967 Census of Business, Manufactures, and Construction for Puerto Rico was conducted jointly with the Commonwealth Government.

**KINDS OF BUSINESS COVERED**—This report covers all establishments included in wholesale trade (limited by definition to those with one or more paid employees) in accordance with the principles of the Standard Industrial Classification (SIC) Manual, 1967.<sup>1</sup> Also included are

<sup>1</sup> Executive Office of the President, Bureau of the Budget, *Standard Industrial Classification Manual*, 1967.

wholesale liquor establishments operated by State and local governments. Establishments without paid employees, engaged in marketing merchandise at wholesale, are not included. Neither do the basic tabulations include data for administrative offices, captive warehouses, and other units which service or are auxiliary to wholesale establishments within the same organization. See the Kind-of-Business Classifications section of appendix A for definitions of the kind-of-business categories for which data are shown in this report.

**CENSUS DISCLOSURE RULES**—In accordance with Federal law governing census reports, any data which disclose the operations of an individual establishment or business organization are not published. However, the number of establishments in a kind of business is not considered a disclosure, so that this item may appear in instances where other items of information for the same kind of business or locality are withheld.

**CORRECTIONS TO DATA**—Data in this report comprise the statistical portions of previously published reports (series BC-WA). Errors found after the final publications were issued have not been carried to specific areas in this report unless they significantly affect the data for such areas. As a result the detail in some tables may not add to totals.

---

# 1967 Census of Business Final Reports

---

## BOUND VOLUMES

volume one

### RETAIL TRADE--SUBJECT REPORTS

- Chapter 1. United States
2. Sales Size
  3. Employment Size
  4. Single Units and Multiunits

This volume consists of the United States summary chapter previously issued as part of the area reports, series BC67-RA, and the subject reports issued as series BC67-RS, except RS5.

---

volume two

### RETAIL TRADE--AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of retail establishments in an area. This volume consists of the area preprints, series BC67-RA.

---

volume three

### WHOLESALE TRADE--SUBJECT REPORTS

- Chapter 1. United States
2. Sales Size, Employment Size, Single Units and Multiunits
  3. Credit Sales, Receivables, and Bad-Debt Losses
  4. Sales by Class of Customer
  5. Petroleum Bulk Stations and Terminals
  6. Value Produced, Capital Expenditures, Fixed Assets, and Rental Payments, by Merchant Wholesalers
  7. Miscellaneous
  8. Public Warehousing

This volume consists of the United States summary chapter previously issued as part of the area reports, series BC67-WA, and the subject reports issued as series BC67-WS, except WS5 and WS7.

---

volume four

### WHOLESALE TRADE--AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of wholesale establishments in an area. This volume consists of the area preprints, series BC67-WA.

---

volume five

### SELECTED SERVICES--AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of service establishments in an area. This volume consists of the area preprints, series BC67-SA.

---

## OTHER FINAL REPORTS (UNBOUND)

Reports containing 1967 Census of Business data which are not included in the bound volumes described above are--

### MAJOR RETAIL CENTERS REPORTS (SERIES BC67-MRC)

A summary report and a report for each State containing one or more standard metropolitan statistical areas (SMSA's). Each report presents statistics for each SMSA in the State, the major retail centers (MRC's) in the SMSA, and the central business district (CBD) in each city with 100,000 inhabitants or more in the SMSA. Statistics for the CBD are presented for retail trade by kind of business. Data for each major retail center include (a) sales and establishment counts for total retail trade and for three major subgroups of retail trade and (b) establishment counts only by detailed kinds of business. These reports have been issued as series BC67-MRC.

---

### RETAIL MERCHANDISE LINE SALES REPORTS (SERIES BC67-MLS)

A United States summary report and a report for each State. Each report presents statistics on (a) number of establishments and total sales for establishments in a specified kind of business, (b) the number and total sales of those establishments reporting their sales by the 25 broad merchandise lines, (c) the percentage of total sales accounted for by each of the 25 broad lines, and (d) for establishments handling a specific line, what percent of their total sales is represented by sales of that line. Additional merchandise line detail is shown for selected kinds of business. These reports have been issued as series BC67-MLS.

---

### OTHER SUBJECT REPORTS

Warehouse Space, Warehouse Equipment, and Delivery Equipment (BC67-WS5)

Wholesale Commodity Line Sales (BC67-WS7)

Hotels, Motors Hotels, and Motels (BC67-SS2)

Laundries, Cleaning Plants, Related Services (BC67-SS3)

Motion Pictures (BC67-SS4)

Law Firms (BC67-SS5)

Architectural and Engineering Firms (BC67-SS6)

Travel Agencies (BC67-SS7)

Selected Services--Miscellaneous Subjects (BC67-SS8)

Retail Trade--Miscellaneous Subjects (BC67-RS5)

---



# Summary of Findings

## 1967 CENSUS ENUMERATION

### GENERAL

**Sales**—Sales of wholesale establishments in the United States totaled \$459 billion in 1967, an increase of 28.2 percent over the \$358 billion recorded in the previous Business Census year 1963, and 96.4 percent above the \$234 billion in 1954. The \$459 billion in 1967 was composed of \$206 billion sales by merchant wholesalers who buy and sell merchandise at wholesale on their own account; \$157 billion by sales branches and sales offices operated by manufacturers primarily for marketing products of their own plants; \$25 billion by petroleum bulk stations and terminals; \$61 billion by agents and brokers marketing merchandise at wholesale, on an agency basis; and \$10 billion by wholesale buyers and dealers in farm products, buying direct from farmers.

Sales of merchant wholesalers (firms who buy and sell merchandise on their own account and are not primarily engaged in manufacturing or producing the goods) increased from \$100 billion in 54 to \$206 billion in 1967, an increase of 105.8 percent in the 13-year period.

The relationship of the trend in wholesale trade sales to trends in other parts of the economy is illustrated by data in the accompanying summary table A. This table shows an increase of 96.4 percent from 1954 to 1967 in sales of all wholesale

establishments as a group compared with a 105.8-percent increase in sales of merchant wholesalers, an 82.5-percent increase in retail trade, and a 118.5-percent increase in the gross national product during the same period.

The increase since 1954 of 96.4 percent in wholesale trade reflects, in part, a 14.3-percent increase in wholesale prices as reported by the Bureau of Labor Statistics; but, after allowing for this change, there remains a substantial increment representing growth in the physical volume of wholesale trade. Per capita value increase also is indicated, as the increase in population from 163 million inhabitants in 1954 to 199 million in 1967 amounted to 22.1 percent.

Table A presents these and other summary facts for the Business Census years 1954, 1958, 1963, and 1967.

**Establishments**—At the end of 1967 there were in the United States 311,646 establishments (places of business) operated by firms with paid employees and primarily engaged in marketing merchandise at wholesale. In this number each wholesale location of organizations operating more than one place of business is counted separately. The census of wholesale trade was defined in 1954 to exclude businesses without paid employees and wholesale trade statistics in the 1954 census and subsequent years exclude such businesses.

An establishment is considered to be primarily engaged in wholesale trade when its principal business is buying and/or selling merchandise at wholesale, or acting as an agent or broker

TABLE A. Wholesale Sales and Other National Indicators: 1954 to 1967

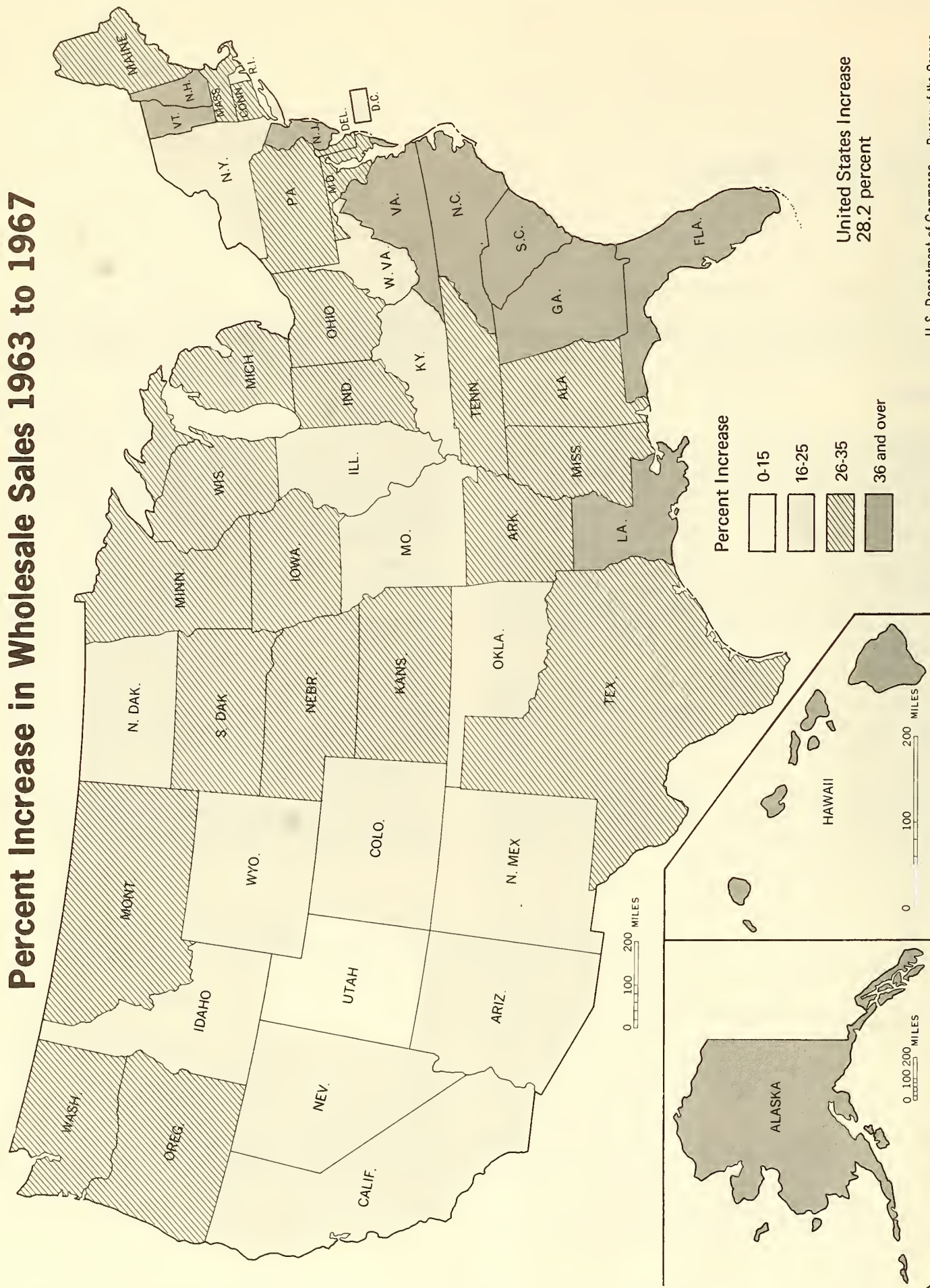
Business census year	Population (1,000)	Population index (1954=100)	Gross national product <sup>2</sup>		Sales, wholesale establishments, all types of operation		Sales merchant wholesalers		Sales, all retail stores		Wholesale price index all commodities <sup>3</sup> (1954=100)
			Amount (Bil. dol.)	Index (1954=100)	Amount (\$1,000)	Index (1954=100)	Amount (\$1,000)	Index (1954=100)	Amount (\$1,000)	Index (1954=100)	
1954.....	163,026	100.0	363.1	100.0	233,976,052	100.0	100,102,571	100.0	169,967,748	100.0	100.0
1958.....	174,882	107.3	441.7	121.7	285,726,904	122.1	122,060,171	121.9	200,364,678	117.9	108.1
1963.....	189,417	116.2	583.9	160.8	358,385,749	153.2	157,391,769	157.2	244,201,777	143.7	108.0
1967.....	199,119	122.1	793.5	218.5	459,475,967	196.4	206,055,065	205.8	210,214,393	182.5	114.3

<sup>1</sup>Total population including armed forces abroad.

<sup>2</sup>Source: Department of Commerce, Office of Business Economics.

<sup>3</sup>Source: Department of Labor, Bureau of Labor Statistics.

# Percent Increase in Wholesale Sales 1963 to 1967





in marketing goods at wholesale. "At wholesale" includes marketing or selling merchandise to retailers; to other wholesale organizations; and to industrial, commercial, professional, institutional, and similar users. Establishments selling to customers primarily engaged in buying for business use—rather than for resale of the goods in the form purchased—are included, as well as establishments selling to resellers.

The number of wholesale trade establishments increased from 250,000 in 1954 to 287,000 in 1958, 308,000 in 1963, and to 311,000 in 1967. Data for Alaska and Hawaii are included in 1958, 1963, and 1967, but not in 1954. Alaska had 254 wholesale establishments in 1958, 291, in 1963, and 365 in 1967; Hawaii had 793 establishments in 1958, 974 in 1963, and 1030 in 1967.

**Inventories**—Stocks of merchandise on hand for sale at the end of 1967 were valued, at cost, at \$28 billion, up 39.5 percent from 1963. They were up 115.5 percent in 1967 over the end of 1954.

**Employment and payroll**—Wholesale trade establishments provided employment for 3,518,969 paid employees and 122,297 owners of unincorporated businesses as of mid-March 1967. In addition there were 162,862 employees of central offices and auxiliary units servicing wholesale establishments.

Payroll of wholesale establishments amounted to \$23.9 billion for the year 1967, up 32.2 percent from the \$18.1 billion in 1963, and 117.1 percent above 1954. Payroll in 1967 of central administrative offices servicing wholesale establishments amounted to \$1.4 billion.

TABLE B. Wholesale Trade Summary--United States: 1954 to 1967

Business census year	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Payroll entire year (\$1,000)	Paid employees, workweek ended nearest March 12 <sup>1</sup> (number)	Active proprietors of unincorporated businesses (number)
1967.....	311,464	459,475,967	28,117,086	23,921,680	3,518,969	122,297
1963.....	308,177	358,385,749	20,149,840	18,100,929	3,088,706	138,222
1958.....	287,403	285,726,904	15,009,294	13,244,008	2,807,661	157,929
1954 <sup>2</sup> .....	250,322	233,976,052	13,046,175	10,867,903	2,554,700	150,346

<sup>1</sup>Pay period was week nearest November 15 for years prior to 1967.

<sup>2</sup>Alaska and Hawaii not included in 1954 data.

**Type of operation**—Wholesale trade, as defined in the Standard Industrial Classification (SIC) Manual in accordance with which censuses are conducted, includes more than is indicated in the terms "wholesaler" and "jobber." It encompasses all types of establishments primarily engaged in selling merchandise at wholesale—merchants, distributors, exporters, importers; merchandise agents and brokers; commission merchants; manufacturers' sales branches and sales offices operated apart from plants; and dealers buying products from farmers and selling at wholesale. For census purposes, wholesale trade is divided into five major type-of-operation groups as listed below, and each wholesale establishment is assigned to one of the classifications according to the characteristics of its operation, or to the nature of functions performed:

Merchant wholesalers.  
Manufacturers' sales branches and sales offices.  
Petroleum bulk plants and terminals.  
Merchandise agents and brokers.  
Assemblers of farm products.

These five groups are further subdivided into 18 detailed subtypes as described in appendix A. Summary information is presented for each of the various subtypes in table 3, United States Summary, followed by kind-of-business data for each of the subtypes.

Merchant wholesalers have consistently constituted the most important major type-of-operation group with sales varying

TABLE C. Wholesale Trade by Type of Operation--United States: 1954 to 1967

Type of operation	Number of establishments				Sales (million dollars)				Percentage change in sales		
	1967	1963	1958	1954	1967	1963	1958	1954	1963 to 1967	1958 to 1967	1954 to 1967
All types of operations, total...	311,464	308,177	287,043	250,322	459,475	358,386	285,727	233,976	28.2	60.8	96.4
Merchant wholesalers.....	212,993	208,997	190,492	163,157	206,055	157,392	122,060	100,103	30.9	68.8	105.8
Manufacturer's sales branches, sales offices.....	30,679	28,884	25,240	22,590	157,096	116,443	87,820	69,534	34.9	78.9	125.9
Petroleum bulk stations, terminals.....	30,229	30,873	30,520	29,189	24,821	21,485	20,252	16,038	15.5	22.5	54.7
Merchandise agents, brokers.....	26,462	25,313	26,666	22,131	61,347	53,245	46,589	39,250	15.2	31.7	56.3
Assemblers of farm products.....	11,101	14,110	14,125	13,255	10,155	9,820	9,005	9,051	3.4	12.8	11.3

Note: Data for Alaska and Hawaii included in 1958, 1963, and 1967, but not for 1954.

from 42.8 percent of total for all wholesale trade in 1954, to 44.8 percent in 1967. The number of establishments for this type increased from 163,157 in 1954 to 212,993 in 1967, an increase of 30.5 percent. In 1967, manufacturers' sales branches and sales offices were second among the five groups from the standpoint of sales—\$157 billion or 34.2 percent of the total—and ranked second in count of establishments. Merchandise agents and brokers ranked third in sales, \$61 billion; followed by petroleum bulk plants and terminals, \$25 billion; and assemblers of farm products, \$10 billion.

Each of the five major types of operation recorded sales gains in 1967 over 1963. Manufacturers' sales branches recorded the largest rate of increase, 34.9 percent; followed by merchant wholesalers, 30.9 percent; petroleum bulk plants and terminals, 15.5 percent; and merchandise agents, 15.2 percent. Assemblers of farm products recorded only a moderate gain of 3.4 percent.

Manufacturers' sales branches and sales offices also constituted the most rapidly growing segment over a longer period of time, with an increase of 125.9 percent in sales from 1954 to 1967, followed by merchant wholesalers, with 105.8 percent.

**Kind of business**—In addition to classification by type of operation, each wholesale establishment is assigned a kind-of-business classification. The method of classifying and the kinds of business for which data are shown separately are described in appendix A. Data are presented in chapter 1, table 1, United

States Summary, in the kind-of-business detail of the Standard Industrial Classification Manual. In the same table, type-of-operation information is shown in summary and for each kind of business. Considerably more kind-of-business detail for 1967 is given in table 3, and for 1963, in table 4 of chapter 1.

"Metals and minerals" (except "petroleum and scrap") ranked first with sales of \$33.7 billion in 1967. "Petroleum and petroleum products" ranked second with \$33.3 billion; followed by "Automobiles and other motor vehicles," \$31.3 billion; and "Groceries and related products n.e.c.," \$23.9 billion.

Merchant wholesalers (commonly referred to as wholesalers, distributors, jobbers, supply houses, etc.) who buy and sell merchandise at wholesale on their own account, constitute the most important of the five major types of operation with \$206.1 billion of the \$459.5 billion in sales for all types combined. Table D presents data on sales of this type of operation by kind of business for the years 1967, 1963, 1958, and 1954.

Among the major kinds of business showing a 50-percent or more increase in sales between 1963 and 1967 are: "Tires and tubes"; "Industrial machinery and equipment"; "Transportation equipment (except motor vehicles)"; and Metals service center."

Only two merchant wholesaler kinds of business recorded sales declines from 1963 to 1967—"Cotton," and "Coal wholesalers."

TABLE D. Sales of Merchant Wholesalers, by kind of Business--United States: 1954 to 1967

Kind of business	Sales (million dollars)				Percent change in sales		
	1967	1963 <sup>1</sup>	1958 <sup>2</sup>	1954	1963 to 1967	1958 to 1967	1954 to 1967
Merchant wholesalers, total.....	206,055	157,392	122,060	100,103	30.9	68.8	105.8
Motor vehicles, automotive equipment.....	14,093	10,304	7,098	3,977	36.8	98.6	254.4
Automobiles, other motor vehicles.....	5,345	3,577	2,291	757	49.4	133.3	606.1
Automotive equipment.....	7,389	6,000	4,154	2,890	23.2	77.9	155.7
Tires, tubes.....	1,359	727	653	330	86.9	108.1	311.8
Drugs, chemicals, allied products.....	7,808	5,996	4,641	3,370	30.2	68.2	131.7
Drugs, drug proprietaries, druggists' sundries.	4,748	3,619	2,827	2,174	31.2	68.0	118.4
Paints, varnishes.....	424	348	318	273	21.8	33.3	55.3
Other chemicals, allied products.....	2,636	2,029	1,496	923	29.9	76.2	185.6
Dry goods, apparel.....	8,862	7,027	5,901	5,690	26.1	50.2	55.7
Dry goods, piece goods, notions.....	4,579	3,789	3,369	3,532	20.8	35.9	29.6
Apparel and accessories, hosiery, lingerie....	3,616	2,753	2,118	1,804	31.3	70.7	100.5
Footwear.....	667	485	414	354	37.5	61.1	88.4
Groceries and related products.....	41,552	30,854	25,200	22,058	34.7	64.9	88.4
General-line grocers.....	15,548	11,723	8,428	7,354	32.6	84.5	111.4
Frozen foods.....	1,771	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Dairy products.....	2,678	2,185	1,934	1,340	22.6	38.5	99.9
Poultry, poultry products.....	2,180	1,629	1,462	1,475	33.8	49.1	47.8
Confectionery.....	1,030	858	747	527	20.0	37.9	95.4
Fish, seafoods.....	856	693	622	654	23.5	37.6	30.9
Meats, meat products.....	7,395	5,371	3,879	2,866	37.7	90.7	158.0
Fresh fruits, vegetables.....	3,973	2,980	3,092	3,262	33.3	28.5	21.8
Other groceries and related products.....	6,121	5,415	5,036	4,580	13.0	21.5	33.6
Farm products, raw materials.....	16,176	13,690	9,595	9,232	18.2	68.6	75.2
Cotton.....	1,974	2,550	2,200	2,610	-22.6	-10.3	-24.4
Grain.....	11,499	8,781	5,073	3,990	31.0	126.7	188.2
Livestock, except horses, mules.....	836	639	759	888	30.9	10.1	-5.9
Miscellaneous farm products.....	1,867	1,720	1,563	1,744	8.6	19.5	7.1

Note: Under Groceries and related products - "Frozen foods" was added for 1967. There are no figures for "Frozen foods" for the previous years on this chart.

See other footnotes at end of table.



TABLE D. Sales of Merchant Wholesalers, by kind of Business--United States: 1954 to 1967--Continued

Kind of business	Sales (million dollars)				Percent change in sales		
	1967	1963 <sup>1</sup>	1958 <sup>2</sup>	1954	1963 to 1967	1958 to 1967	1954 to 1967
Electrical goods.....	13,625	9,911	7,928	6,338	37.5	71.8	114.9
Electrical supplies, apparatus.....	5,698	4,208	3,444	2,910	35.3	65.4	95.7
Electrical appliances, TV, radio sets.....	5,718	4,166	3,432	2,815	37.3	66.6	103.1
Electronic parts, equipment.....	2,209	1,537	1,054	613	43.7	109.6	260.3
Hardware, plumbing, heating equipment, supplies..	8,557	6,827	5,920	4,882	25.3	44.5	75.3
Hardware.....	3,197	2,543	2,255	2,068	25.7	41.8	54.6
Plumbing and heating equipment, supplies.....	4,229	3,470	3,052	2,330	21.9	38.6	81.5
Air conditioning, refrigerator equipment, supplies.....	1,131	814	613	484	38.9	84.5	133.7
Machinery, equipment, supplies.....	24,148	16,798	12,647	9,556	43.8	90.9	152.7
Commercial, industry machines, equipment, supplies:							
Commercial machines equipment.....	1,929	1,445	1,010	660	33.5	91.0	192.3
Construction, mining, machinery, equipment...	3,652	2,612	2,006	1,401	39.8	82.1	160.7
Industrial machinery, equipment.....	6,104	3,852	3,332	2,619	58.5	83.2	133.1
Industrial supplies.....	5,198	3,638	2,562	2,208	42.9	102.9	135.4
Farm, garden machinery, equipment.....	1,110	909	741	535	22.1	49.8	107.5
Professional equipment, supplies.....	2,893	2,069	1,340	853	39.8	115.9	239.2
Service establishment equipment, supplies.....	1,887	1,414	1,040	904	33.5	81.4	108.7
Transportation equipment, supplies, except automotive.....	1,375	859	616	376	60.0	123.2	265.7
Metals, minerals (except petroleum products, scrap).....	11,863	7,934	5,541	4,157	49.5	114.1	185.4
Coal.....	590	661	917	794	-10.7	-35.7	-25.7
Metals service centers.....	7,875	4,266	4,624	3,363	84.6	143.8	235.2
Metals sales office.....	3,398	3,007					
Petroleum bulk stations, terminals.....	-	-	-	-	-	-	-
Scrap, waste materials.....	4,423	3,484	2,898	2,406	27.0	52.6	83.8
Iron, steel scrap.....	2,436	1,938	1,706	1,213	25.7	42.8	100.8
Waste materials.....	1,987	1,546	1,192	1,193	28.5	66.7	66.6
Tobacco, tobacco products.....	5,315	4,682	3,668	3,209	13.5	44.9	65.6
Beer, wine, distilled alcoholic beverages.....	10,444	8,195	6,530	5,687	27.4	59.9	83.6
Beer.....	4,325	3,385	2,731	2,311	27.8	58.4	87.1
Wine, distilled spirits.....	6,119	4,810	3,799	3,376	27.2	61.1	81.3
Paper, paper products, except wallpaper.....	6,422	4,715	3,564	2,915	36.2	80.2	120.3
Printing and writing paper.....	2,430	1,812	3,013	2,545	34.1	62.8	92.8
Industrial and personal service paper.....	2,476	1,847					
Stationery, office supplies.....	1,516	1,056	551	370	43.6	175.1	309.7
Furniture, home furnishings.....	4,329	3,400	2,510	2,082	27.3	72.5	107.9
Furniture (household, office).....	1,452	1,006	745	698	44.3	94.9	108.0
Home furnishings, floor coverings.....	2,877	2,394	1,765	1,384	20.2	63.0	107.9
Lumber, construction materials.....	10,073	8,713	6,271	5,588	15.6	60.6	80.3
Lumber, millwork.....	5,794	5,676	4,220	3,806	2.1	37.3	52.2
Construction materials.....	3,279	3,037	2,051	1,782	8.0	59.9	84.0
Amusement, sporting goods.....	3,002	2,041	1,354	953	47.1	121.7	215.0
Books, periodicals, newspapers.....	1,404	1,029	840	697	36.4	67.1	101.4
Farm supplies.....	2,793	2,395	1,704	1,575	16.6	63.9	77.3
Jewelry.....	1,626	1,101	848	825	47.7	91.7	97.1
Gifts, art goods, adv. novelties, specialties....	786	636	559	4,906	23.6	40.6	43.2
Other products.....	6,239	7,660	6,444				

Standard Notes: - Represents zero. NA Not available. Minus size (-) before number denotes decrease.

<sup>1</sup>Data for Alaska and Hawaii included in 1963 and 1967 but not in previous census years.<sup>2</sup>Data for Alaska and Hawaii included in total but not in other figures for 1958.



# WHOLESALE TRADE GEOGRAPHICALLY

Wholesale trade is measured geographically for census purposes according to the location of the establishment from which the business is conducted, and to which all of the sales, employment,

payroll, etc., are credited accordingly, regardless of the size of the sales territory covered. All of the business of the wholesale establishments located in Chicago, for example, is credited to Chicago even though sales territories may extend into several States. Data for traveling salesmen are included with establishments from which they operate.

TABLE E. Wholesale Trade Sales in 1967 by States, Ranked by Sales Volume: 1954 to 1967

States	All types of operations combined					Merchant wholesalers only				
	Sales, 1967 (mil. dol.)	Rank				Sales, 1967 (mil. dol.)	Rank			
		1967	1963	1958	1954		1967	1963	1958	1954
United States, total.....	459,476	(X)	(X)	(X)	(X)	206,055	(X)	(X)	(X)	(X)
New York.....	77,957	1	1	1	1	37,045	1	1	1	1
California.....	44,234	2	2	2	2	20,020	2	2	2	3
Illinois.....	39,539	3	3	3	3	15,154	3	3	3	2
Texas.....	23,910	4	4	4	4	11,942	4	4	6	6
Ohio.....	23,706	5	6	6	6	9,215	6	5	5	5
Pennsylvania.....	23,480	6	5	5	5	9,794	5	6	4	4
Michigan.....	28,800	7	8	7	7	7,429	8	7	7	7
New Jersey.....	17,932	8	7	8	10	8,550	7	8	10	10
Missouri.....	15,046	9	10	10	9	6,295	9	9	8	8
Massachusetts.....	13,158	10	9	9	8	6,090	10	10	9	9
Georgia.....	11,459	11	15	18	18	3,783	15	12	12	13
Minnesota.....	10,617	12	12	12	11	4,677	12	11	11	11
Florida.....	10,303	13	11	11	14	5,190	11	13	13	19
North Carolina.....	9,530	14	19	19	19	3,599	17	14	16	15
Tennessee.....	8,628	15	13	13	12	4,371	13	15	15	12
Indiana.....	8,349	16	14	14	13	3,816	14	16	14	14
Wisconsin.....	7,300	17	17	15	17	3,497	18	17	17	17
Washington.....	6,697	18	16	16	15	3,244	19	18	19	18
Louisiana.....	6,559	19	20	17	16	3,599	16	20	20	20
Virginia.....	6,162	20	21	22	22	2,560	22	23	21	23
Maryland.....	5,958	21	23	23	24	2,453	24	21	22	22
Iowa.....	5,950	22	24	21	20	2,534	23	19	18	16
Oregon.....	5,873	23	18	20	21	3,170	20	22	23	24
Connecticut.....	4,673	24	22	24	23	2,628	21	25	28	29
Alabama.....	4,437	25	25	25	25	2,206	25	28	26	25
Kansas.....	4,405	26	28	27	28	1,994	27	29	30	30
Colorado.....	4,386	27	27	29	29	1,790	29	24	25	27
Nebraska.....	4,385	28	30	30	30	1,558	30	27	24	21
Oklahoma.....	4,263	29	26	26	26	1,988	26	26	27	26
Kentucky.....	3,994	30	29	28	27	1,878	28	30	29	28
South Carolina.....	2,745	31	31	31	31	1,519	31	32	32	32
District of Columbia.....	2,376	32	34	33	32	967	36	31	31	31
Mississippi.....	2,309	33	33	32	34	1,256	32	34	33	33
Arizona.....	2,144	34	32	34	37	1,183	33	33	35	40
Arkansas.....	1,956	35	35	36	35	1,168	34	35	37	35
West Virginia.....	1,691	36	36	35	33	969	35	37	34	34
Utah.....	1,661	37	38	38	38	843	38	36	36	36
North Dakota.....	1,492	38	43	41	43	476	43	38	39	37
Rhode Island.....	1,475	39	37	37	36	918	37	39	38	(NA)
Delaware.....	1,430	40	48	47	47	378	46	40	42	38
South Dakota.....	1,251	41	47	45	44	324	48	42	40	39
Maine.....	1,234	42	39	39	39	677	39	41	41	42
Montana.....	1,081	43	42	43	42	509	42	43	43	41
Hawaii.....	1,014	44	41	42	40	538	40	46	46	43
Idaho.....	912	45	44	44	45	423	45	45	44	44
New Mexico.....	910	46	40	40	41	520	41	44	45	45
New Hampshire.....	689	47	45	46	46	425	44	47	47	46
Nevada.....	461	48	45	48	48	339	47	48	50	49
Vermont.....	382	49	46	49	50	224	49	49	48	48
Wyoming.....	288	50	49	50	49	156	51	50	49	47
Alaska.....	286	51	51	51	51	175	50	51	51	50

X Not applicable. NA Not available.

States—Wholesale trade data are presented by kind of business for each of the 50 States and the District of Columbia in separate chapters of Volume 4 of the 1967 Census of Business. These chapters are also available as separate reports in the BC67 WA

series. State summaries are presented in table 4, chapter 1, by type of operation and in table 8, chapter 1, by kind of business. The accompanying text table E ranks the States by wholesale trade sales volume in 1967, 1963, 1958, and 1954.

TABLE F. 50 Largest Standard Metropolitan Statistical Areas by Wholesale Trade Sales: 1967 and 1963

SMSA's ranked by 1967 wholesale trade sales	Establishments		Sales, all types of wholesale establishments				Rank	
	1967	1963	1967		1963		1967	1963
			Amount (mil. dol.)	Percent of U.S. total	Amount (mil. dol.)	Percent of U.S. total		
United States, total.....	311,464	308,177	459,476	100.0	358,386	100.0	(X)	(X)
50 largest standard metropolitan statistical areas, total.....	161,732	159,832	330,706	72.0	257,113	71.7	(X)	(X)
New York, N.Y.....	30,412	31,368	66,998	14.6	57,562	16.1	1	1
Chicago, Ill.....	12,326	12,206	32,648	7.1	23,682	6.6	2	2
Los Angeles-Long Beach, Calif.....	12,298	12,216	21,501	4.7	17,138	4.8	3	3
Detroit, Mich.....	5,644	5,643	13,321	2.9	9,952	2.8	4	5
Philadelphia, Pa.-N.J.....	7,342	7,476	13,216	2.9	10,252	2.9	5	4
San Francisco-Oakland, Calif.....	5,757	5,804	12,405	2.7	9,901	2.8	6	6
Boston, Mass.....	5,705	5,809	10,436	2.3	8,192	2.2	7	7
Atlanta, Ga.....	3,167	2,821	8,498	1.8	5,733	1.6	8	11
Minneapolis-St. Paul, Minn.....	3,289	3,160	8,470	1.8	6,565	1.8	9	9
St. Louis, Mo.-Ill.....	3,895	3,853	8,409	1.8	6,582	1.8	10	8
Cleveland, Ohio.....	3,701	3,665	7,652	1.7	6,323	1.8	11	10
Dallas, Tex.....	3,528	3,249	7,303	1.6	5,647	1.6	12	12
Newark, N.J.....	3,319	3,335	7,131	1.6	5,058	1.4	13	14
Houston, Tex.....	3,402	2,829	6,561	1.4	4,485	1.3	14	16
Kansas City, Mo.-Kans.....	2,547	2,513	6,213	1.4	5,070	1.4	15	13
Pittsburgh, Pa.....	3,346	3,440	6,183	1.3	4,490	1.3	16	15
Paterson-Clifton-Passaic, N.J.....	2,585	2,237	5,311	1.2	3,649	1.0	17	18
Cincinnati, Ohio-Ky.-Ind.....	2,283	2,272	5,284	1.2	4,043	1.2	18	17
Washington, D.C.-Md.-Va.....	2,214	2,005	4,730	1.0	3,478	1.0	19	20
Portland, Oreg.-Wash.....	2,125	2,049	4,715	1.0	3,465	1.0	20	21
Memphis, Tenn.-Ark.....	1,534	1,422	4,406	1.0	3,597	1.0	21	19
Seattle-Everett, Wash.....	2,567	2,574	4,233	.9	3,147	.9	22	23
Baltimore, Md.....	2,384	2,333	4,107	.9	3,150	.9	23	22
Milwaukee, Wis.....	2,287	2,316	4,047	.9	2,956	.8	24	24
Charlotte, N.C.....	1,364	1,214	3,885	.8	2,811	.8	25	27
Indianapolis, Ind.....	1,852	1,784	3,629	.8	2,779	.8	26	28
Denver, Colo.....	2,345	2,273	3,551	.8	2,941	.8	27	25
New Orleans, La.....	1,918	1,801	3,500	.8	2,655	.7	28	29
Buffalo, N.Y.....	2,015	2,056	3,250	.7	2,897	.8	29	26
Miami, Fla.....	2,553	2,360	2,724	.6	1,829	.5	30	32
Omaha, Nebr.-Iowa.....	1,022	1,009	2,666	.6	2,144	.6	31	30
Jacksonville, Fla.....	995	986	2,612	.6	2,002	.6	32	31
Richmond, Va.....	873	861	2,268	.5	1,491	.4	33	36
Birmingham, Ala.....	1,197	1,074	2,133	.5	1,595	.4	34	33
Columbus, Ohio.....	1,197	1,143	2,084	.5	1,464	.4	35	37
Louisville, Ky.-Ind.....	1,212	1,177	2,074	.5	1,594	.4	36	34
Syracuse, N.Y.....	1,123	1,091	1,986	.4	1,377	.4	37	38
Oklahoma City, Okla.....	1,186	1,162	1,841	.4	1,514	.4	38	35
Rochester, N.Y.....	1,202	1,179	1,711	.4	1,132	.3	39	45
Akron, Ohio.....	750	754	1,706	.4	1,079	.3	40	49
Tampa-St. Petersburg, Fla.....	1,492	1,428	1,671	.4	1,213	.3	41	41
Phoenix, Ariz.....	1,420	1,371	1,606	.3	1,363	.4	42	42
Fort Worth, Tex.....	1,130	1,021	1,577	.3	1,166	.3	43	43
Jersey City, N.J.....	987	1,068	1,540	.3	1,121	.3	44	44
San Jose, Calif.....	966	843	1,531	.3	1,088	.3	45	48
Hartford, Conn.....	1,094	1,054	1,517	.3	1,141	.3	46	44
Providence-Pawtucket-Warwick, R.I.-Mass.....	1,453	1,439	1,511	.3	1,213	.3	47	42
Des Moines, Iowa.....	706	703	1,462	.3	1,009	.3	48	62
Grand Rapids, Mich.....	1,015	1,003	1,448	.3	1,008	.3	49	53
Albany-Schenectady-Troy, N.Y.....	1,008	1,004	1,445	.3	1,068	.3	50	50

(X) Not applicable.

TABLE G. 50 Largest Counties by Wholesale Trade Sales: 1967 and 1963

County, ranked by 1967 wholesale trade sales	Establishments		Sales all types of wholesale establishments				Rank	
	1967	1963	1967		1963		1967	1963
			Amount (\$1,000)	Percent of U.S. total	Amount (\$1,000)	Percent of U.S. total		
United States, total.....	311,464	308,177	459,476	100.0	358,386	100.0	(X)	(X)
50 largest counties, total.....	135,634	131,455	284,402	61.9	226,179	63.1	(X)	(X)
New York County, N.Y. (coextensive with Manhattan borough, New York City).....	17,837	19,869	51,820	11.3	46,561	13.0	1	1
Cook County, Ill.....	10,944	11,100	30,450	6.6	22,628	6.3	2	2
Los Angeles County, Calif.....	12,298	12,216	21,501	4.7	17,138	4.8	3	3
Wayne County, Mich.....	3,940	4,415	9,509	7.1	8,296	2.3	4	4
Cuyahoga County, Ohio.....	3,466	3,470	7,488	1.6	6,207	1.7	5	5
Dallas County, Tex.....	3,337	3,113	7,223	1.6	5,592	1.6	6	7
Philadelphia County, Pa. (coextensive with city).....	3,904	4,512	6,876	1.5	6,100	1.7	7	6
Harris County, Tex.....	3,196	2,829	6,464	1.4	4,485	1.2	8	12
Fulton County, Ga.....	2,337	2,203	6,393	1.4	4,630	1.3	9	10
Hennepin County, Minn.....	2,356	2,231	6,056	1.3	4,725	1.3	10	9
San Francisco County, Calif. (coextensive with city).....	2,584	2,991	6,016	1.3	5,279	1.5	11	8
Allegheny County, Pa.....	2,723	2,831	5,643	1.2	4,074	1.1	12	14
Hamilton County, Ohio.....	1,996	1,993	5,080	1.1	3,896	1.1	13	15
Suffolk County, Mass.....	2,758	3,178	4,875	1.1	4,575	1.3	14	11
St. Louis City, Mo. (not part of any county).....	2,085	2,320	4,518	1.0	4,112	1.1	15	13
Shelby County, Tenn.....	1,481	1,374	4,379	1.0	3,564	1.0	16	17
King County, Wash.....	2,369	2,373	4,090	.9	3,033	.8	17	19
Jackson County, Mo.....	1,764	1,828	4,047	.9	3,531	1.0	18	16
Multnomah County, Oreg.....	1,750	1,707	4,044	.9	3,111	.9	19	18
Bergen County, N.J.....	1,723	1,396	3,984	.9	2,708	.8	20	25
Mecklenburg County, N.C.....	1,305	1,161	3,835	.8	2,783	.8	21	22
Milwaukee County, Wis.....	1,865	2,020	3,665	.8	2,813	.8	22	21
Essex County, N.J.....	1,951	2,088	3,628	.8	2,754	.8	23	24
Montgomery County, Pa.....	1,341	1,138	3,567	.8	2,164	.6	24	33
Middlesex County, Mass.....	1,954	1,751	3,502	.8	2,247	.6	25	31
Marion County, Ind.....	1,576	1,543	3,434	.7	2,648	.7	26	28
Oakland County, Mich.....	1,332	893	3,329	.7	1,379	.4	27	46
Nassau County, N.Y.....	2,865	2,152	3,313	.7	1,950	.5	28	38
Union County, N.J.....	1,070	1,003	3,219	.7	2,159	.6	29	34
Alameda County, Calif.....	1,661	1,574	3,215	.7	2,551	.7	30	30
Denver County, Colo. (coextensive with city).....	1,844	1,815	3,180	.7	2,692	.7	31	26
Queens County, N.Y. (coextensive with Queens Borough, New York City).....	2,413	2,315	3,124	.7	2,851	.8	32	20
Westchester County, N.Y.....	1,451	1,293	3,080	.7	2,218	.6	33	32
St. Louis County, Mo.....	1,139	888	3,065	.7	1,815	.5	34	40
Erie County, N.Y.....	1,791	1,862	3,054	.7	2,775	.8	35	23
Kings County, N.Y. (coextensive with Brooklyn Borough, New York City).....	3,302	3,495	2,840	.6	2,553	.7	36	29
Baltimore City, Md. (not part of any county).....	1,700	1,906	2,824	.6	2,682	.7	37	27
Dade County, Fla.....	2,553	2,360	2,724	.6	1,829	.5	38	39
Orleans Parish, La. (coextensive with New Orleans City).....	1,366	1,408	2,709	.6	2,026	.6	39	35
Duval County, Fla.....	2,612	986	2,612	.6	2,002	.6	40	37
San Mateo County, Calif.....	1,025	827	2,587	.6	1,692	.5	41	41
Jefferson County, Ala.....	1,141	1,074	2,099	.5	1,595	.4	42	42
Franklin County, Ohio.....	1,126	1,068	2,044	.4	1,431	.4	43	45
Jefferson County, Ky.....	1,108	1,069	2,014	.4	1,550	.4	44	43
Douglas County, Nebr.....	2,519	896	2,009	.4	2,009	.6	45	36
Norfolk County, Mass.....	838	674	1,922	.4	1,200	.3	46	-
Richmond City, Va. (not part of any county).....	1,906	742	1,907	.4	1,302	.4	47	49
Onandaga County, N.Y.....	1,857	984	1,857	.4	1,319	.4	48	48
Oklahoma County, Okla.....	1,793	1,089	1,793	.4	1,470	.4	49	44
De Kalb County, Ga.....	562	382	1,795	.4	884	.2	50	-


- Represents zero. (X) Not applicable.





## SALES SIZE Wholesale Trade


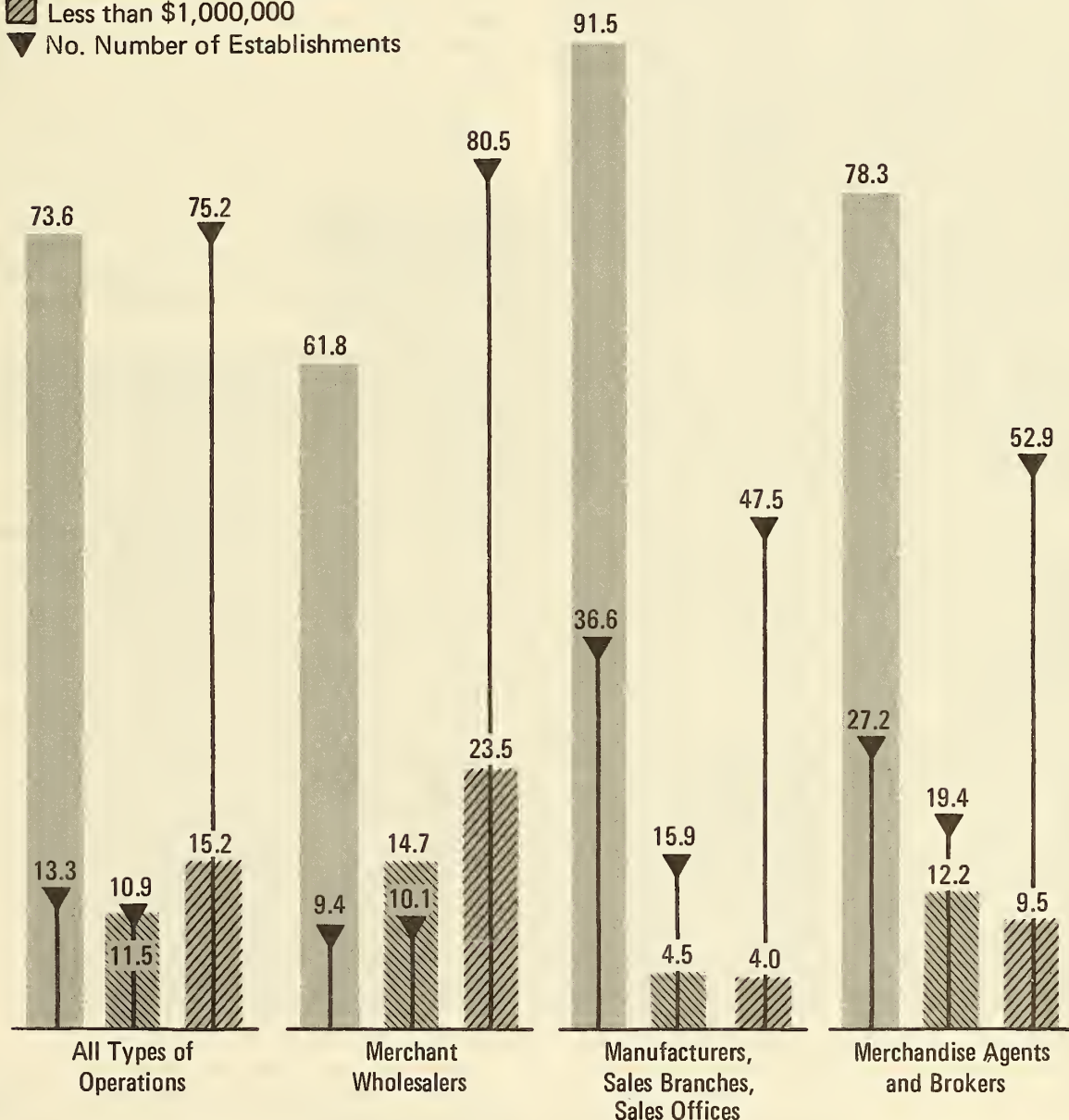
# The Percent of Sales Volume and of Number of Establishments, UNITED STATES: 1967 by Major Sales Size Groups

Establishments With Annual Sales of:

 \$2,000,000 or more

 \$1,000,000 to \$1,999,000

 Less than \$1,000,000

 No. Number of Establishments


Measured in terms of 1967 sales for all types of operation combined, New York led all other States with \$78 billion, or 17.0 percent of the United States total. California was second with \$44 billion, or 9.6 percent of the total, followed by Illinois with 8.6 percent, Texas with 5.2 percent, and Ohio with 5.2 percent. Sales for these five States totaled \$209 billion, or 45.6 percent of the total for the country as a whole.

Among merchant wholesalers, New York, California, Illinois, and Texas also ranked one, two, three, and four, respectively, in 1967. Pennsylvania, however, ranked number five among merchants. Sales of merchant wholesalers in these five States totaled \$94 billion, or 45.6 percent of the national figure.

No changes from 1963 to 1967 are noted for all types of operation combined in the ranking of the first 10 States. In both years the States ranking from one to ten were: New York, California, Illinois, Texas, Ohio, Pennsylvania, Michigan, New Jersey, Missouri, and Massachusetts.

**Standard metropolitan statistical areas (SMSA)**—These areas are defined by an inter agency committee, under the direction of the Office of Management and Budget, for purposes of compiling and presenting a wide variety of data on a uniform area basis. Titles and definitions of the 230 areas in the United States, together with the two standard consolidated areas—New York, N.Y.—Northeastern New Jersey and Chicago, Ill.—Northwestern Indiana—appear in appendix D of this volume. A comparative summary for 1967 and 1963 is given in chapter 1, table 6, for each of the areas. Data are presented by kind of business for each of the areas in its respective State report.

The accompanying text table F presents a comparative summary for 1967 and 1963 of the 50 largest SMSA's as measured by wholesale trade sales volume in 1967. Approximately one-half of the wholesale establishments in the country were located in these 50 SMSA's in 1967. These establishments accounted for 72.0 percent of wholesale trade sales, slightly larger than the 71.7 percent in 1963.

The New York, N.Y., SMSA ranked first by a wide margin, having 14.6 percent of the 1967 total; the Chicago, Ill., SMSA second, with 7.1 percent; and the Los Angeles-Long Beach, Calif., SMSA third, with 4.7 percent of the national total. The New York and Los Angeles SMSA's recorded slight declines in the percent of national total in 1967 as compared with 1963, while the Chicago SMSA showed an increase.

Ranking the SMSA's by wholesale sales volumes, the positions of the first three—New York, Chicago, and Los Angeles—remained unchanged in 1967 as in 1963. Detroit moved up to position four from position five, while Philadelphia dropped from position four to position five. San Francisco, Boston, and Minneapolis retained positions six, seven, and nine respectively, while Atlanta moved from eleventh to eighth, and St. Louis dropped from eighth to tenth.

**Cities and Counties**—Data on wholesale trade for 1967 are presented by counties and for cities and other urban places of 5,000 inhabitants or more in table 4 of each State chapter, Volume 4, 1967 Census of Business. Table 6 of the State chapters presents information for counties with 100 wholesale establishments by kind of business. Table 7 of Chapter 1, United States Summary, presents summary information for 1967 and 1963 on establishments, sales, payroll, and employees for the 100 counties with the largest 1967 wholesale trade payroll. The accompanying text table G ranks the 50 largest wholesale counties by 1967 sales volume, together with rankings for previous business census years.

As shown in the accompanying text table G, New York County ranked first with 11.3 percent of the wholesale trade of the country; followed by Cook County, Ill., with 6.6 percent; Los Angeles County, Calif., 4.7 percent; and Wayne County, Mich., 2.1 percent. About one-fourth of the wholesale business of the United States is conducted by establishments located in these four counties.

New York County ranked first in wholesale sales, but seventh in population. Los Angeles County, Calif., however, ranked first in population but third in wholesale trade.

## SIZE OF WHOLESALE ESTABLISHMENTS

Wholesale establishments for 1967 are classified by various measures of size in chapter 2: Sales size, employment size, and single-units and multiunits (firm size).

**Sales size**—In the 1967 census, 2,663 establishments, or 0.9 percent of the total number of all wholesale establishments, reported sales of \$20 million or more. These 2,663 establishments accounted for 30.2 percent of total wholesale trade sales. In addition, establishments in the \$10 to \$20 million annual sales bracket contributed only 1.3 percent of the number of places of business, but they accounted for 11.8 percent of sales. Thus 2.2 percent of the establishments—those with the largest sales volume—accounted for 42 percent of total sales. In contrast, 105,200 establishments reported 1967 sales of less than \$200,000 each. These smaller establishments contributed 33.8 percent of the total number but only 2.2 percent of total sales.

The 2,663 establishments with sales of \$20 million or more included 760 merchant wholesalers, 1,468 manufacturers' sales branches and sales offices, 282 merchandise agents and brokers, and 153 other types (petroleum terminals and farm products assemblers).

TABLE H. Sales Size of Establishment--United States: 1967

Sales size of establishment	Establishment		Sales	
	Number	Percent of total	Amount (mil. dol.)	Percent of total
United States, total.....	311,464	100.0	459,476	100.0
Establishments operated entire year with annual sales of--				
\$20,000,000 or more.....	2,663	0.9	138,612	30.2
\$10,000,000 to \$19,999,999....	3,993	1.3	54,126	11.8
\$5,000,000 to \$9,999,999.....	8,564	2.7	58,843	12.8
\$1,000,000 to \$4,999,999.....	59,977	19.3	125,572	27.3
\$500,000 to \$999,999.....	49,611	15.9	35,189	7.7
\$200,000 to \$499,999.....	73,643	23.6	23,944	5.2
Less than \$200,000.....	105,200	33.8	10,170	2.2
Establishments not operated entire year.....	7,873	2.5	13,020	2.8

Merchant wholesalers, all kinds of business combined, classified by sales-size groups, show upward movement when comparing data for 1967, 1963, and 1958. Establishments in the \$5 million-and-over sales bracket reported 31.0 percent of total sales for this type group in 1958, 33.9 percent in 1963, and 39.9 percent in 1967. At the other extreme, establishments in the less-than \$200,000 annual sales bracket accounted for 6.3 percent in 1958, 5.2 percent in 1963, and 3.8 percent in 1967.



SALES SIZE, Wholesale Trade

1967

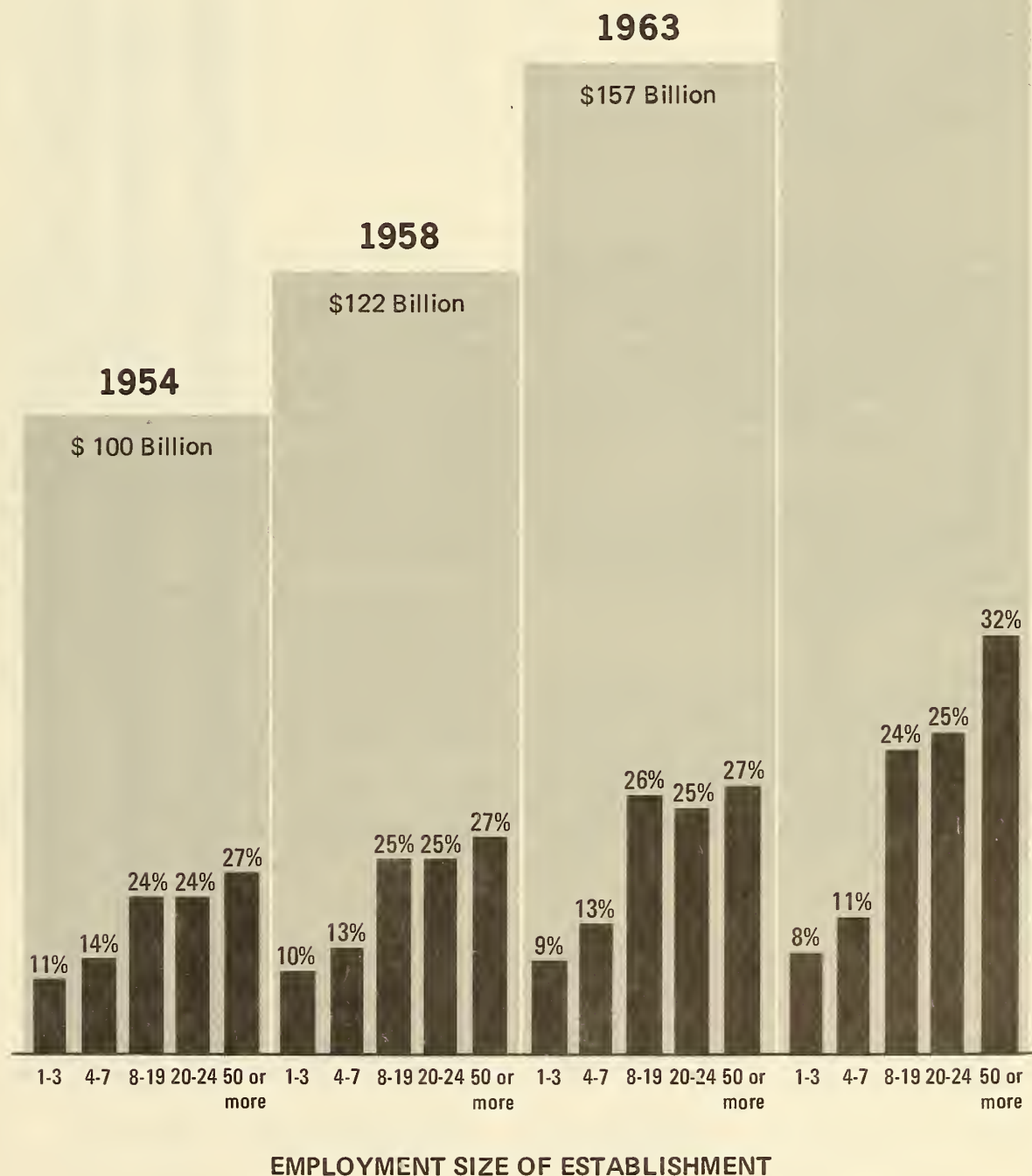
**Merchant Wholesalers****Sales Volume by Employment Size of Establishment**



TABLE I. Merchant Wholesaler by Sales Size--United States: 1967, 1963, and 1958

Sales size of establishment	Sales as percent of total			Operating expenses as percent of sales			Payroll as percent of sales		
	1967	1963	1958	1967	1963	1958	1967	1963	1958
United States, total.....	100.0	100.0	100.0	13.5	13.5	13.4	7.4	7.3	6.8
Establishment operated entire year.....	96.6	97.5	98.6	13.5	13.4	13.3	7.5	7.3	6.8
With annual sales of--									
\$10,000,000 or more.....	27.4	22.5	19.1	8.1	5.8	6.4	3.3	3.0	3.0
\$5,000,000 to \$9,999,000.....	12.5	11.4	11.9	11.4	10.4	9.9	6.2	5.7	5.1
\$2,000,000 to \$4,999,000.....	19.8	19.6	19.4	13.9	12.8	12.4	7.7	7.0	6.4
\$1,000,000 to \$1,999,000.....	14.2	15.6	16.6	16.6	15.5	14.5	9.3	8.5	7.6
\$500,000 to \$999,000.....	10.9	12.8	13.8	18.9	18.1	16.6	10.7	9.9	8.7
\$300,000 to \$499,000.....	5.2	6.6	7.4	20.9	20.4	18.3	12.0	11.2	9.5
\$200,000 to \$299,000.....	2.8	3.7	4.1	21.7	21.6	19.5	12.3	11.7	10.0
\$100,000 to \$199,000.....	2.6	3.5	4.1	23.1	23.0	20.6	12.8	12.3	13.9
Less than \$100,000.....	1.2	1.7	2.2	24.7	25.1	28.9	13.1	13.1	12.0
Establishment not operated entire year.....	3.4	2.5	1.4	13.1	15.8	15.0	6.8	7.6	6.6

Operating expenses (including payroll), expressed as a percentage of sales, bears an inverse relationship to sales size, as establishments in the larger annual sales volume brackets recorded smaller expense ratios. This trend is consistent from smaller to larger sales brackets for each of the three census years covered in the accompanying text table I. Operating expenses in general showed a small increase for the census years—1958, 1963, and 1967. However, the larger establishments appear to be increasing their operating expenses at a more rapid rate than the smaller establishments.

Payroll, expressed as a percentage of sales, shows the same general trend as operating expenses of which it is the major part. Payroll ratios have increased, generally, for the three census years 1958, 1963, and 1967, although larger sales-size brackets recorded smaller payroll-to-sales ratios.

**Employment size**—Wholesale establishments are tabulated by employment-size classes in chapter 2, tables 6, 7, and 8, based on the number of paid employees for the work week including March 12. A high concentration of establishments is noted in the smaller employment-size brackets with 63,000 places of business having either no paid employees or one paid employee and 69,000 with two or three employees. Thus, 132,000 (42 percent of the total) had fewer than four employees.

Measured in terms of number of paid employees per establishment, little change is noted in the period from 1954 through 1967. The average number of employees for all types of establishments combined dropped from 10.2 per place of business in 1954 to 9.8 in 1958, then rose slightly to 10.0 in 1963, and remained at 10.0 in 1967. Measured in terms of percentage of total sales, establishments with no or one paid employee contributed 3.3 percent of sales in 1967, compared with 3.6 percent in 1963. Those with two or three employees accounted for 6.6 percent in 1967 compared to 8.5 percent in 1954. In 1963, the establishments having 50 or more employees accounted for 29.1 percent of total sales compared with 31.5 percent in 1967. The sales per establishment of this group climbed from \$12 million in 1963 to \$13.7 million in 1967.

A somewhat similar trend is noted among merchant wholesalers where the average number of paid employees per establishment, for all kinds of business combined, declined from 10.1 in 1954 to 9.7 in 1958, rose slightly to 9.9 in 1963, and remained at 9.9 in 1967. Average annual sales per employee, however, recorded consistent increases—from \$61,000 in 1954 to \$66,000 in 1958, \$76,000 in 1963, and \$85,000 in 1967.

**Firm size**—Firms or companies engaged in wholesale trade are classified in tables 11 and 12 of chapter 2 according to the total number of wholesale establishments operated by them at the end of 1967.

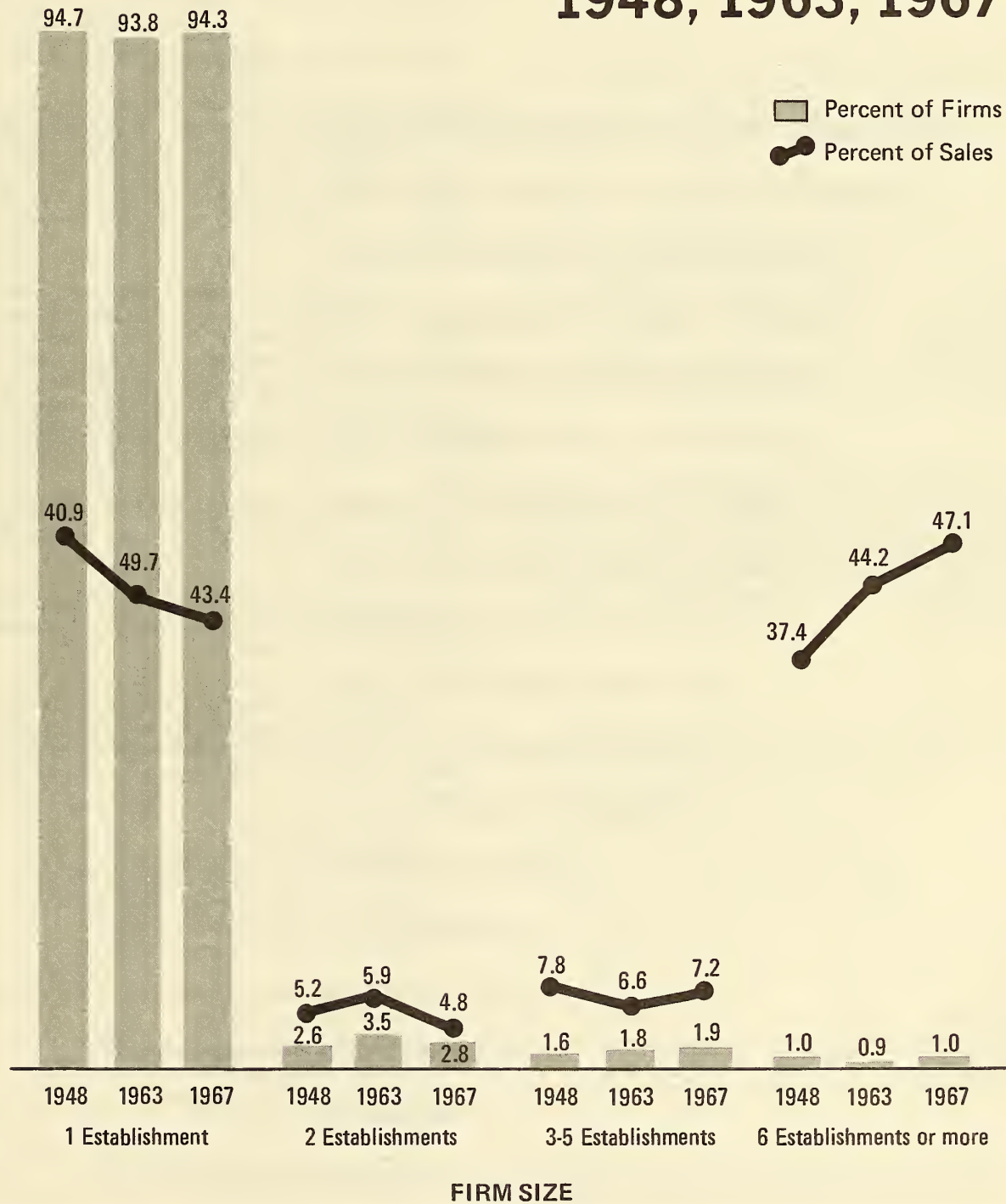
TABLE J. Employment Size of Establishments--United States 1954 to 1967

Employee size (mid-numbers)	Establishments, 1967 (number)	Sales as percent of total				Payroll as percent of total			
		1967	1963	1958	1954	1967	1963	1958	1954
United States, total.....	311,464	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1 employee <sup>1</sup> .....	63,679	3.3	3.8	4.4	5.2	1.7	2.0	1.9	2.0
2 to 3 employees.....	68,723	6.6	7.5	8.5	8.5	4.3	5.2	5.3	4.9
4 to 7 employees.....	70,013	11.8	12.8	13.3	13.7	10.2	11.6	11.6	11.2
8 to 19 employees.....	69,029	22.7	23.0	23.4	22.0	24.0	24.8	24.0	22.8
20 to 49 employees.....	29,464	24.1	23.8	22.6	23.1	25.5	25.8	25.8	25.5
50 employees or more.....	10,556	31.5	29.1	27.8	27.5	34.3	30.6	31.4	33.6

<sup>1</sup>Includes establishments with no paid employees.

SALES SIZE, EMPLOYMENT SIZE, SINGLE UNITS AND MULTIUNITS Wholesale Trade

## Wholesale Trade by Firm Size: 1948, 1963, 1967





The 311,464 wholesale establishments were operated by 232,783 different firms, of which 219,561 firms or 94.3 percent operated only one wholesale place of business. These single-wholesale-establishment firms operated 70.3 percent of the places of business but contributed only 40.9 percent of 1967 sales of all wholesale establishments. Each of 6,608 firms, or 2.8 percent of the total number, operated two wholesale establishments. They accounted for 4.8 percent of sales. At the other extreme, 393 firms, or 0.2 percent of the total number, each operated 26 establishments or more; but these 0.2 percent accounted for over one-third (35.0 percent) of all wholesale trade sales.

TABLE K. Wholesale Trade by Firm Size--United States: 1967

Firm size	Firms (number)	Establishments		Sales	
		Number	Per- cent of total	Amount (\$1,000)	Per- cent of total
United States, total.	232,783	311,464	100.0	459,475,967	100.0
1 establishment.....	219,561	219,057	70.3	187,841,341	40.9
2 establishments.....	6,608	13,216	4.2	22,041,624	4.8
3 to 5 establishments....	4,531	16,172	5.2	32,878,421	7.2
6 to 10 establishments...	1,114	8,255	2.7	24,656,846	5.4
11 to 25 establishments..	576	9,271	3.0	30,785,281	6.7
26 to 50 establishments..	210	7,200	2.3	34,206,751	7.4
51 establishments or more	183	38,293	12.3	127,284,760	27.6

Table L presents a summary of sales of single units and multiunits by type of operation where it is noted that firms operating only one establishment accounted for 60.6 percent of the total business of merchant wholesalers and 78.4 percent for merchandise agents and brokers. Among manufacturers' sales branches and sales offices, however, they accounted for only 2.1 percent of total sales.

TABLE L. Percent of Total Sales by Type of Operation and Firm Size: 1967

Firm size	Percent of total sales				
	Mer- chant whole- salers	Manufac- rers' sales branches, sales offices	Merchan- dise agents and brokers	Petro- leum bulk sta- tions and termi- nals	Assem- blers of farm products
United States, total.	100.0	100.0	100.0	100.0	100.0
1 establishment.....	60.6	2.1	78.4	24.0	81.1
2 establishments.....	7.6	1.4	4.1		
3 to 5 establishments....	10.3	3.8	6.7	3.0	5.6
6 to 10 establishments...	6.2	4.5	6.3	4.1	11.9
11 to 25 establishments..	4.6	12.0	2.5		
26 to 50 establishments..	3.2	16.6	1.1	68.9	1.4
51 establishments or more	7.5	59.6	.9		

At the other extreme, firms with 51 wholesale establishments or more at the end of 1967 accounted for only 7.5 percent of the sales of merchant wholesalers and only 0.9 percent for merchandise agents and brokers; but they contributed over

one-half—59.6 percent—of the sales of manufacturers' sales branches and sales offices.

The pattern among assemblers of farm products is similar to that of merchant wholesalers and of merchandise agents and brokers, with firms operating only one or two establishments predominating in sales, accounting for 81.1 percent, while firms with 26 or more establishments contributed only 1.4 percent of the total. Petroleum bulk plants and terminals, on the other hand, are more like manufacturers' sales branches and sales offices, in that firms operating 26 or more establishments accounted for 68.9 percent of the total.

## RECEIVABLES AND BAD-DEBT LOSSES

Merchant wholesalers provided data on their end-of-year receivables (accounts and notes receivable from the sale of merchandise and on company books at the end of the year) and bad-debt losses (receivables written off during the year as uncollectable). Results of this inquiry are presented in chapter 3, table 1, for the country as a whole and in table 2 for standard metropolitan statistical areas.

Of the 212,993 merchant wholesale establishments in business at the end of 1967, 144,399 reported end-of-year receivables; 25,606 reported that they sold on a cash basis only (hence they had no receivables); and 42,988 did not report on this inquiry. Sales in 1967 of those reporting end-of-year receivables amounted to \$161 billion; the establishments which reported all sales on a cash basis had \$13 billion in sales; those not reporting cash-credit information reported sales of \$31 billion.

The accompanying text table M shows the trends in receivables and in bad debt losses, as a percent of sales, from 1954 to 1967.

Receivables rose from 8.4 percent of sales in 1954 to 9.6 percent in 1958, and declined slightly to 9.5 percent in 1963, and to 9.4 percent in 1967.

Receivables as a percent of sales varied by kind of business with "Musical instruments-sheet music" wholesalers reporting a high of 18.8 percent of annual sales. Other trades recording receivables equal to 16.0 percent or more of annual sales included—

- Dental supply houses.
- Religious, school supply houses.
- Surgical, medical, hospital supply houses.
- Camera, photographic supplies distributors.
- Jewelry, diamonds, precious stones.
- Phonograph records, prerecorded tapes.

At the other extreme, nine kinds of business each recorded a ratio of less than 5 percent—

- New, used automobiles, motorcycles.
- Volunteer group groceries.
- Retailer-cooperative groceries.
- Cotton.
- Grain.
- Livestock, except horses and mules.
- Tobacco, tobacco products.
- Beer.
- Food, beverage basic materials.



Figure 5

CREDIT SALES, RECEIVABLES, AND BAD-DEBT LOSSES — Wholesale Trade

**MERCHANT WHOLESALERS**End-of-Year Receivables as a Percent of Sales,  
for Selected Kinds of Business: 1967

Bad-debt losses, at the rate of 17 cents per \$100 of merchant wholesalers sales were estimated at \$350 million for 1967 compared with \$287 million in 1963. Kinds of business recording losses of more than 40 cents per \$100 sales included—

Transportation equipment, except motor vehicles.  
Aircraft equipment, aeronautical equipment, parts.  
Oil wells, oil refinery, pipeline equipment.  
Used automotive parts and equipment.

**TABLE M. Merchant Wholesalers, End-of-year Receivables--  
United States: 1954 to 1967**

Year	All establishments		Establishments reporting end-of-year receivables		
	Number	Sales (mil. dol.)	Sales (mil. dol.)	Receiv- ables as per- cent of sales	Bad-debt losses as per- cent of sales
Merchant wholesalers:					
1967.....	212,993	206,055	161,344	9.4	0.17
1963.....	208,997	157,392	126,647	9.5	0.19
1958 <sup>1</sup> .....	189,728	121,661	88,353	9.6	0.15
1954.....	163,157	100,103	74,147	8.4	0.14

<sup>1</sup>Data for Alaska and Hawaii are not included in the 1958 and 1954 figures.

## SALES BY CLASS OF CUSTOMER

Sales of wholesale establishments in 1967 are analyzed by classes of customer in chapter 4 of this volume to show separately sales to industrial, commercial, etc., users (customers who normally buy for business use rather than for resale in the form purchased); sales to the Federal Government; sales to consumers and farmers (retail sales); sales to retailers of all types; sales to wholesale organizations; and export sales. For some kinds of business, sales to repair shops; to public utilities; to restaurants, institutions, and other food service establishments; and to contractors and builders are also shown separately. Data for merchant wholesalers, merchandise agents and brokers, and for assemblers of farm products are presented in table 1 of chapter 4. Data for merchant wholesalers are presented in tables 2, 3, and 4.

Table N and the accompanying chart summarize the 1967 results for merchant wholesalers and show some significant historical trends.

Retailers still constituted the most important customers of merchant wholesalers in 1967, accounting for about two-fifths of their sales (39.4 percent). Industrial, commercial, etc., users constituted the second most important class of customer, accounting for 37.0 percent of the total; followed by sales to other wholesale organizations, 14.5 percent; export sales, 5.9 percent; sales to the Federal Government, 1.5 percent; and sales to consumers and farmers, 1.6 percent. Historically, the portion

**TABLE N. Sales by Class of Customer--United States: 1954 to 1967**

Type of operation and census year	All establishments		Establishments reporting class-of-customer information					
	Number	Sales	Sales	Percentage distribution of sales				
				To industrial commercial and federal government users	To consumers and farmers	To retailers	To wholesale organizations	For export
	(mil. dol.)	(mil. dol.)	(mil. dol.)					
Merchant wholesalers, total:								
1967.....	212,993	206,055	167,255	38.5	1.6	39.4	14.5	5.9
1963.....	208,997	157,392	139,395	37.6	1.2	40.8	14.5	5.9
1958.....	189,728	121,661	94,779	31.7	1.6	45.9	15.3	5.5
1954.....	165,153	101,101	87,235	32.0	2.8	45.2	15.1	4.9
Automotive equipment, jobbers:								
1967.....	21,855	7,389	5,779	14.5	4.6	45.9	32.6	2.4
1954.....	12,563	2,834	2,374	15.9	2.8	57.1	19.8	4.3
Meat wholesalers:								
1967.....	5,041	7,395	6,238	<sup>2</sup> 36.0	1.2	40.3	21.8	.7
1954.....	4,357	2,866	2,332	23.9	1.6	53.9	19.1	1.5
Electrical supplies, apparatus distributors:								
1967.....	4,961	5,695	5,050	<sup>3</sup> 78.0	1.3	<sup>4</sup> 15.8	4.0	.9
1954.....	3,159	2,910	2,750	53.5	0.8	38.9	5.2	1.6
Merchandise agents and brokers:								
1967.....	26,462	61,347	53,030	42.1	1.8	17.6	32.0	6.5
1954.....	22,131	39,251	33,730	43.7	2.1	13.8	37.1	3.4
Assemblers of farm products:								
1967.....	11,101	10,156	7,605	47.5	12.4	10.6	26.9	2.6
1954.....	13,255	9,051	6,488	45.1	10.9	6.8	34.6	2.1

(NA) Not available.

<sup>1</sup>Including 25.9 to repair shops.

<sup>2</sup>Including 27.3 to restaurants, institutions, and other food service establishments.

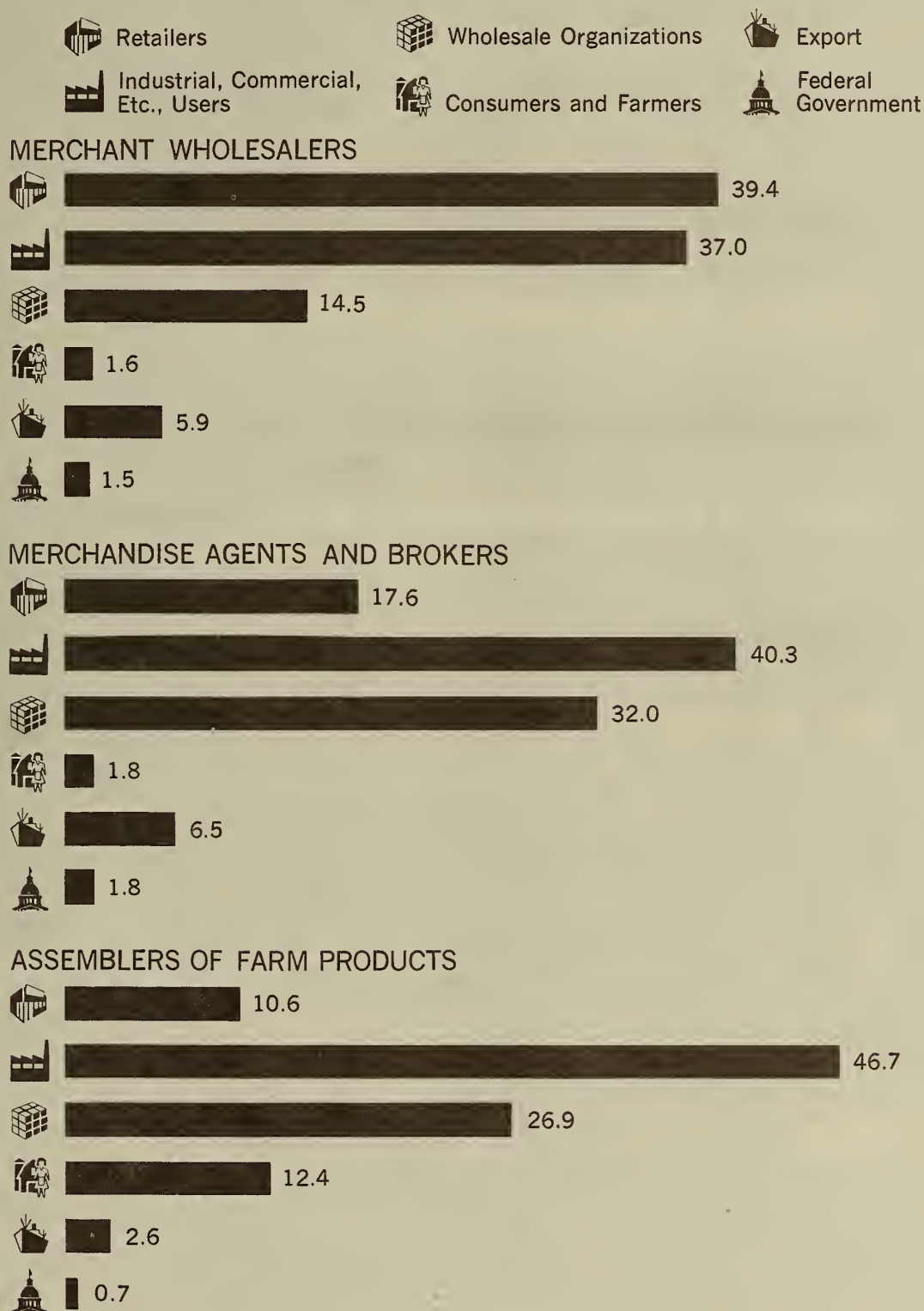
<sup>3</sup>Including 39.4 to contractors and builders, 2.9 to Federal Government and 9.0 Public Utilities.

<sup>4</sup>Including 4.0 to repair shops.



## SALES BY CLASS OF CUSTOMER Wholesale Trade

## Percentage Distribution of Sales by Type of Operation and Class of Customer: 1967

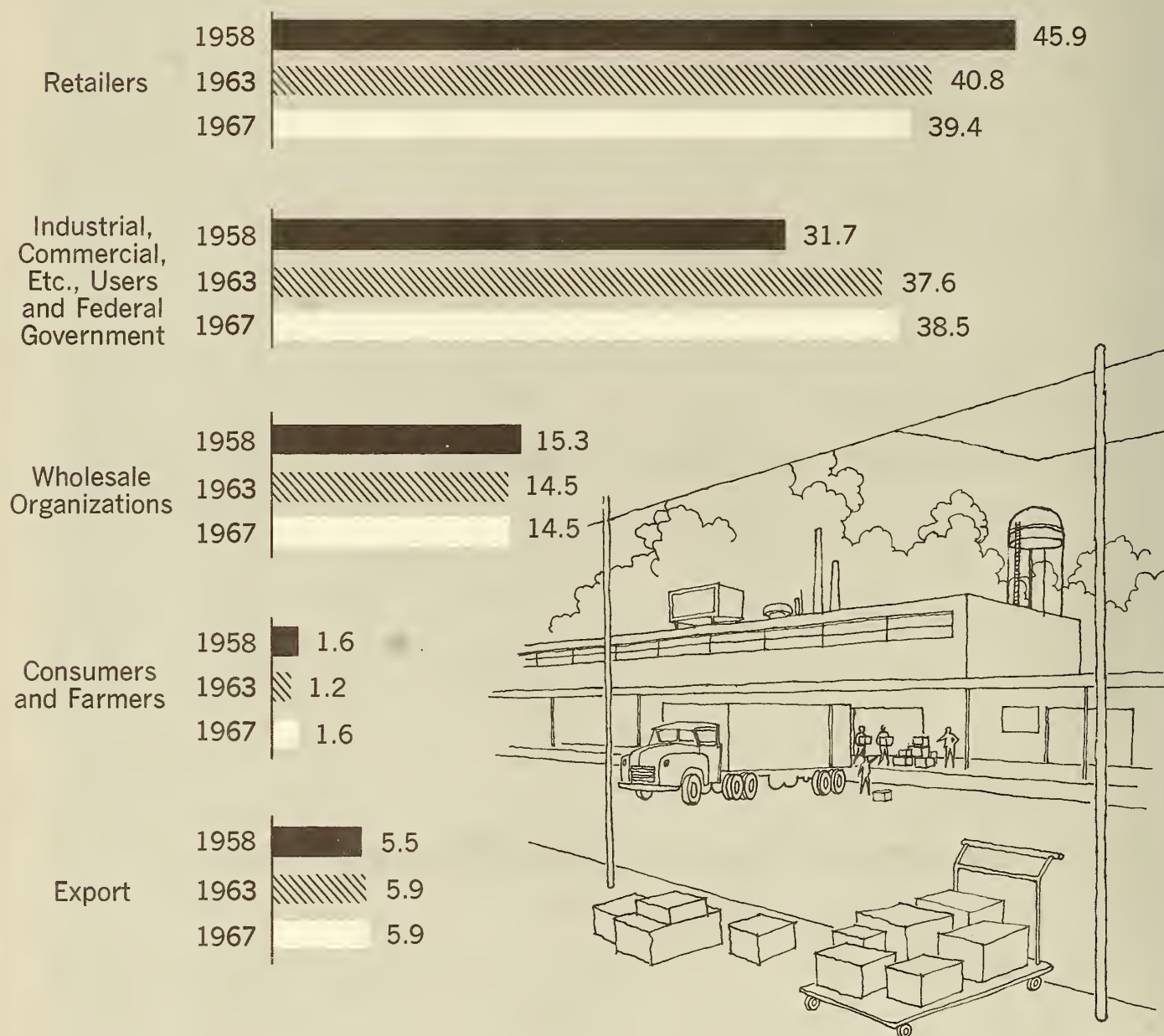


1967 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census

SALES BY CLASS OF CUSTOMER      Wholesale Trade

# Merchant Wholesalers 1958, 1963, and 1967

## Percentage Distribution of Sales by Class of Customer



1967 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census



of sales to retailers has been declining—from 45.9 percent in 1958 to 39.4 percent in 1967. Sales to industrial, commercial, and Federal Government accounts, on the other hand, represent a growing portion of the business—from 31.7 percent in 1958 to 38.5 percent in 1967. Sales to other wholesale organizations have decreased from 15.3 percent of the total in 1958 to 14.5 percent in 1967. Export sales have remained fairly constant, at about 6 percent.

The increase in sales to industrial and institutional accounts is illustrated by the kinds of business shown in table N. For example, meat wholesalers' sales to institutional-industrial users rose from 23.9 percent in 1954 to 36.0 percent in 1967; sales to retailers declined from 53.9 percent to 40.3 percent during the same period, while sales from one meat wholesaler to another increased from 19.1 to 21.8 percent.

"Electrical supplies and apparatus" distributors show an interesting trend, historically, with sales to retailers declining from 38.9 to 15.8 percent of the total, while industrial-commercial, etc., accounts rose from 53.5 to 78.0 percent. The 78.0 percent in 1967 was distributed as follows: 39.4 percent to contractors and builders, 2.9 percent to government, 9.8 percent to public utilities, and 25.9 percent to other industrial concerns.

"Merchandise agents and brokers" and "Assemblers of farm products" show an increasing portion of their sales to retailers, accompanied by a decline in their sales to wholesaler organizations.

#### PETROLEUM BULK STATIONS AND TERMINALS

The total number of petroleum bulk stations and terminals (excluding LP gas stations) increased slightly from 1954 to 1967,

with a net increase during the interval of 720 establishments (from 28,319 to 29,039). A decided change, however, is noted in the type of station—a decrease of 740 in the number of bulk stations, but an increase of 1,470 in terminals (the larger facilities) from 1,241 in 1954 to 2,701 in 1967. This increase has been consistent, from 1,241 in 1954 to 1,632 in 1958, to 1,965 in 1963, to 2,701 in the most recent census.

TABLE O. Petroleum Bulk Stations and Terminals--  
United States: 1954 to 1967

Item	1967	1963	1958	1954
Bulk stations and terminals <sup>1</sup> .....number..	29,039	29,310	29,623	28,319
Petroleum bulk stations.....do..	26,338	27,345	27,991	27,078
Petroleum terminals.....do..	2,701	1,965	1,632	1,241
L. P. gas station.....do..	1,190	1,563	801	870
Capacity, total.....1,000 gal..				
Petroleum bulk stations <sup>2</sup> .....do..	2,163	2,229	2,148	2,273
Petroleum terminals <sup>1</sup> .....do..	17,004	15,569	12,572	10,222
L. P. gas stations <sup>3</sup> ).....do..	1,223	950	339	140
Sales including tax <sup>4</sup> .(mil. dol.)..	24,822	21,483	20,131	46,038
Payroll, entire year <sup>4</sup> .....do..	905	792	310	540

<sup>1</sup>Excluding L. P. gas stations.

<sup>2</sup>Excluding L. P. gas capacity.

<sup>3</sup>L.P. gas capacity only.

<sup>4</sup>Including bulk stations, terminals and L. P. gas stations.

TABLE P. Petroleum Bulk Station and Terminals: Bulk Liquid Storage Capacity End-of-year

States <sup>1</sup>	1967 storages capacity (1,000 gal.)	Rank				States <sup>1</sup>	1967 storages capacity (1,000 gal.)	Rank			
		1967	1963	1958	1954			1967	1963	1958	1954
New York.....	2,507,965	1	1	1	1	Alabama.....	214,781	26	29	28	28
New Jersey.....	1,985,489	2	2	2	2	Missouri.....	204,556	27	30	29	25
Massachusetts.....	965,573	3	6	5	4	Kentucky.....	197,801	28	28	27	30
Illinois.....	827,180	4	7	3	10	Kansas.....	172,088	29	27	26	29
Pennsylvania.....	755,957	5	5	9	6	Louisiana.....	171,491	30	25	30	27
Florida.....	750,586	6	4	4	7	Alaska.....	144,816	31	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )
Michigan.....	734,713	7	8	13	3	Vermont.....	100,646	32	32	32	31
Virginia.....	638,415	8	17	16	16	Hawaii.....	100,581	33	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )
Connecticut.....	629,994	9	11	10	8	Mississippi.....	98,297	34	31	31	32
Texas.....	628,085	10	3	6	5	Oklahoma.....	80,789	35	36	34	39
Indiana.....	623,227	11	9	11	12	Idaho.....	78,023	36	38	36	36
California.....	611,219	12	15	15	14	West Virginia.....	76,031	37	33	33	35
Wisconsin.....	595,000	13	12	14	17	New Hampshire.....	69,616	38	39	37	38
Ohio.....	573,704	14	10	7	15	Montana.....	67,022	39	41	38	41
North Carolina.....	534,281	15	13	8	11	Arkansas.....	62,057	40	42	39	43
Maryland.....	494,472	16	14	17	13	Arizona.....	59,323	41	40	44	44
Washington.....	433,968	17	16	12	9	Colorado.....	57,416	42	44	43	42
Georgia.....	368,085	18	19	19	23	Nebraska.....	56,550	43	34	35	34
Maine.....	326,764	19	20	21	22	New Mexico.....	53,194	44	45	45	47
Rhode Island.....	320,332	20	18	18	20	North Dakota.....	48,679	45	43	42	37
Minnesota.....	310,788	21	21	20	19	South Dakota.....	46,355	46	37	41	33
Iowa.....	298,600	22	22	24	18	Wyoming.....	23,557	47	49	47	48
Tennessee.....	274,723	23	26	25	26	Nevada.....	21,611	48	47	49	49
Oregon.....	274,180	24	24	22	21	Utah.....	16,916	49	48	48	46
South Carolina.....	270,003	25	23	23	24	Delaware.....	(D)	(NA)	35	40	40
						District of Columbia....	(D)	(NA)	46	46	45

NA Ranking not available. D Withheld to avoid disclosure.

<sup>1</sup>Data was not included for Alaska and Hawaii prior to 1967.

In text table P, States are listed according to petroleum storage capacity as of the end of 1967, with comparative rankings for previous census years. Total capacity is shown for 1967, as is State ranking: New York ranked first, followed by New Jersey, Massachusetts, Illinois, and Pennsylvania. These five States accounted for 36.9 percent of the national total.

## MISCELLANEOUS SUBJECTS

Chapter 7 of this volume presents tables on a number of subjects, such as beginning- and end-of-year inventories, legal form of organization, and central administrative offices and auxiliaries servicing wholesale establishments. A list of the subjects covered appears in the table of contents to the chapter, page 7-1. Some of the subjects are reviewed briefly in the following paragraphs.

**Legal form of organization**—Data are shown for wholesale trade by kind of business. Corporations predominate in wholesale trade; all types of operation combined accounting for 85.7 percent of total sales in 1967. Moreover, they recorded a sales increase of 31.9 percent from 1963 to 1967, compared with an overall increase of only 28.2 percent. Individual proprietorships were second to corporations in 1967, both in count of establishments (81,798) and sales (6.1 percent of the total). Establishments operated by partnerships numbered 20,095 with 3.8 percent of total sales. Both proprietorships and partnerships recorded decreases in establishment counts and percentage of total sales in 1967 compared with 1963. Cooperative associations (corporate and noncorporate), although relatively small in number of establishments (7,207) and sales (3.7 percent of the total in 1967), recorded an increase of 18.5 percent in sales from 1963 to 1967.

The pattern is somewhat similar among merchant wholesalers with corporations accounting for 83.3 percent of sales in 1967 and showing a 35.3 percent increase over 1963. Individual proprietorships and partnerships both recorded decreases in establishment counts, but the former recorded a sales increase of 28.8 percent, compared with a decline of 15.7 percent for partnerships. Cooperative associations accounted for only 3.9 percent of sales among merchant wholesalers in 1967, but they showed a 26.5 percent increase over 1963.

**Administrative offices and auxiliary units**—Many multiunit firms (firms with two or more establishments) maintain administrative offices or auxiliary units which are apart from any

wholesale establishment but engaged in servicing such establishments. Included in this category are such locations as central administrative offices, district offices, central warehouses, company garages, company research and development, etc. Such establishments may do some selling, but their primary function is to service company establishments that are primarily engaged in selling merchandise. Data for these types of establishments are presented in tables 10 and 11 of chapter 7, but they are not included in any other tables.

There were 3,811 central offices and auxiliaries (for description see appendix A) primarily engaged in servicing company-operated wholesale establishments in 1967. These 3,811 establishments reported 162,862 employees as of mid-March and payroll for the year totaled about \$1.4 billion. Sales were recorded as \$6.3 billion and inventories of merchandise on hand for sale at the end of the year were valued (at cost) at \$1.3 billion.

## PUBLIC WAREHOUSING

Revenue of the Nation's 9,433 public warehousing facilities during the year 1967 amounted to \$1,625 million, an increase of \$506 million or 45 percent over 1963. In 1963, last previous year of the census, 8,838 such establishments reported revenue of \$1,119 million

Payrolls amounted to \$634 million in 1967, up 40 percent over payrolls for 1963. There were 115,194 paid employees in public warehousing at mid-March 1967. In addition, there were 4,378 proprietors of unincorporated businesses with paid employees.

Public warehouse floor space was reported at 393 million square feet in 1967, a gain of 38 million square feet or 11 percent over the 355 million square feet reported in 1963. Refrigerated space available for public use amounted to 534 million cubic feet, up 60 million cubic feet or 13 percent over the 474 million cubic feet available in 1963. Bulk liquid space assigned to public storage was reported at 520 million gallons, up 53 million gallons or 11 percent over the 467 million gallons reported for the previous period.

The primary activity of facilities in this group was the warehousing and storage of goods for others. Unincorporated businesses which operated without paid employees are not included in these figures.

TABLE Q. Public Warehousing--United States: 1967 and 1963  
(Establishments, revenue and payroll by type of warehousing facility)

SIC code	Type of warehousing facility	Establishments		Revenue			Payroll, entire year		
		1967	1963	1967	1963	Percent change, 1963 to 1967	1967	1963	Percent change, 1963 to 1967
		(number)	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	
	Total.....	9,433	8,838	1,624,632	1,119,478	45.1	634,429	454,223	39.7
4214 4224	Household goods warehousing and storage.....	3,701	2,955	643,361	396,319	62.3	282,405	181,806	55.3
4225	General warehousing and storage.....	1,677	1,483	379,910	248,282	53.1	163,816	115,918	41.3
4222	Refrigerated warehousing, except food lockers.	749	769	228,902	176,894	29.4	83,123	67,998	22.2
4223	Food lockers, with or without food preparation facilities.....	1,772	1,904	96,085	84,915	13.1	16,451	14,969	9.9
4221	Farm products warehousing and storage.....	1,131	1,346	199,780	167,931	19.0	60,585	55,689	8.8
4226	Other special warehousing and storage.....	403	381	76,594	45,137	69.7	28,049	17,843	57.2

- Represents zero.



TABLE R. Public Warehousing--United States: 1967

(Type of warehousing facility)

SIC code	Type of warehousing facility	Estab-lish-ments (num-ber)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employ-ees, for workweek includ- ing March 12 (num-ber)	Pro- pri- etors (num-ber)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31	
								Floor space (1,000 sq. ft.)	Refrig-erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Indi-vidual lockers instal- led (num-ber)	Bulk freezer storage space (1,000 cu. ft.)
	Total.....	9,433	1,624,632	634,429	146,291	115,194	4,378	392,865	533,960	519,601	742,316	2,674
4214 4224	Household goods warehousing and storage.....	3,701	643,361	282,405	63,154	49,836	1,553	100,502	1,059	15	40	11
4225	General warehousing and storage	1,677	379,910	163,816	38,860	28,295	358	163,168	3,543	258	5	44
4222	Refrigerated warehousing, ex-cept food lockers.....	749	228,902	83,123	19,428	13,381	188	8,666	525,938	515	9,108	59
4223	Food lockers, with or without food preparation facilities...	1,772	96,085	16,451	4,188	5,258	1,639	438	3,293	95	733,163	2,560
4221	Farm products warehousing and storage.....	1,131	199,780	60,585	13,842	13,086	481	103,628	127	131	-	-
4226	Other special warehousing and storage.....	403	76,594	28,049	6,819	5,338	159	16,463	-	518,587	-	-

- Represents zero.

TABLE S. Public Warehousing--United States: 1963

(Type of warehousing facility)

SIC code	Type of warehousing facility	Estab-lish-ments (num-ber)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (\$1,000)	Paid employ-ees, for workweek ended nearest Nov. 15 (num-ber)	Pro- pri- etors (num-ber)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31	
								Floor space (1,000 sq. ft.)	Refrig-erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Indi-vidual lockers instal- led (num-ber)	Bulk freezer storage space (1,000 cu. ft.)
	Total.....	8,838	1,119,478	454,223	9,031,450	101,541	4,552	355,450	474,199	467,480	843,977	2,534
4214 4224	Household goods warehousing and storage.....	2,955	396,319	181,806	3,360,436	35,492	1,376	70,903	471	43	475	1
4225	General warehousing and storage.....	1,483	248,282	115,918	2,249,878	22,880	350	129,170	11,115	297	900	-
4222	Refrigerated warehousing, ex-cept food lockers.....	769	176,894	67,998	1,345,917	13,068	159	11,705	453,801	1,179	31,671	134
4223	Food lockers, with or without food preparation facilities.	1,904	84,915	14,969	319,963	5,776	2,007	430	7,152	6	810,931	2,398
4221	Farm products warehousing and storage.....	1,346	167,931	55,689	1,389,942	20,397	558	124,342	579	1,410	-	-
4226	Other special warehousing and storage.....	381	45,137	17,843	365,314	3,928	102	18,900	1,081	464,545	-	-

- Represents zero.

## SAMPLE SURVEYS

## INTRODUCTION

An additional study was conducted covering merchant wholesalers in connection with the 1967 Census of Business based upon probability sample reporting rather than upon universe coverage. The results of this survey were published in a separate

report entitled: *Value Produced, Capital Expenditures, Fixed Assets, and Rental Payments, by Merchant Wholesalers*. We have previously published information for value produced and capital expenditures, but this is the first time data on rental payments and fixed assets have been compiled for merchant wholesalers.

A description of the survey methodology, scope, sample design, estimating procedures, and special definitions used is included in the text material which follows.

## VALUE PRODUCED

Several measures have been developed to analyze the "output" of the distribution trades and to provide a comparison of the distribution sector of the economy with other sectors, such as manufacturing, agriculture, and mining. The several measures of value produced in or by merchant wholesaling firms measure to differing degrees the value added to merchandise between the time and place of purchase by wholesalers and the time and place they sell it.

Merchant wholesalers sell goods to retailers and other wholesalers for resale, and to industrial, commercial, institutional, and professional users. In addition to selling, merchant wholesalers perform a variety of functions, including maintaining inventories of goods; extending credit; physically assembling, sorting, and grading goods in large lots; breaking bulk and redistributing goods in smaller lots; delivery; refrigeration; and various types of promotion, such as advertising and label designing. The measures presented in this report provide approximations of the dollar value of the functions performed in the marketing process, whether performed by merchant wholesaler firms or by other firms for merchant wholesalers.

"Gross margin" as used in this report includes the value of all materials (as distinguished from goods to be resold) and services provided by other firms to merchant wholesalers, as well as those strictly creditable to the merchant wholesaling firms. Excluding "materials" provided by other firms results in "value added." Excluding, in addition, "services" provided by other firms results in "net income produced (at market prices)." A further exclusion of certain tax items and of depreciation leads to the measure of "net income produced (at factor cost)" by merchant wholesaling firms.

These measures are defined in greater detail in the section on "Explanation of Terms." Data are presented in this report in detail by kind of business (tables 1, 2, 3, 4, 5 and 6), by size of firms (tables 5 and 6) and by legal form of organization (tables 7 and 8). Measures of the reliability of the data are also included.

**Summary of Data**—Total operating receipts of merchant wholesalers during 1967 amounted to \$204.8 billion. After deducting the cost of goods sold, merchant wholesalers indicated a gross margin of \$38.5 billion, or 18.8 percent of total operating receipts. Further deducting the cost of containers, supplies, and other materials; fuel and electric energy purchased from other firms; and the cost of contract work done on materials owned by them; merchant wholesalers showed a "value added" of \$36.7 billion, or 17.9 percent of total operating receipts. After costs of all materials and services supplied by other businesses were deducted from total operating receipts, merchant wholesalers showed a "net income produced (at market prices)" of \$27.2 billion, or 13.3 percent of total operating receipts. After further deducting depreciation, license fees, and taxes (except income taxes), "net income produced (at factor cost)" amounted to \$23.6 billion, or 11.5 percent of total operating receipts. The annual payroll of merchant wholesalers amounted to \$15.7 billion, or 7.7 percent of total operating receipts.

Total operating receipts of merchant wholesalers increased 31 percent from 1963 to 1967 while gross margin was up 35 percent and net income produced was up 36 percent. Annual payrolls for the same period were up 30 percent.

Value produced ratios for the durable goods trades were generally higher than those for the nondurable goods trades. Durable goods trades, in total, reported a gross margin of 22.8 percent of total operating receipts in 1967 as compared to a gross

margin of 15.6 percent shown for the nondurable goods trades. "Net income produced (at market price)" amounted to 16.1 percent of total operating receipts in the durable goods trades as compared to 11.1 percent for the nondurable goods trades. "Net income produced (at factor cost)" amounted to 14.9 percent of total operating receipts in the durable goods trades as compared to 8.9 percent in the nondurable goods trades.

Ratios varied considerably for individual kinds of business. Gross margins ranged from a high of 32.1 percent to a low of 4.5 percent of total operating receipts; "value added" varied from 30.6 to 4.3 percent; "net income produced (at market prices)" varied from 22.5 percent to 3.0 percent; "net income produced (at factor cost)" ranged from 20.9 to 2.7 percent; while annual payrolls varied from 15.8 to 1.1 percent. Grain merchants reported the lowest ratios for all measures. Stationery, office supplies; professional equipment, supplies; service-establishment supplies; commercial machines, equipment; paints and varnishes; and automotive equipment, tires, tubes were among the trades reporting the highest ratios.

Ratios varied by size of firm, with the larger firms showing smaller ratios of these measures to total operating receipts. Firms with operating receipts of \$20 million and more indicated a gross margin of 13.6 percent in 1967, compared to a gross margin of 31.5 percent reported by firms with operating receipts of less than \$100,000. Net income produced (at factor cost) amounted to 7.7 percent of total operating receipts for firms in the \$20 million class but 19.0 percent for firms with operating receipts of less than \$100,000.

Limited function wholesalers, such as drop shippers (who perform no storage function), would be expected to have a smaller ratio than full service wholesalers. A special study in two trades—furniture and lumber—indicated that firms without inventories reported a significantly lower ratio than those which maintained inventories. Below are results of this study:

Measures of value produced	Percent of total operating receipts			
	Furniture wholesalers		Lumber wholesalers	
	With inventories	Without inventories	With inventories	Without inventories
Gross margin . . . . .	29.1	22.0	20.2	7.4
Value added . . . . .	28.0	21.2	19.1	6.0
Net income produced (at market prices) . . . . .	20.3	14.7	14.0	5.1
Net income produced (at factor cost) . . . . .	18.9	13.3	12.8	4.9
Annual payroll . . . . .	14.9	8.9	9.4	2.9

Corporations, which accounted for over 80 percent of total operating receipts, showed ratios differing only slightly from the summary trade totals. Individual proprietorships indicated the largest ratios, reflecting the smaller firm size characteristic of this group. Partnerships showed somewhat lower ratios than individual proprietorships, while cooperatives indicated the lowest ratios by legal form of organization.

## CAPITAL EXPENDITURES

Capital expenditures of merchant wholesalers include all costs actually incurred during 1967 which were chargeable to the



fixed assets accounts of the firm and which were of the type for which depreciation accounts are normally maintained.

Included were all expenditures (whether on contract or by employees of the firm) for new or used structures, fixtures, and equipment, including those under construction at the end of 1967; and expenditures for additions, major alterations, capitalized repairs, and improvements to existing facilities. Expenditures made by the firm for structures which, on completion, had been or were to be sold or leased back by the firm were also included.

Excluded from these figures were expenditures for land, and cost of maintenance, repairs, supplies, or other costs chargeable as current operating expenses. Also excluded were expenditures made by owners of property rented or leased by the merchant wholesalers. Thus, expenditures at trade establishments by real estate firms are excluded.

Data on total capital expenditures and on new capital expenditures for 1967 and 1963 are shown by kind of business in table 9, and by legal form of organization in table 10. Capital expenditures of wholesale establishments operated by corporations are shown by kind of business in table 12.

**Summary of Data**—Total capital expenditures of merchant wholesalers amounted to \$1.6 billion in 1967, an increase of 39 percent over the \$1.1 billion reported in 1963. Expenditures of \$1.4 billion for new facilities in 1967 (including new structures and new equipment) accounted for 91 percent of this total, with the largest amount, \$1.0 billion (70 percent), directed toward new equipment, and the remainder, \$429 million (30 percent), expended for new structures.

Capital expenditures in the durable goods trades totaled \$853 million in 1967, an increase of 56 percent over 1963. Nondurable goods wholesalers, with total capital expenditures of \$72.2 million in 1967, showed a smaller increase (23 percent) over 1963.

Capital outlays for new facilities by durable goods wholesalers amounted to \$774 million in 1967, an increase of 60 percent over 1963. These expenditures included \$535 million for new fixtures and equipment and \$239 million for new structures and additions. Capital expenditures for new facilities by nondurable goods wholesalers totaled \$666 million in 1967 (a 35 percent gain over 1963), of which \$476 million was for new equipment and \$191 million was for new structures and additions.

Kinds of business reporting substantial capital expenditures in 1967 included machinery, equipment, supplies—\$292 million; groceries and related products—\$135 million; and metals, minerals (except petroleum and scrap)—\$111 million.

Corporations reported total capital outlays of \$1.3 billion in 1967, an increase of 43 percent over the \$888 million reported in 1963. Expenditures of \$1.2 billion for new facilities accounted for 92 percent of this total, with \$666 million in the durable goods trades and \$509 million in the nondurable goods trades.

## FIXED ASSETS AND RENTAL PAYMENTS

**Gross (book) value** of fixed assets, as of the beginning of 1967, represents the acquisition cost (original cost or other basis) of all fixed assets for which depreciation and amortization accounts are ordinarily maintained. This includes all costs incurred in making the assets usable (such as transportation and installation).

**Net value** represents the gross value of such fixed assets, less their accumulated depreciation and amortization. In addition to the net value of assets at the beginning and end of the year, respondents were requested to report capital expenditures during 1967, other acquisitions of assets (by merger, exchange of stock, etc.), depreciation and amortization charges against fixed assets during 1967, and other deductions from fixed assets (i.e., assets sold, retired, scrapped or destroyed). These figures were used in verifying the reported net value of assets at the end of the year.

Included as fixed assets are all buildings, structures, equipment, and other depreciable assets of domestic merchant wholesale establishments, including their auxiliary facilities—warehouses, garages, etc. Machinery, equipment, structures owned by wholesalers but leased or rented to other companies are also included. Improvements and new construction in progress but not yet completed are also included in the value of fixed assets.

Excluded are nondepreciable capital assets such as inventories, cash, accounts receivable, etc., land and other depletable assets, such as timber, and mineral rights.

**Rental payments** include payments made for the use of all items for which depreciation reserves would be maintained if they were owned by the establishment; e.g., structures, buildings, machinery, and equipment. Separately identified fees for leasing of land (such as ground rents) are excluded.

Data on the gross and net value of fixed assets, total capital expenditures, rental payments, and operating receipts during 1967 are shown by kind of business for all merchant wholesale establishments in Table 11, and for wholesale establishments operated by corporations in Table 12. Similar data by legal forms of organization for the summary trade groups are included in Table 13.

**Summary of Data**—The gross (book) value of fixed assets of merchant wholesalers amounted to \$11.7 billion at the beginning of 1967. Capital expenditures during 1967 added \$1.6 billion to these fixed assets accounts. After deducting depreciation and amortization charges and excluding assets sold, retired, scrapped and destroyed during the year, the net (depreciated) value of fixed assets at the end of 1967 amounted to \$6.9 billion, an increase of \$402 million (6 percent) over the \$6.5 billion net value of fixed assets at the beginning of the year. **Rental payments** by merchant wholesalers amounted to \$1.35 billion, of which \$1.0 billion (77 percent) was for buildings and other structures, and \$309 million (23 percent) was for machinery and equipment.

Among the kinds of business reporting substantial fixed assets (net value) at the end of 1967 were groceries and related products—\$1.1 billion; machinery, equipment supplies—\$1.1 billion; motor vehicles, automotive equipment—\$582 million; metals, metalwork—\$548 million; farm products (raw materials)—\$432 million; lumber construction materials—\$374 million; and scrap, waste materials—\$357 million.

The ratio of fixed assets (net value) to total 1967 operating receipts was 3.4 percent for all merchant wholesalers. The durable goods trades showed a fixed assets-to-operating receipts ratio of 4.1 percent compared to a ratio of 2.8 percent for the nondurable goods trades. By kind of business, this ratio varied from 8.1 percent for scrap, waste materials and 4.7 percent for metals, metalwork to 1.1 percent for dry goods, apparel and 1.5 percent for tobacco.



## EXPLANATION OF TERMS

**Total Operating Receipts**—This item includes total sales of merchandise on own account, after deducting all returns, allowances, and discounts, but including sales and excise taxes collected from customers; commissions received for the sales of goods; and any other receipts from customary business activity.

Total operating receipts, as shown in this report, differ from total sales, as shown in the 1967 Census of Business, because commission sales—or sales on the account of others—are included in total operating receipts only at the amount of commission earned—whereas they are included in total sales at the value of the goods sold. The difference between total operating receipts and total sales in 1967 was about 0.7 percent. For individual kinds of business it differed at most by 2 percent; for most kinds of business, by less than 1 percent.

**Cost of Goods Sold**—This item is not shown separately in this report but may be obtained by subtracting gross margin from total operating receipts. Regarding the comparability of cost of goods sold with the Internal Revenue Service Statistics of Income data, see page

Cost of goods sold was compiled for each firm in this survey by adding to the opening inventory all purchases of merchandise during the year and commissions paid to others for purchases on own account; and then deducting the end-of-year inventory from the total. Purchases are net of returns, allowances, and trade and cash discounts, but include payments for freight, insurance, import duties, and other charges for purchases. Reporting firms were instructed to exclude, where possible, purchases of containers and wrapping, packaging, and selling supplies which were to be reported under "operating expenses."

Purchases of tax stamps and payments of excise taxes often included by tobacco and liquor wholesalers in their purchase accounts were, for purposes of this survey, excluded from cost of goods sold and included as a separate item under "operating expenses" used to derive net income produced (at factor cost).

**Gross Margin**—This item represents total operating receipts less cost of goods sold (purchases adjusted for change in inventories). Gross margin is equivalent to the cost of all materials (as distinguished from goods to be resold) and services provided in merchant wholesale establishments whether provided by the merchant wholesaling firm itself or purchased by it from others. To the extent that it includes cost of contract work done by others on materials of the merchant wholesale firm, gross margin includes an element of value added by manufacturing.

**"Value Added"**—This item represents the gross margin (as defined above) less the cost of containers, other supplies and materials, fuel, and electric energy and water purchased from other firms, and less contract work on materials of the wholesaler. "Value added" in merchant wholesale firms includes the value of services purchased from other firms, and therefore falls between "gross margin" and "income produced."

**Net Income Produced (at Market Prices)**—This item represents the "value added" (as defined above) less cost of services supplied by other businesses (except interest payments) and less bad debts and other losses not compensated by insurance.

**Net Income Produced (at Factor Cost)**—This item represents net income produced (as defined above) less depreciation, sales taxes, excise taxes, license fees, and taxes other than income taxes. Net

income produced (at factor cost) thus includes payroll, employer contributions to FICA, unemployment insurance, etc., interest payments, and profits before income taxes.

**Annual Payroll**—Payroll includes all salaries, wages, commissions, bonuses, and allowances for vacation and sick leave paid to employees in 1967 before payroll deductions; for corporations, it includes amounts paid to officers and executives; it does not include payments to or withdrawals by owners or partners of unincorporated businesses. (Employer contributions for unemployment insurance, pension, welfare, and other insurance plans are not included in this figure but were reported separately in the survey.)

## SCOPE OF THE SURVEY

The information in this section is limited to merchant wholesalers, who constitute the major portion of the broad field of wholesale trade, and excludes the other types of wholesale trade, such as manufacturers' sales branches and sales offices, petroleum bulk stations, agents and brokers, and assemblers of farm products. In terms of total payroll, merchant wholesalers accounted for more than 60 percent of the payroll for total wholesale trade. All kinds of business in which merchant wholesalers operate are represented. A description of each kind of business for which data are shown in this report is included in appendix B.

**Sample Design**—The sample is a probability sample representing merchant wholesalers in all kinds of business and was selected from two sources:

- (a) 1963 Census of Business lists representing all wholesalers (with paid employees) in business in 1963 and
- (b) Social Security Administration lists of wholesalers (with paid employees) entering business (or requesting new EI numbers) since 1963.

A systematic random sample was drawn from the 1963 Census of Business lists, which had been sorted by sales size and by kind of business, at rates varying according to the sampling variability and the sales volume of each sales-size group. The sample was supplemented from the lists of wholesale births obtained from SSA which were sampled in a two-stage sampling procedure. A first-stage sample was selected on the basis of broad trade groups and employee-size classes. On the basis of additional information by kind of business and sales size obtained from the first-stage sample, the firms were arranged by kind of business and sales-size groups approximating those used for the census sample and then a second-stage sample was selected for additions to the sample initially drawn from the 1963 census.

A more detailed description of the sample design is included in the Census Bureau's *Monthly Wholesale Trade Report*. The number of firms in the sample used for the *Monthly Wholesale Trade Report* varies for each kind of business from 50 to 650 firms, depending upon the total number of firms in the trade and their distribution by sale size. However, the number of firms canvassed for this report to provide measures of value produced in and by merchant wholesaling firms averaged about 200 firms per kind of business—ranging from 34 to 372 firms by kind of business.

## ESTIMATES AND RATIOS

Total operating receipts (as shown in this report) were derived from figures collected in the 1967 Census of Business. These



figures were also compiled in connection with the sample survey. The ratios to total operating receipts shown in the report were obtained from the sample survey; the dollar volume estimates were derived by multiplying the ratios for each kind of business obtained from the sample survey by the total operating receipts for each kind of business obtained from the 1967 census. The sampling variability of the dollar volume estimates, therefore, is the same as the sampling variability of the ratios.

Respondents in the sample survey were requested to report on a consolidated basis for all wholesale establishments and their auxiliary facilities—warehouses, garages, etc.—operated under the Federal Employer Identification number selected in the sample. Although the “operating expense” figures for wholesale establishments in the 1967 census did include a pro rata share of the general offices expenses, the “payroll” figures in the 1967 census did not include payrolls for their administrative and auxiliary establishments. However, in the sample survey, the payroll figures did reflect the payrolls of the administrative and auxiliary units. The payroll figures shown in this report for all merchant wholesalers is therefore about 2 percent higher than payroll figures reported for merchant wholesaler establishments in the 1967 census.

Differences between the 1967 census payroll figures and the sample survey figures are also attributable to—

- (a) Sampling errors of the sample survey estimates, and
- (b) Changes in kind-of-business classification between the 1963 and 1967 census years.

#### LIMITATIONS OF THE DATA

**Sampling Variability**—The selected measures of value produced, capital expenditures, rental payments, and fixed assets are based on a sample and are therefore subject to sampling variability. They are not expected to be in exact agreement with the results that would have been obtained from a complete enumeration.

Sampling errors were computed for each of the measures shown in this report. For all trades combined, the sampling variability of the estimates was about 1 percent for the measures of value produced; 3 percent for total capital expenditures; 2 percent for rental payments; and 1 percent for fixed assets. The sampling errors are shown at the one-sigma level. That is to say, the chances are about two out of three that the published estimates would differ by less than the percentages shown from the results of a complete enumeration.

For the selected measures of value produced, the range of sampling errors are shown for each kind of business, size class, and legal form of organization in tables 2, 4, 6, and 8; for capital expenditures, rental payments, and fixed assets, the sampling errors are shown by kind of business and legal form of organization in tables 9, 10, 11, 12, and 13.

Data have been deleted from the tables where the sampling variability was considered excessive. Where such deletions have been made, the applicable tables have been footnoted.

**Response and Other Nonsampling Errors**—The measures of sampling variability do not include biases which might arise from nonsampling errors such as the failure of respondents to submit correct figures or to submit reports on time for tabulation. Information is not available as to the extent of bias that may be due to errors in reporting. However, to minimize reporting errors, all reports were reviewed for completeness and consistency of the

reported data. The various value produced ratios were calculated mechanically for each report and were compared with ratios for other firms in the same kind of business. All extreme and unusual ratios were subjected to correspondence for verification and correction. A small number of firms did not report in time for the closeout of this survey and imputed figures (based on other available records) were included for these firms. Imputation for such nonresponse amounted to less than 5 percent of the total operating receipts.

#### COMPARISON WITH OTHER DATA

**Statistics of Income, Internal Revenue Service (IRS)**—Statistics of Income issued by the Internal Revenue Service provides information on business receipts, costs of goods sold, and selected expense items and depreciable asset, compiled from the Federal income tax returns. However, the published information is not sufficiently detailed to provide income-produced measures comparable to those published in this report. Cost of goods sold—as published in *Statistics of Income*—includes some costs of labor, materials, and supplies, in addition to purchases of merchandise during the year, adjusted for changes between beginning and end-of-year inventories; cost of goods sold—as used in the Census Bureau survey—excludes salaries and wages paid to own employees, cost of packaging materials, and office and other supplies.

Business receipts and depreciable assets, as shown in the *Statistics of Income*, are comparable to total operating receipts and fixed assets figures shown in this report. However, the *Statistics of Income* data for wholesale trade includes all type of wholesalers while this report is limited to merchant wholesalers. Moreover, the IRS data are compiled on a company basis covering all establishments of the firm. Thus, retail, manufacturing, and other establishments operated by firms primarily engaged in wholesaling are included in the IRS data; on the other hand, merchant wholesale establishments operated by firms primarily engaged in manufacturing or retail trade are not represented in the IRS statistics for wholesale trade.

**National Income Originating, Office of Business Economics (OBE)**—OBE prepares measures of national income originating for each of the industries of the economy, including wholesale trade. National income originating for an industry represents the total factor cost incurred by that industry in producing its output. Factor costs include compensation of employees, income of unincorporated enterprises, and corporate profits, including an inventory valuation adjustment and net interest. These data are derived from a variety of sources, including the Bureau of Employment Security, Internal Revenue Service, and other government and private organizations. For the bulk of the income originating data, the industrial classification is based on the classification of establishments. However, for such items as corporate profits and net interest, the company is the basis of the industry classification.

National income originating includes an inventory valuation adjustment and an allowance for bad debts in the accounts of bankrupt debtors not reflected in net income produced (at factor cost); on the other hand, it excludes interest receipts which are included in the net income produced. These differences are relatively small. A more significant difference between these measures is due to coverage. The OBE estimate of national income originating—which amounted to \$35,280 million in 1967—covered all types of wholesalers, while the Bureau of the Census estimate of net income produced (at factor

cost)—amounting to \$23,582 million in 1967—was limited to merchant wholesalers. Merchant wholesalers accounted for 64 percent of the 1967 payroll of all wholesalers—which approximates the relationship indicated by the census estimate of net income produced (at factor cost) and the OBE estimate of national income originating.

**Manufacturing and Mineral Industries**—"Value added" in manufacturing published by the Bureau of the Census is computed by subtracting the cost of materials, supplies and containers, fuel, purchased electric energy, and contract work from the value of shipments plus receipts for services rendered. This figure is further adjusted (a) to include the value added by any merchandising operation (difference between sales prices and cost value of any merchandise sold without further manufacture, processing, or assembly) and (b) to reflect the net change in finished goods and work-in-process inventories between the beginning and end of year.

The definitions of "value added" in manufacturing and in merchant wholesaling are comparable except for the treatment of excise taxes. These taxes are not included in "value added" in manufacturing. For merchant wholesalers, however, excise taxes are reflected in the gross margin, "value added," and net income produced (at market prices) measures, though not in the measure of net income produced (at factor cost).

The use of a "value added" measure—rather than an "income produced" (or originating) measure—in manufacturing was initially dictated by reporting considerations. With the growing importance of purchased services, "value added" has become increasingly less satisfactory as a substitute for "income

produced." For all manufacturing industries combined, the ratio in 1963 of national income originating (as estimated by the Office of Business Economics) to "value added" was 75 percent of "value added." For all merchant wholesale trades combined, as summarized in this report, the ratio of net income produced to "value added" is 64 percent. It should be noted that the difference in handling of excise taxes contributes to the difference between the two ratios and that the ratios for individual manufacturing industries and for individual wholesale trades often vary considerably from the average.

"Value added" in the mineral industries differs slightly from the manufactures definition. It is computed by subtracting the cost of supplies, of minerals received from other establishments for preparation, of purchased fuels and electricity, of contract work, and of purchased machinery installed, from the value of shipments and receipts and capital expenditures. It thus provides a measure, not only of the "value added" in mineral production, but also in the development of mineral properties.

**Capital Expenditures**—Data on capital expenditures are compiled quarterly by the Office of Business Economics (OBE), Department of Commerce, in conjunction with the Securities Exchange Commission (SEC). Wholesale data in the OBE-SEC series are broader in scope than the Census data in this report, including both nonmerchant and merchant activities. Also, classification in the OBE-SEC series is based on the principal activity of the company as a whole, with only one report filed for all establishments of the firm, whether wholesale or not. In the Census survey, companies operating establishments in more than one type of operation were canvassed separately for their merchant wholesale establishments.

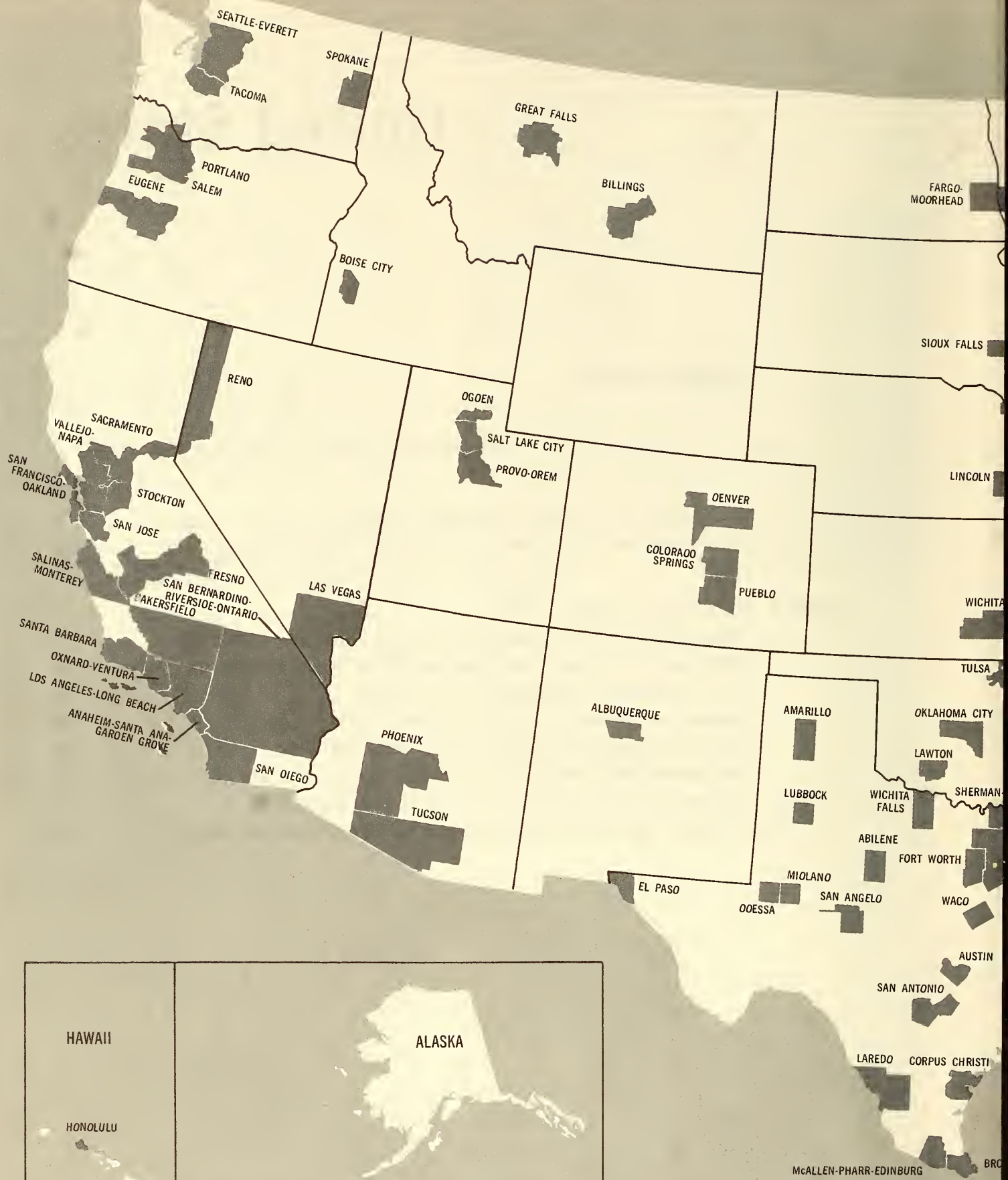


# United States

## CONTENTS

[Page numbers listed here omit the chapter prefix, 1-, which appears as part of number for each page]

	page
Map of Standard Metropolitan Statistical Areas .....	2
Chart on Wholesale Trade Sales: 1967 and 1963 .....	4
<b>TABLE 1 United States: 1967 and 1963 .....</b>	<b>5</b>
2 United States, by Type of Operation and Kind of Business: 1967 .....	9
3 United States, by Type of Operation and Kind of Business: 1963 .....	15
4 Regions, Divisions, and States: 1967 and 1963 .....	21
5 Regions and Divisions, by Kind of Business: 1967 .....	28
6 Standard Metropolitan Statistical Areas: 1967 and 1963 .....	41
7 100 Counties With Largest 1967 Wholesale Payroll: 1967 and 1963 .....	51
8 Regions, Divisions, and States, by Kind of Business: 1967 .....	56
9 Standard Metropolitan Statistical Areas, by Kind of Business: 1967 .....	82





# STANDARD METROPOLITAN STATISTICAL AREAS

AREAS DEFINED BY U.S. BUREAU OF THE BUDGET TO JANUARY 15, 1968

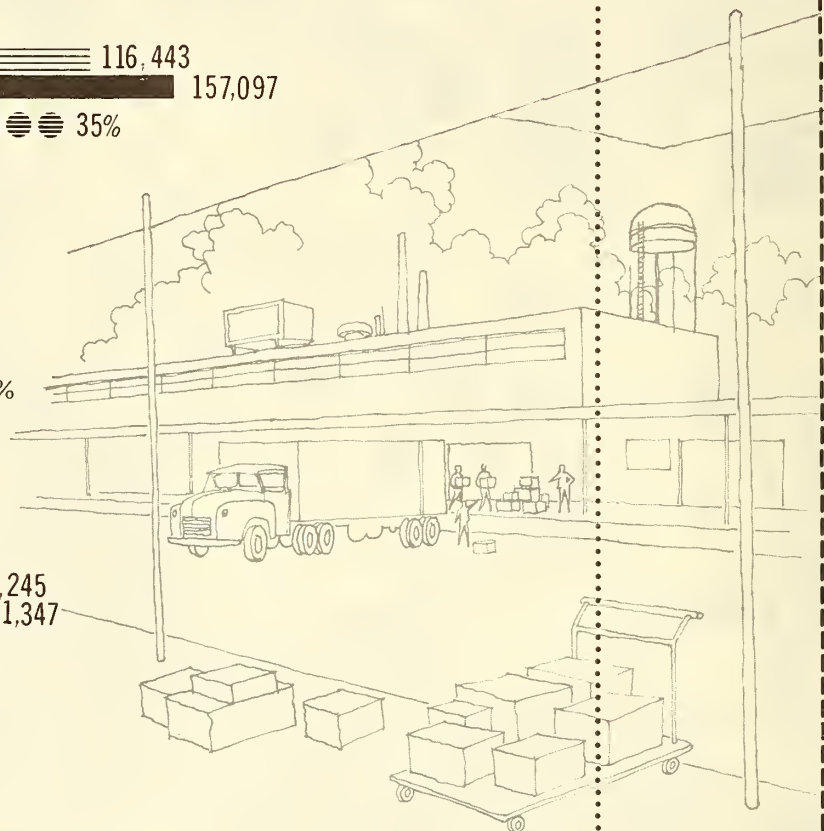
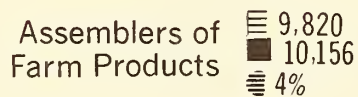
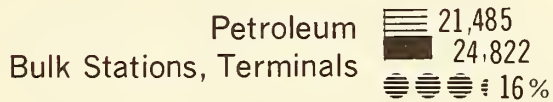




EACH SYMBOL =  
5% CHANGE

28%

## UNITED STATES Wholesale Trade: 1963 and 1967 SALES IN MILLIONS OF DOLLARS



1963

1967



TABLE 1. United States: 1967 and 1963

SIC code	Kind of business and type of operation	Establishments		Sales			Payroll, entire year		
		1967	1963	1967	1963	Percent change, 1963 to 1967	1967	1963	Percent change, 1963 to 1967
		(number)	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	
50	WHOLESALE TRADE, TOTAL . . . . .	311 464	308 177	459 475 967	358 385 749	28.2	23 921 680	18 100 929	32.1
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS . . . . .	212 993	208 997	206 055 065	157 391 769	30.9	15 367 740	11 544 746	33.1
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	30 679	28 884	157 096 541	116 443 312	35.0	5 876 911	4 377 300	34.2
	PETROLEUM BULK PLANTS, TERMINALS . . . . .	30 229	30 873	24 821 828	21 485 414	15.6	905 129	791 536	14.3
	MERCHANDISE AGENTS, BROKERS . . . . .	26 462	25 313	61 347 022	53 245 009	15.2	1 376 934	989 761	39.1
	ASSEMBLERS OF FARM PRODUCTS . . . . .	11 101	14 110	10 155 511	9 820 245	3.5	394 966	397 586	-0.5
	KIND OF BUSINESS BY TYPE								
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:								
5012	✓ AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	4 783	4 609	31 329 583	25 957 749	20.6	641 231	507 291	26.5
	✓ MERCHANT WHOLESALERS . . . . .	3 858	3 617	5 345 308	3 577 319	49.5	307 618	216 056	42.3
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	724	832	25 268 153	21 803 196	15.8	319 429	282 106	13.3
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	201	160	716 122	577 234	24.0	14 184	9 129	55.3
5013	AUTOMOTIVE EQUIPMENT . . . . .	23 317	22 673	11 614 177	8 644 232	34.3	1 260 640	1 018 539	23.7
	✓ MERCHANT WHOLESALERS . . . . .	21 855	21 498	7 389 163	6 140 413	20.4	1 036 333	883 605	17.2
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	774	580	3 119 302	1 589 586	96.3	193 293	113 178	70.7
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	688	595	1 105 712	914 233	21.0	31 014	21 756	42.5
5014	TIRES AND TUBES . . . . .	3 114	2 158	3 178 398	2 187 353	45.4	224 652	145 667	54.3
	✓ MERCHANT WHOLESALERS . . . . .	2 800	1 831	1 358 955	726 998	87.0	165 103	83 724	97.1
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	279	296	1 778 057	1 417 592	25.5	58 068	61 180	-4.9
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	35	31	41 386	42 763	-3.1	1 481	763	94.2
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:								
5022	✓ DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3 760	3 969	9 233 568	6 932 016	33.3	640 942	524 999	22.0
	✓ MERCHANT WHOLESALERS . . . . .	3 053	3 321	4 747 608	3 619 333	31.1	377 205	305 859	23.5
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	487	441	3 981 698	2 833 588	40.6	247 049	203 445	21.5
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	220	207	504 262	479 095	5.2	16 688	15 695	6.4
5028	✓ PAINTS AND VARNISHES . . . . .	2 377	2 565	1 494 426	1 334 439	11.9	138 212	121 569	13.6
	✓ MERCHANT WHOLESALERS . . . . .	1 268	1 308	424 084	347 958	21.8	60 628	46 179	31.2
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 008	1 164	970 546	884 280	9.7	73 273	72 112	1.7
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	101	93	99 796	102 201	-2.2	4 311	3 278	31.6
5029	✓ CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	5 406	4 904	17 066 828	12 562 445	35.8	574 112	421 269	36.2
	✓ MERCHANT WHOLESALERS . . . . .	3 380	3 163	2 636 220	2 028 806	30.0	215 608	151 540	42.2
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 556	1 356	13 673 740	10 020 942	36.4	330 836	254 854	29.9
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	470	385	756 868	512 697	47.7	27 668	14 875	86.1
503	PIECE GOODS, NOTIONS, AND APPAREL:								
5033	✓ PIECE GOODS (WOVEN FABRICS) . . . . .	3 475	3 375	9 596 078	7 975 251	20.3	330 907	257 910	28.3
	✓ MERCHANT WHOLESALERS . . . . .	2 887	2 794	3 831 767	3 034 390	26.3	227 509	169 099	34.5
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	177	191	4 081 829	2 633 846	54.9	74 525	58 174	28.2
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	411	390	1 682 482	2 307 015	-26.9	28 873	30 637	-5.6
5034	✓ NOTIONS AND OTHER DRY GOODS . . . . .	1 527	1 838	2 455 732	1 724 074	42.5	120 043	90 188	33.2
	✓ MERCHANT WHOLESALERS . . . . .	1 188	1 527	746 581	754 384	-0.9	64 241	61 798	3.9
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	183	141	1 054 581	453 261	132.6	41 655	16 375	154.3
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	156	170	654 570	516 429	26.8	14 147	12 015	17.8
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 974	(1)	3 115 535	(1)	(NA)	175 872	(1)	(NA)
	✓ MERCHANTS WHOLESALERS . . . . .	1 482	(1)	1 404 238	(1)	(NA)	111 142	(1)	(NA)
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	170	(1)	1 128 877	(1)	(NA)	47 888	(1)	(NA)
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	322	(1)	582 420	(1)	(NA)	16 842	(1)	(NA)
5037	WOMEN'S CHILDREN'S, AND INFANTS' CLOTHING . . . . .	3 588	<sup>2</sup> 5 733	4 775 667	<sup>26</sup> 594 833	(NA)	268 260	<sup>2</sup> 317 320	(NA)
	✓ MERCHANT WHOLESALERS . . . . .	2 610	<sup>2</sup> 4 260	2 212 211	<sup>2</sup> 752 945	(NA)	169 934	<sup>2</sup> 194 037	(NA)
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	216	<sup>2</sup> 341	1 101 751	<sup>21</sup> 300 683	(NA)	57 452	<sup>2</sup> 69 667	(NA)
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	762	<sup>2</sup> 1 132	1 461 705	<sup>2</sup> 451 205	(NA)	40 874	<sup>2</sup> 53 626	(NA)
5039	✓ FOOTWEAR . . . . .	836	810	1 337 459	1 173 567	13.9	82 330	70 704	16.5
	✓ MERCHANT WHOLESALERS . . . . .	679	646	666 588	485 037	37.5	47 763	35 224	35.5
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	78	86	474 593	543 386	-12.5	30 103	32 401	-6.9
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	79	78	196 278	145 144	35.3	4 464	3 079	44.9
504	GROCERIES AND RELATED PRODUCTS:								
5041	✓ GROCERIES, GENERAL LINE . . . . .	2 543	2 530	15 547 639	11 723 013	32.7	597 099	463 582	28.9
	✓ MERCHANT WHOLESALERS . . . . .	2 543	2 530	15 547 639	11 723 013	32.7	597 099	463 582	28.9
5042	✓ FROZEN FOODS . . . . .	<sup>r1</sup> 775	1 593	<sup>r3</sup> 559 251	2 515 121	<sup>r</sup> 41.5	<sup>r</sup> 145 657	95 568	<sup>r</sup> 52.4
	✓ MERCHANT WHOLESALERS . . . . .	1 365	1 213	1 770 774	1 250 629	41.5	115 939	75 491	53.5
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	45	40	242 098	182 269	32.9	4 375	3 679	19.0
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	365	340	1 546 379	1 082 203	42.8	25 343	16 398	54.6
5043	✓ DAIRY PRODUCTS . . . . .	4 227	4 588	6 523 327	5 556 475	17.5	361 573	312 424	15.8
	✓ MERCHANT WHOLESALERS . . . . .	2 785	3 000	2 677 759	2 185 226	22.6	153 624	126 384	21.5
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	978	1 060	2 362 216	2 027 355	16.6	174 154	151 204	15.1
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	233	209	1 141 212	1 005 546	13.4	19 464	13 384	-8.8
	✓ ASSEMBLERS OF FARM PRODUCTS . . . . .	231	319	342 140	338 348	1.2	14 331	13 452	6.6
5044	✓ POULTRY AND POULTRY PRODUCTS . . . . .	2 940	3 608	2 962 108	2 763 802	7.1	146 462	120 292	21.7
	✓ MERCHANT WHOLESALERS . . . . .	2 022	1 942	2 179 574	1 628 832	33.9	109 197	70 894	54.1
	✓ MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	33	29	110 640	58 037	90.7	5 499	1 925	185.6
	✓ MERCHANDISE AGENTS, BROKERS . . . . .	101	104	229 972	312 763	-26.3	4 775	6 031	-20.7
	✓ ASSEMBLERS OF FARM PRODUCTS . . . . .	784	1 533	441 922	764 170	-42.0	26 991	41 442	-34.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

<sup>1</sup> Included with SIC 5037 "Women's, Children's and Infants' Clothing."<sup>2</sup> Combined data for SIC 5036 "Men's and Boy's Clothing and Furnishings" and SIC 5037 "Women's, Children's, and Infants' Clothing."

TABLE 1. United States: 1967 and 1963—Continued

SIC code	Kind of business and type of operation	Establishments		Sales			Payroll, entire year		
		1967	1963	1967	1963	Percent change, 1963 to 1967	1967	1963	Percent change, 1963 to 1967
		(number)	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	
	KIND OF BUSINESS BY TYPE--CONTINUED								
504	GROCERIES AND RELATED PRODUCTS--CONTINUED								
5045	CONFECTIONERY. . . . .	2 549	2 556	2 319 367	1 752 699	32.3	112 819	85 680	31.7
	MERCHANT WHOLESALERS. . . . .	1 998	2 084	1 029 769	857 994	20.1	71 712	60 204	19.2
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	263	239	841 855	596 250	41.1	30 320	19 745	53.5
	MERCHANDISE AGENTS, BROKERS. . . . .	288	233	447 743	298 455	50.1	10 787	5 731	88.3
5046	FISH AND SEAFOODS. . . . .	1 633	1 673	1 002 151	785 448	27.5	67 282	56 431	19.3
	MERCHANT WHOLESALERS. . . . .	1 534	1 602	856 352	692 838	23.7	62 740	54 232	15.6
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	12	-	6 667	-	(x)	715	-	(x)
	MERCHANDISE AGENTS, BROKERS. . . . .	87	71	139 132	92 610	50.0	3 827	2 199	74.0
5047	MEATS AND MEAT PRODUCTS. . . . .	5 820	5 881	11 059 145	8 626 988	28.2	517 351	396 217	30.6
	MERCHANT WHOLESALERS. . . . .	5 041	5 170	7 395 047	5 370 657	37.6	395 453	284 799	38.8
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	616	577	2 810 813	2 445 938	15.0	113 836	106 117	7.2
	MERCHANDISE AGENTS, BROKERS. . . . .	163	134	853 285	810 393	5.2	8 062	5 301	52.0
5048	FRESH FRUITS AND VEGETABLES. . . . .	7 477	8 314	7 496 996	6 573 957	14.1	494 936	412 822	19.8
	MERCHANT WHOLESALERS. . . . .	5 284	5 123	3 972 937	2 980 610	33.2	307 262	211 829	45.0
	MERCHANDISE AGENTS, BROKERS. . . . .	1 029	1 085	2 467 048	2 087 939	18.2	71 932	53 046	35.5
	ASSEMBLERS OF FARM PRODUCTS. . . . .	1 164	2 106	1 057 011	1 505 408	-29.6	115 742	147 947	-21.6
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11 091	11 876	23 988 120	20 876 068	14.9	883 600	685 208	29.0
	MERCHANT WHOLESALERS. . . . .	6 479	7 215	6 120 907	5 437 729	12.5	339 373	258 227	31.5
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	2 348	2 332	8 676 558	7 289 452	19.1	391 952	308 219	27.1
	MERCHANDISE AGENTS, BROKERS. . . . .	2 174	2 329	9 123 366	8 148 887	12.0	146 949	118 762	23.3
	ASSEMBLERS OF FARM PRODUCTS. . . . .	90	-	67 289	-	(x)	5 326	-	(x)
505	FARM PRODUCTS--RAW MATERIALS:								
5052	COTTON. . . . .	680	847	3 169 037	3 984 664	-20.3	28 514	33 846	-15.6
	MERCHANT WHOLESALERS. . . . .	324	417	1 974 211	2 550 134	-22.4	19 734	24 746	-20.1
	MERCHANDISE AGENTS, BROKERS. . . . .	177	194	928 809	1 215 171	-23.4	5 726	6 049	-5.2
	ASSEMBLERS OF FARM PRODUCTS. . . . .	179	236	266 017	219 359	21.2	3 054	3 051	(2)
5053	GRAIN. . . . .	8 697	9 266	18 746 235	15 961 261	17.4	298 478	239 530	24.7
	MERCHANT WHOLESALERS. . . . .	2 013	1 427	11 499 337	8 781 036	30.9	122 737	91 498	34.2
	MERCHANDISE AGENTS, BROKERS. . . . .	207	253	1 656 190	2 228 158	-25.5	13 894	13 574	2.3
	ASSEMBLERS OF FARM PRODUCTS. . . . .	6 477	7 586	5 590 708	4 952 067	12.8	161 847	134 458	20.3
5054	LIVESTOCK. . . . .	3 397	3 697	11 952 966	10 846 542	10.3	97 190	85 018	14.4
	MERCHANT WHOLESALERS. . . . .	563	463	836 034	638 836	30.8	13 793	7 827	76.3
	MERCHANDISE AGENTS, BROKERS. . . . .	1 734	1 997	9 530 833	8 811 420	8.1	66 906	61 116	9.4
	ASSEMBLERS OF FARM PRODUCTS. . . . .	1 100	1 237	1 586 099	1 396 286	13.5	16 491	16 075	2.5
5059	FARM PRODUCTS--RAW MATERIALS N.E.C. . . . .	2 188	2 404	4 279 433	4 038 601	5.9	114 887	101 715	13.0
	MERCHANT WHOLESALERS. . . . .	1 144	1 258	1 866 668	1 719 940	8.6	68 209	55 315	23.4
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	-	5	-	2 581	(x)	-	355	(x)
	MERCHANDISE AGENTS, BROKERS. . . . .	722	808	2 066 570	2 039 665	1.4	29 831	33 584	-11.0
	ASSEMBLERS OF FARM PRODUCTS. . . . .	322	333	346 195	276 415	25.3	16 847	12 461	35.1
506	ELECTRICAL GOODS:								
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	7 742	7 402	17 701 725	12 265 292	44.4	877 027	649 735	34.9
	MERCHANT WHOLESALERS. . . . .	4 961	4 602	5 695 113	4 207 337	35.3	457 594	337 295	35.6
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	1 751	1 780	10 765 014	7 151 578	50.6	373 743	283 893	31.7
	MERCHANDISE AGENTS, BROKERS. . . . .	1 030	1 020	1 241 598	906 377	36.9	45 690	28 547	60.0
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	2 935	3 123	8 131 325	5 474 230	48.6	422 856	334 010	26.5
	MERCHANT WHOLESALERS. . . . .	2 299	2 486	5 717 819	4 166 274	37.3	342 169	270 304	26.5
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	384	422	1 923 054	1 011 104	90.1	66 535	56 221	18.4
	MERCHANDISE AGENTS, BROKERS. . . . .	252	215	490 452	296 852	65.3	14 152	7 485	89.0
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	6 053	5 686	6 282 034	4 295 781	46.3	394 185	274 946	43.3
	MERCHANT WHOLESALERS. . . . .	4 116	3 890	2 209 164	1 536 992	43.8	256 355	182 851	40.1
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	622	455	2 095 756	1 189 793	76.2	68 697	41 341	66.1
	MERCHANDISE AGENTS, BROKERS. . . . .	1 315	1 341	1 977 114	1 568 996	26.1	69 133	50 754	36.3
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES								
5072	HARDWARE. . . . .	4 438	3 894	4 439 146	3 278 151	35.5	444 551	324 111	37.1
	MERCHANT WHOLESALERS. . . . .	3 513	3 212	3 197 167	2 542 814	25.8	377 726	288 586	30.8
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	489	292	780 033	381 901	104.2	51 443	24 400	110.9
	MERCHANDISE AGENTS, BROKERS. . . . .	436	390	461 946	353 436	30.8	15 382	11 125	38.2
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	6 373	6 290	5 540 019	4 542 373	21.9	488 551	381 108	28.1
	MERCHANT WHOLESALERS. . . . .	5 317	5 192	4 228 600	3 470 092	21.8	434 038	338 839	28.0
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	181	216	576 465	451 779	27.5	18 558	16 946	9.6
	MERCHANDISE AGENTS, BROKERS. . . . .	875	882	734 954	620 502	18.5	35 955	25 323	41.9
5077	AIR-CONDITIONING, REFRIG. EQUIP., SUPPLIES. . . . .	2 686	2 630	2 075 959	1 531 031	35.5	189 824	133 103	42.7
	MERCHANT WHOLESALERS. . . . .	2 113	2 123	1 131 447	814 164	38.9	142 895	104 312	36.9
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	270	218	608 273	438 027	38.8	32 328	19 850	62.8
	MERCHANDISE AGENTS, BROKERS. . . . .	303	289	336 239	278 840	20.5	14 601	8 941	63.4
508	MACHINERY, EQUIPMENT, AND SUPPLIES:								
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	9 619	8 167	8 410 908	5 075 936	65.8	1 408 460	899 256	56.7
	MERCHANT WHOLESALERS. . . . .	5 931	5 193	1 928 886	1 304 227	47.8	290 510	189 788	53.0
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	3 078	2 635	6 193 716	3 636 828	70.4	1 100 451	701 962	56.7
	MERCHANDISE AGENTS, BROKERS. . . . .	610	339	288 306	134 881	113.8	17 499	7 506	133.2
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	3 429	2 625	4 789 447	3 257 632	47.1	460 031	303 278	51.6
	MERCHANT WHOLESALERS. . . . .	3 022	2 358	3 652 157	2 612 320	39.9	401 524	276 636	45.2
	MANUFACTURERS' SALES BRANCHES, OFFICES. . . . .	237	149	944 801	530 244	78.1	45 129	19 852	127.4
	MERCHANDISE AGENTS, BROKERS. . . . .	178	118	192 489	115 068	67.2	13 378	6 790	97.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. \* Revised. X Not applicable.  
 Z Less than 0.05 percent.



TABLE 1. United States: 1967 and 1963—Continued

SIC code	Kind of business and type of operation	Establishments		Sales			Payroll, entire year		
		1967	1963	1967	1963	Percent change, 1963 to 1967	1967	1963	Percent change, 1963 to 1967
		(number)	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	
	KIND OF BUSINESS BY TYPE--CONTINUED								
508	MACHINERY, EQUIPMENT, AND SUPPLIES--CONTINUED								
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 854	1 898	4 107 321	2 672 254	53.8	201 148	151 268	32.9
	MERCHANT WHOLESALERS . . . . .	1 498	1 576	1 109 754	908 847	22.2	106 462	84 835	25.4
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	250	223	2 883 779	1 685 717	71.0	90 130	64 034	40.7
	MERCHANDISE AGENTS, BROKERS . . . . .	106	99	113 788	77 690	46.4	4 556	2 399	90.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	r13 256	12 776	r13 539 355	8 595 289	r57.5	r1 060 681	694 811	r52.6
	MERCHANT WHOLESALERS . . . . .	r8 795	8 637	r6 104 428	3 851 668	r58.5	r618 384	413 094	r49.7
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	2 268	2 186	4 952 569	3 217 439	54.0	306 818	213 539	43.6
	MERCHANDISE AGENTS, BROKERS . . . . .	2 193	1 953	2 482 358	1 526 182	62.6	135 479	68 178	98.8
5085	INDUSTRIAL SUPPLIES . . . . .	10 169	9 466	10 734 678	7 423 997	44.5	830 753	569 437	45.8
	MERCHANT WHOLESALERS . . . . .	7 658	7 247	5 197 695	3 637 538	42.8	617 269	425 281	45.2
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 389	1 294	4 500 106	3 124 407	44.1	156 224	115 743	34.9
	MERCHANDISE AGENTS, BROKERS . . . . .	1 122	925	1 036 877	662 052	56.7	57 260	28 413	101.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	5 759	5 444	3 784 466	2 724 115	39.0	458 618	348 442	31.7
	MERCHANT WHOLESALERS . . . . .	4 633	4 467	2 892 965	2 069 301	39.9	383 772	288 293	33.2
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	843	778	668 159	521 158	28.3	63 630	54 265	17.2
	MERCHANDISE AGENTS, BROKERS . . . . .	283	199	223 342	133 656	67.2	11 216	5 884	90.7
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	6 258	5 583	2 517 897	1 750 269	43.8	323 277	232 333	39.2
	MERCHANT WHOLESALERS . . . . .	5 679	5 158	1 887 115	1 413 917	33.4	287 559	210 731	36.4
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	252	187	268 734	132 367	103.1	22 008	14 291	53.9
	MERCHANDISE AGENTS, BROKERS . . . . .	327	238	362 048	203 985	77.4	13 710	7 311	87.6
5088	TRANSPORTATION EQUIP., EXC. MOTOR VEHICLES . . . . .	2 087	1 997	2 547 563	1 702 675	49.7	176 809	128 632	37.4
	MERCHANT WHOLESALERS . . . . .	1 670	1 660	1 374 990	859 287	60.1	136 740	96 400	41.9
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	136	110	711 041	598 773	18.8	24 689	24 070	2.5
	MERCHANDISE AGENTS, BROKERS . . . . .	281	227	461 532	244 615	88.6	15 380	8 162	88.5
509	MISCELLANEOUS WHOLESALERS:								
5091	METALS AND MINERALS, N.E.C.:								
	COAL . . . . .	735	933	2 007 775	1 858 269	8.1	41 186	45 324	-9.0
	MERCHANT WHOLESALERS . . . . .	458	601	589 911	661 634	-10.7	24 062	25 072	-3.9
	MINING SALES BRANCHES, OFFICES . . . . .	86	114	655 582	522 395	25.4	6 159	8 996	-31.4
	MERCHANDISE AGENTS, BROKERS . . . . .	191	218	762 282	674 240	13.0	10 965	11 256	-2.4
	METAL SERVICE CENTERS . . . . .	r2 737	2 198	r8 455 472	4 403 988	r92.0	r616 513	392 313	r57.1
	MERCHANT WHOLESALERS . . . . .	r2 659	2 158	r7 875 073	4 265 927	r84.6	r602 812	387 009	r55.8
	MERCHANDISE AGENTS, BROKERS . . . . .	78	40	580 399	138 061	320.3	13 701	5 304	158.4
	METAL SALES OFFICES . . . . .	r4 419	5 344	r23 240 307	20 330 687	r14.3	r347 741	351 779	r-0.1
	MERCHANT WHOLESALERS . . . . .	r2 278	2 788	r3 397 689	3 006 919	r13.0	r123 281	128 739	r4.2
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 395	1 824	17 847 149	15 979 730	11.7	191 302	196 715	-2.8
	MERCHANDISE AGENTS, BROKERS . . . . .	746	732	1 995 469	1 344 038	48.4	33 158	26 325	25.9
5092	PETROLEUM AND PETROLEUM PRODUCTS:								
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	30 229	30 873	24 821 828	21 485 414	15.6	905 129	791 536	14.3
	OTHER PETROLEUM AND PRODUCTS ESTABS. . . . .	4 255	4 435	r8 551 635	5 287 544	r61.7	r251 493	171 938	r46.3
	MERCHANT WHOLESALERS . . . . .	3 641	3 915	r3 993 397	2 701 470	r47.8	r159 820	124 690	r28.2
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	332	218	4 075 858	1 924 230	111.9	79 740	39 194	103.5
	MERCHANDISE AGENTS, BROKERS . . . . .	282	302	482 380	661 844	-27.0	11 933	8 054	48.1
5093	SCRAP AND WASTE MATERIALS:								
	IRON AND STEEL SCRAP . . . . .	3 862	4 065	2 516 041	2 066 083	21.7	218 016	164 993	32.2
	MERCHANT WHOLESALERS . . . . .	3 841	4 006	2 436 437	1 937 814	25.8	216 289	161 590	33.8
	MERCHANDISE AGENTS, BROKERS . . . . .	21	59	79 604	128 269	-37.8	1 727	3 403	-49.1
	WASTE AND SECONDARY MATERIALS . . . . .	4 065	4 223	2 109 547	1 635 273	29.1	192 865	160 147	20.5
	MERCHANT WHOLESALERS . . . . .	3 973	4 168	1 986 591	1 546 477	28.4	189 529	157 954	19.9
	MERCHANDISE AGENTS, BROKERS . . . . .	92	55	122 956	88 796	38.0	3 336	2 193	52.1
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 597	2 824	6 047 567	5 374 441	12.6	207 033	168 078	23.1
	MERCHANT WHOLESALERS . . . . .	2 515	2 753	5 315 363	4 682 103	13.6	185 910	149 372	24.4
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	47	50	663 286	635 732	4.4	19 537	17 495	11.6
	MERCHANDISE AGENTS, BROKERS . . . . .	35	21	68 918	56 606	21.7	1 586	1 211	30.9
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES								
	BEER AND ALE . . . . .	5 530	5 811	4 990 356	3 748 574	33.2	393 073	306 721	28.1
	MERCHANT WHOLESALERS . . . . .	5 376	5 694	4 324 619	3 384 454	27.7	360 806	282 793	27.5
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	96	94	573 175	343 204	67.1	28 652	23 314	22.8
	MERCHANDISE AGENTS, BROKERS . . . . .	58	23	92 562	20 916	342.6	3 615	614	488.7
	WINE AND DISTILLED SPIRITS . . . . .	1 779	1 787	9 173 412	6 990 194	31.3	364 087	286 006	27.4
	MERCHANT WHOLESALERS . . . . .	1 486	1 470	6 119 442	4 810 240	27.3	314 321	246 198	27.6
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	220	231	2 851 614	2 021 033	41.0	43 844	35 374	24.0
	MERCHANDISE AGENTS, BROKERS . . . . .	73	86	202 356	158 921	27.4	5 922	4 434	33.5
5096	PAPER AND ITS PRODUCTS:								
	PRINTING AND WRITING (FINE) PAPER . . . . .	1 056	1 019	4 152 647	2 778 732	49.5	211 505	141 325	49.6
	MERCHANT WHOLESALERS . . . . .	933	882	2 430 410	1 811 760	34.2	192 101	125 405	53.1
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	68	82	1 365 260	580 772	135.0	16 137	9 964	61.9
	MERCHANDISE AGENTS, BROKERS . . . . .	55	55	356 977	386 200	-7.4	3 267	5 956	-45.0
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	3 595	3 448	5 993 791	5 344 701	12.2	346 208	289 196	19.8
	MERCHANT WHOLESALERS . . . . .	2 675	2 525	2 475 731	1 846 550	34.0	242 547	180 649	34.2
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	635	662	3 084 323	3 162 720	-2.3	91 731	100 998	-9.0
	MERCHANDISE AGENTS, BROKERS . . . . .	285	261	433 737	335 431	29.4	11 930	7 549	58.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.

TABLE 1. United States: 1967 and 1963—Continued

SIC code	Kind of business and type of operation	Establishments		Sales			Payroll, entire year		
		1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967
	KIND OF BUSINESS BY TYPE--CONTINUED								
5096	PAPER AND ITS PRODUCTS--CONTINUED								
	✓ STATIONERY, OFFICE SUPPLIES, GREETING CARDS	4 935	4 345	2 636 088	1 707 255	54.5	342 239	243 215	40.8
	✓ MERCHANT WHOLESALERS	4 055	3 639	1 515 605	1 056 300	43.4	237 292	172 405	37.7
	MANUFACTURERS' SALES BRANCHES, OFFICES	682	579	904 621	537 553	68.2	97 896	67 459	45.2
	✓ MERCHANDISE AGENTS, BROKERS	198	127	215 862	113 402	90.3	7 051	3 351	110.5
5097	FURNITURE AND HOME FURNISHINGS:								
	✓ FURNITURE (HOUSEHOLD, OFFICE)	3 412	3 255	2 546 138	1 881 728	35.4	246 868	166 009	48.8
	✓ MERCHANT WHOLESALERS	2 405	2 343	1 452 032	1 006 512	44.2	172 412	118 845	45.0
	MANUFACTURERS' SALES BRANCHES, OFFICES	470	409	510 267	358 529	42.4	50 799	28 964	75.3
	✓ MERCHANDISE AGENTS, BROKERS	537	503	583 839	516 687	12.9	23 657	18 200	29.9
	HOME FURNISHINGS AND FLOOR COVERINGS	4 611	4 864	5 176 734	4 683 343	10.6	345 973	284 584	21.5
	✓ MERCHANT WHOLESALERS	3 642	3 922	2 876 551	2 393 609	20.1	273 331	224 103	21.9
	MANUFACTURERS' SALES BRANCHES, OFFICES	438	443	1 635 135	1 593 648	2.7	51 447	42 782	20.2
	✓ MERCHANDISE AGENTS, BROKERS	531	499	665 048	696 086	-4.3	21 195	17 699	19.7
5098	LUMBER AND CONSTRUCTION MATERIALS:								
	✓ LUMBER AND MILLWORK	6 199	7 016	8 251 375	7 525 894	9.7	501 055	470 834	6.5
	✓ MERCHANT WHOLESALERS	5 162	5 956	5 794 418	5 675 676	2.0	408 733	405 663	0.7
	MANUFACTURERS' SALES BRANCHES, OFFICES	584	489	1 686 356	1 154 103	46.2	74 744	50 206	48.8
	✓ MERCHANDISE AGENTS, BROKERS	453	571	770 601	696 115	10.8	17 578	14 965	17.4
	CONSTRUCTION MATERIALS	7 423	7 123	8 138 220	6 261 010	29.9	543 942	459 033	18.4
	✓ MERCHANT WHOLESALERS	5 715	5 687	3 279 234	3 036 964	7.9	373 208	323 341	15.5
	MANUFACTURERS' SALES BRANCHES, OFFICES	1 367	1 059	4 516 789	2 879 362	56.8	158 598	124 358	27.6
	✓ MERCHANDISE AGENTS, BROKERS	341	377	342 197	344 684	-0.6	12 136	11 334	7.0
5099	OTHER KINDS OF WHOLESALE BUSINESS:								
	✓ AMUSEMENT AND SPORTING GOODS	5 820	5 223	6 381 267	4 166 351	53.1	455 203	303 121	50.1
	✓ MERCHANT WHOLESALERS	4 865	4 366	3 001 977	2 041 235	47.0	278 646	199 300	39.9
	MANUFACTURERS' SALES BRANCHES, OFFICES	470	433	2 554 918	1 544 056	65.4	152 725	90 607	68.5
	✓ MERCHANDISE AGENTS, BROKERS	485	424	824 372	581 060	41.8	23 832	13 214	80.3
	✓ BOOKS, PERIODICALS, AND NEWSPAPERS	2 734	2 630	2 455 247	1 709 426	43.7	255 559	169 540	50.8
	✓ MERCHANT WHOLESALERS	2 089	2 048	1 403 904	1 028 888	36.5	173 708	119 517	45.4
	MANUFACTURERS' SALES BRANCHES, OFFICES	526	486	790 481	541 601	45.9	68 457	43 789	56.4
	✓ MERCHANDISE AGENTS, BROKERS	119	96	260 862	138 937	87.7	13 394	6 234	114.8
	✓ FARM SUPPLIES	3 496	3 805	5 210 871	4 174 189	24.9	226 325	193 589	17.0
	✓ MERCHANT WHOLESALERS	2 241	2 604	2 793 138	2 395 383	16.7	147 335	132 338	11.4
	MANUFACTURERS' SALES BRANCHES, OFFICES	476	353	1 395 604	756 862	84.3	43 355	27 350	58.6
	✓ MERCHANDISE AGENTS, BROKERS	215	248	634 866	702 599	-9.5	9 122	10 715	-14.7
	ASSEMBLERS OF FARM PRODUCTS	564	600	387 263	319 345	21.2	26 513	23 186	14.4
	✓ JEWELRY, DIAMONDS, AND PRECIOUS STONES	3 010	2 976	2 086 892	1 342 706	55.5	158 964	116 851	36.1
	✓ MERCHANT WHOLESALERS	2 778	2 794	1 625 626	1 101 138	47.7	141 502	105 047	34.8
	MANUFACTURERS' SALES BRANCHES, OFFICES	80	55	283 103	144 113	96.5	11 862	8 991	32.0
	✓ MERCHANDISE AGENTS, BROKERS	152	127	178 163	97 455	82.9	5 600	2 813	99.0
	✓ ART GOODS AND ADVERTISING SPECIALTIES	2 798	2 864	985 180	799 016	23.2	111 885	79 647	40.4
	✓ MERCHANT WHOLESALERS	2 474	2 581	785 757	636 137	23.6	97 912	72 696	34.6
	MANUFACTURERS' SALES BRANCHES, OFFICES	49	28	24 027	9 963	141.1	6 299	1 244	406.3
	✓ MERCHANDISE AGENTS, BROKERS	275	255	175 396	152 916	14.8	7 674	5 707	34.4
	OTHER PRODUCTS	10 335	8 668	11 617 508	7 151 308	62.4	585 998	356 891	64.1
	✓ MERCHANT WHOLESALERS	8 372	6 887	6 240 129	3 684 744	69.3	446 230	262 626	70.0
	MANUFACTURERS' SALES BRANCHES, OFFICES	559	620	2 117 863	1 510 329	40.3	68 797	54 367	26.6
	✓ MERCHANDISE AGENTS, BROKERS	1 217	1 001	3 189 327	1 907 388	67.3	63 218	34 384	83.8
	ASSEMBLERS OF FARM PRODUCTS	187	160	70 189	48 847	43.6	7 753	5 514	40.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 2. United States, by Type of Operation and Kind of Business: 1967

Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses including payroll <sup>1</sup>		Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Propri- etors <sup>2</sup> (number)
				Amount (\$1,000)	Percent of sales				
WHOLESALE TRADE, TOTAL . . . . .	311 464	459 475 967	28 117 086	(X)	(X)	23 921 680	5 796 114	3 518 969	122 297
TYPE OF OPERATION									
MERCHANT WHOLESALERS, TOTAL . . . . .	212 993	206 055 065	21 463 434	27 772 069	13.5	15 367 740	3 724 065	2 417 260	97 858
WHOLESALE MERCHANTS, DISTRIBUTORS . . . . .	204 783	181 775 733	19 099 687	26 123 778	14.4	14 658 816	3 554 298	2 321 288	96 094
IMPORTERS . . . . .	5 171	10 353 989	1 316 786	1 061 734	10.3	451 907	104 457	58 763	1 148
EXPORTERS . . . . .	2 272	9 507 734	617 140	386 441	4.1	170 533	45 468	23 721	510
TERMINAL GRAIN ELEVATORS . . . . .	767	4 417 609	429 821	200 116	4.5	86 484	19 842	13 488	106
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL . . . . .	30 679	157 096 541	4 267 429	11 304 285	7.2	5 876 911	1 440 777	684 906	132
MANUFACTURERS' SALES BRANCHES—WITH STOCK . . . . .	16 709	67 174 649	4 259 852	7 582 469	11.3	4 037 421	983 521	491 519	94
MANUFACTURERS' SALES OFFICES—WITHOUT STOCK . . . . .	13 970	89 921 892	7 577	3 721 816	4.1	1 839 490	457 256	193 387	38
PETROLEUM BULK STATIONS, TERMINALS, TOTAL . . . . .	30 229	24 821 828	1 265 542	(NA)	(NA)	905 129	222 935	150 218	6 490
REFINER-MARKETER BULK STATIONS, TERMINALS . . . . .	16 611	17 224 680	877 853	(NA)	(NA)	432 280	108 290	62 107	5
OTHER BULK STATIONS, TERMINALS . . . . .	13 618	7 597 148	387 689	(NA)	(NA)	472 849	114 645	88 111	6 485
MERCHANDISE AGENTS, BROKERS, TOTAL . . . . .	26 462	61 347 022	559 355	2 479 147	4.0	1 376 934	320 186	182 356	13 482
AUCTION COMPANIES . . . . .	1 594	4 792 386	15 168	137 589	2.9	63 190	15 832	18 386	1 142
MERCHANDISE BROKERS FOR BUYERS OR SELLERS . . . . .	4 373	14 030 462	90 235	449 909	3.2	235 458	53 869	28 865	2 218
COMMISSION MERCHANTS . . . . .	5 425	14 068 048	134 257	479 485	3.4	279 423	67 664	43 150	3 220
IMPORT AGENTS . . . . .	270	1 790 666	36 471	39 993	2.2	20 215	4 821	2 251	67
EXPORT AGENTS . . . . .	548	3 372 043	43 201	62 997	1.9	35 414	7 942	3 996	196
MANUFACTURERS' AGENTS . . . . .	12 106	15 256 996	102 596	980 534	6.4	578 042	130 656	64 273	5 816
SELLING AGENTS . . . . .	1 891	6 889 890	124 008	287 448	4.2	142 244	34 322	18 373	696
PURCHASING AGENTS, RESIDENT BUYERS . . . . .	255	1 146 545	13 419	41 192	3.6	22 948	5 080	3 062	127
ASSEMBLERS OF FARM PRODUCTS, TOTAL . . . . .	11 101	10 155 511	561 326	870 030	8.6	394 966	88 151	84 229	4 335
COUNTRY GRAIN ELEVATORS . . . . .	6 477	5 590 708	349 673	394 225	7.1	161 847	35 127	31 910	1 530
OTHER ASSEMBLERS OF FARM PRODUCTS . . . . .	4 624	4 564 803	211 653	475 805	10.4	233 119	53 024	52 319	2 805
TYPE BY KIND OF BUSINESS									
MERCHANT WHOLESALERS									
MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:									
AUTOMOBILES AND OTHER MOTOR VEHICLES, TOTAL . . . . .	3 858	5 345 308	567 038	600 571	11.2	307 618	78 978	50 523	1 980
NEW AND USED AUTOMOBILES, MOTORCYCLES . . . . .	1 784	3 395 418	310 332	285 219	8.4	116 122	29 089	18 877	1 162
TRUCKS AND TRACTORS—ROAD TYPE . . . . .	2 074	1 949 890	256 706	315 352	16.2	191 496	49 889	31 646	818
AUTOMOTIVE EQUIPMENT, TOTAL . . . . .	21 855	7 389 163	1 339 313	1 714 707	23.2	1 036 333	251 489	183 046	10 403
AUTOMOTIVE PARTS, EQUIPMENT (WITHOUT MACHINE SHOP) . . . . .	13 096	4 709 578	840 233	992 830	21.1	576 786	140 045	101 300	6 391
AUTOMOTIVE PARTS, EQUIPMENT (WITH MACHINE SHOP) . . . . .	6 596	2 189 112	433 502	598 258	27.3	386 184	93 886	68 495	2 378
USED AUTOMOTIVE PARTS AND EQUIPMENT . . . . .	1 708	295 796	39 361	78 553	26.6	47 066	11 185	9 205	1 443
PETROLEUM PRODUCTS MARKETING EQUIPMENT . . . . .	455	194 677	26 217	45 066	23.1	26 297	6 373	4 046	191
TIRES AND TUBES . . . . .	2 800	1 358 955	172 601	294 594	21.7	165 103	39 062	27 345	1 401
DRUGS, CHEMICALS, AND ALLIED PRODUCTS:									
DRUGS, PROPRIETARIES, AND SUNDRIES, TOTAL . . . . .	3 053	4 747 608	597 182	679 822	14.3	377 205	92 161	62 686	1 059
GENERAL-LINE DRUGS . . . . .	374	2 208 712	302 475	264 826	12.0	152 227	37 424	25 119	12
SPECIALTY-LINE DRUGS AND TOILETRIES . . . . .	2 679	2 538 896	294 707	414 996	16.3	224 978	54 737	37 567	1 047
PAINTS AND VARNISHES . . . . .	1 268	424 084	49 448	108 029	25.5	60 628	14 510	9 959	486
CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 380	2 636 220	205 754	422 781	16.0	215 608	52 252	32 002	990
PIECE GOODS, NOTIONS, AND APPAREL:									
PIECE GOODS (WOVEN FABRICS), TOTAL . . . . .	2 887	3 831 767	502 879	476 368	12.4	227 509	55 596	29 489	1 068
PIECE GOODS (KNITWEARS) . . . . .	2 142	2 073 447	255 051	273 056	13.2	136 119	33 304	18 991	929
PIECE GOODS (CONVERTERS) . . . . .	745	1 758 320	247 828	203 312	11.6	91 390	22 292	10 498	139
NOTIONS AND OTHER DRY GOODS . . . . .	1 188	746 581	83 886	121 121	16.2	64 241	15 694	10 102	596
MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 482	1 404 238	173 512	213 691	15.2	111 142	25 401	17 920	709
WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES . . . . .	2 610	2 212 211	189 172	346 310	16.3	169 934	40 669	27 625	1 292
FOOTWEAR . . . . .	679	666 588	84 606	100 524	15.1	47 763	11 240	6 792	294
GROCERIES AND RELATED PRODUCTS:									
GROCERIES, GENERAL LINE, TOTAL . . . . .	2 543	15 547 639	937 327	994 812	6.4	597 099	144 167	92 779	756
VOLUNTARY GROUP WHOLESALERS . . . . .	734	7 367 029	423 248	447 796	6.1	259 361	63 521	41 339	186
RETAILER COOPERATIVE WHOLESALERS . . . . .	173	4 103 011	187 779	181 087	4.4	119 239	28 334	16 326	-
OTHER GENERAL-LINE WHOLESALERS . . . . .	1 636	4 077 599	326 300	365 929	9.0	218 499	52 312	35 114	570
FROZEN FOODS . . . . .	1 365	1 770 774	115 372	235 618	13.3	115 939	27 938	19 036	679
DAIRY PRODUCTS . . . . .	2 785	2 677 759	97 491	309 953	11.6	153 624	39 564	25 117	1 857
POULTRY AND POULTRY PRODUCTS . . . . .	2 022	2 179 574	72 547	217 274	10.0	109 197	26 018	22 094	1 476
CONFECTIONERY . . . . .	1 998	1 029 769	65 196	132 386	12.9	71 712	17 542	13 994	1 550
FISH AND SEAFOODS . . . . .	1 534	856 352	47 690	121 749	14.2	62 740	14 648	13 953	1 102
MEAT AND MEAT PRODUCTS . . . . .	5 041	7 395 047	174 217	724 896	9.8	395 453	94 469	58 773	3 336
FRESH FRUITS AND VEGETABLES . . . . .	5 284	3 972 937	94 299	575 494	14.5	307 262	70 795	58 636	3 944
GROCERIES AND RELATED PRODUCTS, N.E.C., TOTAL . . . . .	6 479	6 120 907	541 236	641 099	10.5	339 373	82 252	57 695	3 738
COFFEE, TEA, AND SPICES . . . . .	520	1 225 687	118 484	48 983	4.0	26 161	6 462	4 337	269
BREAD AND BAKED GOODS . . . . .	988	413 306	18 938	80 160	19.4	48 266	11 708	8 514	690
FOOD AND BEVERAGE BASIC MATERIALS . . . . .	549	776 094	95 357	50 386	6.5	24 069	5 968	4 572	315
OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . . . .	4 422	3 705 820	308 457	461 570	12.5	240 877	58 114	40 272	2 464

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commission received.<sup>2</sup> Based on legal form of organization. See text for explanation.

NA Not available.

Revised.

X Not applicable.

TABLE 2. United States, by Type of Operation and Kind of Business: 1967--Continued

Type of operation and kind of business	Estab- lish- ments  (number)	Sales  (\$1,000)	Inventories, end of year, at cost  (\$1,000)	Operating expenses including payroll <sup>1</sup>		Payroll, entire year  (\$1,000)	Payroll, first quarter 1967  (\$1,000)	Paid employees for week including March 12  (number)	Propri- etors <sup>2</sup>  (number)
				Amount  (\$1,000)	Percent of sales				
TYPE BY KIND OF BUSINESS--CONTINUED									
MERCHANT WHOLESALERS--CONTINUEO									
FARM PRODUCTS--RAW MATERIALS:									
COTTON . . . . .	324	1 974 211	469 735	66 756	3.4	19 734	4 918	3 101	181
GRAIN . . . . .	2 013	11 499 337	704 143	302 408	2.6	122 737	29 064	19 090	601
LIVESTOCK . . . . .	563	836 034	48 099	38 878	4.7	13 793	3 337	3 660	408
FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1 144	1 866 668	575 852	149 722	8.0	68 209	16 261	11 508	668
HIDES, SKINS, AND PELTS . . . . .	489	619 874	58 859	57 206	9.2	27 393	6 423	4 322	258
LEAF TOBACCO . . . . .	172	569 673	415 303	37 411	6.6	15 322	3 165	2 582	95
WOOL, WOOL TOPS, AND MOHAIR . . . . .	184	309 176	53 570	22 097	7.1	10 065	2 775	1 565	101
OTHER RAW FARM PRODUCTS . . . . .	299	367 945	48 120	33 008	9.0	15 429	3 898	3 039	214
ELECTRICAL GOODS:									
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES, TOTAL . .	4 961	5 695 113	651 693	787 996	13.8	457 594	111 595	66 019	1 413
WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	219	192 263	22 809	27 925	14.5	15 570	3 846	2 431	108
WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES . . . . .	233	191 729	20 786	26 751	14.0	15 329	3 846	2 436	99
WITHOUT HOUSEWARES OR MAJOR APPLIANCES . . . . .	4 509	5 311 121	608 098	733 320	13.8	426 697	103 879	61 152	1 206
ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	2 299	5 717 819	695 766	737 755	12.9	342 169	87 383	46 716	609
ELECTRONIC PARTS AND EQUIPMENT . . . . .	4 116	2 209 164	341 233	456 188	20.6	256 355	61 733	40 980	1 304
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:									
HARDWARE, TOTAL . . . . .	3 513	3 197 167	543 975	628 814	19.7	377 726	91 192	60 389	1 302
GENERAL-LINE HARDWARE . . . . .	591	2 165 472	380 993	395 751	18.3	243 373	59 127	37 842	37
SPECIALTY-LINE HARDWARE . . . . .	2 922	1 031 695	162 982	233 063	22.6	134 353	32 065	22 547	1 265
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES, TOTAL .	5 317	4 228 600	663 450	748 798	17.7	434 038	105 542	64 274	1 456
HEATING EQUIPMENT AND SUPPLIES . . . . .	1 800	899 147	123 073	183 975	20.5	106 588	26 186	15 092	521
PLUMBING FIXTURES AND SUPPLIES . . . . .	3 517	3 329 453	540 377	564 823	17.0	327 450	79 356	49 182	935
AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES, TOTAL .	2 113	1 131 447	147 861	241 883	21.4	142 895	33 991	19 253	746
AIR-CONDITIONING EQUIPMENT AND SUPPLIES . . . . .	1 255	746 573	108 765	149 224	20.0	86 839	20 350	11 588	422
REFRIGERATION EQUIPMENT AND SUPPLIES . . . . .	858	384 874	39 096	92 659	24.1	56 056	13 641	7 665	324
MACHINERY, EQUIPMENT, AND SUPPLIES:									
COMMERCIAL MACHINES AND EQUIPMENT, TOTAL . . . . .	5 931	1 928 886	241 102	493 476	25.6	290 510	69 883	46 665	3 159
OFFICE MACHINES AND EQUIPMENT . . . . .	3 648	803 551	120 236	246 330	30.7	151 190	37 093	25 020	2 100
RESTAURANT AND HOTEL SUPPLIES . . . . .	810	469 628	52 117	99 356	21.2	56 428	13 432	8 580	346
STORE MACHINES AND FIXTURES . . . . .	1 473	655 707	68 749	147 790	22.5	82 892	19 358	13 065	713
CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	3 022	3 652 157	936 906	679 931	18.6	401 524	98 851	53 983	822
FARM MACHINERY AND EQUIPMENT . . . . .	1 498	1 109 754	166 527	200 716	18.1	106 462	24 962	16 609	595
INDUSTRIAL MACHINERY AND EQUIPMENT, TOTAL . . . . .	7 795	6 104 428	771 341	1 091 459	17.9	618 384	151 647	88 779	2 825
FOOD-PROCESSING MACHINERY AND EQUIPMENT . . . . .	440	257 470	24 198	48 087	18.7	27 983	6 792	3 852	183
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT . .	1 682	1 046 468	152 163	212 334	20.3	130 629	31 754	19 052	552
METAL WORKING MACHINERY AND EQUIPMENT . . . . .	1 173	1 107 619	120 961	179 208	16.2	101 664	23 934	12 689	319
MATERIALS-HANDLING EQUIPMENT . . . . .	1 061	708 886	87 505	162 190	22.9	97 391	24 250	14 674	285
OIL WELLS, OIL REFINERY, PIPELINE EQUIPMENT . . . . .	1 746	1 477 373	176 761	173 783	11.8	86 558	20 946	13 259	339
OTHER INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 693	1 506 612	209 753	315 857	21.0	174 159	43 971	25 253	1 147
INDUSTRIAL SUPPLIES, TOTAL . . . . .	7 658	5 197 695	679 282	1 048 791	20.2	617 269	151 227	89 491	2 315
GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	555	456 520	70 944	87 780	19.2	54 411	13 610	7 939	167
MECHANICAL POWER TRANSMISSION EQUIPMENT . . . . .	1 046	720 333	123 538	149 788	20.8	82 796	20 289	11 917	150
INDUSTRIAL VALVES, FITTINGS, EQUIPMENT . . . . .	719	696 482	87 829	123 920	17.8	73 464	17 832	9 474	116
WELDING SUPPLIES . . . . .	1 449	611 307	74 097	166 593	27.3	94 121	22 679	14 048	449
OTHER INDUSTRIAL SUPPLIES . . . . .	3 889	2 713 053	322 874	520 710	19.2	312 477	76 817	46 113	1 433
PROFESSIONAL EQUIPMENT AND SUPPLIES, TOTAL . . . . .	4 633	2 892 965	387 741	657 640	22.7	383 772	93 225	59 160	1 657
DENTAL SUPPLIES . . . . .	655	314 757	53 760	82 905	26.3	49 517	11 967	7 753	205
RELIGIOUS AND SCHOOL SUPPLIES . . . . .	859	474 104	55 058	102 384	21.6	58 593	14 321	10 416	398
SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES . . . . .	1 252	1 115 096	139 174	220 622	19.8	127 073	31 652	17 851	411
OPTICAL AND OPHTHALMIC GOODS . . . . .	961	310 261	42 972	93 429	30.1	59 408	13 982	10 017	382
OTHER PROFESSIONAL EQUIPMENT . . . . .	906	678 747	96 777	158 300	23.3	89 181	21 303	13 123	261
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES, TOTAL . .	5 679	1 887 115	224 193	494 076	26.2	287 559	68 198	46 743	2 785
BEAUTY AND BARBER SUPPLIES . . . . .	1 523	486 459	71 487	135 340	27.8	81 014	18 925	13 278	754
CUSTODIAL SUPPLIES . . . . .	1 457	390 249	38 596	118 846	30.5	74 352	17 789	12 986	739
LAUNDRY AND DRY CLEANING SUPPLIES . . . . .	886	390 871	37 480	91 761	23.5	50 768	12 237	7 636	373
OTHER SERVICE ESTABLISHMENT SUPPLIES . . . . .	1 813	619 536	76 630	148 129	23.9	81 425	19 247	12 843	919
TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES, TOTAL .	1 670	1 374 990	198 584	251 239	18.3	136 740	32 970	19 919	542
AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS . . . . .	980	931 753	139 784	167 463	18.0	89 488	21 746	12 909	270
MARINE MACHINERY AND EQUIPMENT . . . . .	525	289 389	42 067	55 526	19.2	31 566	7 377	4 543	208
OTHER TRANSPORTATION EQUIPMENT . . . . .	165	153 848	16 733	28 250	18.4	15 686	3 847	2 467	64
METALS AND MINERALS, N.E.C.:									
COAL . . . . .	458	589 911	14 449	45 919	7.8	24 062	6 357	4 115	229
METALS SERVICE CENTERS, TOTAL . . . . .	72 659	7 875 073	1 295 980	1 145 953	14.5	602 812	146 837	79 354	314
FERROUS METALS SERVICE CENTERS . . . . .	72 178	6 248 504	1 130 943	976 159	15.6	519 483	126 435	68 699	261
NONFERROUS METALS SERVICE CENTERS . . . . .	481	1 626 569	165 037	169 794	10.4	83 329	20 402	10 655	53
METALS SALES OFFICES, TOTAL . . . . .	72 278	3 397 689	1 135 970	1 218 634	6.4	123 281	30 594	18 401	1 046
FERROUS METALS SALES OFFICES . . . . .	71 716	1 583 178	33 727	167 229	10.6	84 806	21 313	13 076	802
NONFERROUS METALS SALES OFFICES . . . . .	562	1 814 511	102 243	51 405	2.8	38 475	9 281	5 325	244
PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3 641	3 993 397	126 051	(NA)	(NA)	159 820	38 641	27 197	1 813
SCRAP AND WASTE MATERIALS:									
IRON AND STEEL SCRAP, TOTAL . . . . .	3 841	2 436 437	197 879	413 646	17.0	216 289	53 548	40 040	2 886
WITH PROCESSING EQUIPMENT . . . . .	2 225	1 718 809	155 074	352 393	20.5	185 297	45 375	33 282	1 503
WITHOUT PROCESSING EQUIPMENT . . . . .	1 616	717 628	42 805	61 253	8.5	30 992	8 173	6 758	1 383
WASTE AND SECONDARY MATERIALS . . . . .	3 973	1 986 591	155 430	351 963	17.7	189 529	47 354	38 744	2 866

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commission received.<sup>2</sup> Based on legal form of organization. See text for explanation.

NA Not available.

Revised.

X Not applicable.



TABLE 2. United States, by Type of Operation and Kind of Business: 1967--Continued

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses including payroll <sup>1</sup>		Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>2</sup>
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(number)	(number)
TYPE BY KIND OF BUSINESS--CONTINUED									
MERCHANT WHOLESALERS--CONTINUED									
TOBACCO AND ITS PRODUCTS . . . . .	2 515	5 315 363	255 992	313 728	5.9	185 910	44 264	33 910	1 460
BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES:									
BEER AND ALE . . . . .	5 376	4 324 619	230 902	670 334	15.5	360 806	82 822	53 425	3 309
WINE AND DISTILLED SPIRITS, TOTAL . . . . .	1 486	6 119 442	714 707	576 678	9.4	314 321	75 784	38 338	363
WINES, DISTILLED SPIRITS (LICENSED OPERATION) . . . . .	1 271	5 698 033	686 874	559 878	9.8	303 530	73 285	36 553	330
WINES, DISTILLED SPIRITS (STATE OPERATED) . . . . .	215	421 409	27 833	16 800	4.0	10 791	2 499	1 785	33
PAPER AND ITS PRODUCTS:									
PRINTING AND WRITING (FINE) PAPER . . . . .	933	2 430 410	219 013	322 882	13.3	192 101	48 941	24 473	220
INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 675	2 475 731	217 986	403 257	16.3	242 547	59 076	36 666	1 012
STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	4 055	1 515 605	183 752	390 833	25.8	237 292	57 434	41 284	2 017
FURNITURE AND HOME FURNISHINGS:									
FURNITURE (HOUSEHOLD, OFFICE), TOTAL . . . . .	2 405	1 452 032	153 892	309 512	21.3	172 412	41 678	25 836	963
HOUSEHOLD AND LAWN FURNITURE . . . . .	997	653 779	71 781	124 335	19.0	64 586	15 433	10 055	440
OFFICE AND BUSINESS FURNITURE . . . . .	1 408	798 253	82 111	185 177	23.2	107 826	26 245	15 781	523
HOME FURNISHINGS AND FLOOR COVERINGS, TOTAL . . . . .	3 642	2 876 551	378 590	515 228	17.9	273 331	65 574	41 714	1 651
CHINA, GLASSWARE, CROCKERY . . . . .	506	335 532	45 137	71 650	21.4	35 521	8 229	5 545	295
LINENS, DOMESTIC, CURTAINS, ETC. . . . .	689	496 221	63 328	74 234	15.0	39 149	9 136	6 162	383
FLOOR COVERINGS . . . . .	1 425	1 379 020	182 457	235 329	17.1	127 765	30 961	17 757	446
OTHER HOME FURNISHINGS . . . . .	1 022	665 778	87 668	134 015	20.1	70 896	17 248	12 250	527
LUMBER AND CONSTRUCTION MATERIALS:									
LUMBER AND MILLWORK, TOTAL . . . . .	5 162	5 794 418	490 167	752 706	13.0	408 733	98 900	62 577	1 937
LUMBER (WITHOUT YARD) . . . . .	1 234	2 107 340	24 057	167 576	8.0	84 556	20 203	12 930	548
LUMBER (WITH YARD) . . . . .	1 819	1 770 234	214 197	266 124	15.0	145 998	35 224	22 830	740
PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	2 109	1 916 844	251 913	319 006	16.6	178 179	43 473	26 817	649
CONSTRUCTION MATERIALS, TOTAL . . . . .	5 715	3 279 234	357 771	659 584	20.1	373 208	87 154	57 011	2 078
BRICK, TILE, CEMENT, ETC. . . . .	2 182	1 047 261	93 625	210 187	20.1	115 795	26 426	17 392	885
GLASS (FLAT, BRICK) . . . . .	795	329 718	48 900	105 486	32.0	71 454	17 498	10 894	329
ROOFING, SIDING, INSULATION MATERIALS . . . . .	1 113	822 914	92 332	131 473	16.0	72 148	16 893	11 591	326
OTHER CONSTRUCTION MATERIALS . . . . .	1 625	1 079 341	122 914	212 438	19.7	113 811	26 337	17 134	538
AMUSEMENT AND SPORTING GOODS:									
CAMERAS AND PHOTOGRAPHIC SUPPLIES . . . . .	1 082	741 044	106 299	145 928	19.7	79 616	19 819	12 780	454
SPORTING GOODS . . . . .	1 887	1 105 822	168 000	192 931	17.4	95 300	22 109	15 650	966
TOYS, GAMES, AND FIREWORKS . . . . .	1 028	755 673	81 622	130 705	17.3	64 356	15 487	10 130	511
OTHER RECREATION GOODS . . . . .	868	399 438	58 150	77 564	19.4	39 374	9 366	7 079	405
BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .									
FARM SUPPLIES . . . . .	2 089	1 403 904	130 727	286 732	20.4	173 708	42 331	33 743	1 152
JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 241	2 793 138	255 864	306 074	11.0	147 335	37 783	25 790	886
ART GOODS AND ADVERTISING SPECIALTIES . . . . .	2 778	1 625 626	282 936	265 934	16.4	141 502	33 106	21 210	1 473
OTHER PRODUCTS:	2 474	785 757	93 693	194 180	24.7	97 912	23 260	16 931	1 327
FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 305	422 356	38 200	97 651	23.1	55 978	13 372	10 637	821
FOREST PRODUCTS, EXCEPT LUMBER . . . . .	1 301	671 198	49 307	81 373	12.1	38 608	9 149	8 049	913
GENERAL MERCHANDISE . . . . .	387	1 524 932	108 818	80 343	5.3	49 941	12 061	7 779	187
PHONOGRAPH RECORDS, PRE-RECORDED TAPE . . . . .	882	814 504	93 036	159 308	17.1	71 078	17 321	11 029	358
MUSICAL INSTRUMENTS AND SHEET MUSIC . . . . .	321	206 276	35 938	46 432	22.5	26 120	6 424	3 993	104
TEXTILE BAGS, BAGGING, AND BURLAP . . . . .	617	239 442	28 005	38 945	16.3	21 164	5 405	4 690	450
OTHER WHOLESALERS . . . . .	3 559	2 361 421	249 059	346 337	14.7	183 341	43 390	29 780	1 603
MANUFACTURERS' SALES BRANCHES, SALES OFFICES									
MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:									
AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	724	25 268 153	332 875	755 724	3.0	319 429	80 744	38 653	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	510	11 687 286	332 778	559 174	4.8	231 408	58 835	29 962	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	214	13 580 867	97	196 550	1.4	88 021	21 909	8 691	-
AUTOMOTIVE EQUIPMENT . . . . .	774	3 119 302	373 188	439 845	14.1	193 293	49 078	27 700	12
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	635	2 010 584	373 188	410 290	20.4	177 201	45 048	26 076	12
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	139	1 108 718	-	29 555	2.7	16 092	4 030	1 624	-
TIRES AND TUBES . . . . .	279	1 778 057	87 662	117 321	6.6	58 068	14 137	7 503	4
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	202	1 138 250	87 662	80 897	7.1	40 013	9 595	5 403	4
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	77	639 807	-	36 424	5.7	18 055	4 542	2 100	-
DRUGS, CHEMICALS, AND ALLIED PRODUCTS:									
DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	487	3 981 698	124 826	524 668	13.2	247 049	59 071	26 267	7
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	311	2 450 476	124 826	368 363	15.0	176 343	42 053	19 531	6
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	176	1 531 222	-	156 305	10.2	70 706	17 018	6 736	1
PAINTS AND VARNISHES . . . . .	1 008	970 546	70 230	175 966	18.1	73 273	16 593	9 811	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	935	623 087	70 183	114 346	18.4	51 262	12 314	7 429	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	73	347 459	47	61 620	17.7	22 011	4 279	2 382	-
CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1 556	13 673 740	198 255	824 313	6.0	330 836	84 214	35 599	3
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	614	3 855 772	198 101	425 175	11.0	158 157	39 616	16 541	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	942	9 817 968	154	399 138	4.1	172 679	44 598	19 058	3
PIECE GOODS, NOTIONS, AND APPAREL:									
PIECE GOODS (WOVEN FABRICS) . . . . .	177	4 081 829	23 543	168 941	4.1	74 525	18 532	6 923	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	48	610 926	23 543	44 270	7.2	20 015	4 550	1 983	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	129	3 470 903	-	124 671	3.6	54 510	13 982	4 940	1
NOTIONS AND OTHER DRY GOODS . . . . .	183	1 054 581	65 665	87 805	8.3	41 655	10 694	4 367	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	87	503 732	65 665	66 447	13.2	30 247	7 594	3 304	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	96	550 849	-	21 358	3.9	11 408	3 100	1 063	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commission received.<sup>2</sup> Based on legal form of organization. See text for explanation.

TABLE 2. United States, by Type of Operation and Kind of Business: 1967--Continued

Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses including payroll <sup>1</sup>		Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Propri- etors <sup>2</sup> (number)
				Amount (\$1,000)	Percent of sales				
TYPE BY KIND OF BUSINESS--CONTINUED									
MANUFACTURERS' SALES BRANCHES, OFFICES--CONTINUED									
PIECE GOODS, NOTIONS, AND APPAREL--CONTINUED:									
MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	170	1 128 877	52 500	93 174	8.3	47 888	10 985	6 066	4
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	69	386 430	52 500	50 029	12.9	22 757	5 707	4 185	2
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	101	742 447	-	43 145	5.8	25 131	5 278	1 881	2
WOMEN'S, CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES . . . . .	216	1 101 751	45 666	128 067	11.6	57 452	14 615	6 451	4
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	64	328 039	45 666	46 530	14.2	25 022	6 090	3 087	2
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	152	773 712	-	81 537	10.5	32 430	8 525	3 364	2
FOOTWEAR . . . . .	78	474 593	67 730	76 630	16.1	30 103	7 596	3 802	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	69	413 467	67 730	67 452	16.3	27 274	6 866	3 487	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	9	61 126	-	9 178	15.0	2 829	730	315	-
GROCERIES AND RELATED PRODUCTS:									
FROZEN FOODS . . . . .	45	242 098	28 207	13 128	5.4	4 375	1 046	648	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	32	219 407	28 207	12 202	5.6	3 891	913	599	1
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	13	22 691	-	926	4.1	484	133	59	-
DAIRY PRODUCTS . . . . .	978	2 362 216	37 200	390 150	16.5	174 154	43 110	24 190	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	771	1 777 216	37 180	312 205	17.6	140 177	33 925	19 517	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	207	585 000	20	77 945	13.3	33 977	9 185	4 673	-
POULTRY AND POULTRY PRODUCTS . . . . .	33	110 640	6 185	7 917	7.2	5 499	1 282	1 021	3
CONFECTIONERY . . . . .	263	841 855	31 357	59 447	7.1	30 320	7 393	3 973	4
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	176	462 117	31 357	38 449	8.3	18 943	4 583	2 394	4
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	87	379 738	-	20 998	5.5	11 377	2 810	1 579	-
FISH AND SEAFOODS . . . . .	12	6 667	273	1 122	16.8	715	165	136	3
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MEATS AND MEAT PRODUCTS . . . . .	616	2 810 813	55 936	215 232	7.7	113 836	27 164	16 471	10
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	584	2 620 959	55 936	207 112	7.9	110 539	26 306	16 062	9
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	32	189 854	-	8 120	4.3	3 297	858	409	1
GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	2 348	8 676 558	210 393	818 902	9.4	391 952	95 001	51 335	2
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	1 209	4 267 591	210 368	494 286	11.6	224 227	53 916	29 928	1
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	1 139	4 408 967	25	324 616	7.4	167 725	41 085	21 407	1
ELECTRICAL GOODS:									
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1 751	10 765 014	283 422	622 158	5.8	373 743	91 742	43 820	2
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	661	5 861 311	283 422	451 341	7.7	273 748	67 082	33 802	2
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	1 090	4 903 703	-	170 817	3.5	99 995	24 660	10 018	-
ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	384	1 923 054	120 144	178 778	9.3	66 535	17 737	8 014	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	143	1 512 277	119 831	148 093	9.8	48 191	12 776	5 821	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	241	410 777	313	30 685	7.5	18 344	4 961	2 193	-
ELECTRONIC PARTS AND EQUIPMENT . . . . .	622	2 095 756	35 849	128 646	6.1	58 677	15 517	7 422	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	208	675 843	35 849	70 539	10.4	37 908	8 620	4 515	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	414	1 419 913	-	58 107	4.1	30 789	7 997	2 907	-
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:									
HARDWARE . . . . .	489	780 033	54 376	87 719	11.2	51 443	13 264	6 386	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	278	453 297	53 834	63 697	14.1	39 464	10 193	5 126	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	211	326 736	542	24 022	7.4	11 979	3 071	1 260	1
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	181	576 465	13 674	31 711	5.5	18 558	4 610	2 328	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	68	107 710	13 674	12 693	11.8	8 911	2 249	1 307	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	113	468 755	-	19 018	4.1	9 647	2 361	1 021	-
AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	270	608 273	33 231	57 015	9.4	32 328	8 101	3 395	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	93	211 323	33 231	34 798	16.5	18 626	4 427	1 974	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	177	396 950	-	22 217	5.6	13 702	3 674	1 421	-
MACHINERY, EQUIPMENT, AND SUPPLIES:									
COMMERCIAL MACHINES AND EQUIPMENT . . . . .	3 078	6 193 716	206 733	1 458 729	23.6	1 100 451	260 840	111 555	3
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	2 253	5 170 250	206 699	1 282 636	24.8	975 464	230 384	93 926	3
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	825	1 023 466	34	176 093	17.2	124 987	30 456	12 629	-
CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	237	944 801	119 895	83 288	8.8	45 129	11 099	5 292	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	167	623 241	119 895	69 664	11.2	38 302	9 353	4 564	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	70	321 560	-	13 624	4.2	6 827	1 746	728	-
FARM MACHINERY AND EQUIPMENT . . . . .	250	2 883 779	175 453	147 380	5.1	90 130	22 175	10 683	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	222	2 625 429	175 453	136 555	5.2	82 421	20 294	9 997	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	28	258 350	-	10 825	4.2	7 709	1 881	686	-
INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 268	4 952 569	213 091	546 746	11.0	306 818	75 129	35 960	7
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	1 139	2 430 852	212 598	366 888	15.1	207 047	49 853	25 387	7
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	1 129	2 521 717	493	179 858	7.1	99 771	25 276	10 573	-
INDUSTRIAL SUPPLIES . . . . .									
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	1 389	4 500 106	127 221	277 614	6.2	156 224	39 123	18 028	4
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	677	1 721 856	127 221	167 190	9.7	96 822	24 040	12 301	3
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	712	2 778 250	-	110 424	4.0	59 402	15 083	5 727	1
PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	843	668 159	38 134	117 717	17.6	63 630	15 233	9 957	6
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	703	417 586	38 134	93 067	22.3	52 486	12 541	8 650	5
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	140	250 573	-	24 650	9.8	11 144	2 692	1 307	1
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	252	268 734	17 511	44 215	16.5	22 008	5 492	2 811	3
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	156	115 167	17 511	33 747	29.3	15 839	3 972	2 213	3
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	96	153 567	-	10 468	6.8	6 169	1 520	598	-
TRANSPORTATION EQUIPMENT, EXCEPT MOTOR VEHICLES . . . . .	136	711 041	31 408	45 006	6.3	24 689	6 609	2 771	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	41	141 171	31 408	21 008	14.9	11 041	2 819	1 381	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	95	569 870	-	23 998	4.2	13 648	3 790	1 390	-
METALS AND MINERALS, N.E.C.:									
COAL . . . . .	86	655 582	4 915	13 918	2.1	6 159	1 564	704	2
METALS SALES OFFICES . . . . .	1 395	17 847 149	154 298	376 251	2.1	191 302	47 093	19 752	2
PETROLEUM AND PETROLEUM PRODUCTS . . . . .									
TOBACCO AND ITS PRODUCTS . . . . .	332	4 075 858	15 525	283 046	6.9	79 740	19 369	8 213	-
TOBACCO AND ITS PRODUCTS . . . . .	47	663 286	22 468	94 099	14.2	19 537	4 805	2 785	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.

<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commission received.<sup>2</sup> Based on legal form of organization. See text for explanation.



TABLE 2. United States, by Type of Operation and Kind of Business: 1967--Continued

Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses including payroll <sup>1</sup>		Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Propri- etors <sup>2</sup> (number)
				Amount (\$1,000)	Percent of sales				
TYPE BY KIND OF BUSINESS--CONTINUED									
MANUFACTURERS' SALES BRANCHES, OFFICES--CONTINUED									
BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES:									
BEER . . . . .	96	573 175	5 431	63 597	11.1	28 652	6 819	3 229	-
WINE AND DISTILLED SPIRITS . . . . .	220	2 851 614	23 110	117 303	4.1	43 844	10 689	4 491	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	28	874 943	23 110	36 845	4.2	17 928	4 516	1 669	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	192	1 976 671	-	80 458	4.1	25 916	6 173	2 822	1
PAPER AND ITS PRODUCTS:									
PRINTING AND WRITING (FINE) PAPER . . . . .	68	1 365 260	17 398	28 273	2.1	16 137	3 874	1 543	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	15	216 762	17 398	7 526	3.5	5 126	1 171	545	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	53	1 148 498	-	20 747	1.8	11 011	2 703	998	-
INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	635	3 084 323	35 075	158 802	5.1	91 731	22 582	10 828	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	154	596 220	35 075	68 724	11.5	41 790	10 476	5 771	1
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	481	2 488 103	-	90 078	3.6	49 941	12 106	5 057	-
STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	682	904 621	16 157	134 910	14.9	97 896	23 514	11 402	4
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	198	310 038	16 116	55 227	17.8	37 997	9 272	5 335	2
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	484	594 583	41	79 683	13.4	59 899	14 242	6 067	2
FURNITURE AND HOME FURNISHINGS:									
FURNITURE (HOUSEHOLD, OFFICE) . . . . .	470	510 267	21 134	85 781	16.8	50 799	12 792	5 499	3
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	338	422 186	21 133	72 184	17.1	42 379	10 765	4 590	3
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	132	88 081	1	13 597	15.4	8 420	2 027	909	-
HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	438	1 635 135	38 710	109 339	6.7	51 447	13 015	5 488	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	164	540 710	38 710	50 386	9.3	26 098	6 518	3 169	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	274	1 094 425	-	58 953	5.4	25 349	6 497	2 319	1
LUMBER AND CONSTRUCTION MATERIALS:									
LUMBER AND MILLWORK . . . . .	584	1 686 356	124 637	151 066	9.0	74 744	18 471	9 966	5
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	455	1 285 263	124 637	129 909	10.1	60 773	14 939	8 201	4
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	129	401 093	-	21 157	5.3	13 971	3 532	1 765	1
CONSTRUCTION MATERIALS . . . . .	1 367	4 516 789	79 489	300 287	6.6	158 598	38 383	19 046	9
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	624	952 688	79 425	142 631	15.0	73 645	17 654	10 476	7
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	743	3 564 101	64	157 656	4.4	84 933	20 729	8 570	2
AMUSEMENT AND SPORTING GOODS . . . . .	470	2 554 918	105 466	271 243	10.6	152 725	39 634	17 927	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	391	2 329 176	105 466	246 931	10.6	139 877	36 682	16 841	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	79	225 742	-	24 312	10.8	12 848	2 952	1 086	-
BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	526	790 481	40 548	123 732	15.7	68 457	17 404	8 773	2
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	147	277 734	40 548	64 082	23.1	36 498	8 786	5 389	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	379	512 747	-	59 650	11.6	31 959	8 618	3 384	2
FARM SUPPLIES . . . . .	476	1 395 604	39 667	85 868	6.2	43 355	10 452	5 638	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	234	398 055	39 566	42 104	10.6	21 147	4 940	3 149	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	242	997 549	101	43 764	4.4	22 208	5 512	2 489	-
JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	80	283 103	14 069	24 149	8.5	11 862	2 616	1 027	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	35	105 638	14 069	16 043	15.2	7 848	1 606	685	1
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	45	177 465	-	8 106	4.6	4 014	1 010	342	-
ART GOODS AND ADVERTISING SPECIALTIES . . . . .	49	24 027	1 752	7 811	32.5	6 299	1 560	861	2
OTHER PRODUCTS . . . . .	559	2 117 863	66 747	149 576	7.1	68 977	16 745	8 391	15
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	282	544 047	66 728	94 422	17.4	40 921	9 914	5 395	10
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	277	1 573 816	19	55 154	3.5	27 876	6 831	2 996	5
PETROLEUM BULK STATIONS AND TERMINALS									
PETROLEUM AND PETROLEUM PRODUCTS:									
PETROLEUM BULK STATIONS AND TERMINALS . . . . .	30 229	24 821 828	1 265 542	(NA)	(NA)	905 129	222 933	130 218	6 490
GASOLINE DISTILLATES AND RESIDUALS . . . . .	29 039	24 296 856	1 234 857	(NA)	(NA)	865 713	213 006	143 159	6 252
LIQUEFIED PETROLEUM GAS . . . . .	1 190	524 972	30 685	(NA)	(NA)	39 416	9 929	7 059	238
MERCHANDISE AGENTS, BROKERS									
MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:									
AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	201	716 122	12 285	31 092	4.3	14 184	3 485	2 718	82
AUTOMOTIVE EQUIPMENT . . . . .	688	1 105 712	2 815	61 254	5.5	31 014	6 818	3 371	386
TIRES AND TUBES . . . . .	35	41 386	246	2 672	6.5	1 481	351	204	26
DRUGS, CHEMICALS, AND ALLIED PRODUCTS:									
DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	220	504 262	4 218	28 332	5.6	16 688	3 812	1 939	76
PAINTS AND VARNISHES . . . . .	101	99 796	366	6 015	6.0	4 311	715	480	57
CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	470	756 868	12 972	37 727	5.0	27 668	6 199	2 955	173
PIECE GOODS, NOTIONS, AND APPAREL:									
PIECE GOODS (WOVEN FABRICS) . . . . .	411	1 682 482	6 315	55 620	3.3	28 873	7 065	3 195	172
NOTIONS AND OTHER DRY GOODS . . . . .	156	654 570	15 207	25 104	3.8	14 147	2 853	1 867	69
MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	322	582 420	1 413	32 056	5.5	16 842	3 806	1 699	172
WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES . . . . .	762	1 461 705	2 060	82 378	5.6	40 874	9 710	4 820	503
FOOTWEAR . . . . .	79	196 278	39	10 631	5.4	4 464	1 111	574	28
GROCERIES AND RELATED PRODUCTS:									
FROZEN FOODS . . . . .	365	1 546 379	2 485	58 065	3.8	25 343	5 834	3 158	165
DAIRY PRODUCTS . . . . .	233	1 141 212	10 268	44 530	3.9	19 464	4 067	2 474	109
POULTRY AND POULTRY PRODUCTS . . . . .	101	229 972	2 601	8 121	3.5	4 775	1 100	902	39
CONFECTIONERY . . . . .	288	447 743	201	23 718	5.3	10 787	2 352	1 328	223
FISH AND SEAFOODS . . . . .	87	139 132	797	6 603	4.8	3 827	844	484	48
MEATS AND MEAT PRODUCTS . . . . .	163	853 285	809	16 440	1.9	8 062	1 883	944	99
FRESH FRUITS AND VEGETABLES . . . . .	1 029	2 467 048	22 176	114 597	4.7	71 932	16 930	11 455	509
GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	2 174	9 123 366	37 827	283 711	3.1	146 949	33 362	18 266	1 154

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commission received.<sup>2</sup> Based on legal form of organization. See text for explanation.

TABLE 2. United States, by Type of Operation and Kind of Business: 1967--Continued

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses including payroll <sup>1</sup>		Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>2</sup>
				Amount	Percent of sales				
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(number)	(number)
TYPE BY KIND OF BUSINESS--CONTINUED									
MERCHANDISE AGENTS, BROKERS--CONTINUED									
FARM PRODUCTS--RAW MATERIALS:									
COTON . . . . .	177	928 809	91 327	11 151	1.2	5 726	1 426	903	148
GRAIN . . . . .	207	1 656 190	10 681	19 166	1.2	13 894	3 158	1 920	95
LIVESTOCK . . . . .	1 734	9 530 833	18 395	142 342	1.5	66 906	15 146	19 069	1 296
FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	722	2 066 570	69 316	61 177	3.0	29 831	8 332	6 276	594
ELECTRICAL GOODS:									
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	1 030	1 241 598	1 442	83 043	6.7	45 670	10 462	5 049	552
ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	252	490 452	9 459	28 040	5.7	14 152	3 531	1 750	115
ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 315	1 977 114	7 819	122 531	6.2	69 133	15 872	7 158	450
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:									
HARDWARE . . . . .	436	461 946	564	27 968	6.1	15 382	3 463	1 849	284
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	875	734 954	3 054	54 587	7.4	35 955	7 880	3 915	457
AIR-CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES. . . . .	303	336 239	909	24 740	7.4	14 601	3 187	1 483	155
MACHINERY, EQUIPMENT, AND SUPPLIES:									
COMMERCIAL MACHINES AND EQUIPMENT. . . . .	610	288 306	3 275	26 980	9.4	17 499	4 222	2 716	384
CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	170	192 489	16 682	20 462	10.6	13 378	3 110	1 665	54
FARM MACHINERY AND EQUIPMENT . . . . .	106	113 788	812	6 998	6.2	4 556	1 025	600	60
INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 193	2 482 358	32 557	204 996	8.3	135 479	31 106	14 623	883
INDUSTRIAL SUPPLIES. . . . .	1 122	1 036 877	12 878	82 484	8.0	57 260	13 719	6 433	438
PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	283	223 342	1 045	19 026	8.5	11 216	2 566	1 848	130
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	327	362 048	2 952	24 916	6.9	13 710	3 050	1 659	157
TRANSPORTATION EQUIPMENT, EXCEPT MOTOR VEHICLES. . . . .	281	461 532	3 759	27 570	6.0	15 380	3 538	1 742	86
METALS AND MINERALS, N.E.C.:									
COAL . . . . .	191	762 282	800	27 006	3.5	10 965	2 659	1 141	41
METAL SERVICE CENTERS. . . . .	78	580 399	24 986	13 306	2.3	13 701	3 208	1 572	16
METAL SALES OFFICES. . . . .	746	1 995 469	23 120	63 783	3.2	33 158	7 628	3 379	315
PETROLEUM AND PETROLEUM PRODUCTS . . . . .	282	482 380	9 178	(NA)	(NA)	11 933	3 150	1 862	137
SCRAP AND WASTE MATERIALS:									
IRON AND STEEL SCRAP . . . . .	21	79 604	680	2 610	3.3	1 727	428	228	8
WASTE AND SECONDARY MATERIALS. . . . .	92	122 956	694	4 931	4.0	3 336	758	487	35
TOBACCO AND ITS PRODUCTS . . . . .	35	68 918	1 062	3 467	5.0	1 586	345	245	28
BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES:									
BEER AND ALE . . . . .	58	92 562	1 112	5 988	6.5	3 615	866	528	44
WINE AND DISTILLED SPIRITS . . . . .	73	202 356	3 046	11 858	5.9	5 922	1 546	760	32
PAPER AND ITS PRODUCTS:									
PRINTING AND WRITING (FINE) PAPER. . . . .	55	356 977	2 501	11 873	3.3	3 267	749	352	21
INDUSTRIAL AND PERSONAL SERVICE PAPER. . . . .	285	433 737	1 194	22 832	5.3	11 930	2 927	1 431	131
STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	198	215 862	580	14 591	6.8	7 051	1 697	976	114
FURNITURE AND HOME FURNISHINGS:									
FURNITURE (HOUSEHOLD, OFFICE). . . . .	537	583 839	1 492	40 098	6.9	23 657	5 371	2 810	311
HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	531	665 048	3 351	39 046	5.9	21 195	4 764	2 581	306
LUMBER AND CONSTRUCTION MATERIALS:									
LUMBER AND MILLWORK. . . . .	453	770 601	5 041	34 899	4.5	17 578	4 183	2 391	232
CONSTRUCTION MATERIALS . . . . .	341	342 197	924	22 731	6.6	12 136	2 914	1 573	137
OTHER KINDS OF WHOLESALE BUSINESS:									
AMUSEMENT AND SPORTING GOODS . . . . .	485	824 372	2 946	47 339	5.7	23 832	5 287	2 759	221
BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	119	260 862	11 707	32 188	12.3	13 394	3 393	2 035	59
FARM SUPPLIES. . . . .	215	634 866	1 872	13 265	2.1	9 122	2 414	1 228	97
JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	152	178 163	871	9 702	5.4	5 600	1 605	839	66
ART GOODS AND ADVERTISING SPECIALTIES. . . . .	275	175 396	283	16 628	9.5	7 674	1 712	1 090	146
OTHER PRODUCTS . . . . .	1 217	3 189 327	39 889	107 121	3.4	63 218	15 182	8 608	557
ASSEMBLERS OF FARM PRODUCTS									
GROCERIES AND RELATED PRODUCTS:									
DAIRY PRODUCTS . . . . .	231	342 140	3 228	28 562	8.3	14 331	3 490	2 660	66
POULTRY AND POULTRY PRODUCTS . . . . .	784	441 922	8 362	59 121	13.4	26 991	6 524	6 611	644
FRESH FRUITS AND VEGETABLES. . . . .	1 164	1 057 011	24 394	216 568	20.5	115 742	25 756	25 704	647
GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	90	67 289	9 066	9 992	14.8	5 326	1 070	995	54
FARM PRODUCTS--RAW MATERIALS:									
COTTON . . . . .	179	266 017	34 668	9 841	3.7	3 054	666	706	146
GRAIN . . . . .	6 477	5 590 708	349 673	394 225	7.1	161 847	35 127	31 910	1 530
LIVESTOCK. . . . .	1 100	1 586 099	18 207	46 758	2.9	16 491	3 705	3 967	642
FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	322	346 195	76 290	34 471	10.0	16 847	3 886	4 974	230
HIDES, SKINS, AND PELTS. . . . .	41	17 037	1 136	2 176	12.8	1 032	287	298	32
LEAF TOBACCO . . . . .	55	45 651	21 932	3 452	7.6	2 018	612	707	37
WOOL, WOOL TOPS, AND MOHAIR. . . . .	70	36 121	3 066	3 033	8.4	1 405	342	370	61
OTHER RAW FARM PRODUCTS. . . . .	156	247 386	50 156	25 810	10.4	12 392	2 645	3 599	100
OTHER KINDS OF WHOLESALE BUSINESS:									
FARM SUPPLIES. . . . .	564	387 263	35 259	55 872	14.4	26 513	6 067	5 072	273
OTHER PRODUCTS . . . . .	187	70 189	2 176	14 492	20.6	7 753	1 846	1 617	98

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>1</sup>Revised. X Not applicable.<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commission received.<sup>2</sup> Based on legal form of organization. See text for explanation.



TABLE 3. United States, by Type of Operation and Kind of Business: 1963

Type of operation and kind of business	Estab- lish- ments  (number)	Sales  (\$1,000)	Inventories, end of year, at cost  (\$1,000)	Operating expenses, including payroll <sup>1</sup>		Payroll, entire year  (\$1,000)	Paid employees, workweek ended nearest Nov. 15  (number)	Propri- etors <sup>2</sup>  (number)
				Amount  (\$1,000)	Percent of sales			
WHOLESALE TRADE, TOTAL . . . . .	308 177	358 385 749	20 149 840	(X)	(X)	18 100 929	3 088 706	133 294
TYPE OF OPERATION								
MERCHANT WHOLESALERS, TOTAL . . . . .	208 997	157 391 769	14 991 674	21 254 648	13.5	11 544 746	2 063 944	103 779
WHOLESALE MERCHANTS, DISTRIBUTORS . . . . .	199 946	136 866 749	13 173 670	19 899 112	14.6	10 950 006	1 972 747	101 469
IMPORTERS . . . . .	5 754	9 243 336	810 523	825 181	8.9	362 459	53 309	1 536
EXPORTERS . . . . .	2 664	8 281 884	646 970	361 477	4.4	161 186	25 212	679
TERMINAL GRAIN ELEVATORS . . . . .	633	2 999 800	360 511	168 878	5.6	71 095	12 676	95
MANUFACTURERS' SALES BRANCHES, SALES OFFICES, TOTAL . . . . .	28 884	116 443 312	3 333 268	8 388 290	7.2	4 377 300	600 203	225
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	16 408	54 857 411	3 333 268	5 831 703	10.6	3 048 490	435 446	127
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	12 476	61 585 901	-	2 556 587	4.2	1 328 810	164 757	98
PETROLEUM BULK STATIONS, TERMINALS, TOTAL . . . . .	30 873	21 485 414	1 124 994	(NA)	(NA)	791 536	143 956	7 585
REFINER-MARKETER BULK STATIONS, TERMINALS . . . . .	17 565	15 053 728	776 941	(NA)	(NA)	404 851	65 673	202
OTHER BULK STATIONS, TERMINALS . . . . .	13 308	6 431 686	348 053	(NA)	(NA)	386 685	78 283	7 383
MERCHANDISE AGENTS, BROKERS, TOTAL . . . . .	25 313	53 245 009	256 395	1 893 086	3.6	989 761	169 568	14 891
AUCTION COMPANIES . . . . .	1 894	5 140 616	19 612	132 222	2.6	59 313	31 892	1 708
MERCHANDISE BROKERS FOR BUYERS OR SELLERS . . . . .	5 083	13 854 546	14 827	388 646	2.8	199 264	29 271	3 181
COMMISSION MERCHANTS . . . . .	3 416	9 524 003	78 407	259 732	2.7	149 501	27 034	2 178
IMPORT AGENTS . . . . .	393	2 112 040	33 110	45 923	2.2	26 279	3 185	99
EXPORT AGENTS . . . . .	544	2 178 910	25 909	60 791	2.8	35 667	4 836	167
MANUFACTURERS' AGENTS . . . . .	11 189	10 941 319	41 309	654 599	6.0	340 096	45 895	6 509
SELLING AGENTS . . . . .	2 574	8 292 429	39 216	320 026	3.9	160 326	24 438	959
PURCHASING AGENTS, RESIDENT BUYERS . . . . .	220	1 201 146	4 005	31 147	2.6	19 315	3 017	90
ASSEMBLERS OF FARM PRODUCTS, TOTAL . . . . .	14 110	9 820 245	443 509	885 634	9.0	397 586	111 035	6 814
COUNTRY GRAIN ELEVATORS . . . . .	7 653	5 059 224	266 846	340 476	6.7	146 988	33 231	2 236
OTHER ASSEMBLERS OF FARM PRODUCTS . . . . .	6 457	4 761 021	176 663	545 158	11.5	250 598	77 804	4 578
TYPE BY KIND OF BUSINESS								
MERCHANT WHOLESALERS								
MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:								
AUTOMOBILES AND OTHER MOTOR VEHICLES, TOTAL . . . . .	3 617	3 577 319	286 880	419 177	11.7	216 056	37 969	2 094
NEW AND USED AUTOMOBILES, MOTORCYCLES . . . . .	1 666	2 306 101	139 104	196 643	8.5	83 740	14 262	1 239
TRUCKS AND TRACTORS--ROAD TYPE . . . . .	1 951	1 271 218	147 776	222 534	17.5	132 316	23 707	855
AUTOMOTIVE EQUIPMENT, TOTAL . . . . .	21 498	6 140 413	1 114 658	1 467 433	23.9	883 605	171 824	11 926
AUTOMOTIVE PARTS, EQUIPMENT . . . . .	21 052	5 999 550	1 099 439	1 437 112	23.9	865 785	168 624	11 705
PETROLEUM PRODUCTS MARKETING EQUIPMENT . . . . .	446	140 863	15 219	30 321	21.5	17 820	3 200	221
TIRES AND TUBES . . . . .	1 831	726 998	96 682	152 683	21.0	83 724	15 861	1 037
DRUGS, CHEMICALS, AND ALLIED PRODUCTS:								
DRUGS, PROPRIETARIES, AND SUNORIES, TOTAL . . . . .	3 321	3 619 333	456 229	555 280	15.3	305 859	56 104	1 188
GENERAL-LINE DRUGS . . . . .	398	1 837 729	265 310	243 730	13.3	144 061	25 734	24
SPECIALTY-LINE DRUGS AND TOILETRIES . . . . .	2 923	1 781 604	190 919	311 550	17.5	161 798	30 370	1 164
PAINTS AND VARNISHES . . . . .	1 308	347 958	41 688	91 539	26.3	46 179	8 272	477
CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 163	2 028 806	146 503	307 673	15.2	151 540	24 593	849
PIECE GOODS, NOTIONS, AND APPAREL:								
PIECE GOODS (WOVEN FABRICS), TOTAL . . . . .	2 794	3 034 390	380 085	349 927	11.5	169 099	23 868	856
PIECE GOODS (JOBBERS) . . . . .	2 151	1 859 545	213 440	228 244	12.3	111 196	16 562	737
PIECE GOODS (CONVERTERS) . . . . .	643	1 174 845	166 645	121 683	10.4	57 903	7 306	119
NOTIONS AND OTHER DRY GOODS . . . . .	1 527	754 384	81 520	121 634	16.1	61 798	11 858	751
MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	4	2 752 945	261 050	406 621	14.8	194 037	35 014	1 957
WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES . . . . .								
FOOTWEAR . . . . .	646	485 037	58 548	69 817	14.4	35 224	5 414	274
GROCERIES AND RELATED PRODUCTS:								
GROCERIES, GENERAL LINE, TOTAL . . . . .	2 530	11 723 013	763 800	783 632	6.7	463 582	83 377	856
VOLUNTARY GROUP WHOLESALERS . . . . .	708	5 357 079	325 120	334 167	6.2	198 449	35 066	210
RETAILER COOPERATIVE WHOLESALERS . . . . .	161	2 913 167	149 949	132 328	4.5	78 918	13 522	5
OTHER GENERAL-LINE WHOLESALERS . . . . .	1 661	3 452 767	288 731	317 137	9.2	186 215	34 789	641
FROZEN FOODS . . . . .	1 213	1 250 629	79 669	148 799	11.9	75 491	14 631	592
DAIRY PRODUCTS . . . . .	3 000	2 185 226	42 092	250 951	11.5	126 384	24 300	2 016
POULTRY AND POULTRY PRODUCTS . . . . .	1 942	1 628 832	31 032	143 192	8.8	70 894	17 358	1 527
CONFECTIONERY . . . . .	2 084	857 994	48 386	109 932	12.8	60 204	13 270	1 716
FISH AND SEAFOODS . . . . .	1 602	692 838	25 956	108 112	15.6	54 232	13 245	1 222
MEAT AND MEAT PRODUCTS . . . . .	5 170	5 370 657	113 414	532 705	9.9	284 799	50 597	3 896
FRESH FRUITS AND VEGETABLES . . . . .	5 123	2 980 610	44 776	408 538	13.7	211 829	43 292	4 412
GROCERIES AND RELATED PRODUCTS, N.E.C., TOTAL . . . . .	7 215	5 437 729	309 758	512 951	9.4	258 227	55 316	4 727
COFFEE, TEA, AND SPICES . . . . .	421	837 134	69 696	31 556	3.8	16 866	2 650	213
BREAD AND BAKED GOODS . . . . .	835	270 781	5 753	52 957	19.6	30 797	6 296	623
FOOD AND BEVERAGE BASIC MATERIALS . . . . .	5 370	1 273 669	49 064	60 259	4.7	21 370	3 722	339
OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . . . .	5 370	3 056 145	185 245	368 179	12.0	189 194	42 648	3 552

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commissions received.<sup>2</sup> Adjusted with revised procedures. See text for explanation.

TABLE 3. United States, by Type of Operation and Kind of Business: 1963--Continued

Type of operation and kind of business	Estab- lish- ments  (number)	Sales  (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses, including payroll <sup>1</sup>		Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Propri- etors <sup>2</sup>  (number)
				Amount (\$1,000)	Percent of sales			
TYPE BY KIND OF BUSINESS--CONTINUED								
MERCHANT WHOLESALESA--CONTINUED								
FARM PRODUCTS--RAW MATERIALS:								
COTTON . . . . .	417	2 550 134	353 057	80 354	3.2	24 746	4 448	296
GRAIN. . . . .	1 427	8 781 036	685 412	215 151	2.5	91 498	15 879	532
LIVESTOCK. . . . .	463	638 836	11 284	23 798	3.7	7 827	2 147	469
FARM PRODUCTS--RAW MATERIALS, N.E.C., TOTAL . . . . .	1 258	1 719 940	379 328	130 764	7.6	55 315	12 254	765
HIDES, SKINS, AND PELTS. . . . .	535	486 866	39 522	41 374	8.5	20 196	3 883	302
LEAF TOBACCO . . . . .	247	439 882	256 234	44 354	10.1	15 137	4 853	180
WOOL, WOOL TOPS, AND MOHAIR. . . . .	203	457 345	64 136	24 986	5.5	10 172	1 525	102
OTHER RAW FARM PRODUCTS. . . . .	273	335 847	19 436	20 050	6.0	9 810	1 993	181
ELECTRICAL GOODS:								
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES, TOTAL . . . . .	4 602	4 207 337	471 968	585 375	13.9	337 295	55 722	1 326
WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	339	596 620	77 677	75 302	12.6	43 319	7 360	62
WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES. . . . .	509	955 141	111 963	109 529	11.5	63 038	10 106	44
WITHOUT HOUSEWARES OR MAJOR APPLIANCES. . . . .	3 754	2 655 576	282 328	400 544	15.1	230 938	38 256	1 220
ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	2 486	4 166 274	448 949	539 612	13.0	270 304	41 791	633
ELECTRONIC PARTS AND EQUIPMENT . . . . .	3 890	1 536 992	256 588	332 161	21.6	182 851	32 432	1 266
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:								
HARDWARE, TOTAL. . . . .	3 212	2 542 814	419 641	490 939	19.3	288 586	51 569	1 246
GENERAL-LINE HARDWARE. . . . .	249	1 243 169	213 852	208 115	16.7	129 814	22 974	27
SPECIALTY-LINE HARDWARE. . . . .	2 963	1 299 645	205 789	282 824	21.8	158 772	28 595	1 219
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES, TOTAL . . . . .	5 192	3 470 092	529 771	592 791	17.1	338 839	56 417	1 429
HEATING EQUIPMENT AND SUPPLIES . . . . .	1 331	573 283	77 828	116 578	20.3	64 396	10 588	400
PLUMBING FIXTURES AND SUPPLIES . . . . .	3 861	2 896 809	451 943	476 213	16.4	274 443	45 829	1 029
AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES, TOTAL . . . . .	2 123	814 164	93 738	186 410	22.9	104 312	16 585	865
AIR-CONDITIONING EQUIPMENT AND SUPPLIES. . . . .	1 128	439 115	51 501	99 188	22.6	55 236	8 828	458
REFRIGERATION EQUIPMENT AND SUPPLIES . . . . .	995	375 049	42 237	87 222	23.3	49 076	7 757	407
MACHINERY, EQUIPMENT, AND SUPPLIES:								
COMMERCIAL MACHINES AND EQUIPMENT, TOTAL . . . . .	5 193	1 304 227	150 607	330 189	25.3	189 788	34 491	3 041
OFFICE MACHINES AND EQUIPMENT. . . . .	2 938	463 882	61 726	147 011	31.7	88 144	16 849	1 923
RESTAURANT AND HOTEL SUPPLIES. . . . .	1 065	472 302	54 212	101 631	21.5	57 839	9 949	501
STORE MACHINES AND FIXTURES. . . . .	1 190	368 043	34 669	81 547	22.2	43 805	7 693	617
CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	2 358	2 612 320	575 081	475 680	18.2	276 636	41 170	532
FARM MACHINERY AND EQUIPMENT . . . . .	1 576	908 847	125 918	158 044	17.4	84 835	14 457	688
INDUSTRIAL MACHINERY AND EQUIPMENT, TOTAL. . . . .								
FOOD-PROCESSING MACHINERY AND EQUIPMENT. . . . .	8 637	3 851 668	422 918	750 680	19.5	413 094	65 564	3 057
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT. . . . .	600	232 880	17 222	43 762	18.8	23 796	3 798	281
METAL WORKING MACHINERY AND EQUIPMENT. . . . .	2 391	1 033 053	118 850	215 864	20.9	133 046	21 235	805
MATERIALS-HANDLING EQUIPMENT . . . . .	1 183	624 975	51 822	109 943	17.6	62 111	9 061	434
OIL WELLS, OIL REFINERY, PIPELINE EQUIPMENT. . . . .	439	183 716	18 817	43 698	23.8	26 476	4 451	159
OTHER INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1 555	839 528	106 976	121 006	14.4	54 990	9 020	418
INDUSTRIAL SUPPLIES, TOTAL . . . . .	2 469	937 516	109 231	216 407	23.1	112 675	17 999	960
GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	7 247	3 637 538	453 016	733 163	20.2	425 281	71 734	2 448
MECHANICAL POWER TRANSMISSION EQUIPMENT. . . . .	1 172	962 492	141 702	185 740	19.3	115 197	17 747	276
INDUSTRIAL VALVES, FITTINGS, EQUIPMENT . . . . .	815	345 552	58 551	74 904	21.7	41 778	6 927	182
WELDING SUPPLIES . . . . .	531	376 165	44 793	63 711	16.9	35 291	5 598	137
OTHER INDUSTRIAL SUPPLIES. . . . .	1 434	419 471	46 037	111 899	26.7	61 751	10 561	575
PROFESSIONAL EQUIPMENT AND SUPPLIES, TOTAL . . . . .	3 295	1 533 858	161 933	296 909	19.4	171 264	30 901	1 278
DENTAL SUPPLIES. . . . .	4 467	2 069 301	285 329	493 309	23.8	288 293	50 719	1 711
RELIGIOUS AND SCHOOL SUPPLIES. . . . .	622	238 501	34 539	66 917	26.9	38 831	7 987	207
SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES . . . . .	797	314 639	35 929	73 630	23.4	41 119	7 986	387
OPTICAL AND OPHTHALMIC GOODS. . . . .	1 243	803 915	100 805	161 174	20.0	95 891	14 883	409
OTHER PROFESSIONAL EQUIPMENT . . . . .	1 081	246 287	33 473	83 561	33.9	52 279	9 978	451
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES, TOTAL . . . . .	724	455 959	68 888	108 027	23.7	58 473	10 535	257
BEAUTY AND BARBER SUPPLIES . . . . .	5 158	1 413 917	164 804	371 655	26.3	210 731	37 444	2 702
CUSTODIAL SUPPLIES . . . . .	1 307	312 119	44 800	95 604	30.6	56 595	10 430	766
LAUNDRY AND DRY CLEANING SUPPLIES. . . . .	1 413	300 902	29 902	94 323	31.3	57 871	10 182	768
OTHER SERVICE ESTABLISHMENT SUPPLIES . . . . .	798	315 009	29 641	74 541	23.7	39 038	6 300	249
TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES, TOTAL. . . . .	1 640	485 887	60 461	107 187	22.1	57 227	10 532	919
AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS. . . . .	1 660	859 287	118 029	181 828	21.2	96 400	16 232	524
MARINE MACHINERY AND EQUIPMENT . . . . .	936	540 540	75 027	115 686	21.4	61 161	10 529	240
OTHER TRANSPORTATION EQUIPMENT . . . . .	611	249 041	37 427	52 435	21.1	28 774	4 855	249
METALS AND MINERALS, N.E.C.:	113	69 706	5 575	13 707	19.7	6 465	848	35
COAL . . . . .	3 915	2 701 470	84 335	250 575	9.3	124 690	23 278	2 224
METALS SERVICE CENTERS, TOTAL. . . . .	4 006	1 937 814	123 330	322 252	16.6	161 590	34 088	3 348
FERROUS METALS SERVICE CENTERS . . . . .	2 158	4 265 927	697 938	695 274	16.3	387 009	56 515	345
NONFERROUS METALS SERVICE CENTERS. . . . .	1 880	3 663 586	633 839	613 179	16.7	341 809	50 084	308
METALS SALES OFFICES, TOTAL. . . . .	278	602 341	64 099	82 095	13.6	45 200	6 431	37
FERROUS METALS SALES OFFICES . . . . .	2 788	3 006 919	170 210	240 395	8.0	128 739	20 601	946
NONFERROUS METALS SALES OFFICES. . . . .	2 336	1 919 999	122 599	190 617	9.9	103 618	17 052	800
PETROLEUM AND PETROLEUM PRODUCTS . . . . .	452	1 086 920	47 611	49 778	4.6	25 121	3 549	146
SCRAP AND WASTE MATERIALS:								
IRON AND STEEL SCRAP, TOTAL. . . . .	3 915	2 701 470	84 335	250 575	9.3	124 690	23 278	2 224
WITH PROCESSING EQUIPMENT. . . . .	4 006	1 937 814	123 330	322 252	16.6	161 590	34 088	3 348
WITHOUT PROCESSING EQUIPMENT . . . . .	1 921	1 257 228	93 370	243 446	19.4	122 258	25 366	1 397
WASTE AND SECONDARY MATERIALS. . . . .	2 085	680 586	29 960	78 806	11.6	39 332	8 722	1 951
WASTE AND SECONDARY MATERIALS. . . . .	4 168	1 546 477	95 227	296 303	19.2	157 954	37 376	3 293

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Revised.

<sup>1</sup>Entries for merchandise agents and brokers represent brokerage or commissions received.<sup>2</sup>Adjusted with revised procedures. See text for explanation.



TABLE 3. United States, by Type of Operation and Kind of Business: 1963--Continued

Type of operation and kind of business	Estab- lish- ments  (number)	Sales  (\$1,000)	Inventories, end of year, at cost  (\$1,000)	Operating expenses, including payroll <sup>1</sup>		Payroll, entire year  (\$1,000)	Paid employees, workweek ended nearest Nov. 15  (number)	Propri- etors <sup>2</sup>  (number)
				Amount  (\$1,000)	Percent of sales			
TYPE BY KIND OF BUSINESS--CONTINUED								
MERCHANT WHOLESALESA--CONTINUED								
TOBACCO AND ITS PRODUCTS . . . . .	2 753	4 682 103	205 884	259 871	5.6	149 372	31 693	1 843
BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES:								
BEER AND ALE . . . . .	5 694	3 384 454	160 270	539 362	15.9	282 793	48 080	4 251
WINE AND DISTILLED SPIRITS, TOTAL . . . . .	1 470	4 810 240	551 139	447 343	9.3	246 198	34 944	339
PAPER AND ITS PRODUCTS:								
PRINTING AND WRITING (FINE) PAPER . . . . .	882	1 811 760	133 990	212 680	11.7	125 405	17 970	174
INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 525	1 846 550	169 848	300 853	16.3	180 649	30 419	955
STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	3 639	1 056 300	123 737	299 625	28.4	172 405	34 448	1 885
FURNITURE AND HOME FURNISHINGS:								
FURNITURE (HOUSEHOLD, OFFICE), TOTAL . . . . .	2 343	1 006 512	99 186	221 923	22.0	118 845	20 689	967
HOUSEHOLD AND LAWN FURNITURE . . . . .	1 078	505 870	47 695	99 928	19.8	49 537	8 862	450
OFFICE AND BUSINESS FURNITURE . . . . .	1 265	500 642	51 491	121 995	24.4	69 308	11 827	517
HOME FURNISHINGS AND FLOOR COVERINGS, TOTAL . . . . .	3 922	2 393 609	313 061	436 182	18.2	224 103	38 493	1 807
CHINA, GLASSWARE, CROCKERY . . . . .	539	301 997	43 093	70 940	23.5	33 402	5 512	264
LINENS, DOMESTIC, CURTAINS, ETC. . . . .	814	471 954	58 799	76 741	16.3	38 357	7 097	442
FLOOR COVERINGS . . . . .	1 463	1 136 636	156 086	186 524	16.4	101 314	16 062	510
OTHER HOME FURNISHINGS . . . . .	1 106	483 022	55 083	101 977	21.1	51 030	9 822	591
LUMBER AND CONSTRUCTION MATERIALS:								
LUMBER AND MILLWORK, TOTAL . . . . .	5 956	5 675 676	395 229	741 610	13.1	405 663	69 770	2 182
LUMBER (WITHOUT YARD) . . . . .	1 038	1 550 659	17 175	98 757	6.4	50 568	8 019	455
LUMBER (WITH YARD) . . . . .	2 506	2 324 377	172 119	354 077	15.2	190 260	33 319	1 014
PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	2 412	1 800 640	205 935	288 776	16.0	164 835	28 432	713
CONSTRUCTION MATERIALS, TOTAL . . . . .	5 687	3 036 964	257 875	579 158	19.1	323 341	55 657	1 874
BRICK, TILE, CEMENT, ETC. . . . .	1 596	763 909	45 532	139 104	18.2	76 998	12 910	622
GLASS (FLAT, BRICK) . . . . .	742	303 487	42 124	97 075	32.0	63 714	10 805	279
ROOFING, SIDING, INSULATION MATERIALS . . . . .	1 002	773 315	73 564	106 337	13.8	59 062	9 704	199
OTHER CONSTRUCTION MATERIALS . . . . .	2 347	1 196 253	96 655	236 642	19.8	123 567	22 238	774
AMUSEMENT AND SPORTING GOODS:								
CAMERAS AND PHOTOGRAPHIC SUPPLIES . . . . .	937	525 117	66 525	111 778	21.3	61 155	11 192	300
SPORTING GOODS . . . . .	1 575	718 494	107 486	132 329	18.4	67 061	12 463	740
TOYS, GAMES, AND FIREWORKS . . . . .	1 125	587 807	61 631	106 753	18.2	49 629	10 274	607
OTHER RECREATION GOODS . . . . .	729	209 817	26 009	42 628	20.3	21 455	4 689	392
BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 048	1 028 888	70 700	206 692	20.1	119 517	26 885	1 197
FARM SUPPLIES . . . . .	2 604	2 395 383	196 032	278 137	11.6	132 338	25 396	1 166
JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 794	1 101 138	187 384	202 417	18.4	105 047	18 810	1 561
ART GOODS AND ADVERTISING SPECIALTIES . . . . .	2 581	636 137	62 009	156 489	24.6	72 696	15 167	1 397
OTHER PRODUCTS:								
FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 065	296 861	17 512	69 641	23.5	38 155	7 946	668
FOREST PRODUCTS, EXCEPT LUMBER . . . . .	1 385	509 051	19 300	62 299	12.2	29 810	7 171	1 089
GENERAL MERCHANDISE . . . . .	457	757 292	76 159	76 444	10.1	42 287	8 892	207
TEXTILE BAGS, BAGGING, AND BURLAP . . . . .	530	238 519	25 501	35 379	14.8	18 816	4 324	387
OTHER WHOLESALESA . . . . .	3 450	1 883 021	154 360	270 123	14.3	133 558	24 984	1 477
MANUFACTURERS' SALES BRANCHES, SALES OFFICES								
MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:								
AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	832	21 803 196	303 970	528 728	2.4	282 106	39 727	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	653	12 354 750	303 970	427 130	3.5	226 223	33 571	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	179	9 448 446	-	101 598	1.1	55 883	6 156	-
AUTOMOTIVE EQUIPMENT . . . . .	580	1 589 586	199 327	212 897	13.4	113 178	16 727	9
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	454	1 112 512	199 327	187 228	16.8	98 658	14 868	9
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	126	477 074	-	25 669	5.4	14 520	1 859	-
TIRES AND TUBES . . . . .	296	1 417 592	115 162	121 398	8.6	61 180	8 601	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	253	1 240 544	115 162	109 983	8.9	55 210	7 795	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	43	177 048	-	11 415	6.4	5 970	806	-
DRUGS, CHEMICALS, AND ALLIED PRODUCTS:								
DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	441	2 833 588	126 699	387 830	13.7	203 445	25 193	10
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	348	2 120 041	126 699	328 391	15.5	173 274	21 672	7
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	93	713 547	-	59 439	8.3	30 171	3 521	3
PAINTS AND VARNISHES . . . . .	1 164	884 280	67 761	180 897	20.5	72 112	11 605	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	1 082	588 186	67 761	139 004	23.6	57 421	9 498	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	82	296 094	-	41 893	14.1	14 691	2 107	-
CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1 356	10 020 942	155 380	633 596	6.3	254 854	33 669	9
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	563	3 624 374	155 380	402 739	11.1	143 448	20 379	4
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	793	6 396 568	-	230 857	3.6	111 406	13 290	5
PIECE GOODS, NOTIONS, AND APPAREL:								
PIECE GOODS (WOVEN FABRICS) . . . . .	191	2 633 846	58 370	124 041	4.7	58 174	6 112	2
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	65	524 746	58 370	44 415	8.5	20 452	2 554	2
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	126	2 109 100	-	79 626	3.8	37 722	3 558	-
NOTIONS AND OTHER DRY GOODS . . . . .	141	453 261	17 732	31 662	7.0	16 375	1 998	2
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	64	122 955	17 732	13 616	11.1	6 749	897	1
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	77	330 306	-	18 046	5.5	9 626	1 101	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

<sup>1</sup>Entries for merchandise agents and brokers represent brokerage or commissions received.<sup>2</sup>Adjusted with revised procedures. See text for explanation.

TABLE 3. United States, by Type of Operation and Kind of Business: 1963--Continued

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses, including payroll <sup>1</sup>		Payroll, entire year	Paid employees, workweek ended nearest Nov. 15	Propri- etors <sup>2</sup>
				Amount	Percent of sales			
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(number)	(number)
TYPE BY KIND OF BUSINESS--CONTINUED								
MANUFACTURERS' SALES BRANCHES, OFFICES--CONTINUED								
PIECE GOODS, NOTIONS, AND APPAREL--CONTINUED:								
MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .								
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )	( <sup>3</sup> )
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .								
WOMEN'S, CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES . . . . .	<sup>4</sup> 341	<sup>4</sup> 1 390 683	<sup>4</sup> 63 948	<sup>4</sup> 143 190	<sup>4</sup> 10.3	<sup>4</sup> 69 657	<sup>4</sup> 8 824	<sup>4</sup> 17
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	<sup>4</sup> 131	<sup>4</sup> 478 143	<sup>4</sup> 63 948	<sup>4</sup> 64 894	<sup>4</sup> 13.6	<sup>4</sup> 29 748	<sup>4</sup> 4 423	<sup>4</sup> 2
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	<sup>4</sup> 210	<sup>4</sup> 912 540	-	<sup>4</sup> 78 296	<sup>4</sup> 8.6	<sup>4</sup> 39 909	<sup>4</sup> 4 401	<sup>4</sup> 15
FOOTWEAR . . . . .	86	543 386	64 892	76 637	14.1	32 401	4 693	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	76	468 854	64 892	67 547	14.4	28 736	4 261	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	10	74 532	-	9 090	12.2	3 665	432	-
GROCERIES AND RELATED PRODUCTS:								
FROZEN FOODS . . . . .	40	182 289	20 166	10 064	5.5	3 679	548	2
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	30	162 784	20 166	9 203	5.7	3 283	488	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	10	19 505	-	861	4.4	396	60	2
DAIRY PRODUCTS . . . . .	1 060	2 027 355	37 951	359 129	17.7	151 204	24 037	6
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	889	1 772 136	37 951	318 454	18.0	133 750	21 438	5
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	171	255 219	-	40 675	15.9	17 454	2 599	1
POULTRY AND POULTRY PRODUCTS . . . . .	29	58 037	2 850	4 534	7.8	1 925	314	1
CONFECTIONERY . . . . .	239	596 250	9 509	35 787	6.0	19 745	3 142	2
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	139	230 521	9 509	17 800	7.7	10 757	1 760	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	100	365 729	-	17 987	4.9	8 988	1 382	2
MEATS AND MEAT PRODUCTS . . . . .	577	2 445 938	42 547	201 266	8.2	106 117	17 968	15
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	551	2 370 253	42 547	197 935	8.4	104 490	17 688	6
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	26	75 685	-	3 331	4.4	1 627	280	9
GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	2 332	7 289 452	186 464	639 542	8.8	308 219	47 333	18
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	1 280	3 963 664	186 464	388 673	9.8	174 734	27 323	6
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	1 052	3 325 788	-	250 869	7.5	133 485	20 010	12
FARM PRODUCTS--RAW MATERIALS . . . . .	5	2 581	-	439	17.0	355	52	-
ELECTRICAL GOODS:								
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1 780	7 151 578	228 466	522 955	7.3	283 893	36 970	5
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	705	4 270 029	228 466	375 577	8.8	202 468	27 329	5
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	1 075	2 881 549	-	147 378	5.1	81 425	9 641	-
ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	422	1 011 104	88 729	126 603	12.5	56 221	7 537	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	127	640 915	88 729	99 178	15.5	40 218	5 226	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	295	370 189	-	27 425	7.4	16 003	2 311	1
ELECTRONIC PARTS AND EQUIPMENT . . . . .	455	1 189 793	21 862	79 416	6.7	41 341	4 979	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	121	391 776	21 862	41 628	10.6	20 341	2 532	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	334	798 017	-	37 788	4.7	21 000	2 447	-
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:								
HARDWARE . . . . .	292	381 901	24 097	42 974	11.3	24 400	3 517	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	155	195 353	24 097	26 614	13.6	15 874	2 416	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	137	186 548	-	16 360	8.8	8 526	1 101	-
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	216	451 779	11 834	29 736	6.6	16 946	2 336	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	90	126 369	11 834	15 169	12.0	8 300	1 203	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	126	325 410	-	14 567	4.5	8 646	1 133	-
AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	218	438 027	13 132	34 502	7.9	19 850	2 389	2
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	48	116 693	13 132	14 359	12.3	8 556	1 101	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	170	321 334	-	20 143	6.3	11 294	1 288	2
MACHINERY, EQUIPMENT, AND SUPPLIES:								
COMMERCIAL MACHINES AND EQUIPMENT . . . . .	2 635	3 636 828	195 990	980 656	27.0	701 962	91 828	6
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	2 345	3 243 396	195 990	889 296	27.4	649 513	84 090	6
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	290	393 432	-	91 360	23.2	52 449	7 738	-
CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	149	530 244	39 049	37 665	7.1	19 852	2 364	3
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	96	287 928	39 049	26 515	9.2	14 291	1 739	3
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	53	242 316	-	11 150	4.6	5 561	625	-
FARM MACHINERY AND EQUIPMENT . . . . .	223	1 685 717	149 773	115 706	6.9	64 034	9 122	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	207	1 528 612	149 773	108 883	7.1	59 692	8 621	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	16	157 105	-	6 823	4.3	4 342	501	-
INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 186	3 217 439	139 819	374 956	11.7	213 539	28 723	28
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	1 100	1 644 319	139 819	242 536	14.7	139 204	19 668	17
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	1 086	1 573 120	-	132 420	8.4	74 335	9 055	11
INDUSTRIAL SUPPLIES . . . . .								
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	1 294	3 124 407	98 518	223 869	7.2	115 743	15 038	5
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	677	1 241 739	98 518	149 991	12.1	75 320	10 519	2
PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	617	1 882 668	-	73 878	3.9	40 423	4 519	3
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	778	521 158	26 502	93 963	18.0	54 265	9 584	7
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	654	342 912	26 502	76 224	22.2	43 880	7 929	5
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	124	178 246	-	17 739	10.0	10 385	1 655	2
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	187	132 367	16 014	28 774	21.7	14 291	2 215	5
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	161	111 582	16 014	25 107	22.5	12 596	1 976	4
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	26	20 785	-	3 667	17.6	1 695	239	1
TRANSPORTATION EQUIPMENT, EXCEPT MOTOR VEHICLES . . . . .	110	598 773	37 304	50 133	8.4	24 070	2 967	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	35	194 404	37 304	32 999	17.0	15 344	1 997	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	75	404 369	-	17 134	4.2	8 726	970	-
METALS AND MINERALS, N.E.C.:								
COAL . . . . .	114	522 395	2 900	18 119	3.5	8 996	1 079	-
METALS SALES OFFICES . . . . .	1 824	15 979 730	152 202	380 764	2.3	196 715	23 870	6
PETROLEUM AND PETROLEUM PRODUCTS . . . . .	218	1 924 230	8 104	98 272	5.1	39 194	4 407	-
TOBACCO AND ITS PRODUCTS . . . . .	50	635 732	25 362	89 492	14.1	17 495	2 793	2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

<sup>1</sup>Entries for merchandise agents and brokers represent brokerage or commissions received.<sup>2</sup>Adjusted with revised procedures. See text for explanation.<sup>3</sup>See women's, children's, infants' clothing, accessories.<sup>4</sup>Combined data for men's, boys', women's, children's, infants' clothing, furnishings and accessories.



TABLE 3. United States, by Type of Operation and Kind of Business: 1963--Continued

Type of operation and kind of business	Estab- lish- ments  (number)	Sales  (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses, including payroll <sup>1</sup>		Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Propri- etors <sup>2</sup>  (number)
				Amount (\$1,000)	Percent of sales			
TYPE BY KIND OF BUSINESS--CONTINUED								
MANUFACTURERS' SALES BRANCHES, OFFICES--CONTINUED								
BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES:								
BEER . . . . .	94	343 204	3 780	45 306	13.2	23 314	3 263	3
WINE AND DISTILLED SPIRITS . . . . .	231	2 021 033	19 349	89 110	4.4	35 374	3 896	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	40	673 465	19 349	32 604	4.8	13 771	1 510	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	191	1 347 568	-	56 506	4.2	21 603	2 386	-
PAPER AND ITS PRODUCTS:								
PRINTING AND WRITING (FINE) PAPER . . . . .	82	580 772	1 764	20 770	3.6	9 964	1 359	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	14	17 021	1 764	3 672	21.6	1 883	346	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	68	563 751	-	17 098	3.0	8 081	1 013	-
INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	662	3 162 720	35 119	179 764	5.7	100 998	14 795	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	164	764 070	35 119	78 161	10.2	47 389	8 354	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	498	2 398 650	-	101 603	4.2	53 609	6 441	-
STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	579	537 553	13 859	100 375	18.7	67 459	8 780	4
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	191	186 275	13 859	47 547	25.5	27 368	4 062	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	388	351 278	-	52 828	15.0	40 091	4 718	4
FURNITURE AND HOME FURNISHINGS:								
FURNITURE (HOUSEHOLD, OFFICE) . . . . .	409	358 529	16 484	55 491	15.5	28 964	4 276	4
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	311	279 064	16 484	44 928	16.1	23 617	3 606	4
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	98	79 465	-	10 563	13.3	5 347	670	-
HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	443	1 593 648	128 922	106 190	6.7	42 782	5 265	16
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	145	611 291	128 922	63 590	10.4	20 023	2 961	9
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	298	982 357	-	42 600	4.3	22 759	2 304	7
LUMBER AND CONSTRUCTION MATERIALS:								
LUMBER AND MILLWORK . . . . .	489	1 154 103	98 580	100 733	8.7	50 206	7 316	7
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	354	811 818	98 580	82 205	10.1	40 764	6 214	6
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	135	342 285	-	18 528	5.4	9 442	1 102	1
CONSTRUCTION MATERIALS . . . . .	1 059	2 879 362	54 143	236 461	8.2	124 358	17 822	14
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	476	676 374	54 143	108 980	16.1	62 933	10 228	12
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	583	2 202 988	-	127 481	5.8	61 425	7 594	2
AMUSEMENT AND SPORTING GOODS . . . . .	433	1 544 056	91 668	178 274	11.5	90 607	12 545	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	346	1 318 269	91 668	152 168	11.5	78 797	10 930	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	87	225 787	-	26 106	11.6	11 810	1 615	-
BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	486	541 601	15 420	82 049	15.1	43 789	5 668	3
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	99	115 236	15 420	27 876	24.2	13 564	2 133	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	387	426 365	-	54 173	12.7	30 225	3 535	3
FARM SUPPLIES . . . . .	353	756 862	27 897	58 864	7.8	27 350	4 029	-
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	190	279 764	27 897	30 565	10.9	13 000	2 056	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	163	477 098	-	28 299	5.9	14 350	1 973	-
JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	55	144 113	8 289	15 608	10.8	8 991	1 177	1
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	30	64 608	8 289	11 114	17.2	6 521	967	-
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	25	79 505	-	4 494	5.7	2 470	210	1
ART GOODS AND ADVERTISING SPECIALTIES . . . . .	28	9 963	163	2 266	22.7	1 244	205	2
OTHER PRODUCTS . . . . .	620	1 510 329	65 083	106 329	7.0	54 367	7 546	8
MANUFACTURERS' SALES BRANCHES--WITH STOCK . . . . .	256	594 912	65 083	65 328	11.0	32 767	4 459	6
MANUFACTURERS' SALES OFFICES--WITHOUT STOCK . . . . .	364	915 417	-	41 001	4.5	21 600	3 087	2
PETROLEUM BULK STATIONS AND TERMINALS								
PETROLEUM AND PETROLEUM PRODUCTS:								
PETROLEUM BULK STATIONS AND TERMINALS . . . . .	30 873	21 485 414	1 124 994	(NA)	(NA)	791 536	143 956	7 585
GASOLINE DISTILLATES AND RESIDUALS . . . . .	29 310	20 880 042	1 091 174	(NA)	(NA)	745 557	134 655	6 881
LIQUEFIED PETROLEUM (BOTTLED) GAS . . . . .	1 563	605 372	33 820	(NA)	(NA)	45 979	9 301	704
MERCHANDISE AGENTS, BROKERS								
MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:								
AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	160	577 234	2 286	18 818	3.3	9 129	2 159	64
AUTOMOTIVE EQUIPMENT . . . . .	595	914 233	1 648	45 126	4.9	21 756	2 647	395
TIRES AND TUBES . . . . .	31	42 763	288	2 020	4.7	763	136	12
DRUGS, CHEMICALS, AND ALLIED PRODUCTS:								
DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	207	479 095	4 805	28 662	6.0	15 695	2 411	88
PAINTS AND VARNISHES . . . . .	93	102 201	437	4 983	4.9	3 278	412	52
CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	385	512 697	3 098	23 135	4.5	14 875	1 966	137
PIECE GOODS, NOTIONS, AND APPAREL:								
PIECE GOODS (WOVEN FABRICS) . . . . .	390	2 307 015	5 477	61 599	2.7	30 637	3 467	160
NOTIONS AND OTHER DRY GOODS . . . . .	170	516 429	991	20 756	4.0	12 015	1 975	83
MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 132	2 451 205	5 056	109 198	4.5	53 626	6 865	738
WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES . . . . .								
FOOTWEAR . . . . .	78	145 144	288	7 181	4.9	3 079	331	51
GROCERIES AND RELATED PRODUCTS:								
FROZEN FOODS . . . . .	340	1 082 203	2 404	33 523	3.1	16 398	2 233	146
DAIRY PRODUCTS . . . . .	209	1 005 546	6 209	39 982	4.0	21 384	3 588	76
POULTRY AND POULTRY PRODUCTS . . . . .	104	312 763	1 265	10 856	3.5	6 031	1 146	47
CONFECTIONERY . . . . .	233	298 455	155	13 558	4.5	5 731	862	221
FISH AND SEAFOODS . . . . .	71	92 610	661	4 200	4.5	2 199	378	42
MEATS AND MEAT PRODUCTS . . . . .	134	810 393	441	10 890	1.3	5 301	782	94
FRESH FRUITS AND VEGETABLES . . . . .	1 085	2 087 939	6 910	92 084	4.4	53 046	9 536	572
GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	2 329	8 148 887	10 235	228 148	2.8	118 762	18 010	1 551

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commissions received.<sup>2</sup> Adjusted with revised procedures. See text for explanation.

TABLE 3. United States, by Type of Operation and Kind of Business: 1963--Continued

Type of operation and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses, including payroll <sup>1</sup>		Payroll, entire year	Paid employees, workweek ended nearest Nov. 15	Propri- etors <sup>2</sup>
				Amount	Percent of sales			
	(number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(number)	(number)
TYPE BY KIND OF BUSINESS--CONTINUED								
MERCHANDISE AGENTS, BROKERS--CONTINUED								
FARM PRODUCTS--RAW MATERIALS:								
COTTON . . . . .	194	1 215 171	37 446	14 588	1.2	6 049	1 399	163
GRAIN . . . . .	253	2 228 158	13 590	22 893	1.0	13 574	2 076	105
LIVESTOCK . . . . .	1 997	8 811 420	23 974	129 916	1.5	61 116	25 670	1 680
FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	808	2 039 665	17 285	67 289	3.3	33 584	13 635	758
ELECTRICAL GOODS:								
ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	1 020	906 377	4 044	59 466	6.6	28 547	3 891	662
ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	215	296 852	2 929	16 529	5.6	7 485	1 076	122
ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 341	1 568 996	4 250	96 714	6.2	50 754	6 059	522
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:								
HARDWARE . . . . .	390	353 436	1 090	22 251	6.3	11 125	1 648	287
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	882	620 502	5 042	45 079	7.3	25 323	3 637	533
AIR-CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES. . . . .	289	278 840	563	15 105	5.4	8 941	1 172	181
MACHINERY, EQUIPMENT, AND SUPPLIES:								
COMMERCIAL MACHINES AND EQUIPMENT. . . . .	339	134 881	2 142	13 022	9.7	7 506	1 447	256
CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	118	115 068	4 065	12 761	11.1	6 790	942	36
FARM MACHINERY AND EQUIPMENT . . . . .	99	77 690	865	5 233	6.7	2 399	397	51
INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1 953	1 526 182	14 646	116 858	7.7	68 178	9 056	985
INDUSTRIAL SUPPLIES. . . . .	925	662 052	5 413	49 999	7.6	28 413	3 863	469
PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	199	133 656	687	11 856	8.9	5 884	1 053	89
SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	238	203 985	911	14 873	7.3	7 311	1 040	135
TRANSPORTATION EQUIPMENT, EXCEPT MOTOR VEHICLES. . . . .	227	244 615	581	15 596	6.4	8 162	1 025	106
METALS AND MINERALS, N.E.C.:								
COAL . . . . .	218	674 240	350	22 700	3.4	11 256	1 469	41
METAL SERVICE CENTERS. . . . .	40	138 061	4 388	5 336	3.9	5 304	733	12
METAL SALES OFFICES. . . . .	732	1 344 038	9 316	49 546	3.7	26 325	3 557	334
SCRAP AND WASTE MATERIALS:								
IRON AND STEEL SCRAP . . . . .	59	128 269	1 914	5 193	4.0	3 403	422	12
WASTE AND SECONDARY MATERIALS. . . . .	55	88 796	574	3 849	4.3	2 193	370	19
TOBACCO AND ITS PRODUCTS . . . . .	21	56 606	1 317	2 093	3.7	1 211	402	18
BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES:								
BEER AND ALE . . . . .	23	20 916	84	1 070	5.1	614	110	13
WINE AND DISTILLED SPIRITS . . . . .	86	158 921	876	7 969	5.0	4 434	580	30
PAPER AND ITS PRODUCTS:								
PRINTING AND WRITING (FINE) PAPER. . . . .	55	386 200	2 218	12 449	3.2	5 956	670	18
INDUSTRIAL AND PERSONAL SERVICE PAPER. . . . .	261	335 431	764	15 199	4.5	7 549	1 085	125
STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	127	113 402	305	5 837	5.1	3 351	574	74
FURNITURE AND HOME FURNISHINGS:								
FURNITURE (HOUSEHOLD, OFFICE). . . . .	503	516 687	1 216	33 194	6.4	18 200	2 472	320
HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	499	696 086	2 416	37 391	5.4	17 699	2 259	329
LUMBER AND CONSTRUCTION MATERIALS:								
LUMBER AND MILLWORK. . . . .	571	696 115	2 407	28 713	4.1	14 965	2 306	311
CONSTRUCTION MATERIALS . . . . .	377	344 684	1 059	19 777	5.7	11 334	1 999	171
OTHER KINDS OF WHOLESALE BUSINESS:								
AMUSEMENT AND SPORTING GOODS . . . . .	424	581 060	1 091	32 676	5.6	13 214	1 804	256
BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	96	138 937	511	12 720	9.2	6 234	1 242	47
FARM SUPPLIES. . . . .	248	702 599	7 306	15 756	2.2	10 715	1 522	130
JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	127	97 455	227	5 484	5.6	2 813	413	72
ART GOODS AND ADVERTISING SPECIALTIES. . . . .	255	152 916	276	13 168	8.6	5 707	843	154
OTHER PRODUCTS . . . . .	1 001	1 907 388	19 411	63 155	3.3	34 384	5 383	557
ASSEMBLERS OF FARM PRODUCTS								
GROCERIES AND RELATED PRODUCTS:								
DAIRY PRODUCTS . . . . .	319	338 348	3 176	29 130	8.6	13 452	2 771	88
POULTRY AND POULTRY PRODUCTS . . . . .	1 533	764 170	9 949	87 880	11.5	41 442	12 093	1 387
FRESH FRUITS AND VEGETABLES. . . . .	2 106	1 505 408	21 630	311 558	20.7	147 947	48 771	1 289
FARM PRODUCTS--RAW MATERIALS:								
COTTON . . . . .	236	219 359	41 175	9 497	4.3	3 051	974	175
GRAIN . . . . .	7 586	4 952 067	253 870	314 764	6.4	134 458	30 679	2 238
LIVESTOCK . . . . .	1 237	1 396 286	18 674	46 153	3.3	16 075	4 201	947
FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	333	276 415	60 714	25 973	9.4	12 461	5 276	259
HIDES, SKINS, AND PELTS. . . . .	56	15 848	1 316	2 255	14.2	1 012	305	56
LEAF TOBACCO . . . . .	69	59 710	25 881	5 246	8.8	2 776	1 629	56
WOOL, WOOL TOPS, AND MOHAIR. . . . .	73	67 161	5 819	3 657	5.4	1 639	356	66
OTHER RAW FARM PRODUCTS. . . . .	135	133 696	27 698	14 815	11.1	7 034	2 986	81
OTHER KINDS OF WHOLESALE BUSINESS:								
FARM SUPPLIES. . . . .	600	319 345	32 958	50 590	15.8	23 186	5 136	335
OTHER PRODUCTS . . . . .	160	48 847	1 363	10 089	20.7	5 514	1 134	96

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

<sup>1</sup> Entries for merchandise agents and brokers represent brokerage or commissions received.<sup>2</sup> Adjusted with revised procedures. See text for explanation.



TABLE 4. Regions, Divisions, and States: 1967 and 1963

Region, division, and State, by type of operation	Establishments		Sales			Payroll, entire year		
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967
UNITED STATES								
WHOLESALE TRADE, TOTAL . . . . .	311 464	308 177	459 475 967	358 385 749	28.2	23 921 680	18 100 929	32.1
MERCHANT WHOLESALERS . . . . .	212 993	208 997	206 055 065	157 391 769	30.9	15 367 740	11 544 746	33.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	30 679	28 884	157 096 541	116 443 312	35.0	5 876 911	4 377 300	34.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	30 229	30 873	24 821 828	21 485 414	15.6	905 129	791 536	14.3
MERCHANDISE AGENTS, BROKERS . . . . .	26 462	25 313	61 347 022	53 245 009	15.2	1 376 934	989 761	39.1
ASSEMBLERS OF FARM PRODUCTS . . . . .	11 101	14 110	10 155 511	9 820 245	3.5	394 966	397 586	-0.5
REGIONS								
THE NORTHEASTERN STATES . . . . .	82 503	83 261	140 979 779	113 835 555	23.8	7 142 674	5 516 932	29.5
MERCHANT WHOLESALERS . . . . .	64 230	65 221	66 349 896	52 654 822	26.0	4 629 465	3 539 478	30.8
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	7 384	7 272	48 461 306	38 507 098	25.8	1 801 931	1 415 678	27.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	2 554	2 596	6 171 460	5 430 901	13.7	228 626	197 593	15.8
MERCHANDISE AGENTS, BROKERS . . . . .	7 671	7 127	19 501 428	16 607 396	11.7	457 807	330 836	38.4
ASSEMBLERS OF FARM PRODUCTS . . . . .	664	1 045	495 689	635 338	-21.8	24 845	33 347	-25.3
THE NORTH CENTRAL STATES . . . . .	91 036	91 857	140 838 633	107 759 390	30.7	6 988 370	5 217 366	33.9
MERCHANT WHOLESALERS . . . . .	54 303	53 790	56 968 120	41 509 072	37.2	4 342 258	3 209 668	35.2
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	8 896	8 691	51 615 474	37 403 109	37.9	1 760 267	1 314 864	33.8
PETROLEUM BULK PLANTS, TERMINALS . . . . .	13 213	13 826	6 789 104	6 254 049	8.5	306 159	268 937	13.9
MERCHANDISE AGENTS, BROKERS . . . . .	7 779	7 246	19 297 417	16 943 983	13.8	407 667	268 122	52.1
ASSEMBLERS OF FARM PRODUCTS . . . . .	6 845	8 304	6 168 518	5 649 177	9.1	172 019	155 775	10.5
THE SOUTH . . . . .	85 802	81 630	107 711 830	80 942 205	33.2	5 721 294	4 206 164	36.1
MERCHANT WHOLESALERS . . . . .	58 696	55 247	49 826 729	37 140 881	34.5	3 749 866	2 747 272	36.4
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	8 757	7 748	35 001 135	24 069 504	45.5	1 344 004	939 341	43.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	9 580	9 546	7 686 567	6 356 674	21.0	259 087	223 301	16.1
MERCHANDISE AGENTS, BROKERS . . . . .	6 792	6 582	13 333 117	11 550 643	15.5	283 587	210 760	34.5
ASSEMBLERS OF FARM PRODUCTS . . . . .	1 977	2 507	1 864 282	1 824 503	2.1	84 750	85 490	-0.7
THE WEST . . . . .	52 123	51 429	69 945 725	55 848 599	25.2	4 069 342	3 160 467	28.7
MERCHANT WHOLESALERS . . . . .	35 764	34 739	32 910 320	26 086 994	26.2	2 646 151	2 048 328	29.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	5 642	5 173	22 018 626	16 463 601	33.8	970 709	707 417	37.3
PETROLEUM BULK PLANTS, TERMINALS . . . . .	4 882	4 905	4 174 697	3 443 790	21.3	111 257	101 705	9.3
MERCHANDISE AGENTS, BROKERS . . . . .	4 220	4 358	9 215 060	8 142 987	13.1	227 873	180 043	26.5
ASSEMBLERS OF FARM PRODUCTS . . . . .	1 615	2 254	1 627 022	1 711 227	-4.8	113 352	122 974	-7.7
GEOGRAPHIC DIVISIONS								
THE NORTHEASTERN STATES								
NEW ENGLAND . . . . .	16 830	16 685	21 610 594	16 815 541	28.6	1 347 626	1 018 013	32.3
MERCHANT WHOLESALERS . . . . .	12 929	12 878	10 961 917	8 418 372	30.3	920 174	683 419	34.7
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 664	1 640	6 500 415	4 907 432	32.4	282 442	227 543	24.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	721	716	1 806 931	1 471 441	22.9	67 173	54 879	22.5
MERCHANDISE AGENTS, BROKERS . . . . .	1 329	1 208	2 187 087	1 889 177	15.7	69 009	44 283	55.9
ASSEMBLERS OF FARM PRODUCTS . . . . .	187	243	154 244	129 119	19.4	8 828	7 889	12.0
MIDDLE ATLANTIC . . . . .	65 673	66 576	119 369 185	97 020 014	23.0	5 795 048	4 498 919	28.8
MERCHANT WHOLESALERS . . . . .	51 301	52 343	55 387 979	44 236 450	25.2	3 709 291	2 856 059	29.9
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	5 720	5 632	41 960 891	33 599 666	24.8	1 519 489	1 188 135	27.8
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 833	1 880	4 364 529	3 959 460	10.3	161 453	142 714	13.2
MERCHANDISE AGENTS, BROKERS . . . . .	6 342	5 919	17 314 341	14 718 219	17.6	388 798	286 553	35.7
ASSEMBLERS OF FARM PRODUCTS . . . . .	477	802	341 445	506 219	-32.4	16 017	25 458	-36.9
THE NORTH CENTRAL STATES								
EAST NORTH CENTRAL . . . . .	58 410	58 621	97 693 705	73 351 243	33.2	5 058 488	3 704 272	36.5
MERCHANT WHOLESALERS . . . . .	37 812	37 697	39 111 134	28 074 952	39.3	3 162 828	2 297 963	37.5
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	6 299	6 220	39 431 087	28 462 595	38.6	1 336 009	977 317	36.8
PETROLEUM BULK PLANTS, TERMINALS . . . . .	6 317	6 584	4 646 240	4 238 001	9.7	187 450	168 319	11.3
MERCHANDISE AGENTS, BROKERS . . . . .	5 425	4 983	11 777 039	10 031 399	17.5	296 475	190 326	55.7
ASSEMBLERS OF FARM PRODUCTS . . . . .	2 557	3 137	2 728 205	2 544 296	7.3	75 726	70 347	7.7
WEST NORTH CENTRAL . . . . .	32 626	33 236	43 144 928	34 408 147	25.4	1 929 882	1 513 094	27.6
MERCHANT WHOLESALERS . . . . .	16 491	16 093	17 856 986	13 434 120	32.9	1 179 430	911 705	29.3
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	2 597	2 471	12 184 387	8 940 514	36.2	424 258	337 547	25.6
PETROLEUM BULK PLANTS, TERMINALS . . . . .	6 896	7 242	2 142 864	2 016 048	6.2	118 709	100 618	17.9
MERCHANDISE AGENTS, BROKERS . . . . .	2 354	2 263	7 520 378	6 917 584	8.7	111 192	77 796	43.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	4 288	5 167	3 440 313	3 104 881	10.9	96 293	85 428	12.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 4. Regions, Divisions, and States: 1967 and 1963—Continued

Region, division, and State, by type of operation	Establishments		Sales			Payroll, entire year		
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967
GEOGRAPHIC DIVISIONS--CONTINUED								
THE SOUTH								
SOUTH ATLANTIC . . . . .	38 617	36 531	51 654 755	37 957 716	36.0	2 844 941	2 032 391	39.9
MERCHANT WHOLESALERS . . . . .	26 540	24 955	21 418 736	15 728 773	36.1	1 766 231	1 262 256	40.0
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	4 347	3 715	19 050 773	12 638 352	50.8	730 215	491 999	48.5
PETROLEUM BULK PLANTS, TERMINALS . . . . .	3 679	3 645	3 909 869	3 225 132	21.3	147 041	114 177	28.7
MERCHANDISE AGENTS, BROKERS . . . . .	3 288	3 251	6 451 003	5 581 229	15.5	148 578	116 119	27.9
ASSEMBLERS OF FARM PRODUCTS . . . . .	763	965	824 374	784 230	5.2	52 876	47 840	10.6
EAST SOUTH CENTRAL . . . . .	15 972	15 211	19 368 850	15 069 868	28.5	982 963	731 996	34.2
MERCHANT WHOLESALERS . . . . .	10 848	10 240	9 711 072	7 516 334	29.2	687 878	514 241	33.7
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 353	1 193	5 004 427	3 476 426	43.9	193 929	133 842	44.8
PETROLEUM BULK PLANTS, TERMINALS . . . . .	2 090	2 097	1 569 270	1 282 304	22.3	43 555	39 620	10.0
MERCHANDISE AGENTS, BROKERS . . . . .	1 362	1 306	2 719 206	2 535 940	7.3	49 197	37 387	31.5
ASSEMBLERS OF FARM PRODUCTS . . . . .	319	375	364 875	258 864	40.9	8 404	6 906	21.6
WEST SOUTH CENTRAL . . . . .	31 213	29 888	36 688 225	27 914 621	31.4	1 893 390	1 441 777	31.4
MERCHANT WHOLESALERS . . . . .	21 308	20 052	18 696 921	13 895 774	34.6	1 295 757	970 775	33.4
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	3 057	2 840	10 945 935	7 954 726	37.7	419 860	313 500	34.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	3 811	3 804	2 207 428	1 849 238	19.3	68 491	69 504	-1.3
MERCHANDISE AGENTS, BROKERS . . . . .	2 142	2 025	4 162 908	3 433 474	21.3	85 812	57 254	49.8
ASSEMBLERS OF FARM PRODUCTS . . . . .	895	1 167	675 033	781 409	-13.5	23 470	30 744	-23.5
THE WEST								
MOUNTAIN . . . . .	13 265	13 238	11 842 666	9 925 806	19.4	709 612	578 083	22.7
MERCHANT WHOLESALERS . . . . .	8 238	8 121	5 763 694	4 873 473	18.2	466 011	386 501	20.5
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 158	1 032	2 846 053	2 131 452	33.6	140 446	103 209	36.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	2 230	2 225	1 063 877	896 491	18.6	42 065	34 652	21.3
MERCHANDISE AGENTS, BROKERS . . . . .	879	833	1 559 644	1 423 207	9.5	31 731	23 471	35.1
ASSEMBLERS OF FARM PRODUCTS . . . . .	760	1 027	609 398	601 183	1.3	29 359	30 250	-2.8
PACIFIC . . . . .	38 858	38 191	58 103 059	45 922 793	26.5	3 359 730	2 582 384	30.2
MERCHANT WHOLESALERS . . . . .	27 526	26 618	27 146 626	21 213 521	28.0	2 180 140	1 661 827	31.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	4 484	4 141	19 172 573	14 332 149	33.7	830 263	604 208	37.5
PETROLEUM BULK PLANTS, TERMINALS . . . . .	2 652	2 680	3 110 820	2 547 299	22.2	69 192	67 053	3.1
MERCHANDISE AGENTS, BROKERS . . . . .	3 341	3 525	7 655 416	6 719 780	14.0	196 142	156 572	25.2
ASSEMBLERS OF FARM PRODUCTS . . . . .	855	1 227	1 017 624	1 110 044	-8.2	83 993	92 724	-9.3
STATES								
NEW ENGLAND								
MAINE . . . . .	1 440	1 495	1 233 509	979 542	26.0	75 919	62 711	21.0
MERCHANT WHOLESALERS . . . . .	1 064	1 088	677 174	538 794	25.6	54 080	44 536	21.5
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	98	107	222 091	158 075	40.4	9 622	8 177	17.6
PETROLEUM BULK PLANTS, TERMINALS . . . . .	183	191	233 372	194 892	19.8	8 234	6 823	20.6
MERCHANDISE AGENTS, BROKERS . . . . .	49	36	72 517	54 164	33.8	2 266	968	134.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	46	73	28 355	33 617	-15.5	1 717	2 207	-22.1
NEW HAMPSHIRE . . . . .	822	794	689 001	505 284	36.3	49 058	34 628	41.6
MERCHANT WHOLESALERS . . . . .	618	603	424 687	305 477	39.1	34 901	24 492	42.4
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	62	63	(0)	100 344	(NA)	(0)	6 359	(NA)
PETROLEUM BULK PLANTS, TERMINALS . . . . .	85	87	100 476	72 046	39.4	4 137	2 670	55.0
MERCHANDISE AGENTS, BROKERS . . . . .	45	26	(0)	21 240	(NA)	(0)	616	(NA)
ASSEMBLERS OF FARM PRODUCTS . . . . .	12	15	10 564	6 177	71.1	664	491	35.3
VERMONT . . . . .	513	482	382 399	264 000	44.9	27 500	18 214	50.9
MERCHANT WHOLESALERS . . . . .	345	334	224 043	151 793	47.5	20 804	13 423	54.9
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	40	35	(0)	21 710	(NA)	(0)	1 904	(NA)
PETROLEUM BULK PLANTS, TERMINALS . . . . .	85	75	62 389	60 741	2.8	2 337	1 952	19.8
MERCHANDISE AGENTS, BROKERS . . . . .	20	12	(0)	6 866	(NA)	(0)	137	(NA)
ASSEMBLERS OF FARM PRODUCTS . . . . .	23	26	30 616	22 890	33.7	711	798	-10.8
MASSACHUSETTS . . . . .	8 715	8 730	13 157 621	10 392 159	26.7	759 396	582 030	30.4
MERCHANT WHOLESALERS . . . . .	6 646	6 729	6 090 421	4 855 175	25.5	505 247	385 300	31.2
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	948	929	4 706 833	3 463 130	36.0	179 980	141 702	27.1
PETROLEUM BULK PLANTS, TERMINALS . . . . .	183	185	744 622	564 884	31.9	22 567	19 331	16.8
MERCHANDISE AGENTS, BROKERS . . . . .	875	822	1 568 894	1 475 466	6.4	48 237	33 389	44.4
ASSEMBLERS OF FARM PRODUCTS . . . . .	63	65	46 851	33 504	39.9	3 365	2 308	45.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 4. Regions, Divisions, and States: 1967 and 1963—Continued

Region, division, and State, by type of operation	Establishments		Sales			Payroll, entire year		
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967
STATES--CONTINUED								
NEW ENGLAND--CONTINUED								
RHODE ISLAND . . . . .	1 465	1 436	1 475 235	1 198 773	23.0	102 971	76 650	34.4
MERCHANT WHOLESALERS . . . . .	1 230	1 207	917 526	695 220	31.9	76 621	53 874	42.3
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	116	116	296 954	277 724	7.0	15 853	14 411	10.1
PETROLEUM BULK PLANTS, TERMINALS . . . . .	46	45	175 517	165 209	6.3	8 285	6 494	27.5
MERCHANDISE AGENTS, BROKERS . . . . .	65	54	78 710	53 301	47.6	1 915	1 473	30.1
ASSEMBLERS OF FARM PRODUCTS . . . . .	8	14	6 528	7 319	-10.7	297	398	-25.2
CONNECTICUT . . . . .	3 875	3 748	4 672 829	3 475 783	34.5	332 782	243 780	36.6
MERCHANT WHOLESALERS . . . . .	3 026	2 917	2 628 066	1 871 913	40.3	228 521	161 794	41.3
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	400	390	1 106 910	886 449	24.8	66 015	54 990	20.1
PETROLEUM BULK PLANTS, TERMINALS . . . . .	139	133	490 555	413 669	18.5	21 613	17 609	22.8
MERCHANDISE AGENTS, BROKERS . . . . .	275	258	415 968	278 140	49.5	14 559	7 700	89.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	35	50	31 330	25 612	22.4	2 074	1 687	23.0
MIDDLE ATLANTIC								
NEW YORK . . . . .	<sup>F</sup> 39 205	40 160	<sup>F</sup> 77 957 496	66 207 771	17.7	<sup>F</sup> 3 509 951	2 776 793	26.4
MERCHANT WHOLESALERS . . . . .	<sup>F</sup> 31 180	32 096	<sup>F</sup> 37 044 707	30 425 807	21.8	<sup>F</sup> 2 273 125	1 768 152	28.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	2 928	2 933	25 463 077	21 872 513	16.5	887 152	712 657	24.4
PETROLEUM BULK PLANTS, TERMINALS . . . . .	<sup>F</sup> 799	859	<sup>F</sup> 1 775 546	1 779 438	-0.2	<sup>F</sup> 69 667	64 588	7.9
MERCHANDISE AGENTS, BROKERS . . . . .	4 091	3 901	13 521 289	11 894 335	13.6	273 007	219 731	24.3
ASSEMBLERS OF FARM PRODUCTS . . . . .	207	371	152 877	235 678	-35.0	7 000	11 665	-39.8
NEW JERSEY . . . . .	10 098	9 626	17 931 818	12 768 598	40.5	974 043	709 178	37.4
MERCHANT WHOLESALERS . . . . .	7 987	7 731	8 549 575	6 057 241	41.2	618 658	451 720	36.9
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	978	875	6 923 073	4 806 923	44.1	275 277	196 437	40.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	248	255	1 043 834	1 008 295	3.6	34 460	34 299	0.4
MERCHANDISE AGENTS, BROKERS . . . . .	769	576	1 327 519	781 008	69.9	40 904	20 439	100.2
ASSEMBLERS OF FARM PRODUCTS . . . . .	116	189	87 817	115 131	-23.6	4 744	6 283	-24.3
PENNSYLVANIA . . . . .	16 370	16 790	23 479 871	18 043 645	30.2	1 311 054	1 012 948	29.5
MERCHANT WHOLESALERS . . . . .	12 134	12 516	9 793 697	7 753 402	26.4	817 508	636 187	28.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 814	1 824	9 574 741	6 920 230	38.3	357 060	279 041	27.9
PETROLEUM BULK PLANTS, TERMINALS . . . . .	784	766	1 383 404	1 171 727	18.0	54 320	43 827	24.0
MERCHANDISE AGENTS, BROKERS . . . . .	1 484	1 442	2 627 278	2 042 876	28.7	77 893	46 383	68.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	154	242	100 751	155 410	-35.0	4 273	7 510	-43.0
EAST NORTH CENTRAL								
OHIO . . . . .	14 497	14 299	<sup>F</sup> 23 706 362	18 207 942	30.2	1 248 374	941 142	32.7
MERCHANT WHOLESALERS . . . . .	9 566	9 549	<sup>F</sup> 9 215 281	6 734 203	36.8	800 248	592 108	35.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 939	1 860	7 802 178	7 808 251	31.0	321 092	250 365	28.3
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 073	1 062	1 286 198	1 176 556	9.4	34 703	35 050	-0.8
MERCHANDISE AGENTS, BROKERS . . . . .	1 402	1 219	2 476 954	2 071 896	19.5	75 356	48 989	53.9
ASSEMBLERS OF FARM PRODUCTS . . . . .	517	609	506 751	417 036	21.6	16 975	14 630	16.1
INDIANA . . . . .	7 162	7 257	8 348 859	6 452 059	29.3	502 539	364 890	37.8
MERCHANT WHOLESALERS . . . . .	4 307	4 303	3 816 082	2 730 880	39.8	326 978	238 378	37.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	644	614	2 129 316	1 674 653	27.2	106 259	72 422	46.8
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 126	1 189	718 610	592 612	21.2	28 782	24 748	16.4
MERCHANDISE AGENTS, BROKERS . . . . .	490	454	1 073 811	889 105	20.7	23 189	14 751	57.3
ASSEMBLERS OF FARM PRODUCTS . . . . .	595	697	611 040	564 809	8.1	17 331	14 591	18.7
ILLINOIS . . . . .	<sup>F</sup> 18 689	<sup>F</sup> 18 691	<sup>F</sup> 39 538 759	<sup>F</sup> 29 262 150	35.1	<sup>F</sup> 1 885 270	<sup>F</sup> 1 384 088	36.2
MERCHANT WHOLESALERS . . . . .	<sup>F</sup> 12 149	<sup>F</sup> 11 987	<sup>F</sup> 15 153 645	<sup>F</sup> 10 898 134	39.0	<sup>F</sup> 1 142 157	<sup>F</sup> 830 028	37.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	2 058	2 037	16 852 836	<sup>F</sup> 11 413 897	47.7	553 086	<sup>F</sup> 409 206	35.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 594	1 694	1 026 310	1 014 490	1.1	51 523	44 102	16.9
MERCHANDISE AGENTS, BROKERS . . . . .	1 974	1 855	5 331 412	4 785 883	11.3	114 295	75 475	51.5
ASSEMBLERS OF FARM PRODUCTS . . . . .	914	1 118	1 174 556	1 149 746	2.1	24 209	25 277	-4.1
MICHIGAN . . . . .	11 436	11 635	18 800 085	14 054 572	33.7	999 643	711 019	40.5
MERCHANT WHOLESALERS . . . . .	7 693	7 771	7 428 940	5 223 597	42.3	611 401	431 212	41.7
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 130	1 158	7 802 898	5 929 038	31.7	269 021	190 726	41.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 180	1 277	1 066 566	934 577	14.2	43 694	39 865	9.7
MERCHANDISE AGENTS, BROKERS . . . . .	1 126	1 007	2 247 434	1 713 671	31.2	64 077	38 648	65.7
ASSEMBLERS OF FARM PRODUCTS . . . . .	307	422	254 247	253 689	0.3	11 450	10 568	8.4
WISCONSIN . . . . .	6 626	6 740	7 299 640	5 501 520	32.6	422 662	312 733	35.1
MERCHANT WHOLESALERS . . . . .	4 097	4 088	3 497 186	2 538 138	37.7	282 044	208 837	35.0
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	528	551	2 424 859	1 713 756	41.4	86 551	61 598	40.6
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 344	1 362	548 556	519 766	5.6	28 748	24 554	17.0
MERCHANDISE AGENTS, BROKERS . . . . .	433	448	647 428	570 844	13.5	19 558	12 463	57.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	224	291	181 611	159 016	14.3	5 761	5 281	9.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>F</sup> Revised. X Not applicable.

TABLE 4. Regions, Divisions, and States: 1967 and 1963—Continued

Region, division, and State, by type of operation	Establishments		Sales			Payroll, entire year		
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967
STATES--CONTINUED								
WEST NORTH CENTRAL								
MINNESOTA . . . . .	6 901	6 953	<sup>T</sup> 10 616 816	8 389 566	26.5	490 515	385 469	27.2
MERCHANT WHOLESALERS . . . . .	3 580	3 545	<sup>T</sup> 4 676 526	3 448 782	34.0	304 166	240 431	26.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	628	582	3 072 965	2 189 686	40.4	102 887	82 942	24.1
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 392	1 462	468 558	454 972	2.9	30 116	23 206	29.7
MERCHANDISE AGENTS, BROKERS . . . . .	600	522	1 757 144	1 766 339	-0.4	34 989	21 969	59.2
ASSEMBLERS OF FARM PRODUCTS . . . . .	701	842	641 623	529 787	21.2	18 357	16 921	8.4
IOWA . . . . .	5 823	6 025	<sup>T</sup> 5 949 746	4 723 742	26.0	267 232	205 902	29.7
MERCHANT WHOLESALERS . . . . .	2 699	2 577	<sup>T</sup> 2 533 578	1 750 980	44.7	169 970	123 190	37.9
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	333	320	949 058	631 741	50.3	36 537	30 250	20.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 601	1 649	454 451	402 484	13.0	25 340	21 395	18.5
MERCHANDISE AGENTS, BROKERS . . . . .	325	336	1 157 800	1 038 178	11.6	13 118	9 853	33.2
ASSEMBLERS OF FARM PRODUCTS . . . . .	865	1 143	854 859	900 359	-4.9	22 267	21 214	4.9
MISSOURI . . . . .	8 600	8 642	<sup>T</sup> 15 045 819	12 306 855	22.3	696 968	547 616	27.2
MERCHANT WHOLESALERS . . . . .	5 240	5 239	<sup>T</sup> 6 294 752	4 851 564	29.7	424 524	324 877	30.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 033	1 041	5 805 098	4 804 525	20.9	201 179	166 309	20.9
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 113	1 164	503 158	500 901	0.4	21 621	21 064	2.7
MERCHANDISE AGENTS, BROKERS . . . . .	839	791	2 106 226	1 881 078	11.9	39 947	27 772	43.9
ASSEMBLERS OF FARM PRODUCTS . . . . .	375	407	336 585	268 787	25.3	9 697	7 594	27.6
NORTH DAKOTA . . . . .	1 995	2 035	1 491 655	1 220 108	22.2	61 103	49 096	24.4
MERCHANT WHOLESALERS . . . . .	561	521	476 021	365 634	30.1	32 048	25 605	25.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	76	64	224 807	163 536	37.4	8 662	6 214	39.3
PETROLEUM BULK PLANTS, TERMINALS . . . . .	675	665	128 200	117 902	8.8	8 755	6 975	25.6
MERCHANDISE AGENTS, BROKERS . . . . .	47	55	248 349	217 536	14.1	2 132	1 806	18.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	636	730	414 278	355 500	16.6	9 506	8 496	11.8
SOUTH DAKOTA . . . . .	1 688	1 740	1 250 823	975 414	28.3	50 865	42 492	19.8
MERCHANT WHOLESALERS . . . . .	564	557	323 646	278 452	16.3	27 003	23 871	13.2
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	55	47	94 272	45 889	105.5	4 940	3 453	43.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	563	588	142 364	128 878	10.4	9 489	7 395	28.4
MERCHANDISE AGENTS, BROKERS . . . . .	74	73	440 794	318 572	38.3	2 689	2 070	30.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	432	475	249 747	203 623	22.6	6 744	5 703	18.2
NEBRASKA . . . . .	3 158	3 199	4 384 587	3 402 903	28.9	164 385	129 141	27.2
MERCHANT WHOLESALERS . . . . .	1 567	1 471	1 558 222	1 180 486	31.9	99 181	77 994	27.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	215	201	988 195	626 174	57.9	33 927	23 824	42.5
PETROLEUM BULK PLANTS, TERMINALS . . . . .	637	642	186 698	165 036	13.2	10 245	8 962	14.4
MERCHANDISE AGENTS, BROKERS . . . . .	204	231	1 202 533	1 068 360	12.5	9 098	7 674	18.5
ASSEMBLERS OF FARM PRODUCTS . . . . .	535	654	448 939	362 847	23.8	11 934	10 687	11.6
KANSAS . . . . .	4 461	4 642	4 405 482	3 389 559	29.9	198 814	153 378	29.7
MERCHANT WHOLESALERS . . . . .	2 280	2 183	1 994 241	1 558 222	27.9	122 538	95 737	27.9
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	257	216	1 049 992	478 963	119.3	36 126	24 555	47.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	915	1 072	259 435	245 875	5.6	13 143	11 621	13.0
MERCHANDISE AGENTS, BROKERS . . . . .	265	255	607 532	622 521	-2.3	9 219	6 652	38.5
ASSEMBLERS OF FARM PRODUCTS . . . . .	744	916	494 282	483 978	2.2	17 788	14 813	20.0
SOUTH ATLANTIC								
DELAWARE . . . . .	588	565	1 429 641	1 090 122	31.2	88 087	57 476	53.2
MERCHANT WHOLESALERS . . . . .	427	384	378 316	259 446	45.9	34 525	21 963	57.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	77	75	866 607	620 818	39.5	48 602	30 477	59.4
PETROLEUM BULK PLANTS, TERMINALS . . . . .	48	53	(D)	86 748	(NA)	(D)	3 361	(NA)
MERCHANDISE AGENTS, BROKERS . . . . .	23	31	(D)	106 403	(NA)	(D)	1 041	(NA)
ASSEMBLERS OF FARM PRODUCTS . . . . .	13	22	10 185	16 707	-38.9	330	634	-47.8
MARYLAND . . . . .	3 943	3 658	5 957 830	4 473 736	33.1	338 410	248 208	36.4
MERCHANT WHOLESALERS . . . . .	2 850	2 646	2 453 122	1 852 741	32.5	217 690	156 895	38.8
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	465	408	2 338 292	1 688 509	38.4	82 302	61 257	34.3
PETROLEUM BULK PLANTS, TERMINALS . . . . .	194	187	497 950	401 761	24.0	18 371	15 920	15.3
MERCHANDISE AGENTS, BROKERS . . . . .	390	364	634 036	499 144	27.1	18 450	12 610	46.4
ASSEMBLERS OF FARM PRODUCTS . . . . .	44	53	34 430	31 581	9.1	1 597	1 526	4.6
DISTRICT OF COLUMBIA . . . . .	988	1 184	2 376 339	2 058 972	15.5	149 879	129 449	15.7
MERCHANT WHOLESALERS . . . . .	693	862	967 118	887 022	9.1	80 763	75 056	7.7
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	188	200	1 188 596	904 687	31.3	62 406	45 796	36.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	7	10	(D)	76 353	(NA)	(D)	3 264	(NA)
MERCHANDISE AGENTS, BROKERS . . . . .	100	111	(D)	(D)	(NA)	(D)	(D)	(NA)
ASSEMBLERS OF FARM PRODUCTS . . . . .	-	1	-	(D)	(x)	-	(D)	(x)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

<sup>T</sup>Revised.

X Not applicable.



TABLE 4. Regions, Divisions, and States: 1967 and 1963—Continued

Region, division, and State, by type of operation	Establishments		Sales			Payroll, entire year		
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967
STATES--CONTINUED								
SOUTH ATLANTIC--CONTINUED								
VIRGINIA . . . . .	4 577	4 317	6 162 254	4 375 838	40.9	339 005	248 317	36.6
MERCHANT WHOLESALERS . . . . .	3 073	2 876	2 560 249	2 004 123	27.8	216 888	162 091	33.9
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	479	411	1 979 393	1 082 927	82.7	81 385	50 472	61.3
PETROLEUM BULK PLANTS, TERMINALS . . . . .	550	526	713 936	490 108	45.6	21 006	17 039	23.2
MERCHANDISE AGENTS, BROKERS . . . . .	376	397	780 061	688 843	13.3	14 300	14 256	0.4
ASSEMBLERS OF FARM PRODUCTS . . . . .	99	107	128 615	109 837	17.0	5 426	4 459	21.6
WEST VIRGINIA . . . . .	2 001	2 028	1 690 765	1 395 823	21.2	120 449	92 991	29.6
MERCHANT WHOLESALERS . . . . .	1 500	1 517	969 404	762 966	27.0	90 037	69 003	30.4
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	177	173	281 814	233 274	20.9	19 032	14 348	32.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	196	176	178 493	145 641	22.5	5 527	4 507	22.7
MERCHANDISE AGENTS, BROKERS . . . . .	116	140	249 835	243 071	2.7	5 376	4 581	17.3
ASSEMBLERS OF FARM PRODUCTS . . . . .	12	22	11 219	10 871	3.3	477	552	-13.4
NORTH CAROLINA . . . . .	7 011	6 615	9 530 398	6 982 616	36.4	460 991	323 297	42.5
MERCHANT WHOLESALERS . . . . .	4 462	4 232	3 599 076	2 518 331	43.0	286 055	194 914	46.7
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	760	587	3 251 766	2 203 558	47.5	101 380	65 720	54.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	890	904	749 599	604 887	24.0	30 112	24 189	24.4
MERCHANDISE AGENTS, BROKERS . . . . .	712	668	1 751 340	1 482 468	18.2	36 638	30 870	18.6
ASSEMBLERS OF FARM PRODUCTS . . . . .	187	224	178 617	173 372	3.1	6 806	7 604	-10.3
SOUTH CAROLINA . . . . .	2 918	2 738	2 745 235	1 993 321	37.8	158 220	107 911	46.7
MERCHANT WHOLESALERS . . . . .	1 965	1 839	1 518 693	1 062 397	43.0	107 579	73 812	45.8
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	238	185	413 134	213 488	93.6	25 637	15 406	66.5
PETROLEUM BULK PLANTS, TERMINALS . . . . .	434	427	319 111	284 888	12.1	14 410	11 024	30.8
MERCHANDISE AGENTS, BROKERS . . . . .	218	224	432 406	385 713	12.2	8 370	6 108	37.1
ASSEMBLERS OF FARM PRODUCTS . . . . .	63	63	61 891	46 835	32.2	2 224	1 561	42.4
GEORGIA . . . . .	6 941	6 530	11 459 469	8 100 478	41.4	546 794	383 444	42.7
MERCHANT WHOLESALERS . . . . .	4 418	4 079	3 782 813	2 670 321	41.6	299 870	207 300	44.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 055	934	5 758 126	3 766 171	52.8	194 998	135 440	43.9
PETROLEUM BULK PLANTS, TERMINALS . . . . .	693	707	524 651	451 539	16.1	14 512	13 190	10.1
MERCHANDISE AGENTS, BROKERS . . . . .	627	642	1 249 022	1 115 947	12.0	30 143	23 124	30.3
ASSEMBLERS OF FARM PRODUCTS . . . . .	148	168	144 857	96 500	50.2	7 271	4 390	65.7
FLORIDA . . . . .	9 650	8 896	10 302 824	7 486 810	37.7	643 106	441 298	45.8
MERCHANT WHOLESALERS . . . . .	7 152	6 520	5 189 945	3 711 426	39.9	432 824	301 222	43.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	908	742	2 973 045	1 924 920	54.4	114 473	73 083	56.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	667	655	798 600	683 207	16.8	37 636	21 683	73.5
MERCHANDISE AGENTS, BROKERS . . . . .	726	674	1 086 674	868 818	25.0	29 428	18 204	61.6
ASSEMBLERS OF FARM PRODUCTS . . . . .	197	305	254 560	298 439	-14.6	28 745	27 106	6.1
EAST SOUTH CENTRAL								
KENTUCKY . . . . .	3 715	3 632	3 994 113	3 211 260	24.3	213 558	166 994	27.8
MERCHANT WHOLESALERS . . . . .	2 481	2 424	1 878 118	1 509 534	24.5	152 522	119 042	28.2
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	240	204	860 049	606 640	41.7	34 063	23 210	46.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	562	562	414 912	320 755	29.3	11 869	11 232	5.6
MERCHANDISE AGENTS, BROKERS . . . . .	371	366	766 227	718 088	6.8	13 502	11 901	13.4
ASSEMBLERS OF FARM PRODUCTS . . . . .	61	76	74 807	56 243	33.1	1 602	1 609	-0.3
TENNESSEE . . . . .	5 381	5 100	<sup>r</sup> 8 628 159	6 676 952	29.2	407 477	293 118	39.1
MERCHANT WHOLESALERS . . . . .	3 670	3 484	<sup>r</sup> 4 370 817	3 334 692	31.1	274 088	200 539	36.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	582	520	2 656 436	1 860 926	42.8	98 950	65 470	51.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	498	481	467 803	412 170	13.4	12 352	11 987	3.1
MERCHANDISE AGENTS, BROKERS . . . . .	563	520	1 091 550	1 011 815	7.8	20 500	13 653	50.1
ASSEMBLERS OF FARM PRODUCTS . . . . .	68	95	41 553	57 349	-27.4	1 587	1 469	8.1
ALABAMA . . . . .	4 253	3 935	4 437 243	3 394 992	30.6	244 827	184 340	32.9
MERCHANT WHOLESALERS . . . . .	2 971	2 668	2 206 350	1 668 667	32.3	170 821	126 432	35.2
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	393	360	1 271 028	873 566	45.4	48 570	37 832	28.3
PETROLEUM BULK PLANTS, TERMINALS . . . . .	526	525	420 572	328 887	27.8	11 602	9 590	20.9
MERCHANDISE AGENTS, BROKERS . . . . .	284	288	452 205	445 972	1.3	10 868	7 969	36.3
ASSEMBLERS OF FARM PRODUCTS . . . . .	79	94	87 088	77 900	11.7	2 966	2 517	17.9
MISSISSIPPI . . . . .	2 623	2 544	2 309 335	1 786 664	29.2	117 101	87 544	33.7
MERCHANT WHOLESALERS . . . . .	1 726	1 664	1 255 787	1 003 441	25.2	90 447	68 228	32.5
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	138	109	216 914	135 294	60.4	12 346	7 330	68.5
PETROLEUM BULK PLANTS, TERMINALS . . . . .	504	529	265 983	220 492	20.7	7 732	6 811	13.6
MERCHANDISE AGENTS, BROKERS . . . . .	144	132	409 224	360 065	13.6	4 327	3 864	11.9
ASSEMBLERS OF FARM PRODUCTS . . . . .	111	110	161 427	67 372	139.7	2 249	1 311	71.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

<sup>r</sup> Revised.

X Not applicable.

TABLE 4. Regions, Divisions, and States: 1967 and 1963—Continued

Region, division, and State, by type of operation	Establishments		Sales			Payroll, entire year		
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967
STATES--CONTINUED								
WEST SOUTH CENTRAL								
ARKANSAS . . . . .	2 659	2 566	1 955 957	1 545 891	26.6	113 394	84 585	34.0
MERCHANT WHOLESALERS . . . . .	1 713	1 621	1 167 520	846 562	38.0	86 045	60 355	42.5
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	133	143	219 794	153 298	43.3	12 461	10 480	19.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	569	542	214 550	202 271	6.0	7 222	7 775	-7.0
MERCHANDISE AGENTS, BROKERS . . . . .	143	129	269 213	246 657	9.2	5 183	3 271	58.4
ASSEMBLERS OF FARM PRODUCTS . . . . .	101	131	84 880	97 103	-12.4	2 483	2 704	-8.0
LOUISIANA . . . . .	5 243	4 852	<sup>r</sup> 6 558 945	4 598 199	42.6	347 372	248 776	39.7
MERCHANT WHOLESALERS . . . . .	3 729	3 422	<sup>r</sup> 3 599 355	2 371 667	51.8	251 637	177 260	41.9
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	546	517	1 924 856	1 305 406	47.4	68 632	50 172	36.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	557	529	470 383	329 754	42.7	12 735	10 943	16.3
MERCHANDISE AGENTS, BROKERS . . . . .	339	307	505 579	555 898	-8.9	12 453	8 942	39.2
ASSEMBLERS OF FARM PRODUCTS . . . . .	72	77	58 772	35 474	65.6	1 915	1 459	31.2
OKLAHOMA . . . . .	4 175	4 175	4 262 989	3 465 301	23.1	213 905	171 448	24.7
MERCHANT WHOLESALERS . . . . .	2 714	2 680	1 987 986	1 642 413	21.1	145 863	117 868	23.7
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	384	331	1 245 576	877 069	42.1	46 234	33 914	36.4
PETROLEUM BULK PLANTS, TERMINALS . . . . .	640	636	262 560	281 583	-6.6	9 412	9 304	1.1
MERCHANDISE AGENTS, BROKERS . . . . .	245	248	629 299	492 481	27.7	7 540	5 650	33.4
ASSEMBLERS OF FARM PRODUCTS . . . . .	192	280	137 568	171 755	-19.8	4 856	4 712	3.0
TEXAS . . . . .	19 136	18 295	<sup>r</sup> 23 910 334	18 305 230	30.6	1 218 719	936 968	30.0
MERCHANT WHOLESALERS . . . . .	13 152	12 329	<sup>r</sup> 11 942 060	9 035 132	32.2	812 212	615 292	32.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 994	1 849	7 555 709	5 618 953	34.4	292 533	218 934	33.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	2 045	2 097	1 259 935	1 035 630	21.6	39 122	41 482	-5.5
MERCHANDISE AGENTS, BROKERS . . . . .	1 415	1 341	2 758 817	2 138 438	29.1	60 636	39 391	54.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	530	679	393 813	477 077	-17.3	14 216	21 869	-34.8
MOUNTAIN								
MONTANA . . . . .	1 509	1 590	1 081 494	844 249	28.2	53 755	43 332	24.0
MERCHANT WHOLESALERS . . . . .	693	703	509 250	378 232	34.7	34 806	28 735	21.2
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	75	61	104 269	52 584	98.2	5 709	3 871	47.4
PETROLEUM BULK PLANTS, TERMINALS . . . . .	418	437	107 997	101 151	6.7	5 798	5 158	12.5
MERCHANDISE AGENTS, BROKERS . . . . .	64	47	160 612	141 478	13.6	2 763	1 691	63.3
ASSEMBLERS OF FARM PRODUCTS . . . . .	259	342	199 366	170 804	16.8	4 679	3 877	20.6
IDAHO . . . . .	1 467	1 473	911 800	779 053	17.1	57 242	46 545	22.9
MERCHANT WHOLESALERS . . . . .	757	715	423 100	329 113	28.5	34 082	25 292	34.7
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	62	56	62 730	37 890	65.5	4 982	3 514	41.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	390	388	129 484	106 823	21.3	6 726	5 015	34.2
MERCHANDISE AGENTS, BROKERS . . . . .	60	45	148 189	140 894	5.1	1 658	1 684	-1.4
ASSEMBLERS OF FARM PRODUCTS . . . . .	198	269	148 297	164 333	-9.6	9 794	11 040	-11.1
WYOMING . . . . .	626	672	287 774	<sup>r</sup> 243 605	18.1	16 840	15 907	5.8
MERCHANT WHOLESALERS . . . . .	359	390	156 101	134 436	16.2	10 750	10 581	1.5
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	33	33	24 458	14 934	63.7	1 984	1 458	36.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	192	199	56 455	<sup>r</sup> 50 949	11.1	3 121	3 101	0.7
MERCHANDISE AGENTS, BROKERS . . . . .	18	13	34 700	28 615	21.2	395	216	82.8
ASSEMBLERS OF FARM PRODUCTS . . . . .	24	37	16 060	14 671	9.4	590	551	7.0
COLORADO . . . . .	3 713	3 720	4 385 769	3 623 190	21.1	245 259	195 419	25.6
MERCHANT WHOLESALERS . . . . .	2 307	2 262	1 789 932	1 558 380	14.8	150 319	122 564	22.7
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	426	380	1 605 057	1 150 391	39.6	67 109	47 040	42.6
PETROLEUM BULK PLANTS, TERMINALS . . . . .	452	453	226 712	164 385	38.0	9 927	7 931	25.1
MERCHANDISE AGENTS, BROKERS . . . . .	356	386	623 964	598 290	4.2	12 542	10 700	17.3
ASSEMBLERS OF FARM PRODUCTS . . . . .	172	239	140 104	151 744	-7.5	5 362	7 184	-25.2
NEW MEXICO . . . . .	1 425	1 406	909 732	779 258	16.8	60 419	52 699	14.7
MERCHANT WHOLESALERS . . . . .	972	993	520 208	492 732	5.5	42 084	39 224	7.2
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	101	92	135 126	103 301	30.9	9 393	7 164	31.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	260	239	148 585	106 854	39.0	5 948	4 389	35.6
MERCHANDISE AGENTS, BROKERS . . . . .	65	47	86 074	56 490	52.3	2 237	952	134.9
ASSEMBLERS OF FARM PRODUCTS . . . . .	27	35	19 739	19 881	-0.6	757	970	-21.8
ARIZONA . . . . .	2 281	2 199	2 143 919	1 791 249	19.6	139 092	108 880	27.8
MERCHANT WHOLESALERS . . . . .	1 598	1 562	1 183 116	1 014 336	16.7	96 383	78 162	23.4
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	232	193	428 840	323 297	32.7	24 411	17 444	40.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	234	221	201 090	205 715	-2.1	3 978	3 630	9.5
MERCHANDISE AGENTS, BROKERS . . . . .	164	154	256 076	199 076	28.7	6 696	4 164	60.9
ASSEMBLERS OF FARM PRODUCTS . . . . .	53	69	74 797	48 825	53.1	7 624	5 480	39.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>r</sup>Revised. X Not applicable.



TABLE 4. Regions, Divisions, and States: 1967 and 1963—Continued

Region, division, and State, by type of operation	Establishments		Sales			Payroll, entire year		
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967
STATES--CONTINUED								
MOUNTAIN--CONTINUED								
UTAH . . . . .	1 635	1 628	1 661 133	1 470 427	12.9	103 250	88 678	16.5
MERCHANT WHOLESALERS . . . . .	1 107	1 098	843 434	666 794	26.4	70 449	59 167	19.0
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	184	189	451 438	433 951	4.1	22 662	20 832	8.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	179	186	111 508	95 137	17.3	4 413	4 008	10.2
MERCHANDISE AGENTS, BROKERS . . . . .	138	123	243 718	245 548	-0.6	5 173	3 610	43.2
ASSEMBLERS OF FARM PRODUCTS . . . . .	27	32	11 035	28 997	-61.8	553	1 061	-47.7
NEVADA . . . . .	609	550	461 045	389 775	18.2	33 755	26 623	26.7
MERCHANT WHOLESALERS . . . . .	445	398	338 553	299 450	13.0	27 138	22 776	19.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	45	28	34 135	15 104	125.9	4 196	1 886	122.4
PETROLEUM BULK PLANTS, TERMINALS . . . . .	105	102	82 046	60 477	35.6	2 154	1 420	51.6
MERCHANDISE AGENTS, BROKERS . . . . .	14	18	6 311	12 816	-50.6	267	454	-41.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	-	4	-	1 928	-99.9	-	87	-99.9
PACIFIC								
WASHINGTON . . . . .	5 512	5 593	6 696 631	5 172 895	29.4	398 746	304 332	31.1
MERCHANT WHOLESALERS . . . . .	3 465	3 557	3 243 689	2 566 959	26.3	257 298	197 196	30.4
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	655	610	1 875 028	1 401 612	33.7	86 148	65 515	31.4
PETROLEUM BULK PLANTS, TERMINALS . . . . .	679	686	483 329	387 470	24.8	15 406	13 387	15.0
MERCHANDISE AGENTS, BROKERS . . . . .	477	422	833 126	597 272	39.4	23 479	13 445	74.7
ASSEMBLERS OF FARM PRODUCTS . . . . .	236	318	261 459	219 582	19.0	16 415	14 789	10.9
OREGON . . . . .	3 855	3 768	<sup>x</sup> 5 873 001	4 447 951	32.0	283 890	206 436	37.6
MERCHANT WHOLESALERS . . . . .	2 544	2 482	<sup>x</sup> 3 169 989	2 536 963	25.0	191 682	144 846	32.4
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	405	354	1 560 163	1 020 179	53.0	61 061	37 590	62.5
PETROLEUM BULK PLANTS, TERMINALS . . . . .	535	536	372 686	294 474	26.5	10 957	9 384	16.7
MERCHANDISE AGENTS, BROKERS . . . . .	267	249	664 034	487 835	36.2	13 313	7 985	66.8
ASSEMBLERS OF FARM PRODUCTS . . . . .	104	147	106 129	108 500	-2.0	6 877	6 631	3.8
CALIFORNIA . . . . .	28 096	27 565	<sup>x</sup> 44 233 551	35 386 137	25.0	2 579 728	2 001 012	29.0
MERCHANT WHOLESALERS . . . . .	20 521	19 666	<sup>x</sup> 20 020 411	15 608 769	28.3	1 661 593	1 271 682	30.6
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	3 283	3 067	15 511 583	11 785 819	31.7	666 925	489 307	36.2
PETROLEUM BULK PLANTS, TERMINALS . . . . .	1 315	1 345	2 074 409	1 721 213	20.6	37 800	39 126	-3.2
MERCHANDISE AGENTS, BROKERS . . . . .	2 495	2 751	5 989 534	5 496 501	8.9	153 834	130 440	18.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	482	736	637 614	773 835	-17.5	59 576	70 457	-15.3
ALASKA . . . . .	365	291	286 063	180 605	58.3	21 312	13 651	56.2
MERCHANT WHOLESALERS . . . . .	242	191	174 982	105 550	65.7	15 334	9 373	63.5
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	23	13	24 526	6 757	262.9	2 701	1 229	119.7
PETROLEUM BULK PLANTS, TERMINALS . . . . .	80	71	62 333	56 023	11.2	2 655	2 791	-4.7
MERCHANDISE AGENTS, BROKERS . . . . .	20	16	24 222	12 275	97.4	622	258	141.0
ASSEMBLERS OF FARM PRODUCTS . . . . .	-	-	-	-	(x)	-	-	(x)
HAWAII . . . . .	1 030	974	1 013 813	735 205	37.8	76 054	56 953	33.6
MERCHANT WHOLESALERS . . . . .	754	722	537 555	395 280	35.9	54 233	38 730	40.1
MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	118	97	201 273	117 782	70.8	13 428	10 567	27.0
PETROLEUM BULK PLANTS, TERMINALS . . . . .	43	42	118 063	88 119	33.9	2 374	2 365	0.3
MERCHANDISE AGENTS, BROKERS . . . . .	82	87	144 500	125 897	14.7	4 894	4 444	10.2
ASSEMBLERS OF FARM PRODUCTS . . . . .	33	26	12 422	8 127	52.9	1 125	847	32.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>r</sup> Revised. X Not applicable.

TABLE 5. Regions and Divisions, by Kind of Business: 1967

SIC code	Region and geographic division, by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE NORTHEASTERN STATES										
50	WHOLESALE TRADE, TOTAL . . . . .	82 503	140 979 779	7 142 674	1 739 408	991 247	31 471	64 230	66 349 896	18 273	74 629 883
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	6 476	11 315 916	473 067	116 512	72 397	2 546	5 935	3 642 666	541	7 673 250
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	1 200	(D)	(D)	(D)	(D)	(D)	1 003	1 755 491	197	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	4 517	2 322 073	244 088	59 207	40 003	1 785	4 237	(D)	280	(D)
5014	TIRES AND TUBES . . . . .	759	(D)	(D)	(D)	(D)	(D)	695	(D)	64	383 357
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3 587	9 616 321	450 136	110 478	58 933	879	2 617	(D)	970	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	1 222	2 750 695	213 836	51 387	28 755	337	1 015	(D)	207	(D)
5028	PAINTS AND VARNISHES . . . . .	596	433 294	37 531	8 825	5 411	163	397	138 692	199	294 602
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1 769	6 432 332	198 769	50 266	24 767	379	1 205	1 228 396	564	5 203 936
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	7 250	15 254 706	680 337	165 158	87 027	2 838	5 817	6 443 901	1 433	8 810 805
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	2 593	7 744 606	270 354	66 463	31 101	877	2 244	3 229 830	349	4 514 776
5034	NOTIONS AND OTHER ORY GOODS . . . . .	970	1 756 042	87 290	21 060	11 152	399	800	546 711	170	1 209 331
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 026	1 694 888	93 695	21 841	13 533	425	784	762 663	242	932 225
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	2 207	3 380 739	187 739	45 607	25 467	984	1 604	1 504 872	603	1 875 867
5039	FOOTWEAR . . . . .	454	678 431	41 259	10 187	5 774	153	385	399 825	69	278 606
504	GROCERIES AND RELATED PRODUCTS . . . . .	11 567	22 624 204	915 721	220 250	136 593	5 713	9 050	13 070 958	2 517	9 553 246
5041	GROCERIES, GENERAL LINE . . . . .	549	3 352 455	123 841	30 277	17 610	176	549	3 352 455	-	-
5042	FROZEN FOODS . . . . .	512	959 945	44 652	10 825	6 869	211	413	600 139	99	359 806
5043	DAIRY PRODUCTS . . . . .	1 107	2 013 568	110 631	27 217	15 767	330	751	884 036	356	1 129 532
5044	POULTRY AND POULTRY PRODUCTS . . . . .	662	752 313	35 274	9 168	6 823	389	472	542 085	190	210 228
5045	CONFECTIONERY . . . . .	670	674 737	31 595	7 624	5 136	437	538	306 827	132	367 910
5046	FISH AND SEAFOODS . . . . .	583	400 781	25 888	5 910	4 400	322	553	363 132	30	37 649
5047	MEATS AND MEAT PRODUCTS . . . . .	2 067	4 258 768	174 863	41 389	24 723	1 055	1 817	3 061 120	250	1 197 648
5048	FRESH FRUITS AND VEGETABLES . . . . .	1 919	1 751 192	98 820	23 259	17 611	1 292	1 487	1 001 707	432	749 485
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	3 498	8 460 445	270 157	64 581	37 654	1 501	2 470	2 959 457	1 028	5 500 988
505	FARM PRODUCTS—RAW MATERIALS . . . . .	1 059	(D)	(D)	(D)	(D)	(D)	604	(D)	455	958 144
5052	COTTON . . . . .	22	(D)	(D)	(D)	(D)	(D)	16	44 552	6	(D)
5053	GRAIN . . . . .	185	3 013 633	16 522	4 046	1 979	68	84	(D)	101	(D)
5054	LIVESTOCK . . . . .	224	338 816	5 116	1 160	1 603	168	49	41 663	175	297 153
5059	FARM PRODUCTS—RAW MATERIALS, N.E.C. . . . .	628	(D)	(D)	(D)	(D)	(D)	455	(D)	173	428 274
506	ELECTRICAL GOODS . . . . .	4 876	9 347 421	534 381	132 031	71 490	1 296	3 410	4 046 916	1 466	5 300 505
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	2 135	4 778 582	270 235	65 164	35 222	582	1 443	1 421 426	692	3 357 156
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	894	2 410 769	127 346	34 345	17 210	225	702	1 767 920	192	642 849
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 847	2 158 070	136 800	32 522	19 058	489	1 265	857 570	582	1 300 500
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	4 118	3 088 796	297 329	72 283	41 728	1 384	3 464	2 158 581	654	930 215
5072	HARDWARE . . . . .	1 457	(D)	(D)	(D)	(D)	(D)	1 222	(D)	235	348 050
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	2 033	1 452 310	139 347	33 934	19 837	637	1 734	1 098 240	299	354 070
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	628	(D)	(D)	(D)	(D)	(D)	508	(D)	120	228 095
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	13 218	12 883 074	1 268 558	306 916	162 631	4 215	19 965	16 001 286	3 253	6 881 788
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	2 258	2 328 294	384 562	90 552	42 249	770	1 462	515 895	796	1 812 399
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	754	900 530	89 908	21 833	12 418	205	657	711 544	97	278 986
5083	FARM MACHINERY AND EQUIPMENT . . . . .	287	(D)	(D)	(D)	(D)	(D)	249	(D)	38	203 676
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	13 392	13 613 920	1 280 119	306 763	135 244	968	12 243	(D)	1 169	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	2 644	2 903 901	214 052	52 535	28 483	714	2 012	1 267 507	632	1 636 394
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	1 746	1 240 525	144 257	35 718	21 533	599	1 480	927 141	266	313 384
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	1 702	730 756	88 237	21 205	13 481	718	1 537	541 740	165	189 016
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	435	(D)	(D)	(D)	(D)	(D)	345	278 502	90	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	12 358	11 828 294	1 306 940	306 423	137 385	1 468	1 623	1 769 667	735	7 058 618
	COAL . . . . .	248	822 087	13 957	3 772	1 871	84	156	(D)	92	(D)
	METAL SERVICE CENTERS . . . . .	727	2 674 642	172 346	41 869	21 661	84	701	2 499 355	26	175 287
	METAL SALES OFFICES . . . . .	1 383	18 331 565	1 120 637	28 782	13 853	346	766	(D)	617	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3 304	8 329 781	303 441	77 582	42 285	655	630	1 048 607	2 674	7 281 174
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	2 554	6 171 460	228 626	58 553	32 953	458	-	-	2 554	6 171 460
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	750	2 158 321	74 815	19 029	9 332	197	630	1 048 607	120	1 109 714
5093	SCRAP AND WASTE MATERIALS . . . . .	2 818	1 508 909	123 471	30 645	23 035	1 998	2 780	1 458 725	38	50 184
	IRON AND STEEL SCRAP . . . . .	1 055	(D)	(D)	(D)	(D)	(D)	1 051	670 685	4	(D)
	WASTE AND SECONDARY MATERIALS . . . . .	1 763	(D)	(D)	(D)	(D)	(D)	1 729	788 040	34	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	738	2 034 238	59 372	14 112	10 294	409	701	(D)	37	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	1 963	4 724 832	237 780	57 303	31 136	1 214	1 811	3 063 001	152	1 661 831
	BEER AND ALE . . . . .	1 512	(D)	(D)	(D)	(D)	(D)	1 451	1 023 812	61	(D)
	WINE AND DISTILLED SPIRITS . . . . .	451	(D)	(D)	(D)	(D)	(D)	360	2 039 189	91	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	3 326	4 756 354	309 810	76 039	44 182	1 227	2 789	2 309 614	537	2 446 740
	PRINTING AND WRITING (FINE) PAPER . . . . .	414	1 725 846	68 585	17 350	8 096	88	369	872 398	45	853 448
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	1 402	2 078 212	122 894	30 050	18 062	525	1 139	865 144	263	1 213 068
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	1 510	952 296	118 331	28 639	18 024	614	1 281	572 072	229	380 224
5097	FURNITURE AND HOME FURNISHINGS . . . . .	2 935	3 178 875	226 305	54 059	30 706	1 155	2 283	1 651 324	652	1 527 551
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	1 150	882 230	84 436	20 048	11 087	388	834	486 772	316	395 458
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	1 785	2 296 645	141 869	34 011	19 619	767	1 449	1 164 552	336	1 132 093
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	3 328	3 690 065	256 286	61 024	35 761	920	2 729	2 105 895	599	1 584 170
	LUMBER AND MILLWORK . . . . .	1 442	1 699 865	118 792	28 810	16 607	436	1 252	1 256 849	190	443 016
	CONSTRUCTION MATERIALS . . . . .	1 886	1 990 200	137 494	32 214	19 154	484	1 477	849 046	409	1 141 154
5099	(AMUSEMENT AND SPORTING GOODS . . . . .	1 835	2 269 352	148 123	35 973	20 938	689	1 558	1 123 179	277	1 146 173
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	966	1 121 190	114 110	28 501	20 160	364	792	648 087	174	473 103
	(FARM SUPPLIES . . . . .	476	1 044 131	34 624	10 659	5 120	180	376	684 889	100	359 242
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	1 761	1 403 190	91 600	21 045	12 756	825	1 624	1 081 740	137	321 450
	(ART GOODS AND ADVERTISING SPECIALTIES . . . . .	1 099	446 250	48 550	11 548	8 135	464	981	362 590	118	83 660
	(OTHER PRODUCTS . . . . .	3 445	5 848 662	205 545	49 119	30 563	1 490	2 691	(D)	754	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

<sup>1</sup>Revised.

X Not applicable.

<sup>2</sup>Based on legal form of organization. See text for explanation.



TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Propri- etors <sup>1</sup> (number)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
	THE NORTHEASTERN STATES--CONTINUED										
	NEW ENGLAND										
50	WHOLESALE TRADE, TOTAL . . . . .	16 830	21 610 594	1 347 626	324 399	196 442	5 431	12 929	10 961 917	3 901	10 648 677
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	1 606	1 923 474	103 301	25 220	16 848	501	1 494	643 559	112	1 279 915
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	296	(0)	(0)	(0)	(0)	(0)	249	206 585	47	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	1 144	447 823	58 290	14 048	9 974	331	1 090	(0)	54	(0)
5014	TIRES AND TUBES . . . . .	166	(0)	(0)	(0)	(0)	(0)	155	(0)	11	68 413
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	659	1 357 710	71 675	17 832	10 685	141	467	(0)	192	(0)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	163	445 132	30 723	7 369	4 862	46	141	(0)	27	(0)
5028	PAINTS AND VARNISHES . . . . .	125	59 191	5 778	1 393	951	16	79	29 041	46	30 150
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	366	853 387	35 174	9 070	4 872	79	247	244 406	119	608 981
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	660	923 164	50 479	11 801	7 153	222	538	470 645	122	452 519
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	155	272 383	8 525	1 967	1 136	54	129	122 180	26	150 203
5034	NOTIONS AND OTHER DRY GOODS . . . . .	93	93 476	5 241	1 205	716	27	64	37 729	29	55 747
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	106	101 176	6 756	1 437	898	47	96	78 410	10	22 766
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	160	203 531	12 051	2 541	1 853	60	124	90 204	36	113 327
5039	FOOTWEAR . . . . .	146	252 598	17 906	4 651	2 550	34	125	142 122	21	110 476
504	GROCERIES AND RELATED PRODUCTS . . . . .	2 709	4 317 630	213 203	50 546	32 805	1 175	2 089	2 570 592	620	1 747 038
5041	GROCERIES, GENERAL LINE . . . . .	155	777 948	34 387	8 360	4 539	26	155	777 948	-	-
5042	FROZEN FOODS . . . . .	104	214 701	10 087	2 321	1 628	34	84	117 019	20	97 682
5043	DAIRY PRODUCTS . . . . .	209	276 041	17 116	4 042	2 577	56	127	83 579	82	192 462
5044	POULTRY AND POULTRY PRODUCTS . . . . .	141	134 038	6 560	1 560	1 265	72	95	89 874	46	44 164
5045	CONFECTIONERY . . . . .	137	123 105	5 500	1 315	1 006	87	106	50 056	31	73 049
5046	FISH AND SEAFOODS . . . . .	299	181 465	12 314	2 711	2 282	167	288	173 165	11	8 300
5047	MEATS AND MEAT PRODUCTS . . . . .	492	1 095 924	48 466	11 551	6 851	194	397	737 291	95	358 633
5048	FRESH FRUITS AND VEGETABLES . . . . .	525	388 164	24 343	5 719	4 771	316	414	235 646	111	152 518
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	647	1 126 244	54 430	12 967	7 886	223	423	306 014	224	820 230
505	FARM PRODUCTS--RAW MATERIALS . . . . .	225	(0)	(0)	(0)	(0)	(0)	129	(0)	96	199 486
5052	COTTON . . . . .	9	(0)	(0)	(0)	(0)	(0)	8	(0)	1	(0)
5053	GRAIN . . . . .	22	35 678	1 108	276	194	13	12	(0)	10	(0)
5054	LIVESTOCK . . . . .	50	37 793	785	152	184	50	11	5 123	39	32 670
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	144	(0)	(0)	(0)	(0)	(0)	98	(0)	46	136 645
506	ELECTRICAL GOODS . . . . .	1 049	1 577 601	97 194	23 287	13 197	258	731	746 551	318	831 050
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	518	903 814	52 211	12 679	6 793	130	366	357 731	152	546 083
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	147	295 998	17 728	4 098	2 361	28	118	250 672	29	45 326
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	384	377 789	27 255	6 510	4 043	100	247	138 148	137	239 641
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	919	686 012	67 633	16 314	9 870	224	768	496 227	151	189 785
5072	HARDWARE . . . . .	268	(0)	(0)	(0)	(0)	(0)	217	(0)	51	63 455
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	517	357 244	34 042	8 212	5 070	105	438	276 083	79	81 161
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	134	(0)	(0)	(0)	(0)	(0)	113	(0)	21	45 169
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	2 915	2 287 199	256 007	61 308	33 294	791	2 204	1 202 418	711	1 084 781
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	554	452 106	79 449	18 866	8 936	180	351	91 425	203	360 681
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	198	181 188	20 819	4 923	3 002	45	182	160 511	16	20 677
5083	FARM MACHINERY AND EQUIPMENT . . . . .	73	(0)	(0)	(0)	(0)	(0)	66	(0)	7	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	714	637 933	55 352	13 090	6 732	169	466	307 104	248	330 829
5085	INDUSTRIAL SUPPLIES . . . . .	639	551 158	48 899	11 986	6 687	141	515	304 789	124	246 369
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	320	213 868	27 169	6 464	4 065	89	255	162 587	65	51 281
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	345	148 632	16 726	4 139	2 726	116	311	104 972	34	43 660
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	72	(0)	(0)	(0)	(0)	(0)	58	(0)	14	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	412	1 167 138	47 922	11 838	6 151	68	291	533 436	121	633 702
	COAL . . . . .	17	35 185	821	263	118	8	15	(0)	2	(0)
	METAL SERVICE CENTERS . . . . .	167	439 581	34 665	8 580	4 512	5	163	(0)	4	(0)
	METAL SALES OFFICES . . . . .	228	692 372	12 436	2 995	1 521	55	113	(0)	115	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	898	2 117 974	79 891	20 629	11 383	142	156	114 921	742	2 003 053
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	721	1 806 931	67 173	17 365	9 499	98	-	-	721	1 806 931
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	177	311 043	12 718	3 264	1 884	44	156	114 921	21	196 122
5093	SCRAP AND WASTE MATERIALS . . . . .	658	355 979	30 517	7 502	5 351	389	652	344 473	6	11 506
	IRON AND STEEL SCRAP . . . . .	230	(0)	(0)	(0)	(0)	(0)	229	(0)	1	(0)
	WASTE AND SECONDARY MATERIALS . . . . .	428	(0)	(0)	(0)	(0)	(0)	423	(0)	5	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	210	414 153	14 124	3 164	2 408	67	206	406 406	4	7 747
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	268	815 364	54 268	12 928	7 329	31	240	639 333	28	176 031
	BEER AND ALE . . . . .	181	(0)	(0)	(0)	(0)	(0)	167	219 481	14	(0)
	WINE AND DISTILLED SPIRITS . . . . .	87	(0)	(0)	(0)	(0)	(0)	73	419 852	14	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	695	651 766	60 550	14 589	8 682	213	563	381 810	132	269 956
	PRINTING AND WRITING (FINE) PAPER . . . . .	95	139 968	9 934	2 491	1 240	14	85	100 368	10	39 600
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	301	346 680	29 807	7 133	4 050	97	235	192 030	66	154 650
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	299	165 118	20 809	4 965	3 392	102	243	89 412	56	75 706
5097	FURNITURE AND HOME FURNISHINGS . . . . .	476	388 732	31 268	7 134	4 274	156	357	246 018	119	142 714
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	210	146 229	13 947	3 153	1 838	68	153	92 742	57	53 487
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	266	242 503	17 321	3 981	2 436	88	204	153 276	62	89 227
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	790	768 303	57 670	13 415	8 018	206	653	525 886	137	242 417
	LUMBER AND MILLWORK . . . . .	353	411 121	27 434	6 571	3 904	89	313	330 131	40	80 990
	CONSTRUCTION MATERIALS . . . . .	437	357 182	30 236	6 844	4 114	117	340	195 755	97	161 427
5099	AMUSEMENT AND SPORTING GOODS . . . . .	342	262 037	21 438	5 120	3 148	139	296	153 609	46	108 428
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	215	196 534	20 536	5 034	4 505	76	175	131 638	40	64 896
	FARM SUPPLIES . . . . .	62	35 825	2 299	567	402	20	49	26 447	13	9 378
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	218	159 957	14 319	3 479	2 304	71	185	103 095	33	56 862
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	140	51 205	5 416	1 287	933	61	127	45 417	13	5 788
	OTHER PRODUCTS . . . . .	704	598 654	33 658	8 288	5 934	358	559	278 429	145	320 225

<sup>1</sup> Standard Notes: - Represents zero. D Withheld to avoid disclosure.

Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.

TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE NORTHEASTERN STATES--CONTINUED										
	MIDDLE ATLANTIC										
50	WHOLESALE TRADE, TOTAL . . . . .	65 673	119 369 185	5 795 048	1 415 009	794 805	26 040	51 301	55 387 979	14 372	63 981 206
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	4 870	9 392 442	369 766	91 292	55 549	2 045	4 441	2 999 107	429	6 393 335
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	904	6 917 014	140 044	35 982	18 759	331	754	1 548 906	150	5 368 108
5013	AUTOMOTIVE EQUIPMENT . . . . .	3 373	1 874 250	185 798	45 159	30 029	1 454	3 147	1 163 967	226	710 283
5014	TIRES AND TUBES . . . . .	593	601 178	43 924	10 151	6 761	260	540	286 234	53	314 944
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	2 928	8 258 611	378 461	92 646	48 248	738	2 150	2 292 151	778	5 966 460
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	1 054	2 305 563	183 113	44 018	23 893	291	874	1 198 510	180	1 107 053
5028	PAINTS AND VARNISHES . . . . .	471	374 103	31 753	7 432	4 460	147	318	109 651	153	264 452
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1 403	5 578 945	163 595	41 196	19 895	300	958	983 990	445	4 594 955
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	6 590	14 331 542	629 858	153 357	79 874	2 616	5 279	5 973 256	1 312	8 358 286
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	2 438	7 472 223	261 829	64 496	29 965	823	2 115	3 107 650	323	4 364 573
5034	NOTIONS AND OTHER DRY GOODS . . . . .	877	1 662 566	82 049	19 855	10 436	372	736	508 982	141	1 153 584
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	920	1 593 712	86 939	20 404	12 635	378	689	684 253	232	909 459
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	2 047	3 177 208	175 688	43 066	23 614	924	1 479	1 414 668	568	1 762 540
5039	FOOTWEAR . . . . .	308	425 833	23 353	5 536	3 224	119	260	257 703	48	168 130
504	GROCERIES AND RELATED PRODUCTS . . . . .	8 858	18 306 574	702 518	169 704	103 788	4 538	6 961	10 500 366	1 897	7 806 208
5041	GROCERIES, GENERAL LINE . . . . .	394	2 574 507	89 454	21 917	13 071	150	394	2 574 507	-	-
5042	FROZEN FOODS . . . . .	408	745 244	34 565	8 504	5 241	177	329	483 120	79	262 124
5043	DAIRY PRODUCTS . . . . .	898	1 737 527	93 515	23 175	13 190	274	624	800 457	274	937 070
5044	POULTRY AND POULTRY PRODUCTS . . . . .	521	618 275	28 714	7 608	5 558	317	377	452 211	144	166 064
5045	CONFECTIONERY . . . . .	533	551 632	26 095	6 309	4 130	350	432	256 771	101	294 861
5046	FISH AND SEAFOODS . . . . .	284	219 316	13 574	3 199	2 118	155	265	189 967	19	29 349
5047	MEATS AND MEAT PRODUCTS . . . . .	1 575	3 162 844	126 397	29 838	17 872	861	1 420	2 323 829	155	839 015
5048	FRESH FRUITS AND VEGETABLES . . . . .	1 394	1 363 028	74 477	17 540	12 840	976	1 073	766 061	321	596 967
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	2 851	7 334 201	215 727	51 614	29 768	1 278	2 047	2 653 443	804	4 680 758
505	FARM PRODUCTS--RAW MATERIALS . . . . .	834	4 111 035	42 930	10 591	6 224	374	475	3 352 377	359	758 658
5052	COTTON . . . . .	13	33 703	608	148	47	6	8	23 828	5	9 875
5053	GRAIN . . . . .	163	2 977 955	15 414	3 748	1 785	55	72	2 785 284	91	1 972 671
5054	LIVESTOCK . . . . .	174	301 023	4 331	1 008	1 419	118	38	36 540	136	264 483
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	484	798 354	22 577	5 665	2 973	195	357	506 725	127	291 625
506	ELECTRICAL GOODS . . . . .	3 827	7 769 820	437 187	108 744	58 293	1 038	2 679	3 300 365	1 148	4 469 455
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1 617	3 874 768	218 024	52 485	28 429	452	1 077	1 063 695	540	2 811 073
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	747	2 114 771	109 618	30 247	14 849	197	584	1 517 248	163	597 523
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 463	1 780 281	109 545	26 012	15 015	389	1 018	719 422	445	1 060 859
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	3 199	2 402 784	229 696	55 969	31 858	1 160	2 696	1 662 354	503	740 430
5072	HARDWARE . . . . .	1 189	887 965	87 035	20 951	12 536	462	1 005	603 370	184	284 595
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	1 516	1 095 066	105 305	25 722	14 767	532	1 296	822 157	220	272 909
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	494	419 753	37 356	9 296	4 555	166	395	236 827	99	182 926
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	10 303	10 595 875	1 012 551	245 608	129 337	3 424	7 761	4 798 868	2 542	5 797 007
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	1 704	1 876 188	305 113	71 686	33 313	590	1 111	424 470	593	1 451 718
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	556	809 342	69 089	16 910	9 416	160	475	551 033	81	258 309
5083	FARM MACHINERY AND EQUIPMENT . . . . .	214	394 925	24 148	5 660	3 323	69	183	197 442	31	197 483
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 678	2 975 987	224 767	55 673	28 512	799	1 757	1 212 364	921	1 763 623
5085	INDUSTRIAL SUPPLIES . . . . .	2 005	2 352 743	165 153	40 549	21 796	573	1 497	962 718	508	1 390 025
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	1 426	1 026 657	117 088	29 254	17 468	510	1 225	764 554	201	262 103
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	1 357	582 124	71 511	17 066	10 755	602	1 226	436 768	131	145 356
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	363	577 909	35 682	8 810	4 754	121	287	249 519	76	328 390
5091	METALS AND MINERALS, N.E.C. . . . .	1 946	10 661 156	259 018	62 585	31 234	446	1 332	4 236 240	614	6 424 916
	COAL . . . . .	231	786 902	13 136	3 509	1 753	76	141	260 538	90	526 364
	METAL SERVICE CENTERS . . . . .	560	2 235 061	137 681	33 239	17 149	79	538	2 069 669	22	165 392
	METAL SALES OFFICES . . . . .	1 155	7 639 193	108 201	25 837	12 332	291	653	1 906 033	502	5 733 160
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	2 406	6 211 807	223 550	56 953	30 902	513	474	933 686	1 932	5 278 121
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	1 833	4 364 529	161 453	41 188	23 454	360	-	-	1 833	4 364 529
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	573	1 847 278	62 097	15 765	7 448	153	474	933 686	99	913 592
5093	SCRAP AND WASTE MATERIALS . . . . .	2 160	1 152 930	92 954	23 143	17 684	1 609	2 128	1 114 252	32	38 678
	IRON AND STEEL SCRAP . . . . .	825	525 779	43 488	10 793	7 781	597	822	521 679	3	4 100
	WASTE AND SECONDARY MATERIALS . . . . .	1 335	627 151	49 466	12 350	9 903	1 012	1 306	592 573	29	34 578
5094	TOBACCO AND ITS PRODUCTS . . . . .	528	1 620 085	45 248	10 948	7 886	342	495	(0)	33	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	1 695	3 909 468	183 512	44 375	23 807	1 183	1 571	2 423 668	124	1 485 800
	BEER AND ALE . . . . .	1 331	1 098 212	76 630	17 700	12 104	1 111	1 284	804 331	47	293 881
	WINE AND DISTILLED SPIRITS . . . . .	364	2 811 256	106 882	26 675	11 703	72	287	1 619 337	77	1 191 919
5096	PAPER AND ITS PRODUCTS . . . . .	2 631	4 104 588	249 260	61 450	35 500	1 014	2 226	1 927 804	405	2 176 784
	PRINTING AND WRITING (FINE) PAPER . . . . .	319	1 585 878	58 651	14 859	6 856	74	284	772 030	35	813 848
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	1 101	1 731 532	93 087	22 917	14 012	428	904	673 114	197	1 058 418
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	1 211	787 178	97 522	23 674	14 632	512	1 038	482 660	173	304 518
5097	FURNITURE AND HOME FURNISHINGS . . . . .	2 459	2 790 143	195 037	46 925	26 432	999	1 926	1 405 306	533	1 384 837
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	940	736 001	70 489	16 895	9 249	320	681	394 030	259	341 971
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	1 519	2 054 142	124 548	30 030	17 183	679	1 245	1 011 276	274	1 042 866
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	2 538	2 921 762	198 616	47 609	27 743	714	2 076	1 580 009	462	1 341 753
	LUMBER AND MILLWORK . . . . .	1 089	1 288 744	91 358	22 239	12 703	347	939	926 718	150	362 026
	CONSTRUCTION MATERIALS . . . . .	1 449	1 633 018	107 258	25 370	15 040	367	1 137	653 291	312	979 727
5099	AMUSEMENT AND SPORTING GOODS . . . . .	1 493	2 007 315	126 685	30 853	17 790	550	1 262	969 570	231	1 037 745
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	751	924 656	93 574	23 467	15 655	288	617	516 449	134	408 207
	FARM SUPPLIES . . . . .	414	1 008 306	32 325	10 132	4 718	160	327	658 442	87	349 864
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	1 543	1 243 233	77 281	17 566	10 452	754	1 439	978 645	104	264 588
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	959	395 045	43 134	10 261	7 202	403	854	317 173	105	77 872
	OTHER PRODUCTS . . . . .	2 741	5 250 008	171 887	40 831	24 629	1 132	2 132	(0)	609	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

<sup>1</sup> Based on legal form of organization. See text for explanation.



TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE NORTH CENTRAL STATES										
50	WHOLESALE TRADE, TOTAL . . . . .	91 036	140 838 633	6 988 370	1 689 954	1 002 171	33 162	54 303	56 968 120	36 733	83 870 513
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	8 721	15 233 736	702 755	174 708	107 832	3 726	7 782	3 865 433	939	11 368 303
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	1 365	9 984 765	199 040	50 818	27 452	550	1 046	1 263 096	319	8 721 669
5013	AUTOMOTIVE EQUIPMENT . . . . .	6 592	4 266 579	444 277	109 827	71 538	2 858	6 056	2 224 062	536	2 042 517
5014	TIRES AND TUBES . . . . .	764	982 392	59 438	14 063	8 842	318	680	378 275	84	604 117
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	2 862	7 855 360	359 862	86 936	48 201	697	1 798	1 875 183	1 064	5 980 177
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	877	(0)	(0)	(0)	(0)	(0)	704	1 173 497	173	(0)
5028	PAINTS AND VARNISHES . . . . .	610	493 220	44 961	10 308	6 481	134	336	129 779	274	363 441
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1 375	(0)	(0)	(0)	(0)	(0)	758	571 907	617	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1 382	2 217 867	118 832	28 332	17 441	666	1 008	857 352	374	1 360 515
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	258	611 131	19 382	5 112	2 768	97	186	165 137	72	445 994
5034	NOTIONS AND OTHER DRY GOODS . . . . .	159	195 615	10 614	2 648	1 606	65	100	57 412	59	138 203
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	324	494 559	31 657	6 983	4 824	158	244	241 482	80	253 077
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	478	469 785	31 903	7 454	5 163	283	361	277 800	117	191 985
5039	FOOTWEAR . . . . .	163	446 777	25 276	6 135	3 080	63	117	115 521	46	331 256
504	GROCERIES AND RELATED PRODUCTS . . . . .	9 874	20 296 422	842 241	202 919	127 075	5 630	6 944	11 633 064	2 930	8 663 358
5041	GROCERIES, GENERAL LINE . . . . .	609	5 129 194	180 451	44 001	26 606	142	608	(0)	1	(0)
5042	FROZEN FOODS . . . . .	443	1 000 987	40 281	9 360	5 844	225	332	447 760	111	553 227
5043	DAIRY PRODUCTS . . . . .	1 266	2 160 031	93 321	24 206	13 956	692	894	1 054 801	372	1 105 230
5044	POULTRY AND POULTRY PRODUCTS . . . . .	1 160	879 483	44 071	10 101	9 788	983	687	610 193	473	269 290
5045	CONFECTIONERY . . . . .	636	678 840	32 255	7 630	5 411	438	494	324 682	142	354 158
5046	FISH AND SEAFOODS . . . . .	145	112 301	6 555	1 582	1 273	107	132	(0)	13	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	1 462	3 206 936	140 735	33 707	19 404	858	1 264	2 142 231	198	1 064 705
5048	FRESH FRUITS AND VEGETABLES . . . . .	1 393	1 360 818	79 415	18 625	13 144	1 020	1 079	902 109	314	458 709
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	2 760	5 767 832	225 157	53 707	31 649	1 165	1 454	936 337	1 306	4 831 495
505	FARM PRODUCTS—RAW MATERIALS . . . . .	8 511	18 651 353	268 231	61 434	52 679	2 974	1 601	5 745 068	6 910	12 906 285
5052	COTTON . . . . .	8	6 933	107	27	26	2	3	(0)	5	(0)
5053	GRAIN . . . . .	6 187	10 494 359	200 516	45 446	36 390	1 475	1 138	5 149 460	5 049	5 344 899
5054	LIVESTOCK . . . . .	1 981	7 810 336	54 358	12 438	13 224	1 245	247	(0)	1 734	(0)
5059	FARM PRODUCTS—RAW MATERIALS, N.E.C. . . . .	335	339 725	13 250	3 523	3 039	252	213	(0)	122	(0)
506	ELECTRICAL GOODS . . . . .	4 376	10 091 077	476 351	117 358	61 040	1 075	2 817	3 637 978	1 559	6 453 099
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	2 134	5 506 547	261 320	63 788	32 748	514	1 287	1 655 014	847	3 851 533
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	759	2 836 192	124 900	31 499	15 812	148	564	1 537 166	195	1 299 026
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 483	1 748 338	90 131	22 071	12 480	413	966	445 798	517	1 302 540
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	3 637	3 858 513	355 373	85 092	48 743	1 126	2 808	2 635 450	829	1 223 063
5072	HARDWARE . . . . .	1 124	1 457 069	129 877	31 586	18 588	376	819	1 018 125	305	438 944
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	1 858	1 853 261	171 618	40 945	23 786	527	1 494	1 363 328	364	489 933
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	655	548 183	53 878	12 561	6 369	223	495	253 997	160	294 186
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	14 687	16 484 201	1 488 224	357 604	191 567	4 561	10 359	16 815 021	4 328	9 669 180
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	2 585	2 378 980	394 245	93 309	45 163	917	1 550	545 741	1 035	1 833 239
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	842	1 332 188	125 409	30 418	15 439	192	732	925 088	110	407 100
5083	FARM MACHINERY AND EQUIPMENT . . . . .	728	2 302 016	93 674	22 161	12 354	250	565	432 672	163	1 869 344
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	800	4 218 427	334 291	80 720	41 184	1 012	2 280	1 512 955	1 520	2 705 472
5085	INDUSTRIAL SUPPLIES . . . . .	3 205	3 968 444	283 814	70 215	38 019	857	2 316	1 826 394	889	2 142 050
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	1 542	1 051 999	134 358	32 044	20 621	490	1 222	816 438	320	235 561
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	1 628	(0)	(0)	(0)	(0)	(0)	1 447	477 997	181	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	357	(0)	(0)	(0)	(0)	(0)	247	277 736	110	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	12 528	12 543 084	1 375 659	192 599	146 755	610	1 579	13 513 353	949	9 029 731
	COAL . . . . .	237	712 123	15 712	4 042	2 130	73	135	156 850	102	555 273
	METAL SERVICE CENTERS . . . . .	1 864	1 086 792	123 935	156 792	130 044	120	1 842	1 750 557	22	124 398
	METAL SALES OFFICES . . . . .	1 427	1 744 169	128 012	131 765	114 581	417	1 602	1 605 946	825	8 350 060
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	14 245	9 050 736	373 237	90 865	61 041	3 087	879	985 290	13 366	8 065 446
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	13 213	6 789 104	306 159	74 668	50 892	2 667	-	-	13 213	6 789 104
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	1 032	2 261 632	67 078	16 197	10 149	420	879	985 290	153	1 276 342
5093	SCRAP AND WASTE MATERIALS . . . . .	2 451	(0)	(0)	(0)	(0)	(0)	2 414	(0)	37	74 592
	IRON AND STEEL SCRAP . . . . .	1 446	(0)	(0)	(0)	(0)	(0)	1 438	(0)	8	(0)
	WASTE AND SECONDARY MATERIALS . . . . .	1 005	614 083	56 525	13 994	10 987	752	976	1 129 740	29	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	696	1 643 676	56 819	13 353	10 234	411	674	1 609 432	22	34 244
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	2 317	3 611 471	210 983	48 943	27 865	1 069	2 201	2 771 323	116	840 148
	BEER AND ALE . . . . .	1 750	1 375 302	124 867	28 537	17 114	971	1 712	1 248 978	38	126 324
	WINE AND DISTILLED SPIRITS . . . . .	567	2 236 169	86 116	20 406	10 751	98	489	1 522 345	78	713 824
5096	PAPER AND ITS PRODUCTS . . . . .	2 439	3 638 691	264 333	65 736	36 409	818	1 877	1 951 495	562	1 687 196
	PRINTING AND WRITING (FINE) PAPER . . . . .	279	1 254 124	79 886	20 777	10 106	51	242	907 236	37	346 888
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	907	1 707 219	94 682	23 132	12 503	252	613	651 903	294	1 055 316
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	1 253	677 348	89 765	21 827	13 800	515	1 022	392 356	231	284 992
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 874	1 919 079	147 664	36 220	20 667	665	1 384	1 094 696	490	824 383
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	804	672 190	60 609	15 157	8 103	273	552	348 725	252	323 465
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	1 070	1 246 889	87 055	21 063	12 564	392	832	745 971	238	500 918
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	3 714	4 678 310	310 892	72 877	42 809	1 133	2 927	2 434 715	787	2 243 595
	LUMBER AND MILLWORK . . . . .	1 532	1 947 578	131 952	31 359	18 741	499	1 261	1 396 277	271	551 301
	CONSTRUCTION MATERIALS . . . . .	2 182	2 730 732	178 940	41 518	24 068	634	1 666	1 038 438	516	1 692 294
5099	AMUSEMENT AND SPORTING GOODS . . . . .	1 464	1 649 386	121 983	30 168	17 450	666	1 193	(0)	271	(0)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	713	602 528	63 367	15 673	10 700	297	520	330 502	193	272 026
	FARM SUPPLIES . . . . .	1 242	2 166 434	93 950	22 562	15 259	443	778	1 100 148	464	1 066 286
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	459	287 712	30 554	7 174	4 271	236	431	237 225	28	50 487
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	622	220 774	24 307	5 958	3 795	349	553	169 591	69	51 183
	OTHER PRODUCTS . . . . .	2 222	2 360 700	152 427	36 525	23 225	1 083	1 776	1 270 616	446	1 090 084

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>1</sup>Revised. X Not applicable.  
<sup>2</sup>Based on legal form of organization. See text for explanation.



TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE NORTH CENTRAL STATES--CONTINUED										
	EAST NORTH CENTRAL										
50	WHOLESALE TRADE, TOTAL . . . . .	58 410	97 693 705	5 058 488	1 227 540	704 215	21 768	37 812	39 111 134	20 598	58 582 571
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	5 828	11 047 593	513 325	128 766	77 414	2 534	5 156	2 712 897	672	8 334 696
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	983	7 070 577	138 268	35 461	19 117	425	769	948 577	214	6 122 000
5013	AUTOMOTIVE EQUIPMENT . . . . .	4 340	3 336 108	336 462	84 205	52 677	1 892	3 929	1 536 031	411	1 800 077
5014	TIRES AND TUBES . . . . .	505	640 908	38 595	9 100	5 620	217	458	228 289	47	412 619
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	2 062	6 239 380	263 859	63 833	34 842	518	1 287	1 315 971	775	4 923 409
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	597	1 829 833	110 101	27 004	15 745	188	485	789 615	112	1 040 218
5028	PAINTS AND VARNISHES . . . . .	432	400 854	31 322	7 263	4 401	105	238	84 195	194	316 659
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1 033	4 008 693	122 436	29 566	14 696	225	564	442 161	469	3 566 532
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	960	1 527 464	79 849	19 225	12 139	489	703	585 371	257	942 093
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	188	479 257	14 217	3 692	2 003	76	138	119 386	50	359 871
5034	NOTIONS AND OTHER DRY GOODS . . . . .	113	145 910	8 129	2 009	1 254	49	73	46 928	40	98 982
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	222	345 025	21 858	4 912	3 303	113	169	155 102	53	189 923
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	351	371 687	24 546	5 825	4 038	215	252	206 171	99	165 516
5039	FOOTWEAR . . . . .	86	185 585	11 099	2 787	1 541	36	71	57 784	15	127 801
504	GROCERIES AND RELATED PRODUCTS . . . . .	6 836	14 347 061	603 254	145 798	88 504	3 856	4 974	8 168 419	1 862	6 178 642
5041	GROCERIES, GENERAL LINE . . . . .	394	3 189 005	113 009	27 772	16 394	100	394	3 189 005	-	-
5042	FROZEN FOODS . . . . .	322	660 048	28 785	6 776	4 134	155	243	329 524	74	330 524
5043	DAIRY PRODUCTS . . . . .	838	1 526 273	68 861	17 745	9 867	451	610	711 901	228	814 372
5044	POULTRY AND POULTRY PRODUCTS . . . . .	611	572 011	28 606	6 337	5 663	481	439	422 308	172	149 703
5045	CONFECTIONERY . . . . .	462	535 478	26 321	6 200	4 341	311	364	261 156	98	274 322
5046	FISH AND SEAFOODS . . . . .	121	93 384	5 315	1 300	968	94	112	77 899	9	15 485
5047	MEATS AND MEAT PRODUCTS . . . . .	1 093	2 699 430	113 427	27 613	15 324	623	940	1 815 709	153	883 721
5048	FRESH FRUITS AND VEGETABLES . . . . .	1 013	1 000 536	57 332	13 370	8 996	765	792	669 750	221	330 786
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 982	4 070 896	161 598	38 685	22 817	876	1 080	691 167	902	3 379 729
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3 205	7 316 988	107 890	24 864	20 605	1 262	680	2 431 786	2 525	4 885 202
5052	COTTON . . . . .	4	6 032	71	18	1	1	3	(D)	1	(D)
5053	GRAIN . . . . .	2 210	4 107 604	78 285	17 581	13 676	688	474	2 125 485	1 736	1 982 119
5054	LIVESTOCK . . . . .	802	2 964 741	21 651	5 122	5 243	446	87	(D)	715	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	189	238 611	7 883	2 143	1 670	127	116	(D)	73	(D)
506	ELECTRICAL GOODS . . . . .	3 116	7 646 160	362 831	89 361	45 743	781	2 018	2 684 147	1 098	4 962 013
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1 525	4 066 021	196 627	47 642	24 146	383	930	1 210 300	595	2 855 721
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	542	2 329 842	96 687	24 557	12 025	102	400	1 150 885	142	1 178 957
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 049	1 250 297	69 517	17 162	9 572	296	688	322 962	361	927 335
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	2 609	2 840 231	259 124	61 808	34 884	815	2 008	1 852 173	601	988 058
5072	HARDWARE . . . . .	849	1 064 121	91 338	21 987	12 824	292	613	694 143	236	369 978
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	1 324	1 380 677	127 463	30 436	17 462	383	1 066	987 458	258	393 219
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	436	395 433	40 323	9 385	4 598	140	329	170 572	107	224 861
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	10 546	11 944 826	1 087 611	261 695	137 595	3 311	17 356	14 856 707	3 190	7 088 119
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	1 748	1 733 915	285 184	67 630	32 168	623	1 048	371 467	700	1 362 448
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	523	871 157	79 814	19 425	9 748	128	446	522 037	77	349 120
5083	FARM MACHINERY AND EQUIPMENT . . . . .	410	1 027 325	47 634	11 191	6 102	145	324	244 363	86	782 962
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 924	3 468 379	267 126	64 541	32 483	792	1 708	1 143 261	1 216	2 325 118
5085	INDUSTRIAL SUPPLIES . . . . .	2 476	3 202 896	228 112	56 404	30 182	641	1 769	1 459 166	707	1 743 730
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	1 071	754 925	90 264	21 381	13 341	365	870	571 187	201	183 738
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	1 146	520 842	65 643	15 457	10 284	557	1 016	347 121	130	173 721
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	248	365 387	23 834	5 666	3 287	60	175	198 105	73	167 282
5091	METALS AND MINERALS, N.E.C. . . . .	1 991	10 571 488	1 322 103	179 216	139 441	466	1 253	13 027 441	738	7 544 047
	COAL . . . . .	195	642 723	14 216	3 539	1 804	58	114	145 045	81	497 677
	METAL SERVICE CENTERS . . . . .	1 683	7 467 021	1 200 864	149 093	125 463	85	1 760	13 364 037	13	102 984
	METAL SALES OFFICES . . . . .	1 113	5 461 744	1 107 023	126 584	112 174	323	1 469	15 518 358	644	6 943 386
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6 948	5 869 938	225 718	55 686	35 588	1 387	530	408 818	6 418	5 461 120
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	6 317	4 646 240	187 450	46 337	29 744	1 128	-	-	6 317	4 646 240
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	631	1 223 698	38 268	9 349	5 844	259	530	408 818	101	814 880
5093	SCRAP AND WASTE MATERIALS . . . . .	1 876	1 374 414	126 160	30 900	21 909	1 383	1 848	1 316 957	28	57 457
	IRON AND STEEL SCRAP . . . . .	1 091	948 575	81 729	19 930	13 372	786	1 084	921 453	7	27 122
	WASTE AND SECONDARY MATERIALS . . . . .	785	425 839	44 431	10 970	8 537	597	764	395 504	21	30 335
5094	TOBACCO AND ITS PRODUCTS . . . . .	468	1 190 208	41 420	9 664	7 350	270	450	1 158 478	18	31 730
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	1 587	2 850 627	165 504	38 508	21 534	643	1 502	2 076 014	85	774 613
	BEER AND ALE . . . . .	1 155	1 047 694	99 766	22 938	13 310	567	1 127	934 558	28	113 136
	WINE AND DISTILLED SPIRITS . . . . .	432	1 802 933	65 738	15 570	8 224	76	375	1 141 456	57	661 477
5096	PAPER AND ITS PRODUCTS . . . . .	1 785	2 969 799	207 606	51 779	27 853	589	1 352	1 564 259	433	1 405 540
	PRINTING AND WRITING (FINE) PAPER . . . . .	205	1 100 060	67 461	17 825	8 591	30	174	777 956	31	322 104
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	685	1 331 690	72 718	17 599	9 247	192	453	478 322	232	853 368
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	895	538 049	67 427	16 355	10 015	367	725	307 981	170	230 068
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 401	1 500 031	111 400	27 406	15 259	502	1 022	795 252	379	704 779
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	608	524 899	44 704	11 247	5 871	212	414	251 600	194	273 299
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	793	975 132	66 696	16 159	9 388	290	608	543 652	185	431 480
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	2 682	3 452 904	228 574	53 333	30 775	805	2 115	1 711 725	567	1 741 179
	LUMBER AND MILLWORK . . . . .	1 103	1 356 411	95 098	22 608	13 181	367	907	949 701	196	406 710
	CONSTRUCTION MATERIALS . . . . .	1 579	2 096 493	133 476	30 725	17 594	438	1 208	762 024	371	1 334 469
5099	AMUSEMENT AND SPORTING GOODS . . . . .	1 003	1 256 703	87 799	21 999	12 571	470	813	462 913	190	793 790
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	537	489 296	52 584	13 096	8 817	240	388	266 999	149	222 297
	FARM SUPPLIES . . . . .	599	1 066 604	57 864	13 920	9 312	240	393	546 188	206	520 416
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	347	230 057	23 656	5 467	3 268	173	323	187 632	24	42 425
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	444	162 111	16 389	3 852	2 290	252	395	123 123	49	38 988
	OTHER PRODUCTS . . . . .	1 580	1 799 822	113 968	27 364	16 522	782	1 246	857 864	334	941 958

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

Based on legal form of organization. See text for explanation.



TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Propri- etors <sup>1</sup> (number)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
	THE NORTH CENTRAL STATES--CONTINUED										
	WEST NORTH CENTRAL										
50	WHOLESALE TRADE, TOTAL . . . . .	32 626	43 144 928	1 929 882	462 414	297 956	11 394	16 491	17 856 986	16 135	25 287 942
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	2 893	4 186 143	189 430	45 942	30 418	1 192	2 626	1 152 536	267	3 033 607
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	382	2 914 188	60 772	15 357	8 335	125	277	314 519	105	2 599 669
5013	AUTOMOTIVE EQUIPMENT . . . . .	2 252	930 471	107 815	25 622	18 861	966	2 127	688 031	125	242 440
5014	TIRES AND TUBES . . . . .	259	341 484	20 843	4 963	3 222	101	222	149 986	37	191 498
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	800	1 615 980	96 003	23 103	13 359	179	511	559 212	289	1 056 768
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	280	(0)	(0)	(0)	(0)	(0)	219	383 882	61	(0)
5028	PAINTS AND VARNISHES . . . . .	178	92 366	13 639	3 045	2 080	29	98	45 584	80	46 782
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	342	(0)	(0)	(0)	(0)	(0)	194	129 746	148	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	422	690 403	38 983	9 107	5 302	177	305	271 981	117	418 422
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	70	131 874	5 165	1 420	765	21	48	45 751	22	86 123
5034	NOTIONS AND OTHER DRY GOODS . . . . .	46	49 705	2 485	639	352	16	27	10 484	19	39 221
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	102	149 534	9 799	2 071	1 521	45	75	86 380	27	63 154
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	127	98 098	7 357	1 629	1 125	68	109	71 629	18	26 469
5039	FOOTWEAR . . . . .	77	261 192	14 177	3 348	1 539	27	46	57 737	31	203 455
504	GROCERIES AND RELATED PRODUCTS . . . . .	3 038	5 949 361	238 987	57 121	38 571	1 774	1 970	3 464 645	1 068	2 484 716
5041	GROCERIES, GENERAL LINE . . . . .	215	1 940 189	67 442	16 229	10 212	42	214	(0)	1	(0)
5042	FROZEN FOODS . . . . .	121	340 939	11 496	2 584	1 710	70	89	118 236	32	222 703
5043	DAIRY PRODUCTS . . . . .	428	633 758	24 460	6 461	4 089	241	284	342 900	144	290 858
5044	POULTRY AND POULTRY PRODUCTS . . . . .	549	307 472	15 465	3 764	4 125	502	248	187 885	301	119 587
5045	CONFECTIONERY . . . . .	174	143 362	5 934	1 430	1 070	127	130	63 526	44	79 836
5046	FISH AND SEAFOODS . . . . .	24	18 917	1 240	282	305	13	20	(0)	4	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	369	507 506	27 308	6 094	4 080	235	324	326 522	45	180 984
5048	FRESH FRUITS AND VEGETABLES . . . . .	380	360 282	22 083	5 255	4 148	255	287	232 359	93	127 923
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	778	1 696 936	63 559	15 022	8 832	289	374	245 170	404	1 451 766
505	FARM PRODUCTS--RAW MATERIALS . . . . .	5 306	11 334 365	160 341	36 570	32 074	1 712	921	3 313 282	4 385	8 021 083
5052	COTTON . . . . .	4	901	36	9	10	1	664	(0)	4	901
5053	GRAIN . . . . .	3 977	6 386 755	122 231	27 865	22 714	787	664	3 023 975	3 313	3 362 780
5054	LIVESTOCK . . . . .	1 179	4 845 595	32 707	7 316	7 981	799	160	227 200	1 019	4 618 395
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	146	101 114	5 367	1 380	1 369	125	97	62 107	49	39 007
506	ELECTRICAL GOODS . . . . .	1 260	2 444 917	113 520	27 997	15 297	294	799	953 831	461	1 491 086
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	609	1 440 526	64 693	16 146	8 602	131	357	444 714	252	995 812
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	217	506 350	28 213	6 942	3 787	46	134	386 281	53	120 069
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	434	498 041	20 614	4 909	2 908	117	278	122 836	156	375 205
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1 028	1 018 282	96 249	23 284	13 859	311	800	783 277	228	235 005
5072	HARDWARE . . . . .	275	392 948	38 539	9 599	5 764	84	206	323 982	69	68 966
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	534	472 584	44 155	10 509	6 324	144	428	375 870	106	96 714
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	219	152 750	13 555	3 176	1 771	83	166	83 425	53	69 325
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	14 141	14 539 375	1400 613	195 909	153 972	1 250	13 003	11 958 314	1 138	2 581 061
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	837	645 065	109 061	25 679	12 995	294	502	174 274	335	470 791
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	319	461 031	45 595	10 993	5 691	64	286	403 051	33	57 980
5083	FARM MACHINERY AND EQUIPMENT . . . . .	318	1 274 691	46 040	10 970	6 252	105	241	188 309	77	1 086 382
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1876	1750 048	167 165	116 179	8 701	220	1572	1369 694	304	380 354
5085	INDUSTRIAL SUPPLIES . . . . .	729	765 548	55 702	13 811	7 837	216	547	367 228	182	398 320
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	471	297 074	44 094	10 663	7 280	125	352	245 251	119	51 823
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	482	(0)	(0)	(0)	(0)	(0)	431	130 876	51	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	109	(0)	(0)	(0)	(0)	(0)	72	79 631	37	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	1537	11 971 596	153 556	113 383	17 314	144	1326	1485 912	211	1 485 684
	COAL . . . . .	42	69 400	1 496	503	326	15	21	11 804	21	57 596
	METAL SERVICE CENTERS . . . . .	181	1407 934	131 071	17 699	14 581	35	1172	1386 520	9	21 414
	METAL SALES OFFICES . . . . .	314	1 494 262	120 989	15 181	12 407	94	1133	187 588	181	1 406 674
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	7 297	3 180 798	147 519	35 179	25 453	1 700	349	576 472	6 948	2 604 326
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	6 896	2 142 864	118 709	28 331	21 148	1 539	-	-	6 896	2 142 864
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	401	1 037 934	28 810	6 848	4 305	161	349	576 472	52	461 462
5093	SCRAP AND WASTE MATERIALS . . . . .	575	(0)	(0)	(0)	(0)	(0)	566	385 974	9	(0)
	IRON AND STEEL SCRAP . . . . .	355	(0)	(0)	(0)	(0)	(0)	354	(0)	1	(0)
	WASTE AND SECONDARY MATERIALS . . . . .	220	188 244	12 094	3 024	2 450	155	212	(0)	8	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	228	453 468	15 399	3 689	2 884	141	224	(0)	4	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	730	760 844	45 479	10 435	6 331	426	699	695 309	31	65 535
	BEER AND ALE . . . . .	595	327 608	25 101	5 599	3 804	404	585	314 420	10	13 188
	WINE AND DISTILLED SPIRITS . . . . .	135	433 236	20 378	4 836	2 527	22	114	380 889	21	52 347
5096	PAPER AND ITS PRODUCTS . . . . .	654	668 892	56 727	13 957	8 556	229	525	387 236	129	281 656
	PRINTING AND WRITING (FINE) PAPER . . . . .	74	154 064	12 425	2 952	1 515	21	68	129 280	6	24 784
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	222	375 529	21 964	5 533	3 256	60	160	173 581	62	201 948
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	358	139 299	22 338	5 472	3 785	148	297	84 375	61	54 924
5097	FURNITURE AND HOME FURNISHINGS . . . . .	473	419 048	36 264	8 814	5 408	163	362	299 444	111	119 604
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	196	147 291	15 905	3 910	2 232	61	138	97 125	58	50 166
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	277	271 757	20 359	4 904	3 176	102	224	202 319	53	69 438
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	1 032	1 225 406	82 318	19 544	12 034	328	812	722 990	220	502 416
	LUMBER AND MILLWORK . . . . .	429	591 167	36 854	8 751	5 560	132	354	446 576	75	144 591
	CONSTRUCTION MATERIALS . . . . .	603	634 239	45 464	10 793	6 474	196	458	276 414	145	357 825
5099	(AMUSEMENT AND SPORTING GOODS . . . . .	461	392 683	34 184	8 169	4 879	196	380	(0)	81	(0)
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	176	113 232	10 783	2 577	1 883	57	132	63 503	44	49 729
	(FARM SUPPLIES . . . . .	643	1 099 830	36 086	8 642	5 947	203	385	553 960	258	545 870
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	112	57 655	6 898	1 707	1 003	63	108	(0)	4	(0)
	(ART GOODS AND ADVERTISING SPECIALTIES . . . . .	178	58 663	7 918	2 106	1 505	97	158	46 468	20	12 195
	(OTHER PRODUCTS . . . . .	642	560 878	38 459	9 161	6 703	301	530	412 752	112	148 126

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

† Revised.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
THE SOUTH											
50	WHOLESALE TRADE, TOTAL . . . . .	85 802	107 711 830	5 721 294	1 384 853	944 385	36 052	58 696	49 826 729	27 106	57 885 101
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	10 419	12 116 105	566 094	138 918	101 727	5 217	9 680	3 832 312	739	8 283 793
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	1 444	8 215 987	165 459	41 954	25 878	756	1 184	1 298 719	260	6 917 268
5013	AUTOMOTIVE EQUIPMENT . . . . .	8 045	3 057 444	342 179	83 075	65 872	4 005	7 656	2 225 750	389	831 694
5014	TIRES AND TUBES . . . . .	930	842 674	58 456	13 889	9 977	456	840	307 843	90	534 831
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3 105	6 746 164	333 944	81 290	46 980	753	2 063	1 853 995	1 042	4 892 169
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	982	2 302 748	151 983	36 690	24 023	323	821	1 248 225	161	1 054 523
5028	PAINTS AND VARNISHES . . . . .	687	305 037	32 757	7 546	4 986	133	331	97 015	356	208 022
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1 436	4 138 379	149 204	37 054	17 971	297	911	508 755	525	3 629 624
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1 485	2 246 268	98 496	23 790	16 006	727	1 108	898 036	377	1 348 232
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	319	754 464	21 400	5 159	3 148	122	236	245 183	83	509 281
5034	NOTIONS AND OTHER DRY GOODS . . . . .	242	354 701	12 971	3 365	2 177	130	184	86 833	58	267 868
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	354	561 354	30 986	7 051	4 622	170	257	244 078	97	317 276
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	435	437 274	23 153	5 963	4 468	239	318	215 006	117	222 268
5039	FOOTWEAR . . . . .	135	138 475	9 986	2 252	1 591	66	113	106 936	22	31 539
504	GROCERIES AND RELATED PRODUCTS . . . . .	11 544	17 648 951	859 738	206 497	162 748	6 934	8 289	9 773 857	3 255	7 875 094
5041	GROCERIES, GENERAL LINE . . . . .	1 004	4 468 764	181 919	43 311	33 869	360	1 004	4 468 764	-	-
5042	FROZEN FOODS . . . . .	499	688 440	33 444	8 340	6 378	249	375	(D)	124	(D)
5043	DAIRY PRODUCTS . . . . .	1 243	1 367 148	97 193	23 470	16 631	662	754	(D)	489	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	753	852 765	41 963	9 719	9 708	553	610	675 331	143	177 434
5045	CONFECTIONERY . . . . .	827	579 737	29 169	7 033	5 603	646	691	(D)	136	(D)
5046	FISH AND SEAFOODS . . . . .	695	304 827	22 549	5 242	6 440	590	658	269 658	37	35 169
5047	MEATS AND MEAT PRODUCTS . . . . .	1 357	2 118 563	112 795	27 031	20 056	862	1 088	1 008 906	269	1 109 657
5048	FRESH FRUITS AND VEGETABLES . . . . .	2 226	1 841 197	127 447	30 779	29 248	1 618	1 592	1 038 953	634	802 244
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	2 940	5 427 520	213 259	51 572	34 815	1 394	1 517	1 238 558	1 423	4 188 962
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3 954	11 018 052	153 975	36 265	35 312	2 643	1 383	4 941 021	2 571	6 077 031
5052	COTTON . . . . .	606	(D)	(D)	(D)	(D)	(D)	282	1 702 804	324	(D)
5053	GRAIN . . . . .	1 374	(D)	(D)	(D)	(D)	(D)	530	2 193 684	844	(D)
5054	LIVESTOCK . . . . .	903	2 653 610	26 200	5 875	8 681	756	195	259 770	708	2 393 840
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1 071	2 456 869	55 574	13 962	13 398	906	376	784 763	695	1 672 106
506	ELECTRICAL GOODS . . . . .	4 372	7 356 331	380 352	93 076	54 914	1 130	3 076	3 510 164	1 296	3 846 167
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	2 138	4 520 586	197 246	48 330	27 886	510	1 396	1 627 009	742	2 893 577
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	709	1 703 901	99 964	25 267	14 351	184	574	1 438 980	135	264 921
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 525	1 131 844	83 142	19 479	12 677	436	1 106	444 175	419	687 669
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	3 518	3 272 947	289 641	70 193	46 455	1 033	2 914	2 444 488	604	828 459
5072	HARDWARE . . . . .	1 021	1 132 560	121 018	29 282	20 715	326	829	911 518	192	221 042
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	1 556	1 426 896	110 219	26 924	17 376	427	1 333	1 114 005	223	312 891
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	941	713 491	58 404	13 987	8 364	280	752	418 965	189	294 526
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	14 939	13 065 680	1 297 934	313 558	181 336	4 662	11 279	7 129 713	3 660	5 935 967
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	2 962	2 223 923	376 905	90 954	44 342	1 074	1 760	526 956	1 202	1 696 967
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	1 058	1 442 612	144 710	35 904	20 114	266	964	1 257 931	94	184 681
5083	FARM MACHINERY AND EQUIPMENT . . . . .	490	911 456	47 801	11 626	7 169	187	389	236 875	101	674 581
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	3 868	3 817 185	285 479	69 026	40 948	1 008	2 796	2 160 138	1 072	1 657 047
5085	INDUSTRIAL SUPPLIES . . . . .	2 589	2 346 346	196 311	47 409	29 148	673	1 994	1 294 716	595	1 051 630
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	1 449	869 993	103 424	24 736	16 971	358	1 123	686 015	326	183 978
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	1 838	677 612	89 377	20 832	15 018	899	1 686	517 351	152	160 261
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	685	776 553	53 927	13 071	7 626	197	567	449 731	118	326 822
5091	METALS AND MINERALS, N.E.C. . . . .	1 823	4 419 296	174 188	42 478	25 632	501	1 305	(D)	518	(D)
	COAL . . . . .	213	440 466	10 200	2 418	1 713	89	141	(D)	72	(D)
	METAL SERVICE CENTERS . . . . .	663	1 511 807	110 993	26 747	16 537	60	647	(D)	16	(D)
	METAL SALES OFFICES . . . . .	947	3 467 023	52 995	13 313	7 382	352	517	(D)	430	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	11 274	10 415 020	328 235	79 645	60 133	3 334	1 491	1 506 418	9 783	8 908 602
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	9 580	7 686 567	259 087	63 065	48 353	2 382	-	-	9 580	7 686 567
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	1 694	2 728 453	769 148	16 580	11 780	952	1 491	1 031 418	203	1 222 035
5093	SCRAP AND WASTE MATERIALS . . . . .	1 707	829 599	88 729	22 546	20 685	1 188	1 681	786 037	26	43 562
	IRON AND STEEL SCRAP . . . . .	863	417 212	44 413	11 202	10 166	644	856	396 680	7	20 532
	WASTE AND SECONDARY MATERIALS . . . . .	844	412 387	44 316	11 344	10 519	544	825	389 357	19	23 030
5094	TOBACCO AND ITS PRODUCTS . . . . .	813	1 607 990	62 934	15 238	12 191	501	795	(D)	18	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	1 876	3 490 802	174 243	40 528	25 168	954	1 775	2 789 087	101	701 715
	BEER AND ALE . . . . .	1 452	1 413 559	101 326	23 029	15 751	806	1 420	1 323 915	32	89 644
	WINE AND DISTILLED SPIRITS . . . . .	424	2 077 243	72 917	17 499	9 417	148	355	1 465 172	69	612 071
5096	PAPER AND ITS PRODUCTS . . . . .	2 289	2 185 196	179 407	43 803	27 773	824	1 824	(D)	465	(D)
	PRINTING AND WRITING (FINE) PAPER . . . . .	237	607 840	32 701	8 143	4 505	58	212	(D)	25	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	749	(D)	(D)	(D)	(D)	(D)	560	546 266	189	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	1 303	(D)	(D)	(D)	(D)	(D)	1 052	316 487	251	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 752	1 447 267	120 596	29 025	18 570	704	1 302	842 657	450	604 610
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	818	623 912	63 276	15 306	9 473	301	561	380 317	257	243 595
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	934	823 355	57 320	13 719	9 097	403	741	462 340	193	361 015
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	4 034	4 264 400	276 272	66 267	47 209	1 444	3 182	2 348 615	852	1 915 785
	LUMBER AND MILLWORK . . . . .	1 945	2 171 769	141 999	33 974	25 287	778	1 601	1 531 641	344	640 128
	CONSTRUCTION MATERIALS . . . . .	2 089	2 092 631	134 273	32 293	21 922	666	1 581	816 974	508	1 275 657
5099	AMUSEMENT AND SPORTING GOODS . . . . .	1 373	1 148 440	88 817	21 773	14 204	663	1 171	540 072	202	608 368
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	561	(D)	(D)	(D)	(D)	(D)	397	206 672	164	(D)
	FARM SUPPLIES . . . . .	1 119	1 305 592	56 514	13 451	10 699	404	674	647 842	445	657 750
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	390	198 086	18 793	4 394	3 182	221	364	158 841	26	39 245
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	548	136 728	14 101	3 452	2 771	362	486	106 747	62	29 981
	OTHER PRODUCTS . . . . .	2 907	1 888 456	123 440	30 134	24 278	1 596	2 457	1 244 176	450	644 280

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE SOUTH--CONTINUED										
	SOUTH ATLANTIC										
50	WHOLESALE TRADE, TOTAL . . . . .	38 617	51 654 755	2 844 941	688 243	459 401	14 381	26 540	21 418 736	12 077	30 236 019
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	4 618	6 224 245	279 334	68 409	50 157	1 838	4 302	1 834 869	316	4 389 376
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	698	4 473 022	86 981	21 808	13 766	297	575	704 586	123	3 768 436
5013	AUTOMOTIVE EQUIPMENT . . . . .	3 456	1 322 420	159 066	38 641	30 705	1 363	3 306	966 478	150	355 942
5014	TIRES AND TUBES . . . . .	464	428 803	33 287	7 960	5 686	178	421	163 805	43	264 998
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	1 448	3 780 515	182 632	44 353	24 464	307	946	892 542	502	2 887 973
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	448	1 254 349	79 383	19 294	12 023	125	363	586 039	85	668 310
5028	PAINTS AND VARNISHES . . . . .	369	162 859	18 657	4 324	2 880	74	203	65 978	166	96 881
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	631	2 363 307	84 592	20 735	9 561	108	380	240 525	251	2 122 782
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	851	1 425 060	57 689	13 931	9 203	387	626	553 033	225	872 027
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	200	513 142	14 040	3 389	1 995	65	141	159 432	59	353 710
5034	NOTIONS AND OTHER DRY GOODS . . . . .	117	248 816	8 066	2 103	1 198	60	82	41 839	35	206 977
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	211	306 131	16 919	3 692	2 573	99	161	160 920	50	145 211
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	253	274 359	12 965	3 500	2 595	137	183	120 941	70	153 418
5039	FOOTWEAR . . . . .	70	82 612	5 699	1 247	842	26	59	69 901	11	12 711
504	GROCERIES AND RELATED PRODUCTS . . . . .	5 740	8 709 860	443 693	106 330	83 963	3 087	3 914	4 126 536	1 826	4 583 324
5041	GROCERIES, GENERAL LINE . . . . .	437	1 608 125	69 419	16 377	13 258	170	437	1 608 125	-	-
5042	FROZEN FOODS . . . . .	275	405 058	20 146	5 110	3 666	133	207	(D)	68	(D)
5043	DAIRY PRODUCTS . . . . .	593	774 518	61 063	14 929	10 498	209	276	(D)	31	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	324	425 655	18 650	4 207	4 319	202	253	308 204	71	117 451
5045	CONFECTIONERY . . . . .	413	294 575	16 575	3 981	3 153	307	355	(D)	58	(D)
5046	FISH AND SEAFOODS . . . . .	467	188 118	15 626	3 635	4 542	414	445	167 418	22	20 700
5047	MEATS AND MEAT PRODUCTS . . . . .	618	1 135 688	54 259	12 908	9 388	309	467	490 147	151	645 541
5048	FRESH FRUITS AND VEGETABLES . . . . .	1 215	1 130 768	80 076	19 104	17 615	743	775	507 591	440	623 177
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 398	2 747 355	107 879	26 079	17 524	600	699	521 184	699	2 226 171
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1 304	3 240 458	55 978	12 514	11 952	948	451	1 134 443	853	2 106 015
5052	COTTON . . . . .	160	(D)	(D)	(D)	(D)	(D)	78	268 469	82	(D)
5053	GRAIN . . . . .	277	(D)	(D)	(D)	(D)	(D)	115	245 436	162	(D)
5054	LIVESTOCK . . . . .	280	520 061	6 519	1 536	2 362	183	67	68 652	213	451 409
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	587	1 738 816	34 622	7 885	6 834	525	191	551 886	396	1 186 930
506	ELECTRICAL GOODS . . . . .	2 152	4 236 592	201 204	49 134	28 394	459	1 473	1 760 638	679	2 475 954
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1 022	2 720 771	103 351	25 481	14 441	191	650	816 801	372	1 903 970
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	356	860 312	50 044	12 881	7 030	88	281	709 902	75	150 410
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	774	655 509	47 809	10 772	6 923	180	542	233 935	232	421 574
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1 720	1 577 986	138 117	32 699	21 046	445	1 418	1 149 540	302	428 446
5072	HARDWARE . . . . .	499	468 081	50 858	11 804	8 076	146	403	364 832	96	103 249
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	810	778 122	60 249	14 587	9 330	201	697	596 635	113	181 487
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	411	331 783	27 010	6 308	3 640	98	318	188 073	93	143 710
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	16 411	15 709 503	1601 015	144 840	182 026	1 809	14 713	12 811 903	1 698	2 897 600
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	1 454	1 203 131	207 036	49 800	23 665	452	861	281 529	593	921 602
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	486	677 183	63 154	15 761	9 272	106	433	554 528	53	122 655
5083	FARM MACHINERY AND EQUIPMENT . . . . .	212	386 399	22 654	5 319	3 229	74	174	113 216	38	273 183
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	11 249	11 184 646	196 267	123 105	113 158	316	1791	1479 115	458	705 531
5085	INDUSTRIAL SUPPLIES . . . . .	1 086	1 081 995	85 131	20 861	12 723	247	839	558 170	247	523 825
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	697	434 394	50 686	11 869	8 383	159	532	334 608	165	99 786
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	872	333 114	46 267	10 543	7 348	364	797	260 575	75	72 539
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	355	408 641	29 820	7 582	4 248	91	286	230 162	69	178 479
5091	METALS AND MINERALS, N.E.C. . . . .	1727	12 243 875	173 945	18 382	10 593	181	1500	1664 148	227	1 579 727
	COAL . . . . .	110	306 884	6 530	1 557	1 085	40	68	80 840	42	226 044
	METAL SERVICE CENTERS . . . . .	1250	1469 896	143 425	10 813	16 380	15	1245	1469 652	5	253
	METAL SALES OFFICES . . . . .	1367	11 467 095	123 990	16 012	13 128	126	1187	1113 656	180	1 353 439
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	4 274	4 742 848	172 972	42 513	30 529	1 022	524	272 060	3 750	4 470 788
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	3 679	3 909 869	147 041	36 268	26 163	736	-	-	3 679	3 909 869
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	595	832 979	25 931	6 245	4 366	286	524	272 060	71	560 919
5093	SCRAP AND WASTE MATERIALS . . . . .	800	379 849	42 976	11 080	10 050	495	784	353 044	16	26 805
	IRON AND STEEL SCRAP . . . . .	341	128 218	16 365	4 164	3 957	231	337	114 011	4	14 207
	WASTE AND SECONDARY MATERIALS . . . . .	459	251 631	26 611	6 916	6 093	264	447	239 033	12	12 598
5094	TOBACCO AND ITS PRODUCTS . . . . .	377	790 261	32 299	8 046	6 332	206	367	763 358	10	26 903
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	810	1 896 443	90 733	21 271	12 413	290	751	1 511 874	59	384 569
	BEER AND ALE . . . . .	600	711 984	49 671	11 555	7 454	236	587	650 868	13	61 116
	WINE AND DISTILLED SPIRITS . . . . .	210	1 184 459	41 062	9 716	4 959	54	164	861 006	46	323 453
5096	PAPER AND ITS PRODUCTS . . . . .	1 141	1 199 500	94 984	23 512	14 376	362	906	640 790	235	558 710
	PRINTING AND WRITING (FINE) PAPER . . . . .	116	346 992	18 225	4 599	2 344	29	102	195 848	14	151 144
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	375	(D)	(D)	(D)	(D)	(D)	280	287 759	95	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	650	(D)	(D)	(D)	(D)	(D)	524	157 183	126	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	907	816 293	64 671	15 980	9 764	325	670	427 470	237	388 823
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	419	364 610	35 428	8 761	5 049	131	279	189 666	140	174 944
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	488	451 683	29 243	7 219	4 715	194	391	237 804	97	213 879
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	1 918	2 203 208	141 681	33 928	23 434	578	1 479	1 187 014	439	1 016 194
	LUMBER AND MILLWORK . . . . .	948	1 122 908	71 625	17 335	12 441	323	762	746 667	186	376 241
	CONSTRUCTION MATERIALS . . . . .	970	1 080 300	70 056	16 593	10 993	255	717	440 347	253	639 953
5099	AMUSEMENT AND SPORTING GOODS . . . . .	655	574 973	45 038	11 188	7 041	284	549	262 235	106	312 738
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	271	(D)	(D)	(D)	(D)	(D)	188	100 850	83	(D)
	FARM SUPPLIES . . . . .	474	505 973	23 253	5 589	4 522	162	256	214 705	218	291 268
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	218	94 848	9 116	2 142	1 487	117	207	71 909	11	22 939
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	274	61 281	6 138	1 697	1 346	161	249	52 497	25	8 784
	OTHER PRODUCTS . . . . .	1 527	1 049 465	65 119	15 525	12 646	806	1 267	633 278	260	416 187

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.  
<sup>1</sup> Based on legal form of organization. See text for explanation.

TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE SOUTH--CONTINUED										
	EAST SOUTH CENTRAL										
50	WHOLESALE TRADE, TOTAL . . . . .	15 972	19 368 850	982 963	238 713	170 480	7 973	10 848	9 711 072	5 124	9 657 778
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	2 249	1 973 895	102 619	25 304	19 069	1 373	2 112	740 921	137	1 232 972
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	316	1 202 913	24 140	6 223	3 967	213	271	193 210	45	1 009 703
5013	AUTOMOTIVE EQUIPMENT . . . . .	1 726	634 712	69 140	16 932	13 452	1 038	1 650	487 622	76	147 090
5014	TIRES AND TUBES. . . . .	207	136 270	9 339	2 149	1 650	122	191	60 089	16	76 181
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	499	960 844	48 200	12 089	7 179	147	324	314 670	175	646 174
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	180	363 618	25 404	6 123	4 134	64	159	235 297	21	128 321
5028	PAINTS AND VARNISHES. . . . .	117	35 740	3 961	909	663	21	39	9 725	78	26 015
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	202	561 486	18 835	5 057	2 382	62	126	69 648	76	491 838
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	234	315 802	18 101	4 379	2 950	160	186	151 054	48	164 748
5033	PIECE GOODS (WOVEN FABRICS). . . . .	41	65 929	2 580	605	412	26	32	42 192	9	23 737
5034	NOTIONS AND OTHER DRY GOODS. . . . .	57	40 049	1 645	427	359	37	48	(0)	9	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . .	59	137 497	8 233	2 082	1 154	39	44	41 996	15	95 501
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . .	54	54 638	4 037	943	757	38	44	39 123	10	15 515
5039	FOOTWEAR . . . . .	23	17 689	1 606	322	268	20	18	(0)	5	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	2 137	3 091 154	151 854	36 171	28 655	1 466	1 628	1 972 495	509	1 118 659
5041	GROCERIES, GENERAL LINE. . . . .	241	1 128 499	48 999	11 738	9 239	89	241	1 128 499	-	-
5042	FROZEN FOODS . . . . .	80	100 196	4 528	1 133	949	38	59	45 610	21	54 586
5043	DAIRY PRODUCTS . . . . .	266	219 189	16 738	3 907	2 891	194	208	104 555	58	114 634
5044	POULTRY AND POULTRY PRODUCTS . . . . .	148	118 767	6 625	1 543	1 644	128	126	(0)	22	(0)
5045	CONFECTIONERY. . . . .	168	84 630	4 887	1 108	950	142	140	50 748	28	33 882
5046	FISH AND SEAFOODS. . . . .	65	24 037	1 641	371	481	50	62	(0)	3	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	244	324 712	18 840	4 409	3 426	183	198	146 279	46	178 433
5048	FRESH FRUITS AND VEGETABLES. . . . .	343	212 762	11 874	2 867	2 676	318	287	165 591	56	47 171
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	582	878 362	37 722	9 095	6 399	324	307	206 187	275	672 175
505	FARM PRODUCTS--RAW MATERIALS . . . . .	974	3 289 073	37 397	9 796	10 032	755	323	1 613 286	651	1 675 787
5052	COTTON . . . . .	197	1 344 102	11 168	2 742	1 800	174	99	882 246	98	461 856
5053	GRAIN. . . . .	202	689 854	6 740	1 436	1 316	99	85	552 735	117	137 119
5054	LIVESTOCK. . . . .	260	748 970	6 761	1 462	2 282	235	44	60 943	216	688 027
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	315	506 147	12 728	4 156	4 634	247	95	117 362	220	388 785
506	ELECTRICAL GOODS . . . . .	732	924 847	54 221	13 294	8 528	232	557	594 844	175	330 003
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . .	379	543 934	29 704	7 263	4 358	125	259	286 206	120	257 728
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . .	127	288 363	15 935	3 829	2 527	32	111	256 480	16	31 883
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	226	92 550	8 582	2 202	1 643	75	187	52 158	39	40 392
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	561	662 937	63 552	15 795	10 811	171	472	548 181	89	114 756
5072	HARDWARE . . . . .	175	312 456	34 723	8 825	6 341	57	143	263 680	32	48 776
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	224	228 194	17 684	4 272	2 753	59	190	194 806	34	33 388
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	162	122 287	11 145	2 698	1 717	55	139	89 695	23	32 592
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	2 380	2 067 240	209 834	50 458	29 717	853	1 793	1 129 053	587	938 187
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	551	333 571	58 745	13 818	7 132	228	317	99 245	234	234 326
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . .	207	288 542	31 151	7 830	3 879	58	196	(0)	11	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	96	255 321	10 011	2 497	1 486	37	70	48 078	26	207 243
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	483	450 790	35 754	8 572	5 542	138	328	217 786	155	233 004
5085	INDUSTRIAL SUPPLIES. . . . .	438	383 177	38 018	9 007	5 688	127	346	240 816	92	142 361
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	242	137 755	17 662	4 484	2 932	67	200	124 069	42	13 686
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . .	325	114 605	15 369	3 635	2 621	184	304	87 724	21	26 881
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	38	103 479	3 124	615	437	14	32	(0)	6	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	358	938 084	31 056	7 678	4 999	112	235	278 430	123	659 654
	COAL . . . . .	89	127 174	3 315	783	559	36	60	38 248	29	88 926
	METAL SERVICE CENTERS. . . . .	113	212 112	18 814	4 597	3 135	16	106	191 775	7	20 337
	METAL SALES OFFICES. . . . .	154	988 798	8 927	2 298	1 305	60	69	48 407	87	550 391
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	2 392	1 957 953	54 227	12 883	10 560	793	255	124 846	2 137	1 833 107
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	2 090	1 569 270	43 555	10 403	8 766	590	-	-	2 090	1 569 270
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. .	302	388 683	10 672	2 480	1 794	203	255	124 846	47	263 837
5093	SCRAP AND WASTE MATERIALS. . . . .	335	154 975	16 762	4 115	3 933	252	329	145 741	6	9 234
	IRON AND STEEL SCRAP . . . . .	205	116 168	11 709	2 825	2 555	156	202	(0)	3	(0)
	WASTE AND SECONDARY MATERIALS. . . . .	130	38 807	5 053	1 290	1 378	96	127	(0)	3	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	186	369 635	14 896	3 489	2 931	126	181	(0)	5	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. .	322	513 904	26 338	5 876	3 937	225	309	354 163	13	159 741
	BEER AND ALE . . . . .	251	208 209	15 758	3 422	2 612	184	247	(0)	4	(0)
	WINE AND DISTILLED SPIRITS . . . . .	71	305 695	10 580	2 454	1 325	41	62	(0)	9	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	376	321 900	29 982	7 142	4 654	148	310	199 968	66	121 932
	PRINTING AND WRITING (FINE) PAPER. . . . .	42	94 819	5 152	1 189	730	7	35	(0)	7	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	128	143 984	11 684	2 798	1 751	48	100	92 971	28	51 013
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . .	206	83 097	13 146	3 155	2 173	93	175	(0)	31	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	226	158 311	15 807	3 665	2 648	104	179	130 909	47	27 402
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	115	77 301	8 448	1 859	1 356	48	84	65 664	31	11 637
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	111	81 010	7 359	1 806	1 292	56	95	65 245	16	15 765
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	771	766 072	50 154	12 363	8 936	333	612	476 687	159	289 385
	LUMBER AND MILLWORK. . . . .	420	460 207	27 975	6 846	5 136	210	345	335 152	75	125 055
	CONSTRUCTION MATERIALS . . . . .	351	305 865	22 179	5 517	3 800	123	267	141 535	84	164 330
5099	AMUSEMENT AND SPORTING GOODS . . . . .	250	137 772	12 676	3 089	2 215	141	228	99 341	22	38 431
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	80	47 809	6 250	1 640	1 238	49	60	33 360	20	14 449
	FARM SUPPLIES. . . . .	214	323 432	11 600	2 718	2 192	99	145	191 494	69	131 938
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	58	28 537	2 505	574	498	36	54	(0)	4	(0)
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	72	14 757	1 483	346	277	57	68	14 343	4	414
	OTHER PRODUCTS . . . . .	566	349 917	23 449	5 849	4 521	341	488	240 580	78	109 337

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE SOUTH--CONTINUED										
	WEST SOUTH CENTRAL										
50	WHOLESALE TRADE, TOTAL . . . . .	31 213	36 688 225	1 893 390	457 897	314 504	13 698	21 308	18 696 921	9 905	17 991 304
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	3 552	3 917 965	184 141	45 205	32 501	2 006	3 266	1 256 522	286	2 661 444
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	430	2 540 052	54 338	13 923	8 145	246	338	400 923	92	2 139 129
5013	AUTOMOTIVE EQUIPMENT . . . . .	2 863	1 100 312	113 973	27 502	21 715	1 604	2 700	771 650	163	328 662
5014	TIRES AND TUBES . . . . .	259	277 601	15 830	3 780	2 641	156	228	83 949	31	193 652
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	1 158	2 004 805	103 112	24 848	15 337	299	793	646 783	365	1 358 022
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	354	684 781	47 196	11 273	7 866	134	299	426 889	55	257 892
5028	PAINTS AND VARNISHES . . . . .	201	106 438	10 139	2 313	1 443	38	89	21 312	112	85 126
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	603	1 213 586	45 777	11 262	6 028	127	405	198 582	198	1 015 004
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	400	505 406	22 706	5 480	3 853	180	296	193 949	104	311 457
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	78	175 393	4 780	1 165	741	31	63	43 559	15	131 834
5034	NOTIONS AND OTHER DRY GOODS . . . . .	68	65 836	3 260	835	620	33	54	(D)	14	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	84	117 726	5 834	1 277	895	32	52	41 162	32	76 564
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	128	108 277	6 151	1 520	1 116	64	91	54 942	37	53 335
5039	FOOTWEAR . . . . .	42	38 174	2 681	683	481	20	36	(D)	6	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	3 667	5 847 937	264 191	63 996	50 130	2 381	2 747	3 674 826	920	2 173 111
5041	GROCERIES, GENERAL LINE . . . . .	326	1 732 140	63 501	15 196	11 372	101	326	1 732 140	-	-
5042	FROZEN FOODS . . . . .	144	183 176	8 770	2 097	1 763	78	109	110 136	35	72 980
5043	DAIRY PRODUCTS . . . . .	384	373 441	19 392	4 634	3 242	259	270	152 438	114	221 003
5044	POULTRY AND POULTRY PRODUCTS . . . . .	281	308 343	16 688	3 969	3 745	223	231	264 389	50	43 954
5045	CONFECTIONERY . . . . .	246	200 532	7 707	1 944	1 500	197	196	86 273	50	114 259
5046	FISH AND SEAFOODS . . . . .	163	92 672	5 282	1 236	1 417	126	151	79 952	12	12 720
5047	MEATS AND MEAT PRODUCTS . . . . .	495	658 163	39 696	9 714	7 242	370	423	372 480	72	285 683
5048	FRESH FRUITS AND VEGETABLES . . . . .	668	497 667	35 497	8 808	8 957	557	530	365 771	138	131 896
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	960	1 801 803	67 658	16 398	10 892	470	511	511 187	449	1 290 616
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1 676	4 488 521	60 600	13 955	13 328	940	609	2 193 292	1 067	2 295 229
5052	COTTON . . . . .	249	917 638	7 989	2 167	1 512	173	105	552 089	144	365 549
5053	GRAIN . . . . .	895	1 974 398	31 467	6 990	5 849	295	330	1 395 513	565	578 885
5054	LIVESTOCK . . . . .	363	1 384 579	12 920	2 877	4 037	338	84	130 175	279	1 254 404
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	169	211 906	8 224	1 921	1 930	134	90	115 515	79	96 391
506	ELECTRICAL GOODS . . . . .	1 488	2 194 892	124 927	30 648	17 992	439	1 046	1 554 682	442	1 040 210
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	737	1 255 881	64 191	15 586	9 087	194	487	524 002	250	731 879
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	226	555 226	33 985	8 557	4 794	64	182	472 598	44	82 628
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	525	383 785	26 751	6 505	4 111	181	377	158 082	148	225 703
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1 237	1 032 024	87 972	21 699	14 598	417	1 024	746 767	213	285 257
5072	HARDWARE . . . . .	347	352 023	35 437	8 653	6 298	123	283	283 006	64	69 017
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	522	420 580	32 286	8 065	5 293	167	446	322 564	76	98 016
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	368	259 421	20 249	4 981	3 007	127	295	141 197	73	118 224
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	16 148	15 288 937	1487 085	118 260	169 593	2 000	14 773	13 188 757	1 375	2 100 180
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	957	687 221	111 124	27 336	13 545	394	582	146 182	375	541 039
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	365	476 887	50 405	12 313	6 963	102	335	426 051	30	50 836
5083	FARM MACHINERY AND EQUIPMENT . . . . .	182	269 736	15 136	3 810	2 454	76	145	75 581	37	194 155
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12 136	12 181 749	1153 458	137 349	122 248	554	11 677	11 463 237	459	718 512
5085	INDUSTRIAL SUPPLIES . . . . .	1 065	881 174	73 162	17 541	10 737	299	809	495 730	256	385 444
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	510	297 844	35 076	8 383	5 656	132	391	227 338	119	70 506
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	641	229 893	27 741	6 654	5 049	351	585	169 052	56	60 841
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	292	264 433	20 983	4 874	2 941	92	249	185 586	43	78 847
5091	METALS AND MINERALS, N.E.C. . . . .	1738	12 237 337	169 187	116 418	110 040	208	1570	(D)	168	(D)
	COAL . . . . .	14	6 408	355	78	69	13	13	(D)	1	(D)
	METAL SERVICE CENTERS . . . . .	1300	1829 799	148 754	111 337	7 022	29	1296	(D)	4	(D)
	METAL SALES OFFICES . . . . .	1424	1401 130	120 078	15 003	12 949	166	1261	(D)	163	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	4 608	13 714 219	1101 036	124 249	119 044	1 519	712	1 109 512	3 896	2 604 707
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	3 811	2 207 428	168 491	16 394	13 424	1 056	-	-	3 811	2 207 428
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	797	1 506 791	132 545	17 855	15 620	463	712	1 109 512	85	397 279
5093	SCRAP AND WASTE MATERIALS . . . . .	572	294 775	28 991	7 351	6 702	441	568	(D)	4	(D)
	IRON AND STEEL SCRAP . . . . .	317	(D)	(D)	(D)	(D)	(D)	317	(D)	-	-
	WASTE AND SECONDARY MATERIALS . . . . .	255	(D)	(D)	(D)	(D)	(D)	251	114 426	4	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	740	448 094	15 739	3 703	2 928	169	247	(D)	3	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	254	1 080 455	57 172	13 381	8 818	439	715	923 050	29	157 405
	BEER AND ALE . . . . .	601	493 366	35 897	8 052	5 685	386	586	469 329	15	24 037
	WINE AND DISTILLED SPIRITS . . . . .	143	587 089	21 275	5 329	3 133	53	129	453 721	14	133 368
5096	PAPER AND ITS PRODUCTS . . . . .	772	663 796	54 441	13 149	8 743	314	608	(D)	164	(D)
	PRINTING AND WRITING (FINE) PAPER . . . . .	79	166 029	9 324	2 355	1 431	22	75	(D)	4	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	246	320 927	21 181	5 086	3 204	67	180	165 536	66	155 391
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	447	176 840	23 936	5 708	4 108	225	353	(D)	94	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	619	472 663	40 118	9 380	6 158	275	453	284 278	166	188 385
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	284	182 001	19 400	4 686	3 068	122	198	124 987	86	57 014
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	335	290 662	20 718	4 694	3 090	153	255	159 291	80	131 371
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	1 345	1 295 120	84 437	19 976	14 839	533	1 091	684 914	254	610 206
	LUMBER AND MILLWORK . . . . .	577	588 654	42 399	9 793	7 710	245	494	449 822	83	138 832
	CONSTRUCTION MATERIALS . . . . .	768	706 466	42 038	10 183	7 129	288	597	235 092	171	471 374
5099	AMUSEMENT AND SPORTING GOODS . . . . .	468	435 695	31 103	7 496	4 948	238	394	178 496	74	257 199
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	210	139 932	13 947	3 412	2 511	96	149	72 462	61	67 470
	FARM SUPPLIES . . . . .	431	476 187	21 661	5 144	3 985	143	273	241 643	158	234 544
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	114	74 701	7 172	1 678	1 197	68	103	64 318	11	10 383
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	202	60 690	5 780	1 409	1 148	144	169	39 907	33	20 783
	OTHER PRODUCTS . . . . .	814	489 074	34 872	8 760	7 111	449	702	370 318	112	118 756

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Based on legal form of organization. See text for explanation.

NA Not available. Revised. X Not applicable.

TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE WEST										
50	WHOLESALE TRADE, TOTAL . . . . .	52 123	69 945 725	4 069 342	981 899	581 166	21 612	35 764	32 910 320	16 359	37 035 405
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	5 598	7 456 401	384 607	94 004	59 107	2 805	5 116	2 753 015	482	4 703 386
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	774	(D)	(D)	(D)	(D)	(D)	625	1 028 002	149	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	4 163	1 968 081	230 096	55 276	36 704	2 153	3 906	(D)	257	(D)
5014	TIRES AND TUBES . . . . .	661	(D)	(D)	(D)	(D)	(D)	585	(D)	76	297 138
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	1 989	3 576 977	209 324	51 023	27 584	522	1 223	(D)	766	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	679	(D)	(D)	(D)	(D)	(D)	513	(D)	166	766 678
5028	PAINTS AND VARNISHES . . . . .	484	262 875	22 963	5 339	3 372	113	204	58 598	280	204 277
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	826	(D)	(D)	(D)	(D)	(D)	506	327 162	320	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1 283	1 561 630	79 747	18 287	11 208	681	913	662 096	370	899 534
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	305	485 877	19 771	4 459	2 590	145	221	191 617	84	294 260
5034	NOTIONS AND OTHER DRY GOODS . . . . .	156	149 374	9 168	2 168	1 401	71	104	55 625	52	93 749
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	270	364 734	19 534	4 317	2 706	132	197	156 015	73	208 719
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	468	487 869	25 465	5 970	3 788	293	327	214 533	141	273 336
5039	FOOTWEAR . . . . .	84	73 776	5 809	1 373	723	40	64	44 306	20	29 470
504	GROCERIES AND RELATED PRODUCTS . . . . .	7 070	13 888 527	709 079	166 216	108 484	3 945	4 768	7 072 879	2 302	6 815 648
5041	GROCERIES, GENERAL LINE . . . . .	384	2 600 981	111 323	26 685	14 752	79	382	(D)	2	(D)
5042	FROZEN FOODS . . . . .	329	917 781	28 253	6 435	3 898	161	245	(D)	84	(D)
5043	DAIRY PRODUCTS . . . . .	611	982 580	60 428	15 338	8 087	348	386	(D)	225	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	365	477 547	25 154	5 936	4 309	237	253	351 965	112	125 582
5045	CONFECTIONERY . . . . .	424	391 265	20 248	5 072	3 209	260	275	(D)	149	(D)
5046	FISH AND SEAFOODS . . . . .	210	184 242	12 290	2 927	2 467	137	191	(D)	19	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	962	1 485 566	89 885	21 609	12 196	693	872	1 182 790	90	302 776
5048	FRESH FRUITS AND VEGETABLES . . . . .	1 939	2 543 789	189 254	40 823	35 795	1 170	1 126	1 030 168	813	1 513 621
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 846	4 304 776	172 244	41 391	23 771	860	1 038	986 555	808	3 318 221
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1 438	(D)	(D)	(D)	(D)	(D)	456	(D)	982	2 029 961
5052	COTTON . . . . .	44	302 485	2 979	706	357	18	23	(D)	21	(D)
5053	GRAIN . . . . .	951	(D)	(D)	(D)	(D)	(D)	261	(D)	690	770 460
5054	LIVESTOCK . . . . .	289	1 150 204	11 516	2 715	3 188	177	72	(D)	217	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	154	228 947	11 453	2 722	2 010	83	100	(D)	54	(D)
506	ELECTRICAL GOODS . . . . .	3 106	5 320 255	302 984	74 207	39 484	944	2 073	2 427 038	1 033	2 893 217
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1 335	2 896 010	148 226	36 517	19 032	361	835	991 664	500	1 904 346
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	573	1 180 463	70 646	17 540	9 107	167	459	973 753	114	206 710
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 198	1 243 782	84 112	20 150	11 345	416	779	461 621	419	782 161
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	2 224	1 834 868	180 583	43 662	26 346	858	1 757	1 318 695	467	516 173
5072	HARDWARE . . . . .	836	(D)	(D)	(D)	(D)	(D)	643	(D)	193	233 943
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	926	807 552	67 367	16 229	9 518	322	756	653 027	170	154 525
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	462	(D)	(D)	(D)	(D)	(D)	358	(D)	104	127 705
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	79 587	7 998 680	786 061	210 921	114 158	3 477	7 283	7 201 970	2 304	3 796 710
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	1 814	1 479 711	252 748	60 130	29 182	785	1 159	340 294	655	1 139 417
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	775	1 024 117	100 004	24 905	12 969	213	669	757 594	106	266 523
5083	FARM MACHINERY AND EQUIPMENT . . . . .	349	(D)	(D)	(D)	(D)	(D)	295	(D)	54	249 966
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 196	1 889 823	160 792	39 373	21 986	727	1 496	809 078	395	706 909
5085	INDUSTRIAL SUPPLIES . . . . .	1 731	1 515 987	136 576	33 910	18 302	513	1 336	463 371	214	158 578
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	1 022	621 949	76 579	18 526	11 840	346	808	350 027	81	241 059
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	1 090	(D)	(D)	(D)	(D)	(D)	1 009	(D)	99	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	610	610 080	50 985	12 823	6 892	201	511	369 021	99	241 059
5091	METALS AND MINERALS, N.E.C. . . . .	71 182	7 912 880	714 653	236 440	118 646	340	788	(D)	294	(D)
	COAL . . . . .	37	33 099	1 317	348	246	26	26	18 675	11	14 424
	METAL SERVICE CENTERS . . . . .	7483	1 394 068	101 238	24 637	12 684	66	746	(D)	14	(D)
	METAL SALES OFFICES . . . . .	7662	2 485 713	746 098	211 455	75 716	248	793	7411 271	269	2 074 442
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5 661	5 577 926	151 709	36 006	23 975	1 363	641	453 082	5 020	5 124 844
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	4 882	4 174 697	111 257	26 649	18 020	983	-	-	4 882	4 174 697
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	779	1 403 229	40 452	9 357	5 955	380	641	453 082	138	950 147
5093	SCRAP AND WASTE MATERIALS . . . . .	951	(D)	(D)	(D)	(D)	(D)	939	(D)	12	34 222
	IRON AND STEEL SCRAP . . . . .	498	(D)	(D)	(D)	(D)	(D)	496	(D)	2	(D)
	WASTE AND SECONDARY MATERIALS . . . . .	453	(D)	(D)	(D)	(D)	(D)	443	(D)	10	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	350	761 663	27 908	6 711	4 221	167	345	(D)	5	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	1 153	2 336 663	134 154	31 752	16 602	512	1 075	1 820 650	78	516 013
	BEER AND ALE . . . . .	816	(D)	(D)	(D)	(D)	(D)	793	(D)	23	(D)
	WINE AND DISTILLED SPIRITS . . . . .	337	(D)	(D)	(D)	(D)	(D)	282	(D)	55	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	1 532	2 202 285	146 402	35 216	20 591	651	1 173	(D)	359	(D)
	PRINTING AND WRITING (FINE) PAPER . . . . .	126	564 837	30 333	7 294	3 661	44	110	(D)	16	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	537	(D)	(D)	(D)	(D)	(D)	363	412 418	174	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	869	(D)	(D)	(D)	(D)	(D)	700	234 690	169	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 462	1 177 651	98 276	23 890	13 985	711	1 078	739 906	384	437 745
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	640	367 806	38 547	9 330	5 482	315	458	236 218	182	131 588
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	822	809 845	59 729	14 560	8 503	396	620	503 688	202	306 157
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	2 546	3 756 820	201 547	49 837	26 785	901	2 039	2 184 427	507	1 572 393
	LUMBER AND MILLWORK . . . . .	1 280	2 432 163	108 312	27 411	14 299	461	1 048	1 609 651	232	822 512
	CONSTRUCTION MATERIALS . . . . .	1 266	1 324 657	93 235	22 426	12 486	440	991	574 776	275	749 881
5099	AMUSEMENT AND SPORTING GOODS . . . . .	1 148	1 314 089	96 280	23 788	13 733	539	943	(D)	205	(D)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	494	(D)	(D)	(D)	(D)	(D)	380	218 643	114	(D)
	FARM SUPPLIES . . . . .	659	694 714	41 237	10 004	6 650	229	413	360 259	246	334 455
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	400	197 904	18 017	4 714	2 867	258	359	147 820	41	50 084
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	529	181 428	24 927	5 774	4 181	300	454	146 829	75	34 599
	OTHER PRODUCTS . . . . .	1 761	1 519 690	104 586	25 117	16 507	917	1 448	1 021 193	313	498 497

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

<sup>1</sup> Based on legal form of organization. See text for explanation.



TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE WEST --CONTINUED										
	MOUNTAIN										
50	WHOLESALE TRADE, TOTAL . . . . .	13 265	11 842 666	709 612	172 759	117 572	4 931	8 238	5 763 694	5 027	6 078 972
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	1 559	1 397 656	82 832	20 413	14 216	677	1 436	531 008	123	866 644
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	203	878 121	22 098	5 530	3 242	73	160	160 571	43	717 550
5013	AUTOMOTIVE EQUIPMENT . . . . .	1 171	375 504	50 172	12 278	9 165	501	1 112	302 699	59	72 805
5014	TIRES AND TUBES. . . . .	185	144 031	10 562	2 605	1 809	103	164	67 738	21	76 293
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	383	(D)	(D)	(D)	(D)	(D)	267	(D)	116	177 432
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	117	184 657	13 794	3 416	2 161	41	92	140 572	25	44 085
5028	PAINTS AND VARNISHES . . . . .	91	(D)	(D)	(D)	(D)	(D)	44	(D)	47	15 629
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	175	174 987	9 525	2 351	1 459	40	131	57 269	44	117 718
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	104	88 936	6 168	1 424	987	46	79	56 837	25	32 099
5033	PIECE GOODS (WOVEN FABRICS). . . . .	17	8 456	429	100	80	7	10	4 200	7	4 256
5034	NOTIONS AND OTHER DRY GOODS. . . . .	14	6 840	700	179	97	6	13	(D)	1	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	35	54 703	3 593	833	577	13	27	30 767	8	23 936
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	26	15 128	1 161	253	186	15	19	12 104	7	3 024
5039	FOOTWEAR . . . . .	12	3 809	285	59	47	5	10	(D)	2	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	1 659	2 333 405	117 692	28 816	21 917	965	1 129	1 382 373	530	951 032
5041	GROCERIES, GENERAL LINE. . . . .	111	749 988	27 436	6 471	4 242	19	111	749 988	-	-
5042	FROZEN FOODS . . . . .	60	120 422	3 149	775	514	38	42	36 623	18	83 799
5043	DAIRY PRODUCTS . . . . .	181	185 413	7 882	1 992	1 344	126	132	43 324	49	142 089
5044	POULTRY AND POULTRY PRODUCTS . . . . .	86	83 899	4 524	1 096	839	44	73	(D)	13	(D)
5045	CONFECTIONERY. . . . .	106	54 273	3 211	841	656	83	76	25 805	30	28 468
5046	FISH AND SEAFOODS. . . . .	20	15 093	782	194	143	12	16	(D)	4	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	197	225 587	13 927	3 386	2 288	135	177	163 277	20	62 310
5048	FRESH FRUITS AND VEGETABLES. . . . .	416	393 426	30 925	7 818	7 773	268	232	175 356	184	218 070
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	482	505 304	25 856	6 243	4 118	240	270	100 726	212	404 578
505	FARM PRODUCTS--RAW MATERIALS . . . . .	823	(D)	(D)	(D)	(D)	(D)	156	(D)	667	1 120 350
5052	COTTON . . . . .	16	46 965	979	221	124	9	6	(D)	10	(D)
5053	GRAIN. . . . .	603	606 265	14 993	3 352	2 874	104	91	214 655	512	391 610
5054	LIVESTOCK. . . . .	147	735 433	6 076	1 477	1 907	67	26	43 856	121	691 577
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . . .	57	(D)	(D)	(D)	(D)	(D)	33	19 413	24	(D)
506	ELECTRICAL GOODS . . . . .	687	798 632	46 810	11 659	6 650	189	449	389 344	238	409 288
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	327	463 599	25 913	6 323	3 646	82	197	174 474	130	289 125
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	112	191 349	11 624	2 949	1 559	27	91	162 420	21	28 929
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	248	143 684	9 273	2 387	1 445	80	161	52 450	87	91 234
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	512	344 580	31 381	7 542	5 003	181	405	272 283	107	72 297
5072	HARDWARE . . . . .	122	87 485	9 519	2 434	1 618	41	96	72 354	26	15 131
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	271	200 549	16 264	3 863	2 527	86	211	159 941	60	40 608
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	119	56 546	5 598	1 245	858	54	98	39 988	21	16 558
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	12 198	1 433 074	158 874	38 847	23 097	673	1 700	879 728	498	553 346
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	473	253 720	46 498	11 188	5 911	189	299	65 015	174	188 705
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	265	360 749	31 641	7 726	4 303	55	230	249 479	35	111 270
5083	FARM MACHINERY AND EQUIPMENT . . . . .	103	95 946	6 744	1 710	974	31	84	40 573	19	55 373
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1508	1 317 928	126 188	16 560	13 990	132	1381	1218 939	127	98 989
5085	INDUSTRIAL SUPPLIES. . . . .	332	188 794	19 806	4 981	3 076	101	263	121 250	69	67 544
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	221	104 438	14 788	3 467	2 600	48	170	87 577	51	16 861
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	235	56 922	8 737	2 105	1 537	100	223	53 792	12	3 130
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	61	54 577	4 472	1 110	679	17	50	43 103	11	11 474
5091	METALS AND MINERALS, N.E.C.. . . . .	1241	1 387 541	119 142	14 775	12 677	82	1184	(D)	57	(D)
	COAL. . . . .	13	14 217	400	116	80	6	8	(D)	5	(D)
	METAL SERVICE CENTERS. . . . .	196	118 264	13 036	3 244	1 848	16	195	(D)	1	(D)
	METAL SALES OFFICES. . . . .	1132	1255 060	15 706	1 415	1749	60	181	135 383	51	219 677
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	2 487	1 330 610	52 432	12 551	9 475	601	229	141 881	2 258	1 188 729
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	2 230	1 063 877	42 065	10 067	7 620	482	-	-	2 230	1 063 877
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	257	266 733	10 367	2 484	1 855	119	229	141 881	28	124 852
5093	SCRAP AND WASTE MATERIALS. . . . .	210	61 549	6 325	1 575	1 500	176	209	(D)	1	(D)
	IRON AND STEEL SCRAP. . . . .	115	31 857	2 876	679	666	95	115	31 857	-	-
	WASTE AND SECONDARY MATERIALS. . . . .	95	29 692	3 449	896	834	81	94	(D)	1	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	105	172 630	6 263	1 440	1 143	57	104	(D)	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	324	392 684	24 198	5 705	3 482	139	312	366 758	12	25 926
	BEER AND ALE . . . . .	256	190 844	13 315	3 123	1 990	129	249	172 639	7	18 205
	WINE AND DISTILLED SPIRITS . . . . .	68	201 840	10 883	2 582	1 492	10	63	194 119	5	7 721
5096	PAPER AND ITS PRODUCTS . . . . .	285	207 222	19 763	4 739	3 214	101	233	(D)	52	(D)
	PRINTING AND WRITING (FINE) PAPER. . . . .	24	31 425	2 839	673	431	8	23	(D)	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	88	119 428	7 745	1 850	1 171	14	61	61 274	27	58 154
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	173	56 369	9 179	2 216	1 612	79	149	(D)	24	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	221	155 063	13 989	3 350	2 012	94	162	104 031	59	51 032
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	83	38 822	4 077	1 026	674	42	51	23 010	32	15 812
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	138	116 241	9 912	2 324	1 338	52	111	81 021	27	35 220
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	561	434 023	31 303	7 281	4 817	206	449	268 825	112	165 198
	LUMBER AND MILLWORK. . . . .	243	221 941	13 790	3 076	2 141	97	200	162 690	43	59 251
	CONSTRUCTION MATERIALS . . . . .	318	212 082	17 513	4 205	2 676	109	249	106 135	69	105 947
5099	AMUSEMENT AND SPORTING GOODS . . . . .	180	135 604	12 471	3 263	2 124	79	157	97 552	23	38 052
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	104	48 211	5 059	1 251	1 316	67	86	43 461	18	4 750
	FARM SUPPLIES. . . . .	189	145 412	8 966	2 090	1 581	57	107	72 521	82	72 891
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	66	23 426	2 220	539	360	41	58	(D)	8	(D)
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	83	16 824	2 787	716	483	46	72	13 690	11	3 134
	OTHER PRODUCTS . . . . .	284	121 195	10 999	2 852	2 070	145	255	99 358	29	21 837

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
Based on legal form of organization. See text for explanation.

NA Not available.

1 Revised.

X Not applicable.

TABLE 5. Regions and Divisions, by Kind of Business: 1967—Continued

SIC code	Region and geographic division by kind of business	Total						Merchant wholesalers		Other operating types	
		Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter 1967	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
	THE WEST --CONTINUED										
	PACIFIC										
50	WHOLESALE TRADE, TOTAL . . . . .	38 858	58 103 059	3 359 730	809 140	463 594	16 681	27 526	27 146 626	11 332	30 956 433
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	4 039	6 058 745	301 775	73 591	44 891	2 128	3 680	2 222 007	359	3 836 738
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	571	(D)	(D)	(D)	(D)	(D)	465	867 431	106	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	2 992	1 592 577	179 924	42 998	27 539	1 652	2 794	(D)	198	(D)
5014	TIRES AND TUBES. . . . .	476	(D)	(D)	(D)	(D)	(D)	421	(D)	55	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1 606	(D)	(D)	(D)	(D)	(D)	956	(D)	650	2 159 272
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	562	(D)	(D)	(D)	(D)	(D)	421	(D)	141	(D)
5028	PAINTS AND VARNISHES . . . . .	393	238 740	20 159	4 680	2 879	95	160	50 092	233	138 648
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	651	(D)	(D)	(D)	(D)	(D)	375	269 893	276	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1 179	1 472 694	73 579	16 863	10 221	635	834	605 259	345	867 435
5033	PIECE GOODS (WOVEN FABRICS). . . . .	288	477 421	19 342	4 359	2 510	138	211	187 417	77	290 004
5034	NOTIONS AND OTHER DRY GOODS. . . . .	142	142 534	8 468	1 989	1 304	65	91	(D)	51	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	235	310 031	15 941	3 484	2 129	119	170	125 248	65	184 783
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	442	472 741	24 304	5 717	3 602	278	308	202 429	134	270 312
5039	FOOTWEAR . . . . .	72	69 967	5 524	1 314	676	35	54	(D)	18	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	5 411	11 555 122	591 387	137 400	86 567	2 980	3 639	5 690 506	1 772	5 864 616
5041	GROCERIES, GENERAL LINE. . . . .	273	1 850 993	83 887	20 214	10 510	60	271	(D)	2	(D)
5042	FROZEN FOODS . . . . .	269	797 359	25 104	5 660	3 384	123	203	(D)	66	(D)
5043	DAIRY PRODUCTS . . . . .	430	797 167	52 546	13 346	6 743	222	254	(D)	176	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	279	393 648	20 630	4 840	3 470	193	180	272 721	99	120 927
5045	CONFECTIONERY. . . . .	318	336 992	17 037	4 231	2 553	177	199	(D)	119	(D)
5046	FISH AND SEAFOODS. . . . .	190	169 149	11 508	2 733	2 324	125	175	(D)	15	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	765	1 259 979	75 958	18 223	9 908	558	695	1 019 513	70	240 466
5048	FRESH FRUITS AND VEGETABLES. . . . .	1 523	2 150 363	158 329	33 005	28 022	902	894	854 812	629	1 295 551
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 364	3 799 472	146 388	35 148	19 653	620	768	885 829	596	2 913 643
505	FARM PRODUCTS--RAW MATERIALS . . . . .	615	2 382 438	35 860	8 114	5 739	216	300	1 472 827	315	909 611
5052	COTTON . . . . .	28	255 520	2 000	485	233	9	17	191 767	11	63 753
5053	GRAIN. . . . .	348	(D)	(D)	(D)	(D)	(D)	170	(D)	178	(D)
5054	LIVESTOCK. . . . .	142	414 771	5 440	1 238	1 281	110	46	(D)	96	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	97	(D)	(D)	(D)	(D)	(D)	67	(D)	30	117 628
506	ELECTRICAL GOODS . . . . .	2 419	4 521 623	256 174	62 548	32 834	755	1 624	2 037 694	795	2 483 929
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	1 008	2 432 411	122 313	30 194	15 386	279	638	817 190	370	1 615 221
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	461	989 114	59 022	14 591	7 548	140	368	811 333	93	177 781
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	950	1 100 098	74 839	17 763	9 900	336	618	409 171	332	690 927
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1 712	1 490 288	149 202	36 120	21 343	677	1 352	1 046 412	360	443 876
5072	HARDWARE . . . . .	714	(D)	(D)	(D)	(D)	(D)	547	(D)	167	218 812
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	655	607 003	51 103	12 366	6 991	236	545	493 086	110	113 917
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	343	(D)	(D)	(D)	(D)	(D)	260	(D)	83	111 147
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	7 389	6 565 606	706 187	172 074	91 088	2 804	5 583	3 322 242	1 806	3 243 364
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	1 341	1 225 991	206 250	48 942	23 271	596	860	275 279	481	950 712
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	510	663 368	68 363	17 179	8 666	158	439	508 115	71	155 253
5083	FARM MACHINERY AND EQUIPMENT . . . . .	246	(D)	(D)	(D)	(D)	(D)	211	(D)	35	194 593
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1 688	1 571 895	134 604	32 813	17 996	595	1 115	(D)	573	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	1 399	1 327 193	116 770	28 929	15 226	412	1 073	687 828	326	639 365
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	801	517 511	61 791	15 059	9 240	298	638	375 794	163	141 717
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	855	(D)	(D)	(D)	(D)	(D)	786	296 235	69	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	549	555 503	46 513	11 713	6 213	184	461	325 918	88	229 585
5091	METALS AND MINERALS, N.E.C. . . . .	7941	3 525 339	129 511	31 665	15 969	258	704	1 431 806	237	2 093 533
	COAL . . . . .	24	18 882	917	232	166	20	18	13 078	6	5 804
	METAL SERVICE CENTERS. . . . .	387	1 275 804	88 202	21 393	10 836	50	374	2 100 647	13	232 964
	METAL SALES OFFICES. . . . .	530	2 230 653	40 392	10 040	4 967	188	312	375 888	218	1 854 765
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3 174	4 247 316	99 277	23 455	14 500	762	412	311 201	2 762	3 936 115
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	2 652	3 110 820	69 192	16 582	10 400	501	-	-	2 652	3 110 820
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	522	1 136 496	30 085	6 873	4 100	261	412	311 201	110	825 295
5093	SCRAP AND WASTE MATERIALS. . . . .	741	(D)	(D)	(D)	(D)	(D)	730	(D)	11	33 120
	IRON AND STEEL SCRAP . . . . .	383	(D)	(D)	(D)	(D)	(D)	381	(D)	2	(D)
	WASTE AND SECONDARY MATERIALS. . . . .	358	(D)	(D)	(D)	(D)	(D)	349	(D)	9	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	245	589 033	21 645	5 271	3 078	110	241	576 658	4	12 375
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	829	1 943 979	109 956	26 047	13 120	373	763	1 453 892	66	490 087
	BEER AND ALE . . . . .	560	(D)	(D)	(D)	(D)	(D)	544	555 275	16	(D)
	WINE AND DISTILLED SPIRITS . . . . .	269	(D)	(D)	(D)	(D)	(D)	219	898 617	50	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	1 247	1 995 063	126 639	30 477	17 377	550	940	(D)	307	(D)
	PRINTING AND WRITING (FINE) PAPER. . . . .	102	533 412	27 494	6 621	3 230	36	87	(D)	15	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	449	(D)	(D)	(D)	(D)	(D)	302	351 144	147	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	696	(D)	(D)	(D)	(D)	(D)	551	195 617	145	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 241	1 022 588	84 287	20 540	11 973	617	916	635 875	325	386 713
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	557	328 984	34 470	8 304	4 808	273	407	213 208	150	115 776
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	684	693 604	49 817	12 236	7 165	344	509	422 667	175	270 937
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	1 985	3 322 797	170 244	42 556	21 968	695	1 590	1 915 602	395	1 407 195
	LUMBER AND MILLWORK. . . . .	1 037	2 210 222	94 522	24 335	12 158	364	848	1 446 961	189	763 261
	CONSTRUCTION MATERIALS . . . . .	948	1 112 575	75 722	18 221	9 810	331	742	468 641	206	643 934
5099	AMUSEMENT AND SPORTING GOODS . . . . .	968	1 178 485	83 809	20 525	11 609	460	786	(D)	182	(D)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	390	(D)	(D)	(D)	(D)	(D)	294	175 182	96	(D)
	FARM SUPPLIES. . . . .	470	549 302	32 271	7 914	5 069	172	306	287 738	164	261 564
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	334	174 478	15 797	4 175	2 507	217	301	132 693	33	41 785
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	446	164 604	22 140	5 058	3 698	254	382	133 139	64	31 465
	OTHER PRODUCTS . . . . .	1 477	1 398 495	93 587	22 265	14 437	772	1 193	921 835	284	476 660

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

<sup>2</sup>Revised.

X Not applicable.



TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
UNITED STATES TOTAL . . . . .	311 464	308 177	459 475 967	358 385 749	28.2	23 921 680	18 100 929
MERCHANT WHOLESALERS . . . . .	212 993	208 997	206 055 065	157 391 769	30.9	15 367 740	11 544 746
OTHER OPERATING TYPES . . . . .	98 471	99 180	253 420 902	200 993 980	26.1	8 553 940	6 556 183
STANDARD CONSOLIDATED AREAS							
NEW YORK, N.Y.—NORTHEASTERN NEW JERSEY . . . . .	337 973	38 570	82 101 948	68 212 452	20.4	3 653 149	2 869 999
MERCHANT WHOLESALERS . . . . .	30 968	31 725	39 425 917	31 924 095	23.5	3 355 241	1 830 889
OTHER OPERATING TYPES . . . . .	7 005	6 845	42 676 031	36 288 357	17.6	1 297 908	1 039 110
CHICAGO, ILL.—NORTHWESTERN INDIANA . . . . .	12 799	12 692	33 268 603	24 190 686	37.5	1 593 024	1 168 301
MERCHANT WHOLESALERS . . . . .	9 002	8 970	12 152 391	8 841 578	37.4	955 269	695 440
OTHER OPERATING TYPES . . . . .	3 797	3 722	21 116 212	15 349 108	37.6	637 755	472 861
STANDARD METROPOLITAN STATISTICAL AREAS							
ABILENE, TEX. . . . .	261	289	193 795	163 621	18.4	10 810	10 018
MERCHANT WHOLESALERS . . . . .	186	213	120 455	103 420	16.5	8 070	7 574
OTHER OPERATING TYPES . . . . .	75	76	73 336	60 201	21.8	2 740	2 444
AKRON, OHIO . . . . .	750	754	1 705 571	1 079 247	58.0	71 597	56 680
MERCHANT WHOLESALERS . . . . .	540	577	504 837	430 355	17.3	43 697	34 978
OTHER OPERATING TYPES . . . . .	210	177	1 200 734	648 892	85.0	27 900	21 702
ALBANY, GA. . . . .	155	147	151 047	124 148	21.7	9 184	7 905
MERCHANT WHOLESALERS . . . . .	116	111	105 365	81 530	29.2	7 679	6 545
OTHER OPERATING TYPES . . . . .	39	36	45 682	42 618	7.2	1 505	1 360
ALBANY-SCHENECTADY-TROY, N.Y. . . . .	1 008	1 004	1 444 749	1 067 659	35.3	89 779	68 965
MERCHANT WHOLESALERS . . . . .	747	740	726 960	509 869	42.6	56 282	42 134
OTHER OPERATING TYPES . . . . .	261	264	717 789	557 790	28.7	33 497	26 831
ALBUQUERQUE, N.MEX. . . . .	533	512	467 771	381 878	22.5	34 747	29 483
MERCHANT WHOLESALERS . . . . .	406	395	283 321	256 388	10.5	24 768	22 191
OTHER OPERATING TYPES . . . . .	127	117	184 450	125 490	47.0	9 979	7 292
ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J. . . . .	702	685	692 530	545 676	26.9	48 882	35 133
MERCHANT WHOLESALERS . . . . .	547	528	354 137	259 301	36.6	31 824	23 161
OTHER OPERATING TYPES . . . . .	155	157	338 393	286 375	18.2	17 058	11 972
ALTOONA, PA. . . . .	176	196	139 658	130 419	7.1	9 403	7 739
MERCHANT WHOLESALERS . . . . .	126	146	73 590	76 210	-3.4	6 599	5 665
OTHER OPERATING TYPES . . . . .	50	50	66 068	54 209	21.9	2 804	2 074
AMARILLO, TEX. . . . .	395	373	474 696	419 225	13.2	28 337	24 989
MERCHANT WHOLESALERS . . . . .	300	284	292 504	264 538	10.6	22 146	19 246
OTHER OPERATING TYPES . . . . .	95	89	182 192	154 687	17.8	6 191	5 743
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF. . . . .	1 074	826	1 403 551	861 277	63.0	84 074	47 665
MERCHANT WHOLESALERS . . . . .	842	651	586 756	302 791	93.8	54 090	28 547
OTHER OPERATING TYPES . . . . .	232	175	816 795	558 486	46.3	29 984	19 118
ANDERSON, IND. . . . .	126	136	68 057	77 648	-12.4	5 864	4 732
MERCHANT WHOLESALERS . . . . .	77	83	38 057	45 622	-16.6	4 637	3 527
OTHER OPERATING TYPES . . . . .	49	53	30 000	32 026	-6.3	1 227	1 205
ANN ARBOR, MICH. . . . .	167	172	118 354	88 019	34.5	9 380	6 526
MERCHANT WHOLESALERS . . . . .	120	119	81 574	54 701	49.1	7 859	4 772
OTHER OPERATING TYPES . . . . .	47	53	36 780	33 318	10.4	1 521	1 754
ASHEVILLE, N.C. . . . .	216	241	167 543	141 270	18.6	13 498	10 456
MERCHANT WHOLESALERS . . . . .	161	182	112 669	93 036	21.1	10 391	8 267
OTHER OPERATING TYPES . . . . .	55	59	54 874	48 234	13.8	3 107	2 189
ATLANTA, GA. . . . .	3 167	2 821	8 497 774	5 732 857	48.2	378 160	257 684
MERCHANT WHOLESALERS . . . . .	1 874	1 600	2 140 485	1 421 274	50.6	175 760	115 253
OTHER OPERATING TYPES . . . . .	1 293	1 221	6 357 289	4 311 583	47.4	202 400	142 431
ATLANTIC CITY, N.J. . . . .	245	244	183 849	132 338	38.9	13 219	10 059
MERCHANT WHOLESALERS . . . . .	195	187	124 343	89 690	38.6	10 181	7 605
OTHER OPERATING TYPES . . . . .	50	57	59 506	42 648	39.5	3 038	2 454
AUGUSTA, GA.-S.C. . . . .	291	264	238 814	146 212	63.3	16 731	10 615
MERCHANT WHOLESALERS . . . . .	215	194	118 957	92 066	29.2	11 063	7 798
OTHER OPERATING TYPES . . . . .	76	70	119 857	54 146	121.4	5 668	2 817
AUSTIN, TEX. . . . .	360	344	313 634	212 983	47.3	21 994	14 286
MERCHANT WHOLESALERS . . . . .	286	271	220 570	141 515	55.9	15 880	10 690
OTHER OPERATING TYPES . . . . .	74	73	93 064	71 468	30.2	6 114	3 596
BAKERSFIELD, CALIF. . . . .	466	462	429 716	466 196	-8.8	24 309	21 351
MERCHANT WHOLESALERS . . . . .	338	330	296 996	176 869	67.9	18 944	14 545
OTHER OPERATING TYPES . . . . .	128	132	132 720	289 327	-54.1	5 365	6 806
BALTIMORE, MD. . . . .	2 384	2 379	4 106 592	3 183 685	29.0	231 078	188 660
MERCHANT WHOLESALERS . . . . .	1 754	1 766	1 699 978	1 387 097	22.6	149 215	118 687
OTHER OPERATING TYPES . . . . .	630	613	2 406 614	1 796 588	34.0	81 863	69 973

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.

TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
BATON ROUGE, LA. . . . .	463	367	525 085	274 459	91.3	35 297	18 122
MERCHANT WHOLESALERS. . . . .	371	292	308 997	178 478	73.1	26 069	13 865
OTHER OPERATING TYPES. . . . .	92	75	216 088	95 981	125.1	9 228	4 257
BAY CITY, MICH. . . . .	142	141	147 929	109 018	35.7	10 577	7 524
MERCHANT WHOLESALERS. . . . .	104	103	106 456	84 447	26.1	8 506	6 353
OTHER OPERATING TYPES. . . . .	38	38	41 473	24 571	68.8	2 071	1 171
BEAUMONT-PORT ARTHUR-ORANGE, TEX. . . . .	435	446	447 045	285 293	56.7	25 735	20 900
MERCHANT WHOLESALERS. . . . .	355	359	325 136	185 434	75.3	20 344	15 357
OTHER OPERATING TYPES. . . . .	80	87	121 909	99 859	22.1	5 391	5 543
BILLINGS, MONT. . . . .	258	247	266 673	206 813	28.9	15 999	12 961
MERCHANT WHOLESALERS. . . . .	178	170	154 861	121 988	26.9	12 446	10 083
OTHER OPERATING TYPES. . . . .	80	77	111 812	84 825	31.8	3 553	2 878
BILOXI-GULFPORT, MISS. . . . .	144	144	83 053	75 539	9.9	5 794	5 003
MERCHANT WHOLESALERS. . . . .	122	123	57 618	54 532	5.7	5 189	4 511
OTHER OPERATING TYPES. . . . .	22	21	25 435	21 007	21.1	605	492
BINGHAMTON, N.Y.-PA. . . . .	344	350	308 229	297 616	3.6	24 357	22 977
MERCHANT WHOLESALERS. . . . .	249	251	164 157	129 148	27.1	14 729	12 269
OTHER OPERATING TYPES. . . . .	95	99	144 072	168 468	-14.5	9 628	10 708
BIRMINGHAM, ALA. . . . .	1 197	1 126	2 132 727	1 615 937	32.0	107 724	84 610
MERCHANT WHOLESALERS. . . . .	803	746	840 635	639 636	31.4	70 467	52 929
OTHER OPERATING TYPES. . . . .	394	380	1 292 092	976 301	32.3	37 257	31 681
BLOOMINGTON-NORMAL, ILL. . . . .	175	181	256 064	174 153	47.0	12 991	10 004
MERCHANT WHOLESALERS. . . . .	95	90	181 770	106 863	70.1	10 635	7 717
OTHER OPERATING TYPES. . . . .	80	91	74 294	67 290	10.4	2 356	2 287
BOISE CITY, IDAHO. . . . .	299	278	249 452	195 492	27.6	17 816	13 881
MERCHANT WHOLESALERS. . . . .	219	208	170 200	135 307	25.8	13 714	10 679
OTHER OPERATING TYPES. . . . .	80	70	79 252	60 185	31.7	4 102	3 202
BOSTON, MASS. . . . .	5 705	5 809	10 436 219	8 192 223	27.4	550 470	421 149
MERCHANT WHOLESALERS. . . . .	4 128	4 284	4 251 362	3 390 396	25.4	341 924	263 229
OTHER OPERATING TYPES. . . . .	1 577	1 525	6 184 857	4 801 827	28.8	208 546	157 920
BRIDGEPORT, CONN. . . . .	499	511	657 021	513 393	28.0	50 391	40 696
MERCHANT WHOLESALERS. . . . .	397	405	410 935	296 533	38.6	35 711	26 584
OTHER OPERATING TYPES. . . . .	102	106	246 086	216 860	13.5	14 680	14 112
BROCKTON, MASS. . . . .	182	175	157 825	130 936	20.5	15 288	10 680
MERCHANT WHOLESALERS. . . . .	158	155	119 356	93 330	27.9	11 306	8 270
OTHER OPERATING TYPES. . . . .	24	20	38 469	37 606	2.3	3 982	2 410
BROWNSVILLE-HARLINGEN-SAN BENITO, TEX. . . . .	232	241	142 160	155 015	-8.3	7 897	6 909
MERCHANT WHOLESALERS. . . . .	175	173	88 945	100 056	-11.1	6 674	5 104
OTHER OPERATING TYPES. . . . .	57	68	53 215	54 959	-3.2	1 223	1 805
BUFFALO, N.Y. . . . .	2 015	2 056	3 249 873	2 897 186	12.2	169 654	131 207
MERCHANT WHOLESALERS. . . . .	1 439	1 464	1 319 277	1 055 515	25.0	107 564	83 231
OTHER OPERATING TYPES. . . . .	576	592	1 930 596	1 841 671	4.8	62 090	47 976
CANTON, OHIO . . . . .	417	402	476 522	343 138	38.9	35 719	26 669
MERCHANT WHOLESALERS. . . . .	346	329	327 089	255 372	28.1	29 040	21 491
OTHER OPERATING TYPES. . . . .	71	73	149 433	87 766	70.3	6 679	5 178
CEDAR RAPIDS, IOWA . . . . .	295	277	302 272	217 487	39.0	22 563	16 126
MERCHANT WHOLESALERS. . . . .	196	189	177 542	132 139	34.4	15 603	11 567
OTHER OPERATING TYPES. . . . .	99	88	124 730	85 348	46.1	6 960	4 559
CHAMPAIGN-URBANA, ILL. . . . .	196	197	330 152	263 109	25.5	11 691	7 215
MERCHANT WHOLESALERS. . . . .	121	104	271 826	179 482	51.5	9 763	5 465
OTHER OPERATING TYPES. . . . .	75	93	58 326	83 627	-30.3	1 928	1 750
CHARLESTON, S.C. . . . .	317	293	346 895	283 092	22.5	22 076	16 473
MERCHANT WHOLESALERS. . . . .	241	209	241 197	161 492	49.4	15 929	10 672
OTHER OPERATING TYPES. . . . .	76	84	105 698	121 600	-13.1	6 147	5 801
CHARLESTON, W.VA. . . . .	392	386	401 337	336 268	19.4	34 218	23 855
MERCHANT WHOLESALERS. . . . .	295	287	236 232	187 632	25.9	24 542	18 116
OTHER OPERATING TYPES. . . . .	97	99	165 105	148 636	11.1	9 676	5 739
CHARLOTTE, N.C. . . . .	1 364	1 214	3 884 791	2 810 554	38.2	143 143	99 329
MERCHANT WHOLESALERS. . . . .	800	721	891 631	638 808	39.6	76 711	52 075
OTHER OPERATING TYPES. . . . .	564	493	2 993 160	2 171 746	37.8	66 432	47 254
CHATTANOOGA, TENN.-GA. . . . .	556	512	732 019	506 027	44.7	40 705	27 643
MERCHANT WHOLESALERS. . . . .	403	368	355 885	290 796	22.4	28 260	19 567
OTHER OPERATING TYPES. . . . .	153	144	376 134	215 231	74.8	12 445	8 076
CHICAGO, ILL. . . . .	<sup>1</sup> 12 326	12 206	<sup>1</sup> 32 648 472	<sup>1</sup> 23 734 464	37.6	<sup>1</sup> 1 553 798	1 135 685
MERCHANT WHOLESALERS. . . . .	<sup>1</sup> 8 655	8 607	<sup>1</sup> 11 815 130	<sup>1</sup> 8 614 679	37.1	<sup>1</sup> 927 378	673 476
OTHER OPERATING TYPES. . . . .	<sup>1</sup> 3 671	3 599	<sup>1</sup> 20 833 342	15 117 785	37.8	626 420	462 209
CINCINNATI, OHIO-KY.-IND. . . . .	2 283	2 272	5 284 176	4 043 305	30.7	228 088	169 808
MERCHANT WHOLESALERS. . . . .	1 412	1 451	1 398 749	1 030 043	35.8	123 368	94 235
OTHER OPERATING TYPES. . . . .	871	821	3 885 427	3 013 262	28.9	104 720	75 573
CLEVELAND, OHIO. . . . .	3 701	3 665	7 651 561	6 322 764	21.0	387 116	313 248
MERCHANT WHOLESALERS. . . . .	2 427	2 456	2 470 491	1 910 698	29.3	234 437	187 383
OTHER OPERATING TYPES. . . . .	1 274	1 209	5 181 070	4 412 066	17.4	152 679	125 865

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>1</sup> Revised. X Not applicable.



TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
COLORADO SPRINGS, COLO..	176	173	84 644	83 988	0.8	7 854	7 060
MERCHANT WHOLESALERS..	142	138	67 988	68 588	-0.9	6 316	6 024
OTHER OPERATING TYPES ..	34	35	16 656	15 400	8.2	1 538	1 036
COLUMBIA, S.C. ....	502	438	637 288	403 301	58.0	38 974	25 487
MERCHANT WHOLESALERS..	353	317	381 704	265 920	43.5	27 026	19 201
OTHER OPERATING TYPES ..	149	121	255 584	137 381	86.0	11 948	6 286
COLUMBUS, GA.-ALA. ....	236	219	209 453	143 914	45.5	13 833	10 448
MERCHANT WHOLESALERS..	173	167	140 779	89 888	56.6	10 155	8 016
OTHER OPERATING TYPES ..	63	52	68 674	54 026	27.1	3 678	2 432
COLUMBUS, OHIO .....	1 197	1 143	2 084 009	1 464 246	42.3	125 540	91 235
MERCHANT WHOLESALERS..	837	808	1 084 704	790 901	37.1	84 778	62 260
OTHER OPERATING TYPES ..	360	335	999 305	673 345	48.4	40 762	28 975
CORPUS CHRISTI, TEX. ....	486	452	417 809	274 732	52.1	26 551	18 621
MERCHANT WHOLESALERS..	364	326	313 513	197 541	58.7	20 496	14 358
OTHER OPERATING TYPES ..	122	126	104 296	77 191	35.1	6 055	4 263
DALLAS, TEX. ....	3 528	3 288	7 303 299	5 661 065	29.0	335 310	260 340
MERCHANT WHOLESALERS..	2 217	2 018	2 504 197	2 073 323	20.8	183 084	145 343
OTHER OPERATING TYPES ..	1 311	1 270	4 799 102	3 587 742	33.8	152 226	114 997
DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL..	620	577	986 198	636 542	54.9	45 970	30 716
MERCHANT WHOLESALERS..	393	352	362 963	238 518	52.2	30 566	19 491
OTHER OPERATING TYPES ..	227	225	623 235	398 024	56.6	15 404	11 225
DAYTON, OHIO .....	1 004	947	1 443 579	1 027 501	40.5	89 570	61 434
MERCHANT WHOLESALERS..	673	654	713 998	464 467	53.7	62 053	43 918
OTHER OPERATING TYPES ..	331	293	729 581	563 034	29.6	27 517	17 516
DECATUR, ILL. ....	202	216	267 220	238 020	12.3	12 617	9 990
MERCHANT WHOLESALERS..	135	147	167 273	111 897	49.5	9 945	7 728
OTHER OPERATING TYPES ..	67	69	99 947	126 123	-20.8	2 672	2 262
DENVER, COLO. ....	2 345	2 273	3 551 344	2 941 023	20.7	201 917	156 830
MERCHANT WHOLESALERS..	1 554	1 487	1 422 619	1 226 595	16.0	123 402	98 473
OTHER OPERATING TYPES ..	791	786	2 128 725	1 714 428	24.2	78 515	58 357
DES MOINES, IOWA .....	706	703	1 462 276	1 008 634	45.0	71 634	52 274
MERCHANT WHOLESALERS..	484	486	731 216	531 188	37.6	48 445	35 557
OTHER OPERATING TYPES ..	222	217	731 060	477 446	53.1	23 189	16 717
DETROIT, MICH. ....	5 644	5 643	13 321 063	9 951 957	33.9	622 973	437 921
MERCHANT WHOLESALERS..	3 935	3 996	4 468 245	3 068 267	46.3	370 035	264 184
OTHER OPERATING TYPES ..	1 689	1 647	8 852 818	6 883 690	28.3	252 938	173 737
DUBUQUE, IOWA .....	145	143	104 114	87 311	19.2	7 035	6 533
MERCHANT WHOLESALERS..	95	95	59 378	43 741	35.7	5 016	3 987
OTHER OPERATING TYPES ..	50	48	44 736	43 570	2.7	2 019	2 546
DULUTH-SUPERIOR, MINN.-WIS..	443	469	579 047	534 437	8.3	28 551	24 798
MERCHANT WHOLESALERS..	304	321	448 510	346 066	29.6	21 733	18 674
OTHER OPERATING TYPES ..	139	148	130 537	188 371	-30.7	6 818	6 124
DURHAM, N.C. ....	167	191	144 944	138 310	4.8	9 654	8 733
MERCHANT WHOLESALERS..	122	138	84 340	78 678	7.2	7 200	6 674
OTHER OPERATING TYPES ..	45	53	60 604	59 632	1.6	2 454	2 059
EL PASO, TEX. ....	507	480	540 760	505 166	7.0	32 755	26 348
MERCHANT WHOLESALERS..	374	354	297 558	272 751	9.1	23 556	19 069
OTHER OPERATING TYPES ..	133	126	243 202	232 415	4.6	9 199	7 279
ERIE, PA. ....	362	354	288 215	214 635	34.3	23 357	15 855
MERCHANT WHOLESALERS..	272	268	167 963	132 652	26.6	16 646	11 236
OTHER OPERATING TYPES ..	90	86	120 252	81 983	46.7	6 711	4 619
EUGENE, OREG. ....	323	295	281 677	245 909	14.5	20 998	14 302
MERCHANT WHOLESALERS..	241	219	208 380	190 393	9.4	16 527	11 579
OTHER OPERATING TYPES ..	82	76	73 297	55 516	32.0	4 471	2 723
EVANSVILLE, IND.-KY. ....	456	436	443 936	351 187	26.4	31 837	22 300
MERCHANT WHOLESALERS..	335	316	265 583	199 843	32.9	23 274	16 775
OTHER OPERATING TYPES ..	121	120	178 353	151 344	17.8	8 563	5 525
FALL RIVER, MASS.-R.I. ....	156	168	133 376	113 556	17.5	9 630	7 943
MERCHANT WHOLESALERS..	134	148	87 895	76 444	15.0	7 571	6 537
OTHER OPERATING TYPES ..	22	20	45 481	37 112	22.6	2 059	1 406
FARGO-MOORHEAD, N.DAK.-MINN. ....	355	362	652 571	538 785	21.1	27 022	21 248
MERCHANT WHOLESALERS..	177	176	237 180	179 304	32.3	15 956	12 741
OTHER OPERATING TYPES ..	178	186	415 391	359 481	15.6	11 066	8 507
FAYETTEVILLE, N.C. ....	139	129	113 312	81 401	39.2	8 940	5 507
MERCHANT WHOLESALERS..	108	101	79 143	51 269	54.4	6 770	4 161
OTHER OPERATING TYPES ..	31	28	34 169	30 132	13.4	2 170	1 346
FITCHBURG-LEOMINSTER, MASS..	105	113	73 671	147 809	-50.2	6 922	8 184
MERCHANT WHOLESALERS..	90	87	61 434	49 712	23.6	6 426	5 186
OTHER OPERATING TYPES ..	15	26	12 237	98 097	-87.5	496	2 854
FLINT, MICH. ....	409	107	581 304	385 526	50.8	61 096	46 574
MERCHANT WHOLESALERS..	268	87	242 862	192 922	25.9	21 694	15 916
OTHER OPERATING TYPES ..	141	20	338 442	192 604	75.7	39 402	30 658

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.

TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
FORT LAUDERDALE-HOLLYWOOD, FLA. . . . .	619	526	470 042	358 680	31.0	30 657	21 634
MERCHANT WHOLESALERS. . . . .	485	418	272 510	191 662	42.2	23 025	15 974
OTHER OPERATING TYPES. . . . .	134	108	197 532	167 018	18.3	7 632	5 660
FORT SMITH, ARK.-OKLA. . . . .	291	257	199 008	179 003	11.2	12 752	9 977
MERCHANT WHOLESALERS. . . . .	220	184	134 661	102 038	32.0	10 831	7 561
OTHER OPERATING TYPES. . . . .	71	73	64 347	76 965	-16.4	1 921	2 416
FORT WAYNE, IND. . . . .	489	483	782 334	455 403	71.8	52 831	33 291
MERCHANT WHOLESALERS. . . . .	340	351	481 044	304 665	57.9	36 838	25 146
OTHER OPERATING TYPES. . . . .	149	132	301 290	150 738	99.9	15 993	8 145
FORT WORTH, TEX. . . . .	1 130	1 021	1 576 519	1 166 467	35.2	91 135	60 240
MERCHANT WHOLESALERS. . . . .	878	801	942 917	661 259	42.6	65 662	44 202
OTHER OPERATING TYPES. . . . .	252	220	633 602	505 208	25.4	25 473	16 038
FRESNO, CALIF. . . . .	756	774	898 834	718 050	25.2	60 632	46 822
MERCHANT WHOLESALERS. . . . .	538	524	562 672	425 910	32.1	39 897	28 549
OTHER OPERATING TYPES. . . . .	218	250	336 162	292 140	15.1	20 735	18 273
GADSDEN, ALA. . . . .	108	97	56 260	42 189	33.4	4 019	2 622
MERCHANT WHOLESALERS. . . . .	83	79	39 574	29 376	34.7	3 361	2 203
OTHER OPERATING TYPES. . . . .	25	18	16 686	12 813	30.2	658	419
GALVESTON-TEXAS CITY, TEX. . . . .	141	136	83 340	126 510	-34.1	5 180	5 720
MERCHANT WHOLESALERS. . . . .	118	109	66 317	66 679	-0.5	4 318	3 939
OTHER OPERATING TYPES. . . . .	23	27	17 023	59 831	-71.5	862	1 781
GARY-HAMMOND-EAST CHICAGO, IND. . . . .	473	486	620 131	458 222	35.3	39 226	32 616
MERCHANT WHOLESALERS. . . . .	347	363	337 261	226 899	48.6	27 891	21 964
OTHER OPERATING TYPES. . . . .	126	123	282 870	231 323	22.3	11 335	10 652
GRAND RAPIDS, MICH. . . . .	1 015	1 003	1 448 059	1 008 216	43.6	89 515	61 540
MERCHANT WHOLESALERS. . . . .	720	704	887 993	632 113	40.5	66 115	45 211
OTHER OPERATING TYPES. . . . .	295	289	560 066	376 103	48.9	23 400	16 329
GREAT FALLS, MONT. . . . .	160	160	220 661	142 303	55.1	8 336	6 805
MERCHANT WHOLESALERS. . . . .	106	106	144 192	67 702	113.0	6 415	5 205
OTHER OPERATING TYPES. . . . .	54	54	76 469	74 601	2.5	1 921	1 600
GREEN BAY, WIS. . . . .	310	290	418 235	349 953	19.5	24 623	18 191
MERCHANT WHOLESALERS. . . . .	225	212	243 238	169 118	43.8	17 310	11 919
OTHER OPERATING TYPES. . . . .	85	78	174 997	180 835	-3.2	7 313	6 272
GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. . . . .	1 073	1 005	1 397 005	1 014 883	37.7	88 255	60 889
MERCHANT WHOLESALERS. . . . .	712	672	634 521	422 428	50.2	57 562	38 316
OTHER OPERATING TYPES. . . . .	361	333	762 484	592 455	28.7	30 693	22 573
GREENVILLE, S.C. . . . .	512	421	553 010	355 518	55.6	34 640	22 145
MERCHANT WHOLESALERS. . . . .	349	280	298 967	169 354	76.5	22 146	13 708
OTHER OPERATING TYPES. . . . .	163	141	254 043	186 164	36.5	12 494	8 437
HAMILTON-MIDDLETOWN, OHIO. . . . .	154	144	373 769	103 476	261.2	30 735	7 997
MERCHANT WHOLESALERS. . . . .	117	107	330 197	43 482	659.4	28 272	4 518
OTHER OPERATING TYPES. . . . .	37	37	43 572	59 994	-27.4	2 463	3 479
HARRISBURG, PA. . . . .	579	544	841 360	636 931	32.1	56 953	42 562
MERCHANT WHOLESALERS. . . . .	402	380	439 494	309 638	41.9	37 939	27 819
OTHER OPERATING TYPES. . . . .	177	164	401 866	327 293	22.8	19 014	14 743
HARTFORD, CONN. . . . .	1 094	1 054	1 517 442	1 141 150	33.0	108 035	77 696
MERCHANT WHOLESALERS. . . . .	790	755	890 906	590 883	50.8	72 658	49 115
OTHER OPERATING TYPES. . . . .	304	299	626 536	550 267	13.9	35 377	28 581
HONOLULU, HAWAII . . . . .	849	779	912 333	646 539	41.1	67 698	50 356
MERCHANT WHOLESALERS. . . . .	631	591	475 060	336 583	41.1	47 813	33 879
OTHER OPERATING TYPES. . . . .	218	188	437 273	309 956	41.1	19 885	16 477
HOUSTON, TEX. . . . .	3 402	2 829	5 561 226	4 485 142	46.3	325 833	236 936
MERCHANT WHOLESALERS. . . . .	2 477	2 034	3 266 498	2 150 285	51.9	218 955	155 241
OTHER OPERATING TYPES. . . . .	925	795	3 294 728	2 334 857	41.1	106 878	81 695
HUNTINGTON-ASHLAND, W. VA.-KY.-OHIO. . . . .	360	375	432 395	375 244	15.2	25 678	22 011
MERCHANT WHOLESALERS. . . . .	265	273	209 268	168 881	23.9	17 324	14 339
OTHER OPERATING TYPES. . . . .	95	102	223 127	206 363	8.1	8 354	7 672
HUNTSVILLE, ALA. . . . .	230	183	167 908	121 362	38.4	13 211	8 193
MERCHANT WHOLESALERS. . . . .	168	128	86 973	72 545	19.9	7 540	4 878
OTHER OPERATING TYPES. . . . .	62	55	80 935	48 817	65.8	5 671	3 315
INDIANAPOLIS, IND. . . . .	1 852	1 829	3 629 414	2 802 148	29.5	187 880	137 376
MERCHANT WHOLESALERS. . . . .	1 122	1 098	1 367 116	1 018 734	34.2	116 353	85 122
OTHER OPERATING TYPES. . . . .	730	731	2 262 298	1 783 414	26.9	71 527	52 254
JACKSON, MICH. . . . .	194	200	182 287	146 645	24.3	11 726	9 282
MERCHANT WHOLESALERS. . . . .	126	135	95 544	69 856	36.8	8 387	6 318
OTHER OPERATING TYPES. . . . .	68	65	86 743	76 789	13.0	3 339	2 964
JACKSON, MISS. . . . .	489	438	607 226	411 312	47.6	41 055	27 588
MERCHANT WHOLESALERS. . . . .	358	332	363 583	263 208	38.1	30 664	20 987
OTHER OPERATING TYPES. . . . .	131	106	243 643	148 104	64.5	10 391	6 601
JACKSONVILLE, FLA. . . . .	995	986	2 612 138	2 002 087	30.5	98 069	74 087
MERCHANT WHOLESALERS. . . . .	677	670	756 474	566 967	33.4	58 176	43 770
OTHER OPERATING TYPES. . . . .	318	316	1 855 664	1 435 120	29.3	39 893	30 317

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>†</sup> Revised. X Not applicable.



TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
JERSEY CITY, N.J. . . . .	987	1 068	1 540 304	1 121 303	37.4	106 428	78 738
MERCHANT WHOLESALERS . . . . .	864	948	1 047 912	718 697	45.8	78 420	58 359
OTHER OPERATING TYPES . . . . .	123	120	492 392	402 606	22.3	28 008	20 379
JOHNSTOWN, PA. . . . .	269	295	166 592	136 404	22.1	12 333	10 397
MERCHANT WHOLESALERS . . . . .	207	229	100 333	85 172	17.8	8 527	7 273
OTHER OPERATING TYPES . . . . .	62	66	66 259	51 232	29.3	3 806	3 124
KALAMAZOO, MICH. . . . .	281	286	276 725	205 486	34.7	24 017	17 004
MERCHANT WHOLESALERS . . . . .	205	204	140 433	95 040	47.8	14 847	9 729
OTHER OPERATING TYPES . . . . .	76	82	136 292	110 446	23.4	9 170	7 275
KANSAS CITY, MO.—KANS. . . . .	2 547	2 513	6 213 062	5 069 967	22.5	264 464	207 396
MERCHANT WHOLESALERS . . . . .	1 657	1 637	2 705 698	2 108 292	28.3	157 924	118 705
OTHER OPERATING TYPES . . . . .	890	876	3 507 364	2 961 675	18.4	106 540	88 691
KENOSHA, WIS. . . . .	89	88	49 380	53 002	-6.8	3 925	3 617
MERCHANT WHOLESALERS . . . . .	69	67	32 042	27 511	16.5	2 924	2 566
OTHER OPERATING TYPES . . . . .	20	21	17 338	25 491	-32.0	1 001	1 051
KNOXVILLE, TENN. . . . .	641	613	698 106	501 631	39.2	48 692	34 057
MERCHANT WHOLESALERS . . . . .	470	452	395 819	280 109	41.3	34 390	24 800
OTHER OPERATING TYPES . . . . .	171	161	302 287	221 522	36.5	14 302	9 257
LAFAYETTE, LA. . . . .	241	210	193 225	118 620	62.9	13 042	7 908
MERCHANT WHOLESALERS . . . . .	191	155	151 073	69 854	116.3	11 095	5 741
OTHER OPERATING TYPES . . . . .	50	55	42 152	48 766	-13.6	1 947	2 167
LAFAYETTE—WEST LAFAYETTE, IND. . . . .	115	134	78 035	64 838	20.4	7 377	5 452
MERCHANT WHOLESALERS . . . . .	74	80	44 782	29 697	50.8	5 131	3 274
OTHER OPERATING TYPES . . . . .	41	54	33 253	35 141	-5.4	2 246	2 178
LAKE CHARLES, LA. . . . .	173	165	151 757	111 353	36.3	10 406	7 942
MERCHANT WHOLESALERS . . . . .	137	132	105 560	74 775	41.2	8 963	6 740
OTHER OPERATING TYPES . . . . .	36	33	46 197	36 578	26.3	1 443	1 202
LANCASTER, PA. . . . .	414	421	424 192	362 446	17.0	23 663	18 719
MERCHANT WHOLESALERS . . . . .	295	291	205 624	153 860	33.6	16 399	12 549
OTHER OPERATING TYPES . . . . .	119	130	218 568	208 586	4.8	7 264	6 170
LANSING, MICH. . . . .	443	444	593 850	411 288	44.4	35 494	23 178
MERCHANT WHOLESALERS . . . . .	278	275	251 542	167 029	50.6	22 051	14 570
OTHER OPERATING TYPES . . . . .	165	169	342 308	244 259	40.1	13 443	8 608
LAREDO, TEX. . . . .	100	87	67 305	32 319	108.3	3 895	1 629
MERCHANT WHOLESALERS . . . . .	85	69	53 402	24 790	115.4	2 977	1 345
OTHER OPERATING TYPES . . . . .	15	18	13 903	7 529	84.7	918	284
LAS VEGAS, NEV. . . . .	238	234	224 097	201 282	11.3	15 550	13 412
MERCHANT WHOLESALERS . . . . .	202	196	170 129	164 573	3.4	12 794	11 969
OTHER OPERATING TYPES . . . . .	36	38	53 968	36 709	47.0	2 756	1 443
LAWRENCE—HAVERHILL, MASS.—N.H. . . . .	256	250	263 575	210 009	25.5	18 852	16 442
MERCHANT WHOLESALERS . . . . .	223	219	187 937	160 499	17.1	15 079	13 495
OTHER OPERATING TYPES . . . . .	33	31	75 638	49 510	52.8	3 773	2 932
LAWTON, OKLA. . . . .	96	82	51 877	36 683	41.4	3 584	2 276
MERCHANT WHOLESALERS . . . . .	76	65	35 975	25 630	40.4	3 178	2 039
OTHER OPERATING TYPES . . . . .	20	17	15 902	11 053	43.9	406	237
LEWISTON—AUBURN, MAINE . . . . .	135	135	111 047	83 295	33.3	7 954	6 203
MERCHANT WHOLESALERS . . . . .	112	114	70 958	55 142	28.7	6 035	4 734
OTHER OPERATING TYPES . . . . .	23	21	40 089	28 153	42.4	1 919	1 469
LEXINGTON, KY. . . . .	293	279	383 373	290 957	31.8	22 559	16 491
MERCHANT WHOLESALERS . . . . .	202	194	205 273	133 031	54.3	16 011	11 811
OTHER OPERATING TYPES . . . . .	91	85	178 100	157 926	12.8	6 548	4 680
LIMA, OHIO . . . . .	311	301	322 164	238 393	35.1	16 759	10 939
MERCHANT WHOLESALERS . . . . .	194	174	193 465	85 981	125.0	12 175	6 574
OTHER OPERATING TYPES . . . . .	117	127	128 699	152 412	-15.6	4 584	4 365
LINCOLN, NEBR. . . . .	253	232	371 186	208 940	77.7	20 246	14 956
MERCHANT WHOLESALERS . . . . .	177	162	236 141	167 440	41.0	15 843	12 150
OTHER OPERATING TYPES . . . . .	76	70	135 045	41 500	225.4	4 403	2 806
LITTLE ROCK—NORTH LITTLE ROCK, ARK. . . . .	593	607	726 701	570 630	27.3	47 732	34 919
MERCHANT WHOLESALERS . . . . .	448	436	457 332	333 572	37.1	35 942	25 509
OTHER OPERATING TYPES . . . . .	145	171	269 369	237 058	13.6	11 790	9 410
LORAIN—ELYRIA, OHIO. . . . .	180	162	86 936	61 632	41.1	7 535	5 319
MERCHANT WHOLESALERS . . . . .	132	124	55 173	42 567	29.6	5 770	4 275
OTHER OPERATING TYPES . . . . .	48	38	31 763	19 065	66.6	1 765	1 044
LOS ANGELES—LONG BEACH, CALIF. . . . .	12 298	12 216	21 500 789	17 138 183	25.4	1 270 642	993 384
MERCHANT WHOLESALERS . . . . .	9 322	9 213	10 044 998	7 696 705	30.5	849 927	653 757
OTHER OPERATING TYPES . . . . .	2 976	3 003	11 455 791	9 441 478	21.3	420 715	339 627
LOUISVILLE, KY.—IND. . . . .	1 212	1 177	2 074 268	1 594 359	30.1	113 392	90 148
MERCHANT WHOLESALERS . . . . .	871	874	887 330	731 372	21.3	80 082	63 684
OTHER OPERATING TYPES . . . . .	341	303	1 186 938	862 987	37.5	33 310	26 464
LOWELL, MASS. . . . .	116	122	98 577	72 936	35.2	6 766	5 721
MERCHANT WHOLESALERS . . . . .	104	111	65 676	52 409	25.3	5 721	4 744
OTHER OPERATING TYPES . . . . .	12	11	32 901	20 527	60.3	1 045	977

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>†</sup>Revised. X Not applicable.

TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
LUBBOCK, TEX. . . . .	476	500	533 023	502 233	6.1	27 715	24 207
MERCHANT WHOLESALERS. . . . .	349	377	350 876	359 065	-2.3	19 420	18 487
OTHER OPERATING TYPES . . . . .	127	123	182 147	143 168	27.2	8 295	5 720
LYNCHBURG, VA. . . . .	166	156	152 062	120 601	26.1	10 097	8 460
MERCHANT WHOLESALERS. . . . .	115	105	93 005	70 007	32.9	7 853	6 294
OTHER OPERATING TYPES . . . . .	51	51	59 057	50 594	16.7	2 244	2 166
MACON, GA. . . . .	273	261	248 694	173 451	43.4	19 180	13 249
MERCHANT WHOLESALERS. . . . .	211	206	172 135	127 246	35.3	15 556	11 119
OTHER OPERATING TYPES . . . . .	62	55	76 559	46 205	65.7	3 624	2 130
MAOISON, WIS. . . . .	414	415	412 034	291 119	41.5	35 647	23 424
MERCHANT WHOLESALERS. . . . .	290	290	254 097	187 073	35.8	25 850	17 770
OTHER OPERATING TYPES . . . . .	124	125	157 937	104 046	51.8	9 797	5 654
MANCHESTER, N.H. . . . .	201	210	252 082	193 560	30.2	16 600	12 614
MERCHANT WHOLESALERS. . . . .	147	158	153 438	127 347	20.5	11 217	9 381
OTHER OPERATING TYPES . . . . .	54	52	98 644	66 213	49.0	5 383	3 233
MANSFIELD, OHIO. . . . .	181	160	108 783	85 398	27.4	11 241	8 313
MERCHANT WHOLESALERS. . . . .	119	108	67 692	52 938	27.9	7 891	5 527
OTHER OPERATING TYPES . . . . .	62	52	41 091	32 460	26.6	3 350	2 786
MCALLEN-PHARR-EDINBURG, TEX. . . . .	265	264	168 405	137 963	22.1	11 875	11 154
MERCHANT WHOLESALERS. . . . .	190	161	105 862	66 524	59.1	8 792	4 684
OTHER OPERATING TYPES . . . . .	75	103	62 543	71 439	-12.5	3 083	6 470
MEMPHIS, TENN.-ARK. . . . .	1 534	1 422	4 406 403	3 596 832	22.5	157 928	119 423
MERCHANT WHOLESALERS. . . . .	1 055	988	2 204 471	1 709 322	29.0	98 267	76 884
OTHER OPERATING TYPES . . . . .	479	434	2 201 932	1 887 510	16.7	59 661	42 539
MERIDEN, CONN. . . . .	54	51	29 811	25 923	15.0	2 622	2 059
MERCHANT WHOLESALERS. . . . .	39	39	15 450	13 826	11.7	1 713	1 446
OTHER OPERATING TYPES . . . . .	15	12	14 361	12 097	18.7	909	613
MIAMI, FLA. . . . .	2 553	2 360	2 723 828	1 829 310	48.9	186 764	124 162
MERCHANT WHOLESALERS. . . . .	2 077	1 917	1 722 153	1 182 447	45.6	140 323	93 856
OTHER OPERATING TYPES . . . . .	476	443	1 001 675	646 863	54.9	46 441	30 306
MILANO, TEX. . . . .	152	158	(0)	(0)	(0)	(0)	(0)
MERCHANT WHOLESALERS. . . . .	111	116	(0)	(0)	(0)	(0)	(0)
OTHER OPERATING TYPES . . . . .	41	42	(0)	(0)	(0)	(0)	(0)
MILWAUKEE, WIS. . . . .	2 287	2 376	4 046 955	2 975 463	36.0	217 857	160 375
MERCHANT WHOLESALERS. . . . .	1 553	1 595	1 513 743	1 120 867	35.1	134 587	102 805
OTHER OPERATING TYPES . . . . .	734	781	2 533 212	1 854 596	36.6	83 270	57 570
MINNEAPOLIS-ST. PAUL, MINN. . . . .	3 289	3 160	7 469 690	6 564 747	29.0	377 708	294 960
MERCHANT WHOLESALERS. . . . .	2 118	2 096	7 708 248	2 705 547	37.1	240 185	190 337
OTHER OPERATING TYPES . . . . .	1 171	1 064	4 761 442	3 859 200	23.4	137 523	104 623
MOBILE, ALA. . . . .	563	525	527 467	427 739	23.3	38 030	28 025
MERCHANT WHOLESALERS. . . . .	412	387	311 431	243 762	27.8	26 962	20 084
OTHER OPERATING TYPES . . . . .	151	138	216 036	183 977	17.4	11 068	7 941
MONROE, LA. . . . .	192	171	226 358	137 732	64.3	13 671	9 503
MERCHANT WHOLESALERS. . . . .	158	141	186 264	115 818	60.8	12 537	8 612
OTHER OPERATING TYPES . . . . .	34	30	40 094	21 914	83.0	1 134	891
MONTGOMERY, ALA. . . . .	336	308	416 157	316 729	31.4	27 243	17 531
MERCHANT WHOLESALERS. . . . .	256	230	268 375	182 903	46.7	20 674	13 158
OTHER OPERATING TYPES . . . . .	80	78	147 782	133 826	10.4	6 569	4 373
MUNCIE, IND. . . . .	178	182	119 584	90 293	32.4	8 787	6 560
MERCHANT WHOLESALERS. . . . .	124	133	66 422	48 404	37.2	6 179	4 790
OTHER OPERATING TYPES . . . . .	54	49	53 162	41 889	26.9	2 608	1 770
MUSKEGON-MUSKEGON HEIGHTS, MICH. . . . .	174	178	122 085	122 970	-0.7	10 491	8 936
MERCHANT WHOLESALERS. . . . .	142	147	86 339	82 791	4.3	8 989	7 119
OTHER OPERATING TYPES . . . . .	32	31	35 746	40 179	-11.0	1 502	1 817
NASHVILLE, TENN. . . . .	959	918	1 423 973	1 041 072	36.8	90 705	65 743
MERCHANT WHOLESALERS. . . . .	683	658	814 502	594 043	37.1	67 371	48 519
OTHER OPERATING TYPES . . . . .	276	260	609 471	447 029	36.3	23 334	17 224
NEW BEDFORD, MASS. . . . .	203	209	158 321	132 215	19.7	11 811	9 661
MERCHANT WHOLESALERS. . . . .	170	178	94 718	96 499	-1.8	8 632	7 519
OTHER OPERATING TYPES . . . . .	33	31	63 603	35 716	78.1	3 179	2 142
NEW BRITAIN, CONN. . . . .	141	118	128 876	86 853	48.4	9 757	5 707
MERCHANT WHOLESALERS. . . . .	125	106	100 636	69 988	43.8	8 740	4 893
OTHER OPERATING TYPES . . . . .	16	12	28 240	16 865	67.4	1 017	814
NEW HAVEN, CONN. . . . .	693	708	1 008 713	768 741	31.2	65 501	50 403
MERCHANT WHOLESALERS. . . . .	562	558	487 467	376 120	29.6	43 208	34 047
OTHER OPERATING TYPES . . . . .	131	150	521 246	392 621	32.8	22 293	16 356
NEW LONDON-GROTON-NORWICH, CONN. . . . .	189	186	140 905	111 112	26.8	11 593	8 778
MERCHANT WHOLESALERS. . . . .	162	156	103 380	78 458	31.8	8 776	6 561
OTHER OPERATING TYPES . . . . .	27	30	37 525	32 654	14.9	2 817	2 217
NEW ORLEANS, LA. . . . .	1 918	1 801	7 500 299	2 654 793	31.8	174 745	131 193
MERCHANT WHOLESALERS. . . . .	1 355	1 271	7 552 208	1 444 612	35.6	117 690	88 083
OTHER OPERATING TYPES . . . . .	563	530	1 948 091	1 510 181	29.0	57 055	43 110

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
NEW YORK, N.Y. . . . .	<sup>r</sup> 30 413	31 368	<sup>r</sup> 66 998 062	57 562 395	16.4	<sup>r</sup> 2 844 759	2 280 447
MERCHANT WHOLESALERS. . . . .	<sup>r</sup> 24 915	25 840	<sup>r</sup> 32 085 385	26 734 872	20.0	<sup>r</sup> 1 843 552	1 452 716
OTHER OPERATING TYPES. . . . .	<sup>r</sup> 5 502	5 528	<sup>r</sup> 34 912 677	30 827 523	13.2	<sup>r</sup> 1 001 207	827 731
NEWARK, N.J. . . . .	3 319	3 335	7 131 054	5 058 140	41.0	370 673	279 240
MERCHANT WHOLESALERS. . . . .	2 599	2 671	3 446 859	2 474 855	39.3	227 342	179 554
OTHER OPERATING TYPES. . . . .	720	664	3 684 195	2 583 285	42.6	143 331	99 686
NEWPORT NEWS-HAMPTON, VA. . . . .	184	182	147 615	107 458	37.4	14 570	8 592
MERCHANT WHOLESALERS. . . . .	147	148	86 352	66 316	30.2	8 215	6 397
OTHER OPERATING TYPES. . . . .	37	34	61 263	41 142	48.9	6 355	2 195
NORFOLK-PORTSMOUTH, VA. . . . .	702	647	879 974	608 218	44.7	56 392	43 905
MERCHANT WHOLESALERS. . . . .	516	476	467 001	367 364	27.1	39 781	31 831
OTHER OPERATING TYPES. . . . .	186	171	412 973	240 854	71.5	16 611	12 074
NORWALK, CONN. . . . .	150	136	99 657	74 798	33.2	8 526	5 990
MERCHANT WHOLESALERS. . . . .	126	110	72 795	52 034	39.9	7 496	4 852
OTHER OPERATING TYPES. . . . .	24	26	26 862	22 764	18.0	1 030	1 138
ODESSA, TEX. . . . .	315	288	230 972	187 854	23.0	16 109	12 256
MERCHANT WHOLESALERS. . . . .	268	236	171 409	131 377	30.5	14 099	10 151
OTHER OPERATING TYPES. . . . .	47	52	59 563	56 477	5.5	2 010	2 105
OGDEN, UTAH. . . . .	150	135	135 230	121 605	11.2	6 144	5 272
MERCHANT WHOLESALERS. . . . .	116	101	69 998	51 689	35.4	4 798	3 820
OTHER OPERATING TYPES. . . . .	34	34	65 232	69 916	-6.7	1 346	1 452
OKLAHOMA CITY, OKLA. . . . .	1 186	1 162	1 841 373	1 514 123	21.6	94 241	74 367
MERCHANT WHOLESALERS. . . . .	878	868	807 095	670 940	20.3	65 194	52 105
OTHER OPERATING TYPES. . . . .	308	294	1 034 278	843 183	22.7	29 047	22 262
OMAHA, NEBR.-IOWA. . . . .	1 022	1 009	2 665 722	2 144 035	24.3	94 516	76 839
MERCHANT WHOLESALERS. . . . .	680	654	918 512	733 391	25.2	57 049	45 983
OTHER OPERATING TYPES. . . . .	342	355	1 747 210	1 410 644	23.9	37 467	28 856
ORLANDO, FLA. . . . .	821	704	707 202	539 900	31.0	53 188	37 522
MERCHANT WHOLESALERS. . . . .	569	491	368 194	269 574	36.6	34 692	23 661
OTHER OPERATING TYPES. . . . .	252	213	339 008	270 326	25.4	18 496	13 861
OXNARD-VENTURA, CALIF. . . . .	277	253	276 547	246 687	12.1	19 823	16 536
MERCHANT WHOLESALERS. . . . .	185	159	121 277	83 865	44.6	11 556	6 576
OTHER OPERATING TYPES. . . . .	92	94	155 270	162 822	-4.6	8 267	9 960
PATERSON-CLIFTON-PASSAIC, N.J. . . . .	2 585	2 237	5 311 174	3 649 176	45.5	257 309	183 327
MERCHANT WHOLESALERS. . . . .	2 046	1 813	2 355 712	1 725 173	36.5	158 931	114 271
OTHER OPERATING TYPES. . . . .	539	424	2 955 462	1 924 003	53.6	98 378	69 056
PENSACOLA, FLA. . . . .	215	217	176 367	141 775	24.4	12 549	9 583
MERCHANT WHOLESALERS. . . . .	165	165	127 750	99 235	28.7	9 546	7 559
OTHER OPERATING TYPES. . . . .	50	52	48 617	42 540	14.3	3 003	2 024
PEORIA, ILL. . . . .	563	566	1 156 642	831 726	39.1	55 601	30 878
MERCHANT WHOLESALERS. . . . .	334	334	439 228	295 883	48.4	28 269	19 352
OTHER OPERATING TYPES. . . . .	229	232	717 414	535 843	33.9	27 332	11 526
PHILADELPHIA, PA.-N.J. . . . .	7 342	7 476	13 216 017	10 252 356	28.9	688 967	530 541
MERCHANT WHOLESALERS. . . . .	5 427	5 607	4 988 080	3 927 992	27.0	411 547	317 213
OTHER OPERATING TYPES. . . . .	1 915	1 869	8 227 937	6 324 364	30.1	277 420	213 328
PHOENIX, ARIZ. . . . .	1 420	1 371	1 606 475	1 363 313	17.8	105 622	82 134
MERCHANT WHOLESALERS. . . . .	1 030	994	902 113	768 298	17.4	73 574	57 817
OTHER OPERATING TYPES. . . . .	390	377	704 362	595 015	18.4	32 048	24 317
PINE BLUFF, ARK. . . . .	102	100	137 434	92 880	48.0	3 924	3 112
MERCHANT WHOLESALERS. . . . .	69	69	49 378	31 628	56.1	3 105	2 442
OTHER OPERATING TYPES. . . . .	33	31	88 056	61 252	43.8	819	670
PITTSBURGH, PA. . . . .	3 346	3 440	6 182 890	4 489 595	37.7	312 918	241 213
MERCHANT WHOLESALERS. . . . .	2 362	2 441	2 104 052	1 680 098	25.2	177 770	143 565
OTHER OPERATING TYPES. . . . .	984	999	4 078 838	2 809 497	45.2	135 148	97 648
PITTSFIELD, MASS. . . . .	80	88	51 006	47 146	8.2	4 807	4 430
MERCHANT WHOLESALERS. . . . .	65	73	41 903	33 059	26.8	3 940	3 325
OTHER OPERATING TYPES. . . . .	15	15	9 103	14 087	-35.4	867	1 105
PORTLAND, MAINE. . . . .	378	376	569 305	430 391	32.3	32 908	27 419
MERCHANT WHOLESALERS. . . . .	298	297	307 420	231 170	33.0	24 206	20 154
OTHER OPERATING TYPES. . . . .	80	79	261 885	199 221	31.5	8 702	7 265
PORTLAND, OREG.-WASH. . . . .	2 125	2 049	<sup>r</sup> 4 715 014	3 464 537	36.1	208 245	152 436
MERCHANT WHOLESALERS. . . . .	1 508	1 458	<sup>r</sup> 2 487 607	1 950 512	27.5	138 735	105 678
OTHER OPERATING TYPES. . . . .	617	591	2 227 407	1 514 025	47.1	69 510	46 758
PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS. . . . .	1 453	1 439	1 510 947	1 212 653	24.6	105 067	78 460
MERCHANT WHOLESALERS. . . . .	1 228	1 215	928 071	702 694	32.1	77 062	54 729
OTHER OPERATING TYPES. . . . .	225	224	582 876	509 959	14.3	28 005	23 611
PROVO-OREM, UTAH . . . . .	94	94	40 200	32 390	24.1	3 246	2 156
MERCHANT WHOLESALERS. . . . .	75	75	25 284	20 033	26.2	2 369	1 752
OTHER OPERATING TYPES. . . . .	19	19	14 916	12 357	20.7	877	404
PUEBLO, COLO. . . . .	138	148	154 096	121 242	27.1	7 873	7 674
MERCHANT WHOLESALERS. . . . .	104	112	101 978	89 854	13.5	6 020	5 491
OTHER OPERATING TYPES. . . . .	34	36	52 118	31 388	66.0	1 853	2 183

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>r</sup> Revised. X Not applicable.

TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
RACINE, WIS. . . . .	187	189	131 787	89 217	47.7	10 171	7 619
MERCHANT WHOLESALERS. . . . .	136	126	66 231	46 619	42.1	6 973	5 161
OTHER OPERATING TYPES . . . . .	51	63	65 556	42 598	53.9	3 198	2 458
RALEIGH, N.C.. . . . .	421	380	731 081	466 994	56.6	38 116	25 848
MERCHANT WHOLESALERS. . . . .	282	253	294 416	213 352	38.0	24 161	16 621
OTHER OPERATING TYPES . . . . .	139	127	436 665	253 642	72.2	13 955	9 227
READING, PA. . . . .	377	399	331 354	260 455	27.2	24 666	18 298
MERCHANT WHOLESALERS. . . . .	297	324	200 447	173 408	15.6	18 204	13 440
OTHER OPERATING TYPES . . . . .	80	75	130 907	87 047	50.4	6 462	4 858
RENO, NEV. . . . .	224	187	198 465	149 199	33.0	16 286	11 469
MERCHANT WHOLESALERS. . . . .	181	148	153 121	117 918	29.9	13 057	9 676
OTHER OPERATING TYPES . . . . .	43	39	45 344	31 281	45.0	3 229	1 793
RICHMOND, VA.. . . .	873	861	2 267 701	1 490 624	52.1	100 625	74 626
MERCHANT WHOLESALERS. . . . .	586	556	878 847	615 669	42.7	64 090	43 689
OTHER OPERATING TYPES . . . . .	287	305	1 388 854	874 955	58.7	36 535	30 937
ROANOKE, VA. . . . .	346	326	386 732	274 800	40.7	30 822	21 456
MERCHANT WHOLESALERS. . . . .	244	235	223 329	171 650	30.1	22 066	16 255
OTHER OPERATING TYPES . . . . .	102	91	163 403	103 150	58.4	8 756	5 201
ROCHESTER, N.Y.. . . .	1 202	1 179	1 711 110	1 132 468	51.1	109 704	70 469
MERCHANT WHOLESALERS. . . . .	831	831	796 044	515 335	54.5	75 117	47 154
OTHER OPERATING TYPES . . . . .	371	348	915 066	617 133	48.3	34 587	23 315
ROCKFORD, ILL. . . . .	433	421	412 983	396 705	4.1	35 139	24 438
MERCHANT WHOLESALERS. . . . .	308	306	271 884	183 639	48.1	25 763	17 527
OTHER OPERATING TYPES . . . . .	125	115	141 099	213 066	-33.8	9 376	6 911
SACRAMENTO, CALIF. . . . .	926	917	1 091 131	946 570	15.3	80 832	66 489
MERCHANT WHOLESALERS. . . . .	698	674	679 650	562 186	20.9	53 149	46 136
OTHER OPERATING TYPES . . . . .	228	243	411 481	384 384	7.0	27 683	20 353
SAGINAW, MICH. . . . .	312	295	340 526	240 322	41.7	24 460	15 600
MERCHANT WHOLESALERS. . . . .	216	199	246 154	157 712	56.1	18 759	11 755
OTHER OPERATING TYPES . . . . .	96	96	94 372	82 610	14.2	5 701	3 845
ST. JOSEPH, MO.. . . .	183	196	488 527	453 909	7.6	13 427	14 539
MERCHANT WHOLESALERS. . . . .	123	135	168 778	177 789	-5.1	10 419	12 118
OTHER OPERATING TYPES . . . . .	60	61	319 749	276 120	15.8	3 008	2 421
ST. LOUIS, MO.-ILL.. . . .	3 895	3 853	78 409 114	6 582 370	27.7	394 047	305 331
MERCHANT WHOLESALERS. . . . .	2 593	2 571	73 085 671	2 220 791	38.9	231 772	175 692
OTHER OPERATING TYPES . . . . .	1 302	1 282	5 323 443	4 361 579	22.1	162 275	129 639
SALEM, OREG. . . . .	231	218	172 047	117 760	46.1	11 887	8 088
MERCHANT WHOLESALERS. . . . .	147	131	97 658	67 842	43.9	7 200	5 062
OTHER OPERATING TYPES . . . . .	84	87	74 389	49 918	49.0	4 687	3 026
SALINAS-MONTEREY, CALIF. . . . .	252	276	273 568	206 437	32.5	25 689	16 947
MERCHANT WHOLESALERS. . . . .	160	158	149 193	73 602	102.7	12 042	6 928
OTHER OPERATING TYPES . . . . .	92	118	124 375	132 835	-6.4	13 647	10 019
SALT LAKE CITY, UTAH . . . . .	1 094	1 085	1 370 320	1 222 948	12.1	87 091	75 780
MERCHANT WHOLESALERS. . . . .	773	766	684 361	553 325	23.7	58 891	50 250
OTHER OPERATING TYPES . . . . .	321	319	685 959	669 623	2.4	28 200	25 530
SAN ANGELO, TEX. . . . .	149	144	97 429	85 369	14.1	5 927	4 257
MERCHANT WHOLESALERS. . . . .	127	114	58 847	45 978	28.0	5 163	3 549
OTHER OPERATING TYPES . . . . .	22	30	38 582	39 391	-2.1	764	708
SAN ANTONIO, TEX.. . . .	1 111	1 056	1 333 343	974 356	36.8	82 403	61 062
MERCHANT WHOLESALERS. . . . .	897	840	923 125	640 910	44.0	62 033	47 260
OTHER OPERATING TYPES . . . . .	214	216	410 218	333 446	23.0	20 370	13 802
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF. . . . .	971	901	933 824	776 549	20.3	67 603	52 850
MERCHANT WHOLESALERS. . . . .	721	641	537 871	461 951	16.4	45 021	34 273
OTHER OPERATING TYPES . . . . .	250	260	395 953	314 598	25.9	22 582	18 577
SAN DIEGO, CALIF.. . . . .	1 119	1 084	1 062 531	841 893	26.2	82 482	62 777
MERCHANT WHOLESALERS. . . . .	882	833	673 758	580 641	16.0	60 347	47 082
OTHER OPERATING TYPES . . . . .	237	251	388 773	261 252	48.8	22 135	15 695
SAN FRANCISCO-OAKLAND, CALIF. . . . .	5 757	5 804	12 405 223	9 901 465	25.3	598 761	494 676
MERCHANT WHOLESALERS. . . . .	4 035	3 899	4 493 908	3 656 050	22.9	348 267	290 092
OTHER OPERATING TYPES . . . . .	1 722	1 905	7 911 315	6 245 415	26.7	250 494	204 584
SAN JOSE, CALIF. . . . .	966	843	1 530 742	1 088 359	40.6	97 863	57 963
MERCHANT WHOLESALERS. . . . .	689	585	569 779	401 990	41.7	56 134	35 479
OTHER OPERATING TYPES . . . . .	277	258	960 963	686 369	40.0	41 729	22 484
SANTA BARBARA, CALIF.. . . . .	297	257	191 426	146 817	30.4	18 707	11 474
MERCHANT WHOLESALERS. . . . .	206	176	118 383	85 426	38.6	13 191	7 406
OTHER OPERATING TYPES . . . . .	91	81	73 043	61 391	19.0	5 516	4 068
SAVANNAH, GA.. . . .	319	316	409 112	335 229	22.0	22 509	17 340
MERCHANT WHOLESALERS. . . . .	257	251	218 239	159 650	36.7	16 426	12 353
OTHER OPERATING TYPES . . . . .	62	65	190 873	175 579	8.7	6 083	4 987
SCRANTON, PA.. . . .	391	408	286 484	260 219	10.1	22 871	19 329
MERCHANT WHOLESALERS. . . . .	331	333	209 234	171 791	21.8	17 889	14 556
OTHER OPERATING TYPES . . . . .	60	75	77 250	88 428	-12.6	4 982	4 773

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
SEATTLE—EVERETT, WASH. . . . .	2 567	2 574	4 232 773	3 146 539	34.5	239 535	180 152
MERCHANT WHOLESALERS. . . . .	1 692	1 783	1 887 468	1 453 688	29.8	151 751	117 812
OTHER OPERATING TYPES. . . . .	875	791	2 345 305	1 692 851	38.5	87 784	62 319
SHERMAN—DENISON, TEX. . . . .	117	104	52 717	36 578	44.1	3 785	2 525
MERCHANT WHOLESALERS. . . . .	84	79	26 921	22 782	18.2	2 383	1 685
OTHER OPERATING TYPES. . . . .	33	25	25 796	13 796	87.0	1 402	840
SHREVEPORT, LA. . . . .	577	559	602 438	453 707	32.8	40 913	31 534
MERCHANT WHOLESALERS. . . . .	420	414	391 380	284 750	37.4	29 539	23 293
OTHER OPERATING TYPES. . . . .	157	145	211 058	168 957	24.9	11 374	8 241
SIOUX CITY, IOWA—NEB. . . . .	335	348	755 993	711 835	6.2	21 039	17 051
MERCHANT WHOLESALERS. . . . .	208	203	216 562	172 952	25.2	15 711	11 659
OTHER OPERATING TYPES. . . . .	127	145	539 431	538 883	0.1	5 328	5 392
SIOUX FALLS, S.DAK. . . . .	269	258	485 394	363 377	33.6	18 343	14 482
MERCHANT WHOLESALERS. . . . .	165	160	134 719	121 270	11.1	12 025	10 163
OTHER OPERATING TYPES. . . . .	104	98	350 675	242 107	44.8	6 318	4 319
SOUTH BEND, IND. . . . .	427	462	525 277	512 007	2.6	40 281	31 003
MERCHANT WHOLESALERS. . . . .	294	324	274 355	218 446	25.6	26 260	20 794
OTHER OPERATING TYPES. . . . .	133	138	250 922	293 561	-14.5	14 021	10 209
SPOKANE, WASH. . . . .	621	650	675 239	569 000	18.7	47 527	37 013
MERCHANT WHOLESALERS. . . . .	444	473	408 655	391 581	4.4	34 395	27 309
OTHER OPERATING TYPES. . . . .	177	177	266 584	177 419	50.3	13 132	9 683
SPRINGFIELD, ILL. . . . .	301	300	380 314	279 267	36.2	22 235	15 946
MERCHANT WHOLESALERS. . . . .	193	182	193 697	153 550	26.1	14 017	10 480
OTHER OPERATING TYPES. . . . .	108	118	186 617	125 717	48.4	8 218	5 466
SPRINGFIELD, MO. . . . .	343	320	361 964	277 269	30.5	22 118	15 587
MERCHANT WHOLESALERS. . . . .	269	255	226 958	192 454	17.9	17 367	13 071
OTHER OPERATING TYPES. . . . .	74	65	135 006	84 815	59.2	4 751	2 516
SPRINGFIELD, OHIO. . . . .	123	117	102 944	65 590	57.0	7 989	5 608
MERCHANT WHOLESALERS. . . . .	90	91	66 116	41 780	58.2	6 405	4 058
OTHER OPERATING TYPES. . . . .	33	26	36 828	23 810	54.7	1 584	1 550
SPRINGFIELD—CHICOPEE—HOLYOKE, MASS.—CONN. . . . .	682	672	725 221	569 386	27.4	53 476	41 952
MERCHANT WHOLESALERS. . . . .	545	545	431 784	373 165	15.7	39 535	31 553
OTHER OPERATING TYPES. . . . .	137	127	293 437	196 221	49.5	13 941	10 399
STAMFORD, CONN. . . . .	309	276	465 545	274 815	69.4	30 825	18 510
MERCHANT WHOLESALERS. . . . .	234	220	212 968	139 181	53.0	19 360	12 112
OTHER OPERATING TYPES. . . . .	75	56	252 577	135 634	86.2	11 465	6 398
STEUBENVILLE—WEIRTON, OHIO—W.VA. . . . .	139	145	84 993	77 611	9.5	6 673	5 195
MERCHANT WHOLESALERS. . . . .	122	125	59 394	51 761	14.7	5 791	4 428
OTHER OPERATING TYPES. . . . .	17	20	25 599	25 850	-1.0	882	767
STOCKTON, CALIF. . . . .	393	402	513 700	400 506	28.3	32 792	23 033
MERCHANT WHOLESALERS. . . . .	272	260	281 100	190 150	47.8	23 287	14 548
OTHER OPERATING TYPES. . . . .	121	142	232 600	210 356	10.6	9 505	8 485
SYRACUSE, N.Y. . . . .	1 123	1 091	1 985 768	1 377 124	44.2	102 826	73 530
MERCHANT WHOLESALERS. . . . .	718	709	658 203	471 058	39.7	58 656	43 279
OTHER OPERATING TYPES. . . . .	405	382	1 327 565	906 066	46.5	44 170	30 251
TACOMA, WASH. . . . .	414	414	514 040	401 946	27.9	34 808	26 103
MERCHANT WHOLESALERS. . . . .	329	318	322 123	239 435	34.5	25 118	18 964
OTHER OPERATING TYPES. . . . .	85	96	191 917	162 511	18.1	9 690	7 139
TALLAHASSEE, FLA. . . . .	144	136	82 921	61 226	35.4	8 082	5 401
MERCHANT WHOLESALERS. . . . .	103	105	56 134	44 410	26.4	5 239	3 881
OTHER OPERATING TYPES. . . . .	41	31	26 787	16 816	59.3	2 843	1 520
TAMPA—ST. PETERSBURG, FLA. . . . .	1 492	1 428	1 671 305	1 213 155	37.8	103 910	80 101
MERCHANT WHOLESALERS. . . . .	1 126	1 081	899 484	711 317	26.5	74 188	58 924
OTHER OPERATING TYPES. . . . .	366	347	771 821	501 838	53.8	29 722	21 177
TERRE HAUTE, IND. . . . .	270	283	199 260	180 454	10.4	16 506	12 237
MERCHANT WHOLESALERS. . . . .	175	188	107 429	89 191	20.4	10 367	8 743
OTHER OPERATING TYPES. . . . .	95	95	91 831	91 263	0.6	6 139	3 494
TEXARKANA, TEX.—ARK. . . . .	151	146	128 160	103 661	23.6	7 144	5 612
MERCHANT WHOLESALERS. . . . .	109	100	93 126	55 589	67.5	5 696	4 249
OTHER OPERATING TYPES. . . . .	42	46	35 034	48 072	-27.1	1 448	1 363
TOLEDO, OHIO—MICH. . . . .	970	1 000	1 356 477	1 095 721	23.8	87 694	66 693
MERCHANT WHOLESALERS. . . . .	683	716	747 014	606 096	23.2	62 259	47 015
OTHER OPERATING TYPES. . . . .	287	284	609 463	489 625	24.5	25 435	19 678
TOPEKA, KANS. . . . .	214	229	231 368	208 112	11.2	17 397	14 001
MERCHANT WHOLESALERS. . . . .	158	177	189 153	178 148	6.2	13 228	11 446
OTHER OPERATING TYPES. . . . .	56	52	42 215	29 964	40.9	4 169	2 555
TRENTON, N.J. . . . .	377	378	391 432	315 585	24.0	28 028	23 781
MERCHANT WHOLESALERS. . . . .	297	298	184 411	143 189	28.8	18 723	13 658
OTHER OPERATING TYPES. . . . .	80	80	207 021	172 396	20.1	9 305	10 123
TUCSON, ARIZ. . . . .	360	356	249 378	238 928	4.4	18 395	15 871
MERCHANT WHOLESALERS. . . . .	288	292	165 997	151 800	9.4	14 185	12 885
OTHER OPERATING TYPES. . . . .	72	64	83 381	87 128	-4.3	4 210	2 986

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>†</sup> Revised. X Not applicable.

TABLE 6. Standard Metropolitan Statistical Areas: 1967 and 1963—Continued

Standard metropolitan statistical area and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
TULSA, OKLA. . . . .	1 000	957	1 272 152	952 488	33.6	69 305	54 016
MERCHANT WHOLESALERS. . . . .	697	668	596 013	452 248	31.8	45 119	35 608
OTHER OPERATING TYPES . . . . .	303	289	676 139	500 240	35.2	24 186	18 408
TUSCALOOSA, ALA. . . . .	94	85	79 659	57 751	37.9	5 025	4 302
MERCHANT WHOLESALERS. . . . .	76	67	45 166	35 713	26.5	4 187	3 391
OTHER OPERATING TYPES . . . . .	18	18	34 493	22 038	56.5	838	911
TYLER, TEX. . . . .	184	172	145 269	104 709	38.7	9 186	7 094
MERCHANT WHOLESALERS. . . . .	142	133	100 444	67 764	48.2	6 383	4 935
OTHER OPERATING TYPES . . . . .	42	39	44 825	36 945	21.3	2 803	2 159
UTICA-ROME, N.Y. . . . .	385	415	297 930	315 692	-5.6	20 832	18 868
MERCHANT WHOLESALERS. . . . .	284	308	162 368	136 478	19.0	14 471	12 907
OTHER OPERATING TYPES . . . . .	101	107	135 562	179 214	-24.4	6 361	5 961
VALLEJO-NAPA, CALIF. . . . .	174	153	91 943	86 410	6.4	7 950	5 163
MERCHANT WHOLESALERS. . . . .	126	108	61 403	47 551	29.1	6 101	3 855
OTHER OPERATING TYPES . . . . .	48	45	30 540	38 859	-21.4	1 849	1 308
VINELAND-MILLVILLE-BRIDGETON, N.J. . . . .	182	189	156 213	105 672	47.8	9 567	6 795
MERCHANT WHOLESALERS. . . . .	133	140	77 230	52 892	46.0	6 849	4 484
OTHER OPERATING TYPES . . . . .	49	49	78 983	52 780	49.6	2 718	2 311
WACO, TEX. . . . .	267	274	167 572	158 609	5.7	12 601	11 684
MERCHANT WHOLESALERS. . . . .	212	208	115 273	110 580	4.2	10 219	9 258
OTHER OPERATING TYPES . . . . .	55	66	52 299	48 029	8.9	2 382	2 426
WASHINGTON, D.C.-MD.-VA. . . . .	2 214	2 034	4 730 421	3 489 238	35.6	272 121	193 133
MERCHANT WHOLESALERS. . . . .	1 587	1 489	1 719 500	1 350 749	27.3	152 510	115 099
OTHER OPERATING TYPES . . . . .	627	545	3 010 921	2 138 489	40.8	119 611	78 034
WATERBURY, CONN. . . . .	217	193	227 437	161 319	41.0	14 150	9 789
MERCHANT WHOLESALERS. . . . .	167	153	119 656	89 590	33.6	9 835	6 804
OTHER OPERATING TYPES . . . . .	50	40	107 781	71 729	50.3	4 315	2 985
WATERLOO, IOWA . . . . .	207	213	135 695	100 694	34.8	12 715	8 639
MERCHANT WHOLESALERS. . . . .	156	156	108 387	71 536	51.5	10 618	7 012
OTHER OPERATING TYPES . . . . .	51	57	27 308	29 158	-6.3	2 097	1 627
WEST PALM BEACH, FLA. . . . .	409	353	297 742	213 245	39.6	22 932	15 155
MERCHANT WHOLESALERS. . . . .	311	264	154 422	123 861	24.7	14 643	10 215
OTHER OPERATING TYPES . . . . .	98	89	143 320	89 384	60.3	8 289	4 940
WHEELING, W. VA.-OHIO. . . . .	253	265	202 380	174 398	16.0	15 050	12 493
MERCHANT WHOLESALERS. . . . .	197	199	124 841	104 999	18.9	12 498	10 043
OTHER OPERATING TYPES . . . . .	56	66	77 539	69 399	11.7	2 552	2 450
WICHITA, KANS. . . . .	815	807	987 894	744 478	32.7	54 933	42 288
MERCHANT WHOLESALERS. . . . .	593	584	540 431	434 094	24.5	39 024	31 025
OTHER OPERATING TYPES . . . . .	222	223	447 463	310 384	44.2	15 909	11 263
WICHITA FALLS, TEX. . . . .	255	275	205 387	232 309	-11.6	8 869	9 478
MERCHANT WHOLESALERS. . . . .	210	215	175 602	192 805	-8.9	7 333	7 632
OTHER OPERATING TYPES . . . . .	45	60	29 785	39 504	-24.6	1 536	1 846
WILKES-BARRE-HAZLETON, PA. . . . .	524	552	412 054	382 547	7.7	26 107	21 973
MERCHANT WHOLESALERS. . . . .	418	435	227 399	205 847	10.5	19 243	15 546
OTHER OPERATING TYPES . . . . .	106	117	184 655	176 700	4.5	6 864	6 427
WILMINGTON, DEL.-N.J.-MD. . . . .	456	447	1 269 623	926 354	37.1	82 427	52 788
MERCHANT WHOLESALERS. . . . .	342	318	306 926	205 552	49.3	30 831	18 978
OTHER OPERATING TYPES . . . . .	114	129	962 697	720 802	33.6	51 596	33 810
WILMINGTON, N.C. . . . .	172	163	175 371	143 923	21.9	11 315	7 505
MERCHANT WHOLESALERS. . . . .	122	117	80 484	64 432	24.9	7 008	5 081
OTHER OPERATING TYPES . . . . .	50	46	94 887	79 491	19.4	4 307	2 424
WORCESTER, MASS. . . . .	538	518	584 134	471 478	23.9	45 798	33 522
MERCHANT WHOLESALERS. . . . .	453	422	445 342	348 596	27.8	37 955	26 128
OTHER OPERATING TYPES . . . . .	85	96	138 792	122 882	12.9	7 843	7 202
YORK, PA. . . . .	390	363	478 741	278 178	72.1	30 877	21 265
MERCHANT WHOLESALERS. . . . .	293	278	240 538	176 397	36.4	20 160	14 853
OTHER OPERATING TYPES . . . . .	97	85	238 203	101 781	134.0	10 717	6 412
YOUNGSTOWN-WARREN, OHIO. . . . .	578	589	844 994	674 279	25.3	48 243	36 156
MERCHANT WHOLESALERS. . . . .	450	453	354 936	266 781	33.0	32 192	25 301
OTHER OPERATING TYPES . . . . .	128	136	490 058	407 498	20.3	16 051	10 855

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



TABLE 7. 100 Counties With Largest 1967 Wholesale Payroll: 1967 and 1963

County and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
100 COUNTIES, TOTAL . . . . .	169 511	167 984	340 372 455	265 288 890	28.3	17 016 568	12 980 638
MERCHANT WHOLESALERS . . . . .	124 234	123 770	144 762 351	111 933 509	29.3	10 707 932	8 156 027
OTHER OPERATING TYPES . . . . .	45 277	44 214	195 610 104	153 355 381	27.6	6 308 636	4 824 611
NEW YORK COUNTY, N.Y. (COEXTENSIVE WITH MANHATTAN BOROUGH) NEW YORK CITY . . . . .	117 837	19 869	151 520 133	46 366 264	11.8	1 827 445	1 552 972
MERCHANT WHOLESALERS . . . . .	114 022	15 747	122 901 346	20 240 118	14.6	1 091 695	915 382
OTHER OPERATING TYPES . . . . .	3 815	4 121	28 618 787	26 126 146	9.5	735 750	637 590
COOK COUNTY, ILL . . . . .	110 944	11 100	130 450 288	22 677 978	34.3	1 431 673	1 066 530
MERCHANT WHOLESALERS . . . . .	7 706	7 818	11 088 036	8 192 093	35.4	860 972	634 085
OTHER OPERATING TYPES . . . . .	3 238	3 282	19 362 252	14 485 885	33.7	570 701	429 845
LOS ANGELES COUNTY, CALIF. . . . .	12 298	12 216	121 500 789	17 138 183	25.5	1 270 642	993 384
MERCHANT WHOLESALERS . . . . .	9 322	9 213	10 044 998	7 696 705	30.5	849 927	653 757
OTHER OPERATING TYPES . . . . .	2 976	3 003	11 455 791	9 441 478	21.3	420 715	339 627
WAYNE COUNTY, MICH . . . . .	3 940	4 415	9 509 038	8 295 937	14.6	459 396	364 266
MERCHANT WHOLESALERS . . . . .	2 892	3 164	3 581 175	2 590 015	38.3	289 216	218 602
OTHER OPERATING TYPES . . . . .	1 048	1 251	5 927 863	5 705 922	3.9	170 180	145 664
PHILADELPHIA COUNTY, PA. (COEXTENSIVE WITH CITY) . . . . .	3 904	4 512	6 875 665	6 100 499	12.7	402 520	358 305
MERCHANT WHOLESALERS . . . . .	3 160	3 639	3 136 905	2 718 673	15.4	261 556	229 460
OTHER OPERATING TYPES . . . . .	744	873	3 738 760	3 381 826	10.6	140 964	128 845
CUYAHOGA COUNTY, OHIO . . . . .	3 466	3 470	7 488 156	6 207 169	20.6	370 927	303 722
MERCHANT WHOLESALERS . . . . .	2 265	2 319	2 388 107	1 858 130	28.5	222 453	180 588
OTHER OPERATING TYPES . . . . .	1 201	1 151	5 100 049	4 349 039	17.3	148 474	123 134
DALLAS COUNTY, TEX . . . . .	3 337	3 113	7 222 826	5 592 134	29.2	331 893	257 075
MERCHANT WHOLESALERS . . . . .	2 111	1 920	2 468 915	2 030 992	21.6	181 094	143 504
OTHER OPERATING TYPES . . . . .	1 226	1 193	4 753 911	3 561 142	33.5	150 799	113 571
HARRIS COUNTY, TEX . . . . .	3 196	2 829	6 463 975	4 485 142	44.1	319 821	232 664
MERCHANT WHOLESALERS . . . . .	2 328	2 034	3 206 111	2 150 285	49.1	214 171	152 138
OTHER OPERATING TYPES . . . . .	868	795	3 257 864	2 334 857	39.5	105 650	80 526
FULTON COUNTY, GA. . . . .	2 337	2 206	6 393 801	4 630 312	38.1	290 935	210 723
MERCHANT WHOLESALERS . . . . .	1 381	1 220	1 734 521	1 161 430	49.3	142 813	95 483
OTHER OPERATING TYPES . . . . .	956	986	4 659 280	3 468 882	34.3	148 122	115 240
HENNEPIN COUNTY, MINN. . . . .	2 356	2 231	6 056 014	4 726 299	28.1	283 072	217 505
MERCHANT WHOLESALERS . . . . .	1 515	1 483	2 750 962	1 977 252	39.1	180 826	139 703
OTHER OPERATING TYPES . . . . .	841	748	3 297 647	2 749 047	20.0	102 246	77 802
ALLEGHENY COUNTY, PA . . . . .	2 723	2 831	5 643 581	4 074 147	38.5	278 053	215 479
MERCHANT WHOLESALERS . . . . .	1 849	1 935	1 790 517	1 417 163	26.3	154 524	124 415
OTHER OPERATING TYPES . . . . .	874	896	3 853 064	2 656 984	45.0	123 529	91 064
SUFFOLK COUNTY, MASS . . . . .	2 758	3 178	4 875 205	4 574 825	6.6	268 244	228 452
MERCHANT WHOLESALERS . . . . .	2 118	2 426	2 458 234	2 166 111	13.5	182 813	151 169
OTHER OPERATING TYPES . . . . .	640	752	2 416 971	2 408 714	0.3	86 383	77 283
ST. LOUIS CITY, MO. (NOT PART OF ANY COUNTY) . . . . .	2 085	2 320	4 518 156	4 112 381	9.9	258 104	217 091
MERCHANT WHOLESALERS . . . . .	1 494	1 591	2 041 553	1 550 147	31.7	165 111	126 743
OTHER OPERATING TYPES . . . . .	591	729	2 476 603	2 562 234	-3.3	92 993	90 348
SAN FRANCISCO COUNTY, CALIF. (COEXTENSIVE WITH CITY) . . . . .	2 584	2 991	6 016 603	5 278 574	14.0	253 485	249 329
MERCHANT WHOLESALERS . . . . .	1 772	1 910	2 182 233	1 941 908	12.4	147 684	141 759
OTHER OPERATING TYPES . . . . .	812	1 081	3 834 370	3 336 666	14.9	105 801	107 570
QUEENS COUNTY, N.Y. (COEXTENSIVE WITH QUEENS BOROUGH) NEW YORK CITY . . . . .	2 413	2 315	3 123 628	2 851 298	9.6	239 643	191 098
MERCHANT WHOLESALERS . . . . .	2 078	2 019	1 928 238	1 640 185	17.6	168 006	138 459
OTHER OPERATING TYPES . . . . .	335	296	1 195 390	1 211 113	-1.3	71 637	52 639
KING COUNTY, WASH. . . . .	2 369	2 373	4 090 787	3 033 448	34.9	228 530	172 902
MERCHANT WHOLESALERS . . . . .	1 547	1 636	1 788 406	1 372 964	30.3	143 234	112 455
OTHER OPERATING TYPES . . . . .	822	737	2 302 381	1 660 484	38.7	85 296	60 447
KINGS COUNTY, N.Y. (COEXTENSIVE WITH BROOKLYN BOROUGH) NEW YORK CITY . . . . .	3 302	3 495	2 839 560	2 552 643	11.2	223 041	179 714
MERCHANT WHOLESALERS . . . . .	3 092	3 264	2 218 991	1 899 653	16.8	189 694	149 666
OTHER OPERATING TYPES . . . . .	210	231	620 569	652 990	-5.0	33 347	30 048
HAMILTON COUNTY, OHIO . . . . .	1 996	1 993	5 080 434	3 896 205	30.4	214 054	159 867
MERCHANT WHOLESALERS . . . . .	1 213	1 253	1 275 768	943 325	35.2	113 075	86 553
OTHER OPERATING TYPES . . . . .	783	740	3 804 666	2 952 880	28.8	100 979	73 314
NASSAU COUNTY, N.Y. . . . .	2 685	2 152	3 313 622	1 950 267	69.9	205 953	128 436
MERCHANT WHOLESALERS . . . . .	2 173	1 787	1 744 416	1 059 507	64.6	145 870	89 945
OTHER OPERATING TYPES . . . . .	512	365	1 569 206	890 760	76.2	60 083	38 491
MIDDLESEX COUNTY, MASS . . . . .	1 954	1 751	3 502 109	2 247 268	55.8	196 088	133 659
MERCHANT WHOLESALERS . . . . .	1 367	1 260	1 273 365	875 818	45.4	118 471	81 185
OTHER OPERATING TYPES . . . . .	587	491	2 228 744	1 371 450	62.5	81 246	52 474
ALAMEDA COUNTY, CALIF. . . . .	1 661	1 574	3 215 311	2 551 047	26.0	191 406	147 271
MERCHANT WHOLESALERS . . . . .	1 246	1 200	1 243 822	1 032 473	20.5	112 522	93 568
OTHER OPERATING TYPES . . . . .	415	374	1 971 489	1 518 574	29.8	78 884	53 703
MILWAUKEE COUNTY, WIS. . . . .	1 865	2 020	3 665 228	2 813 265	30.3	188 900	147 297
MERCHANT WHOLESALERS . . . . .	1 283	1 378	1 281 785	1 034 598	23.9	114 318	94 270
OTHER OPERATING TYPES . . . . .	582	642	2 383 443	1 778 667	34.0	74 582	53 027
DADE COUNTY, FLA . . . . .	2 553	2 360	2 723 828	1 829 310	48.9	186 764	124 162
MERCHANT WHOLESALERS . . . . .	2 077	1 917	1 722 153	1 182 447	45.6	140 323	93 856
OTHER OPERATING TYPES . . . . .	476	443	1 001 675	646 863	54.9	46 441	30 306

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.

TABLE 7. 100 Counties With Largest 1967 Wholesale Payroll: 1967 and 1963—Continued

County and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
JACKSON COUNTY, MO . . . . .	1 764	1 828	<sup>r</sup> 4 046 657	3 583 922	13.0	183 191	152 317
MERCHANT WHOLESALERS . . . . .	1 207	1 238	<sup>r</sup> 1 715 365	1 385 795	23.8	113 266	88 966
OTHER OPERATING TYPES . . . . .	557	590	2 331 292	2 198 127	6.1	69 925	63 351
MULTNOMAH COUNTY, OREG . . . . .	1 750	1 707	<sup>r</sup> 4 043 513	3 111 488	30.0	181 901	133 999
MERCHANT WHOLESALERS . . . . .	1 259	1 232	<sup>r</sup> 2 154 239	1 719 095	25.3	120 283	90 896
OTHER OPERATING TYPES . . . . .	491	475	1 889 274	1 392 393	35.7	61 618	43 103
ESSEX COUNTY, N.J. . . . .	1 951	2 088	3 628 225	2 753 880	31.7	178 451	154 894
MERCHANT WHOLESALERS . . . . .	1 578	1 694	1 426 830	1 261 153	13.1	116 417	102 400
OTHER OPERATING TYPES . . . . .	373	394	2 201 395	1 492 727	47.5	62 034	52 494
MARION COUNTY, IND . . . . .	1 576	1 543	3 433 755	2 648 251	29.7	177 766	129 198
MERCHANT WHOLESALERS . . . . .	1 003	981	1 311 200	978 958	33.9	111 002	81 378
OTHER OPERATING TYPES . . . . .	573	562	2 122 555	1 669 293	27.2	66 764	47 820
BERGEN COUNTY, N.J. . . . .	1 723	1 396	3 983 359	2 708 335	47.1	177 072	127 091
MERCHANT WHOLESALERS . . . . .	1 317	1 098	1 789 086	1 260 831	41.9	110 689	79 614
OTHER OPERATING TYPES . . . . .	406	298	2 194 273	1 447 504	51.6	66 383	47 477
DENVER COUNTY, COLO. (COEXTENSIVE WITH CITY) . . . . .	1 844	1 815	3 179 786	2 692 152	18.1	175 926	137 416
MERCHANT WHOLESALERS . . . . .	1 196	1 173	1 231 970	1 097 203	12.3	104 055	86 177
OTHER OPERATING TYPES . . . . .	648	642	1 947 816	1 594 949	22.1	71 871	51 239
BALTIMORE CITY, MD. (NOT PART OF ANY COUNTY) . . . . .	1 700	1 906	2 823 661	2 682 029	5.3	171 274	155 692
MERCHANT WHOLESALERS . . . . .	1 335	1 458	1 315 150	1 165 083	12.9	117 417	98 626
OTHER OPERATING TYPES . . . . .	365	448	1 508 511	1 516 946	-0.6	53 857	57 066
UNION COUNTY, N.J. . . . .	1 070	1 003	3 218 621	2 159 274	49.1	163 207	109 391
MERCHANT WHOLESALERS . . . . .	784	776	1 892 943	1 129 004	67.7	97 859	68 984
OTHER OPERATING TYPES . . . . .	286	227	1 325 678	1 030 270	28.7	65 348	40 407
WESTCHESTER COUNTY, N.Y. . . . .	1 451	1 293	3 080 290	2 218 220	38.9	160 697	107 618
MERCHANT WHOLESALERS . . . . .	1 146	1 016	996 757	677 784	47.1	95 146	61 667
OTHER OPERATING TYPES . . . . .	305	277	2 083 533	1 540 436	35.3	65 551	45 951
SHELBY COUNTY, TENN. . . . .	1 481	1 374	4 378 941	3 563 924	22.9	156 514	118 060
MERCHANT WHOLESALERS . . . . .	1 022	959	2 188 336	1 692 396	29.3	97 165	76 066
OTHER OPERATING TYPES . . . . .	459	415	2 190 605	1 871 528	17.0	59 349	41 994
ERIE COUNTY, N.Y. . . . .	1 791	1 862	<sup>r</sup> 3 053 594	2 774 651	10.1	152 903	122 350
MERCHANT WHOLESALERS . . . . .	1 260	1 313	<sup>r</sup> 1 227 092	1 002 327	22.4	97 463	76 997
OTHER OPERATING TYPES . . . . .	531	549	1 826 502	1 772 324	3.1	55 440	45 353
MECKLENBURG COUNTY, N.C. . . . .	1 305	1 161	3 835 062	2 783 428	37.8	140 550	97 485
MERCHANT WHOLESALERS . . . . .	763	688	856 273	621 143	37.9	74 716	51 032
OTHER OPERATING TYPES . . . . .	542	473	2 978 789	2 162 285	37.8	65 834	46 453
ORLEANS PARISH, LA. (COEXTENSIVE WITH NEW ORLEANS CITY) . . . . .	1 366	1 408	<sup>r</sup> 2 708 800	2 026 492	33.7	132 955	108 068
MERCHANT WHOLESALERS . . . . .	987	1 004	<sup>r</sup> 1 196 325	964 809	24.0	92 132	74 234
OTHER OPERATING TYPES . . . . .	379	404	1 512 475	1 061 683	42.5	40 823	33 834
MONTGOMERY COUNTY, PA. . . . .	1 341	1 138	3 566 707	2 163 610	64.8	129 343	72 881
MERCHANT WHOLESALERS . . . . .	748	637	786 207	526 555	49.3	56 194	33 175
OTHER OPERATING TYPES . . . . .	593	501	2 780 500	1 637 055	69.8	73 149	39 706
OAKLAND COUNTY, MICH . . . . .	1 332	893	3 329 033	1 378 692	141.5	127 962	53 153
MERCHANT WHOLESALERS . . . . .	771	573	659 634	324 458	103.3	56 305	30 207
OTHER OPERATING TYPES . . . . .	561	320	2 669 399	1 054 234	153.2	71 657	22 946
FRANKLIN COUNTY, OHIO . . . . .	1 126	1 068	2 044 568	1 430 717	42.9	123 511	89 658
MERCHANT WHOLESALERS . . . . .	806	772	1 074 250	780 121	37.7	83 947	61 371
OTHER OPERATING TYPES . . . . .	320	296	970 318	650 596	49.1	39 564	28 287
HARTFORD COUNTY, CONN. . . . .	1 239	1 193	1 645 956	1 229 851	33.8	118 427	84 884
MERCHANT WHOLESALERS . . . . .	921	883	990 864	668 618	48.2	81 536	55 585
OTHER OPERATING TYPES . . . . .	318	310	655 092	561 233	16.7	36 891	29 299
SAN MATEO COUNTY, CALIF. . . . .	1 025	827	2 587 375	1 691 620	53.0	115 831	75 941
MERCHANT WHOLESALERS . . . . .	642	488	779 311	470 369	65.7	65 016	40 562
OTHER OPERATING TYPES . . . . .	383	339	1 808 064	1 221 251	48.1	50 815	35 379
JEFFERSON COUNTY, KY . . . . .	1 108	1 069	2 014 447	1 549 852	30.0	109 615	87 272
MERCHANT WHOLESALERS . . . . .	795	792	856 685	705 137	21.5	77 337	61 488
OTHER OPERATING TYPES . . . . .	313	277	1 157 762	844 715	37.1	32 278	25 784
BRONX COUNTY, N.Y. (COEXTENSIVE WITH BRONX BOROUGH) . . . . .	1 419	1 335	1 598 854	1 078 953	48.2	107 775	76 435
NEW YORK CITY . . . . .	1 283	1 245	1 214 393	896 537	35.5	90 950	67 332
MERCHANT WHOLESALERS . . . . .	136	90	384 461	182 416	110.8	16 825	9 103
OTHER OPERATING TYPES . . . . .							
HUONSON COUNTY, N.J. . . . .	987	1 068	1 540 304	1 121 303	37.4	106 428	78 738
MERCHANT WHOLESALERS . . . . .	864	948	1 047 912	718 697	45.8	78 420	58 359
OTHER OPERATING TYPES . . . . .	123	120	492 392	402 606	22.3	28 008	20 379
MARICOPA COUNTY, ARIZ. . . . .	1 420	1 371	1 606 475	1 363 313	17.8	105 622	82 134
MERCHANT WHOLESALERS . . . . .	1 030	994	902 113	768 298	17.4	73 574	57 817
OTHER OPERATING TYPES . . . . .	390	377	704 362	595 015	18.4	32 048	24 317
JEFFERSON COUNTY, ALA. . . . .	1 141	1 074	2 098 800	1 595 193	31.6	104 885	83 518
MERCHANT WHOLESALERS . . . . .	762	709	816 198	626 045	30.4	67 942	52 007
OTHER OPERATING TYPES . . . . .	379	365	1 282 602	969 148	32.3	36 943	31 511
ST LOUIS COUNTY, MO. . . . .	1 139	888	3 065 356	1 815 419	68.9	103 831	62 159
MERCHANT WHOLESALERS . . . . .	638	551	726 762	442 993	64.1	44 956	30 820
OTHER OPERATING TYPES . . . . .	501	337	2 338 594	1 372 426	70.4	58 875	31 339

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>r</sup> Revised. X Not applicable.



TABLE 7. 100 Counties With Largest 1967 Wholesale Payroll: 1967 and 1963—Continued

County and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
MONROE COUNTY, N.Y. . . . .	1 045	1 021	1 543 924	1 028 047	50.2	100 820	64 690
MERCHANT WHOLESALERS. . . . .	743	745	721 996	472 503	52.8	70 329	44 371
OTHER OPERATING TYPES . . . . .	302	276	821 928	555 544	48.0	30 491	20 319
DUVAL COUNTY, FLA. . . . .	995	986	2 612 138	2 002 087	30.5	98 069	74 087
MERCHANT WHOLESALERS. . . . .	677	670	756 474	566 967	33.4	58 176	43 770
OTHER OPERATING TYPES . . . . .	318	316	1 855 664	1 435 120	29.3	39 893	30 317
SANTA CLARA COUNTY, CALIF. . . . .	966	843	1 530 742	1 088 359	40.6	97 863	57 963
MERCHANT WHOLESALERS. . . . .	689	585	569 779	401 990	41.7	56 134	35 479
OTHER OPERATING TYPES . . . . .	277	258	960 963	686 369	40.0	41 729	22 484
ONANDAGA COUNTY, N.Y. . . . .	1 003	984	1 857 343	1 318 515	40.9	97 512	70 140
MERCHANT WHOLESALERS. . . . .	642	643	618 706	442 133	39.9	55 855	41 191
OTHER OPERATING TYPES . . . . .	361	341	1 238 637	876 382	41.3	41 657	28 949
PROVIDENCE COUNTY, R.I. . . . .	1 242	1 262	1 377 594	1 123 678	22.6	94 055	71 383
MERCHANT WHOLESALERS. . . . .	1 040	1 058	842 376	650 459	29.5	68 877	49 990
OTHER OPERATING TYPES . . . . .	202	204	535 218	473 219	13.1	25 178	21 393
FAIRFIELD COUNTY, CONN. . . . .	1 010	986	1 241 707	884 406	40.4	91 831	67 280
MERCHANT WHOLESALERS. . . . .	810	797	707 323	495 944	42.6	63 436	44 149
OTHER OPERATING TYPES . . . . .	200	189	534 384	388 462	37.6	28 395	23 131
OKLAHOMA COUNTY, OKLA. . . . .	1 111	1 089	1 792 692	1 470 359	21.9	91 612	72 366
MERCHANT WHOLESALERS. . . . .	836	821	779 996	641 755	21.5	63 754	50 683
OTHER OPERATING TYPES . . . . .	275	268	1 012 696	828 604	22.2	27 858	21 683
NEW HAVEN COUNTY, CONN. . . . .	1 090	1 067	1 364 075	1 037 459	31.5	91 404	69 880
MERCHANT WHOLESALERS. . . . .	865	840	684 812	536 247	27.7	61 539	47 873
OTHER OPERATING TYPES . . . . .	225	227	679 263	501 212	35.5	29 865	22 007
TARRANT COUNTY, TEX. . . . .	1 090	986	1 565 564	1 158 161	35.2	90 558	59 714
MERCHANT WHOLESALERS. . . . .	856	781	938 256	656 815	42.8	65 271	43 834
OTHER OPERATING TYPES . . . . .	234	205	627 308	501 346	25.1	25 287	15 880
DOUGLAS COUNTY, NEBR. . . . .	910	896	2 518 976	2 009 316	25.4	89 411	70 173
MERCHANT WHOLESALERS. . . . .	619	590	830 884	670 338	24.0	53 947	43 244
OTHER OPERATING TYPES . . . . .	291	306	1 688 092	1 338 978	26.1	35 464	26 929
DAVIDSON COUNTY, TENN. . . . .	887	855	1 376 480	985 678	39.6	88 202	63 721
MERCHANT WHOLESALERS. . . . .	638	617	787 431	574 468	37.1	65 287	47 060
OTHER OPERATING TYPES . . . . .	249	238	589 049	411 210	43.2	22 915	16 661
RICHMOND CITY, VA. (NOT PART OF ANY COUNTY). . . . .	698	742	1 906 655	1 301 982	46.4	86 258	67 280
MERCHANT WHOLESALERS. . . . .	481	481	788 163	576 088	36.8	56 577	39 782
OTHER OPERATING TYPES . . . . .	217	261	1 118 492	725 894	54.1	29 681	27 498
SALT LAKE COUNTY, UTAH . . . . .	1 042	1 049	1 317 174	1 180 274	11.6	84 313	73 880
MERCHANT WHOLESALERS. . . . .	733	743	669 681	547 477	22.3	57 147	49 631
OTHER OPERATING TYPES . . . . .	309	306	647 493	632 797	2.3	27 166	24 249
ORANGE COUNTY, CALIF. . . . .	1 074	826	1 403 551	861 277	63.0	84 074	47 665
MERCHANT WHOLESALERS. . . . .	842	651	586 756	302 791	93.8	54 090	28 547
OTHER OPERATING TYPES . . . . .	232	175	816 795	558 486	46.3	29 984	19 118
SAN DIEGO COUNTY, CALIF. . . . .	1 119	1 084	1 062 531	841 893	26.2	82 482	62 777
MERCHANT WHOLESALERS. . . . .	882	833	673 758	580 641	16.0	60 347	47 082
OTHER OPERATING TYPES . . . . .	237	251	388 773	261 252	48.8	22 135	15 695
MONTGOMERY COUNTY, OHIO. . . . .	827	786	1 289 509	919 635	40.2	82 152	56 035
MERCHANT WHOLESALERS. . . . .	564	558	617 825	400 113	54.4	56 464	40 110
OTHER OPERATING TYPES . . . . .	263	228	671 684	519 522	29.3	25 688	15 925
HILLSBOROUGH COUNTY, FLA. . . . .	1 006	953	1 418 321	992 018	43.0	81 734	62 424
MERCHANT WHOLESALERS. . . . .	736	702	721 768	566 247	27.5	56 670	44 892
OTHER OPERATING TYPES . . . . .	270	251	696 553	425 771	63.6	25 064	17 532
KENT COUNTY, MICH. . . . .	868	862	1 336 835	918 042	45.6	81 187	56 151
MERCHANT WHOLESALERS. . . . .	618	630	820 404	583 723	40.5	59 556	41 330
OTHER OPERATING TYPES . . . . .	250	232	516 431	334 319	54.5	21 631	14 821
BEXAR COUNTY, TEX. . . . .	1 081	1 022	1 307 687	961 227	36.0	80 849	60 459
MERCHANT WHOLESALERS. . . . .	876	816	900 676	631 481	42.6	60 553	46 761
OTHER OPERATING TYPES . . . . .	205	206	407 011	329 746	23.4	20 296	13 698
PASSAIC COUNTY, N.J. . . . .	862	841	1 327 815	940 841	41.1	80 237	56 236
MERCHANT WHOLESALERS. . . . .	729	715	566 626	464 342	22.0	48 242	34 657
OTHER OPERATING TYPES . . . . .	133	126	761 189	476 499	59.7	31 995	21 579
NEW CASTLE COUNTY, DEL. . . . .	393	368	1 241 606	889 958	39.5	80 074	50 653
MERCHANT WHOLESALERS. . . . .	300	267	287 460	186 926	53.8	29 033	17 566
OTHER OPERATING TYPES . . . . .	93	101	954 146	703 032	35.7	51 041	33 087
LUCAS COUNTY, OHIO . . . . .	796	826	1 230 476	980 201	25.5	79 663	61 500
MERCHANT WHOLESALERS. . . . .	586	619	687 928	556 380	23.6	57 118	44 217
OTHER OPERATING TYPES . . . . .	210	207	542 548	423 821	28.0	22 545	17 283
RAMSEY COUNTY, MINN. . . . .	733	732	1 644 088	1 257 881	30.7	78 864	65 805
MERCHANT WHOLESALERS. . . . .	512	525	710 049	577 012	23.1	49 316	43 508
OTHER OPERATING TYPES . . . . .	221	207	934 039	680 869	37.2	29 548	22 297
NORFOLK COUNTY, MASS. . . . .	838	674	1 922 388	1 199 785	60.2	80 919	49 777
MERCHANT WHOLESALERS. . . . .	516	424	446 223	264 539	68.7	36 687	25 280
OTHER OPERATING TYPES . . . . .	322	250	1 476 165	935 246	57.8	39 651	24 497

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

† Revised.

X Not applicable.

TABLE 7. 100 Counties With Largest 1967 Wholesale Payroll: 1967 and 1963—Continued

County and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
POLK COUNTY, IOWA . . . . .	706	703	<sup>r</sup> 1 462 186	1 008 634	44.9	71 634	52 274
MERCHANT WHOLESALERS . . . . .	484	486	<sup>r</sup> 731 126	531 188	37.6	48 445	35 557
OTHER OPERATING TYPES . . . . .	222	217	731 060	477 446	53.1	23 189	16 717
SACRAMENTO COUNTY, CALIF . . . . .	729	739	932 548	755 588	23.4	70 831	57 981
MERCHANT WHOLESALERS . . . . .	565	570	569 064	506 717	12.3	45 725	41 408
OTHER OPERATING TYPES . . . . .	164	169	363 484	248 871	46.1	25 106	16 573
OE KALB COUNTY, GA . . . . .	562	382	1 794 573	884 122	103.0	69 275	35 932
MERCHANT WHOLESALERS . . . . .	289	216	236 639	173 221	36.6	20 656	13 917
OTHER OPERATING TYPES . . . . .	273	166	1 557 934	710 901	119.1	48 619	22 015
TULSA COUNTY, OKLA . . . . .	934	875	1 243 884	922 915	34.8	68 017	52 649
MERCHANT WHOLESALERS . . . . .	654	611	579 271	433 407	33.7	44 077	34 446
OTHER OPERATING TYPES . . . . .	280	264	664 613	489 508	35.8	23 940	18 203
HONOLULU COUNTY, HAWAII . . . . .	849	779	912 333	646 539	41.1	67 698	50 356
MERCHANT WHOLESALERS . . . . .	631	591	475 060	336 583	41.1	47 813	33 879
OTHER OPERATING TYPES . . . . .	218	188	437 273	309 956	41.1	19 885	16 477
SUMMIT COUNTY, OHIO . . . . .	696	690	1 668 516	1 046 664	59.4	67 498	54 870
MERCHANT WHOLESALERS . . . . .	504	537	483 204	422 099	14.5	40 469	33 992
OTHER OPERATING TYPES . . . . .	192	153	1 185 312	624 565	89.8	27 029	20 878
ALBANY COUNTY, N.Y. . . . .	628	632	1 010 539	770 701	31.1	62 337	47 130
MERCHANT WHOLESALERS . . . . .	442	453	498 582	361 273	38.0	38 087	29 394
OTHER OPERATING TYPES . . . . .	186	179	511 957	409 428	25.0	24 250	17 736
SUFFOLK COUNTY, N.Y. . . . .	974	637	814 233	384 901	111.5	61 541	29 140
MERCHANT WHOLESALERS . . . . .	833	516	512 560	225 324	127.5	47 837	20 524
OTHER OPERATING TYPES . . . . .	141	121	301 673	159 577	89.0	13 704	8 616
FRESNO COUNTY, CALIF . . . . .	756	774	898 834	718 050	25.2	60 632	46 822
MERCHANT WHOLESALERS . . . . .	538	524	562 672	425 910	32.1	39 897	28 549
OTHER OPERATING TYPES . . . . .	218	250	336 162	292 140	15.1	20 735	18 273
GUILFORD COUNTY, N.C. . . . .	720	673	1 036 793	731 625	41.7	60 591	43 060
MERCHANT WHOLESALERS . . . . .	459	435	434 797	278 131	56.3	39 029	27 028
OTHER OPERATING TYPES . . . . .	261	238	601 996	453 494	32.7	21 562	16 032
GENESEE COUNTY, MICH . . . . .	365	374	536 137	362 871	47.7	59 830	45 681
MERCHANT WHOLESALERS . . . . .	252	272	236 850	186 508	27.0	21 221	15 560
OTHER OPERATING TYPES . . . . .	113	102	299 287	176 363	69.7	38 609	30 121
DU PAGE COUNTY, ILL . . . . .	<sup>r</sup> 454	281	<sup>r</sup> 1 394 385	496 353	180.9	<sup>r</sup> 63 561	26 352
MERCHANT WHOLESALERS . . . . .	<sup>r</sup> 275	203	<sup>r</sup> 264 420	121 671	73.2	<sup>r</sup> 26 295	11 384
OTHER OPERATING TYPES . . . . .	180	78	1 129 965	374 682	201.6	37 266	14 968
MIDDLESEX COUNTY, N.J. . . . .	510	427	882 345	611 198	44.4	59 215	37 080
MERCHANT WHOLESALERS . . . . .	418	345	414 257	221 738	86.8	37 782	20 378
OTHER OPERATING TYPES . . . . .	92	82	468 088	389 460	20.2	21 433	16 702
CAMDEN COUNTY, N.J. . . . .	632	545	1 190 602	858 031	38.8	56 734	37 067
MERCHANT WHOLESALERS . . . . .	460	421	416 049	258 903	60.7	33 423	20 603
OTHER OPERATING TYPES . . . . .	172	124	774 553	599 128	29.3	23 311	16 464
WORCESTER COUNTY, MASS . . . . .	761	744	730 685	670 849	8.9	56 677	45 236
MERCHANT WHOLESALERS . . . . .	642	612	559 880	433 268	29.2	47 664	34 150
OTHER OPERATING TYPES . . . . .	119	132	170 805	237 581	-28.1	9 013	11 086
SEDGEWICK COUNTY, KANS . . . . .	754	739	972 606	727 333	33.7	53 997	41 476
MERCHANT WHOLESALERS . . . . .	550	541	531 368	425 522	24.9	38 314	30 444
OTHER OPERATING TYPES . . . . .	204	198	441 238	301 811	46.2	15 683	11 032
ALLEN COUNTY, IND. . . . .	489	483	782 334	455 403	71.8	52 831	33 291
MERCHANT WHOLESALERS . . . . .	340	351	481 044	304 665	57.9	36 838	25 146
OTHER OPERATING TYPES . . . . .	149	132	301 290	150 738	99.9	15 993	8 145
HAMPDEN COUNTY, MASS . . . . .	642	639	705 491	551 800	27.9	51 561	40 481
MERCHANT WHOLESALERS . . . . .	513	517	417 415	358 083	16.6	38 103	30 188
OTHER OPERATING TYPES . . . . .	129	122	288 076	193 717	48.7	13 458	10 293
ORANGE COUNTY, FLA . . . . .	745	647	684 133	509 750	34.2	51 297	35 695
MERCHANT WHOLESALERS . . . . .	521	455	358 758	259 194	38.4	33 663	22 829
OTHER OPERATING TYPES . . . . .	224	192	325 375	250 556	29.9	17 634	12 866
SPOKANE COUNTY, WASH . . . . .	621	650	675 239	569 000	18.7	47 527	36 992
MERCHANT WHOLESALERS . . . . .	444	473	408 655	391 581	4.4	34 395	27 309
OTHER OPERATING TYPES . . . . .	177	177	266 584	177 419	50.3	13 132	9 683
PULASKI COUNTY, ARK. . . . .	574	534	721 132	541 968	33.1	47 300	34 656
MERCHANT WHOLESALERS . . . . .	436	396	(0)	318 468	(NA)	(0)	25 303
OTHER OPERATING TYPES . . . . .	138	138	(0)	223 500	(NA)	(0)	9 353
KNOX COUNTY, TENN. . . . .	576	544	666 422	472 329	41.1	46 999	32 644
MERCHANT WHOLESALERS . . . . .	423	404	381 537	267 367	42.7	33 289	23 882
OTHER OPERATING TYPES . . . . .	153	140	284 885	204 962	39.0	13 710	8 762
BALTIMORE COUNTY, MO. . . . .	441	271	897 924	361 612	148.3	43 492	22 552
MERCHANT WHOLESALERS . . . . .	248	163	288 032	150 468	91.4	23 075	12 606
OTHER OPERATING TYPES . . . . .	193	108	609 892	211 144	188.9	20 417	9 946
NORFOLK CITY, VA. (NOT PART OF ANY COUNTY) . . . . .	516	501	677 851	480 741	41.0	43 133	35 449
MERCHANT WHOLESALERS . . . . .	388	381	379 327	327 102	16.0	32 519	27 689
OTHER OPERATING TYPES . . . . .	128	120	298 524	153 639	94.3	10 614	7 760

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>r</sup> Revised. X Not applicable.



TABLE 7. 100 Counties With Largest 1967 Wholesale Payroll: 1967 and 1963—Continued

County and type of operation	Establishments		Sales			Payroll, entire year	
	1967 (number)	1963 (number)	1967 (\$1,000)	1963 (\$1,000)	Percent change, 1963 to 1967	1967 (\$1,000)	1963 (\$1,000)
ESSEX COUNTY, MASS. . . . .	693	690	642 886	520 947	23.4	42 743	35 889
MERCHANT WHOLESALERS. . . . .	593	596	419 382	334 774	25.3	34 017	27 362
OTHER OPERATING TYPES . . . . .	100	94	223 504	186 173	20.1	8 726	8 527
DAUPHIN COUNTY, PA. . . . .	399	399	626 795	506 456	23.8	41 518	33 387
MERCHANT WHOLESALERS. . . . .	288	289	337 602	252 233	33.8	28 306	22 526
OTHER OPERATING TYPES . . . . .	111	110	289 193	254 223	13.8	13 212	10 861
HAMILTON COUNTY, TENN. . . . .	528	483	710 097	493 100	44.0	39 897	27 133
MERCHANT WHOLESALERS. . . . .	391	355	347 807	286 495	21.4	27 844	19 252
OTHER OPERATING TYPES . . . . .	137	128	362 290	206 605	75.4	12 053	7 881
PRINCE GEORGES COUNTY, MD. . . . .	348	231	558 707	387 962	44.0	38 947	16 089
MERCHANT WHOLESALERS. . . . .	273	185	338 112	169 897	99.0	27 548	11 872
OTHER OPERATING TYPES . . . . .	75	46	220 595	218 065	1.2	11 399	4 217
SAN BERNADINO COUNTY, CALIF. . . . .	610	557	538 498	421 205	27.8	38 886	31 580
MERCHANT WHOLESALERS. . . . .	463	406	310 277	248 939	24.6	27 451	21 338
OTHER OPERATING TYPES . . . . .	147	151	228 221	172 266	32.5	11 435	10 242

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>†</sup>Revised. X Not applicable.

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Total, all kinds of business (SIC 50)				Motor vehicles and automotive equipment (SIC 501)			
					Total			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	311 464	459 475 967	212 993	206 055 065	31 214	46 122 158	28 513	14 093 426
REGIONS:								
THE NORTHEASTERN STATES:	82 503	140 979 779	64 230	66 349 896	6 476	11 315 916	5 935	3 642 666
THE NORTH CENTRAL STATES:	91 036	140 838 633	54 303	56 968 120	8 721	15 233 736	7 782	3 865 433
THE SOUTH . . . . .	85 802	107 711 830	58 696	49 826 729	10 419	12 116 105	9 680	3 832 312
THE WEST . . . . .	52 123	69 945 725	35 764	32 910 320	5 598	7 456 401	5 116	2 753 015
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	16 830	21 610 594	12 929	10 961 917	1 606	1 923 474	1 494	643 559
MIDDLE ATLANTIC . . . . .	65 673	119 369 185	51 301	55 387 979	4 870	9 392 442	4 441	2 999 107
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	58 410	97 693 705	37 812	39 111 134	5 828	11 047 593	5 156	2 712 897
WEST NORTH CENTRAL . . . . .	32 626	43 144 928	16 491	17 856 986	2 893	4 186 143	2 626	1 152 536
THE SOUTH:								
SOUTH ATLANTIC . . . . .	38 617	51 654 755	26 540	21 418 736	4 618	6 224 245	4 302	1 834 869
EAST SOUTH CENTRAL . . . . .	15 972	19 368 850	10 848	9 711 072	2 249	1 973 895	2 112	740 921
WEST SOUTH CENTRAL . . . . .	31 213	36 688 225	21 308	18 696 921	3 552	3 917 965	3 266	1 256 522
THE WEST:								
MOUNTAIN . . . . .	13 265	11 842 666	8 238	5 763 694	1 559	1 397 656	1 436	531 008
PACIFIC . . . . .	38 858	58 103 059	27 526	27 146 626	4 039	6 058 745	3 680	2 222 007
NEW ENGLAND:								
MAINE . . . . .	1 440	1 233 509	1 064	677 174	157	140 604	149	(D)
NEW HAMPSHIRE . . . . .	822	689 001	618	424 687	104	49 408	99	29 998
VERMONT . . . . .	513	382 399	345	224 043	61	27 857	57	(D)
MASSACHUSETTS . . . . .	8 715	13 157 621	6 646	6 090 421	721	1 442 355	653	322 290
RHODE ISLAND . . . . .	1 465	1 475 235	1 230	917 526	151	60 516	144	43 635
CONNECTICUT . . . . .	3 875	4 672 829	3 026	2 628 066	412	202 734	392	174 309
MIDDLE ATLANTIC:								
NEW YORK . . . . .	139 205	177 957 496	131 180	137 044 707	2 186	4 013 741	1 992	1 212 043
NEW JERSEY . . . . .	10 098	17 931 818	7 987	8 549 575	935	3 080 748	847	1 077 041
PENNSYLVANIA . . . . .	16 370	23 479 871	12 134	9 793 697	1 749	2 297 953	1 602	710 023
EAST NORTH CENTRAL:								
OHIO . . . . .	14 497	23 706 362	9 566	9 215 281	1 606	2 703 616	1 447	712 646
INDIANA . . . . .	7 162	8 348 859	4 307	3 816 082	809	850 360	746	433 502
ILLINOIS . . . . .	18 689	39 538 759	12 149	15 153 645	1 513	3 468 564	1 358	831 515
MICHIGAN . . . . .	11 436	18 800 085	7 693	7 428 940	1 324	3 228 543	1 064	533 506
WISCONSIN . . . . .	6 626	7 299 640	4 097	3 497 186	576	796 510	541	201 728
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	6 901	10 616 816	3 580	4 676 526	569	1 050 299	509	269 265
IOWA . . . . .	5 823	5 949 746	2 699	2 533 578	495	451 576	463	155 485
MISSOURI . . . . .	8 600	15 045 819	5 240	6 294 752	858	1 519 353	768	405 698
NORTH DAKOTA . . . . .	1 995	1 491 655	561	476 021	124	161 526	114	48 403
SOUTH DAKOTA . . . . .	1 688	1 250 823	564	323 646	104	50 087	97	(D)
NEBRASKA . . . . .	3 158	4 384 587	1 567	1 558 222	295	406 576	268	(D)
KANSAS . . . . .	4 461	4 405 482	2 280	1 994 241	448	546 726	407	147 048
SOUTH ATLANTIC:								
DELAWARE . . . . .	588	1 429 641	427	378 316	66	32 994	64	(D)
MARYLAND . . . . .	3 943	5 957 830	2 850	2 453 122	407	881 889	371	272 276
DISTRICT OF COLUMBIA . . . . .	988	2 376 339	693	967 118	82	311 315	69	(D)
VIRGINIA . . . . .	4 577	6 162 254	3 073	2 560 249	573	681 845	545	207 397
WEST VIRGINIA . . . . .	2 001	1 690 765	1 500	969 404	314	135 292	307	95 105
NORTH CAROLINA . . . . .	7 011	9 530 398	4 462	3 599 076	809	1 077 950	753	298 713
SOUTH CAROLINA . . . . .	2 918	2 745 235	1 965	1 518 693	385	158 544	373	104 577
GEORGIA . . . . .	6 941	11 459 469	4 418	3 782 813	831	1 410 959	746	306 892
FLORIDA . . . . .	9 650	10 302 824	7 152	5 189 945	1 151	1 533 457	1 074	478 520
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	3 715	3 994 113	2 481	1 878 118	551	373 288	527	151 195
TENNESSEE . . . . .	5 381	8 628 159	3 670	4 370 817	719	997 233	658	311 826
ALABAMA . . . . .	4 253	4 437 243	2 971	2 206 350	610	442 577	577	166 165
MISSISSIPPI . . . . .	2 623	2 309 335	1 726	1 255 787	369	160 797	350	111 735
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	2 659	1 955 957	1 713	1 167 520	375	120 494	369	(D)
LOUISIANA . . . . .	5 243	6 558 945	3 729	5 599 355	531	559 209	498	209 792
OKLAHOMA . . . . .	4 175	4 262 989	2 714	1 987 986	528	600 791	480	(D)
TEXAS . . . . .	19 136	23 910 334	13 152	11 942 060	2 118	2 637 471	1 919	805 712
MOUNTAIN:								
MONTANA . . . . .	1 509	1 081 494	693	509 250	154	91 304	147	(D)
IDAHO . . . . .	1 467	911 800	757	423 100	157	50 921	155	(D)
WYOMING . . . . .	626	287 774	359	156 101	79	23 969	76	(D)
COLORADO . . . . .	3 713	4 385 769	2 307	1 789 932	423	636 719	361	138 558
NEW MEXICO . . . . .	1 425	909 732	972	520 208	184	68 132	177	49 042
ARIZONA . . . . .	2 281	2 143 919	1 598	1 183 116	302	261 562	288	124 951
UTAH . . . . .	1 635	1 661 133	1 107	843 434	206	235 133	180	88 317
NEVADA . . . . .	609	461 045	445	338 553	54	29 916	52	(D)
PACIFIC:								
WASHINGTON . . . . .	5 512	6 696 631	3 465	3 243 689	566	613 118	524	209 090
OREGON . . . . .	3 855	5 873 001	2 544	3 169 989	440	676 697	389	248 464
CALIFORNIA . . . . .	28 096	44 233 551	20 521	20 020 411	2 929	4 684 362	2 674	1 706 868
ALASKA . . . . .	365	286 063	242	174 982	34	21 764	31	17 754
HAWAII . . . . .	1 030	1 013 813	754	537 555	70	62 804	62	39 831

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.



## by Kind of Business: 1967

Motor vehicles and automotive equipment (SIC 501)--Continued												Region, division, and State
Automobiles and other motor vehicles (SIC 5012)				Automobile equipment (SIC 5013)				Tires and tubes (SIC 5014)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
4 783	31 329 583	3 858	5 345 308	23 317	11 614 177	21 855	7 389 163	3 114	3 178 398	2 800	1 358 955	U.S.
1 200	(0)	1 003	1 755 491	4 517	2 322 073	4 237	(0)	759	(0)	695	(0)	REGIONS:
1 365	9 984 765	1 046	1 263 096	6 592	4 266 579	6 056	2 224 062	764	982 392	680	378 275	N.E.
1 444	8 215 987	1 184	1 298 719	8 045	3 057 444	7 656	2 225 750	930	842 674	840	307 843	N.C.
774	(0)	625	1 028 002	4 163	1 968 081	3 906	(0)	661	(0)	585	(0)	SOUTH WEST
296	(0)	249	206 585	1 144	447 823	1 090	(0)	166	(0)	155	(0)	N.E.
904	6 917 014	754	1 548 906	3 373	1 874 250	3 147	1 163 967	593	601 178	540	286 234	N.E. M.A.
983	7 070 577	769	948 577	4 340	3 336 108	3 929	1 536 031	505	640 908	458	228 289	N.C.
382	2 914 188	277	314 519	2 252	930 471	2 127	688 031	259	341 484	222	149 986	E.N.C. W.N.C.
698	4 473 022	575	704 586	3 456	1 322 420	3 306	966 478	464	428 803	421	163 805	SOUTH
316	1 202 913	271	193 210	1 726	634 712	1 650	487 622	207	136 270	191	60 089	S.A.
430	2 540 052	338	400 923	2 863	1 100 312	2 700	771 650	259	277 601	228	83 949	E.S.C. W.S.C.
203	878 121	160	160 571	1 171	375 504	1 112	302 699	185	144 031	164	67 738	WEST
571	(0)	465	867 431	2 992	1 592 577	2 794	(0)	476	(0)	421	(0)	MT. PAC.
29	99 853	24	(0)	116	33 551	113	32 557	12	7 200	12	7 200	N.E.
26	28 008	23	(0)	68	18 556	67	(0)	10	2 844	9	(0)	MAINE
8	(0)	6	(0)	51	(0)	49	(0)	2	(0)	2	(0)	N.H.
125	1 059 762	101	98 371	518	269 654	482	171 616	78	112 939	70	52 303	VT.
36	24 469	33	14 177	101	28 790	98	(0)	14	7 257	13	(0)	MASS.
72	(0)	62	63 737	290	(0)	281	81 200	50	(0)	49	29 372	R.I. CONN.
415	3 058 538	350	549 603	1 518	702 364	1 412	543 856	253	252 839	230	118 584	M.A.
183	2 272 090	157	767 885	648	673 183	596	237 474	104	135 475	94	71 682	N.Y.
306	1 586 386	247	231 418	1 207	498 703	1 139	382 637	236	212 864	216	95 968	N.J. PA.
269	1 686 913	211	195 672	1 170	763 544	1 086	426 173	167	253 159	150	90 801	E.N.C.
129	427 311	104	179 186	622	376 586	589	234 985	58	46 463	53	19 331	OHIO
259	2 565 119	207	329 398	1 116	762 921	1 026	(0)	138	140 524	125	(0)	IND.
215	1 795 968	157	174 878	1 025	1 276 219	830	326 316	84	156 356	77	32 312	ILL.
111	595 266	90	69 443	407	156 838	398	(0)	58	44 406	53	(0)	MICH. WIS.
85	734 540	65	77 228	422	214 630	391	134 205	62	101 129	53	57 832	W.N.C.
59	273 225	44	36 795	402	141 680	388	(0)	34	36 671	31	(0)	MINN.
118	1 094 875	86	127 855	655	311 154	608	230 442	85	113 324	74	47 401	IOWA
19	117 256	13	11 395	93	28 952	91	(0)	12	15 318	10	(0)	MO.
9	21 901	4	(0)	84	21 896	83	(0)	11	6 290	10	(0)	N.DAK.
43	299 687	29	23 733	229	75 228	222	64 454	23	31 661	17	(0)	S.DAK.
49	372 704	36	(0)	367	136 931	344	102 189	32	37 091	27	(0)	NEBR. KANS.
9	18 662	7	(0)	52	11 443	52	11 443	5	2 889	5	2 889	S.A.
70	682 599	55	(0)	285	134 624	270	(0)	52	64 666	46	20 731	DEL.
17	271 189	11	(0)	56	27 919	50	24 790	9	12 207	8	(0)	MD.
72	469 861	62	67 533	439	172 970	425	(0)	62	39 014	58	(0)	D.C.
37	67 868	33	(0)	234	53 493	231	(0)	43	13 931	43	13 931	VA.
137	746 964	113	79 070	596	250 804	572	189 729	76	80 182	68	29 914	W.VA.
74	88 295	68	37 576	268	56 680	263	(0)	43	13 569	42	(0)	N.C.
104	954 561	76	77 669	656	330 697	608	196 634	71	125 701	62	32 589	S.C.
178	1 173 023	150	240 659	870	283 790	835	212 528	103	76 644	89	25 333	GA. FLA.
100	230 766	90	(0)	399	125 919	386	91 167	52	16 603	51	(0)	E.S.C.
89	616 534	70	77 034	555	302 866	524	(0)	75	77 833	64	(0)	KY.
96	301 174	84	53 851	459	109 819	441	(0)	55	31 584	52	(0)	TENN.
31	54 439	27	(0)	313	96 108	299	83 178	25	10 250	24	(0)	ALA. MISS.
37	43 853	32	(0)	312	69 048	311	(0)	26	7 593	26	7 593	W.S.C.
52	362 815	40	79 461	439	153 220	423	116 831	40	43 174	35	13 500	ARK.
62	423 307	49	(0)	438	141 146	408	(0)	28	36 338	23	11 981	LA.
279	1 710 077	217	270 162	1 674	736 898	1 558	484 675	165	190 496	144	50 875	OKLA. TEX.
23	53 517	19	(0)	114	31 430	111	30 443	17	6 357	17	6 357	MT.
19	21 318	18	(0)	116	24 329	115	(0)	22	5 274	22	5 274	MONT.
7	10 174	5	(0)	68	13 202	67	(0)	4	593	4	593	IOAHO
65	(0)	46	39 458	304	127 856	272	81 506	51	(0)	43	17 594	WYO.
15	25 782	12	(0)	153	34 302	150	33 507	16	8 048	15	(0)	COLO.
42	162 323	37	(0)	218	63 915	213	61 357	42	35 324	38	(0)	N.MEX.
27	143 468	20	36 323	155	62 960	141	41 151	24	28 705	19	10 843	ARIZ.
5	(0)	3	(0)	43	17 510	43	17 510	6	(0)	6	(0)	UTAH NEV.
68	376 269	56	45 324	438	185 535	414	142 483	60	51 314	54	21 283	PAC.
89	493 973	66	113 515	297	129 576	277	108 220	54	53 148	46	26 729	WASH.
406	3 121 005	338	693 125	2 181	1 242 204	2 029	850 153	342	321 153	307	163 590	OREG. CALIF.
3	(0)	2	(0)	25	12 912	25	12 912	6	(0)	4	(0)	ALASKA
51	29 585	3	(0)	51	22 350	49	(0)	14	10 869	10	5 681	HAWAII

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Drugs, chemicals, and allied products (SIC 502)							
	Total				Drugs, proprietaries, and sundries (SIC 5022)			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	11 543	27 794 822	7 7D1	7 8D7 912	3 76D	9 233 568	3 053	4 747 6D8
REGIONS:								
THE NORTHEASTERN STATES . . . . .	3 587	9 616 321	2 617	(D)	1 222	2 750 695	1 015	(D)
THE NORTH CENTRAL STATES . . . . .	2 862	7 855 360	1 798	1 875 183	877	(D)	704	1 173 497
THE SOUTH . . . . .	3 1D5	6 746 164	2 063	1 853 995	982	2 3D2 748	821	1 248 225
THE WEST . . . . .	1 989	3 576 977	1 223	(D)	679	(D)	513	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	659	1 357 71D	467	(D)	168	445 132	141	(D)
MIDDLE ATLANTIC . . . . .	2 928	8 258 611	2 15D	2 292 151	1 054	2 3D5 563	874	1 198 510
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	2 062	6 239 38D	1 287	1 315 971	597	1 829 833	485	789 615
WEST NORTH CENTRAL . . . . .	8D0	1 615 98D	511	559 212	28D	(D)	219	383 882
THE SOUTH:								
SDUTH ATLANTIC . . . . .	1 448	3 780 515	946	892 542	448	1 254 349	363	586 039
EAST SOUTH CENTRAL . . . . .	499	960 844	324	314 67D	180	363 618	159	235 297
WEST SDUTH CENTRAL . . . . .	1 158	2 0D4 8D5	793	646 783	354	684 781	299	426 889
THE WEST:								
MDUNTAIN . . . . .	383	(D)	267	(D)	117	184 657	92	140 572
PACIFIC . . . . .	1 6D6	(D)	956	(D)	562	(D)	421	(D)
NEW ENGLAND:								
MAINE . . . . .	32	42 007	25	(D)	5	13 024	4	(D)
NEW HAMPSHIRE . . . . .	25	25 238	2D	(D)	10	16 541	8	(D)
VERMONT . . . . .	16	8 167	13	(D)	3	(D)	3	(D)
MASSACHUSETTS . . . . .	351	859 265	230	275 67D	87	237 169	69	131 361
RHODE ISLAND . . . . .	75	146 673	55	64 578	1D	39 126	9	(D)
CONNECTICUT . . . . .	16D	276 360	124	156 642	53	(D)	48	8D 2D2
MIDDLE ATLANTIC:								
NEW YDRK . . . . .	1 697	4 858 533	1 289	1 455 971	698	1 411 316	579	719 155
NEW JERSEY . . . . .	617	1 626 416	460	422 272	187	536 802	149	219 906
PENNSYLVANIA . . . . .	614	1 773 662	401	413 908	169	357 445	146	259 449
EAST NORTH CENTRAL:								
DHO . . . . .	591	1 947 379	338	332 834	155	446 684	128	213 159
INDIANA . . . . .	192	240 995	135	127 544	63	104 097	58	86 958
ILLINOIS . . . . .	741	2 927 081	444	486 613	236	939 593	170	273 055
MICHIGAN . . . . .	364	962 032	240	252 D68	90	277 798	79	157 775
WISCDNSIN . . . . .	174	161 893	130	116 912	53	61 661	50	58 668
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	177	362 D38	108	140 699	61	148 522	41	84 636
IDWA . . . . .	113	85 513	83	73 008	40	53 927	35	49 702
MISSOURI . . . . .	321	925 305	183	217 512	115	386 922	88	152 450
NORTH OAKOTA . . . . .	11	9 641	5	8 154	3	(D)	2	(D)
SOUTH DAKOTA . . . . .	18	13 734	13	13 0D0	4	11 765	4	(D)
NEBRASKA . . . . .	60	99 859	42	50 937	20	(D)	18	(D)
KANSAS . . . . .	100	119 890	77	55 9D2	37	84 874	31	43 3D6
SOUTH ATLANTIC:								
OELAWARE . . . . .	24	656 747	13	12 258	8	(D)	4	(D)
MARYLAND . . . . .	151	257 179	104	94 922	45	109 048	34	51 994
DISTRICT OF COLUMBIA . . . . .	36	83 015	26	48 051	13	61 563	10	33 208
VIRGINIA . . . . .	130	151 065	91	74 693	44	84 485	34	52 968
WEST VIRGINIA . . . . .	58	53 695	46	36 550	18	28 820	17	(D)
NORTH CAROLINA . . . . .	256	1 008 654	152	160 634	68	(D)	62	106 322
SOUTH CAROLINA . . . . .	96	115 557	73	83 242	31	55 714	31	55 714
GEORGIA . . . . .	298	1 079 905	144	140 870	90	502 738	52	84 169
FLDRIDA . . . . .	399	374 698	297	241 322	131	191 773	119	164 009
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	115	128 248	72	69 288	35	48 539	33	(D)
TENNESSEE . . . . .	219	656 106	144	144 055	85	237 543	70	113 379
ALABAMA . . . . .	112	143 196	72	73 191	40	59 196	37	(D)
MISSISSIPPI . . . . .	53	33 294	36	28 136	20	18 340	19	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	60	56 424	43	44 993	31	46 376	27	(D)
LOUISIANA . . . . .	239	439 840	166	144 534	68	124 454	57	90 859
DKLAHOMA . . . . .	129	151 099	95	76 846	43	58 D39	41	(D)
TEXAS . . . . .	730	1 357 442	489	380 410	212	455 912	174	238 704
MOUNTAIN:								
MDNTANA . . . . .	25	19 178	21	18 646	8	15 409	8	15 409
IDAHO . . . . .	22	13 D65	14	9 775	7	7 379	6	(D)
WYDMING . . . . .	12	(D)	1D	(D)	3	(D)	3	(D)
COLORADO . . . . .	133	205 018	85	74 626	42	(D)	25	47 427
NEW MEXICO . . . . .	49	21 759	40	19 820	14	13 187	13	(D)
ARIZDNA . . . . .	71	58 749	48	36 395	20	32 264	18	(D)
UTAH . . . . .	57	52 7D3	39	34 865	16	27 227	12	(D)
NEVADA . . . . .	14	(D)	10	(D)	7	6 871	7	6 871
PACIFIC:								
WASHINGTON . . . . .	177	278 191	101	101 748	48	98 935	36	68 150
DREGDN . . . . .	111	(D)	58	73 220	36	73 714	27	48 644
CALIFORNIA . . . . .	1 248	2 716 084	752	834 442	435	1 228 354	329	577 394
ALASKA . . . . .	6	(D)	5	(D)	3	(D)	2	(D)
HAWAIT . . . . .	64	43 261	40	17 880	40	30 398	27	14 947

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.



by Kind of Business: 1967-Continued

Drugs, chemicals, and allied products (SIC 502)-Continued								Piece goods, notions, and apparel (SIC 503)				Region, division, and State
Paints and varnishes (SIC 5028)				Chemicals and allied products, n.e.c. (SIC 5029)				Total				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
2 377	1 494 426	1 268	424 084	5 406	17 066 828	3 380	2 636 220	11 400	21 280 471	8 846	8 861 385	U.S.
596	433 294	397	138 692	1 769	6 432 332	1 205	1 228 396	7 250	15 254 706	5 817	6 443 901	REGIONS:
610	493 220	336	129 779	1 375	(D)	758	571 907	1 382	2 217 867	1 008	857 352	N.E.
687	305 037	331	97 015	1 436	4 138 379	911	508 755	1 485	2 246 268	1 108	898 036	N.C.
484	262 875	204	58 598	826	(O)	506	327 162	1 283	1 561 630	913	662 096	SOUTH WEST
125	59 191	79	29 041	366	853 387	247	244 406	660	923 164	538	470 645	N.E.
471	374 103	318	109 651	1 403	5 578 945	958	983 990	6 590	14 331 542	5 279	5 973 256	N.E. M.A.
432	400 854	238	84 195	1 033	4 008 693	564	442 161	958	1 463 464	701	585 371	N.C.
178	92 366	98	45 584	342	(O)	194	129 746	422	690 403	305	271 981	E.N.C. W.N.C.
369	162 859	203	65 978	631	2 363 307	380	240 525	960	1 527 464	703	553 033	SOUTH
117	35 740	39	9 725	202	561 486	126	69 648	234	315 802	186	151 054	S.A.
201	106 438	89	21 312	603	1 213 586	405	198 582	400	505 406	296	193 949	E.S.C. W.S.C.
91	24 135	44	8 506	175	174 987	131	57 269	104	88 936	79	56 837	WEST
393	238 740	160	50 092	651	(O)	375	269 893	1 179	1 472 694	834	605 259	MT. PAC.
10	2 499	6	1 801	17	26 484	15	(D)	21	23 460	19	(D)	N.E.
5	815	4	(D)	10	7 882	8	(D)	24	38 072	18	23 056	MAINE
3	(D)	1	(O)	10	2 876	9	(O)	7	11 534	6	(D)	N.H.
57	35 825	35	15 573	207	586 271	126	128 736	461	657 122	368	310 406	VT.
15	6 592	11	(O)	50	100 953	35	22 724	54	38 282	50	33 447	MASS.
35	(D)	22	8 042	72	128 921	54	68 398	93	154 694	77	84 752	R.I. CONN.
230	167 555	165	58 221	769	3 279 662	545	678 595	75 760	73 389 140	74 583	75 392 483	M.A.
99	85 439	72	25 580	331	1 004 175	239	176 786	328	383 311	286	246 109	N.Y.
142	121 109	81	25 850	303	1 295 108	174	128 609	502	559 091	410	334 664	N.J. PA.
117	93 834	59	17 210	319	1 406 861	151	102 465	197	283 103	150	139 190	E.N.C.
63	20 348	34	6 665	66	116 550	43	33 921	40	82 760	33	42 022	OHIO
125	173 933	73	38 934	380	1 813 555	201	174 624	75 49	7963 600	73 373	7318 507	INO.
89	99 477	56	18 882	185	584 757	105	75 411	109	161 963	91	57 348	ILL.
38	13 262	16	2 504	83	86 970	64	55 740	65		56	28 304	MICH. WIS.
37	26 966	23	20 843	79	186 550	44	35 220	103	99 652	80	66 571	W.N.C.
33	9 144	18	5 426	40	22 442	30	17 880	26	21 132	22	16 528	MINN.
53	38 574	26	8 094	153	499 809	69	56 968	253	526 831	173	157 583	IOWA
5	1 735	1	(O)	3	(O)	2	(O)	3	(D)	3	(O)	MO.
7	707	2	(O)	7	1 262	7	1 262	1	(D)	-	(O)	N.OAK.
20	9 739	13	(O)	20	(O)	11	(O)	14	5 426	12	(O)	S.DAK.
23	5 501	15	2 748	40	29 515	31	9 848	22	35 390	15	25 612	NEBR. KANS.
5	1 904	2	(O)	11	(O)	7	2 108	3	(O)	3	(O)	S.A.
46	24 459	33	15 198	60	123 672	37	27 730	96	97 582	80	81 357	DEL.
13	6 153	10	(O)	10	15 299	6	(O)	22	21 558	18	(D)	MD.
36	12 817	22	7 998	50	53 763	35	13 727	45	35 271	35	25 540	O.C.
16	3 051	9	(O)	24	21 824	20	21 824	17	9 608	15	(O)	VA.
64	23 946	27	5 855	124	(D)	63	48 457	223	512 938	142	147 063	W.VA.
21	7 792	10	4 163	44	52 051	32	23 365	51	50 767	41	29 154	N.C.
56	47 925	24	5 054	152	529 242	68	51 647	208	552 162	142	152 950	S.C.
112	34 812	66	19 966	156	148 113	112	57 347	186	(O)	150	92 500	GA. FLA.
26	12 766	4	(O)	54	66 943	35	17 296	35	24 529	28	14 492	E.S.C.
41	12 051	19	3 628	93	406 512	55	27 048	99	198 859	70	71 185	KY.
36	8 432	12	(D)	36	75 568	23	16 024	57	41 743	49	25 363	TENN.
14	2 491	4	(D)	19	12 463	13	9 280	43	50 671	39	40 014	ALA. MISS.
12	3 103	3	(O)	17	6 945	13	4 245	20	9 078	18	(O)	W.S.C.
42	19 587	18	4 788	129	295 799	91	48 887	55	45 050	53	(O)	ARK.
20	5 923	4	(D)	66	87 137	50	19 184	24	15 021	21	(D)	LA.
127	77 825	64	15 440	391	823 705	251	126 266	301	436 257	204	131 866	(D) OKLA. TEX.
5	681	2	(O)	12	3 088	11	(D)	5	(D)	3	(O)	MT.
8	1 142	2	(D)	7	4 544	6	(D)	6	4 403	4	(O)	MONT.
2	(O)	-	(O)	7	2 155	7	2 155	1	(O)	1	(O)	IOAHO
27	6 497	20	2 889	64	(D)	40	24 310	52	51 856	37	34 618	WYO.
5	611	2	(O)	30	7 961	25	6 399	2	(O)	2	(D)	COLO.
22	4 742	10	(O)	29	21 743	20	6 372	24	17 007	22	(D)	N.MEX.
17	8 659	7	2 431	24	16 817	20	(D)	11	7 756	7	4 898	ARIZ.
5	(O)	1	(D)	2	(O)	2	(D)	3	1 767	3	1 767	UTAH NEV.
55	16 271	21	4 611	74	162 785	44	28 987	60	61 524	41	27 784	PAC.
40	(O)	14	4 847	35	50 092	17	19 729	50	(O)	39	20 886	WASH.
283	194 070	114	39 159	530	1 293 660	309	217 889	1 032	1 335 383	723	531 852	OREG.
1	(O)	1	(O)	2	(O)	2	(O)	-	(D)	-	-	CALIF.
14	3 406	10	(O)	10	(O)	3	(O)	37	29 645	31	24 737	ALASKA
												HAWAII

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Piece goods, notions, and apparel (SIC 503)--Continued											
	Piece goods (woven fabrics) (SIC 5033)				Notions and other dry goods (SIC 5034)				Men's and boys' clothing and furnishings (SIC 5036)			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	3 475	9 596 078	2 887	3 831 767	1 527	2 455 732	1 188	746 581	1 974	3 115 535	1 482	1 404 238
REGIONS:												
THE NORTHEASTERN STATES . . . . .	2 593	7 744 606	2 244	3 229 830	970	1 756 042	800	546 711	1 026	1 694 888	784	762 663
THE NORTH CENTRAL STATES . . . . .	258	611 131	186	165 137	159	195 615	100	57 412	324	494 559	244	241 482
THE SOUTH . . . . .	319	754 464	236	245 183	242	354 701	184	86 833	354	561 354	257	244 078
THE WEST . . . . .	305	485 877	221	191 617	156	149 374	104	55 625	270	364 734	197	156 015
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	155	272 383	129	122 180	93	93 476	64	37 729	106	101 176	96	78 410
MIDDLE ATLANTIC . . . . .	2 438	7 472 223	2 115	3 107 650	877	1 662 566	736	508 982	920	1 593 712	688	684 253
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	188	479 257	138	119 386	113	145 910	73	46 928	222	345 025	169	155 102
WEST NORTH CENTRAL . . . . .	70	131 874	48	45 751	46	49 705	27	10 484	102	149 534	75	86 380
THE SOUTH:												
SOUTH ATLANTIC . . . . .	200	513 142	141	159 432	117	248 816	82	41 839	211	306 131	161	160 920
EAST SOUTH CENTRAL . . . . .	41	65 929	32	42 192	57	40 049	48	(0)	59	137 497	44	41 996
WEST SOUTH CENTRAL . . . . .	78	175 393	63	43 559	68	65 836	54	(0)	84	117 726	52	41 162
THE WEST:												
MOUNTAIN . . . . .	17	8 456	10	4 200	14	6 840	13	(0)	35	54 703	27	30 767
PACIFIC . . . . .	288	477 421	211	187 417	142	142 534	91	(0)	235	310 031	170	125 248
NEW ENGLAND:												
MAINE . . . . .	-	-	-	-	4	(0)	4	(0)	8	3 834	8	3 834
NEW HAMPSHIRE . . . . .	4	(0)	3	(0)	3	(0)	3	(0)	4	3 938	3	(0)
VERMONT . . . . .	1	(0)	1	(0)	-	-	-	-	4	1 607	3	(0)
MASSACHUSETTS . . . . .	105	213 872	85	82 185	49	37 686	33	14 852	63	65 995	55	44 899
RHODE ISLAND . . . . .	24	24 638	24	24 638	12	10 004	8	5 169	7	1 883	7	1 883
CONNECTICUT . . . . .	21	(0)	16	13 491	25	43 658	16	15 580	20	23 919	20	23 919
MIDDLE ATLANTIC:												
NEW YORK . . . . .	2 217	221 821	1 921	918 438	759	1 527 791	648	458 516	749	1 411 888	542	565 960
NEW JERSEY . . . . .	137	142 153	123	114 858	49	63 247	39	26 611	48	53 844	42	(0)
PENNSYLVANIA . . . . .	84	108 249	71	74 354	69	71 528	49	23 855	123	127 980	104	(0)
EAST NORTH CENTRAL:												
OHIO . . . . .	30	72 486	22	18 021	26	28 467	17	(0)	53	91 930	39	47 946
INDIANA . . . . .	8	7 069	5	(0)	2	(0)	2	(0)	14	27 699	13	(0)
ILLINOIS . . . . .	116	346 991	85	83 471	65	102 685	38	(0)	109	200 963	75	58 984
MICHIGAN . . . . .	26	48 138	21	13 539	13	(0)	10	(0)	30	18 180	26	(0)
WISCONSIN . . . . .	8	4 573	5	(0)	7	2 763	6	(0)	16	6 253	16	6 253
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	12	8 526	9	(0)	12	8 298	9	4 104	27	37 078	21	30 028
IOWA . . . . .	4	(0)	4	(0)	3	(0)	3	(0)	11	12 029	8	(0)
MISSOURI . . . . .	48	106 240	31	23 812	28	40 153	13	5 626	55	93 287	41	44 054
NORTH DAKOTA . . . . .	-	-	-	-	1	(0)	1	(0)	1	(0)	1	(0)
SOUTH DAKOTA . . . . .	-	-	-	-	1	(0)	1	(0)	1	(0)	1	(0)
NEBRASKA . . . . .	3	(0)	1	(0)	1	(0)	1	(0)	2	(0)	2	(0)
KANSAS . . . . .	3	(0)	3	(0)	1	(0)	-	-	5	4 660	2	(0)
SOUTH ATLANTIC:												
DELAWARE . . . . .	-	-	-	-	1	(0)	1	(0)	1	(0)	1	(0)
MARYLAND . . . . .	14	21 680	11	(0)	13	10 862	10	(0)	26	23 798	21	18 750
DISTRICT OF COLUMBIA . . . . .	6	2 329	4	(0)	4	(0)	4	(0)	7	17 780	5	(0)
VIRGINIA . . . . .	2	(0)	1	(0)	8	1 380	8	1 380	16	17 084	11	11 157
WEST VIRGINIA . . . . .	1	(0)	1	(0)	1	(0)	1	(0)	3	(0)	3	(0)
NORTH CAROLINA . . . . .	64	177 236	41	63 505	35	146 631	20	7 971	53	89 421	41	(0)
SOUTH CAROLINA . . . . .	15	27 962	10	8 576	9	3 318	9	3 318	16	14 465	12	(0)
GEORGIA . . . . .	61	259 899	41	50 087	26	72 014	14	9 901	50	105 691	37	39 927
FLORIDA . . . . .	37	23 292	32	18 772	20	11 283	15	6 450	38	33 702	30	17 222
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	6	3 847	6	3 847	6	(0)	6	(0)	11	7 385	6	(0)
TENNESSEE . . . . .	19	31 175	11	9 290	21	25 752	15	7 388	22	97 028	15	(0)
ALABAMA . . . . .	11	(0)	10	(0)	12	(0)	11	(0)	17	19 676	14	(0)
MISSISSIPPI . . . . .	5	(0)	5	(0)	18	8 870	16	(0)	9	13 408	9	(0)
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	3	(0)	3	(0)	5	1 553	5	1 553	3	607	2	(0)
LOUISIANA . . . . .	9	7 739	9	7 739	11	2 921	11	(0)	18	11 316	17	(0)
OKLAHOMA . . . . .	6	(0)	6	(0)	3	(0)	3	(0)	5	4 433	2	(0)
TEXAS . . . . .	60	162 142	45	30 308	49	(0)	35	20 944	58	101 370	31	26 791
MOUNTAIN:												
MONTANA . . . . .	-	-	-	-	1	(0)	1	(0)	1	(0)	1	(0)
IDAHO . . . . .	1	(0)	-	-	1	(0)	-	-	4	(0)	4	(0)
WYOMING . . . . .	1	(0)	1	(0)	-	-	-	-	-	-	-	-
COLORADO . . . . .	8	4 209	5	(0)	4	597	4	597	19	34 545	13	20 885
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-	1	(0)	1	(0)
ARIZONA . . . . .	4	861	3	(0)	4	(0)	4	(0)	8	13 449	7	(0)
UTAH . . . . .	3	(0)	1	(0)	3	(0)	3	(0)	1	(0)	-	-
NEVADA . . . . .	-	-	-	-	1	(0)	1	(0)	1	(0)	1	(0)
PACIFIC:												
WASHINGTON . . . . .	15	20 136	9	7 458	6	7 917	2	(0)	18	19 099	13	(0)
OREGON . . . . .	6	1 934	5	(0)	10	9 971	8	(0)	17	(0)	13	8 951
CALIFORNIA . . . . .	257	440 398	188	163 589	120	122 945	76	40 929	192	268 751	138	103 810
ALASKA . . . . .	-	-	-	-	-	-	-	-	-	-	-	-
HAWAII . . . . .	10	14 953	9	(0)	6	1 701	5	(0)	8	9 334	6	(0)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.



Piece goods, notions, and apparel (SIC 503)--Continued								Groceries and related products (SIC 504)				Region, division, and State
Women's, children's, and infants' clothing (SIC 5037)				Footwear (SIC 5039)				Total				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
3 588	4 775 667	2 610	2 212 211	836	1 337 459	679	666 588	40 055	74 458 104	29 051	41 550 758	U.S.
2 207	3 380 739	1 604	1 504 872	454	678 431	385	399 825	11 567	22 624 204	9 050	13 070 958	REGIONS:
478	469 785	361	277 800	163	446 777	117	115 521	9 874	20 296 422	6 944	11 633 064	N.E.
435	437 274	318	215 006	135	138 475	113	106 936	11 544	17 648 951	8 289	9 773 857	N.C.
468	487 869	327	214 533	84	73 776	64	44 306	7 070	13 888 527	4 768	7 072 879	SOUTH
160	203 531	124	90 204	146	252 598	125	142 122	2 709	4 317 630	2 089	2 570 592	N.E.
2 047	3 177 208	1 480	1 414 668	308	425 833	260	257 703	8 858	18 306 574	6 961	10 500 366	N.E.
351	271 687	252	206 171	86	185 585	71	57 784	6 836	14 347 061	4 974	8 168 419	N.C.
127	98 098	109	71 629	77	261 192	46	57 737	3 038	5 949 361	1 970	3 464 645	E.N.C.
253	274 359	183	120 941	70	82 612	59	69 901	5 740	8 709 860	3 914	4 126 536	W.N.C.
54	54 638	44	39 123	23	17 689	18	(D)	2 137	3 091 154	1 628	1 972 495	SOUTH
128	108 277	91	54 942	42	38 174	36	(O)	3 667	5 847 937	2 747	3 674 826	S.A.
26	15 128	19	12 104	12	3 809	10	(O)	1 659	2 333 405	1 129	1 382 373	E.S.C.
442	472 741	308	202 429	72	69 967	54	(O)	5 411	11 555 122	3 639	5 690 506	W.S.C.
2	(D)	2	(D)	7	18 332	5	(D)	364	386 399	277	267 722	WEST
4	10 626	3	(D)	9	18 554	6	(O)	147	190 585	113	143 926	MT.
1	(D)	1	(D)	1	(O)	1	(O)	73	106 570	39	61 727	PAC.
125	137 272	92	51 577	119	202 297	103	116 893	1 380	2 607 822	1 066	1 380 466	N.E.
6	973	6	973	5	784	5	784	221	235 435	186	173 045	MAINE
22	53 259	20	(D)	5	(O)	5	(D)	524	790 819	408	543 706	N.H.
<sup>r</sup> 1 821	<sup>r</sup> 2 923 431	1 299	<sup>r</sup> 1 283 655	214	304 209	173	165 914	5 200	11 137 962	4 177	6 266 122	VT.
74	105 245	64	47 588	20	18 822	18	(O)	1 436	3 225 843	1 147	2 096 475	MASS.
152	148 532	117	83 425	74	102 802	69	(O)	2 222	3 942 769	1 637	2 137 769	R.I.
69	66 385	54	37 760	19	23 835	18	(D)	1 521	3 006 580	1 050	1 585 860	CONN.
13	16 392	11	(D)	3	(D)	2	(D)	775	1 248 580	549	756 335	M.A.
<sup>r</sup> 218	<sup>r</sup> 260 464	<sup>r</sup> 141	<sup>r</sup> 130 132	41	52 497	34	(O)	2 317	5 908 471	1 732	3 241 413	N.Y.
33	22 341	29	19 982	7	(D)	5	4 653	1 406	2 759 707	1 033	1 607 061	N.J.
18	6 105	17	(D)	16	16 344	12	10					

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Groceries and related products (SIC 504)—Continued									
	General-line grocery wholesalers (SIC 5041)		Frozen foods (SIC 5042)				Dairy products (SIC 5043)			
			All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	2 543	15 547 639	1 775	3 559 251	1 365	1 770 774	4 227	6 523 327	2 785	2 677 759
REGIONS:										
THE NORTHEASTERN STATES . . . . .	549	3 352 455	512	959 945	413	600 139	1 107	2 013 568	751	884 036
THE NORTH CENTRAL STATES . . . . .	609	5 129 194	443	1 000 987	332	447 760	1 266	2 160 031	894	1 054 801
THE SOUTH . . . . .	1 004	4 468 764	499	688 430	375	(0)	1 243	1 367 148	754	(0)
THE WEST . . . . .	384	2 600 981	329	917 781	245	(0)	611	982 580	386	(D)
THE NORTHEASTERN STATES:										
NEW ENGLAND . . . . .	155	777 948	104	214 701	84	117 019	209	276 041	127	83 579
MIDDLE ATLANTIC . . . . .	394	2 574 507	408	745 244	329	483 120	898	1 737 527	624	800 457
THE NORTH CENTRAL STATES:										
EAST NORTH CENTRAL . . . . .	394	3 189 005	322	660 048	243	329 524	838	1 526 273	610	711 901
WEST NORTH CENTRAL . . . . .	215	1 940 189	121	340 939	89	118 236	428	633 758	284	342 900
THE SOUTH:										
SOUTH ATLANTIC . . . . .	437	1 608 125	275	405 058	207	(0)	593	774 518	276	(0)
EAST SOUTH CENTRAL . . . . .	241	1 128 499	80	100 196	59	45 610	266	219 189	208	104 555
WEST SOUTH CENTRAL . . . . .	326	1 732 140	144	183 176	109	110 196	384	373 441	270	152 438
THE WEST:										
MOUNTAIN . . . . .	111	749 988	60	120 422	42	36 623	181	185 413	132	43 324
PACIFIC . . . . .	273	1 850 993	269	797 359	203	(0)	430	797 167	254	(0)
NEW ENGLAND:										
MAINE . . . . .	20	144 093	8	3 322	7	(0)	29	14 933	18	7 344
NEW HAMPSHIRE . . . . .	12	85 447	5	5 640	5	5 640	16	15 579	8	7 392
VERMONT . . . . .	8	44 759	2	(D)	2	(D)	25	30 780	5	3 055
MASSACHUSETTS . . . . .	69	252 323	63	171 610	47	84 549	77	147 122	55	46 925
RHODE ISLAND . . . . .	13	40 322	7	2 078	7	2 078	17	15 082	13	5 916
CONNECTICUT . . . . .	33	211 004	19	(D)	16	(D)	45	52 545	28	(D)
MIDDLE ATLANTIC:										
NEW YORK . . . . .	182	976 866	215	456 748	170	296 888	572	942 670	422	486 794
NEW JERSEY . . . . .	58	791 040	62	72 196	53	46 709	141	321 873	109	182 521
PENNSYLVANIA . . . . .	154	806 601	131	216 300	106	139 523	185	472 984	93	131 142
EAST NORTH CENTRAL:										
OHIO . . . . .	92	695 002	80	117 955	59	(0)	136	261 882	82	71 434
INDIANA . . . . .	53	397 041	45	102 198	39	(0)	96	145 993	63	41 546
ILLINOIS . . . . .	89	1 020 270	114	319 395	83	114 221	245	466 005	193	235 107
MICHIGAN . . . . .	101	643 473	54	81 640	40	39 221	161	235 738	129	102 072
WISCONSIN . . . . .	59	433 219	29	38 860	22	20 448	200	416 655	143	261 742
WEST NORTH CENTRAL:										
MINNESOTA . . . . .	59	408 738	28	92 247	21	43 159	125	349 522	79	271 347
IOWA . . . . .	25	261 730	14	19 065	14	6 319	78	117 690	56	27 012
MISSOURI . . . . .	58	629 117	29	177 169	24	(0)	105	91 857	82	26 192
NORTH DAKOTA . . . . .	16	120 082	4	(0)	3	(0)	18	9 909	2	(0)
SOUTH DAKOTA . . . . .	10	34 971	2	(0)	2	(D)	28	10 165	16	(0)
NEBRASKA . . . . .	19	162 475	12	(0)	10	(0)	27	26 767	21	8 765
KANSAS . . . . .	28	323 076	22	30 511	15	11 681	47	27 848	28	7 172
SOUTH ATLANTIC:										
DELAWARE . . . . .	4	5 944	3	(0)	3	(0)	6	3 443	2	(D)
MARYLAND . . . . .	31	112 655	40	50 992	28	25 236	49	105 307	20	18 021
DISTRICT OF COLUMBIA . . . . .	7	23 756	11	19 887	7	14 677	5	(D)	2	(0)
VIRGINIA . . . . .	67	250 447	42	43 379	36	29 973	70	176 550	31	54 286
WEST VIRGINIA . . . . .	44	128 700	14	10 218	13	(D)	36	49 014	16	3 495
NORTH CAROLINA . . . . .	81	313 726	31	(0)	22	44 486	153	(0)	62	25 546
SOUTH CAROLINA . . . . .	57	201 077	16	25 310	12	9 756	58	63 834	22	11 943
GEORGIA . . . . .	76	229 427	36	64 525	24	19 503	86	104 495	48	16 543
FLORIDA . . . . .	70	342 393	82	120 224	62	55 887	130	129 542	73	37 833
EAST SOUTH CENTRAL:										
KENTUCKY . . . . .	62	198 986	15	24 303	9	11 029	75	53 975	62	15 794
TENNESSEE . . . . .	58	453 362	26	49 890	18	(0)	88	85 576	72	44 410
ALABAMA . . . . .	60	257 306	29	19 335	23	13 384	45	49 506	28	26 259
MISSISSIPPI . . . . .	61	218 845	10	6 668	9	(0)	58	30 132	46	18 092
WEST SOUTH CENTRAL:										
ARKANSAS . . . . .	54	125 805	13	16 017	12	(0)	43	34 349	34	13 578
LOUISIANA . . . . .	84	317 314	27	33 624	22	17 718	64	51 031	50	22 213
OKLAHOMA . . . . .	37	251 837	16	14 262	12	(0)	45	38 225	27	20 294
TEXAS . . . . .	151	1 037 184	88	119 273	63	69 859	232	249 836	159	96 353
MOUNTAIN:										
MONTANA . . . . .	20	84 502	5	6 032	4	(0)	15	13 295	10	(0)
IDAHO . . . . .	11	85 429	8	8 373	5	(0)	21	7 292	15	(0)
WYOMING . . . . .	9	9 818	-	-	-	-	9	3 450	4	(0)
COLORADO . . . . .	13	(0)	19	(D)	12	15 143	43	98 646	36	15 724
NEW MEXICO . . . . .	14	51 090	6	845	5	(D)	28	12 475	16	3 108
ARIZONA . . . . .	26	186 314	10	8 668	9	(0)	36	21 745	30	7 779
UTAH . . . . .	10	(D)	8	70 094	3	(0)	19	24 610	13	(0)
NEVADA . . . . .	8	32 468	4	(D)	4	(D)	10	3 900	8	(0)
PACIFIC:										
WASHINGTON . . . . .	41	321 571	38	53 411	25	8 569	47	109 274	17	35 853
OREGON . . . . .	43	218 029	26	87 460	19	10 834	49	54 489	26	11 110
CALIFORNIA . . . . .	163	1 223 075	188	641 186	143	282 245	322	620 261	203	213 151
ALASKA . . . . .	3	(0)	4	3 117	4	3 117	4	2 369	4	2 369
HAWAII . . . . .	23	(0)	13	12 185	12	(0)	8	10 774	4	(0)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

† Revised.

X Not applicable.



Groceries and related products (SIC 504)--Continued												Region, division, and State
Poultry and poultry products (SIC 5044)				Confectionery (SIC 5045)				Fish and seafoods (SIC 5046)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
2 940	2 962 108	2 022	2 179 574	2 549	2 319 367	1 998	1 029 769	1 633	1 002 151	1 534	856 352	U.S.
662	752 313	472	542 085	670	674 737	538	306 827	583	400 781	553	363 132	REGIONS:
1 160	879 483	687	610 193	636	678 840	494	324 682	145	112 301	132	(0)	N.E.
753	852 765	610	675 331	827	579 737	691	(0)	695	304 827	658	269 658	N.C.
365	477 547	253	351 965	424	391 265	275	(0)	210	184 242	191	(0)	SOUTH WEST
141	134 038	95	89 874	137	123 105	106	50 056	299	181 465	288	173 165	N.E.
521	618 275	377	452 211	533	551 632	432	256 771	284	219 316	265	189 967	N.E. M.A.
611	572 011	439	422 308	462	535 478	364	261 156	121	93 384	112	77 899	N.C.
549	307 472	248	187 885	174	143 362	130	63 526	24	18 917	20	(0)	E.N.C. W.N.C.
324	425 655	253	308 204	413	294 575	355	(0)	467	188 118	445	167 418	SOUTH
148	118 767	126	(0)	168	84 630	140	50 748	65	24 037	62	(0)	S.A.
281	308 343	231	264 389	246	200 532	196	86 273	163	92 672	151	79 952	E.S.C. W.S.C.
86	83 899	73	(0)	106	54 273	76	25 805	20	15 093	16	(0)	WEST
279	393 648	180	272 721	318	336 992	199	(0)	190	169 149	175	(0)	MT. PAC.
11	7 847	10	(0)	8	2 838	8	2 838	102	32 527	99	(0)	N.E.
13	8 201	8	(0)	14	9 090	13	(0)	10	3 264	10	3 264	MAINE
-	-	-	-	7	2 087	6	(0)	1	(0)	1	(0)	N.H.
73	67 555	51	47 425	71	87 832	49	20 282	146	125 982	139	120 183	VT.
14	10 796	9	6 549	10	9 806	9	(0)	24	10 914	23	(0)	MASS.
30	39 639	17	25 440	27	11 452	21	(0)	16	(0)	16	(0)	R.I. CONN.
239	311 892	190	240 675	283	323 865	227	152 243	191	166 201	178	148 630	M.A.
124	147 052	76	99 349	75	85 173	64	43 536	56	25 610	53	21 066	N.Y.
158	159 331	111	112 187	175	142 594	141	60 992	37	27 505	34	20 271	N.J. PA.
144	130 712	91	90 630	146	137 524	114	40 568	18	10 333	17	(0)	E.N.C.
94	39 704	63	(0)	51	(0)	38	(0)	5	(0)	3	(0)	OHIO
201	223 687	157	166 947	139	(0)	105	(0)	40	(0)	37	(0)	IND.
99	128 001	77	95 076	75	48 257	62	(0)	38	33 295	36	(0)	ILL.
73	49 907	51	(0)	51	20 438	45	9 311	20	3 778	19	(0)	MICH. WIS.
135	79 490	46	35 336	46	62 973	32	(0)	8	6 165	7	(0)	W.N.C.
170	99 245	70	72 303	29	(0)	26	(0)	7	(0)	7	(0)	MINN.
75	58 476	55	36 953									

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Groceries and related products (SIC 504)--Continued											
	Meats and meat products (SIC 5047)				Fresh fruits and vegetables (SIC 5048)				Groceries and related products, n.e.c. (SIC 5049)			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	5 820	11 059 145	5 041	7 395 047	7 477	7 496 996	5 284	3 972 937	11 091	23 988 120	6 479	6 120 907
REGIONS:												
THE NORTHEASTERN STATES . . . . .	2 067	4 258 768	1 817	3 061 120	1 919	1 751 192	1 487	1 001 707	3 498	8 460 445	2 470	2 959 457
THE NORTH CENTRAL STATES . . . . .	1 462	3 206 936	1 264	2 142 231	1 393	1 360 818	1 079	902 109	2 760	5 767 832	1 454	936 337
THE SOUTH . . . . .	1 357	2 118 563	1 088	1 008 906	2 226	1 841 197	1 592	1 038 953	2 940	5 427 520	1 517	1 238 558
THE WEST . . . . .	962	1 485 566	872	1 182 790	1 939	2 543 789	1 126	1 030 168	1 846	4 304 776	1 038	986 555
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	492	1 095 924	397	737 291	525	388 164	414	235 646	647	1 126 244	423	306 014
MIDDLE ATLANTIC . . . . .	1 575	3 162 844	1 420	2 323 829	1 394	1 363 028	1 073	766 061	2 851	7 334 201	2 047	2 653 443
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	1 093	2 699 430	940	1 815 709	1 013	1 000 536	792	669 750	1 982	4 070 896	1 080	691 167
WEST NORTH CENTRAL . . . . .	369	507 506	324	326 522	380	360 282	287	232 359	778	1 696 936	374	245 170
THE SOUTH:												
SOUTH ATLANTIC . . . . .	618	1 135 688	467	490 147	1 215	1 130 768	775	507 591	1 398	2 747 355	699	521 184
EAST SOUTH CENTRAL . . . . .	244	324 712	198	146 279	343	212 762	287	165 591	582	878 362	307	206 187
WEST SOUTH CENTRAL . . . . .	495	658 163	423	372 480	668	497 667	530	365 771	960	1 801 803	511	511 187
THE WEST:												
MOUNTAIN . . . . .	197	225 587	177	163 277	416	393 426	232	175 356	482	505 304	270	100 726
PACIFIC . . . . .	765	1 259 979	695	1 019 513	1 523	2 150 363	894	854 812	1 364	3 799 472	768	885 829
NEW ENGLAND:												
MAINE . . . . .	41	72 687	28	32 110	97	62 931	57	26 456	48	45 221	30	(0)
NEW HAMPSHIRE . . . . .	21	34 744	13	14 063	18	8 758	18	8 758	38	19 862	26	7 998
VERMONT . . . . .	13	16 895	7	(0)	5	1 502	5	1 502	12	6 544	5	1 352
MASSACHUSETTS . . . . .	277	699 586	231	498 666	263	222 735	208	124 356	341	833 077	217	185 757
RHODE ISLAND . . . . .	38	67 829	33	42 706	35	31 206	33	(0)	63	47 402	46	26 123
CONNECTICUT . . . . .	102	204 183	85	(0)	107	61 032	93	(0)	145	174 138	99	(0)
MIDDLE ATLANTIC:												
NEW YORK . . . . .	936	1 907 843	853	1 507 616	729	759 678	579	444 785	1 853	5 292 199	1 376	2 011 625
NEW JERSEY . . . . .	300	631 548	272	387 557	248	222 600	182	105 220	372	928 751	280	419 477
PENNSYLVANIA . . . . .	339	623 453	295	428 656	417	380 750	312	216 056	626	1 113 251	391	222 341
EAST NORTH CENTRAL:												
OHIO . . . . .	173	314 419	154	252 103	254	261 559	204	191 528	478	1 077 194	237	154 837
INDIANA . . . . .	96	116 423	76	73 359	97	76 160	83	58 998	238	342 226	131	63 541
ILLINOIS . . . . .	499	1 647 409	436	1 021 453	314	341 792	249	209 559	676	1 543 511	383	267 131
MICHIGAN . . . . .	233	476 617	191	355 200	250	255 152	177	156 109	395	857 534	220	164 882
WISCONSIN . . . . .	92	144 562	83	113 594	98	65 873	79	53 556	195	250 431	109	40 776
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	84	212 844	65	105 505	83	88 078	56	50 999	191	554 506	90	77 581
IOWA . . . . .	54	55 484	49	(0)	44	53 497	32	32 284	123	195 526	58	44 929
MISSOURI . . . . .	130	129 394	118	103 040	148	140 685	124	98 325	257	638 841	121	66 903
NORTH DAKOTA . . . . .	14	25 564	9	4 200	21	9 991	8	4 102	21	29 246	10	7 588
SOUTH DAKOTA . . . . .	8	(0)	7	821	4	(0)	3	(0)	30	23 460	18	12 049
NEBRASKA . . . . .	27	(0)	26	(0)	39	(0)	27	16 216	66	129 183	31	17 030
KANSAS . . . . .	52	49 168	50	(0)	41	35 718	37	(0)	90	126 174	46	19 090
SOUTH ATLANTIC:												
DELAWARE . . . . .	10	11 042	8	(0)	14	5 388	9	2 544	17	103 918	11	(0)
MARYLAND . . . . .	56	63 002	49	(0)	107	93 563	71	44 609	183	423 236	100	49 575
DISTRICT OF COLUMBIA . . . . .	34	114 046	28	(0)	31	27 030	24	(0)	18	75 158	8	21 843
VIRGINIA . . . . .	56	113 225	37	23 532	104	66 541	66	38 238	185	240 358	89	50 216
WEST VIRGINIA . . . . .	25	36 338	16	10 953	57	32 729	45	25 976	86	83 041	41	12 776
NORTH CAROLINA . . . . .	105	166 388	80	44 379	166	79 642	115	(0)	216	381 135	104	(0)
SOUTH CAROLINA . . . . .	51	59 563	40	21 505	63	56 096	43	33 350	103	144 269	46	32 795
GEORGIA . . . . .	107	187 730	76	65 937	149	98 948	115	70 934	238	695 158	118	125 113
FLORIDA . . . . .	174	384 354	133	184 355	524	670 831	287	223 696	352	601 082	182	138 883
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	58	64 136	55	(0)	73	44 969	68	31 330	130	150 090	82	57 910
TENNESSEE . . . . .	93	127 349	76	49 058	122	96 427	93	72 149	238	454 988	108	80 952
ALABAMA . . . . .	52	86 191	36	(0)	104	53 538	89	(0)	138	216 192	72	51 113
MISSISSIPPI . . . . .	41	47 036	31	25 320	44	17 828	37	(0)	76	57 092	45	16 212
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	52	42 406	43	(0)	62	37 212	52	29 417	107	112 827	58	32 591
LOUISIANA . . . . .	90	148 230	68	45 421	147	83 584	107	57 610	217	512 590	122	223 116
OKLAHOMA . . . . .	54	57 951	48	(0)	57	49 688	49	41 178	121	155 741	48	13 539
TEXAS . . . . .	299	409 576	264	267 627	402	327 183	322	237 566	515	1 020 645	283	241 941
MOUNTAIN:												
MONTANA . . . . .	11	6 769	9	(0)	12	6 290	11	(0)	37	42 608	14	5 234
IDAHO . . . . .	13	8 300	13	8 300	98	78 166	40	34 020	43	35 210	21	9 116
WYOMING . . . . .	5	(0)	5	1 441	3	(0)	2	(0)	19	5 859	11	2 755
COLORADO . . . . .	63	103 628	57	84 463	111	(0)	69	(0)	129	191 731	64	27 635
NEW MEXICO . . . . .	24	15 319	23	(0)	19	14 466	14	10 921	54	21 911	40	6 766
ARIZONA . . . . .	34	55 998	27	27 205	115	176 736	48	45 538	96	94 847	59	14 448
UTAH . . . . .	27	11 241	26	(0)	49	37 629	39	31 181	74	99 098	40	24 828
NEVADA . . . . .	20	22 891	17	(0)	9	5 229	9	5 229	30	14 040	21	9 944
PACIFIC:												
WASHINGTON . . . . .	96	98 522	87	68 035	216	318 848	110	133 008	185	458 968	76	137 954
OREGON . . . . .	69	76 348	58	(0)	122	124 624	77	56 342	103	251 297	49	(0)
CALIFORNIA . . . . .	570	1 040 488	528	878 473	1 117	1 673 450	662	644 908	996	3 067 183	605	750 930
ALASKA . . . . .	4	(0)	3	(0)	7	3 589	7	3 589	15	26 490	5	(0)
HAWAII . . . . .	26	(0)	19	(0)	61	29 852	38	16 965	65	65 534	33	12 283

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

Revised.

X Not applicable.



by Kind of Business: 1967—Continued

Farm products—raw materials (SIC 505)												Region, division, and State
Total				Cotton (SIC 5052)				Grain (SIC 5053)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
14 962	38 147 671	4 044	16 176 250	680	3 169 037	324	1 974 211	8 697	18 746 235	2 013	11 499 337	U.S.
1 059	(0)	604	(0)	22	(D)	16	44 552	185	3 013 633	84	(D)	REGIONS
8 511	18 651 353	1 601	5 745 068	8	6 933	3	(D)	6 187	10 494 359	1 138	5 149 460	N.E.
3 954	11 018 052	1 383	4 941 021	606	(D)	282	1 702 804	1 374	(0)	530	2 193 684	N.C.
1 438	(D)	456	(D)	44	302 485	23	(D)	951	(D)	261	(0)	SOUTH WEST
225	(D)	129	(D)	9	(D)	8	(D)	22	35 678	12	(D)	N.E.
834	4 111 035	475	3 352 377	13	33 703	8	23 828	163	2 977 955	72	2 785 284	N.E. M.A.
3 205	7 316 988	680	2 431 786	4	6 032	3	(D)	2 210	4 107 604	474	2 125 485	N.C.
5 306	11 334 365	921	3 313 282	4	901	-	-	3 977	6 386 755	664	3 023 975	E.N.C. W.N.C.
1 304	3 240 458	451	1 134 443	160	(D)	78	268 469	277	(D)	115	245 436	SOUTH
974	3 289 073	323	1 613 286	197	1 344 102	99	882 246	202	689 854	85	552 735	S.A.
1 676	4 488 521	609	2 193 292	249	917 638	105	552 089	895	1 974 398	330	1 395 513	E.S.C. W.S.C.
823	(0)	156	(0)	16	46 965	6	(D)	603	606 265	91	214 655	WEST
615	2 382 438	300	1 472 827	28	255 520	17	191 767	348	(D)	170	(D)	MT. PAC.
15	3 432	3	(D)	-	-	-	-	4	(D)	-	-	N.E.
9	3 762	4	(D)	-	-	-	-	2	(D)	1	(0)	MAINE
22	22 771	8	4 328	-	-	-	-	4	(D)	1	(D)	N.H.
146	416 542	91	263 237	6	24 681	5	(0)	8	11 495	7	(D)	VT.
7	(D)	7	(0)	3	(0)	3	(0)	-	-	-	-	MASS.
26	(D)	16	(0)	-	-	-	-	4	(D)	3	(D)	R.I. CONN.
577	3 389 382	375	2 890 887	12	(D)	8	23 828	98	2 556 335	46	2 394 105	M.A.
59	50 784	31	20 357	-	-	-	-	19	12 416	11	(D)	N.Y.
198	370 869	69	141 133	1	(D)	-	-	46	109 204	15	(D)	PA.
633	1 239 250	151	457 544	-	-	-	-	451	2 680 917	107	2 341 687	E.N.C.
649	1 157 897	61	211 089	-	-	-	-	479	617 177	41	200 612	OHIO
1 341	3 993 753	336	1 470 420	4	6 032	3	(D)	971	2 355 918	256	1 330 465	IND.
300	466 459	55	111 282	-	-	-	-	226	270 043	31	95 386	ILL.
282	459 629	77	181 451	-	-	-	-	83	183 549	39	157 335	MICH. WIS.
770	2 193 715	140	704 174	-	-	-	-	589	1 578 658	113	2 685 253	W.N.C.
1 115	2 267 498	236	623 121	-	-	-	-	629	1 054 563	146	509 236	MINN.
593	2 304 374	135	1 034 948	4	901	-	-	370	1 384 024	83	967 827	IOWA
685	686 128	47	58 537	-	-	-	-	631	440 344	36	39 987	MO.
462	675 497	30	17 916	-	-	-	-	372	207 825	19	11 885	N.DAK.
736	1 848 625	162	362 195	-	-	-	-	573	749 238	129	316 449	S.OAK.
945	1 358 528	171	512 391	-	-	-	-	813	972 103	138	493 338	NEBR. KANS.
21	33 314	9	(0)	-	-	-	-	16	28 414	6	(D)	S.A.
77	125 886	25	48 881	-	-	-	-	23	39 255	8	26 870	DEL.
-	-	-	-	-	-	-	-	-	-	-	-	MD.
214	770 807	64	331 686	2	(0)	1	(D)	47	(0)	18	68 048	D.C.
25	36 774	2	4 814	-	-	-	-	-	-	-	-	VA.
450	1 134 202	154	265 304	55	257 815	25	(0)	90	124 963	34	(D)	W.VA.
146	346 962	59	145 171	48	156 302	24	92 970	30	58 915	15	47 471	N.C.
267	616 367	85	252 080	54	122 094	27	86 080	46	53 428	18	12 768	S.C.
104	176 146	49	(D)	1	(D)	1	(D)	25	(0)	16	26 887	FLA.
296	757 628	74	187 034	-	-	-	-	47	118 139	23	95 401	E.S.C.
321	1 606 142	125	1 136 424	96	937 607	61	777 591	57	2 385 317	32	2 338 649	KY.
158	378 336	67	190 503	43	144 323	25	92 723	35	81 629	15	62 969	TENN.
199	546 967	57	99 325	58	262 172	13	11 932	63	104 769	15	55 716	ALA. MISS.
170	287 850	52	96 116	40	72 939	6	11 477	86	153 324	26	77 074	W.S.C.
117	636 750	45	459 126	21	72 996	6	7 630	52	2 478 395	24	2 437 009	ARK.
334	753 362	75	191 896	10	8 922	4	(D)	213	289 352	53	169 761	LA.
1 055	2 810 559	437	1 446 154	178	762 781	89	(D)	544	2 053 327	227	2 711 669	OKLA. TEX.
288	381 659	19	80 059	-	-	-	-	255	263 604	12	(D)	MT.
167	226 195	26	25 467	-	-	-	-	130	98 341	17	19 410	MONT.
43	55 116	13	7 161	-	-	-	-	27	16 610	9	(D)	IDAHO
195	450 251	46	84 921	-	-	-	-	144	158 973	32	68 064	WYO.
37	69 368	13	14 974	8	15 092	2	(D)	10	9 496	2	(D)	COLO.
50	135 789	22	66 038	8	31 873	4	25 913	17	29 556	9	21 234	N.MEX.
41	111 698	16	31 556	-	-	-	-	19	29 685	10	24 286	ARIZ.
2	(0)	1	(0)	-	-	-	-	-	-	-	-	UTAH NEV.
223	394 644	87	203 733	-	-	-	-	176	304 329	66	179 313	PAC.
114	897 511	52	658 844	-	-	-	-	71	2 822 563	33	2 647 372	WASH.
269	1 036 329	155	602 188	28	255 520	17	191 767	99	2 392 204	69	2 313 561	OREG. CALIF.
2	(D)	2	(0)	-	-	-	-	1	(D)	1	(D)	ALASKA
7	(D)	4	(0)	-	-	-	-	1	(0)	1	(0)	HAWAII

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Farm products--raw materials (SIC 505)--Continued								Electrical goods (SIC 506)			
	Livestock (SIC 5054)				Farm products--raw materials, n.e.c. (SIC 5059)				Total			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	3 397	11 952 966	563	836 034	2 188	4 279 433	1 144	1 866 668	16 730	32 115 084	11 376	13 622 096
REGIONS:												
THE NORTHEASTERN STATES:	224	338 816	49	41 663	628	(D)	455	(O)	4 876	9 347 421	3 410	4 046 916
THE NORTH CENTRAL STATES:	1 981	7 810 336	247	(D)	335	339 725	213	(O)	4 376	10 091 077	2 817	3 637 978
THE SOUTH . . . . .	903	2 653 610	195	259 770	1 071	2 456 869	376	784 763	4 372	7 356 331	3 076	3 510 164
THE WEST . . . . .	289	1 150 204	72	(O)	154	228 947	100	(O)	3 106	5 320 255	2 073	2 427 038
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	50	37 793	11	5 123	144	(O)	98	(O)	1 049	1 577 601	731	746 551
MIDDLE ATLANTIC . . . . .	174	301 023	38	36 540	484	798 354	357	506 725	3 827	7 769 820	2 679	3 300 365
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	802	2 964 741	87	(D)	189	238 611	116	(O)	3 116	7 646 160	2 018	2 684 147
WEST NORTH CENTRAL . . . . .	1 179	4 845 595	160	227 200	146	101 114	97	62 107	1 260	2 444 917	799	953 831
THE SOUTH:												
SOUTH ATLANTIC . . . . .	280	520 061	67	68 652	587	1 738 816	191	551 886	2 152	4 236 592	1 473	1 760 638
EAST SOUTH CENTRAL . . . . .	260	748 970	44	60 943	315	506 147	95	117 362	732	924 847	557	594 844
WEST SOUTH CENTRAL . . . . .	363	1 384 579	84	130 175	169	211 906	90	115 515	1 488	2 194 892	1 046	1 154 682
THE WEST:												
MOUNTAIN . . . . .	147	735 433	26	43 856	57	(O)	33	19 413	687	798 632	449	389 344
PACIFIC . . . . .	142	414 771	46	(O)	97	(O)	67	(O)	2 419	4 521 623	1 624	2 037 694
NEW ENGLAND:												
MAINE . . . . .	8	2 260	-	-	3	(O)	3	(O)	51	51 186	44	44 504
NEW HAMPSHIRE . . . . .	5	775	1	(O)	2	(O)	2	(O)	31	32 882	21	20 087
VERMONT . . . . .	18	(O)	7	(O)	-	-	-	-	23	25 230	20	(O)
MASSACHUSETTS . . . . .	14	19 129	1	(O)	118	361 237	78	236 520	590	981 753	373	389 235
RHODE ISLAND . . . . .	-	-	-	-	4	(O)	4	(O)	68	81 060	62	72 691
CONNECTICUT . . . . .	5	(O)	2	(O)	17	63 808	11	(O)	286	405 490	211	(O)
MIDDLE ATLANTIC:												
NEW YORK . . . . .	69	(O)	19	20 282	398	702 774	302	452 672	2 195	4 196 748	1 626	1 913 944
NEW JERSEY . . . . .	16	(D)	2	(O)	24	(O)	18	11 761	692	1 527 185	458	557 566
PENNSYLVANIA . . . . .	89	183 871	17	(O)	62	(O)	37	42 292	940	2 045 887	595	828 855
EAST NORTH CENTRAL:												
OHIO . . . . .	137	528 161	19	103 996	45	30 172	25	11 861	889	1 772 446	557	739 582
INDIANA . . . . .	143	515 941	6	(O)	27	24 779	14	(O)	340	605 628	228	259 251
ILLINOIS . . . . .	305	1 497 689	37	(O)	61	134 114	40	(D)	1 007	3 563 738	614	900 089
MICHIGAN . . . . .	51	179 680	8	9 367	23	16 736	16	6 529	594	1 148 599	406	545 388
WISCONSIN . . . . .	166	243 270	17	12 975	33	32 810	21	11 141	286	555 749	213	239 837
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	162	604 491	15	11 172	19	10 566	12	7 749	320	697 579	179	233 927
IOA . . . . .	452	1 198 442	66	102 873	34	14 493	24	11 012	175	244 378	127	154 847
MISSOURI . . . . .	188	878 779	27	35 729	31	40 670	25	31 392	452	1 001 877	263	346 055
NORTH DAKOTA . . . . .	46	244 988	4	(D)	8	796	7	(D)	26	30 164	21	24 766
SOUTH DAKOTA . . . . .	70	451 087	4	4 495	20	16 585	7	1 536	34	31 882	29	30 015
NEBRASKA . . . . .	150	1 094 076	25	(O)	13	5 311	8	(O)	100	165 178	70	65 309
KANSAS . . . . .	111	373 732	19	11 036	21	12 693	14	8 017	153	273 859	110	98 912
SOUTH ATLANTIC:												
DELAWARE . . . . .	2	(O)	1	(O)	3	(O)	2	(D)	30	41 266	25	35 024
MARYLAND . . . . .	29	43 374	8	15 558	25	43 257	9	6 453	289	487 666	173	230 783
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-	96	520 811	54	105 878
VIRGINIA . . . . .	61	126 347	10	9 950	104	548 444	35	(O)	227	649 455	155	162 373
WEST VIRGINIA . . . . .	23	(O)	5	(O)	2	(D)	1	(D)	88	112 052	71	87 920
NORTH CAROLINA . . . . .	48	70 206	18	21 413	257	681 218	77	114 777	330	598 307	235	320 377
SOUTH CAROLINA . . . . .	21	38 561	5	1 226	47	93 184	15	3 504	130	139 315	109	96 663
GEORGIA . . . . .	57	134 412	6	2 962	110	306 433	34	150 270	335	833 035	197	258 888
FLORIDA . . . . .	39	78 603	14	12 868	39	53 164	18	(O)	627	854 685	454	462 732
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	66	265 378	9	7 074	183	374 111	42	84 559	141	153 232	119	118 949
TENNESSEE . . . . .	85	186 049	10	5 237	83	97 169	22	14 947	289	444 583	205	266 087
ALABAMA . . . . .	58	135 143	15	(O)	22	17 241	12	(D)	217	253 769	158	156 450
MISSISSIPPI . . . . .	51	162 400	10	(D)	27	17 626	19	(D)	85	73 263	75	53 358
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	31	55 258	9	(D)	13	6 329	11	(D)	95	103 430	78	68 313
LOUISIANA . . . . .	26	71 875	4	(D)	18	13 484	11	(D)	264	402 825	196	209 242
OKLAHOMA . . . . .	93	437 567	9	3 869	18	17 521	9	(D)	164	174 610	117	117 348
TEXAS . . . . .	213	819 879	62	118 826	120	174 572	59	(D)	965	1 514 027	655	759 779
MOUNTAIN:												
MONTANA . . . . .	26	(D)	4	(D)	6	(D)	3	(D)	40	32 599	31	(D)
IOAHO . . . . .	30	122 448	4	(D)	7	5 406	5	(D)	35	20 945	28	14 416
WYOMING . . . . .	11	35 867	2	(D)	5	2 639	2	(O)	11	3 265	9	(O)
COLORADO . . . . .	42	283 421	9	12 072	9	7 857	5	4 785	218	356 483	131	147 156
NEW MEXICO . . . . .	8	39 903	2	(D)	11	4 877	7	2 777	92	62 080	65	30 788
ARIZONA . . . . .	18	68 990	4	(O)	7	5 370	5	(O)	160	170 974	94	80 437
UTAH . . . . .	11	69 438	1	(O)	11	12 575	5	(D)	99	129 730	60	69 488
NEVADA . . . . .	1	(O)	-	-	1	(O)	1	(D)	32	22 556	31	(D)
PACIFIC:												
WASHINGTON . . . . .	27	58 980	6	9 207	20	31 335	15	15 213	304	495 821	189	246 507
OREGON . . . . .	26	65 101	8	3 695	17	9 847	11	7 777	182	315 986	125	(D)
CALIFORNIA . . . . .	85	288 931	29	50 843	57	99 674	40	46 017	1 849	3 613 288	1 242	1 565 439
ALASKA . . . . .	-	-	-	-	1	(D)	1	(D)	22	11 768	19	(D)
HAWAII . . . . .	4	1 759	3	(D)	2	(O)	-	-	62	84 760	49	55 191

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



Electrical goods (SIC 506)--Continued												Region, division, and State
Electrical apparatus, equipment, supplies (SIC 5063)				Electrical appliances, TV and radio sets (SIC 5064)				Electronic parts and equipment (SIC 5065)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
7 742	17 701 725	4 961	5 695 113	2 935	8 131 325	2 299	5 717 819	6 053	6 282 034	4 116	2 209 164	U.S.
2 135	4 778 582	1 443	1 421 426	894	2 410 769	702	1 767 920	1 847	2 158 070	1 265	857 570	REGIONS:
2 134	5 506 547	1 287	1 655 014	759	2 836 192	564	1 537 166	1 483	1 748 338	966	445 798	N.E.
2 138	4 520 586	1 396	1 627 009	709	1 703 901	574	1 438 980	1 525	1 131 844	1 106	444 175	N.C.
1 335	2 896 010	835	991 664	573	1 180 463	459	973 753	1 198	1 243 782	779	461 621	SOUTH WEST
518	903 814	366	357 731	147	295 998	118	250 672	384	377 789	247	138 148	N.E.
1 617	3 874 768	1 077	1 063 695	747	2 114 771	584	1 517 248	1 463	1 780 281	1 018	719 422	N.E. M.A.
1 525	4 066 021	930	1 210 300	542	2 329 842	400	1 150 885	1 049	1 250 297	688	322 962	N.C.
609	1 440 526	357	444 714	217	506 350	164	386 281	434	498 041	278	122 836	E.N.C. W.N.C.
1 022	2 720 771	650	816 801	356	860 312	281	709 902	774	655 509	542	233 935	SOUTH
379	543 934	259	286 206	127	288 363	111	256 480	226	92 550	187	52 158	S.A.
737	1 255 881	487	524 002	226	555 226	182	472 598	525	383 785	377	158 082	E.S.C. W.S.C.
327	463 599	197	174 474	112	191 349	91	162 420	248	143 684	161	52 450	WEST
1 008	2 432 411	638	817 190	461	989 114	368	811 333	950	1 100 098	618	409 171	MT. PAC.
25	23 773	20	(D)	15	24 023	14	(O)	11	3 390	10	(O)	N.E.
17	22 491	10	(D)	4	1 965	4	1 965	10	8 426	7	(D)	MAINE
15	19 559	13	(D)	6	(O)	6	(D)	2	(O)	1	(O)	N.H.
282	546 590	186	189 864	63	147 494	45	111 420	245	287 669	142	87 951	VT.
34	30 563	30	(D)	18	37 987	17	(O)	16	12 510	15	(O)	MASS.
145	260 838	107	101 652	41	(O)	32	(O)	100	(O)	72	(O)	R.I. CONN.
821	1 984 861	592	555 947	500	1 096 276	403	836 587	874	1 115 611	631	521 410	M.A.
303	728 183	207	197 383	92	394 362	71	269 723	297	404 640	180	90 460	N.Y.
493	1 161 724	278	310 365	155	624 133	110	410 938	292	260 030	207	107 552	N.J. PA.
429	1 101 947	239	340 746	145	390 282	107	307 518	315	280 217	211	91 318	E.N.C.
169	333 590	112	147 200	43	131 794	32	84 356	128	140 244	84	27 695	OHIO
459	1 502 333	284	361 176	192	1 397 124	132	423 754	356	664 281	198	115 159	IND.
321	723 792	203	243 109	108	303 028	82	243 142	165	121 779	121	59 137	ILL.
147	404 359	92	1									

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Hardware; plumbing, heating equipment, supplies (SIC 507)											
	Total				Hardware (SIC 5072)				Plumbing and heating equipment and supplies (SIC 5074)			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	13 497	12 055 124	10 943	8 557 214	4 438	4 439 146	3 513	3 197 167	6 373	5 540 019	5 317	4 228 600
REGIONS:												
THE NORTHEASTERN STATES . . . . .	4 118	3 088 796	3 464	2 158 581	1 457	(0)	1 222	(0)	2 033	1 452 310	1 734	1 098 240
THE NORTH CENTRAL STATES . . . . .	3 637	3 858 513	2 808	2 635 450	1 124	1 457 069	819	1 018 125	1 858	1 853 261	1 494	1 363 328
THE SOUTH . . . . .	3 518	3 272 947	2 914	2 444 488	1 021	1 132 560	829	911 518	1 556	1 426 896	1 333	1 114 005
THE WEST . . . . .	2 224	1 834 868	1 757	1 318 695	836	(0)	643	(0)	926	807 552	756	653 027
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	919	686 012	768	496 227	268	(0)	217	(0)	517	357 244	438	276 083
MIDDLE ATLANTIC . . . . .	3 199	2 402 784	2 696	1 662 354	1 189	887 965	1 005	603 370	1 516	1 095 066	1 296	822 157
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	2 609	2 840 231	2 008	1 852 173	849	1 064 121	613	694 143	1 324	1 380 677	1 066	987 458
WEST NORTH CENTRAL . . . . .	1 028	1 018 282	800	783 277	275	392 948	206	323 982	534	472 584	428	375 870
THE SOUTH:												
SOUTH ATLANTIC . . . . .	1 720	1 577 986	1 418	1 149 540	499	468 081	403	364 832	810	778 122	697	596 635
EAST SOUTH CENTRAL . . . . .	561	662 937	472	548 181	175	312 456	143	263 680	224	228 194	190	194 806
WEST SOUTH CENTRAL . . . . .	1 237	1 032 024	1 024	746 767	347	352 023	283	283 006	522	420 580	446	322 564
THE WEST:												
MOUNTAIN . . . . .	512	344 580	405	272 283	122	87 485	96	72 354	271	200 549	211	159 941
PACIFIC . . . . .	1 712	1 490 288	1 352	1 046 412	714	(0)	547	(0)	655	607 003	545	493 086
NEW ENGLAND:												
MAINE . . . . .	56	59 306	49	(0)	15	(0)	14	(0)	32	20 276	28	18 913
NEW HAMPSHIRE . . . . .	42	28 085	41	(0)	6	9 103	6	9 103	26	15 777	26	15 777
VERMONT . . . . .	21	14 740	20	(0)	7	(0)	7	(0)	12	11 147	11	(0)
MASSACHUSETTS . . . . .	503	409 270	395	264 790	152	133 907	112	78 518	277	215 247	223	146 659
RHODE ISLAND . . . . .	66	28 707	65	(0)	21	10 545	21	10 545	38	16 072	37	(0)
CONNECTICUT . . . . .	231	145 904	198	120 843	67	43 258	57	35 221	132	78 725	113	69 135
MIDDLE ATLANTIC:												
NEW YORK . . . . .	1 820	1 307 230	1 563	933 708	759	534 415	645	360 958	778	529 795	688	431 373
NEW JERSEY . . . . .	605	443 354	516	286 605	191	155 029	167	86 613	328	214 452	275	154 236
PENNSYLVANIA . . . . .	774	652 200	617	442 041	239	198 521	193	155 799	410	350 819	333	236 548
EAST NORTH CENTRAL:												
OHIO . . . . .	743	716 447	571	471 498	217	262 217	156	171 042	401	347 985	315	244 130
INDIANA . . . . .	264	298 299	215	246 938	65	134 060	49	113 788	151	127 349	127	109 943
ILLINOIS . . . . .	804	1 002 355	612	589 546	321	430 455	231	263 775	359	401 499	296	271 997
MICHIGAN . . . . .	530	566 259	403	346 461	176	170 050	125	101 857	279	343 082	221	221 384
WISCONSIN . . . . .	268	206 871	207	147 730	70	67 339	52	43 681	134	110 762	107	90 004
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	246	361 592	163	267 680	74	184 641	49	151 057	134	141 884	92	103 560
IOWA . . . . .	152	108 799	132	94 996	28	25 829	26	(0)	91	66 694	78	57 873
MISSOURI . . . . .	389	362 190	288	255 454	119	125 871	83	95 055	183	163 975	144	122 900
NORTH DAKOTA . . . . .	25	16 220	25	16 220	4	1 929	4	1 929	13	11 335	13	11 335
SOUTH DAKOTA . . . . .	25	11 602	25	11 602	6	2 694	6	2 694	14	8 393	14	8 393
NEBRASKA . . . . .	92	81 199	78	73 256	21	26 143	17	25 023	46	44 081	40	40 835
KANSAS . . . . .	99	76 680	89	64 069	23	25 841	21	(0)	53	36 222	47	30 974
SOUTH ATLANTIC:												
DELAWARE . . . . .	29	22 476	27	(0)	8	6 585	7	(0)	18	14 815	18	14 815
MARYLAND . . . . .	220	172 263	173	114 018	66	43 054	52	32 303	110	100 963	87	65 872
DISTRICT OF COLUMBIA . . . . .	59	71 630	50	59 419	18	14 875	16	(0)	24	34 464	23	(0)
VIRGINIA . . . . .	197	227 009	159	175 003	48	57 398	38	52 456	108	126 749	90	95 626
WEST VIRGINIA . . . . .	60	55 545	60	(0)	18	22 833	18	22 833	26	25 066	26	25 066
NORTH CAROLINA . . . . .	284	296 958	227	189 256	73	82 812	57	65 151	148	167 472	122	103 402
SOUTH CAROLINA . . . . .	104	90 212	92	83 427	29	34 062	26	(0)	50	37 889	48	(0)
GEORGIA . . . . .	284	339 040	211	206 766	99	128 154	66	77 175	129	136 924	107	102 684
FLORIDA . . . . .	483	302 853	419	245 393	140	78 308	123	62 877	197	133 780	176	117 977
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	115	154 775	102	140 863	32	89 587	28	86 366	54	44 524	49	41 295
TENNESSEE . . . . .	209	276 669	161	211 479	62	122 126	44	89 685	82	100 157	65	82 127
ALABAMA . . . . .	174	167 529	152	137 357	61	76 857	52	(0)	60	53 802	53	(0)
MISSISSIPPI . . . . .	63	63 964	57	58 482	20	23 886	19	(0)	28	29 711	23	(0)
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	69	57 814	61	52 892	16	22 715	14	(0)	37	25 585	35	(0)
LOUISIANA . . . . .	211	169 602	170	112 853	58	56 709	46	40 251	84	66 577	68	47 901
OKLAHOMA . . . . .	133	94 761	117	87 255	29	19 275	27	(0)	61	51 188	55	(0)
TEXAS . . . . .	824	709 847	676	493 767	244	253 324	196	201 579	340	277 230	288	201 153
MOUNTAIN:												
MONTANA . . . . .	32	27 350	29	(0)	5	12 891	5	12 891	18	12 875	16	(0)
IDaho . . . . .	46	17 700	43	16 478	13	5 056	13	5 056	27	11 578	25	(0)
WYOMING . . . . .	11	3 699	11	3 699	3	(0)	3	(0)	6	2 936	6	2 936
COLORADO . . . . .	167	120 816	112	78 402	39	(0)	22	11 883	92	74 775	60	49 286
NEW MEXICO . . . . .	43	29 019	37	24 146	8	7 228	8	7 228	21	13 672	19	(0)
ARIZONA . . . . .	101	69 022	84	57 647	25	14 129	22	(0)	42	37 029	34	(0)
UTAH . . . . .	85	58 886	64	47 967	22	19 484	17	17 574	52	35 054	39	27 742
NEVADA . . . . .	27	18 088	25	(0)	7	3 756	6	(0)	13	12 630	12	(0)
PACIFIC:												
WASHINGTON . . . . .	243	196 984	178	156 568	95	86 333	70	73 737	106	89 359	83	72 307
OREGON . . . . .	132	128 385	100	(0)	61	60 506	44	(0)	50	57 557	39	46 917
CALIFORNIA . . . . .	1 288	1 127 675	1 033	763 763	535	483 423	415	300 493	480	450 137	407	364 934
ALASKA . . . . .	15	9 570	14	(0)	4	(0)	3	(0)	10	6 518	10	6 518
HAWAII . . . . .	34	27 674	27	24 484	19	21 221	15	19 053	9	3 432	6	2 410

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

† Revised.

X Not applicable.



by Kind of Business: 1967-Continued

Hardware; plumbing, heating equipment, supplies (SIC 507)--Con.				Machinery, equipment, and supplies (SIC 508)								Region, division, and State
Air-conditioning, refrigeration equipment, supplies (SIC 5077)				Total				Commercial machines and equipment (SIC 5081)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
2 686	2 075 959	2 113	1 131 447	r52 431	r50 431 635	38 886	r24 147 990	9 619	8 410 908	5 931	1 928 886	U.S.
628	(D)	508	(D)	r13 218	r12 883 074	r9 965	r6 001 286	2 258	2 328 294	1 462	515 895	REGIONS
655	548 183	495	253 997	r14 687	r16 484 201	r10 359	r6 815 021	2 585	2 378 980	1 550	545 741	N.E.
941	713 491	752	418 966	r14 939	r13 065 680	r11 279	r7 129 713	2 962	2 223 923	1 760	526 956	N.C.
462	(D)	358	(D)	r9 587	r7 998 680	r7 283	r4 201 970	1 814	1 479 711	1 159	340 294	SOUTH WEST
134	(D)	113	(D)	r2 915	r2 287 199	2 204	1 202 418	554	452 106	351	91 425	N.E.
494	419 753	395	236 827	r10 303	r10 595 875	r7 761	r4 798 868	1 704	1 876 188	1 111	424 470	N.E. M.A.
436	395 433	329	170 572	r10 546	r11 944 826	r7 356	r4 856 707	1 748	1 733 915	1 048	371 467	N.C.
219	152 750	166	83 425	r4 141	r4 539 375	r3 003	r1 858 314	837	645 065	502	174 274	E.N.C. W.N.C.
411	331 783	318	188 073	r6 411	r5 709 503	r4 713	r2 811 903	1 454	1 203 131	861	281 529	SOUTH
162	122 287	139	89 695	r2 380	r2 067 240	r1 793	r1 129 053	551	333 571	317	99 245	S.A. E.S.C.
368	259 421	295	141 197	r6 148	r5 288 937	r4 773	r3 188 757	957	687 221	582	146 182	W.S.C.
119	56 546	98	39 988	r2 198	r1 433 074	r1 700	r879 728	473	253 720	299	65 015	WEST
343	(D)	260	(D)	r7 389	r6 565 606	r5 583	r3 322 242	1 341	1 225 991	860	275 279	MT. PAC.
9	(D)	7	2 088	187	95 678	148	68 536	48	19 675	30	7 888	N.E.
10	3 205	9	(D)	104	49 563	80	32 621	30	14 890	17	4 950	MAINE
2	(D)	2	(D)	64	27 274	50	21 531	24	6 505	15	2 448	N.H.
74	60 116	60	39 613	1 547	1 360 522	1 164	671 105	247	242 746	161	45 923	VT.
7	2 090	7	2 090	213	133 343	169	88 329	42	32 409	23	10 386	MASS.
32	23 921	28	16 487	800	620 819	593	320 386	163	135 881	105	19 830	R.I. CONN.
283	243 020	230	141 377	5 405	5 608 853	4 218	2 572 057	928	1 084 395	638	266 941	M.A.
86	73 873	74	45 756	1 950	1 852 126	1 459	858 794	284	303 090	176	70 994	N.Y.
125	102 860	91	49 694	r2 948	r3 134 896	r2 084	r1 368 017	492	488 703	297	86 535	PA.
125	106 245	100	56 326	r2 927	r3 075 026	r1 954	r1 275 312	507	449 091	279	101 205	E.N.C.
48	36 890	39	23 207	r1 116	r981 336	r804	r480 177	241	173 161	139	36 818	OHIO
124	170 401	85	53 774	r3 225	r4 495 516	r2 241	r1 658 633	450	651 300	279	129 927	IND.
75	53 127	57	23 220	r2 242	r2 425 938	r1 610	r938 638	338	322 404	208	67 943	ILL.
64	28 770	48	14 045	1 037	967 010	747	458 947	212	137 959	143	35 574	MICH. WIS.
38	35 067	22	13 063	956	1 140 624	675	466 832	165	160 153	102	41 957	W.N.C.
33	16 276	28	(D)	562	457 689	426	271 772	146	80 130	85	26 726	MINN.
87	72 344	61	37 499	r1 408	r1 848 422	r955	r689 028	272	269 364	166	59 010	IOWA
8	2 956	8	2 956	141	126 574	114	65 276	28	10 363	15	1 899	MO.
5	515	5	515	119	87 696	99	54 014	36	12 080	24	4 618	N.DAK.
25	10 975	21	7 398	r351	r445 653	r270	r188 807	84	61 507	53	24 411	S.DAK.
23	14 617	21	(D)	r604	r432 717	r464	r222 585	106	51 468	57	15 653	NEBR. KANS.
3	1 076	2	(D)	116	125 432	80	68 051	32	24 982	13	3 341	S.A.
44	28 246	34	15 843	697	666 704	495	289 063	146	150 038	83	23 357	DEL.
17	22 291	11	13 214	215	415 403	127	78 116	58	175 550	30	12 910	MD.
41	42 862	31	26 921	684	623 488	504	333 499	167	159 373	85	22 650	D.C.
16	7 646	16	(D)	r369	r289 577	r209	r206 484	80	32 761	37	6 817	VA.
63	46 670	48	20 703	1 032	894 833	758	507 447	240	141 456	132	40 695	W.VA.
25	18 261	18	12 708	428	301 847	318	185 587	107	51 691	65	16 591	N.C.
56	73 962	38	26 907	1 128	1 413 428	750	514 552	242	240 739	162	85 077	S.C.
146	90 765	120	64 539	1 742	978 791	1 402	629 104	382	226 539	254	70 091	GA. FLA.
29	20 664	25	13 202	r534	r388 875	r422	r243 121	127	53 471	82	14 778	E.S.C.
65	54 386	52	39 667	896	904 070	668	454 658	217	153 047	133	63 583	KY.
53	36 870	47	26 459	654	559 827	455	278 118	142	101 855	66	15 877	TENN.
15	10 367	15	10 367	r296	r214 468	r248	r153 156	65	25 198	36	5 007	ALA. MISS.
16	9 514	12	6 416	r308	r153 194	r256	r115 002	76	29 564	50	9 761	W.S.C.
69	46 316	56	24 701	r1 142	r1 015 902	r864	r694 040	158	108 776	81	26 973	ARK.
43	24 298	35	19 045	r869	r583 628	r719	r393 722	128	83 563	85	19 791	LA. OKLA.
240	179 293	192	91 035	r3 830	r3 536 213	r2 935	r1 985 943	595	465 318	366	89 657	TEX.
9	1 584	8	(D)	165	94 356	132	71 589	40	14 164	29	6 265	MT.
6	1 066	5	(D)	145	70 722	124	53 977	36	13 056	27	5 056	MONT.
2	(D)	2	(D)	r120	r71 378	r104	r59 457	14	2 852	11	(D)	IDAHO
36	(D)	30	17 233	r684	r552 074	r483	r250 123	146	104 736	84	(D)	WYO.
14	8 119	10	(D)	r264	r152 167	r214	r111 176	51	20 705	28	3 936	COLO.
34	17 864	28	12 216	405	227 443	331	168 533	84	41 447	56	13 318	N.MEX.
11	4 348	8	2 651	312	220 418	227	127 532	62	43 387	37	12 004	UTAH
7	1 702	7	1 702	103	44 516	85	37 341	40	13 373	27	7 465	ARIZ. NEV.
42	21 292	25	10 524	913	805 190	642	466 392	190	134 032	107	30 554	PAC.
21	10 322	17	5 722	696	555 951	548	318 397	125	70 841	84	22 427	WASH.
273	194 115	211	98 336	r5 554	r5 069 699	r4 209	r2 448 000	969	979 215	635	210 938	OREG.
1	(D)	1	(D)	r67	r47 928	r55	r38 809	13	6 644	7	1 479	CALIF.
6	3 021	6	3 021	159	86 835	129	50 644	44	35 259	27	9 881	ALASKA

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Machinery, equipment, and supplies (SIC 508)--Continued											
	Construction, mining machinery, equipment (SIC 5082)				Farm machinery and equipment (SIC 5083)				Industrial machinery and equipment (SIC 5084)			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	3 429	4 789 447	3 022	3 652 157	1 854	4 107 321	1 498	1 109 754	13 256	13 539 355	13 795	16 104 428
REGIONS:												
THE NORTHEASTERN STATES . . . . .	754	990 530	657	711 544	287	(0)	249	(0)	13 392	13 613 920	12 223	(0)
THE NORTH CENTRAL STATES . . . . .	842	1 332 188	732	925 088	728	2 302 016	565	432 672	13 800	14 218 427	12 280	15 512 955
THE SOUTH . . . . .	1 058	1 442 612	964	1 257 931	490	911 456	389	236 375	13 868	13 817 185	12 796	16 160 138
THE WEST . . . . .	775	1 024 117	669	757 594	349	(0)	295	(0)	12 196	11 889 823	11 496	(0)
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	198	181 188	182	160 511	73	(0)	66	(0)	1 714	637 933	466	(0)
MIDDLE ATLANTIC . . . . .	556	809 342	475	551 033	214	394 925	183	197 442	12 678	12 975 987	11 757	11 212 364
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	523	871 157	446	522 037	410	1 027 325	324	244 363	12 924	13 468 379	11 708	11 143 261
WEST NORTH CENTRAL . . . . .	319	461 031	286	403 051	318	1 274 691	241	188 309	12 876	12 500 048	12 572	13 694 694
THE SOUTH:												
SOUTH ATLANTIC . . . . .	486	677 183	433	554 528	212	386 399	174	113 216	11 249	11 184 646	10 791	14 479 115
EAST SOUTH CENTRAL . . . . .	207	288 542	196	(0)	96	255 321	70	48 078	11 883	14 500 790	12 326	12 217 786
WEST SOUTH CENTRAL . . . . .	365	476 887	335	426 051	182	269 736	145	75 581	12 136	12 181 749	11 677	11 463 237
THE WEST:												
MOUNTAIN . . . . .	265	360 749	230	249 479	103	95 946	84	40 573	15 008	13 17 928	13 381	12 218 939
PACIFIC . . . . .	510	663 368	439	508 115	246	(0)	211	(0)	11 689	11 571 895	11 115	(0)
NEW ENGLAND:												
MAINE . . . . .	27	19 275	26	(0)	10	6 671	8	(0)	29	19 569	22	11 276
NEW HAMPSHIRE . . . . .	16	12 784	15	(0)	1	(0)	1	(0)	19	8 099	13	5 099
VERMONT . . . . .	10	9 713	10	9 713	5	913	5	913	4	(0)	3	(0)
MASSACHUSETTS . . . . .	95	81 897	84	63 643	34	27 644	32	(0)	390	379 524	246	172 990
RHODE ISLAND . . . . .	15	9 018	15	9 018	3	(0)	3	(0)	51	43 356	37	27 767
CONNECTICUT . . . . .	35	48 501	32	46 774	20	12 532	17	11 043	221	(0)	145	(0)
MIDDLE ATLANTIC:												
NEW YORK . . . . .	245	328 798	210	218 257	117	231 181	98	98 132	1 361	1 531 605	957	659 725
NEW JERSEY . . . . .	102	95 939	83	(0)	33	57 948	29	(0)	549	569 856	354	203 280
PENNSYLVANIA . . . . .	209	384 605	182	(0)	64	105 796	56	(0)	1 768	1 874 526	1 446	1 349 358
EAST NORTH CENTRAL:												
OHIO . . . . .	146	164 175	123	141 634	104	245 406	82	58 887	1 827	1 884 524	1 460	1 301 533
INDIANA . . . . .	62	88 541	55	(0)	62	136 551	48	23 781	1 233	1 239 073	1 137	1 066 080
ILLINOIS . . . . .	140	352 618	112	131 648	142	412 386	116	113 300	1 933	1 291 688	1 549	1 405 452
MICHIGAN . . . . .	106	126 054	96	106 822	49	141 585	35	23 493	1 669	1 817 268	1 403	1 224 243
WISCONSIN . . . . .	69	139 769	60	(0)	53	91 397	43	24 902	262	235 826	159	95 933
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	79	97 958	66	83 842	63	310 029	41	35 609	197	196 785	122	98 846
IOWA . . . . .	46	68 473	42	(0)	67	138 748	52	37 229	85	62 618	62	48 665
MISSOURI . . . . .	80	160 562	70	124 986	65	395 217	51	37 375	1 330	1 348 705	1 178	1 124 489
NORTH DAKOTA . . . . .	20	22 682	20	22 682	22	67 414	18	17 784	28	11 721	23	(0)
SOUTH DAKOTA . . . . .	19	21 359	19	(0)	15	40 473	14	(0)	1 7	1 778	6	(0)
NEBRASKA . . . . .	30	43 362	28	(0)	44	215 894	34	(0)	1 51	1 30 026	1 38	1 19 630
KANSAS . . . . .	45	46 635	41	(0)	42	106 916	31	15 224	1 178	1 98 415	1 143	1 67 084
SOUTH ATLANTIC:												
DELAWARE . . . . .	4	1 552	4	1 552	3	(0)	3	(0)	18	14 605	9	2 994
MARYLAND . . . . .	38	65 360	33	(0)	16	60 568	13	(0)	145	105 983	92	41 349
DISTRICT OF COLUMBIA . . . . .	8	7 918	4	1 232	4	3 255	4	3 255	43	91 403	18	13 972
VIRGINIA . . . . .	74	88 082	71	(0)	20	58 305	14	7 284	123	101 328	86	67 590
WEST VIRGINIA . . . . .	60	113 187	48	77 991	9	2 121	8	(0)	61	42 531	46	30 235
NORTH CAROLINA . . . . .	68	104 539	66	(0)	48	80 767	40	39 289	231	215 322	151	96 337
SOUTH CAROLINA . . . . .	40	42 881	38	(0)	9	3 063	6	(0)	99	121 735	64	63 483
GEORGIA . . . . .	87	124 369	72	82 446	49	145 776	36	23 738	255	338 777	126	78 791
FLORIDA . . . . .	107	129 295	97	112 542	54	(0)	50	(0)	274	152 962	199	84 364
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	51	80 868	49	(0)	19	14 014	16	(0)	196	167 794	173	140 473
TENNESSEE . . . . .	80	113 372	77	(0)	38	(0)	24	20 570	164	186 817	98	78 339
ALABAMA . . . . .	45	51 841	40	48 849	20	(0)	16	(0)	156	146 684	98	60 257
MISSISSIPPI . . . . .	31	42 461	30	(0)	19	36 620	14	(0)	167	149 495	159	138 717
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	28	39 903	27	(0)	21	8 867	16	(0)	148	118 080	142	114 495
LOUISIANA . . . . .	54	76 773	51	(0)	16	8 320	13	(0)	1 440	1 531 527	1 331	1 365 452
OKLAHOMA . . . . .	49	59 679	46	(0)	28	28 737	24	10 524	1 336	1 237 986	1 288	1 195 902
TEXAS . . . . .	234	300 532	211	264 989	117	223 812	92	(0)	1 313	1 374 156	1 017	1 887 388
MOUNTAIN:												
MONTANA . . . . .	35	37 156	30	(0)	10	15 252	7	(0)	29	13 135	24	11 974
IDAHO . . . . .	24	26 221	22	(0)	11	9 426	9	(0)	18	6 212	16	(0)
WYOMING . . . . .	13	13 109	13	13 109	3	482	3	482	173	152 091	163	142 068
COLORADO . . . . .	61	131 615	50	46 535	29	39 357	23	11 983	1 152	1 94 085	1 098	155 282
NEW MEXICO . . . . .	32	28 726	29	(0)	6	(0)	6	(0)	1 89	1 69 062	173	149 581
ARIZONA . . . . .	43	61 715	37	50 756	27	9 405	24	(0)	70	32 227	54	26 151
UTAH . . . . .	35	44 300	27	36 327	16	20 802	11	(0)	69	48 512	47	27 084
NEVADA . . . . .	22	17 907	22	17 907	1	(0)	1	(0)	8	2 604	6	(0)
PACIFIC:												
WASHINGTON . . . . .	90	104 708	80	86 494	42	39 838	37	36 301	181	184 481	107	78 655
OREGON . . . . .	97	113 879	88	96 186	33	101 248	24	22 156	146	103 853	107	65 311
CALIFORNIA . . . . .	295	411 336	245	295 867	168	208 161	147	96 197	1 313	1 257 720	1 064	1 528 653
ALASKA . . . . .	16	17 070	15	(0)	3	(0)	3	(0)	1 21	17 074	19	(0)
HAWAII . . . . .	12	16 375	11	(0)	3	(0)	3	(0)	27	8 767	18	5 794

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## by Kind of Business: 1967—Continued

Machinery, equipment, and supplies (SIC 508)--Continued												Region, division, and State
Industrial supplies (SIC 5085)				Professional equipment and supplies (SIC 5086)				Service establishment equipment, supplies (SIC 5087)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
10 169	10 734 678	7 658	5 197 695	5 759	3 784 466	4 633	2 892 965	6 258	2 517 897	5 679	1 887 115	U.S.
2 644	2 903 901	2 012	1 267 507	1 746	1 240 525	1 480	927 141	1 702	730 756	1 537	541 740	REGIONS:
3 205	3 968 444	2 316	1 826 394	1 542	1 051 999	1 222	816 438	1 628	(0)	1 447	477 997	N.E.
2 589	2 346 346	1 994	1 294 716	1 449	869 993	1 123	686 015	1 838	677 612	1 686	517 351	N.C.
1 731	1 515 987	1 336	809 078	1 022	621 949	808	463 371	1 090	(0)	1 009	350 027	SOUTH WEST
639	551 158	515	304 789	320	213 868	255	162 587	345	148 632	311	104 972	N.E.
2 005	2 352 743	1 497	962 718	1 426	1 026 657	1 225	764 554	1 357	582 124	1 226	436 768	N.E. M.A.
2 476	3 202 896	1 769	1 459 166	1 071	754 925	870	571 187	1 146	520 842	1 016	347 121	N.C.
729	765 548	547	367 228	471	297 074	352	245 251	482	(0)	431	130 876	E.N.C. W.N.C.
1 086	1 081 995	839	558 170	697	434 394	532	334 608	872	333 114	797	260 575	SOUTH
438	383 177	346	240 816	242	137 755	200	124 069	325	114 605	304	87 724	S.A.
1 065	881 174	809	495 730	510	297 844	391	227 338	641	229 893	585	169 052	E.S.C. W.S.C.
332	188 794	263	121 250	221	104 438	170	87 577	235	56 922	223	53 792	WEST
1 399	1 327 193	1 073	687 828	801	517 511	638	375 794	855	(0)	786	296 235	MT. PAC.
28	15 095	26	(D)	15	5 979	9	(0)	23	5 993	20	(0)	N.E.
18	7 463	16	(D)	7	(0)	6	(D)	12	3 472	11	(0)	MAINE
8	3 826	7	(D)	9	2 875	6	(D)	4	347	4	347	N.H.
342	358 431	267	156 962	198	138 859	158	113 925	205	112 315	185	77 619	VT.
47	30 880	41	25 912	24	8 788	22	(D)	30	7 285	28	(0)	MASS.
196	135 463	158	99 775	67	(D)	54	30 694	71	19 220	63	14 383	R.I. CONN.
908	1 062 903	698	444 619	867	612 392	767	448 402	752	333 518	676	267 314	M.A.
431	445 285	332	191 623	228	187 104	198	161 002	234	101 493	209	68 371	N.Y.
666	844 555	467	326 476	331	227 161	260	155 150	371	147 113	341	101 083	N.J. PA.
680	903 796	488	412 935	261	172 835	201	123 442	319	152 036	273	82 161	E.N.C.
240	214 435	182	127 193	109	52 260	91	38 792	148	52 337	136	43 944	OHIO
718	1 093 619	490	448 910	393	310 615	317	214 756	369	190 589	326	125 336	IND.
607	761 975	445	349 159	196	122 722	172	107 323	227	96 398	206	74 404	ILL.
231	229 071	164	120 969	112	96 493	89	86 874	83	29 482	75	21 276	MICH. WIS.
194	208 093	130	81 303	126	90 700	98	77 170	118	55 296	105	32 388	W.N.C.
94	(0)	85	50 496	65	30 774	45	(0)	55	(D)	51	10 971	MINN.
291	412 937	199	177 508	147	104 970	119	90 650	179	85 366	151	60 279	IDWA
16	4 727	16	4 727	14	7 367	9	(0)	11	(0)	11	(0)	MO.
8	(D)	8	(0)	16	7 761	12	7 293	17	2 665	16	(0)	N.OAR.
41	30 870	34	(0)	46	32 558	32	20 441	46	12 631	43	(0)	S.OAK.
85	48 092	75	30 011	57	22 944	37	16 839	56	12 723	54	(D)	NEBR. KANS.
26	39 939	23	(0)	13	4 638	9	3 039	14	4 207	13	(0)	S.A.
123	136 474	84	62 022	91	77 874	70	57 766	102	34 505	91	29 507	OEL.
17	9 951	9	4 123	33	21 070	26	16 955	32	16 692	28	15 879	MD.
103	97 837	86	73 597	75	51 264	54	34 647	87	27 020	83	(D)	D.C.
81	70 079	73	62 281	44	19 823	35	18 374	31	7 545	29	(D)	VA.
214	196 199	177	118 560	91	55 175	76	51 240	122	82 245	100	44 713	W.VA.
78	52 177	62	35 363	44	13 267	33	10 934	44	11 698	43	(D)	N.C.
202	338 169	129	95 955	98	105 046	62	71 259	161	64 390	142	46 112	S.C.
242	141 170	196	(0)	208	86 237	167	70 394	279	84 812	268	77 888	GA. FLA.
110	128 504	88	64 969	54	23 472	44	20 138	68	16 836	62	14 131	E.S.C.
154	117 021	119	(D)	93	60 407	79	56 228	136	67 040	125	43 286	KY.
126	111 387	92	80 138	74	43 771	59	(D)	81	20 903	78	(0)	TENN.
48	26 265	47	(0)	21	10 105	18	(0)	40	9 826	39	(D)	ALA. MISS.
48	28 442	45	27 238	34	11 160	28	(D)	45	13 645	40	8 586	W.S.C.
212	160 857	164	114 386	100	51 429	74	39 641	107	38 861	99	34 188	ARK.
138	71 880	110	42 311	77	40 836	61	(0)	88	22 766	83	20 544	LA.
667	619 995	490	311 795	299	194 419	228	141 707	401	154 621	363	105 734	OKLA. TEX.
13	4 273	12	(D)	21	6 468	13	5 257	15	(D)	15	(D)	MT.
28	10 372	26	(D)	16	3 408	13	(D)	10	(D)	9	(0)	MDNT.
8	1 552	8	1 552	4	1 021	2	(0)	5	271	4	(0)	IDAH
136	99 707	90	49 764	72	35 450	58	29 622	71	19 686	65	(0)	WYD.
39	14 464	37	(D)	24	10 445	18	7 640	20	4 100	20	4 100	COLO.
52	26 992	46	20 709	46	27 717	36	23 486	59	13 475	59	13 475	N.MEX.
46	24 679	35	15 798	34	19 464	27	17 484	39	12 256	35	10 664	ARIZ.
10	6 755	9	(D)	4	465	3	(D)	16	3 076	16	3 076	UTAH NEV.
176	179 538	129	119 685	91	65 654	68	52 164	81	29 441	75	25 870	PAC.
155	109 952	123	61 931	55	24 464	44	(0)	67	17 108	61	(0)	WASH.
1 039	1 023 913	794	496 571	625	420 478	499	295 927	679	297 372	623	250 648	OREG.
6	3 322	5	(D)	4	1 198	3	(0)	5	(0)	4	(0)	CALIF.
23	10 468	22	(0)	26	5 717	24	(0)	23	4 641	23	4 641	ALASKA HAWAII

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Machinery, equipment, and supplies (SIC 508)--Con.				Metals and minerals, n.e.c. (SIC 5091)							
	Transportation equipment exc. motor vehicles (SIC 5088)				Total				Coal (SIC 5091 part)			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	2 087	2 547 563	1 670	1 374 990	r7 891	r33 703 554	r5 395	r11 862 673	735	2 007 775	458	589 911
REGIONS:												
THE NORTHEASTERN STATES . . . . .	435	(D)	345	278 502	r2 358	r11 828 294	r1 623	r4 769 676	248	822 087	156	(D)
THE NORTH CENTRAL STATES . . . . .	357	(D)	247	277 736	r2 528	r12 543 084	r1 579	r3 513 353	237	712 123	135	156 850
THE SOUTH . . . . .	685	776 553	567	449 731	r1 823	r5 419 296	r1 305	(D)	213	440 466	141	(D)
THE WEST . . . . .	610	610 080	511	369 021	r1 182	r3 912 880	r888	(D)	37	33 099	26	18 675
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	72	(D)	58	28 983	412	1 167 138	291	533 436	17	35 185	15	(D)
MIDDLE ATLANTIC . . . . .	363	577 909	287	249 519	r1 946	r10 661 156	1 332	r4 236 240	231	786 902	141	260 538
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	248	365 387	175	198 105	r1 991	r10 571 488	r1 253	r3 027 441	195	642 723	114	145 046
WEST NORTH CENTRAL . . . . .	109	(D)	72	79 631	r537	r1 971 596	r326	r485 912	42	69 400	21	11 804
THE SOUTH:												
SOUTH ATLANTIC . . . . .	355	408 641	286	230 162	r727	r2 243 875	r500	r664 148	110	306 884	68	80 840
EAST SOUTH CENTRAL . . . . .	38	103 479	32	(D)	r358	r938 084	r235	r278 430	89	127 174	60	38 248
WEST SOUTH CENTRAL . . . . .	292	264 433	249	185 586	r738	r2 237 337	r570	(D)	14	6 408	13	(D)
THE WEST:												
MOUNTAIN . . . . .	61	54 577	50	43 103	r241	r387 541	r184	(D)	13	14 217	8	(D)
PACIFIC . . . . .	549	555 503	461	325 918	r941	r3 525 339	r704	r1 431 806	24	18 882	18	13 078
NEW ENGLAND:												
MAINE . . . . .	7	3 421	7	3 421	12	8 262	10	(D)	3	(D)	3	(D)
NEW HAMPSHIRE . . . . .	1	(D)	1	(D)	12	21 229	11	(D)	1	(D)	1	(D)
VERMONT . . . . .	-	(D)	-	(D)	4	3 808	4	3 808	1	(D)	1	(D)
MASSACHUSETTS . . . . .	36	19 106	31	(D)	228	719 960	157	317 453	8	24 484	6	(D)
RHODE ISLAND . . . . .	1	(D)	-	-	27	62 604	22	(D)	1	(D)	1	(D)
CONNECTICUT . . . . .	27	(D)	19	(D)	129	351 275	87	131 263	3	(D)	3	(D)
MIDDLE ATLANTIC:												
NEW YORK . . . . .	227	424 061	174	168 667	1 008	6 751 321	714	2 980 599	85	450 728	49	157 684
NEW JERSEY . . . . .	89	91 411	78	55 653	335	1 063 232	260	648 199	22	68 793	17	(D)
PENNSYLVANIA . . . . .	47	62 437	35	25 199	r603	r2 846 603	r358	r607 442	124	267 381	75	(D)
EAST NORTH CENTRAL:												
OHIO . . . . .	82	103 163	48	53 495	r647	r2 999 431	r377	r749 992	85	292 448	41	59 450
INDIANA . . . . .	21	24 978	16	(D)	r169	r613 351	r99	r145 421	16	30 123	11	(D)
ILLINOIS . . . . .	80	192 701	52	89 304	r574	r3 533 405	r388	r1 183 828	48	185 785	29	22 250
MICHIGAN . . . . .	50	37 532	45	30 251	r460	r2 670 592	r309	r782 943	30	90 344	21	31 759
WISCONSIN . . . . .	15	7 013	14	(D)	141	754 709	81	165 257	16	44 023	12	(D)
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	14	21 610	11	15 717	129	427 210	74	116 480	11	18 510	3	(D)
IOWA . . . . .	4	(D)	4	(D)	53	141 864	39	40 033	3	8 091	2	(D)
MISSOURI . . . . .	44	71 301	21	14 731	r250	r1 231 904	r141	r271 296	19	36 744	12	2 805
NORTH DAKOTA . . . . .	2	(D)	2	(D)	9	4 957	7	(D)	3	(D)	1	(D)
SOUTH DAKOTA . . . . .	1	(D)	-	-	14	6 554	12	(D)	-	-	-	-
NEBRASKA . . . . .	9	18 805	8	(D)	r34	r68 555	r22	r19 112	4	(D)	2	(D)
KANSAS . . . . .	35	45 524	26	24 545	r48	r90 552	r31	r32 682	2	(D)	1	(D)
SOUTH ATLANTIC:												
DELAWARE . . . . .	6	(D)	6	(D)	13	43 438	10	(D)	-	-	-	-
MARYLAND . . . . .	36	35 902	29	15 078	103	525 456	68	76 707	10	14 499	8	(D)
DISTRICT OF COLUMBIA . . . . .	20	89 564	8	9 790	16	27 415	4	2 328	1	(D)	-	-
VIRGINIA . . . . .	35	40 279	25	19 978	87	275 172	61	58 140	23	96 459	13	18 736
WEST VIRGINIA . . . . .	3	1 530	3	1 530	r71	r184 046	r41	r54 968	46	117 863	31	26 944
NORTH CAROLINA . . . . .	18	19 130	16	(D)	85	215 844	51	(D)	9	30 046	5	(D)
SOUTH CAROLINA . . . . .	7	5 333	7	5 333	37	43 406	29	26 404	6	14 515	3	(D)
GEORGIA . . . . .	34	56 162	21	31 174	141	631 073	88	197 441	11	28 930	4	(D)
FLORIDA . . . . .	196	(D)	171	95 812	174	298 025	138	155 264	4	(D)	4	(D)
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	9	3 916	8	(D)	r107	r202 899	r68	r58 712	46	50 420	36	(D)
TENNESSEE . . . . .	14	(D)	13	(D)	128	302 550	75	91 787	31	65 689	16	(D)
ALABAMA . . . . .	10	(D)	6	(D)	93	400 365	68	105 727	12	11 065	8	(D)
MISSISSIPPI . . . . .	5	14 498	5	14 498	r30	r32 270	r24	r22 204	-	-	-	-
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	8	3 533	8	3 533	r29	r32 219	r26	(D)	4	4 490	3	(D)
LOUISIANA . . . . .	55	39 359	51	35 861	r124	r293 599	r97	r120 680	1	(D)	1	(D)
OKLAHOMA . . . . .	25	18 181	22	(D)	r105	r269 623	r74	(D)	4	(D)	4	(D)
TEXAS . . . . .	204	203 360	168	(D)	r479	r1 641 896	r372	r824 133	5	952	5	952
MOUNTAIN:												
MONTANA . . . . .	2	(D)	2	(D)	15	6 653	15	6 653	2	-	-	-
IDAHO . . . . .	2	(D)	2	(D)	19	15 479	16	(D)	-	(D)	1	(D)
WYOMING . . . . .	-	-	-	-	r3	r984	r3	r984	-	-	-	-
COLORADO . . . . .	17	27 438	15	(D)	r96	r235 114	r65	r67 446	5	3 322	3	(D)
NEW MEXICO . . . . .	3	(D)	3	(D)	r16	r20 014	r14	(D)	-	-	-	-
ARIZONA . . . . .	24	14 465	19	(D)	43	35 218	33	20 787	1	(D)	1	(D)
UTAH . . . . .	11	7 018	8	(D)	43	67 622	32	25 012	5	6 469	3	(D)
NEVADA . . . . .	2	(D)	1	(D)	6	6 457	6	6 457	-	-	-	-
PACIFIC:												
WASHINGTON . . . . .	62	67 498	39	36 669	116	262 064	83	98 112	4	5 215	2	(D)
OREGON . . . . .	18	14 606	17	(D)	96	221 176	76	132 532	8	3 641	7	(D)
CALIFORNIA . . . . .	466	471 504	402	273 199	r709	r3 027 098	r528	r1 189 245	8	8 720	6	(D)
ALASKA . . . . .	2	(D)	2	(D)	r6	r2 496	r6	r2 496	2	(D)	2	(D)
HAWAII . . . . .	1	(D)	1	(D)	14	12 505	11	9 421	2	(D)	1	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. r Revised. X Not applicable.



## by Kind of Business: 1967—Continued

Metals and minerals, n.e.c. (SIC 5091)--Continued								Petroleum and petroleum products (SIC 5092)				Region, division, and State
Metal service centers (SIC 5091 part)				Metal sales offices (SIC 5091 part)				Total				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
r 2 737	r 8 455 472	r 2 659	r 7 875 073	r 4 419	r 23 240 307	r 2 278	r 3 397 687	34 484	r 33 373 463	3 641	r 3 993 397	U.S.
727	r 2 674 642	701	2 499 355	r 1 383	r 8 331 565	r 766	(D)	3 304	8 329 781	630	1 048 607	REGIONS:
r 864	r 2 874 955	r 842	r 2 750 557	r 1 427	r 8 956 006	r 602	r 605 946	14 245	9 050 736	879	r 985 290	N.E.
r 663	r 1 511 807	r 647	(D)	r 947	r 3 467 023	r 517	(D)	11 274	r 10 415 020	1 491	r 1 506 418	N.C.
r 483	r 1 394 068	r 469	(D)	r 662	r 2 485 713	r 393	r 411 271	5 661	5 577 926	641	453 082	SOUTH WEST
167	439 581	163	(D)	228	r 692 372	113	(D)	898	2 117 974	156	114 921	N.E.
560	2 235 061	538	2 069 669	1 155	r 76 409 230	r 653	r 1 906 033	2 406	6 211 807	474	933 686	N.E. M.A.
r 683	r 2 467 021	r 670	r 2 364 037	r 1 113	r 7 461 744	r 469	r 518 358	6 948	5 869 938	530	408 818	N.C.
r 181	r 407 934	r 172	r 386 520	r 314	r 1 494 262	r 133	r 87 588	7 297	3 180 798	349	576 472	E.N.C. W.N.C.
r 250	r 469 896	r 245	r 469 652	r 367	r 1 467 095	r 187	r 113 656	4 274	4 742 848	524	272 060	SOUTH
r 113	r 212 112	r 106	r 191 775	r 156	r 598 798	r 69	r 48 407	2 392	1 957 953	255	124 846	S.A.
r 300	r 829 799	r 296	(D)	r 424	r 1 401 130	r 261	(D)	4 608	r 3 714 219	712	r 1 109 512	E.S.C. W.S.C.
r 96	r 118 264	r 95	(D)	r 132	r 255 060	r 81	r 35 383	2 487	1 330 610	229	141 881	WEST
r 387	r 1 275 804	r 374	r 1 042 840	r 530	r 2 330 653	r 312	r 375 888	3 174	4 247 316	412	311 201	MT. PAC.
3	(D)	3	(D)	6	3 313	4	(D)	227	275 231	42	(D)	N.E.
7	20 173	7	20 173	4	(D)	3	(D)	98	105 298	13	4 822	MAINE
-	-	-	-	3	(D)	3	(D)	93	66 180	8	3 791	N.H.
96	248 303	93	(D)	r 292	447 173	58	54 918	250	923 846	55	55 241	VT.
12	46 732	12	46 732	14	(D)	9	6 736	56	183 950	9	(D)	MASS.
51	(D)	48	114 668	75	211 076	36	(D)	174	563 469	29	(D)	R.I. CONN.
242	1 176 368	231	1 091 956	681	5 124 225	434	1 730 959	1 076	3 408 742	212	773 517	M.A.
146	600 793	141	(D)	167	393 646	102	r 85 339	356	1 256 220	91	70 277	N.Y.
187	551 999	166	(D)	r 292	r 2 027 223	r 117	r 89 735	974	1 546 845	171	89 892	N.J. PA.
r 211	r 716 346	r 200	r 603 642	r 351	r 1 990 637	r 136	r 86 918	1 221	1 630 908	117	100 669	E.N.C.
r 53	r 142 372	r 51	(D)	r 100	r 440 856	r 37	r 18 252	1 216	853 876	79	(D)	OHIO
r 236	r 1 243 968	r 221	r 1 008 732	r 290	r 2 103 652	r 137	r 152 846	1 787	1 513 510	163	161 520	IND.
r 168	559 161	162	521 219	r 262	r 2 021 087	r 126	r 229 965	1 309	1 231 891	104	45 596	ILL.
38	111 110	36	(D)	87	599 576	33	30 377	1 415	639 753	67	(D)	MICH. WIS.
44	98 643	42	(D)	74	310 057	29	20 511	1 454	709 860	50	141 381	W.N.C.
21	22 191	20	(D)	29	111 582	17	(D)	1 664	522 767	58	(D)	MINN.
r 82	247 532	77	232 011	r 149	r 947 628	r 52	r 36 480	1 241	1 086 034	107	330 908	IDWA MO.
1	(D)	1	(D)	5	r 1 927	5	1 927	690	137 125	14	(D)	N.DAK.
6	2 680	6	2 680	8	r 3 874	6	(D)	577	169 808	12	(D)	S.OAK.
11	(D)	11	(D)	r 19	r 57 559	r 9	(D)	683	248 948	39	(D)	NEBR.
r 16	(D)	r 15	(D)	r 30	r 61 635	r 15	(D)	988	306 256	69	44 191	KANS.
4	3 387	4	3 387	9	40 051	6	(D)	60	(D)	10	1 533	S.A.
36	71 166	33	(D)	57	439 791	27	7 816	232	614 297	29	22 296	DEL.
2	(D)	1	(D)	13	22 281	3	(D)	11	(D)	3	(D)	MD.
21	30 608	21	30 608	r 16	148 105	27	8 796	628	771 166	69	(D)	D.C.
r 11	r 26 408	r 10	(D)	r 14	r 39 775	r 10	(D)	239	196 317	40	(D)	VA.
31	82 086	29	(D)	45	103 712	17	7 455	1 003	942 562	97	46 926	W.VA.
14	19 960	13	(D)	17	8 931	13	(D)	491	381 689	55	(D)	N.C.
53	142 145	52	(D)	77	459 998	32	47 501	803	742 349	94	58 055	S.C.
84	(D)	82	(D)	86	170 442	52	(D)	807	941 023	127	(D)	GA. FLA.
r 20	r 28 681	r 18	(D)	r 41	r 123 798	r 14	r 7 667	641	503 292	62	25 280	E.S.C.
38	78 237	34	(D)	59	158 624	25	21 251	592	641 509	77	37 385	KY.
39	85 393	38	(D)	42	303 907	22	(D)	597	496 215	65	(D)	TENN.
r 17	r 20 053	r 16	(D)	r 13	r 12 217	12	(D)	562	316 937	51	(D)	ALA. MISS.
10	12 842	10	12 842	r 15	r 14 887	r 13	(D)	643	252 566	64	(D)	W.S.C.
r 63	(D)	r 62	(D)	r 60	r 188 156	r 34	(D)	654	583 427	84	47 928	ARK.
r 34	(D)	r 34	(D)	r 67	r 217 300	r 36	(D)	747	471 363	92	(D)	LA.
r 193	r 660 157	r 190	r 644 501	r 281	r 980 787	r 177	r 178 680	2 564	r 2 406 863	472	r 982 499	OKLA. TEX.
6	(D)	6	(D)	9	(D)	9	(D)	447	120 213	27	(D)	MT.
8	6 080	8	6 080	9	(D)	7	(D)	417	137 951	21	(D)	MDNT.
r 2	r 318	r 2	r 318	r 1	r 666	r 1	r 666	207	68 032	13	(D)	IDAHO
r 37	r 65 059	r 36	(D)	r 54	166 723	r 26	13 166	514	343 561	54	r 25 471	WYO.
r 10	r 10 114	r 10	(D)	r 6	r 9 990	r 4	(D)	303	201 117	39	(D)	COLO.
17	(D)	16	(D)	25	17 796	16	(D)	272	237 568	33	24 866	N.MEX.
14	17 721	14	17 721	24	43 432	15	(D)	215	129 599	33	17 399	ARIZ.
3	(D)	3	(D)	3	(D)	3	(D)	116	92 569	9	(D)	UTAH NEV.
47	74 010	46	(D)	65	182 839	35	23 608	767	606 666	70	(D)	PAC.
r 47	(D)	46	(D)	41	(D)	23	(D)	605	(D)	56	(D)	WASH.
r 293	r 1 100 090	r 277	(D)	r 408	r 1 918 288	r 245	r 322 715	1 655	2 961 209	268	(D)	OREG.
1	r 638	r 1	r 638	3	(D)	3	(D)	96	72 809	12	(D)	CALIF.
4	(D)	4	(D)	8	4 528	6	(D)	51	135 103	6	794	ALASKA HAWAII

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Petroleum and petroleum products (SIC 5092)--Continued				Scrap and waste materials (SIC 5093)							
	Petroleum bulk stations and terminals (SIC 5092 part)		Other petroleum and products establishments (SIC 5092 part)		Total				Iron and steel scrap (SIC 5093 part)			
					All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES. . . . .	30 229	24 821 828	<sup>x</sup> 4 255	<sup>x</sup> 8 551 635	7 927	4 625 588	7 814	4 423 028	3 862	2 516 041	3 841	2 436 437
REGIONS:												
THE NORTHEASTERN STATES. . . . .	2 554	6 171 460	750	2 158 321	2 818	1 508 909	2 780	1 458 725	1 055	(D)	1 051	670 685
THE NORTH CENTRAL STATES. . . . .	13 213	6 789 104	1 032	2 261 632	2 451	(D)	2 414	(D)	1 446	(D)	1 438	1 129 740
THE SOUTH. . . . .	9 580	7 686 567	1 694	2 253 453	1 707	829 599	1 681	786 037	863	417 212	856	396 680
THE WEST. . . . .	4 882	4 174 697	779	1 403 229	951	(D)	939	(D)	498	(D)	496	(D)
THE NORTHEASTERN STATES:												
NEW ENGLAND. . . . .	721	1 806 931	177	311 043	658	355 979	652	344 473	230	(D)	229	(D)
MIDDLE ATLANTIC. . . . .	1 833	4 364 529	573	1 847 278	2 160	1 152 930	2 128	1 114 252	825	525 779	822	521 679
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL. . . . .	6 317	4 646 240	631	1 223 698	1 876	1 374 414	1 848	1 316 957	1 091	948 575	1 084	921 453
WEST NORTH CENTRAL. . . . .	6 896	2 142 864	401	1 037 934	575	(D)	566	(D)	355	(D)	354	(D)
THE SOUTH:												
SOUTH ATLANTIC. . . . .	3 679	3 909 869	595	<sup>r</sup> 1 307 979	800	379 849	784	353 044	341	128 218	337	114 011
EAST SOUTH CENTRAL. . . . .	2 090	1 569 270	302	388 683	335	154 975	329	145 741	205	116 168	202	(D)
WEST SOUTH CENTRAL. . . . .	3 811	2 207 428	797	<sup>r</sup> 1 506 791	572	(D)	568	(D)	317	(D)	317	(D)
THE WEST:												
MOUNTAIN. . . . .	2 230	1 063 877	257	266 733	210	(D)	209	(D)	115	31 857	115	31 857
PACIFIC. . . . .	2 652	3 110 820	522	1 136 496	741	(D)	730	(D)	383	(D)	381	(D)
NEW ENGLAND:												
MAINE. . . . .	183	233 372	44	(D)	40	8 360	40	8 360	20	3 605	20	3 605
NEW HAMPSHIRE. . . . .	85	100 476	13	4 822	39	3 932	39	3 932	23	2 545	23	2 545
VERMONT. . . . .	85	62 389	8	3 791	13	2 514	13	2 514	6	913	6	913
MASSACHUSETTS. . . . .	183	744 622	67	179 224	358	185 750	356	(D)	108	62 886	108	62 886
RHODE ISLAND. . . . .	46	175 517	10	(D)	72	42 678	71	(D)	21	14 927	20	(D)
CONNECTICUT. . . . .	139	490 555	35	(D)	136	112 745	133	108 300	52	69 352	52	69 352
MIDDLE ATLANTIC:												
NEW YORK. . . . .	801	1 937 291	275	1 471 451	1 042	493 169	1 031	481 872	341	170 012	341	170 012
NEW JERSEY. . . . .	248	1 043 834	108	212 386	408	220 893	404	(D)	154	(D)	154	(D)
PENNSYLVANIA. . . . .	784	1 383 404	190	163 441	710	438 868	693	(D)	330	(D)	327	(D)
EAST NORTH CENTRAL:												
OHIO. . . . .	1 073	1 286 198	148	344 710	525	435 372	515	407 780	312	291 084	310	(D)
INDIANA. . . . .	1 126	718 610	90	(D)	210	152 184	207	(D)	135	111 926	135	111 926
ILLINOIS. . . . .	1 594	1 026 310	193	487 200	536	459 348	524	435 977	289	325 579	284	(D)
MICHIGAN. . . . .	1 180	1 066 566	129	165 325	404	251 114	401	(D)	246	170 443	246	170 443
WISCONSIN. . . . .	1 344	548 556	71	(D)	201	76 396	201	76 396	109	49 543	109	49 543
WEST NORTH CENTRAL:												
MINNESOTA. . . . .	1 392	468 558	62	241 302	93	50 994	91	(D)	60	35 087	59	(D)
IOWA. . . . .	1 601	454 451	63	(D)	109	46 076	109	46 076	79	27 394	79	27 394
MISSOURI. . . . .	1 113	503 158	128	582 876	190	173 242	186	165 390	94	34 498	94	34 498
NORTH DAKOTA. . . . .	675	128 200	15	(D)	19	4 604	19	4 604	15	3 883	15	3 883
SOUTH DAKOTA. . . . .	563	142 364	14	(D)	15	3 032	15	3 032	12	2 413	12	2 413
NEBRASKA. . . . .	637	186 698	46	(D)	54	(D)	53	(D)	33	(D)	33	(D)
KANSAS. . . . .	915	259 435	73	46 821	95	23 265	93	(D)	62	14 860	62	14 860
SOUTH ATLANTIC:												
DELAWARE. . . . .	48	(D)	12	(D)	18	4 575	18	4 575	16	(D)	16	(D)
MARYLAND. . . . .	194	497 950	38	116 347	108	64 147	107	(D)	26	24 029	26	24 029
DISTRICT OF COLUMBIA. . . . .	7	(D)	4	(D)	22	12 076	21	(D)	4	(D)	4	(D)
VIRGINIA. . . . .	550	713 936	78	(D)	95	34 667	93	(D)	50	22 667	49	(D)
WEST VIRGINIA. . . . .	196	178 493	43	(D)	53	14 314	53	14 314	36	10 510	36	10 510
NORTH CAROLINA. . . . .	890	749 599	113	192 963	147	87 877	141	78 052	60	18 636	59	(D)
SOUTH CAROLINA. . . . .	434	319 111	57	(D)	78	(D)	75	33 832	35	(D)	34	(D)
GEORGIA. . . . .	693	524 651	110	217 698	139	65 976	137	(D)	56	14 140	56	14 140
FLORIDA. . . . .	667	798 600	140	(D)	140	(D)	139	50 862	58	17 238	57	(D)
EAST SOUTH CENTRAL:												
KENTUCKY. . . . .	562	414 912	79	88 380	76	27 966	76	27 966	56	23 896	56	23 896
TENNESSEE. . . . .	498	467 803	94	173 706	97	38 057	95	(D)	42	(D)	42	(D)
ALABAMA. . . . .	526	420 572	71	75 643	114	81 610	110	(D)	74	65 615	71	(D)
MISSISSIPPI. . . . .	504	265 983	58	(D)	48	7 342	48	7 342	33	5 794	33	5 794
WEST SOUTH CENTRAL:												
ARKANSAS. . . . .	569	214 550	74	(D)	49	19 110	49	19 110	25	14 725	25	14 725
LOUISIANA. . . . .	557	470 383	97	113 044	72	39 903	70	(D)	36	32 742	36	32 742
OKLAHOMA. . . . .	640	262 560	107	208 803	84	24 838	84	24 838	50	13 079	50	13 079
TEXAS. . . . .	2 045	1 259 935	519	<sup>r</sup> 1 146 928	367	210 924	365	(D)	206	112 280	206	112 280
MOUNTAIN:												
MONTANA. . . . .	418	107 997	29	(D)	8	1 198	8	1 198	5	294	5	294
IDAHO. . . . .	390	129 484	23	(D)	16	2 394	16	2 394	8	970	8	970
WYOMING. . . . .	192	56 455	15	(D)	18	1 697	18	1 697	11	1 363	11	1 363
COLORADO. . . . .	452	226 712	62	(D)	58	(D)	58	(D)	36	(D)	36	(D)
NEW MEXICO. . . . .	260	148 585	43	(D)	35	5 332	34	(D)	17	1 580	17	1 580
ARIZONA. . . . .	234	201 090	38	36 478	41	16 127	41	16 127	20	8 379	20	8 379
UTAH. . . . .	179	111 508	36	18 091	26	5 818	26	5 818	16	3 704	16	3 704
NEVADA. . . . .	105	82 046	11	(D)	8	3 373	8	3 373	2	(D)	2	(D)
PACIFIC:												
WASHINGTON. . . . .	679	483 329	88	(D)	85	39 837	83	(D)	50	24 916	50	24 916
OREGON. . . . .	535	372 686	70	(D)	50	26 234	50	26 234	31	22 805	31	22 805
CALIFORNIA. . . . .	1 315	2 074 409	340	(D)	586	363 689	578	345 195	293	161 128	292	(D)
ALASKA. . . . .	80	62 333	16	(D)	1	(D)	1	(D)	1	(D)	1	(D)
HAWAII. . . . .	43	118 063	8	(D)	19	(D)	18	(D)	8	(D)	7	2 999

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>r</sup>Revised. X Not applicable.



Scrap and waste materials (SIC 5093)--Continued				Tobacco and its products (SIC 5094)				Beer, wine, and distilled alcoholic beverages (SIC 5095)				Region, division, and State
Waste and secondary materials (SIC 5093 part)								Total				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
4 D65	2 1D9 547	3 973	1 986 591	2 597	6 047 567	2 515	5 315 363	7 3D9	14 163 768	6 862	1D 444 D61	U.S.
1 763	(O)	1 729	788 D4D	738	2 D34 238	7D1	(O)	1 963	4 724 832	1 811	3 063 001	REGIONS
1 D05	614 083	976	(O)	696	1 643 676	674	1 609 432	2 317	3 611 471	2 2D1	2 771 323	N.E.
844	412 387	825	389 357	813	1 607 990	795	(D)	1 876	3 490 802	1 775	2 789 087	N.C.
453	(D)	443	(D)	350	761 663	345	(O)	1 153	2 336 663	1 075	1 820 650	SDUTH WEST
428	(O)	423	(D)	210	414 153	206	406 406	268	815 364	240	639 333	N.E.
1 335	627 151	1 306	592 573	528	1 620 085	495	(O)	1 695	3 909 468	1 571	2 423 668	N.E. M.A.
785	425 839	764	395 5D4	468	1 190 208	450	1 158 478	1 587	2 850 627	1 5D2	2 076 014	N.C.
220	188 244	212	(D)	228	453 468	224	(D)	730	760 844	699	695 309	E.N.C. W.N.C.
459	251 631	447	239 D33	377	790 261	367	763 358	810	1 896 443	751	1 511 874	SOUTH
130	38 807	127	(O)	186	369 635	181	(O)	322	513 904	309	354 163	S.A.
255	(O)	251	114 426	250	448 094	247	(D)	744	1 080 455	715	923 050	E.S.C. W.S.C.
95	29 692	94	(D)	105	172 630	1D4	(O)	324	392 684	312	366 758	WEST
358	(O)	349	(D)	245	589 033	241	576 658	829	1 943 979	763	1 453 892	MT. PAC.
20	4 755	20	4 755	22	33 284	22	33 284	39	27 973	39	27 973	N.E.
16	1 387	16	1 387	11	28 627	11	28 627	21	27 342	19	(D)	MAINE
7	1 601	7	1 601	8	10 572	8	10 572	19	12 721	19	12 721	N.H.
250	122 864	248	(D)	102	2D6 051	100	(O)	97	417 047	83	330 402	VT.
51	27 751	51	27 751	24	38 436	24	38 436	24	56 633	22	(D)	MASS.
84	43 393	81	(D)	43	97 183	41	(O)	68	273 648	58	187 858	R.I. CONN.
701	323 157	690	311 860	227	1 045 987	209	(O)	556	2 545 656	481	512 474	M.A.
254	(O)	250	111 523	108	237 712	99	(D)	148	783 573	135	507 343	N.Y.
380	(O)	366	169 19D	193	336 386	187	323 103	991	650 239	955	4D3 851	N.J. PA.
213	144 288	2D5	(D)	122	254 543	117	(O)	250	456 415	234	315 834	E.N.C.
75	40 258	72	(D)	72	121 735	69	(D)	224	248 014	221	(O)	OHIO
247	133 769	240	(D)	107	451 631	102	439 258	415	1 235 172	382	(O)	INO.
158	80 671	155	(D)	103	242 514	102	(D)	393	631 237	369	521 591	ILL.
92	26 853	92	26 853	64	119 785	60	(D)	305	279 789	296	260 731	MICH. WIS.
33	15 907	32	(D)	56	99 762	54	(O)	208	230 237	190	194 764	W.N.C.
30	18 682	3D	18 682	40	77 760	39	(O)	114	66 545	112	(O)	MINN.
96	138 744	92	13D 892	53	172 180	52	(O)	155	249 795	150	230 603	IOWA
4	721	4	721	7	8 341	7	8 341	38	31 375	37	(O)	MO.
3	619	3	619	10	9 771	10	9 771	42	28 457	39	27 2D8	N.DAK.
21	5 166	20	(D)	26	38 710	26	38 710	78	7D 975	78	70 975	S.DAK.
33	8 4D5	31	(D)	36	46 944	36	46 944	95	83 460	93	(O)	NEBR. KANS.
2	(O)	2	(D)	5	21 624	5	21 624	16	38 473	16	38 473	S.A.
82	4D 118	81	(D)	46	105 329	45	(D)	98	292 873	92	(O)	DEL.
18	(D)	17	(D)	10	78 999	10	78 999	27	149 565	21	(D)	MD.
45	12 000	44	(D)	38	69 638	38	69 638	116	123 864	111	(D)	D.C.
17	3 8D4	17	3 8D4	35	56 288	35	56 288	87	37 620	84	(D)	VA.
87	69 241	82	(D)	84	119 395	8D	114 439	98	135 585	92	1D3 886	(D)
43	26 426	41	(D)	35	35 778	35	35 778	70	133 388	69	(O)	N.C.
83	51 836	81	(O)	59	136 257	57	(D)	99	254 342	94	207 260	S.C.
82	(D)	82	(O)	65	166 953	62	157 475	199	730 733	172	545 261	GA. FLA.
2D	4 070	20	4 07D	48	72 797	48	(D)	104	261 032	96	(O)	E.S.C.
55	(O)	53	(D)	48	140 101	44	(O)	94	150 617	93	(D)	KY.
40	15 995	39	(D)	50	100 935	49	(D)	68	6D 959	66	(O)	TENN.
15	1 548	15	1 548	40	55 802	40	55 802	56	41 296	54	(D)	ALA. MISS.
24	4 385	24	4 385	28	39 909	28	39 909	54	61 267	53	(D)	W.S.C.
36	7 161	34	(D)	51	84 134	50	(D)	117	229 940	110	204 D13	ARK.
34	11 759	34	11 759	51	59 912	50	(D)	80	1D9 510	78	(D)	LA. DKLA.
161	98 644	159	(O)	120	264 139	119	(D)	493	679 738	474	552 938	TEX.
3	904	3	904	15	24 057	15	24 057	45	20 899	44	(O)	MT.
8	1 424	8	1 424	13	9 674	12	(D)	49	17 068	49	17 068	MONT.
7	334	7	334	8	(O)	8	6 892	27	17 089	26	(D)	IDAHD
22	(O)	22	(O)	29	55 609	29	55 609	66	118 319	61	95 765	WYO.
18	3 752	17	(O)	15	20 566	15	20 566	30	50 D9D	29	(O)	COLO.
21	7 748	21	7 748	11	19 998	11	19 998	52	97 723	52	97 723	(O)
10	2 114	10	2 114	5	12 954	5	12 954	23	15 329	20	(D)	N.MEX.
6	(D)	6	(D)	9	22 880	9	22 880	32	56 167	31	(D)	ARIZ. UTAH NEV.
35	14 921	33	(D)	25	49 977	24	(O)	146	112 722	134	94 516	PAC.
19	3 429	19	3 429	24	42 649	24	42 649	94	52 654	86	(D)	WASH.
293	202 561	286	(D)	186	481 270	183	(D)	560	1 729 265	515	1 27D 935	OREG.
-	-	-	-	4	(O)	4	(D)	12	12 856	12	12 856	CALIF.
11	(D)	11	(D)	6	(O)	6	(O)	17	36 482	16	(O)	ALASKA HAWAII

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Beer, wine, and distilled alcoholic beverages (SIC 5095)--Continued								Paper and its products (SIC 5096)			
	Beer and ale (SIC 5095 part)				Wine and distilled spirits (SIC 5095 part)				Total			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	5 530	4 990 356	5 376	4 324 619	1 779	9 173 412	1 486	6 119 442	9 586	12 782 526	7 663	6 421 746
REGIONS:												
THE NORTHEASTERN STATES . . . . .	1 512	(D)	1 451	1 023 812	451	(O)	360	2 039 189	3 326	4 756 354	2 789	2 309 614
THE NORTH CENTRAL STATES . . . . .	1 750	1 375 302	1 712	1 248 978	567	2 236 169	489	1 522 345	2 439	3 638 691	1 877	1 951 495
THE SOUTH . . . . .	1 452	1 413 559	1 420	1 323 915	424	2 077 243	355	1 465 172	2 289	2 185 196	1 824	(O)
THE WEST . . . . .	816	(O)	793	727 914	337	(O)	282	1 092 736	1 532	2 202 285	1 173	(O)
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	181	(O)	167	219 481	87	(O)	73	419 852	695	651 766	563	381 810
MIDDLE ATLANTIC . . . . .	1 331	1 098 212	1 284	804 331	364	2 811 256	287	1 619 337	2 631	4 104 588	2 226	1 927 804
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	1 155	1 047 694	1 127	934 558	432	1 802 933	375	1 141 456	1 785	2 969 799	1 352	1 564 259
WEST NORTH CENTRAL . . . . .	595	327 608	585	314 420	135	433 236	114	380 889	654	668 892	525	387 236
THE SOUTH:												
SOUTH ATLANTIC . . . . .	600	711 984	587	650 868	210	1 184 459	164	861 006	1 141	1 199 500	906	640 790
EAST SOUTH CENTRAL . . . . .	251	208 209	247	(D)	71	305 695	62	(O)	376	321 900	310	199 968
WEST SOUTH CENTRAL . . . . .	601	493 366	586	469 329	143	587 089	129	453 721	772	663 796	608	(O)
THE WEST:												
MOUNTAIN . . . . .	256	190 844	249	172 639	68	201 840	63	194 119	285	207 222	233	(O)
PACIFIC . . . . .	560	(O)	544	555 275	269	(O)	219	898 617	1 247	1 995 063	940	(O)
NEW ENGLAND:												
MAINE . . . . .	38	(O)	38	(O)	1	(O)	1	(O)	39	16 144	36	14 717
NEW HAMPSHIRE . . . . .	20	(D)	19	(O)	1	(O)	-	-	19	19 708	15	(O)
VERMONT . . . . .	18	(O)	18	(O)	1	(O)	1	(O)	16	12 119	15	(O)
MASSACHUSETTS . . . . .	53	124 926	48	92 424	44	292 121	35	237 978	408	428 603	325	238 877
RHODE ISLAND . . . . .	13	20 924	12	(O)	11	35 709	10	(O)	63	37 553	55	30 103
CONNECTICUT . . . . .	39	93 409	32	(O)	29	180 239	26	(O)	150	137 639	117	79 034
MIDDLE ATLANTIC:												
NEW YORK . . . . .	365	573 606	329	346 983	191	1 972 050	152	1 165 491	1 675	3 128 413	1 424	1 328 725
NEW JERSEY . . . . .	85	163 109	78	(O)	63	620 464	57	(O)	411	476 791	351	245 948
PENNSYLVANIA . . . . .	881	361 497	877	(O)	110	288 742	78	(O)	545	499 384	451	353 131
EAST NORTH CENTRAL:												
OHIO . . . . .	195	244 320	188	233 430	55	212 095	46	82 404	457	882 302	333	617 755
INDIANA . . . . .	198	118 325	197	(D)	26	129 689	24	(O)	160	120 912	127	81 657
ILLINOIS . . . . .	270	340 646	262	249 861	145	894 526	120	(O)	704	1 381 025	536	569 643
MICHIGAN . . . . .	252	246 367	247	(O)	141	384 870	122	(O)	288	361 823	212	195 961
WISCONSIN . . . . .	240	98 036	233	(O)	65	181 753	63	(O)	176	223 737	144	99 243
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	175	73 076	171	(O)	33	157 161	19	(O)	162	165 102	127	93 482
IOWA . . . . .	113	(D)	112	(O)	1	(O)	-	-	98	61 940	88	52 653
MISSOURI . . . . .	110	92 296	107	(O)	45	157 499	43	(O)	250	338 272	190	173 466
NORTH DAKOTA . . . . .	29	12 707	29	12 707	9	18 668	8	(O)	20	6 788	20	6 788
SOUTH DAKOTA . . . . .	35	11 990	33	(O)	7	16 467	6	(O)	12	4 436	12	4 436
NEBRASKA . . . . .	68	(O)	68	(O)	10	(O)	10	(O)	41	40 478	30	28 297
KANSAS . . . . .	65	38 101	65	38 101	30	45 359	28	(O)	71	51 876	58	28 114
SOUTH ATLANTIC:												
DELAWARE . . . . .	9	11 319	9	11 319	7	27 154	7	27 154	20	14 178	15	5 454
MARYLAND . . . . .	77	70 031	76	(D)	21	222 842	16	(O)	147	112 548	117	85 242
DISTRICT OF COLUMBIA . . . . .	9	26 506	6	(O)	18	123 059	15	(O)	61	98 804	45	78 971
VIRGINIA . . . . .	95	100 462	95	100 462	21	23 402	16	(O)	144	183 489	113	79 372
WEST VIRGINIA . . . . .	85	(O)	83	(O)	2	(O)	1	(O)	37	23 614	31	16 667
NORTH CAROLINA . . . . .	78	(O)	78	(O)	20	(O)	14	(O)	160	189 319	129	107 274
SOUTH CAROLINA . . . . .	62	51 376	62	51 376	8	82 012	7	(O)	60	51 221	54	31 011
GEORGIA . . . . .	63	115 374	62	(O)	36	138 968	32	(O)	221	345 694	152	113 182
FLORIDA . . . . .	122	211 457	116	195 162	77	519 276	56	350 099	291	180 633	250	123 617
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	73	42 202	71	(O)	31	218 830	25	(O)	68	47 131	55	31 380
TENNESSEE . . . . .	68	73 363	67	(O)	26	77 254	26	77 254	143	133 129	109	94 385
ALABAMA . . . . .	57	51 727	57	51 727	11	9 232	9	(O)	108	104 680	94	46 398
MISSISSIPPI . . . . .	53	40 917	52	(O)	3	379	2	(O)	57	36 960	52	27 805
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	46	27 414	45	(O)	8	33 853	8	33 853	37	18 439	33	(O)
LOUISIANA . . . . .	80	84 072	76	(O)	37	145 868	34	(D)	144	120 421	114	76 217
OKLAHOMA . . . . .	57	43 432	57	43 432	23	66 078	21	(O)	75	60 157	61	(O)
TEXAS . . . . .	418	338 448	408	319 448	75	341 290	66	233 490	516	464 779	400	229 347
MOUNTAIN:												
MONTANA . . . . .	45	20 899	44	(O)	-	-	-	-	24	9 474	22	(O)
IDAHO . . . . .	47	(O)	47	(O)	2	(O)	2	(O)	21	10 752	17	7 327
WYOMING . . . . .	26	(D)	25	(O)	1	(O)	1	(O)	6	1 241	5	(O)
COLORADO . . . . .	52	49 400	49	(D)	14	68 919	12	(O)	87	72 107	66	47 297
NEW MEXICO . . . . .	15	17 813	15	17 813	15	32 277	14	(O)	30	9 222	28	(O)
ARIZONA . . . . .	32	54 027	32	54 027	20	43 696	20	43 696	62	35 107	49	22 567
UTAH . . . . .	22	(O)	20	(D)	1	(O)	-	-	37	61 587	30	29 524
NEVADA . . . . .	17	12 389	17	12 389	15	43 778	14	(O)	18	7 732	16	(O)
PACIFIC:												
WASHINGTON . . . . .	120	84 201	120	84 201	26	28 521	14	10 315	141	189 102	104	77 894
OREGON . . . . .	81	39 164	79	(O)	13	13 490	7	(O)	98	113 422	79	63 086
CALIFORNIA . . . . .	343	474 278	330	424 745	217	1 254 987	185	846 190	955	1 659 887	717	654 089
ALASKA . . . . .	6	(D)	6	(D)	6	(D)	6	(D)	11	5 178	9	(D)
HAWAII . . . . .	10	8 364	9	(D)	7	28 118	7	28 118	42	27 474	31	17 199

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



Paper and its products (SIC 5096)--Continued												Region, division, and State
Printing and writing (fine) paper (SIC 5096 part)				Industrial and personal service papers (SIC 5096 part)				Stationery, office supplies, greeting cards (SIC 5096 part)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
1 056	4 152 647	933	2 430 410	3 595	5 993 791	2 675	2 475 731	4 935	2 636 D88	4 055	1 515 605	U.S.
414	1 725 846	369	872 398	1 402	2 078 212	1 139	865 144	1 510	952 296	1 281	572 072	REGIONS:
279	1 254 124	242	907 236	907	1 707 219	613	651 903	1 253	677 348	1 022	392 356	N.E.
237	607 840	212	(D)	749	(D)	560	546 266	1 303	(D)	1 052	316 487	N.C.
126	564 837	110	(D)	537	(D)	363	412 418	869	(D)	700	234 690	SOUTH
95	139 968	85	100 368	301	346 680	235	192 030	299	165 118	243	89 412	N.E.
319	1 585 878	284	772 D30	1 101	1 731 532	904	673 114	1 211	787 178	1 038	482 660	N.E.
205	1 100 060	174	777 956	685	1 331 690	453	478 322	895	538 D49	725	307 981	N.C.
74	154 064	68	129 280	222	375 529	160	173 581	358	139 299	297	84 375	W.N.C.
116	346 992	102	195 848	375	(D)	280	287 759	650	(D)	524	157 183	SOUTH
42	94 819	35	(D)	128	143 984	100	92 971	206	83 097	175	(D)	S.A.
79	166 029	75	(D)	246	320 927	180	165 536	447	176 840	353	(D)	E.S.C.
24	31 425	23	(D)	88	119 428	61	61 274	173	56 369	149	(D)	WEST
102	533 412	87	(D)	449	(D)	302	351 144	696	(D)	551	195 617	MT.
8	3 017	8	3 017	14	8 590	14	8 590	17	4 537	14	3 110	N.E.
2	(D)	2	(D)	9	16 218	7	(D)	8	(D)	6	(D)	MAINE
2	(D)	2	(D)	7	8 136	6	(D)	7	(D)	7	(D)	N.H.
49	82 482	42	58 698	180	227 068	139	122 443	179	119 053	144	57 736	VT.
11	11 689	10	(D)	22	15 651	19	(D)	30	10 213	26	7 348	MASS.
23	40 608	21	(D)	69	71 017	50	36 573	58	26 014	46	(D)	R.I.
211	1 347 238	183	597 338	691	1 242 647	569	402 313	773	538 528	672	329 074	CONN.
39	101 874	35	(D)	187	259 024	157	134 989	185	115 893	159	(D)	M.A.
69	136 766	66	(D)	223	229 861	178	135 812	253	132 757	207	(D)	N.Y.
59	464 D8D	53	(D)	160	287 704	97	141 488	238	130 518	183	(D)	N.J.
20	28 432	19	(D)	61	63 171	43	34 294	79	29 309	65	(D)	PA.
73	443 259	59	207 707	296	671 D16	207	202 323	335	266 750	270	159 613	E.N.C.
33	121 965	25	100 872	102	160 259	60	51 991	153	79 599	127	43 098	OHIO
20	42 324	18	(D)	66	149 540	46	48 226	90	31 873	80	(D)	INDO.
23	43 213	21	(D)	57	98 201	42	49 276	82	23 688	64	(D)	ILL.
11	17 302	10	(D)	26	24 472	23	(D)	61	20 166	55	(D)	MICH.

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Furniture and home furnishings (SIC 5097)											
	Total				Furniture (household office) (SIC 5097 part)				Home furnishings and floor coverings (SIC 5097 part)			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	8 023	7 722 872	6 047	4 328 583	3 412	2 546 138	2 405	1 452 032	4 611	5 176 734	3 642	2 876 551
REGIONS:												
THE NORTHEASTERN STATES . . . . .	2 935	3 178 875	2 283	1 651 324	1 150	882 230	834	486 772	1 785	2 296 645	1 449	1 164 552
THE NORTH CENTRAL STATES . . . . .	1 874	1 919 079	1 384	1 094 696	804	672 190	552	348 725	1 070	1 246 889	832	745 971
THE SOUTH . . . . .	1 752	1 447 267	1 302	842 657	818	623 912	561	380 317	934	823 355	741	462 340
THE WEST . . . . .	1 462	1 177 651	1 078	739 906	640	367 806	458	236 218	822	809 845	620	503 688
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	476	388 732	357	246 018	210	146 229	153	92 742	266	242 503	204	153 276
MIDDLE ATLANTIC . . . . .	2 459	2 790 143	1 926	1 405 306	940	736 001	681	394 030	1 519	2 054 142	1 245	1 011 276
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	1 401	1 500 031	1 022	795 252	608	524 899	414	251 600	793	975 132	608	543 652
WEST NORTH CENTRAL . . . . .	473	419 048	362	299 444	196	147 291	138	97 125	277	271 757	224	202 319
THE SOUTH:												
SOUTH ATLANTIC . . . . .	907	816 293	670	427 470	419	364 610	279	189 666	488	451 683	391	237 804
EAST SOUTH CENTRAL . . . . .	226	158 311	179	130 909	115	77 301	84	65 664	111	81 010	95	65 245
WEST SOUTH CENTRAL . . . . .	619	472 663	453	284 278	284	182 001	198	124 987	335	290 662	255	159 291
THE WEST:												
MOUNTAIN . . . . .	221	155 063	162	104 031	83	38 822	51	23 010	138	116 241	111	81 021
PACIFIC . . . . .	1 241	1 022 588	916	635 875	557	328 984	407	213 208	684	693 604	509	422 667
NEW ENGLAND:												
MAINE . . . . .	10	2 624	8	(0)	3	(0)	3	(0)	7	(0)	5	(0)
NEW HAMPSHIRE . . . . .	19	9 531	13	6 482	10	7 653	6	(0)	9	1 878	7	(0)
VERMONT . . . . .	6	1 998	5	(0)	3	(0)	2	(0)	3	(0)	3	(0)
MASSACHUSETTS . . . . .	294	285 180	208	168 254	130	106 557	94	71 565	164	178 623	114	96 689
RHODE ISLAND . . . . .	35	12 295	29	9 039	14	3 046	11	(0)	21	9 249	18	(0)
CONNECTICUT . . . . .	112	77 104	94	58 435	50	26 392	37	11 693	62	50 712	57	46 742
MIDDLE ATLANTIC:												
NEW YORK . . . . .	1 752	2 152 248	1 380	1 021 320	629	515 681	461	269 306	1 123	1 636 567	919	752 014
NEW JERSEY . . . . .	258	225 217	209	158 926	113	74 790	84	43 693	145	150 427	125	115 233
PENNSYLVANIA . . . . .	449	412 678	337	225 060	198	145 530	136	81 031	251	267 148	201	144 029
EAST NORTH CENTRAL:												
OHIO . . . . .	363	349 177	271	201 076	151	100 309	106	58 560	212	248 868	165	142 516
INDIANA . . . . .	133	105 381	103	75 883	66	42 207	43	22 062	67	63 174	60	53 821
ILLINOIS . . . . .	595	756 755	412	327 388	251	288 813	164	112 793	344	467 942	248	214 595
MICHIGAN . . . . .	225	233 954	166	147 213	97	69 969	69	44 722	128	163 985	97	102 491
WISCONSIN . . . . .	85	54 764	70	43 692	43	23 601	32	13 463	42	31 163	38	30 229
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	136	142 430	95	87 168	71	65 950	48	36 525	65	76 480	47	50 643
IOWA . . . . .	42	29 469	37	27 544	18	17 176	15	(0)	24	12 293	22	(0)
MISSOURI . . . . .	196	184 812	149	134 370	79	45 974	56	31 640	117	138 838	93	102 730
NORTH DAKOTA . . . . .	5	8 768	5	8 768	-	-	-	-	5	8 768	5	8 768
SOUTH DAKOTA . . . . .	6	4 427	5	(0)	3	(0)	2	(0)	3	(0)	3	(0)
NEBRASKA . . . . .	40	21 565	33	(0)	13	(0)	9	(0)	27	(0)	24	9 933
KANSAS . . . . .	48	27 577	38	18 854	12	6 253	8	3 192	36	21 324	30	15 662
SOUTH ATLANTIC:												
DELAWARE . . . . .	16	7 240	14	(0)	11	5 155	7	(0)	7	2 085	7	2 085
MARYLAND . . . . .	100	95 662	77	54 252	44	45 285	31	31 172	56	50 377	46	23 080
DISTRICT OF COLUMBIA . . . . .	53	41 210	38	26 631	36	30 857	22	(0)	17	10 353	16	(0)
VIRGINIA . . . . .	78	62 146	59	39 588	36	28 687	22	11 423	42	33 459	37	28 165
WEST VIRGINIA . . . . .	30	22 174	27	21 025	15	11 657	15	11 657	15	10 517	12	9 368
NORTH CAROLINA . . . . .	157	166 150	109	(0)	83	121 245	50	42 335	74	44 905	59	(0)
SOUTH CAROLINA . . . . .	45	24 118	32	16 230	21	9 719	12	6 019	24	14 399	20	10 211
GEORGIA . . . . .	174	186 283	120	71 895	67	44 912	46	19 161	107	141 371	74	52 734
FLORIDA . . . . .	252	211 310	194	118 751	106	67 093	74	47 053	146	144 217	120	71 698
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	41	25 507	35	20 159	20	8 323	16	(0)	21	17 184	19	(0)
TENNESSEE . . . . .	112	95 928	88	79 787	55	48 555	42	44 520	57	47 373	46	35 267
ALABAMA . . . . .	56	28 704	42	23 847	30	15 510	19	(0)	26	13 194	23	(0)
MISSISSIPPI . . . . .	17	8 172	14	7 116	10	4 913	7	3 857	7	3 259	7	3 259
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	28	21 916	27	(0)	17	15 899	16	(0)	11	6 017	11	(0)
LOUISIANA . . . . .	87	66 449	72	56 915	41	25 270	33	21 777	46	41 179	39	35 138
OKLAHOMA . . . . .	70	31 706	59	(0)	38	15 703	28	(0)	32	16 003	31	(0)
TEXAS . . . . .	434	352 592	295	178 288	188	125 129	121	75 165	246	227 463	174	103 123
MOUNTAIN:												
MONTANA . . . . .	7	2 829	4	(0)	3	(0)	-	-	4	(0)	4	(0)
IDAHO . . . . .	9	4 678	7	(0)	4	683	3	(0)	5	3 995	4	(0)
WYOMING . . . . .	2	(0)	1	(0)	-	-	-	-	2	(0)	1	(0)
COLORADO . . . . .	92	(0)	62	52 710	35	(0)	20	12 377	57	61 151	42	40 333
NEW MEXICO . . . . .	16	4 422	15	4 422	7	1 734	6	(0)	9	2 688	9	2 688
ARIZONA . . . . .	54	27 837	39	21 907	21	8 354	12	4 238	33	19 483	27	17 669
UTAH . . . . .	31	23 617	25	17 955	11	4 127	8	2 640	20	19 490	17	15 315
NEVADA . . . . .	10	9 208	9	(0)	2	(0)	2	(0)	8	(0)	7	(0)
PACIFIC:												
WASHINGTON . . . . .	136	101 508	92	61 634	53	29 867	30	15 826	83	71 641	62	45 808
OREGON . . . . .	71	66 878	50	48 686	20	(0)	13	(0)	51	(0)	37	(0)
CALIFORNIA . . . . .	994	835 152	742	510 403	463	278 721	347	185 074	531	556 431	395	325 329
ALASKA . . . . .	6	2 387	6	2 387	1	(0)	1	(0)	5	(0)	5	(0)
HAWAII . . . . .	34	16 663	26	12 765	20	7 498	16	6 530	14	9 165	10	6 235

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. <sup>1</sup> Revised. X Not applicable.



## by Kind of Business: 1967—Continued

Lumber and construction materials (SIC 5098)												Region, division, and State
Total				Lumber and millwork (SIC 5098 part)				Construction materials (SIC 5098 part)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
13 622	16 389 595	10 877	9 073 652	6 199	8 251 375	5 162	5 794 418	7 423	8 138 220	5 715	3 279 234	U.S.
3 328	3 690 065	2 729	2 105 895	1 442	1 699 865	1 252	1 256 849	1 886	1 990 200	1 477	849 046	REGIONS
3 714	4 678 310	2 927	2 434 715	1 532	1 947 578	1 261	1 396 277	2 182	2 730 732	1 666	1 038 438	N.E.
4 034	4 264 400	3 182	2 348 615	1 945	2 171 769	1 601	1 531 641	2 089	2 092 631	1 581	816 974	N.C.
2 546	3 756 820	2 039	2 184 427	1 280	2 432 163	1 048	1 609 651	1 266	1 324 657	991	574 776	SOUTH WEST
790	768 303	653	525 886	353	411 121	313	330 131	437	357 182	340	195 755	N.E.
2 538	2 921 762	2 076	1 580 009	1 089	1 288 744	939	926 718	1 449	1 633 018	1 137	653 291	N.E. M.A.
2 682	3 452 904	2 115	1 711 725	1 103	1 356 411	907	949 701	1 579	2 096 493	1 208	762 024	N.C.
1 032	1 225 406	812	722 990	429	591 167	354	446 576	603	634 239	458	276 414	E.N.C. W.N.C.
1 918	2 203 208	1 479	1 187 014	948	1 122 908	762	746 667	970	1 080 300	717	440 347	SOUTH
771	766 072	612	476 687	420	460 207	345	335 152	351	305 865	267	141 535	S.A.
1 345	1 295 120	1 091	684 914	577	588 654	494	449 822	768	706 466	597	235 092	E.S.C. W.S.C.
561	434 023	449	268 825	243	221 941	200	162 690	318	212 082	249	106 135	WEST
1 985	3 322 797	1 590	1 915 602	1 037	2 210 222	848	1 446 961	948	1 112 575	742	468 641	MT. PAC.
53	26 200	47	22 168	23	17 640	19	(D)	30	8 560	28	(D)	N.E.
45	27 531	38	16 104	24	14 001	22	(O)	21	13 530	16	(O)	MAINE
31	15 788	25	13 355	14	7 840	13	(O)	17	7 948	12	(O)	N.H.
392	464 547	313	303 850	186	260 857	164	211 661	206	203 690	149	92 189	VT.
60	49 985	50	38 022	29	24 962	24	16 787	31	25 023	26	21 235	MASS.
209	184 252	180	132 387	77	85 821	71	70 105	132	98 431	109	62 282	R.I. CONN.
1 268	1 349 470	1 051	787 922	521	557 767	456	438 918	747	791 703	595	349 004	M.A.
540	578 737	463	375 866	244	298 972	215	230 523	296	279 765	248	145 343	N.Y.
730	993 555	562	416 221	324	432 005	268	257 277	406	561 550	294	158 944	N.J. PA.
721	830 761	562	432 896	274	315 222	226	219 878	447	515 539	336	213 018	E.N.C.
323	327 135	254	213 810	141	175 027	120	137 573	182	152 108	134	76 237	OHIO
741	1 146 684	575	481 942	302	404 664	240	245 058	439	742 020	335	236 884	IND.
615	902 167	494	429 003	261	349 384	217	267 356	354	552 783	277	161 647	ILL.
282	246 157	230	154 074	125	112 114	104	79 836	157	134 043	126	74 238	MICH. WIS.
234	360 915	175	197 215	96	153 017	74	108 096	138	207 898	101	89 119	W.N.C.
156	150 541	127	106 347	67	64 447	59	57 104	89	86 094	68	49 243	MINN.
375	452 203	291	242 016	153	211 208	126	155 866	222	240 995	165	86 150	IOWA
32	19 605	26	15 458	10	6 929	8	(O)	22	12 676	18	(D)	MO.
39	19 963	35	16 851	14	7 199	13	(O)	25	12 764	22	(O)	N.DAK.
80	122 397	62	80 562	41	82 640	34	66 796	39	39 757	28	13 766	S.OAK.
116	99 782	96	64 541	48	65 727	40	46 526	68	34 055	56	18 015	NEBR. KANS.
36	34 162	33	30 607	17	23 460	15	(D)	19	10 702	18	(O)	S.A.
227	259 577	179	141 821	107	148 329	89	97 031	120	111 248	90	44 790	OEL.
42	68 567	30	38 098	7	17 521	5	(O)	35	51 046	25	(O)	MO.
279	310 399	223	184 845	141	147 397	120	113 224	138	163 002	103	71 621	D.C.
93	63 438	74	32 746	42	25 143	34	20 407	51	38 295	40	12 339	VA.
327	392 724	241	218 134	205	259 685	155	157 050	122	133 039	86	61 084	W.VA.
100	89 783	79	51 792	52	52 626	43	32 904	48	37 157	36	18 888	N.C.
327	545 164	228	200 340	166	246 495	129	137 625	161	298 669	99	62 715	S.C.
487	439 394	392	288 631	211	202 252	172	152 443	276	237 142	220	136 188	GA. FLA.
152	161 327	124	110 320	74	101 595	56	65 059	78	59 732	68	45 261	E.S.C.
268	259 317	207	156 867	163	163 017	134	113 720	105	96 300	73	43 147	KY.
236	231 353	181	126 728	119	115 470	99	91 242	117	115 883	82	35 486	TENN.
115	114 075	100	82 772	64	80 125	56	65 131	51	33 950	44	17 641	ALA. MISS.
102	67 961	84	47 757	48	37 390	39	26 819	54	30 571	45	20 938	W.S.C.
265	341 520	214	148 885	112	117 268	99	97 923	153	224 252	115	50 962	ARK.
143	121 470	114	66 367	62	62 910	51	44 358	81	58 560	63	22 009	LA.
835	764 169	679	421 905	355	371 086	305	280 722	480	393 083	374	141 183	OKLA. TEX.
50	49 705	35	30 269	28	28 211	20	20 950	22	21 494	15	9 319	MT.
36	25 249	32	22 553	15	12 602	13	(D)	21	12 647	19	(D)	MONT.
12	3 220	11	(D)	4	(O)	4	(O)	8	(O)	7	(O)	IOAHO
167	156 131	125	(O)	66	(O)	54	43 024	101	(O)	71	(O)	WYO.
55	43 723	47	27 483	28	25 457	24	20 174	27	18 266	23	7 309	NE.MEX.
108	70 599	84	47 145	38	38 939	28	25 959	70	31 660	56	21 186	ARIZ.
96	67 895	82	49 608	47	37 934	42	31 309	49	29 961	40	18 299	UTAH
37	17 501	33	14 419	17	12 281	15	(O)	20	5 220	18	(D)	NEV.
363	661 681	279	345 470	203	495 157	157	266 785	160	166 524	122	78 685	PAC.
279	948 556	222	(O)	191	831 479	153	546 419	88	117 077	69	(O)	WASH.
1 292	1 638 350	1 051	929 196	622	848 552	520	600 857	670	789 798	531	328 339	OREG.
17	16 844	14	(O)	6	7 688	5	(O)	11	9 156	9	(O)	CALIF.
34	57 366	24	39 071	15	27 346	13	(O)	19	30 020	11	(O)	ALASKA

TABLE 8. Regions, Divisions, and States,

Region, division, and State	Other kinds of wholesale business (SIC 5099)											
	Amusement and sporting goods (SIC 5099 part)				Books, periodicals, and newspapers (SIC 5099 part)				Farm supplies (SIC 5099 part)			
	All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
UNITED STATES . . . . .	5 820	6 381 267	4 865	3 001 977	2 734	2 455 247	2 089	1 403 904	3 496	5 210 871	2 241	2 793 138
REGIONS:												
THE NORTHEASTERN STATES . . . . .	1 835	2 269 352	1 558	1 123 179	966	1 121 190	792	648 087	476	1 044 131	376	684 889
THE NORTH CENTRAL STATES . . . . .	1 464	1 649 386	1 193	(D)	713	602 528	520	330 502	1 242	2 166 434	778	1 100 148
THE SOUTH . . . . .	1 373	1 148 440	1 171	540 072	561	(O)	397	206 672	1 119	1 305 592	674	647 842
THE WEST . . . . .	1 148	1 314 089	943	(O)	494	(D)	380	218 643	659	694 714	413	360 259
THE NORTHEASTERN STATES:												
NEW ENGLAND . . . . .	342	262 037	296	153 609	215	196 534	175	131 638	62	35 825	49	26 447
MIDDLE ATLANTIC . . . . .	1 493	2 007 315	1 262	969 570	751	924 656	617	516 449	414	1 008 306	327	658 442
THE NORTH CENTRAL STATES:												
EAST NORTH CENTRAL . . . . .	1 003	1 256 703	813	462 913	537	489 296	388	266 999	599	1 066 604	393	546 188
WEST NORTH CENTRAL . . . . .	461	392 683	380	(D)	176	113 232	132	63 503	643	1 099 830	385	553 960
THE SOUTH:												
SOUTH ATLANTIC . . . . .	655	574 973	549	262 235	271	(D)	188	100 850	474	505 973	256	214 705
EAST SOUTH CENTRAL . . . . .	250	137 772	228	99 341	80	47 809	60	33 360	214	323 432	145	191 494
WEST SOUTH CENTRAL . . . . .	468	435 695	394	178 496	210	139 932	149	72 462	431	476 187	273	241 643
THE WEST:												
MOUNTAIN . . . . .	180	135 604	157	97 552	104	48 211	86	43 461	189	145 412	107	72 521
PACIFIC . . . . .	968	1 178 485	786	(O)	390	(O)	294	175 182	470	549 302	306	287 738
NEW ENGLAND:												
MAINE . . . . .	19	5 875	18	(O)	14	7 202	14	7 202	6	992	5	(O)
NEW HAMPSHIRE . . . . .	14	10 903	12	(O)	13	5 061	12	(O)	3	(D)	2	(O)
VERMONT . . . . .	9	3 317	9	3 317	4	3 247	4	3 247	3	(O)	3	(O)
MASSACHUSETTS . . . . .	180	169 474	149	86 553	108	139 606	84	83 349	24	17 680	18	11 901
RHODE ISLAND . . . . .	47	18 251	45	(D)	23	4 871	20	(D)	6	6 076	4	(O)
CONNECTICUT . . . . .	73	54 217	63	38 289	53	36 547	41	29 118	20	9 570	17	(O)
MIDDLE ATLANTIC:												
NEW YORK . . . . .	1 053	1 473 427	888	682 546	493	662 827	409	327 771	239	776 804	195	485 748
NEW JERSEY . . . . .	208	328 678	178	169 514	98	144 878	80	105 213	74	62 819	57	35 226
PENNSYLVANIA . . . . .	232	205 210	196	117 510	160	116 951	128	83 465	101	168 683	75	137 468
EAST NORTH CENTRAL:												
OHIO . . . . .	277	235 524	225	103 735	125	94 831	84	43 210	131	109 739	73	49 626
INDIANA . . . . .	102	54 234	90	43 226	52	36 752	40	23 318	98	119 089	54	52 107
ILLINOIS . . . . .	355	750 580	271	184 150	206	269 385	141	143 227	204	699 185	144	349 117
MICHIGAN . . . . .	166	141 197	141	86 448	101	69 640	79	42 209	85	60 392	59	38 652
WISCONSIN . . . . .	103	75 168	86	45 354	53	18 688	44	15 035	81	78 199	63	56 686
WEST NORTH CENTRAL:												
MINNESOTA . . . . .	135	96 443	110	54 389	41	24 779	29	16 041	123	282 382	83	231 163
IOWA . . . . .	60	32 029	53	23 409	34	29 279	27	(D)	146	283 385	85	127 701
MISSOURI . . . . .	168	210 049	134	153 070	64	39 614	48	22 981	138	215 686	84	112 917
NORTH DAKOTA . . . . .	2	(O)	2	(O)	3	1 512	3	1 512	34	30 907	19	19 567
SOUTH DAKOTA . . . . .	13	5 630	13	5 630	4	1 593	4	1 593	38	21 774	20	13 339
NEBRASKA . . . . .	26	(D)	20	(O)	11	8 937	8	(O)	84	140 839	49	(O)
KANSAS . . . . .	57	30 509	48	21 168	19	7 518	13	4 280	80	124 857	45	(D)
SOUTH ATLANTIC:												
DELAWARE . . . . .	11	3 170	10	(O)	1	(O)	1	(O)	10	23 075	6	13 681
MARYLAND . . . . .	81	59 788	75	49 779	40	32 598	33	28 144	28	41 943	21	24 076
DISTRICT OF COLUMBIA . . . . .	29	47 729	16	8 669	18	18 160	12	4 125	6	4 148	5	(O)
VIRGINIA . . . . .	68	51 600	61	33 641	32	10 981	22	6 419	56	57 899	29	19 343
WEST VIRGINIA . . . . .	10	4 091	10	4 091	16	6 638	13	(D)	12	7 859	8	2 878
NORTH CAROLINA . . . . .	85	52 525	69	(O)	35	(D)	26	13 071	138	133 368	62	48 255
SOUTH CAROLINA . . . . .	30	15 938	26	14 689	17	5 758	13	4 698	42	39 357	20	16 161
GEORGIA . . . . .	120	217 728	91	48 361	59	59 721	31	15 910	88	126 384	47	43 950
FLORIDA . . . . .	221	122 404	191	73 242	53	37 149	37	21 735	94	71 940	58	(D)
EAST SOUTH CENTRAL:												
KENTUCKY . . . . .	48	42 556	40	35 910	11	7 105	7	(O)	36	33 489	28	29 183
TENNESSEE . . . . .	99	58 669	89	(O)	28	21 795	18	13 202	79	163 686	54	84 359
ALABAMA . . . . .	76	30 427	72	(O)	15	11 785	12	(O)	53	54 643	33	28 713
MISSISSIPPI . . . . .	27	6 120	27	6 120	26	7 124	23	(D)	46	71 614	30	49 239
WEST SOUTH CENTRAL:												
ARKANSAS . . . . .	26	27 765	26	(O)	8	6 636	6	(D)	52	88 423	36	56 392
LOUISIANA . . . . .	66	51 378	57	30 641	31	19 984	26	11 186	50	65 745	37	49 096
OKLAHOMA . . . . .	62	25 416	54	14 403	25	17 275	20	(D)	49	64 504	30	22 901
TEXAS . . . . .	314	331 136	257	118 373	146	96 037	97	43 771	280	257 515	170	113 254
MOUNTAIN:												
MONTANA . . . . .	14	4 708	13	(O)	8	1 945	7	(O)	22	20 703	12	14 157
IDAHO . . . . .	4	1 619	4	1 619	12	2 677	11	(O)	46	35 712	23	13 503
WYOMING . . . . .	5	1 295	5	1 295	5	970	5	970	2	(O)	-	-
COLORADO . . . . .	74	(O)	61	34 664	31	(O)	26	11 496	48	36 314	31	(O)
NEW MEXICO . . . . .	10	1 622	9	(O)	12	4 466	10	(D)	13	4 765	8	3 950
ARIZONA . . . . .	36	16 959	32	11 275	18	8 052	14	6 917	38	30 929	22	12 211
UTAH . . . . .	34	44 413	30	42 460	14	4 921	9	3 222	17	14 768	9	3 321
NEVADA . . . . .	3	(O)	3	(O)	4	11 865	4	11 865	3	(D)	2	(O)
PACIFIC:												
WASHINGTON . . . . .	113	82 866	88	50 389	32	22 211	23	16 998	94	91 970	56	51 987
OREGON . . . . .	67	56 683	56	37 624	31	19 965	24	9 840	73	91 847	46	56 068
CALIFORNIA . . . . .	738	1 016 571	603	410 367	310	254 276	233	141 717	290	354 576	196	176 102
ALASKA . . . . .	4	797	2	(O)	6	(O)	6	(O)	-	-	-	-
HAWAII . . . . .	46	21 568	37	10 296	11	5 290	8	(O)	13	10 909	8	3 581

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



Other kinds of wholesale business (SIC 5099)--Continued												Region, division, and State
Jewelry, diamonds, and precious stones (SIC 5099 part)				Art goods and advertising specialties (SIC 5099 part)				All other products SIC 5099 part				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
3 010	2 086 892	2 778	1 625 626	2 798	985 180	2 474	785 757	10 335	11 617 508	8 372	6 240 129	U.S.
1 761	1 403 190	1 624	1 081 740	1 099	446 250	981	362 590	3 445	5 848 662	2 691	(D)	REGIONS:
459	287 712	431	237 225	622	220 774	553	169 591	2 222	2 360 700	1 776	1 270 616	N.E.
390	198 086	364	158 841	548	136 728	486	106 747	2 907	1 888 456	2 457	1 244 176	N.C.
400	197 904	359	147 820	529	181 428	454	146 829	1 761	1 519 690	1 448	1 021 193	SOUTH WEST
218	159 957	185	103 095	140	51 205	127	45 417	704	598 654	559	278 429	N.E.
1 543	1 243 233	1 439	978 645	959	395 045	854	317 173	2 741	5 250 008	2 132	(O)	N.E. M.A.
347	230 057	323	187 632	444	162 111	395	123 123	1 580	1 799 822	1 246	857 864	N.C.
112	57 655	108	(D)	178	58 663	158	46 468	642	560 878	530	412 752	E.N.C. W.N.C.
218	94 848	207	71 909	274	61 281	249	52 497	1 527	1 049 465	1 267	633 278	SOUTH
58	28 537	54	(O)	72	14 757	68	14 343	566	349 917	488	240 580	S.A. E.S.C.
114	74 761	103	64 318	202	60 690	169	39 907	814	489 074	702	370 318	W.S.C.
66	23 426	58	(D)	83	16 824	72	13 690	284	121 195	255	99 358	WEST
334	174 478	301	132 693	446	164 604	382	133 139	1 477	1 398 495	1 193	921 835	MT. PAC.
2	(O)	1	(O)	5	(D)	5	(D)	69	16 680	63	13 615	N.E.
6	1 658	4	(O)	7	840	6	(O)	29	(D)	27	(D)	MAINE
2	(D)	1	(O)	3	(O)	3	(O)	15	3 934	15	3 934	N.H.
98	48 456	90	(O)	70	29 740	64	27 909	407	387 030	304	165 114	VT.
88	100 244	73	55 692	16	3 480	16	3 480	69	(D)	52	37 843	MASS.
22	(D)	16	6 117	39	14 311	33	10 778	115	77 211	98	(D)	R.I. CONN.
1 340	1 149 904	1 245	894 386	743	318 509	660	254 566	1 893	4 569 430	1 458	(D)	M.A.
71	33 909	65	(O)	86	33 691	80	28 295	375	295 701	311	209 728	N.Y.
132	59 420	129	(O)	130	42 845	114	34 312	473	384 877	363	(D)	N.J. PA.
71	42 274	70	(O)	101	22 763	91	20 048	380	618 475	279	172 404	E.N.C.
14	3 886	13	(O)	41	5 284	39	(D)	163	121 171	141	71 246	DHID
180	148 680	162	116 534	203	101 013	176	(D)	585	719 308	464	390 919	IND.
58	24 839	56	(O)	69	24 489	62	20 897	291	234 736	237	171 108	ILL.
24	10 378	22	(O)	30	8 562	27	(D)	161	106 132	125	52 187	MICH. WIS.
34	13 215	33	(D)	43	13 630	36	9 761	153	239 795	124		

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	All kind of business (SIC 50)				Motor vehicles, automotive equipment (SIC 501)			
						Total			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS									
1	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY..	r37 973	r81 871 948	r30 968	r39 055 917	1 957	5 640 853	1 765	1 871 813
2	CHICAGO, ILL.-NORTHWESTERN INOIANA..	r12 799	r33 168 603	r9 002	r12 052 391	982	3 201 021	846	672 090
STANDARD METROPOLITAN STATISTICAL AREAS									
3	AKRON, OHIO..	750	1 705 571	540	504 837	119	193 460	99	50 876
4	ALBANY-SCHENECTA0Y-TROY, N.Y..	1 008	1 444 749	747	726 960	97	116 207	85	48 810
5	ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J..	702	692 530	547	354 137	82	36 438	73	22 300
6	ANAHEIM-SANTA ANA-GAR0EN GROVE, CALIF..	1 074	1 403 551	842	586 756	126	(0)	112	(D)
7	ATLANTA, GA..	3 167	8 497 774	1 874	2 140 485	329	1 266 219	261	173 918
8	BALTIMORE, MD..	2 384	4 106 592	1 754	1 699 978	227	406 200	201	133 743
9	BIRMINGHAM, ALA..	1 197	2 132 727	803	840 635	144	335 834	121	63 546
10	BOSTON, MASS..	5 705	10 436 219	4 128	4 251 362	401	1 305 561	343	209 487
11	BRIDGEPORT, CONN..	499	657 021	397	410 935	49	24 990	47	(D)
12	BUFFALO, N.Y..	2 015	3 249 873	1 439	1 319 277	194	529 912	169	71 642
13	CHARLOTTE, N.C..	1 364	3 884 791	800	891 631	130	816 048	92	68 811
14	CHICAGO, ILL..	r12 326	r32 648 472	r8 655	r11 815 130	918	3 155 781	787	640 790
15	CINCINNATI, OHIO-KY.-IND..	2 283	5 284 176	1 412	1 398 749	199	916 246	161	67 796
16	CLEVELAND, OHIO..	3 701	7 651 561	2 427	2 470 491	333	981 667	276	167 496
17	COLUMBUS, OHIO..	1 197	2 084 009	837	r1 084 704	131	166 234	120	112 019
18	DALLAS, TEX..	3 528	7 303 299	2 217	2 504 197	360	1 312 370	285	175 175
19	DAYTON, OHIO..	1 004	1 443 579	673	713 998	104	46 122	98	38 812
20	DENVER, COLO..	2 345	3 551 344	1 554	r1 422 619	272	602 747	215	105 123
21	DES MOINES, IOWA..	706	r1 462 276	484	r731 216	85	248 681	71	35 728
22	DETROIT, MICH..	5 644	13 321 063	3 955	4 488 245	749	2 650 738	517	290 779
23	FLINT, MICH..	409	581 304	268	242 862	39	(0)	32	17 049
24	FORT WAYNE, IND..	489	782 334	340	481 044	50	74 958	42	34 227
25	FORT WORTH, TEX..	1 130	1 576 519	878	942 917	154	100 386	143	68 826
26	FRESNO, CALIF..	756	898 834	538	562 672	96	75 704	91	71 507
27	GRAND RAPIDS, MICH..	1 015	1 448 059	720	887 993	94	96 063	88	84 837
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C..	1 073	1 397 005	712	634 521	106	96 095	96	69 601
29	HARRISBURG, PA..	579	841 360	402	439 494	69	132 695	62	(D)
30	HARTFORD, CONN..	1 094	1 517 442	790	890 906	100	66 486	93	50 803
31	HONOLULU, HAWAII..	849	912 333	631	475 060	58	54 404	50	31 431
32	HOUSTON, TEX..	3 402	r6 561 226	2 477	r3 266 498	328	667 929	277	171 442
33	INDIANAPOLIS, IND..	1 852	3 629 414	1 122	1 367 116	191	474 472	165	196 807
34	JACKSONVILLE, FLA..	995	2 612 138	677	756 474	160	1 096 894	127	159 129
35	JERSEY CITY, N.J..	987	1 540 304	864	1 047 912	73	92 389	70	(U)
36	KANSAS CITY, MO.-KANS..	2 547	r6 213 062	1 657	r2 705 698	274	806 068	211	121 330
37	LOS ANGELES-LONG BEACH, CALIF..	12 298	r21 500 789	9 322	r10 044 998	1 243	2 511 728	1 111	955 201
38	LOUISVILLE, KY.-IND..	1 212	2 074 268	871	887 330	136	254 674	122	43 057
39	MEMPHIS, TENN.-ARK..	1 534	4 406 403	1 055	2 204 471	182	752 193	142	103 145
40	MIAMI, FLA..	2 553	2 723 828	2 077	1 722 153	241	196 421	223	103 814
41	MILWAUKEE, WIS..	2 287	4 046 955	1 553	1 513 743	179	607 779	153	73 945
42	MINNEAPOLIS-ST. PAUL, MINN..	3 289	r8 469 690	2 118	r3 708 248	283	937 362	230	161 386
43	NASHVILLE, TENN..	959	1 423 973	683	814 502	120	93 410	110	78 380
44	NEW HAVEN, CONN..	693	1 008 713	562	487 467	72	46 322	70	(D)
45	NEW ORLEANS, LA..	1 918	r3 500 299	1 355	r1 552 208	163	453 161	140	110 210
46	NEW YORK, N.Y..	r30 413	r66 768 062	r24 915	r31 785 385	1 297	2 915 292	1 177	905 219
47	NEWARK, N.J..	3 319	7 131 054	2 599	3 446 859	275	934 703	240	150 807
48	NORFOLK-PORTSMOUTH, VA..	702	879 974	516	467 001	79	127 158	73	(D)
49	OKLAHOMA CITY, OKLA..	1 186	1 841 373	878	807 095	152	483 545	124	59 532
50	OMAHA, NEBR.-IOWA..	1 022	2 665 722	680	918 512	120	359 420	95	49 877
51	ORLANDO, FLA..	821	707 202	569	368 194	92	38 560	85	31 093
52	PATERSON-CLIFTON-PASSAIC, N.J..	2 585	5 311 174	2 046	2 355 712	219	1 505 548	195	(D)
53	PEORIA, ILL..	563	1 156 642	334	439 228	54	125 344	46	23 714
54	PHILADELPHIA, PA.-N.J..	7 342	13 216 017	5 427	4 988 080	593	1 377 036	522	342 259
55	PHOENIX, ARIZ..	1 420	1 606 475	1 030	902 113	182	228 647	169	92 218
56	PITTSBURGH, PA..	3 346	6 182 890	2 362	2 104 052	355	748 047	320	128 952
57	PORTLAND, OREG.-WASH..	2 125	r4 715 014	1 508	r2 487 607	247	602 846	202	181 632
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS..	1 453	1 510 947	1 228	928 071	153	73 033	144	41 978
59	RICHMOND, VA..	873	2 267 701	586	878 847	111	333 619	96	62 538
60	ROCHESTER, N.Y..	1 202	1 711 110	831	796 044	98	44 869	91	37 941
61	SACRAMENTO, CALIF..	926	1 091 131	698	679 650	130	72 032	120	46 042
62	ST. LOUIS, MO.-ILL..	3 895	r8 409 114	2 593	r3 085 671	332	916 318	290	206 377
63	SALT LAKE CITY, UTAH..	1 094	1 370 320	773	684 361	137	219 911	113	(D)
64	SAN ANTONIO, TEX..	1 111	1 333 343	897	923 125	145	157 331	132	108 733
65	SAN BERNARD.NO-RIVERSIOE-ONTARIO, CALIF..	971	933 824	721	537 871	145	48 648	139	46 433
66	SAN DIEGO, CALIF..	1 119	1 062 531	882	673 758	133	58 453	130	57 905
67	SAN FRANCISCO-OAKLAND, CALIF..	5 757	12 405 223	4 035	4 493 908	467	1 286 747	400	320 610
68	SAN JOSE, CALIF..	966	1 530 742	689	569 779	91	254 153	84	(D)
69	SEATTLE-EVERETT, WASH..	2 567	4 232 773	1 692	1 887 468	245	505 791	212	116 595
70	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN..	682	725 221	545	431 784	70	26 246	67	22 723
71	SYRACUSE, N.Y..	1 123	1 985 768	718	658 203	94	276 145	78	33 526
72	TAMPA-ST. PETERSBURG, FLA..	1 492	1 671 305	1 126	899 484	180	66 483	171	56 288
73	TOLEDO, OHIO-MICH..	970	r1 356 477	683	r747 014	104	167 345	96	74 782
74	TULSA, OKLA..	1 000	1 272 152	697	596 013	107	62 122	90	41 687
75	WASHINGTON, D.c.-MD.-VA..	2 214	4 730 421	1 587	1 719 500	233	873 537	209	182 189
76	WICHITA, KANS..	815	987 894	593	540 431	107	153 164	96	(D)
77	WILMINGTON, DEL.-N.J.-MD..	456	1 269 623	342	306 926	46	(0)	44	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. r Revised. X Not applicable.



## Areas, by Kind of Business: 1967

Motor vehicles, automotive equipment (SIC 501)--Continued												Line number
Automobiles, other motor vehicles (SIC 5012)				Automotive equipment (SIC 5013)				Tires, tubes (SIC 5014)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
375 171	4 324 077 2 425 641	318 128	1 188 356 277 889	1 369 726	1 050 803 660 067	1 252 643	546 663 341 198	213 85	265 973 115 313	195 75	136 794 53 003	1 2
20	36 005	13	(0)	72	78 488	62	17 378	27	78 967	24	(0)	3
20	56 521	14	(0)	66	39 630	63	(0)	11	20 056	8	3 100	4
11	13 419	8	(0)	61	17 648	57	15 844	10	5 371	8	(0)	5
20	(0)	15	(0)	86	29 359	80	23 179	20	(0)	17	(0)	6
48	906 535	26	(0)	257	245 572	219	115 168	24	114 112	16	(0)	7
35	265 561	28	(0)	158	90 663	145	(0)	34	49 976	28	(0)	8
25	261 914	15	(0)	102	48 684	91	(0)	17	25 236	15	(0)	9
59	1 006 513	41	66 859	294	201 124	262	105 340	48	97 924	40	37 288	10
6	10 147	4	(0)	35	9 049	35	9 049	8	5 794	8	5 794	11
34	421 874	22	(0)	130	75 978	122	49 672	30	32 060	25	(0)	12
21	652 236	6	8 846	89	105 745	72	(0)	20	58 067	14	(0)	13
159	2 399 484	119	(0)	679	642 063	598	(0)	80	114 234	70	51 924	14
33	729 888	18	11 687	144	136 202	127	48 144	22	50 156	16	7 965	15
47	687 009	29	25 292	258	235 433	224	122 613	28	59 225	23	19 591	16
17	72 311	15	(0)	105	67 744	98	55 554	9	26 179	7	(0)	17
49	940 391	29	46 486	277	269 567	231	117 590	34	102 412	25	11 099	18
12	8 646	11	(0)	80	30 730	75	(0)	12	6 746	12	6 746	19
49	443 271	30	(0)	187	107 435	157	(0)	36	52 041	28	13 238	20
15	167 423	9	10 674	62	54 550	56	(0)	8	26 708	6	(0)	21
122	1 472 047	75	84 055	576	1 038 208	397	(0)	51	140 483	45	(0)	22
11	(0)	9	9 563	28	(0)	23	7 486	-	-	-	-	23
10	19 376	7	(0)	36	53 917	31	(0)	4	1 665	4	1 665	24
21	37 246	18	(0)	119	58 597	111	37 512	14	4 543	14	(0)	25
20	30 798	18	(0)	69	41 122	66	(0)	7	3 784	7	3 784	26
15	50 725	13	(0)	72	40 332	69	(0)	7	5 006	6	(0)	27
22	43 325	15	(0)	75	50 159	73	(0)	9	2 611	8	(0)	28
10	104 078	6	(0)	49	18 154	48	(0)	10	10 463	8	(0)	29
16	26 600	14	(0)	76	25 116	72	22 366	8	14 770	7	(0)	30
3	(0)	1	(0)	43	17 533	41	(0)	12	(0)	8	(0)	31
46	459 959	31	49 545	251	165 038	221	108 594	31	42 932	25	13 303	32
33	332 173	24	124 645	143	110 008	131	67 003	15	32 291	10	5 159	33
34	952 022	21	101 696	108	102 581	96	52 184	18	42 291	10	5 249	34
20	45 098	19	(0)	43	42 729	41	(0)	10	4 562	10	4 562	35
40	593 474	22	(0)	206	150 590	170	74 012	28	62 004	19	(0)	36
189	1 647 973	160	451 482	901	694 676	815	424 102	153	169 079	136	79 617	37
17	(0)	11	6 692	102	60 725	94	(0)	17	(0)	17	(0)	38
27	543 254	14	12 720	132	163 663	112	86 252	23	45 276	16	4 173	39
45	119 762	38	(0)	172	57 935	164	48 744	24	18 724	21	(0)	40
31	488 452	18	22 880	131	89 692	122	(0)	17	29 635	13	(0)	41
50	712 694	33	58 058	199	166 678	172	88 635	34	57 990	25	14 693	42
13	20 137	12	(0)	92	62 477	85	53 724	15	10 796	13	(0)	43
11	26 980	9	(0)	48	14 139	48	14 139	13	5 203	13	5 203	44
16	338 952	8	59 835	137	82 325	126	(0)	10	31 884	6	(0)	45
241	2 290 282	204	463 213	915	463 235	843	356 963	141	161 775	130	85 043	46
52	561 137	43	46 592	196	341 853	171	(0)	27	31 713	26	(0)	47
12	(0)	10	14 939	64	19 423	60	17 067	3	(0)	3	(0)	48
24	386 571	14	11 021	121	74 307	106	(0)	7	22 667	4	(0)	49
25	286 308	12	11 468	83	46 675	76	34 702	12	26 437	7	3 707	50
13	16 250	10	(0)	68	19 713	65	18 571	11	2 597	10	(0)	51
48	1 309 499	40	(0)	147	161 756	135	66 995	24	34 293	20	21 498	52
10	(0)	7	7 028	35	21 069	32	(0)	9	(0)	7	(0)	53
100	985 418	79	123 295	432	278 277	390	176 816	61	113 341	53	42 148	54
29	156 159	24	(0)	131	41 360	127	(0)	22	31 128	18	12 908	55
60	568 097	42	28 542	244	115 531	233	76 878	51	64 419	45	23 532	56
62	463 258	44	(0)	153	94 896	133	73 540	32	44 692	25	(0)	57
41	37 487	37	(0)	99	28 721	95	21 941	13	6 825	12	(0)	58
19	229 498	14	(0)	70	79 449	64	(0)	22	24 672	18	(0)	59
19	13 467	18	(0)	67	26 424	61	(0)	12	4 978	12	4 978	60
16	17 288	14	(0)	98	29 968	93	26 843	16	24 776	13	(0)	61
58	713 703	43	70 348	238	134 648	217	110 039	36	67 967	30	25 990	62
23	139 870	16	32 725	96	54 098	84	(0)	18	25 943	13	8 081	63
18	95 199	14	(0)	117	46 295	109	34 527	10	15 837	9	(0)	64
12	10 836	11	(0)	118	33 186	116	(0)	15	4 626	12	(0)	65
20	18 667	19	(0)	104	34 093	102	(0)	9	5 693	9	5 693	66
68	940 495	46	125 541	341	263 252	304	159 830	58	83 000	50	35 239	67
12	(0)	8	8 690	71	19 817	68	19 186	8	(0)	8	(0)	68
36	356 094	26	28 293	185	120 425	167	80 477	24	29 272	19	7 825	69
15	9 532	12	6 009	49	13 126	49	13 126	6	3 588	6	3 588	70
18	(0)	13	7 864	57	25 467	50	19 730	19	(0)	15	5 932	71
26	25 592	23	(0)	133	33 685	128	28 287	21	7 206	20	(0)	72
15	57 095	12	(0)	83	102 820	78	(0)	6	7 430	6	7 430	73
13	23 003	11	(0)	89	36 083	75	24 745	5	3 036	4	(0)	74
40	782 435	24	111 392	169	70 261	162	(0)	24	20 841	23	(0)	75
17	103 994	12	(0)	83	46 861	77	41 961	7	2 309	7	2 309	76
6	(0)	4	(0)	37	9 147	37	9 147	3	(0)	3	(0)	77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Drugs, chemicals, and allied products (SIC 502)							
		Total				Drugs, proprietaries, and sundries (SIC 5022)			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments  (number)	Sales  (\$1,000)	Estab- lishments  (number)	Sales  (\$1,000)	Estab- lishments  (number)	Sales  (\$1,000)	Estab- lishments  (number)	Sales  (\$1,000)
STANDARD CONSOLIDATED AREAS									
1	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY, N.Y.	1 907	5 662 677	1 482	1 654 386	774	1 681 631	639	796 272
2	CHICAGO, ILL.-NORTHWESTERN INDIANA, ILL.	628	2 841 919	354	407 030	191	889 403	126	220 443
STANDARD METROPOLITAN STATISTICAL AREAS									
3	AKRON, OHIO	56	436 516	25	28 743	8	14 740	8	14 740
4	ALBANY-SCHENECTADY-TROY, N.Y.	40	34 208	27	24 160	12	21 738	10	(D)
5	ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J.	25	35 204	17	(D)	6	6 405	6	6 405
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF.	52	110 812	33	30 031	18	82 655	12	18 515
7	ATLANTA, GA.	202	1 011 398	77	84 244	56	461 407	22	(D)
8	BALTIMORE, MO.	109	216 783	75	70 820	32	82 792	25	37 170
9	BIRMINGHAM, ALA.	45	77 208	27	31 956	14	26 709	14	26 709
10	BOSTON, MASS.	242	687 259	144	187 718	58	186 902	40	81 094
11	BRIDGEPORT, CONN.	19	27 763	11	17 001	7	12 132	5	(D)
12	BUFFALO, N.Y.	85	230 149	55	52 803	27	85 276	22	(D)
13	CHARLOTTE, N.C.	97	827 971	44	46 726	15	29 279	12	(D)
14	CHICAGO, ILL.	612	2 822 002	344	(D)	186	873 190	122	(D)
15	CINCINNATI, OHIO-KY.-IND.	118	637 146	56	68 965	33	167 615	23	(D)
16	CLEVELAND, OHIO	207	622 170	109	79 951	46	116 442	33	43 395
17	COLUMBUS, OHIO	37	79 483	23	29 387	15	52 032	12	(D)
18	DALLAS, TEX.	163	534 318	77	96 189	53	236 746	29	54 837
19	DAYTON, OHIO	37	48 441	24	34 015	10	26 670	10	26 670
20	DENVER, COLO.	101	184 599	61	55 510	37	71 950	20	(D)
21	DES MOINES, IOWA	31	22 510	23	17 940	13	15 900	11	(D)
22	DETROIT, MICH.	243	784 811	155	181 971	59	191 745	51	(D)
23	FLINT, MICH.	9	10 955	7	(D)	4	8 839	4	8 839
24	FORT WAYNE, IND.	22	16 952	18	16 181	7	11 692	6	(D)
25	FORT WORTH, TEX.	48	55 663	38	32 257	20	44 784	14	23 726
26	FRESNO, CALIF.	25	21 719	16	15 585	10	14 512	9	(D)
27	GRAND RAPIDS, MICH.	34	37 276	23	26 879	5	(D)	5	(D)
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C.	41	50 869	27	25 401	9	13 779	9	13 779
29	HARRISBURG, PA.	24	50 791	17	46 614	4	40 000	4	40 000
30	HARTFORD, CONN.	34	37 672	26	30 902	9	(D)	9	(D)
31	HONOLULU, HAWAII	59	40 474	35	15 093	37	(D)	24	12 776
32	HOUSTON, TEX.	187	573 324	98	85 700	36	57 400	34	(D)
33	INDIANAPOLIS, IND.	69	141 706	47	55 854	21	40 665	19	(D)
34	JACKSONVILLE, FLA.	62	163 294	36	72 223	22	81 706	17	65 819
35	JERSEY CITY, N.J.	70	120 804	59	34 500	30	32 854	24	19 999
36	KANSAS CITY, MO.-KANS.	133	419 673	71	82 512	50	234 781	33	68 789
37	LOS ANGELES-LONG BEACH, CALIF.	640	1 542 726	392	424 050	243	690 480	179	273 472
38	LOUISVILLE, KY.-IND.	71	89 568	37	32 967	16	22 449	15	(D)
39	MEMPHIS, TENN.-ARK.	87	285 770	53	60 567	37	158 919	25	45 481
40	MIAMI, FLA.	118	84 992	97	66 771	59	58 795	52	47 122
41	MILWAUKEE, WIS.	100	117 821	74	75 658	24	31 158	22	(D)
42	MINNEAPOLIS-ST. PAUL, MINN.	139	331 515	80	117 606	45	130 595	27	(D)
43	NASHVILLE, TENN.	45	35 488	32	28 158	17	22 222	16	(D)
44	NEW HAVEN, CONN.	22	35 076	16	(D)	6	13 601	6	13 601
45	NEW ORLEANS, LA.	101	241 893	52	49 597	28	65 949	17	32 354
46	NEW YORK, N.Y.	1 398	4 361 040	1 091	1 272 120	614	1 212 377	510	599 280
47	NEWARK, N.J.	199	574 997	140	160 927	63	206 546	52	99 960
48	NORFOLK-PORTSMOUTH, VA.	30	32 638	23	19 571	12	24 749	8	(D)
49	OKLAHOMA CITY, OKLA.	56	67 508	43	38 266	17	29 814	16	(D)
50	OMAHA, NEBR.-IOWA	43	85 714	30	37 651	10	22 938	9	(D)
51	ORLANDO, FLA.	45	29 126	32	21 350	8	12 192	8	(D)
52	PATERSON-CLIFTON-PASSAIC, N.J.	202	542 939	164	169 385	58	214 604	46	(D)
53	PEORIA, ILL.	18	22 296	13	19 962	3	10 315	3	(D)
54	PHILADELPHIA, PA.-N.J.	352	1 431 679	221	226 674	108	252 264	86	(D)
55	PHOENIX, ARIZ.	54	48 686	37	28 026	15	25 348	13	(D)
56	PITTSBURGH, PA.	132	412 020	69	80 408	30	73 410	24	56 595
57	PORTLAND, OREG.-WASH.	85	136 526	46	63 720	29	66 862	20	41 792
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS.	76	147 342	58	65 710	9	38 965	9	38 965
59	RICHMOND, VA.	39	37 194	26	24 118	14	20 146	12	(D)
60	ROCHESTER, N.Y.	49	57 661	32	38 364	14	31 511	13	(D)
61	SACRAMENTO, CALIF.	28	37 512	15	23 630	7	21 081	6	(D)
62	ST. LOUIS, MO.-ILL.	183	525 975	105	116 551	60	171 893	46	64 958
63	SALT LAKE CITY, UTAH	49	49 817	32	(D)	15	(D)	11	(D)
64	SAN ANTONIO, TEX.	45	27 820	40	25 689	21	20 298	21	20 298
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF.	27	25 568	18	24 232	8	20 137	7	(D)
66	SAN DIEGO, CALIF.	42	41 034	32	28 525	13	25 512	10	(D)
67	SAN FRANCISCO-OAKLAND, CALIF.	292	782 643	161	222 703	97	300 822	71	162 403
68	SAN JOSE, CALIF.	54	114 548	31	32 608	15	50 156	12	(D)
69	SEATTLE-EVERETT, WASH.	108	218 235	61	67 718	30	74 526	19	43 901
70	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN.	27	64 839	17	19 241	6	(D)	6	(D)
71	SYRACUSE, N.Y.	42	93 185	21	22 369	11	21 987	7	(D)
72	TAMPA-ST. PETERSBURG, FLA.	71	66 466	53	56 497	18	24 434	18	24 434
73	TOLEDO, OHIO-MICH.	30	38 486	21	25 081	8	20 673	7	(D)
74	TULSA, OKLA.	34	61 460	23	(D)	14	14 286	13	(D)
75	WASHINGTON, D.C.-MO.-VA.	81	161 328	57	72 563	29	104 445	18	46 455
76	WICHITA, KANS.	36	31 397	28	27 921	18	23 082	17	(D)
77	WILMINGTON, DEL.-N.J.-MO.	18	652 311	10	8 475	6	(D)	3	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Drugs, chemicals, and allied products (SIC 502)--Continued								Piece goods, notions, and apparel (SIC 503)				Line number
Paints and varnishes (SIC 5028)				Chemicals and allied products, n.e.c. (SIC 5029)				Total				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
229	197 096	177	68 074	904	3 783 950	666	790 040	15 939	13 584 637	14 753	15 564 857	
93	165 378	59	32 646	344	1 787 138	169	153 941	1534	1944 487	1361	1258 245	
5	1 645	3	(0)	43	420 131	14	(0)	14	60 379	8	9 064	
12	2 110	7	(0)	16	10 360	10	2 700	14	7 452	12	(0)	
6	932	3	(0)	13	27 867	8	(0)	26	59 294	19	28 026	
12	4 488	5	774	22	23 669	16	10 742	10	3 591	7	(0)	
30	43 105	12	(0)	116	506 886	43	37 049	131	434 555	75	90 844	
30	16 352	22	8 491	47	117 639	28	25 159	90	86 722	74	70 497	
14	3 991	4	560	17	46 508	9	4 687	24	17 703	18	(0)	
33	30 566	21	11 414	151	469 791	83	95 210	355	512 113	283	218 682	
3	1 094	1	(0)	9	14 537	5	(0)	15	59 562	12	(0)	
21	30 889	13	(0)	37	113 984	20	16 111	27	19 007	24	11 000	
15	10 446	5	(0)	67	788 246	27	27 583	53	130 567	28	19 613	
86	163 943	56	(0)	340	(0)	166	153 802	1533	(0)	1361	(0)	
19	17 625	10	1 968	66	451 906	23	24 421	52	58 672	36	(0)	
34	50 496	20	7 523	127	455 232	56	29 033	79	117 153	63	71 301	
8	4 810	3	(0)	14	22 641	8	4 473	10	19 067	6	(0)	
33	38 119	14	5 683	77	259 453	34	35 669	183	342 985	104	68 366	
9	7 173	4	(0)	18	14 598	10	(0)	6	9 164	4	(0)	
21	5 812	15	(0)	43	106 837	26	14 826	50	(0)	35	(0)	
9	2 018	5	946	9	4 592	7	(0)	9	8 757	7	(0)	
50	86 664	34	(0)	134	506 402	70	56 458	83	94 049	69	46 714	
3	(0)	1	(0)	2	(0)	2	(0)	-	-	-	-	
11	(0)	8	(0)	4	(0)	4	(0)	1	(0)	1	(0)	
9	2 881	5	(0)	19	7 998	19	(0)	14	29 077	12	(0)	
8	(0)	3	494	7	(0)	4	(0)	7	4 055	6	(0)	
9	(0)	5	2 079	20	14 837	13	(0)	12	(0)	10	4 839	
12	5 096	5	683	20	31 994	13	10 939	59	192 754	30	45 438	
8	1 943	3	(0)	12	8 848	10	(0)	5	(0)	5	11 058	
11	(0)	8	2 938	14	13 636	9	(0)	13	7 385	12	(0)	
12	(0)	8	(0)	10	9 457	3	(0)	37	29 645	31	24 737	
26	25 399	12	(0)	125	490 525	52	36 193	35	23 185	29	(0)	
14	7 464	9	(0)	34	93 577	19	19 372	20	39 891	14	29 661	
13	5 585	8	1 435	27	76 003	11	4 969	9	11 181	7	(0)	
10	2 805	9	(0)	30	85 145	26	(0)	57	(0)	53	(0)	
19	17 921	11	1 721	64	166 971	27	12 002	60	76 627	48	51 544	
117	83 512	55	23 921	280	768 734	158	126 657	759	1 052 369	522	420 086	
20	11 221	3	(0)	35	55 898	19	7 854	21	11 601	17	(0)	
14	3 920	8	1 638	36	122 931	20	13 448	26	102 267	20	(0)	
16	6 074	13	4 683	43	20 123	32	14 966	135	102 464	108	72 365	
14	10 161	8	(0)	62	76 502	44	(0)	39	24 529	32	(0)	
28	25 728	20	20 403	66	175 192	33	(0)	93	95 793	70	62 712	
10	3 789	3	(0)	18	9 477	13	5 426	34	57 794	19	8 907	
8	(0)	5	(0)	8	(0)	5	(0)	23	22 662	19	(0)	
26	15 688	13	3 862	47	160 256	22	13 381	33	34 163	31	(0)	
153	118 751	120	45 659	631	3 029 912	461	627 181	15 640	13 267 166	14 487	15 333 858	
37	50 705	26	13 619	99	317 746	62	47 348	89	70 529	79	47 673	
10	4 403	8	(0)	8	3 486	7	(0)	10	4 335	8	(0)	
8	4 140	2	(0)	31	33 554	25	9 021	10	6 307	8	(0)	
16	9 076	12	(0)	17	53 700	9	7 798	10	4 949	8	(0)	
17	6 059	9	2 370	20	10 875	15	(0)	4	3 820	3	(0)	
25	23 306	20	(0)	119	305 029	98	94 352	147	185 803	129	140 514	
8	2 142	5	(0)	7	9 839	5	(0)	3	(0)	2	(0)	
60	96 246	39	15 773	184	1 083 169	96	(0)	338	358 667	272	197 286	
18	4 148	9	(0)	21	19 190	15	5 116	21	15 709	19	(0)	
27	13 936	13	3 627	75	324 674	32	20 186	62	73 572	49	50 319	
25	21 395	11	(0)	31	48 269	15	(0)	41	43 465	31	(0)	
14	6 292	11	(0)	53	102 085	38	(0)	55	38 354	51	33 519	
8	3 878	5	(0)	17	13 170	9	3 176	16	13 537	13	9 930	
13	5 373	8	(0)	22	20 777	11	3 590	17	20 797	12	16 880	
14	4 195	5	896	7	12 236	4	(0)	10	3 040	9	(0)	
31	19 761	18	6 753	92	334 321	41	44 840	186	438 516	116	106 270	
14	(0)	5	(0)	20	16 064	16	(0)	8	7 416	5	4 825	
11	3 197	8	(0)	13	4 325	11	(0)	13	5 222	12	(0)	
10	1 379	2	(0)	9	4 052	9	4 052	4	3 145	4	3 145	
13	8 508	8	4 659	16	7 014	14	(0)	14	7 386	13	(0)	
62	80 507	23	5 445	133	401 314	67	54 855	206	242 517	145	78 908	
13	4 244	4	(0)	26	60 148	15	5 723	11	3 321	8	2 055	
29	11 160	14	2 966	49	132 549	28	20 851	52	58 045	34	24 518	
8	(0)	4	(0)	13	51 758	7	(0)	12	5 878	12	5 878	
10	3 798	6	(0)	21	67 400	8	3 361	7	6 129	5	16 880	
18	10 635	7	(0)	35	31 397	28	(0)	11	6 315	11	6 315	
8	5 896	4	(0)	14	11 917	10	9 212	9	4 525	8	(0)	
5	1 260	2	(0)	15	45 914	8	(0)	11	8 071	10	(0)	
27	15 203	22	12 735	25	41 680	17	13 373	29	36 936	24	20 903	
10	4 474	4	(0)	8	3 841	7	(0)	5	1 873	4	(0)	
3	(0)	2	(0)	9	(0)	5	(0)	3	(0)	3	(0)	

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Piece goods, notions, and apparel (SIC 503)--Continued											
		Piece goods (woven fabrics) (SIC 5033)				Notions and other dry goods (SIC 5034)				Men's and boys' clothing and furnishings (SIC 5036)			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
	STANDARD CONSOLIDATED AREAS												
1	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY..	2 326	7 317 305	2 026	3 011 399	789	1 578 043	673	480 009	751	1 445 226	546	595 140
2	CHICAGO, ILL.-NORTHWESTERN INDIANA..	114	345 477	83	81 957	61	99 868	34	(D)	103	194 377	70	(D)
	STANDARD METROPOLITAN STATISTICAL AREAS												
3	AKRON, OHIO..	7	55 828	2	(D)	1	(D)	1	(D)	1	(D)	1	(D)
4	ALBANY-SCHENECTADY-TROY, N.Y..	3	(D)	2	(D)	-	-	-	-	8	(D)	7	(D)
5	ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J..	10	13 884	10	(D)	2	(D)	1	(D)	2	(D)	2	(D)
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF..	-	-	-	-	1	(D)	-	-	-	(D)	-	-
7	ATLANTA, GA..	35	203 124	18	24 725	14	61 550	4	(D)	32	78 016	20	12 652
8	BALTIMORE, MD..	13	(D)	10	(D)	12	(D)	9	(D)	24	(D)	19	(D)
9	BIRMINGHAM, ALA..	5	(D)	4	(D)	3	(D)	2	(D)	5	5 917	3	(D)
10	BOSTON, MASS..	78	174 307	61	52 570	37	33 143	25	11 620	47	44 652	39	23 556
11	BRIDGEPORT, CONN..	4	(D)	3	(D)	4	(D)	4	(D)	4	(D)	4	(D)
12	BUFFALO, N.Y..	4	(D)	3	(D)	3	(D)	2	(D)	12	3 425	12	3 425
13	CHARLOTTE, N.C..	18	50 761	8	(D)	7	51 580	3	(D)	8	(D)	5	(D)
14	CHICAGO, ILL..	113	(D)	82	(D)	61	99 868	34	(D)	103	194 133	70	(D)
15	CINCINNATI, OHIO-KY.-INDO..	4	(D)	3	(D)	10	5 682	5	2 699	14	37 426	8	17 235
16	CLEVELAND, OHIO..	8	(D)	7	(D)	8	19 015	5	(D)	26	30 371	20	21 576
17	COLUMBUS, OHIO..	6	3 529	5	(D)	-	-	-	-	1	(D)	-	-
18	DALLAS, TEX..	40	148 273	26	(D)	27	48 019	14	(D)	27	64 125	10	10 873
19	DAYTON, OHIO..	3	(D)	3	(D)	-	-	-	-	2	(D)	1	(D)
20	DENVER, COLO..	8	(D)	5	(D)	4	597	4	597	18	34 312	12	20 652
21	DES MOINES, IOWA..	1	(D)	1	(D)	1	(D)	1	(D)	6	8 609	4	(D)
22	DETROIT, MICH..	21	46 752	16	12 153	9	8 595	8	(D)	19	12 214	16	(D)
23	FLINT, MICH..	-	-	-	-	-	-	-	-	-	-	-	-
24	FORT WAYNE, IND..	-	-	-	-	-	-	-	-	1	(D)	1	(D)
25	FORT WORTH, TEX..	3	(D)	3	(D)	3	(D)	3	(D)	3	(D)	1	(D)
26	FRESNO, CALIF..	1	(D)	1	(D)	1	(D)	1	(D)	3	1 184	2	(D)
27	GRAND RAPIDS, MICH..	1	(D)	1	(D)	2	(D)	1	(D)	5	1 961	5	1 961
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C..	17	85 152	8	(D)	11	50 961	6	(D)	16	(D)	13	(D)
29	HARRISBURG, PA..	-	-	-	-	-	-	-	-	2	(D)	2	(D)
30	HARTFORD, CONN..	2	(D)	2	(D)	1	(D)	-	-	3	(D)	3	(D)
31	HONOLULU, HAWAII..	10	14 953	9	(D)	6	1 701	5	(D)	8	9 334	6	(D)
32	HOUSTON, TEX..	10	6 168	9	(D)	7	4 967	7	4 967	9	6 369	6	4 212
33	INDIANAPOLIS, IND..	5	(D)	2	(D)	-	(D)	-	(D)	8	19 606	7	(D)
34	JACKSONVILLE, FLA..	2	(D)	2	(D)	1	(D)	1	(D)	4	7 088	2	(D)
35	JERSEY CITY, N.J..	26	19 658	25	(D)	5	(D)	3	(D)	9	8 526	9	(D)
36	KANSAS CITY, MO.-KANS..	11	21 266	10	(D)	9	(D)	6	(D)	14	17 865	11	(D)
37	LOS ANGELES-LONG BEACH, CALIF..	219	414 217	157	150 334	82	92 070	49	23 744	121	166 288	88	72 785
38	LOUISVILLE, KY.-IND..	3	(D)	3	(D)	2	(D)	2	(D)	7	2 912	4	(D)
39	MEMPHIS, TENN.-ARK..	5	(D)	4	(D)	5	5 105	4	(D)	8	(D)	5	(D)
40	MIAMI, FLA..	26	17 618	21	(D)	14	(D)	11	(D)	22	(D)	18	(D)
41	MILWAUKEE, WIS..	4	3 897	1	(D)	4	1 679	3	(D)	10	5 490	10	5 490
42	MINNEAPOLIS-ST. PAUL, MINN..	12	8 526	9	(D)	10	(D)	7	(D)	23	34 446	17	27 396
43	NASHVILLE, TENN..	8	16 814	3	4 056	5	(D)	3	(D)	7	(D)	3	(D)
44	NEW HAVEN, CONN..	1	(D)	1	(D)	10	(D)	6	(D)	3	1 249	3	1 249
45	NEW ORLEANS, LA..	4	(D)	4	(D)	8	2 183	8	(D)	10	5 777	9	(D)
46	NEW YORK, N.Y..	2 199	7 184 684	1 910	2 903 515	746	1 519 879	638	453 771	707	1 394 245	507	(D)
47	NEWARK, N.J..	22	20 257	18	(D)	18	(D)	17	(D)	18	13 008	17	(D)
48	NORFOLK-PORTSMOUTH, VA..	-	-	-	-	3	386	3	386	4	(D)	2	(D)
49	OKLAHOMA CITY, OKLA..	1	(D)	1	(D)	1	(D)	1	(D)	4	(D)	2	(D)
50	OMAHA, NEBR.-IOWA..	3	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)
51	ORLANDO, FLA..	-	-	-	-	1	(D)	-	-	3	(D)	3	(D)
52	PATERSON-CLIFTON-PASSAIC, N.J..	77	90 847	71	79 972	20	41 486	15	16 259	14	23 454	12	(D)
53	PEORIA, ILL..	-	-	-	(D)	1	(D)	1	(D)	2	(D)	1	(D)
54	PHILADELPHIA, PA.-N.J..	62	91 597	49	(D)	57	61 348	39	(D)	78	85 361	65	35 325
55	PHOENIX, ARIZ..	4	861	3	(D)	3	(D)	3	(D)	8	13 449	7	(D)
56	PITTSBURGH, PA..	5	(D)	4	(D)	3	(D)	3	(D)	19	11 614	16	9 152
57	PORTLAND, OREG.-WASH..	5	(D)	4	(D)	7	9 153	5	(D)	15	12 004	12	(D)
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS..	24	24 638	24	24 638	13	10 076	9	5 241	7	1 883	7	1 883
59	RICHMOND, VA..	2	(D)	1	(D)	-	-	-	-	3	(D)	3	(D)
60	ROCHESTER, N.Y..	3	(D)	1	(D)	4	1 224	2	(D)	2	(D)	1	(D)
61	SACRAMENTO, CALIF..	1	(D)	1	(D)	2	(D)	2	(D)	3	363	2	(D)
62	ST. LOUIS, MO.-ILL..	39	98 480	23	(D)	20	(D)	7	(D)	32	51 999	21	(D)
63	SALT LAKE CITY, UTAH..	1	(D)	-	-	2	(D)	2	(D)	1	(D)	-	-
64	SAN ANTONIO, TEX..	2	(D)	2	(D)	2	(D)	2	(D)	4	1 060	3	(D)
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF..	-	-	-	-	1	(D)	1	(D)	1	(D)	1	(D)
66	SAN DIEGO, CALIF..	1	(D)	1	(D)	4	779	4	779	3	(D)	2	(D)
67	SAN FRANCISCO-OAKLAND, CALIF..	32	23 597	26	11 636	25	20 221	16	7 470	51	89 938	36	23 448
68	SAN JOSE, CALIF..	2	(D)	2	(D)	3	(D)	2	(D)	3	(D)	3	(D)
69	SEATTLE-EVERETT, WASH..	15	20 136	9	7 458	6	7 917	2	(D)	13	16 184	9	(D)
70	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN..	4	2 252	4	2 252	2	(D)	2	(D)	1	(D)	1	(D)
71	SYRACUSE, N.Y..	1	(D)	-	-	-	-	-	-	-	(D)	-	(D)
72	TAMPA-ST. PETERSBURG, FLA..	4	3 572	4	3 572	1	(D)	1	(D)	1	(D)	1	(D)
73	TOLEDO, OHIO-MICH..	-	-	-	-	2	(D)	2	(D)	3	(D)	3	(D)
74	TULSA, OKLA..	4	(D)	4	(D)	2	(D)	2	(D)	1	(D)	-	-
75	WASHINGTON, O.C.-MO.-VA..	6	2 329	4	(D)	5	(D)	5	(D)	11	29 584	8	(D)
76	WICHITA, KANS..	-	-	-	-	-	-	-	-	2	(D)	2	(D)
77	WILMINGTON, DEL.-N.J.-MO..	-	-	-	-	1	(D)	1	(D)	1	(D)	1	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Piece goods, notions, and apparel (SIC 503)--Continued								Groceries and related products (SIC 504)				Line number
Women's, children's, and infants' clothing (SIC 5037)				Footwear (SIC 5039)				Total				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
<sup>r</sup> 1 860 <sup>r</sup> 217	<sup>r</sup> 2 960 481 (D)	<sup>r</sup> 1 331 <sup>r</sup> 141	<sup>r</sup> 1 310 681 <sup>r</sup> 130 132	213 39	283 582 (D)	176 34	167 628 (D)	4 824 1 677	11 807 585 5 356 028	4 043 1 257	7 033 893 2 861 320	1 2
3 1	(D) (D)	2 1	(D) (D)	2 2	(D) (D)	2 2	(D) (D)	71 162	128 837 262 065	61 114	106 148 138 608	3 4
11 —	30 528 (D)	6 —	(D) (D)	1 —	(D) —	— —	— —	95 117	98 241 282 830	75 84	70 463 79 619	5 6
43 27	79 788 (D)	27 24	35 886 (D)	7 14	12 077 18 393	6 12	(D) (D)	292 352	894 043 596 623	162 251	226 683 258 184	7 8
6	3 769	5	(D)	5	(D)	4	(D)	112	257 652	74	129 494	9
101 3 8	103 950 (D) 6 532	77 1 7	35 268 (D) (D)	92 — —	156 061 — —	81 — —	95 668 — —	852 73 272	2 037 270 79 153 592 483	622 63 184	959 897 69 920 303 272	10 11 12
<sup>r</sup> 16 <sup>r</sup> 217	15 346 (D)	<sup>r</sup> 10 <sup>r</sup> 141	<sup>r</sup> 130 132 (D)	4 39	(D) 45 701	2 34	(D) (D)	108 1 621	353 431 5 296 736	49 1 211	80 234 2 819 566	13 14
20 29	12 769 45 006	17 23	(D) 22 810	4 8	(D) (D)	3 8	(D) (D)	266 329	668 629 786 623	182 222	227 559 340 488	15 16
2 79 1	(D) 71 894 (D)	— 46 —	— 23 799 —	1 10 —	(D) 10 674 —	1 8 —	(D) (D) —	146 274 98	273 354 877 732 209 374	90 176 74	149 885 396 313 134 342	17 18 19
15 —	10 263 (D)	11 —	8 760 —	5 1	(D) (D)	3 1	(D) (D)	254 87	581 933 330 782	151 51	312 300 221 251	20 21
30 —	19 802 —	26 —	17 443 —	4 —	6 686 —	3 —	(D) —	629 51	1 743 703 54 589	496 36	949 052 34 613	22 23
— 1 2 2 15 2 7	(D) (D) (D) (D) (D) 3 848	— 1 2 3 2 7	(D) (D) (D) (D) (D) 3 848	— 4 — 2 1 —	— 3 272 — (D) (D) —	— 4 — 1 1 —	— 3 272 — (D) (D) (D)	— 99 155 153 116 76	281 348 347 010 279 416 443 301 147 431 128 121	34 75 99 92 75 50	183 148 191 505 178 791 291 788 82 726 63 399	24 25 26 27 28 29
7 6 6 2 16 22 293	2 944 (D) 13 326 (D) 17 380 18 239 338 587	5 6 4 2 15 18 194	(D) (D) (D) (D) (D) 144 680	6 3 1 — 1 4 44	713 (D) (D) — (D) (D) 41 207	6 1 1 — 1 3 34	713 (D) (D) — (D) (D) 28 543	172 323 189 144 165 240	212 498 735 667 387 802 397 211 308 557 724 252	119 245 122 77 146 154	123 772 459 558 154 169 100 367 263 871 328 354	31 32 33 34 35 36 37
7 6 52 13 38 9 7	4 029 13 205 27 868 3 663 (D) 7 161 10 417	6 5 41 12 30 5 7	(D) (D) 18 706 (D) (D) (D) 10 417	2 2 21 8 10 5 2	(D) (D) (D) (D) (D) (D) (D)	2 2 17 6 7 5 2	(D) (D) (D) (D) (D) (D) (D)	150 190 337 259 341 126 98	260 223 530 353 648 309 567 245 1 527 563 290 066 95 878	109 122 243 177 213 82 86	130 242 251 482 372 845 296 892 804 880 188 743 72 084	38 39 40 41 42 43 44
<sup>r</sup> 1 793 25 1 4 —	<sup>r</sup> 2 903 256 22 524 (D) (D) 2 060 —	<sup>r</sup> 1 272 22 1 4 —	<sup>r</sup> 1 269 044 (D) (D) (D) 2 060 —	4 195 6 2 — 1	(D) 265 102 5 641 (D) — (D) —	3 160 5 2 — 1	(D) (D) (D) (D) (D) (D)	326 (D) 412 122 139 99 116	688 702 9 070 642 1 478 127 250 856 351 766 250 353 174 960	241 3 246 353 71 87 66 66	348 561 5 206 056 1 240 270 122 362 216 965 115 783 67 737	45 46 47 48 49 50 51
25 — 100 2 23 12 6	17 281 (D) 81 463 (D) 17 358 17 247 973	21 — 79 2 16 10 6	(D) (D) (D) 9 437 (D) 973	11 — 41 4 12 2 5	12 735 — 38 898 633 35 569 (D) 784	10 — 40 4 10 — 5	(D) — (D) (D) (D) — 784	309 71 962 186 398 225 214	873 216 101 248 2 123 966 402 055 745 686 564 685 232 668	235 44 708 110 287 155 180	273 830 57 236 1 054 190 243 598 326 330 240 900 169 145	52 53 54 55 56 57 58
10 4 3 46 2 4 2	5 437 1 428 (D) (D) (D) 1 584 (D)	8 4 3 41 1 4 2	(D) (D) (D) (D) (D) (D) (D)	1 4 1 49 2 — 1	(D) (D) (D) 235 198 (D) (D) —	1 4 1 24 2 1 —	(D) (D) (D) (D) (D) (D) —	89 133 133 432 136 198 189	234 124 210 239 252 216 1 057 360 320 419 391 005 339 046	58 99 97 316 91 142 123	125 527 121 642 164 315 500 293 163 389 238 376 187 735	59 60 61 62 63 64 65
6 86 2 13 3 4 5	(D) 92 682 (D) 7 003 (D) 2 812 (D)	6 59 1 10 3 3 5	(D) (D) (D) 5 430 (D) (D) (D)	— 12 1 5 2 — —	(D) (D) (D) 6 805 (D) (D) —	— 8 — 4 2 2 —	(D) (D) — (D) (D) (D) —	161 817 125 294 91 152 258	<sup>r</sup> 298 248 2 773 436 316 283 732 595 116 390 371 484 417 414	118 562 85 182 73 97 176	<sup>r</sup> 182 020 202 960 95 399 353 334 72 360 113 844 188 561	66 67 68 69 70 71 72
3 3 6 — 1	399 (D) 2 905 (D) (D)	2 3 6 — 1	(D) (D) 2 905 — (D)	1 1 1 3 —	(D) (D) (D) (D) —	1 1 1 2 —	(D) (D) (D) (D) —	103 72 229 83 50	159 769 149 736 596 359 189 029 114 632	62 52 156 53 39	63 216 105 314 258 296 131 542 31 957	73 74 75 76 77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Groceries and related products (SIC 504)--Continued									
		General-line grocery wholesalers (SIC 5041)		Frozen foods (SIC 5042)				Dairy products (SIC 5043)			
		Estab- lishments  (number)	Sales  (\$1,000)	Estab- lishments  (number)	Sales  (\$1,000)	Estab- lishments  (number)	Sales  (\$1,000)	Estab- lishments  (number)	Sales  (\$1,000)	Estab- lishments  (number)	Sales  (\$1,000)
STANOARO CONSOLIDATEO AREAS											
1	NEW YORK, N.Y.--NORTHEASTERN NEW JERSEY. . . . .	143	1 264 038	193	402 269	154	273 711	479	892 411	409	569 094
2	CHICAGO, ILL.--NORTHWESTERN INOIANA. . . . .	53	857 167	88	299 635	59	(0)	144	410 402	107	212 461
STANOARO METROPOLITAN STATISTICAL AREAS											
3	AKRON, OHIO . . . . .	6	(0)	3	(0)	3	(0)	7	21 628	4	(0)
4	ALBANY-SCHENECTAOY-TROY, N.Y. . . . .	11	52 576	5	(0)	3	(0)	16	29 895	10	(0)
5	ALLEN-TOWN-BETHLEHEM-EASTON, PA.-N.J.. . . . .	10	26 188	5	2 499	5	2 499	8	11 292	4	(0)
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF.. . . . .	3	9 555	8	(0)	7	(0)	9	(0)	5	(0)
7	ATLANTA, GA. . . . .	10	69 730	19	57 703	9	(0)	13	41 991	6	(0)
8	BALTIMORE, MO. . . . .	19	89 138	24	36 668	19	21 377	21	80 458	8	(0)
9	BIRMINGHAM, ALA. . . . .	13	84 386	5	(0)	3	(0)	3	(0)	2	(0)
10	BOSTON, MASS. . . . .	35	146 326	39	127 482	24	(0)	34	105 555	25	(0)
11	BRIDGEPORT, CONN. . . . .	4	6 488	7	(0)	6	(0)	7	3 404	4	(0)
12	BUFFALO, N.Y. . . . .	16	176 312	12	(0)	7	(0)	29	64 441	17	12 632
13	CHARLOTTE, N.C. . . . .	4	(0)	9	(0)	3	(0)	8	15 704	2	(0)
14	CHICAGO, ILL. . . . .	50	(0)	86	(0)	57	101 236	134	400 864	100	(0)
15	CINCINNATI, OHID-KY.-INO. . . . .	11	66 711	17	23 872	8	12 289	9	(0)	6	2 221
16	CLEVELAND, OHID . . . . .	10	79 811	13	(0)	9	8 686	17	49 176	11	10 722
17	COLUMBUS, OHIO. . . . .	8	81 019	9	(0)	6	(0)	14	36 657	9	9 030
18	DALLAS, TEX. . . . .	11	(0)	19	32 262	8	13 634	15	28 039	10	(0)
19	DAYTON, OHIO. . . . .	8	82 315	8	(0)	6	(0)	9	(0)	7	(0)
20	DENVER, COLO. . . . .	6	148 844	16	23 066	9	(0)	15	54 695	11	(0)
21	DES MOINES, IOWA. . . . .	3	(0)	9	(0)	1	(0)	3	(0)	3	(0)
22	DETROIT, MICH. . . . .	43	292 200	34	62 025	26	32 265	59	164 869	53	(0)
23	FLINT, MICH. . . . .	6	11 886	1	(0)	1	(0)	8	10 030	5	1 075
24	FORT WAYNE, INO. . . . .	6	(0)	5	(0)	4	(0)	3	(0)	1	(0)
25	FORT WORTH, TEX. . . . .	4	(0)	7	(0)	6	(0)	7	41 003	4	(0)
26	FRESNO, CALIF. . . . .	9	(0)	4	(0)	3	(0)	7	6 160	4	484
27	GRAND RAPIDS, MICH. . . . .	11	215 053	5	(0)	2	(0)	10	16 604	6	(0)
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. . . . .	10	28 004	3	(0)	2	(0)	13	15 519	4	2 905
29	HARRISBURG, PA. . . . .	8	28 296	6	(0)	5	(0)	9	6 938	4	3 086
30	HARTFORD, CONN. . . . .	8	117 814	3	(0)	2	(0)	8	13 937	3	194
31	HONOLULU, HAWAII. . . . .	15	62 512	10	(0)	9	(0)	6	10 437	2	(0)
32	HOUSTON, TEX. . . . .	18	(0)	14	29 419	9	10 834	37	37 419	25	9 424
33	INDIANAPOLIS, IND. . . . .	10	56 931	16	33 688	12	(0)	17	37 765	14	(0)
34	JACKSONVILLE, FLA. . . . .	8	34 560	10	(0)	8	(0)	9	(0)	4	397
35	JERSEY CITY, N.J. . . . .	9	31 420	4	13 744	4	13 744	14	27 374	12	(0)
36	KANSAS CITY, MO.-KANS. . . . .	10	(0)	11	(0)	7	(0)	18	31 634	12	4 264
37	LOS ANGELES-LONG BEACH, CALIF. . . . .	58	551 184	57	150 302	41	63 249	69	186 774	44	77 338
38	LOUISVILLE, KY.-INO. . . . .	5	(0)	12	19 402	7	7 378	14	27 884	11	(0)
39	MEMPHIS, TENN.-ARK. . . . .	10	167 591	8	(0)	5	(0)	29	11 783	29	11 783
40	MIAMI, FLA. . . . .	19	124 689	21	49 419	16	29 937	12	16 323	10	(0)
41	MILWAUKEE, WIS. . . . .	13	(0)	18	29 430	11	11 018	24	44 541	17	8 308
42	MINNEAPOLIS-ST. PAUL, MINN. . . . .	24	324 433	18	85 150	12	(0)	30	273 098	22	226 236
43	NASHVILLE, TENN. . . . .	10	126 435	1	(0)	1	(0)	6	(0)	6	(0)
44	NEW HAVEN, CONN. . . . .	7	12 120	4	7 366	3	(0)	8	7 898	7	(0)
45	NEW ORLEANS, LA. . . . .	19	65 647	12	22 203	7	6 297	17	29 403	14	(0)
46	NEW YORK, N.Y.. . . . .	100	497 527	161	363 636	129	245 759	371	611 397	322	404 652
47	NEWARK, N.J.. . . . .	18	(0)	11	(0)	9	(0)	43	179 621	36	94 215
48	NORFOLK-PORTRSMOUTH, VA. . . . .	6	23 314	7	(0)	5	(0)	11	61 883	4	(0)
49	OKLAHOMA CITY, OKLA. . . . .	12	150 939	7	(0)	4	(0)	10	20 673	7	(0)
50	OMAHA, NEBR.-IOWA . . . . .	6	(0)	6	(0)	4	(0)	4	(0)	3	(0)
51	ORLANDO, FLA. . . . .	6	31 752	4	(0)	4	(0)	12	11 078	7	3 492
52	PATERSON-CLIFTON-PASSAIC, N.J.. . . . .	11	44 182	17	20 176	12	12 770	43	69 473	33	43 960
53	PEORIA, ILL. . . . .	4	(0)	3	(0)	2	(0)	10	2 201	9	(0)
54	PHILADELPHIA, PA.-N.J.. . . . .	41	243 057	67	147 003	52	82 426	74	263 418	47	86 123
55	PHOENIX, ARIZ. . . . .	14	162 798	5	(0)	4	(0)	4	(0)	2	(0)
56	PITTSBURGH, PA. . . . .	21	99 147	26	36 718	21	28 875	29	80 486	14	14 215
57	PORTLAND, OREG.-WASH. . . . .	19	134 452	15	(0)	11	(0)	12	28 806	5	4 408
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS.. . . .	11	39 458	8	2 396	8	2 396	19	16 704	14	5 546
59	RICHMOND, VA. . . . .	6	(0)	8	(0)	6	(0)	5	19 007	2	(0)
60	ROCHESTER, N.Y.. . . . .	9	36 073	8	10 687	5	(0)	18	22 945	13	11 262
61	SACRAMENTO, CALIF.. . . . .	9	88 393	4	(0)	2	(0)	18	17 205	12	2 860
62	ST. LOUIS, MO.-ILL. . . . .	16	272 172	23	166 760	18	(0)	45	29 614	39	16 875
63	SALT LAKE CITY, UTAH. . . . .	3	(0)	7	(0)	2	(0)	8	20 413	4	(0)
64	SAN ANTONIO, TEX. . . . .	14	104 619	7	(0)	5	(0)	11	32 799	7	(0)
65	SAN BERNARDIND-RIVERSIDE-ONTARIO, CALIF.. . . . .	12	(0)	3	(0)	3	(0)	16	21 552	7	1 656
66	SAN DIEGO, CALIF. . . . .	12	(0)	11	(0)	10	(0)	10	34 287	7	(0)
67	SAN FRANCISCO-DAKLAND, CALIF. . . . .	31	294 681	63	387 035	43	130 523	55	167 722	33	68 410
68	SAN JOSE, CALIF.. . . . .	3	7 391	7	(0)	6	(0)	15	29 476	9	4 525
69	SEATTLE-EVERETT, WASH. . . . .	18	175 099	26	49 811	13	4 969	13	73 846	7	34 207
70	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN. . . . .	7	12 674	1	(0)	1	(0)	8	8 675	4	(0)
71	SYRACUSE, N.Y.. . . . .	8	59 173	5	7 087	5	7 087	11	75 530	4	914
72	TAMPA-ST. PETERSBURG, FLA.. . . . .	12	43 360	24	42 704	15	9 505	13	27 836	5	5 980
73	TOLEDO, OHIO-MICH. . . . .	4	(0)	7	(0)	5	(0)	9	39 767	6	(0)
74	TULSA, OKLA. . . . .	7	(0)	4	(0)	3	(0)	3	(0)	1	(0)
75	WASHINGTON, O.C.-MO.-VA. . . . .	11	32 759	22	(0)	14	(0)	18	90 646	7	9 103
76	WICHITA, KANS. . . . .	4	(0)	8	11 990	5	8 278	4	(0)	1	(0)
77	WILMINGTON, DEL.-N.J.-MO. . . . .	1	(0)	1	(0)	1	(0)	4	4 624	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Groceries and related products (SIC 504)--Continued												Line number
Poultry and poultry products (SIC 5044)				Confectionery (SIC 5045)				Fish and seafoods (SIC 5046)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
219 114	305 339 183 756	181 98	237 939 134 396	245 106	305 075 260 909	200 78	159 961 150 966	184 30	167 405 38 818	169 27	146 010 (D) 2	1 2
6 6 5 7 12 18 3	(D) 5 542 1 841 (D) 14 390 33 426 (D)	3 5 3 6 7 16 3	(D) (D) (D) (D) 10 416 (D) (D)	9 10 7 5 24 21 5	2 862 3 998 5 057 1 626 83 763 15 406 804	9 8 7 5 11 16 4	2 862 (D) 5 057 1 626 5 690 (D) (D)	2 6 3 3 - 28 3	(D) 1 734 706 (D) - 18 568 3 420	2 6 3 3 - 26 2	(D) 1 734 706 (D) - (D) (D)	3 4 5 6 7 8 9
43 1 11 14 110 16 27	47 844 (D) 25 347 13 000 (D) 11 335 38 127	31 1 9 11 94 13 22	33 999 (D) (D) (D) (D) (D)	44 4 14 10 99 17 28	80 706 1 019 30 512 11 251 258 628 18 381 80 171	22 4 9 7 73 14 16	13 156 1 019 5 262 (D) (D) (D) 8 184	76 3 10 2 30 1 3	78 617 (D) 7 135 (D) 38 818 (D) (D)	72 3 10 1 27 1 3	74 484 (D) 7 135 (D) (D) (D) (D)	10 11 12 13 14 15 16
10 12 6 16 6 37 5	(D) 22 935 3 277 35 426 4 889 58 295 3 577	7 12 5 14 5 36 3	4 970 22 935 (D) (D) (D) (D)	9 25 10 23 5 33 2	7 198 59 547 3 894 (D) 6 456 36 109 (D)	4 13 7 11 4 24 1	2 819 3 986 (D) 3 568 (D) 10 337 (D)	2 3 2 2 2 20 1	(D) (D) (D) (D) (D) 25 093 (D)	2 1 1 2 2 20 1	(D) (D) (D) (D) (D) 25 093 (D)	17 18 19 20 21 22 23
4 12 8 15 8 6 6	3 594 37 802 (D) 13 792 5 526 (D) (D)	3 9 6 9 7 4 3	(D) (D) (D) 9 886 (D) (D) (D)	2 10 5 7 10 9 4	(D) 12 354 (D) 3 009 6 806 (D) 1 033	2 6 3 7 6 7 3	(D) (D) 893 3 009 4 028 3 256 (D)	- 2 - 2 2 - 2	- (D) - (D) (D) - (D)	- 2 - 1 2 - 2	- (D) - (D) (D) - (D)	24 25 26 27 28 29 30
4 19 15 8 6 17 54	(D) 14 370 (D) 21 157 906 10 117 135 274	3 19 8 6 4 14 35	(D) 14 370 (D) (D) (D) (D) 108 296	10 16 12 9 8 13 73	(D) (D) 8 314 13 608 5 185 6 586 117 230	8 13 6 5 7 7 43	(D) (D) 4 228 2 372 (D) 2 338 (D)	12 11 1 8 7 1 44	8 760 15 095 (D) (D) 3 948 (D) 61 270	11 10 1 7 7 1 40	(D) (D) (D) (D) (D) (D) (D)	31 32 33 34 35 36 37
8 10 19 16 13 5 6	5 428 10 737 24 376 16 116 (D) 1 634 5 202	8 9 14 13 10 4 3	5 428 (D) (D) (D) (D) (D) 2 304	9 10 15 17 28 11 9	7 540 12 055 9 679 14 006 53 039 16 225 4 527	5 6 11 13 15 6 7	(D) 4 989 6 233 (D) 18 186 2 518 (D)	3 5 24 4 2 2 4	(D) 2 321 14 332 (D) (D) (D) (D) 1 681	2 5 21 3 1 2 4	(D) 2 321 11 307 (D) (D) (D) (D) 1 681	38 39 40 41 42 43 44
12 170 21 4 10 10 2	14 409 243 853 37 192 7 962 9 965 9 493 (D)	11 144 19 2 9 8 1	(D) (D) (D) (D) (D) (D) (D)	20 196 26 4 4 3 6	26 666 261 796 24 440 4 896 (D) 600 1 872	15 159 21 4 2 3 5	(D) 125 292 19 052 4 896 (D) 600 (D)	37 154 14 9 1 1 2	12 075 151 951 (D) 3 556 (D) (D) (D)	34 142 12 8 - - 2	(D) (D) (D) (D) (D) (D) (D)	45 46 47 48 49 50 51
17 5 55 10 20 14 12	20 232 2 972 75 484 13 396 17 100 13 053 9 699	12 3 45 9 18 9 8	8 983 (D) (D) (D) (D) (D) 6 237	12 3 49 11 41 16 11	(D) (D) 88 494 4 660 34 324 13 554 9 918	10 2 33 6 33 11 10	(D) (D) 21 500 1 428 16 366 2 923 (D)	5 1 20 3 5 8 22	(D) (D) 11 796 (D) 12 918 4 747 9 072	4 1 18 2 4 8 21	(D) (D) (D) (D) (D) (D) (D)	52 53 54 55 56 57 58
5 2 9 29 8 11 25	4 587 (D) 7 256 24 939 5 421 (D) 23 532	4 2 6 23 6 10 17	(D) (D) (D) 18 007 (D) (D) (D)	5 5 10 24 8 11 8	7 158 2 378 3 854 (D) 3 578 10 217 (D)	4 5 8 14 6 8 4	(D) 2 378 (D) 5 612 (D) (D) 7 322 (D)	4 3 2 7 1 2 2	4 124 (D) (D) (D) (D) (D) (D) (D)	4 3 2 6 1 1 2	4 124 (D) (D) (D) (D) (D) (D) (D)	59 60 61 62 63 64 65
14 36 12 17 7 7 13	(D) 58 964 13 790 15 190 7 560 5 166 10 775	11 29 6 12 5 4 11	(D) 33 784 6 861 (D) (D) (D) (D)	8 51 16 20 3 12 8	(D) 93 039 9 469 17 777 (D) 10 274 6 172	7 30 11 11 3 7 5	(D) 17 018 2 807 6 253 (D) 4 708 1 395	6 32 - 24 4 5 20	5 048 26 879 - 23 891 1 677 1 376 11 355	6 26 - 21 4 4 19	5 048 18 891 - (D) 1 677 (D) (D)	66 67 68 69 70 71 72
7 7 17 6 3	5 352 5 806 25 650 2 879 (D)	5 6 17 5 2	(D) (D) 25 650 (D) (D)	7 4 18 4 5	1 409 914 8 997 977 1 242	6 3 15 2 5	(D) (D) (D) (D) 1 242	1 1 5 - 4	(D) (D) 3 267 - 674	1 1 5 - 4	(D) (D) 3 267 - 674	73 74 75 76 77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Groceries and related products (SIC 504)--Continued											
		Meats and meat products (SIC 5047)				Fresh fruits and vegetables (SIC 504)				Groceries and related products, n.e.c. (SIC 5049)			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
STANOARO CONSOLIOATEO AREAS													
1	NEW YORK, N.Y.--NORTHEASTERN NEW JERSEY..	990	2 128 415	924	1 684 842	642	763 641	516	406 582	1 729	5 578 992	1 347	2 291 716
2	CHICAGO, ILL.--NORTHWESTERN INOIANA. . . .	421	1 581 118	367	969 577	254	308 128	194	181 555	467	1 416 095	274	219 813
STANOARO METROPOLITAN STATISTICAL AREAS													
3	AKRON, OHIO . . . . .	12	43 076	12	43 076	10	3 698	9	(0)	16	8 824	13	(0)
4	ALBANY--SCHENECTADY--TROY, N.Y. . . . .	18	64 250	14	24 971	28	19 311	26	(0)	62	65 130	31	12 330
5	ALLEN--TOWN--BETHLEHEM--EASTON, PA.--N.J..	17	25 141	13	(0)	22	8 121	19	(0)	18	17 396	11	7 164
6	ANAHEIM--SANTA ANA--GARDEN GROVE, CALIF..	14	7 839	14	7 839	30	61 076	19	24 622	38	128 082	22	8 951
7	ATLANTA, GA. . . . .	45	111 150	34	33 396	63	63 519	48	41 070	106	451 797	37	51 720
8	BALTIMORE, MO. . . . .	37	50 715	34	(0)	81	57 310	58	25 519	103	214 934	55	23 540
9	BIRMINGHAM, ALA. . . . .	11	30 459	8	6 427	21	21 185	19	(0)	48	101 524	20	8 627
10	BOSTON, MASS. . . . .	197	539 010	171	390 976	165	175 512	116	85 542	219	736 218	126	143 470
11	BRIEGEPORT, CONN. . . . .	16	33 770	16	33 770	11	3 373	9	(0)	20	17 532	16	11 868
12	BUFFALO, N.Y. . . . .	39	52 576	33	23 398	43	30 761	33	21 973	98	187 364	50	27 862
13	CHARLOTTE, N.C. . . . .	7	59 792	3	1 126	10	10 187	7	(0)	44	164 863	11	6 325
14	CHICAGO, ILL. . . . .	411	1 569 985	360	(0)	246	303 576	187	(0)	455	1 409 236	263	(0)
15	CINCINNATI, OHIO--KY.--IND. . . . .	29	42 866	26	(0)	56	66 123	47	53 206	110	403 933	56	44 752
16	CLEVELAND, OHIO . . . . .	60	121 603	53	94 447	67	107 157	53	70 090	104	288 089	45	32 967
17	COLUMBUS, OHIO. . . . .	13	23 482	11	(0)	28	20 933	20	14 032	53	85 686	23	18 271
18	DALLAS, TEX. . . . .	45	85 953	38	49 078	42	64 500	33	47 223	102	396 535	50	67 072
19	DAYTON, OHIO. . . . .	5	1 513	4	(0)	13	9 084	11	(0)	37	69 634	25	11 599
20	DENVER, COLO. . . . .	41	83 634	35	64 469	50	42 419	32	25 718	85	168 223	31	13 313
21	DES MOINES, IOWA. . . . .	13	28 669	11	(0)	12	19 768	7	9 931	34	98 619	15	18 242
22	DETROIT, MICH. . . . .	129	329 222	120	288 307	101	119 572	82	76 136	173	656 318	92	96 837
23	FLINT, MICH. . . . .	7	14 214	5	(0)	4	5 827	4	5 827	17	8 153	10	3 403
24	FORT WAYNE, INO. . . . .	4	8 581	2	(0)	5	5 849	5	5 849	33	77 886	11	8 250
25	FORT WORTH, TEX. . . . .	16	57 940	15	(0)	16	24 480	13	(0)	25	94 018	16	21 353
26	FRESNO, CALIF. . . . .	22	43 992	19	28 976	75	108 050	39	42 423	25	16 392	16	9 156
27	GRANO RAPIDS, MICH. . . . .	17	43 846	13	(0)	37	54 220	22	32 114	49	85 227	21	8 523
28	GREENSBORO--WINSTON-SALEM--HIGH POINT, N.C.	16	21 547	12	(0)	17	15 312	14	12 916	37	51 785	18	19 807
29	HARRISBURG, PA. . . . .	6	12 164	5	(0)	6	6 925	6	6 925	26	26 495	11	4 476
30	HARTFORD, CONN. . . . .	27	47 831	24	37 916	34	33 304	24	18 134	45	52 118	29	16 621
31	HONOLULU, HAWAII. . . . .	23	39 712	16	16 616	43	21 478	28	13 238	49	57 776	27	10 596
32	HOUSTON, TEX. . . . .	55	76 289	49	42 140	57	48 821	47	37 637	96	244 174	55	65 870
33	INDIANAPOLIS, INO. . . . .	18	19 116	15	13 928	36	41 521	28	26 432	64	185 772	28	25 431
34	JACKSONVILLE, FLA. . . . .	14	52 195	8	8 499	24	40 242	18	(0)	54	203 193	13	14 362
35	JERSEY CITY, N.J. . . . .	50	117 674	45	(0)	23	18 567	18	9 001	44	89 739	40	78 051
36	KANSAS CITY, MO.--KANS. . . . .	39	42 048	35	25 155	45	63 273	37	40 862	86	331 996	31	22 976
37	LOS ANGELES--LONG BEACH, CALIF. . . . .	282	573 203	266	520 539	315	433 777	213	221 542	332	1 098 469	191	173 800
38	LOUISVILLE, KY.--INO. . . . .	23	41 362	21	(0)	31	32 515	28	23 054	45	83 411	22	20 762
39	MEMPHIS, TENN.--ARK. . . . .	24	40 503	20	(0)	32	39 093	23	28 101	62	226 361	15	9 199
40	MIAMI, FLA. . . . .	69	156 002	59	96 382	73	74 329	53	47 067	85	179 160	40	32 277
41	MILWAUKEE, WIS. . . . .	40	93 679	36	75 714	34	25 516	26	16 942	93	198 712	45	20 374
42	MINNEAPOLIS--ST. PAUL, MINN. . . . .	59	193 359	47	96 303	48	69 369	34	41 735	119	512 035	48	51 627
43	NASHVILLE, TENN. . . . .	19	22 001	17	(0)	19	15 790	14	12 192	53	83 278	22	8 127
44	NEW HAVEN, CONN. . . . .	18	25 563	15	(0)	22	8 783	22	8 783	20	22 738	18	(0)
45	NEW ORLEANS, LA. . . . .	42	88 541	33	21 055	61	52 576	51	37 035	106	377 182	57	179 197
46	NEW YORK, N.Y. . . . .	750	1 570 944	708	1 357 748	505	618 052	399	337 399	1 455	4 751 486	1 143	1 913 356
47	NEWARK, N.J. . . . .	113	195 060	105	143 327	65	50 910	57	42 552	101	303 859	76	222 079
48	NORFOLK--PORTSMOUTH, VA. . . . .	15	59 484	10	13 604	18	14 937	12	8 561	48	65 190	20	16 149
49	OKLAHOMA CITY, OKLA. . . . .	21	18 041	19	(0)	26	27 586	22	20 629	48	113 608	12	5 211
50	OMAHA, NEBR.--IOWA. . . . .	14	18 331	14	18 331	17	20 836	13	10 428	38	112 745	15	7 997
51	ORLANDO, FLA. . . . .	11	31 217	8	(0)	48	79 528	18	8 568	25	13 265	15	5 673
52	PATERSON--CLIFTON--PASSAIC, N.J. . . . .	65	216 889	56	71 420	36	72 517	29	14 035	103	412 168	68	66 973
53	PEORIA, ILL. . . . .	12	19 609	11	(0)	6	7 386	4	(0)	27	31 135	8	4 913
54	PHILADELPHIA, PA.--N.J..	180	379 488	167	313 204	195	212 968	124	100 181	281	702 258	181	137 911
55	PHOENIX, ARIZ. . . . .	22	38 715	17	20 443	60	78 923	29	33 113	57	82 067	27	7 968
56	PITTSBURGH, PA. . . . .	39	99 830	30	54 986	88	95 743	70	51 046	129	269 420	76	45 603
57	PORTLAND, OREG.--WASH. . . . .	35	55 143	30	(0)	46	39 206	40	29 910	60	200 040	22	9 002
58	PROVIDENCE--PAWTUCKET--WARWICK, R.I.--MASS..	37	67 964	32	42 841	35	31 344	33	(0)	59	46 113	43	24 908
59	RICHMONO, VA. . . . .	6	(0)	4	1 565	16	10 388	14	(0)	34	65 133	14	9 096
60	ROCHESTER, N.Y. . . . .	19	49 692	15	(0)	27	29 114	20	23 098	42	54 285	27	11 451
61	SACRAMENTO, CALIF. . . . .	15	25 895	12	(0)	31	24 810	20	17 740	35	73 272	26	19 649
62	ST. LOUIS, MO.--ILL. . . . .	67	85 609	61	(0)	79	75 164	65	(0)	142	351 189	74	37 723
63	SALT LAKE CITY, UTAH. . . . .	16	8 718	15	(0)	33	33 033	29	27 322	52	86 560	25	21 177
64	SAN ANTONIO, TEX. . . . .	23	53 465	18	34 934	71	49 979	60	42 697	48	124 769	19	27 800
65	SAN BERNARDINO--RIVERSIOE--ONTARIO, CALIF..	20	26 578	20	26 578	70	142 718	40	31 944	33	24 362	18	11 024
66	SAN DIEGO, CALIF. . . . .	24	19 944	22	(0)	33	53 555	18	16 776	43	60 825	25	14 303
67	SAN FRANCISCO--OAKLANO, CALIF. . . . .	106	218 655	93	141 417	149	240 806	101	113 828	294	1 285 655	176	384 408
68	SAN JOSE, CALIF. . . . .	17	45 024	14	42 266	32	25 396	21	11 503	23	178 505	15	(0)
69	SEATTLE--EVERETT, WASH. . . . .	42	61 670	36	35 759	30	58 013	25	37 617	104	257 298	39	26 020
70	SPRINGFIELD--CHICOPPEE--HOLYOKE, MASS.--CONN.	13	51 499	9	(0)	26	8 411	24	(0)	22	24 753	16	7 371
71	SYRACUSE, N.Y. . . . .	19	46 123	14	15 787	33	17 316	26	11 502	52	149 439	25	9 360
72	TAMPA--ST. PETERSBURG, FLA. . . . .	32	84 630	24	34 849	65	79 434	47	41 526	71	111 148	38	32 185
73	TOLEOO, OHIO--MICH. . . . .	15	10 533	13	(0)	14	8 032	11	6 180	39	67 029	11	16 232
74	TULSA, OKLA. . . . .	11	31 173	9	(0)	14	14 212	12	(0)	21	22 721	10	(0)
75	WASHINGTON, D.C.--MO.--VA. . . . .	39	118 283	32	90 649	36	47 869	28	35 863	63	236 317	27	31 521
76	WICHITA, KANS. . . . .	11	13 244	11	13 244	12	5 056	11	(0)	34	42 801	14	3 943
77	WILMINGTON, DEL.--N.J.--MO. . . . .	10	(0)	8	(0)	8	3 985	7	(0)	14	(0)	10	14 700

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Farm products--raw materials (SIC 505)												Line number
Total				Cotton (SIC 5052)				Grain (SIC 5053)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
464 175	r3 172 998 r1 310 402	354 67	r2 783 367 r507 325	12 3	33 614 (0)	8 3	(0) (0)	44 74	r2 431 354 r570 621	37 30	r2 303 552 (0)	1 2
1	(0)	-	-	-	-	-	-	1	(0)	-	-	3
5	42 525	3	(0)	-	-	-	-	4	(0)	3	(0)	4
7	8 727	3	(0)	-	-	-	-	6	(0)	3	(0)	5
6	18 895	6	18 895	1	(0)	1	(0)	3	(0)	3	(0)	6
19	167 369	12	(0)	7	19 538	5	(0)	5	25 991	2	(0)	7
19	59 266	9	35 587	-	-	-	-	6	24 730	5	(0)	8
4	(0)	3	(0)	-	-	-	-	1	(0)	-	-	9
120	392 591	75	254 547	6	24 681	5	(0)	7	11 380	6	(0)	10
1	(0)	1	(0)	-	-	-	-	-	-	-	-	11
22	r56 077	13	(0)	-	-	-	-	12	r47 831	9	(0)	12
12	97 711	3	(0)	6	65 232	1	(0)	1	(0)	-	-	13
156	r1 266 519	64	(0)	3	(0)	3	(0)	59	r547 740	27	(0)	14
31	102 347	12	38 273	-	-	-	-	12	31 743	5	29 443	15
13	34 296	4	3 204	-	-	-	-	7	2 024	2	(0)	16
40	190 545	14	143 556	-	-	-	-	30	82 575	9	62 306	17
84	382 561	53	313 673	41	342 010	32	298 185	29	25 608	13	10 211	18
28	23 726	6	4 373	-	-	-	-	19	14 549	4	(0)	19
38	158 357	19	51 612	-	-	-	-	23	57 669	11	42 706	20
23	r179 508	16	r141 845	-	-	-	-	19	r141 450	14	(0)	21
18	87 482	12	8 936	-	-	-	-	2	(0)	1	(0)	22
16	8 261	2	(0)	-	-	-	-	13	6 648	-	-	23
12	16 666	2	(0)	-	-	-	-	10	(0)	1	(0)	24
57	267 590	28	129 778	1	(0)	1	(0)	25	154 272	15	(0)	25
28	117 116	13	75 418	12	95 529	6	64 202	6	11 034	5	(0)	26
14	9 046	3	4 421	-	-	-	-	9	3 995	2	(0)	27
17	67 043	5	2 224	2	(0)	-	-	1	(0)	-	-	28
15	11 683	3	(0)	-	-	-	-	4	(0)	1	(0)	29
15	68 909	7	(0)	-	-	-	-	1	(0)	-	-	30
4	(0)	2	(0)	-	-	-	-	1	(0)	1	(0)	31
36	r275 913	22	r191 793	10	60 716	6	(0)	12	r146 863	8	(0)	32
69	360 919	8	(0)	-	-	-	-	45	(0)	6	(0)	33
9	7 134	3	(0)	-	-	-	-	2	(0)	1	(0)	34
2	(0)	1	(0)	-	-	-	-	-	-	-	-	35
102	r1 231 412	45	r747 939	-	-	-	-	55	r879 382	32	(0)	36
53	r205 456	37	r66 120	3	(0)	3	(0)	12	r41 031	9	(0)	37
37	153 165	16	55 474	-	-	-	-	13	43 167	7	38 567	38
109	1 285 998	70	1 070 484	85	931 335	58	772 780	11	319 412	7	(0)	39
6	3 094	4	(0)	1	(0)	1	(0)	1	(0)	1	(0)	40
40	118 731	17	25 267	-	-	-	-	12	29 863	7	23 171	41
104	r1 331 102	52	r486 737	-	-	-	-	63	r888 441	46	r472 964	42
25	52 454	9	7 943	-	-	-	-	4	3 231	3	(0)	43
-	-	-	-	-	-	-	-	-	-	-	-	44
16	r173 500	10	(0)	5	(0)	3	(0)	5	r120 698	4	(0)	45
436	r3 150 931	331	r2 769 907	12	(0)	8	23 828	38	r2 428 638	31	r2 300 836	46
13	15 426	10	(0)	-	-	-	-	1	(0)	1	(0)	47
10	57 250	6	(0)	-	-	-	-	7	56 142	4	(0)	48
36	(0)	4	(0)	2	(0)	-	-	10	7 968	3	(0)	49
89	886 178	31	187 668	-	-	-	-	29	(0)	18	163 800	50
4	8 226	3	(0)	-	-	-	-	1	(0)	1	(0)	51
7	1 363	6	(0)	-	-	-	-	-	-	-	-	52
67	297 701	13	114 271	-	-	-	-	53	176 856	12	(0)	53
53	142 779	25	88 340	-	-	-	-	9	67 312	3	(0)	54
27	90 112	12	44 543	7	31 770	4	25 913	6	7 668	3	(0)	55
10	4 612	4	1 412	-	-	-	-	1	(0)	1	(0)	56
42	r819 983	30	r657 102	-	-	-	-	24	r795 084	18	(0)	57
10	32 240	10	32 240	3	(0)	3	(0)	-	-	-	-	58
21	396 185	14	(0)	-	-	-	(0)	2	(0)	1	(0)	59
20	17 159	3	(0)	-	-	-	-	17	13 321	1	(0)	60
14	54 257	8	45 731	-	-	-	-	7	44 979	4	(0)	61
98	r653 100	30	r280 021	-	-	-	-	51	r314 199	18	r266 774	62
13	37 574	7	10 750	-	-	-	-	5	(0)	4	(0)	63
19	56 457	9	10 994	2	(0)	2	(0)	3	1 265	2	(0)	64
16	40 640	9	24 845	-	-	-	-	5	17 831	5	17 831	65
1	(0)	1	(0)	-	-	-	-	-	-	-	-	66
33	145 908	23	110 377	4	(0)	4	(0)	17	102 176	13	(0)	67
3	(0)	3	(0)	-	-	-	-	1	(0)	1	(0)	68
19	83 711	11	(0)	-	-	-	-	5	(0)	4	(0)	69
6	(0)	1	(0)	-	-	-	-	-	-	-	-	70
5	7 056	-	-	-	-	-	-	-	-	-	-	71
18	46 051	13	26 779	-	-	-	-	9	31 767	8	(0)	72
45	r220 429	12	r122 087	-	-	-	-	41	r215 629	11	(0)	73
16	63 358	2	(0)	-	-	-	-	5	5 127	1	(0)	74
11	20 106	2	(0)	-	-	-	-	-	-	-	-	75
49	143 213	12	46 198	-	-	-	-	29	59 263	11	(0)	76
11	3 994	3	(0)	-	-	-	-	7	821	2	(0)	77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Farm products—raw materials (SIC 505)—Continued								Electrical goods (SIC 506)			
		Livestock (SIC 5054)				Farm products—raw materials, n.e.c. (SIC 5059)				Total			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
STANDARD METROPOLITAN STATISTICAL AREAS													
1	NEW YORK, N.Y.—NORTHEASTERN NEW JERSEY, . . .	13	(0)	10	5 686	395	699 249	299	450 381	2 124	4 517 988	1 581	1 939 769
2	CHICAGO, ILL.—NORTHWESTERN INDIANA, . . .	64	632 289	12	38 353	34	(0)	22	47 033	860	3 404 453	485	778 501
STANDARD METROPOLITAN STATISTICAL AREAS													
3	AKRON, OHIO . . . . .	-	-	-	-	-	-	-	-	40	66 332	29	24 484
4	ALBANY-SCHENECTADY-TROY, N.Y. . . . .	-	-	-	-	1	(0)	-	-	62	111 328	50	75 684
5	ALLEN-TOWN-BETHLEHEM-EASTON, PA.-N.J. . . . .	1	(0)	-	-	-	-	-	-	34	67 949	24	43 314
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF. . . . .	1	(0)	1	(0)	1	(0)	1	(0)	78	116 082	58	50 470
7	ATLANTA, GA. . . . .	2	(0)	1	(0)	5	(0)	4	(0)	249	762 292	122	199 453
8	BALTIMORE, MD. . . . .	8	26 165	3	(0)	5	8 371	1	(0)	163	299 320	95	145 975
9	BIRMINGHAM, ALA. . . . .	2	(0)	2	(0)	1	(0)	1	(0)	83	157 957	52	93 967
10	BOSTON, MASS. . . . .	4	(0)	-	-	103	351 905	64	(0)	443	844 694	252	286 267
11	BRIEGPORT, CONN. . . . .	-	-	-	-	1	(0)	1	(0)	40	44 428	29	24 846
12	BUFFALO, N.Y. . . . .	6	7 108	1	(0)	4	1 138	3	(0)	115	201 372	74	106 621
13	CHARLOTTE, N.C. . . . .	3	(0)	1	(0)	2	(0)	1	(0)	116	351 551	56	152 318
14	CHICAGO, ILL. . . . .	60	611 287	12	(0)	34	(0)	22	(0)	830	3 355 225	463	747 550
15	CINCINNATI, OHIO-KY.-IND. . . . .	10	61 242	3	(0)	9	9 362	4	(0)	152	369 116	85	122 480
16	CLEVELAND, OHIO . . . . .	4	(0)	-	-	2	(0)	2	(0)	288	623 408	145	202 195
17	COLUMBUS, OHIO . . . . .	5	(0)	2	(0)	5	(0)	3	(0)	87	152 422	60	793 338
18	DALLAS, TEX. . . . .	10	8 704	5	(0)	4	6 239	3	(0)	312	707 506	152	187 110
19	DAYTON, OHIO. . . . .	8	(0)	2	(0)	1	(0)	-	-	118	286 190	62	103 065
20	DENVER, COLO. . . . .	9	94 825	4	(0)	6	5 863	4	(0)	192	345 775	108	137 877
21	DES MOINES, IOWA. . . . .	2	(0)	-	-	2	(0)	2	(0)	47	66 187	29	46 666
22	DETROIT, MICH. . . . .	8	81 192	4	(0)	8	(0)	7	(0)	360	879 169	210	333 966
23	FLINT, MICH. . . . .	1	(0)	-	-	2	(0)	2	(0)	23	31 323	19	28 329
24	FORT WAYNE, IND. . . . .	1	(0)	-	-	1	(0)	1	(0)	37	55 187	24	13 597
25	FORT WORTH, TEX. . . . .	24	102 611	6	4 066	7	(0)	6	(0)	56	66 224	45	51 766
26	FRESNO, CALIF. . . . .	6	9 474	-	-	4	1 079	2	(0)	49	71 930	40	41 902
27	GRAND RAPIDS, MICH. . . . .	2	(0)	-	-	3	(0)	1	(0)	60	81 210	46	60 816
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. . . . .	2	(0)	1	(0)	12	31 436	4	(0)	72	67 326	51	42 311
29	HARRISBURG, PA. . . . .	9	9 578	1	(0)	2	(0)	1	(0)	34	63 976	25	49 806
30	HARTFORD, CONN. . . . .	2	(0)	-	-	12	56 687	7	(0)	81	161 663	51	85 266
31	HONOLULU, HAWAII. . . . .	2	(0)	1	(0)	1	(0)	-	-	55	81 446	42	51 877
32	HOUSTON, TEX. . . . .	9	30 157	3	2 591	5	38 177	5	38 177	220	369 014	143	210 162
33	INDIANAPOLIS, IND. . . . .	22	204 381	1	(0)	2	(0)	1	(0)	126	313 170	58	125 672
34	JACKSONVILLE, FLA. . . . .	6	5 578	1	(0)	1	(0)	1	(0)	59	156 120	45	77 894
35	JERSEY CITY, N.J. . . . .	1	(0)	-	-	1	(0)	1	(0)	51	181 548	39	72 124
36	KANSAS CITY, MO.-KANS. . . . .	39	328 604	8	13 575	8	23 426	5	(0)	195	453 285	96	134 742
37	LOS ANGELES-LONG BEACH, CALIF. . . . .	17	112 014	8	5 054	21	(0)	17	20 558	933	1 857 609	620	857 044
38	LOUISVILLE, KY.-IND. . . . .	12	83 706	2	(0)	12	26 292	7	(0)	70	111 203	54	83 236
39	MEMPHIS, TENN.-ARK. . . . .	9	(0)	1	(0)	4	(0)	4	(0)	94	134 569	56	84 001
40	MIAMI, FLA. . . . .	1	(0)	1	(0)	3	2 509	1	(0)	174	229 955	136	154 393
41	MILWAUKEE, WIS. . . . .	15	73 666	1	(0)	13	(0)	9	(0)	152	385 043	99	138 536
42	MINNEAPOLIS-ST. PAUL, MINN. . . . .	37	(0)	3	(0)	4	(0)	3	(0)	277	657 257	140	205 038
43	NASHVILLE, TENN. . . . .	14	43 720	3	(0)	7	5 503	3	(0)	60	155 968	40	70 066
44	NEW HAVEN, CONN. . . . .	-	-	-	-	-	-	-	-	57	115 384	44	42 301
45	NEW ORLEANS, LA. . . . .	2	(0)	1	(0)	4	2 212	2	(0)	142	284 918	85	118 219
46	NEW YORK, N.Y. . . . .	8	(0)	8	(0)	378	683 470	284	(0)	1 591	3 154 782	1 233	1 456 049
47	NEWARK, N.J. . . . .	2	(0)	-	-	10	14 648	9	(0)	245	819 339	164	293 194
48	NORFOLK-PORTSMOUTH, VA. . . . .	1	(0)	-	-	2	(0)	2	(0)	36	25 819	30	22 450
49	OKLAHOMA CITY, OKLA. . . . .	22	182 415	-	-	2	(0)	1	(0)	71	96 728	54	74 031
50	OMAHA, NEBR.-IOWA . . . . .	57	650 122	10	(0)	3	(0)	3	(0)	65	125 505	41	54 362
51	ORLANDO, FLA. . . . .	2	(0)	1	(0)	1	(0)	1	(0)	103	134 254	55	53 716
52	PATERSON-CLIFTON-PASSAIC, N.J. . . . .	2	(0)	2	(0)	5	(0)	4	(0)	193	322 737	110	91 060
53	PEORIA, ILL. . . . .	14	120 845	1	(0)	-	-	-	-	32	56 413	25	49 563
54	PHILADELPHIA, PA.-N.J. . . . .	8	(0)	-	-	36	60 497	22	(0)	500	1 244 466	278	415 272
55	PHOENIX, ARIZ. . . . .	10	46 461	3	(0)	4	4 213	2	(0)	131	157 191	70	69 710
56	PITTSBURGH, PA. . . . .	4	(0)	-	-	5	(0)	3	(0)	223	545 321	131	200 744
57	PORTLAND, OREG.-WASH. . . . .	5	(0)	1	(0)	13	(0)	11	7 777	133	290 224	81	137 657
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS. . . . .	-	-	-	-	7	(0)	7	(0)	69	87 187	63	(0)
59	RICHMOND, VA. . . . .	2	(0)	-	-	17	385 938	13	(0)	70	294 638	37	76 296
60	ROCHESTER, N.Y. . . . .	2	(0)	1	(0)	1	(0)	1	(0)	101	195 856	62	99 454
61	SACRAMENTO, CALIF. . . . .	2	(0)	1	(0)	5	(0)	3	(0)	48	74 250	38	65 261
62	ST. LOUIS, MO.-ILL. . . . .	40	331 211	5	5 557	7	7 690	7	7 690	248	687 689	135	211 334
63	SALT LAKE CITY, UTAH. . . . .	2	(0)	1	(0)	6	11 546	2	(0)	81	120 676	43	(0)
64	SAN ANTONIO, TEX. . . . .	10	49 161	2	(0)	4	(0)	3	(0)	68	142 197	55	118 153
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF. . . . .	11	22 809	4	7 014	-	-	-	-	40	38 773	33	30 187
66	SAN DIEGO, CALIF. . . . .	-	-	-	-	1	(0)	1	(0)	95	80 401	69	58 375
67	SAN FRANCISCO-OAKLAND, CALIF. . . . .	2	(0)	1	(0)	10	34 371	5	10 640	377	1 102 104	214	320 935
68	SAN JOSE, CALIF. . . . .	2	(0)	2	(0)	-	-	-	-	115	205 500	62	81 520
69	SEATTLE-EVERETT, WASH. . . . .	7	17 101	1	(0)	7	(0)	6	(0)	212	416 368	110	178 710
70	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN. . . . .	4	(0)	-	-	2	(0)	1	(0)	38	32 670	31	28 626
71	SYRACUSE, N.Y. . . . .	5	7 056	-	-	-	-	-	-	150	345 117	61	81 645
72	TAMPA-ST. PETERSBURG, FLA. . . . .	4	10 381	2	(0)	5	3 903	3	(0)	117	222 367	78	97 979
73	TOLEDO, OHIO-MICH. . . . .	3	(0)	1	(0)	1	(0)	-	-	46	107 131	38	82 002
74	TULSA, OKLA. . . . .	11	58 231	1	(0)	-	-	-	-	61	68 400	31	33 835
75	WASHINGTON, D.C.-MO.-VA. . . . .	3	4 558	-	-	8	15 548	2	(0)	243	948 321	134	195 385
76	WICHITA, KANS. . . . .	16	81 355	1	(0)	4	(0)	-	-	48	68 924	37	41 672
77	WILMINGTON, DEL.-N.J.-MO. . . . .	1	(0)	-	-	3	(0)	1	(0)	27	39 946	22	33 704

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Electrical goods (SIC 506)--Continued												Line number
Electrical apparatus, equipment, supplies (SIC 5063)				Electrical appliances, TV and radio sets (SIC 5064)				Electronic parts and equipment (SIC 5065)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
800	2 159 692	595	550 743	475	1 236 657	382	882 476	849	1 121 539	604	506 550	1
383	1 427 698	220	311 745	161	1 335 476	104	363 383	316	641 279	161	103 373	2
22	58 931	13	(0)	2	(0)	1	(0)	16	(0)	15	(0)	3
22	49 262	15	(0)	20	54 747	17	51 954	20	7 319	18	(0)	4
22	43 742	14	(0)	5	19 192	4	(0)	7	5 015	6	(0)	5
27	27 615	20	(0)	19	17 030	17	(0)	32	71 437	21	15 826	6
144	489 424	66	63 785	45	164 815	25	(0)	60	108 053	31	(0)	7
70	143 080	35	47 270	25	78 202	19	70 054	68	78 038	41	28 651	8
42	84 915	23	38 224	17	57 433	14	(0)	24	15 609	15	(0)	9
200	480 747	116	135 565	47	115 014	31	(0)	196	248 933	105	(0)	10
20	31 225	16	18 083	7	(0)	4	(0)	13	(0)	9	(0)	11
55	89 719	30	29 181	23	70 208	16	61 036	37	41 445	28	16 404	12
65	242 103	27	74 393	25	92 345	15	73 674	26	17 103	14	4 251	13
364	1 382 156	208	(0)	159	1 333 417	102	(0)	307	639 652	153	(0)	14
78	242 567	36	53 685	25	82 267	15	53 676	49	44 282	34	15 119	15
140	388 118	58	76 058	54	126 175	38	94 299	94	109 115	49	31 838	16
48	93 821	31	49 556	9	34 124	8	(0)	30	24 477	21	(0)	17
124	384 700	57	69 792	41	107 750	24	66 530	147	215 056	71	50 788	18
37	146 650	17	34 588	22	60 853	18	52 595	59	78 687	27	15 882	19
85	(0)	43	51 649	34	(0)	23	68 612	73	(0)	42	17 616	20
29	37 678	15	20 196	10	25 443	9	(0)	8	3 066	5	(0)	21
195	555 094	104	125 665	66	225 565	44	169 181	99	98 510	62	39 120	22
12	21 871	10	(0)	5	7 649	4	(0)	6	1 803	5	(0)	23
12	(0)	8	(0)	4	(0)	4	(0)	21	32 378	12	(0)	24
28	33 631	23	(0)	10	15 960	9	(0)	18	16 633	13	6 535	25
18	15 470	11	(0)	17	52 722	15	(0)	14	3 738	14	3 738	26
28	39 426	18	20 857	16	35 772	15	(0)	16	6 012	13	(0)	27
42	45 685	29	27 126	4	7 206	3	(0)	26	14 435	19	(0)	28
16	24 182	11	18 837	7	36 676	5	(0)	11	3 118	9	(0)	29
44	92 968	28	33 979	16	52 657	12	47 978	21	16 038	11	3 309	30
23	58 254	16	36 139	17	14 863	15	(0)	15	8 329	11	(0)	31
112	231 959	64	101 217	34	87 097	29	79 189	74	49 958	50	29 756	32
60	145 002	23	35 800	15	76 906	12	(0)	51	91 262	23	(0)	33
30	100 381	19	26 597	16	51 176	14	(0)	13	4 563	12	(0)	34
26	72 644	20	25 472	11	91 205	9	(0)	14	17 699	10	(0)	35
94	286 056	40	50 133	36	94 002	25	62 286	65	73 227	31	22 323	36
344	851 023	217	260 728	183	446 907	150	382 774	406	559 679	253	213 542	37
36	57 032	22	(0)	16	48 149	15	(0)	18	6 022	17	(0)	38
59	76 852	28	35 189	18	47 545	15	(0)	17	10 172	13	(0)	39
58	89 357	38	38 859	61	118 869	51	99 033	55	21 729	47	16 501	40
86	278 529	43	57 192	24	78 766	21	67 156	42	27 748	35	14 188	41
123	400 285	55	(0)	42	(0)	30	82 161	112	(0)	55	(0)	42
30	112 738	17	32 908	18	36 061	14	31 326	12	7 169	9	5 832	43
30	85 071	22	17 794	8	16 589	8	16 589	19	13 724	14	7 918	44
76	189 228	42	(0)	25	75 986	17	60 024	41	19 704	26	(0)	45
565	1 508 941	440	405 006	396	853 461	320	617 435	630	792 380	473	433 608	46
110	455 293	71	76 079	38	209 353	32	184 103	97	154 693	61	33 012	47
16	14 331	14	(0)	6	7 048	5	(0)	14	4 440	11	3 472	48
31	33 473	20	15 443	19	55 384	17	(0)	21	7 871	17	(0)	49
32	(0)	15	(0)	19	27 952	15	(0)	14	17 620	11	(0)	50
39	65 212	19	31 293	9	9 258	9	9 258	55	59 784	27	13 165	51
77	99 054	46	25 286	22	73 912	17	41 238	94	149 771	47	24 536	52
15	24 867	10	(0)	11	30 131	10	(0)	6	1 415	5	(0)	53
234	634 249	120	149 243	67	365 551	40	186 562	199	244 666	118	79 467	54
54	77 116	26	25 901	22	36 549	20	(0)	55	43 526	24	(0)	55
130	387 654	62	78 178	39	128 970	28	105 239	54	28 697	41	17 327	56
77	197 428	39	63 452	28	(0)	22	(0)	28	16 721	20	(0)	57
35	32 470	30	(0)	19	38 601	18	(0)	15	16 116	15	16 116	58
43	243 639	16	36 959	12	43 141	10	(0)	15	7 858	11	(0)	59
42	84 380	25	(0)	16	37 241	14	(0)	43	74 235	23	22 562	60
22	30 944	13	(0)	15	38 707	14	(0)	11	4 599	11	4 599	61
106	342 638	49	81 924	45	147 174	32	(0)	97	197 877	54	(0)	62
47	64 228	20	23 282	17	(0)	14	(0)	17	10 526	9	(0)	63
28	37 725	20	25 151	24	99 245	20	(0)	16	5 227	15	(0)	64
20	28 568	16	(0)	9	4 467	7	(0)	11	5 738	10	(0)	65
26	39 126	16	27 282	18	14 572	16	(0)	51	26 703	37	(0)	66
180	754 320	91	132 476	72	191 027	45	142 161	125	156 757	78	46 298	67
23	49 289	16	(0)	9	8 518	7	(0)	83	147 693	39	53 100	68
95	239 181	46	69 000	37	102 195	28	(0)	80	74 992	36	(0)	69
22	22 693	17	(0)	6	5 346	6	5 346	10	4 631	8	(0)	70
55	172 972	15	21 137	21	51 928	15	42 872	74	120 217	31	17 636	71
56	140 123	33	40 095	21	60 979	15	49 740	40	21 265	30	8 144	72
21	50 969	14	(0)	14	53 261	13	(0)	11	2 901	11	2 901	73
40	54 783	19	26 194	3	(0)	2	(0)	18	(0)	10	(0)	74
66	661 909	32	81 530	42	86 651	33	62 399	135	199 761	69	51 456	75
23	37 482	17	17 324	15	26 304	12	(0)	10	5 138	8	(0)	76
15	(0)	11	(0)	3	(0)	2	(0)	9	(0)	9	(0)	77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Hardware, plumbing, heating equipment, supplies (SIC 507)											
		Total				Hardware (SIC 5072)				Plumbing and heating equipment and supplies (SIC 5074)			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
STANDARD METROPOLITAN STATISTICAL AREAS													
1	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY, N.J.	1 777	1 328 682	1 522	897 510	792	580 874	681	372 519	727	500 896	626	374 930
2	CHICAGO, ILL.-NORTHWESTERN INDIANA, IND.	650	1 886 902	475	1 484 705	296	415 386	209	251 068	255	314 033	200	188 706
STANDARD METROPOLITAN STATISTICAL AREAS													
3	AKRON, OHIO	35	28 776	26	(0)	11	10 940	7	7 794	16	13 691	13	(0)
4	ALBANY-SCHENECTADY-TROY, N.Y.	64	51 354	52	37 632	13	9 747	10	6 642	37	26 687	32	(0)
5	ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J.	35	22 671	31	19 256	12	(0)	10	(0)	18	12 468	16	(0)
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF.	53	57 136	45	28 989	27	34 720	19	(0)	22	21 218	22	21 218
7	ATLANTA, GA.	178	250 990	112	123 029	61	95 483	32	47 784	75	87 568	56	(0)
8	BALTIMORE, MD.	141	97 198	107	65 288	41	24 495	32	(0)	67	54 983	50	37 886
9	BIRMINGHAM, ALA.	70	89 915	53	(0)	25	40 594	20	(0)	21	22 263	14	15 327
10	BOSTON, MASS.	362	323 938	265	184 131	118	111 148	82	(0)	189	161 483	140	94 993
11	BRIEGEPORT, CONN.	27	14 177	21	10 124	7	2 979	3	(0)	17	10 598	16	(0)
12	BUFFALO, N.Y.	118	89 588	83	52 244	35	19 184	24	10 952	57	43 393	42	27 963
13	CHARLOTTE, N.C.	106	149 004	72	69 504	30	41 260	22	33 603	54	85 123	37	29 709
14	CHICAGO, ILL.	628	1 872 788	453	1 470 591	293	413 258	206	248 940	240	303 812	185	178 285
15	CINCINNATI, OHIO-KY.-IND.	134	104 315	83	58 649	40	35 148	23	21 052	70	52 659	42	29 222
16	CLEVELAND, OHIO	231	315 725	162	167 733	94	150 226	63	84 620	109	125 728	78	64 865
17	COLUMBUS, OHIO	79	77 267	63	52 165	19	15 654	16	10 209	40	39 348	33	34 880
18	DALLAS, TEX.	193	228 970	132	128 569	66	92 570	40	61 333	76	76 139	56	44 321
19	DAYTON, OHIO	44	32 419	38	27 310	13	6 033	12	(0)	21	17 563	18	(0)
20	DENVER, COLO.	143	104 062	88	61 648	35	19 881	18	7 503	77	63 073	45	(0)
21	DES MOINES, IOWA	42	33 082	29	22 895	7	5 979	6	(0)	26	19 766	17	12 976
22	DETROIT, MICH.	310	369 849	221	181 653	120	117 852	83	60 155	145	213 001	105	104 823
23	FLINT, MICH.	26	18 999	23	(0)	9	(0)	7	(0)	15	14 217	14	(0)
24	FORT WAYNE, IND.	32	64 917	29	63 864	8	47 703	7	(0)	17	14 684	15	(0)
25	FORT WORTH, TEX.	79	53 487	65	42 290	28	17 445	24	(0)	34	27 909	26	19 280
26	FRESNO, CALIF.	31	16 834	31	16 834	6	1 713	6	1 713	12	9 685	12	9 685
27	GRAND RAPIDS, MICH.	54	44 018	40	31 495	17	9 801	12	(0)	28	29 269	21	23 841
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C.	61	62 062	48	46 252	21	25 079	17	(0)	27	26 600	21	23 562
29	HARRISBURG, PA.	28	21 068	22	18 405	7	3 223	5	(0)	16	16 027	12	(0)
30	HARTFORD, CONN.	73	54 213	55	37 906	21	14 592	16	10 656	36	24 481	26	19 220
31	HONOLULU, HAWAII	32	(0)	25	(0)	17	(0)	13	(0)	9	3 432	6	2 410
32	HOUSTON, TEX.	191	209 574	144	124 888	56	76 913	41	59 681	77	73 479	62	44 169
33	INDIANAPOLIS, IND.	101	102 601	66	68 244	19	28 857	12	21 445	62	52 133	43	38 871
34	JACKSONVILLE, FLA.	77	69 155	56	44 713	25	20 601	18	11 037	31	28 533	23	22 525
35	JERSEY CITY, N.J.	60	48 553	54	37 562	24	(0)	22	(0)	28	20 759	24	(0)
36	KANSAS CITY, MO.-KAN.	144	148 920	105	99 455	43	60 256	33	48 747	73	64 190	53	40 603
37	LOS ANGELES-LONG BEACH, CALIF.	619	576 408	468	375 766	288	261 198	221	181 480	215	206 426	172	151 726
38	LOUISVILLE, KY.-IND.	64	115 522	51	101 610	21	(0)	17	(0)	24	21 385	19	18 156
39	MEMPHIS, TENN.-ARK.	68	98 138	47	65 453	19	40 027	12	24 941	24	38 464	18	29 680
40	MIAMI, FLA.	123	95 866	107	75 591	46	23 270	42	(0)	39	36 631	35	(0)
41	MILWAUKEE, WIS.	128	107 357	81	67 012	36	36 029	24	23 711	59	53 047	37	35 903
42	MINNEAPOLIS-ST. PAUL, MINN.	197	335 452	120	243 803	66	181 464	42	(0)	100	121 565	61	83 816
43	NASHVILLE, TENN.	50	59 249	39	41 372	14	23 263	8	13 753	19	21 403	17	(0)
44	NEW HAVEN, CONN.	46	32 648	42	30 599	14	12 667	14	12 667	23	12 955	19	10 906
45	NEW ORLEANS, LA.	104	107 189	73	61 342	28	32 911	20	(0)	40	37 046	29	19 680
46	NEW YORK, N.Y.	1 328	972 589	1 151	673 616	639	457 263	548	300 037	498	335 942	443	263 744
47	NEWARK, N.J.	221	176 254	175	89 512	69	59 359	58	30 193	114	79 803	85	40 415
48	NORFOLK-PORTSMOUTH, VA.	44	33 450	36	27 470	9	7 680	7	(0)	21	15 598	19	(0)
49	OKLAHOMA CITY, OKLA.	56	51 740	48	46 258	12	12 623	11	(0)	24	21 239	21	(0)
50	OMAHA, NEBR.-IOWA	66	54 871	52	46 928	16	11 771	12	10 651	32	33 602	26	30 356
51	ORLANDO, FLA.	45	23 600	43	(0)	10	3 311	10	3 311	18	9 484	18	9 484
52	PATERSON-CLIFTON-PASSAIC, N.J.	129	99 432	106	67 750	53	45 278	46	(0)	60	37 224	49	30 312
53	PEORIA, ILL.	27	19 516	19	13 288	4	2 803	2	(0)	14	10 045	13	(0)
54	PHILADELPHIA, PA.-N.J.	437	373 278	344	229 635	152	135 937	124	90 035	220	170 898	177	111 323
55	PHOENIX, ARIZ.	75	55 461	59	44 123	17	11 097	14	(0)	30	27 741	23	(0)
56	PITTSBURGH, PA.	149	144 708	101	74 745	41	23 988	29	17 539	82	100 117	55	48 555
57	PORTLAND, OREG.-WASH.	115	124 477	83	(0)	49	58 565	32	(0)	48	(0)	37	(0)
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS.	68	34 732	67	(0)	22	10 639	22	10 639	38	17 623	37	(0)
59	RICHMOND, VA.	51	71 252	36	39 868	13	15 425	8	(0)	29	44 793	20	18 289
60	ROCHESTER, N.Y.	80	44 032	70	38 997	20	8 579	19	(0)	43	29 383	39	(0)
61	SACRAMENTO, CALIF.	45	42 866	40	(0)	14	19 656	12	(0)	19	17 763	17	(0)
62	ST. LOUIS, MO.-ILL.	208	187 253	139	118 980	67	50 830	40	(0)	97	86 890	72	(0)
63	SALT LAKE CITY, UTAH	70	51 473	49	40 554	20	(0)	15	(0)	40	28 598	27	21 286
64	SAN ANTONIO, TEX.	63	47 809	51	38 398	16	10 765	15	(0)	19	14 608	16	(0)
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF.	31	16 947	31	16 947	7	876	7	876	15	11 472	15	11 472
66	SAN DIEGO, CALIF.	47	42 785	44	(0)	15	15 667	14	(0)	17	19 252	17	19 252
67	SAN FRANCISCO-OAKLAND, CALIF.	310	287 917	229	171 912	140	134 424	101	74 110	108	108 004	82	78 579
68	SAN JOSE, CALIF.	37	27 328	33	23 997	13	5 736	11	(0)	16	16 083	15	(0)
69	SEATTLE-EVERETT, WASH.	160	118 939	104	81 657	65	39 940	41	(0)	67	61 720	48	45 642
70	SPRINGFIELD-CHICOPPEE-HOLYOKE, MASS.-CONN.	38	24 886	33	22 024	8	6 823	7	(0)	27	16 548	24	(0)
71	SYRACUSE, N.Y.	69	48 031	50	32 146	20	13 042	13	8 988	36	23 702	28	20 314
72	TAMPA-ST. PETERSBURG, FLA.	95	51 632	73	40 791	28	22 848	23	19 871	39	19 410	31	14 965
73	TOLEDO, OHIO-MICH.	58	51 771	46	46 861	15	25 863	13	(0)	29	17 472	20	13 974
74	TULSA, OKLA.	51	31 750	43	29 726	14	5 445	13	(0)	21	20 568	18	(0)
75	WASHINGTON, D.C.-MD.-VA.	141	169 770	112	120 582	41	29 514	33	23 529	68	93 008	59	72 992
76	WICHITA, KANS.	39	23 339	38	(0)	10	3 589	10	3 589	17	13 696	16	(0)
77	WILMINGTON, DEL.-N.J.-MO.	22	22 120	20	(0)	9	(0)	8	(0)	11	11 138	11	11 138

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Hardware; plumbing, heating equipment, supplies (SIC 507)--Con.				Machinery, equipment, and supplies (SIC 508)								Line number
Air-conditioning, refrigeration equipment, supplies (SIC 5077)				Total				Commercial machines and equipment (SIC 5081)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
258	246 912	215	150 061	5 285	5 692 999	4 179	2 598 516	787	1 069 047	569	267 895	1
99	157 483	66	45 131	2 550	3 706 824	1 725	1 377 984	315	581 445	208	113 534	2
8	4 145	6	(0)	153	156 708	112	83 006	34	35 764	14	6 186	3
14	14 920	10	(0)	201	222 044	140	81 224	43	47 564	19	4 311	4
5	(0)	5	(0)	112	59 414	92	42 722	28	18 669	15	4 637	5
4	1 198	4	(0)	256	137 228	203	81 068	49	20 073	33	8 591	6
42	67 939	24	(0)	728	1 212 615	413	350 965	119	198 286	77	60 482	7
33	17 720	25	(0)	458	487 081	319	211 173	87	87 148	52	17 069	8
24	27 058	19	(0)	288	341 021	178	138 707	41	34 860	19	5 477	9
55	51 307	43	(0)	1 035	1 067 212	749	499 755	147	198 007	96	32 633	10
3	600	2	(0)	113	83 989	86	47 566	30	24 324	16	2 585	11
26	27 011	17	13 329	470	416 622	310	185 388	69	62 897	42	20 182	12
22	22 621	13	6 192	341	419 734	213	180 310	57	54 651	27	12 654	13
95	155 718	62	43 366	2 478	3 638 319	1 664	1 333 502	295	555 156	195	(0)	14
24	16 508	18	8 375	526	648 051	292	217 546	71	78 037	35	20 558	15
28	39 771	21	18 248	927	1 117 796	566	425 221	111	128 626	63	23 858	16
20	22 265	14	7 076	263	2402 667	180	136 099	55	59 310	29	13 556	17
51	60 261	36	22 915	779	7996 059	504	378 151	108	134 539	66	22 765	18
10	8 823	8	(0)	226	216 974	150	116 801	37	56 242	15	10 103	19
31	21 108	25	(0)	544	514 522	368	220 196	105	98 408	61	12 972	20
9	7 337	6	(0)	148	211 276	102	90 994	36	40 050	18	12 617	21
45	38 996	33	16 675	1 342	1 735 613	901	591 978	143	208 672	90	40 693	22
2	(0)	2	(0)	91	73 074	61	33 783	17	23 300	6	2 116	23
7	2 530	7	2 530	114	89 441	83	64 534	23	19 077	9	3 548	24
17	8 133	15	(0)	278	259 989	212	149 404	44	47 060	24	6 562	25
13	5 436	13	5 436	124	59 737	96	33 435	28	12 276	15	3 391	26
9	4 948	7	(0)	233	186 380	169	112 454	40	30 990	20	6 603	27
13	10 383	10	(0)	230	198 639	168	118 622	61	39 315	33	8 307	28
5	1 818	5	1 818	115	136 734	72	64 965	30	25 184	11	2 167	29
16	15 140	13	8 030	269	271 907	176	123 012	39	79 832	19	5 647	30
6	3 021	6	3 021	139	78 868	111	(0)	34	34 258	18	(0)	31
58	59 182	41	21 038	926	1 276 974	656	705 828	111	154 469	70	23 253	32
20	21 611	11	7 928	410	564 099	248	216 428	53	71 822	24	12 623	33
21	20 021	15	11 151	217	162 047	150	86 137	47	37 456	26	9 503	34
8	(0)	8	(0)	137	101 865	108	60 425	18	10 953	15	8 010	35
28	24 474	19	10 105	518	764 707	338	278 545	80	92 207	46	20 995	36
116	108 784	75	42 560	2 564	2 705 488	1 937	1 287 758	378	489 861	260	103 028	37
19	(0)	15	(0)	280	249 484	211	139 385	59	33 450	37	8 423	38
25	19 647	17	10 832	320	388 111	224	147 361	57	44 248	33	13 338	39
38	35 965	30	23 703	551	343 301	476	240 704	94	82 118	69	26 282	40
33	18 281	20	7 398	578	628 227	385	276 041	79	80 178	52	17 117	41
31	32 423	17	(0)	719	1 024 301	482	388 056	110	144 733	64	32 381	42
17	14 583	14	(0)	185	244 600	138	157 527	51	62 816	29	36 335	43
9	7 026	9	7 026	135	108 765	103	59 942	31	20 410	17	2 849	44
36	37 232	24	(0)	448	483 711	312	289 115	61	55 928	32	15 550	45
191	179 384	160	109 835	3 724	4 113 898	3 018	1 865 997	576	834 710	433	210 006	46
38	37 092	32	18 904	760	818 529	547	347 447	106	156 356	66	21 662	47
14	10 172	10	6 214	137	85 776	108	56 430	35	27 405	16	4 075	48
20	17 878	16	(0)	301	219 116	232	154 564	47	38 638	27	8 845	49
18	9 498	14	5 921	202	342 465	146	107 016	44	36 927	25	9 313	50
17	10 805	15	(0)	170	78 803	120	43 333	44	20 490	27	6 175	51
16	16 930	11	9 325	542	493 338	409	240 303	62	55 833	34	20 341	52
9	6 668	4	3 284	110	313 426	79	62 674	27	25 307	15	3 652	53
65	66 443	43	28 277	1 395	1 593 294	981	628 368	188	286 836	124	43 919	54
28	(0)	22	(0)	293	190 672	237	136 658	59	36 924	41	11 376	55
26	20 603	17	8 651	764	1 056 502	466	418 739	101	123 131	66	19 416	56
18	(0)	14	(0)	462	447 745	345	233 735	72	55 562	45	16 985	57
8	6 470	8	6 470	208	134 007	165	89 475	44	34 275	25	12 246	58
9	11 034	8	(0)	185	252 509	122	118 037	32	41 157	13	8 273	59
17	6 070	12	3 735	289	304 391	187	137 300	47	50 073	25	9 050	60
12	5 447	11	(0)	169	156 552	136	74 228	39	52 864	21	6 937	61
44	49 533	27	25 614	787	1 134 921	501	357 985	127	159 988	79	33 648	62
10	(0)	7	(0)	259	202 649	183	114 796	53	42 469	32	11 406	63
28	22 436	20	14 406	215	123 906	178	86 139	50	31 887	31	9 447	64
9	4 599	9	4 599	152	76 213	128	49 317	31	27 059	18	5 237	65
15	7 866	13	(0)	232	128 718	191	79 622	57	44 424	35	6 369	66
62	45 489	46	19 223	1 253	1 381 900	879	563 223	193	256 378	129	55 850	67
8	5 509	7	(0)	217	151 464	154	65 863	58	38 955	34	7 756	68
28	17 279	15	(0)	567	592 092	368	322 713	93	97 324	53	21 732	69
3	1 515	2	(0)	139	85 353	107	50 160	24	19 261	9	3 133	70
13	11 287	9	2 844	247	315 411	168	126 985	39	35 995	17	7 638	71
28	9 374	19	5 955	279	165 601	222	99 037	61	38 155	37	11 047	72
14	8 436	13	(0)	218	143 095	160	77 153	43	22 670	22	4 620	73
16	5 737	12	4 612	325	283 504	239	164 632	43	40 733	26	7 531	74
32	47 248	20	24 061	472	678 118	317	181 043	112	286 574	59	19 642	75
12	6 054	12	6 054	194	147 601	150	83 375	36	27 295	17	5 160	76
2	(0)	1	(0)	108	124 431	72	(0)	31	(0)	12	(0)	77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Machinery, equipment, and supplies (SIC 508)--Continued											
		Construction, mining machinery, equipment (SIC 5082)				Farm machinery and equipment (SIC 5083)				Industrial machinery and equipment (SIC 5084)			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
	STANOARD CONSOLIOATED AREAS												
1	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY, . .	202	252 663	166	149 449	69	70 036	58	57 789	1 441	1 708 464	1 023	694 449
2	CHICAGO, ILL.-NDRTHWESTERN INDIANA, . . . .	96	183 080	70	(D)	69	112 329	56	(D)	771	1 187 637	431	340 072
	STANDARD METROPOLITAN STATISTICAL AREAS												
3	AKRON, OHIO . . . . .	6	2 918	6	2 918	4	(D)	4	(O)	31	33 362	19	8 894
4	ALBANY-SCHENECTADY-TRDY, N.Y. . . . .	20	31 859	16	21 568	8	25 727	7	(O)	36	17 032	24	9 297
5	ALLENSTOWN-BETHLEHEM-EASTON, PA.-N.J. . . .	10	3 982	9	(D)	2	(D)	2	(D)	25	12 280	21	11 056
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF. . .	16	20 287	14	(O)	6	4 329	6	4 329	46	30 592	31	13 011
7	ATLANTA, GA. . . . .	48	89 134	35	(D)	19	121 896	12	9 105	203	308 421	80	55 800
8	BALTIMORE, MD. . . . .	27	58 407	23	46 888	8	(D)	6	(D)	112	79 512	67	33 677
9	BIRMINGHAM, ALA. . . . .	17	22 098	15	(D)	6	(D)	5	(D)	98	110 657	51	31 542
10	BOSTON, MASS. . . . .	56	60 801	46	(D)	21	22 682	20	(D)	268	297 219	158	128 249
11	BRIEOPEORT, CONN. . . . .	1	(D)	-	-	-	-	-	-	27	25 594	20	14 442
12	BUFFALO, N.Y. . . . .	20	21 241	18	(D)	8	10 203	8	10 203	159	163 282	86	55 596
13	CHARLOTTE, N.C. . . . .	17	30 828	17	30 828	19	52 974	13	(D)	118	128 979	67	48 784
14	CHICAGO, ILL. . . . .	90	172 331	65	70 110	67	(D)	54	70 534	767	1 185 946	429	(D)
15	CINCINNATI, OHIO-KY.-IND. . . . .	20	30 676	18	(O)	12	6 714	12	6 714	167	201 049	70	57 692
16	CLEVELAND, OHIO . . . . .	40	50 908	29	(O)	17	18 711	14	(D)	344	387 153	177	115 771
17	COLUMBUS, OHIO . . . . .	21	34 544	19	(O)	21	175 886	10	14 452	45	36 054	31	18 962
18	DALLAS, TEX. . . . .	60	80 895	46	52 341	29	143 419	14	11 241	211	262 928	121	120 986
19	DAYTON, OHIO . . . . .	10	8 683	8	(O)	2	(D)	2	(O)	68	62 533	37	31 529
20	DENVER, COLO. . . . .	45	125 823	34	40 743	21	(O)	16	(D)	128	85 563	75	(D)
21	DES MOINES, IOWA . . . . .	10	28 159	9	(D)	13	87 136	8	5 697	24	17 273	14	11 652
22	DETROIT, MICH. . . . .	50	68 078	43	54 400	12	44 772	10	(D)	485	682 071	270	152 211
23	FLINT, MICH. . . . .	3	1 143	3	1 143	6	2 123	5	(D)	15	10 922	7	(D)
24	FORT WAYNE, IND. . . . .	9	11 769	9	11 769	6	6 436	4	(O)	26	27 230	17	21 915
25	FORT WORTH, TEX. . . . .	10	12 613	9	(D)	9	11 898	7	(D)	49	52 793	41	(O)
26	FRESNO, CALIF. . . . .	6	2 392	6	2 392	13	11 254	11	(D)	27	10 769	18	4 826
27	GRAND RAPIDS, MICH. . . . .	16	24 092	15	(O)	7	(D)	4	(D)	64	36 377	41	19 503
28	GREENSBORO-WINSTON-SALEM-HIGH PDINT, N.C.	13	18 956	13	18 956	2	(D)	2	(D)	40	49 541	27	24 735
29	HARRISBURG, PA. . . . .	18	37 615	17	(D)	6	34 424	3	3 913	22	21 835	9	7 398
30	HARTFORD, CONN. . . . .	14	22 022	13	(O)	8	6 824	7	(D)	96	74 303	52	31 164
31	HONOLULU, HAWAII. . . . .	11	(D)	10	(D)	2	(D)	2	(O)	25	(O)	17	(O)
32	HOUSTON, TEX. . . . .	46	73 696	41	68 173	15	17 534	14	(D)	336	642 287	225	405 098
33	INDIANAPOLIS, IND. . . . .	26	48 499	23	(O)	16	111 934	9	4 638	119	141 368	55	52 319
34	JACKSONVILLE, FLA. . . . .	18	28 683	15	25 446	5	9 114	5	9 114	46	31 619	28	10 774
35	JERSEY CITY, N.J. . . . .	5	(D)	5	(D)	-	(D)	-	(D)	31	25 782	19	6 599
36	KANSAS CITY, MO.-KANS. . . . .	31	65 351	25	49 220	32	242 880	17	(O)	131	142 262	65	62 640
37	LOS ANGELES-LONG BEACH, CALIF. . . . .	74	112 903	62	94 246	45	47 090	40	35 185	666	750 563	436	317 606
38	LOUISVILLE, KY.-IND. . . . .	18	44 439	17	(O)	5	(O)	4	(O)	53	46 450	34	21 598
39	MEMPHIS, TENN.-ARK. . . . .	22	34 474	21	(O)	26	167 726	14	(O)	72	55 250	37	26 976
40	MIAMI, FLA. . . . .	24	34 074	22	(O)	13	8 207	11	(D)	92	51 332	75	38 248
41	MILWAUKEE, WIS. . . . .	32	99 287	27	(O)	10	8 168	9	(O)	187	175 516	100	60 401
42	MINNEAPOLIS-ST. PAUL, MINN. . . . .	41	63 448	36	(O)	39	301 124	18	(O)	178	185 779	109	92 909
43	NASHVILLE, TENN. . . . .	13	34 567	13	34 567	3	(O)	2	(O)	36	50 326	25	27 520
44	NEW HAVEN, CONN. . . . .	6	9 316	6	9 316	2	(O)	2	(O)	30	31 884	22	14 332
45	NEW ORLEANS, LA. . . . .	15	19 703	13	(O)	5	5 423	2	(O)	147	256 552	92	148 739
46	NEW YORK, N.Y. . . . .	130	182 954	107	100 567	52	40 477	43	(O)	955	1 176 432	707	504 458
47	NEWARK, N.J. . . . .	37	40 417	30	27 033	12	(O)	10	(O)	249	276 607	152	88 070
48	NORFOLK-PORTSMOUTH, VA. . . . .	12	10 428	12	10 428	1	(O)	1	(D)	24	17 895	18	13 061
49	OKLAHOMA CITY, OKLA. . . . .	21	41 579	20	(O)	9	19 054	7	(O)	101	65 948	90	54 291
50	OMAHA, NEBR.-IOWA . . . . .	16	24 184	14	(O)	15	191 063	9	13 228	30	20 626	18	11 791
51	ORLANDO, FLA. . . . .	9	8 879	8	(O)	6	1 894	5	(O)	32	13 655	19	5 820
52	PATERSON-CLIFTON-PASSAIC, N.J. . . . .	23	18 696	19	(O)	4	6 965	4	6 965	185	201 230	133	82 715
53	PEORIA, ILL. . . . .	12	(D)	11	22 910	10	97 427	6	8 327	17	13 696	12	(O)
54	PHILADELPHIA, PA.-N.J. . . . .	70	99 311	56	(O)	24	49 854	20	(O)	415	459 434	239	159 183
55	PHOENIX, ARIZ. . . . .	28	45 103	22	34 144	15	6 762	13	(O)	61	30 122	47	24 482
56	PITTSBURGH, PA. . . . .	49	124 419	39	91 634	12	18 827	11	(O)	223	333 762	101	126 325
57	PORTLAND, OREG.-WASH. . . . .	45	63 298	38	(O)	24	97 638	16	(O)	113	88 717	78	55 720
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS.	14	10 083	14	10 083	1	(O)	1	(O)	48	42 010	34	26 421
59	RICHMOND, VA. . . . .	18	28 775	18	28 775	12	55 618	8	(O)	50	56 704	31	36 887
60	ROCHESTER, N.Y. . . . .	14	11 905	13	(O)	5	(O)	4	(O)	74	63 455	38	22 555
61	SACRAMENTO, CALIF. . . . .	27	29 818	25	(O)	16	8 599	15	(O)	28	35 430	22	(O)
62	ST. LOUIS, MO.-ILL. . . . .	45	83 912	39	(O)	19	200 768	15	9 151	208	229 285	98	55 412
63	SALT LAKE CITY, UTAH. . . . .	28	41 809	21	(O)	13	19 260	8	(O)	58	43 319	37	(D)
64	SAN ANTONIO, TEX. . . . .	18	22 321	18	22 321	8	5 880	8	5 880	39	14 919	33	12 209
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF..	17	12 246	16	(O)	9	5 045	7	(O)	20	7 812	17	(O)
66	SAN DIEGO, CALIF. . . . .	14	14 557	13	(O)	7	2 884	7	2 884	29	14 209	22	9 851
67	SAN FRANCISCO-OAKLAND, CALIF. . . . .	82	152 926	57	79 296	32	89 864	26	9 646	313	305 265	177	101 634
68	SAN JOSE, CALIF. . . . .	7	7 615	6	(O)	5	1 336	4	(O)	44	33 463	26	8 854
69	SEATTLE-EVERETT, WASH. . . . .	50	52 512	43	44 525	14	7 165	13	(O)	134	148 618	72	64 656
70	SPRINGFIELD-CHICOPPEE-HOLYOKE, MASS.-CONN.	10	8 936	10	8 936	5	(D)	5	(O)	32	21 110	23	11 078
71	SYRACUSE, N.Y. . . . .	24	54 561	20	(O)	19	119 277	12	14 714	69	53 664	43	26 576
72	TAMPA-ST. PETERSBURG, FLA. . . . .	13	16 291	13	16 291	3	2 531	3	2 531	47	29 069	35	16 725
73	TOLEDO, OHIO-MICH. . . . .	15	13 329	13	(O)	6	(O)	6	(D)	65	36 589	41	20 878
74	TULSA, OKLA. . . . .	17	14 588	15	(O)	4	1 325	3	(O)	138	145 044	104	(O)
75	WASHINGTON, O.C.-MO.-VA. . . . .	25	17 604	21	10 918	9	7 015	9	7 015	88	127 337	49	25 478
76	WICHITA, KANS. . . . .	8	10 798	8	10 798	5	25 008	3	(O)	49	21 435	41	19 438
77	WILMINGTON, DEL.-N.J.-MO. . . . .	3	(O)	3	(O)	1	(O)	1	(O)	18	(O)	9	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Machinery, equipment, and supplies (SIC 508)--Continued													Line number
Industrial supplies (SIC 5085)				Professional equipment and supplies (SIC 5086)				Services establishment equipment, supplies (SIC 5087)					
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers			
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)		
919 598	1 113 222 1 004 364	726 393	445 988 396 734	858 326	671 105 283 456	759 260	500 439 188 999	736 306	362 557 175 707	662 266	279 762 111 878	1 2	
37 35 17 46 133 94 63	61 603 39 199 12 856 28 676 292 123 116 011 72 496	31 29 16 41 61 61 36	(0) 25 593 (0) 21 809 (0) 49 122 47 044	19 27 15 35 73 49 29	7 654 10 778 17 698 17 266 93 792 38 550 24 339	17 20 12 26 45 39 21	(0) 7 066 (0) 12 375 61 125 29 248 19 820	19 30 16 34 104 58 30	7 526 (0) 2 893 6 779 53 050 (0) 9 363	19 24 16 31 87 53 28	7 526 6 080 2 893 4 973 (0) (0) (0)	3 4 5 6 7 8 9	
232 38 120 78 578 137 239	269 743 27 106 116 554 102 168 982 982 225 616 382 438	169 35 78 49 373 77 150	100 526 25 303 49 470 33 721 375 352 61 497 138 754	143 6 41 21 319 42 61	122 578 (0) 24 654 22 089 281 250 38 866 69 886	113 6 34 17 254 30 46	101 442 (0) 16 638 (0) (0) 25 194 55 431	147 10 46 17 22 (0) 62 82	83 602 2 579 14 759 16 613 173 729 53 118 43 494	130 8 40 16 254 44 67	63 128 (0) 13 264 9 921 109 900 14 735 20 269	10 11 12 13 14 15 16	
43 134 42 113 24 370 32	56 808 184 372 36 999 91 792 18 577 560 773 28 974	32 73 35 68 21 246 23	27 886 58 229 31 211 (0) 17 603 203 036 18 323	34 79 25 56 19 116 12	16 236 61 378 11 669 33 138 11 043 78 062 4 508	24 55 19 46 14 100 11	12 062 39 365 (0) 27 707 8 958 66 519 (0)	39 92 26 59 20 134 6	16 549 56 098 (0) 17 730 (0) 68 922 2 104	32 76 26 53 16 115 6	12 920 35 390 (0) 3 743 (0) 2 104 (0)	17 18 19 20 21 22 23	
20 50 18 63 41 10 63	13 090 43 915 11 855 63 441 37 678 (0) 55 159	18 37 16 48 35 9 43	(0) 31 349 (0) 35 650 (0) (0) 31 907	11 31 13 15 20 16 19	4 314 26 377 5 171 10 506 8 894 7 693 17 852	8 26 11 14 17 13 15	3 719 24 930 (0) (0) (0) 6 953 16 339	18 33 16 25 51 12 22	(0) 7 221 4 721 10 850 39 011 5 004 8 152	17 31 16 24 39 9 20	(0) (0) (0) (0) 23 494 (0) (0)	24 25 26 27 28 29 30	
19 230 95 37 41 114 500	9 279 257 692 122 397 22 257 36 496 127 606 584 406	18 151 56 28 34 78 367	(0) 116 322 57 224 12 631 21 947 53 910 271 852	25 74 37 19 12 60 274	(0) 60 936 25 470 10 354 5 968 47 412 204 622	23 57 31 13 12 47 213	(0) 41 026 23 065 8 276 5 968 38 969 123 109	22 85 55 33 21 52 314	4 623 35 031 29 998 10 569 8 662 30 162 166 440	22 74 44 29 18 44 285	4 623 (0) (0) 8 890 6 674 (0) 139 518	31 32 33 34 35 36 37	
61 57 54 160 145 24 27	89 396 46 529 27 472 174 190 173 684 14 142 20 579	45 39 48 100 85 20 24	34 786 21 012 20 066 80 732 62 306 12 656 17 109	39 31 72 55 98 21 17	19 027 12 979 41 347 65 293 83 656 27 131 9 903	32 26 62 47 77 19 14	16 013 (0) 35 094 61 549 71 756 (0) (0)	37 47 86 52 96 35 19	10 686 16 858 36 489 21 406 52 151 33 391 4 980	34 46 84 47 84 29 17	(0) (0) (0) 13 786 29 577 13 807 (0)	38 39 40 41 42 43 44	
82 561 171 21 40 29 27	66 005 723 475 184 197 14 228 15 647 25 343 19 234	53 451 130 21 34 22 19	33 685 277 204 88 880 14 228 12 568 16 103 12 793	52 684 81 15 33 26 17	31 149 512 181 79 756 5 699 20 419 24 131 4 626	40 611 67 13 27 10 10	22 755 365 417 67 784 (0) 18 088 13 654 2 811	50 559 81 23 36 34 32	23 748 277 800 36 658 8 201 (0) 8 429 5 525	48 507 70 22 34 31 31	(0) 221 282 25 102 (0) (0) (0) (0) (0)	45 46 47 48 49 50 51	
109 24 323 38 214 101 46	90 647 31 901 449 323 22 873 333 487 88 186 30 134	81 16 221 34 119 72 41	34 470 15 430 145 492 17 421 105 603 41 208 25 648	66 8 171 35 69 40 24	38 983 (0) 137 420 25 173 60 316 21 831 8 788	57 7 143 28 47 35 22	31 596 (0) 90 898 21 820 37 227 (0) (0)	61 12 175 36 88 50 30	35 054 2 922 67 606 (0) 43 061 14 723 (0)	53 12 160 36 77 45 28	22 321 2 922 54 182 (0) 22 875 12 078 (0)	52 53 54 55 56 57 58	
33 69 25 168 37 22 29	38 117 112 619 14 378 285 784 22 122 18 025 11 815	21 39 22 104 27 19 27	16 625 34 785 8 854 106 988 (0) 9 599 (0)	20 44 18 66 29 21 14	22 243 34 774 10 184 53 979 18 821 11 093 3 754	12 37 16 53 23 15 13	12 784 30 522 (0) (0) (0) 7 556 (0)	18 31 14 115 33 35 24	(0) 9 455 (0) 49 550 11 662 7 590 4 407	18 26 13 96 29 34 23	(0) (0) (0) 28 374 10 070 (0) (0)	59 60 61 62 63 64 65	
28 252 36 116 36 42 48	16 996 279 724 34 223 149 260 26 441 27 764 40 277	23 172 30 71 31 28 37	13 255 106 469 18 115 (0) (0) 17 997 18 271	42 155 23 57 19 26 43	14 335 137 243 14 401 51 806 3 564 14 272 15 854	38 124 17 42 17 24 36	13 341 105 066 12 708 40 435 4 125 (0) 13 232	40 144 33 51 12 27 51	15 460 75 715 8 263 23 874 4 125 (0) 17 215	39 127 30 45 11 23 50	(0) 61 207 (0) 2 303 (0) 7 514 (0)	66 67 68 69 70 71 72	
44 58 38 29 24	46 105 48 177 27 105 16 627 (0)	38 36 24 27 21	(0) 21 687 12 733 (0) (0)	21 31 84 26 11	12 147 15 907 68 706 9 440 (0)	18 25 66 20 7	(0) 13 754 52 324 7 458 (0)	21 26 75 22 14	7 644 9 140 30 512 5 653 4 074	19 23 65 22 13	(0) (0) 27 423 5 653 (0)	73 74 75 76 77	

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Machinery, equipment, and supplies (SIC 508)--Con.				Metals and minerals, n.e.c. (SIC 5091)							
		Transportation equipment exc. motor vehicles (SIC 5088)				Total				Coal (SIC 5091 part)			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments	Sales	Estab- lishments	Sales	Estab- lishments	Sales	Estab- lishments	Sales	Estab- lishments	Sales	Estab- lishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
STANDARD CONSOLIDATED AREAS													
1	NEW YORK, N.Y.--NORTHEASTERN NEW JERSEY..	273	445 905	216	202 745	1 063	7 048 541	798	3 417 574	73	459 943	45	179 395
2	CHICAGO, ILL.--NORTHWESTERN INDIANA..	69	178 806	41	75 409	515	3 435 096	350	1 173 265	35	167 349	22	(D)
STANDARD METROPOLITAN STATISTICAL AREAS													
3	AKRON, OHIO..	3	(O)	2	(D)	15	54 865	9	7 109	1	(O)	-	-
4	ALBANY-SCHENECTADY-TROY, N.Y..	2	(O)	1	(D)	17	20 056	15	(O)	1	(O)	1	(D)
5	ALLENSTOWN-BETHLEHEM-EASTON, PA.-N.J..	1	(D)	1	(O)	18	75 026	12	6 745	6	20 625	3	(D)
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF..	24	9 226	21	(D)	27	19 158	24	15 984	2	(O)	1	(D)
7	ATLANTA, GA..	29	55 913	16	30 925	114	583 638	65	151 503	8	17 350	3	(D)
8	BALTIMORE, MD..	23	30 288	18	(D)	75	502 974	45	66 841	6	11 896	5	(D)
9	BIRMINGHAM, ALA..	4	(O)	3	(O)	64	374 829	40	(O)	9	10 467	5	(O)
10	BOSTON, MASS..	21	12 580	17	(O)	161	615 125	100	233 265	7	(O)	6	(O)
11	BRIDGEPORT, CONN..	1	(O)	1	(O)	23	71 085	18	30 602	1	(O)	1	(O)
12	BUFFALO, N.Y..	7	3 032	4	(D)	94	423 574	46	75 175	7	13 899	3	(D)
13	CHARLOTTE, N.C..	9	11 432	7	(D)	37	151 807	15	52 060	2	(O)	1	(D)
14	CHICAGO, ILL..	68	175 306	40	(D)	501	3 414 221	337	(D)	34	167 037	21	(O)
15	CINCINNATI, OHIO-KY.-INDO..	15	13 975	6	(D)	130	719 904	55	133 765	24	83 722	9	(D)
16	CLEVELAND, OHIO..	33	36 580	20	20 774	257	1 449 597	137	312 802	32	152 844	9	9 648
17	COLUMBUS, OHIO..	5	7 280	3	(D)	46	176 073	32	67 278	6	30 000	4	(O)
18	DALLAS, TEX..	66	72 430	53	37 834	102	404 108	66	169 408	-	-	-	-
19	DAYTON, OHIO..	16	32 444	8	21 849	48	158 593	21	20 404	2	(O)	1	(O)
20	DENVER, COLO..	17	27 438	15	(D)	81	225 271	50	57 603	3	(O)	1	(O)
21	DES MOINES, IOWA..	2	(D)	2	(D)	19	41 485	12	12 766	2	(O)	1	(D)
22	DETROIT, MICH..	32	24 263	27	(D)	338	2 411 943	214	634 338	20	78 970	12	(D)
23	FLINT, MICH..	-	-	-	-	6	9 806	5	(D)	-	-	-	-
24	FORT WAYNE, IND..	1	(O)	1	(D)	10	41 335	5	(O)	-	-	-	-
25	FORT WORTH, TEX..	52	58 112	37	31 482	22	62 777	17	(O)	1	(D)	1	(O)
26	FRESNO, CALIF..	3	1 299	3	1 299	15	8 559	12	6 961	-	-	-	-
27	GRAND RAPIDS, MICH..	3	(O)	3	(O)	43	117 091	30	44 758	1	(O)	1	(O)
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C..	2	(O)	2	(D)	21	42 715	12	18 184	4	(O)	1	(O)
29	HARRISBURG, PA..	1	(O)	1	(D)	10	9 421	8	(O)	3	(O)	3	(O)
30	HARTFORD, CONN..	8	7 763	7	(O)	32	85 516	20	42 710	1	(O)	1	(D)
31	HONOLULU, HAWAII..	1	(O)	1	(O)	10	11 982	7	8 898	1	(O)	-	-
32	HOUSTON, TEX..	29	(O)	24	(O)	199	1 021 330	148	481 343	1	(D)	1	(O)
33	INDIANAPOLIS, IND..	9	12 611	6	(D)	83	473 775	37	86 976	6	25 971	2	(D)
34	JACKSONVILLE, FLA..	12	11 995	6	1 503	19	51 588	14	(D)	1	(O)	1	(D)
35	JERSEY CITY, N.J..	9	4 823	5	2 046	45	202 259	40	(O)	1	(O)	1	(D)
36	KANSAS CITY, MO.-KANS..	18	16 827	16	(O)	84	346 193	41	80 792	4	(D)	1	(O)
37	LOS ANGELES-LONG BEACH, CALIF..	313	349 603	274	203 214	386	1 700 592	298	852 243	4	7 569	3	(D)
38	LOUISVILLE, KY.-IND..	8	(O)	8	(O)	40	141 818	17	22 884	8	18 969	5	(O)
39	MEMPHIS, TENN.-ARK..	8	10 047	8	10 047	46	123 310	27	26 588	3	(O)	1	(O)
40	MIAMI, FLA..	116	62 262	105	54 485	58	60 302	45	39 862	1	(D)	1	(O)
41	MILWAUKEE, WIS..	3	4 189	3	4 189	94	696 739	44	128 898	2	(O)	1	(D)
42	MINNEAPOLIS-ST. PAUL, MINN..	12	(O)	9	(O)	105	402 087	53	97 738	8	15 778	2	(O)
43	NASHVILLE, TENN..	3	(O)	1	(O)	27	84 221	14	28 740	2	(O)	-	-
44	NEW HAVEN, CONN..	3	(O)	1	(D)	24	74 012	16	15 851	1	(O)	1	(D)
45	NEW ORLEANS, LA..	36	25 203	32	21 705	74	226 853	52	73 902	-	(D)	-	(O)
46	NEW YORK, N.Y..	207	365 869	159	(O)	777	6 048 168	575	2 801 688	54	392 125	31	(O)
47	NEWARK, N.J..	23	(O)	22	(O)	133	497 839	92	319 470	10	(D)	8	(O)
48	NORFOLK-PORTSMOUTH, VA..	6	(O)	5	(O)	11	22 721	7	9 177	3	(D)	1	(D)
49	OKLAHOMA CITY, OKLA..	14	7 366	13	(D)	24	30 814	19	14 633	1	(D)	1	(O)
50	OMAHA, NEBR.-IOWA..	8	11 762	7	(D)	19	56 426	10	10 247	2	(O)	1	(D)
51	ORLANDO, FLA..	3	4 500	1	(D)	18	51 356	11	10 941	-	-	-	-
52	PATERSON-CLIFTON-PASSAIC, N.J..	32	45 930	28	(O)	80	211 440	67	116 585	6	28 218	3	(O)
53	PEDRIA, ILL..	-	-	-	-	9	30 138	4	(O)	3	14 166	-	-
54	PHILADELPHIA, PA.-N.J..	29	43 510	18	(D)	282	1 470 075	159	322 984	31	102 404	14	30 881
55	PHOENIX, ARIZ..	21	(D)	16	(D)	32	29 503	23	16 555	1	(D)	1	(D)
56	PITTSBURGH, PA..	8	19 499	6	(D)	169	1 095 353	86	193 552	29	103 785	16	(D)
57	PORTLAND, OREG.-WASH..	17	17 790	16	(D)	67	203 691	47	107 550	4	1 092	3	(D)
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS..	1	(D)	-	-	28	62 664	23	(D)	1	(D)	1	(D)
59	RICHMOND, VA..	2	(D)	1	(D)	26	196 906	13	16 429	5	(D)	2	(D)
60	ROCHESTER, N.Y..	5	(O)	5	(D)	41	131 163	21	38 991	7	11 014	4	(D)
61	SACRAMENTO, CALIF..	2	(O)	2	(D)	20	12 117	15	10 076	-	-	-	-
62	ST. LOUIS, MO.-ILL..	39	71 655	17	(D)	169	922 116	94	193 845	15	(D)	10	(D)
63	SALT LAKE CITY, UTAH..	8	3 187	6	(D)	34	62 879	25	(O)	3	(D)	1	(D)
64	SAN ANTONIO, TEX..	22	12 191	20	(D)	20	35 988	16	(O)	-	-	-	-
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF..	8	4 075	7	(D)	8	6 249	8	6 249	-	-	-	-
66	SAN DIEGO, CALIF..	15	5 853	14	(D)	21	26 119	16	17 901	-	-	-	-
67	SAN FRANCISCO-DAKLAND, CALIF..	82	84 785	67	44 055	181	1 206 965	113	244 807	2	(O)	2	(D)
68	SAN JOSE, CALIF..	11	13 208	7	6 102	17	26 875	13	(D)	-	-	-	-
69	SEATTLE-EVERTET, WASH..	52	61 533	29	30 704	87	233 324	59	84 245	2	(D)	1	(D)
70	SPRINGFIELD-CHICPEE-HOLYOKE, MASS.-CONN..	1	(D)	1	(D)	17	44 809	14	(D)	-	-	-	-
71	SYRACUSE, N.Y..	1	(D)	1	(D)	37	103 550	17	28 182	10	25 875	4	(D)
72	TAMPA-ST. PETERSBURG, FLA..	13	6 209	11	(D)	39	66 277	32	38 792	-	-	-	-
73	TOLLEDO, OHIO-MICH..	3	(D)	3	(D)	48	112 677	41	92 468	2	(D)	2	(D)
74	TULSA, OKLA..	8	8 590	7	(D)	60	231 047	36	(D)	2	(D)	2	(D)
75	WASHINGTON, D.C.-MD.-VA..	41	113 265	24	25 510	39	46 550	24	14 800	1	(D)	-	-
76	WICHITA, KANS..	19	31 345	12	(D)	19	46 554	11	11 439	-	-	-	-
77	WILMINGTON, DEL.-N.J.-MD..	6	(D)	6	(D)	10	41 463	7	(D)	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Metals and minerals, n.e.c. (SIC 5091)--Continued								Petroleum and petroleum products (SIC 5092)				Line number
Metal service centers (SIC 5091 part)				Metal sales offices (SIC 5091 part)				Total				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
305	1 635 793	289	1 457 384	685	4 952 805	464	1 780 795	523	3 211 413	185	778 650	1
219	1 223 226	206	(D)	261	2 044 521	122	150 545	409	995 244	87	(D)	2
5	(D)	5	(D)	9	48 748	4	(D)	38	85 477	6	(D)	3
6	(D)	6	(D)	10	11 575	8	(D)	58	216 846	10	6 492	4
4	(D)	4	(D)	8	(D)	5	1 079	52	98 136	11	2 085	5
11	14 031	11	14 031	14	(O)	12	(D)	43	119 648	8	5 769	6
39	117 975	38	(O)	67	448 313	24	(D)	70	310 411	14	10 241	7
29	65 111	26	(D)	40	425 967	14	4 988	79	464 245	13	(D)	8
22	65 358	21	(D)	33	299 004	14	11 666	61	140 302	10	3 107	9
64	170 395	62	(D)	90	420 398	32	46 288	99	689 939	22	36 731	10
10	(O)	10	(D)	12	42 292	7	1 809	13	73 717	1	(D)	11
28	66 155	28	66 155	59	343 520	15	(D)	67	137 031	16	(D)	12
14	(D)	12	(D)	21	81 033	2	(D)	62	185 516	12	(D)	13
214	1 206 239	201	(D)	253	2 040 945	115	(D)	339	828 716	79	(O)	14
31	109 116	29	(D)	75	527 066	17	11 075	105	250 625	20	(D)	15
98	334 874	90	276 424	127	961 879	38	26 730	95	370 360	24	25 250	16
15	39 091	15	39 091	25	106 982	13	(O)	55	177 750	6	(D)	17
40	146 346	39	(D)	263	2257 762	27	(D)	128	170 988	49	(D)	18
8	(D)	8	(D)	38	140 163	12	(D)	57	91 983	5	1 495	19
28	(D)	27	(D)	50	167 974	22	14 407	110	209 172	26	(D)	20
4	(D)	4	(D)	13	33 187	7	(D)	39	47 874	8	(D)	21
119	455 832	114	(D)	199	1 877 141	88	187 982	156	532 563	21	10 167	22
3	(D)	3	(D)	3	(D)	2	(D)	58	57 888	5	(D)	23
6	25 128	5	(O)	4	(D)	-	-	34	29 720	8	(D)	24
10	47 938	10	47 938	11	(D)	6	2 284	63	76 968	30	(D)	25
7	5 466	6	(D)	8	3 093	6	(D)	72	86 969	8	6 696	26
17	(D)	16	(D)	25	77 092	13	(D)	66	103 229	8	3 622	27
7	16 638	7	16 638	10	(D)	4	(D)	70	149 579	6	4 138	28
4	(D)	4	(D)	3	(D)	1	(D)	44	92 141	7	(D)	29
14	43 720	13	(O)	17	(O)	6	1 232	40	149 685	11	(O)	30
4	(D)	4	(D)	5	(D)	3	(D)	22	111 851	3	(D)	31
74	(D)	72	(D)	121	645 906	72	(D)	172	525 907	59	227 799	32
23	76 803	23	76 803	54	371 001	12	(O)	162	290 215	16	(D)	33
8	(O)	8	(D)	10	42 166	5	(D)	42	175 389	11	(D)	34
25	156 112	24	(D)	19	(O)	15	(D)	23	38 268	11	8 016	35
25	(O)	24	(O)	55	242 527	16	7 178	128	448 104	24	(D)	36
169	732 575	160	(D)	213	960 448	135	247 902	232	1 236 538	87	175 805	37
8	13 861	7	(D)	24	108 988	5	4 786	63	201 713	14	(O)	38
15	(O)	15	(D)	28	92 971	11	(D)	58	161 181	10	9 001	39
30	31 645	29	(D)	27	(D)	15	8 383	52	154 874	12	(D)	40
28	(D)	26	(D)	64	585 746	17	25 812	126	190 119	12	13 265	41
33	82 088	31	(D)	64	304 221	20	(D)	147	396 776	15	(D)	42
11	(O)	9	(O)	14	33 851	5	(D)	52	84 370	11	(D)	43
10	(D)	9	(O)	13	55 048	6	(O)	25	219 991	3	6 004	44
36	(O)	35	(O)	38	157 185	17	(D)	76	177 921	19	(D)	45
178	1 061 237	168	(D)	545	4 594 806	376	1 684 966	339	2 332 701	124	727 632	46
47	250 704	45	(D)	76	(D)	39	34 016	82	465 106	22	14 396	47
4	7 648	4	7 648	4	(D)	2	(D)	49	83 934	8	(D)	48
17	(D)	17	(D)	16	19 812	11	3 631	77	121 638	19	26 403	49
6	(D)	5	(D)	11	49 358	4	(D)	73	102 268	13	(D)	50
6	7 426	5	(D)	12	43 930	6	(D)	42	24 991	6	(D)	51
39	93 244	38	(D)	35	89 978	26	(D)	47	176 338	17	(D)	52
2	(D)	2	(D)	4	(D)	2	(D)	64	63 587	4	1 190	53
106	317 181	95	258 255	145	1 050 490	50	33 848	171	655 536	48	33 866	54
11	(D)	11	(D)	20	16 885	11	3 937	76	121 831	16	(D)	55
46	174 564	38	(D)	94	817 004	32	37 126	102	273 461	13	5 414	56
29	84 710	28	(O)	34	117 889	16	(D)	117	268 686	18	(D)	57
12	46 732	12	46 732	15	(O)	10	6 796	48	173 564	10	(D)	58
7	(D)	7	(D)	14	122 052	4	(O)	41	153 675	7	3 076	59
6	10 549	6	10 549	28	109 600	11	(O)	75	165 681	14	(O)	60
5	2 484	4	(O)	15	9 633	11	(O)	80	105 616	14	3 405	61
54	(O)	49	(D)	100	726 110	35	(D)	204	452 238	40	69 187	62
13	(D)	13	(D)	18	41 726	11	(D)	54	69 530	20	13 179	63
11	22 136	11	22 136	9	13 852	5	(O)	43	86 953	20	53 397	64
6	(O)	6	(D)	2	(D)	2	(D)	127	165 365	20	(D)	65
7	17 013	7	17 013	14	9 106	9	888	65	127 903	10	(D)	66
68	(D)	63	(D)	111	906 104	48	(O)	135	497 982	30	7 456	67
7	14 835	7	14 835	10	12 040	6	(D)	38	142 816	8	2 291	68
36	(D)	35	(D)	49	166 882	23	(D)	112	303 650	20	(D)	69
7	35 774	7	35 774	10	9 035	7	(D)	36	93 849	10	8 902	70
10	21 003	9	(D)	17	56 672	4	1 514	55	119 564	5	1 083	71
21	37 251	21	37 251	18	29 026	11	1 541	86	181 338	16	9 961	72
20	85 120	20	85 120	26	(D)	19	6 192	65	117 573	1	(O)	73
19	(D)	21	(O)	39	192 869	15	107	88	161 114	23	(D)	74
8	(O)	7	(D)	30	33 312	17	(D)	49	272 675	6	4 682	75
5	8 270	4	(D)	14	38 284	7	(O)	54	41 452	13	(O)	76
2	(O)	2	(O)	8	(D)	5	(D)	29	101 107	5	(O)	77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Petroleum and petroleum products (SIC 5092)--Con.				Scrap and waste materials (SIC 5093)							
		Petroleum bulk stations and terminals (SIC 5092 part)		Other petroleum and products establishments (SIC 5092 part)		Total				Iron and steel scrap (SIC 5093 part)			
						All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
	STANDARD CONSOLIDATED AREAS												
1	NEW YORK, N.Y.--NORTHEASTERN NEW JERSEY, . . . . .	274	1 693 049	249	1 518 364	1 049	536 747	1 037	523 414	297	176 850	297	176 850
2	CHICAGO, ILL.--NORTHWESTERN INDIANA, . . . . .	298	(D)	111	(D)	412	414 228	401	(D)	202	280 637	198	267 124
	STANDARD METROPOLITAN STATISTICAL AREAS												
3	AKRON, OHIO . . . . .	31	78 459	7	(D)	26	35 986	26	35 986	13	5 863	13	5 863
4	ALBANY-SCHENECTADY-TROY, N.Y. . . . .	47	(D)	11	16 492	35	(D)	34	(D)	14	5 872	14	5 872
5	ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J. . . . .	41	96 051	11	2 085	29	9 335	29	9 335	13	2 834	13	2 834
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF. . . . .	33	(D)	10	(D)	22	4 779	22	4 779	10	1 500	10	1 500
7	ATLANTA, GA. . . . .	46	148 472	24	161 939	60	(D)	59	(D)	14	7 276	14	7 276
8	BALTIMORE, MD. . . . .	58	(D)	21	(D)	77	(D)	76	(D)	14	20 430	14	(D)
9	BIRMINGHAM, ALA. . . . .	49	(D)	12	(D)	50	55 970	46	47 985	31	48 024	28	(D)
10	BOSTON, MASS. . . . .	68	536 569	31	(D)	191	(D)	190	(D)	57	46 802	57	(D)
11	BRIDGEPORT, CONN. . . . .	10	(D)	3	(D)	22	16 173	22	16 173	6	(D)	6	(D)
12	BUFFALO, N.Y. . . . .	48	119 154	19	(D)	86	(D)	85	(D)	41	27 405	41	27 405
13	CHARLOTTE, N.C. . . . .	45	92 500	17	(D)	33	(D)	31	(D)	2	(D)	2	(D)
14	CHICAGO, ILL. . . . .	236	(D)	103	(D)	389	366 396	378	(D)	191	245 372	187	231 859
15	CINCINNATI, OHIO-KY.-IND. . . . .	81	165 619	24	(D)	49	(D)	48	(D)	19	43 165	19	(D)
16	CLEVELAND, OHIO . . . . .	57	255 589	38	114 771	121	157 612	118	150 812	70	117 927	70	(D)
17	COLUMBUS, OHIO . . . . .	44	116 589	11	(D)	28	17 177	28	17 177	12	6 745	12	6 745
18	DALLAS, TEX. . . . .	74	115 666	54	(D)	49	(D)	47	30 884	17	2 745	17	2 745
19	DAYTON, OHIO . . . . .	52	90 488	5	1 495	38	17 296	38	17 296	23	8 502	23	8 502
20	DENVER, COLO. . . . .	78	104 945	32	(D)	33	14 829	33	14 829	16	4 949	16	4 949
21	DES MOINES, IOWA . . . . .	30	35 354	9	(D)	9	3 184	9	3 184	6	1 917	6	1 917
22	DETROIT, MICH. . . . .	123	443 429	33	89 134	243	174 885	243	174 885	132	112 298	132	112 298
23	FLINT, MICH. . . . .	52	50 011	6	(D)	10	7 097	10	7 097	7	6 563	7	6 563
24	FORT WAYNE, IND. . . . .	25	26 467	9	(D)	9	9 983	9	9 983	6	(D)	6	(D)
25	FORT WORTH, TEX. . . . .	29	45 007	34	(D)	21	8 615	21	8 615	8	1 440	8	1 440
26	FRESNO, CALIF. . . . .	59	(D)	13	(D)	12	4 087	12	4 087	6	2 820	6	2 820
27	GRAND RAPIDS, MICH. . . . .	57	(D)	9	(D)	28	(D)	27	(D)	13	10 892	13	10 892
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. . . . .	63	144 273	7	(D)	13	(D)	12	(D)	7	1 712	7	1 712
29	HARRISBURG, PA. . . . .	36	80 127	8	(D)	17	11 841	17	11 841	8	(D)	8	(D)
30	HARTFORD, CONN. . . . .	26	108 269	14	(D)	14	17 870	14	17 870	5	(D)	5	(D)
31	HONOLULU, HAWAII . . . . .	17	(D)	5	(D)	15	(D)	14	(D)	6	(D)	5	(D)
32	HOUSTON, TEX. . . . .	96	192 553	76	333 354	71	72 036	71	72 036	42	48 920	42	48 920
33	INDIANAPOLIS, IND. . . . .	140	196 461	22	(D)	39	(D)	37	(D)	26	13 295	26	13 295
34	JACKSONVILLE, FLA. . . . .	27	145 591	15	(D)	12	9 149	12	9 149	5	1 709	5	1 709
35	JERSEY CITY, N.J. . . . .	12	30 252	11	8 016	75	(D)	73	(D)	24	40 722	24	40 722
36	KANSAS CITY, MO.-KAN. . . . .	100	98 037	28	(D)	56	(D)	55	(D)	27	19 640	27	19 640
37	LOS ANGELES-LONG BEACH, CALIF. . . . .	114	785 395	118	451 143	298	(D)	293	(D)	138	(D)	138	(D)
38	LOUISVILLE, KY.-IND. . . . .	45	143 852	18	(D)	23	11 360	23	11 360	13	8 704	13	8 704
39	MEMPHIS, TENN.-ARK. . . . .	42	85 348	16	75 833	25	(D)	24	(D)	9	7 580	9	7 580
40	MIAMI, FLA. . . . .	38	128 328	14	(D)	33	11 694	33	11 694	10	1 637	10	1 637
41	MILWAUKEE, WIS. . . . .	111	(D)	15	(D)	80	36 704	80	36 704	38	21 066	38	21 066
42	MINNEAPOLIS-ST. PAUL, MINN. . . . .	121	(D)	26	(D)	53	(D)	51	(D)	28	22 857	27	(D)
43	NASHVILLE, TENN. . . . .	38	78 061	14	(D)	13	7 357	13	7 357	4	(D)	4	(D)
44	NEW HAVEN, CONN. . . . .	22	213 987	3	6 004	32	(D)	29	(D)	11	(D)	11	(D)
45	NEW ORLEANS, LA. . . . .	53	112 647	23	(D)	23	(D)	22	(D)	8	19 695	8	19 695
46	NEW YORK, N.Y. . . . .	164	981 732	175	1 350 969	729	356 531	720	(D)	187	95 949	187	95 949
47	NEWARK, N.J. . . . .	50	347 946	-	-	147	71 491	147	71 491	46	25 865	46	25 865
48	NORFOLK-PORTSMOUTH, VA. . . . .	39	81 356	10	(D)	17	(D)	16	(D)	8	5 803	7	(D)
49	OKLAHOMA CITY, OKLA. . . . .	55	58 605	22	(D)	18	7 738	18	7 738	6	1 135	6	1 135
50	OMAHA, NEBR.-IOWA . . . . .	56	48 815	17	(D)	14	(D)	13	(D)	5	(D)	5	(D)
51	ORLANDO, FLA. . . . .	35	22 511	7	(D)	11	2 612	11	2 612	5	2 392	5	2 392
52	PATERSON-CLIFTON-PASSAIC, N.J. . . . .	28	148 637	19	(D)	80	(D)	79	(D)	31	8 385	31	8 385
53	PEORIA, ILL. . . . .	56	61 293	8	2 294	8	13 208	8	13 208	7	(D)	7	(D)
54	PHILADELPHIA, PA.-N.J. . . . .	117	573 792	54	81 744	320	206 215	313	196 261	112	116 218	110	(D)
55	PHOENIX, ARIZ. . . . .	58	102 545	18	(D)	24	12 242	24	12 242	14	7 447	14	7 447
56	PITTSBURGH, PA. . . . .	82	242 699	20	30 762	141	149 934	137	143 492	85	95 322	84	(D)
57	PORTLAND, OREG.-WASH. . . . .	91	208 560	26	(D)	31	23 801	31	23 801	16	20 522	16	20 522
58	PROVIDENCE-PAWUCKET-WARWICK, R.I.-MASS. . . . .	37	164 991	11	(D)	71	(D)	70	(D)	20	15 416	19	(D)
59	RICHMOND, VA. . . . .	31	(D)	10	(D)	10	(D)	9	(D)	5	3 069	5	3 069
60	ROCHESTER, N.Y. . . . .	59	134 949	16	(D)	36	19 558	36	19 558	17	8 294	17	8 294
61	SACRAMENTO, CALIF. . . . .	63	(D)	17	(D)	16	5 598	16	5 598	8	4 048	8	4 048
62	ST. LOUIS, MO.-ILL. . . . .	151	214 688	53	(D)	124	(D)	120	(D)	53	(D)	53	(D)
63	SALT LAKE CITY, UTAH. . . . .	31	55 659	23	13 871	15	(D)	15	(D)	6	(D)	6	(D)
64	SAN ANTONIO, TEX. . . . .	23	33 556	20	53 397	20	7 198	20	7 198	9	1 293	9	1 293
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF. . . . .	105	127 862	22	(D)	20	9 110	20	9 110	12	4 612	12	4 612
66	SAN DIEGO, CALIF. . . . .	53	104 079	12	(D)	16	9 536	16	9 536	6	5 768	6	5 768
67	SAN FRANCISCO-OAKLAND, CALIF. . . . .	90	(D)	45	(D)	112	93 973	109	84 230	54	51 024	53	(D)
68	SAN JOSE, CALIF. . . . .	28	(D)	10	(D)	15	11 451	15	11 451	7	(D)	7	(D)
69	SEATTLE-EVERETT, WASH. . . . .	84	214 935	28	(D)	37	(D)	35	(D)	19	11 934	19	11 934
70	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN. . . . .	26	84 947	10	8 902	34	13 277	34	13 277	11	4 743	11	4 743
71	SYRACUSE, N.Y. . . . .	48	(D)	7	(D)	20	19 524	20	19 524	8	7 600	8	7 600
72	TAMPA-ST. PETERSBURG, FLA. . . . .	68	137 080	18	(D)	24	16 149	24	16 149	10	3 873	10	3 873
73	TOLEDO, OHIO-MICH. . . . .	62	(D)	3	(D)	37	(D)	36	(D)	17	15 724	16	(D)
74	TULSA, OKLA. . . . .	56	36 319	32	(D)	12	5 579	12	5 579	5	(D)	5	(D)
75	WASHINGTON, D.C.-MD.-VA. . . . .	41	(D)	8	(D)	40	(D)	39	(D)	11	3 975	11	3 975
76	WICHITA, KANS. . . . .	40	24 818	14	(D)	16	(D)	15	(D)	8	2 611	8	2 611
77	WILMINGTON, DEL.-N.J.-MO. . . . .	21	(D)	8	(D)	14	4 069	14	4 069	12	(D)	12	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Scrap and waste materials (SIC 5093)--Continued				Tobacco and its products (SIC 5094)				Beer, wine, and distilled alcoholic beverages (SIC 5095)				Line number
Waste and secondary materials (SIC 5093 part)								Total				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
752 210	359 897 133 591	740 203	346 564 (0)	206 55	1 024 274 347 620	188 50	(0) 335 247	377 216	2 695 102 1 063 740	314 188	1 502 551 611 764	1 2
13	30 123	13	30 123	4	(0)	4	(0)	11	19 573	11	19 573	3
21	7 984	20	(0)	11	38 626	10	(0)	26	116 251	21	69 457	4
16	6 501	16	6 501	10	12 142	9	(0)	44	24 153	43	(0)	5
12	3 279	12	3 279	7	(0)	7	(0)	15	50 948	14	(0)	6
46	36 410	45	(0)	11	56 991	10	(0)	21	148 240	16	101 158	7
63	35 435	62	(0)	31	77 924	30	(0)	39	248 316	35	(0)	8
19	7 946	18	(0)	10	34 150	9	(0)	10	18 433	8	(0)	9
134	80 346	133	(0)	52	110 938	50	(0)	43	246 413	31	(0)	10
16	(0)	16	(0)	6	20 182	6	20 182	12	70 240	10	(0)	11
45	19 311	44	(0)	19	48 781	17	(0)	46	90 012	44	(0)	12
31	(0)	29	(0)	4	6 253	4	6 253	9	14 784	8	(0)	13
198	121 024	191	(0)	46	330 279	41	317 906	205	1 033 379	177	581 403	14
30	17 129	29	(0)	14	39 558	14	39 558	44	65 894	41	(0)	15
51	39 685	48	(0)	26	51 812	24	(0)	39	203 176	30	79 657	16
16	10 432	16	10 432	9	32 721	8	(0)	18	31 404	17	(0)	17
32	(0)	30	28 139	15	42 028	14	(0)	32	203 235	22	91 327	18
15	8 794	15	8 794	8	21 949	6	(0)	8	23 319	8	23 319	19
17	9 880	17	9 880	9	37 653	9	37 653	24	92 933	19	70 379	20
3	1 267	3	1 267	4	14 691	4	14 691	6	11 855	6	11 855	21
111	62 587	111	62 587	49	128 639	48	(0)	96	386 393	81	283 333	22
3	534	3	534	3	(0)	3	(0)	11	26 440	11	26 440	23
3	(0)	3	(0)	3	(0)	2	(0)	8	18 090	8	18 090	24
13	7 175	13	7 175	5	(0)	5	(0)	13	46 720	13	46 720	25
6	1 267	6	1 267	5	7 796	5	7 796	14	27 201	14	27 201	26
15	3 847	14	(0)	6	16 922	6	16 922	20	31 070	16	(0)	27
6	1 417	5	(0)	10	15 723	9	(0)	11	21 937	11	21 937	28
9	(0)	9	(0)	3	(0)	3	(0)	26	11 022	26	11 022	29
9	(0)	9	(0)	13	24 629	11	(0)	18	70 281	16	(0)	30
9	(0)	9	(0)	3	(0)	3	(0)	10	33 704	9	(0)	31
29	23 116	29	23 116	8	38 237	8	38 237	62	155 139	60	(0)	32
13	13 843	11	(0)	14	26 159	12	(0)	29	97 538	26	(0)	33
7	7 440	7	7 440	4	11 632	4	11 632	19	137 092	15	(0)	34
51	30 997	49	(0)	19	38 694	19	38 694	14	69 485	13	(0)	35
29	13 405	28	(0)	12	44 078	12	44 078	38	68 990	36	(0)	36
160	(0)	155	125 110	65	221 907	64	(0)	150	767 598	129	533 361	37
10	2 656	10	2 656	12	28 788	12	28 788	22	193 471	18	(0)	38
16	6 679	15	(0)	10	59 191	9	(0)	16	46 788	16	46 788	39
23	10 057	23	10 057	17	35 619	17	35 619	51	346 595	33	242 820	40
42	15 638	42	15 638	13	55 294	11	(0)	47	90 652	44	(0)	41
25	14 177	24	(0)	16	53 998	16	53 998	69	191 691	53	(0)	42
9	(0)	9	(0)	6	21 993	6	21 993	12	37 350	11	(0)	43
21	(0)	18	(0)	6	15 213	6	15 213	13	68 383	9	(0)	44
15	3 775	14	(0)	13	42 095	12	(0)	28	97 292	23	(0)	45
542	260 582	533	(0)	132	851 502	119	(0)	294	2 101 151	240	1 149 825	46
101	45 626	101	45 626	32	89 967	28	(0)	44	447 687	37	(0)	47
9	2 254	9	2 254	5	19 128	5	19 128	11	19 207	10	(0)	48
12	6 603	12	6 603	6	15 605	6	15 605	16	39 215	14	(0)	49
9	2 844	8	(0)	6	12 179	6	12 179	20	50 078	20	50 078	50
6	220	6	220	4	10 180	4	10 180	9	18 201	9	18 201	51
49	20 857	48	(0)	16	36 964	15	(0)	18	47 836	17	(0)	52
1	(0)	1	(0)	2	(0)	2	(0)	10	28 703	9	(0)	53
208	89 997	203	(0)	72	161 661	68	(0)	296	453 451	266	229 444	54
10	4 795	10	4 795	6	14 300	6	14 300	20	58 745	20	58 745	55
56	54 612	53	(0)	29	47 192	28	(0)	224	135 842	218	(0)	56
15	3 279	15	3 279	10	24 104	10	24 104	34	30 126	27	(0)	57
51	30 244	51	30 244	22	33 554	22	33 554	25	56 717	23	(0)	58
5	4 176	4	(0)	5	(0)	5	(0)	17	24 603	14	(0)	59
19	11 264	19	11 264	11	22 413	10	(0)	20	53 659	20	53 659	60
8	1 550	8	1 550	5	19 149	5	19 149	21	51 691	21	51 691	61
71	128 354	67	120 502	28	104 449	27	(0)	61	155 683	57	(0)	62
9	2 106	9	2 106	4	(0)	4	(0)	8	(0)	5	(0)	63
11	5 905	11	5 905	5	23 872	5	23 872	17	52 154	17	52 154	64
8	4 498	8	4 498	17	17 570	17	17 570	28	47 742	26	(0)	65
10	3 768	10	3 768	15	17 862	14	(0)	32	64 635	30	(0)	66
58	42 949	56	(0)	22	81 477	22	81 477	114	492 358	97	291 587	67
8	(0)	8	(0)	3	24 441	2	(0)	22	49 843	22	49 843	68
18	10 183	16	(0)	8	24 173	7	(0)	45	61 827	34	(0)	69
23	8 534	23	8 534	9	22 536	9	22 536	9	32 349	9	32 349	70
12	11 924	12	11 924	9	22 637	9	22 637	28	87 304	24	(0)	71
14	12 276	14	12 276	11	34 802	9	(0)	24	121 333	20	(0)	72
20	13 221	20	13 221	6	22 183	6	22 183	22	24 698	21	(0)	73
7	(0)	7	(0)	8	16 048	8	16 048	10	26 360	10	26 360	74
29	15 164	28	(0)	14	89 140	14	89 140	52	199 387	44	182 199	75
8	3 068	7	(0)	5	9 179	5	9 179	13	25 308	12	(0)	76
2	(0)	2	(0)	5	(0)	5	(0)	17	(0)	17	(0)	77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Beer, wine, and distilled alcoholic beverages (SIC 5095)--Continued								Paper and its products (SIC 5096)			
		Beer and ale (SIC 5095 part)				Wine and distilled spirits (SIC 5095 part)				Total			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
	STANOARO CONSOLIOATEO AREAS												
1	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY..	188	419 884	169	230 769	189	2 275 218	145	1 271 782	1 719	3 301 722	1 470	1 387 625
2	CHICAGO, ILL.-NORTHWESTERN INOIANA. . . .	124	274 201	119	186 025	92	789 539	69	425 739	619	1 327 087	459	526 432
	STANOARO METROPOLITAN STATISTICAL AREAS												
3	AKRON, OHIO . . . . .	10	(0)	10	(0)	1	(0)	1	(0)	24	20 812	14	12 409
4	ALBANY-SCHENECTAOY-TROY, N.Y. . . . .	19	60 468	14	13 674	7	55 783	7	55 783	41	34 973	35	29 378
5	ALLEN-TOWN-BETHLEHEM-EASTON, PA.-N.J..	37	14 215	37	14 215	7	9 938	6	(0)	25	16 585	21	12 878
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF..	11	27 023	10	(0)	4	23 925	4	23 925	36	41 652	29	25 224
7	ATLANTA, GA.. . . . .	8	57 334	7	(0)	13	90 906	9	(0)	139	303 685	81	79 658
8	BALTIMORE, MO.. . . . .	23	37 735	23	37 735	16	210 581	12	(0)	99	82 174	77	63 089
9	BIRMINGHAM, ALA.. . . . .	7	(0)	7	(0)	3	(0)	1	(0)	39	31 220	33	21 215
10	BOSTON, MASS. . . . .	20	60 338	15	27 836	23	186 075	16	(0)	270	286 127	208	166 030
11	BRIEGEPORT, CONN. . . . .	6	20 942	4	(0)	6	49 298	6	49 298	25	15 290	21	13 398
12	BUFFALO, N.Y. . . . .	36	41 145	34	(0)	10	48 867	10	48 867	67	74 002	48	34 907
13	CHARLOTTE, N.C. . . . .	7	(0)	7	(0)	2	(0)	1	(0)	43	68 386	30	38 206
14	CHICAGO, ILL.. . . . .	116	259 109	111	170 933	89	774 270	66	410 470	611	1 321 877	452	(0)
15	CINCINNATI, OHIO-KY.-INO. . . . .	24	19 826	24	(0)	20	46 068	17	30 864	87	166 445	61	57 607
16	CLEVELANO, OHIO . . . . .	20	49 679	18	(0)	19	153 497	12	(0)	143	180 359	94	(0)
17	COLUMBUS, OHIO. . . . .	10	20 685	10	20 685	8	10 719	7	(0)	35	53 678	26	(0)
18	DALLAS, TEX.. . . . .	17	68 087	15	(0)	15	135 148	7	(0)	139	171 494	86	64 326
19	DAYTON, OHIO. . . . .	8	23 319	8	23 319	-	-	-	-	33	120 559	24	93 344
20	DENVER, COLO. . . . .	14	31 202	11	(0)	10	61 731	8	(0)	59	62 868	45	40 887
21	DES MOINES, IOWA.. . . .	6	11 855	6	11 855	-	-	-	-	32	27 118	26	21 909
22	DETROIT, MICH.. . . . .	45	111 052	43	(0)	51	275 341	38	(0)	161	213 669	113	131 090
23	FLINT, MICH.. . . . .	9	(0)	9	(0)	2	(0)	2	(0)	12	8 888	10	(0)
24	FORT WAYNE, INO.. . . . .	4	8 275	4	8 275	4	9 815	4	9 815	15	13 736	10	10 519
25	FORT WORTH, TEX.. . . . .	7	17 707	7	17 707	6	29 013	6	29 013	41	37 543	34	32 158
26	FRESNO, CALIF.. . . . .	7	9 431	7	9 431	7	17 770	7	17 770	13	22 289	8	(0)
27	GRANO RAPIOS, MICH. (0)	14	(0)	14	(0)	6	(0)	2	(0)	23	28 377	19	22 503
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C.	9	(0)	9	(0)	2	(0)	2	(0)	37	70 380	25	31 447
29	HARRISBURG, PA. . . . .	26	11 022	26	11 022	-	-	-	-	22	16 070	19	11 968
30	HARTFORO, CONN. . . . .	9	23 473	7	(0)	9	46 808	9	46 808	44	41 699	35	30 607
31	HONOLULU, HAWAII. . . . .	4	6 030	3	(0)	6	27 674	6	27 674	35	24 951	24	14 676
32	HOUSTON, TEX.. . . . .	53	71 922	52	(0)	9	83 217	8	(0)	91	85 834	71	46 619
33	INOIANAPOLIS, INO.. . . .	21	27 891	20	(0)	8	69 647	6	(0)	57	52 550	43	35 936
34	JACKSONVILLE, FLA.. . . .	6	16 236	5	(0)	13	120 856	10	(0)	31	36 076	25	21 781
35	JERSEY CITY, N.J.. . . . .	6	(0)	6	(0)	8	(0)	7	(0)	50	36 522	47	(0)
36	KANSAS CITY, MO.-KANS.. . . .	23	29 509	22	(0)	15	39 481	14	(0)	80	109 357	60	59 581
37	LOS ANGELES-LONG BEACH, CALIF.. . . . .	83	175 117	77	161 783	67	592 481	52	371 578	459	913 769	350	345 326
38	LOUISVILLE, KY.-INO.. . . . .	10	16 077	9	(0)	12	177 394	9	(0)	38	37 841	27	(0)
39	MEMPHIS, TENN.-ARK.. . . .	7	16 412	7	16 412	9	30 376	9	30 376	45	52 589	33	35 232
40	MIAMI, FLA.. . . . .	14	60 387	12	(0)	37	286 208	21	(0)	83	54 725	70	43 005
41	MILWAUKEE, WIS.. . . . .	29	20 529	28	(0)	18	70 123	16	(0)	76	84 338	61	58 855
42	MINNEAPOLIS-ST. PAUL, MINN.. . . .	45	36 225	43	(0)	24	155 466	10	(0)	123	150 002	90	(0)
43	NASHVILLE, TENN.. . . . .	6	14 171	5	(0)	6	23 179	6	23 179	27	43 537	21	35 945
44	NEW HAVEN, CONN.. . . . .	3	3 632	2	(0)	10	64 751	7	(0)	26	22 657	20	15 078
45	NEW ORLEANS, LA.. . . . .	12	15 922	10	(0)	16	81 370	13	(0)	68	82 514	47	43 565
46	NEW YORK, N.Y.. . . . .	150	349 163	134	(0)	144	751 988	106	(0)	1 400	2 883 736	1 201	1 174 719
47	NEWARK, N.J.. . . . .	19	45 748	17	(0)	25	401 939	20	(0)	122	174 040	99	73 305
48	NORFOLK-PORTSMOUTH, VA.. . . . .	9	(0)	9	(0)	2	(0)	1	(0)	24	21 056	20	15 572
49	OKLAHOMA CITY, OKLA.. . . .	8	12 812	8	12 812	8	26 403	6	(0)	29	32 215	23	26 939
50	OMAHA, NEBR.-IOWA.. . . .	13	15 888	13	15 888	7	34 190	7	34 190	27	31 406	17	19 746
51	ORLANOO, FLA.. . . . .	6	(0)	6	(0)	3	(0)	3	(0)	30	16 911	23	14 164
52	PATERSON-CLIFTON-PASSAIC, N.J.. . . . .	8	7 225	7	(0)	10	40 611	10	40 611	129	176 709	106	86 968
53	PEORIA, ILL.. . . . .	4	4 446	4	4 446	6	24 257	5	(0)	16	15 763	13	11 446
54	PHILADELPHIA, PA.-N.J.. . . .	235	188 532	232	(0)	61	264 919	34	(0)	319	317 932	260	218 268
55	PHOENIX, ARIZ.. . . . .	10	26 029	10	26 029	10	32 716	10	32 716	43	25 872	33	15 739
56	PITTSBURGH, PA.. . . . .	202	75 627	200	(0)	22	60 215	18	(0)	96	99 865	72	65 196
57	PORTLAND, OREG.-WASH.. . . .	24	17 588	22	(0)	10	12 538	5	(0)	63	104 834	46	(0)
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS..	14	21 008	13	(0)	11	35 709	10	(0)	60	57 406	51	29 563
59	RICHMONO, VA.. . . . .	6	11 267	6	11 267	11	13 336	8	(0)	42	55 875	31	34 858
60	ROCHESTER, N.Y.. . . . .	12	15 701	12	15 701	8	37 958	8	37 958	43	47 923	30	37 263
61	SACRAMENTO, CALIF.. . . . .	12	17 021	12	17 021	9	34 670	9	34 670	32	41 344	23	25 985
62	ST. LOUIS, MO.-ILL.. . . . .	36	53 644	34	(0)	25	102 039	23	(0)	157	238 920	114	111 680
63	SALT LAKE CITY, UTAH.. . . .	7	(0)	5	(0)	1	(0)	-	-	31	59 483	24	27 420
64	SAN ANTONIO, TEX.. . . . .	12	24 430	12	24 430	5	27 724	5	27 724	31	26 385	27	19 197
65	SAN BERNARDINO-RIVERSIOE-ONTARIO, CALIF..	21	23 865	20	(0)	7	23 877	6	(0)	29	19 267	25	8 479
66	SAN OIEGO, CALIF. . . . .	19	26 341	18	(0)	13	38 294	12	(0)	38	20 679	30	15 349
67	SAN FRANCISCO-OAKLAND, CALIF.. . . . .	50	98 084	47	(0)	64	394 274	50	(0)	219	507 253	149	158 796
68	SAN JOSE, CALIF.. . . . .	15	19 252	15	19 252	7	30 591	7	30 591	35	48 836	24	32 596
69	SEATTLE-EVERETT, WASH.. . . .	25	34 792	25	34 792	20	27 035	9	(0)	81	137 212	55	54 032
70	SPRINGFIELD-CHICOOEE-HOLYOKE, MASS.-CONN..	5	15 014	5	15 014	4	17 335	4	17 335	36	(0)	30	(0)
71	SYRACUSE, N.Y.. . . . .	17	28 903	14	(0)	11	58 401	10	(0)	37	26 906	30	17 505
72	TAMPA-ST. PETERSBURG, FLA.. . . .	14	44 492	12	(0)	10	76 841	8	(0)	47	30 160	42	(0)
73	TOLEOO, OHIO-MICH.. . . . .	17	16 614	16	(0)	5	8 084	5	8 084	30	32 334	21	19 022
74	TULSA, OKLA.. . . . .	4	9 482	4	9 482	6	16 878	6	16 878	21	21 550	16	(0)
75	WASHINGTON, O.C.-MO.-VA.. . . .	30	62 192	26	(0)	22	137 195	18	(0)	124	143 660	95	107 360
76	WICHITA, KANS.. . . . .	7	8 330	7	8 330	6	16 978	5	(0)	27	18 340	22	14 437
77	WILMINGTON, OEL.-N.J.-MO.. . . .	10	9 879	10	9 879	7	27 154	7	27 154	15	13 269	10	4 545

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Paper and its products (SIC 5096)--Continued													Line number
Printing and writing (fine) paper (SIC 5096 part)				Industrial and personal service papers (SIC 5096 part)				Stationery, office supplies, greeting cards (SIC 5096 part)					
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers			
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)		
214 64	1 393 853 432 140	183 50	586 184 196 588	717 264	1 333 212 646 247	591 179	445 235 182 213	788 291	574 657 248 700	696 230	356 206 147 631	1 2	
4	6 721	4	6 721	7	5 593	2	(0)	13	8 498	8	(0)	3	
4	(0)	4	(0)	22	14 450	21	(0)	15	(0)	10	2 516	4	
4	4 073	4	4 073	8	4 953	7	(0)	13	7 559	10	(0)	5	
2	(0)	1	(0)	7	(0)	6	(0)	27	8 150	22	(0)	6	
17	119 693	10	(0)	61	129 182	33	35 625	61	54 810	38	(0)	7	
13	28 775	13	28 775	40	36 852	32	25 485	46	16 547	32	8 829	8	
6	4 618	6	4 618	13	8 223	12	(0)	20	18 379	15	(0)	9	
34	68 641	29	(0)	117	157 999	84	82 262	119	59 487	95	(0)	10	
4	2 832	4	2 832	10	8 733	8	(0)	11	3 725	9	(0)	11	
9	10 822	9	10 822	28	41 496	20	17 937	30	21 684	19	6 148	12	
11	19 394	9	(0)	12	37 277	6	12 556	20	11 715	15	(0)	13	
64	432 140	50	196 588	261	642 980	176	178 946	286	246 757	226	(0)	14	
10	59 451	8	(0)	37	67 283	22	22 916	40	39 711	31	(0)	15	
22	67 373	21	(0)	47	78 163	23	30 074	74	(0)	50	(0)	16	
4	24 682	4	24 682	10	19 660	7	15 395	21	9 336	15	5 423	17	
17	41 373	16	(0)	49	83 484	28	18 137	73	46 637	42	(0)	18	
4	55 417	3	(0)	13	46 733	10	(0)	16	18 409	11	4 500	19	
6	15 588	6	15 588	20	31 018	12	(0)	33	16 262	27	(0)	20	
6	13 111	6	13 111	7	4 522	5	(0)	18	9 395	14	(0)	21	
17	74 160	15	(0)	59	84 486	31	31 056	85	55 023	67	(0)	22	
2	(0)	2	(0)	6	1 532	5	(0)	4	(0)	3	(0)	23	
3	5 195	2	(0)	4	4 829	3	(0)	8	3 712	5	(0)	24	
4	9 961	4	9 961	10	17 264	7	(0)	27	10 318	23	(0)	25	
1	(0)	1	(0)	6	20 727	2	(0)	6	(0)	5	(0)	26	
4	12 893	4	12 893	7	7 745	5	(0)	12	7 739	10	(0)	27	
4	(0)	4	(0)	9	(0)	6	(0)	24	36 216	15	(0)	28	
6	5 637	6	5 637	7	6 686	5	(0)	9	3 747	8	(0)	29	
9	14 685	8	(0)	17	14 987	13	(0)	18	12 027	14	7 918	30	
7	1 761	6	(0)	11	13 898	7	(0)	17	9 292	11	5 161	31	
10	18 555	10	18 555	26	41 402	17	15 745	55	25 877	44	12 319	32	
12	20 464	12	20 464	20	20 806	13	9 352	25	11 280	18	6 120	33	
4	4 828	4	4 828	10	23 831	8	(0)	17	7 417	13	(0)	34	
3	1 422	3	1 422	33	26 232	31	(0)	14	8 868	13	(0)	35	
10	31 935	10	31 935	30	56 645	19	15 660	40	20 777	31	11 986	36	
40	361 210	33	(0)	170	355 872	126	121 488	249	196 687	191	(0)	37	
8	13 467	7	(0)	16	14 245	10	7 806	14	10 129	10	(0)	38	
2	(0)	1	(0)	20	41 002	15	28 135	23	(0)	17	(0)	39	
7	9 844	6	(0)	23	20 065	21	(0)	53	24 816	43	16 969	40	
10	23 951	10	23 951	29	41 938	21	23 854	37	18 449	30	11 050	41	
20	40 431	18	(0)	43	89 515	29	(0)	60	20 056	43	(0)	42	
3	20 660	3	20 660	9	15 340	6	10 761	15	7 537	12	4 524	43	
6	8 201	5	(0)	12	8 907	9	(0)	8	5 549	6	(0)	44	
9	8 688	9	8 688	32	63 806	21	29 509	27	10 020	17	5 368	45	
179	1 295 010	151	545 110	572	1 111 435	471	327 685	649	477 291	579	301 924	46	
13	73 135	12	(0)	44	44 530	37	(0)	65	56 375	50	23 869	47	
1	(0)	1	(0)	10	13 958	8	(0)	13	(0)	11	(0)	48	
5	12 209	5	12 209	6	10 313	4	(0)	18	9 693	14	(0)	49	
4	4 971	3	(0)	14	22 315	8	13 650	9	4 120	6	(0)	50	
2	(0)	2	(0)	10	10 505	8	(0)	18	(0)	13	2 776	51	
18	24 004	16	(0)	61	123 088	46	41 682	50	29 617	44	(0)	52	
3	(0)	3	(0)	6	6 079	5	(0)	7	(0)	5	(0)	53	
42	103 158	40	(0)	132	132 306	103	70 857	145	82 468	117	(0)	54	
3	3 505	3	3 505	18	15 092	11	7 387	22	7 275	19	4 847	55	
8	18 887	7	(0)	35	53 982	25	31 093	53	26 996	40	(0)	56	
9	(0)	9	(0)	20	74 132	9	32 164	34	23 322	28	15 708	57	
9	11 558	8	(0)	21	35 443	17	(0)	30	10 405	26	7 540	58	
8	10 935	8	10 935	9	28 708	5	11 888	25	16 232	18	12 035	59	
9	19 563	9	19 563	17	19 121	11	13 646	17	9 239	10	4 054	60	
-	-	-	-	12	32 838	7	22 904	20	8 506	16	3 081	61	
16	45 186	14	(0)	60	147 672	37	51 962	81	46 062	63	(0)	62	
4	(0)	4	(0)	9	44 025	5	(0)	18	(0)	15	(0)	63	
6	3 720	5	(0)	12	14 621	10	(0)	13	8 044	12	(0)	64	
-	-	-	-	9	12 755	7	(0)	20	6 512	18	(0)	65	
1	(0)	1	(0)	9	10 319	7	(0)	28	(0)	22	6 181	66	
30	118 190	25	(0)	75	317 167	42	41 434	114	71 896	82	(0)	67	
-	(0)	-	(0)	13	40 268	8	(0)	22	(0)	16	4 032	68	
6	11 808	5	(0)	35	105 435	17	30 120	40	19 969	33	(0)	69	
3	(0)	2	(0)	15	11 635	14	(0)	18	37 892	14	(0)	70	
6	7 117	6	7 117	12	11 876	10	(0)	19	7 913	14	(0)	71	
6	6 457	6	6 457	14	15 509	13	(0)	27	8 194	23	6 831	72	
7	7 895	6	(0)	11	18 202	6	(0)	12	6 237	9	4 391	73	
4	(0)	4	(0)	4	(0)	4	(0)	13	7 720	8	(0)	74	
17	69 102	16	(0)	27	30 099	22	(0)	80	44 459	57	18 424	75	
3	4 301	3	4 301	9	8 198	7	(0)	15	5 841	12	(0)	76	
1	(0)	1	(0)	4	(0)	1	(0)	10	3 474	8	(0)	77	

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Furniture and home furnishings (SIC 5097)											
		Total				Furniture (household, office) (SIC 5097 part)				Home furnishings and floor coverings (SIC 5097 part)			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS													
1	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY, . .	1 735	2 215 162	1 378	1 061 434	613	517 679	461	261 475	1 122	1 697 483	917	799 959
2	CHICAGO, ILL.-NORTHWESTERN ILLINOIS, . . .	548	726 680	372	300 788	228	275 785	145	101 734	320	450 895	227	199 054
STANDARD METROPOLITAN STATISTICAL AREAS													
3	AKRON, OHIO . . . . .	15	14 006	11	(0)	6	2 945	5	2 945	9	11 061	6	(0)
4	ALBANY-SCHENECTADY-TROY, N.Y. . . . .	36	23 161	29	18 621	18	11 511	12	(0)	18	11 650	17	(0)
5	ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J. . . .	19	12 037	17	(0)	12	6 464	10	(0)	7	5 573	7	5 573
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF. . .	33	15 637	29	13 937	19	5 362	16	(0)	14	10 275	13	(0)
7	ATLANTA, GA. . . . .	118	148 622	70	45 677	50	38 853	33	(0)	68	109 769	37	(0)
8	BALTIMORE, MD. . . . .	68	64 608	54	41 582	28	33 053	20	24 515	40	31 555	34	17 067
9	BIRMINGHAM, ALA. . . . .	22	17 076	13	13 057	13	9 418	6	(0)	9	7 658	7	(0)
10	BOSTON, MASS. . . . .	218	237 669	140	122 844	90	82 316	59	48 885	128	155 353	81	73 959
11	BRIEGEPORT, CONN. . . . .	7	3 826	4	(0)	5	(0)	3	(0)	2	(0)	1	(0)
12	BUFFALO, N.Y. . . . .	52	31 646	40	22 783	22	9 971	13	4 909	30	21 675	27	17 874
13	CHARLOTTE, N.C. . . . .	37	23 881	23	10 536	13	7 675	8	3 939	24	16 206	15	6 597
14	CHICAGO, ILL. . . . .	541	724 832	365	298 940	227	275 728	144	(0)	314	449 104	221	(0)
15	CINCINNATI, OHIO-KY.-IND. . . . .	72	94 736	47	40 033	31	31 410	19	6 784	41	63 326	28	33 249
16	CLEVELAND, OHIO . . . . .	138	137 323	101	75 852	52	36 848	39	25 384	86	100 475	62	50 468
17	COLUMBUS, OHIO . . . . .	40	35 320	30	30 407	17	15 834	10	12 215	23	19 486	20	18 192
18	DALLAS, TEX. . . . .	206	212 546	105	76 296	88	50 442	46	27 267	118	162 104	59	49 029
19	DAYTON, OHIO . . . . .	19	7 057	14	5 799	13	4 566	9	(0)	6	2 491	5	(0)
20	DENVER, COLO. . . . .	85	80 629	56	(0)	32	19 971	18	11 734	53	60 658	38	(0)
21	DES MOINES, IOWA . . . . .	15	9 497	12	(0)	6	3 136	4	(0)	9	6 361	8	(0)
22	DETROIT, MICH. . . . .	148	182 772	101	105 582	56	49 479	36	28 470	92	133 293	65	77 112
23	FLINT, MICH. . . . .	9	3 612	8	(0)	5	2 108	4	(0)	4	1 504	4	1 504
24	FORT WAYNE, IND. . . . .	14	11 002	12	(0)	6	4 762	5	(0)	8	6 240	7	(0)
25	FORT WORTH, TEX. . . . .	26	13 447	21	8 406	12	3 833	10	(0)	14	9 614	11	(0)
26	FRESNO, CALIF. . . . .	15	8 112	13	(0)	5	1 769	4	(0)	10	6 343	9	(0)
27	GRAND RAPIDS, MICH. . . . .	27	17 633	22	16 150	13	4 521	9	(0)	14	13 112	13	(0)
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. .	53	42 924	33	23 344	31	28 507	15	(0)	22	14 417	18	(0)
29	HARRISBURG, PA. . . . .	21	14 594	16	10 139	10	8 346	6	(0)	11	6 248	10	(0)
30	HARTFORD, CONN. . . . .	43	31 705	34	24 226	19	9 847	13	(0)	24	21 858	21	(0)
31	HONOLULU, HAWAII . . . . .	34	16 663	26	12 765	20	7 498	16	6 530	14	9 165	10	6 235
32	HOUSTON, TEX. . . . .	92	67 985	77	53 654	43	34 584	33	24 340	49	33 401	44	29 314
33	INDIANAPOLIS, IND. . . . .	52	42 791	38	26 766	27	18 453	16	7 720	25	24 338	22	19 046
34	JACKSONVILLE, FLA. . . . .	25	15 182	20	(0)	14	8 385	9	(0)	11	6 797	11	6 797
35	JERSEY CITY, N.J. . . . .	21	19 839	18	(0)	6	1 477	6	1 477	15	18 362	12	(0)
36	KANSAS CITY, MO.-KANS. . . . .	80	88 004	60	58 644	25	17 702	17	9 257	55	70 302	43	49 387
37	LOS ANGELES-LONG BEACH, CALIF. . . . .	540	485 872	401	294 913	236	152 482	178	101 244	304	333 390	223	193 669
38	LOUISVILLE, KY.-IND. . . . .	21	(0)	16	(0)	10	7 024	7	(0)	11	12 497	9	(0)
39	MEMPHIS, TENN.-ARK. . . . .	41	55 604	33	47 578	17	31 427	14	(0)	24	24 177	19	(0)
40	MIAMI, FLA. . . . .	112	70 118	80	44 391	37	15 581	24	7 170	75	54 537	56	37 221
41	MILWAUKEE, WIS. . . . .	58	39 624	44	(0)	29	16 468	19	(0)	29	23 156	25	22 222
42	MINNEAPOLIS-ST. PAUL, MINN. . . . .	119	137 774	78	82 512	59	62 314	36	32 889	60	75 460	42	49 623
43	NASHVILLE, TENN. . . . .	22	19 296	16	14 668	13	8 139	9	(0)	9	11 157	7	(0)
44	NEW HAVEN, CONN. . . . .	21	19 444	18	18 531	9	2 927	6	2 014	12	16 517	12	16 517
45	NEW ORLEANS, LA. . . . .	55	46 425	43	37 364	23	12 246	18	9 226	32	34 179	25	28 138
46	NEW YORK, N.Y. . . . .	1 537	2 015 557	1 214	917 936	529	454 884	396	225 250	1 008	1 560 673	818	692 686
47	NEWARK, N.J. . . . .	84	89 375	68	72 615	43	31 037	32	22 216	41	58 338	36	50 399
48	NORFOLK-PORTSMOUTH, VA. . . . .	19	14 218	15	11 264	6	1 431	3	(0)	13	12 787	12	(0)
49	OKLAHOMA CITY, OKLA. . . . .	38	21 774	32	18 847	19	10 334	14	(0)	19	11 440	18	(0)
50	OMAHA, NEBR.-IOWA . . . . .	29	19 377	22	16 862	11	10 170	7	8 791	18	9 207	15	8 071
51	ORLANDO, FLA. . . . .	15	8 743	11	7 649	9	6 925	5	5 831	6	1 818	6	1 818
52	PATERSON-CLIFTON-PASSAIC, N.J. . . . .	81	80 776	69	50 735	32	28 513	25	(0)	49	52 263	44	(0)
53	PEORIA, ILL. . . . .	7	6 105	6	(0)	1	(0)	1	(0)	6	(0)	5	(0)
54	PHILADELPHIA, PA.-N.J. . . . .	265	249 354	193	108 808	112	77 043	74	34 267	153	172 311	119	74 541
55	PHOENIX, ARIZ. . . . .	47	(0)	33	(0)	17	(0)	9	(0)	30	18 624	24	16 810
56	PITTSBURGH, PA. . . . .	87	85 686	65	56 071	36	30 317	26	20 858	51	55 369	39	35 213
57	PORTLAND, OREG.-WASH. . . . .	58	60 903	37	42 711	16	11 368	9	4 248	42	49 535	28	38 463
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS. .	36	12 423	30	(0)	14	3 046	11	(0)	22	9 377	19	(0)
59	RICHMOND, VA. . . . .	25	24 318	18	16 758	13	14 281	7	(0)	12	10 037	11	(0)
60	ROCHESTER, N.Y. . . . .	35	21 498	21	13 681	16	10 031	6	(0)	19	11 467	15	(0)
61	SACRAMENTO, CALIF. . . . .	21	13 474	18	12 971	14	6 342	11	5 839	7	7 132	7	7 132
62	ST. LOUIS, MO.-ILL. . . . .	122	108 785	89	79 518	48	29 592	31	(0)	74	79 193	58	(0)
63	SALT LAKE CITY, UTAH . . . . .	28	22 204	22	16 542	10	4 047	7	2 560	18	18 157	15	13 982
64	SAN ANTONIO, TEX. . . . .	22	11 402	16	8 296	11	4 948	7	(0)	11	6 454	9	(0)
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF. . .	16	10 111	15	(0)	10	4 986	10	4 986	6	5 125	5	(0)
66	SAN DIEGO, CALIF. . . . .	31	21 194	27	(0)	11	5 643	9	(0)	20	15 551	18	(0)
67	SAN FRANCISCO-OAKLAND, CALIF. . . . .	280	248 350	186	134 723	137	88 039	91	48 620	143	160 311	95	86 103
68	SAN JOSE, CALIF. . . . .	30	25 234	25	(0)	19	11 051	16	10 289	11	14 183	9	(0)
69	SEATTLE-EVERETT, WASH. . . . .	103	88 242	66	53 131	40	25 532	23	13 854	63	62 710	43	(0)
70	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN. .	17	17 144	15	(0)	9	13 230	7	(0)	8	3 914	8	(0)
71	SYRACUSE, N.Y. . . . .	34	30 832	23	20 289	16	11 827	10	6 379	18	19 005	13	13 910
72	TAMPA-ST. PETERSBURG, FLA. . . . .	36	32 179	27	24 800	16	11 690	12	(0)	20	20 489	15	(0)
73	TOLEDO, OHIO-MICH. . . . .	21	25 240	17	(0)	9	2 705	5	2 112	12	22 535	12	(0)
74	TULSA, OKLA. . . . .	21	7 277	17	(0)	12	3 504	8	(0)	9	3 773	9	3 773
75	WASHINGTON, D.C.-MO.-VA. . . . .	85	75 196	59	39 469	51	49 751	31	23 848	34	25 445	28	15 621
76	WICHITA, KANS. . . . .	18	9 811	16	(0)	4	2 309	4	(0)	14	7 502	12	(0)
77	WILMINGTON, DEL.-N.J.-MO. . . . .	18	7 240	14	(0)	11	5 155	7	(0)	7	2 085	7	2 085

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Lumber and construction materials (SIC 5098)												Line number
Total				Lumber and millwork (SIC 5098 part)				Construction materials (SIC 5098 part)				
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	
1 204 574	1 385 399 1 025 457	1 015 433	779 967 383 641	512 231	590 853 343 024	456 182	460 645 201 548	692 343	794 546 682 433	559 251	319 322 182 093	1 2
57	53 135	45	40 428	15	26 659	13	(D)	42	26 476	32	(D)	3
63	67 986	47	38 384	21	28 165	17	(O)	42	39 821	30	(O)	4
44	38 529	34	22 853	18	14 716	16	(O)	26	23 813	18	(D)	5
76	64 205	65	45 098	29	27 606	24	20 035	47	36 599	41	25 063	6
185	398 912	119	118 284	81	132 859	62	77 226	104	266 053	57	41 058	7
136	176 976	105	86 535	65	102 374	54	56 815	71	74 602	51	29 720	8
81	125 583	48	58 167	33	47 150	26	39 523	48	78 433	22	18 644	9
250	349 345	184	201 545	117	184 030	100	138 113	133	165 315	84	63 432	10
24	31 577	20	24 859	9	19 597	8	(O)	15	11 980	12	(O)	11
120	120 794	96	73 933	60	53 494	52	38 946	60	67 300	44	34 987	12
60	103 615	38	34 634	30	57 893	23	26 891	30	45 722	15	7 743	13
551	1 005 917	416	373 941	220	336 057	173	(D)	331	669 860	243	(D)	14
129	191 440	97	89 472	51	73 068	43	59 796	78	118 372	54	29 676	15
180	242 522	129	105 788	57	80 283	43	48 561	123	162 239	86	57 227	16
68	102 704	50	66 325	31	35 609	23	24 902	37	67 095	27	41 423	17
174	215 327	127	93 760	68	96 109	54	58 083	106	119 218	73	35 677	18
54	67 232	43	38 636	22	36 355	17	19 950	32	30 877	26	18 686	19
135	143 834	97	64 242	51	60 306	41	(D)	84	83 528	56	(D)	20
39	55 103	28	32 874	16	22 024	13	19 633	23	33 079	15	13 241	21
316	571 398	241	203 156	125	160 700	99	111 107	191	410 698	142	92 049	22
26	48 632	21	(O)	10	12 116	8	(D)	16	36 516	13	(O)	23
26	32 696	20	23 164	7	15 202	7	15 202	19	17 494	13	7 962	24
58	49 491	48	37 400	26	33 742	21	25 410	32	15 749	27	11 990	25
31	24 785	24	15 599	12	16 404	8	(D)	19	8 381	16	(D)	26
83	101 458	63	71 015	44	67 222	35	50 864	39	34 236	28	20 151	27
80	97 281	44	54 119	57	75 947	30	37 319	23	21 334	14	16 800	28
26	43 898	15	19 070	10	21 012	7	(U)	16	22 886	8	(O)	29
70	67 431	57	45 680	30	36 047	27	(D)	40	31 384	30	(O)	30
29	51 752	21	(D)	14	25 714	12	(D)	15	26 038	9	(O)	31
199	271 707	150	116 668	72	97 245	65	78 974	127	174 462	85	37 694	32
91	92 537	67	46 185	42	42 343	34	28 121	49	50 194	33	18 064	33
47	68 234	33	28 887	22	35 062	19	22 387	25	33 172	14	6 500	34
42	36 580	38	30 229	19	19 044	18	(D)	23	17 536	20	(D)	35
139	195 461	101	91 477	58	99 225	46	64 778	81	96 276	55	26 699	36
497	641 728	403	374 150	242	339 015	207	255 500	255	302 713	196	118 650	37
81	106 653	60	64 593	40	65 891	26	37 287	41	40 762	34	27 306	38
90	121 952	64	67 348	55	73 563	40	47 243	35	48 389	24	20 105	39
104	108 233	77	61 361	44	51 847	32	34 635	60	56 386	45	26 726	40
122	145 532	90	68 993	53	64 051	42	38 471	69	81 481	48	30 522	41
177	311 531	128	170 516	66	132 686	51	93 655	111	178 845	77	76 861	42
50	56 895	36	34 029	25	33 210	22	25 749	25	23 685	14	8 280	43
36	48 145	30	30 681	15	21 068	15	21 068	21	27 077	15	9 613	44
103	233 638	75	64 555	42	56 127	37	45 916	61	177 511	38	18 639	45
815	937 948	682	508 945	333	370 660	296	296 541	482	567 288	386	212 404	46
158	152 180	143	109 188	79	96 026	72	(D)	79	56 154	71	(D)	47
53	41 913	42	28 190	22	20 099	17	14 728	31	21 814	25	13 462	48
75	60 599	60	35 856	34	36 329	28	26 754	41	24 270	32	9 102	49
53	96 247	40	60 653	27	68 058	23	56 509	26	28 189	17	4 144	50
57	31 754	49	22 788	23	13 868	20	10 006	34	17 886	29	12 782	51
134	148 209	113	97 484	63	80 274	56	61 385	71	67 935	57	36 099	52
27	23 125	17	14 735	13	12 479	8	7 049	14	10 646	9	7 686	53
324	469 376	252	210 053	134	209 931	112	138 034	190	259 445	140	72 019	54
76	52 669	59	(O)	30	28 978	23	19 945	46	23 691	36	(O)	55
186	369 851	134	124 994	79	151 929	62	72 232	107	217 922	72	52 762	56
163	753 202	128	446 148	107	653 175	90	(O)	56	100 027	38	(O)	57
61	50 760	51	38 797	29	25 504	24	17 329	32	25 256	27	21 468	58
56	100 707	33	27 250	22	27 838	15	14 882	34	72 869	18	12 368	59
69	71 805	58	56 908	30	30 349	25	19 754	39	41 456	33	37 154	60
75	94 592	60	60 938	38	72 572	31	44 682	37	22 020	29	16 256	61
197	219 938	148	100 455	74	79 505	60	(O)	123	140 433	88	(O)	62
76	61 734	63	(O)	38	33 996	34	27 771	38	27 738	29	(O)	63
71	64 522	56	44 474	37	47 118	30	36 466	34	17 404	26	8 008	64
44	30 218	38	22 159	18	20 117	14	(O)	26	10 101	24	(O)	65
56	57 654	46	43 999	28	40 674	24	31 715	28	16 980	22	12 284	66
282	524 619	211	230 024	147	209 725	120	143 864	135	314 894	91	86 160	67
68	62 512	60	52 228	31	29 767	27	23 151	37	32 745	33	29 077	68
178	391 540	132	210 230	94	268 312	77	164 742	84	123 228	55	45 488	69
48	39 063	41	34 177	28	27 256	25	(O)	20	11 807	16	(O)	70
62	54 888	48	34 789	28	27 039	22	16 549	34	27 849	26	18 240	71
86	95 422	66	57 036	34	32 349	28	25 465	52	63 073	38	31 571	72
54	48 762	44	29 452	23	25 088	18	15 887	31	23 674	26	13 565	73
36	45 883	26	16 415	13	15 440	8	6 463	23	30 443	18	9 952	74
148	198 289	118	129 409	47	74 200	39	62 948	101	124 089	79	66 461	75
29	30 280	22	19 910	14	24 127	11	16 976	15	6 153	11	2 934	76
29	29 206	28	(D)	11	20 144	11	20 144	18	9 062	17	(O)	77

TABLE 9. Standard Metropolitan Statistical

Line number	Standard metropolitan statistical area	Other kinds of wholesale business (SIC 5099)											
		Amusement and sporting goods (SIC 5099 part)				Books, periodicals, and newspapers (SIC 5099 part)				Farm supplies (SIC 5099 part)			
		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers	
		Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)
STANDARD CONSOLIDATED AREAS													
1	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY..	1 047	1 465 682	875	748 487	485	726 050	402	383 503	209	698 934	176	421 159
2	CHICAGO, ILL.-NORTHWESTERN INDIANA..	317	731 734	241	171 151	165	242 997	109	122 099	66	(D)	46	(D)
STANDARD METROPOLITAN STATISTICAL AREAS													
3	AKRON, OHIO..	20	16 186	16	7 960	6	2 536	4	(D)	4	1 151	4	1 151
4	ALBANY-SCHENECTADY-TROY, N.Y..	17	10 854	15	(D)	9	7 157	6	(D)	6	15 241	3	(D)
5	ALLENSTOWN-BETHLEHEM-EASTON, PA.-N.J..	9	3 406	8	(D)	10	4 467	8	(D)	3	(D)	1	(D)
6	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF..	37	28 600	30	7 906	10	1 369	8	(D)	11	7 369	6	2 344
7	ATLANTA, GA..	79	205 301	50	35 934	40	54 791	15	11 547	26	72 341	15	24 413
8	BALTIMORE, MD..	55	37 282	51	(D)	19	13 746	14	(D)	12	30 635	10	(D)
9	BIRMINGHAM, ALA..	20	17 918	17	(D)	5	(D)	3	(D)	13	14 491	8	(D)
10	BOSTON, MASS..	122	111 410	99	58 274	69	105 800	49	52 684	14	11 094	10	(D)
11	BRIDGEPORT, CONN..	7	3 291	6	(D)	5	(D)	4	(D)	1	(D)	1	(D)
12	BUFFALO, N.Y..	39	23 348	35	(D)	12	6 515	10	(D)	21	57 358	13	42 518
13	CHARLOTTE, N.C..	25	23 348	18	8 435	5	(D)	3	(D)	11	20 029	5	7 095
14	CHICAGO, ILL..	309	729 676	233	169 093	159	237 661	103	116 763	66	350 599	46	(D)
15	CINCINNATI, OHIO-KY.-IND..	51	42 063	39	25 364	15	29 972	5	(D)	10	16 292	5	3 492
16	CLEVELAND, OHIO..	68	103 052	50	21 513	42	26 979	25	13 690	7	5 098	5	(D)
17	COLUMBUS, OHIO..	32	22 352	29	(D)	14	12 383	10	8 432	6	17 826	3	(D)
18	DALLAS, TEX..	91	208 005	61	38 017	48	51 750	21	13 878	32	38 678	18	18 597
19	DAYTON, OHIO..	26	19 322	20	13 038	6	6 557	5	(D)	11	9 766	6	3 970
20	DENVER, COLO..	65	59 454	52	(D)	18	10 261	13	(D)	19	14 835	15	12 137
21	DES MOINES, IOWA..	21	15 647	17	(D)	7	(D)	2	(D)	10	90 771	5	(D)
22	DETROIT, MICH..	95	96 774	74	48 949	43	47 141	24	20 255	19	14 138	12	7 761
23	FLINT, MICH..	3	(D)	3	(D)	3	(D)	3	(D)	5	1 992	3	(D)
24	FORT WAYNE, IND..	11	5 133	10	(D)	3	(D)	2	(D)	2	(D)	1	(D)
25	FORT WORTH, TEX..	29	20 398	22	8 614	8	3 309	6	(D)	12	27 016	6	3 758
26	FRESNO, CALIF..	11	4 067	9	(D)	7	4 751	5	(D)	18	33 158	12	16 315
27	GRAND RAPIDS, MICH..	14	7 552	13	(D)	6	2 516	5	(D)	8	12 981	8	12 981
28	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C..	17	17 448	12	8 745	7	3 187	3	(D)	6	7 555	3	1 223
29	HARRISBURG, PA..	7	2 008	6	(D)	5	3 679	4	(D)	6	(D)	5	(D)
30	HARTFORD, CONN..	25	21 707	20	13 938	10	5 345	4	(D)	10	3 118	8	(D)
31	HONOLULU, HAWAII..	46	21 568	37	10 296	11	5 290	8	(D)	10	7 767	7	2 099
32	HOUSTON, TEX..	60	46 549	48	24 034	36	19 523	27	9 613	27	50 077	19	19 774
33	INDIANAPOLIS, IND..	42	27 000	37	23 072	13	17 617	6	(D)	30	52 747	21	28 414
34	JACKSONVILLE, FLA..	20	18 586	15	4 758	5	9 612	2	(D)	5	3 514	2	(D)
35	JERSEY CITY, N.J..	19	40 196	17	(D)	3	(D)	3	(D)	6	3 726	5	(D)
36	KANSAS CITY, MO.-KAN..	75	61 435	52	26 229	21	15 772	14	8 248	30	79 003	20	59 032
37	LOS ANGELES-LONG BEACH, CALIF..	403	619 602	319	238 388	155	110 032	121	71 202	64	82 658	42	39 010
38	LOUISVILLE, KY.-IND..	23	36 042	19	30 031	4	3 119	2	(D)	12	18 043	10	(D)
39	MEMPHIS, TENN.-ARK..	27	25 162	21	9 059	7	3 621	5	(D)	26	104 943	18	47 394
40	MIAMI, FLA..	94	59 187	84	47 322	14	11 928	7	7 482	21	5 544	15	4 615
41	MILWAUKEE, WIS..	54	44 704	43	27 507	17	8 277	11	5 177	20	18 273	15	14 244
42	MINNEAPOLIS-ST. PAUL, MINN..	93	72 958	70	(D)	28	18 439	16	9 701	44	219 025	29	192 703
43	NASHVILLE, TENN..	27	13 205	26	(D)	10	14 383	6	7 889	14	19 282	11	(D)
44	NEW HAVEN, CONN..	11	17 668	10	(D)	9	4 392	8	(D)	2	(D)	2	(D)
45	NEW ORLEANS, LA..	30	25 905	22	15 144	14	14 268	10	5 621	10	16 425	8	(D)
46	NEW YORK, N.Y..	886	1 166 645	740	605 889	415	592 956	344	288 393	160	654 101	137	391 598
47	NEWARK, N.J..	69	69 483	60	46 105	26	44 394	22	(D)	18	22 208	15	(D)
48	NORFOLK-PORTSMOUTH, VA..	11	8 243	11	8 243	2	(D)	1	(D)	6	8 413	3	(D)
49	OKLAHOMA CITY, OKLA..	25	14 665	20	6 286	12	11 472	8	(D)	6	2 935	5	(D)
50	OMAHA, NEBR.-IOWA..	20	15 211	15	7 575	4	(D)	1	(D)	21	57 205	13	14 287
51	ORLANDO, FLA..	14	12 414	9	2 159	4	(D)	3	(D)	12	14 847	7	10 324
52	PATERSON-CLIFTON-PASSAIC, N.J..	60	169 635	46	40 114	35	70 544	28	39 086	16	13 413	11	10 878
53	PEORIA, ILL..	3	621	3	621	6	1 861	3	(D)	13	17 067	9	7 083
54	PHILADELPHIA, PA.-N.J..	118	134 142	90	65 338	72	65 852	51	39 409	44	95 306	34	82 185
55	PHOENIX, ARIZ..	26	14 837	22	9 153	11	5 454	8	(D)	32	25 891	18	8 495
56	PITTSBURGH, PA..	58	54 638	49	34 780	27	15 010	20	9 553	12	12 757	10	(D)
57	PORTLAND, OREG.-WASH..	59	52 834	48	33 775	20	16 676	14	(D)	34	46 648	23	27 590
58	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS..	43	17 800	41	(D)	23	4 868	20	(D)	6	6 076	4	(D)
59	RICHMOND, VA..	15	11 301	13	(D)	9	3 372	4	(D)	7	11 699	4	(D)
60	ROCHESTER, N.Y..	31	(D)	25	13 139	6	7 127	2	(D)	11	7 351	7	(D)
61	SACRAMENTO, CALIF..	24	17 638	20	8 963	7	5 005	5	(D)	13	14 264	8	10 190
62	ST. LOUIS, MO.-ILL..	77	153 852	60	124 989	33	18 583	20	11 098	38	69 047	23	14 684
63	SALT LAKE CITY, UTAH..	27	21 857	24	20 744	8	3 639	3	(D)	9	11 670	5	(D)
64	SAN ANTONIO, TEX..	21	20 999	18	(D)	6	3 512	4	(D)	22	14 621	19	10 897
65	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF..	20	8 936	18	(D)	6	(D)	6	(D)	19	14 625	15	11 257
66	SAN DIEGO, CALIF..	34	14 245	32	(D)	12	11 450	7	3 154	9	10 651	9	10 651
67	SAN FRANCISCO-OAKLAND, CALIF..	165	306 662	137	123 716	62	80 246	37	32 684	43	73 642	30	20 318
68	SAN JOSE, CALIF..	16	10 566	13	(D)	16	25 419	9	11 178	7	6 399	5	(D)
69	SEATTLE-EVERETT, WASH..	77	69 194	55	38 539	17	17 061	11	13 212	21	27 608	17	22 034
70	SPRINGFIELD-CHICOPPEE-HOLYOKE, MASS.-CONN..	15	16 527	12	(D)	5	11 090	4	(D)	2	(D)	2	(D)
71	SYRACUSE, N.Y..	27	19 945	24	(D)	10	2 808	7	2 311	5	(D)	5	(D)
72	TAMPA-ST. PETERSBURG, FLA..	34	16 043	29	10 501	6	(D)	4	(D)	12	13 340	9	10 865
73	TOLEDO, OHIO-MICH..	17	10 345	12	3 999	8	2 941	4	(D)	12	15 484	8	(D)
74	TULSA, OKLA..	19	7 804	17	(D)	6	4 112	5	(D)	6	1 203	5	(D)
75	WASHINGTON, D.C.-MD.-VA..	70	92 906	51	39 036	39	35 147	30	18 565	11	5 092	10	(D)
76	WICHITA, KANS..	16	8 976	15	(D)	5	(D)	2	(D)	12	14 436	8	(D)
77	WILMINGTON, DEL.-N.J.-MO..	9	2 953	8	(D)	1	(D)	1	(D)	6	(D)	5	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. Revised. X Not applicable.



## Areas, by Kind of Business: 1967—Continued

Other kinds of wholesale business (SIC 5099)--Continued													Line number
Jewelry, diamonds, and precious stones (SIC 5099 part)				Art goods and advertising specialties (SIC 5099 part)				Other products (SIC 5099 part)					
All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers		All types of operation		Merchant wholesalers			
Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)	Estab- lishments (number)	Sales (\$1,000)		
1 352 178	1 158 466 (D)	1 254 160	897 679 (D)	768 174	337 226 95 316	684 148	269 470 63 369	1 959 495	4 658 911 664 D92	1 513 386	(D) 369 051	1 2	
2	(D)	2	(D)	8	829	7	(D)	31	321 642	21	37 782	3	
5	1 913	5	1 913	3	718	3	718	36	29 928	31	26 551	4	
2	(D)	2	(D)	6	504	6	504	15	8 719	12	3 398	5	
3	(D)	2	(D)	19	6 879	16	3 725	37	72 537	34	71 654	6	
27	38 368	23	22 194	43	14 131	33	9 552	106	119 176	70	62 798	7	
22	(D)	22	(D)	18	(D)	16	(D)	95	86 994	75	66 162	8	
8	5 606	8	5 606	10	2 583	9	(D)	34	(D)	25	7 904	9	
76	39 746	74	(D)	49	26 117	45	(D)	281	308 710	193	112 719	10	
1	(D)	-	-	3	(D)	3	(D)	13	(D)	11	(D)	11	
29	7 969	26	(D)	9	2 102	9	2 102	51	44 815	42	21 414	12	
6	2 093	6	2 093	5	(D)	4	(D)	64	101 813	46	51 727	13	
176	146 601	158	114 455	171	95 053	145	63 106	486	661 868	377	366 827	14	
14	13 641	14	13 641	17	3 915	16	(D)	68	84 875	43	18 691	15	
31	15 324	31	15 324	34	12 716	29	10 858	113	96 793	83	45 783	16	
6	(D)	5	1 942	8	1 068	7	(D)	39	(D)	30	28 145	17	
27	26 304	22	20 291	45	28 135	28	12 169	92	(D)	68	66 275	18	
3	(D)	3	(D)	10	1 104	10	1 104	22	(D)	14	3 427	19	
13	4 026	12	(D)	27	7 143	23	(D)	73	44 860	59	(D)	20	
2	(D)	2	(D)	10	2 375	8	(D)	21	21 199	17	(D)	21	
42	20 798	41	(D)	45	21 568	40	(D)	159	172 968	121	120 154	22	
3	(D)	2	(D)	1	(D)	1	(D)	4	(D)	3	(D)	23	
-	-	-	-	6	980	6	980	18	8 409	14	(D)	24	
2	(D)	2	(D)	13	5 952	11	(D)	32	12 654	24	7 923	25	
2	(D)	1	(D)	5	(D)	3	(D)	22	19 270	20	(D)	26	
2	(D)	2	(D)	5	437	4	(D)	30	36 621	26	33 257	27	
11	2 877	11	2 877	4	388	4	388	31	(D)	27	(D)	28	
2	(D)	2	(D)	7	1 363	7	1 363	17	5 684	11	2 562	29	
6	1 394	5	(D)	9	3 761	7	(D)	38	41 235	30	27 246	30	
12	5 303	11	(D)	15	3 963	14	(D)	41	18 897	32	15 585	31	
23	10 986	20	(D)	26	4 047	25	(D)	90	60 489	80	53 861	32	
6	3 302	5	(D)	13	1 794	12	(D)	46	(D)	37	30 338	33	
3	(D)	3	(D)	3	(D)	3	(D)	23	11 498	17	9 155	34	
10	13 051	7	(D)	15	9 534	14	(D)	30	41 644	29	(D)	35	
22	21 968	20	(D)	29	8 798	25	6 175	87	67 910	69	52 140	36	
188	109 452	167	86 433	220	97 765	193	84 303	546	546 031	437	362 173	37	
7	2 070	6	(D)	9	1 157	9	1 157	28	27 232	21	15 278	38	
13	4 097	13	4 097	10	2 124	10	2 124	44	54 183	38	41 185	39	
53	11 612	51	(D)	63	13 802	59	(D)	113	75 193	100	64 099	40	
17	9 786	16	(D)	20	6 410	20	6 410	68	63 771	44	23 338	41	
30	13 005	29	(D)	34	11 528	28	(D)	98	213 497	75	(D)	42	
7	2 025	7	2 025	8	931	8	931	39	30 099	28	16 989	43	
5	(D)	4	(D)	12	1 884	10	(D)	18	4 024	17	(D)	44	
12	6 148	12	6 148	17	2 980	17	2 980	62	37 128	49	19 227	45	
1 289	1 125 159	1 197	870 907	701	307 465	621	243 687	1 663	4 388 102	1 267	(D)	46	
35	16 501	32	(D)	24	10 557	22	(D)	131	92 322	104	54 111	47	
5	4 506	5	4 506	4	(D)	4	(D)	17	9 859	14	6 369	48	
4	552	4	552	8	1 448	7	(D)	27	10 908	23	9 987	49	
7	3 757	7	3 757	13	1 646	13	1 646	22	8 306	21	(D)	50	
2	(D)	2	(D)	2	(D)	1	(D)	22	22 037	16	18 916	51	
14	2 084	14	2 084	20	5 481	20	5 481	107	118 127	90	91 907	52	
-	-	-	-	5	2 431	5	2 431	11	2 027	10	(D)	53	
80	33 441	78	(D)	79	28 424	65	(D)	270	230 087	199	98 140	54	
10	2 098	9	(D)	6	263	5	(D)	42	28 877	41	(D)	55	
34	22 939	33	(D)	19	5 487	19	(D)	69	84 407	51	21 680	56	
14	4 441	14	4 441	16	5 518	14	(D)	89	89 599	78	(D)	57	
95	101 912	79	57 055	17	3 513	17	3 513	65	104 467	49	37 968	58	
3	1 354	3	1 354	2	(D)	2	(D)	33	(D)	28	(D)	59	
7	3 932	7	3 932	6	468	5	(D)	24	(D)	19	29 983	60	
4	213	4	213	5	1 240	2	(D)	26	16 465	24	(D)	61	
29	(D)	28	(D)	38	13 210	34	(D)	144	175 347	107	(D)	62	
10	12 648	8	(D)	9	3 048	8	(D)	28	7 415	24	5 718	63	
11	6 137	11	6 137	10	3 286	8	(D)	46	24 567	41	20 425	64	
2	(D)	2	(D)	3	(D)	2	(D)	28	8 740	24	6 962	65	
9	3 118	8	(D)	11	2 041	8	(D)	45	(D)	31	7 707	66	
60	35 103	54	20 805	81	31 180	74	(D)	246	292 241	173	113 075	67	
2	(D)	2	(D)	10	2 725	6	373	34	19 253	25	14 065	68	
17	10 159	17	10 159	24	3 594	21	(D)	103	117 296	81	83 881	69	
2	(D)	1	(D)	4	488	4	488	27	20 467	19	7 243	70	
6	(D)	6	(D)	11	5 779	9	(D)	16	14 187	11	6 706	71	
8	1 663	8	1 663	10	662	10	662	40	(D)	33	8 347	72	
7	1 618	7	1 618	4	609	4	609	26	20 517	18	9 481	73	
3	(D)	3	(D)	8	2 378	7	(D)	25	(D)	22	7 022	74	
17	9 710	16	(D)	20	8 129	19	(D)	67	50 926	51	21 988	75	
8	960	8	960	2	(D)	2	(D)	30	14 165	24	11 371	76	
2	(D)	2	(D)	2	(D)	2	(D)	14	3 568	11	(D)	77	





# Sales Size, Employment Size, Single Units and Multiunits

## CONTENTS

[Page numbers listed here omit the chapter prefix, 2-, which appears as part of number for each page]

	page
<b>Sales Size:</b>	
TABLE 1 United States, by Type of Operation and Kind of Business: 1967 . . . . .	1
1A Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kinds of Business—United States: 1967 . . . . .	9
2 Merchant Wholesalers—United States, by Kind of Business: 1967 . . . . .	14
3 Merchant Wholesalers—United States and Geographic Divisions, by Kind of Business: 1967 . . . . .	38
4 States, by Type of Operation: 1967 . . . . .	68
4A Establishments With Sales of Under and Over \$250,000 by Type of Operation and Kind of Business—States: 1967 . . . . .	79
5 Merchant Wholesalers—United States, by Sales Size and Employment Size: 1967 . . . . .	83
<b>Employment Size:</b>	
TABLE 6 United States, by Type of Operation: 1967 . . . . .	103
7 Merchant Wholesalers—United States, by Kind of Business: 1967 . . . . .	108
8 States: 1967 . . . . .	111
<b>SMSA Size:</b>	
TABLE 9 United States, by SMSA Size and Type of Operation: 1967 . . . . .	120
10 Merchant Wholesalers—United States, by SMSA Size and Kind of Business: 1967 . . . . .	124
<b>Single Units and Multiunits:</b>	
TABLE 11 United States, by Type of Operation: 1967 . . . . .	127
12 Merchant Wholesalers—United States, by Kind of Business: 1967 . . . . .	134





TABLE 1. United States, by Type of Operation and Kind of Business: 1967

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
50	WHOLESALE TRADE, TOTAL . . . . .	311 464	459 475 967	212 993	206 055 065	30 679	157 096 541	26 462	61 347 022	41 330	34 977 339
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES--										
	\$5,000,000 AND OVER . . . . .	2 663	138 612 408	760	37 075 412	1 468	82 600 084	282	13 598 479	153	5 338 433
	\$2,000,000 TO \$4,999,000 . . . . .	1 268	21 754 987	404	6 906 281	578	9 969 262	191	3 253 270	95	1 626 174
	\$1,000,000 TO \$1,999,000 . . . . .	2 665	32 371 485	1 025	12 410 611	1 039	12 706 561	422	5 083 681	179	2 170 632
	\$500,000 TO \$999,000 . . . . .	8 564	58 843 454	3 783	25 794 584	2 735	19 099 900	1 561	10 597 418	485	3 351 552
	\$200,000 TO \$499,000 . . . . .	25 153	76 857 936	13 504	40 827 504	5 296	16 843 489	4 562	13 863 892	1 791	5 323 051
	\$100,000 TO \$199,000 . . . . .	34 824	48 713 784	20 926	29 231 756	4 821	6 886 238	5 149	7 199 165	3 928	5 396 625
	\$50,000 TO \$99,000 . . . . .	49 611	35 188 795	31 751	22 495 088	5 480	3 939 562	5 110	3 667 574	7 270	5 086 571
	\$30,000 TO \$49,000 . . . . .	40 813	15 876 772	27 622	10 739 875	3 185	1 254 799	2 908	1 133 813	7 098	2 748 285
	\$20,000 TO \$29,000 . . . . .	32 830	8 066 793	23 377	5 740 715	1 901	471 240	1 829	447 409	5 723	1 407 429
	\$10,000 TO \$19,000 . . . . .	49 340	7 172 334	36 671	5 320 655	2 278	335 990	1 968	284 999	8 423	1 230 690
	LESS THAN \$100,000 . . . . .	55 860	2 997 764	46 754	2 459 474	1 585	93 078	1 842	103 365	5 679	341 847
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	7 873	13 019 455	6 416	7 053 110	313	2 896 338	638	2 113 957	506	956 050
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:										
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	4 783	31 329 583	3 858	5 345 308	724	25 268 153	201	716 122	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	606	27 569 716	135	2 612 739	441	24 488 159	30	468 818	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	477	1 428 501	300	887 943	130	402 695	47	137 863	-	-
	\$500,000 TO \$1,999,000 . . . . .	1 491	1 547 202	1 284	1 285 727	141	187 227	66	74 248	-	-
	\$200,000 TO \$499,000 . . . . .	928	304 731	890	293 182	6	2 096	32	9 453	-	-
	\$100,000 TO \$199,000 . . . . .	573	83 869	563	82 263	1	(0)	9	(0)	-	-
	\$50,000 TO \$99,000 . . . . .	574	32 027	562	31 412	1	(0)	11	(0)	-	-
	LESS THAN \$100,000 . . . . .	134	363 537	124	152 042	4	(0)	6	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
5013	AUTOMOTIVE EQUIPMENT . . . . .	23 317	11 614 177	21 855	7 389 163	774	3 119 302	688	1 105 712	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	262	3 549 754	88	842 076	132	2 340 666	42	367 012	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	560	1 671 223	329	964 571	106	322 798	125	383 854	-	-
	\$500,000 TO \$1,999,000 . . . . .	3 177	2 917 997	2 650	2 365 421	277	287 127	250	265 449	-	-
	\$200,000 TO \$499,000 . . . . .	6 107	1 883 813	5 807	1 784 225	166	56 802	134	42 786	-	-
	\$100,000 TO \$199,000 . . . . .	6 199	893 599	6 075	875 544	65	9 773	59	8 282	-	-
	\$50,000 TO \$99,000 . . . . .	6 454	376 701	6 381	372 118	17	1 117	56	3 466	-	-
	LESS THAN \$100,000 . . . . .	558	321 090	525	185 208	11	101 019	22	34 863	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
5014	TIRES AND TUBES . . . . .	3 114	3 178 398	2 800	1 358 955	279	1 778 057	35	41 386	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	143	1 607 560	12	(0)	129	(0)	2	(0)	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	138	418 488	75	214 266	59	190 496	4	13 726	-	-
	\$500,000 TO \$1,999,000 . . . . .	685	620 277	631	565 145	43	46 303	11	8 829	-	-
	\$200,000 TO \$499,000 . . . . .	921	293 927	885	281 430	26	8 953	10	3 544	-	-
	\$100,000 TO \$199,000 . . . . .	565	82 786	546	79 976	15	2 207	4	603	-	-
	\$50,000 TO \$99,000 . . . . .	581	32 279	574	31 967	4	(0)	3	(0)	-	-
	LESS THAN \$100,000 . . . . .	81	123 081	77	(0)	3	(0)	1	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:										
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3 760	9 233 568	3 053	4 747 608	487	3 981 698	220	504 262	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	513	6 290 615	272	2 561 831	215	3 463 621	26	265 163	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	459	1 536 250	351	1 167 297	69	252 863	39	116 090	-	-
	\$500,000 TO \$1,999,000 . . . . .	813	830 053	671	676 994	73	79 279	69	73 780	-	-
	\$200,000 TO \$499,000 . . . . .	648	211 625	528	172 479	76	24 998	44	14 148	-	-
	\$100,000 TO \$199,000 . . . . .	407	60 104	372	54 933	20	2 981	15	2 190	-	-
	\$50,000 TO \$99,000 . . . . .	830	37 477	789	35 486	21	929	20	1 062	-	-
	LESS THAN \$100,000 . . . . .	90	267 444	70	78 588	13	157 027	7	31 829	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
5028	PAINTS AND VARNISHES . . . . .	2 377	1 494 426	1 268	424 084	1 008	970 546	101	99 796	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	45	589 007	3	34 291	38	529 972	4	24 744	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	74	218 942	20	58 530	45	134 384	9	26 028	-	-
	\$500,000 TO \$1,999,000 . . . . .	359	310 214	168	140 271	156	134 526	35	35 417	-	-
	\$200,000 TO \$499,000 . . . . .	689	217 946	354	110 895	308	98 325	27	8 726	-	-
	\$100,000 TO \$199,000 . . . . .	589	84 110	323	46 188	256	36 563	10	1 359	-	-
	\$50,000 TO \$99,000 . . . . .	583	35 505	366	20 619	202	(0)	15	(0)	-	-
	LESS THAN \$100,000 . . . . .	38	38 702	34	13 290	3	(0)	1	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	5 406	17 066 828	3 380	2 636 220	1 556	13 673 740	470	756 868	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	604	12 784 776	68	704 292	509	11 820 228	27	260 256	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	588	1 857 568	225	680 398	291	946 048	72	231 122	-	-
	\$500,000 TO \$1,999,000 . . . . .	1 453	1 501 833	795	787 834	462	501 462	196	212 537	-	-
	\$200,000 TO \$499,000 . . . . .	1 016	337 646	765	253 458	168	56 521	83	27 667	-	-
	\$100,000 TO \$199,000 . . . . .	657	96 288	547	79 811	68	10 313	42	6 164	-	-
	\$50,000 TO \$99,000 . . . . .	943	46 128	852	41 034	53	3 120	38	1 974	-	-
	LESS THAN \$100,000 . . . . .	145	442 589	128	89 393	5	336 048	12	17 148	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

TABLE 1. United States, by Type of Operation and Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
503 5033	PIECE GOODS, NOTIONS, AND APPAREL; PIECE GOODS (WOVEN FABRICS). . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	3 475	9 596 078	2 887	3 831 767	177	4 081 829	411	1 682 482	-	-
	\$5,000,000 AND OVER . . . . .	295	6 540 254	137	1 447 876	82	3 890 337	76	1 202 041	-	-
	\$2,000,000 TO \$4,999,000. . . . .	423	1 322 650	308	951 698	34	114 928	81	256 024	-	-
	\$500,000 TO \$1,999,000. . . . .	1 135	1 156 567	953	961 903	47	49 513	135	145 151	-	-
	\$200,000 TO \$499,000. . . . .	695	226 359	613	197 688	10	3 650	72	25 021	-	-
	\$100,000 TO \$199,000. . . . .	371	53 532	344	49 765	1	(0)	26	(0)	-	-
	LESS THAN \$100,000. . . . .	461	24 993	444	23 928	2	(0)	15	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	95	271 723	88	198 909	1	(0)	6	(0)	-	-
5034	NOTIONS AND OTHER DRY GOODS. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	1 527	2 455 732	1 188	746 581	183	1 054 581	156	654 570	-	-
	\$5,000,000 AND OVER . . . . .	80	1 443 073	16	121 557	42	843 092	22	478 424	-	-
	\$2,000,000 TO \$4,999,000. . . . .	122	375 012	64	184 906	28	91 149	30	98 957	-	-
	\$500,000 TO \$1,999,000. . . . .	365	367 132	255	251 748	58	63 137	52	52 247	-	-
	\$200,000 TO \$499,000. . . . .	361	118 293	304	98 563	28	9 806	29	9 924	-	-
	\$100,000 TO \$199,000. . . . .	226	33 164	204	29 830	9	1 315	13	2 019	-	-
	LESS THAN \$100,000. . . . .	314	16 999	300	16 237	5	(0)	9	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	59	102 059	45	43 740	13	(0)	1	(0)	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	1 974	3 115 535	1 482	1 404 238	170	1 128 877	322	582 420	-	-
	\$5,000,000 AND OVER . . . . .	128	1 548 736	51	439 272	57	923 884	20	185 580	-	-
	\$2,000,000 TO \$4,999,000. . . . .	214	637 285	122	349 366	33	111 146	59	176 773	-	-
	\$500,000 TO \$1,999,000. . . . .	628	632 370	427	412 764	46	50 753	155	168 653	-	-
	\$200,000 TO \$499,000. . . . .	441	142 508	364	116 054	25	8 826	52	17 628	-	-
	\$100,000 TO \$199,000. . . . .	236	34 332	217	31 724	3	(0)	16	(0)	-	-
	LESS THAN \$100,000. . . . .	274	14 836	255	13 891	4	183	15	762	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	53	105 468	46	41 167	2	(0)	5	(0)	-	-
5037	WOMEN'S CHILDREN'S, AND INFANTS' CLOTHING. . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	3 588	4 775 667	2 610	2 212 211	216	1 101 751	762	1 461 705	-	-
	\$5,000,000 AND OVER . . . . .	154	2 002 900	49	616 121	47	716 844	58	669 935	-	-
	\$2,000,000 TO \$4,999,000. . . . .	340	1 048 756	173	513 976	58	198 462	109	336 358	-	-
	\$500,000 TO \$1,999,000. . . . .	1 124	1 155 073	708	706 587	73	87 303	343	361 183	-	-
	\$200,000 TO \$499,000. . . . .	769	252 917	600	197 224	23	7 514	146	48 179	-	-
	\$100,000 TO \$199,000. . . . .	450	64 742	405	58 399	7	1 061	38	5 282	-	-
	LESS THAN \$100,000. . . . .	631	32 024	577	29 492	6	(0)	48	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	120	219 215	98	90 412	2	(0)	20	(0)	-	-
5039	FOOTWEAR . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	836	1 337 459	679	666 588	78	474 593	79	196 278	-	-
	\$5,000,000 AND OVER . . . . .	58	669 648	22	191 921	27	380 323	9	97 404	-	-
	\$2,000,000 TO \$4,999,000. . . . .	98	298 272	58	173 991	22	66 480	18	57 801	-	-
	\$500,000 TO \$1,999,000. . . . .	274	273 029	221	215 413	19	23 028	34	34 588	-	-
	\$200,000 TO \$499,000. . . . .	188	63 235	172	57 323	7	2 614	9	3 298	-	-
	\$100,000 TO \$199,000. . . . .	90	13 313	83	12 361	2	(0)	5	(0)	-	-
	LESS THAN \$100,000. . . . .	105	5 622	101	5 461	1	(0)	3	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	23	14 340	22	10 118	-	(0)	1	(0)	-	-
504 5041	GROCERIES AND RELATED PRODUCTS; GROCERIES, GENERAL LINE. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	2 543	15 547 639	2 543	15 547 639	-	-	-	-	-	-
	\$5,000,000 AND OVER . . . . .	494	12 099 591	494	12 099 591	-	-	-	-	-	-
	\$2,000,000 TO \$4,999,000. . . . .	493	1 532 811	493	1 532 811	-	-	-	-	-	-
	\$500,000 TO \$1,999,000. . . . .	1 161	1 254 532	1 161	1 254 532	-	-	-	-	-	-
	\$200,000 TO \$499,000. . . . .	203	66 842	203	66 842	-	-	-	-	-	-
	\$100,000 TO \$199,000. . . . .	83	12 276	83	12 276	-	-	-	-	-	-
	LESS THAN \$100,000. . . . .	69	3 931	69	3 931	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	40	577 656	40	577 656	-	-	-	-	-	-
5042	FROZEN FOODS . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	1 775	3 559 251	1 365	1 770 774	45	242 098	365	1 546 379	-	-
	\$5,000,000 AND OVER . . . . .	153	1 869 950	69	669 445	5	152 160	79	1 048 345	-	-
	\$2,000,000 TO \$4,999,000. . . . .	261	819 598	154	476 934	10	30 910	97	311 754	-	-
	\$500,000 TO \$1,999,000. . . . .	562	601 508	420	443 570	15	16 360	127	141 578	-	-
	\$200,000 TO \$499,000. . . . .	323	105 294	281	90 818	12	4 412	30	10 064	-	-
	\$100,000 TO \$199,000. . . . .	181	26 302	169	24 480	2	(0)	10	(0)	-	-
	LESS THAN \$100,000. . . . .	240	12 594	224	11 760	1	(0)	15	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	55	124 005	48	53 767	-	(0)	7	(0)	-	-
5043	DAIRY PRODUCTS . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	4 227	6 523 327	2 785	2 677 759	978	2 362 216	233	1 141 212	231	342 140
	\$5,000,000 AND OVER . . . . .	233	3 283 345	77	1 124 745	95	1 276 687	50	831 156	7	50 757
	\$2,000,000 TO \$4,999,000. . . . .	387	1 191 946	163	485 751	128	395 121	41	137 420	55	173 654
	\$500,000 TO \$1,999,000. . . . .	1 173	1 195 832	544	525 506	482	504 149	59	64 676	88	101 501
	\$200,000 TO \$499,000. . . . .	982	321 819	707	224 407	213	76 815	34	10 901	28	9 696
	\$100,000 TO \$199,000. . . . .	689	99 078	620	89 110	29	4 325	22	3 095	18	2 548
	LESS THAN \$100,000. . . . .	634	36 061	569	32 615	16	870	15	(0)	34	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	129	395 246	105	195 625	11	104 249	12	(0)	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 1. United States, by Type of Operation and Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
5044	GROCERIES AND RELATED PRODUCTS—CONT. POULTRY AND POULTRY PRODUCTS . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF— \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	2 940 103 245 760 670 491 608 63	2 962 108 996 270 741 965 773 250 216 150 71 920 35 471 127 082	2 022 75 183 544 467 321 380 52	2 179 574 718 488 561 316 566 558 152 352 47 501 22 681 110 678	33 4 6 14 4 2 1 2	110 640 69 542 20 753 13 633 1 400 (0) (0) (0)	101 16 15 25 26 12 5 2	229 972 145 546 45 000 24 434 8 186 (0) (0) (0)	784 8 41 177 173 156 222 7	441 922 62 694 114 896 168 625 54 212 22 380 12 510 6 605
5045	CONFECTIONERY. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF— \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	2 549 77 132 603 645 472 543 77	2 319 367 956 381 391 244 574 810 203 717 69 454 31 641 92 120	1 998 13 52 400 528 434 501 70	1 029 769 198 162 150 056 360 040 165 361 63 880 29 144 63 126	263 52 28 60 68 25 28 2	841 855 664 875 90 164 57 450 21 678 3 791 (0) (0)	288 12 52 143 49 13 14 5	447 743 93 344 151 024 157 320 16 678 1 783 (0) (0)	- - - - - - - -	- - - - - - - -
5046	FISH AND SEAFOODS. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF— \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	1 633 11 99 394 446 302 338 43	1 002 151 88 537 299 954 776 105 142 419 44 784 18 060 32 292	1 534 8 82 355 422 296 330 41	856 352 58 190 245 960 332 587 134 557 43 923 17 775 23 360	12 - 1 3 5 1 1 1	6 667 - (0) 2 341 1 924 (0) (0) (0)	87 3 16 36 19 5 7 1	139 132 30 347 (0) 41 177 5 938 (0) (0) (0)	- - - - - - - -	- - - - - - - -
5047	MEATS AND MEAT PRODUCTS. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF— \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	5 820 499 747 1 855 1 369 647 535 168	11 059 145 5 862 328 2 356 508 1 923 324 446 827 96 563 31 739 341 856	5 041 291 489 1 616 1 327 638 528 152	7 395 047 3 377 461 1 535 293 1 651 464 430 771 95 282 31 264 273 512	616 171 217 190 25 4 3 6	2 810 813 1 834 192 696 554 222 265 10 023 499 187 47 093	163 37 41 49 17 5 4 10	853 285 650 675 124 661 49 595 6 033 782 288 21 251	- - - - - - - -	- - - - - - - -
5048	FRESH FRUITS AND VEGETABLES. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF— \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	7 477 209 711 2 391 1 688 1 096 1 159 223	7 496 996 1 942 197 2 148 881 2 423 822 558 047 159 805 68 128 196 116	5 284 77 371 1 541 1 292 904 927 172	3 972 937 598 180 1 118 991 1 521 754 423 363 131 471 55 121 124 037	- - - - - - - -	- - - - - - - -	1 029 110 235 421 133 51 55 24	2 467 048 1 157 468 720 997 479 925 46 467 7 648 2 879 51 664	1 164 22 105 429 263 141 177 27	1 057 011 186 549 307 592 423 444 88 197 20 686 10 128 20 415
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF— \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	11 091 980 1 347 2 970 2 159 1 520 1 760 355	23 988 120 14 917 257 4 182 209 3 107 821 710 781 218 300 94 778 756 974	6 479 166 329 1 363 1 506 1 266 1 565 284	6 120 907 2 736 045 1 014 901 1 339 856 488 519 180 654 83 604 277 328	2 348 370 406 866 429 154 113 10	8 676 558 6 186 940 1 274 577 909 895 147 305 23 146 6 355 128 340	2 174 444 602 709 207 88 67 57	9 123 366 5 994 272 1 865 365 829 140 69 448 12 754 4 045 348 342	90 - 10 32 17 12 15 4	67 289 - 27 366 28 930 5 509 1 746 774 2 964
505 5052	FARM PRODUCTS—RAW MATERIALS: COTTON . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF— \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	680 140 118 215 89 48 57 13	3 169 037 2 438 472 390 485 231 308 29 425 6 912 3 029 69 406	324 82 54 93 42 23 23 7	1 974 211 1 609 337 185 598 99 089 13 520 3 350 1 053 62 264	- - - - - - - -	- - - - - - - -	177 46 43 58 18 4 6 2	928 809 707 778 144 893 65 695 5 669 (0) (0) (0)	179 12 21 64 29 21 28 4	266 017 121 357 59 994 66 524 10 236 3 093 (0) (0)
5053	GRAIN. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF— \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	8 697 430 778 4 101 2 084 719 464 161	18 746 235 11 136 271 2 293 521 4 063 478 707 441 109 275 27 692 408 557	2 013 337 298 722 321 134 133 68	11 499 337 9 463 329 944 538 746 705 111 874 20 472 7 673 204 746	- - - - - - - -	- - - - - - - -	207 69 43 54 27 9 4 1	1 656 190 1 437 362 138 761 60 645 8 994 1 435 (0) (0)	6 477 24 437 3 325 1 696 576 327 92	5 590 708 235 580 1 210 222 256 128 586 573 87 368 (0) (0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 1. United States, by Type of Operation and Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
5054	FARM PRODUCTS--RAW MATERIAL-CONT. LIVESTOCK. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	3 397 - - - 631 715 1 255 388 166 159 83	11 952 966 - - - 7 571 533 2 293 213 1 431 357 134 987 24 530 8 717 488 629	563 - - - 32 65 192 123 55 70 26	836 034 - - - 327 404 204 433 200 326 41 195 8 230 3 551 50 895	- - - - - - - - - - -	- - - - - - - - - - -	1 734 - - - 558 501 509 88 38 12 28	9 530 833 - - - 6 861 142 1 635 326 618 839 32 109 5 683 711 377 023	1 100 - - - 41 149 554 177 73 77 29	1 586 099 - - - 382 987 453 454 612 192 61 683 10 617 4 455 60 711
5059	FARM PRODUCTS--RAW MATERIALS N.E.C.. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	2 188 - - - 142 354 716 386 177 298 115	4 279 433 - - - 1 983 625 1 055 320 762 892 128 577 25 740 15 600 307 679	1 144 - - - 60 93 315 254 134 227 61	1 866 668 - - - 996 925 273 259 315 530 85 067 19 648 11 963 164 276	- - - - - - - - - - -	- - - - - - - - - - -	722 - - - 67 230 290 67 12 11 45	2 066 570 - - - 877 483 691 684 336 598 22 415 1 728 486 136 176	322 - - - 15 31 111 65 31 60 9	346 195 - - - 109 217 90 377 110 764 21 095 4 364 3 151 7 227
506 5063	ELECTRICAL GOODS: ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	7 742 - - - 559 1 147 2 922 1 481 691 745 197	17 701 725 - - - 10 258 799 3 427 297 3 069 737 499 683 101 069 38 669 306 471	4 961 - - - 177 600 1 710 1 101 569 657 147	5 695 113 - - - 1 517 432 1 769 152 1 787 995 368 059 82 996 33 899 135 580	1 751 - - - 362 386 700 195 60 28 20	10 765 014 - - - 8 602 651 1 202 686 758 492 67 666 8 956 1 410 123 153	1 030 - - - 20 161 512 185 62 60 30	1 241 598 - - - 138 716 455 459 523 250 63 958 9 117 3 360 47 738	- - - - - - - - - - -	- - - - - - - - - - -
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	2 935 - - - 404 458 802 532 300 359 80	8 131 325 - - - 5 396 880 1 453 757 822 049 177 968 44 167 20 029 216 475	2 299 - - - 328 323 544 406 281 349 68	5 717 819 - - - 3 764 462 1 027 749 570 509 130 219 41 371 19 520 163 989	384 - - - 60 72 150 91 6 - 5	1 923 054 - - - 1 487 896 234 782 132 229 35 636 860 - 31 651	252 - - - 16 63 108 35 13 10 7	490 452 - - - 144 522 191 226 119 311 12 113 1 936 509 20 835	- - - - - - - - - - -	- - - - - - - - - - -
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	6 053 - - - 203 502 1 713 1 448 944 1 069 174	6 282 034 - - - 2 251 471 1 463 811 1 713 065 461 255 136 846 54 298 201 288	4 116 - - - 52 126 832 1 145 840 976 145	2 209 164 - - - 453 812 383 054 767 998 360 162 121 776 49 178 73 184	622 - - - 97 121 239 107 31 24 3	2 095 756 - - - 1 387 326 356 931 244 467 36 476 4 878 1 433 64 245	1 315 - - - 54 255 642 196 73 69 26	1 977 114 - - - 410 333 723 826 700 600 64 617 10 192 3 687 63 859	- - - - - - - - - - -	- - - - - - - - - - -
507 5072	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES HARDWARE . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	4 438 - - - 136 304 1 387 1 132 641 726 112	4 439 146 - - - 1 548 603 904 952 1 357 740 372 208 94 472 38 514 122 657	3 513 - - - 97 192 945 919 578 688 94	3 197 167 - - - 1 211 210 569 232 910 329 300 965 84 777 36 419 84 235	489 - - - 31 69 226 113 32 11 7	780 033 - - - 278 633 214 221 225 677 37 727 5 155 740 17 880	436 - - - 8 43 216 100 31 27 11	461 946 - - - 58 760 121 499 221 734 33 516 4 540 1 355 20 542	- - - - - - - - - - -	- - - - - - - - - - -
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	6 373 - - - 90 477 2 433 1 715 797 749 112	5 540 019 - - - 882 241 1 378 672 2 387 902 571 971 117 250 40 847 161 136	5 317 - - - 61 367 1 972 1 459 708 658 92	4 228 600 - - - 500 966 1 052 614 1 936 319 485 948 104 275 36 275 112 203	181 - - - 21 50 51 41 11 5 2	576 465 - - - 321 352 161 538 58 934 13 435 1 810 (0) (0)	875 - - - 8 60 410 215 78 86 18	734 954 - - - 59 923 164 520 392 649 72 588 11 165 (0) (0)	- - - - - - - - - - -	- - - - - - - - - - -
5077	AIR-CONDITIONING, REFRIG. EQUIP., SUPPLIES ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$5,000,000 AND OVER . . . . . \$2,000,000 TO \$4,999,000. . . . . \$500,000 TO \$1,999,000. . . . . \$200,000 TO \$499,000. . . . . \$100,000 TO \$199,000. . . . . LESS THAN \$100,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	2 686 - - - 50 168 790 747 408 448 75	2 075 959 - - - 422 045 510 248 761 647 246 768 60 047 23 694 51 510	2 113 - - - 15 72 544 610 375 426 71	1 131 447 - - - 105 751 214 928 501 024 198 539 55 217 22 232 33 756	270 - - - 29 61 108 52 10 9 1	608 273 - - - 269 970 193 574 117 259 18 286 1 425 (0) (0)	303 - - - 6 35 138 85 23 13 3	336 239 - - - 46 324 101 746 143 364 29 943 3 405 (0) (0)	- - - - - - - - - - -	- - - - - - - - - - -

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.



TABLE 1. United States, by Type of Operation and Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
508	MACHINERY, EQUIPMENT, AND SUPPLIES:										
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	9 619	8 410 908	5 931	1 928 886	3 078	6 193 716	610	288 306	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	266	4 245 598	21	200 954	242	4 004 174	3	40 470	-	-
	\$2,000,000 TO \$4,999,000. . . . .	345	1 053 487	97	277 177	230	721 802	18	54 508	-	-
	\$500,000 TO \$1,999,000. . . . .	1 961	1 859 735	763	690 129	1 069	1 056 096	129	113 510	-	-
	\$200,000 TO \$499,000. . . . .	2 044	645 148	1 260	389 447	638	210 941	146	44 760	-	-
	\$100,000 TO \$199,000. . . . .	1 964	280 509	1 365	193 933	473	68 992	126	17 584	-	-
	LESS THAN \$100,000. . . . .	2 810	151 711	2 231	117 818	402	23 610	177	10 283	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	229	174 720	194	59 428	24	108 101	11	7 191	-	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	3 429	4 789 447	3 022	3 652 157	237	944 801	170	192 489	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	159	1 727 557	120	1 045 509	35	648 186	4	33 862	-	-
	\$2,000,000 TO \$4,999,000. . . . .	465	1 430 513	396	1 203 531	51	169 879	18	57 103	-	-
	\$500,000 TO \$1,999,000. . . . .	1 135	1 202 574	975	1 033 015	88	95 964	72	73 595	-	-
	\$200,000 TO \$499,000. . . . .	697	231 600	615	205 157	42	13 978	40	12 465	-	-
	\$100,000 TO \$199,000. . . . .	380	55 797	350	51 347	13	1 785	17	2 665	-	-
	LESS THAN \$100,000. . . . .	493	23 008	473	21 991	5	252	15	765	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	100	118 398	93	91 607	3	14 757	4	12 034	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 854	4 107 321	1 498	1 109 754	250	2 883 779	106	113 788	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	162	2 879 183	23	148 841	138	(0)	1	(0)	-	-
	\$2,000,000 TO \$4,999,000. . . . .	127	392 153	82	247 083	26	91 495	19	53 575	-	-
	\$500,000 TO \$1,999,000. . . . .	583	573 165	492	486 803	49	47 939	42	38 423	-	-
	\$200,000 TO \$499,000. . . . .	430	139 843	391	126 350	20	6 883	19	6 610	-	-
	\$100,000 TO \$199,000. . . . .	250	37 245	224	33 410	10	1 424	16	2 411	-	-
	LESS THAN \$100,000. . . . .	258	14 050	250	13 614	1	(0)	7	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	44	71 682	36	53 653	6	(0)	2	(0)	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	13 256	13 539 355	8 795	6 104 428	2 268	4 952 569	2 193	2 482 358	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	400	4 277 190	117	1 132 110	228	2 452 371	55	692 709	-	-
	\$2,000,000 TO \$4,999,000. . . . .	1 027	3 008 182	416	1 181 849	396	1 218 754	215	607 579	-	-
	\$500,000 TO \$1,999,000. . . . .	4 347	4 399 678	2 532	2 529 929	908	961 784	907	907 965	-	-
	\$200,000 TO \$499,000. . . . .	3 283	1 085 152	2 282	747 794	417	141 311	584	196 047	-	-
	\$100,000 TO \$199,000. . . . .	1 843	267 561	1 433	207 116	195	29 462	215	30 983	-	-
	LESS THAN \$100,000. . . . .	2 009	107 047	1 721	89 384	106	6 867	182	10 796	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	347	394 545	294	216 246	18	142 020	35	36 279	-	-
5085	INDUSTRIAL SUPPLIES. . . . .	10 169	10 734 678	7 658	5 197 695	1 389	4 500 106	1 122	1 036 877	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	328	3 473 221	71	653 352	237	2 666 173	20	153 696	-	-
	\$2,000,000 TO \$4,999,000. . . . .	809	2 463 989	379	1 116 180	331	1 062 487	99	285 322	-	-
	\$500,000 TO \$1,999,000. . . . .	3 451	3 379 130	2 457	2 325 232	534	599 071	460	454 827	-	-
	\$200,000 TO \$499,000. . . . .	2 603	861 266	2 132	704 065	193	65 343	278	91 858	-	-
	\$100,000 TO \$199,000. . . . .	1 333	196 818	1 164	171 685	45	6 871	124	18 262	-	-
	LESS THAN \$100,000. . . . .	1 413	76 334	1 267	68 135	28	1 445	118	6 754	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	232	283 920	188	159 046	21	98 716	23	26 158	-	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	5 759	3 784 466	4 633	2 892 965	843	668 159	283	223 342	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	81	804 126	64	591 580	14	183 993	3	28 553	-	-
	\$2,000,000 TO \$4,999,000. . . . .	289	835 662	215	623 985	50	148 966	24	62 711	-	-
	\$500,000 TO \$1,999,000. . . . .	1 390	1 340 925	1 084	1 042 722	206	205 562	100	92 641	-	-
	\$200,000 TO \$499,000. . . . .	1 482	478 543	1 143	368 403	264	85 189	75	24 951	-	-
	\$100,000 TO \$199,000. . . . .	1 013	145 473	778	112 071	193	27 391	42	6 011	-	-
	LESS THAN \$100,000. . . . .	1 376	72 008	1 232	61 910	111	7 961	33	2 137	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	128	107 729	117	92 294	5	9 097	6	6 338	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	6 258	2 517 897	5 679	1 887 115	252	268 734	327	362 048	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	34	276 659	10	67 269	11	104 315	13	105 075	-	-
	\$2,000,000 TO \$4,999,000. . . . .	132	384 812	85	236 774	18	56 231	29	91 807	-	-
	\$500,000 TO \$1,999,000. . . . .	1 124	998 480	913	796 203	80	72 598	131	129 679	-	-
	\$200,000 TO \$499,000. . . . .	1 562	501 054	1 438	458 981	53	17 951	71	24 122	-	-
	\$100,000 TO \$199,000. . . . .	1 260	182 430	1 159	168 198	59	8 462	42	5 770	-	-
	LESS THAN \$100,000. . . . .	1 927	96 760	1 866	93 017	29	(0)	32	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	219	77 702	208	66 673	2	(0)	9	(0)	-	-
5088	TRANSPORTATION EQUIP., EXC. MOTOR VEHICLES .	2 087	2 547 563	1 670	1 374 990	136	711 041	281	461 532	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	79	934 575	40	366 200	25	458 581	14	109 794	-	-
	\$2,000,000 TO \$4,999,000. . . . .	228	709 570	127	382 239	39	129 288	62	198 043	-	-
	\$500,000 TO \$1,999,000. . . . .	551	545 672	401	390 942	57	58 170	93	96 560	-	-
	\$200,000 TO \$499,000. . . . .	493	161 506	425	137 725	13	4 932	55	18 849	-	-
	\$100,000 TO \$199,000. . . . .	312	44 547	283	40 291	1	(0)	28	(0)	-	-
	LESS THAN \$100,000. . . . .	361	18 679	340	17 682	-	-	21	997	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	63	133 014	54	39 911	1	(0)	8	(0)	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 1. United States, by Type of Operation and Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
509	MISCELLANEOUS WHOLESALERS:										
5091	METALS AND MINERALS, N.E.C.:										
	COAL . . . . .	735	2 007 775	458	589 911	86	655 582	191	762 282	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	89	1 313 759	19	232 903	34	548 302	36	532 554	-	-
	\$2,000,000 TO \$4,999,000. . . . .	122	391 552	51	170 215	27	87 795	44	133 542	-	-
	\$500,000 TO \$1,999,000. . . . .	182	191 956	103	105 064	15	16 512	64	70 380	-	-
	\$200,000 TO \$499,000. . . . .	131	43 336	103	34 579	5	1 279	23	7 478	-	-
	\$100,000 TO \$199,000. . . . .	87	12 495	75	10 743	2	(0)	10	(0)	-	-
	LESS THAN \$100,000. . . . .	114	5 457	100	4 608	3	(0)	11	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	10	49 220	7	31 799	-	(0)	3	(0)	-	-
	METAL SERVICE CENTERS. . . . .	2 737	8 455 472	2 659	7 875 073	-	-	78	580 399	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	430	5 237 787	408	4 763 443	-	-	22	474 344	-	-
	\$2,000,000 TO \$4,999,000. . . . .	583	1 791 832	563	1 730 880	-	-	20	60 952	-	-
	\$500,000 TO \$1,999,000. . . . .	1 049	1 073 901	1 022	1 042 847	-	-	27	31 054	-	-
	\$200,000 TO \$499,000. . . . .	434	154 716	429	152 880	-	-	5	1 814	-	-
	\$100,000 TO \$199,000. . . . .	119	17 744	118	(0)	-	-	1	(D)	-	-
	LESS THAN \$100,000. . . . .	75	4 589	73	(0)	-	-	2	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	47	174 903	46	(0)	-	-	1	(0)	-	-
	METAL SALES OFFICES. . . . .	4 419	23 240 307	2 278	3 397 689	1 395	17 847 149	746	1 995 469	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	792	19 235 067	96	2 088 724	662	16 403 738	62	1 151 574	-	-
	\$2,000,000 TO \$4,999,000. . . . .	606	1 889 345	162	511 186	310	881 213	148	439 930	-	-
	\$500,000 TO \$1,999,000. . . . .	1 095	882 678	443	437 838	301	362 359	306	329 062	-	-
	\$200,000 TO \$499,000. . . . .	732	236 599	538	172 245	68	22 215	127	42 369	-	-
	\$100,000 TO \$199,000. . . . .	468	68 481	397	58 050	24	3 636	48	6 995	-	-
	LESS THAN \$100,000. . . . .	579	30 482	523	27 131	18	925	39	2 426	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	147	198 691	119	102 515	12	73 063	16	23 113	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS:										
	PETROLEUM BULK STATIONS AND TERMINALS. . .	30 229	24 821 828	-	-	-	-	-	-	30 229	24 821 828
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	781	11 327 322	-	-	-	-	-	-	781	11 327 322
	\$2,000,000 TO \$4,999,000. . . . .	910	2 786 989	-	-	-	-	-	-	910	2 786 989
	\$500,000 TO \$1,999,000. . . . .	6 165	5 472 206	-	-	-	-	-	-	6 165	5 472 206
	\$200,000 TO \$499,000. . . . .	10 146	3 244 806	-	-	-	-	-	-	10 146	3 244 806
	\$100,000 TO \$199,000. . . . .	7 286	1 062 401	-	-	-	-	-	-	7 286	1 062 401
	LESS THAN \$100,000. . . . .	4 617	281 132	-	-	-	-	-	-	4 617	281 132
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	324	646 972	-	-	-	-	-	-	324	646 972
	OTHER PETROLEUM AND PRODUCTS ESTABS. . . .	4 255	8 551 635	3 641	3 993 397	332	4 075 858	282	482 380	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	250	6 249 025	69	2 242 167	164	3 768 239	17	238 619	-	-
	\$2,000,000 TO \$4,999,000. . . . .	243	752 869	158	472 988	57	190 769	28	89 112	-	-
	\$500,000 TO \$1,999,000. . . . .	907	857 859	768	723 042	51	56 821	88	77 996	-	-
	\$200,000 TO \$499,000. . . . .	1 107	349 174	996	312 110	30	10 496	81	26 568	-	-
	\$100,000 TO \$199,000. . . . .	791	114 117	743	107 130	15	2 230	33	4 757	-	-
	LESS THAN \$100,000. . . . .	837	45 269	804	43 801	12	425	21	1 043	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	120	183 322	103	92 159	3	46 878	14	44 285	-	-
5093	SCRAP AND WASTE MATERIALS:										
	IRON AND STEEL SCRAP . . . . .	3 862	2 516 041	3 841	2 436 437	-	-	21	79 604	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	79	993 769	72	945 354	-	-	7	48 415	-	-
	\$2,000,000 TO \$4,999,000. . . . .	158	473 269	151	450 949	-	-	7	22 320	-	-
	\$500,000 TO \$1,999,000. . . . .	577	582 361	570	573 492	-	-	7	8 869	-	-
	\$200,000 TO \$499,000. . . . .	691	217 956	691	217 956	-	-	-	-	-	-
	\$100,000 TO \$199,000. . . . .	640	90 832	640	90 832	-	-	-	-	-	-
	LESS THAN \$100,000. . . . .	1 616	72 054	1 616	72 054	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	101	85 800	101	85 800	-	-	-	-	-	-
	WASTE AND SECONDARY MATERIALS. . . . .	4 065	2 109 547	3 973	1 986 591	-	-	92	122 956	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	53	516 508	49	492 051	-	-	4	24 457	-	-
	\$2,000,000 TO \$4,999,000. . . . .	144	437 580	129	390 811	-	-	15	46 769	-	-
	\$500,000 TO \$1,999,000. . . . .	669	642 687	629	601 174	-	-	40	41 513	-	-
	\$200,000 TO \$499,000. . . . .	864	274 804	850	270 002	-	-	14	4 802	-	-
	\$100,000 TO \$199,000. . . . .	741	105 690	736	104 882	-	-	5	808	-	-
	LESS THAN \$100,000. . . . .	1 498	73 800	1 487	73 141	-	-	11	659	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	96	58 478	93	54 530	-	-	3	3 948	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 597	6 047 567	2 515	5 315 363	47	663 286	35	68 918	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	247	2 791 078	227	2 169 530	16	585 841	4	35 707	-	-
	\$2,000,000 TO \$4,999,000. . . . .	530	1 642 932	512	1 586 049	12	(0)	6	(0)	-	-
	\$500,000 TO \$1,999,000. . . . .	1 175	1 277 702	1 145	1 246 081	15	(0)	15	(0)	-	-
	\$200,000 TO \$499,000. . . . .	395	138 002	386	134 804	2	(0)	7	(0)	-	-
	\$100,000 TO \$199,000. . . . .	116	17 794	116	17 794	-	-	-	-	-	-
	LESS THAN \$100,000. . . . .	84	4 388	82	(0)	-	-	2	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	50	175 671	47	(0)	2	(0)	1	(0)	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 1. United States, by Type of Operation and Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:										
	BEER AND ALE . . . . .	5 530	4 990 356	5 376	4 324 619	96	573 175	58	92 562	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	116	1 186 693	83	684 879	29	448 297	4	53 517	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	404	1 171 529	374	1 084 017	24	72 521	6	14 991	-	-
	\$500,000 TO \$1,999,000 . . . . .	1 846	1 774 529	1 806	1 731 133	24	28 324	16	15 072	-	-
	\$200,000 TO \$499,000 . . . . .	1 644	541 572	1 616	531 873	13	4 933	15	4 766	-	-
	\$100,000 TO \$199,000 . . . . .	920	139 586	905	137 285	5	(0)	10	(0)	-	-
	LESS THAN \$100,000 . . . . .	463	28 160	456	27 805	-	-	7	355	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	137	148 287	136	127 627	1	(0)	-	(0)	-	-
	WINE AND DISTILLED SPIRITS . . . . .	1 779	9 173 412	1 486	6 119 442	220	2 851 614	73	202 356	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	419	6 856 660	320	4 130 882	91	2 633 673	8	92 105	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	426	1 378 356	362	1 168 592	45	151 019	19	58 745	-	-
	\$500,000 TO \$1,999,000 . . . . .	492	576 021	423	499 401	44	51 391	25	25 229	-	-
	\$200,000 TO \$499,000 . . . . .	212	72 503	174	59 753	26	8 627	12	4 123	-	-
	\$100,000 TO \$199,000 . . . . .	82	11 907	71	10 272	7	(0)	4	(0)	-	-
	LESS THAN \$100,000 . . . . .	105	5 669	96	5 372	7	(0)	2	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	43	272 296	40	245 170	-	(0)	3	(0)	-	-
5096	PAPER AND ITS PRODUCTS:										
	PRINTING AND WRITING (FINE) PAPER . . . . .	1 056	4 152 647	933	2 430 410	68	1 365 260	55	356 977	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	141	2 856 959	94	1 408 827	36	1 132 387	11	315 745	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	194	610 662	177	553 108	11	35 625	6	21 929	-	-
	\$500,000 TO \$1,999,000 . . . . .	300	320 582	275	295 578	14	14 429	11	10 575	-	-
	\$200,000 TO \$499,000 . . . . .	172	57 702	156	52 061	7	(0)	9	(0)	-	-
	\$100,000 TO \$199,000 . . . . .	111	15 906	103	14 836	-	-	8	1 070	-	-
	LESS THAN \$100,000 . . . . .	125	6 603	119	6 280	-	-	6	323	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	13	284 233	9	99 720	-	(0)	4	(0)	-	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . .	3 595	5 993 791	2 675	2 475 731	635	3 084 323	285	433 737	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	239	2 987 056	63	579 476	161	2 264 837	15	142 743	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	431	1 334 031	233	696 070	153	500 423	45	137 538	-	-
	\$500,000 TO \$1,999,000 . . . . .	1 197	1 221 595	852	839 167	236	266 296	109	116 132	-	-
	\$200,000 TO \$499,000 . . . . .	751	320 373	642	212 279	54	19 083	55	19 011	-	-
	\$100,000 TO \$199,000 . . . . .	429	62 173	383	55 722	16	2 329	30	4 122	-	-
	LESS THAN \$100,000 . . . . .	464	24 582	433	22 749	10	716	21	1 117	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	84	113 981	69	70 268	5	30 639	10	13 074	-	-
5097	STATIONERY, OFFICE SUPPLIES, GREETING CARDS										
	ESTABLISHMENTS OPERATED ENTIRE YEAR	4 935	2 636 088	4 055	1 515 605	682	904 621	198	215 862	-	-
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	47	482 383	19	177 078	24	257 955	4	47 350	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	156	452 841	67	189 353	67	197 250	22	66 238	-	-
	\$500,000 TO \$1,999,000 . . . . .	1 031	991 777	627	580 619	335	340 128	69	71 030	-	-
	\$200,000 TO \$499,000 . . . . .	1 171	370 875	991	312 396	136	44 294	44	14 185	-	-
	\$100,000 TO \$199,000 . . . . .	1 110	159 939	1 026	147 079	59	9 128	25	3 732	-	-
	LESS THAN \$100,000 . . . . .	1 305	71 564	1 224	67 121	55	3 027	26	1 416	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	115	106 709	101	41 959	6	52 839	8	11 911	-	-
	FURNITURE AND HOME FURNISHINGS:										
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	3 412	2 546 138	2 405	1 452 032	470	510 267	537	583 839	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	38	454 958	18	167 624	11	166 568	9	120 766	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	200	584 162	110	334 383	34	97 298	56	152 481	-	-
	\$500,000 TO \$1,999,000 . . . . .	1 041	1 012 175	626	594 926	178	175 237	237	242 012	-	-
	\$200,000 TO \$499,000 . . . . .	853	281 568	627	202 944	112	39 630	114	38 994	-	-
	\$100,000 TO \$199,000 . . . . .	590	84 719	448	64 313	76	11 089	66	9 317	-	-
	LESS THAN \$100,000 . . . . .	609	31 130	505	26 451	58	(0)	46	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	81	97 426	71	61 391	1	(0)	9	(0)	-	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . .	4 611	5 176 734	3 642	2 876 551	438	1 635 135	531	665 048	-	-
5098	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	155	1 723 686	70	538 495	65	1 023 690	20	161 501	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	474	1 422 701	286	848 223	119	378 762	69	195 716	-	-
	\$500,000 TO \$1,999,000 . . . . .	1 394	1 404 402	990	974 725	165	178 890	239	250 787	-	-
	\$200,000 TO \$499,000 . . . . .	1 029	342 951	856	282 808	59	21 632	114	38 511	-	-
	\$100,000 TO \$199,000 . . . . .	622	90 769	566	82 628	15	2 265	41	5 876	-	-
	LESS THAN \$100,000 . . . . .	798	39 233	752	36 886	11	553	35	1 794	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	139	152 992	122	112 786	4	29 343	13	10 863	-	-
	LUMBER AND CONSTRUCTION MATERIALS:										
	LUMBER AND MILLWORK . . . . .	6 199	8 251 375	5 162	5 794 418	584	1 686 356	453	770 601	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$5,000,000 AND OVER . . . . .	256	2 594 744	158	1 464 043	75	841 417	23	289 284	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	820	2 468 652	562	1 677 000	175	556 231	83	235 421	-	-
	\$500,000 TO \$1,999,000 . . . . .	2 242	2 330 781	1 844	1 913 450	209	224 183	189	193 148	-	-
	\$200,000 TO \$499,000 . . . . .	1 312	441 024	1 143	382 310	83	29 990	86	28 724	-	-
	\$100,000 TO \$199,000 . . . . .	665	96 652	613	89 099	19	2 802	33	4 751	-	-
	LESS THAN \$100,000 . . . . .	723	37 507	691	35 565	5	221	27	1 721	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	181	282 015	151	232 951	18	31 512	12	17 552	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

TABLE 1. United States, by Type of Operation and Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5099	LUMBER AND CONSTRUCTION MATERIALS—CONT.										
	CONSTRUCTION MATERIALS . . . . .	7 423	8 138 220	5 715	3 279 234	1 367	4 516 789	341	342 197	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF—										
	\$5,000,000 AND OVER . . . . .	265	3 090 327	27	237 037	229	2 771 329	9	81 961	-	-
	\$2,000,000 TO \$4,999,000. . . . .	585	1 785 249	222	620 610	332	1 076 652	31	87 987	-	-
	\$500,000 TO \$1,999,000. . . . .	2 216	2 124 934	1 662	1 547 252	419	447 252	135	130 430	-	-
	\$200,000 TO \$499,000. . . . .	1 911	632 257	1 567	517 547	269	90 127	75	24 583	-	-
	\$100,000 TO \$199,000. . . . .	985	144 134	882	128 766	63	9 488	40	5 880	-	-
	LESS THAN \$100,000. . . . .	1 226	64 043	1 158	60 074	30	1 824	38	2 145	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	235	297 276	197	167 948	25	120 117	13	9 211	-	-
	OTHER KINDS OF WHOLESALE BUSINESS:										
	AMUSEMENT AND SPORTING GOODS . . . . .	5 820	6 381 267	4 865	3 001 977	470	2 554 918	485	824 372	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF—										
	\$5,000,000 AND OVER . . . . .	176	2 788 546	59	586 984	94	1 953 872	23	247 690	-	-
	\$2,000,000 TO \$4,999,000. . . . .	416	1 285 336	237	706 650	89	306 049	90	272 637	-	-
	\$500,000 TO \$1,999,000. . . . .	1 482	1 476 762	1 089	1 062 276	179	179 249	214	235 237	-	-
	\$200,000 TO \$499,000. . . . .	1 259	410 648	1 102	357 622	76	26 790	81	26 236	-	-
	\$100,000 TO \$199,000. . . . .	939	133 901	890	126 324	19	2 994	30	4 583	-	-
	LESS THAN \$100,000. . . . .	1 358	67 373	1 313	64 563	8	463	37	2 347	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	190	218 701	175	97 558	5	85 501	10	35 642	-	-
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . .	2 734	2 455 247	2 089	1 403 904	526	790 481	119	260 862	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF—										
	\$5,000,000 AND OVER . . . . .	88	878 569	46	383 752	31	341 838	11	152 979	-	-
	\$2,000,000 TO \$4,999,000. . . . .	188	575 998	111	336 408	61	187 200	16	52 390	-	-
	\$500,000 TO \$1,999,000. . . . .	667	644 003	447	422 872	185	184 698	35	36 433	-	-
	\$200,000 TO \$499,000. . . . .	611	199 096	477	154 829	109	36 228	25	8 039	-	-
	\$100,000 TO \$199,000. . . . .	372	54 422	294	43 004	72	10 556	6	862	-	-
	LESS THAN \$100,000. . . . .	733	37 194	649	32 467	61	3 320	23	1 407	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	75	65 965	65	30 572	7	26 641	3	8 752	-	-
	FARM SUPPLIES. . . . .	3 496	5 210 871	2 241	2 793 138	476	1 395 604	215	634 866	564	387 263
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF—										
	\$5,000,000 AND OVER . . . . .	142	2 279 983	73	1 132 981	43	820 316	24	316 358	2	10 328
	\$2,000,000 TO \$4,999,000. . . . .	374	1 155 601	213	635 714	92	301 785	37	119 595	32	98 507
	\$500,000 TO \$1,999,000. . . . .	1 183	1 160 593	661	659 501	225	201 548	87	96 938	210	202 606
	\$200,000 TO \$499,000. . . . .	772	251 102	511	165 175	66	22 356	34	11 284	161	52 287
	\$100,000 TO \$199,000. . . . .	418	60 380	300	43 609	31	4 443	12	1 767	75	10 561
	LESS THAN \$100,000. . . . .	524	27 505	414	20 989	13	890	17	(0)	80	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	83	275 707	69	135 169	6	44 266	4	(0)	4	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . .	3 010	2 086 892	2 778	1 625 626	80	283 103	152	178 163	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF—										
	\$5,000,000 AND OVER . . . . .	54	579 286	33	302 442	16	225 091	5	51 753	-	-
	\$2,000,000 TO \$4,999,000. . . . .	148	432 345	121	347 862	6	24 559	21	59 924	-	-
	\$500,000 TO \$1,999,000. . . . .	682	662 789	611	593 411	22	21 156	49	48 222	-	-
	\$200,000 TO \$499,000. . . . .	714	229 054	662	211 413	18	6 138	34	11 503	-	-
	\$100,000 TO \$199,000. . . . .	567	81 424	537	76 977	7	1 090	23	3 357	-	-
	LESS THAN \$100,000. . . . .	771	39 172	747	37 897	10	(0)	14	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	74	62 822	67	55 624	1	(0)	6	(0)	-	-
	ART GOODS AND ADVERTISING SPECIALTIES. . .	2 798	985 180	2 474	785 757	49	24 027	275	175 396	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF—										
	\$5,000,000 AND OVER . . . . .	10	72 616	8	(0)	-	-	2	(0)	-	-
	\$2,000,000 TO \$4,999,000. . . . .	57	162 535	40	113 985	2	(0)	15	(0)	-	-
	\$500,000 TO \$1,999,000. . . . .	412	372 774	327	295 315	8	5 114	77	72 345	-	-
	\$200,000 TO \$499,000. . . . .	607	188 558	502	154 752	18	6 269	87	27 537	-	-
	\$100,000 TO \$199,000. . . . .	573	81 587	530	75 373	6	852	37	5 362	-	-
	LESS THAN \$100,000. . . . .	1 042	50 474	978	47 202	11	386	53	2 886	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	97	56 636	89	(0)	4	(0)	4	2 974	-	-
	OTHER PRODUCTS . . . . .	10 335	11 617 508	8 372	6 240 129	559	2 117 863	1 217	3 189 327	187	70 189
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF—										
	\$5,000,000 AND OVER . . . . .	324	6 031 640	131	2 466 205	89	1 528 714	104	2 036 721	-	-
	\$2,000,000 TO \$4,999,000. . . . .	612	1 899 792	335	1 040 121	108	340 527	169	519 144	-	-
	\$500,000 TO \$1,999,000. . . . .	2 227	2 157 646	1 564	1 491 207	185	184 919	435	441 244	43	40 276
	\$200,000 TO \$499,000. . . . .	2 320	756 415	1 899	615 251	97	33 024	260	87 250	64	20 890
	\$100,000 TO \$199,000. . . . .	1 618	236 072	1 435	208 834	39	5 645	110	16 667	34	4 926
	LESS THAN \$100,000. . . . .	2 835	132 704	2 653	123 766	34	1 543	107	5 268	41	2 127
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	399	403 239	355	294 745	7	23 491	32	83 033	5	1 970

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 1A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kinds of Business—United States: 1967

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
50	WHOLESALE TRADE, TOTAL . . . . .	311 464	459 475 967	212 993	206 055 065	30 679	157 096 541	26 462	61 347 022	41 330	34 977 339
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	180 378	432 266 186	110 206	188 330 558	25 516	153 549 541	21 054	58 633 073	23 602	31 753 014
	LESS THAN \$250,000 . . . . .	123 213	14 190 326	96 371	10 671 397	4 850	650 662	4 770	599 992	17 222	2 268 275
	ESTABLISHMENTS NOT OPERATED ENTIRE YR.	7 873	13 019 455	6 416	7 053 110	313	2 896 338	638	2 113 957	506	956 050
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:										
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . .	4 783	31 329 583	3 858	5 345 308	724	25 268 153	201	716 122	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	3 288	30 802 561	2 410	5 035 379	716	25 079 682	162	687 500	-	-
	LESS THAN \$250,000 . . . . .	1 361	163 485	1 324	157 887	4	(0)	33	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	134	363 537	124	152 042	4	(0)	6	(0)	-	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	23 317	11 614 177	21 855	7 389 163	774	3 119 302	688	1 105 712	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	8 211	9 600 280	7 046	5 548 560	648	3 000 033	517	1 051 687	-	-
	LESS THAN \$250,000 . . . . .	14 548	1 692 807	14 284	1 655 395	115	18 250	149	19 162	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	558	321 090	525	185 208	11	101 019	22	34 863	-	-
5014	TIRES AND TUBES . . . . .	3 114	3 178 398	2 800	1 358 955	279	1 778 057	35	41 386	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 645	2 886 209	1 367	1 115 125	253	1 733 517	25	37 567	-	-
	LESS THAN \$250,000 . . . . .	1 388	169 108	1 356	164 634	23	(0)	9	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	81	123 081	77	79 196	3	(0)	1	(0)	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:										
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . .	3 760	9 233 568	3 053	4 747 608	487	3 981 698	220	504 262	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 280	8 834 378	1 697	4 550 792	417	3 817 130	166	466 456	-	-
	LESS THAN \$250,000 . . . . .	1 390	131 746	1 286	118 228	57	7 541	47	5 977	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	90	267 444	70	78 588	13	157 027	7	31 829	-	-
5028	PAINTS AND VARNISHES . . . . .	2 377	1 494 426	1 268	424 084	1 008	970 546	101	99 796	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	987	1 296 498	446	322 262	472	880 561	69	93 675	-	-
	LESS THAN \$250,000 . . . . .	1 352	159 226	788	88 532	533	(0)	31	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	38	38 702	34	13 290	3	(0)	1	(0)	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . .	5 406	17 066 828	3 380	2 636 220	1 556	13 673 740	470	756 868	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	3 442	16 433 163	1 684	2 388 403	1 396	13 315 677	362	728 083	-	-
	LESS THAN \$250,000 . . . . .	1 819	191 076	1 568	158 424	155	21 015	96	11 637	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	145	442 589	128	89 393	5	336 048	12	17 148	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL:										
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	3 475	9 596 078	2 887	3 831 767	177	4 081 829	411	1 682 482	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 371	9 206 381	1 850	3 523 300	171	4 057 982	350	1 625 099	-	-
	LESS THAN \$250,000 . . . . .	1 009	117 974	949	109 558	5	(0)	55	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	95	271 723	88	198 909	1	(0)	6	(0)	-	-
5034	NOTIONS AND OTHER DRY GOODS . . . . .	1 527	2 455 732	1 188	746 581	183	1 054 581	156	654 570	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	839	2 283 618	558	638 589	153	1 006 537	128	638 492	-	-
	LESS THAN \$250,000 . . . . .	629	70 055	585	64 252	17	(0)	27	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	59	102 059	45	43 740	13	(0)	1	(0)	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS .	1 974	3 115 535	1 482	1 404 238	170	1 128 877	322	582 420	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 306	2 937 534	869	1 296 293	157	1 093 732	280	547 509	-	-
	LESS THAN \$250,000 . . . . .	615	72 533	567	66 778	11	(0)	37	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	53	105 468	46	41 167	2	(0)	5	(0)	-	-
5037	WOMEN'S CHILDREN'S, AND INFANTS' CLOTHING.	3 588	4 775 667	2 610	2 212 211	216	1 101 751	762	1 461 705	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 215	4 421 636	1 396	2 003 787	198	1 009 473	621	1 408 376	-	-
	LESS THAN \$250,000 . . . . .	1 253	134 816	1 116	118 012	16	(0)	121	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	120	219 215	98	90 412	2	(0)	20	(0)	-	-
5039	FOOTWEAR . . . . .	836	1 337 459	679	666 588	78	474 593	79	196 278	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	579	1 295 442	436	630 327	74	472 224	69	192 891	-	-
	LESS THAN \$250,000 . . . . .	234	27 677	221	26 143	4	(0)	9	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	23	14 340	22	10 118	-	(0)	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS:										
5041	GROCERIES, GENERAL LINE . . . . .	2 543	15 547 639	2 543	15 547 639	-	-	-	-	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 306	14 943 629	2 306	14 943 629	-	-	-	-	-	-
	LESS THAN \$250,000 . . . . .	197	26 354	197	26 354	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR.	40	577 656	40	577 656	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 1A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kinds of Business—United States: 1967—Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
5042	GROCERIES AND RELATED PRODUCTS—CON. FROZEN FOODS . . . . .	1 775	3 559 251	1 365	1 770 774	45	242 098	365	1 546 379	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 218	3 378 615	849	1 664 307	42	203 842	327	1 510 466	-	-
	LESS THAN \$250,000 . . . . .	502	56 631	468	52 700	3	(D)	31	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	55	124 005	48	53 767	-	(D)	7	(D)	-	-
5043	DAIRY PRODUCTS . . . . .	4 227	6 523 327	2 785	2 677 759	978	2 362 216	233	1 141 212	231	342 140
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 540	5 940 418	1 289	2 315 249	902	2 248 283	175	1 042 137	174	334 749
	LESS THAN \$250,000 . . . . .	1 558	187 663	1 391	166 885	65	9 684	46	(D)	56	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	129	395 246	105	195 625	11	104 249	12	(D)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 940	2 962 108	2 022	2 179 574	33	110 640	101	229 972	784	441 922
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 607	2 689 399	1 155	1 973 103	27	105 114	74	221 419	351	389 763
	LESS THAN \$250,000 . . . . .	1 270	145 627	815	95 793	4	(D)	25	(D)	426	45 554
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	63	127 082	52	110 678	2	(D)	2	(D)	7	6 605
5045	CONFECTIONERY . . . . .	2 549	2 319 367	1 998	1 029 769	263	841 855	288	447 743	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 284	2 087 298	850	841 882	190	830 225	244	415 821	-	-
	LESS THAN \$250,000 . . . . .	1 188	139 319	1 078	124 761	71	(D)	39	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	77	92 120	70	63 126	2	(D)	5	(D)	-	-
5046	FISH AND SEAFOODS . . . . .	1 633	1 002 151	1 534	856 352	12	6 667	87	139 132	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	834	880 865	757	746 414	9	6 265	68	128 186	-	-
	LESS THAN \$250,000 . . . . .	756	88 994	736	86 578	2	(D)	18	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	43	32 292	41	23 360	1	(D)	1	(D)	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	5 820	11 059 145	5 041	7 395 047	616	2 810 813	163	853 285	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	4 134	10 513 590	3 391	6 920 440	601	2 762 609	142	830 541	-	-
	LESS THAN \$250,000 . . . . .	1 518	203 699	1 498	201 095	9	1 111	11	1 493	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	166	341 856	152	273 512	6	47 093	10	21 251	-	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	7 477	7 496 996	5 284	3 972 937	-	-	1 029	2 467 048	1 164	1 057 011
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	4 633	6 991 281	2 997	3 599 123	-	-	878	2 400 014	758	992 144
	LESS THAN \$250,000 . . . . .	2 621	309 599	2 115	249 777	-	-	127	15 370	379	44 452
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	223	196 116	172	124 037	-	-	24	51 664	27	20 415
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11 091	23 988 120	6 479	6 120 907	2 348	8 676 558	2 174	9 123 366	90	67 289
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	6 947	22 802 553	2 987	5 494 461	1 984	8 498 854	1 922	9 748 572	54	60 666
	LESS THAN \$250,000 . . . . .	3 789	433 963	3 208	349 118	354	49 364	195	26 452	32	3 659
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	355	756 974	284	277 328	10	128 340	57	348 342	4	2 964
505	FARM PRODUCTS--RAW MATERIALS:										
5052	COTTON . . . . .	680	3 169 037	324	1 974 211	-	-	177	928 809	179	266 017
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	542	3 085 297	259	1 904 907	-	-	163	923 621	120	256 769
	LESS THAN \$250,000 . . . . .	125	14 334	58	7 040	-	-	12	(D)	55	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	13	69 406	7	62 264	-	-	2	(D)	4	(D)
5053	GRAIN . . . . .	8 697	18 746 235	2 013	11 499 337	-	-	207	1 656 190	6 477	5 590 708
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	7 004	18 122 077	1 628	11 255 269	-	-	185	1 644 097	5 191	5 222 711
	LESS THAN \$250,000 . . . . .	1 532	215 601	317	39 322	-	-	21	(D)	1 194	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	161	408 557	68	204 746	-	-	1	(D)	92	(D)
5054	LIVESTOCK . . . . .	3 397	11 952 966	563	836 034	-	-	1 734	9 530 833	1 100	1 586 099
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 917	11 414 686	383	766 663	-	-	1 648	9 145 639	886	1 502 384
	LESS THAN \$250,000 . . . . .	397	49 651	154	18 476	-	-	58	8 171	185	23 004
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	83	488 629	26	50 895	-	-	28	377 023	29	60 711
5059	FARM PRODUCTS--RAW MATERIALS N.E.C. . . . .	2 188	4 279 433	1 144	1 866 668	-	-	722	2 066 570	322	346 195
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 512	3 911 209	660	1 656 783	-	-	647	1 926 667	205	327 759
	LESS THAN \$250,000 . . . . .	561	60 545	423	45 609	-	-	30	3 727	108	11 209
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	115	307 679	61	164 276	-	-	45	136 176	9	7 227
506	ELECTRICAL GOODS:										
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	7 742	17 701 725	4 961	5 695 113	1 751	10 765 014	1 030	1 241 598	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	5 811	17 189 411	3 354	5 390 832	1 607	10 623 420	850	1 175 159	-	-
	LESS THAN \$250,000 . . . . .	1 734	205 843	1 460	168 701	124	18 441	150	18 701	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	197	306 471	147	135 580	20	123 153	30	47 738	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 1A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kinds of Business-United States: 1967-Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5064	ELECTRICAL GOODS-CON. ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	2 935 2 077 779 79	8 131 325 7 823 930 90 920 216 475	2 299 1 493 738 68	5 717 819 5 468 615 85 215 163 989	384 370 10 4	1 923 054 1 889 886 1 517 31 651	252 214 31 7	490 452 465 429 4 188 20 835	- - - -	- - - -
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	6 053 3 486 2 393 174	6 282 034 5 805 030 275 716 201 288	4 116 1 838 2 133 145	2 209 164 1 894 463 241 517 73 184	622 545 74 3	2 095 756 2 021 013 10 498 64 245	1 315 1 103 186 26	1 977 114 1 889 554 23 701 63 859	- - - -	- - - -
507 5072	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES HARDWARE . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	4 438 2 701 1 625 112	4 439 146 4 125 624 190 865 122 657	3 513 1 936 1 483 94	3 197 167 2 943 124 169 808 84 235	489 413 69 7	780 033 750 308 11 845 17 880	436 352 73 11	461 946 432 192 9 212 20 542	- - - -	- - - -
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	6 373 4 366 1 895 112	5 540 019 5 142 836 236 047 161 136	5 317 3 550 1 675 92	4 228 600 3 906 667 209 730 112 203	181 158 21 2	576 465 554 110 (0) (0)	875 658 199 18	734 954 682 059 (0) (0)	- - - -	- - - -
5077	AIR-CONDITIONING, REFRIG. EQUIP., SUPPLIES . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	2 686 1 590 1 021 75	2 075 959 1 903 963 120 486 51 510	2 113 1 097 945 71	1 131 447 988 267 109 424 33 756	270 241 28 1	608 273 597 034 (0) (0)	303 252 48 3	336 239 318 662 (0) (0)	- - - -	- - - -
508 5081	MACHINERY, EQUIPMENT, AND SUPPLIES; COMMERCIAL MACHINES AND EQUIPMENT. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	9 619 4 029 5 361 229	8 410 908 7 672 720 563 468 174 720	5 931 1 742 3 995 194	1 928 886 1 468 884 400 574 59 428	3 078 2 039 1 015 24	6 193 716 5 961 311 124 304 108 101	610 248 351 11	288 306 242 525 38 590 7 191	- - - -	- - - -
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	3 429 2 310 1 019 100	4 789 447 4 559 867 111 182 118 398	3 022 1 982 947 93	3 652 157 3 459 764 100 786 91 607	237 206 28 3	944 801 925 722 4 322 14 757	170 122 44 4	192 489 174 381 6 074 12 034	- - - -	- - - -
5083	FARM MACHINERY AND EQUIPMENT . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	1 854 1 194 616 44	4 107 321 3 960 314 75 325 71 682	1 498 888 574 36	1 109 754 986 884 69 217 53 653	250 228 16 6	2 883 779 2 869 040 (0) (0)	106 78 26 2	113 788 104 390 (0) (0)	- - - -	- - - -
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	13 256 8 337 4 572 347	13 539 355 12 609 203 535 607 394 545	8 795 4 810 3 691 294	6 104 428 5 471 753 416 429 216 246	2 268 1 875 375 18	4 952 569 4 757 617 52 932 142 020	2 193 1 652 506 35	2 482 358 2 379 833 66 246 36 279	- - - -	- - - -
5085	INDUSTRIAL SUPPLIES. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	10 169 6 634 3 303 232	10 734 678 10 053 380 397 378 283 920	7 658 4 577 2 893 188	5 197 695 4 695 614 343 035 159 046	1 389 1 259 109 21	4 500 106 4 385 039 16 351 98 716	1 122 798 301 23	1 036 877 972 727 37 992 26 158	- - - -	- - - -
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	5 759 2 848 2 783 128	3 784 466 3 371 719 305 018 107 729	4 633 2 189 2 327 117	2 892 965 2 556 121 244 550 92 294	843 470 368 5	668 159 609 607 49 455 9 097	283 189 88 6	223 342 205 991 11 013 6 338	- - - -	- - - -
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	6 258 2 430 3 609 219	2 517 897 2 067 073 373 122 77 702	5 679 2 054 3 417 208	1 887 115 1 471 952 348 490 66 673	252 148 102 2	268 734 247 893 (0) (0)	327 228 90 9	362 048 347 228 (0) (0)	- - - -	- - - -
5088	TRANSPORTATION EQUIP., EXC. MOTOR VEHICLES . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$250,000 AND OVER . . . . . LESS THAN \$250,000. . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	2 087 1 235 789 63	2 547 563 2 325 642 88 907 133 014	1 670 891 725 54	1 374 990 1 254 576 80 503 39 911	136 132 3 1	711 041 650 518 (0) (0)	281 212 61 8	461 532 420 548 (0) (0)	- - - -	- - - -

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 1A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kinds of Business—United States: 1967—Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)
509	MISCELLANEOUS WHOLESALERS:										
5091	METALS AND MINERALS, N.E.C.										
	COAL . . . . .	735	2 007 775	458	589 911	86	655 582	191	762 282	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	488	1 932 574	250	536 937	77	653 038	161	742 599	-	-
	LESS THAN \$250,000 . . . . .	237	25 981	201	21 175	9	(D)	27	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	10	49 220	7	31 799	-	(D)	3	(D)	-	-
	METAL SERVICE CENTERS . . . . .	2 737	8 455 472	2 659	7 875 073	-	-	78	580 399	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 435	8 244 424	2 362	7 676 498	-	-	73	567 926	-	-
	LESS THAN \$250,000 . . . . .	255	36 145	251	(D)	-	-	4	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	47	174 903	46	(D)	-	-	1	(D)	-	-
	METAL SALES OFFICES . . . . .	4 419	23 240 307	2 278	3 397 689	1 395	17 847 149	746	1 995 469	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	3 048	22 903 323	1 098	3 178 629	1 330	17 766 870	620	1 957 822	-	-
	LESS THAN \$250,000 . . . . .	1 224	138 293	1 061	116 545	53	7 214	110	14 534	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	147	198 691	119	102 515	12	73 063	16	23 113	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS:										
	PETROLEUM BULK STATIONS AND TERMINALS . . .	30 229	24 821 828	-	-	-	-	-	-	30 229	24 821 828
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	15 406	22 253 321	-	-	-	-	-	-	15 406	22 253 321
	LESS THAN \$250,000 . . . . .	14 499	1 921 535	-	-	-	-	-	-	14 499	1 921 535
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	324	646 972	-	-	-	-	-	-	324	646 972
	OTHER PETROLEUM AND PRODUCTS ESTABS. . . .	4 255	8 551 635	3 641	3 993 397	332	4 075 858	282	482 380	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 211	8 142 800	1 717	32 579 104	297	4 025 160	197	428 536	-	-
	LESS THAN \$250,000 . . . . .	1 924	225 513	1 821	212 134	32	3 820	71	9 559	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	120	183 322	103	92 159	3	46 878	14	44 285	-	-
5093	SCRAP AND WASTE MATERIALS:										
	IRON AND STEEL SCRAP . . . . .	3 862	2 516 041	3 841	2 436 437	-	-	21	79 604	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 311	2 224 089	1 290	2 144 485	-	-	21	79 604	-	-
	LESS THAN \$250,000 . . . . .	2 450	206 152	2 450	206 152	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	101	85 800	101	85 800	-	-	-	-	-	-
	WASTE AND SECONDARY MATERIALS . . . . .	4 065	2 109 547	3 973	1 986 591	-	-	92	122 596	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 482	1 816 338	1 413	1 699 692	-	-	69	116 646	-	-
	LESS THAN \$250,000 . . . . .	2 487	234 731	2 467	232 369	-	-	20	2 362	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	96	58 478	93	54 530	-	-	3	3 948	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 597	6 047 567	2 515	5 315 363	47	663 286	35	68 918	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 284	5 835 539	2 209	5 122 759	45	(D)	30	(D)	-	-
	LESS THAN \$250,000 . . . . .	263	36 357	259	(D)	-	-	4	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	50	175 671	47	(D)	2	(D)	1	(D)	-	-
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES										
	BEER AND ALE . . . . .	5 530	4 990 356	5 376	4 324 619	96	573 175	58	92 562	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	3 645	4 593 075	3 519	3 951 771	89	553 841	37	87 463	-	-
	LESS THAN \$250,000 . . . . .	1 748	248 994	1 721	245 221	6	(D)	21	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	137	148 287	136	127 627	1	(D)	-	(D)	-	-
	WINE AND DISTILLED SPIRITS . . . . .	1 779	9 173 412	1 486	6 119 442	220	2 851 614	73	202 356	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 512	8 875 174	1 250	5 852 133	201	2 843 541	61	179 500	-	-
	LESS THAN \$250,000 . . . . .	224	25 942	196	22 139	19	(D)	9	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	43	272 296	40	245 170	-	(D)	3	2 (D)	-	-
5096	PAPER AND ITS PRODUCTS:										
	PRINTING AND WRITING (FINE) PAPER . . . . .	1 056	4 152 647	933	2 430 410	68	1 365 260	55	356 977	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	770	3 837 635	668	2 301 957	68	(D)	34	(D)	-	-
	LESS THAN \$250,000 . . . . .	273	30 779	256	(D)	-	-	17	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	13	284 233	9	(D)	-	(D)	4	(D)	-	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . .	3 595	5 993 791	2 675	2 475 731	635	3 084 323	285	433 737	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 449	5 755 419	1 639	2 293 360	593	3 048 186	217	413 873	-	-
	LESS THAN \$250,000 . . . . .	1 062	124 391	967	112 103	37	5 498	58	6 790	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	84	113 981	69	70 268	5	30 639	10	13 074	-	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS .	4 935	2 636 088	4 055	1 515 605	682	904 621	198	215 862	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 078	2 224 958	1 419	1 195 608	533	833 349	126	196 001	-	-
	LESS THAN \$250,000 . . . . .	2 742	304 421	2 535	278 038	143	18 433	64	7 950	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 1A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kinds of Business—United States: 1967—Continued

SIC code	Kind of business and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
		Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5097	MISCELLANEOUS WHOLESALERS-CON- FURNITURE AND HOME FURNISHINGS: FURNITURE (HOUSEHOLD, OFFICE) . . . . .	3 412	2 546 138	2 405	1 452 032	470	510 267	537	583 839	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 933	2 288 309	1 225	1 264 993	314	473 951	394	549 365	-	-
	LESS THAN \$250,000 . . . . .	1 398	160 403	1 109	125 648	155	(0)	134	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	81	97 426	71	61 391	1	(0)	9	(0)	-	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . .	4 611	5 176 734	3 642	2 876 551	438	1 635 135	531	665 048	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 838	4 845 476	2 011	2 601 123	401	1 601 368	426	642 985	-	-
	LESS THAN \$250,000 . . . . .	1 634	178 266	1 509	162 642	33	4 424	92	11 200	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	139	152 992	122	112 786	4	29 343	13	10 863	-	-
5098	LUMBER AND CONSTRUCTION MATERIALS: LUMBER AND MILLWORK . . . . .	6 199	8 251 375	5 162	5 794 418	584	1 686 356	453	770 601	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	4 348	7 772 237	3 452	5 379 801	533	1 649 770	363	742 666	-	-
	LESS THAN \$250,000 . . . . .	1 670	197 123	1 559	181 666	33	5 074	78	10 383	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	181	282 015	151	232 951	18	31 512	12	17 552	-	-
	CONSTRUCTION MATERIALS . . . . .	7 423	8 138 220	5 715	3 279 234	1 367	4 516 789	341	342 197	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	4 543	7 535 676	3 117	2 841 582	1 195	4 373 222	231	320 872	-	-
	LESS THAN \$250,000 . . . . .	2 645	305 268	2 401	269 704	147	23 450	97	12 114	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	235	297 276	197	167 948	25	120 117	13	9 211	-	-
5099	OTHER KINDS OF WHOLESALE BUSINESS: AMUSEMENT AND SPORTING GOODS . . . . .	5 820	6 381 267	4 865	3 001 977	470	2 554 918	485	824 372	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	3 006	5 888 337	2 190	2 647 221	427	2 463 463	389	777 653	-	-
	LESS THAN \$250,000 . . . . .	2 624	274 229	2 500	257 198	38	5 954	86	11 077	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	190	218 701	175	97 558	5	85 501	10	35 642	-	-
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 734	2 455 247	2 089	1 403 904	526	790 481	119	260 862	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 391	2 260 842	954	1 269 064	356	743 256	81	248 522	-	-
	LESS THAN \$250,000 . . . . .	1 268	128 440	1 070	104 268	163	20 584	35	3 588	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	75	65 965	65	30 572	7	26 641	3	8 752	-	-
	FARM SUPPLIES . . . . .	3 496	5 210 871	2 241	2 793 138	476	1 395 604	215	634 866	564	387 263
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	2 288	4 806 671	1 336	2 566 319	411	1 342 633	177	543 095	364	354 624
	LESS THAN \$250,000 . . . . .	1 125	128 493	836	91 650	59	8 705	34	(0)	196	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	83	275 707	69	135 169	6	44 266	4	(0)	4	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . .	3 010	2 086 892	2 778	1 625 626	80	283 103	152	178 163	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	1 409	1 860 919	1 247	1 414 537	59	276 265	103	170 117	-	-
	LESS THAN \$250,000 . . . . .	1 527	163 151	1 464	155 465	20	(0)	43	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	74	62 822	67	55 624	1	(0)	6	(0)	-	-
	ART GOODS AND ADVERTISING SPECIALTIES . . . .	2 798	985 180	2 474	785 757	49	24 027	275	175 396	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	908	756 705	729	582 328	24	16 040	155	158 337	-	-
	LESS THAN \$250,000 . . . . .	1 793	171 839	1 656	155 609	21	2 145	116	14 085	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	97	56 636	89	47 820	4	5 842	4	2 974	-	-
	OTHER PRODUCTS . . . . .	10 335	11 617 508	8 372	6 240 129	559	2 117 863	1 217	3 189 327	187	70 189
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--										
	\$250,000 AND OVER . . . . .	4 908	10 716 531	3 440	5 503 094	462	2 083 348	914	3 072 267	92	57 822
	LESS THAN \$250,000 . . . . .	5 028	497 738	4 577	442 290	90	11 024	271	34 027	90	10 397
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	399	403 239	355	294 745	7	23 491	32	83 033	5	1 970

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
50	MERCHANT WHOLESALERS, TOTAL. . . . .	212 993	206 055 065	21 463 112	13.5	15 367 740	3 724 065	2 417 260	97 858
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	760	37 075 412	2 945 919	7.3	997 888	244 205	129 300	27
	\$15,000,000 TO \$19,999,000 . . . . .	404	6 906 281	651 988	9.0	322 474	79 878	43 522	16
	\$10,000,000 TO \$14,999,000 . . . . .	1 025	12 410 611	1 257 461	10.1	664 073	159 671	88 581	60
	\$5,000,000 TO \$9,999,000 . . . . .	3 783	25 794 584	2 747 705	11.4	1 597 811	382 299	218 762	304
	\$2,000,000 TO \$4,999,000 . . . . .	13 504	40 827 504	4 456 846	13.9	3 144 272	758 086	451 855	1 904
	\$1,000,000 TO \$1,999,000 . . . . .	20 926	29 231 756	3 282 354	16.6	2 721 327	650 094	411 431	4 042
	\$500,000 TO \$999,000 . . . . .	31 751	22 495 088	2 580 457	18.9	2 417 314	580 203	391 267	9 313
	\$300,000 TO \$499,000 . . . . .	27 622	10 739 875	1 265 335	20.9	1 286 346	308 283	226 063	10 859
	\$200,000 TO \$199,000 . . . . .	23 377	5 740 715	690 693	21.7	708 386	169 912	135 515	11 551
	\$100,000 TO \$100,000 . . . . .	36 671	5 320 655	673 106	23.1	683 011	164 897	146 395	21 346
	LESS THAN \$100,000 . . . . .	46 754	2 459 474	266 605	24.7	322 667	88 825	97 126	33 326
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	6 416	7 053 110	644 643	13.4	502 171	137 712	77 443	5 110
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT								
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES NEW AND USED AUTOMOBILES, MOTORCYCLES. . . . .	1 784	3 395 418	310 332	8.4	116 122	29 089	18 877	1 162
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	26	1 626 783	139 889	5.0	26 145	6 654	3 312	-
	\$15,000,000 TO \$19,999,000 . . . . .	8	136 161	11 791	8.2	4 599	1 249	643	-
	\$10,000,000 TO \$14,999,000 . . . . .	16	191 368	20 613	9.7	6 102	1 623	1 002	-
	\$5,000,000 TO \$9,999,000 . . . . .	52	371 718	43 903	10.8	18 032	4 232	2 557	4
	\$2,000,000 TO \$4,999,000 . . . . .	108	328 226	31 117	9.9	15 507	3 856	2 506	37
	\$1,000,000 TO \$1,999,000 . . . . .	168	233 708	23 649	12.9	13 970	3 423	2 245	63
	\$500,000 TO \$999,000 . . . . .	309	217 060	19 243	13.7	13 421	3 210	2 564	175
	\$300,000 TO \$499,000 . . . . .	233	89 998	7 201	14.5	5 957	1 335	1 169	176
	\$200,000 TO \$199,000 . . . . .	138	46 380	4 352	14.4	2 996	717	649	130
	\$100,000 TO \$100,000 . . . . .	290	42 267	3 961	17.2	3 203	842	872	240
	LESS THAN \$100,000 . . . . .	326	19 408	1 239	19.9	1 719	518	604	289
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	60	92 341	3 374	11.5	4 471	1 430	754	48
	TRUCKS AND TRACTORS--ROAD TYPE. . . . .	2 074	1 949 890	256 706	16.2	191 496	49 889	31 646	818
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	1	(D)	(O)	(O)	(O)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	4	47 977	4 438	10.8	3 321	840	370	-
	\$5,000,000 TO \$9,999,000 . . . . .	26	167 516	21 693	12.9	13 495	3 563	1 866	2
	\$2,000,000 TO \$4,999,000 . . . . .	192	559 717	78 611	14.8	50 922	13 715	7 692	10
	\$1,000,000 TO \$1,999,000 . . . . .	353	503 708	69 539	17.6	54 225	13 875	8 912	39
	\$500,000 TO \$999,000 . . . . .	454	331 251	44 748	17.6	35 334	9 107	6 289	97
	\$300,000 TO \$499,000 . . . . .	274	108 589	13 732	20.3	12 994	3 412	2 473	116
	\$200,000 TO \$199,000 . . . . .	195	48 215	5 656	20.0	5 634	1 540	1 180	114
	\$100,000 TO \$100,000 . . . . .	273	39 996	5 072	20.6	4 397	1 110	984	210
	LESS THAN \$100,000 . . . . .	236	12 004	1 311	23.5	1 487	465	497	173
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	64	59 701	8 847	17.2	6 296	1 448	965	56
5013	AUTOMOTIVE EQUIPMENT AUTOMOTIVE PARTS, EQUIP. (WITHOUT MACHINE SHOP)	13 096	4 709 578	840 233	21.1	576 786	140 045	101 300	6 391
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	6	141 210	30 629	15.6	9 856	2 244	1 344	-
	\$15,000,000 TO \$19,999,000 . . . . .	4	65 378	11 016	12.7	5 210	1 130	816	-
	\$10,000,000 TO \$14,999,000 . . . . .	14	183 255	23 200	15.7	16 178	3 930	2 089	-
	\$5,000,000 TO \$9,999,000 . . . . .	44	284 825	46 263	16.2	26 799	6 686	3 990	3
	\$2,000,000 TO \$4,999,000 . . . . .	255	742 377	122 296	17.1	72 359	16 933	10 620	18
	\$1,000,000 TO \$1,999,000 . . . . .	559	760 290	143 096	19.4	87 165	20 885	13 189	62
	\$500,000 TO \$999,000 . . . . .	1 006	693 639	122 353	22.9	94 588	22 870	15 821	219
	\$300,000 TO \$499,000 . . . . .	1 399	533 075	92 863	24.7	78 694	19 040	14 301	461
	\$200,000 TO \$199,000 . . . . .	1 705	414 422	74 807	25.2	62 339	14 948	11 842	717
	\$100,000 TO \$100,000 . . . . .	3 656	524 108	102 855	24.8	74 811	17 685	15 679	1 929
	LESS THAN \$100,000 . . . . .	4 057	237 557	48 747	25.4	32 779	8 261	8 797	2 652
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	391	129 442	22 108	21.6	16 008	5 433	2 812	330
	AUTOMOTIVE PARTS, EQUIP. (WITH MACH. SHOP)	6 596	2 189 112	433 502	27.3	386 184	93 886	68 495	2 378
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)
	\$10,000,000 TO \$14,999,000 . . . . .	4	(O)	(O)	(O)	(O)	(O)	(O)	(O)
	\$5,000,000 TO \$9,999,000 . . . . .	13	82 460	12 591	16.4	9 208	2 347	1 476	-
	\$2,000,000 TO \$4,999,000 . . . . .	58	171 673	32 517	22.2	24 697	5 876	3 607	-
	\$1,000,000 TO \$1,999,000 . . . . .	207	275 764	52 699	25.6	45 999	11 084	7 277	22
	\$500,000 TO \$999,000 . . . . .	684	464 937	90 135	28.9	90 568	22 363	16 142	91
	\$300,000 TO \$499,000 . . . . .	1 140	430 781	85 674	29.7	83 584	20 336	14 497	277
	\$200,000 TO \$199,000 . . . . .	1 173	286 517	60 077	29.5	53 812	12 842	9 961	398
	\$100,000 TO \$100,000 . . . . .	1 980	289 489	65 317	29.5	52 063	12 208	10 191	864
	LESS THAN \$100,000 . . . . .	1 276	84 593	20 599	29.4	14 460	3 476	3 115	639
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	60	38 203	8 307	30.2	6 856	2 242	1 392	87

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT--CON.								
5013	AUTOMOTIVE EQUIPMENT--CON. USED AUTOMOTIVE PARTS AND EQUIPMENT. . . . .	1 708	295 796	39 361	26.6	47 066	11 185	9 205	1 443
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$2,000,000 TO \$4,999,000 . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$1,000,000 TO \$1,999,000 . . . . .	23	30 419	3 191	21.3	3 831	922	633	5
	\$500,000 TO \$999,000 . . . . .	64	44 923	5 917	28.0	7 560	1 809	1 257	24
	\$300,000 TO \$499,000 . . . . .	103	38 252	4 776	28.7	6 726	1 615	1 177	55
	\$200,000 TO \$199,000 . . . . .	153	37 276	4 596	30.3	7 015	1 655	1 297	105
	\$100,000 TO \$100,000 . . . . .	358	50 343	7 307	29.7	8 957	2 093	1 872	299
	LESS THAN \$100,000 . . . . .	935	43 770	5 795	30.9	7 761	2 004	2 205	884
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	64	11 291	1 688	24.5	1 492	373	343	71
	PETROLEUM PRODUCTS MARKETING EQUIPMENT . . . . .	455	194 677	26 217	23.1	26 297	6 373	4 046	191
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$2,000,000 TO \$4,999,000 . . . . .	10	31 252	5 894	22.0	2 947	692	381	-
	\$500,000 TO \$1,999,000 . . . . .	107	95 449	12 342	22.6	13 135	3 178	1 886	13
	\$200,000 TO \$499,000 . . . . .	134	43 902	5 204	24.3	6 762	1 574	1 050	45
	\$100,000 TO \$199,000 . . . . .	81	11 604	1 352	26.4	1 768	417	346	39
	LESS THAN \$100,000 . . . . .	113	6 198	566	25.4	936	253	270	80
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	10	6 272	859	20.2	749	259	113	14
5014	TIRES AND TUBES. . . . .	2 800	1 358 955	172 601	21.7	165 103	39 062	27 345	1 401
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$2,000,000 TO \$4,999,000 . . . . .	75	214 266	24 141	16.3	18 797	4 254	2 428	8
	\$1,000,000 TO \$1,999,000 . . . . .	190	255 987	33 612	22.1	31 807	7 668	4 978	32
	\$500,000 TO \$999,000 . . . . .	441	309 158	42 215	25.3	45 371	10 680	7 207	98
	\$300,000 TO \$499,000 . . . . .	459	176 985	22 994	26.5	26 995	6 359	4 575	180
	\$200,000 TO \$199,000 . . . . .	426	104 445	13 244	24.5	14 226	3 282	2 631	249
	\$100,000 TO \$100,000 . . . . .	546	79 976	9 449	26.7	11 854	2 720	2 425	357
	LESS THAN \$100,000 . . . . .	574	31 967	2 497	28.4	4 973	1 254	1 404	405
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	77	(0)	(0)	(0)	(0)	(0)	(0)	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS								
5022	DRUGS, PROPRIETARIES, AND SUNORIES GENERAL-LINE DRUGS . . . . .	374	2 208 712	302 475	12.0	152 227	37 424	25 119	12
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	7	154 794	12 907	12.8	10 345	2 559	1 546	-
	\$15,000,000 TO \$19,999,000 . . . . .	9	158 262	15 109	12.1	10 573	2 722	1 652	-
	\$10,000,000 TO \$14,999,000 . . . . .	30	364 881	47 515	11.6	25 057	6 002	4 209	-
	\$5,000,000 TO \$9,999,000 . . . . .	131	912 338	128 786	11.7	60 900	15 128	9 767	6
	\$2,000,000 TO \$4,999,000 . . . . .	153	537 782	87 156	12.5	39 674	9 600	6 873	1
	\$1,000,000 TO \$1,999,000 . . . . .	40	59 254	8 724	11.9	4 257	1 039	778	-
	\$500,000 TO \$999,000 . . . . .	-	-	-	-	-	-	-	-
	LESS THAN \$500,000 . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	SPECIALTY-LINE DRUGS AND TOILETRIES. . . . .	2 679	2 538 896	294 707	16.3	224 978	54 737	37 567	1 047
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	8	203 506	25 648	17.7	14 953	3 444	2 265	-
	\$15,000,000 TO \$19,999,000 . . . . .	10	158 453	16 069	14.2	10 938	2 724	1 643	-
	\$10,000,000 TO \$14,999,000 . . . . .	17	211 302	18 739	15.0	15 965	3 926	2 475	-
	\$5,000,000 TO \$9,999,000 . . . . .	60	398 295	46 227	15.5	32 742	7 973	4 910	2
	\$2,000,000 TO \$4,999,000 . . . . .	198	629 515	76 228	14.5	51 564	12 278	7 918	15
	\$1,000,000 TO \$1,999,000 . . . . .	247	350 389	40 453	16.5	34 619	8 251	5 909	36
	\$500,000 TO \$999,000 . . . . .	384	267 351	33 531	18.1	27 576	6 736	4 908	99
	\$300,000 TO \$499,000 . . . . .	288	113 040	13 853	19.8	12 839	3 193	2 368	125
	\$200,000 TO \$199,000 . . . . .	237	58 436	7 770	20.3	6 931	1 735	1 349	106
	\$100,000 TO \$100,000 . . . . .	371	54 809	7 052	22.6	6 998	1 670	1 487	194
	LESS THAN \$100,000 . . . . .	789	35 486	3 296	23.9	4 230	1 293	1 405	420
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	70	58 314	5 841	18.0	5 623	1 514	930	50
5028	PAINTS AND VARNISHES . . . . .	1 268	424 084	49 448	25.5	60 628	14 510	9 959	486
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$2,000,000 TO \$4,999,000 . . . . .	20	58 530	4 848	22.1	5 967	1 382	857	3
	\$1,000,000 TO \$1,999,000 . . . . .	37	49 037	4 650	21.0	6 122	1 592	866	2
	\$500,000 TO \$999,000 . . . . .	131	91 234	11 608	26.3	13 941	3 364	2 104	32
	\$300,000 TO \$499,000 . . . . .	177	67 948	8 463	26.6	10 541	2 364	1 664	44
	\$200,000 TO \$199,000 . . . . .	177	42 947	5 917	25.0	6 236	1 489	1 164	45
	\$100,000 TO \$100,000 . . . . .	323	46 188	6 176	25.6	6 276	1 494	1 342	131
	LESS THAN \$100,000 . . . . .	366	20 619	2 663	26.9	2 859	733	755	198
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	34	13 290	1 213	23.3	1 662	523	336	31

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.

TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5029	DRUGS, CHEMICALS, AND ALLIED PRODUCTS--CON. CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	3 380	2 636 220	205 754	16.0	215 608	52 252	32 002	990
	\$20,000,000 OR MORE. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	18	216 004	19 980	10.0	9 000	2 373	1 192	3
	\$5,000,000 TO \$9,999,000 . . . . .	43	280 782	19 935	13.7	19 855	4 286	2 462	2
	\$2,000,000 TO \$4,999,000 . . . . .	225	680 398	50 347	14.7	51 942	11 682	6 649	22
	\$1,000,000 TO \$1,999,000 . . . . .	324	451 629	39 026	16.5	38 214	9 140	5 570	31
	\$500,000 TO \$999,000 . . . . .	471	336 205	27 970	19.0	33 310	8 134	5 157	83
	\$300,000 TO \$499,000 . . . . .	436	172 065	14 999	22.4	20 679	5 020	3 543	100
	\$200,000 TO \$199,000 . . . . .	329	81 393	6 263	23.2	10 045	2 420	1 889	88
	\$100,000 TO \$100,000 . . . . .	547	79 811	5 773	24.7	10 220	2 531	1 952	200
	LESS THAN \$100,000 . . . . .	852	41 034	2 294	26.4	5 475	1 524	1 513	418
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	128	89 393	7 284	18.6	8 904	3 186	1 161	43
503	PIECE GOODS, NOTIONS, AND APPAREL								
5033	PIECE GOODS (WOVEN FABRICS) PIECE GOODS (JOBBERS). . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	2 142	2 073 447	255 051	13.2	136 119	33 304	18 991	929
	\$20,000,000 OR MORE. . . . .	3	79 171	7 455	9.8	4 044	981	407	-
	\$15,000,000 TO \$19,999,000 . . . . .	4	62 885	8 459	9.6	3 355	837	438	1
	\$10,000,000 TO \$14,999,000 . . . . .	9	108 879	17 026	10.2	5 291	1 188	601	-
	\$5,000,000 TO \$9,999,000 . . . . .	42	284 489	36 538	11.2	15 525	3 598	1 961	1
	\$2,000,000 TO \$4,999,000 . . . . .	176	520 631	65 287	11.9	30 208	7 284	3 901	43
	\$1,000,000 TO \$1,999,000 . . . . .	268	364 850	43 206	14.0	26 204	6 224	3 478	65
	\$500,000 TO \$999,000 . . . . .	377	271 689	34 993	16.8	22 864	5 606	3 288	139
	\$300,000 TO \$499,000 . . . . .	266	102 908	10 769	17.5	9 074	2 135	1 362	118
	\$200,000 TO \$199,000 . . . . .	229	55 776	6 462	19.4	5 531	1 301	896	105
	\$100,000 TO \$100,000 . . . . .	293	42 566	4 579	21.6	4 579	1 108	900	149
	LESS THAN \$100,000 . . . . .	398	21 662	2 037	21.8	2 243	650	654	248
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	77	157 941	18 240	10.3	7 201	2 392	1 105	60
	PIECE GOODS (CONVERTERS). . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	745	1 758 320	247 828	11.6	91 390	22 292	10 498	139
	\$20,000,000 OR MORE. . . . .	11	301 356	52 727	12.4	13 339	3 309	1 480	-
	\$15,000,000 TO \$19,999,000 . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	18	207 187	28 106	9.2	7 358	1 752	744	2
	\$5,000,000 TO \$9,999,000 . . . . .	43	289 258	36 029	9.7	13 112	3 057	1 277	2
	\$2,000,000 TO \$4,999,000 . . . . .	132	431 067	57 669	12.1	24 030	5 917	2 716	14
	\$1,000,000 TO \$1,999,000 . . . . .	152	210 737	30 901	13.7	14 926	3 533	1 698	22
	\$500,000 TO \$999,000 . . . . .	156	114 627	16 303	14.9	8 730	2 279	1 219	23
	\$300,000 TO \$499,000 . . . . .	72	27 791	4 050	16.2	2 225	576	328	17
	\$200,000 TO \$199,000 . . . . .	46	11 213	1 712	17.4	966	223	135	13
	\$100,000 TO \$100,000 . . . . .	51	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	LESS THAN \$100,000 . . . . .	46	2 266	284	24.2	296	103	104	16
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	11	40 968	5 631	10.6	2 071	469	218	13
5034	NOTIONS AND OTHER DRY GOODS. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	1 188	746 581	83 886	16.2	64 241	15 694	10 102	596
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	64	184 906	21 702	14.3	13 853	3 410	1 922	19
	\$1,000,000 TO \$1,999,000 . . . . .	102	143 445	16 728	17.1	12 783	3 168	2 096	33
	\$500,000 TO \$999,000 . . . . .	153	108 303	11 049	19.5	11 785	2 754	1 761	46
	\$300,000 TO \$499,000 . . . . .	168	65 347	6 498	22.0	8 155	1 998	1 336	68
	\$200,000 TO \$199,000 . . . . .	136	33 216	3 517	18.7	3 475	793	597	67
	\$100,000 TO \$100,000 . . . . .	204	29 830	3 167	20.6	3 158	800	673	121
	LESS THAN \$100,000 . . . . .	300	16 237	1 535	21.4	1 689	488	529	214
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	45	43 740	3 591	7.1	3 479	877	457	25
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	1 482	1 404 238	173 512	15.2	111 142	25 401	17 920	709
	\$20,000,000 OR MORE. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	8	97 463	8 191	11.6	5 758	1 488	840	-
	\$5,000,000 TO \$9,999,000 . . . . .	38	237 373	31 086	14.3	16 494	3 781	3 127	2
	\$2,000,000 TO \$4,999,000 . . . . .	122	349 366	39 051	13.6	24 492	5 473	3 453	15
	\$1,000,000 TO \$1,999,000 . . . . .	168	228 819	28 128	15.8	18 149	4 070	2 606	34
	\$500,000 TO \$999,000 . . . . .	259	183 945	23 730	16.4	15 810	3 483	2 371	93
	\$300,000 TO \$499,000 . . . . .	186	72 342	9 821	17.0	6 846	1 558	1 275	99
	\$200,000 TO \$199,000 . . . . .	178	43 712	5 888	17.3	3 730	885	748	108
	\$100,000 TO \$100,000 . . . . .	217	31 724	4 125	18.4	2 873	715	669	150
	LESS THAN \$100,000 . . . . .	255	13 891	1 705	21.3	1 355	392	479	160
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	46	41 167	4 335	16.1	3 007	654	460	48

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
	PIECE GOODS, NOTIONS, AND APPAREL--CON.								
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	2 610	2 212 211	189 172	16.3	169 934	40 669	27 625	1 292
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	6	285 021	20 151	9.9	15 444	3 772	2 431	-
	\$15,000,000 TO \$19,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	38	261 915	19 563	14.4	18 637	3 593	2 386	4
	\$2,000,000 TO \$4,999,000 . . . . .	173	513 976	46 024	14.5	36 505	8 407	5 214	32
	\$1,000,000 TO \$1,999,000 . . . . .	298	414 283	39 366	16.8	34 430	8 543	5 642	89
	\$500,000 TO \$999,000 . . . . .	410	292 304	25 533	17.3	25 844	6 343	4 303	156
	\$300,000 TO \$499,000 . . . . .	333	130 893	12 526	17.9	11 962	2 951	2 091	160
	\$200,000 TO \$199,000 . . . . .	267	66 331	6 274	18.6	6 342	1 674	1 279	139
	\$100,000 TO \$100,000 . . . . .	405	58 399	6 065	20.1	5 707	1 512	1 389	245
	LESS THAN \$100,000 . . . . .	577	29 492	2 249	21.7	3 087	923	1 026	411
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	98	90 412	6 043	14.9	6 148	1 668	107	56
5039	FOOTWEAR . . . . .	679	666 588	84 606	15.1	47 763	11 240	6 792	294
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	17	123 017	16 871	12.7	7 796	1 713	957	-
	\$2,000,000 TO \$4,999,000 . . . . .	58	173 991	17 174	15.0	12 824	3 101	1 711	12
	\$1,000,000 TO \$1,999,000 . . . . .	80	114 213	13 811	15.1	8 157	1 960	1 120	22
	\$500,000 TO \$999,000 . . . . .	141	101 200	15 379	16.5	8 660	2 031	1 229	45
	\$300,000 TO \$499,000 . . . . .	107	41 404	5 270	16.2	3 464	752	574	63
	\$200,000 TO \$199,000 . . . . .	65	15 919	2 401	16.3	1 211	303	261	24
	\$100,000 TO \$100,000 . . . . .	83	12 361	1 601	18.2	1 051	256	243	45
	LESS THAN \$100,000 . . . . .	101	5 461	371	20.7	551	182	173	69
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	22	10 118	1 059	12.2	597	131	93	14
504	GROCERIES AND RELATED PRODUCTS								
5041	GENERAL-LINE GROCERIES								
	VOLUNTARY GROUP WHOLESALERS . . . . .	734	7 367 029	423 248	6.1	259 361	63 521	41 339	186
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	99	4 566 772	207 974	5.3	137 692	33 633	19 989	2
	\$15,000,000 TO \$19,999,000 . . . . .	26	446 250	28 181	6.6	16 354	3 884	2 405	2
	\$10,000,000 TO \$14,999,000 . . . . .	57	691 507	49 843	6.5	25 175	5 974	4 373	6
	\$5,000,000 TO \$9,999,000 . . . . .	99	697 258	58 039	7.6	32 699	7 791	5 736	18
	\$2,000,000 TO \$4,999,000 . . . . .	154	490 470	43 731	8.3	25 583	6 323	4 592	36
	\$1,000,000 TO \$1,999,000 . . . . .	113	160 695	15 496	9.3	8 935	2 215	1 971	34
	\$500,000 TO \$999,000 . . . . .	75	53 960	5 606	10.5	3 417	822	703	18
	\$100,000 TO \$100,000 . . . . .	106	26 521	1 957	12.0	1 838	459	429	61
	LESS THAN \$100,000 . . . . .	5	233 596	12 421	5.6	7 668	2 420	1 141	9
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .								
	RETAILER COOPERATIVE WHOLESALERS . . . . .	173	4 103 011	187 779	4.4	119 239	28 334	16 326	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	40	3 355 061	131 863	4.1	94 817	22 258	12 192	-
	\$15,000,000 TO \$19,999,000 . . . . .	15	265 641	17 066	5.2	7 846	1 948	1 244	-
	\$10,000,000 TO \$14,999,000 . . . . .	18	212 631	14 732	5.6	7 002	1 711	1 169	-
	\$5,000,000 TO \$9,999,000 . . . . .	19	148 879	12 622	5.9	4 752	1 267	862	-
	\$2,000,000 TO \$4,999,000 . . . . .	24	77 460	7 087	6.7	3 046	720	518	-
	\$1,000,000 TO \$1,999,000 . . . . .	18	24 216	2 742	6.5	906	217	171	-
	\$500,000 TO \$999,000 . . . . .	20	14 392	1 161	7.3	562	135	92	-
	\$100,000 TO \$100,000 . . . . .	18	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	LESS THAN \$100,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .								
	OTHER GENERAL-LINE WHOLESALERS . . . . .	1 636	4 077 599	326 300	9.0	218 499	52 312	35 114	570
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	18	789 677	39 321	5.4	25 007	6 432	3 773	-
	\$15,000,000 TO \$19,999,000 . . . . .	7	120 818	7 959	7.5	5 390	1 352	731	-
	\$10,000,000 TO \$14,999,000 . . . . .	23	293 811	22 328	8.6	14 294	3 277	2 129	3
	\$5,000,000 TO \$9,999,000 . . . . .	73	511 286	40 284	10.2	31 097	7 289	4 484	11
	\$2,000,000 TO \$4,999,000 . . . . .	315	964 881	90 531	10.6	60 697	14 422	9 858	72
	\$1,000,000 TO \$1,999,000 . . . . .	456	647 125	66 268	11.0	41 658	10 062	7 525	137
	\$500,000 TO \$999,000 . . . . .	479	354 144	34 716	10.9	22 127	5 222	4 262	178
	\$100,000 TO \$100,000 . . . . .	231	51 883	5 449	11.6	3 118	828	806	147
	LESS THAN \$100,000 . . . . .	34	343 974	19 444	5.6	15 111	3 428	1 546	22
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .								
5042	FROZEN FOODS . . . . .	1 365	1 770 774	115 372	13.3	115 939	27 938	19 036	679
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	5	131 815	6 249	7.9	5 620	1 258	699	-
	\$15,000,000 TO \$19,999,000 . . . . .	4	69 480	3 700	9.8	3 836	960	565	-
	\$10,000,000 TO \$14,999,000 . . . . .	9	103 228	10 683	9.1	4 351	1 040	506	-
	\$5,000,000 TO \$9,999,000 . . . . .	51	364 922	23 987	11.8	20 363	5 010	2 766	2
	\$2,000,000 TO \$4,999,000 . . . . .	154	476 934	33 834	12.9	32 309	7 583	4 974	20
	\$1,000,000 TO \$1,999,000 . . . . .	204	287 417	17 773	14.9	23 012	5 465	3 786	56
	\$500,000 TO \$999,000 . . . . .	216	156 153	10 324	16.4	12 850	3 184	2 574	88
	\$300,000 TO \$499,000 . . . . .	156	60 760	2 980	17.3	5 432	1 251	1 149	80
	\$200,000 TO \$199,000 . . . . .	125	30 058	1 313	15.7	2 440	601	540	78
	\$100,000 TO \$100,000 . . . . .	169	24 480	1 069	16.8	2 002	530	591	127
	\$100,000 TO \$100,000 . . . . .	224	11 760	299	17.5	997	319	384	188
	LESS THAN \$100,000 . . . . .								
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	48	53 767	3 161	27.1	2 727	737	502	40

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.

TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
	GROCERIES AND RELATED PRODUCTS--CONTINUED								
5043	DAIRY PRODUCTS . . . . .	2 785	2 677 759	97 491	11.6	153 624	39 564	25 117	1 857
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	14	544 923	24 188	5.3	10 970	3 903	1 857	-
	\$15,000,000 TO \$19,999,000 . . . . .	6	98 098	2 341	7.7	3 239	699	479	-
	\$10,000,000 TO \$14,999,000 . . . . .	16	191 491	6 788	4.9	4 392	1 042	635	-
	\$5,000,000 TO \$9,999,000 . . . . .	41	290 233	11 739	11.5	16 417	3 852	2 191	-
	\$2,000,000 TO \$4,999,000 . . . . .	163	485 751	17 570	13.5	33 738	8 187	4 707	21
	\$1,000,000 TO \$1,999,000 . . . . .	213	296 313	9 990	16.3	25 720	6 208	3 735	44
	\$500,000 TO \$999,000 . . . . .	331	229 193	8 331	16.8	20 500	4 921	3 508	159
	\$300,000 TO \$499,000 . . . . .	361	139 817	6 589	16.9	12 332	2 820	2 382	226
	\$200,000 TO \$199,000 . . . . .	346	84 590	2 790	14.4	6 069	1 391	1 275	263
	\$100,000 TO \$100,000 . . . . .	620	89 110	2 455	13.8	5 649	1 398	1 466	533
	LESS THAN \$100,000 . . . . .	569	32 615	348	16.0	2 300	728	892	515
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	105	195 625	4 362	12.9	12 298	4 415	1 987	96
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 022	2 179 574	72 547	10.0	109 197	26 018	22 094	1 476
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	5	130 889	5 038	9.9	6 972	1 318	1 012	-
	\$15,000,000 TO \$19,999,000 . . . . .	4	68 787	4 728	10.4	4 169	952	545	-
	\$10,000,000 TO \$14,999,000 . . . . .	15	176 401	2 676	6.6	5 164	1 199	816	2
	\$5,000,000 TO \$9,999,000 . . . . .	51	342 411	9 580	8.6	14 129	3 116	2 451	19
	\$2,000,000 TO \$4,999,000 . . . . .	183	561 316	18 167	10.3	30 564	7 069	5 810	46
	\$1,000,000 TO \$1,999,000 . . . . .	246	349 759	12 944	11.1	19 767	5 349	4 042	95
	\$500,000 TO \$999,000 . . . . .	298	216 799	7 598	11.6	12 409	2 873	2 665	210
	\$300,000 TO \$499,000 . . . . .	255	99 846	3 699	12.3	6 018	1 438	1 596	211
	\$200,000 TO \$199,000 . . . . .	212	52 506	1 599	10.8	2 684	630	799	181
	\$100,000 TO \$100,000 . . . . .	321	47 501	1 728	12.6	2 779	847	1 024	295
	LESS THAN \$100,000 . . . . .	380	22 681	410	13.0	1 342	451	640	359
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	52	110 678	4 380	6.5	3 200	776	694	58
5045	CONFECTIONERY . . . . .	1 998	1 029 769	65 196	12.9	71 712	17 542	13 994	1 550
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	9	59 945	3 529	9.3	3 286	751	477	-
	\$2,000,000 TO \$4,999,000 . . . . .	52	150 056	14 145	14.0	11 278	3 041	1 972	14
	\$1,000,000 TO \$1,999,000 . . . . .	125	168 432	12 601	13.4	12 569	3 002	2 220	51
	\$500,000 TO \$999,000 . . . . .	275	191 608	12 499	15.7	16 829	3 963	3 078	171
	\$300,000 TO \$499,000 . . . . .	267	101 622	6 907	15.3	8 676	2 025	1 787	195
	\$200,000 TO \$199,000 . . . . .	261	63 739	4 374	15.0	5 163	1 190	1 205	219
	\$100,000 TO \$100,000 . . . . .	434	63 880	4 338	14.3	4 603	1 091	1 146	387
	LESS THAN \$100,000 . . . . .	501	29 144	1 370	16.2	2 247	707	925	431
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	70	63 126	2 131	9.9	3 300	848	558	82
5046	FISH AND SEAFOODS . . . . .	1 534	856 352	47 690	14.2	62 740	14 648	13 953	1 102
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	8	58 190	4 138	7.4	2 022	442	287	4
	\$2,000,000 TO \$4,999,000 . . . . .	82	245 960	17 934	13.2	16 584	3 735	2 833	19
	\$1,000,000 TO \$1,999,000 . . . . .	121	167 809	9 101	14.4	12 818	2 850	2 475	36
	\$500,000 TO \$999,000 . . . . .	234	164 778	6 736	15.3	13 047	2 988	2 878	119
	\$300,000 TO \$499,000 . . . . .	218	83 783	3 512	16.0	7 050	1 633	1 876	163
	\$200,000 TO \$199,000 . . . . .	204	50 774	2 518	15.6	3 878	938	1 090	159
	\$100,000 TO \$100,000 . . . . .	296	43 923	1 992	15.7	3 555	931	1 262	241
	LESS THAN \$100,000 . . . . .	330	17 775	464	18.9	1 624	493	740	328
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	41	23 360	1 295	17.6	2 162	638	512	33
5047	MEAT AND MEAT PRODUCTS . . . . .	5 041	7 395 047	174 217	9.8	395 453	94 469	58 773	3 336
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	34	1 170 123	30 963	5.4	33 325	7 622	3 415	-
	\$15,000,000 TO \$19,999,000 . . . . .	17	297 671	6 969	6.9	11 910	2 783	1 341	2
	\$10,000,000 TO \$14,999,000 . . . . .	51	626 789	10 652	6.8	23 821	5 840	2 929	7
	\$5,000,000 TO \$9,999,000 . . . . .	189	1 282 878	26 451	9.3	63 218	15 084	8 027	31
	\$2,000,000 TO \$4,999,000 . . . . .	489	1 535 293	39 746	11.3	96 310	22 571	13 560	131
	\$1,000,000 TO \$1,999,000 . . . . .	718	1 009 819	24 859	12.4	70 912	16 561	10 558	281
	\$500,000 TO \$999,000 . . . . .	898	641 645	16 018	12.5	44 874	10 703	7 890	588
	\$300,000 TO \$499,000 . . . . .	724	281 877	6 403	12.1	18 243	4 248	3 711	562
	\$200,000 TO \$199,000 . . . . .	603	148 894	3 344	12.3	9 380	2 298	2 194	496
	\$100,000 TO \$100,000 . . . . .	638	95 282	2 398	12.7	5 976	1 565	1 688	558
	LESS THAN \$100,000 . . . . .	528	31 264	373	16.1	2 404	729	961	499
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	152	273 512	6 041	10.6	15 080	4 465	2 499	181

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
	GROCERIES AND RELATED PRODUCTS--CONTINUED								
5048	FRESH FRUITS AND VEGETABLES. . . . .	5 284	3 972 937	94 299	14.5	307 262	70 795	58 636	3 944
	ESTABLISHMENT OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	63	414 731	8 875	12.2	28 859	6 156	4 135	17
	\$2,000,000 TO \$4,999,000 . . . . .	371	1 118 991	23 733	13.6	85 033	18 634	14 231	111
	\$1,000,000 TO \$1,999,000 . . . . .	639	885 478	24 165	15.7	72 647	16 906	12 940	283
	\$500,000 TO \$999,000 . . . . .	902	636 276	15 399	16.1	54 378	12 989	11 564	548
	\$300,000 TO \$499,000 . . . . .	724	282 498	5 581	15.6	23 304	5 619	5 593	584
	\$200,000 TO \$199,000 . . . . .	568	140 885	2 903	15.0	10 428	2 494	2 818	509
	\$100,000 TO \$100,000 . . . . .	904	131 471	2 437	14.1	8 706	2 213	2 706	811
	LESS THAN \$100,000 . . . . .	927	55 121	624	15.3	3 726	1 322	1 695	875
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	172	124 037	3 408	14.1	9 035	2 115	1 683	202
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.: COFFEE, TEA, AND SPICES. . . . .	520	1 225 687	118 484	4.0	26 161	6 462	4 337	269
	ESTABLISHMENT OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	12	592 065	77 640	1.7	6 112	1 530	882	-
	\$15,000,000 TO \$19,999,000 . . . . .	7	121 629	6 662	3.0	2 372	743	507	-
	\$10,000,000 TO \$14,999,000 . . . . .	8	95 785	4 298	2.2	1 112	268	134	2
	\$5,000,000 TO \$9,999,000 . . . . .	16	106 215	5 881	2.9	1 473	338	197	1
	\$2,000,000 TO \$4,999,000 . . . . .	40	124 501	11 391	7.0	4 098	963	617	13
	\$1,000,000 TO \$1,999,000 . . . . .	30	40 490	2 910	9.3	1 845	445	252	6
	\$500,000 TO \$999,000 . . . . .	57	41 505	4 295	15.3	3 454	778	581	34
	\$300,000 TO \$499,000 . . . . .	55	22 289	1 460	16.5	1 988	474	357	20
	\$200,000 TO \$199,000 . . . . .	71	17 061	1 303	15.5	1 381	327	276	47
	\$100,000 TO \$100,000 . . . . .	97	13 793	942	16.3	1 187	301	268	66
	LESS THAN \$100,000 . . . . .	108	5 729	301	20.6	579	165	177	65
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	19	44 625	1 401	3.5	560	130	89	15
	BREAD AND BAKED GOODS. . . . .	988	413 306	18 938	19.4	48 266	11 708	8 514	690
	ESTABLISHMENT OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$2,000,000 TO \$4,999,000 . . . . .	28	84 684	3 108	21.6	11 097	2 600	1 584	6
	\$1,000,000 TO \$1,999,000 . . . . .	60	82 282	2 424	21.2	10 926	2 534	1 609	16
	\$500,000 TO \$999,000 . . . . .	110	80 054	7 391	17.0	8 190	2 040	1 388	43
	\$300,000 TO \$499,000 . . . . .	104	40 333	2 107	21.8	5 326	1 270	993	46
	\$200,000 TO \$199,000 . . . . .	90	22 313	1 121	19.3	2 702	641	604	61
	\$100,000 TO \$100,000 . . . . .	196	26 911	1 109	18.9	2 788	697	748	165
	LESS THAN \$100,000 . . . . .	353	18 559	238	20.1	2 046	629	794	313
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	44	21 518	175	20.4	2 754	716	452	40
	FOOD AND BEVERAGE BASIC MATERIALS. . . . .	549	776 094	95 357	6.5	24 069	5 968	4 572	315
	ESTABLISHMENT OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	6	335 903	59 929	1.2	2 176	449	218	2
	\$15,000,000 TO \$19,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	10	69 310	9 556	5.8	1 441	402	291	-
	\$2,000,000 TO \$4,999,000 . . . . .	40	121 392	8 683	10.5	5 429	1 394	1 290	18
	\$1,000,000 TO \$1,999,000 . . . . .	50	68 270	4 108	12.1	4 373	1 113	780	14
	\$500,000 TO \$999,000 . . . . .	67	48 113	4 702	12.9	3 423	889	621	26
	\$300,000 TO \$499,000 . . . . .	68	25 387	1 802	12.3	1 417	357	272	37
	\$200,000 TO \$199,000 . . . . .	58	14 057	1 045	19.4	1 273	288	253	41
	\$100,000 TO \$100,000 . . . . .	93	13 634	795	19.2	1 158	292	271	67
	LESS THAN \$100,000 . . . . .	132	6 465	184	23.2	638	191	209	93
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	21	21 451	411	11.2	1 089	254	155	17
	OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . . . .	4 422	3 705 820	308 457	12.5	240 877	58 114	40 272	2 464
	ESTABLISHMENT OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	15	588 733	58 153	5.8	16 513	3 932	2 177	2
	\$15,000,000 TO \$19,999,000 . . . . .	6	102 728	8 152	12.4	4 065	1 076	681	-
	\$10,000,000 TO \$14,999,000 . . . . .	18	220 179	15 030	10.1	10 474	2 402	1 274	2
	\$5,000,000 TO \$9,999,000 . . . . .	61	417 734	36 197	10.8	23 089	5 500	3 378	4
	\$2,000,000 TO \$4,999,000 . . . . .	221	684 324	59 464	12.3	44 484	10 570	6 622	39
	\$1,000,000 TO \$1,999,000 . . . . .	407	567 539	47 161	14.1	44 518	10 798	7 279	109
	\$500,000 TO \$999,000 . . . . .	582	411 603	34 437	16.4	36 869	8 732	6 364	239
	\$300,000 TO \$499,000 . . . . .	589	230 375	17 674	17.1	21 385	5 011	4 095	317
	\$200,000 TO \$199,000 . . . . .	471	116 704	8 058	18.0	11 251	2 643	2 279	310
	\$100,000 TO \$100,000 . . . . .	880	126 316	6 990	17.8	11 438	2 754	2 569	532
	LESS THAN \$100,000 . . . . .	972	52 851	2 429	18.8	4 869	1 480	1 673	787
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	200	73 594	5 901	12.3	4 565	632	443	37

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.

TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
505	FARM PRODUCTS--RAW MATERIALS								
5052	COTTON . . . . .	324	1 974 211	469 735	3.4	19 734	4 918	3 101	181
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 AND OVER. . . . .	82	1 609 337	395 564	3.0	13 272	3 552	2 023	23
	\$2,000,000 TO \$4,999,000 . . . . .	54	185 598	30 801	4.3	2 369	530	367	34
	\$500,000 TO \$1,999,000 . . . . .	93	99 089	16 820	6.3	2 156	437	391	67
	\$200,000 TO \$499,000 . . . . .	42	13 520	1 592	10.3	507	121	103	21
	\$100,000 TO \$199,000 . . . . .	23	3 350	394	20.8	335	82	80	14
	LESS THAN \$100,000 . . . . .	23	1 053	2 025	26.6	116	34	46	19
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	7	62 264	22 539	4.1	979	162	91	3
5053	GRAIN. . . . .	2 013	11 499 337	704 143	2.6	122 737	29 064	19 090	601
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	90	7 007 662	299 193	1.4	36 934	9 105	4 393	4
	\$15,000,000 TO \$19,999,000 . . . . .	38	659 539	52 028	2.5	6 487	1 588	894	2
	\$10,000,000 TO \$14,999,000 . . . . .	63	776 500	51 762	2.7	8 659	1 969	1 212	5
	\$5,000,000 TO \$9,999,000 . . . . .	146	1 019 628	86 112	3.2	13 803	3 201	2 128	7
	\$2,000,000 TO \$4,999,000 . . . . .	298	944 538	115 536	5.8	22 223	5 040	3 603	56
	\$1,000,000 TO \$1,999,000 . . . . .	346	481 693	40 592	7.2	14 413	3 149	2 577	85
	\$500,000 TO \$999,000 . . . . .	376	265 012	28 652	8.5	9 631	2 369	1 996	140
	\$300,000 TO \$499,000 . . . . .	210	83 850	11 037	8.2	2 995	738	701	88
	\$200,000 TO \$199,000 . . . . .	111	28 024	3 873	13.4	1 745	448	428	40
	\$100,000 TO \$100,000 . . . . .	134	20 472	2 798	14.0	1 278	347	339	69
	LESS THAN \$100,000 . . . . .	133	7 673	634	18.8	687	212	241	80
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	68	204 746	11 926	4.5	3 882	898	578	25
5054	LIVESTOCK. . . . .	563	836 034	48 099	4.7	13 793	3 337	3 660	408
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	23	155 745	7 282	3.0	1 589	381	368	7
	\$2,000,000 TO \$4,999,000 . . . . .	65	204 433	12 346	3.8	3 021	800	673	42
	\$1,000,000 TO \$1,999,000 . . . . .	91	128 695	6 057	5.3	2 563	547	632	42
	\$500,000 TO \$999,000 . . . . .	101	71 631	8 003	8.3	2 307	580	712	98
	\$300,000 TO \$499,000 . . . . .	74	28 981	2 860	6.0	628	160	272	56
	\$200,000 TO \$199,000 . . . . .	49	12 214	1 261	13.8	670	184	211	37
	\$100,000 TO \$100,000 . . . . .	55	8 230	492	19.2	617	168	274	48
	LESS THAN \$100,000 . . . . .	70	3 551	224	19.6	325	105	159	60
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	26	50 895	1 306	4.7	654	120	87	17
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. HIDES, SKINS, AND PELTS. . . . .	489	619 874	58 859	9.2	27 393	6 423	4 322	258
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 TO \$4,999,000 . . . . .	42	120 233	16 117	10.0	5 648	1 443	776	9
	\$500,000 TO \$1,999,000 . . . . .	139	144 068	15 477	10.9	7 701	1 910	1 354	38
	\$200,000 TO \$499,000 . . . . .	120	40 837	6 334	14.5	2 952	778	686	76
	\$100,000 TO \$199,000 . . . . .	53	8 030	1 285	15.8	623	181	200	36
	LESS THAN \$100,000 . . . . .	96	5 798	439	15.6	453	138	196	80
	\$5,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	18	64 045	5 435	8.2	2 549	217	117	13
	LEAF TOBACCO . . . . .	172	569 673	415 303	6.6	15 322	3 165	2 582	95
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE . . . . .	16	437 160	394 501	5.5	9 690	1 794	1 109	-
	\$2,000,000 TO \$4,999,000 . . . . .	16	48 098	10 515	9.7	1 961	405	556	7
	\$500,000 TO \$1,999,000 . . . . .	42	45 154	6 514	9.2	1 988	513	439	20
	\$200,000 TO \$499,000 . . . . .	35	12 014	1 582	9.6	534	143	188	18
	\$100,000 TO \$199,000 . . . . .	10	1 298	296	23.4	161	53	72	11
	LESS THAN \$100,000 . . . . .	37	1 393	388	26.1	178	63	99	32
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	16	24 556	1 507	10.5	810	194	119	7
	WOOL, WOOL TOPS, AND MOHAIR. . . . .	184	309 176	53 570	7.1	10 065	2 775	1 565	101
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE . . . . .	12	119 687	23 431	6.9	3 620	835	386	-
	\$2,000,000 TO \$4,999,000 . . . . .	17	51 809	6 806	4.9	1 279	355	216	1
	\$500,000 TO \$1,999,000 . . . . .	62	55 884	6 461	10.3	2 782	648	563	30
	\$200,000 TO \$499,000 . . . . .	37	13 138	1 518	9.3	560	162	145	23
	\$100,000 TO \$199,000 . . . . .	26	4 162	505	12.6	278	66	114	22
	LESS THAN \$100,000 . . . . .	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
	FARM PRODUCTS--RAW MATERIALS--CONTINUED								
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.--CONTINUED OTHER RAW FARM PRODUCTS. . . . .	299	367 945	48 120	9.0	15 429	3 898	3 039	214
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE . . . . .	11	203 215	25 972	7.3	6 596	1 795	955	2
	\$2,000,000 TO \$4,999,000 . . . . .	18	53 119	10 723	10.7	2 780	594	515	5
	\$500,000 TO \$1,999,000 . . . . .	72	70 424	5 899	11.4	3 805	972	904	49
	\$200,000 TO \$499,000 . . . . .	62	19 078	1 483	12.4	1 145	286	301	49
	\$100,000 TO \$199,000 . . . . .	45	6 158	559	11.0	353	140	157	38
	LESS THAN \$100,000 . . . . .	71	3 581	124	15.5	284	105	144	65
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	20	12 370	3 360	6.8	466	6	63	6
506	ELECTRICAL GOODS								
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	219	192 263	22 809	14.5	15 570	3 846	2 431	108
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE . . . . .	11	94 209	10 274	12.4	6 562	1 564	874	-
	\$2,000,000 TO \$4,999,000 . . . . .	7	20 603	2 446	11.5	1 396	368	216	4
	\$500,000 TO \$1,999,000 . . . . .	46	51 231	6 978	17.7	5 011	1 277	752	18
	\$200,000 TO \$499,000 . . . . .	42	13 711	1 852	18.1	1 359	333	270	14
	\$100,000 TO \$199,000 . . . . .	44	6 229	796	19.7	628	157	146	22
	LESS THAN \$100,000 . . . . .	57	2 869	190	19.2	286	84	128	49
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	12	3 411	273	15.6	328	63	45	1
	WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES. . . . .	233	191 729	20 786	14.0	15 327	3 870	2 436	99
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE . . . . .	5	38 783	3 754	14.0	3 610	902	463	-
	\$2,000,000 TO \$4,999,000 . . . . .	14	46 095	6 093	12.4	3 231	712	429	1
	\$500,000 TO \$1,999,000 . . . . .	56	61 414	6 482	13.8	4 493	1 187	723	13
	\$200,000 TO \$499,000 . . . . .	66	21 289	2 788	18.8	2 278	579	445	20
	\$100,000 TO \$199,000 . . . . .	39	5 712	690	21.2	593	157	138	17
	LESS THAN \$100,000 . . . . .	49	2 141	72	15.5	168	69	79	44
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	4	16 295	907	9.8	954	264	159	4
	WITHOUT HOUSEWARES OR MAJOR APPLIANCES . . . . .	4 509	5 311 121	608 098	13.8	426 697	103 879	61 152	1 206
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	4	114 741	8 038	9.4	6 152	1 575	891	-
	\$15,000,000 TO \$19,999,000 . . . . .	4	70 948	9 155	11.3	4 390	1 030	574	-
	\$10,000,000 TO \$14,999,000 . . . . .	28	345 560	34 370	11.5	23 663	5 770	2 835	-
	\$5,000,000 TO \$9,999,000 . . . . .	125	853 191	99 437	11.2	54 337	13 348	7 023	-
	\$2,000,000 TO \$4,999,000 . . . . .	579	1 702 454	173 430	12.5	124 220	30 955	17 023	28
	\$1,000,000 TO \$1,999,000 . . . . .	757	1 064 705	125 773	15.0	94 055	22 568	13 067	72
	\$500,000 TO \$999,000 . . . . .	851	610 645	79 608	16.3	57 998	13 755	8 879	160
	\$300,000 TO \$499,000 . . . . .	578	230 023	30 463	18.6	25 097	5 970	4 258	138
	\$200,000 TO \$199,000 . . . . .	415	103 036	14 542	20.7	12 232	2 944	2 113	143
	\$100,000 TO \$100,000 . . . . .	486	71 055	9 918	23.4	9 414	2 293	1 789	233
	LESS THAN \$100,000 . . . . .	551	28 889	3 417	25.7	3 938	1 068	1 082	350
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	131	115 874	19 947	17.4	11 201	2 603	1 618	82
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	2 299	5 717 819	695 766	12.9	342 169	87 383	46 716	609
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	36	1 024 535	107 084	11.7	51 846	12 510	5 978	-
	\$15,000,000 TO \$19,999,000 . . . . .	33	561 659	60 178	12.0	31 213	7 520	3 977	2
	\$10,000,000 TO \$14,999,000 . . . . .	70	842 535	101 212	12.1	45 301	11 711	5 957	-
	\$5,000,000 TO \$9,999,000 . . . . .	189	1 335 733	163 167	12.3	74 594	18 622	9 938	2
	\$2,000,000 TO \$4,999,000 . . . . .	323	1 027 749	139 946	13.3	66 008	19 374	9 262	25
	\$1,000,000 TO \$1,999,000 . . . . .	258	366 701	52 657	14.2	25 456	5 909	3 587	38
	\$500,000 TO \$999,000 . . . . .	286	203 808	29 279	17.2	18 263	4 401	2 877	75
	\$300,000 TO \$499,000 . . . . .	217	83 826	11 685	19.7	8 838	2 142	1 538	61
	\$200,000 TO \$199,000 . . . . .	189	46 393	6 009	21.2	5 250	1 332	962	71
	\$100,000 TO \$100,000 . . . . .	281	41 371	5 389	22.7	4 705	1 098	903	124
	LESS THAN \$100,000 . . . . .	349	19 520	1 998	25.9	2 508	691	623	183
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	68	163 989	17 162	11.9	8 187	2 073	1 114	28
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	4 116	2 209 164	341 233	20.6	256 355	61 733	40 980	1 304
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	7	75 169	15 643	20.2	9 389	2 289	1 255	-
	\$5,000,000 TO \$9,999,000 . . . . .	41	276 317	55 719	14.7	21 542	4 969	2 855	2
	\$2,000,000 TO \$4,999,000 . . . . .	126	383 054	58 148	18.9	39 734	9 276	5 679	6
	\$1,000,000 TO \$1,999,000 . . . . .	270	374 504	54 419	20.1	42 260	10 044	6 306	29
	\$500,000 TO \$999,000 . . . . .	562	393 494	53 146	21.7	49 378	11 958	7 798	82
	\$300,000 TO \$499,000 . . . . .	591	225 323	35 208	24.7	31 632	7 769	5 213	120
	\$200,000 TO \$199,000 . . . . .	554	134 839	22 429	24.6	19 357	4 746	3 491	156
	\$100,000 TO \$100,000 . . . . .	840	121 776	22 067	27.3	19 591	4 775	3 865	285
	LESS THAN \$100,000 . . . . .	976	49 178	6 761	28.7	8 089	2 256	2 142	562
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	145	73 184	7 735	19.7	7 518	1 776	1 065	62

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES								
5072	HARDWARE								
	GENERAL-LINE HARDWARE . . . . .	591	2 165 472	380 993	18.3	243 373	59 127	37 842	37
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	15	494 222	68 089	13.7	45 119	10 917	6 483	-
	\$15,000,000 TO \$19,999,000 . . . . .	6	103 590	19 140	14.1	8 736	2 090	1 316	-
	\$10,000,000 TO \$14,999,000 . . . . .	16	202 702	38 364	21.7	25 727	6 600	3 618	-
	\$5,000,000 TO \$9,999,000 . . . . .	53	359 157	72 992	17.9	39 760	9 759	6 369	-
	\$2,000,000 TO \$4,999,000 . . . . .	172	509 920	98 784	20.0	62 709	15 143	9 955	2
	\$1,000,000 TO \$1,999,000 . . . . .	324	447 276	77 068	21.2	56 395	13 154	9 476	35
	\$500,000 TO \$999,000 . . . . .	-	-	-	-	-	-	-	-
	LESS THAN \$500,000 . . . . .	-	-	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	5	48 605	6 556	16.7	4 927	1 464	625	-
	SPECIALTY-LINE HARDWARE . . . . .	2 922	1 031 695	162 982	22.6	134 353	32 065	22 547	1 265
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	20	59 312	8 647	18.1	6 265	1 474	918	4
	\$1,000,000 TO \$1,999,000 . . . . .	42	55 960	8 044	23.3	7 395	1 854	1 213	15
	\$500,000 TO \$999,000 . . . . .	579	407 093	62 605	22.0	52 271	12 318	8 213	140
	\$300,000 TO \$499,000 . . . . .	525	204 304	31 756	23.8	28 825	6 754	4 604	141
	\$200,000 TO \$199,000 . . . . .	394	96 661	16 114	23.2	12 747	3 115	2 294	161
	\$100,000 TO \$100,000 . . . . .	578	84 777	13 430	25.1	11 594	2 708	2 284	278
	LESS THAN \$100,000 . . . . .	688	36 419	5 229	26.8	5 247	1 381	1 393	439
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	89	35 630	5 695	21.7	4 468	1 110	833	87
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES								
	HEATING EQUIPMENT AND SUPPLIES . . . . .	1 800	899 147	123 073	20.5	106 588	26 186	15 092	521
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	5	31 591	4 742	16.6	2 503	594	339	-
	\$2,000,000 TO \$4,999,000 . . . . .	50	142 226	15 434	19.8	17 302	4 307	2 094	4
	\$1,000,000 TO \$1,999,000 . . . . .	158	214 827	28 266	19.2	23 679	5 974	3 072	17
	\$500,000 TO \$999,000 . . . . .	344	241 700	36 739	19.8	27 682	6 749	3 784	47
	\$300,000 TO \$499,000 . . . . .	321	125 908	17 949	21.7	15 687	3 687	2 267	71
	\$200,000 TO \$199,000 . . . . .	247	61 262	8 707	22.2	7 930	1 926	1 280	60
	\$100,000 TO \$100,000 . . . . .	300	44 299	6 669	24.8	6 257	1 517	1 147	116
	LESS THAN \$100,000 . . . . .	333	18 036	1 989	25.9	2 701	794	717	169
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	42	19 298	2 578	25.6	2 847	638	392	37
	PLUMBING FIXTURES AND SUPPLIES . . . . .	3 517	3 329 453	540 377	17.0	327 450	79 356	49 182	935
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	48	312 458	48 575	15.3	30 456	7 363	4 231	2
	\$2,000,000 TO \$4,999,000 . . . . .	317	910 388	138 912	14.6	78 625	19 332	11 230	18
	\$1,000,000 TO \$1,999,000 . . . . .	609	861 376	137 907	16.6	81 938	19 770	12 185	45
	\$500,000 TO \$999,000 . . . . .	861	618 416	106 332	17.8	62 058	14 903	9 064	138
	\$300,000 TO \$499,000 . . . . .	533	210 233	41 248	20.1	23 030	5 527	3 717	136
	\$200,000 TO \$199,000 . . . . .	358	88 545	16 177	19.8	9 591	2 365	1 722	138
	\$100,000 TO \$100,000 . . . . .	408	59 976	12 092	21.5	6 889	1 622	1 341	198
	LESS THAN \$100,000 . . . . .	329	18 239	2 627	23.4	2 252	616	632	205
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	50	92 905	10 750	18.1	9 036	2 589	1 561	55
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES:								
	AIR-CONDITIONING EQUIPMENT AND SUPPLIES . . . . .	1 255	746 573	108 765	20.0	86 839	20 350	11 588	422
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	9	57 122	8 633	13.1	4 273	966	416	-
	\$2,000,000 TO \$4,999,000 . . . . .	55	166 763	25 194	17.5	17 359	3 760	1 843	5
	\$1,000,000 TO \$1,999,000 . . . . .	131	177 551	25 240	20.1	20 444	4 817	2 629	15
	\$500,000 TO \$999,000 . . . . .	231	161 972	24 253	21.2	20 200	4 811	2 802	43
	\$300,000 TO \$499,000 . . . . .	225	86 585	12 570	22.8	11 414	2 794	1 665	46
	\$200,000 TO \$199,000 . . . . .	140	34 131	5 104	23.6	4 634	1 119	763	45
	\$100,000 TO \$100,000 . . . . .	196	29 242	4 014	25.7	4 634	1 073	761	82
	LESS THAN \$100,000 . . . . .	219	11 496	750	27.6	1 821	487	450	168
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	49	21 711	3 007	18.3	2 076	521	259	18

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5077	HARDWARE, PLUMBING, HEATING EQUIP. SUPPLIES--CON. AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES--CON. REFRIGERATION EQUIPMENT AND SUPPLIES . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$20,000,000 OR MORE. . . . . \$15,000,000 TO \$19,999,000 . . . . . \$10,000,000 TO \$14,999,000 . . . . . \$5,000,000 TO \$9,999,000 . . . . . \$2,000,000 TO \$4,999,000 . . . . . \$1,000,000 TO \$1,999,000 . . . . . \$500,000 TO \$999,000 . . . . . \$300,000 TO \$499,000 . . . . . \$200,000 TO \$199,000 . . . . . \$100,000 TO \$100,000 . . . . . LESS THAN \$100,000 . . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	858 - 2 4 17 53 129 134 111 179 207 22	384 874 - (D) (D) (D) 48 165 71 959 89 542 50 824 26 999 25 975 10 736 12 045	39 096 - (D) (D) (D) 4 371 8 426 9 584 6 541 3 484 2 883 1 147 945	24.1 - (D) (D) (D) 23.3 23.2 25.0 26.2 26.9 30.2 29.9 27.3	56 056 - (D) (D) (D) 6 731 10 331 13 854 7 957 4 397 4 631 1 839 2 134	13 641 - (D) (D) (D) 1 697 2 343 3 217 1 920 1 024 1 052 476 839	7 665 - (D) (D) (D) 838 1 198 1 805 1 162 642 735 442 330	324 - (D) (D) (D) - 2 14 26 32 83 147 20
508	MACHINERY, EQUIPMENT, AND SUPPLIES								
5081	COMMERCIAL MACHINES AND EQUIPMENT OFFICE MACHINES AND EQUIPMENT. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$20,000,000 OR MORE. . . . . \$15,000,000 TO \$19,999,000 . . . . . \$10,000,000 TO \$14,999,000 . . . . . \$5,000,000 TO \$9,999,000 . . . . . \$2,000,000 TO \$4,999,000 . . . . . \$1,000,000 TO \$1,999,000 . . . . . \$500,000 TO \$999,000 . . . . . \$300,000 TO \$499,000 . . . . . \$200,000 TO \$199,000 . . . . . \$100,000 TO \$100,000 . . . . . LESS THAN \$100,000 . . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .  RESTAURANT AND HOTEL SUPPLIES. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$20,000,000 OR MORE. . . . . \$15,000,000 TO \$19,999,000 . . . . . \$10,000,000 TO \$14,999,000 . . . . . \$5,000,000 TO \$9,999,000 . . . . . \$2,000,000 TO \$4,999,000 . . . . . \$1,000,000 TO \$1,999,000 . . . . . \$500,000 TO \$999,000 . . . . . \$300,000 TO \$499,000 . . . . . \$200,000 TO \$199,000 . . . . . \$100,000 TO \$100,000 . . . . . LESS THAN \$100,000 . . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .  STORE MACHINES AND FIXTURES. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$20,000,000 OR MORE. . . . . \$15,000,000 TO \$19,999,000 . . . . . \$10,000,000 TO \$14,999,000 . . . . . \$5,000,000 TO \$9,999,000 . . . . . \$2,000,000 TO \$4,999,000 . . . . . \$1,000,000 TO \$1,999,000 . . . . . \$500,000 TO \$999,000 . . . . . \$300,000 TO \$499,000 . . . . . \$200,000 TO \$199,000 . . . . . \$100,000 TO \$100,000 . . . . . LESS THAN \$100,000 . . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	3 648 - 1 5 21 71 201 310 384 920 1 596 139  810 1 - - 7 33 80 120 103 110 151 182 23  1 473 2 - - 5 43 93 198 178 175 294 453 32   1 473 2 - - 5 43 93 198 178 175 294 453 32  3 022 3 9 21 87 396 465 510 367 248 350 473 93	803 551 - (D) (D) (D) 64 246 97 846 134 205 118 997 92 740 130 277 84 804 30 297  469 628 (D) - - (D) 92 583 105 480 85 637 40 218 26 882 22 120 9 142 12 587  655 707 (D) - - (D) 120 348 127 729 139 232 67 750 42 860 41 536 23 872 16 544   3 652 157 64 504 147 823 249 295 583 887 1 203 531 663 769 369 246 143 891 61 266 51 347 21 991 91 607	120 236 - (D) (D) (D) 11 303 11 969 18 308 13 048 18 741 11 446 3 680  52 117 (D) - - (D) 9 502 11 921 10 443 5 072 3 719 3 265 1 170 1 261  68 749 (D) - - (D) 11 959 14 688 15 474 8 453 4 997 4 999 30 6 1 722   936 906 21 430 45 295 74 043 162 446 312 008 163 536 81 341 29 413 11 940 9 693 3 165 22 596	18.6 - (D) (D) (D) 21.9 29.3 30.9 32.1 33.0 33.8 32.7 29.2  21.2 (D) - - (D) 20.9 21.7 21.7 23.9 22.3 24.3 27.2 22.5  22.5 (D) - - (D) 19.8 20.7 23.3 26.5 26.5 28.8 30.6 24.3   18.6 18.4 16.0 15.7 16.7 17.3 20.4 21.6 23.1 24.5 25.1 24.7 19.2	151 190 - (D) (D) (D) 7 697 17 485 26 882 24 481 19 803 27 030 16 199 5 137  56 428 (D) - - (D) 11 187 13 846 10 578 5 398 3 218 2 794 1 290 1 530  82 892 (D) - - (D) 12 591 14 604 18 975 9 979 6 509 6 669 4 054 1 939  19 358 (D) - - (D) 2 989 3 307 4 420 2 415 1 527 1 628 1 019 597  53 983 (D) - - (D) 2 989 3 307 4 420 2 415 1 527 1 628 1 019 597	25 020 - (D) (D) (D) 1 873 4 391 6 835 6 014 4 787 6 420 3 994 1 284  8 580 (D) - - (D) 2 680 3 091 2 540 1 311 728 641 366 463  13 065 (D) - - (D) 1 645 2 250 2 756 1 566 1 026 1 274 983 644  53 983 (D) - - (D) 1 645 2 250 2 756 1 566 1 026 1 274 983 644	2 100 - (D) (D) (D) 2 5 13 25 27 57 88 120 11  346 (D) - - (D) 5 13 25 27 57 88 120 11  713 (D) - - (D) 4 8 44 50 84 172 303 48  822 - - - 2 15 26 69 92 84 159 320 55	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF-- \$20,000,000 OR MORE. . . . . \$15,000,000 TO \$19,999,000 . . . . . \$10,000,000 TO \$14,999,000 . . . . . \$5,000,000 TO \$9,999,000 . . . . . \$2,000,000 TO \$4,999,000 . . . . . \$1,000,000 TO \$1,999,000 . . . . . \$500,000 TO \$999,000 . . . . . \$300,000 TO \$499,000 . . . . . \$200,000 TO \$199,000 . . . . . \$100,000 TO \$100,000 . . . . . LESS THAN \$100,000 . . . . . ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	3 022 3 9 21 87 396 465 510 367 248 350 473 93	3 652 157 64 504 147 823 249 295 583 887 1 203 531 663 769 369 246 143 891 61 266 51 347 21 991 91 607	936 906 21 430 45 295 74 043 162 446 312 008 163 536 81 341 29 413 11 940 9 693 3 165 22 596	18.6 18.4 16.0 15.7 16.7 17.3 20.4 21.6 23.1 24.5 25.1 24.7 19.2	401 524 4 616 16 244 25 323 62 598 125 213 76 504 44 584 18 860 8 343 7 194 2 992 9 053	98 851 1 520 3 985 6 080 15 289 30 746 18 401 11 013 4 567 1 965 1 816 935 2 534	53 983 687 1 683 2 944 7 402 15 977 10 577 6 684 2 958 1 457 1 371 941 1 302	822 - - - 2 15 26 69 92 84 159 320 55

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.

TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
	MACHINERY, EQUIPMENT, AND SUPPLIES--CONTINUED								
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 498	1 109 754	166 527	18.1	106 462	24 962	16 609	595
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	22	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	82	247 083	39 035	16.1	20 224	4 466	2 610	7
	\$2,000,000 TO \$4,999,000 . . . . .	197	277 317	43 126	18.8	28 418	6 452	3 991	23
	\$1,000,000 TO \$1,999,000 . . . . .	295	209 486	30 115	20.2	22 866	5 351	3 616	63
	\$500,000 TO \$999,000 . . . . .	219	84 454	13 391	20.5	9 384	2 200	1 699	74
	\$300,000 TO \$499,000 . . . . .	172	41 896	6 454	21.5	4 730	1 127	907	90
	\$200,000 TO \$199,000 . . . . .	224	33 410	5 487	21.4	3 694	907	832	121
	\$100,000 TO \$100,000 . . . . .	250	13 614	1 750	24.5	1 669	470	530	173
	LESS THAN \$100,000 . . . . .	36	53 653	6 815	18.9	5 188	1 709	992	44
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .								
5084	INDUSTRIAL MACHINERY AND EQUIPMENT FOOD-PROCESSING MACHINERY AND EQUIPMENT . . . . .	440	257 470	24 198	18.7	27 983	6 792	3 852	183
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE . . . . .	6	39 322	3 360	11.3	2 389	604	317	1
	\$2,000,000 TO \$4,999,000 . . . . .	23	63 003	5 937	17.8	7 109	1 703	824	3
	\$500,000 TO \$1,999,000 . . . . .	104	98 232	9 003	19.8	11 212	2 754	1 511	19
	\$200,000 TO \$499,000 . . . . .	111	35 498	3 747	23.3	4 733	1 134	718	39
	\$100,000 TO \$199,000 . . . . .	71	9 935	1 189	20.2	1 072	253	199	42
	LESS THAN \$100,000 . . . . .	117	6 374	360	26.5	925	231	232	77
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	8	5 106	602	19.5	543	113	51	2
	GENERAL PURPOSE INDUSTRIAL MACH. & EQUIP. . . . .	1 682	1 046 468	152 163	20.3	130 629	31 754	19 052	552
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	3	38 036	3 736	15.5	4 015	1 218	571	-
	\$5,000,000 TO \$9,999,000 . . . . .	8	48 315	6 837	16.7	5 145	1 048	550	-
	\$2,000,000 TO \$4,999,000 . . . . .	61	176 354	30 168	20.2	22 069	5 381	2 784	2
	\$1,000,000 TO \$1,999,000 . . . . .	153	214 074	35 255	21.6	29 253	7 190	4 713	19
	\$500,000 TO \$999,000 . . . . .	288	200 836	25 409	22.6	27 631	6 792	3 889	48
	\$300,000 TO \$499,000 . . . . .	268	103 848	13 088	23.0	14 508	3 437	2 074	67
	\$200,000 TO \$199,000 . . . . .	197	49 064	6 092	24.7	7 365	1 763	1 132	66
	\$100,000 TO \$100,000 . . . . .	295	42 598	5 175	26.0	6 693	1 616	1 330	133
	LESS THAN \$100,000 . . . . .	360	19 183	2 216	28.9	3 083	812	748	179
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	45	35 536	4 749	19.8	4 210	916	460	38
	METAL WORKING MACHINERY AND EQUIPMENT . . . . .	1 173	1 107 619	120 961	16.2	101 664	23 934	12 689	319
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	3	51 214	2 876	7.0	2 377	432	185	-
	\$10,000,000 TO \$14,999,000 . . . . .	6	69 145	2 527	11.2	4 524	872	483	-
	\$5,000,000 TO \$9,999,000 . . . . .	27	175 679	20 214	14.0	13 890	3 048	1 432	2
	\$2,000,000 TO \$4,999,000 . . . . .	81	230 372	21 662	15.4	20 860	4 827	2 164	1
	\$1,000,000 TO \$1,999,000 . . . . .	176	250 093	28 642	17.2	24 133	5 990	3 076	23
	\$500,000 TO \$999,000 . . . . .	230	165 788	19 794	18.2	17 057	4 161	2 320	35
	\$300,000 TO \$499,000 . . . . .	170	66 757	9 114	20.8	7 668	1 874	1 148	36
	\$200,000 TO \$199,000 . . . . .	128	31 474	4 614	22.8	3 925	920	634	34
	\$100,000 TO \$100,000 . . . . .	172	24 881	3 887	23.9	3 151	713	538	76
	LESS THAN \$100,000 . . . . .	144	7 467	1 186	25.1	1 010	281	311	76
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	36	34 749	6 445	16.9	3 069	816	398	36
	MATERIALS-HANDLING EQUIPMENT . . . . .	1 061	708 886	87 505	22.9	97 391	24 250	14 674	285
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$2,000,000 TO \$4,999,000 . . . . .	68	183 367	24 093	20.7	22 191	5 726	2 985	-
	\$1,000,000 TO \$1,999,000 . . . . .	117	166 979	21 974	23.0	23 708	6 045	4 206	3
	\$500,000 TO \$999,000 . . . . .	222	156 334	17 412	23.8	23 364	5 731	3 245	40
	\$300,000 TO \$499,000 . . . . .	146	57 803	5 673	24.3	8 613	2 111	1 235	31
	\$200,000 TO \$199,000 . . . . .	140	35 069	4 281	26.8	5 973	1 399	927	45
	\$100,000 TO \$100,000 . . . . .	160	23 577	2 281	26.7	3 799	948	682	65
	LESS THAN \$100,000 . . . . .	175	9 430	1 017	29.2	1 683	436	413	88
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	27	33 628	3 084	19.0	2 038	476	276	13

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5084	MACHINERY, EQUIPMENT, AND SUPPLIES--CONTINUED								
	INDUSTRIAL MACHINERY AND EQUIPMENT--CONTINUED								
	OIL WELLS OIL REFINERY, PIPELINE EQUIP. . . . .	1 746	1 477 373	176 761	11.8	86 558	20 946	13 259	339
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	4	144 304	9 834	9.6	5 428	1 346	779	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	3	33 095	348	3.3	411	101	47	-
	\$5,000,000 TO \$9,999,000 . . . . .	20	131 666	16 144	6.9	4 582	1 095	588	-
	\$2,000,000 TO \$4,999,000 . . . . .	82	226 745	26 869	10.6	12 113	2 965	2 144	5
	\$1,000,000 TO \$1,999,000 . . . . .	180	251 660	32 350	12.2	14 942	3 668	2 084	9
	\$500,000 TO \$999,000 . . . . .	469	465 981	54 621	14.2	24 715	5 886	3 636	27
	\$300,000 TO \$499,000 . . . . .	273	106 793	18 832	19.6	10 854	2 560	1 643	36
	\$200,000 TO \$199,000 . . . . .	200	48 501	8 525	22.2	6 113	1 419	915	41
	\$100,000 TO \$100,000 . . . . .	249	35 600	5 815	23.7	4 127	960	712	83
	LESS THAN \$100,000 . . . . .	226	12 064	1 579	27.6	1 639	450	440	127
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	40	20 964	1 844	16.2	1 636	496	271	11
	OTHER INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 693	1 506 612	209 753	21.0	174 159	43 971	25 253	1 147
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	3	55 029	8 462	12.5	4 596	1 262	875	-
	\$10,000,000 TO \$14,999,000 . . . . .	3	38 222	6 241	14.1	2 779	838	440	-
	\$5,000,000 TO \$9,999,000 . . . . .	21	146 760	20 715	15.8	11 779	2 862	1 464	2
	\$2,000,000 TO \$4,999,000 . . . . .	101	302 008	42 525	19.2	31 968	7 773	4 075	6
	\$1,000,000 TO \$1,999,000 . . . . .	214	290 858	40 516	21.5	34 545	8 182	4 462	31
	\$500,000 TO \$999,000 . . . . .	379	269 094	39 213	23.2	34 870	8 593	5 070	77
	\$300,000 TO \$499,000 . . . . .	361	141 885	20 684	23.7	19 161	4 597	2 908	107
	\$200,000 TO \$199,000 . . . . .	288	71 102	10 385	25.1	9 960	2 494	1 701	133
	\$100,000 TO \$100,000 . . . . .	486	70 525	11 072	26.6	10 151	2 518	1 857	262
	LESS THAN \$100,000 . . . . .	699	34 866	4 587	27.0	5 144	1 486	1 375	477
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	138	86 263	5 353	20.8	9 206	3 366	1 026	52
5085	INDUSTRIAL SUPPLIES								
	GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	555	456 520	70 944	19.2	54 411	13 610	7 939	167
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	5	33 459	5 885	15.2	3 493	854	419	-
	\$2,000,000 TO \$4,999,000 . . . . .	31	92 443	14 344	17.2	9 917	2 424	1 441	1
	\$1,000,000 TO \$1,999,000 . . . . .	59	82 524	14 090	19.2	10 413	2 487	1 468	7
	\$500,000 TO \$999,000 . . . . .	113	82 200	13 486	20.9	10 569	2 712	1 525	17
	\$300,000 TO \$499,000 . . . . .	113	44 299	6 400	20.4	5 305	1 303	854	44
	\$200,000 TO \$199,000 . . . . .	68	16 719	2 284	22.9	2 266	534	358	18
	\$100,000 TO \$100,000 . . . . .	79	11 713	1 667	24.3	1 667	377	299	30
	LESS THAN \$100,000 . . . . .	72	4 172	447	27.8	590	156	158	39
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	10	10 795	853	18.2	1 185	446	290	11
	MECHANICAL POWER TRANSMISSION EQUIPMENT. . . . .	1 046	720 333	123 538	20.8	82 796	20 289	11 917	150
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	8	57 094	13 681	19.1	4 835	1 311	651	-
	\$2,000,000 TO \$4,999,000 . . . . .	34	102 414	13 474	18.9	11 244	2 719	1 412	2
	\$1,000,000 TO \$1,999,000 . . . . .	151	201 550	31 768	21.1	23 858	5 863	3 204	4
	\$500,000 TO \$999,000 . . . . .	296	206 395	34 747	21.2	24 540	6 001	3 555	20
	\$300,000 TO \$499,000 . . . . .	195	76 299	15 180	21.4	8 853	2 170	1 446	25
	\$200,000 TO \$199,000 . . . . .	129	32 165	6 344	22.7	4 071	961	689	29
	\$100,000 TO \$100,000 . . . . .	114	17 358	3 745	24.1	2 301	531	405	29
	LESS THAN \$100,000 . . . . .	90	5 517	1 157	26.3	841	199	198	31
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	29	21 541	3 442	18.4	2 253	534	357	10
	INDUSTRIAL VALVES, FITTINGS, EQUIPMENT . . . . .	719	696 482	87 829	17.8	73 464	17 832	9 474	116
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	7	48 587	5 469	14.5	3 840	944	492	-
	\$2,000,000 TO \$4,999,000 . . . . .	89	265 027	35 060	15.7	25 451	6 090	3 258	-
	\$1,000,000 TO \$1,999,000 . . . . .	121	174 826	22 379	18.2	18 810	4 626	2 238	4
	\$500,000 TO \$999,000 . . . . .	155	114 353	13 816	20.3	13 280	3 112	1 724	23
	\$300,000 TO \$499,000 . . . . .	104	40 391	4 709	21.2	5 200	1 227	742	18
	\$200,000 TO \$199,000 . . . . .	66	16 224	1 923	21.2	2 097	463	335	12
	\$100,000 TO \$100,000 . . . . .	86	12 112	1 531	24.2	1 680	378	264	18
	LESS THAN \$100,000 . . . . .	77	3 885	434	24.4	499	136	135	35
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	14	21 077	2 508	20.2	2 607	856	286	6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
	MACHINERY, EQUIPMENT, AND SUPPLIES--CONTINUED								
5085	INDUSTRIAL SUPPLIES--CONTINUED								
	WELDING SUPPLIES . . . . .	1 449	611 307	74 097	27.3	94 121	22 679	14 048	449
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$1,000,000 TO \$1,999,000 . . . . .	90	121 714	14 183	25.3	17 761	4 343	2 213	-
	\$500,000 TO \$999,000 . . . . .	295	200 196	24 263	27.2	31 402	7 441	4 513	42
	\$300,000 TO \$499,000 . . . . .	279	109 492	13 676	29.1	18 184	4 375	2 737	68
	\$200,000 TO \$199,000 . . . . .	233	57 768	6 913	29.6	9 185	2 242	1 650	71
	\$100,000 TO \$100,000 . . . . .	276	40 557	5 267	29.2	6 269	1 511	1 223	110
	LESS THAN \$100,000 . . . . .	231	14 395	1 368	29.1	2 093	510	530	122
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	32	29 849	3 595	28.6	4 843	1 211	624	36
	OTHER INDUSTRIAL SUPPLIES . . . . .	3 889	2 713 053	322 874	19.2	312 477	76 817	46 113	1 433
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	8	100 879	4 802	13.0	8 396	2 238	1 102	-
	\$5,000,000 TO \$9,999,000 . . . . .	34	230 361	30 987	15.2	22 133	5 477	2 929	-
	\$2,000,000 TO \$4,999,000 . . . . .	213	624 101	74 952	18.1	69 495	17 189	9 527	17
	\$1,000,000 TO \$1,999,000 . . . . .	472	641 976	83 216	20.4	78 645	18 969	10 709	57
	\$500,000 TO \$999,000 . . . . .	705	499 498	62 006	20.8	62 033	15 190	9 101	140
	\$300,000 TO \$499,000 . . . . .	542	211 362	26 968	23.8	29 894	7 271	4 816	160
	\$200,000 TO \$199,000 . . . . .	403	99 346	12 294	24.0	14 147	3 391	2 419	153
	\$100,000 TO \$100,000 . . . . .	609	89 945	11 846	24.9	12 866	3 142	2 551	286
	LESS THAN \$100,000 . . . . .	797	40 166	3 020	26.3	5 638	1 603	1 624	533
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	103	75 784	5 878	15.4	6 297	1 710	959	87
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES								
	DENTAL SUPPLIES . . . . .	655	314 757	53 760	26.3	49 517	11 967	7 753	205
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$1,000,000 TO \$1,999,000 . . . . .	57	75 905	12 176	26.8	12 950	3 154	1 838	2
	\$500,000 TO \$999,000 . . . . .	160	112 226	20 518	27.9	18 839	4 561	2 982	9
	\$300,000 TO \$499,000 . . . . .	111	42 839	7 879	26.7	6 404	1 501	1 039	17
	\$200,000 TO \$199,000 . . . . .	69	17 040	3 430	28.4	2 758	607	466	20
	\$100,000 TO \$100,000 . . . . .	92	13 500	2 401	24.8	1 906	470	360	45
	LESS THAN \$100,000 . . . . .	146	6 761	1 087	26.8	1 045	308	278	90
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	8	9 617	969	18.4	916	227	174	17
	RELIGIOUS AND SCHOOL SUPPLIES . . . . .	859	474 104	55 058	21.6	58 593	14 321	10 416	398
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	42	122 052	15 687	19.2	14 862	3 697	2 569	-
	\$1,000,000 TO \$1,999,000 . . . . .	60	84 233	9 021	23.9	11 279	2 826	1 928	9
	\$500,000 TO \$999,000 . . . . .	110	77 020	8 618	22.5	10 167	2 560	1 720	28
	\$300,000 TO \$499,000 . . . . .	111	44 323	5 834	23.7	5 866	1 318	971	39
	\$200,000 TO \$199,000 . . . . .	90	21 641	2 833	26.5	3 233	784	603	34
	\$100,000 TO \$100,000 . . . . .	166	23 969	3 802	24.7	3 211	794	734	105
	LESS THAN \$100,000 . . . . .	245	12 375	1 804	25.1	1 443	388	511	163
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	25	12 283	1 307	19.1	1 254	342	298	20
	SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES . . . . .	1 252	1 115 096	139 174	19.8	127 073	31 652	17 851	411
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	5	66 658	5 715	19.8	8 740	2 161	1 079	-
	\$5,000,000 TO \$9,999,000 . . . . .	20	131 964	13 642	18.1	13 088	3 187	1 563	2
	\$2,000,000 TO \$4,999,000 . . . . .	80	230 356	25 685	17.9	25 039	5 925	3 323	1
	\$1,000,000 TO \$1,999,000 . . . . .	141	201 254	25 432	19.0	22 971	5 415	3 104	14
	\$500,000 TO \$999,000 . . . . .	216	160 155	21 465	20.4	19 826	4 658	2 920	39
	\$300,000 TO \$499,000 . . . . .	148	57 585	7 801	20.8	6 977	1 605	1 105	41
	\$200,000 TO \$199,000 . . . . .	138	33 493	4 172	21.5	4 103	962	666	49
	\$100,000 TO \$100,000 . . . . .	167	23 986	3 122	26.2	3 425	804	697	79
	LESS THAN \$100,000 . . . . .	310	15 847	2 186	30.7	2 710	672	744	166
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	21	47 800	6 612	26.7	7 583	3 172	363	20

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5086	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.								
	PROFESSIONAL EQUIPMENT AND SUPPLIES--CON.								
	OPTICAL AND OPHTHALMIC GOODS. . . . .	961	310 261	42 972	30.1	59 408	13 982	10 017	382
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000. . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000. . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000. . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$1,000,000 TO \$1,999,000. . . . .	34	46 850	7 770	28.4	8 765	2 093	1 382	3
	\$500,000 TO \$999,000. . . . .	110	74 317	8 651	29.6	14 239	3 319	2 292	9
	\$300,000 TO \$499,000. . . . .	116	45 314	5 566	33.7	10 203	2 449	1 695	25
	\$200,000 TO \$199,000. . . . .	133	32 204	3 378	34.0	7 108	1 739	1 364	49
	\$100,000 TO \$100,000. . . . .	223	32 128	3 443	35.3	7 371	1 774	1 378	96
	LESS THAN \$100,000. . . . .	311	16 167	1 745	32.1	3 288	836	799	175
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	20	12 451	2 803	29.9	2 414	579	388	25
	OTHER PROFESSIONAL EQUIPMENT. . . . .	906	678 747	96 777	23.3	89 181	21 303	13 123	261
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000. . . . .	18	124 247	20 541	23.3	15 370	3 580	2 248	-
	\$2,000,000 TO \$4,999,000. . . . .	70	202 914	28 299	23.1	26 638	6 436	3 602	1
	\$1,000,000 TO \$1,999,000. . . . .	97	138 793	17 756	19.8	15 647	3 653	2 112	5
	\$500,000 TO \$999,000. . . . .	99	71 969	9 031	24.7	10 556	2 565	1 475	20
	\$300,000 TO \$499,000. . . . .	135	51 793	7 026	25.9	7 736	1 898	1 250	34
	\$200,000 TO \$199,000. . . . .	92	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$100,000 TO \$100,000. . . . .	130	18 488	2 015	25.7	2 700	667	511	64
	LESS THAN \$100,000. . . . .	220	10 760	1 142	28.7	1 671	456	480	99
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	43	10 143	2 144	21.8	1 333	199	152	11
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES BEAUTY AND BARBER SUPPLIES. . . . .	1 523	486 459	71 487	27.8	81 014	18 925	13 276	754
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000. . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000. . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000. . . . .	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$1,000,000 TO \$1,999,000. . . . .	59	80 215	11 306	30.0	14 261	3 271	1 873	7
	\$500,000 TO \$999,000. . . . .	179	121 892	16 862	28.8	22 102	5 211	3 383	37
	\$300,000 TO \$499,000. . . . .	225	88 063	13 311	30.1	16 280	3 886	2 768	62
	\$200,000 TO \$199,000. . . . .	176	42 886	7 109	28.2	7 107	1 704	1 327	62
	\$100,000 TO \$100,000. . . . .	317	46 040	7 590	27.2	6 922	1 594	1 440	193
	LESS THAN \$100,000. . . . .	480	24 819	4 210	26.9	3 342	908	1 010	338
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	65	14 788	2 247	27.7	2 406	450	423	54
	CUSTODIAL SUPPLIES. . . . .	1 457	390 249	38 596	30.5	74 352	17 789	12 986	739
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000. . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000. . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000. . . . .	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$1,000,000 TO \$1,999,000. . . . .	44	59 473	5 145	30.0	11 354	2 656	1 428	2
	\$500,000 TO \$999,000. . . . .	133	89 128	9 649	30.7	18 028	4 254	2 481	28
	\$300,000 TO \$499,000. . . . .	153	57 491	6 506	32.1	11 881	2 897	1 930	36
	\$200,000 TO \$199,000. . . . .	181	44 068	5 196	29.4	7 846	1 845	1 411	80
	\$100,000 TO \$100,000. . . . .	336	48 576	5 635	28.3	8 013	1 877	1 923	194
	LESS THAN \$100,000. . . . .	549	26 342	2 552	29.0	4 271	1 098	1 263	352
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	44	13 108	1 164	30.9	2 316	585	416	46
	LAUNDRY AND DRY CLEANING SUPPLIES. . . . .	886	390 871	37 480	23.5	50 768	12 237	7 636	373
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000. . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000. . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000. . . . .	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$1,000,000 TO \$1,999,000. . . . .	72	97 582	9 120	23.0	12 819	3 126	1 695	10
	\$500,000 TO \$999,000. . . . .	139	96 452	9 550	23.3	12 243	2 831	1 725	26
	\$300,000 TO \$499,000. . . . .	146	56 430	5 742	22.5	6 815	1 685	1 153	30
	\$200,000 TO \$199,000. . . . .	101	24 679	2 345	25.4	3 519	839	606	41
	\$100,000 TO \$100,000. . . . .	158	22 838	2 142	23.0	2 854	697	602	86
	LESS THAN \$100,000. . . . .	217	10 345	665	26.6	1 363	398	469	159
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	31	14 577	1 816	24.0	1 914	473	298	19

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.

TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5087	MACHINERY, EQUIPMENT, AND SUPPLIES--CON. SERVICE ESTABLISHMENT EQUIPMENT SUPPLIES--CON. OTHER SERVICE ESTABLISHMENT SUPPLIES . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	1 813	619 536	76 630	23.9	81 425	19 247	12 843	919
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	1	(D)	(O)	(O)	(O)	(O)	(O)	(O)
	\$5,000,000 TO \$9,999,000 . . . . .	5	(D)	(O)	(O)	(O)	(O)	(O)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	28	72 097	9 790	22.6	9 172	2 097	1 166	1
	\$1,000,000 TO \$1,999,000 . . . . .	81	111 120	12 865	21.4	13 107	3 177	1 698	9
	\$500,000 TO \$999,000 . . . . .	206	140 341	19 285	24.3	19 531	4 716	2 767	32
	\$300,000 TO \$499,000 . . . . .	239	92 498	11 886	25.0	12 890	3 126	2 130	90
	\$200,000 TO \$199,000 . . . . .	217	52 866	6 359	25.3	7 425	1 729	1 362	122
	\$100,000 TO \$100,000 . . . . .	348	50 744	5 713	25.7	7 424	1 712	1 483	173
	LESS THAN \$100,000 . . . . .	620	31 511	2 982	27.4	4 535	1 205	1 328	434
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	68	24 200	2 608	23.2	3 240	572	400	58
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	980	931 753	139 784	18.0	89 488	21 746	12 909	270
	\$20,000,000 OR MORE . . . . .	3	95 772	23 002	15.2	7 976	2 266	768	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	5	55 592	5 656	6.7	2 224	462	263	-
	\$5,000,000 TO \$9,999,000 . . . . .	21	135 475	17 181	13.5	9 928	2 361	1 296	-
	\$2,000,000 TO \$4,999,000 . . . . .	98	292 446	44 114	16.5	25 497	5 923	3 685	5
	\$1,000,000 TO \$1,999,000 . . . . .	95	129 586	21 288	20.1	13 785	3 518	2 100	7
	\$500,000 TO \$999,000 . . . . .	143	101 302	13 273	24.2	12 752	3 013	1 873	34
	\$300,000 TO \$499,000 . . . . .	125	49 039	6 135	26.4	7 065	1 720	1 056	24
	\$200,000 TO \$199,000 . . . . .	110	27 017	3 282	26.9	4 024	973	668	22
	\$100,000 TO \$100,000 . . . . .	166	24 111	3 073	26.8	3 373	814	629	69
	LESS THAN \$100,000 . . . . .	189	9 852	1 457	31.9	1 632	398	398	96
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	25	11 561	1 323	19.1	1 232	268	173	13
	MARINE MACHINERY AND EQUIPMENT . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	525	289 389	42 067	19.2	31 566	7 377	4 543	208
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	4	25 934	4 125	13.4	2 131	450	186	-
	\$2,000,000 TO \$4,999,000 . . . . .	17	50 206	7 749	15.3	4 628	1 088	565	-
	\$1,000,000 TO \$1,999,000 . . . . .	52	70 270	9 201	19.4	7 772	1 624	980	13
	\$500,000 TO \$999,000 . . . . .	75	55 880	8 246	22.3	7 121	1 824	1 047	11
	\$300,000 TO \$499,000 . . . . .	81	31 980	4 116	22.7	4 124	1 009	664	30
	\$200,000 TO \$199,000 . . . . .	78	18 994	3 154	22.6	2 217	516	378	30
	\$100,000 TO \$100,000 . . . . .	90	12 474	1 795	23.2	1 536	371	344	51
	LESS THAN \$100,000 . . . . .	110	5 674	962	26.2	742	215	206	66
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	18	17 977	2 719	12.8	1 295	280	171	7
	OTHER TRANSPORTATION EQUIPMENT . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	165	153 848	16 733	18.4	15 686	3 847	2 467	64
	\$5,000,000 OR MORE . . . . .	7	53 427	6 360	18.4	4 695	1 492	894	-
	\$2,000,000 TO \$4,999,000 . . . . .	12	39 587	4 190	17.5	3 924	684	485	1
	\$500,000 TO \$1,999,000 . . . . .	36	33 904	3 614	17.8	4 125	861	598	10
	\$200,000 TO \$499,000 . . . . .	31	10 695	1 199	22.8	1 271	305	207	14
	\$100,000 TO \$199,000 . . . . .	27	3 706	495	23.3	436	116	78	13
	LESS THAN \$100,000 . . . . .	41	2 156	142	23.9	277	87	78	24
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	11	10 373	733	16.2	958	302	127	2
5091	METALS AND MINERALS, N.E.C. COAL . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	458	589 911	14 449	7.8	24 062	6 357	4 115	229
	\$5,000,000 OR MORE . . . . .	19	232 903	6 769	4.8	5 571	1 466	706	1
	\$2,000,000 TO \$4,999,000 . . . . .	51	170 215	3 089	6.8	6 146	1 569	894	12
	\$500,000 TO \$1,999,000 . . . . .	103	105 064	2 435	11.4	6 413	1 663	1 197	34
	\$200,000 TO \$499,000 . . . . .	103	34 579	1 497	15.6	3 013	757	615	49
	\$100,000 TO \$199,000 . . . . .	75	10 743	204	18.3	986	234	251	53
	LESS THAN \$100,000 . . . . .	100	4 608	30	18.3	404	146	193	72
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	7	31 799	425	9.3	1 529	522	259	8
	METALS SERVICE CENTERS FERROUS METALS SERVICE CENTERS . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--	2 178	6 248 504	1 130 943	15.6	519 483	126 435	68 699	261
	\$20,000,000 OR MORE . . . . .	27	1 077 542	164 992	10.1	58 876	14 504	7 225	-
	\$15,000,000 TO \$19,999,000 . . . . .	28	484 318	70 075	11.7	30 248	7 635	3 787	-
	\$10,000,000 TO \$14,999,000 . . . . .	65	778 592	151 082	14.9	59 351	14 249	7 433	-
	\$5,000,000 TO \$9,999,000 . . . . .	208	1 397 165	260 947	14.7	104 071	25 397	13 522	2
	\$2,000,000 TO \$4,999,000 . . . . .	447	1 362 094	253 515	17.5	129 737	31 525	17 188	13
	\$1,000,000 TO \$1,999,000 . . . . .	463	670 154	124 851	19.5	70 198	16 715	9 650	32
	\$500,000 TO \$999,000 . . . . .	392	182 132	43 453	23.9	35 802	8 477	5 147	49
	\$300,000 TO \$499,000 . . . . .	258	103 291	21 102	24.2	13 999	3 191	2 088	58
	\$200,000 TO \$199,000 . . . . .	95	23 913	4 457	23.7	3 079	678	518	28
	\$100,000 TO \$100,000 . . . . .	97	14 523	3 165	30.9	2 486	562	502	32
	LESS THAN \$100,000 . . . . .	58	3 528	3 504	31.7	569	154	168	30
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	40	151 252	29 800	13.1	11 067	3 348	1 471	17

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5091	METALS AND MINERALS, N.E.C.--CON.								
	METALS SERVICE CENTERS--CON.								
	NONFERROUS METALS SERVICE CENTERS. . . . .	481	1 626 569	165 037	10.4	83 329	20 402	10 655	53
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE. . . . .	80	1 025 826	78 145	7.8	36 640	8 984	4 332	-
	\$2,000,000 TO \$4,999,000. . . . .	116	368 786	49 742	12.5	23 814	5 959	3 149	4
	\$1,000,000 TO \$1,999,000. . . . .	167	190 561	31 232	18.2	17 924	4 301	2 392	14
	\$500,000 TO \$499,000. . . . .	76	25 676	3 933	23.5	3 526	874	575	19
	\$100,000 TO \$199,000. . . . .	21	3 046	487	30.5	547	109	95	10
	LESS THAN \$100,000. . . . .	15	899	103	27.5	134	29	39	5
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	6	11 775	1 395	10.7	744	146	73	1
	METALS SALES OFFICES								
	FERROUS METALS SALES OFFICES. . . . .	1 716	1 583 178	33 727	10.6	84 806	21 313	13 076	802
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	7	296 024	524	3.9	3 195	739	284	-
	\$15,000,000 TO \$19,999,000. . . . .	4	66 246	1 638	11.3	3 835	967	391	-
	\$10,000,000 TO \$14,999,000. . . . .	6	72 591	2 050	5.8	1 948	604	242	2
	\$5,000,000 TO \$9,999,000. . . . .	34	236 734	4 712	7.8	9 570	2 549	1 402	3
	\$2,000,000 TO \$4,999,000. . . . .	101	306 911	4 035	9.7	15 243	3 732	2 219	30
	\$1,000,000 TO \$1,999,000. . . . .	180	256 374	3 445	10.1	13 599	3 217	1 998	42
	\$500,000 TO \$999,000. . . . .	139	61 439	2 237	13.2	9 255	2 823	1 798	84
	\$300,000 TO \$499,000. . . . .	242	93 281	5 403	16.6	8 267	2 046	1 344	81
	\$200,000 TO \$199,000. . . . .	206	49 828	3 556	20.7	5 570	1 360	993	86
	\$100,000 TO \$100,000. . . . .	296	42 922	3 301	22.1	5 053	1 280	1 065	157
	LESS THAN \$100,000. . . . .	414	21 208	1 538	22.5	2 431	736	767	277
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	87	79 620	1 288	9.7	4 171	1 260	573	40
	NONFERROUS METALS SALES OFFICES. . . . .	562	1 814 511	102 243	4.3	38 475	9 281	5 325	244
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	19	1 157 669	88 229	2.6	13 907	2 974	1 587	1
	\$15,000,000 TO \$19,999,000. . . . .	4	69 970	1 959	5.8	1 910	494	244	-
	\$10,000,000 TO \$14,999,000. . . . .	7	82 448	179	2.4	1 021	300	138	1
	\$5,000,000 TO \$9,999,000. . . . .	15	107 042	3 255	6.0	2 906	468	408	3
	\$2,000,000 TO \$4,999,000. . . . .	61	204 275	3 540	6.0	6 216	1 579	881	26
	\$1,000,000 TO \$1,999,000. . . . .	43	62 957	1 197	8.0	2 511	656	378	14
	\$500,000 TO \$999,000. . . . .	81	57 068	366	10.9	3 149	820	514	33
	\$300,000 TO \$499,000. . . . .	47	18 249	288	15.4	1 492	365	229	20
	\$200,000 TO \$199,000. . . . .	43	10 887	375	21.3	1 283	297	191	17
	\$100,000 TO \$100,000. . . . .	101	15 128	803	16.9	1 346	321	287	50
	LESS THAN \$100,000. . . . .	109	5 923	484	24.1	748	224	206	60
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	32	22 895	1 568	14.1	1 986	783	262	19
5092	PETROLEUM AND PETROLEUM PRODUCTS								
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	3 641	3 993 397	126 051	NA	159 820	38 641	27 197	1 813
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	14	1 278 734	44 045	NA	18 077	4 291	1 974	2
	\$15,000,000 TO \$19,999,000. . . . .	5	84 821	2 014	NA	1 984	667	349	-
	\$10,000,000 TO \$14,999,000. . . . .	12	151 429	2 094	NA	4 541	1 174	707	-
	\$5,000,000 TO \$9,999,000. . . . .	38	252 183	11 372	NA	11 248	2 712	1 679	-
	\$2,000,000 TO \$4,999,000. . . . .	157	470 769	15 731	NA	23 249	5 688	3 684	11
	\$1,000,000 TO \$1,999,000. . . . .	278	376 581	13 077	NA	23 484	5 384	3 888	38
	\$500,000 TO \$999,000. . . . .	491	823 760	16 446	NA	32 031	7 717	5 396	182
	\$300,000 TO \$499,000. . . . .	481	185 286	6 586	NA	13 876	3 363	2 693	231
	\$200,000 TO \$199,000. . . . .	515	126 824	5 302	NA	10 509	2 599	2 245	274
	\$100,000 TO \$100,000. . . . .	743	107 130	5 122	NA	11 326	2 670	2 331	451
	LESS THAN \$100,000. . . . .	804	43 801	1 832	NA	4 839	1 332	1 377	530
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	103	92 079	2 430	NA	4 656	1 044	874	94

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5093	SCRAP AND WASTE MATERIALS								
	IRON AND STEEL SCRAP								
	WITH PROCESSING EQUIPMENT . . . . .	2 225	1 718 809	155 074	20.5	185 297	45 375	33 282	1 503
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	4	182 049	3 930	4.2	3 756	925	398	-
	\$15,000,000 TO \$19,999,000 . . . . .	4	66 762	9 344	10.6	4 181	989	647	-
	\$10,000,000 TO \$14,999,000 . . . . .	7	88 083	7 147	15.2	6 303	1 630	928	-
	\$5,000,000 TO \$9,999,000 . . . . .	29	213 158	22 945	15.7	18 165	4 457	2 473	6
	\$2,000,000 TO \$4,999,000 . . . . .	127	374 203	30 872	21.8	40 344	9 886	6 239	20
	\$1,000,000 TO \$1,999,000 . . . . .	208	288 190	28 830	25.9	38 915	9 317	6 362	36
	\$500,000 TO \$999,000 . . . . .	269	191 332	19 372	27.0	28 520	7 060	6 025	104
	\$300,000 TO \$499,000 . . . . .	263	101 420	10 944	29.0	16 107	4 029	3 311	155
	\$200,000 TO \$199,000 . . . . .	265	65 395	6 260	27.1	9 980	2 440	2 205	184
	\$100,000 TO \$100,000 . . . . .	388	56 104	5 539	30.5	9 296	2 184	2 293	297
	LESS THAN \$100,000 . . . . .	640	30 927	4 903	29.9	4 846	1 211	1 624	639
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	21	61 186	4 988	15.2	4 884	1 247	777	62
	WITHOUT PROCESSING EQUIPMENT . . . . .	1 616	717 628	42 805	8.5	30 992	8 173	6 758	1 383
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	4	49 041	1 665	2.0	444	116	57	-
	\$5,000,000 TO \$9,999,000 . . . . .	16	107 539	3 350	4.4	2 079	517	243	-
	\$2,000,000 TO \$4,999,000 . . . . .	24	76 746	6 193	7.4	2 777	685	390	4
	\$1,000,000 TO \$1,999,000 . . . . .	34	50 604	4 487	11.4	2 813	676	446	15
	\$500,000 TO \$999,000 . . . . .	59	43 366	3 921	16.4	4 012	1 153	843	31
	\$300,000 TO \$499,000 . . . . .	73	29 221	2 467	16.8	2 574	666	532	48
	\$200,000 TO \$199,000 . . . . .	90	21 920	2 161	18.8	2 091	474	419	71
	\$100,000 TO \$100,000 . . . . .	252	34 728	3 382	21.2	3 700	1 039	1 056	200
	LESS THAN \$100,000 . . . . .	976	41 127	2 339	21.8	4 320	1 357	1 786	950
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	80	24 614	1 324	16.9	2 121	487	384	64
	WASTE AND SECONDARY MATERIALS . . . . .	3 973	1 986 591	155 430	17.7	189 529	47 354	38 744	2 866
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	5	60 813	5 734	11.7	2 922	656	429	1
	\$5,000,000 TO \$9,999,000 . . . . .	39	257 254	22 270	11.2	14 523	3 580	2 033	-
	\$2,000,000 TO \$4,999,000 . . . . .	129	390 811	30 255	15.8	31 227	7 633	5 604	30
	\$1,000,000 TO \$1,999,000 . . . . .	220	309 057	22 722	18.2	30 859	7 560	5 767	65
	\$500,000 TO \$999,000 . . . . .	409	292 117	24 174	22.8	36 824	9 073	7 204	163
	\$300,000 TO \$499,000 . . . . .	424	165 705	12 067	23.3	22 592	5 577	4 676	220
	\$200,000 TO \$199,000 . . . . .	426	104 297	7 900	25.4	15 574	3 872	3 643	296
	\$100,000 TO \$100,000 . . . . .	736	104 882	8 509	26.6	16 153	4 152	4 199	564
	LESS THAN \$100,000 . . . . .	1 487	73 141	4 280	26.1	9 941	2 836	3 601	1 389
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	93	54 530	2 933	13.6	4 131	1 202	943	138
5094	TOBACCO, TOBACCO PRODUCTS								
	TOBACCO AND ITS PRODUCTS . . . . .	2 515	5 315 363	255 992	5.9	185 910	44 264	33 910	1 460
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	14	474 573	16 262	3.7	11 427	2 761	1 505	6
	\$15,000,000 TO \$19,999,000 . . . . .	5	80 936	3 674	5.8	3 636	847	565	-
	\$10,000,000 TO \$14,999,000 . . . . .	40	468 421	16 458	4.7	12 759	2 993	1 786	6
	\$5,000,000 TO \$9,999,000 . . . . .	168	1 145 600	47 437	5.7	40 584	9 729	7 155	45
	\$2,000,000 TO \$4,999,000 . . . . .	512	1 586 049	76 318	6.1	58 228	13 991	10 724	170
	\$1,000,000 TO \$1,999,000 . . . . .	576	827 937	49 102	6.8	32 136	7 547	6 321	308
	\$500,000 TO \$999,000 . . . . .	569	418 144	26 777	7.0	15 839	3 667	3 362	370
	\$300,000 TO \$499,000 . . . . .	246	99 339	6 096	7.5	3 606	848	812	193
	\$200,000 TO \$199,000 . . . . .	140	35 465	2 741	6.3	1 135	283	322	122
	\$100,000 TO \$100,000 . . . . .	116	17 794	1 120	9.4	849	248	268	102
	LESS THAN \$100,000 . . . . .	82	4 271	224	14.5	299	105	132	62
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	47	156 834	9 783	6.0	5 412	1 245	958	76

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES								
	BEER AND ALE . . . . .	5 376	4 324 619	230 902	15.5	360 806	82 822	53 425	3 309
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	10	128 130	4 976	12.7	9 338	2 127	1 101	-
	\$5,000,000 TO \$9,999,000 . . . . .	69	470 911	24 696	16.6	43 749	10 121	5 111	2
	\$2,000,000 TO \$4,999,000 . . . . .	374	1 084 017	54 441	15.6	95 887	22 286	12 693	50
	\$1,000,000 TO \$1,999,000 . . . . .	666	928 672	48 142	15.6	81 421	18 515	11 644	174
	\$500,000 TO \$999,000 . . . . .	1 140	802 461	45 302	16.0	66 982	15 136	10 622	460
	\$300,000 TO \$499,000 . . . . .	934	363 807	19 754	15.4	27 290	6 043	4 940	636
	\$200,000 TO \$199,000 . . . . .	682	168 066	9 971	14.6	11 153	2 422	2 257	567
	\$100,000 TO \$100,000 . . . . .	905	137 285	8 929	14.0	8 153	1 933	2 079	819
	LESS THAN \$100,000 . . . . .	456	27 805	1 039	15.4	1 876	640	722	412
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	136	127 627	6 457	16.7	10 425	2 411	1 672	187
	WINE AND DISTILLED SPIRITS:								
	WINE, DISTILLED SPIRITS (LICENSED OP.) . . . . .	1 271	5 698 033	686 874	9.8	303 530	73 285	36 553	330
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	42	1 507 532	158 676	9.1	68 850	17 210	7 173	2
	\$15,000,000 TO \$19,999,000 . . . . .	23	404 949	42 100	10.1	24 092	5 870	2 475	-
	\$10,000,000 TO \$14,999,000 . . . . .	66	788 129	104 271	9.6	40 030	9 232	4 339	-
	\$5,000,000 TO \$9,999,000 . . . . .	169	1 181 830	142 442	9.3	62 367	14 864	7 451	16
	\$2,000,000 TO \$4,999,000 . . . . .	338	1 088 488	150 254	10.3	62 519	14 937	8 302	68
	\$1,000,000 TO \$1,999,000 . . . . .	228	340 984	46 207	11.8	21 718	5 204	3 269	47
	\$500,000 TO \$999,000 . . . . .	120	89 530	11 843	13.0	6 136	1 569	996	47
	\$300,000 TO \$499,000 . . . . .	71	28 080	3 545	16.6	2 376	599	430	28
	\$200,000 TO \$199,000 . . . . .	50	12 463	1 337	14.4	841	187	202	29
	\$100,000 TO \$100,000 . . . . .	55	7 933	937	16.6	559	164	166	32
	LESS THAN \$100,000 . . . . .	74	4 123	446	17.4	309	100	118	46
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	35	243 992	24 816	9.7	13 733	3 349	1 632	15
	WINE, DISTILLED SPIRITS (STATE OPERATED) . . . . .	215	421 409	27 833	4.0	10 791	2 499	1 785	33
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE . . . . .	20	248 442	13 014	3.3	4 975	1 183	868	-
	\$2,000,000 TO \$4,999,000 . . . . .	24	80 104	5 205	3.0	1 631	362	262	2
	\$500,000 TO \$1,999,000 . . . . .	75	68 887	6 880	5.8	2 681	618	407	5
	\$200,000 TO \$499,000 . . . . .	53	19 210	2 298	4.0	1 089	247	172	7
	\$100,000 TO \$199,000 . . . . .	16	2 339	273	13.1	213	47	36	6
	LESS THAN \$100,000 . . . . .	22	1 249	39	19.5	159	36	38	12
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	5	1 178	124	6.5	43	6	2	1
5096	PAPER AND ITS PRODUCTS								
	PRINTING AND WRITING (FINE) PAPER . . . . .	933	2 430 410	219 013	13.3	192 101	48 941	24 473	220
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	9	616 411	49 086	9.6	37 483	10 686	4 840	-
	\$15,000,000 TO \$19,999,000 . . . . .	11	186 659	10 406	13.1	12 319	3 116	1 360	-
	\$10,000,000 TO \$14,999,000 . . . . .	18	225 038	13 531	10.9	15 643	3 723	1 539	-
	\$5,000,000 TO \$9,999,000 . . . . .	56	380 719	33 458	12.6	29 334	7 017	3 516	-
	\$2,000,000 TO \$4,999,000 . . . . .	177	553 108	57 435	14.6	48 456	11 905	5 908	10
	\$1,000,000 TO \$1,999,000 . . . . .	140	196 072	23 372	17.6	20 698	5 085	2 913	6
	\$500,000 TO \$999,000 . . . . .	135	99 506	12 291	20.2	11 841	2 912	1 693	14
	\$300,000 TO \$499,000 . . . . .	97	37 565	4 141	21.9	4 843	1 192	843	33
	\$200,000 TO \$199,000 . . . . .	59	14 496	1 661	21.4	1 843	455	364	23
	\$100,000 TO \$100,000 . . . . .	103	14 836	1 220	24.5	2 085	506	442	43
	LESS THAN \$100,000 . . . . .	119	6 280	404	22.5	740	215	218	70
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	9	99 720	12 008	15.4	6 816	2 129	837	21
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 675	2 475 731	217 986	16.3	242 547	59 076	36 666	1 012
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	4	91 427	4 000	7.7	4 309	1 094	644	-
	\$15,000,000 TO \$19,999,000 . . . . .	5	79 221	3 259	8.3	3 666	924	807	-
	\$10,000,000 TO \$14,999,000 . . . . .	8	96 466	7 938	14.8	8 178	1 910	1 029	-
	\$5,000,000 TO \$9,999,000 . . . . .	46	312 362	28 109	14.9	29 720	7 389	3 687	-
	\$2,000,000 TO \$4,999,000 . . . . .	233	696 070	62 031	15.6	67 350	16 411	8 742	18
	\$1,000,000 TO \$1,999,000 . . . . .	339	473 081	44 339	17.1	48 946	11 856	7 346	48
	\$500,000 TO \$999,000 . . . . .	513	366 086	35 722	18.7	40 587	9 581	6 645	120
	\$300,000 TO \$499,000 . . . . .	377	147 559	14 021	19.2	16 631	3 999	2 867	135
	\$200,000 TO \$199,000 . . . . .	265	64 720	6 524	21.7	7 947	1 906	1 581	120
	\$100,000 TO \$100,000 . . . . .	383	55 722	5 109	20.6	5 975	1 478	1 366	220
	LESS THAN \$100,000 . . . . .	433	22 749	1 493	22.3	2 581	756	816	294
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	69	70 268	5 441	16.3	6 657	1 772	1 136	57

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5096	PAPER AND ITS PRODUCTS--CON.								
	STATIONERY; OFFICE SUPPLIES; GREETING CARDS. . . . .	4 055	1 515 605	183 752	25.8	237 292	57 434	41 284	2 017
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	13	88 265	12 005	27.2	15 599	3 726	2 430	-
	\$2,000,000 TO \$4,999,000 . . . . .	67	189 353	19 031	21.2	22 630	5 721	3 316	10
	\$1,000,000 TO \$1,999,000 . . . . .	214	294 424	36 951	25.7	47 125	11 387	6 868	35
	\$500,000 TO \$999,000 . . . . .	413	286 195	37 488	27.8	50 714	12 147	8 280	72
	\$300,000 TO \$499,000 . . . . .	495	190 809	24 586	29.0	34 332	8 243	5 919	146
	\$200,000 TO \$199,000 . . . . .	496	121 587	14 973	28.1	20 692	4 922	4 146	213
	\$100,000 TO \$100,000 . . . . .	1 026	147 079	18 813	28.2	23 879	5 576	5 279	619
	LESS THAN \$100,000 . . . . .	1 224	67 121	7 210	27.4	10 031	2 531	3 012	811
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	101	41 959	5 685	25.6	5 890	1 526	1 109	111
5097	FURNITURE AND HOME FURNISHINGS								
	FURNITURE (HOUSEHOLD; OFFICE):								
	HOUSEHOLD AND LAWN FURNITURE. . . . .	997	653 779	71 781	19.0	64 586	15 433	10 055	440
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	6	42 907	2 784	12.1	3 105	667	367	-
	\$2,000,000 TO \$4,999,000 . . . . .	54	164 316	15 406	16.4	13 187	3 269	1 861	8
	\$1,000,000 TO \$1,999,000 . . . . .	92	122 774	15 079	19.2	12 026	3 041	1 828	12
	\$500,000 TO \$999,000 . . . . .	148	103 966	13 603	19.9	10 945	2 714	1 676	34
	\$300,000 TO \$499,000 . . . . .	134	52 470	8 024	23.6	6 643	1 508	1 103	50
	\$200,000 TO \$199,000 . . . . .	106	25 774	3 663	23.7	3 215	799	624	52
	\$100,000 TO \$100,000 . . . . .	179	25 532	3 393	25.1	3 170	772	633	96
	LESS THAN \$100,000 . . . . .	236	12 132	992	24.5	1 489	454	467	162
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	37	36 472	2 653	19.2	3 737	507	405	26
	OFFICE AND BUSINESS FURNITURE. . . . .	1 408	798 253	82 111	23.2	107 826	26 245	15 781	523
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	56	170 067	15 746	22.6	23 079	5 365	3 010	4
	\$1,000,000 TO \$1,999,000 . . . . .	139	194 795	17 643	23.1	26 659	6 523	3 461	12
	\$500,000 TO \$999,000 . . . . .	247	173 391	19 440	24.2	24 504	6 132	3 487	34
	\$300,000 TO \$499,000 . . . . .	205	79 533	8 209	24.6	10 878	2 573	1 758	56
	\$200,000 TO \$199,000 . . . . .	182	45 167	5 314	25.2	6 078	1 465	1 138	88
	\$100,000 TO \$100,000 . . . . .	269	38 781	4 918	27.2	5 638	1 313	1 133	132
	LESS THAN \$100,000 . . . . .	269	14 319	1 590	28.3	2 035	555	589	172
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	34	24 919	1 921	22.4	3 113	1 061	431	25
	HOME FURNISHINGS AND FLOOR COVERINGS:								
	CHINA; GLASSWARE; CROCKERY. . . . .	506	335 532	45 137	21.4	35 521	8 229	5 545	295
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	32	103 058	13 724	20.4	10 462	2 358	1 226	2
	\$1,000,000 TO \$1,999,000 . . . . .	42	56 156	8 850	23.9	6 823	1 619	985	13
	\$500,000 TO \$999,000 . . . . .	70	48 104	6 223	25.5	6 249	1 492	987	25
	\$300,000 TO \$499,000 . . . . .	69	27 215	3 298	23.3	3 431	823	926	29
	\$200,000 TO \$199,000 . . . . .	48	11 505	1 323	22.8	1 315	321	248	32
	\$100,000 TO \$100,000 . . . . .	80	11 672	1 584	24.1	1 276	308	291	59
	LESS THAN \$100,000 . . . . .	143	6 890	772	25.9	805	266	274	115
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	15	18 704	3 246	22.7	2 227	457	251	20
	LINENS; DOMESTICS; CURTAINS; ETC.. . . . .	689	496 221	63 328	15.0	39 149	9 136	6 162	383
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	3	36 998	1 261	3.8	842	121	65	-
	\$5,000,000 TO \$9,999,000 . . . . .	11	73 609	9 243	10.8	4 013	967	502	-
	\$2,000,000 TO \$4,999,000 . . . . .	52	147 214	19 377	14.5	11 152	2 652	1 532	8
	\$1,000,000 TO \$1,999,000 . . . . .	62	88 302	12 945	16.2	7 764	1 734	1 049	17
	\$500,000 TO \$999,000 . . . . .	91	66 089	9 970	18.3	6 476	1 424	993	47
	\$300,000 TO \$499,000 . . . . .	84	32 080	3 758	17.3	3 011	778	580	46
	\$200,000 TO \$199,000 . . . . .	59	14 665	2 173	20.7	1 605	388	308	40
	\$100,000 TO \$100,000 . . . . .	116	16 824	2 741	26.3	2 397	554	557	54
	LESS THAN \$100,000 . . . . .	190	8 676	676	27.3	1 199	340	423	152
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	21	11 764	1 184	15.2	690	178	153	19

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5097	FURNITURE AND HOME FURNISHINGS--CON.								
	HOME FURNISHINGS AND FLOOR COVERINGS--CON.								
	FLOOR COVERINGS . . . . .	1 425	1 379 020	182 457	17.1	127 765	30 961	17 757	446
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	5	64 204	6 369	16.7	4 534	997	432	-
	\$5,000,000 TO \$9,999,000 . . . . .	26	175 687	21 401	13.0	12 891	3 031	1 563	2
	\$2,000,000 TO \$4,999,000 . . . . .	146	432 073	57 038	16.0	37 765	8 778	4 775	3
	\$1,000,000 TO \$1,999,000 . . . . .	208	294 984	38 156	16.7	26 274	6 205	3 727	18
	\$500,000 TO \$999,000 . . . . .	290	207 707	30 642	19.5	22 069	5 381	3 307	39
	\$300,000 TO \$499,000 . . . . .	207	82 087	11 968	22.4	10 572	2 489	1 602	67
	\$200,000 TO \$199,000 . . . . .	125	31 086	4 221	21.0	3 799	955	748	53
	\$100,000 TO \$100,000 . . . . .	193	28 247	3 779	23.4	3 630	900	690	108
	LESS THAN \$100,000 . . . . .	182	9 551	782	25.1	1 229	350	374	127
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	43	53 394	8 101	16.6	5 002	1 875	539	29
	OTHER HOME FURNISHINGS . . . . .	1 022	665 778	87 668	20.1	70 896	17 248	12 250	527
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	4	47 845	7 813	16.5	5 525	1 325	735	-
	\$5,000,000 TO \$9,999,000 . . . . .	14	87 924	9 969	19.0	8 537	2 709	1 491	-
	\$2,000,000 TO \$4,999,000 . . . . .	56	165 878	24 338	19.2	17 033	3 871	2 867	7
	\$1,000,000 TO \$1,999,000 . . . . .	79	111 532	15 185	21.2	13 031	3 070	1 968	11
	\$500,000 TO \$999,000 . . . . .	148	101 851	12 671	21.0	10 732	2 392	1 685	41
	\$300,000 TO \$499,000 . . . . .	140	53 321	5 726	20.6	5 563	1 251	1 237	75
	\$200,000 TO \$199,000 . . . . .	124	30 849	3 508	20.4	3 036	716	633	96
	\$100,000 TO \$100,000 . . . . .	177	25 885	3 543	24.5	3 158	736	681	102
	LESS THAN \$100,000 . . . . .	237	11 769	1 656	25.9	1 421	397	427	157
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	43	28 924	3 259	20.3	2 860	781	526	38
5098	LUMBER AND CONSTRUCTION MATERIALS								
	LUMBER AND MILLWORK:								
	LUMBER (WITHOUT YARD) . . . . .	1 234	2 107 340	24 057	8.0	84 556	20 203	12 930	548
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	5	157 181	7 972	3.4	2 159	439	224	2
	\$15,000,000 TO \$19,999,000 . . . . .	5	88 208	502	3.8	2 094	530	229	-
	\$10,000,000 TO \$14,999,000 . . . . .	7	82 241	1 436	3.9	1 924	413	200	-
	\$5,000,000 TO \$9,999,000 . . . . .	54	364 428	4 256	7.0	12 938	2 881	1 565	11
	\$2,000,000 TO \$4,999,000 . . . . .	207	640 532	4 765	6.8	22 067	5 245	3 112	76
	\$1,000,000 TO \$1,999,000 . . . . .	229	324 441	1 856	9.7	15 750	3 523	2 391	70
	\$500,000 TO \$999,000 . . . . .	339	239 881	2 604	12.1	14 552	3 529	2 552	163
	\$300,000 TO \$499,000 . . . . .	219	85 319	106	14.5	6 320	1 523	1 308	108
	\$200,000 TO \$199,000 . . . . .	134	32 964	152	17.9	2 914	736	643	82
	\$100,000 TO \$100,000 . . . . .	5	651	-	6.5	21	11	16	5
	LESS THAN \$100,000 . . . . .	12	465	-	6.5	15	15	22	12
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	18	91 029	408	8.2	3 802	1 358	668	19
	LUMBER (WITH YARD) . . . . .	1 819	1 770 234	214 197	15.0	145 998	35 224	22 830	740
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	5	56 927	7 385	13.4	4 343	1 008	639	-
	\$5,000,000 TO \$9,999,000 . . . . .	34	227 541	23 069	12.2	15 401	3 516	1 985	4
	\$2,000,000 TO \$4,999,000 . . . . .	156	461 456	56 901	14.5	35 327	8 233	4 690	7
	\$1,000,000 TO \$1,999,000 . . . . .	272	387 620	54 732	17.7	38 214	9 169	5 743	43
	\$500,000 TO \$999,000 . . . . .	280	200 654	29 992	19.7	21 817	5 131	3 480	57
	\$300,000 TO \$499,000 . . . . .	225	89 176	14 119	20.6	10 193	2 462	1 981	74
	\$200,000 TO \$199,000 . . . . .	130	31 814	5 189	22.2	3 964	977	835	63
	\$100,000 TO \$100,000 . . . . .	312	45 859	5 815	21.2	5 372	1 391	1 345	189
	LESS THAN \$100,000 . . . . .	344	17 861	758	22.0	2 080	622	768	265
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	56	74 310	9 303	14.2	6 200	1 629	1 019	38
	PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	2 109	1 916 844	251 913	16.6	178 179	43 473	26 817	649
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	39	262 257	23 646	8.6	12 318	2 743	1 578	5
	\$2,000,000 TO \$4,999,000 . . . . .	199	575 012	88 382	16.2	51 492	12 063	7 204	10
	\$1,000,000 TO \$1,999,000 . . . . .	345	487 493	66 949	17.6	48 949	12 532	7 151	27
	\$500,000 TO \$999,000 . . . . .	379	273 361	36 769	20.0	31 028	7 456	4 595	70
	\$300,000 TO \$499,000 . . . . .	249	97 150	11 978	22.1	12 663	3 128	2 134	62
	\$200,000 TO \$199,000 . . . . .	186	45 887	5 939	22.9	6 135	1 505	1 103	67
	\$100,000 TO \$100,000 . . . . .	296	42 589	4 712	25.4	6 219	1 578	1 260	146
	LESS THAN \$100,000 . . . . .	335	17 239	1 187	26.2	2 524	712	775	236
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	77	67 612	7 371	15.9	5 771	1 803	924	25

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5098	LUMBER AND CONSTRUCTION MATERIALS--CON.								
	CONSTRUCTION MATERIALS:								
	BRICK, TILE, CEMENT, ETC. . . . .	2 182	1 047 261	93 625	20.1	115 795	26 426	17 392	885
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	67	184 699	12 327	18.4	17 063	3 660	2 070	12
	\$1,000,000 TO \$1,999,000 . . . . .	164	220 703	18 548	19.7	23 400	5 208	3 288	24
	\$500,000 TO \$999,000 . . . . .	358	252 137	24 436	20.9	29 931	6 864	4 092	70
	\$300,000 TO \$499,000 . . . . .	340	133 584	13 973	22.3	17 328	3 941	2 693	87
	\$200,000 TO \$199,000 . . . . .	266	65 734	7 693	22.5	7 948	1 794	1 388	95
	\$100,000 TO \$100,000 . . . . .	390	57 377	7 481	25.9	8 098	1 862	1 552	187
	LESS THAN \$100,000 . . . . .	514	26 627	1 768	25.9	3 969	1 066	1 114	357
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	77	36 595	2 656	18.6	3 906	991	623	53
	GLASS (FLAT, BRICK). . . . .	795	329 718	48 900	32.0	71 454	17 498	10 894	329
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$1,000,000 TO \$1,999,000 . . . . .	55	76 833	11 648	29.6	15 913	3 553	2 143	5
	\$500,000 TO \$999,000 . . . . .	127	87 768	13 848	32.8	20 058	5 013	2 990	18
	\$300,000 TO \$499,000 . . . . .	98	37 227	4 719	32.7	8 621	2 057	1 335	21
	\$200,000 TO \$199,000 . . . . .	97	24 088	3 964	32.0	5 274	1 315	886	30
	\$100,000 TO \$100,000 . . . . .	148	21 548	2 765	36.0	5 003	1 205	947	71
	LESS THAN \$100,000 . . . . .	229	12 039	621	32.4	2 452	660	633	176
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	23	10 947	1 454	30.6	2 350	759	313	8
	ROOFING, SIDING, INSULATION MATERIAL . . . . .	1 113	822 914	92 332	16.0	72 148	16 893	11 591	326
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	64	186 466	21 496	14.4	15 194	3 845	2 695	4
	\$1,000,000 TO \$1,999,000 . . . . .	175	239 615	23 933	15.4	21 133	4 867	3 095	23
	\$500,000 TO \$999,000 . . . . .	281	199 347	25 410	16.4	17 978	4 127	2 831	59
	\$300,000 TO \$499,000 . . . . .	169	67 508	8 712	18.4	6 861	1 516	1 098	38
	\$200,000 TO \$199,000 . . . . .	107	26 608	3 948	18.8	2 668	632	512	38
	\$100,000 TO \$100,000 . . . . .	129	18 767	2 621	18.5	1 888	469	425	59
	LESS THAN \$100,000 . . . . .	145	7 573	429	20.8	807	270	289	84
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	38	24 412	1 534	18.2	2 617	557	323	21
	OTHER CONSTRUCTION MATERIALS . . . . .	1 625	1 079 341	122 914	19.7	113 811	26 337	17 134	538
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	75	204 946	28 052	20.7	17 768	4 048	2 384	7
	\$1,000,000 TO \$1,999,000 . . . . .	177	239 212	27 511	18.5	24 591	5 525	3 511	31
	\$500,000 TO \$999,000 . . . . .	325	231 637	26 375	19.4	24 695	5 786	3 603	69
	\$300,000 TO \$499,000 . . . . .	287	112 772	13 879	22.2	14 231	3 499	2 404	78
	\$200,000 TO \$199,000 . . . . .	203	50 026	5 712	22.6	6 468	1 639	1 241	78
	\$100,000 TO \$100,000 . . . . .	215	31 074	3 824	23.6	4 023	959	799	105
	LESS THAN \$100,000 . . . . .	270	13 835	898	23.9	1 839	508	549	141
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	59	95 994	3 900	18.1	9 274	1 854	1 170	29
5099	OTHER KINDS OF WHOLESALE BUSINESS								
	AMUSEMENT AND SPORTING GOODS:								
	CAMERAS AND PHOTOGRAPHIC SUPPLIES. . . . .	1 082	741 044	106 299	19.7	79 616	19 819	12 780	454
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH								
	ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	13	91 464	13 304	13.3	6 170	1 458	834	-
	\$2,000,000 TO \$4,999,000 . . . . .	66	196 962	26 662	19.2	20 557	5 434	2 917	3
	\$1,000,000 TO \$1,999,000 . . . . .	105	146 426	21 938	21.1	17 408	4 243	2 400	11
	\$500,000 TO \$999,000 . . . . .	161	116 096	15 861	21.3	14 188	3 351	2 483	29
	\$300,000 TO \$499,000 . . . . .	154	61 379	8 714	21.4	7 096	1 780	1 320	46
	\$200,000 TO \$199,000 . . . . .	86	21 427	2 210	21.1	2 565	637	563	45
	\$100,000 TO \$100,000 . . . . .	182	25 268	3 398	23.2	3 249	803	730	98
	LESS THAN \$100,000 . . . . .	267	12 481	817	24.3	1 645	488	526	197
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	43	11 278	2 524	21.3	1 227	295	203	25

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5099	OTHER KINDS OF WHOLESALE BUSINESS--CON.								
	AMUSEMENT AND SPORTING GOODS--CON.								
	SPORTING GOODS . . . . .	1 887	1 105 822	168 000	17.4	95 300	22 109	15 650	966
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	4	50 525	10 345	11.2	2 147	644	358	-
	\$5,000,000 TO \$9,999,000 . . . . .	12	80 896	10 121	14.0	5 458	1 297	556	-
	\$2,000,000 TO \$4,999,000 . . . . .	89	267 836	43 113	17.1	24 152	5 554	3 449	15
	\$1,000,000 TO \$1,999,000 . . . . .	163	228 858	33 893	17.7	19 686	4 554	2 789	35
	\$500,000 TO \$999,000 . . . . .	244	170 472	25 935	19.2	16 903	3 736	2 744	67
	\$300,000 TO \$499,000 . . . . .	211	83 395	12 630	21.2	9 008	2 087	1 803	84
	\$200,000 TO \$199,000 . . . . .	215	52 714	8 061	20.6	5 338	1 256	1 041	115
	\$100,000 TO \$100,000 . . . . .	353	50 576	8 737	21.1	5 228	1 190	1 228	202
	LESS THAN \$100,000 . . . . .	531	26 434	3 120	23.0	2 920	865	1 025	398
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	62	28 713	2 788	15.8	1 929	359	356	50
	TOYS, GAMES, AND FIREWORKS . . . . .	1 028	755 673	81 622	17.3	64 356	15 487	10 130	511
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000 . . . . .	13	91 482	7 323	13.8	5 853	1 364	769	2
	\$2,000,000 TO \$4,999,000 . . . . .	58	171 462	18 996	15.8	13 094	3 102	1 758	9
	\$1,000,000 TO \$1,999,000 . . . . .	100	142 715	18 598	17.2	12 444	2 945	2 113	21
	\$500,000 TO \$999,000 . . . . .	138	98 191	11 805	18.7	8 906	2 147	1 509	37
	\$300,000 TO \$499,000 . . . . .	119	45 583	6 797	20.4	4 666	1 165	852	53
	\$200,000 TO \$199,000 . . . . .	119	28 664	4 103	21.4	3 022	752	601	63
	\$100,000 TO \$100,000 . . . . .	177	25 254	3 640	23.0	2 866	723	613	104
	LESS THAN \$100,000 . . . . .	254	12 975	1 325	23.5	1 237	380	440	187
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	45	35 483	2 179	15.3	2 617	678	453	35
	OTHER RECREATION GOODS . . . . .	868	399 438	58 150	19.4	39 374	9 366	7 079	405
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$2,000,000 TO \$4,999,000 . . . . .	24	70 390	8 332	17.2	5 591	1 315	779	5
	\$1,000,000 TO \$1,999,000 . . . . .	55	76 064	11 150	20.2	7 731	1 931	1 561	15
	\$500,000 TO \$999,000 . . . . .	123	83 454	10 638	20.4	9 190	2 158	1 507	33
	\$300,000 TO \$499,000 . . . . .	107	42 581	5 435	22.6	5 010	1 148	874	28
	\$200,000 TO \$199,000 . . . . .	91	21 879	2 819	20.9	2 475	572	447	35
	\$100,000 TO \$100,000 . . . . .	178	25 226	3 841	22.9	2 787	656	619	99
	LESS THAN \$100,000 . . . . .	261	12 673	2 081	25.5	1 495	410	491	168
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	25	22 084	7 090	15.9	2 109	540	404	22
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 089	1 403 904	130 727	20.4	173 708	42 331	33 743	1 152
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$10,000,000 TO \$14,999,000 . . . . .	9	107 665	7 427	21.6	14 743	3 442	2 262	-
	\$5,000,000 TO \$9,999,000 . . . . .	34	224 319	25 375	20.9	28 691	7 198	4 689	8
	\$2,000,000 TO \$4,999,000 . . . . .	111	336 408	32 491	19.6	41 004	9 827	7 456	20
	\$1,000,000 TO \$1,999,000 . . . . .	157	219 388	19 100	20.4	27 071	6 433	5 155	38
	\$500,000 TO \$999,000 . . . . .	290	203 484	18 556	21.7	27 346	6 495	5 424	93
	\$300,000 TO \$499,000 . . . . .	256	100 547	9 242	20.8	12 521	3 002	2 802	109
	\$200,000 TO \$199,000 . . . . .	221	54 282	4 326	20.9	6 707	1 595	1 520	133
	\$100,000 TO \$100,000 . . . . .	294	43 004	3 218	19.8	5 009	1 298	1 431	197
	LESS THAN \$100,000 . . . . .	649	32 467	1 887	22.8	4 124	1 167	1 546	508
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	65	30 572	2 782	19.2	3 478	850	638	46
	FARM SUPPLIES . . . . .	2 241	2 793 138	255 864	11.0	147 335	37 783	25 790	886
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	15	665 340	28 731	6.1	19 036	4 475	3 110	-
	\$15,000,000 TO \$19,999,000 . . . . .	5	89 471	1 606	2.6	1 013	241	116	-
	\$10,000,000 TO \$14,999,000 . . . . .	4	48 051	10 166	15.9	3 794	894	584	-
	\$5,000,000 TO \$9,999,000 . . . . .	49	330 119	24 664	7.1	10 555	2 687	1 603	2
	\$2,000,000 TO \$4,999,000 . . . . .	213	635 714	73 029	12.1	38 066	11 413	6 070	23
	\$1,000,000 TO \$1,999,000 . . . . .	278	385 118	52 524	14.5	26 359	6 131	4 377	54
	\$500,000 TO \$999,000 . . . . .	383	274 383	32 923	16.2	22 152	5 133	4 079	125
	\$300,000 TO \$499,000 . . . . .	277	107 534	11 459	17.4	9 121	2 165	1 766	90
	\$200,000 TO \$199,000 . . . . .	234	57 641	6 090	17.0	4 582	1 066	972	89
	\$100,000 TO \$100,000 . . . . .	300	43 609	4 967	19.7	4 123	1 025	989	160
	LESS THAN \$100,000 . . . . .	414	20 989	1 912	23.3	2 196	656	826	302
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	69	135 169	7 793	9.6	6 338	1 897	1 298	41

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 2. Merchant Wholesalers-United States, by Kind of Business: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5099	OTHER KINDS OF WHOLESALE BUSINESS--CON.								
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 778	1 625 626	282 936	16.4	141 502	33 106	21 210	1 473
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	20	121 693	17 456	11.6	7 246	1 623	958	4
	\$2,000,000 TO \$4,999,000 . . . . .	121	347 862	55 737	14.9	27 776	6 432	3 544	28
	\$1,000,000 TO \$1,999,000 . . . . .	241	335 582	55 957	16.4	29 568	6 813	3 929	54
	\$500,000 TO \$999,000 . . . . .	370	257 829	50 829	18.2	25 662	5 843	3 673	132
	\$300,000 TO \$499,000 . . . . .	341	132 284	25 747	20.4	14 775	3 490	2 489	146
	\$200,000 TO \$199,000 . . . . .	321	79 129	16 755	19.6	8 128	1 866	1 469	179
	\$100,000 TO \$100,000 . . . . .	537	76 977	16 178	21.9	8 804	2 060	1 811	348
	LESS THAN \$100,000 . . . . .	747	37 897	7 047	23.9	4 595	1 344	1 461	521
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	67	55 624	7 947	16.4	4 630	1 444	670	59
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	2 474	785 757	93 693	24.7	97 912	23 260	16 931	1 327
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$5,000,000 TO \$9,999,000 . . . . .	8	51 310	7 575	24.4	5 643	1 438	665	-
	\$2,000,000 TO \$4,999,000 . . . . .	40	113 985	16 346	22.6	12 754	3 153	1 652	4
	\$1,000,000 TO \$1,999,000 . . . . .	99	135 091	16 997	23.9	15 955	3 415	2 487	13
	\$500,000 TO \$999,000 . . . . .	228	160 224	19 261	27.1	22 743	5 444	3 577	67
	\$300,000 TO \$499,000 . . . . .	231	88 120	10 391	24.5	11 879	2 725	2 498	90
	\$200,000 TO \$199,000 . . . . .	271	66 632	6 979	25.6	8 644	1 946	1 473	122
	\$100,000 TO \$100,000 . . . . .	530	75 373	8 319	26.1	9 619	2 295	1 962	290
	LESS THAN \$100,000 . . . . .	978	47 202	4 488	26.6	5 741	1 627	1 845	675
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	89	47 820	3 337	19.6	4 934	1 217	772	66
	OTHER PRODUCTS:								
	FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 305	422 356	38 200	23.1	55 978	13 372	10 637	821
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	-	-	-	-	-	-	-	-
	\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$2,000,000 TO \$4,999,000 . . . . .	21	59 340	6 490	22.6	7 492	1 802	1 136	2
	\$1,000,000 TO \$1,999,000 . . . . .	44	60 344	4 845	22.6	7 955	1 983	1 524	2
	\$500,000 TO \$999,000 . . . . .	149	101 500	8 862	24.5	14 766	3 219	2 526	36
	\$300,000 TO \$499,000 . . . . .	177	67 516	6 761	23.6	9 314	2 202	1 666	86
	\$200,000 TO \$199,000 . . . . .	148	36 863	3 229	22.5	4 856	1 147	968	93
	\$100,000 TO \$100,000 . . . . .	257	36 960	3 781	24.8	5 136	1 209	1 193	174
	LESS THAN \$100,000 . . . . .	460	20 872	1 490	28.1	3 062	836	1 093	398
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	46	9 990	339	30.3	1 660	533	255	30
	FOREST PRODUCTS, EXCEPT LUMBER . . . . .	1 301	671 198	49 307	12.1	38 608	9 149	8 049	913
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$15,000,000 TO \$19,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$10,000,000 TO \$14,999,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	\$5,000,000 TO \$9,999,000 . . . . .	14	101 383	12 540	9.3	3 961	901	574	2
	\$2,000,000 TO \$4,999,000 . . . . .	34	102 859	9 124	10.2	5 429	1 152	834	4
	\$1,000,000 TO \$1,999,000 . . . . .	69	92 898	6 555	11.5	4 990	1 172	847	21
	\$500,000 TO \$999,000 . . . . .	142	100 156	5 373	13.4	6 426	1 590	1 304	59
	\$300,000 TO \$499,000 . . . . .	162	63 565	3 637	14.6	4 556	1 051	1 006	95
	\$200,000 TO \$199,000 . . . . .	154	37 539	1 889	15.8	3 130	752	781	105
	\$100,000 TO \$100,000 . . . . .	231	33 368	1 604	19.5	3 203	805	907	170
	LESS THAN \$100,000 . . . . .	435	18 942	743	24.6	2 248	659	889	400
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	56	36 528	981	10.8	2 017	495	478	57

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll, as percent of sales)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Proprietors <sup>1</sup> (number)
5099	OTHER KINDS OF WHOLESALE BUSINESS--CON.								
	OTHER PRODUCTS--CON.								
	GENERAL MERCHANDISE. . . . .	387	1 524 932	108 818	5.3	49 941	12 061	7 779	187
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE. . . . .	27	1 209 779	67 374	3.6	29 546	7 239	4 127	-
	\$2,000,000 TO \$4,999,000. . . . .	22	73 166	8 854	11.3	4 883	1 140	824	5
	\$500,000 TO \$1,999,000. . . . .	106	100 757	14 237	13.8	8 026	1 872	1 419	60
	\$200,000 TO \$499,000. . . . .	111	35 297	4 508	17.2	3 284	798	680	49
	\$100,000 TO \$199,000. . . . .	67	9 707	1 256	19.9	971	245	231	35
	LESS THAN \$100,000. . . . .	49	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	PHONOGRAPH RECORDS, PRE-RECORDED TAPE. . . . .	882	814 504	93 036	17.1	71 078	17 321	11 029	338
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000. . . . .	3	51 455	3 387	20.8	4 162	1 096	636	-
	\$10,000,000 TO \$14,999,000. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000. . . . .	14	90 139	11 785	16.5	7 177	1 672	907	-
	\$2,000,000 TO \$4,999,000. . . . .	76	246 029	27 633	14.5	18 251	4 255	2 670	8
	\$1,000,000 TO \$1,999,000. . . . .	98	144 066	21 641	16.8	12 191	2 875	1 839	9
	\$500,000 TO \$999,000. . . . .	132	95 452	12 276	17.7	8 751	2 129	1 451	28
	\$300,000 TO \$499,000. . . . .	96	37 395	5 305	19.3	3 979	1 003	895	27
	\$200,000 TO \$199,000. . . . .	62	15 509	2 104	22.2	1 749	459	384	33
	\$100,000 TO \$100,000. . . . .	112	16 569	2 242	23.0	1 948	539	560	70
	LESS THAN \$100,000. . . . .	222	9 302	936	25.0	1 241	396	417	145
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	63	30 595	2 514	17.7	2 190	604	491	18
	MUSICAL INSTRUMENTS AND SHEET MUSIC. . . . .	321	206 276	35 938	22.5	26 120	6 424	3 993	104
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$5,000,000 OR MORE. . . . .	4	22 666	3 379	21.1	3 190	791	394	-
	\$2,000,000 TO \$4,999,000. . . . .	22	66 537	11 453	23.2	8 639	2 124	1 193	2
	\$500,000 TO \$1,999,000. . . . .	84	78 438	15 239	21.9	9 522	2 377	1 467	8
	\$200,000 TO \$499,000. . . . .	59	19 566	2 721	24.8	2 636	606	455	21
	\$100,000 TO \$199,000. . . . .	57	8 210	1 425	24.1	1 023	238	207	25
	LESS THAN \$100,000. . . . .	92	4 922	939	23.8	609	175	187	41
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	3	5 937	782	17.2	501	113	90	7
	TEXTILE BAGS, BAGGING, AND BURLAP. . . . .	617	239 442	28 005	16.3	21 164	5 405	4 690	450
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$15,000,000 TO \$19,999,000. . . . .	-	-	-	-	-	-	-	-
	\$10,000,000 TO \$14,999,000. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	\$5,000,000 TO \$9,999,000. . . . .	-	-	-	-	-	-	-	-
	\$2,000,000 TO \$4,999,000. . . . .	17	48 214	6 302	15.7	4 412	1 165	796	3
	\$1,000,000 TO \$1,999,000. . . . .	23	31 855	4 076	14.4	2 670	629	484	6
	\$500,000 TO \$999,000. . . . .	57	38 616	5 242	17.7	3 528	948	826	44
	\$300,000 TO \$499,000. . . . .	68	26 584	2 938	21.7	3 166	829	722	37
	\$200,000 TO \$199,000. . . . .	66	16 548	2 096	22.1	2 027	492	522	38
	\$100,000 TO \$100,000. . . . .	97	14 091	1 558	22.6	1 781	476	528	84
	LESS THAN \$100,000. . . . .	238	11 431	679	24.3	1 448	410	550	216
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	48	7 799	558	18.6	812	148	118	22
	OTHER WHOLESALESA. . . . .	3 559	2 361 421	249 059	14.7	183 341	43 390	29 780	1 603
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$20,000,000 OR MORE. . . . .	8	282 428	23 226	3.9	5 107	1 196	585	-
	\$15,000,000 TO \$19,999,000. . . . .	7	120 336	7 184	5.0	3 159	733	412	-
	\$10,000,000 TO \$14,999,000. . . . .	13	162 052	14 514	5.9	4 629	1 138	709	-
	\$5,000,000 TO \$9,999,000. . . . .	27	190 741	17 755	11.0	11 296	2 865	1 605	4
	\$2,000,000 TO \$4,999,000. . . . .	143	443 976	56 600	16.2	37 868	8 839	5 432	13
	\$1,000,000 TO \$1,999,000. . . . .	244	345 266	41 095	17.0	30 694	7 032	4 707	41
	\$500,000 TO \$999,000. . . . .	416	301 859	32 958	20.2	32 392	7 710	5 028	85
	\$300,000 TO \$499,000. . . . .	446	173 934	19 155	20.3	19 648	4 668	3 410	144
	\$200,000 TO \$199,000. . . . .	350	84 935	9 702	21.2	10 003	2 326	1 865	159
	\$100,000 TO \$100,000. . . . .	614	89 929	11 769	26.3	12 560	3 071	2 548	262
	LESS THAN \$100,000. . . . .	1 157	54 874	5 787	29.1	8 097	2 176	2 345	790
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	134	111 091	9 314	13.0	7 888	1 636	1 134	105

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
50	MERCHANT WHOLESALERS, TOTAL. . . . .	212 993	206 055 065	12 929	10 961 917	51 301	55 387 979	37 812	39 111 134
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$20,000,000 AND OVER. . . . .	760	37 075 412	20	638 883	220	13 549 055	166	7 263 390
	\$15,000,000 TO \$19,999,000. . . . .	404	6 906 281	17	294 172	115	1 963 420	86	1 478 137
	\$10,000,000 TO \$14,999,000. . . . .	1 025	12 410 611	60	710 806	269	3 269 581	205	2 495 738
	\$5,000,000 TO \$9,999,000. . . . .	3 783	25 794 584	227	1 540 688	910	6 220 828	746	5 094 838
	\$2,000,000 TO \$4,999,000. . . . .	13 504	40 827 504	847	2 509 375	3 290	9 983 049	2 552	7 732 449
	\$1,000,000 TO \$1,999,000. . . . .	20 926	29 231 756	1 253	1 741 562	5 127	7 175 754	3 946	5 494 836
	\$500,000 TO \$999,000. . . . .	31 751	22 495 088	1 950	1 386 390	7 678	5 448 304	5 733	4 069 496
	\$300,000 TO \$499,000. . . . .	27 622	10 739 875	1 736	669 275	6 779	2 639 537	4 980	1 942 933
	\$200,000 TO \$299,000. . . . .	23 377	5 740 715	1 469	361 597	5 755	1 414 837	4 066	998 974
	\$100,000 TO \$199,000. . . . .	36 671	5 320 655	2 226	322 531	8 880	1 291 259	6 357	922 018
	LESS THAN \$100,000. . . . .	46 754	2 459 474	2 810	148 443	10 974	580 318	7 937	419 988
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	6 416	7 053 110	314	638 195	1 304	1 852 037	1 038	1 198 337
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT								
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES; NEW AND USED AUTOMOBILES; MOTORCYCLES. . . . .	1 784	3 395 418	107	126 680	338	1 167 966	328	544 671
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER. . . . .	210	2 654 256	9	81 309	56	1 031 298	38	413 012
	\$500,000 TO \$1,999,000. . . . .	477	450 768	29	29 327	87	81 068	86	81 563
	\$200,000 TO \$499,000. . . . .	421	136 378	31	9 939	80	25 699	77	25 080
	\$100,000 TO \$199,000. . . . .	290	42 267	14	2 184	48	6 612	54	7 764
	LESS THAN \$100,000. . . . .	326	19 408	20	1 185	58	3 229	60	4 077
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	60	92 341	4	2 736	9	20 060	13	13 175
	TRUCKS AND TRACTORS--ROAD TYPE. . . . .	2 074	1 949 890	142	79 905	416	380 940	441	403 906
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER. . . . .	225	846 426	4	9 518	42	167 058	47	167 694
	\$500,000 TO \$1,999,000. . . . .	807	834 959	58	52 269	166	164 680	170	180 828
	\$200,000 TO \$499,000. . . . .	469	156 804	37	12 064	99	31 848	102	35 077
	\$100,000 TO \$199,000. . . . .	273	39 996	23	3 581	57	8 492	72	10 547
	LESS THAN \$100,000. . . . .	236	12 004	18	(D)	46	2 194	42	2 270
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	64	59 701	2	(D)	6	6 668	8	7 490
5013	AUTOMOTIVE EQUIPMENT; AUTO. PARTS, EQUIP. (WITHOUT MACHINE SHOP). . . . .	13 096	4 709 578	669	210 440	1 940	795 057	2 157	974 078
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER. . . . .	323	1 417 045	10	35 948	55	211 366	76	380 627
	\$500,000 TO \$1,999,000. . . . .	1 565	1 453 929	86	76 846	298	285 369	310	284 742
	\$200,000 TO \$499,000. . . . .	3 104	947 497	171	52 946	505	157 022	544	170 334
	\$100,000 TO \$199,000. . . . .	3 656	524 108	215	31 414	501	73 020	570	82 543
	LESS THAN \$100,000. . . . .	4 057	237 557	179	11 134	532	30 945	602	33 848
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	391	129 442	8	2 152	49	37 335	55	21 984
	AUTOMOTIVE PARTS, EQUIP. (WITH MACH. SHOP). . . . .	6 596	2 189 112	327	109 227	903	306 842	1 385	466 259
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER. . . . .	76	318 828	2	(D)	10	30 390	13	62 012
	\$500,000 TO \$1,999,000. . . . .	891	740 701	56	47 220	136	113 309	202	163 613
	\$200,000 TO \$499,000. . . . .	2 313	717 298	135	41 042	368	113 954	503	157 708
	\$100,000 TO \$199,000. . . . .	1 980	289 489	84	12 234	236	34 372	423	61 947
	LESS THAN \$100,000. . . . .	1 276	84 593	50	(D)	146	9 528	232	15 662
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	60	38 203	-	(D)	7	5 289	12	5 317
	USED AUTOMOTIVE PARTS AND EQUIPMENT. . . . .	1 708	295 796	74	11 082	248	38 834	311	62 235
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER. . . . .	8	39 522	-	-	-	-	2	(D)
	\$500,000 TO \$1,999,000. . . . .	87	75 342	3	2 523	13	11 419	25	22 691
	\$200,000 TO \$499,000. . . . .	256	75 528	15	3 918	50	14 335	48	14 260
	\$100,000 TO \$199,000. . . . .	358	50 343	17	2 569	47	6 343	77	10 869
	LESS THAN \$100,000. . . . .	935	43 770	35	1 613	126	5 666	152	6 887
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	64	11 291	4	459	12	1 071	7	(D)
	PETROLEUM PRODUCTS MARKETING EQUIPMENT. . . . .	455	194 677	20	(D)	56	23 234	76	33 459
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER. . . . .	10	31 252	-	-	2	(D)	1	(D)
	\$500,000 TO \$1,999,000. . . . .	107	95 449	3	2 230	13	11 210	22	19 183
	\$200,000 TO \$499,000. . . . .	134	43 902	8	2 617	14	4 476	26	8 037
	\$100,000 TO \$199,000. . . . .	81	11 604	4	575	11	1 628	9	1 297
	LESS THAN \$100,000. . . . .	113	6 198	4	(D)	15	814	16	816
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	10	6 272	1	(D)	1	(D)	2	(D)
5014	TIRES AND TUBES. . . . .	2 800	1 358 955	155	(D)	540	286 234	458	228 289
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER. . . . .	87	321 241	7	(D)	18	63 396	20	63 803
	\$500,000 TO \$1,999,000. . . . .	631	565 145	49	49 039	134	124 636	101	85 924
	\$200,000 TO \$499,000. . . . .	885	281 430	56	17 253	179	58 647	149	47 536
	\$100,000 TO \$199,000. . . . .	546	79 976	23	3 199	103	15 134	86	12 373
	LESS THAN \$100,000. . . . .	574	31 967	19	1 186	93	5 359	90	5 259
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	77	79 196	1	(D)	13	19 062	12	13 394

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
16 491	17 856 986	26 540	21 418 736	10 848	9 711 072	21 308	18 696 921	8 238	5 763 694	27 526	27 146 626	50
91	4 382 910	45	1 682 447	38	1 644 265	59	2 874 252	13	549 616	108	4 490 594	
30	525 657	36	611 475	18	298 999	38	648 273	7	119 142	57	967 006	
95	1 171 830	106	1 284 453	40	484 890	91	1 095 759	21	254 154	138	1 643 400	
287	1 966 334	441	3 014 284	174	1 179 207	346	2 347 243	108	715 708	544	3 715 454	
1 113	3 361 417	1 580	4 733 647	690	2 084 483	1 260	3 820 714	389	1 169 682	1 783	5 432 688	
1 526	2 152 692	2 608	3 643 796	1 027	1 438 510	1 972	2 758 056	712	988 773	2 755	3 837 777	
2 517	1 772 592	3 985	2 814 014	1 445	1 029 160	3 026	2 143 419	1 197	840 060	4 220	2 991 653	
2 106	816 459	3 351	1 302 034	1 357	525 466	2 605	1 013 506	1 046	402 707	3 662	1 427 958	
1 823	447 215	2 878	704 588	1 193	292 739	2 292	564 049	934	228 087	2 967	728 629	
2 771	400 425	4 582	664 098	1 955	282 872	3 693	534 331	1 529	222 298	4 678	680 823	
3 605	188 679	6 081	317 571	2 560	134 535	5 137	267 246	1 979	103 560	5 671	299 134	
527	670 776	847	646 329	351	315 946	789	630 073	303	169 907	943	931 510	
124	163 858	276	370 926	186	86 879	150	245 263	63	69 179	212	619 996	5012
16	101 482	24	265 980	5	15 202	14	182 214	4	(0)	44	(0)	
39	40 990	76	65 517	43	39 224	28	25 645	20	17 583	69	69 851	
28	8 977	64	21 312	52	16 647	32	10 586	12	4 011	45	14 127	
14	1 996	49	7 275	42	6 360	30	4 216	17	2 482	22	3 378	
19	1 087	56	3 450	38	2 077	39	2 110	6	357	30	1 836	
8	9 326	7	7 392	6	7 369	7	20 492	4	(0)	2	(0)	
153	150 661	299	333 660	85	106 331	188	155 660	97	91 392	253	247 435	
17	64 751	42	168 406	12	47 651	18	57 414	9	31 912	34	132 022	
60	61 284	126	130 740	38	44 995	61	63 233	44	50 528	84	86 402	
42	13 456	51	17 052	16	5 733	55	18 136	12	4 117	55	19 321	
24	3 404	32	4 714	9	1 165	18	2 668	10	1 367	28	4 058	
6	281	35	1 683	8	(0)	24	1 383	16	678	41	2 011	
4	7 485	13	11 065	2	(0)	12	12 826	6	2 790	11	3 621	
1 251	442 741	2 066	581 611	1 003	292 979	1 729	522 989	721	187 742	1 560	701 941	5013
34	150 989	27	125 331	15	98 433	35	139 889	7	24 520	64	249 942	
133	118 454	192	172 430	63	60 220	173	162 505	70	63 922	240	229 441	
267	81 151	493	143 601	194	59 454	343	104 942	170	50 231	417	127 816	
353	50 794	585	82 972	306	43 273	497	70 067	229	32 414	400	57 611	
429	25 658	715	41 831	389	24 058	624	36 219	213	13 126	374	20 738	
35	15 695	54	15 446	36	7 541	57	9 367	32	3 529	65	16 393	
675	198 821	946	323 949	482	158 413	660	177 038	272	98 014	946	350 549	
6	21 755	12	54 053	4	(0)	4	17 760	6	(0)	19	74 382	
76	61 524	136	109 462	49	43 293	75	64 768	34	32 043	127	105 469	
229	69 874	325	102 214	142	43 240	155	47 406	95	28 108	361	113 752	
208	30 864	291	42 790	167	23 858	212	30 359	85	12 880	274	40 185	
148	9 857	178	11 215	118	8 077	204	13 480	50	(0)	150	9 988	
8	4 947	4	4 215	2	(0)	10	3 265	2	(0)	15	6 773	
154	24 780	238	33 038	133	20 230	210	24 742	98	11 251	242	69 604	
-	-	-	-	1	(0)	-	-	-	-	5	31 678	
9	7 612	9	6 695	3	3 443	6	4 647	3	3 013	16	13 299	
27	8 707	37	11 537	17	4 744	22	6 337	10	2 589	30	9 101	
28	3 955	50	6 968	25	3 671	39	5 490	20	2 687	55	7 791	
84	3 906	135	6 402	84	4 411	136	5 954	57	2 432	126	6 499	
6	600	7	1 436	3	(0)	7	2 314	8	530	10	1 236	
47	21 689	56	27 880	32	16 000	101	46 881	21	5 692	46	(0)	
-	(0)	2	(0)	1	(0)	4	(0)	-	-	-	-	
13	10 150	18	15 819	8	8 046	21	20 433	4	2 653	5	5 725	
17	5 485	16	5 713	8	3 099	26	8 423	5	1 607	14	4 445	
7	1 068	7	978	6	902	19	2 683	7	1 073	11	1 400	
(0)	(0)	12	799	8	(0)	29	1 422	5	(0)	16	(0)	
2	(0)	1	(0)	1	(0)	2	(0)	-	(0)	-	(0)	
222	149 986	421	163 805	191	60 089	228	83 949	164	67 738	421	(0)	5014
13	65 882	6	20 092	4	12 867	3	7 128	2	(0)	14	56 791	
52	47 176	85	72 757	25	20 005	42	37 600	41	36 682	102	91 326	
79	25 193	134	42 537	56	16 728	66	20 954	42	13 840	124	38 942	
38	5 706	80	11 860	44	6 296	53	7 962	37	5 350	82	11 896	
35	1 793	108	6 083	56	2 965	59	3 038	35	1 856	79	4 428	
5	4 236	8	10 476	6	1 228	5	7 267	7	(0)	20	(0)	

TABLE 3. Merchant Wholesalers—United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS								
5022	DRUGS, PROPRIETARIES, AND SUNDRIES; GENERAL-LINE DRUGS . . . . .	374	2 208 712	24	(D)	64	406 315	52	380 632
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	330	2 128 057	23	(D)	49	378 216	50	378 850
	\$500,000 TO \$1,999,000 . . . . .	40	59 254	1	(O)	13	19 982	1	(O)
	\$200,000 TO \$499,000 . . . . .	3	(D)	-	-	1	(O)	1	(O)
	\$100,000 TO \$199,000 . . . . .	1	(O)	-	-	1	(O)	-	-
	LESS THAN \$100,000 . . . . .	-	-	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	-	(O)	-	-	-	(O)	-	-
	SPECIALTY-LINE DRUGS AND TOILETRIES . . . . .	2 679	2 538 896	117	133 759	810	792 195	433	408 983
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	293	1 601 071	17	92 371	84	500 708	42	250 431
	\$500,000 TO \$1,999,000 . . . . .	631	617 740	38	32 143	190	190 891	99	98 932
	\$200,000 TO \$499,000 . . . . .	525	171 476	19	6 258	164	53 850	83	27 029
	\$100,000 TO \$199,000 . . . . .	371	54 809	11	1 506	118	17 400	60	8 604
	LESS THAN \$100,000 . . . . .	789	35 486	28	1 168	231	10 681	137	6 452
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	70	58 314	4	313	23	18 665	12	17 535
5028	PAINTS AND VARNISHES . . . . .	1 268	424 084	79	29 041	318	109 651	238	84 195
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	23	92 821	1	(O)	5	(D)	5	26 167
	\$500,000 TO \$1,999,000 . . . . .	168	140 271	16	12 347	48	46 136	25	19 054
	\$200,000 TO \$499,000 . . . . .	354	110 895	24	8 272	93	27 605	66	22 556
	\$100,000 TO \$199,000 . . . . .	323	46 188	19	2 592	76	11 044	57	8 148
	LESS THAN \$100,000 . . . . .	366	20 619	17	1 071	94	4 927	75	4 264
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	34	13 290	2	(D)	2	(O)	10	4 006
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 380	2 636 220	247	244 406	958	983 990	564	442 161
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	293	1 384 690	30	135 877	107	610 333	60	237 397
	\$500,000 TO \$1,999,000 . . . . .	795	787 834	60	58 370	242	246 856	129	128 692
	\$200,000 TO \$499,000 . . . . .	765	253 458	54	17 818	223	71 841	124	39 824
	\$100,000 TO \$199,000 . . . . .	547	79 811	38	5 802	155	22 512	80	12 034
	LESS THAN \$100,000 . . . . .	852	41 034	60	2 811	211	9 985	148	7 141
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	128	89 393	5	23 728	20	22 463	23	17 073
503	PIECE GOODS, NOTIONS, AND APPAREL								
5033	PIECE GOODS (WOVEN FABRICS): PIECE GOODS (JOBBERS) . . . . .	2 142	2 073 447	96	75 193	1 481	1 533 320	119	89 865
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	234	1 056 055	10	37 055	165	786 444	12	47 897
	\$500,000 TO \$1,999,000 . . . . .	645	636 539	24	25 565	446	442 189	31	27 970
	\$200,000 TO \$499,000 . . . . .	495	158 684	20	6 437	370	119 527	29	8 712
	\$100,000 TO \$199,000 . . . . .	293	42 566	18	2 510	198	29 299	16	(O)
	LESS THAN \$100,000 . . . . .	398	21 662	21	1 083	252	13 938	29	1 582
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	77	157 941	3	2 543	50	141 923	2	(O)
	PIECE GOODS (CONVERTERS) . . . . .	745	1 758 320	33	46 987	634	1 574 330	19	29 521
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	211	1 343 519	4	26 563	189	1 221 802	4	19 006
	\$500,000 TO \$1,999,000 . . . . .	308	325 364	17	17 495	257	271 411	8	(O)
	\$200,000 TO \$499,000 . . . . .	118	39 004	8	2 442	101	34 116	2	(O)
	\$100,000 TO \$199,000 . . . . .	51	7 199	1	(D)	45	6 384	-	-
	LESS THAN \$100,000 . . . . .	46	2 266	2	(O)	32	1 578	5	218
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	11	40 968	1	(O)	10	39 039	-	-
5034	NOTIONS AND OTHER DRY GOODS . . . . .	1 188	746 581	64	37 729	736	508 982	73	46 928
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	80	306 463	1	(O)	57	223 771	3	13 072
	\$500,000 TO \$1,999,000 . . . . .	255	251 748	15	17 917	164	162 839	19	18 352
	\$200,000 TO \$499,000 . . . . .	304	98 563	17	5 797	195	62 999	17	5 820
	\$100,000 TO \$199,000 . . . . .	204	29 830	13	(O)	113	16 599	14	2 034
	LESS THAN \$100,000 . . . . .	300	16 237	16	801	183	9 979	14	738
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	45	43 740	2	(O)	24	32 795	6	6 912
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 482	1 404 238	96	78 410	688	684 253	169	155 102
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	173	788 638	9	38 725	90	407 228	18	87 269
	\$500,000 TO \$1,999,000 . . . . .	427	412 764	28	27 451	187	184 180	44	42 341
	\$200,000 TO \$499,000 . . . . .	364	116 054	22	6 989	176	55 036	39	12 477
	\$100,000 TO \$199,000 . . . . .	217	31 724	12	1 732	104	15 676	25	3 633
	LESS THAN \$100,000 . . . . .	255	13 891	23	(O)	107	5 852	38	2 128
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	46	41 167	2	(O)	24	16 281	5	7 254

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967-Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
27	188 521	67	357 043	32	150 758	41	212 637	19	(0)	48	(0)	
24	178 000	60	346 075	27	143 123	38	(0)	16	81 874	43	275 814	
3	(0)	6	(0)	5	7 635	3	(0)	3	(0)	5	(0)	
-	-	1	(0)	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	
-	(0)	-	(0)	-	-	-	-	-	(0)	-	(0)	
192	195 361	296	228 996	127	84 539	258	214 252	73	53 911	373	426 900	
21	129 108	20	126 495	9	34 608	35	134 110	7	26 165	58	307 075	
43	44 586	66	59 092	40	37 958	60	55 088	19	20 766	76	78 284	
47	14 907	51	17 166	24	7 971	50	15 723	12	4 267	75	24 305	
24	3 652	48	7 555	15	2 138	36	5 167	11	1 634	48	7 153	
53	2 450	97	4 075	39	(0)	73	3 313	21	(0)	110	4 888	
4	658	14	14 613	-	(0)	4	851	3	(0)	6	5 195	
98	45 584	203	65 978	39	9 725	89	21 312	44	8 506	160	50 092	5028
5	20 694	3	13 978	1	(0)	-	-	-	-	3	8 860	
14	(0)	25	23 001	2	(0)	11	(0)	3	(0)	24	17 399	
27	8 455	55	16 662	9	3 157	26	7 932	12	3 114	42	13 142	
28	3 771	47	6 983	16	2 163	17	2 385	15	2 197	48	6 905	
22	1 201	66	3 644	7	368	33	2 158	12	821	40	2 165	
2	(0)	7	1 710	4	312	2	(0)	2	(0)	3	1 621	
194	129 746	380	240 525	126	69 648	405	198 582	131	57 269	375	269 893	5029
17	62 101	26	93 206	10	29 012	20	72 840	6	25 254	17	118 670	
46	45 173	99	97 189	25	24 444	82	74 179	17	12 833	95	100 098	
44	14 657	69	23 751	28	10 076	93	30 798	37	12 789	93	31 904	
31	4 442	72	10 367	18	2 513	72	10 774	24	3 305	57	8 062	
44	1 949	96	4 257	36	1 631	117	6 011	42	2 378	98	4 871	
12	1 424	18	11 755	9	1 972	21	3 980	5	710	15	6 288	
44	43 296	129	122 314	32	42 192	57	37 969	10	4 200	174	125 098	5033
4	21 323	16	69 356	7	33 641	6	16 962	-	-	14	43 377	
18	19 049	42	41 321	6	5 147	11	13 804	4	3 290	63	58 204	
6	1 749	13	4 047	8	(0)	13	4 248	1	(0)	35	11 185	
4	567	18	2 681	4	(0)	9	(0)	1	(0)	25	3 252	
12	608	33	1 677	5	298	16	844	4	187	26	1 445	
-	-	7	3 232	2	(0)	2	(0)	-	(0)	11	7 635	
4	2 455	12	37 118	-	-	6	5 590	-	-	37	62 319	
-	-	3	(0)	-	-	-	-	-	-	11	45 959	
3	(0)	4	6 165	-	-	6	5 590	-	-	13	12 499	
-	-	2	(0)	-	-	-	-	-	-	5	1 352	
1	(0)	-	-	-	-	-	-	-	-	4	544	
-	-	3	(0)	-	-	-	-	-	-	4	(0)	
-	-	-	-	-	-	-	-	-	-	-	(0)	
27	10 484	82	(0)	48	(0)	54	25 954	13	(0)	91	(0)	5034
2	(0)	6	16 581	2	(0)	4	13 112	1	(0)	4	13 800	
2	(0)	15	13 983	7	5 380	8	(0)	3	2 230	22	24 035	
6	1 993	19	6 283	10	(0)	13	4 102	2	(0)	25	7 509	
8	1 085	18	2 863	7	937	12	1 809	2	(0)	17	2 302	
8	449	21	1 225	21	1 161	14	682	3	126	20	1 076	
1	(0)	3	(0)	1	(0)	3	(0)	2	(0)	3	(0)	
75	86 380	161	160 920	44	41 996	52	41 162	27	30 767	170	125 248	5036
10	47 572	18	89 248	3	(0)	6	22 238	5	(0)	14	48 647	
31	29 339	49	46 805	13	11 341	15	12 912	6	6 753	54	51 642	
20	6 527	43	14 616	5	1 641	12	3 829	8	2 622	39	12 317	
7	952	27	3 681	8	1 189	3	(0)	2	(0)	29	4 091	
6	(0)	19	935	12	594	14	674	5	300	31	1 663	
1	(0)	5	5 635	3	(0)	2	(0)	1	(0)	3	6 888	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
	PIECE GOODS, NOTIONS, AND APPAREL--CON.								
S037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	2 610	2 212 211	124	90 204	1 480	1 414 668	252	206 171
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	222	1 130 097	8	36 055	148	786 554	12	106 352
	\$500,000 TO \$1,999,000 . . . . .	708	706 587	28	31 916	407	409 206	65	62 754
	\$200,000 TO \$499,000 . . . . .	600	197 224	28	8 610	342	112 212	61	20 284
	\$100,000 TO \$199,000 . . . . .	405	58 399	21	(0)	229	33 160	44	6 317
	LESS THAN \$100,000 . . . . .	577	29 492	38	2 209	301	15 972	56	3 010
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	98	90 412	1	(0)	53	57 564	14	7 454
S039	FOOTWEAR . . . . .	679	666 588	125	142 122	260	257 703	71	57 784
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	80	365 912	19	82 581	25	139 681	6	27 194
	\$500,000 TO \$1,999,000 . . . . .	221	215 413	40	41 871	88	84 396	27	23 869
	\$200,000 TO \$499,000 . . . . .	172	57 323	37	11 655	66	22 122	11	3 859
	\$100,000 TO \$199,000 . . . . .	83	12 361	11	1 703	38	5 554	8	(0)
	LESS THAN \$100,000 . . . . .	101	5 461	14	849	29	1 490	18	1 125
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	22	10 118	4	3 463	14	4 460	1	(0)
S04	GROCERIES AND RELATED PRODUCTS								
5041	GENERAL-LINE GROCERIES:								
	VOLUNTARY GROUP WHOLESALERS . . . . .	734	7 367 029	51	462 421	112	967 923	110	1 654 740
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	435	6 892 257	29	438 731	55	847 639	61	1 564 893
	\$500,000 TO \$1,999,000 . . . . .	188	214 655	17	20 167	39	46 268	21	19 727
	\$200,000 TO \$499,000 . . . . .	67	21 948	4	1 155	11	3 557	21	7 066
	\$100,000 TO \$199,000 . . . . .	23	3 665	-	-	4	666	6	820
	LESS THAN \$100,000 . . . . .	16	908	1	(0)	3	(0)	1	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	5	233 596	2	(0)	5	(0)	7	(0)
	RETAILER COOPERATIVE WHOLESALERS . . . . .	173	4 103 011	15	117 738	33	963 299	27	692 735
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	116	4 059 672	13	(0)	21	956 420	20	686 471
	\$500,000 TO \$1,999,000 . . . . .	38	38 608	1	(0)	7	5 208	7	6 264
	\$200,000 TO \$499,000 . . . . .	10	3 872	1	(0)	5	(0)	-	-
	\$100,000 TO \$199,000 . . . . .	6	(0)	-	-	-	-	-	-
	LESS THAN \$100,000 . . . . .	1	464	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	1	(0)	-	-	2	(0)	-	-
	OTHER GENERAL-LINE WHOLESALERS . . . . .	1 636	4 077 599	89	197 789	249	643 285	257	841 530
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	436	2 680 473	17	65 609	58	472 226	69	671 140
	\$500,000 TO \$1,999,000 . . . . .	935	1 001 269	55	49 474	137	141 345	148	155 445
	\$200,000 TO \$499,000 . . . . .	126	41 022	5	(0)	24	7 833	19	6 137
	\$100,000 TO \$199,000 . . . . .	58	8 302	5	695	12	1 809	6	(0)
	LESS THAN \$100,000 . . . . .	47	2 559	3	214	11	(0)	9	473
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	34	343 974	6	(0)	17	(0)	11	(0)
5042	FROZEN FOODS . . . . .	1 365	1 770 774	84	117 019	329	483 120	243	329 524
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	223	1 146 379	17	77 392	62	340 675	43	216 966
	\$500,000 TO \$1,999,000 . . . . .	420	443 570	22	23 676	103	107 694	75	81 186
	\$200,000 TO \$499,000 . . . . .	281	90 818	17	5 503	59	19 005	53	17 790
	\$100,000 TO \$199,000 . . . . .	169	24 480	11	1 400	48	6 870	24	3 507
	LESS THAN \$100,000 . . . . .	224	11 760	15	(0)	50	2 574	40	2 176
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	48	53 767	2	(0)	7	6 302	8	7 899
5043	DAIRY PRODUCTS . . . . .	2 785	2 677 759	127	83 579	624	800 457	610	711 901
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	240	1 610 496	10	34 778	84	497 531	69	472 882
	\$500,000 TO \$1,999,000 . . . . .	544	525 506	29	28 197	189	190 204	115	109 529
	\$200,000 TO \$499,000 . . . . .	707	224 407	38	11 609	149	47 193	117	36 600
	\$100,000 TO \$199,000 . . . . .	620	89 110	22	3 322	95	14 097	135	18 319
	LESS THAN \$100,000 . . . . .	569	32 615	26	(0)	86	5 081	145	8 426
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	105	195 625	2	(0)	21	46 351	29	66 145
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 022	2 179 574	95	89 874	377	452 211	439	422 308
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	258	1 279 804	14	56 951	63	293 224	50	232 541
	\$500,000 TO \$1,999,000 . . . . .	544	566 558	23	20 331	99	105 977	103	110 630
	\$200,000 TO \$499,000 . . . . .	467	152 352	28	9 001	93	29 665	91	29 733
	\$100,000 TO \$199,000 . . . . .	321	47 501	13	1 819	62	9 045	88	13 191
	LESS THAN \$100,000 . . . . .	380	22 681	15	(0)	54	3 428	97	5 746
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	52	110 678	2	(0)	6	10 872	10	30 467

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967—Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
109	71 629	183	120 941	44	39 123	91	54 942	19	12 104	308	202 429	5037
9	26 716	13	54 262	1	(D)	8	29 891	1	(D)	22	75 413	
31	31 674	38	38 150	24	24 302	18	14 569	6	4 803	91	89 213	
26	8 535	40	13 489	9	3 629	25	7 276	4	1 294	65	21 895	
18	2 456	35	5 196	3	322	7	(D)	2	(D)	46	6 683	
21	928	50	2 375	5	158	29	1 235	6	258	71	3 347	
4	1 320	7	7 469	2	(D)	4	(D)	-	(D)	13	5 878	
46	57 737	59	69 901	18	(D)	36	(D)	10	(D)	54	(D)	5039
6	35 543	11	40 855	1	(D)	4	14 496	-	-	8	22 873	
17	16 194	21	22 757	2	(D)	10	10 077	3	2 135	13	11 764	
9	3 284	15	5 177	10	3 110	7	(D)	2	(D)	15	5 107	
7	1 010	4	631	2	(D)	7	1 032	-	-	6	822	
7	(D)	8	481	3	211	3	384	5	(D)	10	(D)	
-	(D)	-	-	-	-	1	(D)	-	-	2	(D)	
77	1 288 833	144	713 869	67	744 107	90	909 237	25	195 254	58	430 645	5041
58	1 186 646	86	655 417	49	726 357	58	886 064	12	185 908	27	400 602	
13	15 562	40	49 563	9	10 062	17	19 606	7	8 032	25	25 668	
4	(D)	9	2 913	5	1 867	7	2 586	2	(D)	4	1 102	
-	-	4	711	2	(D)	4	695	2	(D)	1	(D)	
-	-	5	(D)	1	(D)	4	222	-	-	1	(D)	
2	(D)	4	(D)	3	(D)	5	901	4	749	3	(D)	
10	342 650	23	342 988	6	18 996	11	297 352	14	395 784	34	931 469	
7	(D)	17	335 955	2	(D)	9	(D)	10	392 779	17	917 156	
-	-	5	(D)	2	(D)	2	(D)	2	(D)	12	13 060	
-	-	1	(D)	-	-	-	-	1	(D)	2	(D)	
-	-	-	-	1	(D)	-	-	-	-	1	(D)	
2	(D)	-	-	1	(D)	-	-	1	(D)	2	(D)	
-	-	-	-	1	(D)	-	-	-	-	1	(D)	
127	308 413	270	551 268	168	365 396	225	525 551	72	158 950	179	485 412	
31	203 831	70	312 359	56	208 410	71	358 677	20	87 561	44	300 660	
77	84 597	153	170 524	98	116 646	118	136 150	42	43 591	107	103 497	
11	3 784	28	9 200	6	1 880	17	5 972	2	(D)	14	3 887	
3	367	10	1 544	4	530	9	1 227	3	(D)	6	(D)	
1	(D)	7	(D)	4	(D)	4	(D)	3	206	5	202	
5	(D)	14	(D)	7	(D)	11	(D)	4	(D)	14	(D)	
89	118 236	207	(D)	59	45 610	109	110 196	42	36 623	203	(D)	5042
11	78 185	31	131 674	5	14 634	12	48 136	5	20 466	37	218 251	
29	31 388	59	57 578	20	24 865	43	45 926	9	9 952	60	61 305	
17	5 361	47	15 245	12	3 775	18	5 037	13	4 442	45	14 660	
13	1 834	20	2 828	8	1 223	10	1 394	8	1 240	27	4 184	
15	696	39	1 905	12	(D)	23	1 312	7	(D)	23	1 336	
4	772	11	(D)	2	(D)	3	8 391	-	(D)	11	(D)	
284	342 900	276	(D)	208	104 555	270	152 438	132	43 324	254	(D)	5043
13	246 166	14	74 407	11	54 447	11	63 926	3	10 367	25	155 992	
39	36 716	59	53 354	21	19 283	32	34 112	17	13 377	43	40 734	
77	24 947	86	27 343	60	17 631	67	22 236	32	9 680	81	27 168	
67	9 552	68	9 699	57	8 283	72	10 336	48	7 210	56	8 292	
79	4 472	41	2 661	51	2 883	70	3 143	30	(D)	41	2 609	
9	21 047	8	(D)	8	2 028	18	18 685	2	(D)	8	(D)	
248	187 885	253	308 204	126	(D)	231	264 389	73	(D)	180	272 721	5044
18	71 383	36	185 930	13	52 518	22	165 987	9	38 238	33	183 032	
68	67 825	77	81 467	31	30 253	67	70 031	33	35 094	43	44 950	
58	19 813	54	17 206	33	10 665	54	17 319	12	4 036	44	14 914	
30	4 291	39	5 777	21	3 199	39	5 828	6	981	23	3 370	
64	3 843	38	2 172	26	(D)	43	2 484	13	(D)	30	1 951	
10	20 730	9	15 652	2	(D)	6	2 740	-	(D)	7	24 504	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
	GROCERIES AND RELATED PRODUCTS--CON.								
5045	CONFECTIONERY. . . . .	1 998	1 029 769	106	50 056	432	256 771	364	261 156
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	65	348 218	3	15 787	25	98 670	13	154 047
	\$500,000 TO \$1,999,000. . . . .	400	360 040	20	17 345	94	89 198	60	55 668
	\$200,000 TO \$499,000. . . . .	528	165 361	29	9 074	120	38 087	96	30 168
	\$100,000 TO \$199,000. . . . .	434	63 880	25	3 593	85	12 944	87	12 773
	LESS THAN \$100,000. . . . .	501	29 144	26	1 781	88	5 406	98	5 784
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	70	63 126	3	2 476	20	12 466	10	2 716
5046	FISH AND SEAFOODS. . . . .	1 534	856 352	288	173 165	265	189 967	112	77 899
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	90	304 150	19	73 424	21	74 043	10	37 584
	\$500,000 TO \$1,999,000. . . . .	355	332 587	67	60 702	87	80 367	23	21 455
	\$200,000 TO \$499,000. . . . .	422	134 557	80	24 717	81	26 102	28	9 718
	\$100,000 TO \$199,000. . . . .	296	43 923	58	8 472	36	5 277	18	2 771
	LESS THAN \$100,000. . . . .	330	17 775	61	3 814	39	(D)	30	1 513
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	41	23 360	3	2 036	1	(D)	3	4 858
5047	MEAT AND MEAT PRODUCTS. . . . .	5 041	7 395 047	397	737 291	1 420	2 323 829	940	1 815 709
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	780	4 912 754	101	511 566	229	1 606 834	163	1 355 845
	\$500,000 TO \$1,999,000. . . . .	1 616	1 651 464	132	140 445	479	485 463	299	309 880
	\$200,000 TO \$499,000. . . . .	1 327	430 771	100	33 317	375	122 190	252	80 794
	\$100,000 TO \$199,000. . . . .	638	95 282	39	5 966	186	27 709	101	14 622
	LESS THAN \$100,000. . . . .	528	31 264	19	964	116	6 717	100	6 199
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	152	273 512	6	45 033	35	74 916	25	48 369
5048	FRESH FRUITS AND VEGETABLES. . . . .	5 284	3 972 937	414	235 646	1 073	766 061	792	669 750
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	448	1 717 171	22	76 567	82	325 276	79	325 456
	\$500,000 TO \$1,999,000. . . . .	1 541	1 521 754	112	103 870	307	291 420	214	224 169
	\$200,000 TO \$499,000. . . . .	1 292	423 383	100	31 483	300	98 079	196	66 069
	\$100,000 TO \$199,000. . . . .	904	131 471	95	13 702	181	26 014	141	21 344
	LESS THAN \$100,000. . . . .	927	55 121	74	4 540	174	10 356	144	8 587
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	172	124 037	11	5 484	29	14 916	18	24 125
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.†								
	COFFEE, TEA, AND SPICES. . . . .	520	1 225 687	40	39 529	203	771 411	71	50 521
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	83	1 040 195	7	27 807	41	672 150	6	26 934
	\$500,000 TO \$1,999,000. . . . .	87	81 995	8	7 590	38	38 639	16	(D)
	\$200,000 TO \$499,000. . . . .	126	39 350	10	2 872	43	14 264	17	5 268
	\$100,000 TO \$199,000. . . . .	97	13 793	5	656	39	(D)	11	1 570
	LESS THAN \$100,000. . . . .	108	5 729	9	(D)	35	1 990	18	994
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	19	44 625	1	(D)	7	(D)	3	(D)
	BREAD AND BAKED GOODS. . . . .	988	413 306	89	30 135	304	156 033	165	79 390
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	31	118 336	2	(D)	10	50 567	7	26 013
	\$500,000 TO \$1,999,000. . . . .	170	162 336	16	13 759	66	62 942	26	26 169
	\$200,000 TO \$499,000. . . . .	194	62 646	18	6 220	56	17 995	35	11 525
	\$100,000 TO \$199,000. . . . .	196	26 911	13	1 670	52	7 209	39	5 373
	LESS THAN \$100,000. . . . .	353	18 559	40	(D)	109	5 818	48	2 584
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	44	24 518	-	(D)	11	11 502	10	7 726
	FOOD AND BEVERAGE BASIC MATERIALS. . . . .	549	776 094	33	21 297	159	397 481	91	48 572
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	60	578 717	3	(D)	16	337 249	6	17 886
	\$500,000 TO \$1,999,000. . . . .	117	116 383	8	8 367	42	41 623	17	16 870
	\$200,000 TO \$499,000. . . . .	126	39 444	10	2 978	38	11 920	19	5 325
	\$100,000 TO \$199,000. . . . .	93	13 634	4	582	28	4 368	17	2 532
	LESS THAN \$100,000. . . . .	132	6 465	6	239	35	(D)	28	1 554
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	21	21 451	2	(D)	-	(D)	4	4 405
	OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . . . .	4 422	3 705 820	261	215 053	1 381	1 328 518	753	512 684
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	321	2 013 698	21	85 018	113	883 034	38	228 657
	\$500,000 TO \$1,999,000. . . . .	989	979 142	57	53 321	248	250 483	185	177 273
	\$200,000 TO \$499,000. . . . .	1 060	347 079	84	27 167	310	101 752	167	53 059
	\$100,000 TO \$199,000. . . . .	880	126 316	49	6 721	371	51 711	133	19 032
	LESS THAN \$100,000. . . . .	972	52 851	37	2 058	295	16 846	198	10 215
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	200	186 734	13	40 768	44	24 692	32	24 448
505	FARM PRODUCTS--RAW MATERIALS								
5052	COTTON . . . . .	324	1 974 211	8	(D)	8	23 828	3	(D)
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	136	1 794 935	1	(D)	1	(D)	-	-
	\$500,000 TO \$1,999,000. . . . .	93	99 089	3	2 668	6	6 825	2	(D)
	\$200,000 TO \$499,000. . . . .	42	13 520	-	-	1	(D)	-	-
	\$100,000 TO \$199,000. . . . .	23	3 350	3	(D)	-	-	1	-
	LESS THAN \$100,000. . . . .	23	1 053	1	(D)	-	-	1	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	7	62 264	-	-	-	(D)	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967—Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
130	63 526	355	(D)	140	50 748	196	86 273	76	25 805	199	(D)	5045
5	21 306	5	(D)	2	(D)	3	6 248	-	-	9	28 956	
26	25 686	76	61 396	28	23 550	36	33 479	18	16 138	42	37 580	
26	7 788	114	35 789	35	10 598	50	15 969	16	4 905	42	12 983	
31	4 517	82	11 999	29	4 179	38	5 458	13	1 835	44	6 582	
38	2 163	72	4 119	39	2 426	60	3 350	24	1 366	56	2 749	
4	2 066	6	(D)	7	(D)	9	21 769	5	1 561	6	(D)	
20	(D)	445	167 418	62	(D)	151	79 952	16	(D)	175	(D)	5046
1	(D)	12	32 366	-	-	10	29 396	-	-	17	55 159	
2	(D)	80	72 499	13	14 050	27	26 025	7	(D)	49	48 723	
6	1 920	115	36 346	17	4 918	46	15 112	5	1 572	44	14 152	
5	876	107	15 558	13	2 050	32	4 717	1	(D)	26	(D)	
6	305	111	5 741	17	616	29	1 349	3	89	34	(D)	
-	(D)	20	4 908	2	(D)	7	3 353	-	-	5	5 415	
324	326 522	467	490 147	198	146 279	423	372 480	177	163 277	695	1 019 513	5047
48	199 960	55	264 949	18	60 481	41	167 836	16	81 687	109	663 596	
79	73 909	156	156 144	54	49 364	125	128 629	55	55 536	237	252 094	
90	29 797	129	40 742	58	19 936	102	31 508	46	15 124	175	57 363	
44	6 425	64	9 784	36	5 363	61	9 069	24	3 584	83	12 760	
51	3 183	48	2 668	29	1 706	77	4 708	31	1 769	57	3 350	
12	13 248	15	15 860	3	9 429	17	30 730	5	5 577	34	30 350	
287	232 359	775	507 591	287	165 591	530	365 771	232	175 356	894	854 812	5048
27	98 962	53	180 315	15	58 023	40	148 126	20	65 938	110	438 508	
97	97 148	222	224 895	62	59 871	147	150 662	79	73 649	301	296 070	
62	20 751	173	56 701	73	23 467	114	36 298	61	19 815	213	70 720	
45	6 510	137	19 745	49	7 061	82	11 496	36	5 451	138	20 148	
48	2 702	155	9 176	74	4 219	128	7 401	27	1 807	103	6 333	
8	6 286	35	16 759	14	12 950	19	11 788	9	8 696	29	23 033	
21	11 669	49	16 818	14	13 878	49	170 043	16	3 456	57	148 362	5049
2	(D)	1	(D)	2	(D)	8	155 085	-	-	16	139 349	
1	(D)	9	7 271	3	2 228	7	7 704	2	(D)	3	2 710	
7	2 209	18	5 363	3	1 081	13	3 792	3	808	12	3 693	
2	(D)	11	1 725	5	641	7	1 016	5	706	12	1 681	
7	335	10	(D)	1	(D)	13	(D)	3	(D)	12	(D)	
2	(D)	-	-	-	-	1	(D)	3	539	2	(D)	
50	27 154	113	42 184	48	15 217	56	20 402	70	15 401	93	27 390	
2	(D)	3	10 395	2	(D)	3	(D)	-	-	2	(D)	
15	14 965	17	16 188	6	4 060	8	7 336	5	5 086	11	11 831	
9	2 923	25	8 016	11	3 875	8	2 474	14	4 700	18	4 918	
9	1 251	23	2 970	8	1 066	13	1 960	22	3 089	17	2 323	
14	565	42	2 164	17	1 005	22	(D)	26	1 438	35	1 700	
1	(D)	3	2 451	4	(D)	2	(D)	3	1 088	10	(D)	
40	40 062	54	77 329	29	40 408	41	37 969	27	7 094	75	105 882	
3	(D)	9	54 746	6	31 256	5	20 196	-	-	12	80 069	
6	4 848	12	13 114	7	5 886	10	12 276	4	2 920	11	10 479	
12	3 974	9	2 497	5	1 702	10	3 612	6	2 140	17	5 296	
10	1 402	5	694	6	898	7	847	6	752	10	1 559	
7	307	17	(D)	4	(D)	7	(D)	8	389	20	(D)	
2	(D)	2	(D)	1	(D)	2	(D)	3	893	5	(D)	
263	166 285	483	384 853	216	136 684	365	282 773	157	74 775	543	604 195	
16	63 269	31	143 333	16	49 254	26	156 776	7	25 330	53	379 027	
69	64 138	144	153 396	50	54 417	57	57 850	29	25 578	150	142 686	
66	23 143	124	40 962	53	17 443	91	30 230	39	12 485	126	40 838	
33	4 853	61	9 057	37	5 498	67	10 289	37	5 467	92	13 688	
69	3 624	98	5 441	48	2 615	96	4 808	33	1 710	98	5 534	
10	7 258	25	32 664	12	7 457	28	22 820	12	4 205	24	22 422	
-	-	78	268 469	99	882 246	105	552 089	6	32 336	17	191 767	5052
-	-	27	236 295	45	833 285	45	479 271	5	(D)	12	186 984	
-	-	26	26 861	29	31 555	22	22 906	1	(D)	4	(D)	
-	-	11	3 958	16	5 184	13	3 958	-	-	1	(D)	
-	-	7	1 004	3	399	10	1 454	-	-	-	-	
-	-	7	(D)	3	(D)	11	536	-	-	-	-	
-	-	-	(D)	3	11 698	4	43 964	-	-	-	-	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
	FARM PRODUCTS--RAW MATERIALS--CON.								
5053	GRAIN. . . . .	2 013	11 499 337	12	(O)	72	2 785 284	474	2 125 485
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	635	10 407 867	2	(O)	35	2 740 229	163	1 838 593
	\$500,000 TO \$1,999,000. . . . .	722	746 705	2	(D)	8	(D)	190	206 578
	\$200,000 TO \$499,000. . . . .	321	111 874	2	(D)	16	5 101	70	23 989
	\$100,000 TO \$199,000. . . . .	134	20 472	2	(D)	6	(D)	16	2 235
	LESS THAN \$100,000. . . . .	133	7 673	3	135	4	(O)	27	1 552
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	68	204 746	1	(D)	3	(D)	8	52 538
5054	LIVESTOCK. . . . .	563	836 034	11	5 123	38	36 540	87	(O)
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	97	531 837	-	-	4	12 361	17	145 614
	\$500,000 TO \$1,999,000. . . . .	192	200 326	4	3 982	10	12 376	31	29 631
	\$200,000 TO \$499,000. . . . .	123	41 195	2	(O)	11	3 816	20	7 001
	\$100,000 TO \$199,000. . . . .	55	8 230	3	480	6	804	9	1 326
	LESS THAN \$100,000. . . . .	70	3 551	2	(D)	7	(D)	6	357
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	26	50 895	-	-	-	(D)	4	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.: HIDES, SKINS, AND PELTS. . . . .	489	619 874	13	58 582	247	335 815	60	66 251
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	63	357 096	3	13 653	36	212 244	6	46 291
	\$500,000 TO \$1,999,000. . . . .	139	144 068	-	-	80	88 479	11	11 390
	\$200,000 TO \$499,000. . . . .	120	40 837	2	(D)	60	20 460	18	(D)
	\$100,000 TO \$199,000. . . . .	53	8 030	3	389	28	4 323	8	1 278
	LESS THAN \$100,000. . . . .	96	5 798	4	228	35	1 978	15	857
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	18	64 045	1	(D)	8	8 331	2	(O)
	LEAF TOBACCO. . . . .	172	569 673	8	(D)	14	44 330	7	(O)
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	32	485 258	1	(D)	6	39 169	-	-
	\$500,000 TO \$1,999,000. . . . .	42	45 154	2	(D)	3	3 033	3	(D)
	\$200,000 TO \$499,000. . . . .	35	12 014	4	1 468	2	(D)	4	(D)
	\$100,000 TO \$199,000. . . . .	10	1 298	1	(D)	-	-	-	-
	LESS THAN \$100,000. . . . .	37	1 393	-	-	2	(O)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	16	24 556	-	-	1	(D)	-	-
	WOOL, WOOL TOPS, AND MOHAIR. . . . .	184	309 176	71	205 290	43	58 670	9	2 549
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	29	171 496	19	117 253	7	38 391	-	-
	\$500,000 TO \$1,999,000. . . . .	62	55 884	22	20 679	18	17 088	2	(D)
	\$200,000 TO \$499,000. . . . .	37	13 138	16	5 854	5	1 596	2	(O)
	\$100,000 TO \$199,000. . . . .	26	4 162	7	1 151	4	591	3	527
	LESS THAN \$100,000. . . . .	23	(O)	7	(O)	6	197	2	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	7	(D)	-	(D)	3	807	-	-
	OTHER RAW FARM PRODUCTS. . . . .	299	367 945	6	(O)	53	67 910	40	32 009
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	29	256 334	1	(D)	9	49 567	5	18 018
	\$500,000 TO \$1,999,000. . . . .	72	70 424	2	(D)	13	13 231	12	9 909
	\$200,000 TO \$499,000. . . . .	62	19 078	-	-	12	3 833	7	2 172
	\$100,000 TO \$199,000. . . . .	45	6 158	1	(D)	2	(D)	5	736
	LESS THAN \$100,000. . . . .	71	3 581	2	(O)	15	857	10	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	20	12 370	-	-	2	(D)	1	(D)
506	ELECTRICAL GOODS								
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES; WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	219	192 263	20	28 339	44	25 734	39	54 306
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	18	114 812	1	(D)	4	14 987	7	43 494
	\$500,000 TO \$1,999,000. . . . .	46	51 231	8	9 166	6	5 151	6	6 371
	\$200,000 TO \$499,000. . . . .	42	13 711	2	(D)	7	2 615	9	2 670
	\$100,000 TO \$199,000. . . . .	44	6 229	1	(D)	13	1 949	7	(O)
	LESS THAN \$100,000. . . . .	57	2 869	7	435	11	485	9	442
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	12	3 411	1	(D)	3	547	1	(O)
	WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES. . . . .	233	191 729	13	17 559	48	39 597	40	32 161
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	19	84 878	1	(O)	3	13 418	3	(O)
	\$500,000 TO \$1,999,000. . . . .	56	61 414	3	2 879	15	18 504	14	15 722
	\$200,000 TO \$499,000. . . . .	66	21 289	4	1 239	12	3 989	7	2 433
	\$100,000 TO \$199,000. . . . .	39	5 712	1	(D)	7	976	7	1 112
	LESS THAN \$100,000. . . . .	49	2 141	4	121	10	(O)	9	429
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	4	16 295	-	(D)	1	(O)	-	(D)
	WITHOUT HOUSEWARES OR MAJOR APPLIANCES . . . . .	4 509	5 311 121	333	311 833	985	998 364	851	1 123 833
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	740	3 086 894	49	158 137	126	517 003	161	713 007
	\$500,000 TO \$1,999,000. . . . .	1 608	1 675 350	105	110 038	338	344 063	313	325 829
	\$200,000 TO \$499,000. . . . .	993	333 059	91	30 493	246	82 383	166	55 193
	\$100,000 TO \$199,000. . . . .	486	71 055	41	5 962	108	16 129	85	12 223
	LESS THAN \$100,000. . . . .	551	28 889	42	2 110	140	7 480	103	5 042
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	131	115 874	5	5 093	27	31 306	23	12 539

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967-Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
664	3 023 975	115	245 436	85	552 735	330	1 395 513	91	214 655	170	(D)	5053
202	2 674 006	25	187 801	33	512 936	81	1 207 809	21	(D)	73	1 075 515	
251	258 694	32	34 655	18	17 177	130	129 621	36	36 761	55	53 931	
100	35 912	24	8 645	12	4 223	54	18 340	12	(D)	31	10 630	
52	7 777	8	1 271	6	894	25	4 201	13	2 047	6	928	
43	2 481	10	544	4	338	29	1 475	8	(D)	5	(D)	
16	45 105	16	12 520	12	17 167	11	34 067	1	(D)	-	(D)	
160	227 200	67	68 652	44	60 943	84	130 175	26	43 856	46	(D)	5054
30	129 602	8	33 218	7	45 775	15	93 412	8	35 636	8	36 219	
74	79 328	22	23 224	9	9 653	23	22 031	5	4 982	14	15 119	
26	(D)	19	6 403	11	3 595	20	7 026	7	2 207	7	1 753	
12	1 774	3	419	8	1 391	7	993	-	-	7	1 043	
16	758	7	506	7	(D)	15	815	4	(D)	6	332	
2	(D)	8	4 882	2	(D)	4	5 898	2	(D)	4	(D)	
47	36 418	24	15 837	14	13 346	34	41 024	17	12 010	33	40 591	5059
5	23 787	2	(D)	2	(D)	4	26 568	-	-	5	17 304	
8	6 601	3	2 125	4	3 886	8	8 195	8	7 286	17	16 106	
11	3 987	9	3 268	2	(D)	9	3 145	2	(D)	7	2 307	
8	1 150	2	(D)	-	-	3	413	1	(D)	-	-	
13	(D)	7	437	5	452	8	(D)	6	317	3	(D)	
2	(D)	1	(D)	1	(D)	2	(D)	-	(D)	1	(D)	
1	(D)	94	378 320	43	89 006	4	(D)	-	-	1	(D)	
-	-	16	335 026	8	61 159	1	(D)	-	-	-	-	
-	-	18	20 077	16	17 565	-	-	-	-	-	-	
1	(D)	15	5 654	7	2 105	2	(D)	-	-	-	-	
-	-	5	618	4	(D)	-	-	-	-	-	-	
-	-	27	990	6	250	1	(D)	-	-	1	(D)	
-	-	13	15 955	2	(D)	-	-	-	-	-	-	
12	11 281	11	5 655	8	(D)	15	9 362	4	(D)	11	12 478	
1	(D)	-	-	-	-	1	(D)	-	-	1	(D)	
3	3 801	5	3 510	2	(D)	5	2 896	1	(D)	4	4 085	
2	(D)	2	(D)	1	(D)	5	2 009	1	(D)	3	961	
5	804	2	(D)	2	(D)	2	(D)	-	-	1	(D)	
-	-	-	-	3	180	1	(D)	2	(D)	2	(D)	
1	(D)	2	(D)	-	-	1	(D)	-	-	-	(D)	
37	14 147	62	152 074	30	12 266	37	59 053	12	(D)	22	16 274	
2	(D)	5	(D)	-	-	5	38 712	1	(D)	1	(D)	
6	4 530	14	13 783	9	9 025	9	10 900	3	(D)	4	4 930	
9	2 325	12	3 840	6	1 876	11	3 472	2	(D)	3	(D)	
10	1 388	8	1 182	5	(D)	4	490	2	(D)	8	918	
10	457	14	682	8	451	6	(D)	2	(D)	4	205	
-	(D)	9	(D)	2	(D)	2	(D)	2	(D)	2	(D)	
13	16 228	22	22 816	17	17 437	23	8 336	16	4 026	25	15 041	5063
3	13 692	1	(D)	1	(D)	-	-	-	-	1	(D)	
2	(D)	9	11 250	4	5 136	3	4 537	2	(D)	6	5 970	
1	(D)	6	1 823	4	1 398	7	2 486	3	1 021	3	727	
4	585	1	(D)	3	(D)	6	(D)	3	(D)	6	840	
3	137	4	228	5	127	6	379	7	423	5	213	
-	-	1	(D)	-	-	1	(D)	1	(D)	4	(D)	
14	18 503	36	34 775	10	1 875	27	15 341	6	3 785	39	28 133	
2	(D)	3	22 140	-	-	3	(D)	-	-	4	19 107	
5	6 806	8	8 226	1	(D)	3	(D)	2	(D)	5	3 293	
4	1 424	11	3 153	2	(D)	12	4 188	1	(D)	13	4 140	
-	-	5	807	3	500	7	914	1	(D)	8	1 124	
3	(D)	7	(D)	4	140	2	(D)	1	(D)	9	(D)	
-	(D)	2	(D)	-	-	-	-	1	(D)	-	(D)	
330	409 983	592	759 210	232	266 894	437	500 325	175	166 663	574	774 016	
63	254 257	109	473 303	43	157 182	69	261 429	18	78 650	102	473 926	
105	115 356	213	224 141	85	81 472	178	188 285	65	67 555	206	218 611	
71	24 165	118	39 988	59	20 517	82	26 896	45	14 478	115	38 946	
43	6 156	63	9 277	16	2 155	43	6 062	24	3 825	63	9 266	
38	2 102	71	3 564	23	(D)	43	2 466	23	(D)	68	3 510	
10	7 947	18	8 937	6	(D)	22	15 187	-	(D)	20	29 757	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
	ELECTRICAL GOODS--CON.								
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	2 299	5 717 819	118	250 672	584	1 517 248	400	1 150 885
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	651	4 792 211	28	203 929	156	1 234 156	123	1 003 280
	\$500,000 TO \$1,999,000. . . . .	544	570 509	36	35 560	148	152 853	81	86 927
	\$200,000 TO \$499,000. . . . .	406	130 219	22	7 025	93	30 281	65	20 310
	\$100,000 TO \$199,000. . . . .	281	41 371	9	1 317	78	11 613	58	8 530
	LESS THAN \$100,000. . . . .	349	19 520	21	(0)	89	5 122	63	3 067
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	68	163 989	2	(0)	20	83 223	10	28 771
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	4 116	2 209 164	247	138 148	1 018	719 422	688	322 962
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	178	836 866	17	58 787	61	342 130	21	99 239
	\$500,000 TO \$1,999,000. . . . .	832	767 998	49	45 031	239	232 613	126	117 324
	\$200,000 TO \$499,000. . . . .	1 145	360 162	66	19 211	234	75 705	223	68 797
	\$100,000 TO \$199,000. . . . .	840	121 776	53	7 354	195	28 338	137	19 751
	LESS THAN \$100,000. . . . .	976	49 178	53	2 450	255	12 634	162	8 738
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	145	73 184	9	(0)	34	28 002	19	9 113
507	HARDWARE; PLUMBING; HEATING EQUIP.; SUPPLIES								
5072	HARDWARE:								
	GENERAL-LINE HARDWARE. . . . .	591	2 165 472	35	89 104	140	341 318	107	508 802
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	262	1 669 591	16	64 404	46	195 964	46	421 877
	\$500,000 TO \$1,999,000. . . . .	324	447 276	19	24 700	92	(0)	60	(0)
	\$200,000 TO \$499,000. . . . .	-	-	-	-	-	-	-	-
	\$100,000 TO \$199,000. . . . .	-	-	-	-	-	-	-	-
	LESS THAN \$100,000. . . . .	-	-	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	5	48 605	-	-	2	(0)	1	(0)
	SPECIALTY-LINE HARDWARE. . . . .	2 922	1 031 695	182	(0)	865	262 052	506	185 341
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	27	110 851	2	(0)	4	10 629	5	31 759
	\$500,000 TO \$1,999,000. . . . .	621	463 053	41	30 804	153	109 612	103	74 134
	\$200,000 TO \$499,000. . . . .	919	300 965	52	16 283	275	90 368	172	55 547
	\$100,000 TO \$199,000. . . . .	578	84 777	40	5 746	194	28 831	82	11 987
	LESS THAN \$100,000. . . . .	688	36 419	46	2 530	210	11 476	130	6 667
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	89	35 630	1	(0)	29	11 136	14	5 247
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES:								
	HEATING EQUIPMENT AND SUPPLIES. . . . .	1 800	899 147	169	71 408	406	179 161	425	239 883
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	55	173 817	1	(0)	10	31 652	19	59 897
	\$500,000 TO \$1,999,000. . . . .	502	456 527	47	41 523	98	84 957	119	113 484
	\$200,000 TO \$499,000. . . . .	568	187 170	54	16 776	125	40 634	149	49 301
	\$100,000 TO \$199,000. . . . .	300	44 299	33	4 836	86	12 817	62	8 989
	LESS THAN \$100,000. . . . .	333	18 036	29	1 584	81	4 672	68	3 641
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	42	19 298	5	(0)	6	4 429	8	4 571
	PLUMBING FIXTURES AND SUPPLIES. . . . .	3 517	3 329 453	269	204 675	890	642 996	641	747 575
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	373	1 379 763	20	61 924	58	206 556	84	376 566
	\$500,000 TO \$1,999,000. . . . .	1 470	1 479 792	105	106 901	324	304 892	279	288 498
	\$200,000 TO \$499,000. . . . .	891	298 778	78	26 965	258	84 624	139	47 531
	\$100,000 TO \$199,000. . . . .	408	59 976	37	5 451	145	21 233	70	10 176
	LESS THAN \$100,000. . . . .	325	18 239	26	1 561	99	5 722	57	3 215
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	50	92 905	3	1 873	6	19 969	12	21 589
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT; SUPPLIES:								
	AIR-CONDITIONING EQUIPMENT AND SUPPLIES. . . . .	1 255	746 573	66	32 808	245	146 701	183	106 830
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	64	223 885	3	11 212	14	54 233	9	31 261
	\$500,000 TO \$1,999,000. . . . .	362	339 523	15	11 495	60	58 658	56	52 634
	\$200,000 TO \$499,000. . . . .	365	120 716	24	7 449	67	21 524	45	15 353
	\$100,000 TO \$199,000. . . . .	196	29 242	13	1 916	49	7 263	37	5 213
	LESS THAN \$100,000. . . . .	219	11 496	9	(0)	48	2 438	31	1 550
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	49	21 711	2	(0)	7	2 585	5	819
	REFRIGERATION EQUIPMENT AND SUPPLIES. . . . .	858	384 874	47	(0)	150	90 126	146	63 742
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	23	96 794	4	15 887	7	35 475	4	15 084
	\$500,000 TO \$1,999,000. . . . .	182	161 501	13	9 926	31	31 651	37	28 430
	\$200,000 TO \$499,000. . . . .	245	77 823	10	3 013	36	11 254	42	14 050
	\$100,000 TO \$199,000. . . . .	179	25 975	11	1 557	28	4 144	27	3 667
	LESS THAN \$100,000. . . . .	207	10 736	7	(0)	42	2 032	34	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	22	12 045	2	(0)	6	5 570	2	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967—Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
164	386 281	281	709 902	111	256 480	182	472 598	91	162 420	368	811 333	5064
49	319 441	87	604 362	40	218 658	63	406 788	25	127 756	80	673 841	
33	35 453	70	78 779	27	29 007	36	39 838	22	21 119	91	90 973	
32	10 164	52	16 900	16	5 040	34	10 738	15	4 351	77	25 410	
24	3 451	31	4 503	12	1 647	20	3 003	7	1 042	42	6 265	
20	1 315	34	1 924	11	(D)	25	1 298	18	1 032	68	3 704	
6	16 457	7	3 434	5	(D)	4	10 933	4	7 120	10	11 140	
278	122 836	542	233 935	187	52 158	377	158 082	161	52 450	618	409 171	5065
10	(D)	16	58 990	-	-	11	39 315	1	(D)	41	187 557	
35	30 679	110	97 735	22	19 084	71	61 804	37	31 056	143	132 672	
91	27 130	152	47 618	64	19 299	112	35 750	32	9 899	171	56 753	
65	9 305	100	14 753	63	9 291	74	10 699	40	5 385	113	16 900	
61	2 850	147	7 202	36	(D)	90	4 804	44	3 881	128	6 607	
16	4 609	17	7 637	2	(D)	19	5 710	7	1 333	22	8 682	
38	263 985	79	230 951	40	218 838	55	204 776	15	46 182	82	261 516	
29	240 983	38	174 897	23	187 699	25	158 627	7	33 434	32	191 706	
9	(D)	40	(D)	16	(D)	30	(D)	8	(D)	50	(D)	
-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	
-	(D)	1	(D)	1	(D)	-	(D)	-	(D)	-	(D)	
168	59 997	324	133 881	103	44 842	228	78 230	81	26 172	465	(D)	
1	(D)	10	35 165	1	(D)	2	(D)	-	-	2	(D)	
43	32 156	73	51 251	28	20 956	45	36 205	18	14 934	117	93 001	
61	19 078	87	29 822	31	9 836	75	24 714	24	8 028	142	47 289	
23	3 499	62	9 232	17	2 560	44	6 639	16	2 021	100	14 262	
34	1 746	76	4 223	24	868	58	2 862	20	916	90	5 131	
6	(D)	16	4 188	2	(D)	4	(D)	3	273	14	(D)	
177	80 677	234	113 178	54	33 652	116	61 701	69	34 357	150	85 130	5074
3	8 295	5	14 061	3	7 442	5	18 914	3	(D)	6	19 911	
55	47 386	71	66 855	20	20 029	28	25 200	16	13 022	48	44 071	
52	17 945	76	24 275	12	3 855	37	13 023	20	7 177	43	14 184	
24	3 570	36	5 029	10	1 536	20	3 118	12	1 896	17	2 508	
37	2 130	37	1 830	8	(D)	23	1 108	17	912	33	(D)	
6	1 351	9	1 128	1	(D)	3	338	1	(D)	3	(D)	
251	295 193	463	483 457	136	161 154	330	260 863	142	125 584	395	407 956	
32	138 101	61	213 296	23	80 491	22	67 149	13	41 659	60	194 021	
125	127 682	205	212 912	49	57 041	149	146 369	71	67 271	163	168 226	
53	18 148	109	36 217	39	12 446	92	30 811	32	11 302	91	30 734	
20	2 859	42	6 198	12	1 958	32	4 767	15	2 141	35	5 193	
16	904	38	2 254	11	(D)	26	1 180	10	(D)	42	2 240	
5	7 499	8	12 580	2	(D)	9	10 587	1	(D)	4	7 542	
91	55 046	219	157 372	87	60 123	172	94 889	49	21 755	143	71 049	5077
4	15 626	16	54 598	7	21 169	9	28 472	1	(D)	1	(D)	
29	28 610	75	67 540	26	26 510	44	40 291	11	10 926	46	42 859	
23	7 503	65	22 360	29	9 689	50	16 422	11	3 546	51	16 870	
12	1 738	27	4 045	8	1 186	30	4 532	4	659	16	2 690	
22	(D)	28	1 484	12	580	29	1 548	19	1 088	21	1 203	
1	(D)	8	7 345	5	989	10	3 624	3	(D)	8	(D)	
75	28 379	99	30 701	52	29 572	123	46 308	49	18 233	117	(D)	
2	(D)	1	(D)	1	(D)	1	(D)	2	(D)	1	(D)	
11	10 461	15	13 722	11	9 829	28	24 513	10	7 150	26	25 819	
29	9 698	28	9 244	13	3 920	43	13 652	8	2 232	36	10 760	
14	2 047	24	3 578	12	1 747	22	3 345	13	1 887	28	4 003	
19	1 039	28	1 468	14	(D)	26	1 100	13	(D)	24	1 343	
-	(D)	3	(D)	1	(D)	3	(D)	3	(D)	2	(D)	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
508	MACHINERY, EQUIPMENT, AND SUPPLIES								
5081	COMMERCIAL MACHINES AND EQUIPMENT; OFFICE MACHINES AND EQUIPMENT . . . . .	3 648	803 551	213	38 757	602	200 609	623	137 319
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	27	114 385	1	(D)	14	78 595	2	(D)
	\$500,000 TO \$1,999,000 . . . . .	272	232 051	11	8 010	54	46 498	56	46 135
	\$200,000 TO \$499,000 . . . . .	694	211 737	39	12 080	118	36 545	127	40 038
	\$100,000 TO \$199,000 . . . . .	920	130 277	58	7 989	140	20 160	178	24 673
	LESS THAN \$100,000 . . . . .	1 596	84 804	96	5 458	262	14 323	242	13 357
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	139	30 297	8	(D)	14	4 488	18	(D)
	RESTAURANT AND HOTEL SUPPLIES . . . . .	810	469 628	41	16 619	181	96 916	149	86 288
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	41	167 562	2	(D)	10	38 820	11	35 584
	\$500,000 TO \$1,999,000 . . . . .	200	191 117	9	8 352	37	34 557	33	31 356
	\$200,000 TO \$499,000 . . . . .	213	67 100	7	1 864	47	15 359	34	10 510
	\$100,000 TO \$199,000 . . . . .	151	22 120	11	1 620	30	4 375	37	5 407
	LESS THAN \$100,000 . . . . .	182	9 142	12	(D)	50	2 522	30	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	23	12 587	-	(D)	7	1 283	4	(D)
	STORE MACHINES AND FIXTURES . . . . .	1 473	655 707	97	36 049	328	126 945	276	147 860
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	50	196 184	3	10 660	12	30 141	14	58 139
	\$500,000 TO \$1,999,000 . . . . .	291	266 961	16	12 806	55	53 618	60	55 581
	\$200,000 TO \$499,000 . . . . .	353	110 610	22	7 017	84	26 145	64	19 015
	\$100,000 TO \$199,000 . . . . .	294	41 536	21	3 146	64	9 084	58	8 243
	LESS THAN \$100,000 . . . . .	453	23 872	33	(D)	108	5 432	72	3 619
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	32	16 544	2	(D)	5	2 525	8	3 263
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	3 022	3 652 157	182	(D)	475	551 033	446	522 037
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	516	2 249 040	20	69 823	66	327 934	72	301 697
	\$500,000 TO \$1,999,000 . . . . .	975	1 033 015	58	64 819	146	154 043	164	173 846
	\$200,000 TO \$499,000 . . . . .	615	205 157	43	14 788	105	34 668	81	26 664
	\$100,000 TO \$199,000 . . . . .	350	51 347	17	2 502	72	10 157	49	7 335
	LESS THAN \$100,000 . . . . .	473	21 991	32	1 418	75	4 034	62	2 657
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	93	91 607	12	(D)	11	20 197	18	9 838
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 498	1 109 754	66	(D)	183	197 442	324	244 363
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	105	395 924	5	16 585	27	102 495	20	70 551
	\$500,000 TO \$1,999,000 . . . . .	492	486 803	20	18 186	64	68 629	120	118 887
	\$200,000 TO \$499,000 . . . . .	391	126 350	17	4 631	44	13 723	80	26 832
	\$100,000 TO \$199,000 . . . . .	224	33 410	7	1 082	17	2 557	43	6 459
	LESS THAN \$100,000 . . . . .	250	13 614	16	(D)	27	1 362	49	3 013
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	36	53 653	1	(D)	4	8 676	12	18 621
5084	INDUSTRIAL MACHINERY AND EQUIPMENT; FOOD-PROCESSING MACHINERY AND EQUIPMENT . . . . .	440	257 470	23	(D)	109	64 689	94	65 822
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	29	102 325	-	-	8	24 205	7	31 880
	\$500,000 TO \$1,999,000 . . . . .	104	98 232	8	7 837	28	26 964	23	21 798
	\$200,000 TO \$499,000 . . . . .	111	35 498	5	1 811	32	10 158	20	6 348
	\$100,000 TO \$199,000 . . . . .	71	9 935	5	(D)	11	(D)	16	2 256
	LESS THAN \$100,000 . . . . .	117	6 374	4	211	28	1 679	27	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	8	5 106	1	(D)	2	(D)	1	(D)
	GENERAL PURPOSE INDUSTRIAL MACH. & EQUIP. . . . .	1 682	1 046 468	104	55 185	367	194 117	366	238 849
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	76	381 329	2	(D)	17	50 847	13	88 211
	\$500,000 TO \$1,999,000 . . . . .	441	414 910	24	20 789	91	92 506	101	95 082
	\$200,000 TO \$499,000 . . . . .	465	152 912	35	11 479	99	32 052	96	31 569
	\$100,000 TO \$199,000 . . . . .	295	42 598	19	2 660	61	8 889	66	9 444
	LESS THAN \$100,000 . . . . .	360	19 183	23	1 315	92	4 871	75	3 727
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	45	35 536	1	(D)	7	4 952	15	10 816
	METALWORKING MACHINERY AND EQUIPMENT . . . . .	1 173	1 107 619	86	84 343	313	313 541	369	319 655
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	117	526 410	16	45 656	33	160 244	29	143 213
	\$500,000 TO \$1,999,000 . . . . .	406	415 881	21	23 722	100	105 152	125	126 037
	\$200,000 TO \$499,000 . . . . .	298	98 231	18	6 145	94	31 612	92	30 317
	\$100,000 TO \$199,000 . . . . .	172	24 881	17	2 762	46	6 484	62	8 637
	LESS THAN \$100,000 . . . . .	144	7 467	9	422	33	1 692	55	2 718
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	36	34 749	5	5 636	7	8 357	6	8 733
	MATERIALS-HANDLING EQUIPMENT . . . . .	1 061	708 886	64	59 452	193	127 554	275	192 175
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	74	226 066	4	(D)	14	41 998	21	71 354
	\$500,000 TO \$1,999,000 . . . . .	339	323 313	23	23 932	58	59 731	92	84 097
	\$200,000 TO \$499,000 . . . . .	286	92 872	18	6 111	41	13 265	77	26 557
	\$100,000 TO \$199,000 . . . . .	160	23 577	13	1 925	34	5 099	34	4 949
	LESS THAN \$100,000 . . . . .	175	9 430	5	258	41	2 080	44	2 359
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	27	33 628	1	(D)	5	5 381	7	2 859

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967-Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
324	65 784	552	110 136	211	36 193	384	70 960	194	31 538	545	112 255	
1	(0)	2	(0)	1	(0)	3	7 845	1	(0)	2	(0)	
21	19 355	50	46 271	10	8 041	24	19 166	6	5 808	40	32 767	
77	23 394	94	26 889	40	11 583	67	19 973	33	10 828	99	30 407	
74	10 697	117	16 491	58	8 078	85	12 458	43	6 062	167	23 669	
138	7 841	269	13 295	90	4 636	179	9 122	104	5 238	216	11 534	
13	(0)	20	(0)	12	(0)	26	2 396	7	(0)	21	(0)	
61	39 774	124	60 223	35	41 208	69	26 699	35	14 016	115	87 885	
4	14 157	4	9 903	1	(0)	1	(0)	1	(0)	7	35 592	
18	17 213	32	31 869	16	13 729	13	11 420	8	7 650	34	34 971	
20	6 412	36	11 410	6	2 110	24	7 249	7	2 209	32	9 977	
10	1 456	24	3 642	5	693	11	1 575	4	552	19	2 800	
8	(0)	26	(0)	7	(0)	17	(0)	14	661	18	1 032	
1	(0)	2	(0)	-	-	3	3 071	1	(0)	5	3 513	
117	68 716	185	111 170	71	21 844	129	48 523	70	19 461	200	75 139	
7	(0)	8	51 767	-	-	2	(0)	-	-	4	16 074	
30	29 882	42	36 452	18	14 865	24	21 252	10	9 568	36	32 937	
27	9 225	36	12 155	12	3 500	38	12 683	16	4 420	54	16 450	
21	2 720	39	5 423	13	1 835	23	3 198	16	2 299	39	5 588	
32	1 770	57	3 198	26	(0)	36	1 597	25	1 500	64	3 318	
-	(0)	3	2 175	2	(0)	6	(0)	3	1 674	3	772	
286	403 051	433	554 528	196	(0)	335	426 051	230	249 479	439	508 115	5082
71	275 961	84	341 396	41	199 910	58	272 372	35	150 620	69	309 327	
97	93 707	148	161 234	53	54 591	113	122 315	70	71 763	126	136 697	
46	15 127	97	32 994	38	13 055	62	20 563	57	18 334	86	28 964	
32	4 656	35	5 014	24	3 490	29	4 315	26	4 049	66	9 829	
32	1 501	59	2 839	33	1 653	66	2 444	34	1 570	80	3 875	
8	12 099	10	11 051	7	(0)	7	4 042	8	3 143	12	19 423	
241	188 309	174	113 216	70	48 078	145	75 581	84	40 573	211	(0)	5083
15	68 895	14	45 610	3	(0)	5	14 424	2	(0)	14	58 640	
87	90 020	47	45 399	27	27 034	49	42 063	15	12 585	63	64 000	
52	17 887	39	12 066	24	7 761	41	13 237	31	9 353	63	20 860	
41	5 788	43	6 255	5	728	16	2 366	14	2 042	38	6 133	
40	1 856	29	(0)	11	658	30	(0)	17	1 085	31	(0)	
6	3 863	2	(0)	-	(0)	4	(0)	5	(0)	2	(0)	
36	25 517	39	27 987	18	11 820	40	19 200	16	5 202	65	(0)	
3	9 830	6	19 165	3	(0)	1	(0)	-	-	1	(0)	
9	9 719	5	(0)	2	(0)	8	6 371	3	2 710	18	16 686	
8	2 702	9	2 736	8	2 627	10	3 176	5	1 367	14	4 573	
8	997	5	640	2	(0)	8	1 363	2	(0)	14	1 941	
7	(0)	13	573	2	(0)	13	(0)	6	(0)	17	(0)	
1	(0)	1	(0)	1	(0)	-	-	-	(0)	1	(0)	
116	78 754	176	100 039	73	45 614	178	167 826	68	41 681	234	124 403	
6	33 323	5	31 618	5	15 281	13	94 266	5	17 984	10	35 992	
30	28 204	44	41 002	21	20 903	53	48 876	11	11 505	66	56 043	
34	11 403	53	17 418	23	7 213	37	12 456	32	10 106	56	19 216	
23	(0)	24	3 376	7	(0)	35	5 081	10	(0)	50	7 226	
20	1 121	45	2 815	15	739	32	1 479	10	482	48	2 634	
3	(0)	5	3 810	2	(0)	8	5 668	-	(0)	4	3 292	
60	58 999	67	57 198	25	13 872	57	50 632	28	15 702	168	193 677	
8	28 199	7	21 978	1	(0)	4	12 047	1	(0)	18	110 309	
19	18 131	26	28 289	11	8 543	30	33 469	11	8 890	63	63 648	
20	6 737	17	5 215	2	(0)	12	3 413	5	2 023	38	(0)	
6	866	8	1 152	6	832	6	1 013	2	(0)	19	(0)	
7	(0)	8	(0)	1	(0)	3	(0)	6	379	22	1 194	
-	(0)	1	(0)	4	1 641	2	(0)	3	(0)	8	3 416	
84	60 830	120	67 061	53	41 923	92	57 980	31	15 189	149	86 722	
9	24 056	4	13 752	4	13 258	8	21 018	1	(0)	9	28 953	
26	26 695	41	38 877	20	22 644	28	25 251	12	9 479	39	32 607	
24	7 180	31	9 878	15	4 462	23	7 775	8	2 233	49	15 411	
10	1 512	21	3 076	6	951	11	1 423	4	501	27	4 141	
14	(0)	19	999	5	145	18	1 052	6	(0)	23	(0)	
1	(0)	4	479	3	463	4	1 461	-	(0)	2	(0)	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5084	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.								
	INDUSTRIAL MACHINERY AND EQUIPMENT--CON.								
	OIL WELLS; OIL REFINERY; PIPELINE EQUIP. . . . .	1 746	1 477 373	5	1 624	44	73 073	102	71 518
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	109	535 810	-	-	6	53 851	8	22 789
	\$500,000 TO \$1,999,000. . . . .	649	717 641	1	(0)	16	14 961	36	35 627
	\$200,000 TO \$499,000. . . . .	473	155 294	2	(0)	8	3 109	27	9 314
	\$100,000 TO \$199,000. . . . .	249	35 600	-	-	5	725	16	2 407
	LESS THAN \$100,000. . . . .	226	12 064	2	(0)	8	(0)	12	537
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	40	20 964	-	-	1	(0)	3	844
	OTHER INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 693	1 506 612	184	95 503	731	439 390	502	255 242
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	128	542 019	11	34 004	33	144 132	21	77 206
	\$500,000 TO \$1,999,000. . . . .	593	559 952	35	32 846	160	156 184	127	113 683
	\$200,000 TO \$499,000. . . . .	649	212 987	39	13 242	190	61 916	116	38 475
	\$100,000 TO \$199,000. . . . .	486	70 525	45	6 657	119	17 172	83	12 358
	LESS THAN \$100,000. . . . .	699	34 866	50	2 685	205	10 023	125	6 266
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	138	86 263	4	6 069	24	49 963	30	7 254
5085	INDUSTRIAL SUPPLIES:								
	GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	555	456 520	39	21 976	81	61 442	138	127 150
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	41	204 098	1	(0)	6	28 368	12	65 783
	\$500,000 TO \$1,999,000. . . . .	172	164 724	10	10 731	22	20 935	40	38 716
	\$200,000 TO \$499,000. . . . .	181	61 018	18	6 500	27	8 478	42	14 792
	\$100,000 TO \$199,000. . . . .	79	11 713	6	888	8	1 163	24	3 631
	LESS THAN \$100,000. . . . .	72	4 172	3	(0)	18	(0)	18	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	10	10 795	1	(0)	-	(0)	2	(0)
	MECHANICAL POWER TRANSMISSION EQUIPMENT. . . . .	1 046	720 333	54	32 446	183	151 913	237	195 223
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	42	159 508	2	(0)	12	45 411	13	52 680
	\$500,000 TO \$1,999,000. . . . .	447	407 945	19	18 351	94	87 531	117	113 742
	\$200,000 TO \$499,000. . . . .	324	108 464	23	7 963	44	15 040	60	21 123
	\$100,000 TO \$199,000. . . . .	114	17 358	2	(0)	18	2 685	17	2 533
	LESS THAN \$100,000. . . . .	90	5 517	6	354	13	(0)	24	1 285
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	29	21 541	2	(0)	2	(0)	6	3 860
	INDUSTRIAL VALVES, FITTINGS, EQUIPMENT								
	ESTABLISHMENTS OPERATED ENTIRE YEAR	719	696 482	54	40 216	137	152 200	161	168 630
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	96	313 614	2	(0)	22	74 186	27	91 623
	\$500,000 TO \$1,999,000. . . . .	276	289 179	27	26 552	59	63 531	54	59 243
	\$200,000 TO \$499,000. . . . .	170	56 615	10	3 601	28	8 390	38	13 532
	\$100,000 TO \$199,000. . . . .	86	12 112	10	1 283	11	1 616	19	2 748
	LESS THAN \$100,000. . . . .	77	3 885	5	(0)	15	(0)	22	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	14	21 077	-	(0)	2	(0)	1	(0)
	WEAVING SUPPLIES . . . . .	1 449	611 307	69	26 978	206	98 075	295	142 796
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	13	37 336	-	-	1	(0)	5	14 572
	\$500,000 TO \$1,999,000. . . . .	385	321 910	19	14 948	57	48 882	96	79 237
	\$200,000 TO \$499,000. . . . .	512	167 260	28	9 102	74	24 589	99	32 969
	\$100,000 TO \$199,000. . . . .	276	40 557	15	2 227	32	4 871	52	7 542
	LESS THAN \$100,000. . . . .	231	14 395	7	(0)	36	(0)	42	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	32	29 849	-	(0)	6	12 220	1	(0)
	OTHER INDUSTRIAL SUPPLIES. . . . .	3 889	2 713 053	299	183 173	890	499 088	938	825 367
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	258	1 054 976	17	59 971	45	158 917	95	407 597
	\$500,000 TO \$1,999,000. . . . .	1 177	1 141 474	86	84 220	234	225 007	306	302 811
	\$200,000 TO \$499,000. . . . .	945	310 708	81	26 038	219	70 460	228	77 570
	\$100,000 TO \$199,000. . . . .	609	89 945	54	8 181	156	22 657	142	21 289
	LESS THAN \$100,000. . . . .	797	40 166	54	2 827	216	10 835	149	7 346
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	103	75 784	7	1 936	20	11 212	18	8 754
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES:								
	DENTAL SUPPLIES. . . . .	655	314 757	33	22 695	173	85 596	114	55 064
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	12	36 869	2	(0)	4	11 871	3	8 084
	\$500,000 TO \$1,999,000. . . . .	217	188 131	11	9 436	47	43 253	38	33 147
	\$200,000 TO \$499,000. . . . .	180	59 879	8	2 561	49	15 668	31	10 729
	\$100,000 TO \$199,000. . . . .	92	13 500	3	422	32	4 842	8	1 176
	LESS THAN \$100,000. . . . .	146	6 761	9	(0)	40	(0)	33	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	8	9 617	-	(0)	1	(0)	1	(0)
	RELIGIOUS AND SCHOOL SUPPLIES. . . . .	859	474 104	49	20 174	222	96 083	201	124 626
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	52	198 260	2	(0)	8	27 092	13	66 339
	\$500,000 TO \$1,999,000. . . . .	170	161 253	8	8 760	38	36 806	32	31 179
	\$200,000 TO \$499,000. . . . .	201	65 964	14	4 127	53	17 636	45	15 214
	\$100,000 TO \$199,000. . . . .	166	23 969	4	600	50	7 483	45	6 517
	LESS THAN \$100,000. . . . .	245	12 375	20	961	69	3 627	57	2 912
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	25	12 283	1	(0)	4	3 439	9	2 465

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967-Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
128	58 307	25	16 328	62	36 153	1 082	993 852	160	107 703	138	118 815	
3	7 702	1	(0)	1	(0)	65	363 139	11	29 399	14	54 493	
39	29 276	10	(0)	25	24 603	416	497 412	62	59 262	44	46 917	
42	13 226	6	(0)	16	5 227	292	95 910	41	13 176	39	12 224	
25	3 663	4	576	8	1 115	140	19 817	29	4 250	22	3 047	
16	786	4	226	10	417	145	8 138	15	(0)	14	746	
3	3 654	-	(0)	2	(0)	24	9 436	2	(0)	5	1 388	
147	87 287	364	210 502	97	68 404	229	173 747	78	33 462	361	143 075	
10	39 622	20	79 060	8	30 043	13	97 226	3	10 015	9	30 711	
33	29 787	86	80 241	24	23 239	50	48 389	13	13 696	65	61 887	
36	11 270	86	27 993	26	8 256	56	18 430	15	5 432	85	27 973	
25	3 449	71	10 208	12	1 780	34	4 804	19	2 974	78	11 123	
26	1 258	76	3 998	23	1 114	65	3 258	25	1 027	104	5 237	
17	1 901	25	9 002	4	3 972	11	1 640	3	318	20	6 144	
42	22 128	57	66 707	42	55 158	58	41 052	23	12 277	75	48 630	
1	(0)	7	36 827	7	33 789	5	13 976	1	(0)	1	(0)	
11	11 899	24	22 886	17	17 002	18	18 079	6	5 538	24	18 938	
12	4 225	12	3 599	10	3 466	21	6 774	7	2 250	32	10 934	
5	771	7	879	5	789	7	1 076	7	1 085	10	1 431	
12	(0)	6	(0)	3	112	5	(0)	1	(0)	6	397	
1	(0)	1	(0)	-	-	2	(0)	1	(0)	2	(0)	
73	48 084	127	83 962	44	36 040	108	69 320	47	19 631	173	83 714	
3	9 410	3	15 017	3	9 898	4	17 678	-	-	2	(0)	
32	29 863	57	49 035	19	18 537	38	34 478	15	10 433	56	45 975	
23	7 259	35	10 924	13	4 706	41	13 144	20	6 810	65	21 495	
7	1 048	19	2 888	4	(0)	17	2 688	10	(0)	20	2 993	
8	504	10	(0)	3	(0)	8	(0)	1	(0)	17	1 055	
-	-	3	(0)	2	(0)	-	(0)	1	(0)	13	(0)	
35	25 894	67	59 407	30	32 019	104	98 990	19	15 286	112	103 840	
1	(0)	10	25 094	5	15 451	17	53 573	1	(0)	11	34 647	
18	15 744	26	25 055	12	12 698	28	31 420	6	8 131	46	46 805	
5	1 697	25	7 809	7	2 053	28	9 716	7	2 288	22	7 529	
4	521	4	(0)	3	(0)	16	2 260	2	(0)	17	2 386	
6	(0)	1	(0)	2	(0)	11	552	3	100	12	(0)	
1	(0)	1	(0)	1	(0)	4	1 469	-	-	4	(0)	
143	59 905	190	64 525	91	36 388	231	92 444	55	17 318	169	72 878	
-	-	-	-	2	(0)	3	(0)	1	(0)	1	(0)	
45	39 983	41	31 893	21	17 208	45	40 477	8	6 471	53	42 811	
40	12 287	75	24 630	33	10 823	87	28 548	17	5 521	59	18 791	
30	4 232	36	5 264	14	2 018	57	8 435	12	1 846	28	4 122	
26	(0)	31	1 825	18	1 013	32	2 011	15	1 047	24	1 402	
2	(0)	7	913	3	(0)	7	(0)	2	(0)	4	(0)	
254	211 217	398	283 569	139	81 211	308	193 924	119	56 738	544	378 766	
23	90 862	26	107 590	5	11 743	18	67 847	3	15 989	26	134 460	
79	72 048	129	128 327	37	38 074	93	89 871	28	23 475	185	177 641	
49	15 819	93	29 881	43	14 284	64	20 399	34	11 104	134	45 153	
37	5 236	62	9 191	24	3 629	42	5 897	23	3 628	69	10 237	
57	(0)	75	3 645	25	1 283	82	4 424	27	(0)	112	5 558	
9	(0)	13	4 935	5	12 198	9	5 486	4	(0)	18	5 717	
48	24 446	74	33 420	36	14 178	51	20 476	29	12 892	97	45 990	
-	-	1	(0)	1	(0)	-	-	-	-	1	(0)	
22	19 541	24	19 816	9	7 333	19	15 178	10	9 448	37	30 979	
12	3 855	27	9 284	12	3 597	7	2 609	7	2 429	27	9 147	
6	846	6	872	6	798	10	1 489	5	734	16	2 321	
8	204	13	538	8	(0)	13	(0)	7	281	15	(0)	
-	-	3	(0)	-	-	2	(0)	-	-	1	(0)	
79	61 315	86	46 735	48	26 572	59	37 082	39	29 301	76	32 216	
9	33 526	4	10 645	4	11 503	4	19 106	4	13 960	4	(0)	
22	19 375	24	24 200	13	10 763	11	9 369	10	9 922	12	10 879	
16	4 989	18	6 331	9	2 714	16	4 914	11	3 773	19	6 266	
15	2 068	15	1 994	5	797	9	1 383	6	848	17	2 279	
16	(0)	22	(0)	16	(0)	16	(0)	7	(0)	22	(0)	
1	(0)	3	(0)	1	(0)	3	(0)	1	(0)	2	(0)	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.								
	PROFESSIONAL EQUIPMENT AND SUPPLIES--CON.								
	SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES . . . . .	1 252	1 115 096	70	63 069	339	263 666	194	199 479
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	111	574 976	9	41 085	22	118 739	22	130 254
	\$500,000 TO \$1,999,000 . . . . .	357	361 409	19	17 216	78	78 106	45	45 073
	\$200,000 TO \$499,000 . . . . .	286	91 078	8	2 350	80	25 973	52	16 081
	\$100,000 TO \$199,000 . . . . .	167	23 986	10	1 517	55	8 247	25	3 454
	LESS THAN \$100,000 . . . . .	310	15 847	24	(0)	99	5 145	47	2 584
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	21	47 800	-	(0)	5	27 456	3	2 033
	OPTICAL AND OPHTHALMIC GOODS . . . . .	961	310 261	53	15 932	279	110 526	190	51 001
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	14	50 830	1	(0)	4	17 400	1	(0)
	\$500,000 TO \$1,999,000 . . . . .	144	121 167	9	5 971	55	49 961	25	20 802
	\$200,000 TO \$499,000 . . . . .	249	77 518	15	4 735	78	24 932	47	14 653
	\$100,000 TO \$199,000 . . . . .	223	32 128	4	(0)	66	9 395	49	(0)
	LESS THAN \$100,000 . . . . .	311	16 167	24	1 220	71	4 015	64	3 298
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	20	12 451	-	-	5	4 823	4	2 962
	OTHER PROFESSIONAL EQUIPMENT . . . . .	906	678 747	50	40 717	212	208 683	171	141 017
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	90	354 630	8	24 129	26	136 532	20	72 937
	\$500,000 TO \$1,999,000 . . . . .	196	210 762	10	11 298	44	45 748	45	49 832
	\$200,000 TO \$499,000 . . . . .	227	73 964	13	4 108	51	16 338	33	10 625
	\$100,000 TO \$199,000 . . . . .	130	18 488	3	4 475	40	5 768	22	3 065
	LESS THAN \$100,000 . . . . .	220	10 760	14	(0)	45	(0)	45	2 344
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	43	10 143	2	(0)	6	(0)	6	2 214
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES;								
	BEAUTY AND BARBER SUPPLIES . . . . .	1 523	486 459	75	18 827	338	109 166	262	98 291
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	22	67 756	-	-	3	8 123	8	26 454
	\$500,000 TO \$1,999,000 . . . . .	238	202 107	11	8 460	59	54 529	44	31 273
	\$200,000 TO \$499,000 . . . . .	401	130 949	22	6 929	82	26 570	73	25 446
	\$100,000 TO \$199,000 . . . . .	317	46 040	15	2 130	75	10 794	56	7 989
	LESS THAN \$100,000 . . . . .	480	24 819	23	1 039	112	5 689	69	3 794
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	65	14 788	4	269	7	3 461	12	3 335
	CUSTODIAL SUPPLIES . . . . .	1 457	390 249	68	12 926	267	87 223	281	72 316
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	17	52 063	-	-	4	13 820	4	13 308
	\$500,000 TO \$1,999,000 . . . . .	177	148 601	3	2 368	43	36 015	28	21 598
	\$200,000 TO \$499,000 . . . . .	334	101 559	15	4 899	71	22 014	63	19 211
	\$100,000 TO \$199,000 . . . . .	336	48 576	15	2 153	56	7 820	75	10 806
	LESS THAN \$100,000 . . . . .	549	26 342	32	(0)	85	4 277	102	4 794
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	44	13 108	3	(0)	8	3 277	9	2 599
	LAUNDRY AND DRY CLEANING SUPPLIES . . . . .	886	390 871	49	23 685	181	90 171	145	68 336
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	22	67 968	1	(0)	8	25 229	4	12 453
	\$500,000 TO \$1,999,000 . . . . .	211	194 034	13	12 362	40	40 379	37	32 058
	\$200,000 TO \$499,000 . . . . .	247	81 109	17	5 645	51	16 472	37	11 520
	\$100,000 TO \$199,000 . . . . .	158	22 838	5	822	27	4 169	35	4 751
	LESS THAN \$100,000 . . . . .	217	10 345	12	(0)	49	2 246	27	1 463
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	31	14 577	1	(0)	6	3 482	5	6 091
	OTHER SERVICE ESTABLISHMENT SUPPLIES . . . . .	1 813	619 536	119	49 534	440	150 208	328	108 178
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	34	116 256	6	18 887	8	33 882	6	13 799
	\$500,000 TO \$1,999,000 . . . . .	287	251 461	16	12 857	67	56 791	56	52 462
	\$200,000 TO \$499,000 . . . . .	456	145 364	23	7 336	102	33 643	80	26 016
	\$100,000 TO \$199,000 . . . . .	348	50 744	27	3 988	93	13 676	53	7 701
	LESS THAN \$100,000 . . . . .	620	31 511	42	2 172	159	8 734	119	5 569
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	68	24 200	5	4 294	11	3 482	14	2 631
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES;								
	AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS . . . . .	980	931 753	16	9 828	134	165 181	71	97 767
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	127	579 285	1	(0)	19	120 998	21	73 619
	\$500,000 TO \$1,999,000 . . . . .	238	230 888	7	5 766	31	30 248	19	17 838
	\$200,000 TO \$499,000 . . . . .	165	76 056	-	-	27	8 468	14	4 852
	\$100,000 TO \$199,000 . . . . .	166	24 111	4	510	29	4 100	4	(0)
	LESS THAN \$100,000 . . . . .	189	9 852	4	(0)	27	(0)	11	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	25	11 561	-	(0)	1	(0)	2	(0)
	MARINE MACHINERY AND EQUIPMENT . . . . .	525	289 389	35	15 402	123	64 193	57	29 502
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	21	76 140	2	(0)	4	19 708	2	(0)
	\$500,000 TO \$1,999,000 . . . . .	127	126 150	5	4 358	25	26 887	9	11 079
	\$200,000 TO \$499,000 . . . . .	159	50 974	12	4 205	32	10 834	16	5 172
	\$100,000 TO \$199,000 . . . . .	90	12 474	6	848	25	3 366	13	1 809
	LESS THAN \$100,000 . . . . .	110	5 674	9	411	30	1 773	15	598
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	18	17 977	1	(0)	7	1 625	2	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967—Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
94	98 131	165	141 364	48	54 153	111	89 918	43	28 084	188	177 232	
9	52 679	15	60 977	5	(D)	7	32 089	2	(D)	20	104 196	
33	36 501	61	64 770	18	18 860	40	41 135	14	14 601	49	45 147	
21	6 320	32	11 542	10	3 136	28	8 339	13	3 904	42	13 433	
10	1 575	12	1 466	4	542	17	2 434	5	682	29	4 069	
18	772	43	(D)	10	664	14	7 06	9	(D)	46	(D)	
3	284	2	(O)	1	(D)	5	5 215	-	(O)	2	(D)	
70	20 523	107	40 312	32	9 233	62	16 328	22	5 016	146	41 390	
1	(D)	4	16 766	-	(D)	1	(D)	-	-	2	(D)	
10	(D)	13	9 097	6	(D)	7	(D)	2	(D)	17	14 202	
19	5 796	24	6 540	9	2 802	13	3 960	8	2 559	36	11 541	
15	2 217	27	4 136	10	(D)	12	1 774	4	544	36	5 229	
25	1 277	33	1 763	7	343	28	1 302	7	326	52	2 623	
-	(O)	6	2 010	-	(D)	1	(D)	1	(D)	3	(D)	
61	40 836	100	72 777	36	19 933	108	63 534	37	12 284	131	78 966	
4	13 876	11	40 561	3	(D)	8	30 411	1	(O)	9	26 612	
16	18 140	20	21 092	8	7 554	17	17 800	7	6 648	29	32 650	
16	5 342	23	7 596	12	3 889	28	9 392	6	1 962	45	14 712	
9	1 151	11	1 609	5	632	18	2 650	5	793	17	2 345	
13	777	29	1 418	7	240	26	1 276	16	739	25	1 378	
3	1 550	6	501	1	(D)	11	2 005	2	(D)	6	1 269	
107	34 183	207	68 094	76	21 213	180	48 504	59	12 491	219	75 690	
1	(D)	3	(D)	-	-	3	9 553	-	-	4	11 351	
17	15 998	36	28 444	17	13 590	17	13 849	6	4 411	31	31 553	
33	10 226	57	18 573	13	4 129	47	15 227	14	4 249	60	19 600	
22	3 181	36	5 408	11	1 507	36	5 317	17	2 435	49	7 279	
27	1 436	66	3 536	32	1 682	66	3 221	16	624	69	3 798	
7	(D)	9	(D)	3	305	11	1 337	6	772	6	2 109	
114	27 214	223	52 229	90	19 863	161	36 722	66	15 074	187	66 682	
2	(D)	1	(D)	-	-	1	(D)	-	-	5	(D)	
7	6 499	27	21 477	9	8 589	21	17 185	8	5 168	31	29 702	
28	8 034	47	14 456	21	6 429	25	7 132	21	6 718	43	12 666	
18	2 627	54	8 134	16	2 411	42	6 122	12	1 666	48	6 837	
58	2 609	86	(D)	41	2 182	65	2 949	22	1 149	58	3 062	
1	(D)	8	1 651	3	252	7	(D)	3	373	2	(D)	
63	22 613	136	65 554	55	18 103	101	38 012	36	10 171	120	54 226	
1	(D)	3	6 715	-	-	2	(D)	-	-	3	8 926	
14	11 071	39	39 530	14	10 697	23	18 964	3	3 501	28	25 472	
18	5 728	41	14 109	15	5 168	18	6 154	14	4 037	36	12 276	
14	1 967	20	2 985	12	1 591	14	1 947	14	2 056	17	2 550	
10	339	28	1 268	14	647	41	(D)	4	(D)	32	1 604	
6	(D)	5	947	-	-	3	(D)	1	(D)	4	3 398	
147	46 866	231	74 698	83	28 545	143	45 814	62	16 056	260	99 637	
1	(D)	1	(O)	3	7 064	2	(D)	-	-	7	23 039	
24	17 671	40	35 712	13	9 297	22	19 685	7	7 122	42	39 864	
33	10 130	64	19 255	26	8 134	43	13 639	17	5 059	68	22 152	
28	4 054	38	5 749	17	2 380	27	3 839	17	2 416	48	6 941	
53	2 456	77	3 965	22	(D)	45	1 858	19	(D)	84	4 715	
8	(D)	11	(D)	2	(D)	4	(D)	2	(D)	11	2 926	
53	60 918	176	183 044	18	26 253	163	124 547	32	33 559	317	230 656	
11	(D)	26	130 653	3	16 907	16	59 658	4	17 344	26	117 359	
17	16 458	34	31 052	6	8 108	46	45 311	13	13 529	65	62 578	
11	(D)	41	13 564	2	(D)	31	10 327	6	1 712	103	33 042	
6	856	32	4 405	1	(D)	25	4 068	6	786	59	8 646	
6	(D)	39	1 978	6	407	40	2 106	3	188	53	2 866	
2	(D)	4	1 392	-	(O)	5	3 077	-	-	11	6 165	
7	3 345	91	39 428	12	6 551	68	47 670	11	7 835	121	75 463	
-	-	1	(D)	1	(D)	4	16 792	1	(O)	6	18 033	
2	(D)	24	22 374	1	(D)	24	23 290	4	4 462	33	29 579	
1	(D)	29	9 054	6	(D)	18	5 729	4	984	41	13 136	
-	-	11	1 523	1	(D)	9	(D)	1	(O)	24	3 354	
3	(D)	22	(D)	2	(D)	13	(D)	1	(D)	15	(D)	
1	(D)	4	2 186	1	(D)	-	(D)	-	-	2	(O)	

TABLE 3. Merchant Wholesalers—United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5088	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.								
	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES--CON.								
	OTHER TRANSPORTATION EQUIPMENT . . . . .	165	153 848	7	3 753	30	20 145	47	70 836
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	19	93 014	-	-	2	(0)	10	49 409
	\$500,000 TO \$1,999,000. . . . .	36	33 904	1	(D)	8	7 363	10	9 756
	\$200,000 TO \$499,000. . . . .	31	10 695	2	(0)	3	1 197	8	3 123
	\$100,000 TO \$199,000. . . . .	27	3 706	2	(D)	5	688	9	1 255
	LESS THAN \$100,000. . . . .	41	2 156	2	(D)	11	589	7	312
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	11	10 373	-	(0)	1	(0)	3	6 981
5091	METALS AND MINERALS, N.E.C.								
	COAL . . . . .	458	589 911	15	(0)	141	260 538	114	145 046
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	70	403 118	3	22 686	24	204 116	21	95 451
	\$500,000 TO \$1,999,000. . . . .	103	105 064	5	5 136	32	33 192	28	28 323
	\$200,000 TO \$499,000. . . . .	103	34 579	1	(D)	28	(0)	29	9 923
	\$100,000 TO \$199,000. . . . .	75	10 743	3	484	34	4 732	11	1 496
	LESS THAN \$100,000. . . . .	100	4 608	3	(0)	23	(0)	22	1 165
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	7	31 799	-	(0)	-	(0)	3	8 688
	METALS SERVICE CENTERS:								
	FERROUS METALS SERVICE CENTERS . . . . .	2 178	6 248 504	121	263 448	427	1 450 316	573	2 106 941
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	775	5 099 711	45	201 449	150	1 230 452	240	1 767 993
	\$500,000 TO \$1,999,000. . . . .	855	852 286	45	52 010	164	171 724	228	262 365
	\$200,000 TO \$499,000. . . . .	353	127 204	17	6 168	72	25 620	68	24 997
	\$100,000 TO \$199,000. . . . .	97	14 523	6	946	23	3 401	23	3 489
	LESS THAN \$100,000. . . . .	58	3 528	6	(0)	14	864	10	531
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	40	151 252	2	(0)	4	18 255	4	47 566
	NONFERROUS METALS SERVICE CENTERS. . . . .	481	1 626 569	42	(0)	111	619 353	97	257 096
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	196	1 394 612	18	146 868	51	582 916	34	210 694
	\$500,000 TO \$1,999,000. . . . .	167	190 561	12	15 728	26	26 502	33	34 505
	\$200,000 TO \$499,000. . . . .	76	25 676	9	3 026	20	6 673	20	6 904
	\$100,000 TO \$199,000. . . . .	21	3 046	2	(0)	5	723	7	1 041
	LESS THAN \$100,000. . . . .	15	899	-	-	6	372	3	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	6	11 775	1	(0)	3	2 167	-	(0)
	METALS SALES OFFICES:								
	FERROUS METALS SALES OFFICES . . . . .	1 716	1 583 178	81	56 132	436	540 803	351	309 569
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	152	978 506	4	28 261	45	348 924	33	164 651
	\$500,000 TO \$1,999,000. . . . .	319	317 813	18	17 788	104	102 585	82	86 218
	\$200,000 TO \$499,000. . . . .	448	143 109	21	6 348	101	34 130	91	29 905
	\$100,000 TO \$199,000. . . . .	296	42 922	16	2 273	65	9 332	50	7 129
	LESS THAN \$100,000. . . . .	414	21 208	18	779	101	5 294	78	3 853
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	87	79 620	4	683	20	20 538	17	17 813
	NONFERROUS METALS SALES OFFICES. . . . .	562	1 814 511	32	(0)	217	1 365 230	118	208 789
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	106	1 621 404	3	10 867	59	1 288 034	21	169 750
	\$500,000 TO \$1,999,000. . . . .	124	120 025	6	3 803	54	51 527	23	22 668
	\$200,000 TO \$499,000. . . . .	90	29 136	7	1 979	31	10 269	23	7 316
	\$100,000 TO \$199,000. . . . .	101	15 128	5	828	31	4 664	20	2 914
	LESS THAN \$100,000. . . . .	109	5 923	9	(0)	32	1 809	23	1 175
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	32	22 895	2	(D)	10	8 927	8	4 966
5092	PETROLEUM AND PETROLEUM PRODUCTS								
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	3 641	3 993 397	156	114 921	474	933 686	530	408 816
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	226	2 712 936	13	56 372	45	753 543	41	232 673
	\$500,000 TO \$1,999,000. . . . .	769	725 341	34	34 565	118	115 145	102	97 379
	\$200,000 TO \$499,000. . . . .	996	312 110	37	11 157	126	39 543	156	49 119
	\$100,000 TO \$199,000. . . . .	743	107 130	29	4 269	90	13 310	107	15 657
	LESS THAN \$100,000. . . . .	804	43 801	38	2 317	88	5 170	111	5 602
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	103	92 079	5	6 241	7	6 975	13	8 386

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.



## Geographic Divisions, by Kind of Business: 1967-Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
12	15 368	19	7 69D	2	(D)	18	13 369	7	(D)	23	19 799	
3	13 415	-	-	-	-	2	(D)	-	-	2	(D)	
2	(D)	6	6 038	1	(D)	2	(D)	1	(D)	5	4 341	
1	(D)	2	(D)	-	-	7	2 176	2	(D)	6	1 971	
2	(D)	3	453	-	-	2	(D)	1	(D)	3	(D)	
3	225	6	268	1	(D)	2	(D)	3	130	6	369	
1	(D)	2	(D)	-	(D)	3	(D)	-	-	1	(D)	
21	11 804	68	80 84D	60	38 248	13	(D)	8	5 597	18	(D)	
2	(D)	11	45 92D	5	15 302	1	(D)	2	(D)	1	(D)	
2	(D)	15	15 252	15	14 136	1	(D)	-	-	5	6 708	
5	1 539	13	3 931	17	(D)	3	1 084	2	(D)	5	1 523	
3	519	9	1 296	8	1 236	5	718	1	(D)	1	(D)	
8	214	19	906	13	668	3	148	3	128	6	269	
1	(D)	1	(D)	2	(D)	-	(D)	-	-	-	-	
146	280 582	191	368 534	94	167 551	246	668 819	77	84 560	303	857 748	
43	194 655	47	240 053	31	115 067	100	606 312	15	43 832	104	699 898	
59	64 964	91	104 092	41	41 533	77	6 016	28	31 251	122	118 326	
28	9 786	32	12 200	12	4 061	43	15 651	24	8 257	57	20 464	
7	1 131	7	963	4	578	10	1 427	5	814	12	1 774	
4	202	5	306	1	(D)	10	595	4	(D)	4	307	
5	9 844	9	10 92D	5	(D)	6	38 818	1	(D)	4	16 979	
26	105 933	54	101 118	12	24 224	50	(D)	18	(D)	71	185 092	
13	97 472	17	61 680	6	21 568	22	119 231	5	12 328	30	141 855	
5	4 575	29	37 521	1	(D)	19	22 620	9	(D)	33	37 512	
4	1 504	5	1 551	2	(D)	7	(D)	3	(D)	6	2 032	
3	(D)	2	(D)	-	-	1	(D)	-	-	1	(D)	
-	-	-	-	3	178	1	(D)	1	(D)	1	(D)	
1	(D)	1	(D)	-	-	-	-	-	-	-	(D)	
114	50 894	148	71 344	59	40 787	214	196 886	67	28 825	246	287 938	
5	21 371	4	14 420	3	10 049	29	(D)	2	(D)	27	192 949	
9	10 062	32	29 405	12	19 343	3	(D)	10	(D)	49	55 784	
36	10 425	39	11 997	25	8 324	60	18 969	25	7 024	50	15 987	
20	2 894	33	4 865	10	1 570	47	6 986	6	825	49	7 048	
39	2 021	34	1 679	9	(D)	61	3 111	21	1 158	53	3 007	
5	4 121	6	8 978	-	(D)	14	9 108	3	4 021	18	13 163	
20	36 694	39	42 312	10	7 620	46	(D)	14	6 558	66	87 950	
4	28 313	3	(D)	2	(D)	5	25 000	1	(D)	8	63 948	
6	7 161	5	5 888	1	(D)	11	10 166	2	(D)	16	16 404	
2	(D)	5	(D)	3	905	8	2 456	-	-	11	3 998	
3	418	11	1 634	-	-	12	1 802	6	916	13	1 952	
4	167	10	566	3	95	7	366	4	251	17	(D)	
1	(D)	5	6 386	1	(D)	3	(D)	1	(D)	1	(D)	
349	576 472	524	272 060	255	124 846	712	1 109 512	229	141 881	412	311 201	
29	446 280	20	85 639	8	(D)	35	(D)	13	56 658	22	173 681	
76	70 674	113	106 580	52	(D)	152	138 206	47	(D)	75	73 131	
82	23 985	157	50 247	77	23 595	192	60 413	70	22 031	99	32 020	
76	10 777	112	16 027	50	7 094	143	20 310	43	6 328	93	13 358	
77	4 031	105	5 495	60	3 427	169	8 815	47	2 866	109	6 078	
9	20 725	17	8 072	8	(D)	21	(D)	9	(D)	14	12 933	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5093	SCRAP AND WASTE MATERIALS								
	IRON AND STEEL SCRAP:								
	WITH PROCESSING EQUIPMENT . . . . .	2 225	1 718 809	145	120 840	495	310 669	654	613 697
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	171	924 255	8	75 338	32	137 418	73	346 518
	\$500,000 TO \$1,999,000 . . . . .	477	479 522	28	27 849	109	105 031	167	175 413
	\$200,000 TO \$499,000 . . . . .	528	166 815	31	10 344	124	38 014	150	46 535
	\$100,000 TO \$199,000 . . . . .	388	56 104	27	3 943	92	13 142	99	14 401
	LESS THAN \$100,000 . . . . .	640	30 927	49	(0)	135	6 323	162	7 700
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	21	61 186	2	(0)	3	10 741	3	23 130
	WITHOUT PROCESSING EQUIPMENT . . . . .	1 616	717 628	84	28 166	327	211 010	430	307 756
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	52	472 048	2	(0)	15	148 206	21	229 695
	\$500,000 TO \$1,999,000 . . . . .	93	93 970	8	(0)	24	25 881	29	33 032
	\$200,000 TO \$499,000 . . . . .	163	51 141	12	3 401	34	10 796	51	15 997
	\$100,000 TO \$199,000 . . . . .	252	34 728	11	1 518	55	7 918	74	10 048
	LESS THAN \$100,000 . . . . .	976	41 127	45	1 741	184	8 080	232	10 369
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	80	24 614	6	558	15	10 129	23	8 615
	WASTE AND SECONDARY MATERIALS . . . . .	3 973	1 986 591	423	(0)	1 306	592 573	764	395 504
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	178	882 862	17	76 760	49	244 921	40	173 190
	\$500,000 TO \$1,999,000 . . . . .	629	601 174	75	70 652	174	166 238	121	120 325
	\$200,000 TO \$499,000 . . . . .	850	270 002	86	25 864	295	93 727	174	56 624
	\$100,000 TO \$199,000 . . . . .	736	104 882	84	12 299	247	34 950	146	20 770
	LESS THAN \$100,000 . . . . .	1 487	73 141	156	7 866	517	25 817	270	13 569
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	93	54 530	5	(0)	24	26 920	13	11 026
5094	TOBACCO; TOBACCO PRODUCTS								
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 515	5 315 363	206	406 406	495	(0)	450	1 158 478
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	739	3 755 579	60	246 064	136	723 037	153	887 561
	\$500,000 TO \$1,999,000 . . . . .	1 145	1 246 081	87	102 241	216	238 956	197	215 038
	\$200,000 TO \$499,000 . . . . .	386	134 804	26	9 214	85	28 881	67	23 537
	\$100,000 TO \$199,000 . . . . .	116	17 794	10	1 535	32	5 075	19	2 931
	LESS THAN \$100,000 . . . . .	82	4 271	8	445	19	1 008	7	369
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	47	156 834	15	46 907	7	(0)	7	29 042
5095	BEER; WINE; DISTILLED ALCOHOLIC BEVERAGES								
	BEER AND ALE . . . . .	5 376	4 324 619	167	219 481	1 284	804 331	1 127	934 558
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	457	1 768 896	28	103 109	69	318 280	96	375 226
	\$500,000 TO \$1,999,000 . . . . .	1 806	1 731 133	83	90 069	298	286 178	406	389 521
	\$200,000 TO \$499,000 . . . . .	1 616	531 873	40	14 939	368	114 586	344	113 484
	\$100,000 TO \$199,000 . . . . .	905	137 285	7	1 000	359	54 045	173	27 343
	LESS THAN \$100,000 . . . . .	456	27 805	7	(0)	165	(0)	85	5 130
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	136	127 627	2	(0)	25	(0)	23	23 854
	WINE AND DISTILLED SPIRITS:								
	WINE; DISTILLED SPIRITS (LICENSED OP.) . . . . .	1 271	5 698 033	72	419 425	221	1 565 850	252	825 055
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	638	4 970 928	53	345 518	113	1 438 164	102	688 226
	\$500,000 TO \$1,999,000 . . . . .	348	430 514	14	18 083	49	58 471	90	105 722
	\$200,000 TO \$499,000 . . . . .	121	40 543	2	(0)	31	10 113	22	6 726
	\$100,000 TO \$199,000 . . . . .	55	7 933	-	-	11	1 749	17	2 448
	LESS THAN \$100,000 . . . . .	74	4 123	1	(0)	13	765	15	766
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	35	243 992	2	(0)	4	56 588	6	21 167
	WINE; DISTILLED SPIRITS (STATE OPERATED) . . . . .	215	421 409	1	(0)	66	53 487	123	(0)
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	44	328 546	-	-	2	(0)	34	(0)
	\$500,000 TO \$1,999,000 . . . . .	75	68 887	-	-	26	21 845	47	45 002
	\$200,000 TO \$499,000 . . . . .	53	19 210	1	(0)	15	(0)	31	(0)
	\$100,000 TO \$199,000 . . . . .	16	2 339	-	-	7	926	5	(0)
	LESS THAN \$100,000 . . . . .	22	1 249	-	-	16	921	2	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	5	1 178	-	-	-	-	4	(0)
5096	PAPER AND ITS PRODUCTS								
	PRINTING AND WRITING (FINE) PAPER . . . . .	933	2 430 410	85	100 368	284	772 030	174	777 956
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	271	1 961 935	16	63 281	85	635 869	67	663 115
	\$500,000 TO \$1,999,000 . . . . .	275	295 578	30	30 459	80	80 310	46	50 423
	\$200,000 TO \$499,000 . . . . .	156	52 061	12	3 958	58	19 421	23	7 136
	\$100,000 TO \$199,000 . . . . .	103	14 836	10	1 305	33	4 946	20	2 870
	LESS THAN \$100,000 . . . . .	119	6 280	17	(0)	28	(0)	16	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	9	99 720	-	(0)	-	(0)	2	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967—Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
188	188 034	186	95 458	115	(0)	167	(0)	63	(0)	212	(0)	5094
11	129 688	7	27 494	12	(0)	12	67 180	1	(0)	15	92 560	
32	30 693	41	40 855	24	28 279	32	31 510	6	4 138	38	35 754	
46	15 055	46	15 457	33	10 585	37	11 126	17	5 315	44	14 384	
31	4 659	40	5 996	20	2 890	30	4 076	12	1 716	37	5 281	
65	2 859	50	(0)	25	1 254	55	(0)	25	850	74	3 987	
3	5 080	2	(0)	1	(0)	1	(0)	2	(0)	4	(0)	
166	20 253	151	18 553	87	23 483	150	46 592	52	14 425	169	47 390	
1	(0)	-	-	2	(0)	5	25 321	1	(0)	5	23 004	
6	5 339	7	6 147	-	-	7	6 609	1	(0)	11	9 639	
6	(0)	9	2 979	8	2 250	16	5 187	5	(0)	22	7 004	
20	2 602	27	3 778	11	1 326	30	4 196	6	908	18	2 434	
127	4 521	102	4 479	63	2 679	84	3 471	35	1 536	104	4 251	
6	455	6	1 170	3	(0)	8	1 808	4	(0)	9	1 058	
212	(0)	447	239 033	127	35 898	251	(0)	94	(0)	349	(0)	
9	118 739	23	100 092	2	(0)	11	52 265	3	(0)	24	104 205	
39	35 078	88	86 421	16	14 459	42	35 898	14	12 028	60	60 075	
38	12 524	97	31 139	29	9 451	42	12 682	15	4 643	74	23 348	
39	5 405	80	11 333	25	3 402	45	6 564	14	1 892	56	8 267	
82	3 869	148	7 078	47	(0)	102	4 681	46	(0)	119	6 108	
5	(0)	11	2 970	8	(0)	9	(0)	2	(0)	16	(0)	
224	(0)	367	763 358	181	(0)	247	(0)	104	(0)	241	576 658	
70	303 956	115	552 181	48	213 972	66	284 032	25	106 521	66	438 255	
100	111 267	165	179 287	90	100 734	117	123 620	53	57 685	120	117 253	
34	11 694	47	15 931	24	8 605	43	13 794	13	4 526	47	18 622	
7	1 135	16	2 397	10	1 404	10	1 447	7	1 083	5	787	
8	428	19	901	6	248	8	449	5	(0)	2	(0)	
5	(0)	5	12 661	3	(0)	3	(0)	1	(0)	1	(0)	
585	314 420	587	650 868	247	(0)	586	469 329	249	(0)	544	555 275	
17	64 324	82	307 658	20	66 528	54	212 506	16	54 203	75	267 062	
167	137 281	283	278 327	101	99 625	177	164 035	87	77 625	204	208 472	
243	79 110	132	45 548	70	24 239	176	57 216	83	27 894	160	54 857	
98	14 727	45	6 883	29	4 273	105	15 314	32	4 790	57	8 910	
36	2 089	38	2 247	19	980	51	3 223	25	1 556	30	1 604	
24	16 889	7	10 205	8	(0)	23	17 035	6	(0)	18	14 370	
114	380 889	155	855 955	60	149 428	129	453 721	60	181 759	208	865 951	
49	316 699	89	782 888	33	126 013	80	408 300	30	147 886	89	717 234	
40	53 753	31	40 564	17	18 891	25	31 869	22	28 560	60	74 601	
7	2 488	12	4 106	1	(0)	11	3 874	7	(0)	28	9 721	
4	502	5	704	4	585	5	622	-	-	9	1 323	
7	289	13	794	3	(0)	7	(0)	1	(0)	14	888	
7	7 158	5	26 899	2	(0)	1	(0)	-	(0)	8	62 184	
-	-	9	5 051	2	(0)	-	-	3	(0)	11	32 666	
-	-	1	(0)	-	-	-	-	2	(0)	5	31 596	
-	-	1	(0)	1	(0)	-	-	-	-	-	-	
-	-	4	1 527	-	-	-	-	-	-	2	(0)	
-	-	3	444	-	-	-	-	-	-	1	(0)	
-	-	-	-	1	(0)	-	-	-	-	3	180	
-	-	-	-	-	-	-	-	1	(0)	-	-	
68	129 280	102	195 848	35	53 523	75	101 366	23	30 476	87	269 563	
26	101 727	29	143 710	8	36 291	16	56 291	3	17 879	21	243 772	
18	22 252	31	39 006	13	14 111	31	33 010	9	9 910	17	16 097	
5	1 795	18	6 223	5	1 569	9	2 855	4	1 658	22	7 446	
7	971	10	1 516	5	(0)	8	1 125	1	(0)	9	1 254	
11	(0)	14	(0)	4	236	7	337	5	320	17	(0)	
1	(0)	-	(0)	-	(0)	4	7 748	1	(0)	1	(0)	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
	PAPER AND ITS PRODUCTS--CON.								
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 675	2 475 731	235	192 030	904	673 114	453	478 322
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	296	1 275 546	20	80 943	85	316 363	61	259 745
	\$500,000 TO \$1,999,000 . . . . .	852	839 167	80	77 620	235	228 145	157	156 570
	\$200,000 TO \$499,000 . . . . .	642	212 279	72	23 750	242	80 161	105	34 954
	\$100,000 TO \$199,000 . . . . .	383	55 722	26	3 592	154	21 965	54	8 097
	LESS THAN \$100,000 . . . . .	433	22 749	34	1 646	168	9 032	65	3 357
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	69	70 268	3	4 479	20	17 448	11	15 599
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	4 055	1 515 605	243	89 412	1 038	482 660	725	307 981
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	86	366 431	6	(0)	33	146 507	16	89 839
	\$500,000 TO \$1,999,000 . . . . .	627	580 619	42	37 648	193	187 579	127	114 917
	\$200,000 TO \$499,000 . . . . .	991	312 396	67	20 736	247	79 197	189	60 426
	\$100,000 TO \$199,000 . . . . .	1 026	147 079	59	8 269	252	36 472	177	25 711
	LESS THAN \$100,000 . . . . .	1 224	67 121	67	3 662	290	16 581	203	11 191
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	101	41 959	2	(0)	23	16 324	13	5 897
5097	FURNITURE AND HOME FURNISHINGS								
	FURNITURE (HOUSEHOLD, OFFICE):								
	HOUSEHOLD AND LAWN FURNITURE . . . . .	997	653 779	65	40 688	303	187 740	140	96 903
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	65	274 659	5	13 548	19	77 426	11	43 850
	\$500,000 TO \$1,999,000 . . . . .	240	226 700	20	17 558	60	54 648	42	38 856
	\$200,000 TO \$499,000 . . . . .	240	78 244	14	4 766	87	28 433	27	8 037
	\$100,000 TO \$199,000 . . . . .	179	25 532	8	1 112	56	7 964	21	3 006
	LESS THAN \$100,000 . . . . .	236	12 132	16	(0)	73	3 738	31	1 372
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	37	36 472	2	(0)	8	15 531	8	1 782
	OFFICE AND BUSINESS FURNITURE . . . . .	1 408	798 253	88	52 054	378	206 290	274	154 697
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	63	227 348	4	21 029	13	49 097	9	33 276
	\$500,000 TO \$1,999,000 . . . . .	386	368 186	21	19 075	99	100 851	75	75 645
	\$200,000 TO \$499,000 . . . . .	387	124 700	21	6 590	113	36 862	84	27 465
	\$100,000 TO \$199,000 . . . . .	269	38 781	24	3 386	65	9 440	56	8 139
	LESS THAN \$100,000 . . . . .	269	14 319	17	(0)	76	3 714	47	2 865
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	34	24 919	1	(0)	12	6 326	3	7 307
	HOME FURNISHINGS AND FLOOR COVERINGS:								
	CHINA, GLASSWARE, CROCKERY . . . . .	506	335 532	22	8 399	217	161 505	75	73 282
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	39	155 286	1	(0)	17	63 756	11	44 044
	\$500,000 TO \$1,999,000 . . . . .	112	104 260	4	4 028	61	60 274	19	18 005
	\$200,000 TO \$499,000 . . . . .	117	38 720	3	834	56	19 480	16	5 448
	\$100,000 TO \$199,000 . . . . .	80	11 672	7	1 057	29	4 354	9	1 395
	LESS THAN \$100,000 . . . . .	143	6 890	6	320	45	2 366	18	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	15	18 704	1	(0)	9	11 275	2	(0)
	LINENS, DOMESTICS, CURTAINS, ETC. . . . .	689	496 221	47	30 677	284	246 468	98	65 749
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	66	257 821	3	7 726	33	138 967	4	22 811
	\$500,000 TO \$1,999,000 . . . . .	153	154 391	14	16 660	79	73 477	24	28 162
	\$200,000 TO \$499,000 . . . . .	143	46 745	13	4 636	63	20 788	20	6 354
	\$100,000 TO \$199,000 . . . . .	116	16 824	7	1 007	44	6 443	12	1 528
	LESS THAN \$100,000 . . . . .	190	8 676	10	(0)	61	2 917	32	1 510
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	21	11 764	-	(0)	4	3 876	6	5 384
	FLOOR COVERINGS . . . . .	1 425	1 379 020	66	64 104	346	345 457	249	270 128
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	177	671 964	9	31 902	40	179 603	34	123 437
	\$500,000 TO \$1,999,000 . . . . .	498	502 691	23	25 417	117	119 564	85	92 606
	\$200,000 TO \$499,000 . . . . .	332	113 173	13	4 079	97	32 660	59	21 505
	\$100,000 TO \$199,000 . . . . .	193	28 247	8	1 079	47	6 899	36	5 210
	LESS THAN \$100,000 . . . . .	182	9 551	11	(0)	38	2 073	26	1 226
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	43	53 394	2	(0)	7	4 658	9	26 144
	OTHER HOME FURNISHINGS . . . . .	1 022	665 778	69	50 096	398	257 846	186	134 493
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	74	301 647	7	27 700	32	114 588	16	68 789
	\$500,000 TO \$1,999,000 . . . . .	227	213 383	15	13 539	98	90 756	39	37 110
	\$200,000 TO \$499,000 . . . . .	264	84 170	19	6 025	94	29 525	52	16 562
	\$100,000 TO \$199,000 . . . . .	177	25 885	9	1 276	66	9 742	34	4 934
	LESS THAN \$100,000 . . . . .	237	11 769	15	699	92	4 825	35	1 905
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	43	28 924	4	857	16	8 410	10	5 193

Standard Notes: • Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967—Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
160	173 581	280	287 759	100	92 971	180	165 536	61	61 274	302	351 144	
21	110 865	42	154 900	12	43 052	17	75 257	6	28 847	32	205 574	
46	44 308	107	103 016	37	39 096	64	62 870	27	27 356	99	100 186	
12	959	56	18 840	24	8 253	31	10 309	10	3 244	62	19 809	
20	3 055	27	3 909	9	1 227	35	5 209	8	1 172	50	7 496	
26	1 160	40	2 192	16	(0)	30	1 778	9	(0)	45	2 407	
7	1 234	8	4 902	2	(0)	3	10 113	1	(0)	14	15 672	
297	84 375	524	157 183	175	53 474	353	105 830	149	39 073	551	195 617	
5	14 457	4	22 769	-	-	10	29 387	2	(0)	10	42 054	
31	28 476	70	65 372	30	28 838	37	31 046	17	12 830	80	73 913	
73	23 192	129	39 884	50	15 798	64	20 767	41	11 817	131	40 579	
82	11 567	124	17 981	38	5 631	87	11 729	41	6 124	166	23 595	
96	5 347	178	9 221	50	2 372	143	8 170	42	1 968	155	8 609	
10	1 336	19	1 956	7	835	12	4 731	6	(0)	9	6 867	
55	49 323	123	106 435	44	33 559	77	48 642	12	5 619	178	84 870	
6	30 419	12	61 281	1	(0)	2	(0)	-	-	9	24 073	
14	12 109	25	26 750	13	15 536	23	24 139	4	3 221	39	33 923	
13	4 278	28	9 329	6	1 741	14	5 128	4	1 452	47	15 080	
9	1 267	25	3 645	9	(0)	14	2 000	1	(0)	36	5 188	
11	(0)	30	1 623	13	817	19	(0)	2	(0)	41	2 152	
2	(0)	3	3 807	2	(0)	5	4 738	1	(0)	6	4 454	
83	47 802	156	83 231	40	32 105	121	76 345	39	17 391	229	128 338	
6	14 765	9	28 659	2	(0)	8	28 674	2	(0)	10	30 476	
28	24 804	40	33 059	10	10 243	39	33 174	10	7 812	64	63 523	
16	5 102	44	13 455	12	3 764	27	8 735	10	2 808	60	19 919	
14	1 942	27	3 982	8	1 062	23	3 185	5	760	47	6 885	
17	(0)	31	1 774	6	267	24	(0)	12	582	39	2 028	
2	(0)	5	2 302	2	(0)	-	(0)	-	(0)	9	5 507	
25	11 123	42	11 223	11	3 840	23	14 862	6	645	85	50 653	
1	(0)	1	(0)	-	-	1	(0)	-	-	7	30 515	
6	3 626	3	4 388	1	(0)	2	(0)	-	-	16	10 699	
3	882	9	(0)	5	(0)	7	2 419	1	(0)	17	5 453	
4	660	8	1 011	3	350	4	547	-	-	16	2 298	
10	314	21	976	2	(0)	9	422	4	(0)	28	(0)	
1	(0)	-	(0)	-	-	-	(0)	1	(0)	1	(0)	
35	24 726	59	44 144	8	5 293	49	16 363	14	8 373	95	54 428	
7	19 411	6	23 564	1	(0)	1	(0)	2	(0)	9	33 439	
1	(0)	13	13 555	1	(0)	7	7 505	1	(0)	13	11 517	
7	2 008	14	4 930	2	(0)	6	1 870	3	(0)	15	4 553	
9	1 387	10	1 309	2	(0)	15	2 290	1	(0)	16	2 476	
9	445	16	(0)	2	(0)	15	606	7	265	38	1 670	
2	(0)	-	(0)	-	(0)	5	(0)	-	-	4	773	
107	132 683	207	141 884	57	43 924	119	94 884	70	55 018	204	230 938	
22	72 838	16	48 845	5	15 233	14	46 799	7	22 674	30	130 633	
45	42 700	78	69 231	21	20 932	30	33 035	27	23 846	72	75 360	
21	6 683	49	16 100	12	4 428	24	8 598	13	4 337	44	14 783	
8	1 143	31	4 651	9	1 440	20	2 985	8	1 168	26	3 672	
9	(0)	26	1 122	10	(0)	23	1 176	13	(0)	26	1 543	
2	(0)	7	1 935	-	(0)	8	2 291	2	(0)	6	4 947	
57	33 787	83	40 553	19	12 188	64	33 182	21	16 985	125	86 648	
2	(0)	3	8 563	2	(0)	3	10 734	3	(0)	6	38 182	
12	10 841	18	16 304	4	(0)	11	9 347	1	(0)	29	29 110	
16	5 097	20	6 360	4	1 416	23	7 390	4	1 207	32	10 588	
8	1 126	15	(0)	2	(0)	10	1 401	7	1 089	26	4 002	
17	738	26	1 130	6	125	12	459	6	366	28	1 522	
2	(0)	1	(0)	1	(0)	5	3 851	-	-	4	3 244	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5098	LUMBER AND CONSTRUCTION MATERIALS								
	LUMBER AND MILLWORK:								
	LUMBER (WITHOUT YARD) . . . . .	1 234	2 107 340	57	92 283	211	301 712	198	311 272
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	278	1 332 590	10	63 839	38	177 827	41	175 639
	\$500,000 TO \$1,999,000 . . . . .	568	564 322	19	16 283	104	97 008	91	94 142
	\$200,000 TO \$499,000 . . . . .	353	118 283	23	(D)	68	(O)	62	20 674
	\$100,000 TO \$199,000 . . . . .	5	651	-	-	-	-	1	(O)
	LESS THAN \$100,000 . . . . .	12	465	2	(O)	1	(O)	2	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	18	91 029	3	4 053	-	(O)	1	(O)
	LUMBER (WITH YARD) . . . . .	1 819	1 770 234	125	143 287	322	277 147	296	259 111
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	200	922 940	15	93 400	33	115 156	35	119 849
	\$500,000 TO \$1,999,000 . . . . .	552	588 274	36	37 216	104	107 196	85	87 540
	\$200,000 TO \$499,000 . . . . .	355	120 990	19	6 278	71	24 465	52	17 752
	\$100,000 TO \$199,000 . . . . .	312	45 859	28	4 234	47	6 905	54	7 657
	LESS THAN \$100,000 . . . . .	344	17 861	24	(D)	62	2 873	57	3 096
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	56	74 310	3	(D)	5	20 552	13	23 217
	PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	2 109	1 916 844	131	94 561	406	347 859	413	379 318
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	242	885 513	12	39 946	49	169 424	47	175 159
	\$500,000 TO \$1,999,000 . . . . .	724	760 854	36	33 096	129	132 477	144	153 213
	\$200,000 TO \$499,000 . . . . .	435	143 037	37	12 140	83	27 301	87	28 861
	\$100,000 TO \$199,000 . . . . .	296	42 589	22	3 166	64	9 235	61	8 502
	LESS THAN \$100,000 . . . . .	335	17 239	19	868	68	3 563	63	3 396
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	77	67 612	5	5 345	13	5 859	11	10 187
	CONSTRUCTION MATERIALS:								
	BRICK, TILE, CEMENT, ETC. . . . .	2 182	1 047 261	156	73 362	450	217 464	469	275 960
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	73	254 504	4	11 204	16	40 238	21	75 720
	\$500,000 TO \$1,999,000 . . . . .	522	472 840	48	43 277	122	110 236	135	131 447
	\$200,000 TO \$499,000 . . . . .	606	199 318	39	12 281	137	44 201	123	41 981
	\$100,000 TO \$199,000 . . . . .	390	57 377	18	2 602	76	11 177	82	11 996
	LESS THAN \$100,000 . . . . .	514	26 627	43	2 142	91	4 841	89	4 625
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	77	36 595	4	1 856	8	6 771	19	10 191
	GLASS (FLAT, BRICK) . . . . .	795	329 718	46	23 907	125	57 899	134	67 531
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	18	59 268	3	8 279	2	(O)	3	12 916
	\$500,000 TO \$1,999,000 . . . . .	182	164 601	12	10 265	36	33 372	41	38 750
	\$200,000 TO \$499,000 . . . . .	195	61 315	13	3 730	30	9 320	35	11 246
	\$100,000 TO \$199,000 . . . . .	148	21 548	5	749	23	3 420	20	2 783
	LESS THAN \$100,000 . . . . .	229	12 039	12	(O)	31	1 688	32	1 722
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	23	10 947	1	(O)	3	(O)	3	114
	ROOFING, SIDING, INSULATION MATERIAL . . . . .	1 113	822 914	52	38 090	251	174 257	274	202 078
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	69	239 084	6	14 955	14	37 382	15	51 593
	\$500,000 TO \$1,999,000 . . . . .	456	438 962	15	15 923	114	106 173	119	115 207
	\$200,000 TO \$499,000 . . . . .	276	94 116	14	5 015	66	23 032	71	22 977
	\$100,000 TO \$199,000 . . . . .	129	18 767	11	1 568	22	3 096	30	4 457
	LESS THAN \$100,000 . . . . .	145	7 573	5	(O)	31	1 572	30	1 693
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	38	24 412	1	(O)	4	3 002	9	6 151
	OTHER CONSTRUCTION MATERIALS . . . . .	1 625	1 079 341	86	60 396	311	203 671	331	216 455
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	89	304 791	4	9 855	15	52 756	17	58 459
	\$500,000 TO \$1,999,000 . . . . .	502	470 849	31	29 270	90	83 781	111	103 282
	\$200,000 TO \$499,000 . . . . .	490	162 798	22	7 813	105	34 683	90	30 355
	\$100,000 TO \$199,000 . . . . .	215	31 074	13	2 016	31	4 709	53	7 650
	LESS THAN \$100,000 . . . . .	270	13 835	12	532	62	3 182	53	2 942
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	59	95 994	4	10 910	8	24 560	7	13 767
5099	OTHER KINDS OF WHOLESALE BUSINESS								
	AMUSEMENT AND SPORTING GOODS:								
	CAMERAS AND PHOTOGRAPHIC SUPPLIES . . . . .	1 082	741 044	58	25 608	343	303 505	172	129 860
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	84	346 689	3	6 879	36	185 088	22	65 371
	\$500,000 TO \$1,999,000 . . . . .	266	262 522	13	12 311	75	75 474	45	44 775
	\$200,000 TO \$499,000 . . . . .	240	82 806	9	3 251	84	28 503	39	13 316
	\$100,000 TO \$199,000 . . . . .	182	25 268	9	1 258	57	7 497	15	2 123
	LESS THAN \$100,000 . . . . .	267	12 481	19	722	79	4 054	45	2 332
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	43	11 278	5	1 187	12	2 889	6	1 943
	SPORTING GOODS . . . . .	1 887	1 105 822	125	63 617	403	276 716	321	157 315
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	108	464 660	7	22 937	24	110 255	13	52 372
	\$500,000 TO \$1,999,000 . . . . .	407	399 330	24	25 439	107	113 145	63	61 272
	\$200,000 TO \$499,000 . . . . .	426	136 109	33	10 504	79	25 906	93	29 502
	\$100,000 TO \$199,000 . . . . .	353	50 576	20	2 855	82	11 846	46	6 547
	LESS THAN \$100,000 . . . . .	531	26 434	39	(O)	100	5 152	93	4 875
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	62	28 713	2	(O)	11	10 412	13	2 747

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967-Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
76	182 244	200	258 892	101	143 881	105	126 839	34	57 668	252	632 549	
21	133 090	41	145 579	17	74 789	12	49 971	9	36 777	89	475 079	
33	35 897	98	92 050	55	58 319	54	57 985	14	15 459	100	97 179	
20	(0)	59	(0)	25	(0)	36	12 355	9	2 904	51	17 964	
-	-	-	-	-	-	-	-	1	(0)	2	(0)	
2	(0)	1	(0)	2	(0)	2	(0)	1	(0)	3	93	
								-	(0)	7	(0)	
119	124 038	291	231 038	128	72 436	188	129 940	74	53 521	276	479 716	
14	56 818	27	105 793	7	22 381	13	41 967	6	23 301	50	344 275	
45	48 985	87	89 356	30	32 998	57	63 540	21	21 624	87	99 819	
21	6 435	60	21 170	29	10 593	30	9 910	16	4 777	57	19 610	
22	3 397	57	8 355	25	3 635	36	5 404	9	1 404	34	4 868	
15	(0)	54	3 019	31	1 783	43	2 355	18	781	40	2 114	
2	(0)	6	3 345	6	1 046	9	6 764	4	1 634	8	9 030	
159	140 294	271	256 737	116	118 835	201	193 043	92	51 501	320	334 696	
18	60 862	31	110 535	18	55 000	25	80 191	4	14 176	38	180 220	
58	61 500	111	119 889	41	48 975	85	88 423	24	23 527	96	99 754	
34	12 007	49	15 766	19	5 250	33	11 240	18	5 983	75	24 489	
19	2 793	40	5 714	15	2 453	20	3 077	14	1 999	41	5 650	
20	(0)	35	1 741	22	(0)	29	1 284	23	1 237	56	2 762	
10	(0)	5	3 092	1	(0)	9	8 828	9	4 579	14	21 821	
133	55 642	277	139 813	96	49 591	259	75 541	74	21 387	268	138 501	
5	13 881	10	35 211	6	17 673	3	(0)	1	(0)	7	49 822	
23	20 371	74	66 337	22	18 592	32	25 905	12	9 623	54	47 052	
41	13 484	65	21 955	26	8 201	77	24 284	21	6 413	77	26 518	
21	3 099	53	7 687	15	2 179	61	9 183	12	1 662	52	7 792	
40	1 874	67	3 544	23	1 123	73	3 877	23	935	65	3 666	
3	2 933	8	5 079	4	1 823	13	(0)	5	(0)	13	3 651	
68	26 563	102	35 751	57	18 638	92	23 799	46	8 891	125	66 739	
1	(0)	2	(0)	1	(0)	1	(0)	-	-	5	19 062	
19	17 291	18	16 597	8	6 220	12	10 582	4	2 777	32	28 747	
16	4 754	25	8 362	17	5 714	19	5 785	8	2 393	32	10 011	
8	1 204	22	3 482	15	2 202	23	3 263	16	2 257	16	2 188	
21	916	33	1 694	14	782	33	(0)	17	(0)	36	1 823	
3	(0)	2	(0)	2	(0)	4	433	1	(0)	4	4 908	
97	97 568	135	98 925	39	32 799	91	50 305	46	22 572	128	106 320	
10	43 332	6	32 503	4	15 949	4	12 184	-	-	10	31 186	
41	44 188	53	48 352	14	13 367	29	25 453	16	15 821	55	54 478	
22	7 247	39	13 850	12	1 333	22	6 996	12	4 251	26	9 415	
12	1 719	14	2 008	7	1 019	9	1 226	7	997	17	2 677	
12	(0)	17	907	8	(0)	21	926	10	(0)	11	475	
-	(0)	6	1 305	2	(0)	6	3 520	1	(0)	9	8 089	
160	96 641	203	165 858	75	40 507	155	85 447	83	53 285	221	157 081	
11	33 654	12	47 095	2	(0)	8	20 495	6	(0)	14	55 963	
43	39 586	67	69 538	20	17 789	43	42 270	26	23 918	71	61 415	
44	14 936	59	20 786	25	8 046	54	16 440	28	9 256	63	20 483	
26	3 841	25	3 369	9	1 318	19	2 676	9	1 194	30	4 301	
29	1 606	32	1 695	15	(0)	25	1 265	13	(0)	29	1 310	
7	3 018	8	23 375	4	(0)	6	2 301	1	(0)	14	13 609	
57	34 222	120	53 832	44	29 456	85	37 820	40	20 033	163	106 708	
4	(0)	3	(0)	2	(0)	-	-	1	(0)	13	42 882	
15	16 129	26	25 273	8	6 589	27	25 242	14	12 721	43	44 008	
14	4 952	23	7 951	8	2 669	21	7 277	5	2 032	37	12 855	
11	1 650	30	4 022	10	1 495	21	2 943	4	604	25	3 676	
11	554	36	1 605	13	379	12	670	12	545	40	1 620	
2	(0)	2	(0)	3	(0)	4	1 688	4	(0)	5	1 667	
180	142 149	220	104 146	93	42 937	148	75 338	58	57 112	339	186 492	
12	87 463	13	36 673	6	19 202	10	28 710	4	38 237	19	68 811	
31	27 016	40	39 024	12	12 680	28	28 086	14	12 831	88	79 837	
38	11 571	52	16 734	19	6 105	31	10 415	12	3 663	69	21 709	
44	6 267	44	5 933	25	3 517	32	4 729	8	1 169	52	7 713	
47	2 316	66	3 219	30	(0)	44	2 581	19	(0)	93	4 137	
8	7 516	5	2 563	1	(0)	3	817	1	(0)	18	4 285	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5099	OTHER KINDS OF WHOLESALE BUSINESS--CON.								
	AMUSEMENT AND SPORTING GOODS--CON.								
	TOYS, GAMES, AND FIREWORKS . . . . .	1 028	755 673	66	46 789	305	258 583	174	106 791
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	76	366 808	5	26 521	27	111 963	14	50 029
	\$500,000 TO \$1,999,000 . . . . .	238	240 906	11	10 219	88	89 145	36	35 198
	\$200,000 TO \$499,000 . . . . .	238	74 247	11	3 578	80	24 852	30	8 968
	\$100,000 TO \$199,000 . . . . .	177	25 254	9	1 457	48	6 860	32	4 567
	LESS THAN \$100,000 . . . . .	254	12 975	20	965	50	(0)	55	2 830
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	45	35 483	10	4 049	12	(0)	7	5 199
	OTHER RECREATION GOODS . . . . .	868	399 438	47	17 595	211	130 766	146	68 947
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	28	115 477	1	(0)	11	55 302	5	16 391
	\$500,000 TO \$1,999,000 . . . . .	178	159 518	7	6 112	51	47 274	30	28 999
	\$200,000 TO \$499,000 . . . . .	198	64 460	11	3 448	48	15 598	33	10 834
	\$100,000 TO \$199,000 . . . . .	178	25 226	14	1 932	49	6 680	37	5 280
	LESS THAN \$100,000 . . . . .	261	12 673	13	(0)	50	(0)	35	2 004
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	25	22 084	1	(0)	2	(0)	6	5 439
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 089	1 403 904	175	131 638	617	516 449	388	266 999
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	157	720 160	13	62 660	63	311 573	28	137 268
	\$500,000 TO \$1,999,000 . . . . .	447	422 872	42	44 559	132	123 275	79	75 716
	\$200,000 TO \$499,000 . . . . .	477	154 829	51	15 758	144	46 789	94	30 842
	\$100,000 TO \$199,000 . . . . .	294	43 004	24	3 477	98	14 790	54	8 044
	LESS THAN \$100,000 . . . . .	649	32 467	42	2 127	161	7 731	121	5 987
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	65	30 572	3	3 057	19	12 291	12	9 142
	FARM SUPPLIES . . . . .	2 241	2 793 138	49	26 447	327	658 442	393	546 188
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	286	1 768 695	3	7 885	51	496 952	53	374 623
	\$500,000 TO \$1,999,000 . . . . .	661	659 501	12	12 220	68	64 602	122	122 189
	\$200,000 TO \$499,000 . . . . .	511	165 175	12	4 122	69	22 608	84	26 667
	\$100,000 TO \$199,000 . . . . .	300	43 609	9	1 250	50	7 170	54	7 836
	LESS THAN \$100,000 . . . . .	414	20 989	10	(0)	79	(0)	75	3 966
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	69	135 169	3	(0)	10	(0)	5	10 907
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 778	1 625 626	185	103 095	1 439	978 645	323	187 632
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	154	650 304	9	35 668	93	436 356	20	71 532
	\$500,000 TO \$1,999,000 . . . . .	611	593 411	40	38 564	348	339 919	72	68 974
	\$200,000 TO \$499,000 . . . . .	662	211 413	52	17 883	353	112 694	77	23 941
	\$100,000 TO \$199,000 . . . . .	537	76 977	32	4 703	276	39 398	59	8 437
	LESS THAN \$100,000 . . . . .	747	37 897	50	(0)	340	17 814	86	4 114
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	67	55 624	2	(0)	29	32 464	9	10 634
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	2 474	785 757	127	45 417	854	317 173	395	123 123
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	48	165 295	2	(0)	23	72 269	8	36 115
	\$500,000 TO \$1,999,000 . . . . .	327	295 315	20	17 034	136	129 609	39	34 811
	\$200,000 TO \$499,000 . . . . .	502	154 752	30	9 284	183	57 058	81	24 925
	\$100,000 TO \$199,000 . . . . .	530	75 373	29	4 161	176	24 666	87	12 494
	LESS THAN \$100,000 . . . . .	978	47 202	43	1 897	316	15 894	163	8 177
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	89	47 820	3	(0)	20	17 677	17	6 601
	OTHER PRODUCTS:								
	FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 305	422 356	102	27 816	302	84 457	200	87 359
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	24	88 311	2	(0)	6	19 298	8	31 183
	\$500,000 TO \$1,999,000 . . . . .	193	161 844	9	8 366	28	24 058	38	29 780
	\$200,000 TO \$499,000 . . . . .	325	104 379	17	5 450	69	22 001	54	16 955
	\$100,000 TO \$199,000 . . . . .	257	36 960	24	3 331	73	10 507	42	6 289
	LESS THAN \$100,000 . . . . .	460	20 872	47	2 232	119	5 480	54	2 859
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	46	9 990	3	(0)	7	3 113	4	293
	FOREST PRODUCTS, EXCEPT LUMBER . . . . .	1 301	671 198	80	13 777	118	66 958	121	55 326
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	52	288 202	-	-	7	36 679	4	27 107
	\$500,000 TO \$1,999,000 . . . . .	211	193 054	6	5 048	18	17 017	13	13 091
	\$200,000 TO \$499,000 . . . . .	316	101 104	19	5 706	20	6 285	26	7 853
	\$100,000 TO \$199,000 . . . . .	231	33 368	11	1 483	19	2 549	20	3 074
	LESS THAN \$100,000 . . . . .	435	18 942	41	1 412	47	2 221	56	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	56	36 528	3	128	7	2 207	2	(0)
	GENERAL MERCHANDISE . . . . .	387	1 524 932	14	4 437	117	861 112	68	144 504
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	49	1 282 945	-	-	11	(0)	11	120 487
	\$500,000 TO \$1,999,000 . . . . .	106	100 757	2	(0)	29	25 989	16	16 583
	\$200,000 TO \$499,000 . . . . .	111	35 297	5	1 935	41	13 008	16	4 513
	\$100,000 TO \$199,000 . . . . .	67	9 707	3	474	20	2 884	15	2 198
	LESS THAN \$100,000 . . . . .	49	(0)	3	239	14	1 006	9	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	5	(0)	1	(0)	2	(0)	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967-Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
80	68 297	88	57 752	64	21 100	83	35 452	27	14 330	141	146 579	
3	(D)	7	23 849	2	(D)	2	(D)	1	(D)	15	91 087	
14	14 905	23	24 607	6	7 341	15	13 071	5	4 799	40	41 621	
18	5 822	19	5 343	21	6 331	21	6 488	13	4 745	25	8 120	
22	3 104	14	1 947	13	1 766	18	2 615	3	372	18	2 566	
20	873	23	(D)	18	949	25	1 266	5	194	38	1 934	
3	(D)	2	(D)	4	(D)	2	(D)	-	(D)	5	1 251	
63	(D)	121	46 505	27	5 848	78	29 886	32	6 077	(D)	69 141	
3	8 268	1	(D)	-	-	3	7 149	-	-	4	21 249	
10	7 397	29	24 256	4	2 355	13	12 998	3	2 464	31	27 663	
12	3 589	32	11 121	7	2 407	15	5 116	6	1 944	34	10 403	
13	1 854	15	2 149	3	448	17	2 453	4	644	26	3 786	
22	(D)	41	1 831	12	(D)	27	1 367	19	(D)	42	2 091	
3	(D)	3	(D)	1	(D)	3	803	-	(D)	6	(D)	
132	63 503	188	100 850	60	33 360	149	72 462	86	43 461	294	175 182	
7	24 464	8	36 402	3	13 661	10	30 088	3	14 673	22	89 371	
26	22 017	53	45 852	17	14 066	24	23 498	15	16 335	59	57 554	
39	12 354	33	11 531	12	3 657	37	12 436	25	7 657	42	13 805	
17	2 461	23	3 098	6	846	17	2 563	15	2 265	40	5 460	
38	(D)	65	3 233	20	(D)	53	2 347	26	(D)	123	7 080	
5	(D)	6	734	2	(D)	8	1 530	2	(D)	8	1 912	
385	553 960	256	214 705	145	191 494	273	241 643	107	72 521	306	287 738	
53	378 334	32	115 889	23	114 133	25	113 913	6	19 688	40	147 278	
121	113 683	58	61 750	55	57 856	95	94 925	34	35 301	96	96 975	
88	28 589	69	21 093	21	7 379	63	20 710	33	10 647	72	23 360	
52	7 377	38	5 772	21	3 341	28	4 020	11	1 584	37	5 259	
59	3 217	51	2 356	21	907	45	1 957	20	1 031	54	2 589	
12	22 760	8	7 845	4	7 878	17	6 118	3	4 270	7	12 277	
108	(D)	207	71 909	54	(D)	103	64 318	58	(D)	301	132 693	
6	18 375	7	24 676	2	(D)	9	32 276	-	-	8	25 981	
19	18 253	24	22 090	12	10 260	22	21 761	10	8 182	64	65 408	
24	7 681	41	12 995	15	4 715	19	6 331	13	3 845	68	21 328	
23	3 056	46	6 402	10	1 600	14	1 933	13	1 735	64	9 713	
31	1 798	83	4 259	15	516	35	1 547	21	(D)	86	4 346	
5	(D)	6	1 487	-	(D)	4	470	1	(D)	11	5 917	
158	46 468	249	52 497	68	14 343	169	39 907	72	13 690	382	133 139	
1	(D)	3	7 406	1	(D)	-	-	-	-	10	31 297	
21	17 818	21	18 056	5	4 630	18	15 706	7	6 434	60	51 217	
34	10 235	41	12 520	9	2 825	31	9 203	12	3 709	81	24 993	
26	3 789	52	7 638	19	2 640	37	5 296	15	2 168	89	12 521	
73	3 444	122	5 759	29	1 275	74	3 392	34	1 285	124	6 079	
3	(D)	10	1 118	5	(D)	9	6 310	4	94	18	7 032	
67	22 620	174	46 736	80	26 461	118	34 090	43	17 138	219	75 679	
-	-	1	(D)	1	(D)	1	(D)	1	(D)	4	16 226	
17	13 782	29	22 977	14	9 761	20	16 947	7	5 351	31	30 822	
22	7 153	45	14 293	29	10 058	30	9 493	5	1 808	54	17 168	
8	1 081	25	3 590	12	1 754	20	2 861	8	1 179	45	6 368	
17	548	62	2 719	22	928	45	2 000	17	558	77	3 548	
3	56	12	(D)	2	(D)	2	(D)	5	(D)	8	1 547	
46	18 321	413	163 547	228	97 472	122	44 253	28	10 283	145	201 261	
2	(D)	10	28 912	3	(D)	3	10 416	1	(D)	22	149 050	
7	5 563	87	78 249	37	31 591	16	14 595	-	-	27	27 900	
10	2 839	116	38 060	68	21 649	32	10 546	5	1 624	20	6 542	
8	1 235	78	11 087	46	7 261	18	2 541	9	1 229	22	2 909	
17	848	106	4 592	67	2 981	46	2 208	9	(D)	46	2 190	
2	(D)	16	2 647	7	(D)	7	3 947	4	1 106	8	12 670	
32	163 837	56	92 112	13	46 323	23	78 236	14	6 424	50	127 947	
5	67 089	7	(D)	4	40 724	5	69 349	-	-	6	103 589	
12	10 807	17	15 696	4	3 940	7	6 278	4	(D)	15	15 401	
4	3 498	11	3 573	5	1 659	6	2 092	3	881	14	4 138	
1	(D)	15	2 261	-	-	3	(D)	2	(D)	5	697	
-	(D)	6	464	-	-	2	(D)	4	325	10	(D)	
-	(D)	-	(D)	-	-	-	-	1	(D)	-	(D)	

TABLE 3. Merchant Wholesalers-United States and

SIC code	Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central	
		Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
	OTHER KINDS OF WHOLESALE BUSINESS--CON.								
	OTHER PRODUCTS--CON.								
	PHONOGRAPH RECORDS, PRE-RECORDED TAPE. . . . .	882	814 504	48	81 239	230	201 923	153	155 928
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	97	465 614	13	68 746	28	107 100	12	91 689
	\$500,000 TO \$1,999,000. . . . .	230	239 518	6	5 792	66	70 920	43	45 896
	\$200,000 TO \$499,000. . . . .	158	52 904	8	3 164	39	13 003	35	11 539
	\$100,000 TO \$199,000. . . . .	112	16 569	4	553	31	4 992	12	1 523
	LESS THAN \$100,000. . . . .	222	9 302	14	591	51	2 238	39	1 979
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	63	30 597	3	2 393	15	3 670	12	3 302
	MUSICAL INSTRUMENTS AND SHEET MUSIC. . . . .	321	206 276	8	4 102	109	71 049	61	46 196
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	26	89 203	-	-	9	30 282	8	26 852
	\$500,000 TO \$1,999,000. . . . .	84	78 438	3	2 451	25	23 387	14	13 975
	\$200,000 TO \$499,000. . . . .	59	19 566	2	(0)	23	7 964	8	2 610
	\$100,000 TO \$199,000. . . . .	57	8 210	2	(0)	19	2 673	14	2 041
	LESS THAN \$100,000. . . . .	92	4 922	1	(0)	30	1 752	17	718
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	3	5 937	-	(0)	3	4 991	-	-
	TEXTILE BAGS, BAGGING, AND BURLAP. . . . .	617	239 442	48	22 175	147	73 565	81	37 988
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	20	92 518	1	(0)	6	38 392	4	18 991
	\$500,000 TO \$1,999,000. . . . .	80	70 471	4	4 288	21	17 036	7	7 950
	\$200,000 TO \$499,000. . . . .	134	43 132	10	3 267	32	10 589	19	5 841
	\$100,000 TO \$199,000. . . . .	97	14 091	12	1 813	23	3 355	17	2 461
	LESS THAN \$100,000. . . . .	238	11 431	21	(0)	53	2 567	31	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	48	7 799	-	(0)	12	1 626	3	(0)
	OTHER WHOLESALESALE. . . . .	3 559	2 361 421	259	124 883	1 109	1 066 651	562	330 563
	ESTABLISHMENTS OPERATED ENTIRE YEAR								
	WITH ANNUAL SALES OF--								
	\$2,000,000 AND OVER . . . . .	198	1 199 533	13	39 738	88	670 924	28	149 447
	\$500,000 TO \$1,999,000. . . . .	660	647 125	50	53 801	222	221 070	113	107 031
	\$200,000 TO \$499,000. . . . .	796	258 869	55	17 780	240	78 028	125	40 634
	\$100,000 TO \$199,000. . . . .	614	89 929	49	7 174	194	28 420	78	11 154
	LESS THAN \$100,000. . . . .	1 157	54 874	86	4 209	326	15 517	198	9 633
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	134	111 091	6	2 181	39	52 692	20	12 664

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.



## Geographic Divisions, by Kind of Business: 1967—Continued

West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		SIC code
Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	Establish- ments	Sales	
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
76	64 393	101	58 416	33	22 657	65	43 214	23	13 016	153	173 718	
7	(0)	10	30 259	4	13 038	5	15 543	1	(D)	17	107 074	
20	22 119	22	17 866	7	6 053	21	20 192	8	8 902	37	41 778	
15	4 905	14	4 835	6	1 615	13	4 685	3	1 046	25	8 112	
7	(0)	12	1 663	6	(0)	8	1 131	1	(D)	31	4 658	
23	829	32	1 610	7	(D)	12	475	10	(D)	34	1 091	
4	(D)	11	2 183	3	(0)	6	1 188	-	-	9	11 005	
21	7 596	31	20 510	7	1 023	17	12 219	10	5 056	57	38 525	
1	(0)	2	(D)	-	-	1	(D)	-	-	5	13 353	
3	(D)	4	5 418	-	-	7	6 516	5	(D)	23	20 276	
3	997	6	2 032	2	(D)	3	1 125	1	(D)	11	3 397	
5	724	5	735	3	456	2	(D)	1	(D)	6	875	
9	514	14	(D)	2	(D)	4	229	3	(D)	12	(0)	
-	(D)	-	-	-	-	-	(D)	-	(D)	-	(D)	
72	22 443	81	29 755	16	1 981	60	14 949	26	6 098	86	30 488	
1	(D)	4	11 099	-	-	1	(D)	-	-	3	6 912	
11	9 674	12	9 704	-	-	6	5 409	4	3 262	15	13 148	
15	5 230	18	5 150	3	928	14	4 408	6	1 942	17	5 777	
9	1 360	13	1 821	5	(D)	3	(D)	3	440	12	1 780	
27	1 345	28	1 374	8	311	34	1 397	10	320	26	1 412	
9	(D)	6	607	-	(D)	2	(D)	3	134	13	1 459	
216	113 542	411	222 202	111	44 663	297	143 357	111	41 343	483	274 217	
11	58 341	17	87 556	4	10 485	11	57 889	4	16 036	22	109 117	
27	23 409	73	72 108	19	18 628	43	44 319	13	10 401	100	96 358	
55	18 387	83	25 868	25	8 099	70	22 111	23	8 081	120	39 881	
31	4 354	90	13 093	18	2 730	48	7 333	20	2 734	86	12 937	
83	4 131	133	6 040	42	2 096	111	5 252	42	1 982	136	6 014	
9	4 920	15	17 537	3	2 625	14	6 453	9	2 109	19	9 910	

TABLE 4. States, by Types of Operation: 1967

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
UNITED STATES, TOTAL . . . . .	311 464	459 475 967	212 993	206 055 065	30 679	157 096 541	26 462	61 347 022	41 330	34 977 339
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	2 663	138 612 408	760	37 075 412	1 468	82 600 084	282	13 598 479	153	5 338 433
\$15,000,000 TO \$19,999,000 . . . . .	1 268	21 754 987	404	6 906 281	578	9 969 262	191	3 253 270	95	1 626 174
\$10,000,000 TO \$14,999,000 . . . . .	2 665	32 371 485	1 025	12 410 611	1 039	12 706 561	422	5 083 681	179	2 170 632
\$5,000,000 TO \$9,999,000 . . . . .	8 564	58 843 454	3 783	25 794 584	2 735	19 099 900	1 561	10 597 418	485	3 351 552
\$2,000,000 TO \$4,999,000 . . . . .	25 156	76 857 936	13 506	40 827 504	5 297	16 843 489	4 562	13 863 892	1 791	5 323 051
\$1,000,000 TO \$1,999,000 . . . . .	34 824	48 713 784	20 926	29 231 756	4 821	6 886 238	5 149	7 199 165	3 928	5 396 625
\$500,000 TO \$999,000 . . . . .	49 612	35 188 795	31 752	22 495 088	5 480	3 939 562	5 110	3 667 574	7 270	5 086 571
\$300,000 TO \$499,000 . . . . .	40 814	15 876 772	27 623	10 739 875	3 185	1 254 799	2 908	1 133 813	7 098	2 748 285
\$200,000 TO \$299,000 . . . . .	32 830	8 066 793	23 377	5 740 715	1 901	471 240	1 829	447 409	5 723	1 407 429
\$100,000 TO \$199,000 . . . . .	49 340	7 172 334	36 671	5 320 655	2 278	335 990	1 968	284 999	8 423	1 230 690
LESS THAN \$100,000 . . . . .	55 860	2 997 764	46 754	2 459 474	1 585	93 078	1 842	103 365	5 679	341 847
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	7 873	13 019 455	6 416	7 053 110	313	2 896 338	638	2 113 957	506	956 050
ALABAMA, TOTAL . . . . .	4 253	4 437 243	2 971	2 206 350	393	1 271 028	284	452 205	605	507 660
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	16	792 176	5	(D)	10	629 968	-	-	1	(D)
\$15,000,000 TO \$19,999,000 . . . . .	6	99 323	1	(D)	4	61 660	1	(D)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	24	295 611	13	156 153	5	64 006	5	(D)	1	(D)
\$5,000,000 TO \$9,999,000 . . . . .	90	598 870	41	273 024	23	153 451	14	97 594	12	74 801
\$2,000,000 TO \$4,999,000 . . . . .	311	953 152	170	519 993	63	197 268	43	128 449	35	107 442
\$1,000,000 TO \$1,999,000 . . . . .	455	636 829	290	408 739	45	64 419	58	79 410	62	84 261
\$500,000 TO \$999,000 . . . . .	642	451 771	373	263 825	80	55 874	45	32 190	144	99 882
\$300,000 TO \$499,000 . . . . .	618	240 167	389	150 542	53	20 878	36	14 302	140	54 445
\$200,000 TO \$299,000 . . . . .	509	126 271	367	90 670	30	7 746	24	5 993	88	21 862
\$100,000 TO \$199,000 . . . . .	664	96 844	533	77 299	44	6 339	23	3 506	64	9 700
LESS THAN \$100,000 . . . . .	787	41 750	678	36 353	30	1 630	27	1 557	52	2 210
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	131	104 479	111	(D)	6	7 789	8	(D)	6	(D)
ALASKA, TOTAL . . . . .	365	286 063	242	174 982	23	24 526	20	24 222	80	62 333
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	-	-	-	-	-	-	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-	-	-
\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-	-	-
\$5,000,000 TO \$9,999,000 . . . . .	5	35 698	2	(D)	-	-	-	-	3	(D)
\$2,000,000 TO \$4,999,000 . . . . .	24	72 067	14	42 097	3	(D)	4	13 452	3	(D)
\$1,000,000 TO \$1,999,000 . . . . .	58	78 005	36	48 976	9	(D)	3	(D)	10	13 839
\$500,000 TO \$999,000 . . . . .	73	52 057	44	31 311	4	(D)	6	4 415	19	(D)
\$300,000 TO \$499,000 . . . . .	61	22 723	40	14 757	3	1 267	3	1 143	15	5 556
\$200,000 TO \$299,000 . . . . .	35	8 512	27	6 599	1	(D)	1	(D)	6	1 469
\$100,000 TO \$199,000 . . . . .	55	8 109	41	6 086	2	(D)	1	(D)	11	1 550
LESS THAN \$100,000 . . . . .	47	2 621	31	(D)	1	(D)	2	(D)	13	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	7	6 271	7	6 271	-	-	-	-	-	-
ARIZONA, TOTAL . . . . .	2 281	2 143 919	1 598	1 183 116	232	428 840	164	256 076	287	275 887
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	5	265 823	3	(D)	2	(D)	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	3	52 283	-	-	1	(D)	1	(D)	1	(D)
\$10,000,000 TO \$14,999,000 . . . . .	8	99 584	4	46 234	1	(D)	-	-	3	(D)
\$5,000,000 TO \$9,999,000 . . . . .	49	335 501	23	150 737	8	63 680	12	78 109	6	42 975
\$2,000,000 TO \$4,999,000 . . . . .	168	504 110	87	267 297	38	113 210	27	78 483	16	45 120
\$1,000,000 TO \$1,999,000 . . . . .	226	317 085	129	182 908	35	49 689	32	44 964	30	39 524
\$500,000 TO \$999,000 . . . . .	395	274 054	249	171 743	48	34 350	36	25 268	62	42 693
\$300,000 TO \$499,000 . . . . .	311	120 077	208	80 457	28	10 915	16	6 300	59	22 405
\$200,000 TO \$299,000 . . . . .	233	56 471	161	38 621	19	4 892	13	3 062	40	9 896
\$100,000 TO \$199,000 . . . . .	384	56 149	297	43 362	32	4 836	11	1 453	44	6 498
LESS THAN \$100,000 . . . . .	434	23 197	379	20 007	16	1 051	13	(D)	26	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	65	39 585	58	(D)	4	(D)	3	(D)	-	-
ARKANSAS, TOTAL . . . . .	2 659	1 955 957	1 713	1 167 520	133	219 794	143	269 213	670	299 430
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	3	74 592	1	(D)	2	(D)	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	4	68 909	3	(D)	-	-	1	(D)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	5	61 754	3	38 803	-	-	1	(D)	1	(D)
\$5,000,000 TO \$9,999,000 . . . . .	49	336 077	27	180 816	9	69 465	12	(D)	1	(D)
\$2,000,000 TO \$4,999,000 . . . . .	140	430 682	92	280 642	16	47 727	21	70 072	11	32 241
\$1,000,000 TO \$1,999,000 . . . . .	222	302 355	147	201 328	15	21 488	24	31 036	36	48 503
\$500,000 TO \$999,000 . . . . .	378	260 653	203	142 805	27	18 546	34	25 324	114	73 978
\$300,000 TO \$499,000 . . . . .	395	152 149	183	70 720	26	9 934	17	6 213	169	65 282
\$200,000 TO \$299,000 . . . . .	345	83 960	217	52 661	13	3 250	6	1 497	109	26 552
\$100,000 TO \$199,000 . . . . .	501	72 268	342	48 619	14	2 000	12	1 730	133	19 919
LESS THAN \$100,000 . . . . .	537	29 007	433	22 919	8	417	12	575	84	5 096
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	80	83 551	62	(D)	3	(D)	3	(D)	12	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
CALIFORNIA, TOTAL. . . . .	28 096	44 233 551	20 521	20 020 411	3 283	15 511 583	2 495	5 989 534	1 797	2 712 023
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER. . . . .	278	13 136 605	78	3 045 267	145	7 732 905	40	1 700 059	15	658 374
\$15,000,000 TO \$19,999,000. . . . .	141	2 416 527	42	706 461	61	1 048 756	20	350 151	18	311 159
\$10,000,000 TO \$14,999,000. . . . .	269	3 227 951	109	1 302 847	103	1 236 957	37	447 516	20	240 631
\$5,000,000 TO \$9,999,000. . . . .	861	5 919 311	407	2 781 773	269	1 849 827	137	950 432	48	337 279
\$2,000,000 TO \$4,999,000. . . . .	2 424	7 443 210	1 328	4 044 257	585	1 865 932	390	1 169 202	121	363 819
\$1,000,000 TO \$1,999,000. . . . .	3 283	4 577 724	2 069	2 867 930	543	779 558	496	687 397	175	242 839
\$500,000 TO \$999,000. . . . .	4 558	3 259 986	3 124	2 229 420	589	429 309	501	358 947	344	242 310
\$300,000 TO \$499,000. . . . .	3 695	1 440 788	2 703	1 054 601	338	131 957	306	117 822	348	136 408
\$200,000 TO \$299,000. . . . .	2 857	701 818	2 215	543 403	216	53 980	182	44 234	244	60 201
\$100,000 TO \$199,000. . . . .	4 146	604 503	3 477	505 325	240	35 699	181	26 715	248	36 764
LESS THAN \$100,000. . . . .	4 695	249 109	4 248	222 478	153	10 201	142	8 071	152	8 359
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	889	1 256 019	721	716 649	41	336 502	63	128 988	64	73 880
COLORADO, TOTAL. . . . .	3 713	4 385 769	2 307	1 789 932	426	1 605 057	356	623 964	624	366 816
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER. . . . .	22	980 101	2	(0)	15	673 060	5	(0)	-	-
\$15,000,000 TO \$19,999,000. . . . .	12	206 945	3	50 502	7	(0)	2	(0)	-	-
\$10,000,000 TO \$14,999,000. . . . .	25	320 651	7	88 108	10	129 976	4	53 038	4	49 529
\$5,000,000 TO \$9,999,000. . . . .	94	627 428	48	320 013	33	224 115	9	54 836	4	28 464
\$2,000,000 TO \$4,999,000. . . . .	271	814 473	130	387 588	70	226 272	50	142 642	21	57 971
\$1,000,000 TO \$1,999,000. . . . .	357	487 036	193	263 287	63	88 493	57	76 916	44	58 340
\$500,000 TO \$999,000. . . . .	569	400 243	303	210 975	87	64 260	74	52 124	105	72 884
\$300,000 TO \$499,000. . . . .	485	190 620	277	107 639	46	18 234	61	24 066	101	40 681
\$200,000 TO \$299,000. . . . .	427	104 332	276	67 413	28	6 910	30	7 417	93	22 592
\$100,000 TO \$199,000. . . . .	581	84 538	384	55 667	36	5 448	20	2 564	141	20 859
LESS THAN \$100,000. . . . .	746	39 095	580	29 181	30	1 638	34	1 834	102	6 442
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	124	130 307	104	(0)	1	(0)	10	(0)	9	9 054
CONNECTICUT, TOTAL. . . . .	3 875	4 672 829	3 026	2 628 066	400	1 106 910	275	415 968	174	521 885
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER. . . . .	24	759 779	6	222 105	9	266 132	3	88 726	6	182 816
\$15,000,000 TO \$19,999,000. . . . .	12	208 679	3	51 811	4	70 510	-	-	5	86 358
\$10,000,000 TO \$14,999,000. . . . .	29	340 746	14	162 306	12	140 540	-	-	3	37 900
\$5,000,000 TO \$9,999,000. . . . .	104	710 338	63	425 652	24	169 096	9	57 012	8	58 578
\$2,000,000 TO \$4,999,000. . . . .	348	1 047 018	221	639 752	65	211 755	41	126 632	21	68 879
\$1,000,000 TO \$1,999,000. . . . .	463	647 889	292	406 208	88	128 169	49	67 459	34	46 053
\$500,000 TO \$999,000. . . . .	625	443 404	456	321 650	81	57 402	60	42 862	28	21 490
\$300,000 TO \$499,000. . . . .	499	193 146	414	160 661	36	13 870	33	12 366	16	6 249
\$200,000 TO \$299,000. . . . .	394	97 440	323	79 544	35	8 722	26	6 599	10	2 575
\$100,000 TO \$199,000. . . . .	600	87 449	523	76 336	23	3 243	30	4 049	24	3 821
LESS THAN \$100,000. . . . .	690	35 463	633	32 616	18	899	21	(0)	18	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	87	101 478	78	49 425	5	36 572	3	(0)	1	(0)
DELAWARE, TOTAL. . . . .	588	1 429 641	427	378 316	77	866 607	23	(0)	61	(0)
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER. . . . .	7	747 406	1	(0)	5	700 914	1	(0)	-	-
\$15,000,000 TO \$19,999,000. . . . .	8	134 028	2	(0)	3	53 397	2	(0)	1	(0)
\$10,000,000 TO \$14,999,000. . . . .	10	123 138	3	35 021	4	47 352	-	-	3	40 765
\$5,000,000 TO \$9,999,000. . . . .	9	59 092	6	38 234	-	-	-	-	2	(0)
\$2,000,000 TO \$4,999,000. . . . .	41	128 730	29	93 813	9	27 519	1	(0)	2	(0)
\$1,000,000 TO \$1,999,000. . . . .	66	95 709	38	55 405	12	17 427	4	5 519	12	17 358
\$500,000 TO \$999,000. . . . .	89	63 578	58	41 310	15	11 124	6	4 301	10	6 843
\$300,000 TO \$499,000. . . . .	80	30 967	55	21 365	10	(0)	2	(0)	13	4 815
\$200,000 TO \$299,000. . . . .	62	15 411	47	11 670	8	(0)	1	(0)	6	1 423
\$100,000 TO \$199,000. . . . .	92	13 757	79	11 787	4	591	3	506	6	873
LESS THAN \$100,000. . . . .	116	6 465	102	5 602	6	(0)	2	(0)	6	294
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	8	11 360	7	(0)	1	(0)	-	-	-	-
DISTRICT OF COLUMBIA, TOTAL. . . . .	988	2 376 339	693	967 118	188	1 188 596	100	(0)	7	(0)
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER. . . . .	12	771 825	2	(0)	10	(0)	-	-	-	-
\$15,000,000 TO \$19,999,000. . . . .	7	122 978	5	85 150	1	(0)	1	(0)	-	-
\$10,000,000 TO \$14,999,000. . . . .	18	219 974	9	110 460	3	(0)	4	46 294	2	(0)
\$5,000,000 TO \$9,999,000. . . . .	61	420 362	39	266 345	20	(0)	2	(0)	-	-
\$2,000,000 TO \$4,999,000. . . . .	109	342 139	50	151 475	38	124 028	20	(0)	1	(0)
\$1,000,000 TO \$1,999,000. . . . .	144	205 744	90	129 828	35	50 544	18	(0)	1	(0)
\$500,000 TO \$999,000. . . . .	182	129 576	123	86 498	40	28 805	17	(0)	2	(0)
\$300,000 TO \$499,000. . . . .	114	43 754	96	37 198	12	4 460	6	2 096	-	-
\$200,000 TO \$299,000. . . . .	97	23 905	79	19 332	10	2 486	8	2 087	-	-
\$100,000 TO \$199,000. . . . .	105	15 729	85	12 550	9	1 353	11	1 826	-	-
LESS THAN \$100,000. . . . .	123	6 904	103	5 891	8	468	11	545	1	-
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	16	73 449	12	(0)	2	(0)	2	(0)	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
FLORIDA, TOTAL . . . . .	9 650	10 302 824	7 152	5 189 945	908	2 973 045	726	1 086 674	864	1 053 160
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	42	2 008 949	11	387 451	24	1 365 685	3	87 436	4	168 377
\$15,000,000 TO \$19,999,000 . . . . .	22	375 986	7	113 498	10	172 832	2	(D)	3	(O)
\$10,000,000 TO \$14,999,000 . . . . .	63	760 805	30	363 843	20	250 241	5	52 003	8	94 718
\$5,000,000 TO \$9,999,000 . . . . .	222	1 534 905	122	839 562	46	325 703	30	206 723	24	162 917
\$2,000,000 TO \$4,999,000 . . . . .	632	1 911 587	345	1 017 425	128	409 715	103	308 714	56	175 733
\$1,000,000 TO \$1,999,000 . . . . .	949	1 333 305	592	830 898	134	188 945	129	180 669	94	132 793
\$500,000 TO \$999,000 . . . . .	1 470	1 031 326	979	687 109	174	123 697	146	101 225	171	119 295
\$300,000 TO \$499,000 . . . . .	1 254	489 075	849	330 634	150	59 986	77	30 135	178	68 320
\$200,000 TO \$299,000 . . . . .	980	241 336	744	181 723	59	14 700	71	17 824	106	27 089
\$100,000 TO \$199,000 . . . . .	1 577	229 052	1 318	191 349	94	13 899	62	9 005	103	14 799
LESS THAN \$100,000 . . . . .	2 113	110 175	1 884	98 085	57	3 537	73	3 745	99	4 808
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	326	276 323	271	148 368	12	44 105	25	(O)	18	(D)
GEORGIA, TOTAL . . . . .	6 941	11 459 469	4 418	3 782 813	1 055	5 758 126	627	1 249 022	841	669 508
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	62	2 808 623	7	256 243	50	2 354 526	5	197 854	-	-
\$15,000,000 TO \$19,999,000 . . . . .	43	730 219	7	118 953	32	542 612	-	-	4	68 654
\$10,000,000 TO \$14,999,000 . . . . .	74	893 399	11	128 004	52	630 496	7	82 739	4	52 160
\$5,000,000 TO \$9,999,000 . . . . .	255	1 776 734	78	537 430	133	951 918	32	214 791	12	72 595
\$2,000,000 TO \$4,999,000 . . . . .	705	2 141 717	321	948 408	225	722 603	125	369 599	34	101 107
\$1,000,000 TO \$1,999,000 . . . . .	864	1 220 864	500	711 022	140	199 950	141	199 233	83	110 659
\$500,000 TO \$999,000 . . . . .	1 139	806 689	636	451 946	168	118 390	142	103 751	193	132 602
\$300,000 TO \$499,000 . . . . .	871	336 772	526	203 265	96	38 048	63	23 840	186	71 619
\$200,000 TO \$299,000 . . . . .	666	162 908	452	110 572	66	16 194	28	6 621	120	29 521
\$100,000 TO \$199,000 . . . . .	929	134 535	726	104 817	50	7 089	32	4 474	121	18 155
LESS THAN \$100,000 . . . . .	1 126	58 560	990	51 663	33	2 299	31	1 680	72	2 718
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	207	388 449	164	160 490	10	174 001	21	44 240	12	9 718
HAWAII, TOTAL . . . . .	1 030	1 013 813	754	537 555	118	201 273	82	144 500	76	130 485
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	4	113 751	2	(D)	-	-	1	(O)	1	(O)
\$15,000,000 TO \$19,999,000 . . . . .	4	64 333	1	(O)	2	(O)	-	-	1	(D)
\$10,000,000 TO \$14,999,000 . . . . .	9	103 776	4	43 970	2	(O)	1	(D)	2	(O)
\$5,000,000 TO \$9,999,000 . . . . .	23	155 160	12	78 656	5	33 639	4	(O)	2	(O)
\$2,000,000 TO \$4,999,000 . . . . .	68	195 656	38	108 379	18	52 530	7	(O)	5	(D)
\$1,000,000 TO \$1,999,000 . . . . .	85	118 774	50	68 443	18	25 079	9	12 646	8	12 606
\$500,000 TO \$999,000 . . . . .	150	105 781	95	67 042	21	15 369	22	14 686	12	8 684
\$300,000 TO \$499,000 . . . . .	147	56 246	93	35 363	26	10 180	14	5 519	14	5 184
\$200,000 TO \$299,000 . . . . .	115	28 343	85	20 971	12	3 014	8	2 087	10	2 271
\$100,000 TO \$199,000 . . . . .	172	24 909	143	20 794	9	1 252	7	953	13	1 910
LESS THAN \$100,000 . . . . .	224	11 828	205	10 849	5	243	7	423	7	313
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	29	35 256	26	24 154	-	-	2	(O)	1	(O)
IOAHO, TOTAL . . . . .	1 467	911 800	757	423 100	62	62 730	60	148 189	588	277 781
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	2	(D)	2	(O)	-	-	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	2	(O)	1	(D)	-	-	1	(O)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	1	(O)	-	-	-	-	1	(D)	-	-
\$5,000,000 TO \$9,999,000 . . . . .	13	89 391	3	(D)	2	(O)	8	54 181	-	-
\$2,000,000 TO \$4,999,000 . . . . .	64	190 918	22	67 972	7	19 287	13	44 777	22	58 882
\$1,000,000 TO \$1,999,000 . . . . .	110	151 518	54	75 001	7	11 053	7	9 149	42	56 315
\$500,000 TO \$999,000 . . . . .	238	163 053	129	87 501	15	10 742	5	3 172	89	61 638
\$300,000 TO \$499,000 . . . . .	227	87 648	99	38 061	5	2 078	7	2 797	116	44 712
\$200,000 TO \$299,000 . . . . .	192	46 283	88	20 863	6	1 400	5	1 239	93	22 781
\$100,000 TO \$199,000 . . . . .	335	49 067	161	23 706	15	2 142	6	974	153	22 245
LESS THAN \$100,000 . . . . .	253	14 837	174	9 857	4	316	6	360	69	4 304
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	30	20 369	24	10 783	1	(D)	1	(O)	4	6 904
ILLINOIS, TOTAL . . . . .	18 689	39 538 759	12 149	15 153 645	2 058	16 852 836	1 974	5 331 412	2 508	2 200 866
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	289	15 321 099	87	3 892 844	171	10 200 142	27	1 105 585	4	122 528
\$15,000,000 TO \$19,999,000 . . . . .	137	2 345 104	37	640 795	70	1 187 208	27	466 649	3	50 452
\$10,000,000 TO \$14,999,000 . . . . .	258	3 150 414	97	1 177 644	109	1 339 082	47	571 780	5	61 908
\$5,000,000 TO \$9,999,000 . . . . .	683	4 740 925	278	1 878 689	251	1 806 515	127	861 792	27	193 929
\$2,000,000 TO \$4,999,000 . . . . .	1 796	5 495 385	872	2 644 087	380	1 218 199	348	1 076 281	196	556 818
\$1,000,000 TO \$1,999,000 . . . . .	2 450	3 440 748	1 339	1 857 935	318	460 890	412	581 991	381	539 932
\$500,000 TO \$999,000 . . . . .	2 886	2 061 278	1 809	1 281 995	304	220 526	368	264 484	405	294 273
\$300,000 TO \$499,000 . . . . .	2 272	891 826	1 582	618 774	156	62 004	205	81 759	329	129 289
\$200,000 TO \$299,000 . . . . .	1 753	431 147	1 257	310 250	78	19 077	103	24 892	315	76 928
\$100,000 TO \$199,000 . . . . .	2 770	404 389	1 964	284 666	111	16 175	136	19 360	559	84 188
LESS THAN \$100,000 . . . . .	2 966	159 865	2 492	131 699	90	4 774	128	7 965	256	15 427
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	429	1 096 579	335	434 267	20	318 244	46	268 874	28	75 194

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
INDIANA, TOTAL . . . . .	7 162	8 348 859	4 307	3 816 082	644	2 129 316	490	1 073 811	1 721	1 329 650
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	41	1 592 450	10	483 064	22	815 197	4	116 067	5	178 122
\$15,000,000 TO \$19,999,000 . . . . .	27	469 385	9	160 408	13	228 604	4	(0)	1	(0)
\$10,000,000 TO \$14,999,000 . . . . .	47	580 252	22	272 085	11	135 053	11	133 543	3	39 571
\$5,000,000 TO \$9,999,000 . . . . .	163	1 117 280	65	448 293	45	304 488	33	221 991	20	142 508
\$2,000,000 TO \$4,999,000 . . . . .	530	1 627 900	259	801 786	108	336 276	83	246 895	80	242 943
\$1,000,000 TO \$1,999,000 . . . . .	778	1 091 327	409	578 517	109	151 234	98	140 053	162	221 523
\$500,000 TO \$999,000 . . . . .	1 140	806 610	625	441 508	118	85 769	90	63 651	307	215 682
\$300,000 TO \$499,000 . . . . .	1 000	390 680	578	226 018	66	25 738	58	23 432	298	115 492
\$200,000 TO \$299,000 . . . . .	859	211 490	514	125 804	44	11 199	32	7 909	269	66 578
\$100,000 TO \$199,000 . . . . .	1 253	183 935	769	112 629	55	7 737	35	5 178	394	58 391
LESS THAN \$100,000 . . . . .	1 188	64 477	937	49 105	50	(0)	33	1 848	168	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	136	213 073	110	116 865	3	(0)	9	(0)	14	22 379
IOWA, TOTAL . . . . .	5 823	5 949 746	2 699	2 533 578	333	949 058	325	1 157 800	2 466	1 309 310
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	25	1 045 004	6	290 573	10	458 467	8	(0)	1	(0)
\$15,000,000 TO \$19,999,000 . . . . .	10	167 949	1	(0)	3	50 740	6	97 559	-	-
\$10,000,000 TO \$14,999,000 . . . . .	37	463 384	14	174 245	9	112 739	11	140 660	3	35 740
\$5,000,000 TO \$9,999,000 . . . . .	100	694 617	52	358 321	12	86 135	32	222 485	4	27 676
\$2,000,000 TO \$4,999,000 . . . . .	370	1 102 525	196	601 703	32	101 752	66	194 240	76	204 830
\$1,000,000 TO \$1,999,000 . . . . .	651	914 868	259	371 081	32	45 587	69	96 790	291	401 410
\$500,000 TO \$999,000 . . . . .	924	664 005	453	318 048	73	52 500	50	36 282	348	257 175
\$300,000 TO \$499,000 . . . . .	643	247 216	339	131 696	38	14 993	20	8 230	246	92 297
\$200,000 TO \$299,000 . . . . .	580	141 303	296	72 685	34	8 426	15	3 688	235	56 504
\$100,000 TO \$199,000 . . . . .	1 165	167 072	438	63 437	41	6 025	19	2 884	667	94 722
LESS THAN \$100,000 . . . . .	1 192	71 642	586	30 920	44	2 761	13	796	549	37 165
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	126	270 161	59	101 219	5	8 933	16	(0)	46	(0)
KANSAS, TOTAL . . . . .	4 461	4 405 482	2 280	1 994 241	257	1 049 992	265	607 532	1 659	753 717
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	19	984 115	9	398 673	8	(0)	2	(0)	-	-
\$15,000,000 TO \$19,999,000 . . . . .	11	198 228	4	69 613	4	72 171	2	(0)	1	(0)
\$10,000,000 TO \$14,999,000 . . . . .	23	283 145	11	139 285	7	83 103	3	(0)	2	(0)
\$5,000,000 TO \$9,999,000 . . . . .	73	509 767	31	215 806	20	148 289	19	128 009	3	17 663
\$2,000,000 TO \$4,999,000 . . . . .	235	710 773	109	325 734	36	116 590	55	170 975	35	97 474
\$1,000,000 TO \$1,999,000 . . . . .	412	568 053	195	271 802	36	53 425	50	66 924	131	175 902
\$500,000 TO \$999,000 . . . . .	657	460 295	319	220 644	41	29 434	53	39 275	244	170 942
\$300,000 TO \$499,000 . . . . .	562	215 714	312	100 250	33	12 715	19	7 145	248	95 604
\$200,000 TO \$299,000 . . . . .	458	110 745	255	61 822	18	4 308	17	4 205	168	40 410
\$100,000 TO \$199,000 . . . . .	872	124 606	425	60 835	25	3 735	22	3 044	400	56 992
LESS THAN \$100,000 . . . . .	1 040	58 561	588	30 213	27	1 325	15	769	410	26 254
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	99	181 480	72	99 744	2	(0)	8	(0)	17	28 902
KENTUCKY, TOTAL . . . . .	3 715	3 994 113	2 481	1 878 118	240	860 049	371	766 227	623	489 719
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	13	609 110	4	144 315	6	397 193	1	(0)	2	(0)
\$15,000,000 TO \$19,999,000 . . . . .	9	149 128	3	(0)	4	66 390	2	(0)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	24	294 463	8	94 972	7	88 370	7	(0)	2	(0)
\$5,000,000 TO \$9,999,000 . . . . .	80	537 972	34	225 765	15	96 730	22	145 093	9	70 384
\$2,000,000 TO \$4,999,000 . . . . .	293	893 842	150	458 762	32	95 082	85	262 099	26	77 899
\$1,000,000 TO \$1,999,000 . . . . .	398	549 201	222	304 746	42	59 699	79	110 945	55	73 811
\$500,000 TO \$999,000 . . . . .	570	406 098	316	227 903	41	28 845	70	50 303	143	99 047
\$300,000 TO \$499,000 . . . . .	513	198 302	327	126 468	31	12 041	25	9 436	130	50 357
\$200,000 TO \$299,000 . . . . .	428	104 353	286	69 483	16	3 832	20	5 001	106	26 037
\$100,000 TO \$199,000 . . . . .	585	84 996	446	64 299	18	2 613	32	4 932	89	13 152
LESS THAN \$100,000 . . . . .	722	38 184	620	32 096	24	1 516	24	1 413	54	3 159
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	80	128 464	65	(0)	4	7 738	4	(0)	7	6 649
LOUISIANA, TOTAL . . . . .	5 243	6 558 945	3 729	3 599 355	546	1 924 856	339	505 579	629	529 155
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	27	1 537 535	9	643 217	14	769 426	1	(0)	3	(0)
\$15,000,000 TO \$19,999,000 . . . . .	20	338 016	10	167 340	10	170 676	-	-	-	-
\$10,000,000 TO \$14,999,000 . . . . .	33	399 526	11	131 216	14	174 926	5	54 938	3	38 446
\$5,000,000 TO \$9,999,000 . . . . .	120	824 896	63	421 485	39	271 042	11	81 679	7	50 690
\$2,000,000 TO \$4,999,000 . . . . .	415	1 233 751	249	735 632	92	285 761	52	149 250	22	63 108
\$1,000,000 TO \$1,999,000 . . . . .	662	923 891	439	617 819	89	124 238	70	96 078	64	85 756
\$500,000 TO \$999,000 . . . . .	839	588 187	547	383 378	103	74 257	58	40 559	131	89 993
\$300,000 TO \$499,000 . . . . .	710	277 001	481	187 913	58	22 842	41	16 214	130	50 032
\$200,000 TO \$299,000 . . . . .	579	143 084	408	100 392	53	13 302	25	6 080	93	23 310
\$100,000 TO \$199,000 . . . . .	810	116 939	632	90 684	43	6 202	38	5 381	97	14 672
LESS THAN \$100,000 . . . . .	893	46 282	759	39 026	30	(0)	32	(0)	72	3 534
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	135	129 837	121	81 253	1	(0)	6	21 266	7	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
MAINE, TOTAL . . . . .	1 440	1 233 509	1 064	677 174	98	222 091	49	72 517	229	261 727
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	4	174 641	2	(D)	2	(O)	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	5	79 356	-	-	2	(O)	-	-	3	(O)
\$10,000,000 TO \$14,999,000 . . . . .	3	34 853	-	-	-	-	1	(O)	2	(O)
\$5,000,000 TO \$9,999,000 . . . . .	24	168 312	9	67 744	3	(O)	4	27 353	8	57 564
\$2,000,000 TO \$4,999,000 . . . . .	71	207 827	43	120 153	12	40 243	4	11 816	12	35 615
\$1,000,000 TO \$1,999,000 . . . . .	145	197 087	99	132 493	17	24 436	6	9 291	23	30 867
\$500,000 TO \$999,000 . . . . .	222	157 599	146	105 622	18	12 612	12	7 677	46	31 688
\$300,000 TO \$499,000 . . . . .	223	86 730	153	59 102	19	7 472	6	2 138	45	18 018
\$200,000 TO \$299,000 . . . . .	150	37 274	115	28 795	6	1 405	6	1 344	23	5 730
\$100,000 TO \$199,000 . . . . .	269	38 836	216	31 335	10	1 293	4	543	39	5 665
LESS THAN \$100,000 . . . . .	297	15 610	257	13 228	7	521	5	286	28	1 575
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	27	35 384	24	(O)	2	(O)	1	(O)	-	-
MARYLAND, TOTAL . . . . .	3 943	5 957 830	2 850	2 453 122	465	2 338 292	390	634 036	238	532 380
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	33	1 652 666	6	193 051	21	1 184 095	2	(O)	4	(O)
\$15,000,000 TO \$19,999,000 . . . . .	13	228 283	3	53 498	9	157 189	-	-	1	(O)
\$10,000,000 TO \$14,999,000 . . . . .	47	575 928	19	236 604	16	194 838	5	61 519	7	82 967
\$5,000,000 TO \$9,999,000 . . . . .	114	786 305	48	324 649	43	298 945	20	140 111	3	22 600
\$2,000,000 TO \$4,999,000 . . . . .	349	1 054 879	175	527 054	90	280 964	65	190 704	19	56 157
\$1,000,000 TO \$1,999,000 . . . . .	442	607 853	267	366 938	70	94 963	68	93 578	37	52 374
\$500,000 TO \$999,000 . . . . .	704	501 596	472	337 275	98	70 297	82	56 562	52	37 462
\$300,000 TO \$499,000 . . . . .	531	208 495	409	159 541	35	14 136	43	17 143	44	17 675
\$200,000 TO \$299,000 . . . . .	438	106 866	355	86 405	25	6 110	36	8 766	22	5 585
\$100,000 TO \$199,000 . . . . .	524	78 170	437	64 651	28	4 321	30	4 825	29	4 373
LESS THAN \$100,000 . . . . .	647	33 816	575	29 839	23	1 279	31	1 867	18	831
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	101	122 973	84	(D)	7	31 155	8	(O)	2	(O)
MASSACHUSETTS, TOTAL . . . . .	8 715	13 157 621	6 646	6 090 421	948	4 706 833	875	1 568 894	246	791 473
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	67	2 798 491	7	205 941	43	2 062 696	4	108 733	13	421 121
\$15,000,000 TO \$19,999,000 . . . . .	45	775 717	14	242 361	23	396 959	5	81 672	3	54 725
\$10,000,000 TO \$14,999,000 . . . . .	88	1 057 280	36	431 303	33	407 252	12	132 281	7	86 444
\$5,000,000 TO \$9,999,000 . . . . .	281	1 952 512	123	849 172	108	766 189	46	311 618	4	25 533
\$2,000,000 TO \$4,999,000 . . . . .	837	2 539 209	467	1 398 389	199	620 986	153	461 578	18	58 256
\$1,000,000 TO \$1,999,000 . . . . .	1 047	1 474 165	683	956 838	171	244 659	162	228 367	31	44 301
\$500,000 TO \$999,000 . . . . .	1 402	995 613	1 016	722 583	149	105 875	192	136 933	45	30 222
\$300,000 TO \$499,000 . . . . .	1 103	427 465	885	341 641	77	30 075	100	39 020	41	16 729
\$200,000 TO \$299,000 . . . . .	889	217 840	760	186 831	41	10 012	63	14 875	25	6 122
\$100,000 TO \$199,000 . . . . .	1 265	183 774	1 105	159 904	57	8 990	68	9 752	35	5 128
LESS THAN \$100,000 . . . . .	1 497	80 728	1 390	75 043	33	(D)	51	2 630	23	(O)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	194	654 827	160	520 415	14	(D)	19	41 435	1	(O)
MICHIGAN, TOTAL . . . . .	11 436	18 800 085	7 693	7 428 940	1 130	7 802 898	1 126	2 247 434	1 487	1 320 813
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	114	6 478 549	26	1 102 661	73	4 790 733	9	305 776	6	279 379
\$15,000,000 TO \$19,999,000 . . . . .	45	747 671	14	234 825	25	415 326	5	(O)	1	(O)
\$10,000,000 TO \$14,999,000 . . . . .	104	1 248 301	34	409 552	45	542 978	17	199 145	8	96 626
\$5,000,000 TO \$9,999,000 . . . . .	342	2 321 915	153	1 052 796	116	798 123	56	364 413	17	106 583
\$2,000,000 TO \$4,999,000 . . . . .	1 015	3 131 359	518	1 581 243	204	665 149	226	694 382	67	190 585
\$1,000,000 TO \$1,999,000 . . . . .	1 305	1 834 417	771	1 086 388	188	266 566	220	306 951	126	174 512
\$500,000 TO \$999,000 . . . . .	1 906	1 358 413	1 240	886 766	197	140 650	223	161 140	246	169 857
\$300,000 TO \$499,000 . . . . .	1 632	631 853	1 088	423 925	98	38 700	121	46 326	325	122 902
\$200,000 TO \$299,000 . . . . .	1 264	310 534	844	207 755	62	15 154	84	20 634	274	66 991
\$100,000 TO \$199,000 . . . . .	1 671	246 156	1 258	183 585	68	10 285	67	9 937	278	42 349
LESS THAN \$100,000 . . . . .	1 783	97 281	1 537	82 548	44	2 359	73	4 510	129	7 864
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	255	393 636	210	176 896	10	116 875	25	(D)	10	(O)
MINNESOTA, TOTAL . . . . .	6 901	10 616 816	3 580	4 676 526	628	3 072 965	600	1 757 144	2 093	1 110 181
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	75	3 564 520	31	1 417 899	32	1 461 737	10	(O)	2	(O)
\$15,000,000 TO \$19,999,000 . . . . .	37	628 950	16	278 925	15	251 543	4	(O)	2	(O)
\$10,000,000 TO \$14,999,000 . . . . .	56	686 039	25	307 007	19	233 986	12	145 046	-	-
\$5,000,000 TO \$9,999,000 . . . . .	169	1 200 978	60	424 074	61	418 199	37	271 219	11	87 486
\$2,000,000 TO \$4,999,000 . . . . .	531	1 637 651	264	788 164	113	369 978	98	315 486	56	164 023
\$1,000,000 TO \$1,999,000 . . . . .	749	1 035 897	349	488 491	94	135 372	116	158 522	190	253 512
\$500,000 TO \$999,000 . . . . .	1 048	748 726	511	362 836	109	78 244	118	84 108	310	223 538
\$300,000 TO \$499,000 . . . . .	900	347 358	495	193 703	68	26 434	57	21 553	280	105 668
\$200,000 TO \$299,000 . . . . .	767	187 316	394	96 253	34	8 575	58	14 304	281	68 184
\$100,000 TO \$199,000 . . . . .	1 259	180 931	595	85 567	49	7 169	41	6 104	574	82 091
LESS THAN \$100,000 . . . . .	1 138	66 581	702	37 600	29	1 559	39	2 323	368	25 099
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	172	331 869	138	196 007	5	80 169	10	(D)	19	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
MISSISSIPPI, TOTAL . . . . .	2 623	2 309 335	1 726	1 255 787	138	216 914	144	409 224	615	427 410
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	8	349 205	4	121 642	2	(0)	1	(0)	1	(0)
\$15,000,000 TO \$19,999,000 . . . . .	3	53 206	3	53 206	-	-	-	-	-	-
\$10,000,000 TO \$14,999,000 . . . . .	5	63 142	2	(0)	1	(0)	-	-	2	(0)
\$5,000,000 TO \$9,999,000 . . . . .	44	306 118	24	173 179	6	40 064	14	92 875	-	-
\$2,000,000 TO \$4,999,000 . . . . .	172	517 841	98	288 773	11	34 419	33	102 643	30	92 006
\$1,000,000 TO \$1,999,000 . . . . .	244	342 685	143	204 318	24	32 125	25	34 087	52	72 155
\$500,000 TO \$999,000 . . . . .	421	296 753	227	162 093	32	22 328	22	15 186	140	97 146
\$300,000 TO \$499,000 . . . . .	367	142 736	200	77 229	15	5 889	15	5 754	137	53 864
\$200,000 TO \$299,000 . . . . .	310	76 195	181	44 505	14	3 364	12	2 857	103	25 469
\$100,000 TO \$199,000 . . . . .	455	66 824	337	49 296	16	2 394	8	1 101	94	14 033
LESS THAN \$100,000 . . . . .	521	27 843	447	23 522	17	1 116	8	536	49	2 669
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	73	66 787	60	(0)	-	-	6	(0)	7	15 966
MISSOURI, TOTAL . . . . .	8 600	15 045 819	5 240	6 294 752	1 033	5 805 098	839	2 106 226	1 488	839 743
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	108	5 251 250	36	1 951 816	59	2 886 789	11	(0)	2	(0)
\$15,000,000 TO \$19,999,000 . . . . .	51	873 492	6	104 240	30	520 914	14	(0)	-	(0)
\$10,000,000 TO \$14,999,000 . . . . .	102	1 257 785	36	442 870	47	582 975	19	231 940	-	-
\$5,000,000 TO \$9,999,000 . . . . .	266	1 791 731	100	666 030	98	667 353	59	398 420	9	59 928
\$2,000,000 TO \$4,999,000 . . . . .	767	2 380 763	380	1 166 826	194	626 623	139	432 169	54	155 145
\$1,000,000 TO \$1,999,000 . . . . .	948	1 331 550	477	671 419	177	253 620	177	243 363	117	163 148
\$500,000 TO \$999,000 . . . . .	1 326	943 955	802	569 553	167	120 519	153	112 655	204	141 228
\$300,000 TO \$499,000 . . . . .	1 061	408 843	655	252 748	101	40 336	91	35 210	214	80 549
\$200,000 TO \$299,000 . . . . .	839	206 483	543	133 323	41	10 434	48	11 870	207	50 856
\$100,000 TO \$199,000 . . . . .	1 376	199 951	845	122 408	70	10 011	63	9 096	398	58 436
LESS THAN \$100,000 . . . . .	1 539	84 430	1 178	61 309	41	2 611	50	2 651	270	17 859
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	217	315 586	182	152 210	8	82 913	15	51 911	12	28 552
MONTANA, TOTAL . . . . .	1 509	1 081 494	693	509 250	75	104 269	64	160 612	677	307 363
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	3	93 747	1	(0)	1	(0)	1	(0)	-	-
\$15,000,000 TO \$19,999,000 . . . . .	2	(0)	2	(0)	-	-	-	-	-	-
\$10,000,000 TO \$14,999,000 . . . . .	7	81 364	2	(0)	1	(0)	4	46 176	-	-
\$5,000,000 TO \$9,999,000 . . . . .	12	76 832	6	39 761	1	(0)	4	25 420	1	(0)
\$2,000,000 TO \$4,999,000 . . . . .	58	180 359	25	80 100	9	28 667	12	37 359	12	34 233
\$1,000,000 TO \$1,999,000 . . . . .	160	218 136	71	99 562	8	10 664	14	19 408	67	88 502
\$500,000 TO \$999,000 . . . . .	199	144 887	93	68 667	15	11 588	3	2 042	88	62 590
\$300,000 TO \$499,000 . . . . .	225	86 360	103	39 964	10	3 879	6	2 542	106	39 975
\$200,000 TO \$299,000 . . . . .	215	53 430	94	23 312	9	2 223	5	1 139	107	26 756
\$100,000 TO \$199,000 . . . . .	345	50 133	144	21 476	14	1 995	6	825	181	25 837
LESS THAN \$100,000 . . . . .	261	15 000	133	7 383	7	430	8	308	113	6 879
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	22	(0)	19	26 279	-	-	1	(0)	2	(0)
NEBRASKA, TOTAL . . . . .	3 158	4 384 587	1 567	1 558 222	215	988 195	204	1 202 533	1 172	635 637
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	31	1 214 967	7	(0)	12	544 990	11	370 530	1	(0)
\$15,000,000 TO \$19,999,000 . . . . .	16	277 457	2	(0)	5	89 788	8	135 231	1	(0)
\$10,000,000 TO \$14,999,000 . . . . .	30	368 227	8	94 950	5	(0)	16	197 968	1	(0)
\$5,000,000 TO \$9,999,000 . . . . .	84	590 765	30	207 731	17	(0)	35	258 703	2	(0)
\$2,000,000 TO \$4,999,000 . . . . .	191	581 789	95	288 491	29	91 832	38	118 977	29	82 489
\$1,000,000 TO \$1,999,000 . . . . .	322	451 804	153	219 644	26	36 919	21	31 492	122	163 749
\$500,000 TO \$999,000 . . . . .	507	356 237	252	177 162	33	22 980	17	12 259	205	143 836
\$300,000 TO \$499,000 . . . . .	418	163 558	215	83 867	16	6 293	16	6 298	171	67 100
\$200,000 TO \$299,000 . . . . .	355	88 298	173	43 450	22	5 582	6	1 526	154	37 740
\$100,000 TO \$199,000 . . . . .	568	81 524	265	38 198	23	3 528	9	1 399	271	38 399
LESS THAN \$100,000 . . . . .	580	32 954	325	16 672	25	1 520	22	1 209	208	13 553
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	56	177 007	42	79 248	2	(0)	5	(0)	7	(0)
NEVADA, TOTAL . . . . .	609	461 045	445	338 553	45	34 135	14	6 311	105	82 046
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	-	-	-	-	-	-	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	1	(0)	-	-	-	-	-	-
\$10,000,000 TO \$14,999,000 . . . . .	1	(0)	1	(0)	-	-	-	-	-	-
\$5,000,000 TO \$9,999,000 . . . . .	13	86 942	7	49 308	2	(0)	-	-	4	(0)
\$2,000,000 TO \$4,999,000 . . . . .	33	104 601	26	79 882	-	-	-	-	7	24 719
\$1,000,000 TO \$1,999,000 . . . . .	64	88 613	54	73 889	4	5 528	2	(0)	4	(0)
\$500,000 TO \$999,000 . . . . .	94	66 072	70	50 012	12	8 140	1	(0)	11	(0)
\$300,000 TO \$499,000 . . . . .	93	35 673	64	24 286	7	(0)	1	(0)	21	8 353
\$200,000 TO \$299,000 . . . . .	67	16 794	45	11 370	-	-	3	829	19	4 595
\$100,000 TO \$199,000 . . . . .	104	15 249	64	9 360	12	1 876	6	846	22	3 167
LESS THAN \$100,000 . . . . .	111	5 825	88	4 351	6	(0)	1	(0)	16	1 005
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	28	14 219	25	9 038	2	(0)	-	-	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
NEW HAMPSHIRE, TOTAL . . . . .	822	689 001	618	424 687	62	(0)	45	(0)	97	111 040
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	1	(0)	1	(0)	-	-	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	-	-	-	-	-	-	1	(0)
\$10,000,000 TO \$14,999,000 . . . . .	8	91 566	4	(0)	3	(0)	-	-	1	(0)
\$5,000,000 TO \$9,999,000 . . . . .	11	68 785	6	38 712	4	(0)	-	-	1	(0)
\$2,000,000 TO \$4,999,000 . . . . .	53	152 279	35	101 723	11	30 678	5	(0)	2	(0)
\$1,000,000 TO \$1,999,000 . . . . .	86	116 642	48	64 804	12	16 948	6	7 878	20	27 012
\$500,000 TO \$999,000 . . . . .	130	89 536	98	66 713	8	5 602	5	6 600	10	6 621
\$300,000 TO \$499,000 . . . . .	108	41 078	75	27 699	10	4 147	7	2 729	16	6 503
\$200,000 TO \$299,000 . . . . .	101	24 418	76	18 265	4	970	4	943	17	4 240
\$100,000 TO \$199,000 . . . . .	147	21 227	116	16 763	8	1 147	8	1 026	15	2 291
LESS THAN \$100,000 . . . . .	158	8 252	143	7 417	2	(0)	6	(0)	7	481
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	18	31 269	16	11 172	-	-	-	-	2	(0)
NEW JERSEY, TOTAL . . . . .	10 098	17 931 818	7 987	8 549 575	978	6 923 073	769	1 327 519	364	1 131 651
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	111	6 518 663	24	1 908 296	66	3 935 787	4	145 882	17	528 698
\$15,000,000 TO \$19,999,000 . . . . .	47	811 174	19	325 126	20	355 572	2	(0)	6	(0)
\$10,000,000 TO \$14,999,000 . . . . .	106	1 280 798	46	559 202	42	503 008	7	86 565	11	132 023
\$5,000,000 TO \$9,999,000 . . . . .	296	2 024 861	130	874 956	114	803 549	40	270 521	12	75 835
\$2,000,000 TO \$4,999,000 . . . . .	911	2 769 808	534	1 597 184	219	699 075	125	371 873	33	101 676
\$1,000,000 TO \$1,999,000 . . . . .	1 255	1 772 297	858	1 208 023	181	263 445	157	216 844	59	83 985
\$500,000 TO \$999,000 . . . . .	1 536	1 098 900	1 172	835 100	141	103 075	158	114 150	65	46 575
\$300,000 TO \$499,000 . . . . .	1 289	505 902	1 087	426 146	66	26 012	91	35 887	45	17 857
\$200,000 TO \$299,000 . . . . .	986	242 763	876	215 772	34	8 559	48	11 620	28	6 812
\$100,000 TO \$199,000 . . . . .	1 461	211 888	1 305	189 368	46	6 874	67	9 509	43	6 137
LESS THAN \$100,000 . . . . .	1 860	97 369	1 732	91 304	30	1 432	56	2 798	42	1 835
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	240	597 395	204	319 098	19	216 685	14	(0)	3	(0)
NEW MEXICO, TOTAL . . . . .	1 425	909 732	972	520 208	101	135 126	65	86 074	287	168 324
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	3	73 655	2	(0)	-	-	1	(0)	-	-
\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-	-	-
\$10,000,000 TO \$14,999,000 . . . . .	4	53 753	1	(0)	2	(0)	-	-	1	(0)
\$5,000,000 TO \$9,999,000 . . . . .	15	95 441	6	36 826	5	31 188	-	-	4	27 427
\$2,000,000 TO \$4,999,000 . . . . .	47	130 750	32	90 703	6	16 389	5	12 491	4	11 167
\$1,000,000 TO \$1,999,000 . . . . .	139	199 985	84	118 895	16	22 326	18	27 853	21	30 911
\$500,000 TO \$999,000 . . . . .	229	162 059	135	96 106	20	14 562	15	10 684	59	40 707
\$300,000 TO \$499,000 . . . . .	195	75 129	122	46 253	12	5 307	4	1 649	57	21 920
\$200,000 TO \$299,000 . . . . .	151	36 989	87	21 284	12	3 097	5	1 201	47	11 407
\$100,000 TO \$199,000 . . . . .	260	37 186	203	28 863	11	1 685	4	519	42	6 119
LESS THAN \$100,000 . . . . .	355	18 562	276	13 955	17	(0)	13	(0)	49	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	27	26 223	24	(0)	-	-	-	-	3	(0)
NEW YORK, TOTAL . . . . .	39 205	77 957 496	31 180	37 044 707	2 928	25 463 077	4 089	13 359 544	1 008	2 090 168
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	499	33 725 615	167	10 543 075	236	16 956 520	78	5 646 567	18	579 453
\$15,000,000 TO \$19,999,000 . . . . .	199	3 436 520	75	1 282 608	77	1 348 567	34	575 093	13	230 252
\$10,000,000 TO \$14,999,000 . . . . .	389	4 746 361	176	2 134 662	129	1 591 810	67	815 866	17	204 023
\$5,000,000 TO \$9,999,000 . . . . .	1 249	8 610 672	617	4 242 218	313	2 194 049	276	1 865 281	43	309 124
\$2,000,000 TO \$4,999,000 . . . . .	3 401	10 447 775	2 085	6 366 269	543	1 730 587	674	2 045 513	99	305 406
\$1,000,000 TO \$1,999,000 . . . . .	4 556	6 404 053	3 147	4 412 782	465	667 273	825	1 152 125	119	171 873
\$500,000 TO \$999,000 . . . . .	6 152	4 377 180	4 706	3 335 807	468	340 190	776	556 507	202	144 676
\$300,000 TO \$499,000 . . . . .	4 860	1 892 204	3 993	1 555 263	262	102 910	447	173 023	158	61 008
\$200,000 TO \$299,000 . . . . .	3 928	965 377	3 413	838 167	148	36 998	254	62 114	113	28 098
\$100,000 TO \$199,000 . . . . .	5 877	852 609	5 305	769 245	141	21 259	302	43 394	129	18 711
LESS THAN \$100,000 . . . . .	7 122	371 780	6 650	347 872	118	5 109	265	14 975	89	3 824
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	973	2 127 350	846	1 216 739	28	467 805	91	409 086	8	33 720
NORTH CAROLINA, TOTAL . . . . .	7 011	9 530 398	4 462	3 599 076	760	3 251 766	712	1 751 340	1 077	928 216
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	44	2 210 430	7	230 746	28	1 606 884	5	(0)	4	(0)
\$15,000,000 TO \$19,999,000 . . . . .	24	416 649	6	103 411	13	228 481	4	(0)	1	(0)
\$10,000,000 TO \$14,999,000 . . . . .	50	618 842	17	207 931	22	273 657	9	(0)	2	(0)
\$5,000,000 TO \$9,999,000 . . . . .	189	1 288 324	64	449 628	62	416 359	52	350 140	11	72 197
\$2,000,000 TO \$4,999,000 . . . . .	611	1 862 105	274	838 397	104	319 941	170	520 575	63	183 192
\$1,000,000 TO \$1,999,000 . . . . .	862	1 199 526	468	652 969	102	147 454	159	221 978	133	177 125
\$500,000 TO \$999,000 . . . . .	1 260	894 943	701	501 215	187	130 027	114	82 615	258	181 086
\$300,000 TO \$499,000 . . . . .	860	334 919	539	208 723	89	35 096	33	12 855	199	78 245
\$200,000 TO \$299,000 . . . . .	699	172 490	475	117 317	50	12 197	42	10 473	132	32 503
\$100,000 TO \$199,000 . . . . .	1 054	151 782	792	113 375	65	9 731	46	6 496	151	22 180
LESS THAN \$100,000 . . . . .	1 169	60 261	982	50 784	31	1 801	46	2 449	110	5 227
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	189	320 127	137	124 580	7	70 138	32	99 930	13	25 479

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
NORTH DAKOTA, TOTAL . . . . .	1 995	1 491 355	561	476 021	76	224 807	47	248 349	1 311	542 478
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	7	214 290	2	(0)	3	110 838	2	(0)	-	-
\$15,000,000 TO \$19,999,000 . . . . .	3	53 675	1	(0)	-	-	-	(0)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	7	90 159	1	(0)	2	(0)	4	51 449	-	-
\$5,000,000 TO \$9,999,000 . . . . .	24	169 364	8	58 729	6	(0)	9	63 600	1	(0)
\$2,000,000 TO \$4,999,000 . . . . .	76	226 001	43	122 884	6	19 284	8	27 073	19	56 760
\$1,000,000 TO \$1,999,000 . . . . .	149	202 960	51	72 385	8	10 138	6	8 585	84	111 852
\$500,000 TO \$999,000 . . . . .	361	254 043	86	60 505	13	9 207	8	6 088	254	178 243
\$300,000 TO \$499,000 . . . . .	292	115 371	75	29 359	10	(0)	2	(0)	205	81 220
\$200,000 TO \$299,000 . . . . .	240	59 660	79	19 614	6	(0)	2	(0)	153	38 125
\$100,000 TO \$199,000 . . . . .	416	59 929	107	15 778	11	(0)	2	(0)	296	42 125
LESS THAN \$100,000 . . . . .	399	25 994	101	5 400	11	(0)	2	(0)	285	19 746
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	21	20 209	7	(0)	-	-	-	-	14	(0)
OHIO, TOTAL . . . . .	14 497	23 706 362	9 566	9 215 281	1 939	10 221 178	1 402	2 476 954	1 590	1 792 949
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	158	7 191 954	33	1 409 728	108	5 128 086	4	173 206	13	480 934
\$15,000,000 TO \$19,999,000 . . . . .	61	1 055 358	16	272 044	35	608 847	6	100 261	4	74 206
\$10,000,000 TO \$14,999,000 . . . . .	145	1 782 096	36	442 774	76	927 364	20	245 909	13	166 049
\$5,000,000 TO \$9,999,000 . . . . .	465	3 204 458	183	1 260 911	199	1 378 546	61	401 484	22	163 517
\$2,000,000 TO \$4,999,000 . . . . .	1 332	4 058 094	656	1 956 223	361	1 121 735	248	770 473	67	209 663
\$1,000,000 TO \$1,999,000 . . . . .	1 794	2 500 836	1 066	1 467 708	304	437 352	271	362 851	153	212 925
\$500,000 TO \$999,000 . . . . .	2 405	1 704 537	1 451	1 026 767	349	250 356	298	216 857	307	210 557
\$300,000 TO \$499,000 . . . . .	1 889	738 737	1 224	478 519	196	77 240	161	63 310	308	119 661
\$200,000 TO \$299,000 . . . . .	1 472	360 371	1 018	248 878	107	26 346	95	23 395	252	61 752
\$100,000 TO \$199,000 . . . . .	2 119	306 559	1 636	236 322	116	17 419	97	13 734	270	39 088
LESS THAN \$100,000 . . . . .	2 331	123 629	2 001	105 282	72	4 317	102	5 822	156	8 208
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	326	679 733	246	310 125	16	243 563	39	79 652	25	46 393
OKLAHOMA, TOTAL . . . . .	4 175	4 262 989	2 714	1 987 986	384	1 245 576	245	629 299	832	400 128
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	21	981 639	6	(0)	13	642 063	2	(0)	-	-
\$15,000,000 TO \$19,999,000 . . . . .	5	85 852	2	(0)	1	(0)	2	(0)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	7	316 681	9	101 643	10	122 520	7	(0)	1	(0)
\$5,000,000 TO \$9,999,000 . . . . .	273	511 769	31	210 765	15	108 641	23	163 126	4	29 237
\$2,000,000 TO \$4,999,000 . . . . .	255	794 326	123	372 424	54	180 017	56	183 956	22	57 929
\$1,000,000 TO \$1,999,000 . . . . .	372	523 073	228	322 749	52	73 465	33	47 199	59	79 660
\$500,000 TO \$999,000 . . . . .	614	438 369	391	279 692	72	52 812	33	23 578	118	82 287
\$300,000 TO \$499,000 . . . . .	570	221 070	338	130 567	63	24 635	27	10 895	142	54 973
\$200,000 TO \$299,000 . . . . .	462	113 214	280	69 154	30	7 212	13	2 951	139	33 897
\$100,000 TO \$199,000 . . . . .	738	107 781	490	72 070	39	5 567	18	2 629	191	27 515
LESS THAN \$100,000 . . . . .	925	50 782	726	38 364	32	2 078	21	1 240	146	9 100
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	113	118 433	90	58 176	3	(0)	10	35 704	10	(0)
OREGON, TOTAL . . . . .	3 855	5 873 001	2 544	3 169 989	405	1 560 163	267	664 034	639	478 815
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	43	1 972 771	19	950 277	16	695 951	4	201 960	4	124 583
\$15,000,000 TO \$19,999,000 . . . . .	19	327 728	8	134 927	8	141 071	3	51 730	-	-
\$10,000,000 TO \$14,999,000 . . . . .	30	363 551	14	167 850	11	(0)	3	(0)	2	(0)
\$5,000,000 TO \$9,999,000 . . . . .	105	728 452	55	380 132	29	215 553	17	106 937	4	25 830
\$2,000,000 TO \$4,999,000 . . . . .	286	894 109	168	520 439	61	185 941	40	130 012	17	57 717
\$1,000,000 TO \$1,999,000 . . . . .	418	584 036	257	362 715	61	83 731	51	71 228	49	66 362
\$500,000 TO \$999,000 . . . . .	647	449 243	416	284 750	76	55 719	51	37 998	104	70 776
\$300,000 TO \$499,000 . . . . .	540	210 513	342	133 112	39	16 453	36	13 549	123	47 399
\$200,000 TO \$299,000 . . . . .	448	111 430	282	69 680	38	9 516	20	4 937	108	27 297
\$100,000 TO \$199,000 . . . . .	622	90 525	432	62 781	37	5 301	18	2 626	135	19 817
LESS THAN \$100,000 . . . . .	593	32 445	465	24 655	27	1 814	21	988	80	4 988
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	104	108 198	86	78 671	2	(0)	3	(0)	13	(0)
PENNSYLVANIA, TOTAL . . . . .	16 370	23 479 871	12 134	9 793 697	1 814	9 574 741	1 484	2 627 278	938	1 484 155
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	125	6 395 725	29	1 097 684	83	4 804 338	7	232 594	6	261 109
\$15,000,000 TO \$19,999,000 . . . . .	59	1 002 181	21	355 686	24	410 847	5	85 101	9	150 547
\$10,000,000 TO \$14,999,000 . . . . .	157	1 936 726	47	575 717	82	1 022 453	15	183 447	13	155 109
\$5,000,000 TO \$9,999,000 . . . . .	471	3 265 160	163	1 103 654	201	1 410 552	76	523 800	31	227 154
\$2,000,000 TO \$4,999,000 . . . . .	1 359	4 125 058	671	2 019 596	345	1 096 095	257	755 211	86	254 156
\$1,000,000 TO \$1,999,000 . . . . .	1 837	2 572 895	1 122	1 554 949	292	423 410	306	435 850	117	158 686
\$500,000 TO \$999,000 . . . . .	2 599	1 845 857	1 800	1 277 397	292	207 531	286	207 288	221	153 641
\$300,000 TO \$499,000 . . . . .	2 217	862 279	1 699	658 128	181	71 728	180	71 105	157	61 318
\$200,000 TO \$299,000 . . . . .	1 773	436 217	1 466	360 898	100	24 224	112	27 525	95	23 570
\$100,000 TO \$199,000 . . . . .	2 595	380 516	2 270	332 646	115	17 459	105	15 484	105	14 927
LESS THAN \$100,000 . . . . .	2 881	156 511	2 592	141 142	85	5 224	115	6 170	89	3 975
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	297	500 746	254	316 200	14	80 880	20	83 703	9	19 963

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 4. States, by Types of Operation: 1967-Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
RHODE ISLAND, TOTAL . . . . .	1 465	1 475 235	1 230	917 526	116	296 954	65	78 710	54	182 045
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	8	205 684	3	70 467	3	(D)	-	-	2	(D)
\$15,000,000 TO \$19,999,000 . . . . .	2	(D)	-	-	-	-	-	-	2	(D)
\$10,000,000 TO \$14,999,000 . . . . .	11	128 917	6	71 733	3	(D)	-	-	2	(D)
\$5,000,000 TO \$9,999,000 . . . . .	42	264 849	22	134 103	11	70 717	5	32 642	4	27 187
\$2,000,000 TO \$4,999,000 . . . . .	101	307 983	69	213 359	18	49 742	4	13 982	10	30 900
\$1,000,000 TO \$1,999,000 . . . . .	135	189 825	99	136 735	21	31 933	11	15 330	4	5 827
\$500,000 TO \$999,000 . . . . .	209	150 630	169	121 720	21	15 167	11	7 878	8	5 865
\$300,000 TO \$499,000 . . . . .	194	74 339	157	59 882	14	5 682	15	5 762	8	3 013
\$200,000 TO \$299,000 . . . . .	177	43 639	155	38 236	8	2 067	8	1 858	6	1 478
\$100,000 TO \$199,000 . . . . .	227	32 734	212	30 490	9	1 398	3	391	3	455
LESS THAN \$100,000 . . . . .	330	17 192	313	16 534	7	(D)	5	203	5	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	29	(D)	25	24 267	1	(D)	3	464	-	-
SOUTH CAROLINA, TOTAL . . . . .	2 918	2 745 235	1 965	1 518 693	238	413 134	218	432 406	497	381 002
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	9	242 458	6	163 237	3	79 221	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	4	71 347	1	(D)	1	(D)	1	(D)	1	(D)
\$10,000,000 TO \$14,999,000 . . . . .	19	223 754	8	102 290	3	(D)	6	67 234	2	(D)
\$5,000,000 TO \$9,999,000 . . . . .	53	355 972	24	164 427	9	60 772	15	98 954	5	31 819
\$2,000,000 TO \$4,999,000 . . . . .	210	650 999	102	311 581	36	118 473	47	144 395	25	76 550
\$1,000,000 TO \$1,999,000 . . . . .	303	416 927	195	262 716	28	38 995	35	53 691	45	61 525
\$500,000 TO \$999,000 . . . . .	542	377 104	321	226 128	53	36 698	36	24 502	132	89 776
\$300,000 TO \$499,000 . . . . .	437	172 343	256	101 491	39	14 935	26	9 860	116	46 057
\$200,000 TO \$299,000 . . . . .	307	75 518	212	52 173	20	5 150	12	2 946	63	15 249
\$100,000 TO \$199,000 . . . . .	432	61 891	328	47 020	26	3 768	17	2 390	61	8 713
LESS THAN \$100,000 . . . . .	519	26 732	449	23 252	17	1 060	11	670	42	1 750
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	83	70 190	63	(D)	3	(D)	12	(D)	5	7 966
SOUTH DAKOTA, TOTAL . . . . .	1 688	1 250 823	564	323 646	55	94 272	74	440 794	995	392 111
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	7	161 012	-	-	1	(D)	6	(D)	-	-
\$15,000,000 TO \$19,999,000 . . . . .	6	102 754	-	-	1	(D)	5	(D)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	7	78 750	-	-	1	(D)	6	(D)	-	-
\$5,000,000 TO \$9,999,000 . . . . .	20	134 291	6	35 643	2	(D)	10	72 140	2	(D)
\$2,000,000 TO \$4,999,000 . . . . .	56	162 569	27	67 615	2	(D)	14	48 107	13	(D)
\$1,000,000 TO \$1,999,000 . . . . .	106	143 749	42	57 870	5	7 565	11	15 576	48	62 738
\$500,000 TO \$999,000 . . . . .	280	191 138	94	63 844	13	9 596	9	6 057	164	111 641
\$300,000 TO \$499,000 . . . . .	237	90 522	65	24 836	8	3 016	3	1 209	161	61 461
\$200,000 TO \$299,000 . . . . .	205	50 219	83	20 068	1	(D)	2	(D)	119	29 399
\$100,000 TO \$199,000 . . . . .	401	58 750	96	14 202	15	2 007	5	679	285	41 862
LESS THAN \$100,000 . . . . .	330	20 671	125	6 565	6	358	3	85	196	13 663
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	33	56 398	26	33 003	-	-	-	-	7	15 109
TENNESSEE, TOTAL . . . . .	5 381	8 628 159	3 670	4 370 817	582	2 656 436	563	1 091 550	566	509 356
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	61	2 838 746	25	1 236 687	30	1 389 040	3	(D)	3	(D)
\$15,000,000 TO \$19,999,000 . . . . .	20	331 316	11	180 666	8	(D)	1	(D)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	38	470 763	17	207 019	14	(D)	6	69 599	1	(D)
\$5,000,000 TO \$9,999,000 . . . . .	169	1 157 441	75	507 239	54	380 223	30	199 322	10	70 657
\$2,000,000 TO \$4,999,000 . . . . .	504	1 529 364	272	816 955	98	307 308	111	329 049	23	76 052
\$1,000,000 TO \$1,999,000 . . . . .	640	899 140	372	520 707	89	125 950	121	170 927	58	81 556
\$500,000 TO \$999,000 . . . . .	894	634 129	529	375 339	90	66 109	115	82 931	160	109 750
\$300,000 TO \$499,000 . . . . .	680	264 927	441	171 227	73	28 352	54	21 086	112	44 262
\$200,000 TO \$299,000 . . . . .	501	123 076	359	88 081	49	12 276	30	7 335	63	15 384
\$100,000 TO \$199,000 . . . . .	791	114 080	639	91 978	52	7 578	35	5 074	65	9 450
LESS THAN \$100,000 . . . . .	938	49 067	815	42 564	21	(D)	36	(D)	66	3 263
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	145	216 110	115	132 355	4	(D)	21	54 661	5	(D)
TEXAS, TOTAL . . . . .	19 136	23 910 334	13 152	11 942 060	1 994	7 555 709	1 415	2 758 817	2 575	1 653 748
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	126	5 544 544	43	1 905 653	70	3 235 424	9	284 821	4	118 646
\$15,000,000 TO \$19,999,000 . . . . .	59	1 016 612	23	391 462	25	431 518	8	(D)	3	(D)
\$10,000,000 TO \$14,999,000 . . . . .	159	1 895 026	68	824 097	66	779 271	18	212 964	7	78 694
\$5,000,000 TO \$9,999,000 . . . . .	488	3 349 344	225	1 534 177	154	1 079 078	86	577 057	23	159 032
\$2,000,000 TO \$4,999,000 . . . . .	1 448	4 506 344	796	2 432 016	323	1 063 213	239	738 303	90	272 812
\$1,000,000 TO \$1,999,000 . . . . .	1 887	2 636 886	1 158	1 616 160	306	437 036	239	331 412	184	252 278
\$500,000 TO \$999,000 . . . . .	2 918	2 068 016	1 885	1 337 544	378	273 373	266	187 604	389	269 495
\$300,000 TO \$499,000 . . . . .	2 485	968 334	1 603	624 306	222	87 853	170	66 823	490	189 352
\$200,000 TO \$299,000 . . . . .	2 052	505 868	1 387	341 842	136	32 978	108	26 799	421	104 249
\$100,000 TO \$199,000 . . . . .	3 075	447 358	2 229	322 958	170	24 668	114	16 424	562	83 308
LESS THAN \$100,000 . . . . .	3 814	201 310	3 219	166 937	116	6 634	109	6 345	370	21 394
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	625	770 692	516	448 908	28	104 663	49	(D)	32	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
UTAH, TOTAL . . . . .	1 635	1 661 133	1 107	843 434	184	451 438	138	243 718	206	122 543
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	8	302 660	3	112 018	4	(0)	1	(0)	-	-
\$15,000,000 TO \$19,999,000 . . . . .	3	50 930	-	-	1	(0)	1	(0)	1	(0)
\$10,000,000 TO \$14,999,000 . . . . .	9	113 322	6	73 436	2	(0)	1	(0)	-	-
\$5,000,000 TO \$9,999,000 . . . . .	35	239 647	14	88 784	15	(0)	4	27 445	2	(0)
\$2,000,000 TO \$4,999,000 . . . . .	110	330 887	55	162 165	28	85 885	20	63 182	7	19 655
\$1,000,000 TO \$1,999,000 . . . . .	164	228 156	105	145 097	28	39 176	16	23 897	15	19 986
\$500,000 TO \$999,000 . . . . .	266	188 766	175	126 005	29	21 515	33	22 490	29	18 756
\$300,000 TO \$499,000 . . . . .	208	79 966	124	47 315	31	12 027	19	7 300	34	13 324
\$200,000 TO \$299,000 . . . . .	203	50 099	131	32 276	13	3 308	16	3 689	43	10 826
\$100,000 TO \$199,000 . . . . .	270	38 971	195	28 310	15	2 165	16	2 323	44	6 173
LESS THAN \$100,000 . . . . .	319	17 387	263	14 264	16	931	11	408	29	1 784
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	40	20 432	36	13 764	2	(0)	-	-	2	(0)
VERMONT, TOTAL . . . . .	513	382 399	345	224 043	40	(0)	20	(0)	108	93 005
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	1	(0)	1	(0)	-	-	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	-	-	-	-	-	-	-	-	-	-
\$10,000,000 TO \$14,999,000 . . . . .	1	(0)	-	-	1	(0)	-	-	-	-
\$5,000,000 TO \$9,999,000 . . . . .	8	49 053	4	25 305	1	(0)	1	(0)	2	(0)
\$2,000,000 TO \$4,999,000 . . . . .	27	75 655	13	35 999	3	7 653	2	(0)	9	(0)
\$1,000,000 TO \$1,999,000 . . . . .	56	80 360	32	44 484	10	14 564	-	-	14	21 312
\$500,000 TO \$999,000 . . . . .	101	73 277	65	48 102	7	4 837	5	3 603	24	16 735
\$300,000 TO \$499,000 . . . . .	79	30 853	52	20 290	6	2 474	2	(0)	19	(0)
\$200,000 TO \$299,000 . . . . .	62	15 401	40	9 926	2	(0)	3	(0)	17	4 217
\$100,000 TO \$199,000 . . . . .	81	11 792	54	7 703	8	(0)	2	(0)	17	2 606
LESS THAN \$100,000 . . . . .	87	4 431	74	3 605	2	(0)	5	(0)	6	382
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	10	(0)	10	(0)	-	-	-	-	-	-
VIRGINIA, TOTAL . . . . .	4 577	6 162 254	3 073	2 560 249	479	1 979 393	376	780 061	649	842 551
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	28	1 819 398	5	384 233	14	991 702	2	(0)	7	(0)
\$15,000,000 TO \$19,999,000 . . . . .	14	243 816	3	49 772	9	162 968	1	(0)	1	(0)
\$10,000,000 TO \$14,999,000 . . . . .	21	248 783	4	46 491	11	135 268	4	(0)	2	(0)
\$5,000,000 TO \$9,999,000 . . . . .	121	801 536	47	307 281	36	246 747	19	119 671	19	127 837
\$2,000,000 TO \$4,999,000 . . . . .	373	1 130 748	201	594 128	65	211 645	70	208 091	37	116 884
\$1,000,000 TO \$1,999,000 . . . . .	547	756 839	333	460 734	69	96 100	79	111 789	66	88 216
\$500,000 TO \$999,000 . . . . .	780	543 295	445	308 247	111	78 598	68	48 852	156	107 598
\$300,000 TO \$499,000 . . . . .	635	247 259	423	163 947	55	21 573	32	12 650	125	49 089
\$200,000 TO \$299,000 . . . . .	523	127 678	353	85 778	40	9 888	34	8 108	96	23 904
\$100,000 TO \$199,000 . . . . .	696	101 927	539	78 293	47	7 244	33	5 209	77	11 181
LESS THAN \$100,000 . . . . .	741	38 539	647	33 817	19	1 217	23	1 370	52	2 135
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	98	102 436	73	47 528	3	16 443	11	19 648	11	18 817
WASHINGTON, TOTAL . . . . .	5 512	6 696 631	3 465	3 243 689	655	1 875 028	477	833 126	915	744 788
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	32	1 329 857	9	453 360	18	714 373	2	(0)	3	(0)
\$15,000,000 TO \$19,999,000 . . . . .	21	364 941	6	108 374	6	102 423	6	106 302	3	47 842
\$10,000,000 TO \$14,999,000 . . . . .	30	351 068	11	128 733	9	109 487	6	69 414	4	43 434
\$5,000,000 TO \$9,999,000 . . . . .	143	968 015	68	456 621	43	301 671	19	128 165	13	81 558
\$2,000,000 TO \$4,999,000 . . . . .	450	1 357 597	235	717 516	98	300 020	77	220 776	40	119 285
\$1,000,000 TO \$1,999,000 . . . . .	628	890 303	343	489 713	121	174 523	82	112 527	82	113 540
\$500,000 TO \$999,000 . . . . .	932	655 009	542	379 130	144	101 595	99	73 773	147	100 511
\$300,000 TO \$499,000 . . . . .	788	308 039	485	190 125	63	24 236	71	27 500	169	66 178
\$200,000 TO \$299,000 . . . . .	572	140 886	358	87 976	49	12 154	36	8 986	129	31 770
\$100,000 TO \$199,000 . . . . .	845	123 735	585	85 837	55	7 820	36	5 241	169	24 837
LESS THAN \$100,000 . . . . .	931	51 395	722	39 515	43	2 432	35	2 124	131	7 324
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	140	155 786	101	106 789	6	24 294	8	(0)	25	(0)
WEST VIRGINIA, TOTAL . . . . .	2 001	1 690 765	1 500	969 404	177	281 814	116	249 835	208	189 712
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	2	(0)	-	-	1	(0)	1	(0)	-	-
\$15,000,000 TO \$19,999,000 . . . . .	5	88 842	2	(0)	2	(0)	1	(0)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	14	160 765	5	53 809	3	35 490	5	57 788	1	(0)
\$5,000,000 TO \$9,999,000 . . . . .	29	201 774	13	86 728	4	30 515	6	44 392	6	40 139
\$2,000,000 TO \$4,999,000 . . . . .	129	387 472	83	251 366	18	55 509	20	54 879	8	25 718
\$1,000,000 TO \$1,999,000 . . . . .	208	289 300	125	173 286	29	39 970	24	32 979	30	43 065
\$500,000 TO \$999,000 . . . . .	364	256 059	250	174 286	44	31 012	15	10 889	55	39 872
\$300,000 TO \$499,000 . . . . .	272	104 347	198	75 870	23	9 027	12	4 531	39	14 919
\$200,000 TO \$299,000 . . . . .	211	51 972	161	39 618	12	2 933	10	2 442	28	6 979
\$100,000 TO \$199,000 . . . . .	333	48 392	278	40 256	22	3 321	13	1 906	20	2 909
LESS THAN \$100,000 . . . . .	394	20 639	349	18 638	16	839	9	407	20	755
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	40	(0)	36	(0)	3	(0)	-	-	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 4. States, by Types of Operation: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers' sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
WISCONSIN, TOTAL . . . . .	6 626	7 299 640	4 097	3 497 186	528	2 424 859	433	647 428	1 568	730 167
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	35	1 608 618	10	375 093	23	1 185 399	1	(0)	1	(0)
\$15,000,000 TO \$19,999,000 . . . . .	19	327 935	10	170 065	9	157 870	-	-	-	-
\$10,000,000 TO \$14,999,000 . . . . .	33	395 259	16	193 683	11	130 176	3	33 754	3	37 646
\$5,000,000 TO \$9,999,000 . . . . .	153	1 032 218	67	454 149	49	335 514	22	149 726	15	92 829
\$2,000,000 TO \$4,999,000 . . . . .	427	1 317 471	247	749 110	89	288 246	65	199 726	26	80 389
\$1,000,000 TO \$1,999,000 . . . . .	591	821 013	361	504 288	71	97 451	80	110 650	79	108 624
\$500,000 TO \$999,000 . . . . .	965	687 485	608	432 460	98	71 749	98	71 089	161	112 187
\$300,000 TO \$499,000 . . . . .	868	335 894	508	195 697	57	22 519	50	19 966	253	97 712
\$200,000 TO \$299,000 . . . . .	797	195 731	433	106 287	39	9 816	38	9 145	287	70 483
\$100,000 TO \$199,000 . . . . .	1 317	191 077	730	104 816	51	7 116	39	5 613	497	73 532
LESS THAN \$100,000 . . . . .	1 266	69 452	970	51 354	29	(0)	32	(0)	235	14 525
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	155	317 487	137	160 184	2	(0)	5	(0)	11	(0)
WYOMING, TOTAL . . . . .	626	287 774	359	156 101	33	24 458	18	34 700	216	72 515
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$20,000,000 AND OVER . . . . .	-	-	-	-	-	-	-	-	-	-
\$15,000,000 TO \$19,999,000 . . . . .	1	(0)	-	-	-	-	1	(0)	-	-
\$10,000,000 TO \$14,999,000 . . . . .	-	-	-	-	-	-	-	-	-	-
\$5,000,000 TO \$9,999,000 . . . . .	2	(0)	1	(0)	-	-	1	(0)	-	-
\$2,000,000 TO \$4,999,000 . . . . .	22	64 629	12	33 975	3	11 430	3	7 320	4	11 904
\$1,000,000 TO \$1,999,000 . . . . .	32	41 851	22	30 134	2	(0)	3	(0)	5	6 139
\$500,000 TO \$999,000 . . . . .	75	50 725	43	29 051	7	(0)	1	(0)	24	16 242
\$300,000 TO \$499,000 . . . . .	101	38 805	49	18 732	9	(0)	1	(0)	42	15 860
\$200,000 TO \$299,000 . . . . .	97	23 635	52	12 948	3	(0)	1	(0)	41	9 763
\$100,000 TO \$199,000 . . . . .	151	21 231	81	11 554	7	973	5	638	58	8 066
LESS THAN \$100,000 . . . . .	132	7 274	86	4 562	2	(0)	2	(0)	42	2 494
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	13	(0)	13	(0)	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 4A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kind of Business—States: 1967

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
UNITED STATES, TOTAL . . . . .	311 464	459 475 967	212 993	206 055 065	30 679	157 096 541	26 462	61 347 022	41 330	34 977 339
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	180 383	432 366 186	110 210	188 330 558	25 517	153 549 541	21 054	58 633 073	23 602	31 753 014
LESS THAN \$250,000 . . . . .	123 213	14 190 326	96 371	10 671 397	4 850	650 662	4 770	599 992	17 222	2 268 275
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	7 872	13 019 455	6 412	7 053 110	312	2 896 338	638	2 113 957	506	956 050
ALABAMA, TOTAL . . . . .	4 253	4 437 243	2 971	2 206 350	393	1 271 028	284	452 205	605	507 660
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 416	4 137 147	1 457	1 979 437	303	1 253 012	216	437 801	440	466 897
LESS THAN \$250,000 . . . . .	1 706	195 610	1 403	156 671	84	10 227	60	7 267	159	21 452
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	131	104 479	111	70 242	6	7 789	8	7 137	6	19 311
ALASKA, TOTAL . . . . .	365	286 063	242	174 982	23	24 526	20	24 222	80	62 333
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	235	264 358	147	158 392	19	23 127	16	23 544	53	59 295
LESS THAN \$250,000 . . . . .	123	15 434	88	11 343	4	(0)	4	(0)	27	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	7	6 271	7	5 247	-	(0)	-	(0)	-	(0)
ARIZONA, TOTAL . . . . .	2 281	2 143 919	1 598	1 183 116	232	428 840	164	256 076	287	275 887
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	1 261	1 994 548	761	1 072 472	173	414 850	130	250 277	197	256 949
LESS THAN \$250,000 . . . . .	955	109 786	779	86 247	55	7 478	31	(0)	90	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	65	39 585	58	24 397	4	6 512	3	(0)	-	(0)
ARKANSAS, TOTAL . . . . .	2 659	1 955 957	1 713	1 167 520	133	219 794	143	269 213	670	299 430
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	1 338	1 725 764	746	1 021 260	103	214 310	113	239 558	376	250 636
LESS THAN \$250,000 . . . . .	1 241	146 642	905	100 524	27	3 547	27	2 995	282	39 576
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	80	83 551	62	45 736	3	1 937	3	26 660	12	9 218
CALIFORNIA, TOTAL . . . . .	28 096	44 233 551	20 521	20 020 411	3 283	15 511 583	2 495	5 989 534	1 797	2 712 023
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	16 768	41 766 457	10 825	18 296 247	2 741	15 104 850	2 006	5 803 106	1 196	2 562 254
LESS THAN \$250,000 . . . . .	10 439	1 211 075	8 975	1 007 515	501	70 231	426	57 440	537	75 889
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	889	1 256 019	721	716 649	41	336 502	63	128 988	64	73 880
COLORADO, TOTAL . . . . .	3 713	4 385 769	2 307	1 789 932	426	1 605 057	356	623 964	624	366 816
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 010	4 075 452	1 075	1 599 549	343	1 551 153	277	607 033	315	317 717
LESS THAN \$250,000 . . . . .	1 579	180 010	1 128	121 580	82	(0)	69	(0)	300	40 045
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	124	130 307	104	68 803	1	(0)	10	(0)	9	9 054
CONNECTICUT, TOTAL . . . . .	3 875	4 672 829	3 026	2 628 066	400	1 106 910	275	415 968	174	521 885
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 291	4 401 849	1 616	2 430 087	337	1 062 315	211	399 449	127	509 998
LESS THAN \$250,000 . . . . .	1 497	169 502	1 332	148 554	58	8 023	61	(0)	46	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	87	101 478	78	49 425	5	36 572	3	(0)	1	(0)
DELAWARE, TOTAL . . . . .	588	1 429 641	427	378 316	77	866 607	23	(0)	61	(0)
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	336	1 389 905	212	345 223	63	863 110	17	76 886	44	104 686
LESS THAN \$250,000 . . . . .	244	28 376	208	(0)	13	(0)	6	(0)	17	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	8	11 360	7	(0)	1	(0)	-	-	-	-
DISTRICT OF COLUMBIA, TOTAL . . . . .	988	2 376 339	693	967 118	188	1 188 596	100	(0)	7	(0)
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	690	2 268 247	447	922 080	164	1 133 679	73	181 783	6	30 705
LESS THAN \$250,000 . . . . .	282	34 643	234	(0)	22	(0)	25	(0)	1	-
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	16	73 449	12	(0)	2	(0)	2	(0)	-	(0)
FLORIDA, TOTAL . . . . .	9 650	10 302 824	7 152	5 189 945	908	2 973 045	726	1 086 674	864	1 053 160
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	5 109	9 570 566	3 255	4 658 040	717	2 905 301	531	1 013 065	606	994 160
LESS THAN \$250,000 . . . . .	4 215	455 935	3 626	383 537	179	23 639	170	20 671	240	28 088
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	326	276 323	271	148 368	12	44 105	25	52 938	18	30 912
GEORGIA, TOTAL . . . . .	6 941	11 459 469	4 418	3 782 813	1 055	5 758 126	627	1 249 022	841	669 508
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	4 304	10 794 431	2 286	3 409 831	923	5 565 940	526	1 194 730	569	623 930
LESS THAN \$250,000 . . . . .	2 430	276 589	1 968	212 492	122	18 185	80	10 052	260	35 860
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	207	388 449	164	160 490	10	174 001	21	44 240	12	9 718
HAWAII, TOTAL . . . . .	1 030	1 013 813	754	537 555	118	201 273	82	144 500	76	130 485
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	547	928 970	337	472 215	99	194 720	64	135 959	47	126 076
LESS THAN \$250,000 . . . . .	454	49 587	391	41 186	19	(0)	16	(0)	28	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	29	35 256	26	24 154	-	(0)	2	(0)	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable.

TABLE 4A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kind of Business—States: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
IDAHO, TOTAL . . . . .	1 467	911 800	757	423 100	62	62 730	60	148 189	588	277 781
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	731	801 284	338	365 525	38	58 373	44	144 534	311	232 852
LESS THAN \$250,000 . . . . .	706	90 147	395	46 792	23	(0)	15	(0)	273	38 025
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	30	20 369	24	10 783	1	(0)	1	(0)	4	6 904
ILLINOIS, TOTAL . . . . .	18 689	39 538 759	12 149	15 153 645	2 058	16 852 836	1 974	5 331 412	2 508	2 200 866
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	11 566	37 664 319	6 689	14 153 769	1 793	16 503 772	1 603	5 021 726	1 481	1 985 052
LESS THAN \$250,000 . . . . .	6 694	777 861	5 125	565 609	245	30 820	325	40 812	999	140 620
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	429	1 096 579	335	434 267	20	318 244	46	268 874	28	75 194
INDIANA, TOTAL . . . . .	7 162	8 348 859	4 307	3 816 082	644	2 129 316	490	1 073 811	1 721	1 329 650
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	4 126	7 784 799	2 205	3 473 832	519	2 089 634	399	1 014 762	1 003	1 206 571
LESS THAN \$250,000 . . . . .	2 900	350 987	1 992	225 385	122	14 746	82	10 156	704	100 700
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	136	213 073	110	116 865	3	24 936	9	48 893	14	22 379
IOWA, TOTAL . . . . .	5 823	5 949 746	2 699	2 533 578	333	949 058	325	1 157 800	2 466	1 309 310
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	3 007	5 366 579	1 456	2 301 985	223	926 757	270	1 067 450	1 058	1 070 387
LESS THAN \$250,000 . . . . .	2 690	313 006	1 184	130 374	105	13 368	39	5 219	1 362	164 045
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	126	270 161	59	101 219	5	8 933	16	85 131	46	74 878
KANSAS, TOTAL . . . . .	4 461	4 405 482	2 280	1 994 241	257	1 049 992	265	607 532	1 659	753 717
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 175	3 979 830	1 044	1 770 167	191	1 035 269	211	555 606	729	618 788
LESS THAN \$250,000 . . . . .	2 187	244 172	1 164	124 510	64	(0)	46	(0)	913	106 027
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	99	181 480	72	99 564	2	(0)	8	(0)	17	28 902
KENTUCKY, TOTAL . . . . .	3 715	3 994 113	2 481	1 878 118	240	860 049	371	766 227	623	489 719
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 082	3 687 609	1 177	1 660 953	183	845 662	302	725 900	420	455 094
LESS THAN \$250,000 . . . . .	1 553	178 040	1 239	135 094	53	6 649	65	8 321	196	27 976
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	80	128 464	65	82 071	4	7 738	4	32 006	7	6 649
*LOUISIANA, TOTAL . . . . .	5 243	6 558 945	3 729	3 599 355	546	1 924 856	339	505 579	629	529 155
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	3 100	6 197 597	1 992	3 337 946	446	1 900 512	250	473 951	412	485 188
LESS THAN \$250,000 . . . . .	2 008	231 511	1 616	180 156	99	(0)	83	(0)	210	27 245
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	135	129 837	121	81 253	1	(0)	6	(0)	7	16 722
MAINE, TOTAL . . . . .	1 440	1 233 509	1 064	677 174	98	222 091	49	72 517	229	261 727
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	771	1 126 761	510	591 886	75	217 441	34	70 531	152	246 903
LESS THAN \$250,000 . . . . .	642	71 364	530	57 289	21	(0)	14	(0)	77	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	27	35 384	24	27 999	2	(0)	1	(0)	-	(0)
MARYLAND, TOTAL . . . . .	3 943	5 957 830	2 850	2 453 122	465	2 338 292	390	634 036	238	532 380
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 418	5 666 317	1 548	2 239 114	391	2 297 925	302	615 678	177	513 600
LESS THAN \$250,000 . . . . .	1 424	168 540	1 218	140 391	67	9 212	80	(0)	59	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	101	122 973	84	73 617	7	31 155	8	(0)	2	(0)
MASSACHUSETTS, TOTAL . . . . .	8 715	13 157 621	6 646	6 090 421	948	4 706 833	875	1 568 894	246	791 473
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	5 263	12 127 679	3 576	5 242 295	821	4 639 516	695	1 505 967	171	739 901
LESS THAN \$250,000 . . . . .	3 258	375 115	2 910	327 711	113	16 220	161	(0)	74	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	194	654 827	160	520 415	14	51 097	19	(0)	1	(0)
MICHIGAN, TOTAL . . . . .	11 436	18 800 085	7 693	7 428 940	1 130	7 802 898	1 126	2 247 434	1 487	1 320 813
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	7 037	17 909 137	4 227	6 882 718	972	7 665 361	920	2 170 837	918	1 190 221
LESS THAN \$250,000 . . . . .	4 144	497 312	3 256	369 326	148	20 662	181	23 438	559	83 886
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	255	393 636	210	176 896	10	116 875	25	53 159	10	46 706
MINNESOTA, TOTAL . . . . .	6 901	10 616 816	3 580	4 676 526	628	3 072 965	600	1 757 144	2 093	1 110 181
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	3 894	9 939 985	1 921	4 307 549	528	2 980 230	483	1 710 690	962	941 516
LESS THAN \$250,000 . . . . .	2 835	344 962	1 521	172 970	95	12 566	107	14 406	1 112	145 020
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	172	331 869	138	196 007	5	80 169	10	32 048	19	23 645
MISSISSIPPI, TOTAL . . . . .	2 623	2 309 335	1 726	1 255 787	138	216 914	144	409 224	615	427 410
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	1 402	2 109 612	781	1 129 166	95	202 283	116	395 660	410	382 503
LESS THAN \$250,000 . . . . .	1 148	132 936	885	95 343	43	(0)	22	2 919	198	28 941
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	73	66 787	60	31 278	-	(0)	6	10 645	7	15 966

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable.



TABLE 4A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kind of Business—States: 1967—Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
MISSOURI, TOTAL . . . . .	8 600	15 045 819	5 240	6 294 752	1 033	5 805 098	839	2 106 226	1 488	839 743
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	5 005	14 342 125	2 727	5 889 858	896	5 705 442	689	2 037 677	693	709 148
LESS THAN \$250,000 . . . . .	3 378	388 108	2 331	252 684	129	16 743	135	16 638	783	102 043
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	217	315 586	182	152 210	8	82 913	15	51 911	12	28 552
MONTANA, TOTAL . . . . .	1 509	1 081 494	693	509 250	75	104 269	64	160 612	677	307 363
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	776	946 889	349	443 461	50	100 821	45	156 362	332	246 245
LESS THAN \$250,000 . . . . .	711	88 550	325	39 510	25	(0)	18	(0)	343	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	22	46 055	19	26 279	-	(0)	1	(0)	2	(0)
NEBRASKA, TOTAL . . . . .	3 158	4 384 587	1 567	1 558 222	215	988 195	204	1 202 533	1 172	635 637
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	1 786	4 055 723	859	1 407 113	156	967 196	165	1 132 276	606	549 138
LESS THAN \$250,000 . . . . .	1 316	151 857	666	71 861	57	(0)	34	(0)	559	69 636
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	56	177 007	42	79 248	2	(0)	5	(0)	7	16 863
NEVADA, TOTAL . . . . .	609	461 045	445	338 553	45	34 135	14	6 311	105	82 046
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	333	418 257	249	311 538	25	29 832	7	5 400	52	71 487
LESS THAN \$250,000 . . . . .	248	28 569	171	17 977	18	(0)	7	(0)	52	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	28	14 219	25	9 038	2	(0)	-	(0)	1	(0)
NEW HAMPSHIRE, TOTAL . . . . .	822	689 001	618	424 687	62	(0)	45	(0)	97	111 040
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	438	614 736	294	378 481	50	118 388	29	31 491	65	86 376
LESS THAN \$250,000 . . . . .	366	42 996	308	(0)	12	1 755	16	1 640	30	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	18	31 269	16	(0)	-	-	-	-	2	(0)
NEW JERSEY, TOTAL . . . . .	10 098	17 931 818	7 987	8 549 575	978	6 923 073	769	1 327 519	364	1 131 651
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	6 003	16 906 128	4 274	7 844 603	869	6 695 046	599	1 277 322	261	1 089 157
LESS THAN \$250,000 . . . . .	3 855	428 295	3 509	385 874	90	11 342	156	19 788	100	11 291
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	240	597 395	204	319 098	19	216 685	14	30 409	3	31 203
NEW MEXICO, TOTAL . . . . .	1 425	909 732	972	520 208	101	135 126	65	86 074	287	168 324
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	697	808 478	414	453 419	68	121 020	45	81 884	170	152 155
LESS THAN \$250,000 . . . . .	701	75 031	534	55 330	33	(0)	20	(0)	114	14 010
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	27	26 223	24	11 459	-	(0)	-	(0)	3	2 159
NEW YORK, TOTAL . . . . .	39 205	77 957 496	31 180	37 044 707	2 928	25 463 077	4 085	13 359 544	1 008	2 090 168
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	23 093	74 128 129	16 497	34 290 459	2 567	24 952 141	3 302	12 863 802	727	2 021 727
LESS THAN \$250,000 . . . . .	15 139	1 702 017	13 837	1 537 509	333	43 131	696	86 656	273	34 721
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	973	2 127 350	846	1 216 739	28	467 805	91	409 086	8	33 720
NORTH CAROLINA, TOTAL . . . . .	7 011	9 530 398	4 462	3 599 076	760	3 251 766	712	1 751 340	1 077	928 216
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	4 225	8 914 579	2 297	3 253 494	625	3 162 807	569	1 638 264	734	860 014
LESS THAN \$250,000 . . . . .	2 597	295 692	2 028	221 002	128	18 821	111	13 146	330	42 723
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	189	320 127	137	124 580	7	70 138	32	99 930	13	25 479
NORTH DAKOTA, TOTAL . . . . .	1 995	1 491 655	561	476 021	76	224 807	47	248 349	1 311	542 478
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	1 033	1 357 282	304	435 911	50	221 118	41	246 420	638	453 833
LESS THAN \$250,000 . . . . .	941	114 164	250	30 585	26	(0)	6	(0)	659	79 326
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	21	20 209	7	9 525	-	(0)	-	(0)	14	9 319
OHIO, TOTAL . . . . .	14 497	23 706 362	9 566	9 215 281	1 939	10 221 178	1 402	2 476 954	1 590	1 792 949
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	8 891	22 411 249	5 103	8 434 129	1 673	9 941 895	1 117	2 367 371	998	1 667 854
LESS THAN \$250,000 . . . . .	5 280	615 380	4 217	471 027	250	35 720	246	29 931	567	78 702
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	326	679 733	246	310 125	16	243 563	39	79 652	25	46 393
OKLAHOMA, TOTAL . . . . .	4 175	4 262 989	2 714	1 987 986	384	1 245 576	245	629 299	832	400 128
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 137	3 927 487	1 256	1 785 260	293	1 224 291	186	587 589	402	330 347
LESS THAN \$250,000 . . . . .	1 925	217 069	1 368	144 550	88	11 400	49	6 006	420	55 113
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	113	118 433	90	58 176	3	9 885	10	35 704	10	14 668
OREGON, TOTAL . . . . .	3 855	5 873 001	2 544	3 169 989	405	1 560 163	267	664 034	639	478 815
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 306	5 590 307	1 408	2 969 713	320	1 535 938	216	651 539	362	433 117
LESS THAN \$250,000 . . . . .	1 445	174 496	1 050	121 605	83	(0)	48	(0)	264	35 906
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	104	108 198	86	78 671	2	(0)	3	(0)	13	9 792

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

TABLE 4A. Establishments With Sales of Under and Over \$250,000, by Type of Operation and Kind of Business-States: 1967-Continued

State and sales size of establishment	All types of operation		Merchant wholesalers		Manufacturers sales branches, sales offices		Merchandise agents and brokers		Other types of operation	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
PENNSYLVANIA, TOTAL . . . . .	16 370	23 479 871	12 134	9 793 697	1 814	9 574 741	1 484	2 627 278	938	1 484 155
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	9 651	22 231 610	6 230	8 827 991	1 548	9 459 844	1 187	2 509 355	686	1 434 420
LESS THAN \$250,000 . . . . .	6 422	747 515	5 650	649 506	252	34 017	277	34 220	243	29 772
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	297	500 746	254	316 200	14	80 880	20	83 703	9	19 963
RHODE ISLAND, TOTAL . . . . .	1 465	1 475 235	1 230	917 526	116	296 954	65	78 710	54	182 045
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	788	1 378 707	598	827 983	97	293 076	49	76 617	44	181 031
LESS THAN \$250,000 . . . . .	648	70 082	607	65 276	18	2 163	13	(D)	10	1 014
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	29	26 446	25	24 267	1	(D)	3	(D)	-	-
SOUTH CAROLINA, TOTAL . . . . .	2 918	2 745 235	1 965	1 518 693	238	413 134	218	432 406	497	381 002
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	1 717	2 549 030	1 011	1 376 859	184	401 393	172	416 963	350	353 815
LESS THAN \$250,000 . . . . .	1 118	126 015	891	95 760	51	6 675	34	4 359	142	19 221
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	83	70 190	63	46 074	3	5 066	12	11 084	5	7 966
SOUTH DAKOTA, TOTAL . . . . .	1 688	1 250 823	564	323 646	55	94 272	74	440 794	995	392 111
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	806	1 088 567	265	258 304	33	91 421	66	432 008	442	306 834
LESS THAN \$250,000 . . . . .	849	105 858	273	32 339	22	(D)	8	(D)	546	70 168
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	33	56 398	26	33 003	-	(D)	-	(D)	7	15 109
TENNESSEE, TOTAL . . . . .	5 381	8 628 159	3 670	4 370 817	582	2 656 436	563	1 091 550	566	509 356
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	3 233	8 187 897	1 900	4 059 024	484	2 620 202	455	1 026 328	394	482 343
LESS THAN \$250,000 . . . . .	2 003	224 152	1 655	179 438	94	13 453	87	10 561	167	20 700
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	145	216 110	115	132 355	4	22 781	21	54 661	5	6 313
TEXAS, TOTAL . . . . .	19 136	23 910 334	13 152	11 942 060	1 994	7 555 709	1 415	2 758 817	2 575	1 653 748
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	10 528	22 246 946	6 443	10 840 928	1 603	7 402 852	1 092	2 554 168	1 390	1 448 998
LESS THAN \$250,000 . . . . .	7 983	892 696	6 193	656 224	363	48 194	274	34 087	1 153	154 191
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	625	770 692	516	444 908	28	104 663	49	170 562	32	50 559
UTAH, TOTAL . . . . .	1 635	1 661 133	1 107	843 434	184	451 438	138	243 718	206	122 543
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	900	1 560 919	542	771 308	144	443 432	100	236 382	114	109 797
LESS THAN \$250,000 . . . . .	695	79 872	529	58 362	38	(D)	38	(D)	90	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	40	20 342	36	13 764	2	(D)	-	(D)	2	(D)
VERMONT, TOTAL . . . . .	513	382 399	345	224 043	40	(D)	20	(D)	108	93 005
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	299	350 631	184	202 646	30	46 170	11	16 187	74	85 628
LESS THAN \$250,000 . . . . .	204	24 323	151	16 480	10	(D)	9	(D)	34	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	10	7 445	10	4 917	-	-	-	(D)	-	(D)
VIRGINIA, TOTAL . . . . .	4 577	6 162 254	3 073	2 560 249	479	1 979 393	376	780 061	649	842 551
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	2 736	5 851 041	1 598	2 352 270	389	1 949 853	288	749 214	461	799 704
LESS THAN \$250,000 . . . . .	1 743	208 777	1 402	160 451	87	13 097	77	11 199	177	24 030
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	98	102 436	73	47 528	3	16 443	11	19 648	11	18 817
WASHINGTON, TOTAL . . . . .	5 512	6 696 631	3 465	3 243 689	655	1 875 028	477	833 126	915	744 788
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	3 289	6 297 218	1 862	2 968 007	523	1 834 109	384	807 637	520	687 465
LESS THAN \$250,000 . . . . .	2 083	243 627	1 502	168 893	126	16 625	85	10 449	370	47 660
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	140	155 786	101	106 789	6	24 294	8	15 040	25	9 663
WEST VIRGINIA, TOTAL . . . . .	2 001	1 690 765	1 500	969 404	177	281 814	116	249 835	208	189 712
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	1 116	1 561 618	749	871 113	128	264 673	87	244 862	152	180 970
LESS THAN \$250,000 . . . . .	845	95 544	715	78 608	46	5 978	29	(D)	55	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	40	33 603	36	19 683	3	11 163	-	(D)	1	(D)
WISCONSIN, TOTAL . . . . .	6 626	7 299 640	4 097	3 497 186	528	2 424 859	433	647 428	1 568	730 167
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	3 444	6 622 058	2 015	3 125 913	430	2 295 137	334	615 694	665	585 314
LESS THAN \$250,000 . . . . .	3 027	360 095	1 945	211 089	96	(D)	94	(D)	892	124 052
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	155	317 487	137	160 184	2	(D)	5	(D)	11	20 801
WYOMING, TOTAL . . . . .	626	287 774	359	156 101	33	24 458	18	34 700	216	72 515
ESTABLISHMENTS OPERATED ENTIRE YEAR										
WITH ANNUAL SALES OF--										
\$250,000 AND OVER . . . . .	276	239 373	154	129 035	22	22 342	10	33 778	90	54 218
LESS THAN \$250,000 . . . . .	337	40 397	192	21 682	11	(D)	8	922	126	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	13	8 004	13	5 384	-	(D)	-	-	-	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967

SIC code	Kind of business and sales size of establishment	Establishments with-									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	MERCHANT WHOLESALERS* TOTAL. . . . .	212 993	206 055 065	84 497	16 182 548	49 391	22 398 818	50 818	49 741 846	21 309	51 941 281
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$20,000,000 AND OVER. . . . .	760	37 075 412	4	120 115	19	524 805	50	2 163 581	128	5 236 172
	\$15,000,000 TO \$19,999,000. . . . .	435	19 006 221	12	82 311	12	265 749	52	892 153	282	29 030 739
	\$10,000,000 TO \$14,999,000. . . . .	1 345	15 410 594	17	202 790	35	413 434	114	3 370 573	553	4 816 018
	\$5,000,000 TO \$9,999,000. . . . .	3 783	25 790 594	83	555 625	171	1 129 048	530	3 573 759	250	3 012 820
	\$1,000,000 TO \$4,999,000. . . . .	13 504	40 827 504	424	1 239 274	479	2 561 168	3 225	3 573 759	1 816	7 846 512
	\$1,000,000 TO \$1,999,000. . . . .	20 924	28 231 756	1 098	1 477 637	2 410	3 231 567	9 334	12 700 135	6 469	19 273 601
	\$500,000 TO \$999,000. . . . .	31 721	22 495 098	3 152	2 011 120	7 410	5 070 308	16 543	11 811 484	7 274	10 597 660
	\$300,000 TO \$299,000. . . . .	27 622	16 739 875	5 324	2 011 043	10 047	3 869 840	11 104	4 387 953	4 326	3 268 479
	\$200,000 TO \$199,000. . . . .	23 377	5 740 715	7 859	1 904 638	13 012	2 359 865	5 590	1 399 760	276	449 959
	\$100,000 TO \$99,000. . . . .	36 671	5 320 655	20 077	2 825 987	5 356	1 934 494	3 416	534 667	146	22 962
	LESS THAN \$100,000. . . . .	46 754	2 459 474	40 728	2 038 586	5 356	371 525	632	46 563	38	2 800
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	6 416	7 053 110	5 726	1 608 422	370	727 015	228	1 588 542	72	1 250 275
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT										
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES†										
	NEW AND USED AUTOMOBILES, MOTORCYCLES,†										
	ESTABLISHMENTS OPERATED ENTIRE YEAR	1 784	3 395 418	915	292 108	371	299 353	287	394 472	145	643 032
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER. . . . .	210	2 654 256	10	53 772	14	106 178	48	194 569	77	559 055
	\$500,000 TO \$1,999,000. . . . .	477	450 768	107	85 424	156	133 822	151	132 345	58	132 345
	\$200,000 TO \$499,000. . . . .	421	136 378	242	75 695	109	35 187	67	24 315	5	1 181
	\$100,000 TO \$199,000. . . . .	290	42 267	206	29 313	68	10 479	13	1 984	3	1 984
	LESS THAN \$100,000. . . . .	326	19 408	301	17 527	19	1 392	5	1 074	1	1 074
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	60	92 341	49	30 377	5	12 295	3	1 074	3	1 074
	TRUCKS AND TRACTORS--ROAD TYPE. . . . .										
	ESTABLISHMENTS OPERATED ENTIRE YEAR	2 074	1 949 890	526	96 409	377	146 738	660	499 085	428	828 637
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER. . . . .	225	846 426	30	22 999	5	16 795	19	48 431	130	427 801
	\$500,000 TO \$1,999,000. . . . .	807	834 959	75	21 575	62	51 724	417	357 906	286	427 801
	\$200,000 TO \$499,000. . . . .	469	156 804	163	23 029	189	59 254	195	72 208	10	3 767
	\$100,000 TO \$199,000. . . . .	273	39 996	206	10 125	91	13 739	19	3 228	1	1 074
	LESS THAN \$100,000. . . . .	236	12 004	52	18 681	28	1 392	8	1 074	2	1 074
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	64	59 701	52	18 681	2	12 295	3	1 074	3	1 074
5013	AUTOMOTIVE EQUIPMENT†										
	AUTO. PARTS, EQUIP. (WITHOUT MACHINE SHOP) *										
	ESTABLISHMENTS OPERATED ENTIRE YEAR	13 096	4 709 578	5 873	606 237	3 688	807 368	2 611	1 322 827	744	1 071 339
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER. . . . .	323	1 417 045	3	6 648	9	24 699	30	87 806	155	474 720
	\$500,000 TO \$1,999,000. . . . .	1 565	1 453 929	54	48 508	143	107 241	829	695 681	491	540 993
	\$200,000 TO \$499,000. . . . .	3 104	947 457	328	93 204	1 269	352 356	1 415	466 884	87	33 220
	\$100,000 TO \$199,000. . . . .	3 656	524 108	1 600	214 428	1 756	261 889	291	1 074	1	1 074
	LESS THAN \$100,000. . . . .	4 057	237 557	3 534	198 659	483	36 083	39	23 361	2	1 074
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	391	129 442	354	44 790	28	25 100	7	23 361	2	1 074
	AUTOMOTIVE PARTS, EQUIP. (WITH MACH. SHOP) *										
	ESTABLISHMENTS OPERATED ENTIRE YEAR	6 596	2 189 112	1 694	161 491	2 010	363 696	2 133	768 133	666	611 034
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER. . . . .	76	318 828	4	3 020	10	7 684	2	203 347	26	480 703
	\$500,000 TO \$1,999,000. . . . .	891	740 701	48	12 462	615	158 446	311	503 090	527	420 703
	\$200,000 TO \$499,000. . . . .	2 313	717 298	549	70 912	1 160	174 285	1 540	503 090	106	42 190
	\$100,000 TO \$199,000. . . . .	1 980	289 489	1 048	66 803	214	16 752	12	13 273	2	1 074
	LESS THAN \$100,000. . . . .	1 276	84 553	45	8 294	11	6 529	4	13 273	2	1 074
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	60	38 203	45	8 294	11	6 529	4	13 273	2	1 074
	USED AUTOMOTIVE PARTS AND EQUIPMENT. . . . .										
	ESTABLISHMENTS OPERATED ENTIRE YEAR	1 708	295 796	953	57 442	436	68 129	266	98 247	47	51 105
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER. . . . .	8	39 522	3	2 348	7	6 228	1	35 956	4	27 272
	\$500,000 TO \$1,999,000. . . . .	87	75 342	18	4 482	80	21 408	147	45 759	30	27 272
	\$200,000 TO \$499,000. . . . .	256	75 528	112	14 852	188	26 910	56	1 221	11	3 839
	\$100,000 TO \$199,000. . . . .	358	50 343	764	31 939	156	10 610	15	1 221	2	1 074
	LESS THAN \$100,000. . . . .	935	43 770	56	3 821	5	3 193	3	1 221	2	1 074
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	64	11 291	56	3 821	5	3 193	3	1 221	2	1 074

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967 -Continued

SIC code	Kind of business and sales size of establishment	Establishments with--									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5013	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT--CON.										
	AUTOMOTIVE EQUIPMENT--CONTINUED										
	PETROLEUM PRODUCTS MARKETING EQUIPMENT	455	194 677	157	17 628	123	33 541	130	79 852	40	51 173
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	10	31 252	-	-	1	(O)	1	(O)	5	14 001
	\$500,000 TO \$1,999,000. . . . .	107	95 449	-	-	12	(O)	59	51 276	34	33 306
	\$200,000 TO \$499,000. . . . .	134	43 902	20	5 740	52	16 183	61	1 055	1	(O)
	\$100,000 TO \$199,000. . . . .	81	11 604	36	5 055	38	5 494	7	1 055	-	-
	LESS THAN \$100,000. . . . .	113	6 198	91	4 463	20	1 581	2	(O)	-	-
5014	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	10	6 272	10	2 370	-	(O)	-	(O)	-	(O)
	TIRES AND TUBES. . . . .	2 800	1 358 955	918	118 450	729	222 578	840	489 553	275	419 036
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	87	321 241	-	-	5	21 005	23	59 464	36	154 691
	\$500,000 TO \$1,999,000. . . . .	631	565 145	19	15 951	51	44 894	334	139 434	212	225 947
	\$200,000 TO \$499,000. . . . .	885	281 430	126	34 615	335	96 993	398	11 812	26	10 388
	\$100,000 TO \$199,000. . . . .	546	79 976	235	32 310	239	35 854	72	11 812	-	-
	LESS THAN \$100,000. . . . .	574	31 967	474	24 749	90	6 717	9	19 100	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	77	79 196	64	10 825	9	17 115	4	(O)	-	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS										
	GENERAL-LINE DRUGS . . . . .	374	2 208 712	1	(O)	6	(O)	25	46 849	131	442 410
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	330	2 128 057	-	-	5	6 650	9	21 043	111	407 937
	\$500,000 TO \$1,999,000. . . . .	40	59 254	1	(O)	-	(O)	14	19 799	19	29 662
	\$200,000 TO \$499,000. . . . .	1	(O)	-	-	-	(O)	1	(O)	-	-
	\$100,000 TO \$199,000. . . . .	-	-	-	-	-	-	-	(O)	-	-
	LESS THAN \$100,000. . . . .	-	(O)	-	-	-	-	-	(O)	-	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	-	-	-	-	-	-	-	-	-	-
5022	SPECIALTY-LINE DRUGS AND TOILETRIES. . . . .	2 679	2 538 896	1 149	146 265	528	218 362	557	461 482	297	668 247
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	293	1 601 071	-	-	5	19 285	35	112 738	127	466 763
	\$500,000 TO \$1,999,000. . . . .	631	617 740	28	22 379	130	106 945	301	274 092	150	274 092
	\$200,000 TO \$499,000. . . . .	525	171 476	130	37 233	203	66 465	176	61 561	16	6 217
	\$100,000 TO \$199,000. . . . .	371	54 809	204	29 117	124	18 899	40	6 362	3	431
	LESS THAN \$100,000. . . . .	789	35 486	720	31 066	63	3 995	5	(O)	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	70	58 314	67	26 470	3	2 773	-	(O)	-	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	-	-	-	-	-	-	-	-	-	-
5028	PAINTS AND VARNISHES . . . . .	1 268	424 084	561	57 690	366	89 524	254	131 366	75	88 864
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	23	92 821	-	-	1	(O)	2	(O)	11	31 806
	\$500,000 TO \$1,999,000. . . . .	168	140 271	5	4 409	14	(O)	93	69 007	54	52 361
	\$200,000 TO \$499,000. . . . .	354	110 895	48	12 121	156	23 555	143	49 552	2	2 413
	\$100,000 TO \$199,000. . . . .	323	20 618	151	20 223	46	3 555	12	1 978	6	432
	LESS THAN \$100,000. . . . .	366	20 619	328	17 954	35	2 442	2	(O)	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	34	13 290	29	2 983	3	3 667	2	(O)	-	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	-	-	-	-	-	-	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	3 380	2 636 220	1 549	267 935	733	360 231	738	796 950	278	680 621
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	293	1 384 690	14	46 257	20	59 231	68	292 000	124	513 208
	\$500,000 TO \$1,999,000. . . . .	795	787 834	60	49 918	190	167 076	407	404 811	125	148 284
	\$200,000 TO \$499,000. . . . .	765	253 458	232	70 665	232	94 380	222	78 432	25	17 745
	\$100,000 TO \$199,000. . . . .	547	79 811	345	49 449	164	24 499	36	1 055	2	(O)
	LESS THAN \$100,000. . . . .	852	41 034	69	36 051	69	4 729	2	254	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	128	89 393	118	15 595	6	10 316	2	(O)	-	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers—United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments with—									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
503	PIECE GOODS, NOTIONS, AND APPAREL										
5033	PIECE GOODS (WOVEN FABRICS): PIECE GOODS (JOBBERS) . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF—	2 142	2 073 447	989	276 165	539	362 404	423	603 204	150	439 667
	\$2,000,000 AND OVER . . . . .	234	1 056 055	11	49 138	26	84 739	89	300 336	72	324 252
	\$500,000 TO \$1,999,000 . . . . .	645	636 539	96	86 743	215	66 743	256	261 114	73	88 133
	\$200,000 TO \$499,000 . . . . .	495	158 684	229	69 948	205	64 780	63	22 640	3	1 316
	\$100,000 TO \$199,000 . . . . .	293	42 566	206	29 234	73	11 086	13	—	1	—
	LESS THAN \$100,000 . . . . .	398	21 662	375	19 568	23	1 694	—	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	77	157 941	72	21 134	2	—	2	—	1	—
	PIECE GOODS (CONVERTERS) . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF—	745	1 758 320	203	113 219	170	176 940	245	531 395	93	517 550
	\$2,000,000 AND OVER . . . . .	211	1 343 519	7	33 053	18	—	83	342 186	70	482 835
	\$500,000 TO \$1,999,000 . . . . .	308	325 364	44	41 042	91	83 203	149	168 918	23	—
	\$200,000 TO \$499,000 . . . . .	118	39 004	65	19 842	44	15 586	9	3 576	—	—
	\$100,000 TO \$199,000 . . . . .	51	7 199	40	5 617	9	—	2	—	—	—
	LESS THAN \$100,000 . . . . .	40	2 266	38	1 703	7	—	1	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	11	40 968	9	11 962	1	—	1	—	—	—
5034	NOTIONS AND OTHER DRY GOODS . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF—	1 188	746 581	555	98 368	276	109 971	244	238 885	90	206 361
	\$2,000,000 AND OVER . . . . .	80	306 463	2	—	4	—	21	74 406	37	131 050
	\$500,000 TO \$1,999,000 . . . . .	255	251 748	26	19 197	46	40 457	131	124 935	46	59 502
	\$200,000 TO \$499,000 . . . . .	304	98 583	88	24 885	130	41 850	78	1 450	7	—
	\$100,000 TO \$199,000 . . . . .	204	29 830	124	17 735	71	10 645	9	—	—	—
	LESS THAN \$100,000 . . . . .	300	16 237	274	14 533	23	1 418	3	286	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	45	43 740	41	—	2	—	2	—	—	—
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF—	1 482	1 404 236	652	158 701	324	190 322	334	409 813	114	269 264
	\$2,000,000 AND OVER . . . . .	173	788 638	8	21 033	12	36 022	42	154 845	59	208 502
	\$500,000 TO \$1,999,000 . . . . .	427	412 764	58	47 907	110	91 910	206	208 826	47	56 219
	\$200,000 TO \$499,000 . . . . .	364	111 054	146	42 258	143	47 671	68	23 500	7	2 625
	\$100,000 TO \$199,000 . . . . .	217	31 891	161	23 024	44	818	11	—	1	—
	LESS THAN \$100,000 . . . . .	255	13 891	235	12 692	14	—	6	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	46	41 167	44	11 787	1	—	1	—	—	—
5037	WOMEN'S CHILDREN'S AND INFANTS' CLOTHING ACCESSORIES ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF—	2 610	2 212 211	1 208	251 788	552	263 063	535	602 799	242	488 312
	\$2,000,000 AND OVER . . . . .	222	1 130 097	8	27 178	12	35 352	58	202 859	90	299 539
	\$500,000 TO \$1,999,000 . . . . .	708	706 587	88	75 886	145	118 729	322	325 511	135	160 414
	\$200,000 TO \$499,000 . . . . .	600	197 224	214	64 217	255	87 065	117	4 422	13	627
	\$100,000 TO \$199,000 . . . . .	405	58 399	280	39 587	92	13 763	29	—	—	—
	LESS THAN \$100,000 . . . . .	572	29 492	527	25 840	42	2 875	8	677	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	98	90 412	91	19 080	6	5 199	1	—	—	—
5039	FOOTWEAR . . . . . ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL SALES OF—	679	666 588	271	77 505	178	111 168	150	167 209	62	180 790
	\$2,000,000 AND OVER . . . . .	80	365 912	4	18 064	7	17 984	17	58 384	34	141 564
	\$500,000 TO \$1,999,000 . . . . .	221	215 413	23	20 482	69	60 307	102	97 061	27	37 363
	\$200,000 TO \$499,000 . . . . .	172	57 323	67	20 626	77	26 600	27	436	—	—
	\$100,000 TO \$199,000 . . . . .	83	12 361	94	9 285	17	2 640	3	—	—	—
	LESS THAN \$100,000 . . . . .	101	5 461	94	4 904	6	—	—	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	22	10 118	20	3 944	2	—	—	—	—	—

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments with—										50 paid employees or more	
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales (\$1,000)	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
504	GROCERIES AND RELATED PRODUCTS												
5041	GENERAL-LINE GROCERIES!												
	VOLUNTARY GROUP WHOLESALERS, . . . . .	734	7 367 029	89	37 650	69	65 000	148	307 530	185	794 170	243	6 162 679
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER . . . . .	435	6 892 257	1	(D)	3	19 966	37	176 428	155	733 109	239	(D)
	\$500,000 TO \$1,999,000. . . . .	188	214 625	23	16 923	32	33 291	100	118 317	29	40 506	4	5 588
	\$100,000 TO \$499,000. . . . .	67	21 948	30	2 734	28	8 734	8	517	—	—	—	—
	\$100,000 TO \$199,000. . . . .	23	3 665	15	2 201	5	874	3	—	—	—	—	—
	LESS THAN \$100,000. . . . .	16	908	15	5 117	1	(D)	—	(D)	—	(D)	—	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	5	233 596	5	—	—	—	—	—	—	—	—	—
	RETAILER COOPERATIVE WHOLESALERS												
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	173	4 103 011	20	8 946	17	14 845	37	90 217	23	155 608	76	3 633 395
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER . . . . .	116	4 059 672	—	—	1	(D)	16	(D)	—	(D)	—	—
	\$500,000 TO \$1,999,000. . . . .	38	38 608	9	6 742	11	8 555	16	23 331	23	155 608	76	3 633 395
	\$100,000 TO \$499,000. . . . .	10	5 872	4	1 599	5	(D)	1	(D)	—	—	—	—
	\$100,000 TO \$199,000. . . . .	2	484	5	(D)	—	—	1	(D)	—	—	—	—
	LESS THAN \$100,000. . . . .	6	—	1	(D)	—	—	—	—	—	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	1	—	1	—	—	—	—	—	—	—	—	—
	OTHER GENERAL-LINE WHOLESALERS												
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	1 636	4 077 599	262	161 841	261	197 314	570	731 757	411	1 157 691	132	1 828 996
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER . . . . .	436	2 680 473	5	28 835	2	(D)	58	182 591	245	904 549	126	(D)
	\$500,000 TO \$1,999,000. . . . .	955	1 001 249	83	61 846	196	167 129	420	550 063	161	236 643	5	5 888
	\$100,000 TO \$499,000. . . . .	168	41 562	61	18 595	19	17 264	14	(D)	2	(D)	—	—
	\$100,000 TO \$199,000. . . . .	29	2 559	44	2 379	10	(D)	1	(D)	—	—	—	—
	LESS THAN \$100,000. . . . .	47	343 974	23	43 960	2	(D)	5	14 482	3	(D)	1	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	34	—	—	—	—	—	—	—	—	—	—	—
5042	FROZEN FOODS . . . . .												
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	1 365	1 770 774	499	123 093	253	174 476	347	463 374	192	537 812	74	472 019
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER . . . . .	223	1 146 379	9	29 392	14	63 445	46	200 549	90	393 205	64	459 788
	\$500,000 TO \$1,999,000. . . . .	450	443 570	27	22 908	45	58 084	226	229 556	94	122 973	8	10 069
	\$100,000 TO \$499,000. . . . .	281	90 418	97	28 141	117	39 180	55	20 388	7	(D)	1	(D)
	\$100,000 TO \$199,000. . . . .	59	24 830	117	16 838	38	(D)	13	2 028	—	—	—	—
	LESS THAN \$100,000. . . . .	224	1 760	205	10 851	18	(D)	1	(D)	1	(D)	—	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	48	53 767	44	15 263	1	(D)	2	(D)	—	—	—	—
5043	DAIRY PRODUCTS . . . . .												
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	2 785	2 677 759	1 520	312 247	519	294 362	481	634 666	193	575 698	72	860 586
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER . . . . .	240	1 610 496	10	50 443	18	77 302	64	314 280	84	407 918	64	760 553
	\$500,000 TO \$1,999,000. . . . .	544	525 507	54	45 492	131	106 799	254	50 932	97	118 979	8	(D)
	\$100,000 TO \$499,000. . . . .	707	224 007	299	84 335	255	85 933	135	3 484	8	3 207	—	—
	\$100,000 TO \$199,000. . . . .	620	32 110	521	73 783	27	11 803	22	—	—	—	—	—
	LESS THAN \$100,000. . . . .	569	32 635	542	30 781	23	1 611	2	223	4	45 794	—	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	105	195 625	94	27 413	5	10 874	2	(D)	—	—	—	—
5044	POULTRY AND POULTRY PRODUCTS . . . . .												
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	2 022	2 179 574	898	210 227	400	231 240	439	606 157	221	672 832	64	459 118
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER . . . . .	258	1 279 404	6	20 463	9	38 047	65	258 378	121	517 349	57	445 570
	\$500,000 TO \$1,999,000. . . . .	544	566 558	50	38 682	137	120 335	261	274 450	91	125 992	5	7 095
	\$100,000 TO \$499,000. . . . .	447	155 352	219	64 804	155	73 746	86	33 153	3	455	1	(D)
	\$100,000 TO \$199,000. . . . .	321	47 501	232	33 797	66	10 116	20	—	—	—	—	—
	LESS THAN \$100,000. . . . .	380	22 681	349	20 643	29	(D)	2	(D)	2	(D)	—	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	52	110 678	42	32 038	4	8 541	3	(D)	—	—	—	—

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments with--									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5045	GROCERIES AND RELATED PRODUCTS--CON.										
	CONFECTIONERY, . . . . .	1 998	1 029 769	1 074	176 943	437	172 781	373	361 480	91	170 766
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	65	348 218	2	(O)	2	(D)	19	113 042	23	78 267
5046	FISH AND SEAFOODS, . . . . .										
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	90	304 150	4	10 656	10	38 280	23	83 414	36	107 355
	\$500,000 TO \$1,999,000 . . . . .	355	332 587	31	27 750	71	59 572	185	164 445	51	59 757
5047	MEAT AND MEAT PRODUCTS, . . . . .										
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	780	4 912 754	19	123 879	35	155 293	204	825 697	343	1 730 010
	\$500,000 TO \$1,999,000 . . . . .	1 616	1 651 464	213	177 608	375	328 732	803	74 548	219	297 039
5048	FRESH FRUITS AND VEGETABLES, . . . . .										
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	448	1 717 171	19	69 669	20	58 056	87	282 775	205	756 763
	\$500,000 TO \$1,999,000 . . . . .	1 541	1 521 754	138	116 927	319	262 109	694	659 740	329	415 330
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.,										
	COFFEE, TEA, AND SPICES, . . . . .										
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	83	1 040 195	12	106 456	17	(D)	31	282 403	15	327 021

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers—United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments with—									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
	GROCERIES AND RELATED PRODUCTS--CON.										
	FOOD AND BEVERAGE BASIC MATERIALS. . . . .	549	776 094	299	75 539	111	102 385	96	230 412	31	206 084
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF:										
	\$100,000 AND OVER. . . . .	60	578 717	2	(0)	9	(0)	24	174 769	16	(0)
	\$200,000 TO \$1,999,000. . . . .	117	116 383	30	23 769	24	24 455	45	46 178	15	18 145
	\$200,000 TO \$499,000. . . . .	126	39 444	65	20 035	41	13 077	20	6 342	—	—
	\$500,000 TO \$1,999,000. . . . .	135	13 634	64	9 283	25	3 704	4	650	—	—
	\$100,000 TO \$199,000. . . . .	132	13 634	121	5 723	11	742	—	—	—	—
	LESS THAN \$100,000. . . . .	21	21 451	17	(0)	1	(0)	3	2 473	—	(U)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .										
	OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . .	4 422	3 705 820	2 205	422 459	913	453 885	855	887 389	342	1 008 811
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF:										
	\$200,000 AND OVER. . . . .	321	2 013 698	8	27 961	30	91 613	63	287 910	131	756 857
	\$200,000 TO \$1,999,000. . . . .	989	347 079	98	89 973	212	171 758	485	474 196	178	(0)
	\$200,000 TO \$499,000. . . . .	1 060	126 316	362	107 293	425	140 652	244	88 324	29	10 810
	\$500,000 TO \$1,999,000. . . . .	880	152 851	662	92 116	169	26 633	46	7 154	3	413
	\$100,000 TO \$199,000. . . . .	972	186 734	893	57 944	70	4 953	9	726	—	—
	LESS THAN \$100,000. . . . .	200	186 734	182	57 944	7	18 276	8	29 079	1	(U)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .										
	FARM PRODUCTS--RAW MATERIALS										
505	COTTON. . . . .	324	1 974 211	155	222 551	90	299 792	49	436 720	18	393 561
5052	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER. . . . .	136	1 794 935	31	138 117	39	258 548	40	418 156	14	358 527
	\$200,000 TO \$1,999,000. . . . .	93	99 089	54	58 920	29	31 314	7	(0)	3	(0)
	\$200,000 TO \$499,000. . . . .	42	13 520	31	9 727	11	3 793	—	(0)	—	—
	\$500,000 TO \$1,999,000. . . . .	23	3 350	15	2 020	6	(0)	2	(0)	—	—
	\$100,000 TO \$199,000. . . . .	23	1 053	19	786	4	257	—	(0)	—	—
	LESS THAN \$100,000. . . . .	7	62 267	5	12 971	1	(0)	—	(0)	—	(U)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .										
5053	GRAIN. . . . .	2 013	11 499 337	795	667 224	549	1 218 463	450	2 399 329	179	3 168 184
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$200,000 AND OVER. . . . .	635	10 407 867	60	279 236	137	848 790	247	2 119 023	153	3 124 837
	\$200,000 TO \$1,999,000. . . . .	722	746 705	231	210 502	202	297 185	175	206 612	22	(0)
	\$200,000 TO \$499,000. . . . .	321	111 874	213	74 702	79	28 469	23	7 054	4	1 610
	\$500,000 TO \$1,999,000. . . . .	134	20 472	105	19 135	25	3 843	1	(0)	—	—
	\$100,000 TO \$199,000. . . . .	135	7 673	121	79 587	11	(0)	—	(0)	—	(0)
	LESS THAN \$100,000. . . . .	68	204 746	63	79 587	5	(0)	—	(0)	—	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .										
5054	LIVESTOCK. . . . .	563	836 034	334	263 729	96	137 324	83	184 899	47	227 072
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$200,000 AND OVER. . . . .	97	531 837	25	88 067	20	(0)	26	130 624	24	209 715
	\$200,000 TO \$1,999,000. . . . .	192	200 322	101	108 212	39	31 314	37	34 093	14	14 854
	\$200,000 TO \$499,000. . . . .	122	41 195	86	28 746	20	7 002	11	3 564	5	1 843
	\$500,000 TO \$1,999,000. . . . .	155	230	37	1 145	8	1	7	1 175	4	660
	\$100,000 TO \$199,000. . . . .	70	3 551	59	2 926	9	(0)	2	(0)	—	—
	LESS THAN \$100,000. . . . .	26	50 895	26	30 491	—	(0)	—	(0)	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .										
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.†	489	619 874	242	83 020	104	93 417	88	190 939	43	135 096
	HIDES, SKINS, AND BELTS. . . . .										
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$200,000 AND OVER. . . . .	63	357 096	2	(0)	11	32 800	19	94 619	20	(0)
	\$200,000 TO \$1,999,000. . . . .	139	144 066	42	42 363	39	12 134	39	38 651	18	(0)
	\$200,000 TO \$499,000. . . . .	120	40 837	56	18 448	35	12 156	25	8 891	4	342
	\$500,000 TO \$1,999,000. . . . .	53	8 030	39	5 881	10	(U)	1	469	—	—
	\$100,000 TO \$199,000. . . . .	96	5 798	86	(0)	8	619	2	(0)	—	—
	LESS THAN \$100,000. . . . .	18	64 045	17	7 131	1	(0)	—	(0)	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .										

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Total			Establishments with--						50 paid employees or more	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
					Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
506	FARM PRODUCTS--RAW MATERIALS, N.E.C.--CON.											
	LEAF TOBACCO . . . . .	172	569 673	83	38 342	54 000	32	98 256	12	35 345	9	343 750
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .											
	WITH ANNUAL SALES OF--											
	\$2,000,000 AND OVER . . . . .	32	485 258	1	(O)	34 469	13	78 378	4	(O)	8	(O)
	\$500,000 TO \$1,999,000 . . . . .	42	45 154	9	8 665	15 778	14	15 199	4	(O)	1	(O)
	\$200,000 TO \$499,000 . . . . .	35	12 014	22	(O)	3 084	3	1 073	2	(O)	1	(O)
	\$100,000 TO \$199,000 . . . . .	10	1 298	5	654	378	1	(O)	1	(O)	1	(O)
	LESS THAN \$100,000 . . . . .	37	1 393	31	1 102	291	5	(O)	1	(O)	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	16	24 556	15	10 988	—	1	(O)	—	(O)	—	(O)
506	WOOL, WOOL TOPS, AND MOHAIR . . . . .	184	309 176	97	44 015	47 202	33	92 389	15	52 526	3	(O)
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .											
	WITH ANNUAL SALES OF--											
	\$2,000,000 AND OVER . . . . .	29	171 496	4	13 805	23 215	10	(O)	7	45 878	2	(O)
	\$500,000 TO \$1,999,000 . . . . .	62	55 884	19	14 781	(O)	16	13 036	6	6 036	1	(O)
	\$200,000 TO \$499,000 . . . . .	37	13 138	25	8 613	457	2	1 483	1	(O)	—	(O)
	\$100,000 TO \$199,000 . . . . .	26	4 152	20	3 246	—	3	(O)	1	(O)	—	(O)
	LESS THAN \$100,000 . . . . .	23	(O)	22	1 139	—	1	(O)	—	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	7	(O)	7	2 431	—	—	(O)	—	(O)	—	(O)
	OTHER RAW FARM PRODUCTS . . . . .	299	367 945	171	45 289	40 670	42	53 812	23	64 058	12	164 116
5063	ELECTRICAL GOODS											
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .											
	WITH ANNUAL SALES OF--											
	\$2,000,000 AND OVER . . . . .	29	256 334	1	(O)	16 191	9	33 217	8	50 202	8	153 724
	\$500,000 TO \$1,999,000 . . . . .	72	70 424	14	16 124	(O)	23	17 196	12	13 121	4	(D)
	\$200,000 TO \$499,000 . . . . .	62	19 078	41	12 350	3 155	9	3 147	1	(O)	—	(O)
	\$100,000 TO \$199,000 . . . . .	45	6 158	33	4 398	1 281	7	(O)	2	(O)	—	(O)
	LESS THAN \$100,000 . . . . .	71	3 581	62	(O)	475	2	(O)	—	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	20	12 370	20	6 393	(O)	—	(O)	—	(O)	—	(O)
	WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES . . . . .	233	191 729	87	11 287	22 289	58	65 506	22	56 348	4	36 249
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES; WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	219	192 263	103	11 828	9 816	49	45 880	23	47 143	8	77 596
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .											
	WITH ANNUAL SALES OF--											
	\$2,000,000 AND OVER . . . . .	18	114 812	—	(O)	(O)	2	(O)	8	(O)	8	77 596
	\$500,000 TO \$1,999,000 . . . . .	46	51 231	13	3 866	4 212	16	29 543	14	18 453	—	(O)
	\$200,000 TO \$499,000 . . . . .	42	13 711	27	3 809	(O)	16	5 633	—	(O)	—	(O)
	\$100,000 TO \$199,000 . . . . .	44	6 229	54	2 624	(O)	2	(O)	1	(O)	—	(O)
	LESS THAN \$100,000 . . . . .	57	2 869	8	(O)	(O)	—	(O)	—	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	12	3 411	8	(O)	(O)	—	(O)	—	(O)	—	(O)
	WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES . . . . .	233	191 729	87	11 287	22 289	58	65 506	22	56 348	4	36 249
5063	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .											
	WITH ANNUAL SALES OF--											
	\$2,000,000 AND OVER . . . . .	19	84 878	—	(O)	(O)	5	(O)	10	40 837	4	(O)
	\$500,000 TO \$1,999,000 . . . . .	56	61 414	3	3 810	(O)	10	38 504	10	12 758	—	(O)
	\$200,000 TO \$499,000 . . . . .	66	21 299	11	3 365	1 889	3	5 907	2	(O)	—	(O)
	\$100,000 TO \$199,000 . . . . .	39	5 712	24	1 955	186	3	458	—	(O)	—	(O)
	LESS THAN \$100,000 . . . . .	49	2 141	46	(O)	(O)	—	(O)	—	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	4	16 295	3	(O)	(O)	—	(O)	—	(O)	—	(O)
	WITHOUT HOUSEWARES OR MAJOR APPLIANCES . . . . .	4 509	5 311 121	1 220	239 598	522 448	1 386	1 600 698	668	1 709 715	180	1 238 662
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .											
	WITH ANNUAL SALES OF--											
	\$2,000,000 AND OVER . . . . .	740	3 086 894	6	20 197	33 749	12	552 778	361	1 275 392	164	1 204 878
	\$500,000 TO \$1,999,000 . . . . .	1 608	1 675 350	58	49 888	293 062	363	925 332	287	389 525	13	17 143
	\$200,000 TO \$499,000 . . . . .	993	333 059	259	78 469	153 469	459	(O)	18	7 042	12	(O)
	\$100,000 TO \$199,000 . . . . .	486	71 055	285	40 612	24 140	161	(O)	1	(O)	—	(O)
	LESS THAN \$100,000 . . . . .	551	28 889	493	25 021	3 455	53	413	—	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	131	115 874	119	25 411	14 573	7	22 770	1	(O)	—	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967-Continued

SIC code	Kind of business and sales size of establishment	Total		Establishments with-						20 to 49 paid employees		50 paid employees or more	
		Establishments (number)	Sales (\$1,000)	0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
				Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)				
5064	ELECTRICAL GOODS--CON.												
	ELECTRICAL APPLIANCES, TV AND RADIO SETS	2 299	5 717 819	745	171 684	434	280 302	545	842 024	348	1 566 206	227	2 857 603
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	651	4 792 211	6	19 524	23	73 705	122	445 193	278	1 431 208	242	2 822 581
5065	ELECTRONIC PARTS AND EQUIPMENT	4 116	2 209 164	1 600	218 937	1 134	347 891	953	619 633	322	496 393	107	526 310
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	178	836 866	3	14 859	6	19 048	26	96 771	62	214 894	81	491 294
	\$500,000 TO \$1,999,000	832	767 998	51	39 882	132	105 445	406	338 934	221	254 151	22	29 586
507	HARDWARE												
	GENERAL	1 145	360 162	189	53 601	498	147 434	424	12 044	33	12 859	3	452
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	840	121 776	399	54 064	266	12 728	15	24 782	1	(0)	1	(0)
5072	HARDWARE												
	GENERAL	591	2 165 472	15	30 274	18	24 521	103	154 029	251	452 949	204	1 503 699
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	262	1 669 591	4	11 673	3	6 383	6	22 613	68	179 672	181	1 449 250
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES												
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	27	110 851	2	15 575	90	57 781	4	13 551	7	19 150	16	78 150
	\$500,000 TO \$1,999,000	621	463 053	23	42 320	408	128 145	379	271 312	119	8 334	10	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES												
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	55	173 817	19	13 326	94	68 732	8	18 954	31	93 685	16	61 178
	\$500,000 TO \$1,999,000	502	456 527	127	36 516	288	94 515	295	256 863	91	112 418	3	5 188
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES												
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	508	187 170	164	23 592	113	16 834	23	3 873	6	2 169	1	(0)
	\$500,000 TO \$1,999,000	300	44 299	164	23 592	113	16 834	23	3 873	6	2 169	1	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES												
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	42	19 298	35	4 098	4	3 839	3	(0)	1	(0)	1	(0)
	\$500,000 TO \$1,999,000	333	18 036	292	15 144	70	5 364	8	606	1	(0)	1	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES												
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	517	3 329 453	824	156 760	860	363 194	1 230	1 127 445	499	1 055 799	104	626 255
	\$500,000 TO \$1,999,000	373	1 379 763	3	12 231	7	21 071	42	108 894	226	658 649	95	578 918
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES												
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	373	1 379 763	3	12 231	7	21 071	42	108 894	226	658 649	95	578 918
	\$500,000 TO \$1,999,000	891	298 778	185	53 419	470	156 419	935	903 502	268	1 606	9	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES												
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER	408	59 976	265	37 831	125	19 205	18	2 940	4	1 606	1	(0)
	\$500,000 TO \$1,999,000	325	18 239	292	15 823	32	9 823	2	(0)	1	(0)	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967-Continued

SIC code	Kind of business and sales size of establishment	Total		Establishments with--									
				0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 paid employees or more	
		Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)
5077	HARDWARE: PLUMBING, HEATING EQUIP., SUPPLIES--CON.												
	AIR-CONDITIONING, REFRIG., EQUIPMENT, SUPPLIES; AIR-CONDITIONING EQUIPMENT AND SUPPLIES. . .	1 255	746 573	441	70 200	336	127 586	344	273 208	111	211 305	23	64 274
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	64	223 885	-	-	3	7 163	14	45 382	35	122 752	12	48 588
	\$500,000 TO \$1,999,000. . . . .	362	339 523	15	11 023	70	52 541	193	174 028	73	86 245	11	15 686
	\$200,000 TO \$499,000. . . . .	365	120 716	91	27 881	155	116	116	2 915	3	(0)	-	-
	\$100,000 TO \$199,000. . . . .	196	29 242	105	15 310	74	11 017	17	2 915	-	-	-	-
	LESS THAN \$100,000. . . . .	219	11 496	184	8 905	32	2 328	3	263	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	49	21 711	46	7 081	2	(0)	1	(0)	-	(0)	-	-
508	REFRIGERATION EQUIPMENT AND SUPPLIES. . . .												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	858	384 874	336	42 338	225	64 046	219	122 313	60	78 859	18	77 318
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	23	96 794	-	-	1	(0)	3	(0)	4	15 921	15	70 952
	\$500,000 TO \$1,999,000. . . . .	182	161 501	7	5 221	28	20 650	91	70 746	53	1 272	3	(0)
	\$200,000 TO \$499,000. . . . .	245	77 823	48	13 891	91	27 096	103	35 564	3	1 272	-	-
	\$100,000 TO \$199,000. . . . .	179	25 975	84	11 884	77	11 177	18	2 914	-	-	-	-
	LESS THAN \$100,000. . . . .	207	10 736	177	8 551	26	1 930	4	255	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	22	12 045	20	2 791	2	(0)	-	(0)	-	(0)	-	(0)
	MACHINERY, EQUIPMENT, AND SUPPLIES												
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	3 648	803 551	1 680	124 987	1 005	154 578	760	278 020	169	145 673	34	100 293
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	27	114 385	1	(0)	-	-	5	(0)	6	16 906	15	75 304
	\$500,000 TO \$1,999,000. . . . .	272	232 051	6	5 806	17	12 044	105	77 803	127	111 840	17	24 558
	\$200,000 TO \$499,000. . . . .	694	130 271	44	32 275	161	44 198	454	142 379	34	13 243	1	(0)
	\$100,000 TO \$199,000. . . . .	920	84 404	247	60 727	495	22 690	176	27 751	1	(0)	-	-
	LESS THAN \$100,000. . . . .	1 596	30 297	129	12 223	8	5 748	2	(0)	-	(0)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	139	469 628	300	39 140	213	59 113	195	129 785	84	144 411	18	97 179
	RESTAURANT AND HOTEL SUPPLIES. . . . .												
5082	ESTABLISHMENTS OPERATED ENTIRE YEAR	810	469 628	300	39 140	213	59 113	195	129 785	84	144 411	18	97 179
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	41	167 562	-	-	-	-	2	(0)	21	67 659	18	(0)
	\$500,000 TO \$1,999,000. . . . .	200	191 117	10	8 149	18	13 570	111	96 895	61	72 503	-	(0)
	\$200,000 TO \$499,000. . . . .	213	67 100	34	8 784	106	32 392	71	1 370	2	(0)	-	-
	\$100,000 TO \$199,000. . . . .	151	22 120	83	11 390	60	9 360	8	245	-	-	-	-
	LESS THAN \$100,000. . . . .	182	9 142	153	7 051	26	1 846	3	(0)	-	(0)	-	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	23	12 587	20	3 766	3	1 945	-	(0)	-	(0)	-	(0)
	STORE MACHINES AND FIXTURES. . . . .												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	1 473	655 707	637	85 893	369	99 420	340	219 926	108	169 856	19	80 612
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . .												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	3 022	3 652 157	848	133 413	579	236 465	793	700 074	591	1 267 352	211	1 314 853
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	516	2 249 040	30	23 726	114	26 745	39	103 626	270	821 521	198	(0)
	\$500,000 TO \$1,999,000. . . . .	975	1 033 015	3	33 068	286	86 927	518	497 867	300	407 544	13	16 951
	\$200,000 TO \$499,000. . . . .	615	205 157	112	33 068	286	92 530	199	73 019	18	6 540	-	-
	\$100,000 TO \$199,000. . . . .	350	51 347	192	19 130	129	19 716	28	4 344	1	(0)	-	-
	LESS THAN \$100,000. . . . .	473	21 991	428	21 459	39	412	6	20 806	2	(0)	-	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	93	91 607	83	17 578	5	8 088	3	(0)	-	(0)	-	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers—United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Total						Establishments with--						50 paid employees or more	
		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales (\$1,000)		Establishments (number)		Sales (\$1,000)	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5083	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.														
	FARM MACHINERY AND EQUIPMENT . . . . .	1 498	1 109 754	505	82 526	339	140 842	435	361 377	191	386 412	28	138 597		
	ESTABLISHMENTS OPERATED ENTIRE YEAR														
	WITH ANNUAL SALES OF--														
	\$2,000,000 AND OVER . . . . .	105	395 924	1	(O)	3	8 939	16	42 637	62	227 080	23	(O)		
	\$500,000 TO \$1,999,000 . . . . .	492	486 803	22	14 940	75	60 851	273	42 637	117	144 070	5	6 525		
	\$200,000 TO \$499,000 . . . . .	391	126 350	88	24 443	174	56 851	121	42 255	8	2 911				
	\$100,000 TO \$199,000 . . . . .	224	35 410	144	11 112	69	9 235	18	(O)	2	(O)				
	LESS THAN \$100,000 . . . . .	250	13 614	217	11 017	27	(O)	1	434	1	(O)				
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	36	53 655	33	(O)	-	(O)	2	(O)	1	(O)				
5084	INDUSTRIAL MACHINERY AND EQUIPMENT														
	FOOD-PROCESSING MACHINERY AND EQUIPMENT . .	440	257 470	195	26 933	98	37 976	104	87 993	36	77 450	7	27 118		
	ESTABLISHMENTS OPERATED ENTIRE YEAR														
	WITH ANNUAL SALES OF--														
	\$2,000,000 AND OVER . . . . .	29	102 325	4	-	1	(O)	8	23 631	14	50 798	6	(O)		
	\$500,000 TO \$1,999,000 . . . . .	104	98 232	40	2 352	22	17 186	56	51 066	21	(O)	1	(O)		
	\$200,000 TO \$499,000 . . . . .	111	35 436	30	8 905	42	13 436	38	(O)	-	(O)				
	\$100,000 TO \$199,000 . . . . .	117	6 374	105	5 952	21	3 034	2	(O)	-	(O)				
	LESS THAN \$100,000 . . . . .	117	5 106	6	3 423	2	(O)	-	(O)	-	(O)				
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	8													
	GENERAL PURPOSE INDUSTRIAL MACH. EQUIP.														
	ESTABLISHMENTS OPERATED ENTIRE YEAR	1 682	1 046 468	644	96 970	395	140 679	419	273 190	172	283 829	52	251 800		
	WITH ANNUAL SALES OF--														
	\$2,000,000 AND OVER . . . . .	76	381 329	15	-	3	8 718	9	20 984	27	118 817	37	232 810		
	\$500,000 TO \$1,999,000 . . . . .	441	414 910	15	13 015	58	59 984	222	182 021	131	154 685	14	(O)		
	\$200,000 TO \$499,000 . . . . .	455	152 912	112	33 997	137	44 413	154	54 783	12	4				
	\$100,000 TO \$199,000 . . . . .	295	42 588	153	22 154	105	15 528	29	(O)	2	(O)	1	(O)		
	LESS THAN \$100,000 . . . . .	360	19 493	317	15 065	40	2 940	178	178	-	(O)	-			
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	45	35 556	41	12 039	2	(O)	2	(O)	-	(O)	-			
	METALWORKING MACHINERY AND EQUIPMENT . .	1 173	1 107 619	384	83 302	322	161 547	322	369 955	108	261 499	37	231 316		
	ESTABLISHMENTS OPERATED ENTIRE YEAR														
	WITH ANNUAL SALES OF--														
	\$2,000,000 AND OVER . . . . .	117	526 410	4	-	4	11 527	32	104 658	51	189 118	30	221 107		
	\$500,000 TO \$1,999,000 . . . . .	406	415 881	34	28 974	99	53 013	214	227 950	52	67 742	-	(O)		
	\$200,000 TO \$499,000 . . . . .	295	98 231	68	19 696	140	23 943	60	23 524	4	1 576	-			
	\$100,000 TO \$199,000 . . . . .	172	24 867	117	10 516	46	6 841	1	(O)	1	(O)	-			
	LESS THAN \$100,000 . . . . .	144	7 871	130	6 371	12	927	1	(O)	1	(O)	-			
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	36	34 749	35	11 745	1	(O)	-	(O)	-	(O)	-			
	MATERIALS-HANDLING EQUIPMENT . . . . .	1 061	708 886	334	52 157	207	72 627	318	209 891	158	234 775	44	139 436		
	ESTABLISHMENTS OPERATED ENTIRE YEAR														
	WITH ANNUAL SALES OF--														
	\$2,000,000 AND OVER . . . . .	74	226 066	11	7 656	1	(O)	8	21 343	39	104 968	26	(O)		
	\$500,000 TO \$1,999,000 . . . . .	319	323 313	58	18 204	41	30 951	161	134 802	109	125 226	17	24 675		
	\$200,000 TO \$499,000 . . . . .	286	52 872	94	13 204	95	28 333	127	43 944	3	2 457	-			
	\$100,000 TO \$199,000 . . . . .	195	23 430	144	7 340	22	1 756	13	3 147	1	(O)	-			
	LESS THAN \$100,000 . . . . .	127	35 628	25	5 753	2	(O)	-	(O)	1	(O)	1	(O)		
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	1 746	1 477 373	663	159 735	676	563 438	325	414 328	62	169 522	20	171 350		
	OIL WELLS OIL REFINERY, PIPELINE EQUIP. . .														
	ESTABLISHMENTS OPERATED ENTIRE YEAR														
	WITH ANNUAL SALES OF--														
	\$2,000,000 AND OVER . . . . .	109	535 810	4	8 856	12	34 341	52	202 749	28	126 714	13	163 150		
	\$500,000 TO \$1,999,000 . . . . .	649	717 641	76	53 724	386	446 062	170	173 543	30	36 082	7	8 200		
	\$200,000 TO \$499,000 . . . . .	473	155 294	188	20 350	209	70 553	92	1 238	4	-	-			
	\$100,000 TO \$199,000 . . . . .	249	35 600	185	26 333	56	8 029	8	(O)	-	(O)	-			
	LESS THAN \$100,000 . . . . .	266	12 084	196	9 996	27	(O)	2	(O)	-	(O)	-			
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	40	20 984	32	8 446	6	(O)	2	(O)	-	(O)	-			
	OTHER INDUSTRIAL MACHINERY AND EQUIPMENT	2 693	1 506 612	1 198	160 191	605	199 999	614	447 189	221	378 135	55	321 098		
	ESTABLISHMENTS OPERATED ENTIRE YEAR														
	WITH ANNUAL SALES OF--														
	\$2,000,000 AND OVER . . . . .	128	542 019	3	13 394	3	(O)	17	(O)	61	201 177	44	265 630		
	\$500,000 TO \$1,999,000 . . . . .	593	556 952	22	18 579	89	70 002	326	282 782	146	165 631	10	12 936		
	\$200,000 TO \$499,000 . . . . .	649	212 987	157	40 462	250	80 305	239	8 374	13	(O)	1	(O)		
	\$100,000 TO \$199,000 . . . . .	486	34 525	262	27 169	197	27 217	5	5 739	-	(O)	-			
	LESS THAN \$100,000 . . . . .	699	34 866	621	29 308	73	5 235	5	333	-	(O)	-			
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	138	86 253	133	15 679	3	(O)	1	(O)	1	(O)	-			

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments with--										50 paid employees or more																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																											
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																													
		Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)		Establish- ments (number)	Sales (\$1,000)																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																									
5085	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers—United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Total		Establishments with--										50 paid employees or more																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																															
		Establish-ments (number)	Sales (\$1,000)	0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																														
				Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																		
5086	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																												



TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments with--									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5088	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.										
	TRANSPORTATION EQUIPMENT EXG. MOTOR VEHICLES; AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS. . . .	980	931 753	351	80 360	221	97 173	250	271 445	110	210 934
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	127	579 285	6	28 765	5	18 595	33	131 270	43	141 150
	\$500,000 TO \$1,999,000. . . . .	238	230 888	11	10 454	42	38 056	117	60 893	60	65 149
	\$200,000 TO \$499,000. . . . .	235	76 056	48	13 908	100	31 246	81	28 557	6	2 345
	\$100,000 TO \$199,000. . . . .	166	24 111	101	14 281	48	7 757	16	2 484	1	(U)
	LESS THAN \$100,000. . . . .	189	9 852	161	7 757	26	(D)	2	(D)	1	(U)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	25	11 561	24	5 195	8	(D)	1	(D)	1	(U)
	MARINE MACHINERY AND EQUIPMENT . . . . .	525	289 389	222	38 637	118	37 373	136	107 347	43	72 978
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	21	76 140	1	(D)	1	9 455	3	8 291	12	36 346
	\$500,000 TO \$1,999,000. . . . .	127	126 150	3	1 906	10	22 576	85	79 963	29	34 826
	\$200,000 TO \$499,000. . . . .	159	50 974	41	12 344	74	3 346	42	708	1	(U)
5091	METALS AND MINERALS, N.E.C.										
	OTHER TRANSPORTATION EQUIPMENT . . . . .	165	153 848	78	13 997	38	16 678	22	30 403	16	30 070
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	19	93 014	1	(D)	1	13 292	4	16 444	9	(U)
	\$500,000 TO \$1,999,000. . . . .	36	33 904	5	2 913	11	4 818	10	2 584	8	10 052
	\$200,000 TO \$499,000. . . . .	31	10 695	10	2 450	13	1 256	7	344	1	(U)
	\$100,000 TO \$199,000. . . . .	27	3 706	19	1 812	5	(D)	1	(D)	2	(U)
	LESS THAN \$100,000. . . . .	41	10 373	7	712	1	(D)	1	(D)	2	(U)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	11	10 373	7	712	1	(D)	1	(D)	2	(U)
	COAL . . . . .	458	589 911	219	82 311	102	92 387	98	165 482	28	165 794
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	70	403 118	6	33 534	14	47 798	26	109 888	17	150 850
	\$500,000 TO \$1,999,000. . . . .	103	105 064	21	21 159	29	25 751	42	46 086	7	61 048
5092	METALS SERVICE CENTERS; FERROUS METALS SERVICE CENTERS . . . . .										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	775	5 099 711	10	34 726	29	138 706	116	593 130	300	1 357 633
	\$500,000 TO \$1,999,000. . . . .	855	852 286	39	36 254	97	8 574	436	448 894	263	3 580
	\$200,000 TO \$499,000. . . . .	353	127 204	82	27 231	135	48 107	127	3 180	20	3 580
	\$100,000 TO \$199,000. . . . .	97	14 523	35	5 042	40	6 301	20	3 180	2	(U)
	LESS THAN \$100,000. . . . .	58	3 528	44	2 541	10	724	4	52 254	2	(U)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	40	151 252	23	8 762	8	10 764	3	563 843	118	426 248
	NONFERROUS METALS SERVICE CENTERS. . . . .	481	1 626 569	53	28 446	114	175 602	153	363 843	43	632 430
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	196	1 394 612	2	11 562	25	118 714	50	266 024	78	51 976
	\$500,000 TO \$1,999,000. . . . .	167	190 561	12	3 717	37	12 274	73	83 066	38	51 976
	\$200,000 TO \$499,000. . . . .	76	25 676	12	1 319	3	1 090	25	637	2	(U)
	\$100,000 TO \$199,000. . . . .	21	3 046	10	1 687	3	212	4	(D)	1	(U)
	LESS THAN \$100,000. . . . .	15	899	12	687	3	212	1	(D)	1	(U)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. .	6	11 775	5	(U)	1	(D)	1	(D)	1	(U)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers—United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Total		Establishments with—						20 to 49 paid employees		50 paid employees or more	
		Establishments (number)	Sales (\$1,000)	0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
				Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)				Sales (\$1,000)
5091	METALS AND MINERALS: N.E.C.—CON.												
	METALS SALES OFFICES:												
	FERROUS METALS SALES OFFICES:												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	1 716	1 583 178	934	256 948	351	309 476	309	396 197	86	219 365	36	401 192
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER	152	978 506	11	44 177	37	212 499	38	169 500	35	157 948	31	394 382
	\$500,000 TO \$1,999,000	319	317 813	103	96 816	20	14 828	145	145 407	46	(D)	5	(D)
	\$200,000 TO \$499,000	448	143 109	184	55 320	167	55 552	93	30 829	4	1 408	—	—
	\$100,000 TO \$99,000	296	42 922	180	25 880	90	3 593	25	3 593	1	(D)	—	—
	LESS THAN \$100,000	414	21 208	375	18 563	35	2 338	4	307	—	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	87	79 620	81	16 192	2	(D)	4	46 561	—	(D)	—	(D)
5092	NONFERROUS METALS SALES OFFICES:												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	562	1 814 511	289	93 016	133	187 070	91	430 035	34	275 580	15	828 810
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER	106	1 621 404	6	18 479	20	(D)	38	(D)	27	268 700	15	(D)
	\$500,000 TO \$1,999,000	124	120 025	44	35 106	45	48 949	28	29 090	7	6 880	—	—
	\$200,000 TO \$499,000	90	29 136	37	11 560	37	11 960	16	5 616	—	—	—	—
	\$100,000 TO \$99,000	101	15 128	77	11 561	16	2 356	8	1 211	—	—	—	—
	LESS THAN \$100,000	109	5 923	95	4 699	14	1 224	—	—	—	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	32	22 895	30	11 611	1	(D)	1	(D)	—	—	—	(D)
	PETROLEUM AND PETROLEUM PRODUCTS												
5093	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS:												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	3 641	3 993 397	1 944	470 233	867	451 870	620	760 439	161	526 162	49	1 783 905
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER	226	2 237 936	16	74 287	25	90 920	80	368 690	66	415 570	39	1 288 469
	\$500,000 TO \$1,999,000	789	725 341	136	112 009	235	202 552	305	(D)	81	93 499	10	(D)
	\$200,000 TO \$499,000	996	312 110	436	173 824	170	119 876	174	59 355	11	4 065	—	—
	\$100,000 TO \$99,000	743	107 130	514	33 434	181	23 189	45	6 527	—	(D)	—	—
	LESS THAN \$100,000	804	33 801	713	39 566	49	3 388	12	(D)	1	(D)	—	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	103	92 079	93	36 804	4	10 955	4	23 960	2	(D)	—	(D)
	SCRAP AND WASTE MATERIALS												
5093	IRON AND STEEL SCRAP:												
	WITH PROCESSING EQUIPMENT:												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	2 225	1 718 809	693	62 295	473	111 844	588	316 763	354	590 186	117	637 721
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER	171	924 255	1	(D)	4	18 312	12	33 865	67	286 719	87	582 868
	\$500,000 TO \$1,999,000	477	479 522	6	3 452	22	14 750	187	156 259	233	268 206	29	36 855
	\$200,000 TO \$499,000	528	166 815	45	(D)	162	45 528	269	88 732	51	19 730	1	—
	\$100,000 TO \$99,000	388	56 104	118	16 008	165	23 648	103	16 136	2	(D)	—	—
	LESS THAN \$100,000	640	30 927	507	21 726	119	(D)	13	932	—	(D)	—	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	21	61 186	16	6 071	1	(D)	4	20 839	—	(D)	—	(D)
5093	WITHOUT PROCESSING EQUIPMENT:												
	ESTABLISHMENTS OPERATED ENTIRE YEAR	1 616	717 628	1 182	113 696	270	131 166	114	172 039	43	140 436	7	160 291
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER	52	472 048	6	20 576	14	68 003	14	119 007	12	(D)	6	(D)
	\$500,000 TO \$1,999,000	93	93 970	15	14 005	24	21 271	30	29 798	23	25 966	1	(D)
	\$200,000 TO \$499,000	163	51 141	62	17 424	65	21 271	31	10 226	5	2 401	—	—
	\$100,000 TO \$99,000	252	34 728	144	19 380	79	11 122	26	3 825	3	—	—	—
	LESS THAN \$100,000	976	41 127	879	35 343	88	5 132	9	652	—	(D)	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	80	24 614	76	6 968	—	(D)	4	8 531	—	(D)	—	—
	WASTE AND SECONDARY MATERIALS:												
5093	ESTABLISHMENTS OPERATED ENTIRE YEAR	3 973	1 986 591	1 741	196 323	904	269 507	859	480 894	361	581 259	108	458 608
	WITH ANNUAL SALES OF—												
	\$2,000,000 AND OVER	178	882 862	2	(D)	8	27 493	33	101 266	76	346 825	59	398 693
	\$500,000 TO \$1,999,000	629	601 174	40	31 979	106	94 828	238	221 445	198	194 883	47	58 039
	\$200,000 TO \$499,000	950	270 002	134	39 036	272	83 129	175	120 356	75	1 507	2	—
	\$100,000 TO \$99,000	736	104 882	376	38 756	276	39 682	169	24 937	10	—	—	—
	LESS THAN \$100,000	1 487	73 141	1 207	15 654	48	3 995	1	3 995	1	(D)	—	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR	93	54 530	77	24 091	11	8 721	4	9 295	1	(D)	—	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments with—									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 515	5 315 363	709	368 551	562	600 627	786	1 577 499	370	1 751 419
5094	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	739	3 755 579	8	31 468	55	168 572	265	901 097	325	1 646 894
	WITH ANNUAL SALES OF—	1 145	1 246 081	207	162 824	51	366 640	501	74 507	44	74 507
	\$2,000,000 AND OVER . . . . .	386	134 804	281	95 031	89	33 314	15	620	—	—
	\$500,000 TO \$1,999,000 . . . . .	116	17 794	96	14 781	16	2 993	4	—	—	—
	\$200,000 TO \$499,000 . . . . .	82	4 271	77	3 970	4	226	—	—	—	—
	\$100,000 TO \$199,000 . . . . .	47	156 834	40	60 477	7	29 482	—	—	—	—
	LESS THAN \$100,000 . . . . .										
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES . . . . .	5 376	4 324 619	2 087	433 220	1 294	599 610	1 373	1 345 790	497	1 170 081
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	457	1 768 896	3	12 119	2	275 039	56	145 598	279	824 173
	WITH ANNUAL SALES OF—	1 806	1 731 133	48	30 639	412	257 257	1 126	1 094 999	214	324 320
	\$2,000,000 AND OVER . . . . .	1 616	531 873	717	206 125	727	18 692	13	67 726	1	—
	\$500,000 TO \$1,999,000 . . . . .	905	137 285	775	116 419	116	18 692	13	67 726	1	—
	\$200,000 TO \$499,000 . . . . .	456	27 805	432	26 053	22	—	2	—	—	—
	\$100,000 TO \$199,000 . . . . .	136	127 627	112	41 865	15	—	6	35 607	2	—
	LESS THAN \$100,000 . . . . .										
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
	WINE, DISTILLED SPIRITS (LICENSED OP.) . . . . .	1 271	5 698 033	223	99 910	156	166 019	357	706 340	355	1 789 257
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	638	4 970 928	7	19 446	15	66 794	125	402 612	315	1 666 756
	WITH ANNUAL SALES OF—	348	430 514	23	21 958	84	13 205	200	10 406	38	—
	\$2,000,000 AND OVER . . . . .	121	40 543	55	17 232	39	1 741	27	445	—	—
	\$500,000 TO \$1,999,000 . . . . .	55	7 933	41	5 747	6	360	—	—	—	—
	\$200,000 TO \$499,000 . . . . .	74	4 123	68	3 763	1	—	2	—	—	—
	\$100,000 TO \$199,000 . . . . .	35	243 992	29	31 764	1	—	—	—	—	—
	LESS THAN \$100,000 . . . . .										
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
	WINE, DISTILLED SPIRITS (STATE-OPERATED) . . . . .	215	421 409	100	38 456	62	62 658	44	—	3	—
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	44	328 346	1	—	7	—	27	131 585	3	—
	WITH ANNUAL SALES OF—	75	68 887	25	12 005	16	29 602	15	—	—	—
	\$2,000,000 AND OVER . . . . .	53	19 210	35	2 087	2	—	—	—	—	—
	\$500,000 TO \$1,999,000 . . . . .	16	2 339	20	1 154	—	—	—	—	—	—
	\$200,000 TO \$499,000 . . . . .	22	1 259	5	1 178	—	—	—	—	—	—
	\$100,000 TO \$199,000 . . . . .										
	LESS THAN \$100,000 . . . . .										
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
5096	PAPER AND ITS PRODUCTS . . . . .	933	2 430 410	222	106 258	144	55 567	244	276 814	216	603 612
	PRINTING AND WRITING (FINE) PAPER . . . . .	271	1 961 935	12	71 601	1	—	29	92 814	128	—
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	275	295 578	10	7 623	28	21 988	150	146 958	82	112 013
	WITH ANNUAL SALES OF—	156	52 051	32	9 667	67	5 273	11	18 101	5	1 781
	\$2,000,000 AND OVER . . . . .	103	14 836	55	7 776	36	5 273	—	—	—	—
	\$500,000 TO \$1,999,000 . . . . .	119	6 280	108	5 471	10	—	—	—	—	—
	\$200,000 TO \$499,000 . . . . .	9	99 720	5	4 120	2	—	—	—	—	—
	\$100,000 TO \$199,000 . . . . .										
	LESS THAN \$100,000 . . . . .										
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 675	2 475 731	859	145 135	554	249 584	780	672 985	376	776 262
	ESTABLISHMENTS OPERATED ENTIRE YEAR . . . . .	296	1 275 546	3	9 273	13	45 545	35	140 770	150	480 040
	WITH ANNUAL SALES OF—	852	839 157	33	28 525	112	88 795	486	433 433	211	276 967
	\$2,000,000 AND OVER . . . . .	642	212 279	137	42 446	107	85 998	31	10 150	12	4 150
	\$500,000 TO \$1,999,000 . . . . .	383	55 722	243	19 696	107	16 294	—	—	2	—
	\$200,000 TO \$499,000 . . . . .	433	22 749	388	19 075	4	2 823	—	—	—	—
	\$100,000 TO \$199,000 . . . . .	69	70 268	55	11 118	7	10 129	6	14 060	1	—
	LESS THAN \$100,000 . . . . .										
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .										

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967-Continued

SIC code	Kind of business and sales size of establishment	Establishments with--									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)
5097	PAPER AND ITS PRODUCTS--CON.										
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS, . . .	4 055	1 515 605	1 496	143 720	1 081	218 776	1 022	451 708	361	387 577
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	86	366 431	1	(O)	5	12 738	8	29 540	26	77 683
	\$500,000 TO \$1,999,000. . . . .	627	580 619	17	12 506	41	33 602	239	189 186	287	285 504
	\$200,000 TO \$499,000. . . . .	991	312 396	83	22 550	277	78 600	582	192 283	45	17 547
	\$100,000 TO \$199,000. . . . .	1 026	147 079	349	47 536	506	71 795	168	27 359	2	(O)
	LESS THAN \$100,000. . . . .	1 224	67 121	957	47 456	245	18 097	21	(O)	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	101	41 959	89	(O)	7	3 944	4	(O)	1	(O)
5097	FURNITURE AND HOME FURNISHINGS										
	FURNITURE (HOUSEHOLD, OFFICE); . . .										
	HOUSEHOLD AND LAWN FURNITURE . . . . .	997	653 779	447	91 185	226	103 610	208	155 339	85	142 604
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	65	274 659	4	12 403	5	14 732	8	27 049	25	71 370
	\$500,000 TO \$1,999,000. . . . .	240	226 740	26	22 914	46	37 615	108	94 158	53	63 280
	\$200,000 TO \$499,000. . . . .	240	78 244	64	18 308	90	30 270	79	1 390	6	2 078
	\$100,000 TO \$199,000. . . . .	179	25 532	108	14 974	61	(O)	9	(O)	1	(O)
	LESS THAN \$100,000. . . . .	236	12 132	209	10 447	24	1 494	3	(O)	1	(O)
5097	OFFICE AND BUSINESS FURNITURE. . . . .	1 408	798 253	466	63 538	370	116 023	370	238 290	166	234 828
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	63	227 348	14	10 101	57	44 748	9	25 122	26	72 807
	\$500,000 TO \$1,999,000. . . . .	386	368 186	72	20 644	148	46 662	162	145 675	135	145 419
	\$200,000 TO \$499,000. . . . .	387	124 700	123	17 058	123	18 138	23	55 478	5	1 916
	\$100,000 TO \$199,000. . . . .	269	38 781	228	11 472	39	(O)	2	3 585	1	(O)
	LESS THAN \$100,000. . . . .	269	14 319	228	4 263	3	(O)	2	(O)	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	34	24 919	29	(O)	3	(O)	2	(O)	1	(O)
5097	HOME FURNISHINGS AND FLOOR COVERINGS; . . .										
	CHINA, GLASSWARE, CROCKERY . . . . .	506	335 532	212	27 284	114	43 090	108	84 932	55	117 509
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	39	155 286	4	2 905	2	(O)	5	14 568	21	75 841
	\$500,000 TO \$1,999,000. . . . .	112	104 260	28	8 562	46	14 445	60	51 767	28	31 249
	\$200,000 TO \$499,000. . . . .	117	38 720	44	6 020	34	(O)	2	13 391	5	(O)
	\$100,000 TO \$199,000. . . . .	80	11 672	44	5 951	16	1 077	3	262	1	(O)
	LESS THAN \$100,000. . . . .	143	6 890	124	4 246	1	(O)	1	(O)	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	15	18 704	12	(O)	1	(O)	1	(O)	1	(O)
5097	LINENS, DOMESTICS, CURTAINS, ETC. . . . .	689	496 221	300	50 112	159	82 889	163	176 154	50	119 117
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	66	257 821	3	(O)	4	22 546	19	73 768	26	89 446
	\$500,000 TO \$1,999,000. . . . .	153	154 391	14	11 431	31	27 237	85	84 861	20	27 663
	\$200,000 TO \$499,000. . . . .	143	46 745	58	13 896	58	19 853	36	2 741	2	(O)
	\$100,000 TO \$199,000. . . . .	116	16 824	56	7 764	43	(O)	16	571	1	(O)
	LESS THAN \$100,000. . . . .	190	8 676	162	6 731	21	1 374	7	(O)	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	21	11 764	18	(O)	2	(O)	1	(O)	1	(O)
5097	FLOOR COVERINGS. . . . .	1 425	1 379 020	423	81 957	308	143 775	450	433 438	198	488 275
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	177	671 964	25	19 568	5	19 568	27	75 829	105	351 067
	\$500,000 TO \$1,999,000. . . . .	498	502 691	87	20 707	87	46 590	298	307 500	83	106 041
	\$200,000 TO \$499,000. . . . .	332	113 173	84	25 813	137	9 005	101	36 854	9	(O)
	\$100,000 TO \$199,000. . . . .	193	28 247	116	16 713	16	9 005	16	2 529	1	(O)
	LESS THAN \$100,000. . . . .	182	9 551	162	8 044	16	(O)	3	236	1	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . .	43	53 394	36	11 680	2	(O)	5	10 490	1	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967 -Continued

SIC code	Kind of business and sales size of establishment	Establishments with--									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5098	FURNITURE AND HOME FURNISHINGS--CON.										
	HOME FURNISHINGS AND FLOOR COVERINGS--CON.										
	OTHER HOME FURNISHINGS . . . . .	1 022	665 778	465	74 667	229	87 844	194	150 706	92	156 084
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	74	301 647	2	(0)	2	(0)	10	30 880	26	75 761
	\$500,000 TO \$1,999,000 . . . . .	227	213 353	14	11 007	46	35 727	106	21 446	55	66 480
	\$200,000 TO \$499,000 . . . . .	294	84 156	85	24 089	106	34 451	63	21 552	8	6 460
	\$100,000 TO \$199,000 . . . . .	107	25 959	107	8 580	53	8 580	14	2 256	1	(0)
	LESS THAN \$100,000 . . . . .	237	11 559	217	10 591	17	(0)	1	(0)	2	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	43	28 924	40	6 453	1	(0)	-	(0)	-	(0)
	LUMBER AND CONSTRUCTION MATERIALS										
	LUMBER AND MILLWORK										
	LUMBER (WITHOUT YARO) . . . . .	1 234	2 107 340	402	298 390	334	416 345	349	792 526	125	415 632
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
5098	\$2,000,000 AND OVER . . . . .	278	1 332 590	20	57 771	65	206 067	111	575 420	61	313 799
	\$500,000 TO \$1,999,000 . . . . .	568	564 322	182	167 925	178	175 446	150	155 100	55	181 378
	\$200,000 TO \$499,000 . . . . .	353	118 283	170	56 312	89	28 617	86	30 316	8	3 058
	\$100,000 TO \$199,000 . . . . .	12	465	4	(0)	-	(0)	1	(0)	-	(0)
	LESS THAN \$100,000 . . . . .	18	91 029	15	15 514	1	(0)	1	(0)	1	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	18	91 029	15	15 514	1	(0)	1	(0)	1	(0)
	LUMBER (WITH YARO) . . . . .	1 819	1 770 234	617	112 147	375	162 557	514	565 659	250	543 412
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	200	922 940	6	17 833	7	19 541	49	206 773	92	325 602
	\$500,000 TO \$1,999,000 . . . . .	552	588 274	23	22 918	92	76 328	283	286 212	139	181 378
	\$200,000 TO \$499,000 . . . . .	355	120 990	72	23 505	142	46 480	125	(0)	14	5 597
	\$100,000 TO \$199,000 . . . . .	312	45 859	182	26 499	86	12 994	42	625	2	(0)
	LESS THAN \$100,000 . . . . .	344	17 861	291	14 251	43	2 885	10	21 139	3	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	56	74 310	43	7 041	5	4 629	5	21 139	3	(0)
	PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	2 109	1 916 844	649	157 132	442	211 733	639	668 348	299	611 611
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
5098	\$2,000,000 AND OVER . . . . .	242	885 513	6	26 608	14	52 838	58	201 971	103	369 801
	\$500,000 TO \$1,999,000 . . . . .	724	760 854	48	45 322	90	78 253	389	382 813	179	225 681
	\$200,000 TO \$499,000 . . . . .	435	143 037	105	31 313	164	52 605	150	53 167	15	(0)
	\$100,000 TO \$199,000 . . . . .	296	42 589	144	19 992	118	17 236	33	(0)	1	(0)
	LESS THAN \$100,000 . . . . .	335	17 239	278	13 363	51	3 409	5	(0)	1	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	77	67 612	68	20 534	5	7 392	4	24 856	-	(0)
	CONSTRUCTION MATERIALS:										
	BRICK, TILE, CEMENT, ETC. . . . .	2 182	1 047 261	897	137 450	564	195 940	554	393 038	149	236 279
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	73	254 504	3	8 366	4	13 492	15	39 637	39	117 165
	\$500,000 TO \$1,999,000 . . . . .	522	472 840	25	20 568	89	64 007	312	274 004	90	105 531
	\$200,000 TO \$499,000 . . . . .	606	199 318	152	43 968	262	85 866	176	63 342	16	6 142
	\$100,000 TO \$199,000 . . . . .	390	57 377	212	30 111	138	21 050	40	6 216	-	(0)
	LESS THAN \$100,000 . . . . .	514	26 627	440	21 452	64	4 362	9	(0)	1	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	77	36 595	65	12 985	7	7 163	2	(0)	3	(0)
	GLASS (FLAT, BRICK) . . . . .	795	329 718	245	20 960	153	27 514	239	95 783	129	114 187
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
5098	\$2,000,000 AND OVER . . . . .	18	59 268	1	(0)	-	(0)	1	(0)	3	6 925
	\$500,000 TO \$1,999,000 . . . . .	182	164 601	-	(0)	4	2 377	53	41 449	110	98 671
	\$200,000 TO \$499,000 . . . . .	195	61 315	15	(0)	39	10 902	125	39 831	15	5 750
	\$100,000 TO \$199,000 . . . . .	148	21 548	4	4 003	68	9 854	50	7 691	-	(0)
	LESS THAN \$100,000 . . . . .	229	12 039	179	8 625	39	2 821	10	(0)	1	(0)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . .	23	10 947	20	1 870	3	1 860	-	(0)	-	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments with—										50 paid employees or more		
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales		Sales (\$1,000)
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	
5098	LUMBER AND CONSTRUCTION MATERIALS--CON.													
	CONSTRUCTION MATERIALS--CON.													
	ROOFING, SIDING, INSULATION MATERIAL . . . . .	1 113	822 914	347	67 941	317	163 257	342	339 928	86	166 889	21	84 899	
	ESTABLISHMENTS OPERATED ENTIRE YEAR													
	WITH ANNUAL SALES OF--													
	\$2,000,000 AND OVER . . . . .	69	239 084	2	(0)	2	(0)	18	46 446	33	103 371	14	76 469	
	\$500,000 TO \$1,999,000 . . . . .	456	438 962	19	12 196	127	95 033	234	261 828	49	60 575	7	8 430	
	\$200,000 TO \$499,000 . . . . .	276	18 116	79	24 161	139	48 033	54	(0)	4	(0)	—	—	
	\$100,000 TO \$199,000 . . . . .	129	18 116	68	12 523	29	4	12	1 763	—	—	—	—	
	LESS THAN \$100,000 . . . . .	145	17 573	138	6 454	14	879	3	(0)	—	(0)	—	—	
5099	OTHER CONSTRUCTION MATERIALS . . . . .	38	24 412	31	(0)	6	(0)	1	(0)	—	(0)	—	—	
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .													
	OTHER CONSTRUCTION MATERIALS . . . . .	1 625	1 079 341	542	95 155	411	168 280	486	419 711	161	289 118	23	107 077	
	ESTABLISHMENTS OPERATED ENTIRE YEAR													
	WITH ANNUAL SALES OF--													
	\$2,000,000 AND OVER . . . . .	89	304 791	—	—	2	(0)	21	61 710	50	150 378	16	(0)	
	\$500,000 TO \$1,999,000 . . . . .	502	470 849	29	24 036	98	75 919	217	246 350	95	115 840	7	8 704	
	\$200,000 TO \$499,000 . . . . .	499	182 798	53	27 712	208	66 471	177	63 354	14	5 061	—	—	
	\$100,000 TO \$199,000 . . . . .	215	13 074	127	17 850	73	10 765	14	(0)	—	(0)	—	—	
	LESS THAN \$100,000 . . . . .	270	13 835	240	11 793	28	(0)	2	(0)	—	(0)	—	—	
5099	OTHER KINDS OF WHOLESALE BUSINESS	59	95 994	53	13 793	4	8 208	1	(0)	1	(0)	—	(0)	
	AMUSEMENT AND SPORTING GOODS <sup>1</sup>													
	CAMERAS AND PHOTOGRAPHIC SUPPLIES . . . . .	1 082	741 044	436	54 454	227	75 297	251	197 454	123	218 898	45	194 941	
	ESTABLISHMENTS OPERATED ENTIRE YEAR													
	WITH ANNUAL SALES OF--													
	\$2,000,000 AND OVER . . . . .	84	346 689	1	(0)	—	—	12	39 462	39	124 437	32	(0)	
	\$500,000 TO \$1,999,000 . . . . .	266	282 522	10	8 359	33	26 682	137	122 340	75	90 627	11	14 314	
	\$200,000 TO \$499,000 . . . . .	240	82 808	52	15 994	105	8 813	22	26 308	9	(0)	2	(0)	
	\$100,000 TO \$199,000 . . . . .	182	25 268	98	13 123	61	8 813	23	5 352	—	—	—	—	
	LESS THAN \$100,000 . . . . .	267	12 481	236	10 244	28	1 971	3	(0)	—	(0)	—	—	
5099	SPORTING GOODS . . . . .	43	11 278	39	(0)	—	(0)	4	5 346	—	(0)	—	—	
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .													
	SPORTING GOODS . . . . .	1 887	1 105 822	941	153 256	414	158 459	356	313 708	142	307 368	34	173 031	
	ESTABLISHMENTS OPERATED ENTIRE YEAR													
	WITH ANNUAL SALES OF--													
	\$2,000,000 AND OVER . . . . .	108	464 660	2	(0)	4	12 424	20	64 457	54	210 996	28	166 143	
	\$500,000 TO \$1,999,000 . . . . .	407	399 330	45	38 795	78	56 387	203	197 356	75	91 124	2	5 626	
	\$200,000 TO \$499,000 . . . . .	426	136 109	131	37 652	180	15 906	101	26 308	12	4 797	—	—	
	\$100,000 TO \$199,000 . . . . .	353	50 576	228	(0)	105	15 257	19	2 886	—	(0)	—	—	
	LESS THAN \$100,000 . . . . .	531	26 434	476	22 712	44	4 629	11	(0)	—	(0)	—	—	
5099	TOYS, GAMES, AND FIREWORKS . . . . .	62	28 713	59	11 224	3	4 629	—	(0)	—	(0)	—	(0)	
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .													
	TOYS, GAMES, AND FIREWORKS . . . . .	1 028	755 673	446	69 545	263	95 595	221	204 367	70	167 164	28	219 002	
	ESTABLISHMENTS OPERATED ENTIRE YEAR													
	WITH ANNUAL SALES OF--													
	\$2,000,000 AND OVER . . . . .	76	366 808	4	11 432	2	(0)	16	41 385	30	111 885	24	6 493	
	\$500,000 TO \$1,999,000 . . . . .	238	400 906	18	12 577	45	38 940	132	135 149	39	47 747	4	—	
	\$200,000 TO \$499,000 . . . . .	238	74 247	51	14 291	121	11 096	65	813	1	(0)	—	—	
	\$100,000 TO \$199,000 . . . . .	177	25 254	98	13 345	74	11 096	5	(0)	—	(0)	—	—	
	LESS THAN \$100,000 . . . . .	254	12 975	234	11 217	19	1 217	2	(0)	—	(0)	—	(0)	
5099	OTHER RECREATION GOODS . . . . .	45	35 483	41	6 233	2	(0)	2	(0)	—	(0)	—	—	
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .													
	OTHER RECREATION GOODS . . . . .	868	399 438	433	55 779	193	59 717	177	136 165	51	84 621	14	63 156	
	ESTABLISHMENTS OPERATED ENTIRE YEAR													
	WITH ANNUAL SALES OF--													
	\$2,000,000 AND OVER . . . . .	28	115 477	—	—	1	(0)	7	24 579	13	38 706	7	(0)	
	\$500,000 TO \$1,999,000 . . . . .	178	159 518	12	8 845	32	21 627	93	77 076	34	42 294	7	9 676	
	\$200,000 TO \$499,000 . . . . .	198	64 460	58	16 127	71	8 554	67	23 814	2	(0)	—	—	
	\$100,000 TO \$199,000 . . . . .	178	25 226	109	15 144	59	8 554	8	(0)	—	(0)	—	—	
	LESS THAN \$100,000 . . . . .	261	12 673	231	10 735	29	(0)	1	(0)	—	(0)	—	(0)	
5099	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	25	22 084	23	4 928	1	(0)	1	(0)	—	(0)	—	—	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 5. Merchant Wholesalers—United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Establishments with—									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5099	OTHER KINDS OF WHOLESALE BUSINESS--CON.										
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 089	1 403 904	813	79 777	403	114 740	474	253 145	246	296 686
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	157	720 160	1	(O)	3	(O)	5	12 389	30	81 573
	\$500,000 TO \$1,999,000 . . . . .	447	422 872	10	8 501	31	24 880	185	148 868	190	200 879
	\$200,000 TO \$499,000 . . . . .	477	154 829	55	(O)	175	52 153	226	79 594	20	7 596
	\$100,000 TO \$199,000 . . . . .	294	43 004	148	20 714	99	14 821	42	6 596	3	(O)
	LESS THAN \$100,000 . . . . .	649	32 467	539	25 048	93	6 118	15	(O)	2	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	65	30 572	60	7 371	2	(O)	1	(O)	1	(O)
	FARM SUPPLIES . . . . .	2 241	2 793 138	921	255 084	528	430 765	520	903 181	223	723 844
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	286	1 768 695	13	49 287	34	170 227	83	508 796	117	587 367
	\$500,000 TO \$1,999,000 . . . . .	661	659 501	79	76 493	171	150 173	299	299 239	102	1 596
	\$200,000 TO \$499,000 . . . . .	511	165 175	194	56 778	206	67 871	107	38 930	4	(O)
	\$100,000 TO \$199,000 . . . . .	300	43 609	203	29 288	76	11 224	21	3 097	—	(O)
	LESS THAN \$100,000 . . . . .	414	20 989	366	17 760	39	(O)	9	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	69	135 169	66	25 478	2	(O)	1	(O)	—	(O)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 778	1 625 626	1 454	310 195	598	324 245	509	432 860	160	310 378
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	154	650 304	13	39 177	24	96 742	32	118 011	38	172 384
	\$500,000 TO \$1,999,000 . . . . .	611	593 411	102	90 410	137	120 673	256	240 480	108	130 199
	\$200,000 TO \$499,000 . . . . .	662	211 413	235	75 028	231	61 146	162	27 255	11	4 397
	\$100,000 TO \$199,000 . . . . .	537	76 977	355	49 688	139	20 547	41	9 748	2	(O)
	LESS THAN \$100,000 . . . . .	747	37 897	667	32 457	65	4 467	14	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	67	55 624	61	23 435	2	(O)	4	(O)	—	(O)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	2 474	785 757	1 431	161 941	510	135 921	373	213 523	129	180 072
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	48	165 295	4	16 019	1	(O)	6	12 620	21	60 139
	\$500,000 TO \$1,999,000 . . . . .	327	295 315	11	10 101	49	38 658	166	135 090	92	101 070
	\$200,000 TO \$499,000 . . . . .	502	154 379	132	37 720	204	61 426	147	48 624	15	5 777
	\$100,000 TO \$199,000 . . . . .	530	317 573	317	44 166	168	23 968	44	539	1	(O)
	LESS THAN \$100,000 . . . . .	978	47 202	883	41 284	86	5 379	9	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	89	47 820	84	12 651	2	(O)	1	(O)	2	(O)
	OTHER PRODUCTS:										
	FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 305	422 356	600	51 518	318	73 273	286	145 121	80	84 013
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	24	88 311	—	(O)	—	(O)	2	(O)	11	29 731
	\$500,000 TO \$1,999,000 . . . . .	193	161 844	3	12 745	13	9 311	122	40 446	45	46 504
	\$200,000 TO \$499,000 . . . . .	325	104 379	46	17 287	146	44 416	114	5 266	19	6 772
	\$100,000 TO \$199,000 . . . . .	257	36 960	125	15 380	93	13 780	35	1 020	4	(O)
	LESS THAN \$100,000 . . . . .	460	20 872	381	15 380	65	(O)	13	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	46	9 990	45	(O)	1	(O)	—	(O)	—	(O)
	FOREST PRODUCTS EXCEPT LUMBER . . . . .	1 301	671 198	747	118 006	296	166 052	202	200 848	45	127 040
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	52	288 202	3	7 319	7	51 836	19	81 448	15	98 445
	\$500,000 TO \$1,999,000 . . . . .	211	193 054	29	22 794	78	33 153	79	79 240	22	23 981
	\$200,000 TO \$499,000 . . . . .	316	101 104	136	41 850	106	8 412	68	23 949	8	48 154
	\$100,000 TO \$199,000 . . . . .	231	33 368	146	20 948	58	3 675	25	(O)	2	(O)
	LESS THAN \$100,000 . . . . .	435	18 942	380	15 428	45	(O)	10	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	56	36 526	53	9 669	2	(O)	1	(O)	—	(O)
	GENERAL MERCHANDISE . . . . .	387	1 524 932	138	29 509	95	43 736	94	102 544	31	147 393
	ESTABLISHMENTS OPERATED ENTIRE YEAR										
	WITH ANNUAL SALES OF--										
	\$2,000,000 AND OVER . . . . .	49	1 282 945	—	(O)	1	(O)	7	38 668	14	123 795
	\$500,000 TO \$1,999,000 . . . . .	106	100 757	10	8 546	25	22 726	55	10 625	14	17 862
	\$200,000 TO \$499,000 . . . . .	111	35 297	36	10 545	43	3 312	30	(O)	2	(O)
	\$100,000 TO \$199,000 . . . . .	67	9 707	22	5 875	22	(O)	2	(O)	1	(O)
	LESS THAN \$100,000 . . . . .	49	(O)	46	3 214	3	(O)	—	(O)	—	(O)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	5	(O)	4	1 329	1	(O)	—	(O)	—	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Merchant Wholesalers-United States, by Sales Size and Employment Size: 1967—Continued

SIC code	Kind of business and sales size of establishment	Total		Establishments with--									
				0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 paid employees or more	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5099	OTHER KINDS OF WHOLESALE BUSINESS--CON.												
	OTHER PRODUCTS--CON.												
	PHONOGRAPH RECORDS, PRE-RECORDED TAPE, . . . . .	882	814 504	377	49 577	184	61 274	198	198 683	106	240 788	37	264 182
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	97	465 614	1	(O)	1	(O)	11	32 794	53	176 372	31	251 972
	\$500,000 TO \$1,999,000. . . . .	230	239 518	15	11 280	35	26 544	133	141 480	44	55 567	3	4 647
	\$200,000 TO \$499,000. . . . .	158	52 904	37	11 330	70	(O)	43	15 131	7	2 556	1	(O)
	\$100,000 TO \$199,000. . . . .	112	16 369	65	9 447	36	5 390	7	1 059	2	(O)	2	(O)
	LESS THAN \$100,000. . . . .	222	9 302	201	(O)	19	1 137	2	(O)	—	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	63	30 597	58	7 072	3	2 683	2	(O)	—	(U)	—	(O)
	MUSICAL INSTRUMENTS AND SHEET MUSIC. . . . .	321	206 276	131	17 113	67	21 653	73	54 322	30	50 533	20	62 655
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	26	89 203	—	—	—	—	2	(O)	8	(O)	16	57 620
	\$500,000 TO \$1,999,000. . . . .	84	78 438	4	2 970	11	10 555	46	37 370	19	22 508	4	5 035
	\$200,000 TO \$499,000. . . . .	59	19 366	14	4 200	20	6 459	22	7 851	3	1 056	—	—
	\$100,000 TO \$199,000. . . . .	57	8 210	31	(U)	24	(O)	2	(U)	—	—	—	—
	LESS THAN \$100,000. . . . .	92	4 922	80	4 044	12	878	—	—	—	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	3	5 937	2	(O)	—	(O)	1	(O)	—	(U)	—	—
	TEXTILE BAGS, BAGGING, AND BURLAP. . . . .	617	239 442	326	37 354	125	33 347	107	61 847	49	49 674	10	57 220
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	20	92 818	1	(O)	1	(O)	2	(O)	6	14 900	10	57 220
	\$500,000 TO \$1,999,000. . . . .	80	70 171	8	6 379	13	10 233	29	25 441	30	28 418	—	—
	\$200,000 TO \$499,000. . . . .	137	43 132	33	9 322	36	11 931	53	17 824	12	4 035	—	—
	\$100,000 TO \$199,000. . . . .	97	14 431	42	8 480	35	4 975	19	2 936	1	(U)	—	—
	LESS THAN \$100,000. . . . .	238	11 421	198	4 476	40	2 603	4	348	—	(U)	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	48	7 799	48	—	—	(O)	—	(O)	—	—	—	—
	INDUSTRIAL YARNS . . . . .	—	—	—	—	—	—	—	—	—	—	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	—	—	—	—	—	—	—	—	—	—	—	—
	OTHER WHOLESALERS. . . . .	3 559	2 361 421	1 800	306 979	923	345 713	616	732 925	235	486 980	85	488 824
	ESTABLISHMENTS OPERATED ENTIRE YEAR												
	WITH ANNUAL SALES OF--												
	\$2,000,000 AND OVER . . . . .	198	1 199 533	6	17 916	11	48 665	50	368 881	70	322 514	61	441 537
	\$500,000 TO \$1,999,000. . . . .	680	647 123	78	68 561	151	142 505	266	(O)	132	140 664	23	—
	\$200,000 TO \$499,000. . . . .	776	238 869	269	80 861	279	92 465	221	74 399	27	11 064	—	—
	\$100,000 TO \$199,000. . . . .	611	89 929	324	46 006	223	35 095	64	9 387	3	541	—	—
	LESS THAN \$100,000. . . . .	1 137	34 874	1 001	44 634	143	9 197	12	(O)	1	(U)	—	—
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	134	111 091	122	47 981	6	19 786	3	14 866	2	(O)	1	(O)

Standard Notes: — Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 6. United States, by Type of Operation: 1967

SIC code	Kind of business and type of operation	Total		Establishments with--				50 paid employees or more					
		Establishments (number)	Sales (\$1,000)	0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales (\$1,000)	
				Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
50	WHOLESALE TRADE, TOTAL . . . . .	311 464	459 475 967	132 402	45 365 866	70 013	54 380 804	69 029	104 162 814	29 464	10 754	10 556	144 812 127
	TYPE OF OPERATION												
	MERCHANT WHOLESALERS . . . . .	212 993	206 055 065	84 497	16 182 548	49 391	22 398 818	50 818	49 741 846	21 309	51 941 281	6 978	65 790 572
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	30 679	157 096 591	7 725	7 173 232	6 453	12 611 603	8 464	29 610 596	5 283	42 744 307	2 755	64 936 803
	PETROLEUM BULK PLANTS, TERMINALS . . . . .	30 229	24 821 828	20 182	6 249 507	5 211	13 467 026	3 563	5 208 667	1 063	5 118 100	270	4 708 528
	MERCHANT AGENTS, BROKERS . . . . .	26 462	61 347 022	14 377	12 747 200	6 012	13 118 139	4 402	17 611 893	1 341	9 860 084	330	8 579 756
	ASSEMBLERS OF FARM PRODUCTS . . . . .	11 101	10 155 511	5 621	3 013 379	2 946	2 755 218	1 783	2 519 862	1 528	1 070 584	223	796 468
	KIND OF BUSINESS BY TYPE												
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:												
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	4 783	31 329 583	1 551	606 207	808	945 730	1 063	2 942 172	996	13 694 805	365	13 140 669
	MERCHANT WHOLESALERS . . . . .	3 858	5 345 308	1 441	388 517	708	446 091	947	29 610 596	573	1 471 869	149	2 145 274
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	724	25 268 153	27	140 861	23	432 145	76	1 901 292	391	12 037 960	207	10 755 895
	MERCHANT AGENTS, BROKERS . . . . .	201	716 122	83	76 829	37	67 494	40	147 323	32	184 976	9	239 500
5013	AUTOMOTIVE EQUIPMENT . . . . .	23 317	11 614 177	9 275	1 244 161	6 556	1 696 286	5 427	3 445 733	1 671	2 567 616	388	2 660 381
	MERCHANT WHOLESALERS . . . . .	21 855	7 389 163	8 677	842 798	6 257	1 272 734	5 140	2 269 059	1 497	1 784 651	284	1 219 921
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	774	3 119 302	191	140 861	144	111 134	178	809 764	158	655 138	103	101 775 (0)
	MERCHANT AGENTS, BROKERS . . . . .	688	1 108 712	407	76 829	155	312 418	109	366 910	16	127 827	1	775 (0)
5014	TIRES AND TUBES . . . . .	3 114	3 178 398	982	160 924	752	261 312	923	820 750	385	1 350 637	72	584 775
	MERCHANT WHOLESALERS . . . . .	2 800	1 358 935	918	118 450	729	222 578	840	489 553	275	419 036	38	109 338
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	279	1 778 057	46	30 740	16	25 867	75	256 049	108	419 036	34	475 437
	MERCHANT AGENTS, BROKERS . . . . .	35	41 386	18	11 734	7	12 867	8	25 784	2	215 160	—	—
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:												
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3 760	9 233 568	1 384	346 969	635	395 310	713	1 095 634	510	1 816 761	518	5 578 894
	MERCHANT WHOLESALERS . . . . .	3 053	4 747 608	1 150	147 929	534	225 259	582	508 331	428	1 110 657	359	2 755 432
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	487	3 981 698	132	151 033	55	95 033	88	460 458	57	490 944	155	2 784 230
	MERCHANT AGENTS, BROKERS . . . . .	220	504 262	102	48 007	46	75 018	43	126 845	25	215 160	4	39 232
5028	PAINTS AND VARNISHES . . . . .	2 377	1 494 426	1 017	160 859	712	271 184	502	413 199	102	171 942	44	477 242
	MERCHANT WHOLESALERS . . . . .	1 268	424 084	561	57 690	366	89 524	254	131 366	75	88 864	12	56 640
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 008	970 546	392	57 924	324	161 543	236	256 049	24	74 428	32	420 602
	MERCHANT AGENTS, BROKERS . . . . .	101	99 796	64	45 245	22	20 117	12	25 784	3	8 650	—	—
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.: . . . . .	5 406	17 066 828	2 164	881 882	1 170	1 470 993	1 190	3 351 718	638	4 873 563	244	6 488 672
	MERCHANT WHOLESALERS . . . . .	3 280	2 636 220	1 549	267 935	733	360 231	738	796 950	278	680 621	82	530 483
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 556	13 673 740	368	433 764	321	935 596	368	2 309 063	343	4 120 200	156	5 875 117
	MERCHANT AGENTS, BROKERS . . . . .	470	756 868	247	180 183	116	175 166	84	245 705	17	72 742	6	83 072
503	PIECE GOODS, NOTIONS, AND APPAREL:												
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	3 475	9 596 078	1 465	846 263	845	1 240 416	773	1 915 926	290	1 527 544	102	4 065 929
	MERCHANT WHOLESALERS . . . . .	2 887	3 831 767	1 192	389 384	709	539 344	668	1 134 599	243	957 217	75	811 223
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	177	4 081 829	56	211 439	32	410 319	46	406 438	25	255 119	18	2 798 514
	MERCHANT AGENTS, BROKERS . . . . .	411	1 682 482	217	245 440	104	290 753	59	374 889	22	315 208	9	456 192
5034	NOTIONS AND OTHER DRY GOODS . . . . .	1 527	2 455 732	723	314 211	345	304 212	291	533 121	114	320 082	54	984 106
	MERCHANT WHOLESALERS . . . . .	1 188	746 581	555	98 368	276	109 971	244	238 885	90	206 361	23	92 996
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	183	1 054 581	66	93 379	40	109 971	37	236 517	18	68 709	22	92 996
	MERCHANT AGENTS, BROKERS . . . . .	156	654 570	102	122 464	29	109 971	10	57 719	6	45 012	9	456 192
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 974	3 115 535	895	412 632	425	417 681	421	713 141	154	705 260	79	866 821
	MERCHANT WHOLESALERS . . . . .	1 482	1 404 238	652	158 701	324	190 329	334	469 813	114	259 264	58	376 138
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	170	1 128 877	41	48 954	37	102 379	42	165 956	32	362 625	18	448 963
	MERCHANT AGENTS, BROKERS . . . . .	322	582 420	202	204 977	64	124 980	45	137 372	8	73 371	3	41 720
5037	WOMEN'S CHILDREN'S, AND INFANTS' CLOTHING . . . . .	3 588	4 775 667	1 752	662 718	765	748 200	665	1 148 558	290	831 910	116	1 384 281
	MERCHANT WHOLESALERS . . . . .	2 610	2 212 211	1 208	251 788	552	263 083	535	602 799	242	488 312	73	606 229
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	216	1 101 751	57	46 575	61	178 972	45	178 694	20	134 291	33	563 219
	MERCHANT AGENTS, BROKERS . . . . .	762	1 461 705	487	364 355	152	306 145	85	367 065	28	209 307	10	214 833
5039	FOOTWEAR . . . . .	836	1 337 459	327	126 871	206	182 174	176	241 467	84	312 402	43	474 545
	MERCHANT WHOLESALERS . . . . .	679	666 588	271	77 505	178	111 168	150	167 209	62	180 790	18	129 916
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	78	474 593	8	2 623	12	16 263	18	49 132	19	118 260	21	288 315
	MERCHANT AGENTS, BROKERS . . . . .	79	196 278	48	46 743	16	54 743	8	25 126	3	13 352	4	56 314

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 6. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and type of operation	Total			Establishments with--						50 paid employees or more					
					0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales			
		Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)		
KIND OF BUSINESS BY TYPE--CONTINUED																
504	GROCERIES AND RELATED PRODUCTS:	2 543	15 547 639	371	208 437	347	277 159	755	1 129 504	619	2 107 469	451	11 825 070			
	GROCERIES, GENERAL LINE.....	2 543	15 547 639	371	208 437	347	277 159	755	1 129 504	619	2 107 469	451	11 825 070			
	MERCHANT WHOLESALERS.....															
	MERCHANT AGENTS, BROKERS.....															
5042	FROZEN FOODS.....	1 775	3 559 251	681	339 807	353	414 415	432	881 586	228	1 100 361	81	823 182			
	MERCHANT WHOLESALERS.....	1 365	1 770 774	499	123 093	253	174 476	347	463 374	192	537 812	74	472 019			
	MANUFACTURERS, SALES BRANCHES, OFFICES.....	45	242 098	14	16 723	13	8 800	12	36 950	5	(O)	1	(O)			
	MERCHANT AGENTS, BROKERS.....	365	1 546 379	168	199 891	87	231 139	73	381 262	31	(O)	6	(O)			
5043	DAIRY PRODUCTS.....	4 227	6 523 327	1 795	577 023	798	633 118	959	1 473 793	476	1 754 535	199	2 084 858			
	MERCHANT WHOLESALERS.....	2 785	2 677 759	1 520	312 247	519	294 362	481	634 662	193	575 898	72	860 586			
	MANUFACTURERS, SALES BRANCHES, OFFICES.....	978	2 362 216	81	55 739	173	112 914	384	498 402	231	731 550	109	963 511			
	MERCHANT AGENTS, BROKERS.....	233	1 141 212	115	164 296	47	150 323	38	235 806	23	384 529	10	216 258			
5044	ASSEMBLERS OF FARM PRODUCTS.....	231	342 140	79	44 741	59	75 519	56	114 919	29	62 458	8	44 503			
	POULTRY AND POULTRY PRODUCTS.....	2 940	2 962 108	1 366	309 800	572	361 601	605	825 183	311	871 379	86	594 145			
	MERCHANT WHOLESALERS.....	2 022	2 179 574	898	210 227	400	231 240	439	602 157	221	672 832	64	459 118			
	MANUFACTURERS, SALES BRANCHES, OFFICES.....	33	110 640	8	(O)	8	11 295	5	11 747	5	28 155	4	(O)			
5045	MERCHANT AGENTS, BROKERS.....	101	229 972	54	(O)	15	53 285	20	100 193	10	34 624	2	(O)			
	ASSEMBLERS OF FARM PRODUCTS.....	784	441 922	406	59 566	149	65 781	138	107 086	75	135 768	16	73 721			
	CONFECTIONERY.....	2 549	2 319 367	1 323	349 312	568	351 306	467	659 162	154	635 413	37	324 274			
	MERCHANT WHOLESALERS.....	1 998	1 029 769	1 074	176 943	437	172 781	373	361 480	91	170 766	23	147 799			
5146	MANUFACTURERS, SALES BRANCHES, OFFICES.....	263	841 855	73	24 288	62	43 008	56	178 438	56	419 646	14	176 475			
	MERCHANT AGENTS, BROKERS.....	288	447 743	176	148 081	69	135 417	36	119 244	7	45 001	1	—			
	FISH AND SEAFOODS.....	1 633	1 002 151	755	164 897	363	196 380	353	354 159	124	195 798	38	90 917			
	MERCHANT WHOLESALERS.....	1 534	856 352	700	129 184	347	167 117	332	286 216	117	182 918	38	90 917			
5047	MANUFACTURERS, SALES BRANCHES, OFFICES.....	12	6 667	3	1 672	2	(O)	5	2 088	2	(O)	—	—			
	MERCHANT AGENTS, BROKERS.....	87	139 132	52	34 041	14	(O)	16	65 855	5	(O)	—	—			
	MEATS AND MEAT PRODUCTS.....	5 820	11 059 145	2 114	949 050	1 156	959 894	1 519	2 815 731	774	3 092 614	257	3 241 906			
	MERCHANT WHOLESALERS.....	5 041	7 395 047	1 988	654 814	1 054	690 978	1 242	1 802 142	572	2 073 039	185	2 174 074			
5048	MANUFACTURERS, SALES BRANCHES, OFFICES.....	616	2 810 813	22	64 498	73	107 586	255	648 378	197	995 209	69	995 142			
	MERCHANT AGENTS, BROKERS.....	163	853 285	104	229 738	29	161 280	22	365 211	5	24 366	3	72 690			
	FRESH FRUITS AND VEGETABLES.....	7 477	7 496 996	3 226	1 113 164	1 449	1 226 654	1 567	1 931 706	864	1 855 157	371	1 370 315			
	MERCHANT WHOLESALERS.....	5 284	3 972 937	2 352	524 843	1 028	524 345	1 124	1 076 628	590	1 222 263	190	624 878			
5049	MANUFACTURERS, SALES BRANCHES, OFFICES.....	1 027	2 461 392	483	484 013	231	602 649	187	626 013	87	395 950	39	352 787			
	MERCHANT AGENTS, BROKERS.....	1 164	1 057 011	389	98 652	190	99 700	256	229 065	187	236 944	142	392 650			
	ASSEMBLERS OF FARM PRODUCTS.....															
	GROCERIES AND RELATED PRODUCTS, N.E.C.....	11 091	23 988 120	4 752	2 312 750	2 131	2 945 624	2 507	5 972 422	1 312	6 897 608	389	589 856			
505	MERCHANT WHOLESALERS.....	6 479	6 120 907	3 334	757 858	1 310	756 019	1 205	1 547 216	478	1 657 348	152	1 402 466			
	MANUFACTURERS, SALES BRANCHES, OFFICES.....	2 348	8 676 356	443	318 858	282	348 185	742	1 445 973	680	3 294 181	201	3 269 419			
	MERCHANT AGENTS, BROKERS.....	2 174	9 123 366	947	1 229 320	510	1 825 017	541	2 962 860	144	1 926 818	32	1 179 351			
	ASSEMBLERS OF FARM PRODUCTS.....	90	67 289	28	6 672	29	16 363	19	16 373	10	19 261	4	8 620			
5052	FARM PRODUCTS--RAW MATERIALS:															
	COTTON.....	680	3 169 037	405	685 894	150	545 381	86	630 113	25	455 793	14	851 856			
	MERCHANT WHOLESALERS.....	324	1 974 211	155	222 551	90	299 792	49	436 720	18	393 561	12	621 587			
	MANUFACTURERS, SALES BRANCHES, OFFICES.....	177	928 869	124	326 844	30	169 610	16	146 815	5	(O)	2	(O)			
5053	ASSEMBLERS OF FARM PRODUCTS.....	179	266 017	126	136 399	30	75 979	21	46 578	2	(O)	—	(O)			
	GRAIN.....	8 697	18 746 235	4 206	2 555 689	2 703	3 657 962	1 428	4 308 190	309	3 639 320	51	4 585 074			
	MERCHANT WHOLESALERS.....	2 013	11 499 337	795	667 224	549	1 218 463	450	2 399 329	179	3 168 184	40	4 046 137			
	MANUFACTURERS, SALES BRANCHES, OFFICES.....	207	456 130	100	243 318	64	424 333	27	386 270	11	144 145	5	458 124			
5054	MERCHANT AGENTS, BROKERS.....	6 477	5 590 708	3 311	1 645 147	2 090	2 015 166	951	1 522 591	119	326 991	6	80 813			
	ASSEMBLERS OF FARM PRODUCTS.....															
	LIVESTOCK.....	3 397	11 952 966	1 925	2 807 137	528	2 216 156	345	3 544 422	345	2 471 475	39	913 776			
	MERCHANT WHOLESALERS.....	563	836 034	334	263 729	96	137 324	83	184 899	47	(O)	3	(O)			
5059	MANUFACTURERS, SALES BRANCHES, OFFICES.....	1 734	9 530 833	716	1 623 690	313	1 819 679	399	3 126 179	275	2 097 833	31	863 452			
	MERCHANT AGENTS, BROKERS.....	1 100	1 586 099	875	919 718	119	259 153	78	233 344	23	(O)	5	(O)			
	ASSEMBLERS OF FARM PRODUCTS.....															
	FARM PRODUCTS--RAW MATERIALS N.E.C.....	2 188	4 279 433	1 067	789 219	463	741 578	400	1 130 306	174	515 702	84	1 102 628			
5059	MERCHANT WHOLESALERS.....	1 144	2 066 668	593	210 666	227	235 289	195	435 396	93	287 005	36	698 312			
	MANUFACTURERS, SALES BRANCHES, OFFICES.....	722	2 066 570	334	534 892	174	462 272	147	627 153	52	178 451	15	263 802			
	MERCHANT AGENTS, BROKERS.....	322	346 195	140	43 661	62	44 017	58	67 757	29	50 246	33	140 514			
	ASSEMBLERS OF FARM PRODUCTS.....															

Standard Notes: (D) Withheld to avoid disclosure.

Represents zero.

(NA) Not available.

(X) Not applicable.



TABLE 6. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and type of operation	Total		Establishments with--								50 paid employees or more	
		Establish-ments (number)	Sales (\$1,000)	0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales (\$1,000)	Establish-ments (number)
				Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)	Establish-ments (number)	Sales (\$1,000)		
5063	KIND OF BUSINESS BY TYPE--CONTINUED												
	ELECTRICAL GOODS:												
	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES:	7 742	17 701 725	2 644	1 365 604	1 852	1 940 071	2 065	4 011 218	873	3 231 983	308	7 152 849
	MERCHANT WHOLESALERS	4 961	5 695 113	1 410	262 713	1 153	554 553	1 493	1 712 084	713	1 813 256	192	1 352 507
	MANUFACTURERS, SALES BRANCHES, OFFICES	1 751	10 765 014	636	683 944	442	1 019 950	421	1 929 961	137	1 813 256	115	(O)
	MERCHANT AGENTS, BROKERS	1 030	1 241 598	598	418 947	257	365 568	151	369 173	23	(O)	1	(O)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	2 935	8 131 325	922	330 823	600	514 028	756	1 307 856	401	1 924 102	256	4 054 516
	MERCHANT WHOLESALERS	2 299	5 717 819	745	171 684	434	280 302	545	842 024	348	1 566 206	227	2 857 603
	MANUFACTURERS, SALES BRANCHES, OFFICES	384	1 923 054	43	31 778	100	96 596	172	332 298	45	352 298	24	1 139 701
	MERCHANT AGENTS, BROKERS	252	490 452	134	127 361	66	137 137	39	133 144	8	35 598	5	57 212
	ELECTRONIC PARTS AND EQUIPMENT	6 053	6 282 034	2 544	931 585	1 709	1 545 195	1 290	1 793 919	371	881 197	139	1 130 138
	MERCHANT WHOLESALERS	4 116	2 209 164	1 600	218 937	1 134	347 891	953	619 633	322	496 393	107	526 310
507	MANUFACTURERS, SALES BRANCHES, OFFICES	622	2 095 756	269	237 971	187	488 380	118	582 324	22	242 967	26	544 114
	MERCHANT AGENTS, BROKERS	1 315	1 977 114	675	474 677	388	708 924	219	591 962	27	141 837	6	59 714
	HARDWARE	4 438	4 439 146	1 643	451 307	1 012	494 642	1 073	962 375	463	792 247	247	1 738 575
	MANUFACTURERS, SALES BRANCHES, OFFICES	3 513	3 197 167	1 179	171 822	825	256 423	877	579 052	401	595 526	231	1 594 344
	MANUFACTURERS, SALES BRANCHES, OFFICES	489	780 033	181	102 997	94	(O)	143	252 677	56	176 663	15	(O)
	MERCHANT AGENTS, BROKERS	436	461 946	283	176 488	93	(O)	53	130 646	6	20 058	1	(O)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	6 373	5 540 019	2 032	542 523	1 650	957 688	1 904	1 852 188	662	1 477 930	125	709 690
	MERCHANT WHOLESALERS	5 317	4 228 600	1 461	249 236	1 394	549 564	1 711	1 470 428	628	290 164	41	141 592
	MANUFACTURERS, SALES BRANCHES, OFFICES	181	516 465	54	28 437	46	198 795	60	169 793	19	(O)	2	(O)
	MERCHANT AGENTS, BROKERS	875	734 954	517	264 850	210	209 729	133	211 967	15	48 408	-	-
	AIR-CONDITIONING, REFRIG. EQUIP., SUPPLIES	2 686	2 075 959	1 057	349 177	706	411 287	664	631 190	203	427 245	56	257 060
	MERCHANT WHOLESALERS	2 113	1 131 447	777	112 538	561	191 632	563	395 521	171	290 164	41	141 592
508	MANUFACTURERS, SALES BRANCHES, OFFICES	270	608 273	110	123 318	61	112 248	58	142 354	26	114 885	15	115 468
	MERCHANT AGENTS, BROKERS	303	336 239	170	113 321	84	107 407	43	93 315	6	22 196	-	-
	MACHINERY, EQUIPMENT, AND SUPPLIES	9 619	8 410 908	3 455	425 355	2 284	541 684	2 152	1 199 888	1 126	1 511 419	602	4 732 562
	COMMERCIAL MACHINES AND EQUIPMENT	5 931	1 928 886	2 617	250 020	1 587	313 111	1 295	627 731	361	459 940	71	278 084
	MANUFACTURERS, SALES BRANCHES, OFFICES	3 078	6 193 716	1 468	80 772	540	146 947	785	508 622	756	(O)	559	(O)
	MERCHANT AGENTS, BROKERS	610	288 306	370	94 563	157	81 626	72	63 535	9	(O)	2	(O)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	3 429	4 789 447	983	222 180	671	386 393	899	956 048	650	1 500 719	226	1 724 107
	MERCHANT WHOLESALERS	3 022	3 652 157	848	133 413	579	236 465	793	700 074	591	1 267 352	211	1 314 853
	MANUFACTURERS, SALES BRANCHES, OFFICES	237	944 801	56	55 733	58	118 668	71	204 173	40	480 244	12	385 983
	MERCHANT AGENTS, BROKERS	170	192 489	79	33 034	34	31 260	35	51 801	19	53 123	3	23 271
	FARM MACHINERY AND EQUIPMENT	1 854	4 107 321	587	121 035	388	196 978	498	488 194	271	1 015 868	110	2 285 246
	MERCHANT WHOLESALERS	1 498	1 109 754	505	82 526	339	140 842	433	361 377	191	386 412	28	138 597
5084	MANUFACTURERS, SALES BRANCHES, OFFICES	250	2 883 779	22	6 657	24	19 842	48	100 627	74	610 004	82	2 146 649
	MERCHANT AGENTS, BROKERS	106	113 788	60	31 852	25	36 294	15	26 190	6	19 452	-	-
	INDUSTRIAL MACHINERY AND EQUIPMENT	13 256	13 539 355	5 186	1 517 170	3 454	2 478 025	3 084	3 706 136	1 163	3 048 676	369	2 789 348
	MERCHANT WHOLESALERS	8 795	6 104 428	3 418	578 288	2 301	1 776 266	2 102	1 802 546	757	1 405 210	215	1 142 118
	MANUFACTURERS, SALES BRANCHES, OFFICES	2 268	4 952 569	689	447 793	588	757 485	556	1 185 936	306	1 280 471	139	1 280 934
	MERCHANT AGENTS, BROKERS	2 193	2 482 358	1 079	491 139	563	544 274	426	717 654	100	362 995	25	366 296
5085	INDUSTRIAL SUPPLIES	10 169	10 734 678	3 347	1 013 938	2 524	1 000 975	2 946	3 516 381	1 085	2 666 057	267	1 737 327
	MERCHANT WHOLESALERS	7 658	5 197 695	2 307	335 080	1 874	654 922	2 361	1 736 529	913	1 581 694	201	889 070
	MANUFACTURERS, SALES BRANCHES, OFFICES	1 398	4 500 106	421	370 595	387	857 873	393	1 184 488	129	956 122	59	831 028
	MERCHANT AGENTS, BROKERS	1 122	1 036 877	619	308 263	261	288 180	192	295 364	43	128 241	7	16 829
	PROFESSIONAL EQUIPMENT AND SUPPLIES	5 759	3 784 466	2 014	313 703	1 377	458 192	1 525	978 262	629	948 760	214	1 085 549
	MERCHANT WHOLESALERS	4 633	2 892 965	1 688	194 814	1 039	284 933	1 169	722 577	557	820 799	180	869 842
5087	MANUFACTURERS, SALES BRANCHES, OFFICES	843	668 159	148	43 755	279	123 518	323	206 234	64	93 647	29	201 005
	MERCHANT AGENTS, BROKERS	283	223 342	178	75 134	59	49 741	33	49 451	8	34 314	5	14 702
	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	6 258	2 517 897	2 806	388 086	1 457	436 255	1 494	892 824	424	561 010	77	239 722
	MERCHANT WHOLESALERS	5 679	1 887 115	2 514	246 523	1 313	310 625	1 387	677 474	398	482 283	67	170 210
	MANUFACTURERS, SALES BRANCHES, OFFICES	252	268 734	100	37 968	66	34 654	60	111 315	18	(O)	8	(O)
	MERCHANT AGENTS, BROKERS	327	362 048	192	103 595	78	90 976	47	104 035	8	(O)	2	(O)
5088	TRANSPORTATION EQUIP., EXC. MOTOR VEHICLES	2 087	2 547 563	871	456 849	466	457 468	479	409 203	193	438 324	78	545 719
	MERCHANT WHOLESALERS	1 670	1 374 990	651	152 984	377	151 224	408	409 195	169	313 982	65	367 595
	MANUFACTURERS, SALES BRANCHES, OFFICES	136	711 041	60	185 493	21	190 448	30	103 237	14	(O)	11	(O)
	MERCHANT AGENTS, BROKERS	281	461 532	160	138 362	68	115 796	41	136 771	10	(O)	2	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable.

TABLE 6. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and type of operation	Total		Establishments with--										50 paid employees or more		
		Establish- ments (number)	Sales (\$1,000)	0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales (\$1,000)	Establish- ments (number)			
				Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)			Establish- ments (number)	Sales (\$1,000)	
	KIND OF BUSINESS BY TYPE--CONTINUED															
509	MISCELLANEOUS WHOLESALERS:															
5091	METALS AND MINERALS, N.E.C.:															
	COAL . . . . .	735	2 007 775	366	364 466	172		404 860	140	680 618	41	343 012	16	214 819		
	MERCHANT WHOLESALERS . . . . .	458	589 911	219	82 311	102		92 387	98	165 482	28	165 794	11	83 937		
	MINING SALES BRANCHES, OFFICES . . . . .	86	655 582	41	143 798	25		189 963	13	182 087	3	(D)	4	(D)		
	MERCHANTISE AGENTS, BROKERS. . . . .	191	762 282	106	138 357	45		122 510	29	333 049	10	(D)	1	(D)		
	METAL SERVICE CENTERS. . . . .	2 737	8 455 472	300	169 001	453		407 432	885	1 637 654	703	2 270 810	396	3 970 575		
	MERCHANT WHOLESALERS . . . . .	2 659	7 875 073	286	143 002	435		371 630	859	1 509 850	692	2 150 318	387	3 700 273		
	MERCHANTISE AGENTS, BROKERS. . . . .	78	580 399	14	25 999	18		35 802	26	127 804	11	120 492	9	270 302		
	METAL SALES OFFICES. . . . .	4 419	23 240 307	2 205	1 985 747	1 013		3 087 988	797	5 912 332	274	3 931 351	130	8 322 889		
	MERCHANT WHOLESALERS . . . . .	2 278	3 397 689	1 223	349 944	484		496 546	400	826 232	120	494 945	51	1 230 002		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 595	17 807 149	506	1 148 998	354		2 186 302	321	4 705 495	140	3 229 399	74	6 576 955		
	MERCHANTISE AGENTS, BROKERS. . . . .	746	1 995 469	476	486 785	175		405 140	76	380 605	14	207 007	5	515 932		
5092	PETROLEUM AND PETROLEUM PRODUCTS:															
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	30 229	24 821 828	20 182	6 249 507	5 211		3 497 026	3 563	5 248 657	1 003	5 118 100	270	4 708 528		
	OTHER PETROLEUM AND PRODUCTS ESTABS. . . . .	4 255	8 551 635	2 182	651 974	994		944 162	747	1 751 679	249	2 484 124	83	2 719 696		
	MERCHANT WHOLESALERS . . . . .	3 641	5 932 397	1 944	470 233	867		451 870	620	761 287	161	526 162	49	1 783 905		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	332	4 075 838	173	87 735	62		332 238	85	884 409	82	1 917 742	30	853 734		
	MERCHANTISE AGENTS, BROKERS. . . . .	282	482 380	165	94 006	65		160 054	42	106 043	6	40 220	4	82 057		
5093	SCRAP AND WASTE MATERIALS:															
	IRON AND STEEL SCRAP . . . . .	3 862	2 516 041	1 881	190 725	748		255 841	707	512 657	402	759 106	124	798 012		
	MERCHANT WHOLESALERS . . . . .	3 841	2 436 437	1 875	175 991	743		243 010	702	488 802	397	730 622	124	798 012		
	MERCHANTISE AGENTS, BROKERS. . . . .	21	79 604	6	14 734	5		12 531	5	23 855	5	28 484	—	—		
	WASTE AND SECONDARY MATERIALS. . . . .	4 065	2 109 547	1 799	251 525	922		293 467	872	517 250	363	583 706	109	463 599		
	MERCHANT WHOLESALERS . . . . .	3 973	1 986 591	1 741	196 323	904		269 507	859	480 894	361	(D)	108	(D)		
	MERCHANTISE AGENTS, BROKERS. . . . .	92	122 956	58	55 202	18		23 960	13	36 356	2	(D)	1	(D)		
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 597	6 047 567	731	388 507	571		621 122	799	1 595 653	393	1 843 407	103	1 598 878		
	MERCHANT WHOLESALERS . . . . .	2 515	5 315 363	709	368 551	562		600 627	786	1 577 459	370	1 751 419	88	1 017 267		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	47	663 286	1	(D)	2		(D)	10	(D)	20	74 764	14	(D)		
	MERCHANTISE AGENTS, BROKERS. . . . .	35	68 918	21	(D)	7		(D)	3	(D)	3	17 224	1	(D)		
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:															
	BEER AND WINE . . . . .	5 530	4 990 356	2 122	448 728	1 318		683 999	1 414	1 546 701	536	1 357 940	140	952 988		
	MERCHANT WHOLESALERS . . . . .	5 376	4 324 619	2 087	433 220	1 294		599 610	1 373	1 345 790	497	1 170 081	125	775 918		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	96	573 175	4	(D)	13		68 363	31	171 434	34	177 219	14	(D)		
	MERCHANTISE AGENTS, BROKERS. . . . .	58	92 562	31	(D)	11		16 026	10	29 477	5	10 640	1	(D)		
	WINE AND DISTILLED SPIRITS . . . . .	1 779	9 173 412	445	298 828	275		437 042	451	1 194 662	396	2 604 838	212	4 638 042		
	MERCHANT WHOLESALERS . . . . .	1 486	6 119 442	323	138 366	218		228 677	401	857 925	358	1 812 456	186	3 082 018		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	220	2 851 614	89	124 087	35		178 037	43	304 900	51	708 573	22	1 536 017		
	MERCHANTISE AGENTS, BROKERS. . . . .	73	202 356	33	36 375	22		30 328	7	51 857	7	83 809	4	20 007		
5096	PAPER AND ITS PRODUCTS:															
	PRINTING AND WRITING (FINE) PAPER. . . . .	1 056	4 152 647	271	165 998	167		209 955	269	578 424	235	1 364 488	114	1 833 782		
	MERCHANT WHOLESALERS . . . . .	933	2 432 410	222	106 258	144		55 567	244	276 814	216	603 612	107	1 358 159		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	68	1 365 260	13	28 880	17		(D)	16	180 211	16	(D)	6	(D)		
	MERCHANTISE AGENTS, BROKERS. . . . .	55	356 977	36	50 860	6		(D)	9	121 399	3	(D)	1	(D)		
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	3 595	5 993 791	1 232	508 051	733		670 972	997	1 926 070	483	1 486 232	150	1 402 466		
	MERCHANT WHOLESALERS . . . . .	2 675	2 475 731	869	405 135	554		249 584	750	672 985	376	776 262	106	631 765		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	635	3 084 323	194	251 766	125		321 032	172	1 062 583	101	(D)	43	(D)		
	MERCHANTISE AGENTS, BROKERS. . . . .	285	433 737	179	111 150	54		100 356	45	190 502	6	(D)	1	(D)		
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	4 935	2 636 088	1 757	234 500	1 218		316 756	1 378	906 443	466	703 306	116	475 083		
	MERCHANT WHOLESALERS . . . . .	4 055	1 515 605	1 496	143 720	1 081		218 776	1 022	451 708	451	387 577	95	313 824		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	682	904 621	133	25 504	103		374 983	36	374 983	100	290 906	20	(D)		
	MERCHANTISE AGENTS, BROKERS. . . . .	194	215 862	128	65 276	34		(D)	30	79 752	5	24 823	1	(D)		

Standard Notes: (X) Not applicable.

(NA) Not available.

(D) Withheld to avoid disclosure.

- Represents zero.



TABLE 6. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and type of operation	Establishments with—									
		Total		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees	
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5097	KIND OF BUSINESS BY TYPE--CONTINUED										
	FURNITURE AND HOME FURNISHINGS:										
	FURNITURE (HOUSEHOLD, OFFICE), . . . . .	3 412	2 546 138	1 416	431 962	899	423 832	768	620 362	317	524 268
	MERCHANT WHOLESALERS, . . . . .	2 405	1 452 032	913	154 723	596	219 653	578	393 659	251	377 452
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	3 470	510 287	157	34 516	128	70 998	118	126 758	57	130 725
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	537	583 839	346	242 723	105	135 201	72	97 975	9	16 111
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	4 611	5 176 734	1 910	625 278	998	735 173	1 114	1 498 915	442	1 123 161
	MERCHANT WHOLESALERS, . . . . .	3 642	2 876 551	1 400	234 020	810	357 598	913	845 250	395	880 855
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	438	1 635 135	167	161 801	81	216 230	133	469 994	122	586 716
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	531	665 048	343	229 457	107	161 345	66	183 786	21	591 604
5098	LUMBER AND CONSTRUCTION MATERIALS:										
	LUMBER AND MILLWORK, . . . . .	6 199	8 251 375	2 027	879 150	1 395	1 135 180	1 751	2 621 455	843	2 418 495
	MERCHANT WHOLESALERS, . . . . .	5 162	5 794 416	1 668	567 669	1 151	790 635	1 502	2 026 533	674	1 570 655
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	584	1 686 356	143	75 354	103	103 103	203	443 288	177	244 294
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	453	770 601	261	236 127	101	101 101	46	121 234	22	185 546
	CONSTRUCTION MATERIALS . . . . .	7 423	8 138 220	2 588	862 209	1 831	1 222 000	2 149	3 413 876	695	1 827 199
	MERCHANT WHOLESALERS, . . . . .	5 715	3 279 226	2 031	351 506	1 445	556 991	1 633	1 248 460	525	806 473
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	1 367	4 516 759	331	433 571	385	589 327	504	2 083 626	158	945 933
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	341	342 197	226	107 132	61	78 482	42	81 770	12	74 773
	OTHER KINDS OF WHOLESALE BUSINESS:										
5099	AMUSEMENT AND SPORTING GOODS, . . . . .	5 820	6 381 267	2 591	583 007	1 277	664 968	1 208	1 195 586	512	1 554 355
	MERCHANT WHOLESALERS, . . . . .	4 845	3 901 997	2 256	333 034	1 077	389 668	1 005	851 694	365	778 051
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	401	534 918	76	59 007	130	154 030	109	618 769	109	618 769
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	485	524 372	285	101 101	104	216 293	73	189 862	21	157 535
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 734	2 455 247	1 046	144 465	550	249 584	626	508 002	320	496 590
	MERCHANT WHOLESALERS, . . . . .	2 089	1 403 904	813	79 777	403	114 740	474	253 145	246	296 686
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	526	790 481	185	47 850	130	106 854	132	218 007	61	158 381
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	119	260 882	48	16 738	27	27 990	20	36 850	13	41 523
	FARM SUPPLIES, . . . . .	3 496	5 210 871	1 439	539 402	838	858 215	834	1 600 153	317	1 239 015
	MERCHANT WHOLESALERS, . . . . .	2 241	2 793 138	921	255 084	528	430 765	520	903 181	223	723 844
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	476	1 395 604	205	115 158	304	112 773	126	391 267	44	369 000
	MANUFACTURERS AGENTS, BROKERS, . . . . .	215	537 866	119	128 258	54	227 321	136	155 549	8	(O)
	ASSEMBLERS OF FARM PRODUCTS, . . . . .	564	367 263	194	48 902	166	87 356	154	150 156	42	(O)
	JEWELRY, OTTOMANS, AND PRECIOUS STONES . . . . .	3 010	2 086 892	1 586	381 033	647	401 328	536	513 358	180	506 109
	MERCHANT WHOLESALERS, . . . . .	2 778	1 435 626	1 054	310 195	598	324 245	509	432 860	160	310 378
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	80	283 103	26	63 571	18	(O)	20	60 131	13	163 527
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	152	178 163	106	63 267	31	(O)	7	20 347	7	32 204
	ART GOODS AND ADVERTISING SPECIALTIES, . . . . .	2 798	985 180	1 633	222 592	575	190 901	421	284 146	137	189 174
	MERCHANT WHOLESALERS, . . . . .	2 474	785 757	1 031	161 941	510	135 921	373	212 523	129	(O)
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	40	24 037	17	1 633	8	4 454	20	12 404	3	1 459
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	273	175 396	185	59 018	57	50 526	28	58 219	5	7 633
	OTHER PRODUCTS . . . . .	10 335	11 617 508	5 081	1 434 200	2 328	1 589 084	1 972	2 674 773	694	1 834 887
	MERCHANT WHOLESALERS, . . . . .	8 372	6 240 139	4 119	610 056	1 888	1 745 048	1 576	1 496 290	576	1 186 421
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .	552	2 117 863	168	101 101	157	376 837	149	506 844	55	340 550
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	1 217	3 189 337	723	614 633	232	451 317	195	639 646	51	296 562
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .	187	70 169	71	15 882	51	15 882	52	31 993	12	11 354
	ASSEMBLERS OF FARM PRODUCTS, . . . . .										
	MERCHANT WHOLESALERS, . . . . .										
	MANUFACTURERS, SALES BRANCHES, OFFICES, . . . . .										
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .										
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .										
	MERCHANT WHOLESALERS, SALES BRANCHES, OFFICES, . . . . .										

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 7. Merchant Wholesalers—United States, by Kind of Business: 1967

SIC code	Kind of business	Total		Establishments with--						50 paid employees or more			
		Establish- ments (number)	Sales (\$1,000)	0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		Sales (\$1,000)	Establish- ments (number)
				Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)		
30	WHOLESALE TRADE, TOTAL . . . . .	212 993	206 055 065	84 497	16 182 548	49 391	22 398 818	50 818	49 741 846	21 309	51 941 281	6 978	65 790 572
301	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT; AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	3 858	5 345 308	1 441	388 517	748	446 091	947	893 557	573	1 471 869	149	2 145 274
3012	NEW AND USED AUTOMOBILES, MOTORCYCLES, . . . . .	1 784	3 395 418	915	292 108	371	299 353	287	334 472	145	464 453	66	1 746 453
	TRUCKS AND TRACTORS--ROAD TYPE . . . . .	2 074	1 949 890	526	96 409	377	146 738	660	499 085	428	828 837	83	378 821
3013	AUTOMOTIVE EQUIPMENT . . . . .	21 855	7 389 163	8 677	842 798	6 257	1 272 734	5 140	2 269 059	1 497	1 784 651	284	1 219 921
	AUTO. PARTS, EQUIP. (WITHOUT MACHINE SHOP)	13 096	4 709 578	5 873	606 237	3 688	607 368	2 611	1 332 827	744	1 071 339	180	911 801
	AUTOMOTIVE PARTS, EQUIP. (WITH MACH. SHOP)	6 596	2 189 112	1 694	161 491	2 010	363 133	666	671 034	666	671 034	93	284 750
	USED AUTOMOTIVE PARTS AND EQUIPMENT . . . . .	1 708	295 796	953	57 442	436	68 129	266	98 247	47	51 105	6	20 873
	PETROLEUM PRODUCTS MARKETING EQUIPMENT . . . . .	455	194 677	157	17 628	123	33 541	130	79 852	40	51 173	5	12 483
3014	TIRES AND TUBES . . . . .	2 800	1 358 955	918	118 450	729	222 578	840	489 553	275	419 036	38	109 338
302	DRUGS, CHEMICALS, AND ALLIED PRODUCTS; DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	3 053	4 747 608	1 150	147 929	534	225 259	582	508 331	428	1 110 657	359	2 755 432
3022	GENERAL-LINE DRUGS . . . . .	374	2 208 712	101	101	6	101	25	46 849	131	442 410	211	1 710 892
	SPECIALTY-LINE DRUGS AND TOILETRIES . . . . .	2 679	2 538 896	1 149	101	528	101	557	461 482	297	668 247	148	1 044 540
3028	PAINTS AND VARNISHES . . . . .	1 268	424 084	561	57 690	366	89 524	254	131 366	75	88 864	12	56 640
3029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 380	2 636 220	1 549	267 935	733	360 231	738	796 950	278	680 821	82	530 483
303	PIECE GOODS, NOTIONS, AND APPAREL; PIECE GOODS (WOVEN FABRICS) . . . . .	2 887	3 831 767	1 192	389 384	709	539 344	668	1 134 599	243	957 217	75	811 223
3033	PIECE GOODS (JOBBER FABRICS) . . . . .	2 142	2 073 447	989	276 165	539	362 404	423	603 204	150	439 867	41	392 076
	PIECE GOODS (CONVERTERS) . . . . .	745	1 758 320	203	113 219	170	176 940	245	531 395	93	517 350	34	419 216
3034	NOTIONS AND OTHER DRY GOODS . . . . .	1 188	746 581	555	98 368	276	109 971	244	238 885	90	206 361	23	92 996
3036	MEN'S AND BOY'S CLOTHING AND FURNISHINGS . . . . .	1 482	400 328	652	158 701	324	120 322	334	409 813	114	269 604	58	376 138
3037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	2 610	2 212 211	1 208	251 788	552	263 083	535	602 799	242	488 312	73	608 229
3039	FOOTWEAR . . . . .	679	666 368	271	77 505	178	111 186	150	167 209	62	180 790	18	129 916
304	GROCERIES AND RELATED PRODUCTS; GENERAL-LINE GROCERIES . . . . .	2 543	15 547 639	371	208 437	347	277 159	755	1 129 504	619	2 107 469	451	11 825 070
3041	VOLUNTARY GROUP WHOLESALERS . . . . .	746	7 367 029	89	37 650	69	65 000	146	307 530	185	744 170	243	6 162 679
	RETAILER CO-OPERATIVE WHOLESALERS . . . . .	173	4 103 111	20	14 845	17	14 845	37	90 217	23	155 608	76	3 833 395
	OTHER GENERAL-LINE WHOLESALERS . . . . .	1 636	4 077 599	262	161 841	261	197 531	570	731 757	411	1 157 691	132	1 828 996
3042	FROZEN FOODS . . . . .	1 365	1 770 774	489	123 093	253	174 476	347	483 374	192	537 812	74	472 019
3043	COUNTRY PRODUCTS . . . . .	2 785	2 677 759	1 520	312 247	519	294 362	481	634 666	193	575 898	72	860 586
3044	POLTRY AND POULTRY PRODUCTS . . . . .	2 026	2 179 579	828	210 827	400	231 240	439	606 157	221	672 832	64	455 118
3045	CONFECTIONERY . . . . .	1 936	1 029 769	1 074	176 943	437	172 761	373	361 480	91	170 766	23	147 799
3046	FISH AND SEAFOODS . . . . .	1 534	7 856 352	700	120 184	347	167 117	532	286 216	117	182 918	38	90 917
3047	MEAT AND MEAT PRODUCTS . . . . .	5 081	7 395 047	1 988	654 814	1 054	690 978	1 242	1 802 142	572	2 073 039	185	2 174 074
3048	FRESH FRUITS AND VEGETABLES . . . . .	5 284	3 972 937	2 352	524 843	1 028	524 325	1 124	1 076 628	590	1 222 263	190	624 878
3049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	6 479	6 120 907	3 334	757 858	1 310	756 019	1 205	1 547 216	478	1 657 348	152	1 402 466
	COFFEE, TEA, AND SPICES . . . . .	520	1 225 687	277	163 523	114	149 057	98	334 526	22	333 191	9	217 390
	BREAD AND BAKED GOODS . . . . .	988	413 306	553	76 237	172	50 692	156	86 889	83	109 262	24	90 126
	FOOD AND BEVERAGE BASIC MATERIALS . . . . .	549	776 094	299	75 539	111	102 385	96	230 412	31	206 084	12	161 674
	OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . . . .	4 422	3 705 820	2 205	422 459	913	453 885	855	887 369	342	1 008 811	107	933 276
305	FARM PRODUCTS--RAW MATERIALS <sup>1</sup>												
3052	COTTON . . . . .	324	1 974 211	155	222 551	90	299 792	49	436 720	18	393 561	12	621 587
3053	GRAIN . . . . .	2 013	11 499 357	795	267 224	56	1 137 463	450	2 399 329	179	3 168 184	40	4 046 137
3054	LIVESTOCK . . . . .	563	836 039	334	263 729	94	184 899	83	184 899	47	101	3	698 312
3059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1 144	1 866 668	593	210 666	227	235 289	195	335 396	93	287 005	36	112 402
	HIDES, SKINS, AND PELTS . . . . .	489	619 874	242	83 020	104	93 417	88	190 939	43	135 096	12	171 402
	LEAF TOBACCO . . . . .	172	569 673	85	38 342	36	54 000	32	98 256	12	35 325	9	343 750
	WOOL, WOOL TOPS, AND MOHAIR . . . . .	184	309 176	97	44 015	36	47 202	33	92 389	12	101	3	164 116
	OTHER RAW FARM PRODUCTS . . . . .	299	367 945	171	45 289	51	40 670	42	53 812	23	64 058	12	
306	ELECTRICAL GOODS <sup>1</sup>												
3063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES, . . . . .	4 961	5 695 113	1 410	262 713	1 153	554 553	1 493	1 712 084	713	1 813 256	192	1 952 507
	WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	219	192 263	103	11 828	36	9 816	49	45 880	23	47 143	8	77 596
	WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES . . . . .	233	1 917 729	87	11 289	62	22 289	58	65 506	22	56 398	4	36 249
	WITHOUT HOUSEWARES OR MAJOR APPLIANCES . . . . .	4 509	5 311 121	1 220	239 598	1 055	522 448	1 386	1 600 698	668	1 709 715	180	1 238 662
3064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	2 299	5 717 819	745	171 684	434	280 302	545	842 024	348	1 596 206	227	2 957 603
3065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	4 116	2 209 164	1 600	218 937	1 134	347 891	953	681 633	322	456 393	107	526 310

Standard Notes:

- Represents zero.      D Withheld to avoid disclosure.      NA Not available.      X Not applicable.



TABLE 7. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business	Establishments with—						50 paid employees or more					
		Total			0 to 3 paid employees			4 to 7 paid employees			8 to 19 paid employees		
		Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)
507	HARDWARE PLUMBING, HEATING EQUIP., SUPPLIES:	3 513	3 197 167	1 179	171 822	825	256 423	877	579 052	401	595 526	231	1 594 344
5072	HARDWARE . . . . .	591	2 165 472	15	30 274	18	24 521	103	154 029	251	452 949	204	505 699
	GENERAL-LINE HARDWARE . . . . .	2 922	1 031 695	1 164	1 014 548	807	231 902	774	425 025	150	142 577	27	90 645
	SPECIALTY-LINE HARDWARE . . . . .												
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES:	5 317	4 228 600	1 461	249 236	1 394	549 564	1 711	1 470 428	628	(0)	123	(0)
	HEATING EQUIPMENT AND SUPPLIES . . . . .	1 800	899 147	637	92 476	534	126 939	481	342 985	129	(0)	19	(0)
	PLUMBING FIXTURES AND SUPPLIES . . . . .	3 517	3 359 453	824	156 760	860	363 170	1 230	1 127 445	499	1 055 799	104	626 235
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES:	2 113	1 131 447	777	112 538	561	191 632	563	395 521	171	290 164	41	141 592
	AIR-CONDITIONING EQUIPMENT AND SUPPLIES . . . . .	1 255	746 573	441	70 200	336	127 586	344	273 208	111	211 305	23	64 274
	REFRIGERATION EQUIPMENT AND SUPPLIES . . . . .	858	384 874	336	42 338	225	64 046	219	122 313	60	78 859	18	77 318
508	MACHINERY, EQUIPMENT, AND SUPPLIES:	5 931	1 928 886	2 617	250 020	1 587	313 111	1 295	627 731	361	459 940	71	278 984
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	3 648	803 551	1 680	124 987	1 005	154 578	760	278 760	169	145 673	31	107 179
	OFFICE MACHINES AND EQUIPMENT . . . . .	810	469 628	300	39 140	213	59 113	195	129 926	84	144 411	18	97 179
	RESTAURANT AND HOTEL SUPPLIES . . . . .	1 473	655 707	637	85 893	369	99 420	340	219 926	108	169 856	19	80 612
5082	STORE MACHINES AND FIXTURES . . . . .	3 022	3 652 157	848	133 413	579	236 465	793	700 074	591	1 267 352	211	1 314 853
5083	CONSTRUCTION, MINING MACHINERY, EQUIPMENT:	1 498	1 109 754	505	82 526	339	140 842	435	361 377	191	386 412	28	138 997
	FARM MACHINERY AND EQUIPMENT . . . . .	8 795	6 104 428	3 418	578 288	2 303	1 176 266	2 102	1 802 546	757	1 405 210	215	1 142 118
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	440	287 470	195	26 933	98	37 976	104	87 953	36	77 450	7	27 118
	FOOD-PROCESSING MACHINERY AND EQUIPMENT . . . . .	1 682	1 046 468	644	96 970	395	140 619	172	273 850	172	283 829	52	231 800
	GENERAL-PURPOSE INDUSTRIAL MACH., EQUIP.	1 173	1 107 619	384	55 302	222	161 547	322	365 050	108	251 729	47	231 316
	METALWORKING MACHINERY AND EQUIPMENT . . . . .	1 061	1 708 886	333	32 517	207	63 837	316	209 891	138	234 773	24	134 316
	MATERIALS-HANDLING EQUIPMENT . . . . .	1 746	1 477 373	663	158 135	676	363 056	325	434 328	152	169 522	26	171 350
	OIL WELLS OIL REFINERY, PIPELINE EQUIP.	2 693	1 506 612	1 198	160 191	605	199 999	614	447 169	221	378 135	55	321 098
	OTHER INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	7 658	5 197 495	2 307	335 080	1 876	654 922	2 361	1 736 529	913	1 581 694	201	889 470
5085	INDUSTRIAL SUPPLIES . . . . .	555	456 520	151	22 765	145	48 065	157	103 085	82	171 782	20	140 863
	GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	1 046	720 333	223	34 962	297	113 643	389	272 068	112	172 117	26	95 384
	MECHANICAL POWER TRANSMISSION EQUIPMENT . . . . .	719	696 482	196	34 735	234	170 169	293	259 099	135	224 785	23	102 782
	INDUSTRIAL ALIEN, FITTINGS, EQUIPMENT . . . . .	1 449	611 307	369	41 106	406	101 233	536	292 821	131	184 765	7	21 296
	WELDING SUPPLIES . . . . .	3 889	2 713 053	1 368	200 411	874	321 832	1 038	780 853	483	880 815	126	529 142
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	4 633	2 892 965	1 688	194 814	1 039	284 933	1 169	722 577	557	820 799	180	869 842
	TOILET SUPPLIES . . . . .	655	314 757	213	34 946	123	34 596	202	113 083	101	111 377	18	32 806
	RENTAL SUPPLIES . . . . .	1 523	366 459	645	50 448	310	52 377	202	113 083	101	111 377	18	32 806
	SURGICAL MEDICAL AND HOSPITAL SUPPLIES . . . . .	1 523	366 459	645	50 448	310	52 377	202	113 083	101	111 377	18	32 806
	OPTICAL AND OPTIC GOODS . . . . .	661	310 268	338	44 570	237	44 440	262	100 721	103	38 861	21	38 861
	OTHER PROFESSIONAL EQUIPMENT . . . . .	906	678 747	339	38 492	191	58 600	212	191 764	111	193 644	53	236 247
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES:	5 679	1 887 115	2 514	246 523	1 313	310 625	1 387	677 474	398	482 283	67	170 210
	BEAUTY AND BARBER SUPPLIES . . . . .	1 523	366 459	645	50 448	310	52 377	202	113 083	101	111 377	18	32 806
	CUSTODIAL SUPPLIES . . . . .	1 523	366 459	645	50 448	310	52 377	202	113 083	101	111 377	18	32 806
	LAUNDRY AND DRY CLEANING SUPPLIES . . . . .	1 523	366 459	645	50 448	310	52 377	202	113 083	101	111 377	18	32 806
	OTHER SERVICE ESTABLISHMENT SUPPLIES . . . . .	1 813	619 536	863	90 560	439	118 704	398	215 977	97	140 525	16	53 770
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES:	1 670	1 374 990	651	132 984	377	151 224	408	409 195	169	313 982	65	367 595
	AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS . . . . .	980	931 753	351	38 340	221	37 173	250	271 445	110	210 934	48	271 841
	MARINE MACHINERY AND EQUIPMENT . . . . .	525	286 389	222	38 637	136	37 373	136	107 347	43	72 978	6	33 054
	OTHER TRANSPORTATION EQUIPMENT . . . . .	165	153 848	78	13 997	38	16 678	22	30 403	16	30 070	11	62 700
5091	METALS AND MINERALS, N.E.C.:1	458	589 911	219	82 311	102	92 387	98	165 482	28	165 794	11	83 937
	COAL . . . . .	2 659	7 875 073	266	143 002	325	371 630	859	1 509 850	692	2 150 318	387	3 700 273
	METALS SERVICE CENTERS . . . . .	2 178	6 248 504	233	114 556	431	196 038	706	1 146 007	574	1 724 070	344	3 067 843
	FERRUS METALS SERVICE CENTERS . . . . .	481	1 626 569	53	28 446	114	175 602	153	363 843	118	426 248	43	632 430
	NONFERRUS METALS SERVICE CENTERS . . . . .												
	METALS SALES OFFICES . . . . .	2 278	3 397 689	1 223	249 964	484	496 546	400	826 232	120	494 945	51	1 230 002
	FERRUS METALS SALES OFFICES . . . . .	1 716	1 563 178	93	356 908	351	309 476	309	396 197	86	219 365	26	401 192
	NONFERRUS METALS SALES OFFICES . . . . .	562	1 834 511	289	93 016	133	187 070	91	430 035	34	275 580	15	828 810
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3 641	3 993 397	1 944	470 233	867	451 870	620	761 227	161	526 162	49	1 783 905
5093	SCRAP AND WASTE MATERIALS:	3 841	2 436 437	1 875	175 991	743	243 010	702	488 802	397	730 622	124	798 012
	IRON AND STEEL SCRAP . . . . .	2 225	1 718 809	693	62 295	473	111 844	588	316 763	354	590 186	117	637 721
	WITH PROCESSING EQUIPMENT . . . . .	1 616	717 628	1 182	113 696	270	131 166	114	172 039	43	172 039	7	(0)
	WITHOUT PROCESSING EQUIPMENT . . . . .	3 973	1 986 591	1 791	196 323	904	269 507	859	480 894	361	(0)	108	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

TABLE 7. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business	Establishments with—										Total		50 paid employees or more	
		0 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 paid employees or more		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
		Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)				
5094	MACHINERY, EQUIPMENT, AND SUPPLIES—CON.	2 515	5 315 363	709	368 551	562	600 627	786	1 577 499	370	1 751 419	88	1 017 267		
5095	TOBACCO AND ITS PRODUCTS . . . . .	5 376	4 324 619	2 087	433 220	1 294	599 610	1 373	1 345 790	497	1 170 081	125	775 918		
	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:	1 486	6 119 442	323	138 366	218	228 077	401	857 925	358	1 812 456	186	3 082 018		
	WINE AND DISTILLED SPIRITS . . . . .	1 271	5 698 033	233	(D)	156	82 658	357	706 400	355	(D)	180	2 936 507		
	WINE, DISTILLED SPIRITS (LICENSED OP.) . . . . .	215	421 409	100	(D)	62		44	151 585	3	(D)	6	145 511		
5096	PAPER AND ITS PRODUCTS:	933	2 430 410	222	106 258	144	55 567	244	276 814	216	603 612	107	1 388 159		
	PRINTING AND WRITING (FINE) PAPER . . . . .	2 675	2 475 731	859	145 135	554	210 584	780	672 585	106	776 282	106	631 765		
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	4 055	1 515 605	1 496	143 720	1 081	218 776	1 022	451 708	95	387 577	95	313 824		
5097	STATIONERY, OFFICE SUPPLIES, GREETING CARDS:	2 405	1 452 032	913	154 723	596	219 633	578	393 629	251	377 432	67	306 615		
	FURNITURE AND HOME FURNISHINGS:	2 997	453 779	447	91 185	226	103 610	208	155 359	85	142 604	31	161 041		
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	1 408	798 253	466	63 538	370	115 025	370	258 290	166	234 828	36	145 574		
	HOUSEHOLD AND LAWN FURNITURE . . . . .	3 642	2 876 551	1 400	234 020	810	357 598	915	845 330	395	880 985	122	558 718		
	OFFICE AND BUSINESS FURNITURE . . . . .	506	335 532	212	27 284	114	33 030	108	84 332	55	117 509	17	62 717		
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	689	496 221	300	50 112	159	82 889	163	176 134	50	119 117	17	67 949		
	CHINA, GLASSWARE, CROCKERY . . . . .	425	1 379 020	423	81 987	308	143 775	450	433 428	198	488 275	46	231 575		
	LINENS, DOMESTICS, CURTAINS, ETC. . . . .	1 022	665 778	465	74 667	229	87 844	194	150 706	92	156 084	42	196 477		
5098	FLOOR COVERINGS . . . . .	5 162	5 794 418	1 668	567 669	1 151	790 635	1 502	2 026 533	674	1 570 655	167	838 926		
	OTHER HOME FURNISHINGS . . . . .	1 234	2 107 340	402	298 390	334	416 345	349	792 326	125	415 632	24	184 447		
	LUMBER AND CONSTRUCTION MATERIALS:	1 819	1 770 234	617	112 147	375	162 555	514	565 659	250	543 412	63	386 459		
	LUMBER (WITHOUT YARD) . . . . .	2 109	1 916 844	649	157 132	442	211 733	639	668 348	299	611 611	80	268 020		
	LUMBER (WITH YARD) . . . . .	5 715	3 379 234	2 031	321 506	1 445	554 991	1 623	1 248 460	525	806 473	91	347 804		
	PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	2 182	1 047 261	897	137 450	564	195 940	554	595 038	149	236 279	18	84 554		
	CONSTRUCTION MATERIALS . . . . .	795	329 718	245	120 960	153	127 514	239	95 783	129	114 187	29	71 274		
	BRICK, TILE, CEMENT, ETC. . . . .	1 113	822 914	347	67 941	317	163 257	342	339 928	86	166 889	21	84 899		
	GLASS (FLAT, BRICK) . . . . .	1 625	1 079 341	542	95 155	411	168 280	488	419 711	161	289 118	23	107 077		
5099	OTHER KINDS OF WHOLESALE BUSINESS:														
	AMUSEMENT AND SPORTING GOODS:	1 082	741 044	436	54 454	227	75 297	251	197 454	123	218 898	45	194 941		
	CAMERAS AND PHOTOGRAPHIC SUPPLIES . . . . .	1 087	1 165 822	941	153 258	414	158 459	356	313 708	142	307 368	34	173 031		
	SPORTING GOODS . . . . .	1 068	735 615	446	89 745	263	95 595	221	204 367	70	167 164	28	219 002		
	TOYS, GAMES, AND FIREWORKS . . . . .	868	399 438	433	55 779	193	59 717	177	136 165	51	84 621	14	63 156		
	OTHER RECREATION GOODS . . . . .	2 089	1 403 904	813	79 777	403	114 740	474	253 145	246	296 686	153	659 556		
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 241	2 793 138	921	255 084	528	430 765	520	903 181	223	723 844	49	480 264		
	FARM SUPPLIES . . . . .	2 778	1 625 626	1 454	310 195	598	725 245	509	432 860	160	310 378	57	247 948		
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 474	785 757	1 431	161 941	510	135 921	373	213 525	129	(D)	31	(D)		
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .														
	OTHER PRODUCTS:														
	FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 305	422 356	600	51 518	318	73 273	286	145 121	80	84 013	21	68 431		
	FESTIVAL PRODUCTS, EXCEPT LUMBER . . . . .	1 301	671 198	747	118 006	296	166 522	202	200 848	45	127 040	11	59 252		
	GENERAL MERCHANDISE . . . . .	387	524 932	138	29 509	98	43 736	94	102 544	31	147 993	29	201 750		
	PHONOGRAPH RECORDS, PRE-RECORDED TAPE . . . . .	882	814 504	377	49 877	149	51 234	198	198 985	106	240 788	37	62 655		
	MUSICAL INSTRUMENTS AND SHEET MUSIC . . . . .	321	206 276	131	17 113	67	91 343	73	54 322	30	50 533	20	62 655		
	TEXTILE BAGS, BAGGING, AND BURLAP . . . . .	617	239 442	326	37 354	125	33 347	107	61 847	49	49 674	10	57 220		
	INDUSTRIAL YARNS . . . . .														
	OTHER WHOLESALE . . . . .	3 559	2 361 421	1 800	306 979	823	345 713	616	732 925	235	486 980	85	488 824		

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 8. States: 1967

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
UNITED STATES, TOTAL . . . . .	311 464	459 475 967	23 921 680	5 796 114	3 518 969	122 297	212 993	206 055 065	98 471	253 420 902
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	12 683	4 037 353	112 089	6 321	-	311	5 100	1 327 004	7 583	2 710 349
1 PAID EMPLOYEE. . . . .	50 996	11 183 773	299 990	76 508	53 341	35 759	33 339	3 923 218	17 657	7 260 555
2 PAID EMPLOYEES. . . . .	39 686	15 162 746	483 238	109 612	82 622	22 755	26 366	5 301 419	13 320	9 861 327
3 PAID EMPLOYEES. . . . .	29 037	14 981 994	555 372	122 591	90 456	15 003	19 692	5 630 907	9 345	9 351 087
4 OR 5 PAID EMPLOYEES. . . . .	41 436	28 023 824	1 201 880	276 131	190 019	17 326	29 069	11 323 262	12 367	16 700 562
6 OR 7 PAID EMPLOYEES. . . . .	28 577	26 356 980	1 246 505	291 327	190 875	9 635	20 322	11 075 556	8 255	15 281 424
8 OR 9 PAID EMPLOYEES. . . . .	20 025	22 220 735	1 142 545	271 619	174 524	6 007	14 561	9 949 069	5 464	12 271 666
10 TO 14 PAID EMPLOYEES. . . . .	31 426	46 227 950	2 547 151	610 781	379 261	7 388	23 092	21 715 036	8 334	24 512 914
15 TO 19 PAID EMPLOYEES. . . . .	17 578	35 714 129	2 059 673	501 876	302 680	3 403	13 165	18 077 741	4 413	17 636 388
20 TO 49 PAID EMPLOYEES. . . . .	29 464	110 754 356	6 091 588	1 503 860	891 632	4 076	21 309	51 941 281	8 155	58 813 075
50 TO 99 PAID EMPLOYEES. . . . .	7 338	62 414 023	3 488 780	865 791	508 195	517	4 984	28 647 471	2 354	33 766 552
100 TO 499 PAID EMPLOYEES. . . . .	3 088	70 127 848	3 895 259	964 373	546 860	117	1 946	33 928 554	1 142	36 199 294
500 TO 999 PAID EMPLOYEES. . . . .	102	7 831 917	498 308	120 765	66 585	-	35	1 741 338	67	6 090 579
1,000 PAID EMPLOYEES OR MORE. . . . .	28	4 438 339	299 302	74 559	41 919	-	13	1 473 209	15	2 965 130
ALABAMA, TOTAL . . . . .	4 253	4 437 243	244 827	59 191	44 027	2 093	2 971	2 206 350	1 282	2 230 893
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	225	64 336	1 182	46	-	3	88	(0)	137	(0)
1 PAID EMPLOYEE. . . . .	568	108 057	2 792	743	597	480	394	38 354	174	69 703
2 PAID EMPLOYEES. . . . .	553	238 525	5 757	1 264	1 156	390	384	64 482	169	174 043
3 PAID EMPLOYEES. . . . .	412	173 634	6 326	1 410	1 302	260	266	57 519	146	116 115
4 OR 5 PAID EMPLOYEES. . . . .	578	276 172	13 488	3 090	2 664	327	420	150 388	158	125 784
6 OR 7 PAID EMPLOYEES. . . . .	436	272 552	15 836	3 697	2 888	204	290	117 147	146	155 405
8 OR 9 PAID EMPLOYEES. . . . .	272	271 708	12 602	3 085	2 369	117	201	110 646	71	161 062
10 TO 14 PAID EMPLOYEES. . . . .	431	518 483	28 654	6 942	5 216	136	328	282 353	103	236 130
15 TO 19 PAID EMPLOYEES. . . . .	258	441 563	25 767	6 234	4 454	72	199	244 164	59	197 399
20 TO 49 PAID EMPLOYEES. . . . .	405	991 469	70 865	17 166	12 431	93	316	612 397	89	379 072
50 TO 99 PAID EMPLOYEES. . . . .	83	635 833	32 371	8 109	5 746	8	62	302 484	21	333 349
100 PAID EMPLOYEES OR MORE. . . . .	32	444 911	29 187	7 405	5 204	3	23	(0)	9	(0)
ALASKA, TOTAL . . . . .	365	286 063	21 312	5 044	2 481	112	242	174 982	123	111 081
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	36	14 383	87	-	-	-	5	1 334	31	13 049
1 PAID EMPLOYEE. . . . .	56	12 963	512	118	61	27	36	5 221	20	7 742
2 PAID EMPLOYEES. . . . .	53	17 958	887	206	114	28	36	9 841	17	8 117
3 PAID EMPLOYEES. . . . .	26	15 849	673	144	84	13	19	8 116	7	7 733
4 OR 5 PAID EMPLOYEES. . . . .	58	44 031	2 354	496	252	20	41	20 899	17	23 132
6 OR 7 PAID EMPLOYEES. . . . .	42	29 087	2 002	505	273	14	31	18 253	11	10 834
8 OR 9 PAID EMPLOYEES. . . . .	24	26 436	1 993	482	233	6	19	17 235	5	9 201
10 TO 14 PAID EMPLOYEES. . . . .	32	37 429	4 145	1 001	397	4	28	(0)	4	(0)
15 TO 19 PAID EMPLOYEES. . . . .	12	17 428	2 003	453	204	-	8	13 824	4	3 604
20 TO 49 PAID EMPLOYEES. . . . .	22	58 295	4 707	1 148	601	-	17	42 774	5	15 521
50 TO 99 PAID EMPLOYEES. . . . .	4	12 204	1 949	491	262	-	2	(0)	2	(0)
100 PAID EMPLOYEES OR MORE. . . . .	-	-	-	-	-	-	-	-	-	-
ARIZONA, TOTAL . . . . .	2 281	2 143 919	139 092	33 999	23 157	884	1 598	1 183 116	683	960 803
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	129	42 320	340	-	-	4	41	3 328	88	38 992
1 PAID EMPLOYEE. . . . .	388	81 197	2 212	553	409	279	257	24 093	131	57 104
2 PAID EMPLOYEES. . . . .	289	107 195	3 450	764	606	168	203	38 231	86	68 964
3 PAID EMPLOYEES. . . . .	211	91 619	3 738	831	663	104	149	37 489	62	54 130
4 OR 5 PAID EMPLOYEES. . . . .	300	153 275	8 025	1 961	1 383	123	218	90 140	82	63 135
6 OR 7 PAID EMPLOYEES. . . . .	193	130 694	7 737	1 805	1 288	66	145	71 001	48	59 693
8 OR 9 PAID EMPLOYEES. . . . .	139	96 119	6 967	1 700	1 204	42	112	49 974	27	46 145
10 TO 14 PAID EMPLOYEES. . . . .	231	291 602	16 731	4 134	2 762	40	185	146 281	46	145 321
15 TO 19 PAID EMPLOYEES. . . . .	118	158 912	11 799	2 913	1 971	19	91	99 542	27	59 370
20 TO 49 PAID EMPLOYEES. . . . .	221	587 959	41 103	10 367	6 533	27	155	316 356	66	271 603
50 TO 99 PAID EMPLOYEES. . . . .	46	175 368	19 695	5 067	3 398	10	33	139 404	13	35 964
100 PAID EMPLOYEES OR MORE. . . . .	16	227 659	17 295	3 904	2 940	2	9	167 277	7	60 382
ARKANSAS, TOTAL . . . . .	2 659	1 955 957	113 394	27 773	21 411	1 238	1 713	1 167 520	946	788 437
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	219	61 114	1 178	-	-	7	51	(0)	168	(0)
1 PAID EMPLOYEE. . . . .	476	88 557	1 966	551	503	370	276	27 794	200	60 763
2 PAID EMPLOYEES. . . . .	357	143 208	3 364	750	738	225	218	36 275	139	106 933
3 PAID EMPLOYEES. . . . .	277	86 338	3 848	860	873	158	192	41 990	85	44 348
4 OR 5 PAID EMPLOYEES. . . . .	365	198 216	8 213	1 887	1 653	181	247	83 930	118	114 286
6 OR 7 PAID EMPLOYEES. . . . .	238	139 599	7 424	1 819	1 598	111	169	67 876	39	71 723
8 OR 9 PAID EMPLOYEES. . . . .	160	111 204	7 048	1 711	1 395	56	121	67 579	39	43 625
10 TO 14 PAID EMPLOYEES. . . . .	221	230 189	14 422	3 382	2 749	64	157	140 125	64	90 064
15 TO 19 PAID EMPLOYEES. . . . .	106	160 695	9 859	2 434	1 757	27	82	99 971	24	60 724
20 TO 49 PAID EMPLOYEES. . . . .	195	471 375	32 863	8 181	5 913	37	162	356 915	33	114 460
50 TO 99 PAID EMPLOYEES. . . . .	34	145 516	11 481	3 099	2 370	1	28	125 448	6	20 068
100 PAID EMPLOYEES OR MORE. . . . .	11	119 946	11 728	3 099	1 862	1	10	(0)	1	(0)
CALIFORNIA, TOTAL . . . . .	28 096	44 233 551	2 579 728	622 209	350 529	12 877	20 521	20 020 411	7 575	24 213 140
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	1 075	335 262	12 352	318	-	23	563	105 182	512	230 080
1 PAID EMPLOYEE. . . . .	4 372	1 016 276	25 404	6 048	4 576	3 730	3 242	391 026	1 130	625 250
2 PAID EMPLOYEES. . . . .	3 501	1 366 896	45 821	10 129	7 282	2 347	2 518	551 563	983	815 333
3 PAID EMPLOYEES. . . . .	2 565	1 331 185	54 429	12 157	8 043	1 537	1 906	600 271	659	730 914
4 OR 5 PAID EMPLOYEES. . . . .	3 624	2 436 636	114 516	26 451	16 667	1 935	2 781	1 113 910	843	1 322 726
6 OR 7 PAID EMPLOYEES. . . . .	2 572	2 497 833	126 608	29 512	17 265	1 016	1 943	1 055 231	629	1 442 602
8 OR 9 PAID EMPLOYEES. . . . .	1 802	1 954 933	114 129	27 324	15 736	619	1 386	1 000 897	416	1 044 036
10 TO 14 PAID EMPLOYEES. . . . .	2 935	4 287 688	262 968	63 853	35 570	770	2 219	2 108 092	716	2 179 596
15 TO 19 PAID EMPLOYEES. . . . .	1 627	3 399 342	213 377	52 034	27 020	339	1 232	1 726 623	395	1 672 719
20 TO 49 PAID EMPLOYEES. . . . .	2 851	11 388 060	655 289	162 644	87 601	457	1 993	5 005 489	858	6 382 571
50 TO 99 PAID EMPLOYEES. . . . .	818	6 618 532	415 322	100 939	56 958	76	525	2 865 741	293	3 752 791
100 PAID EMPLOYEES OR MORE. . . . .	354	7 600 908	539 513	130 800	72 911	28	213	3 586 386	141	4 014 522

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 8. States: 1967—Continued

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
COLORADO, TOTAL . . . . .	3 713	4 385 769	245 259	59 330	37 694	1 420	2 307	1 789 932	1 406	2 595 837
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	183	45 900	1 721	-	-	5	81	27 781	102	18 119
1 PAID EMPLOYEE . . . . .	663	121 928	4 129	951	698	442	373	37 551	290	84 377
2 PAID EMPLOYEES . . . . .	486	144 048	5 528	1 291	1 026	289	295	50 625	191	93 423
3 PAID EMPLOYEES . . . . .	314	157 687	6 076	1 302	996	159	194	37 731	120	119 956
4 OR 5 PAID EMPLOYEES . . . . .	504	249 677	13 671	3 242	2 307	171	327	97 912	177	151 765
6 OR 7 PAID EMPLOYEES . . . . .	358	298 595	14 129	3 342	2 375	126	231	116 482	127	182 113
8 OR 9 PAID EMPLOYEES . . . . .	247	258 248	12 871	3 228	2 155	73	156	94 522	91	163 726
10 TO 14 PAID EMPLOYEES . . . . .	360	458 913	27 885	6 844	4 373	88	248	230 567	112	228 346
15 TO 19 PAID EMPLOYEES . . . . .	162	270 386	17 557	4 350	2 752	40	110	113 174	52	157 212
20 TO 49 PAID EMPLOYEES . . . . .	317	1 254 607	60 833	15 286	9 384	27	211	408 240	106	846 367
50 TO 99 PAID EMPLOYEES . . . . .	84	465 726	39 926	9 768	5 708	-	55	260 967	29	204 759
100 PAID EMPLOYEES OR MORE . . . . .	35	660 054	40 933	9 726	5 920	-	26	314 380	9	345 674
CONNECTICUT, TOTAL . . . . .	3 875	4 672 829	332 782	79 342	47 436	1 210	3 026	2 628 066	849	2 044 763
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	74	24 561	1 032	78	-	1	61	20 534	13	4 027
1 PAID EMPLOYEE . . . . .	562	119 544	3 417	779	583	406	435	40 934	127	78 610
2 PAID EMPLOYEES . . . . .	448	127 882	5 900	1 343	954	204	352	69 873	96	58 009
3 PAID EMPLOYEES . . . . .	311	133 020	6 644	1 437	963	125	235	59 798	76	73 222
4 OR 5 PAID EMPLOYEES . . . . .	514	242 337	15 390	3 522	2 360	190	418	125 131	96	117 206
6 OR 7 PAID EMPLOYEES . . . . .	408	279 243	18 150	4 240	2 697	92	327	143 298	81	135 945
8 OR 9 PAID EMPLOYEES . . . . .	268	246 339	16 880	3 893	2 302	48	217	123 171	51	123 168
10 TO 14 PAID EMPLOYEES . . . . .	437	537 661	36 904	8 850	5 252	69	348	310 128	89	227 533
15 TO 19 PAID EMPLOYEES . . . . .	250	357 678	31 044	7 613	4 296	24	202	251 489	48	106 189
20 TO 49 PAID EMPLOYEES . . . . .	455	1 270 815	97 666	23 822	13 530	46	335	758 978	120	511 837
50 TO 99 PAID EMPLOYEES . . . . .	103	701 293	49 054	11 997	7 113	4	64	343 718	39	357 575
100 PAID EMPLOYEES OR MORE . . . . .	45	632 456	50 701	11 768	7 386	1	32	381 014	13	251 442
DELAWARE, TOTAL . . . . .	588	1 429 641	88 087	21 501	9 989	175	427	378 316	161	1 051 325
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	19	5 429	184	-	-	-	9	1 143	10	4 286
1 PAID EMPLOYEE . . . . .	67	7 431	371	97	68	48	52	3 148	15	4 283
2 PAID EMPLOYEES . . . . .	71	30 559	790	174	144	35	52	18 418	19	12 141
3 PAID EMPLOYEES . . . . .	57	35 591	942	211	174	26	40	9 792	17	25 799
4 OR 5 PAID EMPLOYEES . . . . .	70	(D)	(D)	(D)	(D)	(D)	53	12 573	17	(D)
6 OR 7 PAID EMPLOYEES . . . . .	62	104 466	2 784	676	406	12	43	41 111	19	63 355
8 OR 9 PAID EMPLOYEES . . . . .	44	49 290	2 852	663	401	7	39	19 308	5	29 982
10 TO 14 PAID EMPLOYEES . . . . .	73	85 183	5 400	1 301	900	12	50	38 705	23	46 478
15 TO 19 PAID EMPLOYEES . . . . .	37	81 332	4 492	1 049	613	7	27	46 825	10	34 507
20 TO 49 PAID EMPLOYEES . . . . .	74	243 383	15 405	3 713	2 183	11	55	130 127	19	113 256
50 TO 99 PAID EMPLOYEES . . . . .	5	(D)	(D)	(D)	(D)	(D)	3	9 442	2	(D)
100 PAID EMPLOYEES OR MORE . . . . .	9	655 423	49 850	12 424	4 449	-	4	47 724	5	607 699
DISTRICT OF COLUMBIA, TOTAL . . . . .	988	2 376 339	149 879	37 040	18 765	271	693	967 118	295	1 409 221
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	8	835	143	-	-	-	6	(D)	2	(D)
1 PAID EMPLOYEE . . . . .	110	39 428	908	208	116	73	64	(D)	46	(D)
2 PAID EMPLOYEES . . . . .	96	44 428	1 309	328	202	43	57	12 960	39	31 468
3 PAID EMPLOYEES . . . . .	82	84 027	2 125	444	261	35	47	22 663	35	61 364
4 OR 5 PAID EMPLOYEES . . . . .	103	140 174	3 734	939	477	34	71	24 830	32	115 344
6 OR 7 PAID EMPLOYEES . . . . .	93	104 881	4 898	1 100	606	13	69	37 265	24	67 616
8 OR 9 PAID EMPLOYEES . . . . .	68	67 387	3 736	918	588	21	53	23 685	15	43 702
10 TO 14 PAID EMPLOYEES . . . . .	122	145 152	11 322	2 699	1 487	18	97	83 029	25	62 123
15 TO 19 PAID EMPLOYEES . . . . .	85	144 559	10 598	2 613	1 477	19	73	101 495	12	43 064
20 TO 49 PAID EMPLOYEES . . . . .	140	463 704	31 571	8 106	4 310	15	104	259 891	36	203 813
50 TO 99 PAID EMPLOYEES . . . . .	52	800 093	29 103	7 378	3 840	-	37	247 767	15	552 326
100 PAID EMPLOYEES OR MORE . . . . .	29	341 671	50 432	12 307	5 401	-	15	140 324	14	201 347
FLORIDA, TOTAL . . . . .	9 650	10 302 824	643 106	157 017	111 946	3 337	7 152	5 189 945	2 498	5 112 879
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	425	137 129	3 537	83	-	4	214	35 263	211	101 866
1 PAID EMPLOYEE . . . . .	1 428	246 772	7 698	1 963	1 519	994	1 090	89 722	338	157 050
2 PAID EMPLOYEES . . . . .	1 231	339 902	13 939	3 054	2 580	634	920	162 756	311	177 146
3 PAID EMPLOYEES . . . . .	938	350 856	15 728	3 573	2 892	395	683	162 601	255	188 255
4 OR 5 PAID EMPLOYEES . . . . .	1 265	709 927	32 911	7 687	5 792	464	960	294 642	305	415 285
6 OR 7 PAID EMPLOYEES . . . . .	873	560 022	33 425	7 957	5 845	254	685	277 074	188	282 948
8 OR 9 PAID EMPLOYEES . . . . .	643	479 543	33 092	8 024	5 630	178	475	240 467	168	239 076
10 TO 14 PAID EMPLOYEES . . . . .	951	891 645	68 966	16 644	11 672	175	749	535 252	202	356 393
15 TO 19 PAID EMPLOYEES . . . . .	596	980 117	61 530	15 200	10 268	112	457	481 437	139	498 680
20 TO 49 PAID EMPLOYEES . . . . .	952	2 887 017	172 019	42 972	28 870	99	692	1 448 140	260	1 438 877
50 TO 99 PAID EMPLOYEES . . . . .	255	1 513 252	98 387	24 562	17 478	25	171	820 388	84	692 864
100 PAID EMPLOYEES OR MORE . . . . .	93	1 206 642	101 874	25 298	19 400	3	56	642 203	37	564 439
GEORGIA, TOTAL . . . . .	6 941	11 459 469	546 794	132 157	85 856	2 701	4 418	3 782 813	2 523	7 676 656
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	348	121 068	2 410	56	-	2	131	23 187	217	97 881
1 PAID EMPLOYEE . . . . .	876	217 658	4 903	1 222	922	687	590	64 963	286	152 695
2 PAID EMPLOYEES . . . . .	850	392 821	9 956	2 181	1 754	505	526	94 208	324	298 613
3 PAID EMPLOYEES . . . . .	665	363 699	12 005	2 581	2 070	357	406	101 344	259	262 355
4 OR 5 PAID EMPLOYEES . . . . .	929	725 161	25 556	5 860	4 291	419	594	226 713	335	498 448
6 OR 7 PAID EMPLOYEES . . . . .	652	711 714	28 438	6 530	4 374	230	436	226 348	216	485 366
8 OR 9 PAID EMPLOYEES . . . . .	439	549 001	24 047	5 628	3 782	123	289	167 059	150	381 942
10 TO 14 PAID EMPLOYEES . . . . .	702	1 166 637	53 709	12 798	8 394	165	470	403 035	232	763 602
15 TO 19 PAID EMPLOYEES . . . . .	436	1 050 106	47 238	11 387	7 358	90	315	411 935	121	638 171
20 TO 49 PAID EMPLOYEES . . . . .	757	3 028 066	148 278	36 945	23 515	105	502	1 054 546	255	1 973 520
50 TO 99 PAID EMPLOYEES . . . . .	209	1 501 595	92 124	22 939	14 564	13	121	552 850	88	948 745
100 PAID EMPLOYEES OR MORE . . . . .	78	1 631 943	98 130	24 030	14 832	5	38	456 625	40	1 175 318

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 8. States: 1967—Continued

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
HAWAII, TOTAL . . . . .	1 030	1 013 813	76 054	18 730	12 442	311	754	537 555	276	476 258
ESTABLISHMENTS WITH—										
NO PAID EMPLOYEES . . . . .	34	21 209	621	-	-	-	21	7 702	13	13 507
1 PAID EMPLOYEE . . . . .	157	24 208	813	212	164	110	125	9 348	32	14 860
2 PAID EMPLOYEES . . . . .	132	29 556	1 382	329	272	58	90	12 148	42	17 808
3 PAID EMPLOYEES . . . . .	100	38 876	1 854	443	318	36	69	12 658	31	26 218
4 OR 5 PAID EMPLOYEES . . . . .	142	63 224	3 765	886	640	33	98	25 893	44	37 331
6 OR 7 PAID EMPLOYEES . . . . .	104	76 816	4 034	925	726	25	82	31 774	22	45 042
8 OR 9 PAID EMPLOYEES . . . . .	97	46 922	3 293	805	621	18	51	20 898	16	26 024
10 TO 14 PAID EMPLOYEES . . . . .	97	104 634	7 007	1 696	1 187	11	67	51 270	30	53 364
15 TO 19 PAID EMPLOYEES . . . . .	60	82 140	5 867	1 395	1 020	9	50	54 231	10	27 909
20 TO 49 PAID EMPLOYEES . . . . .	106	252 002	20 707	5 060	3 376	9	77	137 200	29	114 802
50 TO 99 PAID EMPLOYEES . . . . .	21	134 420	9 496	2 508	1 673	2	17	(0)	4	(0)
100 PAID EMPLOYEES OR MORE . . . . .	10	139 406	17 215	4 471	2 445	-	7	(0)	3	(0)
IOAHO, TOTAL . . . . .	1 467	911 800	57 242	14 447	11 776	507	757	423 100	710	488 700
ESTABLISHMENTS WITH—										
NO PAID EMPLOYEES . . . . .	143	29 531	268	-	-	3	20	2 906	123	26 625
1 PAID EMPLOYEE . . . . .	283	51 855	1 588	394	299	141	129	14 543	154	37 312
2 PAID EMPLOYEES . . . . .	188	51 469	2 073	489	396	102	104	12 974	84	38 495
3 PAID EMPLOYEES . . . . .	126	59 185	2 317	533	399	56	71	23 046	55	36 139
4 OR 5 PAID EMPLOYEES . . . . .	182	76 852	4 732	1 085	838	67	106	37 217	76	39 635
6 OR 7 PAID EMPLOYEES . . . . .	121	(0)	(0)	(0)	(0)	(0)	71	(0)	50	(0)
8 OR 9 PAID EMPLOYEES . . . . .	87	62 055	3 970	958	762	29	54	27 538	33	34 517
10 TO 14 PAID EMPLOYEES . . . . .	127	106 248	8 624	2 123	1 523	29	87	57 784	40	48 464
15 TO 19 PAID EMPLOYEES . . . . .	87	103 387	7 994	2 038	1 485	19	54	52 529	33	50 858
20 TO 49 PAID EMPLOYEES . . . . .	90	158 383	11 472	3 048	2 714	29	46	69 283	44	89 100
50 TO 99 PAID EMPLOYEES . . . . .	30	100 884	7 706	2 154	2 137	3	13	47 846	17	53 038
100 PAID EMPLOYEES OR MORE . . . . .	3	(0)	(0)	(0)	(0)	(0)	2	(0)	1	(0)
ILLINOIS, TOTAL . . . . .	18 689	39 538 759	1 885 270	456 326	251 964	7 174	12 149	15 153 645	6 540	24 385 114
ESTABLISHMENTS WITH—										
NO PAID EMPLOYEES . . . . .	609	193 114	7 710	2 110	-	20	269	85 960	340	107 154
1 PAID EMPLOYEE . . . . .	3 284	908 917	22 683	5 214	3 424	2 224	1 997	259 781	1 287	649 136
2 PAID EMPLOYEES . . . . .	2 333	1 163 426	31 309	6 777	4 860	1 359	1 506	360 783	827	802 643
3 PAID EMPLOYEES . . . . .	1 725	1 223 408	37 539	8 266	5 385	904	1 083	403 353	642	820 055
4 OR 5 PAID EMPLOYEES . . . . .	2 477	2 281 550	82 508	18 338	11 344	929	1 592	747 199	885	1 534 351
6 OR 7 PAID EMPLOYEES . . . . .	1 658	2 096 233	80 319	18 809	11 134	516	1 121	805 374	537	1 290 859
8 OR 9 PAID EMPLOYEES . . . . .	1 099	1 642 819	69 755	16 489	9 600	353	763	624 633	336	1 018 186
10 TO 14 PAID EMPLOYEES . . . . .	1 855	3 603 971	168 696	40 188	22 363	433	1 315	1 369 470	540	2 234 501
15 TO 19 PAID EMPLOYEES . . . . .	1 032	2 720 254	135 693	32 929	17 896	174	728	1 174 469	304	1 545 785
20 TO 49 PAID EMPLOYEES . . . . .	1 791	8 162 485	414 349	101 086	54 628	232	1 249	3 349 286	542	4 813 199
50 TO 99 PAID EMPLOYEES . . . . .	512	5 070 623	271 640	67 506	36 363	27	353	2 225 087	159	2 845 536
100 PAID EMPLOYEES OR MORE . . . . .	314	10 471 959	563 069	138 614	74 967	3	173	3 748 250	141	6 723 709
INDIANA, TOTAL . . . . .	7 162	8 348 859	502 539	122 002	76 691	2 626	4 307	3 816 082	2 855	4 532 777
ESTABLISHMENTS WITH—										
NO PAID EMPLOYEES . . . . .	326	90 719	2 760	1 446	-	10	96	29 243	230	61 476
1 PAID EMPLOYEE . . . . .	1 127	236 456	7 743	1 879	1 169	662	583	55 629	544	180 827
2 PAID EMPLOYEES . . . . .	895	391 927	10 889	2 385	1 864	481	497	76 211	398	315 716
3 PAID EMPLOYEES . . . . .	661	337 807	11 689	2 660	2 058	302	368	75 080	293	262 727
4 OR 5 PAID EMPLOYEES . . . . .	997	608 974	27 692	6 303	4 593	437	586	178 445	411	430 529
6 OR 7 PAID EMPLOYEES . . . . .	722	680 699	30 204	6 939	4 772	248	456	211 636	266	469 063
8 OR 9 PAID EMPLOYEES . . . . .	456	551 751	25 368	6 117	4 025	141	295	171 079	161	380 672
10 TO 14 PAID EMPLOYEES . . . . .	715	878 872	55 802	13 365	8 580	160	493	360 324	222	518 548
15 TO 19 PAID EMPLOYEES . . . . .	396	689 655	44 003	10 702	6 886	83	286	347 875	110	341 780
20 TO 49 PAID EMPLOYEES . . . . .	654	1 838 964	130 406	31 959	19 398	87	497	1 078 531	157	760 433
50 TO 99 PAID EMPLOYEES . . . . .	154	1 090 376	71 477	18 564	10 456	14	110	631 635	44	458 741
100 PAID EMPLOYEES OR MORE . . . . .	59	952 659	84 506	20 983	12 890	1	40	600 394	19	352 265
IOWA, TOTAL . . . . .	5 823	5 949 746	267 232	64 552	45 004	2 000	2 699	2 533 578	3 124	3 416 168
ESTABLISHMENTS WITH—										
NO PAID EMPLOYEES . . . . .	399	87 869	770	-	-	21	46	22 765	353	65 104
1 PAID EMPLOYEE . . . . .	1 452	382 546	9 159	2 219	1 516	680	438	(0)	1 014	(0)
2 PAID EMPLOYEES . . . . .	727	296 840	7 845	1 790	1 530	415	322	83 594	405	213 246
3 PAID EMPLOYEES . . . . .	488	251 290	7 823	1 731	1 527	272	223	85 771	265	165 519
4 OR 5 PAID EMPLOYEES . . . . .	709	537 836	18 752	4 330	3 355	304	365	160 266	344	377 570
6 OR 7 PAID EMPLOYEES . . . . .	453	511 839	17 868	4 128	3 172	172	260	153 700	193	358 139
8 OR 9 PAID EMPLOYEES . . . . .	347	411 864	17 594	4 055	3 095	112	200	143 518	147	268 346
10 TO 14 PAID EMPLOYEES . . . . .	504	803 429	36 488	8 510	6 109	100	318	338 680	186	464 749
15 TO 19 PAID EMPLOYEES . . . . .	258	483 424	27 446	6 777	4 429	55	182	258 830	76	224 594
20 TO 49 PAID EMPLOYEES . . . . .	396	1 255 159	72 147	17 826	11 564	63	275	648 672	121	606 487
50 TO 99 PAID EMPLOYEES . . . . .	66	486 596	28 502	7 345	4 530	2	49	221 868	17	264 728
100 PAID EMPLOYEES OR MORE . . . . .	24	441 054	22 838	5 841	4 177	4	21	(0)	3	(0)
KANSAS, TOTAL . . . . .	4 461	4 405 482	198 814	48 129	33 843	1 700	2 280	1 994 241	2 181	2 411 241
ESTABLISHMENTS WITH—										
NO PAID EMPLOYEES . . . . .	233	33 938	747	-	-	17	50	5 209	183	28 729
1 PAID EMPLOYEE . . . . .	996	172 750	5 697	1 438	1 051	528	378	38 419	618	134 331
2 PAID EMPLOYEES . . . . .	730	254 612	7 959	1 767	1 530	390	359	63 624	371	190 988
3 PAID EMPLOYEES . . . . .	432	180 806	6 842	1 478	1 344	225	224	53 523	208	127 283
4 OR 5 PAID EMPLOYEES . . . . .	600	371 456	15 292	3 563	2 767	226	329	137 356	271	234 100
6 OR 7 PAID EMPLOYEES . . . . .	361	284 545	13 678	3 179	2 409	103	205	112 715	156	171 830
8 OR 9 PAID EMPLOYEES . . . . .	251	246 604	12 363	2 955	2 220	66	151	107 044	100	139 560
10 TO 14 PAID EMPLOYEES . . . . .	336	427 297	23 863	5 676	4 093	78	223	207 030	113	220 267
15 TO 19 PAID EMPLOYEES . . . . .	173	311 948	17 294	4 253	2 953	23	125	177 732	48	134 216
20 TO 49 PAID EMPLOYEES . . . . .	277	1 162 137	49 531	12 508	8 426	43	185	592 738	92	569 399
50 TO 99 PAID EMPLOYEES . . . . .	56	376 963	24 013	5 905	3 766	-	41	180 082	15	196 881
100 PAID EMPLOYEES OR MORE . . . . .	16	582 426	21 535	5 407	3 284	1	10	318 769	6	263 657

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 8. States: 1967—Continued

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
KENTUCKY, TOTAL . . . . .	3 715	3 994 113	213 558	52 575	37 295	1 860	2 481	1 878 118	1 234	2 115 995
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	210	88 341	1 643	107	-	1	46	20 684	164	67 657
1 PAID EMPLOYEE . . . . .	607	130 989	2 968	774	635	537	431	41 267	176	89 722
2 PAID EMPLOYEES . . . . .	489	202 974	4 934	1 072	1 024	336	323	49 637	166	153 337
3 PAID EMPLOYEES . . . . .	358	186 019	5 565	1 241	1 027	225	233	57 482	125	128 537
4 OR 5 PAID EMPLOYEES . . . . .	482	234 271	11 251	2 577	2 192	243	331	97 245	151	137 026
6 OR 7 PAID EMPLOYEES . . . . .	343	302 134	12 052	2 915	2 307	138	232	97 187	111	204 947
8 OR 9 PAID EMPLOYEES . . . . .	222	201 974	10 660	2 539	1 937	100	158	103 657	64	98 317
10 TO 14 PAID EMPLOYEES . . . . .	363	490 733	24 776	6 286	4 434	131	261	225 001	102	265 732
15 TO 19 PAID EMPLOYEES . . . . .	220	319 762	21 565	5 432	3 844	69	163	203 325	57	116 437
20 TO 49 PAID EMPLOYEES . . . . .	328	974 288	59 097	14 734	10 022	64	240	496 307	88	477 981
50 TO 99 PAID EMPLOYEES . . . . .	72	464 952	29 767	7 306	5 232	12	50	297 345	22	167 607
100 PAID EMPLOYEES OR MORE . . . . .	21	397 676	29 280	7 592	4 561	4	13	188 981	8	208 695
LOUISIANA, TOTAL . . . . .	5 243	6 558 945	347 372	83 874	57 528	1 965	3 729	3 599 355	1 514	2 959 590
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	216	109 927	1 705	72	-	1	96	21 121	120	88 806
1 PAID EMPLOYEE . . . . .	764	159 851	3 784	1 014	794	554	515	57 495	249	102 356
2 PAID EMPLOYEES . . . . .	620	299 633	6 642	1 510	1 296	355	399	79 045	221	220 588
3 PAID EMPLOYEES . . . . .	512	314 229	8 457	1 914	1 596	248	367	86 785	145	227 444
4 OR 5 PAID EMPLOYEES . . . . .	690	386 389	18 812	4 222	3 160	242	503	190 822	187	195 567
6 OR 7 PAID EMPLOYEES . . . . .	486	369 459	18 283	4 417	3 245	178	352	189 020	134	180 433
8 OR 9 PAID EMPLOYEES . . . . .	355	345 321	18 403	4 335	3 072	86	267	167 652	88	177 669
10 TO 14 PAID EMPLOYEES . . . . .	572	743 438	42 269	10 148	6 984	125	416	384 147	156	359 291
15 TO 19 PAID EMPLOYEES . . . . .	328	569 619	34 543	8 400	5 617	87	261	329 351	67	240 268
20 TO 49 PAID EMPLOYEES . . . . .	551	1 552 856	101 029	24 817	16 534	76	441	956 517	110	596 339
50 TO 99 PAID EMPLOYEES . . . . .	102	646 977	40 296	10 088	7 046	12	74	324 496	28	322 481
100 PAID EMPLOYEES OR MORE . . . . .	47	1 061 246	53 149	12 937	8 184	1	38	812 904	9	248 342
MAINE, TOTAL . . . . .	1 440	1 233 509	75 919	18 597	13 822	523	1 064	677 174	376	556 335
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	66	23 467	166	-	-	1	22	1 312	44	22 155
1 PAID EMPLOYEE . . . . .	203	33 700	897	245	213	159	171	18 082	32	15 618
2 PAID EMPLOYEES . . . . .	180	43 550	1 813	407	376	94	136	22 345	44	21 205
3 PAID EMPLOYEES . . . . .	152	35 793	2 386	549	468	60	121	23 012	31	12 781
4 OR 5 PAID EMPLOYEES . . . . .	174	64 142	4 108	951	799	74	126	36 360	48	27 782
6 OR 7 PAID EMPLOYEES . . . . .	136	97 962	4 888	1 179	879	36	101	36 396	35	61 566
8 OR 9 PAID EMPLOYEES . . . . .	99	55 968	4 694	1 125	879	27	74	36 488	25	19 480
10 TO 14 PAID EMPLOYEES . . . . .	173	163 559	11 516	2 829	2 132	40	124	(1)	49	(1)
15 TO 19 PAID EMPLOYEES . . . . .	85	108 962	8 045	1 970	1 489	9	66	60 372	19	48 590
20 TO 49 PAID EMPLOYEES . . . . .	143	398 102	24 047	5 947	4 269	21	100	177 077	43	221 025
50 TO 99 PAID EMPLOYEES . . . . .	25	101 757	9 476	2 375	1 679	2	20	80 861	5	20 896
100 PAID EMPLOYEES OR MORE . . . . .	4	106 547	3 883	1 020	639	-	3	(1)	1	(1)
MARYLAND, TOTAL . . . . .	3 943	5 957 830	338 410	82 455	50 889	1 496	2 850	2 453 122	1 093	3 504 708
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	119	41 680	1 849	1	-	1	70	11 449	49	30 231
1 PAID EMPLOYEE . . . . .	540	115 902	3 333	770	555	386	390	41 379	150	74 523
2 PAID EMPLOYEES . . . . .	447	172 476	5 216	1 167	922	285	306	67 629	141	104 847
3 PAID EMPLOYEES . . . . .	328	154 616	6 303	1 415	1 032	179	230	50 515	98	104 101
4 OR 5 PAID EMPLOYEES . . . . .	492	293 599	14 533	3 301	2 296	199	361	126 011	131	167 588
6 OR 7 PAID EMPLOYEES . . . . .	366	255 495	14 750	3 579	2 449	133	287	143 226	79	112 269
8 OR 9 PAID EMPLOYEES . . . . .	280	259 739	15 918	3 808	2 455	69	215	114 817	65	144 922
10 TO 14 PAID EMPLOYEES . . . . .	454	614 772	36 646	8 864	5 477	122	336	240 919	118	373 853
15 TO 19 PAID EMPLOYEES . . . . .	273	414 892	29 908	7 235	4 643	52	210	220 842	63	194 050
20 TO 49 PAID EMPLOYEES . . . . .	470	1 651 771	93 702	22 938	14 289	59	334	652 657	136	999 114
50 TO 99 PAID EMPLOYEES . . . . .	125	884 653	59 735	15 155	8 417	11	77	405 247	48	479 406
100 PAID EMPLOYEES OR MORE . . . . .	49	1 098 235	56 517	14 222	8 354	-	34	378 431	15	719 804
MASSACHUSETTS, TOTAL . . . . .	8 715	13 157 621	759 396	183 646	106 089	2 713	6 646	6 090 421	2 069	7 067 200
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	149	65 912	3 796	227	-	-	124	52 278	25	13 634
1 PAID EMPLOYEE . . . . .	1 272	293 987	7 965	1 919	1 345	892	973	118 838	299	175 149
2 PAID EMPLOYEES . . . . .	1 046	361 944	14 045	2 968	2 160	498	787	166 703	259	195 241
3 PAID EMPLOYEES . . . . .	781	428 777	15 878	3 450	2 394	322	574	148 008	207	280 769
4 OR 5 PAID EMPLOYEES . . . . .	1 156	738 145	35 166	8 123	5 257	319	902	330 192	254	407 953
6 OR 7 PAID EMPLOYEES . . . . .	870	736 189	41 043	9 509	5 802	219	666	332 412	204	403 777
8 OR 9 PAID EMPLOYEES . . . . .	633	682 111	38 770	9 375	5 560	133	497	344 286	136	337 825
10 TO 14 PAID EMPLOYEES . . . . .	991	1 272 000	84 240	20 056	11 922	142	769	690 508	222	581 492
15 TO 19 PAID EMPLOYEES . . . . .	580	1 225 003	71 676	17 018	9 932	86	457	677 481	123	547 522
20 TO 49 PAID EMPLOYEES . . . . .	889	3 497 914	198 688	48 923	27 261	84	668	1 511 628	221	1 986 286
50 TO 99 PAID EMPLOYEES . . . . .	243	2 097 944	118 208	29 543	16 453	10	171	1 032 854	72	1 064 640
100 PAID EMPLOYEES OR MORE . . . . .	105	1 758 145	129 921	32 535	18 003	8	58	685 233	47	1 072 912
MICHIGAN, TOTAL . . . . .	11 436	18 800 085	999 643	242 561	135 908	4 882	7 693	7 428 940	3 743	11 371 145
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	354	145 872	5 933	319	-	9	163	93 681	191	52 191
1 PAID EMPLOYEE . . . . .	1 877	460 020	13 009	3 223	1 963	1 368	1 124	126 995	753	333 025
2 PAID EMPLOYEES . . . . .	1 439	590 709	19 363	4 210	2 980	894	977	202 829	462	387 880
3 PAID EMPLOYEES . . . . .	999	573 974	21 228	4 666	3 126	554	661	204 328	338	369 646
4 OR 5 PAID EMPLOYEES . . . . .	1 575	1 051 109	49 520	11 037	7 225	750	1 091	396 223	484	654 886
6 OR 7 PAID EMPLOYEES . . . . .	1 072	1 134 634	50 223	11 863	7 156	397	735	416 634	337	718 000
8 OR 9 PAID EMPLOYEES . . . . .	775	889 815	48 459	11 470	6 798	260	537	379 069	238	510 746
10 TO 14 PAID EMPLOYEES . . . . .	1 221	1 860 108	109 925	26 053	14 710	308	876	789 559	345	1 070 549
15 TO 19 PAID EMPLOYEES . . . . .	634	1 497 297	81 755	19 704	10 820	136	469	623 871	165	873 426
20 TO 49 PAID EMPLOYEES . . . . .	1 106	4 539 310	248 795	61 441	33 805	199	810	1 888 177	296	2 651 133
50 TO 99 PAID EMPLOYEES . . . . .	272	2 693 938	140 463	35 272	18 772	7	184	1 064 366	88	1 629 572
100 PAID EMPLOYEES OR MORE . . . . .	112	3 363 299	210 970	53 303	28 553	-	66	1 243 208	46	2 120 091

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 8. States: 1967—Continued

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Propri- etors <sup>1</sup> (number)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
MINNESOTA: TOTAL . . . . .	6 901	10 616 816	490 515	117 611	71 174	2 310	3 580	4 676 526	3 321	5 940 290
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	379	72 885	2 638	189	-	20	120	35 406	259	37 479
1 PAID EMPLOYEE . . . . .	1 243	262 106	8 064	1 865	1 287	697	533	72 078	710	190 028
2 PAID EMPLOYEES . . . . .	1 011	434 530	13 135	2 914	2 100	507	440	93 945	571	340 585
3 PAID EMPLOYEES . . . . .	652	327 292	12 627	2 728	2 016	284	315	83 174	337	244 118
4 OR 5 PAID EMPLOYEES . . . . .	972	670 400	27 509	6 135	4 444	327	495	207 147	477	463 253
6 OR 7 PAID EMPLOYEES . . . . .	575	674 881	24 782	5 603	3 825	143	320	244 554	255	430 327
8 OR 9 PAID EMPLOYEES . . . . .	376	444 555	20 777	4 804	3 293	97	233	228 276	143	516 279
10 TO 14 PAID EMPLOYEES . . . . .	592	948 281	47 107	11 283	7 113	110	384	436 294	208	511 987
15 TO 19 PAID EMPLOYEES . . . . .	317	827 671	38 099	9 292	5 431	50	212	378 039	105	449 632
20 TO 49 PAID EMPLOYEES . . . . .	570	2 452 252	123 093	30 503	17 455	65	388	1 114 265	182	1 337 987
50 TO 99 PAID EMPLOYEES . . . . .	141	1 449 035	68 220	16 777	9 769	9	87	581 926	54	867 109
100 PAID EMPLOYEES OR MORE . . . . .	73	2 052 928	104 964	25 518	14 441	1	53	1 201 422	20	851 506
MISSISSIPPI: TOTAL . . . . .	2 623	2 309 335	117 101	27 705	22 400	1 272	1 726	1 255 787	897	1 053 548
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	179	52 496	987	51	-	7	53	12 366	126	40 130
1 PAID EMPLOYEE . . . . .	453	124 463	2 075	563	478	349	291	33 434	162	91 029
2 PAID EMPLOYEES . . . . .	389	149 256	3 423	766	804	272	240	50 950	149	98 306
3 PAID EMPLOYEES . . . . .	288	114 134	3 915	842	876	161	174	36 190	114	77 944
4 OR 5 PAID EMPLOYEES . . . . .	320	211 593	6 848	1 596	1 441	174	207	59 815	113	151 778
6 OR 7 PAID EMPLOYEES . . . . .	244	205 813	8 487	1 995	1 652	118	179	121 394	65	84 419
8 OR 9 PAID EMPLOYEES . . . . .	146	93 656	6 577	1 557	1 273	50	107	50 578	39	43 078
10 TO 14 PAID EMPLOYEES . . . . .	231	244 708	15 155	3 653	2 832	65	171	150 827	60	93 881
15 TO 19 PAID EMPLOYEES . . . . .	118	151 647	10 553	2 522	2 047	33	93	107 981	25	43 666
20 TO 49 PAID EMPLOYEES . . . . .	202	483 766	32 961	7 692	6 048	42	164	313 625	38	170 141
50 TO 99 PAID EMPLOYEES . . . . .	42	329 317	15 917	3 887	2 792	1	38	(D)	4	(D)
100 PAID EMPLOYEES OR MORE . . . . .	11	148 486	10 203	2 581	2 157	-	9	(D)	2	(D)
MISSOURI: TOTAL . . . . .	8 600	15 045 819	696 968	166 817	99 692	3 068	5 240	6 294 752	3 360	8 751 067
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	396	90 052	2 592	81	-	9	143	42 654	253	47 398
1 PAID EMPLOYEE . . . . .	1 524	371 298	9 779	2 382	1 591	913	770	111 791	754	259 507
2 PAID EMPLOYEES . . . . .	1 023	466 791	12 632	2 760	2 136	571	606	108 618	417	358 173
3 PAID EMPLOYEES . . . . .	821	491 267	16 181	3 592	2 553	384	491	126 605	330	364 662
4 OR 5 PAID EMPLOYEES . . . . .	1 090	1 000 012	32 245	7 275	5 003	438	681	281 406	409	718 606
6 OR 7 PAID EMPLOYEES . . . . .	745	869 807	32 570	7 429	4 959	240	462	239 940	283	629 867
8 OR 9 PAID EMPLOYEES . . . . .	532	743 548	28 675	6 665	4 556	157	367	305 244	165	438 304
10 TO 14 PAID EMPLOYEES . . . . .	883	1 602 800	70 851	17 104	10 694	204	611	529 878	272	1 072 922
15 TO 19 PAID EMPLOYEES . . . . .	460	988 094	53 479	13 068	7 913	63	333	428 156	127	559 938
20 TO 49 PAID EMPLOYEES . . . . .	815	4 036 022	180 905	44 469	24 788	75	569	1 921 557	246	2 114 465
50 TO 99 PAID EMPLOYEES . . . . .	199	1 356 633	97 600	23 264	13 669	10	137	588 542	62	768 091
100 PAID EMPLOYEES OR MORE . . . . .	112	3 029 495	159 459	38 728	21 830	4	70	1 610 361	42	1 419 134
MONTANA: TOTAL . . . . .	1 509	1 081 494	53 755	12 863	9 061	384	693	509 250	816	572 244
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	116	22 781	366	-	-	9	16	5 057	100	17 724
1 PAID EMPLOYEE . . . . .	319	73 199	1 958	446	347	131	89	10 008	230	63 191
2 PAID EMPLOYEES . . . . .	254	123 412	3 236	723	554	72	90	19 986	164	103 426
3 PAID EMPLOYEES . . . . .	161	56 065	2 731	636	513	47	80	19 639	81	36 426
4 OR 5 PAID EMPLOYEES . . . . .	207	92 676	5 572	1 248	960	63	102	32 932	105	59 744
6 OR 7 PAID EMPLOYEES . . . . .	135	113 442	5 502	1 290	910	25	82	38 110	53	75 332
8 OR 9 PAID EMPLOYEES . . . . .	73	81 512	3 690	863	624	5	48	50 260	25	31 252
10 TO 14 PAID EMPLOYEES . . . . .	122	135 204	8 460	2 150	1 456	22	95	82 348	27	52 856
15 TO 19 PAID EMPLOYEES . . . . .	46	54 096	4 685	1 188	798	2	38	44 325	8	9 771
20 TO 49 PAID EMPLOYEES . . . . .	61	206 399	10 560	2 562	1 798	7	41	115 777	20	90 622
50 TO 99 PAID EMPLOYEES . . . . .	15	122 708	6 995	1 757	1 101	1	12	90 808	3	31 900
100 PAID EMPLOYEES OR MORE . . . . .	-	-	-	-	-	-	-	-	-	-
NEBRASKA: TOTAL . . . . .	3 158	4 384 587	164 385	39 150	27 943	1 114	1 567	1 558 222	1 591	2 826 365
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	131	39 166	1 068	41	-	7	36	15 282	95	23 884
1 PAID EMPLOYEE . . . . .	605	146 980	3 052	763	634	329	231	26 180	374	120 800
2 PAID EMPLOYEES . . . . .	423	192 975	4 623	1 019	886	212	178	42 583	245	150 392
3 PAID EMPLOYEES . . . . .	328	197 742	5 437	1 148	1 038	173	148	35 849	180	161 893
4 OR 5 PAID EMPLOYEES . . . . .	444	332 511	10 437	2 391	2 021	138	212	83 991	232	248 520
6 OR 7 PAID EMPLOYEES . . . . .	299	341 820	10 794	2 451	1 994	90	159	83 239	140	258 581
8 OR 9 PAID EMPLOYEES . . . . .	197	242 328	9 669	2 228	1 708	47	112	77 105	85	165 223
10 TO 14 PAID EMPLOYEES . . . . .	254	471 163	17 629	4 088	3 033	53	173	168 806	81	302 357
15 TO 19 PAID EMPLOYEES . . . . .	147	315 095	15 582	3 824	2 542	34	104	150 445	43	164 650
20 TO 49 PAID EMPLOYEES . . . . .	257	1 095 504	46 862	11 456	7 777	29	164	436 464	93	659 040
50 TO 99 PAID EMPLOYEES . . . . .	55	598 643	23 417	5 580	3 753	2	37	274 336	18	324 307
100 PAID EMPLOYEES OR MORE . . . . .	18	410 660	15 815	4 161	2 557	-	13	163 942	5	246 718
NEVADA: TOTAL . . . . .	609	461 045	33 755	8 117	4 796	222	445	338 553	164	122 492
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	68	24 251	568	44	-	3	18	4 801	50	19 450
1 PAID EMPLOYEE . . . . .	75	23 424	405	97	81	52	49	4 626	26	18 798
2 PAID EMPLOYEES . . . . .	79	16 664	938	218	170	46	60	10 533	19	6 131
3 PAID EMPLOYEES . . . . .	56	15 521	1 003	235	174	26	45	11 689	11	3 832
4 OR 5 PAID EMPLOYEES . . . . .	64	(0)	(0)	(0)	(0)	(0)	51	17 875	13	(0)
6 OR 7 PAID EMPLOYEES . . . . .	73	55 350	3 404	799	486	22	54	27 436	19	27 914
8 OR 9 PAID EMPLOYEES . . . . .	53	32 690	3 286	810	458	17	43	22 959	10	9 731
10 TO 14 PAID EMPLOYEES . . . . .	55	50 926	4 844	1 209	664	14	50	47 289	5	3 637
15 TO 19 PAID EMPLOYEES . . . . .	32	61 296	3 914	962	523	2	29	(0)	3	(0)
20 TO 49 PAID EMPLOYEES . . . . .	52	141 669	11 743	2 905	1 586	9	45	128 449	7	13 220
50 TO 99 PAID EMPLOYEES . . . . .	1	(0)	(0)	(0)	(0)	(0)	-	-	1	(0)
100 PAID EMPLOYEES OR MORE . . . . .	1	(D)	(0)	(0)	(0)	(D)	1	(0)	-	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 8. States: 1967-Continued

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
NEW HAMPSHIRE, TOTAL	822	689 001	49 058	11 428	7 834	271	618	424 687	204	264 314
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES.	32	14 973	86	-	-	-	12	1 129	20	13 844
1 PAID EMPLOYEE.	129	15 704	684	169	136	92	102	9 403	27	6 301
2 PAID EMPLOYEES.	96	23 159	1 095	252	200	51	72	12 298	24	10 861
3 PAID EMPLOYEES.	73	23 844	1 262	278	231	34	60	14 015	13	9 829
4 OR 5 PAID EMPLOYEES.	97	63 296	2 593	588	435	37	78	21 129	19	42 167
6 OR 7 PAID EMPLOYEES.	79	45 573	3 341	739	525	20	60	28 392	19	17 181
8 OR 9 PAID EMPLOYEES.	78	39 327	3 970	965	667	12	61	27 348	17	11 979
10 TO 14 PAID EMPLOYEES.	107	115 219	8 369	1 953	1 322	14	76	63 351	31	51 868
15 TO 19 PAID EMPLOYEES.	37	50 319	4 077	971	635	3	26	(0)	11	(D)
20 TO 49 PAID EMPLOYEES.	71	153 834	12 055	2 844	1 974	8	54	104 986	17	48 848
50 TO 99 PAID EMPLOYEES.	20	122 653	8 382	2 014	1 336	-	15	96 713	5	25 940
100 PAID EMPLOYEES OR MORE	3	21 100	3 144	655	373	-	2	(0)	1	(0)
NEW JERSEY, TOTAL	10 098	17 931 818	974 043	239 003	136 056	3 824	7 987	8 549 575	2 111	9 382 243
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES.	218	74 328	2 924	59	-	4	162	39 020	56	35 308
1 PAID EMPLOYEE.	1 547	258 305	8 490	2 106	1 624	1 134	1 294	152 951	253	105 354
2 PAID EMPLOYEES.	1 241	422 580	15 551	3 556	2 574	687	1 005	184 904	236	237 676
3 PAID EMPLOYEES.	882	366 581	17 410	3 918	2 760	457	719	206 937	163	159 644
4 OR 5 PAID EMPLOYEES.	1 337	961 176	43 000	9 895	6 199	531	1 060	405 346	277	555 830
6 OR 7 PAID EMPLOYEES.	936	769 196	43 409	10 346	6 250	324	749	386 778	187	382 418
8 OR 9 PAID EMPLOYEES.	657	619 936	40 405	9 783	5 785	163	534	347 161	123	272 775
10 TO 14 PAID EMPLOYEES.	1 064	1 670 652	91 317	22 196	12 994	242	832	802 133	232	868 519
15 TO 19 PAID EMPLOYEES.	650	1 416 014	80 886	19 948	11 201	108	517	712 237	133	703 777
20 TO 49 PAID EMPLOYEES.	1 127	4 657 045	250 237	62 468	34 627	150	845	2 151 418	282	2 505 627
50 TO 99 PAID EMPLOYEES.	299	2 859 186	157 096	39 989	20 832	21	188	998 214	111	1 860 972
100 PAID EMPLOYEES OR MORE	140	3 856 819	223 318	54 739	31 210	3	82	2 162 476	58	1 694 343
NEW MEXICO, TOTAL	1 425	909 732	60 419	14 621	10 921	636	972	520 208	453	389 524
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES.	68	16 347	185	-	-	6	16	1 560	52	14 787
1 PAID EMPLOYEE.	243	36 479	1 266	337	255	176	166	13 424	77	23 055
2 PAID EMPLOYEES.	194	40 909	1 801	433	404	134	130	17 195	64	23 714
3 PAID EMPLOYEES.	133	38 238	1 810	440	411	77	96	20 022	37	18 216
4 OR 5 PAID EMPLOYEES.	240	93 454	5 316	1 307	1 098	103	170	51 273	70	42 181
6 OR 7 PAID EMPLOYEES.	142	86 510	5 501	1 275	945	44	94	48 104	48	38 406
8 OR 9 PAID EMPLOYEES.	94	63 165	4 571	1 093	807	31	72	33 833	22	29 332
10 TO 14 PAID EMPLOYEES.	139	136 664	9 267	2 250	1 675	32	99	77 132	40	59 532
15 TO 19 PAID EMPLOYEES.	73	117 684	7 331	1 843	1 245	16	53	73 820	20	43 864
20 TO 49 PAID EMPLOYEES.	78	145 033	13 843	3 436	2 383	17	59	94 015	19	51 018
50 TO 99 PAID EMPLOYEES.	16	89 631	5 261	1 273	968	-	13	(0)	3	(D)
100 PAID EMPLOYEES OR MORE	5	45 618	4 267	934	730	-	4	(0)	1	(0)
NEW YORK, TOTAL	39 205	77 957 496	3 509 951	854 916	460 373	13 750	31 180	37 044 707	8 025	40 912 789
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES.	891	326 132	15 864	557	-	6	693	213 611	198	112 521
1 PAID EMPLOYEE.	6 731	1 416 915	39 980	11 728	6 981	4 341	5 556	755 331	1 175	661 584
2 PAID EMPLOYEES.	5 297	1 925 760	71 748	18 630	10 986	2 536	4 228	959 800	1 069	965 960
3 PAID EMPLOYEES.	3 791	2 076 230	84 180	18 527	11 775	1 604	3 035	1 111 026	756	965 204
4 OR 5 PAID EMPLOYEES.	5 507	4 492 775	181 593	42 023	25 235	1 926	4 455	2 169 958	1 052	2 322 817
6 OR 7 PAID EMPLOYEES.	3 643	3 737 985	181 758	42 725	24 258	978	2 902	1 941 140	741	1 796 845
8 OR 9 PAID EMPLOYEES.	2 569	3 272 690	166 277	39 643	22 272	654	2 073	1 841 616	496	1 431 074
10 TO 14 PAID EMPLOYEES.	3 873	7 284 808	356 798	85 381	46 694	817	3 059	3 926 340	814	3 358 468
15 TO 19 PAID EMPLOYEES.	2 048	5 184 998	266 351	65 065	35 366	1 662	2 827 896	386	2 357 102	
20 TO 49 PAID EMPLOYEES.	3 412	15 448 499	776 316	191 157	102 871	438	2 582	7 961 992	830	7 486 507
50 TO 99 PAID EMPLOYEES.	966	11 781 694	509 808	125 603	67 637	76	659	5 403 182	307	6 378 512
100 PAID EMPLOYEES OR MORE	477	21 009 010	859 278	213 877	106 298	8	276	7 932 815	201	13 076 195
NORTH CAROLINA, TOTAL	7 010	9 530 398	460 991	109 972	76 625	2 842	4 461	3 599 076	2 549	5 931 322
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES.	293	171 510	2 709	143	-	9	118	35 123	175	136 387
1 PAID EMPLOYEE.	933	237 437	5 801	1 366	976	742	649	88 999	284	148 438
2 PAID EMPLOYEES.	793	332 351	9 505	2 102	1 646	468	468	90 041	325	242 310
3 PAID EMPLOYEES.	639	418 204	12 143	2 451	1 977	378	404	92 422	235	325 782
4 OR 5 PAID EMPLOYEES.	936	697 579	23 604	5 440	4 259	440	566	210 079	370	487 500
6 OR 7 PAID EMPLOYEES.	717	683 701	28 746	6 680	4 753	243	438	192 741	279	490 960
8 OR 9 PAID EMPLOYEES.	470	508 407	22 845	5 455	4 096	155	296	167 296	174	341 111
10 TO 14 PAID EMPLOYEES.	821	1 167 611	60 789	14 101	9 805	205	553	490 368	268	677 243
15 TO 19 PAID EMPLOYEES.	478	825 788	51 060	12 118	8 324	80	330	415 499	148	410 289
20 TO 49 PAID EMPLOYEES.	721	2 093 277	127 292	31 420	21 527	110	505	936 404	216	1 156 873
50 TO 99 PAID EMPLOYEES.	159	1 525 485	67 136	16 771	10 994	10	100	468 023	59	1 057 462
100 PAID EMPLOYEES OR MORE	50	869 048	49 361	11 925	8 268	2	34	412 081	16	456 967
NORTH DAKOTA, TOTAL	1 995	1 491 655	61 103	14 138	10 681	457	561	476 021	1 434	1 015 634
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES.	141	19 020	158	36	-	8	7	1 119	134	17 901
1 PAID EMPLOYEE.	520	87 968	3 432	700	533	131	77	8 538	443	79 430
2 PAID EMPLOYEES.	408	174 020	4 328	917	836	106	77	20 615	331	153 405
3 PAID EMPLOYEES.	227	127 462	3 424	702	699	68	61	23 882	166	103 580
4 OR 5 PAID EMPLOYEES.	230	142 889	4 974	1 126	1 050	57	85	30 617	145	112 272
6 OR 7 PAID EMPLOYEES.	112	100 160	4 240	933	736	24	44	25 827	68	74 333
8 OR 9 PAID EMPLOYEES.	103	103 991	4 930	1 161	890	22	46	28 553	57	75 438
10 TO 14 PAID EMPLOYEES.	93	125 582	6 030	1 390	1 087	18	62	67 977	31	57 605
15 TO 19 PAID EMPLOYEES.	55	140 727	6 006	1 363	979	11	36	44 352	19	96 375
20 TO 49 PAID EMPLOYEES.	85	229 259	14 714	3 583	2 500	12	52	99 376	33	129 883
50 TO 99 PAID EMPLOYEES.	20	(0)	(D)	(0)	(D)	-	13	(0)	7	115 412
100 PAID EMPLOYEES OR MORE	1	(0)	(0)	(0)	(0)	(0)	1	(0)	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 8. States: 1967—Continued

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Propri- etors <sup>1</sup> (number)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
OHIO, TOTAL . . . . .	14 497	23 706 362	1 248 374	304 618	176 511	4 822	9 566	9 215 281	4 931	14 491 081
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	595	181 046	4 407	319	-	11	191	45 023	404	136 023
1 PAID EMPLOYEE . . . . .	2 094	484 815	12 866	3 140	2 191	1 510	1 374	140 129	720	344 686
2 PAID EMPLOYEES . . . . .	1 678	718 233	23 185	4 915	3 498	882	1 042	198 525	636	519 708
3 PAID EMPLOYEES . . . . .	1 179	677 772	24 521	5 346	3 687	568	756	167 607	423	510 165
4 OR 5 PAID EMPLOYEES . . . . .	1 931	1 378 430	59 394	13 872	8 841	667	1 291	440 105	640	938 325
6 OR 7 PAID EMPLOYEES . . . . .	1 324	1 279 072	60 659	14 428	8 909	376	894	457 409	430	821 663
8 OR 9 PAID EMPLOYEES . . . . .	1 011	1 254 737	60 966	14 270	8 833	237	695	430 210	316	824 527
10 TO 14 PAID EMPLOYEES . . . . .	1 616	2 607 288	137 115	32 432	19 257	282	1 147	997 929	469	1 609 359
15 TO 19 PAID EMPLOYEES . . . . .	942	1 971 564	116 009	28 197	16 299	125	674	804 041	268	1 167 523
20 TO 49 PAID EMPLOYEES . . . . .	1 595	6 549 736	336 649	84 394	48 144	153	1 151	2 667 757	444	3 881 979
50 TO 99 PAID EMPLOYEES . . . . .	372	3 056 565	179 567	44 793	25 384	10	251	1 266 941	121	1 789 624
100 PAID EMPLOYEES OR MORE . . . . .	160	3 547 104	233 036	58 512	31 468	1	100	1 599 605	60	1 947 499
OKLAHOMA, TOTAL . . . . .	4 175	4 262 989	213 905	52 154	36 886	1 899	2 714	1 987 986	1 461	2 275 003
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	248	46 795	1 020	-	-	6	73	8 110	175	38 685
1 PAID EMPLOYEE . . . . .	793	169 300	3 889	1 049	832	563	470	57 231	323	112 069
2 PAID EMPLOYEES . . . . .	556	185 687	5 998	1 350	1 160	346	344	54 589	212	131 098
3 PAID EMPLOYEES . . . . .	435	203 554	6 956	1 577	1 353	245	298	65 065	137	138 489
4 OR 5 PAID EMPLOYEES . . . . .	566	330 901	14 222	3 358	2 616	265	382	133 314	184	197 587
6 OR 7 PAID EMPLOYEES . . . . .	367	349 898	13 069	3 047	2 434	175	257	122 585	110	227 313
8 OR 9 PAID EMPLOYEES . . . . .	260	244 766	12 754	2 952	2 227	81	184	113 278	76	131 488
10 TO 14 PAID EMPLOYEES . . . . .	338	392 146	23 109	5 590	4 039	110	257	185 463	81	206 683
15 TO 19 PAID EMPLOYEES . . . . .	202	325 756	20 778	5 013	3 503	47	153	197 776	49	127 980
20 TO 49 PAID EMPLOYEES . . . . .	313	1 107 670	56 183	13 949	9 465	57	221	398 029	92	709 641
50 TO 99 PAID EMPLOYEES . . . . .	68	432 385	28 475	7 487	4 721	4	54	374 388	14	57 997
100 PAID EMPLOYEES OR MORE . . . . .	29	474 131	27 452	6 782	4 536	-	21	278 158	8	195 973
OREGON, TOTAL . . . . .	3 855	5 873 001	283 890	68 498	41 710	1 516	2 544	3 169 989	1 311	2 703 012
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	267	76 401	1 319	122	-	5	60	11 127	207	65 274
1 PAID EMPLOYEE . . . . .	561	136 782	3 309	796	592	434	344	42 118	217	94 664
2 PAID EMPLOYEES . . . . .	456	160 585	5 741	1 267	952	267	279	58 013	177	102 572
3 PAID EMPLOYEES . . . . .	372	206 281	6 972	1 581	1 152	191	258	106 758	114	99 523
4 OR 5 PAID EMPLOYEES . . . . .	532	356 884	15 758	3 564	2 426	238	383	207 365	149	149 519
6 OR 7 PAID EMPLOYEES . . . . .	341	300 378	15 060	3 506	2 319	130	258	174 900	83	125 478
8 OR 9 PAID EMPLOYEES . . . . .	247	353 714	14 364	3 415	2 146	66	189	239 959	58	113 755
10 TO 14 PAID EMPLOYEES . . . . .	372	574 777	31 432	7 489	4 405	86	276	344 993	96	229 784
15 TO 19 PAID EMPLOYEES . . . . .	204	514 245	24 367	5 830	3 455	37	148	356 306	56	157 939
20 TO 49 PAID EMPLOYEES . . . . .	374	1 682 824	78 166	19 481	11 360	47	261	901 630	113	781 194
50 TO 99 PAID EMPLOYEES . . . . .	92	726 230	42 163	10 004	6 234	11	64	399 219	28	327 011
100 PAID EMPLOYEES OR MORE . . . . .	37	783 900	45 239	11 443	6 669	4	24	327 601	13	456 299
PENNSYLVANIA, TOTAL . . . . .	16 370	23 479 871	1 311 054	320 890	198 176	8 466	12 134	9 793 697	4 236	13 686 174
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	299	105 586	2 731	46	-	8	186	24 903	113	80 683
1 PAID EMPLOYEE . . . . .	2 495	494 076	13 388	3 414	2 615	2 243	1 928	216 000	567	278 076
2 PAID EMPLOYEES . . . . .	2 063	699 422	23 362	5 152	4 278	1 536	1 575	300 987	488	398 435
3 PAID EMPLOYEES . . . . .	1 503	750 888	26 880	5 981	4 647	1 026	1 118	249 446	385	501 442
4 OR 5 PAID EMPLOYEES . . . . .	2 231	1 347 177	61 889	14 358	10 203	1 296	1 671	574 309	560	772 868
6 OR 7 PAID EMPLOYEES . . . . .	1 598	1 338 235	66 824	15 645	10 632	734	1 204	575 601	394	762 634
8 OR 9 PAID EMPLOYEES . . . . .	1 141	1 231 928	63 243	14 961	9 933	469	845	534 842	296	697 086
10 TO 14 PAID EMPLOYEES . . . . .	1 770	2 470 867	137 456	33 351	21 383	571	1 338	1 094 502	432	1 376 365
15 TO 19 PAID EMPLOYEES . . . . .	998	1 790 941	115 227	28 844	17 249	268	710	843 694	288	947 247
20 TO 49 PAID EMPLOYEES . . . . .	1 668	5 973 665	340 159	83 948	50 096	270	1 170	2 416 164	498	3 557 501
50 TO 99 PAID EMPLOYEES . . . . .	409	3 075 794	190 019	47 057	27 972	40	272	1 136 019	137	1 939 775
100 PAID EMPLOYEES OR MORE . . . . .	195	4 201 292	269 876	68 133	39 168	5	117	1 827 230	78	2 374 062
RHODE ISLAND, TOTAL . . . . .	1 465	1 475 235	102 971	24 788	16 349	521	1 230	917 526	235	557 709
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	22	5 954	251	-	-	-	19	(D)	3	(D)
1 PAID EMPLOYEE . . . . .	229	34 922	1 180	311	240	152	198	19 338	31	15 584
2 PAID EMPLOYEES . . . . .	169	43 674	1 952	435	350	84	143	22 020	26	21 654
3 PAID EMPLOYEES . . . . .	145	44 421	2 390	557	444	70	123	27 185	22	17 236
4 OR 5 PAID EMPLOYEES . . . . .	219	106 385	5 692	1 345	991	74	193	62 942	26	43 443
6 OR 7 PAID EMPLOYEES . . . . .	135	66 161	5 747	1 142	899	50	112	45 629	23	20 532
8 OR 9 PAID EMPLOYEES . . . . .	107	95 705	5 192	1 266	912	26	90	47 801	17	47 904
10 TO 14 PAID EMPLOYEES . . . . .	147	177 130	11 334	2 747	1 769	25	122	95 134	25	81 996
15 TO 19 PAID EMPLOYEES . . . . .	90	172 130	10 037	2 398	1 553	12	70	120 351	20	51 779
20 TO 49 PAID EMPLOYEES . . . . .	155	373 762	31 094	7 812	4 572	22	126	261 662	29	112 100
50 TO 99 PAID EMPLOYEES . . . . .	36	249 078	16 453	4 354	2 653	4	26	156 173	10	92 905
100 PAID EMPLOYEES OR MORE . . . . .	11	105 913	11 649	2 421	1 966	2	8	(D)	3	(D)
SOUTH CAROLINA, TOTAL . . . . .	2 918	2 745 235	158 220	37 575	28 012	1 260	1 965	1 518 693	953	1 226 542
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	141	52 917	1 033	71	-	-	53	11 368	88	41 549
1 PAID EMPLOYEE . . . . .	369	70 542	1 777	467	394	309	265	32 479	104	38 063
2 PAID EMPLOYEES . . . . .	348	127 615	3 662	869	734	218	227	44 534	121	83 081
3 PAID EMPLOYEES . . . . .	301	157 205	5 119	1 082	936	175	210	56 030	91	101 175
4 OR 5 PAID EMPLOYEES . . . . .	389	173 245	9 081	2 125	1 803	180	249	79 575	140	93 670
6 OR 7 PAID EMPLOYEES . . . . .	333	219 614	11 788	2 752	2 190	139	219	99 098	114	120 516
8 OR 9 PAID EMPLOYEES . . . . .	190	153 061	8 922	2 096	1 645	56	127	73 099	63	79 962
10 TO 14 PAID EMPLOYEES . . . . .	319	330 544	21 705	5 143	3 910	89	226	171 526	93	159 018
15 TO 19 PAID EMPLOYEES . . . . .	185	330 070	18 649	4 428	3 170	31	139	182 097	46	147 973
20 TO 49 PAID EMPLOYEES . . . . .	280	755 918	45 947	11 143	7 971	54	203	487 992	77	267 926
50 TO 99 PAID EMPLOYEES . . . . .	50	226 456	19 042	4 656	3 464	9	42	192 615	8	33 841
100 PAID EMPLOYEES OR MORE . . . . .	13	148 048	11 495	2 743	1 795	-	5	88 280	8	59 768

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 8. States: 1967-Continued

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
<b>SOUTH DAKOTA, TOTAL</b> . . . . .	1 688	1 250 823	50 865	12 019	9 622	546	564	323 646	1 124	927 177
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	75	21 202	607	-	-	1	24	12 693	51	8 509
1 PAID EMPLOYEE. . . . .	487	99 918	3 569	871	511	172	90	7 935	397	91 983
2 PAID EMPLOYEES. . . . .	268	89 695	2 740	579	564	114	71	13 848	197	75 847
3 PAID EMPLOYEES. . . . .	162	71 691	2 353	473	510	66	51	11 906	111	59 785
4 OR 5 PAID EMPLOYEES. . . . .	233	121 544	5 076	1 125	1 057	68	79	27 172	154	94 372
6 OR 7 PAID EMPLOYEES. . . . .	124	98 194	4 429	1 051	826	30	50	19 256	74	78 938
8 OR 9 PAID EMPLOYEES. . . . .	81	92 189	3 603	834	699	36	45	21 737	36	70 452
10 TO 14 PAID EMPLOYEES. . . . .	118	210 581	7 429	1 814	1 404	34	67	46 991	51	163 590
15 TO 19 PAID EMPLOYEES. . . . .	52	102 237	4 870	1 270	932	11	32	33 209	20	69 028
20 TO 49 PAID EMPLOYEES. . . . .	76	239 644	11 648	2 857	2 263	13	48	90 226	28	149 418
50 TO 99 PAID EMPLOYEES. . . . .	12	103 928	4 541	1 145	856	1	7	38 673	5	65 255
100 PAID EMPLOYEES OR MORE. . . . .	-	-	-	-	-	-	-	-	-	-
<b>TENNESSEE, TOTAL</b> . . . . .	5 381	8 628 159	407 477	99 242	66 758	2 748	3 670	4 370 817	1 711	4 257 342
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	209	138 717	2 664	64	-	1	94	26 837	115	111 880
1 PAID EMPLOYEE. . . . .	732	209 586	4 037	1 040	778	685	497	62 985	235	146 601
2 PAID EMPLOYEES. . . . .	684	316 955	7 376	1 585	1 442	521	447	96 754	237	220 201
3 PAID EMPLOYEES. . . . .	549	320 890	8 911	1 945	1 716	393	334	89 216	215	231 674
4 OR 5 PAID EMPLOYEES. . . . .	704	512 799	18 493	4 245	3 246	365	490	225 073	214	287 726
6 OR 7 PAID EMPLOYEES. . . . .	463	415 982	17 817	4 134	3 117	226	326	167 298	137	248 684
8 OR 9 PAID EMPLOYEES. . . . .	336	317 835	16 853	3 963	2 902	146	247	146 284	89	171 551
10 TO 14 PAID EMPLOYEES. . . . .	567	716 089	40 483	9 815	6 861	184	400	362 678	167	353 411
15 TO 19 PAID EMPLOYEES. . . . .	324	629 495	34 518	8 391	5 606	92	241	330 637	83	298 858
20 TO 49 PAID EMPLOYEES. . . . .	606	2 087 294	113 523	28 249	18 517	130	445	1 010 386	161	1 076 908
50 TO 99 PAID EMPLOYEES. . . . .	133	1 124 575	57 853	14 525	9 142	4	95	735 597	38	388 978
100 PAID EMPLOYEES OR MORE. . . . .	74	1 837 942	84 949	21 286	13 431	1	54	1 117 072	20	720 870
<b>TEXAS, TOTAL</b> . . . . .	19 136	23 910 334	1 225 719	295 796	199 679	8 596	13 152	11 942 060	5 984	11 968 274
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	1 107	374 162	11 109	580	-	29	416	129 035	691	245 127
1 PAID EMPLOYEE. . . . .	3 236	680 763	16 465	4 263	3 394	2 505	2 205	242 266	1 031	438 497
2 PAID EMPLOYEES. . . . .	2 551	880 182	27 639	6 176	5 276	1 644	1 686	321 945	865	558 237
3 PAID EMPLOYEES. . . . .	1 821	836 880	31 718	6 973	5 272	1 065	1 257	375 174	564	461 706
4 OR 5 PAID EMPLOYEES. . . . .	2 485	1 516 529	65 581	14 988	11 343	1 176	1 786	677 863	699	838 666
6 OR 7 PAID EMPLOYEES. . . . .	1 622	1 524 872	65 587	15 090	10 805	617	1 158	680 359	464	844 513
8 OR 9 PAID EMPLOYEES. . . . .	1 147	1 258 790	60 030	14 220	9 974	433	842	553 755	305	705 035
10 TO 14 PAID EMPLOYEES. . . . .	1 808	2 444 524	132 151	31 867	21 880	532	1 322	1 195 432	486	1 249 092
15 TO 19 PAID EMPLOYEES. . . . .	1 014	1 964 791	107 282	26 173	17 520	259	767	1 067 216	247	897 575
20 TO 49 PAID EMPLOYEES. . . . .	1 734	6 259 548	322 517	78 955	51 928	275	1 281	3 205 261	453	3 054 287
50 TO 99 PAID EMPLOYEES. . . . .	423	2 952 740	181 643	45 040	28 986	41	301	1 489 702	122	1 463 038
100 PAID EMPLOYEES OR MORE. . . . .	188	3 216 553	203 997	51 471	32 846	20	131	2 004 052	57	1 212 501
<b>UTAH, TOTAL</b> . . . . .	1 635	1 661 133	103 250	25 288	16 975	646	1 107	843 434	528	817 699
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	76	16 137	327	54	-	2	29	4 985	47	11 152
1 PAID EMPLOYEE. . . . .	260	45 436	1 357	335	269	200	161	16 376	99	29 060
2 PAID EMPLOYEES. . . . .	215	66 638	2 399	556	444	122	132	21 287	83	45 351
3 PAID EMPLOYEES. . . . .	138	41 828	2 352	560	432	74	102	21 482	36	20 346
4 OR 5 PAID EMPLOYEES. . . . .	209	98 056	5 214	1 161	929	95	141	42 440	68	55 616
6 OR 7 PAID EMPLOYEES. . . . .	158	99 866	5 840	1 401	1 044	54	122	59 626	36	40 240
8 OR 9 PAID EMPLOYEES. . . . .	96	81 819	5 371	1 300	834	26	70	36 274	26	45 545
10 TO 14 PAID EMPLOYEES. . . . .	181	210 046	12 776	3 034	2 126	38	132	95 463	49	114 583
15 TO 19 PAID EMPLOYEES. . . . .	90	119 470	10 021	2 456	1 557	11	67	76 794	23	42 676
20 TO 49 PAID EMPLOYEES. . . . .	169	546 439	32 432	7 940	5 076	22	116	236 762	53	309 677
50 TO 99 PAID EMPLOYEES. . . . .	33	163 310	12 333	3 178	2 221	2	28	(0)	5	(0)
100 PAID EMPLOYEES OR MORE. . . . .	10	172 088	12 828	3 313	2 043	-	7	(0)	3	(0)
<b>VERMONT, TOTAL</b> . . . . .	513	382 399	27 500	6 598	4 912	193	345	224 043	168	158 356
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	23	8 952	59	-	-	-	7	637	16	8 315
1 PAID EMPLOYEE. . . . .	65	6 463	282	81	68	46	49	3 886	16	2 577
2 PAID EMPLOYEES. . . . .	59	26 829	632	129	124	33	33	5 512	26	21 317
3 PAID EMPLOYEES. . . . .	57	19 264	905	217	174	25	36	7 161	21	12 103
4 OR 5 PAID EMPLOYEES. . . . .	65	26 872	1 651	356	296	29	47	15 495	18	11 377
6 OR 7 PAID EMPLOYEES. . . . .	61	37 679	2 054	482	398	15	38	13 834	23	23 845
8 OR 9 PAID EMPLOYEES. . . . .	36	20 919	1 669	381	303	12	27	14 369	9	6 550
10 TO 14 PAID EMPLOYEES. . . . .	59	58 847	4 273	1 057	703	15	43	34 750	16	24 097
15 TO 19 PAID EMPLOYEES. . . . .	34	42 921	3 210	754	579	7	22	20 113	12	22 808
20 TO 49 PAID EMPLOYEES. . . . .	46	81 291	8 435	2 052	1 402	11	35	55 924	11	25 367
50 TO 99 PAID EMPLOYEES. . . . .	4	12 112	1 215	317	249	-	4	12 112	-	-
100 PAID EMPLOYEES OR MORE. . . . .	4	40 250	3 115	772	616	-	4	40 250	-	-
<b>VIRGINIA, TOTAL</b> . . . . .	4 577	6 162 254	339 005	81 687	56 664	1 571	3 073	2 560 249	1 504	3 602 005
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES. . . . .	244	89 926	800	-	-	-	65	7 048	179	82 878
1 PAID EMPLOYEE. . . . .	584	137 530	2 994	784	610	437	405	47 326	179	90 204
2 PAID EMPLOYEES. . . . .	459	141 170	5 339	1 195	956	252	290	38 859	169	102 311
3 PAID EMPLOYEES. . . . .	416	193 709	7 618	1 695	1 293	202	260	63 773	156	129 936
4 OR 5 PAID EMPLOYEES. . . . .	547	292 826	14 030	3 339	2 529	218	391	113 339	156	179 487
6 OR 7 PAID EMPLOYEES. . . . .	412	241 660	15 122	3 513	2 772	124	290	104 056	122	137 604
8 OR 9 PAID EMPLOYEES. . . . .	355	448 636	17 904	4 307	3 034	80	248	115 966	107	332 670
10 TO 14 PAID EMPLOYEES. . . . .	519	636 640	36 011	8 543	6 272	126	359	238 581	156	398 059
15 TO 19 PAID EMPLOYEES. . . . .	336	537 732	34 173	8 313	5 771	55	255	254 877	81	282 855
20 TO 49 PAID EMPLOYEES. . . . .	536	1 629 999	96 829	24 030	16 084	65	397	698 864	139	931 135
50 TO 99 PAID EMPLOYEES. . . . .	126	895 290	52 722	13 325	8 655	12	87	531 241	39	364 049
100 PAID EMPLOYEES OR MORE. . . . .	47	917 136	55 463	12 643	8 688	-	26	346 319	21	570 817

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 8. States: 1967-Continued

State and employment size of establishment	Total						Merchant wholesalers		Other types of operation	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Propri- etors <sup>1</sup>	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
WASHINGTON, TOTAL . . . . .	5 512	6 696 631	398 746	94 659	56 432	1 865	3 465	3 243 689	2 047	3 452 942
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	368	96 780	1 324	35	-	7	69	10 237	299	86 543
1 PAID EMPLOYEE . . . . .	879	208 659	5 103	2 266	919	579	534	74 169	345	134 490
2 PAID EMPLOYEES . . . . .	646	242 075	8 140	1 851	1 352	324	378	79 822	268	162 253
3 PAID EMPLOYEES . . . . .	511	236 803	10 279	2 298	1 575	229	341	104 489	170	132 314
4 OR 5 PAID EMPLOYEES . . . . .	764	481 521	23 890	5 455	3 478	284	523	204 431	241	277 090
6 OR 7 PAID EMPLOYEES . . . . .	504	403 632	24 023	5 492	3 368	138	347	200 290	157	203 342
8 OR 9 PAID EMPLOYEES . . . . .	331	367 394	20 733	4 684	2 897	99	230	170 078	101	197 316
10 TO 14 PAID EMPLOYEES . . . . .	532	692 779	45 434	10 577	6 384	116	372	365 345	160	327 434
15 TO 19 PAID EMPLOYEES . . . . .	308	589 346	38 520	9 174	5 445	38	215	278 116	93	311 230
20 TO 49 PAID EMPLOYEES . . . . .	514	1 874 542	113 206	27 407	15 690	51	357	899 133	157	975 409
50 TO 99 PAID EMPLOYEES . . . . .	116	820 041	58 196	14 121	8 286	-	74	384 033	42	436 008
100 PAID EMPLOYEES OR MORE . . . . .	39	683 059	49 898	11 299	7 038	-	25	473 546	14	209 513
WEST VIRGINIA, TOTAL . . . . .	2 001	1 690 765	120 449	28 839	20 655	728	1 500	969 404	501	721 361
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	82	30 907	267	-	-	-	32	3 299	50	27 608
1 PAID EMPLOYEE . . . . .	266	36 739	1 268	324	278	199	207	17 536	59	19 203
2 PAID EMPLOYEES . . . . .	242	57 288	2 318	539	502	142	186	22 695	56	34 593
3 PAID EMPLOYEES . . . . .	180	62 016	2 940	662	555	90	135	27 841	45	34 175
4 OR 5 PAID EMPLOYEES . . . . .	253	103 771	6 186	1 438	1 156	100	190	45 633	63	58 138
6 OR 7 PAID EMPLOYEES . . . . .	193	148 915	7 516	1 755	1 277	48	136	56 987	57	91 928
8 OR 9 PAID EMPLOYEES . . . . .	138	81 506	6 303	1 497	1 183	45	104	46 023	34	35 483
10 TO 14 PAID EMPLOYEES . . . . .	261	255 458	16 695	3 997	3 069	44	210	139 053	51	116 405
15 TO 19 PAID EMPLOYEES . . . . .	135	146 322	12 630	3 099	2 276	42	107	97 711	28	48 611
20 TO 49 PAID EMPLOYEES . . . . .	201	502 055	37 147	9 015	6 073	16	151	298 213	50	203 842
50 TO 99 PAID EMPLOYEES . . . . .	40	196 533	16 317	4 043	2 724	2	34	(D)	6	(D)
100 PAID EMPLOYEES OR MORE . . . . .	10	69 255	10 862	2 470	1 562	-	8	(D)	2	(D)
WISCONSIN, TOTAL . . . . .	6 626	7 299 640	422 662	102 033	63 141	2 264	4 097	3 497 186	2 529	3 802 454
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	362	74 996	1 815	266	-	17	108	23 235	254	51 761
1 PAID EMPLOYEE . . . . .	1 361	259 735	8 771	2 116	1 404	788	678	67 315	683	192 420
2 PAID EMPLOYEES . . . . .	828	263 719	9 529	2 123	1 736	420	511	88 932	317	174 787
3 PAID EMPLOYEES . . . . .	633	279 231	11 866	2 615	1 953	309	385	103 623	248	175 608
4 OR 5 PAID EMPLOYEES . . . . .	790	449 563	22 278	5 185	3 638	278	510	175 364	280	274 199
6 OR 7 PAID EMPLOYEES . . . . .	548	376 134	23 005	5 422	3 639	154	385	170 223	163	205 911
8 OR 9 PAID EMPLOYEES . . . . .	393	446 576	22 489	5 379	3 469	94	274	146 101	119	300 475
10 TO 14 PAID EMPLOYEES . . . . .	641	737 023	49 300	11 600	7 593	108	457	366 037	184	370 986
15 TO 19 PAID EMPLOYEES . . . . .	368	737 701	44 393	10 755	6 316	47	270	367 504	98	370 197
20 TO 49 PAID EMPLOYEES . . . . .	539	1 803 241	109 878	26 845	16 029	40	405	957 424	134	845 817
50 TO 99 PAID EMPLOYEES . . . . .	119	1 074 031	55 894	13 817	8 078	8	86	522 233	33	551 798
100 PAID EMPLOYEES OR MORE . . . . .	44	797 690	63 444	15 910	9 286	1	28	509 195	16	288 495
WYOMING, TOTAL . . . . .	626	287 774	16 840	4 094	3 192	232	359	156 101	267	131 673
ESTABLISHMENTS WITH--										
NO PAID EMPLOYEES . . . . .	53	9 018	77	-	-	3	6	1 519	47	7 499
1 PAID EMPLOYEE . . . . .	135	23 237	798	197	146	74	64	8 833	71	14 404
2 PAID EMPLOYEES . . . . .	95	27 634	1 040	246	192	53	61	14 875	34	12 759
3 PAID EMPLOYEES . . . . .	64	18 696	1 054	236	204	30	39	9 826	25	8 870
4 OR 5 PAID EMPLOYEES . . . . .	88	(D)	(D)	(D)	(D)	(D)	61	(D)	27	(D)
6 OR 7 PAID EMPLOYEES . . . . .	75	37 464	2 447	589	500	22	46	20 944	29	16 520
8 OR 9 PAID EMPLOYEES . . . . .	31	18 204	1 513	380	285	7	22	13 842	9	4 362
10 TO 14 PAID EMPLOYEES . . . . .	45	39 950	2 874	725	551	12	35	28 244	10	11 706
15 TO 19 PAID EMPLOYEES . . . . .	22	17 518	1 913	484	361	2	15	9 441	7	8 077
20 TO 49 PAID EMPLOYEES . . . . .	17	56 048	2 625	651	471	5	10	25 600	7	30 448
50 TO 99 PAID EMPLOYEES . . . . .	1	(D)	(D)	(D)	(D)	(D)	-	-	1	(D)
100 PAID EMPLOYEES OR MORE . . . . .	-	(D)	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 9. United States, by SMSA Size and Type of Operation: 1967

SIC code	Kind of business and type of operation	United States, total		Standard metropolitan statistical areas with--								Remainder of United States	
		Estab- lish- ments (number)	Sales (\$1,000)	1,000,000 inhabitants or more		500,000 to 999,000 inhabitants		100,000 to 499,000 inhabitants		Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)
				Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)				
50	WHOLESALE TRADE, TOTAL . . . . .	311 464	459 475 967	127 124	268 961 009	39 476	60 675 953	59 412	72 691 190	85 452	57 147 815		
	TYPE OF OPERATION												
	MERCHANT WHOLESALERS . . . . .	212 993	206 055 065	93 116	110 158 261	28 672	29 700 357	43 310	38 255 804	47 895	27 940 643		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	30 679	157 096 541	15 933	113 192 114	5 132	20 348 756	6 604	18 948 204	3 010	4 607 467		
	PETROLEUM BULK PLANTS, TERMINALS . . . . .	30 229	24 821 828	2 193	7 389 067	1 625	3 471 970	4 270	5 162 557	22 141	8 798 234		
	MERCHANDISE AGENTS, BROKERS . . . . .	26 462	61 347 022	15 300	37 763 072	3 536	6 612 269	3 932	8 958 765	3 694	8 012 916		
	ASSEMBLERS OF FARM PRODUCTS . . . . .	11 101	10 155 511	582	458 495	511	542 601	1 296	1 365 860	8 712	7 788 555		
	KIND OF BUSINESS BY TYPE												
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:												
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	4 783	31 329 583	1 665	21 257 681	711	4 633 230	1 127	4 539 439	1 280	899 233		
	MERCHANT WHOLESALERS . . . . .	3 858	5 345 308	1 217	2 854 172	537	844 964	889	955 694	1 215	690 478		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	724	25 268 153	373	17 973 639	140	3 680 757	182	3 464 404	29	149 353		
	MERCHANDISE AGENTS, BROKERS . . . . .	201	716 122	75	429 870	34	107 509	56	119 341	36	59 402		
5013	AUTOMOTIVE EQUIPMENT . . . . .	23 317	11 614 177	7 431	6 184 798	3 153	1 682 178	4 992	2 090 537	7 741	1 656 664		
	MERCHANT WHOLESALERS . . . . .	21 855	7 389 163	6 548	3 093 311	2 911	1 140 917	4 751	1 606 567	7 645	1 548 368		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	774	3 119 302	396	2 143 479	171	476 354	165	434 321	42	65 148		
	MERCHANDISE AGENTS, BROKERS . . . . .	688	1 105 712	487	948 008	71	64 907	76	49 649	54	43 148		
5014	TIRES AND TUBES . . . . .	3 114	3 178 398	1 069	1 734 536	476	590 933	739	519 832	830	333 097		
	MERCHANT WHOLESALERS . . . . .	2 800	1 358 955	911	586 368	403	206 174	678	280 960	808	285 453		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	279	1 778 057	147	1 137 352	69	(D)	54	232 119	9	(D)		
	MERCHANDISE AGENTS, BROKERS . . . . .	35	41 386	11	10 816	4	(D)	7	6 753	13	(D)		
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:												
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3 760	9 233 568	2 050	6 182 928	577	1 211 138	711	1 344 933	422	494 569		
	MERCHANT WHOLESALERS . . . . .	3 053	4 747 608	1 544	2 435 769	463	782 874	659	1 144 173	387	384 792		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	487	3 981 698	347	3 321 556	87	394 006	33	162 729	20	103 407		
	MERCHANDISE AGENTS, BROKERS . . . . .	220	504 262	159	425 603	27	34 258	19	38 031	15	6 370		
5028	PAINTS AND VARNISHES . . . . .	2 377	1 494 426	1 004	1 078 563	409	175 068	647	184 820	317	55 975		
	MERCHANT WHOLESALERS . . . . .	1 268	424 084	611	254 564	212	61 703	324	84 250	121	23 567		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 008	970 546	324	743 777	184	102 520	309	93 464	191	30 785		
	MERCHANDISE AGENTS, BROKERS . . . . .	101	99 796	69	80 222	13	10 845	14	7 106	5	1 623		
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	5 406	17 066 828	3 114	12 319 294	761	1 669 614	912	2 383 491	619	694 429		
	MERCHANT WHOLESALERS . . . . .	3 380	2 636 220	1 752	1 731 824	478	285 357	643	379 103	507	239 936		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 556	13 673 740	1 038	10 033 800	228	1 308 815	215	1 913 200	75	417 925		
	MERCHANDISE AGENTS, BROKERS . . . . .	470	756 868	324	553 670	55	75 442	54	91 188	37	36 568		
503	PIECE GOODS, NOTIONS, AND APPAREL:												
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	3 475	9 596 078	3 030	8 942 980	183	290 174	146	200 092	116	162 832		
	MERCHANT WHOLESALERS . . . . .	2 887	3 831 767	2 527	3 488 799	146	147 797	114	97 310	100	97 861		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	177	4 081 829	148	3 914 855	17	113 283	9	47 432	3	6 259		
	MERCHANDISE AGENTS, BROKERS . . . . .	411	1 682 482	355	1 539 326	20	29 094	23	55 350	13	58 712		
5034	NOTIONS AND OTHER DRY GOODS . . . . .	1 527	2 455 732	1 197	2 103 098	106	108 213	121	137 873	103	106 548		
	MERCHANT WHOLESALERS . . . . .	1 188	746 581	924	628 892	82	37 874	94	54 011	88	25 804		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	183	1 054 581	153	916 687	9	44 867	14	31 993	7	61 034		
	MERCHANDISE AGENTS, BROKERS . . . . .	156	654 570	120	557 519	15	25 472	13	51 869	8	19 710		
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 974	3 115 535	1 427	2 428 143	191	286 201	217	229 205	139	171 986		
	MERCHANTS WHOLESALERS . . . . .	1 482	1 404 238	1 038	980 200	149	144 238	183	188 048	112	91 752		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	170	1 128 877	141	960 525	8	97 563	12	21 811	9	48 978		
	MERCHANDISE AGENTS, BROKERS . . . . .	322	582 420	248	487 418	34	44 400	22	19 346	18	31 256		
5037	WOMEN'S CHILDREN'S, AND INFANTS' CLOTHING . . . . .	3 588	4 775 667	3 048	4 195 187	211	180 109	209	276 145	120	124 226		
	MERCHANT WHOLESALERS . . . . .	2 610	2 212 211	2 180	1 907 109	167	105 978	166	137 686	97	61 438		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	216	1 101 751	187	961 382	3	17 056	17	90 885	9	32 428		
	MERCHANDISE AGENTS, BROKERS . . . . .	762	1 461 705	681	1 326 696	41	57 075	26	47 574	14	30 360		
5039	FOOTWEAR . . . . .	836	1 337 459	579	949 563	80	70 681	127	263 233	50	53 982		
	MERCHANT WHOLESALERS . . . . .	679	666 588	468	490 475	69	56 757	101	79 335	41	40 021		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	78	474 593	51	294 376	7	11 227	16	160 306	4	8 684		
	MERCHANDISE AGENTS, BROKERS . . . . .	79	196 278	60	164 712	4	2 697	10	23 592	5	5 277		
504	GROCERIES AND RELATED PRODUCTS:												
5041	GROCERIES, GENERAL LINE . . . . .	2 543	15 547 639	607	5 814 602	305	2 263 836	633	4 227 227	998	3 241 974		
	MERCHANT WHOLESALERS . . . . .	2 543	15 547 639	607	5 814 602	305	2 263 836	633	4 227 227	998	3 241 974		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	-	-	-	-	-	-	-	-	-	-		
5042	FROZEN FOODS . . . . .	1 775	3 559 251	807	2 248 722	260	428 972	385	566 104	323	265 453		
	MERCHANT WHOLESALERS . . . . .	1 365	1 770 774	568	982 138	190	231 423	303	343 592	304	213 621		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	45	242 098	25	200 538	4	5 904	10	19 340	6	16 316		
	MERCHANDISE AGENTS, BROKERS . . . . .	365	1 546 379	214	1 066 046	66	241 645	72	203 172	13	35 516		
5043	DAIRY PRODUCTS . . . . .	4 227	6 523 327	1 210	3 144 762	396	882 847	694	1 052 356	1 927	1 443 362		
	MERCHANT WHOLESALERS . . . . .	2 785	2 677 759	901	1 463 499	259	248 826	368	292 430	1 257	673 004		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	978	2 362 216	188	1 035 545	99	399 816	248	527 209	443	399 646		
	MERCHANDISE AGENTS, BROKERS . . . . .	233	1 141 212	97	604 247	27	217 822	44	175 880	65	143 263		
	ASSEMBLERS OF FARM PRODUCTS . . . . .	231	342 140	24	41 471	11	16 383	34	56 837	162	227 449		
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 940	2 962 108	801	1 159 525	300	323 309	527	443 301	1 312	1 035 973		
	MERCHANT WHOLESALERS . . . . .	2 022	2 179 574	661	922 628	225	271 954	383	327 422	753	657 004		
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	33	110 640	10	64 437	9	4 763	7	10 535	7	30 905		
	MERCHANDISE AGENTS, BROKERS . . . . .	101	229 972	44	105 596	10	10 892	17	32 724	30	80 760		
	ASSEMBLERS OF FARM PRODUCTS . . . . .	784	441 922	86	66 864	56	35 700	120	72 620	522	266 738		

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 9. United States, by SMSA Size and Type of Operation: 1967-Continued

SIC code	Kind of business and type of operation	United States, total		Standard metropolitan statistical areas with--						Remainder of United States	
		Estab-lish-ments (number)	Sales (\$1,000)	1,000,000 inhabitants or more		500,000 to 999,000 inhabitants		100,000 to 499,000 inhabitants		Estab-lish-ments (number)	Sales (\$1,000)
				Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)		
	KIND OF BUSINESS BY TYPE--CONTINUED										
504	GROCERIES AND RELATED PRODUCTS--CONTINUED										
5045	CONFECTIONERY . . . . .	2 549	2 319 367	896	1 463 046	315	219 289	548	323 148	790	313 884
	MERCHANT WHOLESALERS . . . . .	1 998	1 029 769	622	503 662	220	99 957	459	188 056	697	238 094
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	263	841 855	102	649 515	36	56 727	54	85 186	71	50 427
	MERCHANDISE AGENTS, BROKERS . . . . .	288	447 743	172	309 869	59	62 605	35	49 906	22	25 363
5046	FISH AND SEAFOODS . . . . .	1 633	1 002 151	505	510 803	194	111 230	298	167 978	636	212 140
	MERCHANT WHOLESALERS . . . . .	1 534	856 352	459	418 304	177	92 761	282	140 961	616	204 326
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	12	6 667	5	2 829	1	(0)	-	-	6	(0)
	MERCHANDISE AGENTS, BROKERS . . . . .	87	139 132	41	89 670	16	(0)	16	27 017	14	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	5 820	11 059 145	2 887	6 845 047	725	1 481 804	1 070	1 803 439	1 138	928 855
	MERCHANT WHOLESALERS . . . . .	5 041	7 395 047	2 612	4 976 399	608	868 699	834	918 755	987	631 194
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	616	2 810 813	153	1 123 176	93	532 791	230	880 141	140	274 705
	MERCHANDISE AGENTS, BROKERS . . . . .	163	853 285	122	745 472	24	80 314	6	4 543	11	22 956
5048	FRESH FRUITS AND VEGETABLES . . . . .	7 477	7 496 996	2 579	3 154 383	1 094	1 113 404	1 621	1 556 555	2 183	1 672 654
	MERCHANT WHOLESALERS . . . . .	5 284	3 972 937	1 930	1 752 350	814	662 950	1 176	859 508	1 364	698 129
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	2	(0)	2	(0)	-	-	-	-	-	-
	MERCHANDISE AGENTS, BROKERS . . . . .	1 027	2 461 392	489	1 268 133	133	327 943	185	418 836	220	446 480
	ASSEMBLERS OF FARM PRODUCTS . . . . .	1 164	(0)	158	(0)	147	122 511	260	278 211	599	528 045
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11 091	23 988 120	4 918	15 694 797	1 554	3 420 143	2 416	3 404 416	2 203	1 468 764
	MERCHANT WHOLESALERS . . . . .	6 479	6 120 907	3 029	3 847 530	779	705 606	1 202	839 645	1 469	728 126
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	2 348	8 676 558	814	5 672 517	362	1 466 648	644	1 138 232	528	399 161
	MERCHANDISE AGENTS, BROKERS . . . . .	2 174	9 123 366	1 057	6 162 834	407	1 242 585	552	1 410 778	158	307 169
	ASSEMBLERS OF FARM PRODUCTS . . . . .	90	67 289	18	11 916	6	5 304	18	15 761	48	34 308
505	FARM PRODUCTS--RAW MATERIALS										
5052	COTTON . . . . .	680	3 169 037	86	503 499	109	1 038 143	147	781 335	338	846 060
	MERCHANT WHOLESALERS . . . . .	324	1 974 211	66	402 856	73	810 182	63	441 323	122	319 850
	MERCHANDISE AGENTS, BROKERS . . . . .	177	928 809	19	(0)	31	(0)	50	262 219	77	370 594
	ASSEMBLERS OF FARM PRODUCTS . . . . .	179	266 017	1	(0)	5	(0)	34	77 793	139	155 616
5053	GRAIN . . . . .	8 697	18 746 235	415	5 974 534	330	2 230 561	955	2 680 177	6 997	7 860 963
	MERCHANT WHOLESALERS . . . . .	2 013	11 499 337	243	4 964 671	134	1 744 939	345	1 837 889	1 291	2 951 838
	MERCHANDISE AGENTS, BROKERS . . . . .	207	1 656 190	71	932 727	22	258 515	40	268 272	74	196 676
	ASSEMBLERS OF FARM PRODUCTS . . . . .	6 477	5 590 708	101	77 136	174	227 107	570	574 016	5 632	4 712 449
5054	LIVESTOCK . . . . .	3 397	11 952 966	305	2 193 737	184	1 019 664	575	3 287 191	2 333	5 452 374
	MERCHANT WHOLESALERS . . . . .	563	836 034	69	106 636	42	130 987	107	217 936	345	380 475
	MERCHANDISE AGENTS, BROKERS . . . . .	1 734	9 530 833	195	2 037 202	108	830 630	350	2 883 561	1 081	3 779 440
	ASSEMBLERS OF FARM PRODUCTS . . . . .	1 100	1 586 099	41	49 899	34	58 047	118	185 694	907	1 292 459
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2 188	4 279 433	692	1 557 388	118	266 329	280	848 053	1 098	1 607 663
	MERCHANT WHOLESALERS . . . . .	1 144	1 866 668	492	990 666	76	141 621	152	104 911	424	329 470
	MERCHANDISE AGENTS, BROKERS . . . . .	722	2 066 570	178	554 645	25	114 574	78	414 700	441	982 651
	ASSEMBLERS OF FARM PRODUCTS . . . . .	322	346 195	22	12 077	17	10 134	50	28 442	233	295 542
506	ELECTRICAL GOODS										
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	7 742	17 701 725	3 718	11 325 822	1 255	2 578 640	1 809	2 978 958	960	818 305
	MERCHANT WHOLESALERS . . . . .	4 961	5 695 113	2 102	2 568 438	739	986 419	1 261	1 544 656	859	595 600
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 751	10 765 014	915	7 833 029	349	1 431 823	410	1 298 498	77	201 664
	MERCHANDISE AGENTS, BROKERS . . . . .	1 030	1 241 598	701	924 355	167	160 398	138	135 804	24	21 041
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	2 935	8 131 325	1 580	5 296 885	549	1 438 451	623	1 159 801	183	236 188
	MERCHANT WHOLESALERS . . . . .	2 299	5 717 819	1 160	3 302 497	452	1 239 087	522	996 900	165	179 335
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	384	1 923 054	235	1 594 738	61	142 230	79	142 087	9	43 999
	MERCHANDISE AGENTS, BROKERS . . . . .	252	490 452	185	399 650	36	57 134	22	20 814	9	12 854
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	6 053	6 282 034	3 318	4 463 131	970	954 204	1 076	572 232	689	292 467
	MERCHANT WHOLESALERS . . . . .	4 116	2 209 164	2 012	1 427 262	622	321 726	862	304 009	620	156 167
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	622	2 095 756	371	1 574 447	125	275 661	104	152 330	22	93 318
	MERCHANDISE AGENTS, BROKERS . . . . .	1 315	1 977 114	935	1 461 422	223	356 817	110	115 893	47	42 982
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES										
5072	HARDWARE . . . . .	4 438	4 439 146	2 639	2 667 424	635	647 085	747	736 070	417	388 567
	MERCHANT WHOLESALERS . . . . .	3 513	3 197 167	1 980	1 707 071	502	483 459	648	647 235	383	359 402
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	489	780 033	345	612 225	77	105 855	60	55 938	7	6 015
	MERCHANDISE AGENTS, BROKERS . . . . .	436	461 946	314	348 128	56	57 771	39	32 897	27	23 150
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	6 373	5 540 019	2 883	2 780 331	970	804 322	1 476	1 311 152	1 044	644 214
	MERCHANT WHOLESALERS . . . . .	5 317	4 228 600	2 226	1 817 500	777	654 131	1 299	1 133 348	1 015	623 621
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	181	576 465	132	466 080	24	33 216	18	68 374	7	8 795
	MERCHANDISE AGENTS, BROKERS . . . . .	875	734 954	525	496 751	169	116 975	159	109 430	22	11 798
5077	AIR-CONDITIONING, REFRIG. EQUIP., SUPPLIES . . . . .	2 686	2 075 959	1 182	1 206 242	534	414 992	700	364 781	270	89 944
	MERCHANT WHOLESALERS . . . . .	2 113	1 131 447	835	537 062	413	254 105	609	279 737	256	60 543
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	270	608 273	181	461 591	54	84 720	30	41 528	5	20 434
	MERCHANDISE AGENTS, BROKERS . . . . .	303	336 239	166	207 589	67	76 167	61	43 516	9	8 967
508	MACHINERY, EQUIPMENT, AND SUPPLIES										
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	9 619	8 410 908	3 523	4 914 370	1 559	1 391 424	2 963	1 765 860	1 574	339 254
	MERCHANT WHOLESALERS . . . . .	5 931	1 928 886	2 286	997 279	882	301 449	1 591	449 490	1 172	180 668
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	3 078	6 193 716	984	3 728 508	594	1 058 162	1 231	1 275 340	269	131 706
	MERCHANDISE AGENTS, BROKERS . . . . .	610	288 306	253	188 583	83	31 813	141	41 030	133	26 880
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	3 429	4 789 447	1 160	1 834 464	560	856 150	1 006	1 465 621	703	633 212
	MERCHANT WHOLESALERS . . . . .	3 022	3 652 157	938	1 230 569	498	668 533	931	1 168 584	655	584 471
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	237	944 801	134	490 413	33	161 798	45	262 204	25	30 386
	MERCHANDISE AGENTS, BROKERS . . . . .	170	192 489	88	113 482	29	25 819	30	34 833	23	18 355

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

TABLE 9. United States, by SMSA Size and Type of Operation: 1967-Continued

SIC code	Kind of business and type of operation	United States, total		Standard metropolitan statistical areas with--						Remainder of United States	
		Estab-lish-ments (number)	Sales (\$1,000)	1,000,000 inhabitants or more		500,000 to 999,000 inhabitants		100,000 to 499,000 inhabitants		Estab-lish-ments (number)	Sales (\$1,000)
				Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)	Estab-lish-ments (number)	Sales (\$1,000)		
	KIND OF BUSINESS BY TYPE--CONTINUED										
508	MACHINERY, EQUIPMENT, AND SUPPLIES--CONTINUED										
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 854	4 107 321	519	1 591 191	283	859 415	467	1 242 413	585	414 302
	MERCHANT WHOLESALERS . . . . .	1 498	1 109 754	406	372 222	213	175 392	370	277 224	509	284 916
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	250	2 883 779	74	1 178 388	54	673 623	78	946 137	44	85 631
	MERCHANDISE AGENTS, BROKERS . . . . .	106	113 788	39	40 581	16	10 400	19	19 052	32	43 755
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	13 256	13 539 355	7 002	8 697 302	1 917	1 689 263	2 677	2 148 814	1 660	1 003 976
	MERCHANT WHOLESALERS . . . . .	8 795	6 104 428	4 132	3 176 678	1 241	820 209	1 977	1 364 110	1 451	743 431
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	2 268	4 952 569	1 464	3 702 210	335	579 481	362	500 912	107	169 966
	MERCHANDISE AGENTS, BROKERS . . . . .	2 193	2 482 358	1 406	1 818 414	341	289 573	344	283 792	102	90 579
5085	INDUSTRIAL SUPPLIES . . . . .	10 169	10 734 678	5 166	6 988 188	1 549	1 440 410	2 192	1 604 895	1 262	701 185
	MERCHANT WHOLESALERS . . . . .	7 658	5 197 695	3 465	2 656 002	1 161	827 001	1 866	1 167 960	1 166	546 732
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 389	4 500 106	939	3 564 713	234	511 721	165	305 330	51	118 342
	MERCHANDISE AGENTS, BROKERS . . . . .	1 122	1 036 877	762	767 473	154	101 688	161	131 605	45	36 111
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	5 759	3 784 466	2 959	2 425 660	940	519 595	1 297	623 362	563	215 849
	MERCHANT WHOLESALERS . . . . .	4 633	2 892 965	2 405	1 768 741	775	433 979	1 020	517 424	433	172 821
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	843	668 159	363	485 128	124	62 242	243	90 219	113	30 570
	MERCHANDISE AGENTS, BROKERS . . . . .	283	223 342	191	171 791	41	23 374	34	15 719	17	12 458
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	6 258	2 517 697	3 007	1 529 418	1 099	384 781	1 458	453 401	694	150 297
	MERCHANT WHOLESALERS . . . . .	5 679	1 887 115	2 639	1 085 789	1 009	328 260	1 372	360 025	659	113 041
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	252	268 734	172	235 561	43	17 825	30	12 146	7	3 202
	MERCHANDISE AGENTS, BROKERS . . . . .	327	362 048	196	208 068	47	38 696	56	81 230	28	34 054
5088	TRANSPORTATION EQUIP., EXC. MOTOR VEHICLES . . . . .	2 087	2 547 563	1 197	1 690 717	445	467 125	293	316 904	152	72 817
	MERCHANT WHOLESALERS . . . . .	1 670	1 374 990	911	809 202	371	274 661	242	227 797	146	63 330
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	136	711 041	102	527 606	19	134 552	14	(0)	1	(0)
	MERCHANDISE AGENTS, BROKERS . . . . .	281	461 532	184	353 909	55	57 912	37	(0)	5	(0)
509	MISCELLANEOUS WHOLESALERS:										
5091	METALS AND MINERALS, N.E.C.: COAL . . . . .	735	2 007 775	307	1 292 267	81	171 041	137	338 391	210	206 076
	MERCHANT WHOLESALERS . . . . .	458	589 911	161	351 025	45	38 605	87	80 189	165	120 092
	MINING SALES BRANCHES, OFFICES . . . . .	86	655 582	52	439 609	13	72 327	12	115 802	9	27 844
	MERCHANDISE AGENTS, BROKERS . . . . .	191	762 282	94	501 633	23	60 109	38	142 400	36	58 140
	METAL SERVICE CENTERS . . . . .	2 737	8 455 472	1 547	6 199 478	433	1 096 034	385	373 739	330	426 174
	MERCHANT WHOLESALERS . . . . .	2 659	7 875 073	1 491	5 735 168	426	(D)	419	717 773	323	(D)
	MERCHANDISE AGENTS, BROKERS . . . . .	78	580 399	56	464 310	7	(D)	10	25 198	5	(0)
	METAL SALES OFFICES . . . . .	4 419	23 240 307	2 734	18 996 944	671	2 282 307	568	1 624 534	446	376 002
	MERCHANT WHOLESALERS . . . . .	2 278	3 997 689	1 292	2 833 050	328	238 874	289	144 995	369	180 770
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	1 395	17 847 149	920	14 508 776	255	1 847 975	186	1 278 600	34	161 798
	MERCHANDISE AGENTS, BROKERS . . . . .	746	1 995 469	522	1 655 118	88	145 458	93	161 439	43	33 454
5092	PETROLEUM AND PETROLEUM PRODUCTS: PETROLEUM BULK STATIONS AND TERMINALS . . . . .	30 229	24 821 828	2 193	7 389 067	1 625	3 471 970	4 270	5 162 557	22 141	8 798 234
	OTHER PETROLEUM AND PRODUCTS ESTABS. . . . .	4 255	8 551 635	1 056	4 720 845	465	1 178 340	958	1 330 930	1 776	846 512
	MERCHANT WHOLESALERS . . . . .	3 641	3 993 397	785	1 966 385	385	300 793	828	542 509	1 643	708 710
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	332	4 075 858	180	2 435 135	55	845 205	71	728 377	26	67 141
	MERCHANDISE AGENTS, BROKERS . . . . .	282	482 380	91	319 325	25	32 342	59	60 052	107	70 661
5093	SCRAP AND WASTE MATERIALS: IRON AND STEEL SCRAP . . . . .	3 862	2 516 041	1 432	1 256 032	423	366 153	724	580 183	1 283	313 673
	MERCHANT WHOLESALERS . . . . .	3 841	2 436 437	1 423	1 227 437	415	328 370	720	566 957	1 283	313 673
	MERCHANDISE AGENTS, BROKERS . . . . .	21	79 604	9	28 595	8	37 783	4	13 226	-	-
	WASTE AND SECONDARY MATERIALS . . . . .	4 065	2 109 547	2 136	1 319 327	495	290 526	767	318 214	667	181 480
	MERCHANT WHOLESALERS . . . . .	3 973	1 986 591	2 085	1 237 664	484	276 699	746	302 527	658	169 701
	MERCHANDISE AGENTS, BROKERS . . . . .	92	122 956	51	81 663	11	13 827	21	15 687	9	11 779
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 597	6 047 567	745	2 804 851	305	824 919	564	1 244 943	983	1 172 854
	MERCHANT WHOLESALERS . . . . .	2 515	5 315 363	701	2 175 298	289	760 690	555	1 227 062	970	1 152 313
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	47	663 286	36	(D)	6	40 628	4	(D)	1	(D)
	MERCHANDISE AGENTS, BROKERS . . . . .	35	68 918	8	(D)	10	23 601	5	(D)	12	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES BEER AND ALE . . . . .	5 530	4 990 356	1 316	1 978 955	376	715 538	1 209	1 130 667	2 629	1 165 196
	MERCHANT WHOLESALERS . . . . .	5 376	4 324 619	1 252	1 511 858	348	602 731	1 185	1 068 504	2 591	1 141 526
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	96	573 175	46	442 108	24	(D)	12	21 468	14	(D)
	MERCHANDISE AGENTS, BROKERS . . . . .	58	92 562	18	24 989	4	(D)	12	40 695	24	(D)
	WINE AND DISTILLED SPIRITS . . . . .	1 779	9 173 412	795	6 010 030	255	1 403 290	436	1 345 631	293	414 461
	MERCHANT WHOLESALERS . . . . .	1 486	6 119 442	587	3 496 417	212	1 064 966	408	1 188 520	279	369 539
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	220	2 851 614	163	2 384 143	31	325 386	21	136 408	5	5 677
	MERCHANDISE AGENTS, BROKERS . . . . .	73	202 356	45	129 470	12	12 938	7	20 703	9	39 245
5096	PAPER AND ITS PRODUCTS: PRINTING AND WRITING (FINE) PAPER . . . . .	1 056	4 152 647	623	3 138 236	158	319 524	219	528 913	56	165 974
	MERCHANT WHOLESALERS . . . . .	933	2 430 410	539	1 624 127	147	301 357	203	491 228	44	13 698
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	68	1 365 260	48	1 223 152	5	14 450	8	29 788	7	97 870
	MERCHANDISE AGENTS, BROKERS . . . . .	55	356 977	36	290 957	6	3 717	8	7 897	5	54 406
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	3 595	5 993 791	2 047	3 983 330	464	720 998	686	816 668	398	472 795
	MERCHANT WHOLESALERS . . . . .	2 675	2 475 731	1 468	1 320 187	341	446 025	541	501 062	325	208 457
	MANUFACTURERS' SALES BRANCHES, OFFICES . . . . .	635	3 084 323	389	2 353 528	89	263 346	110	263 930	47	234 519
	MERCHANDISE AGENTS, BROKERS . . . . .	285	433 737	190	309 615	34	42 627	35	51 676	26	29 819

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 9. United States, by SMSA Size and Type of Operation: 1967--Continued

SIC code	Kind of business and type of operation	United States, total		Standard metropolitan statistical areas with--						Remainder of United States	
		Estab- lish- ments (number)	Sales (\$1,000)	1,000,000 inhabitants or more		500,000 to 999,000 inhabitants		100,000 to 499,000 inhabitants		Estab- lish- ments (number)	Sales (\$1,000)
				Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)	Estab- lish- ments (number)	Sales (\$1,000)		
	KIND OF BUSINESS BY TYPE--CONTINUED										
5096	PAPER AND ITS PRODUCTS--CONTINUED										
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS	4 935	2 636 088	2 560	1 721 572	673	353 331	900	407 044	802	154 141
	MERCHANT WHOLESALERS . . . . .	4 055	1 515 605	2 026	935 043	521	186 892	734	255 271	774	138 399
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	682	904 621	405	612 502	126	145 814	134	133 665	17	12 640
	MERCHANDISE AGENTS, BROKERS, . . . . .	198	215 862	129	174 027	26	20 625	32	18 108	11	3 102
5097	FURNITURE AND HOME FURNISHINGS:										
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	3 412	2 546 138	2 075	1 712 001	511	305 478	542	314 572	284	214 087
	MERCHANT WHOLESALERS . . . . .	2 405	1 452 032	1 430	886 928	345	205 623	400	235 795	230	123 686
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	470	510 267	262	408 464	98	47 630	93	38 900	17	15 273
	MERCHANDISE AGENTS, BROKERS, . . . . .	537	583 839	383	416 609	68	52 225	49	39 877	37	75 128
	HOME FURNISHINGS AND FLOOR COVERINGS . . .	4 611	5 176 734	3 050	4 004 527	633	559 938	642	410 435	286	201 834
	MERCHANT WHOLESALERS . . . . .	3 642	2 876 551	2 289	1 991 641	510	427 908	581	356 483	262	100 519
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	438	1 635 135	331	1 445 096	60	77 193	39	38 862	8	73 984
	MERCHANDISE AGENTS, BROKERS, . . . . .	531	665 048	430	567 790	63	54 837	22	15 090	16	27 331
5098	LUMBER AND CONSTRUCTION MATERIALS:										
	LUMBER AND MILLWORK, . . . . .	6 199	8 251 375	2 412	3 529 474	1 061	1 812 700	1 441	1 736 413	1 285	1 172 788
	MERCHANT WHOLESALERS . . . . .	5 162	5 794 418	2 008	2 404 862	839	1 216 761	1 183	1 226 082	1 132	946 713
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	584	1 686 356	214	754 254	128	452 279	182	381 494	60	98 329
	MERCHANDISE AGENTS, BROKERS, . . . . .	453	770 601	190	370 358	94	143 660	76	128 837	93	127 746
	CONSTRUCTION MATERIALS . . . . .	7 423	8 138 220	3 239	4 774 535	1 238	1 326 004	1 741	1 355 154	1 205	682 527
	MERCHANT WHOLESALERS . . . . .	5 715	3 279 234	2 355	1 523 952	923	605 553	1 376	708 612	1 061	441 117
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	1 367	4 516 789	714	3 094 523	255	673 255	289	563 101	109	185 910
	MERCHANDISE AGENTS, BROKERS, . . . . .	341	342 197	170	156 060	60	47 196	76	83 441	35	55 500
5099	OTHER KINDS OF WHOLESALE BUSINESS:										
	AMUSEMENT AND SPORTING GOODS . . . . .	5 820	6 381 267	3 206	4 633 125	938	909 725	941	536 872	735	301 545
	MERCHANT WHOLESALERS . . . . .	4 865	3 001 977	2 542	1 921 214	785	442 043	845	388 410	693	250 310
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	470	2 554 918	301	2 037 234	102	406 368	62	110 060	5	1 256
	MERCHANDISE AGENTS, BROKERS, . . . . .	485	824 372	363	674 677	51	61 314	34	38 402	37	49 979
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . .	2 734	2 455 247	1 442	1 697 641	302	220 385	465	310 374	525	226 847
	MERCHANT WHOLESALERS . . . . .	2 089	1 403 904	1 025	846 207	205	134 738	360	233 835	499	189 124
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	526	790 481	353	671 989	83	58 280	82	32 522	8	27 690
	MERCHANDISE AGENTS, BROKERS, . . . . .	119	260 862	64	179 445	14	27 367	23	44 017	18	10 033
	FARM SUPPLIES, . . . . .	3 496	5 210 871	764	2 029 094	398	508 494	702	1 230 969	1 632	1 442 314
	MERCHANT WHOLESALERS . . . . .	2 241	2 793 138	555	1 079 766	275	271 316	489	689 984	922	752 072
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	476	1 395 604	69	483 095	60	140 591	116	399 511	231	372 407
	MERCHANDISE AGENTS, BROKERS, . . . . .	215	634 866	103	432 506	31	72 531	30	77 404	51	52 425
	ASSEMBLERS OF FARM PRODUCTS, . . . . .	564	387 263	37	33 727	32	24 056	67	64 070	428	265 410
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . .	3 010	2 086 892	2 308	1 757 220	351	209 719	201	88 095	150	31 858
	MERCHANT WHOLESALERS . . . . .	2 778	1 625 626	2 140	1 384 345	322	150 477	179	68 804	137	22 000
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	80	283 103	47	224 465	14	43 535	14	12 993	5	2 110
	MERCHANDISE AGENTS, BROKERS, . . . . .	152	178 163	121	148 410	15	15 707	8	6 298	8	7 748
	ART GOODS AND ADVERTISING SPECIALTIES, . . .	2 798	985 180	1 777	754 343	370	95 026	358	71 170	293	64 641
	MERCHANT WHOLESALERS . . . . .	2 474	785 757	1 555	591 014	331	76 722	321	60 495	267	57 526
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	49	24 027	22	11 195	10	6 723	8	3 601	9	2 508
	MERCHANDISE AGENTS, BROKERS, . . . . .	275	175 396	200	152 134	29	11 581	29	7 074	17	4 607
	OTHER PRODUCTS . . . . .	10 335	11 617 508	5 185	8 205 354	1 243	1 341 586	1 631	1 049 838	2 276	1 020 730
	MERCHANT WHOLESALERS . . . . .	8 372	6 240 129	3 931	4 060 937	1 022	745 631	1 388	715 416	2 031	718 145
	MANUFACTURERS' SALES BRANCHES, OFFICES . .	559	2 117 863	366	1 448 929	65	408 571	73	135 134	55	125 229
	MERCHANDISE AGENTS, BROKERS, . . . . .	1 217	3 189 327	794	2 658 612	128	176 792	146	187 100	149	166 823
	ASSEMBLERS OF FARM PRODUCTS, . . . . .	187	70 189	94	36 876	28	10 592	24	12 188	41	10 533

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-United States, by SMSA Size and Kind of Business: 1967

SIC code	Kind of business	United States, total		Standard metropolitan statistical areas with--						Remainder of United States	
				1,000,000 inhabitants or more		500,000 to 999,000 inhabitants		100,000 to 499,000 inhabitants			
		Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
50	MERCHANT WHOLESALERS, TOTAL . . . . .	212 993	206 055 065	93 116	110 158 261	28 672	29 700 357	43 310	38 255 804	47 895	27 940 643
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:										
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	3 858	5 345 308	1 217	2 854 172	537	844 964	889	955 694	1 215	690 478
	NEW AND USED AUTOMOBILES, MOTORCYCLES. . . . .	1 784	3 395 418	645	2 227 244	265	535 329	321	379 397	553	253 448
	TRUCKS AND TRACTORS--ROAD TYPE . . . . .	2 074	1 949 890	572	626 928	272	309 635	568	576 297	662	437 030
5013	AUTOMOTIVE EQUIPMENT . . . . .	21 855	7 389 163	6 548	3 093 311	2 911	1 140 917	4 751	1 606 567	7 645	1 548 368
	AUTO. PARTS, EQUIP. (WITHOUT MACHINE SHOP)	13 096	4 709 578	4 091	2 168 033	1 781	745 489	2 826	956 420	4 398	839 636
	AUTOMOTIVE PARTS, EQUIP. (WITH MACH. SHOP)	6 596	2 189 112	1 725	698 406	806	329 591	1 433	528 910	2 632	632 205
	USED AUTOMOTIVE PARTS AND EQUIPMENT. . . . .	1 708	295 796	592	144 925	247	35 854	338	56 184	531	58 833
	PETROLEUM PRODUCTS MARKETING EQUIPMENT . . . . .	455	194 677	140	81 947	77	29 983	154	65 053	84	17 694
5014	TIRES AND TUBES. . . . .	2 800	1 358 955	911	586 368	403	206 174	678	280 960	808	285 453
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:										
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3 053	4 747 608	1 544	2 435 769	463	782 874	659	1 144 173	387	384 792
	GENERAL-LINE DRUGS . . . . .	374	2 208 712	122	962 673	71	485 442	136	608 279	45	152 318
	SPECIALTY-LINE DRUGS AND TOILETRIES. . . . .	2 679	2 538 896	1 422	1 473 096	392	297 432	523	535 894	342	232 474
5028	PAINTS AND VARNISHES . . . . .	1 268	424 084	611	254 564	212	61 703	324	84 250	121	23 567
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 380	2 636 220	1 752	1 731 824	478	285 357	643	379 103	507	239 936
503	PIECE GOODS, NOTIONS, AND APPAREL:										
5033	PIECE GOODS (WOVEN FABRICS). . . . .	2 887	3 831 767	2 527	3 488 799	146	147 797	114	97 310	100	97 861
	PIECE GOODS (JOBBER). . . . .	2 142	2 073 447	1 821	1 813 546	131	92 564	98	84 712	92	82 625
	PIECE GOODS (CONVERTERS). . . . .	745	1 758 320	706	1 675 253	15	55 233	16	12 598	8	15 236
5034	NOTIONS AND OTHER DRY GOODS. . . . .	1 188	746 581	924	628 892	82	37 874	94	54 011	88	25 804
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 482	1 404 238	1 038	980 200	149	144 238	183	188 048	112	91 752
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	2 610	2 212 211	2 180	1 907 109	167	105 978	166	137 686	97	61 438
5039	FOOTWEAR . . . . .	679	666 588	468	490 475	69	56 757	101	79 335	41	40 021
504	GROCERIES AND RELATED PRODUCTS:										
5041	GENERAL-LINE GROCERIES . . . . .	2 543	15 547 639	607	5 814 602	305	2 263 836	633	4 227 227	998	3 241 974
	VOLUNTARY GROUP WHOLESALERS. . . . .	734	7 367 029	131	1 986 513	87	1 163 062	199	2 347 415	317	1 870 039
	RETAILER COOPERATIVE WHOLESALERS . . . . .	173	4 103 011	53	2 384 757	24	493 796	55	934 726	41	289 732
	OTHER GENERAL-LINE WHOLESALERS . . . . .	1 636	4 077 599	423	1 443 332	194	606 978	379	945 086	640	1 082 203
5042	FROZEN FOODS . . . . .	1 365	1 770 774	568	982 138	190	231 423	303	343 592	304	213 621
5043	DAIRY PRODUCTS . . . . .	2 785	2 677 759	901	1 463 499	259	248 826	368	292 430	1 257	673 004
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 022	2 179 574	661	922 628	225	271 954	383	327 422	753	657 570
5045	CONFECTIONERY. . . . .	1 998	1 029 769	622	503 662	220	99 957	459	188 056	697	238 094
5046	FISH AND SEAFOODS. . . . .	1 534	856 352	459	418 304	177	92 761	282	140 961	616	204 326
5047	MEAT AND MEAT PRODUCTS . . . . .	5 041	7 395 047	2 612	4 976 399	608	868 699	834	918 755	987	631 194
5048	FRESH FRUITS AND VEGETABLES. . . . .	5 284	3 972 937	1 930	1 752 350	814	662 950	1 176	859 508	1 364	698 129
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	6 479	6 120 907	3 029	3 847 530	779	705 606	1 202	839 645	1 469	728 126
	COFFEE, TEA, AND SPICES. . . . .	520	1 225 687	284	975 780	85	172 777	90	54 069	61	23 061
	BREAD AND BAKED GOODS. . . . .	988	4 113 306	411	235 129	119	42 495	199	60 085	259	75 597
	FOOD AND BEVERAGE BASIC MATERIALS. . . . .	549	776 094	253	530 394	86	58 066	112	117 584	98	70 050
	OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . . . .	4 422	3 705 820	2 081	2 106 227	489	432 268	801	607 907	1 051	559 418
505	FARM PRODUCTS--RAW MATERIALS:										
5052	COTTON . . . . .	324	1 974 211	66	402 856	73	810 182	63	441 323	122	319 850
5053	GRAIN. . . . .	2 013	11 499 337	243	4 964 671	134	1 744 939	345	1 837 889	1 291	2 951 838
5054	LIVESTOCK. . . . .	563	836 034	69	106 636	42	130 987	107	217 936	345	380 475
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1 144	1 866 668	492	990 666	76	141 621	152	404 911	424	329 470
	HIDES, SKINS, AND PELTS. . . . .	489	619 874	288	476 726	23	30 295	62	55 313	116	57 540
	LEAF TOBACCO . . . . .	172	569 673	19	48 025	14	57 770	34	314 783	105	149 095
	WOOL, WOOL TOPS AND MOHAIR. . . . .	184	309 176	102	236 701	13	35 956	18	11 967	51	24 552
	OTHER RAW FARM PRODUCTS. . . . .	299	367 945	83	229 214	26	17 600	38	22 848	152	98 283
506	ELECTRICAL GOODS:										
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	4 961	5 695 113	2 102	2 568 438	739	986 419	1 261	1 544 656	859	595 600
	WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	219	192 263	86	95 581	35	28 854	61	53 376	37	14 452
	WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES. . . . .	233	191 729	98	89 426	29	20 061	59	48 385	47	33 857
	WITHOUT HOUSEWARES OR MAJOR APPLIANCES . . . . .	4 509	5 311 121	1 918	2 383 431	675	937 504	1 141	1 442 895	775	547 291
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	2 299	5 717 819	1 160	3 302 497	452	1 239 087	522	996 900	165	179 335
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	4 116	2 209 164	2 012	1 427 262	622	321 726	862	304 009	620	156 167
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES:										
5072	HARDWARE . . . . .	3 513	3 197 167	1 980	1 707 071	502	483 459	648	647 235	383	359 402
	GENERAL-LINE HARDWARE. . . . .	591	2 165 472	307	1 142 043	73	327 921	134	452 801	77	242 707
	SPECIALTY-LINE HARDWARE. . . . .	2 922	1 031 695	1 673	565 028	429	155 538	514	194 434	306	116 695
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	5 317	4 228 600	2 226	1 817 500	777	654 131	1 299	1 133 348	1 015	623 621
	HEATING EQUIPMENT AND SUPPLIES . . . . .	1 800	899 147	767	416 631	292	145 781	472	237 142	269	99 593
	PLUMBING FIXTURES AND SUPPLIES . . . . .	3 517	3 329 453	1 459	1 400 869	485	508 350	827	896 206	746	524 028
5077	AIR-CONDITIONING, REFRIG.EQUIPMENT, SUPPLIES . . . . .	2 113	1 131 447	835	537 062	413	254 105	609	279 737	256	60 543
	AIR-CONDITIONING EQUIPMENT AND SUPPLIES. . . . .	1 255	746 573	490	342 760	259	176 599	365	193 270	141	33 944
	REFRIGERATION EQUIPMENT AND SUPPLIES. . . . .	858	384 874	345	194 302	154	77 506	244	86 467	115	26 599
508	MACHINERY, EQUIPMENT, AND SUPPLIES:										
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	5 931	1 928 886	2 286	997 279	882	301 449	1 591	449 490	1 172	180 668
	OFFICE MACHINES AND EQUIPMENT. . . . .	3 648	803 551	1 237	373 575	476	102 876	1 005	199 705	930	127 395
	RESTAURANT AND HOTEL SUPPLIES. . . . .	810	469 628	308	222 377	146	86 163	258	136 710	98	24 378
	STORE MACHINES AND FIXTURES. . . . .	1 473	655 707	741	401 327	260	112 410	328	113 075	144	28 895

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-United States, by SMSA Size and Kind of Business: 1967-Continued

SIC code	Kind of business	United States, total		Standard metropolitan statistical areas with--						Remainder of United States	
				1,000,000 inhabitants or more		500,000 to 999,000 inhabitants		100,000 to 499,000 inhabitants			
		Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
5082	MACHINERY, EQUIPMENT, AND SUPPLIES--CON.	3 022	3 652 157	938	1 230 569	498	668 533	931	1 168 584	655	584 471
5083	CONSTRUCTION, MINING MACHINERY, EQUIPMENT, FARM MACHINERY AND EQUIPMENT . . . . .	1 458	1 109 754	406	372 222	213	175 392	370	277 224	509	284 916
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	8 795	6 104 428	4 132	3 176 678	1 241	820 209	1 971	1 364 110	1 451	743 431
	FOOD-PROCESSING MACHINERY AND EQUIPMENT . . . . .	440	257 470	220	137 888	74	42 570	94	47 098	52	29 914
	GENERAL PURPOSE INDUSTRIAL MACH., EQUIP. . . . .	1 682	1 046 468	864	548 697	288	190 478	345	215 672	185	91 621
	METALWORKING MACHINERY AND EQUIPMENT . . . . .	1 173	1 107 619	774	829 259	174	131 730	166	122 687	59	23 943
	MATERIALS-HANDLING EQUIPMENT . . . . .	1 061	708 886	541	395 953	190	127 212	246	147 543	84	38 178
	OIL WELLS; OIL REFINERY; PIPELINE EQUIP. . . . .	1 746	1 477 373	199	396 578	139	113 611	621	545 641	787	421 543
	OTHER INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 693	1 506 612	1 534	868 303	376	214 608	499	285 469	284	138 232
5085	INDUSTRIAL SUPPLIES . . . . .	7 658	5 197 695	3 465	2 656 002	1 161	827 001	1 866	1 167 960	1 166	546 732
	GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	555	456 520	185	155 156	87	81 900	159	134 808	124	84 656
	MECHANICAL POWER TRANSMISSION EQUIPMENT . . . . .	1 046	720 333	388	326 061	168	127 798	320	199 926	170	66 548
	INDUSTRIAL VALVES, FITTINGS, EQUIPMENT . . . . .	719	696 482	381	392 763	124	110 141	173	149 132	41	44 446
	WELDING SUPPLIES . . . . .	1 449	611 307	423	226 549	178	94 877	422	173 202	426	116 679
	OTHER INDUSTRIAL SUPPLIES . . . . .	3 889	2 713 053	2 088	1 555 473	604	412 285	792	510 892	405	234 403
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	4 633	2 892 965	2 405	1 768 741	775	433 979	1 020	517 424	433	172 821
	DENTAL SUPPLIES . . . . .	655	314 757	336	179 028	128	65 418	165	65 906	26	4 405
	RELIGIOUS AND SCHOOL SUPPLIES . . . . .	859	474 104	425	227 791	138	75 528	177	108 765	119	62 020
	SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES . . . . .	1 252	1 115 096	681	713 092	210	161 273	281	185 108	80	55 623
	OPTICAL AND OPHTHALMIC GOODS . . . . .	961	310 261	505	194 253	144	44 942	199	48 063	113	23 003
	OTHER PROFESSIONAL EQUIPMENT . . . . .	906	678 747	458	454 577	155	86 818	198	109 582	95	27 770
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	5 679	1 887 115	2 639	1 085 789	1 009	328 260	1 372	360 025	659	113 041
	BEAUTY AND BARBER SUPPLIES . . . . .	1 523	486 459	693	263 393	272	88 488	408	109 324	150	25 254
	CUSTOMARIO SUPPLIES . . . . .	1 457	390 249	582	201 220	237	57 203	395	96 233	243	35 593
	LAUNDRY AND DRY CLEANING SUPPLIES . . . . .	886	390 871	485	242 429	196	75 926	160	62 048	45	10 468
	OTHER SERVICE ESTABLISHMENT SUPPLIES . . . . .	1 813	619 536	879	378 747	304	106 643	409	92 420	221	41 726
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1 670	1 374 990	911	809 202	371	274 661	242	227 797	146	63 330
	AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS . . . . .	980	931 753	552	522 903	234	207 441	135	171 711	59	29 698
	MARINE MACHINERY AND EQUIPMENT . . . . .	525	289 389	262	173 478	116	59 216	72	28 695	75	28 000
	OTHER TRANSPORTATION EQUIPMENT . . . . .	165	153 848	97	112 821	21	8 004	35	27 391	12	5 632
5091	METALS AND MINERALS, N.E.C.: . . . . .	458	589 911	161	351 025	45	38 605	87	80 189	165	120 092
	COAL . . . . .	2 659	7 875 073	1 491	5 735 168	426	1 020 798	419	717 773	323	401 334
	METALS SERVICE CENTERS . . . . .	2 178	6 248 504	1 193	4 498 257	332	797 377	353	603 215	300	349 655
	FERROUS METALS SERVICE CENTERS . . . . .	481	1 626 569	298	1 236 911	94	223 421	66	114 558	23	51 679
	NONFERROUS METALS SERVICE CENTERS . . . . .										
	METALS SALES OFFICES . . . . .	2 278	3 397 689	1 292	2 833 050	328	238 874	289	144 995	369	180 770
	FERROUS METALS SALES OFFICES . . . . .	1 716	1 583 178	930	1 190 360	266	180 717	220	86 424	300	125 677
	NONFERROUS METALS SALES OFFICES . . . . .	562	1 814 511	362	1 642 690	62	58 157	69	58 571	69	55 093
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3 641	3 993 397	785	1 966 385	385	775 793	828	542 509	1 643	708 710
5093	SCRAP AND WASTE MATERIALS: . . . . .										
	IRON AND STEEL SCRAP . . . . .	3 841	2 436 437	1 423	1 227 437	415	328 370	720	566 957	1 283	313 673
	WITH PROCESSING EQUIPMENT . . . . .	2 225	1 718 809	731	715 930	250	265 934	482	499 167	762	237 778
	WITHOUT PROCESSING EQUIPMENT . . . . .	1 616	717 628	692	511 507	165	62 436	238	67 790	521	75 895
	WASTE AND SECONDARY MATERIALS . . . . .	3 973	1 986 591	2 085	1 237 664	484	276 699	746	302 527	658	169 701
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 515	5 315 363	701	2 175 298	289	760 690	555	1 227 062	970	1 152 313
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES: . . . . .										
	BEER AND ALE . . . . .	5 376	4 324 619	1 252	1 511 858	348	602 731	1 185	1 068 504	2 591	1 141 526
	WINE AND DISTILLED SPIRITS . . . . .	1 486	6 119 442	587	3 496 417	212	1 064 966	408	1 188 520	279	369 539
	WINE, DISTILLED SPIRITS (LICENSED OP.) . . . . .	1 271	5 698 033	509	3 233 185	200	1 035 666	367	1 119 743	195	309 439
	WINE, DISTILLED SPIRITS (STATE OPERATED) . . . . .	215	421 409	78	263 232	12	29 300	41	68 777	84	60 100
5096	PAPER AND ITS PRODUCTS: . . . . .										
	PRINTING AND WRITING (FINE) PAPER . . . . .	933	2 430 410	539	1 624 127	147	301 357	203	491 228	44	13 698
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 675	2 475 731	1 468	1 320 187	341	446 025	541	501 062	325	208 457
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	4 055	1 515 605	2 026	935 043	521	186 892	734	255 271	774	138 399
5097	FURNITURE AND HOME FURNISHINGS: . . . . .										
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	2 405	1 452 032	1 430	886 928	345	205 623	400	235 795	230	123 686
	HOUSEHOLD AND LAWN FURNITURE . . . . .	997	653 779	636	374 845	105	78 822	143	108 557	113	91 555
	OFFICE AND BUSINESS FURNITURE . . . . .	1 408	798 253	794	512 083	240	126 801	257	127 238	117	32 131
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	3 642	2 876 551	2 289	1 991 641	510	427 908	581	356 483	262	100 519
	CHINA, GLASSWARE, CROCKERY . . . . .	506	335 532	364	271 726	46	33 542	49	19 341	47	10 923
	LINENS, DOMESTICS, CURTAINS, ETC. . . . .	689	496 221	523	413 233	74	44 961	64	26 052	28	11 975
	FLOOR COVERINGS . . . . .	1 425	1 379 020	735	851 278	261	237 767	325	237 198	104	52 777
	OTHER HOME FURNISHINGS . . . . .	1 022	665 778	667	455 404	129	111 638	143	73 892	83	24 844
5098	LUMBER AND CONSTRUCTION MATERIALS: . . . . .										
	LUMBER AND MILLWORK . . . . .	5 162	5 794 418	2 008	2 404 862	839	1 216 761	1 183	1 226 082	1 132	946 713
	LUMBER (WITHOUT YARD) . . . . .	1 234	2 107 340	443	772 934	201	466 159	277	463 415	313	404 832
	LUMBER (WITH YARD) . . . . .	1 819	1 770 234	691	793 793	276	405 952	348	302 998	504	267 491
	PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	2 109	1 916 844	874	838 135	362	344 650	558	459 669	315	274 390
	CONSTRUCTION MATERIALS . . . . .	5 715	3 279 234	2 355	1 523 952	923	605 553	1 376	708 612	1 061	441 117
	BRICK, TILE, CEMENT, ETC. . . . .	2 182	1 047 261	960	536 789	354	177 479	486	207 610	382	125 383
	GLASS (FLAT, BRICK) . . . . .	795	329 718	273	151 632	115	52 804	208	78 731	199	46 551
	ROOFING, SIDING, INSULATION MATERIAL . . . . .	1 113	822 914	446	380 857	194	158 855	282	168 462	191	114 740
	OTHER CONSTRUCTION MATERIALS . . . . .	1 625	1 079 341	676	454 674	260	216 415	400	253 809	289	154 443

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-United States, by SMSA Size and Kind of Business: 1967—Continued

SIC code	Kind of business	United States, total		Standard metropolitan statistical areas with--						Remainder of United States	
				1,000,000 inhabitants or more		500,000 to 999,000 inhabitants		100,000 to 499,000 inhabitants			
		Fstab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
		(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)
5099	OTHER KINDS OF WHOLESALE BUSINESS: AMUSEMENT AND SPORTING GOODS: CAMERAS AND PHOTOGRAPHIC SUPPLIES. . . . .	1 082	741 044	650	545 807	162	109 225	171	66 505	99	19 507
	SPORTING GOODS . . . . .	1 887	1 105 822	862	600 648	286	148 062	355	196 014	384	161 098
	TOYS, GAMES, AND FIREWORKS . . . . .	1 028	755 673	575	529 435	158	108 741	183	85 721	112	31 776
	OTHER RECREATION GOODS . . . . .	868	399 438	455	245 324	179	76 015	136	40 170	98	37 929
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 089	1 403 904	1 025	846 207	205	134 738	360	233 835	499	189 124
	FARM SUPPLIES. . . . .	2 241	2 793 138	555	1 079 766	275	271 316	489	689 984	922	752 072
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	2 778	1 625 626	2 140	1 384 345	322	150 477	179	68 804	137	22 000
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	2 474	785 757	1 555	591 014	331	76 722	321	60 495	267	57 526
	OTHER PRODUCTS: FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 305	422 356	562	221 382	192	65 838	300	87 691	251	47 445
	FOREST PRODUCTS, EXCEPT LUMBER . . . . .	1 301	671 198	190	163 971	71	82 790	170	89 997	870	334 440
	GENERAL MERCHANDISE. . . . .	387	1 524 932	218	1 198 092	49	166 548	61	104 784	59	55 508
	PHONOGRAPH RECORDS, PRE-RECORDED TAPE. . . .	882	814 504	554	632 188	115	77 924	114	83 657	99	20 735
	MUSICAL INSTRUMENTS AND SHEET MUSIC. . . . .	321	206 276	209	151 114	42	37 060	42	10 987	28	7 115
	TEXTILE BAGS, BAGGING, AND BURLAP. . . . .	617	239 442	301	147 412	82	32 995	111	37 662	123	21 373
	OTHER WHOLESALE. . . . .	3 559	2 361 421	1 897	1 546 778	471	282 476	590	300 638	601	231 529

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 11. United States, by Type of Operation: 1967

SIC code	Kind of business and firm size	All types of operation				Merchant wholesalers				Manufacturers' sales branches, sales offices				Merchandise agents and brokers				Other types of operation			
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)		
50	WHOLESALE TRADE, TOTAL	232 783	311 464	459 475 967	187 052	212 993	206 055 065	3 342	30 679	157 096 541	25 259	26 462	61 347 022	19 328	41 330	34 977 339					
	FIRMS WITH--																				
	1 ESTABLISHMENTS	219 561	219 057	187 841 341	176 785	176 441	124 789 910	1 216	1 118	3 265 197	24 300	24 281	48 062 838	17 316	17 217	11 723 396					
	2 ESTABLISHMENTS	6 608	13 216	22 041 624	5 160	9 827	15 733 844	471	748	2 237 728	411	624	2 525 534	1 095	2 017	1 544 518					
	3 - 5 ESTABLISHMENTS	4 531	16 172	32 878 421	3 621	11 722	21 307 108	645	1 818	5 901 115	334	755	4 129 874	602	1 877	1 540 324					
	6 - 10 ESTABLISHMENTS	1 114	8 255	24 656 846	815	4 891	12 712 452	364	2 115	7 106 436	108	349	3 890 444	157	900	947 514					
	11 - 25 ESTABLISHMENTS	576	9 271	30 785 281	390	3 798	9 458 601	321	4 288	18 809 414	55	273	1 533 400	83	912	983 866					
	26 - 50 ESTABLISHMENTS	210	7 200	34 206 751	141	1 849	6 582 910	162	4 600	26 119 402	17	121	680 638	29	630	823 801					
	51 - 99 ESTABLISHMENTS	93	6 860	29 129 425	70	1 658	4 961 702	81	4 602	22 969 088	13	22	165 752	16	578	1 032 883					
	100 ESTABLISHMENTS OR MORE	31 433	97 936 278		70	2 807	10 508 538	82	11 390	70 688 161	21	37	358 542	30	17 199	16 381 031					
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT*																				
	AUTOMOBILES AND OTHER MOTOR VEHICLES	3 885	4 783	31 329 583	3 679	3 858	5 345 308	28	724	25 268 153	190	201	716 122								
	FIRMS WITH--																				
	1 - 2 ESTABLISHMENTS	3 810	3 876	4 630 265	3 621	3 682	3 912 104	7	6	29 392	185	188	688 769								
	3 - 5 ESTABLISHMENTS	44	118	956 194	38	101	922 130	4	12	(0)	3	5	(0)								
	6 - 25 ESTABLISHMENTS	15	63	336 882	13	50	(0)	4	5	(0)	2	8	(0)								
	26 ESTABLISHMENTS OR MORE	16	726	25 406 242	7	25	(0)	13	701	(0)											
	AUTOMOTIVE EQUIPMENT	18 723	23 317	11 614 177	17 956	21 855	7 389 163	126	774	3 119 302	680	688	1 105 712								
	FIRMS WITH--																				
	1 - 2 ESTABLISHMENTS	17 993	18 610	6 549 620	17 274	17 865	5 362 243	58	71	139 805	670	674	1 047 572								
5014	TIRES AND TUBES	2 568	3 114	3 178 398	2 525	2 800	1 358 955	23	279	1 778 057	35	35	41 386								
	FIRMS WITH--																				
	1 - 2 ESTABLISHMENTS	2 481	2 561	1 128 637	2 444	2 520	1 078 983	6	6	8 268	35	35	41 386								
	3 - 5 ESTABLISHMENTS	53	147	121 252	51	138	111 342	4	40	116 262											
	6 - 25 ESTABLISHMENTS	19	87	178 202	17	47	61 940	9	224	1 643 617											
	26 ESTABLISHMENTS OR MORE	15	319	1 750 307	13	95	106 690														
	DRUGS, CHEMICALS, AND ALLIED PRODUCTS*																				
	DRUGS, PROPRIETARIES, AND SUNDRIES	2 970	3 760	9 233 568	2 681	3 053	4 747 608	105	487	3 981 698	214	220	504 262								
	FIRMS WITH--																				
	1 - 2 ESTABLISHMENTS	2 799	2 837	3 228 430	2 557	2 586	2 661 811	43	48	194 371	202	203	372 248								
5028	PAINTS AND VARNISHES	1 248	2 377	1 494 426	1 097	1 268	424 084	63	1 008	970 546	101	101	99 796								
	FIRMS WITH--																				
	1 - 2 ESTABLISHMENTS	1 176	1 206	486 489	1 054	1 079	354 941	24	27	(0)	100	100	(0)								
	3 - 5 ESTABLISHMENTS	37	109	66 533	31	79	(0)	10	29	(0)	1	1	(0)								
	6 - 25 ESTABLISHMENTS	18	104	149 596	9	51	11 746	12	53	137 850											
	26 ESTABLISHMENTS OR MORE	17	958	791 808	3	59	(0)	17	899	(0)											
	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	3 542	5 406	17 066 828	2 916	3 380	2 636 220	228	1 556	13 673 740	454	470	756 868								
	FIRMS WITH--																				
	1 - 2 ESTABLISHMENTS	3 264	3 326	2 694 541	2 779	2 823	1 828 213	59	64	192 722	437	439	673 606								
	503	PIECE GOODS (WOVEN FABRICS)	3 195	3 475	9 596 078	2 752	2 887	3 831 767	65	177	4 081 829	400	411	1 682 482							
FIRMS WITH--																					
1 - 2 ESTABLISHMENTS		3 112	3 155	4 939 239	2 692	2 729	3 308 900	33	33	289 377	390	393	1 340 962								
3 - 5 ESTABLISHMENTS		50	129	(0)	41	96	289 644	13	29	(0)	3	4	24 667								
6 - 25 ESTABLISHMENTS		31	174	2 934 257	19	62	233 223	7	98	2 384 181	7	14	316 853								
26 ESTABLISHMENTS OR MORE		2	17	(0)				2	17	(0)											
NOTIONS AND OTHER DRY GOODS		1 363	1 527	2 455 732	1 156	1 188	746 581	66	183	1 054 581	148	156	654 570								
FIRMS WITH--																					
1 - 2 ESTABLISHMENTS		1 302	1 313	1 154 061	1 135	1 141	672 971	25	27	(0)	144	145	(0)								
5034		NOTIONS AND OTHER DRY GOODS	1 363	1 527	2 455 732	1 156	1 188	746 581	66	183	1 054 581	148	156	654 570							
	FIRMS WITH--																				
	1 - 2 ESTABLISHMENTS	1 302	1 313	1 154 061	1 135	1 141	672 971	25	27	(0)	144	145	(0)								
	3 - 5 ESTABLISHMENTS	27	36	121 186	14	30	(0)	14	26	(0)	4	11	(0)								
	6 - 25 ESTABLISHMENTS	25	135	1 131 883	5	15	47 346	8	109	731 782	4	11	(0)								
	26 ESTABLISHMENTS OR MORE	9	23	48 602	2	2	(0)	2	19	(0)											

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable.  
 \*Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.

TABLE 11. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and firm size	All types of operation			Merchant wholesalers			Manufacturers' sales branches, sales offices			Merchandise agents and brokers			Other types of operation		
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)
503	PIECE GOODS, NOTIONS, AND APPAREL--CONTINUED															
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . .	1 831	1 974	3 115 535	1 441	1 482	1 404 238	91	170	1 128 877	315	322	582 420	-	-	-
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	1 785	1 804	2 025 968	1 415	1 429	1 242 461	63	62	215 387	310	313	568 120	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	27	77	194 314	15	35	(O)	10	34	116 018	3	4	(O)	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	16	85	835 957	10	16	71 815	15	64	(O)	2	5	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	3	8	59 296	1	2	(O)	3	6	(O)	-	-	-	-	-	-
5037	WOMEN'S CHILDREN'S, AND INFANTS' CLOTHING. . .	3 393	3 588	4 775 667	2 546	2 610	2 212 211	115	216	1 101 751	756	762	1 461 705	-	-	-
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	3 331	3 367	3 594 168	2 506	2 524	1 932 804	82	88	343 571	751	755	1 317 793	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	38	104	603 634	28	52	233 834	17	46	(O)	4	6	(O)	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	21	93	(O)	10	26	(O)	13	66	311 145	1	1	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	3	24	(O)	2	8	(O)	3	16	(O)	-	-	-	-	-	-
5039	FOOTWEAR . . . . .	761	836	1 337 459	659	679	666 588	27	78	474 593	79	79	196 278	-	-	-
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	747	758	923 205	650	659	606 084	19	20	120 843	79	79	196 278	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	8	22	55 465	6	15	(O)	3	7	(O)	-	-	-	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	3	26	(O)	2	2	(O)	2	24	(O)	-	-	-	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	3	30	(O)	1	3	(O)	3	27	(O)	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS!															
5041	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	1 905	2 543	15 547 639	1 905	2 543	15 547 639	-	-	-	-	-	-	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	1 759	1 817	8 211 758	1 759	1 817	8 211 758	-	-	-	-	-	-	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	89	237	2 265 747	89	237	2 265 747	-	-	-	-	-	-	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	11	229	2 080 212	11	229	2 080 212	-	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	1 674	1 775	3 559 251	1 288	1 365	1 770 774	31	45	242 098	361	365	1 546 379	-	-	-
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	1 617	1 630	3 101 540	1 248	1 260	1 556 831	16	14	46 525	355	356	1 498 184	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	38	75	259 296	26	49	(O)	9	17	(O)	6	9	48 195	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	11	31	108 985	10	29	(O)	1	12	63 891	-	-	-	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	8	39	89 430	4	27	25 539	5	12	(O)	-	-	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	3 104	4 227	6 523 327	2 635	2 785	2 677 759	131	978	2 362 216	213	233	1 141 212	196	231	342 140
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	2 978	3 020	3 056 873	2 558	2 581	1 905 074	55	62	110 116	203	204	794 719	172	173	246 964
	3 - 5 ESTABLISHMENTS . . . . .	69	219	698 199	44	100	328 090	35	87	144 827	4	6	173 881	13	26	51 401
	6 - 25 ESTABLISHMENTS . . . . .	41	289	584 196	23	74	(O)	26	175	197 135	6	23	172 612	7	17	(O)
	26 ESTABLISHMENTS OR MORE . . . . .	16	699	2 184 059	10	30	(O)	15	654	1 910 138	-	-	-	4	15	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 793	2 940	2 962 108	1 944	2 022	2 179 574	24	33	110 640	98	101	229 972	753	784	441 922
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	2 747	2 779	2 491 880	1 912	1 926	1 893 233	11	12	26 178	95	95	210 027	736	746	362 442
	3 - 5 ESTABLISHMENTS . . . . .	19	48	125 828	15	34	83 620	3	3	(O)	2	3	(O)	4	8	(O)
	6 - 25 ESTABLISHMENTS . . . . .	14	63	214 974	10	47	158 619	3	3	557 611	1	3	(O)	8	13	(O)
	26 ESTABLISHMENTS OR MORE . . . . .	13	50	129 426	7	15	44 102	7	15	(O)	1	3	(O)	5	17	(O)
5045	CONFECTIONERY. . . . .	2 266	2 549	2 319 367	1 945	1 998	1 029 769	43	263	841 855	283	288	447 743	-	-	-
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	2 207	2 227	1 342 231	1 913	1 929	875 679	19	20	41 096	277	278	425 456	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	29	55	146 659	23	44	136 262	4	5	(O)	3	6	(O)	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	18	72	587 141	7	23	(O)	9	65	557 611	3	4	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	12	175	243 336	2	2	(O)	11	173	(O)	-	-	-	-	-	-
5046	FISH AND SEAFOODS. . . . .	1 584	1 633	1 002 151	1 494	1 534	856 352	12	12	(O)	84	87	139 132	-	-	-
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	1 564	1 578	945 482	1 477	1 489	(O)	9	9	5 106	80	80	127 576	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	14	39	39 949	12	31	(O)	1	1	(O)	4	7	11 556	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	5	14	(O)	4	12	(O)	2	2	(O)	-	-	-	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	1	2	(O)	1	2	(O)	-	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	5 156	5 820	11 059 145	4 957	5 041	7 395 047	52	616	2 810 813	161	163	853 285	-	-	-
	FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	5 098	5 142	7 774 426	4 912	4 948	6 876 411	29	31	44 730	161	163	853 285	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	31	88	412 405	26	65	353 014	9	23	59 591	-	-	-	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	18	56	305 601	14	21	122 722	6	45	182 879	-	-	-	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	9	584	2 566 713	5	7	42 900	8	517	2 523 813	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
 \*Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.



TABLE 11. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and firm size	All types of operation			Merchant wholesalers			Manufacturers' sales branches, sales offices			Merchandise agents and brokers			Other types of operation		
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)
504	GROCERIES AND RELATED PRODUCTS—CONTINUED	6 900	7 477	7 496 996	4 994	5 284	3 972 937	-	-	-	898	1 029	2 467 048	1 070	1 184	(0)
5048	FRESH FRUITS AND VEGETABLES...	6 779	6 902	6 238 317	4 906	4 984	3 489 510	-	-	-	868	873	1 838 968	1 029	1 045	909 839
	1 - 2 ESTABLISHMENTS	88	211	376 402	67	177	227 280	-	-	-	18	39	74 786	27	63	74 456
	3 - 5 ESTABLISHMENTS	23	134	360 854	15	52	(0)	-	-	-	5	86	201 351	11	43	(0)
	6 - 25 ESTABLISHMENTS OR MORE	10	170	521 323	6	71	(0)	-	-	-	5	86	351 943	5	13	23 067
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	8 466	11 091	23 988 120	6 173	6 479	6 120 907	264	2 348	8 676 558	2 020	2 174	9 123 366	88	90	67 289
	FIRMS WITH--	8 127	8 226	12 603 766	5 995	6 034	4 753 924	109	112	558 033	1 959	1 993	7 218 367	85	87	66 032
	1 - 2 ESTABLISHMENTS	192	295	2 485 272	108	217	682 130	62	162	527 940	47	123	107 101	1	1	(0)
	3 - 5 ESTABLISHMENTS	55	358	2 465 968	50	167	572 426	38	418	1 220 119	12	53	573 424	2	2	(0)
	6 - 25 ESTABLISHMENTS OR MORE	52	1 722	6 433 114	20	61	112 327	38	1 656	6 270 487	2	3	(0)	-	-	(0)
505	FARM PRODUCTS--RAW MATERIALS	602	680	3 169 037	274	324	1 974 211	-	-	-	171	177	928 809	163	179	266 017
5052	COTTON	572	590	2 318 510	251	259	1 332 691	-	-	-	167	171	782 196	155	160	203 623
	1 - 2 ESTABLISHMENTS	11	29	(0)	10	25	276 337	-	-	-	2	4	(0)	-	-	(0)
	3 - 5 ESTABLISHMENTS	17	59	463 860	13	40	365 183	-	-	-	2	2	(0)	6	17	(0)
	6 - 25 ESTABLISHMENTS OR MORE	2	2	(0)	-	-	-	-	-	-	-	-	-	2	2	(0)
5053	GRAIN	5 801	8 697	18 746 235	1 348	2 013	11 499 337	-	-	-	194	207	1 656 190	4 409	6 477	5 590 708
	FIRMS WITH--	5 333	5 601	7 960 101	1 166	1 270	3 081 509	-	-	-	172	171	893 412	4 033	4 160	3 985 180
	1 - 2 ESTABLISHMENTS	306	861	1 437 706	106	250	2 797 861	-	-	-	9	14	134 843	234	297	485 002
	3 - 5 ESTABLISHMENTS	134	940	5 214 693	52	176	4 005 293	-	-	-	7	13	283 566	118	171	525 840
	6 - 25 ESTABLISHMENTS OR MORE	28	1 295	6 133 729	24	317	5 214 674	-	-	-	6	11	324 369	24	969	594 686
5054	LIVESTOCK	2 804	3 397	11 952 966	510	563	836 034	-	-	-	1 611	1 734	9 530 833	727	1 100	1 586 099
	FIRMS WITH--	2 703	2 777	9 765 797	476	484	626 423	-	-	-	1 577	1 588	8 159 866	696	705	979 508
	1 - 2 ESTABLISHMENTS	36	115	647 100	20	44	77 234	-	-	-	16	39	504 021	12	31	65 845
	3 - 5 ESTABLISHMENTS	19	170	850 206	10	16	106 489	-	-	-	14	81	641 516	13	73	102 201
	6 - 25 ESTABLISHMENTS OR MORE	6	355	689 863	4	18	25 888	-	-	-	4	26	225 430	6	291	438 945
5059	FARM PRODUCTS--RAW MATERIALS N.E.C.	2 018	2 188	4 279 433	1 078	1 144	1 866 668	-	-	-	675	722	2 066 570	284	322	346 195
	FIRMS WITH--	1 970	2 013	3 469 089	1 045	1 070	1 383 789	-	-	-	660	672	1 877 122	269	271	208 178
	1 - 2 ESTABLISHMENTS	32	95	240 196	23	52	139 475	-	-	-	8	18	(0)	11	25	(0)
	3 - 5 ESTABLISHMENTS	9	73	509 396	5	17	(0)	-	-	-	5	30	102 672	4	26	(0)
	6 - 25 ESTABLISHMENTS OR MORE	7	7	60 752	5	5	(0)	-	-	-	2	2	(0)	-	-	-
506	ELECTRICAL GOODS	4 999	7 742	17 701 725	3 910	4 961	5 695 113	143	1 751	10 765 014	983	1 030	1 241 598	-	-	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	4 735	4 861	4 533 843	3 743	3 854	3 243 702	36	37	139 844	960	970	1 150 397	-	-	-
	FIRMS WITH--	4 140	4 338	734 515	112	328	481 020	21	56	(0)	20	54	79 445	-	-	-
	1 - 2 ESTABLISHMENTS	64	417	1 127 498	213	343	343 883	31	198	(0)	3	6	(0)	-	-	-
	3 - 5 ESTABLISHMENTS	60	2 026	11 305 869	15	566	1 623 498	55	1 460	9 682 371	-	-	-	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE	24	464	2 498 252	13	210	1 637 246	19	252	(0)	2	2	(0)	-	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	2 144	2 935	8 131 325	1 862	2 299	5 717 819	52	384	1 923 054	252	252	490 452	-	-	-
	FIRMS WITH--	1 985	2 030	3 301 045	1 725	1 769	2 829 239	15	14	35 707	247	247	436 099	-	-	-
	1 - 2 ESTABLISHMENTS	87	211	1 525 859	66	204	897 398	4	3	(0)	2	2	(0)	-	-	-
	3 - 5 ESTABLISHMENTS	48	230	806 169	38	114	353 936	14	115	(0)	1	1	(0)	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE	24	464	2 498 252	13	210	1 637 246	19	252	(0)	2	2	(0)	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT	4 580	6 053	6 282 034	3 313	4 116	2 209 164	79	622	2 095 756	1 223	1 315	1 977 114	-	-	-
	FIRMS WITH--	4 303	4 428	3 243 548	3 107	3 202	1 410 194	17	18	53 474	1 189	1 208	1 779 880	-	-	-
	1 - 2 ESTABLISHMENTS	175	583	496 255	149	467	309 886	15	43	69 453	24	73	116 916	-	-	-
	3 - 5 ESTABLISHMENTS	77	560	748 644	53	389	417 187	24	139	(0)	8	32	(0)	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE	25	482	1 793 587	4	58	71 897	23	422	(0)	2	2	(0)	-	-	-
507	HARDWARE PLUMBING, HEATING EQUIP.	3 845	4 438	4 439 146	3 314	3 513	3 197 167	118	489	780 033	426	436	461 946	-	-	-
5072	HARDWARE	3 670	3 737	3 101 767	3 211	3 269	2 569 293	39	40	74 236	423	428	458 238	-	-	-
	FIRMS WITH--	82	183	141 225	64	145	370 093	20	37	(0)	1	1	(0)	-	-	-
	1 - 2 ESTABLISHMENTS	54	230	464 159	33	83	232 166	25	140	(0)	2	7	(0)	-	-	-
	3 - 5 ESTABLISHMENTS	39	288	458 995	6	16	25 615	34	272	433 380	-	-	-	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
 \*Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.

TABLE 11. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and firm size	All types of operation			Merchant wholesalers			Manufacturers' sales branches, sales offices			Merchandise agents and brokers			Other types of operation		
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES—CONTINUED															
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES, FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	5 309	6 373	5 540 019	4 408	5 317	4 228 600	56	181	576 465	860	875	734 954	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	5 066	5 222	3 628 917	4 193	4 338	2 878 123	24	27	35 320	854	857	715 474	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	156	477	554 407	148	454	529 746	8	22	(O)	1	1	17 154	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	65	398	537 882	12	196	398 910	13	79	98 907	4	16	17 154	-	-	-
5077	AIR-CONDITIONING, REFRIG. EQUIP., SUPPLIES, FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	2 117	2 686	2 075 959	1 796	2 113	1 131 447	43	270	608 273	293	303	336 239	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	1 984	2 045	1 192 045	1 695	1 750	865 192	9	10	10 927	284	285	315 926	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	79	231	193 965	70	200	147 222	8	16	29 341	6	15	17 402	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	33	225	124 369	25	155	96 861	7	27	24 577	3	3	2 911	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES, COMMERCIAL MACHINES AND EQUIPMENT, FIRMS WITH--															
5081	1 - 2 ESTABLISHMENTS . . . . .	6 272	9 619	8 410 908	5 615	5 931	1 928 886	72	3 078	6 193 716	608	610	288 306	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	6 114	6 177	1 949 365	5 498	5 557	1 654 893	17	17	10 383	603	603	284 089	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	78	204	179 757	70	179	156 980	9	22	(O)	1	3	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	42	215	179 423	28	126	83 781	12	85	6 050 121	4	4	(O)	-	-	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT, FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	2 519	3 429	4 789 447	2 308	3 022	3 652 157	73	237	944 801	163	170	192 489	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	2 243	2 395	2 084 450	2 080	2 224	1 873 794	15	18	49 537	152	153	161 119	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	195	581	1 242 315	182	550	1 198 460	12	16	(O)	9	15	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	57	339	1 130 076	37	216	499 010	27	121	251 713	2	2	(O)	-	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 513	1 854	4 107 321	1 373	1 498	1 109 754	39	250	2 883 779	107	106	113 788	-	-	-
	1 - 2 ESTABLISHMENTS . . . . .	1 430	1 456	1 048 243	1 313	1 337	904 810	12	14	(O)	106	105	(O)	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	54	136	154 346	47	119	45 640	8	16	32 323	1	1	(O)	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	17	87	(O)	11	31	(O)	11	56	1 616 465	-	-	-	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	12	175	(O)	2	11	(O)	-	164	-	-	-	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	9 518	13 256	13 539 355	7 273	8 795	6 104 428	356	2 268	4 952 569	2 157	2 193	2 482 358	-	-	-
	1 - 2 ESTABLISHMENTS . . . . .	8 961	9 330	6 448 452	6 914	7 086	4 140 076	101	114	190 402	2 132	2 130	2 117 974	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	271	765	909 906	215	569	595 504	19	152	236 864	23	14	77 538	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	187	1 271	2 250 644	100	330	1 457 010	113	757	1 356 952	7	5	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	99	1 890	3 930 353	44	610	1 977 925	83	1 215	3 169 051	5	5	(O)	-	-	-
5085	INDUSTRIAL SUPPLIES . . . . .	7 738	10 169	10 734 678	6 456	7 658	5 197 695	250	1 389	4 500 106	1 091	1 122	1 036 877	-	-	-
	1 - 2 ESTABLISHMENTS . . . . .	7 200	7 441	4 879 467	6 080	6 291	3 786 563	71	79	117 208	1 062	1 071	975 696	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	309	898	802 597	268	784	635 391	41	103	123 112	21	31	44 094	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	139	848	1 354 539	90	448	577 816	57	380	739 636	8	20	17 087	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	90	982	3 698 075	18	155	1 977 925	81	827	3 500 150	-	-	-	-	-	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	4 193	5 759	3 784 466	3 849	4 633	2 892 965	106	843	668 159	277	283	223 342	-	-	-
	1 - 2 ESTABLISHMENTS . . . . .	3 981	4 065	1 936 655	3 679	3 759	1 700 653	38	40	22 227	270	270	213 775	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	119	347	249 351	108	284	221 722	21	43	(O)	5	10	(O)	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	60	513	725 150	45	284	466 373	24	226	369 093	2	3	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	33	834	873 310	17	300	504 217	23	534	-	-	-	-	-	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES, FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	5 700	6 258	2 517 897	5 333	5 679	1 887 115	58	232	268 734	325	327	362 048	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	5 550	5 628	1 988 984	5 216	5 287	1 614 903	19	21	25 092	318	320	348 989	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	100	294	190 093	89	264	168 105	11	25	(O)	5	5	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	34	187	220 087	23	115	82 804	14	136	97 430	2	2	(O)	-	-	-
5088	TRANSPORTATION EQUIP., EXC. MOTOR VEHICLES, FIRMS WITH--															
	1 - 2 ESTABLISHMENTS . . . . .	1 827	2 087	2 547 563	1 528	1 670	1 374 990	52	136	711 041	258	281	461 532	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	1 743	1 783	1 496 210	1 473	1 505	1 036 035	20	22	46 053	252	256	414 122	-	-	-
	6 - 25 ESTABLISHMENTS OR MORE . . . . .	37	102	295 983	31	80	164 694	7	18	(O)	4	4	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	25	120	250 372	20	80	164 694	6	19	(O)	4	21	(O)	-	-	-
	26 ESTABLISHMENTS OR MORE . . . . .	22	82	504 998	4	5	17 217	19	77	487 781	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
 \*Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.



TABLE 11. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and firm size	All types of operation				Merchant wholesalers				Manufacturers' sales branches, sales offices				Merchandise agents and brokers				Other types of operation				
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)			
509	MISCELLANEOUS WHOLESALERS! METALS AND MINERALS, N.E.C.! COAL . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . METAL SERVICE CENTERS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . METAL SALES OFFICES. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . PETROLEUM AND PETROLEUM PRODUCTS! PETROLEUM BULK STATIONS AND TERMINALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . OTHER PETROLEUM AND PRODUCTS ESTABS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . SCRAP AND WASTE MATERIALS! IRON AND STEEL SCRAP . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WASTE AND SECONDARY MATERIALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . TOBACCO AND ITS PRODUCTS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES! BEER AND ALE . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WINE AND DISTILLED SPIRITS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . .	595	735	2 007 775	430	458	589 911	28	86	655 582	151	191	762 282	-	-	762 282	-	-	-			
		566	579	886 652	417	424	463 439	13	17	125 960	136	138	297 263	-	-	297 263	-	-	-			
		11	35	174 111	3	6	15 592	4	9	(O)	7	20	(O)	-	-	(O)	-	-	-			
		13	87	702 012	6	21	15 (D)	7	34	295 313	1	1	(D)	-	-	(D)	-	-	-			
		5	34	245 000	4	7	(O)	4	26	(O)	-	-	-	-	-	-	-	-	-			
		2 037	2 737	8 455 472	1 934	2 659	7 875 073	-	-	-	-	-	74	78	580 399	-	-	580 399	-	-		
		1 082	1 805	3 307 957	1 687	1 743	3 118 540	-	-	-	-	-	62	62	189 417	-	-	189 417	-	-		
		118	257	1 222 176	112	247	1 058 457	-	-	-	-	-	7	10	163 719	-	-	163 719	-	-		
		91	411	2 311 441	96	405	2 084 178	-	-	-	-	-	5	6	227 263	-	-	227 263	-	-		
		26	264	1 613 898	39	264	1 613 898	-	-	-	-	-	-	-	-	-	-	-	-	-		
5092	METAL SALES OFFICES. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . PETROLEUM AND PETROLEUM PRODUCTS! PETROLEUM BULK STATIONS AND TERMINALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . OTHER PETROLEUM AND PRODUCTS ESTABS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . SCRAP AND WASTE MATERIALS! IRON AND STEEL SCRAP . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WASTE AND SECONDARY MATERIALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . TOBACCO AND ITS PRODUCTS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES! BEER AND ALE . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WINE AND DISTILLED SPIRITS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . .	3 072	4 419	23 240 307	2 084	2 278	3 397 689	193	1 395	17 847 149	729	746	1 995 469	-	-	1 995 469	-	-	-			
		2 725	2 754	4 314 853	1 970	1 987	2 414 967	49	53	327 149	712	714	1 572 737	-	-	1 572 737	-	-	-			
		84	190	743 177	62	133	293 475	20	43	236 145	8	14	213 557	-	-	213 557	-	-	-			
		93	470	2 517 808	35	78	2 006 002	62	376	2 006 002	7	16	(O)	-	-	(O)	-	-	-			
		67	1 005	15 664 469	17	80	(O)	62	923	15 277 853	2	2	(D)	-	-	(D)	-	-	-			
		5093	PETROLEUM AND PETROLEUM PRODUCTS! PETROLEUM BULK STATIONS AND TERMINALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . OTHER PETROLEUM AND PRODUCTS ESTABS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . SCRAP AND WASTE MATERIALS! IRON AND STEEL SCRAP . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WASTE AND SECONDARY MATERIALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . TOBACCO AND ITS PRODUCTS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES! BEER AND ALE . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WINE AND DISTILLED SPIRITS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . .	11 421	30 229	24 821 828	-	-	-	-	-	-	-	-	-	-	-	-	11 421	30 229	24 821 828	
				10 840	11 267	5 959 771	-	-	-	-	-	-	-	-	-	-	-	-	-	10 840	11 267	5 959 771
				417	1 086	750 493	-	-	-	-	-	-	-	-	-	-	-	-	-	417	1 086	750 493
				125	832	1 017 464	-	-	-	-	-	-	-	-	-	-	-	-	-	125	832	1 017 464
				39	17 044	17 094 100	-	-	-	-	-	-	-	-	-	-	-	-	-	39	17 044	17 094 100
3 562	4 255			8 551 635	3 288	3 641	3 993 397	41	332	4 075 858	269	282	482 380	-	-	482 380	-	-	-			
3 401	3 458			3 350 556	3 146	3 201	2 957 335	9	7	15 388	247	250	377 833	-	-	377 833	-	-	-			
81	194			209 324	76	178	170 397	3	7	616	6	9	38 311	-	-	38 311	-	-	-			
34	128			345 668	36	97	140 546	5	20	155 921	7	11	49 201	-	-	49 201	-	-	-			
39	475			4 646 087	30	165	725 119	24	298	3 903 933	9	12	17 035	-	-	17 035	-	-	-			
5093	PETROLEUM AND PETROLEUM PRODUCTS! PETROLEUM BULK STATIONS AND TERMINALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . OTHER PETROLEUM AND PRODUCTS ESTABS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . SCRAP AND WASTE MATERIALS! IRON AND STEEL SCRAP . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WASTE AND SECONDARY MATERIALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . TOBACCO AND ITS PRODUCTS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES! BEER AND ALE . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WINE AND DISTILLED SPIRITS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . .	3 676	3 862	2 516 041	3 657	3 841	2 436 437	-	-	-	-	21	21	79 604	-	-	79 604	-	-			
		3 615	3 657	1 732 352	3 596	3 638	1 662 127	-	-	-	-	19	19	70 225	-	-	70 225	-	-			
		43	110	328 750	43	109	(O)	-	-	-	-	1	1	(D)	-	-	(D)	-	-			
		15	68	(D)	15	27	(D)	-	-	-	-	1	1	(D)	-	-	(D)	-	-			
		3	27	(O)	3	27	(O)	-	-	-	-	-	-	-	-	-	-	-	-			
		3 923	4 065	2 109 547	3 846	3 973	1 986 591	-	-	-	-	83	92	122 956	-	-	122 956	-	-			
		3 871	3 888	1 762 750	3 796	3 813	1 678 404	-	-	-	-	75	75	84 346	-	-	84 346	-	-			
		34	73	176 861	32	64	(D)	-	-	-	-	4	4	(D)	-	-	(D)	-	-			
		14	81	151 324	14	75	(D)	-	-	-	-	4	8	(O)	-	-	(O)	-	-			
		4	21	18 612	4	21	18 612	-	-	-	-	-	-	-	-	-	-	-	-			
5094	PETROLEUM AND PETROLEUM PRODUCTS! PETROLEUM BULK STATIONS AND TERMINALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . OTHER PETROLEUM AND PRODUCTS ESTABS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . SCRAP AND WASTE MATERIALS! IRON AND STEEL SCRAP . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WASTE AND SECONDARY MATERIALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . TOBACCO AND ITS PRODUCTS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES! BEER AND ALE . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WINE AND DISTILLED SPIRITS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . .	2 225	2 597	6 047 567	2 186	2 515	5 315 363	8	47	663 286	34	35	68 918	-	-	68 918	-	-	-			
		2 175	2 206	4 408 049	2 140	2 171	4 337 292	2	2	(D)	33	33	(O)	-	-	(O)	-	-	-			
		30	85	702 008	27	80	(O)	3	5	(D)	-	-	-	-	-	-	-	-	-			
		15	103	360 173	15	89	(O)	2	14	(D)	-	-	-	-	-	-	-	-	-			
		5	203	577 337	4	175	415 120	1	26	(O)	1	2	(D)	-	-	(D)	-	-	-			
		5095	PETROLEUM AND PETROLEUM PRODUCTS! PETROLEUM BULK STATIONS AND TERMINALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . OTHER PETROLEUM AND PRODUCTS ESTABS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . SCRAP AND WASTE MATERIALS! IRON AND STEEL SCRAP . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WASTE AND SECONDARY MATERIALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . TOBACCO AND ITS PRODUCTS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES! BEER AND ALE . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WINE AND DISTILLED SPIRITS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . .	5 133	5 530	4 990 356	5 054	5 376	4 324 619	27	96	573 175	58	58	92 562	-	-	92 562	-	-	-	
				5 039	5 175	4 125 985	4 968	5 100	3 998 476	16	18	(D)	57	57	(D)	-	-	(D)	-	-	-	
				69	204	(D)	68	196	(O)	3	7	(O)	1	1	(O)	-	-	(O)	-	-	-	
				22	133	414 246	17	79	120 946	6	54	293 300	-	-	-	-	-	-	-	-	-	
				3	18	(D)	1	1	(D)	2	17	(D)	-	-	-	-	-	-	-	-	-	
5095	PETROLEUM AND PETROLEUM PRODUCTS! PETROLEUM BULK STATIONS AND TERMINALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . OTHER PETROLEUM AND PRODUCTS ESTABS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . SCRAP AND WASTE MATERIALS! IRON AND STEEL SCRAP . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WASTE AND SECONDARY MATERIALS. . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . TOBACCO AND ITS PRODUCTS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES! BEER AND ALE . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . . WINE AND DISTILLED SPIRITS . . . . . FIRMS WITH-- 1 - 2 ESTABLISHMENTS . . . . . 3 - 5 ESTABLISHMENTS . . . . . 6 - 25 ESTABLISHMENTS . . . . . 26 ESTABLISHMENTS OR MORE. . . . .			1 113	1 779	9 173 412	1 031	1 486	6 119 442	22	220	2 851 614	71	73	202 356	-	-	202 356	-	-	-	
				1 030	1 080	3 671 661	956	1 002	3 461 103	10	11	20 433	67	67	190 125	-	-	190 125	-	-	-	
				51	164	1 252 757	50	155	1 221 701	2	5	(O)	2	2	(O)	-	-	(O)	-	-	-	
				22	169	1 628 123	18	127	786 375	5	41	201 000	1	1	(O)	-	-	(O)	-	-	-	
				10	366	2 620 871	7	202	650 263	5	163	(D)	1	1	(O)	-	-	(O)	-	-	-	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>a1</sup> Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.





TABLE 11. United States, by Type of Operation: 1967—Continued

SIC code	Kind of business and firm size	All types of operation			Merchant wholesalers			Manufacturers' sales branches, sales offices			Merchandise agents and brokers			Other types of operation		
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)
509 5099	MISCELLANEOUS WHOLESALERS---CONTINUED	2 501	3 496	5 210 871	1 784	2 241	2 793 138	89	476	1 395 604	210	215	634 866	490	564	387 263
	OTHER KINDS OF WHOLESALE BUSINESS---CONTINUED	2 291	2 349	2 556 852	1 644	1 690	1 685 822	17	20	19 193	201	200	570 628	438	439	281 209
	FARM SUPPLIES. . . . .	2 291	2 349	2 556 852	1 644	1 690	1 685 822	17	20	19 193	201	200	570 628	438	439	281 209
	1 - 2 ESTABLISHMENTS . . . . .	2 291	2 349	2 556 852	1 644	1 690	1 685 822	17	20	19 193	201	200	570 628	438	439	281 209
	3 - 5 ESTABLISHMENTS . . . . .	2 291	2 349	2 556 852	1 644	1 690	1 685 822	17	20	19 193	201	200	570 628	438	439	281 209
	6 - 25 ESTABLISHMENTS . . . . .	2 291	2 349	2 556 852	1 644	1 690	1 685 822	17	20	19 193	201	200	570 628	438	439	281 209
	26 ESTABLISHMENTS OR MORE. . . . .	2 291	2 349	2 556 852	1 644	1 690	1 685 822	17	20	19 193	201	200	570 628	438	439	281 209
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 877	3 010	2 086 892	2 702	2 778	1 625 626	39	80	283 103	148	152	178 163	-	-	-
	FIRMS WITH:	2 877	3 010	2 086 892	2 702	2 778	1 625 626	39	80	283 103	148	152	178 163	-	-	-
	1 - 2 ESTABLISHMENTS . . . . .	2 877	3 010	2 086 892	2 702	2 778	1 625 626	39	80	283 103	148	152	178 163	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	2 877	3 010	2 086 892	2 702	2 778	1 625 626	39	80	283 103	148	152	178 163	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	2 877	3 010	2 086 892	2 702	2 778	1 625 626	39	80	283 103	148	152	178 163	-	-	-
	26 ESTABLISHMENTS OR MORE. . . . .	2 877	3 010	2 086 892	2 702	2 778	1 625 626	39	80	283 103	148	152	178 163	-	-	-
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	2 745	2 798	985 180	2 449	2 474	785 757	25	49	24 027	273	275	175 396	-	-	-
	FIRMS WITH:	2 745	2 798	985 180	2 449	2 474	785 757	25	49	24 027	273	275	175 396	-	-	-
	1 - 2 ESTABLISHMENTS . . . . .	2 745	2 798	985 180	2 449	2 474	785 757	25	49	24 027	273	275	175 396	-	-	-
	3 - 5 ESTABLISHMENTS . . . . .	2 745	2 798	985 180	2 449	2 474	785 757	25	49	24 027	273	275	175 396	-	-	-
	6 - 25 ESTABLISHMENTS . . . . .	2 745	2 798	985 180	2 449	2 474	785 757	25	49	24 027	273	275	175 396	-	-	-
	26 ESTABLISHMENTS OR MORE. . . . .	2 745	2 798	985 180	2 449	2 474	785 757	25	49	24 027	273	275	175 396	-	-	-
	OTHER PRODUCTS . . . . .	9 300	10 335	11 617 508	7 793	8 372	6 240 129	263	559	2 117 863	1 133	1 217	3 189 327	184	187	70 189
	FIRMS WITH:	9 300	10 335	11 617 508	7 793	8 372	6 240 129	263	559	2 117 863	1 133	1 217	3 189 327	184	187	70 189
	1 - 2 ESTABLISHMENTS . . . . .	9 300	10 335	11 617 508	7 793	8 372	6 240 129	263	559	2 117 863	1 133	1 217	3 189 327	184	187	70 189
	3 - 5 ESTABLISHMENTS . . . . .	9 300	10 335	11 617 508	7 793	8 372	6 240 129	263	559	2 117 863	1 133	1 217	3 189 327	184	187	70 189
	6 - 25 ESTABLISHMENTS . . . . .	9 300	10 335	11 617 508	7 793	8 372	6 240 129	263	559	2 117 863	1 133	1 217	3 189 327	184	187	70 189
	26 ESTABLISHMENTS OR MORE. . . . .	9 300	10 335	11 617 508	7 793	8 372	6 240 129	263	559	2 117 863	1 133	1 217	3 189 327	184	187	70 189

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
 \*Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.

TABLE 12. Merchant Wholesalers—United States, by Kind of Business: 1967

SIC code	Kind of business	Total			Firms with 1 or 2 establishments			Firms with 3 to 5 establishments			Firms with 6 to 25 establishments			Firms with 26 establishments or more		
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)
50	WHOLESALE TRADE, TOTAL . . . . .	187 082	212 993	206 055 065	181 945	186 268	140 523 754	3 621	11 722	21 307 108	1 205	8 689	22 171 053	281	6 314	22 053 150
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT: . . . . .	3 679	3 858	5 345 308	3 621	3 682	3 912 104	38	101	922 130	13	50	(D)	7	25	(D)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES: . . . . .	1 705	1 784	3 305 418	1 675	1 682	2 171 075	19	53	840 544	8	32	(D)	3	5	(D)
	TRUCKS AND TRACTORS—ROAD TYPE . . . . .	1 905	2 074	1 949 890	1 954	1 986	1 741 029	20	48	81 586	5	18	(D)	6	20	(D)
5013	AUTOMOTIVE EQUIPMENT: . . . . .	17 956	21 855	7 389 163	17 274	17 865	5 362 243	488	1 639	672 800	162	1 366	723 125	32	985	630 995
	AUTO. PARTS, EQUIP. (WITHOUT MACHINE SHOP) . . . . .	11 088	13 096	4 709 578	10 665	12 406	3 435 324	266	767	376 871	131	806	510 455	22	577	380 528
	AUTOMOTIVE PARTS, EQUIP. (WITH MACH. SHOP) . . . . .	4 968	6 596	2 189 112	4 553	4 800	1 472 726	291	835	281 440	112	558	204 868	12	403	230 078
	USED AUTOMOTIVE PARTS AND EQUIPMENT . . . . .	1 690	1 708	295 796	1 683	1 695	280 317	5	10	2 365	1	1	(D)	1	3	(D)
	PETROLEUM PRODUCTS MARKETING EQUIPMENT . . . . .	424	455	194 677	410	424	173 876	10	27	12 124	1	1	(D)	3	3	(D)
5014	TIRES AND TUBES . . . . .	2 525	2 800	1 358 955	2 444	2 520	1 078 983	51	138	111 342	17	47	61 940	13	95	106 690
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS: . . . . .	2 681	3 053	4 747 608	2 557	2 586	2 661 811	69	165	671 488	41	137	541 088	14	165	873 221
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	184	374	2 308 712	149	155	819 528	24	62	410 303	7	34	(D)	4	123	(D)
	GENERAL-LINE DRUGS . . . . .	2 522	2 679	2 538 896	2 415	2 431	1 842 283	53	103	261 185	41	103	(D)	13	42	(D)
	SPECIALTY-LINE DRUGS AND TOILETRIES . . . . .															
5028	PAINTS AND VARNISHES . . . . .	1 097	1 268	424 084	1 054	1 079	354 941	31	79	(D)	9	51	(D)	3	59	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	2 916	3 380	2 636 220	2 779	2 823	1 828 213	84	224	248 340	33	165	(D)	20	168	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL: . . . . .	2 752	2 887	3 831 767	2 692	2 729	3 308 900	41	96	289 644	19	62	233 223	-	-	-
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	2 059	2 142	2 073 447	2 015	2 033	1 765 292	33	70	203 804	11	39	104 351	-	-	-
	PIECE GOODS (KNITTED FABRICS) . . . . .	699	745	1 758 320	680	696	1 543 608	10	26	85 840	9	23	128 872	-	-	-
	PIECE GOODS (CONVERTERS) . . . . .															
5034	NOTIONS AND OTHER DRY GOODS . . . . .	1 156	1 482	746 581	1 135	1 141	672 971	14	30	(D)	5	15	47 346	2	2	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 441	1 482	1 404 238	1 415	1 429	1 242 461	15	35	(D)	10	16	71 815	2	2	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	2 546	2 610	2 212 211	2 506	2 524	1 932 804	28	52	233 834	10	26	(D)	2	6	(D)
5039	FOOTWEAR . . . . .	659	679	666 588	650	659	606 084	6	15	(D)	2	2	(D)	1	3	(D)
504	GROCERIES AND RELATED PRODUCTS: . . . . .	1 905	2 543	15 847 639	1 759	1 817	8 211 758	89	237	2 265 747	46	260	2 989 922	11	229	2 080 212
5041	GENERAL-LINE GROCERIES . . . . .	558	734	7 367 029	482	501	3 194 986	41	86	288 621	28	104	1 324 259	7	43	1 559 163
	VOLUNTARY GROUP WHOLESALERS . . . . .	126	173	4 103 011	105	111	2 506 190	13	32	667 286	5	25	847 490	3	5	82 045
	RETAILER CO-OPERATIVE WHOLESALERS . . . . .	1 286	1 636	4 077 599	1 186	1 205	2 510 582	54	119	309 840	35	131	818 173	11	181	439 004
	OTHER GENERAL-LINE WHOLESALERS . . . . .															
5042	FROZEN FOODS . . . . .	1 288	1 365	1 770 774	1 248	1 260	1 556 831	26	49	(D)	10	29	(D)	4	27	25 539
5043	DAIRY PRODUCTS . . . . .	2 635	2 785	2 677 759	2 558	2 581	1 905 074	44	100	328 090	23	74	(D)	10	30	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	1 944	2 022	2 179 574	1 912	1 926	1 893 233	15	34	83 620	10	47	158 619	7	15	44 102
5045	CONFECTIONERY . . . . .	1 945	1 998	1 029 769	1 913	1 929	875 679	23	44	136 262	7	23	(D)	2	2	(D)
5046	FISH AND SEAFOODS . . . . .	1 494	1 534	1 856 352	1 477	1 489	(D)	12	31	(D)	4	12	(D)	1	2	(D)
5047	MEAT AND MEAT PRODUCTS . . . . .	4 957	5 041	7 395 047	4 912	4 948	6 876 411	26	65	353 014	14	21	122 722	5	7	42 900
5048	FRESH FRUITS AND VEGETABLES . . . . .	4 994	5 284	3 972 937	4 906	4 984	3 489 510	67	177	227 260	15	52	(D)	6	71	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	6 173	6 479	6 120 907	5 995	6 034	4 753 824	108	217	682 130	50	167	572 426	20	61	112 527
	COFFEE, TEA, AND SPICES . . . . .	493	520	1 225 687	476	478	810 299	13	29	254 614	3	12	(D)	1	1	(D)
	BREAD AND BAKED GOODS . . . . .	951	988	413 306	923	929	352 578	14	23	25 878	8	30	27 673	6	6	7 177
	FOOD AND BEVERAGE BASIC MATERIALS . . . . .	536	549	776 094	523	524	603 105	7	8	118 059	2	3	(D)	4	14	(D)
	OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . . . .	4 207	4 422	3 705 820	4 074	4 103	2 987 842	81	157	283 579	38	122	381 314	14	40	53 085
505	FARM PRODUCTS—RAW MATERIALS: . . . . .	274	324	1 974 211	251	259	1 332 691	10	25	276 337	13	40	365 183	-	-	-
5052	COTTON . . . . .	1 348	2 013	11 499 337	1 166	1 270	3 081 509	106	250	797 861	52	176	2 405 293	24	317	5 214 674
5053	LIVESTOCK . . . . .	510	563	836 034	476	484	626 423	20	45	77 234	10	16	106 489	4	18	25 888
5054	FARM PRODUCTS—RAW MATERIALS, N.E.C. . . . .	1 078	1 144	1 866 648	1 045	1 070	1 383 789	23	52	139 475	5	17	(D)	5	5	(D)
5059	HIDES, SKINS, AND PELTS . . . . .	461	489	619 874	450	459	525 932	9	26	78 790	1	4	(D)	1	-	-
	LEAF TOBACCO . . . . .	149	172	569 673	141	150	349 859	5	11	(D)	3	11	(D)	-	-	-
	WOOL, WOOL TOPS, AND MOHAIR . . . . .	177	184	309 176	171	174	286 347	5	9	(D)	1	1	(D)	-	-	-
	OTHER RAW FARM PRODUCTS . . . . .	294	299	367 945	283	287	221 651	5	6	15 434	1	1	(D)	5	5	(D)
506	ELECTRICAL GOODS: . . . . .	3 910	4 961	5 695 113	3 743	3 854	3 243 702	112	328	481 020	40	213	346 893	15	566	1 623 498
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES, . . . . .	194	219	192 263	179	186	146 102	8	22	(D)	6	10	14 076	1	1	(D)
	WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	168	233	191 729	146	152	90 648	12	27	(D)	7	30	37 683	3	24	(D)
	WITHOUT HOUSEWARES OR MAJOR APPLIANCES . . . . .	3 568	4 509	5 311 121	3 423	3 516	3 006 952	98	279	439 106	33	173	295 134	14	541	1 569 929
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	1 862	2 299	5 717 819	1 725	1 769	2 829 239	86	206	897 398	38	114	353 936	13	210	1 637 246
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	3 313	4 116	2 209 164	3 107	3 202	1 410 194	149	467	309 886	53	389	417 187	4	58	71 897

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
 \*Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.



TABLE 12. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Kind of business	Total			Firms with 1 or 2 establishments			Firms with 3 to 5 establishments			Firms with 6 to 25 establishments			Firms with 26 establishments or more		
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)
507	HARDWARE: PLUMBING, HEATING EQUIP., SUPPLIES:	3 314	3 513	3 197 167	3 211	3 269	2 569 293	64	145	370 093	33	83	232 166	6	16	25 615
5072	GENERAL-LINE HARDWARE . . . . .	554	591	2 165 472	502	512	1 630 017	32	49	320 845	16	24	49 248	4	6	6 (D)
	SPECIALTY-LINE HARDWARE . . . . .	2 796	2 922	1 031 695	2 725	2 757	939 276	45	96	49 248	23	59	(D)	3	10	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES:	4 408	5 317	4 228 600	4 193	4 338	2 878 123	148	454	529 746	55	329	421 821	12	196	398 910
	HEATING EQUIPMENT AND SUPPLIES . . . . .	1 585	1 800	899 147	1 500	1 545	728 952	55	158	111 038	23	90	51 437	7	7	7 720
	PLUMBING FIXTURES AND SUPPLIES . . . . .	2 840	3 517	3 329 453	2 695	2 793	2 149 171	100	296	418 708	39	239	370 384	6	189	391 190
5077	AIR-CONDITIONING, REFRIG., EQUIPMENT, SUPPLIES:	1 796	2 113	1 131 447	1 695	1 750	865 192	70	200	147 222	25	155	96 861	6	8	22 172
	AIR-CONDITIONING EQUIPMENT AND SUPPLIES . . . . .	1 035	1 255	746 573	965	1 001	564 854	48	130	99 804	20	120	120 (D)	2	4	(D)
	REFRIGERATION EQUIPMENT AND SUPPLIES . . . . .	773	858	384 874	732	749	300 338	27	70	47 418	10	35	(D)	4	4	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES:	5 615	5 931	1 928 886	5 498	5 557	1 654 893	70	179	156 980	28	126	83 781	19	69	33 232
5081	OFFICE MACHINES AND EQUIPMENT . . . . .	3 415	3 648	803 551	3 337	3 366	657 596	49	136	92 682	19	89	31 578	10	57	21 695
	RESTAURANT AND HOTEL SUPPLIES . . . . .	771	810	469 628	758	769	418 417	7	16	7 252	5	24	(D)	1	1	(D)
	STORE MACHINES AND FIXTURES . . . . .	1 433	1 473	655 707	1 405	1 422	578 880	15	27	57 046	5	13	(D)	8	11	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT:	2 308	3 022	3 652 157	2 080	2 224	1 873 794	182	550	1 198 460	37	216	499 010	9	32	80 893
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 373	1 498	1 109 754	1 313	1 337	904 810	47	119	170 903	11	31	(D)	2	11	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	7 273	8 795	6 104 428	6 914	7 086	4 140 076	215	569	595 504	100	530	(D)	44	610	(D)
	FOOD-PROCESSING MACHINERY AND EQUIPMENT . . . . .	404	440	257 470	387	389	176 897	7	10	21 391	7	39	(D)	3	6	(D)
	GENERAL PURPOSE INDUSTRIAL MACH., EQUIP.	1 529	1 682	1 046 468	1 451	1 486	821 479	44	107	89 708	27	81	118 754	7	8	16 527
	METALWORKING MACHINERY AND EQUIPMENT . . . . .	1 095	1 173	1 107 619	1 049	1 079	934 113	35	78	146 650	9	14	(D)	2	2	(D)
	MATERIALS-HANDLING EQUIPMENT . . . . .	923	1 071	708 886	861	896	550 695	40	112	93 722	14	34	39 542	8	19	24 927
	OIL WELLS: OIL REFINERY, PIPELINE EQUIP.	698	1 589	1 222 715	603	626	247 066	38	106	173 140	37	303	311 889	20	554	590 620
	OTHER INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 667	2 850	1 761 270	2 572	2 610	1 409 826	63	156	170 903	19	59	97 781	13	25	82 760
5085	INDUSTRIAL SUPPLIES . . . . .	6 456	7 658	5 197 695	6 080	6 291	3 786 563	268	764	635 391	90	448	577 816	18	155	197 925
	GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	465	556	456 520	418	449	322 040	35	88	62 584	11	16	(D)	1	95	(D)
	MECHANICAL POWER TRANSMISSION EQUIPMENT . . . . .	657	1 046	720 333	576	607	409 052	56	164	107 747	24	180	(D)	1	1	(D)
	INDUSTRIAL VALVES, FITTINGS, EQUIPMENT . . . . .	607	719	696 482	556	570	466 072	31	77	108 001	17	55	(D)	3	17	(D)
	WELDING SUPPLIES . . . . .	1 210	1 449	611 307	1 131	1 190	494 293	64	193	72 757	11	49	27 960	4	17	16 297
	OTHER INDUSTRIAL SUPPLIES . . . . .	3 566	3 889	2 713 053	3 411	3 475	2 095 106	105	242	284 302	39	148	260 183	11	24	73 462
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	3 849	4 633	2 892 965	3 679	3 755	1 700 653	108	294	221 722	45	284	466 373	17	300	504 217
	DEVELOPMENTAL EQUIPMENT . . . . .	451	655	314 757	421	429	164 500	16	51	31 407	7	52	33 605	7	123	85 245
	RELIGIOUS AND SCHOOL SUPPLIES . . . . .	807	859	474 104	779	795	389 014	19	39	49 184	8	22	(D)	1	3	(D)
	SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES . . . . .	1 046	1 252	1 115 086	992	1 016	551 409	30	69	59 474	16	92	209 667	8	75	294 546
	OPTICAL AND OPHTHALMIC GOODS . . . . .	841	961	310 261	813	826	263 371	20	66	23 958	6	23	(D)	2	46	(D)
	OTHER PROFESSIONAL EQUIPMENT . . . . .	721	906	678 747	675	689	332 359	27	69	57 699	14	95	178 907	5	53	109 782
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES:	5 333	5 679	1 887 115	5 216	5 287	1 614 903	89	264	168 105	23	115	82 804	5	13	21 303
	BEAUTY AND GROOMING SUPPLIES . . . . .	1 384	1 523	486 459	1 343	1 367	400 548	35	109	61 005	6	47	24 906	2	9	(D)
	CUSTOMER SUPPLIES . . . . .	1 403	1 487	590 249	1 387	1 402	336 280	9	29	23 193	5	17	(D)	1	1	(D)
	LAUNDRY AND DRY-CLEANING SUPPLIES . . . . .	830	886	390 871	808	829	336 944	19	55	52 608	2	1	(D)	1	1	(D)
	OTHER SERVICE ESTABLISHMENT SUPPLIES . . . . .	1 720	1 813	619 536	1 678	1 689	541 131	28	71	31 299	11	50	(D)	3	3	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES:	1 528	1 670	1 374 990	1 473	1 505	1 036 035	31	80	157 044	20	80	164 694	4	5	17 217
	AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS . . . . .	885	980	931 753	854	873	668 726	19	48	120 364	9	55	(D)	3	4	(D)
	MARINE MACHINERY AND EQUIPMENT . . . . .	492	525	289 389	478	489	253 592	7	17	10 054	6	18	(D)	1	1	(D)
	OTHER TRANSPORTATION EQUIPMENT . . . . .	152	165	153 848	141	143	113 717	5	15	26 626	6	7	13 505	1	1	(D)
5091	METALS AND MINERALS: N.E.C.†	430	458	569 911	417	424	463 429	3	6	15 592	6	21	(D)	4	7	(D)
	COAL . . . . .	1 934	2 659	7 875 073	1 687	1 743	3 118 540	112	247	1 058 457	96	405	2 084 178	39	264	1 613 898
	METALS SERVICE CENTERS . . . . .	1 613	2 178	6 248 504	1 356	1 450	2 629 210	100	216	922 637	82	311	1 456 436	26	201	1 240 221
	FERROUS METALS SERVICE CENTERS . . . . .	342	481	1 626 569	284	293	649 330	15	31	135 820	27	94	627 742	16	63	373 677
	NONFERROUS METALS SERVICE CENTERS . . . . .	2 084	2 278	3 397 689	1 970	1 967	2 414 967	62	133	293 475	35	78	(D)	17	80	(D)
	METALS SALES OFFICES . . . . .	1 580	1 716	1 363 178	1 459	1 467	944 397	53	112	217 920	37	70	(D)	11	65	(D)
	FERROUS METALS SALES OFFICES . . . . .	543	562	1 614 511	513	518	1 470 570	14	21	75 555	8	8	(D)	8	15	(D)
	NONFERROUS METALS SALES OFFICES . . . . .	3 288	3 641	3 993 397	3 146	3 201	2 957 335	76	178	170 397	36	97	140 546	30	165	725 119
5092	PETROLEUM AND PETROLEUM PRODUCTS:															
	OTHER PETROLEUM AND PETROLEUM ESTABLISHMENTS . . . . .															

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
 \*Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.

TABLE 12. Merchant Wholesalers-United States, by Kind of Business: 1967 -Continued

SIC code	Kind of business	Total			Firms with 1 or 2 establishments			Firms with 3 to 5 establishments			Firms with 6 to 25 establishments			Firms with 26 establishments or more		
		Firms* (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (number)	Estab-lish-ments (number)	Sales (\$1,000)	Firms (No.)	Estab-lish-ments (number)	Sales (\$1,000)
5093	SCRAP AND WASTE MATERIALS:															
	IRON AND STEEL SCRAP . . . . .	3 657	3 841	2 436 437	3 596	3 638	1 662 127	43	109	(O)	15	67	(O)	3	27	(O)
	WITH PROCESSING EQUIPMENT . . . . .	2 123	2 225	1 718 809	2 072	2 099	1 312 907	37	76	(O)	12	42	(O)	3	8	(O)
	WITHOUT PROCESSING EQUIPMENT . . . . .	1 562	1 616	717 628	1 533	1 539	349 220	17	33	(O)	9	25	(O)	2	19	(O)
	WASTE AND SECONDARY MATERIALS . . . . .	3 846	3 973	1 986 591	3 796	3 813	1 678 404	32	64	(O)	14	75	(O)	4	21	(O)
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 186	2 515	5 315 363	2 140	2 171	4 337 292	27	80	(D)	15	89	(D)	4	175	415 120
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:															
	BEER AND ALE . . . . .	5 054	5 376	4 324 619	4 968	5 100	3 998 476	68	196	(D)	17	79	(D)	1	1	(O)
	WINE AND DISTILLED SPIRITS . . . . .	1 031	1 486	6 119 442	956	1 002	3 461 103	50	155	1 221 701	17	127	786 375	7	202	650 263
	WINE, DISTILLED SPIRITS (LICENSED OP.) . . . . .	974	1 271	5 698 033	901	947	3 412 311	50	152	(O)	17	110	(O)	6	62	(O)
	WINE, DISTILLED SPIRITS (STATE OPERATED) . . . . .	62	215	421 409	55	55	48 792	2	3	(D)	2	17	(D)	3	140	(O)
5096	PAPER AND ITS PRODUCTS:															
	PRINTING AND WRITING (FINE) PAPER . . . . .	672	933	2 430 410	626	648	947 382	24	72	255 302	16	110	322 751	6	103	904 975
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 398	2 675	2 475 731	2 328	2 368	1 767 738	34	91	146 972	25	137	257 026	11	79	303 995
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	3 786	4 055	1 515 605	3 712	3 771	1 249 499	49	135	93 967	20	105	97 493	5	44	74 646
	FURNITURE AND HOME FURNISHINGS:															
5097	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	2 324	2 405	1 452 032	2 269	2 303	1 334 926	38	85	84 359	12	12	27 871	5	5	4 876
	HOUSEHOLD AND LAWN FURNITURE . . . . .	969	997	653 779	945	954	598 398	15	33	41 342	7	7	(O)	2	3	(O)
	OFFICE AND BUSINESS FURNITURE . . . . .	1 356	1 408	798 253	1 324	1 349	736 528	24	52	43 017	5	5	(O)	3	2	(O)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	3 348	3 642	2 876 551	3 248	3 316	2 257 122	58	152	271 664	35	138	253 933	7	36	93 832
	CHINA, GLASSWARE, CROCKERY . . . . .	479	506	335 532	463	479	285 455	18	18	30 425	7	14	(O)	1	3	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS:															
	LUMBER (WITH YARD) . . . . .	1 189	1 234	2 107 340	1 161	1 177	1 865 349	18	37	145 640	8	17	145 640	2	3	(O)
	LUMBER (WITHOUT YARD) . . . . .	1 690	1 819	1 770 234	1 635	1 656	1 449 773	32	76	239 197	4	83	239 197	4	4	(O)
	PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	1 808	2 109	1 916 844	1 723	1 750	1 337 425	49	135	180 766	30	160	266 319	6	64	132 334
	CONSTRUCTION MATERIALS . . . . .	5 148	5 715	3 279 234	4 958	5 054	2 734 017	122	325	250 276	48	214	223 433	20	122	71 508
5099	OTHER KINDS OF WHOLESALE BUSINESS:															
	AMUSEMENT AND SPORTING GOODS:															
	CAMERAS AND PHOTOGRAPHIC SUPPLIES . . . . .	936	1 082	741 044	903	925	491 127	16	45	63 134	13	76	(O)	4	36	(O)
	SPORTING GOODS . . . . .	1 811	1 887	1 105 822	1 781	1 798	1 013 087	22	54	64 930	7	34	(O)	1	1	(O)
	TOYS, GAMES, AND FIREWORKS . . . . .	995	1 028	755 673	979	988	696 757	11	23	20 371	3	14	(O)	2	3	(O)
5099	OTHER RECREATION GOODS . . . . .	807	868	599 438	781	790	332 542	17	39	34 447	6	12	19 876	3	27	12 573
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	1 950	2 089	1 403 904	1 895	1 916	1 133 519	40	109	150 905	13	44	(O)	2	20	(O)
	FARM SUPPLIES . . . . .	1 784	2 241	2 793 138	1 644	1 690	1 685 822	68	174	180 367	43	183	433 650	29	194	493 299
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 702	2 778	1 625 626	2 675	2 693	1 502 980	20	58	58 453	6	26	(O)	1	1	(O)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	2 449	2 474	785 757	2 429	2 435	745 334	12	24	24 002	8	15	16 421	-	-	-
5099	OTHER PRODUCTS:															
	FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 237	1 305	422 356	1 209	1 231	366 230	23	54	44 116	5	20	12 010	-	-	-
	FOREST PRODUCTS, EXCEPT LUMBER . . . . .	1 207	1 301	671 198	1 167	1 178	536 005	31	95	88 169	8	27	(O)	1	1	(O)
	GENERAL MERCHANDISE . . . . .	354	382	1 244 922	350	354	947 927	17	36	311 216	7	17	865 789	-	-	-
	PHONOGRAPH RECORDS, PRE-RECORDED TAPE . . . . .	794	882	514 504	767	777	584 739	11	29	46 465	12	51	134 409	4	25	48 891
5099	MUSICAL INSTRUMENTS AND SHEET MUSIC . . . . .	268	321	206 276	255	263	152 514	6	14	(O)	5	39	(O)	2	5	(O)
	TEXTILE BAGS, BAGGING, AND BURLAP . . . . .	612	617	239 442	605	605	202 670	5	6	(O)	2	6	(O)	1	1	(O)
	OTHER WHOLESALE . . . . .	3 342	3 559	2 361 421	3 174	3 211	1 904 070	88	167	255 997	56	127	173 313	24	54	28 041

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
 \*Includes firms with no wholesale establishments in business at the end of the year. See appendix A for further explanation.



# Credit Sales, Receivables, and Bad-Debt Losses

## CONTENTS

[Page numbers listed here omit the chapter prefix, 3-, which appears as part of number for each page]

page

<b>TABLE 1</b>	Merchant Wholesalers—United States, by Kind of Business: 1967 .....	<b>1</b>
<b>2</b>	Merchant Wholesalers—Standard Metropolitan Statistical Areas: 1967 .....	<b>4</b>





TABLE 1. Merchant Wholesalers—United States, by Kind of Business: 1967

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
50	WHOLESALE TRADE, TOTAL . . . . .	212 993	206 055 065	144 399	161 343 523	85.6	9.4	.17	25 606	13 531 493	42 988	31 180 049
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:											
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	3 858	5 345 308	2 053	3 425 575	62.0	5.9	.15	646	350 263	1 159	1 569 470
	NEW AND USED AUTOMOBILES, MOTORCYCLES . . . . .	1 784	3 395 418	621	(V)	(V)	(V)	(V)	456	(V)	707	(V)
	TRUCKS AND TRACTORS--ROAD TYPE . . . . .	2 074	1 949 890	1 432	1 528 189	70.2	8.4	.23	190	62 636	452	359 065
5013	AUTOMOTIVE EQUIPMENT . . . . .	21 855	7 389 163	17 230	6 165 201	81.9	10.5	.24	1 528	226 402	3 097	997 560
	AUTO. PARTS, EQUIP. (WITHOUT MACHINE SHOP) . . . . .	13 096	4 709 578	9 926	3 802 913	85.1	11.1	.20	975	159 193	2 195	747 472
	AUTOMOTIVE PARTS, EQUIP. (WITH MACH. SHOP) . . . . .	6 596	2 189 112	6 018	2 005 779	76.3	9.7	.20	187	32 396	391	150 937
	USED AUTOMOTIVE PARTS AND EQUIPMENT . . . . .	1 708	295 796	904	183 319	66.7	7.7	.50	338	30 782	466	81 695
	PETROLEUM PRODUCTS MARKETING EQUIPMENT . . . . .	455	194 677	382	173 190	90.4	11.8	.14	28	4 031	17	17 456
5014	TIRES AND TUBES . . . . .	2 800	1 358 955	1 516	880 982	80.4	12.7	.29	236	51 718	1 048	426 255
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:											
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3 053	4 747 608	2 278	4 108 694	91.2	10.4	.12	268	154 236	507	484 678
	GENERAL-LINE DRUGS . . . . .	374	2 208 712	357	2 105 155	96.0	10.9	.12	1	(0)	16	(0)
	SPECIALTY-LINE DRUGS AND TOILETRIES . . . . .	2 679	2 538 896	1 921	2 003 539	86.2	9.8	.11	267	(0)	491	(0)
5028	PAINTS AND VARNISHES . . . . .	1 268	424 084	905	324 793	89.8	12.7	.34	49	9 363	314	89 928
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 380	2 636 220	2 444	2 098 072	95.0	11.7	.13	255	45 602	681	492 546
503	PIECE GOODS, NOTIONS, AND APPAREL:											
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	2 887	3 831 767	2 132	2 918 847	97.4	11.0	.11	167	86 535	588	826 385
	PIECE GOODS (JOBBER) . . . . .	2 142	2 073 447	1 514	1 422 738	96.1	12.1	.14	135	62 441	493	588 268
	PIECE GOODS (CONVERTERS) . . . . .	745	1 758 320	618	1 496 109	98.7	10.0	.08	32	24 094	95	238 117
5034	NOTIONS AND OTHER DRY GOODS . . . . .	1 188	746 581	823	563 294	97.2	11.8	.22	96	24 505	269	158 782
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	1 482	1 404 238	1 116	1 056 203	94.6	11.8	.11	130	42 704	236	305 331
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	2 610	2 212 211	1 604	1 426 811	95.9	12.3	.16	227	92 178	779	693 222
5039	FOOTWEAR . . . . .	679	666 588	513	567 432	97.4	15.0	.20	44	24 392	122	74 764
504	GROCERIES AND RELATED PRODUCTS:											
5041	GENERAL-LINE GROCERIES . . . . .	2 543	15 547 639	1 982	13 604 171	79.1	3.6	.12	273	576 877	288	1 366 591
	VOLUNTARY GROUP WHOLESALERS . . . . .	734	7 367 029	588	6 371 175	73.3	3.4	.19	58	(0)	88	(0)
	RETAILER COOPERATIVE WHOLESALERS . . . . .	173	4 103 011	148	3 815 704	89.1	2.2	.02	19	(0)	6	(0)
	OTHER GENERAL-LINE WHOLESALERS . . . . .	1 636	4 077 599	1 246	3 417 292	78.8	5.4	.11	196	262 231	194	398 076
5042	FROZEN FOODS . . . . .	1 365	1 770 774	900	1 492 945	86.7	6.9	.12	122	56 495	343	221 334
5043	DAIRY PRODUCTS . . . . .	2 785	2 677 759	1 603	2 021 965	82.1	6.3	.09	510	166 958	672	488 836
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 022	2 179 574	1 221	1 672 219	86.0	4.8	.09	366	119 450	435	387 905
5045	CONFECTIONERY . . . . .	1 998	1 029 769	1 310	768 785	68.0	5.2	.46	343	77 898	345	183 086
5046	FISH AND SEAFOODS . . . . .	1 534	856 352	860	648 396	82.4	6.9	.15	300	62 638	374	145 318
5047	MEAT AND MEAT PRODUCTS . . . . .	5 041	7 395 047	3 442	6 195 400	89.2	5.1	.12	588	226 380	1 011	973 267
5048	FRESH FRUITS AND VEGETABLES . . . . .	5 284	3 972 937	3 535	3 202 468	85.1	5.5	.11	769	273 652	980	496 817
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	6 479	6 120 907	3 826	4 589 715	82.8	6.1	.12	1 213	369 499	1 440	1 161 693
	COFFEE, TEA, AND SPICES . . . . .	520	1 225 687	345	1 077 195	92.9	4.8	.04	45	32 026	130	116 466
	BREAD AND BAKED GOODS . . . . .	988	413 306	431	251 393	75.4	5.5	.20	244	54 408	313	107 505
	FOOD AND BEVERAGE BASIC MATERIALS . . . . .	549	776 094	285	533 946	72.6	4.9	.10	94	64 702	170	177 446
	OTHER GROCERY AND RELATED PRODUCTS, N.E.C. . . . .	4 422	3 705 820	2 765	2 727 181	81.6	7.0	.16	830	218 363	827	760 276
505	FARM PRODUCTS--RAW MATERIALS:											
5052	COTTON . . . . .	324	1 974 211	125	988 762	51.1	5.7	.10	133	666 114	66	319 335
5053	GRAIN . . . . .	2 013	11 499 337	1 036	7 648 468	56.2	3.1	.02	372	2 487 611	605	1 363 258
5054	LIVESTOCK . . . . .	563	836 034	144	382 730	70.2	2.7	.11	198	226 505	221	226 799
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1 144	1 866 668	552	(V)	(V)	(V)	(V)	216	(V)	376	(V)
	HIDES, SKINS, AND PELTS . . . . .	489	619 874	303	470 884	87.1	10.1	.13	85	40 681	101	108 309
	LEAF TOBACCO . . . . .	172	569 673	63	(V)	(V)	(V)	(V)	61	(V)	48	(V)
	WOOL, WOOL TOPS, AND MOHAIR . . . . .	184	309 176	98	(V)	(V)	(V)	(V)	21	(V)	65	(V)
	OTHER RAW FARM PRODUCTS . . . . .	299	367 945	88	(V)	(V)	(V)	(V)	49	(V)	162	(V)
506	ELECTRICAL GOODS:											
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	4 961	5 695 113	3 935	5 179 320	93.4	12.8	.19	246	107 220	780	408 573
	WITH MAJOR APPLIANCES AND HOUSEWARES . . . . .	219	192 263	127	148 156	93.2	11.6	.24	10	4 543	82	39 564
	WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES . . . . .	233	191 729	124	139 034	91.6	11.4	.17	7	3 566	102	49 129
	WITHOUT HOUSEWARES OR MAJOR APPLIANCES . . . . .	4 509	5 311 121	3 684	4 892 130	93.5	12.9	.19	229	99 111	596	319 880
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	2 299	5 717 819	1 690	5 121 085	91.8	12.1	.16	153	76 272	456	520 462
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	4 116	2 209 164	2 934	1 712 733	87.5	11.6	.19	335	107 991	847	388 440
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES:											
5072	HARDWARE . . . . .	3 513	3 197 167	2 744	2 794 519	92.7	11.8	.18	221	84 594	548	318 054
	GENERAL-LINE HARDWARE . . . . .	591	2 165 472	563	2 007 127	93.2	11.7	.18	15	40 931	13	117 414
	SPECIALTY-LINE HARDWARE . . . . .	2 922	1 031 695	2 181	787 392	91.3	12.0	.19	206	43 663	535	200 640
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	5 317	4 228 600	4 372	3 720 942	92.9	13.8	.31	226	75 045	719	432 613
	HEATING EQUIPMENT AND SUPPLIES . . . . .	1 800	899 147	1 443	773 185	92.5	13.8	.32	94	24 629	263	101 333
	PLUMBING FIXTURES AND SUPPLIES . . . . .	3 517	3 329 453	2 929	2 947 757	93.0	13.7	.31	132	50 416	456	331 280
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	2 113	1 131 447	1 615	976 031	90.1	13.2	.28	133	29 888	365	125 528
	AIR-CONDITIONING EQUIPMENT AND SUPPLIES . . . . .	1 255	746 573	921	625 789	91.3	13.0	.29	67	17 328	267	103 456
	REFRIGERATION EQUIPMENT AND SUPPLIES . . . . .	858	384 874	694	350 242	88.0	13.7	.26	66	12 560	98	22 072

Standard Notes: • Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 1. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
508	MACHINERY, EQUIPMENT, AND SUPPLIES:											
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	5 931	1 928 886	4 226	1 540 782	86.2	15.4	.28	601	87 805	1 104	300 299
	OFFICE MACHINES AND EQUIPMENT . . . . .	3 648	803 551	2 575	619 260	84.8	12.4	.19	356	43 316	717	140 975
	RESTAURANT AND HOTEL SUPPLIES . . . . .	810	469 628	602	379 049	86.0	16.7	.33	61	10 295	147	80 284
	STORE MACHINES AND FIXTURES . . . . .	1 473	655 707	1 049	542 473	88.1	18.0	.34	184	34 194	240	79 040
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	3 022	3 652 157	2 194	3 161 160	88.0	16.1	.32	165	73 042	663	417 955
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 498	1 109 754	1 099	872 915	87.4	12.4	.22	123	56 623	276	180 216
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	18 795	16 104 428	6 185	4 694 208	91.7	12.3	.30	1 022	457 072	1 588	953 148
	FOOD-PROCESSING MACHINERY AND EQUIPMENT . .	440	257 470	315	211 931	92.5	11.4	.17	36	8 376	89	37 163
	GENERAL PURPOSE INDUSTRIAL MACH. EQUIP. . .	1 682	1 046 468	1 223	792 455	88.5	11.1	.19	179	55 811	280	198 202
	METALWORKING MACHINERY AND EQUIPMENT . . .	1 173	1 107 619	956	1 013 152	91.4	12.1	.09	80	27 458	137	67 009
	MATERIALS-HANOLING EQUIPMENT . . . . .	1 061	708 886	856	616 613	94.0	10.6	.12	91	29 039	114	63 234
	OIL WELLS, OIL REFINERY, PIPELINE EQUIP. . .	1 746	1 477 373	1 202	1 002 030	97.7	14.2	1.08	362	277 562	172	197 781
	OTHER INDUSTRIAL MACHINERY AND EQUIPMENT . .	2 693	1 506 612	1 623	1 058 027	88.7	13.3	.12	274	58 826	796	389 759
5085	INDUSTRIAL SUPPLIES . . . . .	7 658	5 197 695	6 313	4 698 097	95.3	10.2	.14	325	87 931	1 020	411 667
	GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	555	456 520	474	412 357	94.3	9.9	.12	22	7 488	59	36 675
	MECHANICAL POWER TRANSMISSION EQUIPMENT . .	1 046	720 333	964	662 260	95.3	10.1	.12	20	8 581	62	49 492
	INDUSTRIAL VALVES, FITTINGS, EQUIPMENT . . .	719	696 482	644	660 327	96.9	9.7	.09	32	8 742	43	27 413
	WELDING SUPPLIES . . . . .	1 449	611 307	1 272	567 644	90.7	12.6	.31	46	10 432	131	33 231
	OTHER INDUSTRIAL SUPPLIES . . . . .	3 889	2 713 053	2 959	2 395 509	96.0	9.9	.12	205	52 688	725	264 856
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	4 633	2 892 965	3 602	2 545 602	94.9	15.6	.12	380	71 897	651	275 466
	DENTAL SUPPLIES . . . . .	655	314 757	543	281 955	93.6	17.2	.11	32	16 422	80	16 380
	RELIGIOUS AND SCHOOL SUPPLIES . . . . .	859	474 104	661	413 315	90.0	16.5	.10	64	13 864	134	46 925
	SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES . .	1 252	1 115 096	988	999 101	95.5	16.0	.15	110	16 668	154	99 327
	OPTICAL AND OPHTHALMIC GOODS . . . . .	961	310 261	721	259 142	96.1	13.7	.11	95	12 413	145	38 706
	OTHER PROFESSIONAL EQUIPMENT . . . . .	906	678 747	689	592 089	97.2	14.5	.09	79	12 530	138	74 128
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	5 679	1 887 115	4 346	1 631 990	86.6	13.2	.28	491	72 040	842	183 085
	BEAUTY AND BARBER SUPPLIES . . . . .	1 523	486 459	1 152	419 807	78.0	13.7	.29	153	23 039	218	43 613
	CUSTODIAL SUPPLIES . . . . .	1 457	390 249	1 168	343 376	91.5	11.3	.23	94	8 630	195	38 243
	LAUNDRY AND DRY CLEANING SUPPLIES . . . . .	886	390 871	639	337 497	87.8	15.7	.38	62	12 395	185	40 979
	OTHER SERVICE ESTABLISHMENT SUPPLIES . . . .	1 813	619 536	1 387	531 310	89.3	12.3	.24	182	27 976	244	60 250
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1 670	1 374 990	1 215	1 128 563	81.2	9.5	.84	129	34 730	326	211 697
	AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS . .	980	931 753	762	781 902	77.8	9.1	.29	76	19 338	142	130 513
	MARINE MACHINERY AND EQUIPMENT . . . . .	525	289 389	353	234 698	88.1	11.5	.21	41	10 065	131	44 626
	OTHER TRANSPORTATION EQUIPMENT . . . . .	165	153 848	100	111 963	90.4	8.8	.08	12	5 327	53	36 558
5091	METALS AND MINERALS, N.E.C.											
	COAL . . . . .	458	589 911	249	398 817	94.6	10.8	.05	67	26 849	142	164 245
	METALS SERVICE CENTERS . . . . .	12 659	17 875 073	2 385	6 714 185	96.0	10.6	.12	225	955 682	48	205 206
	FERROUS METALS SERVICE CENTERS . . . . .	12 178	16 248 504	2 004	5 610 569	95.9	10.3	.13	132	449 434	41	188 501
	NONFERROUS METALS SERVICE CENTERS . . . . .	481	1 626 569	381	1 103 616	96.1	11.9	.10	93	506 248	7	16 705
	METALS SALES OFFICES . . . . .	12 278	13 397 689	1 343	2 009 891	90.9	11.9	.08	243	330 662	691	1 057 136
	FERROUS METALS SALES OFFICES . . . . .	11 716	11 583 178	1 032	978 531	94.2	11.0	.08	185	127 388	499	477 259
	NONFERROUS METALS SALES OFFICES . . . . .	562	1 814 511	312	1 031 360	87.3	12.8	.08	58	203 274	192	579 877
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	13 641	13 993 397	748	(V)	(V)	(V)	(V)	892	(V)	2 001	(V)
5093	SCRAP AND WASTE MATERIALS:											
	IRON AND STEEL SCRAP . . . . .	3 841	2 436 437	1 846	1 992 578	91.9	7.8	.05	1 286	146 108	709	297 751
	WITH PROCESSING EQUIPMENT . . . . .	2 225	1 718 809	1 474	1 500 505	92.0	7.4	.05	630	96 269	121	122 035
	WITHOUT PROCESSING EQUIPMENT . . . . .	1 616	717 628	372	492 073	91.6	9.0	.02	656	49 839	588	175 716
	WASTE AND SECONDARY MATERIALS . . . . .	3 973	1 986 591	2 094	1 541 820	90.7	7.9	.06	1 143	168 801	736	275 970
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 515	5 315 363	2 042	4 720 646	71.5	4.4	.08	163	126 934	310	467 783
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:											
	BEER AND ALE . . . . .	5 376	4 324 619	2 192	2 466 449	50.8	3.8	.18	2 623	1 543 897	561	314 273
	WINE AND DISTILLED SPIRITS . . . . .	1 486	6 119 442	979	5 201 535	89.4	11.2	.09	299	550 701	208	367 206
5096	PAPER AND ITS PRODUCTS:											
	PRINTING AND WRITING (FINE) PAPER . . . . .	933	2 430 410	803	2 242 356	97.7	11.3	.13	33	47 363	97	140 691
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . .	2 675	2 475 731	2 141	2 160 154	93.8	10.3	.15	108	54 719	426	260 858
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS .	4 055	1 515 605	2 494	1 073 544	91.5	12.4	.18	398	78 227	1 163	363 834
5097	FURNITURE AND HOME FURNISHINGS:											
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	2 405	1 452 032	1 616	1 099 133	89.8	13.4	.16	256	82 715	533	270 184
	HOUSEHOLD AND LAWN FURNITURE . . . . .	997	653 779	530	415 684	89.2	11.9	.22	141	56 999	326	181 096
	OFFICE AND BUSINESS FURNITURE . . . . .	1 408	798 253	1 086	683 449	90.2	14.3	.13	115	25 716	207	89 088
	HOME FURNISHINGS AND FLOOR COVERINGS . . . .	3 642	2 876 551	2 494	2 317 730	93.6	13.1	.27	364	136 834	784	421 987
	CHINA, GLASSWARE, CROCKERY . . . . .	506	335 532	337	264 812	94.4	13.1	.18	35	7 325	134	63 395
	LINENS, DOMESTICS, CURTAINS, ETC. . . . .	689	496 221	395	349 889	94.4	13.2	.30	99	52 978	195	93 354
	FLOOR COVERINGS . . . . .	1 425	1 379 020	1 063	1 178 069	93.4	13.9	.35	96	49 351	266	151 600
	OTHER HOME FURNISHINGS . . . . .	1 022	665 778	699	524 960	93.1	11.4	.14	134	27 180	189	113 638

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

V Insufficient analysis to show separately.

Z Less than 0.01 percent.

r Revised.



TABLE 1. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
			(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
5098	LUMBER AND CONSTRUCTION MATERIALS:											
	LUMBER AND MILLWORK. . . . .	5 162	5 794 418	3 543	4 714 579	95.4	11.0	.37	302	95 739	1 317	984 100
	LUMBER (WITHOUT YARO). . . . .	1 234	2 107 340	730	1 483 272	97.0	9.3	.11	65	49 487	439	574 581
	LUMBER (WITH YARO). . . . .	1 819	1 770 234	1 315	1 599 352	93.7	11.4	.51	136	22 785	368	148 097
	PLYWOOD, MILLWORK (METAL OR WOOD). . . . .	2 109	1 916 844	1 498	1 631 955	95.5	12.1	.25	101	23 467	510	261 422
	CONSTRUCTION MATERIALS. . . . .	5 715	3 279 234	3 768	2 423 177	93.0	13.6	.32	394	97 870	1 553	758 187
	BRICK, TILE, CEMENT, ETC.. . . .	2 182	1 047 261	1 453	794 596	93.4	14.4	.34	185	32 818	544	219 847
	GLASS (FLAT, BRICK). . . . .	795	329 718	494	253 617	92.1	16.1	.36	52	9 822	249	66 279
	ROOFING, SIDING, INSULATION MATERIAL. . . . .	1 113	822 914	824	668 658	93.2	12.9	.30	38	13 680	251	140 576
	OTHER CONSTRUCTION MATERIALS. . . . .	1 625	1 079 341	997	706 306	92.7	12.7	.29	119	41 550	509	331 485
5099	OTHER KINDS OF WHOLESALE BUSINESS:											
	AMUSEMENT AND SPORTING GOODS:											
	CAMERAS AND PHOTOGRAPHIC SUPPLIES. . . . .	1 082	741 044	605	558 932	92.0	16.9	.22	96	21 749	381	160 363
	SPORTING GOODS. . . . .	1 887	1 105 822	1 113	868 566	90.0	11.7	.21	202	46 822	572	190 434
	TOYS, GAMES, AND FIREWORKS. . . . .	1 028	755 673	711	584 675	93.2	15.6	.22	117	51 636	200	119 362
	OTHER RECREATION GOODS. . . . .	868	399 438	580	311 871	85.9	13.2	.26	135	28 948	153	58 619
	BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	2 089	1 403 904	1 145	1 087 655	91.9	13.1	.16	409	86 776	535	229 473
	FARM SUPPLIES. . . . .	2 241	2 793 138	1 463	2 110 052	77.2	8.6	.12	184	124 001	594	559 085
	JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	2 778	1 625 626	1 958	1 369 458	87.4	17.5	.14	299	76 134	521	180 034
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	2 474	785 757	1 695	621 521	93.1	13.7	.29	282	44 859	497	119 377
	OTHER PRODUCTS:											
	FLOWERS AND FLORISTS' SUPPLIES. . . . .	1 305	422 356	809	310 663	85.8	12.4	.26	185	41 599	311	70 094
	FOREST PRODUCTS, EXCEPT LUMBER. . . . .	1 301	671 198	542	450 641	85.1	8.4	.15	523	128 912	236	91 645
	GENERAL MERCHANDISE. . . . .	387	1 524 932	253	1 199 132	81.2	5.3	.05	44	97 286	90	228 514
	PHONOGRAPH RECORDS, PRE-RECORDED TAPE. . . . .	882	814 504	536	661 775	92.4	16.7	.20	71	16 609	275	136 120
	MUSICAL INSTRUMENTS AND SHEET MUSIC. . . . .	321	206 276	206	156 866	92.5	18.8	.36	38	5 459	77	43 951
	TEXTILE BAGS, BAGGING, AND BURLAP. . . . .	617	239 442	283	153 247	93.5	12.1	.18	67	8 520	267	77 675
	OTHER WHOLESALE. . . . .	3 559	2 361 421	2 141	1 502 388	90.6	10.6	.14	559	174 088	859	684 945

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Metropolitan Statistical Areas: 1967

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	NEW YORK-NORTHEASTERN NEW JERSEY SCA											
50	WHOLESALE TRADE, TOTAL . . . . .	30 968	39 055 917	21 535	31 002 173	88.8	10.5	.11	2 766	1 369 267	6 667	6 684 477
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	1 765	1 871 813	1 185	(V)	(V)	(V)	(V)	213	(V)	367	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	318	1 188 356	152	(V)	(V)	(V)	(V)	73	(V)	93	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	1 252	546 663	914	455 218	86.7	13.2	.19	112	20 723	226	70 722
5014	TIRES AND TUBES . . . . .	195	136 794	119	98 579	80.5	13.3	.15	28	4 302	48	33 913
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	1 482	1 654 386	1 088	1 369 242	94.2	12.2	.12	94	31 844	300	253 300
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	639	796 272	459	679 539	93.7	12.4	.13	50	23 079	130	93 654
5028	PAINTS AND VARNISHES . . . . .	177	68 074	131	55 480	96.4	15.0	.24	8	2 188	38	10 406
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	666	790 040	498	634 223	94.7	11.8	.09	36	6 577	132	149 240
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4 753	5 564 857	3 354	3 996 858	97.7	11.4	.12	286	134 959	1 113	1 433 040
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	2 026	3 011 399	1 535	2 310 257	98.0	10.8	.09	87	38 250	404	662 892
5034	NOTIONS AND OTHER DRY GOODS . . . . .	673	480 009	490	353 491	98.5	12.1	.26	26	8 548	157	117 970
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	546	595 140	411	416 560	95.1	11.0	.10	48	19 147	87	159 433
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	1 332	1 310 681	790	(V)	(V)	(V)	(V)	111	(V)	431	(V)
5039	FOOTWEAR . . . . .	176	167 628	128	137 636	99.0	14.6	.10	14	12 470	34	17 522
504	GROCERIES AND RELATED PRODUCTS . . . . .	4 043	7 033 893	2 805	6 067 620	88.7	5.5	.08	468	254 678	770	711 595
5041	GROCERIES, GENERAL LINE . . . . .	143	1 264 038	116	1 145 313	92.0	3.3	.04	12	54 270	15	64 455
5042	FROZEN FOODS . . . . .	154	273 711	101	230 900	89.4	8.1	.11	10	2 386	43	40 425
5043	DAIRY PRODUCTS . . . . .	409	569 099	287	458 870	79.2	7.8	.09	38	5 694	84	104 530
5044	POULTRY AND POULTRY PRODUCTS . . . . .	181	237 939	127	208 156	89.9	5.0	.09	13	5 883	41	23 900
5045	CONFECTIONERY . . . . .	200	159 961	136	143 332	90.4	8.5	.08	22	4 287	42	12 342
5046	FISH AND SEAFOODS . . . . .	169	146 010	121	119 305	89.5	7.7	.12	12	4 307	36	22 398
5047	MEATS AND MEAT PRODUCTS . . . . .	924	1 684 842	687	1 440 807	95.3	5.1	.12	90	42 726	147	201 309
5048	FRESH FRUITS AND VEGETABLES . . . . .	516	406 582	348	331 072	85.2	6.2	.11	57	14 491	111	61 019
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 347	2 291 716	882	1 989 865	84.4	5.7	.06	214	120 634	251	181 217
505	FARM PRODUCTS--RAW MATERIALS . . . . .	354	2 783 367	253	2 458 088	62.3	5.7	.03	29	27 130	72	298 149
5052	COTTON . . . . .	8	23 828	8	(D)	99.1	11.0	.05	-	-	-	(O)
5053	GRAIN . . . . .	37	2 303 552	20	2 043 665	57.1	4.4	(2)	2	(D)	15	(D)
5054	LIVESTOCK . . . . .	10	5 686	3	(D)	(D)	(D)	(D)	-	(V)	7	(V)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	299	450 381	222	396 860	91.8	13.0	.15	27	19 033	50	34 488
506	ELECTRICAL GOODS . . . . .	1 581	1 939 769	1 114	1 551 286	93.5	14.4	.17	106	29 248	361	359 235
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	595	550 743	438	469 651	94.1	14.8	.18	31	7 343	126	73 749
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	382	882 476	258	713 487	94.3	14.5	.17	28	9 954	96	159 035
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	604	506 550	418	368 148	91.2	13.8	.17	47	11 951	139	126 451
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1 522	897 510	1 172	759 385	93.6	14.5	.21	77	20 701	273	117 424
5072	HARDWARE . . . . .	681	372 519	520	320 826	96.5	13.1	.17	38	11 264	123	40 429
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	626	374 930	492	316 199	92.1	16.2	.26	29	6 645	105	52 086
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	215	150 061	160	122 360	89.7	13.5	.18	10	2 792	45	24 909
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	4 179	2 598 516	3 078	2 172 912	92.8	14.5	.17	304	63 647	797	361 957
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	569	267 895	398	217 811	92.4	18.3	.23	64	7 519	107	42 565
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	166	149 449	104	125 588	87.3	13.9	.20	7	1 696	55	22 165
5083	FARM MACHINERY AND EQUIPMENT . . . . .	58	57 789	43	46 628	92.6	16.4	.14	2	(O)	13	(O)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1 023	694 449	725	570 900	90.5	14.0	.09	70	19 262	228	104 287
5085	INDUSTRIAL SUPPLIES . . . . .	726	445 988	572	399 173	97.2	12.1	.11	32	6 794	122	40 021
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	759	500 439	588	398 336	95.5	17.2	.24	55	14 489	116	87 614
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	662	279 762	509	239 020	90.9	14.2	.32	51	8 040	102	32 702
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	216	202 745	139	175 456	90.9	10.4	.09	23	(D)	54	(O)
5091	METALS AND MINERALS, N.E.C. . . . .	798	3 417 574	590	2 643 612	91.1	12.4	.07	64	379 215	144	394 747
	COAL . . . . .	45	179 395	22	125 412	90.6	13.5	.04	5	(D)	18	(D)
	METAL SERVICE CENTERS . . . . .	291	1 472 975	276	1 305 172	94.6	10.6	.08	13	(O)	2	(D)
	METAL SALES OFFICES . . . . .	462	1 765 204	292	1 213 028	87.5	14.2	.07	46	207 968	124	344 208
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	185	778 650	34	(V)	(V)	(V)	(V)	37	(V)	114	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	185	778 650	34	(V)	(V)	(V)	(V)	37	(V)	114	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	1 037	523 414	535	416 258	87.1	5.6	.05	296	45 170	206	61 986
	IRON AND STEEL SCRAP . . . . .	297	176 850	115	132 858	77.1	4.4	.03	110	19 684	72	24 308
	WASTE AND SECONDARY MATERIALS . . . . .	740	346 564	420	283 400	91.8	6.1	.07	186	25 486	134	37 678
5094	TOBACCO AND ITS PRODUCTS . . . . .	188	(D)	143	400 546	81.6	4.3	.07	13	(D)	32	57 437
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	314	1 502 551	195	1 312 941	91.4	13.4	.18	51	14 042	68	175 568
	BEER AND ALE . . . . .	169	230 769	85	150 548	81.7	6.3	.72	46	11 445	38	68 776
	WINE AND DISTILLED SPIRITS . . . . .	145	1 271 782	110	1 162 393	92.6	14.4	.11	5	2 597	30	106 792
5096	PAPER AND ITS PRODUCTS . . . . .	1 470	1 387 625	1 049	1 122 510	97.1	11.7	.13	100	38 057	321	227 058
	PRINTING AND WRITING (FINE) PAPER . . . . .	183	586 184	147	531 272	99.1	10.7	.09	9	7 313	27	47 599
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	591	445 235	457	353 022	95.6	12.0	.16	23	12 930	111	79 283
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	696	356 206	445	238 216	94.9	13.6	.14	68	17 814	183	100 176
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 378	1 061 434	916	816 559	95.8	13.3	.15	136	69 684	326	175 191
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	461	261 475	299	210 039	92.9	12.8	.11	50	10 744	112	40 692
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	917	799 959	617	606 520	96.8	13.4	.16	86	58 940	214	134 499
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	1 015	779 967	715	611 157	93.0	15.0	.25	47	13 582	253	155 228
	LUMBER AND MILLWORK . . . . .	456	460 645	303	352 202	94.8	13.9	.20	21	6 908	132	101 535
	CONSTRUCTION MATERIALS . . . . .	559	319 322	412	258 955	90.6	16.4	.31	26	6 674	121	53 693
5099	AMUSEMENT AND SPORTING GOODS . . . . .	875	748 487	579	590 470	95.4	14.7	.20	66	22 105	230	135 912
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	402	383 503	231	310 783	95.4	16.3	.11	47	12 209	124	60 511
	FARM SUPPLIES . . . . .	176	421 159	110	377 361	81.3	11.2	.16	9	1 173	57	42 625
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	1 254	897 679	940	776 268	89.0	16.3	.11	112	31 175	202	90 236
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	684	269 470	490	210 242	96.3	14.0	.22	53	14 933	141	44 295
	OTHER PRODUCTS . . . . .	1 513	(D)	959	1 820 825	86.2	8.3	.08	158	(O)	396	273 321

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

V Insufficient analysis to show separately.

Z Less than 0.01 percent.

Revised.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	CHICAGO, ILL.-NORTHWESTERN INDIANA SCA											
50	WHOLESALE TRADE, TOTAL . . . . .	19 002	112 052 391	6 239	9 632 031	88.7	9.1	.14	951	702 964	1 811	1 717 396
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	846	672 090	620	512 209	75.5	9.3	.18	81	41 980	145	117 901
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	128	277 889	65	177 173	59.1	4.7	.07	26	29 519	37	71 197
5013	AUTOMOTIVE EQUIPMENT . . . . .	643	341 198	504	293 094	84.5	11.8	.25	52	11 825	87	36 279
5014	TIRES AND TUBES . . . . .	75	53 003	51	41 942	81.5	12.0	.17	3	636	21	10 425
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	354	407 030	245	307 025	80.6	13.8	.18	30	14 330	79	85 675
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	126	220 443	83	162 418	66.5	10.9	.17	16	12 714	27	45 311
5028	PAINTS AND VARNISHES . . . . .	59	32 646	34	25 949	92.8	15.5	.29	4	533	21	6 164
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	169	153 941	128	118 658	97.2	17.6	.17	10	1 083	31	34 200
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1 361	1 258 245	237	147 489	90.2	10.8	.16	36	10 016	89	100 740
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	83	81 957	56	62 853	96.0	8.7	.15	6	2 987	21	16 117
5034	NOTIONS AND OTHER DRY GOODS . . . . .	34	(0)	21	21 846	99.3	9.4	.09	5	1 779	8	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	70	(0)	49	(V)	(V)	(V)	(V)	8	(V)	13	(V)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	141	130 132	83	(V)	(V)	(V)	(V)	17	(V)	41	(V)
5039	FOOTWEAR . . . . .	34	(0)	28	16 360	97.3	14.8	.15	-	-	6	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	1 257	2 861 320	847	2 466 645	88.7	4.1	.11	163	42 073	247	352 602
5041	GROCERIES, GENERAL LINE . . . . .	53	856 937	44	801 804	86.4	2.3	.08	5	(0)	4	(0)
5042	FROZEN FOODS . . . . .	59	(0)	43	89 408	93.4	7.1	.12	3	(0)	13	13 688
5043	DAIRY PRODUCTS . . . . .	107	212 461	64	161 277	86.3	4.3	.16	20	(0)	23	44 667
5044	POULTRY AND POULTRY PRODUCTS . . . . .	98	134 396	61	110 558	90.4	4.5	.08	13	2 924	24	20 934
5045	CONFECTIONERY . . . . .	78	150 966	42	(V)	(V)	(V)	(V)	16	(V)	20	(0)
5046	FISH AND SEAFOODS . . . . .	27	(0)	18	(V)	(V)	(V)	(V)	2	(0)	7	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	367	969 577	266	878 965	91.8	5.0	.11	28	14 345	73	76 267
5048	FRESH FRUITS AND VEGETABLES . . . . .	194	181 555	137	153 236	83.9	3.7	.11	28	4 871	29	23 448
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	274	220 043	172	171 752	90.3	6.7	.26	48	6 754	54	41 537
505	FARM PRODUCTS--RAW MATERIALS . . . . .	67	507 325	26	299 706	49.8	1.4	.01	18	151 692	23	55 927
5052	COTTON . . . . .	3	(0)	1	(0)	(0)	(0)	(0)	-	(V)	2	(0)
5053	GRAIN . . . . .	30	(0)	11	246 363	41.8	1.2	.01	12	145 590	7	(0)
5054	LIVESTOCK . . . . .	12	38 353	3	(V)	(V)	(V)	(V)	4	(0)	5	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	22	47 033	11	33 737	99.6	2.6	.01	2	(0)	9	(0)
506	ELECTRICAL GOODS . . . . .	485	778 501	359	674 082	93.5	13.0	.13	26	11 536	100	92 883
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	220	311 745	173	279 784	95.0	12.5	.17	6	1 304	41	30 657
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	104	363 383	77	311 068	93.6	14.5	.11	6	3 377	21	48 938
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	161	103 373	109	83 230	88.0	9.4	.11	14	6 855	38	13 288
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	475	1 484 705	376	404 200	94.3	12.7	.19	27	9 994	72	70 511
5072	HARDWARE . . . . .	209	251 068	171	200 310	97.4	8.8	.09	11	4 240	27	46 518
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	270	1 188 706	165	1 168 623	92.2	16.2	.27	11	4 835	24	15 048
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	66	45 131	40	35 267	90.2	13.4	.29	5	919	21	8 945
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	1 725	1 377 984	1 313	1 193 649	90.6	12.3	.15	134	36 916	278	147 419
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	208	113 534	140	97 542	85.8	15.3	.30	25	3 327	43	12 665
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	70	(0)	46	73 855	74.2	14.7	.22	4	(0)	20	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	56	(0)	43	49 911	68.1	7.5	.11	4	(0)	9	18 935
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	431	340 072	310	279 665	88.6	10.3	.10	34	10 204	87	50 203
5085	INDUSTRIAL SUPPLIES . . . . .	393	396 734	336	354 092	98.3	11.7	.15	17	9 547	40	32 285
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	260	188 999	206	175 068	97.1	15.7	.11	27	5 679	27	8 252
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	266	111 878	199	94 393	83.9	12.7	.22	22	5 227	45	12 258
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	41	75 409	33	68 313	92.2	10.2	.06	1	(0)	7	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	350	1 173 265	258	904 976	98.7	9.3	.10	40	189 059	52	79 230
	COAL . . . . .	22	(0)	11	16 349	98.9	9.1	.03	1	(0)	10	4 696
	METAL SERVICE CENTERS . . . . .	206	(0)	173	807 329	98.8	9.3	.10	25	(0)	8	15 480
	METAL SALES OFFICES . . . . .	122	150 545	74	(V)	(V)	(V)	(V)	14	(V)	34	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	87	(0)	15	(V)	(V)	(V)	(V)	21	(V)	51	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	87	(0)	15	(V)	(V)	(V)	(V)	21	(V)	51	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	401	(0)	212	293 144	97.1	7.2	.02	107	(0)	82	80 385
	IRON AND STEEL SCRAP . . . . .	198	267 124	101	206 832	97.4	7.5	.02	55	6 857	42	53 435
	WASTE AND SECONDARY MATERIALS . . . . .	203	(0)	111	86 312	96.2	6.5	.02	52	(0)	40	26 950
5094	TOBACCO AND ITS PRODUCTS . . . . .	50	335 247	42	317 591	71.8	2.1	.03	2	(0)	6	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	188	611 764	82	463 136	88.5	11.9	.09	79	107 143	27	41 485
	BEER AND ALE . . . . .	119	186 025	25	70 230	55.4	7.0	.08	77	(0)	17	(0)
	WINE AND DISTILLED SPIRITS . . . . .	69	425 739	57	392 906	94.4	12.8	.09	2	(0)	10	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	459	526 432	327	435 702	96.8	10.8	.12	24	11 250	108	79 480
	PRINTING AND WRITING (FINE) PAPER . . . . .	50	196 588	45	189 286	98.7	12.8	.10	-	-	5	7 302
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	179	182 213	139	152 635	95.8	8.9	.12	8	4 397	32	25 181
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	230	147 631	143	93 781	94.4	10.1	.18	16	6 853	71	46 997
5097	FURNITURE AND HOME FURNISHINGS . . . . .	372	300 788	275	236 431	88.9	12.3	.43	32	11 562	65	52 795
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	145	101 734	107	86 137	87.8	13.0	.17	12	4 455	26	11 142
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	227	199 054	168	150 294	89.6	11.9	.59	20	7 107	39	41 653
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	433	383 641	307	301 917	95.9	12.9	.35	19	8 620	107	73 104
	LUMBER AND MILLWORK . . . . .	182	201 548	130	165 701	96.1	11.9	.20	4	2 981	48	32 866
	CONSTRUCTION MATERIALS . . . . .	251	182 093	177	136 216	95.7	14.1	.54	15	5 639	59	40 238
5099	AMUSEMENT AND SPORTING GOODS . . . . .	241	171 151	151	139 382	92.6	15.2	.15	24	6 880	66	24 889
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	109	122 099	51	76 441	93.0	15.8	.27	18	5 868	40	39 790
	FARM SUPPLIES . . . . .	46	(0)	28	44 252	79.4	7.0	.06	3	(0)	15	9 007
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	160	(0)	113	87 048	80.5	17.4	.13	15	(0)	32	19 321
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	148	63 369	114	50 051	94.6	15.6	.36	9	2 340	25	10 978
	OTHER PRODUCTS . . . . .	386	369 051	241	269 004	90.6	13.4	.19	43	8 897	102	91 150

Standard Notes: — Represents zero.

D Withheld to avoid disclosure.

V Insufficient analysis to show separately.

Z Less than 0.01 percent.

† Revised.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	ABILENE, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	186	120 459	121	88 619	88.2	8.5	.45	23	12 532	42	19 308
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	30	9 572	23	5 516	85.0	10.8	.33	3	(0)	4	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	10	(0)	9	(0)	93.7	10.9	.33	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	21	(0)	11	37 554	94.4	6.0	.63	3	(0)	7	1 432
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(0)	-	(V)	(V)	(V)	(V)	2	(0)	1	(0)
506	ELECTRICAL GOODS . . . . .	8	(0)	8	(0)	95.0	11.1	.27	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	11	6 249	7	(V)	(V)	(V)	(V)	1	(0)	3	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	45	21 308	32	15 067	91.1	10.3	.23	4	2 798	9	3 443
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	58	24 166	31	18 477	70.5	9.1	.37	10	1 032	17	4 657
	AKRON, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	540	504 837	364	421 571	82.9	9.8	.10	71	26 192	105	57 074
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	99	50 876	72	40 253	77.2	9.9	.16	10	5 112	17	5 511
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	13	(0)	5	4 111	42.3	6.8	.32	4	(0)	4	2 121
5013	AUTOMOTIVE EQUIPMENT . . . . .	62	17 378	49	14 693	66.9	8.7	.12	3	174	10	2 511
5014	TIRES AND TUBES. . . . .	24	(0)	18	21 449	91.0	11.3	.15	3	(0)	3	879
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	25	28 743	18	28 209	81.6	11.5	.16	6	(0)	1	(0)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	8	14 740	7	(0)	65.9	9.9	.25	1	(0)	-	-
5028	PAINTS AND VARNISHES . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	14	(0)	9	12 890	99.6	13.4	.06	5	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	8	9 064	8	9 064	98.7	15.1	.06	-	-	-	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
5036,7	APPAREL. . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
5039	FOOTWEAR . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	61	106 148	38	88 964	58.5	3.1	.03	12	3 006	11	14 178
5041	GROCERIES, GENERAL LINE. . . . .	6	(0)	4	(0)	(0)	(0)	(0)	2	(0)	-	-
5042	FROZEN FOODS . . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5045	CONFECTIONERY. . . . .	9	2 862	5	2 394	75.5	6.1	.13	4	468	-	-
5046	FISH AND SEAFOODS. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	12	43 076	7	(0)	95.6	4.3	.03	-	-	5	(0)
5048	FRESH FRUITS AND VEGETABLES. . . . .	9	(0)	8	(0)	75.0	7.3	.17	-	-	1	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	13	(0)	5	(0)	(0)	(0)	(0)	6	948	2	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	29	24 484	15	20 567	96.0	13.9	.08	5	1 161	9	2 756
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . .	13	(0)	8	19 467	96.5	14.0	.08	3	(0)	2	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	15	(0)	7	1 100	86.9	12.2	.09	2	(0)	6	905
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	26	(0)	21	19 516	96.7	11.9	.22	-	-	5	1 858
5072	HARDWARE . . . . .	7	7 794	5	(0)	97.4	8.5	.01	-	-	2	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	13	(0)	11	(0)	95.3	13.5	.37	-	-	2	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	6	(0)	5	(0)	99.2	15.6	.29	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	112	83 006	78	72 182	92.2	11.3	.11	13	4 017	21	6 807
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	14	6 186	5	(V)	(V)	(V)	(V)	3	(0)	6	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . .	6	2 918	2	(0)	(0)	(0)	(0)	1	(0)	3	378
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	19	8 894	13	5 828	85.3	14.5	.31	3	2 683	3	(0)
5085	INDUSTRIAL SUPPLIES. . . . .	31	(0)	25	44 470	98.1	10.7	.06	2	(0)	4	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	17	(0)	13	6 155	91.5	14.6	.11	2	(0)	2	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . .	19	7 526	16	6 950	87.9	10.3	.12	1	(0)	2	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	9	7 109	7	(0)	85.3	9.7	.04	-	-	2	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	3 217	1	(0)	(0)	(0)	(0)	1	(0)	4	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	26	35 986	18	34 903	98.1	16.3	.08	5	(0)	3	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	(0)	4	(0)	66.5	3.3	.04	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. .	11	19 573	3	8 789	28.4	.1	.01	8	10 784	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	14	12 409	10	12 077	97.0	12.2	.06	-	-	4	332
5097	FURNITURE AND HOME FURNISHINGS . . . . .	11	(0)	8	5 670	95.8	15.5	.18	-	-	3	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	45	40 428	29	32 261	97.7	13.0	.16	2	(0)	14	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	54	48 178	34	34 879	95.8	9.6	.16	9	982	11	12 317
	ALBANY, GA.											
50	WHOLESALE TRADE, TOTAL . . . . .	116	105 365	84	79 162	72.4	8.3	.24	14	13 561	18	12 642
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	18	9 667	17	(0)	84.1	8.8	.35	-	-	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	(0)	3	(0)	(0)	(0)	(0)	1	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	14	20 476	11	11 479	79.1	1.6	.24	2	(0)	1	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(0)	-	(V)	(V)	(V)	(V)	-	(V)	2	(0)
506	ELECTRICAL GOODS . . . . .	6	(0)	6	(0)	94.3	10.1	.50	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	6	7 407	4	(0)	96.0	13.4	.32	1	(0)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	26	14 968	19	13 829	88.9	16.4	.29	3	(0)	4	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	37	41 616	23	27 676	43.9	3.5	.13	7	(0)	7	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	ALBANY-SCHENECTADY-TROY, N.Y.											
50	WHOLESALE TRADE, TOTAL . . . . .	747	726 960	530	545 572	88.2	9.4	.13	58	62 946	159	118 442
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	85	48 810	60	(V)	(V)	(V)	(V)	5	(V)	20	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	14	(D)	7	(V)	(V)	(V)	(V)	2	(D)	5	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	63	(D)	48	(V)	(V)	(V)	(V)	3	(V)	12	(D)
5014	TIRES AND TUBES. . . . .	8	3 100	5	2 131	75.7	12.7	.14	-	-	3	969
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	27	24 160	20	23 177	97.5	11.8	.10	1	(D)	6	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	10	(D)	7	(D)	97.8	12.7	.10	-	-	3	(D)
5028	PAINTS AND VARNISHES . . . . .	7	(D)	6	(D)	89.2	8.5	-	-	-	1	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	10	2 700	7	2 498	97.9	5.3	.16	1	(D)	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(D)	7	(V)	(V)	(V)	(V)	2	(D)	3	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
5036,7	APPAREL. . . . .	8	(D)	5	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5039	FOOTWEAR . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	114	138 608	85	123 828	82.4	5.3	.07	9	1 589	20	13 191
5041	GROCERIES, GENERAL LINE. . . . .	11	52 576	10	(D)	75.4	4.5	.04	-	-	1	(D)
5042	FROZEN FOODS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5043	DAIRY PRODUCTS . . . . .	10	(D)	6	7 965	96.0	5.4	.03	-	-	4	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
5045	CONFECTIONERY. . . . .	8	(D)	7	(D)	59.1	6.5	.04	-	-	1	(D)
5046	FISH AND SEAFOODS. . . . .	6	1 734	6	1 734	78.2	9.1	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	14	24 971	13	24 205	90.5	4.4	.13	-	-	1	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	26	(D)	20	15 141	90.4	5.8	.05	1	(D)	5	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	31	12 330	18	(V)	(V)	(V)	(V)	8	(V)	5	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	50	75 684	40	47 908	85.8	12.2	.12	5	21 380	5	6 396
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	15	(D)	14	(D)	92.9	13.8	.09	-	-	1	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	17	51 954	10	24 874	86.0	10.8	.09	4	(D)	3	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	18	(D)	16	(D)	64.6	12.9	.35	1	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	52	37 632	36	23 694	89.9	13.4	.30	2	(D)	14	(D)
5072	HARDWARE . . . . .	10	6 642	4	(V)	(V)	(V)	(V)	1	(D)	5	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	32	(D)	24	(V)	(V)	(V)	(V)	-	(D)	8	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	10	(D)	8	5 720	93.4	7.6	.26	1	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	140	81 224	103	64 678	90.8	13.8	.21	8	4 449	29	12 097
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	19	4 311	16	4 040	90.3	15.3	.07	2	(D)	1	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	16	21 568	14	21 396	95.7	15.8	.21	-	-	2	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(D)	3	(V)	(V)	(V)	(V)	1	(D)	3	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	24	9 297	13	4 876	85.8	13.0	.25	2	(D)	9	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	29	25 593	22	20 983	90.6	10.6	.17	-	-	7	4 610
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	20	7 066	16	6 432	81.6	15.6	.37	3	(D)	1	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	24	6 080	19	5 275	88.0	14.6	.15	-	-	5	805
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	15	(D)	10	(D)	97.1	10.0	.06	-	-	5	3 915
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	6 492	1	(D)	(D)	(D)	(D)	2	(D)	7	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	34	(D)	20	(D)	96.6	5.0	.10	8	781	6	1 356
5094	TOBACCO AND ITS PRODUCTS . . . . .	10	(D)	7	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	21	69 457	18	68 004	92.1	7.4	.09	-	-	3	1 453
5096	PAPER AND ITS PRODUCTS . . . . .	35	29 378	26	27 372	88.0	11.1	.10	-	-	9	2 006
5097	FURNITURE AND HOME FURNISHINGS . . . . .	29	18 621	17	14 645	96.9	15.7	.08	4	1 386	8	2 590
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	47	38 384	33	31 406	96.9	14.1	.29	2	(D)	12	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	63	52 419	45	46 743	93.6	9.4	.12	9	3 241	9	2 435
	ALBUQUERQUE, N.MEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	406	283 321	285	239 736	90.8	9.9	.29	41	9 422	80	34 163
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	72	(D)	54	(D)	82.9	11.5	.25	7	2 952	11	4 221
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	58	(D)	47	14 556	81.0	10.2	.22	5	(D)	6	(D)
5014	TIRES AND TUBES. . . . .	9	5 312	4	(D)	(D)	(D)	(D)	2	(D)	3	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	14	13 429	13	(D)	95.5	12.4	.23	-	-	1	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	11	(D)	11	(D)	95.7	12.4	.22	-	-	-	-
5028	PAINTS AND VARNISHES . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-
5036,7	APPAREL. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	42	57 364	28	53 849	93.6	5.9	.13	9	(D)	5	(D)
5041	GROCERIES, GENERAL LINE. . . . .	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-
5042	FROZEN FOODS . . . . .	2	(D)	-	-	-	-	-	2	(D)	-	-
5043	DAIRY PRODUCTS . . . . .	2	(D)	-	(V)	(V)	(V)	(V)	1	(D)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	3 642	3	3 642	94.6	8.9	.05	-	-	-	-
5045	CONFECTIONERY. . . . .	6	2 123	5	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5046	FISH AND SEAFOODS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	9	(D)	7	3 911	85.6	7.0	.18	1	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	3	6 188	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	2 243	6	1 464	80.2	6.2	-	4	(D)	2	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	ALBUQUERQUE, N.MEX.--CONTINUED											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	42	24 499	31	21 154	91.4	9.1	.12	3	(D)	8	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	13	(D)	11	11 449	94.8	13.1	.11	-	-	2	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	8	(D)	7	(D)	92.4	3.3	.22	1	(D)	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	21	(D)	13	(D)	80.9	5.8	-	2	(D)	6	1 830
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	25	20 476	22	20 095	95.2	14.4	.35	2	(D)	1	(D)
5072	HARDWARE . . . . .	7	(D)	7	(D)	93.5	14.1	.24	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	11	(D)	11	(D)	96.1	14.8	.52	-	-	-	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	7	(D)	4	3 783	95.8	14.1	.13	2	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	87	48 571	67	43 447	92.4	12.7	.54	3	(D)	17	(D)
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	15	2 614	9	2 286	91.4	14.4	.09	-	-	6	328
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	18	20 056	14	17 870	98.1	14.6	.26	1	(D)	3	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	3	(D)	3	(D)	76.6	9.6	.30	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	8	5 024	7	(D)	96.1	16.1	.38	-	-	1	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	13	(D)	10	5 269	91.9	10.8	.49	-	-	3	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	13	(D)	8	5 683	96.2	9.0	.16	2	(D)	3	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	14	3 418	14	3 418	93.4	10.6	.32	-	-	-	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	7	(D)	7	(D)	97.2	16.3	.68	-	-	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	2 949	-	(V)	(V)	(V)	(V)	5	(V)	3	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	13	(D)	5	(D)	71.2	3.1	-	4	534	4	743
5094	TOBACCO AND ITS PRODUCTS . . . . .	3	(D)	3	(D)	61.6	4.5	.05	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	8	(D)	7	(D)	85.7	8.7	.37	-	-	1	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	11	(D)	6	(D)	95.1	8.8	.08	1	(D)	4	186
5097	FURNITURE AND HOME FURNISHINGS . . . . .	12	(D)	6	2 568	96.0	8.8	.16	1	(D)	5	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	27	(D)	15	(V)	(V)	(V)	(V)	1	(D)	11	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	31	9 520	18	(V)	(V)	(V)	(V)	4	(V)	9	(V)
	ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J.											
50	WHOLESALE TRADE, TOTAL . . . . .	547	354 137	373	282 589	86.3	10.0	.15	84	19 339	90	52 209
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	73	22 300	56	19 796	66.3	9.1	.07	8	579	9	1 925
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	8	(D)	7	(D)	57.1	4.5	.07	1	(D)	-	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	57	15 844	46	14 651	68.5	10.3	.06	6	540	5	653
5014	TIRES AND TUBES . . . . .	8	(D)	3	(D)	(D)	(D)	(D)	1	(D)	4	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	17	(D)	13	(D)	86.1	8.4	.20	1	(D)	3	540
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	6	6 405	5	6 385	76.8	8.1	.05	1	(D)	-	-
5028	PAINTS AND VARNISHES . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	8	(D)	6	5 828	96.8	9.0	.38	-	-	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	19	28 026	14	20 198	99.6	6.7	.01	2	(D)	3	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	11	(D)	7	(V)	(V)	(V)	(V)	1	(D)	3	(V)
5036,7	APPAREL . . . . .	8	(D)	7	(D)	99.5	6.5	.02	1	(D)	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	75	70 463	55	59 293	81.8	4.9	.11	9	(D)	11	(D)
5041	GROCERIES, GENERAL LINE . . . . .	10	26 188	8	(D)	91.0	5.5	.06	2	(D)	-	-
5042	FROZEN FOODS . . . . .	5	2 499	5	2 499	52.1	4.6	.40	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5045	CONFECTIONERY . . . . .	7	5 057	6	(V)	(V)	(V)	(V)	1	(D)	-	(D)
5046	FISH AND SEAFOODS . . . . .	3	706	2	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	13	(D)	7	(D)	85.2	4.0	.11	2	(D)	4	694
5048	FRESH FRUITS AND VEGETABLES . . . . .	19	(D)	14	6 776	82.6	3.8	.09	3	(D)	2	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11	7 164	8	5 817	77.9	7.6	.28	-	-	3	1 347
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	24	43 314	20	42 524	90.7	9.7	.11	2	(D)	2	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	14	(D)	12	20 791	95.3	11.4	.05	-	-	2	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	4	(D)	3	(D)	86.7	7.4	.18	1	(D)	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	6	(D)	5	(D)	84.1	11.6	.13	1	(D)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	31	19 256	24	17 378	88.2	14.3	.47	2	(D)	5	(D)
5072	HARDWARE . . . . .	10	(D)	7	5 017	99.4	15.0	.24	2	(D)	1	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	16	(D)	13	(D)	82.2	14.2	.25	-	-	3	747
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	5	(D)	4	(D)	(D)	(D)	(D)	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	92	42 722	74	34 332	84.5	11.5	.14	4	(D)	14	(D)
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	15	4 637	13	4 452	82.4	15.3	.15	1	(D)	1	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	9	(D)	8	(D)	70.4	9.2	.12	-	-	1	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	21	11 056	16	9 001	79.7	8.9	.06	-	-	5	2 055
5085	INDUSTRIAL SUPPLIES . . . . .	16	(D)	10	(V)	(V)	(V)	(V)	2	(D)	4	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	12	(D)	10	5 383	96.5	14.5	.04	-	-	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	16	2 893	14	2 819	71.6	13.3	.14	1	(D)	1	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than .01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J. --CONTINUED											
5091	METALS AND MINERALS, N.E.C. . . . .	12	6 745	10	(D)	89.2	12.4	.15	-	-	2	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	11	2 085	1	(D)	(D)	(D)	(D)	5	(V)	5	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	29	9 335	16	8 064	93.1	7.4	.04	9	511	4	760
5094	TOBACCO AND ITS PRODUCTS . . . . .	9	(D)	6	9 047	77.8	8.1	.02	1	(D)	2	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	43	(D)	5	(V)	(V)	(V)	(V)	28	(V)	10	(V)
5096	PAPER AND ITS PRODUCTS . . . . .	21	12 878	17	10 308	95.8	9.9	.09	1	(D)	3	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	17	(D)	13	8 937	97.8	18.4	.18	2	(D)	2	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	34	22 853	23	18 141	95.2	26.3	.58	2	(D)	9	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	37	11 141	23	8 372	90.4	9.2	.04	8	1 796	6	973
	ALTDONA, PA.											
50	WHOLESALE TRADE, TOTAL . . . . .	126	73 590	84	62 733	84.2	7.6	.10	26	5 061	16	5 796
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	26	(D)	20	6 398	73.7	10.4	.23	2	(D)	4	1 379
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	(D)	6	(D)	95.7	5.1	.03	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	21	25 370	16	22 859	82.8	5.1	.06	3	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
506	ELECTRICAL GOODS . . . . .	13	(D)	12	(D)	89.1	9.9	.11	1	(D)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	4	3 604	4	3 604	92.9	9.3	.11	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	20	5 822	12	4 835	86.8	8.1	.10	4	272	4	715
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	32	12 163	12	6 770	74.3	7.5	.07	14	3 360	6	2 033
	AMARILLO, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	300	292 504	200	204 526	81.6	9.5	.25	9	44 509	71	43 469
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	44	20 304	33	16 885	74.1	9.5	.17	1	(D)	10	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	12	11 560	8	(V)	(V)	(V)	(V)	-	(V)	4	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	36	72 258	19	24 731	79.1	5.8	.38	6	(D)	11	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	10	(D)	5	21 295	40.3	5.4	-	3	4 156	2	(D)
506	ELECTRICAL GOODS . . . . .	21	(D)	18	36 978	91.2	11.3	.22	-	-	3	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	15	(D)	14	(D)	93.8	12.3	.20	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	58	33 264	45	29 700	92.0	11.5	.33	5	797	8	2 767
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	101	74 002	57	53 332	84.7	9.8	.10	14	5 342	30	15 328
	ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	842	586 756	535	381 338	87.4	10.8	.28	98	119 577	209	85 841
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	112	(D)	79	27 830	68.3	8.1	.33	11	3 241	22	5 053
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	15	(D)	5	4 646	66.7	4.8	.28	3	(D)	7	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	80	23 179	64	19 646	70.2	8.8	.33	7	2 525	9	1 008
5014	TIRES AND TUBES. . . . .	17	(D)	10	(V)	(V)	(V)	(V)	1	(D)	6	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	33	30 031	25	22 359	77.8	9.7	.17	2	(D)	6	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	12	18 515	9	18 253	75.4	9.4	.05	1	(D)	2	(D)
5028	PAINTS AND VARNISHES . . . . .	5	774	5	774	80.7	9.3	.10	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	16	10 742	11	(V)	(V)	(V)	(V)	1	(D)	4	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	7	(D)	2	(D)	(D)	(D)	(D)	3	(D)	2	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-
5036,7	APPAREL . . . . .	7	(D)	2	(D)	(D)	(D)	(D)	3	(D)	2	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	84	79 619	48	52 128	86.7	6.8	.13	17	16 010	19	11 481
5041	GROCERIES, GENERAL LINE. . . . .	3	9 555	1	(D)	(D)	(D)	(D)	2	(D)	-	-
5042	FROZEN FOODS . . . . .	7	(D)	4	(V)	(V)	(V)	(V)	1	(D)	2	(D)
5043	DAIRY PRODUCTS . . . . .	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5044	PULTRY AND POULTRY PRODUCTS . . . . .	6	(D)	5	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5045	CONFECTIONERY. . . . .	5	1 626	3	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5046	FISH AND SEAFOODS. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	14	7 839	10	6 646	91.1	3.9	.36	1	(D)	3	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	19	24 622	9	12 892	95.9	5.6	.07	7	11 464	3	266
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	22	8 951	12	5 298	55.3	4.3	-	4	(D)	6	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	18 895	2	(D)	(D)	(D)	(D)	2	(D)	2	(D)
5052	COTTON . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5053	GRAIN. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5054	LIVESTOCK. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
506	ELECTRICAL GOODS . . . . .	58	50 470	37	28 545	92.2	13.2	.49	2	(D)	19	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	20	(D)	14	18 486	94.3	13.3	.69	-	-	6	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	17	(D)	7	4 869	91.7	16.0	.08	2	(D)	8	1 795
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	21	15 826	16	(V)	(V)	(V)	(V)	-	(V)	5	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	45	28 989	35	27 028	96.4	15.2	.53	2	(D)	8	(D)
5072	HARDWARE . . . . .	19	(D)	14	5 774	95.9	11.4	.42	2	(D)	3	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	22	21 218	17	20 074	96.9	16.2	.56	-	-	5	1 144
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	4	(D)	4	(D)	89.7	15.1	.42	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than .01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	ANAHEIM-SANTA ANA-GARON GROVE, CALIF. --CONTINUED											
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	203	81 068	131	63 615	90.5	13.0	.31	23	6 739	49	10 714
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	33	8 591	22	6 628	85.8	12.7	.30	3	(0)	8	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	14	(0)	9	7 634	95.8	14.6	.77	1	(0)	4	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	4 329	4	(0)	96.8	15.8	-	-	-	2	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	31	13 011	14	(0)	82.5	14.4	.49	5	(0)	12	1 841
5085	SUPPLIES . . . . .	41	21 809	33	19 377	89.3	11.3	.31	1	(0)	7	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	26	12 375	18	11 509	96.4	16.6	.03	5	412	3	454
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	31	4 973	20	3 720	87.4	12.2	.38	5	338	6	915
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	21	(0)	11	(V)	(V)	(V)	(V)	3	(0)	1	(V)
5091	METALS AND MINERALS, N.E.C. . . . .	24	15 984	19	9 073	89.3	17.9	.45	1	(0)	4	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	5 769	2	(0)	(0)	(0)	(0)	3	(V)	3	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	22	4 779	9	3 006	82.0	9.8	.03	8	971	5	802
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	(0)	7	(0)	(0)	(0)	(0)	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	14	(0)	10	43 810	84.7	9.7	.15	-	-	4	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	29	25 224	12	(0)	(0)	(0)	(0)	1	(0)	16	2 810
5097	FURNITURE AND HOME FURNISHINGS . . . . .	29	13 937	17	(V)	(V)	(V)	(V)	3	(0)	9	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	65	45 098	45	35 073	96.3	12.7	.37	2	(0)	18	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	96	86 202	55	19 482	92.2	12.1	.36	18	(0)	23	(0)
	ANDERSON, IND.											
50	WHOLESALE TRADE, TOTAL . . . . .	77	38 057	50	23 560	82.8	8.8	.07	12	4 886	15	9 611
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	17	3 352	14	2 982	61.7	8.8	.03	2	(0)	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	12	(0)	3	(V)	(V)	(V)	(V)	2	(0)	7	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	7	(0)	6	(0)	72.0	7.5	-	-	-	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	8	(0)	7	(0)	97.7	9.4	.07	-	-	1	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	29	14 247	17	8 654	83.2	9.4	.12	7	4 453	5	1 140
	ANN ARBOR, MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	120	81 574	72	50 586	81.8	9.2	.13	21	13 313	27	17 675
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	23	8 872	15	6 935	72.5	6.5	.07	3	461	5	1 476
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	10	7 037	6	(V)	(V)	(V)	(V)	1	(0)	3	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	5	(0)	4	(0)	82.9	12.6	.19	-	-	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	5	(0)	5	(0)	92.6	13.2	.32	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	24	16 104	17	(V)	(V)	(V)	(V)	1	(0)	6	(V)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	50	37 149	22	18 692	80.2	6.9	.07	16	12 254	12	6 203
	ASHEVILLE, N.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	161	112 669	115	93 608	83.0	9.8	.11	20	9 607	26	9 454
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	17	8 189	13	7 507	74.1	6.8	.15	-	-	4	682
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	25	19 809	17	16 067	76.4	6.2	.09	4	1 412	4	2 330
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
506	ELECTRICAL GOODS . . . . .	10	(0)	8	8 709	94.4	14.2	.03	2	(0)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	8	6 111	7	(0)	96.3	10.5	.10	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	36	23 634	29	23 135	87.9	13.2	.13	2	(0)	5	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	57	38 107	36	26 176	75.5	8.0	.13	11	6 365	10	5 566
	ATLANTA, GA.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 874	2 140 485	1 279	1 632 238	88.1	10.5	.18	193	106 723	402	401 524
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	261	173 918	177	140 076	85.3	9.3	.21	34	6 265	50	27 577
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	26	(0)	9	24 493	78.8	7.0	.15	8	(0)	9	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	219	115 168	159	101 559	87.1	8.9	.16	25	3 380	35	10 229
5014	TIRES AND TUBES . . . . .	16	(0)	9	(V)	(V)	(V)	(V)	1	(0)	6	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	77	84 244	58	68 238	95.1	10.3	.24	3	267	16	15 739
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	22	44 197	15	32 412	95.1	7.8	.05	2	(0)	5	(0)
5028	PAINTS AND VARNISHES . . . . .	12	2 998	9	2 603	83.9	13.0	.69	1	(0)	2	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	43	37 049	34	33 223	96.1	12.5	.39	-	-	9	3 826
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	75	90 844	50	63 632	97.5	12.6	.18	5	1 543	20	25 669
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	18	24 725	11	16 817	98.5	13.9	.23	1	(0)	6	(0)
5034	NOTIONS AND OTHER DRY GOODS . . . . .	4	(0)	4	(0)	(0)	(0)	(0)	-	-	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	20	12 652	13	(V)	(V)	(V)	(V)	2	(0)	5	(0)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING	27	35 886	16	23 468	97.1	11.9	.14	2	(0)	9	(0)
5039	FOOTWEAR . . . . .	6	(0)	6	(0)	97.6	16.4	.18	-	-	-	-

Standard Notes: Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments		
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
ATLANTA, GA.--CONTINUED													
504	GROCERIES AND RELATED PRODUCTS . . . . .	162	226 683	106	137 642	80.0	5.8	.15	30	16 032	26	73 009	
5041	GROCERIES, GENERAL LINE . . . . .	10	69 730	7	(V)	(V)	(V)	(V)	3	(0)	-	(0)	
5042	FROZEN FOODS . . . . .	9	(0)	6	10 851	75.1	7.5	.18	1	(0)	2	(0)	
5043	DAIRY PRODUCTS . . . . .	6	(0)	5	(0)	88.9	10.0	-	-	-	1	(0)	
5044	POULTRY AND PDULTY PRODUCTS . . . . .	7	10 416	3	(0)	(0)	(0)	(0)	2	(0)	2	(0)	
5045	CONFECTIONERY. . . . .	11	5 690	8	5 495	65.2	9.2	.07	2	(0)	1	(0)	
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	34	33 396	23	26 947	74.3	4.3	.11	7	3 382	4	3 067	
5048	FRESH FRUITS AND VEGETABLES. . . . .	48	41 070	31	31 571	65.0	3.7	.25	10	1 247	7	8 252	
5049	GRDCERIES AND RELATED PRODUCTS, N.E.C. . . . .	37	51 720	23	47 571	94.1	6.7	.12	5	1 065	9	3 084	
505	FARM PRDUCTS--RAW MATERIALS . . . . .	12	(0)	5	(V)	(V)	(V)	(V)	3	(V)	4	(0)	
5052	CDTTON . . . . .	5	14 795	3	(0)	(0)	(0)	(0)	1	(0)	1	(0)	
5053	GRAIN. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(V)	1	(0)	
5054	LIVESTCK. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-	
5059	FARM PRDDUCTS--RAW MATERIALS, N.E.C. . . . .	4	(0)	-	(V)	(V)	(V)	(V)	2	(0)	2	(0)	
506	ELECTRICAL GOOOS . . . . .	122	199 453	85	188 210	89.9	12.2	.16	11	2 807	26	8 436	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	66	63 785	45	58 302	94.0	12.5	.15	7	(0)	14	(0)	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	25	(0)	23	115 302	89.3	12.5	.17	-	-	2	(0)	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	31	(0)	17	14 606	77.9	8.6	.10	4	(0)	10	3 897	
507	HAROWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	112	123 029	85	112 527	95.2	13.6	.25	6	2 117	21	8 385	
5072	HARDWARE . . . . .	32	47 784	25	42 952	94.7	13.5	.19	2	(0)	5	(0)	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	56	(0)	43	52 182	95.8	14.0	.28	3	869	10	1 167	
5077	AIR-CONDITIDNING, REFRIG. EQUIPMENT, SUPPLIES	24	(0)	17	(0)	94.3	7.6	.29	1	(0)	6	(0)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	413	350 965	300	314 872	89.4	11.5	.18	32	6 261	81	29 832	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	77	60 482	52	57 134	83.9	8.5	.22	6	1 223	19	2 125	
5082	CDNSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	35	(0)	25	43 642	90.9	17.4	.32	2	(0)	8	4 264	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	12	9 105	10	(0)	88.9	6.5	.13	-	-	2	(0)	
5084	INOUSTRIAL MACHINERY AND EQUIPMENT . . . . .	80	55 800	57	48 374	93.4	12.0	.17	10	2 167	13	5 259	
5085	INOUSTRIAL SUPPLIES. . . . .	61	(0)	48	45 424	98.5	9.5	.13	1	(0)	12	(0)	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	45	61 125	33	53 454	95.4	14.4	.06	4	(0)	8	(0)	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	87	(0)	62	28 697	87.8	14.7	.31	8	(0)	17	5 227	
5088	TRANSPORTATION EQUIPMENT EXC. MDTOR VEHICLES	16	30 925	13	29 251	67.8	3.7	.08	1	(0)	2	(0)	
5091	METALS AND MINERALS, N.E.C.. . . . .	65	151 503	45	112 853	98.8	10.8	.09	9	24 256	11	14 394	
	COAL . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)	
	METAL SERVICE CENTERS. . . . .	38	(0)	30	(0)	98.8	13.2	.10	7	23 917	1	(0)	
	METAL SALES OFFICES. . . . .	24	(0)	13	(V)	(V)	(V)	(V)	2	(0)	9	(V)	
5092	PETRDLEUM AND PETROLEUM PRDUCTS . . . . .	14	10 241	2	(0)	(0)	(0)	(0)	1	(0)	11	(V)	
	PETRDLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-	
	OTHER PETROLEUM AND PROODCTS ESTABLISHMENTS.	14	10 241	2	(0)	(0)	(0)	(0)	1	(0)	11	(V)	
5093	SCRAP AND WASTE MATERIALS. . . . .	59	(0)	37	35 079	90.2	8.5	.04	9	5 426	13	(0)	
	IRON AND STEEL SCRAP . . . . .	14	7 276	6	6 726	98.5	12.3	.01	2	(0)	6	(0)	
	WASTE AND SECDOARY MATERIALS. . . . .	45	(0)	31	28 353	88.3	7.6	.05	7	(0)	7	(0)	
5094	TOBACCD AND ITS PRDDUCTS . . . . .	10	(0)	8	39 533	81.8	3.4	.05	1	(0)	1	(0)	
5095	BEER, WINE, AND DISTILLED ALCOHDIC BEVERAGES.	16	101 158	12	76 827	49.4	1.4	.01	2	(0)	2	(0)	
	BEER AND ALE . . . . .	7	(0)	5	(V)	(V)	(V)	(V)	-	(V)	2	(0)	
	WINE AND OISTILLED SPIRITS . . . . .	9	(0)	7	57 305	64.6	1.8	.01	2	(0)	-	-	
5096	PAPER AND ITS PROODCTS . . . . .	81	79 658	57	72 545	97.0	10.3	.16	3	(0)	21	(0)	
	PRINTING AND WRITING (FINE) PAPER. . . . .	10	(0)	6	(0)	98.3	9.9	.15	-	-	4	3 694	
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	33	35 625	26	34 326	97.4	9.5	.11	1	(0)	6	(0)	
	STATIDNERY, OFFICE SUPPLIES, GREETING CARDS.	38	(0)	25	(0)	95.5	11.7	.23	2	(0)	11	2 024	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	70	45 677	50	34 880	89.8	13.8	.32	7	2 654	13	8 143	
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	33	(0)	19	10 841	77.6	12.2	.28	5	(0)	9	2 681	
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	37	(0)	31	24 039	95.3	14.4	.33	2	(0)	4	5 462	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	119	118 284	79	95 985	87.6	10.9	.26	10	3 687	30	18 612	
	LUMBER AND MILLWORK. . . . .	62	77 226	40	64 102	86.3	11.0	.25	5	3 139	17	9 985	
	CONSTRUCTION MATERIALS . . . . .	57	41 058	39	31 883	90.4	10.8	.28	5	548	13	8 627	
5099	AMUSEMENT AND SPORTING GOOOS . . . . .	50	35 934	30	25 578	90.8	15.1	.43	9	6 446	11	3 910	
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	15	11 547	6	(V)	(V)	(V)	(V)	1	(0)	8	(V)	
	FARM SUPPLIES. . . . .	15	24 413	9	20 648	94.6	6.2	.03	2	(0)	4	(0)	
	JEWELRY, DIAMONOS, AND PRECIOUS STONES . . . . .	23	22 194	13	18 649	89.6	24.0	.27	2	(0)	8	(0)	
	ART GOOOS AND ADVERTISING SPECIALTIES. . . . .	33	9 552	27	9 230	90.8	17.0	.36	1	(0)	5	(0)	
	OTHER PROODCTS . . . . .	70	62 798	38	46 310	84.8	14.9	.27	12	2 769	20	13 719	
ATLANTIC CITY, N.J.													
50	WHOLESALE TRAOE, TOTAL . . . . .	195	124 343	125	108 066	86.4	9.1	.17	27	5 283	43	10 994	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	20	7 142	11	(V)	(V)	(V)	(V)	3	(V)	6	(V)	
502	DRUGS, CHEMICALS, AND ALLIEO PROODCTS. . . . .	5	(0)	5	(0)	(0)	(0)	(0)	-	-	-	-	
503	PIECE GOOOS, NOTIONS, AND APPAREL. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-	
504	GROCERIES AND RELATED PROODCTS . . . . .	66	40 683	40	32 770	83.7	8.4	.28	12	3 894	14	4 019	
505	FARM PROODCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-	
506	ELECTRICAL GOOOS . . . . .	10	7 225	9	(0)	86.2	18.4	.27	-	-	1	(0)	
507	HAROWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	9	5 393	8	(0)	97.0	15.5	.49	-	-	1	(0)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	26	(0)	22	5 440	55.2	15.1	.24	1	(0)	3	(0)	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	57	49 748	28	46 164	91.0	6.4	.05	11	924	18	2 660	

Standard Notes: - Represents zero, D Withheld to avoid disclosure, V Insufficient analysis to show separately, Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit Sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	AUGUSTA, GA.-S.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	215	118 957	144	100 071	84.0	9.3	.17	29	7 299	42	11 587
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	36	(0)	27	10 086	84.7	10.6	.29	3	(0)	6	630
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	11	(0)	7	7 827	96.1	13.4	.05	2	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	7	(0)	5	(0)	81.6	6.6	.35	-	-	2	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	22	9 116	11	6 975	67.3	3.6	.03	6	1 317	5	824
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(0)	-	(V)	(V)	(V)	(V)	-	(V)	2	(0)
506	ELECTRICAL GOODS . . . . .	10	(0)	9	(0)	91.7	10.5	.21	1	(0)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	16	10 185	11	8 151	97.1	12.7	.31	3	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	36	16 834	27	14 806	93.2	15.2	.20	2	(0)	7	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	75	44 047	47	35 317	75.6	6.2	.11	12	3 991	16	4 739
	AUSTIN, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	286	220 570	188	156 283	69.6	7.6	.13	31	21 175	67	43 112
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	52	14 909	30	11 624	59.5	8.2	.25	5	1 378	17	1 907
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	9	(0)	6	3 368	91.5	1.6	.30	1	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(0)	-	-	-	-	-	3	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	39	70 526	30	48 322	73.3	4.5	.08	4	(0)	5	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	5	(0)	2	(0)	(0)	(0)	(0)	-	(V)	3	(0)
506	ELECTRICAL GOODS . . . . .	20	10 417	15	8 941	91.2	9.7	.12	-	-	5	1 476
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	23	(0)	21	16 204	89.9	11.6	.31	2	(0)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	46	24 192	31	20 061	59.8	11.3	.14	3	(0)	12	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	89	64 135	53	40 669	69.3	8.2	.09	13	5 906	23	17 560
	BAKERSFIELD, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	338	296 996	233	247 007	73.0	10.4	.13	35	12 410	70	37 579
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	60	(0)	40	14 537	77.3	18.2	.44	3	(0)	17	3 486
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	12	5 550	7	(V)	(V)	(V)	(V)	2	(0)	3	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	(0)	-	(V)	(V)	(V)	(V)	-	(V)	-	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	54	36 555	33	(V)	(V)	(V)	(V)	5	(0)	16	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	-	1	(0)
506	ELECTRICAL GOODS . . . . .	11	5 806	10	(0)	92.0	11.1	.31	-	-	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	14	7 447	11	6 337	93.2	15.6	.28	1	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	86	39 959	60	29 563	94.9	14.2	.17	14	8 643	12	1 753
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	97	70 622	69	59 925	83.2	12.6	.20	10	2 047	18	8 650
	BALTIMORE, MD.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 754	1 699 978	1 254	1 438 999	84.3	10.8	.14	177	75 891	323	185 088
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	201	133 743	127	93 921	69.7	12.5	.10	37	6 805	37	33 017
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	28	(0)	12	39 233	56.3	12.3	.09	8	(0)	8	6 627
5013	AUTOMOTIVE EQUIPMENT . . . . .	145	(0)	103	49 856	79.3	12.5	.09	25	(0)	17	18 835
5014	TIRES AND TUBES. . . . .	28	(0)	12	(V)	(V)	(V)	(V)	4	(V)	12	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	75	70 820	57	66 101	93.5	11.2	.13	4	166	14	4 553
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	25	37 170	17	34 282	92.7	9.8	.02	-	-	8	2 888
5028	PAINTS AND VARNISHES . . . . .	22	8 491	17	8 071	88.6	16.7	.57	2	(0)	3	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	28	25 159	23	23 748	96.4	11.3	.15	2	(0)	3	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	74	70 497	56	61 214	98.7	16.3	.16	5	(0)	13	(0)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	10	(0)	9	(0)	(0)	(0)	(0)	1	(0)	-	-
5034	NOTIONS AND OTHER DRY GOODS. . . . .	9	8 568	7	6 137	96.2	9.3	.21	1	(0)	1	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . .	19	(0)	16	10 734	96.4	14.4	.14	-	-	3	(0)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . .	24	(0)	15	13 514	99.2	17.5	.12	3	(0)	6	1 266
5039	FOOTWEAR . . . . .	12	15 961	9	14 690	99.8	16.6	.12	-	-	3	1 271
504	GROCERIES AND RELATED PRODUCTS . . . . .	251	258 184	162	221 157	68.4	5.0	.09	35	7 484	54	29 543
5041	GROCERIES, GENERAL LINE. . . . .	19	89 138	16	85 761	47.2	4.2	.07	1	(0)	2	(0)
5042	FROZEN FOODS . . . . .	19	21 377	9	16 297	69.4	6.3	.11	2	(0)	8	(0)
5043	DAIRY PRODUCTS . . . . .	8	(0)	5	5 694	88.2	4.3	.07	1	(0)	2	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	16	(0)	14	30 985	88.3	4.6	.05	-	-	2	(0)
5045	CONFECTIONERY. . . . .	16	(0)	12	(0)	76.8	8.6	.04	4	433	-	(0)
5046	FISH AND SEAFOODS. . . . .	26	(0)	19	11 248	67.7	6.0	.11	3	(0)	4	2 469
5047	MEATS AND MEAT PRODUCTS. . . . .	34	(0)	23	(0)	90.6	5.0	.09	3	(0)	8	4 705
5048	FRESH FRUITS AND VEGETABLES. . . . .	58	25 519	34	16 163	79.9	4.8	.08	10	1 790	14	7 566
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	55	23 540	30	14 790	73.7	7.8	.19	11	2 958	14	5 792
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	35 587	3	(0)	(0)	(0)	(0)	3	(0)	3	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	5	(0)	1	(0)	(0)	(0)	(0)	3	(0)	1	(0)
5054	LIVESTOCK. . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
506	ELECTRICAL GOODS . . . . .	95	145 975	64	129 180	91.7	12.9	.20	11	3 694	20	13 101
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . .	35	47 270	23	41 720	92.8	11.3	.08	3	(0)	9	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . .	19	70 054	16	68 064	92.9	14.3	.30	1	(0)	2	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	41	28 651	25	19 396	84.9	11.2	.10	7	2 266	9	6 989
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	107	65 288	91	62 749	87.3	13.2	.24	5	1 323	11	1 216
5072	HARDWARE . . . . .	32	(0)	27	16 211	74.3	13.7	.09	1	(0)	4	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . .	50	37 886	45	36 299	91.2	13.3	.34	2	(0)	3	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	25	(0)	19	10 239	93.8	12.0	.14	2	(0)	4	448

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	BALTIMORE, MD.--CONTINUED											
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	319	211 173	249	189 156	90.2	13.7	.19	24	6 497	46	15 520
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	52	17 069	38	14 424	88.8	17.1	.23	8	1 407	6	1 238
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	23	46 888	17	40 488	92.0	17.7	.29	1	(D)	5	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	(D)	6	(D)	57.1	9.4	-	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	67	33 677	46	29 460	87.0	14.2	.26	7	1 578	14	2 639
5085	INDUSTRIAL SUPPLIES . . . . .	61	49 122	55	(D)	96.1	10.4	.10	-	-	6	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	39	29 248	31	25 823	91.3	13.6	.03	2	(D)	6	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	53	(D)	41	16 999	86.6	13.2	.34	6	814	6	1 631
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	18	(D)	15	11 308	80.3	9.7	.08	-	-	3	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	45	66 841	38	59 800	98.0	11.1	.17	4	(D)	3	(D)
	CDAL . . . . .	5	(D)	4	(D)	95.9	7.4	.08	-	-	1	(D)
	METAL SERVICE CENTERS . . . . .	26	(D)	25	(D)	98.8	11.9	.20	1	(D)	-	-
	METAL SALES OFFICES . . . . .	14	4 988	9	3 180	92.7	9.3	.03	3	(D)	2	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	13	(D)	2	(D)	(D)	(D)	(D)	2	(D)	9	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	13	(D)	2	(D)	(D)	(D)	(D)	2	(D)	9	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	76	(D)	45	(D)	97.1	8.8	.10	17	2 002	14	5 132
	IRON AND STEEL SCRAP . . . . .	14	(D)	7	17 980	95.9	5.1	-	3	184	4	2 266
	WASTE AND SECONDARY MATERIALS . . . . .	62	(D)	38	(D)	97.8	11.0	.17	14	1 818	10	2 866
5094	TOBACCO AND ITS PRODUCTS . . . . .	30	(D)	27	74 394	76.0	5.2	.09	1	(D)	2	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	35	(D)	31	(D)	71.2	12.3	.03	1	(D)	3	(D)
	BEER AND ALE . . . . .	23	37 735	20	36 678	36.1	3.6	.02	1	(D)	2	(D)
	WINE AND DISTILLED SPIRITS . . . . .	12	(D)	11	(D)	82.0	14.9	.04	-	-	1	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	77	63 089	62	57 172	96.5	11.8	.12	4	982	11	4 935
	PRINTING AND WRITING (FINE) PAPER . . . . .	13	28 775	12	(D)	97.5	13.5	.12	-	-	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	32	25 485	27	21 735	95.7	9.5	.10	2	(D)	3	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	32	8 829	23	(D)	94.8	11.9	.20	2	(D)	7	558
5097	FURNITURE AND HOME FURNISHINGS . . . . .	54	41 582	42	39 739	93.9	14.7	.20	3	226	9	1 617
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	20	24 515	15	23 715	95.5	15.5	.20	2	(D)	3	(D)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	34	17 067	27	16 024	91.5	13.5	.21	1	(D)	6	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	105	86 535	72	64 179	93.5	11.8	.32	4	(D)	29	(D)
	LUMBER AND MILLWORK . . . . .	54	56 815	35	40 159	94.8	11.5	.26	2	(D)	17	(D)
	CONSTRUCTION MATERIALS . . . . .	51	29 720	37	24 020	91.4	12.2	.42	2	(D)	12	(D)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	51	(D)	30	(D)	84.9	11.7	.27	3	307	18	5 875
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	14	(D)	8	9 861	99.3	15.6	.03	3	(D)	3	1 587
	FARM SUPPLIES . . . . .	10	(D)	7	(D)	(D)	(D)	(D)	-	-	3	(D)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	22	(D)	20	8 891	63.9	10.1	.09	1	(D)	1	(D)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	16	5 195	14	(D)	93.8	17.6	.08	-	-	2	(D)
	OTHER PRODUCTS . . . . .	75	66 162	47	42 348	93.7	9.2	.02	10	(D)	18	14 328
	BATON ROUGE, LA.											
50	WHOLESALE TRADE, TOTAL . . . . .	371	308 997	264	242 613	81.8	9.2	.17	39	19 977	68	46 407
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	48	(D)	36	(D)	72.4	9.6	.14	1	(D)	11	4 896
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	18	(D)	14	(D)	93.4	9.1	.12	3	(D)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	2	(D)	-	-	-	-	-	1	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	44	56 093	33	49 124	69.6	3.9	.03	6	(D)	5	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	-	-	-	-	-	1	(D)	1	(D)
506	ELECTRICAL GOODS . . . . .	25	(D)	20	(D)	94.8	10.3	.17	1	(D)	4	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	21	(D)	18	12 036	92.7	12.3	.54	1	(D)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	92	72 397	69	64 767	85.3	11.9	.23	8	1 721	15	5 909
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	119	110 007	74	69 287	80.9	9.6	.16	17	14 273	28	26 447
	BAY CITY, MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	104	106 456	76	92 817	81.8	7.1	.05	16	10 365	12	3 274
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	16	12 076	14	11 675	85.9	7.8	.07	1	(D)	1	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3	397	3	397	99.7	36.8	.25	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	19	(D)	12	(D)	65.7	1.9	.03	6	4 766	1	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	6	5 176	4	4 530	90.2	8.8	.04	-	-	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	21	(D)	20	(D)	91.1	10.3	.23	-	-	1	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	35	39 911	20	32 617	90.2	10.7	.01	8	5 194	7	2 100
	BEAUMONT-PORT ARTHUR-ORANGE, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	355	325 136	244	175 177	85.8	9.2	.16	37	107 947	74	42 012
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	58	(D)	44	10 703	72.5	9.8	.21	4	(D)	10	1 669
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	19	(D)	14	14 192	96.6	11.7	.13	2	(D)	3	404
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	45	43 636	23	35 466	84.6	5.0	.05	7	1 641	15	6 529
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	(D)	1	(D)	(D)	(D)	(D)	2	(D)	1	(D)
506	ELECTRICAL GOODS . . . . .	20	(D)	15	11 824	89.2	10.4	.17	1	(D)	4	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	22	12 614	18	11 578	93.7	22.7	.45	-	-	4	1 036
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	79	48 899	64	38 152	94.4	10.4	.17	4	2 656	11	8 091
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	107	80 290	64	52 006	77.8	7.0	.16	17	9 455	26	18 829

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	<b>BILLINGS, MONT.</b>											
50	WHOLESALE TRADE, TOTAL . . . . .	178	154 861	132	132 991	87.8	8.9	.13	13	4 366	33	17 504
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	33	(D)	25	15 452	83.8	11.1	.19	3	(D)	5	2 500
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	11	(D)	8	6 224	97.0	10.6	.14	2	(D)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
504	GROCERIES AND RELATED PRODUCTS. . . . .	10	43 189	7	39 032	91.8	1.5	.03	1	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	1	(D)	-	(D)
506	ELECTRICAL GOODS. . . . .	10	(D)	9	(D)	90.8	13.6	.08	-	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	15	(D)	10	8 464	94.6	10.5	.21	1	(D)	4	2 418
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	49	34 530	44	32 222	92.2	15.0	.22	1	(D)	4	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	48	29 030	29	21 263	69.9	7.9	.15	4	959	15	6 808
	<b>BILLOXI-GULFPORT, MISS.</b>											
50	WHOLESALE TRADE, TOTAL . . . . .	122	57 618	82	43 582	71.1	9.2	.23	17	5 580	23	8 456
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	22	3 944	18	2 974	59.2	6.3	.13	1	(D)	3	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	32	(D)	16	(D)	75.2	5.1	.26	6	582	10	3 778
505	FARM PRODUCTS--RAW MATERIALS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
506	ELECTRICAL GOODS. . . . .	6	(D)	5	1 868	83.8	39.2	.40	1	(D)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	5	3 064	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	16	8 039	13	7 374	81.2	16.0	.24	1	(D)	2	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	37	24 730	25	18 141	61.2	4.9	.15	6	4 534	6	2 055
	<b>BINGHAMTON, N.Y.--PA.</b>											
50	WHOLESALE TRADE, TOTAL . . . . .	249	164 157	168	117 277	87.0	9.6	.13	33	15 339	48	31 541
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	38	12 948	26	10 159	71.9	10.2	.24	4	(D)	8	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	37	27 068	22	13 688	80.3	4.9	.18	8	6 591	7	6 789
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	(D)	-	(V)	(V)	(V)	(V)	-	(V)	-	(D)
506	ELECTRICAL GOODS. . . . .	20	19 613	17	19 024	94.7	13.1	.21	1	(D)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	15	14 755	13	12 239	93.1	13.3	.12	1	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	50	25 077	29	11 615	92.5	10.8	.11	10	5 426	11	8 036
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	85	52 960	58	45 688	84.9	7.9	.09	8	780	19	6 492
	<b>BIRMINGHAM, ALA.</b>											
50	WHOLESALE TRADE, TOTAL . . . . .	803	840 635	572	674 314	86.7	9.9	.19	80	36 876	151	129 445
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	121	63 546	87	49 657	81.8	9.4	.33	10	1 420	24	12 469
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	15	(D)	8	(V)	(V)	(V)	(V)	-	(V)	7	(V)
5013	AUTOMOTIVE EQUIPMENT. . . . .	91	(D)	72	(D)	85.5	10.0	.28	9	1 354	10	4 414
5014	TIRES AND TUBES. . . . .	15	(D)	7	7 330	89.7	12.5	.74	1	(D)	7	1 877
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	27	31 956	19	30 236	96.1	12.1	.11	2	(D)	6	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	14	26 709	9	(D)	97.2	12.1	.09	1	(D)	4	(D)
5028	PAINTS AND VARNISHES. . . . .	4	560	4	560	79.8	5.7	.54	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	9	4 687	6	(D)	(D)	(D)	(D)	1	(D)	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	18	(D)	16	9 919	90.6	12.1	.28	-	-	2	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . .	6	(D)	4	(D)	80.2	9.9	.16	-	-	2	(D)
5036,7	APPAREL. . . . .	8	(D)	8	5 961	91.1	10.9	.25	-	-	-	-
5039	FOOTWEAR. . . . .	4	(D)	4	(D)	94.3	15.6	.40	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	74	129 494	53	(V)	(V)	(V)	(V)	8	(V)	13	(D)
5041	GROCERIES, GENERAL LINE. . . . .	13	84 386	10	(V)	(V)	(V)	(V)	2	(D)	1	(D)
5042	FROZEN FOODS. . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	(D)	-	-
5043	DAIRY PRODUCTS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5045	CONFECTIONERY. . . . .	4	(D)	2	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5046	FISH AND SEAFOODS. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	8	6 427	3	(V)	(V)	(V)	(V)	1	(D)	4	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	19	(D)	14	19 719	81.4	5.8	.04	3	(D)	2	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	20	8 627	16	8 013	79.9	5.8	.07	1	(D)	3	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	2	(D)	-	-	-	-	-	1	(D)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS. . . . .	52	93 967	38	74 075	92.6	10.8	.20	5	5 086	9	14 806
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . .	23	38 224	15	28 063	94.4	9.9	.08	2	(D)	6	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . .	14	(D)	11	40 800	92.5	11.4	.29	2	(D)	1	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	15	(D)	12	5 212	83.5	12.1	.15	1	(D)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	53	(D)	47	58 142	90.7	14.6	.28	-	-	6	4 341
5072	HARDWARE. . . . .	20	(D)	17	28 644	90.9	14.2	.16	-	-	3	1 408
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	14	5 327	13	(D)	93.5	13.4	.27	-	-	1	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	19	(D)	17	(D)	87.6	16.6	.54	-	-	2	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	BIRMINGHAM, ALA.--CONTINUED											
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	178	138 707	129	119 822	93.7	11.1	.20	16	4 957	33	13 928
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	19	5 477	13	4 231	68.4	9.0	.38	1	(D)	5	(O)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	15	(D)	13	20 456	90.9	15.0	.37	-	-	2	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	5	(D)	4	(O)	(D)	(D)	(D)	1	(D)	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	51	31 542	29	19 897	94.6	11.6	.27	8	2 857	14	8 788
5085	INDUSTRIAL SUPPLIES. . . . .	36	47 044	31	45 843	97.7	8.2	.09	2	(D)	3	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	21	19 820	17	17 666	96.8	12.4	.05	1	(D)	3	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	28	(O)	19	(D)	88.8	15.9	.48	3	(D)	6	1 493
5088	TRANSPDRTATION EQUIPMENT EXC. MDTOR VEHICLES	3	(D)	3	(O)	(D)	(D)	(O)	-	-	-	-
5091	METALS AND MINERALS, N.E.C.. . . . .	40	(D)	28	66 367	99.1	10.8	.18	5	(D)	7	3 623
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	3 107	5	2 329	78.7	7.6	.04	2	(D)	3	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	46	47 985	33	46 559	98.6	5.8	.03	9	1 271	4	155
5094	TOBACCO AND ITS PRDDUCTS . . . . .	9	(D)	8	33 134	46.5	4.2	.04	-	-	1	(O)
5095	BEER, WINE, AND DISTILLED ALCOHDLIC BEVERAGES. . . . .	8	(D)	4	(O)	18.9	2.7	.20	3	1 900	1	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	33	21 215	24	15 186	96.1	12.1	.20	-	-	9	6 029
5097	FURNITURE AND HOME FURNISHINGS . . . . .	13	(D)	7	10 392	95.0	14.0	.64	1	(D)	5	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	48	58 167	36	51 638	96.6	11.0	.28	4	1 230	8	5 299
	BLODMINGTON-NORMAL, ILL.											
50	WHOLESALE TRADE, TOTAL . . . . .	95	181 770	59	(V)	(V)	(V)	(V)	16	(V)	20	(D)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	13	5 587	10	(V)	(V)	(V)	(V)	-	(V)	3	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1	(O)	1	(D)	(D)	(D)	(O)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	18	23 391	8	(D)	(O)	(O)	(D)	6	553	4	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	9 607	5	(D)	36.8	1.0	-	-	-	1	(D)
506	ELECTRICAL GOODS . . . . .	4	2 740	2	(O)	(D)	(D)	(D)	1	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	6	(D)	6	(D)	92.6	14.8	.14	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	13	(D)	11	6 988	90.9	10.9	.06	-	-	2	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	33	124 702	15	(V)	(V)	(V)	(V)	9	(V)	9	(O)
	BOISE CITY, IDAHO											
50	WHOLESALE TRADE, TOTAL . . . . .	219	170 200	153	144 873	90.7	8.3	.16	18	5 107	48	20 220
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	41	(O)	31	(D)	78.2	12.0	.18	1	(D)	9	2 054
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	(D)	3	(O)	(D)	(D)	(D)	2	(D)	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(D)	2	(O)	(O)	(O)	(O)	-	-	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	26	64 579	15	61 720	93.3	3.7	.14	2	(O)	9	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	10	(D)	10	(D)	96.3	14.6	.04	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	16	(O)	13	5 384	95.8	13.2	.50	1	(O)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	53	24 773	42	21 349	83.6	14.9	.15	4	686	7	2 738
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	63	42 999	36	28 888	92.1	8.6	.21	8	1 838	19	12 273
	BOSTON, MASS.											
50	WHOLESALE TRADE, TOTAL . . . . .	4 128	4 251 362	3 017	3 474 324	92.9	11.6	.16	325	142 681	777	634 357
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	343	209 487	264	175 526	68.8	9.7	.13	25	14 739	53	19 222
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	41	66 859	20	57 084	39.4	4.7	.02	11	4 408	10	5 367
5013	AUTOMOTIVE EQUIPMENT . . . . .	262	105 340	219	93 075	83.2	11.9	.12	8	(D)	34	(D)
5014	TIRES AND TUBES. . . . .	40	37 288	25	25 367	81.9	12.8	.39	6	(D)	9	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	144	187 718	95	129 259	97.1	11.6	.10	7	(D)	41	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	40	81 094	20	56 402	97.3	11.6	.15	4	(D)	16	(O)
5028	PAINTS AND VARNISHES . . . . .	21	11 414	16	9 435	89.5	10.2	.13	1	(D)	4	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	83	95 210	59	63 422	98.1	11.8	.05	2	(O)	21	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	283	218 682	222	197 720	96.9	13.9	.21	6	886	54	20 076
5033	PIECE GOODS (WOVEN FABRICS). . . . .	61	52 570	51	47 245	95.9	10.0	.27	-	-	10	5 325
5034	NOTIONS AND OTHER DRY GOODS. . . . .	25	11 620	18	9 349	99.1	12.0	.12	-	-	7	2 271
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	39	23 556	30	18 203	97.5	15.3	.14	2	(D)	7	(O)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	77	35 268	54	33 000	90.7	13.5	.13	4	(O)	18	(O)
5039	FOOTWEAR . . . . .	81	95 668	69	89 923	99.1	15.9	.23	-	-	12	5 745
504	GROCERIES AND RELATEO PRODUCTS . . . . .	622	959 897	463	800 848	93.5	6.8	.14	41	12 268	118	146 781
5041	GROCERIES, GENERAL LINE. . . . .	35	146 326	28	142 393	92.6	4.5	.10	3	1 577	4	(O)
5042	FROZEN FOOS. . . . .	24	(O)	19	43 378	96.4	7.3	.14	-	-	5	1 796
5043	DAIRY PRODUCTS . . . . .	25	(D)	22	25 942	60.9	6.4	.08	1	(O)	2	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	31	33 999	27	31 846	93.5	7.5	.10	2	(O)	2	(D)
5045	CONFECTIONERY. . . . .	22	13 156	19	12 394	78.8	4.5	.05	2	(O)	1	(D)
5046	FISH AND SEAFOODS. . . . .	72	74 484	53	67 039	94.5	8.2	.16	3	(O)	16	(O)
5047	MEATS AND MEAT PRODUCTS. . . . .	171	390 976	131	315 150	96.6	7.0	.14	10	3 843	30	71 983
5048	FRESH FRUITS AND VEGETABLES. . . . .	116	85 542	80	70 705	92.9	6.1	.24	7	913	29	13 924
5049	GROCERIES AND RELATEO PRODUCTS, N.E.C. . . . .	126	143 470	84	92 001	93.7	9.0	.15	13	4 642	29	46 827
505	FARM PRODUCTS--RAW MATERIALS . . . . .	75	254 547	56	(V)	(V)	(V)	(V)	6	(V)	13	(V)
5052	COTTON . . . . .	5	(O)	4	(D)	(D)	(O)	(D)	1	(O)	-	-
5053	GRAIN. . . . .	6	(O)	2	(O)	(O)	(O)	(O)	-	(V)	4	(V)
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	64	(D)	50	(V)	(V)	(V)	(V)	5	(V)	9	(V)
506	ELECTRICAL GOODS . . . . .	252	284 267	170	241 903	92.0	11.6	.21	22	5 356	60	39 008
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	116	135 565	95	124 802	92.5	12.2	.17	5	1 709	16	9 054
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	31	(D)	19	73 655	89.6	10.3	.19	6	1 116	6	5 130
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	105	(D)	56	(V)	(V)	(V)	(V)	11	(V)	38	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	BOSTON, MASS.--CONTINUED											
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	265	184 131	205	166 071	95.5	13.7	.28	13	2 214	47	15 846
5072	HARDWARE . . . . .	82	(0)	62	51 952	96.5	11.4	.14	7	(0)	13	4 441
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	140	94 993	114	86 173	94.8	14.7	.36	4	773	22	8 047
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	43	(0)	29	27 946	95.6	14.9	.28	2	(0)	12	3 358
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	749	499 755	565	430 841	92.8	15.7	.16	18	21 153	116	47 761
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	96	32 633	74	29 505	91.4	30.2	.34	6	1 399	12	1 729
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	46	(0)	28	32 868	78.0	15.8	.35	4	(0)	14	9 869
5083	FARM MACHINERY AND EQUIPMENT . . . . .	20	(0)	15	14 669	94.6	12.7	.16	2	(0)	3	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	158	128 249	116	114 449	95.1	14.5	.11	19	6 357	23	7 443
5085	INDUSTRIAL SUPPLIES . . . . .	169	100 526	133	87 192	94.9	12.2	.17	12	3 463	24	9 871
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	113	101 442	83	86 235	93.7	18.0	.07	8	1 914	22	13 293
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	130	63 128	103	57 200	91.5	13.0	.20	11	1 770	16	4 158
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	17	(0)	13	8 723	98.2	18.3	.08	2	(0)	2	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	100	233 265	74	168 302	97.8	13.4	.15	5	24 612	20	40 351
	COAL . . . . .	6	(0)	4	(0)	(0)	(0)	(0)	1	(0)	2	(0)
	METAL SERVICE CENTERS . . . . .	62	(0)	51	132 727	99.0	14.2	.17	3	(0)	7	(0)
	METAL SALES OFFICES . . . . .	32	46 288	19	(0)	(V)	(V)	(V)	2	(0)	11	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	22	36 731	6	(0)	(0)	(0)	(0)	3	(0)	13	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . .	22	36 731	6	(0)	(0)	(0)	(0)	3	(0)	13	(V)
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS	22	36 731	6	(0)	(0)	(0)	(0)	3	(0)	13	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	190	(0)	108	101 940	97.6	5.7	.02	47	(0)	34	15 574
	IRON AND STEEL SCRAP . . . . .	57	(0)	23	35 603	99.8	3.8	(2)	21	3 869	13	7 330
	WASTE AND SECONDARY MATERIALS . . . . .	133	(0)	85	66 337	96.4	6.7	.02	26	(0)	21	8 244
5094	TOBACCO AND ITS PRODUCTS . . . . .	50	(0)	42	90 763	85.9	7.9	.13	4	(0)	4	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	31	(0)	22	147 158	96.0	19.9	.19	3	(0)	6	18 656
	BEER AND ALE . . . . .	15	27 836	10	23 376	96.1	16.1	.19	1	(0)	4	(0)
	WINE AND DISTILLED SPIRITS . . . . .	16	(0)	12	123 782	96.0	20.7	.19	2	(0)	2	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	208	166 030	154	140 922	94.9	14.4	.18	11	4 107	43	21 001
	PRINTING AND WRITING (FINE) PAPER . . . . .	29	(0)	26	46 958	99.1	16.5	.18	2	(0)	1	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . .	84	82 262	66	67 071	91.4	12.1	.16	3	(0)	15	(0)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS	95	(0)	62	26 893	96.4	16.5	.22	6	(0)	27	8 957
5097	FURNITURE AND HOME FURNISHINGS . . . . .	140	122 844	99	112 066	95.8	15.8	.21	18	5 437	23	5 341
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	59	48 885	42	44 526	93.6	14.5	.09	8	2 449	9	1 910
	HOME FURNISHINGS AND FLOOR COVERINGS . . .	81	73 959	57	67 540	97.2	16.7	.29	10	2 988	14	3 431
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	184	201 545	140	185 863	96.2	12.9	.28	10	4 215	32	11 467
	LUMBER AND MILLWORK . . . . .	100	138 113	76	129 384	97.6	12.7	.27	6	2 549	17	6 180
	CONSTRUCTION MATERIALS . . . . .	84	63 432	64	56 479	93.0	13.4	.31	4	1 666	15	5 287
5099	AMUSEMENT AND SPORTING GOODS . . . . .	99	58 274	64	47 900	90.6	15.3	.30	7	2 421	26	7 953
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . .	49	52 684	35	40 830	89.6	7.7	.15	6	(0)	8	(0)
	FARM SUPPLIES . . . . .	10	(0)	9	(0)	90.1	5.1	.01	1	(0)	1	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . .	74	(0)	57	31 193	88.8	18.1	.06	2	(0)	15	2 832
	ART GOODS AND ADVERTISING SPECIALTIES . . .	45	(0)	33	21 466	97.9	10.7	.16	5	1 509	7	(0)
	OTHER PRODUCTS . . . . .	193	112 719	134	88 973	95.5	13.9	.18	15	6 858	44	16 888
	BRIEGPORT, CONN.											
50	WHOLESALE TRADE, TOTAL . . . . .	397	410 935	294	337 091	94.2	10.4	.11	49	11 124	54	62 720
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . .	47	(0)	30	(V)	(V)	(V)	(V)	4	(V)	13	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	11	17 001	7	12 976	98.2	9.0	.15	2	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	12	(0)	10	32 725	99.5	8.1	.11	1	(0)	1	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	63	69 920	41	(V)	(V)	(V)	(V)	14	(V)	8	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
506	ELECTRICAL GOODS . . . . .	29	24 846	22	23 144	96.6	15.5	.13	1	(0)	6	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	21	10 124	20	(0)	89.9	16.9	.16	1	(0)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	86	47 566	68	43 529	92.8	12.3	.13	10	2 819	8	1 218
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . .	127	187 929	96	166 931	95.4	10.1	.10	16	2 289	15	18 709
	BROCKTON, MASS.											
50	WHOLESALE TRADE, TOTAL . . . . .	158	119 356	116	96 420	87.1	10.3	.22	10	4 782	32	18 154
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . .	21	7 608	19	(0)	79.5	11.8	.12	2	(0)	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(V)	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	10	(0)	6	9 337	92.3	17.1	.58	1	(0)	3	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	28	(0)	19	27 180	82.2	5.1	.17	2	(0)	7	5 475
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(V)	1	(0)
506	ELECTRICAL GOODS . . . . .	7	(0)	7	(0)	88.0	13.5	.05	1	(0)	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	12	7 669	10	6 605	90.2	15.0	.47	1	(0)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	26	5 625	16	4 073	91.5	10.3	.29	1	(0)	9	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . .	50	45 260	37	38 480	89.4	10.9	.16	3	(0)	10	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	BROWNSVILLE-HARLINGEN-SAN BENITO, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	175	88 945	105	66 915	81.0	7.1	.10	31	9 634	39	12 396
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	18	(0)	12	4 595	74.1	10.4	.22	3	(0)	3	185
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	5	4 652	3	(0)	(0)	(0)	(0)	-	-	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(0)	-	(V)	(V)	(V)	(V)	1	(0)	2	(0)
504	GROCERIES AND RELATED PRODUCTS. . . . .	44	34 544	28	32 708	78.9	4.7	.06	7	552	9	1 284
505	FARM PRODUCTS--RAW MATERIALS. . . . .	6	10 967	3	(0)	(0)	(0)	(0)	2	(0)	1	(0)
506	ELECTRICAL GOODS. . . . .	8	2 941	7	(0)	87.6	10.8	.27	1	(0)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	10	4 222	8	4 009	94.9	18.3	.22	1	(0)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	25	(0)	18	4 365	89.9	11.4	.34	2	(0)	5	675
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	56	21 179	26	11 286	77.2	6.4	.03	14	4 275	16	5 618
	BUFFALO, N.Y.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 439	1 319 277	979	1 097 022	83.6	8.8	.08	159	56 402	301	165 853
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	169	71 642	121	59 441	82.4	11.9	.10	15	1 768	33	10 433
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	22	(0)	13	12 724	80.6	8.0	.13	1	(0)	8	(0)
5013	AUTOMOTIVE EQUIPMENT. . . . .	122	49 672	98	42 338	83.8	12.7	.09	8	645	16	6 689
5014	TIRES AND TUBES. . . . .	25	(0)	10	4 379	73.9	15.1	.07	6	(0)	9	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	55	52 803	43	49 468	94.9	8.5	.10	5	753	7	2 582
5022	DRUGS, PROPRIETARIES, AND SUNORIES. . . . .	22	(0)	13	29 356	97.7	7.6	.10	4	(0)	5	(0)
5028	PAINTS AND VARNISHES. . . . .	13	(0)	11	4 041	60.5	11.3	.22	-	-	2	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	20	16 111	19	(0)	98.6	9.5	.07	1	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	24	11 000	18	8 096	92.9	10.3	.04	3	(0)	3	(0)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	12	3 425	10	3 145	93.2	13.1	.03	2	(0)	-	-
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	7	(0)	5	(0)	99.6	5.0	-	1	(0)	1	(0)
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	184	303 272	108	261 330	85.0	3.2	.03	33	9 157	43	32 785
5041	GROCERIES, GENERAL LINE. . . . .	16	176 312	13	171 977	88.3	2.0	.01	2	(0)	1	(0)
5042	FROZEN FOODS. . . . .	7	(0)	1	(0)	(0)	(0)	(0)	2	(0)	4	(0)
5043	DAIRY PRODUCTS. . . . .	17	12 632	6	(V)	(V)	(V)	(V)	2	(0)	9	(0)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	9	(0)	4	15 967	93.3	4.8	-	1	(0)	4	(0)
5045	CONFECTIONERY. . . . .	9	5 262	7	5 177	61.1	3.1	.02	1	(0)	2	(0)
5046	FISH AND SEAFOODS. . . . .	10	7 135	6	5 990	84.7	9.2	.33	2	(0)	2	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	33	23 398	24	19 457	74.3	5.6	.10	3	1 075	6	2 866
5048	FRESH FRUITS AND VEGETABLES. . . . .	33	21 973	20	18 020	85.3	3.7	.02	3	818	10	3 135
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	50	27 862	27	19 119	71.8	7.3	.09	17	2 249	6	6 494
505	FARM PRODUCTS--RAW MATERIALS. . . . .	13	(0)	4	23 808	62.1	5.0	-	4	(0)	5	2 273
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	9	(0)	4	23 808	62.1	5.0	-	4	(0)	1	(0)
5054	LIVESTOCK. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . . .	3	(0)	-	(V)	(V)	(V)	(V)	-	(V)	3	(0)
506	ELECTRICAL GOODS. . . . .	74	106 621	52	98 848	73.9	9.3	.10	6	1 362	16	6 411
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	30	29 181	23	25 422	89.3	12.7	.14	1	(0)	6	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	16	61 036	12	60 638	64.8	7.5	.08	-	-	4	398
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	28	16 404	17	12 788	86.9	11.0	.14	5	(0)	6	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	83	52 244	64	44 743	93.4	14.2	.17	5	550	14	6 951
5072	HARDWARE. . . . .	24	10 952	18	9 447	89.6	10.6	.19	2	(0)	4	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	42	27 965	32	22 695	92.8	17.5	.19	2	(0)	8	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	17	13 329	14	12 601	97.5	11.0	.13	1	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	310	185 388	221	152 937	89.0	13.3	.12	21	3 927	68	28 524
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	42	20 182	31	17 056	63.8	8.9	.03	1	(0)	10	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	18	(0)	11	(V)	(V)	(V)	(V)	1	(0)	6	(0)
5083	FARM MACHINERY AND EQUIPMENT. . . . .	8	10 203	6	7 043	97.8	17.6	.17	-	-	2	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	86	55 596	55	44 941	96.2	14.8	.10	8	1 966	23	8 689
5085	INDUSTRIAL SUPPLIES. . . . .	78	49 470	57	43 845	93.2	10.4	.15	6	669	15	4 956
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	34	16 638	25	15 261	95.3	21.7	.05	2	(0)	7	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	40	13 264	33	12 120	81.3	11.7	.14	2	(0)	5	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	4	(0)	3	(0)	59.1	7.5	-	1	(0)	-	-
5091	METALS AND MINERALS, N.E.C.. . . . .	46	75 175	30	53 668	83.9	8.0	.05	9	10 338	7	11 169
	COAL. . . . .	3	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
	METAL SERVICE CENTERS. . . . .	28	66 155	21	49 853	82.8	8.2	.05	6	(0)	1	(0)
	METAL SALES OFFICES. . . . .	15	(0)	8	(V)	(V)	(V)	(V)	2	(0)	5	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	16	(0)	4	(V)	(V)	(V)	(V)	2	(0)	10	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	16	(0)	4	(V)	(V)	(V)	(V)	2	(0)	10	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	85	(0)	48	38 160	97.4	8.2	.06	22	2 816	15	(0)
	IRON AND STEEL SCRAP. . . . .	41	27 405	23	22 389	97.1	7.3	.06	10	1 679	8	3 337
	WASTE AND SECONDARY MATERIALS. . . . .	44	(0)	25	15 771	97.7	9.4	.06	12	1 137	7	(0)
5094	TOBACCO AND ITS PRODUCTS. . . . .	17	(0)	12	37 385	53.5	5.0	.01	1	(0)	4	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	44	(0)	37	84 912	84.4	10.4	.06	3	1 213	4	(0)
	BEER AND ALE. . . . .	34	(0)	27	36 045	71.1	5.2	.03	3	1 213	4	(0)
	WINE AND DISTILLED SPIRITS. . . . .	10	48 867	10	48 867	94.2	14.2	.08	-	-	-	-
5096	PAPER AND ITS PRODUCTS. . . . .	48	34 907	40	29 984	93.6	12.3	.10	4	516	4	4 407
	PRINTING AND WRITING (FINE) PAPER. . . . .	9	10 822	8	(0)	99.2	15.2	.16	-	-	1	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	20	17 937	17	15 321	92.8	11.0	.08	1	(0)	2	(0)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	19	6 148	15	(0)	86.8	11.1	.04	3	(0)	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	BUFFALO, N.Y.--CONTINUEO											
5097	FURNITURE AND HOME FURNISHINGS . . . . .	40	22 783	30	19 144	92.7	12.3	.09	2	(0)	8	(0)
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	13	4 909	9	4 052	87.1	12.5	.07	1	(0)	3	(0)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	27	17 874	21	15 092	94.2	12.2	.09	1	(0)	5	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	96	73 933	62	(V)	(V)	(V)	(V)	7	(V)	27	(V)
	LUMBER AND MILLWORK . . . . .	52	38 946	35	29 107	97.7	12.3	.11	1	(0)	16	(0)
	CONSTRUCTION MATERIALS . . . . .	44	34 987	27	(V)	(V)	(V)	(V)	6	(V)	11	(V)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	35	(0)	22	13 660	91.6	15.7	.15	2	(0)	11	1 559
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	10	(0)	3	(0)	(0)	(0)	(0)	4	1 126	3	(0)
	FARM SUPPLIES . . . . .	13	42 518	9	39 613	42.1	4.4	.03	1	(0)	3	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	26	(0)	21	5 529	85.1	28.8	.31	2	(0)	3	(0)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	9	2 102	5	(V)	(V)	(V)	(V)	1	(0)	3	(V)
	OTHER PRODUCTS . . . . .	42	21 414	25	17 878	92.3	11.3	.17	7	1 131	10	2 405
	CANTON, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	346	327 089	254	275 051	72.3	7.5	.08	48	19 812	44	32 226
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	49	(0)	39	14 642	80.2	9.5	.19	3	(0)	7	2 374
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	17	16 280	11	14 023	95.9	8.0	.04	2	(0)	4	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	30	82 424	18	74 800	27.9	2.9	.02	8	3 970	4	3 654
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	21	(0)	19	16 864	80.7	10.9	.07	-	-	2	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	19	(0)	18	(0)	91.7	12.9	.18	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	58	31 586	52	30 698	86.7	10.7	.10	4	(0)	2	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	146	138 836	92	103 629	90.5	8.1	.08	30	14 037	24	21 170
	CEOR RAPIDS, IOWA											
50	WHOLESALE TRADE, TOTAL . . . . .	196	177 542	147	153 026	71.0	8.6	.09	15	7 617	34	16 899
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	22	(0)	18	(0)	75.4	7.3	.15	-	-	4	1 334
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	10	(0)	8	8 027	95.7	7.8	.02	-	-	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	23	36 708	17	34 335	28.3	1.4	.03	2	(0)	4	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	16 808	2	(0)	(0)	(0)	(0)	1	(0)	4	(V)
506	ELECTRICAL GOODS . . . . .	11	11 391	10	10 994	93.3	10.7	.02	1	(0)	-	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	16	(0)	16	(0)	92.4	11.3	.16	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	49	38 001	41	35 758	89.3	16.7	.21	2	(0)	6	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	56	39 852	33	29 574	90.9	7.7	.04	9	5 126	14	5 152
	CHAMPAIGN-URBANA, ILL.											
50	WHOLESALE TRADE, TOTAL . . . . .	121	271 826	80	244 232	61.0	4.0	.03	14	7 206	27	20 388
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	16	4 159	11	3 824	52.4	7.6	.16	-	-	5	335
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	5	(0)	3	(0)	(0)	(0)	(0)	1	(0)	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	19	(0)	8	(0)	(0)	(0)	(0)	5	1 083	6	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	10	(0)	8	(0)	(0)	(0)	(0)	2	(0)	-	-
506	ELECTRICAL GOODS . . . . .	8	(0)	5	5 587	93.2	13.3	.16	2	(0)	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	7	3 560	5	3 299	95.9	11.0	.18	-	-	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	23	10 008	20	9 316	86.6	18.8	.26	1	(0)	2	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	33	68 675	20	61 084	48.4	4.1	.02	3	(0)	10	(0)
	CHARLESTON, S.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	241	241 197	162	207 947	68.3	6.7	.36	26	8 833	53	24 417
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	32	(0)	19	8 988	71.5	8.9	.24	1	(0)	12	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	9	(0)	8	(0)	98.4	13.4	.08	1	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8	(0)	7	(0)	97.8	17.0	.40	-	-	1	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	49	94 018	28	76 095	59.2	3.6	.67	7	4 241	14	13 682
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	(0)	1	(0)	(0)	(0)	(0)	2	(0)	1	(0)
506	ELECTRICAL GOODS . . . . .	11	6 852	11	6 852	85.0	9.9	.35	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	14	15 841	12	(0)	96.7	12.8	.47	2	(0)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	48	24 435	31	17 589	94.4	14.9	.31	5	2 005	12	4 841
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	66	40 906	45	36 080	60.6	7.5	.14	8	2 355	13	2 471
	CHARLESTON, W.VA.											
50	WHOLESALE TRADE, TOTAL . . . . .	295	236 232	207	188 627	89.9	12.7	.21	28	14 852	60	32 753
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	58	(0)	47	22 739	83.8	11.8	.20	1	(0)	10	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	13	5 941	10	(0)	96.5	10.6	.04	-	-	3	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	6	(0)	3	(0)	(0)	(0)	(0)	-	-	3	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	29	31 099	14	(V)	(V)	(V)	(V)	3	(0)	12	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	19	19 481	15	16 561	90.3	12.4	.07	1	(0)	3	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	19	(0)	16	13 252	89.1	10.3	.11	1	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	81	82 563	61	76 177	97.9	16.3	.32	7	2 598	13	3 788
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	70	52 265	41	35 913	83.4	10.5	.19	15	8 590	14	7 762

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments		
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales	
			(\$1,000)							(\$1,000)		(\$1,000)	(\$1,000)
CHARLOTTE, N.C.													
50	WHOLESALE TRAOE, TOTAL . . . . .	800	891 631	580	752 159	91.5	9.9	.13	65	52 797	155	86 675	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	92	68 811	77	64 998	88.4	9.1	.11	4	721	11	3 092	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	6	8 846	6	8 846	72.8	4.0	.06	-	-	-	-	
5013	AUTOMOTIVE EQUIPMENT . . . . .	72	(0)	63	47 788	91.2	9.5	.12	3	(0)	6	(0)	
5014	TIRES AND TUBES. . . . .	14	(0)	8	8 364	89.5	11.9	.10	1	(0)	5	(0)	
502	DRUGS, CHEMICALS, AND ALLIEO PRODUCTS. . . . .	44	46 726	33	42 169	96.4	11.2	.18	2	(0)	9	(0)	
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	12	(0)	9	(0)	96.1	13.0	.35	1	(0)	2	(0)	
5028	PAINTS AND VARNISHES . . . . .	5	(0)	5	(0)	90.9	13.2	.25	-	-	-	-	
5029	CHEMICALS AND ALLIEO PRODUCTS, N.E.C.. . . . .	27	27 583	19	23 301	97.1	9.7	.06	1	(0)	7	(0)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	28	19 613	17	10 438	96.5	6.5	.02	6	(0)	5	(0)	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	11	11 722	7	4 116	93.2	10.7	.02	3	(0)	1	(0)	
5036,7	APPAREL. . . . .	15	(0)	8	6 150	98.9	3.8	.02	3	(0)	4	(0)	
5039	FOOTWEAR . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-	
504	GROCERIES AND RELATEO PRODUCTS . . . . .	49	80 234	28	58 924	83.0	5.6	.07	9	2 551	12	18 759	
5041	GROCERIES, GENERAL LINE. . . . .	4	(0)	1	(0)	(0)	(0)	(0)	-	(V)	3	(0)	
5042	FROZEN FOODS . . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-	
5043	DAIRY PRODUCTS . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	11	(0)	6	4 132	80.9	3.7	.02	3	354	2	(0)	
5045	CONFECTIONERY. . . . .	7	(0)	3	2 221	64.6	8.0	.09	2	(0)	2	(0)	
5046	FISH AND SEAFOODS. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	3	1 126	2	(0)	(0)	(0)	(0)	-	(V)	1	(0)	
5048	FRESH FRUITS AND VEGETABLES. . . . .	7	(0)	2	(0)	(0)	(0)	(0)	4	(0)	1	(0)	
5049	GROCERIES AND RELATEO PRODUCTS, N.E.C. . . . .	11	6 325	8	(0)	47.0	7.6	.09	-	-	3	(0)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)	
5052	COTTON . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-	
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5054	LIVESTOCK. . . . .	1	(0)	-	-	-	-	-	1	(0)	-	-	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)	
506	ELECTRICAL GOODS . . . . .	56	152 318	40	143 201	90.6	9.0	.09	5	4 443	11	4 674	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	27	74 393	22	67 941	96.9	7.3	.03	2	(0)	3	(0)	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	15	73 674	10	72 672	85.2	10.7	.16	-	-	5	1 002	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	14	4 251	8	2 588	77.4	9.3	-	3	(0)	3	(0)	
507	HAROWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	72	69 504	60	67 502	95.9	8.9	.20	2	(0)	10	(0)	
5072	HAROWARE . . . . .	22	33 603	17	32 986	97.0	4.8	.04	1	(0)	4	(0)	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	37	29 709	32	28 650	96.1	13.2	.36	1	(0)	4	(0)	
5077	AIR-CONOITIONING, REFRIG. EQUIPMENT,SUPPLIES	13	6 192	11	5 866	88.3	10.9	.29	-	-	2	(0)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	213	180 310	160	162 980	93.3	13.1	.16	11	2 131	42	15 199	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	27	12 654	21	10 953	85.4	14.3	.37	1	(0)	5	(0)	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	17	30 828	11	27 126	95.6	16.0	.29	-	-	6	3 702	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	13	(0)	10	(0)	90.9	14.5	.38	-	-	3	275	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	67	48 784	48	43 786	97.4	14.3	.09	6	1 439	13	3 559	
5085	INDUSTRIAL SUPPLIES. . . . .	49	33 721	39	30 666	96.9	8.4	.09	3	(0)	7	(0)	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	17	(0)	14	18 564	99.0	15.8	.02	1	(0)	2	(0)	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	16	9 921	12	9 692	95.5	12.9	.17	-	-	4	229	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	(0)	5	(0)	44.4	3.4	.04	-	-	2	(0)	
5091	METALS AND MINERALS, N.E.C.. . . . .	15	52 060	10	46 019	98.5	8.8	.05	3	(0)	2	(0)	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	12	7 085	3	(V)	(V)	(V)	(V)	3	(0)	6	(V)	
5093	SCRAP AND WASTE MATERIALS. . . . .	31	(0)	19	26 309	98.0	7.6	.06	3	(0)	9	4 044	
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	6 253	3	(0)	67.6	3.8	.02	-	-	1	(0)	
5095	BEER, WINE, AND OISTILLEO ALCOHOLIC BEVERAGES.	8	(0)	6	10 091	36.4	1.0	.06	1	(0)	1	(0)	
5096	PAPER AND ITS PRODUCTS . . . . .	30	38 206	23	36 397	97.1	11.8	.12	3	(0)	4	(0)	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	23	10 536	17	6 888	86.8	15.4	.46	2	(0)	4	(0)	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	38	34 634	27	28 909	97.7	11.3	.22	1	(0)	10	(0)	
5099	OTHER KINOS OF WHOLESALE BUSINESS. . . . .	82	73 314	56	32 937	95.2	11.5	.17	9	20 636	17	19 741	
CHATTANOOGA, TENN.-GA.													
50	WHOLESALE TRAOE, TOTAL . . . . .	403	355 885	301	296 881	80.2	9.1	.14	38	37 112	64	21 892	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	63	25 063	47	22 411	79.3	7.1	.33	3	538	13	2 114	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	7	7 140	5	(0)	95.9	7.3	.13	1	(0)	1	(0)	
5013	AUTOMOTIVE EQUIPMENT . . . . .	52	16 583	39	14 331	71.3	7.0	.43	2	(0)	11	(0)	
5014	TIRES AND TUBES. . . . .	4	1 340	3	(0)	80.3	7.6	.39	-	-	1	(0)	
502	DRUGS, CHEMICALS, AND ALLIEO PRODUCTS. . . . .	17	19 117	17	19 117	91.3	16.4	.45	-	-	-	-	
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	7	(0)	7	(0)	93.8	17.6	.54	-	-	-	-	
5028	PAINTS AND VARNISHES . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-	
5029	CHEMICALS AND ALLIEO PRODUCTS, N.E.C.. . . . .	8	(0)	8	(0)	75.7	10.4	-	-	-	-	-	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(0)	8	(V)	(V)	(V)	(V)	1	(0)	3	(0)	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	4	(0)	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)	
5036,7	APPAREL. . . . .	6	(0)	5	(0)	99.0	8.1	-	-	-	1	(0)	
5039	FDOTWEAR . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(V)	1	(0)	
504	GROCERIES AND RELATEO PRODUCTS . . . . .	35	51 517	26	50 269	38.6	5.7	.01	3	505	6	743	
5041	GROCERIES, GENERAL LINE. . . . .	5	33 540	5	33 540	31.4	2.2	.01	-	-	-	-	
5042	FROZEN FOODS . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-	
5043	DAIRY PRODUCTS . . . . .	1	(0)	-	-	-	-	-	1	(0)	-	-	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)	
5045	CDNFECTIONERY. . . . .	4	(0)	3	(0)	75.5	3.6	-	-	-	1	(0)	
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-	
5048	FRESH FRUITS AND VEGETABLES. . . . .	10	5 564	7	5 297	74.3	4.0	.02	-	-	3	267	
5049	GROCERIES AND RELATEO PRODUCTS, N.E.C. . . . .	12	9 193	9	8 598	33.7	20.6	.02	2	(0)	1	(0)	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	CHATTANDDGA, TENN.-GA.--CONTINUED											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	1	(D)	(D)	(O)	(O)	1	(D)	1	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	2	(D)	1	(D)	(D)	(O)	(D)	1	(D)	-	-
5054	LIVESTOCK . . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
5059	FARM PRDCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GODDS . . . . .	30	41 636	22	28 586	93.3	8.6	.05	4	(O)	4	(O)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	16	(D)	12	12 484	91.7	8.7	.05	2	(D)	2	(O)
5064	ELECTRICAL APPLIANCES, TV AND RADID SETS . . . . .	7	(D)	5	14 597	96.4	8.7	.06	-	-	2	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	7	(D)	5	1 505	77.9	6.8	-	2	(O)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	20	30 459	18	30 363	97.0	15.5	.17	1	(D)	1	(O)
5072	HAROWARE . . . . .	6	(D)	5	(D)	96.1	12.4	.14	-	-	1	(O)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	7	(D)	6	(D)	95.4	8.0	.24	1	(D)	-	-
5077	AIR-CDNOITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	7	(D)	7	(D)	(D)	(O)	(O)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	100	51 302	82	47 965	92.6	8.9	.19	3	(O)	15	(D)
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	19	3 662	12	3 107	89.0	11.0	.16	1	(O)	6	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	12	12 407	9	11 204	93.0	5.6	.39	1	(O)	2	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	(O)	9	2 735	92.4	5.8	-	1	(O)	2	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	28	15 804	26	(D)	92.6	8.9	.08	-	-	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	8	(D)	8	(D)	96.1	12.4	-	-	-	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	19	(D)	16	6 533	87.8	10.5	.43	-	-	3	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C.. . . . .	10	13 160	4	5 511	95.4	10.3	.04	3	(D)	3	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	1 146	2	(D)	(D)	(D)	(D)	2	(O)	2	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	10	5 101	5	3 378	79.9	7.7	.21	5	1 723	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	3	(D)	3	(O)	66.0	3.1	.02	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHDLIC BEVERAGES. . . . .	13	19 428	8	15 495	83.6	3.1	-	5	(O)	-	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	12	9 298	10	9 114	98.2	9.5	.07	1	(O)	1	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	12	10 581	11	(O)	83.3	6.2	.09	1	(D)	-	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	22	16 402	14	11 157	85.1	9.5	.19	2	(D)	6	(O)
5099	DTHR KINDS OF WHOLESALE BUSINESS. . . . .	35	24 151	23	18 579	94.3	12.8	.28	3	(D)	9	(D)
	CHICAGO, ILL.											
50	WHDLESALE TRADE, TOTAL . . . . .	8 655	11 815 130	6 005	9 498 448	88.8	9.1	.13	895	667 316	1 754	1 649 366
501	MOTDR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	787	40 790	575	486 403	76.1	9.5	.18	75	39 912	137	114 475
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	119	(D)	62	168 400	58.7	4.8	.06	24	(D)	33	68 109
5013	AUTOMOTIVE EQUIPMENT . . . . .	598	(D)	466	276 720	85.9	12.0	.25	49	(D)	83	(D)
5014	TIRES AND TUBES. . . . .	70	51 924	47	41 283	81.7	12.0	.17	2	(O)	21	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	344	(D)	239	298 914	80.3	13.9	.18	27	(O)	78	85 571
5022	ORUGS, PRDPRIETARIES, AND SUNORIES . . . . .	122	(D)	80	154 426	65.1	10.8	.17	15	(D)	27	45 311
5028	PAINTS AND VARNISHES . . . . .	56	(O)	33	25 929	92.9	15.5	.29	3	(O)	20	6 060
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	166	153 802	126	118 559	97.3	17.6	.17	9	1 043	31	34 200
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	361	(O)	237	197 245	90.3	10.8	.16	36	1 (O)	88	100 524
5033	PIECE GOODS (WOVEN FABRICS). . . . .	82	(O)	56	62 853	96.0	8.7	.15	6	(O)	20	15 901
5034	NOTIONS AND OTHER DRY GOODS. . . . .	34	(D)	21	21 846	99.3	9.4	.09	5	(O)	8	1 352
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	70	(O)	49	(V)	(V)	(V)	(V)	8	(V)	13	(V)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	141	130 132	83	(V)	(V)	(V)	(V)	17	(V)	41	(V)
5039	FOOTWEAR . . . . .	34	(O)	28	16 360	97.3	14.8	.15	-	-	6	(O)
504	GROCERIES AND RELATED PROODCTS . . . . .	1 211	2 819 566	824	2 449 503	88.9	4.1	.11	151	39 832	236	330 231
5041	GROCERIES, GENERAL LINE. . . . .	50	(O)	43	800 413	86.5	2.3	.08	4	2 468	3	(O)
5042	FROZEN FOODS . . . . .	57	101 236	42	87 518	93.4	7.1	.12	2	(O)	13	(O)
5043	DAIRY PRODUCTS . . . . .	100	(O)	61	159 143	86.2	4.3	.16	18	(O)	21	44 470
5044	POULTRY AND POULTRY PRODUCTS . . . . .	94	(O)	59	107 416	90.9	4.5	.08	11	(V)	24	20 934
5045	CONFECTIONERY. . . . .	73	(O)	39	(V)	(V)	(V)	(V)	15	(V)	19	(O)
5046	FISH AND SEAFOODS. . . . .	27	(O)	18	(V)	(V)	(V)	(V)	2	(O)	7	(O)
5047	MEATS AND MEAT PRODUCTS. . . . .	360	(O)	263	877 411	91.8	5.0	.11	28	(O)	69	74 385
5048	FRESH FRUITS AND VEGETABLES. . . . .	187	(O)	132	149 674	85.0	3.7	.10	27	(O)	28	23 011
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	263	(O)	167	169 411	90.7	6.6	.26	44	(O)	52	39 103
505	FARM PRODUCTS--RAW MATERIALS . . . . .	64	(O)	26	299 706	49.8	1.4	.01	15	142 186	23	(O)
5052	COTTON . . . . .	3	(O)	1	(O)	(O)	(O)	(O)	-	(V)	2	(O)
5053	GRAIN. . . . .	27	(D)	11	246 363	41.8	1.2	.01	9	136 084	7	(O)
5054	LIVESTOCK. . . . .	12	(O)	3	(V)	(V)	(V)	(V)	4	(O)	5	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	22	(D)	11	33 737	99.6	2.6	.01	2	(O)	9	(O)
506	ELECTRICAL GOODS . . . . .	463	747 550	340	643 476	93.5	13.1	.13	26	11 444	97	92 630
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	208	(O)	162	252 213	94.9	12.5	.17	6	(O)	40	30 563
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	102	(O)	76	309 141	93.6	14.5	.11	6	(O)	20	48 806
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	153	(O)	102	82 122	88.7	9.4	.11	14	(O)	37	13 261
507	HAROWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	453	747 591	356	390 280	94.4	12.7	.19	26	9 955	71	70 356
5072	HAROWARE . . . . .	206	248 940	168	198 182	97.4	8.8	.09	11	4 240	27	46 518
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	185	178 285	152	158 596	92.2	16.3	.26	10	4 796	23	14 893
5077	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	62	43 366	36	33 502	90.7	13.1	.31	5	919	21	8 945
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	1 664	1 333 502	1 263	1 150 224	91.0	12.3	.15	128	36 422	273	146 856
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	195	(O)	134	94 437	85.9	14.8	.29	21	(O)	40	12 244
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	65	70 110	42	63 905	76.6	16.2	.23	4	(O)	19	(O)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	54	70 534	41	49 201	68.0	7.5	.11	4	2 398	9	18 935
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	429	(O)	308	278 718	88.5	10.3	.10	34	(O)	87	50 203
5085	INDUSTRIAL SUPPLIES. . . . .	373	375 352	316	333 520	98.4	11.7	.16	17	9 547	40	32 285
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	254	(O)	201	173 049	97.2	15.7	.11	27	(O)	26	8 164
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	254	109 900	189	92 581	84.1	12.6	.21	20	5 061	45	12 258
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	40	(O)	32	64 813	96.4	10.6	.06	1	(O)	7	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

V Insufficient analysis to show separately.

Z Less than .01 percent.

† Revised.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	CHICAGO, ILL.--CDNTINUEO											
5091	METALS AND MINERALS, N.E.C. . . . .	337	(0)	249	887 578	98.7	9.3	.10	38	188 094	50	(0)
	CDAL . . . . .	21	(0)	11	16 349	98.9	9.1	.03	1	(0)	9	(0)
	METAL SERVICE CENTERS . . . . .	201	(0)	169	792 392	98.8	9.4	.11	25	178 412	7	(0)
	METAL SALES OFFICES . . . . .	115	(0)	69	(V)	(V)	(V)	(V)	12	(V)	34	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	79	(0)	13	(V)	(V)	(V)	(V)	19	(V)	47	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	79	(0)	13	(V)	(V)	(V)	(V)	19	(V)	47	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	378	(0)	202	265 728	97.1	6.9	.01	101	16 910	75	61 406
	IRON AND STEEL SCRAP . . . . .	187	231 859	96	190 194	97.5	6.8	.01	54	6 687	37	34 978
	WASTE AND SECONARY MATERIALS . . . . .	191	(0)	106	75 534	96.1	7.2	.02	47	10 223	38	26 428
5094	TDSACCO AND ITS PRODUCTS . . . . .	41	317 906	34	301 181	72.0	2.0	.03	2	(0)	5	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	177	581 403	79	447 867	88.4	12.1	.09	71	92 051	27	41 485
	BEER AND ALE . . . . .	111	170 933	25	70 230	55.4	7.0	.08	69	91 872	17	8 831
	WINE AND DISTILLED SPIRITS . . . . .	66	410 470	54	377 637	94.6	13.1	.09	2	(0)	10	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	452	(0)	322	431 626	96.8	10.9	.12	23	(0)	107	79 429
	PRINTING AND WRITING (FINE) PAPER . . . . .	50	196 588	45	189 286	98.7	12.8	.10	-	-	5	7 302
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	176	178 946	136	149 368	95.8	8.9	.12	8	4 397	32	25 181
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	226	(0)	141	92 972	94.7	10.1	.18	15	(0)	70	46 946
5097	FURNITURE AND HOME FURNISHINGS . . . . .	365	298 940	269	234 605	89.3	12.3	.22	32	11 562	64	52 773
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	144	(0)	106	86 080	87.8	13.0	.17	12	(0)	26	11 142
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	221	(0)	163	148 525	90.2	11.9	.25	20	(0)	38	41 631
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	416	373 941	299	296 426	95.9	12.9	.36	18	8 197	99	69 318
	LUMBER AND MILLWORK . . . . .	173	(0)	129	165 543	96.1	11.9	.20	3	(0)	41	29 886
	CONSTRUCTION MATERIALS . . . . .	243	(0)	170	130 883	95.5	14.1	.55	15	(0)	58	39 432
5099	AMUSEMENT AND SPORTING GOODS . . . . .	233	169 093	144	138 658	92.8	15.2	.15	23	5 546	66	24 889
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	46	116 763	28	(V)	(V)	(V)	(V)	16	(V)	39	(V)
	FARM SUPPLIES . . . . .	46	(0)	28	44 252	79.4	7.0	.06	3	(0)	15	9 007
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	158	114 455	111	86 972	80.5	17.4	.13	15	8 162	32	19 321
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	145	63 106	111	49 788	94.7	15.6	.35	9	2 340	25	10 978
	OTHER PRODUCTS . . . . .	377	366 827	236	267 463	90.6	13.5	.19	41	8 689	100	90 675
	CINCINNATI, OHIO-KY.-IND.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 412	1 398 749	1 015	1 155 931	85.7	9.5	.09	145	55 387	252	187 431
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	161	67 796	120	54 722	78.4	9.8	.12	11	3 065	30	10 009
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	18	11 687	9	9 236	94.0	5.8	.08	2	(0)	7	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	127	48 144	102	40 729	75.3	10.6	.10	8	2 291	17	5 124
5014	TIRES AND TUBES . . . . .	16	7 965	9	(V)	(V)	(V)	(V)	1	(0)	6	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	56	68 965	49	(V)	(V)	(V)	(V)	4	(V)	3	(0)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	23	(0)	20	(V)	(V)	(V)	(V)	2	(0)	1	(0)
5028	PAINTS AND VARNISHES . . . . .	10	1 968	10	1 968	87.1	9.1	.36	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	23	24 421	19	18 610	98.9	13.3	.09	2	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	36	(0)	25	28 381	95.7	10.0	.12	4	(0)	7	3 873
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	3	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5034	NOTIONS AND OTHER DRY GOODS . . . . .	5	2 699	3	2 089	100.0	6.8	.05	-	-	2	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	8	17 235	7	16 868	94.9	11.2	.13	-	-	1	(0)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	17	(0)	12	8 535	96.1	7.9	.09	3	(0)	2	(0)
5039	FOOTWEAR . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	(V)	1	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	182	227 559	104	174 018	68.3	4.2	.06	34	11 284	44	42 257
5041	GROCERIES, GENERAL LINE . . . . .	11	66 711	8	56 151	37.5	3.1	.02	2	(0)	1	(0)
5042	FROZEN FOODS . . . . .	8	12 289	5	9 735	51.4	6.4	.06	-	-	3	(0)
5043	DAIRY PRODUCTS . . . . .	6	2 221	2	(0)	(0)	(0)	(0)	-	(V)	4	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	13	(0)	7	8 516	83.3	6.9	.12	3	962	3	(0)
5045	CONFECTIONERY . . . . .	14	(0)	8	2 893	75.3	7.2	.07	4	954	2	(0)
5046	FISH AND SEAFOODS . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	26	(0)	21	(0)	83.1	3.5	.06	2	(0)	3	6 281
5048	FRESH FRUITS AND VEGETABLES . . . . .	47	53 206	22	35 254	86.7	3.5	.05	11	2 217	14	15 735
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	56	44 752	31	33 487	88.8	5.7	.12	12	4 732	13	6 533
505	FARM PRODUCTS--RAW MATERIALS . . . . .	12	38 273	8	37 675	44.3	2.5	-	2	(0)	2	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	5	29 443	5	29 443	48.3	3.0	-	-	-	-	-
5054	LIVESTOCK . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(0)	1	(0)	(0)	(0)	(0)	2	(0)	1	(0)
506	ELECTRICAL GOODS . . . . .	85	122 480	65	113 508	93.1	12.8	.09	4	(0)	16	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	36	53 685	25	46 776	91.7	15.5	.09	2	(0)	9	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	15	53 676	13	53 485	95.5	11.5	.10	1	(0)	1	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	34	15 119	27	13 247	88.3	8.4	.05	1	(0)	6	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	83	58 649	68	56 190	91.8	13.4	.18	4	253	11	2 206
5072	HARDWARE . . . . .	23	21 052	20	20 841	94.4	11.1	.05	2	(0)	1	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	42	29 222	36	28 602	90.1	15.1	.26	1	(0)	5	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	18	8 375	12	6 747	90.9	13.0	.27	1	(0)	5	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	CINCINNATI, OHIO-KY.-IND.--CONTINUED											
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	292	217 546	238	194 895	95.0	12.5	.10	17	4 982	37	17 669
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	35	20 558	29	19 030	83.0	12.4	.09	3	(D)	3	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	18	(D)	12	25 829	97.9	24.7	.13	2	(D)	4	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	12	6 714	10	6 321	91.3	7.8	.16	-	-	2	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	70	57 692	57	52 729	95.8	10.5	.10	6	1 808	7	3 155
5085	INDUSTRIAL SUPPLIES. . . . .	77	61 497	70	59 467	97.8	9.7	.09	2	(D)	5	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	30	25 194	24	20 806	98.3	12.6	.02	3	(D)	3	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	44	14 735	34	10 546	85.2	11.7	.22	1	(D)	9	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	6	(D)	2	(D)	(D)	(D)	(D)	-	(V)	4	(V)
5091	METALS AND MINERALS, N.E.C. . . . .	55	133 765	47	119 348	93.5	8.4	.04	5	4 877	3	9 540
	COAL . . . . .	9	(D)	8	(D)	99.9	8.8	-	-	-	1	(D)
	METAL SERVICE CENTERS. . . . .	29	(D)	27	(D)	92.2	8.7	.05	2	(D)	-	-
	METAL SALES OFFICES. . . . .	17	11 075	12	6 416	97.4	2.7	-	3	(D)	2	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	(D)	2	(D)	(D)	(D)	(D)	5	(V)	13	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	20	(D)	2	(D)	(D)	(D)	(D)	5	(V)	13	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	48	(D)	31	53 065	97.2	7.5	.07	9	1 138	8	(D)
	IRON AND STEEL SCRAP . . . . .	19	43 165	15	42 727	98.5	7.3	.01	2	(D)	2	(D)
	WASTE AND SECONDARY MATERIALS. . . . .	29	(D)	16	10 338	91.8	8.5	.30	7	(D)	6	917
5094	TOBACCO AND ITS PRODUCTS . . . . .	14	39 558	13	(D)	71.6	4.2	.01	1	(D)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	41	(D)	18	30 120	35.4	6.7	(2)	18	15 032	5	(D)
	BEER AND ALE . . . . .	24	(D)	7	(D)	15.2	.3	.01	12	6 182	5	(D)
	WINE AND DISTILLED SPIRITS . . . . .	17	30 864	11	22 014	42.8	9.1	-	6	(D)	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	61	57 607	47	53 270	94.0	8.9	.08	1	(D)	13	(D)
	PRINTING AND WRITING (FINE) PAPER. . . . .	8	(D)	7	(D)	98.6	9.8	.09	-	(D)	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	22	22 916	19	22 036	88.2	6.3	.05	-	-	3	880
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	31	(D)	21	(D)	97.1	12.7	.10	1	(D)	9	2 274
5097	FURNITURE AND HOME FURNISHINGS . . . . .	47	40 033	33	35 243	97.6	11.9	.16	3	(D)	11	(D)
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	19	6 784	14	5 868	95.9	12.6	.10	-	-	5	916
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	28	33 249	19	29 375	97.9	11.7	.18	3	(D)	6	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	97	89 472	64	69 111	93.9	10.6	.16	7	644	26	19 717
	LUMBER AND MILLWORK. . . . .	43	59 796	33	47 113	93.4	9.7	.06	2	(D)	8	(D)
	CONSTRUCTION MATERIALS . . . . .	54	29 676	31	21 998	94.8	12.6	.36	5	(D)	18	(D)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	39	25 364	24	23 554	92.6	16.9	.16	5	348	10	1 462
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	5	(D)	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
	FARM SUPPLIES. . . . .	5	3 492	5	3 492	91.6	12.3	.06	-	-	-	-
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	14	13 641	12	11 846	94.8	20.7	.21	-	(D)	2	(D)
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	16	(D)	11	(D)	78.8	8.3	.26	4	(D)	1	(D)
	OTHER PRODUCTS . . . . .	43	18 691	28	14 226	91.4	12.7	.11	6	1 341	9	3 124
CLEVELAND, OHIO												
50	WHOLESALE TRADE, TOTAL . . . . .	2 427	2 470 491	1 740	2 112 569	90.9	11.1	.12	239	98 919	448	259 003
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	276	167 496	214	142 796	85.5	10.2	.29	21	2 904	41	21 796
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	29	25 292	18	(V)	(V)	(V)	(V)	1	(D)	10	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	224	122 613	179	112 738	87.0	11.4	.32	18	2 529	27	7 346
5014	TIRES AND TUBES. . . . .	23	19 591	17	14 999	76.3	7.2	.09	2	(D)	4	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	109	79 951	68	67 833	89.8	9.4	.10	11	747	30	11 371
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	33	43 395	23	40 703	85.1	8.0	.05	1	(D)	9	(D)
5028	PAINTS AND VARNISHES . . . . .	20	7 523	10	(V)	(V)	(V)	(V)	1	(D)	9	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	56	29 033	35	23 623	97.7	11.0	.19	9	512	12	4 898
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	63	71 301	45	61 312	98.3	20.4	.10	3	(D)	15	(D)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	7	(D)	4	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	5	(D)	5	(D)	98.8	38.7	.17	-	-	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	20	21 576	14	16 627	96.2	8.4	.03	1	(D)	5	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	23	22 810	16	19 948	98.7	17.1	.19	2	(D)	5	(D)
5039	FOOTWEAR . . . . .	8	(D)	6	(D)	(D)	(D)	(D)	-	-	2	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	222	340 488	147	284 603	85.1	4.5	.11	27	7 726	48	48 159
5041	GROCERIES, GENERAL LINE. . . . .	10	79 811	9	(D)	83.5	3.8	.06	-	-	1	(D)
5042	FROZEN FOODS . . . . .	9	8 686	5	5 808	75.9	8.0	.07	2	(D)	2	(D)
5043	DAIRY PRODUCTS . . . . .	11	10 722	7	8 227	86.7	5.2	.06	2	(D)	2	(D)
5044	PULTRY AND POULTRY PRODUCTS . . . . .	22	(D)	14	21 453	84.7	4.3	.03	3	(D)	5	(D)
5045	CONFECTIONERY. . . . .	16	8 184	11	6 625	69.9	5.2	.02	1	(D)	4	(D)
5046	FISH AND SEAFOODS. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	53	94 447	36	84 717	86.0	5.1	.20	6	1 583	11	8 147
5048	FRESH FRUITS AND VEGETABLES. . . . .	53	70 090	41	63 381	89.3	3.5	.08	8	(D)	4	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	45	32 967	23	(V)	(V)	(V)	(V)	5	(V)	17	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	3 204	2	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
506	ELECTRICAL GOODS . . . . .	145	202 195	103	176 422	93.5	14.3	.15	9	5 587	33	20 186
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	58	76 058	41	63 735	96.0	13.3	.13	5	5 407	12	6 916
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	38	94 299	30	86 224	94.0	16.2	.18	2	(D)	6	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	49	31 838	32	26 463	86.4	11.0	.09	2	(D)	15	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
			(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
	CLEVELAND, OHIO--CONTINUED											
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	162	167 733	132	152 893	92.8	13.1	.18	12	5 334	18	9 506
5072	HARDWARE . . . . .	63	84 620	46	75 322	96.7	10.2	.25	7	3 793	10	5 505
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	78	64 865	69	60 477	89.1	15.9	.13	4	(D)	5	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	21	18 248	17	17 094	88.4	16.1	.08	1	(D)	3	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	566	425 221	432	381 896	94.0	12.0	.10	45	11 409	89	31 916
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	63	23 858	44	19 874	89.7	17.0	.34	7	617	12	3 367
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	29	(D)	17	33 163	93.3	12.6	.20	2	(D)	10	2 715
5083	FARM MACHINERY AND EQUIPMENT . . . . .	14	(D)	9	8 380	87.4	11.8	.35	4	(D)	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	177	115 771	138	102 522	90.7	9.3	.10	14	4 483	25	8 766
5085	INDUSTRIAL SUPPLIES . . . . .	150	138 754	119	126 559	98.8	9.8	.06	10	2 540	21	9 655
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	46	55 431	37	53 104	96.7	21.8	.03	2	(D)	7	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	67	20 269	51	17 768	89.4	13.6	.12	4	585	12	1 916
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	20	20 774	17	20 526	86.1	7.1	.05	2	(D)	1	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	137	312 802	117	286 191	99.1	10.4	.07	7	12 705	13	13 906
	COAL . . . . .	9	9 648	7	(D)	98.5	9.3	-	-	-	2	(D)
	METAL SERVICE CENTERS . . . . .	90	276 424	83	259 582	99.4	10.4	.08	6	(D)	1	(D)
	METAL SALES OFFICES . . . . .	38	26 730	27	(V)	(V)	(V)	(V)	1	(D)	10	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	24	25 250	7	(V)	(V)	(V)	(V)	6	(V)	11	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS .	24	25 250	7	(V)	(V)	(V)	(V)	6	(V)	11	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	118	(D)	71	142 099	98.2	15.2	.01	32	5 345	15	(D)
	IRON AND STEEL SCRAP . . . . .	70	(D)	41	114 721	98.0	16.3	.01	21	2 307	8	899
	WASTE AND SECONDARY MATERIALS . . . . .	48	(D)	30	27 378	99.2	10.6	.04	11	3 038	7	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	24	(D)	19	48 398	73.3	3.9	.01	3	(D)	2	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	30	79 657	11	41 004	33.2	1.3	.02	15	34 493	4	4 160
	BEER AND ALE . . . . .	18	(D)	6	31 461	26.7	1.5	.01	10	13 677	2	(D)
	WINE AND DISTILLED SPIRITS . . . . .	12	(D)	5	9 543	54.7	4.1	.05	5	(D)	2	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	94	(D)	72	94 704	96.1	8.7	.15	8	1 615	14	7 543
	PRINTING AND WRITING (FINE) PAPER . . . . .	21	(D)	19	54 322	98.4	8.3	.18	1	(D)	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . .	23	30 074	17	27 192	98.0	8.5	.11	1	(D)	5	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . .	50	(D)	36	13 190	83.1	11.0	.14	6	(D)	8	5 181
5097	FURNITURE AND HOME FURNISHINGS . . . . .	101	75 852	73	66 099	83.7	13.3	.17	8	864	20	9 889
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	39	25 384	32	21 680	91.5	10.2	.09	1	(D)	6	(D)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . .	62	50 468	41	44 419	79.9	14.9	.20	7	(D)	14	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	129	105 788	86	78 267	96.1	14.5	.21	4	1 104	39	26 417
	LUMBER AND MILLWORK . . . . .	43	48 561	25	34 260	96.2	13.2	.18	1	(D)	17	(D)
	CONSTRUCTION MATERIALS . . . . .	86	57 227	61	44 007	95.9	15.6	.22	3	(D)	22	(D)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	50	21 513	24	15 622	83.8	18.1	.11	6	1 559	20	4 332
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	25	13 690	14	10 387	89.4	10.0	.04	7	2 742	4	561
	FARM SUPPLIES . . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	31	15 324	27	15 092	82.8	22.7	.10	3	(D)	1	(D)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	29	10 858	16	8 320	94.1	23.4	.65	6	903	7	1 635
	OTHER PRODUCTS . . . . .	83	45 783	57	32 292	86.0	13.6	.22	6	749	20	12 742
	COLORADO SPRINGS, COLO.											
50	WHOLESALE TRADE, TOTAL . . . . .	142	67 988	94	51 993	82.9	8.3	.18	13	2 810	35	13 185
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	21	(D)	19	6 258	63.8	6.3	.22	-	-	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	4	(D)	2	(D)	(D)	(D)	(D)	-	-	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	20	(D)	13	12 024	87.9	5.5	.09	2	(D)	5	2 321
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	11	(D)	8	3 911	84.8	10.4	.13	-	-	3	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	5	5 771	4	(D)	96.1	9.7	.11	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	27	4 366	19	3 178	90.7	13.0	.22	-	-	8	1 188
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	53	29 179	29	20 151	80.2	9.5	.24	11	2 249	13	6 779
	COLUMBIA, S.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	353	381 704	266	323 074	84.9	7.3	.23	34	26 379	53	32 251
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	52	(D)	39	18 815	60.4	7.3	.38	5	(D)	8	6 860
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	13	(D)	9	8 565	57.0	7.6	.48	2	(D)	2	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	31	(D)	25	(D)	65.4	7.1	.26	2	(D)	4	1 868
5014	TIRES AND TUBES . . . . .	8	3 919	5	(D)	(D)	(D)	(D)	1	(D)	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	11	14 615	7	12 162	84.2	9.7	.36	1	(D)	3	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-
5028	PAINTS AND VARNISHES . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8	(D)	6	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5036,7	APPAREL . . . . .	5	(D)	3	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5039	FOOTWEAR . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments		
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
COLUMBIA, S.C.--CONTINUED													
504	GROCERIES AND RELATED PRODUCTS . . . . .	48	58 920	33	51 665	77.5	5.1	.17	8	1 954	7	5 301	
5041	GROCERIES, GENERAL LINE. . . . .	9	26 033	9	26 033	85.4	6.9	.25	-	-	-	-	
5042	FROZEN FOODS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-	
5043	DAIRY PRODUCTS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	1	(D)	(D)	(D)	(D)	1	(D)	3	(D)	
5045	CONFECTIONERY. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)	
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	5	(D)	2	(D)	(D)	(D)	(D)	2	(D)	1	(D)	
5048	FRESH FRUITS AND VEGETABLES. . . . .	12	18 999	10	17 533	64.9	3.6	.06	2	(D)	-	(D)	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11	7 123	7	(V)	(V)	(V)	(V)	2	(D)	2	(D)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)	
5052	COTTON . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-	
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5054	LIVESTOCK. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	29	46 317	23	45 607	95.6	8.3	.07	1	(D)	5	(D)	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	8	(D)	8	(D)	96.2	11.7	.06	-	-	-	-	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	11	32 428	10	(D)	97.2	7.1	.07	-	-	1	(D)	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	10	(D)	5	2 339	71.0	8.0	.09	1	(D)	4	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	19	(D)	16	19 067	94.7	11.7	.37	2	(D)	1	(D)	
5072	HARDWARE . . . . .	6	7 059	6	7 059	91.3	9.0	.17	-	-	-	-	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	10	11 792	9	(D)	96.7	13.4	.50	-	-	1	(D)	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	3	(D)	1	(D)	(D)	(D)	(D)	2	(D)	-	-	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	82	57 116	64	48 361	91.7	11.7	.38	5	809	13	7 946	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	21	8 025	16	7 566	92.6	8.9	.26	2	(D)	3	(D)	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	16	27 035	13	21 640	91.8	11.6	.51	1	(D)	2	(D)	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	7	7 043	4	5 911	92.2	12.6	.05	1	(D)	2	(D)	
5085	INDUSTRIAL SUPPLIES. . . . .	13	(D)	10	5 039	97.1	10.9	.48	-	-	3	(D)	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	9	2 876	8	(D)	94.4	14.7	.25	-	-	1	(D)	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	13	(D)	11	4 599	90.3	14.6	.39	1	(D)	1	(D)	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)	
5091	METALS AND MINERALS, N.E.C.. . . . .	6	(D)	5	(D)	91.3	4.7	.03	-	-	1	(D)	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	3 156	2	(D)	(D)	(D)	(D)	2	(D)	1	(D)	
5093	SCRAP AND WASTE MATERIALS. . . . .	5	2 006	3	(V)	(V)	(V)	(V)	1	(D)	1	(D)	
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	5 191	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	13	89 970	9	70 347	83.4	.6	.01	3	19 467	1	(D)	
5096	PAPER AND ITS PRODUCTS . . . . .	9	(D)	9	(D)	93.5	10.8	.10	-	-	-	-	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	10	4 561	8	4 363	95.9	16.0	.69	1	(D)	1	(D)	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	18	9 982	13	7 158	95.5	12.2	.34	-	-	5	2 824	
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	29	14 813	24	14 173	85.6	19.0	.17	3	(D)	2	(D)	
COLUMBUS, GA.-ALA.													
50	WHOLESALE TRADE, TOTAL . . . . .	173	140 779	114	98 796	81.9	8.0	.23	16	(D)	43	(D)	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	38	(D)	22	6 540	82.2	6.9	.14	5	(D)	11	2 082	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	8	9 146	7	(D)	97.2	9.8	.15	-	-	1	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
504	GROCERIES AND RELATED PRODUCTS . . . . .	22	15 624	18	15 061	77.3	3.2	.07	-	-	4	563	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	-	-	-	-	-	1	(D)	2	(D)	
506	ELECTRICAL GOODS . . . . .	10	(D)	7	8 466	94.8	8.8	.19	1	(D)	2	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	8	8 791	7	(D)	94.4	12.8	.36	-	-	1	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	26	19 926	18	16 655	92.0	12.7	.63	-	-	8	3 271	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	57	38 084	34	32 284	66.7	5.8	.11	9	1 167	14	4 633	
COLUMBUS, OHIO													
50	WHOLESALE TRADE, TOTAL . . . . .	837	1 084 704	629	960 710	87.7	7.8	.94	86	41 753	122	82 241	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	120	112 019	90	99 877	91.4	7.3	.06	12	2 484	18	9 658	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	15	(D)	10	(D)	93.0	5.2	.04	3	250	2	(D)	
5013	AUTOMOTIVE EQUIPMENT . . . . .	98	55 554	78	49 035	90.4	9.4	.08	8	1 746	12	4 773	
5014	TIRES AND TUBES. . . . .	7	(D)	2	(D)	(D)	(D)	(D)	1	(D)	4	(V)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	23	29 387	19	28 294	95.5	10.0	.07	3	(D)	1	(D)	
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	12	(D)	10	(D)	95.5	10.1	.03	2	(D)	-	-	
5028	PAINTS AND VARNISHES . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)	
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	8	4 473	7	4 376	96.3	9.7	.27	1	(D)	-	-	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	6	(D)	4	(V)	(V)	(V)	(V)	1	(D)	1	(D)	
5033, 4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	5	(D)	3	(V)	(V)	(V)	(V)	1	(D)	1	(D)	
5036, 7	APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5039	FOOTWEAR . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
504	GROCERIES AND RELATED PRODUCTS . . . . .	90	149 885	58	130 269	71.5	3.7	.09	17	10 342	15	9 274	
5041	GROCERIES, GENERAL LINE. . . . .	8	81 019	7	(D)	65.8	2.4	.03	1	(D)	-	-	
5042	FROZEN FOODS . . . . .	6	(D)	5	(D)	72.1	5.0	.05	-	-	1	(D)	
5043	DAIRY PRODUCTS . . . . .	9	9 030	7	(D)	71.2	7.5	.26	-	-	2	(D)	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	7	4 970	4	4 408	99.7	7.2	.20	2	(D)	1	(D)	
5045	CONFECTIONERY. . . . .	4	2 819	3	(D)	(D)	(D)	(D)	-	-	1	(D)	
5046	FISH AND SEAFOODS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	11	(D)	9	8 817	78.2	5.1	.23	1	(D)	1	(D)	
5048	FRESH FRUITS AND VEGETABLES. . . . .	20	14 032	12	10 482	86.9	4.0	.09	5	1 546	3	2 004	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	23	18 271	10	13 000	88.1	5.4	.12	7	832	6	4 439	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	COLUMBUS, OHIO--CONTINUED											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	14	143 556	10	142 236	90.3	1.1	.08	1	(D)	3	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	9	62 306	6	61 224	87.0	.8	(Z)	1	(D)	2	(D)
5054	LIVESTOCK . . . . .	2	(D)	2	(D)	(D)	(O)	(D)	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	2	(O)	(D)	(O)	(D)	-	-	1	(D)
506	ELECTRICAL GOODS . . . . .	60	90 638	49	85 777	94.7	10.9	.11	4	2 072	7	2 789
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	31	49 556	22	46 696	95.1	8.9	.03	3	(D)	6	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	8	(O)	8	(D)	98.2	14.1	.19	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	21	(D)	19	(O)	79.9	10.9	.21	1	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	63	52 165	59	51 448	94.6	14.1	.09	2	(O)	2	(O)
5072	HARDWARE . . . . .	16	10 209	15	(O)	95.7	9.2	.05	1	(O)	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	33	34 880	31	34 291	95.1	15.9	.08	1	(O)	1	(O)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	14	7 076	13	(D)	90.4	12.5	.21	-	-	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	180	138 799	143	126 930	88.1	11.3	.21	15	7 372	22	4 497
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	29	16 256	24	15 263	92.1	16.8	.24	2	(O)	3	(O)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	19	(O)	14	30 750	75.1	9.8	.55	4	(D)	1	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	10	14 452	8	(D)	98.2	13.4	.15	-	-	2	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	31	18 962	21	14 789	95.6	10.3	.09	5	(D)	4	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	32	27 886	26	25 520	96.2	8.7	.02	2	(D)	5	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	24	12 062	21	11 017	96.1	13.8	.03	1	(D)	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	32	12 920	26	12 575	80.4	11.3	.06	1	(D)	5	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	3	(O)	3	(D)	(D)	(D)	(D)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	32	67 278	23	48 968	96.4	9.2	.16	2	(D)	7	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	(O)	-	(V)	(V)	(V)	(V)	5	(V)	1	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	28	17 177	16	12 621	92.4	8.7	.01	8	2 797	4	1 759
5094	TOBACCO AND ITS PRODUCTS . . . . .	8	(D)	8	(D)	77.3	2.8	.01	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	17	(D)	8	19 148	28.1	10.4	.01	8	(D)	1	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	26	(D)	22	44 351	97.3	10.3	.09	2	(O)	2	(O)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	30	30 407	25	(O)	89.6	10.9	.17	-	-	5	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	50	66 325	40	60 502	97.8	12.5	.16	1	(O)	9	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	84	61 814	55	53 552	90.3	10.4	.12	5	361	24	7 901
	CORPUS CHRISTI, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	364	313 513	232	249 638	80.5	9.6	.25	60	18 304	72	45 571
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	39	(D)	31	10 430	78.3	11.1	.25	3	(O)	5	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	11	9 527	9	(D)	93.5	14.7	.15	-	-	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	2	(O)	2	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	42	58 939	21	52 353	89.2	4.5	.09	14	3 627	7	2 959
505	FARM PRODUCTS--RAW MATERIALS . . . . .	11	(D)	4	(O)	(D)	(D)	(D)	3	(D)	4	(D)
506	ELECTRICAL GOODS . . . . .	26	15 215	16	12 468	93.3	11.2	.18	2	(O)	8	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	25	(D)	19	9 049	92.0	19.0	.31	2	(O)	4	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	100	59 204	73	45 596	95.1	15.0	.34	14	8 183	13	5 425
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	108	87 087	57	(V)	(V)	(V)	(V)	22	(V)	29	(V)
	DALLAS, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	2 217	2 504 197	1 454	1 835 179	81.4	9.5	.19	273	236 704	490	432 314
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	285	175 175	201	121 801	81.4	12.1	.23	23	6 903	61	46 471
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	29	46 486	13	(V)	(V)	(V)	(V)	3	(D)	13	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	231	117 590	173	91 363	87.5	13.4	.20	19	2 051	39	24 176
5014	TIRES AND TUBES . . . . .	25	11 099	15	(V)	(V)	(V)	(V)	1	(D)	9	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	77	96 189	52	83 057	95.4	10.7	.14	8	(D)	17	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	29	54 837	18	43 030	94.8	10.4	.05	5	(D)	6	(D)
5028	PAINTS AND VARNISHES . . . . .	14	5 683	10	5 350	95.6	7.6	.36	-	-	4	333
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	34	35 669	24	34 677	96.0	11.5	.21	3	(D)	7	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	104	68 366	60	51 422	97.1	9.8	.31	11	2 101	33	14 843
5033	PIECE GOODS (WOMEN'S FABRICS) . . . . .	26	(O)	17	13 251	95.9	10.8	.23	3	(D)	6	3 255
5034	NOTIONS AND OTHER DRY GOODS . . . . .	14	(D)	8	7 872	99.8	8.8	.25	1	(D)	5	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	10	10 873	6	(V)	(V)	(V)	(V)	-	(V)	4	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	46	23 799	24	20 229	97.1	10.4	.11	6	1 435	16	2 135
5039	FDDTWEAR . . . . .	8	(O)	5	(D)	(D)	(O)	(D)	1	(O)	2	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	176	396 313	109	(V)	(V)	(V)	(V)	27	(V)	40	(V)
5041	GROCERIES, GENERAL LINE . . . . .	11	(D)	9	(V)	(V)	(V)	(V)	-	(V)	2	(O)
5042	FROZEN FOODS . . . . .	8	13 634	3	(D)	(O)	(D)	(D)	1	(D)	4	(D)
5043	DAIRY PRODUCTS . . . . .	10	(O)	2	(D)	(D)	(D)	(D)	6	582	2	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	12	22 935	9	(D)	65.3	3.2	.04	-	-	3	(D)
5045	CONFECTIONERY . . . . .	13	3 986	10	3 768	62.7	8.0	.24	3	218	-	-
5046	FISH AND SEAFOODS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	38	49 078	26	44 556	82.8	3.9	.04	3	867	9	3 655
5048	FRESH FRUITS AND VEGETABLES . . . . .	33	47 223	23	35 587	84.5	6.3	.08	4	706	6	10 930
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	50	67 072	26	57 469	90.1	5.3	.05	10	2 770	14	6 833
505	FARM PRODUCTS--RAW MATERIALS . . . . .	53	313 673	24	207 606	30.4	7.9	.39	21	97 290	8	8 777
5052	COTTON . . . . .	32	298 185	15	198 382	29.5	8.2	.39	16	(D)	1	(D)
5053	GRAIN . . . . .	13	10 211	5	6 265	43.2	2.2	.21	4	(D)	4	2 028
5054	LIVESTOCK . . . . .	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(O)
506	ELECTRICAL GOODS . . . . .	152	187 110	98	162 664	89.3	10.1	.15	16	5 007	38	19 439
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	57	69 792	39	59 051	95.0	9.9	.15	4	676	14	10 065
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	24	66 530	19	63 523	84.0	13.0	.17	-	-	5	3 007
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	71	50 788	40	40 090	89.2	5.9	.10	12	4 331	19	6 367

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	DALLAS, TEX.--CONTINUED											
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	132	128 569	98	112 482	94.3	10.6	.16	14	3 537	20	12 550
5072	HARDWARE	40	61 333	30	55 449	95.3	8.7	.08	6	(0)	4	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	56	44 321	41	36 679	93.8	12.6	.32	6	2 032	9	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	36	22 915	27	20 354	92.6	12.5	.08	2	(0)	7	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES	500	367 916	364	316 200	91.7	12.2	.21	55	21 281	81	30 435
5081	COMMERCIAL MACHINES AND EQUIPMENT	66	22 765	53	(0)	87.9	14.6	.31	8	1 050	5	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	46	52 341	22	47 356	89.7	16.5	.27	1	(0)	23	(0)
5083	FARM MACHINERY AND EQUIPMENT	14	11 241	12	(0)	86.9	12.2	.25	-	-	2	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	117	110 751	79	82 071	94.6	10.7	.14	23	15 559	15	13 121
5085	INDUSTRIAL SUPPLIES	73	58 229	64	55 116	96.0	10.6	.26	3	1 350	6	1 763
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	55	39 365	41	36 825	86.6	12.2	.15	9	1 555	5	985
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	76	35 390	52	30 132	88.7	11.2	.19	8	1 110	16	4 148
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	53	37 834	41	33 098	93.1	12.1	.19	3	(0)	9	(0)
5091	METALS AND MINERALS, N.E.C.	70	179 643	47	(0)	96.8	10.4	.15	15	52 393	8	(0)
	COAL	-	-	-	-	-	-	-	-	-	-	-
	METAL SERVICE CENTERS	39	(0)	30	99 664	96.7	10.4	.15	9	(0)	-	-
	METAL SALES OFFICES	31	(0)	17	(V)	(V)	(V)	(V)	6	(V)	8	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS	49	(0)	11	(V)	(V)	(V)	(V)	11	(V)	27	(V)
	PETROLEUM BULK STATIONS AND TERMINALS	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS	49	(0)	11	(V)	(V)	(V)	(V)	11	(V)	27	(V)
5093	SCRAP AND WASTE MATERIALS	47	30 884	18	22 615	70.7	3.6	.05	20	3 939	9	4 330
	IRON AND STEEL SCRAP	17	2 745	3	936	38.0	1.8	-	10	(0)	4	(0)
	WASTE AND SECONDARY MATERIALS	30	28 139	15	21 679	72.1	3.7	.06	10	(0)	5	(0)
5094	TOBACCO AND ITS PRODUCTS	14	(0)	11	(0)	55.4	4.1	.04	1	(0)	2	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	22	91 327	13	65 429	70.8	5.4	.01	8	(0)	1	(0)
	BEER AND ALE	15	(0)	7	30 708	42.4	2.9	(2)	8	(0)	-	-
	WINE AND DISTILLED SPIRITS	7	(0)	6	(0)	95.9	7.5	.02	-	-	1	(0)
5096	PAPER AND ITS PRODUCTS	86	64 326	58	55 066	95.7	9.3	.14	5	717	23	8 543
	PRINTING AND WRITING (FINE) PAPER	16	(0)	12	24 029	99.5	7.0	.04	-	-	4	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS	28	18 137	22	17 746	95.5	9.5	.15	-	-	6	391
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS	42	(0)	24	13 291	89.2	13.0	.30	5	717	13	(0)
5097	FURNITURE AND HOME FURNISHINGS	105	76 296	68	64 939	90.3	10.6	.32	13	2 869	24	8 488
	FURNITURE (HOUSEHOLD, OFFICE)	46	27 267	32	23 105	82.3	13.6	.17	4	1 005	10	3 157
	HOME FURNISHINGS AND FLOOR COVERINGS	59	49 029	36	41 834	94.8	8.9	.41	9	1 864	14	5 331
5098	LUMBER AND CONSTRUCTION MATERIALS	127	93 760	82	69 326	96.7	11.3	.22	6	853	39	23 581
	LUMBER AND MILLWORK	54	58 083	36	42 060	98.4	10.5	.15	1	(0)	17	(0)
	CONSTRUCTION MATERIALS	73	35 677	46	27 266	94.1	12.4	.32	5	(0)	22	(0)
5099	AMUSEMENT AND SPORTING GOODS	61	38 017	38	31 711	92.6	12.4	.31	5	1 142	18	5 164
	BOOKS, PERIODICALS, AND NEWSPAPERS	21	13 878	12	11 829	91.1	17.1	.22	2	(0)	7	(0)
	FARM SUPPLIES	18	18 597	13	15 061	85.7	5.2	.08	2	(0)	3	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES	22	20 291	15	16 911	91.5	11.6	.22	1	(0)	6	(0)
	ART GOODS AND ADVERTISING SPECIALTIES	28	12 169	19	9 010	97.3	12.6	.39	4	1 343	5	1 816
	OTHER PRODUCTS	68	66 275	43	(V)	(V)	(V)	(V)	5	(V)	20	(V)
	DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL.											
50	WHOLESALE TRADE, TOTAL	393	362 963	286	272 606	87.8	8.7	.26	38	23 526	69	66 831
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	54	(0)	45	20 546	86.1	9.0	.13	-	-	9	(0)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	4	(0)	3	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5013	AUTOMOTIVE EQUIPMENT	41	(0)	36	15 213	87.3	8.9	.13	-	-	5	(0)
5014	TIRES AND TUBES	9	3 672	6	(V)	(V)	(V)	(V)	-	(V)	3	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	9	11 973	8	(0)	98.3	8.0	-	1	(0)	-	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	4	(0)	4	(0)	(0)	(0)	(0)	-	-	-	-
5028	PAINTS AND VARNISHES	1	(0)	-	-	-	-	-	1	(0)	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	4	(0)	4	(0)	96.4	8.3	-	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL	4	(0)	4	(0)	98.6	10.0	.20	-	-	-	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5036,7	APPAREL	3	(0)	3	(0)	99.6	10.2	.21	-	-	-	-
5039	FOOTWEAR	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS	41	53 637	25	40 070	79.8	4.7	.31	8	9 444	8	4 123
5041	GROCERIES, GENERAL LINE	4	18 957	4	18 957	70.2	2.1	.05	-	-	-	-
5042	FROZEN FOODS	2	(0)	1	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5043	DAIRY PRODUCTS	1	(0)	-	-	-	-	-	1	(0)	-	-
5044	POULTRY AND POULTRY PRODUCTS	5	(0)	4	(0)	(0)	(0)	(0)	1	(0)	-	-
5045	CONFECTIONERY	8	(0)	6	3 851	91.7	14.9	.26	1	(0)	1	(0)
5046	FISH AND SEAFOODS	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS	6	(0)	3	1 469	77.1	13.1	.20	2	(0)	1	(0)
5048	FRESH FRUITS AND VEGETABLES	4	(0)	3	(0)	(0)	(0)	(0)	1	(0)	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	10	11 502	3	809	62.1	1.9	-	2	(0)	5	(0)
505	FARM PRODUCTS--RAW MATERIALS	9	24 267	3	(V)	(V)	(V)	(V)	2	(0)	4	(V)
5052	COTTON	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN	3	(0)	1	(0)	(0)	(0)	(0)	-	(V)	2	(0)
5054	LIVESTOCK	5	8 713	2	(0)	(0)	(0)	(0)	2	(0)	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
506	ELECTRICAL GOODS	26	39 986	24	36 976	91.9	13.0	.17	1	(0)	1	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	13	15 117	11	12 107	91.5	12.5	.04	1	(0)	1	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	6	(0)	6	(0)	93.3	13.3	.22	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT	7	(0)	7	(0)	79.0	12.5	.28	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than .01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL. --CONTINUED											
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	21	16 087	18	14 730	94.6	13.3	.16	2	(0)	1	(0)
5072	HARDWARE . . . . .	5	(0)	4	(0)	90.7	12.5	.11	1	(0)	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	13	12 226	12	(0)	94.9	13.9	.17	-	-	1	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	3	(0)	2	(0)	(0)	(0)	(0)	1	(0)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	100	64 974	78	56 632	93.9	8.7	.12	8	1 731	14	6 611
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	16	4 936	14	4 605	93.5	17.0	.11	1	(0)	1	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	4	3 321	4	3 321	97.9	6.0	.27	-	-	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	1 743	2	(0)	(0)	(0)	(0)	2	(0)	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	20	22 898	14	21 509	91.0	7.7	.13	3	(0)	3	(0)
5085	INDUSTRIAL SUPPLIES . . . . .	29	21 295	24	18 994	96.1	8.3	.09	-	-	5	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	14	(0)	11	(V)	(V)	(V)	(V)	1	(0)	2	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	12	1 770	8	1 624	92.7	10.7	.43	1	(0)	3	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	8	11 123	5	(V)	(V)	(V)	(V)	1	(0)	2	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	5 213	2	(0)	(0)	(0)	(0)	-	(V)	8	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	18	24 795	11	16 393	95.0	6.8	.04	4	(0)	3	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	1	(0)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	14	(0)	9	13 721	56.7	8.7	.10	5	(0)	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	15	(0)	8	(V)	(V)	(V)	(V)	1	(0)	6	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	9	(0)	8	(0)	97.5	10.5	.08	-	-	1	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	20	19 336	12	(V)	(V)	(V)	(V)	1	(0)	7	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	31	10 753	23	8 999	83.4	10.3	.20	3	85	5	1 669
	DAYTON, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	673	713 998	473	551 495	84.9	7.9	.11	86	35 263	114	127 240
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	98	38 812	70	30 341	74.2	7.6	.10	9	1 876	19	6 595
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	(0)	4	(V)	(V)	(V)	(V)	3	(0)	4	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	75	(0)	63	23 150	69.2	8.2	.11	3	(0)	9	1 803
5014	TIRES AND TUBES . . . . .	12	6 746	3	(0)	(0)	(0)	(0)	3	(0)	6	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	24	34 015	20	(V)	(V)	(V)	(V)	-	(V)	4	(0)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	10	26 670	8	(V)	(V)	(V)	(V)	-	(V)	2	(0)
5028	PAINTS AND VARNISHES . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	-	(V)	2	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	10	(0)	10	(0)	97.6	8.6	.03	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	3	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5036,7	APPAREL . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	74	134 342	44	122 261	75.8	5.8	.16	14	3 304	16	8 777
5041	GROCERIES, GENERAL LINE . . . . .	8	82 315	6	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5042	FROZEN FOODS . . . . .	6	(0)	6	(0)	77.4	3.9	.07	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	7	(0)	5	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(0)	1	(0)	(0)	(0)	(0)	2	(0)	2	(0)
5045	CONFECTIONERY . . . . .	7	(0)	3	(0)	(0)	(0)	(0)	2	(0)	2	(0)
5046	FISH AND SEAFOODS . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	4	(0)	1	(0)	(0)	(0)	(0)	1	(0)	2	(0)
5048	FRESH FRUITS AND VEGETABLES . . . . .	11	(0)	8	5 013	80.9	5.7	.28	2	(0)	1	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	25	11 599	13	9 784	76.7	10.3	.12	5	811	7	1 004
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	4 373	4	(V)	(V)	(V)	(V)	-	(V)	2	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5054	LIVESTOCK . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	62	103 065	43	91 507	91.4	10.2	.06	8	2 118	11	9 440
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	17	34 588	13	31 550	96.0	10.8	.06	3	(0)	1	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	18	52 595	11	47 125	89.9	10.7	.07	1	(0)	6	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	27	15 882	19	12 832	85.7	7.1	.02	4	1 086	4	1 964
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	38	27 310	28	20 795	78.7	11.8	.23	1	(0)	9	(0)
5072	HARDWARE . . . . .	12	(0)	9	4 256	92.1	9.1	.05	-	-	3	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	18	(0)	13	(V)	(V)	(V)	(V)	-	(V)	5	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	8	(0)	6	6 751	49.5	9.6	.30	1	(0)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	150	116 801	121	103 212	94.6	9.4	.07	13	4 739	16	8 850
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	15	10 103	12	8 988	94.1	9.2	.23	2	(0)	1	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	8	(0)	5	5 057	90.8	13.8	.14	1	(0)	2	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	37	31 529	28	26 349	94.2	13.3	.06	4	1 059	5	4 121
5085	INDUSTRIAL SUPPLIES . . . . .	35	31 211	29	28 335	97.9	8.2	.02	3	(0)	3	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	19	(0)	17	5 649	94.7	11.9	.09	1	(0)	1	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	26	(0)	20	5 664	94.1	12.5	.12	2	(0)	4	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	8	21 849	8	(0)	91.9	3.9	.02	-	(0)	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	21	20 404	15	15 910	97.9	6.3	.06	-	-	6	4 494
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	1 495	1	(0)	(0)	(0)	(0)	3	801	1	(0)
5093	SCRAP AND WASTE MATERIALS . . . . .	38	17 296	20	14 448	78.8	3.5	.03	13	2 098	5	750
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	(0)	6	(0)	80.1	4.9	.11	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	8	23 319	2	(0)	(0)	(0)	(0)	6	14 871	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	24	93 344	22	(V)	(V)	(V)	(V)	2	(0)	-	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	14	5 799	10	5 450	92.1	14.1	.15	2	(0)	2	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	43	38 636	32	31 348	88.7	11.7	.20	3	(0)	8	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	58	28 067	33	18 408	91.0	10.9	.14	11	4 006	14	5 653

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales  (\$1,000)	Number	Sales  (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales  (\$1,000)	Number	Sales  (\$1,000)
	DECATUR, ILL.											
50	WHOLESALE TRADE, TOTAL . . . . .	135	167 273	95	67 560	82.2	7.8	.11	18	(D)	22	(D)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	16	7 725	11	(V)	(V)	(V)	(V)	1	(D)	4	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	7	(D)	5	(D)	(D)	(D)	(D)	1	(D)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	15	15 649	10	15 347	81.9	6.0	.04	4	(D)	1	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	(D)	3	5 377	31.7	1.2	-	3	(D)	1	(D)
506	ELECTRICAL GOODS . . . . .	7	5 423	5	(V)	(V)	(V)	(V)	-	(V)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	13	20 530	9	(V)	(V)	(V)	(V)	1	(D)	3	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	25	9 055	23	(D)	89.9	10.4	.29	-	-	2	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	44	26 442	28	19 485	84.1	7.9	.04	8	3 264	8	3 693
	DENVER, COLO.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 554	1 422 619	1 089	1 179 019	88.8	9.7	.19	151	60 045	314	183 555
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	215	105 123	152	84 676	73.2	9.7	.26	18	2 914	45	17 533
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	30	(D)	16	24 473	46.7	8.3	.29	5	(D)	9	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	157	(D)	122	52 779	87.0	9.9	.20	12	(D)	23	6 650
5014	TIRES AND TUBES . . . . .	28	13 238	14	(V)	(V)	(V)	(V)	1	(D)	13	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	61	55 510	40	52 214	92.4	10.0	.19	5	814	16	2 482
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	20	(D)	11	36 892	96.5	9.6	.19	2	(D)	7	1 239
5028	PAINTS AND VARNISHES . . . . .	15	(D)	11	2 071	89.9	10.4	.14	1	(D)	3	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	26	14 826	18	13 251	81.5	11.1	.19	2	(D)	6	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	35	(D)	23	28 377	94.8	13.8	.28	7	(D)	5	1 282
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	5	(D)	4	(D)	97.8	12.5	.46	1	(D)	-	-
5034	NOTIONS AND OTHER DRY GOODS . . . . .	4	597	3	(D)	(D)	(D)	(D)	1	(D)	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	12	(D)	10	17 044	93.1	15.4	.30	1	(D)	1	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	11	8 760	4	(D)	(D)	(D)	(D)	3	(D)	4	(D)
5039	FOOTWEAR . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	151	312 300	97	279 974	91.0	5.4	.08	18	3 797	36	28 529
5041	GROCERIES, GENERAL LINE . . . . .	6	148 844	6	(D)	94.2	4.8	.05	-	-	-	(D)
5042	FROZEN FOODS . . . . .	9	(D)	5	(D)	(D)	(D)	(D)	-	(V)	4	(D)
5043	DAIRY PRODUCTS . . . . .	11	(D)	4	(V)	(V)	(V)	(V)	-	(V)	7	(V)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	14	(D)	9	32 504	89.2	3.2	.04	3	(D)	2	(D)
5045	CONFECTIOENARY . . . . .	11	3 568	8	2 715	47.2	8.8	.15	3	(D)	-	-
5046	FISH AND SEAFOODS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	35	64 469	27	56 098	86.6	5.9	.17	3	(D)	5	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	32	25 718	23	21 282	91.1	7.1	.15	2	(D)	7	(D)
5049	GROCERIES AND RELATED PRDDUCTS, N.E.C. . . . .	31	13 313	13	(V)	(V)	(V)	(V)	7	(V)	11	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	19	51 612	10	32 357	67.8	4.0	.19	4	(D)	5	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	11	42 706	7	28 178	63.6	4.2	.20	2	(D)	2	(D)
5054	LIVESTOCK . . . . .	4	(D)	-	(D)	(D)	(D)	(D)	1	(D)	3	(V)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	-	-
506	ELECTRICAL GOODS . . . . .	108	137 877	80	132 401	89.8	10.6	.14	11	2 314	17	3 162
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	43	51 649	36	50 727	94.2	12.2	.20	3	(D)	4	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	23	68 612	18	67 631	86.6	9.8	.08	1	(D)	4	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	42	17 616	26	14 043	89.6	8.6	.22	7	1 983	9	1 590
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	88	61 648	66	55 366	95.3	14.6	.34	3	(D)	19	(D)
5072	HARDWARE . . . . .	18	(D)	12	6 563	96.1	13.7	.27	1	(D)	5	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	45	(D)	39	36 355	97.2	14.0	.28	1	(D)	5	(D)
5077	AIR-CONDITITONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	25	(D)	15	12 448	89.7	16.9	.57	1	(D)	9	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	368	220 196	277	181 987	86.0	11.4	.28	28	7 502	63	30 707
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	61	12 972	49	11 096	89.1	17.6	.45	4	614	8	1 262
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	34	40 743	26	39 906	91.1	11.6	.38	1	(D)	7	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	16	(D)	11	6 147	87.9	8.5	.15	3	(D)	2	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	75	(D)	48	34 436	82.4	8.6	.21	10	(D)	17	8 604
5085	INDUSTRIAL SUPPLIES . . . . .	68	(D)	52	30 392	94.3	10.0	.32	4	(D)	12	13 269
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	46	27 707	36	24 854	97.0	14.6	.14	2	(D)	8	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	53	(D)	46	15 657	88.0	14.1	.39	3	(D)	4	(D)
5088	TRANSPDRTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	15	(D)	9	19 499	51.2	8.8	.14	1	(D)	5	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	50	57 603	37	40 880	97.3	10.2	.25	7	11 910	6	4 813
	CDAL . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
	METAL SERVICE CENTERS . . . . .	27	(D)	21	31 631	96.9	12.2	.33	6	(D)	-	-
	METAL SALES OFFICES . . . . .	22	14 407	15	(V)	(V)	(V)	(V)	1	(D)	6	(V)
5092	PETRODLEUM AND PETRODLEUM PRDDUCTS . . . . .	26	(D)	7	(V)	(V)	(V)	(V)	5	(V)	14	(V)
	PETRODLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETRODLEUM AND PRDDUCTS ESTABLISHMENTS . . . . .	26	(D)	7	(V)	(V)	(V)	(V)	5	(V)	14	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	33	14 829	18	11 439	91.5	5.9	.01	13	(D)	2	(D)
	IRON AND STEEL SCRAP . . . . .	16	4 949	11	4 146	79.0	6.9	.02	5	803	-	-
	WASTE AND SECONDARY MATERIALS . . . . .	17	9 880	7	7 293	98.5	5.4	-	8	(D)	2	(D)
5094	TDBACCD AND ITS PRDDUCTS . . . . .	9	37 653	6	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5095	BEER, WINE, AND DISTILLED ALCDHOLIC BEVERAGES . . . . .	19	70 379	15	55 507	82.3	9.9	.09	-	-	4	(D)
	BEER AND ALE . . . . .	11	(D)	9	14 374	67.2	5.7	.02	-	-	2	(D)
	WINE AND DISTILLED SPIRITS . . . . .	8	(D)	6	41 133	87.6	11.4	.12	-	-	2	(D)
5096	PAPER AND ITS PRDDUCTS . . . . .	45	40 887	37	37 379	93.4	9.6	.24	2	(D)	6	(D)
	PRINTING AND WRITING (FINE) PAPER . . . . .	6	15 588	5	(D)	100.0	9.1	.16	-	-	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	12	(D)	12	(D)	86.0	10.0	.30	-	-	-	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	27	(D)	20	6 622	95.9	9.6	.27	2	(D)	5	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
			(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
	DENVER, COLO.--CONTINUEO											
5097	FURNITURE AND HOME FURNISHINGS . . . . .	56	(O)	42	35 474	95.5	15.7	.25	5	(O)	9	15 214
	FURNITURE (HOUSEHOLD OFFICE) . . . . .	18	(O)	13	7 938	92.4	12.2	.33	3	(D)	2	(D)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	38	39 840	29	27 536	96.4	16.7	.23	2	(D)	7	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	97	64 242	69	54 930	97.3	11.8	.24	6	1 721	22	7 591
	LUMBER AND MILLWORK. . . . .	41	(O)	30	36 044	98.4	10.4	.14	2	(D)	9	1 483
	CONSTRUCTION MATERIALS . . . . .	56	(O)	39	18 886	95.2	14.3	.43	4	(O)	13	6 108
5099	AMUSEMENT AND SPORTING GOODS . . . . .	52	(O)	36	22 120	91.7	15.1	.16	6	(D)	10	6 950
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	13	(O)	7	5 982	95.3	9.6	.03	1	(D)	5	(D)
	FARM SUPPLIES. . . . .	15	12 137	9	(V)	(V)	(V)	(V)	4	(V)	2	(O)
	JEWELRY, DIAMONOS, AND PRECIOUS STONES . . . . .	12	(D)	10	3 230	89.4	23.9	.15	-	-	2	(D)
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	23	(O)	13	5 004	96.0	11.7	.84	1	(O)	9	(O)
	OTHER PRODUCTS . . . . .	59	(O)	38	27 334	92.5	15.3	.29	7	(O)	14	1 758
	DES MOINES, IOWA											
50	WHOLESALE TRADE, TOTAL . . . . .	484	747 216	342	626 354	79.2	7.7	.10	62	62 758	79	58 104
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	71	35 728	50	27 070	78.4	8.0	.11	8	1 879	13	6 779
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	9	10 674	5	7 442	72.4	4.9	.13	2	(D)	2	(O)
5013	AUTOMOTIVE EQUIPMENT . . . . .	56	(O)	42	18 302	81.2	9.4	.08	5	(D)	9	2 921
5014	TIRES AND TUBES. . . . .	6	(D)	3	(V)	(V)	(V)	(V)	1	(O)	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	23	17 940	19	17 675	96.2	10.0	.07	2	(O)	2	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	11	(D)	9	13 239	97.4	10.4	.05	1	(D)	1	(O)
5028	PAINTS AND VARNISHES . . . . .	5	946	4	(O)	94.1	5.5	.24	1	(D)	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	7	(D)	6	(O)	91.9	9.6	.14	-	-	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	7	(O)	2	(O)	(O)	(O)	(O)	3	320	2	(O)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	2	(D)	-	-	-	-	-	2	(O)	-	-
5036,7	APPAREL. . . . .	4	(D)	2	(O)	(O)	(O)	(O)	1	(D)	1	(D)
5039	FOOTWEAR . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	51	221 251	36	200 997	74.6	2.3	.04	6	1 836	9	18 418
5041	GROCERIES, GENERAL LINE. . . . .	3	(D)	2	(D)	(D)	(O)	(O)	-	-	1	(D)
5042	FROZEN FOODS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5043	DAIRY PRODUCTS . . . . .	3	(D)	3	(O)	(O)	(O)	(O)	-	-	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	3	(O)	(O)	(D)	(D)	2	(D)	-	-
5045	CONFECTIONERY. . . . .	4	(D)	3	(V)	(V)	(V)	(V)	-	(V)	1	(O)
5046	FISH AND SEAFOODS. . . . .	2	(D)	2	(O)	(O)	(D)	(O)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	11	(O)	9	22 753	90.8	4.6	.04	1	(O)	1	(O)
5048	FRESH FRUITS AND VEGETABLES. . . . .	7	9 931	6	9 828	95.3	4.6	.05	1	(O)	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	18 242	8	(V)	(V)	(V)	(V)	2	(D)	5	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	16	141 845	9	(O)	52.6	5.2	(Z)	7	(O)	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	14	(D)	9	(O)	52.6	5.2	(Z)	5	(O)	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	-	-	-	-	-	2	(D)	-	-
506	ELECTRICAL GOODS . . . . .	29	46 666	22	43 754	95.2	11.4	.13	3	(O)	4	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	15	20 196	10	18 089	92.4	12.7	.09	2	(O)	3	(O)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	9	(D)	8	(O)	98.0	10.3	.15	-	-	1	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	5	(O)	4	(D)	85.5	13.4	.30	1	(O)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	29	22 895	25	21 582	95.1	11.2	.21	1	(O)	3	(O)
5072	HARDWARE . . . . .	6	(D)	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	17	12 976	16	(D)	94.4	11.9	.23	-	-	1	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	6	(D)	5	(D)	97.2	9.1	.37	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	102	90 994	79	83 816	90.4	15.6	.21	8	1 191	15	5 987
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	18	12 617	16	12 355	88.2	16.7	.36	1	(O)	1	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	9	(D)	6	22 250	(D)	(D)	(D)	-	-	3	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	8	5 697	6	5 473	96.7	7.8	.26	1	(D)	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	14	11 652	9	10 871	88.9	16.4	.13	1	(D)	4	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	21	17 603	18	17 172	96.5	9.3	.07	-	-	3	431
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	14	8 958	10	8 356	99.8	16.5	.07	2	(O)	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	16	3 743	12	3 274	86.3	11.7	.06	3	(D)	1	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5091	METALS AND MINERALS, N.E.C.. . . . .	12	12 766	7	9 496	96.6	9.7	.03	2	(D)	3	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	11 056	1	(D)	(D)	(D)	(D)	1	(D)	6	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	9	3 184	4	1 786	89.0	6.7	-	4	(D)	1	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	14 691	3	(D)	66.1	4.6	.09	1	(D)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	6	11 855	1	(D)	(D)	(D)	(D)	5	10 727	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	25	21 819	21	(D)	97.4	11.4	.12	-	-	4	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	12	(D)	5	5 100	92.9	15.5	.37	1	(D)	6	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	28	32 874	23	29 902	95.9	13.2	.25	2	(D)	3	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	51	30 754	35	24 791	95.5	10.5	.19	8	3 058	8	2 905
	DETROIT, MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	3 955	4 488 245	2 526	3 373 834	82.9	8.8	.11	548	493 943	881	620 468
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	517	290 779	322	213 408	77.2	8.2	.11	57	19 071	138	58 300
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	75	84 055	27	48 534	53.5	4.3	.11	12	7 822	36	27 699
5013	AUTOMOTIVE EQUIPMENT . . . . .	397	(D)	280	154 973	84.6	9.1	.11	42	(D)	75	21 805
5014	TIRES AND TUBES. . . . .	45	(D)	15	(V)	(V)	(V)	(V)	3	(V)	27	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales  (\$1,000)	Number	Sales  (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales  (\$1,000)	Number	Sales  (\$1,000)
	DETROIT, MICH.--CONTINUED											
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	155	181 971	106	145 066	81.9	9.1	.08	11	6 956	38	29 949
5022	DRUGS, PROPRIETARIES, AND SUNORIES. . . . .	51	(0)	38	94 191	73.7	8.0	.08	4	(0)	9	12 441
5028	PAINTS AND VARNISHES. . . . .	34	(0)	25	9 465	90.4	10.0	.12	1	(0)	8	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	70	56 458	43	41 410	98.5	11.2	.07	6	426	21	14 622
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	69	46 714	50	38 592	90.9	8.3	.09	5	2 043	14	6 079
5033	PIECE GOODS (WOVEN FABRICS). . . . .	16	12 153	13	10 026	83.8	5.8	.13	-	-	3	2 127
5034	NOTIONS AND OTHER DRY GOODS. . . . .	8	(0)	4	2 654	96.0	11.6	-	2	(0)	2	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	16	(0)	11	7 358	88.6	7.1	.10	2	(0)	3	593
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	26	17 443	20	16 200	94.2	11.0	.10	1	(0)	5	(0)
5039	FOOTWEAR. . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	(V)	1	(0)
504	GROCERIES AND RELATED PRODUCTS. . . . .	496	949 052	299	795 510	66.4	3.9	.07	84	44 965	113	108 577
5041	GROCERIES, GENERAL LINE. . . . .	43	292 200	25	273 249	51.3	3.5	.10	8	12 388	10	6 563
5042	FROZEN FOODS. . . . .	26	32 265	18	25 054	81.2	7.1	.08	3	(0)	5	(0)
5043	DAIRY PRODUCTS. . . . .	53	(0)	26	60 006	52.2	2.9	.06	15	7 196	12	2 643
5044	POULTRY AND POULTRY PRODUCTS. . . . .	36	(0)	24	56 676	85.4	5.7	.08	5	(0)	7	806
5045	CONFECTIONERY. . . . .	24	10 337	13	7 068	35.2	3.2	.07	3	(0)	8	2 655
5046	FISH AND SEAFOODS. . . . .	20	25 093	12	19 759	94.1	6.5	.05	2	(0)	6	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	120	288 307	84	239 291	72.1	2.8	.05	14	5 500	22	43 516
5048	FRESH FRUITS AND VEGETABLES. . . . .	82	76 136	57	67 541	80.2	4.7	.03	10	1 726	15	6 869
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	92	96 837	40	(V)	(V)	(V)	(V)	24	(V)	28	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	12	8 936	5	(V)	(V)	(V)	(V)	3	(V)	4	(V)
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5054	LIVESTOCK. . . . .	4	(0)	1	(0)	(0)	(0)	(0)	1	(0)	2	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . . .	7	(0)	4	2 274	100.0	6.6	.04	2	(0)	1	(0)
506	ELECTRICAL GOODS. . . . .	210	333 966	136	288 269	89.9	11.7	.12	22	8 401	52	37 296
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES.. . . .	104	125 665	66	108 732	91.0	13.3	.19	11	5 182	27	11 751
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	44	169 181	28	146 924	89.5	10.9	.07	7	1 455	9	20 802
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	62	39 120	42	32 613	88.3	10.4	.15	4	1 764	16	4 743
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	221	181 653	164	140 325	88.3	11.4	.17	11	10 652	46	30 676
5072	HARDWARE. . . . .	83	60 155	63	44 606	95.4	11.2	.15	3	4 440	17	11 109
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	105	104 823	80	80 858	84.6	12.0	.18	6	(0)	19	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	33	16 675	21	14 861	87.3	9.0	.15	2	(0)	10	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	901	591 978	644	511 224	89.6	12.0	.14	88	23 860	169	56 894
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	90	40 693	59	35 842	80.8	16.2	.30	15	2 283	16	2 568
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	43	54 400	28	43 451	94.7	14.9	.39	2	(0)	13	(0)
5083	FARM MACHINERY AND EQUIPMENT. . . . .	10	(0)	8	10 160	81.2	8.3	.27	1	(0)	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	270	152 211	183	130 400	85.3	11.9	.09	37	9 901	50	11 910
5085	INDUSTRIAL SUPPLIES. . . . .	246	203 036	190	179 910	96.0	9.9	.08	14	3 525	42	19 601
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	100	66 519	68	54 521	97.2	16.9	.03	8	(0)	24	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	115	(0)	91	42 768	86.5	12.3	.23	7	(0)	17	3 419
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	27	(0)	17	14 172	41.0	5.4	.13	4	(0)	6	466
5091	METALS AND MINERALS, N.E.C.. . . . .	214	634 338	150	434 259	98.5	9.2	.09	20	71 964	44	128 115
	COAL. . . . .	12	(0)	6	(V)	(V)	(V)	(V)	-	(V)	6	(V)
	METAL SERVICE CENTERS. . . . .	114	(0)	103	363 196	98.5	8.6	.08	11	(0)	-	(0)
	METAL SALES OFFICES. . . . .	88	187 982	41	(V)	(V)	(V)	(V)	9	(V)	38	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	21	10 167	5	(V)	(V)	(V)	(V)	6	(V)	10	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	21	10 167	5	(V)	(V)	(V)	(V)	6	(V)	10	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	243	174 885	114	143 578	97.1	9.4	.03	84	12 580	45	18 727
	IRON AND STEEL SCRAP. . . . .	132	112 298	60	92 020	97.5	8.7	.02	48	7 777	24	12 501
	WASTE AND SECONDARY MATERIALS. . . . .	111	62 587	54	51 558	96.5	10.6	.05	36	4 803	21	6 226
5094	TOBACCO AND ITS PRODUCTS. . . . .	48	(0)	33	103 877	74.6	4.2	.02	8	(0)	7	12 967
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	81	283 333	13	40 640	23.1	1.2	(2)	54	226 563	14	16 130
	BEER AND ALE. . . . .	43	(0)	10	(0)	20.2	.5	.01	24	(0)	9	14 567
	WINE AND DISTILLED SPIRITS. . . . .	38	(0)	3	(0)	(0)	(0)	(0)	30	(0)	5	1 563
5096	PAPER AND ITS PRODUCTS. . . . .	113	131 090	74	105 742	83.1	10.4	.11	11	(0)	28	(0)
	PRINTING AND WRITING (FINE) PAPER. . . . .	15	(0)	13	54 559	75.5	10.7	.12	1	(0)	1	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	31	31 056	21	29 314	89.5	9.2	.06	4	744	6	998
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	67	(0)	40	21 869	93.1	11.1	.13	6	(0)	21	5 056
5097	FURNITURE AND HOME FURNISHINGS. . . . .	101	105 582	65	70 727	92.2	12.3	.24	10	6 753	26	28 102
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	36	28 470	22	(V)	(V)	(V)	(V)	6	(V)	8	(V)
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	65	77 112	43	55 279	92.3	11.0	.21	4	(0)	18	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	241	203 156	160	163 981	95.1	14.6	.25	22	3 475	59	35 700
	LUMBER AND MILLWORK. . . . .	99	111 107	66	88 844	96.1	14.2	.24	7	1 113	26	21 150
	CONSTRUCTION MATERIALS. . . . .	142	92 049	94	75 137	93.8	15.1	.27	15	2 362	33	14 550
5099	AMUSEMENT AND SPORTING GOODS. . . . .	74	48 949	47	40 929	87.3	14.4	.23	8	2 168	19	5 852
	BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	24	20 255	9	17 340	94.0	12.0	.03	6	1 832	9	1 083
	FARM SUPPLIES. . . . .	12	7 761	5	5 682	87.0	5.5	.48	1	(0)	6	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	41	(0)	27	17 185	88.9	14.7	.10	7	2 905	7	(0)
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	40	(0)	30	14 859	84.4	10.7	.22	5	(0)	5	1 816
	OTHER PRODUCTS. . . . .	121	120 154	68	77 920	74.7	7.4	.04	25	18 513	28	23 721

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	OUBUQUE, IOWA											
50	WHOLESALE TRADE, TOTAL . . . . .	95	59 378	67	45 603	86.7	7.2	.05	16	4 323	12	9 452
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	17	(0)	13	4 475	83.8	11.3	.07	-	-	4	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	13	(0)	8	8 199	85.5	3.7	.01	3	295	2	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3	(0)	-	(V)	(V)	(V)	(V)	2	(0)	1	(0)
506	ELECTRICAL GOODS. . . . .	5	4 055	5	(0)	90.0	10.7	.10	-	(0)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	14	3 520	11	3 123	63.8	7.5	.06	1	(0)	2	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	37	22 873	25	18 912	87.4	6.3	.04	10	(0)	2	(0)
	OULUTH-SUPERIOR, MINN.-WIS.											
50	WHOLESALE TRADE, TOTAL . . . . .	304	448 510	211	228 203	86.7	8.2	.10	30	126 322	63	93 985
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	48	(0)	36	15 708	85.3	9.3	.22	4	(0)	8	3 073
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	10	(0)	9	(0)	94.2	17.5	.25	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	3 160	5	3 160	99.2	14.1	.03	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	36	61 840	22	44 533	87.0	3.5	.13	4	258	10	17 049
505	FARM PRODUCTS--RAW MATERIALS. . . . .	17	200 759	3	34 708	94.0	2.0	-	9	(0)	5	(0)
506	ELECTRICAL GOODS. . . . .	9	(0)	8	(0)	95.7	11.3	.07	1	(0)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	7	5 258	7	5 258	98.4	13.8	.23	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	75	44 102	57	33 511	86.6	12.5	.09	3	(0)	15	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	97	96 527	64	73 915	80.2	9.7	.10	9	2 142	24	20 470
	OURHAM, N.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	122	84 340	84	61 132	83.9	8.7	.29	19	17 288	19	5 920
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	16	(0)	14	7 657	75.0	12.0	.25	1	(0)	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7	(0)	7	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	19	10 249	12	9 051	68.3	3.3	.08	4	(0)	3	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	8	(0)	-	-	-	-	-	6	(0)	2	(0)
506	ELECTRICAL GOODS. . . . .	5	3 180	5	3 180	84.1	5.6	.19	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	7	(0)	7	(0)	95.7	12.1	.34	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	16	7 072	15	(0)	96.0	13.6	.03	-	-	1	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	43	23 563	23	16 162	76.2	6.5	.71	8	2 423	12	4 978
	EL PASO, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	374	297 558	274	236 577	82.6	9.7	.24	28	29 778	72	31 203
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	51	(0)	46	25 544	70.3	9.1	.29	-	-	5	(0)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	5	8 976	5	8 976	61.6	10.0	.19	-	-	-	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	44	15 743	39	15 217	74.4	9.0	.37	-	-	5	(0)
5014	TIRES AND TUBES. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	14	10 400	9	9 988	98.6	10.1	.16	-	-	5	412
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	8	(0)	5	(0)	98.9	10.3	.20	-	-	3	(0)
5028	PAINTS AND VARNISHES. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	5	(0)	4	(0)	97.4	9.0	-	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	13	(0)	6	5 390	97.0	11.7	.11	1	(0)	6	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	1	(0)	-	-	-	-	-	1	(0)	-	-
5036,7	APPAREL. . . . .	6	(0)	3	(0)	99.5	10.2	.04	-	-	3	(0)
5039	FOOTWEAR. . . . .	6	(0)	3	(0)	(0)	(0)	(0)	-	-	3	390
504	GROCERIES AND RELATED PRODUCTS	45	52 712	31	49 509	85.6	4.6	.07	5	585	9	2 618
5041	GROCERIES, GENERAL LINE. . . . .	6	33 843	6	33 843	87.8	4.6	.05	-	-	-	-
5042	FROZEN FOODS. . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	-	1	(0)
5043	DAIRY PRODUCTS. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5044	POULTRY AND POULTRY PRODUCTS. . . . .	7	2 085	3	(0)	(0)	(0)	(0)	-	-	4	627
5045	CONFECTIONERY. . . . .	4	(0)	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5046	FISH AND SEAFOODS. . . . .	-	(0)	-	(V)	(V)	(V)	(V)	-	(V)	-	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	4	(0)	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5048	FRESH FRUITS AND VEGETABLES. . . . .	7	(0)	6	(0)	81.4	4.2	.21	-	-	1	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	2 651	8	2 122	84.4	4.8	-	3	(0)	1	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	11	37 749	2	(0)	(0)	(0)	(0)	6	(0)	3	(0)
5052	COTTON. . . . .	3	(0)	-	-	-	-	-	3	(0)	-	-
5053	GRAIN. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5054	LIVESTOCK. . . . .	6	(0)	-	-	-	-	-	3	(0)	3	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	26	27 521	24	27 112	92.2	15.4	.36	-	-	2	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	11	(0)	10	(0)	94.6	15.1	.27	-	-	1	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	10	11 275	9	11 245	89.7	16.9	.49	-	-	1	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	5	(0)	5	(0)	89.9	10.1	.22	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	24	(0)	23	(0)	93.9	14.1	.30	-	-	1	(0)
5072	HARDWARE. . . . .	12	8 392	11	(0)	96.8	14.0	.28	-	-	1	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	9	(0)	9	(0)	93.0	14.2	.35	-	-	-	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	EL PASO, TEX.--CONTINUEO											
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	70	36 876	57	35 050	90.5	12.6	.48	4	903	9	923
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	9	2 619	8	(O)	85.2	27.3	.66	1	(D)	-	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	12	(D)	11	(O)	93.9	10.2	.61	-	-	1	(O)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(O)	3	(D)	(D)	(O)	(D)	1	(O)	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	10	2 401	7	2 146	82.2	14.4	.28	-	-	3	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	14	4 737	11	4 069	95.1	10.9	.32	1	(O)	2	(O)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	9	(O)	5	3 380	92.8	11.6	.06	1	(O)	3	(O)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	11	(O)	11	(O)	75.6	20.1	.47	-	(O)	-	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(O)	1	(O)	(O)	(O)	(O)	-	-	-	-
5091	METALS AND MINERALS, N.E.C.. . . . .	4	(D)	4	(O)	(D)	(O)	(O)	-	-	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	1 959	1	(D)	(O)	(O)	(O)	1	(O)	3	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	7	13 103	4	(V)	(V)	(V)	(V)	-	(V)	3	(O)
5094	TOBACCO AND ITS PRODUCTS . . . . .	3	(D)	3	(O)	76.4	10.7	.16	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	10	12 901	8	(O)	24.3	3.4	-	-	-	2	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	12	8 553	11	(D)	78.8	7.1	.12	1	(D)	-	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	12	(O)	7	2 674	88.9	5.6	.30	2	(O)	3	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	25	10 346	16	9 058	91.8	12.4	.34	2	(O)	7	(O)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	42	15 762	22	(V)	(V)	(V)	(V)	6	(V)	14	(V)
	ERIE, PA.											
50	WHOLESALE TRADE, TOTAL . . . . .	272	167 963	182	143 722	86.1	8.1	.14	36	11 399	54	12 842
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	32	11 475	22	8 493	61.5	5.6	.44	2	(O)	8	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	12	9 278	9	(O)	91.5	14.0	.17	3	(O)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	2	(O)	(O)	(O)	(O)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	29	36 456	24	35 138	83.0	3.5	.17	1	(O)	4	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(O)	1	(D)	(D)	(O)	(O)	1	(O)	-	-
506	ELECTRICAL GOODS . . . . .	19	15 729	17	(O)	93.7	12.5	.13	-	-	2	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	13	(O)	9	4 113	78.5	12.4	.29	-	-	4	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	60	35 631	43	32 178	92.1	8.9	.08	6	769	11	2 684
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	103	53 323	55	41 510	86.1	8.7	.09	23	6 890	25	4 923
	EUGENE, OREG.											
50	WHOLESALE TRADE, TOTAL . . . . .	241	208 380	168	179 821	91.4	11.6	.26	18	9 029	55	19 530
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	44	25 883	35	21 522	82.7	13.5	.31	2	(O)	7	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	6 830	5	(D)	97.4	9.0	.11	-	-	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	1 213	5	(O)	89.2	8.1	.08	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	16	27 620	7	24 842	87.8	7.8	.45	3	(O)	6	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	16	(O)	11	10 565	95.8	7.9	.09	-	-	5	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	2	(O)	2	(O)	(O)	(D)	(D)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	59	32 987	53	30 291	88.1	18.2	.36	1	(O)	5	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	93	101 575	50	84 044	94.8	10.5	.20	17	6 179	31	11 352
	EVANSVILLE, IND.-KY.											
50	WHOLESALE TRADE, TOTAL . . . . .	335	265 583	236	219 710	77.5	7.4	.11	40	12 481	59	33 392
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	49	19 773	36	16 938	68.4	10.8	.19	4	461	9	2 374
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	13 325	10	(V)	(V)	(V)	(V)	1	(O)	5	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(O)	-	(V)	(V)	(V)	(V)	-	(V)	2	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	44	52 963	22	(V)	(V)	(V)	(V)	9	(V)	13	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	41 080	5	(D)	31.4	.6	-	-	-	2	(O)
506	ELECTRICAL GOODS . . . . .	10	(D)	10	(O)	91.5	9.8	.07	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	13	22 204	13	22 204	96.3	12.0	.26	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	79	35 072	64	30 956	93.3	10.7	.13	8	3 018	7	1 098
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	115	69 070	76	58 124	89.2	8.5	.16	18	6 151	21	4 795
	FALL RIVER, MASS.-R.I.											
50	WHOLESALE TRADE, TOTAL . . . . .	134	87 895	93	73 059	93.1	12.9	.11	16	3 448	25	11 388
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	14	5 255	11	4 382	85.6	7.7	.30	-	-	3	873
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	3	(O)	2	(O)	(O)	(D)	(O)	1	(D)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(O)	9	(V)	(V)	(V)	(V)	-	(D)	3	(V)
504	GROCERIES AND RELATED PRODUCTS . . . . .	27	(O)	15	7 611	82.3	8.4	.08	7	2 645	5	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	8	2 659	8	2 659	90.5	20.3	.41	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	5	(O)	5	(O)	94.6	17.8	.40	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	20	(O)	16	4 636	87.1	15.1	.11	1	(O)	3	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	45	50 336	27	43 906	95.8	13.5	.07	7	438	11	5 992
	FARGO-MOORHEAD, N.DAK.-MINN.											
50	WHOLESALE TRADE, TOTAL . . . . .	177	237 180	140	179 827	86.4	9.0	.14	9	4 441	28	52 912
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	27	(O)	20	(V)	(V)	(V)	(V)	3	(V)	4	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	3	(O)	2	(O)	(D)	(D)	(O)	-	-	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(O)	2	(O)	(O)	(D)	(O)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	16	73 509	10	(V)	(V)	(V)	(V)	2	(O)	4	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	22 413	6	17 972	79.7	1.1	.28	2	(O)	1	(O)
506	ELECTRICAL GOODS . . . . .	11	(O)	11	(D)	96.6	13.0	.08	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	13	(O)	12	(O)	95.1	14.3	.38	-	-	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	38	29 729	34	29 297	95.3	11.9	.19	-	(D)	4	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	58	55 016	43	52 094	88.8	10.6	.10	2	(O)	13	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	FAYETTEVILLE, N.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	108	79 143	75	58 634	75.6	7.1	.17	6	1 214	27	19 295
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	20	(D)	14	4 287	57.2	8.5	.28	-	-	6	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	5	(D)	3	(V)	(V)	(V)	(V)	-	(V)	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	13	17 999	8	13 780	74.1	4.1	.12	1	(D)	4	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	-	(V)	(V)	(V)	(V)	-	(V)	2	(D)
506	ELECTRICAL GOODS . . . . .	7	5 433	7	(D)	92.3	12.8	.41	-	-	-	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	6	5 069	5	(D)	90.7	13.6	.21	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	16	5 345	12	4 084	89.9	13.2	.37	1	(D)	3	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	38	36 472	25	25 304	70.2	4.7	.09	4	(D)	9	(D)
	FITCHBURG-LEDMINSTER, MASS.											
50	WHOLESALE TRADE, TOTAL . . . . .	90	61 434	59	52 026	89.2	10.4	.27	10	1 648	21	7 760
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	13	4 324	8	(V)	(V)	(V)	(V)	1	(D)	4	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7	7 673	3	(D)	(D)	(D)	(D)	-	-	4	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	11	(D)	6	8 368	95.8	1.7	.01	1	(D)	4	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	5	3 104	4	2 970	76.5	15.4	.17	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	3	1 743	3	1 743	95.6	21.1	.34	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	16	(D)	12	6 779	89.6	10.2	.38	1	(D)	3	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	34	26 372	22	22 838	88.2	12.7	.40	7	(D)	5	(D)
	FLINT, MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	268	242 862	181	187 918	84.5	8.6	.12	37	30 360	50	24 584
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	32	17 049	22	13 140	66.4	5.2	.04	4	(D)	6	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7	(D)	7	(D)	97.3	5.0	.11	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	36	34 613	22	29 455	80.2	3.5	.03	5	1 699	9	3 459
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
506	ELECTRICAL GOODS . . . . .	19	28 329	16	27 933	91.3	11.4	.30	-	-	3	396
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	23	(D)	21	15 197	94.6	13.5	.14	1	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	61	33 783	44	29 109	89.9	10.0	.13	6	874	11	3 800
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	88	101 744	48	61 654	80.0	9.5	.10	21	27 117	19	12 973
	FORT LAUDERDALE-HOLLYWOOD, FLA.											
50	WHOLESALE TRADE, TOTAL . . . . .	485	272 510	281	175 713	80.7	10.3	.18	72	26 305	132	70 492
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	67	(D)	46	15 129	54.9	7.2	.15	4	(D)	17	3 059
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	9	(D)	4	6 779	39.4	4.9	.12	-	-	5	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	53	(D)	41	(D)	68.2	9.2	.17	3	(D)	9	933
5014	TIRES AND TUBES. . . . .	5	1 154	1	(D)	(D)	(D)	(D)	1	(D)	3	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	21	5 984	10	4 411	91.6	5.3	.36	3	(D)	8	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	6	3 961	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5028	PAINTS AND VARNISHES . . . . .	9	(D)	5	1 022	79.7	16.3	.29	-	-	4	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	6	(D)	1	(D)	(D)	(D)	(D)	2	(D)	3	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	11	(D)	7	(V)	(V)	(V)	(V)	1	(D)	3	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . .	5	651	4	610	98.4	4.1	-	1	(D)	-	-
5036,7	APPAREL. . . . .	6	(D)	3	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5039	FDDTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	57	45 604	33	31 207	83.0	5.5	.06	10	3 807	14	10 590
5041	GROCERIES, GENERAL LINE. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
5042	FROZEN FOODS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
5045	CONFECTIOINERY. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
5046	FISH AND SEAFOODS. . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	7	(D)	4	4 219	97.8	3.9	.07	2	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	23	18 529	12	12 837	95.7	6.0	.06	5	967	6	4 725
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	5 680	7	(V)	(V)	(V)	(V)	2	(D)	3	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	(D)	2	(D)	(D)	(D)	(D)	1	(D)	3	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5054	LIVESTOCK. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
506	ELECTRICAL GOODS . . . . .	25	18 169	15	13 775	91.0	18.8	.42	2	(D)	8	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . .	11	(D)	8	(D)	92.2	19.8	.49	-	-	3	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . .	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	10	3 931	6	2 692	89.4	17.2	.15	1	(D)	3	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	31	(D)	19	15 601	93.9	13.4	.34	2	(D)	10	1 535
5072	HARDWARE . . . . .	8	1 283	5	970	86.9	13.5	.82	1	(D)	2	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	16	13 683	9	12 515	94.4	13.5	.23	1	(D)	6	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	7	(D)	5	2 116	94.0	13.1	.76	-	-	2	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments		
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales	
			(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)	
FORT LAUDERDALE-HOLLYWOOD, FLA.--CONTINUED													
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	101	45 232	64	(V)	(V)	(V)	(V)	16	(V)	21	(V)	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	20	2 823	12	2 245	82.4	11.9	.27	6	(D)	2	(D)	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	5	5 695	3	(V)	(V)	(V)	(V)	-	(V)	2	(D)	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	1 035	5	939	82.3	16.0	.32	1	(D)	-	-	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	1 813	8	1 148	83.4	12.8	-	2	(D)	2	(D)	
5085	INDUSTRIAL SUPPLIES. . . . .	7	(D)	6	(D)	95.6	8.2	.35	1	(D)	-	-	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	15	3 316	11	3 135	76.9	12.6	.22	-	-	4	181	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	16	(D)	10	2 348	81.6	11.7	.34	2	(D)	4	(D)	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	20	24 450	9	(V)	(V)	(V)	(V)	4	(V)	7	(D)	
5091	METALS AND MINERALS, N.E.C.. . . . .	13	22 232	10	20 507	97.9	11.9	.05	1	(D)	2	(D)	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	(D)	5	(V)	(V)	(V)	(V)	3	(V)	2	(D)	
5093	SCRAP AND WASTE MATERIALS. . . . .	8	(D)	1	(D)	(D)	(D)	(D)	4	(V)	3	(D)	
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	13 343	3	(D)	(D)	(D)	(D)	-	-	1	(D)	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	8	(D)	-	-	-	-	-	8	11 634	-	-	
5096	PAPER AND ITS PRODUCTS . . . . .	17	3 524	9	(V)	(V)	(V)	(V)	2	(D)	6	(V)	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	17	(D)	10	(V)	(V)	(V)	(V)	1	(D)	6	(V)	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	39	33 862	24	22 505	98.1	18.6	.24	3	686	12	10 671	
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	50	9 337	23	6 075	90.6	11.0	.35	11	749	16	2 513	
FORT SMITH, ARK.--OKLA.													
50	WHOLESALE TRADE, TOTAL . . . . .	220	134 661	155	96 537	83.0	8.1	.13	24	20 347	41	17 777	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	34	(D)	31	10 493	84.2	11.9	.13	-	-	3	(D)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-	
504	GROCERIES AND RELATED PRODUCTS . . . . .	36	37 972	20	28 194	78.5	3.0	.01	9	6 581	7	3 197	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	5 472	3	(D)	(D)	(D)	(D)	2	(D)	4	1 172	
506	ELECTRICAL GOODS . . . . .	13	(D)	12	(D)	92.4	6.5	.14	-	-	1	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	11	7 522	7	6 337	95.0	11.4	.24	1	(D)	3	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	46	14 234	38	13 208	89.6	13.2	.44	1	(D)	7	(D)	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	62	40 753	38	20 514	72.4	7.0	.10	10	10 827	14	9 412	
FORT WAYNE, IND.													
50	WHOLESALE TRADE, TOTAL . . . . .	340	481 044	252	315 086	90.3	9.6	.15	20	9 330	68	156 628	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	42	34 227	39	(V)	(V)	(V)	(V)	2	(D)	1	(D)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	18	16 181	13	15 263	90.3	9.4	.01	1	(D)	4	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-	
504	GROCERIES AND RELATED PRODUCTS . . . . .	34	183 148	19	(V)	(V)	(V)	(V)	3	(D)	12	(D)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	24	13 597	17	13 032	94.3	12.9	.05	1	(D)	6	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	29	63 864	27	63 652	96.3	12.9	.13	-	-	2	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	83	64 534	66	45 719	90.4	10.6	.41	2	(D)	15	(D)	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	107	100 646	69	74 537	85.6	9.8	.10	10	6 039	28	20 070	
FORT WORTH, TEX.													
50	WHOLESALE TRADE, TOTAL . . . . .	878	942 917	585	791 749	81.8	8.3	.47	92	54 458	201	96 710	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	143	68 826	100	51 272	71.1	8.9	.23	12	1 833	31	15 721	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	18	(D)	10	(V)	(V)	(V)	(V)	1	(D)	7	(D)	
5013	AUTOMOTIVE EQUIPMENT . . . . .	111	37 512	86	32 985	82.0	9.8	.23	8	1 536	17	2 991	
5014	TIRES AND TUBES. . . . .	14	(D)	4	3 196	80.8	10.2	.66	3	(D)	7	(D)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	38	32 257	34	31 112	92.0	11.1	.13	-	(D)	4	(D)	
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	14	23 726	12	23 476	90.4	11.6	.12	-	-	2	(D)	
5028	PAINTS AND VARNISHES . . . . .	5	(D)	4	(D)	84.0	8.6	.13	-	-	1	(D)	
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	19	(D)	18	(D)	98.3	9.8	.13	-	(D)	1	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(D)	12	(D)	94.4	11.8	.16	-	-	-	-	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	6	(D)	6	(D)	(D)	(D)	(D)	-	-	-	-	
5036,7	APPAREL. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-	
5039	FOOTWEAR . . . . .	4	3 272	4	3 272	100.0	15.4	.09	-	-	-	-	
504	GROCERIES AND RELATED PRODUCTS . . . . .	75	191 505	47	161 167	76.9	5.5	.19	10	4 677	18	25 661	
5041	GROCERIES, GENERAL LINE. . . . .	4	(D)	4	(D)	75.7	8.4	.13	-	-	-	-	
5042	FROZEN FOODS . . . . .	6	(D)	3	6 168	73.7	3.2	-	-	-	3	(D)	
5043	DAIRY PRODUCTS . . . . .	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	-	-	
5044	POLTRY AND POLTRY PRODUCTS . . . . .	9	(D)	6	(D)	(D)	(D)	(D)	-	-	3	(D)	
5045	CONFECTIONERY. . . . .	6	(D)	2	(D)	(D)	(D)	(D)	3	(D)	1	(D)	
5046	FISH AND SEAFOODS . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	15	(D)	9	22 066	74.2	3.0	.01	3	(D)	3	(D)	
5048	FRESH FRUITS AND VEGETABLES. . . . .	13	(D)	10	14 042	77.6	5.0	.09	-	-	3	(D)	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	16	21 353	10	(V)	(V)	(V)	(V)	1	(D)	5	(D)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	28	129 778	14	119 166	57.4	1.1	.06	7	8 850	7	1 762	
5052	COTTON . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
5053	GRAIN. . . . .	15	(D)	8	108 429	54.1	.9	.07	3	(D)	4	(D)	
5054	LIVESTOCK. . . . .	6	4 066	1	(D)	(D)	(D)	(D)	4	3 002	1	(D)	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	6	(D)	4	9 670	97.2	3.3	.01	-	-	2	(D)	
506	ELECTRICAL GOODS . . . . .	45	51 766	37	47 725	88.8	12.8	.22	1	(D)	7	(D)	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	23	(D)	20	(D)	94.5	13.3	.27	-	-	3	(D)	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	9	(D)	8	(D)	(D)	(D)	(D)	-	-	1	(D)	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	13	6 535	9	3 384	86.0	9.1	.21	1	(D)	3	(D)	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	FORT WORTH, TEX.--CONTINUED											
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES	65	42 290	42	32 693	93.7	10.4	.25	7	3 012	16	6 585
5072	HARDWARE . . . . .	24	(0)	19	14 337	93.6	10.8	.22	-	-	5	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	26	19 280	16	12 543	94.7	10.7	.25	5	2 804	5	3 933
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT; SUPPLIES	15	(0)	7	5 813	92.1	8.6	.36	2	(0)	6	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	212	149 404	154	139 774	95.4	13.9	.16	19	2 585	39	7 045
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	24	6 562	16	5 366	88.9	23.5	.26	-	-	8	1 196
5082	CONSTRUCTION; MINING MACHINERY, EQUIPMENT. .	9	(0)	6	11 851	97.1	23.3	.08	-	-	3	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(0)	3	(0)	(0)	(0)	(0)	-	-	4	586
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	41	(0)	26	31 565	91.6	17.9	.22	8	(0)	7	1 770
5085	INDUSTRIAL SUPPLIES. . . . .	37	31 349	30	29 294	96.8	10.9	.18	1	(0)	6	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	26	24 930	24	23 829	98.0	11.3	.17	-	-	2	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	31	(0)	19	6 048	85.1	11.4	.23	6	(0)	6	302
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	37	31 482	30	30 475	98.5	9.8	.08	4	(0)	3	(0)
5091	METALS AND MINERALS, N.E.C.. . . . .	17	(0)	12	47 460	98.8	9.8	.14	3	(0)	2	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	30	18 790	4	(V)	(V)	(V)	(V)	6	(V)	20	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	21	8 615	9	6 657	74.1	4.2	-	9	1 612	3	346
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	31 795	3	(0)	(0)	(0)	(0)	2	(0)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	13	46 720	10	40 077	74.9	6.0	(2)	3	6 643	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	34	32 158	21	25 880	96.1	10.9	.16	1	(0)	12	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	21	8 406	11	5 429	91.6	7.8	.31	2	(0)	8	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	48	37 400	34	30 710	95.1	10.7	.32	1	(0)	13	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	71	29 110	41	21 248	84.2	10.9	.52	9	1 540	21	6 322
	FRESNO, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	538	562 672	379	421 518	87.2	8.4	.17	55	71 345	104	69 809
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	91	71 507	60	(V)	(V)	(V)	(V)	6	(V)	25	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	18	(0)	5	(V)	(V)	(V)	(V)	2	(0)	11	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	66	(0)	51	(V)	(V)	(V)	(V)	4	(V)	11	(0)
5014	TIRES AND TUBES. . . . .	7	3 784	4	2 645	86.3	15.7	.53	-	-	3	1 139
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	15 585	11	15 076	96.8	8.3	.03	1	(0)	4	(0)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	9	(0)	7	14 190	97.4	8.2	.03	-	-	2	(0)
5028	PAINTS AND VARNISHES . . . . .	3	494	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	6	(0)	4	3 282	94.9	14.7	.12	1	(0)	1	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	2	(0)	1	(0)	(0)	(0)	(0)	1	(0)	-	-
5036,7	APPAREL. . . . .	4	(0)	3	(0)	91.8	11.0	.15	-	-	1	(0)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	99	178 791	64	157 718	85.3	4.8	.10	17	12 465	18	8 608
5041	GROCERIES; GENERAL LINE. . . . .	9	(0)	4	(0)	(0)	(0)	(0)	2	(0)	3	(0)
5042	FROZEN FOODS . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5043	DAIRY PRODUCTS . . . . .	4	484	2	(0)	(0)	(0)	(0)	2	(0)	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(0)	6	(0)	(0)	(0)	(0)	-	-	-	-
5045	CONFECTIONERY. . . . .	3	893	3	893	52.4	4.3	.22	-	-	-	-
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	19	28 976	11	26 908	95.5	4.7	.12	4	923	4	1 145
5048	FRESH FRUITS AND VEGETABLES. . . . .	39	42 423	26	28 863	86.3	4.1	.06	8	8 530	5	5 030
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	16	9 156	10	8 314	66.1	8.1	.14	1	(0)	5	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	13	75 418	5	24 022	84.0	4.2	-	6	(0)	2	(0)
5052	COTTON . . . . .	6	64 202	2	(0)	(0)	(0)	(0)	4	(0)	-	-
5053	GRAIN. . . . .	5	(0)	2	(0)	(0)	(0)	(0)	1	(0)	2	(0)
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(0)	-	-
506	ELECTRICAL GOODS . . . . .	40	41 902	35	39 939	95.0	11.5	.29	-	-	5	1 963
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	11	(0)	11	(0)	92.8	12.8	.63	-	-	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	15	(0)	13	26 486	96.5	10.6	.14	-	-	2	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	14	3 738	11	3 388	90.3	15.3	.47	-	-	3	350
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES	31	16 834	25	15 548	92.9	16.0	.46	1	(0)	5	(0)
5072	HARDWARE . . . . .	6	1 713	6	1 713	93.6	15.5	.18	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	12	9 685	7	8 579	94.3	17.4	.47	1	(0)	4	(0)
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT; SUPPLIES	13	5 436	12	(0)	90.4	13.8	.53	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	96	33 435	78	28 872	90.3	13.0	.22	4	405	14	4 158
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	15	3 391	11	(V)	(V)	(V)	(V)	1	(0)	3	(V)
5082	CONSTRUCTION; MINING MACHINERY, EQUIPMENT. .	6	2 392	4	2 201	91.1	11.4	.45	-	(0)	2	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	11	(0)	11	4 668	94.3	13.4	.24	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	18	4 826	13	3 719	93.3	8.6	.05	1	(0)	4	(0)
5085	INDUSTRIAL SUPPLIES. . . . .	16	(0)	14	(0)	87.1	14.4	.30	1	(0)	1	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	11	(0)	11	4 696	96.8	13.6	.11	-	-	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	16	(0)	13	(0)	85.9	15.4	.22	1	(0)	2	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	1 299	1	(0)	(0)	(0)	(0)	-	(V)	2	(0)
5091	METALS AND MINERALS, N.E.C.. . . . .	12	6 961	9	4 913	96.2	13.6	.14	1	(0)	2	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	6 696	1	(0)	(0)	(0)	(0)	2	(0)	5	1 367
5093	SCRAP AND WASTE MATERIALS. . . . .	12	4 087	4	3 040	97.2	6.6	-	7	(0)	1	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	7 796	4	(0)	54.1	3.1	-	1	(0)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	14	27 201	14	27 201	70.8	8.5	.15	-	-	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	8	(0)	6	(0)	(0)	(0)	(0)	-	-	2	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	13	(0)	9	6 291	92.6	9.2	.33	-	-	4	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	24	15 599	16	13 420	97.1	13.8	.32	1	(0)	7	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	50	37 545	34	32 592	91.8	11.0	.13	7	1 159	9	3 794

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

V Insufficient analysis to show separately.

Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	GADSDEN, ALA.											
50	WHOLESALE TRADE, TOTAL . . . . .	83	39 574	48	28 622	64.9	6.5	.10	13	2 736	22	8 216
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	23	5 295	13	3 383	86.7	7.2	.15	4	790	6	1 122
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	12	(0)	8	(V)	(V)	(V)	(V)	-	(V)	4	(0)
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5D6	ELECTRICAL GOODS . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	7	4 795	6	4 688	68.3	10.5	.17	-	-	1	(0)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	11	2 762	4	2 195	81.7	11.5	.05	3	358	4	209
5D9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	24	10 478	14	9 081	65.0	6.3	.07	5	678	5	719
	GALVESTON-TEXAS CITY, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	118	66 317	68	30 780	72.9	7.5	.14	26	14 706	24	20 831
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	17	(0)	13	2 308	68.1	7.8	.13	2	(0)	2	(0)
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(0)	4	(0)	76.7	19.8	-	-	-	-	-
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	-	-	-	-	-	1	(0)	-	-
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	16	(0)	12	8 339	54.7	6.2	.10	4	(0)	-	-
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	8	20 503	3	(V)	(V)	(V)	(V)	2	(0)	3	(0)
5D6	ELECTRICAL GOODS . . . . .	4	1 271	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	5	1 566	5	1 566	91.1	4.5	.32	-	-	-	-
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	18	5 461	13	4 730	92.7	8.7	.08	2	(0)	3	(0)
5D9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	45	25 616	16	11 070	77.7	7.1	.19	14	10 714	15	3 832
	GARY-HAMMOND-EAST CHICAGO, IND.											
50	WHOLESALE TRADE, TOTAL . . . . .	347	337 261	234	233 583	83.2	9.0	.34	56	35 648	57	68 030
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	59	31 300	45	25 806	63.1	5.7	.17	6	2 068	8	3 426
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	10	(0)	6	(0)	(0)	(0)	(0)	3	219	1	(0)
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	46	41 754	23	(V)	(V)	(V)	(V)	12	(V)	11	(V)
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(0)	-	-	-	-	-	3	(0)	-	-
5D6	ELECTRICAL GOODS . . . . .	22	30 951	19	30 606	94.2	12.4	.08	-	(0)	3	(0)
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	22	14 114	20	13 920	91.7	13.7	.37	1	(0)	1	(0)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	61	44 482	50	43 425	78.5	10.6	.15	6	494	5	563
5D9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	123	156 260	71	94 329	88.3	7.7	.62	25	20 989	27	40 942
	GRAND RAPIDS, MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	720	887 993	500	668 243	88.3	8.0	.10	79	43 697	141	176 053
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	88	84 837	62	79 212	89.3	5.5	.08	8	2 218	18	3 407
5D12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	13	(0)	9	44 983	89.4	1.9	.04	1	(0)	3	(0)
5D13	AUTOMOTIVE EQUIPMENT . . . . .	69	(0)	50	32 305	88.9	9.5	.12	6	(0)	13	2 784
5D14	TIRES AND TUBES. . . . .	6	(0)	3	1 924	93.5	23.2	.21	1	(0)	2	(0)
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	23	26 879	17	19 462	96.8	11.1	.06	1	(0)	5	(0)
5D22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	5	(0)	3	(0)	(0)	(0)	(0)	-	(V)	2	(0)
5D28	PAINTS AND VARNISHES . . . . .	5	2 079	3	(0)	(0)	(0)	(0)	-	-	2	(0)
5D29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	13	(0)	11	7 546	97.9	8.3	.05	1	(0)	1	(0)
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	10	4 839	6	3 230	95.9	9.6	.03	1	(0)	3	(0)
5D33,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5D36,7	APPAREL. . . . .	7	3 364	4	(V)	(V)	(V)	(V)	1	(0)	2	(0)
5D39	FOOTWEAR . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	92	291 788	47	(V)	(V)	(V)	(V)	16	(V)	29	(V)
5D41	GROCERIES, GENERAL LINE. . . . .	11	215 053	6	(V)	(V)	(V)	(V)	1	(0)	4	(0)
5D42	FROZEN FOODS . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
5D43	DAIRY PRODUCTS . . . . .	6	(0)	2	(0)	(0)	(0)	(0)	-	-	4	944
5D44	POULTRY AND POULTRY PRODUCTS . . . . .	9	9 886	4	6 076	93.8	7.0	.26	4	(0)	1	(0)
5D45	CONFECTIONERY. . . . .	7	3 009	4	(V)	(V)	(V)	(V)	-	(V)	3	(0)
5D46	FISH AND SEAFOODS. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5D47	MEATS AND MEAT PRODUCTS. . . . .	13	(0)	9	14 219	91.4	6.9	.15	1	(0)	3	(0)
5D48	FRESH FRUITS AND VEGETABLES. . . . .	22	32 114	16	(V)	(V)	(V)	(V)	-	(V)	6	(V)
5D49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	21	8 523	4	(V)	(V)	(V)	(V)	10	(V)	7	(V)
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	3	4 421	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5D52	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5D53	GRAIN. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
5D54	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5D59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5D6	ELECTRICAL GOODS . . . . .	46	60 816	38	58 959	94.3	10.7	.07	4	(0)	4	(0)
5D63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	18	20 857	14	20 710	95.1	13.5	.03	3	(0)	1	(0)
5D64	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	15	(0)	13	33 571	95.7	9.0	.07	1	(0)	1	(0)
5D65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	13	(0)	11	4 678	81.2	10.1	.15	-	-	2	(0)
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	40	31 495	31	22 213	95.6	12.7	.11	-	-	9	9 282
5D72	HARDWARE . . . . .	12	(0)	9	3 599	93.1	9.8	.17	-	-	3	(0)
5D74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	21	23 841	17	16 377	96.8	13.9	.10	-	-	4	7 464
5D77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	7	(0)	5	2 237	91.1	8.9	.09	-	-	2	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	GRAND RAPIDS, MICH.--CONTINUED											
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	169	112 454	127	99 523	88.1	10.4	.13	13	3 141	29	9 790
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	20	6 603	12	5 669	94.6	18.2	.23	3	464	5	470
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	15	(D)	13	(D)	85.3	13.3	.31	-	-	2	(O)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(D)	3	(D)	95.3	9.5	.11	-	-	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	41	19 503	28	16 740	94.5	8.5	.15	6	2 219	7	544
5085	INDUSTRIAL SUPPLIES . . . . .	48	35 650	40	33 239	97.2	10.2	.04	1	(D)	7	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	14	(D)	9	(V)	(V)	(V)	(V)	-	(V)	5	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	24	(D)	19	(D)	60.9	7.4	.08	3	(D)	2	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	30	44 758	24	38 306	98.6	7.8	.13	1	(D)	5	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	3 622	2	(D)	(D)	(D)	(D)	4	(V)	2	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	27	(D)	15	(D)	94.9	7.7	.02	8	729	4	446
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	16 922	5	16 693	84.0	4.3	.03	1	(D)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	16	(D)	-	-	-	-	-	14	25 443	2	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	19	22 503	15	21 762	96.1	12.2	.15	-	-	4	741
5097	FURNITURE AND HOME FURNISHINGS . . . . .	22	16 150	18	15 439	82.1	13.3	.36	3	(D)	1	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	63	71 015	52	66 981	98.1	11.5	.11	1	(O)	10	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	58	56 072	39	50 303	85.5	6.3	.09	4	(D)	15	(D)
	GREAT FALLS, MONT.											
50	WHOLESALE TRADE, TOTAL . . . . .	106	144 192	77	62 017	86.4	7.6	.13	11	(O)	18	16 282
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	20	(D)	18	(D)	89.2	9.5	.29	-	-	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(D)	1	(D)	(O)	(O)	(O)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	12	16 133	8	14 198	96.0	2.9	-	3	(D)	1	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	5	69 807	2	(O)	(D)	(D)	(D)	3	(D)	-	-
506	ELECTRICAL GOODS . . . . .	7	(D)	5	993	87.2	19.7	.40	1	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	4	2 827	3	2 592	94.2	20.3	.08	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	19	8 012	16	5 249	91.0	13.9	.25	2	(D)	1	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	35	32 974	22	(V)	(V)	(V)	(V)	2	(O)	11	(V)
	GREEN BAY, WIS.											
50	WHOLESALE TRADE, TOTAL . . . . .	225	243 238	173	226 425	84.4	6.3	.08	19	7 636	33	9 177
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	30	(O)	26	16 227	68.3	7.9	.14	2	(O)	2	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	4	(O)	4	(O)	(O)	(O)	(O)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(D)	-	-	-	-	-	1	(O)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	33	103 884	23	101 718	82.0	2.1	.03	4	(D)	6	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(O)	2	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	16	23 531	14	22 406	98.1	10.8	.10	1	(O)	1	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	16	(O)	12	9 101	85.6	11.9	.08	2	(O)	2	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	52	28 139	41	25 751	93.1	9.9	.21	4	1 219	7	1 169
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	71	51 160	51	45 104	82.3	9.6	.10	5	(D)	15	(O)
	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	712	634 521	534	518 022	86.9	9.9	.16	47	29 945	131	86 554
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	96	69 601	77	(V)	(V)	(V)	(V)	5	(V)	14	(O)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	15	(O)	8	18 344	83.6	15.7	.18	2	(O)	5	914
5013	AUTOMOTIVE EQUIPMENT . . . . .	73	(O)	63	(V)	(V)	(V)	(V)	3	(O)	7	(O)
5014	TIRES AND TUBES . . . . .	8	(O)	6	1 923	84.9	18.1	.36	-	-	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	27	25 401	20	21 988	92.3	10.5	.15	-	-	7	3 413
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	9	13 779	8	(O)	90.3	11.9	.18	-	-	1	(O)
5028	PAINTS AND VARNISHES . . . . .	5	683	3	(D)	(O)	(O)	(O)	-	-	2	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	13	10 939	9	8 358	95.6	7.9	.08	-	-	4	2 581
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	31	45 438	22	36 820	97.9	11.8	.24	4	(O)	5	(O)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	14	(O)	9	22 237	97.0	13.9	.27	2	(O)	3	(O)
5036,7	APPAREL . . . . .	16	16 993	13	14 583	99.3	8.5	.19	2	(O)	1	(O)
5039	FOOTWEAR . . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	75	82 726	56	72 617	69.0	3.2	.06	8	6 533	11	3 576
5041	GROCERIES, GENERAL LINE . . . . .	10	28 004	7	21 901	68.7	2.2	.04	2	(D)	1	(O)
5042	FROZEN FOODS . . . . .	2	(O)	2	(O)	(O)	(O)	(O)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	4	2 905	4	2 905	75.0	3.9	.21	-	-	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	7	(O)	6	(O)	24.1	3.8	.03	-	-	1	(O)
5045	CONFECTIONERY . . . . .	6	4 028	6	(O)	65.0	4.7	-	-	(O)	-	-
5046	FISH AND SEAFOODS . . . . .	2	(O)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	12	(D)	7	7 293	60.0	4.1	.10	1	(D)	4	(O)
5048	FRESH FRUITS AND VEGETABLES . . . . .	14	12 916	10	12 363	80.1	3.7	.01	2	(D)	2	(O)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	18	19 807	13	18 823	76.6	3.0	.07	3	(O)	2	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	5	2 224	1	(D)	(D)	(D)	(D)	1	(O)	3	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(O)	1	(O)	(D)	(D)	(O)	1	(O)	2	(O)
506	ELECTRICAL GOODS . . . . .	51	42 311	38	37 644	92.8	11.3	.17	4	1 718	9	2 949
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	29	27 126	19	23 979	93.4	10.2	.15	1	(U)	9	(O)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	3	(O)	3	(D)	(O)	(D)	(D)	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	19	(D)	16	7 043	86.4	10.7	.40	3	(O)	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. --CONTINUED											
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	48	46 252	40	42 922	94.6	11.3	.20	1	(D)	7	(D)
5072	HARDWARE . . . . .	17	(D)	15	18 619	97.1	9.2	.09	-	-	2	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	21	23 562	16	20 779	95.8	13.4	.31	1	(D)	4	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	10	(D)	9	(D)	74.5	9.4	.11	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	168	118 622	134	102 828	91.8	13.8	.21	5	996	29	14 798
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	33	8 307	26	7 440	81.8	20.4	.31	2	(D)	5	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	13	18 956	9	15 001	93.7	21.6	.41	-	-	4	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	27	24 735	20	21 258	90.1	16.8	.07	1	(D)	6	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	35	(D)	31	27 515	98.7	10.7	.16	-	-	4	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	17	(D)	12	6 564	98.3	11.9	.06	-	-	5	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	39	23 494	33	22 006	93.3	9.2	.27	2	(D)	4	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	12	18 184	10	18 048	94.9	11.3	.08	-	-	2	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	4 138	1	(D)	(D)	(D)	(D)	1	(D)	4	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	12	(D)	9	2 739	76.8	5.2	.07	1	(D)	2	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	9	(D)	9	(D)	62.3	5.4	.01	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	11	21 937	6	12 961	50.0	2.7	-	5	8 976	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	25	31 447	20	30 740	98.0	8.2	.07	-	-	5	707
5097	FURNITURE AND HOME FURNISHINGS . . . . .	33	23 344	23	18 498	75.4	9.1	.38	-	-	10	4 846
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	44	54 119	34	41 338	98.4	10.1	.22	2	(D)	8	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	60	(D)	35	21 744	90.6	9.3	.12	10	2 974	15	(D)
	GREENVILLE, S.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	349	298 967	235	177 440	84.1	9.0	.14	42	72 798	72	48 729
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	53	13 196	34	9 828	75.1	8.6	.27	8	1 677	11	1 691
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	10	(D)	3	2 288	74.7	6.6	.17	4	1 128	3	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	31	(D)	26	6 180	74.0	8.6	.26	3	526	2	(D)
5014	TIRES AND TUBES . . . . .	12	2 596	5	(V)	(V)	(V)	(V)	1	(D)	6	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	20	24 117	10	12 454	86.8	13.5	.20	5	(D)	5	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	9	18 913	3	(D)	(D)	(D)	(D)	4	(D)	2	(D)
5028	PAINTS AND VARNISHES . . . . .	2	(D)	-	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	9	(D)	7	4 923	91.8	16.5	.22	1	(D)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	6	(D)	4	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5036,7	APPAREL . . . . .	4	(D)	3	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	36	51 873	20	22 107	65.3	4.9	.05	10	(D)	6	(D)
5041	GROCERIES, GENERAL LINE . . . . .	7	28 571	4	12 429	78.5	6.5	.08	1	(D)	2	(D)
5042	FROZEN FOODS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	2	(D)	-	-	-	-	-	2	(D)	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5045	CONFECTIONERY . . . . .	5	1 200	4	(D)	29.8	3.2	-	1	(D)	-	-
5046	FISH AND SEAFOODS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	4	5 256	3	(D)	(D)	(D)	(D)	-	-	1	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	9	8 687	4	770	29.6	3.5	.13	4	(D)	1	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	(D)	1	(D)	(D)	(D)	(D)	3	(D)	3	2 269
5052	COTTON . . . . .	4	(D)	-	-	-	-	-	3	(D)	1	(D)
5053	GRAIN . . . . .	3	1 518	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	30	21 526	25	19 263	93.2	9.3	.07	1	(D)	4	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	16	(D)	13	14 601	95.4	10.3	.08	1	(D)	2	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	13	(D)	11	3 569	85.0	8.0	.03	-	-	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	22	19 524	16	16 273	95.1	10.8	.23	1	(D)	5	(D)
5072	HARDWARE . . . . .	7	(D)	6	(D)	93.8	9.6	.14	-	-	1	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	9	6 814	6	4 771	97.7	12.8	.38	1	(D)	2	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	6	(D)	4	(V)	(V)	(V)	(V)	-	(V)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	94	55 179	73	49 997	90.2	10.7	.11	4	979	17	4 203
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	14	2 940	12	2 876	85.2	10.5	.14	-	-	2	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	10	9 179	7	8 698	91.4	18.1	.31	-	-	3	481
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	34	27 196	25	24 209	87.4	7.9	.07	4	979	5	2 008
5085	INDUSTRIAL SUPPLIES . . . . .	16	9 335	13	8 530	97.9	8.7	.06	-	-	3	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	7	(D)	4	2 473	98.7	14.0	.04	-	-	3	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	11	3 422	10	(D)	86.2	13.4	.10	-	-	1	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	-	-	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	6	(D)	6	(D)	98.1	9.4	.05	-	-	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	7	7 468	3	(D)	(D)	(D)	(D)	2	(D)	2	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	12	3 932	10	3 231	80.2	5.4	.03	1	(D)	1	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	7	4 907	2	(D)	(D)	(D)	(D)	4	3 719	1	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	11	(D)	10	(D)	95.4	8.8	.41	-	-	1	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	9	6 875	4	(V)	(V)	(V)	(V)	-	(V)	5	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	15	(D)	10	(V)	(V)	(V)	(V)	1	(D)	4	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	13	3 280	6	(V)	(V)	(V)	(V)	2	(D)	5	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	HAMILTON-MIDDELTOWN, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	117	330 197	76	290 642	96.1	10.9	.23	21	7 608	20	31 947
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	22	4 923	16	4 556	48.5	8.1	.20	1	(D)	5	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	13	8 284	8	7 323	63.9	2.8	.03	3	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	6	(D)	6	(D)	93.3	15.7	.12	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	6	3 316	5	(D)	95.9	10.5	.09	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	25	6 867	18	5 201	88.8	10.6	.12	3	(D)	4	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	44	302 691	22	(D)	(D)	(D)	(D)	14	6 755	8	(D)
	HARRISBURG, PA.											
50	WHOLESALE TRADE, TOTAL . . . . .	402	439 494	286	332 497	91.0	11.7	.17	49	11 474	67	95 523
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	62	(D)	55	26 146	82.7	10.4	.12	1	(D)	6	(D)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	6	(D)	5	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5013	AUTOMOTIVE EQUIPMENT. . . . .	48	(D)	45	17 533	83.8	9.0	.08	-	-	3	(D)
5014	TIRES AND TUBES. . . . .	8	(D)	5	2 170	91.1	21.3	.55	1	(D)	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	17	46 614	14	46 357	96.2	10.1	.08	-	-	3	257
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	4	40 000	4	40 000	96.0	9.9	.08	-	-	-	-
5028	PAINTS AND VARNISHES. . . . .	3	(D)	3	(D)	93.0	6.5	-	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	10	(D)	7	5 815	97.8	11.5	.03	-	-	3	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	(D)	4	(D)	(D)	(D)	(D)	-	-	1	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-
5036,7	APPAREL. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)
5039	FOOTWEAR. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	50	63 399	37	57 372	90.6	5.5	.04	7	2 595	6	3 432
5041	GROCERIES, GENERAL LINE. . . . .	8	28 296	4	25 999	96.2	4.3	.02	3	(D)	1	(D)
5042	FROZEN FOODS. . . . .	5	(D)	4	(D)	84.3	7.2	.08	-	-	1	(D)
5043	DAIRY PRODUCTS. . . . .	4	3 086	4	3 086	65.3	10.1	.06	-	-	-	-
5044	POULTRY AND POULTRY PRODUCTS. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	-	-
5045	CONFECTIONERY. . . . .	7	3 256	5	(V)	(V)	(V)	(V)	1	(D)	1	(D)
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	5	(D)	5	(D)	96.3	3.3	-	-	-	-	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	6	6 925	5	5 982	88.5	4.8	-	-	-	1	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11	4 476	7	3 804	84.6	5.3	.11	2	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5054	LIVESTOCK. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
506	ELECTRICAL GOODS. . . . .	25	49 806	22	49 016	92.7	9.0	.17	-	-	3	790
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	11	18 837	11	18 837	95.5	9.7	.30	-	-	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	5	(D)	5	(D)	92.7	6.6	.07	-	-	-	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	9	(D)	6	2 318	69.1	32.6	.26	-	-	3	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	22	18 405	16	17 086	95.3	15.5	.25	3	811	3	508
5072	HARDWARE. . . . .	5	(D)	4	(D)	(D)	(D)	(D)	1	(D)	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	12	(D)	9	13 615	96.5	16.4	.25	1	(D)	2	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	5	1 818	3	1 163	94.7	9.5	.17	1	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	72	64 965	57	61 814	93.3	19.0	.25	8	2 212	7	939
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	11	2 167	9	(D)	81.9	8.8	.44	2	(D)	-	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	17	(D)	15	35 772	92.3	26.2	.37	1	(D)	1	(D)
5083	FARM MACHINERY AND EQUIPMENT. . . . .	3	3 913	3	3 913	99.2	8.1	-	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	9	7 398	7	(D)	93.8	11.3	.03	-	-	2	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	9	(D)	6	2 029	97.2	6.9	.15	1	(D)	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	13	6 953	9	6 349	97.3	9.2	-	2	(D)	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	9	(D)	7	2 999	89.2	8.2	.27	2	(D)	-	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	8	(D)	6	2 550	98.8	9.0	.16	-	-	2	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	7	(D)	2	(D)	(D)	(D)	(D)	1	(D)	4	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	17	11 841	9	(V)	(V)	(V)	(V)	7	(V)	1	(D)
5094	TOBACCO AND ITS PRODUCTS. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	26	11 022	6	6 384	9.6	.4	-	16	4 257	4	381
5096	PAPER AND ITS PRODUCTS. . . . .	19	11 968	13	(V)	(V)	(V)	(V)	-	(V)	6	(V)
5097	FURNITURE AND HOME FURNISHINGS. . . . .	16	10 139	11	9 610	95.2	12.5	.17	-	-	5	529
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	15	19 070	13	18 911	97.9	20.6	.70	1	(D)	1	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	35	42 232	18	(V)	(V)	(V)	(V)	5	(V)	12	(D)
	HARTFORD, CONN.											
50	WHOLESALE TRADE, TOTAL . . . . .	790	890 906	581	757 384	94.7	10.4	.11	68	50 387	141	83 135
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	93	50 803	61	33 113	79.5	10.7	.14	13	3 954	19	13 736
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	14	(D)	9	(V)	(V)	(V)	(V)	1	(D)	4	(D)
5013	AUTOMOTIVE EQUIPMENT. . . . .	72	22 366	48	14 656	86.3	10.2	.10	10	1 760	14	5 950
5014	TIRES AND TUBES. . . . .	7	(D)	4	5 839	83.4	19.5	.31	2	(D)	1	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	26	30 902	17	28 080	96.8	14.6	.10	1	(D)	8	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	9	(D)	6	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5028	PAINTS AND VARNISHES. . . . .	8	2 938	3	(D)	(D)	(D)	(D)	-	-	5	961
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	9	(D)	8	(D)	96.7	19.8	.15	-	-	1	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	HARTFORD, CONN.--CONTINUED											
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(0)	9	(0)	97.7	13.1	.15	1	(0)	2	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5036,7	APPAREL. . . . .	10	6 378	8	5 106	97.6	13.5	.16	1	(0)	1	(0)
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	98	203 304	73	187 753	94.8	5.0	.06	11	4 906	14	10 645
5041	GROCERIES, GENERAL LINE. . . . .	8	117 814	7	(0)	96.2	4.8	.03	1	(0)	-	-
5042	FROZEN FOODS. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5043	DAIRY PRODUCTS. . . . .	3	194	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
5045	CONFECTIONERY. . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
5046	FISH AND SEAFOODS. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	24	37 916	20	(0)	97.1	5.0	.10	-	-	4	(0)
5048	FRESH FRUITS AND VEGETABLES. . . . .	24	18 134	19	16 200	87.5	4.8	.01	3	(0)	2	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	29	16 621	16	10 229	86.6	6.2	.29	6	2 372	7	4 020
505	FARM PRODUCTS--RAW MATERIALS. . . . .	7	(0)	4	(0)	(0)	(0)	(0)	1	(0)	2	(0)
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	7	(0)	4	(0)	(0)	(0)	(0)	1	(0)	2	(0)
506	ELECTRICAL GOODS. . . . .	51	85 266	39	76 662	93.6	11.7	.21	-	-	12	8 604
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	28	33 979	20	31 293	91.5	17.0	.24	-	-	8	2 686
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	12	47 978	9	(0)	95.2	7.6	.16	-	-	3	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	11	3 309	10	(0)	91.8	13.7	.62	-	-	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	55	37 906	46	34 809	97.2	16.0	.25	4	(0)	5	(0)
5072	HARDWARE. . . . .	16	(0)	13	7 871	97.3	12.7	.19	1	(0)	2	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	26	19 220	22	19 050	96.5	17.5	.33	1	(0)	3	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	13	(0)	11	7 888	98.7	15.5	.11	2	(0)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	176	123 012	142	115 070	95.1	15.1	.10	12	2 063	22	5 879
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	19	5 647	11	3 993	87.2	17.3	-	4	724	4	930
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	13	(0)	13	(0)	90.5	18.7	.08	-	-	-	-
5083	FARM MACHINERY AND EQUIPMENT. . . . .	7	(0)	6	6 090	93.9	34.2	.54	1	(0)	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	52	31 164	39	28 504	99.0	13.5	.04	4	382	9	2 278
5085	INDUSTRIAL SUPPLIES. . . . .	43	31 907	40	(0)	94.8	8.9	.12	-	-	3	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	15	16 339	12	(0)	96.0	16.0	-	-	-	3	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	20	(0)	16	6 257	98.3	19.2	.22	1	(0)	3	322
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	7	(0)	5	2 164	98.3	8.5	.05	2	(0)	-	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	20	42 710	12	21 387	99.7	11.1	.03	5	(0)	3	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	11	11 773	1	(0)	(0)	(0)	(0)	2	(0)	8	(0)
5093	SCRAP AND WASTE MATERIALS. . . . .	14	17 870	10	(0)	(0)	(0)	(0)	2	(0)	2	(0)
5094	TOBACCO AND ITS PRODUCTS. . . . .	11	(0)	10	(0)	78.7	8.1	.05	-	-	1	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	16	(0)	13	57 625	97.7	9.1	.03	2	(0)	1	(0)
5096	PAPER AND ITS PRODUCTS. . . . .	35	30 607	27	29 071	97.4	11.6	.11	2	(0)	6	(0)
5097	FURNITURE AND HOME FURNISHINGS. . . . .	34	24 226	24	20 149	91.9	20.0	.29	6	1 720	4	2 357
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	57	45 680	40	33 985	96.4	12.7	.37	2	(0)	15	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	74	49 334	53	31 233	95.8	17.9	.08	4	(0)	17	(0)
	HONOLULU, HAWAII											
50	WHOLESALE TRADE, TOTAL. . . . .	631	475 060	437	397 448	85.0	13.2	.14	66	27 369	128	50 243
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	50	31 431	30	25 083	46.7	8.6	.10	3	594	17	5 754
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	41	(0)	28	13 592	72.6	11.6	.15	3	594	10	(0)
5014	TIRES AND TUBES. . . . .	8	(0)	1	(0)	(0)	(0)	(0)	-	(V)	7	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	35	15 093	28	14 359	93.1	11.5	.06	5	(0)	2	(0)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	24	12 776	20	12 181	92.7	11.0	.05	3	(0)	1	(0)
5028	PAINTS AND VARNISHES. . . . .	8	(0)	5	(0)	89.5	28.5	.16	2	(0)	1	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	31	24 737	20	17 227	93.2	15.2	.34	4	(0)	7	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	14	(0)	10	15 666	93.8	15.6	.36	1	(0)	3	(0)
5036,7	APPAREL. . . . .	11	(0)	6	(V)	(V)	(V)	(V)	3	(0)	2	(0)
5039	FOOTWEAR. . . . .	6	713	4	(0)	74.1	15.0	.16	-	-	2	(0)
504	GROCERIES AND RELATED PRODUCTS. . . . .	119	123 772	86	112 814	82.0	7.7	.07	14	6 432	19	4 526
5041	GROCERIES, GENERAL LINE. . . . .	15	62 512	14	(0)	81.2	6.4	.10	1	(0)	-	-
5042	FROZEN FOODS. . . . .	9	(0)	3	(0)	(0)	(0)	(0)	2	(0)	4	628
5043	DAIRY PRODUCTS. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5044	POULTRY AND POULTRY PRODUCTS. . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5045	CONFECTIONERY. . . . .	8	(0)	6	1 128	74.5	8.1	-	1	(0)	1	(0)
5046	FISH AND SEAFOODS. . . . .	11	(0)	10	(0)	58.3	10.1	.01	-	-	1	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	16	16 616	9	13 912	93.4	8.3	.01	2	(0)	5	(0)
5048	FRESH FRUITS AND VEGETABLES. . . . .	28	13 238	22	12 425	86.6	10.4	.06	3	(0)	3	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	27	10 596	18	6 832	65.1	10.8	.12	5	2 400	4	1 364
505	FARM PRODUCTS--RAW MATERIALS. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(0)	-	-
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5054	LIVESTOCK. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	1	(0)	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	42	51 877	32	49 655	87.9	19.0	.12	3	(0)	7	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	16	36 139	12	35 485	87.9	21.0	.10	3	(0)	1	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	15	(0)	14	(0)	89.5	13.8	.17	-	-	1	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	11	(0)	6	(V)	(V)	(V)	(V)	-	(V)	5	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit Sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	HONOLULU, HAWAII--CONTINUED											
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	25	(D)	19	8 202	93.2	16.5	.23	3	(D)	3	(D)
5072	HARDWARE . . . . .	13	(D)	10	3 266	94.2	15.2	.18	1	(D)	2	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	6	2 410	4	2 159	85.9	18.9	.14	1	(D)	1	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	6	3 021	5	(D)	97.7	16.2	.36	1	(D)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	111	(D)	80	34 468	90.3	18.2	.19	10	(D)	21	7 324
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	18	(D)	10	(V)	(V)	(V)	(V)	2	(D)	6	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	10	(D)	6	(D)	83.5	24.9	.31	-	-	4	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	17	(D)	11	5 367	95.0	14.3	.11	2	(D)	4	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	18	(D)	14	5 590	92.0	13.0	.04	2	(D)	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	23	(D)	20	4 170	91.7	14.6	.02	1	(D)	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	22	(D)	18	4 232	94.4	13.4	.12	2	(D)	2	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	7	8 898	5	7 107	88.3	9.9	.18	1	(D)	1	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5093	SCRAP AND WASTE MATERIALS . . . . .	14	(D)	7	(V)	(V)	(V)	(V)	4	(D)	3	(D)
5094	TBACCO AND ITS PRODUCTS . . . . .	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	9	(D)	9	(D)	88.9	12.3	.12	-	-	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	24	14 676	11	11 686	94.2	12.3	.04	2	(D)	11	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	26	12 765	17	10 615	89.9	12.6	.29	4	977	5	1 173
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	21	(D)	13	31 355	92.0	25.8	.38	1	(D)	7	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	109	41 061	76	25 997	90.2	15.1	.18	9	1 582	24	13 482
	HOUSTON, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	2 477	3 266 498	1 595	2 306 142	86.7	9.4	.28	298	175 224	584	785 132
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	277	171 442	177	116 653	71.7	8.8	.22	21	4 691	79	50 098
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	31	49 545	13	33 714	48.2	3.5	.10	3	(D)	15	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	221	108 594	153	77 343	81.8	11.3	.26	16	4 150	52	27 101
5014	TIRES AND TUBES . . . . .	25	13 303	11	(V)	(V)	(V)	(V)	2	(D)	12	(V)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	34	(D)	25	40 655	85.1	12.1	.16	4	(D)	5	(D)
5028	PAINTS AND VARNISHES . . . . .	12	(D)	9	1 960	94.2	8.6	.20	-	-	3	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	52	36 193	34	28 328	96.1	11.7	.07	8	1 065	10	6 800
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	29	(D)	21	16 234	94.3	12.1	.21	-	-	8	(D)
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	9	(D)	6	4 839	94.8	11.4	.31	-	-	3	(D)
5034	NOTIONS AND OTHER DRY GOODS . . . . .	7	4 967	5	(D)	86.7	12.9	.05	-	-	2	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	6	4 212	5	(D)	97.2	14.6	.12	-	-	1	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	6	(D)	4	(D)	(D)	(D)	(D)	-	-	2	(D)
5039	FOOTWEAR . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	245	459 558	146	405 056	79.2	6.0	.74	40	15 726	59	38 776
5041	GROCERIES, GENERAL LINE . . . . .	18	(D)	13	(D)	(D)	(D)	(D)	4	2 865	1	(D)
5042	FROZEN FOODS . . . . .	9	10 834	7	8 428	70.1	6.3	.13	1	(D)	1	(D)
5043	DAIRY PRODUCTS . . . . .	25	9 424	7	4 611	40.3	2.0	.02	12	4 331	6	482
5044	POULTRY AND POULTRY PRODUCTS . . . . .	19	14 370	15	8 813	67.4	4.1	.06	1	(D)	3	(D)
5045	CONFECTIONERY . . . . .	13	(D)	7	5 093	78.7	6.3	.04	1	(D)	5	(D)
5046	FISH AND SEAFOODS . . . . .	10	(D)	6	10 997	85.5	3.1	.20	1	(D)	3	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	49	42 140	28	(V)	(V)	(V)	(V)	5	(V)	16	(V)
5048	FRESH FRUITS AND VEGETABLES . . . . .	47	37 637	28	29 394	83.9	4.9	.22	7	1 411	12	6 832
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	55	65 870	35	58 389	90.4	5.8	.06	8	1 093	12	6 388
505	FARM PRODUCTS--RAW MATERIALS . . . . .	22	191 753	8	(V)	(V)	(V)	(V)	6	(V)	8	(D)
5052	COTTON . . . . .	6	(D)	2	(D)	(D)	(D)	(D)	3	(D)	1	(D)
5053	GRAIN . . . . .	8	(D)	3	(D)	(D)	(D)	(D)	2	(D)	3	(D)
5054	LIVESTOCK . . . . .	3	2 591	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	5	38 177	2	(D)	(D)	(D)	(D)	-	(V)	3	(D)
506	ELECTRICAL GOODS . . . . .	143	210 162	102	189 624	94.4	12.3	.20	9	5 660	32	14 878
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	64	101 217	45	92 353	95.7	12.4	.23	2	(D)	17	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	29	79 189	23	75 704	93.2	12.7	.12	1	(D)	5	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	50	29 756	34	21 567	93.3	10.4	.32	6	1 475	10	6 714
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	144	124 888	105	(V)	(V)	(V)	(V)	7	(V)	32	(V)
5072	HARDWARE . . . . .	41	59 681	31	(V)	(V)	(V)	(V)	-	(V)	10	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	62	44 169	43	37 384	94.3	13.0	.42	5	(D)	14	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	41	21 038	31	18 315	92.7	14.9	.52	2	(D)	8	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	649	677 198	460	433 859	92.1	11.8	.22	64	36 469	125	206 870
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	70	23 253	49	16 974	87.4	12.8	.25	6	978	15	5 301
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	41	68 173	26	54 327	82.8	16.5	.52	4	(D)	11	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	14	(D)	10	5 595	94.9	8.7	.55	2	(D)	2	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	218	376 468	148	(V)	(V)	(V)	(V)	30	(V)	40	(V)
5085	INDUSTRIAL SUPPLIES . . . . .	151	116 322	117	106 613	96.8	10.1	.17	7	1 687	27	8 022
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	57	41 026	45	37 744	98.8	15.3	.06	5	(D)	7	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	74	(D)	46	14 793	76.0	15.3	.26	8	822	20	2 849
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	24	(D)	19	25 680	64.7	10.4	.15	2	(D)	3	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	155	509 973	113	448 223	95.3	8.4	.10	13	23 855	29	37 895
	CDAL . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
	METAL SERVICE CENTERS . . . . .	79	(D)	69	353 779	94.5	9.3	.10	9	(D)	1	(D)
	METAL SALES OFFICES . . . . .	75	(D)	44	94 444	98.2	5.2	.07	4	428	27	26 739
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	59	227 799	10	(V)	(V)	(V)	(V)	17	(V)	32	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS	59	227 799	10	(V)	(V)	(V)	(V)	17	(V)	32	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit Sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as per- cent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	HOUSTON, TEX.--CONTINUEO											
5093	SCRAP AND WASTE MATERIALS. . . . .	71	72 036	37	60 331	88.9	14.1	.05	21	3 215	13	8 490
	IRON AND STEEL SCRAP. . . . .	42	48 920	22	45 180	95.5	18.1	.04	13	1 708	7	2 032
	WASTE AND SECONDARY MATERIALS. . . . .	29	23 116	15	15 151	69.3	2.3	.07	8	1 507	6	6 458
5094	TOBACCO AND ITS PRODUCTS. . . . .	8	38 237	6	(0)	66.3	3.7	.02	-	-	2	(0)
5095	BEER, WINE, AND OISTILLEO ALCOHOLIC BEVERAGES.	60	(0)	24	115 738	75.9	7.2	.08	31	25 369	5	(0)
	BEER AND ALE. . . . .	52	(0)	16	44 594	47.3	2.7	.09	31	25 369	5	(0)
	WINE AND OISTILLEO SPIRITS. . . . .	8	(0)	8	(0)	93.8	10.1	.08	-	-	-	-
5096	PAPER AND ITS PRODUCTS. . . . .	71	46 619	48	40 002	94.3	10.2	.21	2	(0)	21	(0)
	PRINTING AND WRITING (FINE) PAPER. . . . .	10	18 555	9	(0)	98.3	10.6	.22	-	-	1	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . .	17	15 745	15	15 575	89.7	10.0	.21	1	(0)	1	(0)
	STATIONERY, OFFICE SUPPLIES, GREETING CAROS.	44	12 319	24	(0)	95.3	9.6	.18	1	(0)	19	3 898
5097	FURNITURE AND HOME FURNISHINGS. . . . .	77	53 654	50	46 497	82.0	12.5	.43	7	1 881	20	5 276
	FURNITURE (HOUSEHOLO, OFFICE). . . . .	33	24 340	22	19 471	88.3	12.6	.22	4	1 717	7	3 152
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	44	29 314	28	27 026	77.5	12.5	.59	3	(0)	13	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	150	116 668	96	80 744	95.2	12.0	.29	15	2 445	39	33 479
	LUMBER AND MILLWORK. . . . .	65	78 974	42	(V)	(V)	(V)	(V)	5	(V)	18	(V)
	CONSTRUCTION MATERIALS. . . . .	85	37 694	54	29 971	95.2	10.8	.29	10	1 895	21	5 828
5099	AMUSEMENT AND SPORTING GOOOS. . . . .	48	24 034	28	17 620	82.8	15.9	.58	8	2 393	12	4 021
	BOOKS, PERIOICALS, AND NEWSPAPERS. . . . .	27	9 613	12	5 892	97.3	5.9	.17	4	730	11	2 991
	FARM SUPPLIES. . . . .	19	19 774	13	15 530	97.2	6.7	.07	1	(0)	5	(0)
	JEWELRY, DIAMONOS, AND PRECIOUS STONES. . . .	20	(0)	12	6 003	82.5	27.3	.83	-	(0)	8	(0)
	ART GOOOS AND AOVERTISING SPECIALTIES. . . . .	25	(0)	10	(V)	(V)	(V)	(V)	8	(V)	7	(0)
	OTHER PRODUCTS. . . . .	80	53 861	49	39 013	92.9	11.0	.26	12	6 902	19	7 946
	HUNTINGTON-ASHLANO, W. VA.-KY.-OHIO											
50	WHOLESALE TRAEO, TOTAL. . . . .	265	209 268	176	168 005	76.6	8.7	.13	39	28 703	50	12 560
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	35	13 358	23	10 700	69.0	10.4	.10	3	(0)	9	(0)
502	DRUGS, CHEMICALS, AND ALLIEO PRODUCTS. . . . .	13	(0)	9	8 701	88.0	10.0	.02	-	-	4	(0)
503	PIEOE GOOOS, NOTIONS, AND APPAREL. . . . .	4	925	3	(0)	85.6	9.0	.68	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	62	69 667	36	44 774	61.9	3.9	.05	15	(0)	11	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(V)	1	(0)
506	ELECTRICAL GOOOS. . . . .	18	27 253	14	24 932	77.2	12.8	.16	1	(0)	3	(0)
507	HAROWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	18	17 828	15	16 629	89.0	9.0	.26	1	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	44	25 455	36	24 004	92.6	13.0	.27	4	(0)	4	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	69	45 426	39	37 099	77.3	7.8	.09	14	5 226	16	3 101
	HUNTSVILLE, ALA.											
50	WHOLESALE TRAEO, TOTAL. . . . .	168	86 973	111	71 992	83.1	7.3	.23	18	5 378	39	9 603
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	24	(0)	17	4 505	70.4	6.9	.71	4	1 136	3	(0)
502	DRUGS, CHEMICALS, AND ALLIEO PRODUCTS. . . . .	5	(0)	3	(0)	(0)	(0)	(0)	-	-	2	(0)
503	PIEOE GOOOS, NOTIONS, AND APPAREL. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	19	34 795	12	33 649	84.3	4.1	.04	2	(0)	5	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOOOS. . . . .	32	12 987	19	10 670	90.0	11.5	.36	6	1 327	7	990
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	12	5 023	9	(V)	(V)	(V)	(V)	1	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	30	8 548	21	6 663	87.3	12.1	.38	-	(0)	9	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	44	16 344	28	10 980	74.4	7.1	.30	5	(0)	11	(0)
	INOIANAPOLIS, INO.											
50	WHOLESALE TRAEO, TOTAL. . . . .	1 122	1 367 116	775	1 057 477	89.2	8.8	.12	145	74 204	202	235 435
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	165	196 807	123	(V)	(V)	(V)	(V)	16	(V)	26	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	24	124 645	16	(V)	(V)	(V)	(V)	3	(V)	5	(0)
5013	AUTOMOTIVE EQUIPMENT. . . . .	131	67 003	100	59 417	86.0	8.5	.10	13	2 590	18	4 996
5014	TIRES AND TUBES. . . . .	10	5 159	7	(V)	(V)	(V)	(V)	-	(V)	3	(0)
502	DRUGS, CHEMICALS, AND ALLIEO PRODUCTS. . . . .	47	55 854	34	50 294	97.2	12.4	.22	6	687	7	4 873
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	19	(0)	12	(0)	(0)	(0)	(0)	5	492	2	(0)
5028	PAINTS AND VARNISHES. . . . .	9	(0)	6	(V)	(V)	(V)	(V)	-	(V)	3	(V)
5029	CHEMICALS AND ALLIEO PRODUCTS, N.E.C.. . . . .	19	19 372	16	17 735	95.3	10.2	.16	1	(0)	2	(0)
503	PIEOE GOOOS, NOTIONS, AND APPAREL. . . . .	14	29 661	5	(V)	(V)	(V)	(V)	1	(0)	8	(V)
5033	PIEOE GOOOS (WOVEN FABRICS). . . . .	2	(0)	-	(V)	(V)	(V)	(V)	-	(V)	2	(0)
5034	NOTIONS AND OTHER ORY GOOOS. . . . .	-	(0)	-	(0)	(0)	(0)	(0)	-	-	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . .	7	(0)	3	(0)	(0)	(0)	(0)	1	(0)	3	(0)
5037	WOMEN'S, CHILOREN'S, AND INFANTS' CLOTHING. . .	4	(0)	1	(0)	(0)	(0)	(0)	-	(V)	3	(0)
5039	FOOTWEAR. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	122	154 169	71	101 285	72.4	4.5	.14	22	19 933	29	32 951
5041	GROCERIES, GENERAL LINE. . . . .	10	56 931	7	41 656	54.9	4.0	.05	2	(0)	1	(0)
5042	FROZEN FOOS. . . . .	12	(0)	8	(V)	(V)	(V)	(V)	-	(V)	4	(V)
5043	DAIRY PRODUCTS. . . . .	14	(0)	8	(V)	(V)	(V)	(V)	1	(0)	5	(0)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	8	(0)	3	(0)	(0)	(0)	(0)	1	(0)	4	317
5045	CONFECTIONERY. . . . .	6	4 228	4	(0)	(0)	(0)	(0)	2	(0)	-	-
5046	FISH AND SEAFOOOS. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	15	13 928	8	9 371	79.0	5.1	.11	2	(0)	5	(0)
5048	FRESH FRUITS AND VEGETABLES. . . . .	28	26 432	14	18 978	91.9	3.2	.04	10	(0)	4	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	28	25 431	18	(V)	(V)	(V)	(V)	4	(V)	6	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	INOIANAPDLIS, IND.--CONTINUEO											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	8	(D)	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	6	(D)	3	(D)	(D)	(D)	(D)	1	(O)	2	(O)
5054	LIVESTOCK . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(O)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	58	125 672	45	121 458	94.1	11.7	.14	5	1 411	8	2 803
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	23	35 800	21	(D)	93.0	10.0	.06	2	(D)	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	12	(D)	9	73 824	95.4	12.8	.19	1	(D)	2	(O)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	23	(D)	15	12 887	89.1	9.8	.10	2	(O)	6	2 173
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	66	68 244	56	61 986	94.3	13.1	.28	3	(O)	7	(O)
5072	HARDWARE . . . . .	12	21 445	11	(D)	98.5	17.3	.30	1	(O)	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	43	38 871	34	32 639	93.5	10.9	.29	2	(D)	7	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	11	7 928	11	(D)	86.1	10.7	.19	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	248	216 428	196	192 736	90.7	10.4	.13	21	6 957	31	16 735
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	24	12 623	16	8 383	82.1	14.2	.25	5	(O)	3	(O)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	23	(O)	18	36 736	84.0	9.4	.25	-	-	5	(O)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	9	4 638	8	(O)	96.6	12.0	.22	-	-	1	(O)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	55	52 319	44	42 637	90.5	8.6	.11	4	(D)	7	(O)
5085	INDUSTRIAL SUPPLIES . . . . .	56	57 224	48	54 498	96.8	9.5	.06	5	(D)	3	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	31	23 065	22	19 738	96.9	16.3	.05	4	(O)	5	(O)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	44	(D)	35	19 974	81.5	10.4	.13	3	(D)	6	1 557
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	6	(D)	5	(O)	95.5	12.6	.15	-	-	1	(O)
5091	METALS AND MINERALS, N.E.C. . . . .	37	86 976	24	66 794	98.7	8.1	.04	6	14 052	7	6 130
	CDAL . . . . .	2	(D)	-	(V)	(V)	(V)	(V)	1	(D)	1	(O)
	METAL SERVICE CENTERS . . . . .	23	76 803	18	62 448	98.7	8.4	.04	4	(D)	1	(D)
	METAL SALES OFFICES . . . . .	12	9 951	6	(O)	(D)	(D)	(D)	1	(D)	5	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	16	16 888	3	(D)	(D)	(D)	(D)	2	(D)	11	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	16	16 888	3	(D)	(O)	(D)	(O)	2	(O)	11	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	37	(O)	17	15 729	88.4	7.5	.01	15	3 491	5	(D)
	IRON AND STEEL SCRAP . . . . .	26	13 295	9	7 449	80.9	7.3	-	13	(O)	4	(O)
	WASTE AND SECONDARY MATERIALS . . . . .	11	9 348	8	8 280	95.1	7.7	.01	2	(D)	1	(O)
5094	TOBACCO AND ITS PRODUCTS . . . . .	12	(D)	9	22 146	68.2	4.4	.08	-	-	3	(O)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	26	(D)	9	56 391	79.3	4.5	.03	16	(D)	1	(O)
	BEER AND ALE . . . . .	20	(D)	4	(O)	19.2	.2	.01	15	16 484	1	(O)
	WINE AND DISTILLED SPIRITS . . . . .	6	45 189	5	(O)	94.3	5.6	.04	1	(O)	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	43	35 936	31	32 341	95.5	10.2	.15	5	564	7	3 031
	PRINTING AND WRITING (FINE) PAPER . . . . .	12	20 464	12	20 464	99.3	10.6	.11	-	-	-	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	13	9 352	5	6 500	89.1	7.2	.34	4	(O)	4	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	18	6 120	14	5 377	88.5	12.5	.09	1	(D)	3	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	38	26 766	28	25 376	91.6	10.2	.13	5	887	5	503
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	16	7 720	12	7 109	85.9	9.8	.03	3	(D)	1	(D)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	22	19 046	16	18 267	93.9	10.4	.18	2	(O)	4	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	67	46 185	47	35 069	97.2	10.8	.12	1	(O)	19	(O)
	LUMBER AND MILLWORK . . . . .	34	28 121	27	22 502	98.0	10.9	.08	-	-	7	5 619
	CONSTRUCTION MATERIALS . . . . .	33	18 064	20	12 567	95.6	10.7	.18	1	(O)	12	(O)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	37	23 072	27	20 406	79.9	10.7	.20	4	(O)	6	(O)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	6	(O)	2	(O)	(O)	(O)	(O)	2	(O)	2	(O)
	FARM SUPPLIES . . . . .	21	28 414	11	23 666	96.6	8.9	.02	1	(O)	9	(O)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	5	(O)	3	(O)	(O)	(O)	(O)	1	(O)	1	(O)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	12	1 683	9	1 514	93.2	13.0	.33	2	(O)	1	(O)
	OTHER PRODUCTS . . . . .	37	30 338	21	25 494	93.5	9.2	.09	10	2 471	6	2 373
	JACKSON, MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	126	95 544	80	52 333	86.0	7.7	.08	17	13 184	29	30 027
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	17	(O)	13	6 368	72.2	6.4	.14	-	-	4	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	5	1 972	4	(V)	(V)	(V)	(V)	-	(V)	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	18	5 084	7	3 569	50.6	3.6	.03	4	528	7	987
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	5	5 769	5	5 769	94.7	9.2	-	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	6	(O)	6	(O)	86.2	9.6	.15	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	35	15 786	23	(V)	(V)	(V)	(V)	2	(O)	10	(V)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	40	57 461	22	(V)	(V)	(V)	(V)	11	(V)	7	(V)
	JACKSON, MISS.											
50	WHOLESALE TRADE, TOTAL . . . . .	358	363 583	260	288 057	87.6	9.6	.18	26	10 370	72	65 156
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	50	28 235	37	25 595	79.1	8.7	.29	5	1 453	8	1 187
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	13	13 884	10	13 756	95.8	13.1	.17	1	(O)	2	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	13	(O)	9	8 321	44.3	6.9	.10	-	-	4	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	29	50 812	20	48 043	83.9	2.7	.02	4	1 362	5	1 407
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	(O)	2	(D)	(O)	(O)	(O)	-	-	5	4 254
506	ELECTRICAL GOODS . . . . .	28	(O)	21	33 608	93.4	8.6	.10	1	(O)	6	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	20	22 256	19	(D)	96.4	11.1	.51	-	-	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	89	61 459	65	55 859	94.5	16.2	.38	8	2 960	16	2 640
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	109	129 489	77	(V)	(V)	(V)	(V)	7	(V)	25	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	JACKSONVILLE, FLA.											
50	WHOLESALE TRADE, TOTAL . . . . .	677	756 474	465	623 509	77.8	9.4	.19	58	14 373	154	118 592
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	127	159 129	91	126 764	39.7	3.9	.04	5	246	31	32 119
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	21	101 696	14	94 973	23.3	2.4	.01	1	(D)	6	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	96	52 184	74	(V)	(V)	(V)	(V)	4	(V)	18	(V)
5014	TIRES AND TUBES. . . . .	10	5 249	3	(V)	(V)	(V)	(V)	-	(V)	7	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	36	72 223	24	48 670	80.5	19.8	.19	1	(O)	11	(O)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	17	65 819	9	(V)	(V)	(V)	(V)	1	(D)	7	(D)
5028	PAINTS AND VARNISHES . . . . .	8	1 435	7	(D)	87.0	5.7	.22	-	-	1	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	11	4 969	8	4 386	93.5	13.1	.46	-	-	3	583
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	7	(O)	6	(D)	70.8	14.5	.48	-	-	1	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	3	1 062	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5036,7	APPAREL. . . . .	4	(D)	4	(D)	67.7	14.9	.46	-	-	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	77	100 367	44	74 893	90.4	5.1	.20	12	3 999	21	21 475
5041	GROCERIES, GENERAL LINE. . . . .	8	34 560	4	23 770	89.8	4.3	.29	1	(D)	1	(D)
5042	FROZEN FOODS . . . . .	8	(O)	2	(D)	(D)	(D)	(D)	-	(V)	6	(V)
5043	DAIRY PRODUCTS . . . . .	4	397	3	297	65.0	1.3	-	-	-	1	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(D)	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5045	CONFECTIONERY. . . . .	5	2 372	2	(O)	(D)	(D)	(D)	2	(D)	1	(D)
5046	FISH AND SEAFOODS. . . . .	7	(D)	3	(O)	(D)	(D)	(D)	4	1 111	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	8	8 499	6	7 695	91.8	4.9	.18	1	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	18	(O)	13	14 500	86.8	6.7	.28	2	(D)	3	118
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	13	14 362	6	(V)	(V)	(V)	(V)	1	(D)	6	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5054	LIVESTOCK. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	45	77 894	34	68 291	92.1	13.7	.31	-	-	11	9 603
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	19	26 597	15	25 170	93.8	14.3	.20	-	-	4	1 427
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	14	(O)	10	38 900	91.8	13.8	.37	-	-	4	(O)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	12	(O)	9	4 221	85.1	9.4	.33	-	-	3	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	56	44 713	40	41 659	95.6	12.1	.49	8	1 373	8	1 681
5072	HARDWARE . . . . .	18	11 037	13	10 015	94.9	14.3	.39	4	(O)	1	(O)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	23	22 525	18	21 899	95.9	11.5	.32	2	(D)	3	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	15	11 151	9	9 745	95.8	11.4	.99	2	(O)	4	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	150	86 137	104	75 599	90.9	11.8	.22	8	1 789	38	8 749
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	26	9 503	19	7 790	90.0	14.0	.51	2	(O)	5	(O)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	15	25 446	11	(O)	93.6	9.6	.18	-	-	4	(O)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	5	9 114	5	9 114	92.1	13.0	.10	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	28	10 774	17	9 225	86.7	8.7	.15	2	(O)	9	(O)
5085	INDUSTRIAL SUPPLIES. . . . .	28	12 631	18	10 743	96.4	11.0	.27	1	(O)	9	(O)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	13	8 276	11	6 195	88.3	14.8	.18	-	-	2	(O)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	29	8 890	18	6 607	81.2	18.1	.23	3	(O)	8	(O)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	6	1 503	5	(O)	86.0	15.0	.47	-	-	1	(O)
5091	METALS AND MINERALS, N.E.C. . . . .	14	(O)	12	14 383	95.0	12.0	.39	-	-	2	(O)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	11	10 737	5	(V)	(V)	(V)	(V)	2	(O)	4	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	12	9 149	9	8 931	56.4	10.8	.07	3	218	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	11 632	3	10 928	67.7	4.5	.04	-	-	1	(O)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	15	(O)	10	74 745	78.8	4.4	.01	3	(O)	2	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	25	21 781	21	20 921	93.7	12.6	.15	3	(O)	1	(O)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	20	(O)	12	9 646	83.5	20.9	.55	3	(O)	5	1 085
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	33	28 887	24	20 924	97.2	13.0	.33	2	(O)	7	(O)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	42	17 125	25	12 790	91.9	10.1	.44	8	1 433	9	2 902
	JERSEY CITY, N.J.											
50	WHOLESALE TRADE, TOTAL . . . . .	864	1 047 912	609	802 315	92.3	11.3	.16	80	42 017	175	203 580
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	70	(O)	43	43 819	86.6	7.6	.24	10	(O)	17	13 830
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	19	(O)	8	(O)	88.7	4.4	.28	5	2 084	6	(O)
5013	AUTOMOTIVE EQUIPMENT . . . . .	41	(D)	27	9 431	81.1	13.6	.16	3	(O)	11	(O)
5014	TIRES AND TUBES. . . . .	10	4 562	8	(O)	83.9	16.4	.16	2	(O)	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	59	34 500	42	19 564	89.8	13.4	.09	5	(O)	12	(O)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	24	19 999	20	9 993	82.2	13.0	.09	3	(O)	1	(D)
5028	PAINTS AND VARNISHES . . . . .	9	(O)	7	2 406	92.9	12.1	.12	-	-	2	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	26	(O)	15	7 165	99.4	14.3	.07	2	(O)	9	3 243
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	53	(D)	23	(V)	(V)	(V)	(V)	2	(D)	28	(V)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	28	(O)	10	(V)	(V)	(V)	(V)	-	(V)	18	(V)
5036,7	APPAREL. . . . .	24	(D)	12	(V)	(V)	(V)	(V)	2	(O)	10	(V)
5039	FOOTWEAR . . . . .	1	(O)	1	(O)	(O)	(O)	(O)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	146	263 871	120	189 186	91.6	7.0	.12	10	14 617	16	60 068
5041	GROCERIES, GENERAL LINE. . . . .	9	31 420	7	17 232	96.1	7.7	.05	1	(O)	1	(O)
5042	FROZEN FOODS . . . . .	4	13 744	4	13 744	94.2	11.6	.52	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	12	(D)	10	(V)	(V)	(V)	(V)	2	(O)	-	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	4	(O)	2	(O)	(O)	(O)	(D)	1	(O)	1	(O)
5045	CONFECTIONERY. . . . .	7	(O)	5	(V)	(V)	(V)	(V)	-	(V)	2	(O)
5046	FISH AND SEAFOODS. . . . .	7	(O)	6	3 591	62.4	10.4	.19	-	-	1	(O)
5047	MEATS AND MEAT PRODUCTS. . . . .	45	(O)	40	(V)	(V)	(V)	(V)	1	(O)	4	(O)
5048	FRESH FRUITS AND VEGETABLES. . . . .	18	9 001	12	8 004	86.0	9.6	.29	2	(O)	4	490
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	40	78 051	34	77 043	94.7	6.6	.07	3	271	3	737

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	JERSEY CITY, N.J.--CONTINUEO											
SDS	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
SDS2	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
SDS3	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
SDS4	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
SDS9	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	1	(O)	(O)	(O)	(O)	-	-	-	-
SD6	ELECTRICAL GOODS . . . . .	39	72 124	26	60 D99	98.1	18.6	.15	1	(D)	12	(D)
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	20	25 472	12	16 864	96.6	21.2	.23	1	(D)	7	(D)
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	9	(D)	8	(O)	100.0	17.8	.13	-	-	1	(D)
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	1D	(D)	6	(V)	(V)	(V)	(V)	-	(V)	4	(D)
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	54	37 S62	43	35 S36	85.3	12.6	.35	2	(D)	9	(D)
SD72	HARDWARE . . . . .	22	(D)	18	11 4D8	96.6	12.4	.25	-	-	4	1 D21
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	24	(D)	2D	13 889	89.8	11.9	.48	1	(D)	3	(D)
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	8	(O)	5	(D)	(D)	(D)	(D)	1	(D)	2	(D)
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	1D8	6D 42S	87	49 D99	92.3	1S.7	.27	6	1 D64	1S	1D 262
SD81	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	1S	8 D10	1D	7 294	88.7	18.7	.4D	2	(D)	3	(D)
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	5	(D)	4	(D)	(D)	(D)	(D)	-	-	1	(D)
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	-	(D)	-	(V)	(V)	(V)	(V)	-	(V)	-	(D)
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	19	6 599	14	S 763	97.2	21.0	.45	-	-	S	836
SD85	INDUSTRIAL SUPPLIES . . . . .	34	21 947	29	21 D73	97.3	9.7	.16	2	(D)	3	(D)
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	12	5 968	1D	3 S04	55.1	34.6	.D3	-	(D)	2	(D)
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	18	6 674	1S	6 39D	95.3	19.4	.11	2	(O)	1	(D)
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	S	2 D46	S	2 046	84.0	7.3	.24	-	-	-	-
SD91	METALS AND MINERALS, N.E.C.. . . . .	40	(O)	28	87 289	98.8	12.7	.11	4	(D)	8	2D 936
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	11	8 D16	3	(V)	(V)	(V)	(V)	1	(D)	7	(V)
SD93	SCRAP AND WASTE MATERIALS . . . . .	73	(O)	44	61 06D	92.7	6.6	.D5	23	3 1D3	6	(D)
SD94	TOBACCO AND ITS PRODUCTS . . . . .	19	38 694	14	31 536	79.2	4.5	.27	-	-	5	7 158
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	13	(D)	1D	(D)	(D)	(D)	(D)	1	(D)	2	(D)
SD96	PAPER AND ITS PRODUCTS . . . . .	47	(D)	33	21 276	95.1	9.4	.26	S	(D)	9	S 619
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	18	(D)	11	(D)	98.8	18.9	.32	1	(D)	6	3 249
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	38	30 229	32	27 687	89.7	1S.6	.27	-	-	6	2 S42
SD99	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	7S	108 817	49	7S 374	87.7	16.3	.16	9	1 09D	17	32 3S3
	JOHNSTOWN, PA.											
SD	WHOLESALE TRADE, TOTAL . . . . .	207	1D0 333	129	7S 93S	84.3	10.5	.15	41	11 863	37	12 S3S
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	42	(D)	32	1D 8D0	73.3	8.5	.23	3	(D)	7	1 177
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	S	(D)	4	(O)	(D)	(D)	(D)	-	-	1	(D)
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	2	(D)	2	(D)	(D)	(O)	(O)	-	-	-	-
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	28	(D)	2D	1D 131	77.5	6.4	.12	3	(D)	5	2 399
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(D)	(O)	(D)	(D)	-	-	-	-
SD6	ELECTRICAL GOODS . . . . .	12	(D)	1D	12 626	96.1	14.0	.D3	-	-	2	(D)
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1D	5 292	8	4 751	9D.2	18.0	.19	-	-	2	(D)
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	26	1D 786	24	1D 30S	89.9	14.1	.25	1	(D)	1	(O)
SD9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	81	39 495	28	22 2D3	81.3	8.0	.D9	34	10 11S	19	7 177
	KALAMAZOO, MICH.											
SD	WHOLESALE TRADE, TOTAL . . . . .	20S	14D 433	149	98 583	8S.2	8.7	.12	26	15 355	3D	26 495
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	21	(D)	15	6 554	72.5	7.8	.17	2	(D)	4	1 91D
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	8	(O)	5	(D)	96.2	8.2	-	-	-	3	33S
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	24	3D 031	15	(V)	(V)	(V)	(V)	2	(D)	7	(D)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
SD6	ELECTRICAL GOODS . . . . .	12	(D)	1D	9 119	92.5	11.1	.D9	1	(D)	1	(D)
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	13	4 724	11	4 677	86.7	12.5	.17	1	(D)	1	(D)
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	57	25 772	49	23 333	9D.3	9.7	.15	3	(D)	5	(O)
SD9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	69	53 965	44	37 399	89.7	9.4	.13	17	11 498	8	S D68
	KANSAS CITY, MO.-KANS.											
SD	WHOLESALE TRADE, TOTAL . . . . .	1 657	2 7D5 698	1 179	1 871 292	74.3	7.4	.D9	149	314 8D0	329	519 6D6
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	211	121 330	16D	99 0D5	82.5	9.1	.14	13	1 087	38	21 238
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	22	(O)	15	24 361	68.9	4.4	.18	1	(O)	6	(D)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	170	74 D12	133	68 289	86.9	1D.3	.12	1D	783	27	4 94D
SD14	TIRES AND TUBES . . . . .	19	(D)	12	(V)	(V)	(V)	(V)	2	(D)	5	(V)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	71	82 512	46	(V)	(V)	(V)	(V)	6	(V)	19	(V)
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	33	68 789	22	(V)	(V)	(V)	(V)	4	(V)	7	(D)
SD28	PAINTS AND VARNISHES . . . . .	11	1 721	6	(V)	(V)	(V)	(V)	1	(D)	4	(V)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	27	12 DD2	18	8 461	9S.6	9.D	.D6	1	(D)	8	(D)
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	48	51 544	38	43 863	98.2	10.3	.1D	2	(D)	8	(D)
SD33	PIECE GOODS (WOVEN FABRICS) . . . . .	1D	(D)	7	(V)	(V)	(V)	(V)	1	(D)	2	(D)
SD34	NOTIONS AND OTHER DRY GOODS . . . . .	6	(D)	6	(D)	96.9	6.2	.D5	-	-	-	-
SD36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	11	(D)	1D	(O)	97.3	1D.0	.D7	1	(D)	-	-
SD37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	18	(D)	14	13 D3D	98.9	11.5	.D9	-	(D)	4	(D)
SD39	FOOTWEAR . . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	-	2	(D)

Standard Notes: - Represents zero, D Withheld to avoid disclosure, V Insufficient analysis to show separately, Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
			(\$1,000)							(\$1,000)		(\$1,000)
	KANSAS CITY, MO.--KANS.--CONTINUED											
504	GROCERIES AND RELATED PRODUCTS . . . . .	154	328 354	103	242 720	87.7	2.5	.06	14	5 691	37	79 943
5041	GROCERIES, GENERAL LINE. . . . .	10	(D)	7	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5042	FROZEN FOODS . . . . .	7	(D)	4	10 634	73.9	4.7	.08	-	-	3	(D)
5043	DAIRY PRODUCTS . . . . .	12	4 264	10	(D)	82.9	3.3	-	-	-	2	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	14	(D)	7	6 018	82.5	6.8	.10	2	(D)	5	2 946
5045	CONFECTIONERY. . . . .	7	2 338	3	(D)	(D)	(D)	(D)	2	(D)	2	(D)
5046	FISH AND SEAFOODS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	35	25 155	24	21 404	77.5	5.3	.16	3	351	8	3 400
5048	FRESH FRUITS AND VEGETABLES. . . . .	37	40 862	25	34 D35	90.8	5.4	.05	2	(D)	10	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	31	22 976	22	15 780	90.4	7.1	.32	3	1 134	6	6 D62
505	FARM PRODUCTS--RAW MATERIALS . . . . .	45	747 939	26	476 794	33.8	1.1	(Z)	12	(D)	7	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	32	(D)	23	456 682	32.3	1.1	(Z)	5	(D)	4	(D)
5054	LIVESTOCK. . . . .	8	13 575	2	(D)	(D)	(D)	(D)	5	3 759	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	5	(D)	1	(D)	(D)	(D)	(D)	2	(D)	2	(D)
506	ELECTRICAL GOODS . . . . .	96	134 742	77	128 696	92.3	11.2	.19	7	3 316	12	2 730
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	40	50 133	34	46 183	95.7	12.9	.08	2	(D)	4	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	25	62 286	21	61 365	93.3	9.5	.15	1	(D)	3	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	31	22 323	22	21 148	81.7	12.3	.53	4	637	5	538
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	105	99 455	84	88 965	95.9	13.2	.17	6	1 438	15	9 D52
5072	HARDWARE . . . . .	33	48 747	26	43 279	97.3	13.4	.10	1	(D)	6	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	53	40 603	41	37 D17	95.0	13.5	.27	4	424	8	3 162
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	19	10 105	17	8 669	93.2	10.4	.09	1	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	338	278 545	263	236 756	81.8	12.9	.12	18	5 417	57	36 372
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	46	20 995	32	14 314	83.0	13.6	.15	4	(D)	10	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	25	49 220	17	47 881	71.9	19.5	.14	-	-	8	1 339
5083	FARM MACHINERY AND EQUIPMENT . . . . .	17	(D)	14	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	65	62 640	47	42 361	90.7	8.7	.14	5	1 965	13	18 314
5085	INDUSTRIAL SUPPLIES. . . . .	78	53 910	63	50 688	94.8	9.8	.07	4	(D)	11	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	47	38 969	39	36 655	96.8	15.2	.05	5	2 177	3	137
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	44	(D)	40	27 631	53.9	12.2	.24	-	-	4	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	16	(D)	11	8 188	61.6	5.6	.10	-	-	5	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	41	80 792	35	72 815	98.5	11.4	.08	2	(D)	4	(D)
	COAL . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
	METAL SERVICE CENTERS. . . . .	24	(D)	23	(D)	98.6	11.2	.09	1	(D)	-	-
	METAL SALES OFFICES. . . . .	16	7 178	11	6 284	99.5	14.3	.02	1	(D)	4	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	24	(D)	3	(D)	(D)	(D)	(D)	6	(V)	15	(D)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	24	(D)	3	(D)	(D)	(D)	(D)	6	(V)	15	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	55	(D)	30	28 919	91.4	7.4	.06	16	2 D22	9	(D)
	IRON AND STEEL SCRAP . . . . .	27	19 640	15	18 816	91.9	8.5	.09	7	588	5	236
	WASTE AND SECONDARY MATERIALS. . . . .	28	(D)	15	10 103	90.6	5.3	.01	9	1 434	4	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	12	44 D78	10	39 834	78.9	5.1	.06	1	(D)	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	36	(D)	30	57 D88	80.6	6.1	.06	5	(D)	1	(D)
	BEER AND ALE . . . . .	22	(D)	18	22 156	66.4	4.7	.03	3	(D)	1	(D)
	WINE AND DISTILLED SPIRITS . . . . .	14	(D)	12	34 932	89.6	7.0	.08	2	(D)	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	60	59 581	44	54 359	95.4	9.3	.17	4	1 D31	12	4 191
	PRINTING AND WRITING (FINE) PAPER. . . . .	10	31 935	9	(D)	99.4	12.2	.24	-	-	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	19	15 660	14	(D)	91.4	5.2	.08	1	(D)	4	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	31	11 986	21	10 173	89.8	6.7	.10	3	781	7	1 D32
5097	FURNITURE AND HOME FURNISHINGS . . . . .	60	58 644	40	51 701	94.0	14.4	.24	6	1 326	14	5 617
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	17	9 257	13	8 356	86.0	11.9	.26	2	(D)	2	(D)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	43	49 387	27	43 345	95.5	14.9	.24	4	(D)	12	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	101	91 477	60	(V)	(V)	(V)	(V)	5	(V)	36	(V)
	LUMBER AND MILLWORK. . . . .	46	64 778	30	43 642	96.9	11.3	.27	2	(D)	14	(D)
	CONSTRUCTION MATERIALS . . . . .	55	26 699	30	(V)	(V)	(V)	(V)	3	(V)	22	(V)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	52	26 229	35	20 525	90.4	10.8	.15	8	1 164	9	4 540
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	14	8 248	6	(D)	(D)	(D)	(D)	5	(D)	3	(D)
	FARM SUPPLIES. . . . .	20	59 032	13	52 603	64.8	10.4	.04	2	(D)	5	(D)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	20	(D)	12	12 242	99.8	19.5	.21	2	(D)	6	1 254
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	25	6 175	16	4 308	80.9	10.0	.26	5	1 357	4	510
	OTHER PRODUCTS . . . . .	69	52 140	48	46 797	94.9	9.0	.06	4	388	17	4 955
	KENDSHA, WIS.											
50	WHOLESALE TRADE, TOTAL . . . . .	69	32 D42	47	19 865	79.4	8.6	.15	11	2 878	11	9 299
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	8	3 355	5	(D)	67.9	9.3	.12	-	-	3	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	17	8 556	14	(D)	77.7	4.7	.14	3	(D)	-	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	4	1 542	4	1 542	96.7	17.3	.13	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	8	(D)	3	(V)	(V)	(V)	(V)	3	(V)	2	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	28	16 749	17	(V)	(V)	(V)	(V)	5	(V)	6	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	KNOXVILLE, TENN.											
50	WHOLESALE TRADE, TOTAL . . . . .	470	395 819	348	334 149	85.8	8.8	.14	39	18 052	83	43 618
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	68	(D)	50	(V)	(V)	(V)	(V)	4	(V)	14	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	7	(O)	3	(O)	(O)	(O)	(O)	1	(O)	3	(O)
5013	AUTOMOTIVE EQUIPMENT . . . . .	51	(D)	41	14 210	80.5	11.3	.13	3	(D)	7	2 794
5014	TIRES AND TUBES. . . . .	10	(D)	6	(V)	(V)	(V)	(V)	-	(V)	4	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	19	18 903	17	(D)	93.1	12.4	.21	-	-	2	(D)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	11	16 370	11	16 370	94.0	12.1	.21	-	-	-	-
5028	PAINTS AND VARNISHES . . . . .	4	(D)	2	(O)	(O)	(D)	(D)	-	(V)	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	4	(O)	4	(O)	(O)	(O)	(O)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	6	(O)	5	(D)	98.3	14.7	.64	-	(O)	1	(D)
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(O)	1	(O)
5036+7	APPAREL. . . . .	4	4 617	4	4 617	98.3	14.4	.65	-	-	-	-
5039	FOOTWEAR . . . . .	1	(D)	1	(O)	(D)	(D)	(O)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	58	78 251	41	74 334	83.9	5.5	.06	6	1 350	11	2 567
5041	GROCERIES, GENERAL LINE. . . . .	5	(D)	5	(D)	94.0	6.1	.03	-	-	-	-
5042	FROZEN FOODS . . . . .	5	(D)	3	5 188	94.7	6.9	.02	-	-	2	(D)
5043	DAIRY PRODUCTS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(O)
5045	CONFECTIONERY. . . . .	7	(D)	4	2 122	27.5	3.0	.09	1	(O)	2	(D)
5046	FISH AND SEAFOODS. . . . .	1	(O)	1	(D)	(D)	(O)	(O)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	6	3 665	6	3 665	87.4	4.6	.22	-	-	-	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	16	8 563	12	7 672	63.7	5.3	.30	1	(D)	3	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	22 302	8	21 198	79.6	5.5	.01	3	(D)	1	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	2 762	4	(D)	(D)	(D)	(O)	-	-	2	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5054	LIVESTOCK. . . . .	3	(D)	2	(D)	(D)	(O)	(O)	-	(V)	1	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
506	ELECTRICAL GOODS . . . . .	34	40 492	31	38 121	80.2	10.1	.13	1	(O)	2	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	18	18 026	15	15 655	86.6	11.6	.15	1	(O)	2	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	10	(D)	10	(D)	75.3	8.8	.11	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	6	(O)	6	(O)	84.3	15.7	.36	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	20	(D)	16	31 741	86.8	13.2	.27	1	(O)	3	(D)
5072	HARDWARE . . . . .	4	(D)	3	(D)	(O)	(D)	(O)	1	(D)	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	9	11 079	7	9 978	73.2	11.8	.40	-	-	2	(O)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	7	(D)	6	(D)	79.9	13.1	.31	-	-	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	112	68 033	88	61 211	85.3	10.3	.22	7	638	17	6 184
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	21	4 164	15	3 574	90.8	20.3	.22	2	(O)	4	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	20	(D)	15	20 685	91.3	11.4	.43	1	(D)	4	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1	(D)	1	(D)	(O)	(D)	(D)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	14	(D)	10	12 646	59.8	7.1	.02	-	-	4	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	18	12 309	15	11 797	94.3	8.8	.14	2	(O)	1	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	18	(O)	15	7 769	97.9	10.2	.09	1	(O)	2	(O)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	17	4 385	15	4 060	82.3	11.2	.25	-	-	2	(O)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	3	(O)	2	(O)	(O)	(O)	(O)	1	(O)	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	12	17 073	10	16 485	95.5	6.6	.12	-	-	2	(O)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	12	4 256	3	(V)	(V)	(V)	(V)	4	(V)	5	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	10	3 763	5	3 097	85.0	5.9	-	2	(O)	3	(O)
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	14 375	4	(O)	70.4	4.0	.01	-	-	1	(O)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	11	20 494	6	12 265	86.0	1.7	-	4	(O)	1	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	17	9 585	14	9 174	97.2	9.3	.16	-	-	3	411
5097	FURNITURE AND HOME FURNISHINGS . . . . .	11	(O)	8	5 238	88.2	10.6	.08	2	(O)	1	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	27	16 006	22	15 105	96.7	9.1	.08	-	-	5	901
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	42	14 837	24	10 319	91.9	12.1	.08	8	(O)	10	(O)
	LAFAYETTE, LA.											
50	WHOLESALE TRADE, TOTAL . . . . .	191	151 073	128	103 488	83.8	8.0	.13	28	23 800	35	23 785
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	15	(O)	12	5 235	68.2	9.3	.36	-	-	3	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	(O)	13	(O)	93.3	9.1	.13	1	(O)	2	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(O)	1	(D)	(O)	(O)	(D)	1	(O)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	23	41 238	14	28 133	75.9	3.6	.03	5	(D)	4	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(O)	-	(V)	(V)	(V)	(V)	-	(V)	2	(O)
506	ELECTRICAL GOODS . . . . .	13	7 938	11	7 766	91.3	11.9	.08	-	-	2	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	12	5 798	10	5 450	90.9	10.7	.73	1	(O)	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	61	36 237	37	16 713	87.3	12.2	.13	11	11 363	13	8 161
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	47	38 740	30	30 154	85.6	7.7	.10	9	6 245	8	2 341
	LAFAYETTE--WEST LAFAYETTE, IND.											
50	WHOLESALE TRADE, TOTAL . . . . .	74	44 782	50	32 398	81.1	8.5	.11	7	4 200	17	8 184
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	15	4 983	11	3 569	62.4	5.0	.11	-	-	4	1 414
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	11	9 708	7	(V)	(V)	(V)	(V)	-	(O)	4	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	6	5 374	4	(O)	90.9	10.2	.20	-	-	2	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	3	4 547	3	4 547	91.7	12.6	.31	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	15	(O)	13	2 728	84.4	9.5	.11	2	(O)	-	-
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	23	16 644	12	10 939	77.7	8.7	.03	5	3 639	6	2 066

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales  (\$1,000)	Number	Sales  (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales  (\$1,000)	Number	Sales  (\$1,000)
50	LAKE CHARLES, LA. WHOLESALE TRADE, TOTAL . . . . .	137	105 560	98	70 497	82.3	10.2	.14	20	8 651	19	26 412
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	18	(0)	15	4 428	70.8	11.4	.25	2	(0)	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	9	(0)	4	(0)	(0)	(0)	(0)	2	(0)	3	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	14	22 505	8	(V)	(V)	(V)	(V)	2	(0)	4	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	7	4 597	7	(0)	90.5	11.9	.08	-	-	-	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	9	2 608	7	2 320	83.2	10.9	.56	1	(0)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	37	(0)	30	22 779	95.6	14.8	.21	3	1 195	4	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	41	33 466	26	22 666	71.7	7.7	.07	9	5 818	6	4 982
50	LANCASTER, PA. WHOLESALE TRADE, TOTAL . . . . .	295	205 624	202	167 931	87.1	7.4	.11	52	14 598	41	23 095
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	48	(0)	40	16 321	81.5	8.0	.17	5	1 430	3	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	(0)	5	(0)	95.1	8.4	.07	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	(0)	3	1 781	94.2	11.8	.06	1	(0)	1	(0)
504	GROCERIES AND RELATED PRODUCTS. . . . .	52	47 701	30	36 907	87.0	5.4	.05	11	1 811	11	8 983
505	FARM PRODUCTS--RAW MATERIALS. . . . .	11	32 384	6	28 529	87.4	2.9	.05	3	(0)	2	(0)
506	ELECTRICAL GOODS. . . . .	9	10 122	7	8 330	94.2	10.2	.11	-	-	2	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	11	(0)	11	(0)	95.6	10.5	.16	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	41	19 417	34	17 914	86.8	10.9	.07	4	611	3	892
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	112	61 414	66	44 458	85.1	8.8	.17	28	7 730	18	9 226
50	LANSING, MICH. WHOLESALE TRADE, TOTAL . . . . .	278	251 542	192	186 830	85.7	10.0	.13	36	19 844	50	44 868
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	35	(0)	26	15 654	79.3	5.6	.11	4	(0)	5	2 288
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7	(0)	5	(0)	(0)	(0)	(0)	-	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
504	GROCERIES AND RELATED PRODUCTS. . . . .	34	32 066	17	22 599	62.7	5.0	.02	7	1 963	10	7 504
505	FARM PRODUCTS--RAW MATERIALS. . . . .	6	(0)	5	(V)	(V)	(V)	(V)	-	(V)	1	(0)
506	ELECTRICAL GOODS. . . . .	18	17 306	16	16 609	91.0	10.8	.04	1	(0)	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	18	15 693	14	13 629	88.2	13.6	.18	2	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	62	41 397	44	38 495	89.4	14.1	.13	6	989	12	1 913
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	97	90 276	65	65 048	93.1	9.7	.18	16	14 917	16	10 311
50	LAREDO, TEX. WHOLESALE TRADE, TOTAL . . . . .	85	53 402	45	37 954	66.0	6.9	.18	14	3 916	26	11 532
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	11	3 394	7	2 298	69.2	13.8	.42	-	-	4	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	3	311	2	(0)	(0)	(0)	(0)	-	(V)	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(0)	1	(0)
504	GROCERIES AND RELATED PRODUCTS. . . . .	27	(0)	12	23 588	70.3	5.8	.10	7	(0)	8	3 775
505	FARM PRODUCTS--RAW MATERIALS. . . . .	2	(0)	-	(V)	(V)	(V)	(V)	-	(V)	2	(0)
506	ELECTRICAL GOODS. . . . .	4	3 859	3	(0)	38.2	10.7	.45	1	(0)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	5	1 043	5	1 043	87.9	13.9	.10	-	-	-	-
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	29	13 995	13	(V)	(V)	(V)	(V)	6	(V)	10	(V)
50	LAS VEGAS, NEV. WHOLESALE TRADE, TOTAL . . . . .	202	170 129	136	143 147	87.3	9.7	.32	18	7 765	48	19 217
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	18	(0)	16	10 160	68.0	9.6	.28	1	(0)	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	38	(0)	27	46 556	92.6	8.1	.46	4	3 207	7	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	16	(0)	11	8 877	92.5	15.5	.07	1	(0)	4	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	18	(0)	12	8 604	90.1	14.0	.51	2	(0)	4	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	43	12 158	24	8 817	94.4	10.9	.40	5	378	14	2 963
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	63	68 012	42	56 061	83.3	9.3	.23	4	(0)	17	(0)
50	LAWRENCE-HAVERHILL, MASS.-N.H. WHOLESALE TRADE, TOTAL . . . . .	223	187 937	148	125 123	92.8	11.7	.17	24	30 255	51	32 559
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	29	10 336	22	7 713	72.1	10.1	.19	2	(0)	5	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	(0)	12	13 450	96.9	10.3	.08	1	(0)	3	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	15	(0)	8	(V)	(V)	(V)	(V)	2	(0)	5	(V)
504	GROCERIES AND RELATED PRODUCTS. . . . .	48	61 652	33	29 304	89.5	5.8	.09	7	(0)	8	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
506	ELECTRICAL GOODS. . . . .	8	(0)	5	4 226	96.5	15.0	.09	-	-	3	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	6	4 262	6	4 262	96.1	14.1	.26	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	23	7 635	17	5 457	95.6	14.1	.20	-	-	6	2 178
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	76	55 192	44	41 743	93.2	14.6	.15	12	1 930	20	11 519

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than .001 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	LAWTON, OKLA.											
50	WHOLESALE TRADE, TOTAL . . . . .	76	35 975	47	(V)	(V)	(V)	(V)	8	(V)	21	(V)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	13	2 365	9	2 029	74.4	10.0	.20	1	(O)	3	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(O)	1	(O)	(O)	(O)	(O)	-	(V)	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	11	(O)	4	(V)	(V)	(V)	(V)	2	(O)	5	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	4	(D)	4	(O)	91.3	7.8	.11	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	3	(D)	3	(O)	35.5	15.3	.35	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	15	(O)	10	1 365	87.7	11.5	.29	3	280	2	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	28	23 001	16	(V)	(V)	(V)	(V)	2	(O)	10	(V)
	LEWISTON-AUBURN, MAINE											
50	WHOLESALE TRADE, TOTAL . . . . .	112	70 958	76	47 612	78.5	9.0	.09	9	2 839	27	20 507
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	11	4 318	6	(V)	(V)	(V)	(V)	2	(D)	3	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	12 155	2	(D)	(D)	(D)	(O)	-	(V)	2	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	(D)	5	(O)	98.3	20.3	.20	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	16	14 416	12	11 964	59.8	2.0	.03	1	(O)	3	(O)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	5	3 958	3	(V)	(V)	(V)	(V)	-	(V)	2	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	6	(D)	5	(D)	89.6	11.9	.14	-	-	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	20	5 858	15	4 224	91.2	21.8	.07	-	-	5	1 634
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	45	22 758	28	17 840	81.3	8.7	.06	6	(O)	11	(O)
	LEXINGTON, KY.											
50	WHOLESALE TRADE, TOTAL . . . . .	202	205 273	150	172 754	67.4	6.8	.11	19	5 928	33	26 591
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	26	(O)	19	9 485	85.7	16.3	.18	5	1 020	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	10	(D)	7	7 510	97.1	10.3	.04	1	(O)	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
504	GROCERIES AND RELATED PRODUCTS. . . . .	16	36 803	12	35 643	45.5	3.0	.03	2	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	6	38 079	2	(D)	(D)	(D)	(D)	1	(D)	3	(D)
506	ELECTRICAL GOODS. . . . .	15	15 078	12	12 892	93.7	13.6	.08	1	(O)	2	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	7	13 643	6	(V)	(V)	(V)	(V)	-	(V)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	53	21 828	42	18 845	89.3	11.2	.19	5	512	6	2 471
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	68	57 540	50	48 609	71.3	6.3	.15	4	(D)	14	7 438
	LIMA, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	194	193 465	132	163 389	87.9	4.8	.04	26	12 836	36	17 240
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	31	(O)	24	8 607	71.3	6.3	.10	1	(O)	6	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7	(D)	6	(D)	97.2	6.6	.07	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(O)	-	-	-	-	-	1	(D)	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	23	95 264	16	93 046	88.6	3.0	.02	4	1 164	3	1 054
505	FARM PRODUCTS--RAW MATERIALS. . . . .	17	20 915	12	11 844	68.9	3.0	.02	1	(D)	4	(D)
506	ELECTRICAL GOODS. . . . .	7	(O)	6	5 835	91.9	13.2	.12	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	13	(D)	12	(O)	95.4	10.5	.14	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	36	12 170	28	10 143	91.6	9.4	.02	3	480	5	1 547
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	59	35 444	28	22 892	94.1	7.0	.09	16	6 550	15	6 002
	LINCOLN, NEBR.											
50	WHOLESALE TRADE, TOTAL . . . . .	177	236 141	125	201 689	61.6	6.8	.07	16	12 688	36	21 764
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	23	(D)	18	10 088	64.8	7.2	.11	2	(D)	3	831
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
504	GROCERIES AND RELATED PRODUCTS. . . . .	18	54 352	13	53 062	40.4	2.2	.03	3	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	11	61 966	5	(D)	(D)	(D)	(D)	3	(D)	3	835
506	ELECTRICAL GOODS. . . . .	11	(D)	9	7 516	91.5	13.9	.09	-	-	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	11	11 204	11	11 204	96.7	12.6	.19	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	34	40 595	25	27 596	91.2	10.9	.20	1	(D)	8	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	62	40 550	40	34 411	80.1	7.7	.06	7	1 978	15	4 161
	LITTLE ROCK-NORTH LITTLE ROCK, ARK.											
50	WHOLESALE TRADE, TOTAL . . . . .	448	457 332	325	385 040	87.0	9.6	.13	45	34 613	78	37 679
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	74	(D)	56	30 057	84.7	8.9	.14	8	4 110	10	(D)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	11	(O)	5	2 590	77.6	6.6	.31	3	3 267	3	(D)
5013	AUTOMOTIVE EQUIPMENT. . . . .	55	(D)	46	(D)	86.7	9.2	.11	5	843	4	(D)
5014	TIRES AND TUBES. . . . .	8	1 711	5	(D)	(D)	(D)	(O)	-	-	3	485
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	23 731	13	23 087	95.4	10.9	.03	-	-	3	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	7	(D)	6	(D)	95.0	10.1	.01	-	-	1	(D)
5028	PAINTS AND VARNISHES. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	8	(D)	7	(D)	99.0	17.3	.16	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
5036,7	APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5039	FOOTWEAR. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	LITTLE ROCK-NORTH LITTLE ROCK, ARK. --CONTINUED											
504	GROCERIES AND RELATED PRODUCTS . . . . .	59	71 362	38	56 389	89.5	4.7	.03	8	1 842	13	13 131
5041	GROCERIES, GENERAL LINE . . . . .	8	30 449	7	(D)	94.9	5.4	.03	-	-	1	(D)
5042	FROZEN FOODS . . . . .	2	(O)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5043	DAIRY PRODUCTS . . . . .	4	(O)	1	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	7	(D)	5	3 024	81.4	6.4	.10	-	-	2	(O)
5045	CONFECTIONERY . . . . .	3	803	3	803	40.7	4.1	-	-	-	-	-
5046	FISH AND SEAFOODS . . . . .	1	(D)	1	(D)	(O)	(O)	(O)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	11	(O)	8	9 826	88.3	3.7	-	-	(D)	3	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	16	(D)	9	8 880	78.9	4.1	.06	4	830	3	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	7	4 053	3	2 726	92.1	2.2	.04	2	(O)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5052	COTTON . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(O)	1	(D)	(O)	(O)	(O)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	33	51 168	30	50 869	95.7	12.5	.13	1	(O)	2	(O)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	17	(D)	16	(O)	95.1	9.8	.07	1	(D)	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	9	25 972	7	(D)	97.1	14.8	.16	-	-	2	(O)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	7	(D)	7	(D)	85.6	12.7	.42	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	23	23 426	22	(D)	89.0	13.4	.22	1	(D)	-	-
5072	HARDWARE . . . . .	5	(D)	5	(D)	(D)	(D)	(O)	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	10	(O)	9	(D)	96.5	14.1	.33	1	(D)	-	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	8	(D)	8	(D)	68.1	17.4	.27	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	93	62 760	72	59 666	88.5	13.4	.20	7	1 465	14	1 629
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	14	4 676	9	3 539	80.5	15.0	.17	3	(D)	2	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	13	(D)	11	21 891	83.7	12.8	.11	1	(O)	1	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	2 193	3	(O)	96.0	21.2	.32	-	-	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	(D)	11	(D)	86.2	12.1	.14	-	-	1	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	13	(O)	12	(O)	97.2	11.4	.21	-	-	1	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	13	(D)	9	7 289	98.6	15.3	.07	2	(O)	2	(O)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	19	6 106	15	4 836	91.5	17.5	.25	1	(D)	3	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	5	1 432	2	(D)	(D)	(O)	(O)	-	-	3	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	11	(D)	9	15 342	93.2	12.0	.18	-	-	2	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	9	2 811	2	(D)	(D)	(D)	(D)	2	(D)	5	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	10	11 482	4	(D)	(D)	(D)	(D)	3	(D)	3	951
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	11 292	6	(D)	32.3	2.9	.01	-	-	1	(O)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	11	40 062	5	17 737	46.9	.7	-	6	(O)	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	12	(D)	11	(D)	96.6	9.8	.21	-	-	1	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	12	(D)	7	5 601	94.0	14.4	.30	-	-	5	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	36	29 406	26	24 533	92.5	10.0	.12	2	(D)	8	(O)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	37	49 882	21	40 879	93.7	9.5	.16	6	2 117	10	6 886
	LORAIN-ELYRIA, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	132	55 173	87	39 498	71.0	7.5	.12	16	7 434	29	8 241
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	28	(O)	23	8 503	43.0	4.9	.42	2	(D)	3	777
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	2	(D)	1	(O)	(D)	(O)	(O)	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	19	(O)	12	3 562	69.0	4.4	.17	-	(O)	7	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(O)	-	-	-	-	-	1	(O)	-	-
506	ELECTRICAL GOODS . . . . .	5	3 278	5	3 278	89.0	11.4	.09	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	8	(O)	7	(O)	95.5	22.1	.22	-	-	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	25	10 949	14	(V)	(V)	(V)	(V)	5	(V)	6	(V)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	43	21 484	25	14 668	68.3	3.6	.07	8	3 969	10	2 847
	LOS ANGELES-LONG BEACH, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	9 322	10 044 998	6 548	7 945 231	89.7	10.9	.36	887	518 818	1 887	1 580 949
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	1 111	955 201	778	753 011	65.1	9.4	.19	89	37 099	244	165 091
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	160	451 482	92	358 695	42.1	7.3	.09	17	28 706	51	64 081
5013	AUTOMOTIVE EQUIPMENT . . . . .	815	424 102	603	346 283	86.9	11.4	.26	64	7 525	148	70 294
5014	TIRES AND TUBES . . . . .	136	79 617	83	(V)	(V)	(V)	(V)	8	(V)	45	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	392	424 050	297	304 207	91.6	10.6	.19	18	(O)	77	(O)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	179	273 472	136	175 111	89.0	9.4	.15	13	(O)	30	(O)
5028	PAINTS AND VARNISHES . . . . .	55	23 921	51	22 309	90.5	12.6	.30	-	(O)	4	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	158	126 657	110	106 787	96.1	12.2	.22	5	611	43	19 259
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	522	420 086	360	314 298	96.1	14.1	.22	55	33 771	107	72 017
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	157	150 334	113	92 561	94.5	13.6	.22	24	23 860	20	33 913
5034	NOTIONS AND OTHER DRY GOODS . . . . .	49	23 744	34	17 721	97.9	12.9	.16	5	281	10	5 742
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	88	72 785	67	65 847	94.2	15.8	.19	7	2 518	14	4 420
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	194	144 680	121	111 425	97.4	11.5	.18	17	6 535	56	26 720
5039	FOOTWEAR . . . . .	34	28 543	25	26 744	99.5	23.4	.48	2	(O)	7	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	LOS ANGELES-LONG BEACH, CALIF.--CONTINUED											
504	GROCERIES AND RELATED PRODUCTS . . . . .	931	1 782 835	671	1 504 901	94.2	5.3	.39	100	158 307	160	119 627
5041	GROCERIES, GENERAL LINE . . . . .	58	551 184	44	(0)	97.6	2.8	.31	14	(0)	-	-
5042	FROZEN FOODS . . . . .	41	63 249	29	59 566	92.4	7.5	.20	1	(0)	11	(0)
5043	DAIRY PRODUCTS . . . . .	44	77 338	28	70 113	95.8	6.7	.07	7	1 077	9	6 148
5044	POULTRY AND POULTRY PRODUCTS . . . . .	35	108 296	27	99 690	96.5	5.9	.10	1	(0)	7	(0)
5045	CONFECTIONERY . . . . .	43	(0)	27	20 408	91.5	6.9	.16	7	(0)	9	10 214
5046	FISH AND SEAFOODS . . . . .	40	(0)	26	(0)	84.9	9.3	.15	4	356	10	6 105
5047	MEATS AND MEAT PRODUCTS . . . . .	266	520 539	195	447 008	94.0	5.5	.14	26	30 180	45	43 351
5048	FRESH FRUITS AND VEGETABLES . . . . .	213	221 542	173	197 565	91.6	6.1	.17	20	12 730	20	11 247
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	191	173 800	122	140 182	88.0	8.4	.14	20	3 068	49	30 550
505	FARM PRODUCTS--RAW MATERIALS . . . . .	37	66 120	21	(V)	(V)	(V)	(V)	2	(0)	14	(V)
5052	COTTON . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5053	GRAIN . . . . .	9	(0)	5	(V)	(V)	(V)	(V)	-	(V)	4	(V)
5054	LIVESTOCK . . . . .	8	5 054	3	(0)	(0)	(0)	(0)	-	(V)	5	(V)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	17	20 558	11	14 042	98.1	7.7	.04	2	(0)	4	(0)
506	ELECTRICAL GOODS . . . . .	620	857 044	442	710 600	93.3	13.1	.30	38	18 538	140	127 906
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	217	260 728	162	227 223	95.7	13.0	.45	7	1 590	48	31 915
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	150	382 774	95	312 287	92.9	13.9	.23	9	2 959	46	67 528
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	253	213 542	185	171 090	90.7	11.7	.22	22	13 989	46	28 463
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	468	375 766	380	339 099	91.1	13.0	.32	25	4 377	63	32 290
5072	HARDWARE . . . . .	221	181 480	177	162 264	89.3	12.8	.32	12	1 343	32	17 873
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	172	151 726	140	137 120	94.4	12.5	.34	10	(0)	22	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	75	42 560	63	39 715	87.3	15.2	.28	3	(0)	9	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	1 937	1 287 758	1 487	1 025 854	92.3	13.5	.41	147	43 269	303	218 635
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	260	103 028	181	(V)	(V)	(V)	(V)	23	(V)	56	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	62	94 246	36	61 495	95.3	15.7	.41	3	1 467	23	31 284
5083	FARM MACHINERY AND EQUIPMENT . . . . .	40	35 185	35	(V)	(V)	(V)	(V)	1	(0)	4	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	436	317 606	316	262 251	91.8	13.1	.21	51	24 146	69	31 209
5085	INDUSTRIAL SUPPLIES . . . . .	367	271 852	303	237 438	95.3	10.4	.16	16	4 056	48	30 358
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	213	123 109	164	112 159	95.9	16.7	.18	13	2 769	36	8 181
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	285	139 518	227	125 520	90.5	14.0	.52	21	3 056	37	10 942
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	274	203 214	225	141 894	88.1	11.8	.28	19	2 704	30	58 616
5091	METALS AND MINERALS, N.E.C. . . . .	298	852 243	226	615 443	96.0	10.8	.17	31	93 723	41	143 077
	COAL . . . . .	3	(0)	-	(V)	(V)	(V)	(V)	-	(V)	3	(0)
	METAL SERVICE CENTERS . . . . .	160	(0)	136	471 134	95.8	11.0	.21	19	80 351	5	(0)
	METAL SALES OFFICES . . . . .	135	247 902	90	(V)	(V)	(V)	(V)	12	(V)	33	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	87	175 805	32	(V)	(V)	(V)	(V)	17	(V)	38	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	87	175 805	32	(V)	(V)	(V)	(V)	17	(V)	38	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	293	(0)	133	148 081	83.9	6.8	.09	105	21 109	55	(0)
	IRON AND STEEL SCRAP . . . . .	138	(0)	55	60 189	77.4	6.9	.10	61	7 646	22	(0)
	WASTE AND SECONDARY MATERIALS . . . . .	155	125 110	78	87 892	88.3	6.6	.09	44	13 463	33	23 755
5094	TOBACCO AND ITS PRODUCTS . . . . .	64	(0)	61	218 806	78.0	6.1	.04	2	(0)	1	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	129	533 361	107	479 021	88.2	11.1	.15	4	(0)	18	(0)
	BEER AND ALE . . . . .	77	161 783	65	141 984	71.2	5.7	.15	1	(0)	11	(0)
	WINE AND DISTILLED SPIRITS . . . . .	52	371 578	42	337 037	95.4	13.4	.15	3	(0)	7	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	350	345 326	242	313 345	95.7	11.4	.18	19	4 481	89	27 500
	PRINTING AND WRITING (FINE) PAPER . . . . .	33	(0)	24	140 959	96.5	11.2	.13	1	(0)	8	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	126	121 488	100	109 423	96.8	10.1	.18	5	1 719	21	10 346
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	191	(0)	118	62 963	91.9	14.2	.28	13	2 736	60	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	401	294 913	252	215 306	92.8	14.3	.32	36	14 898	113	64 709
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	178	101 244	116	67 825	92.0	12.2	.19	15	7 066	47	26 353
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	223	193 669	136	147 481	93.2	15.3	.38	21	7 832	66	38 356
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	403	374 150	267	287 653	91.2	12.5	.34	27	5 726	109	80 771
	LUMBER AND MILLWORK . . . . .	207	255 500	147	201 335	92.5	11.2	.30	14	4 130	45	50 035
	CONSTRUCTION MATERIALS . . . . .	196	118 650	120	86 318	88.0	15.3	.42	12	1 596	64	30 736
5099	AMUSEMENT AND SPORTING GOODS . . . . .	319	238 388	194	197 529	94.7	17.4	.27	28	6 417	97	34 442
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	121	71 202	47	44 099	95.6	23.3	.29	45	10 933	29	16 170
	FARM SUPPLIES . . . . .	42	39 010	31	31 657	94.7	18.2	.23	2	(0)	9	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	167	86 433	114	68 417	92.6	23.7	.28	23	7 988	30	10 028
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	193	84 303	142	72 305	93.6	12.9	.33	19	(0)	32	(0)
	OTHER PRODUCTS . . . . .	437	362 173	264	246 706	86.7	14.9	.23	55	13 621	118	101 846
	LOUISVILLE, KY.-IND.											
50	WHOLESALE TRADE, TOTAL . . . . .	671	887 330	639	786 682	86.5	9.8	.13	90	39 241	142	61 407
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	122	43 057	82	32 274	76.2	9.5	.14	14	1 990	26	8 793
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	6 692	6	6 073	54.6	5.2	.18	1	(0)	4	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	94	(0)	67	20 233	81.8	10.3	.10	12	(0)	15	6 119
5014	TIRES AND TUBES . . . . .	17	(0)	9	5 968	79.5	11.0	.22	1	(0)	7	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	37	32 967	28	31 541	94.5	10.8	.04	4	542	5	884
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	15	(0)	13	(0)	92.8	11.8	.05	1	(0)	1	(0)
5028	PAINTS AND VARNISHES . . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	19	7 854	12	6 881	98.3	9.7	.01	3	199	4	774
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	17	(0)	15	7 314	89.9	13.3	.10	1	(0)	1	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	5	(0)	5	(0)	85.7	15.3	.10	-	-	-	-
5036,7	APPAREL . . . . .	10	(0)	8	2 654	95.1	10.4	.11	1	(0)	1	(0)
5039	FOOTWEAR . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	LOUISVILLE, KY.--IND.--CONTINUED											
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	109	130 242	75	110 597	82.2	4.7	.15	17	9 390	17	10 255
5D41	GROCERIES, GENERAL LINE. . . . .	5	(D)	4	(D)	(D)	(D)	(D)	1	(D)	-	-
5D42	FROZEN FOODS . . . . .	7	7 378	7	7 378	62.1	5.5	.05	-	-	-	-
5D43	DAIRY PRODUCTS . . . . .	11	(D)	6	(V)	(V)	(V)	(V)	3	(V)	2	(D)
5D44	POULTRY AND POULTRY PRODUCTS . . . . .	8	5 428	8	5 428	75.3	3.3	-	-	-	-	-
5D45	CONFECTIONERY. . . . .	5	(D)	3	1 611	75.7	4.5	-	1	(D)	1	(D)
5D46	FISH AND SEAFOODS. . . . .	2	(D)	-	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5D47	MEATS AND MEAT PRODUCTS. . . . .	21	(D)	14	16 877	85.9	4.1	.11	3	(D)	4	(D)
5D48	FRESH FRUITS AND VEGETABLES. . . . .	28	23 054	21	22 088	80.4	2.9	.05	4	464	3	502
5D49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	22	20 762	12	14 567	63.1	3.3	.70	4	(D)	6	(D)
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	16	55 474	10	47 195	73.4	4.4	(Z)	4	(D)	2	(D)
5D52	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5D53	GRAIN. . . . .	7	38 567	4	31 914	72.5	2.8	-	2	(D)	1	(D)
5D54	LIVESTOCK. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5D59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	7	(D)	4	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5D6	ELECTRICAL GOODS . . . . .	54	83 236	43	74 833	91.8	11.0	.09	4	(D)	7	(D)
5D63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	22	(D)	18	28 789	91.9	12.0	.09	4	(D)	-	-
5D64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	15	(D)	12	41 239	93.0	10.4	.08	-	-	3	(D)
5D65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	17	(D)	13	4 805	80.5	9.1	.08	-	-	4	(D)
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	51	101 610	39	99 703	97.3	18.1	.22	2	(D)	10	(D)
5D72	HARDWARE . . . . .	17	(D)	14	(D)	(D)	(D)	(D)	-	-	3	132
5D74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	19	18 156	16	(D)	96.7	11.6	.25	-	-	3	(D)
5D77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	15	(D)	9	7 669	88.7	17.3	.27	2	(D)	4	1 211
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	211	139 385	171	131 474	93.4	12.6	.20	13	3 264	27	4 647
5D81	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	37	8 423	29	7 559	85.4	12.5	.09	2	(D)	6	(D)
5D82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	17	(D)	13	42 606	95.8	15.8	.37	-	-	4	(D)
5D83	FARM MACHINERY AND EQUIPMENT . . . . .	4	(D)	4	(D)	69.1	8.5	.23	-	-	-	-
5D84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	34	21 598	28	20 365	95.3	10.9	.17	3	(D)	3	(D)
5D85	INDUSTRIAL SUPPLIES. . . . .	45	34 786	37	31 998	96.2	9.0	.10	2	(D)	6	(D)
5D86	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	32	16 013	27	15 130	89.9	14.5	.11	1	(D)	4	(D)
5D87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	34	(D)	26	8 388	91.9	12.4	.17	5	168	3	(D)
5D88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	8	(D)	7	(D)	(D)	(D)	(D)	-	-	1	(D)
5D91	METALS AND MINERALS, N.E.C.. . . . .	17	22 884	15	20 904	88.8	9.0	.06	1	(D)	1	(D)
5D92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	14	10 512	1	(D)	(D)	(D)	(D)	2	(D)	11	(V)
5D93	SCRAP AND WASTE MATERIALS. . . . .	23	11 360	14	10 330	83.4	8.9	.22	6	(D)	3	(D)
5D94	TOBACCO AND ITS PRODUCTS . . . . .	12	28 788	10	26 959	67.4	4.3	.02	-	-	2	(D)
5D95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	18	(D)	11	41 320	37.8	1.3	.02	6	(D)	1	(D)
5D96	PAPER AND ITS PRODUCTS . . . . .	27	(D)	23	22 244	95.7	9.9	.08	1	(D)	3	(D)
5D97	FURNITURE AND HOME FURNISHINGS . . . . .	16	(D)	11	13 557	93.1	12.6	.32	3	(D)	2	(D)
5D98	LUMBER AND CONSTRUCTION MATERIALS. . . . .	60	64 593	49	55 195	96.5	10.8	.18	2	(D)	9	(D)
5D99	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	67	65 127	42	61 206	93.9	8.8	.11	10	1 418	15	2 503
	LOWELL, MASS.											
5D	WHOLESALE TRADE, TOTAL . . . . .	104	65 676	73	52 219	91.1	11.1	.13	11	2 402	20	11 055
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	12	5 664	8	(V)	(V)	(V)	(V)	-	(V)	4	(V)
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	-	-	-	-	-	-	-	-	-	-	-
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	439	2	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	19	12 533	13	8 173	83.2	7.1	.20	4	(D)	2	(D)
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5D6	ELECTRICAL GOODS . . . . .	7	(D)	7	(D)	94.2	17.5	.07	-	-	-	-
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	18	(D)	16	6 094	89.8	10.8	.15	-	(D)	2	(D)
5D9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	42	33 379	26	29 367	94.6	11.2	.12	7	1 024	9	2 988
	LUBBOCK, TEX.											
5D	WHOLESALE TRADE, TOTAL . . . . .	349	350 876	244	299 812	66.1	7.0	.18	33	26 835	72	24 229
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	49	19 012	36	17 508	83.7	11.0	.24	3	362	10	1 142
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	11 360	9	10 756	88.8	5.2	.14	3	(D)	4	(D)
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	4	1 398	2	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	37	64 930	16	62 090	86.1	3.6	.05	8	1 125	13	1 715
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	21	110 550	9	86 908	21.5	4.5	.03	8	21 342	4	2 300
5D6	ELECTRICAL GOODS . . . . .	23	26 383	20	26 061	92.9	15.2	.30	-	-	3	322
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	22	15 082	19	14 677	86.4	11.3	.40	1	(D)	2	(D)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	82	33 488	65	27 381	90.8	11.1	.35	2	(D)	15	(D)
5D9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	95	68 673	68	53 693	73.0	6.7	.34	8	3 645	19	11 335
	LYNCHBURG, VA.											
5D	WHOLESALE TRADE, TOTAL . . . . .	115	93 005	74	65 630	88.5	9.4	.16	22	5 707	19	21 668
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	13	(D)	11	3 101	49.7	8.3	.32	1	(D)	1	(D)
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-	-
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	13	13 016	9	9 422	93.5	3.1	-	1	(D)	3	(D)
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
5D6	ELECTRICAL GOODS . . . . .	5	(D)	4	(D)	84.8	9.6	.16	1	(D)	-	-
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	8	5 368	7	(D)	89.1	8.7	.04	-	-	1	(D)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	26	19 478	17	(V)	(V)	(V)	(V)	2	(D)	7	(D)
5D9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	42	33 809	19	21 030	84.6	10.1	.18	16	(D)	7	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	MACON, GA.											
50	WHOLESALE TRADE, TOTAL . . . . .	211	172 135	150	146 744	82.1	9.2	.21	25	7 080	36	18 311
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	49	19 725	36	15 335	83.1	10.9	.33	7	1 028	6	3 362
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	8	(D)	7	(D)	95.5	12.9	.12	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	25	42 401	18	34 945	83.4	4.5	.15	4	(D)	3	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
506	ELECTRICAL GOODS. . . . .	8	(D)	5	8 963	95.4	15.7	.40	-	-	3	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	12	14 923	8	11 607	96.8	11.2	.17	1	(D)	3	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	45	24 502	33	21 587	96.3	14.6	.35	6	1 465	6	1 450
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	60	41 146	40	35 175	61.0	7.3	.14	7	2 477	13	3 494
	MAOISON, WIS.											
50	WHOLESALE TRADE, TOTAL . . . . .	290	254 D97	213	214 969	85.1	10.5	.14	25	12 966	52	26 162
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	38	15 068	25	12 801	76.0	10.2	.31	1	(D)	12	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	13	13 527	11	13 314	85.9	11.9	.34	1	(D)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	4	1 452	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
504	GROCERIES AND RELATED PRODUCTS. . . . .	35	43 083	27	41 854	73.8	4.7	.04	3	781	5	448
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)
506	ELECTRICAL GOODS. . . . .	20	19 912	12	18 659	95.2	10.1	.04	3	(D)	5	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	25	(D)	20	21 016	96.6	17.7	.24	3	(D)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	59	44 933	52	41 024	82.0	13.4	.14	-	(D)	7	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	93	90 682	64	65 339	90.5	10.1	.13	13	8 836	16	16 507
	MANCHESTER, N.H.											
50	WHOLESALE TRADE, TOTAL . . . . .	147	153 438	117	141 332	93.7	8.4	.12	13	4 197	17	7 909
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	13	(D)	11	3 633	83.4	13.9	.58	2	(D)	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	(D)	5	(D)	99.1	10.2	.13	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	6	(D)	6	(D)	99.6	9.7	-	-	-	-	(D)
504	GROCERIES AND RELATED PRODUCTS. . . . .	27	55 862	20	54 D16	95.0	3.3	.03	2	(D)	5	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS. . . . .	7	11 798	6	(D)	95.3	12.2	.16	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	13	(D)	12	(D)	97.3	19.0	.31	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	22	9 840	18	9 023	92.8	13.6	.32	-	(D)	4	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	52	35 007	38	31 575	87.4	8.1	.11	9	1 915	5	1 517
	MANSFIELD, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	119	67 692	89	55 453	88.2	9.5	.04	15	8 154	15	4 085
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	22	(D)	20	7 887	86.2	8.3	.08	1	(D)	1	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(D)	4	(D)	96.5	12.1	-	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	9	3 724	3	(D)	(D)	(D)	(D)	2	(D)	4	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	7	(D)	6	(D)	90.9	7.8	-	1	(D)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	8	(D)	8	(D)	95.4	15.2	.14	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	25	9 834	20	8 172	88.1	13.4	.02	4	(D)	1	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	43	31 007	27	23 101	86.0	7.6	.03	7	6 473	9	1 433
	MCALLEN-PHARR-EOINBURG, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	190	105 862	131	85 517	78.6	8.3	.17	20	9 069	39	11 276
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	35	(D)	29	10 287	74.6	10.9	.26	2	(D)	4	287
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	(D)	5	(D)	(D)	(D)	(D)	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	48	50 537	33	43 525	75.6	3.9	.09	3	(D)	12	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3	976	2	(D)	(D)	(D)	(D)	1	(D)	-	-
506	ELECTRICAL GOODS. . . . .	6	2 551	4	(V)	(V)	(V)	(V)	1	(V)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	7	1 232	5	(D)	76.7	8.6	.21	2	(D)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	37	(D)	27	13 616	91.1	19.8	.37	3	1 159	7	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	48	22 344	26	12 988	81.7	9.2	.22	9	3 918	13	5 438
	MEMPHIS, TENN.-ARK.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 055	2 204 471	718	1 569 923	78.3	7.1	.09	128	318 944	209	315 604
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	142	103 145	107	95 525	85.5	9.2	.14	13	2 413	22	5 207
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	14	12 720	6	10 180	55.2	16.7	.26	3	(D)	5	(D)
5013	AUTOMOTIVE EQUIPMENT. . . . .	112	86 252	92	82 299	89.7	8.3	.12	8	1 027	12	2 926
5014	TIRES AND TUBES. . . . .	16	4 173	9	3 046	73.5	9.9	.23	2	(D)	5	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	53	60 567	37	54 930	92.8	8.8	.12	4	188	12	5 449
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	25	45 481	20	44 815	92.2	8.9	.12	1	(D)	4	(D)
5028	PAINTS AND VARNISHES. . . . .	8	1 638	6	1 382	91.8	5.8	.29	-	-	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	20	13 448	11	(V)	(V)	(V)	(V)	3	(V)	6	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	20	(D)	15	39 981	97.5	7.7	.08	2	(D)	3	(D)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . .	5	(D)	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. .	5	(D)	5	(D)	97.7	16.4	.20	-	-	-	-
5039	FOOTWEAR. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	MEMPHIS, TENN.--ARK.--CONTINUEO											
504	GROCERIES AND RELATED PRODUCTS . . . . .	122	251 482	60	212 496	69.4	3.0	.04	36	19 006	26	19 980
5041	GROCERIES, GENERAL LINE . . . . .	10	167 591	7	164 200	66.8	2.8	.01	-	-	3	3 391
5042	FROZEN FOODS . . . . .	5	(0)	3	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5043	DAIRY PRODUCTS . . . . .	29	11 783	7	(V)	(V)	(V)	(V)	18	(V)	4	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	9	(0)	5	8 172	85.6	4.4	-	2	(0)	2	(0)
5045	CONFECTIONERY . . . . .	6	4 989	4	3 493	58.8	2.9	-	2	(0)	-	-
5046	FISH AND SEAFOODS . . . . .	5	2 321	3	(0)	(0)	(0)	(0)	-	-	2	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	20	(0)	15	11 377	71.0	4.3	.01	2	(0)	3	444
5048	FRESH FRUITS AND VEGETABLES . . . . .	23	28 101	9	13 674	94.5	3.4	.04	7	(0)	7	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	9 199	7	(V)	(V)	(V)	(V)	4	(V)	4	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	70	1 070 484	20	588 856	69.2	3.6	.01	36	275 804	14	205 824
5052	COTTON . . . . .	58	772 780	15	305 950	60.1	5.9	(2)	34	262 173	9	204 657
5053	GRAIN . . . . .	7	(0)	4	(0)	(0)	(0)	(0)	2	(0)	1	(0)
5054	LIVESTOCK . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(0)	1	(0)	(0)	(0)	(0)	-	-	3	551
506	ELECTRICAL GOODS . . . . .	56	84 001	44	75 046	85.2	12.4	.14	1	(0)	11	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	28	35 189	22	28 349	95.4	13.4	.19	-	(0)	6	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	15	(0)	11	42 349	78.9	11.9	.10	1	(0)	3	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	13	(0)	11	4 348	80.7	10.5	.18	-	-	2	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	47	65 453	38	61 465	90.3	14.4	.27	-	-	9	3 988
5072	HARDWARE . . . . .	12	24 941	9	24 660	91.0	16.7	.12	-	-	3	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	18	29 680	15	28 666	88.5	12.8	.36	-	-	3	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	17	10 832	14	8 739	94.2	12.7	.42	-	-	3	2 093
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	224	147 361	170	126 598	90.5	13.9	.28	12	4 007	42	16 756
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	33	13 338	23	10 297	87.0	14.1	.38	3	(0)	7	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	21	(0)	18	34 193	91.1	21.2	.34	-	-	3	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	14	(0)	10	10 470	98.0	19.8	.42	1	(0)	3	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	37	26 976	26	20 418	87.9	8.0	.32	4	686	7	5 872
5085	INDUSTRIAL SUPPLIES . . . . .	39	21 012	33	17 076	96.5	8.7	.11	1	(0)	5	1 758
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	26	(0)	20	9 015	91.4	13.0	.07	1	(0)	5	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	46	(0)	34	14 405	87.7	14.4	.28	2	(0)	10	1 585
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	8	10 047	6	8 724	79.3	3.3	.24	-	(0)	2	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	27	26 588	21	24 456	97.8	9.6	.09	2	(0)	4	(0)
	COAL . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
	METAL SERVICE CENTERS . . . . .	15	22 329	13	21 605	97.9	9.8	.09	1	(0)	1	(0)
	METAL SALES OFFICES . . . . .	11	4 129	8	2 851	97.3	8.3	.04	1	(0)	2	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	9 001	3	(0)	(0)	(0)	(0)	3	(V)	4	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	10	9 001	3	(0)	(0)	(0)	(0)	3	(V)	4	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	24	13 028	16	10 747	91.7	11.4	.03	3	1 425	5	856
	IRON AND STEEL SCRAP . . . . .	9	7 580	6	7 411	97.9	14.6	.01	1	(0)	2	(0)
	WASTE AND SECONDARY MATERIALS . . . . .	15	5 448	10	3 336	78.0	4.2	.06	2	(0)	3	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	9	28 502	8	23 877	73.6	3.0	(2)	-	(0)	1	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	16	46 788	13	42 340	71.6	1.8	.07	2	(0)	1	(0)
	BEER AND ALE . . . . .	7	16 412	5	12 753	10.8	.4	.20	2	(0)	-	-
	WINE AND DISTILLED SPIRITS . . . . .	9	30 376	8	(0)	97.8	2.4	.01	-	-	1	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	33	35 232	25	33 684	96.7	10.4	.10	3	(0)	5	(0)
	PRINTING AND WRITING (FINE) PAPER . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	15	28 135	13	27 947	97.4	10.9	.10	1	(0)	1	(0)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	17	5 034	11	3 674	90.2	7.9	.11	2	(0)	4	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	33	47 578	25	43 844	93.8	23.3	.17	1	(0)	7	(0)
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	14	30 391	10	30 007	93.5	29.2	.12	1	(0)	3	(0)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	19	17 187	15	13 837	94.5	10.4	.27	-	-	4	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	64	67 348	46	60 259	96.6	10.4	.25	1	(0)	17	(0)
	LUMBER AND MILLWORK . . . . .	40	47 243	32	45 675	96.9	9.7	.16	1	(0)	7	(0)
	CONSTRUCTION MATERIALS . . . . .	24	20 105	14	14 584	95.8	12.4	.51	-	(0)	10	(0)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	21	9 059	15	7 405	87.7	17.1	.15	2	(0)	4	(0)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	5	2 983	2	(0)	(0)	(0)	(0)	-	-	3	(0)
	FARM SUPPLIES . . . . .	18	47 394	16	40 984	56.9	4.3	.03	1	(0)	1	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	13	4 097	8	3 112	95.1	20.6	-	2	(0)	3	(0)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	10	2 124	8	1 746	97.8	17.9	.40	-	-	2	(0)
	OTHER PRODUCTS . . . . .	38	41 185	21	(V)	(V)	(V)	(V)	4	(V)	13	(V)
MERIDEN, CONN.												
50	WHOLESALE TRADE, TOTAL . . . . .	39	15 450	27	11 786	84.6	11.6	.14	3	154	9	3 510
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	5	748	3	575	89.2	10.3	-	1	(0)	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	4	(0)	3	(V)	(V)	(V)	(V)	-	(V)	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	(V)	1	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	-	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	5	2 675	3	(0)	(0)	(0)	(0)	-	-	2	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	15	5 498	10	4 451	86.5	8.1	.16	2	(0)	3	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
50	MIAMI, FLA.											
	WHOLESALE TRADE, TOTAL . . . . .	2 077	1 722 153	1 412	1 425 015	87.2	11.0	.19	192	50 738	473	246 400
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	223	103 814	143	75 498	69.0	9.1	.22	22	4 594	58	23 722
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	38	(0)	19	(V)	(V)	(V)	(V)	8	(V)	11	(V)
5013	AUTOMOTIVE EQUIPMENT. . . . .	164	48 744	113	43 041	82.2	10.8	.28	13	1 424	38	4 279
5014	TIRES AND TUBES. . . . .	21	(0)	11	(V)	(V)	(V)	(V)	1	(0)	9	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	97	66 771	73	62 457	89.5	10.7	.18	5	966	19	3 348
5022	DRUGS, PROPRIETARIES, AND SUNORIES. . . . .	52	47 122	40	44 922	92.8	9.9	.12	4	801	8	1 399
5028	PAINTS AND VARNISHES. . . . .	13	4 683	9	(D)	89.4	12.4	.25	-	-	4	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	32	14 966	24	13 591	78.5	13.0	.35	1	(0)	7	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	108	72 365	77	58 835	95.4	12.3	.32	7	1 527	24	12 003
5033	PIECE GOODS (WOVEN FABRICS). . . . .	21	(0)	15	11 420	92.1	12.3	.52	1	(D)	5	(D)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	11	(0)	8	(0)	97.9	16.4	.13	2	(0)	1	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	18	(0)	15	(0)	97.2	17.1	.34	-	-	3	1 645
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	41	18 706	27	14 868	91.4	11.4	.34	3	780	11	3 058
5039	FOOTWEAR. . . . .	17	26 057	12	20 424	99.0	10.4	.24	1	(0)	4	(0)
504	GROCERIES AND RELATED PRODUCTS. . . . .	243	372 845	164	301 759	91.6	5.9	.11	23	8 008	56	63 078
5041	GROCERIES, GENERAL LINE. . . . .	19	124 689	14	96 254	97.4	4.4	.02	2	(0)	3	(0)
5042	FROZEN FOODS. . . . .	16	29 937	12	25 784	90.4	7.3	.09	-	-	4	4 153
5043	DAIRY PRODUCTS. . . . .	10	(0)	6	(V)	(V)	(V)	(V)	1	(D)	3	(0)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	14	(0)	8	12 511	88.3	6.2	.10	-	-	6	(0)
5045	CONFECTIONERY. . . . .	11	6 233	8	(V)	(V)	(V)	(V)	1	(0)	2	(0)
5046	FISH AND SEAFOODS. . . . .	21	11 307	16	8 734	83.8	6.9	.07	-	-	5	2 573
5047	MEATS AND MEAT PRODUCTS. . . . .	59	96 382	44	90 542	90.7	6.6	.15	4	921	11	4 919
5048	FRESH FRUITS AND VEGETABLES. . . . .	53	47 067	31	38 004	87.5	5.7	.21	8	3 396	14	5 667
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	40	32 277	25	(V)	(V)	(V)	(V)	7	(V)	8	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	4	(0)	-	(0)	(D)	(0)	(D)	-	(D)	4	(V)
5052	COTTON. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5053	GRAIN. . . . .	1	(0)	-	(0)	(V)	(0)	(0)	-	-	1	(0)
5054	LIVESTOCK. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(0)	1	(0)
506	ELECTRICAL GOODS. . . . .	136	154 393	91	136 281	93.1	13.3	.36	10	1 189	35	16 923
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	38	38 859	27	36 973	92.5	15.5	.40	2	(0)	9	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	51	99 033	35	85 157	94.5	12.6	.31	3	267	13	13 609
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	47	16 501	29	14 151	86.6	11.7	.49	5	(0)	13	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	107	75 591	82	64 437	87.8	12.0	.32	4	1 024	21	10 130
5072	HARDWARE. . . . .	42	(0)	29	16 657	90.2	12.9	.28	2	(0)	11	3 533
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	35	(0)	27	(0)	90.7	12.0	.39	1	(0)	7	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	30	23 703	26	22 024	82.6	11.4	.26	1	(0)	3	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	476	240 704	334	190 451	84.2	14.5	.25	39	5 265	103	44 988
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	69	26 282	44	19 278	89.8	16.3	.27	9	695	16	6 309
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	22	(D)	15	20 460	86.3	14.5	.25	1	(D)	6	(0)
5083	FARM MACHINERY AND EQUIPMENT. . . . .	11	(0)	7	4 714	90.1	12.9	.19	1	(0)	3	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	75	38 248	48	32 798	72.2	14.2	.21	7	956	20	4 494
5085	INDUSTRIAL SUPPLIES. . . . .	48	20 066	33	17 337	92.0	9.9	.28	3	122	12	2 607
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	62	35 094	45	31 466	93.3	18.0	.15	6	602	11	3 026
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	84	(0)	58	24 038	74.1	13.0	.43	7	(0)	19	9 427
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	105	54 485	84	40 360	85.3	14.1	.23	5	607	16	13 518
5091	METALS AND MINERALS, N.E.C.. . . . .	45	39 862	35	26 712	95.0	12.9	.33	4	4 112	6	9 038
	COAL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
	METAL SERVICE CENTERS. . . . .	29	(0)	26	(D)	95.6	13.5	.35	3	4 078	-	(D)
	METAL SALES OFFICES. . . . .	15	8 383	8	(V)	(V)	(V)	(V)	1	(0)	6	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	12	(D)	4	(D)	(D)	(D)	(D)	1	(D)	7	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	12	(0)	4	(D)	(D)	(D)	(D)	1	(D)	7	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	33	11 694	14	8 156	85.5	12.0	.01	8	1 842	11	1 696
	IRON AND STEEL SCRAP. . . . .	10	1 637	2	(D)	(D)	(D)	(D)	3	(D)	5	200
	WASTE AND SECONDARY MATERIALS. . . . .	23	10 057	12	6 952	90.8	12.9	.01	5	1 609	6	1 496
5094	TOBACCO AND ITS PRODUCTS. . . . .	17	35 619	13	33 256	57.9	3.7	.01	3	(D)	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	33	242 820	23	233 677	84.7	10.8	.06	8	(D)	2	(D)
	BEER AND ALE. . . . .	12	(0)	6	47 579	48.6	.1	(Z)	6	(D)	-	-
	WINE AND DISTILLED SPIRITS. . . . .	21	(0)	17	186 098	93.9	13.5	.08	2	(D)	2	(0)
5096	PAPER AND ITS PRODUCTS. . . . .	70	43 005	49	33 545	93.8	14.2	.19	4	628	17	8 832
	PRINTING AND WRITING (FINE) PAPER. . . . .	6	(D)	5	(D)	94.9	15.4	.17	-	-	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	21	(0)	15	(D)	94.4	15.4	.27	-	-	6	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	43	16 969	29	10 997	92.1	11.8	.10	4	628	10	5 344
5097	FURNITURE AND HOME FURNISHINGS. . . . .	80	44 391	63	38 033	86.7	13.4	.26	5	2 054	12	4 304
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	24	7 170	17	5 923	80.3	12.9	.03	3	(D)	4	(0)
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	56	37 221	46	32 110	87.9	13.4	.31	2	(D)	8	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	77	61 361	58	44 354	92.5	15.0	.24	3	(D)	16	(0)
	LUMBER AND MILLWORK. . . . .	32	34 635	24	23 159	96.1	13.2	.16	1	(D)	7	(D)
	CONSTRUCTION MATERIALS. . . . .	45	26 726	34	21 195	88.5	16.9	.33	2	(D)	9	(D)
5099	( AMUSEMENT AND SPORTING GOODS. . . . .	84	47 322	56	36 925	91.8	8.7	.18	13	2 175	15	8 222
	( BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	7	7 482	4	(D)	(D)	(D)	(D)	2	(0)	1	(D)
	( FARM SUPPLIES. . . . .	15	4 615	5	(V)	(V)	(V)	(V)	1	(0)	9	(V)
	( JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	51	(D)	32	9 613	78.5	9.9	.17	9	(0)	10	1 054
	( ART GOODS AND ADVERTISING SPECIALTIES. . . . .	59	(D)	36	10 665	93.5	17.2	.26	7	(0)	16	1 594
	( OTHER PRODUCTS. . . . .	100	64 099	56	49 090	87.0	19.9	.19	14	1 391	30	12 718

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales  (\$1,000)	Number	Sales  (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales  (\$1,000)	Number	Sales  (\$1,000)
	MIDLAND, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	111	(D)	72	46 741	(D)	(D)	(D)	11	(D)	28	(D)
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	13	(D)	8	(V)	(V)	(V)	(V)	-	(V)	5	(V)
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	14	(D)	12	5 190	98.0	14.5	.08	-	-	2	(D)
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	9	(D)	5	6 149	74.4	3.6	.05	2	(D)	2	(D)
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5D6	ELECTRICAL GOODS . . . . .	6	1 508	3	(D)	98.9	10.2	.18	-	-	3	(D)
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	6	1 540	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	31	22 092	21	10 935	97.7	9.5	.17	3	(D)	7	(D)
5D9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	32	(D)	20	(D)	(D)	(D)	(D)	4	(D)	8	(D)
	MILWAUKEE, WIS.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 553	1 513 743	1 115	1 194 741	85.4	9.7	.12	176	81 553	262	237 449
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	153	73 945	121	65 134	69.9	9.1	.19	9	2 424	23	6 387
5D12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	18	22 880	14	21 198	45.9	5.2	.31	3	(D)	1	(D)
5D13	AUTOMOTIVE EQUIPMENT . . . . .	122	(D)	99	37 909	81.1	10.7	.12	5	(D)	18	5 225
5D14	TIRES AND TUBES. . . . .	13	(D)	8	6 027	83.9	12.1	.20	1	(D)	4	(D)
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	74	75 658	50	57 320	95.4	9.3	.04	9	2 431	15	15 907
5D22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	22	(D)	11	25 845	96.0	10.3	.02	6	(D)	5	830
5D28	PAINTS AND VARNISHES . . . . .	8	(D)	8	79.9	8.4	.27	-	-	-	-	-
5D29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	44	(D)	31	(D)	95.6	8.4	.04	3	575	10	(D)
5D3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	32	(D)	18	(V)	(V)	(V)	(V)	5	(V)	9	(V)
5D33	PIECE GOODS (WOVEN FABRICS). . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	(D)	-	-
5D34	NOTIONS AND OTHER DRY GOODS. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5D36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	10	5 490	5	3 523	98.0	17.2	.14	3	(D)	2	(D)
5D37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	12	(D)	8	2 735	94.4	8.4	-	-	-	4	(D)
5D39	FOOTWEAR . . . . .	6	(D)	2	(D)	(D)	(D)	(D)	2	(D)	2	(D)
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	177	296 892	115	184 842	57.3	4.3	.08	30	18 789	32	93 261
5D41	GROCERIES, GENERAL LINE. . . . .	13	(D)	9	(D)	(D)	(D)	(D)	3	(D)	1	(D)
5D42	FROZEN FOODS . . . . .	11	11 018	5	8 610	80.0	6.8	.03	4	(D)	2	(D)
5D43	DAIRY PRODUCTS . . . . .	17	8 308	10	7 055	70.0	8.4	.31	4	472	3	781
5D44	POULTRY AND POULTRY PRODUCTS . . . . .	13	(D)	9	7 631	73.9	6.7	.22	2	(D)	2	(D)
5D45	CONFECTIONERY. . . . .	13	(D)	7	2 068	84.2	1.6	.10	4	1 329	2	(D)
5D46	FISH AND SEAFOODS. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5D47	MEATS AND MEAT PRODUCTS. . . . .	36	75 714	29	49 389	91.5	5.6	.08	2	(D)	5	(D)
5D48	FRESH FRUITS AND VEGETABLES. . . . .	26	16 942	17	14 304	83.2	6.1	.11	5	1 248	4	1 390
5D49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	45	20 374	27	14 035	81.9	6.6	.24	6	1 715	12	4 624
5D5	FARM PRODUCTS--RAW MATERIALS . . . . .	17	25 267	7	(D)	(D)	(D)	(D)	6	(D)	4	999
5D52	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5D53	GRAIN. . . . .	7	23 171	4	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5D54	LIVESTOCK. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
5D59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	9	(D)	3	(V)	(V)	(V)	(V)	3	(V)	3	(V)
5D6	ELECTRICAL GOODS . . . . .	99	138 536	83	115 870	94.8	11.4	.12	6	665	10	22 001
5D63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	43	57 192	36	56 169	96.7	12.5	.11	4	(D)	3	(D)
5D64	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	21	67 156	17	47 147	95.6	10.1	.15	1	(D)	3	(D)
5D65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	35	14 188	30	12 554	83.1	12.0	.08	1	(D)	4	(D)
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	81	67 012	66	56 224	81.8	13.0	.19	4	(D)	11	(D)
5D72	HARDWARE . . . . .	24	23 711	18	22 069	60.2	11.5	.18	2	(D)	4	(D)
5D74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	37	35 903	33	30 078	96.1	14.1	.18	1	(D)	3	(D)
5D77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	20	7 398	15	(V)	(V)	(V)	(V)	1	(D)	4	(V)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	385	276 041	298	253 817	94.5	11.6	.12	34	5 534	53	16 690
5D81	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	52	17 117	36	14 013	88.0	20.8	.22	4	(D)	12	(D)
5D82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	27	(D)	22	30 539	90.0	11.1	.20	1	(D)	4	(D)
5D83	FARM MACHINERY AND EQUIPMENT . . . . .	9	(D)	8	(D)	81.4	8.0	.05	-	-	1	(D)
5D84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	100	60 401	70	53 639	93.1	9.6	.12	14	2 006	16	4 756
5D85	INDUSTRIAL SUPPLIES. . . . .	100	80 732	84	75 655	97.3	8.7	.03	6	1 173	10	3 904
5D86	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	47	61 549	38	58 479	98.9	16.4	.15	3	(D)	6	(D)
5D87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	47	13 786	37	11 688	89.1	11.4	.17	6	686	4	1 412
5D88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	4 189	3	4 189	85.9	3.8	.10	-	-	-	-
5D91	METALS AND MINERALS, N.E.C. . . . .	44	128 898	34	92 073	97.3	7.9	.03	6	(D)	4	(D)
	COAL . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
	METAL SERVICE CENTERS. . . . .	26	(D)	22	78 176	97.6	7.5	.03	4	(D)	-	-
	METAL SALES OFFICES. . . . .	17	25 812	11	(V)	(V)	(V)	(V)	2	(D)	4	(D)
5D92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	12	13 265	1	(D)	(D)	(D)	(D)	4	(V)	7	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	12	13 265	1	(D)	(D)	(D)	(D)	4	(V)	7	(V)
5D93	SCRAP AND WASTE MATERIALS. . . . .	80	36 704	39	28 844	98.4	7.6	.02	32	3 501	9	4 359
	IRON AND STEEL SCRAP . . . . .	38	21 066	16	18 605	99.2	7.5	.01	18	(D)	4	(D)
	WASTE AND SECONDARY MATERIALS. . . . .	42	15 638	23	10 239	96.8	7.8	.06	14	(D)	5	(D)
5D94	TOBACCO AND ITS PRODUCTS . . . . .	11	(D)	8	34 139	69.6	5.0	.01	-	(D)	3	(D)
5D95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	44	(D)	34	68 147	88.9	12.7	.18	3	(D)	7	3 369
	BEER AND ALE . . . . .	28	(D)	21	12 162	53.3	4.3	.06	3	(D)	4	(D)
	WINE AND DISTILLED SPIRITS . . . . .	16	(D)	13	55 985	96.7	14.5	.21	-	-	3	(D)
5D96	PAPER AND ITS PRODUCTS . . . . .	61	58 855	46	55 398	98.5	10.5	.12	4	(D)	11	(D)
	PRINTING AND WRITING (FINE) PAPER. . . . .	10	23 951	9	(D)	99.2	11.7	.10	1	(D)	-	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	21	23 854	20	(D)	98.8	8.5	.12	1	(D)	-	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	30	11 050	17	7 834	95.3	12.7	.19	2	(D)	11	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as per- cent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	MILWAUKEE, WIS.--CONTINUED											
5097	FURNITURE AND HOME FURNISHINGS . . . . .	44	(D)	34	25 043	95.3	15.2	.30	3	(D)	7	(D)
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	19	(D)	13	5 694	94.2	9.7	.12	2	(D)	4	308
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	25	22 222	21	19 349	95.6	16.8	.35	1	(D)	3	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	90	68 993	64	58 627	95.6	13.1	.23	5	468	21	9 898
	LUMBER AND MILLWORK. . . . .	42	38 471	32	34 988	94.7	12.6	.17	2	(D)	8	(D)
	CONSTRUCTION MATERIALS . . . . .	48	30 522	32	23 639	96.9	13.9	.31	3	(D)	13	(D)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	43	27 507	32	25 318	92.8	12.5	.11	2	(D)	9	(D)
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	11	5 177	4	(D)	(D)	(D)	(D)	1	(D)	6	559
	(FARM SUPPLIES. . . . .	15	14 244	8	11 936	76.6	4.0	.09	4	1 862	3	446
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	16	(D)	9	5 613	96.4	13.1	.07	5	(D)	2	(D)
	(ART GOODS AND ADVERTISING SPECIALTIES. . . . .	20	6 410	17	6 023	79.0	13.1	.17	2	(D)	1	(D)
	(OTHER PRODUCTS . . . . .	44	23 338	27	(V)	(V)	(V)	(V)	2	(D)	15	(V)
	MINNEAPOLIS-ST. PAUL, MINN.											
50	WHOLESALE TRADE, TOTAL . . . . .	2 118	3 708 248	1 495	2 911 344	83.0	8.0	.10	184	207 466	439	589 438
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	230	161 386	168	119 636	75.2	9.4	.17	15	6 899	47	34 851
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	33	58 058	20	38 495	50.7	6.2	.09	6	3 442	7	16 121
5013	AUTOMOTIVE EQUIPMENT . . . . .	172	88 635	135	73 021	86.9	10.5	.21	7	2 700	30	12 914
5014	TIRES AND TUBES. . . . .	25	14 693	13	(V)	(V)	(V)	(V)	2	(D)	10	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	80	117 606	61	96 499	95.7	8.6	.08	5	636	14	20 471
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	27	(D)	25	67 052	95.7	7.5	.04	2	(D)	-	-
5028	PAINTS AND VARNISHES . . . . .	20	20 403	17	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	33	(D)	19	23 421	98.3	9.0	.09	3	(D)	11	6 094
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	70	62 712	52	57 539	88.2	11.0	.11	7	2 218	11	2 955
5033	PIECE GOODS (WOVEN FABRICS). . . . .	9	(D)	6	4 968	94.7	8.3	.02	-	-	3	(D)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	7	(D)	4	3 328	99.9	7.7	.03	1	(D)	2	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	17	27 396	12	25 966	80.5	10.2	.10	2	(D)	3	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	30	(D)	23	(D)	97.2	12.3	.13	4	1 721	3	(D)
5039	FOOTWEAR . . . . .	7	(D)	7	(D)	80.8	15.6	.24	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	213	804 880	151	751 632	91.9	5.0	.07	14	5 475	48	47 773
5041	GROCERIES, GENERAL LINE. . . . .	24	324 433	17	317 186	88.1	2.8	.08	3	(D)	4	(D)
5042	FROZEN FOODS . . . . .	12	85 150	10	(D)	(D)	(D)	(D)	-	-	2	(D)
5043	DAIRY PRODUCTS . . . . .	22	226 236	16	218 504	97.1	7.1	.02	-	-	6	7 732
5044	POULTRY AND POULTRY PRODUCTS . . . . .	10	(D)	6	8 976	92.8	2.1	-	1	(D)	3	(D)
5045	CONFECTIONERY. . . . .	15	18 186	12	16 956	84.4	7.0	.11	2	(D)	1	(D)
5046	FISH AND SEAFOODS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	47	96 303	31	75 292	94.5	5.4	.09	1	(D)	15	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	34	41 735	27	36 580	89.3	4.9	.09	3	(D)	4	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	48	51 627	31	42 172	96.6	10.4	.12	4	(D)	13	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	52	486 737	23	321 515	49.9	1.7	-	18	(D)	11	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	46	472 964	19	308 041	48.8	1.6	-	17	(D)	10	(D)
5054	LIVESTOCK. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
506	ELECTRICAL GOODS . . . . .	140	205 038	100	187 197	92.3	11.3	.20	9	1 780	31	16 061
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	55	(D)	39	78 324	91.9	11.5	.06	3	(D)	13	9 360
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	30	82 161	25	77 649	92.8	11.7	.21	2	(D)	3	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	55	(D)	36	31 224	92.2	9.7	.51	4	(D)	15	2 596
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	120	243 803	99	228 173	90.7	10.7	.21	7	2 077	14	13 553
5072	HARDWARE . . . . .	42	(D)	34	145 605	87.4	9.0	.16	3	1 519	5	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	61	83 816	51	71 846	97.0	14.1	.29	3	(D)	7	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	17	(D)	14	10 722	93.6	11.2	.33	1	(D)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	482	388 056	349	335 815	89.7	13.7	.15	36	8 116	97	44 125
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	64	32 381	46	28 634	83.3	14.5	.22	7	1 727	11	2 020
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	36	(D)	25	48 869	79.0	18.4	.24	2	(D)	9	8 768
5083	FARM MACHINERY AND EQUIPMENT . . . . .	18	(D)	9	20 279	97.6	15.6	.26	3	(D)	6	5 588
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	109	92 909	81	80 996	94.4	13.9	.10	9	3 491	19	8 422
5085	INDUSTRIAL SUPPLIES. . . . .	85	62 306	67	56 269	96.1	9.3	.22	3	701	15	5 336
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	77	71 756	55	62 020	93.4	13.9	.04	3	151	19	9 585
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	84	29 577	57	24 915	91.1	12.2	.15	9	1 256	18	3 406
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	9	(D)	9	(D)	55.6	11.9	.07	-	-	-	-
5091	METALS AND MINERALS, N.E.C.. . . . .	53	97 738	41	72 105	98.9	10.4	.17	6	9 381	6	16 252
	COAL . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
	METAL SERVICE CENTERS. . . . .	31	(D)	29	68 850	99.0	10.5	.18	2	(D)	-	(D)
	METAL SALES OFFICES. . . . .	20	(D)	11	(V)	(V)	(V)	(V)	4	(D)	5	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	15	(D)	5	(V)	(V)	(V)	(V)	1	(D)	9	(D)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	15	(D)	5	(V)	(V)	(V)	(V)	1	(D)	9	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	51	(D)	34	26 386	89.5	8.4	.07	13	1 835	4	(D)
	IRON AND STEEL SCRAP . . . . .	27	(D)	16	15 151	85.6	8.9	.01	8	681	3	(D)
	WASTE AND SECONDARY MATERIALS. . . . .	24	(D)	18	11 235	94.7	7.7	.15	5	(D)	1	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	16	53 998	13	46 260	66.0	4.0	.13	-	-	3	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	53	(D)	27	128 721	86.9	6.3	.04	13	(D)	13	21 617
	BEER AND ALE . . . . .	43	(D)	21	19 669	18.2	1.6	.03	13	(D)	9	(D)
	WINE AND DISTILLED SPIRITS . . . . .	10	(D)	6	109 052	99.3	7.1	.04	-	-	4	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than .001 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	MINNEAPOLIS-ST. PAUL, MINN.--CONTINUED											
5096	PAPER AND ITS PRODUCTS . . . . .	90	(D)	61	69 743	95.3	11.3	.27	4	(D)	25	10 349
	PRINTING AND WRITING (FINE) PAPER . . . . .	18	(D)	13	22 272	99.1	12.3	.22	1	(D)	4	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	29	(D)	22	41 297	96.6	10.8	.28	1	(D)	6	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	43	(D)	26	6 174	73.5	11.7	.36	2	(D)	15	2 626
5097	FURNITURE AND HOME FURNISHINGS . . . . .	78	82 512	55	70 309	92.3	11.5	.13	6	608	17	11 595
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	36	32 889	26	27 931	86.3	13.9	.16	1	(D)	9	(D)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	42	49 623	29	42 378	96.3	10.0	.10	5	(D)	8	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	128	170 516	89	144 003	98.1	11.3	.09	5	632	34	25 881
	LUMBER AND MILLWORK . . . . .	51	93 655	36	75 664	97.9	10.6	.06	1	(D)	14	(D)
	CONSTRUCTION MATERIALS . . . . .	77	76 861	53	68 339	98.3	12.0	.13	4	(D)	20	(D)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	70	(D)	46	23 096	92.4	15.0	.19	6	(D)	18	7 625
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	16	9 701	7	8 172	94.7	11.1	.29	3	608	6	921
	FARM SUPPLIES . . . . .	29	192 703	23	160 243	32.6	5.4	.01	2	(D)	4	(D)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	29	(D)	25	12 314	95.6	24.4	.03	2	(D)	2	(D)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	28	(D)	20	(V)	(V)	(V)	(V)	2	(D)	6	(V)
	OTHER PRODUCTS . . . . .	75	(D)	46	(V)	(V)	(V)	(V)	10	(V)	19	(V)
	MOBILE, ALA.											
50	WHOLESALE TRADE, TOTAL . . . . .	412	311 431	283	265 013	78.2	9.1	.28	41	12 346	88	34 072
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	60	(D)	48	12 340	75.4	7.4	.30	1	(D)	11	1 424
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	5	(D)	4	4 741	74.6	3.1	.40	-	-	1	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	49	(D)	40	(D)	75.7	10.1	.24	1	(D)	8	1 013
5014	TIRES AND TUBES . . . . .	6	733	4	(D)	77.6	9.6	.20	-	(D)	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	14	20 731	9	16 912	95.2	11.4	.11	1	(D)	4	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	9	13 094	7	13 007	95.5	11.3	.11	1	(D)	1	(D)
5028	PAINTS AND VARNISHES . . . . .	2	(D)	-	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	(V)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5036,7	APPAREL . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	82	67 346	48	56 030	84.1	6.0	.12	14	2 321	20	8 995
5041	GROCERIES, GENERAL LINE . . . . .	5	19 785	5	19 785	93.0	6.8	.22	-	-	-	-
5042	FROZEN FOODS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5043	DAIRY PRODUCTS . . . . .	5	(D)	2	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	4	4 462	4	(D)	90.6	5.2	.07	-	(D)	-	-
5045	CONFECTIONERY . . . . .	8	2 564	5	2 196	36.7	3.3	.09	1	(D)	2	(D)
5046	FISH AND SEAFOODS . . . . .	20	4 440	5	2 719	72.3	4.6	.26	7	446	8	1 275
5047	MEATS AND MEAT PRODUCTS . . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	(D)	-	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	23	7 174	17	5 389	87.7	4.2	.09	1	(D)	5	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11	9 913	5	(V)	(V)	(V)	(V)	3	(V)	3	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5052	COTTON . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5053	GRAIN . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
5054	LIVESTOCK . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	22	23 264	18	22 262	94.6	14.6	.57	1	(D)	3	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	11	(D)	8	(D)	92.3	8.1	.18	1	(D)	2	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	5	13 226	5	13 226	98.6	18.7	.56	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	6	(D)	5	(D)	64.0	12.1	.28	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	25	(D)	19	23 747	89.7	10.1	.38	2	(D)	4	385
5072	HARDWARE . . . . .	9	(D)	6	12 630	89.5	5.2	.29	1	(D)	2	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	6	6 540	6	6 540	95.0	14.9	.46	-	-	-	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	10	5 107	7	4 577	82.7	16.8	.50	1	(D)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	88	56 189	69	48 456	85.3	11.3	.22	5	1 703	14	6 030
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	8	1 234	5	856	75.2	7.4	.58	-	-	3	378
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	10	(D)	10	(D)	71.7	9.7	.29	-	-	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	3	(D)	3	(D)	80.8	16.0	.75	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	23	18 352	16	14 320	86.8	10.0	.22	2	(D)	5	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	15	(D)	12	12 259	95.1	10.8	.13	1	(D)	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	11	(D)	8	5 282	98.2	15.0	.04	1	(D)	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	17	(D)	14	4 567	93.3	13.2	.15	1	(D)	2	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	13	(D)	12	(D)	96.4	8.4	.33	-	-	1	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	2 605	-	(V)	(V)	(V)	(V)	3	(D)	2	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	8	5 312	5	3 984	87.4	5.0	.05	1	(D)	2	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	8	10 407	3	(D)	(D)	(D)	(D)	3	(D)	2	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	12	(D)	7	5 859	96.6	10.0	.41	-	-	5	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	8	(D)	6	4 477	94.6	16.2	.76	1	(D)	1	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	25	10 648	17	8 027	73.0	12.7	.09	3	260	5	2 361
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	29	13 627	15	10 760	72.9	9.2	.10	5	347	9	2 520

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
50	MOARDE, LA.											
50	WHOLESALE TRADE, TOTAL . . . . .	158	186 264	114	160 732	86.4	9.8	.13	18	9 620	26	15 912
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	28	10 622	23	6 708	86.3	7.4	.10	1	(O)	4	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	4	(D)	3	(O)	98.6	10.3	.07	-	-	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4	2 280	4	2 280	92.2	12.4	.09	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	19	42 387	11	37 481	73.1	7.1	.03	4	(D)	4	4 083
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	8	(D)	8	(O)	94.5	9.4	.26	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	9	(D)	8	(D)	55.6	10.7	.20	-	-	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	26	26 060	19	20 899	90.4	25.0	.46	-	-	7	5 161
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	60	85 114	38	73 652	91.8	7.0	.08	13	8 383	9	3 079
50	MONTGOMERY, ALA.											
50	WHOLESALE TRADE, TOTAL . . . . .	256	268 375	183	200 837	77.0	9.3	.19	24	10 660	49	56 878
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	36	(O)	30	10 301	62.8	9.7	.25	2	(O)	4	1 159
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	7	(D)	6	(D)	95.7	10.3	.20	-	-	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	6	(D)	4	(O)	(D)	(O)	(O)	-	-	2	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	24	49 053	11	(V)	(V)	(V)	(V)	4	(O)	9	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	8	(D)	5	(D)	(O)	(D)	(D)	2	(O)	1	(O)
506	ELECTRICAL GOODS . . . . .	8	(D)	6	3 729	91.3	8.7	.38	-	-	2	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	15	(D)	15	(D)	88.2	13.5	.21	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	58	38 316	38	32 623	79.9	13.3	.30	7	1 041	13	4 652
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	94	80 216	68	64 513	78.8	9.8	.23	9	3 367	17	12 336
50	MUNCIE, INO.											
50	WHOLESALE TRADE, TOTAL . . . . .	124	66 422	75	43 458	73.0	7.1	.17	23	5 070	26	17 894
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	22	(D)	13	7 669	52.5	5.2	.35	2	(O)	7	2 184
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3	(O)	3	(O)	70.3	6.7	.50	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	17	17 981	11	(V)	(V)	(V)	(V)	4	(V)	2	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	-	(V)	(V)	(V)	(V)	1	(O)	1	(O)
506	ELECTRICAL GOODS . . . . .	8	6 563	6	6 398	92.2	10.8	.06	-	-	2	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	9	(O)	8	(D)	88.6	9.9	.34	1	(O)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	28	9 533	19	7 044	67.4	9.3	.23	3	(D)	6	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	35	15 977	15	10 186	68.2	5.6	.05	12	3 360	8	2 431
50	MUSKEGON-MUSKEGON HEIGHTS, MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	142	86 339	97	61 724	84.6	10.4	.12	15	10 371	30	14 244
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	28	7 875	18	6 066	75.3	6.9	.21	-	-	10	1 809
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	7	(D)	6	(D)	95.3	9.0	.07	1	(O)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	15	8 264	9	5 996	46.5	2.6	.03	-	(O)	6	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	8	8 026	8	8 026	91.3	13.2	.14	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	6	(D)	3	(O)	95.1	12.0	.30	-	-	3	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	31	20 534	26	17 804	95.4	10.8	.15	2	(D)	3	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	47	33 356	27	17 210	82.6	12.3	.04	12	8 244	8	7 902
50	NASHVILLE, TENN.											
50	WHOLESALE TRADE, TOTAL . . . . .	683	814 502	495	716 800	83.0	9.1	.20	55	13 286	133	74 416
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	110	78 380	79	(V)	(V)	(V)	(V)	8	(V)	23	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	12	(D)	8	15 286	68.8	10.0	.49	-	-	4	(O)
5013	AUTOMOTIVE EQUIPMENT . . . . .	85	53 724	64	(V)	(V)	(V)	(V)	7	(V)	14	(D)
5014	TIRES AND TUBES . . . . .	13	(O)	7	(V)	(V)	(V)	(V)	1	(O)	5	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	32	28 158	24	26 894	94.1	11.9	.19	1	(O)	7	1 232
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	16	(O)	11	21 487	95.2	13.0	.13	-	-	5	(O)
5028	PAINTS AND VARNISHES . . . . .	3	(O)	2	(O)	(O)	(O)	(O)	-	-	1	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	13	5 426	11	(O)	89.6	7.3	.44	1	(O)	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	19	8 907	16	8 758	93.9	13.1	.16	-	-	3	(O)
5033,4	PIECE GOODS, NOTIONS, AND OTHER ORY GOODS . . . . .	6	4 818	5	4 781	97.9	11.7	.04	-	-	1	(O)
5036,7	APPAREL . . . . .	8	2 638	7	2 624	90.1	14.9	.34	-	-	1	(O)
5039	FOOTWEAR . . . . .	5	1 451	4	1 353	87.7	14.2	.22	-	-	1	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	82	188 743	47	178 321	66.0	4.4	.07	10	1 765	25	8 657
5041	GROCERIES, GENERAL LINE . . . . .	10	126 435	10	126 435	59.7	3.9	.08	-	-	-	-
5042	FROZEN FOODS . . . . .	1	(O)	1	(O)	(O)	(O)	(O)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	6	(O)	4	(O)	(D)	(O)	(O)	1	(O)	1	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	4	(O)	1	(O)	(O)	(D)	(O)	1	(O)	2	(O)
5045	CONFECTIONERY . . . . .	6	2 518	3	2 357	33.3	2.8	.04	1	(O)	2	(O)
5046	FISH AND SEAFOODS . . . . .	2	(O)	1	(O)	(O)	(O)	(O)	1	(V)	1	(O)
5047	MEATS AND MEAT PRODUCTS . . . . .	17	(O)	9	11 171	75.7	4.5	.02	2	(O)	6	(O)
5048	FRESH FRUITS AND VEGETABLES . . . . .	14	12 192	9	9 522	85.6	3.5	.06	1	(O)	4	1 830
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	22	8 127	9	(V)	(V)	(V)	(V)	4	(V)	9	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	7 943	6	5 733	73.7	3.3	.02	1	(O)	2	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	3	(D)	1	(O)	(O)	(O)	(O)	-	(V)	2	(O)
5054	LIVESTOCK . . . . .	3	(O)	2	(O)	(O)	(D)	(O)	1	(O)	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	3	(O)	(D)	(O)	(O)	-	(O)	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than .01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	NASHVILLE, TENN.--CONTINUED											
506	ELECTRICAL GOODS . . . . .	40	70 066	32	66 854	91.0	10.2	+12	3	(0)	5	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	17	32 908	16	32 899	90.2	10.4	+14	1	(0)	-	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	14	31 326	10	28 473	91.3	9.4	+07	1	(0)	3	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	9	5 832	6	5 482	94.2	13.8	+27	1	(0)	2	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	39	41 372	33	37 284	89.2	10.9	+25	2	(0)	4	(0)
5072	HARDWARE . . . . .	8	13 753	7	(0)	92.1	11.2	+11	-	-	1	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	17	(0)	13	16 496	87.6	10.8	+30	1	(0)	3	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	14	(0)	13	88.0	10.7		+37	1	(0)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	138	157 527	113	144 088	90.7	11.7	+22	4	1 022	21	12 417
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	29	36 335	23	33 418	98.5	19.5	+06	-	(0)	6	2 853
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	13	34 567	10	27 577	97.3	9.5	+38	-	-	3	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	25	27 520	22	26 433	86.8	9.1	+35	-	-	3	(0)
5085	INDUSTRIAL SUPPLIES . . . . .	20	12 656	17	12 139	98.3	9.5	+21	-	-	3	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	19	(0)	15	26 027	87.0	9.2	+10	2	(0)	2	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	29	13 807	23	12 658	80.8	12.9	+21	2	(0)	4	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	14	28 740	12	(0)	98.4	16.0	+27	-	-	2	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	11	3 237	2	(0)	(0)	(0)	(0)	2	(0)	7	(0)
5093	SCRAP AND WASTE MATERIALS . . . . .	13	7 357	9	6 963	97.5	13.0	+04	3	(0)	1	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	21 993	5	(0)	74.4	3.9	+04	1	(0)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	11	(0)	10	(0)	68.8	1.8	+15	1	(0)	-	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	21	35 945	15	32 494	98.7	13.0	+14	2	(0)	4	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	16	14 668	11	13 582	91.2	14.2	+23	2	(0)	3	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	36	34 029	29	28 292	96.0	9.0	+13	2	(0)	5	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	86	(0)	52	44 180	90.7	11.9	+84	13	1 806	21	(0)
	NEW BEDFORD, MASS.											
50	WHOLESALE TRADE, TOTAL . . . . .	170	94 718	119	80 413	90.9	10.7	+09	20	2 779	31	11 526
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	12	2 689	8	2 255	68.6	7.3	+04	1	(0)	3	360
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	9	7 152	9	7 152	99.5	18.6	+01	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	42	36 833	34	33 106	94.2	4.5	+11	3	299	5	3 428
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	10	3 496	7	3 165	93.0	14.3	+03	1	(0)	2	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	10	3 497	8	2 869	95.0	9.5	+14	1	(0)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	32	9 860	21	7 247	69.0	12.4	+21	3	(0)	8	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	54	31 141	31	24 569	91.6	16.0	+05	11	2 003	12	4 569
	NEW BRITAIN, CONN.											
50	WHOLESALE TRADE, TOTAL . . . . .	125	100 636	93	83 201	92.4	11.2	+14	10	8 931	22	8 504
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	20	(0)	10	4 011	79.1	10.7	+05	3	(0)	7	1 703
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	6	(0)	5	(0)	(0)	(0)	(0)	1	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	17	17 033	11	13 632	86.4	11.8	+12	-	-	6	3 401
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	7	4 552	6	(0)	84.0	13.0	+13	1	(0)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	10	5 232	8	3 645	96.8	23.1	+40	1	(0)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	27	(0)	22	17 244	96.8	16.5	+15	1	(0)	4	121
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	36	37 053	30	28 433	93.6	8.3	+10	2	(0)	4	(0)
	NEW HAVEN, CONN.											
50	WHOLESALE TRADE, TOTAL . . . . .	562	487 467	418	415 029	93.3	11.1	+16	56	18 820	88	53 618
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	70	(0)	48	36 341	77.8	14.2	+16	6	(0)	16	6 034
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	9	(0)	6	21 847	73.2	13.1	+09	1	(0)	2	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	48	14 139	35	11 054	88.1	15.7	+21	5	297	8	2 788
5014	TIRES AND TUBES . . . . .	13	5 203	7	(0)	(0)	(0)	(0)	5	(0)	6	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	16	(0)	13	18 560	95.0	11.1	+22	1	(0)	2	(0)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	6	13 601	4	12 300	98.8	9.4	+20	1	(0)	1	(0)
5028	PAINTS AND VARNISHES . . . . .	5	(0)	4	62.3	10.9		+41	-	-	1	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	5	(0)	5	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	19	(0)	17	14 075	99.0	14.5	+16	1	(0)	1	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	7	(0)	6	(0)	96.8	13.9	+29	1	(0)	-	-
5036,7	APPAREL . . . . .	10	11 666	9	10 875	99.6	13.7	+11	-	-	1	(0)
5039	FOOTWEAR . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	86	72 084	62	57 598	89.2	6.9	+19	13	10 112	11	4 374
5041	GROCERIES, GENERAL LINE . . . . .	7	12 120	3	(0)	(0)	(0)	(0)	3	(0)	1	(0)
5042	FROZEN FOODS . . . . .	3	7 366	2	(0)	(0)	(0)	(0)	1	(0)	-	-
5043	DAIRY PRODUCTS . . . . .	7	(0)	6	(0)	71.7	9.1	+02	-	-	1	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	2 304	2	(0)	(0)	(0)	(0)	-	-	1	(0)
5045	CONFECTIONERY . . . . .	7	(0)	7	(0)	50.0	3.3	-	-	-	-	-
5046	FISH AND SEAFOODS . . . . .	4	1 681	3	(0)	86.6	2.7	-	1	(0)	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	15	(0)	10	(0)	96.7	6.2	+19	1	(0)	4	(0)
5048	FRESH FRUITS AND VEGETABLES . . . . .	22	8 783	18	7 986	83.8	4.0	+26	3	(0)	1	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	18	(0)	11	10 007	91.2	11.5	+36	4	2 177	3	(0)

Standard Notes: Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	NEW HAVEN, CONN.--CONTINUED											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	44	42 301	34	36 502	97.3	12.1	.06	3	209	7	5 590
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	22	17 794	16	13 653	96.7	13.1	.05	2	(0)	4	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	8	16 589	7	(0)	99.3	10.6	.04	1	(0)	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	14	7 918	11	(0)	93.2	13.8	.13	-	-	3	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	42	30 599	33	21 650	94.2	15.4	.28	2	(0)	7	882
5072	HARDWARE . . . . .	14	12 667	9	(V)	(V)	(V)	(V)	2	(0)	3	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	19	10 906	16	9 791	96.3	18.9	.45	-	(0)	3	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	9	7 026	8	(0)	93.3	14.0	.14	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	103	59 942	79	55 407	90.9	12.2	.25	11	773	13	3 762
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	17	2 849	12	2 520	88.5	18.0	.60	4	(0)	1	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	6	9 316	5	(0)	97.6	13.5	.27	-	-	1	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	22	14 332	14	11 369	74.9	11.9	.04	1	(0)	7	(0)
5085	INDUSTRIAL SUPPLIES . . . . .	24	17 109	21	16 843	98.7	12.6	.35	2	(0)	1	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	14	(0)	11	6 437	97.5	12.9	.22	1	(0)	2	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	17	(0)	13	4 078	84.2	11.5	.27	3	(0)	1	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	16	15 851	14	15 690	99.5	8.7	.01	1	(0)	1	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3	6 004	-	(V)	(V)	(V)	(V)	2	(0)	1	(0)
5093	SCRAP AND WASTE MATERIALS . . . . .	29	(0)	19	42 519	99.2	8.3	.20	7	1 282	3	(0)
5094	TDBACCD AND ITS PRODUCTS . . . . .	6	15 213	5	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	9	(0)	8	(0)	100.0	7.4	.03	-	-	1	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	20	15 078	15	14 395	92.5	13.2	.09	-	(0)	5	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	18	18 531	12	15 836	97.8	14.2	.16	2	(0)	4	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	30	30 681	23	23 560	97.2	16.2	.29	2	(0)	5	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	51	27 357	36	25 080	95.4	10.9	.04	5	734	10	1 543
	NEW LONDON-GROTON-NORWICH, CONN.											
50	WHOLESALE TRADE, TOTAL . . . . .	162	103 380	109	82 909	90.4	9.0	.12	16	2 455	37	18 016
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	26	(0)	20	5 503	69.3	12.4	.25	1	(0)	5	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4	2 564	4	2 564	95.5	3.2	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	24	34 754	17	27 890	95.5	5.1	.10	1	(0)	6	6 700
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
506	ELECTRICAL GOODS . . . . .	12	4 387	6	3 619	85.1	16.8	.30	1	(0)	5	655
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	9	4 105	5	2 838	86.3	19.7	.14	1	(0)	3	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	22	(0)	15	(V)	(V)	(V)	(V)	4	(V)	3	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	61	39 809	39	33 066	90.0	9.9	.11	8	1 350	14	5 393
	NEW ORLEANS, LA.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 355	1 552 208	901	1 229 532	83.2	8.4	.14	179	164 761	275	157 915
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	140	110 210	85	96 580	69.1	4.8	.03	19	1 865	36	11 765
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	8	59 835	5	(0)	65.2	2.4	.01	-	-	3	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	126	(0)	76	38 098	74.4	7.7	.05	18	1 814	32	(0)
5014	TIRES AND TUBES . . . . .	6	(0)	4	2 569	75.5	12.5	.12	1	(0)	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	52	49 597	43	45 398	95.0	11.4	.11	4	(0)	5	(0)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	17	32 354	13	29 516	95.5	11.7	.10	1	(0)	3	(0)
5028	PAINTS AND VARNISHES . . . . .	13	3 862	12	(0)	92.4	14.9	.31	1	(0)	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	22	13 381	18	(0)	94.7	9.6	.06	2	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	31	28 222	18	20 658	82.4	13.5	.22	2	(0)	11	(0)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	4	(0)	1	(0)	(0)	(0)	(0)	-	(V)	3	(0)
5034	NOTIONS AND OTHER DRY GOODS . . . . .	8	(0)	1	(0)	(0)	(0)	(0)	-	(V)	7	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	9	(0)	6	4 379	97.7	15.9	.23	2	(0)	1	(0)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	7	(0)	7	(0)	98.4	14.0	.26	-	-	-	-
5039	FOOTWEAR . . . . .	3	(0)	3	(0)	59.5	11.9	.19	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	241	348 561	137	305 953	85.2	4.8	.05	61	13 639	43	28 969
5041	GROCERIES, GENERAL LINE . . . . .	19	65 647	17	64 203	62.5	3.0	.06	1	(0)	1	(0)
5042	FROZEN FOODS . . . . .	7	6 297	1	(0)	(0)	(0)	(0)	4	(0)	2	(0)
5043	DAIRY PRODUCTS . . . . .	14	(0)	6	8 277	77.5	8.8	.18	6	(0)	2	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	11	(0)	6	11 736	84.2	5.4	.01	3	(0)	2	(0)
5045	CONFECTIONERY . . . . .	15	(0)	10	5 575	62.1	4.0	.04	2	(0)	3	(0)
5046	FISH AND SEAFOODS . . . . .	34	(0)	12	4 100	58.0	3.8	.05	11	3 173	11	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	33	21 055	21	18 605	74.6	4.8	.03	9	2 105	3	345
5048	FRESH FRUITS AND VEGETABLES . . . . .	51	37 035	29	(0)	80.8	5.7	.06	14	1 798	8	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	57	179 197	35	165 559	97.4	5.0	.03	11	2 275	11	11 363
505	FARM PRODUCTS--RAW MATERIALS . . . . .	10	(0)	7	(0)	20.7	1.0	.25	3	(0)	-	-
5052	COTTON . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	1	(0)	-	-
5053	GRAIN . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	2	(0)	-	-
5054	LIVESTOCK . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	85	118 219	58	109 169	89.4	10.7	.09	7	3 806	20	5 244
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	42	(0)	29	43 518	85.7	9.6	.08	5	(0)	8	2 046
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	17	60 024	14	59 309	92.5	11.4	.10	-	-	3	715
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	26	(0)	15	6 342	86.6	12.1	.13	2	(0)	9	2 483

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
			(\$1,000)							(\$1,000)		(\$1,000)
	NEW ORLEANS, LA.--CONTINUED											
507	HARDWARE; PLUMBING, HEATING EQUIPMENT,SUPPLIES	73	61 342	58	55 486	91.5	13.3	.33	5	870	10	4 986
5072	HAROWARE . . . . .	20	(0)	16	24 345	92.8	13.3	.19	2	(0)	2	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	29	19 680	24	17 173	90.0	15.6	.48	-	-	5	2 507
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT,SUPPLIES	24	(0)	18	13 968	91.1	10.6	.38	3	(0)	3	1 343
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	304	258 487	217	187 635	88.4	12.0	.22	29	20 202	58	50 650
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	32	15 550	24	11 579	74.5	16.0	.42	3	(0)	5	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	13	(0)	6	13 021	71.3	10.3	.26	-	-	7	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	84	118 111	50	69 524	93.4	11.7	.17	16	16 808	18	31 779
5085	INDUSTRIAL SUPPLIES. . . . .	53	33 685	40	28 636	90.3	9.2	.24	3	893	10	4 156
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	40	22 755	30	20 881	98.5	13.8	.12	4	786	6	1 088
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	48	(0)	38	(0)	74.1	14.2	.22	3	(0)	7	1 402
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	32	21 705	27	17 986	90.3	12.9	.32	-	-	5	3 719
5091	METALS AND MINERALS, N.E.C.. . . . .	60	104 530	50	86 084	97.1	10.9	.21	4	12 013	6	6 433
	COAL . . . . .	-	(0)	-	(0)	(0)	(0)	(0)	-	-	-	-
	METAL SERVICE CENTERS. . . . .	40	88 160	36	73 459	96.7	12.4	.23	3	(0)	1	(0)
	METAL SALES OFFICES. . . . .	20	16 337	14	12 592	99.4	2.6	.06	1	(0)	5	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	19	7 813	7	(V)	(V)	(V)	(V)	4	(V)	8	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS.	19	7 813	7	(V)	(V)	(V)	(V)	4	(V)	8	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	22	(0)	9	21 091	89.1	5.5	.03	5	(0)	8	1 492
	IRON AND STEEL SCRAP . . . . .	8	19 695	5	(0)	(0)	(0)	(0)	1	(0)	2	(0)
	WASTE AND SECONDARY MATERIALS. . . . .	14	(0)	4	1 947	80.7	6.5	-	4	542	6	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	12	(0)	12	(0)	55.4	4.5	.18	-	-	-	-
5095	BEER, WINE, AND DISTILLEO ALCOHOLIC BEVERAGES.	23	(0)	14	65 400	76.7	6.9	.09	6	3 827	3	(0)
	BEER AND ALE . . . . .	10	(0)	2	(0)	(0)	(0)	(0)	6	(0)	2	(0)
	WINE AND DISTILLEO SPIRITS . . . . .	13	60 292	12	59 830	75.8	7.3	.10	-	(0)	1	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	47	43 565	31	25 141	94.9	10.8	.15	7	(0)	9	(0)
	PRINTING AND WRITING (FINE) PAPER. . . . .	9	8 688	7	8 422	98.3	15.2	.28	1	(0)	1	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . .	21	29 509	14	12 610	92.2	8.9	.06	4	(0)	3	(0)
	STATIONERY, OFFICE SUPPLIES, GREETING CAROS.	17	5 368	10	4 109	96.1	7.8	.12	2	(0)	5	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	43	37 364	29	29 641	94.8	12.6	.11	2	(0)	12	(0)
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	18	9 226	10	7 226	95.2	13.3	.15	1	(0)	7	(0)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . .	25	28 138	19	22 415	94.7	12.3	.10	1	(0)	5	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	75	64 555	52	55 432	95.4	11.4	.34	3	(0)	20	(0)
	LUMBER AND MILLWORK. . . . .	37	45 916	27	39 917	96.3	10.6	.21	1	(0)	9	(0)
	CONSTRUCTION MATERIALS . . . . .	38	18 639	25	15 515	92.9	13.3	.65	2	(0)	11	(0)
5099	AMUSEMENT AND SPORTING GOOOS . . . . .	22	15 144	15	10 765	78.1	9.3	.29	5	(0)	2	(0)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	10	5 621	4	5 272	95.6	15.9	.02	2	(0)	4	(0)
	FARM SUPPLIES. . . . .	8	14 038	5	(V)	(V)	(V)	(V)	1	(0)	2	(0)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	12	6 148	9	5 801	60.2	9.4	.26	3	347	-	-
	ART GOOOS AND ADVERTISING SPECIALTIES. . . . .	17	2 980	13	2 871	77.9	11.0	.52	3	(0)	1	(0)
	OTHER PRODUCTS . . . . .	49	19 227	28	12 632	91.3	9.9	.13	4	2 454	17	4 141
	NEW YORK, N.Y.											
50	WHOLESALE TRAOE, TOTAL . . . . .	24 915	31 785 385	17 294	25 601 440	88.4	10.5	.11	2 199	1 024 092	5 422	5 152 853
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	1 177	905 219	778	686 614	78.6	8.8	.14	147	60 170	252	158 435
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	204	463 213	91	335 833	72.1	4.3	.12	51	43 069	62	84 311
5013	AUTOMOTIVE EQUIPMENT . . . . .	843	356 963	612	296 784	86.6	13.2	.18	76	14 139	155	46 040
5014	TIRES AND TUBES. . . . .	130	85 043	75	53 997	75.0	12.3	.09	20	2 962	35	28 084
502	DRUGS, CHEMICALS, AND ALLIEO PRODUCTS. . . . .	1 091	1 272 120	787	1 050 005	93.7	12.3	.11	72	13 571	232	208 544
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	510	599 280	359	511 785	93.8	12.5	.12	38	9 066	113	78 429
5028	PAINTS AND VARNISHES . . . . .	120	45 659	85	36 988	96.0	16.8	.26	6	333	29	8 338
5029	CHEMICALS AND ALLIEO PRODUCTS, N.E.C.. . . . .	461	627 181	343	501 232	93.5	11.7	.09	28	4 172	90	121 777
503	PIECE GOOOS, NOTIONS, AND APPAREL. . . . .	4 487	5 333 858	3 181	3 830 343	97.7	11.4	.12	267	129 432	1 039	1 374 083
5033	PIECE GOOOS (WOVEN FABRICS). . . . .	1 910	2 903 515	1 451	2 232 704	98.1	10.7	.09	83	36 659	376	634 152
5034	NOTIONS AND OTHER ORY GOOOS. . . . .	638	453 771	471	335 808	98.5	12.3	.27	22	7 784	145	110 179
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . .	506	(0)	384	378 324	94.9	10.6	.09	42	(0)	80	154 859
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . .	1 273	1 269 044	759	(V)	(V)	(V)	(V)	108	(V)	406	(V)
5039	FOOTWEAR . . . . .	160	(0)	116	128 366	99.1	14.4	.11	12	(0)	32	17 042
504	GROCERIES AND RELATEO PRODUCTS . . . . .	3 246	5 206 056	2 252	4 466 265	89.2	5.8	.09	370	214 460	624	525 331
5041	GROCERIES, GENERAL LINE. . . . .	100	497 527	82	425 767	93.4	6.5	.09	8	40 673	10	31 087
5042	FROZEN FOODS . . . . .	129	245 759	83	208 380	89.6	7.9	.07	8	2 131	38	35 248
5043	DAIRY PRODUCTS . . . . .	322	404 652	228	318 899	73.4	7.8	.09	27	3 745	67	82 008
5044	POULTRY AND POULTRY PRODUCTS . . . . .	144	(0)	101	169 193	89.3	5.0	.11	8	(0)	35	17 674
5045	CONFECTIONERY. . . . .	159	125 292	107	112 634	92.4	8.7	.07	16	3 439	36	9 219
5046	FISH AND SEAFOODS. . . . .	142	(0)	106	111 540	91.0	7.6	.12	8	(0)	28	20 557
5047	MEATS AND MEAT PRODUCTS. . . . .	708	1 357 748	529	1 214 239	95.7	5.1	.12	75	36 304	104	107 205
5048	FRESH FRUITS AND VEGETABLES. . . . .	399	337 399	272	269 473	85.0	6.1	.11	40	11 632	87	56 294
5049	GROCERIES AND RELATEO PRODUCTS, N.E.C. . . . .	1 143	1 913 356	744	1 636 140	86.7	5.4	.05	180	111 177	219	166 039
505	FARM PRODUCTS--RAW MATERIALS . . . . .	331	2 769 907	239	2 449 135	62.2	5.7	.03	25	23 561	67	297 211
5052	COTTON . . . . .	8	23 828	8	17 288	99.1	11.0	.05	-	-	-	(0)
5053	GRAIN. . . . .	31	2 300 836	15	2 041 259	57.0	4.4	(2)	2	(0)	14	(0)
5054	LIVESTOCK. . . . .	8	(0)	3	(0)	(0)	(0)	(0)	-	(V)	5	(V)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	284	(0)	213	390 313	92.0	13.1	.15	23	(0)	48	34 257

Standard Notes: - Represents zero. D Withheld to avoid disclosure. Revised. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	NEW YORK, N.Y.--CONTINUED											
506	ELECTRICAL GOODS . . . . .	1 233	1 456 049	865	1 158 713	92.7	14.5	.17	79	20 667	289	276 669
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	440	405 006	322	349 931	94.1	14.7	.15	21	2 772	97	52 303
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	320	617 435	212	495 413	92.6	14.9	.19	24	9 024	84	112 998
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	473	433 608	331	313 369	91.1	13.7	.15	34	8 871	108	111 368
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	1 151	673 616	890	568 516	93.9	14.5	.19	58	13 142	203	91 958
5072	HARDWARE . . . . .	548	300 037	421	264 362	96.6	13.1	.17	31	7 150	96	28 525
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	443	263 744	348	218 133	92.1	16.7	.24	19	4 121	76	41 490
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	160	109 835	121	86 021	90.7	12.9	.16	8	1 871	31	21 943
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	3 018	1 865 997	2 196	1 540 629	92.7	13.9	.17	222	45 071	600	280 297
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	433	210 006	305	166 303	92.6	17.5	.23	47	5 084	81	38 619
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	107	100 567	64	85 527	88.7	13.3	.17	4	(D)	39	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	43	(O)	30	29 621	89.8	15.8	.05	1	(D)	12	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	707	504 458	497	419 120	91.2	12.7	.08	45	12 423	165	72 915
5085	INDUSTRIAL SUPPLIES. . . . .	451	277 204	348	243 624	96.6	13.1	.11	22	4 594	81	28 986
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	611	365 417	471	280 520	95.0	15.8	.30	45	10 633	95	74 264
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	507	221 282	379	185 380	90.7	13.8	.33	42	6 620	86	29 282
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	159	(O)	102	130 534	91.8	10.4	.06	16	(O)	41	18 682
5091	METALS AND MINERALS, N.E.C. . . . .	575	2 801 688	434	2 283 360	90.2	12.5	.06	43	218 678	98	299 650
	COAL . . . . .	31	(O)	18	123 196	90.9	13.6	.04	5	(D)	8	18 175
	METAL SERVICE CENTERS. . . . .	168	(D)	163	968 559	93.7	10.2	.05	5	(O)	-	-
	METAL SALES OFFICES. . . . .	376	1 684 966	253	1 191 605	87.3	14.2	.07	33	201 886	90	291 475
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	124	727 632	23	(V)	(V)	(V)	(V)	19	(V)	82	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS.	124	727 632	23	(V)	(V)	(V)	(V)	19	(V)	82	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	720	(O)	357	265 267	84.6	5.0	.04	223	(D)	140	46 122
	IRON AND STEEL SCRAP . . . . .	187	95 949	55	61 267	56.6	2.2	.01	83	16 346	49	18 336
	WASTE AND SECONDARY MATERIALS. . . . .	533	(O)	302	204 000	93.0	5.8	.05	140	(O)	91	27 786
5094	TOBACCO AND ITS PRODUCTS . . . . .	119	(O)	87	272 487	81.7	3.8	.04	11	(O)	21	43 559
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	240	1 149 825	142	1 028 811	90.8	13.8	.21	47	11 146	51	109 868
	BEER AND ALE . . . . .	134	(O)	61	127 919	80.6	6.5	.84	42	(O)	31	54 891
	WINE AND DISTILLED SPIRITS . . . . .	106	(O)	81	900 892	92.2	14.8	.12	5	(O)	20	54 977
5096	PAPER AND ITS PRODUCTS . . . . .	1 201	1 174 719	862	964 786	97.3	11.8	.12	78	31 350	261	178 583
	PRINTING AND WRITING (FINE) PAPER. . . . .	151	545 110	121	499 234	99.2	10.5	.08	8	6 745	22	39 131
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . .	471	327 685	363	255 779	95.5	12.7	.17	18	10 347	90	61 559
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS.	579	301 924	378	209 773	95.0	13.6	.14	52	14 258	149	77 893
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 214	917 936	813	700 305	95.6	13.2	.14	119	67 181	282	150 450
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	396	225 250	255	179 425	92.7	12.6	.11	44	9 834	97	35 991
	HOME FURNISHINGS AND FLOOR COVERINGS . . . .	818	692 686	558	520 880	96.6	13.4	.15	75	57 347	185	114 459
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	682	508 945	468	396 278	92.8	14.3	.20	37	9 206	177	103 461
	LUMBER AND MILLWORK. . . . .	296	296 541	190	227 288	94.4	13.3	.16	16	4 356	90	64 897
	CONSTRUCTION MATERIALS . . . . .	386	212 404	278	168 990	90.8	15.6	.26	21	4 850	87	38 564
5099	(AMUSEMENT AND SPORTING GOODS . . . . .	740	605 889	488	477 155	95.4	13.7	.20	59	18 822	193	109 912
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	344	288 393	196	225 153	93.7	15.2	.11	43	10 990	105	52 250
	(FARM SUPPLIES. . . . .	137	391 598	79	354 385	80.6	11.4	.16	6	717	52	36 496
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	1 197	870 907	911	767 553	89.0	16.3	.12	104	30 530	182	72 824
	(ART GOODS AND ADVERTISING SPECIALTIES. . . . .	621	243 687	446	189 694	96.2	14.0	.22	49	14 614	126	39 379
	(OTHER PRODUCTS . . . . .	1 267	(D)	800	1 688 486	85.8	7.8	.08	121	(O)	346	221 841
	NEWARK, N.J.											
50	WHOLESALE TRADE, TOTAL . . . . .	2 599	3 446 859	1 819	2 788 271	90.4	8.9	.10	238	206 347	542	452 241
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	240	150 807	166	107 618	84.2	13.2	.19	22	5 770	52	37 419
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	43	46 592	24	(V)	(V)	(V)	(V)	6	(V)	13	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	171	(O)	128	75 389	89.2	13.6	.22	13	(O)	30	11 169
5014	TIRES AND TUBES. . . . .	26	(D)	14	10 174	85.3	16.7	.28	3	(D)	9	3 709
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	140	160 927	103	135 186	94.9	8.6	.09	10	4 691	27	21 050
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	52	99 960	37	91 888	93.1	7.3	.03	6	2 833	9	5 239
5028	PAINTS AND VARNISHES . . . . .	26	13 619	20	11 042	98.8	10.2	.24	2	(O)	4	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	62	47 348	46	32 256	98.8	11.9	.21	2	(O)	14	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	79	47 673	55	34 663	96.0	15.7	.11	7	1 939	17	11 071
5033	PIECE GOODS (WOVEN FABRICS). . . . .	18	(O)	15	6 395	94.4	11.9	.11	1	(O)	2	(O)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	17	(D)	12	6 081	98.4	12.2	.18	2	(O)	3	(O)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . .	17	(O)	12	12 115	95.1	17.7	.07	3	412	2	(O)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . .	22	(O)	11	(V)	(V)	(V)	(V)	1	(O)	10	(V)
5039	FOOTWEAR . . . . .	5	(D)	5	(O)	91.6	23.3	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	353	1 240 270	242	1 163 876	86.0	3.2	.03	41	12 267	70	64 127
5041	GROCERIES, GENERAL LINE. . . . .	18	(O)	15	(O)	(O)	(O)	(O)	2	(O)	1	(O)
5042	FROZEN FOODS . . . . .	9	(O)	7	1 182	60.7	10.5	.08	1	(O)	1	(O)
5043	DAIRY PRODUCTS . . . . .	36	94 215	24	90 655	96.7	6.1	.06	4	949	8	2 611
5044	POULTRY AND POULTRY PRODUCTS . . . . .	19	(O)	15	32 489	96.7	4.8	.02	2	(O)	2	(O)
5045	CONFECTIONERY. . . . .	21	19 052	15	17 673	90.4	5.9	.02	4	(O)	2	(O)
5046	FISH AND SEAFOODS. . . . .	12	(O)	5	3 113	85.7	11.0	.19	2	(D)	5	(O)
5047	MEATS AND MEAT PRODUCTS. . . . .	105	143 327	73	94 936	95.1	5.6	.08	7	3 267	25	45 124
5048	FRESH FRUITS AND VEGETABLES. . . . .	57	42 552	40	39 210	86.5	6.3	.09	5	619	12	2 723
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	76	222 079	48	213 216	60.5	7.0	.04	14	4 339	14	4 524

Standard Notes: - Represents zero, D Withheld to avoid disclosure, V Insufficient analysis to show separately, Z Less than .01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	NEWARK, N.J.--CONTINUED											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	10	(D)	7	6 352	83.5	8.3	-	2	(D)	1	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	1	(D)	1	(O)	(O)	(O)	(D)	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	9	(D)	6	(D)	83.1	8.1	-	2	(D)	1	(D)
506	ELECTRICAL GOODS . . . . .	164	293 194	116	241 807	96.0	13.6	.19	14	5 295	34	46 092
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	71	76 079	53	60 491	93.5	16.3	.37	5	3 598	13	11 990
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	32	184 103	23	156 005	97.8	12.7	.10	3	(D)	6	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	61	33 012	40	25 311	91.4	12.9	.33	6	(D)	15	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	175	89 512	133	74 513	93.8	14.4	.24	11	5 230	31	9 769
5072	HARDWARE . . . . .	58	30 193	43	24 132	96.2	11.7	.23	4	(D)	11	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	85	40 415	66	33 892	91.3	16.0	.29	6	2 155	13	4 368
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	32	18 904	24	16 489	95.3	15.2	.16	1	(D)	7	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	547	347 447	406	296 413	94.2	15.1	.15	40	8 035	101	42 999
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	66	21 662	44	19 783	93.6	22.7	.23	8	720	14	1 159
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	30	27 033	22	23 293	89.5	19.1	.25	2	(O)	6	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	10	(O)	8	10 018	98.3	19.1	.38	1	(O)	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	152	88 070	108	67 397	91.1	14.7	.11	10	3 317	34	17 356
5085	INDUSTRIAL SUPPLIES . . . . .	130	88 880	101	80 656	98.2	10.2	.14	5	(D)	24	(O)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	67	67 784	54	57 132	98.3	20.2	.14	4	580	9	10 072
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	70	25 102	56	21 772	85.9	11.6	.11	5	1 175	9	2 155
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	22	(D)	13	16 362	89.4	10.3	.10	5	859	4	(O)
5091	METALS AND MINERALS, N.E.C. . . . .	92	319 470	63	121 918	97.2	10.0	.09	9	141 811	20	55 741
	COAL . . . . .	8	(D)	4	(D)	(O)	(D)	(O)	-	(V)	4	(D)
	METAL SERVICE CENTERS . . . . .	45	(D)	38	106 617	97.7	10.4	.09	6	(D)	1	(D)
	METAL SALES OFFICES . . . . .	39	34 016	21	(V)	(V)	(V)	(V)	3	(O)	15	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	22	14 396	4	(D)	(D)	(D)	(D)	10	(V)	8	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	22	14 396	4	(O)	(D)	(O)	(O)	10	(V)	8	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	147	71 491	90	60 794	88.3	6.3	.01	27	3 256	30	7 441
	IRON AND STEEL SCRAP . . . . .	46	25 865	28	20 815	87.1	3.6	-	8	1 388	10	3 662
	WASTE AND SECONDARY MATERIALS . . . . .	101	45 626	62	39 979	89.0	7.8	.02	19	1 868	20	3 779
5094	TOBACCO AND ITS PRODUCTS . . . . .	28	(O)	24	62 285	81.9	6.3	.05	1	(O)	3	(O)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	37	(O)	26	158 464	92.6	12.6	.04	2	(O)	9	48 551
	BEER AND ALE . . . . .	17	(O)	12	11 804	90.8	5.9	.03	2	(O)	3	(O)
	WINE AND DISTILLED SPIRITS . . . . .	20	(O)	14	146 660	92.8	13.1	.05	-	-	6	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	99	73 305	72	49 830	95.5	11.6	.18	8	2 229	19	21 246
	PRINTING AND WRITING (FINE) PAPER . . . . .	12	(O)	10	13 276	97.7	11.6	.43	-	-	2	(O)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	37	(O)	29	23 828	96.3	10.8	.10	1	(O)	7	(O)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	50	23 869	33	(V)	(V)	(V)	(V)	7	(V)	10	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	68	72 615	48	58 618	96.6	14.9	.21	3	233	17	13 764
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	32	22 216	24	19 317	97.0	18.5	.11	-	-	8	2 899
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	36	50 399	24	39 301	96.4	13.1	.25	3	233	9	10 865
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	143	109 188	102	84 909	95.0	16.4	.39	7	3 656	34	20 623
	LUMBER AND MILLWORK . . . . .	72	(O)	47	47 997	97.1	16.9	.41	5	(O)	20	13 790
	CONSTRUCTION MATERIALS . . . . .	71	(O)	55	36 912	92.2	15.7	.37	2	(O)	14	6 833
5099	AMUSEMENT AND SPORTING GOODS . . . . .	60	46 105	40	43 658	96.0	25.4	.36	2	(O)	18	2 176
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	22	(O)	12	34 460	100.0	10.8	.05	3	946	7	(O)
	FARM SUPPLIES . . . . .	15	(O)	12	6 717	95.2	5.2	.24	-	-	3	(O)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	32	(O)	18	(V)	(V)	(V)	(V)	2	(D)	12	(V)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	22	(O)	15	6 560	98.4	15.4	.05	-	-	7	(O)
	OTHER PRODUCTS . . . . .	104	54 111	65	(V)	(V)	(V)	(V)	17	(V)	22	(V)
NEWPORT NEWS-HAMPTON, VA.												
50	WHOLESALE TRADE, TOTAL . . . . .	147	86 352	103	73 985	78.7	8.2	.14	17	3 323	27	9 044
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	27	10 169	22	9 780	59.6	7.9	.11	1	(O)	4	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	2	(O)	-	(V)	(V)	(V)	(V)	-	(V)	2	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	35	27 226	25	23 204	76.1	5.5	.10	5	2 085	5	1 937
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	9	(O)	8	(O)	93.2	16.1	.33	-	-	1	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	8	11 299	7	(O)	95.3	10.6	.03	-	-	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	23	4 956	12	3 404	93.6	11.0	.09	3	385	8	1 167
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	43	26 590	29	20 883	75.2	7.6	.22	8	795	6	4 912
NORFOLK-PORSMOUTH, VA.												
50	WHOLESALE TRADE, TOTAL . . . . .	516	467 001	376	350 724	81.7	10.7	.16	40	35 534	100	80 743
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	73	(O)	47	(V)	(V)	(V)	(V)	3	(O)	23	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	10	14 939	3	(V)	(V)	(V)	(V)	1	(O)	6	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	60	17 067	43	14 921	74.5	8.5	.14	2	(O)	15	(O)
5014	TIRES AND TUBES . . . . .	3	(O)	1	(O)	(O)	(O)	(O)	-	(V)	2	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	23	19 571	17	19 418	91.2	15.2	.10	-	-	6	153
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	8	(O)	4	12 623	93.3	16.9	.11	-	-	4	(O)
5028	PAINTS AND VARNISHES . . . . .	8	(O)	8	(O)	78.7	13.2	.09	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	7	(O)	5	(O)	(O)	(O)	(O)	-	-	2	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	NDRFDLK-PDRTSMOUTH, VA.--CONTINUED											
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8	(D)	8	(D)	89.4	13.1	.04	-	-	-	-
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	3	(D)	3	(D)	87.9	8.9	.26	-	-	-	-
5036+7	APPAREL . . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-	-
5039	FOOTWEAR . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	71	122 362	53	(V)	(V)	(V)	(V)	8	(V)	10	(V)
5041	GROCERIES, GENERAL LINE . . . . .	6	23 314	5	(D)	(D)	(D)	(D)	-	-	1	(D)
5042	FROZEN FOODS . . . . .	5	(D)	4	(D)	(D)	(D)	(D)	1	(D)	-	-
5043	DAIRY PRODUCTS . . . . .	4	(D)	3	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5045	CONFECTIONERY . . . . .	4	4 896	3	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5046	FISH AND SEAFOODS . . . . .	8	(D)	6	(D)	(D)	(D)	(D)	2	(D)	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	10	13 604	9	13 294	91.9	4.3	.05	-	-	1	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	12	8 561	9	8 089	86.8	7.6	.01	1	(D)	2	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	20	16 149	12	12 241	63.5	4.6	.04	4	954	4	2 954
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	(D)	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
506	ELECTRICAL GOODS . . . . .	30	22 450	22	20 758	92.5	13.3	.18	1	(D)	7	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	14	(D)	12	12 645	93.8	14.4	.21	1	(D)	1	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	5	(D)	3	5 165	97.5	12.1	.10	-	-	2	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	3 472	7	(D)	78.3	10.8	.24	-	-	4	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	36	27 470	30	26 440	95.9	15.2	.33	1	(D)	5	(D)
5072	HARDWARE . . . . .	7	(D)	7	(D)	97.1	18.4	.45	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	19	(D)	16	14 228	95.9	14.6	.23	-	-	3	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	10	6 214	7	(D)	94.7	13.0	.45	1	(D)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	108	56 430	79	48 319	90.1	15.2	.34	8	1 213	21	6 898
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	16	4 075	8	2 691	90.7	11.9	.33	4	438	4	946
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	12	10 428	9	9 298	76.1	29.1	.80	1	(D)	2	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	18	13 061	14	10 924	95.5	12.9	.41	1	(D)	3	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	21	14 228	18	13 997	95.6	11.9	.17	-	-	3	231
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	13	(D)	10	3 349	97.8	14.7	.09	1	(D)	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	22	(D)	17	6 699	87.3	9.5	.09	1	(D)	4	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	5	(D)	2	(D)	(D)	(D)	(D)	-	-	3	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	7	9 177	6	(D)	90.6	10.4	.11	1	(D)	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	2 238	3	(D)	(D)	(D)	(D)	2	(D)	3	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	16	(D)	7	3 828	93.8	6.2	.26	7	747	2	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	19 128	4	(D)	77.1	6.3	.05	-	-	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	10	(D)	8	18 114	19.6	1.8	-	1	(D)	1	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	20	15 572	16	15 015	91.4	14.5	.19	-	-	4	557
5097	FURNITURE AND HOME FURNISHINGS . . . . .	15	11 264	13	(D)	93.0	13.5	.13	-	-	2	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	42	28 190	32	24 763	96.7	22.5	.25	1	(D)	9	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	38	22 330	28	20 582	95.7	12.0	.15	5	392	5	1 356
	NORWALK, CONN.											
50	WHOLESALE TRADE, TOTAL . . . . .	126	72 795	82	58 901	93.2	11.2	.14	9	2 136	35	11 758
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	18	(D)	12	4 038	78.3	13.2	.42	4	(D)	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	4	2 029	4	2 029	99.8	7.0	.10	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	6	4 172	5	(D)	97.7	15.7	.15	-	-	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	8	(D)	8	(D)	89.9	4.2	.08	-	(D)	-	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	12	(D)	8	8 964	92.7	13.6	.16	1	(D)	3	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	11	(D)	6	5 994	95.6	15.0	.32	-	-	5	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	25	10 452	12	(V)	(V)	(V)	(V)	1	(D)	12	(V)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	40	16 860	25	11 858	95.3	8.8	.04	3	(D)	12	(D)
	OOESSA, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	268	171 409	178	132 176	89.8	12.7	.19	40	28 171	50	11 062
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	33	(D)	23	12 380	83.4	9.5	.26	3	(D)	7	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	13	5 468	11	5 143	99.1	29.5	.14	-	-	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	12	(D)	4	(D)	(D)	(D)	(D)	3	295	5	801
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	6	7 348	6	7 348	95.1	13.1	.05	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	9	3 855	8	(D)	92.2	12.0	.42	1	(D)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	119	76 748	82	52 422	96.7	15.8	.23	19	20 308	18	4 018
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	76	50 781	44	39 283	83.1	9.4	.13	14	6 549	18	4 949

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	DG DEN, UTAH											
SD	WHOLESALE TRADE, TOTAL . . . . .	116	69 998	85	54 924	79.1	7.6	.16	9	10 519	22	4 555
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	17	(D)	12	3 855	83.8	9.0	.31	-	-	5	(D)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(D)	4	(D)	91.0	15.9	.63	-	-	-	-
SD3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	-	(V)	(V)	(V)	(V)	1	(D)	1	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	12	16 991	9	8 624	45.3	4.6	.12	2	(D)	1	(D)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	5	18 808	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
SD6	ELECTRICAL GOODS . . . . .	12	(D)	10	6 256	95.0	7.9	.18	-	-	2	(D)
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	8	3 412	7	(D)	94.2	14.0	.65	-	-	1	(D)
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	18	(D)	14	3 913	89.1	10.7	.15	1	(D)	3	(D)
SD9	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	38	12 132	26	9 400	78.3	8.0	.12	4	(D)	8	(D)
	OKLAHOMA CITY, OKLA.											
50	WHOLESALE TRADE, TOTAL . . . . .	878	807 095	606	579 381	86.0	9.9	.22	90	31 311	182	196 403
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	124	59 532	97	52 548	85.8	9.2	.26	10	1 504	17	5 480
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	14	11 021	10	(D)	62.3	4.8	.32	2	(D)	2	(D)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	106	(D)	84	42 065	90.9	9.9	.26	8	(D)	14	2 912
SD14	TIRES AND TUBES. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	(V)	1	(D)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	43	38 266	35	37 276	95.2	9.8	.25	5	437	3	553
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	16	(D)	12	28 333	96.2	9.2	.25	2	(D)	2	(D)
SD28	PAINTS AND VARNISHES . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	25	9 021	21	8 765	91.6	11.6	.26	3	(D)	1	(D)
SD3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	8	(D)	6	5 692	95.4	12.4	.12	-	-	2	(D)
SD33+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
SD36+7	APPAREL. . . . .	6	(D)	5	(D)	95.8	12.5	.13	-	-	1	(D)
SD39	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	87	216 965	52	(V)	(V)	(V)	(V)	18	(V)	17	(D)
SD41	GROCERIES, GENERAL LINE. . . . .	12	150 939	8	(V)	(V)	(V)	(V)	1	(D)	3	(D)
SD42	FROZEN FOODS . . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)
SD43	DAIRY PRODUCTS . . . . .	7	(D)	2	(D)	(D)	(D)	(D)	4	577	1	(D)
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	9	(D)	6	8 226	86.7	5.5	.12	1	(D)	2	(D)
SD45	CONFECTIONERY. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
SD46	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-
SD47	MEATS AND MEAT PRODUCTS. . . . .	19	(D)	14	14 881	73.8	3.0	.07	2	(D)	3	376
SD48	FRESH FRUITS AND VEGETABLES. . . . .	22	20 629	14	17 134	85.3	6.4	.19	5	(D)	3	(D)
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	12	5 211	4	(D)	(D)	(D)	(D)	4	626	4	(D)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)
SD52	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
SD53	GRAIN. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
SD54	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
SD6	ELECTRICAL GOODS . . . . .	54	74 031	41	58 884	90.5	10.7	.16	3	(D)	10	(D)
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	20	15 443	15	14 063	93.1	11.4	.21	1	(D)	4	(D)
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	17	(D)	14	39 300	90.4	9.7	.13	1	(D)	2	(D)
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	17	(D)	12	5 521	84.7	16.1	.24	1	(D)	4	(D)
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	48	46 258	36	43 194	92.5	12.2	.31	1	(D)	11	(D)
SD72	HARDWARE . . . . .	11	(D)	7	11 669	97.6	16.2	.39	-	-	4	(D)
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	21	(D)	16	18 823	89.7	11.4	.18	1	(D)	4	(D)
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	16	(D)	13	12 702	92.0	9.6	.43	-	-	3	(D)
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	245	149 646	181	115 788	90.3	15.2	.35	20	12 403	44	21 455
SD81	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	27	8 845	21	(V)	(V)	(V)	(V)	2	(D)	4	(D)
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	20	(D)	16	39 319	84.6	23.2	.55	-	-	4	(D)
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	7	(D)	4	2 217	90.8	7.4	.18	1	(D)	2	(D)
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	83	49 373	52	28 650	96.3	11.8	.37	12	10 838	19	9 885
SD85	INDUSTRIAL SUPPLIES. . . . .	34	12 568	28	12 337	96.7	9.0	.09	2	(D)	4	(D)
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	27	18 088	25	(D)	96.7	12.4	.07	-	-	2	(D)
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	34	(D)	27	8 291	84.2	9.6	.34	2	(D)	5	1 479
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	13	(D)	8	(V)	(V)	(V)	(V)	1	(D)	4	(V)
SD91	METALS AND MINERALS, N.E.C.. . . .	26	19 551	17	16 442	94.2	10.3	.39	2	(D)	7	(D)
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	19	26 403	2	(D)	(D)	(D)	(D)	2	(D)	15	7 036
SD93	SCRAP AND WASTE MATERIALS. . . . .	18	7 738	8	5 655	90.2	4.4	.02	5	(D)	5	(D)
SD94	TOBACCO AND ITS PRODUCTS . . . . .	6	15 605	4	15 011	72.0	3.9	.10	-	-	2	(D)
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	14	(D)	7	(D)	6.7	.8	.01	5	4 476	2	(D)
SD96	PAPER AND ITS PRODUCTS . . . . .	23	26 939	15	18 277	98.3	9.3	.16	2	(D)	6	(D)
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	32	18 847	17	13 977	92.2	12.6	.57	7	1 174	8	3 696
SD98	LUMBER AND CONSTRUCTION MATERIALS. . . . .	60	35 856	38	24 153	93.1	11.7	.37	3	(D)	19	(D)
SD99	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	67	27 639	47	24 394	88.5	12.9	.15	7	884	13	2 361
	OMAHA, NEBR.--IOWA											
50	WHOLESALE TRADE, TOTAL . . . . .	680	918 512	476	764 848	88.1	6.8	.11	62	65 399	142	88 265
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	95	(D)	70	40 526	82.0	11.1	.20	8	(D)	17	6 785
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	12	(D)	6	(V)	(V)	(V)	(V)	2	(D)	4	(D)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	76	(D)	59	30 878	88.0	12.1	.21	5	(D)	12	2 444
SD14	TIRES AND TUBES. . . . .	7	(D)	5	(D)	(D)	(D)	(D)	1	(D)	1	(D)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	30	37 651	21	32 416	92.2	7.8	.10	-	(D)	9	(D)
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	9	(D)	9	(D)	91.2	7.2	.05	-	(D)	-	-
SD28	PAINTS AND VARNISHES . . . . .	12	(D)	5	(V)	(V)	(V)	(V)	-	(V)	7	(V)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	9	(D)	7	7 194	97.1	6.8	.08	-	-	2	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit Sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as per- cent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	OMAHA, NEBR.--IDWA--CDNTINUED											
503	PIECE GD00S, NOTIONS, AND APPAREL. . . . .	8	(D)	6	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5033,4	PIECE GD00S, NOTIONS, AND OTHER DRY GD00S. .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5036,7	APPAREL. . . . .	5	2 665	3	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5039	FOOTWEAR. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	66	115 783	38	103 251	95.2	4.9	.05	7	2 177	21	10 355
5041	GROCERIES, GENERAL LINE. . . . .	6	(D)	5	(D)	(D)	(D)	(D)	1	(D)	-	-
5042	FROZEN F00DS. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)
5043	DAIRY PRODUCTS. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	8	(D)	5	(D)	91.3	5.9	.04	2	(D)	1	(D)
5045	CONFECTIONERY. . . . .	3	60D	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5046	FISH AND SEAFOODS. . . . .	-	(D)	-	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	14	18 331	8	(V)	(V)	(V)	(V)	-	(V)	6	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	13	10 428	8	9 117	90.2	5.7	.09	-	-	5	1 311
5049	GROCERIES AND RELATEO PRODUCTS, N.E.C. . . . .	15	7 997	5	4 749	92.9	8.0	.02	4	(D)	6	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	31	187 668	12	117 26D	61.1	1.0	.01	15	(D)	4	(D)
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	18	163 8D0	10	116 783	61.1	1.0	.01	5	(D)	3	(D)
5054	LIVESTOCK. . . . .	10	(D)	-	-	-	-	-	9	22 423	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
506	ELECTRICAL GD00S. . . . .	41	54 362	29	48 803	93.0	12.6	.18	2	(D)	10	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	15	(D)	12	25 029	91.1	13.6	.14	1	(D)	2	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADID SETS. . .	15	(D)	11	22 271	96.5	11.8	.23	-	-	4	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	11	(D)	6	(V)	(V)	(V)	(V)	1	(D)	4	(D)
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	52	46 928	41	42 977	96.9	12.0	.29	2	(D)	9	(D)
5D72	HARDWARE. . . . .	12	10 651	7	8 900	94.9	9.4	.11	1	(D)	4	(D)
5D74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	26	3D 356	22	29 239	97.2	12.5	.37	-	-	4	1 117
5D77	AIR-CONDITIONING, REFRIG. EQUIPMENT,SUPPLIES	14	5 921	12	4 838	98.8	13.7	.12	1	(D)	1	(D)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	146	107 016	114	90 359	90.7	12.8	.14	6	1 414	26	15 243
5D81	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	25	9 313	18	6 099	90.0	13.0	.31	1	(D)	6	(D)
5D82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	14	(D)	12	19 325	86.1	22.9	.26	-	-	2	(D)
5D83	FARM MACHINERY AND EQUIPMENT. . . . .	9	13 228	9	(D)	97.4	6.7	.16	-	-	-	(D)
5D84	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	18	(D)	13	8 521	94.7	9.1	.13	2	(D)	3	(D)
5D85	INDUSTRIAL SUPPLIES. . . . .	22	16 103	17	14 115	97.0	9.8	.06	-	-	5	1 988
5D86	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	20	13 654	19	13 550	95.1	13.8	.04	-	-	1	(D)
5D87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	31	(D)	23	6 714	86.2	12.0	.12	1	(D)	7	(D)
5D88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	(D)	3	(D)	(D)	(D)	(D)	2	(D)	2	(D)
5D91	METALS AND MINERALS, N.E.C.. . . . .	10	(D)	8	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5D92	PETROLEUM AND PETRDLEUM PRODUCTS. . . . .	13	8 957	1	(D)	(D)	(D)	(D)	3	(V)	9	(V)
5D93	SCRAP AND WASTE MATERIALS. . . . .	13	(D)	8	(D)	(D)	(D)	(D)	3	623	2	(D)
5D94	TOBACCO AND ITS PRODUCTS. . . . .	6	12 179	6	12 179	81.1	6.1	.04	-	-	-	-
5D95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	20	50 078	14	48 194	91.5	5.6	.03	3	(D)	3	(D)
5D96	PAPER AND ITS PRODUCTS. . . . .	17	(D)	12	16 196	97.3	12.1	.15	1	(D)	4	(D)
5D97	FURNITURE AND HOME FURNISHINGS. . . . .	22	16 862	14	14 382	94.7	10.0	.35	4	915	4	1 565
5D98	LUMBER AND CONSTRUCTION MATERIALS. . . . .	40	60 653	31	59 405	96.9	6.6	.18	1	(D)	8	(D)
5D99	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	70	37 575	51	32 290	81.6	10.0	.19	7	891	12	4 394
	ORLANDO, FLA.											
50	WHOLESALE TRA0E, TOTAL. . . . .	569	368 194	379	294 411	85.8	9.8	.26	68	23 283	122	50 500
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	85	31 093	55	24 465	76.4	7.0	.20	6	1 889	24	4 739
5D12	AUTOMOBILES AND OTHER MOYOR VEHICLES. . . . .	10	(D)	6	9 484	78.6	3.0	.09	1	(D)	3	(D)
5D13	AUTOMOTIVE EQUIPMENT. . . . .	65	18 571	45	14 038	74.6	9.6	.29	5	1 418	15	3 115
5D14	TIRES AND TUBES. . . . .	10	(D)	4	(V)	(V)	(V)	(V)	-	(V)	6	(V)
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	32	21 350	2D	15 983	95.6	9.8	.36	3	(D)	9	(D)
5D22	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	8	(D)	5	11 628	96.5	8.3	.36	1	(D)	2	(D)
5D28	PAINTS AND VARNISHES. . . . .	9	2 370	6	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5D29	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	15	(D)	9	(V)	(V)	(V)	(V)	2	(D)	4	(V)
503	PIECE GD00S, NOTIONS, AND APPAREL. . . . .	3	(D)	3	(D)	98.7	8.3	.33	-	-	-	-
5033,4	PIECE GD00S, NOTIONS, AND OTHER DRY GD00S. .	-	-	-	-	-	-	-	-	-	-	-
5036,7	APPAREL. . . . .	3	(D)	3	(D)	98.7	8.3	.33	-	-	-	-
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	66	67 737	40	59 616	86.6	5.1	.22	12	4 304	14	3 817
5041	GROCERIES, GENERAL LINE. . . . .	6	31 752	5	(D)	(D)	(D)	(D)	1	(D)	-	-
5042	FROZEN F00DS. . . . .	4	(D)	1	(D)	(D)	(D)	(D)	-	-	3	(D)
5043	DAIRY PRODUCTS. . . . .	7	3 492	5	3 028	77.7	.9	-	-	-	2	(D)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5045	CONFECTIONERY. . . . .	5	(D)	5	(D)	53.8	1.3	-	-	-	-	-
5046	FISH AND SEAFOODS. . . . .	2	(D)	-	-	-	-	-	2	(D)	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	8	(D)	5	(D)	86.0	4.6	.26	3	(D)	-	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	18	8 568	7	3 803	83.5	8.2	.03	3	2 032	8	2 733
5D49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	5 673	11	(D)	83.8	8.9	.28	3	(D)	1	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5054	LIVESTOCK. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GD00S. . . . .	55	53 716	38	48 027	93.9	14.6	.33	6	3 878	11	1 811
5D63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	19	31 293	14	30 271	94.4	15.0	.30	1	(D)	4	733
5D64	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . .	9	9 258	5	8 525	95.7	16.4	.67	-	-	4	733
5D65	ELECTRONIC PARTS AND EQUIPMENT. . . . .	27	13 165	19	9 231	90.3	11.6	.13	5	3 709	3	225

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as per- cent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	ORLANDO, FLA.--CONTINUED											
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES	43	(D)	35	22 410	94.2	13.0	.41	3	(D)	5	406
5072	HARDWARE	10	3 311	7	3 106	94.2	13.3	.06	2	(D)	1	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	18	9 484	16	9 453	93.5	16.7	.39	1	(D)	1	(D)
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT; SUPPLIES	15	(D)	12	9 851	95.0	9.4	.54	-	-	3	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES	120	43 333	88	36 662	85.7	11.4	.25	9	1 455	23	5 216
5081	COMMERCIAL MACHINES AND EQUIPMENT	27	6 175	19	5 190	57.6	6.3	.33	2	(D)	6	(D)
5082	CONSTRUCTION; MINING MACHINERY; EQUIPMENT	8	(D)	7	7 119	89.2	19.1	.49	1	(D)	-	-
5083	FARM MACHINERY AND EQUIPMENT	5	(D)	4	(D)	85.8	14.5	.17	-	-	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	19	5 820	15	(D)	89.6	11.8	.31	-	-	4	(D)
5085	INDUSTRIAL SUPPLIES	19	12 793	16	11 176	96.0	8.9	.09	1	(D)	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	10	2 811	5	1 973	79.8	15.8	-	2	(D)	3	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT; SUPPLIES	31	(D)	21	4 291	84.2	9.4	.26	3	(D)	7	798
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	1	(D)	(D)	(D)	(D)	-	(D)	-	-
5091	METALS AND MINERALS, N.E.C.	11	10 941	9	(V)	(V)	(V)	(V)	1	(D)	1	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS	6	1 867	1	(D)	(D)	(D)	(D)	2	(D)	3	(V)
5093	SCRAP AND WASTE MATERIALS	11	2 612	3	(D)	(D)	(D)	(D)	4	244	4	(D)
5094	TOBACCO AND ITS PRODUCTS	4	10 180	2	(D)	(D)	(D)	(D)	2	(D)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	9	18 201	6	12 823	17.0	.9	.11	3	(D)	-	-
5096	PAPER AND ITS PRODUCTS	23	14 164	17	13 262	88.4	10.4	.14	2	(D)	4	(D)
5097	FURNITURE AND HOME FURNISHINGS	11	7 649	7	6 387	88.1	15.9	.52	3	(D)	1	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS	49	22 788	28	13 462	96.1	12.4	.27	5	1 779	16	7 547
5099	OTHER KINDS OF WHOLESALE BUSINESS	38	32 968	25	(V)	(V)	(V)	(V)	7	(V)	6	(D)
	OXNARD-VENTURA, CALIF.											
50	WHOLESALE TRADE, TOTAL	185	121 277	119	82 889	88.4	11.1	.26	31	17 569	35	20 819
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	31	(D)	21	6 707	77.1	9.3	.37	6	(D)	4	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS	30	44 621	18	19 356	88.2	6.4	.17	5	10 931	7	14 334
505	FARM PRODUCTS--RAW MATERIALS	2	(D)	-	(V)	(V)	(V)	(V)	-	(V)	2	(D)
506	ELECTRICAL GOODS	7	4 496	5	(D)	92.3	15.4	.45	-	-	2	(D)
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES	5	3 478	5	3 478	94.8	12.5	.46	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES	39	17 117	28	14 361	96.3	24.7	.62	5	1 908	6	848
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS	67	34 537	38	27 010	82.5	7.8	.11	15	3 942	14	3 585
	PATERSON-CLIFTON-PASSAIC, N.J.											
50	WHOLESALE TRADE, TOTAL	2 046	2 355 712	1 433	(V)	(V)	(V)	(V)	195	(V)	418	(V)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	195	(D)	137	(V)	(V)	(V)	(V)	27	(V)	31	(D)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	40	(D)	20	(V)	(V)	(V)	(V)	9	(D)	11	(D)
5013	AUTOMOTIVE EQUIPMENT	135	66 995	101	55 085	88.6	13.4	.25	17	2 453	17	9 457
5014	TIRES AND TUBES	20	21 498	16	20 178	84.6	15.1	.13	1	(D)	3	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	164	169 385	136	148 464	97.8	15.5	.21	7	2 148	21	18 773
5022	DRUGS, PROPRIETARIES, AND SUNARIES	46	(D)	36	57 887	96.4	20.3	.45	3	(D)	7	(D)
5028	PAINTS AND VARNISHES	20	(D)	18	5 006	96.2	13.1	.14	-	(D)	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	98	94 352	82	85 571	98.8	12.4	.06	4	665	12	8 116
503	PIECE GOODS, NOTIONS, AND APPAREL	129	140 514	91	109 116	96.7	11.4	.10	10	3 437	28	27 961
5033	PIECE GOODS (WOVEN FABRICS)	71	79 972	57	63 132	95.3	12.0	.10	3	(D)	11	(D)
5034	NOTIONS AND OTHER DRY GOODS	15	16 259	7	11 602	98.6	4.6	.02	2	(D)	6	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	12	(D)	8	17 571	98.9	12.0	.17	1	(D)	3	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING	21	(D)	13	10 633	97.6	12.5	.12	2	(D)	6	(D)
5039	FOOTWEAR	10	(D)	6	6 178	98.9	13.6	.06	2	(D)	2	(D)
504	GROCERIES AND RELATED PRODUCTS	235	273 830	151	204 671	90.1	8.2	.14	34	10 809	50	58 350
5041	GROCERIES, GENERAL LINE	11	44 182	7	(V)	(V)	(V)	(V)	1	(D)	3	(D)
5042	FROZEN FOODS	12	(D)	7	(V)	(V)	(V)	(V)	1	(D)	4	(D)
5043	DAIRY PRODUCTS	33	43 960	21	37 159	89.6	11.9	.16	4	306	8	6 495
5044	POULTRY AND POULTRY PRODUCTS	12	8 983	9	6 218	73.3	5.0	.02	2	(D)	1	(D)
5045	CONFECTIONERY	10	(D)	7	9 812	68.6	9.1	.07	1	(D)	2	(D)
5046	FISH AND SEAFOODS	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5047	MEATS AND MEAT PRODUCTS	56	71 420	39	61 913	92.5	6.6	.15	6	2 028	11	7 479
5048	FRESH FRUITS AND VEGETABLES	29	14 035	18	12 324	84.3	7.3	.06	5	814	6	897
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	68	66 973	41	53 160	95.5	8.6	.17	13	3 946	14	9 867
505	FARM PRODUCTS--RAW MATERIALS	6	(D)	2	(D)	(D)	(D)	(D)	2	(D)	2	(D)
5052	COTTON	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK	2	(D)	-	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	-	-
506	ELECTRICAL GOODS	110	91 060	79	66 562	94.8	13.9	.30	10	1 896	21	22 602
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	46	25 286	35	23 575	94.7	13.6	.29	3	316	8	1 395
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	17	41 238	11	(V)	(V)	(V)	(V)	1	(D)	5	(V)
5065	ELECTRONIC PARTS AND EQUIPMENT	47	24 536	33	20 565	92.4	16.8	.25	6	1 511	8	2 460
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES	106	67 750	76	52 514	93.7	16.2	.20	4	(D)	26	13 258
5072	HARDWARE	46	(D)	33	19 330	96.1	14.3	.17	2	(D)	11	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	49	30 312	37	25 003	91.0	18.2	.20	2	(D)	10	(D)
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT; SUPPLIES	11	(D)	6	8 181	96.0	14.6	.26	-	-	5	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as per- cent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	PATERSON-CLIFTON-PASSAIC, N.J.--CONTINUED											
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	409	240 303	313	210 325	89.7	16.8	.18	28	7 962	68	22 016
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	34	20 341	24	18 143	92.3	21.4	.22	4	833	6	1 365
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	19	(D)	12	11 308	68.2	8.4	.15	1	(D)	6	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	6 965	4	6 965	96.6	15.5	.13	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	133	82 715	98	67 241	84.1	19.6	.12	13	3 429	22	12 045
5085	INDUSTRIAL SUPPLIES. . . . .	81	34 470	66	30 849	98.6	13.1	.14	2	(D)	13	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	57	31 596	44	27 793	96.0	18.8	.09	5	2 501	8	1 302
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	53	22 321	46	21 512	95.9	18.7	.53	1	(D)	6	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	28	(D)	19	26 514	87.9	10.8	.20	2	(D)	7	2 262
5091	METALS AND MINERALS, N.E.C.. . . . .	67	116 585	50	100 120	93.4	12.4	.16	4	579	13	15 886
	COAL . . . . .	3	(D)	-	(V)	(V)	(V)	(V)	-	(V)	3	(D)
	METAL SERVICE CENTERS. . . . .	38	(D)	37	(D)	93.1	12.2	.16	1	(D)	-	-
	METAL SALES OFFICES. . . . .	26	(D)	13	(V)	(V)	(V)	(V)	3	(V)	10	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	17	(D)	2	(D)	(D)	(D)	(D)	3	(D)	12	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	17	(D)	2	(D)	(D)	(D)	(D)	3	(D)	12	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	79	(D)	33	22 135	96.1	8.2	.37	21	(D)	25	3 845
	IRON AND STEEL SCRAP . . . . .	31	8 385	11	5 479	91.6	3.1	-	9	(D)	11	1 922
	WASTE AND SECONDARY MATERIALS. . . . .	48	(D)	22	16 656	97.6	9.8	.49	12	1 951	14	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	15	(D)	12	27 401	84.0	4.3	.08	1	(D)	2	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	17	(D)	11	38 510	92.6	15.3	.02	1	(D)	5	(D)
	BEER AND ALE . . . . .	7	(D)	4	(V)	(V)	(V)	(V)	1	(D)	2	(D)
	WINE AND DISTILLED SPIRITS . . . . .	10	40 611	7	(D)	95.4	16.0	.02	-	-	3	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	106	86 968	75	66 845	95.8	12.5	.14	8	2 779	23	17 344
	PRINTING AND WRITING (FINE) PAPER. . . . .	16	(D)	13	18 042	99.3	13.0	.13	1	(D)	2	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	46	41 682	35	35 019	93.3	11.8	.15	3	(D)	8	5 577
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	44	(D)	27	13 784	97.4	13.5	.14	4	(D)	13	6 713
5097	FURNITURE AND HOME FURNISHINGS . . . . .	69	50 735	40	41 469	97.5	10.9	.11	10	1 862	19	7 404
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	25	(D)	16	10 156	90.5	7.2	.14	4	(D)	5	1 533
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	44	(D)	24	31 313	99.8	12.1	.10	6	(D)	14	5 871
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	113	97 484	83	79 519	94.1	16.4	.32	3	720	27	17 245
	LUMBER AND MILLWORK. . . . .	56	61 385	42	50 843	95.1	14.4	.22	-	-	14	10 542
	CONSTRUCTION MATERIALS . . . . .	57	36 099	41	28 676	92.3	20.1	.51	3	720	13	6 703
5099	AMUSEMENT AND SPORTING GOODS . . . . .	46	40 114	32	(V)	(V)	(V)	(V)	2	(D)	12	(V)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	28	39 086	17	33 464	99.7	20.0	.18	-	-	11	5 622
	FARM SUPPLIES. . . . .	11	10 878	10	(D)	90.9	6.9	.03	1	(D)	-	-
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	14	2 084	9	1 665	94.4	19.9	-	3	(D)	2	(D)
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	20	5 481	15	4 823	93.0	10.4	.12	3	(D)	2	(D)
	OTHER PRODUCTS . . . . .	90	91 907	59	76 985	99.0	13.8	.08	13	4 990	18	9 932
	PENSACOLA, FLA.											
50	WHOLESALE TRADE, TOTAL . . . . .	165	127 750	99	108 429	82.6	8.2	.20	32	10 763	34	8 558
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	27	(D)	14	4 660	81.7	8.4	.36	3	(D)	10	1 870
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7	(D)	4	(D)	(D)	(D)	(D)	1	(D)	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	24	34 496	13	27 874	87.3	7.6	.30	9	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
506	ELECTRICAL GOODS . . . . .	9	(D)	7	7 720	92.6	10.8	.28	-	-	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	8	(D)	5	3 601	91.2	15.2	.42	2	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	30	12 423	22	11 022	87.8	12.2	.28	4	(D)	4	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	57	53 592	32	47 844	79.2	6.5	.05	12	3 189	13	2 559
	PEORIA, ILL.											
50	WHOLESALE TRADE, TOTAL . . . . .	334	439 228	254	363 096	84.5	7.6	.08	25	43 538	55	32 594
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	46	23 714	31	18 459	85.9	11.7	.11	3	278	12	4 977
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	7	7 028	4	(V)	(V)	(V)	(V)	1	(D)	2	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	32	(D)	24	13 622	89.0	13.0	.13	2	(D)	6	1 119
5014	TIRES AND TUBES. . . . .	7	(D)	3	1 209	72.5	7.9	-	-	-	4	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	13	19 962	11	(D)	98.5	10.9	.04	-	-	2	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3	(D)	3	10 315	99.2	11.3	.02	-	-	-	-
5028	PAINTS AND VARNISHES . . . . .	5	(D)	4	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	5	(D)	4	(D)	99.7	10.5	.06	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5036,7	APPAREL. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	44	57 236	33	51 150	81.0	4.2	.03	5	2 304	6	3 782
5041	GROCERIES, GENERAL LINE. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)
5042	FROZEN FOODS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	(D)	-	-
5043	DAIRY PRODUCTS . . . . .	9	(D)	6	(D)	68.8	4.5	-	2	(D)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5045	CONFECTIONERY. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5046	FISH AND SEAFOODS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	11	(D)	10	(D)	60.7	4.1	.13	-	-	1	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	4	(D)	3	(D)	87.0	4.5	.02	1	(D)	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	8	4 913	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

V Insufficient analysis to show separately.

Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	PEDRIA, ILL.--CONTINUED											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	13	114 271	6	74 959	67.8	1.1	-	4	(0)	3	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	12	(0)	6	74 959	67.8	1.1	-	4	38 308	2	(0)
5054	LIVESTOCK . . . . .	1	(0)	-	(V)	(V)	-	(V)	-	(V)	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	25	49 563	20	48 532	94.9	12.8	.12	1	(0)	4	920
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	10	(0)	9	(0)	94.8	12.0	.06	-	-	1	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	10	(0)	7	29 322	95.6	13.3	.15	1	(0)	2	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	5	(0)	4	(0)	71.2	11.2	.27	-	-	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	19	13 288	16	10 062	92.9	10.3	.20	1	(0)	2	(0)
5072	HARDWARE . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	13	(0)	10	(0)	95.5	9.6	.02	1	(0)	2	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	4	3 284	4	3 284	86.9	11.3	.58	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	79	62 674	65	50 163	91.6	12.9	.20	4	(0)	10	(0)
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	15	3 652	10	3 246	62.6	12.3	.18	2	(0)	3	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	11	22 910	9	(V)	(V)	(V)	(V)	-	(V)	2	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	8 327	5	8 127	98.1	12.2	.10	-	-	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	(0)	8	6 453	89.8	12.3	.09	2	(0)	2	(0)
5085	INDUSTRIAL SUPPLIES . . . . .	16	15 430	16	15 430	96.3	9.4	.27	-	-	-	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	7	1 290	5	1 265	88.9	15.3	.32	-	-	2	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	12	(0)	12	2 922	91.4	12.8	.10	-	-	-	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	-	1	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	4	1 190	1	(0)	(0)	(0)	(0)	-	(0)	3	(0)
5093	SCRAP AND WASTE MATERIALS . . . . .	8	13 208	6	11 946	96.5	1.7	.06	-	-	2	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	9	15 403	8	14 574	57.3	5.8	-	1	(0)	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	13	11 446	12	11 313	94.0	8.8	.05	-	-	1	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	6	5 672	5	5 373	94.5	15.0	.19	1	(0)	-	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	17	14 735	13	13 462	96.7	10.4	.11	1	(0)	3	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	30	13 088	21	10 571	81.6	7.9	.11	4	593	5	1 924
	PHILADELPHIA, PA.-N.J.											
50	WHOLESALE TRADE, TOTAL . . . . .	5 427	4 988 080	3 669	4 132 214	89.5	9.7	.14	828	284 140	930	571 726
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	522	342 259	367	279 799	85.2	8.6	.13	69	14 900	86	47 560
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	79	123 295	43	102 203	87.0	5.4	.11	17	5 939	19	15 153
5013	AUTOMOTIVE EQUIPMENT . . . . .	390	176 816	288	144 959	84.3	10.3	.15	48	8 336	54	23 521
5014	TIRES AND TUBES . . . . .	53	42 148	36	32 637	83.9	11.1	.12	4	625	13	8 886
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	221	226 674	169	189 202	91.9	9.3	.10	21	7 317	31	30 155
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	86	(0)	63	116 235	90.1	7.7	.05	8	(0)	15	7 107
5028	PAINTS AND VARNISHES . . . . .	39	15 773	34	14 340	86.2	13.5	.12	-	-	5	1 433
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	96	(0)	72	58 627	96.9	11.7	.18	13	2 853	11	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	272	197 286	207	166 741	94.0	12.3	.10	21	3 557	44	26 988
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	49	(0)	40	45 608	94.7	13.9	.06	3	(0)	6	10 424
5034	NOTIONS AND OTHER DRY GOODS . . . . .	39	(0)	28	16 514	92.1	12.7	.13	4	(0)	7	1 505
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	65	35 325	49	29 773	93.6	11.5	.12	5	621	11	4 931
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	79	(0)	61	40 569	90.5	11.6	.12	4	(0)	14	7 680
5039	FOOTWEAR . . . . .	40	(0)	29	34 277	98.5	11.5	.07	5	(0)	6	2 448
504	GROCERIES AND RELATED PRODUCTS . . . . .	708	1 054 190	460	898 979	87.8	5.3	.12	112	29 443	136	125 768
5041	GROCERIES, GENERAL LINE . . . . .	41	243 057	27	224 269	91.7	5.1	.07	8	(0)	6	(0)
5042	FROZEN FOODS . . . . .	52	82 426	37	(V)	(V)	(V)	(V)	5	(V)	10	(V)
5043	DAIRY PRODUCTS . . . . .	47	86 123	29	78 451	84.0	6.1	.07	7	1 499	11	6 173
5044	POULTRY AND POULTRY PRODUCTS . . . . .	45	(0)	35	56 060	90.9	4.6	.27	4	(0)	6	2 593
5045	CONFECTIONERY . . . . .	33	21 500	25	18 076	73.7	7.7	.09	4	1 800	4	1 624
5046	FISH AND SEAFOODS . . . . .	18	(0)	11	8 071	83.4	7.3	.15	3	643	4	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	167	313 204	120	270 629	87.0	4.7	.09	19	6 460	28	36 115
5048	FRESH FRUITS AND VEGETABLES . . . . .	124	100 181	84	87 323	90.4	4.5	.08	16	1 292	24	11 566
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	181	137 911	92	103 143	83.3	7.0	.25	46	7 180	43	27 588
505	FARM PRODUCTS--RAW MATERIALS . . . . .	25	88 340	20	79 072	85.3	8.3	.22	2	(0)	3	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	3	(0)	2	(0)	(0)	(0)	(0)	1	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	22	(0)	18	(0)	98.3	12.7	.25	1	(0)	3	(0)
506	ELECTRICAL GOODS . . . . .	278	415 272	204	379 420	91.9	12.1	.13	27	16 682	47	19 170
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	120	149 243	102	142 706	90.1	13.7	.12	6	1 556	12	4 981
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	40	186 562	28	183 004	94.5	11.5	.15	5	696	7	2 862
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	118	79 467	74	53 710	87.4	9.7	.10	16	14 430	28	11 327
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	344	229 635	277	204 779	93.7	11.2	.21	25	6 939	42	17 917
5072	HARDWARE . . . . .	124	90 035	101	83 545	96.3	9.0	.15	12	1 187	11	5 303
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	177	111 323	146	98 474	91.2	12.9	.29	10	3 165	21	9 684
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	43	28 277	30	22 760	94.3	11.7	.14	3	2 587	10	2 930
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	981	628 368	747	563 170	92.5	13.0	.15	101	23 383	133	41 815
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	124	43 919	93	38 751	88.5	16.5	.21	15	1 955	16	3 213
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	56	(0)	41	79 287	93.1	12.8	.27	3	(0)	12	5 692
5083	FARM MACHINERY AND EQUIPMENT . . . . .	20	(0)	15	28 017	96.0	15.4	.31	5	2 631	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	239	159 183	176	135 390	90.1	12.4	.08	26	6 418	37	17 375
5085	INDUSTRIAL SUPPLIES . . . . .	221	145 492	187	137 016	95.0	11.3	.12	15	4 167	19	4 309
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	143	90 898	106	82 323	93.8	15.0	.06	14	1 860	23	6 715
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	160	54 182	115	45 797	89.7	14.0	.24	23	4 938	22	3 447
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	18	(0)	14	16 589	93.0	7.0	.16	-	-	4	1 064

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	PHILADELPHIA, PA.-N.J.--CONTINUED											
S091	METALS AND MINERALS, N.E.C. . . . .	159	322 984	125	263 296	98.0	10.2	+10	10	20 262	24	39 426
	COAL . . . . .	14	30 881	7	(V)	(V)	(V)	(V)	4	(O)	3	(V)
	METAL SERVICE CENTERS . . . . .	95	258 255	90	243 128	98.1	10.0	+10	4	(O)	1	(O)
	METAL SALES OFFICES . . . . .	50	33 848	28	(V)	(V)	(V)	(V)	2	(O)	20	(V)
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	48	33 866	9	(V)	(V)	(V)	(V)	16	(V)	23	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	48	33 866	9	(V)	(V)	(V)	(V)	16	(V)	23	(V)
S093	SCRAP AND WASTE MATERIALS . . . . .	313	196 261	149	157 507	95.6	8.9	+06	113	13 116	51	25 638
	IRON AND STEEL SCRAP . . . . .	110	(D)	50	94 812	96.7	8.5	+03	38	(O)	22	14 453
	WASTE AND SECONDARY MATERIALS . . . . .	203	(O)	99	62 695	94.0	9.5	+11	75	(O)	29	11 185
S094	TOBACCO AND ITS PRODUCTS . . . . .	68	(D)	44	133 411	72.8	4.8	+07	6	(O)	18	14 508
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	266	229 444	32	89 931	76.1	5.9	+02	173	114 245	61	25 268
	BEER AND ALE . . . . .	232	(D)	17	38 588	48.5	2.5	+01	161	103 322	54	(O)
	WINE AND DISTILLED SPIRITS . . . . .	34	(O)	15	51 343	96.8	8.4	+02	12	(O)	7	9 260
S096	PAPER AND ITS PRODUCTS . . . . .	260	218 268	190	197 967	96.5	13.7	+19	24	5 372	46	14 929
	PRINTING AND WRITING (FINE) PAPER . . . . .	40	(O)	37	99 467	99.4	10.3	+23	-	-	3	(O)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	103	70 857	83	63 073	93.2	14.6	+17	7	1 679	13	6 105
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	117	(D)	70	35 427	94.4	21.9	+13	17	3 693	30	(O)
S097	FURNITURE AND HOME FURNISHINGS . . . . .	193	108 808	128	93 856	93.5	13.7	+14	28	3 184	37	11 768
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	74	34 267	44	27 431	88.7	12.8	+12	11	1 468	19	5 368
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	119	74 541	84	66 425	95.5	14.0	+15	17	1 716	18	6 400
S098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	252	210 053	189	166 248	95.2	12.0	+34	18	4 158	45	39 647
	LUMBER AND MILLWORK . . . . .	112	138 034	87	111 048	97.0	10.7	+30	6	(O)	19	(O)
	CONSTRUCTION MATERIALS . . . . .	140	72 019	102	55 200	91.7	14.7	+43	12	2 248	26	(O)
S099	AMUSEMENT AND SPORTING GOODS . . . . .	90	65 338	71	48 414	89.6	16.3	+31	9	4 614	10	12 310
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	51	39 409	25	(V)	(V)	(V)	(V)	9	(V)	17	(V)
	FARM SUPPLIES . . . . .	34	82 185	23	79 746	41.5	4.9	+05	2	(O)	9	2 289
	JEWELRY, GEMSTONES, AND PRECIOUS STONES . . . . .	78	(D)	57	27 287	83.9	21.9	+10	8	2 285	13	(D)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	65	(O)	53	19 510	92.9	13.1	+23	8	717	4	(O)
	OTHER PRODUCTS . . . . .	199	98 140	123	59 856	89.0	13.0	+24	26	9 408	50	28 876
	PHOENIX, ARIZ.											
S0	WHOLESALE TRADE, TOTAL . . . . .	1 030	902 113	688	661 599	83.9	9.5	+47	119	77 118	223	163 396
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	169	92 218	120	(V)	(V)	(V)	(V)	15	(V)	34	(V)
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	24	(O)	9	(V)	(V)	(V)	(V)	6	(V)	9	(D)
S013	AUTOMOTIVE EQUIPMENT . . . . .	127	(O)	102	35 025	70.1	11.0	+17	8	(D)	17	3 234
S014	TIRES AND TUBES . . . . .	18	12 908	9	(V)	(V)	(V)	(V)	1	(O)	8	(V)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	37	28 026	22	23 542	94.2	9.7	+21	7	1 049	8	3 435
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	13	(O)	10	18 489	95.2	9.4	+23	1	(D)	2	(O)
S028	PAINTS AND VARNISHES . . . . .	9	(D)	4	843	80.9	9.1	+12	2	(D)	3	(D)
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	15	5 116	8	4 210	92.5	11.3	+14	4	320	3	586
S03	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	19	(O)	12	4 468	97.3	14.3	+18	3	(O)	4	(D)
S033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	6	(O)	3	721	96.0	14.3	+14	1	(O)	2	(O)
S036,7	APPAREL . . . . .	9	(O)	6	3 151	97.1	12.9	+22	1	(O)	2	(O)
S039	FOOTWEAR . . . . .	4	633	3	(D)	(D)	(O)	(O)	1	(O)	-	-
S04	GROCERIES AND RELATED PRODUCTS . . . . .	110	243 598	67	203 463	91.5	5.4	+55	20	30 208	23	9 927
S041	GROCERIES, GENERAL LINE . . . . .	14	162 798	7	(O)	(O)	(O)	(O)	5	(O)	2	(D)
S042	FROZEN FOODS . . . . .	4	(D)	2	(O)	(O)	(O)	(O)	1	(D)	1	(O)
S043	DAIRY PRODUCTS . . . . .	2	(O)	2	(O)	(O)	(O)	(O)	-	-	-	-
S044	POULTRY AND POULTRY PRODUCTS . . . . .	9	(O)	7	11 460	88.6	6.4	+04	-	(O)	1	(O)
S045	CONFECTIONERY . . . . .	6	1 428	3	1 052	57.6	6.1	-	2	(O)	1	(O)
S046	FISH AND SEAFOODS . . . . .	2	(O)	1	(V)	(V)	(V)	(V)	-	(V)	2	(O)
S047	MEATS AND MEAT PRODUCTS . . . . .	17	(D)	14	16 852	80.0	8.1	+10	1	(O)	2	(O)
S048	FRESH FRUITS AND VEGETABLES . . . . .	29	33 113	17	24 239	59.4	8.3	+14	6	6 753	6	2 121
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	27	7 968	15	6 038	83.7	10.0	+29	4	264	8	1 666
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	12	44 543	5	(V)	(V)	(V)	(V)	-	(V)	7	(V)
S052	COTTON . . . . .	4	(O)	1	(O)	(O)	(O)	(O)	-	(V)	3	(V)
S053	GRAIN . . . . .	3	(O)	1	(O)	(O)	(O)	(O)	-	-	2	(D)
S054	LIVESTOCK . . . . .	3	(O)	2	(O)	(O)	(O)	(O)	-	-	1	(O)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(O)	1	(D)	(D)	(O)	(O)	-	-	1	(O)
S06	ELECTRICAL GOODS . . . . .	70	69 710	55	62 364	92.8	12.3	+23	4	(O)	11	6 215
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	26	25 901	23	24 695	93.6	14.2	+38	-	-	3	(O)
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	20	(D)	15	31 436	93.3	11.2	+16	1	(O)	4	3 189
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	24	(O)	17	6 233	86.8	10.5	-	3	(O)	4	(D)
S07	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	59	44 123	46	41 324	95.4	16.8	+39	6	1 532	7	1 267
S072	HARDWARE . . . . .	14	(O)	11	9 858	97.6	15.2	+05	2	(O)	1	(D)
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	23	(O)	17	21 449	97.9	19.3	+59	2	(O)	4	875
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	22	(O)	18	10 017	88.0	13.3	+32	2	(O)	2	(O)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	237	136 658	177	114 404	82.2	13.1	+22	19	4 752	41	17 502
S081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	41	(O)	29	7 776	83.0	14.2	+15	7	2 480	5	(O)
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	22	34 144	20	33 098	81.2	17.1	+17	1	(O)	1	(O)
S083	FARM MACHINERY AND EQUIPMENT . . . . .	13	(O)	9	5 086	78.2	13.1	+18	-	-	4	(D)
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	47	(O)	32	19 406	73.2	11.6	+11	8	(O)	7	3 383
S085	INDUSTRIAL SUPPLIES . . . . .	34	17 421	24	13 515	85.8	9.5	+10	-	-	10	3 906
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	28	21 820	23	19 918	97.1	12.6	+43	1	(O)	4	(D)
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	36	(D)	29	9 134	77.2	11.8	+57	2	(O)	5	(O)
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	16	(O)	11	(V)	(V)	(V)	(V)	-	(V)	5	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than .01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	PHOENIX, ARIZ.--CONTINUEO											
5091	METALS AND MINERALS, N.E.C.. . . . .	23	(0)	15	13 931	98.0	12.3	.44	2	(0)	6	2 481
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	16	13 310	4	(V)	(V)	(V)	(V)	5	(V)	7	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	24	12 242	8	(V)	(V)	(V)	(V)	10	(V)	6	(V)
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	14 300	4	11 032	44.1	4.5	-	-	-	2	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	20	58 745	14	31 841	13.8	1.3	.41	5	22 924	1	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	33	15 739	23	13 807	95.1	10.3	.18	2	(0)	8	1 509
5097	FURNITURE AND HOME FURNISHINGS . . . . .	33	(0)	18	14 495	95.4	9.8	.19	5	(0)	10	4 348
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	59	(0)	36	26 179	92.3	15.6	.25	4	(0)	19	8 076
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	103	(0)	62	(V)	(V)	(V)	(V)	12	(0)	29	(V)
	PINE BLUFF, ARK.											
50	WHOLESALE TRADE, TOTAL . . . . .	69	49 378	46	38 484	80.8	11.7	.13	11	7 107	12	3 787
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	7	1 585	6	(0)	76.6	11.6	.07	1	(0)	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	15	9 478	10	7 878	78.9	5.6	.08	-	-	5	1 600
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	(0)	-	-	-	-	-	2	(0)	2	(0)
506	ELECTRICAL GOODS . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	5	3 651	5	3 651	39.2	9.6	.36	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	11	(0)	8	5 534	94.9	11.3	.13	2	(0)	1	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	23	21 305	13	17 920	84.2	15.1	.11	6	2 317	4	1 068
	PITTSBURGH, PA.											
50	WHOLESALE TRADE, TOTAL . . . . .	2 362	2 104 052	1 590	1 720 737	91.4	10.4	.12	427	134 270	345	249 045
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	320	128 952	230	106 109	76.1	10.7	.22	40	8 665	50	14 178
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	42	28 542	24	21 808	69.2	10.3	.14	8	2 137	10	4 597
5013	AUTOMOTIVE EQUIPMENT . . . . .	233	76 878	178	64 940	77.3	9.3	.20	23	4 361	32	7 577
5014	TIRES AND TUBES. . . . .	45	23 532	28	19 361	79.9	15.7	.35	9	2 167	8	2 004
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	69	80 408	55	75 249	95.1	9.7	.16	3	(0)	11	(0)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	24	56 595	18	53 696	96.2	9.6	.18	1	(0)	5	(0)
5028	PAINTS AND VARNISHES . . . . .	13	3 627	10	(0)	82.4	10.4	.31	-	-	3	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	32	20 186	27	(0)	94.0	9.8	.07	2	(0)	3	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	49	50 319	37	33 157	97.4	12.7	.11	5	1 317	7	15 845
5033	PIECE GOODS (WOVEN FABRICS). . . . .	4	(0)	1	(0)	(0)	(0)	(0)	1	(0)	2	(0)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	3	(0)	2	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	16	9 152	12	7 479	95.5	14.6	.20	2	(0)	2	(0)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	16	9 437	14	6 790	95.7	11.1	.24	1	(0)	1	(0)
5039	FOOTWEAR . . . . .	10	(0)	8	17 234	99.4	12.7	.03	1	(0)	1	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	287	326 330	200	274 129	86.8	5.2	.05	37	9 359	50	42 842
5041	GROCERIES, GENERAL LINE. . . . .	21	99 147	18	96 591	91.8	4.8	.01	1	(0)	2	(0)
5042	FROZEN FOODS . . . . .	21	28 875	16	28 402	90.2	6.6	.12	1	(0)	4	(0)
5043	DAIRY PRODUCTS . . . . .	14	14 215	10	(V)	(V)	(V)	(V)	-	(V)	4	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	18	(0)	10	4 986	68.8	3.0	.02	3	(0)	5	2 274
5045	CONFECTIONERY. . . . .	33	16 366	22	10 561	59.7	4.3	.04	5	1 457	6	4 348
5046	FISH AND SEAFOODS. . . . .	4	(0)	3	(0)	(0)	(0)	(0)	1	(0)	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	30	54 986	20	45 287	96.4	6.3	.06	5	1 514	5	8 185
5048	FRESH FRUITS AND VEGETABLES. . . . .	70	51 046	51	39 435	84.9	3.3	.05	5	1 079	14	10 532
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	76	45 603	50	39 413	76.3	5.8	.08	16	2 855	10	3 335
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	1 412	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . . .	3	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
506	ELECTRICAL GOODS . . . . .	131	200 744	109	187 791	90.0	10.4	.09	8	836	14	12 117
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	62	78 178	55	75 659	90.1	10.2	.09	2	(0)	5	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	28	105 239	20	96 014	91.4	10.7	.08	3	(0)	5	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	41	17 327	34	16 118	81.3	9.5	.14	3	70	4	1 139
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	101	74 745	84	68 030	88.5	10.9	.18	9	2 465	8	4 250
5072	HARDWARE . . . . .	29	17 539	20	(0)	79.0	9.7	.07	5	(0)	4	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	55	48 555	48	45 665	91.9	11.1	.21	4	1 984	3	906
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	17	8 651	16	(0)	85.6	11.4	.22	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	466	418 739	378	331 971	94.4	12.1	.12	38	12 678	50	74 090
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	66	19 416	51	17 887	83.8	19.8	.30	3	273	12	1 256
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	39	91 634	34	79 010	94.5	13.5	.14	1	(0)	4	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	11	(0)	10	(0)	97.8	13.3	.07	-	-	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	101	126 325	66	(V)	(V)	(V)	(V)	16	(V)	19	(V)
5085	INDUSTRIAL SUPPLIES. . . . .	119	105 603	106	97 172	97.4	10.2	.08	6	1 417	7	7 114
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	47	37 227	41	36 755	94.4	13.5	.09	4	(0)	2	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	77	22 875	65	20 333	82.1	11.6	.33	8	(0)	4	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	6	(0)	5	(0)	89.8	3.8	.12	-	-	1	(0)
5091	METALS AND MINERALS, N.E.C.. . . . .	86	193 552	64	172 269	97.6	8.1	.08	9	4 742	13	16 541
	COAL . . . . .	16	(0)	9	(V)	(V)	(V)	(V)	3	(0)	4	(0)
	METAL SERVICE CENTERS. . . . .	38	(0)	35	139 456	97.5	8.6	.05	2	(0)	1	(0)
	METAL SALES OFFICES. . . . .	32	37 126	20	28 543	97.8	5.2	.23	4	2 825	8	5 758
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	13	5 414	1	(0)	(0)	(0)	(0)	6	(V)	6	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	13	5 414	1	(0)	(0)	(0)	(0)	6	(V)	6	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
			(\$1,000)							(\$1,000)		(\$1,000)
	PITTSBURGH, PA.--CONTINUEO											
5093	SCRAP AND WASTE MATERIALS. . . . .	137	143 492	85	131 162	97.6	11.3	.04	36	3 981	16	8 349
	IRON AND STEEL SCRAP. . . . .	84	(O)	56	85 155	98.7	13.0	.05	20	(O)	8	6 755
	WASTE AND SECONDARY MATERIALS. . . . .	53	(D)	29	46 007	95.6	8.3	.01	16	1 638	8	(D)
5094	TDBACCD AND ITS PRODUCTS . . . . .	28	(D)	21	39 422	85.6	5.3	.15	-	-	7	(D)
5095	BEER, WINE, AND OISTILLED ALCDHOLIC BEVERAGES.	218	(D)	3	(O)	(D)	(D)	(D)	182	73 224	33	9 477
	BEER AND ALE . . . . .	200	(O)	3	(D)	(D)	(D)	(D)	166	64 662	31	(D)
	WINE AND DISTILLED SPIRITS . . . . .	18	(D)	-	-	-	-	-	16	(D)	2	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	72	65 196	58	62 590	95.6	10.0	.07	7	1 242	7	1 364
	PRINTING AND WRITING (FINE) PAPER. . . . .	7	(O)	6	(D)	98.4	11.3	.05	-	-	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . .	25	31 093	22	(O)	95.7	10.0	.04	1	(D)	2	(O)
	STATIONERY, OFFICE SUPPLIES, GREETING CAROS.	40	(D)	30	16 374	93.0	8.8	.13	6	1 225	4	(D)
5097	FURNITURE AND HDME FURNISHINGS . . . . .	65	56 071	48	49 807	86.8	12.3	.17	3	1 886	14	4 378
	FURNITURE (HDUSEHOLD, OFFICE). . . . .	26	20 858	20	16 968	85.9	11.6	.06	1	(O)	5	(O)
	HOME FURNISHINGS AND FLDOR CDVERINGS . . . . .	39	35 213	28	32 839	87.3	12.7	.23	2	(D)	9	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	134	124 994	97	103 461	96.4	12.1	.40	13	2 412	24	19 121
	LUMBER AND MILLWRK. . . . .	62	72 232	49	60 055	97.0	12.5	.46	3	(D)	10	(D)
	CONSTRUCTION MATERIALS . . . . .	72	52 762	48	43 406	95.5	11.7	.32	10	(O)	14	(D)
5099	AMUSEMENT AND SPORTING GDOOS . . . . .	49	34 780	30	24 909	92.3	17.5	.17	8	4 474	11	5 397
	BOOKS, PERIDICALS, AND NEWSPAPERS . . . . .	20	9 553	6	6 714	26.8	12.8	.03	9	1 499	5	1 340
	FARM SUPPLIES. . . . .	10	(D)	7	9 496	93.4	4.8	.19	1	(O)	2	(D)
	JEWELRY, DIAMDNOS, AND PRECIDUS STONES . . . .	33	(D)	23	19 660	95.2	36.2	.12	5	(D)	5	1 398
	ART GOOOS AND ADVERTISING SPECIALTIES. . . . .	19	(D)	18	(D)	96.2	12.4	.13	1	(O)	-	-
	OTHER PRODUCTS . . . . .	51	21 680	34	17 016	91.9	34.1	.15	6	504	11	4 160
	PITTSFIELD, MASS.											
50	WHOLESALE TRADE, TOTAL . . . . .	65	41 903	49	35 519	92.7	11.8	.20	4	350	12	6 034
501	MOTOR VEHICLES AND AUTOMDTIVE EQUIPMENT. . . .	9	2 431	6	(D)	79.3	9.2	.29	-	-	3	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(D)	1	(D)	(O)	(O)	(D)	1	(O)	-	-
503	PIECE GDDDS, NOTIDNS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRDUCTS . . . . .	8	10 455	7	(D)	94.1	4.6	.38	-	-	1	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOOOS . . . . .	3	(D)	3	(D)	(D)	(O)	(O)	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	3	(O)	3	(D)	(D)	(D)	(D)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	11	1 662	9	1 293	93.4	20.4	.08	1	(D)	1	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	29	23 073	20	19 041	92.3	14.1	.11	2	(D)	7	(D)
	PORTLAND, MAINE											
50	WHOLESALE TRADE, TOTAL . . . . .	298	307 420	213	243 460	69.9	8.3	.12	31	8 431	54	55 529
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	36	(O)	25	(V)	(V)	(V)	(V)	2	(O)	9	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	10	11 743	9	(O)	97.6	9.5	.14	-	-	1	(O)
503	PIECE GOOOS, NOTIONS, AND APPAREL. . . . .	7	(O)	6	(O)	85.5	13.2	.04	-	(O)	1	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	51	136 433	32	102 315	41.1	4.9	.09	8	(O)	11	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOOOS . . . . .	23	31 063	19	(O)	95.9	14.0	.16	-	-	4	(O)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	17	11 504	15	10 600	95.0	13.7	.16	1	(O)	1	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	62	30 413	47	27 283	92.7	9.7	.14	4	(O)	11	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	92	62 634	60	46 697	86.7	8.6	.11	16	5 420	16	10 517
	PORTLAND, OREG.--WASH.											
50	WHOLESALE TRAOE, TOTAL . . . . .	1 508	2 487 607	1 077	2 091 851	88.0	7.6	.12	154	197 180	277	198 576
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	202	181 632	146	151 447	83.8	8.2	.14	15	3 767	41	26 418
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	44	(O)	29	83 169	80.7	6.5	.13	6	(O)	9	4 169
5013	AUTOMOTIVE EQUIPMENT . . . . .	133	73 540	105	59 963	88.3	9.6	.15	8	1 722	20	11 855
5014	TIRES AND TUBES. . . . .	25	(O)	12	(V)	(V)	(V)	(V)	1	(O)	12	(V)
502	ORUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	46	63 720	37	62 346	97.0	10.2	.34	1	(O)	8	(O)
5022	ORUGS, PROPRIETARIES, AND SUNORIES . . . . .	20	41 792	17	41 386	97.1	9.5	.31	-	-	3	406
5028	PAINTS AND VARNISHES . . . . .	11	(O)	9	3 092	92.7	10.2	.13	-	-	2	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	15	(O)	11	17 868	97.6	11.9	.44	1	(O)	3	(O)
503	PIECE GOOOS, NOTIONS, AND APPAREL. . . . .	31	(O)	24	16 925	94.1	11.8	.35	2	(O)	5	(O)
5033	PIECE GOOOS (WOVEN FABRICS). . . . .	4	(O)	4	(O)	98.0	10.5	.06	-	-	-	-
5034	NOTIONS AND OTHER ORY GOOOS. . . . .	5	(O)	3	(O)	(O)	(O)	(O)	2	(O)	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . .	12	(O)	11	(O)	89.2	12.1	.47	-	-	1	(O)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . .	10	(O)	6	4 008	99.7	14.8	.35	-	-	4	(O)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATEO PRODUCTS . . . . .	155	240 900	109	230 328	93.0	5.2	.13	21	3 681	25	6 891
5041	GROCERIES, GENERAL LINE. . . . .	19	134 452	16	133 527	95.8	4.9	.14	2	(O)	1	(O)
5042	FROZEN FOOS . . . . .	11	(O)	8	(O)	89.9	6.1	.03	-	-	3	(O)
5043	DAIRY PRODUCTS . . . . .	5	4 408	4	(O)	(O)	(O)	(O)	1	(O)	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	9	(O)	6	8 548	95.0	4.8	.04	1	(O)	2	(O)
5045	CONFECTIONERY. . . . .	11	2 923	5	2 107	88.2	7.0	.05	5	(O)	1	(O)
5046	FISH AND SEAFOOOS. . . . .	8	(O)	6	4 406	79.2	8.9	.20	1	(O)	1	(O)
5047	MEATS AND MEAT PRODUCTS. . . . .	30	(O)	19	35 627	90.9	4.4	.06	1	(O)	10	(O)
5048	FRESH FRUITS AND VEGETABLES. . . . .	40	29 910	31	27 728	89.0	5.7	.25	5	1 221	4	961
5049	GROCERIES AND RELATEO PRODUCTS, N.E.C.. . . .	22	9 002	14	7 629	80.2	7.7	.17	5	(O)	3	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	PORTLAND, OREG.-WASH.--CONTINUED											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	30	657 102	17	452 305	73.6	1.2	-	6	(D)	7	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	18	(D)	11	448 145	73.4	1.1	-	4	(O)	3	(D)
5054	LIVESTOCK . . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	11	7 777	6	(V)	(V)	(V)	(V)	2	(O)	3	(V)
506	ELECTRICAL GOODS . . . . .	81	137 657	63	126 300	94.3	11.0	.14	5	1 613	13	9 744
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	39	63 452	34	61 980	95.7	11.3	.21	2	(O)	3	(O)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	22	(D)	17	58 981	94.0	10.4	.05	2	(O)	3	5 565
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	20	(D)	12	(V)	(V)	(V)	(V)	1	(D)	7	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	83	(D)	68	72 145	96.9	12.5	.27	2	(D)	13	13 660
5072	HARDWARE . . . . .	32	(D)	27	34 241	98.2	10.8	.14	-	-	5	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	37	(O)	30	33 682	95.8	12.7	.39	1	(D)	6	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	14	(D)	11	4 222	94.7	24.5	.38	1	(D)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	345	233 735	262	204 854	88.9	13.1	.20	23	6 284	60	22 597
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	45	16 985	36	14 245	85.1	14.8	.19	1	(O)	8	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	38	(O)	28	45 422	85.5	16.1	.29	3	(O)	7	4 013
5083	FARM MACHINERY AND EQUIPMENT . . . . .	16	(D)	12	17 847	95.8	9.4	.27	1	(O)	3	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	78	55 720	54	45 825	93.4	13.8	.18	8	3 440	16	6 455
5085	INDUSTRIAL SUPPLIES . . . . .	72	41 208	58	39 141	96.3	9.8	.20	1	(D)	13	(O)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	35	(D)	30	18 287	94.3	15.1	.04	3	370	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	45	12 078	33	9 422	89.3	11.7	.25	6	1 519	6	1 137
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	16	(D)	11	14 665	53.5	12.0	.05	-	-	5	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	47	(D)	28	79 678	96.8	16.2	.12	7	(D)	12	16 456
	COAL . . . . .	3	(D)	-	(V)	(V)	(V)	(V)	1	(O)	2	(O)
	METAL SERVICE CENTERS . . . . .	28	(D)	22	72 500	96.5	16.6	.13	5	(O)	1	(O)
	METAL SALES OFFICES . . . . .	16	(D)	6	(V)	(V)	(V)	(V)	1	(O)	9	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	18	(D)	2	(D)	(D)	(D)	(D)	4	(V)	12	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	18	(O)	2	(O)	(O)	(O)	(O)	4	(V)	12	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	31	23 801	12	20 917	97.5	13.8	.09	14	2 095	5	789
	IRON AND STEEL SCRAP . . . . .	16	20 522	7	(D)	(D)	(D)	(D)	6	(D)	3	(D)
	WASTE AND SECONDARY MATERIALS . . . . .	15	3 279	5	1 852	97.1	4.7	-	8	(D)	2	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	10	24 104	9	(O)	81.9	3.7	.14	1	(O)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	27	(D)	12	11 421	13.9	.7	.01	13	6 744	2	(D)
	BEER AND ALE . . . . .	22	(D)	8	8 848	14.7	.7	.01	12	6 683	2	(D)
	WINE AND DISTILLED SPIRITS . . . . .	5	(O)	4	(O)	11.3	1.0	-	1	(O)	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	46	(O)	37	53 285	94.2	10.5	.17	4	(O)	5	1 759
	PRINTING AND WRITING (FINE) PAPER . . . . .	9	(O)	7	7 325	98.0	8.9	.03	2	(O)	-	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	9	32 164	9	32 164	95.5	8.4	.16	-	-	-	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	28	15 708	21	13 796	89.3	16.3	.27	2	(O)	5	(O)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	37	42 711	27	38 371	98.1	12.9	.21	3	(O)	7	(O)
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	9	4 248	4	2 981	99.6	17.6	.13	2	(O)	3	(O)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	28	38 463	23	35 390	98.0	12.5	.21	1	(O)	4	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	128	446 148	106	429 402	94.6	7.5	.09	4	(O)	18	(O)
	LUMBER AND MILLWORK . . . . .	90	(O)	79	409 477	95.5	7.4	.08	3	(O)	8	10 181
	CONSTRUCTION MATERIALS . . . . .	38	(O)	27	19 925	76.5	9.5	.35	1	(O)	10	(O)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	48	33 775	31	26 816	92.1	12.1	.40	5	1 699	12	5 260
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	14	(O)	6	6 318	73.4	7.2	.03	3	(O)	5	236
	FARM SUPPLIES . . . . .	23	27 590	14	24 440	81.4	5.7	.09	2	(O)	7	(O)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	14	4 441	10	3 791	95.9	21.8	.18	2	(O)	2	(O)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	14	(O)	9	3 751	89.9	15.5	.37	4	(O)	1	(O)
	OTHER PRODUCTS . . . . .	78	(O)	48	50 966	94.0	11.0	.09	13	(O)	17	9 602
	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 228	928 071	818	744 480	93.0	10.1	.12	155	60 014	255	123 577
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	144	41 978	87	26 276	74.5	11.9	.21	25	5 664	32	10 038
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	37	(D)	11	5 161	49.8	4.4	.08	16	4 692	10	(O)
5013	AUTOMOTIVE EQUIPMENT . . . . .	95	21 941	69	18 011	80.6	13.1	.23	8	375	18	3 555
5014	TIRES AND TUBES . . . . .	12	(O)	7	(V)	(V)	(V)	(V)	1	(O)	4	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	58	65 710	47	57 194	95.2	10.4	.06	-	-	11	8 516
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	9	38 965	5	(O)	99.1	8.3	.02	-	-	4	(O)
5028	PAINTS AND VARNISHES . . . . .	11	(O)	10	(O)	91.9	15.3	.29	-	-	1	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	38	(O)	32	20 900	89.3	13.2	.10	-	-	6	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	51	33 519	38	31 853	98.9	10.5	.07	4	357	9	1 309
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	33	29 879	24	28 522	99.7	9.7	.07	2	(O)	7	(O)
5036,7	APPAREL . . . . .	13	2 856	9	2 547	90.3	16.7	.04	2	(O)	2	(O)
5039	FOOTWEAR . . . . .	5	784	5	784	97.6	19.6	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	180	169 145	121	152 458	91.4	4.7	.07	28	6 447	31	10 240
5041	GROCERIES, GENERAL LINE . . . . .	11	39 458	8	36 906	94.3	4.6	.05	2	(O)	1	(O)
5042	FROZEN FOODS . . . . .	8	2 396	5	(O)	84.7	6.5	.06	-	-	3	(O)
5043	DAIRY PRODUCTS . . . . .	14	5 546	8	(V)	(V)	(V)	(V)	4	(V)	2	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	8	6 237	5	(O)	(O)	(O)	(O)	-	-	3	566
5045	CONFECTIONERY . . . . .	10	(O)	7	8 952	90.9	2.1	.02	2	(O)	1	(O)
5046	FISH AND SEAFOODS . . . . .	21	(D)	11	6 756	93.3	4.9	.18	4	1 285	6	(O)
5047	MEATS AND MEAT PRODUCTS . . . . .	32	42 841	26	41 865	93.7	4.5	.08	2	(D)	4	(O)
5048	FRESH FRUITS AND VEGETABLES . . . . .	33	(O)	24	26 996	85.0	2.9	.02	4	(O)	5	1 997
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	43	24 908	27	21 026	90.8	8.7	.15	10	1 862	6	2 020

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS. --CONTINUEO											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	10	32 240	10	32 240	99.9	9.1	.09	-	-	-	-
5052	COTTON . . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	7	(0)	7	(0)	(0)	(0)	(0)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	63	(0)	44	69 589	92.4	13.7	.22	4	(0)	15	7 687
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	30	(0)	21	20 703	94.6	15.7	.24	2	(0)	7	2 714
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	18	(0)	12	33 981	89.4	10.9	.25	1	(0)	5	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	15	16 116	11	14 905	96.3	17.2	.14	1	(0)	3	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	67	(0)	52	28 436	94.6	15.5	.34	-	-	15	(0)
5072	HARDWARE . . . . .	22	10 639	18	10 142	94.8	16.2	.34	-	-	4	497
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	37	(0)	27	12 272	93.1	16.8	.49	-	-	10	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	8	6 470	7	6 022	97.4	11.5	.07	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	165	89 475	121	64 317	94.6	14.2	.18	11	2 327	33	22 831
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	25	12 246	18	9 193	94.2	18.7	.36	4	(0)	3	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	14	10 D83	9	(V)	(V)	(V)	(V)	-	(V)	5	(V)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	34	26 421	25	(V)	(V)	(V)	(V)	2	(0)	7	(V)
5085	INDUSTRIAL SUPPLIES. . . . .	41	25 648	34	24 392	98.6	10.3	.13	1	(0)	6	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	22	(0)	16	4 752	99.6	13.8	-	2	(0)	4	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	28	(0)	19	(V)	(V)	(V)	(V)	2	(0)	7	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	23	53 710	16	22 745	99.0	14.1	.06	3	(0)	4	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	3 083	-	(V)	(V)	(V)	(V)	4	(V)	6	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	70	(0)	35	32 906	92.7	6.6	.05	23	4 346	12	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	22	33 554	17	29 596	83.9	5.5	.06	2	(D)	3	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	23	(0)	20	52 589	91.3	12.1	.12	-	-	3	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	51	29 563	42	25 314	95.7	12.0	.09	2	(0)	7	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	30	(0)	20	7 506	91.1	12.9	.05	-	-	10	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	51	38 797	35	29 065	93.2	14.3	.21	4	(0)	12	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	210	119 575	113	82 396	95.8	9.4	.09	45	10 528	52	26 651
	PROVO-OREM, UTAH											
50	WHOLESALE TRADE, TOTAL . . . . .	75	25 284	55	19 245	78.4	7.3	.18	7	904	13	5 135
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	19	2 689	18	(D)	58.0	8.7	.23	-	-	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	16	(0)	13	5 076	65.8	3.7	.04	3	(0)	-	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	4	(0)	4	(0)	88.5	13.0	.43	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	5	(0)	1	(0)	(0)	(0)	(0)	1	(0)	3	(V)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	26	12 953	15	(V)	(V)	(V)	(V)	3	(V)	8	(V)
	PUEBLO, COLO.											
50	WHOLESALE TRADE, TOTAL . . . . .	104	101 978	72	93 926	91.5	6.3	.11	9	1 631	23	6 421
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	19	(0)	13	4 125	77.6	13.0	.78	3	228	3	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	22	(0)	10	47 505	95.3	3.8	.01	3	(0)	9	3 873
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	1 124	-	(V)	(V)	(V)	(V)	-	(V)	3	(V)
506	ELECTRICAL GOODS . . . . .	4	(0)	4	(0)	92.3	9.8	.30	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	8	6 503	7	(D)	95.5	9.5	.37	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	18	5 718	13	4 791	90.5	8.2	.25	1	(0)	4	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	27	24 914	22	24 021	84.2	7.7	.09	2	(0)	3	(0)
	RACINE, WIS.											
50	WHOLESALE TRADE, TOTAL . . . . .	136	66 231	92	56 094	87.0	8.1	.06	15	3 854	29	6 283
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	16	7 838	11	4 384	74.2	6.8	.11	2	(0)	3	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	16	7 455	11	6 906	74.4	4.8	.03	3	(0)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
506	ELECTRICAL GOODS . . . . .	11	(0)	7	5 041	95.4	10.2	.06	1	(0)	3	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	6	2 152	6	2 152	96.7	13.9	.19	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	23	11 760	20	(D)	95.7	9.4	.03	-	-	3	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	60	27 162	34	24 525	91.9	7.9	.07	9	821	17	1 816

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	RALEIGH, N.C.											
50	WHOLESALE TRADE, TOTAL . . . . .	282	294 416	192	247 825	81.5	12.4	.14	27	9 812	63	36 779
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	39	(D)	28	15 043	86.7	9.1	.21	3	(D)	8	1 052
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	11	24 869	8	24 760	78.5	12.5	.03	-	-	3	109
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	6	11 722	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	34	24 442	19	17 969	67.5	5.3	.21	7	1 717	8	4 756
505	FARM PRODUCTS--RAW MATERIALS . . . . .	10	(D)	5	22 069	44.0	3.5	-	2	(D)	3	3 789
506	ELECTRICAL GOODS . . . . .	27	49 082	20	44 608	83.9	12.3	.13	1	(D)	6	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	25	17 811	19	16 686	95.2	13.8	.27	1	(D)	5	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	58	60 105	49	55 175	94.4	20.9	.16	3	(D)	6	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	72	64 022	41	47 967	80.7	9.7	.19	9	5 217	22	10 838
	READING, PA.											
50	WHOLESALE TRAOE, TOTAL . . . . .	297	200 447	213	163 270	81.5	8.3	.16	41	16 839	43	20 338
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	40	(D)	30	12 939	75.7	8.8	.11	4	(D)	6	1 430
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	(D)	14	10 287	96.3	10.2	.18	-	-	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	10	(D)	6	(V)	(V)	(V)	(V)	1	(D)	3	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	37	62 599	28	58 701	67.2	4.7	.20	7	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	16	15 070	13	14 862	90.8	17.7	.10	1	(D)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	16	(D)	15	(D)	88.2	9.3	.27	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	61	26 286	51	24 346	94.1	10.7	.17	2	(D)	8	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	101	52 905	56	30 731	88.9	7.3	.10	26	12 462	19	9 712
	RENO, NEV.											
50	WHOLESALE TRADE, TOTAL . . . . .	181	153 121	126	121 947	86.7	11.2	.33	10	4 265	45	26 909
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	23	(D)	20	7 631	75.1	10.5	.39	1	(D)	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	5	(D)	4	(D)	94.2	7.9	.07	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	29	(D)	19	23 147	75.4	7.7	.31	2	(D)	8	4 119
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	14	(D)	12	9 315	91.8	16.5	.76	-	-	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	7	(D)	6	(D)	91.7	12.4	.77	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	34	22 799	23	17 198	93.8	13.6	.32	1	(D)	10	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	68	70 417	42	54 789	89.1	11.1	.22	6	951	20	14 677
	RICHMOND, VA.											
50	WHOLESALE TRADE, TOTAL . . . . .	586	878 847	428	635 328	86.6	8.9	.13	49	29 554	109	213 965
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	96	62 538	73	53 468	77.1	11.0	.27	8	2 315	15	6 755
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	14	(D)	12	20 779	70.1	9.2	.35	1	(D)	1	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	64	(D)	53	26 502	78.7	11.0	.12	5	(D)	6	5 003
5014	TIRES AND TUBES. . . . .	18	(D)	8	6 187	93.6	17.0	.68	2	(D)	8	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	26	24 118	19	(D)	95.6	12.1	.08	-	-	7	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	12	(D)	9	14 012	98.8	14.3	.04	-	-	3	(D)
5028	PAINTS AND VARNISHES . . . . .	5	(D)	4	(D)	86.1	9.3	.15	-	-	1	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	9	3 176	6	3 115	87.5	4.0	.19	-	-	3	61
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	13	9 930	9	9 725	97.3	15.4	.10	2	(D)	2	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5036,7	APPAREL. . . . .	11	(D)	8	7 638	96.8	15.3	.09	2	(D)	1	(D)
5039	FOOTWEAR . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	58	125 527	35	114 482	86.4	2.8	.01	6	2 836	17	8 209
5041	GROCERIES, GENERAL LINE. . . . .	6	(D)	4	(D)	(D)	(D)	(D)	-	-	2	(D)
5042	FROZEN FOODS . . . . .	6	(D)	2	(D)	(D)	(D)	(D)	1	(D)	3	427
5043	DAIRY PRODUCTS . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	4	(D)	4	(D)	78.0	4.7	-	-	-	-	-
5045	CONFECTIONERY. . . . .	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5046	FISH AND SEAFOODS. . . . .	4	4 124	4	4 124	72.2	5.2	.02	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	4	1 565	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	14	(D)	9	6 003	73.0	4.6	-	2	(D)	3	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	14	9 096	7	(V)	(V)	(V)	(V)	-	(D)	7	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	14	(D)	7	(D)	(D)	(D)	(D)	4	(V)	3	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	13	(D)	7	(D)	(D)	(D)	(D)	3	(V)	3	(D)
506	ELECTRICAL GOODS . . . . .	37	76 296	30	67 257	89.2	11.9	.09	3	(D)	4	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	16	36 959	13	29 634	79.2	11.2	.16	1	(D)	2	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	10	(D)	8	34 680	97.5	12.7	.03	1	(D)	1	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	(D)	9	2 943	91.1	10.4	.07	1	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	36	39 868	28	31 555	96.5	13.6	.33	4	(D)	4	(D)
5072	HARDWARE . . . . .	8	(D)	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	20	18 289	16	17 088	96.8	11.8	.42	3	(D)	1	(D)
5077	AIR-CONOITIONING, REFRIG. EQUIPMENT,SUPPLIES	8	(D)	8	(D)	94.6	12.3	.18	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	RICHMOND, VA.--CONTINUEO											
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	122	118 037	100	108 788	89.6	12.4	.23	4	801	18	8 448
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	13	8 273	10	(0)	96.8	18.6	.40	-	-	3	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	18	28 775	14	24 147	67.1	14.0	.42	1	(0)	3	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	8	(0)	6	4 941	98.6	7.2	.26	1	(0)	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	31	36 887	24	35 048	94.5	11.5	.14	-	-	7	1 839
5085	INDUSTRIAL SUPPLIES. . . . .	21	16 625	18	15 417	98.7	8.5	.08	1	(0)	2	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	12	12 784	12	(0)	98.5	14.2	.08	-	-	-	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	18	(0)	15	7 410	90.1	15.6	.49	1	(0)	2	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5091	METALS AND MINERALS, N.E.C.. . . . .	13	16 429	11	(0)	96.6	10.9	.17	-	-	2	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	7	3 076	1	(0)	(0)	(0)	(0)	1	(0)	5	(0)
5093	SCRAP AND WASTE MATERIALS. . . . .	9	(0)	6	6 546	94.3	7.0	-	-	-	3	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	14	(0)	3	8 022	82.1	4.3	.26	9	9 204	2	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	31	34 858	27	33 139	95.6	8.9	.11	2	(0)	2	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	18	16 758	15	16 445	97.3	13.7	.14	-	(0)	3	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	33	27 250	24	23 242	96.1	16.2	.34	1	(0)	8	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	54	35 764	35	27 354	67.7	7.4	.11	5	216	14	8 194
	ROANOKE, VA.											
50	WHOLESALE TRADE, TOTAL . . . . .	244	223 329	180	194 068	90.4	10.9	.21	26	13 360	38	15 901
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	44	(0)	36	19 978	80.5	11.1	.37	4	(0)	4	1 716
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	9	12 771	8	(0)	98.8	10.0	.02	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	28	45 401	18	42 011	83.5	2.6	.02	6	2 194	4	1 196
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	19	19 392	14	18 823	95.1	13.7	.09	3	(0)	2	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	13	(0)	12	(0)	95.7	13.1	.24	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	62	46 722	45	39 851	93.8	15.2	.40	1	(0)	16	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	67	52 178	45	36 996	92.3	13.0	.22	12	9 749	10	5 433
	ROCHESTER, N.Y.											
50	WHOLESALE TRADE, TOTAL . . . . .	831	796 044	589	604 779	88.6	9.4	.15	85	28 601	157	162 664
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	91	37 941	62	25 176	75.1	9.0	.23	10	3 099	19	9 666
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	18	(0)	5	6 639	79.2	5.6	.23	5	(0)	8	2 688
5013	AUTOMOTIVE EQUIPMENT . . . . .	61	(0)	48	14 161	72.3	8.7	.16	4	(0)	9	6 482
5014	TIRES AND TUBES. . . . .	12	4 978	9	4 376	77.9	14.9	.48	1	(0)	2	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	32	38 364	25	(0)	95.4	6.5	.05	-	-	7	(0)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	13	(0)	11	24 548	96.6	5.7	.01	-	-	2	(0)
5028	PAINTS AND VARNISHES . . . . .	8	(0)	5	2 445	84.9	12.4	.41	-	-	3	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	11	3 590	9	(0)	93.9	8.1	.03	-	-	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	16 880	8	15 938	88.6	11.5	.19	3	(0)	1	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	3	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5036,7	APPAREL. . . . .	5	(0)	4	(0)	82.9	12.5	.06	1	(0)	-	-
5039	FOOTWEAR . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	99	121 642	70	90 599	74.6	5.1	.09	13	3 601	16	27 442
5041	GROCERIES, GENERAL LINE. . . . .	9	36 073	9	36 073	61.5	3.6	.12	-	-	-	-
5042	FROZEN FOODS . . . . .	5	(0)	4	(0)	84.4	7.4	.08	1	(0)	-	-
5043	DAIRY PRODUCTS . . . . .	13	11 262	6	(0)	(0)	(0)	(0)	2	(0)	5	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
5045	CONFECTIONERY. . . . .	5	2 378	5	2 378	63.2	8.0	.08	-	-	-	-
5046	FISH AND SEAFOODS. . . . .	3	(0)	1	(0)	(0)	(0)	(0)	-	(0)	2	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	15	(0)	11	20 553	86.7	5.8	.10	1	(0)	3	(0)
5048	FRESH FRUITS AND VEGETABLES. . . . .	20	23 098	13	(0)	(0)	(0)	(0)	4	(0)	3	(0)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	27	11 451	19	9 304	83.0	7.1	.02	5	(0)	3	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(0)	1	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5054	LIVESTOCK. . . . .	1	(0)	-	-	-	-	-	1	(0)	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	-	(0)	1	(0)
506	ELECTRICAL GOODS . . . . .	62	99 454	49	87 339	89.1	9.2	.13	2	(0)	11	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	25	(0)	20	40 156	86.7	11.5	.09	-	-	5	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	14	(0)	10	32 770	92.2	7.1	.19	1	(0)	3	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	23	22 562	19	(0)	(0)	(0)	(0)	1	(0)	3	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	70	38 997	47	32 986	94.1	11.9	.32	7	1 597	16	4 414
5072	HARDWARE . . . . .	19	(0)	13	6 509	94.7	12.2	.20	2	(0)	4	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	39	(0)	25	22 938	94.4	12.0	.37	4	(0)	10	3 371
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	12	3 735	9	3 539	91.1	11.2	.20	1	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	187	137 300	139	112 893	91.8	11.6	.17	22	8 039	26	16 368
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	25	9 050	18	7 942	92.7	18.2	.41	6	(0)	1	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	13	(0)	7	(0)	(0)	(0)	(0)	1	(0)	5	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(0)	3	(0)	(0)	(0)	(0)	-	(0)	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	38	22 555	26	17 080	89.0	12.2	.11	6	3 876	6	1 599
5085	INDUSTRIAL SUPPLIES. . . . .	39	24 785	29	30 660	92.8	7.0	.05	4	1 419	6	2 706
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	37	30 522	29	25 915	97.8	19.2	.07	4	1 299	4	3 308
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	26	(0)	23	7 168	83.6	14.2	.08	1	(0)	2	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	5	(0)	4	(0)	(0)	(0)	(0)	-	-	1	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	ROCHESTER, N.Y.--CONTINUED											
5091	METALS AND MINERALS, N.E.C.. . . . .	21	38 991	13	(V)	(V)	(V)	(V)	2	(O)	6	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	14	6 900	3	(V)	(V)	(V)	(V)	4	(V)	7	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	36	19 558	21	16 079	98.1	6.8	-	9	967	6	2 512
5094	TOBACCO AND ITS PRODUCTS . . . . .	10	(D)	6	15 847	74.6	3.3	.06	2	(O)	2	(O)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	20	53 659	19	(O)	91.3	11.0	.07	-	-	1	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	30	37 263	27	32 802	98.2	11.5	.09	-	-	3	4 461
5097	FURNITURE AND HOME FURNISHINGS . . . . .	21	13 681	15	11 705	98.0	13.2	.38	3	(O)	3	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	58	56 908	42	(V)	(V)	(V)	(V)	3	(D)	13	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	65	(O)	42	(V)	(V)	(V)	(V)	4	(O)	19	(V)
	ROCKFORD, ILL.											
50	WHOLESALE TRADE, TOTAL . . . . .	308	271 884	217	223 258	88.2	10.0	.15	38	12 413	53	36 213
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	36	(D)	24	23 417	77.2	8.8	.47	4	(O)	8	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	11	9 469	8	8 407	96.6	10.1	.04	-	-	3	1 062
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	40	25 080	20	14 254	58.7	5.8	.08	9	2 705	11	8 121
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(O)	-	(V)	(V)	(V)	(V)	-	(V)	2	(O)
506	ELECTRICAL GOODS . . . . .	17	14 439	16	(O)	93.4	15.5	.23	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	21	(O)	18	11 831	95.4	11.2	.05	-	-	3	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	82	60 675	65	55 299	91.6	11.2	.10	11	2 918	6	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	98	109 559	66	95 824	91.0	9.2	.13	14	6 334	18	7 401
	SACRAMENTO, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	698	679 650	506	594 117	90.3	9.6	.24	63	16 467	129	69 066
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	120	46 042	89	36 616	80.1	10.9	.26	9	1 434	22	7 992
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	14	(D)	6	8 258	75.0	6.7	.40	3	(O)	5	3 059
5013	AUTOMOTIVE EQUIPMENT . . . . .	93	26 843	78	23 578	79.9	12.7	.26	6	960	9	2 305
5014	TIRES AND TUBES. . . . .	13	(O)	5	(V)	(V)	(V)	(V)	-	(V)	8	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	15	23 630	10	22 997	98.3	9.9	.08	1	(D)	4	(O)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	6	(O)	4	20 775	98.6	9.6	.04	-	-	2	(O)
5028	PAINTS AND VARNISHES . . . . .	5	896	4	(O)	88.6	8.4	.71	-	-	1	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	4	(D)	2	(O)	(O)	(O)	(D)	1	(O)	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	9	(D)	6	2 488	91.0	13.2	.08	-	-	3	(O)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	3	(O)	1	(D)	(O)	(O)	(O)	-	-	2	(O)
5036,7	APPAREL. . . . .	5	(D)	4	(V)	(V)	(V)	(V)	-	(V)	1	(O)
5039	FOOTWEAR . . . . .	1	(D)	1	(D)	(O)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	97	164 315	76	158 885	93.0	5.9	.16	6	1 290	15	4 140
5041	GROCERIES, GENERAL LINE. . . . .	9	88 393	8	(D)	98.3	4.8	.11	-	-	1	(O)
5042	FROZEN FOODS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	12	(D)	10	2 449	65.5	4.5	.45	-	-	2	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(D)	5	(D)	83.9	3.6	-	1	(D)	-	-
5045	CONFECTIONERY. . . . .	8	2 603	5	(D)	83.2	11.9	.16	-	-	3	(O)
5046	FISH AND SEAFOODS. . . . .	2	(D)	2	(D)	(D)	(D)	(O)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	12	(D)	9	(D)	87.5	6.3	.28	2	(D)	1	(O)
5048	FRESH FRUITS AND VEGETABLES. . . . .	20	17 740	16	17 160	92.5	8.7	.27	-	-	4	580
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	26	19 649	19	18 214	81.1	6.0	.10	3	451	4	984
505	FARM PRODUCTS--RAW MATERIALS . . . . .	8	45 731	5	(D)	(D)	(O)	(D)	2	(D)	1	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-
5054	LIVESTOCK. . . . .	1	(D)	1	(D)	(O)	(D)	(O)	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	-	-	-	-	-	2	(D)	1	(D)
506	ELECTRICAL GOODS . . . . .	38	65 261	32	64 487	95.8	12.0	.30	-	-	6	774
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	13	(D)	12	(D)	94.9	13.4	.63	-	-	1	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	14	(D)	10	37 534	97.5	11.0	.08	-	-	4	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	4 599	10	(D)	86.9	13.4	.44	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	40	30 310	33	27 881	94.0	12.6	.45	1	(D)	6	(D)
5072	HARDWARE . . . . .	12	8 109	12	8 109	91.3	9.0	.18	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	17	17 142	14	(D)	96.1	13.3	.57	1	(D)	2	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT,SUPPLIES	11	5 059	7	(V)	(V)	(V)	(V)	-	(V)	4	(V)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	136	74 228	107	61 046	84.9	13.5	.41	8	1 733	21	11 449
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	21	6 937	17	5 303	56.1	16.5	.62	1	(D)	3	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	25	(D)	18	18 985	84.5	14.4	.58	1	(D)	6	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	15	(D)	14	(D)	86.3	15.6	.47	-	-	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	22	(D)	16	8 292	94.3	9.8	.29	2	(D)	4	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	22	8 854	17	7 371	79.7	11.3	.37	3	(D)	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	16	9 648	14	9 343	97.4	11.4	.07	-	(D)	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	13	4 219	10	4 139	84.6	15.9	.34	1	(D)	2	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(O)
5091	METALS AND MINERALS, N.E.C.. . . . .	15	10 076	7	4 684	93.7	25.4	.45	4	2 288	4	3 104
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	14	3 405	4	2 008	93.9	6.5	.35	8	(D)	2	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	16	5 598	7	3 297	92.4	5.1	-	5	1 197	4	1 104
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	19 149	5	19 149	86.9	8.7	.09	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	21	51 691	17	46 556	83.9	8.8	.22	3	(O)	1	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	23	25 985	13	24 489	92.4	11.0	.27	3	263	7	1 233
5097	FURNITURE AND HOME FURNISHINGS . . . . .	18	12 971	15	10 450	87.0	11.2	.32	1	(D)	2	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	60	60 938	44	53 076	97.0	11.3	.28	2	(D)	14	(O)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	63	37 344	36	(V)	(V)	(V)	(V)	10	(V)	17	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SAGINAW, MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	216	246 154	160	200 797	67.5	9.1	.10	17	20 745	39	24 612
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	21	(D)	17	7 599	83.8	10.5	.46	-	-	4	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	6	(D)	6	(D)	95.7	10.0	.14	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	28	49 366	19	41 872	38.2	3.4	.03	5	2 515	4	4 979
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	(D)	4	(D)	(D)	(D)	(D)	1	(D)	2	(D)
506	ELECTRICAL GOODS . . . . .	15	27 856	12	27 389	94.6	11.3	.04	1	(D)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	16	(D)	12	23 608	95.3	17.5	.25	1	(D)	3	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	53	29 631	42	25 251	88.5	10.1	.13	3	893	8	3 487
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	70	56 942	48	39 570	82.2	8.3	.07	6	11 477	16	5 895
	ST. JOSEPH, MO.											
50	WHOLESALE TRADE, TOTAL . . . . .	123	168 778	94	146 796	86.4	7.7	.07	11	5 843	18	16 139
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	17	(D)	14	2 186	74.1	8.3	.05	1	(D)	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	5	(D)	4	(D)	(D)	(D)	(D)	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	7	(D)	5	(D)	(D)	(D)	(D)	1	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	16	(D)	12	(D)	(D)	(D)	(D)	2	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	17 634	3	(D)	(D)	(D)	(D)	2	(D)	4	2 286
506	ELECTRICAL GOODS . . . . .	5	(D)	5	(D)	(D)	(D)	(D)	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	10	14 383	8	(D)	97.4	12.7	.32	2	(D)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	21	(D)	16	7 015	70.7	10.1	.03	3	(D)	2	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	33	33 759	27	24 746	78.7	7.5	.02	-	-	6	9 013
	ST. LOUIS, MO.-ILL.											
50	WHOLESALE TRADE, TOTAL . . . . .	2 593	3 085 671	1 849	2 557 204	84.7	8.7	.10	279	157 506	465	370 961
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	290	206 377	226	152 563	64.5	8.6	.12	13	1 545	51	52 269
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	43	70 348	24	46 907	26.9	3.8	.01	6	976	13	22 465
5013	AUTOMOTIVE EQUIPMENT . . . . .	217	110 039	183	83 693	80.8	10.3	.11	5	445	29	25 901
5014	TIRES AND TUBES . . . . .	30	25 990	19	21 963	82.7	12.2	.40	2	(D)	9	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	105	116 551	71	105 870	87.5	9.4	.08	13	4 931	21	5 750
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	46	64 958	37	62 921	93.3	9.5	.05	5	(D)	4	(D)
5028	PAINTS AND VARNISHES . . . . .	18	6 753	8	3 649	94.0	7.7	.30	2	(D)	8	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	41	44 840	26	39 300	77.6	9.4	.10	6	2 815	9	2 725
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	116	106 270	85	75 799	97.9	13.0	.22	8	8 313	23	22 158
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	23	(D)	17	15 091	96.3	12.1	.25	2	(D)	4	2 013
5034	NOTIONS AND OTHER DRY GOODS . . . . .	7	(D)	4	1 200	98.2	11.6	-	-	-	3	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . .	21	(D)	15	(V)	(V)	(V)	(V)	3	(D)	3	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . .	41	(D)	28	17 699	96.7	11.1	.18	2	(D)	11	6 787
5039	FOOTWEAR . . . . .	24	(D)	21	29 576	99.3	16.3	.27	1	(D)	2	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	316	500 293	214	451 492	86.4	4.2	.09	50	14 740	52	34 061
5041	GROCERIES, GENERAL LINE . . . . .	16	272 172	14	270 933	89.5	3.1	.05	2	(D)	-	(D)
5042	FROZEN FOODS . . . . .	18	(D)	12	22 421	77.6	6.5	.23	1	(D)	5	(D)
5043	DAIRY PRODUCTS . . . . .	39	16 875	26	15 478	80.4	9.1	.06	7	801	6	596
5044	POULTRY AND POULTRY PRODUCTS . . . . .	23	18 007	14	14 055	88.2	6.1	.08	5	1 308	4	2 644
5045	CONFECTIONERY . . . . .	14	5 612	12	(D)	59.8	4.0	.02	2	(D)	-	-
5046	FISH AND SEAFOODS . . . . .	6	(D)	2	(D)	(D)	(D)	(D)	3	(V)	1	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	61	(D)	43	61 691	82.6	5.5	.20	10	8 217	8	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	65	(D)	45	32 773	90.6	5.3	.06	6	(D)	14	12 662
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	74	37 723	46	28 884	75.0	5.4	.12	14	2 176	14	6 663
505	FARM PRODUCTS--RAW MATERIALS . . . . .	30	280 021	13	252 419	53.0	1.1	.01	8	15 132	9	12 470
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	18	266 774	10	248 536	52.4	1.0	.01	5	(D)	3	(D)
5054	LIVESTOCK . . . . .	5	5 557	-	(V)	(V)	(V)	(V)	2	(D)	3	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	7	7 690	3	(D)	(D)	(D)	(D)	1	(D)	3	(D)
506	ELECTRICAL GOODS . . . . .	135	211 334	102	200 108	94.4	10.6	.09	10	4 226	23	7 000
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . .	49	81 924	36	76 368	94.3	11.1	.15	4	2 400	9	3 156
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . .	32	(D)	26	110 431	95.6	10.1	.05	1	(D)	5	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	54	(D)	40	13 309	84.4	11.2	.11	5	(D)	9	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	139	118 980	113	85 107	93.9	12.5	.26	6	5 129	20	28 744
5072	HARDWARE . . . . .	40	(D)	31	(V)	(V)	(V)	(V)	3	(D)	6	(V)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . .	72	(D)	59	(D)	94.6	12.5	.32	3	1 769	10	8 878
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . .	27	25 614	23	19 202	93.5	14.1	.14	-	-	4	6 412
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	501	357 985	386	317 989	93.8	13.6	.13	44	9 282	71	30 714
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	79	33 648	57	26 334	92.0	13.1	.24	9	2 350	13	4 964
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . .	39	(D)	26	(D)	95.9	14.6	.24	1	(D)	12	5 501
5083	FARM MACHINERY AND EQUIPMENT . . . . .	15	9 151	13	(D)	95.4	8.3	.19	1	(D)	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	98	55 412	69	40 442	97.1	13.0	.14	15	3 770	14	10 800
5085	INDUSTRIAL SUPPLIES . . . . .	104	106 988	87	101 777	95.3	8.9	.06	5	1 296	12	3 915
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	53	(D)	40	43 851	94.8	24.5	.09	5	(D)	8	2 238
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . .	96	28 374	81	25 100	78.5	11.8	.12	6	1 016	9	2 258
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . .	17	(D)	13	16 816	92.2	17.1	.10	2	(D)	2	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	94	193 845	70	125 830	97.4	9.6	.06	12	64 376	12	3 639
	COAL . . . . .	10	(D)	6	(V)	(V)	(V)	(V)	1	(D)	3	(D)
	METAL SERVICE CENTERS . . . . .	49	(D)	41	107 029	97.2	9.5	.06	8	(D)	-	-
	METAL SALES OFFICES . . . . .	35	(D)	23	18 006	98.4	10.1	.03	3	(D)	9	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	40	69 187	6	(V)	(V)	(V)	(V)	7	(V)	27	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . .	40	69 187	6	(V)	(V)	(V)	(V)	7	(V)	27	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than .01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	ST. LOUIS, MO.-ILL.--CONTINUED											
5093	SCRAP AND WASTE MATERIALS. . . . .	120	(D)	56	136 639	90.5	12.3	.01	40	(D)	24	11 073
	IRON AND STEEL SCRAP. . . . .	53	(D)	23	25 853	89.0	6.2	.02	20	(D)	10	3 925
	WASTE AND SECONDARY MATERIALS. . . . .	67	120 502	33	110 786	90.8	13.8	.01	20	2 568	14	7 148
5094	TOBACCO AND ITS PRODUCTS. . . . .	27	(D)	25	95 784	68.2	2.4	.02	-	-	2	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	57	(D)	38	126 613	74.9	5.7	.04	15	11 211	4	(D)
	BEER AND ALE. . . . .	34	(D)	16	(D)	57.3	3.5	.06	15	11 211	3	(D)
	WINE AND DISTILLED SPIRITS. . . . .	23	(D)	22	(D)	81.8	6.6	.03	-	-	1	(D)
5096	PAPER AND ITS PRODUCTS. . . . .	114	111 680	86	106 548	96.9	12.8	.15	4	569	24	4 563
	PRINTING AND WRITING (FINE) PAPER. . . . .	14	(D)	14	(D)	99.1	12.5	.05	-	(D)	-	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	37	51 962	33	51 590	98.2	12.8	.16	-	-	4	372
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	63	(D)	39	(D)	90.4	13.4	.28	4	555	20	4 191
5097	FURNITURE AND HOME FURNISHINGS. . . . .	89	79 518	66	75 038	95.0	11.4	.20	9	1 534	14	2 946
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	31	(D)	26	19 539	87.7	11.1	.14	1	(D)	4	(D)
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	58	(D)	40	55 499	97.5	11.5	.22	8	(D)	10	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	148	100 455	105	77 903	97.1	13.1	.20	9	6 299	34	16 253
	LUMBER AND MILLWORK. . . . .	60	(D)	44	44 910	97.0	13.3	.18	1	(D)	15	(D)
	CONSTRUCTION MATERIALS. . . . .	88	(D)	61	32 993	97.2	12.8	.22	8	(D)	19	7 656
5099	AMUSEMENT AND SPORTING GOODS. . . . .	60	124 989	39	(V)	(V)	(V)	(V)	5	(V)	16	(V)
	BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	20	11 098	8	9 217	98.5	11.0	.02	9	(D)	3	(D)
	FARM SUPPLIES. . . . .	23	14 684	17	8 926	82.6	5.8	.09	3	(D)	3	(D)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	28	(D)	26	14 266	88.7	18.1	.16	-	-	2	(D)
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	34	(D)	17	5 602	89.5	12.2	.39	4	(D)	13	(D)
	OTHER PRODUCTS. . . . .	107	(D)	80	54 857	90.0	10.7	.13	10	(D)	17	5 583
	SALEM, OREG.											
50	WHOLESALE TRADE, TOTAL. . . . .	147	97 658	91	(V)	(V)	(V)	(V)	21	(V)	35	(V)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	18	(D)	15	5 468	83.3	13.2	.53	1	(D)	2	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	18	41 833	9	(V)	(V)	(V)	(V)	3	(D)	6	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS. . . . .	9	3 665	6	3 468	95.5	14.9	.29	2	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	6	1 111	4	(D)	93.8	14.5	-	-	-	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	24	6 486	18	5 407	74.9	8.2	.20	1	(D)	5	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	69	37 162	36	23 213	87.2	8.7	.21	14	3 053	19	10 896
	SALINAS-MONTEREY, CALIF.											
50	WHOLESALE TRADE, TOTAL. . . . .	160	149 193	103	(V)	(V)	(V)	(V)	19	(V)	38	(V)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	24	(D)	17	4 289	74.3	9.6	.51	1	(D)	6	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	48	37 043	29	28 970	93.5	8.5	.09	8	2 701	11	5 372
505	FARM PRODUCTS--RAW MATERIALS. . . . .	4	(D)	-	(V)	(V)	(V)	(V)	-	(V)	4	(D)
506	ELECTRICAL GOODS. . . . .	7	2 546	5	(D)	92.9	16.2	.05	-	-	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	10	5 477	8	(D)	93.6	12.9	.45	-	-	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	16	4 425	11	3 734	93.3	11.3	.21	5	691	-	-
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	48	66 134	32	(V)	(V)	(V)	(V)	3	(D)	13	(D)
	SALT LAKE CITY, UTAH											
50	WHOLESALE TRADE, TOTAL. . . . .	773	684 361	539	567 337	84.9	9.7	.26	58	18 859	176	98 165
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	113	(D)	78	47 639	75.7	11.1	.19	7	(D)	28	23 684
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	16	32 725	13	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5013	AUTOMOTIVE EQUIPMENT. . . . .	84	(D)	60	26 946	87.9	9.8	.12	5	(D)	19	5 287
5014	TIRES AND TUBES. . . . .	13	8 081	5	(V)	(V)	(V)	(V)	2	(D)	6	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	32	(D)	22	30 452	96.4	10.6	.15	1	(D)	9	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	11	(D)	8	(D)	97.0	10.8	.10	1	(D)	2	(D)
5028	PAINTS AND VARNISHES. . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	16	(D)	11	9 551	95.6	9.9	.26	-	(D)	5	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	4 825	4	4 732	94.1	8.7	.32	-	-	1	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5036,7	APPAREL. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5039	FOOTWEAR. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	91	163 389	70	155 805	79.3	3.9	.15	2	(D)	19	(D)
5041	GROCERIES, GENERAL LINE. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5042	FROZEN FOODS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
5043	DAIRY PRODUCTS. . . . .	4	(D)	2	(D)	(D)	(D)	(D)	-	-	2	(D)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	6	(D)	4	3 857	89.2	7.3	.49	-	-	2	(D)
5045	CONFECTIONERY. . . . .	6	(D)	6	(D)	78.2	4.3	.08	-	-	-	-
5046	FISH AND SEAFOODS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	15	(D)	11	(D)	78.4	6.6	.33	1	(D)	3	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	29	27 322	26	25 678	68.0	3.9	.15	1	(D)	2	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	25	21 177	17	18 107	90.9	6.1	.10	-	-	8	3 070

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SALT LAKE CITY, UTAH--CONTINUED											
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	10 750	2	(0)	(0)	(0)	(0)	-	-	5	2 814
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	4	(0)	1	(0)	(0)	(0)	(0)	-	-	3	1 344
5054	LIVESTOCK . . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
506	ELECTRICAL GOODS . . . . .	43	(0)	36	57 436	84.2	11.2	.33	3	(0)	4	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	20	23 282	19	(0)	90.4	12.0	.30	1	(0)	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	14	(0)	11	(0)	79.2	10.3	.27	1	(0)	2	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	9	(0)	6	3 388	87.5	13.7	.24	1	(0)	2	(0)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	49	40 554	37	34 112	91.0	15.1	.34	3	139	9	6 303
5072	HARDWARE . . . . .	15	(0)	12	(0)	92.9	16.5	.25	2	(0)	1	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	27	21 286	18	15 005	88.3	14.2	.45	1	(0)	8	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	7	(0)	7	(0)	94.5	11.3	.27	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	183	114 796	134	95 214	90.4	13.6	.28	12	5 149	37	14 433
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	32	11 406	22	8 511	87.4	15.8	.27	3	(0)	7	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	21	(0)	20	(0)	88.2	12.6	.32	-	-	1	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	8	(0)	6	3 577	91.5	16.8	.64	1	(0)	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	37	(0)	20	(V)	(V)	(V)	(V)	4	(0)	13	(V)
5085	INDUSTRIAL SUPPLIES . . . . .	27	(0)	17	11 464	95.5	10.7	.24	1	(0)	9	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	23	(0)	19	14 545	96.7	17.6	.16	1	(0)	3	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	29	10 070	26	9 497	80.7	14.1	.33	2	(0)	1	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	6	2 737	4	(0)	90.2	9.9	.04	-	-	2	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	25	(0)	18	20 053	96.4	11.8	.15	2	(0)	5	698
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	13 179	3	(0)	(0)	(0)	(0)	4	(V)	13	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	15	(0)	10	2 889	87.0	4.3	.10	2	(0)	3	(0)
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	(0)	4	(0)	64.6	4.1	.11	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	5	6 003	3	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	24	27 420	17	23 769	93.3	10.2	.07	2	(0)	5	(0)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	22	16 542	16	14 579	97.1	13.4	.57	1	(0)	5	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	63	(0)	42	34 828	94.2	13.4	.56	5	2 120	16	(0)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	72	38 901	43	(V)	(V)	(V)	(V)	13	(V)	16	(V)
	SAN ANGELO, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	127	58 847	86	45 759	73.1	6.6	.12	18	4 595	23	8 493
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	21	4 771	16	3 394	85.5	9.3	.12	2	(0)	3	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	5	600	3	574	97.7	7.0	-	1	(0)	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	10	(0)	8	11 850	73.8	4.4	.13	1	(0)	1	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	8	(0)	2	(0)	(0)	(0)	(0)	4	1 733	2	(0)
506	ELECTRICAL GOODS . . . . .	9	(0)	6	3 636	93.8	8.1	.14	-	-	3	(0)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	7	2 356	6	(0)	89.2	9.3	.16	1	(0)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	20	(0)	16	3 157	89.5	19.2	.44	2	(0)	2	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	47	20 600	29	14 970	59.9	6.5	.09	7	1 782	11	3 848
	SAN ANTONIO, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	897	923 125	610	721 606	81.2	8.5	.14	102	30 917	185	170 602
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	132	108 733	93	97 575	94.2	6.9	.11	7	1 622	32	9 536
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	14	(0)	5	(0)	(0)	(0)	(0)	1	(0)	8	6 252
5013	AUTOMOTIVE EQUIPMENT . . . . .	109	34 527	80	29 886	83.5	12.7	.25	6	1 539	23	3 102
5014	TIRES AND TUBES . . . . .	9	(0)	8	(0)	87.3	16.4	.20	-	-	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	40	25 689	29	23 787	93.1	12.1	.05	3	(0)	8	(0)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	21	20 298	16	19 898	95.0	12.3	.01	1	(0)	4	(0)
5028	PAINTS AND VARNISHES . . . . .	8	(0)	4	(V)	(V)	(V)	(V)	-	(V)	4	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	11	(0)	9	3 049	84.9	11.4	.26	2	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	12	(0)	10	(V)	(V)	(V)	(V)	-	(V)	2	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	-	(V)	2	(0)
5036,7	APPAREL . . . . .	7	(0)	7	(0)	92.5	8.4	.19	-	-	-	-
5039	FOOTWEAR . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	142	238 376	88	181 914	59.8	4.5	.08	34	12 583	20	43 879
5041	GROCERIES, GENERAL LINE . . . . .	14	104 619	11	(0)	40.0	3.1	.01	3	(0)	-	-
5042	FROZEN FOODS . . . . .	5	(0)	4	(0)	71.6	3.9	.06	1	(0)	-	-
5043	DAIRY PRODUCTS . . . . .	7	(0)	5	10 597	93.6	8.8	.03	2	(0)	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	10	(0)	3	(0)	(0)	(0)	(0)	5	2 636	2	(0)
5045	CONFECTIONERY . . . . .	8	7 322	7	5 226	74.0	5.2	.02	-	-	1	(0)
5046	FISH AND SEAFOODS . . . . .	1	(0)	1	(V)	(V)	(V)	(V)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	18	34 934	11	(V)	(V)	(V)	(V)	3	(V)	4	(0)
5048	FRESH FRUITS AND VEGETABLES . . . . .	60	42 697	38	38 066	79.7	6.1	.33	14	1 908	8	2 723
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	19	27 800	8	(0)	(0)	(0)	(0)	6	(V)	5	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	10 994	3	(0)	(0)	(0)	(0)	2	(0)	4	(V)
5052	COTTON . . . . .	2	(0)	-	(V)	(V)	(V)	(V)	-	(V)	2	(0)
5053	GRAIN . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(V)	1	(0)
5054	LIVESTOCK . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(0)	1	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(0)	1	(0)	(0)	(0)	(0)	2	(0)	-	-
506	ELECTRICAL GOODS . . . . .	55	118 153	44	114 614	89.3	7.5	.23	3	(0)	8	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	20	25 151	19	24 238	93.8	12.6	.21	-	-	1	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	20	(0)	17	87 298	88.3	6.1	.23	1	(0)	2	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	15	(0)	8	3 078	82.8	6.8	.16	2	(0)	5	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receiv- ables as per- cent of sales	Bad debt losses as per- cent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SAN ANTONIO, TEX.--CONTINUED											
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES	51	38 398	43	37 846	92.4	10.7	.35	3	400	5	152
5072	HARDWARE . . . . .	15	(D)	13	10 276	89.6	9.0	.11	2	(D)	-	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	16	(D)	14	13 296	91.7	10.7	.41	1	(D)	1	(D)
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT; SUPPLIES	20	14 406	16	14 274	95.1	12.0	.46	-	-	4	132
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	178	86 139	129	68 363	86.7	15.5	.16	13	1 733	36	16 043
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	31	9 447	21	(V)	(V)	(V)	(V)	5	(V)	5	(D)
5082	CONSTRUCTION; MINING MACHINERY; EQUIPMENT. . . . .	18	22 321	13	19 462	88.7	21.5	.17	1	(D)	4	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	8	5 880	7	(D)	89.7	8.0	.10	-	-	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	33	12 209	21	9 161	90.0	18.8	.15	1	(D)	11	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	19	9 599	17	(D)	93.7	10.7	.09	-	-	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	15	7 556	12	6 445	98.2	11.2	.12	1	(D)	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT; SUPPLIES. . . . .	34	(D)	22	6 117	85.6	11.7	.34	4	(D)	8	838
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	20	(D)	16	7 889	65.5	9.5	.08	1	(D)	3	(D)
5091	METALS AND MINERALS; N.E.C.. . . . .	16	(D)	15	(D)	90.6	11.1	.12	-	-	1	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	53 397	1	(D)	(D)	(D)	(D)	5	(V)	14	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	20	7 198	7	5 189	41.0	8.3	.02	10	1 660	3	349
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	23 872	4	(D)	71.3	5.4	.01	-	-	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	17	52 154	9	39 375	73.0	7.6	.01	6	(D)	2	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	27	19 197	19	12 868	94.8	12.5	.30	1	(D)	7	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	16	8 296	10	5 908	88.6	7.8	.22	1	(D)	5	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	56	44 474	40	36 454	95.1	11.6	.19	1	(D)	15	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	101	57 857	66	43 919	89.8	13.7	.22	13	(D)	22	11 998
	SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	721	537 871	479	413 952	83.6	9.0	.27	82	47 987	160	75 932
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	139	46 433	112	35 194	76.6	10.1	.39	6	(D)	21	10 524
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	(D)	8	(V)	(V)	(V)	(V)	-	(V)	3	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	116	(D)	98	28 331	78.9	10.1	.34	6	(D)	12	3 529
5014	TIRES AND TUBES. . . . .	12	(D)	6	(V)	(V)	(V)	(V)	-	(V)	6	(V)
502	DRUGS; CHEMICALS; AND ALLIED PRODUCTS. . . . .	18	24 232	8	18 537	98.8	9.8	.19	3	(D)	7	(D)
5022	DRUGS; PROPRIETARIES; AND SUNDRIES . . . . .	7	(D)	4	15 112	99.1	9.0	.23	1	(D)	2	(D)
5028	PAINTS AND VARNISHES . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5029	CHEMICALS AND ALLIED PRODUCTS; N.E.C.. . . . .	9	4 052	3	(D)	(D)	(D)	(D)	2	(D)	4	584
503	PIECE GOODS; NOTIONS; AND APPAREL. . . . .	4	3 145	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5033,4	PIECE GOODS; NOTIONS; AND OTHER DRY GOODS. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5036,7	APPAREL. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	123	187 735	59	136 972	84.1	6.5	.21	32	26 414	32	24 349
5041	GROCERIES; GENERAL LINE. . . . .	12	(D)	6	(D)	(D)	(D)	(D)	6	(D)	-	-
5042	FROZEN FOODS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5043	DAIRY PRODUCTS . . . . .	7	1 656	3	(V)	(V)	(V)	(V)	2	(D)	2	(D)
5044	POULTRY AND PULTRY PRODUCTS . . . . .	17	(D)	7	15 649	95.4	9.0	.22	4	(D)	6	2 020
5045	CONFECTIONERY. . . . .	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5046	FISH AND SEAFOODS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	20	26 578	15	21 414	86.3	7.5	.54	1	(D)	4	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	40	31 944	20	18 608	87.0	8.5	.42	12	7 888	8	5 448
5049	GROCERIES AND RELATED PRODUCTS; N.E.C. . . . .	18	11 024	4	(V)	(V)	(V)	(V)	6	(V)	8	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	24 845	6	19 381	83.2	6.1	.05	-	-	3	5 464
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	5	17 831	4	(D)	86.2	7.0	.04	-	-	1	(D)
5054	LIVESTOCK. . . . .	4	7 014	2	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5059	FARM PRODUCTS--RAW MATERIALS; N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	33	30 187	26	28 194	95.0	14.9	.67	1	(D)	6	(D)
5063	ELECTRICAL APPARATUS; EQUIPMENT; SUPPLIES. . . . .	16	(D)	12	21 211	95.9	16.0	.82	1	(D)	3	(D)
5064	ELECTRICAL APPLIANCES; TV AND RADIO SETS . . . . .	7	(D)	5	(D)	93.9	14.5	.31	-	-	2	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	10	(D)	9	(D)	91.7	10.4	.18	-	-	1	(D)
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES	31	16 947	25	14 543	96.1	12.2	.55	1	(D)	5	(D)
5072	HARDWARE . . . . .	7	876	5	641	96.1	11.1	-	-	-	2	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	15	11 472	13	9 674	96.8	12.6	.56	1	(D)	1	(D)
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT; SUPPLIES	9	4 599	7	4 228	94.4	11.4	.61	-	(D)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	128	49 317	91	40 647	86.7	11.6	.41	11	2 417	26	6 253
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	18	5 237	10	(V)	(V)	(V)	(V)	1	(D)	7	(V)
5082	CONSTRUCTION; MINING MACHINERY; EQUIPMENT. . . . .	16	(D)	13	11 585	94.2	10.6	.73	1	(D)	2	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(D)	4	2 659	33.2	9.4	.23	-	-	3	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	17	(D)	11	4 331	76.7	8.9	.14	2	(D)	4	1 474
5085	INDUSTRIAL SUPPLIES. . . . .	27	(D)	24	10 709	94.1	11.2	.49	1	(D)	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	13	(D)	11	3 502	83.5	13.4	-	1	(D)	1	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT; SUPPLIES. . . . .	23	(D)	15	3 946	89.1	19.1	.38	3	(D)	5	159
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	(D)	3	2 084	93.8	10.5	-	2	(D)	2	(D)
5091	METALS AND MINERALS; N.E.C.. . . . .	8	6 249	7	(D)	87.6	19.8	.62	-	-	1	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	7 825	6	(V)	(V)	(V)	(V)	3	(V)	11	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	20	9 110	7	(V)	(V)	(V)	(V)	6	(V)	7	(V)
5094	TOBACCO AND ITS PRODUCTS . . . . .	17	17 570	17	17 570	54.3	5.5	.02	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	26	(D)	23	42 697	74.6	6.9	.16	1	(D)	2	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	25	8 479	15	7 073	81.5	11.5	.13	3	419	7	987
5097	FURNITURE AND HOME FURNISHINGS . . . . .	15	(D)	8	5 342	74.6	11.9	.49	4	(D)	3	461
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	38	22 159	27	19 504	95.9	12.4	.26	2	(D)	9	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	67	28 393	40	15 679	87.3	10.2	.26	8	4 429	19	8 285

Standard Notes: . Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SAN DIEGO, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	882	673 758	636	570 049	88.8	10.2	.17	74	25 221	172	78 488
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	130	57 905	97	43 646	73.1	10.3	.27	11	2 320	22	11 939
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	19	(D)	7	(V)	(V)	(V)	(V)	2	(D)	10	(V)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	102	(D)	84	30 949	82.1	11.4	.20	9	(D)	9	1 672
SD14	TIRES AND TUBES . . . . .	9	5 693	6	(V)	(V)	(V)	(V)	-	(V)	3	(D)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	32	28 525	25	26 355	95.0	9.8	.21	-	-	7	2 170
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . .	10	(D)	10	(D)	96.4	8.4	.03	-	-	-	-
SD28	PAINTS AND VARNISHES . . . . .	8	4 659	5	3 905	92.7	12.8	.85	-	-	3	(D)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	14	(D)	10	(D)	90.2	14.6	.53	-	-	4	1 416
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	13	(D)	11	6 207	97.1	12.7	.31	-	-	2	(D)
SD33.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	5	1 262	4	(D)	91.3	9.6	.16	-	-	1	(D)
SD36.7	APPAREL . . . . .	8	(D)	7	(D)	98.6	13.5	.34	-	-	1	(D)
SD39	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	118	182 020	85	164 397	91.1	7.3	.06	15	7 128	18	10 495
SD41	GROCERIES, GENERAL LINE . . . . .	12	(D)	5	(D)	(D)	(D)	(D)	7	(D)	-	-
SD42	FROZEN FOODS . . . . .	10	(D)	8	38 061	94.2	10.9	.02	1	(D)	1	(D)
SD43	DAIRY PRODUCTS . . . . .	7	(D)	6	(D)	89.9	7.0	.09	-	-	1	(D)
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	11	(D)	9	17 630	85.5	5.7	.11	-	-	2	(D)
SD45	CONFECTIONERY . . . . .	7	(D)	3	(D)	(D)	(D)	(D)	-	-	4	327
SD46	FISH AND SEAFOODS . . . . .	6	5 048	5	(D)	88.2	9.5	.22	-	-	1	(D)
SD47	MEATS AND MEAT PRODUCTS . . . . .	22	(D)	17	14 222	82.0	10.1	.20	3	252	2	(D)
SD48	FRESH FRUITS AND VEGETABLES . . . . .	18	16 776	14	16 536	88.3	5.3	.05	1	(D)	3	(D)
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	25	14 303	18	(V)	(V)	(V)	(V)	3	(V)	4	(D)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
SD52	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
SD53	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
SD54	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
SD6	ELECTRICAL GOODS . . . . .	69	58 375	50	45 812	92.4	11.9	.12	5	4 306	14	8 257
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	16	27 282	11	21 100	94.1	11.9	.08	1	(D)	4	(D)
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . .	16	(D)	10	9 731	97.2	15.9	.17	2	(D)	4	(D)
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	37	(D)	29	14 981	86.9	9.5	.13	2	(D)	6	1 633
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	44	(D)	38	38 708	91.8	13.5	.29	-	-	6	(D)
SD72	HARDWARE . . . . .	14	(D)	10	13 884	89.8	13.0	.30	-	-	4	(D)
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	17	19 252	15	(D)	93.3	13.7	.28	-	-	2	(D)
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	13	(D)	13	(D)	91.2	14.6	.34	-	-	-	-
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	191	79 622	140	68 787	90.5	12.8	.22	13	1 413	38	9 422
SD81	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	35	6 369	23	4 456	84.9	15.5	.07	4	430	8	1 483
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	13	(D)	9	13 962	96.3	14.4	.26	-	-	4	(D)
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	7	2 884	5	(D)	93.6	12.9	.13	-	-	2	(D)
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	22	9 851	15	9 121	95.8	10.6	.26	1	(D)	6	(D)
SD85	INDUSTRIAL SUPPLIES . . . . .	23	13 255	17	(V)	(V)	(V)	(V)	2	(V)	4	(D)
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	38	13 341	31	12 184	89.8	14.9	.17	2	(D)	5	(D)
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	39	(D)	31	13 928	83.6	10.0	.25	3	(D)	5	770
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	14	(D)	9	(D)	87.6	14.3	.38	1	(D)	4	466
SD91	METALS AND MINERALS, N.E.C. . . . .	16	17 901	10	17 137	97.5	13.4	.27	4	(D)	2	(D)
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	5 055	3	(V)	(V)	(V)	(V)	2	(D)	5	(V)
SD93	SCRAP AND WASTE MATERIALS . . . . .	16	9 536	9	(V)	(V)	(V)	(V)	4	(V)	3	(D)
SD94	TOBACCO AND ITS PRODUCTS . . . . .	14	(D)	13	(D)	73.2	6.8	.35	-	-	1	(D)
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	30	(D)	22	52 411	84.8	8.6	.13	3	(D)	5	(D)
SD96	PAPER AND ITS PRODUCTS . . . . .	30	15 349	18	13 795	89.9	10.1	.17	2	(D)	10	(D)
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	27	(D)	23	13 703	95.4	10.0	.29	1	(D)	3	(D)
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	46	43 999	37	35 039	94.4	14.3	.31	1	(D)	8	(D)
SD99	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	95	35 978	55	24 457	77.5	13.0	.12	13	2 129	27	9 392
	SAN FRANCISCO-OAKLAND, CALIF.											
SD	WHOLESALE TRADE, TOTAL . . . . .	4 035	4 493 908	2 945	3 910 767	88.5	10.5	.18	386	160 233	704	422 908
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	400	320 610	315	279 366	66.1	8.5	.15	28	12 449	57	28 795
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	46	125 541	27	110 795	39.5	2.8	.05	6	(D)	13	(D)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	304	159 830	255	149 560	82.8	10.7	.21	19	1 784	30	8 486
SD14	TIRES AND TUBES . . . . .	50	35 239	33	(V)	(V)	(V)	(V)	3	(V)	14	(V)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	161	222 703	119	201 169	88.3	9.2	.09	11	4 779	31	16 755
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . .	71	162 403	58	152 484	85.7	10.0	.09	2	(D)	11	(D)
SD28	PAINTS AND VARNISHES . . . . .	23	5 445	18	3 949	89.4	12.2	.23	-	-	5	1 496
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	67	54 855	43	44 736	96.9	6.5	.08	9	(D)	15	(D)
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	145	78 908	98	59 257	95.9	15.4	.26	12	2 977	35	16 674
SD33	PIECE GOODS (WOVEN FABRICS) . . . . .	26	11 636	16	7 824	95.8	12.7	.46	1	(D)	9	(D)
SD34	NOTIONS AND OTHER DRY GOODS . . . . .	16	7 470	10	5 363	87.8	4.8	.17	3	(D)	3	(D)
SD36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . .	36	23 448	32	19 739	97.2	19.6	.17	3	(D)	1	(D)
SD37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING .	59	(D)	34	22 459	96.0	14.5	.30	4	(D)	21	(D)
SD39	FOOTWEAR . . . . .	8	(D)	6	3 872	99.4	19.9	.13	1	(D)	1	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SAN FRANCISCO-OAKLAND, CALIF.--CONTINUED											
504	GROCERIES AND RELATED PRODUCTS . . . . .	562	1 202 960	412	1 078 741	90.2	6.6	.15	61	29 069	89	95 150
5041	GROCERIES, GENERAL LINE . . . . .	31	294 681	27	283 860	95.1	4.9	.11	3	(0)	1	(0)
5042	FROZEN FOODS . . . . .	43	130 523	37	126 644	96.9	6.9	.14	3	(0)	3	(0)
5043	DAIRY PRODUCTS . . . . .	33	68 410	22	64 947	96.9	7.8	.19	5	1 042	6	2 421
5044	POULTRY AND POULTRY PRODUCTS . . . . .	29	33 784	22	30 881	91.5	8.3	.07	3	(0)	4	(0)
5045	CONFECTIONERY . . . . .	30	17 018	22	13 742	85.5	12.5	.20	2	(0)	6	(0)
5046	FISH AND SEAFOODS . . . . .	26	18 891	15	14 520	93.3	8.2	.10	4	(0)	7	2 283
5047	MEATS AND MEAT PRODUCTS . . . . .	93	141 417	70	119 239	93.7	7.1	.23	10	6 108	13	16 070
5048	FRESH FRUITS AND VEGETABLES . . . . .	101	113 828	80	98 632	85.3	10.2	.20	7	1 257	14	13 939
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	176	384 408	117	326 276	79.8	5.6	.12	24	11 950	35	46 182
505	FARM PRODUCTS--RAW MATERIALS . . . . .	23	110 377	16	101 941	88.7	10.6	.02	2	(0)	5	(0)
5052	COTTON . . . . .	4	(0)	4	(0)	100.0	10.5	.01	-	-	-	-
5053	GRAIN . . . . .	13	(0)	7	84 223	90.2	11.2	(Z)	2	(0)	4	(0)
5054	LIVESTOCK . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	5	10 640	4	(0)	68.8	5.0	.18	-	(0)	1	(0)
506	ELECTRICAL GOODS . . . . .	214	320 935	153	298 501	94.7	13.1	.24	23	6 587	38	15 847
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	91	132 476	68	122 251	95.8	14.1	.22	4	(0)	19	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	45	142 161	34	138 774	93.9	12.7	.25	6	(0)	5	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	78	46 298	51	37 476	93.7	10.7	.29	13	4 026	14	4 796
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	229	171 912	172	151 819	93.5	13.6	.28	16	8 915	41	11 178
5072	HARDWARE . . . . .	101	74 110	74	66 088	91.4	12.7	.21	10	4 829	17	3 193
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	82	78 579	66	68 536	96.5	13.4	.27	5	(0)	11	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	46	19 223	32	17 195	89.5	17.6	.55	1	(0)	13	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	879	563 223	680	465 936	92.5	13.8	.23	73	27 327	126	69 960
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	129	55 850	92	37 889	87.5	14.9	.29	14	2 402	23	15 559
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	57	79 296	41	62 791	92.6	18.9	.43	3	(0)	13	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	26	9 646	23	9 013	95.1	12.1	.31	-	-	3	633
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	177	101 634	132	81 569	90.7	11.3	.16	15	7 799	30	12 266
5085	INDUSTRIAL SUPPLIES . . . . .	172	106 469	143	91 810	94.4	10.1	.17	6	1 872	23	12 787
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	124	105 066	98	90 030	96.2	17.6	.16	13	3 137	13	11 899
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	127	61 207	98	54 234	90.6	13.6	.27	15	4 639	14	2 334
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	67	44 055	53	38 600	89.4	10.3	.18	7	(0)	7	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	113	244 807	88	205 544	73.9	11.4	.12	11	21 093	14	18 170
	COAL . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(0)	1	(0)
	METAL SERVICE CENTERS . . . . .	63	(0)	54	170 853	72.3	11.9	.13	8	(0)	1	(0)
	METAL SALES OFFICES . . . . .	48	(0)	33	34 639	81.8	9.1	.05	3	(0)	12	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	30	7 456	8	(V)	(V)	(V)	(V)	10	(V)	12	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	30	7 456	8	(V)	(V)	(V)	(V)	10	(V)	12	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	109	(0)	47	51 617	91.1	10.3	.15	40	(0)	22	27 671
	IRON AND STEEL SCRAP . . . . .	53	(0)	22	(V)	(V)	(V)	(V)	23	(V)	8	(0)
	WASTE AND SECONDARY MATERIALS . . . . .	56	(0)	25	25 830	91.4	11.4	.05	17	(0)	14	8 438
5094	TOBACCO AND ITS PRODUCTS . . . . .	22	81 477	17	72 836	85.4	7.8	.37	-	-	5	8 641
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	97	291 587	87	283 054	88.0	9.7	.11	1	(0)	9	(0)
	BEER AND ALE . . . . .	47	(D)	41	67 581	70.6	4.4	.09	1	(0)	5	(0)
	WINE AND DISTILLED SPIRITS . . . . .	50	(D)	46	215 473	93.4	11.4	.12	-	-	4	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	149	158 796	110	145 642	87.8	10.3	.18	12	5 278	27	7 876
	PRINTING AND WRITING (FINE) PAPER . . . . .	25	(0)	16	78 023	96.7	11.0	.18	4	(0)	5	1 369
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	42	41 434	39	40 205	65.8	8.8	.09	-	-	3	1 229
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	82	(0)	55	27 414	94.8	10.3	.28	8	(0)	19	5 278
5097	FURNITURE AND HOME FURNISHINGS . . . . .	186	134 723	123	103 457	93.5	11.9	.24	22	8 871	41	22 395
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	91	48 620	59	36 711	89.8	12.7	.17	11	4 401	21	7 508
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	95	86 103	64	66 746	95.5	11.4	.28	11	4 470	20	14 887
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	211	230 024	153	200 291	94.1	12.8	.23	12	8 502	46	21 231
	LUMBER AND MILLWORK . . . . .	120	143 864	92	126 732	94.4	12.6	.23	8	6 402	20	10 730
	CONSTRUCTION MATERIALS . . . . .	91	86 160	61	73 559	93.5	13.2	.23	4	2 100	26	10 501
5099	(AMUSEMENT AND SPORTING GOODS . . . . .	137	123 716	88	110 488	95.9	16.1	.29	12	3 108	37	10 120
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	37	32 684	21	27 441	97.2	11.5	.09	4	452	12	4 791
	(FARM SUPPLIES . . . . .	30	20 318	17	14 186	91.7	12.9	.29	2	(0)	11	(0)
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	54	20 805	42	17 559	93.5	23.3	.22	5	1 372	7	1 874
	(ART GOODS AND ADVERTISING SPECIALTIES . . . . .	74	(0)	58	24 113	94.3	13.8	.42	10	(0)	6	(0)
	(OTHER PRODUCTS . . . . .	173	113 075	121	86 611	89.5	15.1	.33	19	7 398	33	19 066
	SAN JOSE, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	689	569 779	468	464 909	90.0	10.7	.31	60	15 239	161	89 631
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	84	(0)	55	(0)	83.3	9.6	.30	10	1 299	19	4 159
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	8	8 690	5	(0)	92.4	7.8	.28	1	(0)	2	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	68	19 186	46	14 817	80.6	9.6	.34	7	949	15	3 420
5014	TIRES AND TUBES . . . . .	8	(0)	4	3 541	74.0	13.3	.17	2	(0)	2	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	31	32 608	23	29 536	89.7	10.7	.27	1	(0)	7	(0)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	12	(0)	10	(0)	89.9	10.3	.16	1	(0)	1	(0)
5028	PAINTS AND VARNISHES . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	-	(0)	2	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	15	5 723	11	(V)	(V)	(V)	(V)	-	(V)	4	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8	2 055	6	1 972	99.0	7.4	.25	1	(0)	1	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5036,7	APPAREL . . . . .	4	(0)	4	(0)	(0)	(0)	(0)	-	-	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments		
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
SAN JOSE, CALIF.--CONTINUED													
504	GROCERIES AND RELATED PRODUCTS . . . . .	85	95 399	52	68 769	87.9	6.0	.21	10	4 215	23	22 415	
5041	GROCERIES, GENERAL LINE. . . . .	3	7 391	2	(D)	(D)	(D)	(D)	1	(O)	-	-	
5042	FROZEN FOODS . . . . .	6	(O)	6	(O)	83.9	10.8	.27	-	-	-	-	
5043	DAIRY PRODUCTS . . . . .	9	4 525	4	(D)	(O)	(O)	(D)	1	(O)	4	(O)	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	6 861	3	(O)	(O)	(O)	(D)	1	(O)	2	(O)	
5045	CONFECTIONERY. . . . .	11	2 807	6	1 883	93.0	10.4	.42	3	(O)	2	(O)	
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	14	42 266	7	(V)	(V)	(V)	(V)	-	(V)	7	(V)	
5048	FRESH FRUITS AND VEGETABLES. . . . .	21	11 503	15	10 350	89.2	7.8	.26	2	(O)	4	465	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	(O)	9	10 583	73.4	5.4	.12	2	(O)	4	(O)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	1 100	2	(D)	(O)	(D)	(D)	-	-	1	(O)	
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-	
5053	GRAIN. . . . .	1	(O)	1	(D)	(O)	(D)	(O)	-	-	-	-	
5054	LIVESTOCK. . . . .	2	(O)	1	(O)	(D)	(O)	(O)	-	-	1	(O)	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	62	81 520	41	68 541	93.9	12.8	.20	7	2 318	14	10 661	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	16	(O)	12	(O)	95.9	15.1	.17	3	(O)	1	(O)	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	7	(D)	6	(O)	85.3	13.8	.13	-	-	1	(O)	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	39	53 100	23	43 183	93.1	11.5	.22	4	1 453	12	8 464	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	33	23 997	26	22 937	96.1	14.2	.56	4	157	3	903	
5072	HARDWARE . . . . .	11	(O)	6	(D)	96.8	11.3	.21	3	(D)	2	(O)	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	15	(O)	13	15 684	97.5	15.0	.52	1	(O)	1	(O)	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	7	(O)	7	(O)	91.5	13.1	.88	-	-	-	-	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	154	65 863	124	52 389	83.8	10.3	.28	10	1 682	20	11 792	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	34	7 756	25	5 525	78.7	12.3	.45	3	462	6	1 769	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	6	(O)	4	(V)	(V)	(V)	(V)	-	(V)	2	(O)	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(O)	4	(O)	72.2	7.3	.14	-	-	-	-	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	26	8 854	19	7 540	75.9	8.7	.16	2	(D)	5	(O)	
5085	INDUSTRIAL SUPPLIES. . . . .	30	18 115	26	15 800	94.0	9.2	.27	2	(D)	2	(D)	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	17	12 708	15	8 501	96.7	12.9	.15	1	(O)	1	(O)	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	30	(O)	25	5 780	85.6	10.4	.43	2	(O)	3	(O)	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	7	6 102	6	(D)	49.4	3.9	.24	-	-	1	(O)	
5091	METALS AND MINERALS, N.E.C.. . . . .	13	(D)	11	16 251	97.9	24.1	.35	2	(D)	-	-	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	2 291	-	(V)	(V)	(V)	(V)	3	(O)	5	(V)	
5093	SCRAP AND WASTE MATERIALS. . . . .	15	11 451	6	10 068	43.2	5.7	.17	4	(O)	5	(D)	
5094	TOBACCO AND ITS PRODUCTS . . . . .	2	(O)	2	(D)	(D)	(D)	(D)	-	-	-	-	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	22	49 843	17	(V)	(V)	(V)	(V)	-	(V)	5	(D)	
5096	PAPER AND ITS PRODUCTS . . . . .	24	32 596	16	31 150	98.5	12.1	.07	1	(D)	7	(D)	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	25	(D)	17	13 274	80.2	13.2	.23	2	(D)	6	(O)	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	60	52 228	36	44 372	96.5	9.1	.23	2	(D)	22	(O)	
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	60	35 949	34	29 406	95.8	11.7	.29	3	1 278	23	5 265	
SANTA BARBARA, CALIF.													
50	WHOLESALE TRADE, TOTAL . . . . .	206	118 383	147	106 316	85.9	9.7	.21	24	4 594	35	7 473	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	22	(O)	19	3 775	58.7	10.0	.19	-	-	3	(O)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-	
504	GROCERIES AND RELATED PRODUCTS . . . . .	27	35 950	22	34 059	79.5	5.8	.21	2	(D)	3	(D)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	4 220	4	4 220	100.0	2.9	-	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	15	6 262	10	5 614	94.0	11.9	.16	-	-	5	648	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	15	(O)	14	(D)	94.9	17.1	.43	-	-	1	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	47	14 732	31	12 228	95.7	21.2	.49	8	1 145	8	1 359	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	71	39 601	46	33 390	84.9	8.3	.11	12	1 840	13	4 371	
SAVANNAH, GA.													
50	WHOLESALE TRADE, TOTAL . . . . .	257	218 239	178	171 831	85.6	9.0	.17	27	13 672	52	32 736	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	29	(D)	23	10 931	69.6	8.1	.23	2	(D)	4	662	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	9	9 472	7	9 168	96.3	17.8	.29	1	(D)	1	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	14	6 636	9	5 902	97.7	16.7	.12	2	(O)	3	(D)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	41	39 570	25	29 008	88.2	5.4	.08	7	1 803	9	8 759	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	14	(O)	10	(O)	91.7	11.3	.22	-	-	4	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	13	12 542	11	12 364	95.6	11.8	.23	1	(D)	1	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	51	27 771	38	25 850	96.3	10.2	.19	2	(D)	11	(D)	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	85	95 580	54	67 080	77.6	7.5	.15	12	10 643	19	17 857	
SCRANTON, PA.													
50	WHOLESALE TRADE, TOTAL . . . . .	331	209 234	228	159 778	86.6	10.0	.13	50	13 260	53	36 196	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	47	13 941	37	11 787	75.1	14.3	.22	2	(O)	8	(D)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	19	15 210	15	13 361	97.7	13.7	.03	1	(D)	3	(D)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	54	65 434	33	48 112	83.9	5.6	.03	8	1 357	13	15 965	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(O)	(D)	(D)	(D)	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	16	12 360	12	11 514	94.5	12.6	.31	1	(D)	3	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	18	(D)	15	(D)	93.1	12.4	.29	2	(D)	1	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	47	17 615	40	16 238	90.5	12.9	.32	1	(D)	6	(D)	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	125	74 299	71	49 127	84.2	10.7	.11	35	10 354	19	14 818	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SEATTLE-EVERETT, WASH.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 692	1 887 468	1 228	1 530 524	89.9	10.5	.18	160	170 005	304	186 939
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	212	116 595	161	96 988	83.8	10.3	.13	16	2 974	35	16 633
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	26	28 293	16	21 142	70.1	9.1	.11	2	(D)	8	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	167	80 477	132	69 651	88.1	10.2	.12	14	1 906	21	8 920
5014	TIRES AND TUBES . . . . .	19	7 825	13	6 195	82.9	16.1	.29	-	(D)	6	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	61	67 718	45	64 458	93.8	10.1	.25	4	729	12	2 531
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . .	19	43 901	16	43 546	92.2	8.5	.08	2	(D)	1	(D)
5028	PAINTS AND VARNISHES . . . . .	14	2 966	12	(D)	94.6	9.8	.03	-	-	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . .	28	20 851	17	(D)	97.4	14.0	.15	2	(D)	9	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	34	24 518	24	18 325	98.2	13.0	.12	2	(D)	8	(D)
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	9	7 458	6	(D)	(D)	(D)	(D)	-	(D)	3	(D)
5034	NOTIONS AND OTHER DRY GOODS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . .	9	(D)	6	2 762	97.5	13.7	.22	2	(D)	1	(D)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING .	10	5 430	6	(V)	(V)	(V)	(V)	-	(V)	4	(V)
5039	FOOTWEAR . . . . .	4	(D)	4	(D)	98.9	4.8	.17	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	182	353 334	118	286 105	85.2	7.0	.16	25	43 459	39	23 770
5041	GROCERIES, GENERAL LINE . . . . .	18	175 099	9	158 481	87.6	4.6	.11	5	(D)	4	(D)
5042	FROZEN FOODS . . . . .	13	4 969	5	(V)	(V)	(V)	(V)	3	(V)	5	(V)
5043	DAIRY PRODUCTS . . . . .	7	34 207	4	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	12	(D)	8	11 418	81.6	7.1	.14	3	(D)	1	(D)
5045	CONFECTIONERY . . . . .	11	6 253	10	(D)	65.6	5.2	.07	1	(D)	-	-
5046	FISH AND SEAFOODS . . . . .	21	(D)	10	19 815	78.7	12.8	.23	4	(D)	7	1 055
5047	MEATS AND MEAT PRODUCTS . . . . .	36	35 759	26	28 551	84.9	8.1	.43	2	(D)	8	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	25	37 617	20	32 906	92.5	6.0	.11	1	(D)	4	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . .	39	26 020	26	18 648	81.5	21.1	.18	4	3 194	9	4 178
505	FARM PRODUCTS--RAW MATERIALS . . . . .	11	(D)	5	(D)	(D)	(D)	(D)	5	(D)	1	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	4	(D)	1	(D)	(D)	(D)	(D)	3	(D)	-	-
5054	LIVESTOCK . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . .	6	(D)	4	1 278	73.5	5.9	.08	2	(D)	-	-
506	ELECTRICAL GOODS . . . . .	110	178 710	91	168 240	94.4	13.5	.14	5	(D)	14	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	46	69 000	37	65 709	95.5	15.3	.17	2	(D)	7	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	28	(D)	26	87 730	95.4	12.6	.12	-	-	2	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	36	(D)	28	14 801	82.8	11.0	.11	3	(D)	5	(D)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	104	81 657	79	71 038	93.3	12.6	.30	5	496	20	10 123
5072	HARDWARE . . . . .	41	(D)	33	25 197	90.9	11.5	.25	1	(D)	7	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	48	45 642	35	38 248	94.7	12.5	.36	1	(D)	12	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	15	(D)	11	7 593	94.3	16.2	.14	3	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	368	322 713	293	293 687	89.4	11.0	.18	17	6 139	58	22 887
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	53	21 732	38	14 871	90.7	18.9	.44	2	(D)	13	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT .	43	44 525	33	40 158	88.0	14.1	.34	3	(D)	7	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	13	(D)	13	(D)	97.3	10.6	.34	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	72	64 656	53	56 190	96.1	11.6	.13	5	1 390	14	7 076
5085	INDUSTRIAL SUPPLIES . . . . .	71	(D)	64	92 364	80.7	6.1	.10	-	-	7	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . .	42	40 435	32	37 270	98.4	15.3	.13	4	(D)	6	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	45	20 303	38	19 259	85.8	14.3	.30	1	(D)	6	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	29	30 704	22	26 860	95.2	8.8	.17	2	(D)	5	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	59	84 245	48	73 950	97.9	11.3	.18	8	7 235	3	3 060
	COAL . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
	METAL SERVICE CENTERS . . . . .	35	(D)	29	55 956	97.7	12.8	.21	6	(D)	-	-
	METAL SALES OFFICES . . . . .	23	(D)	19	17 994	98.4	6.7	.10	2	(D)	2	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	(D)	3	(D)	(D)	(D)	(D)	4	(V)	13	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS .	20	(D)	3	(D)	(D)	(D)	(D)	4	(V)	13	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	35	(D)	19	16 910	95.1	10.7	.37	11	1 507	5	(D)
	IRON AND STEEL SCRAP . . . . .	19	11 934	6	10 754	98.0	9.1	.40	8	460	5	720
	WASTE AND SECONDARY MATERIALS . . . . .	16	(D)	13	6 156	90.1	13.7	.32	3	(D)	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	(D)	7	(D)	72.8	6.0	.05	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	34	(D)	17	22 980	47.8	5.9	.14	12	19 203	5	(D)
	BEER AND ALE . . . . .	25	34 792	12	14 733	25.9	2.5	.12	10	18 725	3	(D)
	WINE AND DISTILLED SPIRITS . . . . .	9	(D)	5	(D)	86.8	12.0	.18	2	(D)	2	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	55	54 032	38	51 527	96.2	10.9	.16	4	453	13	2 052
	PRINTING AND WRITING (FINE) PAPER . . . . .	5	(D)	5	(D)	98.8	12.3	.18	-	-	-	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . .	17	30 120	15	30 058	96.2	9.9	.17	1	(D)	1	(D)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS .	33	(D)	18	(D)	93.5	12.2	.12	3	(D)	12	2 022
5097	FURNITURE AND HOME FURNISHINGS . . . . .	66	53 131	44	41 094	96.3	13.6	.36	7	(D)	15	(D)
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	23	(D)	16	10 296	94.8	13.6	.12	1	(D)	6	(D)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . .	43	(D)	28	30 798	96.8	13.6	.44	6	(D)	9	4 845
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	132	210 230	100	171 525	92.2	9.0	.19	7	2 085	25	36 620
	LUMBER AND MILLWORK . . . . .	77	164 742	59	133 756	92.1	8.1	.14	4	955	14	30 031
	CONSTRUCTION MATERIALS . . . . .	55	45 488	41	37 769	92.4	12.2	.39	3	(D)	11	(D)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	55	38 539	36	33 345	94.8	18.5	.26	8	2 724	11	2 470
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	11	13 212	8	11 449	92.9	14.4	.05	1	(D)	2	(D)
	FARM SUPPLIES . . . . .	17	22 034	10	17 434	93.8	10.3	.05	4	(D)	3	(D)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	17	10 159	15	(D)	88.3	28.4	.15	-	-	2	(D)
	ART GOODS AND ADVERTISING SPECIALTIES . . . .	21	(D)	17	2 404	89.4	11.9	.25	4	(D)	-	-
	OTHER PRODUCTS . . . . .	81	83 881	50	47 517	92.7	12.6	.21	11	22 719	20	13 645

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

V Insufficient analysis to show separately.

Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SHERMAN-OWENSON, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	84	26 921	61	25 080	64.6	6.4	.22	10	954	13	887
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	19	(0)	15	2 147	81.3	10.3	.28	-	-	4	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(0)	1	(0)	(0)	(0)	-	1	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	10	4 352	8	4 078	78.0	5.4	.15	-	(0)	2	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	2	(0)	2	(0)	(0)	(0)	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	6	(0)	6	(0)	83.0	12.2	.29	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	4	(0)	4	(0)	92.0	10.3	.31	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	8	(0)	7	(0)	33.2	4.1	.30	-	-	1	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	33	9 057	18	7 853	61.4	4.6	.15	9	808	6	396
	SHREVEPORT, LA.											
50	WHOLESALE TRADE, TOTAL . . . . .	420	391 380	303	314 353	89.6	8.2	2.14	45	24 112	72	52 915
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	61	19 811	42	14 118	81.5	11.5	.22	6	1 646	13	4 047
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	5	(0)	2	(0)	(0)	(0)	-	2	(0)	1	(0)
5013	AUTOMOTIVE EQUIPMENT. . . . .	47	(0)	33	10 398	88.3	11.8	.22	3	(0)	11	3 681
5014	TIRES AND TUBES. . . . .	9	(0)	7	(0)	78.2	13.3	.04	1	(0)	1	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	19	18 482	16	17 562	96.9	11.0	.20	1	(0)	2	(0)
5022	DRUGS, PROPRIETARIES, AND SUNORIES. . . . .	7	15 036	6	(0)	98.6	11.4	.19	1	(0)	-	-
5028	PAINTS AND VARNISHES. . . . .	1	(0)	-	(0)	(0)	(0)	-	-	(0)	1	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	11	(0)	10	(0)	88.7	9.1	.26	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	5 930	2	(0)	(0)	(0)	-	1	(0)	-	-
5033, 4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	1	(0)	1	(0)	(0)	(0)	-	-	-	-	-
5036, 7	APPAREL. . . . .	2	(0)	1	(0)	(0)	(0)	-	1	(0)	-	-
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	31	99 962	22	91 123	88.3	1.9	.06	3	(0)	6	(0)
5041	GROCERIES, GENERAL LINE. . . . .	5	83 680	4	(0)	(0)	(0)	-	-	-	1	(0)
5042	FROZEN FOODS. . . . .	3	(0)	2	(0)	(0)	(0)	-	-	-	1	(0)
5043	DAIRY PRODUCTS. . . . .	1	(0)	-	(0)	(0)	(0)	-	-	(0)	1	(0)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	2	(0)	2	(0)	(0)	(0)	-	-	-	-	-
5045	CONFECTIONERY. . . . .	4	1 785	3	(0)	(0)	(0)	-	1	(0)	-	-
5046	FISH AND SEAFOODS. . . . .	1	(0)	-	(0)	(0)	(0)	-	-	(0)	1	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	2	(0)	2	(0)	(0)	(0)	-	-	-	-	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	7	(0)	6	(0)	85.7	6.0	.08	1	(0)	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	6	1 190	3	(0)	(0)	(0)	-	1	(0)	2	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	-	-	-	-	-	-	-	-	-	-	-
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	31	38 612	27	36 504	96.0	13.5	.13	1	(0)	3	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	14	(0)	12	15 703	96.1	10.6	.12	1	(0)	1	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	8	(0)	7	(0)	97.3	15.9	.13	-	-	1	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	9	(0)	8	(0)	78.8	12.0	.13	-	-	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	19	(0)	17	10 860	94.2	10.1	.12	1	(0)	1	(0)
5072	HARDWARE. . . . .	3	(0)	3	(0)	(0)	(0)	-	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	9	(0)	7	4 905	93.3	11.7	.04	1	(0)	1	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	7	2 556	7	2 556	91.2	8.0	.35	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	134	76 389	99	55 245	95.0	13.0	.09	19	11 468	16	9 676
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	11	2 915	10	2 788	91.8	16.1	.07	-	-	1	(0)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	8	(0)	6	5 178	91.1	15.2	.31	-	-	2	(0)
5083	FARM MACHINERY AND EQUIPMENT. . . . .	4	(0)	2	(0)	(0)	(0)	-	1	(0)	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	57	30 192	40	16 062	95.6	10.9	.26	13	11 231	4	2 899
5085	INDUSTRIAL SUPPLIES. . . . .	24	19 826	18	(0)	96.1	13.3	.22	2	(0)	4	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	14	(0)	11	7 938	99.0	13.7	-	1	(0)	2	(0)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	13	4 746	11	3 528	85.5	13.3	.11	1	(0)	1	(0)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	(0)	1	(0)	(0)	(0)	-	1	(0)	1	(0)
5091	METALS AND MINERALS, N.E.C.. . . . .	10	(0)	8	6 397	97.0	8.9	.03	2	(0)	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	11	18 172	1	(0)	(0)	(0)	-	3	(0)	7	(0)
5093	SCRAP AND WASTE MATERIALS. . . . .	15	(0)	9	3 837	95.3	6.5	.05	4	(0)	2	(0)
5094	TOBACCO AND ITS PRODUCTS. . . . .	4	5 384	3	(0)	69.6	7.4	.05	-	-	1	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	12	26 946	8	20 244	77.2	5.5	.11	2	(0)	2	(0)
5096	PAPER AND ITS PRODUCTS. . . . .	6	8 262	6	8 262	94.9	10.6	.07	-	-	-	-
5097	FURNITURE AND HOME FURNISHINGS. . . . .	8	(0)	7	(0)	85.5	5.9	.34	-	(0)	1	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	24	15 786	17	13 349	85.7	11.1	.23	-	-	7	2 437
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	32	27 756	19	21 237	79.6	6.8	.02	2	(0)	11	(0)
	SIOUX CITY, IOWA-NEB.											
50	WHOLESALE TRADE, TOTAL . . . . .	208	216 562	142	159 804	79.3	7.4	.07	28	27 021	38	29 737
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	23	(0)	18	12 284	71.4	7.3	.07	1	(0)	4	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	10	16 273	8	(0)	(0)	(0)	-	-	-	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	4	2 258	3	2 202	98.5	9.4	.05	-	-	1	(0)
504	GROCERIES AND RELATED PRODUCTS. . . . .	24	31 594	14	(0)	(0)	(0)	-	4	(0)	6	(0)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	21	57 312	7	31 073	45.0	.4	(2)	8	17 585	6	8 654
506	ELECTRICAL GOODS. . . . .	16	(0)	14	15 094	90.0	10.6	.19	1	(0)	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	15	13 074	14	12 505	95.0	14.0	.16	-	-	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	36	19 110	28	17 729	87.4	13.1	.06	2	(0)	6	1 307
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	59	45 006	36	36 621	89.5	7.1	.08	12	4 528	11	3 857

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

V Insufficient analysis to show separately.

Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SIDUX FALLS, S.DAK.											
50	WHOLESALE TRADE, TOTAL . . . . .	165	134 719	116	110 487	88.3	10.3	.15	11	2 219	38	22 013
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	22	(D)	17	9 229	90.8	9.7	.10	1	(D)	4	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	11	15 081	7	(V)	(V)	(V)	(V)	2	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
506	ELECTRICAL GOODS . . . . .	11	15 975	8	14 600	94.0	9.9	.06	2	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	10	6 596	7	6 119	95.9	12.6	.25	-	-	3	477
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	44	36 709	36	35 499	88.6	12.6	.24	1	(D)	7	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	60	41 492	37	30 464	87.6	8.9	.13	5	(D)	18	(D)
	SOUTH BEND, IND.											
50	WHOLESALE TRADE, TOTAL . . . . .	294	274 355	222	242 133	87.8	8.7	.13	26	14 796	46	17 426
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	50	18 197	39	15 767	80.8	9.6	.17	4	1 113	7	1 317
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	15	20 072	10	16 823	93.3	12.6	.09	2	(D)	3	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	33	64 355	24	61 445	78.4	5.4	.10	4	(D)	5	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
506	ELECTRICAL GOODS . . . . .	17	16 425	13	15 770	91.3	14.0	.17	1	(D)	3	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	19	(D)	13	18 896	93.7	10.8	.11	-	-	6	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	67	34 576	55	26 463	91.8	9.8	.09	5	(D)	7	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	89	99 018	66	85 791	91.4	8.1	.17	10	7 886	13	5 341
	SPOKANE, WASH.											
50	WHOLESALE TRADE, TOTAL . . . . .	444	408 655	338	374 390	85.8	8.9	.16	27	10 167	79	24 098
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	76	(D)	59	28 494	84.4	10.3	.15	2	(D)	15	4 427
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	10	(D)	6	6 684	75.1	6.4	.27	-	-	4	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	58	22 267	49	20 530	88.0	11.7	.12	2	(D)	7	(D)
5014	TIRES AND TUBES. . . . .	8	(D)	4	(V)	(V)	(V)	(V)	-	(V)	4	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	17	15 450	8	12 798	99.0	10.7	.05	1	(D)	8	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	6	(D)	4	(D)	(D)	(D)	(D)	-	-	2	(D)
5028	PAINTS AND VARNISHES . . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	8	(D)	3	(D)	(D)	(D)	(D)	1	(D)	4	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	(D)	5	(D)	90.8	15.2	.20	-	-	-	-
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	-	-	-	-	-	-	-	-	-	-	-
5036+7	APPAREL. . . . .	5	(D)	5	(D)	90.8	15.2	.20	-	-	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	45	126 687	34	125 437	80.0	3.5	.07	3	503	8	747
5041	GROCERIES, GENERAL LINE. . . . .	6	(D)	6	(D)	(D)	(D)	(D)	-	-	-	-
5042	FROZEN FOODS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5045	CONFECTIONERY. . . . .	5	(D)	3	(D)	(D)	(D)	(D)	-	-	2	(D)
5046	FISH AND SEAFOODS. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	12	(D)	10	8 956	63.7	4.2	.07	1	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	10	10 792	9	(D)	64.9	5.8	.15	1	(D)	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	8	2 736	2	(D)	(D)	(D)	(D)	1	(D)	5	206
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	20 792	5	17 008	60.4	2.5	.06	3	(D)	1	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	7	(D)	4	15 409	66.6	2.8	.07	3	(D)	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
506	ELECTRICAL GOODS . . . . .	36	34 187	30	32 880	96.0	11.3	.12	-	-	6	1 307
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	19	(D)	18	(D)	94.9	12.9	.12	-	-	1	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	8	(D)	5	(D)	(D)	(D)	(D)	-	-	3	372
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	9	(D)	7	1 680	95.4	4.2	.48	-	-	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	21	(D)	14	22 925	96.5	12.1	.32	1	(D)	6	(D)
5072	HARDWARE . . . . .	7	13 021	5	12 640	96.2	11.8	.07	1	(D)	1	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	11	12 092	7	(D)	97.0	12.6	.65	-	-	4	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	95	61 697	80	54 928	93.6	18.2	.25	3	(D)	12	(D)
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	18	4 110	16	(D)	77.4	17.9	.39	-	-	2	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	16	(D)	13	17 553	94.8	15.4	.35	2	(D)	1	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(D)	6	(D)	95.1	37.6	.18	-	-	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	14	8 349	10	6 336	92.0	13.0	.25	-	-	4	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	14	(D)	14	(D)	93.5	11.4	.27	-	-	-	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	10	6 241	10	6 241	97.7	12.6	.06	-	-	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	14	(D)	10	(D)	93.5	10.4	.09	1	(D)	3	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5091	METALS AND MINERALS, N.E.C.. . . . .	9	(D)	9	(D)	96.9	13.1	.28	-	-	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	4	(D)	1	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	8	2 788	7	(D)	80.0	5.8	.11	1	(D)	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	9	7 862	6	7 425	13.9	.4	-	1	(D)	2	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	14	(D)	12	7 008	96.0	12.7	.57	-	-	2	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	11	4 507	9	4 269	96.7	7.4	.19	1	(D)	1	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	37	28 249	28	27 118	98.7	10.0	.22	1	(D)	8	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	44	23 126	28	16 240	83.5	10.8	.17	8	2 121	8	4 765

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SPRINGFIELD, ILL.											
50	WHOLESALE TRADE, TOTAL . . . . .	193	193 697	144	137 927	75.5	9.4	.16	20	13 766	29	42 004
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	31	(0)	25	11 193	79.1	8.7	.13	1	(0)	5	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3	(0)	3	(0)	(0)	(0)	(0)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	27	24 655	21	23 086	76.1	6.7	.13	2	(0)	4	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	10	38 895	5	(V)	(V)	(V)	(V)	1	(0)	4	(0)
506	ELECTRICAL GOODS . . . . .	11	12 256	8	10 074	92.3	11.3	.09	-	-	3	2 182
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	16	15 586	10	14 616	94.1	10.5	.06	3	(0)	3	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	42	24 084	36	23 648	81.6	13.9	.43	4	(0)	2	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	53	62 171	36	46 469	65.6	8.6	.10	9	10 417	8	5 285
	SPRINGFIELD, MD.											
50	WHOLESALE TRADE, TOTAL . . . . .	269	226 958	202	197 942	80.7	7.2	.13	22	7 546	45	21 470
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	44	28 654	34	26 225	76.7	8.3	.13	4	1 630	6	799
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	11	(0)	8	7 776	81.7	9.1	.05	1	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	7	5 995	4	(0)	93.3	15.9	.26	-	-	3	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	23	60 758	15	54 652	81.4	3.6	(2)	6	(0)	2	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	4 160	1	(0)	(0)	(0)	(0)	2	(0)	1	(0)
506	ELECTRICAL GOODS . . . . .	15	(0)	15	(0)	95.9	11.4	.09	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	14	18 155	10	17 501	97.2	11.5	.54	2	(0)	2	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	61	21 415	50	19 338	77.7	10.1	.28	3	565	8	1 512
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	90	65 006	65	52 448	72.0	5.7	.09	4	2 588	21	9 970
	SPRINGFIELD, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	90	66 116	68	41 810	89.8	8.8	.08	9	7 287	13	17 019
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	11	(0)	7	(V)	(V)	(V)	(V)	2	(0)	2	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	5	(0)	3	(V)	(V)	(V)	(V)	-	(V)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	8	(0)	7	(0)	86.6	4.8	.03	1	(0)	-	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	(V)	1	(0)
506	ELECTRICAL GOODS . . . . .	5	15 734	4	(V)	(V)	(V)	(V)	-	(V)	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	5	4 158	5	4 158	95.3	10.0	.10	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	22	7 485	18	7 202	95.8	8.9	.12	-	-	4	283
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	31	20 527	22	13 215	88.1	7.3	.03	6	(0)	3	(0)
	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CDNN.											
50	WHOLESALE TRADE, TOTAL . . . . .	545	431 784	418	377 804	91.2	11.3	.29	34	11 962	93	42 018
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	67	22 723	49	15 319	67.7	12.1	.15	4	545	14	6 859
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	12	6 009	7	4 510	59.1	6.5	.09	1	(0)	4	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	49	13 126	40	10 212	71.3	14.8	.18	3	349	6	2 565
5014	TIRES AND TUBES . . . . .	6	3 588	2	(0)	(0)	(0)	(0)	-	(V)	4	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	17	19 241	12	16 901	95.0	10.8	.16	1	(0)	4	(0)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	6	(0)	5	(0)	(0)	(0)	(0)	-	-	1	(0)
5028	PAINTS AND VARNISHES . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	1	(0)	1	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	7	(0)	5	(0)	(0)	(0)	(0)	-	-	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	12	5 878	11	(0)	97.9	20.1	.05	1	(0)	-	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . .	6	2 698	5	(0)	99.7	28.9	.04	1	(0)	-	-
5036,7	APPAREL . . . . .	4	(0)	4	(0)	96.1	13.3	.08	-	-	-	-
5039	FOOTWEAR . . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	73	72 360	49	63 309	91.8	5.1	.03	10	3 738	14	5 313
5041	GROCERIES, GENERAL LINE . . . . .	7	12 674	4	10 899	88.0	5.5	.10	2	(0)	1	(0)
5042	FROZEN FOODS . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	4	(0)	2	(0)	(0)	(0)	(0)	-	(0)	2	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(0)	4	(0)	92.6	5.2	-	1	(0)	-	-
5045	CONFECTIONERY . . . . .	3	(0)	3	(0)	34.0	3.5	-	-	-	-	-
5046	FISH AND SEAFOODS . . . . .	4	1 677	2	(0)	(0)	(0)	(0)	-	-	2	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	9	(0)	8	(0)	97.3	4.7	.01	1	(0)	-	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	24	(0)	17	6 544	84.1	4.6	-	2	(0)	5	707
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	16	7 371	8	(V)	(V)	(V)	(V)	4	(0)	4	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(0)	1	(0)	(0)	(0)	(0)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	31	28 626	25	25 707	95.1	14.1	.12	1	(0)	5	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . .	17	(0)	16	(0)	96.0	14.9	.14	-	-	1	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	6	5 346	4	(0)	(0)	(0)	(0)	-	-	2	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	8	(0)	5	2 888	89.2	7.7	-	1	(0)	2	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	33	22 024	26	17 830	62.2	15.7	.33	-	-	7	4 194
5072	HARDWARE . . . . .	7	(0)	5	(0)	(0)	(0)	(0)	-	-	2	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . .	24	(0)	19	10 982	76.3	15.3	.29	-	-	5	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . .	2	(0)	2	(0)	(0)	(0)	(0)	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN.-CONTINUED											
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	107	50 160	90	43 121	94.6	13.3	.15	3	824	14	6 215
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	9	3 133	6	2 783	96.0	28.0	.04	1	(D)	2	(O)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	10	8 936	5	(V)	(V)	(V)	(V)	1	(D)	4	(O)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	5	(O)	5	(O)	98.5	9.4	.69	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	23	11 078	20	(O)	97.7	13.7	.18	-	-	3	(O)
5085	INDUSTRIAL SUPPLIES . . . . .	31	(O)	28	17 850	96.6	11.3	.13	-	-	3	(O)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	17	(O)	15	2 587	92.1	15.7	-	1	(O)	1	(O)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	11	(O)	11	(O)	85.4	14.9	.03	-	-	-	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
5091	METALS AND MINERALS, N.E.C. . . . .	14	(O)	10	(O)	98.8	10.4	.03	2	(O)	2	(O)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	8 902	5	(O)	(D)	(D)	(O)	3	724	2	(O)
5093	SCRAP AND WASTE MATERIALS . . . . .	34	13 277	24	9 629	95.8	6.2	.04	5	(O)	5	(O)
5094	TOBACCO AND ITS PRODUCTS . . . . .	9	22 536	8	(O)	85.7	3.7	3.00	-	-	1	(O)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	9	32 349	9	32 349	98.4	18.4	.08	-	-	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	30	(O)	21	17 025	95.7	9.5	.14	-	-	9	(O)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	15	(O)	14	13 850	88.1	14.1	.09	-	-	1	(O)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	41	34 177	32	30 870	88.9	12.5	.41	1	(O)	8	(O)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	42	26 168	32	24 028	94.4	13.6	.04	3	256	7	1 884
	STAMFORD, CONN.											
50	WHOLESALE TRADE, TOTAL . . . . .	234	212 968	160	170 426	96.1	11.2	.11	23	9 441	51	33 101
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	22	(O)	17	(O)	83.3	9.2	.14	1	(O)	4	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	24	34 514	13	25 056	99.6	10.5	.06	2	(O)	9	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4	(O)	2	(O)	(O)	(O)	(O)	1	(O)	1	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	26	42 698	23	(O)	95.5	12.3	.11	1	(O)	2	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(O)	-	(V)	(V)	(V)	(V)	-	(V)	1	(O)
506	ELECTRICAL GOODS . . . . .	21	14 773	14	11 635	97.7	14.6	.05	2	(O)	5	(O)
507	HAIRWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	13	(O)	11	7 002	97.3	16.3	.26	-	-	2	(O)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	46	22 257	32	16 925	94.7	11.7	.19	6	1 498	8	3 834
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	77	70 683	48	51 272	96.8	11.0	.11	10	6 742	19	12 669
	STEUBENVILLE-WEIRTON, OHIO-W.VA.											
50	WHOLESALE TRADE, TOTAL . . . . .	122	59 394	80	46 491	78.4	6.7	.10	25	9 666	17	3 237
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	29	(O)	25	9 152	41.1	5.6	.08	1	(O)	3	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3	(O)	2	(O)	(D)	(D)	(O)	-	(V)	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	13	5 623	8	3 995	63.5	5.4	.08	4	(O)	1	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	4	630	3	(O)	81.8	9.2	.17	-	-	1	(O)
507	HAIRWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	5	3 261	5	3 261	96.2	9.2	.21	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	12	(O)	10	6 025	96.0	8.6	.18	-	-	2	(O)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	56	32 184	27	22 927	88.6	6.3	.08	20	8 005	9	1 252
	STOCKTON, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	272	281 100	209	210 782	81.7	9.8	.21	26	5 350	37	64 968
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	38	18 633	33	16 146	74.2	16.0	.45	1	(O)	4	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	10	7 535	8	7 157	92.2	8.3	.06	1	(O)	1	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	65	89 521	48	(V)	(V)	(V)	(V)	8	(V)	9	(O)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	30 289	4	26 596	60.4	5.1	.32	-	-	3	3 693
506	ELECTRICAL GOODS . . . . .	10	13 022	9	(O)	75.7	9.0	.20	1	(O)	-	-
507	HAIRWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	8	(O)	8	(O)	93.8	10.8	.59	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	60	34 340	51	24 095	90.7	12.7	.27	6	2 018	3	8 227
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	74	80 832	48	65 162	82.0	12.5	.11	9	657	17	15 013
	SYRACUSE, N.Y.											
50	WHOLESALE TRADE, TOTAL . . . . .	718	658 203	518	516 121	88.2	11.0	.14	73	27 365	127	114 717
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	78	33 526	50	23 627	81.4	9.4	.14	7	996	21	8 903
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	13	7 864	6	4 717	64.9	4.6	-	4	871	3	(O)
5013	AUTOMOTIVE EQUIPMENT . . . . .	50	19 730	35	14 987	87.0	10.6	.08	2	(O)	13	(O)
5014	TIRES AND TUBES . . . . .	15	5 932	9	3 923	79.9	11.0	.56	1	(O)	5	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	21	22 369	13	20 073	96.3	10.3	.30	3	750	5	1 546
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	7	(O)	6	(O)	96.6	10.0	.23	-	-	1	(O)
5028	PAINTS AND VARNISHES . . . . .	6	(O)	3	(V)	(V)	(V)	(V)	1	(O)	2	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	8	3 361	4	2 486	96.9	11.3	.80	2	(O)	2	(O)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	5	(O)	4	(O)	95.6	11.6	.11	1	(O)	-	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5036,7	APPAREL . . . . .	3	(O)	2	(O)	(O)	(O)	(O)	1	(O)	-	-
5039	FOOTWEAR . . . . .	2	(O)	2	(O)	(O)	(O)	(O)	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
			(\$1,000)							(\$1,000)		(\$1,000)
	SYRACUSE, N.Y.--CONTINUED											
504	GROCERIES AND RELATED PRODUCTS . . . . .	97	113 844	59	9D 773	78.6	3.9	.1D	18	14 275	2D	9 496
5041	GROCERIES, GENERAL LINE. . . . .	8	59 173	6	(D)	(D)	(D)	(D)	2	(D)	-	-
5042	FROZEN FOODS . . . . .	5	7 087	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5043	DAIRY PRODUCTS . . . . .	4	914	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5045	CONFECTIONERY. . . . .	7	4 708	3	(V)	(V)	(V)	(V)	2	(D)	2	(D)
5046	FISH AND SEAFOODS. . . . .	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	14	15 787	9	13 788	90.0	4.2	.D4	3	(D)	2	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	26	11 502	21	9 744	84.3	4.3	.D6	2	(D)	3	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	25	9 360	13	(V)	(V)	(V)	(V)	5	(V)	7	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRDCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GDOS . . . . .	61	81 645	40	72 912	95.7	13.6	.26	6	1 521	15	7 212
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	15	21 137	10	19 536	95.7	12.3	.14	1	(D)	4	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADID SETS. . . . .	15	42 872	12	42 440	96.7	13.8	.3D	1	(D)	2	(D)
5065	ELECTRDNIC PARTS AND EQUIPMENT . . . . .	31	17 636	18	10 936	91.9	15.0	.36	4	1 062	9	5 638
5D7	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	50	32 146	43	22 910	93.5	12.9	.19	3	(D)	4	(D)
5D72	HARDWARE . . . . .	13	8 988	12	(D)	96.4	12.3	.11	1	(D)	-	(D)
5D74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	28	2D 314	24	13 382	91.6	14.0	.25	1	(D)	3	(D)
5D77	AIR-CONDITIDNING, REFRIG. EDUIPMENT,SUPPLIES	9	2 844	7	(D)	95.5	8.3	.04	1	(D)	1	(D)
5D8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	168	126 985	137	82 574	87.1	16.8	.12	1D	2 295	21	42 116
5081	CDMMERCIAL MACHINES AND EQUIPMENT. . . . .	17	7 638	14	7 179	89.8	24.5	.26	1	(D)	2	(D)
5082	CDNSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	2D	(D)	14	(V)	(V)	(V)	(V)	1	(D)	5	(V)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	12	14 714	10	(V)	(V)	(V)	(V)	1	(D)	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	43	26 576	29	18 598	78.3	9.3	.1D	6	1 D65	8	6 913
5085	INDUSTRIAL SUPPLIES. . . . .	28	17 997	24	(V)	(V)	(V)	(V)	1	(D)	3	(D)
5D86	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	24	(D)	23	(D)	89.4	17.5	.03	-	-	1	(D)
5D87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	23	7 514	22	(D)	83.1	37.4	.12	-	-	1	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5D91	METALS AND MINERALS, N.E.C.. . . . .	17	28 182	16	(D)	98.1	10.6	.D6	-	-	1	(D)
5D92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	1 083	1	(D)	(D)	(D)	(D)	3	(V)	1	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	20	19 524	13	16 927	98.6	7.6	-	4	(D)	3	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	9	22 637	5	16 001	74.3	4.2	.02	1	(D)	3	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	24	(D)	20	(D)	91.4	10.2	.08	1	(D)	3	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	30	17 505	22	15 174	93.3	11.4	.16	3	307	5	2 024
5097	FURNITURE AND HOME FURNISHINGS . . . . .	23	20 289	21	20 229	80.5	10.9	.21	1	(D)	1	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	48	34 789	34	(V)	(V)	(V)	(V)	2	(D)	12	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	62	39 422	40	31 996	84.7	15.1	.19	10	1 093	12	6 333
	TACOMA, WASH.											
50	WHOLESALE TRADE, TOTAL . . . . .	329	322 123	234	(V)	(V)	(V)	(V)	35	(V)	60	(V)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	50	16 920	35	13 806	83.5	10.4	.17	3	(D)	12	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	8	(D)	8	(D)	(D)	(D)	(D)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	-	(V)	(V)	(V)	(V)	-	(V)	2	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	46	127 831	29	(V)	(V)	(V)	(V)	9	(V)	8	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
506	ELECTRICAL GOODS . . . . .	14	(D)	11	11 490	94.2	10.6	.13	2	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	18	24 239	17	(D)	95.2	12.0	.38	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	53	21 053	39	17 555	92.1	13.3	.24	6	1 454	8	2 044
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	137	106 310	95	95 762	83.5	9.2	.20	15	2 743	27	7 805
	TALLAHASSEE, FLA.											
50	WHOLESALE TRADE, TOTAL . . . . .	103	56 134	71	44 422	88.7	8.3	.20	16	8 838	16	2 874
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	16	(D)	13	3 772	78.4	12.1	.21	-	-	3	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	-	-	-	-	-	1	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	13	12 553	10	(D)	91.6	5.2	.08	2	(D)	1	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	6	(D)	6	(D)	92.2	14.0	.58	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	6	3 594	5	(D)	92.0	8.9	-	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	28	9 948	20	8 661	87.7	6.8	.03	3	557	5	730
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	31	20 546	16	13 186	87.9	8.6	.33	10	6 709	5	651
	TAMPA-ST. PETERSBURG, FLA.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 126	899 484	778	720 178	83.7	9.3	.23	127	55 400	221	123 906
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	171	56 288	121	43 992	70.6	8.9	1.00	17	4 001	33	8 295
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	23	(D)	12	15 534	62.9	8.0	.90	4	(D)	7	3 875
5013	AUTOMOTIVE EQUIPMENT . . . . .	128	28 287	98	23 930	73.6	8.5	1.18	12	1 516	18	2 841
5014	TIRES AND TUBES. . . . .	20	(D)	11	4 528	81.0	14.0	.44	1	(D)	8	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	53	56 497	38	46 378	97.5	10.0	.14	5	591	10	9 528
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	18	24 434	14	24 172	96.7	11.5	.20	2	(D)	2	(D)
5028	PAINTS AND VARNISHES . . . . .	7	(D)	4	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	28	(D)	20	(V)	(V)	(V)	(V)	2	(D)	6	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	TAMPA-ST. PETERSBURG, FLA.--CONTINUED											
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	11	6 315	8	6 108	94.5	13.0	.07	-	-	3	207
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	5	3 756	5	3 756	96.5	13.0	.05	-	-	-	-
5036,7	APPAREL. . . . .	6	2 559	3	2 352	91.2	13.1	.09	-	-	3	207
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	176	188 561	122	152 343	77.3	4.7	.11	26	13 366	28	22 852
5041	GROCERIES, GENERAL LINE. . . . .	12	43 360	11	(D)	55.1	4.4	.09	-	-	1	(D)
5042	FROZEN FOODS . . . . .	15	9 505	11	6 876	84.7	5.1	.06	1	(D)	3	(D)
5043	DAIRY PRODUCTS . . . . .	5	5 980	4	(D)	(D)	(D)	(D)	1	(D)	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	11	(D)	6	8 832	83.3	3.2	.33	2	(D)	3	(D)
5045	CONFECTIONERY. . . . .	5	1 395	3	(D)	(D)	(D)	(D)	2	(D)	-	-
5046	FISH AND SEAFOODS. . . . .	19	(D)	12	9 476	84.9	6.7	.13	3	(D)	4	619
5047	MEATS AND MEAT PRODUCTS. . . . .	24	34 849	12	(V)	(V)	(V)	(V)	4	(V)	8	(V)
5048	FRESH FRUITS AND VEGETABLES. . . . .	47	41 526	35	36 640	85.8	4.2	.07	7	(D)	5	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	38	32 185	28	18 386	86.3	6.0	.05	6	(D)	4	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	13	26 779	5	(D)	(D)	(D)	(D)	5	(D)	3	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	8	(D)	3	(D)	(D)	(D)	(D)	3	(D)	2	(D)
5054	LIVESTOCK. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	2	(D)	-	-
506	ELECTRICAL GOODS . . . . .	78	97 979	56	89 435	88.8	12.0	.22	9	5 610	13	2 934
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	33	40 095	25	34 850	89.5	16.5	.25	3	3 549	5	1 696
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	15	49 740	12	49 113	89.2	9.3	.21	1	(D)	2	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	30	8 144	19	5 472	80.0	8.0	.11	5	(D)	6	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	73	40 791	52	35 438	92.8	12.5	.24	4	(D)	17	(D)
5072	HARDWARE . . . . .	23	19 871	18	18 182	93.6	12.8	.15	2	(D)	3	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	31	14 965	26	14 030	91.8	12.7	.25	2	(D)	3	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT,SUPPLIES	19	5 955	8	(V)	(V)	(V)	(V)	-	(V)	11	(V)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	222	99 037	162	81 315	88.3	12.3	.26	22	5 015	38	12 707
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	37	11 047	24	9 320	70.8	9.4	.27	3	838	10	889
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	13	16 291	6	12 095	94.7	18.7	.20	2	(D)	5	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	3	2 531	2	(D)	(D)	(D)	(D)	-	(V)	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	35	16 725	26	12 492	93.9	8.8	.43	4	(D)	5	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	37	18 271	32	(D)	95.9	12.0	.13	-	-	5	1 130
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	36	13 232	26	11 608	88.7	11.6	.04	5	(D)	5	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	50	(D)	38	13 262	80.5	13.6	.38	6	(D)	6	1 592
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	11	(D)	8	3 919	91.1	10.5	.71	2	(D)	1	(D)
5091	METALS AND MINERALS, N.E.C.. . . . .	32	38 792	27	36 079	96.8	17.9	.38	3	(D)	2	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	16	9 961	1	(D)	(D)	(D)	(D)	3	(V)	12	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	24	16 149	10	14 805	81.5	5.3	.03	9	612	5	732
5094	TOBACCO AND ITS PRODUCTS . . . . .	9	(D)	6	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	20	(D)	15	72 552	74.4	4.7	.02	2	(D)	3	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	42	(D)	33	20 387	92.3	10.7	.20	3	(D)	6	1 898
5097	FURNITURE AND HOME FURNISHINGS . . . . .	27	24 800	17	(V)	(V)	(V)	(V)	2	(D)	8	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	66	57 036	49	47 610	94.3	12.3	.32	1	(D)	16	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	93	34 397	56	31 176	72.4	13.4	.34	15	1 063	22	2 158
	TERRE HAUTE, IND.											
50	WHOLESALE TRADE, TOTAL . . . . .	175	107 429	114	86 398	84.9	7.4	.08	30	6 894	31	14 137
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	28	(D)	20	(D)	65.3	7.6	.26	3	241	5	1 894
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	20	22 254	12	21 551	84.4	2.7	.06	4	253	4	450
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	8 575	-	(V)	(V)	(V)	(V)	1	(D)	3	(V)
506	ELECTRICAL GOODS . . . . .	7	8 458	6	(D)	94.6	11.4	.05	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	40	15 059	32	13 767	90.9	11.0	.06	3	(D)	5	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	68	36 656	36	28 603	81.7	7.4	.07	19	5 276	13	2 777
	TEXARKANA, TEX.--ARK.											
50	WHOLESALE TRADE, TOTAL . . . . .	109	93 126	63	62 802	89.4	10.2	.09	15	6 736	31	23 588
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	23	8 134	17	4 405	75.7	7.7	.14	3	(D)	3	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	14	(D)	9	(D)	75.8	5.0	-	-	-	5	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	5	(D)	-	(V)	(V)	(V)	(V)	-	(V)	5	(D)
506	ELECTRICAL GOODS . . . . .	8	3 833	6	3 711	78.2	7.4	.13	1	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	6	8 487	3	(D)	(D)	(D)	(D)	-	-	3	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	18	(D)	14	(D)	82.8	9.8	.40	1	(D)	3	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	32	38 583	11	26 735	95.5	12.3	.02	10	4 168	11	7 680
	TOLEDO, OHIO-MICH.											
50	WHOLESALE TRADE, TOTAL . . . . .	683	747 014	497	584 319	83.1	8.8	.11	93	71 287	93	91 408
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	96	74 782	73	71 479	88.1	10.3	.16	11	1 046	12	2 257
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	12	(D)	7	(D)	60.4	8.6	.10	2	(D)	3	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	78	(D)	62	(D)	91.9	9.5	.16	9	912	7	693
5014	TIRES AND TUBES. . . . .	6	7 430	4	(D)	(D)	(D)	(D)	-	-	2	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
			(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)
	TOLEDO, OHIO-MICH.--CONTINUED											
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	21	25 081	17	24 688	94.1	11.4	.05	2	(D)	2	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	7	(D)	6	(D)	91.2	11.6	.05	-	-	1	(D)
5028	PAINTS AND VARNISHES . . . . .	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	10	9 212	7	8 863	97.8	10.8	.01	2	(D)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8	(D)	6	(D)	93.8	14.1	.43	1	(D)	1	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5036,7	APPAREL . . . . .	5	(D)	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5039	FOOTWEAR . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	62	63 216	43	41 757	85.6	5.2	.03	12	4 607	7	(D)
5041	GROCERIES, GENERAL LINE . . . . .	4	(D)	1	(D)	(D)	(D)	(D)	1	(D)	2	(D)
5042	FROZEN FOODS . . . . .	5	(D)	5	(D)	(D)	(D)	(D)	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	6	(D)	5	(D)	93.6	8.1	.02	1	(D)	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	4	(D)	91.4	2.8	-	1	(D)	-	-
5045	CONFECTIONERY . . . . .	6	(D)	4	436	70.0	5.3	-	2	(D)	-	-
5046	FISH AND SEAFOODS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	13	(D)	8	5 558	85.6	5.3	-	4	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	11	6 180	7	5 538	72.5	5.4	-	2	(D)	2	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11	16 232	8	(V)	(V)	(V)	(V)	1	(D)	2	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	12	(D)	4	(D)	(D)	(D)	(D)	7	39 771	1	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	11	(D)	4	(D)	(D)	(D)	(D)	6	39 546	1	(D)
5054	LIVESTOCK . . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	38	82 002	35	80 232	93.8	11.8	.21	2	(D)	1	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	14	(D)	13	(D)	93.7	10.5	.05	1	(D)	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	13	(D)	12	(D)	95.1	12.4	.29	1	(D)	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	2 901	10	(D)	71.4	11.3	.14	-	-	1	(D)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	46	46 861	38	43 628	97.9	11.9	.10	1	(D)	7	(D)
5072	HARDWARE . . . . .	13	(D)	11	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	20	13 974	17	11 843	96.2	14.2	.27	-	-	3	2 131
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	13	(D)	10	(D)	94.4	10.5	.12	-	-	3	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	160	77 153	124	67 081	89.8	9.3	.06	17	4 972	19	5 100
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	22	4 620	19	(D)	93.6	11.3	.17	3	(D)	-	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	13	(D)	9	10 159	64.8	8.1	.13	-	-	4	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	(D)	5	(D)	81.5	9.3	.03	-	-	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	41	20 878	26	15 430	93.9	9.4	.04	8	3 483	7	1 965
5085	INDUSTRIAL SUPPLIES . . . . .	38	(D)	36	25 778	97.6	8.2	.01	1	(D)	1	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	18	(D)	14	3 626	93.0	13.4	.03	1	(D)	3	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	19	(D)	13	4 525	86.8	12.5	.18	3	310	3	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	41	92 468	30	(V)	(V)	(V)	(V)	6	(D)	5	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	36	(D)	20	18 055	98.7	13.6	.07	10	2 192	6	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	22 183	6	(D)	73.6	4.0	.03	-	(D)	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	21	(D)	9	14 627	16.4	.4	.01	9	8 905	3	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	21	19 022	19	18 746	92.7	12.4	.11	1	(D)	1	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	17	(D)	14	18 798	94.1	13.3	.37	2	(D)	1	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	44	29 452	24	(V)	(V)	(V)	(V)	5	(V)	15	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	53	20 054	35	17 461	90.2	10.0	.11	7	814	11	1 779
TOPEKA, KANS.												
50	WHOLESALE TRADE, TOTAL . . . . .	158	189 153	113	136 239	48.0	6.1	.08	21	11 165	24	41 749
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	19	(D)	15	(V)	(V)	(V)	(V)	1	(D)	3	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	6	(D)	5	(D)	(D)	(D)	(D)	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	21	55 389	12	53 928	19.6	1.5	.01	3	(D)	6	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	5	(D)	2	(D)	(D)	(D)	(D)	1	(D)	2	(D)
506	ELECTRICAL GOODS . . . . .	12	(D)	12	(D)	90.5	17.3	.20	-	-	-	-
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	7	6 478	7	6 478	94.0	15.5	.51	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	37	21 909	30	20 587	52.3	13.3	.13	3	(D)	4	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	50	44 379	30	25 084	73.0	7.7	.10	13	9 196	7	10 099
TRENTON, N.J.												
50	WHOLESALE TRADE, TOTAL . . . . .	297	184 411	214	155 734	89.2	10.8	.20	31	6 604	52	22 073
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	29	(D)	21	9 364	71.3	9.2	.13	2	(D)	6	3 483
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	12	7 881	9	(D)	92.9	12.3	.04	-	-	3	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	5	2 286	5	2 286	93.9	7.1	.04	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	46	33 676	30	27 207	82.1	6.6	.12	7	1 661	9	4 808
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	1 592	3	1 592	55.0	5.4	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	17	11 881	14	10 825	89.2	12.5	.43	1	(D)	2	(D)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	21	10 280	17	9 416	92.3	14.5	.36	2	(D)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	63	33 285	48	29 351	94.9	13.8	.34	4	593	11	3 341
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	101	70 473	67	58 453	92.4	10.7	.13	15	2 867	19	9 153

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments		
		Number	Sales	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales	
			(\$1,000)							(\$1,000)		(\$1,000)	(\$1,000)
TUCSON, ARIZ.													
50	WHOLESALE TRADE, TOTAL . . . . .	288	165 997	194	126 038	69.8	9.0	.18	34	11 553	60	28 406	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	47	(D)	33	16 992	71.3	11.6	.24	6	(D)	8	1 769	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	11	(D)	8	8 199	95.1	9.4	.15	3	(D)	-	-	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	39	32 055	24	(V)	(V)	(V)	(V)	4	(D)	11	(V)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)	
506	ELECTRICAL GOODS . . . . .	21	9 975	13	7 517	91.1	13.9	.37	2	(D)	6	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	18	(D)	15	8 219	96.2	10.9	.30	2	(D)	1	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	68	26 981	55	24 873	75.5	13.2	.20	8	1 419	5	689	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	80	57 625	45	45 664	48.0	5.2	.10	9	(D)	26	(D)	
TULSA, OKLA.													
50	WHOLESALE TRADE, TOTAL . . . . .	697	596 013	485	470 900	85.4	8.3	.14	66	41 882	146	83 231	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	90	41 687	62	30 045	86.5	9.1	.15	10	3 070	18	8 572	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	(D)	6	(V)	(V)	(V)	(V)	3	(V)	2	(D)	
5013	AUTOMOTIVE EQUIPMENT . . . . .	75	24 745	54	21 631	88.2	10.2	.17	7	1 843	14	1 271	
5014	TIRES AND TUBES. . . . .	4	(D)	2	(D)	(D)	(D)	(D)	-	(V)	2	(D)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	23	(D)	18	17 026	95.7	10.9	.23	4	(D)	1	(D)	
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	13	(D)	10	14 122	95.8	11.2	.23	2	(D)	1	(D)	
5028	PAINTS AND VARNISHES . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	-	-	
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	8	(D)	7	(D)	95.9	9.7	.29	1	(D)	-	-	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	10	(D)	5	(V)	(V)	(V)	(V)	1	(D)	4	(D)	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . .	6	2 809	4	(D)	(D)	(D)	(D)	1	(D)	1	(D)	
5036,7	APPAREL. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	-	(V)	2	(D)	
5039	FOOTWEAR . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	52	105 314	37	99 317	69.7	4.1	.06	6	2 166	9	3 831	
5041	GROCERIES, GENERAL LINE. . . . .	7	(D)	5	(D)	(D)	(D)	(D)	1	(D)	1	(D)	
5042	FROZEN FOODS . . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)	
5043	DAIRY PRODUCTS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(D)	6	(D)	70.5	3.4	.06	-	-	-	-	
5045	CONFECTIONERY. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	-	-	
5046	FISH AND SEAFOODS. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	9	(D)	7	12 916	81.1	4.8	.33	2	(D)	-	-	
5048	FRESH FRUITS AND VEGETABLES. . . . .	12	(D)	10	11 945	83.1	5.9	.03	1	(D)	1	(D)	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	10	3 041	5	(V)	(V)	(V)	(V)	-	(V)	5	(V)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	-	(V)	(V)	(V)	(V)	-	(V)	2	(D)	
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-	
5053	GRAIN. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)	
5054	LIVESTOCK. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	31	33 835	20	29 415	91.6	12.6	.15	3	(D)	8	(D)	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . .	19	26 194	12	23 286	93.5	13.3	.12	2	(D)	5	(D)	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	(V)	1	(D)	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	10	(D)	7	6 061	84.4	9.6	.28	1	(D)	2	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	43	29 726	34	19 402	93.4	13.2	.26	1	(D)	8	(D)	
5072	HARDWARE . . . . .	13	(D)	11	5 292	95.8	11.8	.04	-	-	2	(D)	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	18	(D)	13	(V)	(V)	(V)	(V)	1	(D)	4	(D)	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	12	4 612	10	(D)	91.8	13.7	.07	-	-	2	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	230	127 912	167	93 212	91.3	11.4	.22	14	11 447	49	23 253	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	26	7 531	19	6 733	92.3	16.8	.24	1	(D)	6	(D)	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	15	(D)	9	(V)	(V)	(V)	(V)	-	(V)	6	(V)	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	3	(D)	3	(D)	89.0	9.1	.60	-	-	-	-	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	95	58 756	62	33 928	87.3	9.0	.21	11	10 475	22	14 353	
5085	INDUSTRIAL SUPPLIES. . . . .	36	21 687	28	20 848	95.7	9.9	.08	-	-	8	839	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	25	13 754	22	12 801	94.9	13.8	.11	1	(D)	2	(D)	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . .	23	(D)	20	7 320	91.2	9.2	.23	-	-	3	(D)	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	(D)	4	(D)	(D)	(D)	(D)	1	(D)	2	(D)	
5091	METALS AND MINERALS, N.E.C. . . . .	45	(D)	35	93 729	99.5	7.8	.08	3	(D)	7	5 642	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	23	14 338	7	(V)	(V)	(V)	(V)	4	(V)	12	(V)	
5093	SCRAP AND WASTE MATERIALS. . . . .	12	5 579	8	3 744	92.3	4.9	-	3	(D)	1	(D)	
5094	TOBACCO AND ITS PRODUCTS . . . . .	8	16 048	8	16 048	66.6	2.9	.04	-	-	-	-	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. .	10	26 360	4	8 512	25.9	.6	-	5	(D)	1	(D)	
5096	PAPER AND ITS PRODUCTS . . . . .	16	18 720	11	14 011	98.4	9.7	.20	1	(D)	4	(D)	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	17	(D)	11	5 261	92.2	2.8	.15	2	(D)	4	(D)	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	26	16 415	21	15 309	95.8	11.4	.40	-	-	5	1 106	
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	59	24 205	37	19 760	72.0	9.4	.10	9	1 719	13	2 726	
TUSCALOOSA, ALA.													
50	WHOLESALE TRADE, TOTAL . . . . .	76	45 166	49	36 940	82.0	9.0	.21	8	2 703	19	5 523	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	15	(D)	10	2 820	77.8	6.6	.43	1	(D)	4	(D)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
504	GROCERIES AND RELATED PRODUCTS . . . . .	7	(D)	5	5 889	87.9	5.6	.14	1	(D)	1	(D)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	6	4 677	5	(D)	93.8	11.4	.45	-	-	1	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	6	5 637	5	(V)	(V)	(V)	(V)	-	(V)	1	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	7	(D)	5	2 238	96.6	10.5	.18	-	-	2	(D)	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	30	18 702	15	15 391	78.5	9.7	.15	6	1 863	9	1 448	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	TYLER, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	142	100 444	93	62 454	76.9	7.3	.18	21	19 397	28	18 593
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	22	(0)	15	3 705	68.7	7.6	.30	4	1 350	3	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	(D)	5	(D)	98.5	2.5	.08	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	23	32 113	13	15 204	82.6	7.7	.08	6	(D)	4	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
506	ELECTRICAL GOODS . . . . .	7	(D)	6	(0)	86.4	11.0	.44	1	(D)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	9	(0)	9	(0)	75.3	13.3	.18	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	30	(D)	22	7 835	92.5	8.8	.49	5	300	3	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	44	40 300	23	(V)	(V)	(V)	(V)	5	(V)	16	(V)
	UTICA-ROME, N.Y.											
50	WHOLESALE TRADE, TOTAL . . . . .	284	162 368	211	136 663	87.7	9.9	.10	26	7 092	47	18 613
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	35	(D)	23	7 057	65.5	7.6	.06	3	(D)	9	3 819
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	(D)	2	(0)	(0)	(0)	(0)	-	(V)	4	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	8	(D)	7	(D)	99.7	17.8	.04	-	-	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	48	41 993	35	37 334	83.6	4.6	.06	5	1 369	8	3 290
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(0)	1	(D)	(D)	(D)	(0)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	18	(D)	15	(D)	88.8	12.3	.08	1	(D)	2	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	25	8 137	17	7 029	95.4	18.5	.09	3	581	5	527
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	56	18 774	43	15 283	90.2	13.9	.14	4	1 910	9	1 581
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	87	54 977	68	48 663	89.6	10.9	.15	10	995	9	5 319
	VALLEJO-NAPA, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	126	61 403	82	46 532	81.2	15.2	.31	14	5 071	30	9 800
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	38	12 022	24	(V)	(V)	(V)	(V)	4	(V)	10	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	4	(D)	3	(0)	(D)	(D)	(D)	1	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	19	6 857	14	5 930	71.0	5.0	.10	2	(D)	3	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
506	ELECTRICAL GOODS . . . . .	4	(D)	2	(0)	(0)	(D)	(D)	-	(V)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	2	(D)	2	(0)	(D)	(D)	(0)	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	17	(D)	7	7 063	91.0	50.1	.81	2	(D)	8	3 539
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	40	24 329	30	23 524	81.4	10.2	.17	4	165	6	640
	VINELAND-MILLVILLE-BRIDGETON, N.J.											
50	WHOLESALE TRADE, TOTAL . . . . .	133	77 230	82	52 951	83.0	9.4	.15	13	6 548	38	17 731
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	25	12 113	17	10 189	86.9	7.3	.19	2	(D)	6	1 466
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	6	2 462	4	1 021	91.1	12.1	.29	1	(D)	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(0)	-	(V)	(V)	(V)	(V)	-	(V)	1	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	23	13 788	11	8 259	66.5	4.6	.02	4	(0)	8	3 890
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
506	ELECTRICAL GOODS . . . . .	7	1 691	5	1 369	76.8	10.6	.15	2	(D)	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	8	3 379	7	3 359	86.4	12.4	.54	-	(D)	1	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	19	11 029	16	10 036	95.8	13.4	.09	-	-	3	993
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	43	28 069	22	18 718	80.7	9.9	.14	4	(D)	17	6 001
	WACO, TEX.											
50	WHOLESALE TRADE, TOTAL . . . . .	212	115 273	145	93 535	77.7	9.1	.20	20	8 999	47	12 739
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	33	(0)	19	(V)	(V)	(V)	(V)	1	(0)	13	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	9	(0)	7	10 940	88.8	9.1	.05	-	-	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(0)	2	(0)	(0)	(0)	(0)	1	(0)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	30	15 611	20	13 821	61.4	4.6	.03	3	562	7	1 228
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	2 685	1	(0)	(0)	(0)	(0)	1	(0)	4	(0)
506	ELECTRICAL GOODS . . . . .	8	(D)	7	(0)	89.4	13.0	.50	-	-	1	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	11	5 178	7	3 845	96.3	11.6	.34	1	(0)	3	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	40	16 231	33	12 556	86.1	11.2	.33	3	(D)	4	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	72	49 554	49	41 296	73.6	9.0	.22	10	3 987	13	4 271
	WASHINGTON, O.C.-MO.-VA.											
50	WHOLESALE TRADE, TOTAL . . . . .	1 587	1 719 500	1 079	1 441 122	87.0	10.1	.17	167	88 843	341	189 535
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	209	182 189	140	141 910	87.3	3.9	.08	23	21 682	46	18 597
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	24	111 392	14	89 481	95.9	.8	.02	3	(0)	7	(0)
5013	AUTOMOTIVE EQUIPMENT . . . . .	162	(0)	111	44 096	71.5	8.8	.12	18	(D)	33	10 390
5014	TIRES AND TUBES. . . . .	23	(0)	15	8 333	79.3	11.4	.42	2	(0)	6	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	57	72 563	40	64 961	95.6	13.7	.17	9	3 342	8	4 260
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	18	46 455	12	44 148	97.7	12.9	.12	5	(0)	1	(0)
5028	PAINTS AND VARNISHES . . . . .	22	12 735	17	10 232	92.3	21.1	.43	-	-	5	2 503
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	17	13 373	11	10 581	90.0	10.0	.12	4	(0)	2	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	24	20 903	13	(V)	(V)	(V)	(V)	4	(V)	7	(V)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	4	(0)	2	(0)	(0)	(0)	(0)	-	(V)	2	(0)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	5	(0)	2	(0)	(0)	(0)	(0)	2	(0)	1	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	8	(0)	5	(V)	(V)	(V)	(V)	1	(0)	2	(0)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	6	2 905	3	(V)	(V)	(V)	(V)	1	(0)	2	(0)
5039	FOOTWEAR . . . . .	1	(D)	1	(0)	(0)	(0)	(0)	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	156	258 296	115	226 121	83.7	6.3	.12	12	9 322	29	22 853
5041	GROCERIES, GENERAL LINE. . . . .	11	32 759	9	26 946	70.0	4.4	.12	-	-	2	(0)
5042	FROZEN FOODS . . . . .	14	(0)	10	21 229	86.5	7.9	.21	-	-	4	(0)
5043	DAIRY PRODUCTS . . . . .	7	9 103	5	8 801	77.3	5.6	.25	1	(0)	1	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	17	25 650	14	20 593	67.1	7.5	.02	2	(0)	1	(D)

Standard Notes: - Represents zero, D Withheld to avoid disclosure,

V Insufficient analysis to show separately,

Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	WASHINGTON, D.C.-MO.-VA.--CONTINUED											
5045	CONFECTIONERY . . . . .	15	(0)	13	6 667	73.5	5.3	.01	-	-	2	(D)
5046	FISH AND SEAFOODS . . . . .	5	3 267	3	(V)	(V)	(V)	(V)	-	(V)	2	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	32	90 649	26	86 367	89.5	5.8	.17	1	(0)	5	(0)
5048	FRESH FRUITS AND VEGETABLES . . . . .	28	35 863	22	31 433	88.8	4.7	.03	3	(0)	3	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	27	31 521	13	22 843	89.9	10.4	.05	5	709	9	7 969
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(0)	1	(0)	(0)	(0)	(0)	-	-	1	(0)
506	ELECTRICAL GOODS . . . . .	134	195 385	95	184 109	92.5	12.3	.23	11	2 664	28	8 612
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	32	81 530	28	81 267	95.3	15.8	.31	1	(0)	3	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	33	62 399	23	59 608	93.0	8.3	.15	2	(D)	8	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	69	51 456	44	43 234	86.6	11.1	.20	8	2 265	17	5 957
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	112	120 582	92	110 374	91.5	12.9	.35	5	973	15	9 235
5072	HARDWARE . . . . .	33	23 529	29	22 529	91.1	13.3	.38	2	(D)	2	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	59	72 992	47	68 458	91.9	12.8	.37	2	(0)	10	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	20	24 061	16	19 387	90.8	12.8	.24	1	(0)	3	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	317	181 043	208	142 460	93.1	15.6	.19	36	12 666	73	25 917
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	59	19 642	35	14 381	82.8	15.2	.39	8	1 004	16	4 257
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	21	10 918	13	8 255	83.1	15.6	.35	2	(0)	6	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	9	7 015	6	3 975	92.5	12.4	.28	2	(0)	1	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	49	25 478	28	17 441	96.8	14.7	.33	7	968	14	7 069
5085	INDUSTRIAL SUPPLIES . . . . .	24	12 733	14	9 436	93.8	14.3	.26	2	(0)	8	(0)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	66	52 324	48	49 883	96.6	16.1	.05	5	839	13	1 602
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	65	27 423	44	19 898	90.7	12.6	.32	8	3 515	13	4 010
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	24	25 510	20	19 191	94.8	20.1	.03	2	(D)	2	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	24	14 800	17	12 633	89.3	10.3	.21	1	(D)	6	(0)
	COAL . . . . .	-	-	-	-	-	-	-	-	-	-	-
	METAL SERVICE CENTERS . . . . .	7	(0)	7	(D)	94.4	10.4	.27	-	-	-	-
	METAL SALES OFFICES . . . . .	17	(D)	10	3 838	77.6	10.0	.08	1	(D)	6	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	4 682	1	(D)	(0)	(D)	(D)	-	(V)	5	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	6	4 682	1	(D)	(0)	(D)	(0)	-	(V)	5	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	39	(D)	22	16 224	86.6	6.0	.01	14	1 496	3	(D)
	IRON AND STEEL SCRAP . . . . .	11	3 975	3	(D)	(D)	(D)	(D)	7	334	1	(D)
	WASTE AND SECONDARY MATERIALS . . . . .	28	(0)	19	12 787	83.9	6.7	.02	7	1 162	2	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	14	89 140	9	67 570	79.7	5.8	.05	1	(D)	4	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	44	182 199	34	168 630	69.1	8.5	.07	4	(D)	6	(D)
	BEER AND ALE . . . . .	26	(0)	20	48 225	29.5	2.7	.03	3	(D)	3	255
	WINE AND DISTILLED SPIRITS . . . . .	18	(D)	14	120 405	85.0	10.8	.09	1	(D)	3	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	95	107 360	62	84 417	94.2	10.1	.09	10	(0)	23	(0)
	PRINTING AND WRITING (FINE) PAPER . . . . .	16	(0)	13	53 608	97.3	9.3	.04	2	(D)	1	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	22	(D)	17	18 419	86.0	12.1	.12	2	(D)	3	(0)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	57	18 424	32	12 390	93.1	10.5	.21	6	924	19	5 110
5097	FURNITURE AND HOME FURNISHINGS . . . . .	59	39 469	43	35 004	92.0	13.5	.27	3	985	13	3 480
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	31	23 848	25	22 315	93.0	14.9	.23	2	(D)	4	(0)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	28	15 621	18	12 689	90.2	11.0	.32	1	(D)	9	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	118	129 409	90	101 408	92.0	13.8	.35	2	(D)	26	(D)
	LUMBER AND MILLWORK . . . . .	39	62 948	29	57 861	91.3	13.4	.23	1	(D)	9	(D)
	CONSTRUCTION MATERIALS . . . . .	79	66 461	61	(V)	(V)	(V)	(V)	1	(0)	17	(V)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	51	39 036	26	22 329	86.6	14.0	.09	4	(D)	21	(D)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	30	18 565	10	15 675	97.7	7.9	.04	17	(D)	3	(D)
	FARM SUPPLIES . . . . .	10	(D)	4	(0)	(0)	(0)	(0)	-	-	6	1 154
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	16	(0)	10	7 990	37.4	6.3	.09	4	975	2	(D)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	19	(D)	15	7 214	92.1	6.9	.08	-	-	4	(0)
	OTHER PRODUCTS . . . . .	51	21 988	32	17 397	87.0	17.3	.45	7	911	12	3 680
	WATERBURY, CONN.											
50	WHOLESALE TRADE, TOTAL . . . . .	167	119 656	112	98 208	65.7	7.4	.30	24	5 341	31	16 107
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	17	(0)	9	(V)	(V)	(V)	(V)	4	(V)	4	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	10	(D)	9	(D)	56.9	5.0	.13	-	-	1	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	3	619	2	(0)	(D)	(D)	(D)	1	(D)	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	30	42 168	19	35 466	34.6	3.3	.16	5	2 959	6	3 743
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	8	5 712	7	(0)	87.0	11.4	.14	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	8	8 543	4	(D)	(D)	(D)	(D)	2	(0)	2	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	43	11 096	32	8 580	93.0	12.5	.08	4	(D)	7	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	48	30 899	30	25 677	90.1	9.0	.56	8	723	10	4 499
	WATERLOO, IOWA											
50	WHOLESALE TRADE, TOTAL . . . . .	156	108 387	111	83 131	85.2	8.9	.10	20	6 680	25	18 576
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	20	(D)	15	7 017	65.0	6.4	.13	3	362	2	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	7	(D)	6	(0)	81.1	7.3	-	1	(0)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	12	10 580	9	8 953	84.0	4.3	.02	1	(D)	2	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	(D)	-	(V)	(V)	(V)	(V)	2	(0)	2	(0)
506	ELECTRICAL GOODS . . . . .	6	6 689	4	6 186	76.0	19.6	.06	1	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	13	9 451	10	8 748	95.1	12.3	.15	2	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	33	20 423	28	19 612	86.5	8.3	.09	2	(D)	3	(0)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	61	45 409	39	30 424	88.7	8.1	.13	8	3 789	14	11 196

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	WEST PALM BEACH, FLA.											
50	WHOLESALE TRADE, TOTAL . . . . .	311	154 422	200	110 476	73.3	9.9	.21	41	13 776	70	30 170
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	52	(D)	39	18 093	37.4	4.7	.13	3	(D)	10	3 646
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	11	4 236	8	4 060	87.7	13.3	.84	1	(D)	2	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	1	(D)	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	48	34 087	26	(V)	(V)	(V)	(V)	6	(V)	16	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS. . . . .	17	11 368	14	11 006	92.2	14.9	.32	1	(D)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	23	10 437	17	9 720	89.8	15.3	.49	2	(D)	4	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	60	19 437	43	15 927	79.6	13.9	.24	5	993	12	2 517
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	97	52 259	51	31 867	79.8	9.0	.10	22	10 360	24	10 032
	WHEELING, W. VA.-DHID											
50	WHOLESALE TRADE, TOTAL . . . . .	197	124 841	126	106 347	89.8	8.4	.09	39	9 085	32	9 409
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	38	13 233	23	(V)	(V)	(V)	(V)	4	(V)	11	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	8	(D)	8	(D)	96.8	14.0	.10	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	-	(V)	(V)	(V)	(V)	1	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS. . . . .	27	25 953	16	23 658	89.9	3.4	.01	10	(D)	1	(D)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3	(D)	1	(D)	(D)	(D)	(D)	2	(D)	-	-
506	ELECTRICAL GOODS. . . . .	14	(D)	13	(D)	94.1	6.6	.11	-	-	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	11	8 474	10	(D)	90.6	16.0	.24	-	-	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	26	8 752	21	7 865	96.7	12.1	.06	2	(D)	3	(D)
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS. . . . .	68	45 804	34	36 546	88.0	8.8	.08	20	6 127	14	3 131
	WICHITA, KANS.											
50	WHOLESALE TRADE, TOTAL . . . . .	593	540 431	422	441 387	73.4	7.5	.14	60	26 599	111	72 445
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	96	(D)	71	36 881	76.6	10.9	.19	6	(D)	19	15 254
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	12	(D)	10	(D)	54.4	10.0	.11	2	(D)	-	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	77	41 961	59	28 237	83.2	11.2	.21	4	(D)	14	13 179
5014	TIRES AND TUBES. . . . .	7	2 309	2	(D)	(D)	(D)	(D)	-	(V)	5	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	28	27 921	19	25 121	94.2	9.3	.08	5	(D)	4	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	17	(D)	13	21 049	94.2	9.0	.04	2	(D)	2	(D)
5028	PAINTS AND VARNISHES. . . . .	4	(D)	2	(D)	(D)	(D)	(D)	-	(V)	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	7	(D)	4	(D)	(D)	(D)	(D)	3	(D)	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	4	(D)	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	-	-	-	-	-	-	-	-	-	-	-
5036+7	APPAREL. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5039	FOOTWEAR. . . . .	2	(D)	-	(V)	(V)	(V)	(V)	1	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS. . . . .	53	131 542	29	120 963	53.7	2.6	.04	10	(D)	14	8 227
5041	GROCERIES, GENERAL LINE. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	-	-
5042	FROZEN FOODS. . . . .	5	8 278	4	(D)	86.0	5.9	.08	-	-	1	(D)
5043	DAIRY PRODUCTS. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	5	(D)	2	(D)	(D)	(D)	(D)	-	(V)	3	(V)
5045	CONFECTIONERY. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5046	FISH AND SEAFOODS. . . . .	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	11	13 244	7	10 200	85.0	7.1	.04	2	(D)	2	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	11	(D)	6	2 885	73.7	5.3	.07	3	(D)	2	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . .	14	3 943	5	(V)	(V)	(V)	(V)	4	(D)	5	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	12	46 198	6	(D)	(D)	(D)	(D)	3	(D)	3	2 798
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	11	(D)	6	(D)	(D)	(D)	(D)	2	(D)	3	2 798
5054	LIVESTOCK. . . . .	1	(D)	-	-	-	-	-	1	(D)	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS. . . . .	37	41 672	31	40 252	93.6	9.8	.20	4	(D)	2	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	17	17 324	15	16 798	95.2	11.1	.08	1	(D)	1	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	12	(D)	12	(D)	94.1	9.3	.31	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	8	(D)	4	3 352	83.1	6.4	.15	3	(D)	1	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	38	(D)	31	21 763	94.1	12.0	.41	2	(D)	5	(D)
5072	HARDWARE. . . . .	10	3 589	6	(V)	(V)	(V)	(V)	-	(V)	4	(V)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	16	(D)	15	(D)	95.2	11.9	.35	1	(D)	-	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	12	6 054	10	5 910	90.9	13.1	.32	1	(D)	1	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	150	83 375	120	73 367	84.3	12.0	.19	10	2 277	20	7 731
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	17	5 160	14	4 794	85.5	14.0	.67	-	-	3	366
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	8	10 798	7	(D)	92.2	22.7	.06	-	-	1	(D)
5083	FARM MACHINERY AND EQUIPMENT. . . . .	3	(D)	2	(D)	(D)	(D)	(D)	-	-	1	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	41	19 438	32	16 916	84.7	8.6	.09	5	(D)	4	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	27	(D)	25	12 325	96.5	8.1	.18	-	-	2	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	20	7 458	16	6 968	94.7	14.7	.04	-	-	4	490
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	22	5 653	15	4 161	65.5	10.0	.12	3	(D)	4	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	12	(D)	9	14 339	68.7	11.3	.38	2	(D)	1	(D)
5091	METALS AND MINERALS, N.E.C.. . . . .	11	11 439	10	(D)	98.1	6.9	.08	-	-	1	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	13	14 982	1	(D)	(D)	(D)	(D)	-	(D)	12	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	15	(D)	6	2 670	84.5	2.7	.07	5	(D)	4	453
5094	TOBACCO AND ITS PRODUCTS. . . . .	5	9 179	5	9 179	69.6	2.9	-	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	12	(D)	5	4 021	20.8	.6	-	5	12 368	2	(D)
5096	PAPER AND ITS PRODUCTS. . . . .	22	14 437	17	12 323	97.4	9.8	.54	1	(D)	4	(D)
5097	FURNITURE AND HOME FURNISHINGS. . . . .	16	(D)	15	(D)	94.9	10.4	.32	1	(D)	-	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	22	19 910	17	14 702	97.7	12.0	.07	-	-	5	5 208
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	59	26 675	37	17 856	76.8	9.2	.23	7	826	15	7 993

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments		
		Number	Sales	Number	Sales	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales	
			(\$1,000)		(\$1,000)					(\$1,000)		(\$1,000)	
WICHITA FALLS, TEX.													
50	WHOLESALE TRADE, TOTAL . . . . .	210	175 602	136	(V)	(V)	(V)	(V)	31	(V)	43	(O)	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	30	(O)	22	5 277	81.9	8.9	.23	2	(O)	6	1 942	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7	(O)	3	(D)	(O)	(O)	(U)	2	(O)	2	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	-	-	-	-	-	-	-	-	-	-	-	
504	GROCERIES AND RELATED PRODUCTS . . . . .	21	10 567	10	8 335	79.4	3.6	.10	5	(O)	6	(O)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	(O)	3	(O)	(O)	(O)	(O)	1	(O)	3	(O)	
506	ELECTRICAL GOODS . . . . .	7	5 204	6	5 189	81.6	12.6	.23	-	-	1	(O)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	8	5 371	7	(O)	96.5	12.5	.29	1	(O)	-	-	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	73	28 075	53	23 876	91.7	13.8	.29	10	2 889	10	1 310	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	57	22 434	32	14 201	58.2	7.1	.15	10	2 230	15	6 003	
WILKES-BARRE-HAZLETON, PA.													
50	WHOLESALE TRADE, TOTAL . . . . .	418	227 399	282	182 698	83.7	10.7	.20	69	18 262	67	26 439	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	48	15 474	31	10 088	73.8	8.9	.20	6	1 166	11	4 220	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	7	(O)	3	(O)	(O)	(O)	(O)	1	(O)	3	(O)	
5013	AUTOMOTIVE EQUIPMENT . . . . .	32	(O)	25	7 446	77.2	8.6	.24	3	(O)	4	411	
5014	TIRES AND TUBES. . . . .	9	(O)	3	(O)	(O)	(O)	(O)	2	(O)	4	(V)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	13	(O)	12	(O)	94.5	10.1	.14	1	(O)	-	-	
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	7	6 826	7	6 826	94.8	8.1	.06	-	-	-	-	
5028	PAINTS AND VARNISHES . . . . .	3	(O)	2	(O)	(O)	(O)	(O)	1	(O)	-	-	
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	3	1 430	3	1 430	98.6	16.9	.49	-	-	-	-	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	14	(O)	10	(V)	(V)	(V)	(V)	-	(V)	4	(V)	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS.. . .	2	(O)	2	(O)	(O)	(O)	(O)	-	-	-	-	
5036,7	APPAREL. . . . .	7	3 711	5	(O)	87.8	19.4	.28	-	-	2	(O)	
5039	FOOTWEAR . . . . .	5	(O)	3	(V)	(V)	(V)	(V)	-	(V)	2	(O)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	78	54 032	56	47 205	72.2	4.1	.08	13	1 690	9	5 137	
5041	GROCERIES, GENERAL LINE. . . . .	11	23 053	8	21 147	63.8	3.4	-	2	(U)	1	(U)	
5042	FROZEN FOODS . . . . .	3	(O)	2	(O)	(O)	(O)	(O)	-	(V)	1	(O)	
5043	DAIRY PRODUCTS . . . . .	4	(O)	3	(O)	54.5	11.9	-	1	(O)	-	-	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	-	-	-	-	-	-	-	-	-	-	-	
5045	CONFECTIONERY. . . . .	7	(O)	3	(O)	36.7	4.1	-	3	(O)	1	(O)	
5046	FISH AND SEAFOODS. . . . .	3	(O)	3	(O)	46.1	4.4	.12	-	-	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	21	(O)	18	14 302	84.2	4.4	.24	1	(O)	2	(O)	
5048	FRESH FRUITS AND VEGETABLES. . . . .	12	5 858	10	5 549	86.8	3.6	.02	1	(O)	1	(O)	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	17	3 568	9	2 554	75.7	4.8	.08	5	(O)	3	(O)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(O)	1	(O)	(O)	(O)	(O)	-	-	-	-	
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-	
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5054	LIVESTOCK. . . . .	1	(O)	1	(O)	(O)	(O)	(O)	-	-	-	-	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	21	19 015	14	16 594	91.9	17.6	.44	3	(O)	4	(O)	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . .	7	(O)	4	(O)	92.5	14.9	.65	1	(O)	2	(O)	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . .	6	(O)	5	(O)	95.3	19.7	.41	1	(O)	-	-	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	8	1 823	5	1 403	64.2	10.8	-	1	(O)	2	(O)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	23	(O)	19	10 898	76.3	16.6	.12	1	(O)	3	(O)	
5072	HARDWARE . . . . .	7	1 619	5	1 023	83.9	9.2	.10	1	(O)	1	(O)	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	9	(O)	9	(O)	91.7	14.5	.20	-	-	-	-	
5077	AIR-CONOITIONING, REFRIG. EQUIPMENT,SUPPLIES	7	4 456	5	(O)	(O)	(O)	(U)	-	-	2	(O)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	66	29 209	49	24 263	90.8	14.7	.23	5	(O)	12	(O)	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	6	1 218	6	1 218	84.1	15.4	.16	-	-	-	-	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	12	(O)	10	(O)	89.5	16.6	.15	1	(O)	1	(O)	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	-	(O)	-	-	-	-	-	-	(O)	-	-	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	(O)	9	2 359	96.1	9.8	-	1	(O)	2	(O)	
5085	INDUSTRIAL SUPPLIES. . . . .	13	4 511	9	3 388	96.8	10.5	.86	1	(O)	3	(O)	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	10	(O)	6	(V)	(V)	(V)	(V)	1	(O)	3	(V)	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . .	12	(O)	8	1 645	85.5	12.6	.12	1	(O)	3	(O)	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(O)	1	(O)	(O)	(O)	(O)	-	-	-	-	
5091	METALS AND MINERALS, N.E.C.. . . . .	13	(O)	10	6 294	94.8	10.9	.02	1	(O)	2	(O)	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	4	2 889	-	(V)	(V)	(V)	(V)	-	(V)	4	(V)	
5093	SCRAP AND WASTE MATERIALS. . . . .	18	6 645	10	5 752	92.7	5.4	.09	7	(O)	1	(O)	
5094	TOBACCO AND ITS PRODUCTS. . . . .	12	10 071	9	8 257	52.6	4.9	.07	2	(O)	1	(O)	
5095	BEER, WINE, AND DISTILLEO ALCOHOLIC BEVERAGES.	25	9 347	1	(O)	(O)	(O)	(O)	23	8 990	1	(O)	
5096	PAPER AND ITS PRODUCTS . . . . .	13	(O)	13	(O)	96.1	14.2	.19	-	-	-	-	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	11	(O)	8	7 347	96.7	19.2	.18	-	-	3	(O)	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	22	(O)	18	11 608	95.9	12.0	.69	-	-	4	(O)	
5099	OTHER KINOS OF WHOLESALE BUSINESS. . . . .	36	(O)	21	5 721	87.7	6.2	.07	7	(O)	8	974	
WILMINGTON, DEL.-N.J.-MO.													
50	WHOLESALE TRADE, TOTAL . . . . .	342	306 926	242	254 213	91.6	9.4	.14	39	11 250	61	41 463	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	44	(O)	35	10 035	75.9	11.4	.22	3	(O)	6	2 380	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	10	8 475	6	(O)	95.2	12.5	.03	-	-	4	(O)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(O)	2	(O)	(O)	(O)	(O)	-	(V)	1	(O)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	39	31 957	22	(V)	(V)	(V)	(V)	9	(V)	8	(V)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(O)	3	(O)	(O)	(O)	(O)	-	-	-	-	
506	ELECTRICAL GOODS . . . . .	22	33 704	18	33 495	96.4	15.0	.26	3	(O)	1	(O)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	20	(O)	18	20 898	82.5	12.0	.24	-	-	2	(O)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	72	(O)	56	58 774	92.9	8.4	.08	5	(O)	11	5 973	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . .	129	121 547	82	106 348	93.3	7.8	.13	19	5 153	28	10 046	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments		
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
50	WILMINGTON, N.C.												
	WHOLESALE TRADE, TDOTAL . . . . .	122	80 484	78	71 504	88.5	10.1	.14	17	3 835	27	5 145	
	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	12	5 188	7	4 047	75.9	14.3	.40	1	(D)	4	(D)	
	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)	
	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	4	(D)	3	(D)	(D)	(D)	(D)	-	-	1	(D)	
	GROCERIES AND RELATED PRODUCTS . . . . .	19	7 526	12	6 396	73.8	3.9	.17	2	(D)	5	(D)	
	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-	
	ELECTRICAL GOODS . . . . .	5	2 137	5	2 137	89.4	10.3	.14	-	-	-	-	
	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	7	4 623	6	(D)	92.8	15.7	.35	1	(D)	-	-	
	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	29	11 342	22	10 072	91.3	13.7	.30	2	(D)	5	(D)	
	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	44	35 722	22	30 515	86.7	7.0	.08	11	3 124	11	2 083	
	WORCESTER, MASS.												
	50	WHOLESALE TRADE, TDOTAL . . . . .	453	445 342	368	395 299	87.1	10.7	.14	31	18 935	54	31 108
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	46	23 311	39	20 930	89.7	16.1	.25	3	(D)	4	(D)	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	7	(D)	4	2 712	76.7	5.6	.59	1	(D)	2	(D)	
5013	AUTOMOTIVE EQUIPMENT . . . . .	34	(D)	30	13 056	92.7	14.9	.12	2	(D)	2	(D)	
5014	TIRES AND TUBES. . . . .	5	5 162	5	5 162	88.9	24.7	.41	-	-	-	-	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	18	(D)	14	28 082	97.9	12.8	.16	-	-	4	(D)	
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	8	21 536	6	(D)	97.6	11.6	.09	-	-	2	(D)	
5028	PAINTS AND VARNISHES . . . . .	3	(D)	3	(D)	93.3	11.2	.29	-	-	-	-	
5029	CHEMICALS AND ALLIED PRDDUCTS, N.E.C.. . . .	7	5 985	5	(D)	99.7	17.2	.39	-	-	2	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(D)	10	8 402	97.8	11.4	.26	1	(D)	1	(D)	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-	-	
5036,7	APPAREL. . . . .	7	(D)	6	(D)	97.4	13.1	.33	1	(D)	-	-	
5039	FOOTWEAR . . . . .	2	(D)	1	(D)	(D)	(D)	(D)	-	-	1	(D)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	59	119 204	42	109 499	69.1	5.7	.06	7	(D)	10	(D)	
5041	GROCERIES, GENERAL LINE. . . . .	6	65 498	5	(D)	49.6	3.9	.02	1	(D)	-	-	
5042	FROZEN FOODS . . . . .	5	(D)	4	(D)	(D)	(D)	(D)	-	-	1	(D)	
5043	DAIRY PRODUCTS . . . . .	6	1 285	4	(V)	(V)	(V)	(V)	-	(V)	2	(D)	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	1	(D)	(D)	(D)	(D)	2	(D)	-	-	
5045	CONFECTIONERY. . . . .	3	352	2	(D)	(D)	(D)	(D)	-	-	1	(D)	
5046	FISH AND SEAFOODS. . . . .	1	(D)	-	(V)	(V)	(V)	(V)	-	(V)	1	(D)	
5047	MEATS AND MEAT PRODUCTS. . . . .	10	23 666	8	(D)	92.0	5.9	.11	-	-	2	(D)	
5048	FRESH FRUITS AND VEGETABLES. . . . .	10	4 157	6	1 676	90.4	6.5	-	2	(D)	2	(D)	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	13 093	12	12 254	94.1	10.5	.10	2	(D)	1	(D)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	3 822	5	(D)	94.5	4.5	.05	-	-	1	(D)	
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-	
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5054	LIVESTOCK. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
5059	FARM PRDDUCTS--RAW MATERIALS, N.E.C. . . . .	5	(D)	4	(D)	98.4	4.7	.06	-	-	1	(D)	
506	ELECTRICAL GOODS . . . . .	20	16 333	18	(D)	92.4	10.9	.19	-	-	2	(D)	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	14	(D)	13	(D)	94.1	10.9	.19	-	-	1	(D)	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	-	-	-	-	-	-	-	-	-	-	-	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	6	(D)	5	(D)	78.9	11.3	.25	-	-	1	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	25	(D)	22	17 411	96.3	11.0	.20	-	-	3	(D)	
5072	HARDWARE . . . . .	5	6 891	5	6 891	98.8	9.0	.07	-	-	-	-	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	16	(D)	15	(D)	94.9	12.3	.28	-	-	1	(D)	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT,SUPPLIES	4	(D)	2	(D)	(D)	(D)	(D)	-	(V)	2	(D)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	95	54 752	86	52 163	90.6	13.2	.10	2	(D)	7	(D)	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	14	3 017	14	3 017	90.5	11.3	.10	-	-	-	-	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	9	(D)	5	1 752	85.0	29.1	.51	-	-	4	(D)	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	23	18 365	21	17 356	84.7	16.5	.04	1	(D)	1	(D)	
5085	INDUSTRIAL SUPPLIES. . . . .	29	(D)	27	19 734	94.2	9.3	.11	-	-	2	(D)	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	7	(D)	7	(D)	98.2	12.4	.03	-	-	-	-	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	11	4 819	10	(D)	92.6	13.3	.19	1	(D)	-	-	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-	
5091	METALS AND MINERALS, N.E.C.. . . .	15	29 864	12	22 566	99.0	8.8	.15	2	(D)	1	(D)	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	2 535	2	(D)	(D)	(D)	(D)	2	(D)	1	(D)	
5093	SCRAP AND WASTE MATERIALS. . . . .	37	21 606	30	(V)	(V)	(V)	(V)	4	(V)	3	(D)	
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	13 809	5	11 649	89.1	8.3	.07	1	(D)	1	(D)	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	7	27 033	7	27 033	97.8	14.3	.17	-	-	-	-	
5096	PAPER AND ITS PRODUCTS . . . . .	21	(D)	19	13 838	93.3	12.9	.22	1	(D)	1	(D)	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	13	(D)	9	1 738	87.8	15.2	.17	1	(D)	3	(D)	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	22	(D)	18	33 471	97.5	14.6	.33	-	-	4	(D)	
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	45	19 753	30	17 508	95.8	11.0	.09	7	402	8	1 843	
YORK, PA.													
50	WHOLESALE TRADE, TOTAL . . . . .	293	240 538	191	183 625	88.6	8.5	.14	51	15 378	51	41 535	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	51	(D)	35	17 900	64.9	9.1	.22	7	(D)	9	1 656	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	11	(D)	11	(D)	94.8	9.2	.12	-	-	-	-	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	9	14 312	6	(D)	(D)	(D)	(D)	1	(D)	2	(D)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	34	66 461	17	(V)	(V)	(V)	(V)	9	(V)	8	(D)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	1 969	2	(D)	(D)	(D)	(D)	-	-	1	(D)	
506	ELECTRICAL GOODS . . . . .	11	16 070	8	11 679	93.3	9.9	.07	1	(D)	2	(D)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	12	(D)	12	(D)	93.6	12.5	.08	-	-	-	-	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	48	(D)	38	20 383	93.3	10.4	.14	8	4 288	2	(D)	
509	MISCELLANEOUS WHOLESALE ESTABLISHMENTS . . . . .	114	77 106	62	58 226	86.2	8.9	.20	25	6 982	27	11 898	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.

TABLE 2. Merchant Wholesalers-Standard Metropolitan Statistical Areas: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting credit business					Establishments reporting cash sales only		Other establishments	
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Credit sales as percent of net sales	End of year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	YOUNGSTOWN-WARREN, OHIO											
50	WHOLESALE TRADE, TOTAL . . . . .	450	354 936	323	299 146	88.4	8.3	.09	51	25 505	76	30 285
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	75	24 100	49	18 265	71.3	9.5	.20	11	1 861	15	3 974
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	(D)	6	4 352	55.3	7.4	.30	2	(D)	3	1 120
5013	AUTOMOTIVE EQUIPMENT . . . . .	51	(D)	38	12 255	75.1	9.7	.15	7	(D)	6	1 680
5014	TIRES AND TUBES. . . . .	13	3 302	5	(V)	(V)	(V)	(V)	2	(D)	6	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	14	(D)	9	18 581	96.1	7.3	.18	1	(D)	4	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	8	17 237	6	15 939	96.9	6.6	.21	1	(D)	1	(D)
5028	PAINTS AND VARNISHES . . . . .	2	(D)	-	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	4	(D)	3	(D)	91.5	11.6	.04	-	-	1	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	7	2 823	5	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5036,7	APPAREL. . . . .	6	(D)	4	(V)	(V)	(V)	(V)	-	(V)	2	(D)
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	49	65 327	40	63 171	88.3	4.4	.06	3	1 072	6	1 084
5041	GROCERIES, GENERAL LINE. . . . .	5	28 298	5	28 298	94.0	5.8	.06	-	-	-	-
5042	FROZEN FOODS . . . . .	3	(D)	3	(D)	65.2	5.6	.38	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	6	(D)	3	(D)	(D)	(D)	(D)	-	-	3	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	4	(D)	4	(D)	56.9	3.4	.08	-	-	-	-
5045	CONFECTIONERY. . . . .	7	1 323	5	1 055	40.5	2.1	-	1	(D)	1	(D)
5046	FISH AND SEAFOODS. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	5	(D)	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	10	(D)	8	7 680	94.8	4.0	.01	1	(D)	1	(D)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	8	3 053	8	3 053	60.9	6.1	-	-	-	-	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-	-
506	ELECTRICAL GOODS . . . . .	30	33 040	24	32 085	94.2	9.4	.11	2	(D)	4	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	15	(D)	13	16 279	93.9	11.6	.18	1	(D)	1	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	7	(D)	6	(D)	97.8	7.1	.04	-	-	1	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	8	(D)	5	(D)	65.9	8.6	-	1	(D)	2	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	27	(D)	22	13 524	93.6	12.6	.13	3	(D)	2	(D)
5072	HARDWARE . . . . .	3	(D)	1	(D)	(D)	(D)	(D)	1	(D)	1	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	20	(D)	17	12 234	93.4	13.0	.08	2	(D)	1	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	4	(D)	4	(D)	(D)	(D)	(D)	-	(D)	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	87	46 312	72	42 792	91.1	13.4	.11	4	(D)	11	(D)
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	16	4 756	13	4 686	89.9	8.4	.11	1	(D)	2	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	5	(D)	3	(D)	86.6	20.9	.11	-	-	2	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	6 719	6	6 719	93.2	25.0	.13	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	15	6 694	10	4 961	95.4	10.1	.06	2	(D)	3	(D)
5085	INDUSTRIAL SUPPLIES. . . . .	19	16 429	18	(D)	92.5	9.3	.09	-	-	1	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	11	(D)	9	2 428	96.4	11.3	.12	-	-	2	(D)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	15	(D)	13	2 921	76.3	12.8	.31	1	(D)	1	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	-	-	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	24	39 436	14	28 371	95.1	7.2	.02	1	(D)	9	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	1 281	2	(D)	(D)	(D)	(D)	2	(D)	1	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	30	(D)	19	17 680	91.9	9.6	.01	10	(D)	1	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	16 883	5	(D)	77.0	3.9	.01	-	-	1	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	8	19 361	3	8 570	35.4	.7	.02	5	10 791	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	16	(D)	14	15 792	97.3	11.7	.11	2	(D)	-	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	15	(D)	13	6 307	95.3	12.5	.13	-	-	2	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	29	14 182	16	9 516	95.2	7.7	.11	3	364	10	4 302
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	27	9 798	15	7 007	76.5	8.8	.09	4	178	8	2 613

Standard Notes: - Represents zero. D Withheld to avoid disclosure. V Insufficient analysis to show separately. Z Less than 0.01 percent.



## Sales by Class of Customer

### CONTENTS

[Page numbers listed here omit the Chapter prefix, 4-, which appears as part of number for each page]

	page
<b>TABLE 1 United States, by Kind of Business and Type of Operation: 1967 .....</b>	<b>1</b>
<b>2 Merchant Wholesalers—United States, by Kind of Business: 1967 .....</b>	<b>4</b>
<b>3 Merchant Wholesalers—Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967 .....</b>	<b>7</b>
<b>4 Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967 .....</b>	<b>38</b>





TABLE 1. United States, by Kind of Business and Type of Operation: 1967

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
50	WHOLESALE TRADE, TOTAL . . . . .	250 556	277 557 598	227 860 586	38.1	1.6	2.0	33.4	19.0	5.9
	TYPE OF OPERATION									
	MERCHANT WHOLESALERS . . . . .	212 993	206 055 065	167 225 090	37.0	1.5	1.6	39.4	14.5	5.9
	MERCHANDISE AGENTS, BROKERS . . . . .	26 462	61 347 022	53 030 172	40.3	1.8	1.8	17.6	32.0	6.5
	ASSEMBLERS OF FARM PRODUCTS . . . . .	11 101	10 155 511	7 605 324	46.7	.7	12.4	10.6	26.9	2.6
	KIND OF BUSINESS BY TYPE									
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:									
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	4 059	6 061 430	4 651 890	25.6	.6	5.8	<sup>1</sup> 56.4	10.0	1.6
	MERCHANT WHOLESALERS . . . . .	3 858	5 345 308	4 007 155	27.1	.5	6.5	<sup>2</sup> 58.5	5.6	1.7
	MERCHANDISE AGENTS, BROKERS . . . . .	201	716 122	644 735	16.2	1.1	1.5	<sup>3</sup> 43.4	37.2	1.3
5013	AUTOMOTIVE EQUIPMENT . . . . .	22 543	8 494 875	6 706 458	18.1	1.1	4.0	<sup>4</sup> 41.2	33.1	2.5
	MERCHANT WHOLESALERS . . . . .	21 855	7 389 163	5 778 675	13.2	1.3	4.6	<sup>5</sup> 45.9	32.6	2.4
	MERCHANDISE AGENTS, BROKERS . . . . .	688	1 105 712	927 783	49.0	.1	.1	<sup>6</sup> 11.5	36.3	3.0
5014	TIRES AND TUBES . . . . .	2 835	1 400 341	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	MERCHANT WHOLESALERS . . . . .	2 800	1 358 955	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	MERCHANDISE AGENTS, BROKERS . . . . .	35	41 386	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:									
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3 273	5 251 870	4 694 192	7.6	2.0	.5	78.2	10.2	1.5
	MERCHANT WHOLESALERS . . . . .	3 053	4 747 608	4 246 494	7.0	1.3	.4	83.0	6.7	1.4
	MERCHANDISE AGENTS, BROKERS . . . . .	220	504 262	447 698	13.1	8.2	.6	32.3	43.4	2.3
5028	PAINTS AND VARNISHES . . . . .	1 369	523 880	390 665	40.4	1.0	2.5	30.8	23.3	1.9
	MERCHANT WHOLESALERS . . . . .	1 268	424 084	301 670	37.0	1.2	2.9	35.0	21.6	2.4
	MERCHANDISE AGENTS, BROKERS . . . . .	101	99 796	88 995	52.1	.4	1.0	16.7	29.3	.5
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 850	3 393 088	2 781 018	62.7	1.4	1.2	5.2	17.9	11.5
	MERCHANT WHOLESALERS . . . . .	3 380	2 636 220	2 066 628	62.7	1.6	1.2	5.6	16.7	12.0
	MERCHANDISE AGENTS, BROKERS . . . . .	470	756 868	714 390	62.6	.8	.9	4.0	21.6	10.0
503	PIECE GOODS, NOTIONS, AND APPAREL:									
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	3 298	5 514 249	4 451 146	36.2	1.9	.3	15.1	42.8	3.9
	MERCHANT WHOLESALERS . . . . .	2 887	3 831 767	2 969 321	32.6	2.5	.3	19.2	41.3	4.0
	MERCHANDISE AGENTS, BROKERS . . . . .	411	1 682 482	1 481 825	43.2	.6	.1	6.9	45.7	3.8
5034	NOTIONS AND OTHER DRY GOODS . . . . .	1 344	1 401 151	1 175 651	32.7	.4	.3	19.4	28.1	19.0
	MERCHANT WHOLESALERS . . . . .	1 188	746 581	560 005	32.1	.4	.4	32.5	32.0	2.5
	MERCHANDISE AGENTS, BROKERS . . . . .	156	654 570	615 646	33.3	.5	.1	7.6	24.5	34.1
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . .	1 804	1 986 658	1 614 051	5.1	2.8	.5	74.8	15.2	1.5
	MERCHANTS WHOLESALERS . . . . .	1 482	1 404 238	1 105 203	4.4	2.1	.8	78.8	12.2	1.8
	MERCHANDISE AGENTS, BROKERS . . . . .	322	582 420	508 848	6.8	4.3	.1	66.3	21.7	1.1
5037	WOMEN'S CHILDREN'S, AND INFANTS' CLOTHING .	3 372	3 673 916	2 787 202	3.4	1.2	.5	81.8	11.2	1.9
	MERCHANT WHOLESALERS . . . . .	2 610	2 212 211	1 644 502	2.5	.4	.9	82.1	12.1	2.0
	MERCHANDISE AGENTS, BROKERS . . . . .	762	1 461 705	1 142 700	4.6	2.4	.1	81.5	9.8	1.7
5039	FOOTWEAR . . . . .	758	862 866	747 845	4.5	.9	.6	82.5	11.0	.5
	MERCHANT WHOLESALERS . . . . .	679	666 588	568 591	2.1	.4	.8	87.6	8.4	.6
	MERCHANDISE AGENTS, BROKERS . . . . .	79	196 278	(V)	(V)	(V)	(V)	(V)	(V)	(V)
504	GROCERIES AND RELATED PRODUCTS:									
5041	GROCERIES, GENERAL LINE . . . . .	2 543	15 547 639	13 953 005	<sup>7</sup> 9.6	.7	.3	88.2	1.0	.2
	MERCHANT WHOLESALERS . . . . .	2 543	15 547 639	13 953 005	<sup>8</sup> 9.6	.7	.3	88.2	1.0	.2
5042	FROZEN FOODS . . . . .	1 730	3 317 153	2 953 672	<sup>9</sup> 32.3	2.1	.2	30.7	33.0	1.7
	MERCHANT WHOLESALERS . . . . .	1 365	1 770 774	1 505 752	<sup>10</sup> 42.6	3.0	.4	30.7	20.5	2.8
	MERCHANDISE AGENTS, BROKERS . . . . .	365	1 546 379	1 447 920	<sup>11</sup> 21.6	1.3	(2)	30.8	45.7	.6
5043	DAIRY PRODUCTS . . . . .	3 249	4 161 111	3 301 367	<sup>12</sup> 22.3	7.8	2.2	31.4	36.1	.2
	MERCHANT WHOLESALERS . . . . .	2 785	2 677 759	2 191 392	<sup>13</sup> 17.8	11.2	2.8	38.3	29.6	.2
	MERCHANDISE AGENTS, BROKERS . . . . .	233	1 141 212	867 012	<sup>14</sup> 28.0	1.4	.1	18.3	52.1	(2)
	ASSEMBLERS OF FARM PRODUCTS . . . . .	231	342 140	242 963	<sup>15</sup> 41.9	.7	3.5	15.8	38.0	.1
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 907	2 851 468	2 236 070	<sup>16</sup> 17.7	2.7	1.2	51.8	25.9	.7
	MERCHANT WHOLESALERS . . . . .	2 022	2 179 574	1 712 450	<sup>17</sup> 19.4	2.5	1.0	53.2	23.5	.4
	MERCHANDISE AGENTS, BROKERS . . . . .	101	229 972	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	ASSEMBLERS OF FARM PRODUCTS . . . . .	784	441 922	364 805	<sup>18</sup> 13.2	3.2	2.4	49.7	30.9	.6
5045	CONFECTIONERY . . . . .	2 286	1 477 512	1 167 257	<sup>19</sup> 18.4	2.0	.3	49.7	28.7	.9
	MERCHANT WHOLESALERS . . . . .	1 998	1 029 769	793 348	<sup>20</sup> 21.2	1.8	.4	59.8	16.2	.6
	MERCHANDISE AGENTS, BROKERS . . . . .	288	447 743	373 909	<sup>21</sup> 12.4	2.6	.1	27.9	55.5	1.5
5046	FISH AND SEAFOODS . . . . .	1 621	995 484	797 927	<sup>22</sup> 31.1	1.5	2.3	23.6	39.1	2.3
	MERCHANT WHOLESALERS . . . . .	1 534	856 352	676 141	<sup>23</sup> 34.7	1.7	2.7	25.0	34.3	1.6
	MERCHANDISE AGENTS, BROKERS . . . . .	87	139 132	121 786	<sup>24</sup> 11.2	.2	(2)	16.0	66.1	6.5
5047	MEATS AND MEAT PRODUCTS . . . . .	5 204	8 248 332	6 959 545	<sup>25</sup> 31.9	2.0	1.1	37.8	26.0	1.3
	MERCHANT WHOLESALERS . . . . .	5 041	7 395 047	6 237 906	<sup>26</sup> 33.9	2.1	1.2	40.3	21.8	.7
	MERCHANDISE AGENTS, BROKERS . . . . .	163	853 285	721 639	<sup>27</sup> 13.9	1.8	(2)	15.5	62.5	6.7
5048	FRESH FRUITS AND VEGETABLES . . . . .	7 477	7 496 996	6 465 057	<sup>28</sup> 12.1	1.9	.9	39.6	43.4	2.2
	MERCHANT WHOLESALERS . . . . .	5 289	3 972 937	3 336 742	<sup>29</sup> 18.7	2.2	.6	48.4	28.3	1.7
	MERCHANDISE AGENTS, BROKERS . . . . .	1 029	2 467 048	2 226 088	<sup>30</sup> 7.7	1.4	.9	38.3	60.7	2.9
	ASSEMBLERS OF FARM PRODUCTS . . . . .	1 164	1 057 011	902 227	<sup>31</sup> 8.7	1.9	1.6	29.6	56.0	2.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 4.7 to repair shops. <sup>2</sup>Including 3.8 to repair shops. <sup>3</sup>Including 10.5 to repair shops. <sup>4</sup>Including 22.5 to repair shops. <sup>5</sup>Including 25.9 to repair shops. <sup>6</sup>Including 1.2 to repair shops. <sup>7</sup>Including 8.6 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 8.6 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 24.1 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 37.8 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 10.0 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 9.0 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 10.3 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 5.4 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 10.2 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 14.1 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 16.3 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 7.8 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 13.9 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 17.6 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 6.3 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 26.7 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 30.6 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 5.1 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 24.7 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 27.3 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 2.2 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 8.7 to restaurants, institutions, and other food service establishments. <sup>29</sup>Including 15.4 to restaurants, institutions, and other food service establishments. <sup>30</sup>Including 2.2 to restaurants, institutions, and other food service establishments.

TABLE 1. United States, by Kind of Business and Type of Operation: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
504	KIND OF BUSINESS BY TYPE--CONTINUED									
5049	GROCERIES AND RELATED PRODUCTS--CONTINUED									
	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	8 743	15 311 562	12 810 410	126.8	1.9	.3	29.6	34.6	6.9
	MERCHANT WHOLESALERS . . . . .	6 479	6 120 907	4 442 041	240.5	1.2	.6	30.9	20.2	6.6
	MERCHANDISE AGENTS, BROKERS . . . . .	2 174	9 123 366	8 311 222	19.5	2.2	(Z)	29.0	42.2	7.1
	ASSEMBLERS OF FARM PRODUCTS . . . . .	190	167 289	57 147	25.3	5.0	3.9	11.8	51.3	2.6
505	FARM PRODUCTS--RAW MATERIALS:									
5052	COTTON . . . . .	680	3 169 037	2 473 313	70.3	.5	.4	.2	5.7	22.9
	MERCHANT WHOLESALERS . . . . .	324	1 974 211	1 593 906	66.6	.1	.1	.1	3.8	29.4
	MERCHANDISE AGENTS, BROKERS . . . . .	177	928 809	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	ASSEMBLERS OF FARM PRODUCTS . . . . .	179	266 017	241 773	81.9	.2	1.8	.5	11.0	4.6
5053	GRAIN . . . . .	8 697	18 746 235	15 464 573	43.8	.3	5.5	1.9	18.7	29.6
	MERCHANT WHOLESALERS . . . . .	2 013	11 499 337	10 106 257	38.1	.2	1.5	1.3	17.2	41.3
	MERCHANDISE AGENTS, BROKERS . . . . .	207	1 656 190	1 528 289	62.6	.9	.9	1.1	18.4	16.6
	ASSEMBLERS OF FARM PRODUCTS . . . . .	6 477	5 590 708	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5054	LIVESTOCK . . . . .	3 397	11 952 966	9 671 147	57.7	.1	10.4	2.4	29.2	.3
	MERCHANT WHOLESALERS . . . . .	563	836 034	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	MERCHANDISE AGENTS, BROKERS . . . . .	1 734	9 530 833	7 795 493	56.4	.1	10.0	2.1	31.2	.3
	ASSEMBLERS OF FARM PRODUCTS . . . . .	1 100	1 586 099	1 331 907	66.1	(Z)	10.9	3.2	19.6	.1
5059	FARM PRODUCTS--RAW MATERIALS N.E.C. . . . .	2 188	4 279 433	3 043 993	65.6	1.4	1.2	.6	11.4	18.8
	MERCHANT WHOLESALERS . . . . .	1 144	1 866 668	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	MERCHANDISE AGENTS, BROKERS . . . . .	722	2 060 570	1 615 057	70.8	.9	.9	1.0	10.5	15.0
	ASSEMBLERS OF FARM PRODUCTS . . . . .	322	346 195	259 267	68.7	2.8	6.5	1.8	16.4	3.8
506	ELECTRICAL GOODS:									
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	5 991	6 936 711	6 174 432	569.5	2.9	1.1	613.6	11.9	1.0
	MERCHANT WHOLESALERS . . . . .	4 961	5 695 113	5 050 364	775.0	2.9	1.3	815.8	4.0	.9
	MERCHANDISE AGENTS, BROKERS . . . . .	1 030	1 241 598	1 124 068	485.0	2.7	.2	103.4	47.5	1.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	2 551	6 208 271	5 498 569	112.4	.7	1.0	1276.9	8.1	1.0
	MERCHANT WHOLESALERS . . . . .	2 299	5 717 819	5 065 257	112.0	.7	1.0	1479.3	6.2	.8
	MERCHANDISE AGENTS, BROKERS . . . . .	252	490 452	433 312	16.3	1.5	.5	48.5	29.9	3.2
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	5 431	4 186 278	3 405 709	160.8	5.7	1.8	1714.4	12.0	5.2
	MERCHANT WHOLESALERS . . . . .	4 116	2 209 164	1 665 361	148.1	4.6	3.4	1924.2	9.8	9.6
	MERCHANDISE AGENTS, BROKERS . . . . .	1 315	1 977 114	1 740 348	72.9	6.8	.2	214.9	14.1	1.0
507	HARDWARE PLUMBING, HEATING EQUIP., SUPPLIES									
5072	HARDWARE . . . . .	3 949	3 659 113	3 186 345	231.6	2.7	1.5	49.6	13.8	1.0
	MERCHANT WHOLESALERS . . . . .	3 513	3 197 167	2 779 779	232.5	2.8	1.7	54.2	8.0	.9
	MERCHANDISE AGENTS, BROKERS . . . . .	436	461 946	406 566	25.5	1.6	.1	18.1	53.3	1.4
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	6 192	4 963 554	4 240 291	256.4	2.1	1.3	14.1	16.6	.6
	MERCHANT WHOLESALERS . . . . .	5 317	4 228 600	3 571 970	270.3	2.1	1.4	15.8	9.8	.6
	MERCHANDISE AGENTS, BROKERS . . . . .	875	734 954	668 321	39.3	2.2	.4	5.1	52.8	3.3
5077	AIR-CONDITIONING, REFRIG. EQUIP., SUPPLIES .	2 416	1 467 686	1 177 717	261.2	2.3	1.7	21.5	9.8	3.5
	MERCHANT WHOLESALERS . . . . .	2 113	1 131 447	882 140	255.2	2.2	2.2	27.5	8.8	4.1
	MERCHANDISE AGENTS, BROKERS . . . . .	303	336 239	295 577	79.2	2.9	.2	3.5	12.6	1.6
508	MACHINERY, EQUIPMENT, AND SUPPLIES:									
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	6 541	2 217 192	1 714 894	63.6	3.3	1.3	18.0	12.2	1.6
	MERCHANT WHOLESALERS . . . . .	5 931	1 928 886	1 477 496	65.9	3.0	1.3	18.9	9.3	1.6
	MERCHANDISE AGENTS, BROKERS . . . . .	610	288 306	237 398	49.3	5.1	1.4	12.2	30.4	1.6
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT .	3 192	3 844 646	3 248 082	86.4	1.4	1.7	4.3	2.3	3.8
	MERCHANT WHOLESALERS . . . . .	3 022	3 652 157	3 070 425	87.9	1.4	1.8	4.4	1.9	2.5
	MERCHANDISE AGENTS, BROKERS . . . . .	170	192 489	177 657	59.8	.7	1.0	3.4	9.2	25.9
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 604	1 223 542	955 566	13.0	.8	6.8	63.5	13.1	2.9
	MERCHANT WHOLESALERS . . . . .	1 498	1 109 754	860 885	13.3	.8	7.0	66.0	10.1	2.8
	MERCHANDISE AGENTS, BROKERS . . . . .	106	113 788	94 681	10.5	.7	4.6	41.1	40.1	3.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	10 988	8 586 786	6 812 698	75.6	1.8	.7	5.6	10.4	5.8
	MERCHANT WHOLESALERS . . . . .	8 795	6 104 428	4 651 307	75.2	1.7	.9	7.3	10.0	4.8
	MERCHANDISE AGENTS, BROKERS . . . . .	2 193	2 482 358	2 161 391	76.5	1.9	.3	2.0	11.4	7.9
5085	INDUSTRIAL SUPPLIES . . . . .	8 780	6 234 572	5 358 018	76.9	1.8	1.0	5.4	12.7	2.2
	MERCHANT WHOLESALERS . . . . .	7 658	5 197 695	4 422 849	76.7	2.0	1.1	6.1	12.0	1.9
	MERCHANDISE AGENTS, BROKERS . . . . .	1 122	1 036 877	935 169	77.9	.9	.3	1.8	15.9	3.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	4 916	3 116 307	2 679 488	72.2	3.0	1.9	13.0	7.9	2.0
	MERCHANT WHOLESALERS . . . . .	4 633	2 892 965	2 479 969	72.9	3.0	2.0	13.5	6.8	1.8
	MERCHANDISE AGENTS, BROKERS . . . . .	283	223 342	199 519	63.4	3.0	.3	6.7	22.1	4.4
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES .	6 006	2 249 163	1 870 648	56.2	1.2	1.4	24.1	16.0	1.2
	MERCHANT WHOLESALERS . . . . .	5 679	1 887 115	1 577 274	55.1	1.3	1.6	27.6	13.3	1.1
	MERCHANDISE AGENTS, BROKERS . . . . .	327	362 048	293 374	61.8	.2	.4	5.5	30.3	1.8
5088	TRANSPORTATION EQUIP., EXC. MOTOR VEHICLES	1 951	1 836 522	1 520 923	51.4	4.7	4.3	17.4	11.5	10.6
	MERCHANT WHOLESALERS . . . . .	1 670	1 374 990	1 100 917	40.7	5.1	5.6	23.4	14.0	11.2
	MERCHANDISE AGENTS, BROKERS . . . . .	281	461 532	420 006	79.6	3.7	.8	1.9	5.0	9.0
509	MISCELLANEOUS WHOLESALERS:									
5091	METALS AND MINERALS, N.E.C.:									
	COAL . . . . .	649	1 352 193	1 121 106	63.3	2.4	.5	8.0	7.5	18.4
	MERCHANT WHOLESALERS . . . . .	458	589 911	432 360	60.1	2.3	.8	10.2	7.9	18.8
	MERCHANDISE AGENTS, BROKERS . . . . .	191	762 282	688 746	65.2	2.4	.3	6.6	7.3	18.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent. R Revised.

<sup>1</sup>Including 26.8 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 49.5 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 19.5 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 25.3 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 36.8 to contractors and builders; 10.2 to public utilities. <sup>6</sup>Including 1.7 to repair shops. <sup>7</sup>Including 39.4 to contractors and builders; 9.8 to public utilities. <sup>8</sup>Including 2.0 to repair shops. <sup>9</sup>Including 7.1 to contractors and builders; 12.3 to public utilities. <sup>10</sup>Including .4 to repair shops. <sup>11</sup>Including 7.4 to contractors and builders; 1.2 to public utilities. <sup>12</sup>Including 1.5 to repair shops. <sup>13</sup>Including 7.8 to contractors and builders; 1.2 to public utilities. <sup>14</sup>Including 1.6 to repair shops. <sup>15</sup>Including 2.3 to contractors and builders; .7 to public utilities. <sup>16</sup>Including 2.1 to contractors and builders; 1.6 to public utilities. <sup>17</sup>Including 6.0 to repair shops. <sup>18</sup>Including 2.7 to contractors and builders; 1.7 to public utilities. <sup>19</sup>Including 12.1 to repair shops. <sup>20</sup>Including 1.4 to contractors and builders; 1.4 to public utilities. <sup>21</sup>Including .1 to repair shops. <sup>22</sup>Including 10.0 to contractors and builders. <sup>23</sup>Including 11.1 to contractors and builders. <sup>24</sup>Including 2.1 to contractors and builders. <sup>25</sup>Including 47.1 to contractors and builders. <sup>26</sup>Including 51.3 to contractors and builders. <sup>27</sup>Including 24.2 to contractors and builders. <sup>28</sup>Including 32.0 to contractors and builders. <sup>29</sup>Including 30.0 to contractors and builders. <sup>30</sup>Including 37.9 to contractors and builders.



TABLE 1. United States, by Kind of Business and Type of Operation: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
5091	KIND OF BUSINESS BY TYPE--CONTINUED									
	METALS AND MINERALS, N.E.C.--CONTINUED									
	METAL SERVICE CENTERS . . . . .	r 2 737	r 455 472	7 339 033	69.6	1.0	.5	5.4	20.0	3.6
	MERCHANT WHOLESALERS . . . . .	2 659	7 875 073	6 758 634	71.6	1.0	.5	4.5	19.1	3.3
	MERCHANDISE AGENTS, BROKERS . . . . .	78	580 399	580 399	45.4	1.0	.3	15.7	30.0	7.5
	METAL SALES OFFICES . . . . .	r 3 024	s 502 260	4 166 676	67.3	1.0	.2	2.4	14.9	14.7
	MERCHANT WHOLESALERS . . . . .	r 2 278	r 3 397 689	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	MERCHANDISE AGENTS, BROKERS . . . . .	746	1 995 469	1 880 481	61.5	.5	.1	.7	17.7	20.5
	PETROLEUM AND PETROLEUM PRODUCTS:									
	OTHER PETROLEUM AND PRODUCTS ESTABS. . . . .	3 923	r 4 475 777	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	MERCHANT WHOLESALERS . . . . .	3 641	r 3 993 397	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	MERCHANDISE AGENTS, BROKERS . . . . .	282	482 380	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	SCRAP AND WASTE MATERIALS:									
	IRON AND STEEL SCRAP . . . . .	3 862	2 516 041	2 191 661	65.5	.1	.8	1.6	19.4	12.5
	MERCHANT WHOLESALERS . . . . .	3 841	2 436 437	2 120 497	66.2	.1	.8	1.6	19.3	11.9
	MERCHANDISE AGENTS, BROKERS . . . . .	21	79 604	71 164	46.7	-	-	-	22.4	29.3
	WASTE AND SECONDARY MATERIALS . . . . .	4 065	2 109 547	1 810 746	67.3	.3	.5	1.6	24.2	6.1
	MERCHANT WHOLESALERS . . . . .	3 973	1 986 591	1 693 570	66.9	.3	.5	1.7	24.8	5.8
	MERCHANDISE AGENTS, BROKERS . . . . .	92	122 956	117 176	74.0	(2)	.2	1.0	15.1	9.2
	TOBACCO AND ITS PRODUCTS:									
5094	MERCHANT WHOLESALERS . . . . .	2 550	s 384 281	4 849 549	79.1	1.3	.7	76.6	12.0	.3
	MERCHANT WHOLESALERS . . . . .	2 515	s 315 363	4 788 200	79.1	1.3	.7	76.9	11.7	.3
	MERCHANDISE AGENTS, BROKERS . . . . .	35	68 918	61 349	78.4	2.8	(2)	53.9	31.2	3.8
	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES									
	BEER AND ALE . . . . .	s 434	4 417 181	3 852 571	719.9	1.4	1.2	70.2	6.9	.4
	MERCHANT WHOLESALERS . . . . .	s 376	4 324 619	3 770 903	720.3	1.5	1.2	70.5	6.4	.2
	MERCHANDISE AGENTS, BROKERS . . . . .	58	92 562	81 668	63.2	.3	.3	55.6	29.1	11.6
	WINE AND DISTILLED SPIRITS . . . . .	1 559	6 321 798	5 781 856	714.1	.7	.7	67.1	17.1	.2
	MERCHANT WHOLESALERS . . . . .	1 486	6 119 442	5 651 073	714.0	.7	.7	68.0	16.4	.2
	MERCHANDISE AGENTS, BROKERS . . . . .	73	202 356	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5096	PAPER AND ITS PRODUCTS:									
	PRINTING AND WRITING (FINE) PAPER . . . . .	988	2 787 387	2 235 776	67.2	3.3	2.0	9.2	14.4	3.9
	MERCHANT WHOLESALERS . . . . .	933	2 430 410	2 022 788	66.6	3.5	2.2	10.1	14.7	3.0
	MERCHANDISE AGENTS, BROKERS . . . . .	55	356 977	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 960	2 909 468	2 506 557	49.2	1.5	1.5	24.6	21.0	2.3
	MERCHANT WHOLESALERS . . . . .	2 675	2 475 731	2 118 633	48.6	1.6	1.6	27.2	18.5	2.5
	MERCHANDISE AGENTS, BROKERS . . . . .	285	433 737	387 924	52.0	.7	.7	10.7	34.7	1.3
	STATIONARY, OFFICE SUPPLIES, GREETING CARDS	4 253	1 731 467	1 218 626	49.4	3.0	1.0	30.0	13.4	3.2
	MERCHANT WHOLESALERS . . . . .	4 055	1 515 605	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	MERCHANDISE AGENTS, BROKERS . . . . .	198	215 862	177 198	32.1	6.2	.4	40.3	20.3	.7
5097	FURNITURE AND HOME FURNISHINGS:									
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	2 942	2 035 871	1 576 825	37.0	.9	3.2	49.0	9.5	.4
	MERCHANT WHOLESALERS . . . . .	2 405	1 452 032	1 126 568	48.0	1.0	4.0	39.2	7.2	.5
	MERCHANDISE AGENTS, BROKERS . . . . .	537	583 839	450 257	9.6	.7	1.0	73.5	15.3	(2)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	4 173	3 541 599	2 923 221	10.3	.6	1.4	72.7	14.2	.7
	MERCHANT WHOLESALERS . . . . .	3 642	2 876 551	2 349 500	11.2	.8	1.7	74.5	11.1	.7
	MERCHANDISE AGENTS, BROKERS . . . . .	531	665 048	573 721	6.6	.1	.4	65.3	26.9	.6
	LUMBER AND CONSTRUCTION MATERIALS:									
	LUMBER AND MILLWORK . . . . .	s 615	6 565 019	s 363 730	733.9	1.4	.5	44.5	16.6	3.1
	MERCHANT WHOLESALERS . . . . .	s 162	s 794 418	4 652 014	1034.8	1.4	.6	45.5	14.4	3.3
5098	MERCHANDISE AGENTS, BROKERS . . . . .	453	770 601	711 716	1128.0	1.4	.1	37.8	30.8	1.8
	CONSTRUCTION MATERIALS . . . . .	6 056	3 621 431	2 627 939	1262.8	1.0	2.0	23.0	10.5	.8
	MERCHANT WHOLESALERS . . . . .	5 715	3 279 234	2 332 270	1362.8	1.0	2.1	23.8	9.5	.9
	MERCHANDISE AGENTS, BROKERS . . . . .	341	342 197	295 669	1463.3	.5	.5	16.8	18.6	.3
	OTHER KINDS OF WHOLESALE BUSINESS:									
	AMUSEMENT AND SPORTING GOODS . . . . .	5 350	3 826 349	3 118 893	13.9	3.1	2.4	54.1	25.2	1.3
	MERCHANT WHOLESALERS . . . . .	4 865	3 001 977	2 351 486	15.8	1.6	3.2	58.6	19.5	1.3
	MERCHANDISE AGENTS, BROKERS . . . . .	485	824 372	767 407	7.9	7.9	.2	40.2	42.8	1.1
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 208	1 664 766	1 338 973	24.8	1.1	1.8	53.1	16.8	2.4
	MERCHANT WHOLESALERS . . . . .	2 089	1 403 904	1 130 067	23.2	1.3	2.0	60.4	11.4	1.7
5099	MERCHANDISE AGENTS, BROKERS . . . . .	119	260 862	204 906	33.8	.2	.5	12.6	46.1	6.7
	FARM SUPPLIES . . . . .	3 020	3 815 267	2 942 591	17.7	.3	6.8	28.7	29.8	16.7
	MERCHANT WHOLESALERS . . . . .	2 241	2 793 138	2 128 937	12.6	.3	5.8	33.9	30.3	17.0
	MERCHANDISE AGENTS, BROKERS . . . . .	215	634 866	504 797	34.4	(2)	3.8	10.2	27.4	24.2
	ASSEMBLERS OF FARM PRODUCTS . . . . .	564	387 263	308 857	25.5	1.3	18.7	22.7	30.3	1.6
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 930	1 803 789	1 583 743	9.0	1.8	1.9	53.3	31.3	2.7
	MERCHANT WHOLESALERS . . . . .	2 778	1 625 626	1 420 939	7.2	1.6	2.1	55.6	30.5	2.9
	MERCHANDISE AGENTS, BROKERS . . . . .	152	178 163	162 804	24.5	3.2	.4	32.7	37.8	1.4
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	2 749	961 153	755 630	20.3	.8	1.8	56.2	20.1	.8
	MERCHANT WHOLESALERS . . . . .	2 474	785 757	628 051	20.9	.7	2.1	55.0	20.4	1.0
5099	MERCHANDISE AGENTS, BROKERS . . . . .	275	175 396	127 579	17.3	1.1	.5	62.4	18.6	.1
	OTHER PRODUCTS . . . . .	9 776	9 499 645	7 483 757	26.2	2.0	.9	26.4	25.7	18.9
	MERCHANT WHOLESALERS . . . . .	8 372	6 240 129	4 593 655	24.0	1.0	1.3	32.9	20.9	19.9
	MERCHANDISE AGENTS, BROKERS . . . . .	1 217	3 189 327	2 826 706	30.2	3.7	.2	14.9	33.4	17.7
	ASSEMBLERS OF FARM PRODUCTS . . . . .	187	70 189	63 396	9.3	.1	2.3	63.2	24.7	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

2 Less than 0.05 percent. Revised.

<sup>1</sup>Including 8.0 to restaurants, institutions, and other food services. <sup>2</sup>Including 8.1 to restaurants, institutions, and other food services. <sup>3</sup>Including 3.6 to restaurants, institutions, and other food services. <sup>4</sup>Including 19.8 to restaurants, institutions, and other food services. <sup>5</sup>Including 20.1 to restaurants, institutions, and other food services. <sup>6</sup>Including 3.0 to restaurants, institutions, and other food services. <sup>7</sup>Including 13.3 to restaurants, institutions, and other food services. <sup>8</sup>Including 13.5 to restaurants, institutions, and other food services. <sup>9</sup>Including 16.7 to contractors and builders. <sup>10</sup>Including 18.1 to contractors and builders. <sup>11</sup>Including 7.7 to contractors and builders. <sup>12</sup>Including 47.1 to contractors and builders. <sup>13</sup>Including 49.7 to contractors and builders. <sup>14</sup>Including 26.7 to contractors and builders.

TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
50	WHOLESALE TRADE, TOTAL . . . . .	212 993	206 055 065	167 225 090	37.0	1.5	1.6	39.4	14.5	5.9
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT:									
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	3 858	5 345 308	4 007 155	27.1	.5	6.5	<sup>1</sup> 58.5	5.5	1.7
	NEW AND USED AUTOMOBILES, MOTORCYCLES . . .	1 784	3 395 418	2 498 393	7.5	.3	3.4	<sup>2</sup> 81.2	5.4	2.2
	TRUCKS AND TRACTORS--ROAD TYPE . . . . .	2 074	1 949 890	1 508 762	59.7	.9	11.6	<sup>3</sup> 21.0	6.0	.8
S013	AUTOMOTIVE EQUIPMENT . . . . .	21 855	7 389 163	5 778 675	13.2	1.3	4.6	<sup>4</sup> 45.9	32.6	2.4
	AUTO. PARTS, EQUIP. (WITHOUT MACHINE SHOP)	13 096	4 709 578	3 619 325	10.0	1.2	3.2	<sup>5</sup> 42.9	39.3	3.5
	AUTOMOTIVE PARTS, EQUIP. (WITH MACH. SHOP)	6 596	2 189 112	1 787 648	16.3	1.5	7.0	<sup>6</sup> 53.2	21.7	.3
	USED AUTOMOTIVE PARTS AND EQUIPMENT . . . .	1 708	295 796	211 875	14.1	.8	10.3	<sup>7</sup> 53.2	20.0	1.5
	PETROLEUM PRODUCTS MARKETING EQUIPMENT . .	455	194 677	159 827	49.1	1.6	2.4	<sup>8</sup> 23.2	21.8	1.9
S014	TIRES AND TUBES . . . . .	2 800	1 358 955	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS:									
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3 053	4 747 608	4 246 494	7.0	1.3	.4	83.0	6.7	1.4
	GENERAL-LINE DRUGS . . . . .	374	2 208 712	2 107 618	6.4	1.5	.2	89.4	2.0	.5
	SPECIALTY-LINE DRUGS AND TOILETRIES . . . .	2 679	2 538 896	2 138 876	7.7	1.1	.7	76.7	11.4	2.3
S028	PAINTS AND VARNISHES . . . . .	1 268	424 084	301 670	37.0	1.2	2.9	35.0	21.6	2.4
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . .	3 380	2 636 220	2 066 628	62.7	1.6	1.2	5.6	16.7	2.0
S03	PIECE GOODS, NOTIONS, AND APPAREL:									
S033	PIECE GOODS (WOVEN FABRICS) . . . . .	2 887	3 831 767	2 969 321	32.6	2.5	.3	19.2	41.3	4.0
	PIECE GOODS (JOBBERS) . . . . .	2 142	2 073 447	1 462 259	28.1	.7	.5	28.9	36.1	5.7
	PIECE GOODS (CONVERTERS) . . . . .	745	1 758 320	1 507 062	37.1	4.3	.2	9.8	46.4	2.3
S034	NOTIONS AND OTHER DRY GOODS . . . . .	1 188	746 581	560 005	32.1	.4	.4	32.5	32.0	2.5
S036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS .	1 482	1 404 238	1 105 203	4.4	2.1	.8	78.8	12.2	1.8
S037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING	2 610	2 212 211	1 644 502	2.5	.4	.9	82.1	12.1	2.0
S039	FOOTWEAR . . . . .	679	666 588	568 591	2.1	.4	.8	87.6	8.4	.6
S04	GROCERIES AND RELATED PRODUCTS:									
S041	GENERAL-LINE GROCERIES . . . . .	2 543	15 547 639	13 953 005	<sup>9</sup> 9.6	.7	.3	88.2	1.0	.2
	VOLUNTARY GROUP WHOLESALERS . . . . .	734	7 367 029	6 543 745	<sup>10</sup> 4.9	.7	.2	93.5	.7	(2)
	RETAILER COOPERATIVE WHOLESALERS . . . . .	173	4 103 011	3 841 463	<sup>11</sup> .8	(2)	(2)	98.3	.6	.2
	OTHER GENERAL-LINE WHOLESALERS . . . . .	1 636	4 077 599	3 567 797	<sup>12</sup> 27.7	1.3	.5	67.7	2.1	.6
S042	FROZEN FOODS . . . . .	1 365	1 770 774	1 505 752	<sup>13</sup> 42.6	3.0	.4	30.7	20.5	2.8
S043	DAIRY PRODUCTS . . . . .	2 785	2 677 759	2 191 392	<sup>14</sup> 17.8	11.2	2.8	38.3	29.6	.2
S044	POULTRY AND POULTRY PRODUCTS . . . . .	2 022	2 179 574	1 712 450	<sup>15</sup> 19.4	2.5	1.0	53.2	23.5	.4
S045	CONFECTIONERY . . . . .	1 998	1 029 769	793 348	<sup>16</sup> 21.2	1.8	.4	59.8	16.2	.6
S046	FISH AND SEAFOODS . . . . .	1 534	856 352	676 141	<sup>17</sup> 34.7	1.7	2.7	25.0	34.3	1.6
S047	MEAT AND MEAT PRODUCTS . . . . .	5 041	7 395 047	6 237 906	<sup>18</sup> 33.9	2.1	1.2	40.3	21.8	.7
S048	FRESH FRUITS AND VEGETABLES . . . . .	5 284	3 972 937	3 336 742	<sup>19</sup> 18.7	2.2	.6	48.4	28.3	1.7
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . .	6 479	6 120 907	4 442 041	<sup>20</sup> 40.5	1.2	.6	30.9	20.2	6.6
	COFFEE, TEA, AND SPICES . . . . .	520	1 225 687	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	BREAD AND BAKED GOODS . . . . .	988	413 306	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	FOOD AND BEVERAGE BASIC MATERIALS . . . . .	549	776 094	583 899	<sup>21</sup> 60.5	.5	.3	16.5	12.5	9.6
	OTHER GROCERY AND RELATED PRODUCTS, N.E.C.	4 422	3 705 820	2 786 101	<sup>22</sup> 33.3	1.5	.8	37.0	19.0	8.4
S05	FARM PRODUCTS--RAW MATERIALS:									
S052	COTTON . . . . .	324	1 974 211	1 593 906	66.6	.1	.1	.1	3.8	29.4
S053	GRAIN . . . . .	2 013	11 499 337	10 106 257	38.1	.2	1.5	1.3	17.2	41.3
S054	LIVESTOCK . . . . .	563	836 034	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . .	1 144	1 866 668	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	HIDES, SKINS, AND PELTS . . . . .	489	619 874	501 924	56.5	.2	.3	2.2	12.0	28.7
	LEAF TOBACCO . . . . .	172	569 673	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	WOOL, WOOL TOPS, AND MOHAIR . . . . .	184	309 176	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	OTHER RAW FARM PRODUCTS . . . . .	299	367 945	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S06	ELECTRICAL GOODS:									
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES .	4 961	5 695 113	5 050 364	<sup>23</sup> 75.0	2.9	1.3	<sup>24</sup> 15.8	4.0	.9
	WITH MAJOR APPLIANCES AND HOUSEWARES . . .	219	192 263	138 346	<sup>25</sup> 36.4	.8	1.7	<sup>26</sup> 59.5	1.3	.4
	WITH HOUSEWARES, BUT NOT MAJOR APPLIANCES	233	191 729	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	WITHOUT HOUSEWARES OR MAJOR APPLIANCES . .	4 509	5 311 121	4 797 559	<sup>27</sup> 76.5	3.0	1.3	<sup>28</sup> 14.1	4.2	1.0
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	2 299	5 717 819	5 065 257	<sup>29</sup> 12.0	.7	1.0	<sup>30</sup> 79.3	6.2	.8
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	4 116	2 209 164	1 665 361	<sup>31</sup> 48.1	4.6	3.4	<sup>32</sup> 24.2	9.8	9.6
S07	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES:									
S072	HARDWARE . . . . .	3 513	3 197 167	2 779 779	<sup>33</sup> 32.5	2.8	1.7	54.2	8.0	.9
	GENERAL-LINE HARDWARE . . . . .	591	2 165 472	2 038 134	<sup>34</sup> 26.4	3.0	1.2	62.7	5.9	.9
	SPECIALTY-LINE HARDWARE . . . . .	2 922	1 031 695	741 645	<sup>35</sup> 49.1	2.3	3.1	30.9	13.7	.9
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	5 317	4 228 600	3 571 970	<sup>36</sup> 70.3	2.1	1.4	15.8	9.8	.6
	HEATING EQUIPMENT AND SUPPLIES . . . . .	1 800	899 147	718 162	<sup>37</sup> 60.5	1.9	1.3	21.5	14.0	.7
	PLUMBING FIXTURES AND SUPPLIES . . . . .	3 517	3 329 453	2 853 808	<sup>38</sup> 72.8	2.1	1.5	14.3	8.8	.6
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	2 113	1 131 447	882 140	<sup>39</sup> 55.2	2.2	2.2	27.5	8.8	4.1
	AIR-CONDITIONING EQUIPMENT AND SUPPLIES . .	1 255	746 573	574 309	<sup>40</sup> 60.1	2.4	2.4	25.7	7.9	1.4
	REFRIGERATION EQUIPMENT AND SUPPLIES . . .	858	384 874	307 831	<sup>41</sup> 46.1	1.6	1.8	30.8	10.6	9.1

Standard notes: - Represents zero. U Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. Z Less than 0.05 percent.

<sup>1</sup>Including 3.8 to repair shops. <sup>2</sup>Including 1.2 to repair shops. <sup>3</sup>Including 8.2 to repair shops. <sup>4</sup>Including 25.9 to repair shops. <sup>5</sup>Including 21.4 to repair shops.  
<sup>6</sup>Including 36.2 to repair shops. <sup>7</sup>Including 33.6 to repair shops. <sup>8</sup>Including 1.9 to repair shops. <sup>9</sup>Including 8.6 to restaurants, institutions, and other food service establishments.  
<sup>10</sup>Including 4.3 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including .7 to restaurants, institutions, and other food service establishments.  
<sup>12</sup>Including 25.0 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 37.8 to restaurants, institutions, and other food service establishments.  
<sup>14</sup>Including 10.3 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 16.3 to restaurants, institutions, and other food service establishments.  
<sup>16</sup>Including 17.6 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 30.6 to restaurants, institutions, and other food service establishments.  
<sup>18</sup>Including 27.3 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 15.4 to restaurants, institutions, and other food service establishments.  
<sup>20</sup>Including 20.1 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 2.4 to restaurants, institutions, and other food service establishments.  
<sup>22</sup>Including 21.9 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 39.4 to contractors and builders; 9.8 to public utilities.  
<sup>24</sup>Including 2.0 to repair shops. <sup>25</sup>Including 17.1 to contractors and builders; 2.3 to public utilities. <sup>26</sup>Including 2.2 to repair shops. <sup>27</sup>Including 40.4 to contractors and builders; 10.0 to public utilities. <sup>28</sup>Including 2.0 to repair shops. <sup>29</sup>Including 7.8 to contractors and builders; 1.7 to public utilities. <sup>30</sup>Including 12.1 to repair shops. <sup>31</sup>Including 11.1 to contractors and builders. <sup>32</sup>Including 1.6 to repair shops. <sup>33</sup>Including 7.8 to contractors and builders. <sup>34</sup>Including 51.3 to contractors and builders. <sup>35</sup>Including 49.4 to contractors and builders. <sup>36</sup>Including 10.6 to contractors and builders. <sup>37</sup>Including 52.8 to contractors and builders. <sup>38</sup>Including 30.0 to contractors and builders. <sup>39</sup>Including 40.4 to contractors and builders. <sup>40</sup>Including 40.4 to contractors and builders. <sup>41</sup>Including 10.6 to contractors and builders.



TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales—					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
508	MACHINERY, EQUIPMENT, AND SUPPLIES:									
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	5 931	1 928 886	1 477 496	65.9	3.0	1.3	18.9	9.3	1.6
	OFFICE MACHINES AND EQUIPMENT . . . . .	3 648	803 551	566 940	73.3	3.2	1.3	16.9	4.0	1.2
	RESTAURANT AND HOTEL SUPPLIES . . . . .	810	469 628	370 541	68.3	4.1	1.7	18.5	6.1	1.2
	STORE MACHINES AND FIXTURES . . . . .	1 473	655 707	540 015	56.5	1.8	1.0	21.3	17.0	2.4
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	3 022	3 652 157	3 070 425	87.9	1.4	1.8	4.4	1.9	2.5
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 498	1 109 754	860 885	13.3	.8	7.0	66.0	10.1	2.8
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	8 795	16 104 428	4 651 307	75.2	1.7	.9	7.3	10.0	4.8
	FOOD-PROCESSING MACHINERY AND EQUIPMENT . .	440	257 470	210 980	55.8	1.0	1.0	17.2	19.4	5.6
	GENERAL PURPOSE INDUSTRIAL MACH., EQUIP. .	1 682	1 046 468	784 022	60.3	2.5	2.0	12.2	18.2	4.8
	METALWORKING MACHINERY AND EQUIPMENT . . .	1 173	1 107 619	982 181	86.3	2.9	.4	3.1	5.9	1.4
	MATERIALS-HANDLING EQUIPMENT . . . . .	1 061	708 886	570 972	78.0	2.4	1.0	8.8	9.1	.7
	OIL WELLS; OIL REFINERY, PIPELINE EQUIP. .	1 746	1 477 373	851 486	79.8	.3	.5	5.1	4.5	9.3
	OTHER INDUSTRIAL MACHINERY AND EQUIPMENT .	2 693	1 506 612	1 047 666	74.7	1.1	.6	6.5	10.6	6.5
5085	INDUSTRIAL SUPPLIES . . . . .	7 658	5 197 695	4 422 849	76.7	2.0	1.1	6.1	12.0	1.9
	GENERAL-LINE INDUSTRIAL SUPPLIES . . . . .	555	456 520	349 683	76.1	2.4	1.2	10.6	5.5	4.2
	MECHANICAL POWER TRANSMISSION EQUIPMENT .	1 046	720 333	622 208	79.8	1.1	1.1	5.3	11.4	1.4
	INDUSTRIAL VALVES, FITTINGS, EQUIPMENT . .	719	696 482	633 762	78.3	3.2	.4	3.4	12.9	1.7
	WELDING SUPPLIES . . . . .	1 449	611 307	469 277	75.4	2.1	3.5	11.2	7.1	.7
	OTHER INDUSTRIAL SUPPLIES . . . . .	3 889	2 713 053	2 347 919	75.9	1.9	.8	5.4	13.9	2.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . .	4 633	2 892 965	2 479 969	72.9	3.0	2.0	13.5	6.8	1.8
	DENTAL SUPPLIES . . . . .	655	314 757	269 122	73.9	.9	2.0	19.4	3.4	.5
	RELIGIOUS AND SCHOOL SUPPLIES . . . . .	859	474 104	401 158	77.6	1.9	3.9	12.0	4.3	.4
	SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES .	1 252	1 115 096	985 325	80.3	2.8	2.3	8.1	4.5	2.1
	OPTICAL AND OPHTHALMIC GOODS . . . . .	961	310 261	257 834	31.9	1.8	.8	48.5	15.5	1.5
	OTHER PROFESSIONAL EQUIPMENT . . . . .	906	678 747	566 530	75.0	5.8	.7	5.2	10.2	3.0
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES .	5 679	1 887 115	1 577 274	55.1	1.3	1.6	27.6	13.3	1.1
	BEAUTY AND BARBER SUPPLIES . . . . .	1 523	486 459	401 583	47.8	.2	1.9	31.9	17.9	.2
	CUSTODIAL SUPPLIES . . . . .	1 457	390 249	333 162	78.2	2.1	1.8	8.9	7.6	1.5
	LAUNDRY AND DRY CLEANING SUPPLIES . . . .	886	390 871	321 618	59.3	1.2	1.1	27.4	9.9	1.1
	OTHER SERVICE ESTABLISHMENT SUPPLIES . . .	1 813	619 536	520 911	43.5	1.8	1.4	36.3	15.6	1.4
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1 670	1 374 990	1 100 917	40.7	5.1	5.6	23.4	14.0	11.2
	AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS .	980	931 753	771 899	37.8	5.6	6.1	24.3	13.7	12.6
	MARINE MACHINERY AND EQUIPMENT . . . . .	525	289 389	221 527	39.7	5.5	6.3	27.2	12.7	8.6
	OTHER TRANSPORTATION EQUIPMENT . . . . .	165	153 848	107 491	63.2	.4	1.1	8.9	19.3	7.2
5091	METALS AND MINERALS, N.E.C.: COAL . . . . .	458	589 911	432 360	60.1	2.3	.8	10.2	7.9	18.8
	METALS SERVICE CENTERS . . . . .	2 659	7 875 073	6 758 364	71.6	1.0	.5	4.5	19.1	3.3
	FERROUS METALS SERVICE CENTERS . . . . .	2 178	6 248 504	5 823 056	70.2	1.0	.5	4.6	20.6	3.0
	NONFERROUS METALS SERVICE CENTERS . . . .	481	1 626 569	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METALS SALES OFFICES . . . . .	2 278	3 397 689	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	FERROUS METALS SALES OFFICES . . . . .	1 716	1 583 178	1 175 581	67.7	2.9	.4	6.4	15.2	7.3
	NONFERROUS METALS SALES OFFICES . . . . .	562	1 814 511	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS:	3 641	3 993 397	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS: IRON AND STEEL SCRAP . . . . .	3 841	2 436 437	2 120 497	66.2	.1	.8	1.6	19.3	11.9
	WITH PROCESSING EQUIPMENT . . . . .	2 225	1 718 809	1 588 026	66.4	.1	.9	1.8	20.6	10.1
	WITHOUT PROCESSING EQUIPMENT . . . . .	1 616	717 628	532 471	65.4	(2)	.5	1.1	15.7	17.3
	WASTE AND SECONDARY MATERIALS . . . . .	3 973	1 986 591	1 693 570	66.9	.3	.5	1.7	24.8	5.8
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 515	5 315 363	4 788 200	19.1	1.3	.7	76.9	11.7	.3
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES: BEER AND ALE . . . . .	5 376	4 324 619	3 770 903	20.3	1.5	1.2	70.5	6.4	.2
	WINE AND DISTILLED SPIRITS . . . . .	1 486	6 119 442	5 651 073	14.0	.7	.7	68.0	16.4	.2
	WINE, DISTILLED SPIRITS (LICENSED OP.) . . .	1 271	5 698 033	5 292 559	14.6	.7	.4	66.9	17.2	.2
	WINE, DISTILLED SPIRITS (STATE OPERATED) .	215	421 409	358 514	5.6	.2	5.3	83.7	4.8	.4
5096	PAPER AND ITS PRODUCTS: PRINTING AND WRITING (FINE) PAPER . . . . .	933	2 430 410	2 022 788	66.6	3.5	2.2	10.1	14.7	3.0
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . .	2 675	2 475 731	2 118 633	48.6	1.6	1.6	27.2	18.5	2.5
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS .	4 055	1 515 605	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS: FURNITURE (HOUSEHOLD, OFFICE) . . . . .	2 405	1 452 032	1 126 568	48.0	1.0	4.0	39.2	7.2	.5
	HOUSEHOLD AND LAWN FURNITURE . . . . .	997	653 779	458 046	6.3	.4	3.4	77.9	11.2	.8
	OFFICE AND BUSINESS FURNITURE . . . . .	1 408	798 253	668 522	76.7	1.4	4.4	12.7	4.5	.3
	HOME FURNISHINGS AND FLOOR COVERINGS . . .	3 642	2 876 551	2 349 500	11.2	.8	1.7	74.5	11.1	.7
	CHINA, GLASSWARE, CROCKERY . . . . .	506	335 532	272 406	7.8	.4	.6	67.9	21.4	2.0
	LINENS, DOMESTICS, CURTAINS, ETC. . . . .	689	496 221	394 846	19.2	.9	1.6	62.7	14.1	1.5
	FLOOR COVERINGS . . . . .	1 425	1 379 020	1 158 289	12.1	.6	2.1	78.1	6.9	.1
	OTHER HOME FURNISHINGS . . . . .	1 022	665 778	523 959	5.1	1.2	1.3	78.9	12.7	.7

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent. T Revised.

<sup>1</sup>Including 8.1 to restaurants, institutions, and other food service establishments.

<sup>2</sup>Including 13.5 to restaurants, institutions, and other food service establishments.

<sup>3</sup>Including 5.2 to restaurants, institutions, and other food service establishments.

<sup>4</sup>Including 20.1 to restaurants, institutions, and other food service establishments.

<sup>5</sup>Including 14.1 to restaurants, institutions, and other food service establishments.

TABLE 2. Merchant Wholesalers—United States, by Kind of Business: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
5098	LUMBER AND CONSTRUCTION MATERIALS:									
	LUMBER AND MILLWORK . . . . .	5 162	5 794 418	4 652 014	<sup>1</sup> 34.8	1.4	.6	45.5	14.4	3.3
	LUMBER (WITHOUT YARD) . . . . .	1 234	2 107 340	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	LUMBER (WITH YARD) . . . . .	1 819	1 770 234	1 580 475	<sup>2</sup> 42.0	2.0	.9	39.9	11.1	4.0
	PLYWOOD, MILLWORK (METAL OR WOOD) . . . . .	2 109	1 916 844	1 619 608	<sup>3</sup> 36.7	.8	.5	44.7	16.7	.6
	CONSTRUCTION MATERIALS . . . . .	5 715	3 279 234	2 332 270	<sup>4</sup> 62.8	1.0	2.1	23.8	9.5	.9
	BRICK, TILE, CEMENT, ETC. . . . .	2 182	1 047 261	772 936	<sup>5</sup> 78.9	.7	2.5	8.8	8.6	.6
	GLASS (FLAT, BRICK) . . . . .	795	329 718	247 160	<sup>6</sup> 51.9	1.3	5.0	23.8	17.8	.2
	ROOFING, SIDING, INSULATION MATERIAL . . . . .	1 113	822 914	633 595	<sup>7</sup> 56.3	1.3	.7	34.1	6.8	.8
	OTHER CONSTRUCTION MATERIALS . . . . .	1 625	1 079 341	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS:									
	AMUSEMENT AND SPORTING GOODS:									
	CAMERAS AND PHOTOGRAPHIC SUPPLIES . . . . .	1 082	741 044	537 247	38.7	2.4	3.3	38.2	16.5	.8
	SPORTING GOODS . . . . .	1 887	1 105 822	878 277	12.2	1.4	4.4	59.1	21.6	1.3
	TOYS, GAMES, AND FIREWORKS . . . . .	1 028	755 673	623 967	3.2	1.5	.8	73.8	19.2	1.4
	OTHER RECREATION GOODS . . . . .	868	399 438	311 995	12.0	.9	4.2	61.8	19.1	2.1
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 089	1 403 904	1 130 067	23.2	1.3	2.0	60.4	11.4	1.7
	FARM SUPPLIES . . . . .	2 241	2 793 138	2 128 937	12.6	.3	5.8	33.9	30.3	17.0
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	2 778	1 625 626	1 420 939	7.2	1.6	2.1	55.6	30.5	2.9
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	2 474	785 757	628 051	20.9	.7	2.1	55.0	20.4	1.0
	OTHER PRODUCTS:									
	FLOWERS AND FLORISTS' SUPPLIES . . . . .	1 305	422 356	304 839	1.7	.2	1.9	69.9	25.8	.5
	FOREST PRODUCTS, EXCEPT LUMBER . . . . .	1 301	671 198	529 371	52.4	.7	1.0	7.8	14.7	23.5
	GENERAL MERCHANDISE . . . . .	387	1 524 932	1 218 503	2.8	.3	.5	33.3	18.2	45.0
	PHONOGRAPH RECORDS, PRE-RECORDED TAPE . . . . .	882	814 504	653 326	2.6	1.0	1.0	61.6	32.6	1.2
	MUSICAL INSTRUMENTS AND SHEET MUSIC . . . . .	321	206 276	157 494	7.4	.8	1.9	68.5	18.5	2.9
	TEXTILE BAGS, BAGGING, AND BURLAP . . . . .	617	239 442	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	OTHER WHOLESALERS . . . . .	3 559	2 361 421	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 18.1 to contractors and builders. <sup>2</sup>Including 23.0 to contractors and builders. <sup>3</sup>Including 22.4 to contractors and builders. <sup>4</sup>Including 49.7 to contractors and builders. <sup>5</sup>Including 64.0 to contractors and builders. <sup>6</sup>Including 35.2 to contractors and builders. <sup>7</sup>Including 50.6 to contractors and builders.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	NEW YORK-NORTHEASTERN NEW JERSEY SCA									
50	WHOLESALE TRADE, TOTAL . . . . .	30 968	39 055 917	32 590 152	29.5	1.1	.6	30.7	21.6	16.5
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	1 765	1 871 813	1 465 955	13.3	.3	2.5	162.8	12.2	9.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	318	1 188 356	928 125	13.6	.1	1.8	76.0	2.7	6.1
5013	AUTOMOTIVE EQUIPMENT . . . . .	1 232	546 663	440 758	10.9	.6	2.5	39.7	29.4	16.9
5014	TIRES AND TUBES. . . . .	195	136 794	97 072	20.9	.2	12.1	41.4	24.8	.6
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1 482	1 654 386	1 408 525	26.8	.9	.4	35.5	18.3	17.9
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	639	796 272	700 782	10.2	.6	.6	66.2	16.3	6.1
5028	PAINTS AND VARNISHES . . . . .	177	68 074	55 151	31.6	.4	.5	45.6	17.0	4.5
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	666	790 040	652 592	44.3	1.2	.2	1.7	20.4	31.7
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4 753	5 564 857	4 231 841	22.0	2.0	.4	38.1	33.6	3.9
5033	PIECE GOODS (WOVEN FABRICS). . . . .	2 026	3 011 399	2 331 351	32.6	3.1	.3	14.0	45.5	4.6
5034	NOTIONS AND OTHER DRY GOODS. . . . .	673	480 009	353 774	37.9	.3	.3	13.0	44.5	3.9
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	546	595 140	458 935	1.6	1.8	.4	76.1	17.3	2.8
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	1 332	1 310 681	951 632	2.9	.2	.8	81.2	11.7	3.1
5039	FOOTWEAR . . . . .	176	167 628	136 149	1.1	.7	.5	86.0	9.9	1.7
504	GROCERIES AND RELATED PRODUCTS . . . . .	4 043	7 033 893	5 991 964	26.9	.6	.4	47.7	20.2	4.2
5041	GROCERIES, GENERAL LINE. . . . .	143	1 264 038	1 202 701	6.5	.3	.1	91.3	1.3	.4
5042	FROZEN FOODS . . . . .	154	273 711	229 144	72.6	.5	.3	40.2	28.3	4.5
5043	DAIRY PRODUCTS . . . . .	409	569 094	482 717	23.3	1.6	1.1	47.9	25.5	.7
5044	POULTRY AND POULTRY PRODUCTS . . . . .	181	237 939	210 141	10.7	.2	.4	63.7	24.0	1.0
5045	CONFECTIONERY. . . . .	200	159 961	143 240	16.7	.3	.2	48.1	32.9	1.9
5046	FISH AND SEAFOODS. . . . .	169	146 010	121 217	31.1	(Z)	2.0	43.1	21.1	2.6
5047	MEATS AND MEAT PRODUCTS. . . . .	924	1 684 842	1 466 879	25.5	.2	.7	46.9	25.5	1.2
5048	FRESH FRUITS AND VEGETABLES. . . . .	516	406 582	338 489	19.8	.9	.6	50.9	23.3	4.6
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 347	2 291 716	1 797 436	46.4	.8	.1	18.0	23.9	10.7
505	FARM PRODUCTS--RAW MATERIALS . . . . .	354	2 783 367	3 013 778	12.1	(Z)	(Z)	.4	6.5	80.2
5052	COTTON . . . . .	8	23 828	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5053	GRAIN. . . . .	37	2 303 552	2 587 964	5.6	(Z)	(Z)	.1	5.2	88.1
5054	LIVESTOCK. . . . .	10	5 686	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	299	450 381	409 694	52.9	.1	.3	2.1	14.9	29.7
506	ELECTRICAL GOODS . . . . .	1 581	1 939 769	1 555 250	33.9	2.4	1.4	40.1	11.1	10.8
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	595	550 743	462 029	63.0	4.5	1.6	17.1	8.6	5.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	382	882 476	682 267	10.8	.5	.8	72.4	11.7	3.9
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	604	506 550	410 954	39.3	3.2	2.1	12.5	13.1	28.7
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1 522	897 510	746 729	49.9	3.0	1.5	22.3	17.3	6.1
5072	HARDWARE . . . . .	681	372 519	319 628	35.9	2.8	1.5	37.3	19.7	2.9
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	626	374 930	310 018	64.4	3.5	1.6	11.0	16.9	2.8
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	215	150 061	117 083	49.6	2.1	1.6	11.3	11.7	23.8
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	4 179	2 598 516	2 131 803	59.0	1.9	.8	12.7	14.4	11.2
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	569	267 895	203 153	58.0	4.0	1.0	18.5	13.2	5.2
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	166	149 449	123 140	74.5	1.3	.6	1.0	3.8	18.6
5083	FARM MACHINERY AND EQUIPMENT . . . . .	58	57 789	45 900	9.9	1.0	2.1	59.7	6.8	20.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1 023	694 449	561 859	65.7	1.0	.3	5.0	14.6	13.3
5085	INDUSTRIAL SUPPLIES. . . . .	726	445 988	387 727	66.4	1.3	.4	4.9	17.5	9.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	759	500 439	398 410	59.4	3.6	1.2	15.5	14.5	5.8
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	662	279 762	242 338	36.6	.5	1.3	35.8	22.8	2.9
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	216	202 745	169 276	53.8	1.5	1.6	5.8	5.3	32.0
5091	METALS AND MINERALS, N.E.C. . . . .	798	3 417 574	2 847 127	61.0	1.5	.1	1.5	21.8	14.2
	COAL . . . . .	45	179 395	133 181	38.0	2.7	.2	3.8	2.9	52.4
	METAL SERVICE CENTERS. . . . .	289	1 457 384	1 293 986	54.3	.9	.1	1.7	34.1	8.9
	METAL SALES OFFICES. . . . .	464	1 780 795	1 419 960	69.2	1.9	(Z)	1.1	12.3	15.5
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	185	778 650	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	185	778 650	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	185	778 650	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	1 037	523 414	464 738	54.9	.3	.1	1.0	24.3	19.4
	IRON AND STEEL SCRAP . . . . .	297	176 850	151 557	30.3	.1	.2	.7	25.1	43.7
	WASTE AND SECONDARY MATERIALS. . . . .	740	346 564	313 181	66.8	.4	.1	1.1	24.0	7.6
5094	TOBACCO AND ITS PRODUCTS . . . . .	188	(O)	405 991	5.2	.1	1.3	71.4	21.8	.3
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	314	1 502 551	1 306 927	13.3	.1	.8	44.0	41.6	.2
	BEER AND ALE . . . . .	169	230 769	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	WINE AND DISTILLED SPIRITS . . . . .	145	1 271 782	1 152 610	11.5	(Z)	.7	42.1	45.5	.2
5096	PAPER AND ITS PRODUCTS . . . . .	1 470	1 387 625	1 132 021	52.8	3.2	.7	16.6	17.5	9.0
	PRINTING AND WRITING (FINE) PAPER. . . . .	183	586 184	521 978	68.7	5.5	.6	5.0	9.0	11.2
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	591	445 235	365 505	41.5	.8	.5	26.6	27.5	3.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	696	356 206	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 378	1 061 434	855 098	16.4	.7	1.4	62.6	17.4	1.5
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	461	261 475	211 472	36.7	.2	2.4	47.1	12.4	1.0
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	917	799 959	643 626	9.8	.8	1.0	67.7	19.1	1.6
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	1 015	779 967	604 569	47.4	.8	.9	36.4	12.0	2.5
	LUMBER AND MILLWORK. . . . .	456	460 645	352 591	37.1	.4	.4	48.8	11.0	2.3
	CONSTRUCTION MATERIALS . . . . .	559	319 322	251 978	61.9	1.3	1.6	18.9	13.5	2.8
5099	AMUSEMENT AND SPORTING GOODS . . . . .	875	748 487	591 367	11.8	.7	.9	49.0	34.7	2.9
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	402	383 503	317 542	27.4	.8	2.1	45.8	19.3	4.6
	FARM SUPPLIES. . . . .	176	421 159	371 171	16.7	.1	.9	5.5	21.0	55.6
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	1 254	897 779	804 931	6.9	.7	.9	41.8	45.1	4.6
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	624	269 470	219 014	14.8	.1	1.0	53.7	28.6	1.8
	OTHER PRODUCTS . . . . .	1 513	(D)	1 858 516	21.9	.2	.4	13.5	24.0	40.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

Z Less than 0.05 percent.

Revised

Including 7.8 to repair shops.

Including .7 to repair shops.

Including 23.0 to repair shops.

Including 6.6 to repair shops.

Including 15.2 to restaurants,

Including 20.3 to restaurants,

Including 10.1 to restaurants,

Including 29.6 to restaurants,

Including 17.8 to restaurants,

Including 12.1 to contractors

Including 2.0 to contractors

Including 1.7 to repair shops.

Including 1.7 to repair shops.

Including 5.8 to contractors and builders;

Including 3.2 to repair shops.

Including 28.8 to builders and contractors.

Including 4.7 to restaurants, institutions, and other food service establishments.

Including 11.5 to restaurants, institutions, and other food service establishments.

Including 19.3 to builders and contractors.

Including 49.9 to builders and contractors.

Including 20.2 to builders and contractors.

Including 11.5 to restaurants, institutions, and other food service establishments.

Including 11.5 to restaurants, institutions, and other food service establishments.

Including 11.5 to restaurants, institutions, and other food service establishments.

Including 11.5 to restaurants, institutions, and other food service establishments.

Including 11.5 to restaurants, institutions, and other food service establishments.

Including 11.5 to restaurants, institutions, and other food service establishments.

Including 11.5 to restaurants, institutions, and other food service establishments.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	CHICAGO, ILL.-NORTHWESTERN INDIANA SCA									
50	WHOLESALE TRADE, TOTAL . . . . .	9 002	12 052 391	9 970 202	41.9	1.5	1.0	37.4	16.2	1.9
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	846	672 090	527 330	22.3	.7	4.0	<sup>1</sup> 50.0	21.4	1.6
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	128	277 889	205 669	27.8	.1	3.8	<sup>2</sup> 61.2	7.1	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	643	341 198	287 003	18.1	1.1	3.2	<sup>3</sup> 43.5	31.1	2.9
5014	TIRES AND TUBES. . . . .	75	53 003	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	354	407 030	305 590	29.4	2.8	.9	50.0	15.3	1.6
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	126	220 443	174 584	7.6	4.3	.4	78.8	8.2	.7
5028	PAINTS AND VARNISHES . . . . .	59	32 646	24 672	11.5	.2	1.8	19.1	58.3	9.1
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	169	153 941	(V)	(V)	(V)	(V)	(V)	(V)	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	361	258 245	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	83	81 957	67 712	39.8	1.2	.8	30.5	27.1	.5
5034	NOTIONS AND OTHER DRY GOODS. . . . .	34	(O)	23 273	20.6	(2)	(2)	75.0	4.4	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . .	70	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . .	141	130 132	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5039	FOOTWEAR . . . . .	34	(O)	16 212	7.5	.1	1.0	86.8	4.6	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	1 257	2 861 320	2 447 744	<sup>4</sup> 24.7	3.2	.4	51.9	19.4	.4
5041	GROCERIES, GENERAL LINE. . . . .	53	856 937	802 449	<sup>5</sup> 6.4	(2)	.3	92.3	.8	.2
5042	FROZEN FOODS . . . . .	59	(O)	89 718	<sup>6</sup> 41.2	1.4	.3	18.4	35.8	2.8
5043	DAIRY PRODUCTS . . . . .	107	212 461	161 502	<sup>7</sup> 16.0	35.9	1.1	23.6	23.3	(2)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	98	134 396	113 017	<sup>8</sup> 24.7	1.5	.5	56.4	16.8	.1
5045	CONFECTIONERY. . . . .	78	150 966	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS. . . . .	27	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5047	MEATS AND MEAT PRODUCTS. . . . .	367	969 577	846 162	<sup>9</sup> 33.3	1.7	.4	32.1	32.3	.2
5048	FRESH FRUITS AND VEGETABLES. . . . .	194	181 555	158 428	<sup>10</sup> 21.9	.6	.5	43.9	33.0	.2
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	274	219 813	174 614	<sup>11</sup> 46.0	.5	.6	25.9	24.9	2.0
505	FARM PRODUCTS--RAW MATERIALS . . . . .	67	507 325	446 871	61.6	-	1.4	1.0	15.7	20.4
5052	COTTON . . . . .	3	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5053	GRAIN. . . . .	30	(O)	387 510	59.1	-	.2	.2	17.3	23.3
5054	LIVESTOCK. . . . .	12	38 353	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	22	47 033	33 922	85.0	-	.9	6.9	4.7	2.5
506	ELECTRICAL GOODS . . . . .	485	778 501	647 141	<sup>12</sup> 40.5	1.2	1.2	<sup>13</sup> 47.5	8.2	1.3
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . .	220	311 745	260 557	<sup>14</sup> 74.3	2.0	1.4	<sup>15</sup> 18.0	4.2	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . .	104	363 383	302 468	<sup>16</sup> 7.7	.4	1.1	<sup>17</sup> 76.3	12.9	1.6
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	161	103 373	84 116	<sup>18</sup> 54.3	1.4	1.4	<sup>19</sup> 35.3	3.8	3.9
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	475	484 705	429 469	<sup>20</sup> 53.4	2.3	2.5	31.7	9.2	.9
5072	HARDWARE . . . . .	209	251 068	187 845	<sup>21</sup> 37.3	1.6	.8	53.7	6.3	.3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . .	200	188 506	205 648	<sup>22</sup> 64.4	3.3	3.8	14.3	12.8	1.4
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	66	45 131	35 976	<sup>23</sup> 74.5	.5	3.8	16.9	3.1	1.2
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	1 725	1 377 984	1 188 318	66.3	1.8	.7	10.8	17.0	3.3
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	208	113 534	95 189	64.0	1.8	.7	21.4	9.6	2.4
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . .	70	(O)	71 348	89.5	1.5	.8	2.4	1.3	4.5
5083	FARM MACHINERY AND EQUIPMENT . . . . .	56	(O)	49 930	12.9	.7	2.7	52.4	23.8	7.6
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	431	340 072	280 678	62.2	3.2	.4	4.9	22.1	7.2
5085	INDUSTRIAL SUPPLIES. . . . .	393	396 734	357 013	69.8	1.1	.4	3.2	24.1	1.5
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	260	188 999	173 007	80.5	3.0	1.0	8.0	6.0	1.5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . .	266	111 878	98 418	48.4	.6	1.2	33.3	16.4	.1
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	41	75 409	62 735	73.8	.2	1.2	13.2	8.8	2.9
5091	METALS AND MINERALS, N.E.C.. . . . .	350	1 173 265	943 354	82.2	.7	.1	3.5	12.9	.6
	COAL . . . . .	22	(O)	16 349	39.0	26.5	2.0	23.5	7.1	1.9
	METAL SERVICE CENTERS. . . . .	206	(O)	833 335	84.5	.2	(2)	1.8	12.9	.6
	METAL SALES OFFICES. . . . .	122	150 545	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	87	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS.	87	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	401	(O)	310 523	74.7	-	.3	.6	23.0	1.4
	IRON AND STEEL SCRAP . . . . .	198	267 124	211 693	76.7	-	.3	.6	20.5	1.9
	WASTE AND SECONDARY MATERIALS. . . . .	203	(O)	98 830	70.4	-	.1	.6	28.6	.4
5094	TOBACCO AND ITS PRODUCTS . . . . .	50	335 247	318 081	<sup>24</sup> 6.5	.1	(2)	81.7	11.8	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	188	611 764	561 832	<sup>25</sup> 23.4	.4	(2)	62.4	13.9	-
	BEER AND ALE . . . . .	119	186 025	174 211	<sup>26</sup> 12.4	.4	(2)	73.8	13.4	-
	WINE AND DISTILLED SPIRITS . . . . .	69	425 739	387 621	<sup>27</sup> 28.3	.4	(2)	57.2	14.1	-
5096	PAPER AND ITS PRODUCTS . . . . .	459	526 432	435 244	64.6	.7	1.5	17.6	15.5	(2)
	PRINTING AND WRITING (FINE) PAPER. . . . .	50	196 588	189 286	84.7	(2)	3.1	5.4	6.8	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	179	182 213	151 947	48.4	1.2	.3	28.0	21.9	.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS.	230	147 631	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	372	300 788	229 369	27.3	.4	1.6	58.1	12.2	.3
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	145	101 734	88 544	46.6	.4	2.1	39.6	10.7	.6
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	227	199 054	140 825	15.1	.5	1.3	69.8	13.1	.2
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	433	383 641	298 958	<sup>28</sup> 56.2	.3	.6	30.0	12.7	.1
	LUMBER AND MILLWORK. . . . .	182	201 548	166 643	<sup>29</sup> 44.6	.3	.1	39.6	15.3	.1
	CONSTRUCTION MATERIALS . . . . .	251	182 093	132 315	<sup>30</sup> 70.8	.4	1.4	17.9	9.4	.1
5099	AMUSEMENT AND SPORTING GOODS . . . . .	241	171 151	140 836	14.9	.5	4.7	69.8	9.3	.8
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	109	122 099	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	FARM SUPPLIES. . . . .	46	(O)	45 078	9.4	(2)	1.0	31.2	58.3	.1
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	160	(O)	91 781	10.7	4.8	4.5	61.4	17.8	.7
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	148	63 369	49 826	20.4	.2	2.2	50.4	26.5	.3
	OTHER PRODUCTS . . . . .	386	369 051	260 578	9.4	.4	1.0	60.6	25.1	3.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.06 percent.

<sup>1</sup>Including 14.1 to repair shops. <sup>2</sup>Including 1.4 to repair shops. <sup>3</sup>Including 23.3 to repair shops. <sup>4</sup>Including 15.4 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 6.3 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 26.0 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 7.9 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 26.0 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 17.0 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 15.4 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 14.1 to contractors, and builders; 2.4 to public utilities. <sup>12</sup>Including 25.0 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 3.1 to repair shops. <sup>14</sup>Including 30.8 to contractors and builders; 4.8 to public utilities. <sup>15</sup>Including 2.5 to repair shops. <sup>16</sup>Including 9.6 to repair shops. <sup>17</sup>Including 1.8 to repair shops. <sup>18</sup>Including 1.1 to contractors and builders; 1.2 to public utilities. <sup>19</sup>Including 3.4 to contractors and builders. <sup>20</sup>Including 28.9 to builders and contractors. <sup>21</sup>Including 9.2 to builders and contractors. <sup>22</sup>Including 45.4 to builders and contractors. <sup>23</sup>Including 37.6 to builders and contractors. <sup>24</sup>Including 6.0 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 22.9 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 12.3 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 27.6 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 31.5 to builders and contractors. <sup>29</sup>Including 15.9 to builders and contractors. <sup>30</sup>Including 51.3 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	ATLANTA, GA.									
50	WHOLESALE TRADE, TOTAL . . . . .	1 874	2 140 485	1 666 366	45.5	2.0	1.0	38.3	12.8	.4
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	261	173 918	135 916	24.7	.7	4.2	<sup>1</sup> 35.9	34.5	(2)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	26	(0)	26 396	62.7	.1	11.3	<sup>2</sup> 18.3	7.7	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	219	115 168	96 900	17.5	.9	2.2	<sup>3</sup> 37.9	41.5	(2)
5014	TIRES AND TUBES. . . . .	16	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	77	84 244	65 533	44.4	1.6	1.1	46.7	5.0	1.2
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	22	44 197	32 577	7.4	.2	.1	91.1	1.1	-
5028	PAINTS AND VARNISHES. . . . .	12	2 998	2 364	24.8	3.3	25.7	31.1	15.1	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	43	37 049	30 592	85.4	2.8	.4	.6	8.3	2.5
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	75	90 844	70 991	3.6	1.8	(2)	77.6	16.4	.5
5033	PIECE GOODS (WOVEN FABRICS). . . . .	18	24 725	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	20	12 652	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	27	35 886	30 943	-	1.7	(2)	74.4	23.8	-
5039	FOOTWEAR. . . . .	6	(0)	(0)	-	-	-	100.0	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	162	226 683	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5041	GROCERIES, GENERAL LINE. . . . .	10	69 730	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5042	FROZEN FOODS. . . . .	9	(0)	12 041	<sup>4</sup> 80.2	1.1	.1	18.6	.1	-
5043	DAIRY PRODUCTS. . . . .	6	(0)	1 663	(0)	(0)	(0)	(0)	(0)	(0)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	7	10 416	8 934	<sup>5</sup> 62.7	1.6	-	32.0	3.6	-
5045	CONFECTIONERY. . . . .	11	5 690	5 062	<sup>6</sup> 12.5	-	.3	85.7	1.6	-
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	34	33 396	28 884	<sup>7</sup> 64.3	-	1.3	25.7	8.8	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	48	41 070	35 345	<sup>8</sup> 19.7	1.3	.2	22.3	56.5	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	37	51 720	47 546	<sup>9</sup> 45.1	.3	(2)	50.1	4.6	-
505	FARM PRODUCTS--RAW MATERIALS. . . . .	12	(0)	13 558	91.2	-	-	-	8.2	.6
5052	COTTON. . . . .	5	14 795	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5053	GRAIN. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS. . . . .	122	199 453	186 587	<sup>10</sup> 36.4	1.9	.5	<sup>11</sup> 55.6	5.5	.1
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	66	63 785	57 730	<sup>12</sup> 72.9	1.7	.8	<sup>13</sup> 18.5	6.0	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	25	(0)	114 917	<sup>14</sup> 15.4	1.3	.3	<sup>15</sup> 78.3	4.8	-
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	31	(0)	13 940	<sup>16</sup> 58.7	7.8	1.2	<sup>17</sup> 21.1	9.8	1.4
507	HAIRWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	112	123 029	110 778	<sup>18</sup> 47.1	3.8	.8	36.2	12.0	-
5072	HAIRWARE. . . . .	32	47 784	43 020	<sup>19</sup> 21.6	7.2	.8	63.8	6.6	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	56	(0)	52 470	<sup>20</sup> 72.6	2.0	.6	12.1	12.7	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	24	(0)	15 288	<sup>21</sup> 31.8	.5	1.9	41.0	24.8	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	413	350 965	306 491	70.9	3.1	.7	13.7	11.1	.4
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	77	60 482	56 132	81.8	3.9	.2	10.0	3.9	.2
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	35	(0)	41 903	89.8	.9	2.2	3.8	3.0	.4
5083	FARM MACHINERY AND EQUIPMENT. . . . .	12	9 105	8 703	11.7	.3	.5	85.3	2.2	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	80	55 800	45 081	71.6	3.0	1.9	5.9	17.3	.3
5085	INDUSTRIAL SUPPLIES. . . . .	61	(0)	43 372	69.5	3.1	.3	7.9	18.5	.7
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	45	61 125	53 492	77.5	4.4	.2	15.2	2.4	.4
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	87	(0)	28 587	52.7	1.0	.1	33.9	12.4	.4
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	16	30 925	29 221	47.7	5.6	.1	11.9	33.0	1.5
5091	METALS AND MINERALS, N.E.C. . . . .	65	151 503	113 192	90.5	2.1	(2)	3.1	3.8	.5
	COAL. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	METAL SERVICE CENTERS. . . . .	38	(0)	79 910	89.3	2.9	.1	1.9	5.1	.6
	METAL SALES OFFICES. . . . .	24	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	14	10 241	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	14	10 241	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	59	(0)	40 029	70.2	.2	.2	3.2	19.9	6.3
	IRON AND STEEL SCRAP. . . . .	14	7 276	6 816	92.5	-	.4	.2	7.0	-
	WASTE AND SECONDARY MATERIALS. . . . .	45	(0)	33 213	65.6	.2	.2	3.8	22.6	7.6
5094	TOBACCO AND ITS PRODUCTS. . . . .	10	(0)	(0)	<sup>22</sup> 1.8	.6	-	96.6	1.0	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	16	101 158	89 354	<sup>23</sup> 11.4	1.3	-	84.3	3.0	-
	BEER AND ALE. . . . .	7	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	WINE AND DISTILLED SPIRITS. . . . .	9	(0)	(0)	<sup>24</sup> 3.7	.8	-	91.7	3.8	-
5096	PAPER AND ITS PRODUCTS. . . . .	81	79 658	73 011	60.3	4.3	1.7	24.8	8.4	.4
	PRINTING AND WRITING (FINE) PAPER. . . . .	10	(0)	15 842	59.8	2.7	6.1	2.3	29.2	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	33	35 625	34 770	61.0	4.0	.8	30.1	4.1	(2)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	38	(0)	22 399	59.7	5.9	.1	32.6	.5	1.3
5097	FURNITURE AND HOME FURNISHINGS. . . . .	70	45 677	38 712	32.8	.1	4.8	60.2	2.0	.2
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	33	(0)	11 159	69.5	.2	14.2	15.1	.8	.1
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	37	(0)	27 553	17.9	(2)	1.0	78.4	2.5	.2
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	119	118 284	90 897	<sup>25</sup> 66.6	1.5	.6	27.6	13.6	.1
	LUMBER AND MILLWORK. . . . .	62	77 226	59 186	<sup>26</sup> 22.2	2.1	.2	33.7	11.7	.1
	CONSTRUCTION MATERIALS. . . . .	57	41 058	31 711	<sup>27</sup> 64.9	.4	1.3	16.3	17.2	-
5099	( AMUSEMENT AND SPORTING GOODS. . . . .	50	35 934	29 204	13.1	6.2	1.6	62.9	16.2	-
	( BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	15	11 547	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	( FARM SUPPLIES. . . . .	15	24 413	22 742	21.0	(2)	5.8	23.6	48.0	1.6
	( JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	23	22 194	18 269	7.7	.2	1.6	76.6	13.9	-
	( ART GOODS AND ADVERTISING SPECIALTIES. . . . .	33	9 552	9 230	19.6	1.7	1.2	60.9	16.0	.6
	( OTHER PRODUCTS. . . . .	70	62 798	45 082	13.4	4.5	.1	55.8	25.9	.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 14.3 to repair shops. <sup>2</sup>Including 5.9 to repair shops. <sup>3</sup>Including 18.2 to repair shops. <sup>4</sup>Including 74.2 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 61.1 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 12.5 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 59.4 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 18.0 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 20.6 to builders and contractors; 6.8 to public utilities. <sup>10</sup>Including 5.1 to repair shops. <sup>11</sup>Including 42.1 to builders and contractors; 15.9 to public utilities. <sup>12</sup>Including 7.3 to repair shops. <sup>13</sup>Including 11.9 to builders and contractors; 2.6 to public utilities. <sup>14</sup>Including 2.3 to repair shops. <sup>15</sup>Including 3.4 to builders and contractors; 3.6 to public utilities. <sup>16</sup>Including 18.8 to repair shops. <sup>17</sup>Including 38.3 to builders and contractors. <sup>18</sup>Including 13.7 to builders and contractors. <sup>19</sup>Including 63.8 to builders and contractors. <sup>20</sup>Including 19.8 to builders and contractors. <sup>21</sup>Including 1.7 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 11.4 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 3.7 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 54.8 to builders and contractors. <sup>25</sup>Including 46.8 to builders and contractors. <sup>26</sup>Including 42.5 to builders and contractors. <sup>27</sup>Including 54.8 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	BALTIMORE, MO.									
50	WHOLESALE TRADE, TOTAL . . . . .	1 754	1 699 978	1 448 147	40.0	2.9	1.7	43.0	9.5	2.8
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	201	133 743	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	28	(O)	39 914	39.5	1.2	1.6	52.1	5.6	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	145	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES. . . . .	28	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	75	70 820	65 208	21.4	1.6	.4	63.4	12.7	.5
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	25	37 170	35 761	4.8	1.1	-	92.8	1.3	-
5028	PAINTS AND VARNISHES . . . . .	22	8 491	7 166	23.1	.2	.2	54.5	21.4	.5
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	28	25 159	22 281	47.6	3.0	1.0	19.1	28.1	1.2
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	74	70 497	61 414	24.2	.8	.5	67.7	4.3	2.6
5033	PIECE GOODS (WOVEN FABRICS). . . . .	10	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	9	8 568	6 187	8.0	-	-	91.1	.8	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	10	(O)	10 734	14.3	4.6	2.5	68.4	10.1	-
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	24	(O)	13 664	-	-	-	91.6	8.4	-
5039	FOOTWEAR . . . . .	12	15 961	14 690	.2	-	-	99.0	.2	.5
504	GROCERIES AND RELATED PRODUCTS . . . . .	251	258 184	222 721	231.3	7.1	.4	49.2	11.4	.6
5041	GROCERIES, GENERAL LINE. . . . .	19	89 138	85 920	218.8	12.5	-	67.8	1.0	-
5042	FROZEN FOODS . . . . .	19	21 377	16 837	47.4	12.8	.1	12.1	27.6	-
5043	DAIRY PRODUCTS . . . . .	8	6 634	5 694	511.7	2.7	.2	48.6	36.8	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	16	(O)	30 985	19.5	7.1	.4	62.4	10.7	-
5045	CONFECTIONERY. . . . .	16	(O)	5 705	723.8	1.5	-	53.0	21.8	-
5046	FISH AND SEAFOODS. . . . .	26	(O)	10 281	45.8	.7	1.6	31.1	20.8	-
5047	MEATS AND MEAT PRODUCTS. . . . .	34	(O)	35 049	55.6	.2	1.0	20.1	19.4	3.7
5048	FRESH FRUITS AND VEGETABLES. . . . .	58	25 519	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	55	23 540	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	35 587	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	5	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5054	LIVESTOCK. . . . .	3	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(O)	-	(O)	(O)	(O)	(O)	(O)	(O)
506	ELECTRICAL GOODS . . . . .	95	145 975	125 547	1042.2	2.0	2.5	1152.4	.8	.2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	35	47 270	41 300	78.2	4.0	5.2	11.1	1.4	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	19	70 054	67 628	13.1	.1	.3	86.1	.3	.1
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	41	28 651	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	107	65 288	58 423	61.7	1.9	1.4	26.1	8.6	.3
5072	HARDWARE . . . . .	32	(O)	15 303	37.6	1.3	1.5	57.4	2.3	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	50	37 886	34 858	71.9	2.3	.8	11.6	12.9	.5
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	25	(O)	8 262	63.4	1.0	3.7	29.3	2.7	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	319	211 173	182 159	75.0	4.8	1.5	10.7	5.9	2.1
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	52	17 069	13 571	57.1	2.1	.9	31.5	8.3	.1
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	23	46 888	38 835	88.1	3.7	-	7.8	.4	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	(O)	1 470	(O)	(O)	(O)	(O)	(O)	(O)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	67	33 677	29 318	74.6	8.4	.7	5.0	8.7	2.7
5085	INDUSTRIAL SUPPLIES. . . . .	61	49 122	46 977	84.6	4.1	.6	4.6	6.0	(2)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	39	29 248	27 373	72.2	4.7	4.5	12.2	2.9	3.6
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	53	19 444	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	18	(O)	11 197	54.7	8.0	2.8	8.2	7.8	18.6
5091	METALS AND MINERALS, N.E.C. . . . .	45	66 841	59 115	77.2	2.8	.2	3.8	11.1	4.9
	COAL . . . . .	5	(O)	8 651	(O)	(O)	(O)	(O)	(O)	(O)
	METAL SERVICE CENTERS. . . . .	26	(O)	46 036	78.1	3.1	.1	4.2	12.3	2.3
	METAL SALES OFFICES. . . . .	14	4 988	4 428	61.7	1.4	1.4	4.0	4.1	27.6
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	13	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	13	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	76	(O)	49 842	67.6	(2)	.1	.8	13.3	18.2
	IRON AND STEEL SCRAP . . . . .	14	20 430	17 861	62.7	-	.2	14.7	22.4	-
	WASTE AND SECONDARY MATERIALS. . . . .	62	(O)	31 981	70.4	(2)	.1	1.1	12.5	15.8
5094	TOBACCO AND ITS PRODUCTS . . . . .	30	(O)	71 479	5.8	1.5	.3	83.4	9.0	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	35	(O)	155 586	15.3	1.3	4.0	75.6	2.5	1.3
	BEER AND ALE . . . . .	23	37 735	36 678	20.5	2.3	-	73.5	3.7	-
	WINE AND DISTILLED SPIRITS . . . . .	12	(O)	118 908	13.8	1.0	5.2	76.2	2.1	1.6
5096	PAPER AND ITS PRODUCTS . . . . .	77	63 089	56 454	60.6	.9	2.9	11.7	23.9	-
	PRINTING AND WRITING (FINE) PAPER. . . . .	13	28 775	28 019	73.5	1.0	5.7	2.2	17.7	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	32	25 485	21 185	41.7	.8	.3	17.9	39.4	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	32	8 829	7 250	65.8	.7	.2	30.7	2.7	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	54	41 582	35 688	44.1	.9	.9	49.9	4.0	.1
	FURNITURE (HOUSEHOLD OFFICE). . . . .	20	24 515	23 836	60.1	1.2	.6	37.5	.6	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	34	17 067	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	105	86 535	64 946	60.1	3.1	1.2	28.1	7.5	(2)
	LUMBER AND MILLWORK. . . . .	54	56 815	42 289	48.0	3.7	1.0	38.1	9.1	.1
	CONSTRUCTION MATERIALS . . . . .	51	29 720	22 657	82.5	2.1	1.5	9.3	4.5	-
5099	( AMUSEMENT AND SPORTING GOODS . . . . .	51	(O)	23 774	43.6	10.7	5.1	31.9	8.7	(2)
	( BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	14	(O)	9 140	22.8	.3	.3	66.7	9.6	.3
	( FARM SUPPLIES. . . . .	10	(O)	16 447	9.1	(2)	10.7	57.1	23.1	(2)
	( JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	22	(O)	8 926	29.3	.2	.6	45.4	16.6	-
	( ART GOODS AND ADVERTISING SPECIALTIES. . . . .	16	5 195	4 911	62.2	5.3	1.3	28.5	2.8	-
	( OTHER PRODUCTS . . . . .	75	66 162	51 641	11.4	2.6	1.7	64.6	19.3	.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

2 Less than 0.05 percent. 1 Including 1.7 to repair shops. 2 Including 27.4 to restaurants, institutions, and other food service establishments. 3 Including 13.3 to restaurants, institutions, and other food service establishments. 4 Including 44.5 to restaurants, institutions, and other food service establishments. 5 Including 9.0 to restaurants, institutions, and other food service establishments. 6 Including 16.0 to restaurants, institutions, and other food service establishments. 7 Including 21.9 to restaurants, institutions, and other food service establishments. 8 Including 45.8 to restaurants, institutions, and other food service establishments. 9 Including 53.8 to restaurants, institutions, and other food service establishments. 10 Including 22.2 to contractors and builders; 3.3 to public utilities. 11 Including 2.0 to repair shops. 12 Including 49.3 to contractors and builders; 5.3 to public utilities. 13 Including 1.8 to repair shops. 14 Including 10.3 to contractors and builders; 2.6 to public utilities. 15 Including 1.3 to repair shops. 16 Including 38.5 to public contractors. 17 Including 13.4 to public contractors. 18 Including 51.9 to public contractors. 19 Including 28.1 to public contractors. 20 Including 5.6 to restaurants, institutions, and other food service establishments. 21 Including 15.3 to restaurants, institutions, and other food service establishments. 22 Including 20.5 to restaurants, institutions, and other food service establishments. 23 Including 13.8 to restaurants, institutions, and other food service establishments. 24 Including 31.9 to public contractors. 25 Including 15.7 to public contractors. 26 Including 62.1 to public contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	BOSTON, MA55.									
50	WHOLESALE TRADE, TOTAL . . . . .	4 128	4 251 362	3 447 384	41.9	1.7	1.2	40.8	13.0	1.4
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	343	209 487	182 527	12.8	.3	3.9	<sup>1</sup> 59.3	23.4	.3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	41	66 859	60 125	12.3	-	.8	<sup>2</sup> 82.4	4.4	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	212	105 340	89 191	13.8	.6	3.7	<sup>3</sup> 45.9	35.6	.4
5014	TIRES AND TUBES. . . . .	40	37 288	33 211	10.9	-	10.2	<sup>4</sup> 53.6	24.9	.5
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	144	187 718	140 177	41.7	2.9	.4	49.0	4.6	1.4
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	40	81 094	68 460	7.4	.2	-	91.3	1.1	-
5028	PAINTS AND VARNISHES . . . . .	21	11 414	9 331	62.1	(2)	.5	16.3	8.7	12.4
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	83	95 210	(V)	(V)	(V)	(V)	(V)	(V)	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	283	218 682	189 930	21.0	.3	.8	67.1	9.8	1.0
5033	PIECE GOODS (WOVEN FABRICS). . . . .	61	52 570	44 938	60.4	.3	1.2	16.4	18.9	2.8
5034	NOTIONS AND OTHER DRY GOODS. . . . .	25	11 620	8 678	65.3	-	.4	26.9	7.2	.2
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	39	23 556	18 270	7.7	-	.5	90.8	.9	.1
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	77	35 268	30 564	1.8	-	2.4	90.3	5.0	.6
5039	FOOTWEAR . . . . .	81	95 668	87 480	5.8	.6	.1	84.0	9.0	.6
504	GROCERIES AND RELATED PRODUCTS . . . . .	622	959 897	797 546	<sup>5</sup> 27.8	3.2	.5	46.9	20.7	1.0
5041	GROCERIES, GENERAL LINE. . . . .	35	146 326	143 297	<sup>6</sup> 3.8	.1	.2	94.3	1.6	-
5042	FROZEN FOODS . . . . .	24	(D)	40 786	<sup>7</sup> 29.6	1.3	-	16.2	52.0	.9
5043	DAIRY PRODUCTS . . . . .	25	(O)	26 039	<sup>8</sup> 32.2	.8	1.2	33.6	32.2	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	31	33 999	30 460	<sup>9</sup> 19.6	3.0	1.7	46.1	25.2	4.5
5045	CONFECTIONERY. . . . .	22	13 156	12 314	<sup>10</sup> 21.1	.8	-	76.6	1.6	-
5046	FISH AND SEAFOODS. . . . .	72	74 484	66 041	<sup>11</sup> 55.1	2.1	.7	16.9	23.7	1.5
5047	MEATS AND MEAT PRODUCTS. . . . .	171	390 976	325 396	<sup>12</sup> 30.4	6.4	.4	38.7	22.7	1.4
5048	FRESH FRUITS AND VEGETABLES. . . . .	116	85 542	69 357	<sup>13</sup> 18.9	.9	.7	49.0	30.1	.4
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	126	143 470	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	75	254 547	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5052	COTTON . . . . .	5	(D)	(O)	(D)	(D)	(D)	(O)	(O)	(D)
5053	GRAIN. . . . .	6	(D)	(O)	(D)	(D)	(O)	(D)	(O)	(D)
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	64	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
506	ELECTRICAL GOODS . . . . .	252	286 267	238 358	<sup>14</sup> 44.5	1.5	1.7	<sup>15</sup> 47.9	4.1	.3
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	116	135 565	120 831	<sup>16</sup> 52.3	1.2	1.5	<sup>17</sup> 37.6	7.4	(Z)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	31	(D)	74 044	<sup>18</sup> 11.9	(Z)	2.1	<sup>19</sup> 85.5	.6	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	105	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	265	184 131	159 926	<sup>20</sup> 50.4	1.3	1.0	33.6	13.3	.5
5072	HARDWARE . . . . .	82	(O)	50 188	<sup>21</sup> 44.2	2.2	1.6	47.2	4.8	.1
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	140	94 993	85 047	<sup>22</sup> 55.8	.4	.6	27.1	16.1	(Z)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	43	(D)	24 691	<sup>23</sup> 44.5	2.6	1.0	28.1	21.0	2.7
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	749	499 755	422 860	71.8	1.9	1.4	16.6	7.0	1.3
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	96	32 633	28 960	52.2	2.3	1.0	29.7	13.7	1.1
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	46	(D)	31 484	92.7	1.2	1.0	2.6	1.9	.7
5083	FARM MACHINERY AND EQUIPMENT . . . . .	20	18 125	12.3	.1	2.8	75.6	9.1	(Z)	.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	158	128 249	115 903	86.6	1.1	.5	2.7	6.6	2.5
5085	INDUSTRIAL SUPPLIES. . . . .	169	100 526	81 615	83.1	1.5	1.3	4.9	8.7	.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	113	101 442	85 791	74.2	2.0	2.5	17.1	3.8	.5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	130	63 128	52 295	41.4	1.7	1.2	45.4	8.8	1.4
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	17	10 227	8 687	41.6	23.2	3.1	17.1	8.0	6.9
5091	METALS AND MINERALS, N.E.C. . . . .	100	233 265	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	COAL . . . . .	6	(O)	(D)	(D)	(D)	(D)	(O)	(O)	(D)
	METAL SERVICE CENTERS. . . . .	65	(D)	120 111	79.4	1.0	.4	3.5	15.4	.3
	METAL SALES OFFICES. . . . .	32	46 288	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	22	36 731	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	22	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	-	36 731	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	190	(O)	111 313	58.6	.1	.2	1.6	25.6	14.0
	IRON AND STEEL SCRAP . . . . .	57	46 802	38 997	24.5	.3	.1	3.2	41.5	30.4
	WASTE AND SECONDARY MATERIALS. . . . .	133	(D)	72 316	77.0	(Z)	.2	.7	17.0	5.2
5094	TOBACCO AND ITS PRODUCTS . . . . .	50	(D)	92 356	<sup>24</sup> 5.2	1.6	.4	72.3	20.4	.1
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	31	(D)	148 480	<sup>25</sup> 27.4	.7	1.3	67.2	3.0	.1
	BEER AND ALE . . . . .	15	27 836	24 698	<sup>26</sup> 29.4	.3	-	69.3	1.0	-
	WINE AND DISTILLED SPIRITS . . . . .	16	(D)	123 782	<sup>27</sup> 27.0	.8	1.5	66.8	3.4	.5
5096	PAPER AND ITS PRODUCTS . . . . .	208	166 030	133 241	65.4	.6	.3	20.0	13.6	(Z)
	PRINTING AND WRITING (FINE) PAPER. . . . .	29	(D)	46 846	85.1	.4	-	12.1	2.3	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	84	82 262	59 736	50.4	.9	.6	21.4	26.6	.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	95	(D)	26 659	64.2	.3	.3	30.8	4.4	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	140	122 844	113 430	30.9	.4	.9	63.1	4.2	.4
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	59	48 885	44 057	63.9	.1	.8	30.9	3.4	.9
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	81	73 959	69 373	10.0	.6	1.0	83.5	4.8	.1
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	184	201 545	180 648	<sup>28</sup> 36.8	1.7	.7	54.2	6.4	.2
	LUMBER AND MILLWORK. . . . .	100	138 113	125 458	<sup>29</sup> 27.6	.2	.2	68.6	3.5	-
	CONSTRUCTION MATERIALS . . . . .	84	63 432	55 190	<sup>30</sup> 57.6	5.3	1.9	21.5	13.0	.6
5099	( AMUSEMENT AND SPORTING GOODS . . . . .	99	58 274	45 270	26.3	.4	3.4	59.3	10.0	.6
	( BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	49	52 684	41 449	53.7	2.4	2.2	38.2	1.8	1.7
	( FARM SUPPLIES. . . . .	10	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	( JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	74	(O)	30 939	1.3	.1	4.6	85.2	8.8	(Z)
	( ART GOODS AND ADVERTISING SPECIALTIES. . . . .	45	(O)	21 708	20.2	.1	1.6	63.5	14.7	-
	( OTHER PRODUCTS . . . . .	193	112 719	92 059	30.7	4.4	1.0	27.1	33.3	3.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 13.1 to repair shops. <sup>2</sup>Including .6 to repair shops. <sup>3</sup>Including 24.4 to repair shops. <sup>4</sup>Including 5.5 to repair shops. <sup>5</sup>Including 22.8 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 3.6 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 26.7 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 23.5 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 15.6 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 21.0 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 49.3 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 23.9 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 17.3 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 14.7 to contractors and builders; 4.8 to public utilities. <sup>15</sup>Including 1.9 to repair shops. <sup>16</sup>Including 26.2 to contractors and builders; 5.6 to public utilities. <sup>17</sup>Including 1.1 to repair shops. <sup>18</sup>Including 3.6 to contractors and builders; 5.5 to public utilities. <sup>19</sup>Including 1.7 to repair shops. <sup>20</sup>Including 21.5 to builders and contractors. <sup>21</sup>Including 9.0 to builders and contractors. <sup>22</sup>Including 31.1 to builders and contractors. <sup>23</sup>Including 13.8 to builders and contractors. <sup>24</sup>Including 4.7 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 27.2 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 29.4 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 26.3 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 21.2 to builders and contractors. <sup>29</sup>Including 14.6 to builders and contractors. <sup>30</sup>Including 36.4 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
BUFFALO, N.Y.										
50	WHOLESALE TRADE, TOTAL . . . . .	1 439	1 319 277	1 101 840	41.8	.5	1.5	44.7	11.1	.5
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	169	71 642	58 489	13.6	.5	6.9	134.1	44.5	.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	22	(D)	12 192	25.1	1.4	18.0	235.7	19.4	.4
5013	AUTOMOTIVE EQUIPMENT. . . . .	122	49 672	41 918	7.7	.3	3.8	31.9	55.9	.5
5014	TIRES AND TUBES. . . . .	25	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	55	52 803	48 099	31.1	.1	.6	57.9	9.9	.3
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	22	(D)	30 066	7.7	-	.5	86.4	4.8	.5
5028	PAINTS AND VARNISHES. . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	20	16 111	14 992	73.3	.3	.3	5.3	20.8	.1
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	24	11 000	8 238	8.8	.1	.9	89.1	1.2	(Z)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	12	3 425	3 237	18.4	.2	1.3	79.6	.5	-
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	7	(D)	2 201	1.2	-	1.5	93.6	3.7	-
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	184	303 272	264 713	14.8	.8	1.1	78.6	4.7	(Z)
5041	GROCERIES, GENERAL LINE. . . . .	16	176 312	175 558	57.8	(Z)	.3	91.0	1.0	-
5042	FROZEN FOODS. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS. . . . .	17	12 632	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5045	CONFECTIONERY. . . . .	9	5 262	5 206	4.9	.1	.1	67.9	26.7	.3
5046	FISH AND SEAFOODS. . . . .	10	7 135	6 031	38.9	-	8.9	46.2	6.0	-
5047	MEATS AND MEAT PRODUCTS. . . . .	33	23 398	18 980	65.6	1.6	5.7	25.4	1.7	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	33	21 973	17 845	15.4	.2	1.9	61.4	21.1	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	50	27 862	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	3	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS. . . . .	74	106 621	96 273	32.9	1.0	1.1	161.5	3.4	.1
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	30	29 181	24 577	76.2	3.8	1.6	16.9	1.5	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	16	61 036	59 053	6.0	(Z)	1.1	188.4	4.5	-
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	28	16 404	12 643	74.3	.5	.4	22.7	1.7	.4
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	83	52 244	42 133	58.8	.4	.7	33.8	6.3	(Z)
5072	HARDWARE. . . . .	24	10 952	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	42	27 963	22 473	77.4	.2	.2	11.6	10.6	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	17	13 329	12 099	15.4	.2	.3	83.5	.7	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	310	185 388	159 854	76.3	.6	1.2	13.7	7.7	.5
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	42	20 182	17 454	27.8	.1	1.9	64.1	5.2	1.0
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	18	(D)	17 687	84.7	.2	2.1	5.2	7.8	(Z)
5083	FARM MACHINERY AND EQUIPMENT. . . . .	8	10 203	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	86	55 596	47 221	87.6	.7	.2	1.9	9.0	.6
5085	INDUSTRIAL SUPPLIES. . . . .	78	49 470	43 699	86.0	1.0	.8	3.2	8.5	.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	34	16 638	15 421	86.4	.9	2.3	8.7	3.5	.1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	40	13 264	12 120	74.9	.4	1.8	17.1	5.8	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	4	(D)	(D)	88.7	3.4	-	2.1	-	5.8
5091	METALS AND MINERALS, N.E.C.. . . .	46	75 175	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	COAL. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS. . . . .	28	66 155	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SALES OFFICES. . . . .	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	85	(D)	37 765	73.8	.1	.9	1.0	22.0	2.2
	IRON AND STEEL SCRAP. . . . .	41	27 405	21 067	78.9	-	.3	1.6	17.4	1.8
	WASTE AND SECONDARY MATERIALS. . . . .	44	(D)	16 698	67.5	.1	1.7	.2	27.8	2.8
5094	TOBACCO AND ITS PRODUCTS. . . . .	17	(D)	38 019	7.2	.2	1.1	80.3	11.2	.1
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	44	(D)	77 499	44.2	.4	.4	48.5	6.6	-
	BEER AND ALE. . . . .	34	(D)	33 721	53.7	.9	.6	29.9	15.0	-
	WINE AND DISTILLED SPIRITS. . . . .	10	48 867	43 778	36.9	-	.2	62.9	.1	-
5096	PAPER AND ITS PRODUCTS. . . . .	48	34 907	29 811	66.1	.2	.6	22.7	9.8	.6
	PRINTING AND WRITING (FINE) PAPER. . . . .	9	10 822	8 960	73.5	-	-	2.4	24.2	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	20	17 937	15 288	60.6	.1	.8	32.4	4.8	1.3
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	19	6 148	5 563	69.5	.6	.8	28.9	.2	-
5097	FURNITURE AND HOME FURNISHINGS. . . . .	40	22 783	18 806	23.6	.4	1.4	55.4	19.2	-
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	13	4 909	3 952	81.2	-	3.6	15.1	.1	-
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	27	17 874	14 854	8.3	.5	.8	66.2	24.2	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	96	73 933	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	LUMBER AND MILLWORK. . . . .	52	38 946	28 030	48.7	(Z)	.8	46.5	3.6	.4
	CONSTRUCTION MATERIALS. . . . .	44	34 987	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	AMUSEMENT AND SPORTING GOODS. . . . .	35	(D)	11 846	25.4	.4	3.4	58.7	10.8	1.3
	BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	10	(D)	5 502	13.1	1.3	6.3	74.8	1.3	3.3
	FARM SUPPLIES. . . . .	13	42 518	41 460	14.9	.2	1.7	14.3	67.4	1.5
	JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	26	(D)	5 810	.1	-	4.0	79.2	16.4	.3
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	9	2 102	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	OTHER PRODUCTS. . . . .	42	21 414	17 207	33.8	(Z)	1.2	54.2	8.7	2.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 19.6 to repair shops. <sup>2</sup>Including 15.4 to repair shops. <sup>3</sup>Including 20.3 to repair shops. <sup>4</sup>Including 13.5 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 7.5 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 4.9 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 38.9 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 63.1 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 12.2 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 11.7 to contractors and builders; 1.8 to public utilities. <sup>11</sup>Including 3.7 to repair shops. <sup>12</sup>Including 31.0 to contractors and builders; 6.1 to public utilities. <sup>13</sup>Including 1.8 to repair shops. <sup>14</sup>Including 5.0 to contractors and builders; .2 to public utilities. <sup>15</sup>Including 1.9 to repair shops. <sup>16</sup>Including 5.1 to contractors and builders; .6 to public utilities. <sup>17</sup>Including 16.2 to repair shops. <sup>18</sup>Including 31.8 to builders and contractors. <sup>19</sup>Including 44.1 to builders and contractors. <sup>20</sup>Including 7.0 to builders and contractors. <sup>21</sup>Including 6.8 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 44.1 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 53.7 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 36.7 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 8.3 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
CHICAGO, ILL.										
50	WHOLESALE TRADE, TOTAL . . . . .	8 655	11 815 130	9 712 948	41.5	1.6	1.0	37.6	16.5	1.9
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	787	640 790	500 371	21.3	.7	3.8	150.6	21.9	1.7
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	119	(D)	195 713	25.7	.1	3.6	263.5	7.1	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	598	(D)	271 079	17.7	1.2	3.1	342.9	32.0	3.0
5014	TIRES AND TUBES. . . . .	70	51 924	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	344	(D)	297 280	30.2	2.9	.9	48.8	15.7	1.6
5022	DRUGS, PROPRIETARIES, AND SUNORIES. . . . .	122	(D)	166 462	7.8	4.5	.3	78.0	8.6	.7
5028	PAINTS AND VARNISHES. . . . .	56	(D)	24 623	11.6	.2	1.8	19.1	58.2	9.1
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	166	153 802	(V)	(V)	(V)	(V)	(V)	(V)	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	361	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	82	(D)	67 712	39.8	1.2	.8	30.5	27.1	.5
5034	NOTIONS AND OTHER ORY GOODS. . . . .	34	(D)	23 273	20.6	(2)	(2)	75.0	4.4	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	70	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	141	130 132	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5039	FOOTWEAR. . . . .	34	(D)	16 212	7.5	.1	1.0	86.8	4.6	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	1 211	2 819 566	2 428 984	124.7	3.2	.4	51.9	19.4	.4
5041	GROCERIES, GENERAL LINE. . . . .	50	(D)	800 408	64.4	(2)	.3	92.3	.8	.2
5042	FROZEN FOODS. . . . .	57	101 236	87 615	39.9	1.4	.3	18.8	36.7	2.8
5043	DAIRY PRODUCTS. . . . .	100	(D)	159 228	75.9	36.4	1.1	23.0	23.7	(2)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	94	(D)	109 632	825.0	1.5	.5	57.9	14.9	.1
5045	CONFECTIONERY. . . . .	73	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS. . . . .	27	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5047	MEATS AND MEAT PRODUCTS. . . . .	360	(D)	844 608	33.3	1.7	.4	32.1	32.3	.2
5048	FRESH FRUITS AND VEGETABLES. . . . .	187	(D)	155 093	22.1	.6	.1	43.5	33.5	.2
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	263	(D)	171 936	146.3	.5	.6	25.7	24.9	2.1
505	FARM PRODUCTS--RAW MATERIALS. . . . .	64	(D)	437 365	61.4	-	1.3	.9	15.6	20.8
5052	COTTON. . . . .	3	(D)	(D)	(D)	(D)	1.0	(D)	(D)	(D)
5053	GRAIN. . . . .	27	(D)	378 004	58.8	-	.1	.1	17.2	23.8
5054	LIVESTOCK. . . . .	12	38 353	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	22	47 033	33 922	85.0	-	.9	6.9	4.7	2.5
506	ELECTRICAL GOODS. . . . .	463	747 550	618 680	138.6	1.2	1.3	149.0	8.5	1.4
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	208	(D)	235 223	72.3	2.2	1.5	159.3	4.6	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	102	(D)	300 541	7.7	.4	1.1	176.2	12.9	1.6
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	153	(D)	82 916	154.8	1.4	1.3	135.0	3.6	4.0
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	453	520 591	415 510	52.3	2.4	2.5	32.4	9.5	1.0
5072	HARDWARE. . . . .	206	248 940	187 717	37.0	1.6	.8	53.8	6.4	.3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	185	228 285	195 582	63.0	3.5	3.8	14.7	13.5	1.5
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	62	43 366	34 211	74.1	.5	3.6	17.3	3.3	1.3
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	1 664	1 333 502	1 148 538	65.8	1.9	.7	10.6	17.5	3.4
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	195	(D)	93 378	63.4	1.8	.7	21.8	9.8	2.5
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	65	70 110	61 398	88.1	1.7	.8	2.6	1.6	5.2
5083	FARM MACHINERY AND EQUIPMENT. . . . .	54	70 534	49 220	12.4	.7	2.2	53.1	23.9	7.7
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	429	(D)	279 731	62.1	3.2	.4	4.9	22.2	7.2
5085	INDUSTRIAL SUPPLIES. . . . .	373	375 352	338 026	68.9	1.1	.4	2.8	25.3	1.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	254	(D)	170 988	80.4	3.1	1.0	8.1	6.0	1.5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	254	109 900	96 562	48.3	.6	1.2	33.2	16.6	.1
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	40	(D)	59 235	78.1	.2	1.2	8.1	9.3	3.1
5091	METALS AND MINERALS, N.E.C. . . . .	337	(D)	925 516	82.1	.7	.1	3.4	13.1	.6
	COAL. . . . .	21	21 187	16 349	39.0	26.5	2.0	23.5	7.1	1.9
	METAL SERVICE CENTERS. . . . .	201	(D)	818 923	84.4	.2	(2)	1.6	13.1	.6
	METAL SALES OFFICES. . . . .	115	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	79	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	79	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	79	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	378	344 044	281 670	73.6	-	.3	.6	23.9	1.5
	IRON AND STEEL SCRAP. . . . .	187	231 859	194 885	75.3	-	.4	.6	21.7	2.0
	WASTE AND SECONDARY MATERIALS. . . . .	191	112 185	86 785	70.0	-	.2	.6	28.8	.4
5094	TOBACCO AND ITS PRODUCTS. . . . .	41	317 906	301 671	5.8	.1	(2)	82.2	11.9	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	177	581 403	531 471	23.4	.4	(2)	61.5	14.7	-
	BEER AND ALE. . . . .	111	170 933	159 119	9.8	.4	(2)	75.1	14.6	-
	WINE AND DISTILLED SPIRITS. . . . .	66	410 470	372 352	29.2	.4	(2)	55.7	14.7	-
5096	PAPER AND ITS PRODUCTS. . . . .	452	(D)	431 168	64.8	.7	1.5	17.3	15.6	(2)
	PRINTING AND WRITING (FINE) PAPER. . . . .	50	196 588	189 286	84.7	(2)	3.1	5.4	6.8	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	176	178 946	148 680	48.7	1.3	.3	27.5	22.1	.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	226	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS. . . . .	365	298 940	228 342	27.4	.4	1.6	58.1	12.1	.3
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	144	(D)	88 487	46.6	.4	2.1	39.6	10.7	.6
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	221	(D)	139 855	15.2	.5	1.3	69.8	13.0	.2
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	416	373 941	293 467	55.6	.3	.7	30.5	12.8	.1
	LUMBER AND MILLWORK. . . . .	173	197 987	166 485	44.6	.3	.1	39.5	15.3	.1
	CONSTRUCTION MATERIALS. . . . .	243	175 954	126 982	70.0	.4	1.4	18.6	9.5	.1
5099	AMUSEMENT AND SPORTING GOODS. . . . .	233	169 093	140 220	14.7	.5	4.7	70.1	9.3	.8
	BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	103	116 763	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	FARM SUPPLIES. . . . .	46	(D)	45 078	9.4	(2)	1.0	31.2	58.3	.1
	JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	158	114 455	91 705	10.7	4.8	4.5	61.4	17.8	.7
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	145	63 106	49 563	20.4	.2	2.3	50.3	26.6	.3
	OTHER PRODUCTS. . . . .	377	366 827	259 019	9.2	.4	1.0	60.7	25.2	3.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup> Z Less than 0.05 percent.

<sup>2</sup> Including 13.7 to repair shops. <sup>3</sup> Including 1.1 to repair shops. <sup>4</sup> Including 22.7 to repair shops. <sup>5</sup> Including 15.3 to restaurants, institutions, and other food service establishments. <sup>6</sup> Including 6.3 to restaurants, institutions, and other food service establishments. <sup>7</sup> Including 24.2 to restaurants, institutions, and other food service establishments. <sup>8</sup> Including 20.7 to restaurants, institutions, and other food service establishments. <sup>9</sup> Including 17.1 to restaurants, institutions, and other food service establishments. <sup>10</sup> Including 13.0 to contractors and builders; 2.2 to public utilities. <sup>11</sup> Including 2.7 to repair shops. <sup>12</sup> Including 1.1 to contractors and builders; 1.3 to public utilities. <sup>13</sup> Including 3.2 to repair shops. <sup>14</sup> Including 29.5 to contractors and builders; 4.5 to public utilities. <sup>15</sup> Including 1.1 to contractors and builders; 1.3 to public utilities. <sup>16</sup> Including 3.4 to contractors and builders; .6 to public utilities. <sup>17</sup> Including 1.8 to repair shops. <sup>18</sup> Including 8.7 to builders and contractors. <sup>19</sup> Including 43.7 to builders and contractors. <sup>20</sup> Including 9.3 to repair shops. <sup>21</sup> Including 27.6 to builders and contractors. <sup>22</sup> Including 5.4 to restaurants, institutions, and other food service establishments. <sup>23</sup> Including 22.9 to restaurants, institutions, and other food service establishments. <sup>24</sup> Including 9.7 to restaurants, institutions, and other food service establishments. <sup>25</sup> Including 28.5 to restaurants, institutions, and other food service establishments. <sup>26</sup> Including 31.6 to builders and contractors. <sup>27</sup> Including 15.9 to builders and contractors. <sup>28</sup> Including 52.2 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
50	CINCINNATI, OHIO-KY.-IND.									
	WHOLESALE TRADE, TOTAL . . . . .	1 412	1 398 749	1 146 436	51.4	1.1	1.5	34.9	10.3	.8
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	161	67 796	51 715	18.9	.3	3.7	136.2	39.7	1.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	18	11 687	9 236	61.7	—	7.3	21.1	9.8	—
5013	AUTOMOTIVE EQUIPMENT . . . . .	127	48 144	39 799	8.2	.4	2.1	38.9	49.0	1.4
5014	TIRES AND TUBES. . . . .	16	7 965	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	56	68 965	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	23	42 576	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5028	PAINTS AND VARNISHES . . . . .	10	1 968	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	23	24 421	18 610	73.9	.9	.4	5.6	19.2	.1
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	36	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033	PIECE GOODS (WOVEN FABRICS). . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	5	2 699	2 089	(D)	(D)	(D)	(D)	(D)	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	8	17 235	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	17	(D)	9 635	1.3	5.1	.5	90.1	3.0	—
5039	FOOTWEAR . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	182	227 559	167 305	131.5	.2	.6	53.6	14.0	(2)
5041	GROCERIES, GENERAL LINE. . . . .	11	66 711	57 015	19.6	.1	.1	79.7	.4	—
5042	FROZEN FOODS . . . . .	8	12 289	9 104	90.3	1.1	—	7.5	1.0	—
5043	DAIRY PRODUCTS . . . . .	6	2 221	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	13	(D)	8 086	17.2	—	3.6	54.5	24.3	.1
5045	CONFECTIONERY. . . . .	14	(D)	3 595	6.5	—	1.2	80.5	11.8	—
5046	FISH AND SEAFOODS. . . . .	1	(D)	—	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	26	(D)	26 763	41.7	—	1.1	47.9	9.3	—
5048	FRESH FRUITS AND VEGETABLES. . . . .	47	53 206	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	56	44 752	36 105	44.6	.4	.6	47.6	6.8	—
505	FARM PRODUCTS--RAW MATERIALS. . . . .	12	38 273	36 517	54.0	—	6.9	13.7	22.4	3.0
5052	COTTON . . . . .	—	—	—	—	—	—	—	—	—
5053	GRAIN. . . . .	5	29 443	29 443	65.9	—	—	17.0	13.4	3.7
5054	LIVESTOCK. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(D)	818	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	85	122 480	111 223	141.2	1.0	1.3	121.5	4.9	—
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	36	53 685	46 493	165.6	.6	1.6	126.8	5.5	—
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	15	53 676	53 601	12.4	.7	.5	181.1	5.3	—
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	34	15 119	11 129	77.9	4.6	4.1	12.7	.8	—
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	83	58 649	54 708	63.1	1.9	2.3	23.3	8.4	1.1
5072	HARDWARE . . . . .	23	21 052	21 020	27.9	.2	2.6	50.5	15.9	2.9
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	42	29 222	26 924	187.7	3.3	2.1	3.9	3.0	—
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	18	8 375	6 764	74.3	1.2	2.1	16.1	6.4	—
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	292	217 546	186 644	78.8	2.8	1.3	10.1	6.4	.6
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	35	20 558	16 807	66.9	.5	1.3	22.0	7.6	1.6
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	18	(D)	24 740	95.9	—	1.8	.3	2.0	—
5083	FARM MACHINERY AND EQUIPMENT . . . . .	12	6 714	6 321	11.7	.3	18.6	67.7	1.6	—
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	70	57 692	51 785	86.3	1.0	.4	6.5	4.3	1.4
5085	INDUSTRIAL SUPPLIES. . . . .	77	61 497	55 886	77.1	7.0	.1	3.3	12.5	.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	30	25 194	20 338	87.5	2.5	.7	6.6	2.2	.5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	44	14 735	10 600	53.5	1.5	1.4	39.6	4.0	—
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	55	133 765	126 565	89.3	.8	.1	4.8	3.8	1.3
	COAL . . . . .	9	(D)	21 992	67.4	1.8	(2)	18.7	4.9	7.2
	METAL SERVICE CENTERS. . . . .	29	(D)	96 860	94.9	.4	.1	1.8	2.8	—
	METAL SALES OFFICES. . . . .	17	11 075	7 713	82.0	3.9	1.1	1.3	12.7	—
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	—	—	—	—	—	—	—	—	—
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	20	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	48	(D)	54 297	88.3	—	.2	.6	10.6	.3
	IRON AND STEEL SCRAP . . . . .	19	43 165	42 982	90.1	—	.2	.3	9.4	—
	WASTE AND SECONDARY MATERIALS. . . . .	29	(D)	11 315	81.5	—	.3	1.4	15.3	1.4
5094	TOBACCO AND ITS PRODUCTS . . . . .	14	39 558	39 558	9.1	.1	.5	83.9	6.4	—
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	41	(D)	42 641	14.7	.2	1.9	74.5	8.8	—
	BEER AND ALE . . . . .	24	(D)	13 457	31.4	—	.8	67.8	—	—
	WINE AND DISTILLED SPIRITS . . . . .	17	30 864	29 184	7.0	.2	2.3	77.5	12.9	—
5096	PAPER AND ITS PRODUCTS . . . . .	61	57 607	53 385	63.6	4.0	4.4	15.5	11.2	1.2
	PRINTING AND WRITING (FINE) PAPER. . . . .	8	(D)	21 067	79.9	.1	10.0	5.6	4.5	—
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	22	22 916	22 036	60.6	.5	1.0	17.7	17.1	3.0
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	31	(D)	10 282	36.7	19.5	.2	31.1	12.5	—
5097	FURNITURE AND HOME FURNISHINGS . . . . .	47	40 033	34 396	30.1	.4	2.4	62.9	4.0	.3
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	19	6 784	5 868	79.3	.6	6.7	12.8	.6	—
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	28	33 249	28 528	19.9	.3	1.5	73.3	4.7	.3
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	97	89 472	65 247	758.3	.1	1.1	30.2	9.6	.7
	LUMBER AND MILLWORK. . . . .	43	59 796	44 733	54.9	.1	.8	36.8	6.5	1.0
	CONSTRUCTION MATERIALS . . . . .	54	29 676	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	39	25 364	23 439	22.5	.9	3.1	64.8	8.6	.1
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	FARM SUPPLIES. . . . .	5	3 492	3 492	6.8	.6	8.8	39.6	44.3	—
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	14	13 641	10 592	.3	—	.4	98.6	.8	—
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	16	(D)	(D)	24.8	.1	2.8	55.7	16.7	—
	OTHER PRODUCTS . . . . .	43	18 691	14 641	14.9	.2	1.0	60.7	8.4	14.8

Standard Notes: — Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. 2 Less than 0.05 percent.

<sup>1</sup>Including 20.0 to repair shops. <sup>2</sup>Including 6.8 to repair shops. <sup>3</sup>Including 23.9 to repair shops. <sup>4</sup>Including 24.2 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 19.3 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 88.4 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 16.6 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 6.5 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 27.2 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 22.8 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 19.3 to contractors and builders; 2.5 to public utilities. <sup>12</sup>Including 3.1 to repair shops. <sup>13</sup>Including 32.4 to contractors and builders; 4.5 to public utilities. <sup>14</sup>Including 4.4 to repair shops. <sup>15</sup>Including 10.7 to contractors and builders; .9 to public utilities. <sup>16</sup>Including .8 to repair shops. <sup>17</sup>Including 6.2 to contractors and builders; 1.6 to public utilities. <sup>18</sup>Including 8.3 to repair shops. <sup>19</sup>Including 36.8 to builders and contractors. <sup>20</sup>Including 7.8 to builders and contractors. <sup>21</sup>Including 58.2 to builders and contractors. <sup>22</sup>Including 41.6 to builders and contractors. <sup>23</sup>Including 8.9 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 14.2 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 31.4 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 6.3 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 31.9 to builders and contractors. <sup>28</sup>Including 18.0 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	CLEVELAND, OHIO									
50	WHOLESALE TRADE, TOTAL . . . . .	2 427	2 470 491	2 143 755	52.6	1.0	1.1	34.1	10.4	.9
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	276	167 496	138 596	24.6	.5	3.9	<sup>1</sup> 40.1	27.3	3.7
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	29	25 292	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	224	122 613	108 655	15.2	.6	2.8	<sup>2</sup> 43.1	33.6	4.7
5014	TIRES AND TUBES. . . . .	23	19 591	15 113	48.0	.1	9.9	<sup>3</sup> 33.9	8.1	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	109	79 951	67 909	38.9	.1	1.3	51.8	7.0	.9
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	33	43 395	40 922	6.7	-	1.7	83.6	8.0	-
5028	PAINTS AND VARNISHES . . . . .	20	7 523	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	56	29 033	23 449	92.3	.1	.8	.9	4.6	1.2
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	63	71 301	61 336	19.7	-	.4	76.4	3.5	.1
5033	PIECE GOODS (WOVEN FABRICS). . . . .	7	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	20	21 576	16 619	35.4	-	1.0	59.6	4.1	-
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	23	22 810	20 953	.5	-	.3	92.5	6.7	-
5039	FOOTWEAR . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	222	340 488	291 206	<sup>4</sup> 29.7	.5	1.0	61.8	6.9	(2)
5041	GROCERIES, GENERAL LINE. . . . .	10	79 811	78 792	<sup>5</sup> 18.3	-	-	81.6	.2	-
5042	FROZEN FOODS . . . . .	9	8 686	6 846	<sup>6</sup> 59.7	-	7.4	6.7	26.2	-
5043	DAIRY PRODUCTS . . . . .	11	10 722	8 274	<sup>7</sup> 13.6	-	-	62.4	23.9	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	22	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5045	CONFECTIONERY. . . . .	16	8 184	6 893	<sup>8</sup> 9.4	.7	-	89.3	.6	-
5046	FISH AND SEAFOODS. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	53	94 447	86 244	<sup>9</sup> 48.7	1.6	1.6	41.7	6.4	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	53	70 090	64 202	<sup>10</sup> 13.8	(2)	1.0	72.3	12.8	(2)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	45	32 967	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	3 204	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	2	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS . . . . .	145	202 195	175 733	<sup>11</sup> 39.9	1.2	1.5	<sup>12</sup> 46.3	11.0	.1
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	58	76 058	65 362	<sup>13</sup> 74.2	.4	.7	<sup>14</sup> 18.2	6.3	.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	38	94 299	85 918	<sup>15</sup> 12.8	.4	1.1	<sup>16</sup> 75.5	10.2	.1
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	49	31 838	24 453	<sup>17</sup> 43.5	6.5	4.8	<sup>18</sup> 18.9	26.2	.1
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	162	167 733	156 770	<sup>19</sup> 53.1	1.2	.7	30.0	14.9	.2
5072	HARDWARE . . . . .	63	84 620	78 381	<sup>20</sup> 39.4	1.6	.8	46.6	11.3	.3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	78	64 865	61 241	<sup>21</sup> 61.0	.9	.8	14.5	22.9	(2)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	21	18 248	17 148	<sup>22</sup> 87.3	.4	.4	8.9	3.0	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	566	425 221	372 465	75.8	2.3	1.1	15.0	5.0	.7
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	63	23 858	19 484	50.7	.4	1.1	32.6	13.8	1.5
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	29	(0)	33 096	90.2	-	(2)	7.9	1.6	.3
(0)3	FARM MACHINERY AND EQUIPMENT . . . . .	14	(0)	9 496	24.3	.8	5.8	51.4	6.7	11.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	177	115 771	90 143	88.3	2.0	1.1	5.0	3.5	.1
5085	INDUSTRIAL SUPPLIES. . . . .	150	138 754	128 592	73.0	1.2	.2	18.3	7.1	.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	46	55 431	53 075	89.8	2.4	1.3	4.8	.3	1.4
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	67	20 269	17 831	58.9	.2	.9	31.0	9.1	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	20	20 774	20 748	42.4	18.0	6.2	28.7	4.2	.5
5091	METALS AND MINERALS, N.E.C. . . . .	137	312 802	285 084	91.6	1.4	.1	1.3	5.5	(2)
	COAL . . . . .	9	9 648	9 372	71.0	-	-	29.0	-	-
	METAL SERVICE CENTERS. . . . .	90	276 424	258 475	92.2	1.6	.1	.3	5.8	(2)
	METAL SALES OFFICES. . . . .	38	26 730	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	24	25 250	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	24	25 250	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	118	(0)	146 143	83.1	(2)	(2)	.1	11.4	5.3
	IRON AND STEEL SCRAP . . . . .	70	117 927	117 080	83.6	(2)	(2)	.1	10.1	6.2
	WASTE AND SECONDARY MATERIALS. . . . .	48	(0)	29 063	80.9	.2	(2)	.4	16.8	1.7
5094	TOBACCO AND ITS PRODUCTS . . . . .	24	(0)	47 836	<sup>23</sup> 4.1	-	-	77.0	18.7	.1
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	30	79 657	75 213	<sup>24</sup> 21.3	-	1.4	70.6	6.8	-
	BEER AND ALE . . . . .	18	(0)	45 138	<sup>25</sup> 27.0	-	.5	70.0	2.5	-
	WINE AND DISTILLED SPIRITS . . . . .	12	(0)	30 075	<sup>26</sup> 12.6	-	2.8	71.4	13.3	-
5096	PAPER AND ITS PRODUCTS . . . . .	94	103 862	95 006	56.0	.9	.7	11.9	30.5	(2)
	PRINTING AND WRITING (FINE) PAPER. . . . .	21	(0)	54 336	49.6	.8	.2	4.7	44.7	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	23	30 074	27 931	65.0	1.1	1.5	17.7	14.7	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	50	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	101	75 852	64 673	17.3	.2	1.2	77.2	3.8	.3
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	39	25 384	19 969	41.7	.8	1.2	47.3	8.0	1.0
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	62	50 468	44 704	6.4	(2)	1.1	90.6	1.9	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	129	105 788	76 161	<sup>27</sup> 58.3	.4	1.9	29.3	9.1	1.0
	LUMBER AND MILLWORK. . . . .	43	48 561	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	CONSTRUCTION MATERIALS . . . . .	86	57 227	43 609	<sup>28</sup> 83.8	.7	2.4	9.3	3.0	.9
5099	(AMUSEMENT AND SPORTING GOODS . . . . .	50	21 513	15 655	42.6	(2)	2.8	49.6	5.1	-
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	25	13 690	12 264	20.9	-	2.3	76.0	.8	-
	(FARM SUPPLIES. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	31	15 324	15 263	1.5	-	4.8	72.6	21.1	-
	(ART GOODS AND ADVERTISING SPECIALTIES. . . . .	29	10 858	9 070	9.9	-	.3	49.7	40.0	.1
	(OTHER PRODUCTS . . . . .	83	45 783	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 19.6 to repair shops. <sup>2</sup>Including 24.0 to repair shops. <sup>3</sup>Including 4.2 to repair shops. <sup>4</sup>Including 24.5 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 10.3 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 59.7 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 11.5 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 5.5 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 43.5 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 10.4 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 15.8 to contractors and builders; 2.0 to public utilities. <sup>12</sup>Including 4.0 to repair shops. <sup>13</sup>Including 29.6 to contractors and builders; 4.0 to public utilities. <sup>14</sup>Including 3.6 to repair shops. <sup>15</sup>Including 9.2 to contractors and builders; .9 to public utilities. <sup>16</sup>Including 3.8 to repair shops. <sup>17</sup>Including 1.8 to contractors and builders; .7 to public utilities. <sup>18</sup>Including 5.6 to repair shops. <sup>19</sup>Including 26.8 to builders and contractors. <sup>20</sup>Including 7.5 to builders and contractors. <sup>21</sup>Including 44.4 to builders and contractors. <sup>22</sup>Including 52.0 to builders and contractors. <sup>23</sup>Including 3.5 to restaurants, institutions, and other food services establishments. <sup>24</sup>Including 21.2 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 27.0 to restaurants, institutions, and other food services establishments. <sup>26</sup>Including 12.4 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 35.6 to builders and contractors. <sup>28</sup>Including 55.6 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
50	DALLAS, TEX.									
	WHOLESALE TRADE, TOTAL . . . . .	2 217	2 504 197	1 927 231	40.0	1.7	1.5	35.0	10.1	11.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	285	175 175	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	29	46 486	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	231	117 590	86 035	16.7	1.3	2.3	140.0	39.8	.9
5014	TIRES AND TUBES. . . . .	25	11 099	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	77	96 189	85 773	31.5	1.0	2.8	54.7	8.6	1.3
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	29	54 837	46 172	2.7	.2	.3	94.5	2.3	-
5028	PAINTS AND VARNISHES . . . . .	14	5 683	5 350	56.7	.1	-	14.1	29.1	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	34	35 669	34 251	66.4	2.3	6.8	7.4	13.9	3.3
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	104	68 366	49 980	6.3	.2	1.1	83.4	9.0	(Z)
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	26	(D)	11 951	16.7	-	.2	49.5	33.5	.1
5034	NOTIONS AND OTHER DRY GOODS . . . . .	14	(D)	8 130	13.7	-	-	86.3	-	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	10	10 873	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	46	23 799	20 725	.2	.2	2.3	94.9	2.4	-
5039	FOOTWEAR . . . . .	8	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	176	396 313	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5041	GROCERIES, GENERAL LINE . . . . .	11	(D)	39 731	241.9	.8	.2	57.0	.1	-
5042	FROZEN FOODS . . . . .	8	13 634	(O)	(O)	(O)	(O)	(O)	(O)	(D)
5043	DAIRY PRODUCTS . . . . .	10	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	12	22 935	18 225	321.8	.1	.1	69.0	7.0	(D)
5045	CONFECTIONERY . . . . .	13	3 986	3 954	19.7	-	.4	81.9	8.0	-
5046	FISH AND SEAFOODS . . . . .	1	(O)	(D)	(D)	(D)	(D)	(O)	(D)	-
5047	MEATS AND MEAT PRODUCTS . . . . .	38	49 078	45 577	349.8	-	.4	29.7	19.7	.5
5048	FRESH FRUITS AND VEGETABLES . . . . .	33	47 223	33 286	627.1	6.2	.3	52.2	14.1	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	50	67 072	58 908	754.7	1.2	.2	34.9	9.0	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	53	313 673	299 731	31.8	.2	.2	.1	1.6	66.2
5052	COTTON . . . . .	32	298 185	292 185	30.4	.2	-	-	1.5	67.9
5053	GRAIN . . . . .	13	10 211	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5054	LIVESTOCK . . . . .	5	(D)	(O)	(O)	(O)	(O)	(D)	(O)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
506	ELECTRICAL GOODS . . . . .	152	187 110	157 739	844.7	1.5	1.6	340.0	5.5	6.8
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	57	69 792	57 608	179.3	1.1	1.5	12.6	5.5	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	24	66 530	63 523	113.3	.4	1.3	80.7	4.2	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	71	50 788	36 608	144.5	3.9	2.3	12.5	7.6	29.1
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	132	128 569	108 506	1645.6	11.9	.8	32.3	4.5	(Z)
5072	HARDWARE . . . . .	40	61 333	54 658	126.0	23.1	.7	48.6	1.5	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	56	44 321	35 703	167.4	.6	1.0	14.5	16.0	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	36	22 915	18 145	161.8	.4	.5	18.4	19.0	.1
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	500	367 916	302 124	72.3	2.5	2.6	15.5	6.3	.8
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	66	22 765	20 326	59.0	1.3	.5	30.6	8.5	.1
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	46	52 341	47 502	89.5	.6	6.1	3.0	.1	.7
5083	FARM MACHINERY AND EQUIPMENT . . . . .	14	11 241	10 074	22.4	.5	5.3	64.5	7.4	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	117	110 751	78 465	84.1	1.7	.9	5.3	7.0	1.1
5085	INDUSTRIAL SUPPLIES . . . . .	73	58 229	52 912	80.2	1.9	.7	8.0	8.8	.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	55	39 365	30 611	71.9	2.5	.8	21.4	2.4	1.0
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	76	35 390	29 501	60.7	2.0	2.2	32.2	2.8	.1
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	53	37 834	32 733	41.1	9.9	7.3	25.6	14.4	1.6
5091	METALS AND MINERALS, N.E.C. . . . .	70	179 643	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	COAL . . . . .	-	-	-	-	-	-	-	-	-
	METAL SERVICE CENTERS. . . . .	39	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SALES OFFICES. . . . .	31	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	49	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	49	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	47	30 884	26 554	42.8	1.3	1.0	1.2	36.9	16.8
	IRON AND STEEL SCRAP . . . . .	17	2 745	2 287	6.2	-	.1	2.1	90.6	1.1
	WASTE AND SECONDARY MATERIALS. . . . .	30	28 139	24 267	46.3	1.4	1.1	1.1	31.8	18.3
5094	TOBACCO AND ITS PRODUCTS . . . . .	14	(O)	37 198	221.4	1.3	.7	63.5	13.0	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	22	91 327	84 329	214.9	.1	.1	89.8	5.1	-
	BEER AND ALE . . . . .	15	(D)	49 608	228.1	.2	.2	88.3	3.3	-
	WINE AND DISTILLED SPIRITS . . . . .	7	(O)	34 721	23.4	-	-	92.0	7.6	-
5096	PAPER AND ITS PRODUCTS . . . . .	86	64 326	57 279	52.5	2.4	.5	28.9	15.6	(Z)
	PRINTING AND WRITING (FINE) PAPER. . . . .	16	(D)	26 300	58.4	2.1	-	22.9	16.7	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	28	18 137	17 317	57.1	4.4	.4	19.9	18.0	.2
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	42	(O)	13 662	35.4	.4	1.6	52.1	10.6	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	105	76 296	69 025	26.3	.9	2.8	66.9	2.9	.2
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	46	27 267	25 898	50.5	1.3	4.7	43.2	.2	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	59	49 029	43 127	11.7	.7	1.7	81.1	4.4	.3
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	127	93 760	66 598	242.9	.9	1.1	45.6	9.5	(Z)
	LUMBER AND MILLWORK . . . . .	54	58 083	40 763	221.8	1.1	.8	62.6	13.7	-
	CONSTRUCTION MATERIALS . . . . .	73	35 677	25 835	206.1	.7	1.5	18.7	2.9	.1
5099	AMUSEMENT AND SPORTING GOODS . . . . .	61	38 017	31 507	16.4	.2	2.1	62.1	18.1	1.1
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	21	13 878	12 297	17.1	.2	1.0	70.4	11.3	-
	FARM SUPPLIES . . . . .	18	18 597	17 355	1.9	.7	3.6	60.9	32.8	.1
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	22	20 291	17 021	.6	.5	.1	97.9	.7	.1
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	28	12 169	9 404	14.3	.1	.2	80.5	4.9	-
	OTHER PRODUCTS . . . . .	68	66 275	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 15.1 to repair shops. <sup>2</sup>Including 41.2 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 23.6 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 9.7 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 36.7 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 25.2 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 29.2 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 19.8 to contractors and builders; 5.5 to public utilities. <sup>9</sup>Including 3.1 to repair shops. <sup>10</sup>Including 40.9 to contractors and builders; 10.7 to public utilities. <sup>11</sup>Including 1.5 to repair shops. <sup>12</sup>Including 11.3 to contractors and builders; 1.3 to public utilities. <sup>13</sup>Including 1.8 to repair shops. <sup>14</sup>Including 1.6 to contractors and builders; 4.5 to public utilities. <sup>15</sup>Including 7.9 to repair shops. <sup>16</sup>Including 29.2 to builders and contractors. <sup>17</sup>Including 5.7 to builders and contractors. <sup>18</sup>Including 56.2 to builders and contractors. <sup>19</sup>Including 46.6 to builders and contractors. <sup>20</sup>Including 20.0 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 4.9 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 8.1 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 4 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 31.3 to builders and contractors. <sup>25</sup>Including 13.4 to builders and contractors. <sup>26</sup>Including 59.4 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	DENVER, COLO.									
50	WHOLESALE TRADE, TOTAL . . . . .	1 554	1 422 619	1 078 440	41.7	3.7	2.2	38.8	13.4	.2
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	215	105 123	83 071	21.6	1.1	7.4	136.5	33.1	.2
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	30	(D)	24 870	47.6	1.7	12.4	32.4	5.9	-
S013	AUTOMOTIVE EQUIPMENT. . . . .	157	(D)	50 334	9.1	1.0	4.4	35.2	50.1	.3
S014	TIRES AND TUBES. . . . .	28	13 238	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	61	55 510	51 089	18.7	3.1	1.8	70.3	6.1	(2)
S022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	20	(D)	37 039	8.2	2.6	.1	88.6	.6	-
S028	PAINTS AND VARNISHES. . . . .	15	(D)	2 150	42.6	.7	4.0	18.0	34.9	-
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	26	14 826	11 900	47.2	5.2	6.8	22.8	17.9	.1
S03	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	35	(D)	32 607	5.9	2.9	.5	74.9	15.7	-
S033	PIECE GOODS (WOVEN FABRICS). . . . .	5	(D)	2 619	(D)	(D)	(D)	(D)	(D)	(D)
S034	NOTIONS AND OTHER ORY GOODS. . . . .	4	597	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	12	(D)	20 624	2.6	3.5	.7	68.4	24.8	-
S037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	11	8 760	7 506	-	2.9	.3	96.9	-	-
S039	FOOTWEAR. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S04	GROCERIES AND RELATED PRODUCTS. . . . .	151	312 300	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S041	GROCERIES, GENERAL LINE. . . . .	6	148 844	45 202	(D)	(D)	(D)	(D)	(D)	(D)
S042	FROZEN FOODS. . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S043	DAIRY PRODUCTS. . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S044	POULTRY AND POULTRY PRODUCTS. . . . .	14	(D)	33 401	21.1	11.3	.1	55.2	11.6	.6
S045	CONFECTIONERY. . . . .	11	3 568	3 486	25.2	4.0	1.3	52.3	17.2	-
S046	FISH AND SEAFOODS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S047	MEATS AND MEAT PRODUCTS. . . . .	35	64 469	56 043	46.1	24.8	.5	15.1	13.5	-
S048	FRESH FRUITS AND VEGETABLES. . . . .	32	25 718	21 429	39.2	6.2	.2	17.6	36.8	-
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	31	13 313	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S05	FARM PRODUCTS--RAW MATERIALS. . . . .	19	51 612	49 654	63.8	.7	2.5	8.7	23.5	.9
S052	COTTON. . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN. . . . .	11	42 706	42 420	63.2	.8	-	10.1	24.9	1.1
S054	LIVESTOCK. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S06	ELECTRICAL GOODS. . . . .	108	137 877	130 435	43.5	1.6	.9	51.7	2.3	(2)
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	43	51 649	48 935	79.5	2.0	.8	115.1	2.6	(2)
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	23	68 612	67 676	13.3	.9	.6	84.0	1.1	(2)
S065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	42	17 616	13 824	64.3	3.3	2.4	23.1	6.7	.1
S07	HAIRWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	88	61 648	54 928	63.1	2.8	.5	18.6	14.9	-
S072	HAIRWARE. . . . .	18	(D)	6 048	63.6	2.0	1.8	30.5	2.1	-
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	45	37 584	36 306	74.3	3.5	.4	8.7	13.1	-
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	25	(D)	12 574	30.6	1.3	.1	41.8	26.3	-
S08	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	368	220 196	170 703	63.7	3.1	4.5	14.7	13.6	.4
S081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	61	12 972	9 174	61.1	3.0	2.8	25.2	7.8	.2
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	34	40 743	37 833	87.3	2.1	3.2	5.6	1.7	-
S083	FARM MACHINERY AND EQUIPMENT. . . . .	16	(D)	5 865	25.8	2.8	2.9	49.6	13.9	5.1
S084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	75	(D)	34 572	71.1	4.5	.8	6.9	15.9	.9
S085	INDUSTRIAL SUPPLIES. . . . .	68	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	46	27 707	22 777	68.0	5.7	2.1	15.2	9.0	(2)
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	53	(D)	13 714	51.9	2.0	1.7	37.2	7.2	(2)
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	15	(D)	19 715	27.4	1.0	21.5	16.3	33.8	-
S091	METALS AND MINERALS, N.E.C. . . . .	50	57 603	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	COAL. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS. . . . .	27	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SALES OFFICES. . . . .	22	14 407	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	26	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	26	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S093	SCRAP AND WASTE MATERIALS. . . . .	33	14 829	12 812	83.8	(2)	2.1	2.0	11.2	.8
	IRON AND STEEL SCRAP. . . . .	16	4 949	4 949	74.0	-	3.7	2.3	20.0	-
	WASTE AND SECONDARY MATERIALS. . . . .	17	9 880	7 863	90.0	(2)	1.1	1.9	5.7	1.3
S094	TOBACCO AND ITS PRODUCTS. . . . .	9	37 653	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	19	70 379	54 101	30.2	.7	-	69.1	.1	-
	BEER AND ALE. . . . .	11	(D)	12 968	16.4	1.8	-	81.8	.1	-
	WINE AND DISTILLED SPIRITS. . . . .	8	(D)	41 133	34.5	.3	-	65.0	.1	-
S096	PAPER AND ITS PRODUCTS. . . . .	45	40 887	37 268	44.5	3.7	5.1	19.5	27.2	(2)
	PRINTING AND WRITING (FINE) PAPER. . . . .	6	15 588	15 075	(D)	(D)	(D)	(D)	(D)	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	12	(D)	(D)	23.2	3.8	.9	28.4	43.8	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	27	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S097	FURNITURE AND HOME FURNISHINGS. . . . .	56	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	18	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	38	39 840	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	97	64 242	54 979	33.9	.5	1.9	58.2	5.4	(2)
	LUMBER AND MILLWORK. . . . .	41	(D)	36 044	17.4	.5	.8	74.0	7.3	-
	CONSTRUCTION MATERIALS. . . . .	56	(D)	18 935	65.4	.6	4.0	28.1	1.8	.1
S099	AMUSEMENT AND SPORTING GOODS. . . . .	52	(D)	21 949	23.6	1.6	2.8	65.5	6.2	.3
	BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	13	(D)	7 549	7.9	.3	.7	85.9	5.2	-
	FARM SUPPLIES. . . . .	15	12 137	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	12	(D)	3 230	1.0	.2	3.2	93.8	1.5	.4
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	23	(D)	5 301	8.7	.3	.3	67.6	23.1	-
	OTHER PRODUCTS. . . . .	59	(D)	24 480	4.5	.6	.4	46.2	46.1	2.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 8.8 to repair shops. <sup>2</sup>Including 2.2 to repair shops. <sup>3</sup>Including 12.7 to repair shops. <sup>4</sup>Including 20.1 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 25.2 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 41.7 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 37.6 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 21.0 to contractors and builders; 4.8 to public utilities. <sup>9</sup>Including 4.0 to repair shops. <sup>10</sup>Including 46.3 to contractors and builders; 10.4 to public utilities. <sup>11</sup>Including 2.5 to repair shops. <sup>12</sup>Including 6.6 to contractors and builders; 1.6 to public utilities. <sup>13</sup>Including 2.9 to repair shops. <sup>14</sup>Including 1.9 to contractors and builders; .3 to public utilities. <sup>15</sup>Including 14.5 to repair shops. <sup>16</sup>Including 47.4 to builders and contractors. <sup>17</sup>Including 48.9 to builders and contractors. <sup>18</sup>Including 58.1 to builders and contractors. <sup>19</sup>Including 15.9 to builders and contractors. <sup>20</sup>Including 30.0 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 16.4 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 34.3 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 27.9 to builders and contractors. <sup>24</sup>Including 13.3 to builders and contractors. <sup>25</sup>Including 55.6 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	DETROIT, MICH.									
50	WHOLESALE TRADE, TOTAL . . . . .	3 955	4 488 245	3 671 573	44.6	.7	1.1	40.0	13.1	.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	517	290 779	218 258	21.6	3.6	3.3	<sup>1</sup> 35.8	33.8	1.9
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	75	84 055	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	397	(O)	153 934	18.0	1.0	3.4	<sup>2</sup> 32.2	43.2	2.1
5014	TIRES AND TUBES. . . . .	45	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	155	181 971	150 518	32.2	.7	.4	46.7	19.9	.1
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	51	(O)	99 422	9.2	.9	(2)	65.3	24.6	-
5028	PAINTS AND VARNISHES . . . . .	34	(O)	9 376	45.0	.3	5.3	33.7	15.1	.6
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	70	56 458	41 720	84.0	.4	.3	5.4	9.7	.3
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	69	46 714	39 455	15.6	.3	3.1	75.2	5.5	.4
5033	PIECE GOODS (WOVEN FABRICS). . . . .	16	12 153	9 741	45.1	(2)	3.7	47.9	3.4	-
5034	NOTIONS AND OTHER DRY GOODS. . . . .	8	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	16	(O)	8 252	13.3	-	6.5	72.5	6.0	1.7
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	26	17 443	16 342	1.6	.6	2.0	87.5	8.1	.1
5039	FOOTWEAR . . . . .	3	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	496	949 052	828 719	<sup>3</sup> 19.5	.3	.5	65.8	13.7	.3
5041	GROCERIES, GENERAL LINE. . . . .	43	292 200	282 641	<sup>4</sup> 16.8	.2	.3	82.4	.3	-
5042	FROZEN FOODS. . . . .	26	32 265	30 608	<sup>5</sup> 42.3	-	.4	34.1	23.2	-
5043	DAIRY PRODUCTS. . . . .	53	69 845	66 624	<sup>6</sup> 10.5	-	.1	69.9	19.2	.2
5044	POULTRY AND POULTRY PRODUCTS . . . . .	36	58 032	57 076	<sup>7</sup> 21.3	.4	.5	64.0	13.5	.2
5045	CONFECTIONERY. . . . .	24	10 337	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS. . . . .	20	25 093	19 846	<sup>8</sup> 27.4	-	1.5	38.1	33.0	.3
5047	MEATS AND MEAT PRODUCTS. . . . .	120	288 307	242 009	<sup>9</sup> 19.3	.8	.5	56.2	23.1	.3
5048	FRESH FRUITS AND VEGETABLES. . . . .	82	76 136	67 436	<sup>10</sup> 23.1	(2)	.6	55.5	19.3	1.5
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	92	96 837	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	12	8 936	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(O)	-	(O)	(O)	(O)	(O)	(O)	(O)
5054	LIVESTOCK. . . . .	4	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	7	(O)	3 065	64.7	-	-	-	17.9	17.5
506	ELECTRICAL GOODS . . . . .	210	333 966	282 461	<sup>11</sup> 47.3	.8	1.6	<sup>12</sup> 46.8	3.4	.1
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	104	125 665	107 101	<sup>13</sup> 18.2	1.6	1.0	<sup>14</sup> 12.9	3.2	.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	44	169 181	148 526	<sup>15</sup> 19.5	.2	1.7	<sup>16</sup> 75.0	3.6	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	62	39 120	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	221	181 653	143 274	<sup>17</sup> 62.8	.5	1.4	22.6	11.9	.8
5072	HARDWARE . . . . .	83	60 155	48 555	<sup>18</sup> 50.6	.9	1.1	33.7	13.5	.2
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	105	104 823	80 260	<sup>19</sup> 72.3	.2	.4	14.5	12.1	.5
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	33	16 675	14 459	<sup>20</sup> 51.0	1.3	7.6	30.0	5.8	4.2
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	901	591 978	500 233	81.1	.8	1.1	9.2	7.0	.8
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	90	40 693	35 467	60.0	1.6	.3	28.2	8.3	1.7
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	43	54 000	45 085	95.7	.3	.2	2.4	1.2	.1
5083	FARM MACHINERY AND EQUIPMENT . . . . .	10	(O)	10 693	15.4	1.1	11.0	68.7	3.8	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	270	152 211	124 772	85.6	.7	.8	4.7	7.0	1.2
5085	INDUSTRIAL SUPPLIES. . . . .	246	203 036	174 320	89.4	.7	.1	1.3	8.0	.5
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	100	66 519	57 001	85.6	1.2	2.1	8.2	2.4	.3
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	115	(O)	42 989	61.2	.6	1.6	20.7	15.7	.3
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	27	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5091	METALS AND MINERALS, N.E.C. . . . .	214	634 338	451 044	87.1	.7	.5	1.2	10.3	.3
	COAL . . . . .	12	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SERVICE CENTERS. . . . .	114	(O)	370 690	87.6	.7	.6	.8	10.1	.2
	METAL SALES OFFICES. . . . .	88	187 982	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	21	10 167	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	21	10 167	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	243	174 885	146 992	71.5	(2)	.4	.5	26.0	1.6
	IRON AND STEEL SCRAP . . . . .	132	112 298	100 105	74.7	(2)	.6	.2	22.4	2.1
	WASTE AND SECONDARY MATERIALS. . . . .	111	62 587	46 887	64.7	-	.1	1.2	33.6	.5
5094	TOBACCO AND ITS PRODUCTS . . . . .	48	(O)	108 732	<sup>21</sup> 4.6	-	.7	62.5	32.2	(7)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	81	283 333	257 461	<sup>22</sup> 6.5	.1	.7	90.1	1.8	.7
	BEER AND ALE . . . . .	43	(O)	92 252	<sup>23</sup> 14.9	.1	(2)	82.9	.1	2.0
	WINE AND DISTILLED SPIRITS . . . . .	38	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5096	PAPER AND ITS PRODUCTS . . . . .	113	131 090	110 264	60.3	1.1	1.8	16.7	18.9	1.2
	PRINTING AND WRITING (FINE) PAPER. . . . .	15	(O)	71 998	69.1	1.5	2.5	3.7	21.4	1.9
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	31	31 056	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	67	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	101	105 582	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	36	28 470	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	65	77 112	55 613	7.1	.3	1.7	79.5	11.5	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	241	203 156	162 871	<sup>24</sup> 60.8	.1	1.3	32.6	5.0	.1
	LUMBER AND MILLWORK. . . . .	99	111 107	88 090	<sup>25</sup> 40.8	.1	1.1	52.9	4.9	.2
	CONSTRUCTION MATERIALS . . . . .	142	92 049	74 781	<sup>26</sup> 84.4	.2	1.5	8.8	5.1	(8)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	74	48 949	41 544	36.7	4.9	2.6	46.3	9.5	-
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	24	20 255	18 921	21.5	(2)	(2)	77.1	.7	.1
	FARM SUPPLIES. . . . .	12	7 761	5 755	15.7	.2	2.7	77.6	4.3	-
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	40	(O)	19 552	5.2	-	3.8	83.5	6.2	1.3
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	41	(O)	15 678	27.8	.1	3.5	59.1	9.2	.3
	OTHER PRODUCTS . . . . .	121	120 154	92 863	21.4	.4	2.0	46.5	29.5	.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 11.6 to repair shops. <sup>2</sup>Including 15.3 to repair shops. <sup>3</sup>Including 17.3 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 15.5 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 38.5 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 7.7 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 20.0 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 22.8 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 16.8 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 22.8 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 20.9 to contractors and builders; 1.9 to public utilities. <sup>12</sup>Including 1.8 to repair shops. <sup>13</sup>Including 42.8 to contractors and builders; 3.4 to public utilities. <sup>14</sup>Including 1.0 to repair shops. <sup>15</sup>Including 7.8 to contractors and builders; 1.1 to public utilities. <sup>16</sup>Including 1.6 to repair shops. <sup>17</sup>Including 38.1 to builders and contractors. <sup>18</sup>Including 9.9 to builders and contractors. <sup>19</sup>Including 58.7 to builders and contractors. <sup>20</sup>Including 18.3 to builders and contractors. <sup>21</sup>Including 3.5 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 6.0 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 14.9 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 43.9 to builders and contractors. <sup>25</sup>Including 23.7 to builders and contractors. <sup>26</sup>Including 67.6 to builders and contractors.

<sup>1</sup>Including 17.3 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 38.5 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 20.0 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 22.8 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 16.8 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 22.8 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 20.9 to contractors and builders; 1.9 to public utilities. <sup>8</sup>Including 1.8 to repair shops. <sup>9</sup>Including 42.8 to contractors and builders; 3.4 to public utilities. <sup>10</sup>Including 1.0 to repair shops. <sup>11</sup>Including 7.8 to contractors and builders; 1.1 to public utilities. <sup>12</sup>Including 1.6 to repair shops. <sup>13</sup>Including 38.1 to builders and contractors. <sup>14</sup>Including 9.9 to builders and contractors. <sup>15</sup>Including 58.7 to builders and contractors. <sup>16</sup>Including 18.3 to builders and contractors. <sup>17</sup>Including 3.5 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 6.0 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 14.9 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 43.9 to builders and contractors. <sup>21</sup>Including 23.7 to builders and contractors. <sup>22</sup>Including 67.6 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	HOUSTON, TEX.									
50	WHOLESALE TRADE, TOTAL . . . . .	2 477	3 266 498	2 391 711	42.0	.6	1.1	33.9	14.9	7.4
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	277	171 442	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	31	49 545	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	221	108 594	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD14	TIRES AND TUBES . . . . .	25	13 303	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	98	85 700	70 450	24.5	1.9	3.1	51.9	17.0	1.6
SD22	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	34	(O)	40 974	7.8	2.2	1.4	78.4	10.3	(Z)
SD28	PAINTS AND VARNISHES . . . . .	12	(O)	1 960	42.9	-	-	19.1	31.6	6.4
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	52	36 193	27 516	48.1	1.7	5.9	14.8	25.9	3.6
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	29	(O)	16 234	4.5	(Z)	2.7	78.4	11.2	3.2
SD33	PIECE GOODS (WOVEN FABRICS) . . . . .	9	(O)	4 839	4.6	-	.1	83.8	11.4	-
SD34	NOTIONS AND OTHER DRY GOODS . . . . .	7	4 967	4 356	7.3	(Z)	4.5	73.7	14.5	-
SD36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	6	4 212	3 358	(O)	(O)	(O)	(O)	(O)	(O)
SD37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	6	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
SD39	FOOTWEAR . . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	245	459 558	414 168	15.2	.5	.3	76.1	7.8	.1
SD41	GROCERIES, GENERAL LINE . . . . .	18	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
SD42	FROZEN FOODS . . . . .	9	10 834	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD43	DAIRY PRODUCTS . . . . .	25	9 424	8 618	9.9	1.2	-	86.4	2.6	-
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	19	14 370	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD45	CONFECTIONERY . . . . .	13	(O)	7 084	5.4	-	.3	77.8	16.6	-
SD46	FISH AND SEAFOODS . . . . .	10	(O)	13 219	73.2	-	.7	8.3	17.9	-
SD47	MEATS AND MEAT PRODUCTS . . . . .	49	42 140	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD48	FRESH FRUITS AND VEGETABLES . . . . .	47	37 637	30 507	20.1	.2	(Z)	46.2	33.5	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	55	65 870	59 691	12.4	.8	.5	66.6	19.0	.7
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	22	191 753	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD52	COTTON . . . . .	8	(O)	22 773	(O)	(O)	(O)	(O)	(O)	(O)
SD53	GRAIN . . . . .	8	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD54	LIVESTOCK . . . . .	3	2 591	(O)	(O)	(O)	(O)	(O)	(O)	(O)
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	38 177	(O)	(O)	(O)	(O)	(O)	(O)	(O)
SD6	ELECTRICAL GOODS . . . . .	143	210 162	180 604	52.7	.8	1.3	39.9	3.8	1.4
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	64	101 217	87 039	78.9	.9	1.2	103.0	5.3	.8
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	29	79 189	74 943	116.5	-	1.4	128.0	1.7	2.4
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	50	29 756	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	144	124 888	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD72	BARWARE . . . . .	41	59 681	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	62	44 169	36 036	51.3	.1	.4	13.4	24.6	.1
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	41	21 038	15 818	72.4	1.9	2.8	13.0	9.8	.1
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	649	677 198	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD81	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	70	23 253	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	41	68 173	60 719	91.3	.7	1.3	3.4	1.4	1.9
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	14	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	218	376 468	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD85	INDUSTRIAL SUPPLIES . . . . .	151	116 322	97 726	87.0	.7	.7	2.8	7.7	1.0
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	57	41 026	36 622	84.8	4.2	.2	5.9	2.1	2.8
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	74	18 464	15 288	57.1	.4	1.4	32.0	7.9	1.4
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	24	(O)	25 295	48.1	.8	4.7	30.9	7.8	7.7
SD91	METALS AND MINERALS, N.E.C. . . . .	155	509 973	451 847	57.1	.2	.1	6.9	34.0	1.8
	COAL . . . . .	1	(O)	-	(O)	(O)	(O)	(O)	(O)	(O)
	METAL SERVICE CENTERS . . . . .	79	(O)	361 056	53.4	.2	.1	7.3	36.8	2.1
	METAL SALES OFFICES . . . . .	75	(O)	90 791	71.7	-	.1	5.2	22.6	.4
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	59	227 799	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	59	227 799	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD93	SCRAP AND WASTE MATERIALS . . . . .	71	72 036	61 971	62.5	-	.5	1.4	13.2	22.4
	IRON AND STEEL SCRAP . . . . .	42	48 920	46 481	67.9	-	.1	1.2	11.4	19.4
	WASTE AND SECONDARY MATERIALS . . . . .	29	23 116	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD94	TOBACCO AND ITS PRODUCTS . . . . .	8	38 237	37 818	15.2	.3	-	68.0	26.4	-
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	60	(O)	139 061	18.0	(Z)	.3	80.3	1.3	(Z)
	BEER AND ALE . . . . .	52	(O)	67 917	12.8	.1	.7	83.9	2.5	(Z)
	WINE AND DISTILLED SPIRITS . . . . .	8	(O)	(O)	23.0	-	-	76.8	.1	-
SD96	PAPER AND ITS PRODUCTS . . . . .	71	46 619	40 243	57.7	1.5	3.1	15.1	22.7	(Z)
	PRINTING AND WRITING (FINE) PAPER . . . . .	10	18 555	16 077	46.6	1.9	6.1	8.3	37.0	.1
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	17	15 745	15 745	55.5	.2	.3	25.1	18.9	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	44	12 319	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	77	53 654	46 069	33.4	.5	3.3	56.4	6.3	.1
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	33	24 340	19 335	64.6	.5	5.7	24.8	4.3	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	44	29 314	26 734	10.9	.5	1.6	79.3	7.7	.2
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	150	116 668	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	LUMBER AND MILLWORK . . . . .	65	78 974	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	CONSTRUCTION MATERIALS . . . . .	85	37 694	29 149	86.0	.4	.7	5.9	6.9	.1
SD99	AMUSEMENT AND SPORTING GOODS . . . . .	48	24 034	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	27	9 613	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	FARM SUPPLIES . . . . .	19	19 774	18 084	9.6	.2	10.6	10.3	68.9	.4
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	20	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	25	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	OTHER PRODUCTS . . . . .	80	53 861	43 291	24.8	2.1	2.0	34.1	12.9	24.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 12.6 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 7.1 to restaurants, institutions, and other food service establishment. <sup>3</sup>Including 5.4 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 37.6 to restaurants, institutions, and other food service establishment. <sup>5</sup>Including 19.5 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 7.4 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 23.8 to contractors and builders; 4.2 to public utilities. <sup>8</sup>Including 3.2 to repair shops. <sup>9</sup>Including 36.9 to contractors and builders; 8.1 to public utilities and contractors. <sup>10</sup>Including 3.6 to repair shops. <sup>11</sup>Including 13.7 to contractors and builders; .5 to public utilities. <sup>12</sup>Including .8 to repair shops. <sup>13</sup>Including 47.5 to builders and contractors. <sup>14</sup>Including 48.0 to builders and contractors. <sup>15</sup>Including 5.2 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 12.2 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 12.8 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 11.6 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 54.5 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SD	INDIANAPOLIS, IND.									
	WHOLESALE TRADE, TOTAL . . . . .	1 122	1 367 116	1 056 557	50.2	1.1	1.6	35.6	11.2	.4
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	165	196 807	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	24	124 645	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	131	67 003	62 261	8.4	.6	4.0	124.7	62.2	.1
SD14	TIRES AND TUBES . . . . .	10	5 159	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	47	55 854	50 893	30.8	.9	.7	62.4	4.2	1.0
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD28	PAINTS AND VARNISHES . . . . .	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	19	19 372	17 880	75.6	2.4	1.2	8.1	9.8	2.8
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	14	29 661	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD33	PIECE GOODS (WOVEN FABRICS) . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD34	NOTIONS AND OTHER DRY GOODS . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD39	FOOTWEAR . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	122	154 169	117 706	29.6	.7	.3	58.7	10.7	-
SD41	GROCERIES, GENERAL LINE . . . . .	10	56 931	56 004	26.2	-	-	73.1	.7	-
SD42	FROZEN FOODS . . . . .	12	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD43	DAIRY PRODUCTS . . . . .	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD45	CONFECTIONERY . . . . .	6	4 228	4 228	5.4	-	-	94.6	-	-
SD46	FISH AND SEAFOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD47	MEATS AND MEAT PRODUCTS . . . . .	15	13 928	10 215	44.2	.2	.7	23.1	31.9	(D)
SD48	FRESH FRUITS AND VEGETABLES . . . . .	28	26 432	20 835	11.4	.5	-	84.1	4.0	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	28	25 431	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD52	COTTON . . . . .	-	-	-	-	-	-	-	-	-
SD53	GRAIN . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD54	LIVESTOCK . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD6	ELECTRICAL GOODS . . . . .	58	125 672	99 436	42.0	1.7	1.3	50.4	4.5	(Z)
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	23	35 800	35 454	81.7	1.5	.9	13.6	2.3	-
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	12	(D)	51 863	112.7	1.0	.3	182.8	3.2	-
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	23	(D)	12 119	51.4	5.4	7.0	119.0	16.8	.3
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	66	68 244	61 254	54.0	.8	.5	40.5	4.2	-
SD72	HARDWARE . . . . .	12	21 445	21 445	19.2	.1	.1	80.3	.2	-
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	43	38 871	32 414	74.4	1.2	.3	16.3	7.7	-
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	11	7 928	7 395	65.2	.9	2.5	31.4	(Z)	-
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	248	216 428	175 687	78.8	1.6	1.1	11.8	6.7	.1
SD81	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	24	12 623	11 577	72.6	.1	.1	23.0	3.8	.4
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	23	(D)	27 142	91.7	.9	4.3	2.8	(Z)	.2
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	9	4 638	3 394	50.7	1.2	5.7	37.5	4.8	-
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	55	52 319	39 655	81.2	.9	.3	7.7	9.8	.1
SD85	INDUSTRIAL SUPPLIES . . . . .	56	57 224	54 916	85.4	.8	.4	6.6	6.8	-
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	31	23 065	19 121	80.9	6.5	.7	11.6	.3	(Z)
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	44	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	6	(D)	6 189	(D)	(D)	(D)	(D)	(D)	(D)
SD91	METALS AND MINERALS, N.E.C. . . . .	37	86 976	68 767	94.6	.2	.4	2.0	2.7	-
	COAL . . . . .	2	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS . . . . .	23	76 803	64 467	94.3	.3	.4	2.2	2.9	(D)
	METAL SALES OFFICES . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	16	16 888	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	16	16 888	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD93	SCRAP AND WASTE MATERIALS . . . . .	37	(D)	15 815	59.7	-	.2	.8	39.3	-
	IRON AND STEEL SCRAP . . . . .	26	13 295	10 187	52.0	-	.3	.9	46.8	-
	WASTE AND SECONDARY MATERIALS . . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD94	TOBACCO AND ITS PRODUCTS . . . . .	12	(D)	23 411	100.4	-	-	85.7	4.9	-
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	26	(D)	67 959	204.6	.1	4.2	66.0	5.1	-
	BEER AND ALE . . . . .	20	(D)	22 770	25.4	.3	-	74.1	.2	-
	WINE AND DISTILLED SPIRITS . . . . .	6	45 189	45 189	224.1	-	6.4	61.9	7.6	-
SD96	PAPER AND ITS PRODUCTS . . . . .	43	35 936	29 979	62.1	.8	3.3	25.0	8.9	-
	PRINTING AND WRITING (FINE) PAPER . . . . .	12	20 464	20 464	62.3	(Z)	4.8	23.8	9.1	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	13	9 352	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	18	6 120	4 904	61.6	2.5	-	23.6	12.4	-
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	38	26 766	25 145	24.2	.4	1.8	68.0	5.7	-
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	16	7 720	7 233	61.1	1.3	.7	30.5	6.4	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	22	19 046	17 912	9.3	-	2.3	83.1	5.4	-
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	67	46 185	33 891	52.0	.7	.1	40.9	5.3	1.0
	LUMBER AND MILLWORK . . . . .	34	28 121	22 502	39.9	.9	(Z)	50.0	7.6	1.5
	CONSTRUCTION MATERIALS . . . . .	33	18 064	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD99	AMUSEMENT AND SPORTING GOODS . . . . .	37	23 072	19 020	24.3	.4	8.8	39.6	26.8	(Z)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	FARM SUPPLIES . . . . .	21	28 414	22 964	1.2	-	2.6	84.4	11.7	(Z)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	12	1 683	1 647	42.3	-	1.7	37.5	18.5	.1
	OTHER PRODUCTS . . . . .	37	30 338	26 910	28.1	12.9	2.2	49.5	7.2	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 12.0 to repair shops. <sup>2</sup>Including 26.2 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 24.5 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 5.4 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 42.7 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 10.9 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 21.3 to contractors and builders; 3.2 to public utilities. <sup>8</sup>Including 2.5 to repair shops. <sup>9</sup>Including 44.4 to contractors and builders; 6.6 to public utilities. <sup>10</sup>Including 1.4 to repair shops. <sup>11</sup>Including 10.3 to contractors and builders; 1.3 to public utilities. <sup>12</sup>Including 1.5 to repair shops. <sup>13</sup>Including .9 to contractors and builders; 1.4 to public utilities. <sup>14</sup>Including 9.6 to repair shops. <sup>15</sup>Including 36.7 to builders and contractors. <sup>16</sup>Including 14.8 to builders and contractors. <sup>17</sup>Including 52.9 to builders and contractors. <sup>18</sup>Including 29.6 to builders and contractors. <sup>19</sup>Including 9.4 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 24.6 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 25.4 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 24.1 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 34.2 to builders and contractors. <sup>24</sup>Including 17.7 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organ- izations	For export
	KANSAS CITY, MO.-KANS.									
50	WHOLESALE TRADE, TOTAL. . . . .	1 657	2 705 698	2 186 520	33.5	1.1	2.0	32.2	20.5	10.7
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . .	211	121 330	93 878	19.8	.5	3.8	<sup>1</sup> 43.8	31.8	.2
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . .	22	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT. . . . .	170	74 012	66 130	11.1	.6	2.6	<sup>2</sup> 45.2	40.2	.3
5014	TIRES AND TUBES . . . . .	19	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	71	82 512	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	33	68 789	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5028	PAINTS AND VARNISHES. . . . .	11	1 721	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	27	12 002	8 539	79.3	1.8	1.2	3.0	14.4	.2
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	48	51 544	43 900	2.4	3.2	.2	82.9	11.0	.3
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	10	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5034	NOTIONS AND OTHER DRY GOODS . . . . .	6	(O)	(O)	2.2	-	.9	96.9	-	-
5036	MEN'S AND BOY'S CLOTHING AND FURNISHINGS. .	11	(D)	13 036	4.6	10.7	.1	83.3	.5	.9
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING.	18	13 152	13 043	.2	-	.4	77.9	21.5	-
5039	FOOTWEAR. . . . .	3	(D)	(O)	(D)	(O)	(O)	(D)	(D)	(O)
504	GROCERIES AND RELATED PRODUCTS. . . . .	154	328 354	303 452	<sup>3</sup> 19.3	1.4	.1	69.6	9.3	.2
5041	GROCERIES, GENERAL LINE . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(O)
5042	FROZEN FOODS. . . . .	7	(O)	10 634	<sup>4</sup> 79.8	2.6	-	12.6	5.0	-
5043	DAIRY PRODUCTS. . . . .	12	4 264	3 173	<sup>5</sup> 23.3	-	2.1	67.3	7.5	-
5044	POULTRY AND POULTRY PRODUCTS. . . . .	14	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5045	CONFECTIONERY . . . . .	7	2 338	(D)	(O)	(D)	(D)	(D)	(D)	(O)
5046	FISH AND SEAFOODS . . . . .	1	(D)	(D)	(D)	(D)	(O)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	35	25 155	21 419	<sup>6</sup> 59.5	.1	.6	20.7	17.9	1.2
5048	FRESH FRUITS AND VEGETABLES . . . . .	37	40 862	34 345	<sup>7</sup> 15.4	2.9	(2)	24.9	56.7	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . .	31	22 976	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	45	747 939	733 866	28.6	.9	3.5	2.3	33.6	31.2
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	32	(D)	712 357	26.9	.8	3.6	2.2	34.5	32.1
5054	LIVESTOCK . . . . .	8	13 575	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	5	(O)	(O)	(O)	(O)	(D)	(D)	(O)	(D)
506	ELECTRICAL GOODS. . . . .	96	134 742	130 218	<sup>8</sup> 34.8	1.6	2.2	<sup>9</sup> 51.9	9.3	.3
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES .	40	50 133	48 791	<sup>10</sup> 67.8	2.7	1.0	<sup>11</sup> 19.3	8.8	.3
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	25	62 286	61 053	<sup>12</sup> 12.6	.2	.5	<sup>13</sup> 85.2	1.5	-
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	31	22 323	20 874	<sup>14</sup> 23.0	2.9	9.9	<sup>15</sup> 29.8	33.4	1.0
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	105	99 455	88 655	<sup>16</sup> 40.4	1.3	1.1	46.5	10.7	.1
5072	HARDWARE. . . . .	33	48 747	44 743	<sup>17</sup> 20.1	.5	.5	71.4	7.4	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	53	40 603	36 014	<sup>18</sup> 62.6	2.1	1.4	18.7	15.0	.1
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	19	10 105	7 898	<sup>19</sup> 54.2	2.4	2.5	31.7	8.9	.4
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	338	278 545	227 026	77.4	2.3	1.6	12.6	5.5	.6
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	46	20 995	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT .	25	49 220	47 642	89.0	1.3	3.4	1.4	4.8	.1
5083	FARM MACHINERY AND EQUIPMENT. . . . .	17	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	65	62 640	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES . . . . .	78	53 910	47 318	73.5	4.1	1.8	8.2	11.9	.5
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . .	47	38 969	35 768	80.7	4.9	1.0	10.9	2.5	.2
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES .	44	(O)	26 323	76.5	.7	.5	20.6	1.0	.6
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	16	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5091	METALS AND MINERALS, N.E.C. . . . .	41	80 792	72 875	70.4	1.5	.4	1.5	26.0	.3
	COAL. . . . .	1	(O)	(D)	(D)	(D)	(O)	(D)	(D)	(O)
	METAL SERVICE CENTERS . . . . .	24	(D)	66 356	68.0	1.6	.3	1.4	28.3	.3
	METAL SALES OFFICES . . . . .	16	7 178	6 344	95.0	(Z)	.2	2.3	2.4	-
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	24	(D)	4 051	64.8	.1	3.1	29.1	2.9	-
	PETROLEUM BULK STATIONS AND TERMINALS . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS	24	(D)	4 051	64.8	.1	3.1	29.1	2.9	-
5093	SCRAP AND WASTE MATERIALS . . . . .	55	(D)	30 300	81.3	-	.6	4.7	13.3	.1
	IRON AND STEEL SCRAP. . . . .	27	19 640	18 766	87.7	-	.2	5.2	7.0	-
	WASTE AND SECONDARY MATERIALS . . . . .	28	(D)	11 534	70.9	-	1.3	3.9	23.6	.3
5094	TOBACCO AND ITS PRODUCTS. . . . .	12	44 088	39 857	<sup>20</sup> 7.2	1.3	-	81.4	10.0	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	36	(D)	61 358	<sup>21</sup> 14.7	(Z)	-	81.9	3.4	-
	BEER AND ALE. . . . .	22	(O)	22 301	<sup>22</sup> 12.5	.1	-	86.4	1.0	-
	WINE AND DISTILLED SPIRITS. . . . .	14	(D)	39 057	<sup>23</sup> 15.9	-	-	79.3	4.8	-
5096	PAPER AND ITS PRODUCTS. . . . .	60	59 581	54 029	53.2	1.9	4.7	11.8	28.4	.1
	PRINTING AND WRITING (FINE) PAPER . . . . .	10	31 935	29 270	66.1	2.8	7.8	5.8	17.4	.1
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . .	19	15 660	14 916	24.4	.7	.9	6.7	67.2	(Z)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS	31	11 986	9 843	58.2	.9	.9	37.5	2.1	.3
5097	FURNITURE AND HOME FURNISHINGS. . . . .	60	58 644	50 524	14.0	.1	3.7	77.2	4.9	-
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	17	9 257	7 733	43.0	.3	16.5	23.9	16.3	-
	HOME FURNISHINGS AND FLOOR COVERINGS. . . .	43	49 387	42 791	8.7	.1	1.4	87.0	2.8	-
5098	LUMBER AND CONSTRUCTIONS MATERIALS. . . . .	101	91 477	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	LUMBER AND MILLWORK . . . . .	46	64 778	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	CONSTRUCTION MATERIALS. . . . .	55	26 699	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	( AMUSEMENT AND SPORTING GOODS. . . . .	52	26 229	18 812	19.1	.5	1.2	55.4	23.8	(Z)
	( BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	14	8 248	7 668	70.7	2.6	(Z)	4.5	22.3	(Z)
	( FARM SUPPLIES . . . . .	20	59 032	57 383	17.2	.1	.7	17.7	62.8	1.4
	( JEWELRY, DIAMONDS, AND PRECIOUS STONES. . .	20	(O)	12 586	-	.5	.1	96.4	3.1	-
	( ART GOODS AND ADVERTISING SPECIALTIES . . .	25	6 175	5 087	15.8	(Z)	.5	70.5	13.2	-
	( OTHER PRODUCTS. . . . .	69	52 140	46 426	9.1	.1	.7	80.3	9.6	.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. applicable. Z Less than 0.05 percent

Na Not available.

V Insufficient class-of-customer analysis to show separately.

X Not

<sup>1</sup>Including 14.5 to repair shops. <sup>2</sup>Including 16.5 to repair shops.

75.6 to restaurants, institutions, and other food service establishments.

58.3 to restaurants, institutions, and other food service establishments.

17.9 to contractors and builders; 4.3 to public utilities.

<sup>11</sup>Including 3.8 to repair shops. <sup>12</sup>Including 10.8 to contractors and builders; 1.1 to public utilities.<sup>13</sup>Including 1.7 to public utilities. <sup>14</sup>Including 9.9 to repair shops. <sup>15</sup>Including 22.8 to builders and contractors.<sup>16</sup>Including 44.3 to builders and contractors. <sup>17</sup>Including 37.0 to builders and contractors. <sup>18</sup>Including 6.9 to restaurants, institutions, and other food service establishments.<sup>19</sup>Including 13.2 to restaurants, institutions, and other food service establishments.<sup>20</sup>Including 13.5 to restaurants, institutions, and other food service establishments.<sup>3</sup>Including 15.7 to restaurants, institutions, and other food service establishments.<sup>5</sup>Including 23.3 to restaurants, institutions, and other food service establishments.<sup>7</sup>Including 13.5 to restaurants, institutions, and other food service establishments.<sup>9</sup>Including 32.5 to contractors and builders; 9.5 to public utilities.<sup>10</sup>Including 1.2 to repair shops. <sup>11</sup>Including 4.9 to contractors<sup>12</sup>Including 1.2 to repair shops. <sup>13</sup>Including 4.9 to contractors<sup>14</sup>Including 1.2 to repair shops. <sup>15</sup>Including 4.9 to contractors<sup>16</sup>Including 1.2 to repair shops. <sup>17</sup>Including 4.9 to contractors

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	LOS ANGELES-LONG BEACH, CALIF.									
50	WHOLESALE TRADE, TOTAL . . . . .	9 322	10 044 998	8 143 809	32.8	1.6	1.3	44.5	17.6	2.3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	1 111	955 201	769 833	10.1	1.3	4.0	164.2	19.6	.9
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	160	451 482	375 686	8.7	(2)	4.2	284.0	3.0	.1
5013	AUTOMOTIVE EQUIPMENT . . . . .	815	424 102	345 223	11.2	2.8	3.0	42.1	39.0	1.9
5014	TIRES AND TUBES. . . . .	136	79 617	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	392	424 050	318 064	24.8	1.5	1.3	57.0	14.9	.6
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	179	273 472	194 105	6.0	1.0	.6	85.0	6.8	.7
5028	PAINTS AND VARNISHES . . . . .	55	23 921	20 861	24.3	.3	1.0	23.2	51.0	.1
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	158	126 657	103 098	60.5	2.6	2.6	10.9	23.0	.5
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	522	420 086	335 955	9.7	.6	.7	68.0	19.4	1.6
5033	PIECE GOODS (WOVEN FABRICS). . . . .	157	150 334	108 034	21.6	.4	.5	38.1	38.2	1.2
5034	NOTIONS AND OTHER DRY GOODS. . . . .	49	23 744	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	88	72 785	65 605	5.2	1.2	1.4	73.4	14.4	4.3
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	194	144 680	119 449	2.4	.4	.6	86.1	9.5	1.0
5039	FOOTWEAR . . . . .	34	28 543	26 526	.6	.9	.1	98.2	.1	.1
504	GROCERIES AND RELATED PRODUCTS . . . . .	931	1 782 835	1 642 996	23.6	1.5	.4	54.7	19.1	.6
5041	GROCERIES, GENERAL LINE. . . . .	58	551 184	550 454	13.4	.1	.1	84.1	2.3	(Z)
5042	FROZEN FOODS . . . . .	41	63 249	61 586	47.4	.8	.9	22.9	27.5	.5
5043	DAIRY PRODUCTS . . . . .	44	77 338	70 754	12.1	4.8	.5	47.8	34.8	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	35	108 296	99 385	18.8	(V)	(Z)	54.9	21.2	-
5045	CONFECTIONERY . . . . .	43	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS . . . . .	40	(D)	26 803	22.8	3.0	.9	25.8	47.6	-
5047	MEATS AND MEAT PRODUCTS. . . . .	266	520 539	465 919	37.6	2.4	.9	32.8	25.7	.6
5048	FRESH FRUITS AND VEGETABLES. . . . .	213	221 542	205 765	13.2	1.0	.1	52.4	30.8	2.5
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	191	173 800	141 912	32.2	.9	.8	38.2	27.0	.9
505	FARM PRODUCTS--RAW MATERIALS . . . . .	37	66 120	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5052	COTTON . . . . .	3	(U)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5053	GRAIN. . . . .	9	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5054	LIVESTOCK . . . . .	8	5 054	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	17	20 558	18 237	8.3	-	-	19.7	30.0	42.0
506	ELECTRICAL GOODS . . . . .	620	857 044	702 053	41.2	2.0	1.1	146.4	8.3	.9
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	217	260 728	221 665	70.0	2.5	.6	21.7	7.3	1.0
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	150	382 774	312 860	9.8	.7	.9	81.3	7.3	.1
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	253	213 542	167 528	65.6	4.0	2.1	14.1	11.8	2.3
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	468	375 766	316 805	21.1	2.2	1.0	31.7	12.3	1.7
5072	HARDWARE . . . . .	221	181 480	155 574	41.7	2.8	1.2	44.2	9.0	1.0
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	172	151 726	128 183	62.6	1.6	.6	17.5	16.3	1.7
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	75	42 560	33 048	50.6	1.7	1.7	28.8	12.5	4.7
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	1 937	1 287 758	989 986	61.8	3.0	1.2	15.0	15.3	3.7
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	260	103 028	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	62	94 246	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	40	35 185	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	436	317 606	253 303	75.4	2.0	.6	10.7	10.4	.9
5085	INDUSTRIAL SUPPLIES. . . . .	367	271 852	227 801	69.1	3.7	.7	9.8	15.7	1.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	213	123 109	109 329	67.5	1.6	.7	20.3	7.7	2.3
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	285	139 518	122 981	44.7	1.5	2.8	26.5	23.4	1.0
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	274	203 214	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5091	METALS AND MINERALS, N.E.C. . . . .	298	852 243	639 522	65.4	.9	.2	4.0	26.1	3.4
	COAL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS. . . . .	160	(D)	490 226	64.7	1.1	.2	4.7	26.4	2.9
	METAL SALES OFFICES. . . . .	135	247 902	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	87	175 805	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	87	175 805	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	293	(D)	169 000	58.3	.6	.6	2.1	21.3	17.1
	IRON AND STEEL SCRAP . . . . .	138	(D)	64 681	45.4	(Z)	.9	3.8	19.0	30.8
	WASTE AND SECONDARY MATERIALS. . . . .	155	125 110	104 319	66.3	1.0	.4	1.0	22.8	8.6
5094	TOBACCO AND ITS PRODUCTS . . . . .	64	(D)	219 274	7.6	1.7	.1	85.4	4.7	.5
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	129	533 361	474 509	15.6	2.0	.1	70.4	11.9	.9
	BEER AND ALE . . . . .	77	161 783	137 644	15.7	2.1	.3	81.2	2.7	-
	WINE AND DISTILLED SPIRITS . . . . .	52	371 578	336 865	15.6	2.8	-	66.0	15.6	-
5096	PAPER AND ITS PRODUCTS . . . . .	350	345 326	302 871	52.3	1.3	2.4	27.0	16.9	.1
	PRINTING AND WRITING (FINE) PAPER. . . . .	33	(D)	140 840	68.0	.7	3.7	21.0	6.6	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	126	121 488	110 002	36.6	2.2	1.5	30.0	29.4	.3
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	191	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	401	294 913	228 786	22.0	.3	2.3	61.5	13.4	.4
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	178	101 244	72 060	46.4	.5	2.6	44.0	6.5	(Z)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	223	193 669	156 726	10.8	.2	2.2	69.6	16.6	.6
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	403	374 150	282 981	42.8	.5	.6	26.8	28.9	.3
	LUMBER AND MILLWORK. . . . .	207	255 500	197 493	36.3	.5	.3	29.4	33.2	.4
	CONSTRUCTION MATERIALS . . . . .	196	118 650	85 488	57.9	.4	1.5	21.0	19.0	.2
5099	AMUSEMENT AND SPORTING GOODS . . . . .	319	238 388	194 867	8.7	1.4	2.8	67.6	18.4	1.1
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	121	71 202	59 348	13.7	.1	2.0	66.9	16.6	.7
	FARM SUPPLIES. . . . .	42	39 010	36 615	21.4	.5	7.8	34.6	34.7	1.0
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	167	86 433	72 645	4.3	3.7	4.5	70.3	17.0	.2
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	193	84 303	70 490	13.9	2.1	4.7	59.0	19.5	.7
	OTHER PRODUCTS . . . . .	437	362 173	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 10.3 to repair shops. <sup>2</sup>Including 2.9 to repair shops. <sup>3</sup>Including 16.6 to repair shops. <sup>4</sup>Including 20.4 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 12.6 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 46.8 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 10.8 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 18.0 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 22.7 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 31.3 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 12.6 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 21.4 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 13.7 to contractors and builders; 3.2 to public utilities. <sup>14</sup>Including 2.7 to repair shops. <sup>15</sup>Including 31.9 to contractors and builders; 8.7 to public utilities. <sup>16</sup>Including 2.2 to repair shops. <sup>17</sup>Including 6.9 to contractors and builders; .5 to public utilities. <sup>18</sup>Including 2.2 to repair shops. <sup>19</sup>Including 2.4 to contractors and builders; .8 to public utilities. <sup>20</sup>Including 4.4 to repair shops. <sup>21</sup>Including 25.5 to builders and contractors. <sup>22</sup>Including 6.6 to builders and contractors. <sup>23</sup>Including 46.0 to builders and contractors. <sup>24</sup>Including 35.4 to builders and contractors. <sup>25</sup>Including 7.0 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 15.4 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 15.7 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 15.3 to restaurants, institutions, and other food service establishments. <sup>29</sup>Including 24.8 to builders and contractors. <sup>30</sup>Including 17.5 to builders and contractors. <sup>31</sup>Including 41.5 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organiza- tions	For export
	MEMPHIS, TENN.-ARK.									
SD	WHOLESALE TRADE, TOTAL . . . . .	1 055	2 204 471	1 794 418	45.2	.5	1.1	27.6	10.4	15.1
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	142	103 145	85 128	20.1	.9	4.4	<sup>1</sup> 19.5	55.1	.1
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	14	12 720	10 388	49.2	.3	9.7	<sup>2</sup> 37.1	3.2	.5
SD13	AUTOMOTIVE EQUIPMENT . . . . .	112	86 252	72 154	16.1	1.0	3.5	<sup>3</sup> 15.7	63.6	-
SD14	TIRES AND TUBES. . . . .	16	4 173	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	53	60 567	54 130	17.0	.4	.6	71.7	9.7	.6
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	25	45 481	44 131	5.2	-	.5	87.1	7.1	(Z)
SD28	PAINTS AND VARNISHES . . . . .	8	1 638	1 243	16.1	2.2	4.5	25.3	52.0	-
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	20	13 448	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	20	(D)	40 342	(Z)	-	(Z)	95.6	4.4	-
SD33	PIECE GOODS (WOVEN FABRICS). . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD34	NOTIONS AND OTHER DRY GOODS. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. .	5	(D)	(D)	.1	-	(Z)	99.9	-	-
SD39	FOOTWEAR. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	122	251 482	228 447	<sup>4</sup> 12.4	.5	3.0	75.6	8.5	-
SD41	GROCERIES, GENERAL LINE. . . . .	10	167 591	164 200	<sup>5</sup> 4.5	(Z)	3.8	91.5	.1	-
SD42	FROZEN FOODS. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD43	DAIRY PRODUCTS . . . . .	29	11 783	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	9	(D)	8 271	<sup>6</sup> 12.0	2.7	1.3	65.9	18.1	-
SD45	CONFECTIONERY. . . . .	6	4 989	4 989	<sup>7</sup> 7.9	.2	-	29.6	62.2	-
SD46	FISH AND SEAFOODS. . . . .	5	2 321	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD47	MEATS AND MEAT PRODUCTS. . . . .	20	(D)	11 154	<sup>8</sup> 41.1	.4	1.6	44.4	12.4	-
SD48	FRESH FRUITS AND VEGETABLES. . . . .	23	28 101	21 718	<sup>9</sup> 33.6	3.2	-	28.6	34.6	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	9 199	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	70	1 070 484	805 167	64.7	-	.2	(Z)	2.3	32.8
SD52	COTTON . . . . .	58	772 780	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD53	GRAIN. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD54	LIVESTOCK. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD6	ELECTRICAL GOODS . . . . .	56	84 001	72 760	<sup>10</sup> 34.2	1.7	1.3	<sup>11</sup> 61.4	1.4	-
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	28	35 189	26 697	<sup>12</sup> 82.1	4.1	1.6	<sup>13</sup> 10.8	1.4	-
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . .	15	(D)	42 330	<sup>14</sup> 3.7	.3	.7	<sup>15</sup> 93.9	1.4	-
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	13	(D)	3 633	<sup>16</sup> 37.8	1.1	5.6	<sup>17</sup> 54.6	.8	-
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	47	65 453	61 196	<sup>18</sup> 41.7	1.0	.7	48.2	8.0	.4
SD72	HARDWARE . . . . .	12	24 941	24 424	<sup>19</sup> 13.2	.3	.1	82.2	4.2	-
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	18	29 680	28 032	<sup>20</sup> 61.4	1.5	.4	26.1	9.7	.9
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	17	10 832	8 740	<sup>21</sup> 57.7	1.3	3.4	24.4	13.2	-
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	224	147 361	123 115	61.1	1.3	2.9	23.9	10.3	.5
SD81	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	33	13 338	10 432	52.2	.8	.5	38.3	8.3	-
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	21	(D)	34 193	85.5	1.9	3.1	5.7	2.2	1.5
SD83	FARM MACHINERY AND EQUIPMENT. . . . .	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	37	26 976	20 373	53.4	.5	1.9	19.2	24.8	(Z)
SD85	INDUSTRIAL SUPPLIES. . . . .	39	21 012	17 311	62.0	1.9	3.3	11.5	21.1	.2
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	26	(D)	9 015	74.1	1.1	.8	18.3	5.7	-
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . .	46	(D)	13 953	56.6	.6	1.5	35.2	6.1	-
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	8	10 047	8 724	40.6	2.6	12.7	42.6	.5	1.0
SD91	METALS AND MINERALS, N.E.C. . . . .	27	26 588	24 462	82.4	1.0	.4	9.5	6.4	.4
	COAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS. . . . .	15	22 329	21 605	80.9	.9	.4	10.2	7.2	.5
	METAL SALES OFFICES. . . . .	11	4 129	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	9 001	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	PETROLEUM BULK STATIONS AND TERMINALS. . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. .	10	9 001	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD93	SCRAP AND WASTE MATERIALS. . . . .	24	13 028	10 946	69.0	.3	2.3	1.3	26.0	1.1
	IRON AND STEEL SCRAP . . . . .	9	7 580	7 495	84.7	-	.1	.2	15.1	-
	WASTE AND SECONDARY MATERIALS. . . . .	15	5 448	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD94	TOBACCO AND ITS PRODUCTS . . . . .	9	28 502	23 877	<sup>22</sup> 5.1	2.3	-	46.1	46.4	-
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. .	16	46 788	45 999	<sup>23</sup> 13.8	.7	-	84.8	.7	-
	BEER AND ALE . . . . .	7	16 412	16 412	<sup>24</sup> 38.6	1.9	-	59.5	-	-
	WINE AND DISTILLED SPIRITS . . . . .	9	30 376	29 587	-	-	-	98.9	1.1	-
SD96	PAPER AND ITS PRODUCTS . . . . .	33	35 232	33 458	30.7	2.5	1.9	47.7	17.2	(Z)
	PRINTING AND WRITING (FINE) PAPER. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . .	15	28 135	27 993	29.8	2.3	2.2	52.5	13.2	.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. .	17	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	33	47 578	43 844	41.4	1.3	1.0	48.6	5.6	2.0
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	14	30 391	30 007	54.2	1.7	1.3	39.2	.9	2.7
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	19	17 187	13 837	13.6	.5	.5	69.2	15.7	.5
SD98	LUMBER AND CONSTRUCTION MATERIALS. . . . .	64	67 348	59 772	<sup>25</sup> 55.2	.2	.8	27.9	15.0	.9
	LUMBER AND MILLWORK. . . . .	40	47 243	45 188	<sup>26</sup> 52.3	-	.6	30.1	15.8	1.2
	CONSTRUCTION MATERIALS . . . . .	24	20 105	14 584	<sup>27</sup> 64.1	1.0	1.4	21.1	12.5	-
SD99	AMUSEMENT AND SPORTING GOODS . . . . .	21	9 059	7 598	4.6	2.2	3.9	22.5	53.8	13.0
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	5	2 983	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	FARM SUPPLIES. . . . .	18	47 394	46 065	15.1	(Z)	(Z)	3.8	72.9	8.1
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	13	4 097	3 475	.9	-	.8	90.1	8.2	-
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	10	2 124	1 725	22.0	-	-	52.6	25.0	.3
	OTHER PRODUCTS . . . . .	38	41 185	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 8.5 to repair shops. <sup>2</sup>Including 9.9 to repair shops. <sup>3</sup>Including 8.4 to repair shops. <sup>4</sup>Including 10.7 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 4.4 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 10.4 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 7.9 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 36.7 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 18.6 to contractors and builders; 9.0 to public utilities. <sup>10</sup>Including 4.4 to repair shops. <sup>11</sup>Including 30.8 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 47.1 to contractors and builders; 22.6 to public utilities. <sup>13</sup>Including 3.6 to repair shops. <sup>14</sup>Including 2.0 to contractors and builders; .4 to public utilities. <sup>15</sup>Including 1.8 to repair shops. <sup>16</sup>Including 3.5 to contractors and builders; 8.8 to public utilities. <sup>17</sup>Including 41.6 to repair shops. <sup>18</sup>Including 26.9 to builders and contractors. <sup>19</sup>Including 5.7 to builders and contractors. <sup>20</sup>Including 41.5 to builders and contractors. <sup>21</sup>Including 39.4 to builders and contractors. <sup>22</sup>Including 4.9 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 13.8 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 38.6 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 28.3 to builders and contractors. <sup>26</sup>Including 18.6 to builders and contractors. <sup>27</sup>Including 58.4 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
50	MIAMI, FLA.									
	WHOLESALE TRADE, TOTAL . . . . .	2 077	1 722 153	1 417 912	27.8	1.4	1.6	44.4	18.9	6.0
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	223	103 814	74 902	24.5	.6	11.2	126.7	30.3	6.7
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	38	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT. . . . .	164	48 744	41 828	11.2	.8	2.3	33.1	44.1	8.6
5014	TIRES AND TUBES. . . . .	21	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	97	66 771	60 481	20.3	.2	.2	72.0	4.7	2.6
5022	DRUGS, PROPRIETARIES, AND SUNORIES. . . . .	52	47 122	45 827	3.7	.1	.1	91.5	2.2	2.6
5028	PAINTS AND VARNISHES. . . . .	13	4 683	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	32	14 966	11 594	74.9	.8	.6	10.2	12.0	1.4
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	108	72 365	53 815	6.9	.1	1.3	59.2	27.7	4.8
5033	PIECE GOODS (WOVEN FABRICS). . . . .	21	(0)	10 455	3.1	-	1.0	47.8	39.0	9.1
5034	NOTIONS AND OTHER DRY GOODS. . . . .	11	(0)	4 480	57.9	-	(2)	29.0	13.1	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	18	(D)	6 761	10.3	.3	1.8	62.2	12.1	13.3
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	41	18 706	13 392	.9	.1	3.7	78.8	12.4	4.1
5039	FOOTWEAR. . . . .	17	26 057	18 727	-	-	-	57.8	41.3	.9
504	GROCERIES AND RELATED PRODUCTS. . . . .	243	372 845	305 459	328.8	3.1	.6	46.6	15.7	5.2
5041	GROCERIES, GENERAL LINE. . . . .	19	124 689	98 961	110.9	-	-	80.3	3.3	5.5
5042	FROZEN FOODS. . . . .	16	29 937	25 784	539.6	.4	-	32.7	25.3	2.0
5043	DAIRY PRODUCTS. . . . .	10	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	14	(D)	12 511	16.7	-	.5	68.4	10.6	3.8
5045	CONFECTIONERY. . . . .	11	6 233	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS. . . . .	21	11 307	8 734	73.7	2.2	6.1	15.8	35.1	3.2
5047	MEATS AND MEAT PRODUCTS. . . . .	59	96 382	83 517	840.5	10.9	.7	27.3	12.6	8.1
5048	FRESH FRUITS AND VEGETABLES. . . . .	53	47 067	37 889	15.4	.3	1.1	26.7	53.6	2.9
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	40	32 277	29 174	165.8	.1	(2)	20.0	9.1	5.0
505	FARM PRODUCTS--RAW MATERIALS. . . . .	4	(0)	(D)	(D)	(0)	(0)	(0)	(0)	(0)
5052	COTTON. . . . .	1	(0)	-	(D)	(0)	(D)	(D)	(D)	(D)
5053	GRAIN. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK. . . . .	1	(D)	-	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS. . . . .	136	154 393	133 486	131.2	1.0	1.3	52.8	5.1	8.6
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	38	38 859	36 519	165.8	1.4	.8	21.8	3.0	7.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	51	99 033	82 602	114.3	.3	.8	172.4	3.9	8.3
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	47	16 501	14 365	1740.5	3.6	5.2	19.5	17.1	14.1
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	107	75 591	61 853	50.6	.8	1.9	33.3	6.1	8.2
5072	HARDWARE. . . . .	35	(0)	17 165	240.8	.6	3.8	37.9	9.2	7.4
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	35	(0)	25 548	214.5	.7	1.0	21.2	6.3	8.7
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	30	23 703	19 140	240.9	1.1	1.3	45.4	3.1	8.2
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	476	240 704	182 914	55.7	2.0	1.8	14.9	12.5	13.1
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	69	26 282	18 798	77.5	1.5	.7	5.4	1.6	13.3
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	22	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5083	FARM MACHINERY AND EQUIPMENT. . . . .	11	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	75	38 248	32 253	51.8	1.8	1.3	2.5	10.0	32.4
5085	INDUSTRIAL SUPPLIES. . . . .	48	20 066	17 237	72.4	1.0	.6	8.8	12.1	5.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	62	35 094	31 119	56.6	1.3	.8	28.1	9.4	3.8
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	84	(D)	25 271	52.2	.2	1.7	20.8	20.2	4.9
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	105	54 485	39 610	34.4	5.4	3.9	20.1	20.8	15.5
5091	METALS AND MINERALS, N.E.C.. . . . .	45	39 862	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	COAL. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	METAL SERVICE CENTERS. . . . .	29	(0)	22 538	82.1	.7	.7	4.2	10.7	1.5
	METAL SALES OFFICES. . . . .	15	8 383	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	12	(0)	(0)	(D)	(0)	(0)	(0)	(0)	(0)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	12	(0)	(D)	(0)	(D)	(0)	(0)	(0)	(0)
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	12	(0)	(D)	(0)	(D)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS. . . . .	33	11 694	10 036	46.4	-	.3	2.6	28.3	22.4
	IRON AND STEEL SCRAP. . . . .	10	1 637	1 475	42.6	-	2.2	5.7	13.0	36.5
	WASTE AND SECONDARY MATERIALS. . . . .	23	10 057	8 561	47.1	-	-	2.1	31.0	19.9
5094	TOBACCO AND ITS PRODUCTS. . . . .	17	35 619	35 526	2.6	.5	2.5	64.0	24.0	6.4
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	33	242 820	242 540	8.3	1.1	-	53.4	36.9	.3
	BEER AND ALE. . . . .	12	(0)	(0)	7.3	3.2	-	49.3	40.1	-
	WINE AND DISTILLED SPIRITS. . . . .	21	(0)	(D)	8.5	.4	-	54.6	36.0	.4
5096	PAPER AND ITS PRODUCTS. . . . .	70	43 005	32 302	46.8	.7	.5	26.5	19.4	6.0
	PRINTING AND WRITING (FINE) PAPER. . . . .	6	(D)	8 083	(0)	(D)	(D)	(D)	(0)	(0)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	21	(0)	14 127	63.2	.7	.7	7.9	16.3	11.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	43	16 969	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS. . . . .	80	44 391	36 422	21.5	.6	4.0	59.9	7.1	6.8
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	24	7 170	5 914	29.5	.1	3.1	50.4	8.0	9.0
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	56	37 221	30 508	19.9	.7	4.2	61.8	6.9	6.4
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	77	61 361	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	LUMBER AND MILLWORK. . . . .	32	34 635	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	CONSTRUCTION MATERIALS. . . . .	45	26 726	19 969	281.3	-	.2	3.1	11.3	4.1
5099	AMUSEMENT AND SPORTING GOODS. . . . .	84	47 322	40 978	5.6	.8	2.6	61.2	26.9	2.9
	BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	7	7 482	6 006	7.6	7.9	-	84.5	-	-
	FARM SUPPLIES. . . . .	15	4 615	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	51	(0)	10 165	4.0	(2)	4.4	59.4	32.0	.2
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	59	(0)	9 332	7.9	.2	2.2	74.0	9.4	6.4
	OTHER PRODUCTS. . . . .	100	64 099	51 508	3.8	(2)	.1	73.8	17.3	4.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

V Insufficient class-of-customer analysis to show separately.

X Not

applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 10.6 to repair shops.<sup>2</sup>Including 16.0 to repair shops.<sup>3</sup>Including 10.6 to restaurants, institutions, and other food service establishments.<sup>4</sup>Including 16.6 to restaurants, institutions, and other food service establishments.<sup>5</sup>Including 18.6 to restaurants, institutions, and other food service establishments.<sup>6</sup>Including 25.0 to restaurants, institutions, and other food service establishments.<sup>7</sup>Including 15.3 to restaurants, institutions, and other food service establishments.<sup>8</sup>Including 19.5 to contractors and builders; 3.7 to public utilities.<sup>9</sup>Including 12.4 to contractors and builders; .9 to public utilities.<sup>10</sup>Including 41.2 to contractors and builders; 11.1 to public utilities.<sup>11</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>12</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>13</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>14</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>15</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>16</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>17</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>18</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>19</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>20</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>21</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>22</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>23</sup>Including 25.0 to restaurants, institutions, and other food service establishments.<sup>24</sup>Including 18.6 to restaurants, institutions, and other food service establishments.<sup>25</sup>Including 16.6 to restaurants, institutions, and other food service establishments.<sup>26</sup>Including 15.3 to restaurants, institutions, and other food service establishments.<sup>27</sup>Including 19.5 to contractors and builders; 3.7 to public utilities.<sup>28</sup>Including 12.4 to contractors and builders; .9 to public utilities.<sup>29</sup>Including 41.2 to contractors and builders; 11.1 to public utilities.<sup>30</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>31</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>32</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>33</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>34</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>35</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>36</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>37</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>38</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>39</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>40</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>41</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>42</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>43</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.<sup>44</sup>Including 2.6 to contractors and builders; 1.0 to public utilities.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SD	MILWAUKEE, WIS.									
	WHOLESALE TRADE, TOTAL . . . . .	1 553	1 513 743	1 218 780	51.7	1.5	1.5	35.9	8.2	1.2
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	153	73 945	63 306	29.5	.4	6.0	<sup>1</sup> 34.4	29.7	.1
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	18	22 880	22 515	62.4	-	8.8	<sup>2</sup> 13.2	15.7	-
SD13	AUTOMOTIVE EQUIPMENT . . . . .	122	(D)	34 764	10.8	.7	2.7	<sup>3</sup> 43.1	42.7	.1
SD14	TIRES AND TUBES . . . . .	13	(D)	6 027	14.5	-	14.6	<sup>4</sup> 63.1	7.9	-
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	74	75 658	56 187	46.2	19.0	1.4	25.5	7.4	.4
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . .	22	(D)	25 967	6.7	40.4	-	51.7	1.1	.1
SD28	PAINTS AND VARNISHES . . . . .	8	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . .	44	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	32	(D)	13 498	12.8	-	3.8	79.0	4.2	.2
SD33	PIECE GOODS (WOVEN FABRICS) . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD34	NOTIONS AND OTHER DRY GOODS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . .	10	5 490	4 962	18.2	-	.2	80.3	1.4	-
SD37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING .	12	(D)	3 316	4.0	-	.5	95.5	-	-
SD39	FOOTWEAR . . . . .	6	(D)	2 816	(D)	(D)	(D)	(D)	(D)	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	177	296 892	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD41	GROCERIES, GENERAL LINE . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD42	FROZEN FOODS . . . . .	11	11 018	9 968	<sup>5</sup> 88.0	.2	2.0	2.5	7.3	-
SD43	DAIRY PRODUCTS . . . . .	17	8 308	7 356	<sup>6</sup> 42.2	-	4.3	40.8	12.7	-
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD45	CONFECTIONERY . . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD46	FISH AND SEAFOODS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD47	MEATS AND MEAT PRODUCTS . . . . .	36	75 714	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD48	FRESH FRUITS AND VEGETABLES . . . . .	26	16 942	14 482	<sup>7</sup> 12.5	.3	-	74.5	12.7	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . .	45	20 374	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	17	25 267	24 055	53.6	-	.1	(Z)	5.7	40.6
SD52	COTTON . . . . .	-	-	-	-	-	-	-	-	-
SD53	GRAIN . . . . .	7	23 171	22 921	51.7	-	-	-	5.7	42.6
SD54	LIVESTOCK . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . .	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD6	ELECTRICAL GOODS . . . . .	99	138 536	114 822	<sup>8</sup> 53.1	1.6	1.9	<sup>9</sup> 40.6	2.5	.3
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES .	43	57 192	55 504	<sup>10</sup> 79.6	1.0	.4	<sup>11</sup> 16.0	2.5	.5
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	21	67 156	47 127	<sup>12</sup> 24.8	2.2	2.7	<sup>13</sup> 69.2	1.0	-
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	35	14 188	12 191	<sup>14</sup> 42.0	1.7	5.8	<sup>15</sup> 42.4	8.1	-
SD7	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	81	67 012	57 387	<sup>16</sup> 64.8	1.9	.5	24.5	8.2	.1
SD72	HARDWARE . . . . .	24	23 711	22 571	<sup>17</sup> 48.4	1.4	.3	47.9	2.0	-
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	37	35 903	31 078	<sup>18</sup> 76.7	2.5	.3	9.1	11.4	-
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	20	7 398	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	385	276 041	251 118	83.7	1.4	1.3	8.0	5.4	.2
SD81	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	52	17 117	13 950	61.9	.2	1.0	11.7	25.2	-
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT .	27	(D)	29 138	97.7	.1	1.1	.7	.4	-
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	9	(D)	5 615	25.8	-	.2	74.0	-	-
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	100	60 401	55 516	80.7	3.8	.9	5.9	7.9	.8
SD85	INDUSTRIAL SUPPLIES . . . . .	100	80 732	73 262	88.6	.6	.4	3.8	6.7	-
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . .	47	61 549	57 376	92.1	.8	1.1	5.4	.6	(Z)
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	47	13 786	12 072	54.9	1.4	1.1	40.1	2.2	.3
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	4 189	4 189	61.0	7.1	29.4	1.8	.8	-
SD91	METALS AND MINERALS, N.E.C. . . . .	44	128 898	98 297	96.6	.1	(Z)	.5	2.6	.1
	COAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS . . . . .	26	(D)	78 176	96.9	-	(Z)	.3	2.7	-
	METAL SALES OFFICES . . . . .	17	25 812	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	12	13 265	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	PETROLEUM BULK STATIONS AND TERMINALS . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS .	12	13 265	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD93	SCRAP AND WASTE MATERIALS . . . . .	80	36 704	31 982	64.6	-	.7	.2	25.8	8.6
	IRON AND STEEL SCRAP . . . . .	38	21 066	20 584	64.3	-	.7	(Z)	21.7	13.4
	WASTE AND SECONDARY MATERIALS . . . . .	42	15 638	11 398	65.3	-	.6	.7	33.4	(Z)
SD94	TOBACCO AND ITS PRODUCTS . . . . .	11	(D)	34 931	<sup>19</sup> 2.7	-	.7	88.8	7.8	-
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	44	(D)	69 070	<sup>20</sup> 7.4	-	.5	90.4	1.7	-
	BEER AND ALE . . . . .	28	(D)	13 085	<sup>21</sup> 21.7	-	1.3	76.4	.6	-
	WINE AND DISTILLED SPIRITS . . . . .	16	(D)	55 985	<sup>22</sup> 4.0	-	.3	93.7	1.9	-
SD96	PAPER AND ITS PRODUCTS . . . . .	61	58 855	53 752	64.3	.2	2.1	14.0	19.4	-
	PRINTING AND WRITING (FINE) PAPER . . . . .	10	23 951	23 951	83.8	-	4.3	1.2	10.6	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . .	21	23 854	21 979	51.9	(Z)	(Z)	13.3	34.8	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS .	30	11 050	7 822	39.4	1.2	1.0	55.5	2.9	-
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	44	(D)	27 396	20.9	(Z)	1.1	62.0	16.0	(Z)
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	19	(D)	8 113	59.0	-	1.3	3.9	35.7	.1
	HOME FURNISHINGS AND FLOOR COVERINGS . . . .	25	22 222	19 283	4.8	(Z)	1.0	86.4	7.8	-
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	90	68 993	57 024	<sup>23</sup> 67.7	(Z)	1.3	26.1	4.9	(Z)
	LUMBER AND MILLWORK . . . . .	42	38 471	33 347	<sup>24</sup> 62.4	(Z)	.3	33.0	4.3	(Z)
	CONSTRUCTION MATERIALS . . . . .	48	30 522	23 677	<sup>25</sup> 75.1	(Z)	2.8	16.4	5.7	-
SD99	AMUSEMENT AND SPORTING GOODS . . . . .	43	27 507	26 520	15.2	.1	1.8	78.5	3.3	1.1
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	11	5 177	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	FARM SUPPLIES . . . . .	15	14 244	13 798	4.4	-	1.7	59.9	33.9	-
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	16	(D)	5 793	3.5	-	-	96.5	-	-
	ART GOODS AND ADVERTISING SPECIALTIES . . . .	20	6 410	6 078	74.9	1.8	3.2	15.6	4.4	-
	OTHER PRODUCTS . . . . .	44	23 338	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. <sup>2</sup> Less than 0.05 percent.

<sup>1</sup>Including 14.2 to repair shops. <sup>2</sup>Including 3.8 to repair shops. <sup>3</sup>Including 23.4 to repair shops. <sup>4</sup>Including .7 to repair shops. <sup>5</sup>Including 81.3 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 42.2 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 11.8 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 24.6 to contractors and builders; 3.0 to public utilities. <sup>9</sup>Including 5.3 to repair shops. <sup>10</sup>Including 39.8 to contractors and builders; 3.0 to public utilities. <sup>11</sup>Including 4.1 to repair shops. <sup>12</sup>Including 11.5 to contractors and builders; 3.3 to public utilities. <sup>13</sup>Including 3.3 to repair shops. <sup>14</sup>Including 6.2 to contractors and builders; 1.2 to public utilities. <sup>15</sup>Including 18.2 to repair shops. <sup>16</sup>Including 34.3 to builders and contractors. <sup>17</sup>Including 17.1 to builders and contractors. <sup>18</sup>Including 48.1 to builders and contractors. <sup>19</sup>Including 2.2 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 7.4 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 21.7 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 4.0 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 54.9 to builders and contractors. <sup>24</sup>Including 43.0 to builders and contractors. <sup>25</sup>Including 71.6 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	MINNEAPOLIS-ST. PAUL, MINN.									
50	WHOLESALE TRADE, TOTAL . . . . .	2 118	3 708 248	3 027 841	33.6	4.5	1.4	38.4	15.1	7.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	230	161 386	119 764	18.7	.3	10.6	<sup>1</sup> 36.1	33.1	1.2
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	33	58 058	41 121	37.5	.4	26.6	<sup>2</sup> 31.9	3.6	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	172	88 635	70 619	8.1	.3	2.0	<sup>3</sup> 34.7	52.9	2.0
5014	TIRES AND TUBES . . . . .	25	14 693	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	80	117 606	96 895	28.7	.3	.9	65.5	4.2	.3
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	27	(D)	67 052	6.4	.3	.2	89.6	3.0	.4
5028	PAINTS AND VARNISHES . . . . .	20	20 403	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	33	(D)	23 456	91.8	.4	.1	1.3	6.1	.2
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	70	62 712	56 518	1.6	.3	.5	95.9	1.7	-
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	9	(D)	4 968	3.5	-	.3	95.7	.5	-
5034	NOTIONS AND OTHER DRY GOODS . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	17	27 396	25 966	.2	-	.1	99.6	.1	-
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	30	(D)	19 308	.3	.7	.1	96.9	1.9	-
5039	FOOTWEAR . . . . .	7	(D)	(D)	3.5	.2	4.7	87.4	4.3	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	213	804 880	751 927	<sup>1</sup> 12.6	16.6	.2	56.0	14.6	.1
5041	GROCERIES, GENERAL LINE . . . . .	24	324 433	321 344	<sup>5</sup> 5.0	.1	.1	92.8	2.1	-
5042	FROZEN FOODS . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	22	226 236	215 611	<sup>6</sup> 6.5	57.3	.3	6.6	29.2	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY . . . . .	15	18 186	15 703	<sup>7</sup> 7.8	-	-	78.0	14.2	-
5046	FISH AND SEAFOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	47	96 303	75 591	<sup>8</sup> 36.5	.1	.2	30.9	32.2	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	34	41 735	37 601	<sup>9</sup> 20.5	.9	.1	59.4	18.7	.5
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	48	51 627	42 005	<sup>10</sup> 36.2	1.6	.9	52.6	8.1	.6
505	FARM PRODUCTS--RAW MATERIALS . . . . .	52	486 737	441 850	59.6	.2	.2	.3	13.4	26.2
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	46	472 964	428 111	59.6	.2	(2)	.3	12.7	27.1
5054	LIVESTOCK . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	140	205 038	180 603	<sup>11</sup> 43.0	.7	1.3	<sup>12</sup> 35.1	20.0	(2)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	55	(D)	77 967	<sup>13</sup> 78.7	.9	.6	<sup>14</sup> 15.2	4.6	(2)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	30	82 161	73 116	<sup>15</sup> 9.9	.2	1.3	<sup>16</sup> 61.2	27.4	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	55	(D)	29 520	<sup>17</sup> 30.4	1.4	3.2	<sup>18</sup> 22.8	42.0	(2)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	120	243 803	217 920	<sup>19</sup> 31.9	.3	3.4	52.8	11.6	-
5072	HARDWARE . . . . .	42	(D)	146 270	<sup>20</sup> 12.4	.2	4.7	71.2	11.5	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	61	83 816	61 085	<sup>21</sup> 74.3	.6	.5	13.5	11.2	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	17	(D)	10 565	<sup>22</sup> 56.1	1.1	3.1	24.6	15.2	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	482	388 056	335 517	69.8	1.3	1.6	15.5	10.7	1.0
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	64	32 381	27 600	59.9	1.0	.8	12.2	24.8	1.8
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	36	(D)	50 411	95.2	1.2	.8	2.4	.3	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	18	(D)	(D)	1.3	(2)	.1	57.9	35.8	4.9
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	109	92 909	80 095	76.6	1.3	.8	10.3	8.8	2.2
5085	INDUSTRIAL SUPPLIES . . . . .	85	62 306	52 189	66.6	.6	1.2	13.0	18.6	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	77	71 756	67 694	72.7	2.7	4.5	15.1	4.8	.1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	84	29 577	23 262	72.6	.4	.5	20.4	6.2	(2)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	9	(D)	(D)	52.3	.8	3.9	40.0	2.2	.8
5091	METALS AND MINERALS, N.E.C. . . . .	53	97 738	75 675	87.5	.3	.4	1.6	10.0	.1
	COAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS . . . . .	31	(D)	70 182	90.6	.3	.4	1.6	6.9	.1
	METAL SALES OFFICES . . . . .	20	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	-	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	51	(D)	28 134	78.3	.2	1.3	5.4	13.7	1.2
	IRON AND STEEL SCRAP . . . . .	27	(D)	15 745	80.9	-	2.1	1.0	16.0	-
	WASTE AND SECONDARY MATERIALS . . . . .	24	(D)	12 389	74.8	.4	.4	11.0	10.7	2.6
5094	TOBACCO AND ITS PRODUCTS . . . . .	16	53 998	44 153	<sup>23</sup> 7.2	.5	.1	72.4	19.8	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	53	(D)	135 264	<sup>24</sup> 6.9	.1	-	70.0	23.0	-
	BEER AND ALE . . . . .	43	(D)	26 212	<sup>25</sup> 1.2	.1	-	91.9	6.9	-
	WINE AND DISTILLED SPIRITS . . . . .	10	(D)	109 052	<sup>26</sup> 8.3	.1	-	64.8	26.8	-
5096	PAPER AND ITS PRODUCTS . . . . .	90	(D)	69 954	59.5	.8	6.1	20.9	12.6	(2)
	PRINTING AND WRITING (FINE) PAPER . . . . .	18	(D)	22 614	77.5	-	.9	11.2	10.4	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	29	(D)	41 195	50.9	1.4	9.6	23.6	14.5	(2)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	43	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	78	82 512	70 835	22.9	.4	1.7	63.7	11.2	.1
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	36	32 889	27 915	52.3	.8	3.2	23.0	20.7	(2)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	42	49 623	42 920	3.8	.1	.8	90.2	5.0	.2
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	128	170 516	141 835	<sup>27</sup> 33.8	.7	.6	58.1	6.8	(2)
	LUMBER AND MILLWORK . . . . .	51	93 655	75 664	<sup>28</sup> 19.1	(2)	.4	74.6	5.8	.1
	CONSTRUCTION MATERIALS . . . . .	77	76 861	66 171	<sup>29</sup> 50.5	1.4	.7	39.3	8.0	-
5099	AMUSEMENT AND SPORTING GOODS . . . . .	70	(D)	26 240	27.7	.7	5.7	39.7	25.2	1.0
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	16	9 701	8 551	34.1	-	.8	64.9	.1	.1
	FARM SUPPLIES . . . . .	29	192 703	162 254	1.1	.1	.1	11.8	30.1	56.8
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	29	(D)	12 186	2.4	-	1.9	91.5	4.2	-
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	28	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	OTHER PRODUCTS . . . . .	75	181 964	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 13.2 to repair shops. <sup>2</sup>Including 3.7 to repair shops. <sup>3</sup>Including 20.1 to repair shops. <sup>4</sup>Including 9.2 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 4.7 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 3.5 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 7.7 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 34.0 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 15.5 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 5.7 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 26.3 to contractors and builders; 3.9 to public utilities. <sup>12</sup>Including 5.3 to repair shops. <sup>13</sup>Including 54.3 to contractors and builders; 6.1 to public utilities. <sup>14</sup>Including 3.9 to repair shops. <sup>15</sup>Including 6.3 to contractors and builders; 2.8 to public utilities. <sup>16</sup>Including 3.4 to repair shops. <sup>17</sup>Including 2.0 to contractors and builders; .5 to public utilities. <sup>18</sup>Including 13.6 to repair shops. <sup>19</sup>Including 21.4 to builders and contractors. <sup>20</sup>Including 6.6 to builders and contractors. <sup>21</sup>Including 54.1 to builders and contractors. <sup>22</sup>Including 37.0 to builders and contractors. <sup>23</sup>Including 7.2 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 6.9 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 1.2 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 8.3 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 22.9 to builders and contractors. <sup>28</sup>Including 8.8 to builders and contractors. <sup>29</sup>Including 39.1 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organiza- tions	For export
50	NEW ORLEANS, LA. WHOLESALE TRADE, TOTAL . . . . .	1 355	1 552 208	1 342 754	32.8	1.1	1.2	36.0	21.0	7.8
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	140	110 210	96 939	6.2	.1	1.5	174.9	16.5	.8
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	8	59 835	55 913	4.1	(2)	.4	294.2	1.1	.3
5013	AUTOMOTIVE EQUIPMENT . . . . .	126	(0)	38 406	7.8	.2	1.7	348.8	39.8	1.5
5014	TIRES AND TUBES. . . . .	6	(0)	2 620	(0)	(0)	(0)	(0)	(0)	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	52	49 597	43 763	20.8	1.0	.8	65.2	6.2	6.0
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	17	32 354	29 607	3.4	1.4	.1	93.6	1.5	.8
5028	PAINTS AND VARNISHES . . . . .	13	3 862	3 862	61.3	.3	2.7	19.3	15.6	.8
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	22	13 381	10 294	55.5	.3	2.0	.9	16.1	25.2
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	31	28 222	23 965	19.5	1.1	-	79.0	.2	.2
5033	PIECE GOODS (WOVEN FABRICS). . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5034	NOTIONS AND OTHER DRY GOODS. . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . .	9	(0)	4 434	9.4	.8	-	89.3	.5	-
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . .	7	(0)	(0)	13.5	2.9	-	83.3	.3	-
5039	FOOTWEAR . . . . .	3	(0)	(0)	-	-	-	99.7	-	.3
504	GROCERIES AND RELATED PRODUCTS . . . . .	241	348 561	309 365	28.0	.7	.5	35.5	32.4	2.9
5041	GROCERIES, GENERAL LINE. . . . .	19	65 647	62 748	8.8	(2)	-	82.3	7.2	1.7
5042	FROZEN FOODS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS . . . . .	14	(0)	8 731	18.4	-	9.3	54.9	17.4	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	11	(0)	13 701	21.5	.9	(2)	70.1	7.5	-
5045	CONFECTIONERY. . . . .	15	(0)	5 742	2.7	-	-	60.7	36.6	-
5046	FISH AND SEAFOODS. . . . .	34	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5047	MEATS AND MEAT PRODUCTS. . . . .	33	21 055	17 944	34.2	.6	2.7	48.7	13.8	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	51	37 035	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	57	179 197	165 940	38.3	.8	(2)	10.5	46.2	4.2
505	FARM PRODUCTS--RAW MATERIALS . . . . .	10	(0)	130 243	3.6	-	-	-	62.1	34.3
5052	COTTON . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5053	GRAIN. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS . . . . .	85	118 219	108 533	33.0	2.6	1.1	56.7	6.3	.3
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . .	42	(0)	44 257	65.3	5.7	1.5	14.7	12.3	.6
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . .	17	(0)	59 124	6.7	.3	.4	90.3	2.2	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	26	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE: PLUMBING, HEATING EQUIPMENT, SUPPLIES	73	61 342	53 440	48.5	1.2	2.0	38.1	5.8	4.3
5072	HARDWARE . . . . .	20	(0)	24 506	41.6	.9	.8	50.3	3.2	3.3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	29	19 680	15 660	73.4	1.3	.8	10.0	12.3	2.1
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	24	(0)	13 274	32.0	1.6	5.8	48.7	3.1	8.8
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	304	258 487	183 993	58.4	2.7	1.6	17.4	17.4	2.5
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	32	15 550	11 627	73.4	3.0	1.2	14.2	7.2	1.1
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . .	13	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	84	118 111	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES. . . . .	53	33 685	29 535	68.2	1.0	.4	8.1	21.4	1.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	40	22 755	20 498	81.6	3.3	.7	8.7	3.2	2.5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . .	48	(0)	21 874	30.8	5.2	.9	38.5	24.6	(2)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	32	21 705	16 932	25.9	9.0	6.5	16.6	26.1	16.0
5091	METALS AND MINERALS, N.E.C. . . . .	60	104 530	92 619	80.8	.9	1.2	4.1	11.1	1.9
	COAL . . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	METAL SERVICE CENTERS. . . . .	40	88 160	78 602	79.3	1.1	1.4	4.1	12.9	1.2
	METAL SALES OFFICES. . . . .	20	(0)	(0)	89.2	-	.1	3.9	1.0	5.8
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	19	7 813	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. .	19	7 813	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	22	(0)	21 791	29.9	.5	-	4.8	13.7	51.1
	IRON AND STEEL SCRAP . . . . .	8	19 695	19 412	27.1	-	-	5.2	10.3	57.4
	WASTE AND SECONDARY MATERIALS. . . . .	14	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TABACCO AND ITS PRODUCTS . . . . .	12	(0)	29 813	3.8	.3	-	74.5	14.6	6.8
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. .	23	(0)	71 094	22 14.8	.3	-	79.8	5.1	-
	BEER AND ALE . . . . .	10	(0)	11 062	20.8	.2	-	75.0	4.0	-
	WINE AND DISTILLED SPIRITS . . . . .	13	(0)	60 032	13.6	.4	-	80.7	5.3	-
5096	PAPER AND ITS PRODUCTS . . . . .	47	43 565	41 469	39.1	2.6	.3	10.0	12.5	35.5
	PRINTING AND WRITING (FINE) PAPER. . . . .	9	8 688	8 618	60.0	2.5	-	3.9	33.4	.2
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	21	29 509	28 662	31.8	1.0	.1	10.1	5.9	51.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . .	17	5 368	4 189	46.4	13.7	1.6	22.3	14.6	1.3
5097	FURNITURE AND HOME FURNISHINGS . . . . .	43	37 364	29 389	19.8	1.7	.4	63.2	12.5	2.4
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	18	9 226	6 974	70.6	3.9	.9	18.2	5.1	1.4
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	25	28 138	22 415	4.0	1.0	.3	77.2	14.7	2.7
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	75	64 555	53 609	54.3	1.2	2.1	19.8	9.8	12.8
	LUMBER AND MILLWORK. . . . .	37	45 916	38 252	51.2	1.1	2.3	20.7	7.0	17.7
	CONSTRUCTION MATERIALS . . . . .	38	18 639	15 357	61.9	1.3	1.7	17.8	16.8	.5
5099	AMUSEMENT AND SPORTING GOODS . . . . .	22	15 144	12 170	12.8	1.0	1.1	70.0	10.1	5.0
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	10	5 621	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	FARM SUPPLIES. . . . .	8	14 038	13 309	42.1	.1	28.8	6.6	3.7	18.6
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . .	12	6 148	6 035	1.1	-	21.0	72.5	5.4	-
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	17	2 980	2 762	19.2	.7	13.3	62.2	3.3	1.3
	OTHER PRODUCTS . . . . .	49	19 227	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 13.8 to repair shops. <sup>2</sup>Including 1.6 to repair shops. <sup>3</sup>Including 32.0 to repair shops. <sup>4</sup>Including 8.4 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 7.5 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 18.4 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 20.0 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 1.7 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 32.3 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 2.9 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 14.8 to contractors and builders; 4.1 to public utilities. <sup>12</sup>Including 2.4 to repair shops. <sup>13</sup>Including 30.1 to contractors and builders; 8.7 to public utilities. <sup>14</sup>Including 1.7 to repair shops. <sup>15</sup>Including 4.4 to contractors and builders; .9 to public utilities. <sup>16</sup>Including 1.2 to repair shops. <sup>17</sup>Including 22.5 to builders and contractors. <sup>18</sup>Including 6.6 to builders and contractors. <sup>19</sup>Including 52.0 to builders and contractors. <sup>20</sup>Including 17.0 to builders and contractors. <sup>21</sup>Including 3.8 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 14.8 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 20.8 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 13.6 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 35.2 to builders and contractors. <sup>26</sup>Including 26.8 to builders and contractors. <sup>27</sup>Including 56.1 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	NEW YORK, N.Y.									
50	WHOLESALE TRADE, TOTAL . . . . .	24 915	31 785 385	26 751 996	28.9	1.1	.6	26.6	23.5	19.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	1 177	905 219	706 138	11.7	.4	3.3	<sup>1</sup> 51.7	16.4	16.6
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	204	463 213	359 530	13.5	.2	2.6	<sup>2</sup> 64.1	5.1	14.4
5013	AUTOMOTIVE EQUIPMENT . . . . .	843	356 963	293 602	8.1	.5	2.0	<sup>3</sup> 37.2	30.1	22.1
5014	TIRES AND TUBES. . . . .	130	85 043	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1 091	1 272 120	1 084 860	25.5	.5	.5	31.6	19.1	22.5
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	510	599 280	520 957	12.0	.7	.8	61.1	18.2	7.2
5028	PAINTS AND VARNISHES . . . . .	120	45 659	38 053	28.3	.4	.7	48.7	16.0	5.5
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	461	627 181	525 850	38.7	.4	.2	1.1	20.2	38.9
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4 487	5 333 858	4 061 952	22.0	2.1	.4	37.8	33.9	3.9
5033	PIECE GOODS (WOVEN FABRICS). . . . .	1 910	2 903 515	2 254 852	32.5	3.2	.2	13.7	45.9	4.6
5034	NOTIONS AND OTHER DRY GOODS. . . . .	638	453 771	335 483	37.6	.1	.3	13.4	44.6	4.0
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	507	(O)	419 803	1.2	2.0	.4	75.9	17.6	2.9
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	1 272	1 136 045	924 241	3.0	.2	.8	81.5	11.7	2.8
5039	FOOTWEAR . . . . .	160	(D)	127 573	1.2	.7	.4	85.3	10.5	1.8
504	GROCERIES AND RELATED PRODUCTS . . . . .	3 246	5 206 056	4 371 657	<sup>4</sup> 32.2	.7	.5	40.4	23.6	2.7
5041	GROCERIES, GENERAL LINE. . . . .	100	497 527	466 409	<sup>5</sup> 11.5	.7	.1	84.5	2.9	.3
5042	FROZEN FOODS . . . . .	129	245 759	206 369	<sup>6</sup> 26.2	.5	.3	38.7	29.4	5.0
5043	DAIRY PRODUCTS . . . . .	322	404 652	338 131	<sup>7</sup> 28.2	2.1	1.2	43.4	24.2	.9
5044	POULTRY AND POULTRY PRODUCTS . . . . .	144	(O)	168 417	<sup>8</sup> 10.1	.2	.4	63.1	25.0	1.2
5045	CONFECTIONERY. . . . .	159	125 292	115 763	<sup>9</sup> 16.6	.2	.2	46.6	34.1	2.3
5046	FISH AND SEAFOODS. . . . .	142	(O)	112 974	<sup>10</sup> 29.0	(Z)	1.2	44.6	22.4	2.8
5047	MEATS AND MEAT PRODUCTS. . . . .	708	1 357 748	1 237 315	<sup>11</sup> 26.2	(Z)	.7	45.4	26.1	1.5
5048	FRESH FRUITS AND VEGETABLES. . . . .	399	337 399	276 575	<sup>12</sup> 20.3	.7	.7	49.0	24.0	5.4
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 143	1 913 356	1 449 704	<sup>13</sup> 52.1	1.0	.1	16.3	26.1	4.3
505	FARM PRODUCTS--RAW MATERIALS . . . . .	331	2 769 907	3 001 256	11.9	(Z)	(Z)	.3	6.5	80.5
5052	COTTON . . . . .	8	23 828	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5053	GRAIN. . . . .	31	2 300 836	2 585 558	5.6	(Z)	(Z)	5.2	88.2	(D)
5054	LIVESTOCK. . . . .	8	(D)	(D)	(D)	(D)	(D)	(O)	(O)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	284	(D)	399 578	52.2	.1	.1	2.2	15.2	30.3
506	ELECTRICAL GOODS . . . . .	1 233	1 456 049	1 173 627	<sup>14</sup> 34.2	2.9	1.5	<sup>15</sup> 35.5	11.9	13.8
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	440	405 006	341 081	<sup>16</sup> 59.5	5.8	1.5	<sup>17</sup> 17.3	10.1	5.8
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	320	617 435	475 204	<sup>18</sup> 13.4	.5	1.1	<sup>19</sup> 66.3	13.2	5.5
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	473	433 608	357 342	<sup>20</sup> 37.5	3.2	1.9	<sup>21</sup> 11.8	11.8	32.7
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1 151	673 616	556 000	<sup>22</sup> 45.9	3.6	1.6	23.5	17.6	7.9
5072	HARDWARE . . . . .	548	300 337	261 251	<sup>23</sup> 34.5	2.9	1.4	38.9	19.0	3.3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	443	263 744	213 482	<sup>24</sup> 61.5	4.9	1.6	10.0	18.6	3.6
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	160	109 835	81 267	<sup>25</sup> 41.5	2.6	1.9	9.6	10.3	34.0
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	3 018	1 865 997	1 521 617	54.7	1.9	.8	13.5	15.3	13.9
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	433	210 006	152 382	57.6	5.2	.7	16.8	13.4	6.2
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	107	100 567	86 004	71.1	1.6	.4	1.7	24.1	(V)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	43	29 650	12 850	1.0	2.9	.5	47.4	4.3	51.6
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	707	504 458	412 973	60.4	1.1	.3	5.1	15.8	17.3
5085	INDUSTRIAL SUPPLIES. . . . .	451	277 204	239 580	59.5	1.4	.3	5.7	19.7	13.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	611	365 417	280 038	54.0	3.1	1.5	18.0	17.0	6.4
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	507	221 282	189 074	32.3	.3	1.2	39.7	22.9	3.6
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	159	(O)	131 916	56.8	1.2	.9	3.5	4.0	33.5
5091	METALS AND MINERALS, N.E.C. . . . .	575	2 801 688	2 498 278	58.3	1.6	(Z)	1.1	23.0	16.0
	COAL . . . . .	31	(D)	131 009	38.4	2.7	.1	2.8	2.6	53.3
	METAL SERVICE CENTERS. . . . .	168	(D)	971 919	45.8	.9	.1	1.0	41.0	11.2
	METAL SALES OFFICES. . . . .	376	1 684 966	1 395 350	68.9	1.9	(Z)	1.1	12.3	15.8
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	124	727 632	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	124	727 632	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	720	(D)	304 587	55.9	.3	.1	1.1	28.4	18.2
	IRON AND STEEL SCRAP . . . . .	187	95 949	76 944	23.8	.8	.3	.8	24.0	51.1
	WASTE AND SECONDARY MATERIALS. . . . .	533	(D)	227 643	66.7	.4	.1	1.2	24.6	7.0
5094	TOBACCO AND ITS PRODUCTS . . . . .	119	(D)	280 138	<sup>26</sup> 5.3	.1	1.2	68.2	25.0	.3
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	240	1 149 825	1 028 119	<sup>27</sup> 14.2	.1	.5	38.5	46.8	.1
	BEER AND ALE . . . . .	134	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	WINE AND DISTILLED SPIRITS . . . . .	106	(D)	898 309	<sup>28</sup> 12.1	(Z)	.1	36.3	51.5	.1
5096	PAPER AND ITS PRODUCTS . . . . .	1 201	1 174 719	980 012	53.3	3.5	.7	14.1	17.9	10.2
	PRINTING AND WRITING (FINE) PAPER. . . . .	151	545 110	492 562	69.4	5.7	.6	3.9	8.7	11.7
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	471	327 685	271 653	38.2	.7	.7	24.6	31.7	4.1
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	579	301 924	215 797	35.8	2.0	1.1	24.3	21.5	14.7
5097	FURNITURE AND HOME FURNISHINGS . . . . .	1 214	917 936	738 917	14.0	.7	1.5	63.5	18.6	1.7
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	396	225 250	180 792	32.2	.3	2.6	49.7	14.1	1.2
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	818	692 686	558 125	8.2	.8	1.1	68.0	20.1	1.9
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	682	508 945	390 405	<sup>29</sup> 46.0	.3	1.0	34.5	14.6	3.6
	LUMBER AND MILLWORK. . . . .	296	296 541	224 987	<sup>30</sup> 36.4	.2	.5	45.6	14.2	3.1
	CONSTRUCTION MATERIALS . . . . .	386	212 404	165 418	<sup>31</sup> 59.1	.5	1.7	19.3	15.3	4.2
5099	(AMUSEMENT AND SPORTING GOODS . . . . .	740	605 889	481 497	10.5	.8	.8	45.0	39.5	3.3
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	344	288 393	231 342	23.3	.9	2.9	41.4	25.6	6.0
	(FARM SUPPLIES. . . . .	137	391 598	356 867	15.1	.1	.8	4.8	21.3	57.8
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	1 197	870 907	795 683	6.9	.7	.9	41.3	45.5	4.7
	(ART GOODS AND ADVERTISING SPECIALTIES. . . . .	621	243 687	198 174	15.1	.1	1.1	53.9	27.8	2.0
	(OTHER PRODUCTS . . . . .	1 267	(D)	1 736 187	20.7	.2	.4	12.0	24.1	42.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 10.4 to repair shops. <sup>2</sup>Including 1.0 to repair shops. <sup>3</sup>Including 22.9 to repair shops. <sup>4</sup>Including 17.5 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 10.1 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 20.1 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 16.8 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 9.5 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 3.6 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 27.7 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 17.9 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 18.0 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 2.0 to contractors and builders; 2.2 to public utilities. <sup>14</sup>Including 1.8 to repair shops. <sup>15</sup>Including 29.1 to contractors and builders; 5.1 to public utilities. <sup>16</sup>Including 11.2 to contractors and builders; 2.2 to public utilities. <sup>17</sup>Including 2.0 to repair shops. <sup>18</sup>Including 6.3 to contractors and builders; .8 to public utilities. <sup>19</sup>Including .8 to repair shops. <sup>20</sup>Including .7 to contractors and builders; 1.3 to public utilities. <sup>21</sup>Including 3.0 to repair shops. <sup>22</sup>Including 26.6 to builders and contractors. <sup>23</sup>Including 12.3 to builders and contractors. <sup>24</sup>Including 46.2 to builders and contractors. <sup>25</sup>Including 21.3 to builders and contractors. <sup>26</sup>Including 4.6 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 14.2 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 12.0 to restaurants, institutions, and other food service establishments. <sup>29</sup>Including 14.6 to builders and contractors. <sup>30</sup>Including 19.0 to builders and contractors. <sup>31</sup>Including 8.6 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organi- zations	For export
50	NEWARK, N.J. WHOLESALE TRADE, TOTAL . . . . .	2 599	3 446 859	2 779 414	27.3	.6	.9	55.5	9.7	5.9
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	240	150 807	105 526	25.7	1.0	3.0	<sup>1</sup> 40.6	24.2	5.4
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	43	46 592	(V)	(V)	(V)	(V)	<sup>2</sup> (V)	(V)	(V)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	171	(D)	72 108	21.4	1.2	1.6	<sup>3</sup> 41.5	29.9	4.4
SD14	TIRES AND TUBES. . . . .	26	(D)	10 220	16.6	-	9.0	<sup>4</sup> 53.5	20.9	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	140	160 927	134 253	20.5	.7	.3	64.8	10.2	3.5
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	52	99 960	92 779	3.0	(Z)	.2	87.7	4.2	4.9
SD28	PAINTS AND VARNISHES . . . . .	26	13 619	10 746	32.0	-	.2	43.9	23.6	.1
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	62	47 348	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	79	47 673	35 305	9.0	2.2	2.5	52.4	21.9	12.0
SD33	PIECE GOODS (WOVEN FABRICS). . . . .	18	(D)	6 395	12.0	.1	8.6	52.1	24.1	3.0
SD34	NOTIONS AND OTHER DRY GOODS. . . . .	17	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . .	17	(D)	12 394	9.7	-	.6	82.0	4.4	3.3
SD37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING .	22	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD39	FOOTWEAR . . . . .	5	(D)	2 988	.4	-	4.4	95.2	-	-
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	353	1 240 270	1 169 442	<sup>5</sup> 7.2	(Z)	.2	75.5	6.2	10.9
SD41	GROCERIES, GENERAL LINE. . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD42	FROZEN FOODS . . . . .	9	(D)	1 412	<sup>6</sup> 82.6	-	-	15.7	1.6	-
SD43	DAIRY PRODUCTS . . . . .	39	94 215	91 501	<sup>7</sup> 6.8	(Z)	.6	75.0	15.8	-
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	19	(D)	32 801	<sup>8</sup> 5.1	-	-	73.0	21.9	-
SD45	CONFECTIONERY. . . . .	21	19 052	15 018	<sup>9</sup> 19.9	1.1	(Z)	51.1	28.0	-
SD46	FISH AND SEAFOODS. . . . .	12	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD47	MEATS AND MEAT PRODUCTS. . . . .	105	143 327	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD48	FRESH FRUITS AND VEGETABLES. . . . .	57	42 552	39 103	<sup>10</sup> 12.9	.1	(Z)	65.1	21.9	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . .	76	222 079	216 258	<sup>101</sup> 15.2	-	.1	17.5	8.4	58.9
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	10	(D)	9 804	80.1	-	9.6	-	4.5	5.8
SD52	COTTON . . . . .	-	-	-	-	-	-	-	-	-
SD53	GRAIN. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD54	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . .	9	(D)	(D)	79.8	-	9.7	-	4.6	5.9
SD6	ELECTRICAL GOODS . . . . .	164	293 194	225 436	<sup>11</sup> 27.0	.9	1.2	<sup>12</sup> 67.1	3.6	.3
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	71	76 079	62 631	<sup>13</sup> 6.4	.4	1.9	<sup>14</sup> 26.1	3.0	.3
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	32	184 103	139 021	<sup>15</sup> 4.2	.5	.1	<sup>16</sup> 63.1	2.0	-
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	61	33 012	23 784	<sup>17</sup> 5.2	4.3	5.4	<sup>18</sup> 23.1	14.1	1.9
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	175	89 512	75 311	<sup>19</sup> 63.4	.9	1.2	18.6	15.6	.2
SD72	HARDWARE . . . . .	58	30 193	24 681	<sup>20</sup> 43.4	1.0	1.9	28.5	25.3	-
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	85	40 415	33 540	<sup>21</sup> 74.3	.3	1.0	8.0	16.0	.3
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT,SUPPLIES	32	18 904	17 090	<sup>22</sup> 70.9	2.0	.9	25.0	1.0	.3
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	547	347 447	285 024	72.5	1.9	1.3	10.5	9.4	4.3
SD81	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	66	21 662	19 870	74.6	.3	4.0	12.8	2.6	5.7
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	30	27 033	20 633	89.9	.9	.4	1.4	3.5	3.7
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	10	(D)	9 261	.2	(Z)	.2	93.3	6.1	.1
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	152	88 070	67 759	78.8	1.6	.3	9.1	8.6	1.6
SD85	INDUSTRIAL SUPPLIES. . . . .	130	88 880	78 270	80.0	.9	.4	3.3	12.5	2.9
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	67	67 784	57 642	70.4	5.6	.9	9.1	7.6	6.4
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	70	25 102	22 274	58.8	.1	2.4	19.5	18.6	.5
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	22	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD91	METALS AND MINERALS, N.E.C.. . . . .	92	319 470	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	COAL . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS. . . . .	45	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SALES OFFICES. . . . .	39	34 016	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	22	14 396	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS.	22	14 396	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD93	SCRAP AND WASTE MATERIALS. . . . .	147	71 491	64 606	63.1	-	.1	1.2	30.9	4.7
	IRON AND STEEL SCRAP . . . . .	46	25 865	22 318	54.2	-	.2	1.9	42.1	1.5
	WASTE AND SECONDARY MATERIALS. . . . .	101	45 626	42 288	67.8	-	.1	.8	25.0	6.4
SD94	TOBACCO AND ITS PRODUCTS . . . . .	28	(D)	62 685	<sup>23</sup> 3.0	-	2.1	83.3	11.0	.6
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	37	(D)	158 464	<sup>24</sup> 8.0	(Z)	4.6	62.3	25.1	(Z)
	BEER AND ALE . . . . .	17	(D)	11 804	<sup>25</sup> 21.1	.4	.2	77.8	.6	-
	WINE AND DISTILLED SPIRITS . . . . .	20	(D)	146 660	<sup>26</sup> 6.9	-	4.9	61.1	27.1	(Z)
SD96	PAPER AND ITS PRODUCTS . . . . .	99	73 305	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PRINTING AND WRITING (FINE) PAPER. . . . .	12	(D)	11 041	79.3	.2	-	20.5	.1	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . .	37	(D)	23 946	50.9	2.4	.2	36.1	10.3	.2
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS.	50	23 869	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	68	72 615	57 514	46.6	.1	.6	50.2	2.5	(Z)
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	32	22 216	18 573	80.6	-	.3	15.8	3.4	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . .	36	50 399	38 941	30.4	.2	.7	66.6	2.1	(Z)
SD98	LUMBER AND CONSTRUCTION MATERIALS. . . . .	143	109 188	88 395	<sup>27</sup> 50.4	2.7	.7	39.9	6.2	.2
	LUMBER AND MILLWORK. . . . .	72	(D)	51 755	<sup>28</sup> 43.1	1.4	.4	49.7	5.3	-
	CONSTRUCTION MATERIALS . . . . .	71	(D)	36 640	<sup>29</sup> 60.6	4.5	1.0	26.1	7.4	.4
SD99	AMUSEMENT AND SPORTING GOODS . . . . .	60	46 105	42 081	13.2	1.4	1.5	69.9	13.8	.3
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	22	(D)	34 757	58.9	1.2	(Z)	37.9	-	2.0
	FARM SUPPLIES. . . . .	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . .	32	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	ART GOODS AND ADVERTISING SPECIALTIES. . . .	22	(D)	6 560	12.3	-	.1	83.6	3.3	.7
	OTHER PRODUCTS . . . . .	104	54 111	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 19.3 to repair shops. <sup>2</sup>Including 24.1 to repair shops. <sup>3</sup>Including 12.1 to repair shops. <sup>4</sup>Including 5.3 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 75.9 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 7.3 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 4.1 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 19.1 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 12.9 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 5.7 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 12.0 to contractors and builders; 2.5 to public utilities. <sup>12</sup>Including 1.1 to repair shops. <sup>13</sup>Including 34.3 to contractors and builders; 7.9 to public utilities. <sup>14</sup>Including 1.7 to repair shops. <sup>15</sup>Including 3.6 to contractors and builders; .2 to public utilities. <sup>16</sup>Including .2 to repair shops. <sup>17</sup>Including 2.2 to contractors and builders; 1.9 to public utilities. <sup>18</sup>Including 4.8 to repair shops. <sup>19</sup>Including 34.2 to builders and contractors. <sup>20</sup>Including 10.7 to builders and contractors. <sup>21</sup>Including 60.0 to builders and contractors. <sup>22</sup>Including 17.4 to builders and contractors. <sup>23</sup>Including 2.9 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 7.9 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 20.8 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 6.9 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 35.8 to builders and contractors. <sup>28</sup>Including 29.7 to builders and contractors. <sup>29</sup>Including 44.5 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	PATERSON-CLIFTON-PASSAIC, N.J.									
50	WHOLESALE TRADE, TOTAL . . . . .	2 046	2 355 712	1 849 606	33.9	.7	.6	47.8	15.2	1.9
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	195	(0)	(0)	11.9	(2)	.9	<sup>1</sup> 82.2	4.1	.9
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	40	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S013	AUTOMOTIVE EQUIPMENT . . . . .	135	66 995	49 332	10.5	.3	3.5	<sup>2</sup> 46.9	28.9	10.0
S014	TIRES AND TUBES. . . . .	20	21 498	20 178	27.4	.1	9.7	<sup>3</sup> 21.5	41.3	-
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	164	169 385	144 712	43.9	3.5	(2)	35.4	15.1	2.0
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	46	(0)	59 130	4.5	.2	(2)	78.5	16.4	.4
S028	PAINTS AND VARNISHES . . . . .	20	(0)	4 604	59.8	-	(2)	24.8	8.2	7.1
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	98	94 352	80 978	71.8	6.1	(2)	4.6	14.6	2.9
S03	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	129	140 514	107 801	30.0	.2	.3	37.8	28.5	3.2
S033	PIECE GOODS (WOVEN FABRICS). . . . .	71	79 972	61 649	41.3	.2	.5	20.0	33.8	4.2
S034	NOTIONS AND OTHER DRY GOODS. . . . .	15	16 259	12 115	55.4	-	-	5.7	35.5	3.3
S036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	12	(0)	18 170	1.0	-	-	73.7	25.3	-
S037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	21	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S039	FOOTWEAR . . . . .	10	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S04	GROCERIES AND RELATED PRODUCTS . . . . .	235	273 830	203 776	<sup>1</sup> 27.9	.8	.5	47.1	22.8	.8
S041	GROCERIES, GENERAL LINE. . . . .	11	44 182	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S042	FROZEN FOODS . . . . .	12	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S043	DAIRY PRODUCTS . . . . .	33	43 960	40 846	<sup>2</sup> 18.3	1.1	.1	23.2	57.1	.1
S044	POULTRY AND POULTRY PRODUCTS . . . . .	12	8 983	8 506	<sup>3</sup> 45.5	-	2.3	38.9	13.3	-
S045	CONFECTIONERY. . . . .	10	(0)	(0)	<sup>4</sup> 10.3	-	.3	59.4	30.0	-
S046	FISH AND SEAFOODS. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S047	MEATS AND MEAT PRODUCTS. . . . .	56	71 420	64 648	<sup>5</sup> 19.9	-	.4	67.8	11.9	-
S048	FRESH FRUITS AND VEGETABLES. . . . .	29	14 035	11 320	<sup>6</sup> 17.9	9.7	.7	61.7	9.9	-
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	68	66 973	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-
S054	LIVESTOCK. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	4	(0)	(0)	74.6	-	.3	-	3.0	22.1
S06	ELECTRICAL GOODS . . . . .	110	91 060	74 592	<sup>10</sup> 37.1	.9	1.7	<sup>11</sup> 36.1	18.4	5.8
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	46	25 286	22 960	<sup>12</sup> 66.0	1.7	2.5	<sup>13</sup> 6.4	7.4	16.1
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	17	41 238	31 045	<sup>14</sup> 9.5	-	.1	<sup>15</sup> 75.4	14.0	1.1
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	47	24 536	20 587	<sup>16</sup> 46.8	1.4	3.3	<sup>17</sup> 9.9	37.3	14.4
S07	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	106	67 750	51 834	<sup>18</sup> 61.1	2.2	1.7	14.3	20.3	.3
S072	HARDWARE . . . . .	46	(0)	20 689	<sup>19</sup> 41.3	5.4	1.3	25.3	26.2	.5
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	49	(0)	24 204	<sup>20</sup> 70.3	.2	2.6	8.9	17.7	.3
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	11	(0)	6 941	<sup>21</sup> 88.2	-	(2)	-	11.7	-
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	409	240 303	207 009	62.7	1.0	.4	12.5	18.6	4.7
S081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	34	20 341	17 769	50.1	.1	.3	34.7	14.9	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	19	(0)	11 344	75.2	-	.5	.9	20.1	3.3
S083	FARM MACHINERY AND EQUIPMENT . . . . .	4	6 965	6 965	10.4	2.2	1.3	67.7	18.4	-
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	133	82 715	66 099	79.4	.2	.2	4.9	16.0	3.3
S085	INDUSTRIAL SUPPLIES. . . . .	81	34 470	30 429	70.1	.4	.1	4.5	22.8	.6
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	57	31 596	27 839	63.8	3.3	(2)	11.8	19.7	1.0
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	53	22 321	20 730	40.7	(2)	1.0	26.6	34.7	1.0
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	28	(0)	25 834	45.3	2.8	.3	19.5	8.5	23.6
S091	METALS AND MINERALS, N.E.C. . . . .	67	116 585	96 669	80.5	.6	.2	1.0	15.3	2.4
	COAL . . . . .	3	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
	METAL SERVICE CENTERS. . . . .	38	(0)	91 112	79.8	.7	.2	.8	16.1	2.5
	METAL SALES OFFICES. . . . .	26	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	17	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	17	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S093	SCRAP AND WASTE MATERIALS. . . . .	79	(0)	24 466	68.3	-	.2	.1	29.0	2.4
	IRON AND STEEL SCRAP . . . . .	31	8 385	6 203	53.2	-	.3	.1	44.3	2.1
	WASTE AND SECONDARY MATERIALS. . . . .	48	(0)	18 263	73.4	-	.2	.1	23.8	2.5
S094	TOBACCO AND ITS PRODUCTS . . . . .	15	(0)	24 826	<sup>22</sup> 8.5	-	(2)	75.0	16.4	-
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	17	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	BEER AND ALE . . . . .	7	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	WINE AND DISTILLED SPIRITS . . . . .	10	40 611	28 512	<sup>23</sup> 15.8	-	-	50.2	26.9	7.0
S096	PAPER AND ITS PRODUCTS . . . . .	106	86 968	63 082	49.7	1.8	.1	25.5	21.6	1.4
	PRINTING AND WRITING (FINE) PAPER. . . . .	16	(0)	17 655	43.0	3.8	-	23.7	25.4	4.1
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	46	41 682	31 028	65.3	.1	.1	17.1	17.1	.3
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	44	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S097	FURNITURE AND HOME FURNISHINGS . . . . .	69	50 735	42 165	14.0	-	1.3	62.6	21.9	.1
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	25	(0)	10 631	32.9	-	3.3	63.4	.5	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	44	(0)	31 534	7.7	-	.6	62.4	29.1	.2
S098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	113	97 484	77 973	<sup>24</sup> 42.5	.1	.8	46.2	10.3	(2)
	LUMBER AND MILLWORK. . . . .	56	61 385	50 733	<sup>25</sup> 26.7	.1	.3	65.5	7.4	(2)
	CONSTRUCTION MATERIALS . . . . .	57	36 099	27 240	<sup>26</sup> 72.0	.1	1.9	10.3	15.7	-
S099	AMUSEMENT AND SPORTING GOODS . . . . .	46	40 114	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	28	39 086	33 464	19.5	.1	-	76.7	3.4	.3
	FARM SUPPLIES. . . . .	11	10 878	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	14	2 084	1 784	2.6	.3	3.6	86.4	7.1	.1
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	20	5 481	5 023	4.8	-	(2)	93.2	2.0	-
	OTHER PRODUCTS . . . . .	90	91 907	78 900	44.1	(2)	.1	27.0	28.0	.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 2.0 to repair shops. <sup>2</sup>Including 18.5 to repair shops. <sup>3</sup>Including 7.5 to repair shops. <sup>4</sup>Including 22.9 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 13.4 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 44.7 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 10.3 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 18.3 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 17.9 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 14.4 to contractors and builders; .4 to public utilities. <sup>11</sup>Including 1.8 to repair shops. <sup>12</sup>Including 33.6 to contractors and builders; .7 to public utilities. <sup>13</sup>Including .8 to repair shops. <sup>14</sup>Including 8.9 to contractors and builders; .1 to public utilities. <sup>15</sup>Including 1.0 to repair shops. <sup>16</sup>Including 1.1 to contractors and builders; .5 to public utilities. <sup>17</sup>Including 4.3 to repair shops. <sup>18</sup>Including 40.5 to builders and contractors. <sup>19</sup>Including 19.0 to builders and contractors. <sup>20</sup>Including 61.8 to builders and contractors. <sup>21</sup>Including 15.8 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 8.1 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 14.0 to builders and contractors. <sup>24</sup>Including 29.8 to builders and contractors. <sup>25</sup>Including 59.3 to builders and contractors.



**TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued**

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	PHILADELPHIA, PA.-N.J.									
50	WHOLESALE TRADE, TOTAL . . . . .	5 427	4 988 080	4 242 880	38.7	1.6	1.5	38.5	16.0	3.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	522	342 259	278 883	15.2	.4	3.8	63.8	16.4	.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	79	123 295	104 515	25.5	.1	5.0	66.3	3.1	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	390	176 816	142 621	7.8	.6	2.0	63.3	26.0	.3
5014	TIRES AND TUBES. . . . .	53	42 148	31 747	14.8	.2	7.7	58.2	17.0	2.1
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	221	226 674	202 299	35.2	1.3	.5	40.9	10.6	10.9
5022	DRUGS, PROPRIETARIES, AND SUNORIES. . . . .	86	(D)	119 829	15.4	.9	.3	63.8	12.1	7.4
5028	PAINTS AND VARNISHES. . . . .	39	15 773	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	96	(D)	71 528	66.1	.7	.7	6.0	6.1	18.4
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	272	197 286	168 948	18.2	.2	.8	65.9	14.7	.1
5033	PIECE GOODS (WOVEN FABRICS). . . . .	49	(D)	46 131	35.2	.2	.7	27.9	35.8	.2
5034	NOTIONS AND OTHER DRY GOODS. . . . .	39	(D)	16 791	56.2	1.0	.7	23.7	15.3	.1
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	65	35 325	30 368	10.5	.4	1.0	84.0	3.8	.3
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	79	(D)	41 016	3.5	(Z)	.4	85.0	11.1	-
5039	FOOTWEAR. . . . .	40	(D)	34 642	1.5	-	-	98.4	.1	(Z)
504	GROCERIES AND RELATED PRODUCTS. . . . .	708	1 054 190	900 580	20.4	1.3	.5	58.9	18.8	.1
5041	GROCERIES, GENERAL LINE. . . . .	41	243 057	232 750	10.3	(Z)	(Z)	86.1	3.6	-
5042	FROZEN FOODS. . . . .	52	82 426	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5043	DAIRY PRODUCTS. . . . .	47	86 123	81 076	8.7	3.3	.2	50.3	37.4	-
5044	POULTRY AND POULTRY PRODUCTS. . . . .	45	(O)	54 658	21.7	.5	.9	53.7	23.3	-
5045	CONFECTIONERY. . . . .	33	21 500	19 148	15.3	(Z)	.7	52.7	31.2	-
5046	FISH AND SEAFOODS. . . . .	18	(D)	8 198	43.2	-	4.2	41.4	11.1	-
5047	MEATS AND MEAT PRODUCTS. . . . .	167	313 204	255 193	25.8	2.2	.9	50.2	20.8	.1
5048	FRESH FRUITS AND VEGETABLES. . . . .	124	100 181	89 186	19.8	1.8	.3	61.7	16.4	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	181	137 911	105 696	34.9	.4	1.3	38.9	24.2	.6
505	FARM PRODUCTS--RAW MATERIALS. . . . .	25	88 340	78 142	32.8	.6	.1	.4	29.9	36.3
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	3	(O)	(O)	(O)	(D)	(O)	(O)	(D)	(O)
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	22	(O)	(D)	90.7	1.8	(Z)	(Z)	5.6	1.8
506	ELECTRICAL GOODS. . . . .	278	415 272	378 140	42.8	4.3	1.5	48.5	2.6	.2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	120	149 243	138 523	69.9	6.5	2.8	17.0	3.7	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	40	186 562	182 668	13.9	.3	.5	83.7	1.6	(Z)
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	118	79 467	56 949	69.9	11.9	1.6	12.4	3.2	1.0
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	344	229 635	200 246	55.9	3.1	1.4	27.8	11.8	.1
5072	HARDWARE. . . . .	124	90 035	82 781	38.3	5.8	1.2	48.9	5.7	(Z)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	177	111 323	96 246	69.1	1.0	1.7	13.2	14.8	.2
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	43	28 277	21 219	64.7	1.7	.5	11.6	21.5	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	981	628 368	554 659	73.3	2.5	1.9	10.8	7.3	4.1
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	124	43 919	38 443	65.6	2.4	3.8	20.7	6.3	1.3
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	56	(O)	80 002	77.8	.7	1.8	2.8	.4	16.4
5083	FARM MACHINERY AND EQUIPMENT. . . . .	20	(O)	28 187	16.0	.2	3.2	73.1	6.6	.9
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	239	159 183	136 365	76.7	5.0	.5	5.6	8.0	4.2
5085	INDUSTRIAL SUPPLIES. . . . .	221	145 492	130 200	83.1	1.9	.6	2.4	11.5	.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	143	90 898	79 415	77.6	2.4	1.5	6.0	6.3	3.2
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	160	54 182	46 248	68.2	.6	1.0	21.5	8.6	(Z)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	18	(D)	15 799	54.5	6.6	21.7	9.2	7.5	.5
5091	METALS AND MINERALS, N.E.C.. . . . .	159	322 984	260 119	68.2	2.9	.2	2.3	26.3	.2
	COAL. . . . .	14	30 881	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SERVICE CENTERS. . . . .	95	258 255	229 077	66.2	2.8	.2	1.8	28.9	.2
	METAL SALES OFFICES. . . . .	50	33 848	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	48	33 866	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	48	33 866	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	313	196 261	166 177	59.7	(Z)	.3	1.2	16.9	21.9
	IRON AND STEEL SCRAP. . . . .	110	(O)	98 670	54.3	-	.1	.3	11.9	33.3
	WASTE AND SECONDARY MATERIALS. . . . .	203	(D)	67 507	67.5	.1	.5	2.5	24.3	5.1
5094	TOBACCO AND ITS PRODUCTS. . . . .	68	(O)	135 765	9.9	.7	.3	60.7	25.7	2.7
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	266	229 444	196 256	27.8	.5	6.4	35.9	37.5	1.2
	BEER AND ALE. . . . .	232	(D)	136 048	13.0	.5	6.4	39.0	40.4	.8
	WINE AND DISTILLED SPIRITS. . . . .	34	(D)	60 208	30.9	.4	6.4	29.1	30.9	2.3
5096	PAPER AND ITS PRODUCTS. . . . .	260	218 268	198 586	52.2	1.0	.6	22.4	23.6	.2
	PRINTING AND WRITING (FINE) PAPER. . . . .	40	(O)	98 006	56.8	.7	(Z)	12.0	30.3	.2
	INDUSTRIAL AND PERSONAL SERVICE PAPERS. . . . .	103	70 857	64 488	47.7	.7	.8	29.2	21.4	.2
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	117	(O)	36 092	47.5	2.4	1.8	38.8	9.2	.3
5097	FURNITURE AND HOME FURNISHINGS. . . . .	193	108 808	91 477	33.8	.6	3.7	53.8	8.0	.2
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	74	34 267	26 809	55.8	1.8	7.7	28.4	6.3	-
	HOME FURNISHINGS AND FLOOR COVERINGS. . . . .	119	74 541	64 668	24.7	.1	2.0	64.3	8.6	.3
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	252	210 053	153 408	53.7	.6	.9	38.3	6.3	.2
	LUMBER AND MILLWORK. . . . .	112	138 034	105 507	44.5	.6	.5	47.2	7.0	.2
	CONSTRUCTION MATERIALS. . . . .	140	72 019	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	AMUSEMENT AND SPORTING GOODS. . . . .	90	65 338	50 709	20.9	1.4	3.6	47.2	25.5	1.4
	BOOKS, PERIODICALS, AND NEWSPAPERS. . . . .	51	39 409	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	FARM SUPPLIES. . . . .	34	82 185	78 842	15.5	.1	2.6	11.8	28.4	41.6
	JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	78	(D)	29 042	3.8	4.9	2.6	79.6	9.0	-
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	65	(D)	18 134	33.8	.5	3.2	58.8	3.7	-
	OTHER PRODUCTS. . . . .	199	98 140	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 19.2 to repair shops. <sup>2</sup>Including 2.0 to repair shops. <sup>3</sup>Including 34.5 to repair shops. <sup>4</sup>Including 7.3 to repair shops. <sup>5</sup>Including 16.4 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 9.8 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 7.4 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 20.6 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 10.7 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 43.2 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 22.1 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 14.4 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 19.2 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 16.8 to contractors and builders; 1.5 to public utilities. <sup>15</sup>Including 2.1 to repair shops. <sup>16</sup>Including 29.7 to contractors and builders; 2.0 to public utilities. <sup>17</sup>Including 1.7 to repair shops. <sup>18</sup>Including 10.7 to contractors and builders; 1.2 to public utilities. <sup>19</sup>Including .7 to repair shops. <sup>20</sup>Including 4.7 to contractors and builders; 1.3 to public utilities. <sup>21</sup>Including 7.5 to repair shops. <sup>22</sup>Including 32.4 to builders and contractors. <sup>23</sup>Including 12.0 to builders and contractors. <sup>24</sup>Including 49.8 to builders and contractors. <sup>25</sup>Including 33.2 to builders and contractors. <sup>26</sup>Including 9.8 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 16.9 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 12.9 to restaurants, institutions, and other food service establishments. <sup>29</sup>Including 25.9 to restaurants, institutions, and other food service establishments. <sup>30</sup>Including 36.1 to builders and contractor. <sup>31</sup>Including 24.4 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	PITTSBURGH, PA.									
50	WHOLESALE TRADE, TOTAL . . . . .	2 362	2 104 052	1 770 701	49.7	.4	1.7	36.7	11.1	.3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	320	128 952	100 451	21.5	2.2	5.7	<sup>1</sup> 41.2	29.3	(Z)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	42	28 542	20 926	50.5	-	8.7	<sup>2</sup> 30.3	6.4	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	233	76 878	61 909	14.0	3.4	3.4	<sup>3</sup> 47.6	31.7	(Z)
5014	TIRES AND TUBES . . . . .	45	23 532	17 616	8.9	.4	10.4	<sup>4</sup> 32.0	48.3	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	69	80 408	75 360	24.5	.2	.4	70.9	4.0	(Z)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	24	56 595	54 070	4.4	-	(Z)	92.8	2.8	-
5028	PAINTS AND VARNISHES . . . . .	13	3 627	2 614	55.6	-	1.7	41.6	.6	.6
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	32	20 186	18 676	78.1	.7	1.3	11.8	8.0	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	49	50 319	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5034	NOTIONS AND OTHER DRY GOODS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	16	9 152	7 479	10.7	-	.8	88.2	.3	-
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	16	9 437	7 790	.3	.3	2.3	95.8	1.3	-
5039	FOOTWEAR . . . . .	10	(D)	17 234	.7	-	.2	96.8	2.3	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	287	326 330	278 813	<sup>5</sup> 23.9	.1	.8	57.8	17.4	(Z)
5041	GROCERIES, GENERAL LINE . . . . .	21	99 147	97 130	<sup>6</sup> 10.6	.1	.7	84.7	4.0	-
5042	FROZEN FOODS . . . . .	21	28 875	28 574	<sup>7</sup> 43.0	-	-	50.7	6.3	-
5043	DAIRY PRODUCTS . . . . .	14	14 215	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	18	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5045	CONFECTIONERY . . . . .	33	16 366	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	30	54 986	46 152	<sup>8</sup> 25.1	-	.9	22.3	51.7	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	70	51 046	41 909	<sup>9</sup> 13.0	.1	.9	54.2	31.8	(Z)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	76	45 603	41 295	<sup>10</sup> 51.8	.2	.4	39.4	8.1	.1
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4	1 412	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	131	200 744	182 518	<sup>11</sup> 34.3	.4	1.3	<sup>12</sup> 59.4	4.5	.1
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	62	78 178	72 365	<sup>13</sup> 70.4	.7	1.4	<sup>14</sup> 20.4	6.9	.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	28	105 239	97 641	<sup>15</sup> 5.0	.3	.5	<sup>16</sup> 91.5	2.7	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	41	17 327	12 512	<sup>17</sup> 53.4	.5	7.4	<sup>18</sup> 34.3	4.3	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	101	74 745	67 909	<sup>19</sup> 60.4	.9	.8	22.9	14.6	.3
5072	HARDWARE . . . . .	29	17 539	13 486	<sup>20</sup> 48.8	1.1	.7	35.4	13.9	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	55	48 555	45 844	<sup>21</sup> 64.0	.6	.9	21.2	12.8	.4
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	17	8 651	8 579	<sup>22</sup> 59.2	1.7	.8	12.9	25.4	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	466	418 739	322 912	80.1	.6	.7	12.0	6.1	.5
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	66	19 416	17 228	58.3	2.1	2.2	22.7	14.7	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	39	91 634	76 923	95.6	.1	.4	.8	2.4	.8
5083	FARM MACHINERY AND EQUIPMENT . . . . .	11	(D)	7 804	19.4	.3	4.2	74.4	1.7	(V)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	101	126 325	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES . . . . .	119	105 603	96 712	84.2	.4	.7	7.6	6.6	.5
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	47	37 227	36 265	78.5	1.6	.4	14.1	4.9	.5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	77	22 875	18 267	61.9	.2	1.1	32.7	4.1	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	6	(D)	4 880	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	86	193 552	172 698	87.6	.5	.2	4.3	6.9	.5
	COAL . . . . .	16	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SERVICE CENTERS . . . . .	38	(D)	137 754	87.4	.6	.1	3.1	8.2	.6
	METAL SALES OFFICES . . . . .	32	37 126	30 729	88.4	-	.4	9.5	1.7	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	13	5 414	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	13	5 414	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	137	143 492	128 613	81.6	(Z)	.2	.3	15.4	2.5
	IRON AND STEEL SCRAP . . . . .	84	(D)	88 111	81.6	-	.3	.4	14.2	3.5
	WASTE AND SECONDARY MATERIALS . . . . .	53	(D)	40 502	81.5	.1	(Z)	.1	18.0	.3
5094	TOBACCO AND ITS PRODUCTS . . . . .	28	(D)	39 422	<sup>23</sup> 12.9	-	.8	76.7	9.6	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	208	(D)	69 784	<sup>24</sup> 50.5	(Z)	15.3	27.0	27.2	-
	BEER AND ALE . . . . .	200	(D)	(D)	<sup>25</sup> 26.8	(Z)	11.6	30.6	31.0	-
	WINE AND DISTILLED SPIRITS . . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	72	65 196	62 663	62.6	.6	1.9	23.5	11.3	(Z)
	PRINTING AND WRITING (FINE) PAPER . . . . .	7	(D)	15 450	52.1	-	6.2	8.3	33.4	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	25	31 093	30 766	65.6	1.1	.3	28.8	4.3	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	40	(D)	16 447	66.9	.3	.9	28.0	3.7	.2
5097	FURNITURE AND HOME FURNISHINGS . . . . .	65	56 071	51 629	16.7	(Z)	1.5	76.5	5.3	-
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	26	20 858	17 423	41.1	(Z)	2.0	51.8	5.1	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	39	35 213	34 206	4.2	(Z)	1.2	89.1	5.5	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	134	124 994	102 751	<sup>26</sup> 60.6	.3	.7	33.4	5.0	(Z)
	LUMBER AND MILLWORK . . . . .	62	72 232	60 420	<sup>27</sup> 47.9	.4	.3	47.4	4.0	-
	CONSTRUCTION MATERIALS . . . . .	72	52 762	42 331	<sup>28</sup> 78.7	.3	1.1	13.3	6.5	(Z)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	49	34 780	26 326	19.9	(Z)	2.0	72.3	5.7	-
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	20	9 553	7 748	22.5	.1	(Z)	76.6	.5	.1
	FARM SUPPLIES . . . . .	10	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	33	(D)	20 769	1.0	(Z)	3.0	77.7	18.2	-
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	19	5 487	5 048	58.7	-	2.2	37.7	1.4	-
	OTHER PRODUCTS . . . . .	51	21 680	16 668	31.1	-	4.7	56.8	7.3	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 18.5 to repair shops. <sup>2</sup>Including 13.2 to repair shops. <sup>3</sup>Including 22.9 to repair shops. <sup>4</sup>Including 9.4 to repair shops. <sup>5</sup>Including 19.8 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 10.2 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 41.6 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 22.1 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 12.3 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 30.9 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 13.1 to contractors and builders; 3.4 to public utilities. <sup>12</sup>Including 2.8 to repair shops. <sup>13</sup>Including 26.9 to contractors and builders; 7.7 to public utilities. <sup>14</sup>Including 3.7 to repair shops. <sup>15</sup>Including 4.3 to contractors, and builders; .5 to public utilities. <sup>16</sup>Including .9 to repair shops. <sup>17</sup>Including 2.1 to contractors and builders; .8 to public utilities. <sup>18</sup>Including 12.7 to repair shops. <sup>19</sup>Including 36.3 to builders and contractors. <sup>20</sup>Including 9.2 to builders and contractors. <sup>21</sup>Including 46.0 to builders and contractors. <sup>22</sup>Including 27.3 to builders and contractors. <sup>23</sup>Including 8.8 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 30.3 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 26.6 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 26.6 to builders and contractors. <sup>27</sup>Including 13.5 to builders and contractors. <sup>28</sup>Including 45.3 to builders and contractors.



**TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued**

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	PORTLAND, OREG.-WASH.									
50	WHOLESALE TRADE, TOTAL . . . . .	1 508	2 487 607	2 228 130	28.4	1.4	1.4	31.4	12.3	25.3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	202	181 632	145 852	15.2	.5	4.7	<sup>1</sup> 64.3	15.3	.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	44	(0)	82 191	15.8	.1	4.6	<sup>2</sup> 74.1	5.4	.1
5013	AUTOMOTIVE EQUIPMENT . . . . .	133	73 840	53 178	10.5	1.1	4.8	<sup>3</sup> 50.7	32.9	(2)
5014	TIRES AND TUBES . . . . .	25	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	46	63 720	61 450	23.1	2.5	4.2	62.2	7.8	.1
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	20	41 792	41 386	8.1	.8	.6	84.2	6.3	-
5028	PAINTS AND VARNISHES . . . . .	11	(0)	2 422	60.7	.8	.1	38.4	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	15	(0)	17 642	53.2	6.8	13.3	13.9	12.5	.3
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	31	(0)	16 597	2.2	-	.7	85.4	11.8	-
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	4	(0)	(0)	5.9	-	-	62.7	31.5	-
5034	NOTIONS AND OTHER DRY GOODS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	12	(0)	8 809	2.9	-	1.3	88.3	7.5	-
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	10	(0)	4 135	-	-	-	82.3	17.7	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	155	240 900	232 189	<sup>1</sup> 16.8	.7	.3	68.9	12.8	.5
5041	GROCERIES, GENERAL LINE . . . . .	19	134 452	134 205	<sup>1</sup> 10.1	.3	.2	88.5	.6	.3
5042	FROZEN FOODS . . . . .	11	(0)	6 587	<sup>4</sup> 11.3	.5	-	44.1	14.1	-
5043	DAIRY PRODUCTS . . . . .	5	4 408	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	9	(0)	(0)	<sup>7</sup> 21.4	1.3	.6	31.1	45.6	-
5045	CONFECTIONERY . . . . .	11	2 923	2 208	<sup>8</sup> 27.3	-	2.0	53.0	17.7	-
5046	FISH AND SEAFOODS . . . . .	8	4 747	4 461	<sup>9</sup> 50.0	-	2.4	17.7	29.7	.2
5047	MEATS AND MEAT PRODUCTS . . . . .	30	(0)	35 831	<sup>10</sup> 22.1	2.3	.3	48.9	26.2	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	40	29 910	28 403	<sup>11</sup> 15.9	.6	.1	50.1	30.1	3.1
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	22	9 002	7 687	<sup>12</sup> 64.9	.1	.2	19.4	15.4	.1
505	FARM PRODUCTS--RAW MATERIALS . . . . .	30	657 102	600 479	21.7	-	.1	(2)	9.3	68.8
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	18	(0)	597 129	21.7	-	.1	(2)	9.2	68.9
5054	LIVESTOCK . . . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	11	7 777	(V)	(V)	(V)	(V)	(V)	(V)	(V)
506	ELECTRICAL GOODS . . . . .	81	137 657	124 982	<sup>13</sup> 47.7	2.0	1.8	<sup>14</sup> 46.1	1.9	.4
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	39	63 452	61 055	<sup>15</sup> 82.4	3.4	1.8	<sup>16</sup> 10.2	1.9	.3
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	22	(0)	59 157	<sup>17</sup> 10.8	.3	1.2	<sup>18</sup> 85.1	2.2	.5
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	20	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	83	(0)	79 455	<sup>19</sup> 31.4	.8	.7	55.2	11.9	(2)
5072	HARDWARE . . . . .	32	(0)	34 039	<sup>20</sup> 12.8	.3	.5	78.8	7.6	(2)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	37	(0)	41 741	<sup>21</sup> 44.0	1.2	.6	38.0	16.2	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	14	(0)	3 675	<sup>22</sup> 60.2	1.4	2.4	32.2	3.4	.2
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	345	233 735	197 297	63.4	1.8	2.8	19.0	7.6	5.6
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	45	16 985	13 712	62.2	.6	.2	26.2	9.4	1.5
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	38	(0)	45 191	87.8	1.4	1.4	1.2	1.4	6.7
5083	FARM MACHINERY AND EQUIPMENT . . . . .	16	(0)	16 521	2.3	4.9	3.1	87.3	2.4	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	78	55 720	45 470	69.4	1.3	2.7	6.7	6.3	13.6
5085	INDUSTRIAL SUPPLIES . . . . .	72	41 208	35 318	61.4	1.6	2.2	15.2	19.5	.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	35	(0)	17 146	70.9	2.6	1.9	23.4	.9	.3
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	45	12 078	8 820	77.6	1.4	.9	13.3	6.8	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	16	(0)	15 119	27.3	1.5	12.8	34.9	13.8	9.6
5091	METALS AND MINERALS, N.E.C. . . . .	47	(0)	78 680	72.1	1.7	3.7	5.9	15.3	1.3
	COAL . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	METAL SERVICE CENTERS . . . . .	28	(0)	71 490	70.6	1.8	4.0	6.1	16.1	1.4
	METAL SALES OFFICES . . . . .	16	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	18	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	18	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	31	23 801	23 012	41.5	.5	2.2	1.9	19.4	34.5
	IRON AND STEEL SCRAP . . . . .	16	20 522	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	WASTE AND SECONDARY MATERIALS . . . . .	15	3 279	(0)	46.4	1.3	2.2	2.6	29.1	18.5
5094	TOBACCO AND ITS PRODUCTS . . . . .	10	24 104	24 104	<sup>23</sup> 5.0	.3	-	74.6	20.1	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	27	(0)	16 235	<sup>24</sup> 7.2	.1	.2	77.9	14.5	-
	BEER AND ALE . . . . .	22	(0)	13 601	<sup>25</sup> 6.7	.1	.2	76.4	16.6	-
	WINE AND DISTILLED SPIRITS . . . . .	5	(0)	2 634	<sup>26</sup> 9.5	-	.6	85.7	4.1	-
5096	PAPER AND ITS PRODUCTS . . . . .	46	(0)	(0)	60.1	1.9	6.0	27.3	4.5	.3
	PRINTING AND WRITING (FINE) PAPER . . . . .	9	(0)	(0)	85.0	.4	11.2	2.0	1.5	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	9	32 164	32 164	66.5	1.1	1.4	29.6	1.4	(2)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	28	15 708	12 929	29.8	4.9	14.6	36.0	13.8	1.1
5097	FURNITURE AND HOME FURNISHINGS . . . . .	37	42 711	39 804	5.4	.1	2.3	90.0	2.2	-
	FURNITURE (HOUSEHOLD OFFICE) . . . . .	9	4 248	3 026	30.3	.2	11.7	45.8	11.9	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	28	38 463	36 778	3.3	(2)	1.5	93.7	1.4	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	128	446 148	421 477	<sup>27</sup> 23.6	4.1	.2	29.8	20.0	22.4
	LUMBER AND MILLWORK . . . . .	90	(0)	401 713	<sup>28</sup> 21.7	4.3	.1	30.4	20.0	23.5
	CONSTRUCTION MATERIALS . . . . .	38	(0)	19 764	<sup>29</sup> 61.7	.7	1.9	17.3	18.4	-
5099	AMUSEMENT AND SPORTING GOODS . . . . .	48	33 775	25 306	12.9	.2	4.4	50.8	31.7	-
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	14	(0)	6 660	46.3	-	.5	52.7	.5	-
	FARM SUPPLIES . . . . .	23	27 590	20 542	4.6	.2	4.5	36.3	44.1	10.3
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	14	4 441	3 513	.7	.1	1.0	91.0	7.2	.1
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	14	(0)	3 940	12.4	-	2.7	82.7	2.2	-
	OTHER PRODUCTS . . . . .	78	(0)	50 046	8.4	.3	.3	24.9	4.0	62.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 9.6 to repair shops. <sup>2</sup>Including 2.0 to repair shops. <sup>3</sup>Including 15.7 to repair shops. <sup>4</sup>Including 15.8 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 9.4 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 41.3 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 14.7 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 27.3 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 49.8 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 20.9 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 14.9 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 64.3 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 29.8 to contractors and builders; 6.5 to public utilities. <sup>14</sup>Including 1.9 to repair shops. <sup>15</sup>Including 50.7 to contractors and builders; 12.8 to public utilities. <sup>16</sup>Including 1.0 to repair shops. <sup>17</sup>Including 7.7 to contractors and builders; .6 to public utilities. <sup>18</sup>Including 2.1 to repair shops. <sup>19</sup>Including 22.3 to builders and contractors. <sup>20</sup>Including 3.7 to builders and contractors. <sup>21</sup>Including 36.3 to builders and contractors. <sup>22</sup>Including 36.2 to builders and contractors. <sup>23</sup>Including 4.9 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 7.0 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 6.7 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 8.4 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 7.0 to builders and contractors. <sup>28</sup>Including 4.6 to builders and contractors. <sup>29</sup>Including 56.3 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
50	ST. LOUIS, MO.-ILL.									
	WHOLESALE TRADE, TOTAL . . . . .	2 593	3 085 671	2 578 463	36.0	.7	1.5	42.0	15.5	4.3
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	290	206 377	150 825	11.2	.5	7.2	153.6	27.4	(2)
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	43	70 348	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S013	AUTOMOTIVE EQUIPMENT . . . . .	217	110 039	81 193	12.1	.8	4.5	248.6	38.0	-
S014	TIRES AND TUBES. . . . .	30	25 990	22 087	11.2	.7	18.2	334.3	35.6	.1
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	105	116 551	110 340	22.9	.9	.6	55.6	19.5	.5
S022	DRUGS, PROPRIETARIES, AND SUNOKIES . . . . .	46	64 958	64 198	4.4	.2	.1	86.4	8.9	(2)
S028	PAINTS AND VARNISHES . . . . .	18	6 753	4 716	21.9	.4	1.3	51.8	24.6	-
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	41	44 840	41 426	51.7	2.1	1.4	8.3	35.2	1.4
S03	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	116	106 270	83 888	5.5	.3	.5	83.5	10.2	(2)
S033	PIECE GOODS (WOVEN FABRICS). . . . .	23	(D)	14 963	20.8	.8	1.4	41.5	35.3	.1
S034	NOTIONS AND OTHER DRY GOODS. . . . .	7	(D)	1 200	57.3	-	-	28.0	14.7	-
S036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	21	(D)	(V)	(V)	(V)	(V)	(V)	(V)	-
S037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	41	(D)	18 952	3.6	.3	1.2	89.6	5.2	-
S039	FOOTWEAR . . . . .	24	(D)	35 836	.3	-	-	95.8	3.9	-
S04	GROCERIES AND RELATED PRODUCTS . . . . .	316	500 293	458 986	21.1	.5	.6	69.6	8.0	.2
S041	GROCERIES, GENERAL LINE. . . . .	16	272 172	270 083	3.6	-	-	96.1	.3	-
S042	FROZEN FOODS . . . . .	18	(D)	21 769	75.9	1.3	-	8.0	14.8	-
S043	DAIRY PRODUCTS . . . . .	39	16 875	15 807	21.3	2.8	2.0	41.4	32.6	-
S044	POULTRY AND POULTRY PRODUCTS . . . . .	23	18 007	14 832	29.7	.6	1.0	58.1	10.0	-
S045	CONFECTIONERY. . . . .	14	5 612	5 612	3.2	-	.1	78.4	18.3	-
S046	FISH AND SEAFOODS. . . . .	6	(D)	579	(D)	(D)	(D)	(D)	(D)	-
S047	MEATS AND MEAT PRODUCTS. . . . .	61	(D)	68 705	62.1	2.1	2.4	14.9	18.4	.2
S048	FRESH FRUITS AND VEGETABLES. . . . .	65	(D)	33 230	16.5	-	.4	53.9	26.4	2.7
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	74	37 723	28 579	51.4	.1	.5	35.9	12.0	-
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	30	280 021	267 145	16.7	.3	1.1	.2	45.5	36.2
S052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN. . . . .	18	266 774	261 185	16.6	.3	1.1	.2	44.8	37.0
S054	LIVESTOCK. . . . .	5	5 557	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	7	7 690	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S06	ELECTRICAL GOODS . . . . .	135	211 334	196 811	36.1	.8	1.2	147.0	13.5	1.3
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	49	81 924	74 147	72.7	1.4	.3	15.1	7.2	3.2
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	32	(D)	110 025	10.2	.2	1.8	70.7	17.2	(2)
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	54	(D)	12 639	47.0	2.8	.8	28.7	19.2	1.6
S07	HARDWARE PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	139	118 980	86 402	33.9	1.1	2.4	32.2	9.9	.5
S072	HARDWARE . . . . .	40	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	72	(D)	53 064	61.5	1.1	1.1	27.6	8.7	(2)
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	27	25 614	18 258	52.0	1.4	.1	37.1	7.1	2.3
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	501	357 985	312 564	64.7	1.4	2.0	14.6	15.9	1.4
S081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	79	33 648	25 625	60.1	2.9	.6	14.7	21.5	.3
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	39	(D)	52 465	87.6	.9	1.3	2.4	1.6	6.2
S083	FARM MACHINERY AND EQUIPMENT . . . . .	15	9 151	8 614	6.1	.9	5.2	82.8	5.1	-
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	98	55 412	43 486	76.4	1.8	.3	6.5	14.9	.2
S085	INDUSTRIAL SUPPLIES. . . . .	104	106 988	98 076	63.9	.9	.4	2.6	31.9	.3
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	53	(D)	43 165	56.0	2.5	2.0	34.1	5.3	.1
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	96	28 374	24 506	57.0	.8	1.4	27.0	11.0	2.7
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	17	(D)	16 627	37.3	1.5	19.9	40.2	1.1	.1
S091	METALS AND MINERALS, N.E.C. . . . .	94	193 845	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	COAL . . . . .	10	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SERVICE CENTERS. . . . .	49	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	METAL SALES OFFICES. . . . .	35	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	40	69 187	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS. . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. . . . .	40	69 187	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S093	SCRAP AND WASTE MATERIALS. . . . .	120	(D)	142 788	91.9	(2)	.3	.6	5.0	2.3
	IRON AND STEEL SCRAP . . . . .	53	(D)	27 252	84.5	-	1.4	2.2	12.0	-
	WASTE AND SECONDARY MATERIALS. . . . .	67	(D)	115 536	93.7	(2)	(2)	.2	3.3	2.8
S094	TOBACCO AND ITS PRODUCTS . . . . .	27	(D)	93 800	3.6	.2	.7	86.9	8.7	(2)
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	57	(D)	133 008	19.5	.1	-	71.6	8.8	-
	BEER AND ALE . . . . .	34	(D)	42 416	40.3	.1	-	57.4	2.2	-
	WINE AND DISTILLED SPIRITS . . . . .	23	(D)	90 592	29.8	.1	-	78.2	11.9	-
S096	PAPER AND ITS PRODUCTS . . . . .	114	111 680	84 777	59.5	.9	1.7	20.0	18.0	(2)
	PRINTING AND WRITING (FINE) PAPER. . . . .	14	(D)	33 052	61.1	.8	3.9	14.8	19.3	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	37	51 962	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	63	(D)	21 904	58.5	1.6	.3	28.4	11.2	(2)
S097	FURNITURE AND HOME FURNISHINGS . . . . .	89	79 518	71 248	21.7	.1	3.2	65.5	9.4	(2)
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	31	(D)	20 343	34.7	.5	5.2	47.9	11.5	.1
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	58	(D)	50 905	16.5	(2)	2.4	72.5	8.5	(2)
S098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	148	100 455	82 937	58.0	.8	1.1	26.6	13.0	.4
	LUMBER AND MILLWORK. . . . .	60	(D)	45 411	61.5	.3	1.2	25.2	11.2	.6
	CONSTRUCTION MATERIALS . . . . .	88	(D)	37 526	53.8	1.3	1.0	28.4	15.3	.2
S099	AMUSEMENT AND SPORTING GOODS . . . . .	60	124 989	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	20	11 098	10 026	38.9	(2)	.7	53.6	6.8	(2)
	FARM SUPPLIES. . . . .	23	14 684	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	28	(D)	14 235	.2	.4	2.2	95.3	2.0	-
	ART GOODS AND ADVERTISING SPECIALTIES. . . . .	34	(D)	5 743	28.2	.6	2.0	34.3	34.8	-
	OTHER PRODUCTS . . . . .	107	(D)	54 838	25.8	.7	2.4	50.0	19.4	1.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure

NA Not available.

V Insufficient class-of-customer analysis to show separately.

X Not

applicable. Z Less than 0.05 percent.

<sup>1</sup>Includes 15.0 to repair shops. <sup>2</sup>Includes 25.9 to repair shops. <sup>3</sup>Includes 3.5 to repair shops. <sup>4</sup>Includes 16.7 to restaurants, institutions, and other food service establishments. <sup>5</sup>Includes 3.2 to restaurants, institutions, and other food service establishments. <sup>6</sup>Includes 72.9 to restaurants, institutions, and other food service establishments. <sup>7</sup>Includes 17.9 to restaurants, institutions, and other food service establishments. <sup>8</sup>Includes 25.2 to restaurants, institutions, and other food service establishments. <sup>9</sup>Includes 3.2 to restaurants, institutions, and other food service establishments. <sup>10</sup>Includes 42.9 to restaurants, institutions, and other food service establishments. <sup>11</sup>Includes 14.2 to restaurants, institutions, and other food service establishments. <sup>12</sup>Includes 39.1 to restaurants, institutions, and other food service establishments. <sup>13</sup>Includes 17.6 to contractors and builders; 4.2 to public utilities. <sup>14</sup>Includes 2.2 to repair shops. <sup>15</sup>Includes 35.3 to contractors and builders; 9.3 to public utilities. <sup>16</sup>Includes 1.8 to repair shops. <sup>17</sup>Includes 7.4 to contractors and builders; 1.1 to public utilities. <sup>18</sup>Includes .8 to repair shops. <sup>19</sup>Includes 3.0 to contractors and builders; 1.5 to public utilities. <sup>20</sup>Includes 17.7 to repair shops. <sup>21</sup>Includes 32.6 to builders and contractors. <sup>22</sup>Includes 41.9 to builders and contractors. <sup>23</sup>Includes 28.1 to builders and contractors. <sup>24</sup>Includes 3.2 to restaurants, institutions, and other food service establishments. <sup>25</sup>Includes 19.5 to restaurants, institutions, and other food service establishments. <sup>26</sup>Includes 40.3 to restaurants, institutions, and other food service establishments. <sup>27</sup>Includes 9.8 to restaurants, institutions, and other food service establishments. <sup>28</sup>Includes 34.8 to builders and contractors. <sup>29</sup>Includes 30.5 to builders and contractors. <sup>30</sup>Includes 40.0 to builders and contractors.



**TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued**

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SD	SAN FRANCISCO-OAKLAND, CALIF.									
	WHOLESALE TRADE, TOTAL . . . . .	4 035	4 493 908	3 853 002	30.1	2.7	1.1	41.4	16.0	8.6
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	400	320 610	282 973	14.1	1.4	3.5	<sup>1</sup> 56.0	20.5	4.5
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	46	125 541	118 175	16.0	.3	3.5	<sup>2</sup> 76.0	4.0	.1
SD13	AUTOMOTIVE EQUIPMENT . . . . .	304	159 830	139 225	8.9	2.5	3.3	<sup>3</sup> 39.7	36.5	9.1
SD14	TIRES AND TUBES . . . . .	50	35 239	25 573	33.5	(2)	4.3	<sup>4</sup> 52.8	9.2	.2
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	161	222 703	200 516	14.8	3.0	.2	63.0	12.8	6.2
SD22	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	71	162 403	152 510	2.4	3.3	.1	80.9	11.4	1.8
SD28	PAINTS AND VARNISHES . . . . .	23	5 445	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	67	54 855	44 652	55.8	2.0	.2	3.7	16.8	21.6
S03	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	145	78 908	62 099	5.2	3.4	1.9	77.9	11.3	.4
SD33	PIECE GOODS (WOVEN FABRICS) . . . . .	26	11 636	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD34	NOTIONS AND OTHER DRY GOODS . . . . .	16	7 470	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	36	23 448	20 141	9.3	6.9	3.1	77.4	2.5	.9
SD37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	59	(D)	25 728	-	1.4	1.7	76.5	20.1	.3
SD39	FOOTWEAR . . . . .	8	(D)	3 872	-	8.2	.5	87.0	4.3	-
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	562	1 202 960	974 564	<sup>5</sup> 20.9	3.0	.6	44.8	19.2	11.6
SD41	GROCERIES, GENERAL LINE . . . . .	31	294 681	286 830	<sup>6</sup> 13.2	.9	.2	79.8	1.7	4.3
SD42	FROZEN FOODS . . . . .	43	130 523	130 003	<sup>7</sup> 17.5	6.8	.1	39.6	22.6	13.4
SD43	DAIRY PRODUCTS . . . . .	33	68 410	65 449	<sup>8</sup> 6.3	5.0	.2	16.6	70.2	1.6
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	29	33 784	31 388	<sup>9</sup> 24.8	2.4	2.0	37.8	31.2	1.9
SD45	CONFECTIONERY . . . . .	30	17 018	15 060	<sup>10</sup> 12.6	1.8	1.4	42.6	34.1	6.9
SD46	FISH AND SEAFOODS . . . . .	26	18 891	16 483	<sup>11</sup> 37.4	3.6	(2)	33.6	24.8	1.6
SD47	MEATS AND MEAT PRODUCTS . . . . .	93	141 417	121 565	<sup>12</sup> 39.0	2.4	1.2	34.0	21.9	1.6
SD48	FRESH FRUITS AND VEGETABLES . . . . .	101	113 828	96 337	<sup>13</sup> 10.0	5.4	.2	46.9	26.6	10.9
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	176	384 408	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	23	110 377	104 834	30.7	.3	(2)	4.3	18.8	45.6
SD52	COTTON . . . . .	4	(D)	(D)	85.0	-	-	-	-	15.0
SD53	GRAIN . . . . .	13	(D)	(D)	26.3	.2	-	2.1	18.7	52.4
SD54	LIVESTOCK . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	5	10 640	10 640	29.6	.9	.4	25.1	32.3	11.3
S06	ELECTRICAL GOODS . . . . .	214	320 935	289 041	<sup>14</sup> 38.3	4.1	1.1	<sup>15</sup> 45.6	8.2	2.6
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	91	132 476	118 756	<sup>16</sup> 70.3	8.0	.5	<sup>17</sup> 17.5	3.5	5.1
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	45	142 161	136 936	<sup>18</sup> 10.7	.5	1.4	<sup>19</sup> 78.4	8.0	1.1
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	78	46 298	33 349	<sup>20</sup> 37.9	4.9	2.5	<sup>21</sup> 29.0	25.5	(2)
S07	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	229	171 912	147 767	<sup>22</sup> 56.5	4.2	1.5	25.2	11.5	1.1
SD72	HARDWARE . . . . .	101	74 110	64 354	<sup>23</sup> 37.7	4.9	2.7	45.1	8.6	1.0
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	82	78 579	71 092	<sup>24</sup> 71.0	3.1	.5	9.4	14.8	1.2
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	46	19 223	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	879	563 223	455 957	60.4	4.5	1.2	14.7	13.5	5.7
SD81	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	129	55 850	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	57	79 296	65 814	79.2	1.6	1.3	6.8	.8	10.5
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	26	9 646	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	177	101 634	84 271	66.1	5.4	1.4	6.7	15.4	5.1
SD85	INDUSTRIAL SUPPLIES . . . . .	172	106 469	78 537	56.2	5.0	1.0	9.2	22.4	6.3
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	124	105 066	89 957	55.7	4.4	1.1	18.5	16.8	3.5
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	127	61 207	53 576	59.7	4.3	1.0	25.7	7.3	1.9
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	67	44 055	38 743	52.3	9.3	2.0	14.5	10.5	11.4
S091	METALS AND MINERALS, N.E.C. . . . .	113	244 807	195 329	45.5	3.6	(2)	3.8	24.1	23.0
	CDAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS . . . . .	63	(D)	158 741	42.6	4.0	(2)	3.6	25.2	24.5
	METAL SALES OFFICES . . . . .	48	(D)	(D)	57.9	1.7	.1	4.9	19.1	16.3
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	30	7 456	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	30	7 456	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S093	SCRAP AND WASTE MATERIALS . . . . .	109	(D)	66 894	42.3	.5	.4	2.3	15.4	37.2
	IRON AND STEEL SCRAP . . . . .	53	(D)	37 967	32.5	(2)	.6	3.2	11.6	48.8
	WASTE AND SECONDARY MATERIALS . . . . .	56	(D)	28 927	55.2	1.1	.2	1.2	20.3	22.0
S094	TOBACCO AND ITS PRODUCTS . . . . .	22	81 477	72 064	<sup>25</sup> 4.7	2.8	.1	88.1	4.2	-
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	97	291 587	280 190	<sup>26</sup> 16.4	1.2	.2	69.6	12.2	.5
	BEER AND ALE . . . . .	47	(D)	67 305	<sup>27</sup> 19.5	2.5	.5	73.4	2.4	1.7
	WINE AND DISTILLED SPIRITS . . . . .	SD	(D)	212 885	<sup>28</sup> 15.4	.7	.1	68.4	15.3	.1
SD96	PAPER AND ITS PRODUCTS . . . . .	149	158 796	148 616	52.0	1.7	1.7	22.2	11.1	11.3
	PRINTING AND WRITING (FINE) PAPER . . . . .	25	(D)	81 515	64.3	1.4	2.6	20.8	10.8	.1
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	42	41 434	39 836	26.1	2.2	.7	20.7	13.3	36.9
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	82	(D)	27 855	53.0	2.1	.3	28.8	8.5	7.3
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	186	134 723	104 782	19.8	1.7	4.4	60.1	13.1	.8
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	91	48 620	36 664	SD.3	3.4	7.2	35.0	4.0	.2
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	95	86 103	68 118	3.5	.8	2.9	73.7	18.0	1.2
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	211	230 024	197 656	<sup>29</sup> 44.3	1.5	1.0	23.5	23.3	6.4
	LUMBER AND MILLWORK . . . . .	120	143 864	127 467	<sup>30</sup> 42.2	1.4	.2	29.7	21.1	5.4
	CONSTRUCTION MATERIALS . . . . .	91	86 160	70 189	<sup>31</sup> 48.1	1.5	2.5	12.3	27.3	8.2
SD99	(AMUSEMENT AND SPORTING GOODS . . . . .	137	123 716	107 914	8.3	2.4	2.1	79.1	6.2	1.8
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	37	32 684	27 870	18.7	.4	.2	49.1	31.4	.2
	(FARM SUPPLIES . . . . .	30	20 318	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	54	20 805	17 620	2.9	.2	1.6	85.3	8.9	1.0
	(ART GOODS AND ADVERTISING SPECIALTIES . . . . .	74	(D)	22 212	4.0	.3	1.1	80.9	13.3	.5
	(OTHER PRODUCTS . . . . .	173	113 075	79 719	13.1	1.4	.7	42.9	33.0	8.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 12.2 to repair shops. <sup>2</sup>Including 2.0 to repair shops. <sup>3</sup>Including 16.4 to repair shops. <sup>4</sup>Including 36.6 to repair shops. <sup>5</sup>Including 14.3 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 11.9 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 16.5 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 5.5 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 23.4 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 6.0 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 34.7 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 27.0 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 9.2 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 22.2 to contractors and builders; 3.5 to public utilities. <sup>15</sup>Including 2.5 to repair shops. <sup>16</sup>Including 43.8 to contractors and builders; 7.3 to public utilities. <sup>17</sup>Including 2.3 to repair shops. <sup>18</sup>Including 8.7 to contractors and builders; 1.0 to public utilities. <sup>19</sup>Including .8 to repair shops. <sup>20</sup>Including 1.1 to contractors and builders; .6 to public utilities. <sup>21</sup>Including 10.0 to repair shops. <sup>22</sup>Including 32.6 to builders and contractors. <sup>23</sup>Including 14.3 to builders and contractors. <sup>24</sup>Including 46.5 to builders and contractors. <sup>25</sup>Including 4.1 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 16.3 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 19.2 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 15.4 to restaurants, institutions, and other food service establishments. <sup>29</sup>Including 28.7 to builders and contractors. <sup>30</sup>Including 21.6 to builders and contractors. <sup>31</sup>Including 41.8 to builders and contractors.

TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	SEATTLE-EVERETT, WASH.									
50	WHOLESALE TRADE, TOTAL . . . . .	1 692	1 887 468	1 643 634	33.7	2.7	1.6	40.3	16.6	5.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	212	116 595	93 221	20.9	3.0	8.1	<sup>1</sup> 38.2	29.4	.5
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	26	28 293	23 689	39.3	8.1	20.0	<sup>2</sup> 28.4	4.1	.3
5013	AUTOMOTIVE EQUIPMENT . . . . .	167	80 477	64 473	15.0	1.3	3.4	<sup>3</sup> 39.6	40.1	.6
5014	TIRES AND TUBES . . . . .	19	7 825	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	61	67 718	63 564	14.9	2.7	.4	70.5	10.5	1.0
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	19	43 901	43 387	3.0	.5	(Z)	94.3	2.1	(Z)
5028	PAINTS AND VARNISHES . . . . .	14	2 966	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	28	20 851	18 478	41.6	8.1	1.2	15.0	30.7	3.4
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	34	24 518	18 466	2.3	.3	.2	81.1	15.3	.8
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	9	7 458	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5034	NOTIONS AND OTHER DRY GOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	9	(D)	3 038	2.5	.4	-	89.4	3.5	4.2
5036	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	10	5 430	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5039	FOOTWEAR . . . . .	4	(D)	2.9	.4	-	-	95.4	1.3	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	182	353 334	326 676	<sup>4</sup> 14.1	1.9	1.1	62.7	18.4	1.7
5041	GROCERIES, GENERAL LINE . . . . .	18	175 099	170 583	<sup>5</sup> 6.4	.9	.6	92.1	.1	-
5042	FROZEN FOODS . . . . .	13	4 969	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5043	DAIRY PRODUCTS . . . . .	7	34 207	33 051	2.4	4.6	.4	14.6	78.0	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	12	(D)	11 604	<sup>7</sup> 55.2	9.1	1.0	27.2	7.5	-
5045	CONFECTIONERY . . . . .	11	6 253	5 371	<sup>8</sup> 26.0	7.4	.5	48.6	17.5	-
5046	FISH AND SEAFOODS . . . . .	21	(D)	20 671	<sup>9</sup> 18.8	.4	2.7	15.2	44.7	18.3
5047	MEATS AND MEAT PRODUCTS . . . . .	36	35 759	28 801	<sup>10</sup> 50.3	1.1	5.4	21.7	18.9	2.6
5048	FRESH FRUITS AND VEGETABLES . . . . .	25	37 617	32 110	<sup>11</sup> 12.5	4.1	-	63.4	18.3	1.7
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	39	26 020	21 062	<sup>12</sup> 16.2	.2	.7	34.4	46.9	1.7
505	FARM PRODUCTS--RAW MATERIALS . . . . .	11	(D)	59 145	88.7	-	.2	7.0	.6	3.5
5052	COTTON . . . . .	-	(D)	-	-	-	-	-	-	-
5053	GRAIN . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	6	(D)	15.0	(D)	-	4.1	2.2	12.3	66.5
506	ELECTRICAL GOODS . . . . .	110	178 710	164 273	<sup>13</sup> 43.4	2.6	1.6	<sup>14</sup> 48.2	3.6	.5
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	46	69 000	63 925	<sup>15</sup> 77.6	4.8	1.0	<sup>16</sup> 12.4	3.4	.8
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	28	(D)	87 730	<sup>17</sup> 15.8	.5	1.7	<sup>18</sup> 78.7	3.4	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	36	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	104	81 657	69 273	<sup>19</sup> 59.3	2.8	.7	21.9	12.6	2.7
5072	HARDWARE . . . . .	41	(D)	25 021	<sup>20</sup> 42.5	4.3	1.3	30.6	14.2	7.1
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	48	45 642	36 669	<sup>21</sup> 70.7	1.9	.4	14.8	12.2	.1
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	15	(D)	7 583	<sup>22</sup> 59.8	2.7	.2	27.6	9.3	.5
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	368	322 713	285 048	51.9	3.2	1.3	17.9	15.6	10.2
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	53	21 732	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	43	44 525	41 181	84.1	2.2	1.1	4.1	5.2	3.2
5083	FARM MACHINERY AND EQUIPMENT . . . . .	13	(D)	6 123	11.5	3.6	4.9	75.6	4.3	(Z)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	72	64 656	55 333	67.2	3.9	.4	16.7	7.8	4.1
5085	INDUSTRIAL SUPPLIES . . . . .	71	(D)	87 189	28.4	2.3	.5	7.6	34.7	26.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	42	40 435	36 214	72.2	4.9	.6	14.5	7.4	.4
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	45	20 303	19 383	61.2	4.1	.5	18.4	15.0	.8
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	29	30 704	25 919	22.9	2.6	6.9	57.5	3.9	6.2
5091	METALS AND MINERALS, N.E.C. . . . .	59	84 245	71 854	69.9	2.8	1.7	5.9	19.3	.5
	COAL . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
	METAL SERVICE CENTERS . . . . .	35	(D)	55 173	68.8	2.1	1.8	6.6	20.1	.6
	METAL SALES OFFICES . . . . .	23	(D)	16 681	73.5	5.0	1.5	3.4	16.5	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	20	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	35	(D)	18 357	67.8	3.9	1.1	2.7	15.9	8.8
	IRON AND STEEL SCRAP . . . . .	19	11 934	(D)	87.3	-	.1	.5	1.2	11.0
	WASTE AND SECONDARY MATERIALS . . . . .	16	(D)	(D)	37.6	10.0	2.6	6.0	38.6	5.3
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	(D)	(D)	<sup>23</sup> 1.5	1.4	-	81.8	15.3	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	34	(D)	38 932	<sup>24</sup> 15.4	2.6	1.0	70.1	10.9	-
	BEER AND ALE . . . . .	25	34 792	30 207	<sup>25</sup> 6.8	1.3	-	84.9	7.0	-
	WINE AND DISTILLED SPIRITS . . . . .	9	(D)	8 725	<sup>26</sup> 45.3	6.9	4.5	18.8	24.5	-
5096	PAPER AND ITS PRODUCTS . . . . .	55	(D)	51 563	50.6	.9	3.3	31.4	13.8	(Z)
	PRINTING AND WRITING (FINE) PAPER . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	17	30 120	30 090	52.1	1.2	1.4	32.7	12.6	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	33	(D)	10 172	62.5	.9	.6	29.6	6.3	(Z)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	66	53 131	43 222	22.6	.3	1.7	68.7	6.6	(Z)
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	23	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	43	(D)	33 858	8.8	.3	.9	82.2	7.9	(Z)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	132	210 230	167 986	<sup>27</sup> 26.6	7.3	.6	30.2	28.0	7.3
	LUMBER AND MILLWORK . . . . .	77	164 742	131 615	<sup>28</sup> 22.0	8.6	.1	28.5	31.7	9.1
	CONSTRUCTION MATERIALS . . . . .	55	45 488	36 371	<sup>29</sup> 43.3	2.4	2.7	36.4	14.4	.8
5099	AMUSEMENT AND SPORTING GOODS . . . . .	55	38 539	34 595	19.0	.9	2.0	54.2	22.6	1.3
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	11	13 212	11 449	24.9	-	.1	73.6	1.4	-
	FARM SUPPLIES . . . . .	17	22 034	21 634	3.5	.1	5.2	37.9	48.3	5.0
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	17	10 159	9 686	5.6	1.7	1.3	87.5	3.5	.3
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	21	(D)	(D)	23.2	.7	2.5	59.3	11.8	2.5
	OTHER PRODUCTS . . . . .	81	83 881	64 828	4.1	.7	1.3	27.9	23.3	47.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer-analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 18.0 to repair shops. <sup>2</sup>Including 6.3 to repair shops. <sup>3</sup>Including 21.5 to repair shops. <sup>4</sup>Including 10.0 to restaurants, institutions, and other food service establishments.

<sup>5</sup>Including 4.7 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including .9 to restaurants, institutions, and other food service establishments.

<sup>7</sup>Including 47.6 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 15.0 to restaurants, institutions, and other food service establishments.

<sup>9</sup>Including 7.4 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 41.8 to restaurants, institutions, and other food service establishments.

<sup>11</sup>Including 6.5 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 8.4 to restaurants, institutions, and other food service establishments.

<sup>13</sup>Including 25.2 to contractors and builders; 5.8 to public utilities. <sup>14</sup>Including 1.7 to repair shops. <sup>15</sup>Including 49.8 to contractors and builders; 13.7 to public utilities.

<sup>16</sup>Including 10.5 to contractors and builders; .6 to public utilities. <sup>17</sup>Including 1.2 to repair shops.

<sup>18</sup>Including 34.7 to builders and contractors. <sup>19</sup>Including 25.5 to builders and contractors. <sup>20</sup>Including 42.1 to builders and contractors. <sup>21</sup>Including 29.6 to builders and contractors.

<sup>22</sup>Including 1.5 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 15.4 to restaurants, institutions, and other food service establishments.

<sup>24</sup>Including 6.8 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 45.3 to restaurants, institutions, and other food service establishments.

<sup>26</sup>Including 17.2 to builders and contractors. <sup>27</sup>Including 11.1 to builders and contractors. <sup>28</sup>Including 39.4 to builders and contractors.



TABLE 3. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 1,500 Establishments or More: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
50	WASHINGTON, D.C.-MO.-VA. WHOLESALE TRADE, TOTAL . . . . .	1 587	1 719 500	1 469 579	36.7	7.0	1.2	46.6	6.8	1.8
5D1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	209	182 189	154 158	7.5	1.0	2.1	179.2	9.7	.5
5D12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	24	111 392	105 556	5.8	.3	1.1	190.0	2.1	.7
5D13	AUTOMOTIVE EQUIPMENT . . . . .	162	(0)	41 751	11.9	2.9	4.2	57.9	23.1	-
5D14	TIRES AND TUBES . . . . .	23	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5D2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	57	72 563	66 430	17.8	4.9	.7	68.2	8.4	-
5D22	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	18	46 455	46 302	3.6	5.0	.4	85.9	5.0	-
5D28	PAINTS AND VARNISHES . . . . .	22	12 735	9 431	25.3	2.4	1.7	46.5	24.0	-
5D29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	17	13 373	10 697	72.5	6.5	1.3	10.3	9.4	-
5D3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	24	20 903	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5D33	PIECE GOODS (WOVEN FABRICS) . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5D34	NOTIONS AND OTHER DRY GOODS . . . . .	5	(0)	504	(0)	(0)	(0)	(0)	(0)	(0)
5D36	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	8	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5D37	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	6	2 905	459	(0)	(0)	(0)	(0)	(0)	(0)
5D39	FOOTWEAR . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5D4	GROCERIES AND RELATED PRODUCTS . . . . .	156	258 296	224 732	44.3	6.6	.4	38.0	9.2	1.5
5D41	GROCERIES, GENERAL LINE . . . . .	11	32 759	26 946	46.2	2.3	-	51.3	.3	-
5D42	FROZEN FOODS . . . . .	14	(0)	19 869	71.4	11.7	.1	14.0	2.8	-
5D43	DAIRY PRODUCTS . . . . .	7	9 103	9 091	78.1	7.0	3.4	60.9	1.6	-
5D44	POULTRY AND POULTRY PRODUCTS . . . . .	17	25 650	24 068	83.8	11.3	.3	32.6	12.0	-
5D45	CONFECTIONERY . . . . .	15	(0)	6 264	16.2	10.8	2.8	66.3	3.9	-
5D46	FISH AND SEAFOODS . . . . .	5	3 267	1 242	(0)	(0)	(0)	(0)	(0)	(0)
5D47	MEATS AND MEAT PRODUCTS . . . . .	32	90 649	79 636	105.1	5.6	.3	31.5	12.4	.1
5D48	FRESH FRUITS AND VEGETABLES . . . . .	28	35 863	34 214	119.5	4.7	(2)	58.5	17.2	-
5D49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	27	31 521	23 002	49.7	7.7	.1	24.2	4.5	13.9
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	(D)	(D)	(D)	(0)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	(D)	(D)	(D)	(0)	(D)	(D)	(0)
506	ELECTRICAL GOODS . . . . .	134	195 385	180 627	144.5	8.4	2.0	147.4	2.2	5.5
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	32	81 530	79 481	164.6	6.8	1.4	124.6	1.9	.9
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	33	62 399	59 647	123.3	1.0	1.2	72.1	2.4	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	69	51 456	41 499	136.7	22.4	4.2	12.0	2.6	22.1
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	112	120 582	106 382	167.3	5.3	.7	20.5	6.2	(2)
5072	HARDWARE . . . . .	33	23 529	22 100	46.3	5.9	1.1	41.1	5.5	(2)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	59	72 992	65 413	81.1	5.1	.5	5.6	7.7	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	20	24 061	18 869	43.7	5.5	1.1	48.2	1.5	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	317	181 043	138 966	60.9	12.1	1.2	13.4	4.9	7.5
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	59	19 642	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	21	10 918	8 069	82.2	4.3	2.5	3.5	7.2	.3
5083	FARM MACHINERY AND EQUIPMENT . . . . .	49	25 478	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	24	12 733	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES . . . . .	66	52 324	49 338	64.8	17.0	1.0	14.1	2.2	1.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	65	27 423	20 408	68.3	3.1	1.0	14.5	12.2	.9
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	24	25 510	21 448	40.8	.3	.1	12.2	3.3	43.3
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	24	14 800	12 928	74.8	3.8	1.0	12.1	5.9	2.5
5091	METALS AND MINERALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
5091	COAL . . . . .	7	(D)	(D)	79.5	2.6	1.3	14.2	1.4	.9
5091	METAL SERVICE CENTERS . . . . .	17	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5091	METAL SALES OFFICES . . . . .	-	-	-	-	-	-	-	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	4 682	(D)	(D)	(D)	(0)	(0)	(0)	(D)
5092	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-
5092	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	6	4 682	(D)	(0)	(0)	(0)	(D)	(D)	(0)
5093	SCRAP AND WASTE MATERIALS . . . . .	39	(0)	17 537	59.8	.3	1.6	1.9	34.9	1.5
5093	IRON AND STEEL SCRAP . . . . .	11	3 675	3 771	49.8	-	.1	3.0	41.3	5.9
5093	WASTE AND SECONDARY MATERIALS . . . . .	28	(D)	13 766	62.6	.3	2.1	1.6	33.1	.3
5094	TOBACCO AND ITS PRODUCTS . . . . .	14	89 140	67 698	55.3	2.5	-	81.9	10.3	(2)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	44	182 199	175 082	14.8	.9	-	81.4	2.9	-
5095	BEER AND ALE . . . . .	26	(0)	50 979	27.3	3.1	-	68.5	1.1	-
5095	WINE AND DISTILLED SPIRITS . . . . .	18	(D)	124 103	9.6	.1	-	86.7	3.6	-
5096	PAPER AND ITS PRODUCTS . . . . .	95	107 360	97 723	39.2	27.5	1.4	22.1	9.9	.1
5096	PRINTING AND WRITING (FINE) PAPER . . . . .	16	(D)	67 279	33.2	34.0	1.4	18.8	12.6	.1
5096	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	22	(D)	18 653	54.1	8.1	1.6	31.8	4.4	-
5096	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	57	18 424	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	59	39 469	35 237	50.9	8.9	4.6	34.3	1.3	(2)
5097	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	31	23 848	22 587	62.2	12.3	4.5	20.7	.2	.1
5097	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	28	15 621	12 650	30.8	2.9	4.7	58.4	3.2	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	118	129 409	92 757	54.5	1.5	.5	41.4	2.1	-
5098	LUMBER AND MILLWORK . . . . .	39	62 948	57 852	37.4	1.5	.1	60.5	.5	-
5098	CONSTRUCTION MATERIALS . . . . .	79	66 461	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	AMUSEMENT AND SPORTING GOODS . . . . .	51	39 036	32 184	11.2	10.7	2.3	52.5	22.2	1.0
5099	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	30	18 565	16 739	18.6	1.4	.5	76.2	3.2	(2)
5099	FARM SUPPLIES . . . . .	10	(D)	3 099	22.7	8.6	17.6	38.8	-	11.0
5099	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	16	(D)	7 517	67.2	.6	4.7	18.6	4.9	4.0
5099	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	19	(D)	6 910	22.7	10.1	3.0	59.1	5.2	-
5099	OTHER PRODUCTS . . . . .	51	21 988	17 376	14.2	1.0	1.8	76.5	5.4	1.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 11.2 to repair shops. <sup>2</sup>Including .6 to repair shops. <sup>3</sup>Including 38.7 to repair shops. <sup>4</sup>Including 35.6 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 45.8 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 63.6 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 28.1 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 41.7 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 14.1 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 36.3 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 19.2 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 23.3 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 31.0 to contractors and builders; 2.0 to public utilities. <sup>14</sup>Including 2.2 to repair shops. <sup>15</sup>Including 54.2 to contractors and builders; 4.1 to public utilities. <sup>16</sup>Including .8 to repair shops. <sup>17</sup>Including 21.0 to contractors, and builders; .2 to public utilities. <sup>18</sup>Including 2.6 to repair shops. <sup>19</sup>Including 1.1 to contractors and builders; .3 to public utilities. <sup>20</sup>Including 4.5 to repair shops. <sup>21</sup>Including 48.1 to builders and contractors. <sup>22</sup>Including 23.0 to builders and contractors. <sup>23</sup>Including 61.9 to builders and contractors. <sup>24</sup>Including 29.7 to builders and contractors. <sup>25</sup>Including 3.7 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 14.8 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 27.3 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 9.6 to restaurants, institutions, and other food service establishments. <sup>29</sup>Including 49.1 to builders and contractors. <sup>30</sup>Including 32.5 to builders and contractors.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
AKRON, OHIO										
50	WHOLESALE TRADE, TOTAL . . . . .	540	504 837	444 700	46.8	.3	1.2	39.0	10.5	2.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	99	50 876	41 725	23.3	.5	3.6	41.0	16.0	15.6
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	13	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	62	17 378	14 033	19.6	.3	8.5	249.3	21.6	.8
5014	TIRES AND TUBES. . . . .	24	(0)	20 781	18.7	.8	1.2	31.1	17.4	30.8
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	25	28 743	28 431	24.7	(Z)	.2	29.6	43.5	1.9
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	8	14 740	14 740	8.7	-	(Z)	56.0	35.3	-
5028	PAINTS AND VARNISHES . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	14	(0)	(0)	42.6	(Z)	.2	.4	52.6	4.2
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	8	9 064	9 064	57.8	-	.1	32.9	7.1	2.0
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036+7	APPAREL. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5039	FOOTWEAR . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	61	106 148	98 309	29.0	-	.5	67.7	2.9	-
5041	GROCERIES, GENERAL LINE. . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5042	FROZEN FOODS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY. . . . .	9	2 862	2 368	21.9	-	-	73.8	4.3	-
5046	FISH AND SEAFOODS. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	12	43 076	37 866	39.2	-	.3	59.4	1.0	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	9	(0)	3 541	46.7	-	7.1	42.6	3.6	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	13	(0)	4 069	32.6	-	(Z)	66.8	.6	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	29	24 484	21 017	77.1	.6	.5	1016.3	5.3	.2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	13	(0)	19 484	181.7	.6	.4	115.8	1.3	.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	15	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	26	(0)	18 746	150.3	.8	.1	36.0	12.7	-
5072	HARDWARE . . . . .	7	7 794	7 452	17.8	2.1	-	54.5	25.5	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	13	(0)	9 162	74.0	-	.3	20.6	5.1	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	6	(0)	2 132	(0)	(0)	(0)	(0)	(0)	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	112	83 006	73 959	73.8	1.0	1.5	13.3	8.1	2.5
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	14	6 186	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	6	2 918	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	19	8 894	7 750	66.2	.2	4.2	18.8	8.4	2.2
5085	INDUSTRIAL SUPPLIES. . . . .	31	46 786	44 416	89.2	.3	1.3	7.7	1.4	.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	17	(0)	5 090	59.8	-	.7	5.3	10.0	24.1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	19	7 526	6 872	18.8	2.3	.6	42.5	35.9	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5091	METALS AND MINERALS, N.E.C.. . . . .	9	7 109	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	3 217	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS. . . . .	26	35 986	35 322	83.9	-	.4	1.1	14.3	.3
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	(0)	(0)	18.4	-	-	78.1	3.5	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	11	19 573	19 573	42.8	-	1.0	55.9	.3	-
5096	PAPER AND ITS PRODUCTS . . . . .	14	12 409	12 077	86.5	.1	.8	11.5	1.2	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	11	(0)	5 388	50.2	-	.1	48.3	1.4	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	45	40 428	32 163	49.4	.2	2.7	29.7	18.0	(Z)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	54	48 178	35 489	18.1	(Z)	2.6	75.2	3.8	.3
ALBANY-SCHENECTADY-TROY, N.Y.										
50	WHOLESALE TRADE, TOTAL . . . . .	747	726 960	591 595	42.6	1.0	1.3	45.0	9.4	.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	85	48 810	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	14	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	63	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES. . . . .	8	3 100	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	27	24 160	23 057	15.2	.7	.5	82.0	1.4	.2
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	10	(0)	19 882	6.6	.5	-	91.8	.9	.3
5028	PAINTS AND VARNISHES . . . . .	7	(0)	797	40.7	-	5.8	49.7	3.8	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	10	2 700	2 378	79.1	2.6	3.0	11.0	4.4	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(0)	4 310	2.6	-	2.9	41.2	.4	47.6
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036+7	APPAREL. . . . .	8	(0)	3 869	1.0	-	-	39.8	.4	53.0
5039	FOOTWEAR . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	114	138 608	122 673	21.6	.1	2.3	65.0	11.0	-
5041	GROCERIES, GENERAL LINE. . . . .	11	52 576	49 339	12.0	-	.1	86.6	1.4	-
5042	FROZEN FOODS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS . . . . .	10	(0)	7 965	18.6	.5	1.1	47.1	33.7	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY. . . . .	8	(0)	2 247	22.9	.1	.3	88.7	1.2	-
5046	FISH AND SEAFOODS. . . . .	6	1 734	1 734	68.1	-	8.6	7.6	15.7	-
5047	MEATS AND MEAT PRODUCTS. . . . .	14	24 971	24 205	22.3	-	10.6	45.0	22.0	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	26	(0)	15 099	11.9	.1	.1	66.0	22.0	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	31	12 330	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Includes 12.7 to repair shops. <sup>2</sup>Includes 25.2 to repair shops. <sup>3</sup>Includes 5.3 to repair shops. <sup>4</sup>Including 26.5 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 19.9 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 39.2 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 46.1 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 19.3 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 33.5 to contractors and builders; 5.7 to public utilities. <sup>10</sup>Including 1.7 to repair shops. <sup>11</sup>Including 36.0 to contractors and builders; 5.8 to public utilities. <sup>12</sup>Including 9 to repair shops. <sup>13</sup>Including 17.3 to builders and contractors. <sup>14</sup>Including 5.7 to builders and contractors. <sup>15</sup>Including 20.9 to builders and contractors. <sup>16</sup>Including 15.3 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 42.8 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 21.9 to builders and contractors. <sup>19</sup>Including 19.8 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 11.9 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 18.6 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 68.1 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 11.6 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 19.2 to restaurants, institutions, and other food service establishments.



TABLE 4. Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
ALBANY-SCHENECTADY-TROY, N.Y.--CONTINUED										
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	(D)	(O)	(O)	(D)	(D)	(D)	(D)
S052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN. . . . .	3	(D)	(O)	(D)	(D)	(D)	(O)	(O)	(O)
S054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
S06	ELECTRICAL GOODS . . . . .	50	75 684	68 216	<sup>1</sup> 26.3	.5	1.2	<sup>2</sup> 53.9	17.5	.6
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	15	(D)	16 134	<sup>3</sup> 86.4	2.1	1.3	<sup>4</sup> 7.8	2.4	(2)
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	17	51 954	46 154	<sup>5</sup> 3.3	-	.1	<sup>6</sup> 72.2	24.4	-
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	18	(D)	5 928	<sup>7</sup> 41.3	.5	9.8	<sup>8</sup> 36.7	5.4	6.3
S07	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	52	37 632	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S072	HARDWARE . . . . .	10	6 642	(D)	(D)	(O)	(D)	(D)	(O)	(D)
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	32	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	10	(O)	6 080	<sup>9</sup> 52.5	1.3	.4	44.2	1.7	-
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	140	81 224	65 278	79.0	1.8	1.0	15.4	2.7	.1
S081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	19	4 311	4 087	81.5	.7	.7	15.1	2.0	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	16	21 568	18 403	94.7	.4	.3	3.1	1.6	-
S083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(O)	5 264	5.3	.5	2.8	88.7	2.7	-
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	24	9 297	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S085	INDUSTRIAL SUPPLIES. . . . .	29	25 593	21 409	88.8	3.9	.4	3.0	3.8	.2
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	20	7 066	6 356	81.5	2.8	4.7	10.4	.6	-
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	24	6 080	5 068	53.8	.7	.6	41.5	3.4	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	-	(O)	(O)	(D)	(D)	(O)	(D)
S091	METALS AND MINERALS, N.E.C.. . . . .	15	(D)	9 697	90.2	.6	.2	1.3	3.5	4.2
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	6 492	(D)	(O)	(O)	(O)	(O)	(O)	(D)
S093	SCRAP AND WASTE MATERIALS. . . . .	34	(O)	11 313	66.7	-	.5	.5	32.2	(2)
S094	TOBACCO AND ITS PRODUCTS . . . . .	10	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	21	69 457	68 004	<sup>10</sup> 42.4	-	.1	55.3	2.2	-
S096	PAPER AND ITS PRODUCTS . . . . .	35	29 378	26 566	71.2	8.7	.6	16.3	1.2	2.1
S097	FURNITURE AND HOME FURNISHINGS . . . . .	29	18 621	13 383	53.6	.2	4.0	40.3	1.9	-
S098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	47	38 384	31 424	<sup>11</sup> 37.8	.1	1.3	40.3	20.4	-
S099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	63	52 419	48 605	31.2	2.7	.9	51.6	13.7	-
ALBUQUERQUE, N.MEX.										
S0	WHOLESALE TRADE, TOTAL . . . . .	406	283 321	231 100	33.4	3.5	2.1	53.5	7.5	(2)
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	72	(D)	17 937	22.5	3.3	4.2	<sup>12</sup> 36.8	33.3	-
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(D)
S013	AUTOMOTIVE EQUIPMENT . . . . .	58	(O)	13 123	12.7	4.2	4.6	<sup>13</sup> 34.9	43.7	-
S014	TIRES AND TUBES. . . . .	9	5 312	(O)	(D)	(D)	(D)	(D)	(O)	(D)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	14	13 429	13 260	6.5	1.6	.4	89.8	1.6	-
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	11	(O)	(D)	5.6	1.5	-	91.4	1.6	-
S028	PAINTS AND VARNISHES . . . . .	2	(D)	(D)	(O)	(O)	(D)	(D)	(D)	(D)
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1	(D)	-	(D)	(O)	(D)	(D)	(D)	(O)
S03	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(D)	(O)	(D)	(D)	(D)	(D)	(O)	(O)
S033/4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	-	-	-	-	-	-	-	-	-
S036/7	APPAREL. . . . .	2	(D)	(D)	(D)	(O)	(D)	(O)	(D)	(O)
S039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
S04	GROCERIES AND RELATED PRODUCTS . . . . .	42	57 364	54 677	<sup>14</sup> 16.6	3.2	1.2	75.3	3.7	-
S041	GROCERIES, GENERAL LINE. . . . .	4	(D)	(D)	(D)	(D)	(D)	(O)	(O)	(D)
S042	FROZEN FOODS . . . . .	2	(D)	-	(D)	(O)	(D)	(O)	(O)	(D)
S043	DAIRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S044	POULTRY AND POULTRY PRODUCTS . . . . .	3	3 642	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S045	CONFECTIONERY. . . . .	6	2 123	(O)	(O)	(D)	(D)	(D)	(O)	(D)
S046	FISH AND SEAFOODS. . . . .	1	(D)	(O)	(D)	(D)	(D)	(D)	(O)	(O)
S047	MEATS AND MEAT PRODUCTS. . . . .	9	(O)	3 999	<sup>15</sup> 75.9	2.2	2.8	18.8	.3	-
S048	FRESH FRUITS AND VEGETABLES. . . . .	3	6 188	6 188	<sup>16</sup> 16.0	5.0	8.7	68.0	2.3	-
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	2 243	1 732	<sup>17</sup> 67.6	3.0	.1	17.1	12.2	-
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(O)
S052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-
S054	LIVESTOCK. . . . .	1	(D)	-	(D)	(D)	(O)	(D)	(O)	(D)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	(D)	(D)	(O)	(D)	(D)	(O)	(D)
S06	ELECTRICAL GOODS . . . . .	42	24 499	17 123	<sup>18</sup> 54.4	5.5	1.9	<sup>19</sup> 35.8	2.3	-
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	13	(O)	9 535	<sup>20</sup> 79.7	6.5	.8	<sup>21</sup> 9.1	3.8	-
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	8	(O)	(O)	<sup>22</sup> 5.8	.5	2.1	<sup>23</sup> 91.1	.5	-
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	21	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S07	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	25	20 476	19 064	<sup>24</sup> 41.2	6.0	.4	46.2	6.2	-
S072	HARDWARE . . . . .	7	(D)	7 062	<sup>25</sup> 11.7	8.3	.5	68.0	11.5	-
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	11	(D)	8 720	<sup>26</sup> 68.1	3.2	.6	24.4	3.7	-
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	7	(D)	3 282	<sup>27</sup> 32.8	8.4	.1	57.0	1.6	-
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	87	48 571	37 943	67.7	4.8	3.6	20.3	3.6	.1
S081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	15	2 614	2 145	72.8	7.5	1.5	16.4	1.8	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	18	20 056	16 351	61.3	4.3	.1	31.7	2.7	-
S083	FARM MACHINERY AND EQUIPMENT . . . . .	3	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	8	5 024	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S085	INDUSTRIAL SUPPLIES. . . . .	13	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	13	(O)	5 114	79.4	5.0	5.6	1.7	8.0	.2
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	14	3 418	3 143	82.2	4.9	.8	11.7	.4	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(D)

Standard Notes: — Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 14.8 to contractors and builders; 2.3 to public utilities. <sup>2</sup>Including 2.8 to repair shops. <sup>3</sup>Including 55.4 to contractors and builders; 9.4 to public utilities. <sup>4</sup>Including 2.1 to repair shops. <sup>5</sup>Including 1.7 to contractors and builders. <sup>6</sup>Including .4 to repair shops. <sup>7</sup>Including 6.3 to contractors and builders; .8 to public utilities. <sup>8</sup>Including 23.0 to repair shops. <sup>9</sup>Including 30.7 to builders and contractors. <sup>10</sup>Including 37.6 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 33.4 to builders and contractors. <sup>12</sup>Includes 23.3 to repair shops. <sup>13</sup>Includes 16.6 to repair shops. <sup>14</sup>Including 13.6 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 67.2 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 12.4 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 14.1 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 34.1 to contractors and builders; 7.9 to public utilities. <sup>19</sup>Including 1.4 to repair shops. <sup>20</sup>Including 58.1 to contractors and builders; 13.0 to public utilities. <sup>21</sup>Including 1.0 to repair shops. <sup>22</sup>Including 1.4 to contractors and builders; 1.3 to public utilities. <sup>23</sup>Including 1.1 to repair shops. <sup>24</sup>Including 33.0 to builders and contractors. <sup>25</sup>Including 6.5 to builders and contractors. <sup>26</sup>Including 56.9 to builders and contractors. <sup>27</sup>Including 26.5 to builders and contractors.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
ALBUQUERQUE, N.MEX.--CONTINUED										
5091	METALS AND MINERALS, N.E.C.	7	(D)	7 852	68.4	1.9	2.9	1.6	25.2	-
5092	PETROLEUM AND PETROLEUM PRODUCTS	8	2 949	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS	13	2 330	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS	3	(D)	(D)	4.9	.6	.3	92.8	1.4	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	8	(D)	24 102	4.0	1.5	-	94.5	-	-
5096	PAPER AND ITS PRODUCTS	11	(D)	4 365	59.3	8.3	12.7	6.7	13.0	-
5097	FURNITURE AND HOME FURNISHINGS	12	(D)	2 917	17.8	.2	4.7	76.9	.5	-
5098	LUMBER AND CONSTRUCTION MATERIALS	27	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS	31	(D)	7 574	45.5	4.3	9.5	35.7	5.1	-
ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J.										
50	WHOLESALE TRADE, TOTAL	547	354 137	287 258	42.0	.2	3.5	45.1	8.0	1.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	73	22 300	18 956	24.2	.3	6.3	55.3	13.9	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	8	(D)	(D)	43.7	-	4.4	46.6	5.3	-
5013	AUTOMOTIVE EQUIPMENT	57	15 844	13 811	17.2	.4	5.7	59.6	17.0	-
5014	TIRES AND TUBES	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	17	(D)	12 282	46.0	-	.5	44.9	8.6	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	6	6 405	6 385	(D)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS AND VARNISHES	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	8	(D)	(D)	72.5	-	.2	9.1	18.2	-
503	PIECE GOODS, NOTIONS, AND APPAREL	19	28 026	20 633	28.3	-	(2)	63.7	6.7	1.3
5033, 4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5036, 7	APPAREL	8	(D)	(D)	.7	-	.1	99.2	-	-
5039	FOOTWEAR	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS	75	70 463	59 030	30.6	-	3.0	60.8	5.6	(2)
5041	GROCERIES, GENERAL LINE	10	26 188	23 417	16.0	-	1.1	82.1	.8	-
5042	FROZEN FOODS	5	2 499	2 499	45.6	-	1.9	50.3	2.3	-
5043	DAIRY PRODUCTS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY	7	5 057	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS	3	706	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS	13	(D)	15 211	52.8	-	8.5	33.9	4.6	.2
5048	FRESH FRUITS AND VEGETABLES	19	(D)	6 547	15.9	-	1.6	66.7	15.9	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	11	7 164	5 817	53.4	-	.2	45.2	1.2	-
505	FARM PRODUCTS--RAW MATERIALS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON	-	-	-	-	-	-	-	-	-
5053	GRAIN	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS	24	43 314	42 668	48.3	1.0	4.4	45.0	1.2	.2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	14	(D)	20 791	80.5	1.9	2.6	12.5	2.3	.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT	6	(D)	(D)	43.7	1.1	4.6	48.0	1.5	1.1
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	31	19 256	16 928	43.5	-	6.6	44.3	4.9	.7
5072	HARDWARE	10	(D)	(D)	5.4	-	.2	91.5	2.9	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	16	(D)	9 706	51.7	-	11.1	28.9	7.1	1.2
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES	92	42 722	33 721	71.4	.4	1.9	13.9	7.7	4.8
5081	COMMERCIAL MACHINES AND EQUIPMENT	15	4 637	4 606	90.4	.1	2.5	4.3	2.7	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	9	(D)	3 007	80.1	.3	2.3	15.3	1.6	.4
5083	FARM MACHINERY AND EQUIPMENT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	21	11 056	9 001	83.3	.1	.6	10.1	1.2	4.6
5085	INDUSTRIAL SUPPLIES	16	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	12	(D)	5 383	63.5	.6	1.2	7.9	26.8	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	16	2 893	2 719	56.7	-	6.9	15.3	19.9	1.4
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C.	12	6 745	6 065	93.7	.1	.6	5.1	.5	-
5092	PETROLEUM AND PETROLEUM PRODUCTS	11	2 085	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS	29	9 335	8 264	59.5	-	1.1	2.0	24.3	13.1
5094	TOBACCO AND ITS PRODUCTS	9	(D)	10 845	5.1	-	-	70.5	24.5	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	43	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5096	PAPER AND ITS PRODUCTS	21	12 878	10 308	73.9	-	.8	15.4	9.9	-
5097	FURNITURE AND HOME FURNISHINGS	17	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS	34	22 853	16 219	46.7	(2)	1.3	46.3	5.7	.1
5099	OTHER KINDS OF WHOLESALE BUSINESS	37	11 141	8 798	28.1	.1	1.9	63.3	6.4	.3
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF.										
50	WHOLESALE TRADE, TOTAL	842	586 756	(V)	(V)	(V)	(V)	(V)	(V)	(V)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	112	(D)	27 273	14.7	.3	11.7	38.2	35.3	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	15	7 164	5 264	37.3	.7	6.2	23.1	32.7	-
5013	AUTOMOTIVE EQUIPMENT	80	23 179	19 041	8.7	.2	11.1	40.5	39.5	-
5014	TIRES AND TUBES	17	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	33	30 031	22 835	12.3	6.1	.3	77.6	3.8	(2)
5022	DRUGS, PROPRIETARIES, AND SUNORIES	12	18 515	18 328	6.1	1.6	.1	91.8	.4	(2)
5028	PAINTS AND VARNISHES	5	774	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	16	10 742	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 3.4 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 3.8 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 29.3 to repair shops. <sup>4</sup>Including 6.9 to repair shops. <sup>5</sup>Including 37.9 to repair shops. <sup>6</sup>Including 27.1 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 8.8 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 44.5 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 52.5 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 13.2 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 51.0 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 20.4 to contractors and builders; 7.9 to public utilities. <sup>13</sup>Including 2.2 to repair shops. <sup>14</sup>Including 35.1 to contractors and builders; 15.6 to public utilities. <sup>15</sup>Including 1.1 to repair shops. <sup>16</sup>Including 4.9 to contractors and builders; 4.1 to public utilities. <sup>17</sup>Including 21.8 to repair shops. <sup>18</sup>Including 12.9 to builders and contractors. <sup>19</sup>Including .4 to builders and contractors. <sup>20</sup>Including 20.0 to builders and contractors. <sup>21</sup>Including 2.9 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 33.8 to builders and contractors. <sup>23</sup>Includes 19.9 to repair shops. <sup>24</sup>Includes 2.5 to repair shops. <sup>25</sup>Includes 26.7 to repair shops.



TABLE 4. Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF. --CONTINUED										
S03	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	-	-	-	-	-	-	-	-	-
S036,7	APPAREL . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
S04	GROCERIES AND RELATED PRODUCTS . . . . .	84	79 619	66 350	<sup>1</sup> 37.1	3.3	.7	23.9	30.4	4.5
S041	GROCERIES, GENERAL LINE . . . . .	3	9 555	9 555	<sup>2</sup> 80.3	1.4	-	18.3	-	-
S042	FROZEN FOODS . . . . .	5	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S043	DAIRY PRODUCTS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S045	CONFECTIONERY . . . . .	5	1 626	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S046	FISH AND SEAFOODS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S047	MEATS AND MEAT PRODUCTS . . . . .	14	7 839	7 353	<sup>3</sup> 34.9	.2	1.1	63.3	.2	.2
S048	FRESH FRUITS AND VEGETABLES . . . . .	19	24 622	23 667	<sup>4</sup> 11.0	7.0	.6	5.1	63.6	12.6
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	22	8 951	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	6	18 895	18 136	(0)	(0)	(0)	(0)	(0)	(0)
S052	COTTON . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S053	GRAIN . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S054	LIVESTOCK . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
S06	ELECTRICAL GOODS . . . . .	58	50 470	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	20	(0)	18 486	<sup>5</sup> 74.8	1.6	.6	<sup>6</sup> 20.4	2.1	.7
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	17	(0)	11 441	<sup>7</sup> 7.4	2.4	1.7	<sup>8</sup> 85.2	3.3	-
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	21	15 826	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S07	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	45	28 989	26 544	<sup>9</sup> 72.6	.4	.2	14.5	12.1	.1
S072	HARDWARE . . . . .	19	(0)	(0)	<sup>10</sup> 60.1	.1	.1	14.6	25.1	-
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	22	21 218	20 074	<sup>11</sup> 75.4	.4	.2	15.0	8.8	.2
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	203	81 068	59 552	60.1	9.4	2.3	16.8	9.9	1.5
S081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	33	8 591	6 585	85.8	4.1	.4	8.0	1.7	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	14	(0)	6 716	94.5	1.3	-	2.5	-	1.7
S083	FARM MACHINERY AND EQUIPMENT . . . . .	6	4 329	4 197	(0)	(0)	(0)	(0)	(0)	(0)
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	31	13 011	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S085	INDUSTRIAL SUPPLIES . . . . .	41	21 809	18 355	44.0	18.3	1.2	18.9	16.4	1.2
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	26	12 375	10 837	66.8	4.9	.8	19.4	7.8	.3
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	31	4 973	3 642	59.5	.5	3.0	24.3	12.8	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	21	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S091	METALS AND MINERALS, N.E.C. . . . .	24	15 984	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	5 769	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S093	SCRAP AND WASTE MATERIALS . . . . .	22	4 779	3 756	70.4	-	.4	3.3	25.1	.8
S094	TOBACCO AND ITS PRODUCTS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	14	(0)	43 810	<sup>12</sup> 19.5	1.9	(2)	77.4	1.1	-
S096	PAPER AND ITS PRODUCTS . . . . .	29	25 224	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S097	FURNITURE AND HOME FURNISHINGS . . . . .	29	13 937	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	65	45 098	33 946	<sup>13</sup> 57.7	.2	1.2	25.3	15.7	(2)
S099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	96	86 202	(V)	(V)	(V)	(V)	(V)	(V)	(V)
BIRMINGHAM, ALA.										
S0	WHOLESALE TRADE, TOTAL . . . . .	803	840 635	658 328	45.6	1.5	1.6	37.3	13.8	.2
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	121	63 546	46 113	26.8	.8	4.6	<sup>14</sup> 33.1	34.6	.1
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	15	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S013	AUTOMOTIVE EQUIPMENT . . . . .	91	(0)	28 891	14.7	1.2	3.9	<sup>15</sup> 28.2	52.0	(2)
S014	TIRES AND TUBES . . . . .	15	(0)	7 396	16.5	-	5.2	72.8	5.3	.2
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	27	31 956	30 093	16.2	.4	1.0	76.8	5.7	-
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	14	26 709	26 492	6.5	.4	1.1	86.5	5.5	-
S028	PAINTS AND VARNISHES . . . . .	4	560	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	9	4 687	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S03	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	18	(0)	9 671	1.1	(2)	1.4	94.8	2.7	-
S033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S036,7	APPAREL . . . . .	8	(0)	(0)	-	-	.7	97.3	2.0	-
S039	FOOTWEAR . . . . .	4	(0)	(0)	1.2	.1	3.4	90.4	4.9	-
S04	GROCERIES AND RELATED PRODUCTS . . . . .	74	129 494	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S041	GROCERIES, GENERAL LINE . . . . .	13	84 386	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S042	FROZEN FOODS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S043	DAIRY PRODUCTS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S045	CONFECTIONERY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S046	FISH AND SEAFOODS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
S047	MEATS AND MEAT PRODUCTS . . . . .	8	6 427	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S048	FRESH FRUITS AND VEGETABLES . . . . .	19	(0)	18 085	<sup>16</sup> 5.6	7.1	-	33.6	53.7	-
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	20	8 627	8 013	<sup>17</sup> 18.4	.7	1.3	74.3	5.2	-
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
S052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-
S054	LIVESTOCK . . . . .	2	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
S06	ELECTRICAL GOODS . . . . .	52	93 967	75 498	<sup>18</sup> 33.6	1.1	1.2	<sup>19</sup> 60.0	4.0	.1
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	23	38 224	31 364	<sup>20</sup> 49.1	1.2	.7	<sup>21</sup> 44.7	4.2	.2
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	14	(0)	40 409	<sup>22</sup> 18.8	.5	1.1	<sup>23</sup> 75.7	3.8	-
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	15	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. 2 Less than 0.05 percent.

<sup>1</sup>Including 30.9 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 80.3 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 34.2 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 6.8 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 52.9 to contractors and builders; 1.4 to public utilities. <sup>6</sup>Including 1.3 to repair shops. <sup>7</sup>Including 6.2 to contractors and builders; .1 to public utilities. <sup>8</sup>Including 3.7 to repair shops. <sup>9</sup>Including 57.3 to builders and contractors. <sup>10</sup>Including 12.5 to builders and contractors. <sup>11</sup>Including 69.2 to builders and contractors. <sup>12</sup>Including 19.5 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 53.9 to builders and contractors. <sup>14</sup>Includes 12.7 to repair shops. <sup>15</sup>Includes 18.1 to repair shops. <sup>16</sup>Including 5.6 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 17.3 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 15.9 to contractors and builders. <sup>19</sup>Including 2.1 to repair shops. <sup>20</sup>Including 19.6 to contractors and builders. <sup>21</sup>Including 2.2 to repair shops. <sup>22</sup>Including 14.2 to contractors and builders. <sup>23</sup>Including 1.7 to repair shops.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
BIRMINGHAM, ALA.--CONTINUED										
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	53	62 483	55 719	<sup>1</sup> 51.0	2.6	4.8	37.3	4.3	-
5072	HARDWARE . . . . .	20	(D)	28 644	<sup>2</sup> 41.4	.4	3.2	49.5	5.5	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	14	15 327	12 141	<sup>3</sup> 85.3	1.4	1.6	10.8	.8	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	19	(D)	14 934	<sup>4</sup> 41.3	7.7	10.5	35.4	5.0	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	178	138 707	112 001	73.8	2.4	1.2	8.4	14.1	.1
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	19	5 477	4 488	72.1	2.3	1.2	20.3	4.1	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	15	(D)	19 787	84.0	.9	1.7	9.6	3.8	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	51	31 542	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES . . . . .	36	47 044	45 926	65.1	3.4	.5	8.6	22.2	.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	21	19 820	17 144	90.9	2.1	1.4	3.5	2.1	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	28	(D)	7 330	66.9	.3	.1	12.4	20.4	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	40	(D)	66 119	73.4	1.0	.2	9.9	15.3	.1
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	3 107	2 329	1.7	-	3.6	56.7	38.0	-
5093	SCRAP AND WASTE MATERIALS . . . . .	46	47 985	41 961	87.0	.1	.3	1.1	9.7	1.7
5094	TOBACCO AND ITS PRODUCTS . . . . .	9	(D)	33 134	<sup>5</sup> 8.7	-	-	49.5	41.8	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	8	(D)	14 587	678.1	-	-	21.9	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	33	21 215	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	13	(D)	10 899	9.1	.1	2.4	83.3	5.0	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	48	58 167	51 260	738.3	2.7	1.2	47.9	9.9	-
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	70	32 662	23 911	11.3	1.4	3.8	67.6	15.9	(2)
CHARLOTTE, N.C.										
50	WHOLESALE TRADE, TOTAL . . . . .	800	891 631	773 865	51.9	.6	1.1	32.5	13.4	.5
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	92	68 811	61 192	23.6	.4	2.7	<sup>8</sup> 31.7	41.7	(2)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	6	8 846	8 641	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	72	(D)	46 505	13.4	.5	1.4	<sup>9</sup> 29.9	54.8	(2)
5014	TIRES AND TUBES . . . . .	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	44	46 726	38 355	55.6	.5	.3	41.2	2.0	.4
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	12	(D)	(D)	3.2	-	.2	96.0	.6	-
5028	PAINTS AND VARNISHES . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	27	27 583	20 712	94.9	1.0	(2)	1.0	2.3	.8
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	28	19 613	17 346	6.2	.7	.8	67.7	24.6	(2)
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	11	11 722	10 830	9.8	-	1.4	86.8	2.0	(2)
5036+7	APPAREL . . . . .	15	(D)	(D)	.2	2.0	-	34.1	63.7	-
5039	FOOTWEAR . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	49	80 234	59 545	<sup>10</sup> 42.1	1.3	.8	49.4	6.4	-
5041	GROCERIES, GENERAL LINE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5045	CONFECTIONERY . . . . .	7	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	3	1 126	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	7	(D)	1 859	<sup>11</sup> 1.5	.4	4.4	16.4	77.4	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11	6 325	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	56	152 318	143 850	<sup>12</sup> 49.4	.5	.4	<sup>13</sup> 46.2	3.5	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	27	74 393	68 848	<sup>14</sup> 89.0	.5	.3	<sup>15</sup> 7.4	2.8	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . .	15	73 674	72 672	<sup>16</sup> 12.3	.6	.3	<sup>17</sup> 82.7	4.1	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	14	4 251	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	72	69 504	63 684	<sup>18</sup> 36.1	.4	.5	54.7	8.2	.1
5072	HARDWARE . . . . .	22	33 603	31 880	<sup>19</sup> 10.6	.4	.3	85.4	3.2	(2)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	37	29 709	26 888	<sup>20</sup> 61.4	.2	.7	24.4	13.1	.2
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	13	6 192	4 916	<sup>21</sup> 63.4	1.0	.9	20.8	13.9	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	213	180 310	155 427	76.2	1.2	1.1	11.8	9.1	.5
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	27	12 654	10 607	88.7	.9	1.1	5.1	4.2	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	17	30 828	25 626	91.1	.7	.2	5.8	1.2	1.1
5083	FARM MACHINERY AND EQUIPMENT . . . . .	13	(D)	14 849	4.4	2.6	1.8	55.2	35.6	.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	67	48 784	40 641	87.5	.5	(2)	3.4	8.1	.5
5085	INDUSTRIAL SUPPLIES . . . . .	49	33 721	29 515	77.4	1.1	1.0	5.5	14.9	.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	17	(D)	18 469	93.8	1.4	1.9	2.3	.6	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	16	9 921	9 161	81.6	.4	.2	15.5	2.2	.1
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	(D)	6 559	28.8	5.9	9.8	51.4	2.2	1.8
5091	METALS AND MINERALS, N.E.C. . . . .	15	52 060	46 083	67.0	.3	(2)	1.7	30.6	.3
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	12	7 085	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	31	(D)	27 703	59.6	.1	.4	.5	30.0	9.4
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	6 253	5 101	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	8	(D)	14 380	<sup>22</sup> 63.8	-	-	36.1	.2	-
5096	PAPER AND ITS PRODUCTS . . . . .	30	38 206	36 544	56.6	.3	.3	11.9	30.9	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	23	10 536	8 788	<sup>23</sup> 17.4	.4	.3	77.5	4.4	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	38	34 634	30 232	<sup>24</sup> 49.6	.2	.8	34.3	15.1	-
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	82	73 314	56 215	46.5	.1	3.9	40.1	9.3	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 29.2 to builders and contractors. <sup>2</sup>Including 18.2 to builders and contractors. <sup>3</sup>Including 64.1 to builders and contractors. <sup>4</sup>Including 24.6 to builders and contractors. <sup>5</sup>Including 7.6 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 78.1 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 32.0 to builders and contractors. <sup>8</sup>Includes 10.3 to repair shops. <sup>9</sup>Includes 13.2 to repair shops. <sup>10</sup>Including 36.9 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 1.5 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 13.1 to contractors and builders; 28.4 to public utilities. <sup>13</sup>Including 2.8 to repair shops. <sup>14</sup>Includes 19.6 to contractors and builders; 51.3 to public utilities. <sup>15</sup>Including 3.2 to repair shops. <sup>16</sup>Including 7.0 to contractors and builders; 4.7 to public utilities. <sup>17</sup>Including 1.7 to repair shops. <sup>18</sup>Including 25.9 to builders and contractors. <sup>19</sup>Including 5.2 to builders and contractors. <sup>20</sup>Including 41.3 to builders and contractors. <sup>21</sup>Including 35.4 to builders and contractors. <sup>22</sup>Including 68.8 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 41.3 to builders and contractors.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organi- zations	For export
	CHATTANOOGA, TENN.-GA.									
50	WHOLESALE TRADE, TOTAL . . . . .	403	355 885	298 739	41.4	1.7	2.2	45.0	9.7	.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	63	25 063	21 819	26.8	1.1	13.3	134.3	24.5	.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	7	7 140	6 811	65.4	.5	10.6	221.9	1.7	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	52	16 583	13 739	9.4	.6	12.1	339.8	37.9	.1
5014	TIRES AND TUBES. . . . .	4	1 340	1 269	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	17	19 117	18 529	13.3	-	.3	84.6	1.8	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	7	(D)	(D)	1.8	-	.2	97.3	.7	-
5028	PAINTS AND VARNISHES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	8	(D)	1 983	96.8	-	1.0	-	2.2	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	6	(D)	4 089	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	35	51 517	50 356	44.3	.1	.3	69.7	15.7	-
5041	GROCERIES, GENERAL LINE. . . . .	5	33 540	33 540	7.6	-	-	91.6	.8	-
5042	FROZEN FOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS. . . . .	-	-	(D)	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	10	5 564	5 297	617.7	-	.2	60.6	21.4	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	9 193	8 689	721.1	.2	.1	11.3	67.3	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5053	GRAIN. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	30	41 636	35 412	846.6	5.0	.4	946.5	1.5	(Z)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	16	(D)	19 277	1030.3	9.0	(Z)	118.3	2.3	(Z)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	7	(D)	14 597	12.3	-	.6	1396.4	.7	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	7	(D)	1 538	143.3	2.3	3.5	1550.8	.1	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	20	30 459	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5072	HARDWARE . . . . .	6	(D)	2 076	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	7	(D)	13 530	1685.8	2.3	2.5	3.8	5.6	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	7	(D)	2 900	1725.5	2.6	1.3	62.0	8.7	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	100	51 302	41 687	72.9	4.4	1.5	16.2	5.0	-
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	19	3 662	3 150	85.3	.8	1.0	4.8	8.1	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	12	12 407	10 752	74.5	6.2	1.5	12.9	5.0	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES. . . . .	28	15 804	13 991	82.5	6.8	1.6	3.6	5.5	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	8	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	19	(D)	6 533	68.4	2.4	.6	21.2	7.4	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C.. . . . .	10	13 160	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	1 146	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	10	5 101	3 644	81.4	-	2.4	.1	15.9	.2
5094	TOBACCO AND ITS PRODUCTS . . . . .	3	(D)	(D)	1841.3	-	-	46.0	12.7	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	13	19 428	17 321	11.7	-	3.3	84.3	.6	-
5096	PAPER AND ITS PRODUCTS . . . . .	12	9 298	8 139	25.7	2.0	2.9	33.6	35.8	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	12	10 581	10 581	18.7	.6	2.8	57.3	20.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	22	16 402	11 780	2053.1	2.4	3.6	36.5	4.2	.2
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	35	24 151	19 449	18.9	.1	2.6	61.0	16.8	.6
	COLUMBIA, S.C.									
50	WHOLESALE TRADE, TOTAL . . . . .	353	381 704	337 397	31.3	1.8	1.8	55.6	9.3	.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	52	(D)	20 983	20.7	1.3	8.7	2145.4	23.9	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	13	(D)	9 615	29.9	2.0	11.7	2249.5	6.9	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	31	(D)	(D)	11.8	.5	3.0	2342.2	42.6	-
5014	TIRES AND TUBES. . . . .	8	3 919	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	11	14 615	12 273	22.3	.7	(Z)	74.9	2.2	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS AND VARNISHES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	8	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Includes 18.4 to repair shops. <sup>2</sup>Includes 8.4 to repair shops. <sup>3</sup>Includes 24.2 to repair shops. <sup>4</sup>Including 14.1 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 7.5 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 17.5 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 20.7 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 13.9 to contractors and builders; 8.9 to public utilities. <sup>9</sup>Including 5.4 to repair shops. <sup>10</sup>Including 24.3 to contractors and builders; 16.2 to public utilities. <sup>11</sup>Including 4.6 to repair shops. <sup>12</sup>Including 1.1 to contractors and builders. <sup>13</sup>Including 2.7 to repair shops. <sup>14</sup>Including 4.6 to contractors and builders 2.5 to public utilities. <sup>15</sup>Including 41.9 to repair shops. <sup>16</sup>Including 11.8 to builders and contractors. <sup>17</sup>Including 21.6 to builders and contractors. <sup>18</sup>Including 37.2 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 11.7 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 40.5 to builders and contractors. <sup>21</sup>Including 19.6 to repair shops. <sup>22</sup>Including 11.3 to repair shops. <sup>23</sup>Including 29.8 to repair shops.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
COLUMBIA, S.C.--CONTINUED										
504	GROCERIES AND RELATED PRODUCTS. . . . .	48	58 920	51 210	<sup>1</sup> 34.5	3.7	2.6	43.7	15.5	-
5041	GROCERIES, GENERAL LINE. . . . .	9	26 033	25 963	<sup>2</sup> 37.8	.3	-	61.9	-	-
5042	FROZEN FOODS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS. . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	12	18 999	18 999	<sup>3</sup> 22.4	8.7	6.8	20.8	41.3	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	11	7 123	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS. . . . .	29	46 317	44 908	<sup>4</sup> 28.8	1.3	.7	<sup>5</sup> 60.3	9.0	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	8	(D)	10 799	<sup>6</sup> 80.4	4.1	.4	<sup>7</sup> 13.7	1.4	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	11	32 428	31 770	<sup>8</sup> 10.5	.3	.4	<sup>9</sup> 76.5	12.2	-
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	10	(D)	2 339	<sup>10</sup> 37.9	1.4	5.3	<sup>11</sup> 55.0	.4	-
507	HARDWARE; PLUMBING; HEATING EQUIPMENT, SUPPLIES	19	(D)	(D)	<sup>12</sup> 60.7	2.8	1.2	32.4	2.8	-
5072	HARDWARE. . . . .	6	7 059	7 059	<sup>13</sup> 21.8	3.7	2.6	65.7	6.1	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	10	11 792	10 316	<sup>14</sup> 85.7	1.7	.6	11.7	.4	-
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT, SUPPLIES	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	82	57 116	43 949	77.8	1.4	1.4	6.9	12.2	.3
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	21	8 025	5 775	60.5	2.2	1.0	7.4	26.8	2.2
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	16	27 035	20 530	96.8	1.4	1.2	.7	-	-
5083	FARM MACHINERY AND EQUIPMENT. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	7	7 043	5 911	37.5	-	-	3.8	58.7	-
5085	INDUSTRIAL SUPPLIES. . . . .	13	(D)	5 039	79.0	4.1	1.3	13.0	2.5	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	9	2 876	2 836	97.7	.2	(Z)	2.1	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	6	(D)	3 010	(D)	(D)	(D)	(D)	(D)	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	5	3 156	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	5	2 006	1 158	(D)	(D)	(D)	(D)	(D)	(D)
5094	TOBACCO AND ITS PRODUCTS. . . . .	5	5 191	4 355	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	13	89 970	89 814	<sup>15</sup> 2.2	.4	(Z)	96.6	.8	-
5096	PAPER AND ITS PRODUCTS. . . . .	9	(D)	(D)	51.0	4.6	.3	30.4	13.7	-
5097	FURNITURE AND HOME FURNISHINGS. . . . .	10	4 561	3 407	7.4	.1	6.5	51.7	34.3	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	18	9 982	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	29	14 813	13 095	10.4	.7	4.5	71.2	13.2	-
COLUMBUS, OHIO										
50	WHOLESALE TRADE, TOTAL. . . . .	837	1 084 704	967 921	50.7	2.2	1.3	38.0	7.5	.5
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	120	112 019	97 994	12.9	1.7	3.4	<sup>16</sup> 61.6	20.4	.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	15	(D)	(D)	12.7	.1	4.9	<sup>17</sup> 81.9	.3	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	98	55 554	47 174	13.0	3.3	1.5	<sup>18</sup> 40.0	42.1	.1
5014	TIRES AND TUBES. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	23	29 387	29 287	23.5	.8	.2	73.5	2.0	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	12	(D)	(D)	13.3	(Z)	-	85.5	1.2	-
5028	PAINTS AND VARNISHES. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	8	4 473	4 473	76.1	4.9	1.5	10.8	6.7	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	6	(D)	2 551	(D)	(D)	(D)	(D)	(D)	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	-	-	-	-	-	-	-	-	-
5039	FOOTWEAR. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 29.7 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 34.6 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 19.8 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 16.5 to builders and contractors, 5.5 to public utilities. <sup>5</sup>Including 3.5 to repair shops. <sup>6</sup>Including 39.0 to builders and contractors; 20.6 to public utilities. <sup>7</sup>Including 2.2 to repair shops. <sup>8</sup>Including 9.4 to builders and contractors; .7 to public utilities. <sup>9</sup>Including .9 to repair shops. <sup>10</sup>Including 10.2 to builders and contractors; 1.8 to public utilities. <sup>11</sup>Including 45.6 to repair shops. <sup>12</sup>Including 51.3 to builders and contractors. <sup>13</sup>Including 17.1 to builders and contractors. <sup>14</sup>Including 76.4 to builders and contractors. <sup>15</sup>Including 2.7 to restaurants, institutions, and other food service establishments. <sup>16</sup>Includes 4.7 to repair shops. <sup>17</sup>Includes .6 to repair shops. <sup>18</sup>Includes 9.1 to repair shops.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organiza- tions	For export
COLUMBUS OHIO SMSA--CONTINUED										
S04	GROCERIES AND RELATED PRODUCTS . . . . .	90	149 885	135 534	23.6	2.0	.3	68.9	5.3	(2)
S041	GROCERIES, GENERAL LINE. . . . .	8	81 019	81 019	9.5	.4	-	86.9	3.2	-
S042	FROZEN FOODS . . . . .	6	(D)	5 920	(D)	(D)	(D)	(D)	(D)	(D)
S043	DAIRY PRODUCTS . . . . .	9	9 030	8 548	12.1	.2	1.2	67.4	18.9	.2
S044	POULTRY AND POULTRY PRODUCTS . . . . .	7	4 970	4 443	29.7	-	2.4	54.0	13.9	-
S045	CONFECTIONERY. . . . .	4	2 819	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S046	FISH AND SEAFOODS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S047	MEATS AND MEAT PRODUCTS. . . . .	11	(D)	8 909	71.2	-	.1	24.7	4.0	-
S048	FRESH FRUITS AND VEGETABLES. . . . .	20	14 032	10 800	22.2	2.1	.2	61.8	13.7	-
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	23	18 271	13 486	56.8	14.1	.1	27.3	1.6	-
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	14	143 556	141 253	98.4	-	-	1.3	-	.3
S052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN. . . . .	9	62 306	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S054	LIVESTOCK. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S06	ELECTRICAL GOODS . . . . .	60	93 338	81 205	52.0	3.3	.9	42.0	1.4	.5
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	31	49 556	42 393	80.9	5.4	.2	11.4	1.9	.1
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	8	(D)	(D)	6.6	.9	.6	91.1	.8	-
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	21	(D)	(D)	74.2	1.1	5.9	14.0	.7	4.1
S07	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	63	52 165	50 242	58.2	3.7	1.6	23.4	12.4	.7
S072	HARDWARE . . . . .	16	10 209	10 209	44.3	11.3	1.3	41.9	1.3	-
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	33	34 880	33 011	64.9	2.0	.3	16.2	16.7	-
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	14	7 076	7 022	47.0	.7	8.5	30.1	8.7	5.0
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	180	136 099	120 205	66.8	4.5	1.4	22.0	4.9	.4
S081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	29	13 556	15 206	71.2	.3	2.6	22.1	1.6	2.3
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	19	(D)	(D)	89.1	8.0	2.0	.5	.4	-
S083	FARM MACHINERY AND EQUIPMENT . . . . .	10	14 452	12 860	6.7	.8	.5	86.0	6.0	-
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	31	18 962	15 491	63.7	3.4	.2	24.6	6.9	1.1
S085	INDUSTRIAL SUPPLIES. . . . .	32	27 886	23 901	84.4	7.9	.6	2.8	4.3	-
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	24	12 062	9 168	82.4	1.3	1.4	14.8	.1	-
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	32	12 920	12 045	40.5	1.3	1.5	34.9	21.9	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S091	METALS AND MINERALS, N.E.C.. . . . .	32	67 278	49 144	77.0	2.0	.8	8.3	7.4	4.5
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S093	SCRAP AND WASTE MATERIALS. . . . .	28	17 177	14 063	71.1	1.1	.2	4.7	22.9	-
S094	TOBACCO AND ITS PRODUCTS . . . . .	8	(D)	(D)	18.3	.2	-	76.4	5.2	-
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	17	(D)	30 194	24.5	-	1.3	73.9	.3	-
S096	PAPER AND ITS PRODUCTS . . . . .	26	45 500	44 339	60.6	1.0	.3	18.4	18.4	1.3
S097	FURNITURE AND HOME FURNISHINGS . . . . .	30	30 407	28 796	27.2	.1	4.4	68.2	.1	-
S098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	50	66 325	58 454	58.8	.1	1.1	18.4	21.6	-
S099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	84	61 814	53 105	33.5	8.9	3.7	50.2	3.8	(2)
DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL.										
S0	WHOLESALE TRADE, TOTAL . . . . .	393	362 963	279 228	36.8	1.5	2.4	47.5	11.3	.5
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	54	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S013	AUTOMOTIVE EQUIPMENT . . . . .	41	(D)	(D)	5.7	3.5	5.1	20.8	64.9	-
S014	TIRES AND TUBES. . . . .	9	3 672	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	9	11 973	11 623	22.4	.5	.5	74.9	1.8	-
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S028	PAINTS AND VARNISHES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	4	(D)	(D)	84.7	2.5	.8	3.6	8.5	-
S03	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	4	(D)	(D)	3.0	-	.2	96.8	-	-
S033.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S036.7	APPAREL. . . . .	3	(D)	(D)	.6	-	.2	99.2	-	-
S039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
S04	GROCERIES AND RELATED PRODUCTS . . . . .	41	53 637	48 340	20.7	.2	.7	70.6	7.9	-
S041	GROCERIES, GENERAL LINE. . . . .	4	18 957	18 957	19.9	.2	(2)	78.7	1.2	-
S042	FROZEN FOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S043	DAIRY PRODUCTS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S045	CONFECTIONERY. . . . .	8	(D)	(D)	26.5	-	(2)	88.9	5.5	-
S046	FISH AND SEAFOODS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S047	MEATS AND MEAT PRODUCTS. . . . .	6	(D)	2 639	(D)	(D)	(D)	(D)	(D)	(D)
S048	FRESH FRUITS AND VEGETABLES. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	10	11 502	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 19.3 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 8.4 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 10.6 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 10.7 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 61.4 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 21.4 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 35.5 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 18.2 to contractors and builders; 11.0 to public utilities. <sup>9</sup>Including 2.1 to repair shops. <sup>10</sup>Including 29.4 to contractors and builders; 20.1 to public utilities. <sup>11</sup>Including 1.0 to repair shops. <sup>12</sup>Including 4.7 to contractors and builders; 1.1 to public utilities. <sup>13</sup>Including 1.4 to repair shops. <sup>14</sup>Including 10.6 to contractors and builders; .8 to public utilities. <sup>15</sup>Including 10.7 to repair shops. <sup>16</sup>Including 36.4 to builders and contractors. <sup>17</sup>Including 22.1 to builders and contractors. <sup>18</sup>Including 44.6 to builders and contractors. <sup>19</sup>Including 18.6 to builders and contractors. <sup>20</sup>Including 18.2 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 23.1 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 39.4 to builders and contractors. <sup>23</sup>Including 15.6 to repair shops. <sup>24</sup>Including 20.1 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 19.7 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 4.8 to restaurants, institutions, and other food service establishments.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	DAVENPORT-ROCK ISLAND, MOLINE, IOWA-ILLINOIS--CONTINUED									
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	24 267	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	3	(O)	(O)	(O)	(D)	(O)	(D)	(D)	(O)
5054	LIVESTOCK . . . . .	5	8 713	7 112	(D)	(O)	(O)	(O)	(D)	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	-	(D)	(O)	(D)	(D)	(D)	(O)
506	ELECTRICAL GOODS . . . . .	26	39 986	39 247	<sup>1</sup> 36.7	.7	1.1	<sup>2</sup> 60.9	.5	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	13	15 117	14 685	<sup>3</sup> 85.1	1.1	.8	<sup>4</sup> 11.8	1.2	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	6	(D)	(D)	<sup>5</sup> 7.5	.3	1.1	<sup>6</sup> 91.1	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	7	(D)	(D)	<sup>7</sup> 12.0	2.4	4.0	<sup>8</sup> 80.5	1.0	-
507	HARDWARE; PLUMBING; HEATING EQUIPMENT, SUPPLIES . . . . .	21	16 087	15 730	<sup>9</sup> 64.8	9.6	1.6	4.2	19.8	-
5072	HARDWARE . . . . .	5	(D)	(D)	<sup>10</sup> 81.6	7.4	6.5	3.9	.6	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	13	12 226	12 109	<sup>11</sup> 60.0	10.6	.3	3.6	25.5	-
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT, SUPPLIES . . . . .	3	(O)	(O)	(D)	(O)	(O)	(O)	(D)	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	100	64 974	50 362	72.6	2.5	1.3	17.7	5.8	-
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	16	4 936	4 157	61.7	1.2	.7	32.6	3.8	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	4	3 321	3 321	96.0	1.5	.6	1.6	.3	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	1 743	(O)	(O)	(D)	(D)	(O)	(O)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	20	22 898	18 728	66.8	3.0	.2	28.5	1.5	-
5085	INDUSTRIAL SUPPLIES . . . . .	29	21 295	16 508	87.4	3.0	2.4	1.9	5.4	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	12	1 770	1 649	53.6	.7	1.3	39.8	4.7	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(O)	(O)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	8	11 123	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	5 213	(D)	(O)	(O)	(O)	(O)	(O)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	18	24 795	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	(O)	(D)	(D)	(O)	(O)	(D)	(D)	(O)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	14	(D)	16 578	<sup>12</sup> 3.6	(Z)	-	96.3	(Z)	-
5096	PAPER AND ITS PRODUCTS . . . . .	15	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	9	(D)	6 572	6.8	4.5	10.7	77.6	.5	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	20	19 336	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	31	10 753	8 031	6.3	.4	2.1	59.8	31.4	.1
	DAYTON, OHIO									
50	WHOLESALE TRADE, TOTAL . . . . .	673	713 998	563 330	45.4	2.5	1.6	42.9	6.6	1.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	98	38 812	29 077	15.2	.5	5.4	<sup>13</sup> 38.0	40.8	(Z)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	75	(D)	21 370	7.6	.7	4.5	<sup>14</sup> 39.0	48.2	(Z)
5014	TIRES AND TUBES . . . . .	12	6 746	(O)	(O)	(D)	(D)	(O)	(D)	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	24	34 015	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	10	26 670	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5028	PAINTS AND VARNISHES . . . . .	4	(D)	(D)	(D)	(O)	(O)	(O)	(D)	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	10	(D)	5 750	80.4	5.3	3.3	8.6	2.5	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4	(O)	(O)	(O)	(D)	(D)	(D)	(D)	(O)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	3	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
5036,7	APPAREL . . . . .	1	(O)	(O)	(D)	(D)	(D)	(O)	(D)	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	74	134 342	129 710	<sup>15</sup> 25.3	.1	.6	67.7	6.2	.1
5041	GROCERIES, GENERAL LINE . . . . .	8	82 315	82 315	<sup>16</sup> 12.4	.1	-	87.5	(Z)	-
5042	FROZEN FOODS . . . . .	6	(O)	(D)	<sup>17</sup> 32.2	-	-	46.5	20.2	1.2
5043	DAIRY PRODUCTS . . . . .	7	(O)	(D)	(D)	(D)	(D)	(O)	(D)	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	(O)	(O)	(O)	(O)	(O)	(D)	(O)
5045	CONFECTIONERY . . . . .	7	(O)	808	<sup>18</sup> 19.4	-	-	63.7	16.8	-
5046	FISH AND SEAFOODS . . . . .	1	(O)	(D)	(D)	(O)	(O)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	4	(D)	(O)	(D)	(O)	(O)	(D)	(O)	(D)
5048	FRESH FRUITS AND VEGETABLES . . . . .	11	(D)	5 187	<sup>19</sup> 18.7	1.4	1.2	55.9	22.8	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	25	11 599	10 315	<sup>20</sup> 42.6	.2	4.7	42.0	10.4	.1
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	4 373	-	(O)	(O)	(O)	(D)	(D)	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	4	(O)	-	(O)	(D)	(O)	(O)	(O)	(O)
5054	LIVESTOCK . . . . .	2	(O)	-	(O)	(O)	(O)	(O)	(D)	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 19.8 to contractors and builders; 7.5 to public utilities. <sup>2</sup>Including 2.9 to repair shops. <sup>3</sup>Including 46.2 to contractors and builders; 16.6 to public utilities. <sup>4</sup>Including 2.1 to repair shops. <sup>5</sup>Including 4.1 to contractors and builders; 2.0 to public utilities. <sup>6</sup>Including 2.9 to repair shops. <sup>7</sup>Including 3.9 to contractors and builders; 2.0 to public utilities. <sup>8</sup>Including 8.6 to repair shops. <sup>9</sup>Including 38.1 to builders and contractors. <sup>10</sup>Including 10.2 to builders and contractors. <sup>11</sup>Including 43.3 to builders and contractors. <sup>12</sup>Including 3.6 to restaurants, institutions, and other food service establishments. <sup>13</sup>Includes 20.7 to repair shops. <sup>14</sup>Includes 27.6 to repair shops. <sup>15</sup>Including 15.6 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 12.4 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 31.0 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 19.4 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 14.0 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 24.4 to restaurants, institutions, and other food service establishments.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
DAYTON, OHIO--CONTINUEO										
506	ELECTRICAL GOODS . . . . .	62	103 065	90 447	139.1	10.3	1.4	246.0	3.3	(Z)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	17	34 588	32 328	270.1	21.0	1.4	27.0	.4	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	18	52 595	47 260	17.6	.9	1.2	677.6	2.7	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	27	15 882	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	38	27 310	20 586	759.3	1.6	4.3	34.2	.5	(Z)
5072	HARDWARE . . . . .	12	(D)	4 256	840.7	.4	3.5	54.3	1.0	(Z)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	18	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	8	(D)	6 980	933.6	2.5	9.6	54.3	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	150	116 801	101 180	67.7	2.3	2.0	25.0	3.0	(Z)
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	15	10 103	8 881	31.6	2.0	.3	65.8	.3	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	8	(D)	(D)	92.5	1.8	1.9	(V)	3.3	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	37	31 529	26 819	95.3	1.1	.1	1.8	1.7	-
5085	INDUSTRIAL SUPPLIES . . . . .	35	31 211	27 435	89.3	2.4	.7	5.6	2.0	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	19	(D)	5 219	74.1	.9	2.5	21.4	1.1	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	26	(D)	5 124	79.4	.5	2.5	16.2	1.4	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	8	21 849	21 718	16.1	4.6	6.0	66.2	7.0	-
5091	METALS AND MINERALS, N.E.C. . . . .	21	20 404	15 910	86.7	.1	(Z)	12.3	.9	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	1 495	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	38	17 296	15 822	67.1	-	1.0	.6	29.4	1.8
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	(D)	(D)	13.7	.5	.1	89.6	6.0	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	8	23 319	20 019	32.1	.6	.1	67.3	(V)	(V)
5096	PAPER AND ITS PRODUCTS . . . . .	24	93 344	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	14	5 799	5 089	12.6	-	1.7	24.8	.8	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	43	38 636	29 412	61.4	.5	2.3	31.7	3.7	.4
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	58	28 067	20 178	33.4	.7	3.9	48.9	13.1	-
DES MOINES, IOWA										
50	WHOLESALE TRADE, TOTAL . . . . .	484	731 126	657 081	43.9	.3	1.3	45.5	8.1	.9
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	71	35 728	26 253	28.4	.5	6.7	13.26.1	38.4	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	9	10 674	7 682	70.7	.5	12.4	1.10.3	6.2	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	56	(D)	17 245	7.8	.3	3.9	13.34.3	53.7	-
5014	TIRES AND TUBES . . . . .	6	(D)	1 326	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	23	17 940	17 162	26.7	-	1.1	63.8	8.4	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	11	(D)	12 616	18.4	-	.6	78.6	2.4	-
5028	PAINTS AND VARNISHES . . . . .	5	946	946	17.1	-	11.3	71.7	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	7	(D)	3 600	58.2	-	.3	9.8	31.7	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	7	(D)	6 565	1.3	.2	.2	89.6	7.5	1.2
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036+7	APPAREL . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	51	221 251	200 567	16.7	(Z)	.3	88.2	4.8	-
5041	GROCERIES, GENERAL LINE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	11	(D)	(D)	17.2	(D)	1.8	42.2	29.5	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	7	9 931	9 931	44.4	.2	-	48.0	7.5	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	18 242	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	16	141 845	141 215	90.6	-	1.3	-	4.6	3.5
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	14	(D)	(D)	90.3	-	1.3	-	4.8	3.6
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	29	46 666	42 852	19.47.7	.8	1.5	20.8.8	1.3	(Z)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	15	20 196	17 132	21.3	.9	.6	15.4	1.8	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	9	(D)	(D)	23.5	.7	.4	24.4	1.0	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	5	(D)	(D)	48.9	1.4	26.1	23.5	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 19.5 to contractors and builders. <sup>2</sup>Including 2.2 to repair shops. <sup>3</sup>Including 32.8 to contractors and builders. <sup>4</sup>Including .4 to repair shops. <sup>5</sup>Including 14.7 to contractors and builders. <sup>6</sup>Including 1.0 to repair shops. <sup>7</sup>Including 43.2 to builders and contractors. <sup>8</sup>Including 12.3 to builders and contractors. <sup>9</sup>Including 20.9 to builders and contractors. <sup>10</sup>Including 3.1 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 32.1 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 38.7 to builders and contractors. <sup>13</sup>Including 7.6 to repair shops. <sup>14</sup>Including 3.4 to repair shops. <sup>15</sup>Includes 9.9 to repair shops. <sup>16</sup>Including 6.2 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 24.9 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 42.2 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 28.5 to contractors and builders; 6.5 to public utilities. <sup>20</sup>Including 4.1 to repair shops. <sup>21</sup>Including 45.6 to contractors and builders; 10.5 to public utilities. <sup>22</sup>Including 2.2 to repair shops. <sup>23</sup>Including 17.9 to contractors and builders; 4.1 to public utilities. <sup>24</sup>Including 5.0 to repair shops. <sup>25</sup>Including 6.8 to contractors and builders; .9 to public utilities. <sup>26</sup>Including 11.6 to repair shops.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
DES MOINES, IOWA--CDNTINUED										
S07	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	29	22 895	20 556	147.0	.4	.1	47.3	5.4	-
S072	HARDWARE . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	17	12 976	11 853	251.1	.4	-	41.4	7.1	-
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	102	90 994	77 864	66.6	.7	2.0	14.1	16.0	.7
S081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	18	12 617	11 872	39.4	.4	.3	4.8	55.1	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	9	(D)	(D)	92.6	.5	.5	6.2	.2	-
S083	FARM MACHINERY AND EQUIPMENT . . . . .	8	5 697	5 473	8.3	-	3.0	80.9	7.8	-
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	14	11 652	10 389	78.1	(Z)	7.3	1.7	7.5	5.4
S085	INDUSTRIAL SUPPLIES . . . . .	21	17 603	13 268	75.6	.5	1.5	7.3	15.1	-
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	14	8 958	7 243	77.1	.7	.7	20.6	.9	-
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	16	3 743	3 304	60.3	.7	.2	21.3	17.6	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S091	METALS AND MINERALS, N.E.C. . . . .	12	12 766	9 649	88.8	.7	4.0	5.8	.8	-
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	11 056	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S093	SCRAP AND WASTE MATERIALS . . . . .	9	3 184	(V)	(V)	(V)	(V)	(V)	(V)	(D)
S094	TOBACCO AND ITS PRODUCTS . . . . .	4	14 691	13 952	(D)	(D)	(D)	(D)	(D)	(D)
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	6	11 855	11 855	319.6	-	-	80.4	-	-
S096	PAPER AND ITS PRODUCTS . . . . .	26	21 909	20 859	59.9	.1	5.1	17.0	18.0	-
S097	FURNITURE AND HOME FURNISHINGS . . . . .	12	(D)	5 553	9.0	-	1.8	88.5	.6	-
S098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	28	32 874	28 433	455.6	.8	.8	27.6	15.2	-
S099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	51	30 754	25 446	24.2	.1	1.1	69.4	5.2	(Z)
EL PASO, TEX.										
S0	WHOLESALE TRADE, TOTAL . . . . .	374	297 558	260 092	33.2	4.8	4.9	41.0	12.9	3.3
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	51	(D)	(D)	36.2	1.9	5.8	<sup>5</sup> 26.2	27.2	2.7
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	5	8 976	8 976	77.0	.7	9.3	<sup>6</sup> 11.2	.1	1.6
S013	AUTOMOTIVE EQUIPMENT . . . . .	44	15 743	12 624	8.8	2.8	3.2	<sup>7</sup> 33.8	47.7	3.7
S014	TIRES AND TUBES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	14	10 400	9 802	9.6	1.1	1.4	77.4	10.0	.4
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	8	(D)	(D)	7.5	.6	.4	90.9	.6	-
S028	PAINTS AND VARNISHES . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S03	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	13	(D)	(D)	.1	.2	3.0	93.7	3.1	-
S033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
S036,7	APPAREL . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S039	FOOTWEAR . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S04	GROCERIES AND RELATED PRODUCTS . . . . .	45	(D)	(D)	<sup>8</sup> 14.9	5.6	1.1	73.7	1.3	3.4
S041	GROCERIES, GENERAL LINE . . . . .	6	33 843	33 843	<sup>9</sup> 5.8	6.1	-	82.8	.4	4.9
S042	FROZEN FOODS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S043	DAIRY PRODUCTS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S044	POULTRY AND POULTRY PRODUCTS . . . . .	7	2 085	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S045	CONFECTIONERY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S046	FISH AND SEAFOODS . . . . .	-	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
S047	MEATS AND MEAT PRODUCTS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S048	FRESH FRUITS AND VEGETABLES . . . . .	7	(D)	(D)	<sup>10</sup> 18.4	2.3	-	75.9	3.4	-
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	2 651	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	11	37 749	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S052	COTTON . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S053	GRAIN . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S054	LIVESTOCK . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
S06	ELECTRICAL GOODS . . . . .	26	27 521	27 090	<sup>11</sup> 44.1	8.1	1.3	<sup>12</sup> 43.3	1.4	1.7
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	11	(D)	(D)	<sup>13</sup> 77.0	7.5	1.1	<sup>14</sup> 10.4	1.9	2.2
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	10	11 275	11 245	<sup>15</sup> 9.0	.6	1.7	<sup>16</sup> 86.4	.6	1.6
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	5	(D)	(D)	<sup>17</sup> 22.2	47.6	.7	<sup>18</sup> 26.8	2.7	-
S07	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	24	(D)	18 807	<sup>19</sup> 29.1	10.0	3.0	46.6	8.0	3.4
S072	HARDWARE . . . . .	12	8 392	7 861	<sup>20</sup> 18.5	12.3	.8	55.4	11.8	1.2
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	9	(D)	(D)	<sup>21</sup> 33.8	7.8	4.7	46.5	1.8	5.5
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	70	36 876	30 546	63.1	8.9	4.6	16.8	1.6	5.0
S081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	9	2 619	2 560	54.5	12.0	1.7	28.1	2.5	1.3
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	12	(D)	14 224	59.5	12.2	5.0	17.5	1.7	4.1
S083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(D)	(D)	27.3	3.8	22.2	11.6	.3	34.9
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	10	2 401	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S085	INDUSTRIAL SUPPLIES . . . . .	14	4 737	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	9	(D)	2 903	67.4	11.0	8.1	8.2	1.7	3.7
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	11	(D)	3 858	66.4	3.0	.7	26.8	.8	2.5
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S091	METALS AND MINERALS, N.E.C. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	1 959	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S093	SCRAP AND WASTE MATERIALS . . . . .	7	13 103	12 155	53.0	-	.2	.2	46.1	.6
S094	TOBACCO AND ITS PRODUCTS . . . . .	3	(D)	(D)	3.2	1.1	2.0	<sup>22</sup> 82.6	5.1	6.0
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	10	12 901	12 446	8.5	5.9	.4	<sup>23</sup> 84.9	.3	-
S096	PAPER AND ITS PRODUCTS . . . . .	12	8 553	8 549	40.0	8.4	6.7	6.6	26.9	11.4
S097	FURNITURE AND HOME FURNISHINGS . . . . .	12	(D)	2 871	24.8	4.4	5.7	57.7	6.8	.7
S098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	25	10 346	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	42	15 762	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 29.8 to builders and contractors. <sup>2</sup>Including 44.0 to builders and contractors. <sup>3</sup>Including 19.6 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 38.4 to builders and contractors. <sup>5</sup>Includes 8.8 to repair shops. <sup>6</sup>Includes 5.7 to repair shops. <sup>7</sup>Includes 11.9 to repair shops. <sup>8</sup>Including 12.2 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 5.7 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 16.4 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 28.9 to contractors and builders; 4.3 to public utilities. <sup>12</sup>Including 3.1 to repair shops. <sup>13</sup>Including 49.6 to contractors and builders; 7.6 to public utilities. <sup>14</sup>Including 1.6 to repair shops. <sup>15</sup>Including 7.8 to contractors and builders; .9 to public utilities. <sup>16</sup>Including 19.0 to repair shops. <sup>17</sup>Including 20.0 to builders and contractors. <sup>18</sup>Including 11.7 to builders and contractors. <sup>19</sup>Including 23.5 to builders and contractors. <sup>20</sup>Including 8.5 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 1.6 to repair shops. <sup>22</sup>Including 2.1 to restaurants, institutions, and other food service establishments.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
FORT LAUDERDALE-HOLLYWOOD, FLA.										
50	WHOLESALE TRADE, TOTAL . . . . .	485	272 510	(V)	(V)	(V)	(V)	(V)	(V)	(V)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	67	(D)	14 574	28.3	(Z)	4.9	<sup>1</sup> 54.1	9.3	3.3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	9	(D)	(O)	42.4	-	3.2	<sup>2</sup> 52.1	2.2	.7
5013	AUTOMOTIVE EQUIPMENT . . . . .	53	(D)	7 703	16.9	.1	6.6	<sup>3</sup> 54.7	15.7	6.2
5014	TIRES AND TUBES. . . . .	5	1 154	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	21	5 984	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	6	3 961	(D)	(O)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS AND VARNISHES . . . . .	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	6	(D)	(D)	(O)	(D)	(D)	(O)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	5	651	610	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	6	(D)	325	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	57	45 604	33 026	<sup>4</sup> 35.5	(Z)	.4	37.7	25.7	.7
5041	GROCERIES, GENERAL LINE. . . . .	2	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	2	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS. . . . .	5	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	7	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5048	FRESH FRUITS AND VEGETABLES. . . . .	23	18 529	15 520	<sup>5</sup> 6.0	-	-	39.5	54.5	(Z)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	5 680	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK. . . . .	3	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	(O)	(O)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	25	18 169	13 775	<sup>6</sup> 79.9	2.9	2.2	<sup>7</sup> 13.9	.5	.6
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	11	(D)	10 574	<sup>8</sup> 86.8	.7	.3	<sup>9</sup> 11.5	.4	.3
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	4	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	10	3 931	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	31	(D)	14 886	<sup>10</sup> 72.1	.2	.2	7.4	17.1	3.0
5072	HARDWARE . . . . .	8	1 283	977	<sup>11</sup> 62.9	.2	.4	22.4	13.5	.5
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	16	13 683	12 161	<sup>12</sup> 71.1	.2	.2	7.3	18.1	3.1
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	7	(D)	1 748	<sup>13</sup> 84.3	-	-	-	12.1	3.7
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	101	45 232	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	20	2 823	2 316	<sup>14</sup> 84.2	.1	2.0	12.7	.5	.4
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	5	5 695	1 267	(D)	(O)	(D)	(D)	(D)	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	1 035	635	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	1 813	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES. . . . .	7	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	15	3 316	3 035	<sup>15</sup> 83.2	.1	3.6	4.2	1.8	7.1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	16	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	20	24 450	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5091	METALS AND MINERALS, N.E.C.. . . . .	13	(D)	22 129	30.3	.1	(Z)	36.9	30.8	1.8
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	4	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	13 383	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	8	(D)	(D)	<sup>14</sup> 14.8	-	-	73.6	11.6	-
5096	PAPER AND ITS PRODUCTS . . . . .	17	3 524	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	17	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	39	33 862	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	50	9 337	(V)	(V)	(V)	(V)	(V)	(V)	(V)
FORT WORTH, TEX.										
50	WHOLESALE TRADE, TOTAL . . . . .	878	942 917	817 929	41.6	3.1	1.3	36.4	16.0	1.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	143	68 826	50 001	14.1	.8	6.1	<sup>15</sup> 46.5	32.6	(Z)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	18	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	111	37 512	31 642	11.1	.8	3.2	<sup>16</sup> 38.6	46.4	(Z)
5014	TIRES AND TUBES. . . . .	14	(D)	3 268	1.8	3.3	2.2	<sup>17</sup> 86.5	6.2	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	38	32 257	30 845	21.1	.3	.1	75.1	3.3	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	14	23 726	23 476	4.3	-	(Z)	95.5	.1	-
5028	PAINTS AND VARNISHES . . . . .	5	(D)	755	(D)	(D)	(O)	(D)	(D)	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	19	(D)	6 614	75.4	1.6	.5	11.1	11.4	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(D)	13 466	6.4	.4	-	83.8	9.3	.1
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	6	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	4	3 272	3 272	-	-	-	64.9	35.1	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	75	191 505	164 434	<sup>18</sup> 20.5	1.9	.1	61.2	16.3	.1
5041	GROCERIES, GENERAL LINE. . . . .	4	(D)	(D)	<sup>19</sup> .7	1.4	.1	97.8	(Z)	-
5042	FROZEN FOODS . . . . .	6	(D)	6 158	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	4	(D)	2 818	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	9	(U)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	2	4 706	4 523	(O)	(O)	(O)	(D)	(D)	(D)
5046	FISH AND SEAFOODS. . . . .	2	(O)	(O)	(O)	(O)	(O)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5048	FRESH FRUITS AND VEGETABLES. . . . .	13	(D)	13 927	<sup>20</sup> 7.2	3.6	-	54.2	5.0	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	16	21 353	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Includes 25.2 to repair shops. <sup>2</sup>Includes 7.7 to repair shops. <sup>3</sup>Includes 38.2 to repair shops. <sup>4</sup>Including 35.0 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 5.5 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 58.9 to contractors and builders; 1.9 to public utilities. <sup>7</sup>Including 4.2 to repair shops. <sup>8</sup>Including 75.1 to contractors and builders; 2.3 to public utilities. <sup>9</sup>Including .7 to repair shops. <sup>10</sup>Including 51.9 to builders and contractors. <sup>11</sup>Including .5 to builders and contractors. <sup>12</sup>Including 60.5 to builders and contractors. <sup>13</sup>Including 20.9 to builders and contractors. <sup>14</sup>Including 14.8 to restaurants, institutions, and other food service establishments. <sup>15</sup>Includes 16.0 to repair shops. <sup>16</sup>Includes 23.4 to repair shops. <sup>17</sup>Includes 2.8 to repair shops. <sup>18</sup>Including 16.9 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including .5 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 36.4 to restaurants, institutions, and other food service establishments.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organi- zations	For export
FORT WORTH, TEX.--CONTINUED										
505	FARM PRODUCTS--RAW MATERIALS . . . . .	28	129 778	124 084	49.7	(Z)	.6	.9	40.9	7.8
5052	COTTON . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5053	GRAIN. . . . .	15	(D)	113 008	46.8	-	.4	.1	44.1	8.6
5054	LIVESTOCK. . . . .	6	4 066	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	6	(D)	8 948	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	45	51 766	47 678	<sup>1</sup> 59.9	2.4	1.6	<sup>2</sup> 33.2	2.8	.1
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	23	(D)	28 901	<sup>3</sup> 35.5	2.8	1.4	<sup>4</sup> 19.0	1.3	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	13	6 535	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	65	42 290	30 255	<sup>5</sup> 42.7	16.9	.4	34.7	5.1	.2
5072	HARDWARE . . . . .	24	(D)	13 043	<sup>6</sup> 28.6	29.2	.8	37.4	3.6	.3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	26	19 280	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	212	149 404	133 627	70.5	10.3	.8	8.5	8.4	1.5
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	24	6 562	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	9	(D)	11 851	76.1	16.1	2.5	1.6	3.6	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	41	(D)	29 506	59.3	2.4	-	9.7	24.6	4.0
5085	INDUSTRIAL SUPPLIES. . . . .	37	31 349	27 487	83.1	4.4	.8	6.7	5.0	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	26	24 930	23 536	90.7	2.8	.4	5.9	.2	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	31	(D)	5 191	45.9	.5	1.2	35.8	16.6	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	37	31 482	30 529	61.6	30.2	.6	1.2	3.6	2.8
5091	METALS AND MINERALS, N.E.C.. . . . .	17	(D)	48 742	88.1	.5	.4	2.5	8.4	.1
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	30	18 790	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	21	8 615	7 946	44.4	-	.4	10.0	31.3	14.0
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	31 795	31 697	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	13	46 720	46 720	<sup>7</sup> 7.7	.9	-	91.4	(Z)	-
5096	PAPER AND ITS PRODUCTS . . . . .	34	32 158	27 034	60.6	.5	8.8	15.8	14.3	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	21	8 406	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	48	37 400	30 710	<sup>8</sup> 66.7	1.0	1.6	16.4	14.4	-
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	71	29 110	20 959	29.7	.1	6.2	45.8	18.2	-
FRESNO, CALIF.										
50	WHOLESALE TRADE, TOTAL . . . . .	538	562 672	453 286	28.6	.6	2.3	49.9	11.8	6.7
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	91	71 507	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	18	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	66	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES. . . . .	7	3 784	2 984	4.9	-	30.3	<sup>9</sup> 53.1	11.7	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	15 585	15 359	5.4	.6	.7	84.7	8.7	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	9	(D)	14 190	3.5	.6	.7	88.6	6.6	-
5028	PAINTS AND VARNISHES . . . . .	3	494	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	6	(D)	3 320	(D)	(D)	(D)	(D)	(D)	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	99	178 791	147 427	<sup>10</sup> 11.6	.6	.4	72.9	13.1	1.4
5041	GROCERIES, GENERAL LINE. . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	4	484	419	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(D)	2 189	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	3	893	893	<sup>11</sup> 18.5	-	-	81.5	-	-
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	19	28 976	27 462	<sup>12</sup> 24.2	(Z)	.3	59.2	16.3	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	39	42 423	33 492	<sup>13</sup> 6.7	1.3	.8	48.7	36.1	6.4
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	16	9 156	6 954	<sup>14</sup> 17.8	.5	3.3	47.5	30.9	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	13	75 418	73 088	60.7	-	-	-	2.2	37.2
5052	COTTON . . . . .	6	64 202	64 202	57.0	-	-	-	.7	42.3
5053	GRAIN. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	40	41 902	37 902	<sup>15</sup> 21.2	.6	1.4	<sup>16</sup> 73.5	3.0	.2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	11	(D)	8 028	<sup>17</sup> 72.6	1.8	.6	<sup>18</sup> 20.6	3.3	1.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	15	(D)	26 486	<sup>19</sup> 5.0	.2	1.2	<sup>20</sup> 93.4	.2	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	14	3 738	3 388	<sup>21</sup> 26.2	1.4	5.2	<sup>22</sup> 43.2	24.1	-
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	31	16 834	15 082	<sup>23</sup> 61.5	1.2	6.8	23.4	7.2	(Z)
5072	HARDWARE . . . . .	6	1 713	1 667	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	12	9 685	8 579	<sup>24</sup> 63.5	1.7	6.0	24.9	3.9	-
5077	AIR-CONOITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	13	5 436	4 836	<sup>25</sup> 63.1	.8	9.6	17.1	9.4	.1
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	96	33 435	23 686	52.4	2.8	6.5	27.8	10.4	.1
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	15	3 391	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	6	2 392	2 266	(D)	(D)	(D)	(D)	(D)	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	11	(D)	4 084	15.7	.2	3.0	63.0	18.1	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	18	4 826	3 819	60.4	.7	2.2	16.4	20.4	-
5085	INDUSTRIAL SUPPLIES. . . . .	16	(D)	5 777	59.4	2.1	13.6	13.9	11.1	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	16	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	3	1 299	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 31.4 to contractors and builders; 8.8 to public utilities. <sup>2</sup>Including 3.5 to repair shops. <sup>3</sup>Including 41.7 to contractors and builders; 14.5 to public utilities. <sup>4</sup>Including 1.7 to repair shops. <sup>5</sup>Including 36.3 to builders and contractors. <sup>6</sup>Including 18.5 to builders and contractors. <sup>7</sup>Including 7.7 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 57.8 to builders and contractors. <sup>9</sup>Includes 24.0 to repair shops. <sup>10</sup>Including 9.7 to restaurants, institutions and other food service establishments. <sup>11</sup>Including 18.5 to restaurants, institutions and other food service establishments. <sup>12</sup>Including 19.7 to restaurants, institutions and other food service establishments. <sup>13</sup>Including 4.6 to restaurants, institutions and other food service establishments. <sup>14</sup>Including 9.2 to restaurants, institutions and other food service establishments. <sup>15</sup>Including 16.5 to contractors and builders; 9 to public utilities. <sup>16</sup>Including 5.3 to repair shops. <sup>17</sup>Including 56.0 to contractors and builders; 2.8 to public utilities. <sup>18</sup>Including 1.7 to repair shops. <sup>19</sup>Including 4.5 to contractors and builders; 4 to public utilities. <sup>20</sup>Including 3.0 to repair shops. <sup>21</sup>Including 16.6 to contractors and builders; .9 to public utilities. <sup>22</sup>Including 31.4 to repair shops. <sup>23</sup>Including 36.5 to builders and contractors. <sup>24</sup>Including 41.2 to builders and contractors. <sup>25</sup>Including 34.9 to builders and contractors.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	FRESNO, CALIF.--CONTINUEO									
5091	METALS AND MINERALS, N.E.C.. . . . .	12	6 961	4 993	26.1	(Z)	1.5	10.3	61.7	.4
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	6 696	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5093	SCRAP AND WASTE MATERIALS. . . . .	12	4 087	4 036	29.6	-	4.5	4.1	43.2	18.5
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	7 796	7 796	<sup>1</sup> 4.5	.9	-	88.1	6.6	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	14	27 201	27 201	<sup>2</sup> 11.2	.3	-	85.3	3.2	-
5096	PAPER AND ITS PRODUCTS . . . . .	8	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	13	(O)	6 291	35.8	.3	1.9	58.3	3.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	24	15 599	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	50	37 545	31 072	36.9	.9	7.8	34.2	20.2	(Z)
	GRAND RAPIDS, MICH.									
50	WHOLESALE TRADE, TOTAL . . . . .	720	887 993	677 909	36.2	.3	1.5	52.5	9.3	.2
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	88	84 837	78 557	10.8	.1	4.2	<sup>3</sup> 69.2	15.7	.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	13	(O)	45 997	10.0	(Z)	-	<sup>4</sup> 86.7	-	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	69	(O)	30 636	10.8	.2	4.9	<sup>5</sup> 47.3	36.6	.1
5014	TIRES AND TUBES. . . . .	6	(O)	1 924	(O)	(O)	(O)	(O)	(O)	(O)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	23	26 879	19 534	24.4	2.5	3.5	51.9	17.7	-
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	5	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5028	PAINTS AND VARNISHES . . . . .	5	2 079	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	13	(O)	7 684	43.5	.1	6.6	4.8	45.0	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	10	4 839	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5036.7	APPAREL. . . . .	7	3 364	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5039	FOOTWEAR . . . . .	1	(O)	-	(O)	(O)	(O)	(O)	(O)	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	92	291 788	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5041	GROCERIES, GENERAL LINE. . . . .	11	215 053	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5042	FROZEN FOODS . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5043	DAIRY PRODUCTS . . . . .	6	(O)	3 786	(O)	(O)	(O)	(O)	(O)	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	9	9 886	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5045	CONFECTIONERY. . . . .	7	3 009	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS. . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5047	MEATS AND MEAT PRODUCTS. . . . .	13	(O)	14 370	<sup>6</sup> 42.3	-	.8	40.5	16.4	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	22	32 114	22 803	<sup>7</sup> 5.3	1.0	-	32.2	61.5	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . . .	21	8 523	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	4 421	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
506	ELECTRICAL GOODS . . . . .	46	60 816	57 787	<sup>8</sup> 36.2	.2	1.6	<sup>9</sup> 61.1	1.0	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	18	20 857	19 561	<sup>10</sup> 81.2	.6	1.4	<sup>11</sup> 11.0	1.8	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	15	(O)	34 611	<sup>12</sup> 9.7	-	1.3	<sup>13</sup> 88.6	.4	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	13	(O)	3 615	<sup>14</sup> 45.5	.6	4.9	<sup>15</sup> 46.9	2.2	-
507	HARDWARE PLUMBING, HEATING EQUIPMENT, SUPPLIES	40	31 495	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5072	HARDWARE . . . . .	12	(O)	4 038	<sup>16</sup> 23.6	-	4.6	67.4	4.4	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	21	23 841	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	7	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	169	112 454	90 325	80.1	.4	1.2	14.2	3.4	.7
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	20	6 603	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	15	(O)	19 935	94.0	.3	1.4	3.7	.6	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(O)	2 677	(O)	(O)	(O)	(O)	(O)	(O)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	41	19 503	14 148	84.0	.6	.3	7.3	7.1	.7
5085	INDUSTRIAL SUPPLIES. . . . .	48	35 650	29 332	91.9	.4	1.5	1.7	2.8	1.7
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	14	10 358	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	24	(O)	10 432	70.8	.2	2.7	24.5	1.8	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5091	METALS AND MINERALS, N.E.C.. . . . .	30	44 758	38 342	93.3	.1	.6	2.9	3.2	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	3 622	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5093	SCRAP AND WASTE MATERIALS. . . . .	27	(O)	(O)	78.4	-	1.2	-	20.5	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	16 922	16 922	<sup>17</sup> 7.4	-	.1	81.7	10.9	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	16	(O)	21 913	<sup>18</sup> 8.5	-	.5	91.1	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	19	22 503	21 706	66.3	(Z)	7.3	11.7	14.6	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	22	16 150	15 547	19.3	(Z)	.3	78.2	2.1	(Z)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	63	71 015	62 880	<sup>19</sup> 40.1	.2	.4	48.0	11.2	(Z)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	58	56 072	50 424	10.3	.5	2.9	80.7	5.6	(Z)
	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C.									
50	WHOLESALE TRADE, TOTAL . . . . .	712	634 521	520 191	42.2	.9	2.0	37.1	17.7	.2
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	96	69 601	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	15	(O)	18 287	61.2	.1	14.1	<sup>20</sup> 22.2	2.5	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	73	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES. . . . .	8	(O)	1 923	26.2	-	6.8	<sup>21</sup> 57.3	9.9	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	27	25 401	18 498	31.1	-	.4	55.1	13.2	.1
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	9	13 779	12 420	3.4	-	.6	81.6	14.4	-
5028	PAINTS AND VARNISHES . . . . .	5	683	(O)	(O)	(O)	(O)	(O)	(O)	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	13	10 939	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

Z Less than 0.05 percent.  
<sup>1</sup>Including 4.2 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 11.2 to restaurants, institutions, and other food service establishments.  
<sup>3</sup>Includes 8.2 to repair shops. <sup>4</sup>Includes .9 to repair shops. <sup>5</sup>Includes 19.6 to repair shops. <sup>6</sup>Including 34.8 to restaurants, institutions, and other food service establishments.  
<sup>7</sup>Including 5.2 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 20.6 to contractors and builders; 3.2 to public utilities.  
<sup>9</sup>Including 2.2 to repair shops. <sup>10</sup>Including 50.4 to contractors and builders; 8.5 to public utilities. <sup>11</sup>Including 1.9 to repair shops. <sup>12</sup>Including 5.7 to contractors and builders; .5 to public utilities. <sup>13</sup>Including .4 to repair shops. <sup>14</sup>Including 2.3 to contractors and builders; 1.1 to public utilities. <sup>15</sup>Including 21.8 to repair shops. <sup>16</sup>Including 14.6 to builders and contractors. <sup>17</sup>Including 4.5 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 8.5 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 13.4 to builders and contractors. <sup>20</sup>Includes 4.3 to repair shops. <sup>21</sup>Includes 13.9 to repair shops.

TABLE 4. Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales—					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. --CONTINUED									
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	30	45 438	41 421	9.3	.1	.8	27.3	61.7	.7
SD33,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	13	(D)	26 001	14.4	.1	1.2	12.6	70.5	1.2
SD36,7	APPAREL . . . . .	16	16 993	15 420	.7	-	.2	52.1	47.0	-
SD39	FOOTWEAR . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	75	82 726	78 757	<sup>1</sup> 12.8	(2)	1.3	64.1	21.8	-
SD41	GROCERIES, GENERAL LINE . . . . .	10	28 004	27 254	<sup>2</sup> 10.7	.1	-	89.1	.2	-
SD42	FROZEN FOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD43	DAIRY PRODUCTS . . . . .	4	2 905	(V)	3.7	-	30.8	54.9	10.7	-
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	7	(D)	2 956	<sup>4</sup> 2.9	-	.3	20.2	76.6	-
SD45	CONFECTIONERY . . . . .	6	4 028	4 028	<sup>5</sup> .2	-	-	81.4	18.4	-
SD46	FISH AND SEAFOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD47	MEATS AND MEAT PRODUCTS . . . . .	12	(D)	8 126	<sup>6</sup> 22.7	-	1.2	75.2	.9	-
SD48	FRESH FRUITS AND VEGETABLES . . . . .	14	12 916	12 550	<sup>7</sup> 7.5	-	(2)	25.1	67.4	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . .	18	19 807	18 721	<sup>8</sup> 15.8	(2)	.1	56.0	28.0	-
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	5	2 224	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD52	COTTON . . . . .	-	-	-	-	-	-	-	-	-
SD53	GRAIN . . . . .	-	-	-	-	-	-	-	-	-
SD54	LIVESTOCK . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD6	ELECTRICAL GOODS . . . . .	51	42 311	34 992	<sup>9</sup> 60.1	1.7	1.3	<sup>10</sup> 26.3	1.6	.1
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES .	29	27 126	23 865	<sup>11</sup> 84.8	1.6	.5	<sup>12</sup> 10.8	2.1	.1
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	19	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	48	46 252	40 820	<sup>13</sup> 61.8	3.2	1.5	25.4	8.0	-
SD72	HARDWARE . . . . .	17	(D)	18 619	<sup>14</sup> 33.1	6.0	1.5	45.7	13.6	-
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	21	23 562	19 718	<sup>15</sup> 92.5	.9	1.7	1.5	3.3	-
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	10	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	168	118 622	95 475	74.0	.7	1.4	13.2	10.7	(Z)
SD81	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	33	8 307	7 163	89.2	1.0	.3	6.7	2.8	-
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT .	13	18 956	13 730	94.0	2.0	2.4	-	1.6	-
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	27	24 735	17 434	74.2	.8	1.7	14.4	8.9	-
SD85	INDUSTRIAL SUPPLIES . . . . .	35	(D)	24 528	78.7	.4	.9	10.7	9.3	(Z)
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . .	17	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES .	3	23 494	21 939	57.2	.2	.5	15.0	27.1	-
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD91	METALS AND MINERALS, N.E.C. . . . .	12	18 184	17 729	29.8	.1	.7	15.9	50.7	2.9
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	4 138	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD93	SCRAP AND WASTE MATERIALS . . . . .	12	(D)	2 739	49.0	-	2.3	2.1	46.6	-
SD94	TOBACCO AND ITS PRODUCTS . . . . .	9	(D)	(D)	<sup>16</sup> 10.9	-	8.1	71.1	9.9	-
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	11	21 937	21 937	<sup>17</sup> 6.5	.1	-	93.4	.1	-
SD96	PAPER AND ITS PRODUCTS . . . . .	25	31 447	29 446	79.1	.3	.9	9.8	9.9	-
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	33	23 344	16 753	17.3	-	1.2	57.5	24.0	-
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	44	54 119	41 688	<sup>18</sup> 53.4	.3	.9	36.0	9.5	(Z)
SD99	OTHER KINDS OF WHOLESALE BUSINESSES . . . . .	60	(D)	(D)	25.2	6.8	3.5	59.7	4.4	.5
	GREENVILLE, S.C.									
SD	WHOLESALE TRADE, TOTAL . . . . .	349	298 967	235 852	63.3	.2	.9	30.2	3.0	2.4
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . .	53	13 196	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . .	10	(D)	3 122	34.8	-	8.3	<sup>19</sup> 46.4	10.5	-
SD13	AUTOMOTIVE EQUIPMENT . . . . .	31	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD14	TIRES AND TUBES . . . . .	12	2 596	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	20	24 117	22 039	15.8	-	(Z)	81.8	2.2	.1
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	9	18 913	18 715	2.9	-	-	96.2	.9	-
SD28	PAINTS AND VARNISHES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . .	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	6	(D)	846	(D)	(D)	(D)	(D)	(D)	(D)
SD33,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD36,7	APPAREL . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD39	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	36	51 873	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD41	GROCERIES, GENERAL LINE . . . . .	7	28 571	20 797	<sup>20</sup> 43.7	-	-	56.3	-	-
SD42	FROZEN FOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD43	DAIRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD45	CONFECTIONERY . . . . .	5	1 200	1 200	<sup>21</sup> 36.3	-	-	36.2	27.5	-
SD46	FISH AND SEAFOODS . . . . .	-	-	-	-	-	-	-	-	-
SD47	MEATS AND MEAT PRODUCTS . . . . .	4	(D)	1 452	(D)	(D)	(D)	(D)	(D)	(D)
SD48	FRESH FRUITS AND VEGETABLES . . . . .	4	5 256	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . .	9	8 687	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD52	COTTON . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD53	GRAIN . . . . .	3	1 518	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD54	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . .	-	-	-	-	-	-	-	-	-
SD6	ELECTRICAL GOODS . . . . .	30	21 526	18 225	<sup>22</sup> 80.2	.6	1.6	<sup>23</sup> 16.4	1.2	.1
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES .	16	(D)	14 556	<sup>24</sup> 92.1	.5	1.2	<sup>25</sup> 5.0	1.1	.1
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 12.4 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 10.1 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 3.7 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 2.9 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including .2 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 22.7 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 7.1 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 15.4 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 47.9 to contractors and builders; 5.7 to public utilities. <sup>10</sup>Including 3.9 to repair shops. <sup>11</sup>Including 64.4 to contractors and builders; 8.3 to public utilities. <sup>12</sup>Including 2.0 to repair shops. <sup>13</sup>Including 35.9 to builders and contractors. <sup>14</sup>Including 5.7 to builders and contractors. <sup>15</sup>Including 68.6 to builders and contractors. <sup>16</sup>Including 10.0 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 6.5 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 14.1 to builders and contractors. <sup>19</sup>Includes .8 to repair shops. <sup>20</sup>Including 43.7 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 53.6 to contractors and builders; 7.4 to public utilities. <sup>22</sup>Including 6.2 to repair shops. <sup>23</sup>Including 66.1 to contractors and builders; 9.1 to public utilities. <sup>24</sup>Including 2.5 to repair shops.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
GREENVILLE, S.C.--CONTINUED										
S07	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	22	19 524	15 723	<sup>1</sup> 78.8	.6	.2	18.7	1.8	-
S072	HARDWARE	7	(D)	10 043	<sup>2</sup> 69.6	.5	.1	27.3	2.5	-
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	9	6 814	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	6	(D)	1 459	(D)	(D)	(O)	(O)	(O)	(D)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES	94	55 179	48 069	91.9	.1	.7	4.2	1.0	2.2
S081	COMMERCIAL MACHINES AND EQUIPMENT	14	2 940	2 675	91.3	.6	1.0	5.5	1.6	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	10	9 179	8 292	98.6	.1	1.2	.1	-	-
S083	FARM MACHINERY AND EQUIPMENT	2	(D)	(D)	(D)	(O)	(D)	(D)	(D)	(D)
S084	INDUSTRIAL MACHINERY AND EQUIPMENT	34	27 196	23 800	93.7	-	-	1.4	.4	4.4
S085	INDUSTRIAL SUPPLIES	16	9 335	8 150	93.9	-	.2	5.3	.6	-
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES	7	(D)	(D)	97.1	.8	1.0	.5	.6	-
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	11	3 422	2 389	42.3	-	3.7	43.6	10.5	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	-	-	-	-	-	-	-	-	-
S091	METALS AND MINERALS, N.E.C.	6	(D)	(D)	87.2	2.0	.3	3.7	6.8	(Z)
S092	PETROLEUM AND PETROLEUM PRODUCTS	7	7 468	(D)	(D)	(O)	(D)	(D)	(D)	(D)
S093	SCRAP AND WASTE MATERIALS	12	3 932	3 769	63.9	-	.5	1.7	33.7	.2
S094	TOBACCO AND ITS PRODUCTS	1	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	7	4 907	4 291	<sup>3</sup> 25.2	-	-	64.1	10.7	-
S096	PAPER AND ITS PRODUCTS	11	(D)	(D)	77.1	.8	.9	19.0	2.2	-
S097	FURNITURE AND HOME FURNISHINGS	9	6 875	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S098	LUMBER AND CONSTRUCTION MATERIALS	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S099	OTHER KINDS OF WHOLESALE BUSINESS	13	3 280	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HARRISBURG, PA.										
50	WHOLESALE TRADE, TOTAL	402	439 494	338 561	43.9	2.3	1.8	45.5	6.3	.1
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	62	(D)	25 211	22.1	1.8	6.5	<sup>4</sup> 49.1	20.6	-
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES	6	(O)	(O)	(D)	(D)	(O)	(O)	(O)	(D)
S013	AUTOMOTIVE EQUIPMENT	48	(D)	17 470	14.6	2.6	2.5	<sup>5</sup> 59.2	21.1	-
S014	TIRES AND TUBES	8	(D)	(O)	(D)	(D)	(D)	(D)	(D)	(D)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	17	46 614	46 274	16.8	.7	(2)	78.9	3.5	-
S022	DRUGS, PROPRIETARIES, AND SUNDRIES	4	40 000	40 000	7.7	.8	(2)	89.9	1.6	-
S028	PAINTS AND VARNISHES	3	(D)	(D)	(D)	(D)	(O)	(D)	(D)	(O)
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	10	(D)	(D)	81.2	.4	(2)	9.0	9.4	-
S03	PIECE GOODS, NOTIONS, AND APPAREL	5	(O)	(D)	(D)	(O)	(D)	(D)	(D)	(O)
S033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	-	-	-	-	-	-	-	-	-
S036,7	APPAREL	4	(O)	(O)	(D)	(D)	(D)	(D)	(O)	(D)
S039	FOOTWEAR	1	(D)	(D)	(O)	(D)	(O)	(O)	(O)	(D)
S04	GROCERIES AND RELATED PRODUCTS	50	63 399	57 598	<sup>6</sup> 26.5	2.8	.9	61.1	8.5	.1
S041	GROCERIES, GENERAL LINE	8	28 296	28 079	<sup>7</sup> 23.8	(2)	-	74.5	1.7	-
S042	FROZEN FOODS	5	(O)	7 859	(D)	(O)	(D)	(D)	(O)	(O)
S043	DAIRY PRODUCTS	4	3 086	3 086	<sup>8</sup> 18.8	8.7	14.6	39.4	18.5	-
S044	POULTRY AND POULTRY PRODUCTS	4	(D)	(D)	(D)	(D)	(O)	(D)	(O)	(O)
S045	CONFECTIONERY	7	3 256	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S046	FISH AND SEAFOODS	-	-	-	-	-	-	-	-	-
S047	MEATS AND MEAT PRODUCTS	5	(D)	(O)	(D)	(O)	(D)	(D)	(D)	(O)
S048	FRESH FRUITS AND VEGETABLES	6	6 925	4 410	(D)	(D)	(O)	(D)	(D)	(D)
S049	GROCERIES AND RELATED PRODUCTS, N.E.C.	11	4 476	3 704	<sup>9</sup> 19.5	.2	.5	28.6	50.3	.9
S05	FARM PRODUCTS--RAW MATERIALS	3	(O)	(D)	(O)	(D)	(O)	(O)	(O)	(O)
S052	COTTON	-	-	-	-	-	-	-	-	-
S053	GRAIN	1	(D)	-	(D)	(O)	(O)	(D)	(D)	(D)
S054	LIVESTOCK	1	(D)	(O)	(O)	(O)	(O)	(O)	(D)	(D)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	1	(D)	-	(O)	(O)	(D)	(D)	(D)	(O)
S06	ELECTRICAL GOODS	25	49 806	49 016	<sup>10</sup> 39.8	1.7	.7	<sup>11</sup> 56.5	1.3	-
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	11	18 837	18 837	<sup>12</sup> 84.7	3.4	1.1	<sup>13</sup> 9.6	1.2	-
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	5	(O)	27 861	(D)	(O)	(O)	(D)	(O)	(O)
S065	ELECTRONIC PARTS AND EQUIPMENT	9	(D)	2 318	<sup>14</sup> 50.3	4.5	3.9	<sup>15</sup> 26.5	14.8	-
S07	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	22	18 405	16 816	<sup>16</sup> 64.7	13.9	.1	17.8	3.4	.1
S072	HARDWARE	5	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(O)
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	12	(D)	13 553	<sup>17</sup> 69.4	14.8	(2)	11.4	4.2	.2
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	5	1 818	(D)	(D)	(O)	(O)	(O)	(O)	(D)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES	72	64 965	56 989	82.5	1.8	2.5	11.5	1.6	(Z)
S081	COMMERCIAL MACHINES AND EQUIPMENT	11	2 167	2 028	76.7	.5	.2	10.0	12.7	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	17	(O)	34 121	94.8	2.2	2.8	-	.1	-
S083	FARM MACHINERY AND EQUIPMENT	3	3 913	3 913	.4	-	-	99.6	-	-
S084	INDUSTRIAL MACHINERY AND EQUIPMENT	9	7 398	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S085	INDUSTRIAL SUPPLIES	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES	13	6 953	6 008	90.0	.3	2.0	1.1	6.6	-
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	9	(D)	2 615	42.7	.1	5.4	47.2	4.7	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(O)	(O)	(D)	(D)	(O)	(O)	(D)	(D)
S091	METALS AND MINERALS, N.E.C.	8	(D)	2 550	74.0	9.6	-	-	16.4	-
S092	PETROLEUM AND PETROLEUM PRODUCTS	7	(O)	(D)	(D)	(D)	(D)	(O)	(O)	(O)
S093	SCRAP AND WASTE MATERIALS	17	11 841	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S094	TOBACCO AND ITS PRODUCTS	3	(D)	(D)	(D)	(D)	(D)	(O)	(O)	(O)
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	26	11 022	10 641	<sup>18</sup> 45.5	1.3	8.0	27.1	18.2	-
S096	PAPER AND ITS PRODUCTS	19	11 968	9 029	80.7	3.2	.8	12.7	2.6	-
S097	FURNITURE AND HOME FURNISHINGS	16	10 139	7 071	13.7	1.5	7.2	75.1	2.6	-
S098	LUMBER AND CONSTRUCTION MATERIALS	15	19 070	19 030	<sup>19</sup> 44.9	.3	.5	37.4	16.9	-
S099	OTHER KINDS OF WHOLESALE BUSINESS	35	42 232	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. 2 Less than 0.05 percent.

<sup>1</sup>Including 53.3 to builders and contractors. <sup>2</sup>Including 40.9 to builders and contractors. <sup>3</sup>Including 25.2 to restaurants, institutions, and other food service establishments. <sup>4</sup>Includes 31.5 to repair shops. <sup>5</sup>Includes 43.0 to repair shops. <sup>6</sup>Including 24.9 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 23.6 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 16.1 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 19.5 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 27.8 to contractors and builders; 2.9 to public utilities. <sup>11</sup>Including 4.2 to repair shops. <sup>12</sup>Including 61.3 to contractors and builders; 6.0 to public utilities. <sup>13</sup>Including 2.0 to repair shops. <sup>14</sup>Including 1.6 to contractors and builders; 1.1 to public utilities. <sup>15</sup>Including 12.3 to repair shops. <sup>16</sup>Including 28.2 to builders and contractors. <sup>17</sup>Including 30.4 to builders and contractors. <sup>18</sup>Including 45.4 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 41.5 to builders and contractors.

TABLE 4. Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales—					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	HARTFORD, CONN.									
50	WHOLESALE TRADE, TOTAL . . . . .	790	890 906	776 916	44.2	.4	.9	46.4	7.9	.1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	93	50 803	35 637	32.7	.2	6.6	146.5	14.1	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	72	22 366	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES . . . . .	7	(D)	6 543	8.5	.6	15.0	266.7	9.2	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	26	30 902	27 523	30.6	.2	.9	67.0	1.2	.1
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS AND VARNISHES . . . . .	8	2 938	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	9	(D)	7 464	91.3	.3	2.0	2.6	3.4	.3
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	12	(D)	(D)	.9	1.4	.5	96.3	.9	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL . . . . .	10	6 378	5 313	.9	1.4	.5	96.2	.9	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	98	203 304	191 998	18.4	.3	.2	72.1	9.0	-
5041	GROCERIES, GENERAL LINE . . . . .	8	117 814	117 814	11.1	(Z)	-	88.7	.1	-
5042	FROZEN FOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	3	194	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	24	37 916	32 028	35.0	-	.9	44.5	19.6	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	24	18 134	16 709	22.4	-	.2	52.2	25.2	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	29	16 621	12 667	33.6	3.9	(Z)	29.8	32.7	-
505	FARM PRODUCTS—RAW MATERIALS . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS—RAW MATERIALS, N.E.C. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	51	85 266	75 832	38.5	.4	.7	57.9	2.4	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	28	33 979	31 293	81.1	1.0	1.6	10.4	5.8	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	12	47 978	42 320	6.2	-	(Z)	93.7	(Z)	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	3 309	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	55	37 906	32 424	64.9	.6	.4	25.8	8.2	.2
5072	HARDWARE . . . . .	16	(D)	7 871	49.9	.6	.1	44.2	4.4	.8
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	26	19 220	18 774	1.4	.6	.3	25.5	12.2	.1
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	13	(D)	5 779	96.7	.3	1.0	1.8	.3	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	176	123 012	110 889	84.5	.6	1.2	10.6	2.8	.2
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	19	5 647	3 993	85.3	1.9	.3	10.7	1.8	.1
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	13	(D)	20 996	93.4	.7	.1	5.2	.1	.5
5083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(D)	6 090	7.6	-	6.5	85.9	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	52	31 164	25 603	90.1	.6	.8	5.8	2.6	.1
5085	INDUSTRIAL SUPPLIES . . . . .	43	31 907	29 543	88.1	.4	.4	5.4	5.7	(Z)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	15	16 339	15 804	94.9	-	3.5	1.5	.1	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	20	(D)	5 845	72.7	.1	.4	24.1	2.7	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	7	(D)	3 015	63.2	6.2	1.4	10.0	17.0	2.1
5091	METALS AND MINERALS, N.E.C. . . . .	20	42 710	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	11	11 773	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	14	17 870	17 749	92.1	-	(Z)	.5	6.6	.9
5094	TOBACCO AND ITS PRODUCTS . . . . .	11	(D)	20 961	.4	-	1.5	56.4	41.7	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	16	(D)	61 582	17.5	.5	-	63.1	18.9	-
5096	PAPER AND ITS PRODUCTS . . . . .	35	30 607	27 901	73.7	.6	.5	14.7	10.5	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	34	24 226	21 451	21.6	.5	1.7	75.5	.7	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	57	45 680	32 534	43.2	.2	1.3	51.2	4.0	.1
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	74	49 334	39 905	12.6	-	1.7	74.6	11.1	(Z)
	HONOLULU, HAWAII									
50	WHOLESALE TRADE, TOTAL . . . . .	631	475 060	407 722	41.9	7.6	3.0	36.4	10.2	.9
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	50	31 431	26 116	4.8	2.8	15.6	51.3	24.0	1.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	41	(D)	13 656	9.0	5.0	4.5	37.0	41.9	2.6
5014	TIRES AND TUBES . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	35	15 093	14 321	27.2	8.7	1.6	47.4	14.5	.8
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	24	12 776	12 110	23.9	8.7	1.2	52.4	13.3	.6
5028	PAINTS AND VARNISHES . . . . .	8	(D)	(D)	65.7	1.4	-	21.3	6.4	5.1
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	31	24 737	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	14	(D)	14 870	48.9	.7	.4	42.5	6.7	.8
5036,7	APPAREL . . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5039	FOOTWEAR . . . . .	6	713	642	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	119	123 772	116 154	32.8	3.4	2.2	52.1	9.0	.5
5041	GROCERIES, GENERAL LINE . . . . .	15	62 512	62 512	27.1	1.6	1.6	66.2	3.4	.1
5042	FROZEN FOODS . . . . .	9	(D)	5 455	66.1	6.7	.1	19.7	7.5	-
5043	DAIRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY . . . . .	8	(D)	1 983	2.4	4.7	2.5	61.1	29.2	-
5046	FISH AND SEAFOODS . . . . .	11	(D)	7 600	27.1	.5	2.0	35.7	19.8	.5
5047	MEATS AND MEAT PRODUCTS . . . . .	16	16 616	14 202	52.0	4.4	1.3	36.5	5.8	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	28	13 238	10 448	28.1	12.6	.7	23.7	33.8	1.1
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	27	10 596	9 032	18.2	5.9	.5	55.3	16.4	3.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

1Includes 28.6 to repair shops. 2Includes 46.7 to repair shops. 3Including 16.8 to restaurants, institutions, and other food service establishments. 4Including 9.7 to restaurants, institutions, and other food service establishments. 5Including 33.7 to restaurants, institutions, and other food service establishments. 6Including 20.1 to restaurants, institutions, and other food service establishments. 7Including 31.7 to restaurants, institutions, and other food service establishments. 8Including 21.1 to contractors and builders; 1.3 to public utilities. 9Including 2.0 to repair shops. 10Including 42.4 to contractors and builders; 3.0 to public utilities. 11Including .7 to repair shops. 12Including 6.2 to contractors and builders. 13Including .6 to repair shops. 14Including 31.9 to builders and contractors. 15Including 15.0 to builders and contractors. 16Including 46.2 to builders and contractors. 17Including 8.6 to builders and contractors. 18Including .4 to restaurants, institutions, and other food service establishments. 19Including 17.2 to restaurants, institutions, and other food service establishments. 20Including 28.8 to builders and contractors. 21Includes 13.7 to repair shops. 22Includes 15.6 to repair shops. 23Including 29.2 to restaurants, institutions, and other food service establishments. 24Including 56.4 to restaurants, institutions, and other food service establishments. 25Including 2.0 to restaurants, institutions, and other food service establishments. 26Including 38.9 to restaurants, institutions, and other food service establishments. 27Including 23.6 to restaurants, institutions, and other food service establishments. 28Including 12.1 to restaurants, institutions, and other food service establishments.



TABLE 4. Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organi- zations	For export
HONOLULU, HAWAII--CONTINUEO										
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	42	\$1 877	49 562	<sup>3</sup> 61.6	10.6	4.7	<sup>2</sup> 20.4	2.7	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	16	36 139	35 392	<sup>3</sup> 79.2	8.0	3.3	<sup>4</sup> 6.1	3.4	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	15	(D)	12 913	<sup>5</sup> 17.8	16.7	7.1	<sup>6</sup> 58.0	.4	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	25	(D)	19 547	<sup>7</sup> 84.0	3.5	.9	5.4	6.0	(2)
5072	HARDWARE . . . . .	13	(D)	14 558	<sup>8</sup> 89.2	1.8	1.1	3.9	4.0	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	6	2 410	2 212	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	6	3 021	2 777	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	111	(D)	33 894	53.3	11.4	1.4	22.8	8.9	2.3
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	18	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	10	(D)	9 274	47.4	7.5	.2	29.8	8.6	6.5
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	17	(D)	5 274	27.4	18.4	1.5	41.4	10.8	.5
5085	INDUSTRIAL SUPPLIES. . . . .	18	(D)	5 616	49.9	19.7	.5	15.3	13.8	.8
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	23	(D)	4 103	75.6	4.9	4.8	11.2	3.3	.2
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	22	(D)	4 346	55.7	7.6	1.6	21.4	13.9	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C.. . . . .	7	8 898	7 107	24.3	1.4	-	2.1	71.0	1.2
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. .	9	(D)	(D)	<sup>9</sup> 36.4	16.2	-	45.3	1.3	.8
5096	PAPER AND ITS PRODUCTS. . . . .	24	14 676	11 686	69.5	11.4	2.0	14.9	2.1	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	26	12 765	9 318	25.5	5.7	5.9	53.9	7.7	1.3
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	21	(D)	28 115	<sup>10</sup> 74.4	5.1	1.8	8.6	8.1	2.0
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	109	41 061	(V)	(V)	(V)	(V)	(V)	(V)	(V)
JACKSONVILLE, FLA.										
50	WHOLESALE TRADE, TOTAL . . . . .	677	756 474	638 948	28.0	1.8	.6	58.6	9.7	1.3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	127	159 129	124 922	7.0	.7	.8	<sup>11</sup> 76.6	14.9	(2)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	21	101 696	94 733	5.9	(2)	.6	<sup>12</sup> 89.9	3.6	(2)
5013	AUTOMOTIVE EQUIPMENT . . . . .	96	52 184	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES. . . . .	10	5 249	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	36	72 223	70 379	6.9	1.1	.2	89.7	2.0	(2)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	17	65 819	65 025	1.9	1.1	.1	96.3	.5	-
5028	PAINTS AND VARNISHES . . . . .	8	1 435	1 333	28.3	5.1	4.8	17.7	43.1	1.0
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	11	4 969	4 021	80.2	.4	.7	6.0	12.7	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	7	(D)	6 932	7.6	-	1.3	85.1	6.0	-
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	3	1 062	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036+7	APPAREL. . . . .	4	(D)	(D)	7.9	-	1.1	85.2	5.9	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	77	100 367	78 428	<sup>13</sup> 25.9	2.5	.3	49.2	20.6	1.5
5041	GROCERIES, GENERAL LINE. . . . .	8	34 560	25 326	<sup>14</sup> 43.8	.8	-	55.0	.5	-
5042	FROZEN FOODS . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	4	397	397	<sup>15</sup> 39.3	-	-	60.7	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	5	2 372	2 005	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS. . . . .	7	(D)	5 155	<sup>16</sup> 30.1	-	1.3	4.6	64.0	-
5047	MEATS AND MEAT PRODUCTS. . . . .	8	8 499	7 833	<sup>17</sup> 16.4	7.9	-	52.7	19.9	3.1
5048	FRESH FRUITS AND VEGETABLES. . . . .	18	(D)	14 592	<sup>18</sup> 11.4	3.2	.5	59.4	22.7	2.8
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	13	14 362	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	45	77 894	68 291	<sup>19</sup> 37.1	1.9	.3	<sup>20</sup> 56.7	4.0	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	19	26 597	25 170	<sup>21</sup> 79.5	3.3	.1	<sup>22</sup> 15.5	1.5	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	14	(D)	38 900	<sup>23</sup> 9.5	.6	.4	<sup>24</sup> 86.1	3.5	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	12	(D)	4 221	<sup>25</sup> 38.1	5.5	1.3	<sup>26</sup> 32.0	23.1	-
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	56	44 713	40 675	<sup>27</sup> 51.6	1.3	.9	42.8	3.0	.3
5072	HARDWARE . . . . .	18	11 037	9 129	<sup>28</sup> 12.2	2.2	1.1	77.0	6.8	.6
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	23	22 525	22 051	<sup>29</sup> 69.9	.6	1.2	26.8	1.3	.4
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	15	11 151	9 495	<sup>30</sup> 47.2	1.9	.2	47.3	3.4	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	150	86 137	70 739	74.1	2.7	1.2	16.7	5.0	.2
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	26	9 503	7 509	78.8	6.7	.7	10.9	2.9	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	15	25 446	24 039	97.4	.7	-	1.0	.6	.3
5083	FARM MACHINERY AND EQUIPMENT . . . . .	5	9 114	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	28	10 774	9 083	82.4	4.0	2.4	5.3	5.6	.3
5085	INDUSTRIAL SUPPLIES. . . . .	28	12 631	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	13	8 276	6 195	90.6	1.5	1.4	6.1	.5	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	29	8 890	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	6	1 503	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 21.4 to contractors and builders; 3.6 to public utilities. <sup>2</sup>Including 1.5 to repair shops. <sup>3</sup>Including 24.4 to contractors and builders; 5.0 to public utilities. <sup>4</sup>Including .6 to repair shops. <sup>5</sup>Including 15.0 to contractors and builders. <sup>6</sup>Including 1.8 to repair shops. <sup>7</sup>Including 74.5 to builders and contractors. <sup>8</sup>Including 85.0 to builders and contractors. <sup>9</sup>Including 36.4 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 57.8 to builders and contractors. <sup>11</sup>Includes 3.2 to repair shops. <sup>12</sup>Includes .2 to repair shops. <sup>13</sup>Including 23.1 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 40.4 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 39.3 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 30.1 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 13.2 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 11.0 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 25.0 to contractors and builders; 5.9 to public utilities. <sup>20</sup>Including 2.9 to repair shops. <sup>21</sup>Including 51.4 to contractors and builders; 15.8 to public utilities. <sup>22</sup>Including 1.2 to repair shops. <sup>23</sup>Including 9.2 to contractors and builders. <sup>24</sup>Including 1.3 to repair shops. <sup>25</sup>Including 13.5 to contractors and builders; .6 to public utilities. <sup>26</sup>Including 28.2 to repair shops. <sup>27</sup>Including 32.9 to builders and contractors. <sup>28</sup>Including 8.3 to builders and contractors. <sup>29</sup>Including 38.4 to builders and contractors. <sup>30</sup>Including 43.6 to builders and contractors.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
JACKSONVILLE, FLA.--CONTINUED										
5091	METALS AND MINERALS, N.E.C.	14	(D)	14 263	69.3	1.4	.9	5.7	18.8	3.9
5092	PETROLEUM AND PETROLEUM PRODUCTS	11	10 737	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS	12	9 149	9 149	48.3	-	.5	.8	17.9	32.5
5094	TOBACCO AND ITS PRODUCTS	4	11 632	10 928	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	15	(D)	72 559	13.6	3.1	-	87.6	5.8	-
5096	PAPER AND ITS PRODUCTS	25	21 781	19 946	56.9	2.2	.9	21.1	18.2	.8
5097	FURNITURE AND HOME FURNISHINGS	20	(D)	10 133	11.8	.8	.4	86.2	.8	.1
5098	LUMBER AND CONSTRUCTION MATERIALS	33	28 887	21 018	31.1	.3	1.0	49.7	7.6	10.3
5099	OTHER KINDS OF WHOLESALE BUSINESS	42	17 125	13 743	32.3	2.5	1.9	42.2	12.6	8.5
JERSEY CITY, N.J.										
50	WHOLESALE TRADE, TOTAL	864	1 047 912	825 772	32.7	.9	.9	41.3	18.3	5.8
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	70	(D)	53 930	14.4	.2	6.6	368.2	8.4	2.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	19	(D)	41 994	11.1	.1	5.5	476.5	6.8	-
5013	AUTOMOTIVE EQUIPMENT	41	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES	10	4 562	(V)	40.4	.3	24.1	12.2	23.0	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	59	34 500	28 715	20.0	.3	-	57.6	21.0	1.1
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	24	19 999	19 930	1.7	-	-	76.6	20.5	1.2
5028	PAINTS AND VARNISHES	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	26	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL	53	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	28	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5036,7	APPAREL	24	(D)	16 685	1.6	(2)	-	92.7	3.6	2.1
5039	FOOTWEAR	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS	146	263 871	201 653	18.9	1.4	.7	48.7	27.7	2.5
5041	GROCERIES, GENERAL LINE	9	31 420	29 616	4.8	.3	-	80.7	3.7	10.6
5042	FROZEN FOODS	4	13 744	13 744	4.0	.2	-	77.4	18.3	-
5043	DAIRY PRODUCTS	12	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5044	POULTRY AND POULTRY PRODUCTS	4	(D)	417	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY	7	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS	7	3 948	(D)	57.8	.3	24.0	10.9	7.0	-
5047	MEATS AND MEAT PRODUCTS	45	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5048	FRESH FRUITS AND VEGETABLES	18	9 001	8 511	37.2	-	.2	33.1	23.4	6.2
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	40	78 051	77 023	21.9	.3	.1	44.0	32.1	1.6
505	FARM PRODUCTS--RAW MATERIALS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON	-	-	-	-	-	-	-	-	-
5053	GRAIN	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS	39	72 124	57 269	29.1	.4	.6	49.6	19.4	1.0
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	20	25 472	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	9	(D)	35 558	-	-	-	72.7	27.3	-
5065	ELECTRONIC PARTS AND EQUIPMENT	10	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	54	37 562	36 179	58.0	.6	1.4	18.2	20.2	1.6
5072	HARDWARE	22	(D)	11 413	36.2	1.6	1.7	45.8	11.3	3.4
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	24	(D)	(D)	82.3	.2	2.2	3.0	11.7	.6
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES	108	60 425	46 623	65.2	2.8	.8	12.8	10.4	8.0
5081	COMMERCIAL MACHINES AND EQUIPMENT	15	8 010	6 926	46.5	2.7	.7	39.1	10.9	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	FARM MACHINERY AND EQUIPMENT	-	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	19	6 599	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES	34	21 947	20 823	74.9	1.0	.4	3.7	10.7	9.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	12	5 968	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	18	6 674	6 234	56.4	9.1	.2	24.3	10.0	(2)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	5	2 046	2 046	38.8	3.3	8.4	.6	17.7	31.1
5091	METALS AND MINERALS, N.E.C.	40	(D)	87 310	80.6	.5	-	.7	14.7	3.5
5092	PETROLEUM AND PETROLEUM PRODUCTS	11	8 016	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS	73	68 162	64 074	39.5	.5	.1	.8	11.2	47.9
5094	TOBACCO AND ITS PRODUCTS	19	38 694	31 505	3.4	-	1.6	71.7	23.3	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	13	(D)	67 820	1.7	-	(2)	77.2	21.2	-
5096	PAPER AND ITS PRODUCTS	47	(D)	22 003	48.2	1.0	.4	28.9	21.1	.4
5097	FURNITURE AND HOME FURNISHINGS	18	(D)	14 190	26.4	5.7	.7	64.1	2.6	.5
5098	LUMBER AND CONSTRUCTION MATERIALS	38	30 229	26 725	67.0	3.0	.4	23.9	2.5	3.2
5099	OTHER KINDS OF WHOLESALE BUSINESS	75	108 817	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 3.6 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 24.2 to builders and contractors. <sup>3</sup>Includes 5.0 to repair shops. <sup>4</sup>Includes 1.4 to repair shops. <sup>5</sup>Includes 1.7 to repair shops. <sup>6</sup>Including 11.9 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 4.8 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 1.3 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 56.8 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 36.9 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 4.8 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 18.3 to contractors and builders; .4 to public utilities. <sup>13</sup>Including 1.7 to repair shops. <sup>14</sup>Including 26.7 to builders and contractors. <sup>15</sup>Including 7.9 to builders and contractors. <sup>16</sup>Including 58.9 to builders and contractors. <sup>17</sup>Including 3.4 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 1.7 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 36.7 to builders and contractors.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	KNOXVILLE, TENN.									
SD	WHOLESALE TRADE, TOTAL . . . . .	470	395 819	336 279	37.2	1.2	1.5	52.0	8.0	(Z)
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	68	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	51	(D)	12 923	13.4	1.1	2.6	47.3	35.6	-
SD14	TIRES AND TUBES . . . . .	10	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	19	18 903	18 714	12.9	-	.6	82.5	4.0	-
SD22	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	11	16 370	16 370	1.9	-	-	93.5	4.6	-
SD28	PAINTS AND VARNISHES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD3	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	6	(D)	5 005	(D)	(D)	(D)	(D)	(D)	(D)
SD33,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD36,7	APPAREL . . . . .	4	4 617	4 617	.5	2.4	.3	96.8	-	-
SD39	FOOTWEAR . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	58	78 251	71 799	20.8	.1	.3	67.3	11.4	-
SD41	GROCERIES, GENERAL LINE . . . . .	5	(D)	(D)	22.7	.2	(Z)	71.5	5.5	-
SD42	FROZEN FOODS . . . . .	5	(D)	5 188	(D)	(D)	(D)	(D)	(D)	(D)
SD43	DAIRY PRODUCTS . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD45	CONFECTIONERY . . . . .	7	(D)	(D)	31.4	-	-	67.9	.7	-
SD46	FISH AND SEAFOODS . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
SD47	MEATS AND MEAT PRODUCTS . . . . .	6	3 665	3 665	51.4	-	3.8	34.8	-	-
SD48	FRESH FRUITS AND VEGETABLES . . . . .	16	8 563	6 843	18.3	(Z)	.1	14.6	67.0	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	12	22 302	21 384	7.6	-	.1	90.6	1.6	-
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	6	2 762	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD52	COTTON . . . . .	-	-	-	-	-	-	-	-	-
SD53	GRAIN . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD54	LIVESTOCK . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
SD6	ELECTRICAL GOODS . . . . .	34	40 492	36 960	45.4	.9	.8	51.3	1.6	-
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	18	18 026	14 632	82.0	2.1	.9	11.3	3.8	-
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	10	(D)	(D)	20.5	.2	.6	78.5	.2	-
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	20	(D)	(D)	37.2	1.8	.7	59.2	1.1	-
SD72	HARDWARE . . . . .	4	(D)	(D)	16.5	-	-	83.2	.3	-
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	9	11 079	9 837	80.7	5.8	1.1	10.3	2.2	-
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	7	(D)	(D)	52.0	2.3	5.2	37.3	3.1	-
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	112	68 033	56 373	70.9	3.4	2.5	18.2	4.9	(Z)
SD81	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	21	4 164	3 133	60.1	5.2	1.0	25.8	8.0	-
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	20	(D)	17 827	79.3	5.8	.3	10.2	4.4	-
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	14	(D)	12 032	60.8	.5	4.5	29.7	4.5	-
SD85	INDUSTRIAL SUPPLIES . . . . .	18	12 309	11 250	82.8	3.7	3.7	5.2	4.7	-
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	18	(D)	7 361	63.2	1.8	2.8	26.0	6.2	-
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	17	4 385	4 060	63.4	2.8	1.3	28.7	3.8	-
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD91	METALS AND MINERALS, N.E.C. . . . .	12	17 073	16 485	80.0	2.0	2.7	7.5	7.4	.4
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	12	4 256	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD93	SCRAP AND WASTE MATERIALS . . . . .	10	3 763	3 380	86.0	-	3.0	2.5	8.5	-
SD94	TOBACCO AND ITS PRODUCTS . . . . .	5	14 375	12 247	(D)	(D)	(D)	(D)	(D)	(D)
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	11	20 494	18 523	24.6	-	.3	74.8	.3	-
SD96	PAPER AND ITS PRODUCTS . . . . .	17	9 585	7 920	66.7	2.9	1.9	12.1	16.5	-
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	11	(D)	4 984	9.6	.6	3.6	84.3	1.9	-
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	27	16 006	14 736	41.7	2.0	1.3	46.1	9.0	(Z)
SD99	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	42	14 837	13 838	5.3	(Z)	2.1	70.7	21.8	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Includes 33.8 to repair shops. <sup>2</sup>Including 18.2 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 21.1 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 29.5 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 61.4 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 17.1 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 2.3 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 22.3 to contractors and builders; 6.3 to public utilities. <sup>9</sup>Including 2.2 to repair shops. <sup>10</sup>Including 52.2 to contractors and builders; 10.8 to public utilities. <sup>11</sup>Including 2.7 to repair shops. <sup>12</sup>Including 2.6 to contractors and builders; 3.3 to public utilities. <sup>13</sup>Including .5 to repair shops. <sup>14</sup>Including 14.7 to builders and contractors. <sup>15</sup>Including 2.1 to builders and contractors. <sup>16</sup>Including 46.7 to builders and contractors. <sup>17</sup>Including 5.4 to builders and contractors. <sup>18</sup>Including 24.6 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 1.0 to builders and contractors.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	LITTLE ROCK-NORTH LITTLE ROCK, ARK.									
50	WHOLESALE TRADE, TOTAL . . . . .	448	457 332	397 688	34.3	1.2	2.0	51.9	10.3	.4
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	74	(D)	30 856	16.8	.6	4.7	<sup>1</sup> 27.0	50.8	(Z)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	55	(D)	25 960	7.9	.7	2.1	<sup>2</sup> 29.1	60.1	(Z)
5014	TIRES AND TUBES . . . . .	8	1 711	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	16	23 731	22 695	12.6	.3	(Z)	87.1	.1	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	7	(D)	20 564	4.1	.2	-	95.7	-	-
5028	PAINTS AND VARNISHES . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	8	(D)	2 131	94.7	.8	.2	3.6	.7	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	59	71 362	58 015	<sup>3</sup> 22.8	3.3	.3	64.7	8.7	.2
5041	GROCERIES, GENERAL LINE. . . . .	8	30 449	30 069	<sup>4</sup> 15.4	3.6	-	80.1	1.0	-
5042	FROZEN FOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	7	(D)	3 024	<sup>5</sup> 11.7	2.5	.2	55.4	26.9	3.2
5045	CONFECTIONERY. . . . .	3	803	803	-	3.2	-	96.8	-	-
5046	FISH AND SEAFOODS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	11	(D)	10 000	<sup>6</sup> 34.0	2.0	1.7	59.2	3.1	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	16	(D)	9 710	<sup>7</sup> 19.8	3.0	-	41.5	35.6	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	7	4 053	2 846	<sup>8</sup> 94.3	-	-	-	5.7	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	33	51 168	48 944	<sup>9</sup> 38.3	.8	2.1	<sup>10</sup> 57.5	1.3	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	17	(D)	21 192	<sup>11</sup> 69.7	1.8	2.5	<sup>12</sup> 23.5	2.5	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	9	25 972	25 721	<sup>13</sup> 12.0	-	1.6	<sup>14</sup> 86.4	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	7	(D)	2 031	<sup>15</sup> 43.9	(Z)	4.0	46.8	5.3	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	23	23 426	21 879	<sup>16</sup> 44.2	1.7	3.1	46.5	4.5	-
5072	HARDWARE . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	10	(D)	8 315	<sup>17</sup> 64.8	.4	6.7	19.7	8.3	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	8	(D)	(D)	<sup>18</sup> 52.1	3.4	1.2	41.1	2.3	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	93	62 760	56 892	83.0	1.0	4.6	8.8	2.6	(Z)
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	14	4 676	3 881	40.4	5.4	1.3	41.9	10.9	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	13	(D)	21 891	90.9	.3	7.3	.6	.8	(Z)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	2 193	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	(D)	6 963	90.5	1.3	3.2	2.4	2.7	-
5085	INDUSTRIAL SUPPLIES. . . . .	13	(D)	9 356	92.7	1.0	1.4	.8	4.1	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	13	(D)	7 258	96.5	1.0	.6	1.0	.9	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	19	6 106	4 731	61.2	.5	.5	34.5	3.4	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	5	1 432	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	11	(D)	15 008	65.8	.3	1.1	23.4	9.4	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	9	2 811	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS. . . . .	10	11 482	10 531	67.3	.1	-	4.4	20.1	8.0
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	11 292	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	11	40 062	38 709	<sup>19</sup> .9	1.5	-	97.6	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	12	(D)	10 163	33.5	2.6	.2	36.6	27.1	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	12	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	36	29 406	25 720	<sup>20</sup> 29.0	.7	2.3	54.5	13.3	.2
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	37	49 882	39 627	8.4	.2	1.2	71.8	18.1	.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. <sup>2</sup> Less than 0.05 percent.

<sup>1</sup>Includes 16.8 to repair shops. <sup>3</sup>Includes 18.3 to repair shops. <sup>5</sup>Including 17.1 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 13.6 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 15.2 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 12.9 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 90.1 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 23.8 to contractors and builders; 7.8 to public utilities. <sup>10</sup>Including 1.9 to repair shops. <sup>11</sup>Including 39.5 to contractors and builders; 17.6 to public utilities. <sup>12</sup>Including 1.5 to repair shops. <sup>13</sup>Including 11.8 to contractors and builders. <sup>14</sup>Including 10.8 to contractors and builders; 3.1 to public utilities. <sup>15</sup>Including 30.0 to repair shops. <sup>16</sup>Including 33.2 to builders and contractors. <sup>17</sup>Including 47.8 to builders and contractors. <sup>18</sup>Including 43.2 to builders and contractors. <sup>19</sup>Including .9 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 25.8 to builders and contractors.



TABLE 4. Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
LOUISVILLE, KY.—IND.										
50	WHOLESALE TRADE, TOTAL . . . . .	871	887 330	796 601	40.0	1.9	1.7	44.9	10.1	1.4
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	122	43 057	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	11	6 692	6 111	33.0	1.6	21.8	37.1	6.6	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	94	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES. . . . .	17	(D)	6 023	13.0	1.4	11.1	68.1	6.4	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	37	32 967	31 784	35.5	.6	5.9	50.9	7.1	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	15	(D)	22 206	10.5	.5	8.3	72.2	8.6	-
5028	PAINTS AND VARNISHES. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	19	7 854	(D)	94.0	1.1	.6	1.9	2.4	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	17	(D)	7 314	5.5	.7	.2	77.3	16.3	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	5	(D)	4 021	7.8	.6	-	84.0	7.5	-
5036,7	APPAREL. . . . .	10	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5039	FOOTWEAR. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS. . . . .	109	130 242	118 610	34.3	1.9	1.3	45.4	17.1	(Z)
5041	GROCERIES, GENERAL LINE. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS. . . . .	7	7 378	7 378	51.9	1.8	-	43.7	2.6	-
5043	DAIRY PRODUCTS. . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	8	5 428	5 428	19.2	-	11.7	40.2	29.0	-
5045	CONFECTIONERY. . . . .	5	(D)	1 639	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	21	(D)	19 669	68.0	-	2.1	24.2	5.7	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	28	23 054	22 375	17.6	(Z)	.3	38.9	43.2	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . .	22	20 762	17 933	27.6	8.5	.6	25.4	37.9	-
505	FARM PRODUCTS--RAW MATERIALS. . . . .	16	55 474	54 864	59.4	-	.7	.8	19.2	20.0
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	7	38 567	38 002	82.1	-	.6	1.1	13.0	3.2
5054	LIVESTOCK. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . .	7	(D)	(D)	9.9	-	-	-	6.4	83.7
506	ELECTRICAL GOODS. . . . .	54	83 236	75 584	35.7	1.3	2.1	59.3	1.7	(Z)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	22	(D)	29 540	69.8	2.6	1.5	23.8	2.3	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	15	(D)	41 239	10.8	.1	2.5	85.9	.7	-
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	17	(D)	4 805	40.8	3.5	1.6	48.0	6.1	.1
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	51	101 610	99 819	27.2	1.2	1.0	67.9	2.6	(Z)
5072	HARDWARE. . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	19	18 156	18 009	82.8	1.6	.8	10.9	4.0	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	15	(D)	(D)	38.0	2.3	1.0	35.0	23.7	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	211	139 385	123 971	80.6	2.7	1.6	8.9	6.1	.1
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	37	8 423	7 543	46.1	2.1	4.0	25.0	22.8	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	17	(D)	41 020	90.0	(Z)	.2	9.8	-	-
5083	FARM MACHINERY AND EQUIPMENT. . . . .	4	(D)	(D)	28.7	.5	16.5	52.2	2.1	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	34	21 598	18 642	66.0	3.3	.8	11.9	18.0	(Z)
5085	INDUSTRIAL SUPPLIES. . . . .	45	34 786	31 839	84.4	6.0	1.2	1.6	6.7	.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	32	16 013	14 646	87.6	4.4	3.3	2.9	1.8	(Z)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	34	(D)	6 091	90.2	.3	.9	6.6	1.3	.7
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C.. . . . .	17	22 884	20 564	90.0	.6	.3	3.4	5.7	-
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	14	10 512	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	23	11 360	10 830	67.4	-	.6	2.6	29.4	-
5094	TOBACCO AND ITS PRODUCTS. . . . .	12	28 788	28 247	10.6	18.6	-	54.1	16.6	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	18	(D)	49 419	2.5	1.5	(Z)	89.6	6.4	-
5096	PAPER AND ITS PRODUCTS. . . . .	27	(D)	22 244	66.3	3.0	5.4	21.9	3.2	.1
5097	FURNITURE AND HOME FURNISHINGS. . . . .	16	(D)	13 557	7.1	-	.3	87.9	4.7	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	60	64 593	54 816	42.0	.1	.4	37.4	20.1	-
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	67	65 127	54 976	9.9	.2	1.1	85.6	3.1	(Z)
MOBILE, ALA.										
50	WHOLESALE TRADE, TOTAL . . . . .	412	311 431	267 508	35.0	2.0	1.3	36.7	14.7	10.3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	60	(D)	11 672	42.9	3.2	4.8	31.8	17.2	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	5	(D)	4 741	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT. . . . .	49	(D)	6 381	13.4	5.9	4.9	47.2	28.7	-
5014	TIRES AND TUBES. . . . .	6	733	550	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	14	20 731	16 934	25.9	.1	-	65.9	8.1	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	9	13 094	13 029	3.6	.1	-	85.6	10.6	-
5028	PAINTS AND VARNISHES. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	82	67 346	61 156	11.6	1.3	.6	69.1	16.9	.4
5041	GROCERIES, GENERAL LINE. . . . .	5	19 785	19 785	.6	1.1	.2	98.1	-	-
5042	FROZEN FOODS. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS. . . . .	4	4 462	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	8	2 564	2 288	8.9	1.1	-	88.4	1.7	-
5046	FISH AND SEAFOODS. . . . .	20	4 440	3 440	6.6	1.5	1.5	29.9	60.5	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	23	7 174	5 428	25.8	.5	-	29.9	43.8	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . .	11	9 913	8 286	34.0	.5	3.3	11.3	50.9	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Includes 6.4 to repair shops. <sup>2</sup>Includes 1.2 to repair shops. <sup>3</sup>Including 30.3 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 33.2 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 19.2 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 54.0 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 16.4 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 26.9 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 19.4 to contractors and builders; 1.7 to public utilities. <sup>10</sup>Including 6.5 to repair shops. <sup>11</sup>Including 36.1 to contractors and builders; 3.3 to public utilities. <sup>12</sup>Including 10.1 to repair shops. <sup>13</sup>Including 9.2 to contractors and builders; .4 to public utilities. <sup>14</sup>Including .7 to repair shops. <sup>15</sup>Including 4.4 to contractors and builders; 2.7 to public utilities. <sup>16</sup>Including 33.8 to repair shops. <sup>17</sup>Including 13.2 to contractors and builders. <sup>18</sup>Including 32.4 to contractors and builders. <sup>19</sup>Including 30.0 to contractors and builders. <sup>20</sup>Including 9.6 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 2.5 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 28.4 to contractors and builders. <sup>23</sup>Includes 17.6 to repair shops. <sup>24</sup>Includes 27.2 to repair shops. <sup>25</sup>Including 11.2 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 5.1 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 8.3 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 32.6 to restaurants, institutions, and other food service establishments. <sup>29</sup>Including 24.5 to restaurants, institutions, and other food service establishments. <sup>30</sup>Including 32.6 to

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
MOBILE, ALA.--CONTINUED										
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S052	COTTON . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
S053	GRAIN . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S054	LIVESTOCK . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD6	ELECTRICAL GOODS . . . . .	22	23 264	22 262	<sup>1</sup> 44.6	2.6	.8	<sup>2</sup> 50.8	1.2	(Z)
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	11	(D)	7 842	<sup>3</sup> 90.9	3.1	.4	<sup>4</sup> 4.0	1.6	-
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	5	13 226	13 226	<sup>5</sup> 17.3	1.6	.4	<sup>6</sup> 79.8	.9	-
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	6	(D)	1 194	(D)	(D)	(D)	(D)	(D)	(D)
S07	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	25	(D)	22 896	<sup>7</sup> 57.0	4.3	2.3	23.1	13.4	-
S072	HARDWARE . . . . .	9	(D)	12 660	<sup>8</sup> 44.4	4.1	2.8	26.9	21.8	-
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	6	6 540	6 540	<sup>9</sup> 88.5	1.7	1.1	5.4	3.4	-
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	10	5 107	3 696	<sup>10</sup> 44.5	9.4	2.8	41.3	2.1	-
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	88	56 189	42 078	70.4	1.6	1.8	12.2	9.5	4.5
S081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	8	1 234	909	94.2	3.0	.7	1.9	.4	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	10	(D)	(D)	95.5	.4	1.5	1.1	1.5	-
S083	FARM MACHINERY AND EQUIPMENT . . . . .	3	(D)	(D)	33.1	-	13.3	2.3	2.4	49.0
SDR4	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	23	18 352	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S085	INDUSTRIAL SUPPLIES . . . . .	15	(D)	12 259	71.9	3.1	.5	4.1	20.3	-
SDR6	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	11	(D)	5 641	71.7	.3	.4	11.8	15.7	-
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	17	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S091	METALS AND MINERALS, N.E.C. . . . .	13	(D)	7 719	62.9	-	-	4.4	32.0	.8
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	2 605	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S093	SCRAP AND WASTE MATERIALS . . . . .	8	5 312	3 988	28.4	-	2.7	-	37.3	31.6
S094	TOBACCO AND ITS PRODUCTS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	8	10 407	10 097	<sup>11</sup> 30.6	1.1	-	68.3	-	-
SD96	PAPER AND ITS PRODUCTS . . . . .	12	(D)	5 442	<sup>12</sup> 61.2	3.1	.6	24.3	10.5	.2
S097	FURNITURE AND HOME FURNISHINGS . . . . .	8	(D)	5 182	40.8	.9	3.2	49.0	6.1	-
SD98	LUMBER AND CONSTRUCTION MATERIALS . . . . .	25	10 648	8 119	<sup>13</sup> 39.1	(Z)	.9	10.8	14.2	34.9
S099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	29	13 627	11 319	32.0	4.3	3.5	23.7	31.1	5.4
NASHVILLE, TENN.										
S0	WHOLESALE TRADE, TOTAL . . . . .	683	814 502	701 158	41.9	1.7	1.9	46.3	8.0	.2
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	110	78 380	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	12	(D)	15 286	51.9	.3	2.7	<sup>14</sup> 20.2	24.9	-
SD13	AUTOMOTIVE EQUIPMENT . . . . .	85	53 724	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S014	TIRES AND TUBES . . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	32	28 158	26 311	18.9	.8	.4	74.2	5.7	.1
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	16	(D)	21 487	7.4	.7	.2	89.9	1.7	(Z)
S028	PAINTS AND VARNISHES . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	13	5 426	(D)	71.0	.9	1.1	3.2	23.5	.4
S03	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	19	8 907	7 429	9.5	-	2.4	79.8	8.3	-
S033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	6	4 818	4 781	(D)	(D)	(D)	(D)	(D)	(D)
S036+7	APPAREL . . . . .	8	2 638	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S039	FOOTWEAR . . . . .	5	1 451	1 036	(D)	(D)	(D)	(D)	(D)	(D)
S04	GROCERIES AND RELATED PRODUCTS . . . . .	82	188 743	175 845	<sup>15</sup> 27.1	.6	.3	68.7	3.2	-
S041	GROCERIES, GENERAL LINE . . . . .	10	126 435	122 931	<sup>16</sup> 11.0	-	-	88.9	.2	-
S042	FROZEN FOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S043	DAIRY PRODUCTS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S044	POULTRY AND POULTRY PRODUCTS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S045	CONFECTIONERY . . . . .	6	2 518	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S046	FISH AND SEAFOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S047	MEATS AND MEAT PRODUCTS . . . . .	17	13 578	11 679	<sup>16</sup> 63.0	.2	2.7	32.1	2.0	-
S048	FRESH FRUITS AND VEGETABLES . . . . .	14	12 192	10 362	<sup>17</sup> 22.3	9.5	.3	35.9	32.0	-
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	22	8 127	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	9	7 943	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S054	LIVESTOCK . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
S06	ELECTRICAL GOODS . . . . .	40	70 066	65 017	<sup>18</sup> 46.9	5.4	1.9	<sup>19</sup> 43.9	1.8	.1
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	17	32 908	32 899	<sup>20</sup> 72.0	5.3	2.6	<sup>21</sup> 17.9	2.3	-
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	14	31 326	28 183	<sup>22</sup> 16.3	5.7	1.0	<sup>23</sup> 76.4	.7	-
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	9	5 832	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S07	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	39	41 372	35 079	<sup>24</sup> 55.0	2.0	1.9	32.6	8.5	-
S072	HARDWARE . . . . .	8	13 753	12 919	<sup>25</sup> 40.1	1.2	2.7	53.6	2.4	-
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	17	(D)	16 108	<sup>26</sup> 79.2	2.8	1.4	13.4	3.2	-
S077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	138	157 527	138 965	79.1	2.2	2.3	10.8	5.0	.6
S081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	29	36 335	33 359	94.3	.3	.4	1.7	3.4	-
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	13	34 567	27 268	96.7	.8	.1	1.9	.5	-
S083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	25	27 520	25 004	86.4	2.6	.2	7.0	.7	3.3
S085	INDUSTRIAL SUPPLIES . . . . .	20	12 656	11 778	83.3	1.2	.3	1.2	14.0	-
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	29	13 807	10 885	49.3	.6	.5	38.9	10.6	(Z)
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 17.7 to contractors and builders; 4.1 to public utilities. <sup>2</sup>Including 4.0 to repair shops. <sup>3</sup>Including 43.8 to contractors and builders; 10.7 to public utilities. <sup>4</sup>Including 3.4 to repair shops. <sup>5</sup>Including 3.3 to contractors and builders; .2 to public utilities. <sup>6</sup>Including 2.0 to repair shops. <sup>7</sup>Including 29.5 to contractors and builders. <sup>8</sup>Including 12.0 to contractors and builders. <sup>9</sup>Including 57.6 to contractors and builders. <sup>10</sup>Including 39.6 to contractors and builders. <sup>11</sup>Including 30.6 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 18.6 to contractors and builders. <sup>13</sup>Includes 11.9 to repair shops. <sup>14</sup>Including 15.4 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 10.8 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 37.5 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 17.1 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 22.8 to contractors and builders; 9.6 to public utilities. <sup>19</sup>Including 3.1 to repair shops. <sup>20</sup>Including 36.6 to contractors and builders; 17.5 to public utilities. <sup>21</sup>Including 3.0 to repair shops. <sup>22</sup>Including 9.0 to contractors and builders; 1.4 to public utilities. <sup>23</sup>Including .7 to repair shops. <sup>24</sup>Including 38.0 to contractors and builders. <sup>25</sup>Including 21.9 to contractors and builders. <sup>26</sup>Including 59.4 to contractors and builders.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
NASHVILLE, TENN.--CONTINUED										
5091	METALS AND MINERALS, N.E.C.	14	28 740	25 931	67.6	2.9	1.2	25.9	2.4	-
5092	PETROLEUM AND PETROLEUM PRODUCTS	11	3 237	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS	13	7 357	7 057	78.5	1.3	1.4	2.3	15.9	.7
5094	TOBACCO AND ITS PRODUCTS	6	21 993	21 710	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	11	(0)	(0)	5.2	.1	-	95.9	.7	-
5096	PAPER AND ITS PRODUCTS	21	35 945	33 406	61.0	3.9	3.1	25.4	6.4	.2
5097	FURNITURE AND HOME FURNISHINGS	16	14 668	13 749	20.7	.2	5.7	71.6	1.9	-
5098	LUMBER AND CONSTRUCTION MATERIALS	36	34 029	28 182	43.2	.2	1.0	44.5	11.1	-
5099	OTHER KINDS OF WHOLESALE BUSINESS	86	(0)	(0)	15.6	.8	4.2	58.5	20.5	.3
NEW HAVEN, CONN.										
50	WHOLESALE TRADE, TOTAL	562	487 467	420 891	37.6	.4	.9	42.7	10.8	7.5
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	70	(0)	35 600	11.1	.1	3.1	245.4	39.5	.9
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	9	(0)	21 952	7.9	-	1.2	40.9	50.0	-
5013	AUTOMOTIVE EQUIPMENT	48	14 139	10 308	13.6	.1	3.2	52.7	27.4	3.0
5014	TIRES AND TUBES	13	5 203	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	16	(0)	18 599	24.6	(Z)	.4	65.4	6.9	2.7
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	6	13 601	12 339	(0)	(0)	(0)	(0)	(0)	(0)
5028	PAINTS AND VARNISHES	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL	19	(0)	13 517	2.5	.1	.5	95.5	1.4	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	7	(0)	(0)	11.4	-	-	88.2	.3	-
5036,7	APPAREL	10	11 666	10 317	.2	.1	.7	97.2	1.8	-
5039	FOOTWEAR	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
504	GROCERIES AND RELATED PRODUCTS	86	72 084	66 070	27.3	.6	1.2	58.8	11.3	.7
5041	GROCERIES, GENERAL LINE	7	12 120	11 838	11.6	-	-	88.4	-	-
5042	FROZEN FOODS	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS	7	(0)	4 740	7.1	-	12.8	77.9	2.2	-
5044	POULTRY AND POULTRY PRODUCTS	3	2 304	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY	7	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS	4	1 681	1 681	61.2	-	-	15.8	23.0	-
5047	MEATS AND MEAT PRODUCTS	15	(0)	20 488	33.4	1.9	.7	56.1	8.0	-
5048	FRESH FRUITS AND VEGETABLES	22	8 783	8 104	21.3	-	-	65.5	13.3	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	18	(0)	12 184	25.8	-	.4	40.5	33.4	-
505	FARM PRODUCTS--RAW MATERIALS	-	-	-	-	-	-	-	-	-
5052	COTTON	-	-	-	-	-	-	-	-	-
5053	GRAIN	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS	44	42 301	35 529	35.3	1.9	1.3	55.8	5.3	.3
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	22	17 794	13 416	64.1	2.4	1.0	20.6	11.5	.3
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	8	16 589	15 555	2.3	-	-	97.7	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT	14	7 918	5 558	64.1	6.3	5.9	16.2	6.2	1.3
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	42	30 599	23 921	68.4	.2	.8	7.9	9.9	12.8
5072	HARDWARE	14	12 667	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	19	10 906	9 606	72.5	.4	.7	7.9	18.6	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	9	7 026	6 505	88.7	-	-	9.5	1.9	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES	103	59 942	52 564	80.1	.7	.6	8.3	4.4	5.9
5081	COMMERCIAL MACHINES AND EQUIPMENT	17	2 849	2 600	87.2	.4	1.0	10.0	1.6	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	6	9 316	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5083	FARM MACHINERY AND EQUIPMENT	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	22	14 332	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES	24	17 109	16 962	90.8	.2	.4	4.2	4.3	(Z)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	14	(0)	5 487	82.6	5.6	.9	7.7	2.4	.8
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	17	(0)	4 100	77.3	-	1.4	13.1	8.2	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5091	METALS AND MINERALS, N.E.C.	16	15 851	15 694	93.4	.8	.1	(Z)	5.8	-
5092	PETROLEUM AND PETROLEUM PRODUCTS	3	6 004	-	(0)	(0)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS	29	(0)	43 721	39.6	-	(Z)	.2	10.9	49.3
5094	TOBACCO AND ITS PRODUCTS	6	15 213	9 213	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	9	(0)	28 603	26.4	-	-	72.1	1.5	-
5096	PAPER AND ITS PRODUCTS	20	15 078	13 629	48.7	.8	.4	43.8	6.4	-
5097	FURNITURE AND HOME FURNISHINGS	18	18 531	15 836	10.0	.4	.3	88.9	.4	.1
5098	LUMBER AND CONSTRUCTION MATERIALS	30	30 681	23 538	36.9	.1	.5	50.9	11.6	-
5099	OTHER KINDS OF WHOLESALE BUSINESS	51	27 357	24 857	12.3	(Z)	1.9	72.6	3.2	9.9
NORFOLK-PORTSMOUTH, VA.										
50	WHOLESALE TRADE, TOTAL	516	467 001	401 300	40.7	9.6	1.2	41.9	4.8	1.8
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	73	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	10	14 939	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5013	AUTOMOTIVE EQUIPMENT	60	17 067	13 736	17.9	10.6	6.9	32.9	31.7	-
5014	TIRES AND TUBES	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	23	19 571	18 943	22.6	3.9	1.5	68.4	3.6	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	8	(0)	12 623	5.7	1.4	-	92.8	-	-
5028	PAINTS AND VARNISHES	8	(0)	(0)	45.1	7.8	8.5	27.4	11.2	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 5.2 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 38.9 to contractors and builders. <sup>3</sup>Includes 12.6 to repair shops.  
<sup>4</sup>Includes .7 to repair shops. <sup>5</sup>Includes 33.4 to repair shops. <sup>6</sup>Including 24.3 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 10.7 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 7.1 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 61.2 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 29.7 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 13.3 to contractors and builders; 4.5 to public utilities. <sup>12</sup>Including 18.8 to contractors and builders; .6 to public utilities. <sup>13</sup>Including 1.7 to repair shops. <sup>14</sup>Including 32.1 to contractors and builders; 11.1 to public utilities. <sup>15</sup>Including 8.2 to repair shops. <sup>16</sup>Including 50.3 to contractors and builders. <sup>17</sup>Including 62.9 to contractors and builders. <sup>18</sup>Including 2.4 to contractors and builders; .3 to public utilities. <sup>19</sup>Including 26.4 to contractors and builders. <sup>20</sup>Including 7.1 to contractors and builders. <sup>21</sup>Includes 14.8 to repair shops.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information							
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--						
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export	
NORFOLK-PORTSMOUTH, VA.--CONTINUED											
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	8	(D)	(D)	4.5	15.7	.6	75.6	3.7	-	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	3	(D)	(D)	-	-	3.9	96.1	-	-	
5036,7	APPAREL. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5039	FOOTWEAR. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
504	GROCERIES AND RELATED PRODUCTS. . . . .	71	122 362	107 787	<sup>1</sup> 17.1	10.5	.6	67.1	4.5	.2	
5041	GROCERIES, GENERAL LINE. . . . .	6	23 314	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5042	FROZEN FOODS. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5043	DAIRY PRODUCTS. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5044	POULTRY AND POULTRY PRODUCTS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5045	CONFECTIONERY. . . . .	4	4 896	1 704	(D)	(D)	(D)	(D)	(D)	(D)	
5046	FISH AND SEAFOODS. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5047	MEATS AND MEAT PRODUCTS. . . . .	10	13 604	13 294	<sup>2</sup> 32.3	22.7	.7	20.7	22.8	.8	
5048	FRESH FRUITS AND VEGETABLES. . . . .	12	8 561	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	20	16 149	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
505	FARM PRODUCTS--RAW MATERIALS. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	
5053	GRAIN. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
506	ELECTRICAL GOODS. . . . .	30	22 450	20 151	<sup>3</sup> 46.3	17.1	2.2	<sup>4</sup> 33.3	1.2	-	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	14	(D)	12 716	<sup>5</sup> 67.3	14.5	1.1	<sup>6</sup> 15.9	1.1	-	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	5	(D)	5 165	(D)	(D)	(D)	(D)	(D)	(D)	
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	11	3 472	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	36	27 470	25 305	<sup>7</sup> 67.9	5.6	1.0	22.8	2.6	-	
5072	HARDWARE. . . . .	7	(D)	(D)	<sup>8</sup> 40.5	5.5	1.0	48.3	4.7	-	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	19	(D)	(D)	<sup>9</sup> 86.5	3.6	1.3	6.2	2.3	-	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	10	6 214	4 854	<sup>10</sup> 50.3	11.7	(Z)	37.2	.7	-	
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	108	56 430	40 590	67.5	9.9	3.3	12.7	6.6	-	
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	16	4 075	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	12	10 428	8 324	97.5	1.3	.7	.4	-	-	
5083	FARM MACHINERY AND EQUIPMENT. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	18	13 061	10 578	57.1	16.4	2.2	7.1	17.2	-	
5085	INDUSTRIAL SUPPLIES. . . . .	21	14 228	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	22	(D)	6 397	69.0	5.9	.8	21.0	3.3	-	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5091	METALS AND MINERALS, N.E.C.. . . . .	7	9 177	9 077	66.8	1.2	.1	17.1	11.4	3.5	
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	8	2 238	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5093	SCRAP AND WASTE MATERIALS. . . . .	16	(D)	4 335	58.0	2.8	.1	6.5	14.4	18.3	
5094	TOBACCO AND ITS PRODUCTS. . . . .	5	19 128	18 577	(D)	(D)	(D)	(D)	(D)	(D)	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	10	(D)	18 786	<sup>11</sup> 11.6	14.3	-	73.8	.3	-	
5096	PAPER AND ITS PRODUCTS. . . . .	20	15 572	14 328	54.7	9.6	.5	30.3	4.9	-	
5097	FURNITURE AND HOME FURNISHINGS. . . . .	15	11 264	11 196	14.4	16.6	1.2	67.9	(Z)	-	
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	42	28 190	23 295	<sup>12</sup> 56.2	6.8	1.3	28.1	3.8	3.9	
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	38	22 330	19 227	12.6	26.8	1.0	52.2	7.3	-	
OKLAHOMA CITY, OKLA.											
50	WHOLESALE TRADE, TOTAL. . . . .	878	807 095	572 301	39.3	2.7	1.6	42.8	13.4	.2	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	124	59 532	50 067	23.8	1.2	4.7	<sup>13</sup> 26.1	42.9	1.3	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . .	14	11 021	9 469	62.4	2.1	12.6	<sup>14</sup> 20.3	2.6	-	
5013	AUTOMOTIVE EQUIPMENT. . . . .	106	(D)	(D)	15.3	.9	2.9	<sup>15</sup> 28.2	51.1	1.6	
5014	TIRES AND TUBES. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	43	38 266	36 310	26.4	.4	.9	68.6	3.7	-	
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	16	(D)	(D)	7.4	(Z)	.4	90.0	2.1	-	
5028	PAINTS AND VARNISHES. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	25	9 021	8 852	83.5	1.6	2.4	3.8	8.8	-	
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	8	(D)	5 692	2.5	3.1	-	94.4	-	-	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5036,7	APPAREL. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-	
504	GROCERIES AND RELATED PRODUCTS. . . . .	87	216 965	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5041	GROCERIES, GENERAL LINE. . . . .	12	150 939	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5042	FROZEN FOODS. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5043	DAIRY PRODUCTS. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5044	POULTRY AND POULTRY PRODUCTS. . . . .	9	(D)	8 427	<sup>16</sup> 13.3	4.5	.1	72.6	8.6	.9	
5045	CONFECTIONERY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-	
5047	MEATS AND MEAT PRODUCTS. . . . .	19	(D)	14 966	<sup>17</sup> 37.2	-	1.0	51.3	10.5	-	
5048	FRESH FRUITS AND VEGETABLES. . . . .	22	20 629	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	12	5 211	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
505	FARM PRODUCTS--RAW MATERIALS. . . . .	4	3 331	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-	
5053	GRAIN. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
506	ELECTRICAL GOODS. . . . .	54	74 031	59 466	<sup>18</sup> 30.3	1.6	1.6	<sup>19</sup> 64.1	1.6	.7	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	20	15 443	14 393	<sup>20</sup> 75.1	3.8	3.1	<sup>21</sup> 12.1	2.8	2.8	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	17	(D)	39 414	<sup>22</sup> 16.4	.4	1.0	<sup>23</sup> 81.3	.8	-	
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	17	(D)	5 659	<sup>24</sup> 13.0	4.6	1.9	<sup>25</sup> 76.4	4.1	-	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 15.1 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 31.8 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 15.1 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 46.6 to contractors and builders; 8.0 to public utilities. <sup>5</sup>Including 29.5 to contractors and builders; 5.3 to public utilities. <sup>6</sup>Including 7.2 to repair shops. <sup>7</sup>Including 46.6 to contractors and builders; 8.0 to public utilities. <sup>8</sup>Including 1.8 to repair shops. <sup>9</sup>Including 47.9 to builders and contractors. <sup>10</sup>Including 15.9 to builders and contractors. <sup>11</sup>Including 65.8 to builders and contractors. <sup>12</sup>Including 38.6 to builders and contractors. <sup>13</sup>Including 11.6 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 37.9 to builders and contractors. <sup>15</sup>Includes 815 to repair shops. <sup>16</sup>Includes 4.5 to repair shops. <sup>17</sup>Includes 9.8 to repair shops. <sup>18</sup>Including 11.8 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 20.7 to contractors and builders; 3.1 to public utilities. <sup>20</sup>Including 4.0 to repair shops. <sup>21</sup>Including 55.6 to contractors and builders; 7.3 to public utilities. <sup>22</sup>Including 2.3 to repair shops. <sup>23</sup>Including 10.8 to contractors and builders; 1.6 to public utilities. <sup>24</sup>Including 2.8 to repair shops. <sup>25</sup>Including 1.4 to contractors and builders; 3.1 to public utilities.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information							
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--						
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organiza- tions	For export	
OKLAHOMA CITY, OKLA.--CONTINUED											
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	48	46 258	40 601	<sup>1</sup> 58.3	5.5	.6	27.7	7.9	-	
5072	HARDWARE	11	(D)	11 473	<sup>2</sup> 29.7	6.3	.1	63.8	-	-	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	21	20 274	18 445	<sup>3</sup> 69.6	5.4	(2)	13.3	11.7	-	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	16	(D)	10 683	<sup>4</sup> 69.4	5.0	2.2	13.7	9.8	-	
508	MACHINERY, EQUIPMENT, AND SUPPLIES	252	154 564	115 385	79.7	2.4	1.5	10.4	6.0	.1	
5081	COMMERCIAL MACHINES AND EQUIPMENT	27	8 845	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	20	(D)	38 551	94.7	.5	.4	4.2	.3	(2)	
5083	FARM MACHINERY AND EQUIPMENT	7	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	90	54 291	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5085	INDUSTRIAL SUPPLIES	34	12 568	10 739	68.6	4.7	1.3	6.9	18.4	.1	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	27	18 088	16 464	87.1	1.3	.4	10.4	.9	-	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	34	(D)	7 661	55.3	10.6	2.7	26.2	4.9	.4	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5091	METALS AND MINERALS, N.E.C.	19	14 633	15 918	60.7	8.8	.1	8.9	12.4	-	
5092	PETROLEUM AND PETROLEUM PRODUCTS	19	26 403	(U)	(U)	(U)	(U)	(U)	(U)	(D)	
5093	SCRAP AND WASTE MATERIALS	18	7 738	6 750	82.0	-	2.3	4.8	9.8	1.2	
5094	TOBACCO AND ITS PRODUCTS	6	15 605	15 011	(D)	(D)	(D)	(D)	(D)	(D)	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	14	(D)	33 011	<sup>5</sup> 1.5	.8	-	95.2	2.6	-	
5096	PAPER AND ITS PRODUCTS	23	26 939	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5097	FURNITURE AND HOME FURNISHINGS	32	18 847	14 238	29.3	.8	4.3	61.5	4.0	(2)	
5098	LUMBER AND CONSTRUCTION MATERIALS	60	35 856	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5099	OTHER KINDS OF WHOLESALE BUSINESS	67	27 639	22 455	19.6	1.5	1.9	71.3	5.2	.4	
OMAHA, NEBR.--IDWA											
50	WHOLESALE TRADE, TOTAL	680	918 512	803 945	50.6	.9	2.0	33.1	11.6	1.8	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	95	(D)	41 667	10.3	.7	6.0	<sup>6</sup> 35.3	47.7	-	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	12	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5013	AUTOMOTIVE EQUIPMENT	76	(D)	30 980	6.7	.9	2.8	<sup>7</sup> 35.1	54.5	-	
5014	TIRES AND TUBES	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	30	37 651	31 463	20.1	1.1	3.0	69.8	6.0	-	
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	9	(D)	(D)	5.6	1.1	1.3	90.4	1.6	-	
5028	PAINTS AND VARNISHES	12	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	9	(D)	6 106	72.2	.7	-	2.3	24.8	-	
503	PIECE GOODS, NOTIONS, AND APPAREL	8	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5033.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	2	(U)	(U)	(U)	(U)	(U)	(U)	(U)	(D)	
5036.7	APPAREL	5	2 665	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5039	FOOTWEAR	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
504	GROCERIES AND RELATED PRODUCTS	66	115 783	100 944	<sup>8</sup> 24.5	1.9	.8	67.1	5.7	-	
5041	GROCERIES, GENERAL LINE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5042	FROZEN FOODS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5043	DAIRY PRODUCTS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5044	POULTRY AND POULTRY PRODUCTS	8	(D)	8 309	<sup>9</sup> 19.8	-	.1	56.5	23.6	-	
5045	CONFECTIONERY	3	600	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5046	FISH AND SEAFOODS	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5047	MEATS AND MEAT PRODUCTS	14	18 331	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5048	FRESH FRUITS AND VEGETABLES	13	10 428	8 983	<sup>10</sup> 23.9	4.8	1.3	49.4	20.7	-	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	15	7 997	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
505	FARM PRODUCTS--RAW MATERIALS	31	187 668	168 810	70.6	-	2.9	-	17.9	8.6	
5052	COTTON	-	-	-	-	-	-	-	-	-	
5053	GRAIN	18	163 800	145 719	72.3	-	(2)	-	17.8	9.9	
5054	LIVESTOCK	10	(D)	(D)	60.7	-	22.0	-	17.3	-	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
506	ELECTRICAL GOODS	41	54 362	47 972	<sup>11</sup> 43.9	1.0	.6	<sup>12</sup> 53.4	1.1	-	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	15	27 952	25 029	<sup>13</sup> 74.0	1.9	.7	<sup>14</sup> 22.4	1.0	-	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	15	(D)	22 271	<sup>15</sup> 10.3	-	.2	88.3	1.2	-	
5065	ELECTRONIC PARTS AND EQUIPMENT	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	52	46 928	42 109	<sup>16</sup> 44.1	5.2	-	42.2	8.5	-	
5072	HARDWARE	12	10 651	8 968	<sup>17</sup> 10.5	.2	-	89.2	.1	-	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	26	30 356	28 753	<sup>18</sup> 50.0	7.6	-	30.4	12.0	-	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	14	5 921	4 388	<sup>19</sup> 73.3	.3	-	24.2	2.3	-	
508	MACHINERY, EQUIPMENT, AND SUPPLIES	146	107 016	89 422	66.2	1.4	1.2	17.1	14.1	.1	
5081	COMMERCIAL MACHINES AND EQUIPMENT	25	9 313	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	14	(D)	22 204	93.3	.8	.4	5.2	.4	(2)	
5083	FARM MACHINERY AND EQUIPMENT	9	13 228	12 222	23.9	1.1	3.3	60.5	11.2	-	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	18	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5085	INDUSTRIAL SUPPLIES	22	16 103	13 090	85.5	.5	1.0	3.4	8.8	.8	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	20	13 654	12 564	70.1	2.9	1.2	20.8	4.9	-	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	31	(D)	6 806	72.1	.7	2.9	22.7	1.6	-	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5091	METALS AND MINERALS, N.E.C.	10	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5092	PETROLEUM AND PETROLEUM PRODUCTS	13	8 957	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5093	SCRAP AND WASTE MATERIALS	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5094	TOBACCO AND ITS PRODUCTS	6	12 179	8 450	(D)	(D)	(D)	(D)	(D)	(D)	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	20	50 078	40 421	<sup>20</sup> 9.8	.1	-	88.0	2.1	-	
5096	PAPER AND ITS PRODUCTS	17	(D)	19 228	41.8	1.5	9.4	33.6	13.7	-	
5097	FURNITURE AND HOME FURNISHINGS	22	16 862	14 127	<sup>21</sup> 17.3	.2	5.0	76.0	1.5	-	
5098	LUMBER AND CONSTRUCTION MATERIALS	40	60 653	59 362	<sup>22</sup> 55.8	.2	3.2	37.7	3.2	-	
5099	OTHER KINDS OF WHOLESALE BUSINESS	70	37 575	31 729	13.6	.2	2.2	59.4	24.3	.3	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 41.3 to builders and contractors. <sup>2</sup>Including 23.4 to builders and contractors. <sup>3</sup>Including 49.0 to builders and contractors. <sup>4</sup>Including 47.2 to builders and contractors. <sup>5</sup>Including 1.5 to restaurants, institutions, and other food service establishments. <sup>6</sup>Includes 13.8 to repair shops. <sup>7</sup>Includes 14.4 to repair shops. <sup>8</sup>Including 20.2 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 19.8 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 26.4 to contractors and builders; 7.4 to public utilities. <sup>11</sup>Including 1.5 to repair shops. <sup>12</sup>Including 42.2 to contractors and builders; 13.2 to public utilities. <sup>13</sup>Including 2.1 to repair shops. <sup>14</sup>Including 9.0 to contractors and builders; 1.1 to public utilities. <sup>15</sup>Including 32.2 to builders and contractors. <sup>16</sup>Including 3.8 to builders and contractors. <sup>17</sup>Including 40.8 to builders and contractors. <sup>18</sup>Including 33.4 to builders and contractors. <sup>19</sup>Including 9.8 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 53.2 to builders and contractors.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
ORLANDO, FLA.										
50	WHOLESALE TRADE, TOTAL . . . . .	569	368 194	299 269	44.9	3.6	2.0	40.1	8.8	.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	85	31 093	24 505	20.7	1.6	9.8	<sup>1</sup> 51.1	16.8	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	10	(0)	9 484	37.9	2.4	21.0	<sup>2</sup> 32.9	5.9	-
5013	AUTOMOTIVE EQUIPMENT. . . . .	65	18 571	14 078	10.6	1.1	2.8	<sup>3</sup> 61.3	24.3	-
5014	TIRES AND TUBES. . . . .	10	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	32	21 350	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	8	(0)	11 528	5.8	2.2	-	91.8	.2	-
5028	PAINTS AND VARNISHES. . . . .	9	2 370	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	15	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	(0)	(0)	14.9	14.0	.1	71.0	-	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	-	(0)	(0)	-	-	-	-	-	-
5036,7	APPAREL. . . . .	3	(0)	(0)	14.9	14.0	.1	71.0	-	-
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	66	67 737	62 991	<sup>4</sup> 32.1	3.5	.1	56.2	7.3	.8
5041	GROCERIES, GENERAL LINE. . . . .	6	31 752	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5042	FROZEN FOODS. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS. . . . .	7	3 492	3 028	<sup>5</sup> 7.3	4.8	-	62.6	25.3	-
5044	POULTRY AND POULTRY PRODUCTS. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY. . . . .	5	(0)	1 412	(0)	(0)	(0)	(0)	(0)	(0)
5046	FISH AND SEAFOODS. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	8	(0)	11 461	<sup>6</sup> 69.4	14.0	.8	13.6	2.3	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	18	8 568	6 614	<sup>7</sup> 69.5	.4	(Z)	4.9	25.1	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	15	5 673	5 096	<sup>8</sup> 42.4	.7	-	43.2	13.8	-
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3	5 148	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5052	COTTON. . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS. . . . .	55	53 716	49 565	<sup>9</sup> 72.0	5.9	.4	<sup>10</sup> 19.6	2.1	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	19	31 293	30 271	<sup>11</sup> 79.5	4.8	(Z)	<sup>12</sup> 13.3	2.3	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	9	9 258	8 560	<sup>13</sup> 48.5	.1	.4	<sup>14</sup> 47.9	3.1	-
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	27	13 165	10 734	<sup>15</sup> 69.5	13.7	1.5	<sup>16</sup> 14.8	.6	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	43	(0)	21 452	<sup>17</sup> 70.3	2.0	.8	20.8	6.0	.1
5072	HARDWARE. . . . .	10	3 311	3 106	<sup>18</sup> 40.3	1.1	1.0	55.6	1.4	.7
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	18	9 484	9 270	<sup>19</sup> 75.7	1.1	1.4	18.0	3.8	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	15	(0)	9 076	<sup>20</sup> 75.0	3.3	-	11.9	9.8	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	120	43 333	34 389	69.8	6.4	4.5	11.5	7.2	.7
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	27	6 175	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	8	(0)	7 119	88.4	3.1	2.8	5.7	(Z)	-
5083	FARM MACHINERY AND EQUIPMENT. . . . .	5	(0)	1 145	(0)	(0)	(0)	(0)	(0)	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	19	5 820	4 536	61.9	2.0	2.5	13.8	19.9	-
5085	INDUSTRIAL SUPPLIES. . . . .	19	12 793	11 463	74.7	9.7	1.9	5.8	7.9	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	10	2 811	2 013	66.7	3.3	4.7	13.2	-	12.0
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	31	(0)	3 926	65.6	1.2	2.2	21.1	9.9	(Z)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5091	METALS AND MINERALS, N.E.C.. . . .	11	10 941	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	6	1 867	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS. . . . .	11	2 612	2 526	13.7	-	-	.3	86.0	-
5094	TOBACCO AND ITS PRODUCTS. . . . .	4	10 180	10 180	<sup>21</sup> 18.9	3.7	.7	76.2	.5	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	9	18 201	18 201	<sup>22</sup> 35.8	5.7	-	44.8	13.7	-
5096	PAPER AND ITS PRODUCTS. . . . .	23	14 164	12 845	25.4	3.5	.8	56.7	13.7	-
5097	FURNITURE AND HOME FURNISHINGS. . . . .	11	7 649	6 662	30.2	-	.5	65.0	2.0	2.2
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	49	22 788	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	38	32 968	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PEDIATA, ILL.										
50	WHOLESALE TRADE, TOTAL . . . . .	334	439 228	374 381	45.0	.3	1.5	29.3	20.1	3.4
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	46	23 714	17 372	31.2	.4	5.0	<sup>23</sup> 33.1	30.3	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	7	7 028	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT. . . . .	32	(0)	12 401	18.7	.4	4.0	<sup>24</sup> 37.7	39.2	-
5014	TIRES AND TUBES. . . . .	7	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	13	19 962	18 696	46.5	.3	.5	49.1	3.6	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	3	10 315	10 315	17.7	-	.1	81.9	.2	-
5028	PAINTS AND VARNISHES. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036,7	APPAREL. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5039	FOOTWEAR. . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS. . . . .	44	57 236	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5041	GROCERIES, GENERAL LINE. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5042	FROZEN FOODS. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS. . . . .	9	(0)	1 344	<sup>25</sup> 11.2	-	3.6	80.0	5.3	-
5044	POULTRY AND POULTRY PRODUCTS. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5046	FISH AND SEAFOODS. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	11	(0)	8 995	<sup>26</sup> 52.4	-	13.1	32.8	1.8	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	4	(0)	6 087	<sup>27</sup> 44.7	-	-	47.8	7.5	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	8	4 913	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Includes 18.4 to repair shops. <sup>2</sup>Includes 18.0 to repair shops. <sup>3</sup>Includes 20.0 to repair shops. <sup>4</sup>Including 22.0 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 4.6 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 66.6 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 17.4 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 41.5 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 37.4 to contractors and builders; 14.8 to public utilities. <sup>10</sup>Including 5.1 to repair shops. <sup>11</sup>Including 46.8 to contractors and builders; 23.6 to public utilities. <sup>12</sup>Including 4.6 to repair shops. <sup>13</sup>Including 48.2 to contractors and builders. <sup>14</sup>Including .8 to repair shops. <sup>15</sup>Including 2.3 to contractors and builders; 1.5 to public utilities. <sup>16</sup>Including 9.8 to repair shops. <sup>17</sup>Including 55.8 to builders and contractors. <sup>18</sup>Including 23.4 to builders and contractors. <sup>19</sup>Including 55.7 to builders and contractors. <sup>20</sup>Including 67.0 to builders and contractors. <sup>21</sup>Including 18.7 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 35.8 to restaurants, institutions, and other food service establishments. <sup>23</sup>Includes 12.6 to repair shops. <sup>24</sup>Includes 15.8 to repair shops. <sup>25</sup>Including 8.6 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 51.6 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 40.1 to restaurants, institutions, and other food service establishments.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organi- zations	For export
PEORIA, ILL.--CONTINUED										
505	FARM PRODUCTS--RAW MATERIALS . . . . .	13	114 271	111 287	46.4	-	.4	-	50.0	3.3
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	12	(D)	111 287	46.4	-	.4	-	50.0	3.3
5054	LIVESTOCK . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	25	49 563	48 532	<sup>1</sup> 36.7	1.2	.7	<sup>2</sup> 60.5	.9	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	10	(D)	18 477	<sup>3</sup> 84.9	2.1	.9	<sup>4</sup> 10.5	1.6	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	10	29 508	29 322	<sup>5</sup> 6.7	.7	.4	<sup>6</sup> 91.8	.4	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	5	(D)	733	(D)	(D)	(D)	(D)	(D)	(D)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	19	13 288	10 062	<sup>7</sup> 60.4	.2	1.2	29.1	9.2	-
5072	HARDWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	4	3 284	3 284	<sup>8</sup> 28.3	-	1.1	47.3	23.4	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	79	62 674	56 504	59.5	.6	1.3	10.9	9.6	16.4
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	15	3 652	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	11	22 910	22 412	48.0	-	.7	.5	5.3	41.0
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	8 327	8 127	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	12	(D)	5 993	98.3	-	-	.5	1.2	-
5085	INDUSTRIAL SUPPLIES . . . . .	16	15 430	13 683	92.6	1.9	2.8	1.3	1.4	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	7	(D)	1 265	61.0	-	8.8	30.1	.1	.1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	12	2 922	2 922	43.5	.7	1.2	39.4	15.3	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	4	1 190	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	8	13 208	11 946	94.7	-	-	.2	5.1	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	9	(D)	13 574	<sup>9</sup> 2.8	-	(Z)	97.2	(Z)	-
5096	PAPER AND ITS PRODUCTS . . . . .	13	11 446	11 313	70.1	.1	.2	24.7	4.9	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	6	(D)	5 373	(D)	(D)	(D)	(D)	(D)	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	17	14 735	12 442	<sup>10</sup> 36.1	(Z)	1.9	51.9	10.1	-
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	30	13 088	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PHOENIX, ARIZ.										
50	WHOLESALE TRADE, TOTAL . . . . .	1 030	902 113	712 106	31.5	2.2	2.4	55.3	7.8	.8
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	169	92 218	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	24	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	127	(D)	31 327	8.6	1.3	8.7	<sup>11</sup> 47.0	34.3	.1
5014	TIRES AND TUBES . . . . .	18	(D)	9 265	1.9	(Z)	4.3	<sup>12</sup> 70.8	22.9	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	37	28 026	23 563	21.8	2.8	2.1	71.3	1.6	.4
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	13	(D)	18 489	8.1	3.5	2.2	85.7	.5	-
5028	PAINTS AND VARNISHES . . . . .	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	15	5 116	4 269	83.5	.2	1.9	9.9	4.5	(Z)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	19	(D)	4 475	5.2	1.1	-	93.6	.1	-
5033.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036.7	APPAREL . . . . .	9	(D)	(D)	7.0	1.6	-	91.3	.2	-
5039	FOOTWEAR . . . . .	4	633	633	.8	-	-	99.4	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	110	243 598	229 975	<sup>13</sup> 11.5	2.1	.2	79.6	6.4	.2
5041	GROCERIES, GENERAL LINE . . . . .	14	162 798	160 533	<sup>14</sup> 5.4	.9	(Z)	93.0	.6	-
5042	FROZEN FOODS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	9	(D)	11 555	<sup>15</sup> 23.1	4.2	-	44.8	27.9	-
5045	CONFECTIONERY . . . . .	6	1 428	1 180	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	2	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	17	(D)	17 061	<sup>16</sup> 48.5	13.5	1.0	31.7	5.3	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	29	33 113	28 036	<sup>17</sup> 12.1	1.8	(Z)	55.3	29.5	1.3
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	27	7 968	5 562	<sup>18</sup> 52.2	.2	5.0	20.3	22.3	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	12	44 543	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5052	COTTON . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5053	GRAIN . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	70	69 710	58 746	<sup>19</sup> 47.5	1.1	1.4	<sup>20</sup> 48.5	1.5	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	26	25 901	23 940	<sup>21</sup> 78.2	1.7	1.8	<sup>22</sup> 16.1	2.2	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	20	(D)	(D)	<sup>23</sup> 18.7	.2	.9	<sup>24</sup> 79.6	.6	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	24	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	59	44 123	39 967	<sup>25</sup> 54.3	1.2	2.7	37.3	3.3	1.2
5072	HARDWARE . . . . .	14	(D)	7 485	<sup>26</sup> 15.1	1.6	.6	81.8	.9	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	23	(D)	21 856	<sup>27</sup> 79.5	.8	3.1	11.6	4.6	.3
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	22	(D)	10 626	<sup>28</sup> 30.0	1.9	3.5	58.7	2.2	3.7
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	237	136 658	106 845	68.6	2.6	4.0	16.6	7.5	.8
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	41	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	22	34 144	31 795	90.2	2.3	2.2	2.5	1.6	1.2
5083	FARM MACHINERY AND EQUIPMENT . . . . .	13	(D)	5 086	12.6	1.0	11.8	58.1	15.8	.6
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	47	(D)	19 656	75.8	2.0	3.4	11.4	6.6	.7
5085	INDUSTRIAL SUPPLIES . . . . .	34	17 421	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	28	21 820	17 516	65.2	3.8	7.4	16.7	6.9	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	36	(D)	7 886	48.9	1.6	4.4	26.7	18.1	.3
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	16	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 18.1 to contractors and builders; 6.0 to public utilities. <sup>2</sup>Including 2.5 to repair shops. <sup>3</sup>Including 40.8 to contractors and builders; 15.0 to public utilities. <sup>4</sup>Including .8 to repair shops. <sup>5</sup>Including 4.1 to contractors and builders; .4 to public utilities. <sup>6</sup>Including 2.3 to repair shops. <sup>7</sup>Including 54.0 to builders and contractors. <sup>8</sup>Including 26.2 to builders and contractors. <sup>9</sup>Including 2.8 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 25.0 to builders and contractors. <sup>11</sup>Includes 32.0 to repair shops. <sup>12</sup>Includes 56.2 to repair shops. <sup>13</sup>Including 11.2 to restaurants, institutions, and other food to repair shops. <sup>14</sup>Including 5.4 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 22.6 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 47.1 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 10.9 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 26.1 to contractors and builders; 6.8 to public utilities. <sup>19</sup>Including 2.7 to repair shops. <sup>20</sup>Including 42.1 to contractors and builders; 15.6 to public utilities. <sup>21</sup>Including 1.7 to repair shops. <sup>22</sup>Including 17.6 to contractors and builders; 2.5 to public utilities. <sup>23</sup>Including 2.2 to repair shops. <sup>24</sup>Including 40.2 to builders and contractors. <sup>25</sup>Including 2.8 to builders and contractors. <sup>26</sup>Including 61.9 to builders and contractors.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
PHOENIX, ARIZ.--CONTINUED										
5091	METALS AND MINERALS, N.E.C.	23	(0)	14 011	53.2	.9	2.9	9.6	33.5	-
5092	PETROLEUM AND PETROLEUM PRODUCTS	16	13 310	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS	24	12 242	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS	6	14 300	11 032	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	20	58 745	54 725	116.6	1.1	-	79.6	2.7	-
5096	PAPER AND ITS PRODUCTS	33	15 739	13 681	63.2	3.7	.8	25.0	7.1	.1
5097	FURNITURE AND HOME FURNISHINGS	33	(0)	14 561	26.0	17.2	1.5	55.2	.1	-
5098	LUMBER AND CONSTRUCTION MATERIALS	59	(0)	25 222	251.0	1.4	.7	42.9	3.8	.2
5099	OTHER KINDS OF WHOLESALE BUSINESS	103	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS.										
50	WHOLESALE TRADE, TOTAL	1 228	928 071	754 315	39.3	2.5	1.1	43.4	12.6	1.0
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	144	41 978	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	37	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT	95	21 941	16 567	5.1	.6	4.1	68.9	21.3	-
5014	TIRES AND TUBES	12	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	58	65 710	55 560	29.6	.3	.7	62.5	6.9	.1
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	9	38 965	33 573	1.6	.2	-	98.0	.2	-
5028	PAINTS AND VARNISHES	11	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	38	(0)	20 164	73.4	.5	1.4	5.9	18.5	.3
503	PIECE GOODS, NOTIONS, AND APPAREL	51	33 519	26 771	13.5	.1	.4	31.4	46.6	8.0
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	33	29 879	23 359	15.2	(Z)	(Z)	24.3	51.3	9.2
5036+7	APPAREL	13	2 856	2 628	2.5	.4	3.4	84.5	8.9	.2
5039	FOOTWEAR	5	784	784	.9	-	-	65.1	34.1	-
504	GROCERIES AND RELATED PRODUCTS	180	169 145	158 255	40.3	4.2	.5	63.7	10.6	.6
5041	GROCERIES, GENERAL LINE	11	39 458	38 568	11.6	3.8	-	81.3	3.3	-
5042	FROZEN FOODS	8	2 396	1 776	40.3	-	1.8	40.1	17.9	-
5043	DAIRY PRODUCTS	14	5 546	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5044	POULTRY AND POULTRY PRODUCTS	8	6 237	5 771	17.5	1.9	.2	64.1	16.4	-
5045	CONFECTIONERY	10	(0)	9 178	5.0	-	.1	70.2	24.7	-
5046	FISH AND SEAFOODS	21	(0)	7 970	22.3	11.5	4.6	7.2	54.4	-
5047	MEATS AND MEAT PRODUCTS	32	42 841	41 884	23.3	4.5	1.0	61.5	9.6	.1
5048	FRESH FRUITS AND VEGETABLES	33	(0)	27 586	15.3	7.8	-	71.9	3.5	1.4
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	43	24 908	22 770	36.7	.6	.2	49.1	11.2	2.2
505	FARM PRODUCTS--RAW MATERIALS	10	32 240	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5052	COTTON	3	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5053	GRAIN	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS	63	(0)	69 101	38.8	2.0	1.1	52.2	3.3	2.6
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	30	(0)	20 230	68.5	5.9	2.9	18.0	4.7	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	18	(0)	33 981	11.8	-	.3	86.3	1.5	-
5065	ELECTRONIC PARTS AND EQUIPMENT	15	16 116	14 890	60.1	1.1	.4	20.9	5.5	12.1
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	67	(0)	26 743	62.2	2.9	1.0	24.1	9.7	(Z)
5072	HARDWARE	22	10 639	9 517	41.6	3.0	1.6	41.1	12.7	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	37	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	8	6 470	6 022	92.6	1.1	.2	1.4	4.5	.2
508	MACHINERY, EQUIPMENT, AND SUPPLIES	165	89 475	63 104	84.1	2.0	.9	7.5	5.5	.1
5081	COMMERCIAL MACHINES AND EQUIPMENT	25	12 246	10 215	85.7	2.9	.1	8.7	2.6	(Z)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	14	10 083	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5083	FARM MACHINERY AND EQUIPMENT	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	34	26 421	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES	41	25 648	21 384	88.9	3.4	.6	3.3	3.8	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	22	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	28	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C.	23	53 710	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS	10	3 083	-	-	-	-	-	-	-
5093	SCRAP AND WASTE MATERIALS	70	(0)	37 088	54.2	-	.1	.2	44.9	.7
5094	TOBACCO AND ITS PRODUCTS	22	33 554	30 062	5.6	-	2.7	70.2	21.5	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	23	(0)	51 506	20.6	1.1	-	78.0	.3	-
5096	PAPER AND ITS PRODUCTS	51	29 563	25 314	58.3	1.5	1.0	22.7	16.5	(Z)
5097	FURNITURE AND HOME FURNISHINGS	30	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS	51	38 797	28 565	42.1	1.2	1.9	50.1	4.7	-
5099	OTHER KINDS OF WHOLESALE BUSINESS	210	119 575	93 352	33.0	7.8	2.0	38.0	17.5	1.8
RICHMOND, VA.										
50	WHOLESALE TRADE, TOTAL	586	878 847	636 505	37.4	2.1	1.0	38.4	8.0	13.0
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	96	62 538	48 933	33.7	1.2	6.1	33.1	25.8	.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	14	(0)	(0)	66.0	.3	11.6	19.4	2.6	-
5013	AUTOMOTIVE EQUIPMENT	64	(0)	26 293	16.9	1.6	2.6	38.1	40.7	-
5014	TIRES AND TUBES	18	(0)	(0)	18.1	1.8	6.1	48.7	24.6	.6
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	26	24 118	18 130	25.8	.4	1.4	70.4	2.0	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	12	(0)	14 012	13.5	-	-	84.8	1.7	-
5028	PAINTS AND VARNISHES	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	9	(0)	(0)	84.3	2.3	7.7	3.4	2.2	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

Z Less than 0.05 percent.

<sup>1</sup>Including 16.6 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 43.2 to builders and contractors. <sup>3</sup>Including 37.3 to repair shops.  
<sup>4</sup>Including 17.6 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 11.0 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 13.3 to restaurants, institutions, and other food service establishments.  
<sup>7</sup>Including 40.3 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 22.2 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 13.0 to restaurants, institutions, and other food service establishments.  
<sup>10</sup>Including 19.3 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 12.3 to contractors and builders; 6.5 to public utilities. <sup>12</sup>Including 2.7 to repair shops.  
<sup>13</sup>Including 32.7 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 18.7 to builders and contractors. <sup>15</sup>Including 9.5 to builders and contractors. <sup>16</sup>Including 2.2 to repair shops.  
<sup>17</sup>Including 26.1 to builders and contractors. <sup>18</sup>Including 80.6 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 5.1 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 24.7 to builders and contractors.  
<sup>21</sup>Including 12.4 to repair shops. <sup>22</sup>Includes 11.0 to repair shops. <sup>23</sup>Includes 13.8 to repair shops. <sup>24</sup>Includes 10.5 to repair shops.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
RICHMOND, VA.--CONTINUED										
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	13	9 930	9 844	1.1	.1	(2)	90.2	8.5	.1
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036,7	APPAREL . . . . .	11	(0)	(0)	1.3	.1	.1	89.8	8.6	.1
5039	FOOTWEAR . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	58	125 527	116 657	10.1	3.1	.5	85.1	1.3	-
5041	GROCERIES, GENERAL LINE . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5042	FROZEN FOODS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	4	(0)	(0)	24.1	1.7	-	55.6	1.6	-
5045	CONFECTIONERY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5046	FISH AND SEAFOODS . . . . .	4	4 124	4 124	50.5	7.5	12.2	22.3	7.4	-
5047	MEATS AND MEAT PRODUCTS . . . . .	4	1 565	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5048	FRESH FRUITS AND VEGETABLES . . . . .	14	(0)	6 351	26.9	10.4	.3	49.2	13.3	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	14	9 096	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	14	(0)	85 726	2.6	-	.1	.2	8.6	88.6
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	13	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS . . . . .	37	76 296	74 481	45.0	3.7	.5	46.1	1.9	2.8
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	16	36 959	36 787	77.8	5.8	.3	9.2	1.3	5.6
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	10	(0)	34 751	9.6	1.3	.2	86.7	2.2	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	36	39 868	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5072	HARDWARE . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	20	18 289	14 146	84.1	2.0	1.2	9.1	3.7	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	8	(0)	6 095	52.4	1.9	.2	44.8	.7	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	122	118 037	101 440	79.4	3.3	.6	10.2	6.1	.4
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	13	8 273	7 501	60.3	8.9	.1	27.3	3.3	.1
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	18	28 775	20 506	97.8	1.1	.1	.5	.5	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	8	(0)	4 828	14.3	1.7	4.1	77.8	2.2	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	31	36 887	34 058	74.1	3.5	.1	7.5	13.8	1.1
5085	INDUSTRIAL SUPPLIES . . . . .	21	16 625	14 906	92.8	1.4	.3	4.3	1.2	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	12	12 784	11 207	86.9	6.1	1.0	3.4	2.5	.2
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	18	(0)	79.1	2.5	.4	.6	9.6	8.4	(2)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	13	16 429	16 226	86.4	1.3	.2	10.9	1.3	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	7	3 076	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS . . . . .	9	(0)	6 546	63.1	-	.3	3.6	10.4	22.6
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	14	(0)	16 419	55.8	-	-	28.8	15.4	-
5096	PAPER AND ITS PRODUCTS . . . . .	31	34 858	34 197	53.3	2.8	(2)	20.2	23.6	(2)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	18	16 758	15 548	41.9	3.6	.9	48.1	5.5	(2)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	33	27 250	21 875	55.9	1.2	.6	20.8	21.6	-
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	54	35 764	25 489	20.7	1.5	3.0	58.0	6.5	10.3
ROCHESTER, N.Y.										
50	WHOLESALE TRADE, TOTAL . . . . .	831	796 044	592 634	51.6	.4	2.2	39.1	6.1	.5
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	91	37 941	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	18	(0)	8 007	64.1	.2	6.4	22.0	7.3	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	61	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES . . . . .	12	4 978	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	32	38 364	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	13	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5028	PAINTS AND VARNISHES . . . . .	8	(0)	2 445	21.7	-	4.0	49.7	24.6	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	11	3 590	(V)	(V)	(V)	(V)	(V)	(V)	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	12	16 880	15 762	75.1	-	8.5	14.5	1.9	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036,7	APPAREL . . . . .	5	(0)	979	(0)	(0)	(0)	(0)	(0)	(0)
5039	FOOTWEAR . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
504	GROCERIES AND RELATED PRODUCTS . . . . .	99	121 642	92 762	28.2	.1	2.7	59.8	8.6	.7
5041	GROCERIES, GENERAL LINE . . . . .	9	(0)	(0)	17 15.2	(2)	-	84.0	.8	-
5042	FROZEN FOODS . . . . .	5	(0)	(0)	85.7	.4	-	13.9	-	-
5043	DAIRY PRODUCTS . . . . .	13	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY . . . . .	5	(0)	(0)	53.4	-	10.9	34.7	1.1	-
5046	FISH AND SEAFOODS . . . . .	3	1 267	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	15	25 812	20 668	34.8	-	5.9	50.3	9.1	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	20	23 098	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	27	11 451	9 975	31.8	.3	2.7	49.4	9.4	6.4
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS . . . . .	62	99 454	83 697	45.8	.6	3.2	46.0	2.4	1.9
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	25	(0)	40 323	69.8	1.0	1.7	23.2	4.4	(2)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	14	(0)	32 361	11.4	-	3.1	85.1	.4	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	23	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. 2 Less than 0.05 percent.

<sup>1</sup>Including 8.8 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 39.4 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 42.8 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 21.8 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 19.0 to contractors and builders; 15.7 to public utilities. <sup>6</sup>Including 2.5 to repair shops. <sup>7</sup>Including 30.9 to contractors and builders; 30.5 to public utilities. <sup>8</sup>Including .5 to repair shops. <sup>9</sup>Including 7.4 to contractors and builders; 1.1 to public utilities. <sup>10</sup>Including 3.0 to repair shops. <sup>11</sup>Including 60.1 to builders and contractors. <sup>12</sup>Including 35.3 to builders and contractors. <sup>13</sup>Including 51.0 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 42.6 to builders and contractors. <sup>15</sup>Includes 4.8 to repair shops. <sup>16</sup>Including 24.7 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 15.1 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 85.7 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 22.1 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 33.3 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 17.9 to contractors and builders; 5.7 to public utilities. <sup>22</sup>Including 2.5 to repair shops. <sup>23</sup>Including 28.6 to contractors and builders; 11.3 to public utilities. <sup>24</sup>Including 2.2 to repair shops. <sup>25</sup>Including 9.4 to contractors and builders.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information							
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--						
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export	
ROCHESTER, N.Y.--CONTINUED											
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	70	38 997	31 691	<sup>1</sup> 70.9	.6	5.5	16.9	6.0	.1	
5072	HARDWARE . . . . .	19	(D)	6 509	<sup>2</sup> 60.5	.5	1.3	25.6	11.8	.3	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	39	(D)	22 777	<sup>3</sup> 76.5	.6	7.2	14.1	1.6	-	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	12	3 735	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	187	137 300	116 745	79.8	1.2	1.1	15.7	2.1	.2	
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	25	9 050	8 427	50.4	.1	.7	40.3	8.5	-	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	13	(D)	10 524	92.7	-	5.4	1.9	-	-	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(D)	(D)	7.7	-	1.5	90.9	-	-	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	38	22 555	17 927	87.9	-	.3	8.7	2.4	.7	
5085	INDUSTRIAL SUPPLIES . . . . .	39	34 785	31 334	90.8	.2	.7	5.5	2.5	.3	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	37	30 522	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	26	(D)	7 168	65.0	.6	.8	32.0	1.6	-	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5091	METALS AND MINERALS, N.E.C. . . . .	21	38 991	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	14	6 900	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5093	SCRAP AND WASTE MATERIALS . . . . .	36	19 558	17 309	85.7	-	.2	.9	10.4	2.8	
5094	TOBACCO AND ITS PRODUCTS . . . . .	10	(D)	21 061	<sup>4</sup> 12.8	-	-	74.9	12.4	-	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	20	53 659	45 600	<sup>5</sup> 34.7	.5	.3	64.5	-	-	
5096	PAPER AND ITS PRODUCTS . . . . .	30	37 263	32 738	77.4	.3	.4	8.0	13.9	-	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	21	13 681	13 259	44.7	-	1.7	51.1	2.5	-	
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	58	56 908	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	65	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
SACRAMENTO, CALIF.											
50	WHOLESALE TRADE, TOTAL . . . . .	698	679 650	585 739	33.3	2.4	2.2	51.3	9.1	1.7	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	120	46 042	34 285	16.7	3.9	13.2	<sup>6</sup> 41.0	25.2	(2)	
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5013	AUTOMOTIVE EQUIPMENT . . . . .	93	26 843	22 252	11.3	1.8	9.8	<sup>7</sup> 40.3	36.9	(2)	
5014	TIRES AND TUBES . . . . .	13	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	15	23 630	23 022	10.1	1.4	.6	86.5	1.4	-	
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5028	PAINTS AND VARNISHES . . . . .	5	896	702	(D)	(D)	(D)	(D)	(D)	(D)	
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	9	(D)	2 507	4.4	.4	1.9	87.7	3.1	2.5	
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5036,7	APPAREL . . . . .	5	(D)	587	(D)	(D)	(D)	(D)	(D)	(D)	
5039	FOOTWEAR . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
504	GROCERIES AND RELATED PRODUCTS . . . . .	97	164 315	149 013	<sup>8</sup> 15.9	1.3	.9	76.0	5.0	1.0	
5041	GROCERIES, GENERAL LINE . . . . .	9	88 393	86 028	<sup>9</sup> 11.5	.1	-	88.4	(2)	-	
5042	FROZEN FOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5043	DAIRY PRODUCTS . . . . .	12	2 860	2 449	<sup>10</sup> 37.7	-	9.8	33.6	18.9	-	
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(D)	(D)	<sup>11</sup> 31.5	5.5	3.4	55.1	4.5	-	
5045	CONFECTIONERY . . . . .	8	(D)	1 830	<sup>12</sup> 34.6	1.7	-	57.0	6.7	-	
5046	FISH AND SEAFOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5047	MEATS AND MEAT PRODUCTS . . . . .	12	(D)	16 792	<sup>13</sup> 26.4	.8	3.9	67.9	1.0	-	
5048	FRESH FRUITS AND VEGETABLES . . . . .	20	17 740	16 929	<sup>14</sup> 10.0	6.0	-	71.9	12.2	-	
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	26	19 649	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
505	FARM PRODUCTS--RAW MATERIALS . . . . .	8	45 731	44 733	75.0	-	2.9	4.7	3.2	14.3	
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	
5053	GRAIN . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5054	LIVESTOCK . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
506	ELECTRICAL GOODS . . . . .	38	65 261	64 571	<sup>15</sup> 30.8	2.7	.5	<sup>16</sup> 61.7	4.1	.3	
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	13	(D)	22 362	<sup>17</sup> 70.7	5.4	.5	<sup>18</sup> 20.9	1.5	.9	
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	14	(D)	37 618	<sup>19</sup> 7.2	.3	.4	<sup>20</sup> 87.0	5.1	-	
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	4 599	4 591	<sup>21</sup> 28.9	9.1	.8	<sup>22</sup> 53.4	7.7	-	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	40	(D)	26 735	<sup>23</sup> 65.6	1.9	.3	21.6	10.7	(2)	
5072	HARDWARE . . . . .	12	(D)	7 390	<sup>24</sup> 19.9	(2)	.3	62.3	17.4	-	
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	17	(D)	16 530	<sup>25</sup> 87.5	2.0	.3	5.1	5.2	-	
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	136	74 228	61 612	61.2	3.9	4.9	20.4	7.2	2.4	
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	21	6 937	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	25	(D)	23 195	80.7	.7	2.2	9.0	1.4	5.9	
5083	FARM MACHINERY AND EQUIPMENT . . . . .	15	(D)	5 777	18.0	.7	19.3	48.4	13.1	.4	
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	22	(D)	8 292	52.6	2.8	3.5	31.4	9.6	.1	
5085	INDUSTRIAL SUPPLIES . . . . .	22	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	16	(D)	8 385	58.2	2.6	8.8	21.6	8.9	-	
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	13	(D)	4 025	60.1	1.1	2.2	26.3	10.3	-	
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
5091	METALS AND MINERALS, N.E.C. . . . .	15	10 076	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	14	3 405	(V)	(V)	(V)	(V)	(V)	(V)	(V)	
5093	SCRAP AND WASTE MATERIALS . . . . .	16	5 598	4 449	59.2	-	1.2	.7	38.8	(2)	
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	19 149	19 149	<sup>26</sup> 6.0	2.1	-	89.2	2.8	-	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	21	51 691	47 326	<sup>27</sup> 17.3	2.5	(2)	70.3	10.0	-	
5096	PAPER AND ITS PRODUCTS . . . . .	23	25 985	23 819	67.0	1.5	1.6	29.7	.2	-	
5097	FURNITURE AND HOME FURNISHINGS . . . . .	18	12 971	10 956	36.5	.5	5.4	57.3	.4	-	
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	60	60 938	52 700	<sup>28</sup> 27.2	7.2	.6	38.6	26.3	(2)	
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	63	37 344	(V)	(V)	(V)	(V)	(V)	(V)	(V)	

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 40.6 to builders and contractors. <sup>2</sup>Including 26.4 to builders and contractors. <sup>3</sup>Including 47.0 to builders and contractors. <sup>4</sup>Including 9.9 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 34.7 to restaurants, institutions, and other food service establishments. <sup>6</sup>Includes 16.4 to repair shops. <sup>7</sup>Includes 23.2 to repair shops. <sup>8</sup>Including 14.9 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 11.0 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 26.1 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 31.4 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 26.1 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 23.6 to contractors and builders; 1.6 to public utilities. <sup>14</sup>Including 4.9 to repair shops. <sup>15</sup>Including 55.5 to contractors and builders; 3.2 to public utilities. <sup>16</sup>Including .9 to repair shops. <sup>17</sup>Including 6.7 to contractors and builders; .4 to public utilities. <sup>18</sup>Including 2.7 to repair shops. <sup>19</sup>Including 7.5 to contractors and builders; 3.8 to public utilities. <sup>20</sup>Including 47.8 to repair shops. <sup>21</sup>Including 54.5 to builders and contractors. <sup>22</sup>Including 15.0 to builders and contractors. <sup>23</sup>Including 76.2 to builders and contractors. <sup>24</sup>Including 18.9 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 16.5 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 18.9 to restaurants, institutions, and other food service establishments. <sup>27</sup>Including 16.5 to restaurants, institutions, and other food service establishments. <sup>28</sup>Including 18.9 to restaurants, institutions, and other food service establishments. <sup>29</sup>Including 18.9 to restaurants, institutions, and other food service establishments.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SALT LAKE CITY, UTAH										
50	WHOLESALE TRADE, TOTAL . . . . .	773	684 361	544 122	32.5	3.1	2.4	50.5	10.9	.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	113	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	16	32 725	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	84	— (O)	24 747	17.3	2.1	4.5	142.8	33.1	.2
5014	TIRES AND TUBES. . . . .	13	8 081	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	32	(O)	30 464	18.1	2.0	2.2	69.1	8.4	.2
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	11	(O)	19 798	3.9	.9	.1	94.4	.6	—
5028	PAINTS AND VARNISHES . . . . .	5	(O)	(D)	(O)	(D)	(O)	(O)	(O)	(O)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	16	(D)	(D)	48.0	4.4	6.4	17.5	23.0	.7
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	4 825	4 732	(D)	(O)	(D)	(D)	(O)	(O)
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	2	(O)	(D)	(O)	(O)	(D)	(O)	(O)	(O)
5036+7	APPAREL. . . . .	1	(D)	—	(D)	(D)	(D)	(O)	(O)	(O)
5039	FOOTWEAR . . . . .	2	(D)	(O)	(O)	(D)	(O)	(D)	(O)	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	91	163 389	145 071	211.8	.5	.3	76.2	11.2	(Z)
5041	GROCERIES, GENERAL LINE. . . . .	3	(D)	(D)	(D)	(O)	(D)	(D)	(O)	(O)
5042	FROZEN FOODS . . . . .	2	(D)	(D)	(D)	(D)	(O)	(D)	(O)	(O)
5043	DAIRY PRODUCTS . . . . .	4	(D)	(O)	(O)	(O)	(O)	(D)	(O)	(O)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(O)	3 173	(O)	(O)	(O)	(O)	(D)	(O)
5045	CONFECTIONERY. . . . .	6	(D)	(O)	39.7	—	.5	54.2	35.6	—
5046	FISH AND SEAFOODS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(O)
5047	MEATS AND MEAT PRODUCTS. . . . .	15	(O)	6 731	80.2	2.5	2.8	13.0	1.5	—
5048	FRESH FRUITS AND VEGETABLES. . . . .	29	27 322	25 226	7.9	.7	.1	49.8	41.5	—
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . .	25	21 177	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	7	10 750	8 504	48.8	.7	1.0	3.4	30.6	15.5
5052	COTTON . . . . .	—	—	—	—	—	—	—	—	—
5053	GRAIN. . . . .	4	(O)	(D)	(O)	(O)	(O)	(D)	(O)	(O)
5054	LIVESTOCK. . . . .	1	(D)	—	(O)	(O)	(O)	(D)	(O)	(O)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	2	(D)	(D)	(O)	(D)	(D)	(D)	(O)	(O)
506	ELECTRICAL GOODS . . . . .	43	(O)	56 659	632.7	2.9	2.0	758.9	3.5	—
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	20	23 282	20 759	877.3	4.5	1.3	915.0	1.9	—
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	14	(O)	(O)	3.7	.8	1.8	1189.0	4.8	—
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	9	(D)	(D)	38.4	13.0	9.0	1338.7	.9	—
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	49	40 554	32 964	1446.2	15.0	1.2	32.2	5.3	(Z)
5072	HARDWARE . . . . .	15	(O)	16 191	1514.6	26.7	.8	53.7	4.2	—
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	27	21 286	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	7	(O)	(O)	1676.2	4.7	4.5	9.7	4.5	.4
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	183	114 796	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	32	11 406	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	21	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	8	(D)	3 167	15.9	1.7	4.2	75.6	2.5	—
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	37	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES. . . . .	27	(O)	10 989	78.1	5.8	2.3	4.0	9.8	—
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	23	(O)	12 968	52.7	1.4	4.5	12.3	28.9	.2
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	29	10 070	9 701	44.0	2.4	5.8	28.7	4.8	14.3
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	6	(O)	2 600	(O)	(O)	(O)	(D)	(O)	(O)
5091	METALS AND MINERALS, N.E.C.. . . . .	25	(D)	20 638	76.9	11.0	1.2	2.2	7.7	.9
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	13 179	(D)	(D)	(O)	(D)	(D)	(O)	(O)
5093	SCRAP AND WASTE MATERIALS. . . . .	15	(O)	2 882	55.6	—	1.3	1.8	41.4	—
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	(O)	(O)	10.7	—	2.1	76.6	10.6	—
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	5	6 003	6 003	34.0	2.7	—	63.3	—	—
5096	PAPER AND ITS PRODUCTS . . . . .	24	27 420	23 769	54.1	6.9	7.3	13.3	18.3	(Z)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	22	16 542	15 511	13.9	.5	4.0	73.7	8.0	—
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	63	(O)	36 206	1934.6	1.1	1.2	56.7	6.4	—
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	72	38 901	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SAN ANTONIO, TEX.										
50	WHOLESALE TRADE, TOTAL . . . . .	897	923 125	719 884	23.2	3.3	1.6	60.6	10.7	.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	132	108 733	98 991	6.3	.8	2.7	2074.5	15.4	.2
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	14	(D)	(O)	(O)	(O)	(O)	(D)	(O)	(O)
5013	AUTOMOTIVE EQUIPMENT . . . . .	109	34 527	29 784	9.9	2.4	3.3	2132.7	50.9	.8
5014	TIRES AND TUBES. . . . .	9	(O)	(D)	40.5	—	6.4	2252.0	1.0	.1
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	40	25 689	23 690	17.4	2.3	.6	75.0	3.5	1.1
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	21	20 298	19 915	7.5	1.9	.3	88.2	.7	1.3
5028	PAINTS AND VARNISHES . . . . .	8	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	11	(D)	2 935	74.6	2.4	.8	2.9	19.4	—
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	4	(O)	(D)	(D)	(D)	(D)	(D)	(O)	(D)
5036+7	APPAREL. . . . .	7	(O)	2 442	—	3.3	.5	85.5	10.7	—
5039	FOOTWEAR . . . . .	1	(D)	(D)	(D)	(O)	(D)	(D)	(O)	(O)
504	GROCERIES AND RELATED PRODUCTS . . . . .	142	238 376	190 867	2313.6	3.8	.3	69.4	12.6	.4
5041	GROCERIES, GENERAL LINE. . . . .	14	104 619	104 357	27.9	2.7	(Z)	88.2	.5	.7
5042	FROZEN FOODS . . . . .	5	(O)	(O)	274.0	5.6	—	12.3	8.0	.1
5043	DAIRY PRODUCTS . . . . .	7	(D)	(D)	44.9	6.4	—	10.3	38.4	—
5044	POULTRY AND POULTRY PRODUCTS . . . . .	10	(O)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5045	CONFECTIONERY. . . . .	8	7 322	5 226	2725.0	4.5	—	52.9	15.1	2.4
5046	FISH AND SEAFOODS. . . . .	1	(D)	(D)	(D)	(O)	(O)	(O)	(O)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	18	34 934	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5048	FRESH FRUITS AND VEGETABLES. . . . .	60	42 697	37 436	288.8	3.8	.3	58.9	28.2	(Z)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . .	19	27 800	(D)	(D)	(O)	(D)	(D)	(O)	(D)

Standard Notes: — Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Includes 21.4 to repair shops. <sup>2</sup>Including 7.8 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 6.7 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 65.7 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 3.0 to repair shops. <sup>6</sup>Including 39.1 to contractors and builders; 9.8 to public utilities. <sup>7</sup>Including 4.1 to repair shops. <sup>8</sup>Including 2.5 to contractors and builders; .7 to public utilities. <sup>9</sup>Including 1.8 to repair shops. <sup>10</sup>Including 5.2 to contractors and builders; 1.2 to public utilities. <sup>11</sup>Including 8.7 to repair shops. <sup>12</sup>Including 35.1 to builders and contractors. <sup>13</sup>Including 7.1 to builders and contractors. <sup>14</sup>Including 46.9 to builders and contractors. <sup>15</sup>Including 10.7 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 25.1 to builders and contractors. <sup>17</sup>Includes 6.5 to repair shops. <sup>18</sup>Including 34.0 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 10.9 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 7.1 to restaurants, institutions, and other food service establishments. <sup>21</sup>Including 66.4 to restaurants, institutions, and other food service establishments. <sup>22</sup>Including 18.4 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 12.1 to restaurants, institutions, and other food service establishments. <sup>24</sup>Including 7.9 to restaurants, institutions, and other food service establishments.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SAN ANTONIO, TEX.--CONTINUED										
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	10 994	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5052	COTTON . . . . .	2	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5053	GRAIN . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
506	ELECTRICAL GOODS . . . . .	55	118 153	110 929	<sup>1</sup> 26.3	3.7	.7	<sup>2</sup> 65.8	3.5	(2)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	20	25 151	21 018	<sup>3</sup> 79.2	6.1	1.3	<sup>4</sup> 12.2	1.1	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	20	(0)	87 298	<sup>5</sup> 13.5	3.1	.4	<sup>6</sup> 78.8	4.2	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	15	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	51	38 398	32 460	<sup>7</sup> 66.0	9.3	3.9	17.6	3.1	.2
5072	HARDWARE . . . . .	15	(0)	(0)	<sup>8</sup> 27.5	23.7	.1	45.6	3.2	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	16	(0)	(0)	<sup>9</sup> 93.5	3.1	1.5	(2)	1.1	.8
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	20	14 406	11 456	<sup>10</sup> 74.7	2.1	9.5	8.9	4.9	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	178	86 139	62 453	67.6	2.6	3.6	23.2	7.6	2.3
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	31	9 447	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	18	22 321	18 585	65.5	.1	1.1	32.8	.2	.3
5083	FARM MACHINERY AND EQUIPMENT . . . . .	8	5 880	4 490	58.9	2.2	9.1	23.3	5.9	.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	33	12 209	8 503	48.4	1.3	3.5	19.2	21.3	6.3
5085	INDUSTRIAL SUPPLIES . . . . .	19	9 599	8 594	73.3	6.4	.8	16.5	2.6	.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	15	7 556	6 445	79.2	4.7	3.3	8.2	4.6	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	34	7 394	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	20	11 733	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5091	METALS AND MINERALS, N.E.C. . . . .	16	(0)	22 799	45.0	3.2	3.7	34.6	9.7	3.8
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	20	53 397	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS . . . . .	20	7 198	6 849	26.6	-	2.6	3.6	60.4	6.8
5094	TOBACCO AND ITS PRODUCTS . . . . .	5	23 872	21 024	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	17	52 154	46 228	<sup>11</sup> 11.2	1.4	.3	85.2	1.9	-
5096	PAPER AND ITS PRODUCTS . . . . .	27	19 197	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	16	8 296	5 908	23.1	4.1	.3	72.0	.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	56	44 474	34 148	<sup>12</sup> 30.6	.8	.6	56.5	11.4	-
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	101	57 857	43 204	4.5	7.4	2.4	66.8	18.4	.4
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF.										
50	WHOLESALE TRADE, TOTAL . . . . .	721	537 871	(V)	(V)	(V)	(V)	(V)	(V)	(V)
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	139	46 433	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	116	(0)	25 268	19.3	1.1	8.2	<sup>13</sup> 38.0	33.2	.3
5014	TIRES AND TUBES . . . . .	12	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	18	24 232	22 796	19.0	.6	.6	79.5	.3	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	7	(0)	19 371	5.6	.7	(2)	93.5	.7	-
5028	PAINTS AND VARNISHES . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	9	4 052	(0)	(0)	(0)	(0)	(0)	(0)	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4	3 145	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5036,7	APPAREL . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	123	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5041	GROCERIES, GENERAL LINE . . . . .	12	(0)	20 504	<sup>14</sup> 19.8	.4	-	76.5	3.3	-
5042	FROZEN FOODS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS . . . . .	7	1 656	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	17	(0)	(0)	<sup>15</sup> 15.4	15.2	(2)	46.4	21.7	1.3
5045	CONFECTIONERY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5046	FISH AND SEAFOODS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	20	26 578	21 970	<sup>16</sup> 80.9	3.7	.2	10.4	4.9	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	40	31 944	25 643	<sup>17</sup> 20.7	5.7	.1	39.6	29.3	4.6
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	18	11 024	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	9	24 845	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5052	COTTON . . . . .	5	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	5	17 831	16 679	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK . . . . .	4	7 014	-	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	33	30 187	27 471	<sup>18</sup> 72.6	2.3	.8	<sup>19</sup> 22.9	1.4	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	16	(0)	21 211	<sup>20</sup> 81.0	2.3	.7	<sup>21</sup> 14.6	1.3	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	10	(0)	(0)	<sup>21</sup> 48.8	2.7	1.5	<sup>22</sup> 46.2	.7	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	31	16 947	14 486	<sup>24</sup> 81.9	2.2	.1	12.3	3.3	.2
5072	HARDWARE . . . . .	7	876	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	15	11 472	(0)	<sup>23</sup> 83.7	.3	-	13.1	2.7	.2
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	9	4 599	4 228	<sup>26</sup> 81.1	7.0	.1	6.5	5.3	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	128	49 317	40 187	70.6	4.5	5.3	10.4	8.3	.9
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	18	5 237	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	16	(0)	11 687	89.0	(2)	1.2	3.2	4.9	1.6
5083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(0)	2 659	45.6	5.3	30.4	18.0	.7	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	17	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES . . . . .	27	(0)	9 361	73.8	1.4	1.6	17.2	6.0	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	13	(0)	3 225	59.9	3.5	15.5	16.3	4.7	.1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	23	(0)	4 029	78.2	2.4	2.9	12.9	3.7	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 17.0 to contractors and builders; 5.3 to public utilities. <sup>2</sup>Including 2.6 to repair shops. <sup>3</sup>Including 49.8 to contractors and builders; 20.3 to public utilities. <sup>4</sup>Including 1.8 to repair shops. <sup>5</sup>Including 9.3 to contractors and builders; 1.9 to public utilities. <sup>6</sup>Including 1.7 to repair shops. <sup>7</sup>Including 50.0 to builders and contractors. <sup>8</sup>Including 22.5 to builders and contractors. <sup>9</sup>Including 70.2 to builders and contractors. <sup>10</sup>Including 55.7 to builders and contractors. <sup>11</sup>Including 11.2 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 27.2 to builders and contractors. <sup>13</sup>Including 24.7 to repair shops. <sup>14</sup>Including 18.8 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 13.2 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 76.0 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 43.9 to contractors and builders; 3.4 to public utilities. <sup>18</sup>Including 7.4 to repair shops. <sup>19</sup>Including 18.7 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 55.9 to contractors and builders; 3.3 to public utilities. <sup>21</sup>Including 1.5 to repair shops. <sup>22</sup>Including 4.3 to contractors and builders; 4.7 to public utilities. <sup>23</sup>Including 36.3 to repair shops. <sup>24</sup>Including 59.6 to builders and contractors. <sup>25</sup>Including 58.4 to builders and contractors. <sup>26</sup>Including 66.7 to builders and contractors.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF. --CONTINUED										
5091	METALS AND MINERALS, N.E.C.	8	6 249	5 789	68.1	1.3	9.3	7.9	13.4	-
5092	PETROLEUM AND PETROLEUM PRODUCTS	20	7 825	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS	20	9 110	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS	17	17 570	17 570	14.6	4.6	-	78.3	2.6	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	26	(V)	43 868	14.5	4.9	-	78.8	1.7	-
5096	PAPER AND ITS PRODUCTS	25	8 479	6 248	64.7	2.9	1.5	26.7	4.1	-
5097	FURNITURE AND HOME FURNISHINGS	15	(V)	7 594	16.1	1.2	10.5	68.5	3.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS	38	22 159	18 533	32.2	2.3	2.1	55.5	7.9	-
5099	OTHER KINDS OF WHOLESALE BUSINESS	67	28 393	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SAN DIEGO, CALIF.										
50	WHOLESALE TRADE, TOTAL	882	673 758	559 555	36.7	6.1	2.5	38.6	12.0	4.0
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	130	57 905	41 828	17.8	3.4	14.2	33.1	27.1	4.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	19	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT	102	(V)	27 039	8.2	4.5	4.6	36.9	40.6	5.2
5014	TIRES AND TUBES	9	5 693	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	32	28 525	26 126	21.7	2.8	.4	69.3	1.6	4.2
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	10	(V)	18 845	4.2	1.1	(2)	89.5	.1	5.1
5028	PAINTS AND VARNISHES	8	(V)	3 905	62.9	6.0	.1	30.1	.7	.1
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	14	(V)	3 376	71.7	8.3	2.8	2.2	11.2	3.8
503	PIECE GOODS, NOTIONS, AND APPAREL	13	(V)	4 961	-	2.1	.6	81.6	12.4	3.4
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	5	1 262	778	(V)	(V)	(V)	(V)	(V)	(V)
5036,7	APPAREL	8	(V)	4 183	-	2.5	.7	81.0	11.8	4.0
5039	FOOTWEAR	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS	118	182 020	173 621	25.2	6.1	1.0	42.1	20.7	4.9
5041	GROCERIES, GENERAL LINE	12	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5042	FROZEN FOODS	10	(V)	38 061	12.2	4.2	-	3.3	59.3	20.9
5043	DAIRY PRODUCTS	7	(V)	16 407	20.0	2.0	7.2	60.3	10.5	-
5044	POULTRY AND POULTRY PRODUCTS	11	(V)	17 630	20.4	5.6	.6	50.4	22.9	-
5045	CONFECTIONERY	7	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5046	FISH AND SEAFOODS	6	5 048	4 008	(V)	(V)	(V)	(V)	(V)	(V)
5047	MEATS AND MEAT PRODUCTS	22	(V)	14 420	66.5	16.5	1.1	12.7	3.3	-
5048	FRESH FRUITS AND VEGETABLES	18	16 776	16 636	15.9	11.6	.4	40.1	31.0	1.1
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	25	14 303	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS	1	(V)	-	(V)	(V)	(V)	(V)	(V)	(V)
5052	COTTON	-	-	-	-	-	-	-	-	-
5053	GRAIN	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	1	(V)	-	(V)	(V)	(V)	(V)	(V)	(V)
506	ELECTRICAL GOODS	69	58 375	44 326	58.2	11.0	1.7	28.0	.6	.5
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	16	27 282	19 129	79.2	4.1	.4	14.9	.7	.9
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	16	(V)	11 008	13.7	28.1	.4	56.9	1.0	-
5065	ELECTRONIC PARTS AND EQUIPMENT	37	(V)	14 189	64.5	7.0	4.5	23.4	.3	.3
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	44	(V)	35 909	67.2	7.1	.7	19.7	3.1	2.3
5072	HARDWARE	14	(V)	13 250	58.7	12.0	.8	19.5	4.1	5.0
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	17	19 252	18 577	75.6	3.4	.7	18.3	1.5	.5
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	13	(V)	4 082	56.7	7.7	.3	26.8	7.1	1.4
508	MACHINERY, EQUIPMENT, AND SUPPLIES	191	79 622	66 562	65.9	6.5	1.9	18.1	4.5	3.1
5081	COMMERCIAL MACHINES AND EQUIPMENT	35	6 369	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	13	(V)	13 962	77.3	1.4	.4	12.1	.5	8.3
5083	FARM MACHINERY AND EQUIPMENT	7	2 884	2 353	25.4	6.9	.6	55.1	11.8	.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	22	9 851	7 823	78.4	9.8	.1	5.5	3.9	2.2
5085	INDUSTRIAL SUPPLIES	23	13 255	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	38	13 341	11 881	65.8	2.7	6.6	19.4	4.7	.8
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	39	(V)	13 858	52.6	5.4	.5	36.0	3.2	2.3
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	14	(V)	4 186	62.0	20.8	2.4	3.8	11.0	.1
5091	METALS AND MINERALS, N.E.C.	16	17 901	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS	10	5 055	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS	16	9 536	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS	14	(V)	13 768	10.0	5.7	.7	69.0	13.5	1.0
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	30	(V)	52 511	20.6	11.5	.2	62.4	5.2	-
5096	PAPER AND ITS PRODUCTS	30	15 349	11 410	38.8	4.1	.7	26.1	9.9	20.4
5097	FURNITURE AND HOME FURNISHINGS	27	(V)	13 410	21.7	3.5	6.2	63.2	5.3	.1
5098	LUMBER AND CONSTRUCTION MATERIALS	46	43 999	34 929	60.2	1.6	1.4	29.0	5.4	2.4
5099	OTHER KINDS OF WHOLESALE BUSINESS	95	35 978	25 447	37.8	3.3	7.8	33.1	3.6	13.7
SAN JOSE, CALIF.										
50	WHOLESALE TRADE, TOTAL	689	569 779	448 396	38.8	2.3	1.7	39.0	17.6	.7
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	84	(V)	26 415	28.7	.3	6.5	43.4	21.0	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	8	8 690	7 971	61.5	(2)	11.6	20.6	6.3	-
5013	AUTOMOTIVE EQUIPMENT	68	19 186	15 201	16.0	.6	5.1	56.9	21.5	-
5014	TIRES AND TUBES	8	(V)	3 243	7.9	-	.8	36.3	55.1	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	31	32 608	29 211	10.9	1.2	1.0	84.8	2.0	(2)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	12	(V)	25 807	4.1	1.0	.2	93.3	1.4	-
5028	PAINTS AND VARNISHES	4	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	15	5 723	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. 2 Less than 0.05 percent.

<sup>1</sup>Including 13.6 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 14.3 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 17.2 to builders and contractors. <sup>4</sup>Including 19.7 to repair shops. <sup>5</sup>Including 26.3 to repair shops. <sup>6</sup>Including 21.1 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 11.6 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 7.3 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 19.8 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 64.5 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 13.8 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 33.0 to contractors and builders; 2.2 to public utilities. <sup>13</sup>Including 4.4 to repair shops. <sup>14</sup>Including 68.1 to contractors and builders; 3.6 to public utilities. <sup>15</sup>Including .3 to repair shops. <sup>16</sup>Including 10.5 to contractors and builders; 1.7 to public utilities. <sup>17</sup>Including 3.1 to repair shops. <sup>18</sup>Including 3.1 to contractors and builders; .7 to public utilities. <sup>19</sup>Including 11.0 to repair shops. <sup>20</sup>Including 47.4 to builders and contractors. <sup>21</sup>Including 22.7 to builders and contractors. <sup>22</sup>Including 64.4 to builders and contractors. <sup>23</sup>Including 50.1 to builders and contractors. <sup>24</sup>Including 9.7 to restaurants, institutions, and other food service establishments. <sup>25</sup>Including 20.0 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 48.9 to builders and contractors. <sup>27</sup>Including 19.7 to repair shops. <sup>28</sup>Including 2.8 to repair shops. <sup>29</sup>Including 32.2 to repair shops. <sup>30</sup>Including 2.2 to repair shops institutions, and other food service establishments.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SAN JOSE, CALIF.--CONTINUEO										
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8	2 055	1 827	46.3	.1	.2	53.5	-	-
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	4	(0)	(0)	(D)	(0)	(0)	(D)	(0)	(D)
5036+7	APPAREL. . . . .	4	(D)	(0)	(0)	(0)	(0)	(D)	(D)	(0)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	85	95 399	69 126	127.3	1.9	.6	46.4	23.9	-
5041	GROCERIES, GENERAL LINE. . . . .	3	7 391	(0)	(D)	-	(D)	(0)	(D)	(D)
5042	FROZEN FOODS . . . . .	6	(0)	4 519	51.7	-	.4	47.8	-	-
5043	DAIRY PRODUCTS . . . . .	9	4 525	(0)	(D)	(D)	(D)	(0)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	6 861	5 757	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	11	2 807	2 710	18.3	.2	.2	27.2	54.2	-
5046	FISH AND SEAFOODS. . . . .	-	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS. . . . .	14	42 266	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5048	FRESH FRUITS AND VEGETABLES. . . . .	21	11 503	10 206	12.1	-	.4	64.7	22.8	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	3	1 100	(D)	(0)	(0)	(0)	(0)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	1	(0)	(0)	(0)	(0)	(D)	(D)	(D)	(D)
5054	LIVESTOCK. . . . .	2	(D)	(0)	(D)	(D)	(D)	(0)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	62	81 520	65 300	66.6	5.0	2.4	11.4	14.3	.3
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	16	(D)	24 062	75.9	1.9	.3	19.8	1.3	.7
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. .	7	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	39	53 100	39 836	61.9	7.0	3.7	4.6	22.7	(2)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	33	23 997	19 284	178.5	.6	.2	18.4	2.3	.1
5072	HARDWARE . . . . .	11	(D)	2 314	15.5	.2	.6	83.7	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	15	(D)	14 966	94.9	.1	.2	2.1	2.7	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	7	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	154	65 863	46 623	61.5	1.9	1.4	23.7	11.3	.2
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	3	7 756	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	6	(D)	2 668	(D)	(D)	(D)	(D)	(D)	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(D)	515	(0)	(0)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	26	8 854	7 086	82.8	1.6	1.1	10.5	3.9	.1
5085	INDUSTRIAL SUPPLIES. . . . .	30	18 115	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	17	12 708	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	30	(D)	5 688	44.6	1.1	.9	10.1	43.2	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	6 102	5 980	13.0	.6	.1	74.8	10.8	.8
5091	METALS AND MINERALS, N.E.C.. . . . .	13	(D)	17 490	62.8	6.1	.9	3.5	26.2	.6
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	8	2 291	(0)	(D)	(D)	(0)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	15	11 451	10 419	55.3	-	3.8	2.9	34.2	3.7
5094	TOBACCO AND ITS PRODUCTS . . . . .	2	(0)	(0)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. .	22	49 843	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5096	PAPER AND ITS PRODUCTS . . . . .	24	32 596	30 750	17.4	3.6	.4	8.7	69.9	(2)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	25	(0)	12 531	48.5	1.8	7.9	41.2	.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	60	52 228	42 113	27.0	.9	.4	58.0	11.0	2.6
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	60	35 949	28 983	34.4	2.5	3.8	39.9	15.1	4.3
SHREVEPORT, LA.										
50	WHOLESALE TRADE, TOTAL . . . . .	420	391 380	325 420	29.4	1.3	1.7	58.0	8.8	.8
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	61	19 811	14 459	21.3	6.6	5.4	39.7	27.0	.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	5	(D)	2 407	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	47	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES. . . . .	9	(D)	2 492	41.3	1.1	12.7	28.7	15.9	.3
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	19	18 482	17 836	7.7	.1	.2	75.3	16.7	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	7	15 036	15 036	3.0	-	.3	88.3	8.4	-
5028	PAINTS AND VARNISHES . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . . .	11	(D)	2 800	32.9	.7	-	5.3	61.1	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	3	5 930	5 930	1.2	.6	2.6	94.9	.6	-
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036+7	APPAREL. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	31	99 962	92 891	4.5	.6	(2)	91.8	3.2	-
5041	GROCERIES, GENERAL LINE. . . . .	5	83 680	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	4	1 785	1 785	15.5	-	-	67.9	.6	-
5046	FISH AND SEAFOODS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	7	(D)	5 036	9.3	2.3	-	68.3	21.0	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	6	1 190	1 094	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	31	38 612	36 057	45.9	.8	.3	49.6	3.4	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	14	(D)	15 565	84.2	1.8	.5	11.2	2.3	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	8	(D)	19 211	16.1	-	(2)	79.6	4.2	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. 2 Less than 0.05 percent.

<sup>1</sup>Including 21.2 to restaurants, institutions and other food service establishments. <sup>2</sup>Including 35.5 to restaurants, institutions and other food service establishments. <sup>3</sup>Including 17.8 to restaurants, institutions and other food service establishments. <sup>4</sup>Including 9.0 to restaurants, institutions and other food service establishments. <sup>5</sup>Including 21.7 to contractors and builders; 4.0 to public utilities. <sup>6</sup>Including 3.3 to repair shops. <sup>7</sup>Including 55.7 contractors and builders; 2.2 public utilities. <sup>8</sup>Including 1.4 to repair shops. <sup>9</sup>Including .5 to contractors and builders; 5.3 to public utilities. <sup>10</sup>Including 3.6 to repair shops. <sup>11</sup>Including 54.0 to builders and contractors. <sup>12</sup>Including 2.4 to builders and contractors. <sup>13</sup>Including 69.0 to builders and contractors. <sup>14</sup>Including 17.3 to builders and contractors. <sup>15</sup>Including 6.7 to repair shops. <sup>16</sup>Including 4.5 to repair shops. <sup>17</sup>Including 4.1 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 29.8 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 7.1 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 15.5 to contractors and builders; 24.6 to public utilities. <sup>21</sup>Including 2.7 to repair shops. <sup>22</sup>Including 21.7 to contractors and builders; 51.1 to public utilities. <sup>23</sup>Including 1.9 to repair shops. <sup>24</sup>Including 10.6 to contractors and builders; 4.7 to public utilities. <sup>25</sup>Including 1.1 to repair shops.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SHREVEPORT, LA.--CONTINUED										
S07	HARDWARE; PLUMBING, HEATING EQUIPMENT,SUPPLIES	19	(D)	9 894	<sup>1</sup> 64.7	2.3	.7	29.7	2.7	-
S072	HARDWARE . . . . .	3	(D)	(D)	<sup>2</sup> (D)	(D)	(D)	(D)	(D)	(D)
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	9	(D)	(D)	91.0	2.4	-	2.4	4.2	-
S077	AIR-CONOITIONING, REFRIG. EQUIPMENT,SUPPLIES	7	2 556	1 788	<sup>3</sup> 59.5	4.8	-	35.6	.2	-
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	134	76 389	56 856	76.1	1.9	1.9	7.5	12.5	.1
S081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	11	2 915	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	8	5 420	5 178	90.4	.4	2.3	3.8	3.1	-
S083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	57	30 192	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S085	INDUSTRIAL SUPPLIES. . . . .	24	19 826	18 068	70.9	3.0	.8	3.6	21.7	-
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	14	(D)	10 938	91.1	.8	.6	6.5	1.1	-
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	13	4 746	3 528	40.2	.6	.3	22.8	27.2	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S091	METALS AND MINERALS, N.E.C.. . . . .	10	(D)	7 491	72.1	3.3	-	5.4	19.3	-
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	11	18 172	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S093	SCRAP AND WASTE MATERIALS. . . . .	15	(D)	3 915	48.4	-	-	4.3	47.2	.1
S094	TOBACCO AND ITS PRODUCTS . . . . .	4	5 384	5 384	<sup>4</sup> 15.0	3.0	.2	69.9	11.9	-
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	12	26 946	25 222	<sup>5</sup> 12.9	.6	-	85.4	1.0	-
S096	PAPER AND ITS PRODUCTS . . . . .	6	8 262	8 262	46.0	2.4	1.5	36.2	13.8	-
S097	FURNITURE AND HOME FURNISHINGS . . . . .	8	(D)	(D)	.1	.1	2.5	97.0	.4	-
S098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	24	15 786	13 349	<sup>6</sup> 38.6	.6	.8	56.1	3.6	.3
S099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	32	27 756	21 955	1.9	.4	13.3	52.9	19.7	11.8
SPOKANE, WASH.										
S0	WHOLESALE TRAOE, TOTAL . . . . .	444	408 655	361 775	32.7	1.7	2.4	51.8	9.5	1.9
S01	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	76	(D)	24 943	20.6	2.2	8.7	<sup>7</sup> 37.7	21.8	(Z)
S012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	10	(D)	5 851	77.6	.2	8.7	<sup>8</sup> 17.4	1.2	-
S013	AUTOMOTIVE EQUIPMENT . . . . .	58	22 267	17 034	17.6	3.2	8.6	<sup>9</sup> 40.2	30.4	(Z)
S014	TIRES AND TUBES. . . . .	8	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S02	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	17	15 450	14 172	28.6	1.5	4.3	57.1	8.4	-
S022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S028	PAINTS AND VARNISHES . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	8	(D)	6 376	56.3	3.3	9.6	12.1	18.7	-
S03	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	(D)	(D)	3.5	3.3	2.6	90.6	-	-
S033.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	-	-	-	-	-	-	-	-	-
S036.7	APPAREL. . . . .	5	(D)	(D)	3.5	3.3	2.6	90.6	-	-
S039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
S04	GROCERIES AND RELATED PRODUCTS . . . . .	45	126 687	125 874	<sup>10</sup> 9.4	1.1	.5	86.0	2.3	.7
S041	GROCERIES, GENERAL LINE. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S042	FROZEN FOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S043	DAIRY PRODUCTS . . . . .	-	-	-	-	-	-	-	-	-
S044	POULTRY AND POULTRY PRODUCTS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S045	CONFECTIONERY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S046	FISH AND SEAFOODS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S047	MEATS AND MEAT PRODUCTS. . . . .	12	(D)	(D)	<sup>11</sup> 49.1	4.9	4.1	36.2	5.8	-
S048	FRESH FRUITS AND VEGETABLES. . . . .	10	10 792	10 792	<sup>12</sup> 18.0	1.7	-	69.0	8.0	3.3
S049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	8	2 736	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S05	FARM PRODUCTS--RAW MATERIALS . . . . .	9	20 792	19 640	50.1	-	1.9	2.8	17.0	28.2
S052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
S053	GRAIN. . . . .	7	(D)	(D)	47.9	-	2.0	3.0	18.5	28.5
S054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
S059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S06	ELECTRICAL GOODS . . . . .	36	34 187	31 794	<sup>13</sup> 49.3	1.1	1.3	<sup>14</sup> 41.3	7.0	-
S063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	19	(D)	21 979	<sup>15</sup> 68.3	1.3	1.0	<sup>16</sup> 24.4	5.0	-
S064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	9	(D)	(D)	<sup>17</sup> 38.9	3.5	10.6	<sup>18</sup> 46.3	.7	-
S07	HARDWARE; PLUMBING, HEATING EQUIPMENT,SUPPLIES	21	(D)	(D)	<sup>19</sup> 47.0	6.9	.4	39.8	6.0	-
S072	HARDWARE . . . . .	7	13 021	12 640	<sup>20</sup> 27.0	8.5	.3	58.3	5.8	-
S074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	11	12 092	9 333	<sup>21</sup> 72.9	4.9	.5	15.5	6.3	-
S077	AIR-CONOITIONING, REFRIG. EQUIPMENT,SUPPLIES	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S08	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	95	61 697	51 914	75.3	2.8	3.1	13.1	5.1	.6
S081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	18	4 110	(V)	(V)	(V)	(V)	(V)	(V)	(V)
S082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	16	(D)	16 638	90.7	1.5	.2	3.5	3.2	.9
S083	FARM MACHINERY AND EQUIPMENT . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	14	8 349	6 336	76.8	.8	2.1	13.4	5.4	1.5
S085	INDUSTRIAL SUPPLIES. . . . .	14	(D)	(D)	66.5	1.8	1.6	17.8	12.5	-
S086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	10	6 241	6 105	85.1	.6	1.2	3.2	.9	-
S087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	14	(D)	2 354	47.3	10.9	5.0	31.6	5.3	-
S088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S091	METALS AND MINERALS, N.E.C.. . . . .	9	(D)	8 456	73.3	3.0	.7	18.8	4.1	-
S092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S093	SCRAP AND WASTE MATERIALS. . . . .	8	2 788	2 305	41.9	-	15.1	17.0	22.2	3.9
S094	TOBACCO AND ITS PRODUCTS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
S095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	9	7 862	5 954	<sup>22</sup> 11.7	1.2	-	81.0	6.0	-
S096	PAPER AND ITS PRODUCTS . . . . .	14	(D)	5 513	49.1	1.7	.1	34.2	15.2	-
S097	FURNITURE AND HOME FURNISHINGS . . . . .	11	4 507	3 895	21.1	1.8	3.5	64.8	8.8	-
S098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	37	28 249	25 128	<sup>23</sup> 22.5	.2	1.1	39.2	37.1	-
S099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	44	23 126	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 45.2 to builders and contractors. <sup>2</sup>Including 73.5 to builders and contractors. <sup>3</sup>Including 50.5 builders and contractors. <sup>4</sup>Including 11.0 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 12.9 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 28.7 to builders and contractors. <sup>7</sup>Including 16.6 to repair shops. <sup>8</sup>Including 3.5 to repair shops. <sup>9</sup>Including 21.3 to repair shops. <sup>10</sup>Including 7.7 to restaurants, institutions and other food service establishments. <sup>11</sup>Including 17.6 to restaurants, institutions and other food service establishments. <sup>12</sup>Including 16.6 to restaurants, institutions and other food service establishments. <sup>13</sup>Including 28.5 to contractors and builders; 8.9 to public utilities. <sup>14</sup>Including to repair shops. <sup>15</sup>Including 40.8 to contractors and builders; 16.6 public utilities. <sup>16</sup>Including 4.1 to repair shops. <sup>17</sup>Including 6.8 to contractors and builders; 2.5 to public utilities. <sup>18</sup>Including 33.4 repair shops. <sup>19</sup>Including 29.0 to builders and contractors. <sup>20</sup>Including 19.1 to builders and contractors. <sup>21</sup>Including 43.0 to builders and contractors. <sup>22</sup>Including 11.7 to restaurants, institutions, and other food service establishments. <sup>23</sup>Including 16.6 to builders and contractors.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
SD	SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN.									
	WHOLESALE TRADE, TOTAL . . . . .	54S	431 784	363 740	44.6	1.1	1.6	4S.4	7.0	.3
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	67	22 723	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	12	6 009	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	49	13 126	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD14	TIRES AND TUBES. . . . .	6	3 588	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	17	19 241	16 901	9.4	.6	.3	65.5	24.3	-
SD22	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD28	PAINTS AND VARNISHES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	5 878	5 497	37.1	.7	.8	49.9	15.5	-
SD33.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	6	2 698	2 317	(D)	(D)	(D)	(D)	(D)	(D)
SD36.7	APPAREL . . . . .	4	(D)	(D)	.4	(2)	.8	98.8	-	-
SD39	FOOTWEAR . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	73	72 360	52 592	<sup>1</sup> 24.6	.9	.3	67.1	7.2	-
SD41	GROCERIES, GENERAL LINE. . . . .	7	12 674	11 999	<sup>2</sup> 33.4	-	-	66.6	-	-
SD42	FROZEN FOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD43	DAIRY PRODUCTS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	(D)	<sup>3</sup> 31.2	.1	.2	56.3	12.1	-
SD45	CONFECTIONERY. . . . .	3	(D)	(D)	<sup>4</sup> 22.9	5.8	-	68.7	2.5	-
SD46	FISH AND SEAFOODS. . . . .	4	1 677	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD47	MEATS AND MEAT PRODUCTS. . . . .	9	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD48	FRESH FRUITS AND VEGETABLES. . . . .	24	(D)	7 003	<sup>5</sup> 20.2	3.6	.2	58.0	18.1	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	16	7 371	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD5	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD52	COTTON . . . . .	-	-	-	-	-	-	-	-	-
SD53	GRAIN. . . . .	-	-	-	-	-	-	-	-	-
SD54	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-	-
SD59	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD6	ELECTRICAL GOODS . . . . .	31	28 626	26 650	<sup>6</sup> 65.1	.9	1.7	<sup>7</sup> 29.9	2.4	(2)
SD63	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	17	(D)	19 054	<sup>8</sup> 76.0	1.1	.7	<sup>9</sup> 19.3	2.9	.1
SD64	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	6	5 346	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD65	ELECTRONIC PARTS AND EQUIPMENT . . . . .	8	(D)	(D)	<sup>10</sup> 64.6	1.2	8.5	<sup>11</sup> 23.6	2.1	-
SD7	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	33	22 024	17 514	<sup>12</sup> 51.4	1.6	3.0	39.9	3.6	.5
SD72	HARDWARE . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD74	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	24	(D)	10 666	<sup>13</sup> 73.5	2.3	5.0	16.2	3.0	.1
SD77	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD8	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	107	50 160	42 996	79.3	2.3	1.8	12.7	3.6	.4
SD81	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	9	3 133	(D)	(V)	(V)	(V)	(V)	(V)	(V)
SD82	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	10	8 936	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD83	FARM MACHINERY AND EQUIPMENT . . . . .	5	(D)	(D)	30.7	2.4	17.7	45.3	3.9	-
SD84	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	23	11 078	10 518	90.3	1.3	2.4	3.6	2.3	-
SD85	INDUSTRIAL SUPPLIES. . . . .	31	(D)	17 546	78.3	.8	.2	17.5	3.2	-
SD86	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	17	(D)	2 713	77.9	(2)	2.4	8.7	10.9	-
SD87	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	11	(D)	(D)	91.9	.2	1.5	4.5	1.9	-
SD88	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
SD91	METALS AND MINERALS, N.E.C. . . . .	14	(D)	33 639	99.4	-	.1	(2)	.5	-
SD92	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	10	8 902	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD93	SCRAP AND WASTE MATERIALS. . . . .	34	13 277	11 480	78.4	(2)	.5	1.4	16.3	3.5
SD94	TOBACCO AND ITS PRODUCTS . . . . .	9	22 536	20 146	<sup>14</sup> 7.2	4.1	2.0	59.8	27.0	-
SD95	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	9	32 349	32 349	<sup>15</sup> 12.4	.7	-	86.8	-	-
SD96	PAPER AND ITS PRODUCTS . . . . .	30	(D)	16 448	68.6	1.4	1.4	18.1	10.4	-
SD97	FURNITURE AND HOME FURNISHINGS . . . . .	15	(D)	(D)	4.7	.1	7.0	87.9	.3	-
SD98	LUMBER AND CONSTRUCTION MATERIALS. . . . .	41	34 177	28 509	<sup>16</sup> 31.9	.2	.1	65.7	2.1	(2)
SD99	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	42	26 168	24 190	40.5	2.2	1.9	44.4	5.0	2.0
SD	SYRACUSE, N.Y.									
	WHOLESALE TRADE, TOTAL . . . . .	718	658 203	522 105	39.7	.8	1.8	51.1	5.8	.6
SD1	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	78	33 526	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD12	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	13	7 864	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD13	AUTOMOTIVE EQUIPMENT . . . . .	50	19 730	13 869	8.6	.2	2.3	<sup>17</sup> 25.2	60.9	2.8
SD14	TIRES AND TUBES. . . . .	15	5 932	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD2	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	21	22 369	20 253	16.5	.4	1.3	80.9	1.0	-
SD22	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	7	(D)	(D)	3.7	.3	.6	94.8	.6	-
SD28	PAINTS AND VARNISHES . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD29	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	8	3 361	2 590	89.3	1.0	2.1	4.8	2.8	-
SD3	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	5	(D)	1 842	(D)	(D)	(D)	(D)	(D)	(D)
SD33.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	5	-	-	-	-	-	-	-	-
SD36.7	APPAREL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD39	FOOTWEAR . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD4	GROCERIES AND RELATED PRODUCTS . . . . .	97	113 844	98 771	<sup>18</sup> 44.2	2.2	.5	78.0	5.1	-
SD41	GROCERIES, GENERAL LINE. . . . .	8	59 173	57 714	<sup>19</sup> 7.3	-	(2)	91.4	1.2	-
SD42	FROZEN FOODS . . . . .	5	7 087	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD43	DAIRY PRODUCTS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD44	POULTRY AND POULTRY PRODUCTS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD45	CONFECTIONERY. . . . .	7	4 708	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SD46	FISH AND SEAFOODS. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SD47	MEATS AND MEAT PRODUCTS. . . . .	14	15 787	14 000	<sup>20</sup> 15.4	5.9	1.5	62.4	14.8	-
SD48	FRESH FRUITS AND VEGETABLES. . . . .	26	11 502	9 368	<sup>21</sup> 17.3	13.5	-	61.3	7.9	-
SD49	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	25	9 360	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 21.1 to restaurants, institutions and other food service establishments. <sup>2</sup>Including 29.6 to restaurants, institutions and other food service establishments. <sup>3</sup>Including 28.9 to restaurants, institutions and other food service establishments. <sup>4</sup>Including 22.0 to restaurants, institutions and other food service establishments. <sup>5</sup>Including 19.8 to restaurants, institutions and other food service establishments. <sup>6</sup>Including 29.8 to contractors and builders; 4.7 to public utilities. <sup>7</sup>Including 2.2 to repair shops. <sup>8</sup>Including 40.7 to contractors and builders; 4.4 public utilities. <sup>9</sup>Including .7 to repair shops. <sup>10</sup>Includes 5.9 to public utilities. <sup>11</sup>Including 12.3 to repair shops. <sup>12</sup>Including 38.9 to builders and contractors. <sup>13</sup>Including 58.3 to builders and contractors. <sup>14</sup>Including 4.4 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 23.8 to builders and contractors. <sup>16</sup>Including 7.3 to restaurants, institutions and other food service establishment. <sup>17</sup>Including 13.9 to restaurants, institutions and other food service establishments. <sup>18</sup>Including 17.3 to restaurants, institutions and other food service establishment.



TABLE 4. Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	SYRACUSE, N.Y.--CONTINUED									
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	61	81 645	71 004	<sup>1</sup> 41.5	1.3	2.0	<sup>2</sup> 54.1	1.2	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	15	21 137	19 679	<sup>3</sup> 77.8	1.8	2.7	<sup>4</sup> 17.1	.6	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	15	42 872	42 151	<sup>5</sup> 10.1	.7	.5	<sup>6</sup> 79.1	1.7	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	31	17 636	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	50	32 146	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5072	HARDWARE . . . . .	13	8 988	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	28	20 314	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	9	2 844	(V)	(V)	(V)	(V)	(V)	(V)	(V)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	168	126 985	91 841	69.7	.8	2.6	21.2	3.6	2.2
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	17	7 638	7 179	47.0	.3	13.4	15.6	5.4	18.3
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	20	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	12	14 714	14 334	5.6	-	.4	94.0	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	43	26 576	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES . . . . .	28	17 997	16 224	91.6	.2	1.2	3.0	4.1	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	24	(D)	11 576	75.5	1.3	2.8	18.5	1.1	.8
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	23	7 514	7 059	53.2	4.6	2.1	10.8	21.1	8.2
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	17	28 182	20 356	91.9	.6	1.0	4.0	2.3	.3
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	1 083	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	20	19 524	17 225	<sup>7</sup> 71.5	(2)	.2	.7	26.6	1.0
5094	TORACCO AND ITS PRODUCTS . . . . .	9	22 637	18 442	<sup>8</sup> 11.5	.1	3.5	81.5	3.3	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	24	(D)	54 690	35.7	.3	.3	63.2	.4	-
5096	PAPER AND ITS PRODUCTS . . . . .	30	17 505	14 754	72.2	.1	2.7	17.3	7.8	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	23	20 289	19 869	18.8	.2	.7	76.9	3.5	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	48	34 789	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	62	39 422	29 245	12.6	(2)	5.1	80.7	1.5	-
	TAMPA-ST. PETERSBURG, FLA.									
50	WHOLESALE TRADE, TOTAL . . . . .	1 126	899 484	739 332	33.8	1.2	1.7	47.6	14.4	1.3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	171	56 288	41 381	28.4	.7	10.9	<sup>9</sup> 40.3	19.6	.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	23	(D)	17 162	45.8	(2)	16.2	<sup>10</sup> 32.3	5.5	.2
5013	AUTOMOTIVE EQUIPMENT . . . . .	128	28 287	20 681	12.9	1.5	6.1	<sup>11</sup> 49.2	30.3	-
5014	TIRES AND TUBES . . . . .	20	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	53	56 497	46 204	37.1	.4	.2	55.6	6.7	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	18	24 434	24 349	7.8	.7	.2	89.8	1.5	-
5028	PAINTS AND VARNISHES . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	28	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	11	6 315	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	5	3 756	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL . . . . .	6	2 559	2 352	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	176	188 561	171 258	<sup>12</sup> 24.3	1.9	.7	46.9	25.4	.8
5041	GROCERIES, GENERAL LINE . . . . .	12	43 360	42 194	<sup>13</sup> 30.8	.9	-	64.4	2.7	1.2
5042	FROZEN FOODS . . . . .	15	9 505	9 387	<sup>14</sup> 33.7	.3	-	13.7	52.3	-
5043	DAIRY PRODUCTS . . . . .	5	5 980	4 516	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	11	(D)	8 909	<sup>15</sup> 27.1	.8	.2	63.6	8.3	-
5045	CONFECTIONERY . . . . .	5	1 395	541	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	19	(D)	9 672	<sup>16</sup> 42.7	3.5	2.0	14.6	33.8	3.4
5047	MEATS AND MEAT PRODUCTS . . . . .	24	34 849	30 181	<sup>17</sup> 28.0	-	.9	43.2	28.0	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	47	41 526	35 772	<sup>18</sup> 17.2	5.3	.8	27.2	49.5	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	38	32 185	30 086	<sup>19</sup> 14.4	1.6	1.2	60.8	20.0	2.0
505	FARM PRODUCTS--RAW MATERIALS . . . . .	13	26 779	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	78	97 979	90 295	<sup>20</sup> 41.4	.7	.4	<sup>21</sup> 54.0	3.5	.1
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	33	40 095	36 572	<sup>22</sup> 82.6	.9	.2	<sup>23</sup> 10.2	5.9	.2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	15	49 740	49 191	<sup>24</sup> 10.3	.2	.3	<sup>25</sup> 87.7	1.5	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	30	8 144	(V)	(V)	(V)	(V)	(V)	(V)	(V)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	73	40 791	34 651	<sup>26</sup> 50.3	1.3	.5	42.5	4.7	.7
5072	HARDWARE . . . . .	23	19 871	18 216	<sup>27</sup> 24.8	1.8	.1	69.4	2.7	1.2
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	31	14 965	13 660	<sup>28</sup> 77.5	.6	.8	12.5	8.4	.2
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	19	5 955	(V)	(V)	(V)	(V)	(V)	(V)	(V)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	222	99 037	77 669	65.2	1.9	2.8	15.3	12.6	2.2
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	37	11 047	8 403	71.8	2.1	.4	22.2	3.2	.3
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	13	16 291	13 420	91.0	.3	.8	4.3	.5	.1
5083	FARM MACHINERY AND EQUIPMENT . . . . .	3	2 531	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	35	16 725	12 129	68.3	.7	.6	10.0	15.2	5.3
5085	INDUSTRIAL SUPPLIES . . . . .	37	18 271	16 504	66.7	1.8	2.8	1.7	26.6	.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	36	13 232	11 793	64.9	3.1	5.8	25.5	.4	.3
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	50	(D)	11 423	47.1	.7	1.2	38.0	13.0	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	11	(D)	(D)	1.0	-	2.9	26.4	44.5	25.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 11.9 to contractors and builders; 3.2 to public utilities. <sup>2</sup>Including 3.1 to repair shops. <sup>3</sup>Including 27.3 to contractors and builders; 8.8 to public utilities. <sup>4</sup>Including 1.4 to repair shops. <sup>5</sup>Including 7.2 to contractors and builders; 1.1 to public utilities. <sup>6</sup>Including 1.7 to repair shops. <sup>7</sup>Including 10.4 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 35.7 to restaurants, institutions, and other food service establishments. <sup>9</sup>Includes 20.1 to repair shops. <sup>10</sup>Includes 4.4 to repair shops. <sup>11</sup>Includes 34.5 to repair shops. <sup>12</sup>Including 22.3 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 30.3 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 32.9 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 23.2 to restaurants, institutions, and other food service establishments. <sup>16</sup>Including 36.2 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 25.3 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 15.3 to restaurants, institutions, and other food service establishments. <sup>19</sup>Including 12.0 to restaurants, institutions, and other food service establishments. <sup>20</sup>Including 22.4 to contractors and builders; 11.5 to public utilities. <sup>21</sup>Including 2.2 to repair shops. <sup>22</sup>Including 40.5 to contractors and builders; 28.3 to public utilities. <sup>23</sup>Including .7 to repair shops. <sup>24</sup>Including 10.3 to contractors and builders. <sup>25</sup>Including .3 to repair shops. <sup>26</sup>Including 36.3 to builders and contractors. <sup>27</sup>Including 15.8 to builders and contractors. <sup>28</sup>Including 54.9 to builders and contractors.

TABLE 4. Merchant Wholesalers—Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967—Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organi- zations	For export
TAMPA-ST. PETERSBURG, FLA.--CONTINUED										
5091	METALS AND MINERALS, N.E.C.	32	38 792	34 670	40.5	.5	.6	18.8	38.3	1.2
5092	PETROLEUM AND PETROLEUM PRODUCTS	16	9 961	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS	24	16 149	15 186	49.8	.4	(2)	.8	17.1	32.0
5094	TOBACCO AND ITS PRODUCTS	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	20	(0)	80 131	2.4	.6	-	93.4	3.3	.3
5096	PAPER AND ITS PRODUCTS	42	(0)	17 332	43.3	1.5	(2)	40.8	14.4	-
5097	FURNITURE AND HOME FURNISHINGS	27	24 800	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5098	LUMBER AND CONSTRUCTION MATERIALS	66	57 036	48 475	48.0	.1	.6	41.3	6.7	.4
5099	OTHER KINDS OF WHOLESALE BUSINESS	93	34 397	30 248	16.4	1.1	3.5	44.6	33.8	.6
TOLEDO, OHIO-MICH.										
50	WHOLESALE TRADE, TOTAL	683	747 014	632 913	51.0	.2	1.1	30.5	9.8	7.3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	96	74 782	67 013	37.1	.5	3.3	16.2	40.3	2.5
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	12	(0)	(0)	69.1	-	9.8	19.9	1.1	-
5013	AUTOMOTIVE EQUIPMENT	78	(0)	56 493	35.5	.6	2.2	13.5	45.1	3.0
5014	TIRES AND TUBES	6	7 430	(0)	(0)	(0)	(0)	(0)	(0)	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	21	25 081	24 711	39.4	-	.2	53.4	6.8	.1
5022	DRUGS, PROPRIETARIES, AND SUNORIES	7	(0)	(0)	5.9	-	-	94.1	-	-
5028	PAINTS AND VARNISHES	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	10	9 212	8 886	98.5	-	.1	.6	.8	-
503	PIECE GOODS, NOTIONS, AND APPAREL	8	(0)	4 179	2.3	-	.3	91.5	5.9	-
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036+7	APPAREL	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5039	FOOTWEAR	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
504	GROCERIES AND RELATED PRODUCTS	62	63 216	45 540	37.4	-	1.0	57.4	4.2	(2)
5041	GROCERIES, GENERAL LINE	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5042	FROZEN FOODS	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5043	DAIRY PRODUCTS	6	(0)	4 538	(0)	(0)	(0)	(0)	(0)	(0)
5044	POULTRY AND POULTRY PRODUCTS	5	(0)	(0)	78.7	-	.2	88.5	2.6	-
5045	CONFECTIONERY	6	(0)	(0)	24.6	-	6.6	25.5	43.6	-
5046	FISH AND SEAFOODS	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS	13	(0)	6 077	75.6	-	1.4	23.0	-	-
5048	FRESH FRUITS AND VEGETABLES	11	6 180	6 065	19.1	-	-	60.9	20.0	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	11	16 232	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS	12	122 087	105 208	54.7	-	.5	3.2	.5	41.2
5052	COTTON	-	-	-	-	-	-	-	-	-
5053	GRAIN	11	(0)	105 208	54.7	-	.5	3.2	.5	41.2
5054	LIVESTOCK	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS	38	82 002	81 445	42.9	.5	.9	49.7	5.9	.2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	14	(0)	26 051	87.8	.9	1.6	7.6	2.0	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	13	(0)	52 623	20.9	.2	.2	71.2	7.3	.3
5065	ELECTRONIC PARTS AND EQUIPMENT	11	2 901	2 771	38.4	1.9	6.7	37.1	15.9	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	46	46 861	42 411	57.7	.4	.7	39.8	1.3	-
5072	HARDWARE	13	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	20	13 974	11 736	94.7	.5	.3	2.5	2.0	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	13	(0)	(0)	79.8	.8	3.8	15.6	(2)	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES	160	77 153	64 886	81.1	.3	.9	9.0	8.2	.4
5081	COMMERCIAL MACHINES AND EQUIPMENT	22	4 620	4 474	80.4	.1	.5	11.6	7.4	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	13	(0)	10 159	90.6	-	.1	7.9	1.4	-
5083	FARM MACHINERY AND EQUIPMENT	6	(0)	3 150	(0)	(0)	(0)	(0)	(0)	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	41	20 878	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5085	INDUSTRIAL SUPPLIES	38	(0)	23 894	88.7	.1	.7	.7	9.7	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	18	(0)	4 142	74.2	-	.5	16.0	9.4	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	19	(0)	4 693	58.1	.2	.4	40.7	.6	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5091	METALS AND MINERALS, N.E.C.	41	92 468	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5092	PETROLEUM AND PETROLEUM PRODUCTS	1	(0)	-	(0)	(0)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS	36	(0)	20 100	72.9	.1	1.1	.7	25.1	-
5094	TOBACCO AND ITS PRODUCTS	6	22 183	22 152	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	21	24 506	23 532	8.4	-	1.4	90.1	.1	-
5096	PAPER AND ITS PRODUCTS	21	19 022	18 439	65.2	.1	.7	18.7	15.3	-
5097	FURNITURE AND HOME FURNISHINGS	17	(0)	21 090	17.0	-	.7	79.7	2.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS	44	29 452	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS	53	20 054	17 530	54.4	-	3.0	29.3	13.4	(2)
TULSA, OKLA.										
50	WHOLESALE TRADE, TOTAL	697	596 013	495 332	46.3	1.5	1.3	39.5	11.1	.4
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	90	41 687	31 938	17.4	2.7	6.0	37.3	33.2	3.5
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	11	(0)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT	75	24 745	22 508	16.3	2.9	3.7	33.0	43.1	1.0
5014	TIRES AND TUBES	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	23	(0)	17 071	15.7	1.3	1.6	78.3	3.1	-
5022	DRUGS, PROPRIETARIES, AND SUNORIES	13	(0)	14 167	3.4	.9	1.4	92.8	1.5	-
5028	PAINTS AND VARNISHES	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	8	(0)	(0)	80.3	3.4	2.3	2.4	11.5	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Including 2.4 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 39.9 to builders and contractors. <sup>3</sup>Including 7.8 to repair shops. <sup>4</sup>Including 8.1 to repair shops. <sup>5</sup>Including 8.3 to repair shops. <sup>6</sup>Including 37.3 to restaurants, institutions, and other food service establishments. <sup>7</sup>Including 8.7 to restaurants, institutions, and other food service establishments. <sup>8</sup>Including 24.6 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 75.6 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 18.5 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 19.2 to contractors and builders; 2.9 to public utilities. <sup>12</sup>Including 2.1 to repair shops. <sup>13</sup>Including 39.6 to contractors and builders; 6.2 to public utilities. <sup>14</sup>Including 2.0 to repair shops. <sup>15</sup>Including 9.9 to contractors and builders; 1.2 to public utilities. <sup>16</sup>Including .9 to repair shops. <sup>17</sup>Including 5.2 to contractors and builders; 3.9 to public utilities. <sup>18</sup>Including 25.2 to repair shops. <sup>19</sup>Including 26.8 to builders and contractors. <sup>20</sup>Including 79.5 to builders and contractors. <sup>21</sup>Including 22.4 to builders and contractors. <sup>22</sup>Including 7.9 to restaurants, institutions, and other food service establishments. <sup>23</sup>Includes 16.2 to repair shops. <sup>24</sup>Includes 20.4 to repair shops.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
TULSA, OKLA.--CONTINUED										
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	10	(D)	(D)	1.4	8.5	-	33.8	56.3	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	6	2 809	2 724	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	52	105 314	101 031	16.8	1.8	.2	79.3	1.9	-
5041	GROCERIES, GENERAL LINE . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	6	(D)	(D)	32.2	.4	1.8	60.4	5.2	-
5045	CONFECTIONERY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	9	(D)	14 062	38.3	-	.3	60.2	1.2	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	12	(D)	11 945	23.4	8.7	.7	61.6	5.7	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . .	10	3 041	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	2	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	1	(D)	-	(D)	(D)	-	(D)	(D)	(D)
5054	GRAIN . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	31	33 835	30 620	76.0	1.4	2.5	10.5	9.6	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES .	19	26 194	24 491	85.4	.9	2.6	7.9	3.3	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	10	(D)	(D)	37.8	3.8	2.2	20.9	35.3	-
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES	43	29 726	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5072	HARDWARE . . . . .	13	(D)	4 652	48.1	.1	.5	48.7	1.1	1.5
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	18	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	12	4 612	(V)	(V)	(V)	(V)	(V)	(V)	(V)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	239	164 682	99 804	76.3	1.8	1.4	12.0	8.0	.5
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	26	7 531	6 742	67.1	2.0	2.4	22.2	6.3	(Z)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT .	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	3	(D)	(D)	4.0	-	4.0	91.2	.6	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	104	95 476	40 990	85.3	2.1	.5	7.7	3.7	.6
5085	INDUSTRIAL SUPPLIES . . . . .	36	21 687	20 638	74.7	.4	2.1	1.6	21.0	.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . .	25	13 754	12 661	65.9	2.7	.9	27.4	2.1	1.0
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES .	23	(D)	7 320	68.5	.5	.8	28.9	1.3	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	7	(D)	5 726	70.5	.2	5.5	5.0	18.8	-
5091	METALS AND MINERALS, N.E.C. . . . .	36	(D)	93 190	73.5	.3	.2	3.3	22.4	.2
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	23	14 338	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5093	SCRAP AND WASTE MATERIALS . . . . .	12	5 579	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS . . . . .	8	16 048	16 048	15.9	.1	-	92.4	1.6	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	10	26 360	25 495	1.7	-	-	95.1	3.1	-
5096	PAPER AND ITS PRODUCTS . . . . .	16	18 720	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	17	(D)	5 013	31.2	.2	3.1	63.1	2.5	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	26	16 415	14 176	48.3	3.8	3.4	31.4	12.7	.4
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	59	24 205	20 180	28.6	.5	4.2	62.9	3.7	.1
WICHITA, KANS.										
50	WHOLESALE TRADE, TOTAL . . . . .	593	540 431	450 270	36.4	2.3	2.1	50.7	7.2	1.3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . .	96	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . .	12	(D)	8 442	34.7	.5	31.9	28.9	4.0	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	77	41 961	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5014	TIRES AND TUBES . . . . .	7	2 309	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . .	28	27 921	25 927	14.0	.5	1.1	82.7	1.7	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	17	(D)	22 655	4.8	.5	.9	92.8	1.1	-
5028	PAINTS AND VARNISHES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS .	-	-	-	-	-	-	-	-	-
5036,7	APPAREL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	53	131 542	122 139	11.3	4.9	.9	74.3	8.6	-
5041	GROCERIES, GENERAL LINE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS . . . . .	5	8 278	8 267	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	-	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	11	13 244	10 520	37.4	-	8.0	2.9	51.7	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . .	14	3 943	(V)	(V)	(V)	(V)	(V)	(V)	(V)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	12	46 198	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . .	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	37	41 672	40 133	37.4	1.4	2.4	57.0	1.8	(Z)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES .	17	17 324	16 649	81.3	2.8	1.2	12.4	2.4	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS .	12	(D)	20 030	23.4	-	.3	96.1	.2	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	8	(D)	3 454	23.5	2.5	20.7	44.9	8.3	(Z)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 15.3 to restaurants, institutions, and other food service establishments. <sup>2</sup>Including 31.5 to restaurants, institutions, and other food service establishments. <sup>3</sup>Including 37.5 to restaurants, institutions, and other food service establishments. <sup>4</sup>Including 20.5 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 32.6 to contractors and builders; 14.5 to public utilities. <sup>6</sup>Including 4.3 to repair shops. <sup>7</sup>Including 39.5 to contractors and builders; 17.7 to public utilities. <sup>8</sup>Including 1.4 to repair shops. <sup>9</sup>Including 4.4 to contractors and builders; 1.6 to public utilities. <sup>10</sup>Including 16.1 to repair shops. <sup>11</sup>Including 25.3 to builders and contractors. <sup>12</sup>Including 5.8 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 1.7 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 44.4 to builders and contractors. <sup>15</sup>Including 20.8 to repair shops. <sup>16</sup>Including 9.1 to restaurants, institutions, and other food service establishments. <sup>17</sup>Including 35.6 to restaurants, institutions, and other food service establishments. <sup>18</sup>Including 20.8 to contractors and builders; 6.6 to public utilities. <sup>19</sup>Including 6.8 to repair shops. <sup>20</sup>Including 46.4 to contractors and builders; 15.0 to public utilities. <sup>21</sup>Including 2.5 to repair shops. <sup>22</sup>Including 2.5 to contractors and builders; .6 to public utilities. <sup>23</sup>Including 5.1 to repair shops. <sup>24</sup>Including 3.9 to contractors and builders; 1.0 to public utilities. <sup>25</sup>Including 37.3 to repair shops.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
WICHITA, KANS.--CONTINUED										
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	38	(D)	21 758	169.4	3.2	1.0	20.5	6.0	-
5072	HARDWARE	10	3 589	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	16	(D)	13 449	269.8	1.8	.7	20.4	7.4	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	12	6 054	6 044	368.1	3.6	1.8	21.8	4.7	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES	150	83 375	66 484	62.4	1.9	1.4	20.9	12.7	.7
5081	COMMERCIAL MACHINES AND EQUIPMENT	17	5 160	4 794	83.3	1.4	.7	5.7	8.9	.1
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	8	10 798	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	FARM MACHINERY AND EQUIPMENT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	41	19 438	15 787	82.9	1.2	2.8	3.6	9.5	-
5085	INDUSTRIAL SUPPLIES	27	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	20	7 458	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	22	5 653	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	12	(D)	14 759	22.7	1.1	.3	38.7	37.1	.1
5091	METALS AND MINERALS, N.E.C.	11	11 439	11 259	86.1	2.2	1.8	4.8	5.2	-
5092	PETROLEUM AND PETROLEUM PRODUCTS	13	14 982	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS	15	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS	5	9 179	9 179	44.6	3.1	-	81.2	11.1	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	12	(D)	16 389	5.0	.7	-	94.2	-	-
5096	PAPER AND ITS PRODUCTS	22	14 437	11 556	64.4	3.9	.2	18.4	13.0	.1
5097	FURNITURE AND HOME FURNISHINGS	16	(D)	9 092	14.0	-	.5	85.0	.5	-
5098	LUMBER AND CONSTRUCTION MATERIALS	22	19 910	15 736	23.0	(2)	1.0	71.5	4.5	-
5099	OTHER KINDS OF WHOLESALE BUSINESS	59	26 675	18 567	28.9	1.1	7.3	58.3	4.3	.1
WILKES-BARRE-HAZLETON, PA.										
50	WHOLESALE TRADE, TOTAL	418	227 399	186 841	34.9	1.6	2.9	46.5	13.6	.5
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT	48	15 474	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT	32	(D)	5 628	19.0	9.4	4.3	36.5	30.8	-
5014	TIRES AND TUBES	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS	13	(D)	(D)	21.0	6.0	.1	69.7	3.2	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES	7	6 826	6 826	8.2	4.4	-	86.8	.7	-
5028	PAINTS AND VARNISHES	3	(D)	(D)	61.1	3.9	2.1	27.7	4.8	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.	3	1 430	1 430	67.8	14.3	-	3.6	14.3	-
503	PIECE GOODS, NOTIONS, AND APPAREL	14	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033.4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036.7	APPAREL	7	3 711	2 709	-	-	-	68.7	31.3	-
5039	FOOTWEAR	5	(D)	889	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS	78	54 032	47 221	21.4	.9	.9	65.1	11.8	-
5041	GROCERIES, GENERAL LINE	11	23 053	21 609	11.6	.1	-	87.4	.9	-
5042	FROZEN FOODS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS	4	(D)	(D)	24.7	-	-	75.3	-	-
5044	POULTRY AND POULTRY PRODUCTS	-	-	-	-	-	-	-	-	-
5045	CONFECTIONERY	7	(D)	776	18.2	.3	1.2	70.7	9.7	-
5046	FISH AND SEAFOODS	3	(D)	1 678	59.4	-	2.0	12.0	26.6	-
5047	MEATS AND MEAT PRODUCTS	21	(D)	13 020	30.9	-	1.0	34.3	33.9	-
5048	FRESH FRUITS AND VEGETABLES	12	5 858	5 418	7.4	-	.4	85.2	7.0	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	17	3 568	2 782	53.1	12.3	8.3	23.1	3.1	-
505	FARM PRODUCTS--RAW MATERIALS	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON	-	-	-	-	-	-	-	-	-
5053	GRAIN	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS	21	19 015	17 067	29.5	.2	1.8	68.1	.4	(2)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES	7	(D)	(D)	32.3	-	-	7.5	.1	.1
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	6	(D)	(D)	3.1	-	1.6	94.7	.6	(2)
5065	ELECTRONIC PARTS AND EQUIPMENT	8	1 823	1 460	29.0	2.3	9.3	59.4	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	23	(D)	10 581	54.3	.5	6.0	29.9	9.3	-
5072	HARDWARE	7	1 619	1 275	37.0	1.8	14.8	43.1	3.2	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	9	(D)	(D)	66.4	.6	4.3	11.5	17.3	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	7	4 456	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES	66	29 209	22 587	83.9	1.5	1.2	8.1	4.9	.4
5081	COMMERCIAL MACHINES AND EQUIPMENT	6	1 218	1 218	51.1	2.1	1.9	1.1	43.7	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	12	(D)	13 194	97.0	2.3	.5	.1	.1	(D)
5083	FARM MACHINERY AND EQUIPMENT	-	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	12	(D)	2 359	68.5	-	1.9	16.7	10.9	1.9
5085	INDUSTRIAL SUPPLIES	13	4 511	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	10	(D)	1 552	39.8	.1	1.2	56.7	2.3	.1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES	12	(D)	1 534	56.7	.3	4.6	29.6	8.7	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C.	13	(D)	6 102	67.0	2.9	.6	3.7	25.8	-
5092	PETROLEUM AND PETROLEUM PRODUCTS	4	2 889	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS	18	6 645	6 509	60.2	1.5	.2	12.5	24.8	.8
5094	TOBACCO AND ITS PRODUCTS	12	10 071	9 570	14.3	-	5.5	67.5	12.7	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	25	9 347	8 798	32.5	-	25.5	27.8	14.3	-
5096	PAPER AND ITS PRODUCTS	13	(D)	(D)	21.7	6.3	.1	13.0	53.3	5.6
5097	FURNITURE AND HOME FURNISHINGS	11	(D)	7 347	5.0	-	.5	92.0	2.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS	22	(D)	9 555	36.3	-	.4	62.2	1.1	-
5099	OTHER KINDS OF WHOLESALE BUSINESS	36	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable. Z Less than 0.05 percent.

<sup>1</sup>Including 49.9 to builders and contractors. <sup>2</sup>Including 51.6 to builders and contractors. <sup>3</sup>Including 57.4 to builders and contractors. <sup>4</sup>Including 4.6 to restaurants, institutions, and other food service establishments. <sup>5</sup>Including 5.0 to restaurants, institutions, and other food service establishments. <sup>6</sup>Including 9.8 to builders and contractors. <sup>7</sup>Including 28.6 to repair shops. <sup>8</sup>Including 19.3 to restaurants, institutions, and other food service establishments. <sup>9</sup>Including 10.6 to restaurants, institutions, and other food service establishments. <sup>10</sup>Including 8.7 to restaurants, institutions, and other food service establishments. <sup>11</sup>Including 18.2 to restaurants, institutions, and other food service establishments. <sup>12</sup>Including 59.4 to restaurants, institutions, and other food service establishments. <sup>13</sup>Including 29.4 to restaurants, institutions, and other food service establishments. <sup>14</sup>Including 7.2 to restaurants, institutions, and other food service establishments. <sup>15</sup>Including 18.6 to contractors and builders; 1.6 to public utilities. <sup>16</sup>Including 1.7 to repair shops. <sup>17</sup>Including 61.1 to contractors and builders; 5.3 to public utilities. <sup>18</sup>Including 1.6 to contractors and builders; 2 to public utilities. <sup>19</sup>Including .2 to repair shops. <sup>20</sup>Including 11.8 to contractors and builders. <sup>21</sup>Including 18.6 to repair shops. <sup>22</sup>Including 30.0 to builders and contractors. <sup>23</sup>Including 21.7 to builders and contractors. <sup>24</sup>Including 47.5 to builders and contractors. <sup>25</sup>Including 13.9 to restaurants, institutions, and other food service establishments. <sup>26</sup>Including 25.7 to builders and contractors. <sup>27</sup>Including 31.3 to restaurants, institutions, and other food service establishments.



TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
WORCESTER, MASS.										
50	WHOLESALE TRADE, TOTAL . . . . .	453	445 342	399 290	32.7	2.0	1.4	52.7	9.7	1.6
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	46	23 311	20 392	16.5	.6	5.6	<sup>1</sup> 45.3	31.0	1.1
5012	AUTOMOBILES AND OTHER MOTDR VEHICLES . . . .	7	(D)	(V)	(V)	(V)	(V)	<sup>2</sup> (V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	34	(D)	12 948	5.5	.3	2.1	<sup>2</sup> 54.5	35.9	1.8
5014	TIRES AND TUBES. . . . .	5	5 162	5 162	20.8	1.6	10.3	<sup>3</sup> 35.0	32.4	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	18	(D)	(D)	19.0	(2)	2.6	69.1	9.1	.2
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	8	21 536	20 025	4.0	-	3.4	89.7	2.7	.3
5028	PAINTS AND VARNISHES . . . . .	3	(D)	(D)	82.3	.7	1.7	15.3	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	7	5 985	5 829	56.0	-	-	10.8	33.2	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	12	(D)	8 602	6.9	-	.3	51.5	41.3	-
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	7	(D)	6 625	-	-	.2	56.4	43.4	-
5039	FOOTWEAR . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GRODCRIES AND RELATED PRODUCTS . . . . .	59	119 204	114 711	<sup>4</sup> 9.7	6.1	.9	79.1	4.1	-
5041	GRODCRIES, GENERAL LINE. . . . .	6	65 498	65 498	<sup>5</sup> 2.7	8.9	-	87.4	1.0	-
5042	FROZEN FOODS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	6	1 285	305	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY. . . . .	3	352	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS. . . . .	1	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	10	23 666	22 678	<sup>6</sup> 18.1	3.5	4.4	60.5	13.6	-
5048	FRESH FRUITS AND VEGETABLES. . . . .	10	4 157	(V)	<sup>7</sup> (V)	(V)	(V)	(V)	(V)	(V)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	15	13 093	12 552	<sup>7</sup> 36.2	-	.5	58.5	4.8	-
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6	3 822	3 769	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	20	16 333	13 235	<sup>8</sup> 78.6	.4	1.2	<sup>9</sup> 17.3	2.4	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . .	14	(D)	11 844	<sup>10</sup> 83.8	.5	1.1	<sup>11</sup> 12.3	2.4	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . .	-	-	-	-	-	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	6	(D)	1 391	(D)	(D)	(D)	(D)	(D)	(D)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT,SUPPLIES	25	(D)	17 411	<sup>12</sup> 47.7	.3	1.3	31.3	19.4	-
5072	HARDWARE . . . . .	5	6 891	6 891	<sup>13</sup> 17.1	-	1.3	44.5	37.1	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. .	16	(D)	(D)	<sup>14</sup> 68.9	.4	1.3	21.4	8.0	-
5077	AIR-CDNITIONING, REFRIG. EQUIPMENT,SUPPLIES	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	95	54 752	49 636	83.0	.3	1.3	3.6	4.1	7.7
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	14	3 017	3 017	75.2	.6	.7	21.6	1.9	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	9	(D)	1 752	94.2	-	4.7	1.1	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	23	18 365	17 207	73.2	.2	.1	.5	4.0	22.0
5085	INDUSTRIAL SUPPLIES. . . . .	29	(D)	17 356	96.7	.2	.5	.6	2.0	(2)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	7	(D)	(D)	76.2	.8	-	11.6	11.3	.2
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	11	4 819	4 792	91.7	.5	.6	5.4	1.9	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C.. . . .	15	29 864	22 786	67.0	1.6	-	28.1	3.0	.3
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	2 535	343	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS. . . . .	37	21 606	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	13 809	13 809	<sup>15</sup> 2.7	-	1.2	78.0	18.2	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. .	7	27 033	27 033	<sup>16</sup> 21.5	-	-	78.5	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	21	(D)	12 617	79.8	1.0	.4	12.7	6.2	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	13	(D)	3 698	10.4	-	.6	84.5	4.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	22	(D)	33 471	<sup>17</sup> 23.9	-	.4	70.2	5.5	-
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	45	19 753	17 759	17.5	.1	5.9	56.7	19.6	.2
YOUNGSTOWN-WARREN, OHIO										
50	WHOLESALE TRADE, TOTAL . . . . .	450	354 936	309 426	44.2	.1	1.8	44.4	9.3	.2
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	75	24 100	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5013	AUTOMOTIVE EQUIPMENT . . . . .	51	(D)	11 239	25.5	.3	10.7	<sup>18</sup> 53.5	10.0	-
5014	TIRES AND TUBES. . . . .	13	3 302	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	14	(D)	19 713	17.5	-	.2	77.5	4.8	-
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	8	17 237	17 071	5.5	-	-	89.3	5.2	-
5028	PAINTS AND VARNISHES . . . . .	2	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	4	(D)	2 642	(D)	(D)	(D)	(D)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	7	2 823	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5036,7	APPAREL. . . . .	6	(D)	1 091	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	49	65 327	63 678	<sup>19</sup> 19.4	(2)	.3	59.2	21.0	-
5041	GROCERIES, GENERAL LINE. . . . .	5	28 298	28 298	<sup>20</sup> 17.3	-	-	86.4	3.3	-
5042	FROZEN FOODS . . . . .	3	(D)	(D)	<sup>21</sup> 41.2	-	3.0	49.3	5.6	-
5043	DAIRY PRODUCTS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	4	(D)	(D)	<sup>22</sup> 15.5	-	1.5	79.7	3.3	-
5045	CONFECTIONERY. . . . .	7	1 323	1 234	<sup>23</sup> 7.6	-	-	92.4	-	-
5046	FISH AND SEAFOODS. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS AND VEGETABLES. . . . .	10	(D)	8 008	<sup>24</sup> 8.7	-	-	84.9	6.4	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	8	3 053	3 053	<sup>25</sup> 47.6	1.0	2.5	48.1	.8	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient class-of-customer analysis to show separately. X Not applicable.

<sup>1</sup>Includes 24.7 to repair shops. <sup>2</sup>Includes 35.9 to repair shops. <sup>3</sup>Includes 5.8 to repair shops. <sup>4</sup>Includes 8.3 to restaurants, institutions and other food service establishments. <sup>5</sup>Includes 2.7 to restaurants, institutions and other food service establishments. <sup>6</sup>Includes 15.3 to restaurants, institutions and other food service establishments. <sup>7</sup>Includes 29.0 to restaurants, institutions and other food service establishments. <sup>8</sup>Includes 42.4 to contractors and builders; 3.2 to public utilities. <sup>9</sup>Includes 5.3 to repair shops. <sup>10</sup>Includes 45.8 to contractors and builders; 3.6 to public utilities. <sup>11</sup>Includes 1.0 to repair shops. <sup>12</sup>Includes 25.5 to builders and contractors. <sup>13</sup>Includes .1 to builders and contractors. <sup>14</sup>Includes 43.2 to builders and contractors. <sup>15</sup>Includes 2.7 to restaurants, institutions, and other food service establishments. <sup>16</sup>Includes 20.7 to builders and contractors. <sup>17</sup>Includes 7.0 to restaurants, institutions and other food service establishments. <sup>18</sup>Includes 15.3 to restaurants, institutions and other food service establishments. <sup>19</sup>Includes 41.2 to restaurants, institutions and other food service establishments. <sup>20</sup>Includes 6.7 to restaurants, institutions and other food service establishments. <sup>21</sup>Includes 46.6 to restaurants, institutions and other food service establishments. <sup>22</sup>Includes 8.1 to restaurants, institutions and other food service establishments.

TABLE 4. Merchant Wholesalers-Standard Metropolitan Statistical Areas With 500 to 1,499 Establishments: 1967-Continued

SIC code	Standard metropolitan statistical areas and kind of business	All establishments		Establishments reporting class-of-customer information						
		Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales--					
					To industrial, commercial, etc., users	To the Federal Government	To consumers and farmers	To retailers	To wholesale organizations	For export
	YOUNGSTOWN-WARREN, OHIO--CONTINUED									
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	30	33 040	30 914	<sup>1</sup> 45.5	.3	1.5	<sup>2</sup> 51.0	1.7	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES, . .	15	(D)	15 069	<sup>3</sup> 84.2	.5	.8	<sup>4</sup> 11.3	3.1	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	7	(D)	14 191	<sup>5</sup> 6.8	-	1.5	<sup>6</sup> 91.1	.5	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	8	(D)	1 654	25.1	-	6.7	<sup>7</sup> 68.3	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	27	(D)	16 751	<sup>8</sup> 38.5	1.0	.6	48.1	8.9	2.9
5072	HARDWARE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	20	(D)	10 871	<sup>9</sup> 54.9	1.5	.6	24.9	13.5	4.5
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	87	46 312	41 513	78.0	.1	2.4	16.9	2.6	(Z)
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	16	4 756	4 686	84.6	.4	.4	11.1	3.6	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT, .	5	(D)	4 741	(D)	(D)	(D)	(D)	(D)	(D)
5083	FARM MACHINERY AND EQUIPMENT . . . . .	6	6 719	5 850	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	15	6 694	5 594	84.1	-	2.5	6.8	6.4	.2
5085	INDUSTRIAL SUPPLIES . . . . .	19	16 429	15 573	91.7	.1	2.0	4.8	2.5	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	11	(D)	2 428	91.1	-	8.7	.1	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES, .	15	(D)	2 641	73.0	-	2.5	23.2	1.2	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	-	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	24	39 436	28 591	90.5	-	.1	3.3	5.7	.4
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	1 281	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	30	(D)	19 150	76.0	-	.6	.6	22.8	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	16 883	14 620	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	8	19 361	19 361	<sup>10</sup> 19.9	-	3.8	69.4	6.9	-
5096	PAPER AND ITS PRODUCTS . . . . .	16	(D)	15 867	35.1	(Z)	.8	61.5	2.6	(Z)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	15	(D)	5 876	53.5	-	1.8	42.1	2.6	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	29	14 182	(V)	(V)	(V)	(V)	(V)	(V)	(V)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	27	9 798	(V)	(V)	(V)	(V)	(V)	(V)	(V)

Standard Notes: - Represent zero. D Without to avoid disclosure. NA Not available.. V Insufficient class-of customer analysis to show separately. Z Less than 0.05 percent.

<sup>1</sup>Including 13.7 to contractors and builders; 3.4 to public utilities. <sup>2</sup>Including 4.2 to repair shops. <sup>3</sup>Including 21.7 to contractors and builders 7.0 to public utilities. <sup>4</sup>Including 1.6 to repair shops. <sup>5</sup>Including 6.8 to contractors and builders. <sup>6</sup>Including 4.7 to repair shops. <sup>7</sup>Including 24.6 60 repair shops. <sup>8</sup>Including 27.6 to builders and contractors. <sup>9</sup>Including 40.8 to builders and contractors. <sup>10</sup>Including 19.9 to restaurants, institutions, and other food service establishments.



# Petroleum Bulk Stations and Terminals

## CONTENTS

[Page numbers listed here omit the chapter prefix, 5-, which appears as part of number for each page]

	page
<b>TABLE 1</b> Petroleum Bulk Stations and Terminals—United States, OEP-OCD Regions, and States: 1967 .....	1
2 Type of Station—United States, OEP-OCD Regions, and States: 1967 .....	5
3 Bulk Liquid Storage Capacity, by Product—United States, OEP-OCD Regions, and States: 1967 .....	6
4 Bulk Storage Capacity, by Product—United States, States, and Counties: 1967 .....	11
5 Bulk Storage Capacity by Storage Capacity Size—United States, OEP-OCD Regions, and States: 1967 .....	52
6 Gallon Sales, by Type of Product—United States, OEP-OCD Districts, and States: 1967 .....	60
7 Gallon Sales, by Type of Product—United States, States, and Counties: 1967 .....	65
8 Sales Analysis—United States, OEP-OCD Regions, and States: 1967 .....	106
9 Methods of Receiving and Loading Bulk Liquid Products—United States, OEP-OCD Regions and States: 1967 .....	109
10 Capital Expenditures, by Type of Station—United States, OEP-OCD Regions, and States: 1967 .....	112





TABLE 1. Petroleum Bulk Stations and Terminals-United States, OEP-OCD Regions, and States: 1967

OEP-OCD Regions and States by type of establishment	Establishments (number)	Sales (including tax) (\$1,000)	Inventories, end of year (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees, mid-March 1967 (number)	Proprietors <sup>1</sup> (number)
UNITED STATES: TOTAL . . . . .	30 229	24 821 828	1 265 542	905 129	222 935	150 218	6 490
PETROLEUM BULK STATIONS . . . . .	26 338	12 018 057	406 804	537 810	129 141	97 245	5 729
PETROLEUM BULK TERMINALS . . . . .	2 701	12 278 799	828 053	327 903	83 865	45 914	523
LP GAS STATIONS . . . . .	1 190	524 972	30 685	39 416	9 929	7 059	238
DEP-OCO REGION NO. 1							
TOTAL . . . . .	1 770	4 788 056	366 145	174 306	44 844	24 537	258
PETROLEUM BULK STATIONS . . . . .	1 111	918 734	28 347	56 932	13 885	9 155	211
PETROLEUM BULK TERMINALS . . . . .	549	3 829 896	336 215	113 538	29 995	14 700	37
LP GAS STATIONS . . . . .	110	39 426	1 583	3 836	964	682	10
MAINE: TOTAL . . . . .	183	233 372	19 285	8 234	2 052	1 419	27
PETROLEUM BULK STATIONS . . . . .	142	78 251	2 409	4 056	1 006	781	24
PETROLEUM BULK TERMINALS . . . . .	34	152 442	16 759	3 883	958	579	3
LP GAS STATIONS . . . . .	7	2 679	117	295	88	59	-
NEW HAMPSHIRE: TOTAL . . . . .	85	100 476	4 032	4 137	975	642	7
PETROLEUM BULK STATIONS . . . . .	69	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK TERMINALS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT: TOTAL . . . . .	85	62 389	4 561	2 337	565	406	19
PETROLEUM BULK STATIONS . . . . .	61	31 941	796	1 584	366	274	16
PETROLEUM BULK TERMINALS . . . . .	11	28 007	3 674	571	149	95	2
LP GAS STATIONS . . . . .	13	2 441	91	182	50	37	1
MASSACHUSETTS: TOTAL . . . . .	183	744 622	36 694	22 567	5 946	3 206	27
PETROLEUM BULK STATIONS . . . . .	112	110 255	2 604	5 951	1 525	1 048	19
PETROLEUM BULK TERMINALS . . . . .	49	619 844	33 623	15 301	4 091	1 887	5
LP GAS STATIONS . . . . .	22	14 523	467	1 315	330	271	3
RHODE ISLAND: TOTAL . . . . .	46	175 517	17 706	8 285	2 110	1 066	4
PETROLEUM BULK STATIONS . . . . .	27	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK TERMINALS . . . . .	17	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT: TOTAL . . . . .	139	490 555	29 742	21 613	5 717	2 760	14
PETROLEUM BULK STATIONS . . . . .	72	75 271	2 064	6 509	1 746	940	11
PETROLEUM BULK TERMINALS . . . . .	60	412 058	27 543	14 693	3 868	1 758	1
LP GAS STATIONS . . . . .	7	3 226	135	411	103	62	2
NEW YORK: TOTAL . . . . .	801	1 937 291	133 292	72 673	18 619	10 450	134
PETROLEUM BULK STATIONS . . . . .	481	341 947	14 129	22 779	5 418	3 757	117
PETROLEUM BULK TERMINALS . . . . .	282	1 586 035	118 679	48 990	12 978	6 548	16
LP GAS STATIONS . . . . .	38	9 309	484	904	223	145	1
NEW JERSEY: TOTAL . . . . .	248	1 043 834	120 833	34 460	8 860	4 588	26
PETROLEUM BULK STATIONS . . . . .	147	186 684	3 976	10 679	2 639	1 549	15
PETROLEUM BULK TERMINALS . . . . .	89	853 325	116 703	23 339	6 121	2 981	9
LP GAS STATIONS . . . . .	12	3 825	154	442	100	58	2
OEP-OCO REGION NO. 2							
TOTAL . . . . .	3 414	4 602 422	194 664	151 263	38 021	24 451	645
PETROLEUM BULK STATIONS . . . . .	2 774	1 685 807	48 732	77 941	19 229	14 270	568
PETROLEUM BULK TERMINALS . . . . .	505	2 882 593	144 335	69 250	17 753	9 440	61
LP GAS STATIONS . . . . .	135	34 022	1 597	4 072	1 039	741	16
PENNSYLVANIA: TOTAL . . . . .	784	1 383 404	50 027	54 320	13 709	8 416	200
PETROLEUM BULK STATIONS . . . . .	603	482 821	15 156	29 581	7 352	5 167	186
PETROLEUM BULK TERMINALS . . . . .	156	893 863	34 570	24 071	6 197	3 131	12
LP GAS STATIONS . . . . .	25	6 720	301	668	160	118	2
OHIO: TOTAL . . . . .	1 073	1 286 198	38 985	34 703	8 495	5 418	196
PETROLEUM BULK STATIONS . . . . .	905	420 038	12 226	16 771	4 041	3 008	171
PETROLEUM BULK TERMINALS . . . . .	118	855 831	26 416	16 714	4 145	2 192	18
LP GAS STATIONS . . . . .	50	10 329	343	1 218	309	218	7
DELAWARE: TOTAL . . . . .	48	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS . . . . .	34	26 336	540	1 355	312	220	5
PETROLEUM BULK TERMINALS . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND: TOTAL . . . . .	194	497 950	36 929	18 371	4 801	2 852	31
PETROLEUM BULK STATIONS . . . . .	129	112 220	3 388	8 012	2 068	1 347	25
PETROLEUM BULK TERMINALS . . . . .	58	384 805	33 496	10 226	2 699	1 479	6
LP GAS STATIONS . . . . .	7	925	45	133	34	26	-
DISTRICT OF COLUMBIA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS . . . . .	4	5 224	138	441	118	70	-
PETROLEUM BULK TERMINALS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA: TOTAL . . . . .	550	713 936	38 657	21 006	5 141	3 531	71
PETROLEUM BULK STATIONS . . . . .	447	259 475	6 651	10 917	2 623	2 146	60
PETROLEUM BULK TERMINALS . . . . .	87	448 172	31 837	9 520	2 375	1 286	10
LP GAS STATIONS . . . . .	16	6 289	169	569	143	99	1
WEST VIRGINIA: TOTAL . . . . .	196	178 493	7 160	5 527	1 342	1 004	19
PETROLEUM BULK STATIONS . . . . .	160	99 133	2 938	3 646	899	739	17
PETROLEUM BULK TERMINALS . . . . .	29	78 250	4 118	1 763	412	241	1
LP GAS STATIONS . . . . .	7	1 110	104	118	31	24	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 1. Petroleum Bulk Stations and Terminals—United States, OEP-OCD Regions, and States:  
1967—Continued

OEP-OCD Regions and States by type of establishment	Establishments (number)	Sales (including tax) (\$1,000)	Inventories, end of year (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees, mid-March 1967 (number)	Proprietors <sup>1</sup> (number)
OEP-OCD REGION NO. 2--CONT.							
KENTUCKY, TOTAL . . . . .	562	414 912	19 640	11 869	3 001	2 350	123
PETROLEUM BULK STATIONS . . . . .	492	280 560	7 695	7 218	1 816	1 573	104
PETROLEUM BULK TERMINALS . . . . .	44	127 346	11 354	3 530	885	565	14
LP GAS STATIONS . . . . .	26	7 006	591	1 121	300	212	5
OEP-OCD REGION NO. 3							
TOTAL . . . . .	4 212	3 546 319	175 674	128 356	30 854	24 312	1 077
PETROLEUM BULK STATIONS . . . . .	3 592	2 282 487	62 339	77 901	18 299	15 621	937
PETROLEUM BULK TERMINALS . . . . .	442	1 186 853	110 272	42 909	10 600	7 279	108
LP GAS STATIONS . . . . .	178	76 979	3 063	7 546	1 955	1 412	32
NORTH CAROLINA, TOTAL . . . . .	890	749 599	40 486	30 112	7 187	5 725	240
PETROLEUM BULK STATIONS . . . . .	732	448 588	14 214	22 028	5 170	4 365	197
PETROLEUM BULK TERMINALS . . . . .	114	279 695	25 736	6 253	1 562	1 043	41
LP GAS STATIONS . . . . .	44	21 316	536	1 831	455	317	2
SOUTH CAROLINA, TOTAL . . . . .	434	319 111	16 790	14 410	3 435	2 678	128
PETROLEUM BULK STATIONS . . . . .	368	217 611	4 861	9 343	2 188	1 853	106
PETROLEUM BULK TERMINALS . . . . .	46	93 660	11 498	3 759	899	611	15
LP GAS STATIONS . . . . .	20	7 840	431	1 308	348	214	5
GEORGIA, TOTAL . . . . .	693	524 651	26 521	14 512	3 411	2 759	147
PETROLEUM BULK STATIONS . . . . .	610	377 487	8 117	9 697	2 302	1 984	132
PETROLEUM BULK TERMINALS . . . . .	63	142 612	18 020	4 150	949	635	10
LP GAS STATIONS . . . . .	20	4 552	384	665	160	140	5
FLORIDA, TOTAL . . . . .	667	798 600	41 265	37 636	9 419	6 734	95
PETROLEUM BULK STATIONS . . . . .	546	451 792	13 666	14 189	3 506	2 577	86
PETROLEUM BULK TERMINALS . . . . .	79	325 585	26 674	21 881	5 502	3 887	6
LP GAS STATIONS . . . . .	42	21 223	925	1 566	411	270	3
TENNESSEE, TOTAL . . . . .	498	467 803	23 673	12 352	2 854	2 364	176
PETROLEUM BULK STATIONS . . . . .	439	267 319	7 317	8 948	2 031	1 849	160
PETROLEUM BULK TERMINALS . . . . .	53	197 913	16 247	3 138	761	469	11
LP GAS STATIONS . . . . .	6	2 571	109	266	62	46	5
ALABAMA, TOTAL . . . . .	526	420 572	15 988	11 602	2 682	2 314	163
PETROLEUM BULK STATIONS . . . . .	449	305 442	7 458	7 976	1 766	1 677	142
PETROLEUM BULK TERMINALS . . . . .	52	105 013	8 208	2 689	663	430	12
LP GAS STATIONS . . . . .	25	10 117	322	937	253	207	9
MISSISSIPPI, TOTAL . . . . .	504	265 983	10 951	7 732	1 866	1 738	128
PETROLEUM BULK STATIONS . . . . .	448	214 248	6 706	5 720	1 336	1 316	112
PETROLEUM BULK TERMINALS . . . . .	35	42 375	3 889	1 039	264	204	13
LP GAS STATIONS . . . . .	21	9 360	356	973	266	218	3
OEP-OCD REGION NO. 4							
TOTAL . . . . .	6 636	3 828 600	197 762	182 863	45 051	29 421	1 225
PETROLEUM BULK STATIONS . . . . .	6 000	2 366 578	92 197	135 441	33 093	22 601	1 115
PETROLEUM BULK TERMINALS . . . . .	360	1 376 752	101 262	39 216	9 907	5 457	84
LP GAS STATIONS . . . . .	276	85 270	4 303	8 206	2 051	1 363	26
INDIANA, TOTAL . . . . .	1 126	718 610	33 226	28 782	7 120	4 540	180
PETROLEUM BULK STATIONS . . . . .	993	385 337	12 155	20 262	4 955	3 351	154
PETROLEUM BULK TERMINALS . . . . .	74	317 157	20 482	7 203	1 790	916	16
LP GAS STATIONS . . . . .	59	16 116	589	1 317	375	273	10
ILLINOIS, TOTAL . . . . .	1 594	1 026 310	50 402	51 523	12 618	7 772	273
PETROLEUM BULK STATIONS . . . . .	1 448	644 890	26 309	35 671	8 586	5 504	255
PETROLEUM BULK TERMINALS . . . . .	85	355 261	22 802	13 500	3 428	1 910	11
LP GAS STATIONS . . . . .	61	26 159	1 291	2 352	604	358	7
MICHIGAN, TOTAL . . . . .	1 180	1 066 566	43 657	43 694	11 039	6 774	235
PETROLEUM BULK STATIONS . . . . .	1 055	562 099	17 721	30 190	7 690	4 912	212
PETROLEUM BULK TERMINALS . . . . .	87	490 536	25 153	11 925	2 995	1 625	19
LP GAS STATIONS . . . . .	38	13 931	783	1 579	354	237	4
WISCONSIN, TOTAL . . . . .	1 344	548 556	35 854	28 748	7 065	5 240	244
PETROLEUM BULK STATIONS . . . . .	1 222	396 549	15 770	23 655	5 717	4 384	228
PETROLEUM BULK TERMINALS . . . . .	71	135 212	19 352	3 514	943	593	14
LP GAS STATIONS . . . . .	51	16 795	732	1 579	405	263	2
MINNESOTA, TOTAL . . . . .	1 392	468 558	34 623	30 116	7 209	5 095	293
PETROLEUM BULK STATIONS . . . . .	1 282	377 703	20 242	25 663	6 145	4 450	266
PETROLEUM BULK TERMINALS . . . . .	43	78 586	13 473	3 074	751	413	24
LP GAS STATIONS . . . . .	67	12 269	908	1 379	313	232	3
OEP-OCD REGION NO. 5							
TOTAL . . . . .	4 071	2 356 013	101 369	74 439	17 860	14 606	1 152
PETROLEUM BULK STATIONS . . . . .	3 650	1 514 826	48 149	50 534	11 958	10 703	994
PETROLEUM BULK TERMINALS . . . . .	242	656 267	40 279	16 567	4 099	2 512	81
LP GAS STATIONS . . . . .	179	184 920	12 941	7 338	1 803	1 391	77
ARKANSAS, TOTAL . . . . .	569	214 550	8 827	7 222	1 754	1 628	167
PETROLEUM BULK STATIONS . . . . .	526	175 937	6 644	5 832	1 394	1 315	147
PETROLEUM BULK TERMINALS . . . . .	24	26 147	1 879	594	176	155	14
LP GAS STATIONS . . . . .	19	12 466	304	796	184	158	6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 1. Petroleum Bulk Stations and Terminals—United States, OEP-OCD Regions, and States:  
1967—Continued

OEP-OCD Regions and States by type of establishment	Establishments (number)	Sales (including tax) (\$1,000)	Inventories, end of year (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees, mid-March 1967 (number)	Proprietors <sup>1</sup> (number)
OEP-OCD REGION NO. 5—CONT.							
LOUISIANA, TOTAL . . . . .	557	470 383	18 807	12 735	3 104	2 493	175
PETROLEUM BULK STATIONS . . . . .	464	250 258	6 839	8 301	2 008	1 749	155
PETROLEUM BULK TERMINALS . . . . .	58	190 422	8 499	3 139	770	492	16
LP GAS STATIONS . . . . .	35	29 703	3 469	1 295	326	252	4
OKLAHOMA, TOTAL . . . . .	640	262 560	12 409	9 412	2 182	1 927	221
PETROLEUM BULK STATIONS . . . . .	589	221 559	8 994	7 966	1 820	1 657	198
PETROLEUM BULK TERMINALS . . . . .	25	36 867	3 142	1 045	259	171	10
LP GAS STATIONS . . . . .	26	4 134	273	401	103	99	13
TEXAS, TOTAL . . . . .	2 045	1 259 935	54 448	39 122	9 354	7 376	493
PETROLEUM BULK STATIONS . . . . .	1 841	772 251	22 049	24 341	5 754	5 124	409
PETROLEUM BULK TERMINALS . . . . .	118	354 257	23 883	10 663	2 594	1 513	35
LP GAS STATIONS . . . . .	86	133 427	8 516	4 118	1 006	739	49
NEW MEXICO, TOTAL . . . . .	260	148 585	6 878	5 948	1 466	1 182	96
PETROLEUM BULK STATIONS . . . . .	230	94 821	3 623	4 094	982	858	85
PETROLEUM BULK TERMINALS . . . . .	17	48 574	2 876	1 126	300	181	6
LP GAS STATIONS . . . . .	13	5 190	379	728	184	143	5
OEP-OCD REGION NO. 6							
TOTAL . . . . .	6 148	1 957 473	109 214	101 641	24 203	18 367	1 388
PETROLEUM BULK STATIONS . . . . .	5 714	1 538 794	79 366	85 880	20 111	15 702	1 249
PETROLEUM BULK TERMINALS . . . . .	197	342 638	23 425	9 872	2 623	1 591	82
LP GAS STATIONS . . . . .	237	76 041	6 423	5 889	1 469	1 074	57
IOWA, TOTAL . . . . .	1 601	454 451	26 997	25 340	6 004	4 398	370
PETROLEUM BULK STATIONS . . . . .	1 481	335 226	17 671	20 659	4 820	3 609	331
PETROLEUM BULK TERMINALS . . . . .	49	89 041	7 583	2 504	632	419	23
LP GAS STATIONS . . . . .	71	30 184	1 743	2 177	552	370	16
MISSOURI, TOTAL . . . . .	1 113	503 158	21 357	21 621	5 225	3 764	263
PETROLEUM BULK STATIONS . . . . .	1 028	366 956	14 921	18 024	4 285	3 191	241
PETROLEUM BULK TERMINALS . . . . .	55	129 087	6 127	2 913	775	443	14
LP GAS STATIONS . . . . .	30	7 115	309	684	165	130	8
NORTH DAKOTA, TOTAL . . . . .	675	128 200	12 182	8 755	1 895	1 662	97
PETROLEUM BULK STATIONS . . . . .	634	119 971	11 499	7 840	1 682	1 503	82
PETROLEUM BULK TERMINALS . . . . .	14	4 689	441	513	113	80	7
LP GAS STATIONS . . . . .	27	3 540	242	402	100	79	8
SOUTH DAKOTA, TOTAL . . . . .	563	142 364	9 066	9 489	2 248	1 771	120
PETROLEUM BULK STATIONS . . . . .	531	119 935	7 806	8 340	1 995	1 568	106
PETROLEUM BULK TERMINALS . . . . .	16	17 759	811	765	166	129	11
LP GAS STATIONS . . . . .	16	4 670	449	384	87	74	3
NEBRASKA, TOTAL . . . . .	637	186 698	10 154	10 245	2 500	2 070	172
PETROLEUM BULK STATIONS . . . . .	589	148 405	7 638	8 825	2 083	1 813	155
PETROLEUM BULK TERMINALS . . . . .	19	25 571	1 762	744	253	137	13
LP GAS STATIONS . . . . .	29	12 722	754	676	164	120	4
KANSAS, TOTAL . . . . .	915	259 435	16 558	13 143	3 250	2 388	224
PETROLEUM BULK STATIONS . . . . .	841	198 975	9 965	10 752	2 602	1 986	205
PETROLEUM BULK TERMINALS . . . . .	26	48 347	3 977	1 507	429	224	5
LP GAS STATIONS . . . . .	48	12 113	2 616	884	219	178	14
WYOMING, TOTAL . . . . .	192	56 455	4 255	3 121	759	586	38
PETROLEUM BULK STATIONS . . . . .	181	48 684	2 274	2 565	611	491	36
PETROLEUM BULK TERMINALS . . . . .	4	3 745	1 754	103	22	15	1
LP GAS STATIONS . . . . .	7	4 026	227	453	126	80	1
COLORADO, TOTAL . . . . .	452	226 712	8 645	9 927	2 322	1 728	104
PETROLEUM BULK STATIONS . . . . .	429	200 642	7 592	8 875	2 033	1 544	93
PETROLEUM BULK TERMINALS . . . . .	14	24 399	970	823	233	141	8
LP GAS STATIONS . . . . .	9	1 671	83	229	56	43	3
OEP-OCD REGION NO. 7							
TOTAL . . . . .	1 876	2 587 116	58 349	50 719	12 154	7 756	349
PETROLEUM BULK STATIONS . . . . .	1 632	1 072 966	25 373	27 739	6 517	4 619	305
PETROLEUM BULK TERMINALS . . . . .	195	1 490 030	32 469	20 933	5 116	2 837	32
LP GAS STATIONS . . . . .	49	24 120	507	2 047	521	300	12
ARIZONA, TOTAL . . . . .	234	201 090	5 348	3 978	952	723	47
PETROLEUM BULK STATIONS . . . . .	213	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK TERMINALS . . . . .	17	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)
UTAH, TOTAL . . . . .	179	111 508	3 038	4 413	1 073	724	26
PETROLEUM BULK STATIONS . . . . .	164	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK TERMINALS . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA, TOTAL . . . . .	105	82 046	2 253	2 154	480	348	18
PETROLEUM BULK STATIONS . . . . .	89	44 640	1 297	1 472	324	239	15
PETROLEUM BULK TERMINALS . . . . .	12	36 913	943	618	144	100	2
LP GAS STATIONS . . . . .	4	493	13	64	12	9	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 1. Petroleum Bulk Stations and Terminals—United States, OEP-OCD Regions, and States:  
1967—Continued

OEP-OCD Regions and States by type of establishment	Establishments (number)	Sales (including tax) (\$1,000)	Inventories, end of year (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees, mid-March 1967 (number)	Proprietors <sup>1</sup> (number)
OEP-OCD REGION NO. 7--CONT.							
CALIFORNIA: TOTAL . . . . .	1 315	2 074 409	40 937	37 800	9 086	5 607	255
PETROLEUM BULK STATIONS . . . . .	1 154	819 959	18 038	19 465	4 543	3 178	227
PETROLEUM BULK TERMINALS . . . . .	125	1 240 901	22 473	16 705	4 114	2 191	20
LP GAS STATIONS . . . . .	36	13 549	426	1 630	429	238	8
HAWAII . . . . .	43	118 063	6 773	2 374	563	354	3
PETROLEUM BULK STATIONS . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK TERMINALS . . . . .	30	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)
OEP-OCO REGION NO. 8							
TOTAL . . . . .	2 102	1 155 829	62 365	41 542	9 948	6 768	396
PETROLEUM BULK STATIONS . . . . .	1 865	637 865	22 301	25 442	6 049	4 574	350
PETROLEUM BULK TERMINALS . . . . .	211	513 770	39 796	15 618	3 772	2 098	38
LP GAS STATIONS . . . . .	26	4 194	268	482	127	96	8
MONTANA: TOTAL . . . . .	418	107 997	7 560	5 798	1 366	1 066	75
PETROLEUM BULK STATIONS . . . . .	387	92 116	5 809	5 201	1 208	942	63
PETROLEUM BULK TERMINALS . . . . .	16	13 479	1 572	366	97	78	7
LP GAS STATIONS . . . . .	15	2 402	179	231	61	46	5
IDAHO: TOTAL . . . . .	390	129 484	6 077	6 726	1 649	1 263	78
PETROLEUM BULK STATIONS . . . . .	366	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK TERMINALS . . . . .	23	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)
WASHINGTON: TOTAL . . . . .	679	483 329	21 306	15 406	3 639	2 332	108
PETROLEUM BULK STATIONS . . . . .	579	216 477	6 098	7 720	1 850	1 315	91
PETROLEUM BULK TERMINALS . . . . .	94	265 907	15 148	7 525	1 748	988	17
LP GAS STATIONS . . . . .	6	945	60	161	41	29	-
OREGON: TOTAL . . . . .	535	372 686	17 490	10 957	2 669	1 771	129
PETROLEUM BULK STATIONS . . . . .	504	198 085	5 919	6 340	1 510	1 184	120
PETROLEUM BULK TERMINALS . . . . .	28	174 249	11 571	4 568	1 145	574	7
LP GAS STATIONS . . . . .	3	352	-	49	14	13	2
ALASKA . . . . .	80	62 333	9 932	2 655	625	336	6
PETROLEUM BULK STATIONS . . . . .	29	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK TERMINALS . . . . .	50	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 2. Type of Station-United States, OEP-OCO Regions, and States: 1967

(Excludes liquefied petroleum (LP) gas stations)

OEP-OCO regions and states	Bulk stations and terminals		Bulk stations										Bulk terminals	
	Estab- lish- ments	Sales	Total		Cooperative bulk stations		Independent bulk stations		Multiunit bulk station operations				Estab- lish- ments	Sales
			Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Commission bulk stations		Salary bulk stations			
									Estab- lish- ments	Sales	Estab- lish- ments	Sales		
(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	(number)	(\$1,000)	
UNITED STATES: TOTAL	29 039	24 296 856	26 338	12 018 057	1 864	631 969	7 054	3 557 997	13 829	4 525 786	3 591	3 302 305	2 701	12 278 799
OEP-OCO REGION NO. 1														
TOTAL	1 660	4 748 630	1 111	918 734	71	42 491	510	377 107	238	136 378	292	362 758	549	3 829 896
MAINE	176	230 693	142	78 251	2	(0)	48	28 097	49	24 260	43	(0)	34	152 442
NEW HAMPSHIRE	76	(0)	69	(0)	2	(0)	29	15 794	21	15 218	17	28 432	7	(0)
VERMONT	72	59 948	61	31 941	5	(0)	24	12 338	20	9 810	12	(0)	11	28 007
MASSACHUSETTS	161	730 099	112	110 255	3	1 776	63	52 026	12	8 234	34	48 219	49	619 844
RHODE ISLAND	44	(0)	27	(0)	1	(0)	16	16 393	-	-	10	16 184	17	(0)
CONNECTICUT	132	487 329	72	75 271	2	(0)	42	45 212	5	(0)	23	26 321	60	412 058
NEW YORK	763	1 927 982	481	341 947	47	29 840	221	145 990	100	48 648	113	117 469	282	1 586 035
NEW JERSEY	236	1 040 009	147	186 684	9	(0)	67	61 257	31	(0)	40	91 844	89	853 325
OEP-OCO REGION NO. 2														
TOTAL	3 279	4 568 400	2 774	1 685 807	110	46 759	870	507 656	1 274	613 366	520	518 026	505	2 882 593
PENNSYLVANIA	759	1 376 684	603	482 821	36	22 359	271	187 298	153	107 985	143	165 179	156	893 863
OHIO	1 023	1 275 869	905	420 038	66	21 284	224	106 010	473	157 902	142	134 842	118	855 831
DELAWARE	44	(0)	34	26 336	-	-	11	(0)	14	5 215	9	15 166	10	(0)
MARYLAND	187	497 025	129	112 220	2	(0)	48	34 008	44	24 146	35	(0)	58	384 805
DISTRICT OF COLUMBIA	7	(0)	4	5 224	-	-	2	(0)	-	-	2	(0)	3	(0)
VIRGINIA	534	707 647	447	259 475	4	(0)	139	84 894	217	117 102	87	(0)	87	448 172
WEST VIRGINIA	189	177 383	160	99 133	1	(0)	48	25 074	83	55 424	28	(0)	29	78 250
KENTUCKY	536	407 906	492	280 560	1	(0)	127	62 594	290	145 592	74	(0)	44	127 346
OEP-OCO REGION NO. 3														
TOTAL	4 034	3 469 340	3 592	2 282 487	39	10 284	1 325	735 496	1 757	918 785	471	617 922	442	1 186 853
NORTH CAROLINA	846	728 283	732	448 588	16	3 360	366	215 894	213	122 169	137	107 165	114	279 695
SOUTH CAROLINA	414	311 271	368	217 611	-	-	160	94 356	144	83 245	64	40 010	46	93 660
GEORGIA	673	520 099	610	377 487	1	(0)	185	90 806	378	190 031	46	(0)	63	142 612
FLORIDA	625	777 377	546	451 792	-	-	150	81 479	314	154 559	82	215 754	79	325 585
TENNESSEE	492	465 232	439	267 319	15	3 121	175	97 915	188	111 800	61	54 483	53	197 913
ALABAMA	501	410 455	449	305 442	1	(0)	162	101 189	256	138 397	30	(0)	52	105 013
MISSISSIPPI	483	256 623	448	214 248	6	(0)	127	53 857	264	118 584	51	(0)	35	42 375
OEP-OCO REGION NO. 4														
TOTAL	6 360	3 743 330	6 000	2 366 578	592	228 270	1 335	664 261	3 197	784 319	876	689 728	360	1 376 752
INDIANA	1 067	702 494	993	385 337	74	27 209	191	88 927	561	140 649	167	128 552	74	317 157
ILLINOIS	1 533	1 000 151	1 448	644 890	108	67 149	296	158 081	818	199 738	226	219 922	85	355 261
MICHIGAN	1 142	1 052 635	1 055	562 099	44	11 635	262	211 845	512	175 279	237	163 340	87	490 536
WISCONSIN	1 293	531 761	1 222	396 549	167	55 503	292	98 720	619	153 303	144	89 023	71	135 212
MINNESOTA	1 325	456 289	1 282	377 703	199	66 774	294	106 688	687	115 350	102	88 891	43	78 586
OEP-OCO REGION NO. 5														
TOTAL	3 892	2 171 093	3 650	1 514 826	46	13 955	1 097	524 021	2 062	679 174	445	297 676	242	656 267
ARKANSAS	550	202 084	526	175 937	10	(0)	180	61 445	279	87 877	57	(0)	24	26 147
LOUISIANA	522	440 680	464	250 258	1	(0)	204	104 685	209	105 894	50	(0)	58	190 422
OKLAHOMA	614	258 426	589	221 559	21	2 869	212	111 614	272	60 389	84	46 687	25	36 867
TEXAS	1 959	1 126 508	1 841	772 251	14	7 241	430	212 325	1 195	381 609	202	171 076	118	354 257
NEW MEXICO	247	143 395	230	94 821	-	-	71	33 952	107	43 405	52	17 464	17	48 574
OEP-OCO REGION NO. 6														
TOTAL	5 911	1 881 432	5 714	1 538 794	861	249 818	1 222	463 236	3 019	489 315	612	336 425	197	342 638
IOWA	1 530	424 267	1 481	335 226	218	79 689	301	83 857	802	112 284	160	59 396	49	89 041
MISSOURI	1 083	496 043	1 028	366 956	114	18 529	285	153 710	490	96 777	139	97 940	55	129 087
NORTH DAKOTA	648	124 660	634	119 971	125	39 437	87	18 769	391	52 586	31	9 179	14	4 689
SOUTH DAKOTA	547	137 694	531	119 935	96	32 508	98	25 646	297	47 884	40	13 897	16	17 759
NEBRASKA	608	173 976	589	148 405	129	34 492	127	46 202	268	39 639	65	28 072	19	25 571
KANSAS	867	247 322	841	198 975	135	27 650	184	67 242	427	55 380	95	48 703	26	48 347
WYOMING	185	52 429	181	48 684	11	3 412	30	8 644	121	27 982	19	8 646	4	3 745
COLORADO	443	225 041	429	200 642	33	14 101	110	59 166	223	56 783	63	70 592	14	24 399
OEP-OCO REGION NO. 7														
TOTAL	1 827	2 562 996	1 632	1 072 966	7	2 195	316	159 764	1 098	552 007	211	359 000	195	1 490 030
ARIZONA	230	(0)	213	(0)	-	-	41	(0)	142	64 677	30	31 378	17	(0)
UTAH	175	(0)	164	(0)	3	783	28	13 304	100	(0)	33	(0)	11	(0)
NEVADA	101	81 553	89	44 640	-	-	13	(0)	63	20 901	13	(0)	12	36 913
CALIFORNIA	1 279	2 060 860	1 154	819 959	4	1 412	232	128 352	784	424 259	134	265 936	125	1 240 901
HAWAII	42	(0)	12	(0)	-	-	2	(0)	9	(0)	1	(0)	30	(0)
OEP-OCO REGION NO. 8														
TOTAL	2 076	1 151 635	1 865	637 865	138	38 197	379	126 456	1 184	352 442	164	120 770	211	513 770
MONTANA	403	105 595	387	92 116	61	13 717	68	21 034	235	49 259	23	8 106	16	13 479
IDAHO	389	(0)	366	(0)	15	2 324	81	32 900	250	64 226	20	(0)	23	(0)
WASHINGTON	673	482 384	579	216 477	39	11 204	100	33 150	374	117 506	66	54 617	94	265 907
OREGON	532	372 334	504	198 085	23	10 952	126	38 232	304	112 033	51	36 868	28	174 249
ALASKA	79	(0)	29	(0)	-	-	4	1 140	21	9 418	4	(0)	50	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 3. Bulk Liquid Storage Capacity, by Product-United States, OEP-OCD Regions, and States: 1967

OEP-OCD regions, states, and type of establishment	Estab- lishments  (number)	Sales (including tax)  (\$1,000)	Storage capacity by product, December 31							
			Aviation gasoline  (1,000 gal.)	Motor gasoline  (1,000 gal.)	Special naphthas  (1,000 gal.)	Jet fuels (naphthas or kero- sene types)  (1,000 gal.)	Kerosene  (1,000 gal.)	Distillate fuel oils  (1,000 gal.)	Residual fuel oils  (1,000 gal.)	Liquefied petroleum gases  (1,000 gal.)
UNITED STATES, TOTAL . . . . .	30 229	24 821 828	245 111	7 227 023	240 216	733 053	1 247 288	7 131 412	2 292 192	1 263 923
PETROLEUM BULK STATIONS, TERMINALS . . . . .	29 039	24 296 856	244 944	7 213 108	240 193	733 052	1 246 188	7 121 135	2 291 527	75 111
BULK STATIONS . . . . .	26 338	12 018 057	20 565	1 044 574	39 630	11 727	218 408	758 446	50 807	18 160
BULK TERMINALS . . . . .	2 701	12 278 799	224 379	6 168 534	200 563	721 325	1 027 780	6 362 689	2 240 720	56 951
LP GAS STATIONS . . . . .	1 190	524 972	167	13 915	23	1	1 100	10 277	665	1 188 812
OEP-OCD REGION NO. 1										
TOTAL . . . . .	1 770	4 788 056	52 253	1 557 102	59 489	191 623	335 439	3 221 542	1 488 961	11 175
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 660	4 748 630	52 253	1 557 082	59 489	191 623	335 439	3 221 542	1 488 961	1 911
BULK STATIONS . . . . .	1 111	918 734	262	43 769	1 828	226	17 582	75 530	10 804	304
BULK TERMINALS . . . . .	549	3 829 896	51 991	1 513 313	57 661	191 397	317 857	3 146 012	1 478 157	1 607
LP GAS STATIONS . . . . .	110	39 426	-	20	-	-	-	-	-	9 264
MAINE, TOTAL . . . . .	183	233 372	334	97 729	317	20	45 678	126 006	56 680	469
PETROLEUM BULK STATIONS, TERMINALS . . . . .	176	230 693	334	97 729	317	20	45 678	126 006	56 680	-
BULK STATIONS . . . . .	142	78 251	40	6 599	11	20	2 652	4 837	323	-
BULK TERMINALS . . . . .	34	152 442	294	91 130	306	-	43 026	121 169	56 357	-
LP GAS STATIONS . . . . .	7	2 679	-	-	-	-	-	-	-	469
NEW HAMPSHIRE, TOTAL . . . . .	85	100 476	-	15 775	20	16	7 494	31 836	14 475	556
PETROLEUM BULK STATIONS, TERMINALS . . . . .	76	(0)	-	15 775	20	16	7 494	31 836	14 475	(0)
BULK STATIONS . . . . .	69	(0)	-	(0)	20	16	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	7	(0)	-	(0)	-	-	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	9	(0)	-	-	-	-	-	-	-	(0)
VERMONT, TOTAL . . . . .	85	62 389	25	27 670	1	1 200	10 131	46 440	15 179	772
PETROLEUM BULK STATIONS, TERMINALS . . . . .	72	59 948	25	27 670	1	1 200	10 131	46 440	15 179	166
BULK STATIONS . . . . .	61	31 941	5	(0)	1	-	(0)	2 122	679	(0)
BULK TERMINALS . . . . .	11	28 007	20	(0)	-	1 200	(0)	44 318	14 500	(0)
LP GAS STATIONS . . . . .	13	2 441	-	-	-	-	-	-	-	(0)
MASSACHUSETTS, TOTAL . . . . .	183	744 622	5 119	152 282	8 915	27 937	41 763	528 747	200 830	4 418
PETROLEUM BULK STATIONS, TERMINALS . . . . .	161	730 099	5 119	152 262	8 915	27 937	41 763	528 747	200 830	1 607
BULK STATIONS . . . . .	112	110 255	-	2 847	334	-	1 402	9 390	355	(0)
BULK TERMINALS . . . . .	49	619 844	5 119	149 415	8 581	27 937	40 361	519 357	200 475	(0)
LP GAS STATIONS . . . . .	22	14 523	-	-	-	-	-	-	-	(0)
RHODE ISLAND, TOTAL . . . . .	46	175 517	1 119	63 926	12	5 277	21 727	173 863	54 408	71
PETROLEUM BULK STATIONS, TERMINALS . . . . .	44	(0)	1 119	63 926	12	5 277	21 727	173 863	54 408	(0)
BULK STATIONS . . . . .	27	(0)	-	833	8	-	472	1 705	340	(0)
BULK TERMINALS . . . . .	17	(0)	1 119	63 093	4	5 277	21 255	172 158	54 068	(0)
LP GAS STATIONS . . . . .	2	(0)	-	-	-	-	-	-	-	(0)
CONNECTICUT, TOTAL . . . . .	139	490 555	19 131	130 036	2 745	19 652	25 000	357 715	75 715	194
PETROLEUM BULK STATIONS, TERMINALS . . . . .	132	487 329	19 131	130 036	2 745	19 652	25 000	357 715	75 715	1
BULK STATIONS . . . . .	72	75 271	-	2 210	164	-	1 464	7 652	1 848	(0)
BULK TERMINALS . . . . .	60	412 058	19 131	127 826	2 581	19 652	23 536	350 063	73 867	(0)
LP GAS STATIONS . . . . .	7	3 226	-	-	-	-	-	-	-	(0)
NEW YORK, TOTAL . . . . .	801	1 937 291	15 329	561 619	20 324	76 609	141 823	1 190 452	501 809	1 972
PETROLEUM BULK STATIONS, TERMINALS . . . . .	763	1 927 982	15 329	561 619	20 324	76 609	141 823	1 190 452	501 809	132
BULK STATIONS . . . . .	481	341 947	193	19 097	654	160	7 606	31 663	4 229	102
BULK TERMINALS . . . . .	282	1 586 035	15 136	542 522	19 670	76 449	134 217	1 158 789	497 580	30
LP GAS STATIONS . . . . .	38	9 309	-	-	-	-	-	-	-	1 840
NEW JERSEY, TOTAL . . . . .	248	1 043 834	11 196	508 065	27 155	60 912	41 823	766 483	569 865	2 723
PETROLEUM BULK STATIONS, TERMINALS . . . . .	236	1 040 009	11 196	508 065	27 155	60 912	41 823	766 483	569 865	-
BULK STATIONS . . . . .	147	186 684	24	6 410	636	30	1 915	15 400	2 980	-
BULK TERMINALS . . . . .	89	853 325	11 172	501 655	26 519	60 882	39 908	751 083	566 885	-
LP GAS STATIONS . . . . .	12	3 825	-	-	-	-	-	-	-	2 723
OEP-OCD REGION NO. 2										
TOTAL . . . . .	3 414	4 602 422	32 956	1 121 670	33 786	77 576	239 610	1 063 730	244 476	20 822
PETROLEUM BULK STATIONS, TERMINALS . . . . .	3 279	4 568 400	32 956	1 121 640	33 786	77 576	239 610	1 063 730	244 476	4 823
BULK STATIONS . . . . .	2 774	1 685 807	859	112 321	4 008	743	34 615	101 421	9 238	681
BULK TERMINALS . . . . .	505	2 882 593	32 097	1 009 319	29 778	76 833	204 995	962 309	235 238	4 142
LP GAS STATIONS . . . . .	135	34 022	-	30	-	-	-	-	-	15 999
PENNSYLVANIA, TOTAL . . . . .	784	1 383 404	8 836	277 874	12 239	10 860	41 193	378 003	26 952	1 078
PETROLEUM BULK STATIONS, TERMINALS . . . . .	759	1 376 684	8 836	277 874	12 239	10 860	41 193	378 003	26 952	7
BULK STATIONS . . . . .	603	482 821	109	24 021	1 024	24	6 676	42 027	5 478	2
BULK TERMINALS . . . . .	156	893 863	8 727	253 853	11 215	10 836	34 517	335 976	21 474	5
LP GAS STATIONS . . . . .	25	6 720	-	-	-	-	-	-	-	1 071
OHIO, TOTAL . . . . .	1 073	1 286 198	7 939	297 232	6 903	11 452	47 581	176 376	26 251	2 104
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 023	1 275 869	7 939	297 202	6 903	11 452	47 581	176 376	26 251	239
BULK STATIONS . . . . .	905	420 038	307	33 584	927	402	10 931	27 604	1 962	239
BULK TERMINALS . . . . .	118	855 831	7 632	263 618	5 976	11 050	36 650	148 772	24 289	-
LP GAS STATIONS . . . . .	50	10 329	-	30	-	-	-	-	-	1 865
DELAWARE, TOTAL . . . . .	48	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	44	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK STATIONS . . . . .	34	26 336	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND, TOTAL . . . . .	194	497 950	6 303	135 936	4 997	24 383	38 833	199 284	84 736	287
PETROLEUM BULK STATIONS, TERMINALS . . . . .	187	497 025	6 303	135 936	4 997	24 383	38 833	199 284	84 736	(0)
BULK STATIONS . . . . .	129	112 220	22	6 469	607	10	2 110	6 892	692	(0)
BULK TERMINALS . . . . .	58	384 805	6 281	129 467	4 390	24 373	36 723	192 392	84 044	(0)
LP GAS STATIONS . . . . .	7	925	-	-	-	-	-	-	-	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 3. Bulk Liquid Storage Capacity, by Product—United States, OEP-OCD Regions, and States:  
1967—Continued

OEP-OCD regions, states, and type of establishment	Estab- lishments  (number)	Sales (including tax)  (\$1,000)	Storage capacity by product, December 31							
			Aviation gasoline  (1,000 gal.)	Motor gasoline  (1,000 gal.)	Special naphthas  (1,000 gal.)	Jet fuels (naphthas or kero- sene types)  (1,000 gal.)	Kerosene  (1,000 gal.)	Distillate fuel oils  (1,000 gal.)	Residual fuel oils  (1,000 gal.)	Liquefied petroleum gases  (1,000 gal.)
OEP-OCD REGION NO. 2--CONTINUED										
DISTRICT OF COLUMBIA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK STATIONS . . . . .	4	5 224	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULK TERMINALS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LP GAS STATIONS . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA, TOTAL . . . . .	550	713 936	6 234	226 067	3 574	22 387	79 300	225 181	75 672	5 146
PETROLEUM BULK STATIONS, TERMINALS . . . . .	534	707 647	6 234	226 067	3 574	22 387	79 300	225 181	75 672	4 346
BULK STATIONS . . . . .	447	259 475	75	18 446	537	140	7 993	14 294	743	329
BULK TERMINALS . . . . .	87	448 172	6 159	207 621	3 037	22 247	71 307	210 887	74 929	4 017
LP GAS STATIONS . . . . .	16	6 289	-	-	-	-	-	-	-	800
WEST VIRGINIA, TOTAL . . . . .	196	178 493	712	58 458	1 214	301	3 763	12 368	102	181
PETROLEUM BULK STATIONS, TERMINALS . . . . .	189	177 383	712	58 458	1 214	301	3 763	12 368	102	(D)
BULK STATIONS . . . . .	160	99 133	27	8 842	108	20	1 487	2 942	88	(D)
BULK TERMINALS . . . . .	29	78 250	685	49 616	1 106	281	2 276	9 426	14	(D)
LP GAS STATIONS . . . . .	7	1 110	-	-	-	-	-	-	-	(D)
KENTUCKY, TOTAL . . . . .	562	414 912	2 925	109 715	4 794	8 193	20 578	43 026	8 570	11 648
PETROLEUM BULK STATIONS, TERMINALS . . . . .	536	407 906	2 925	109 715	4 794	8 193	20 578	43 026	8 570	170
BULK STATIONS . . . . .	492	280 560	312	19 710	800	147	4 879	6 596	255	110
BULK TERMINALS . . . . .	44	127 346	2 613	90 005	3 994	8 046	15 699	36 430	8 315	60
LP GAS STATIONS . . . . .	26	7 006	-	-	-	-	-	-	-	11 478
OEP-OCO REGION NO. 3										
TOTAL . . . . .	4 212	3 546 319	44 470	1 272 067	39 995	95 203	307 047	555 141	199 600	168 970
PETROLEUM BULK STATIONS, TERMINALS . . . . .	4 034	3 469 340	44 470	1 270 181	39 995	95 203	306 956	554 992	198 959	1 809
BULK STATIONS . . . . .	3 592	2 282 487	3 562	164 841	8 781	1 559	49 264	71 209	5 499	1 626
BULK TERMINALS . . . . .	442	1 186 853	40 908	1 105 340	31 214	93 644	257 692	483 783	193 460	183
LP GAS STATIONS . . . . .	178	76 979	-	1 886	-	-	91	149	641	167 161
NORTH CAROLINA, TOTAL . . . . .	890	749 599	3 470	228 799	8 504	6 794	108 915	160 440	17 359	2 385
PETROLEUM BULK STATIONS, TERMINALS . . . . .	846	728 283	3 470	228 799	8 504	6 794	108 915	160 440	17 359	510
BULK STATIONS . . . . .	732	448 588	186	32 868	902	134	15 240	16 806	1 493	327
BULK TERMINALS . . . . .	114	279 695	3 284	195 931	7 602	6 660	93 675	143 634	15 866	183
LP GAS STATIONS . . . . .	44	21 316	-	-	-	-	-	-	-	1 875
SOUTH CAROLINA, TOTAL . . . . .	434	319 111	1 742	118 854	2 865	2 761	49 836	69 982	24 593	7 207
PETROLEUM BULK STATIONS, TERMINALS . . . . .	414	311 271	1 742	118 854	2 865	2 761	49 836	69 982	23 963	(D)
BULK STATIONS . . . . .	368	217 611	253	15 328	351	12	6 114	7 946	436	(D)
BULK TERMINALS . . . . .	46	93 660	1 489	103 526	2 514	2 749	43 722	62 036	23 527	(D)
LP GAS STATIONS . . . . .	20	7 840	-	-	-	-	-	-	-	(D)
GEORGIA, TOTAL . . . . .	693	524 651	9 958	196 470	5 236	6 602	32 127	100 829	17 134	1 188
PETROLEUM BULK STATIONS, TERMINALS . . . . .	673	520 099	9 958	196 383	5 236	6 602	32 063	100 720	17 123	415
BULK STATIONS . . . . .	610	377 487	608	27 250	2 024	556	6 758	10 859	313	415
BULK TERMINALS . . . . .	63	142 612	9 350	169 133	3 212	6 046	25 305	90 061	16 810	-
LP GAS STATIONS . . . . .	20	4 552	-	87	-	-	64	109	11	773
FLORIDA, TOTAL . . . . .	667	798 600	21 076	351 616	14 659	68 175	64 914	108 423	122 475	19 684
PETROLEUM BULK STATIONS, TERMINALS . . . . .	625	777 377	21 076	349 894	14 659	68 175	64 899	108 408	122 475	102
BULK STATIONS . . . . .	546	451 792	1 124	25 151	1 089	224	8 101	12 056	2 423	102
BULK TERMINALS . . . . .	79	325 585	19 952	324 743	13 570	67 951	56 798	96 352	120 052	-
LP GAS STATIONS . . . . .	42	21 223	-	1 722	-	-	15	15	-	19 582
TENNESSEE, TOTAL . . . . .	498	467 803	6 737	175 206	2 895	9 268	25 821	53 852	944	340
PETROLEUM BULK STATIONS, TERMINALS . . . . .	492	465 232	6 737	175 206	2 895	9 268	25 821	53 852	944	(D)
BULK STATIONS . . . . .	439	267 319	64	19 292	1 508	498	5 417	6 680	266	(D)
BULK TERMINALS . . . . .	53	197 913	6 673	155 914	1 387	8 770	20 404	47 172	678	(D)
LP GAS STATIONS . . . . .	6	2 571	-	-	-	-	-	-	-	(D)
ALABAMA, TOTAL . . . . .	526	420 572	579	136 989	3 154	1 320	18 602	41 649	12 518	16 763
PETROLEUM BULK STATIONS, TERMINALS . . . . .	501	410 455	579	136 969	3 154	1 320	18 592	41 649	12 518	161
BULK STATIONS . . . . .	449	305 442	540	25 743	1 137	91	4 490	9 858	373	161
BULK TERMINALS . . . . .	52	105 013	39	111 226	2 017	1 229	14 102	31 791	12 145	-
LP GAS STATIONS . . . . .	25	10 117	-	20	-	-	10	-	-	16 602
MISSISSIPPI, TOTAL . . . . .	504	265 983	908	64 133	2 682	283	6 832	19 966	3 577	121 403
PETROLEUM BULK STATIONS, TERMINALS . . . . .	483	256 623	908	64 076	2 682	283	6 830	19 941	3 577	546
BULK STATIONS . . . . .	448	214 248	787	19 209	1 770	44	3 144	7 004	195	546
BULK TERMINALS . . . . .	35	42 375	121	44 867	912	239	3 686	12 937	3 382	-
LP GAS STATIONS . . . . .	21	9 360	-	57	-	-	2	25	-	120 857
OEP-OCO REGION NO. 4										
TOTAL . . . . .	6 636	3 828 600	21 979	1 323 616	44 987	127 243	206 237	1 248 231	125 672	84 155
PETROLEUM BULK STATIONS, TERMINALS . . . . .	6 360	3 743 330	21 979	1 319 890	44 987	127 243	206 106	1 245 031	125 672	33 780
BULK STATIONS . . . . .	6 000	2 366 578	2 226	236 912	5 638	165	46 204	232 469	10 512	2 765
BULK TERMINALS . . . . .	360	1 376 752	19 753	1 082 978	39 349	127 078	159 902	1 012 562	115 160	31 015
LP GAS STATIONS . . . . .	276	85 270	-	3 726	-	-	131	3 200	-	50 375
INDIANA, TOTAL . . . . .	1 126	718 610	7 424	269 964	1 787	23 534	38 714	278 068	3 860	7 777
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 067	702 494	7 424	269 840	1 787	23 534	38 714	278 068	3 860	5 313
BULK STATIONS . . . . .	993	385 337	357	36 621	724	71	4 880	37 618	909	244
BULK TERMINALS . . . . .	74	317 157	7 067	233 219	1 063	23 463	33 834	240 450	2 951	5 069
LP GAS STATIONS . . . . .	59	16 116	-	124	-	-	-	-	-	2 464

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 3. Bulk Liquid Storage Capacity, by Product-United States, OEP-OCD Regions, and States:  
1967-Continued

OEP-OCD regions, states, and type of establishment	Estab- lishments  (number)	Sales (including tax)  (\$1,000)	Storage capacity by product, December 31							
			Aviation gasoline  (1,000 gal.)	Motor gasoline  (1,000 gal.)	Special naphthas  (1,000 gal.)	Jet fuels (naphthas or kero- sene types)  (1,000 gal.)	Kerosene  (1,000 gal.)	Distillate fuel oils  (1,000 gal.)	Residual fuel oils  (1,000 gal.)	Liquefied petroleum gases  (1,000 gal.)
OEP-OCO REGION NO. 4--CONTINUEO										
ILLINOIS, TOTAL . . . . .	1 594	1 026 310	1 562	334 444	32 092	24 543	60 373	302 996	77 929	66 520
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 533	1 000 151	1 562	330 950	32 092	24 543	60 252	299 852	77 929	26 870
BULK STATIONS . . . . .	1 448	644 890	633	57 589	2 193	-	14 734	50 698	2 396	982
BULK TERMINALS . . . . .	85	355 261	929	273 361	29 899	24 543	45 518	249 154	77 533	25 888
LP GAS STATIONS . . . . .	61	26 159	-	3 494	-	-	121	3 144	-	39 650
MICHIGAN, TOTAL . . . . .	1 180	1 066 566	1 801	341 742	2 381	62 278	32 305	284 895	9 403	1 691
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 142	1 052 635	1 801	341 677	2 381	62 278	32 295	284 878	9 403	173
BULK STATIONS . . . . .	1 055	562 099	415	44 449	842	24	5 155	52 768	1 875	143
BULK TERMINALS . . . . .	87	490 536	1 386	297 228	1 539	62 254	27 140	232 110	7 528	30
LP GAS STATIONS . . . . .	38	13 931	-	65	-	-	10	17	-	1 518
WISCONSIN, TOTAL . . . . .	1 344	548 556	1 990	252 604	1 885	3 673	51 339	262 124	21 385	4 296
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 293	531 761	1 990	252 604	1 885	3 673	51 339	262 124	21 385	695
BULK STATIONS . . . . .	1 222	396 549	489	50 788	1 065	5	11 798	50 631	2 240	695
BULK TERMINALS . . . . .	71	135 212	1 501	201 816	820	3 668	39 541	211 493	19 145	-
LP GAS STATIONS . . . . .	51	16 795	-	-	-	-	-	-	-	3 601
MINNESOTA, TOTAL . . . . .	1 392	468 558	9 202	124 862	6 842	13 215	23 506	120 148	13 095	3 871
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 325	456 289	9 202	124 819	6 842	13 215	23 506	120 109	13 095	729
BULK STATIONS . . . . .	1 282	377 703	332	47 465	814	65	9 637	40 754	3 092	701
BULK TERMINALS . . . . .	43	78 586	8 870	77 354	6 028	13 150	13 869	79 355	10 003	28
LP GAS STATIONS . . . . .	67	12 269	-	43	-	-	-	39	-	3 142
OEP-OCO REGION NO. 5										
TOTAL . . . . .	4 071	2 356 013	25 446	618 332	35 090	59 458	52 614	187 414	75 045	797 123
PETROLEUM BULK STATIONS, TERMINALS . . . . .	3 892	2 171 093	25 388	617 987	35 069	59 458	52 584	187 329	75 045	4 876
BULK STATIONS . . . . .	3 650	1 514 826	4 250	133 325	7 948	2 169	20 777	44 985	1 815	3 430
BULK TERMINALS . . . . .	242	656 267	21 138	484 662	27 121	57 289	31 807	142 344	73 230	1 446
LP GAS STATIONS . . . . .	179	184 920	58	345	21	-	30	85	-	792 247
ARKANSAS, TOTAL . . . . .	569	214 550	664	43 661	978	53	4 145	12 275	402	3 878
PETROLEUM BULK STATIONS, TERMINALS . . . . .	550	202 084	664	43 584	978	53	4 137	12 239	402	(0)
BULK STATIONS . . . . .	526	175 937	647	(0)	(0)	53	(0)	(0)	390	(0)
BULK TERMINALS . . . . .	24	26 147	17	(0)	(0)	-	(0)	(0)	12	(0)
LP GAS STATIONS . . . . .	19	12 466	-	(0)	(0)	-	(0)	(0)	-	(0)
LOUISIANA, TOTAL . . . . .	557	470 383	3 049	91 425	1 604	3 048	8 354	35 671	28 368	95 747
PETROLEUM BULK STATIONS, TERMINALS . . . . .	522	440 680	3 049	91 407	1 599	3 048	8 349	35 671	28 368	(0)
BULK STATIONS . . . . .	464	250 258	1 710	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	58	190 422	1 339	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	35	29 703	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKLAHOMA, TOTAL . . . . .	640	262 560	492	47 189	1 377	4 179	6 161	17 145	4 405	3 777
PETROLEUM BULK STATIONS, TERMINALS . . . . .	614	258 426	437	47 097	1 377	4 179	6 157	17 137	4 405	643
BULK STATIONS . . . . .	589	221 559	317	19 045	1 300	63	2 662	6 497	172	615
BULK TERMINALS . . . . .	25	36 867	120	28 052	77	4 116	3 495	10 640	4 233	28
LP GAS STATIONS . . . . .	26	4 134	55	92	-	-	4	8	-	3 134
TEXAS, TOTAL . . . . .	2 045	1 259 935	18 760	404 616	30 868	46 879	31 643	111 585	41 167	687 078
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 959	1 126 508	18 760	404 482	30 856	46 879	31 633	111 552	41 167	3 289
BULK STATIONS . . . . .	1 841	772 251	1 421	68 513	4 179	512	9 783	20 252	460	1 875
BULK TERMINALS . . . . .	118	354 257	17 339	335 969	26 677	46 367	21 850	91 300	40 707	1 414
LP GAS STATIONS . . . . .	86	133 427	-	134	12	-	10	33	-	683 789
NEW MEXICO, TOTAL . . . . .	260	148 585	2 481	31 441	263	5 299	2 311	10 738	703	6 643
PETROLEUM BULK STATIONS, TERMINALS . . . . .	247	143 395	2 478	31 417	259	5 299	2 308	10 730	703	115
BULK STATIONS . . . . .	230	94 821	155	7 951	220	458	1 514	2 573	650	115
BULK TERMINALS . . . . .	17	48 574	2 323	23 466	39	4 841	794	8 157	53	-
LP GAS STATIONS . . . . .	13	5 190	3	24	4	-	3	8	-	6 528
OEP-OCO REGION NO. 6										
TOTAL . . . . .	6 148	1 957 473	13 217	492 358	5 251	14 164	71 036	308 508	17 880	176 893
PETROLEUM BULK STATIONS, TERMINALS . . . . .	5 911	1 881 432	13 173	484 944	5 251	14 163	70 190	302 224	17 856	26 752
BULK STATIONS . . . . .	5 714	1 538 794	3 288	208 708	4 542	281	37 251	130 436	7 694	8 508
BULK TERMINALS . . . . .	197	342 638	9 885	276 236	709	13 882	32 939	171 788	10 162	18 244
LP GAS STATIONS . . . . .	237	76 041	44	7 414	-	1	846	6 284	24	150 141
IOWA, TOTAL . . . . .	1 601	454 451	1 360	138 783	192	5 504	29 037	113 001	10 787	33 837
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 530	424 267	1 360	138 719	192	5 504	29 037	113 001	10 787	(0)
BULK STATIONS . . . . .	1 481	335 226	477	(0)	192	3	12 188	39 794	1 794	(0)
BULK TERMINALS . . . . .	49	89 041	883	(0)	-	5 501	16 849	73 207	8 993	(0)
LP GAS STATIONS . . . . .	71	30 184	-	(0)	-	-	-	-	-	(0)
MISSOURI, TOTAL . . . . .	1 113	503 158	1 942	120 644	3 052	1 112	15 081	59 076	3 690	8 288
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 083	496 043	1 942	120 616	3 052	1 112	15 081	59 068	3 685	5 175
BULK STATIONS . . . . .	1 028	366 956	472	40 582	2 454	15	6 769	23 408	2 664	1 076
BULK TERMINALS . . . . .	55	129 087	1 470	80 034	598	1 097	8 312	35 660	1 021	4 099
LP GAS STATIONS . . . . .	30	7 115	-	28	-	-	-	8	5	3 113
NORTH DAKOTA, TOTAL . . . . .	675	128 200	708	23 448	118	383	4 888	18 394	786	1 488
PETROLEUM BULK STATIONS, TERMINALS . . . . .	648	124 660	708	23 435	118	383	4 888	18 361	786	(0)
BULK STATIONS . . . . .	634	119 971	(0)	(0)	118	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	14	4 689	(0)	(0)	-	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	27	3 540	-	(0)	-	-	-	(0)	(0)	(0)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 3. Bulk Liquid Storage Capacity, by Product—United States, OEP-OCD Regions, and States:  
1967—Continued

OEP-OCD regions, states, and type of establishment	Estab- lishments  (number)	Sales (including tax)  (\$1,000)	Storage capacity by product, December 31							
			Aviation gasoline  (1,000 gal.)	Motor gasoline  (1,000 gal.)	Special naphthas  (1,000 gal.)	Jet fuels (naphthas or kero- sene types)  (1,000 gal.)	Kerosene  (1,000 gal.)	Distillate fuel oils  (1,000 gal.)	Residual fuel oils  (1,000 gal.)	Liquefied petroleum gases  (1,000 gal.)
OEP-OCO REGION NO. 6--CONTINUEO										
SOUTH OAKOTA, TOTAL . . . . .	563	142 364	504	22 602	192	18	4 249	18 193	597	1 589
PETROLEUM BULK STATIONS, TERMINALS . . . . .	547	137 694	504	22 602	192	18	4 249	18 193	597	(0)
BULK STATIONS . . . . .	531	119 935	476	16 649	177	4	3 875	14 024	557	(0)
BULK TERMINALS . . . . .	16	17 759	28	5 953	15	14	374	4 169	40	(0)
LP GAS STATIONS . . . . .	16	4 670	-	-	-	-	-	-	-	(0)
NEBRASKA, TOTAL . . . . .	637	186 698	637	38 880	171	849	4 491	24 927	665	19 145
PETROLEUM BULK STATIONS, TERMINALS . . . . .	608	173 976	634	31 901	171	849	3 645	18 692	658	1 666
BULK STATIONS . . . . .	589	148 405	401	20 823	150	9	3 449	13 133	612	1 618
BULK TERMINALS . . . . .	19	25 571	233	11 078	21	840	196	5 559	46	48
LP GAS STATIONS . . . . .	29	12 722	3	6 979	-	-	846	6 235	7	17 479
KANSAS, TOTAL . . . . .	915	259 435	4 627	98 278	862	4 613	10 589	52 475	1 022	109 155
PETROLEUM BULK STATIONS, TERMINALS . . . . .	867	247 322	4 586	97 954	862	4 612	10 589	52 475	1 010	13 796
BULK STATIONS . . . . .	841	198 975	485	28 776	820	202	5 024	13 072	973	1 959
BULK TERMINALS . . . . .	26	48 347	4 101	69 178	42	4 410	5 565	39 403	37	11 837
LP GAS STATIONS . . . . .	48	12 113	41	324	-	1	-	8	12	95 359
WYOMING, TOTAL . . . . .	192	56 455	145	15 448	56	-	622	7 158	128	450
PETROLEUM BULK STATIONS, TERMINALS . . . . .	185	52 429	145	15 448	56	-	622	7 158	128	(0)
BULK STATIONS . . . . .	181	48 684	145	6 705	41	-	590	2 986	116	(0)
BULK TERMINALS . . . . .	4	3 745	-	8 743	15	-	32	4 172	12	(0)
LP GAS STATIONS . . . . .	7	4 026	-	-	-	-	-	-	-	(0)
COLORA00, TOTAL . . . . .	452	226 712	3 294	34 275	608	1 685	2 079	15 276	205	2 941
PETROLEUM BULK STATIONS, TERMINALS . . . . .	443	225 041	3 294	34 269	608	1 685	2 079	15 276	205	2 630
BULK STATIONS . . . . .	429	200 642	136	19 970	590	5	1 259	7 532	205	648
BULK TERMINALS . . . . .	14	24 399	3 158	14 299	18	1 680	820	7 744	-	1 982
LP GAS STATIONS . . . . .	9	1 671	-	6	-	-	-	-	-	311
OEP-OCO REGION NO. 7										
TOTAL . . . . .	1 876	2 587 116	28 843	450 067	13 323	96 623	16 962	159 582	45 228	2 926
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 827	2 562 996	28 780	449 650	13 323	96 623	16 962	159 084	45 228	635
BULK STATIONS . . . . .	1 632	1 072 966	3 614	74 317	5 432	4 843	6 495	49 667	2 180	461
BULK TERMINALS . . . . .	195	1 490 030	25 166	375 333	7 891	91 780	10 467	109 417	43 048	174
LP GAS STATIONS . . . . .	49	24 120	63	417	-	-	-	498	-	2 291
ARIZONA, TOTAL . . . . .	234	201 090	(0)	(0)	1 348	2 967	1 734	(0)	40	162
PETROLEUM BULK STATIONS, TERMINALS . . . . .	230	(0)	693	39 166	1 348	2 967	2 234	12 875	40	(0)
BULK STATIONS . . . . .	213	(0)	673	9 853	1 175	90	1 917	4 404	21	(0)
BULK TERMINALS . . . . .	17	(0)	20	29 313	173	2 877	779	8 471	19	(0)
LP GAS STATIONS . . . . .	4	(0)	(0)	(0)	-	-	-	(0)	-	(0)
UTAH, TOTAL . . . . .	179	111 508	(0)	9 575	103	10	571	5 567	197	221
PETROLEUM BULK STATIONS, TERMINALS . . . . .	175	(0)	893	9 575	103	10	571	5 567	197	(0)
BULK STATIONS . . . . .	164	(0)	259	6 500	103	10	473	3 761	168	(0)
BULK TERMINALS . . . . .	11	(0)	634	3 075	-	-	98	1 806	29	(0)
LP GAS STATIONS . . . . .	4	(0)	(0)	-	-	-	-	-	-	(0)
NEVADA, TOTAL . . . . .	105	82 046	550	11 046	223	1 171	563	7 969	89	153
PETROLEUM BULK STATIONS, TERMINALS . . . . .	101	81 553	550	11 046	223	1 171	563	7 969	89	23
BULK STATIONS . . . . .	89	44 640	115	3 407	142	1 171	270	2 652	89	23
BULK TERMINALS . . . . .	12	36 913	435	7 639	81	-	293	5 317	-	-
LP GAS STATIONS . . . . .	4	493	-	-	-	-	-	-	-	130
CALIFORNIA, TOTAL . . . . .	1 315	2 074 409	24 068	(0)	10 873	78 816	9 454	(0)	27 791	2 240
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 279	2 060 860	24 068	350 538	10 873	78 816	9 454	109 679	27 791	(0)
BULK STATIONS . . . . .	1 154	819 959	2 567	54 074	4 012	743	4 728	37 783	1 902	(0)
BULK TERMINALS . . . . .	125	1 240 901	21 501	296 464	6 861	78 073	4 726	71 896	25 889	(0)
LP GAS STATIONS . . . . .	36	13 549	-	(0)	-	-	-	(0)	-	(0)
HAWAII . . . . .	43	118 063	2 576	39 325	776	13 659	4 640	22 494	17 111	150
PETROLEUM BULK STATIONS, TERMINALS . . . . .	42	(0)	2 576	39 325	776	13 659	4 640	22 494	17 111	-
BULK STATIONS . . . . .	12	(0)	-	(0)	-	(0)	(0)	(0)	-	(0)
BULK TERMINALS . . . . .	30	(0)	2 576	(0)	776	(0)	(0)	(0)	17 111	(0)
LP GAS STATIONS . . . . .	1	(0)	-	-	-	-	-	-	-	(0)
OEP-OCO REGION NO. 8										
TOTAL . . . . .	2 102	1 155 829	25 947	391 811	8 295	71 163	18 343	387 264	95 330	1 859
PETROLEUM BULK STATIONS, TERMINALS . . . . .	2 076	1 151 635	25 945	391 734	8 293	71 163	18 341	387 203	95 330	525
BULK STATIONS . . . . .	1 865	637 865	2 604	70 281	1 453	1 741	6 220	52 729	3 065	385
BULK TERMINALS . . . . .	211	513 770	23 341	321 453	6 840	69 422	12 121	334 474	92 265	140
LP GAS STATIONS . . . . .	26	4 194	2	77	2	-	2	61	-	1 334
MONTANA, TOTAL . . . . .	418	107 997	749	39 879	279	1 169	1 095	23 473	474	847
PETROLEUM BULK STATIONS, TERMINALS . . . . .	403	105 595	747	39 834	277	1 169	1 093	23 428	474	309
BULK STATIONS . . . . .	387	92 116	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	16	13 479	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	15	2 402	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IOAHO, TOTAL . . . . .	390	129 484	2 285	38 285	222	6 467	1 113	28 723	928	16
PETROLEUM BULK STATIONS, TERMINALS . . . . .	389	(0)	2 285	38 285	222	6 467	1 113	28 723	928	(0)
BULK STATIONS . . . . .	366	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	23	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 3. Bulk Liquid Storage Capacity, by Product-United States, OEP-OCD Regions, and States:  
1967-Continued

OEP-OCD regions, states, and type of establishment	Estab- lishments  (number)	Sales (including tax)  (\$1,000)	Storage capacity by product, December 31							
			Aviation gasoline  (1,000 gal.)	Motor gasoline  (1,000 gal.)	Special naphthas  (1,000 gal.)	Jet fuels (naphthas or kero- sene types)  (1,000 gal.)	Kerosene  (1,000 gal.)	Distillate fuel oils  (1,000 gal.)	Residual fuel oils  (1,000 gal.)	Liquefied petroleum gases  (1,000 gal.) *
OEP-OCO REGION NO. 8--CONTINUEO										
WASHINGTON, TOTAL. . . . .	679	483 329	4 483	(0)	3 868	27 395	9 347	(0)	51 512	776
PETROLEUM BULK STATIONS, TERMINALS. . . . .	673	482 384	4 483	163 844	3 868	27 395	9 347	173 519	51 512	(0)
BULK STATIONS. . . . .	579	216 477	469	20 821	515	98	2 366	18 068	1 350	(0)
BULK TERMINALS. . . . .	94	265 907	4 014	143 023	3 353	27 297	6 981	155 451	50 162	(0)
LP GAS STATIONS. . . . .	6	945	-	(0)	-	-	-	(0)	-	(0)
OREGON, TOTAL. . . . .	535	372 686	9 695	119 831	3 779	3 462	6 394	96 905	34 114	90
PETROLEUM BULK STATIONS, TERMINALS. . . . .	532	372 334	9 695	119 831	3 779	3 462	6 394	96 905	34 114	(0)
BULK STATIONS. . . . .	504	198 085	479	19 897	440	24	1 855	15 318	361	(0)
BULK TERMINALS. . . . .	28	174 249	9 216	99 934	3 339	3 438	4 539	81 587	33 753	(0)
LP GAS STATIONS. . . . .	3	352	-	-	-	-	-	-	-	(0)
ALASKA. . . . .	80	62 333	8 735	29 940	147	32 670	394	64 628	8 302	130
PETROLEUM BULK STATIONS, TERMINALS. . . . .	79	(0)	8 735	29 940	147	32 670	394	64 628	8 302	(0)
BULK STATIONS. . . . .	29	(0)	516	1 381	18	1 557	34	2 017	11	(0)
BULK TERMINALS. . . . .	50	(0)	8 219	28 559	129	31 113	360	62 611	8 291	(0)
LP GAS STATIONS. . . . .	1	(0)	-	-	-	-	-	-	-	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
UNITED STATES, TOTAL . . . . .	29 039	19 090 147	244 944	7 213 108	240 193	733 052	1 246 188	7 121 135	2 291 527
REFINER-MARKETER STATIONS . . . . .	16 193	15 401 327	218 902	6 179 334	212 522	570 098	1 018 274	5 631 922	1 570 275
OTHER STATIONS . . . . .	12 846	3 688 820	26 042	1 033 774	27 671	162 954	227 914	1 489 213	721 252
ALABAMA									
TOTAL . . . . .	501	214 781	579	136 969	3 154	1 320	18 592	41 649	12 518
REFINER-MARKETER STATIONS . . . . .	309	195 402	502	127 503	3 055	1 284	16 708	38 714	7 636
OTHER STATIONS . . . . .	192	19 379	77	9 466	99	36	1 884	2 935	4 882
AUTAUGA COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BALDWIN COUNTY . . . . .	11	812	20	559	8	-	57	168	-
BARBOUR COUNTY . . . . .	8	601	1	316	2	-	110	172	-
BIBB COUNTY . . . . .	7	410	-	261	-	-	58	91	-
BLOUNT COUNTY . . . . .	6	500	-	274	1	-	71	140	14
BULLOCK COUNTY . . . . .	4	207	-	147	-	-	22	38	-
BUTLER COUNTY . . . . .	6	366	-	204	11	-	69	82	-
CALHOUN COUNTY . . . . .	14	7 594	35	5 911	87	17	1 375	158	11
CHAMBERS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHEROKEE COUNTY . . . . .	3	233	-	142	-	-	21	70	-
CHILTON COUNTY . . . . .	9	545	-	339	2	-	84	106	14
CHOCTAW COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLARKE COUNTY . . . . .	8	524	-	324	3	-	75	112	10
CLAY COUNTY . . . . .	3	229	-	135	1	-	31	62	-
CLEBURNE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COFFEE COUNTY . . . . .	6	516	-	308	36	-	81	91	-
COLBERT COUNTY . . . . .	9	7 071	24	4 927	32	-	548	1 526	14
CONECUH COUNTY . . . . .	4	278	-	156	-	-	31	91	-
CODD COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COVINGTON COUNTY . . . . .	12	896	10	510	34	-	151	191	-
CRENSHAW COUNTY . . . . .	4	197	-	133	-	-	30	34	-
CULLMAN COUNTY . . . . .	9	674	-	382	22	-	96	164	10
DALE COUNTY . . . . .	8	439	-	261	18	6	73	81	-
DALLAS COUNTY . . . . .	9	899	32	531	20	-	138	178	-
DE KALB COUNTY . . . . .	11	894	-	458	5	-	146	260	25
ELMORE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESCAMBIA COUNTY . . . . .	11	906	34	489	5	-	112	241	25
ETDWAH COUNTY . . . . .	12	1 272	-	727	57	-	181	307	-
FAYETTE COUNTY . . . . .	5	431	-	251	1	-	46	133	-
FRANKLIN COUNTY . . . . .	6	452	-	278	1	-	57	108	8
GENEVA COUNTY . . . . .	9	641	-	432	2	-	62	142	3
GREENE COUNTY . . . . .	5	310	-	199	-	-	39	72	-
HALE COUNTY . . . . .	4	2 078	-	1 629	-	-	17	432	-
HENRY COUNTY . . . . .	4	198	-	134	14	-	26	24	-
HOUSTON COUNTY . . . . .	9	779	31	423	34	-	147	125	19
JACKSON COUNTY . . . . .	5	385	-	255	2	-	30	98	-
JEFFERSON COUNTY . . . . .	36	83 661	70	50 680	1 899	748	8 499	17 104	4 661
LAMAR COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAUDERDALE COUNTY . . . . .	5	459	-	302	9	-	71	77	-
LAWRENCE COUNTY . . . . .	4	267	-	175	-	-	37	55	-
LEE COUNTY . . . . .	12	1 177	21	518	67	20	132	419	-
LIMESTONE COUNTY . . . . .	4	770	24	596	1	10	46	73	20
LOWNDES COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MACON COUNTY . . . . .	3	177	-	120	2	-	22	33	-
MADISON COUNTY . . . . .	10	1 009	30	505	24	18	135	263	34
MARENGO COUNTY . . . . .	9	573	-	329	43	-	70	131	-
MARION COUNTY . . . . .	8	1 537	-	1 348	-	-	77	112	-
MARSHALL COUNTY . . . . .	11	3 053	35	2 464	30	-	88	436	-
MOBILE COUNTY . . . . .	21	48 946	39	28 369	285	481	1 896	10 268	7 608
MONROE COUNTY . . . . .	5	472	12	321	2	-	39	98	-
MONTGOMERY COUNTY . . . . .	18	30 132	49	22 905	80	2	2 289	4 798	9
MORGAN COUNTY . . . . .	15	2 224	65	1 622	119	10	133	263	12
PERRY COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PICKENS COUNTY . . . . .	9	566	4	337	9	-	57	159	-
PIKE COUNTY . . . . .	10	721	-	399	14	-	97	199	12
RANDOLPH COUNTY . . . . .	6	330	-	205	2	-	48	75	-
RUSSELL COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ST. CLAIR COUNTY . . . . .	5	375	-	202	64	-	42	67	-
SHELBY COUNTY . . . . .	3	237	-	134	-	-	33	61	9
SUMTER COUNTY . . . . .	9	474	-	288	10	-	87	89	-
TALLADEGA COUNTY . . . . .	13	1 107	-	684	33	8	129	253	-
TALLAPOOSA COUNTY . . . . .	11	660	2	415	2	-	82	159	-
TUSCALOOSA COUNTY . . . . .	9	828	41	505	43	-	91	148	-
WALKER COUNTY . . . . .	7	1 258	-	1 004	11	-	78	165	-
WASHINGTON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILCOX COUNTY . . . . .	5	295	-	197	-	-	51	47	-
WINSTON COUNTY . . . . .	4	316	-	174	-	-	49	93	-
ALASKA									
TOTAL . . . . .	79	144 816	8 735	29 940	147	32 670	394	64 628	8 302
REFINER-MARKETER STATIONS . . . . .	73	141 681	8 733	29 527	147	32 670	378	63 195	7 031
OTHER STATIONS . . . . .	6	3 135	2	413	-	-	16	1 433	1 271
ALEUTIAN ISLANDS DIVISION . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ANGODN DIVISION . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BARROW DIVISION . . . . .	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
ALASKA--CONTINUED									
BETHEL DIVISION . . . . .	2	(D)	(O)	(D)	(D)	(D)	(D)	(D)	(D)
BRISTOL BAY BOROUGH* . . . . .	1	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
BRISTOL BAY DIVISION . . . . .	1	(D)	(D)	(O)	(D)	(D)	(D)	(O)	(D)
CORODVA-MCCARTHY DIVISION . . . . .	1	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
GATEWAY BOROUGH* . . . . .	5	11 142	348	2 242	3	-	170	6 314	2 065
GREATER ANCHORAGE AREA BOROUGH* . . . . .	5	76 799	3 154	18 737	125	27 439	-	25 237	2 107
GREATER JUNEAU BOROUGH* . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREATER SITKA BOROUGH* . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENAI PENINSULA BOROUGH (NORTHWEST PART)* . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENAI PENINSULA BOROUGH (SOUTHEAST PART)* . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KODIAK ISLAND BOROUGH* . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KOBUK DIVISION . . . . .	1	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
KUSKOKWIM DIVISION . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LYNN CANAL-ICY STRAITS DIVISION . . . . .	7	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
MATANUSKA-SUSITNA BOROUGH* . . . . .	4	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
NOME DIVISION . . . . .	2	(D)	(D)	(D)	(D)	(D)	(O)	(O)	(D)
NORTH STAR BOROUGH* . . . . .	4	3 868	284	424	18	545	18	1 319	1 260
OUTER KETCHIKAN DIVISION . . . . .	2	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
PRINCE OF WALES DIVISION . . . . .	2	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
SOUTHEAST FAIRBANKS DIVISION . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UPPER YUKON DIVISION . . . . .	1	(D)	(D)	(O)	(D)	(O)	(D)	(D)	(D)
VALOEZ-CHITINA-WHITTIER DIVISION . . . . .	6	1 797	22	883	-	-	-	892	-
WADE HAMPTON DIVISION . . . . .	-	-	-	-	-	-	-	-	-
WRANGELL-PETERSBURG DIVISION . . . . .	4	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
YUKON-KOYUKUK DIVISION . . . . .	4	(D)	(O)	(D)	(D)	(D)	(D)	(O)	(D)
ARIZONA									
TOTAL . . . . .	230	59 323	693	39 166	1 348	2 967	2 234	12 875	40
REFINER-MARKETER STATIONS . . . . .	161	52 825	610	34 796	1 251	2 967	1 917	11 284	-
OTHER STATIONS . . . . .	69	6 498	83	4 370	97	-	317	1 591	40
APACHE COUNTY . . . . .	8	485	-	296	1	-	78	110	-
COCHISE COUNTY . . . . .	17	1 041	96	644	12	-	70	219	-
COCONINO COUNTY . . . . .	19	1 717	-	1 258	-	-	76	383	-
GILA COUNTY . . . . .	12	746	12	501	10	-	37	186	-
GRAHAM COUNTY . . . . .	8	490	17	275	2	-	52	144	-
GREENLEE COUNTY . . . . .	4	250	-	198	11	-	13	28	-
MARICOPA COUNTY . . . . .	56	28 903	302	18 364	1 092	2 550	1 008	5 568	19
MOHAVE COUNTY . . . . .	10	629	12	469	-	-	9	139	-
NAVAJO COUNTY . . . . .	14	1 102	58	826	7	-	44	167	-
PIMA COUNTY . . . . .	20	19 659	64	13 781	162	405	536	4 711	-
PINAL COUNTY . . . . .	17	1 273	57	673	19	-	144	369	11
SANTA CRUZ COUNTY . . . . .	3	222	23	126	-	-	26	47	-
YAVAPAI COUNTY . . . . .	20	1 168	-	765	-	-	57	346	-
YUMA COUNTY . . . . .	22	1 638	52	990	32	12	84	458	10
ARKANSAS									
TOTAL . . . . .	550	62 057	664	43 384	978	53	4 137	12 239	402
REFINER-MARKETER STATIONS . . . . .	303	45 451	529	34 022	667	12	2 152	8 041	28
OTHER STATIONS . . . . .	247	16 606	135	9 562	311	41	1 985	4 198	374
ARKANSAS COUNTY . . . . .	19	1 216	24	606	23	-	149	306	108
ASHLEY COUNTY . . . . .	8	575	12	460	19	-	16	68	-
BAXTER COUNTY . . . . .	6	337	12	196	2	-	49	78	-
BENTON COUNTY . . . . .	12	556	17	386	-	-	74	79	-
BOONE COUNTY . . . . .	11	658	-	399	17	-	97	116	29
BRAOLEY COUNTY . . . . .	6	299	-	178	4	-	23	94	-
CALHOUN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CARROLL COUNTY . . . . .	7	304	5	207	1	-	34	57	-
CHICOT COUNTY . . . . .	9	2 823	8	2 597	63	-	32	123	-
CLARK COUNTY . . . . .	10	462	-	321	-	-	42	94	5
CLAY COUNTY . . . . .	12	753	-	364	-	-	115	262	12
CLEBURNE COUNTY . . . . .	7	413	-	224	2	-	61	92	34
CLEVELAND COUNTY . . . . .	1	(O)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
COLUMBIA COUNTY . . . . .	8	457	17	295	4	-	51	76	14
CONWAY COUNTY . . . . .	5	357	24	187	-	-	29	117	-
CRAIGHEAO COUNTY . . . . .	18	1 221	24	573	54	15	184	359	12
CRAWFORD COUNTY . . . . .	-	30	-	30	-	-	-	-	-
CRITTENDEN COUNTY . . . . .	14	780	26	403	41	-	102	179	29
CROSS COUNTY . . . . .	10	865	38	401	15	-	143	252	16
DALLAS COUNTY . . . . .	4	193	-	135	-	-	10	48	-
DESHA COUNTY . . . . .	11	741	69	362	21	-	69	209	11
OREW COUNTY . . . . .	6	305	-	192	-	-	41	72	-
FAULKNER COUNTY . . . . .	8	3 128	-	2 950	2	-	50	111	15
FRANKLIN COUNTY . . . . .	2	(O)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
FULTON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(O)
GARLANDO COUNTY . . . . .	10	664	12	431	10	-	73	138	-
GRANT COUNTY . . . . .	4	224	-	145	-	-	22	57	-
GREENE COUNTY . . . . .	9	747	3	412	3	-	100	217	12
HEMPSTEAO COUNTY . . . . .	7	570	14	357	8	-	66	125	-
HOT SPRING COUNTY . . . . .	9	495	-	278	9	-	59	149	-
HOWARD COUNTY . . . . .	7	479	3	288	1	-	73	100	14
INOEPENDENCE COUNTY . . . . .	9	390	-	254	-	-	50	86	-
IZARO COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
ARKANSAS--CONTINUED									
JACKSON COUNTY . . . . .	10	630	29	337	12	-	67	185	-
JEFFERSON COUNTY . . . . .	16	1 026	12	527	106	-	94	287	-
JOHNSON COUNTY . . . . .	4	203	-	138	-	-	17	48	-
LAFAYETTE COUNTY . . . . .	5	699	-	581	8	-	35	75	-
LAWRENCE COUNTY . . . . .	7	534	27	353	-	-	43	111	-
LEE COUNTY . . . . .	7	403	8	215	15	-	72	93	-
LINCOLN COUNTY . . . . .	6	255	10	145	20	-	14	66	-
LITTLE RIVER COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOGAN COUNTY . . . . .	4	224	-	163	-	-	5	56	-
LONKE COUNTY . . . . .	8	562	22	320	12	-	28	155	25
MAOISON COUNTY . . . . .	1	(D)	-	(D)	-	-	-	-	-
MARION COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
MILLER COUNTY . . . . .	6	500	32	323	20	-	39	86	-
MISSISSIPPI COUNTY . . . . .	16	1 609	20	642	70	-	265	612	-
MONRDE COUNTY . . . . .	12	709	8	458	14	-	45	184	-
MDNTGDMERY COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEWTON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
OUACHITA COUNTY . . . . .	8	422	-	290	9	-	50	73	-
PERRY COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PHILLIPS COUNTY . . . . .	11	723	18	391	20	12	114	168	-
PIKE COUNTY . . . . .	3	157	-	102	-	-	26	29	-
POINSETT COUNTY . . . . .	14	1 279	17	588	69	8	147	433	17
POLK COUNTY . . . . .	7	354	-	235	-	-	40	79	-
POPE COUNTY . . . . .	10	679	-	435	9	-	44	191	-
PRAIRIE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY . . . . .	13	17 091	46	13 306	146	-	148	3 445	-
RANDOLPH COUNTY . . . . .	7	515	4	279	15	-	68	134	15
ST FRANCIS COUNTY . . . . .	14	1 022	-	522	34	-	154	312	-
SALINE COUNTY . . . . .	7	450	-	297	1	-	41	111	-
SCOTT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SEARCY COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SEBASTIAN COUNTY . . . . .	13	848	8	572	24	-	78	156	10
SEVIER COUNTY . . . . .	7	442	-	303	1	-	46	92	-
SHARP COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STONE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UNION COUNTY . . . . .	17	5 813	18	5 390	27	3	130	233	12
VAN BUREN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY . . . . .	14	1 080	41	691	19	-	100	229	-
WHITE COUNTY . . . . .	15	1 499	12	985	10	-	163	317	12
WOODRUFF COUNTY . . . . .	5	288	12	148	12	-	32	84	-
YELL COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA									
TOTAL . . . . .	1 279	611 219	24 068	350 538	10 873	78 816	9 454	109 679	27 791
REFINER-MARKETER STATIONS . . . . .	954	457 889	20 377	270 326	10 039	40 012	7 794	97 007	12 334
OTHER STATIONS . . . . .	325	153 330	3 691	80 212	834	38 804	1 660	12 672	15 457
ALAMEDA COUNTY . . . . .	27	31 988	5 337	19 460	516	985	317	5 349	24
ALPINE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
AMADOR COUNTY . . . . .	4	343	-	215	-	-	-	128	-
BUTTE COUNTY . . . . .	26	3 438	94	2 020	49	-	125	1 150	-
CALAVERAS COUNTY . . . . .	5	469	9	214	-	-	29	217	-
COLUSA COUNTY . . . . .	10	2 620	43	1 571	-	-	-	1 006	-
CONTRA COSTA COUNTY . . . . .	25	126 346	6 328	47 847	4 219	46 662	1 750	12 564	6 976
DEL NORTE COUNTY . . . . .	9	4 516	-	3 230	-	-	177	1 109	-
EL DORADO COUNTY . . . . .	11	613	-	355	2	-	16	240	-
FRESNO COUNTY . . . . .	58	8 958	88	5 037	162	36	253	3 286	96
GLENN COUNTY . . . . .	11	695	83	332	12	-	21	247	-
HUMBOLDT COUNTY . . . . .	21	10 912	78	4 089	49	221	95	5 398	982
IMPERIAL COUNTY . . . . .	27	7 576	98	4 638	132	-	209	2 461	38
INYO COUNTY . . . . .	11	803	-	480	4	-	-	319	-
KERN COUNTY . . . . .	52	5 735	170	2 849	167	149	506	1 852	42
KINGS COUNTY . . . . .	21	1 947	54	1 250	13	4	53	541	32
LAKE COUNTY . . . . .	9	673	15	402	9	-	12	235	-
LASSEN COUNTY . . . . .	11	775	26	428	-	-	16	305	-
LOS ANGELES COUNTY . . . . .	110	181 834	2 707	128 955	2 705	9 341	918	23 706	13 502
MAOERA COUNTY . . . . .	16	1 123	29	591	-	-	63	440	-
MARIN COUNTY . . . . .	7	788	-	503	32	-	40	187	26
MARIPOSA COUNTY . . . . .	3	242	-	104	-	-	-	138	-
MENOCINO COUNTY . . . . .	26	1 870	16	858	14	-	102	798	82
MERCED COUNTY . . . . .	27	1 796	19	1 079	8	-	64	578	48
MOOOC COUNTY . . . . .	9	623	9	295	-	-	20	299	-
MONO COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTEREY COUNTY . . . . .	36	3 076	84	1 485	69	-	36	1 382	20
NAPA COUNTY . . . . .	11	768	-	422	38	-	9	299	-
NEVADA COUNTY . . . . .	13	792	-	402	7	-	77	306	-
ORANGE COUNTY . . . . .	30	4 322	21	1 188	206	-	182	2 725	-
PLACER COUNTY . . . . .	15	1 256	4	645	-	25	40	542	-
PLUMAS COUNTY . . . . .	7	440	15	234	-	48	-	143	-
RIVERSIDE COUNTY . . . . .	48	3 552	170	1 844	123	-	218	1 185	12
SACRAMENTO COUNTY . . . . .	23	19 838	-	13 408	31	-	582	5 817	-
SAN BENITO COUNTY . . . . .	8	546	6	327	8	-	6	199	-
SAN BERNARDINO COUNTY . . . . .	54	25 657	136	18 166	113	14	283	6 914	31
SAN DIEGO COUNTY . . . . .	53	26 379	1 825	14 005	466	64	1 051	5 805	3 163

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
CALIFORNIA--CONTINUEO									
SAN FRANCISCO COUNTY . . . . .	14	17 365	427	10 211	304	2 460	555	2 856	552
SAN JOAQUIN COUNTY . . . . .	39	22 212	181	17 454	187	56	248	3 787	299
SAN LUIS OBISPO COUNTY . . . . .	26	3 627	1 611	1 062	89	-	76	789	-
SAN MATEO COUNTY . . . . .	16	33 268	3 314	9 983	210	18 674	53	1 034	-
SANTA BARBARA COUNTY . . . . .	40	4 295	488	1 812	118	17	82	1 768	10
SANTA CLARA COUNTY . . . . .	27	18 978	4	15 540	188	40	156	2 975	75
SANTA CRUZ COUNTY . . . . .	15	963	-	586	47	-	27	293	10
SHASTA COUNTY . . . . .	17	1 441	24	824	19	-	94	465	15
SIERRA COUNTY . . . . .	2	(D)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
SISKIYOU COUNTY . . . . .	21	1 546	71	813	3	-	50	609	-
SOLANO COUNTY . . . . .	23	3 305	33	1 050	51	-	72	888	1 211
SONOMA COUNTY . . . . .	28	5 527	89	3 313	89	-	125	1 422	489
STANISLAUS COUNTY . . . . .	37	3 456	69	2 323	71	20	98	855	20
SUTTER COUNTY . . . . .	11	2 219	11	1 378	34	-	24	772	-
TEHAMA COUNTY . . . . .	11	655	-	352	-	-	19	284	-
TRINITY COUNTY . . . . .	4	(D)	(O)	(O)	(O)	(D)	(O)	(O)	(O)
TULARE COUNTY . . . . .	37	2 796	132	1 501	106	-	132	916	9
TUOLUMNE COUNTY . . . . .	10	592	12	298	-	-	38	244	-
VENTURA COUNTY . . . . .	35	2 744	101	1 607	121	-	142	746	27
YOLO COUNTY . . . . .	22	1 588	37	758	53	-	78	662	-
YUBA COUNTY . . . . .	8	832	-	466	29	-	73	264	-
COLORADO									
TOTAL . . . . .	443	57 416	3 294	34 269	608	1 685	2 079	15 276	205
REFINER-MARKETER STATIONS . . . . .	238	38 494	2 379	21 509	492	1 680	1 028	11 406	-
OTHER STATIONS . . . . .	205	18 922	915	12 760	116	5	1 051	3 870	205
AOAMS COUNTY . . . . .	18	17 262	3 158	7 929	41	-	357	5 777	-
ALAMOSA COUNTY . . . . .	9	725	-	364	-	-	25	319	17
ARAPAHOE COUNTY . . . . .	9	487	-	299	6	-	23	147	12
ARCHULETA COUNTY . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
BACA COUNTY . . . . .	7	328	2	199	2	-	45	80	-
BENT COUNTY . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
BOULDER COUNTY . . . . .	18	1 288	-	734	6	-	77	437	34
CHAFFEE COUNTY . . . . .	8	408	-	289	1	-	1	112	5
CHEYENNE COUNTY . . . . .	4	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
CLEAR CREEK COUNTY . . . . .	3	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
CONEJOS COUNTY . . . . .	1	(O)	(O)	(O)	(D)	(O)	(O)	(O)	(D)
COSTILLA COUNTY . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
CROWLEY COUNTY . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
CUSTER COUNTY . . . . .	-	-	-	-	-	-	-	-	-
DELTA COUNTY . . . . .	7	432	12	273	1	-	23	123	-
DENVER COUNTY(COEEXTENSIVE WITH DENVER CITY)	24	8 570	-	4 731	353	1 680	41	1 765	-
DOLORES COUNTY . . . . .	4	295	-	161	3	-	27	91	13
DUGLAS COUNTY . . . . .	4	179	-	120	-	-	7	52	-
EAGLE COUNTY . . . . .	3	148	11	95	-	-	1	41	-
ELBERT COUNTY . . . . .	6	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
EL PASO COUNTY . . . . .	12	1 052	-	747	-	-	44	261	-
FREMONT COUNTY . . . . .	6	379	2	249	20	-	1	107	-
GARFIELD COUNTY . . . . .	14	808	7	494	2	-	43	260	2
GILPIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
GRAND COUNTY . . . . .	7	369	1	266	-	-	18	84	-
GUNNISON COUNTY . . . . .	3	171	20	98	1	-	11	41	-
HINSONALE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
HUERFANO COUNTY . . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
JACKSON COUNTY . . . . .	2	(O)	-	(O)	(O)	-	-	(O)	-
JEFFERSON COUNTY . . . . .	7	904	-	794	5	-	25	80	-
KIOWA COUNTY . . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
KIT CARSON COUNTY . . . . .	8	712	-	470	37	-	29	176	-
LAKE COUNTY . . . . .	4	244	-	146	4	-	26	68	-
LA PLATA COUNTY . . . . .	7	347	-	255	-	-	22	70	-
LARIMER COUNTY . . . . .	22	2 955	-	2 548	15	-	79	313	-
LAS ANIMAS COUNTY . . . . .	6	339	-	222	4	-	32	75	6
LINCOLN COUNTY . . . . .	10	630	-	476	-	-	23	131	-
LOGAN COUNTY . . . . .	18	1 144	19	743	8	-	32	281	61
MESA COUNTY . . . . .	16	1 294	-	780	30	-	56	428	-
MINERAL COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MOFFAT COUNTY . . . . .	9	580	2	352	1	-	26	199	-
MONTEZUMA COUNTY . . . . .	7	515	-	342	7	-	37	129	-
MONTROSE COUNTY . . . . .	9	653	11	461	1	-	11	169	-
MORGAN COUNTY . . . . .	17	1 019	-	695	3	-	51	255	15
OTERO COUNTY . . . . .	10	4 825	-	3 514	-	-	487	824	-
OURAY COUNTY . . . . .	-	-	-	-	-	-	-	-	-
PARK COUNTY . . . . .	4	201	-	176	-	-	10	15	-
PHILLIPS COUNTY . . . . .	7	407	4	228	-	-	1	134	40
PITKIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
PROWERS COUNTY . . . . .	7	449	-	322	-	-	4	123	-
PUEBLO COUNTY . . . . .	16	1 132	-	789	17	-	51	275	-
RIO BLANCO COUNTY . . . . .	1	(O)	(O)	(O)	(D)	(O)	(O)	(O)	(O)
RIO GRANDE COUNTY . . . . .	7	447	-	251	-	-	4	192	-
ROUTT COUNTY . . . . .	6	293	-	200	-	-	13	80	-
SAGUACHE COUNTY . . . . .	3	187	-	89	-	-	14	84	-
SAN JUAN COUNTY . . . . .	1	(O)	(O)	(O)	(D)	(O)	(O)	(O)	(O)
SAN MIGUEL COUNTY . . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
SEOGWICK COUNTY . . . . .	5	257	-	153	-	-	21	83	-
SUMMIT COUNTY . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
COLDRAID--CONTINUEO									
TELLER COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY. . . . .	8	458	-	271	4	-	32	151	-
WELD COUNTY. . . . .	32	2 123	33	1 278	21	-	137	654	-
YUMA COUNTY. . . . .	12	693	1D	486	-	5	12	18D	-
CONNECTICUT									
TOTAL. . . . .	132	629 994	19 131	13D D36	2 745	19 652	25 D0D	357 715	75 715
REFINER-MARKETER STATIONS. . . . .	5D	490 173	17 931	118 538	1 985	19 652	2D 762	272 266	39 039
OTHER STATIONS. . . . .	82	139 821	1 20D	11 498	76D	-	4 238	85 449	36 676
FAIRFIELD COUNTY. . . . .	3D	186 285	1 668	48 165	546	515	8 349	114 D2D	13 D22
HARTFORD COUNTY. . . . .	3D	1D5 5D4	1 285	24 988	42D	868	2 899	58 184	16 86D
LITCHFIELD COUNTY. . . . .	13	2 132	-	585	15	-	187	1 D45	3D0
MIDDLESEX COUNTY. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAVEN COUNTY. . . . .	37	270 172	16 178	52 5D9	1 729	18 269	11 187	14D 6D3	29 697
NEW LONDON COUNTY. . . . .	9	43 631	-	972	-	-	991	27 23D	14 438
TOLLAND COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WINDHAM COUNTY. . . . .	6	1 644	-	169	35	-	6D	1 38D	-
DELAWARE									
TOTAL. . . . .	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
REFINER-MARKETER STATIONS. . . . .	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTHER STATIONS. . . . .	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENT COUNTY. . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW CASTLE COUNTY. . . . .	10	52 428	-	8 662	16	-	4 775	17 3D2	21 673
SUSSEX COUNTY. . . . .	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA									
TOTAL. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
REFINER-MARKETER STATIONS. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTHER STATIONS. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA									
TOTAL. . . . .	625	75D 586	21 D76	349 894	14 659	68 175	64 899	1D8 4D8	122 475
REFINER-MARKETER STATIONS. . . . .	421	582 574	12 766	326 464	14 478	51 865	53 299	85 577	37 125
OTHER STATIONS. . . . .	2D4	168 D12	8 31D	23 43D	181	16 31D	11 6D0	22 831	85 35D
ALACHUA COUNTY. . . . .	17	1 334	17	743	32	-	261	281	-
BAKER COUNTY. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BAY COUNTY. . . . .	15	35 1D3	2 625	24 313	446	-	2 8D8	4 911	-
BRADFORD COUNTY. . . . .	5	362	-	251	5	-	52	54	-
BREVARD COUNTY. . . . .	2D	10 791	40	735	33	-	2 129	2 184	5 67D
BRADWARD COUNTY. . . . .	18	168 456	11 394	9D D83	649	47 237	2 665	16 428	-
CALHOUN COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHARLOTTE COUNTY. . . . .	3	212	-	128	14	-	32	38	-
CITRUS COUNTY. . . . .	5	292	-	2D0	-	-	48	44	-
CLAY COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLLIER COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLUMBIA COUNTY. . . . .	8	570	3	336	5	-	1D3	123	-
DADE COUNTY. . . . .	35	79 61D	1 D95	1 1D1	1 293	3 5D7	532	9 D05	62 177
DE SOTO COUNTY. . . . .	6	4D1	2	24D	-	-	69	90	-
DIXIE COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DUVAL COUNTY. . . . .	23	194 584	2 911	9D 493	6 498	5 473	22 488	36 D95	33 626
ESCAMBIA COUNTY. . . . .	14	18 418	783	10 599	2 612	537	1 D49	2 838	-
FLAGLER COUNTY. . . . .	-	-	-	-	-	-	-	-	-
FRANKLIN COUNTY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GADSDEN COUNTY. . . . .	7	768	8	385	5	-	1D2	241	27
GILCHRIST COUNTY. . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
GLADES COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GULF COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAMILTON COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARDEE COUNTY. . . . .	7	5D2	-	262	4	-	79	157	-
HENDRY COUNTY. . . . .	5	499	4	272	2	-	6D	161	-
HERNANDO COUNTY. . . . .	5	368	-	185	2	-	63	118	-
HIGHLANDS COUNTY. . . . .	1D	853	-	458	1	-	131	263	-
HILLSBOROUGH COUNTY. . . . .	41	173 D92	1 585	94 57D	2 548	1D 329	23 3D5	2D 69D	2D D65
HOLMES COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIAN RIVER COUNTY. . . . .	5	768	12	675	-	-	36	45	-
JACKSON COUNTY. . . . .	10	733	3	36D	17	-	125	228	-
JEFFERSON COUNTY. . . . .	5	312	-	167	-	-	71	74	-
LAFAYETTE COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAKE COUNTY. . . . .	18	1 455	46	764	11	-	281	353	-
LEE COUNTY. . . . .	11	1 673	35	579	18	-	119	922	-
LEON COUNTY. . . . .	13	1 2D1	-	554	5D	12	3D5	28D	-
LEVY COUNTY. . . . .	8	4 454	6	3 1D1	-	-	814	533	-
LIBERTY COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MANATEE COUNTY. . . . .	9	791	-	387	15	-	227	152	1D
MARION COUNTY. . . . .	13	1 171	159	595	1D	-	172	232	3

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
FLORIDA--CONTINUEO									
MARTIN COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONROE COUNTY. . . . .	7	2 690	13	1 318	20	-	56	1 283	-
NASSAU COUNTY. . . . .	2	(D)	(U)	(D)	(U)	(D)	(D)	(D)	(D)
OKALOOSA COUNTY. . . . .	6	3 690	20	2 691	7	-	473	490	9
OKEECHOBEE COUNTY. . . . .	5	258	2	147	2	-	43	64	-
DRANGE COUNTY. . . . .	17	4 924	53	2 388	65	1 055	302	1 041	2
DSCOLA COUNTY. . . . .	6	632	6	349	4	-	106	167	-
PALM BEACH COUNTY. . . . .	29	4 864	51	1 260	117	-	350	776	2 310
PASCO COUNTY. . . . .	9	581	-	298	9	-	125	149	-
PINELLAS COUNTY. . . . .	21	1 537	-	735	35	-	460	307	-
POLK COUNTY. . . . .	37	3 678	62	1 800	36	25	774	944	37
PUTNAM COUNTY. . . . .	13	1 074	20	590	2	-	215	247	-
ST JOHNS COUNTY. . . . .	8	544	-	294	11	-	85	154	-
ST LUCIE COUNTY. . . . .	9	1 440	22	998	23	-	140	247	10
SANTA ROSA COUNTY. . . . .	4	257	-	194	7	-	16	40	-
SARASOTA COUNTY. . . . .	7	768	38	370	1	-	157	202	-
SEMINOLE COUNTY. . . . .	14	3 240	-	1 399	10	-	883	924	24
SUMTER COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SUWANNEE COUNTY. . . . .	6	523	-	292	4	-	83	144	-
TAYLOR COUNTY. . . . .	7	368	-	225	3	-	68	72	-
UNION COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VDLUSIA COUNTY. . . . .	23	2 480	51	1 477	17	-	545	390	-
WAKULLA COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WALTON COUNTY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA									
TOTAL. . . . .	673	368 085	9 958	196 383	5 236	6 602	32 063	100 720	17 123
REFINER-MARKETER STATIONS. . . . .	457	321 948	9 733	181 434	4 724	6 590	27 333	92 108	26
OTHER STATIONS. . . . .	216	46 137	225	14 949	512	12	4 730	8 612	17 097
APPLING COUNTY. . . . .	7	432	8	302	1	-	66	55	-
ATKINSON COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BACON COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BAKER COUNTY. . . . .	-	-	-	-	-	-	-	-	-
BALDWIN COUNTY. . . . .	7	500	-	340	20	-	35	105	-
BANKS COUNTY. . . . .	-	-	-	-	-	-	-	-	-
BARROW COUNTY. . . . .	4	238	-	157	-	-	32	49	-
BARTOW COUNTY. . . . .	6	547	-	398	4	-	63	82	-
BEN HILL COUNTY. . . . .	8	520	-	309	2	-	90	106	13
BERRIEN COUNTY. . . . .	5	332	-	193	11	-	59	69	-
BIRB COUNTY. . . . .	14	22 249	19	15 039	66	20	1 751	5 354	-
BLECKLEY COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BRANTLEY COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BRDOKS COUNTY. . . . .	4	227	-	120	3	-	32	72	-
BRYAN COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BULLOCH COUNTY. . . . .	8	460	-	265	15	-	69	111	-
BURKE COUNTY. . . . .	5	347	-	188	-	-	51	108	-
BUTTS COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALHOUN COUNTY. . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
CAMDEN COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CANDLER COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CARROLL COUNTY. . . . .	9	542	-	302	-	-	115	118	7
CATODSA COUNTY. . . . .	-	-	-	-	-	-	-	-	-
CHARLTON COUNTY. . . . .	3	152	-	87	-	-	24	41	-
CHATHAM COUNTY. . . . .	13	124 801	41	43 996	3 178	-	7 677	53 109	16 800
CHATTAHOOCHEE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
CHATTDOGA COUNTY. . . . .	3	183	-	107	-	-	32	44	-
CHEROKEE COUNTY. . . . .	6	401	-	233	1	-	83	66	18
CLARKE COUNTY. . . . .	13	14 145	14	9 336	28	-	1 669	3 088	10
CLAY COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLAYTON COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLINCH COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CORB COUNTY. . . . .	8	900	-	435	5	-	119	341	-
CORFEE COUNTY. . . . .	7	423	-	259	11	-	69	84	-
CDLOUITT COUNTY. . . . .	8	601	14	319	36	-	73	137	22
COLUMBIA COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CDDK COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CDWETA COUNTY. . . . .	9	517	-	321	4	-	77	115	-
CRAWFORD COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CRISP COUNTY. . . . .	10	800	12	479	13	12	101	171	12
DADE COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DAWSON COUNTY. . . . .	-	-	-	-	-	-	-	-	-
DECATUR COUNTY. . . . .	13	12 298	-	8 687	1	11	1 489	2 110	-
DE KALB COUNTY. . . . .	17	76 118	9 333	41 132	645	5 223	5 457	14 328	-
DDDGE COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DDOLY COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DDUGHERTY COUNTY. . . . .	14	14 263	30	9 576	42	20	1 643	2 941	11
DOUGLAS COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EARLY COUNTY. . . . .	6	3 778	10	2 685	-	-	513	570	-
ECHOLS COUNTY. . . . .	-	-	-	-	-	-	-	-	-
EFFINGHAM COUNTY. . . . .	2	(D)	-	(D)	(D)	(D)	(D)	(D)	-
ELBERT COUNTY. . . . .	12	765	-	433	1	-	130	201	-
EMANUEL COUNTY. . . . .	9	494	-	286	18	-	61	129	-
EVANS COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
GEORGIA--CONTINUEO									
FANNIN COUNTY. . . . .	5	371	-	227	-	-	40	70	34
FAYETTE COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FLOYO COUNTY. . . . .	13	8 743	-	6 347	69	-	1 073	1 254	-
FORSYTH COUNTY. . . . .	-	-	-	-	-	-	-	-	-
FRANKLIN COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FULTON COUNTY. . . . .	12	20 870	41	13 537	532	-	3 431	3 311	18
GILMER COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GLASCOCK COUNTY. . . . .	-	-	-	-	-	-	-	-	-
GLYNN COUNTY. . . . .	9	995	20	554	17	16	156	232	-
GOROON COUNTY. . . . .	4	335	-	207	-	-	52	76	-
GRAOY COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GREENE COUNTY. . . . .	4	320	-	145	-	-	109	49	17
GWINNETT COUNTY. . . . .	4	288	-	175	1	-	40	72	-
HABERSHAM COUNTY. . . . .	3	194	-	122	-	-	24	48	-
HALL COUNTY. . . . .	7	580	-	406	23	-	63	88	-
HANCOCK COUNTY. . . . .	4	250	-	143	-	-	45	62	-
HARALSON COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HARRIS COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HART COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HEARO COUNTY. . . . .	-	-	-	-	-	-	-	-	-
HENRY COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HOUSTON COUNTY. . . . .	6	396	-	237	2	-	58	99	-
IRWIN COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JACKSON COUNTY. . . . .	7	689	-	332	28	-	95	206	28
JASPER COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JEFF OAVIS COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JEFFERSON COUNTY. . . . .	6	450	-	267	-	-	66	117	-
JENKINS COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JOHNSON COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JONES COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LAMAR COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LANIER COUNTY. . . . .	-	-	-	-	-	-	-	-	-
LAURENS COUNTY. . . . .	9	527	12	321	16	-	72	96	10
LEE COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LIBERTY COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LINCOLN COUNTY. . . . .	-	-	-	-	-	-	-	-	-
LONG COUNTY. . . . .	-	-	-	-	-	-	-	-	-
LOWNOES COUNTY. . . . .	12	1 062	20	515	21	-	276	230	-
LUMPKIN COUNTY. . . . .	-	-	-	-	-	-	-	-	-
MCDUFFIE COUNTY. . . . .	5	353	-	207	-	-	55	91	-
MCINTOSH COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MACON COUNTY. . . . .	5	415	-	299	2	-	28	86	-
MADISON COUNTY. . . . .	-	-	-	-	-	-	-	-	-
MARION COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MERIWETHER COUNTY. . . . .	4	305	-	186	-	-	47	72	-
MILLER COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MITCHELL COUNTY. . . . .	7	394	-	220	12	-	53	109	-
MONROE COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MONTGOMERY COUNTY. . . . .	-	-	-	-	-	-	-	-	-
MORGAN COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MURRAY COUNTY. . . . .	-	-	-	-	-	-	-	-	-
MUSCOGEE COUNTY. . . . .	18	14 590	43	11 120	87	-	1 134	2 206	-
NEWTON COUNTY. . . . .	4	382	-	179	16	-	50	137	-
OCONEE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
OGLETHORPE COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PAULDING COUNTY. . . . .	3	185	-	116	-	-	37	32	-
PEACH COUNTY. . . . .	5	340	-	213	-	-	64	63	-
PICKENS COUNTY. . . . .	5	267	-	132	-	-	68	67	-
PIERCE COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PIKE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
POLK COUNTY. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PULASKI COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PUTNAM COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
QUITMAN COUNTY. . . . .	-	-	-	-	-	-	-	-	-
RABUN COUNTY. . . . .	5	357	-	205	-	-	70	68	14
RANDOLPH COUNTY. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RICHMONO COUNTY. . . . .	13	5 469	29	3 266	34	823	143	1 174	-
ROCKOALE COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SCHLEY COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SCREVEN COUNTY. . . . .	4	281	-	162	1	-	60	58	-
SEMINOLE COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SPALDING COUNTY. . . . .	10	5 091	-	4 287	11	-	278	515	-
STEPHENS COUNTY. . . . .	6	537	-	295	14	-	94	134	-
STEWART COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SUMTER COUNTY. . . . .	9	5 526	-	3 809	-	-	78	1 639	-
TALBOT COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TALIAFERRO COUNTY. . . . .	-	-	-	-	-	-	-	-	-
TATTNALL COUNTY. . . . .	4	184	-	116	10	-	35	23	-
TAYLOR COUNTY. . . . .	4	290	-	167	-	-	53	45	25
TELFAIR COUNTY. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TERRELL COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THOMAS COUNTY. . . . .	8	824	31	404	21	2	90	259	17
TIFT COUNTY. . . . .	11	1 186	210	455	-	-	231	290	-
TOOMBS COUNTY. . . . .	7	438	-	269	1	-	67	101	-
TOWNS COUNTY. . . . .	-	-	-	-	-	-	-	-	-
TREUTLEN COUNTY. . . . .	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
GEORGIA--CONTINUED									
TROUP COUNTY . . . . .	11	983	-	549	32	-	149	238	15
TURNER COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TWIGGS COUNTY. . . . .	-	-	-	-	-	-	-	-	-
UNION COUNTY. . . . .	-	-	-	-	-	-	-	-	-
UPSON COUNTY. . . . .	7	404	-	255	16	-	46	87	-
WALKER COUNTY. . . . .	11	571	-	328	9	-	103	131	-
WALTON COUNTY. . . . .	5	319	-	206	3	-	24	86	-
WARE COUNTY. . . . .	12	976	30	625	32	-	132	157	-
WARREN COUNTY. . . . .	5	499	-	189	-	-	13	297	-
WASHINGTON COUNTY. . . . .	4	331	-	203	4	-	33	91	-
WAYNE COUNTY . . . . .	5	262	-	156	2	-	50	46	8
WEBSTER COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHEELER COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHITE COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHITFIELD CDUNTY. . . . .	11	977	20	571	12	-	142	214	18
WILCDX COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILKES COUNTY. . . . .	6	434	-	241	2	-	79	112	-
WILKINSON COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WORTH COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII									
TOTAL. . . . .	42	100 581	2 576	39 325	776	13 659	4 640	22 494	17 111
REFINER-MARKETER STATIONS. . . . .	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTHER STATIONS. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII COUNTY. . . . .	15	12 339	251	6 192	-	669	600	3 538	1 089
HONOLULU COUNTY. . . . .	16	65 013	2 186	23 705	776	12 702	3 354	13 900	8 390
KALAWAO CDUNTY. . . . .	-	-	-	-	-	-	-	-	-
KAUAI CDUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MAUI COUNTY. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO									
TOTAL. . . . .	389	78 023	2 285	38 285	222	6 467	1 113	28 723	928
REFINER-MARKETER STATIONS. . . . .	266	63 364	2 165	33 611	134	1 415	754	25 260	25
OTHER STATIONS. . . . .	123	14 659	120	4 674	88	5 052	359	3 463	903
ADA COUNTY . . . . .	30	30 324	1 925	14 073	51	1 403	116	12 043	713
ADAMS COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BANNOCK COUNTY. . . . .	14	2 605	27	1 372	15	12	35	1 144	-
BEAR LAKE CDUNTY. . . . .	3	197	-	133	-	-	5	59	-
BENEWAH COUNTY. . . . .	7	388	-	229	-	12	12	135	-
BINGHAM COUNTY. . . . .	13	823	-	471	-	-	17	335	-
BLAINE COUNTY. . . . .	7	472	17	290	5	-	20	140	-
BOISE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
BONNER COUNTY. . . . .	15	817	-	436	-	-	29	352	-
BONNEVILLE COUNTY. . . . .	16	1 824	20	1 214	24	-	50	516	-
BOUNDARY COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BUTTE COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CAMAS COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CANYON COUNTY. . . . .	23	2 192	19	1 107	41	-	178	691	156
CARIBOU COUNTY. . . . .	10	574	-	279	-	-	22	273	-
CASSIA COUNTY. . . . .	17	14 320	10	8 564	9	-	43	5 682	12
CLARK COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLEARWATER CDUNTY. . . . .	8	524	18	255	-	-	20	231	-
CUSTER COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ELMORE COUNTY. . . . .	11	5 745	9	287	-	5 040	37	372	-
FRANKLIN COUNTY. . . . .	8	363	-	215	-	-	21	127	-
FREMONT COUNTY. . . . .	8	604	11	388	-	-	32	173	-
GEM COUNTY. . . . .	6	267	-	150	-	-	5	112	-
GOODING COUNTY. . . . .	7	460	-	261	-	-	3	196	-
IDAHO COUNTY. . . . .	12	708	18	383	-	-	32	275	-
JEFFERSON COUNTY. . . . .	5	403	-	290	-	-	3	110	-
JEROME COUNTY. . . . .	8	474	-	362	-	-	8	104	-
KOOTENAI COUNTY. . . . .	11	769	24	389	-	-	47	297	12
LATAH COUNTY. . . . .	19	945	-	514	10	-	44	377	-
LEMHI COUNTY. . . . .	5	387	72	156	-	-	4	155	-
LEWIS COUNTY. . . . .	7	428	-	240	-	-	15	173	-
LINCOLN COUNTY. . . . .	4	164	-	111	1	-	11	41	-
MADISON COUNTY. . . . .	5	318	7	187	-	-	12	112	-
MINIDOKA CDUNTY. . . . .	3	202	-	100	-	-	19	83	-
NEZ PERCE CDUNTY. . . . .	17	1 396	20	751	19	-	22	584	-
ONEIDA COUNTY. . . . .	6	327	-	179	-	-	16	132	-
OWYHEE COUNTY. . . . .	3	213	-	113	-	-	2	98	-
PAYETTE COUNTY. . . . .	5	1 929	-	929	-	-	17	983	-
POWER COUNTY. . . . .	4	257	-	164	-	-	1	92	-
SHOSHONE COUNTY. . . . .	8	474	-	311	9	-	32	122	-
TETON COUNTY. . . . .	4	203	-	119	-	-	-	84	-
TWIN FALLS COUNTY. . . . .	28	4 105	30	2 210	38	-	70	1 722	35
VALLEY COUNTY. . . . .	8	464	53	227	-	-	35	149	-
WASHINGTON COUNTY. . . . .	8	401	-	254	-	-	25	122	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
ILLINOIS									
TOTAL . . . . .	1 533	827 180	1 562	330 950	32 092	24 543	60 252	299 852	77 929
REFINER-MARKETER STATIONS . . . . .	848	661 817	1 055	251 611	20 880	24 543	45 125	250 115	68 488
OTHER STATIONS . . . . .	685	165 363	507	79 339	11 212	-	15 127	49 737	9 441
AOAMS COUNTY . . . . .	11	977	85	504	34	-	93	261	-
ALEXANDER COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BONO COUNTY . . . . .	7	530	-	242	-	-	80	195	13
BOONE COUNTY . . . . .	9	692	-	330	-	-	49	313	-
BROWN COUNTY . . . . .	5	440	-	238	-	-	76	126	-
BUREAU COUNTY . . . . .	21	1 967	-	1 059	-	-	244	638	26
CALHOUN COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CARROLL COUNTY . . . . .	15	964	-	425	-	-	83	441	15
CASS COUNTY . . . . .	9	731	-	307	-	-	135	265	24
CHAMPAIGN COUNTY . . . . .	38	13 611	20	5 750	52	-	332	7 422	35
CHRISTIAN COUNTY . . . . .	17	1 151	-	649	-	-	136	366	-
CLARK COUNTY . . . . .	11	757	-	392	-	-	88	277	-
CLAY COUNTY . . . . .	12	888	-	597	-	-	94	197	-
CLINTON COUNTY . . . . .	8	527	-	245	-	-	68	214	-
COLES COUNTY . . . . .	15	1 068	-	572	-	-	129	347	20
COOK COUNTY . . . . .	116	380 958	-	117 000	24 192	22 233	24 051	126 770	66 712
CRAWFORD COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CUMBERLAND COUNTY . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DE KALB COUNTY . . . . .	20	1 408	-	592	-	-	121	633	62
DE WITT COUNTY . . . . .	14	3 225	-	1 704	-	-	398	1 123	-
DOUGLAS COUNTY . . . . .	10	748	-	432	-	-	101	207	8
DUPAGE COUNTY . . . . .	12	1 184	-	384	-	-	124	662	14
EDGAR COUNTY . . . . .	15	998	-	496	3	-	133	336	30
EDWARDS COUNTY . . . . .	5	226	-	105	-	-	35	86	-
EFFINGHAM COUNTY . . . . .	12	2 675	12	1 459	-	-	326	861	17
FAYETTE COUNTY . . . . .	18	6 986	-	4 456	-	-	986	1 488	56
FORO COUNTY . . . . .	19	1 246	1	519	-	-	106	608	12
FRANKLIN COUNTY . . . . .	11	665	-	331	-	-	63	271	-
FULTON COUNTY . . . . .	21	1 652	-	922	-	-	253	427	50
GALLATIN COUNTY . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GREENE COUNTY . . . . .	11	943	-	535	-	-	136	272	-
GRUNOY COUNTY . . . . .	12	913	6	385	-	-	202	320	-
HAMILTON COUNTY . . . . .	5	493	-	284	-	-	54	155	-
HANCOCK COUNTY . . . . .	19	1 522	-	904	-	-	170	448	-
HAROLD COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HENDERSON COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HENRY COUNTY . . . . .	26	2 040	71	825	-	-	272	854	18
IROQUOIS COUNTY . . . . .	28	3 040	82	1 823	-	-	259	661	215
JACKSON COUNTY . . . . .	13	990	11	541	9	-	115	314	-
JASPER COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JEFFERSON COUNTY . . . . .	14	979	17	511	-	-	154	297	-
JERSEY COUNTY . . . . .	6	415	-	209	-	-	43	153	10
JO DAVIESS COUNTY . . . . .	20	1 465	-	839	-	-	51	552	23
JOHNSON COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANE COUNTY . . . . .	30	3 432	65	1 270	-	-	280	1 769	48
KANKAKEE COUNTY . . . . .	18	2 078	-	1 064	24	-	246	730	14
KENOALL COUNTY . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KNOX COUNTY . . . . .	17	1 262	-	527	9	-	168	558	-
LAKE COUNTY . . . . .	31	4 300	10	2 056	33	-	265	1 799	137
LA SALLE COUNTY . . . . .	47	27 225	37	6 552	53	-	493	10 562	9 528
LAWRENCE COUNTY . . . . .	7	365	-	218	-	-	22	125	-
LEE COUNTY . . . . .	18	7 294	-	3 474	-	-	117	3 703	-
LIVINGSTON COUNTY . . . . .	22	1 914	18	1 153	-	-	196	547	-
LOGAN COUNTY . . . . .	20	1 454	9	843	-	-	125	477	-
MCDONOUGH COUNTY . . . . .	17	1 401	-	669	1	-	133	448	150
MCHENRY COUNTY . . . . .	17	1 550	8	583	-	-	220	707	32
MCLEAN COUNTY . . . . .	31	4 091	8	1 732	22	-	261	1 996	72
MACON COUNTY . . . . .	22	13 317	-	8 419	106	-	994	3 781	17
MACOUPIN COUNTY . . . . .	15	1 602	-	1 135	12	-	157	298	-
MADISON COUNTY . . . . .	31	56 228	-	31 954	8	2 310	2 087	19 809	60
MARION COUNTY . . . . .	20	1 113	-	551	-	-	148	414	-
MARSHALL COUNTY . . . . .	8	665	-	307	-	-	74	284	-
MASON COUNTY . . . . .	15	4 727	-	3 035	-	-	98	1 594	-
MASSAC COUNTY . . . . .	6	379	-	186	20	-	44	129	-
MENARD COUNTY . . . . .	8	560	-	270	-	-	35	223	32
MERCER COUNTY . . . . .	11	890	-	483	-	-	106	301	-
MONROE COUNTY . . . . .	5	419	-	266	-	-	28	125	-
MONTGOMERY COUNTY . . . . .	20	1 253	1	632	-	-	184	436	-
MORGAN COUNTY . . . . .	15	1 559	-	976	8	-	148	416	11
MOULTRIE COUNTY . . . . .	8	443	-	211	-	-	75	157	-
OGLE COUNTY . . . . .	23	13 603	157	7 021	38	-	2 198	4 189	-
PEORIA COUNTY . . . . .	21	37 658	24	18 230	196	-	10 748	8 448	12
PERRY COUNTY . . . . .	7	490	-	239	14	-	64	173	-
PIATT COUNTY . . . . .	13	687	-	322	-	-	91	274	-
PIKE COUNTY . . . . .	11	628	-	303	-	-	93	232	-
POPE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PULASKI COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PUTNAM COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RANDOLPH COUNTY . . . . .	12	743	-	358	-	-	139	246	-
RICHLAND COUNTY . . . . .	7	545	-	320	-	-	34	171	20

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
ILLINOIS--CONTINUEO									
ROCK ISLAND COUNTY . . . . .	13	2 044	-	891	-	-	129	1 024	-
ST CLAIR COUNTY. . . . .	23	90 021	852	44 924	7 034	-	4 514	32 681	16
SALINE COUNTY. . . . .	12	688	-	395	10	-	125	158	-
SANGAMON COUNTY. . . . .	33	2 315	24	1 161	10	-	279	807	34
SCHUYLER COUNTY. . . . .	5	493	-	258	-	-	56	167	12
SCOTT COUNTY. . . . .	5	324	-	192	-	-	51	81	-
SHELBY COUNTY. . . . .	14	1 181	-	565	-	-	191	425	-
STARK COUNTY. . . . .	8	546	-	268	-	-	58	190	30
STEPHENSON COUNTY. . . . .	19	1 858	8	787	8	-	175	880	-
TAZEWELL COUNTY. . . . .	16	30 603	-	13 138	55	-	1 895	15 491	24
UNION COUNTY. . . . .	5	477	-	257	-	-	80	140	-
VERMILION COUNTY. . . . .	31	2 546	-	1 120	30	-	381	997	18
WABASH COUNTY. . . . .	4	234	-	109	-	-	10	115	-
WARREN COUNTY. . . . .	11	689	-	302	1	-	104	282	-
WASHINGTON COUNTY. . . . .	8	642	-	353	-	-	48	224	17
WAYNE COUNTY. . . . .	6	420	-	205	9	-	72	134	-
WHITE COUNTY. . . . .	12	8 039	-	3 103	-	-	138	4 798	-
WHITESIDE COUNTY. . . . .	26	20 149	17	6 465	29	-	193	13 399	46
WILL COUNTY. . . . .	21	1 774	8	720	7	-	165	874	-
WILLIAMSON COUNTY. . . . .	12	728	11	392	-	-	91	197	37
WINNEBAGO COUNTY. . . . .	22	19 115	-	7 915	65	-	274	10 782	79
WOODFORD COUNTY. . . . .	18	1 367	-	512	-	-	91	744	20
INOIANA									
TOTAL. . . . .	1 067	623 227	7 424	269 840	1 787	23 534	38 714	278 068	3 860
REFINER-MARKETER STATIONS. . . . .	666	566 944	7 268	240 816	1 476	22 770	35 226	259 354	34
OTHER STATIONS. . . . .	401	56 283	156	29 024	311	764	3 488	18 714	3 826
AOAMS COUNTY. . . . .	10	825	2	347	1	-	114	361	-
ALLEN COUNTY. . . . .	23	9 231	-	1 370	73	696	102	4 050	2 940
BARTHOLOMEW COUNTY. . . . .	12	780	-	382	5	-	82	296	15
BENTON COUNTY. . . . .	8	530	-	260	-	-	24	246	-
BLACKFORD COUNTY. . . . .	6	385	-	161	-	-	19	205	-
BOONE COUNTY. . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BROWN COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CARROLL COUNTY. . . . .	9	537	-	221	-	-	-	316	-
CASS COUNTY. . . . .	14	957	-	448	36	-	54	419	-
CLARK COUNTY. . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLAY COUNTY. . . . .	12	708	-	355	-	-	66	287	-
CLINTON COUNTY. . . . .	11	861	-	445	-	-	23	393	-
CRAWFORD COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DAVIESS COUNTY. . . . .	8	595	-	276	-	-	36	283	-
DEARBORN COUNTY. . . . .	12	916	-	561	-	-	133	222	-
DECATUR COUNTY. . . . .	7	518	-	234	-	-	20	264	-
DE KALB COUNTY. . . . .	14	1 145	-	512	-	-	59	544	30
DELAWARE COUNTY. . . . .	16	16 833	378	6 404	16	-	704	9 331	-
DUBOIS COUNTY. . . . .	10	687	14	455	18	-	42	140	18
ELKHART COUNTY. . . . .	23	3 767	-	965	91	15	228	2 468	-
FAYETTE COUNTY. . . . .	8	752	-	218	-	-	25	509	-
FLOYD COUNTY. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FOUNTAIN COUNTY. . . . .	13	756	1	384	-	-	39	332	-
FRANKLIN COUNTY. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FULTON COUNTY. . . . .	14	942	9	476	-	-	49	408	-
GIBSON COUNTY. . . . .	17	1 115	-	652	9	-	31	399	24
GRANT COUNTY. . . . .	18	1 241	-	653	3	-	78	479	28
GREENE COUNTY. . . . .	14	7 237	-	4 767	-	-	62	2 408	-
HAMILTON COUNTY. . . . .	17	19 598	-	9 090	-	-	46	10 462	-
HANCOCK COUNTY. . . . .	12	1 080	-	510	-	-	120	422	28
HARRISON COUNTY. . . . .	7	565	-	302	-	-	57	194	12
HENORICKS COUNTY. . . . .	11	18 349	-	9 125	-	-	818	8 406	-
HENRY COUNTY. . . . .	13	886	-	377	-	-	55	454	-
HOWARD COUNTY. . . . .	8	722	-	331	11	-	31	349	-
HUNTINGTON COUNTY. . . . .	19	14 010	-	8 413	6	507	870	3 998	216
JACKSON COUNTY. . . . .	15	1 106	-	637	-	-	30	439	-
JASPER COUNTY. . . . .	9	746	-	437	-	-	58	251	-
JAY COUNTY. . . . .	10	647	-	367	-	-	17	263	-
JEFFERSON COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JENNINGS COUNTY. . . . .	5	290	-	160	-	-	15	115	-
JOHNSON COUNTY. . . . .	10	1 353	-	502	-	-	254	597	-
KNOX COUNTY. . . . .	13	943	111	500	10	-	51	271	-
KOSCIUSKO COUNTY. . . . .	20	1 429	-	677	12	-	40	700	-
LAGRANGE COUNTY. . . . .	12	661	60	304	23	-	52	222	-
LAKE COUNTY. . . . .	40	273 916	4 433	106 525	817	19 404	19 772	122 773	192
LA PORTE COUNTY. . . . .	20	1 705	8	638	38	-	79	908	34
LAWRENCE COUNTY. . . . .	11	898	-	499	9	-	57	319	14
MAOISON COUNTY. . . . .	26	2 145	-	921	20	-	92	1 112	-
MARION COUNTY. . . . .	42	84 431	30	42 541	154	2 019	2 183	37 475	29
MARSHALL COUNTY. . . . .	15	1 223	-	660	-	-	31	502	30
MARTIN COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIAMI COUNTY. . . . .	14	12 649	9	5 419	3	-	46	7 172	-
MONROE COUNTY. . . . .	9	621	-	304	1	-	48	254	14
MONTGOMERY COUNTY. . . . .	16	1 078	-	504	-	-	59	515	-
MORGAN COUNTY. . . . .	14	712	-	381	-	1	18	312	-
NEWTON COUNTY. . . . .	9	684	-	288	-	-	73	296	27
NOBLE COUNTY. . . . .	14	1 020	-	486	2	-	41	480	11

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31								
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils	
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	
INDIANA--CONTINUEO										
OHIO COUNTY. . . . .	-	-	-	-	-	-	-	-	-	
ORANGE COUNTY. . . . .	6	352	-	194	2	-	80	76	-	
OWEN COUNTY. . . . .	5	231	-	126	-	-	13	92	-	
PARKE COUNTY. . . . .	3	200	-	98	-	-	4	98	-	
PERRY COUNTY. . . . .	4	319	-	169	12	-	43	95	-	
PIKE COUNTY. . . . .	5	317	-	166	-	30	18	103	-	
PORTER COUNTY. . . . .	18	1 778	-	691	2	-	373	712	-	
POSEY COUNTY. . . . .	11	10 392	12	6 021	-	-	6	4 353	-	
PULASKI COUNTY. . . . .	14	918	-	450	-	-	46	422	-	
PUTNAM COUNTY. . . . .	13	823	-	423	-	-	27	373	-	
RANDOLPH COUNTY. . . . .	16	848	-	379	-	20	22	427	-	
RIPLEY COUNTY. . . . .	7	660	-	269	-	2	37	352	-	
RUSH COUNTY. . . . .	11	909	-	480	-	-	56	362	11	
ST JOSEPH COUNTY. . . . .	24	20 464	72	7 864	70	-	573	11 885	-	
SCOTT COUNTY. . . . .	6	297	-	146	10	-	48	93	-	
SHELBY COUNTY. . . . .	15	1 459	-	408	-	-	259	776	16	
SPENCER COUNTY. . . . .	6	396	-	191	-	-	13	112	80	
STARKE COUNTY. . . . .	7	420	-	247	-	-	30	143	-	
STEBEN COUNTY. . . . .	13	853	16	449	-	-	20	356	12	
SULLIVAN COUNTY. . . . .	9	638	-	336	-	-	39	263	-	
SWITZERLAND COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
TIPPECANOE COUNTY. . . . .	14	1 251	10	541	22	-	85	593	-	
TIPTON COUNTY. . . . .	10	603	-	329	-	-	20	235	19	
UNION COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
VANDERBURGH COUNTY. . . . .	12	13 673	756	8 029	20	-	1 331	3 517	20	
VERMILLION COUNTY. . . . .	6	431	-	195	-	-	20	188	28	
VIGO COUNTY. . . . .	18	10 726	-	6 154	30	-	726	3 816	-	
WABASH COUNTY. . . . .	15	968	-	453	9	-	53	453	-	
WARREN COUNTY. . . . .	4	334	-	143	-	-	-	191	-	
WARRICK COUNTY. . . . .	6	446	-	263	-	-	-	183	-	
WASHINGTON COUNTY. . . . .	10	792	-	419	-	-	78	283	12	
WAYNE COUNTY. . . . .	19	1 714	23	702	17	-	77	895	-	
WELLS COUNTY. . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
WHITE COUNTY. . . . .	11	5 334	-	2 140	-	-	59	3 135	-	
WHITLEY COUNTY. . . . .	5	507	-	207	-	-	8	292	-	
IOWA										
TOTAL. . . . .		1 530	298 600	1 360	138 719	192	5 504	29 037	113 001	10 787
REFINER-MARKETER STATIONS. . . . .		765	221 693	1 226	97 100	41	5 501	24 161	84 814	8 850
OTHER STATIONS. . . . .		765	76 907	134	41 619	151	3	4 876	28 187	1 937
AOAIR COUNTY. . . . .	8	782	-	370	-	-	75	337	-	
AOAMS COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
ALLAMAKEE COUNTY. . . . .	13	1 017	-	439	-	-	123	441	14	
APPANOOSE COUNTY. . . . .	12	696	-	324	-	-	112	260	-	
AUDUBON COUNTY. . . . .	8	666	-	358	-	-	106	202	-	
BENTON COUNTY. . . . .	24	1 693	-	835	-	-	246	612	-	
BLACK HAWK COUNTY. . . . .	20	2 339	-	1 247	25	-	274	684	100	
BOONE COUNTY. . . . .	10	740	17	473	-	-	77	169	4	
BREMER COUNTY. . . . .	14	987	-	489	-	-	98	360	40	
BUCHANAN COUNTY. . . . .	12	815	-	384	-	-	115	316	-	
BUENA VISTA COUNTY. . . . .	23	1 316	-	639	5	-	197	471	4	
BUTLER COUNTY. . . . .	24	1 923	-	938	15	-	245	572	153	
CALHOUN COUNTY. . . . .	14	906	-	463	-	-	91	352	-	
CARROLL COUNTY. . . . .	15	1 004	-	480	-	-	124	400	-	
CASS COUNTY. . . . .	15	922	20	446	-	-	109	347	-	
CEGAR COUNTY. . . . .	15	1 309	-	593	-	-	182	496	38	
CERRO GOROO COUNTY. . . . .	23	1 534	-	784	-	-	196	543	11	
CHEROKEE COUNTY. . . . .	18	1 223	20	561	-	-	255	387	-	
CHICKASAW COUNTY. . . . .	14	788	-	448	-	-	111	172	57	
CLARKE COUNTY. . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
CLAY COUNTY. . . . .	21	2 015	18	835	-	-	162	968	32	
CLAYTON COUNTY. . . . .	18	1 883	-	846	-	-	175	862	-	
CLINTON COUNTY. . . . .	23	1 571	-	699	-	-	155	657	60	
CRAWFORD COUNTY. . . . .	17	1 211	-	642	-	-	180	389	-	
DALLAS COUNTY. . . . .	25	1 407	-	847	-	-	120	408	32	
DAVIS COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
DECATUR COUNTY. . . . .	10	469	-	248	-	-	46	175	-	
DELAWARE COUNTY. . . . .	15	984	-	392	-	-	95	335	162	
DES MOINES COUNTY. . . . .	13	5 572	15	2 747	-	-	1 036	1 684	90	
DICKINSON COUNTY. . . . .	9	447	-	213	-	-	64	170	-	
DOUBUQUE COUNTY. . . . .	29	43 862	2	22 383	8	453	2 484	15 207	3 325	
EMMET COUNTY. . . . .	13	697	-	361	-	-	84	247	5	
FAYETTE COUNTY. . . . .	21	1 409	12	652	11	-	162	572	-	
FLOYD COUNTY. . . . .	16	957	-	481	-	-	142	334	-	
FRANKLIN COUNTY. . . . .	12	742	-	433	-	-	104	205	-	
FREMONT COUNTY. . . . .	8	472	-	225	-	-	56	191	-	
GREENE COUNTY. . . . .	15	901	-	489	-	-	109	303	-	
GRUNOY COUNTY. . . . .	17	1 095	-	597	-	-	124	374	-	
GUTHRIE COUNTY. . . . .	16	990	-	494	-	-	167	304	25	
HAMILTON COUNTY. . . . .	15	1 075	19	592	-	-	98	366	-	
HANCOCK COUNTY. . . . .	17	1 131	24	477	-	-	144	462	24	
HAROLD COUNTY. . . . .	25	2 025	9	1 136	-	-	171	709	-	
HARRISON COUNTY. . . . .	19	1 239	20	582	-	1	124	512	-	
HENRY COUNTY. . . . .	14	894	-	410	-	-	94	363	27	

Standard Notes: — Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
IOWA--CONTINUED									
HOWARD COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HUMBOLDT COUNTY . . . . .	15	986	-	511	-	-	123	345	7
IOA COUNTY . . . . .	11	862	-	460	28	-	72	302	-
IOWA COUNTY . . . . .	15	929	-	434	-	-	100	345	50
JACKSON COUNTY . . . . .	14	883	-	420	-	-	110	353	-
JASPER COUNTY . . . . .	15	841	-	396	-	-	87	334	24
JEFFERSON COUNTY . . . . .	9	618	17	308	-	-	75	218	-
JOHNSON COUNTY . . . . .	12	1 085	-	430	-	-	148	488	19
JONES COUNTY . . . . .	17	1 150	-	641	-	-	160	349	-
KEOKUK COUNTY . . . . .	18	1 224	3	510	-	-	192	493	26
KOSSUTH COUNTY . . . . .	27	1 939	-	1 017	-	-	178	744	-
LEE COUNTY . . . . .	21	9 240	-	3 315	11	-	1 048	4 779	87
LINN COUNTY . . . . .	29	3 399	47	1 744	36	-	222	1 249	101
LOUISA COUNTY . . . . .	10	665	-	273	-	-	56	336	-
LUCAS COUNTY . . . . .	8	542	-	232	-	-	72	238	-
LYON COUNTY . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MAISON COUNTY . . . . .	9	641	-	347	-	-	85	197	12
MAHASKA COUNTY . . . . .	14	1 201	-	554	-	-	145	466	36
MARION COUNTY . . . . .	15	1 007	15	489	-	-	82	421	-
MARSHALL COUNTY . . . . .	17	1 318	-	585	-	-	265	468	-
MILLS COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MITCHELL COUNTY . . . . .	17	929	-	413	-	2	99	415	-
MONONA COUNTY . . . . .	18	1 112	21	533	-	-	79	479	-
MONROE COUNTY . . . . .	8	475	-	231	-	-	29	215	-
MONTGOMERY COUNTY . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MUSCATINE COUNTY . . . . .	10	912	-	296	-	-	67	549	-
OBRIEN COUNTY . . . . .	19	1 262	-	579	-	-	156	527	-
OSCEOLA COUNTY . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAGE COUNTY . . . . .	15	2 411	10	1 844	8	-	141	408	-
PALO ALTO COUNTY . . . . .	20	1 277	-	613	-	-	132	485	47
PLYMOUTH COUNTY . . . . .	19	1 084	2	518	-	-	145	395	24
POCAHONTAS COUNTY . . . . .	18	1 102	-	574	-	-	115	413	-
POLK COUNTY . . . . .	28	18 644	25	6 651	-	2 213	4 251	5 277	227
POTTAWATTAMIE COUNTY . . . . .	27	29 283	84	8 251	-	2 835	2 640	15 470	3
POWESHIEK COUNTY . . . . .	14	1 147	-	519	-	-	254	374	-
RINGGOLD COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SAC COUNTY . . . . .	21	1 373	-	589	-	-	193	573	18
SCOTT COUNTY . . . . .	20	68 739	840	33 822	-	-	4 302	24 105	5 670
SHELBY COUNTY . . . . .	22	1 390	-	763	-	-	100	527	-
SIOUX COUNTY . . . . .	14	1 192	-	584	-	-	112	460	36
STORY COUNTY . . . . .	20	1 500	10	726	10	-	176	532	46
TAMA COUNTY . . . . .	20	2 185	4	1 461	-	-	183	508	29
TAYLOR COUNTY . . . . .	8	395	-	222	-	-	40	109	24
UNION COUNTY . . . . .	9	588	10	369	-	-	48	154	7
VAN BUREN COUNTY . . . . .	12	609	-	299	-	-	122	188	-
WAPELLO COUNTY . . . . .	17	3 297	29	1 463	25	-	785	982	13
WARREN COUNTY . . . . .	15	1 001	-	576	-	-	109	305	11
WASHINGTON COUNTY . . . . .	15	1 008	-	439	-	-	154	415	-
WAYNE COUNTY . . . . .	11	770	-	412	-	-	125	233	-
WEBSTER COUNTY . . . . .	22	1 898	34	869	-	-	206	778	11
WINNEBAGO COUNTY . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WINNEBIEK COUNTY . . . . .	14	1 065	-	484	-	-	81	500	-
WOODBURY COUNTY . . . . .	32	8 066	-	4 431	-	-	485	3 150	-
WORTH COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WRIGHT COUNTY . . . . .	16	999	12	577	-	-	93	317	-
KANSAS									
TOTAL . . . . .	867	172 088	4 586	97 954	862	4 612	10 589	52 475	1 010
REFINER-MARKETER STATIONS . . . . .	430	145 454	4 247	81 938	765	4 410	8 609	45 485	-
OTHER STATIONS . . . . .	437	26 634	339	16 016	97	202	1 980	6 990	1 010
ALLEN COUNTY . . . . .	6	2 781	-	1 831	-	-	442	508	-
ANDERSON COUNTY . . . . .	6	288	-	178	-	-	23	87	-
ATCHISON COUNTY . . . . .	7	505	-	276	-	-	55	174	-
BARBER COUNTY . . . . .	6	296	-	195	-	-	35	65	1
BARTON COUNTY . . . . .	15	919	1	459	5	12	148	282	12
BOURBON COUNTY . . . . .	8	383	-	254	-	-	35	89	5
BROWN COUNTY . . . . .	12	559	-	371	-	-	66	122	-
BUTLER COUNTY . . . . .	11	415	-	224	-	-	73	118	-
CHASE COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHAUTAUQUA COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHEROKEE COUNTY . . . . .	6	301	-	211	-	-	14	76	-
CHEYENNE COUNTY . . . . .	8	405	-	264	-	-	30	111	-
CLARK COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLAY COUNTY . . . . .	8	480	-	326	-	-	39	115	-
CLOUD COUNTY . . . . .	9	701	-	455	-	-	70	176	-
COFFEY COUNTY . . . . .	8	374	-	206	-	-	29	139	-
COMANCHE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COWLEY COUNTY . . . . .	16	834	12	522	-	-	75	225	-
CRAWFORD COUNTY . . . . .	12	700	-	448	-	5	88	159	-
DECATUR COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DICKINSON COUNTY . . . . .	12	624	-	375	1	-	43	205	-
DOONIPHAN COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DOUGLAS COUNTY . . . . .	9	484	-	301	-	-	43	140	-
EDWARDS COUNTY . . . . .	7	394	8	229	-	-	18	139	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KANSAS--CONTINUED									
ELK COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ELLIS COUNTY . . . . .	12	691	-	444	-	12	93	130	12
ELLSWORTH COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FINNEY COUNTY . . . . .	11	810	20	479	17	-	65	212	17
FORD COUNTY . . . . .	7	423	-	270	-	-	63	90	-
FRANKLIN COUNTY . . . . .	11	1 043	19	445	-	-	70	503	6
GEARY COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GOVE COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRAHAM COUNTY . . . . .	5	294	-	127	-	-	52	100	15
GRANT COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRAY COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREELEY COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREENWOOD COUNTY . . . . .	10	492	3	268	1	-	89	119	12
HAMILTON COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARPER COUNTY . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARVEY COUNTY . . . . .	10	516	-	327	-	-	66	123	-
HASKELL COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HODGEMAN COUNTY . . . . .	2	95	-	54	-	-	17	24	-
JACKSON COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEFFERSON COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEWELL COUNTY . . . . .	6	381	-	202	-	-	64	115	-
JOHNSON COUNTY . . . . .	16	1 064	13	557	2	-	105	371	16
KEARNY COUNTY . . . . .	4	172	-	111	-	-	4	57	-
KINGMAN COUNTY . . . . .	10	487	-	303	6	10	39	114	15
KIDWA COUNTY . . . . .	6	303	-	190	-	-	24	89	-
LABETTE COUNTY . . . . .	10	417	-	272	-	-	40	105	-
LANE COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LEAVENWORTH COUNTY . . . . .	8	630	3	336	10	-	81	200	-
LINCOLN COUNTY . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LINN COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOGAN COUNTY . . . . .	6	372	-	240	3	-	36	93	-
LYON COUNTY . . . . .	16	730	-	469	1	-	94	166	-
MCPHERSON COUNTY . . . . .	18	842	5	508	-	1	90	238	-
MARION COUNTY . . . . .	8	384	-	249	-	-	56	79	-
MARSHALL COUNTY . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MEADE COUNTY . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIAMI COUNTY . . . . .	9	18 819	-	11 070	-	-	36	7 693	20
MITCHELL COUNTY . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY . . . . .	15	14 591	26	5 890	15	-	1 543	7 117	-
MORRIS COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MORTON COUNTY . . . . .	5	228	-	113	-	-	30	85	-
NEMAH COUNTY . . . . .	13	659	-	325	-	-	99	235	-
NEDSHO COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NESS COUNTY . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTON COUNTY . . . . .	6	269	3	154	-	-	25	87	-
OSAGE COUNTY . . . . .	7	318	-	212	2	-	34	70	-
OSBORNE COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTTAWA COUNTY . . . . .	6	243	-	124	-	-	22	85	12
PAWNEE COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PHILLIPS COUNTY . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
POTTAWATOMIE COUNTY . . . . .	8	357	-	188	-	-	29	136	4
PRATT COUNTY . . . . .	10	578	-	360	-	-	56	160	2
RAWLINS COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RENO COUNTY . . . . .	22	7 933	20	4 238	19	22	513	3 121	-
REPUBLIC COUNTY . . . . .	9	587	-	313	-	-	78	184	12
RICE COUNTY . . . . .	7	491	65	257	1	-	58	110	-
RILEY COUNTY . . . . .	10	697	74	380	15	-	65	163	-
ROCKS COUNTY . . . . .	10	746	-	462	1	-	80	203	-
RUSH COUNTY . . . . .	6	224	-	130	-	-	20	73	1
RUSSELL COUNTY . . . . .	12	638	26	344	-	-	92	172	4
SALINE COUNTY . . . . .	13	4 879	-	2 117	10	5	260	2 485	2
SCOTT COUNTY . . . . .	7	312	5	185	2	-	30	90	-
SEDERWICK COUNTY . . . . .	28	21 530	2 790	13 937	283	1 385	1 403	1 702	30
SEWARD COUNTY . . . . .	13	594	12	382	-	10	35	155	-
SHAWNEE COUNTY . . . . .	19	7 608	-	4 759	19	-	165	2 661	4
SHERIDAN COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
SHERMAN COUNTY . . . . .	7	392	6	222	-	-	27	105	32
SMITH COUNTY . . . . .	10	424	-	262	-	-	42	120	-
STAFFORD COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANTON COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STEVENS COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SUMNER COUNTY . . . . .	13	729	-	451	-	-	69	209	-
THOMAS COUNTY . . . . .	11	536	10	380	-	-	23	115	8
TREGO COUNTY . . . . .	5	417	-	176	-	-	176	65	-
WABAUNSEE COUNTY . . . . .	7	278	-	158	-	-	10	80	30
WALLACE COUNTY . . . . .	4	291	-	213	-	-	17	61	-
WASHINGTON COUNTY . . . . .	11	609	2	365	-	-	44	176	22
WICHITA COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILSON COUNTY . . . . .	7	380	7	235	2	-	33	103	-
WOODSON COUNTY . . . . .	6	349	-	213	2	-	28	106	-
WYANDOTTE COUNTY . . . . .	15	52 908	1 395	30 076	434	3 150	1 810	15 936	107

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
	(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KENTUCKY									
TOTAL . . . . .	536	197 801	2 925	109 715	4 794	8 193	20 578	43 026	8 570
REFINER-MARKETER STATIONS . . . . .	353	174 048	2 714	94 039	4 740	8 069	17 746	38 473	8 267
OTHER STATIONS . . . . .	183	23 753	211	15 676	54	124	2 832	4 553	303
ADAIR COUNTY . . . . .	4	192	-	97	-	2	46	47	-
ALLEN COUNTY . . . . .	3	254	-	175	1	-	24	54	-
ANDERSON COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BALLAR COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BARREN COUNTY . . . . .	9	747	8	351	22	-	234	132	-
BATH COUNTY . . . . .	-	-	-	-	-	-	-	-	-
BELL COUNTY . . . . .	7	555	20	343	16	-	58	118	-
BOONE COUNTY . . . . .	4	199	-	70	-	-	22	107	-
BOURBON COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BOYD COUNTY . . . . .	5	1 779	14	664	-	-	316	785	-
BOYLE COUNTY . . . . .	8	839	-	437	10	-	127	232	33
BRACKEN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
BREATHITT COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BRECKINRIDGE COUNTY . . . . .	5	223	-	153	-	7	33	30	-
BULLITT COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BUTLER COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CALDWELL COUNTY . . . . .	5	373	-	237	2	-	70	49	15
CALLOWAY COUNTY . . . . .	7	410	9	221	11	-	78	91	-
CAMPBELL COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CARLISLE COUNTY . . . . .	4	197	-	105	-	-	48	44	-
CARROLL COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CARTER COUNTY . . . . .	5	317	-	221	-	-	50	36	10
CASEY COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CHRISTIAN COUNTY . . . . .	17	1 094	-	715	32	-	145	190	12
CLARK COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLAY COUNTY . . . . .	3	169	-	112	-	7	21	29	-
CLINTON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CRITTENDEN COUNTY . . . . .	5	286	-	174	3	-	33	76	-
CUMBERLAND COUNTY . . . . .	4	156	-	95	2	-	25	34	-
DAVIESS COUNTY . . . . .	14	9 076	41	7 270	32	-	694	1 023	16
EDMONSON COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ELLIOTT COUNTY . . . . .	-	-	-	-	-	-	-	-	-
ESTILL COUNTY . . . . .	3	130	-	91	-	-	23	16	-
FAYETTE COUNTY . . . . .	9	6 838	15	5 070	23	-	592	1 138	-
FLEMING COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FLOYD COUNTY . . . . .	3	314	-	238	9	-	36	31	-
FRANKLIN COUNTY . . . . .	8	2 031	5	1 900	3	-	59	64	-
FULTON COUNTY . . . . .	7	2 881	-	1 632	10	-	476	752	11
GALLATIN COUNTY . . . . .	4	206	-	110	-	-	56	34	6
GARRARD COUNTY . . . . .	3	217	-	129	-	-	20	68	-
GRANT COUNTY . . . . .	4	211	-	150	-	-	29	32	-
GRAVES COUNTY . . . . .	10	598	-	354	2	-	114	128	-
GRAYSON COUNTY . . . . .	8	407	-	307	-	-	44	49	7
GREEN COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GREENUP COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HANCOCK COUNTY . . . . .	5	320	-	201	-	-	48	71	-
HAROLD COUNTY . . . . .	11	783	-	441	33	-	98	198	13
HARLAN COUNTY . . . . .	8	660	8	422	25	-	75	130	-
HARRISON COUNTY . . . . .	5	317	-	194	-	-	51	72	-
HART COUNTY . . . . .	8	316	-	183	1	-	59	58	15
HENDERSON COUNTY . . . . .	11	6 687	-	5 407	9	-	593	666	12
HENRY COUNTY . . . . .	3	182	-	113	8	-	33	28	-
HICKMAN COUNTY . . . . .	3	197	-	114	-	-	39	44	-
HOPKINS COUNTY . . . . .	12	801	-	492	4	-	126	179	-
JACKSON COUNTY . . . . .	1	(0)	-	(0)	-	-	-	-	-
JEFFERSON COUNTY . . . . .	26	94 103	2 330	45 653	3 664	4 227	7 704	22 274	8 251
JESSAMINE COUNTY . . . . .	1	(0)	(0)	(0)	-	-	(0)	(0)	-
JOHNSON COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KENTON COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KNOTT COUNTY . . . . .	-	-	-	-	-	-	-	-	-
KNOX COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LARUE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LAUREL COUNTY . . . . .	8	728	-	502	4	-	77	125	20
LAWRENCE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LEE COUNTY . . . . .	3	211	-	144	-	-	33	34	-
LESLIE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
LETCHER COUNTY . . . . .	6	364	-	236	5	-	38	85	-
LEWIS COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LINCOLN COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LIVINGSTON COUNTY . . . . .	1	(0)	-	(0)	-	-	(0)	(0)	-
LOGAN COUNTY . . . . .	11	675	-	415	-	-	109	136	15
LYON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MCCRACKEN COUNTY . . . . .	14	25 777	8	16 907	239	-	2 342	6 281	-
MCCRERY COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MCLEAN COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MADISON COUNTY . . . . .	9	566	-	389	3	-	64	93	17
MAGOFFIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MARION COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARSHALL COUNTY . . . . .	7	432	10	257	14	-	57	82	12
MARTIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
	(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KENTUCKY--CONTINUED									
MASDN COUNTY . . . . .	7	669	-	383	20	-	187	79	-
MEAOE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MENIFEE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MERCER COUNTY . . . . .	3	220	-	129	-	-	46	45	-
METCALFE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONRDE COUNTY . . . . .	3	77	-	65	-	-	6	6	-
MDNTGOMERY COUNTY . . . . .	8	489	-	319	1	12	84	73	-
MORGAN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MUHLENBERG COUNTY . . . . .	9	586	-	326	10	-	86	164	-
NELSDN COUNTY . . . . .	9	534	1	244	2	15	102	170	-
NICHDLAS COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DHID COUNTY . . . . .	7	389	-	233	1	-	68	87	-
DLDHAM COUNTY . . . . .	5	192	-	114	-	-	22	56	-
OWEN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DWSLEY COUNTY . . . . .	-	-	-	-	-	-	-	-	-
PENOLETON COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERRY COUNTY . . . . .	7	470	-	320	11	-	49	90	-
PIKE CDUNTY . . . . .	5	487	8	308	10	-	31	119	11
PDWELL COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY . . . . .	9	816	-	491	14	-	113	179	19
RDBERTSDN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
RDCKCASTLE CDUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROWAN CDUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RUSSELL COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SCOTT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHELBY COUNTY . . . . .	6	474	-	243	24	-	110	62	35
SIMPSDN CDUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPENCER CDUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TAYLOR COUNTY . . . . .	8	490	-	283	-	-	77	130	-
TOOD CDUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TRIGG COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TRIMBLE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
UNIDN CDUNTY . . . . .	5	324	-	200	5	-	41	83	-
WARREN COUNTY . . . . .	14	1 210	23	744	32	-	171	240	-
WASHINGTON COUNTY . . . . .	3	211	-	125	-	-	28	38	20
WAYNE CDUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEBSTER COUNTY . . . . .	6	257	-	167	-	-	42	38	10
WHITLEY COUNTY . . . . .	4	354	-	275	-	-	23	56	-
WOLFE CDUNTY . . . . .	-	-	-	-	-	-	-	-	-
WDOOFORO CDUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA									
TOTAL . . . . .	522	171 491	3 049	91 407	1 599	3 048	8 349	35 671	28 368
REFINER-MARKETER STATIONS . . . . .	224	144 201	2 752	77 153	645	2 996	6 209	26 221	28 225
OTHER STATIONS . . . . .	298	27 290	297	14 254	954	52	2 140	9 450	143
ACADIA PARISH . . . . .	16	947	29	539	12	2	136	229	-
ALLEN PARISH . . . . .	7	439	-	250	8	8	65	108	-
ASCENSION PARISH . . . . .	10	4 337	6	3 231	509	-	105	486	-
ASSUMPTION PARISH . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
AVOUELLES PARISH . . . . .	12	742	-	450	4	-	94	194	-
BEAUREGARD PARISH . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BIENVILLE PARISH . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BOSSIER PARISH . . . . .	3	356	-	182	36	-	51	87	-
CAODO PARISH . . . . .	19	3 783	659	1 939	42	800	117	212	14
CALCASIEU PARISH . . . . .	17	6 751	138	5 183	70	-	229	1 131	-
CALDWELL PARISH . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CAMERON PARISH . . . . .	5	800	21	146	1	-	13	619	-
CATAHDULA PARISH . . . . .	7	548	-	284	15	-	82	167	-
CLAIBORNE PARISH . . . . .	6	231	-	150	7	-	28	46	-
CONCORDIA PARISH . . . . .	5	287	-	148	9	17	31	82	-
DE SOTO PARISH . . . . .	8	456	-	271	9	-	52	124	-
EAST BATON ROUGE PARISH . . . . .	10	14 039	150	10 385	191	665	148	2 500	-
EAST CARROLL PARISH . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST FELICIANA PARISH . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EVANGELINE PARISH . . . . .	7	375	-	214	2	-	56	103	-
FRANKLIN PARISH . . . . .	7	867	-	320	26	370	53	98	-
GRANT PARISH . . . . .	3	144	-	98	9	-	3	34	-
IBERIA PARISH . . . . .	15	1 800	11	1 091	19	110	195	362	12
IBERVILLE PARISH . . . . .	7	410	-	243	2	-	61	104	-
JACKSON PARISH . . . . .	4	148	-	82	7	-	20	39	-
JEFFERSON PARISH . . . . .	29	66 162	449	23 044	83	672	1 088	12 896	27 930
JEFFERSON DAVIS PARISH . . . . .	11	663	44	360	9	-	48	194	8
LAFAYETTE PARISH . . . . .	13	736	12	453	31	-	110	130	-
LAFOURCHE PARISH . . . . .	16	2 939	20	1 806	20	-	106	970	17
LA SALLE PARISH . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LINCDLN PARISH . . . . .	8	510	3	315	13	-	59	120	-
LIVINGSTON PARISH . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MAOISON PARISH . . . . .	4	210	37	72	20	10	24	35	12
MOREHOUSE PARISH . . . . .	13	706	20	454	36	2	56	138	-
NATCHITOCHES PARISH . . . . .	9	461	-	300	11	-	76	74	-
ORLEANS PARISH (COEXTENSIVE WITH NEWORLEANS) . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OUACHITA PARISH . . . . .	11	962	20	565	81	6	76	199	15
PLAQUEMINES PARISH . . . . .	7	645	-	192	4	-	47	402	-
POINTE COUPEE PARISH . . . . .	8	396	-	257	1	-	49	89	-
RAPIDES PARISH . . . . .	13	1 032	64	665	46	7	84	166	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
LOUISIANA--CONTINUEO									
REO RIVER PARISH . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RICHLAND PARISH . . . . .	7	487	12	269	23	-	50	133	-
SABINE PARISH . . . . .	6	267	-	181	10	-	31	45	-
ST BERNARD PARISH . . . . .	4	295	-	155	-	-	47	93	-
ST CHARLES PARISH . . . . .	3	101	-	61	-	-	4	36	-
ST HELENA PARISH . . . . .	-	-	-	-	-	-	-	-	-
ST JAMES PARISH . . . . .	4	219	5	116	5	-	36	57	-
ST JOHN THE BAPTIST PARISH . . . . .	7	405	-	253	1	-	56	95	-
ST LANORY PARISH . . . . .	23	5 647	38	4 417	58	-	126	1 008	-
ST MARTIN PARISH . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ST MARY PARISH . . . . .	17	5 000	69	1 066	27	-	124	3 703	11
ST TAMMANY PARISH . . . . .	9	582	-	382	2	-	80	118	-
TANGIPAHOA PARISH . . . . .	10	719	-	430	6	-	108	175	-
TENSAS PARISH . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TERREBONNE PARISH . . . . .	13	4 109	31	1 341	26	-	360	2 351	-
UNION PARISH . . . . .	4	518	-	114	15	370	16	3	-
VERMILION PARISH . . . . .	20	2 611	38	1 904	2	-	121	546	-
VERNON PARISH . . . . .	6	407	-	229	9	-	52	107	10
WASHINGTON PARISH . . . . .	8	458	-	291	14	-	49	104	-
WEBSTER PARISH . . . . .	11	604	-	379	17	-	76	121	11
WEST BATON ROUGE PARISH . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST CARROLL PARISH . . . . .	4	283	4	198	-	-	19	62	-
WEST FELICIANA PARISH . . . . .	3	164	-	110	-	-	16	38	-
WINN PARISH . . . . .	7	341	-	235	9	-	31	66	-
MAINE									
TOTAL . . . . .	176	326 764	334	97 729	317	20	45 678	126 006	56 680
REFINER-MARKETER STATIONS . . . . .	65	234 282	259	79 178	317	-	30 650	94 106	29 772
OTHER STATIONS . . . . .	111	92 482	75	18 551	-	20	15 028	31 900	26 908
ANOROSCOGGIN COUNTY . . . . .	6	2 420	-	1 143	-	-	431	832	14
AROOSTOOK COUNTY . . . . .	38	4 001	-	1 974	11	-	684	1 207	125
CUMBERLAND COUNTY . . . . .	17	205 384	295	71 844	291	20	23 524	79 654	29 756
FRANKLIN COUNTY . . . . .	5	688	-	372	-	-	83	213	20
HANCOCK COUNTY . . . . .	9	39 649	-	6 537	-	-	8 740	18 032	6 340
KENNEBEC COUNTY . . . . .	7	12 405	-	1 316	-	-	3 266	7 823	-
KNOX COUNTY . . . . .	8	2 710	10	1 018	-	-	641	1 041	-
LINCOLN COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OXFORD COUNTY . . . . .	17	1 728	-	510	-	-	243	954	21
PENOBSCOT COUNTY . . . . .	25	34 823	25	10 116	15	-	5 568	13 165	5 934
PISCATAQUIS COUNTY . . . . .	9	578	4	281	-	-	127	166	-
SAGADAHOC COUNTY . . . . .	4	256	-	157	-	-	38	61	-
SOMERSET COUNTY . . . . .	6	643	-	348	-	-	105	144	46
WALDO COUNTY . . . . .	5	14 635	-	109	-	-	70	92	14 364
WASHINGTON COUNTY . . . . .	11	6 376	-	1 797	-	-	2 066	2 513	-
YORK COUNTY . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND									
TOTAL . . . . .	187	494 472	6 303	135 936	4 997	24 383	38 833	199 284	84 736
REFINER-MARKETER STATIONS . . . . .	93	412 866	2 249	128 298	4 630	12 277	31 019	175 105	59 288
OTHER STATIONS . . . . .	94	81 606	4 054	7 638	367	12 106	7 814	24 179	25 448
ALLEGANY COUNTY . . . . .	11	1 242	-	859	15	10	128	208	22
ANNE ARUNDEL COUNTY . . . . .	6	774	-	365	-	-	103	306	-
BALTIMORE . . . . .	24	374 691	2 249	107 346	4 850	12 277	26 235	165 045	56 689
BALTIMORE COUNTY . . . . .	8	517	-	208	-	-	104	205	-
CALVERT COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CAROLINE COUNTY . . . . .	7	889	-	432	-	-	266	191	-
CARROLL COUNTY . . . . .	8	2 169	-	1 078	10	-	511	540	30
CECIL COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CHARLES COUNTY . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DOORCHESTER COUNTY . . . . .	9	3 218	-	1 097	-	-	925	1 179	17
FREDERICK COUNTY . . . . .	13	10 740	-	7 152	8	-	958	2 621	1
GARRETT COUNTY . . . . .	6	427	-	305	-	-	38	84	-
HARFORD COUNTY . . . . .	10	3 471	-	887	6	-	137	2 420	21
HOWARD COUNTY . . . . .	-	-	-	-	-	-	-	-	-
KENT COUNTY . . . . .	7	2 574	17	988	-	-	539	992	38
MONTGOMERY COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PRINCE GEORGES COUNTY . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
QUEEN ANNES COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ST MARYS COUNTY . . . . .	4	60 579	4 037	662	1	12 096	4 057	14 509	25 217
SOMERSET COUNTY . . . . .	4	379	-	152	-	-	118	94	15
TALBOT COUNTY . . . . .	9	4 321	-	2 224	-	-	719	1 378	-
WASHINGTON COUNTY . . . . .	16	1 889	-	728	16	-	191	917	37
WICOMICO COUNTY . . . . .	14	17 926	-	8 030	15	-	2 414	5 376	2 091
WORCESTER COUNTY . . . . .	8	2 545	-	1 190	-	-	727	591	37
MASSACHUSETTS									
TOTAL . . . . .	161	965 573	5 119	152 262	8 915	27 937	41 763	528 747	200 830
REFINER-MARKETER STATIONS . . . . .	49	622 672	5 101	117 510	8 586	27 937	32 144	282 264	149 130
OTHER STATIONS . . . . .	112	342 901	18	34 752	329	-	9 619	246 483	51 700
BARNSTABLE COUNTY . . . . .	8	2 584	-	308	-	-	463	1 802	11

Standard Notes: - Represents zero, D Withheld to avoid disclosure, NA Not available, V Insufficient analysis to show separately, X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MASSACHUSETTS--CONTINUED									
BERKSHIRE COUNTY . . . . .	9	1 230	-	292	21	-	222	684	11
BRISTOL COUNTY . . . . .	13	46 094	2 328	13 563	2 488	5 768	1 658	11 414	8 875
DUKES COUNTY . . . . .	2	(D)	(O)	(O)	(D)	(D)	(O)	(O)	(O)
ESSEX COUNTY . . . . .	12	44 492	-	335	-	-	3 404	28 753	12 000
FRANKLIN COUNTY . . . . .	6	704	-	236	-	-	67	401	-
HAMPOEN COUNTY . . . . .	24	45 137	-	4 916	48	-	3 722	35 846	605
HAMPSHIRE COUNTY . . . . .	1	(D)	(O)	(O)	(O)	(D)	(O)	(D)	(D)
MIDDLESEX COUNTY . . . . .	27	(D)	(O)	(D)	(O)	(O)	(O)	(O)	(D)
NANTUCKET COUNTY . . . . .	-	(O)	(O)	(O)	(D)	(D)	(O)	(O)	(O)
NORFOLK COUNTY . . . . .	6	81 056	-	17 746	-	-	3 260	39 353	20 697
PLYMOUTH COUNTY . . . . .	6	1 129	-	84	6	-	66	905	68
SUFFOLK COUNTY . . . . .	26	541 216	-	79 319	2 448	14 784	17 500	319 292	107 873
WORCESTER COUNTY . . . . .	21	23 640	-	4 005	27	-	3 990	15 486	132
MICHIGAN									
TOTAL . . . . .	1 142	734 713	1 801	341 677	2 381	62 278	32 295	284 878	9 403
REFINER-MARKETER STATIONS . . . . .	626	559 565	1 524	279 069	2 215	13 768	29 076	228 507	5 406
OTHER STATIONS . . . . .	516	175 148	277	62 608	166	48 510	3 219	56 371	3 997
ALCONA COUNTY . . . . .	2	(O)	(D)	(O)	(D)	(O)	(O)	(D)	(O)
ALGER COUNTY . . . . .	4	(O)	(O)	(O)	(D)	(O)	(O)	(O)	(O)
ALLEGAN COUNTY . . . . .	23	1 927	19	943	-	-	81	859	25
ALPENA COUNTY . . . . .	9	7 592	-	6 180	4	-	87	1 243	78
ANTRIM COUNTY . . . . .	6	(D)	(O)	(O)	(O)	(D)	(O)	(O)	(O)
ARENAC COUNTY . . . . .	7	763	-	270	-	-	225	243	25
BARAGA COUNTY . . . . .	7	470	-	180	-	-	51	239	-
BARRY COUNTY . . . . .	10	724	-	354	-	-	58	312	-
BAY COUNTY . . . . .	22	105 096	58	49 356	5	3 570	4 685	47 390	32
BENZIE COUNTY . . . . .	2	(D)	(O)	(O)	(D)	(D)	(O)	(O)	(O)
BERRIEN COUNTY . . . . .	26	70 043	-	34 004	36	-	1 195	32 688	2 120
BRANCH COUNTY . . . . .	14	1 025	-	461	-	-	17	513	34
CALHOUN COUNTY . . . . .	23	7 835	-	3 385	-	-	1 337	3 113	-
CASS COUNTY . . . . .	10	794	-	342	-	-	26	426	-
CHARLEVOIX COUNTY . . . . .	6	4 528	-	2 411	-	-	11	2 071	35
CHEBOYGAN COUNTY . . . . .	13	14 558	-	6 608	6	-	1 512	6 422	10
CHIPPEWA COUNTY . . . . .	15	6 355	16	3 053	1	-	131	3 111	43
CLARE COUNTY . . . . .	6	578	8	305	1	-	8	256	-
CLINTON COUNTY . . . . .	14	965	-	469	-	-	60	408	28
CRAWFORD COUNTY . . . . .	4	315	-	155	-	-	19	141	-
DELTA COUNTY . . . . .	13	78 935	19	23 353	6	26 880	2 391	26 286	-
DICKINSON COUNTY . . . . .	12	911	-	343	22	-	114	339	93
EATON COUNTY . . . . .	17	1 234	-	570	-	-	42	622	-
EMMET COUNTY . . . . .	5	532	-	256	9	-	40	215	12
GENESEE COUNTY . . . . .	29	19 038	-	8 191	-	-	113	10 621	113
GLAOWIN COUNTY . . . . .	2	(O)	(O)	(O)	(D)	(D)	(O)	(O)	(O)
GOGEBIC COUNTY . . . . .	10	859	-	428	-	-	49	382	-
GRAND TRAVERSE COUNTY . . . . .	10	11 633	-	6 225	1	-	38	5 369	-
GRATIOT COUNTY . . . . .	12	(O)	(D)	(O)	(D)	(O)	(O)	(O)	(O)
HILLSDALE COUNTY . . . . .	18	1 364	-	659	-	-	83	572	50
HOUGHTON COUNTY . . . . .	17	8 177	41	4 768	8	-	130	3 199	31
HURON COUNTY . . . . .	23	1 756	-	797	-	-	76	833	50
INGHAM COUNTY . . . . .	32	4 314	6	2 110	1	-	39	2 088	70
IONIA COUNTY . . . . .	18	1 261	-	550	36	-	81	540	54
IOSCO COUNTY . . . . .	7	667	-	252	-	-	41	363	11
IRON COUNTY . . . . .	10	824	8	372	1	-	70	324	49
ISABELLA COUNTY . . . . .	10	748	8	365	-	-	52	298	25
JACKSON COUNTY . . . . .	25	9 200	18	4 527	28	-	108	4 519	-
KALAMAZOO COUNTY . . . . .	16	2 296	-	689	9	-	81	1 506	11
KALKASKA COUNTY . . . . .	2	(D)	(O)	(O)	(O)	(D)	(O)	(D)	(O)
KENT COUNTY . . . . .	32	5 433	30	2 138	87	-	174	2 991	13
KEWEENAW COUNTY . . . . .	-	-	-	-	-	-	-	-	-
LAKE COUNTY . . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(D)	(O)
LAPEER COUNTY . . . . .	21	1 480	-	779	5	-	47	625	24
LEELANAU COUNTY . . . . .	4	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
LENAWEE COUNTY . . . . .	35	2 857	35	1 259	11	-	134	1 389	29
LIVINGSTON COUNTY . . . . .	11	947	-	463	-	-	11	473	-
LUCE COUNTY . . . . .	4	366	-	159	4	-	17	160	26
MACKINAC COUNTY . . . . .	7	22 121	11	227	-	21 630	8	215	30
MACOMB COUNTY . . . . .	27	3 435	31	1 092	1	-	175	2 091	45
MANISTEE COUNTY . . . . .	9	795	8	373	1	-	73	328	12
MARQUETTE COUNTY . . . . .	20	21 930	-	9 533	12	-	1 201	5 919	5 265
MASON COUNTY . . . . .	11	981	20	455	-	-	80	410	16
MECOSTA COUNTY . . . . .	7	359	-	164	-	-	14	181	-
MENOMINEE COUNTY . . . . .	9	541	-	310	-	-	28	203	-
MIOLANO COUNTY . . . . .	6	509	-	218	-	-	23	258	10
MISSAUKEE COUNTY . . . . .	5	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
MONROE COUNTY . . . . .	26	2 502	6	1 045	-	-	180	1 190	81
MONTCALM COUNTY . . . . .	17	1 437	-	660	-	-	62	715	-
MONTMORENCY COUNTY . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
MUSKEGON COUNTY . . . . .	16	21 482	-	11 187	10	-	1 542	8 743	-
NEWAYGO COUNTY . . . . .	11	857	-	401	-	-	74	367	15
OAKLAND COUNTY . . . . .	39	4 856	-	1 669	1	37	142	3 007	-
OCEANA COUNTY . . . . .	5	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
OGEMAW COUNTY . . . . .	4	842	-	445	-	-	7	390	-
ONTONAGON COUNTY . . . . .	8	610	5	257	-	-	59	251	38

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MICHIGAN--CONTINUEO									
OSCEOLA COUNTY . . . . .	10	542	16	224	4	-	50	248	-
OSCOOA COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OTSEGO COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OTTAWA COUNTY. . . . .	23	41 974	6	16 515	12	-	3 541	21 883	17
PRESQUE ISLE COUNTY. . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ROSCOMMON COUNTY . . . . .	4	727	-	365	-	-	14	348	-
SAGINAW COUNTY . . . . .	30	2 852	-	1 280	-	-	41	1 377	154
ST CLAIR COUNTY. . . . .	22	2 098	40	874	4	-	153	898	129
ST JOSEPH COUNTY. . . . .	16	1 434	-	679	-	11	39	705	-
SANILAC COUNTY . . . . .	18	1 418	-	630	-	-	90	675	23
SCHOOLCRAFT COUNTY . . . . .	8	529	-	246	-	-	40	243	-
SHIAWASSEE COUNTY. . . . .	20	9 481	-	4 673	-	13	96	4 649	50
TUSCOLA COUNTY . . . . .	29	2 113	-	1 019	-	-	148	918	28
VAN BUREN COUNTY. . . . .	11	1 104	16	466	-	-	43	514	65
WASHTENAW COUNTY. . . . .	26	2 275	34	855	5	-	80	1 301	-
WAYNE COUNTY . . . . .	54	200 931	1 335	115 332	2 044	10 137	10 262	61 536	285
WEXFORD COUNTY . . . . .	10	941	-	407	-	-	169	365	-
MINNESOTA									
TOTAL. . . . .	1 325	310 788	9 202	124 819	6 842	13 215	23 506	120 109	13 095
REFINER-MARKETER STATIONS. . . . .	674	248 868	9 111	97 453	6 762	13 180	20 300	95 521	6 541
OTHER STATIONS . . . . .	651	61 920	91	27 366	80	35	3 206	24 588	6 554
AITKIN COUNTY. . . . .	9	459	2	194	-	-	75	188	-
ANOKA COUNTY. . . . .	13	1 043	-	351	1	-	49	642	-
BECKER COUNTY. . . . .	15	846	1	454	-	-	76	315	-
BELTRAMI COUNTY. . . . .	10	526	-	199	-	-	47	220	60
BENTON COUNTY. . . . .	11	1 008	23	410	2	-	26	502	45
BIG STONE COUNTY. . . . .	11	902	-	273	-	-	44	585	-
BLUE EARTH COUNTY. . . . .	23	1 824	16	839	25	12	140	674	118
BROWN COUNTY. . . . .	17	1 379	1	739	-	-	132	507	-
CARLTON COUNTY. . . . .	11	9 115	-	4 449	-	-	73	4 593	-
CARVER COUNTY. . . . .	12	827	-	340	-	22	168	259	38
CASS COUNTY. . . . .	10	611	-	304	-	-	90	207	10
CHIPPEWA COUNTY. . . . .	13	1 607	-	401	-	-	126	1 080	-
CHISAGO COUNTY. . . . .	10	677	-	390	-	-	44	173	70
CLAY COUNTY. . . . .	20	1 587	-	718	-	-	221	633	15
CLEARWATER COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COOK COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COTTONWOOD COUNTY. . . . .	17	1 168	-	505	-	-	154	509	-
CROW WING COUNTY. . . . .	13	990	4	459	-	-	92	433	-
CROW WING COUNTY. . . . .	15	1 426	-	708	2	-	107	599	12
OAKOTA COUNTY. . . . .	9	547	-	240	-	-	46	261	-
DOUGLAS COUNTY. . . . .	18	4 947	20	1 826	1	-	1 401	1 699	-
FARIBAULT COUNTY. . . . .	25	1 606	2	825	-	-	146	585	48
FILLMORE COUNTY. . . . .	27	1 973	-	993	-	-	215	733	32
FREEBORN COUNTY. . . . .	21	11 677	-	4 217	-	1 430	2 913	3 117	-
GOOOHUE COUNTY. . . . .	24	1 872	-	889	2	-	261	709	11
GRANT COUNTY. . . . .	11	851	-	403	-	-	111	337	-
HENNEPIN COUNTY. . . . .	41	5 804	1	1 510	460	-	359	2 145	1 329
HOUSTON COUNTY. . . . .	12	1 022	-	689	-	-	79	254	-
HUBBARO COUNTY. . . . .	8	431	-	202	-	-	42	166	21
ISANTI COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ITASCA COUNTY. . . . .	18	1 092	-	493	2	-	129	399	69
JACKSON COUNTY. . . . .	11	698	-	317	-	-	74	307	-
KANABEC COUNTY. . . . .	3	359	-	148	-	-	61	132	18
KANOIYOHI COUNTY. . . . .	24	1 667	-	840	4	-	134	677	12
KITTSOON COUNTY. . . . .	10	693	9	271	-	-	97	316	-
KOOCHICHING COUNTY. . . . .	10	690	15	310	-	-	109	190	66
LAC QUI PARLE COUNTY. . . . .	14	919	-	462	-	-	63	394	-
LAKE COUNTY. . . . .	7	495	2	214	-	-	69	210	-
LAKE OF THE WOODS COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LE SUEUR COUNTY. . . . .	12	754	-	415	-	-	70	244	25
LINCOLN COUNTY. . . . .	11	671	-	290	-	-	72	309	-
LYON COUNTY. . . . .	22	1 910	28	837	-	-	88	957	-
MCLEOD COUNTY. . . . .	23	1 381	-	598	-	-	105	678	-
MAHNOMEN COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARSHALL COUNTY. . . . .	20	1 536	7	737	-	-	137	574	81
MARTIN COUNTY. . . . .	17	1 201	5	640	10	-	103	443	-
MEEKER COUNTY. . . . .	14	982	-	453	-	-	81	425	23
MILLE LACS COUNTY. . . . .	13	977	1	565	-	-	86	325	-
MORRISON COUNTY. . . . .	13	860	2	442	-	-	60	325	31
MOWER COUNTY. . . . .	20	1 358	-	634	22	1	136	565	-
MURRAY COUNTY. . . . .	16	1 027	-	423	-	-	88	465	51
NICOLLET COUNTY. . . . .	6	516	-	241	-	-	23	252	-
NOBLES COUNTY. . . . .	14	1 047	25	543	4	-	123	352	-
NORMAN COUNTY. . . . .	16	917	-	527	-	-	95	295	-
OLMSTEO COUNTY. . . . .	15	1 344	-	638	23	-	132	536	15
OTTER TAIL COUNTY. . . . .	22	1 594	-	757	10	-	156	567	104
PENNINGTON COUNTY. . . . .	9	630	-	292	-	-	47	291	-
PINE COUNTY. . . . .	8	512	-	267	-	-	115	130	-
PIPESTONE COUNTY. . . . .	13	1 092	-	434	9	-	112	434	103
POLK COUNTY. . . . .	34	2 845	-	1 604	-	-	210	882	149
POPE COUNTY. . . . .	11	726	1	336	-	-	79	298	12
RAMSEY COUNTY. . . . .	26	172 272	8 938	62 904	6 179	11 737	7 931	66 231	8 352

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MINNESOTA--CONTINUEO									
REO LAKE COUNTY . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
REOWOOD COUNTY . . . . .	34	1 880	38	867	-	-	263	662	50
RENVILLE COUNTY . . . . .	21	1 555	-	822	-	-	161	560	12
RICE COUNTY . . . . .	18	1 308	-	641	1	-	92	562	12
ROCK COUNTY . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ROSEAU COUNTY . . . . .	12	1 309	5	909	-	-	57	338	-
ST LOUIS COUNTY . . . . .	62	8 556	19	4 585	52	13	806	3 039	42
SCOTT COUNTY . . . . .	14	3 791	-	407	-	-	88	1 796	1 500
SHERBURNE COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SIBLEY COUNTY . . . . .	14	629	-	269	-	-	60	300	-
STEARNS COUNTY . . . . .	33	2 420	1	1 081	15	-	200	1 078	45
STEELE COUNTY . . . . .	14	1 133	-	712	-	-	141	280	-
STEVENS COUNTY . . . . .	10	779	4	389	-	-	91	283	12
SWIFT COUNTY . . . . .	18	1 213	-	600	-	-	177	436	-
TODD COUNTY . . . . .	12	811	-	369	-	-	93	349	-
TRAVERSE COUNTY . . . . .	6	483	-	179	-	-	67	226	11
WABASHA COUNTY . . . . .	16	1 223	1	717	-	-	97	408	-
WAOENA COUNTY . . . . .	13	790	-	386	-	-	85	292	27
WASECA COUNTY . . . . .	15	1 202	1	627	6	-	133	435	-
WASHINGTON COUNTY . . . . .	13	1 296	-	655	3	-	169	356	113
WATONWAN COUNTY . . . . .	13	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WILKIN COUNTY . . . . .	10	620	-	266	9	-	60	285	-
WINONA COUNTY . . . . .	18	13 445	-	5 734	-	-	1 944	5 708	59
WRIGHT COUNTY . . . . .	21	1 506	2	656	-	-	161	647	40
YELLOW MEDICINE COUNTY . . . . .	20	1 645	-	1 034	-	-	96	395	120
MISSISSIPPI									
TOTAL . . . . .	483	98 297	908	64 076	2 682	283	6 830	19 941	3 577
REFINER-MARKETER STATIONS . . . . .	303	83 386	757	53 968	2 543	283	5 576	16 889	3 370
OTHER STATIONS . . . . .	180	14 911	151	10 108	139	-	1 254	3 052	207
AOAMS COUNTY . . . . .	10	883	28	553	32	-	100	170	-
ALCORN COUNTY . . . . .	10	627	12	391	5	-	91	128	-
AMITE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ATTALA COUNTY . . . . .	6	347	-	212	14	-	39	82	-
BENTON COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BOLIVAR COUNTY . . . . .	16	1 201	54	745	20	-	107	264	11
CALHOUN COUNTY . . . . .	3	189	-	119	-	-	11	59	-
CARROLL COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CHICKASAW COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CHOCTAW COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLAIBORNE COUNTY . . . . .	4	202	-	136	-	-	31	35	-
CLARKE COUNTY . . . . .	6	278	-	240	-	-	18	20	-
CLAY COUNTY . . . . .	7	421	-	285	9	-	58	69	-
COAHOMA COUNTY . . . . .	12	3 809	88	2 860	72	-	297	492	-
COPIAH COUNTY . . . . .	9	521	-	349	1	-	58	113	-
COVINGTON COUNTY . . . . .	7	13 777	-	11 268	-	115	603	1 791	-
DE SOTO COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FORREST COUNTY . . . . .	13	823	20	529	28	-	119	127	-
FRANKLIN COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGE COUNTY . . . . .	4	297	-	205	-	-	26	56	10
GREENE COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GRENAOA COUNTY . . . . .	10	709	17	420	10	-	81	158	23
HANCOCK COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HARRISON COUNTY . . . . .	13	7 207	17	1 108	12	17	108	2 643	3 302
HINDS COUNTY . . . . .	19	3 575	69	2 484	73	-	168	766	15
HOLMES COUNTY . . . . .	10	583	24	355	2	-	80	111	11
HUMPHREYS COUNTY . . . . .	4	261	30	161	15	-	4	51	-
ISSAQUEUNA COUNTY . . . . .	-	-	-	-	-	-	-	-	-
ITAWAMBA COUNTY . . . . .	-	-	-	-	-	-	-	-	-
JACKSON COUNTY . . . . .	5	374	12	219	15	-	49	79	-
JASPER COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JEFFERSON COUNTY . . . . .	1	(0)	-	(0)	-	-	(0)	(0)	(0)
JEFFERSON DAVIS COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JONES COUNTY . . . . .	9	481	29	319	10	-	68	55	-
KEMPER COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LAFAYETTE COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LAMAR COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LAUDERDALE COUNTY . . . . .	19	22 160	54	16 909	47	-	1 910	3 220	20
LAWRENCE COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LEAKE COUNTY . . . . .	4	193	-	157	-	-	15	21	-
LEE COUNTY . . . . .	11	802	20	532	23	-	72	145	10
LEFLORE COUNTY . . . . .	9	708	20	555	32	-	41	60	-
LINCOLN COUNTY . . . . .	9	526	-	351	-	-	75	100	-
LOWNOES COUNTY . . . . .	11	869	36	468	42	-	124	185	14
MAISON COUNTY . . . . .	6	384	-	245	-	-	59	80	-
MARION COUNTY . . . . .	6	627	4	393	-	-	60	149	21
MARSHALL COUNTY . . . . .	8	467	5	325	4	6	31	96	-
MONROE COUNTY . . . . .	6	529	15	331	2	-	65	116	-
MONTGOMERY COUNTY . . . . .	4	236	-	166	1	-	31	34	4
NESHOBA COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEWTON COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NOXUBEE COUNTY . . . . .	5	353	1	206	-	-	59	87	-
OKTIBBEHA COUNTY . . . . .	3	191	34	124	1	-	15	6	11
PANOLA COUNTY . . . . .	11	590	-	378	12	-	41	159	-

Standard Notes: — Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
	(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MISSISSIPPI--CONTINUEO									
PEARL RIVER COUNTY	6	406	-	294	2	-	30	80	-
PERRY COUNTY	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PIKE COUNTY	8	466	-	332	-	-	41	93	-
PONTOTOC COUNTY	4	203	-	146	1	1	14	41	-
PRENTISS COUNTY	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
QUITMAN COUNTY	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RANKIN COUNTY	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SCOTT COUNTY	6	694	-	342	1	-	88	234	29
SHARKEY COUNTY	7	447	26	249	15	-	27	130	-
SIMPSON COUNTY	9	408	-	261	-	-	38	109	-
SMITH COUNTY	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
STONE COUNTY	3	148	-	105	-	-	10	19	14
SUNFLOWER COUNTY	9	682	10	437	20	-	80	135	-
TALLAHATCHIE COUNTY	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TATE COUNTY	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TIPPAH COUNTY	3	245	-	179	-	-	28	38	-
TISHOMINGO COUNTY	4	245	-	154	-	-	29	62	-
TUNICA COUNTY	6	473	38	267	46	-	31	91	-
UNION COUNTY	7	518	16	352	-	-	73	77	-
WALTHALL COUNTY	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WARREN COUNTY	12	13 130	27	7 720	12	124	627	4 605	15
WASHINGTON COUNTY	20	9 006	108	5 185	2 025	-	391	1 286	11
WAYNE COUNTY	4	255	-	163	22	-	16	54	-
WEBSTER COUNTY	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WILKINSON COUNTY	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WINSTON COUNTY	5	353	-	222	1	-	35	95	-
YALOBUSHA COUNTY	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
YAZOO COUNTY	11	688	35	468	10	-	50	125	-
MISSOURI									
TOTAL	1 083	204 556	1 942	120 616	3 052	1 112	15 081	59 068	3 685
REFINER-MARKETER STATIONS	478	135 705	1 612	79 388	2 845	1 097	11 365	38 272	1 126
OTHER STATIONS	605	68 851	330	41 228	207	15	3 716	20 796	2 559
AOAIR COUNTY	10	807	24	404	8	-	61	281	29
ANDREW COUNTY	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ATCHISON COUNTY	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
AUDRAIN COUNTY	18	4 672	23	2 594	1	-	90	1 964	-
BARRY COUNTY	8	431	-	247	-	-	43	141	-
BARTON COUNTY	10	686	12	371	-	-	60	229	14
BATES COUNTY	12	791	4	517	-	-	53	217	-
BENTON COUNTY	8	448	-	238	1	-	36	173	-
BOLLINGER COUNTY	4	214	-	113	-	-	24	77	-
BOONE COUNTY	17	1 180	64	655	11	-	90	357	3
BUCHANAN COUNTY	18	1 989	-	971	51	-	96	735	136
BUTLER COUNTY	10	763	-	515	-	-	91	157	-
CALOWELL COUNTY	5	302	-	116	-	-	53	133	-
CALLAWAY COUNTY	17	872	-	508	4	-	99	246	15
CAMDEN COUNTY	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CAPE GIRARDEAU COUNTY	18	15 070	43	11 210	38	-	867	2 912	-
CARROLL COUNTY	14	4 417	1	3 291	2	-	71	1 052	-
CARTER COUNTY	-	-	-	-	-	-	-	-	-
CASS COUNTY	15	884	1	539	1	-	73	270	-
CEGAR COUNTY	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CHARITON COUNTY	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CHRISTIAN COUNTY	4	296	6	208	-	-	24	58	-
CLARK COUNTY	6	309	-	176	-	-	35	63	35
CLAY COUNTY	11	6 788	-	3 347	-	-	1 433	2 008	-
CLINTON COUNTY	8	459	6	271	-	-	39	143	-
COLE COUNTY	13	11 555	-	7 906	10	-	1 267	2 360	12
COOPER COUNTY	13	809	-	464	-	15	67	250	13
CRAWFORD COUNTY	4	218	-	100	-	-	40	78	-
DADE COUNTY	5	335	-	217	-	-	35	83	-
DALLAS COUNTY	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DAVIESS COUNTY	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DE KALB COUNTY	6	323	-	180	-	-	62	81	-
DENT COUNTY	5	328	-	167	-	-	32	105	24
DOUGLAS COUNTY	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DUNKLIN COUNTY	15	938	21	506	-	-	106	305	-
FRANKLIN COUNTY	21	1 529	13	715	3	-	184	593	21
GASCONADE COUNTY	11	646	-	338	-	-	47	253	8
GENTRY COUNTY	11	661	-	363	-	-	46	228	24
GREENE COUNTY	19	2 031	60	1 444	34	-	122	366	5
GRUNOY COUNTY	10	546	-	254	-	-	38	254	-
HARRISON COUNTY	13	3 661	-	2 207	-	-	61	1 384	9
HENRY COUNTY	15	1 017	25	493	-	-	111	388	-
HICKORY COUNTY	4	203	-	118	-	-	17	68	-
HOLT COUNTY	11	560	-	277	-	-	59	224	-
HOWARD COUNTY	7	344	-	174	-	-	43	127	-
HOWELL COUNTY	11	786	-	381	8	-	105	262	30
IRON COUNTY	4	255	-	158	-	-	12	85	-
JACKSON COUNTY	31	5 642	38	2 901	201	-	144	776	1 582
JASPER COUNTY	24	1 505	-	918	53	-	128	396	10
JEFFERSON COUNTY	13	4 317	-	2 889	-	-	103	1 304	21

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MISSOURI--CONTINUED									
JOHNSON COUNTY . . . . .	12	826	5	456	-	-	71	282	12
KNOX COUNTY. . . . .	10	497	-	245	-	-	60	192	-
LACLEDE COUNTY. . . . .	8	483	13	263	9	-	44	122	32
LAFAYETTE COUNTY. . . . .	17	935	-	516	2	-	76	341	-
LAWRENCE COUNTY. . . . .	11	12 279	8	9 996	-	-	34	2 241	-
LEWIS COUNTY . . . . .	7	8 343	-	5 213	-	-	3 041	89	-
LINCOLN COUNTY . . . . .	12	851	-	488	-	-	121	210	32
LINN COUNTY. . . . .	14	780	4	367	9	-	65	335	-
LIVINGSTON COUNTY. . . . .	12	1 426	-	903	-	-	189	317	17
MCDONALD COUNTY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MACON COUNTY . . . . .	15	1 228	-	748	-	-	69	369	42
MADISON COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARIES COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARION COUNTY. . . . .	11	705	-	410	9	-	87	199	-
MERCER COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MILLER COUNTY. . . . .	9	682	43	366	-	-	66	207	-
MISSISSIPPI COUNTY. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONITEAU COUNTY. . . . .	6	438	-	262	8	-	23	133	12
MONROE COUNTY. . . . .	12	652	-	366	-	-	62	224	-
MONTGOMERY COUNTY. . . . .	8	417	-	234	-	-	48	135	-
MORGAN COUNTY. . . . .	6	374	-	270	8	-	11	70	15
NEW MADRID COUNTY. . . . .	8	4 884	-	3 264	-	-	62	1 558	-
NEWTON COUNTY. . . . .	8	687	22	495	-	-	16	154	-
NODAWAY COUNTY. . . . .	13	714	2	302	3	-	120	287	-
OREGON COUNTY. . . . .	3	254	-	166	-	-	19	69	-
OSAGE COUNTY . . . . .	7	364	-	174	-	-	68	122	-
OZARK COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PEMISCOT COUNTY. . . . .	17	7 557	34	5 323	-	-	146	2 054	-
PERRY COUNTY . . . . .	8	454	-	254	-	-	29	138	33
PETTIS COUNTY. . . . .	16	983	-	620	-	-	92	271	-
PHELPS COUNTY. . . . .	10	765	-	316	11	-	28	410	-
PIKE COUNTY. . . . .	14	960	-	472	-	-	135	342	11
PLATTE COUNTY. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
POLK COUNTY. . . . .	13	1 229	-	796	-	-	138	278	17
PULASKI COUNTY . . . . .	7	476	10	192	-	-	65	209	-
PUTNAM COUNTY. . . . .	6	327	-	155	-	-	27	145	-
RALLS COUNTY . . . . .	7	384	-	227	-	-	46	111	-
RANDOLPH COUNTY. . . . .	10	693	2	373	10	-	82	226	-
RAY COUNTY . . . . .	11	1 093	5	778	-	-	44	266	-
REYNOLDS COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RIPLEY COUNTY. . . . .	4	127	-	73	-	-	18	36	-
ST CHARLES COUNTY. . . . .	11	942	-	438	-	-	71	405	28
ST CLAIR COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ST FRANCIS COUNTY . . . . .	10	726	9	381	15	-	77	227	17
ST LOUIS COUNTY. . . . .	21	9 384	-	3 914	1	-	242	4 167	1 060
ST LOUIS CITY. . . . .	26	43 815	1 436	21 238	2 531	1 097	1 857	15 526	130
STE GENEVIEVE COUNTY . . . . .	6	318	-	167	1	-	26	124	-
SALINE COUNTY. . . . .	17	1 178	2	699	-	-	94	383	-
SCHUYLER COUNTY. . . . .	5	220	-	111	-	-	35	74	-
SCOTLAND COUNTY. . . . .	6	293	-	147	-	-	42	98	6
SCOTT COUNTY . . . . .	10	735	-	440	-	-	107	188	-
SHANNON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHELBY COUNTY. . . . .	12	694	-	386	-	-	65	223	20
STODDARD COUNTY. . . . .	8	764	-	614	-	-	37	113	-
STONE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SULLIVAN COUNTY. . . . .	7	372	-	171	-	-	38	163	-
TANEY COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS COUNTY . . . . .	6	692	-	503	-	-	47	142	-
VERNON COUNTY. . . . .	10	568	-	353	-	-	73	142	-
WARREN COUNTY. . . . .	7	540	-	231	-	-	62	231	16
WASHINGTON COUNTY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WAYNE COUNTY . . . . .	4	322	-	202	-	-	42	78	-
WEBSTER COUNTY . . . . .	5	234	-	136	-	-	16	82	-
WORTH COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WRIGHT COUNTY. . . . .	9	463	5	258	-	-	60	140	-
MONTANA									
TOTAL. . . . .	403	67 022	747	39 834	277	1 169	1 093	23 428	474
REFINER-MARKETER STATIONS. . . . .	246	57 346	628	34 398	216	1 169	566	20 138	231
OTHER STATIONS . . . . .	157	9 676	119	5 436	61	-	527	3 290	243
BEAVERHEAD COUNTY. . . . .	8	483	-	282	1	-	10	190	-
BIG HDEN COUNTY. . . . .	7	434	-	220	-	-	8	206	-
BLAINE COUNTY. . . . .	6	292	-	176	-	-	20	96	-
BROADWATER COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CARSON COUNTY. . . . .	10	427	-	297	-	-	29	101	-
CARTER COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CASCADE COUNTY . . . . .	15	9 418	77	4 613	28	1 011	37	3 627	25
CHOUTEAU COUNTY. . . . .	11	787	-	453	30	-	48	212	44
CUSTER COUNTY. . . . .	10	835	19	432	-	-	90	264	30
DANIELS CDUNTY . . . . .	8	400	-	220	-	-	5	175	-
DAWSDN COUNTY. . . . .	12	5 838	18	3 684	2	-	20	2 114	-
DEER LODGE COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FALLON COUNTY. . . . .	8	545	-	319	-	-	35	191	-
FERGUS COUNTY. . . . .	17	1 260	22	783	12	-	33	410	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
	(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MONTANA--CONTINUED									
FLATHEAD COUNTY . . . . .	14	1 250	87	638	1	-	104	420	-
GALLATIN COUNTY . . . . .	16	9 125	47	5 993	14	-	40	3 018	13
GARFIELD COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GLACIER COUNTY . . . . .	9	552	24	294	-	-	25	209	-
GOLOS VALLEY COUNTY . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRANITE COUNTY . . . . .	5	252	-	181	-	-	5	54	12
HILL COUNTY . . . . .	12	697	22	379	-	-	35	261	-
JEFFERSON COUNTY . . . . .	4	176	-	130	-	-	12	34	-
JUDITH BASIN COUNTY . . . . .	7	342	-	185	-	-	22	111	24
LAKE COUNTY . . . . .	7	301	-	211	-	-	23	67	-
LEWIS AND CLARK COUNTY . . . . .	10	13 101	40	8 832	36	8	39	4 146	-
LIBERTY COUNTY . . . . .	5	216	-	112	-	-	17	87	-
LINCOLN COUNTY . . . . .	7	519	-	227	20	-	-	155	117
MCCONE COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY . . . . .	5	281	-	174	-	-	16	91	-
MEAGHER COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MINERAL COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOULA COUNTY . . . . .	12	8 839	48	4 592	34	-	56	4 079	30
MUSSELSHELL COUNTY . . . . .	5	222	-	171	-	-	3	48	-
PARK COUNTY . . . . .	9	552	-	379	12	-	27	122	12
PETROLEUM COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PHILLIPS COUNTY . . . . .	6	347	4	173	-	-	1	104	65
PONDERA COUNTY . . . . .	7	448	24	370	-	-	16	38	-
POWDER RIVER COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
POWELL COUNTY . . . . .	6	380	-	229	3	-	25	123	-
PRAIRIE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RAVALLI COUNTY . . . . .	9	421	12	262	1	-	8	138	-
RICHLAND COUNTY . . . . .	8	380	-	211	-	-	19	113	37
ROOSEVELT COUNTY . . . . .	13	843	21	490	-	-	11	321	-
ROSEBUD COUNTY . . . . .	4	215	-	152	-	-	4	59	-
SANDERS COUNTY . . . . .	5	325	-	247	-	-	2	76	-
SHERIDAN COUNTY . . . . .	8	453	9	225	8	-	1	200	10
SILVER BOW COUNTY . . . . .	9	742	23	407	10	-	52	230	20
STILLWATER COUNTY . . . . .	5	205	12	112	-	-	17	64	-
SWEET GRASS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TETON COUNTY . . . . .	9	525	11	345	-	-	14	155	-
TODD COUNTY . . . . .	9	611	36	319	25	-	30	201	-
TREASURE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VALLEY COUNTY . . . . .	12	593	11	298	-	-	11	261	12
WHEATLAND COUNTY . . . . .	5	204	-	139	-	-	1	64	-
WIBAUX COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
YELLOWSTONE COUNTY . . . . .	20	1 797	168	950	40	150	48	427	14
YELLOWSTONE NATIONAL PARK (PART) . . . . .	-	-	-	-	-	-	-	-	-
NEBRASKA									
TOTAL . . . . .	608	56 550	634	31 901	171	849	3 645	18 692	658
REFINER-MARKETER STATIONS . . . . .	271	35 352	581	19 777	48	841	2 160	11 945	-
OTHER STATIONS . . . . .	337	21 198	53	12 124	123	8	1 485	6 747	658
ADAMS COUNTY . . . . .	6	464	17	232	1	-	32	182	-
ANTELOPE COUNTY . . . . .	8	494	-	209	-	-	51	234	-
ARTHUR COUNTY . . . . .	-	-	-	-	-	-	-	-	-
BANNER COUNTY . . . . .	-	-	-	-	-	-	-	-	-
BLAINE COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
BOONE COUNTY . . . . .	6	397	-	149	1	-	24	205	18
BOX BUTTE COUNTY . . . . .	9	621	24	317	3	-	35	242	-
BOYD COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BROWN COUNTY . . . . .	2	(D)	-	(D)	-	-	(D)	(D)	-
BUFFALO COUNTY . . . . .	10	562	-	308	-	-	50	201	3
BURT COUNTY . . . . .	8	532	15	310	-	-	28	179	-
BUTLER COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CASS COUNTY . . . . .	11	735	-	309	12	-	72	342	-
CEDAR COUNTY . . . . .	12	772	-	393	-	-	79	300	-
CHASE COUNTY . . . . .	9	673	29	305	-	-	104	235	-
CHEYENNE COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHEYENNE COUNTY . . . . .	12	932	25	530	-	1	65	311	-
CLAY COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLFAX COUNTY . . . . .	7	450	-	219	-	-	48	183	-
CUMING COUNTY . . . . .	13	780	-	452	-	-	72	256	-
CUSTER COUNTY . . . . .	15	820	-	426	-	-	99	295	-
DAKOTA COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DAWES COUNTY . . . . .	7	479	27	213	-	-	46	193	-
DAWSON COUNTY . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DEUEL COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DIXON COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ODDGE COUNTY . . . . .	18	1 092	-	594	-	-	85	413	-
DOUGLAS COUNTY . . . . .	21	1 403	-	625	13	-	100	640	25
DUNDY COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FILLMORE COUNTY . . . . .	7	1 189	15	856	-	-	72	213	33
FRANKLIN COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRONTIER COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FURNAS COUNTY . . . . .	6	375	-	223	-	-	41	111	-
GAGE COUNTY . . . . .	10	639	-	302	-	-	79	231	27
GARDEN COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GARFIELD COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NEBRASKA--CONTINUED									
GOSPER COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
GRANT COUNTY . . . . .	-	-	-	-	-	-	-	-	-
GREELEY COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HALL COUNTY . . . . .	10	696	59	449	3	-	39	146	-
HAMILTON COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARLAN COUNTY . . . . .	3	432	-	300	-	-	36	85	11
HAYES COUNTY . . . . .	-	-	-	-	-	-	-	-	-
HITCHCOCK COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HOLT COUNTY . . . . .	12	831	6	376	2	-	81	361	5
HOOVER COUNTY . . . . .	1	(D)	-	(D)	(D)	-	-	-	-
HOWARD COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEFFERSON COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JOHNSON COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KEARNEY COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KEITH COUNTY . . . . .	8	616	-	308	-	-	83	225	-
KEYA PAHA COUNTY . . . . .	-	-	-	-	-	-	-	-	-
KIMBALL COUNTY . . . . .	7	445	17	251	-	-	33	144	-
KNOX COUNTY . . . . .	16	993	-	568	-	-	109	302	14
LANCASTER COUNTY . . . . .	24	11 513	33	7 814	54	-	161	3 451	-
LINCOLN COUNTY . . . . .	8	531	-	327	-	-	45	159	-
LOGAN COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
LOUP COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MCPHERSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MADISON COUNTY . . . . .	14	1 073	21	613	-	-	65	300	74
MERRICK COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MORRILL COUNTY . . . . .	7	447	14	257	-	-	33	143	-
NANCE COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEMAH COUNTY . . . . .	5	328	-	210	-	-	23	95	-
NUCKOLLS COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTOE COUNTY . . . . .	9	545	-	286	-	-	48	186	25
PAWNEE COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERKINS COUNTY . . . . .	4	269	-	198	-	-	11	60	-
PHELPS COUNTY . . . . .	7	578	-	329	-	-	61	188	-
PIERCE COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PLATTE COUNTY . . . . .	8	547	-	278	1	-	50	218	-
POLK COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RED WILLOW COUNTY . . . . .	9	467	-	305	-	-	30	132	-
RICHARDSON COUNTY . . . . .	7	713	2	243	-	-	16	137	315
ROCK COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SALINE COUNTY . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SARPY COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SAUNDERS COUNTY . . . . .	18	977	-	426	-	-	49	485	17
SCOTT BLUFF COUNTY . . . . .	15	1 492	71	976	-	-	83	362	-
SEWARD COUNTY . . . . .	11	708	-	418	-	-	78	212	-
SHERIDAN COUNTY . . . . .	12	696	4	368	-	-	44	268	12
SHERMAN COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SIDNEY COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANTON COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THAYER COUNTY . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THOMAS COUNTY . . . . .	-	-	-	-	-	-	-	-	-
THURSTON COUNTY . . . . .	4	213	-	113	-	-	12	88	-
VALLEY COUNTY . . . . .	1	(D)	-	(D)	-	-	-	-	-
WASHINGTON COUNTY . . . . .	7	375	-	201	-	-	45	129	-
WAYNE COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEBSTER COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WHEELER COUNTY . . . . .	-	-	-	-	-	-	-	-	-
YORK COUNTY . . . . .	8	521	20	254	-	-	38	209	-
NEVADA									
TOTAL . . . . .	101	21 611	550	11 046	223	1 171	563	7 969	89
REFINER-MARKETER STATIONS . . . . .	76	20 144	515	10 429	142	1 171	473	7 414	-
OTHER STATIONS . . . . .	25	1 467	35	617	81	-	90	555	89
CHURCHILL COUNTY . . . . .	6	489	15	253	-	-	-	221	-
CLARK COUNTY . . . . .	11	5 465	79	3 094	51	1 171	41	1 029	-
DOUGLAS COUNTY . . . . .	4	340	-	172	-	-	12	156	-
ELKO COUNTY . . . . .	22	1 519	27	793	-	-	82	580	37
ESMERALDA COUNTY . . . . .	-	-	-	-	-	-	-	-	-
EUREKA COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HUMBOLDT COUNTY . . . . .	8	735	9	416	-	-	23	287	-
LANDER COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LYON COUNTY . . . . .	5	292	-	132	-	-	5	155	-
MINERAL COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NYE COUNTY . . . . .	5	242	-	121	-	-	13	108	-
ORMSBY COUNTY . . . . .	3	131	-	84	-	-	6	41	-
PERSHING COUNTY . . . . .	4	308	-	159	-	-	-	149	-
STOREY COUNTY . . . . .	-	-	-	-	-	-	-	-	-
WASHOE COUNTY . . . . .	14	10 829	420	5 177	163	-	347	4 670	52
WHITE PINE COUNTY . . . . .	9	562	-	295	-	-	34	233	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NEW HAMPSHIRE									
TOTAL . . . . .	76	69 616	-	15 775	20	16	7 494	31 836	14 475
REFINER-MARKETER STATIONS . . . . .	28	34 629	-	11 572	-	-	4 257	18 800	-
OTHER STATIONS . . . . .	48	34 987	-	4 203	20	16	3 237	13 036	14 475
BELKNAP COUNTY . . . . .	5	229	-	136	20	-	6	67	-
CARROLL COUNTY . . . . .	10	1 714	-	546	-	-	493	660	15
CHESHIRE COUNTY . . . . .	6	638	-	232	-	-	93	313	-
COOS COUNTY . . . . .	9	684	-	343	-	-	60	281	-
GRAFTON COUNTY . . . . .	13	1 553	-	891	-	16	178	457	11
HILLSBOROUGH COUNTY . . . . .	9	666	-	268	-	-	114	284	-
MERRIMACK COUNTY . . . . .	5	762	-	314	-	-	101	323	24
ROCKINGHAM COUNTY . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
STRAFFORD COUNTY . . . . .	4	419	-	107	-	-	69	243	-
SULLIVAN COUNTY . . . . .	5	408	-	177	-	-	57	174	-
NEW JERSEY									
TOTAL . . . . .	236	1 985 499	11 196	508 065	27 155	60 912	41 823	766 483	569 865
REFINER-MARKETER STATIONS . . . . .	126	1 832 054	11 178	491 418	25 749	60 882	38 388	657 687	553 752
OTHER STATIONS . . . . .	110	146 445	18	16 647	1 406	30	3 435	108 796	16 113
ATLANTIC COUNTY . . . . .	18	7 865	2	3 388	7	-	246	4 209	13
BERGEN COUNTY . . . . .	16	60 118	34	7 894	15	-	12 698	31 808	7 669
BURLINGTON COUNTY . . . . .	7	3 583	-	1 434	-	-	375	1 752	22
CAMDEN COUNTY . . . . .	11	169 686	-	26 824	155	-	4 495	79 738	58 474
CAPE MAY COUNTY . . . . .	8	1 967	-	593	-	-	347	982	45
CUMBERLAND COUNTY . . . . .	15	14 504	-	2 113	1 069	-	1 491	9 831	-
ESSEX COUNTY . . . . .	19	323 122	-	81 971	175	-	7 982	127 276	105 718
GLOUCESTER COUNTY . . . . .	11	140 945	60	39 826	932	-	4 553	95 039	535
HUDSON COUNTY . . . . .	12	190 884	4 832	14 602	2 552	26 798	506	71 055	70 539
HUNTERDON COUNTY . . . . .	8	5 586	12	1 726	-	-	496	3 352	-
MERCER COUNTY . . . . .	11	24 355	28	6 303	1	-	1 064	16 240	719
MIDDLESEX COUNTY . . . . .	17	564 860	6 198	77 097	20 985	22 000	5 206	156 344	299 030
MONMOUTH COUNTY . . . . .	12	6 349	-	827	-	-	384	5 138	-
MORRIS COUNTY . . . . .	11	2 984	-	326	-	-	99	2 519	40
OCEAN COUNTY . . . . .	5	822	-	299	-	-	108	415	-
PASSAIC COUNTY . . . . .	11	18 386	-	2 960	-	-	435	11 667	3 324
SALEM COUNTY . . . . .	5	364	-	112	20	-	91	141	-
SOMERSET COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SUSSEX COUNTY . . . . .	12	938	10	430	-	-	120	360	18
UNION COUNTY . . . . .	16	425 168	20	238 921	1 244	12 114	11 025	143 142	18 702
WARREN COUNTY . . . . .	8	685	-	304	-	-	80	284	17
NEW MEXICO									
TOTAL . . . . .	247	53 194	2 478	31 417	259	5 299	2 308	10 730	703
REFINER-MARKETER STATIONS . . . . .	117	33 135	1 540	20 408	127	3 611	934	6 509	6
OTHER STATIONS . . . . .	130	20 059	938	11 009	132	1 688	1 374	4 221	697
BERNALILLO COUNTY . . . . .	18	27 460	2 323	14 253	79	4 799	666	4 776	564
CATRON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CHAVES COUNTY . . . . .	14	1 252	8	533	38	450	67	156	-
COLFAX COUNTY . . . . .	7	344	-	219	-	-	44	81	-
CURRY COUNTY . . . . .	13	629	11	365	4	8	87	154	-
DE BACA COUNTY . . . . .	3	111	4	86	-	-	10	11	-
DONA ANA COUNTY . . . . .	13	2 280	5	1 265	6	42	129	821	12
DOY COUNTY . . . . .	12	599	20	346	36	-	50	132	15
GRANT COUNTY . . . . .	5	260	-	143	-	-	52	65	-
GUADALUPE COUNTY . . . . .	8	314	-	236	-	-	18	60	-
HAROLD COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HIOALGO COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LEA COUNTY . . . . .	15	1 147	22	574	53	-	158	306	34
LINCOLN COUNTY . . . . .	7	431	-	289	-	-	42	100	-
LOS ALAMOS COUNTY . . . . .	-	-	-	-	-	-	-	-	-
LUNA COUNTY . . . . .	7	381	-	298	-	-	16	67	-
MCKINLEY COUNTY . . . . .	13	3 775	-	3 352	4	-	66	342	11
MORA COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OTERO COUNTY . . . . .	11	509	4	356	-	-	69	80	-
QUAY COUNTY . . . . .	14	8 583	-	5 826	1	-	272	2 484	-
RIO ARRIBA COUNTY . . . . .	12	560	1	333	2	-	69	140	15
ROOSEVELT COUNTY . . . . .	4	226	-	155	-	-	20	51	-
SAN JOE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SAN JUAN COUNTY . . . . .	13	1 302	-	721	28	-	132	394	27
SAN MIGUEL COUNTY . . . . .	8	374	8	218	8	-	64	66	10
SANTA FE COUNTY . . . . .	11	753	9	466	-	-	85	179	14
SIERRA COUNTY . . . . .	4	118	1	77	-	-	17	23	-
SOCORRO COUNTY . . . . .	7	380	14	218	-	-	57	91	-
TAOS COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TORRANCE COUNTY . . . . .	4	130	-	105	-	-	5	20	-
UNION COUNTY . . . . .	4	456	-	420	-	-	10	26	-
VALENCIA COUNTY . . . . .	11	449	48	294	-	-	50	56	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NEW YORK									
TOTAL . . . . .	763	2 507 965	15 329	561 619	20 324	76 609	141 823	1 190 452	501 809
REFINER-MARKETER STATIONS . . . . .	344	1 651 921	14 525	477 382	20 204	42 272	104 243	811 616	181 679
OTHER STATIONS . . . . .	419	856 044	804	84 237	120	34 337	37 580	378 836	320 130
ALBANY COUNTY. . . . .	14	302 517	1 144	46 622	6 719	2 284	13 861	133 133	98 754
ALLEGANY COUNTY. . . . .	6	999	-	208	-	-	88	703	-
BRONX COUNTY. . . . .	9	66 202	-	3 397	103	-	130	33 245	29 327
BROOME COUNTY. . . . .	21	41 484	-	16 090	32	1 157	4 288	18 865	1 052
CATTARAUGUS COUNTY . . . . .	9	1 174	-	320	-	-	170	182	502
CAYUGA COUNTY. . . . .	14	2 043	-	685	15	-	317	1 016	10
CHAUTAUQUA COUNTY. . . . .	16	1 170	-	656	30	-	189	295	-
CHEMUNG COUNTY. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHENANGO COUNTY. . . . .	12	806	25	366	-	-	146	269	-
CLINTON COUNTY. . . . .	19	133 678	-	45 940	1	886	15 496	34 817	36 538
COLUMBIA COUNTY. . . . .	7	4 579	-	1 503	-	-	243	2 313	520
CORTLAND COUNTY. . . . .	9	824	-	477	-	-	128	219	-
DELAWARE COUNTY. . . . .	14	944	-	493	-	-	154	297	-
DUTCHESS COUNTY. . . . .	13	37 423	1 150	3 052	107	-	1 522	25 112	6 480
ERIE COUNTY. . . . .	33	121 421	4 257	37 329	993	5 449	6 709	62 260	4 424
ESSEX COUNTY. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY. . . . .	11	1 353	-	605	-	-	138	560	50
FULTON COUNTY. . . . .	7	2 909	-	1 073	42	-	154	1 550	90
GENESEE COUNTY. . . . .	10	3 310	-	1 172	13	-	282	1 843	-
GREENE COUNTY. . . . .	6	6 898	-	1 470	-	-	843	3 702	883
HAMILTON COUNTY. . . . .	-	-	-	-	-	-	-	-	-
HERKIMER COUNTY. . . . .	10	3 876	22	258	2	-	459	3 115	20
JEFFERSON COUNTY. . . . .	15	17 132	-	577	20	-	3 152	13 383	-
KINGS COUNTY. . . . .	25	103 662	-	32 093	9 172	-	4 997	37 950	19 450
LEWIS COUNTY. . . . .	4	434	-	169	-	-	74	191	-
LIVINGSTON COUNTY. . . . .	13	1 396	-	578	-	-	226	540	52
MADISON COUNTY. . . . .	8	1 267	18	214	-	20	174	841	-
MONROE COUNTY. . . . .	24	173 447	16	44 572	90	2 777	11 211	90 891	23 890
MONTGOMERY COUNTY. . . . .	11	6 520	-	1 139	24	-	549	4 808	-
NASSAU COUNTY. . . . .	38	75 183	729	24 275	15	636	2 636	42 599	4 293
NEW YORK COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NIAGARA COUNTY. . . . .	14	2 873	-	423	-	-	373	2 059	18
ONEIDA COUNTY. . . . .	29	121 670	16	29 243	31	-	10 132	41 135	41 113
ONONDAGA COUNTY. . . . .	26	130 242	4 714	37 686	79	5 076	13 158	43 468	26 061
ONTARIO COUNTY. . . . .	12	8 984	-	4 399	-	-	1 147	3 398	40
ORANGE COUNTY. . . . .	23	62 526	61	15 206	58	-	5 216	31 941	10 044
ORLEANS COUNTY. . . . .	6	2 185	-	391	-	-	79	1 715	-
OSWEGO COUNTY. . . . .	12	14 528	-	325	-	-	151	3 037	11 015
OTSEGO COUNTY. . . . .	9	953	-	311	-	-	114	528	-
PUTNAM COUNTY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
QUEENS COUNTY. . . . .	11	77 663	-	4 101	73	-	433	27 741	45 315
RENSSELAER COUNTY. . . . .	13	235 384	829	53 307	1 080	203	11 709	130 382	37 874
RICHMOND COUNTY. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROCKLAND COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ST LAWRENCE COUNTY. . . . .	22	77 216	-	12 467	-	666	15 415	40 084	8 584
SARATOGA COUNTY. . . . .	8	609	-	250	-	-	82	277	-
SCHENECTADY COUNTY . . . . .	9	9 528	-	354	-	-	223	8 949	2
SCHOHARIE COUNTY. . . . .	4	243	-	115	-	-	44	84	-
SCHUYLER COUNTY. . . . .	3	177	-	80	-	-	38	59	-
SENECA COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STEUREN COUNTY. . . . .	9	2 213	-	779	-	-	314	1 120	-
SUFFOLK COUNTY. . . . .	31	160 362	20	21 029	-	2 817	1 422	112 136	22 938
SULLIVAN COUNTY. . . . .	14	1 598	-	512	-	-	114	952	20
TIOGA COUNTY. . . . .	6	381	-	186	-	-	52	132	11
TOMPKINS COUNTY. . . . .	8	1 760	16	843	-	-	277	624	-
ULSTER COUNTY. . . . .	12	19 323	-	5 844	6	-	1 471	11 966	36
WARREN COUNTY. . . . .	9	5 192	-	274	-	-	651	4 227	40
WASHINGTON COUNTY. . . . .	6	8 664	-	3 179	-	-	1 483	4 002	-
WAYNE COUNTY. . . . .	14	2 114	-	429	6	-	197	1 482	-
WESTCHESTER COUNTY . . . . .	31	66 999	259	18 745	-	140	1 938	36 583	9 334
WYOMING COUNTY. . . . .	5	322	-	150	-	-	67	105	-
YATES COUNTY. . . . .	4	352	-	157	-	-	70	125	-
NORTH CAROLINA									
TOTAL . . . . .	846	534 281	3 470	228 799	8 504	6 794	108 915	160 440	17 359
REFINER-MARKETER STATIONS . . . . .	288	477 285	3 401	203 857	8 146	6 660	95 556	144 055	15 610
OTHER STATIONS . . . . .	558	56 996	69	24 942	358	134	13 359	16 385	1 749
ALAMANCE COUNTY. . . . .	19	1 654	-	908	17	-	317	385	27
ALEXANDER COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALLEGANY COUNTY. . . . .	-	-	-	-	-	-	-	-	-
ANSON COUNTY. . . . .	6	606	-	285	-	-	224	88	9
ASHE COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
AVERY COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BEAUFORT COUNTY. . . . .	16	1 239	-	675	29	-	259	276	-
BERTIE COUNTY. . . . .	5	576	-	289	-	10	169	78	30
BLADEN COUNTY. . . . .	7	312	-	158	1	-	90	63	-
BRUNSWICK COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BUNCOMBE COUNTY. . . . .	17	1 662	-	871	14	-	251	476	50
BURKE COUNTY. . . . .	10	1 100	-	762	35	-	118	145	40

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NORTH CAROLINA--CON.									
CABARRUS COUNTY . . . . .	11	1 387	-	769	6	-	253	339	20
CALDWELL COUNTY . . . . .	9	612	-	394	14	-	91	113	-
CAMDEN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CARTERET COUNTY . . . . .	6	1 345	-	404	3	600	189	149	-
CASWELL COUNTY . . . . .	2	158	-	84	-	-	25	49	-
CATAWBA COUNTY . . . . .	10	929	-	430	10	-	185	273	31
CHATHAM COUNTY . . . . .	8	712	-	339	4	-	133	211	25
CHEROKEE COUNTY . . . . .	6	779	-	690	-	-	44	45	-
CHOWAN COUNTY . . . . .	6	560	-	336	12	-	97	115	-
CLAY COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CLEVELAND COUNTY . . . . .	9	1 119	-	718	10	-	143	233	15
COLUMBUS COUNTY . . . . .	13	1 143	-	387	-	-	550	181	25
CRAVEN COUNTY . . . . .	11	2 703	-	1 125	20	-	430	1 053	75
CUMBERLAND COUNTY . . . . .	16	6 091	-	3 091	39	-	1 625	1 336	-
CURRITUCK COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
DARE COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DAVIDSON COUNTY . . . . .	8	839	-	378	19	-	190	235	17
DAVIE COUNTY . . . . .	4	204	-	100	-	-	47	31	26
DUPLIN COUNTY . . . . .	10	2 447	-	1 573	7	-	499	96	272
OURHAM COUNTY . . . . .	10	1 724	-	619	12	-	576	517	-
EDGECOMBE COUNTY . . . . .	7	649	-	278	-	-	188	183	-
FORSYTH COUNTY . . . . .	10	3 407	-	500	38	-	911	1 958	-
FRANKLIN COUNTY . . . . .	7	566	-	262	5	-	126	157	16
GASTON COUNTY . . . . .	14	1 229	-	600	20	39	251	278	41
GATES COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRAHAM COUNTY . . . . .	2	(D)	-	(D)	-	-	(D)	(D)	-
GRANVILLE COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREENE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GUILFORD COUNTY . . . . .	34	135 592	680	65 593	14	1 680	27 494	40 101	30
HALIFAX COUNTY . . . . .	19	1 427	-	658	5	-	364	380	20
HARNETT COUNTY . . . . .	18	1 300	-	622	2	-	300	341	35
HAYWOOD COUNTY . . . . .	11	703	-	442	19	-	123	119	-
HENDERSON COUNTY . . . . .	9	10 263	-	3 999	-	-	2 608	3 645	11
HERTFORD COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HOKE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HYOE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IREDELL COUNTY . . . . .	13	1 319	100	614	-	-	249	341	15
JACKSON COUNTY . . . . .	4	283	-	171	-	-	54	58	-
JOHNSTON COUNTY . . . . .	20	23 687	-	11 435	4	-	6 557	5 669	22
JONES COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LEE COUNTY . . . . .	8	824	-	385	25	-	213	133	68
LENOIR COUNTY . . . . .	18	1 849	40	625	18	20	432	695	19
LINCOLN COUNTY . . . . .	7	404	-	212	2	-	112	78	-
MCDOWELL COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MACON COUNTY . . . . .	3	241	-	108	-	-	43	80	10
MAOISON CDUNTY . . . . .	5	300	-	199	-	-	58	43	-
MARTIN COUNTY . . . . .	6	2 804	-	1 619	8	-	684	483	10
MECKLENBURG COUNTY . . . . .	30	99 788	882	37 958	3 760	630	19 075	33 453	4 030
MITCHELL COUNTY . . . . .	5	457	-	267	7	-	82	101	-
MONTGOMERY COUNTY . . . . .	7	331	-	199	10	-	66	46	10
MOORE COUNTY . . . . .	9	883	-	567	10	-	139	147	20
NASH COUNTY . . . . .	13	1 178	14	440	17	-	342	249	116
NEW HANOVER COUNTY . . . . .	19	174 751	1 722	66 717	3 996	3 339	32 738	54 717	11 522
NORTHAMPTON COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ONSLow COUNTY . . . . .	12	606	-	342	-	37	103	124	-
ORANGE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAMLICD CDUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
PASQUOTANK COUNTY . . . . .	8	779	3	472	6	-	178	120	-
PENDER COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERQUIMANS COUNTY . . . . .	3	400	-	254	-	-	100	46	-
PERSON COUNTY . . . . .	7	564	-	249	2	-	131	145	37
PITT COUNTY . . . . .	21	1 847	-	887	20	-	443	417	80
POLK COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RANOOPLH COUNTY . . . . .	10	867	7	332	22	-	267	239	-
RICHMDNO COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROBESON COUNTY . . . . .	17	1 126	-	572	22	-	240	268	24
ROCKINGHAM COUNTY . . . . .	19	2 547	3	766	14	-	811	919	34
ROWAN COUNTY . . . . .	10	8 889	-	3 651	-	-	2 743	2 495	-
RUTHERFORD COUNTY . . . . .	8	699	-	334	12	12	121	220	-
SAMPSON COUNTY . . . . .	15	1 352	-	518	2	-	534	232	66
SCOTLAND COUNTY . . . . .	6	482	-	274	7	-	114	67	20
STANLY COUNTY . . . . .	11	717	-	434	3	16	97	133	34
STOKES COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SURRY COUNTY . . . . .	18	1 436	-	955	8	-	215	246	12
SWAIN COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TRANSYLVANIA COUNTY . . . . .	-	-	-	-	-	-	-	-	-
TYRRELL COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UNION COUNTY . . . . .	12	839	-	454	6	-	196	183	-
VANCE COUNTY . . . . .	10	1 100	-	600	19	-	161	281	39
WAKE COUNTY . . . . .	29	7 185	6	3 381	45	1 011	607	2 037	98
WARREN COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY . . . . .	3	308	-	119	12	-	129	48	-
WATAUGA COUNTY . . . . .	5	281	-	138	16	-	51	31	45
WAYNE COUNTY . . . . .	15	1 673	13	683	13	-	559	391	14
WILKES COUNTY . . . . .	8	430	-	212	8	-	64	131	15
WILSON COUNTY . . . . .	13	1 271	-	514	4	-	263	475	15

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
	(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
<b>NORTH CAROLINA--CON.</b>									
YADKIN COUNTY. . . . .	7	426	-	174	-	-	131	106	15
YANCEY COUNTY. . . . .	-	-	-	-	-	-	-	-	-
<b>NORTH DAKOTA</b>									
TOTAL. . . . .	648	48 679	708	23 435	118	383	4 888	18 361	786
REFINER-MARKETER STATIONS. . . . .	392	29 091	526	13 229	118	-	3 908	11 296	14
OTHER STATIONS. . . . .	256	19 588	182	10 306	-	383	980	7 065	772
ADAMS COUNTY. . . . .	5	340	1	193	-	-	11	135	-
BARNES COUNTY. . . . .	20	1 576	1	698	9	-	160	689	19
BENSON COUNTY. . . . .	14	858	-	397	-	-	73	373	15
BILLINGS COUNTY. . . . .	-	-	-	-	-	-	-	-	-
BOTTINEAU COUNTY. . . . .	19	1 122	53	494	-	-	101	468	6
BOWMAN COUNTY. . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BURKE COUNTY. . . . .	9	626	12	292	-	-	45	277	-
BURLEIGH COUNTY. . . . .	10	876	53	481	13	-	81	248	-
CASS COUNTY. . . . .	35	3 037	100	1 210	15	-	320	1 329	63
CAVALIER COUNTY. . . . .	18	1 131	-	504	-	-	138	465	24
DICKEY COUNTY. . . . .	12	744	-	337	-	-	80	327	-
DIVIDE COUNTY. . . . .	6	420	3	230	-	-	16	150	21
DUNN COUNTY. . . . .	7	452	-	241	-	-	53	146	12
EDDY COUNTY. . . . .	7	510	10	253	-	-	84	163	-
EMMONS COUNTY. . . . .	11	751	-	395	-	-	42	314	-
FOSTER COUNTY. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GOLDEN VALLEY COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRAND FORKS COUNTY. . . . .	25	2 079	12	686	8	340	204	729	100
GRANT COUNTY. . . . .	8	457	6	241	-	-	44	166	-
GRIGGS COUNTY. . . . .	10	653	6	262	-	-	57	287	41
HETTINGER COUNTY. . . . .	8	578	1	343	-	-	40	194	-
KIDDER COUNTY. . . . .	9	416	-	232	-	-	30	154	-
LA MOURE COUNTY. . . . .	14	945	4	474	-	-	115	352	-
LOGAN COUNTY. . . . .	8	504	-	264	-	-	46	194	-
MCHENRY COUNTY. . . . .	21	1 274	-	624	-	-	127	503	20
MCINTOSH COUNTY. . . . .	7	412	-	178	-	-	81	153	-
MCKENZIE COUNTY. . . . .	6	394	2	232	-	-	35	99	26
MCLEAN COUNTY. . . . .	23	1 498	1	774	1	-	102	578	42
MERCER COUNTY. . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MORTON COUNTY. . . . .	19	1 128	44	693	12	-	58	304	17
MOUNTRAIL COUNTY. . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NELSON COUNTY. . . . .	13	887	-	345	-	-	88	454	-
OLIVER COUNTY. . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
PEMBINA COUNTY. . . . .	22	1 536	24	732	-	42	122	526	90
PIERCE COUNTY. . . . .	9	655	13	317	-	-	63	251	11
RAMSEY COUNTY. . . . .	16	1 276	-	577	-	-	46	653	-
RANSOM COUNTY. . . . .	10	664	14	296	1	-	62	291	-
RENNVILLE COUNTY. . . . .	6	318	-	157	-	-	25	131	5
RICHLAND COUNTY. . . . .	25	1 399	3	702	-	-	179	515	-
ROLETTE COUNTY. . . . .	11	768	4	358	-	-	40	333	33
SARGENT COUNTY. . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHERIDAN COUNTY. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SIOUX COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SLOPE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
STARK COUNTY. . . . .	17	1 131	39	670	9	-	91	322	-
STEELE COUNTY. . . . .	3	239	-	115	-	-	39	85	-
STUTSMAN COUNTY. . . . .	22	5 678	9	2 795	12	-	832	1 986	44
TOWNER COUNTY. . . . .	10	782	1	436	-	-	65	229	51
TRAILL COUNTY. . . . .	17	1 062	-	492	-	-	81	488	1
WALSH COUNTY. . . . .	23	1 562	4	759	3	-	209	549	38
WARD COUNTY. . . . .	18	1 513	81	753	32	-	111	491	45
WELLS COUNTY. . . . .	17	1 118	15	516	-	-	110	415	62
WILLIAMS COUNTY. . . . .	16	1 245	60	755	-	1	71	358	-
<b>OHIO</b>									
TOTAL. . . . .	1 023	573 704	7 939	297 202	6 903	11 452	47 581	176 376	26 251
REFINER-MARKETER STATIONS. . . . .	640	461 972	7 878	214 406	6 112	11 380	37 851	159 981	24 358
OTHER STATIONS. . . . .	383	111 732	61	82 796	791	72	9 730	16 389	1 893
ADAMS COUNTY. . . . .	11	611	-	300	-	-	161	150	-
ALLEN COUNTY. . . . .	19	43 238	2 245	19 560	1 641	856	3 990	14 933	13
ASHLAND COUNTY. . . . .	9	747	-	318	-	-	79	350	-
ASHTABULA COUNTY. . . . .	20	1 892	-	746	3	12	273	831	27
ATHENS COUNTY. . . . .	10	655	-	377	-	-	96	182	-
AUGLAIZE COUNTY. . . . .	15	1 094	-	505	-	-	227	342	20
BELMONT COUNTY. . . . .	14	1 083	-	600	-	-	121	349	13
BROWN COUNTY. . . . .	7	813	-	306	-	-	237	258	12
BUTLER COUNTY. . . . .	14	4 345	-	2 261	-	-	572	1 512	-
CARROLL COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHAMPAIGN COUNTY. . . . .	6	452	-	199	-	-	57	196	-
CLARK COUNTY. . . . .	11	3 701	647	1 106	16	-	864	1 046	22
CLERMONT COUNTY. . . . .	13	903	-	422	1	-	170	310	-
CLINTON COUNTY. . . . .	12	924	7	486	-	-	149	282	-
COLUMBIANA COUNTY. . . . .	20	10 611	-	700	73	22	243	515	9 058
COSHOCTON COUNTY. . . . .	13	835	-	416	-	-	107	301	11
CRAWFORD COUNTY. . . . .	10	737	-	320	-	-	138	249	30

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OHIO--CONTINUEO									
CUYAHOGA COUNTY . . . . .	24	108 552	2 331	55 017	1 373	1 870	5 190	29 150	13 621
DARKE COUNTY . . . . .	16	1 278	-	704	-	-	142	432	-
DEFIANCE COUNTY . . . . .	12	917	-	356	10	-	116	435	-
DELAWARE COUNTY . . . . .	9	742	-	341	-	-	116	285	-
ERIE COUNTY . . . . .	8	540	-	226	-	-	82	232	-
FAIRFIELD COUNTY . . . . .	11	815	-	397	-	-	143	275	-
FAYETTE COUNTY . . . . .	7	564	-	322	-	-	114	128	-
FRANKLIN COUNTY . . . . .	24	57 940	169	32 408	46	6 987	3 803	14 527	-
FULTON COUNTY . . . . .	21	1 293	35	530	-	52	164	508	4
GALLIA COUNTY . . . . .	6	458	4	249	-	-	80	125	-
GEAUGA COUNTY . . . . .	6	656	-	185	2	-	100	259	110
GREENE COUNTY . . . . .	9	730	-	306	-	-	81	332	11
GUERNSEY COUNTY . . . . .	9	700	-	365	-	-	111	224	-
HAMILTON COUNTY . . . . .	29	43 369	1 510	22 830	2 507	700	5 782	9 966	74
HANCOCK COUNTY . . . . .	14	1 520	22	770	12	82	97	537	-
HAROLD COUNTY . . . . .	8	535	-	250	-	-	96	189	-
HARRISON COUNTY . . . . .	5	436	-	171	-	-	50	133	82
HENRY COUNTY . . . . .	13	880	-	480	10	-	106	284	-
HIGHLAND COUNTY . . . . .	9	832	-	382	-	-	178	272	-
HOCKING COUNTY . . . . .	5	318	-	204	-	-	40	64	10
HOLMES COUNTY . . . . .	5	328	-	155	12	-	29	132	-
HURON COUNTY . . . . .	14	4 620	-	2 782	-	-	159	1 661	18
JACKSON COUNTY . . . . .	13	945	2	448	-	-	246	249	-
JEFFERSON COUNTY . . . . .	6	10 976	-	5 672	18	-	498	4 788	-
KNOX COUNTY . . . . .	8	439	-	223	-	-	66	150	-
LAKE COUNTY . . . . .	15	1 456	8	577	1	-	213	627	30
LAWRENCE COUNTY . . . . .	7	2 593	-	2 342	-	-	81	170	-
LICKING COUNTY . . . . .	16	1 126	-	563	10	-	142	411	-
LOGAN COUNTY . . . . .	14	1 182	-	548	-	-	135	488	11
LORAIN COUNTY . . . . .	19	6 642	-	3 702	25	-	507	1 889	519
LUCAS COUNTY . . . . .	23	53 909	4	26 597	775	239	1 997	23 185	1 112
MAHONING COUNTY . . . . .	9	718	-	264	-	-	118	336	-
MAHONING COUNTY . . . . .	11	6 364	8	5 113	-	-	534	694	15
MARION COUNTY . . . . .	16	1 349	-	675	28	-	238	388	20
MEHINA COUNTY . . . . .	9	786	-	423	-	-	143	220	-
MEIGS COUNTY . . . . .	6	797	2	305	1	-	270	219	-
MERCER COUNTY . . . . .	13	830	-	294	-	-	190	346	-
MIAMI COUNTY . . . . .	11	1 071	-	490	-	-	179	402	-
MONROE COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MONTGOMERY COUNTY . . . . .	17	32 419	659	16 739	171	60	2 276	11 614	900
MORGAN COUNTY . . . . .	3	152	-	86	-	-	29	37	-
MORROW COUNTY . . . . .	6	349	-	125	-	-	55	169	-
MUSKINGUM COUNTY . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NOBLE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OTTAWA COUNTY . . . . .	15	911	-	434	15	-	88	360	14
PAULINO COUNTY . . . . .	8	531	-	267	-	-	115	149	-
PERRY COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PICKAWAY COUNTY . . . . .	8	603	-	254	-	-	145	204	-
PIKE COUNTY . . . . .	6	340	-	143	-	-	72	125	-
PORTAGE COUNTY . . . . .	12	18 337	-	12 060	-	-	143	6 114	20
PREBLE COUNTY . . . . .	11	950	-	379	-	-	106	419	46
PUTNAM COUNTY . . . . .	12	751	-	351	-	-	83	309	8
RICHLAND COUNTY . . . . .	22	2 304	-	948	1	-	402	773	180
ROSS COUNTY . . . . .	13	1 101	-	479	-	-	182	422	18
SANOUSKY COUNTY . . . . .	8	731	4	359	-	-	51	313	4
SCIOTO COUNTY . . . . .	9	8 675	35	5 858	-	-	701	2 081	-
SENECA COUNTY . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SHELBY COUNTY . . . . .	11	727	-	375	-	-	114	228	10
STARK COUNTY . . . . .	22	9 015	24	3 748	61	520	980	3 672	10
SUMMIT COUNTY . . . . .	18	32 981	11	21 154	27	-	2 913	8 816	60
TRUMBULL COUNTY . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TUSCARAWAS COUNTY . . . . .	11	950	5	439	9	-	152	345	-
UNION COUNTY . . . . .	7	608	-	223	-	-	92	293	-
VAN WERT COUNTY . . . . .	10	896	3	412	-	-	119	362	-
VINTON COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WARREN COUNTY . . . . .	14	16 489	-	9 112	-	-	175	7 191	11
WASHINGTON COUNTY . . . . .	12	13 645	-	9 761	-	-	449	3 421	14
WAYNE COUNTY . . . . .	19	1 250	-	658	2	-	152	398	40
WILLIAMS COUNTY . . . . .	18	4 450	3	1 789	7	-	564	2 067	20
WOOD COUNTY . . . . .	11	845	-	400	-	-	107	338	-
WYANDOT COUNTY . . . . .	6	450	-	170	-	-	55	209	16
OKLAHOMA									
TOTAL . . . . .	614	80 789	437	47 097	1 377	4 179	6 157	17 137	4 405
REFINER-MARKETER STATIONS . . . . .	273	56 053	258	34 161	299	4 174	4 434	12 725	2
OTHER STATIONS . . . . .	341	24 736	179	12 936	1 078	5	1 723	4 412	4 403
ADAIR COUNTY . . . . .	4	179	-	134	-	-	13	32	-
ALFALFA COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ATOKA COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BEAVER COUNTY . . . . .	6	1 657	-	1 216	2	-	117	322	-
BECKHAM COUNTY . . . . .	13	496	17	328	6	-	30	115	-
BLAINE COUNTY . . . . .	5	309	5	172	2	-	51	79	-
BRYAN COUNTY . . . . .	7	573	-	315	-	-	73	171	14
CADDO COUNTY . . . . .	11	306	-	244	1	-	4	57	-
CANADIAN COUNTY . . . . .	9	676	12	362	3	-	53	220	26

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OKLAHOMA--CONTINUEO									
CARTER COUNTY . . . . .	14	9 549	-	7 127	6	-	1 057	1 348	11
CHEROKEE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CHOCTAW COUNTY . . . . .	5	280	-	178	-	-	26	76	-
CIMARRON COUNTY . . . . .	4	181	29	101	-	1	12	38	-
CLEVELAND COUNTY . . . . .	7	282	-	226	9	-	18	29	-
COAL COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COMANCHE COUNTY . . . . .	11	597	-	435	7	-	52	102	1
COTTON COUNTY . . . . .	6	194	-	148	-	-	3	43	-
CRAIG COUNTY . . . . .	7	230	-	163	4	-	14	49	-
CREEK COUNTY . . . . .	10	522	2	353	1	-	70	96	-
CUSTER COUNTY . . . . .	12	572	4	381	-	-	46	141	-
DELAWARE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DEWEY COUNTY . . . . .	3	141	-	91	-	-	15	35	-
ELLIS COUNTY . . . . .	9	348	8	189	-	-	54	97	-
GARFIELD COUNTY . . . . .	14	805	18	526	5	-	107	149	-
GARVIN COUNTY . . . . .	15	655	-	393	-	-	104	158	-
GRAVY COUNTY . . . . .	9	535	-	393	1	-	40	101	-
GRANT COUNTY . . . . .	4	205	16	131	2	-	1	55	-
GREER COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HARMON COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HARPER COUNTY . . . . .	6	3 097	10	2 999	1	-	13	74	-
HASKELL COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HUGHES COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JACKSON COUNTY . . . . .	10	728	9	421	12	-	95	191	-
JEFFERSON COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JOHNSTON COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KAY COUNTY . . . . .	25	1 091	-	618	-	-	113	330	30
KINGFISHER COUNTY . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KIOWA COUNTY . . . . .	8	279	5	186	-	-	5	83	-
LATIMER COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LE FLORE COUNTY . . . . .	12	483	33	317	-	-	16	117	-
LINCOLN COUNTY . . . . .	7	317	-	242	1	-	18	56	-
LOGAN COUNTY . . . . .	9	389	-	268	-	-	34	87	-
LOVE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MCCLAIN COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MCCURTAIN COUNTY . . . . .	10	465	-	307	-	-	36	122	-
MCINTOSH COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MAJOR COUNTY . . . . .	3	73	-	51	-	-	2	20	-
MARSHALL COUNTY . . . . .	5	232	-	178	-	-	9	45	-
MAYES COUNTY . . . . .	7	336	-	222	-	-	44	70	-
MURRAY COUNTY . . . . .	6	210	-	139	1	-	13	57	-
MUSKOGEE COUNTY . . . . .	18	1 053	5	784	9	-	85	164	6
NOBLE COUNTY . . . . .	8	402	2	246	-	-	54	100	-
NOWATA COUNTY . . . . .	6	166	-	146	-	-	3	17	-
OKFUSKEE COUNTY . . . . .	5	170	-	101	-	-	30	39	-
OKLAHOMA COUNTY . . . . .	37	13 189	103	9 049	220	840	828	2 136	13
OKMULGEE COUNTY . . . . .	11	602	-	373	-	4	60	150	15
OSAGE COUNTY . . . . .	11	482	-	329	8	-	37	108	-
OTTAWA COUNTY . . . . .	9	509	16	338	-	-	52	103	-
PAWNEE COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PAYNE COUNTY . . . . .	19	819	-	511	-	-	103	205	-
PITTSBURG COUNTY . . . . .	12	518	-	394	-	-	30	94	-
PONTOTOC COUNTY . . . . .	14	1 584	3	530	841	-	46	151	13
POTTAWATOMIE COUNTY . . . . .	14	3 462	-	2 284	21	-	932	207	18
PUSHMATAHA COUNTY . . . . .	4	177	-	115	-	-	14	48	-
ROGER MILLS COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ROGERS COUNTY . . . . .	6	275	-	218	-	-	14	43	-
SEMINOLE COUNTY . . . . .	6	327	9	234	4	-	34	46	-
SEQUOYAH COUNTY . . . . .	7	303	-	136	34	58	20	55	-
STEPHENS COUNTY . . . . .	11	555	60	338	-	-	56	101	-
TEXAS COUNTY . . . . .	10	591	-	408	10	-	49	124	-
TILLMAN COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TULSA COUNTY . . . . .	32	24 294	17	8 292	127	3 276	960	7 422	4 200
WAGONER COUNTY . . . . .	5	194	-	138	-	-	19	37	-
WASHINGTON COUNTY . . . . .	7	482	28	234	12	-	63	128	17
WASHITA COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WOODS COUNTY . . . . .	8	437	-	315	1	-	19	102	-
WOODWARD COUNTY . . . . .	8	407	18	235	4	-	34	116	-
OREGON									
TOTAL . . . . .	532	274 180	9 695	119 831	3 779	3 462	6 394	96 905	34 114
REFINER-MARKETER STATIONS . . . . .	343	259 518	9 599	112 559	3 626	3 452	5 705	91 369	33 208
OTHER STATIONS . . . . .	189	14 662	96	7 272	153	10	689	5 536	906
BAKER COUNTY . . . . .	16	2 480	9	1 248	-	-	76	1 147	-
BENTON COUNTY . . . . .	7	565	-	282	10	-	20	253	-
CLACKAMAS COUNTY . . . . .	18	1 469	-	596	4	-	94	775	-
CLATSOP COUNTY . . . . .	15	9 005	19	2 221	-	-	25	2 399	4 341
COLUMBIA COUNTY . . . . .	15	932	-	452	-	-	53	427	-
COOS COUNTY . . . . .	17	9 386	74	5 129	24	25	296	3 223	615
CROOK COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CURRY COUNTY . . . . .	6	338	-	171	-	-	14	153	-
DESCHUTES COUNTY . . . . .	22	1 670	57	966	10	-	70	567	-
DOUGLAS COUNTY . . . . .	32	2 387	-	1 227	2	-	172	974	12

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OREGON--CONTINUEO									
GILLIAM COUNTY . . . . .	9	689	3	377	-	-	37	272	-
GRANT COUNTY . . . . .	8	363	12	198	-	-	18	135	-
HARNEY COUNTY . . . . .	7	475	29	281	-	-	29	135	1
HOOO RIVER COUNTY . . . . .	8	502	11	316	-	-	-	175	-
JACKSON COUNTY . . . . .	16	2 180	126	941	96	-	91	888	38
JEFFERSON COUNTY . . . . .	6	464	4	295	-	-	17	148	-
JOSEPHINE COUNTY . . . . .	10	844	28	355	-	-	39	422	-
KLAMATH COUNTY . . . . .	23	1 882	19	937	73	-	107	716	30
LAKE COUNTY . . . . .	7	519	-	282	-	-	12	225	-
LANE COUNTY . . . . .	32	8 552	36	4 231	62	-	124	4 080	19
LINCOLN COUNTY . . . . .	17	998	12	475	-	-	62	449	-
LINN COUNTY . . . . .	19	4 114	-	2 228	17	-	59	1 797	13
MALHEUR COUNTY . . . . .	20	1 025	9	584	-	-	55	369	8
MARION COUNTY . . . . .	26	2 244	-	1 001	75	-	106	1 008	54
MORROW COUNTY . . . . .	3	290	9	144	-	-	17	120	-
MULTNOMAH COUNTY . . . . .	36	207 885	9 135	87 441	3 372	3 413	4 398	71 155	28 971
POLK COUNTY . . . . .	13	763	-	462	4	-	71	226	-
SHERMAN COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TILLAMOOK COUNTY . . . . .	9	601	4	347	-	-	32	218	-
UMATILLA COUNTY . . . . .	32	5 235	50	3 167	-	10	48	1 960	-
UNION COUNTY . . . . .	14	1 439	-	974	14	-	15	436	-
WALLOWA COUNTY . . . . .	10	452	12	246	-	-	21	173	-
WASCO COUNTY . . . . .	15	1 123	9	536	-	-	46	532	-
WASHINGTON COUNTY . . . . .	14	1 064	-	534	14	14	69	421	12
WHEELER COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
YAMHILL COUNTY . . . . .	20	1 513	18	796	2	-	81	616	-
PENNSYLVANIA									
TOTAL . . . . .	759	755 957	8 836	277 874	12 239	10 860	41 193	378 003	26 952
REFINER-MARKETER STATIONS . . . . .	358	631 219	8 811	251 624	7 884	10 840	34 029	305 151	12 880
OTHER STATIONS . . . . .	401	124 638	25	26 250	4 355	20	7 164	72 852	14 072
ADAMS COUNTY . . . . .	6	487	-	194	-	-	113	180	-
ALLEGHENY COUNTY . . . . .	33	112 385	4 571	61 480	4 328	6 849	3 112	31 074	971
ARMSTRONG COUNTY . . . . .	7	399	-	222	-	-	63	114	-
BEAVER COUNTY . . . . .	11	20 308	1 219	6 670	4 062	-	635	5 308	2 414
BEDFORD COUNTY . . . . .	15	1 833	8	1 355	-	-	173	265	32
BERKS COUNTY . . . . .	19	39 903	1 106	12 523	-	-	3 196	23 078	-
BLAIR COUNTY . . . . .	17	34 285	54	16 442	15	-	2 467	15 274	33
BRAOFORD COUNTY . . . . .	14	7 973	-	3 954	7	-	673	3 311	26
BUCKS COUNTY . . . . .	15	1 600	-	815	-	-	137	603	45
BUTLER COUNTY . . . . .	12	547	-	311	-	-	39	197	-
CAMBRIA COUNTY . . . . .	16	9 739	-	5 639	-	4	752	1 716	28
CAMERON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CARBON COUNTY . . . . .	5	388	-	232	-	-	38	107	11
CENTRE COUNTY . . . . .	14	1 895	-	336	-	-	125	1 416	18
CHESTER COUNTY . . . . .	19	67 287	-	7 041	42	-	1 349	58 819	36
CLARION COUNTY . . . . .	6	365	-	201	-	-	32	132	-
CLEARFIELD COUNTY . . . . .	10	1 987	-	369	-	-	174	1 432	12
CLINTON COUNTY . . . . .	4	280	40	124	-	-	36	80	-
COLUMBIA COUNTY . . . . .	7	724	-	301	1	-	75	334	13
CRAWFORD COUNTY . . . . .	19	1 267	-	563	6	-	241	426	31
CUMBERLAND COUNTY . . . . .	13	31 040	106	9 411	-	-	1 959	19 544	20
DAUPHIN COUNTY . . . . .	12	26 537	-	8 700	290	-	3 647	13 900	-
DELAWARE COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ELK COUNTY . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ERIE COUNTY . . . . .	21	27 055	55	11 757	19	10	1 946	7 906	5 362
FAYETTE COUNTY . . . . .	14	975	-	592	-	-	100	283	-
FOREST COUNTY . . . . .	-	-	-	-	-	-	-	-	-
FRANKLIN COUNTY . . . . .	15	3 171	-	1 194	-	-	215	1 734	28
FULTON COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GREENE COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HUNTINGOON COUNTY . . . . .	7	6 193	-	2 340	-	-	729	3 104	20
INDIANA COUNTY . . . . .	7	11 705	18	7 864	-	-	563	3 250	10
JEFFERSON COUNTY . . . . .	12	681	-	348	-	-	99	223	11
JUNIATA COUNTY . . . . .	3	230	-	85	-	-	55	90	-
LACKAWANNA COUNTY . . . . .	14	6 806	-	490	16	-	39	1 716	4 545
LANCASTER COUNTY . . . . .	27	10 927	-	2 294	8	-	1 163	7 207	255
LAWKENCE COUNTY . . . . .	9	1 189	-	307	5	-	62	794	21
LEBANON COUNTY . . . . .	11	5 515	-	1 412	-	-	457	2 868	778
LEHIGH COUNTY . . . . .	19	60 873	-	18 037	60	-	3 225	39 443	108
LUZERNE COUNTY . . . . .	37	42 588	18	20 360	18	-	2 635	19 457	100
LYCOMING COUNTY . . . . .	21	20 870	-	5 573	-	-	738	14 558	1
MCKEAN COUNTY . . . . .	9	451	-	317	-	-	32	102	-
MERCER COUNTY . . . . .	13	1 276	29	716	-	-	150	367	14
MIFFLIN COUNTY . . . . .	8	1 040	-	239	-	-	100	701	-
MONROE COUNTY . . . . .	8	2 185	-	265	-	-	80	1 826	14
MONTGOMERY COUNTY . . . . .	21	6 841	-	1 308	465	-	206	1 382	3 480
MONTOUR COUNTY . . . . .	-	-	-	-	-	-	-	-	-
NORTHAMPTON COUNTY . . . . .	14	1 752	-	554	1	-	179	941	77
NORTHUMBERLAND COUNTY . . . . .	11	8 380	-	1 922	-	-	581	5 877	-
PERRY COUNTY . . . . .	9	3 401	-	1 496	-	-	501	1 392	12
PHILADELPHIA COUNTY . . . . .	25	116 094	1 609	34 513	2 826	3 987	4 195	61 040	7 924
PIKE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
POITER COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PENNSYLVANIA--CONTINUED									
SCHUYLKILL COUNTY . . . . .	15	7 767	-	4 890	-	-	473	2 364	40
SNYDER COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOMERSET COUNTY . . . . .	10	764	-	377	19	-	103	252	13
SULLIVAN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SUSQUEHANNA COUNTY . . . . .	9	5 116	-	1 786	-	-	377	2 917	36
TIDGA COUNTY . . . . .	12	784	-	475	-	-	103	206	-
UNIDN COUNTY . . . . .	4	320	-	116	-	-	37	167	-
VENANGD COUNTY . . . . .	8	546	-	234	-	10	45	240	17
WARREN COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY . . . . .	11	3 561	-	1 936	13	-	221	1 391	-
WAYNE COUNTY . . . . .	6	781	-	262	-	-	56	463	-
WESTMDRELAND COUNTY . . . . .	25	22 519	-	12 706	23	-	1 548	8 229	13
WYDMING COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
YDRK COUNTY . . . . .	24	7 506	-	2 146	15	-	424	4 805	116
RHODE ISLAND									
TOTAL . . . . .	44	320 332	1 119	63 926	12	5 277	21 727	173 863	54 408
REFINER-MARKETER STATIONS . . . . .	17	253 222	1 119	55 178	12	5 277	17 733	130 635	43 268
OTHER STATIONS . . . . .	27	67 110	-	8 748	-	-	3 994	43 228	11 140
BRISTDL COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEWPRDT COUNTY . . . . .	8	61 227	-	653	4	-	4 569	56 001	-
PRDVIOENCE COUNTY . . . . .	32	258 771	1 119	63 181	8	5 277	17 136	117 822	54 228
WASHINGTON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
SDUTH CAROLINA									
TOTAL . . . . .	414	270 003	1 742	118 854	2 865	2 761	49 836	69 982	23 963
REFINER-MARKETER STATIONS . . . . .	175	244 648	1 706	107 341	2 767	2 734	44 173	62 453	23 474
DHTR STATIONS . . . . .	239	25 355	36	11 513	98	27	5 663	7 529	489
ABBEVILLE COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
AIKEN COUNTY . . . . .	17	21 024	-	10 410	-	-	3 553	7 051	10
ALLENDALE COUNTY . . . . .	5	261	-	138	-	-	63	60	-
ANDERSDN COUNTY . . . . .	19	35 284	-	14 182	11	-	9 480	11 584	27
BAMBERG COUNTY . . . . .	4	308	-	210	-	-	49	49	-
BARNWELL COUNTY . . . . .	4	275	-	174	3	-	43	55	-
BEAUFDRT COUNTY . . . . .	3	726	-	142	-	-	66	518	-
BERKELEY COUNTY . . . . .	6	335	-	201	1	-	72	61	-
CALHDUN COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHARLESTON COUNTY . . . . .	18	104 690	1 489	46 089	2 498	2 734	15 505	18 813	17 562
CHEROKEE COUNTY . . . . .	8	453	-	281	1	-	78	93	-
CHESTER COUNTY . . . . .	6	524	170	246	11	-	52	35	10
CHESTERFIELD COUNTY . . . . .	10	682	-	399	-	-	129	154	-
CLARENDON COUNTY . . . . .	8	494	-	253	1	-	111	129	-
COLLETDN COUNTY . . . . .	9	579	-	310	10	-	121	138	-
CORLINGTON COUNTY . . . . .	11	794	-	471	-	4	148	143	28
DILLDN COUNTY . . . . .	8	853	-	443	3	-	174	219	14
DORCHESTER COUNTY . . . . .	6	463	-	202	3	-	196	62	-
ODRCHESER COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EDGEFIELD COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FAIRFIELD COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORENCE COUNTY . . . . .	18	2 134	14	1 181	17	-	470	414	38
GEDRGETOWN COUNTY . . . . .	12	8 173	-	387	16	-	732	7 002	36
GREENVILLE COUNTY . . . . .	22	1 641	-	705	58	-	376	475	27
GREENWDDD COUNTY . . . . .	11	744	17	406	28	-	138	155	-
HAMPTON COUNTY . . . . .	7	624	-	339	-	-	83	190	12
HORRY COUNTY . . . . .	15	1 074	-	502	2	-	232	310	28
JASPER COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KERSHAW COUNTY . . . . .	7	564	12	231	-	23	112	171	15
LANCASTER COUNTY . . . . .	8	584	-	341	-	-	139	92	12
LAURENS COUNTY . . . . .	10	961	-	526	5	-	117	292	21
LEE COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LEXINGTON COUNTY . . . . .	11	688	-	363	-	-	158	157	10
MCCDRMICK COUNTY . . . . .	3	131	-	79	-	-	22	30	-
MARION COUNTY . . . . .	10	781	-	338	16	-	261	156	10
MARLBDRD COUNTY . . . . .	7	472	-	252	2	-	113	105	-
NEWBERRY COUNTY . . . . .	6	588	-	422	2	-	59	92	13
OCDNEE COUNTY . . . . .	8	733	-	448	6	-	112	154	13
ORANGEBURG COUNTY . . . . .	16	1 138	-	658	4	-	184	282	10
PICKENS COUNTY . . . . .	8	626	-	312	6	-	94	214	-
RICHLAND COUNTY . . . . .	12	1 433	16	651	48	-	245	458	15
SALUOA COUNTY . . . . .	5	359	-	111	-	-	191	57	-
SPARTANSBURG COUNTY . . . . .	24	73 886	-	33 560	34	-	15 860	24 428	4
SUMTER COUNTY . . . . .	7	649	-	401	29	-	107	100	12
UNION COUNTY . . . . .	6	441	-	233	32	-	86	30	60
WILLIAMSBURG COUNTY . . . . .	7	595	-	408	1	-	72	94	20
YORK COUNTY . . . . .	12	1 619	-	1 025	5	-	336	238	15
SDUTH DAKOTA									
TOTAL . . . . .	547	46 355	504	22 602	192	18	4 249	18 193	597
REFINER-MARKETER STATIONS . . . . .	299	28 876	451	14 110	131	-	3 058	11 110	16
OTHER STATIONS . . . . .	248	17 479	53	8 492	61	18	1 191	7 083	581

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
SOUTH DAKOTA--CONTINUED									
AURORA COUNTY. . . . .	6	334	-	181	-	-	23	124	6
BEADLE COUNTY. . . . .	12	1 169	36	456	14	-	89	554	20
BENNETT COUNTY. . . . .	1	(D)	(D)	(D)	-	-	(D)	(D)	-
BDN HOMME COUNTY. . . . .	13	1 195	-	376	-	-	94	423	302
BRDDKINGS COUNTY. . . . .	12	915	17	370	-	-	110	393	25
BRDWN COUNTY. . . . .	23	1 838	31	741	41	-	242	756	27
BRULE COUNTY. . . . .	8	512	9	253	-	-	76	174	-
BUFFALO COUNTY. . . . .	-	-	-	-	-	-	-	-	-
BUTTE COUNTY. . . . .	12	786	15	469	10	-	34	243	15
CAMPBELL COUNTY. . . . .	4	180	-	91	-	-	10	79	-
CHARLES MIX COUNTY. . . . .	14	901	12	427	-	-	73	383	6
CLARK COUNTY. . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLAY COUNTY. . . . .	9	495	17	223	10	-	52	193	-
CDDINGTDN COUNTY. . . . .	10	856	26	319	29	-	112	370	-
CDRSDN COUNTY. . . . .	6	397	-	226	-	-	55	116	-
CUSTER COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DAVIDSN COUNTY. . . . .	14	986	20	476	12	-	78	400	-
DAY COUNTY. . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DEUEL COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DEWEY COUNTY. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DDUGLAS COUNTY. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EDMUNDS COUNTY. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FALL RIVER COUNTY. . . . .	12	865	6	467	1	-	77	298	16
FAULK COUNTY. . . . .	8	527	10	266	-	-	52	199	-
GRANT COUNTY. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREGDRY COUNTY. . . . .	8	530	1	252	-	-	84	193	-
HAAKDN COUNTY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAMLIN COUNTY. . . . .	9	816	-	250	-	-	68	498	-
HAND COUNTY. . . . .	7	469	-	156	-	-	44	269	-
HANSON COUNTY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARDING COUNTY. . . . .	1	(D)	(D)	(D)	-	-	(D)	(D)	-
HUGHES COUNTY. . . . .	11	984	17	437	-	-	54	476	-
HUTCHINSON COUNTY. . . . .	15	981	-	473	-	4	69	435	-
HYDE COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JACKSDN COUNTY. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JERAULD COUNTY. . . . .	6	367	-	167	-	-	49	151	-
JONES COUNTY. . . . .	6	383	7	177	-	-	45	146	8
KINGSBURY COUNTY. . . . .	14	894	8	445	-	-	85	356	-
LAKE COUNTY. . . . .	11	614	-	303	-	14	58	193	46
LAWRENCE COUNTY. . . . .	7	369	20	198	-	-	35	116	-
LINCDLN COUNTY. . . . .	9	512	-	213	2	-	68	217	12
LYMAN COUNTY. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MCCODK COUNTY. . . . .	11	697	1	332	-	-	71	293	-
MCPHERSDN COUNTY. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARSHALL COUNTY. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MEADE COUNTY. . . . .	6	387	2	194	-	-	43	148	-
MELLETT COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MINER COUNTY. . . . .	9	514	-	233	-	-	55	226	-
MINNEHAHA COUNTY. . . . .	28	10 800	79	6 000	41	-	363	4 304	13
MOODY COUNTY. . . . .	9	611	-	318	-	-	53	240	-
PENNINGTON COUNTY. . . . .	17	1 444	43	725	32	-	142	486	16
PERKINS COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
POTTER COUNTY. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROBERTS COUNTY. . . . .	13	871	-	405	-	-	148	318	-
SANBORN COUNTY. . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHANNDN COUNTY. . . . .	-	-	-	-	-	-	-	-	-
SPINK COUNTY. . . . .	18	1 039	3	535	-	-	155	314	32
STANLEY COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SULLY COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TDDD COUNTY. . . . .	-	-	-	-	-	-	-	-	-
TRIPP COUNTY. . . . .	7	475	12	242	-	-	78	143	-
TURNER COUNTY. . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UNION COUNTY. . . . .	9	557	-	285	-	-	49	223	-
WALWORTH COUNTY. . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHABAUGH COUNTY. . . . .	-	-	-	-	-	-	-	-	-
YANKTON COUNTY. . . . .	10	646	10	318	-	-	77	241	-
ZIEBACH COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE									
TOTAL. . . . .	492	274 723	6 737	175 206	2 895	9 268	25 821	53 852	944
REFINER-MARKETER STATIONS. . . . .	248	258 022	6 712	165 229	2 811	9 257	23 293	50 090	630
OTHER STATIONS. . . . .	244	16 701	25	9 977	84	11	2 528	3 762	314
ANDERSON COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BEDFORD COUNTY. . . . .	7	557	-	356	-	-	75	126	-
BENTON COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BLED SOE COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BLUNT COUNTY. . . . .	9	718	14	411	18	-	138	137	-
BRADLEY COUNTY. . . . .	8	713	-	381	-	-	116	201	15
CAMPBELL COUNTY. . . . .	7	416	-	253	-	-	69	94	-
CANNON COUNTY. . . . .	-	-	-	-	-	-	-	-	-
CARRDLL COUNTY. . . . .	6	449	-	279	-	-	73	97	-
CARTER COUNTY. . . . .	-	-	-	-	-	-	-	-	-
CHEATHAM COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHESTER COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TENNESSEE--CONTINUED									
CLAIBORNE COUNTY . . . . .	4	383	-	199	-	-	61	112	11
CLAY COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COCKE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COFFEE COUNTY . . . . .	8	544	15	324	5	-	100	100	-
CROCKETT COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CUMBERLAND COUNTY . . . . .	5	365	-	221	-	-	55	89	-
DAVIDSON-NASHVILLE METRO-GOVERNMENT . . . . .	21	65 922	2 192	44 294	604	5 304	4 405	8 495	630
DECATUR COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DE KALB COUNTY . . . . .	-	-	-	-	-	-	-	-	-
DICKSON COUNTY . . . . .	8	573	-	380	-	-	98	89	6
OVER COUNTY . . . . .	14	780	-	507	11	-	110	152	-
FAYETTE COUNTY . . . . .	4	185	-	126	3	-	18	38	-
FENTRESS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GIBSON COUNTY . . . . .	12	812	-	515	13	-	118	166	-
GILES COUNTY . . . . .	8	553	-	378	2	-	89	84	-
GRAINGER COUNTY . . . . .	-	-	-	-	-	-	-	-	-
GREENE COUNTY . . . . .	11	693	-	421	11	-	137	124	-
GRUNDY COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAMBLETON COUNTY . . . . .	8	662	-	374	13	-	134	141	-
HAMILTON COUNTY . . . . .	20	46 840	237	29 361	104	1 185	4 243	11 682	28
HANCOCK COUNTY . . . . .	-	-	-	-	-	-	-	-	-
HARDEMAN COUNTY . . . . .	4	217	-	119	4	-	32	62	-
HARDIN COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWKINS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAYWOOD COUNTY . . . . .	5	247	-	169	5	-	20	53	-
HENDERSON COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HENRY COUNTY . . . . .	7	413	-	228	10	-	77	98	-
HICKMAN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HOUSTON COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HUMPHREYS COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JACKSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
JEFFERSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-
JOHNSON COUNTY . . . . .	1	(D)	-	(D)	-	-	-	-	-
KNOX COUNTY . . . . .	15	78 512	2 279	46 792	116	1 045	9 317	18 943	20
LAKE COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAUDERDALE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAWRENCE COUNTY . . . . .	4	427	-	208	6	9	105	87	12
LEWIS COUNTY . . . . .	3	83	-	40	-	-	23	20	-
LINCOLN COUNTY . . . . .	4	247	18	140	4	-	42	43	-
LOOON COUNTY . . . . .	7	381	-	208	-	-	62	98	13
MCMINN COUNTY . . . . .	11	735	-	393	4	-	202	117	19
MCNAIRY COUNTY . . . . .	6	343	-	216	-	-	57	70	-
MACON COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	(D)
MAISON COUNTY . . . . .	14	1 016	-	723	42	-	108	143	-
MARION COUNTY . . . . .	5	395	-	222	-	-	111	50	12
MARSHALL COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MAURY COUNTY . . . . .	10	1 043	-	515	9	-	169	319	31
MEIGS COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MONROE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY . . . . .	8	607	-	356	24	-	91	136	-
MOORE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MORGAN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OBION COUNTY . . . . .	10	694	-	358	2	-	112	222	-
OVERTON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERRY COUNTY . . . . .	-	-	-	-	-	-	-	-	-
PICKETT COUNTY . . . . .	-	-	-	-	-	-	-	-	-
POLK COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PUTNAM COUNTY . . . . .	10	715	-	438	12	-	136	129	-
RHEA COUNTY . . . . .	4	269	-	173	2	2	40	52	-
ROANE COUNTY . . . . .	7	567	-	296	5	-	172	82	12
ROBERTSON COUNTY . . . . .	7	537	1	357	-	-	88	91	-
RUTHERFORD COUNTY . . . . .	11	724	-	417	6	-	123	178	-
SCOTT COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SEQUATCHIE COUNTY . . . . .	3	167	-	112	-	-	25	30	-
SEVIER COUNTY . . . . .	4	327	-	173	2	-	49	91	12
SHELBY COUNTY . . . . .	26	52 308	1 981	36 404	1 715	1 227	2 671	8 310	-
SMITH COUNTY . . . . .	5	735	-	434	-	-	178	108	15
STEWART COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SULLIVAN COUNTY . . . . .	9	1 139	-	499	8	-	236	384	12
SUMNER COUNTY . . . . .	6	477	-	306	-	-	75	96	-
TIPTON COUNTY . . . . .	7	475	-	275	16	-	105	67	12
TROUSDALE COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UNICOI COUNTY . . . . .	-	-	-	-	-	-	-	-	-
UNION COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VAN BUREN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
WARREN COUNTY . . . . .	7	498	-	316	24	-	68	90	-
WASHINGTON COUNTY . . . . .	11	1 921	-	874	24	496	243	284	-
WAYNE COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
WEAKLEY COUNTY . . . . .	5	308	-	202	-	-	39	67	-
WHITE COUNTY . . . . .	5	294	-	182	-	-	59	53	-
WILLIAMSON COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILSON COUNTY . . . . .	11	750	-	378	12	-	160	180	20

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.) <sup>a</sup>
TEXAS									
TOTAL . . . . .	1 959	685 329	18 760	404 482	30 856	46 879	31 633	111 552	41 167
REFINER-MARKETER STATIONS . . . . .	1 296	628 085	17 434	368 131	29 930	44 212	27 316	100 426	40 636
OTHER STATIONS . . . . .	663	57 244	1 326	36 351	926	2 667	4 317	11 126	531
ANDERSON COUNTY . . . . .	9	322	-	243	-	-	31	48	-
ANDREWS COUNTY . . . . .	4	164	-	82	8	-	37	37	-
ANGELINA COUNTY . . . . .	8	504	14	400	13	-	26	51	-
ARANSAS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARCHER COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARMSTRONG COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ATASCOSA COUNTY . . . . .	8	414	-	257	12	-	63	82	-
AUSTIN COUNTY . . . . .	6	272	-	179	-	-	41	52	-
BAILEY COUNTY . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BANDERA COUNTY . . . . .	-	-	-	-	-	-	-	-	-
BASTROP COUNTY . . . . .	9	401	-	277	-	-	55	69	-
BAYLOR COUNTY . . . . .	6	259	13	167	2	1	23	53	-
BEE COUNTY . . . . .	8	552	-	395	6	-	50	101	-
BELL COUNTY . . . . .	18	1 051	-	661	24	10	120	226	10
BEXAR COUNTY . . . . .	15	33 177	3 087	20 621	91	2 914	207	6 223	34
BLANCO COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BORDEN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
BOSQUE COUNTY . . . . .	8	312	-	210	-	-	32	70	-
BOWIE COUNTY . . . . .	15	1 080	-	621	10	-	151	282	16
BRAZORIA COUNTY . . . . .	26	1 497	22	849	20	-	162	413	31
BRAZOS COUNTY . . . . .	9	1 993	13	1 368	25	-	279	308	-
BREWSTER COUNTY . . . . .	6	324	-	202	2	-	49	71	-
BRISCOE COUNTY . . . . .	3	138	-	90	3	-	4	41	-
BROOKS COUNTY . . . . .	5	284	21	177	10	-	25	51	-
BROWN COUNTY . . . . .	10	743	-	446	37	11	72	164	13
BURLESON COUNTY . . . . .	8	371	11	233	8	-	46	73	-
BURNET COUNTY . . . . .	7	323	-	244	-	-	29	50	-
CALDWELL COUNTY . . . . .	10	5 882	20	3 407	6	-	57	2 392	-
CALHOUN COUNTY . . . . .	6	350	15	198	15	-	44	78	-
CALLAHAN COUNTY . . . . .	4	152	-	123	-	-	10	19	-
CAMERON COUNTY . . . . .	26	19 647	3 074	11 688	29	418	1 070	3 368	-
CAMP COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CARSON COUNTY . . . . .	4	158	-	117	-	-	6	35	-
CASS COUNTY . . . . .	10	621	-	491	-	-	37	93	-
CASTRO COUNTY . . . . .	6	276	3	211	4	-	3	55	-
CHAMBERS COUNTY . . . . .	9	332	24	208	-	-	29	71	-
CHEROKEE COUNTY . . . . .	12	707	-	537	11	-	42	117	-
CHILDRESS COUNTY . . . . .	7	346	-	238	13	-	25	70	-
CLAY COUNTY . . . . .	4	116	-	93	-	-	8	15	-
COCHRAN COUNTY . . . . .	3	115	1	73	4	-	10	27	-
COCKE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLEMAN COUNTY . . . . .	6	267	14	169	14	-	27	43	-
COLLIN COUNTY . . . . .	10	527	-	296	1	-	60	170	-
COLLINGSWORTH COUNTY . . . . .	4	233	14	92	12	-	10	105	-
COLDWATER COUNTY . . . . .	15	718	22	461	8	-	50	177	-
COMAL COUNTY . . . . .	8	377	-	274	4	-	31	68	-
COMANCHE COUNTY . . . . .	6	254	-	191	-	-	11	52	-
CONCHO COUNTY . . . . .	4	186	-	113	-	-	29	44	-
CODD COUNTY . . . . .	13	552	-	350	3	-	52	147	-
CORYELL COUNTY . . . . .	7	437	-	284	3	-	44	95	11
COTTE COUNTY . . . . .	4	205	9	137	-	-	24	35	-
CRANE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CROCKETT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CROSSBY COUNTY . . . . .	5	247	12	175	-	-	9	51	-
CULBERSON COUNTY . . . . .	6	286	-	178	-	-	24	84	-
OALLAM COUNTY . . . . .	9	708	14	449	-	-	77	168	-
OALLAS COUNTY . . . . .	27	54 683	3 600	25 939	1 444	12 938	4 835	5 885	42
DAWSON COUNTY . . . . .	9	820	15	566	11	-	76	152	-
DEAF SMITH COUNTY . . . . .	8	536	-	322	26	-	39	135	14
DELTA COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DENTON COUNTY . . . . .	18	677	-	481	3	-	57	136	-
DEWITT COUNTY . . . . .	12	560	-	369	13	-	53	125	-
DICKENS COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ODIMMIT COUNTY . . . . .	5	257	5	144	11	-	36	61	-
DONLEY COUNTY . . . . .	5	178	-	135	-	-	13	30	-
DUVAL COUNTY . . . . .	5	237	-	162	2	-	18	55	-
EASTLAND COUNTY . . . . .	10	592	1	462	1	-	46	82	-
ECTOR COUNTY . . . . .	15	5 499	28	877	46	4 151	112	251	34
EDWARDS COUNTY . . . . .	-	-	-	-	-	-	-	-	-
ELLIS COUNTY . . . . .	11	548	2	371	8	-	44	123	-
EL PASO COUNTY . . . . .	27	14 641	-	8 975	46	2 264	828	2 511	17
ERATH COUNTY . . . . .	10	472	-	365	1	-	27	79	-
FALLS COUNTY . . . . .	10	455	-	305	3	-	53	94	-
FANNIN COUNTY . . . . .	11	510	8	311	33	-	51	107	-
FAYETTE COUNTY . . . . .	16	706	8	449	18	-	86	145	-
FISHER COUNTY . . . . .	4	192	-	137	-	-	25	30	-
FLOYD COUNTY . . . . .	7	318	4	184	-	3	63	64	-
FOARO COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FORT BEND COUNTY . . . . .	6	382	13	257	27	-	22	63	-
FRANKLIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS--CONTINUEO									
FREESTONE COUNTY . . . . .	4	(O)	(D)	(O)	(O)	(O)	(D)	(O)	(O)
FRIO COUNTY. . . . .	9	397	-	253	9	-	57	78	-
GAINES COUNTY. . . . .	8	424	2	255	13	-	47	107	-
GALVESTON COUNTY . . . . .	12	4 450	-	2 810	23	-	123	1 494	-
GARZA COUNTY . . . . .	3	(D)	(O)	(O)	(D)	(O)	(D)	(O)	(O)
GILLESPIE COUNTY . . . . .	10	450	3	326	-	-	55	66	-
GLASSCOCK COUNTY . . . . .	-	-	-	-	-	-	-	-	-
GOLIAO COUNTY. . . . .	4	181	-	122	-	-	24	35	-
GONZALES COUNTY. . . . .	9	393	-	271	2	-	39	81	-
GRAY COUNTY. . . . .	13	614	-	342	49	7	81	135	-
GRAYSON COUNTY . . . . .	14	1 349	-	1 036	22	4	64	223	-
GREGG COUNTY . . . . .	12	4 524	25	4 275	31	-	68	125	-
GRIMES COUNTY. . . . .	8	417	9	243	11	3	55	96	-
GUADALUPE COUNTY . . . . .	8	344	-	238	-	-	48	58	-
HALE COUNTY. . . . .	19	6 830	840	2 758	16	1 680	398	1 123	15
HALL COUNTY. . . . .	6	259	5	168	9	-	17	60	-
HAMILTON COUNTY. . . . .	8	371	-	246	1	-	51	73	-
HANSFORD COUNTY. . . . .	6	270	2	166	3	-	5	69	25
HARDEMAN COUNTY. . . . .	4	(D)	(O)	(D)	(O)	(O)	(O)	(O)	(D)
HARDIN COUNTY. . . . .	6	450	-	340	17	-	17	76	-
HARRIS COUNTY. . . . .	41	280 308	102	154 481	26 201	11 396	7 945	39 574	40 609
HARRISON COUNTY. . . . .	12	6 995	30	5 292	80	587	56	950	-
HARTLEY COUNTY . . . . .	1	(O)	(O)	(O)	(O)	(D)	(D)	(O)	(O)
HASKELL COUNTY . . . . .	6	335	-	198	22	-	51	64	-
HAYS COUNTY. . . . .	8	346	-	232	1	-	40	73	-
HEMPHILL COUNTY. . . . .	4	306	-	173	2	-	49	82	-
HENOERSON COUNTY . . . . .	7	308	-	210	3	-	12	83	-
HIDALGO COUNTY . . . . .	36	2 059	60	1 270	74	7	185	438	25
HILL COUNTY. . . . .	14	644	-	439	-	-	80	125	-
HOCKLEY COUNTY . . . . .	8	338	-	203	6	-	60	69	-
HOOD COUNTY. . . . .	5	113	-	98	-	-	6	9	-
HOPKINS COUNTY . . . . .	7	346	-	258	1	-	19	68	-
HOUSTON COUNTY . . . . .	9	442	3	296	15	-	27	101	-
HOWARD COUNTY. . . . .	11	1 017	12	837	11	1	39	117	-
HUDSPETH COUNTY. . . . .	1	(O)	(O)	(O)	(O)	(D)	(D)	(D)	(O)
HUNT COUNTY. . . . .	14	835	1	564	15	14	60	160	21
HUTCHINSON COUNTY. . . . .	7	283	-	169	11	-	55	48	-
IRION COUNTY . . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
JACK COUNTY. . . . .	5	184	-	122	10	-	21	31	-
JACKSON COUNTY . . . . .	5	349	10	184	13	-	37	94	11
JASPER COUNTY. . . . .	10	624	5	445	38	-	32	96	8
JEFF DAVIS COUNTY. . . . .	-	-	-	-	-	-	-	-	-
JEFFERSON COUNTY . . . . .	21	4 502	141	3 083	48	50	148	1 032	-
JIM HOGG COUNTY. . . . .	3	175	-	92	16	-	35	32	-
JIM WELLS COUNTY . . . . .	13	831	-	547	12	-	93	179	-
JOHNSON COUNTY . . . . .	11	462	36	291	3	5	48	79	-
JONES COUNTY . . . . .	16	9 863	2	5 020	11	2 730	209	1 891	-
KARNES COUNTY. . . . .	8	693	-	487	11	-	74	121	-
KAUFMAN COUNTY . . . . .	7	433	9	303	4	-	53	64	-
KENOALL COUNTY . . . . .	4	170	-	117	1	-	17	35	-
KENEDY COUNTY. . . . .	-	-	-	-	-	-	-	-	-
KENT COUNTY. . . . .	1	(O)	(O)	(D)	(O)	(O)	(D)	(O)	(O)
KERR COUNTY. . . . .	9	454	-	323	4	-	43	84	-
KIMBLE COUNTY. . . . .	3	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(O)
KING COUNTY. . . . .	-	-	-	-	-	-	-	-	-
KINNEY COUNTY. . . . .	-	-	-	-	-	-	-	-	-
KLEBERG COUNTY . . . . .	7	358	8	231	8	-	35	76	-
KNOX COUNTY. . . . .	4	166	-	92	-	-	32	42	-
LAMAR COUNTY . . . . .	10	585	20	409	25	3	32	96	-
LAMB COUNTY. . . . .	17	672	3	433	21	-	68	147	-
LAMPASAS COUNTY. . . . .	7	312	-	241	-	-	35	36	-
LA SALLE COUNTY. . . . .	6	394	185	142	-	-	21	46	-
LAVACA COUNTY. . . . .	12	536	-	354	-	27	79	76	-
LEE COUNTY . . . . .	6	313	-	193	6	-	53	61	-
LEON COUNTY. . . . .	5	243	-	166	-	-	25	52	-
LIBERTY COUNTY . . . . .	12	697	-	426	3	-	65	188	15
LIMESTONE COUNTY . . . . .	11	567	-	381	1	-	61	124	-
LIPSCOMB COUNTY. . . . .	4	181	-	141	-	-	9	31	-
LIVE OAK COUNTY. . . . .	7	274	-	175	4	-	24	71	-
LLANO COUNTY . . . . .	5	245	-	149	-	-	49	47	-
LOVING COUNTY. . . . .	-	-	-	-	-	-	-	-	-
LUBBOCK COUNTY . . . . .	15	5 202	39	3 549	46	696	33	837	-
LYNN COUNTY. . . . .	11	372	-	251	-	-	39	82	-
MCCULLOCH COUNTY . . . . .	9	455	-	279	2	-	63	111	-
MCLENNAN COUNTY . . . . .	22	11 102	-	8 530	37	9	837	1 679	10
MCMULLEN COUNTY. . . . .	-	-	-	-	-	-	-	-	-
MADISON COUNTY . . . . .	7	283	9	205	-	-	19	50	-
MARION COUNTY. . . . .	2	(O)	(D)	(O)	(O)	(O)	(O)	(O)	(O)
MARTIN COUNTY. . . . .	-	-	-	-	-	-	-	-	-
MASON COUNTY . . . . .	1	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(O)
MATAGOROA COUNTY . . . . .	12	693	49	437	6	-	56	137	8
MAVERICK COUNTY. . . . .	6	347	42	186	-	-	47	72	-
MEDINA COUNTY. . . . .	12	623	-	410	19	-	68	126	-
MENARO COUNTY. . . . .	4	230	-	131	2	-	35	62	-
MIDLAND COUNTY . . . . .	9	14 440	8	10 115	51	706	102	3 458	-
MILAM COUNTY . . . . .	13	671	-	433	36	-	69	133	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS--CONTINUED									
MILLS COUNTY . . . . .	4	141	-	99	1	-	5	36	-
MITCHELL COUNTY. . . . .	5	(D)	(O)	(O)	(O)	(O)	(O)	(D)	(O)
MONTAGUE COUNTY. . . . .	14	485	-	365	1	-	29	90	-
MONTGOMERY COUNTY. . . . .	6	297	-	197	16	-	33	51	-
MOORE COUNTY. . . . .	5	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(O)
MORRIS COUNTY. . . . .	2	(D)	(O)	(O)	(D)	(D)	(D)	(O)	(O)
MOTLEY COUNTY. . . . .	1	(O)	(O)	(O)	(O)	(D)	(O)	(O)	(D)
NACOGOOCHES COUNTY . . . . .	7	408	-	252	9	-	44	103	-
NAVARRO COUNTY . . . . .	16	728	40	435	15	-	89	149	-
NEWTON COUNTY. . . . .	2	(U)	(O)	(U)	(U)	(O)	(O)	(D)	(D)
NOLAN COUNTY . . . . .	8	671	12	367	15	-	92	185	-
NUECES COUNTY. . . . .	22	14 116	1 102	9 801	33	-	2 058	1 105	17
OCHILTREE COUNTY . . . . .	6	310	-	170	5	-	53	82	-
OLDHAM COUNTY. . . . .	4	118	1	86	-	-	13	18	-
ORANGE COUNTY. . . . .	4	190	-	140	9	-	4	37	-
PALO PINTO COUNTY. . . . .	7	510	17	325	1	-	55	112	-
PANOLA COUNTY. . . . .	6	302	-	209	3	-	24	66	-
PARKER COUNTY. . . . .	9	420	-	303	1	-	18	98	-
PARMER COUNTY. . . . .	10	366	-	271	6	-	12	77	-
PECOS COUNTY . . . . .	8	330	-	189	7	-	43	91	-
POLK COUNTY. . . . .	6	303	-	186	-	-	38	79	-
POTTER COUNTY. . . . .	16	6 204	16	4 045	52	844	370	867	10
PRESTIOIO COUNTY. . . . .	6	358	14	195	1	-	60	88	-
RAINS COUNTY. . . . .	-	-	-	-	-	-	-	-	-
RANDALL COUNTY . . . . .	3	(O)	(O)	(O)	(O)	(D)	(O)	(D)	(D)
REAGAN COUNTY. . . . .	3	124	-	59	9	-	19	37	-
REAL COUNTY. . . . .	2	(D)	(O)	(D)	(D)	(D)	(O)	(O)	(O)
RED RIVER COUNTY . . . . .	8	303	-	219	2	-	25	57	-
REEVES COUNTY. . . . .	7	449	16	266	9	-	53	105	-
REFUGIO COUNTY . . . . .	3	123	8	66	2	-	16	31	-
ROBERTS COUNTY . . . . .	1	(O)	(D)	(D)	(D)	(O)	(D)	(O)	(O)
ROBERTSON COUNTY . . . . .	9	3 548	23	1 672	11	-	732	1 100	10
ROCKWALL COUNTY. . . . .	1	(O)	(O)	(O)	(O)	(O)	(D)	(O)	(O)
RUNNELS COUNTY . . . . .	12	616	-	377	5	-	76	147	11
RUSK COUNTY. . . . .	7	399	-	215	-	-	46	123	15
SABINE COUNTY. . . . .	1	(D)	(O)	(O)	(D)	(D)	(O)	(O)	(O)
SAN AUGUSTINE COUNTY . . . . .	6	323	-	254	7	-	20	42	-
SAN JACINTO COUNTY . . . . .	-	-	-	-	-	-	-	-	-
SAN PATRICIO COUNTY. . . . .	14	610	-	308	9	-	59	234	-
SAN SABA COUNTY. . . . .	6	259	-	166	-	-	31	62	-
SCHLEICHER COUNTY. . . . .	3	157	-	105	-	-	24	28	-
SCURRY COUNTY. . . . .	9	533	2	290	23	-	81	126	11
SHACKELFORD COUNTY . . . . .	5	221	1	148	-	-	27	45	-
SHELBY COUNTY. . . . .	9	2 555	-	1 590	-	-	236	729	-
SHERMAN COUNTY . . . . .	4	175	7	102	2	-	24	40	-
SMITH COUNTY . . . . .	13	1 034	-	647	29	-	91	254	13
SOMERVELL COUNTY . . . . .	-	-	-	-	-	-	-	-	-
STARR COUNTY . . . . .	7	342	-	221	1	-	57	63	-
STEPHENS COUNTY. . . . .	9	501	6	309	5	-	64	117	-
STERLING COUNTY . . . . .	1	(O)	(O)	(D)	(D)	(O)	(O)	(O)	(O)
STONEWALL COUNTY . . . . .	3	(O)	(O)	(O)	(D)	(D)	(O)	(O)	(O)
SUTTON COUNTY. . . . .	4	183	-	111	-	-	42	30	-
SWISHER COUNTY . . . . .	8	313	-	214	-	-	17	82	-
TARRANT COUNTY . . . . .	17	47 781	4 947	29 616	855	2 764	999	8 568	32
TAYLOR COUNTY. . . . .	14	4 344	36	3 540	89	-	163	505	11
TERRELL COUNTY . . . . .	3	(D)	(O)	(D)	(O)	(O)	(O)	(O)	(D)
TERRY COUNTY . . . . .	10	475	12	289	2	-	56	116	-
THROCKMORTON COUNTY. . . . .	3	121	-	85	-	-	16	20	-
TITUS COUNTY . . . . .	5	220	-	152	3	-	23	42	-
TOM GREEN COUNTY . . . . .	7	640	18	329	27	9	67	168	22
TRAVIS COUNTY. . . . .	12	13 780	14	10 987	52	-	509	2 203	15
TRINITY COUNTY . . . . .	5	193	-	132	-	-	10	51	-
TYLER COUNTY . . . . .	7	329	-	223	-	-	43	63	-
UPSHUR COUNTY. . . . .	3	(O)	(D)	(D)	(O)	(O)	(D)	(O)	(O)
UPTON COUNTY . . . . .	7	344	12	175	6	-	75	76	-
UVALOE COUNTY. . . . .	10	641	11	378	14	-	86	152	-
VAL VEROE COUNTY . . . . .	7	444	4	350	4	-	37	49	-
VAN ZANDT COUNTY . . . . .	5	186	-	132	-	-	18	36	-
VICTORIA COUNTY. . . . .	10	4 620	27	3 421	54	-	522	596	-
WALKER COUNTY. . . . .	8	427	-	260	5	-	56	106	-
WALLER COUNTY. . . . .	8	324	-	232	-	-	22	70	-
WARD COUNTY. . . . .	8	650	25	326	29	-	80	170	20
WASHINGTON COUNTY. . . . .	10	493	19	312	4	-	63	95	-
WEBB COUNTY. . . . .	9	753	35	516	19	-	74	109	-
WHARTON COUNTY . . . . .	13	1 121	25	506	35	317	59	179	-
WHEELER COUNTY . . . . .	7	302	-	186	-	-	37	79	-
WICHITA COUNTY . . . . .	21	25 461	540	15 726	80	2 310	745	6 060	-
WILBARGER COUNTY . . . . .	10	445	10	284	30	-	33	88	-
WILLACY COUNTY . . . . .	5	326	13	202	11	-	34	66	-
WILLIAMSON COUNTY. . . . .	16	738	-	496	16	-	102	124	-
WILSON COUNTY. . . . .	9	400	-	266	-	-	40	94	-
WINKLER COUNTY . . . . .	2	(O)	(D)	(D)	(O)	(D)	(O)	(O)	(D)
WISE COUNTY. . . . .	9	308	-	238	1	-	6	63	-
WOOD COUNTY. . . . .	12	520	-	389	10	-	23	98	-
YOAKUM COUNTY. . . . .	2	(O)	-	(O)	-	-	(O)	(O)	-
YOUNG COUNTY . . . . .	10	372	-	230	7	-	57	78	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS--CONTINUED		-	-	-	-	-	-	-	-
ZAPATA COUNTY. . . . .	4	171	-	106	-	-	25	40	-
UTAH									
TOTAL. . . . .	175	16 916	893	9 575	103	10	571	5 567	197
REFINER-MARKETER STATIONS. . . . .	108	11 801	833	6 559	95	10	239	3 999	66
OTHER STATIONS. . . . .	67	5 115	60	3 016	8	-	332	1 568	131
BEAVER COUNTY. . . . .	5	288	7	161	-	-	9	111	-
BOX ELDER COUNTY. . . . .	12	740	-	447	13	-	12	268	-
CACHE COUNTY. . . . .	11	627	7	352	3	-	11	254	-
CARBON COUNTY. . . . .	6	396	9	284	1	-	13	89	-
DAGGETT COUNTY. . . . .	-	-	-	-	-	-	-	-	-
DAVIS COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DUCHESE COUNTY. . . . .	7	381	-	225	1	-	21	134	-
EMERY COUNTY. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GARFIELD COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GRAND COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IRON COUNTY. . . . .	12	952	22	587	2	-	34	307	-
JUAB COUNTY. . . . .	6	331	-	179	9	-	-	138	5
KANE COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MILLARD COUNTY. . . . .	9	695	9	389	-	-	42	255	-
MORGAN COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PIUTE COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RICH COUNTY. . . . .	-	-	-	-	-	-	-	-	-
SALT LAKE COUNTY. . . . .	25	4 703	683	2 311	16	-	86	1 578	29
SAN JUAN COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SANPETE COUNTY. . . . .	4	268	-	158	-	-	4	106	-
SEVIER COUNTY. . . . .	8	693	-	357	1	-	65	244	26
SUMMIT COUNTY. . . . .	4	179	-	103	-	-	-	49	27
TDOELE COUNTY. . . . .	6	378	-	232	-	-	23	123	-
UINTAH COUNTY. . . . .	8	559	15	329	3	-	23	189	-
UTAH COUNTY. . . . .	11	940	14	510	38	-	48	318	12
WASATCH COUNTY. . . . .	6	568	2	259	-	-	45	232	30
WASHINGTON COUNTY. . . . .	3	144	20	69	-	-	-	55	-
WAYNE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
WEBER COUNTY. . . . .	10	2 621	72	1 833	2	10	59	636	9
VERMONT									
TOTAL. . . . .	72	100 646	25	27 670	1	1 200	10 131	46 440	15 179
REFINER-MARKETER STATIONS. . . . .	28	69 645	20	24 580	-	-	8 919	36 126	-
OTHER STATIONS. . . . .	44	31 001	5	3 090	1	1 200	1 212	10 314	15 179
ADDISON COUNTY. . . . .	4	215	-	158	-	-	24	33	-
BENNINGTON COUNTY. . . . .	8	650	-	290	-	-	67	153	140
CALEDONIA COUNTY. . . . .	8	1 205	-	637	-	-	183	385	-
CHITTENGO COUNTY. . . . .	10	93 926	20	24 745	-	1 200	9 236	44 240	14 485
ESSEX COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FRANKLIN COUNTY. . . . .	3	196	-	86	-	-	45	65	-
GRAND ISLE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
LAMONT COUNTY. . . . .	3	194	-	90	-	-	41	63	-
DRANGE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
ORLEANS COUNTY. . . . .	5	376	-	208	-	-	64	104	-
RUTLAND COUNTY. . . . .	6	773	-	294	-	-	127	352	-
WASHINGTON COUNTY. . . . .	9	855	5	356	-	-	63	431	-
WINDHAM COUNTY. . . . .	6	709	-	239	-	-	121	325	24
WINDSOR COUNTY. . . . .	8	1 484	-	531	1	-	148	274	530
VIRGINIA									
TOTAL. . . . .	534	638 415	6 234	226 067	3 574	22 387	79 300	225 181	75 672
REFINER-MARKETER STATIONS. . . . .	295	577 918	6 159	212 932	3 439	22 187	67 293	194 417	71 491
OTHER STATIONS. . . . .	239	60 497	75	13 135	135	200	12 007	30 764	4 181
ACCOMACK COUNTY. . . . .	9	1 045	-	605	-	-	223	217	-
ALBEMARLE COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALEXANDRIA. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALLEGHANY COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
AMELIA COUNTY. . . . .	1	(0)	-	(0)	-	-	(0)	(0)	-
AMHERST COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
APPOMATTOX COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARLINGTON COUNTY. . . . .	-	-	-	-	-	-	-	-	-
AUGUSTA COUNTY. . . . .	3	379	-	148	10	-	82	139	-
BATH COUNTY. . . . .	-	-	-	-	-	-	-	-	-
BEDFORD COUNTY. . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BLAND COUNTY. . . . .	-	-	-	-	-	-	-	-	-
BOTETDURT COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BRISTOL. . . . .	6	480	-	314	12	-	77	77	-
BRUNSWICK COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BUCHANAN COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BUCKINGHAM COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BUENA VISTA. . . . .	-	-	-	-	-	-	-	-	-
CAMPBELL COUNTY. . . . .	9	854	-	286	2	-	113	445	8
CARDLINE COUNTY. . . . .	4	275	-	147	-	-	52	76	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
VIRGINIA--CONTINUED									
CARRDLL COUNTY . . . . .	3	211	-	90	11	-	25	85	-
CHARLES CITY COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CHARLOTTE COUNTY . . . . .	3	220	-	66	8	-	68	78	-
CHARLOTTESVILLE . . . . .	11	1 785	-	466	22	-	242	1 055	-
CHESAPEAKE . . . . .	13	179 872	3 115	61 843	420	5 810	26 575	55 133	26 976
CHESTERFIELD COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLARKE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
CLIFTON FORGE . . . . .	-	-	-	-	-	-	-	-	-
CDLONIAL HEIGHTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CDVINGTON . . . . .	7	488	(D)	254	-	-	67	148	19
CRAIG COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CULPEPER COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CUMBERLAND COUNTY . . . . .	-	-	-	-	-	-	-	-	-
DANVILLE . . . . .	15	1 167	-	581	32	-	211	330	13
DICKENSDN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
DINWIDDIE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EMPDRIA . . . . .	9	693	-	471	-	-	93	129	-
ESSEX COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FAIRFAX COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FAIRFAX CITY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FALLS CHURCH . . . . .	-	-	-	-	-	-	-	-	-
FAUQUIER COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLDYD COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLUVANNA COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRANKLIN CITY . . . . .	4	497	-	156	2	75	150	114	-
FREDERICK COUNTY . . . . .	9	1 123	-	463	10	-	138	296	216
FREDERICKSBURG . . . . .	8	582	-	291	6	-	102	183	-
GALAX . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GILES COUNTY . . . . .	8	400	-	199	10	-	68	123	-
GLDUCESTER COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GDDCHLAND COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRAYSDN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
GREENE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
GREENSVILLE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
HALIFAX COUNTY . . . . .	-	-	-	-	-	-	-	-	-
HAMPTON . . . . .	7	1 953	-	343	-	60	867	683	-
HANDVER COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARRISONBURG . . . . .	6	531	-	201	8	-	86	236	-
HENRICD COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HENRY COUNTY . . . . .	5	282	-	157	-	-	49	76	-
HIGHLAND COUNTY . . . . .	-	-	-	-	-	-	-	-	-
HOPEWELL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ISLE OF WIGHT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JAMES CITY COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	-	(D)
KING AND QUEEN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KING GEDRG COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KING WILLIAM COUNTY . . . . .	5	709	-	408	9	-	129	163	-
LANCASTER COUNTY . . . . .	5	771	-	423	-	-	138	196	14
LEE COUNTY . . . . .	4	260	-	199	-	-	29	32	-
LEXINGTON . . . . .	6	347	-	208	16	-	43	80	-
LDUDDUN COUNTY . . . . .	6	490	-	221	9	-	88	172	-
LDUISA COUNTY . . . . .	7	445	-	230	-	-	75	140	-
LUNENBURG COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LYNCHBURG . . . . .	8	664	-	354	37	-	104	169	-
MADISDN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
MARTINSVILLE . . . . .	4	391	-	163	42	-	66	120	-
MATHEWS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MECKLENBURG COUNTY . . . . .	12	2 695	-	974	4	-	838	868	11
MIDDLESEX COUNTY . . . . .	3	188	-	122	-	-	28	38	-
MDNTGDMERY COUNTY . . . . .	3	159	-	101	-	-	22	24	12
NANSEMOND COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NELSDN COUNTY . . . . .	2	(D)	-	(D)	-	-	(D)	(D)	-
NEW KENT COUNTY . . . . .	-	-	-	-	-	-	-	-	-
NEWPORT NEWS . . . . .	7	18 869	-	4 416	116	-	139	7 446	6 752
NDRFDLK . . . . .	15	103 210	1 243	33 579	1 999	20	9 059	24 528	32 782
NORTHAMPTON COUNTY . . . . .	3	363	-	162	-	-	53	133	15
NORTHUMBERLAND COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NDRTON . . . . .	5	525	-	398	16	-	41	70	-
NOTTDWAY COUNTY . . . . .	7	409	-	255	11	-	75	68	-
DRANGE COUNTY . . . . .	4	290	-	123	16	-	54	84	13
PAGE COUNTY . . . . .	5	353	-	132	-	-	83	116	22
PATRICK COUNTY . . . . .	3	204	-	130	1	-	35	38	-
PETERSBURG . . . . .	7	679	-	280	12	-	159	228	-
PITTSYLVANIA COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PDRTSMOUTH . . . . .	5	16 265	-	6 604	8	-	3 285	6 348	20
PDWHATAN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PRINCE EDWARD COUNTY . . . . .	5	337	-	170	10	-	62	95	-
PRINCE GEORGE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
PRINCE WILLIAM COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY . . . . .	4	258	-	163	-	-	31	64	-
RADFRD . . . . .	4	391	-	168	33	-	61	129	-
RAPPAHANNOCK COUNTY . . . . .	-	-	-	-	-	-	-	-	-
RICHMOND COUNTY . . . . .	4	883	-	371	-	-	256	256	-
RICHMOND CITY . . . . .	19	106 375	334	22 725	506	701	18 296	55 406	8 407
RDANDKE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
VIRGINIA--CONTINUED									
ROANOKE CITY . . . . .	8	(D)	(O)	(D)	(D)	(D)	(O)	(D)	(D)
ROCKBRIDGE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROCKINGHAM COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(D)	(O)	(D)	(D)
RUSSELL COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
SALEM . . . . .	4	348	-	172	-	-	(D)	(D)	(D)
SCOTT COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(D)	60	116	-
SHENANDOAH COUNTY . . . . .	8	486	-	190	-	-	(D)	(D)	(D)
SMYTH COUNTY . . . . .	7	570	-	293	-	-	101	177	18
SOUTH BOSTON . . . . .	12	984	-	412	16	-	89	172	-
SOUTHAMPTON COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	199	360	-
SPOTSYLVANIA COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STAFFORD COUNTY . . . . .	1	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STAUNTON . . . . .	8	624	-	395	-	-	(D)	(O)	-
SUFFOLK . . . . .	6	746	-	302	16	-	71	142	-
SURRY COUNTY . . . . .	1	(D)	(O)	(D)	9	-	129	287	19
SUSSEX COUNTY . . . . .	4	286	-	148	(D)	(D)	(D)	(D)	(D)
TAZEWELL COUNTY . . . . .	10	925	-	517	-	-	48	90	-
VIRGINIA BEACH . . . . .	4	256	-	103	31	-	120	177	80
WARREN COUNTY . . . . .	5	434	-	126	3	-	56	95	-
WASHINGTON COUNTY . . . . .	8	761	-	391	6	-	81	224	-
WAYNESBORO . . . . .	3	(D)	(D)	(D)	(D)	(D)	107	231	26
WESTMORELAND COUNTY . . . . .	5	(O)	(O)	(O)	(D)	(D)	(O)	(D)	(D)
WILLIAMSBURG . . . . .	4	177	-	76	(D)	(D)	(O)	(D)	(D)
WINCHESTER . . . . .	4	357	-	120	2	-	28	71	-
WISE COUNTY . . . . .	5	571	-	335	-	-	57	180	-
WYTHE COUNTY . . . . .	4	434	-	198	2	-	94	142	-
YORK COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(D)	80	154	-
WASHINGTON									
TOTAL . . . . .	673	433 968	4 483	163 844	3 868	27 395	9 347	173 519	51 512
REFINER-MARKETER STATIONS . . . . .	465	399 177	4 402	146 849	3 680	27 383	8 437	161 646	46 780
OTHER STATIONS . . . . .	208	34 791	81	16 995	188	12	910	11 873	4 732
ADAMS COUNTY . . . . .	21	1 154	8	670	-	-	17	459	-
ASOTIN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BENTON COUNTY . . . . .	12	630	21	310	-	-	34	265	-
CHELAN COUNTY . . . . .	19	1 640	37	793	24	-	119	645	22
CLALLAM COUNTY . . . . .	17	3 907	48	1 960	20	-	42	1 413	424
CLARK COUNTY . . . . .	19	14 465	-	8 949	36	-	81	5 387	12
COLUMBIA COUNTY . . . . .	6	300	5	137	-	-	16	142	-
COWLITZ COUNTY . . . . .	14	4 626	19	1 298	9	-	70	2 010	1 220
DOUGLAS COUNTY . . . . .	7	376	-	188	-	-	10	178	-
FERRY COUNTY . . . . .	3	166	-	84	-	-	5	77	-
FRANKLIN COUNTY . . . . .	19	32 170	14	11 669	35	2 378	97	16 447	1 530
GARFIELD COUNTY . . . . .	6	560	6	216	33	-	56	208	41
GRANT COUNTY . . . . .	31	7 865	-	4 490	12	-	106	3 257	-
GRAYS HARBOR COUNTY . . . . .	17	9 604	10	3 111	-	-	463	4 623	1 397
ISLAND COUNTY . . . . .	6	565	16	250	-	-	45	254	-
JEFFERSON COUNTY . . . . .	4	633	-	272	-	-	-	287	74
KING COUNTY . . . . .	57	128 979	2 234	35 837	1 158	10 635	4 228	50 165	24 722
KITSAP COUNTY . . . . .	12	2 423	12	1 221	17	-	92	1 081	-
KITTITAS COUNTY . . . . .	18	1 217	-	616	4	-	49	548	-
Klickitat County . . . . .	12	732	-	384	4	-	79	265	-
LEWIS COUNTY . . . . .	19	1 228	-	620	20	-	59	529	-
LINCOLN COUNTY . . . . .	24	1 321	14	725	-	-	49	521	12
MASON COUNTY . . . . .	7	710	-	351	-	-	25	334	-
OKANOGAN COUNTY . . . . .	23	1 405	23	705	4	-	48	625	-
PACIFIC COUNTY . . . . .	15	1 540	-	545	-	-	52	460	483
PEND OREILLE COUNTY . . . . .	6	409	20	216	-	-	32	141	-
PIERCE COUNTY . . . . .	23	35 920	32	11 828	143	12	759	19 980	3 166
SAN JUAN COUNTY . . . . .	6	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SKAGIT COUNTY . . . . .	22	2 591	16	1 041	28	-	168	1 016	322
SKAMANIA COUNTY . . . . .	5	326	-	172	-	-	43	111	-
SNOHOMISH COUNTY . . . . .	26	85 085	1 718	20 601	2 022	10 300	1 614	35 590	13 240
SPOKANE COUNTY . . . . .	43	73 041	39	45 084	135	4 070	284	19 696	3 733
STEVENS COUNTY . . . . .	14	754	-	419	-	-	27	308	-
THURSTON COUNTY . . . . .	8	2 367	-	1 068	-	-	89	1 042	168
WAHIAKUM COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
WALLA WALLA COUNTY . . . . .	18	1 285	52	619	29	-	39	497	49
WHATCOM COUNTY . . . . .	25	6 678	12	3 891	46	-	124	1 872	733
WHITMAN COUNTY . . . . .	37	2 138	32	1 174	-	-	70	824	38
YAKIMA COUNTY . . . . .	49	4 483	66	2 010	89	-	236	1 975	107
WEST VIRGINIA									
TOTAL . . . . .	189	76 918	712	58 458	1 214	301	3 763	12 368	102
REFINER-MARKETER STATIONS . . . . .	122	71 636	712	55 447	1 184	281	3 070	10 942	-
OTHER STATIONS . . . . .	67	5 282	-	3 011	30	20	693	1 426	102
BARBOUR COUNTY . . . . .	-	-	-	-	-	-	-	-	-
BERKELEY COUNTY . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(D)
BOONE COUNTY . . . . .	4	149	-	91	-	-	26	32	-
BRAXTON COUNTY . . . . .	5	317	12	212	-	-	37	45	11
BROOKE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CABELL COUNTY . . . . .	7	11 860	218	9 703	71	281	80	1 507	-
CALHOUN COUNTY . . . . .	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 4. Bulk Storage Capacity, by Product—United States, States, and Counties: 1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
WEST VIRGINIA--CONTINUED									
CLAY COUNTY. . . . .	-	-	-	-	-	-	-	-	-
ODODRIDGE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
FAYETTE COUNTY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GILMER COUNTY. . . . .	-	-	-	-	-	-	-	-	-
GRANT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREENBRIER COUNTY. . . . .	8	492	-	319	-	4	47	122	-
HAMPSHIRE COUNTY . . . . .	-	-	-	-	-	-	-	-	-
HANCOCK COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARDY COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARRISDN COUNTY. . . . .	9	816	-	356	6	-	68	372	14
JACKSDN COUNTY . . . . .	3	139	-	87	-	-	27	25	-
JEFFERSON COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANAWHA COUNTY . . . . .	14	23 994	449	16 080	990	-	2 D17	4 444	14
LEWIS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY . . . . .	-	-	-	-	-	-	-	-	-
LOGAN COUNTY . . . . .	7	875	-	752	3	-	52	68	-
MCDOWELL COUNTY. . . . .	8	484	-	327	9	-	40	105	3
MARION COUNTY. . . . .	3	286	-	221	-	-	17	48	-
MARSHALL COUNTY. . . . .	3	165	-	118	-	-	13	34	-
MASDN COUNTY . . . . .	5	267	-	176	-	-	36	55	-
MERCER COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MINERAL COUNTY . . . . .	1	(D)	-	(D)	-	-	(D)	(D)	-
MINGO COUNTY . . . . .	4	178	-	120	-	-	28	30	-
MNDNGALIA COUNTY. . . . .	9	9 183	18	7 374	8	-	233	1 550	-
MONRDE COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MORGAN COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NICHOLAS COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OHIO COUNTY. . . . .	7	4 446	-	4 268	18	-	69	91	-
PENOLETDN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PLEASANTS COUNTY . . . . .	-	-	-	-	-	-	-	-	-
POCAHONTAS COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PRESTDN COUNTY . . . . .	1	(D)	-	(D)	(D)	-	(D)	(D)	-
PUTNAM COUNTY. . . . .	-	-	-	-	-	-	-	-	-
RALEIGH COUNTY . . . . .	8	888	-	618	12	16	97	145	-
RANDDLPH COUNTY. . . . .	10	747	15	398	16	-	132	174	12
RITCHIE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROANE COUNTY . . . . .	6	293	-	188	8	-	34	63	-
SUMMERS COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TAYLOR COUNTY. . . . .	-	-	-	-	-	-	-	-	-
TUCKER COUNTY. . . . .	-	-	-	-	-	-	-	-	-
TYLER COUNTY . . . . .	-	-	-	-	-	-	-	-	-
UPSHUR COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WAYNE COUNTY . . . . .	1	(D)	-	(D)	-	-	-	-	-
WEBSTER COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WETZEL COUNTY. . . . .	5	355	-	303	-	-	19	24	9
WIRT COUNTY. . . . .	-	-	-	-	-	-	-	-	-
WOOD COUNTY. . . . .	8	7 786	-	7 073	49	-	75	589	-
WYOMING COUNTY . . . . .	3	171	-	95	2	-	22	52	-
WISCONSIN									
TOTAL. . . . .	1 293	595 000	1 990	252 604	1 885	3 673	51 339	262 124	21 385
REFINER-MARKETER STATIONS. . . . .	646	502 610	1 642	212 644	1 504	3 668	47 485	225 026	10 641
OTHER STATIONS . . . . .	647	92 390	348	39 960	381	5	3 854	37 098	10 744
ADAMS COUNTY . . . . .	3	209	-	80	-	-	18	111	-
ASHLAND COUNTY . . . . .	9	564	-	336	-	-	54	144	30
BARRDN COUNTY. . . . .	27	2 054	34	1 066	8	-	237	709	-
BAYFIELD COUNTY. . . . .	8	448	-	206	-	-	83	159	-
BRDWN COUNTY . . . . .	32	169 158	650	64 075	55	-	15 726	74 971	13 681
BUFFALO COUNTY . . . . .	8	477	-	332	-	-	28	117	-
BURNETT COUNTY . . . . .	3	226	-	113	-	-	30	83	-
CALUMET COUNTY . . . . .	12	1 047	14	523	-	-	111	399	-
CHIPPEWA COUNTY. . . . .	28	30 658	9	15 833	-	-	201	14 615	-
CLARK COUNTY . . . . .	28	1 757	-	863	-	-	187	707	-
CDLUMBIA COUNTY. . . . .	29	2 350	-	1 124	2	-	250	942	32
CRAWFRD COUNTY. . . . .	10	683	-	289	-	-	84	310	-
DANE COUNTY. . . . .	54	73 635	-	36 149	731	17	3 599	32 427	712
DOOG COUNTY . . . . .	30	2 520	20	1 223	26	-	195	1 039	17
DDOR COUNTY. . . . .	14	1 322	88	533	4	-	224	463	10
DOUGLAS COUNTY . . . . .	13	57 142	-	23 317	-	-	5 118	28 695	12
OUNN COUNTY. . . . .	15	1 112	-	743	26	-	68	275	-
EAU CLAIRE COUNTY. . . . .	20	2 035	-	942	-	-	217	851	25
FLORENCE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FOND DU LAC COUNTY . . . . .	33	2 845	-	1 225	36	-	234	1 338	12
FDREST COUNTY. . . . .	7	492	-	226	-	-	70	156	40
GRANT COUNTY . . . . .	34	2 702	-	1 165	9	-	163	1 333	32
GREEN COUNTY . . . . .	20	1 540	20	650	2	-	137	719	12
GREEN LAKE COUNTY. . . . .	12	927	-	481	1	-	49	395	1
IDWA COUNTY. . . . .	17	974	-	508	-	-	82	384	-
IRDN COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JACKSDN COUNTY . . . . .	10	803	3	401	-	-	72	288	39
JEFFERSON COUNTY . . . . .	28	2 485	26	1 128	55	-	204	1 072	-
JUNEAU COUNTY. . . . .	17	1 402	1	706	2	-	116	547	30
KENOSHA COUNTY . . . . .	10	1 245	-	491	15	-	102	531	106

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 4. Bulk Storage Capacity, by Product-United States, States, and Counties: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
WISCONSIN--CONTINUED									
KEWAUNEE COUNTY. . . . .	11	9 962	-	4 961	1	-	2 380	2 570	50
LA CROSSE COUNTY. . . . .	21	36 034	-	14 733	39	224	4 943	16 063	32
LAFAYETTE COUNTY. . . . .	20	1 183	-	547	-	-	117	483	36
LANGLADE COUNTY. . . . .	8	537	12	213	-	-	81	231	-
LINCOLN COUNTY. . . . .	14	937	-	425	1	-	95	416	-
MANITOWOC COUNTY. . . . .	22	5 983	16	2 305	34	-	129	3 499	-
MARATHON COUNTY. . . . .	30	2 767	52	1 210	22	-	168	1 265	50
MARINETTE COUNTY. . . . .	13	1 109	-	492	10	-	173	414	20
MARQUETTE COUNTY. . . . .	5	278	-	126	-	-	31	121	-
MENOMINEE COUNTY. . . . .	-	-	-	-	-	-	-	-	-
MILWAUKEE COUNTY. . . . .	46	111 376	880	45 101	195	3 427	10 022	46 345	5 406
MONROE COUNTY. . . . .	21	1 533	-	817	10	-	124	582	-
ONONTO COUNTY. . . . .	14	1 182	1	705	9	-	126	341	-
ONEIDA COUNTY. . . . .	14	1 091	38	452	48	-	111	414	28
OUTAGAMIE COUNTY. . . . .	27	2 916	-	1 250	66	2	161	1 376	61
OZAUKEE COUNTY. . . . .	14	9 508	-	4 444	10	-	1 150	3 889	15
PEPIN COUNTY. . . . .	7	523	1	289	-	-	86	147	-
PIERCE COUNTY. . . . .	19	1 167	-	594	-	-	133	415	25
POLK COUNTY. . . . .	19	1 285	13	607	-	-	88	485	92
PORTAGE COUNTY. . . . .	14	1 312	11	524	35	-	148	568	26
PRICE COUNTY. . . . .	11	820	-	389	3	-	111	317	-
RACINE COUNTY. . . . .	24	7 692	-	2 738	81	-	111	4 672	90
RICHLAND COUNTY. . . . .	9	657	-	307	-	-	45	280	25
ROCK COUNTY. . . . .	34	2 971	-	1 325	72	-	149	1 331	94
RUSK COUNTY. . . . .	12	830	-	476	-	-	108	246	-
ST CROIX COUNTY. . . . .	21	1 313	2	646	6	-	182	459	18
SAUK COUNTY. . . . .	22	1 754	-	767	2	-	95	842	48
SAWYER COUNTY. . . . .	7	469	-	271	-	-	51	147	-
SHAWANO COUNTY. . . . .	24	1 751	12	841	40	-	126	715	17
SHEBOYGAN COUNTY. . . . .	19	2 273	-	876	43	-	200	1 097	57
TAYLOR COUNTY. . . . .	8	591	-	312	1	-	97	181	-
TREMPEALEAU COUNTY. . . . .	22	1 528	-	907	-	-	170	451	-
VERNON COUNTY. . . . .	21	1 839	-	877	-	-	121	841	-
VILAS COUNTY. . . . .	11	848	60	359	11	-	104	314	-
WALWORTH COUNTY. . . . .	27	2 270	10	1 012	11	-	207	1 000	30
WASHBURN COUNTY. . . . .	8	548	-	261	8	-	78	201	-
WASHINGTON COUNTY. . . . .	19	1 898	-	852	17	-	184	708	137
WAUKESHA COUNTY. . . . .	29	3 183	-	1 098	19	-	375	1 590	101
WAUPACA COUNTY. . . . .	30	2 425	-	1 067	2	3	243	1 080	30
WAUSHARA COUNTY. . . . .	15	1 455	-	759	-	-	211	464	21
WINNEBAGO COUNTY. . . . .	19	1 966	17	831	75	-	267	735	41
WOOD COUNTY. . . . .	27	2 093	-	988	33	-	99	929	44
WYOMING									
TOTAL. . . . .	185	23 557	145	15 448	56	-	622	7 158	128
REFINER-MARKETER STATIONS. . . . .	126	20 034	89	13 522	45	-	271	6 099	8
OTHER STATIONS. . . . .	59	3 523	56	1 926	11	-	351	1 059	120
ALBANY COUNTY. . . . .	8	518	9	341	1	-	41	118	8
BIG HORN COUNTY. . . . .	11	635	1	455	-	-	12	156	11
CAMPBELL COUNTY. . . . .	6	478	4	247	2	-	41	164	20
CARBON COUNTY. . . . .	9	642	27	465	9	-	40	93	8
CONVERSE COUNTY. . . . .	5	298	21	190	1	-	11	75	-
CROOK COUNTY. . . . .	6	304	5	179	-	-	31	89	-
FREMONT COUNTY. . . . .	15	727	-	506	2	-	37	169	13
GOSHEN COUNTY. . . . .	10	723	11	430	4	-	54	224	-
HOT SPRINGS COUNTY. . . . .	4	253	-	167	-	-	10	76	-
JOHNSON COUNTY. . . . .	5	301	26	170	-	-	9	96	-
LARAMIE COUNTY. . . . .	15	896	-	568	13	-	9	306	-
LINCOLN COUNTY. . . . .	11	656	-	438	1	-	33	184	-
NATRONA COUNTY. . . . .	11	10 689	-	7 132	16	-	1	3 540	-
NIOBRARA COUNTY. . . . .	5	266	6	149	1	-	34	76	-
PARK COUNTY. . . . .	11	505	2	329	-	-	28	146	-
PLATTE COUNTY. . . . .	12	602	16	389	-	-	22	175	-
SHERIDAN COUNTY. . . . .	6	360	-	249	1	-	9	101	-
SUBLETTE COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SWEETWATER COUNTY. . . . .	12	3 316	-	2 282	5	-	82	891	56
TETON COUNTY. . . . .	5	351	6	169	-	-	17	159	-
UINTA COUNTY. . . . .	4	219	-	122	-	-	18	79	-
WASHAKIE COUNTY. . . . .	8	389	-	240	-	-	32	117	-
WESTON COUNTY. . . . .	5	389	11	201	-	-	47	118	12

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 5. Bulk Storage Capacity by Storage Capacity Size—United States, OEP-OCO Regions, and States: 1967

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
UNITED STATES: TOTAL . . . . .	29 039	19 090 147	244 944	7 213 108	240 193	733 052	1 246 188	7 121 135	2 291 527
LESS THAN 42,000 GALLONS . . . . .	5 418	158 995	845	95 975	939	179	16 985	42 226	1 846
42,000 TO 62,000 GALLONS . . . . .	8 099	435 944	1 989	242 837	2 891	478	45 972	137 443	4 334
63,000 TO 83,000 GALLONS . . . . .	6 588	482 134	3 463	249 542	4 400	589	54 400	164 945	4 795
84,000 TO 104,000 GALLONS . . . . .	2 915	271 971	3 801	137 078	3 907	409	30 133	94 567	2 076
105,000 TO 209,000 GALLONS . . . . .	3 284	455 602	6 768	214 148	10 420	1 005	51 228	161 261	10 772
210,000 TO 1,049,000 GALLONS . . . . .	1 048	461 526	6 016	186 980	18 883	6 888	32 545	187 581	22 633
1,050,000 TO 2,099,000 GALLONS . . . . .	312	496 929	6 961	221 792	7 166	8 344	29 346	196 227	27 093
2,100,000 TO 6,299,000 GALLONS . . . . .	678	2 660 410	24 524	1 386 821	25 578	69 320	180 312	856 980	116 875
6,300,000 TO 20,999,000 GALLONS . . . . .	524	5 762 540	77 338	2 357 165	40 688	178 559	489 185	2 203 887	415 718
21,000,000 GALLONS OR MORE . . . . .	173	7 904 096	113 239	2 120 770	125 321	467 281	316 082	3 076 018	1 685 385
OEP-OCO REGION NO. 1									
TOTAL . . . . .	1 660	6 906 389	52 253	1 557 082	59 489	191 623	335 439	3 221 542	1 488 961
LESS THAN 42,000 GALLONS . . . . .	233	6 470	46	3 648	9	30	950	1 668	119
42,000 TO 62,000 GALLONS . . . . .	239	13 039	40	5 933	63	20	2 187	4 160	636
63,000 TO 83,000 GALLONS . . . . .	205	15 373	25	6 476	48	-	2 580	5 797	447
84,000 TO 104,000 GALLONS . . . . .	132	12 746	70	5 370	20	-	1 871	5 140	267
105,000 TO 209,000 GALLONS . . . . .	220	31 450	62	12 565	197	20	3 831	13 531	1 244
210,000 TO 1,049,000 GALLONS . . . . .	190	97 656	819	27 070	2 501	156	7 765	51 954	7 391
1,050,000 TO 2,099,000 GALLONS . . . . .	96	147 740	1 718	41 941	717	515	11 083	82 446	9 320
2,100,000 TO 6,299,000 GALLONS . . . . .	134	507 976	1 402	161 262	3 258	3 250	42 686	253 463	42 655
6,300,000 TO 20,999,000 GALLONS . . . . .	128	1 522 097	11 012	371 639	2 929	20 206	119 888	787 957	208 466
21,000,000 GALLONS OR MORE . . . . .	83	4 551 842	37 059	921 178	49 747	167 426	142 598	2 015 418	1 218 416
MAINE: TOTAL . . . . .	176	326 764	334	97 729	317	20	45 678	126 006	56 680
LESS THAN 42,000 GALLONS . . . . .	33	1 078	-	706	-	-	155	187	30
42,000 TO 62,000 GALLONS . . . . .	42	2 304	40	1 135	-	20	433	566	110
63,000 TO 83,000 GALLONS . . . . .	23	1 761	-	892	-	-	360	489	20
84,000 TO 104,000 GALLONS . . . . .	14	1 485	-	669	-	-	290	446	80
105,000 TO 209,000 GALLONS . . . . .	25	3 522	10	1 469	-	-	653	1 266	124
210,000 TO 1,049,000 GALLONS . . . . .	10	3 323	-	1 410	11	-	425	1 459	18
1,050,000 TO 6,299,000 GALLONS . . . . .	14	42 747	25	11 684	-	-	8 426	16 716	5 896
6,300,000 GALLONS OR MORE . . . . .	15	270 544	259	79 764	306	-	34 936	104 877	50 402
NEW HAMPSHIRE: TOTAL . . . . .	76	69 616	-	15 775	20	16	7 494	31 836	14 475
LESS THAN 42,000 GALLONS . . . . .	14	430	-	299	-	-	35	96	-
42,000 TO 62,000 GALLONS . . . . .	15	801	-	381	-	-	129	267	24
63,000 TO 83,000 GALLONS . . . . .	13	1 046	-	510	20	-	130	386	-
84,000 TO 104,000 GALLONS . . . . .	8	755	-	381	-	-	126	248	-
105,000 TO 209,000 GALLONS . . . . .	13	1 955	-	700	-	-	290	939	26
210,000 TO 1,049,000 GALLONS . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	-	-	-	-	-	-	-	-	-
6,300,000 GALLONS OR MORE . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT: TOTAL . . . . .	72	100 646	25	27 670	1	1 200	10 131	46 440	15 179
LESS THAN 42,000 GALLONS . . . . .	11	384	5	218	-	-	74	87	-
42,000 TO 62,000 GALLONS . . . . .	13	695	-	386	-	-	97	163	49
63,000 TO 83,000 GALLONS . . . . .	17	1 232	-	663	-	-	202	367	-
84,000 TO 104,000 GALLONS . . . . .	8	(0)	(0)	-	-	-	132	262	-
105,000 TO 209,000 GALLONS . . . . .	10	1 517	-	621	(0)	10	101	(0)	(0)
210,000 TO 1,049,000 GALLONS . . . . .	4	2 207	-	712	1	-	238	726	530
1,050,000 TO 6,299,000 GALLONS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS: TOTAL . . . . .	161	965 573	5 119	152 262	8 915	27 937	41 763	528 747	200 830
LESS THAN 42,000 GALLONS . . . . .	34	1 001	-	473	-	-	137	381	10
42,000 TO 62,000 GALLONS . . . . .	22	1 155	-	389	3	-	139	486	138
63,000 TO 83,000 GALLONS . . . . .	16	1 164	-	231	10	-	174	609	140
84,000 TO 104,000 GALLONS . . . . .	6	645	-	182	10	-	97	356	-
105,000 TO 209,000 GALLONS . . . . .	25	3 564	-	958	-	-	374	2 067	165
210,000 TO 1,049,000 GALLONS . . . . .	21	10 472	30	1 739	317	-	1 055	6 809	522
1,050,000 TO 6,299,000 GALLONS . . . . .	12	27 960	-	7 744	14	-	2 277	17 850	75
6,300,000 GALLONS OR MORE . . . . .	25	919 612	5 089	140 546	8 561	27 937	37 510	500 189	199 780
RHODE ISLAND: TOTAL . . . . .	44	320 332	1 119	63 926	12	5 277	21 727	173 863	54 408
LESS THAN 42,000 GALLONS . . . . .	7	116	-	27	8	-	25	56	-
42,000 TO 62,000 GALLONS . . . . .	4	181	-	58	-	-	21	102	-
63,000 TO 83,000 GALLONS . . . . .	4	306	-	45	-	-	39	142	80
84,000 TO 104,000 GALLONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
105,000 TO 209,000 GALLONS . . . . .	9	1 199	-	418	-	-	147	374	260
210,000 TO 1,049,000 GALLONS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	13	305 300	1 119	59 575	-	5 277	21 046	168 715	49 568
CONNECTICUT: TOTAL . . . . .	132	629 994	19 131	130 036	2 745	19 652	25 000	357 715	75 715
LESS THAN 42,000 GALLONS . . . . .	13	196	-	98	-	-	23	75	-
42,000 TO 62,000 GALLONS . . . . .	12	681	-	286	-	-	134	211	50
63,000 TO 83,000 GALLONS . . . . .	13	971	-	306	-	-	84	501	80
84,000 TO 104,000 GALLONS . . . . .	7	675	-	225	-	-	50	400	-
105,000 TO 209,000 GALLONS . . . . .	11	1 499	-	416	-	-	190	881	12
210,000 TO 1,049,000 GALLONS . . . . .	24	11 875	-	3 083	374	-	943	6 757	718
1,050,000 TO 6,299,000 GALLONS . . . . .	27	67 799	1 668	13 763	505	515	2 999	36 547	11 802
6,300,000 GALLONS OR MORE . . . . .	25	546 298	17 463	111 859	1 866	19 137	20 577	312 343	63 053

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 5. Bulk Storage Capacity by Storage Capacity Size—United States, OEP-OCD Regions, and States: 1967—Continued

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total (1,000 gal.)	Aviation gasoline (1,000 gal.)	Motor gasoline (1,000 gal.)	Spacial naphthas (1,000 gal.)	Jet fuels (naphthas or kerosene type) (1,000 gal.)	Kerosene (1,000 gal.)	Distillate fuel oils (1,000 gal.)	Residual fuel oils (1,000 gal.)
NEW YORK: TOTAL . . . . .	763	2 507 965	15 329	561 619	20 324	76 609	141 823	1 190 452	501 809
LESS THAN 42,000 GALLONS . . . . .	92	2 582	39	1 497	-	-	379	588	79
42,000 TO 62,000 GALLONS . . . . .	108	5 921	-	2 883	60	-	1 025	1 808	145
63,000 TO 83,000 GALLONS . . . . .	104	7 649	25	3 411	18	-	1 446	2 724	25
84,000 TO 104,000 GALLONS . . . . .	63	6 051	-	2 601	-	-	891	2 417	142
105,000 TO 209,000 GALLONS . . . . .	90	12 898	40	6 313	174	20	1 422	4 643	286
210,000 TO 1,049,000 GALLONS . . . . .	84	40 076	789	13 323	882	140	2 927	21 889	4 126
1,050,000 TO 6,299,000 GALLONS . . . . .	138	403 125	1 393	141 422	889	3 250	34 262	200 549	21 360
6,300,000 GALLONS OR MORE . . . . .	84	2 025 663	13 043	390 169	18 301	73 199	99 471	955 834	475 646
NEW JERSEY: TOTAL . . . . .	236	1 985 499	11 196	508 065	27 155	60 912	41 823	766 483	569 865
LESS THAN 42,000 GALLONS . . . . .	29	683	2	330	1	30	122	198	-
42,000 TO 62,000 GALLONS . . . . .	23	1 301	-	415	-	-	209	557	120
63,000 TO 83,000 GALLONS . . . . .	15	1 244	-	412	-	-	145	579	102
84,000 TO 104,000 GALLONS . . . . .	36	2 321	70	942	10	-	275	979	45
105,000 TO 209,000 GALLONS . . . . .	36	5 296	12	1 670	23	-	586	2 749	256
210,000 TO 1,049,000 GALLONS . . . . .	36	21 124	-	4 892	912	-	1 227	12 677	1 416
1,050,000 TO 6,299,000 GALLONS . . . . .	32	90 123	34	19 688	2 567	-	4 784	54 708	8 342
6,300,000 GALLONS OR MORE . . . . .	39	1 863 407	11 078	479 710	23 642	60 882	34 475	694 036	559 584
OEP-OCD REGION NO. 2									
TOTAL . . . . .	3 279	2 813 774	32 956	1 121 640	33 786	77 576	239 610	1 063 730	244 476
LESS THAN 42,000 GALLONS . . . . .	539	15 466	20	8 454	51	27	2 560	4 165	189
42,000 TO 62,000 GALLONS . . . . .	724	38 630	13	21 853	183	68	5 753	10 270	490
63,000 TO 83,000 GALLONS . . . . .	641	46 978	182	24 044	448	72	7 322	14 379	531
84,000 TO 104,000 GALLONS . . . . .	353	32 779	61	16 158	254	68	4 882	11 042	314
105,000 TO 209,000 GALLONS . . . . .	490	68 497	437	29 717	934	328	10 084	25 332	1 665
210,000 TO 1,049,000 GALLONS . . . . .	184	86 013	507	32 879	2 394	960	9 717	36 642	2 914
1,050,000 TO 6,299,000 GALLONS . . . . .	70	110 629	32	54 053	1 516	-	6 891	40 878	7 259
2,100,000 TO 6,299,000 GALLONS . . . . .	164	639 304	4 626	327 624	6 905	4 524	51 653	222 264	21 808
6,300,000 TO 20,999,000 GALLONS . . . . .	91	951 579	10 648	390 755	5 691	27 255	92 185	373 130	51 915
21,000,000 GALLONS OR MORE . . . . .	23	823 899	16 430	216 103	15 410	44 274	48 663	325 628	157 391
PENNSYLVANIA: TOTAL . . . . .	759	755 957	8 836	277 874	12 239	10 860	41 193	378 003	26 952
LESS THAN 42,000 GALLONS . . . . .	123	3 487	7	1 912	-	-	499	1 030	39
42,000 TO 62,000 GALLONS . . . . .	148	7 939	10	4 469	18	24	1 151	2 077	190
63,000 TO 83,000 GALLONS . . . . .	113	8 205	63	4 141	144	-	1 077	2 572	208
84,000 TO 104,000 GALLONS . . . . .	73	6 758	-	2 882	6	-	1 972	2 742	156
105,000 TO 209,000 GALLONS . . . . .	108	15 542	-	6 698	99	-	1 929	6 202	614
210,000 TO 1,049,000 GALLONS . . . . .	69	34 547	29	8 620	1 043	-	2 284	20 798	1 773
1,050,000 TO 6,299,000 GALLONS . . . . .	100	328 028	2 429	126 204	4 346	2 184	18 370	151 364	23 131
6,300,000 GALLONS OR MORE . . . . .	25	351 451	6 298	122 948	6 583	8 652	14 911	191 218	841
OHIO: TOTAL . . . . .	1 023	573 704	7 939	297 202	6 903	11 452	47 581	176 376	26 251
LESS THAN 42,000 GALLONS . . . . .	139	4 039	-	2 157	34	-	587	1 193	68
42,000 TO 62,000 GALLONS . . . . .	224	12 016	-	6 308	14	-	1 611	3 880	203
63,000 TO 83,000 GALLONS . . . . .	252	18 582	79	9 177	45	54	2 651	6 482	94
84,000 TO 104,000 GALLONS . . . . .	126	11 662	46	5 634	47	64	1 534	4 229	108
105,000 TO 209,000 GALLONS . . . . .	168	23 536	103	9 036	348	104	3 862	9 689	394
210,000 TO 1,049,000 GALLONS . . . . .	31	13 381	439	6 464	439	900	1 127	3 749	263
1,050,000 TO 6,299,000 GALLONS . . . . .	52	180 785	1 498	113 464	2 910	1 203	16 659	43 651	1 400
6,300,000 GALLONS OR MORE . . . . .	31	309 703	5 774	144 962	3 066	9 127	19 550	103 503	23 721
DELAWARE: TOTAL . . . . .	44	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LESS THAN 42,000 GALLONS . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
42,000 TO 62,000 GALLONS . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
63,000 TO 83,000 GALLONS . . . . .	5	384	-	168	5	-	73	138	-
84,000 TO 104,000 GALLONS . . . . .	6	547	-	239	-	-	114	194	-
105,000 TO 209,000 GALLONS . . . . .	5	738	7	208	20	-	122	381	-
210,000 TO 1,049,000 GALLONS . . . . .	3	1 939	-	905	-	-	352	682	-
1,050,000 TO 6,299,000 GALLONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	3	47 325	-	6 354	-	-	4 311	14 987	21 673
MARYLAND: TOTAL . . . . .	187	494 472	6 303	135 936	4 997	24 383	38 833	199 284	84 736
LESS THAN 42,000 GALLONS . . . . .	20	586	-	314	-	-	120	137	15
42,000 TO 62,000 GALLONS . . . . .	30	1 638	-	733	10	10	330	541	14
63,000 TO 83,000 GALLONS . . . . .	24	1 732	17	704	30	-	322	542	117
84,000 TO 104,000 GALLONS . . . . .	21	2 066	5	1 017	11	-	335	698	-
105,000 TO 209,000 GALLONS . . . . .	26	3 648	-	1 594	14	-	568	1 433	39
210,000 TO 1,049,000 GALLONS . . . . .	36	18 740	-	8 301	466	-	3 176	6 253	544
1,050,000 TO 6,299,000 GALLONS . . . . .	15	32 583	-	13 453	91	-	4 050	12 871	2 118
6,300,000 GALLONS OR MORE . . . . .	15	433 479	6 281	109 820	4 375	24 373	29 932	176 809	81 889
DISTRICT OF COLUMBIA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LESS THAN 42,000 GALLONS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
42,000 TO 62,000 GALLONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
63,000 TO 83,000 GALLONS . . . . .	-	-	-	-	-	-	-	-	-
84,000 TO 104,000 GALLONS . . . . .	-	-	-	-	-	-	-	-	-
105,000 TO 209,000 GALLONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
210,000 TO 1,049,000 GALLONS . . . . .	-	-	-	-	-	-	-	-	-
1,050,000 TO 6,299,000 GALLONS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

TABLE 5. Bulk Storage Capacity by Storage Capacity Size—United States, OEP-OCB Regions, and States: 1967—Continued

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
VIRGINIA, TOTAL . . . . .	534	638 415	6 234	226 067	3 574	22 387	79 300	225 181	75 672
LESS THAN 42,000 GALLONS . . . . .	93	2 754	-	1 465	17	20	526	688	38
42,000 TO 62,000 GALLONS . . . . .	106	5 796	-	3 448	55	-	920	1 339	34
63,000 TO 83,000 GALLONS . . . . .	94	6 887	-	3 189	44	-	1 456	2 148	50
84,000 TO 104,000 GALLONS . . . . .	68	6 248	-	2 899	94	-	1 180	2 045	30
105,000 TO 209,000 GALLONS . . . . .	93	12 926	75	5 503	254	120	2 148	4 462	364
210,000 TO 1,049,000 GALLONS . . . . .	31	11 315	1	4 086	97	60	2 378	4 397	296
1,050,000 TO 6,299,000 GALLONS . . . . .	20	72 447	-	30 637	27	639	10 963	28 263	1 918
6,300,000 GALLONS OR MORE . . . . .	29	520 042	6 158	174 840	2 986	21 548	59 729	181 839	72 942
WEST VIRGINIA, TOTAL . . . . .	189	76 918	712	58 458	1 214	301	3 763	12 368	102
LESS THAN 42,000 GALLONS . . . . .	35	969	-	522	-	-	178	266	3
42,000 TO 62,000 GALLONS . . . . .	50	2 584	-	1 568	21	-	391	584	20
63,000 TO 83,000 GALLONS . . . . .	35	2 560	-	1 397	55	16	411	681	-
84,000 TO 104,000 GALLONS . . . . .	12	1 107	-	713	24	4	115	251	-
105,000 TO 209,000 GALLONS . . . . .	27	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
210,000 TO 1,049,000 GALLONS . . . . .	5	3 634	-	3 172	-	-	75	387	-
1,050,000 TO 6,299,000 GALLONS . . . . .	24	54 964	236	44 096	164	281	1 823	8 364	-
6,300,000 GALLONS OR MORE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KENTUCKY, TOTAL . . . . .	536	197 801	2 925	109 715	4 794	8 193	20 578	43 026	8 570
LESS THAN 42,000 GALLONS . . . . .	119	3 315	13	1 996	-	7	550	728	21
42,000 TO 62,000 GALLONS . . . . .	155	8 070	3	5 067	65	34	1 222	1 650	29
63,000 TO 83,000 GALLONS . . . . .	118	8 628	23	5 268	125	2	1 332	1 816	62
84,000 TO 104,000 GALLONS . . . . .	47	4 391	10	2 774	72	-	632	883	20
105,000 TO 209,000 GALLONS . . . . .	62	8 323	225	4 494	189	104	1 053	2 098	160
210,000 TO 1,049,000 GALLONS . . . . .	9	2 457	38	1 331	349	-	325	376	38
1,050,000 TO 6,299,000 GALLONS . . . . .	17	64 339	495	47 457	849	217	4 141	11 180	-
6,300,000 GALLONS OR MORE . . . . .	9	98 278	2 118	41 328	3 145	7 829	11 323	24 295	8 240
OEP-OCO REGION NO. 3									
TOTAL . . . . .	4 034	2 510 756	44 470	1 270 181	39 995	95 203	306 956	554 992	198 959
LESS THAN 42,000 GALLONS . . . . .	709	20 495	59	11 376	218	12	4 045	4 443	342
42,000 TO 62,000 GALLONS . . . . .	980	52 786	214	31 082	421	103	9 395	11 104	467
63,000 TO 83,000 GALLONS . . . . .	905	67 480	548	39 336	1 098	65	11 421	14 479	533
84,000 TO 104,000 GALLONS . . . . .	453	42 542	405	23 943	1 172	76	7 084	9 658	204
105,000 TO 209,000 GALLONS . . . . .	581	80 435	1 536	40 792	2 416	148	13 981	19 985	1 577
210,000 TO 1,049,000 GALLONS . . . . .	130	52 361	964	26 338	4 088	1 024	6 132	12 463	1 352
1,050,000 TO 2,099,000 GALLONS . . . . .	29	43 393	162	24 055	2 422	1 489	2 254	10 853	2 158
2,100,000 TO 6,299,000 GALLONS . . . . .	131	536 592	3 105	342 027	5 537	11 335	53 871	103 413	17 304
6,300,000 TO 20,999,000 GALLONS . . . . .	100	1 104 740	21 750	573 966	18 155	32 037	157 960	249 306	51 566
21,000,000 GALLONS OR MORE . . . . .	16	509 932	15 727	157 266	4 468	48 914	40 813	119 288	123 456
NORTH CAROLINA, TOTAL . . . . .	846	534 281	3 470	228 799	8 504	6 794	108 915	160 440	17 359
LESS THAN 42,000 GALLONS . . . . .	162	5 057	-	2 709	12	10	1 189	955	182
42,000 TO 62,000 GALLONS . . . . .	173	9 495	41	5 344	82	49	2 063	1 769	147
63,000 TO 83,000 GALLONS . . . . .	170	12 551	-	6 689	181	16	2 690	2 752	223
84,000 TO 104,000 GALLONS . . . . .	97	9 156	20	4 169	164	29	2 210	2 433	131
105,000 TO 209,000 GALLONS . . . . .	157	23 000	126	10 656	440	10	5 196	5 871	701
210,000 TO 1,049,000 GALLONS . . . . .	39	13 036	40	6 657	91	20	2 571	3 459	198
1,050,000 TO 6,299,000 GALLONS . . . . .	16	58 904	-	28 588	3 539	1 011	10 583	14 933	250
6,300,000 GALLONS OR MORE . . . . .	32	403 082	3 243	163 987	3 995	5 649	82 413	128 268	15 527
SOUTH CAROLINA, TOTAL . . . . .	414	270 003	1 742	118 854	2 865	2 761	49 836	69 982	23 963
LESS THAN 42,000 GALLONS . . . . .	66	2 107	-	903	5	-	680	489	30
42,000 TO 62,000 GALLONS . . . . .	114	6 110	9	3 257	21	15	1 438	1 251	119
63,000 TO 83,000 GALLONS . . . . .	99	7 398	31	4 565	104	4	1 262	1 386	46
84,000 TO 104,000 GALLONS . . . . .	20	1 982	-	1 172	65	-	338	386	21
105,000 TO 209,000 GALLONS . . . . .	77	10 492	27	5 221	137	8	1 982	2 833	284
210,000 TO 1,049,000 GALLONS . . . . .	12	4 625	186	1 222	39	-	847	2 314	17
1,050,000 TO 6,299,000 GALLONS . . . . .	10	45 890	-	20 159	-	-	11 040	14 691	-
6,300,000 GALLONS OR MORE . . . . .	16	191 399	1 489	82 355	2 494	2 734	32 249	46 632	23 446
GEORGIA, TOTAL . . . . .	673	368 085	9 958	196 383	5 236	6 602	32 063	100 720	17 123
LESS THAN 42,000 GALLONS . . . . .	106	3 006	-	1 642	73	2	539	686	64
42,000 TO 62,000 GALLONS . . . . .	171	9 220	18	5 451	50	-	1 578	2 077	46
63,000 TO 83,000 GALLONS . . . . .	182	13 277	13	7 853	213	12	2 098	3 029	59
84,000 TO 104,000 GALLONS . . . . .	85	7 944	36	4 770	240	10	1 115	1 773	-
105,000 TO 209,000 GALLONS . . . . .	66	8 890	302	4 673	346	57	1 269	2 141	102
210,000 TO 1,049,000 GALLONS . . . . .	16	6 689	239	2 756	1 144	475	555	1 468	52
1,050,000 TO 6,299,000 GALLONS . . . . .	36	135 251	-	96 065	20	823	11 757	26 586	-
6,300,000 GALLONS OR MORE . . . . .	11	183 808	9 350	73 173	3 150	5 223	13 152	62 960	16 800
FLORIDA, TOTAL . . . . .	625	750 586	21 076	349 894	14 659	68 175	64 899	108 408	123 475
LESS THAN 42,000 GALLONS . . . . .	113	3 137	15	1 525	77	-	692	814	14
42,000 TO 62,000 GALLONS . . . . .	116	6 285	55	3 244	134	-	1 273	1 569	10
63,000 TO 83,000 GALLONS . . . . .	140	10 853	265	6 075	131	10	2 038	2 288	46
84,000 TO 104,000 GALLONS . . . . .	73	6 773	82	3 723	95	20	1 133	1 696	24
105,000 TO 209,000 GALLONS . . . . .	89	11 893	468	6 136	530	41	2 099	2 932	47
210,000 TO 1,049,000 GALLONS . . . . .	34	14 375	362	6 025	1 672	15	1 471	3 551	919
1,050,000 TO 6,299,000 GALLONS . . . . .	23	73 698	1 762	44 406	2 040	4 663	4 320	11 710	4 797
6,300,000 GALLONS OR MORE . . . . .	38	623 572	18 067	278 760	9 980	63 426	51 873	83 848	117 618

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 5. Bulk Storage Capacity by Storage Capacity Size—United States, OEP-OCD Regions, and States: 1967—Continued

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
<b>TENNESSEE, TOTAL</b> . . . . .	492	274 723	6 737	175 206	2 895	9 268	25 821	53 852	944
LESS THAN 42,000 GALLONS . . . . .	87	2 315	-	1 463	6	-	385	437	24
42,000 TO 62,000 GALLONS . . . . .	139	7 399	7	4 501	21	9	1 328	1 458	75
63,000 TO 83,000 GALLONS . . . . .	102	7 457	18	4 386	94	2	1 281	1 659	17
84,000 TO 104,000 GALLONS . . . . .	47	4 370	15	2 642	95	-	754	864	-
105,000 TO 209,000 GALLONS . . . . .	68	9 310	24	4 830	326	-	1 553	2 399	178
210,000 TO 1,049,000 GALLONS . . . . .	12	4 599	17	2 422	983	496	334	327	20
1,050,000 TO 6,299,000 GALLONS . . . . .	24	96 379	1 328	64 462	32	6 069	8 234	15 624	630
6,300,000 GALLONS OR MORE . . . . .	13	142 894	5 328	90 500	1 338	2 692	11 952	31 084	-
<b>ALABAMA, TOTAL</b> . . . . .	501	214 781	579	136 969	3 154	1 320	18 592	41 649	12 518
LESS THAN 42,000 GALLONS . . . . .	74	2 058	44	1 197	43	-	296	454	24
42,000 TO 62,000 GALLONS . . . . .	115	6 129	29	3 693	60	24	925	1 369	29
63,000 TO 83,000 GALLONS . . . . .	117	9 032	44	5 400	220	-	1 272	1 965	131
84,000 TO 104,000 GALLONS . . . . .	74	6 850	72	3 947	366	17	873	1 575	-
105,000 TO 209,000 GALLONS . . . . .	71	9 821	251	5 302	369	32	1 132	2 617	118
210,000 TO 1,049,000 GALLONS . . . . .	11	6 510	100	4 274	148	18	236	549	85
1,050,000 TO 6,299,000 GALLONS . . . . .	32	98 564	39	70 699	282	2	6 724	17 318	4 600
6,300,000 GALLONS OR MORE . . . . .	7	75 817	-	42 457	1 666	1 227	7 134	15 802	7 531
<b>MISSISSIPPI, TOTAL</b> . . . . .	483	98 297	908	64 076	2 682	283	6 830	19 941	3 577
LESS THAN 42,000 GALLONS . . . . .	101	2 815	-	1 937	2	-	264	608	4
42,000 TO 62,000 GALLONS . . . . .	152	8 148	55	5 592	53	6	790	1 611	41
63,000 TO 83,000 GALLONS . . . . .	95	6 912	177	4 368	155	21	780	1 400	11
84,000 TO 104,000 GALLONS . . . . .	57	5 467	180	3 520	147	-	661	931	28
105,000 TO 209,000 GALLONS . . . . .	52	7 029	338	3 974	268	-	750	1 552	147
210,000 TO 1,049,000 GALLONS . . . . .	6	2 527	20	1 882	11	-	118	435	61
1,050,000 TO 6,299,000 GALLONS . . . . .	20	65 399	138	42 803	2 046	256	3 467	13 404	3 285
6,300,000 GALLONS OR MORE . . . . .	-	-	-	-	-	-	-	-	-
<b>OEP-OCD REGION NO. 4</b>									
<b>TOTAL</b> . . . . .	6 360	3 090 908	21 979	1 319 890	44 987	127 243	206 106	1 243 031	125 672
LESS THAN 42,000 GALLONS . . . . .	736	21 974	65	12 196	53	-	2 050	7 158	452
42,000 TO 62,000 GALLONS . . . . .	1 710	94 285	141	45 236	140	-	8 063	39 152	1 553
63,000 TO 83,000 GALLONS . . . . .	1 799	132 137	297	60 875	508	76	12 674	56 046	1 661
84,000 TO 104,000 GALLONS . . . . .	814	75 697	483	35 519	426	11	6 835	31 809	614
105,000 TO 209,000 GALLONS . . . . .	858	119 988	986	53 366	1 505	43	10 112	50 824	3 152
210,000 TO 1,049,000 GALLONS . . . . .	222	82 388	358	30 713	3 013	57	4 525	40 634	3 088
1,050,000 TO 2,099,000 GALLONS . . . . .	22	35 322	-	14 627	35	15	4 325	15 690	630
2,100,000 TO 6,299,000 GALLONS . . . . .	57	259 404	756	133 498	8 260	748	12 256	96 686	7 200
6,300,000 TO 20,999,000 GALLONS . . . . .	117	1 243 193	1 921	552 972	11 135	36 198	81 885	404 002	60 052
21,000,000 GALLONS OR MORE . . . . .	25	1 026 520	16 972	380 888	19 912	90 095	63 381	616 902	47 270
<b>INDIANA, TOTAL</b> . . . . .	1 067	623 227	7 424	269 840	1 787	23 534	38 714	278 068	3 860
LESS THAN 42,000 GALLONS . . . . .	141	4 040	12	2 357	-	-	309	1 350	12
42,000 TO 62,000 GALLONS . . . . .	286	15 906	15	7 692	14	-	691	7 428	66
63,000 TO 83,000 GALLONS . . . . .	305	23 147	82	10 650	98	53	1 087	10 855	322
84,000 TO 104,000 GALLONS . . . . .	143	13 356	100	6 452	77	-	697	5 987	43
105,000 TO 209,000 GALLONS . . . . .	134	19 300	66	9 073	310	3	1 384	8 130	334
210,000 TO 1,049,000 GALLONS . . . . .	21	7 364	82	1 578	242	-	910	4 409	143
1,050,000 TO 6,299,000 GALLONS . . . . .	13	51 818	756	31 306	8	522	4 026	15 200	-
6,300,000 GALLONS OR MORE . . . . .	24	488 296	6 311	200 732	1 038	22 956	29 610	224 709	2 940
<b>ILLINOIS, TOTAL</b> . . . . .	1 533	827 180	1 562	330 950	32 092	24 543	60 252	299 852	77 929
LESS THAN 42,000 GALLONS . . . . .	191	5 512	11	3 059	39	-	574	1 697	132
42,000 TO 62,000 GALLONS . . . . .	438	24 386	68	11 639	36	-	2 899	9 339	405
63,000 TO 83,000 GALLONS . . . . .	432	31 484	59	14 565	159	-	4 181	12 316	204
84,000 TO 104,000 GALLONS . . . . .	151	14 035	111	6 329	121	-	1 961	5 426	87
105,000 TO 209,000 GALLONS . . . . .	191	26 431	411	11 266	376	-	2 760	10 852	766
210,000 TO 1,049,000 GALLONS . . . . .	68	22 432	58	10 642	1 462	-	1 173	8 141	956
1,050,000 TO 6,299,000 GALLONS . . . . .	27	93 565	-	41 953	4 470	-	5 549	38 153	3 440
6,300,000 GALLONS OR MORE . . . . .	35	609 335	844	231 497	25 429	24 543	41 155	213 928	71 939
<b>MICHIGAN, TOTAL</b> . . . . .	1 142	734 713	1 801	341 677	2 381	62 278	32 295	284 878	9 403
LESS THAN 42,000 GALLONS . . . . .	121	3 299	-	1 940	6	-	254	1 008	91
42,000 TO 62,000 GALLONS . . . . .	235	12 966	-	6 254	33	-	474	5 888	317
63,000 TO 83,000 GALLONS . . . . .	309	23 274	113	10 326	47	-	1 130	11 227	431
84,000 TO 104,000 GALLONS . . . . .	159	15 055	77	6 459	56	11	1 051	7 229	172
105,000 TO 209,000 GALLONS . . . . .	190	26 365	165	11 628	97	13	1 864	12 000	598
210,000 TO 1,049,000 GALLONS . . . . .	69	26 213	79	9 015	604	37	782	15 312	384
1,050,000 TO 6,299,000 GALLONS . . . . .	19	70 384	-	43 172	52	-	2 852	24 308	-
6,300,000 GALLONS OR MORE . . . . .	40	557 157	1 367	252 883	1 486	62 217	23 888	207 906	7 410
<b>WISCONSIN, TOTAL</b> . . . . .	1 293	595 000	1 990	252 604	1 885	3 673	51 339	262 124	21 385
LESS THAN 42,000 GALLONS . . . . .	139	4 360	30	2 378	6	-	494	1 377	75
42,000 TO 62,000 GALLONS . . . . .	311	17 186	-	8 623	55	-	1 643	6 647	218
63,000 TO 83,000 GALLONS . . . . .	367	26 635	23	12 561	157	-	2 843	10 622	429
84,000 TO 104,000 GALLONS . . . . .	174	16 076	83	7 696	126	-	1 478	6 607	86
105,000 TO 209,000 GALLONS . . . . .	216	30 604	282	13 137	580	2	2 453	13 284	866
210,000 TO 1,049,000 GALLONS . . . . .	37	14 996	71	5 378	130	3	1 261	8 078	75
1,050,000 TO 6,299,000 GALLONS . . . . .	15	61 296	-	28 699	47	241	2 859	28 850	590
6,300,000 GALLONS OR MORE . . . . .	34	423 847	1 501	174 132	781	3 427	38 308	186 649	19 046

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 5. Bulk Storage Capacity by Storage Capacity Size-United States, OEP-OCD Regions, and States: 1967-Continued

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MINNESOTA, TOTAL . . . . .	1 325	310 788	9 202	124 819	6 842	13 215	23 506	120 109	13 095
LESS THAN 42,000 GALLONS . . . . .	144	4 763	12	2 462	2	-	419	1 726	142
42,000 TO 62,000 GALLONS . . . . .	440	23 841	58	11 028	2	-	2 356	9 850	547
63,000 TO 83,000 GALLONS . . . . .	386	27 597	20	12 773	47	23	3 433	11 026	275
84,000 TO 104,000 GALLONS . . . . .	187	17 175	112	8 583	46	-	1 648	6 560	226
105,000 TO 209,000 GALLONS . . . . .	127	17 298	62	8 262	142	25	1 651	6 558	588
210,000 TO 1,049,000 GALLONS . . . . .	27	11 383	68	4 100	575	17	399	4 694	1 530
1,050,000 TO 6,299,000 GALLONS . . . . .	5	17 663	-	2 995	3 718	-	1 295	5 855	3 800
6,300,000 GALLONS OR MORE . . . . .	9	191 078	8 870	74 616	2 310	13 150	12 305	73 840	5 987
OEP-OCD REGION NO. 5									
TOTAL . . . . .	3 892	1 052 860	25 388	617 987	35 069	59 458	52 584	187 329	75 045
LESS THAN 42,000 GALLONS . . . . .	1 299	38 082	258	25 766	348	17	3 376	8 265	52
42,000 TO 62,000 GALLONS . . . . .	1 411	73 628	694	47 867	1 486	91	7 730	15 628	132
63,000 TO 83,000 GALLONS . . . . .	548	39 070	891	23 222	1 418	208	4 498	8 585	248
84,000 TO 104,000 GALLONS . . . . .	200	18 498	587	10 240	810	124	2 216	4 490	31
105,000 TO 209,000 GALLONS . . . . .	242	33 805	573	18 146	765	26	3 682	9 794	819
210,000 TO 1,049,000 GALLONS . . . . .	72	32 643	450	15 274	3 713	1 863	1 100	8 794	1 049
1,050,000 TO 2,099,000 GALLONS . . . . .	21	35 522	1 436	23 501	183	262	1 480	8 660	-
2,100,000 TO 6,299,000 GALLONS . . . . .	68	243 860	5 677	172 793	249	16 037	8 536	36 366	4 200
6,300,000 TO 20,999,000 GALLONS . . . . .	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 GALLONS OR MORE . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARKANSAS, TOTAL . . . . .	550	62 057	664	43 584	978	53	4 137	12 239	402
LESS THAN 42,000 GALLONS . . . . .	116	3 392	4	2 271	25	-	374	718	-
42,000 TO 62,000 GALLONS . . . . .	186	9 972	71	6 248	172	3	1 105	2 317	56
63,000 TO 83,000 GALLONS . . . . .	139	9 954	221	5 525	267	42	1 175	2 598	126
84,000 TO 104,000 GALLONS . . . . .	47	4 367	154	2 270	148	-	620	1 144	31
105,000 TO 209,000 GALLONS . . . . .	49	6 564	143	3 474	245	-	756	1 774	172
210,000 TO 1,049,000 GALLONS . . . . .	7	2 644	54	1 596	81	8	40	448	17
1,050,000 TO 6,299,000 GALLONS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 GALLONS OR MORE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA, TOTAL . . . . .	522	171 491	3 049	91 407	1 599	3 048	8 349	35 671	28 368
LESS THAN 42,000 GALLONS . . . . .	116	3 385	37	2 242	73	-	283	750	-
42,000 TO 62,000 GALLONS . . . . .	167	8 755	156	5 385	187	65	832	2 100	30
63,000 TO 83,000 GALLONS . . . . .	109	7 855	137	4 485	295	31	1 000	1 863	44
84,000 TO 104,000 GALLONS . . . . .	50	4 716	148	2 535	167	52	515	1 299	-
105,000 TO 209,000 GALLONS . . . . .	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
210,000 TO 1,049,000 GALLONS . . . . .	21	11 095	77	3 599	603	1 038	311	5 172	295
1,050,000 TO 6,299,000 GALLONS . . . . .	19	61 698	2 352	44 196	222	1 849	629	12 450	-
6,300,000 GALLONS OR MORE . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA, TOTAL . . . . .	614	80 789	437	47 097	1 377	4 179	6 157	17 137	4 405
LESS THAN 42,000 GALLONS . . . . .	287	8 653	83	6 066	55	-	576	1 842	31
42,000 TO 62,000 GALLONS . . . . .	202	10 377	117	7 055	154	-	975	2 070	6
63,000 TO 83,000 GALLONS . . . . .	56	3 922	84	2 566	50	5	383	819	15
84,000 TO 104,000 GALLONS . . . . .	18	1 645	33	898	106	58	184	366	-
105,000 TO 209,000 GALLONS . . . . .	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
210,000 TO 1,049,000 GALLONS . . . . .	8	3 291	86	1 094	864	-	261	949	37
1,050,000 TO 6,299,000 GALLONS . . . . .	9	26 713	34	15 896	-	840	2 422	3 321	4 200
6,300,000 GALLONS OR MORE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS, TOTAL . . . . .	1 959	685 329	18 760	404 472	30 856	46 879	31 633	111 552	41 167
LESS THAN 42,000 GALLONS . . . . .	691	20 195	101	13 618	188	9	1 839	4 426	14
42,000 TO 62,000 GALLONS . . . . .	774	40 131	285	26 355	873	23	4 259	8 311	25
63,000 TO 83,000 GALLONS . . . . .	211	14 942	392	9 163	744	130	1 661	2 805	47
84,000 TO 104,000 GALLONS . . . . .	75	6 832	252	3 986	381	14	787	1 412	-
105,000 TO 209,000 GALLONS . . . . .	107	15 524	333	8 779	317	19	1 674	4 021	381
210,000 TO 1,049,000 GALLONS . . . . .	31	13 459	233	8 264	2 137	367	342	2 000	116
1,050,000 TO 6,299,000 GALLONS . . . . .	48	143 091	2 606	100 688	177	10 484	6 285	22 851	-
6,300,000 GALLONS OR MORE . . . . .	22	431 155	14 558	233 629	26 039	35 833	14 786	65 726	40 584
NEW MEXICO, TOTAL . . . . .	247	53 194	2 478	31 417	259	5 299	2 308	10 730	703
LESS THAN 42,000 GALLONS . . . . .	89	2 457	33	1 569	7	8	304	529	7
42,000 TO 62,000 GALLONS . . . . .	82	4 393	65	2 824	100	-	559	830	15
63,000 TO 83,000 GALLONS . . . . .	33	2 397	57	1 483	62	-	279	500	16
84,000 TO 104,000 GALLONS . . . . .	10	938	-	551	8	-	110	269	-
105,000 TO 209,000 GALLONS . . . . .	19	2 604	-	1 554	15	-	238	716	81
210,000 TO 1,049,000 GALLONS . . . . .	5	2 154	-	721	28	450	146	225	584
1,050,000 TO 6,299,000 GALLONS . . . . .	8	(D)	2 104	17 742	-	3 126	635	6 378	-
6,300,000 GALLONS OR MORE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OEP-OCD REGION NO. 6									
TOTAL . . . . .	5 911	907 801	13 173	484 944	5 251	14 163	70 190	302 224	17 856
LESS THAN 42,000 GALLONS . . . . .	1 136	34 134	189	20 795	73	11	2 820	9 763	483
42,000 TO 62,000 GALLONS . . . . .	2 148	116 514	437	63 528	179	48	10 990	40 603	729
63,000 TO 83,000 GALLONS . . . . .	1 555	112 110	675	58 141	287	35	13 164	38 728	1 080
84,000 TO 104,000 GALLONS . . . . .	481	44 588	931	23 454	240	11	4 473	15 180	299
105,000 TO 209,000 GALLONS . . . . .	426	57 436	1 002	29 180	1 061	190	5 323	19 241	1 439
210,000 TO 1,049,000 GALLONS . . . . .	91	33 199	135	16 468	1 836	-	1 629	10 864	2 267
1,050,000 TO 2,099,000 GALLONS . . . . .	14	28 723	-	17 423	1 500	-	1 491	5 246	1 678
2,100,000 TO 6,299,000 GALLONS . . . . .	31	127 824	1 131	75 366	39	2 100	7 105	36 708	6 760
6,300,000 TO 20,999,000 GALLONS . . . . .	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 GALLONS OR MORE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 5. Bulk Storage Capacity by Storage Capacity Size—United States, OEP-OCB Regions, and States: 1967—Continued

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
IOWA, TOTAL . . . . .	1 530	298 600	1 360	138 719	192	5 504	29 037	113 001	10 787
LESS THAN 42,000 GALLONS . . . . .	220	6 807	21	3 765	15	1	788	2 167	90
42,000 TO 62,000 GALLONS . . . . .	564	31 056	25	15 301	-	2	3 567	11 834	327
63,000 TO 83,000 GALLONS . . . . .	429	30 768	56	15 079	26	-	4 293	11 026	288
84,000 TO 104,000 GALLONS . . . . .	137	12 597	199	6 193	35	-	1 528	4 514	128
105,000 TO 209,000 GALLONS . . . . .	123	16 527	143	8 288	89	-	1 547	6 088	372
210,000 TO 1,049,000 GALLONS . . . . .	39	12 996	37	5 798	27	-	820	5 613	701
1,050,000 TO 6,299,000 GALLONS . . . . .	6	24 196	15	12 055	-	-	2 140	4 226	5 760
6,300,000 GALLONS OR MORE . . . . .	12	163 653	864	72 240	-	5 501	14 394	67 533	3 121
MISSOURI, TOTAL . . . . .	1 083	204 556	1 942	120 616	3 052	1 112	15 081	59 068	3 685
LESS THAN 42,000 GALLONS . . . . .	204	5 635	63	3 528	22	-	400	1 493	129
42,000 TO 62,000 GALLONS . . . . .	388	20 902	36	11 481	14	15	1 885	7 390	81
63,000 TO 83,000 GALLONS . . . . .	269	19 290	106	9 879	58	-	2 469	6 482	296
84,000 TO 104,000 GALLONS . . . . .	80	7 574	63	4 372	32	-	759	2 296	52
105,000 TO 209,000 GALLONS . . . . .	90	12 368	224	6 604	377	-	1 115	3 788	260
210,000 TO 1,049,000 GALLONS . . . . .	23	10 042	17	5 812	1 031	-	369	2 528	285
1,050,000 TO 6,299,000 GALLONS . . . . .	23	79 955	43	48 475	1 518	-	3 440	23 897	2 582
6,300,000 GALLONS OR MORE . . . . .	6	48 790	1 390	30 465	-	1 097	4 644	11 194	-
NORTH DAKOTA, TOTAL . . . . .	648	48 679	708	23 435	118	383	4 888	18 361	786
LESS THAN 42,000 GALLONS . . . . .	76	2 366	12	1 390	-	-	164	750	50
42,000 TO 62,000 GALLONS . . . . .	251	13 472	154	6 272	1	-	1 529	5 394	122
63,000 TO 83,000 GALLONS . . . . .	184	13 188	126	6 308	16	-	1 484	5 025	229
84,000 TO 104,000 GALLONS . . . . .	77	7 068	179	3 471	18	1	480	2 886	33
105,000 TO 209,000 GALLONS . . . . .	56	7 367	182	3 719	65	42	499	2 527	333
210,000 TO 1,049,000 GALLONS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	-	-	-	-	-	-	-	-	-
6,300,000 GALLONS OR MORE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA, TOTAL . . . . .	547	46 355	504	22 602	192	(0)	4 249	18 193	597
LESS THAN 42,000 GALLONS . . . . .	91	2 999	44	1 678	-	-	316	897	64
42,000 TO 62,000 GALLONS . . . . .	217	11 931	18	5 849	32	-	1 466	4 534	32
63,000 TO 83,000 GALLONS . . . . .	149	10 973	116	5 271	3	-	1 123	4 433	27
84,000 TO 104,000 GALLONS . . . . .	42	3 962	168	1 838	32	-	483	1 441	-
105,000 TO 209,000 GALLONS . . . . .	41	5 513	141	2 385	84	(0)	480	2 253	152
210,000 TO 1,049,000 GALLONS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	-	-	-	-	-	-	-	-	-
6,300,000 GALLONS OR MORE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA, TOTAL . . . . .	608	56 550	634	31 901	171	849	3 645	18 692	658
LESS THAN 42,000 GALLONS . . . . .	133	4 163	18	2 560	2	-	282	1 230	71
42,000 TO 62,000 GALLONS . . . . .	176	9 497	6	5 628	2	8	618	3 223	12
63,000 TO 83,000 GALLONS . . . . .	184	13 552	51	6 817	27	1	1 499	5 090	67
84,000 TO 104,000 GALLONS . . . . .	63	5 788	228	2 814	29	-	600	2 056	61
105,000 TO 209,000 GALLONS . . . . .	43	5 555	98	2 886	90	-	582	1 786	113
210,000 TO 1,049,000 GALLONS . . . . .	5	(0)	(0)	1 (0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	-	-	-	-	-	-	-	-	-
KANSAS, TOTAL . . . . .	867	172 088	4 586	97 954	862	4 612	10 589	52 475	1 010
LESS THAN 42,000 GALLONS . . . . .	259	7 521	2	4 902	11	5	614	1 921	66
42,000 TO 62,000 GALLONS . . . . .	327	17 402	134	10 804	84	23	1 499	4 766	92
63,000 TO 83,000 GALLONS . . . . .	191	13 640	141	7 774	53	34	1 760	3 798	80
84,000 TO 104,000 GALLONS . . . . .	38	3 604	46	2 206	38	10	410	869	25
105,000 TO 209,000 GALLONS . . . . .	32	4 508	153	2 031	242	130	675	1 192	85
210,000 TO 1,049,000 GALLONS . . . . .	6	2 810	9	1 405	413	-	38	379	566
1,050,000 TO 6,299,000 GALLONS . . . . .	7	19 082	-	10 340	-	1 260	1 706	5 680	96
6,300,000 GALLONS OR MORE . . . . .	7	103 521	4 101	58 492	21	3 150	3 887	33 870	-
WYOMING, TOTAL . . . . .	185	23 557	145	15 448	56	-	622	7 158	128
LESS THAN 42,000 GALLONS . . . . .	46	1 405	11	921	1	-	81	385	6
42,000 TO 62,000 GALLONS . . . . .	75	3 981	50	2 572	20	-	137	1 176	26
63,000 TO 83,000 GALLONS . . . . .	44	3 196	45	2 109	8	-	175	851	8
84,000 TO 104,000 GALLONS . . . . .	8	710	11	466	3	-	66	164	-
105,000 TO 209,000 GALLONS . . . . .	9	1 198	28	600	9	-	120	373	68
210,000 TO 1,049,000 GALLONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	-	-	-	-	-	-	-	-	-
6,300,000 GALLONS OR MORE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO, TOTAL . . . . .	443	57 416	3 294	34 269	608	1 685	2 079	15 276	205
LESS THAN 42,000 GALLONS . . . . .	107	3 238	18	2 051	22	5	215	920	7
42,000 TO 62,000 GALLONS . . . . .	150	8 273	14	5 621	26	-	289	2 286	37
63,000 TO 83,000 GALLONS . . . . .	105	7 503	34	4 904	96	-	361	2 023	85
84,000 TO 104,000 GALLONS . . . . .	36	3 285	37	2 094	53	-	147	954	-
105,000 TO 209,000 GALLONS . . . . .	32	4 400	33	2 667	105	-	305	1 234	56
210,000 TO 1,049,000 GALLONS . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 5. Bulk Storage Capacity by Storage Capacity Size-United States, OEP-OCD Regions, and States: 1967-Continued

State by type of establishment and county	Estab- lishments	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
	(number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OEP-OCD REGION NO. 7									
TOTAL . . . . .	1 827	809 650	28 780	449 650	13 323	96 623	16 962	159 084	45 228
LESS THAN 42,000 GALLONS . . . . .	300	8 463	116	5 112	171	70	511	2 417	66
42,000 TO 62,000 GALLONS . . . . .	411	21 881	235	13 061	308	-	796	7 324	157
63,000 TO 83,000 GALLONS . . . . .	437	32 222	484	18 157	412	106	1 299	11 620	144
84,000 TO 104,000 GALLONS . . . . .	254	23 620	730	11 768	733	109	1 624	8 433	223
105,000 TO 209,000 GALLONS . . . . .	242	33 470	1 232	16 638	2 665	213	2 162	10 287	273
210,000 TO 1,049,000 GALLONS . . . . .	73	39 350	710	25 184	1 156	1 289	1 034	9 036	941
1,050,000 TO 2,099,000 GALLONS . . . . .	39	63 406	2 466	33 707	752	5 289	1 095	17 445	2 652
2,100,000 TO 6,299,000 GALLONS . . . . .	50	178 898	5 984	105 571	1 238	19 079	2 870	40 464	3 692
6,300,000 TO 20,999,000 GALLONS . . . . .	12	121 936	4 504	65 596	793	15 713	2 173	19 386	771
21,000,000 GALLONS OR MORE . . . . .	9	286 404	12 319	154 856	5 095	54 755	3 398	32 672	23 309
ARIZONA, TOTAL . . . . .	230	58 323	593	39 166	1 348	2 967	1 734	13 375	40
LESS THAN 42,000 GALLONS . . . . .	51	1 316	20	957	3	-	48	288	-
42,000 TO 62,000 GALLONS . . . . .	47	2 514	18	1 651	18	-	175	652	-
63,000 TO 83,000 GALLONS . . . . .	58	4 250	79	2 674	63	-	241	1 193	-
84,000 TO 104,000 GALLONS . . . . .	26	2 398	43	1 418	57	12	169	699	-
105,000 TO 209,000 GALLONS . . . . .	33	4 711	256	2 653	253	78	341	1 109	21
210,000 TO 1,049,000 GALLONS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	8	33 269	100	21 752	518	2 877	677	7 345	-
6,300,000 GALLONS OR MORE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH, TOTAL . . . . .	175	16 916	893	9 575	103	10	571	5 567	197
LESS THAN 42,000 GALLONS . . . . .	38	1 085	36	753	-	10	53	233	-
42,000 TO 62,000 GALLONS . . . . .	47	2 474	54	1 480	5	-	71	E	36
63,000 TO 83,000 GALLONS . . . . .	42	3 035	34	1 787	17	-	116	1 076	5
84,000 TO 104,000 GALLONS . . . . .	20	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
105,000 TO 209,000 GALLONS . . . . .	22	2 916	36	1 518	54	-	197	1 043	68
210,000 TO 1,049,000 GALLONS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	-	-	-	-	-	-	-	-	-
NEVADA, TOTAL . . . . .	101	21 611	550	11 046	223	1 171	563	7 969	89
LESS THAN 42,000 GALLONS . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
42,000 TO 62,000 GALLONS . . . . .	26	1 441	-	763	16	-	49	601	12
63,000 TO 83,000 GALLONS . . . . .	31	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
84,000 TO 104,000 GALLONS . . . . .	13	1 192	20	578	19	-	77	461	37
105,000 TO 209,000 GALLONS . . . . .	9	(0)	(0)	(0)	(0)	-	(0)	(0)	(0)
210,000 TO 1,049,000 GALLONS . . . . .	5	2 710	-	2 158	32	-	20	500	-
1,050,000 TO 6,299,000 GALLONS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	-	-	-	-	-	-	-	-	-
CALIFORNIA, TOTAL . . . . .	1 279	611 219	24 068	350 538	10 873	78 816	9 454	109 679	27 791
LESS THAN 42,000 GALLONS . . . . .	196	5 543	60	3 146	168	60	368	1 715	26
42,000 TO 62,000 GALLONS . . . . .	287	15 262	163	9 053	269	-	472	5 196	109
63,000 TO 83,000 GALLONS . . . . .	302	22 366	371	12 381	267	106	857	8 245	139
84,000 TO 104,000 GALLONS . . . . .	194	18 110	568	8 773	630	97	1 320	6 624	98
105,000 TO 209,000 GALLONS . . . . .	175	24 354	909	11 783	2 276	135	1 499	7 583	169
210,000 TO 1,049,000 GALLONS . . . . .	45	22 205	533	13 799	688	430	695	5 138	922
1,050,000 TO 6,299,000 GALLONS . . . . .	65	167 032	6 878	100 074	1 463	16 697	2 352	35 882	3 686
6,300,000 GALLONS OR MORE . . . . .	15	336 347	14 586	191 529	5 112	61 291	1 891	39 296	22 642
HAWAII . . . . .	42	100 581	2 576	39 325	776	13 659	4 640	22 494	17 111
LESS THAN 42,000 GALLONS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
42,000 TO 62,000 GALLONS . . . . .	4	190	-	114	-	-	29	47	-
63,000 TO 83,000 GALLONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
84,000 TO 104,000 GALLONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
105,000 TO 209,000 GALLONS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
210,000 TO 1,049,000 GALLONS . . . . .	12	8 675	-	5 848	-	859	145	1 823	-
1,050,000 TO 6,299,000 GALLONS . . . . .	10	26 749	339	10 699	-	3 623	675	8 755	2 658
6,300,000 GALLONS OR MORE . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OEP-OCD REGION NO. 8									
TOTAL . . . . .	2 076	998 009	25 945	391 734	8 293	71 163	18 341	387 203	95 330
LESS THAN 42,000 GALLONS . . . . .	466	13 911	92	8 628	16	12	673	4 347	143
42,000 TO 62,000 GALLONS . . . . .	476	25 181	215	14 277	111	148	1 058	9 202	170
63,000 TO 83,000 GALLONS . . . . .	498	36 764	361	19 291	181	27	1 442	15 311	151
84,000 TO 104,000 GALLONS . . . . .	228	21 501	534	10 626	252	10	1 148	8 807	124
105,000 TO 209,000 GALLONS . . . . .	225	30 521	940	13 744	877	37	2 053	12 267	603
210,000 TO 1,049,000 GALLONS . . . . .	86	37 916	1 673	13 054	182	1 539	643	17 194	3 631
1,050,000 TO 2,099,000 GALLONS . . . . .	21	32 194	1 147	12 485	41	774	66	14 285	3 396
2,100,000 TO 6,299,000 GALLONS . . . . .	43	166 952	2 243	68 678	92	12 247	2 096	68 340	13 256
6,300,000 TO 20,999,000 GALLONS . . . . .	23	254 224	4 032	108 824	548	16 619	946	105 458	17 797
21,000,000 GALLONS OR MORE . . . . .	10	378 845	14 708	122 127	5 993	39 750	8 216	131 992	56 059
MONTANA, TOTAL . . . . .	403	67 022	747	39 834	277	1 169	1 093	23 428	474
LESS THAN 42,000 GALLONS . . . . .	121	3 632	25	2 372	-	-	199	1 014	22
42,000 TO 62,000 GALLONS . . . . .	126	6 558	43	4 114	61	-	263	2 019	58
63,000 TO 83,000 GALLONS . . . . .	76	5 577	124	3 339	56	-	182	1 850	26
84,000 TO 104,000 GALLONS . . . . .	34	3 238	157	1 795	20	-	127	1 072	67
105,000 TO 209,000 GALLONS . . . . .	31	4 125	257	1 869	140	11	222	1 392	234
210,000 TO 1,049,000 GALLONS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 5. Bulk Storage Capacity by Storage Capacity Size-United States, OEP-OCD Regions, and States: 1967-Continued

State by type of establishment and county	Estab- lishments  (number)	Storage capacity by product, December 31							
		Total	Aviation gasoline	Motor gasoline	Spacial naphthas	Jet fuels (naphthas or kerosene type)	Kerosene	Distillate fuel oils	Residual fuel oils
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
IOAHO: TOTAL . . . . .	389	78 023	2 285	38 258	222	6 467	1 113	28 723	928
LESS THAN 42,000 GALLONS . . . . .	86	2 488	13	1 719	1	12	87	641	15
42,000 TO 62,000 GALLONS . . . . .	110	5 908	24	3 454	25	12	282	2 079	32
63,000 TO 83,000 GALLONS . . . . .	108	7 974	112	4 384	20	27	249	3 152	30
84,000 TO 104,000 GALLONS . . . . .	35	3 266	165	1 632	91	-	179	1 199	-
105,000 TO 209,000 GALLONS . . . . .	33	4 356	199	1 935	80	-	266	1 756	120
210,000 TO 1,049,000 GALLONS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	-	-	-	-	-	-	-	-	-
WASHINGTON: TOTAL . . . . .	673	433 968	4 483	163 844	3 868	27 395	9 347	173 519	51 512
LESS THAN 42,000 GALLONS . . . . .	136	3 891	42	2 224	15	-	180	1 372	58
42,000 TO 62,000 GALLONS . . . . .	133	6 943	109	3 440	7	86	283	2 958	60
63,000 TO 83,000 GALLONS . . . . .	171	12 672	91	6 094	88	-	545	5 759	95
84,000 TO 104,000 GALLONS . . . . .	73	6 804	46	3 173	123	-	454	2 967	41
105,000 TO 209,000 GALLONS . . . . .	92	12 554	197	6 096	309	12	877	4 961	102
210,000 TO 1,049,000 GALLONS . . . . .	33	13 972	95	5 929	142	-	321	5 417	2 068
1,050,000 TO 6,299,000 GALLONS . . . . .	20	60 395	195	21 299	85	386	1 742	24 701	11 987
6,300,000 GALLONS OR MORE . . . . .	15	316 737	3 708	115 589	3 099	26 911	4 945	125 384	37 101
OREGON: TOTAL . . . . .	532	274 180	9 695	119 831	3 779	3 462	6 394	96 905	34 114
LESS THAN 42,000 GALLONS . . . . .	118	3 677	12	2 136	-	-	207	1 274	48
42,000 TO 62,000 GALLONS . . . . .	103	5 551	22	3 224	18	-	230	2 037	20
63,000 TO 83,000 GALLONS . . . . .	137	10 094	32	5 325	17	-	414	4 306	-
84,000 TO 104,000 GALLONS . . . . .	78	7 428	82	3 731	18	10	348	3 223	16
105,000 TO 209,000 GALLONS . . . . .	62	8 173	257	3 429	348	14	634	3 355	136
210,000 TO 1,049,000 GALLONS . . . . .	15	5 497	74	2 724	39	-	95	1 800	765
1,050,000 TO 6,299,000 GALLONS . . . . .	10	17 210	74	9 621	27	25	252	7 169	42
6,300,000 GALLONS OR MORE . . . . .	9	216 550	9 142	89 641	3 312	3 413	4 214	73 741	33 087
ALASKA . . . . .	79	144 816	8 735	29 940	147	32 670	394	64 628	8 302
LESS THAN 42,000 GALLONS . . . . .	7	223	-	177	-	-	-	46	-
42,000 TO 62,000 GALLONS . . . . .	4	221	17	45	-	50	-	109	-
63,000 TO 83,000 GALLONS . . . . .	6	447	2	149	-	-	52	244	-
84,000 TO 104,000 GALLONS . . . . .	8	765	84	295	-	-	40	346	-
105,000 TO 209,000 GALLONS . . . . .	7	1 313	30	415	-	-	54	803	11
210,000 TO 1,049,000 GALLONS . . . . .	26	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1,050,000 TO 6,299,000 GALLONS . . . . .	16	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
6,300,000 GALLONS OR MORE . . . . .	5	88 619	4 118	21 020	125	25 180	-	34 508	3 668

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 6. Gallon Sales, by Type of Product—United States, OEP-OCD Districts, and States: 1967

OEP-OCD Regions, States, and type of establishment	All establishments		Sales of establishments reporting gallon sales, by product								
	Number	Sales (including taxes)	Sales cover- age <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils	Liquefied petroleum gases
		(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
UNITED STATES, TOTAL . . . . .	30 229	24 821 828	85.0	612 160	55 345 734	598 684	3 286 833	2 580 327	25 666 778	12 461 778	5 723 309
PETROLEUM BULK STATIONS, TERMINALS . . . . .	29 039	24 296 856	85.3	612 084	55 208 965	584 215	3 286 825	2 578 328	25 626 727	12 461 218	1 742 175
BULK STATIONS . . . . .	26 338	12 018 057	81.2	202 639	24 749 647	267 057	3 110 611	1 514 391	8 708 883	1 219 269	684 138
BULK TERMINALS . . . . .	2 701	12 278 799	89.3	409 445	30 459 318	317 158	176 214	1 063 937	16 917 844	11 241 949	1 058 037
LP GAS STATIONS . . . . .	1 190	524 972	73.2	76	136 769	14 469	8	1 999	40 051	560	3 981 134
OEP-OCD REGION NO. 1											
TOTAL . . . . .	1 770	4 788 056	88.4	139 339	9 437 583	171 291	407 538	680 481	10 028 227	7 109 354	333 075
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 660	4 748 630	88.6	139 339	9 437 583	171 291	407 538	680 481	10 028 227	7 109 354	164 163
BULK STATIONS . . . . .	1 111	918 734	79.8	1 346	1 511 505	28 642	39 796	134 669	1 458 778	332 000	6 525
BULK TERMINALS . . . . .	549	3 829 896	90.8	137 993	7 926 078	142 649	367 742	545 812	8 569 449	6 777 354	157 638
LP GAS STATIONS . . . . .	110	39 426	62.3	-	-	-	-	-	-	-	168 912
MAINE, TOTAL . . . . .	183	233 372	89.7	702	395 382	735	-	103 330	394 533	296 269	15 949
PETROLEUM BULK STATIONS, TERMINALS . . . . .	176	230 693	89.6	702	395 382	735	-	103 330	394 533	296 269	892
BULK STATIONS . . . . .	142	78 251	86.0	68	145 901	22	-	21 473	70 120	12 811	158
BULK TERMINALS . . . . .	34	152 442	91.4	634	249 481	713	-	81 857	324 413	283 458	734
LP GAS STATIONS . . . . .	7	2 679	100.0	-	-	-	-	-	-	-	15 057
NEW HAMPSHIRE, TOTAL . . . . .	85	100 476	93.2	-	228 534	933	-	21 858	184 043	135 648	6 724
PETROLEUM BULK STATIONS, TERMINALS . . . . .	76	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK STATIONS . . . . .	69	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT, TOTAL . . . . .	85	62 389	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	72	59 948	87.0	88	102 584	80	-	12 897	70 836	21 385	246
BULK STATIONS . . . . .	61	31 941	86.0	77	62 520	39	-	6 151	31 425	7 597	246
BULK TERMINALS . . . . .	11	28 007	88.1	11	40 064	41	-	6 746	39 411	13 788	-
LP GAS STATIONS . . . . .	13	2 441	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS, TOTAL . . . . .	183	744 622	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	161	730 099	88.2	11 104	1 246 693	18 358	105 635	109 467	1 655 078	1 546 689	11 892
BULK STATIONS . . . . .	112	110 255	77.1	-	123 266	1 105	-	13 259	259 206	22 480	428
BULK TERMINALS . . . . .	49	619 844	90.2	11 104	1 123 427	17 253	105 635	96 208	1 395 872	1 523 709	11 464
LP GAS STATIONS . . . . .	22	14 523	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RHODE ISLAND, TOTAL . . . . .	46	175 517	89.6	24	288 657	6 983	-	77 072	514 860	316 272	3 925
PETROLEUM BULK STATIONS, TERMINALS . . . . .	44	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK STATIONS . . . . .	27	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	17	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT, TOTAL . . . . .	139	490 555	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	132	487 329	89.0	71 855	815 403	4 302	73 553	57 483	1 308 329	502 809	5 575
BULK STATIONS . . . . .	72	75 271	75.4	20	80 704	163	-	8 205	157 916	18 059	4
BULK TERMINALS . . . . .	60	412 058	91.5	71 835	734 699	4 139	73 553	49 278	1 150 413	484 750	5 571
LP GAS STATIONS . . . . .	7	3 226	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW YORK, TOTAL . . . . .	801	1 937 291	87.0	45 226	4 241 688	30 760	114 746	205 328	3 788 663	1 676 281	154 846
PETROLEUM BULK STATIONS, TERMINALS . . . . .	763	1 927 982	87.0	45 226	4 241 688	30 760	114 746	205 328	3 788 663	1 676 281	67 082
BULK STATIONS . . . . .	481	341 947	74.5	488	601 681	7 166	16 230	49 123	452 767	162 059	2 606
BULK TERMINALS . . . . .	282	1 586 035	89.7	44 738	3 640 007	23 594	98 516	156 205	3 335 896	1 514 222	64 476
LP GAS STATIONS . . . . .	38	9 309	76.2	-	-	-	-	-	-	-	87 764
NEW JERSEY, TOTAL . . . . .	248	1 043 834	90.9	10 340	2 118 642	109 140	113 604	93 046	2 111 885	2 614 501	89 117
PETROLEUM BULK STATIONS, TERMINALS . . . . .	236	1 040 009	90.9	10 340	2 118 642	109 140	113 604	93 046	2 111 885	2 614 501	74 341
BULK STATIONS . . . . .	147	186 684	85.3	669	277 996	12 253	23 566	17 385	365 665	83 978	2 135
BULK TERMINALS . . . . .	89	853 325	92.1	9 671	1 840 646	96 887	90 038	75 661	1 746 220	2 530 523	72 206
LP GAS STATIONS . . . . .	12	3 825	89.9	-	-	-	-	-	-	-	14 776
OEP-OCD REGION NO. 2											
TOTAL . . . . .	3 414	4 602 422	85.7	70 562	10 506 945	90 616	419 287	643 353	4 887 455	1 607 312	257 062
PETROLEUM BULK STATIONS, TERMINALS . . . . .	3 279	4 568 400	85.8	70 562	10 496 831	90 616	419 287	643 110	4 886 394	1 607 312	154 414
BULK STATIONS . . . . .	2 774	1 685 807	81.5	17 008	3 692 315	40 574	55 934	264 726	1 463 172	292 243	95 174
BULK TERMINALS . . . . .	505	2 882 593	88.3	53 554	6 804 516	50 042	363 353	378 384	3 423 222	1 315 069	59 240
LP GAS STATIONS . . . . .	135	34 022	68.5	-	10 114	-	-	243	1 061	-	102 648
PENNSYLVANIA, TOTAL . . . . .	784	1 383 404	81.1	13 361	2 830 087	19 322	58 056	130 439	1 899 335	391 083	63 831
PETROLEUM BULK STATIONS, TERMINALS . . . . .	759	1 376 684	81.2	13 361	2 830 087	19 322	58 056	130 439	1 899 335	391 083	43 353
BULK STATIONS . . . . .	603	482 821	76.3	2 768	849 983	7 890	7 169	53 266	514 999	175 126	613
BULK TERMINALS . . . . .	156	893 863	83.9	10 593	1 980 104	11 432	50 887	77 173	1 384 336	215 957	42 740
LP GAS STATIONS . . . . .	25	6 720	61.7	-	-	-	-	-	-	-	20 478
OHIO, TOTAL . . . . .	1 073	1 286 198	83.4	21 086	3 429 954	26 834	147 444	148 573	925 690	51 056	116 785
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 023	1 275 869	83.5	21 086	3 429 954	26 834	147 444	148 573	925 690	51 056	85 417
BULK STATIONS . . . . .	905	420 038	80.8	4 565	1 263 284	11 706	20 137	73 139	397 439	13 181	83 516
BULK TERMINALS . . . . .	118	855 831	84.8	16 521	2 166 670	15 128	127 307	75 434	528 251	37 875	1 901
LP GAS STATIONS . . . . .	50	10 329	68.0	-	-	-	-	-	-	-	31 368
DELAWARE, TOTAL . . . . .	48	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	44	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK STATIONS . . . . .	34	26 336	80.8	773	49 836	47	-	5 860	35 478	-	7 677
BULK TERMINALS . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND, TOTAL . . . . .	194	497 950	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	187	497 025	92.6	8 361	917 786	22 669	40 501	85 314	726 724	541 062	10 087
BULK STATIONS . . . . .	129	112 220	85.0	42	178 176	14 700	51	22 743	136 397	75 010	-
BULK TERMINALS . . . . .	58	384 805	94.8	8 319	739 610	7 969	40 450	62 571	590 327	466 052	10 087
LP GAS STATIONS . . . . .	7	925	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

<sup>1</sup> Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 6. Gallon Sales, by Type of Product—United States, OEP-OCD Districts, and States:  
1967—Continued

OEP-OCD Regions, States, and type of establishment	All establishments		Sales of establishments reporting gallon sales, by product								
	Number	Sales (including taxes)	Sales cover- age <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils	Liquefied petroleum gases
		(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OEP-OCO REGION NO. 2--CONTINUEO											
DISTRICT OF COLUMBIA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK STATIONS. . . . .	4	5 224	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS. . . . .	-	-	-	-	-	-	-	-	-	-	-
VIRGINIA, TOTAL. . . . .	550	713 936	89.9	16 117	1 638 074	8 686	134 786	190 426	747 322	212 846	15 901
PETROLEUM BULK STATIONS, TERMINALS . . . . .	534	707 647	90.1	16 117	1 628 798	8 686	134 786	190 215	746 321	212 846	5 974
BULK STATIONS. . . . .	447	259 475	79.9	1 340	474 895	1 793	2 094	77 270	192 661	24 284	2 674
BULK TERMINALS . . . . .	87	448 172	96.0	14 777	1 153 903	6 893	132 692	112 945	553 660	188 562	3 300
LP GAS STATIONS. . . . .	16	6 289	72.4	-	9 276	-	-	211	1 001	-	9 927
WEST VIRGINIA, TOTAL . . . . .	196	178 493	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	189	177 383	86.0	1 082	390 058	1 828	1 651	10 480	89 259	935	-
BULK STATIONS. . . . .	160	99 133	86.6	170	225 075	349	27	8 081	55 801	935	-
BULK TERMINALS . . . . .	29	78 250	85.3	912	164 983	1 479	1 624	2 399	33 458	-	-
LP GAS STATIONS. . . . .	7	1 110	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KENTUCKY, TOTAL. . . . .	562	414 912	89.5	9 083	1 083 775	11 124	36 659	56 374	299 809	13 357	27 272
PETROLEUM BULK STATIONS, TERMINALS . . . . .	536	407 906	89.9	9 083	1 082 937	11 124	36 659	56 342	299 749	13 357	694
BULK STATIONS. . . . .	492	280 560	90.0	7 350	641 131	4 089	26 456	24 367	127 234	1 407	694
BULK TERMINALS . . . . .	44	127 346	89.5	1 733	441 806	7 035	10 203	31 975	172 515	11 950	-
LP GAS STATIONS. . . . .	26	7 006	71.0	-	838	-	-	32	60	-	26 578
OEP-OCO REGION NO. 3											
TOTAL. . . . .	4 212	3 546 319	89.2	121 235	8 970 935	87 827	392 165	648 112	2 302 902	1 842 823	553 509
PETROLEUM BULK STATIONS, TERMINALS . . . . .	4 034	3 469 340	89.4	121 235	8 937 805	87 826	392 165	647 486	2 301 774	1 842 470	36 117
BULK STATIONS. . . . .	3 592	2 282 487	88.0	62 924	5 406 633	47 053	304 873	372 999	1 134 513	152 601	28 267
BULK TERMINALS . . . . .	442	1 186 853	92.1	58 311	3 531 172	40 773	87 292	274 487	1 167 261	1 689 869	7 850
LP GAS STATIONS. . . . .	178	76 979	80.7	-	33 130	1	-	626	1 128	353	517 392
NORTH CAROLINA, TOTAL. . . . .	890	749 599	86.8	16 512	1 653 102	28 425	12 099	333 123	573 465	101 193	142 105
PETROLEUM BULK STATIONS, TERMINALS . . . . .	846	728 283	86.7	16 512	1 653 102	28 425	12 099	333 123	573 465	101 193	14 867
BULK STATIONS. . . . .	732	448 588	84.0	1 949	969 177	6 364	3 738	182 022	260 255	19 110	7 715
BULK TERMINALS . . . . .	114	279 695	90.9	14 563	683 925	22 061	8 361	151 101	313 210	82 083	7 152
LP GAS STATIONS. . . . .	44	21 316	89.1	-	-	-	-	-	-	-	127 238
SOUTH CAROLINA, TOTAL. . . . .	434	319 111	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	414	311 271	85.4	3 863	758 128	1 924	2 400	99 717	176 876	91 003	1 921
BULK STATIONS. . . . .	368	217 611	85.5	3 853	487 189	1 562	1 650	56 893	83 941	3 754	1 647
BULK TERMINALS . . . . .	46	93 660	85.1	10	270 939	362	750	42 824	92 935	87 249	274
LP GAS STATIONS. . . . .	20	7 840	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA, TOTAL . . . . .	693	524 651	93.7	27 932	1 550 828	11 517	98 810	29 667	354 290	86 208	18 221
PETROLEUM BULK STATIONS, TERMINALS . . . . .	673	520 099	93.9	27 932	1 550 826	11 517	98 810	29 331	353 737	86 208	7 880
BULK STATIONS. . . . .	610	377 487	92.5	19 989	1 000 434	10 986	91 374	15 885	168 134	7 677	7 880
BULK TERMINALS . . . . .	63	142 612	97.8	7 943	550 392	531	7 436	13 446	185 603	78 531	-
LP GAS STATIONS. . . . .	20	4 552	61.1	-	2	-	-	336	553	-	10 341
FLORIDA, TOTAL . . . . .	667	798 600	91.8	36 241	1 994 859	25 655	247 656	81 872	678 768	1 480 422	163 348
PETROLEUM BULK STATIONS, TERMINALS . . . . .	625	777 377	91.8	36 241	1 967 466	25 655	247 656	81 622	678 618	1 480 422	1 529
BULK STATIONS. . . . .	546	451 792	93.5	23 522	1 114 536	11 957	201 414	38 147	334 386	67 682	1 110
BULK TERMINALS . . . . .	79	325 585	89.5	12 719	852 930	13 698	46 242	43 475	344 232	1 412 740	419
LP GAS STATIONS. . . . .	42	21 223	89.8	-	27 393	-	-	250	150	-	161 819
TENNESSEE, TOTAL . . . . .	498	467 803	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	492	465 232	89.0	28 626	1 238 006	9 973	16 442	79 377	206 415	1 982	256
BULK STATIONS. . . . .	439	267 319	83.7	2 071	599 482	8 270	20	66 014	70 625	1 982	251
BULK TERMINALS . . . . .	53	197 913	96.3	26 555	636 524	1 703	16 422	13 363	135 790	-	5
LP GAS STATIONS. . . . .	6	2 571	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALABAMA, TOTAL . . . . .	526	420 572	87.5	6 438	1 144 799	6 456	9 944	19 629	222 950	75 962	38 619
PETROLEUM BULK STATIONS, TERMINALS . . . . .	501	410 455	88.2	6 438	1 141 199	6 456	9 944	19 599	222 950	75 962	2 855
BULK STATIONS. . . . .	449	305 442	85.3	6 269	734 435	4 388	6 254	9 654	156 389	51 947	2 855
BULK TERMINALS . . . . .	52	105 013	96.9	169	406 764	2 068	3 690	9 945	66 561	24 015	-
LP GAS STATIONS. . . . .	25	10 117	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MISSISSIPPI, TOTAL . . . . .	504	265 983	87.8	7 323	631 213	3 877	4 814	4 727	90 138	5 700	81 318
PETROLEUM BULK STATIONS, TERMINALS . . . . .	483	256 623	88.1	7 323	629 078	3 876	4 814	4 717	89 713	5 700	6 809
BULK STATIONS. . . . .	448	214 248	88.7	5 271	501 380	3 526	423	4 384	60 783	449	6 809
BULK TERMINALS . . . . .	35	42 375	85.4	2 052	127 698	350	4 391	333	28 930	5 251	-
LP GAS STATIONS. . . . .	21	9 360	79.4	-	2 135	1	-	10	425	-	74 509
OEP-OCO REGION NO. 4											
TOTAL. . . . .	6 636	3 828 600	81.6	74 173	8 741 685	86 844	590 151	337 214	3 996 845	692 030	557 675
PETROLEUM BULK STATIONS, TERMINALS . . . . .	6 360	3 743 330	82.0	74 173	8 741 037	72 408	590 151	336 785	3 987 452	692 030	58 179
BULK STATIONS. . . . .	6 000	2 366 578	78.1	10 816	4 082 027	37 508	31 524	139 877	2 297 765	172 687	40 356
BULK TERMINALS . . . . .	360	1 376 752	88.8	63 357	4 659 010	34 900	558 627	196 908	1 689 687	519 343	17 823
LP GAS STATIONS. . . . .	276	85 270	63.6	-	648	14 436	-	429	9 393	-	499 496
INOIANA, TOTAL . . . . .	1 126	718 610	84.3	37 619	1 686 123	4 961	388 682	65 303	813 555	59 861	48 005
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 067	702 494	84.7	37 619	1 686 054	4 961	388 682	65 303	813 555	59 861	19 225
BULK STATIONS. . . . .	993	385 337	81.4	1 439	641 367	4 077	27 218	16 222	435 231	31 832	4 480
BULK TERMINALS . . . . .	74	317 157	88.7	36 180	1 044 687	884	361 464	49 081	378 324	28 029	14 745
LP GAS STATIONS. . . . .	59	16 116	67.9	-	69	-	-	-	-	-	28 780

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup> Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 6. Gallon Sales, by Type of Product—United States, OEP-OCO Districts, and States:  
1967—Continued

OEP-OCO Regions, States, and type of establishment	All establishments			Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales cover- age <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils	Liquefied petroleum gases
		(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OEP-OCO REGION NO. 4--CON.											
ILLINOIS, TOTAL . . . . .	1 594	1 026 310	85.1	5 764	2 363 498	60 360	28 763	146 903	1 021 710	460 430	159 720
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 533	1 000 151	85.7	5 764	2 363 498	45 924	28 763	146 594	1 013 045	460 430	12 900
BULK STATIONS . . . . .	1 448	644 890	82.3	4 850	1 240 289	20 590	106	65 669	601 733	56 218	11 096
BULK TERMINALS . . . . .	85	355 261	92.0	914	1 123 209	25 334	28 657	80 925	411 312	404 212	1 804
LP GAS STATIONS . . . . .	61	26 159	60.3	-	-	14 436	-	309	8 665	-	146 820
MICHIGAN, TOTAL . . . . .	1 180	1 066 566	82.7	13 129	2 758 560	5 971	165 651	47 835	1 013 117	57 382	56 305
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 142	1 052 635	83.0	13 129	2 758 560	5 971	165 651	47 715	1 012 871	57 382	2 916
BULK STATIONS . . . . .	1 055	562 099	81.4	2 373	1 030 362	5 242	3 849	14 302	562 853	20 653	2 309
BULK TERMINALS . . . . .	87	490 536	84.7	10 756	1 728 198	729	161 802	33 413	450 018	36 729	607
LP GAS STATIONS . . . . .	38	13 931	66.5	-	-	-	-	120	246	-	53 389
WISCONSIN, TOTAL . . . . .	1 344	548 556	83.7	7 387	1 266 184	3 901	6 706	57 181	720 288	59 072	146 469
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 293	531 761	84.6	7 387	1 266 184	3 901	6 706	57 181	720 288	59 072	13 025
BULK STATIONS . . . . .	1 222	396 549	80.8	970	684 815	3 542	11	31 526	430 430	15 975	13 025
BULK TERMINALS . . . . .	71	135 212	95.8	6 417	581 369	359	6 695	25 655	289 858	43 097	-
LP GAS STATIONS . . . . .	51	16 795	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MINNESOTA, TOTAL . . . . .	1 392	468 558	64.8	10 274	667 320	11 651	349	19 992	428 175	55 285	147 176
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 325	456 289	64.6	10 274	666 741	11 651	349	19 992	427 693	55 285	10 113
BULK STATIONS . . . . .	1 282	377 703	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BULK TERMINALS . . . . .	43	78 586	87.7	9 090	181 547	7 594	9	7 834	160 175	7 276	667
LP GAS STATIONS . . . . .	67	12 269	71.2	-	579	-	-	-	482	-	137 063
OEP-OCO REGION NO. 5											
TOTAL . . . . .	4 071	2 356 013	87.0	65 458	5 870 601	41 381	224 272	96 272	1 058 920	124 218	2 737 440
PETROLEUM BULK STATIONS, TERMINALS . . . . .	3 892	2 171 093	86.8	65 435	5 858 961	41 360	224 272	96 147	1 056 410	124 218	625 292
BULK STATIONS . . . . .	3 650	1 514 826	85.7	40 323	3 788 886	35 967	84 708	71 305	559 019	11 961	102 340
BULK TERMINALS . . . . .	242	656 267	89.3	25 112	2 070 075	5 393	139 564	24 842	497 391	112 257	522 952
LP GAS STATIONS . . . . .	179	184 920	89.7	23	11 640	21	-	125	2 510	-	2 112 148
ARKANSAS, TOTAL . . . . .	569	214 550	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	550	202 084	84.6	4 146	489 146	6 735	924	12 235	79 219	3 185	8 476
BULK STATIONS . . . . .	526	175 937	85.4	4 146	420 062	6 668	924	11 875	56 547	3 185	8 476
BULK TERMINALS . . . . .	24	26 147	79.1	-	69 084	67	-	360	22 672	-	-
LP GAS STATIONS . . . . .	19	12 466	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)
LOUISIANA, TOTAL . . . . .	557	470 383	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	522	440 680	89.4	11 157	1 041 141	8 101	78 783	8 866	378 567	83 888	2 141
BULK STATIONS . . . . .	464	250 258	88.8	7 903	556 008	5 648	78 112	6 053	138 549	5 758	2 024
BULK TERMINALS . . . . .	58	190 422	90.2	3 254	485 133	2 453	671	2 813	240 018	78 130	117
LP GAS STATIONS . . . . .	35	29 703	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)
OKLAHOMA, TOTAL . . . . .	640	262 560	78.8	3 734	706 614	3 205	381	5 466	78 401	187	43 957
PETROLEUM BULK STATIONS, TERMINALS . . . . .	614	258 426	79.1	3 734	705 539	3 205	381	5 466	78 256	187	29 178
BULK STATIONS . . . . .	589	221 559	77.3	3 225	493 605	3 173	11	4 745	49 915	187	29 178
BULK TERMINALS . . . . .	25	36 867	89.9	509	211 934	32	370	721	28 341	-	-
LP GAS STATIONS . . . . .	26	4 134	60.4	-	1 075	-	-	-	145	-	14 779
TEXAS, TOTAL . . . . .	2 045	1 259 935	89.5	39 446	3 184 041	22 434	106 218	60 937	450 022	36 403	2 238 584
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 959	1 126 508	89.0	39 426	3 178 383	22 424	106 218	60 872	448 628	36 403	579 877
BULK STATIONS . . . . .	1 841	772 251	88.0	22 057	2 068 709	19 759	3 148	45 185	291 838	2 276	57 042
BULK TERMINALS . . . . .	118	354 257	91.3	17 369	1 109 674	2 665	103 070	15 687	156 790	34 127	522 835
LP GAS STATIONS . . . . .	86	133 427	93.2	20	5 658	10	-	65	1 394	-	1 658 707
NEW MEXICO, TOTAL . . . . .	260	148 585	77.8	6 975	445 508	904	37 966	8 736	71 982	555	49 393
PETROLEUM BULK STATIONS, TERMINALS . . . . .	247	143 395	78.3	6 972	444 752	895	37 966	8 708	71 740	555	5 620
BULK STATIONS . . . . .	230	94 821	79.5	2 992	250 502	719	2 513	3 447	22 170	555	5 620
BULK TERMINALS . . . . .	17	48 574	75.9	3 980	194 250	176	35 453	5 261	49 570	-	-
LP GAS STATIONS . . . . .	13	5 190	65.9	3	756	9	-	28	242	-	43 773
OEP-OCO REGION NO. 6											
TOTAL . . . . .	6 148	1 957 473	68.1	44 747	3 510 200	30 062	49 273	50 767	928 367	120 334	814 910
PETROLEUM BULK STATIONS, TERMINALS . . . . .	5 911	1 881 432	69.0	44 744	3 456 173	30 062	49 265	50 209	905 878	120 127	303 246
BULK STATIONS . . . . .	5 714	1 538 794	66.0	22 152	2 505 778	25 736	13 624	36 959	650 409	104 647	274 690
BULK TERMINALS . . . . .	197	342 638	82.2	22 592	950 395	4 326	35 641	13 250	601 469	15 480	28 556
LP GAS STATIONS . . . . .	237	76 041	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
IOWA, TOTAL . . . . .	1 601	454 451	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 530	424 267	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BULK STATIONS . . . . .	1 481	335 226	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BULK TERMINALS . . . . .	49	89 041	64.9	3 062	216 603	11	-	4 864	88 781	12 991	4 135
LP GAS STATIONS . . . . .	71	30 184	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)
MISSOURI, TOTAL . . . . .	1 113	503 158	77.4	13 868	1 066 050	16 877	841	19 553	256 515	15 161	135 603
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 083	496 043	77.8	13 868	1 065 550	16 877	841	19 553	256 485	15 161	16 361
BULK STATIONS . . . . .	1 028	366 956	73.6	10 028	688 170	14 374	410	13 448	142 380	13 903	16 361
BULK TERMINALS . . . . .	55	129 087	89.7	3 840	377 380	2 503	431	6 105	114 105	1 258	-
LP GAS STATIONS . . . . .	30	7 115	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
NORTH DAKOTA, TOTAL . . . . .	675	128 200	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	648	124 660	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BULK STATIONS . . . . .	634	119 971	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)
BULK TERMINALS . . . . .	14	4 689	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)	(o)
LP GAS STATIONS . . . . .	27	3 540	79.4	-	215	-	-	-	380	-	15 347

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 6. Gallon Sales, by Type of Product—United States, OEP-OCD Districts, and States:  
1967—Continued

OEP-OCD Regions, States, and type of establishment	All establishments			Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales cover- age <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils	Liquefied petroleum gases
		(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OEP-OCO REGION NO. 6--CONTINUEO											
SOUTH OAKOTA, TOTAL . . . . .	563	142 364	(D)	(O)	(D)	(D)	(O)	(D)	(O)	(O)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	547	137 694	60.2	1 035	192 939	611	26	2 593	78 644	1 559	18 203
BULK STATIONS . . . . .	531	119 935	(O)	(D)	(O)	(D)	(D)	(O)	(D)	(D)	(O)
BULK TERMINALS . . . . .	16	17 759	(D)	(D)	(O)	(D)	(D)	(D)	(O)	(O)	(D)
LP GAS STATIONS . . . . .	16	4 670	(D)	(O)	(O)	(D)	(D)	(O)	(O)	(O)	(D)
NEBRASKA, TOTAL . . . . .	637	186 698	69.0	2 617	290 706	461	1 893	5 119	87 700	3 338	76 671
PETROLEUM BULK STATIONS, TERMINALS . . . . .	608	173 976	68.7	2 614	240 347	461	1 893	4 562	65 961	3 338	13 449
BULK STATIONS . . . . .	589	148 405	65.9	931	185 075	311	9	4 276	51 474	2 107	12 038
BULK TERMINALS . . . . .	19	25 571	85.5	1 683	55 272	150	1 884	286	14 487	1 231	1 411
LP GAS STATIONS . . . . .	29	12 722	71.8	3	50 359	-	-	557	21 739	-	63 222
KANSAS, TOTAL . . . . .	915	259 435	63.1	14 394	433 161	4 072	34 580	3 486	104 597	1 329	41 908
PETROLEUM BULK STATIONS, TERMINALS . . . . .	867	247 322	63.7	14 394	431 067	4 072	34 572	3 485	104 449	1 122	14 429
BULK STATIONS . . . . .	841	198 975	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BULK TERMINALS . . . . .	26	48 347	92.0	(v)	140 238	57	21 937	1 268	64 843	(v)	(v)
LP GAS STATIONS . . . . .	48	12 113	(v)	(v)	(v)	-	(v)	(v)	(v)	(v)	(v)
WYOMING, TOTAL . . . . .	192	56 455	(D)	(D)	(D)	(D)	(O)	(O)	(D)	(D)	(O)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	185	52 429	82.2	435	103 677	700	13	795	21 224	1 978	1 097
BULK STATIONS . . . . .	181	48 684	80.8	434	100 797	682	13	792	12 798	1 978	797
BULK TERMINALS . . . . .	4	3 745	100.0	1	2 880	18	-	3	8 426	-	300
LP GAS STATIONS . . . . .	7	4 026	(D)	(O)	(O)	(D)	(D)	(D)	(O)	(D)	(O)
COLORADO, TOTAL . . . . .	452	226 712	81.7	5 403	589 624	4 243	11 370	4 197	67 268	1 080	33 724
PETROLEUM BULK STATIONS, TERMINALS . . . . .	443	225 041	81.9	5 403	589 624	4 243	11 370	4 197	67 268	1 080	22 906
BULK STATIONS . . . . .	429	200 642	81.0	376	486 409	2 748	7	3 856	61 640	1 080	10 436
BULK TERMINALS . . . . .	14	24 399	89.3	5 027	103 215	1 495	11 363	341	5 628	-	12 470
LP GAS STATIONS . . . . .	9	1 671	(v)	(v)	(v)	(v)	(v)	(v)	(v)	-	(v)
OEP-DCO REGION NO. 7											
TOTAL . . . . .	1 876	2 587 116	85.5	56 041	6 024 956	69 429	950 248	71 541	1 053 087	644 039	456 793
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 827	2 562 996	85.7	56 015	5 999 324	69 422	950 248	71 525	1 050 255	644 039	394 384
BULK STATIONS . . . . .	1 632	1 072 966	85.7	30 360	2 556 547	46 911	80 052	21 519	558 957	113 085	132 147
BULK TERMINALS . . . . .	195	1 490 030	85.6	25 655	3 442 783	22 511	870 196	50 006	491 298	530 954	262 237
LP GAS STATIONS . . . . .	49	24 120	73.5	26	25 627	7	-	16	2 832	-	62 409
ARIZONA, TOTAL . . . . .	234	201 090	(D)	(O)	(D)	(D)	(O)	(O)	(D)	(O)	(O)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	230	192 698	90.5	6 362	440 240	2 825	60 418	4 229	92 777	-	45 751
BULK STATIONS . . . . .	213	109 712	90.3	4 784	280 955	1 856	-	1 088	49 313	-	45 042
BULK TERMINALS . . . . .	17	82 986	90.7	1 578	159 285	969	60 418	3 141	43 464	-	709
LP GAS STATIONS . . . . .	4	(D)	(O)	(O)	(O)	(O)	(D)	(D)	(D)	(O)	(O)
UTAH, TOTAL . . . . .	179	111 508	87.8	8 498	251 922	1 312	13 333	1 856	74 496	26 589	479
PETROLEUM BULK STATIONS, TERMINALS . . . . .	175	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
BULK STATIONS . . . . .	164	(D)	(D)	(O)	(O)	(O)	(D)	(O)	(D)	(O)	(O)
BULK TERMINALS . . . . .	11	(D)	(D)	(D)	(D)	(D)	(O)	(O)	(O)	(O)	(O)
LP GAS STATIONS . . . . .	4	(O)	(O)	(D)	(O)	(D)	(D)	(D)	(O)	(O)	(O)
NEVADA, TOTAL . . . . .	105	82 046	81.0	769	166 458	563	45 692	5 257	82 086	3 176	17 531
PETROLEUM BULK STATIONS, TERMINALS . . . . .	101	81 553	81.4	769	166 458	563	45 692	5 257	82 086	3 176	17 531
BULK STATIONS . . . . .	89	44 640	95.1	721	110 456	293	15 543	5 049	50 579	3 176	17 531
BULK TERMINALS . . . . .	12	36 913	65.0	48	56 002	270	30 149	208	31 507	-	-
LP GAS STATIONS . . . . .	4	493	-	-	-	-	-	-	-	-	-
CALIFORNIA, TOTAL . . . . .	1 315	2 074 409	(D)	(D)	(D)	(O)	(D)	(O)	(O)	(O)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 279	2 060 860	84.5	32 223	4 976 356	63 970	674 815	54 492	754 125	365 475	330 623
BULK STATIONS . . . . .	1 154	819 959	84.5	16 383	1 962 665	43 422	1 801	13 319	415 559	83 600	69 095
BULK TERMINALS . . . . .	125	1 240 901	84.6	15 840	3 013 691	20 548	673 014	41 173	338 566	281 875	261 528
LP GAS STATIONS . . . . .	36	13 549	(D)	(D)	(O)	(D)	(O)	(O)	(O)	(O)	(O)
HAWAII . . . . .	43	118 063	98.5	8 189	164 353	752	155 990	5 691	47 171	248 799	3 536
PETROLEUM BULK STATIONS, TERMINALS . . . . .	42	(D)	(D)	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(D)
BULK STATIONS . . . . .	12	(D)	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(O)	(D)
BULK TERMINALS . . . . .	30	(O)	(O)	(D)	(D)	(O)	(D)	(O)	(O)	(O)	(D)
LP GAS STATIONS . . . . .	1	(D)	(D)	(O)	(D)	(D)	(O)	(O)	(D)	(O)	(D)
OEP-OCO REGION NO. 8											
TOTAL . . . . .	2 102	1 155 829	90.7	34 905	2 274 529	21 234	252 899	52 587	1 383 725	388 118	12 845
PETROLEUM BULK STATIONS, TERMINALS . . . . .	2 076	1 151 635	90.9	34 881	2 272 946	21 230	252 899	52 585	1 383 087	388 118	6 380
BULK STATIONS . . . . .	1 865	637 865	87.5	17 710	1 205 956	4 666	21 703	16 337	586 270	40 045	4 639
BULK TERMINALS . . . . .	211	513 770	95.0	17 171	1 066 990	16 564	231 196	36 248	796 817	348 073	1 741
LP GAS STATIONS . . . . .	26	4 194	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MONTANA, TOTAL . . . . .	418	107 997	84.6	4 695	202 756	750	7 318	3 981	52 087	4 082	11 033
PETROLEUM BULK STATIONS, TERMINALS . . . . .	403	105 595	85.0	4 671	201 506	746	7 318	3 979	51 737	4 082	4 661
BULK STATIONS . . . . .	387	92 116	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
BULK TERMINALS . . . . .	16	13 479	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
LP GAS STATIONS . . . . .	15	2 402	67.9	24	1 250	4	-	2	350	-	6 372
IOAHO, TOTAL . . . . .	390	129 484	84.1	2 434	238 537	786	643	6 090	171 247	2 678	53
PETROLEUM BULK STATIONS, TERMINALS . . . . .	389	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
BULK STATIONS . . . . .	366	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
BULK TERMINALS . . . . .	23	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
LP GAS STATIONS . . . . .	1	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 6. Gallon Sales, by Type of Product—United States, OEP-OCD Districts, and States:  
1967—Continued

OEP-OCD Regions, States, and type of establishment	All establishments		Sales of establishments reporting gallon sales, by product								
	Number	Sales (including taxes)  ((\$1,000))	Sales cover- age <sup>1</sup>  (Percent)	Aviation gasoline  (1,000 gal.)	Motor gasoline  (1,000 gal.)	Special naphthas  (1,000 gal.)	Jet fuels (naphthas or kero- sene types  (1,000 gal.)	Kerosene  (1,000 gal.)	Distillate fuel oils  (1,000 gal.)	Residual fuel oils  (1,000 gal.)	Liquefied petroleum gases  (1,000 gal.)
DEP-DCO REGION NO. 8--CONTINUED											
WASHINGTON, TOTAL . . . . .	679	483 329	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . .	673	482 384	91.3	6 504	942 614	9 145	165 385	31 380	525 788	178 077	562
BULK STATIONS . . . . .	579	216 477	88.4	2 897	404 684	1 290	1 659	3 941	188 303	23 920	107
BULK TERMINALS . . . . .	94	265 907	93.7	3 607	537 930	7 855	163 726	27 439	337 485	154 157	455
LP GAS STATIONS . . . . .	6	945	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OREGON, TOTAL . . . . .	535	372 686	(0)	(0)	(0)	(0)	1 (0)	(0)	(0)	(0)	(0)
PETROLEUM BULK STATIONS, TERMINALS . . . .	532	372 334	93.0	6 303	820 538	10 171	18 515	9 728	478 102	195 616	210
BULK STATIONS . . . . .	504	198 085	87.7	4 142	412 636	1 785	3 273	2 230	184 342	9 365	24
BULK TERMINALS . . . . .	28	174 249	98.9	2 161	407 902	8 386	15 242	7 498	293 760	186 251	186
LP GAS STATIONS . . . . .	3	352	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALASKA . . . . .	80	62 333	98.2	14 969	69 751	382	61 038	1 408	156 213	7 665	894
PETROLEUM BULK STATIONS, TERMINALS . . . .	79	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK STATIONS . . . . .	29	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULK TERMINALS . . . . .	50	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LP GAS STATIONS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
UNITED STATES: TOTAL . . . . .	29 039	24 296 856	85.3	612 084	55 208 965	584 215	3 286 825	2 578 328	25 626 727	12 461 218
REFINER-MARKETER STATIONS . . . . .	16 193	17 122 333	91.2	522 210	43 818 592	492 894	3 095 817	1 732 772	18 183 141	7 176 873
OTHER STATIONS . . . . .	12 846	7 174 523	71.3	89 874	11 390 373	91 321	189 008	845 556	7 443 586	5 284 345
ALABAMA										
TOTAL . . . . .	501	410 455	88.2	6 438	1 141 199	6 456	9 944	19 599	222 950	75 962
REFINER-MARKETER STATIONS . . . . .	309	288 145	98.2	6 321	932 683	5 767	9 861	16 536	202 991	46 104
OTHER STATIONS . . . . .	192	122 310	64.9	117	208 516	689	83	3 063	19 959	29 858
AUTAUGA COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BALOWIN COUNTY . . . . .	11	7 016	79.2	66	12 574	47	(D)	283	1 798	(D)
BARBOUR COUNTY . . . . .	8	2 505	77.0	37	4 672	27	(D)	91	1 171	(D)
BIBB COUNTY . . . . .	7	1 813	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
BLOUNT COUNTY . . . . .	6	2 540	72.8	(D)	5 112	60	(D)	48	1 205	(D)
BULLOCK COUNTY . . . . .	4	1 321	100.0	(D)	4 920	4	(D)	58	552	(D)
BUTLER COUNTY . . . . .	6	1 954	96.2	26	4 346	21	(D)	64	977	(D)
CALHOUN COUNTY . . . . .	14	13 551	98.2	170	51 504	237	(D)	1 102	6 580	56
CHAMBERS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHEROKEE COUNTY . . . . .	3	903	100.0	4	2 463	2	(D)	58	562	(D)
CHILTON COUNTY . . . . .	9	3 698	93.9	17	11 252	12	(D)	94	953	(D)
CHOCTAW COUNTY . . . . .	4	1 428	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLARKE COUNTY . . . . .	8	3 763	100.0	(D)	10 580	23	(D)	154	1 445	20
CLAY COUNTY . . . . .	3	1 692	100.0	(D)	4 724	6	(D)	46	312	(D)
CLEBURNE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COFFEE COUNTY . . . . .	6	4 818	92.2	168	11 050	20	(D)	64	1 906	(D)
COLBERT COUNTY . . . . .	9	12 923	90.2	155	38 735	35	164	1 026	6 709	(D)
CONECUH COUNTY . . . . .	4	1 266	100.0	(D)	3 887	8	(D)	29	467	(D)
COOSA COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COVINGTON COUNTY . . . . .	12	4 718	89.3	31	10 827	23	(D)	88	1 654	(D)
CRENSHAW COUNTY . . . . .	4	1 434	100.0	(D)	3 942	2	(D)	28	776	(D)
CULLMAN COUNTY . . . . .	9	5 728	94.2	33	16 007	38	(D)	245	2 331	71
DALE COUNTY . . . . .	8	3 370	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DALLAS COUNTY . . . . .	9	6 280	100.0	104	15 461	54	(D)	283	3 224	(D)
DE KALB COUNTY . . . . .	11	6 175	62.3	(D)	12 767	21	(D)	114	956	(D)
ELMORE COUNTY . . . . .	4	1 769	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESCAMBA COUNTY . . . . .	11	5 061	75.7	49	11 042	62	(D)	128	1 994	(D)
ETOWAH COUNTY . . . . .	12	10 774	66.5	1	18 358	71	(D)	147	2 050	(D)
FAYETTE COUNTY . . . . .	5	1 756	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
FRANKLIN COUNTY . . . . .	6	2 437	100.0	1	7 349	11	(D)	149	1 189	59
GENEVA COUNTY . . . . .	9	2 788	88.4	6	6 809	8	(D)	55	1 041	(D)
GREENE COUNTY . . . . .	5	1 224	81.6	(D)	3 348	1	(D)	68	424	(D)
HALE COUNTY . . . . .	4	2 303	100.0	12	7 827	6	(D)	26	1 993	(D)
HENRY COUNTY . . . . .	4	857	100.0	(D)	1 731	5	(D)	19	159	(D)
HOUSTON COUNTY . . . . .	9	7 861	68.8	695	14 124	105	(D)	311	961	150
JACKSON COUNTY . . . . .	5	2 921	100.0	8	9 624	23	(D)	141	2 067	(D)
JEFFERSON COUNTY . . . . .	36	98 197	99.9	2 718	346 843	2 984	9 633	8 013	97 692	73 876
LAMAR COUNTY . . . . .	4	804	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAUDERDALE COUNTY . . . . .	5	7 200	100.0	(D)	13 119	160	(D)	264	1 464	(D)
LAWRENCE COUNTY . . . . .	4	1 620	80.4	(D)	4 084	2	(D)	75	542	(D)
LEE COUNTY . . . . .	12	6 650	81.0	91	16 488	133	12	249	1 253	(D)
LIMESTONE COUNTY . . . . .	4	1 706	87.2	526	3 880	22	(D)	115	547	63
LOWNOES COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MACON COUNTY . . . . .	3	1 210	100.0	6	3 713	3	(D)	37	355	(D)
MADISON COUNTY . . . . .	10	13 496	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MARENGO COUNTY . . . . .	9	2 577	96.1	13	7 561	20	(D)	94	1 022	(D)
MARION COUNTY . . . . .	8	4 516	91.5	(D)	11 050	7	(D)	61	1 056	(D)
MARSHALL COUNTY . . . . .	11	7 786	100.0	54	26 476	79	(D)	154	1 686	(D)
MOBILE COUNTY . . . . .	21	39 229	87.5	169	119 188	484	55	887	30 368	1 016
MONROE COUNTY . . . . .	5	2 615	99.0	74	6 926	9	(D)	77	1 757	(D)
MONTGOMERY COUNTY . . . . .	18	32 874	81.7	555	96 112	389	3	1 388	16 208	276
MORGAN COUNTY . . . . .	15	12 814	73.8	96	27 614	252	18	639	2 831	(D)
PERRY COUNTY . . . . .	4	956	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PICKENS COUNTY . . . . .	9	2 596	94.6	54	8 918	11	(D)	90	1 669	1
PIKE COUNTY . . . . .	10	3 875	89.0	16	10 083	25	(D)	129	1 531	(D)
RANDOLPH COUNTY . . . . .	6	1 842	88.4	4	5 081	20	(D)	32	219	(D)
RUSSELL COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ST CLAIR COUNTY . . . . .	5	1 542	80.0	(D)	3 177	4	(D)	63	391	(D)
SHELBY COUNTY . . . . .	3	2 083	100.0	42	5 042	15	(D)	174	338	179
SUMTER COUNTY . . . . .	9	3 586	68.0	3	5 736	9	(D)	59	556	(D)
TALLAPOOSA COUNTY . . . . .	13	7 710	94.4	43	15 532	94	30	237	2 235	(D)
TALLAPOOSA COUNTY . . . . .	11	4 152	92.3	51	13 240	34	(D)	123	817	(D)
TUSCALOOSA COUNTY . . . . .	9	7 758	86.0	185	17 680	127	(D)	266	3 189	(D)
WALKER COUNTY . . . . .	7	6 170	100.0	16	14 987	48	(D)	320	2 980	(D)
WASHINGTON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILCOX COUNTY . . . . .	5	1 245	100.0	4	3 369	4	(D)	66	749	(D)
WINSTON COUNTY . . . . .	4	1 350	100.0	(D)	4 602	3	(D)	65	409	(D)
ALASKA										
TOTAL . . . . .	79	61 853	98.9	14 969	69 751	382	61 038	1 408	156 213	7 665
REFINER-MARKETER STATIONS . . . . .	73	59 332	100.0	14 952	69 444	382	61 038	1 408	150 455	7 665
OTHER STATIONS . . . . .	6	2 521	73.4	17	307	(D)	(D)	(D)	5 758	(D)
ALEUTIAN ISLANDS DIVISION . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ANGON DIVISION . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BARROW DIVISION . . . . .	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero, D Withheld to avoid disclosure, NA Not available, V Insufficient analysis to show separately, X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
ALASKA--CONTINUEO										
BETHEL DIVISION. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BRISTOL BAY BOROUGH . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BRISTOL BAY DIVISION . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CORDOVA-MCCARTHY DIVISION. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GATEWAY BOROUGH . . . . .	5	2 626	100.0	593	2 573	23	5	162	8 579	1 260
GREATER ANCHORAGE AREA BOROUGH . . . . .	5	17 413	100.0	5 527	23 593	175	53 497	501	31 661	847
GREATER JUNEAU BOROUGH . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GREATER SITKA BOROUGH . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KENAI PENINSULA BOROUGH (NDRTHWEST PART) . . . . .	8	7 241	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KENAI PENINSULA BOROUGH (SOUTHEAST PART) . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KODIAK ISLAND BOROUGH . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KOBUK DIVISION . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KUSKOKWIM DIVISION . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LYNN CANAL-ICY STRAITS DIVISION. . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MATANUSKA-SUSITNA BOROUGH . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NOME DIVISION. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH STAR BOROUGH . . . . .	4	9 445	100.0	1 180	11 358	76	4 132	72	12 466	-
OUTER KETCHIKAN DIVISION . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PRINCE OF WALES DIVISION . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTHEAST FAIRBANKS DIVISION . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UPPER YUKDN DIVISION . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VALOEZ-CHITINA-WHITTIER DIVISION . . . . .	6	2 566	93.7	151	3 108	4	-	1	3 885	-
WADE HAMPTON DIVISION. . . . .	-	-	-	-	-	-	-	-	-	-
WRANGELL-PETERSBURG DIVISION . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
YUKON-KOYUKUK DIVISION . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA										
TOTAL. . . . .	230	192 698	90.5	6 362	440 240	2 825	60 418	4 229	92 777	-
REFINER-MARKETER STATIONS. . . . .	161	153 094	95.4	3 383	378 017	2 437	60 418	3 662	78 366	-
OTHER STATIONS . . . . .	69	39 604	71.3	2 979	62 223	388	-	567	14 411	-
APACHE COUNTY. . . . .	8	2 473	90.8	13	5 966	10	-	186	1 308	-
COCHISE COUNTY . . . . .	17	7 166	67.1	435	11 683	44	-	27	2 045	-
COCONINO COUNTY. . . . .	19	10 018	97.4	210	43 812	57	-	169	2 877	-
GILA COUNTY. . . . .	12	3 847	100.0	28	10 766	53	-	34	2 775	-
GRAHAM COUNTY. . . . .	8	2 161	69.4	69	3 856	40	-	5	680	-
GREENLEE COUNTY. . . . .	4	787	99.9	-	2 049	28	-	10	130	-
MARICOPA COUNTY. . . . .	56	94 337	95.1	4 541	185 047	1 666	52 037	1 510	37 068	-
MOHAVE COUNTY. . . . .	10	5 428	99.2	55	14 228	23	-	11	4 390	-
NAVAJO COUNTY. . . . .	14	6 509	93.8	25	18 242	22	-	49	1 689	-
PIMA COUNTY. . . . .	20	36 701	81.5	492	92 904	623	8 381	2 097	31 108	-
PINAL COUNTY . . . . .	17	6 429	79.8	247	12 098	66	-	20	2 952	-
SANTA CRUZ COUNTY. . . . .	3	719	100.0	6	1 508	9	-	6	207	-
YAVAPAI COUNTY . . . . .	20	5 900	95.8	2	14 445	33	-	62	1 697	-
YUMA COUNTY. . . . .	22	10 223	86.0	239	23 636	151	-	43	3 851	-
ARKANSAS										
TOTAL. . . . .	550	202 084	84.6	4 146	489 146	6 735	924	12 235	79 219	3 185
REFINER-MARKETER STATIONS. . . . .	303	116 403	98.3	3 691	348 323	5 712	744	9 467	56 638	2
OTHER STATIONS . . . . .	247	85 681	66.0	455	140 823	1 023	180	2 768	22 581	3 183
ARKANSAS COUNTY. . . . .	19	4 784	74.3	200	7 339	24	-	235	1 590	953
ASHLEY COUNTY. . . . .	8	2 242	82.5	23	4 989	6	-	367	1 317	-
BAXTER COUNTY. . . . .	6	1 208	64.9	38	2 777	16	-	39	32	-
BENTON COUNTY. . . . .	12	4 276	95.8	115	11 669	18	-	61	2 862	-
BOONE COUNTY . . . . .	11	4 526	78.0	40	10 865	4 537	-	6 147	566	653
BRADLEY COUNTY . . . . .	6	1 277	83.9	10	3 338	17	-	13	448	-
CALHOUN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CARROLL COUNTY . . . . .	7	1 819	78.7	5	4 239	-	-	13	139	-
CHICOT COUNTY. . . . .	9	2 794	100.0	142	6 517	85	-	56	1 281	-
CLARK COUNTY . . . . .	10	3 316	81.6	24	6 986	14	-	29	750	275
CLAY COUNTY. . . . .	12	3 365	61.4	-	5 792	-	-	110	823	99
CLEBURNE COUNTY. . . . .	7	2 104	97.1	16	5 123	5	-	64	304	79
CLEVELAND COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLUMBIA COUNTY. . . . .	8	3 239	90.1	-	8 350	18	-	87	316	-
CONWAY COUNTY. . . . .	5	1 570	73.2	32	2 787	6	206	9	1 183	-
CRAIGHEAD COUNTY . . . . .	18	4 851	68.2	63	11 350	36	150	179	1 938	-
CRAWFORD COUNTY. . . . .	-	(0)	-	-	-	-	-	-	-	-
CRITTENDEN COUNTY. . . . .	14	4 152	74.7	74	6 837	729	-	196	2 263	262
CROSS COUNTY . . . . .	10	3 088	60.4	37	4 031	2	-	944	1 334	-
OALLAS COUNTY. . . . .	4	1 241	100.0	-	2 179	-	-	28	336	-
OESHA COUNTY . . . . .	11	3 762	86.4	141	6 063	10	-	80	1 753	-
OREW COUNTY. . . . .	6	2 228	100.0	79	5 212	6	-	18	424	-
FAULKNER COUNTY. . . . .	8	2 835	100.0	504	6 159	16	-	141	858	269
FRANKLIN COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FULTON COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GARLAND COUNTY . . . . .	10	4 025	83.2	288	10 023	25	235	88	300	-
GRANT COUNTY . . . . .	4	1 180	100.0	-	3 222	2	-	38	416	-
GREENE COUNTY. . . . .	9	2 568	77.6	40	4 858	1	-	70	692	-
HEMPSTEAO COUNTY . . . . .	7	2 275	100.0	41	6 793	20	-	37	781	-
HOT SPRING COUNTY. . . . .	9	2 311	82.6	8	5 079	26	-	18	701	-
HOWARD COUNTY. . . . .	7	2 343	86.4	10	6 341	9	-	21	490	-
INOEPENCE COUNTY. . . . .	9	2 675	91.3	29	6 801	11	-	64	945	-
IZARO COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
ARKANSAS--CONTINUED										
JACKSON COUNTY . . . . .	10	2 624	93.3	63	5 934	20	-	32	865	-
JEFFERSON COUNTY . . . . .	16	5 852	79.5	26	10 957	134	-	129	2 420	-
JOHNSON COUNTY . . . . .	4	1 226	85.7	7	3 197	7	-	30	207	-
LAFAYETTE COUNTY . . . . .	5	1 469	78.7	45	3 024	15	-	33	458	-
LAWRENCE COUNTY . . . . .	7	1 517	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
LEE COUNTY . . . . .	7	1 309	87.0	39	3 280	8	-	76	522	-
LINCOLN COUNTY . . . . .	6	1 360	84.6	5	3 212	3	-	13	656	-
LITTLE RIVER COUNTY . . . . .	3	(D)	(D)	(O)	(U)	(D)	(D)	(D)	(O)	(D)
LOGAN COUNTY . . . . .	4	654	90.2	-	1 821	2	-	12	100	-
LONOKE COUNTY . . . . .	8	2 664	100.0	217	7 480	15	-	31	1 664	27
MADISON COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
MARION COUNTY . . . . .	1	(O)	-	-	-	-	-	-	-	-
MILLER COUNTY . . . . .	6	3 202	83.2	433	8 039	60	147	27	761	-
MISSISSIPPI COUNTY . . . . .	16	4 793	95.5	80	9 427	37	-	293	2 100	-
MONROE COUNTY . . . . .	12	4 142	80.4	72	7 896	26	-	48	1 764	-
MONTGOMERY COUNTY . . . . .	3	444	(D)	(O)	(D)	(D)	(D)	(D)	(D)	(O)
NEVADA COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(O)	(D)	(D)	(D)	(O)
NEWTON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
OUACHITA COUNTY . . . . .	8	3 607	100.0	-	7 870	16	-	192	1 061	-
PERRY COUNTY . . . . .	1	(D)	(D)	(O)	(O)	(U)	(O)	(D)	(D)	(D)
PHILLIPS COUNTY . . . . .	11	4 923	86.4	70	5 992	16	19	289	1 121	-
PIKE COUNTY . . . . .	3	946	100.0	-	2 730	1	-	12	307	-
POINSETT COUNTY . . . . .	14	3 822	61.4	34	5 668	43	12	71	1 253	-
POLK COUNTY . . . . .	7	948	95.6	64	3 462	8	-	16	145	-
POPE COUNTY . . . . .	10	4 126	100.0	38	11 480	14	-	124	2 196	-
PRAIRIE COUNTY . . . . .	4	759	(D)	(O)	(O)	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY . . . . .	13	24 704	98.6	355	94 386	282	16	670	22 379	-
RANDOLPH COUNTY . . . . .	7	1 820	85.2	10	5 114	8	-	252	1 012	195
ST FRANCIS COUNTY . . . . .	14	3 216	78.4	39	6 520	23	-	163	1 511	-
SALINE COUNTY . . . . .	7	2 039	79.2	-	4 852	28	-	17	499	-
SCOTT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SEARCY COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(O)	(O)	(D)	(D)	(D)
SEBASTIAN COUNTY . . . . .	13	9 067	95.2	120	26 657	154	-	146	2 050	371
SEVIER COUNTY . . . . .	7	1 683	100.0	2	5 249	5	-	15	685	-
SHARP COUNTY . . . . .	4	622	(D)	(O)	(D)	(D)	(D)	(D)	(D)	(D)
STONE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(O)	(D)	(D)	(D)	(D)
UNION COUNTY . . . . .	17	8 733	67.8	55	19 646	43	13	72	782	-
VAN BUREN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
WASHINGTON COUNTY . . . . .	14	8 783	71.4	240	18 686	70	121	84	1 980	-
WHITE COUNTY . . . . .	15	7 224	77.6	26	17 684	25	-	80	1 113	-
WOODRUFF COUNTY . . . . .	5	806	100.0	27	2 381	2	-	20	713	-
YELL COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(O)	(D)
CALIFORNIA										
TOTAL . . . . .	1 279	2 060 860	84.5	32 223	4 976 356	63 970	674 815	54 492	754 125	365 475
REFINER-MARKETER STATIONS . . . . .	954	1 860 102	86.8	28 415	4 677 955	55 503	674 509	52 451	659 236	342 028
OTHER STATIONS . . . . .	325	200 758	63.8	3 808	298 401	8 467	306	2 041	94 889	23 447
ALAMEDA COUNTY . . . . .	27	81 701	98.2	2 211	236 136	3 942	17 806	1 155	22 801	2 913
ALPINE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
AMADOR COUNTY . . . . .	4	1 613	100.0	-	5 284	3	-	3	842	-
BUTTE COUNTY . . . . .	26	25 610	74.1	242	54 167	46	-	520	17 618	25
CALAVERAS COUNTY . . . . .	5	1 611	72.1	26	4 375	2	-	56	1 621	-
COLUSA COUNTY . . . . .	10	3 396	100.0	184	8 696	11	-	28	5 065	-
CONTRA COSTA COUNTY . . . . .	25	83 287	91.3	2 157	230 796	10 278	4 652	2 402	30 885	9 893
DEL NORTE COUNTY . . . . .	9	6 590	78.9	-	12 833	59	-	197	5 613	-
EL DORADO COUNTY . . . . .	11	3 384	95.6	118	12 003	18	-	30	2 363	-
FRESNO COUNTY . . . . .	58	50 505	95.8	610	151 685	515	191	393	29 399	160
GLENN COUNTY . . . . .	11	6 420	100.0	276	13 343	14	-	26	7 138	12
HUMBOLDT COUNTY . . . . .	21	15 639	99.3	287	38 592	61	388	112	15 591	2 818
IMPERIAL COUNTY . . . . .	27	17 325	74.9	752	29 396	313	-	58	14 795	533
INYO COUNTY . . . . .	11	6 614	85.9	193	15 656	19	-	1	2 564	-
KERN COUNTY . . . . .	52	48 185	91.6	1 344	126 315	534	112	401	35 726	-
KINGS COUNTY . . . . .	21	9 462	95.3	268	23 003	37	1	74	15 129	443
LAKE COUNTY . . . . .	9	3 116	100.0	41	8 132	2	-	236	1 647	1
LASSEN COUNTY . . . . .	11	4 161	60.3	1	6 367	7	-	65	1 565	-
LOS ANGELES COUNTY . . . . .	110	779 693	81.6	7 505	1 807 768	36 453	546 830	6 421	180 253	304 722
MADEIRA COUNTY . . . . .	16	4 736	90.1	53	14 745	12	-	50	3 755	-
MARIN COUNTY . . . . .	7	4 792	100.0	-	14 358	78	-	72	2 417	-
MARIPOSA COUNTY . . . . .	3	562	100.0	-	3 973	1	-	1	950	-
MENDOCINO COUNTY . . . . .	26	6 248	91.6	195	17 709	34	-	189	6 668	333
MERCED COUNTY . . . . .	27	8 249	97.5	172	25 234	45	1	29	6 661	306
MODOC COUNTY . . . . .	9	1 862	98.7	24	4 331	63	-	1	1 780	-
MONO COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(D)
MONTEREY COUNTY . . . . .	36	16 212	94.3	363	41 567	1 206	187	58	11 373	320
NAPA COUNTY . . . . .	11	5 631	100.0	21	23 741	37	92	47	2 760	112
NEVADA COUNTY . . . . .	13	3 504	99.6	-	9 067	10	-	28	4 841	-
ORANGE COUNTY . . . . .	30	67 499	71.3	179	148 327	1 011	5	1 063	9 322	9
PLACER COUNTY . . . . .	15	7 674	100.0	90	29 791	21	-	67	5 844	-
PLUMAS COUNTY . . . . .	7	1 778	100.0	22	3 673	3	702	2	940	6
RIVERSIDE COUNTY . . . . .	48	34 026	93.1	545	78 586	575	-	177	12 094	503
SACRAMENTO COUNTY . . . . .	23	40 408	99.0	2	142 423	1 062	-	257	26 179	43
SAN BENITO COUNTY . . . . .	8	2 198	98.7	4	8 515	16	-	24	1 878	-
SAN BERNARDINO COUNTY . . . . .	54	93 400	79.5	624	241 355	382	110	1 309	29 826	-
SAN DIEGO COUNTY . . . . .	53	104 079	96.7	571	218 549	1 038	33 360	462	33 781	10 811

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales	Sales	Aviation	Motor	Special	Jet fuels	Kerosene	Distillate	Residual
		(including taxes)	coverage <sup>1</sup>	gasoline	gasoline	naphthas	(naphthas or kerosene types)		fuel oils	fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
CALIFORNIA--CONTINUED										
SAN FRANCISCO COUNTY . . . . .	14	70 941	77.4	50	92 736	868	69 875	34 632	25 725	3 789
SAN JOAQUIN COUNTY . . . . .	39	53 956	91.5	1 161	147 903	414	128	355	31 654	721
SAN LUIS OBISPO COUNTY . . . . .	26	10 890	95.2	6 367	21 908	107	-	75	3 704	137
SAN MATEO COUNTY . . . . .	16	78 965	73.7	2 356	154 408	109	137	136	5 066	-
SANTA BARBARA COUNTY . . . . .	40	22 863	60.8	506	41 768	342	31	171	8 759	75
SANTA CLARA COUNTY . . . . .	27	109 904	76.6	134	294 756	2 383	205	1 304	25 535	105
SANTA CRUZ COUNTY . . . . .	15	8 230	97.3	26	21 075	327	-	246	4 360	76
SHASTA COUNTY . . . . .	17	9 758	70.6	30	22 721	27	-	16	6 809	1 263
SIERRA COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SISKIYOU COUNTY . . . . .	21	6 808	95.1	225	18 580	10	2	78	5 952	87
SOLANO COUNTY . . . . .	23	12 108	92.6	149	29 402	380	-	221	16 387	12 962
SONOMA COUNTY . . . . .	28	22 555	95.1	316	73 541	184	-	133	11 557	11 726
STANISLAUS COUNTY . . . . .	37	27 449	62.3	328	52 370	236	-	87	11 021	45
SUTTER COUNTY . . . . .	11	3 566	89.1	59	8 561	15	-	18	2 621	-
TEHAMA COUNTY . . . . .	11	3 650	89.6	-	10 181	11	-	1	3 468	24
TRINITY COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TULARE COUNTY . . . . .	37	18 278	87.0	676	50 898	41	-	196	9 887	245
TUOLUMNE COUNTY . . . . .	10	2 669	95.8	2	8 302	6	-	49	1 917	-
VENTURA COUNTY . . . . .	35	26 849	97.5	334	69 412	396	-	431	13 376	-
YOLO COUNTY . . . . .	22	10 973	96.1	424	27 251	122	-	268	8 279	50
YUBA COUNTY . . . . .	8	4 669	90.1	-	15 164	83	-	29	4 001	207
COLORADO										
TOTAL . . . . .	443	225 041	81.9	5 403	589 624	4 243	11 370	4 197	67 268	1 080
REFINER-MARKETER STATIONS . . . . .	238	115 884	87.8	211	334 726	3 896	11 363	2 147	31 641	-
OTHER STATIONS . . . . .	205	109 157	75.7	5 192	254 898	347	7	2 050	35 627	1 080
ADAMS COUNTY . . . . .	18	46 927	70.9	5 027	125 131	1 608	-	419	7 095	-
ALAMOSA COUNTY . . . . .	9	3 171	74.3	-	5 633	1	-	-	1 161	-
ARAPAHOE COUNTY . . . . .	9	5 235	73.0	7	13 758	65	-	548	414	120
ARCHULETA COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BACA COUNTY . . . . .	7	1 117	62.8	-	1 925	3	-	20	609	-
BENT COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BOULDER COUNTY . . . . .	18	7 564	69.9	-	15 413	33	-	36	1 056	-
CHAFFEE COUNTY . . . . .	8	1 534	100.0	5	4 413	3	-	36	396	83
CHEYENNE COUNTY . . . . .	4	650	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLEAR CREEK COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONEJOS COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COSTILLA COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CROWLEY COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CUSTER COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
DELTA COUNTY . . . . .	7	1 977	87.5	-	5 426	4	-	55	776	-
DENVER COUNTY (COEXTENSIVE WITH DENVER CITY) . . . . .	24	42 780	86.8	(V)	117 484	1 556	11 363	75	16 908	253
DOLORES COUNTY . . . . .	4	964	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DOUGLAS COUNTY . . . . .	4	573	79.2	-	1 488	-	-	14	264	-
EAGLE COUNTY . . . . .	3	1 325	100.0	21	2 845	3	-	52	759	-
ELBERT COUNTY . . . . .	6	613	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
EL PASO COUNTY . . . . .	12	7 890	75.0	19	26 315	27	-	164	1 156	-
FREMONT COUNTY . . . . .	6	1 352	63.2	-	2 588	15	-	5	354	-
GARFIELD COUNTY . . . . .	14	4 149	84.4	-	8 154	7	-	68	1 324	-
GILPIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
GRAND COUNTY . . . . .	7	1 454	75.4	7	2 983	-	-	106	334	-
GUNNISON COUNTY . . . . .	3	1 009	100.0	60	2 554	-	-	15	608	-
HINSDALE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
HUERFANO COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JACKSON COUNTY . . . . .	2	(0)	100.0	1	1 305	1	-	-	276	-
JEFFERSON COUNTY . . . . .	7	2 329	91.6	30	5 767	34	-	124	851	-
KIOWA COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KIT CARSON COUNTY . . . . .	8	3 158	63.4	-	1 651	489	-	17	863	-
LAKE COUNTY . . . . .	4	1 227	100.0	22	2 680	12	-	55	843	-
LA PLATA COUNTY . . . . .	7	1 806	92.4	-	4 483	3	-	14	388	-
LARIMER COUNTY . . . . .	22	15 643	96.9	9	79 901	61	-	239	1 557	-
LAS ANIMAS COUNTY . . . . .	6	1 309	100.0	22	4 421	7	-	26	399	-
LINCOLN COUNTY . . . . .	10	2 470	85.1	10	5 720	2	-	37	580	-
LOGAN COUNTY . . . . .	18	4 535	78.0	-	9 230	1	-	88	1 039	209
MESA COUNTY . . . . .	16	6 749	84.2	-	17 186	76	-	632	3 281	-
MINERAL COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MOFFAT COUNTY . . . . .	9	2 569	91.8	20	5 010	5	-	4	2 169	-
MONTEZUMA COUNTY . . . . .	7	4 243	92.5	-	6 032	12	-	36	984	126
MONTROSE COUNTY . . . . .	9	2 462	100.0	-	5 586	6	-	135	1 769	-
MORGAN COUNTY . . . . .	17	4 738	75.6	-	8 903	1	-	56	1 206	108
OTERO COUNTY . . . . .	10	1 791	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
OURAY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
PARK COUNTY . . . . .	4	766	100.0	-	2 134	-	-	128	247	-
PHILLIPS COUNTY . . . . .	7	1 101	100.0	10	1 944	1	-	6	583	181
PITKIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
PROWERS COUNTY . . . . .	7	2 045	74.5	-	4 028	7	-	11	1 865	-
PUEBLO COUNTY . . . . .	16	8 249	96.8	1	23 606	109	-	50	1 952	-
RIO BLANCO COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RIO GRANDE COUNTY . . . . .	7	2 293	92.4	-	3 965	5	-	11	1 063	-
ROUITT COUNTY . . . . .	6	1 002	91.2	-	2 129	2	-	38	527	-
SAGUACHE COUNTY . . . . .	3	652	100.0	-	1 659	6	-	60	578	-
SAN JUAN COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SAN MIGUEL COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SEDGWICK COUNTY . . . . .	5	714	81.8	-	1 699	-	-	11	280	-
SUMMIT COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
COLORADO--CONTINUEO										
TELLER COUNTY. . . . .	2	(0)	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON COUNTY. . . . .	8	1 166	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WELD COUNTY. . . . .	32	14 266	90.3	119	34 584	36	-	361	4 650	-
YUMA COUNTY. . . . .	12	2 242	72.2	12	3 388	5	7	20	803	-
CONNECTICUT										
TOTAL. . . . .	132	487 329	89.0	71 855	815 403	4 302	73 553	57 483	1 308 329	502 809
REFINER-MARKETER STATIONS. . . . .	50	333 735	90.8	71 835	655 576	4 049	73 553	38 694	758 774	170 595
OTHER STATIONS. . . . .	82	153 594	85.1	20	159 827	253	-	18 789	549 555	332 214
FAIRFIELD COUNTY. . . . .	30	100 075	80.1	160	107 855	1 238	1 309	7 547	370 233	8 547
HARTFORD COUNTY. . . . .	30	109 787	83.0	1 269	215 587	746	100	4 879	170 362	54 817
LITCHFIELD COUNTY. . . . .	13	13 778	91.6	-	24 809	17	-	926	17 748	1 055
MIDDLESEX COUNTY. . . . .	6	8 723	(0)	(D)	(D)	(D)	(0)	(0)	(D)	(D)
NEW HAVEN COUNTY. . . . .	37	223 899	98.4	70 406	414 785	1 195	72 144	40 632	671 326	342 523
NEW LONDON COUNTY. . . . .	9	19 316	82.8	-	15 711	6	-	1 919	43 058	91 125
TOLLANO COUNTY. . . . .	1	(0)	(D)	(0)	(0)	(0)	(0)	(0)	(D)	(D)
WINDHAM COUNTY. . . . .	6	10 534	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DELAWARE										
TOTAL. . . . .	44	95 176	94.7	1 472	161 654	138	190	21 180	176 637	216 336
REFINER-MARKETER STATIONS. . . . .	21	66 117	99.7	1 472	126 111	107	190	15 820	146 488	216 244
OTHER STATIONS. . . . .	23	29 059	83.3	-	35 543	31	-	5 360	30 149	92
KENT COUNTY. . . . .	13	9 009	90.0	151	21 817	14	-	1 931	10 322	-
NEW CASTLE COUNTY. . . . .	10	74 202	99.4	644	118 495	80	190	14 775	152 246	216 230
SUSSEX COUNTY. . . . .	21	11 965	69.0	677	21 342	44	-	4 474	14 069	106
DISTRICT OF COLUMBIA										
TOTAL. . . . .	7	(0)	(0)	(0)	(D)	(D)	(D)	(D)	(D)	(0)
REFINER-MARKETER STATIONS. . . . .	2	(0)	(0)	(D)	(D)	(D)	(D)	(0)	(0)	(0)
OTHER STATIONS. . . . .	5	(D)	(0)	(D)	(D)	(D)	(0)	(D)	(D)	(D)
WASHINGTON. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(0)	(D)
FLORIDA										
TOTAL. . . . .	625	777 377	91.8	36 241	1 967 466	25 655	247 656	81 622	678 618	1 480 422
REFINER-MARKETER STATIONS. . . . .	421	572 156	94.5	34 153	1 741 239	24 712	243 618	51 738	432 493	83 524
OTHER STATIONS. . . . .	204	205 221	84.4	2 088	226 227	943	4 038	29 884	246 125	1 396 898
ALACHUA COUNTY. . . . .	17	7 027	95.2	202	22 040	46	-	752	5 103	-
BAKER COUNTY. . . . .	7	1 231	(0)	(0)	(0)	(0)	(0)	(D)	(D)	(D)
BAY COUNTY. . . . .	15	15 619	92.0	2 530	76 531	149	-	1 462	37 399	-
BRADFORD COUNTY. . . . .	5	2 578	100.0	24	8 587	16	-	146	897	-
BREVARD COUNTY. . . . .	20	14 712	98.7	188	30 899	182	-	2 984	16 317	35 007
BROWARD COUNTY. . . . .	18	81 231	85.5	6 487	300 240	191	36 644	608	12 612	-
CALHOUN COUNTY. . . . .	4	1 047	(D)	(0)	(D)	(D)	(D)	(D)	(D)	(D)
CHARLOTTE COUNTY. . . . .	3	1 055	100.0	-	3 517	29	-	95	518	-
CITRUS COUNTY. . . . .	5	1 561	100.0	32	4 737	11	-	34	1 292	-
CLAY COUNTY. . . . .	3	(D)	(0)	(D)	(0)	(0)	(0)	(D)	(D)	(D)
COLLIER COUNTY. . . . .	4	(D)	(D)	(D)	(0)	(D)	(D)	(0)	(D)	(D)
COLUMBIA COUNTY. . . . .	8	4 143	97.3	40	10 876	15	-	332	2 247	-
DADE COUNTY. . . . .	35	126 586	96.0	11 203	147 791	5 656	142 445	2 259	53 213	928 299
DE SOTO COUNTY. . . . .	6	1 494	100.0	15	4 626	7	-	116	773	-
DIXIE COUNTY. . . . .	3	(0)	(D)	(0)	(D)	(0)	(D)	(D)	(0)	(D)
DUVAL COUNTY. . . . .	23	143 928	91.5	3 457	222 313	4 509	19 710	16 909	271 970	419 301
ESCAMBIA COUNTY. . . . .	14	15 613	96.9	243	51 882	5 172	2 287	603	8 337	133
FLAGLER COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
FRANKLIN COUNTY. . . . .	5	(0)	(0)	(0)	(D)	(0)	(0)	(D)	(D)	(D)
GADSDEN COUNTY. . . . .	7	3 094	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GILCHRIST COUNTY. . . . .	1	(0)	-	-	-	-	-	-	-	-
GLADES COUNTY. . . . .	2	(0)	(D)	(D)	(0)	(0)	(D)	(0)	(0)	(0)
GULF COUNTY. . . . .	1	(0)	(D)	(D)	(0)	(D)	(D)	(0)	(0)	(0)
HAMILTON COUNTY. . . . .	2	(0)	(0)	(D)	(D)	(D)	(0)	(D)	(D)	(D)
HARDEE COUNTY. . . . .	7	1 892	92.1	16	4 727	8	-	131	1 607	-
HENDRY COUNTY. . . . .	5	2 314	100.0	131	5 849	23	-	171	3 495	-
HERNANDO COUNTY. . . . .	5	1 547	100.0	19	4 482	19	-	117	1 314	-
HIGHLANDS COUNTY. . . . .	10	4 457	82.4	-	9 934	31	-	321	1 770	-
HILLSBOROUGH COUNTY. . . . .	41	124 139	90.4	1 851	400 216	7 088	45 989	32 865	124 973	73 460
HOLMES COUNTY. . . . .	3	(0)	(D)	(D)	(D)	(0)	(0)	(D)	(D)	(D)
INOIAN RIVER COUNTY. . . . .	5	3 585	100.0	44	12 330	12	-	78	1 180	-
JACKSON COUNTY. . . . .	10	5 713	90.3	57	11 870	34	-	440	3 762	-
JEFFERSON COUNTY. . . . .	5	976	100.0	-	2 881	5	-	37	491	-
LAFAYETTE COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(D)	(D)	(D)	(D)	(0)
LAKE COUNTY. . . . .	18	9 178	95.0	219	25 317	64	-	308	3 862	-
LEE COUNTY. . . . .	11	9 151	100.0	1 627	24 635	134	-	502	6 565	-
LEON COUNTY. . . . .	13	7 598	94.6	51	18 221	65	6	1 287	3 239	-
LEVY COUNTY. . . . .	8	6 274	96.9	35	23 444	6	-	2 025	4 476	-
LIBERTY COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(0)	(D)	(0)	(D)	(0)
MADISON COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(0)	(D)	(D)	(D)	(D)
MANATEE COUNTY. . . . .	9	5 025	94.0	1	15 035	88	-	1 071	1 759	43
MARION COUNTY. . . . .	13	9 727	81.0	192	18 971	73	-	1 133	4 345	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
FLORIDA--CONTINUEO										
MARTIN COUNTY. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MONROE COUNTY. . . . .	7	5 114	100.0	251	12 140	68	-	89	8 652	-
NASSAU COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKALOOSA COUNTY. . . . .	6	3 876	100.0	4 259	6 366	10	-	214	1 856	280
OKEECHOBEE COUNTY. . . . .	5	1 207	94.9	15	3 307	6	-	29	901	-
ORANGE COUNTY. . . . .	17	15 720	88.6	552	41 319	192	273	1 082	2 242	-
OSCEOLA COUNTY. . . . .	6	2 477	80.3	20	6 236	15	-	312	980	-
PALM BEACH COUNTY. . . . .	29	33 783	95.7	258	62 397	623	-	795	14 050	21 417
PASCO COUNTY. . . . .	9	2 498	90.0	41	6 388	17	7	274	2 609	-
PINELLAS COUNTY. . . . .	21	10 465	85.6	75	48 858	129	-	1 197	3 984	-
POLK COUNTY. . . . .	37	20 195	91.6	213	60 808	354	175	2 630	11 106	185
PUTNAM COUNTY. . . . .	13	3 302	76.2	47	9 895	16	-	517	1 676	-
ST JOHNS COUNTY. . . . .	8	2 757	100.0	104	6 837	57	-	683	3 320	-
ST LUCIE COUNTY. . . . .	9	3 566	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SANTA ROSA COUNTY. . . . .	4	1 433	100.0	23	4 730	19	-	4	498	-
SARASOTA COUNTY. . . . .	7	4 064	100.0	487	11 970	91	-	834	1 602	-
SEMINOLE COUNTY. . . . .	14	5 828	83.5	11	30 264	51	-	1 000	12 825	-
SUMTER COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SUWANNEE COUNTY. . . . .	6	3 249	100.0	19	8 125	31	-	89	1 657	-
TAYLOR COUNTY. . . . .	7	3 166	88.4	-	8 987	10	-	159	557	-
UNION COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VOLUSIA COUNTY. . . . .	23	13 008	92.6	695	34 262	138	120	678	2 609	-
WAKULLA COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WALTON COUNTY. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WASHINGTON COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA										
TOTAL. . . . .	673	520 099	93.9	27 932	1 550 826	11 517	98 810	29 331	353 737	86 208
REFINER-MARKETER STATIONS. . . . .	457	392 010	99.2	25 615	1 244 079	6 752	98 805	16 005	299 983	28 641
OTHER STATIONS. . . . .	216	128 089	77.9	2 317	306 747	4 765	5	13 326	53 754	57 567
APPLING COUNTY. . . . .	7	2 194	98.9	126	7 076	7	-	51	455	-
ATKINSON COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BACON COUNTY. . . . .	2	(0)	100.0	16	1 059	2	-	33	388	-
BAKER COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
BALDWIN COUNTY. . . . .	7	3 012	100.0	43	8 786	50	1	66	389	-
BANKS COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
BARROW COUNTY. . . . .	4	1 713	100.0	32	6 074	6	-	56	901	-
BARTOW COUNTY. . . . .	6	4 286	67.2	-	9 336	25	-	416	1 812	-
BEN HILL COUNTY. . . . .	8	8 830	96.4	12	32 676	8	-	928	4 557	188
BERRIEN COUNTY. . . . .	5	1 250	89.0	12	3 281	24	-	136	755	-
BIBB COUNTY. . . . .	14	20 869	100.0	554	68 974	473	37	443	20 262	-
BLECKLEY COUNTY. . . . .	4	1 109	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BRANTLEY COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BRIDOKS COUNTY. . . . .	4	593	87.7	-	1 430	6	-	28	307	-
BRYAN COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BULLOCH COUNTY. . . . .	8	2 496	99.1	111	6 364	17	-	186	892	70
BURKE COUNTY. . . . .	5	1 265	80.1	-	3 333	13	-	55	692	-
BUTTS COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CALHOUN COUNTY. . . . .	1	(0)	-	-	-	-	-	-	-	-
CAMDEN COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CANOLER COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CARROLL COUNTY. . . . .	9	4 994	77.5	51	13 116	7	-	83	975	-
CATDOSSA COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
CHARLTON CD. NTY. . . . .	3	1 109	100.0	7	2 756	5	-	73	1 152	-
CHATHAM COUNTY. . . . .	13	43 335	99.8	382	130 373	218	173	6 357	94 259	77 381
CHATTANOOCHEE COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
CHATTOOGA COUNTY. . . . .	3	970	100.0	-	2 894	28	-	130	161	-
CHEROKEE COUNTY. . . . .	6	2 786	100.0	12	8 942	10	-	247	962	492
CLARKE COUNTY. . . . .	13	11 726	99.3	173	35 931	69	15	943	14 633	1 150
CLAY COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLAYTON COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLINCH COUNTY. . . . .	3	616	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CDBB COUNTY. . . . .	8	14 009	95.0	100	57 923	58	-	377	2 080	-
COFFEE COUNTY. . . . .	7	2 724	100.0	25	6 944	10	-	114	808	-
CDLQUITT CD. NTY. . . . .	8	2 714	100.0	63	6 785	56	-	231	1 447	1 310
COLUMBIA COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CODK COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CDWETA COUNTY. . . . .	9	4 705	100.0	1	12 120	75	-	141	1 227	-
CRAWFORD COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CRISP COUNTY. . . . .	10	4 242	73.4	84	8 314	40	38	46	861	-
OAOE COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DAWSON COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
DECATUR COUNTY. . . . .	13	5 528	75.7	31	12 466	32	-	30	918	-
DE KALB COUNTY. . . . .	17	72 323	99.3	8 050	295 794	3 039	7 263	6 485	87 462	-
DDGE COUNTY. . . . .	3	1 013	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DDDLY COUNTY. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DDUGHERTY COUNTY. . . . .	14	7 004	84.3	307	20 242	101	115	187	2 068	-
DDUGLAS COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
EARLY COUNTY. . . . .	6	3 431	81.2	-	23 188	14	-	252	2 942	-
ECHOLS COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
EFFINGHAM COUNTY. . . . .	2	(0)	100.0	-	1 760	3	-	116	161	-
ELBERT COUNTY. . . . .	12	3 234	74.3	14	9 403	20	-	111	621	-
EMANUEL COUNTY. . . . .	9	2 984	70.3	-	6 101	6	-	115	659	-
EVANS COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
GEORGIA--CONTINUED										
FANNIN COUNTY.	5	1 625	100.0	-	4 826	5	-	202	1 277	490
FAYETTE COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLOYD COUNTY.	13	7 812	98.3	-	21 563	155	-	374	4 565	-
FORSYTH COUNTY.	-	-	-	-	-	-	-	-	-	-
FRANKLIN COUNTY.	3	615	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)
FULTON COUNTY.	12	55 626	100.0	479	138 157	5 289	90 557	665	16 320	4 388
GILMER COUNTY.	2	(D)	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)
GLASCOCK COUNTY.	-	-	-	-	-	-	-	-	-	-
GLYNN COUNTY.	9	5 606	97.4	323	13 126	57	180	375	3 108	-
GORDON COUNTY.	4	1 929	100.0	6	7 758	10	-	139	805	-
GRADY COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREENE COUNTY.	4	2 012	100.0	-	4 404	3	(D)	(D)	(D)	(D)
WINNETT COUNTY.	4	3 680	88.7	21	10 453	10	-	60	338	287
HABERSHAM COUNTY.	3	1 233	100.0	-	4 693	-	-	100	701	-
HALL COUNTY.	7	7 256	(v)	(v)	-	(v)	(v)	(v)	(v)	(v)
HANCOCK COUNTY.	4	826	84.9	-	2 109	3	-	21	124	-
HARALSON COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARRIS COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HART COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HEARD COUNTY.	-	-	-	-	-	-	-	-	-	-
HENRY COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HOUSTON COUNTY.	6	5 590	89.3	-	23 070	26	-	128	1 168	-
IRWIN COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JACKSON COUNTY.	7	3 602	75.0	-	6 676	140	-	96	513	-
JASPER COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEFF DAVIS COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JEFFERSON COUNTY.	6	1 338	100.0	-	4 742	10	-	244	971	-
JENKINS COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JOHNSON COUNTY.	3	825	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JONES COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAMAR COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LANIER COUNTY.	-	-	-	-	-	-	-	-	-	-
LAURENS COUNTY.	9	3 746	96.5	62	7 791	36	-	94	965	30
LEE COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LIBERTY COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY.	-	-	-	-	-	-	-	-	-	-
LONG COUNTY.	-	-	-	-	-	-	-	-	-	-
LOWNDES COUNTY.	12	7 365	95.1	116	17 860	90	48	418	4 786	-
LUMPKIN COUNTY.	-	-	-	-	-	-	-	-	-	-
MCDUFFIE COUNTY.	5	2 103	83.0	19	4 349	7	-	57	755	-
MCINTOSH COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MACON COUNTY.	5	2 614	100.0	4	4 927	13	-	50	2 739	-
MADISON COUNTY.	-	-	-	-	-	-	-	-	-	-
MARION COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARIWETHER COUNTY.	4	1 274	100.0	-	3 827	7	-	54	547	-
MILLER COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MITCHELL COUNTY.	7	1 417	67.5	16	2 648	13	-	25	610	-
MONROE COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY.	-	-	-	-	-	-	-	-	-	-
MORGAN COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MURRAY COUNTY.	-	-	-	-	-	-	-	-	-	-
MUSCOGEE COUNTY.	18	27 750	97.1	862	105 201	298	280	311	8 117	-
NEWTON COUNTY.	4	2 297	100.0	12	6 448	42	-	70	443	-
OCONEE COUNTY.	-	-	-	-	-	-	-	-	-	-
OGLETHORPE COUNTY.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAULDING COUNTY.	3	1 620	100.0	-	4 834	2	-	232	491	-
PEACH COUNTY.	5	2 901	100.0	-	6 431	6	-	72	424	-
PICKENS COUNTY.	5	1 867	88.5	-	4 470	-	-	523	575	-
PIERCE COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PIKE COUNTY.	-	-	-	-	-	-	-	-	-	-
POLK COUNTY.	4	1 863	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY.	3	1 593	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PUTNAM COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
QUITMAN COUNTY.	-	-	-	-	-	-	-	-	-	-
RABUN COUNTY.	5	1 728	88.4	-	3 449	6	-	204	823	50
RANDOLPH COUNTY.	4	1 188	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RICHMOND COUNTY.	13	16 684	91.1	177	47 204	171	14	202	6 109	-
ROCKDALE COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SCHLEY COUNTY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SCREVEN COUNTY.	4	1 876	100.0	1 510	2 349	4	20	223	686	-
SEMINOLE COUNTY.	3	787	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPALDING COUNTY.	10	7 439	100.0	66	26 509	36	(D)	138	2 063	-
STEPHENS COUNTY.	6	2 668	76.4	22	8 158	32	-	242	1 220	-
STEWART COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SUMTER COUNTY.	9	2 301	66.8	38	4 060	1	-	66	722	-
TALBOT COUNTY.	3	1 748	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TALIAFERRO COUNTY.	-	-	-	-	-	-	-	-	-	-
TATTNALL COUNTY.	4	1 876	100.0	-	6 526	7	-	153	420	-
TAYLOR COUNTY.	4	580	100.0	40	1 596	5	-	35	291	55
TELFAIR COUNTY.	4	836	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TERRELL COUNTY.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THOMAS COUNTY.	8	3 283	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
TIFT COUNTY.	11	5 320	90.0	2 219	9 017	24	5	231	2 084	-
TODD COUNTY.	7	3 084	100.0	29	8 932	10	-	180	1 340	-
TOWNS COUNTY.	-	-	-	-	-	-	-	-	-	-
TREUTLEN COUNTY.	-	-	-	-	-	-	-	-	-	-

Standard Notes:— (D) Represents zero. (v) Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
GEORGIA--CONTINUEO										
TROUP COUNTY . . . . .	11	6 158	88.1	1 212	14 505	114	6	214	4 119	-
TURNER COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TWIGGS COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
UNION COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
UPSON COUNTY . . . . .	7	2 414	100.0	7	6 314	31	-	54	604	-
WALKER COUNTY. . . . .	11	7 073	100.0	1	13 298	11	-	580	893	-
WALTON COUNTY. . . . .	5	1 990	100.0	3	6 248	11	-	49	584	-
WARE COUNTY. . . . .	12	6 037	96.8	9 686	18 070	47	-	159	3 615	-
WARREN COUNTY. . . . .	5	1 106	96.7	-	3 141	-	-	14	67	-
WASHINGTON COUNTY. . . . .	4	2 169	100.0	-	4 415	14	-	28	996	-
WAYNE COUNTY . . . . .	5	1 894	67.4	15	3 615	24	-	133	1 111	-
WEBSTER COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WHEELER COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WHITE COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WHITFIELD COUNTY . . . . .	11	8 390	89.7	46	22 825	49	-	311	2 579	-
WILCOX COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WILKES COUNTY. . . . .	6	2 590	88.5	-	5 499	5	-	150	690	-
WILKINSON COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WORTH COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII										
TOTAL. . . . .	42	116 601	98.4	8 189	164 353	752	155 990	5 691	47 171	248 799
REFINER-MARKETER STATIONS. . . . .	37	113 656	98.9	8 189	157 634	752	155 990	5 680	47 058	248 799
OTHER STATIONS . . . . .	5	2 945	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII COUNTY. . . . .	15	11 865	88.4	325	16 091	54	2 033	3 282	8 702	15 800
HONOLULU COUNTY. . . . .	16	93 785	99.5	7 647	128 698	671	153 362	1 130	28 029	212 015
KALAWAO COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
KAUAI COUNTY . . . . .	3	3 833	100.0	77	6 268	7	114	200	2 003	4 473
MAUI COUNTY. . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IOAHO										
TOTAL. . . . .	389	129 469	84.2	2 434	238 537	786	643	6 090	171 247	2 678
REFINER-MARKETER STATIONS. . . . .	266	79 296	97.6	1 822	187 978	545	557	5 889	76 124	43
OTHER STATIONS . . . . .	123	50 173	62.9	612	50 559	241	86	201	95 123	2 635
AOA COUNTY . . . . .	30	19 241	79.4	639	35 248	107	464	217	76 726	3
ADAMS COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BANNOCK COUNTY . . . . .	14	9 038	80.5	144	14 869	71	93	206	10 865	-
BEAR LAKE COUNTY . . . . .	3	733	100.0	13	1 906	1	-	61	417	-
BENEWAH COUNTY . . . . .	7	1 379	100.0	7	3 080	2	86	64	1 948	-
BINGHAM COUNTY . . . . .	13	3 304	95.3	34	6 751	30	-	313	3 154	-
BLAINE COUNTY. . . . .	7	1 356	85.3	102	2 775	50	-	64	1 060	-
BOISE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BONNER COUNTY. . . . .	15	2 807	87.5	68	4 858	1	-	134	2 330	-
BONNEVILLE COUNTY. . . . .	16	9 536	84.9	60	15 441	63	-	158	7 030	-
BOUNDARY COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BUTTE COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CAMAS COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CANYON COUNTY. . . . .	23	10 793	61.7	68	13 181	164	-	254	5 626	1 581
CARIBOU COUNTY . . . . .	10	3 059	93.5	12	3 401	9	-	38	1 510	-
CASSIA COUNTY . . . . .	17	7 824	95.1	159	24 116	26	-	221	7 128	517
CLARK COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLEARWATER COUNTY. . . . .	8	4 053	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CUSTER COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ELMORE COUNTY. . . . .	11	1 879	90.2	22	4 089	20	-	19	1 330	-
FRANKLIN COUNTY. . . . .	8	2 796	92.3	7	3 908	2	-	719	1 092	-
FREMONT COUNTY . . . . .	8	2 367	100.0	11	3 953	5	-	275	3 421	-
GEM COUNTY . . . . .	6	986	89.9	17	2 058	-	-	48	1 076	-
GOODING COUNTY . . . . .	7	1 275	88.7	1	2 077	9	-	116	821	-
IOAHO COUNTY . . . . .	12	2 124	91.7	97	3 860	5	-	126	2 424	-
JEFFERSON COUNTY . . . . .	5	783	86.7	-	1 473	2	-	151	520	-
JEROME COUNTY. . . . .	8	2 103	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
KOOTENAI COUNTY. . . . .	11	4 022	85.4	212	8 616	22	-	160	3 468	-
LATAH COUNTY . . . . .	19	3 592	94.4	30	7 436	6	-	208	4 538	-
LEMHI COUNTY . . . . .	5	1 123	100.0	120	2 675	8	-	19	683	-
LEWIS COUNTY . . . . .	7	1 223	94.7	47	1 476	1	-	98	1 254	-
LINCOLN COUNTY . . . . .	4	434	100.0	-	1 081	-	-	100	275	-
MAIDSON COUNTY . . . . .	5	1 079	100.0	37	2 573	4	-	84	665	-
MINIDOOKA COUNTY. . . . .	3	1 274	100.0	-	3 023	4	-	339	1 108	-
NEZ PERCE COUNTY . . . . .	17	6 975	87.5	41	12 844	69	-	277	6 898	16
ONEIOA COUNTY. . . . .	6	946	60.8	12	1 350	-	-	56	613	-
OWYHEE COUNTY. . . . .	3	617	100.0	1	1 330	-	-	38	573	-
PAYETTE COUNTY . . . . .	5	1 303	87.3	4	2 063	1	-	56	1 100	-
POWER COUNTY . . . . .	4	806	79.5	6	1 454	5	-	110	563	-
SHOSHONE COUNTY. . . . .	8	2 159	100.0	17	5 516	17	-	84	1 346	-
TETON COUNTY . . . . .	4	529	100.0	2	1 372	-	-	1	357	-
TWIN FALLS COUNTY. . . . .	28	10 135	91.7	38	21 080	68	-	447	9 962	561
VALLEY COUNTY. . . . .	8	1 424	100.0	261	3 242	1	-	138	1 567	-
WASHINGTON COUNTY. . . . .	8	1 684	62.9	3	2 113	1	-	-	621	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
ILLINOIS										
TOTAL . . . . .	1 533	1 000 151	85.6	5 764	2 363 498	45 924	28 763	146 594	1 013 045	460 430
REFINER-MARKETER STATIONS . . . . .	848	608 455	95.5	3 025	1 715 962	30 333	28 763	118 655	599 792	333 411
OTHER STATIONS . . . . .	685	391 696	70.3	2 739	647 536	15 591	-	27 939	413 253	127 019
ADAMS COUNTY . . . . .	11	4 940	66.3	-	9 838	52	-	194	3 010	-
ALEXANDER COUNTY . . . . .	5	3 307	(D)	(O)	(D)	(D)	(D)	(D)	(D)	(D)
BOND COUNTY . . . . .	7	1 603	62.4	-	2 056	2	-	235	1 550	-
BOONE COUNTY . . . . .	9	2 809	93.8	3	4 040	30	-	147	3 902	-
BRDWN COUNTY . . . . .	5	1 354	100.0	-	3 600	-	-	290	1 384	-
BUREAU COUNTY . . . . .	21	6 112	94.1	15	10 834	6	-	869	6 412	392
CALHOUN COUNTY . . . . .	3	926	(D)	(O)	(D)	(O)	(D)	(D)	(D)	(D)
CARROLL COUNTY . . . . .	15	2 445	91.2	7	4 399	2	-	1 479	3 787	250
CASS COUNTY . . . . .	9	4 860	92.6	-	4 784	2	-	160	1 352	291
CHAMPAIGN COUNTY . . . . .	38	14 518	87.4	183	43 794	153	-	1 906	18 849	837
CHRISTIAN COUNTY . . . . .	17	2 820	77.9	-	5 625	1	-	390	1 629	-
CLARK COUNTY . . . . .	11	3 083	75.2	-	5 970	1	-	296	1 620	-
CLAY COUNTY . . . . .	12	4 487	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CLINTON COUNTY . . . . .	8	3 327	100.0	-	9 129	-	-	368	2 277	98
COLES COUNTY . . . . .	15	4 997	92.6	-	11 969	4	-	443	2 544	350
COOK COUNTY . . . . .	116	377 545	90.4	1 018	977 478	41 616	28 763	32 843	507 018	405 006
CRAWFORD COUNTY . . . . .	4	1 207	(D)	(O)	(D)	(O)	(D)	(D)	(D)	(D)
CUMBERLAND COUNTY . . . . .	6	1 803	(O)	(D)	(D)	(O)	(D)	(D)	(D)	(D)
DE KALB COUNTY . . . . .	20	8 976	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DE WITT COUNTY . . . . .	14	9 723	98.8	-	29 389	11	-	987	5 933	-
DOUGLAS COUNTY . . . . .	10	2 289	91.0	-	5 116	1	-	260	965	100
DU PAGE COUNTY . . . . .	12	5 351	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
EOGAR COUNTY . . . . .	15	3 218	87.5	-	5 416	4	-	241	1 725	16
EDWARDS COUNTY . . . . .	5	545	100.0	-	1 286	1	-	85	336	-
EFFINGHAM COUNTY . . . . .	12	11 295	87.2	-	31 465	-	-	1 279	6 860	-
FAYETTE COUNTY . . . . .	18	6 766	70.6	-	8 937	18	-	1 071	1 542	210
FORO COUNTY . . . . .	19	3 625	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FRANKLIN COUNTY . . . . .	11	2 442	98.5	-	6 758	1	-	345	1 464	-
FULTON COUNTY . . . . .	21	4 911	95.4	26	8 667	10	-	711	3 396	322
GALLATIN COUNTY . . . . .	7	2 626	(D)	(D)	(D)	(D)	(O)	(D)	(D)	(D)
GREENE COUNTY . . . . .	11	3 500	64.7	-	6 366	-	-	322	942	-
GRUNDY COUNTY . . . . .	12	6 260	71.6	32	6 624	1	-	1 081	4 865	-
HAMILTON COUNTY . . . . .	5	1 804	100.0	-	5 686	-	-	138	803	-
HANCOCK COUNTY . . . . .	19	4 201	80.0	-	8 260	3	-	1 505	3 119	-
HARDIN COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(D)	(D)	1 505	(D)	(O)
HENDERSON COUNTY . . . . .	5	(D)	(D)	(O)	(D)	(D)	(O)	(O)	(O)	(D)
HENRY COUNTY . . . . .	26	7 524	71.7	1 512	11 558	12	-	745	4 530	-
IROQUOIS COUNTY . . . . .	28	6 628	65.8	581	9 915	17	-	906	3 994	486
JACKSON COUNTY . . . . .	13	4 710	81.2	223	8 457	4	-	371	2 639	-
JASPER COUNTY . . . . .	4	(D)	(D)	(D)	(O)	(O)	(D)	(O)	(D)	(D)
JEFFERSON COUNTY . . . . .	14	5 136	87.1	1	12 954	7	-	639	1 992	-
JERSEY COUNTY . . . . .	6	2 173	84.2	6	2 652	-	-	115	1 489	-
JO DAVIESS COUNTY . . . . .	20	2 503	76.3	-	3 652	2	-	153	3 164	200
JOHNSON COUNTY . . . . .	3	(D)	(O)	(D)	(D)	(D)	(O)	(D)	(O)	(D)
KANE COUNTY . . . . .	30	16 777	84.5	17	26 460	73	-	622	12 846	87
KANKAKEE COUNTY . . . . .	18	9 032	83.4	-	20 533	78	-	1 232	6 709	191
KENDALL COUNTY . . . . .	6	1 305	(D)	(D)	(O)	(D)	(O)	(D)	(D)	(D)
KNOX COUNTY . . . . .	17	5 350	69.0	-	7 141	27	-	679	3 331	23
LAKE COUNTY . . . . .	31	18 202	95.4	15	35 811	304	-	12 876	28 715	1 940
LA SALLE COUNTY . . . . .	47	17 539	94.6	441	21 960	103	-	1 201	12 248	40 992
LAWRENCE COUNTY . . . . .	7	1 379	70.3	-	2 229	2	-	32	469	-
LEE COUNTY . . . . .	18	3 443	74.6	43	5 465	23	-	360	6 261	-
LIVINGSTON COUNTY . . . . .	22	4 733	64.3	10	7 861	1	-	341	2 761	-
LOGAN COUNTY . . . . .	20	4 009	77.2	-	5 278	3	-	358	1 944	-
MCDONOUGH COUNTY . . . . .	17	3 544	77.7	-	4 860	9	-	611	2 518	-
MCHENRY COUNTY . . . . .	17	4 901	80.0	102	7 912	43	-	445	5 842	248
MCLEAN COUNTY . . . . .	31	17 380	85.3	534	28 047	38	-	791	12 797	1 486
MACDN COUNTY . . . . .	22	20 553	94.4	-	57 965	777	-	1 688	29 065	-
MACOUPIN COUNTY . . . . .	15	4 508	75.5	-	9 036	10	-	545	1 818	-
MADISON COUNTY . . . . .	31	19 626	98.6	-	48 153	51	-	3 997	46 184	2 895
MARION COUNTY . . . . .	20	3 671	89.0	73	8 803	6	-	571	3 091	-
MARSHALL COUNTY . . . . .	8	2 420	100.0	1	3 705	2	-	348	1 933	-
MASON COUNTY . . . . .	15	5 122	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MASSAC COUNTY . . . . .	6	1 488	100.0	68	3 342	1	-	125	652	-
MENARD COUNTY . . . . .	8	3 093	94.5	-	4 254	-	-	95	1 519	105
MERCER COUNTY . . . . .	11	2 482	71.2	-	3 734	-	-	306	1 576	-
MONROE COUNTY . . . . .	5	2 396	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MONTGOMERY COUNTY . . . . .	20	4 851	80.7	35	11 702	4	-	327	2 542	-
MORGAN COUNTY . . . . .	15	7 292	88.4	2	28 545	3	-	291	3 092	-
MOULTRIE COUNTY . . . . .	8	1 783	78.0	-	2 985	22	-	153	874	-
OGLE COUNTY . . . . .	23	5 699	69.0	13	9 550	469	-	356	7 132	-
PEORIA COUNTY . . . . .	21	28 697	92.8	-	135 679	1 059	-	46 005	13 485	-
PERRY COUNTY . . . . .	7	1 851	90.3	4	3 836	36	-	155	1 785	-
PIATT COUNTY . . . . .	13	1 944	78.5	-	3 855	1	-	202	1 215	-
PIKE COUNTY . . . . .	11	2 118	89.1	-	4 843	2	-	262	1 352	-
POPE COUNTY . . . . .	2	(O)	(D)	(D)	(D)	(D)	(O)	(D)	(D)	(D)
PULASKI COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(O)
PUTNAM COUNTY . . . . .	3	(O)	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(D)
RANDOLPH COUNTY . . . . .	12	3 763	100.0	-	9 882	13	-	848	2 719	-
RICHLAND COUNTY . . . . .	7	1 914	77.0	-	4 380	1	-	34	1 758	50

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
ILLINOIS--CONTINUED										
ROCK ISLAND COUNTY . . . . .	13	7 492	70.7	-	13 101	4	-	156	3 563	-
ST CLAIR COUNTY . . . . .	23	14 174	91.0	367	30 451	53	-	965	12 357	74
SALINE COUNTY . . . . .	12	3 983	94.3	-	8 678	4	-	240	2 569	-
SANGAMON COUNTY . . . . .	33	15 460	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SCHUYLER COUNTY . . . . .	5	1 767	68.3	-	3 427	-	-	134	1 504	-
SCOTT COUNTY . . . . .	5	999	60.8	-	1 611	-	-	163	275	-
SHELBY COUNTY . . . . .	14	4 430	100.0	28	11 202	1	-	741	2 857	-
STARK COUNTY . . . . .	8	2 558	100.0	-	3 472	4	-	184	1 501	350
STEPHENSON COUNTY . . . . .	19	7 020	96.3	71	15 087	33	-	782	8 899	-
TAZEWELL COUNTY . . . . .	16	23 186	97.4	-	79 216	258	-	1 185	11 642	-
UNION COUNTY . . . . .	5	2 108	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
VERMILION COUNTY . . . . .	31	10 041	84.9	-	18 219	41	-	941	5 840	-
WABASH COUNTY . . . . .	4	645	81.2	-	1 320	-	-	1	617	-
WARREN COUNTY . . . . .	11	2 756	82.3	20	6 390	8	-	371	2 942	1 300
WASHINGTON COUNTY . . . . .	8	2 598	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WAYNE COUNTY . . . . .	6	1 495	74.8	12	2 948	45	-	158	466	-
WHITE COUNTY . . . . .	12	7 248	95.9	3	22 415	11	-	1 041	4 771	-
WHITESIDE COUNTY . . . . .	26	11 751	86.1	27	30 042	72	-	321	21 330	318
WILL COUNTY . . . . .	21	30 793	93.7	-	82 013	38	-	1 334	17 417	1 100
WILLIAMSON COUNTY . . . . .	12	3 287	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WINNEBAGO COUNTY . . . . .	22	46 640	86.9	4	153 288	138	-	6 338	57 092	-
WOODFORD COUNTY . . . . .	18	9 278	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
INDIANA										
TOTAL . . . . .	1 067	702 494	84.7	37 619	1 686 054	4 961	388 682	65 303	813 555	59 861
REFINER-MARKETER STATIONS . . . . .	666	501 452	93.1	36 985	1 397 311	2 466	351 610	50 596	640 087	11 014
OTHER STATIONS . . . . .	401	201 042	63.7	634	288 743	2 495	37 072	14 707	173 468	48 847
ADAMS COUNTY . . . . .	10	3 180	65.4	10	4 957	4	-	227	3 244	-
ALLEN COUNTY . . . . .	23	26 144	96.2	4	43 922	107	9 854	207	28 740	17 036
BARTHOLOMEW COUNTY . . . . .	12	5 899	100.0	29	10 958	60	-	1 154	3 866	400
BENTON COUNTY . . . . .	8	2 121	89.8	-	4 071	1	-	45	1 679	-
BLACKFORD COUNTY . . . . .	6	817	76.0	-	1 179	3	-	126	1 154	-
BOONE COUNTY . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BROWN COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CARROLL COUNTY . . . . .	9	2 040	100.0	-	4 857	1	-	5	3 563	-
CASS COUNTY . . . . .	14	3 052	71.9	-	4 904	25	-	18	3 207	159
CLARK COUNTY . . . . .	9	8 897	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLAY COUNTY . . . . .	12	3 058	86.9	-	6 168	1	-	102	4 412	-
CLINTON COUNTY . . . . .	11	3 956	87.0	-	9 260	3	-	12	5 406	-
CRAWFORD COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DAVIESS COUNTY . . . . .	8	2 115	80.2	-	4 978	18	-	20	2 064	-
DEARBORN COUNTY . . . . .	12	6 412	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DECATUR COUNTY . . . . .	7	1 445	88.9	-	3 409	1	-	1	1 324	-
DE KALB COUNTY . . . . .	14	4 757	64.6	47	6 495	10	-	39	3 083	-
DELAWARE COUNTY . . . . .	16	22 358	97.5	1 170	68 528	104	-	3 353	22 706	-
DUBOIS COUNTY . . . . .	10	5 641	84.5	-	12 577	77	-	263	1 674	358
ELKHART COUNTY . . . . .	23	12 026	84.2	-	20 394	479	13	1 799	16 776	3 475
FAYETTE COUNTY . . . . .	8	2 451	100.0	50	5 431	16	-	166	4 472	-
FLOYD COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FOUNTAIN COUNTY . . . . .	13	2 284	61.3	-	3 341	-	-	119	2 297	-
FRANKLIN COUNTY . . . . .	4	870	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FULTON COUNTY . . . . .	14	2 649	74.7	28	5 075	7	-	6	2 520	-
GIBSON COUNTY . . . . .	17	3 789	93.2	-	10 550	15	-	113	2 700	72
GRANT COUNTY . . . . .	18	4 629	90.1	-	10 022	31	-	248	3 758	1 044
GREENE COUNTY . . . . .	14	6 957	97.6	-	20 875	14	-	247	13 800	-
HAMILTON COUNTY . . . . .	17	12 839	94.8	-	30 234	6	-	15	36 557	-
HANCOCK COUNTY . . . . .	12	5 141	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HARRISON COUNTY . . . . .	7	2 565	66.2	-	3 569	5	-	105	1 363	-
HENDRICKS COUNTY . . . . .	11	3 306	95.1	36	5 880	3	-	6	7 644	-
HENRY COUNTY . . . . .	13	3 957	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HOWARD COUNTY . . . . .	8	2 445	100.0	9	10 547	35	-	128	3 667	-
HUNTINGTON COUNTY . . . . .	19	14 231	91.0	-	62 415	8	-	4 953	15 279	1 085
JACKSON COUNTY . . . . .	15	3 285	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
JASPER COUNTY . . . . .	9	2 909	69.7	-	5 034	3	-	64	3 111	-
JAY COUNTY . . . . .	10	2 379	84.0	-	4 865	6	-	9	1 757	-
JEFFERSON COUNTY . . . . .	5	5 152	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JENNINGS COUNTY . . . . .	5	1 058	71.9	-	1 681	3	-	2	1 331	-
JOHNSON COUNTY . . . . .	10	4 724	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
KNOX COUNTY . . . . .	13	3 228	91.2	335	11 815	28	-	263	2 717	-
KOSCIUSKO COUNTY . . . . .	20	4 457	84.6	124	8 565	47	-	89	4 838	-
LAGRANGE COUNTY . . . . .	12	2 624	72.1	270	3 923	3	-	330	2 028	-
LAKE COUNTY . . . . .	40	144 201	93.7	29 996	342 399	450	346 346	18 944	171 639	18 116
LA PORTE COUNTY . . . . .	20	6 524	89.2	31	15 235	99	-	43	8 694	423
LAWRENCE COUNTY . . . . .	11	3 811	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MAISON COUNTY . . . . .	26	7 513	92.7	-	17 966	32	-	466	10 161	-
MARION COUNTY . . . . .	42	127 115	73.4	143	292 865	1 437	26 937	3 373	116 933	16 063
MARSHALL COUNTY . . . . .	15	3 808	75.0	1	6 491	5	-	14	5 536	-
MARTIN COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIAMI COUNTY . . . . .	14	12 840	97.9	2	15 065	16	-	5	34 695	-
MONROE COUNTY . . . . .	9	3 416	73.1	-	6 098	2	-	96	3 798	-
MONTGOMERY COUNTY . . . . .	16	4 958	82.8	25	9 340	11	-	9	6 062	-
MORGAN COUNTY . . . . .	14	3 774	88.7	14	7 793	3	-	50	6 114	-
NEWTON COUNTY . . . . .	9	2 032	100.0	-	4 507	2	-	384	2 103	75
NOBLE COUNTY . . . . .	14	3 554	75.3	23	7 052	18	-	38	3 301	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
INDIANA--CONTINUED										
OHIO COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
ORANGE COUNTY . . . . .	6	1 810	91.5	-	4 453	7	-	855	520	-
OWEN COUNTY . . . . .	5	847	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
PARKE COUNTY . . . . .	3	595	100.0	-	1 811	-	-	-	552	-
PERRY COUNTY . . . . .	4	2 176	100.0	-	6 079	40	-	435	1 643	-
PIKE COUNTY . . . . .	5	1 139	76.2	-	1 856	2	175	551	1 093	-
PORTER COUNTY . . . . .	18	7 367	69.7	-	14 631	22	-	425	9 250	-
POSEY COUNTY . . . . .	11	3 213	81.5	-	8 535	8	-	36	3 189	-
PULASKI COUNTY . . . . .	14	3 057	84.1	-	6 835	2	-	59	2 615	-
PUTNAM COUNTY . . . . .	13	3 447	78.6	-	5 940	-	-	1	3 863	-
RANDOLPH COUNTY . . . . .	16	2 317	98.2	23	5 862	4	91	274	2 668	-
RIPLEY COUNTY . . . . .	7	2 980	86.7	-	6 217	-	-	29	4 809	-
RUSH COUNTY . . . . .	11	2 542	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
ST JOSEPH COUNTY . . . . .	24	11 648	95.0	34	42 555	927	-	562	33 366	140
SCOTT COUNTY . . . . .	6	1 113	89.8	-	2 307	-	-	722	574	-
SHELBY COUNTY . . . . .	15	4 468	60.3	-	5 376	-	-	260	4 324	-
SPENCER COUNTY . . . . .	6	1 305	100.0	-	4 708	7	-	142	776	374
STARKE COUNTY . . . . .	7	1 228	94.9	15	2 415	1	-	5	1 386	-
STUBEN COUNTY . . . . .	13	2 951	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SULLIVAN COUNTY . . . . .	9	3 233	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SWITZERLAND COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TIPPECANOE COUNTY . . . . .	14	5 478	82.1	-	9 399	96	-	945	8 311	-
TIPTON COUNTY . . . . .	10	2 161	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
UNION COUNTY . . . . .	3	527	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VANDERBURGH COUNTY . . . . .	12	19 856	95.0	23	103 598	80	-	4 400	24 422	-
VERMILLION COUNTY . . . . .	6	1 433	100.0	-	3 729	1	-	141	1 389	690
VIGO COUNTY . . . . .	18	14 124	92.5	-	43 586	55	-	938	16 792	-
WABASH COUNTY . . . . .	15	3 552	68.1	8	5 556	11	-	25	3 757	-
WARREN COUNTY . . . . .	4	802	100.0	-	1 959	-	-	-	1 564	-
WARRICK COUNTY . . . . .	6	2 890	96.3	-	8 255	15	-	-	3 328	-
WASHINGTON COUNTY . . . . .	10	3 213	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WAYNE COUNTY . . . . .	19	4 781	73.7	46	5 823	61	-	143	8 957	-
WELLS COUNTY . . . . .	7	4 562	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WHITE COUNTY . . . . .	11	2 538	82.6	18	4 606	6	-	402	2 850	-
WHITLEY COUNTY . . . . .	5	1 716	100.0	-	4 316	5	-	8	3 196	-
IOWA										
TOTAL . . . . .	1 530	424 267	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
REFINER-MARKETER STATIONS . . . . .	765	196 360	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
OTHER STATIONS . . . . .	765	227 907	63.7	510	340 434	2 918	116	5 922	119 003	14 397
ADAIR COUNTY . . . . .	8	2 109	69.7	-	4 263	1	-	25	1 733	-
ADAMS COUNTY . . . . .	3	830	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALLAMAKEE COUNTY . . . . .	13	2 729	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
APPANOOSE COUNTY . . . . .	12	1 636	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
AUDUBON COUNTY . . . . .	8	1 566	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BENTON COUNTY . . . . .	24	5 164	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BLACK HAWK COUNTY . . . . .	20	7 235	71.5	-	48 048	9	-	285	5 830	48
BOONE COUNTY . . . . .	10	2 095	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BREMER COUNTY . . . . .	14	3 574	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BUCHANAN COUNTY . . . . .	12	2 197	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BUENA VISTA COUNTY . . . . .	23	3 572	61.6	-	5 403	5	-	200	1 729	278
BUTLER COUNTY . . . . .	24	4 261	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CALHOUN COUNTY . . . . .	14	2 508	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CARROLL COUNTY . . . . .	15	2 514	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CASS COUNTY . . . . .	15	2 024	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CEDAR COUNTY . . . . .	15	3 907	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CERRO GORDO COUNTY . . . . .	23	6 030	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CHEROKEE COUNTY . . . . .	18	2 468	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CHICKASAW COUNTY . . . . .	14	3 715	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CLARKE COUNTY . . . . .	6	1 319	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CLAY COUNTY . . . . .	21	6 428	75.6	93	5 609	2	-	37	2 086	65
CLAYTON COUNTY . . . . .	18	4 686	81.0	-	9 266	-	-	38	4 191	-
CLINTON COUNTY . . . . .	23	5 517	78.2	-	7 971	8	-	308	4 819	1 600
CRAWFORD COUNTY . . . . .	17	2 771	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DALLAS COUNTY . . . . .	25	4 232	63.8	-	6 809	-	-	173	1 509	40
DAVIS COUNTY . . . . .	5	1 251	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DECATUR COUNTY . . . . .	10	1 118	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DELAWARE COUNTY . . . . .	15	1 876	75.1	-	5 334	1	-	10	1 258	528
DES MOINES COUNTY . . . . .	13	7 391	83.0	3	15 683	-	-	1 582	5 807	2 000
DICKINSON COUNTY . . . . .	9	1 373	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DOUBUQUE COUNTY . . . . .	29	14 737	84.3	254	42 785	25	-	33	20 581	4 704
EMMET COUNTY . . . . .	13	1 628	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FAYETTE COUNTY . . . . .	21	3 386	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FLOYD COUNTY . . . . .	16	2 661	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FRANKLIN COUNTY . . . . .	12	2 666	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FREMONT COUNTY . . . . .	8	1 158	67.5	-	836	-	-	15	1 009	-
GREENE COUNTY . . . . .	15	2 339	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
GRUNDY COUNTY . . . . .	17	2 932	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
GUTHRIE COUNTY . . . . .	16	2 079	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HAMILTON COUNTY . . . . .	15	2 970	62.4	-	2 579	-	-	90	1 506	-
HANCOCK COUNTY . . . . .	17	3 453	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HARDIN COUNTY . . . . .	25	6 238	61.5	31	6 256	2	-	38	2 977	-
HARRISON COUNTY . . . . .	19	4 150	66.0	-	3 147	-	-	17	2 225	-
HENRY COUNTY . . . . .	14	3 626	65.2	-	3 059	-	-	6	1 298	-

Standard Notes: --- Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
IOWA--CONTINUED										
HOWARD COUNTY . . . . .	7	1 443	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HUMBOLDT COUNTY . . . . .	15	1 688	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
IDA COUNTY . . . . .	11	1 873	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
IOWA COUNTY . . . . .	15	3 360	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
JACKSON COUNTY . . . . .	14	2 401	73.8	6	2 274	-	-	220	1 461	-
JASPER COUNTY . . . . .	15	2 096	79.7	-	4 688	-	-	111	1 606	113
JEFFERSON COUNTY . . . . .	9	2 125	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
JOHNSON COUNTY . . . . .	12	4 456	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
JONES COUNTY . . . . .	17	3 420	63.9	-	6 162	-	-	259	2 314	-
KEOKUK COUNTY . . . . .	18	3 858	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
KOSSUTH COUNTY . . . . .	27	4 985	63.7	-	7 610	-	-	79	3 620	-
LEE COUNTY . . . . .	21	7 205	(v)	(v)	(v)	(v)	(v)	(v)	(v)	-
LINN COUNTY . . . . .	29	16 923	83.1	23	34 875	43	-	208	10 194	521
LOUISA COUNTY . . . . .	10	2 478	75.0	-	2 702	-	-	1	1 262	-
LUCAS COUNTY . . . . .	8	1 513	71.8	20	1 748	-	-	9	853	-
LYNN COUNTY . . . . .	13	11 931	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY . . . . .	9	2 120	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MAHASKA COUNTY . . . . .	14	4 417	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MARION COUNTY . . . . .	15	2 701	62.8	-	4 848	-	-	9	1 395	-
MARSHALL COUNTY . . . . .	17	4 392	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MILLS COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MITCHELL COUNTY . . . . .	17	2 589	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MONROE COUNTY . . . . .	18	3 682	74.4	3	3 813	1	-	24	2 889	-
MONROE COUNTY . . . . .	8	1 099	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MONTGOMERY COUNTY . . . . .	10	2 120	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MUSCATINE COUNTY . . . . .	10	2 353	73.9	-	3 942	-	-	6	776	-
O'BRIEN COUNTY . . . . .	19	3 974	69.7	-	4 689	-	-	53	1 200	-
OSCEOLA COUNTY . . . . .	9	1 435	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAGE COUNTY . . . . .	15	5 429	68.7	160	12 268	6	-	138	2 434	-
PALM ALTO COUNTY . . . . .	20	2 301	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
PLYMOUTH COUNTY . . . . .	19	2 934	66.7	5	5 422	-	5	98	2 363	-
POLK COUNTY . . . . .	18	2 896	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
POLK COUNTY . . . . .	28	22 205	90.9	60	39 244	13	-	206	6 568	1 503
POTTAWATTAMIE COUNTY . . . . .	27	10 278	80.9	810	18 337	6	-	164	3 728	13
POWESHIEK COUNTY . . . . .	14	3 340	70.3	-	4 017	-	-	1 094	1 105	-
RINGGOLD COUNTY . . . . .	5	702	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SAC COUNTY . . . . .	21	3 347	65.5	-	4 888	-	-	180	2 431	80
SCOTT COUNTY . . . . .	20	54 582	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SHELBY COUNTY . . . . .	22	3 061	66.9	22	4 415	-	-	20	2 049	-
SIOUX COUNTY . . . . .	14	3 576	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
STORY COUNTY . . . . .	20	4 269	61.7	180	3 948	12	-	29	2 037	790
TAMA COUNTY . . . . .	20	3 750	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
TAYLOR COUNTY . . . . .	8	2 867	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
UNION COUNTY . . . . .	9	1 592	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
VAN BUREN COUNTY . . . . .	12	1 320	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WAPELLD COUNTY . . . . .	17	3 088	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WARREN COUNTY . . . . .	15	3 922	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WASHINGTON COUNTY . . . . .	15	2 437	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WAYNE COUNTY . . . . .	11	1 838	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WEBSTER COUNTY . . . . .	22	8 845	72.2	23	19 771	11	-	99	3 507	-
WINNEBAGO COUNTY . . . . .	13	2 762	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WINNEBAGO COUNTY . . . . .	14	2 679	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WOODBURY COUNTY . . . . .	32	10 933	81.1	-	30 886	18	-	325	12 958	-
WORTH COUNTY . . . . .	6	1 192	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WRIGHT COUNTY . . . . .	16	2 462	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
KANSAS										
TOTAL . . . . .	867	247 322	63.6	14 394	431 067	4 072	34 572	3 485	104 449	1 122
REFINER-MARKETER STATIONS . . . . .	430	118 873	73.6	9 915	269 314	3 779	21 937	1 893	82 695	-
OTHER STATIONS . . . . .	437	128 449	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
ALLEN COUNTY . . . . .	6	1 071	69.7	-	2 783	2	-	18	390	-
ANDERSON COUNTY . . . . .	6	588	73.0	-	1 352	2	-	1	199	-
ATCHISON COUNTY . . . . .	7	1 459	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BARBER COUNTY . . . . .	6	861	75.5	-	1 482	-	-	40	-	5
BARTON COUNTY . . . . .	15	2 959	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BOURBON COUNTY . . . . .	8	1 662	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BRIDGEMAN COUNTY . . . . .	12	1 712	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BUTLER COUNTY . . . . .	11	1 063	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CHASE COUNTY . . . . .	3	1 068	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHAUTAUQUA COUNTY . . . . .	3	624	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHEROKEE COUNTY . . . . .	6	1 035	78.9	-	2 305	3	-	19	465	-
CHEYENNE COUNTY . . . . .	8	556	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CLARK COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLAY COUNTY . . . . .	8	1 410	65.3	-	2 783	-	-	52	385	-
CLOUD COUNTY . . . . .	9	1 890	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
COFFEY COUNTY . . . . .	8	589	60.3	-	1 133	-	-	2	212	-
CDMANCHE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CDWLEY COUNTY . . . . .	16	2 240	63.7	46	4 670	4	-	58	676	-
CRAWFORD COUNTY . . . . .	12	2 765	82.1	110	7 399	31	-	9	537	-
DECATUR COUNTY . . . . .	7	559	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DICKINSON COUNTY . . . . .	12	2 700	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DONIPHAN COUNTY . . . . .	6	1 662	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DOUGLAS COUNTY . . . . .	9	2 432	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
EDWARDS COUNTY . . . . .	7	1 005	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KANSAS--CONTINUEO										
ELK COUNTY . . . . .	3	(D)	(D)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
ELLIS COUNTY . . . . .	12	2 480	68.4	99	4 831	-	19	46	228	167
ELLSWORTH COUNTY . . . . .	6	735	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
FINNEY COUNTY . . . . .	11	3 304	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
FORD COUNTY . . . . .	7	2 142	71.1	-	4 753	-	-	4	131	-
FRANKLIN COUNTY . . . . .	11	3 081	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GEARY CDUNTY . . . . .	4	663	(O)	(D)	(O)	(O)	(D)	(O)	(O)	(O)
GOVE COUNTY . . . . .	6	462	(O)	(O)	(O)	(O)	(D)	(O)	(O)	(O)
GRAHAM CDUNTY . . . . .	5	648	72.2	-	697	-	-	79	179	48
GRANT COUNTY . . . . .	4	913	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
GRAY COUNTY . . . . .	7	987	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
GREELEY COUNTY . . . . .	5	438	(O)	(O)	(O)	(O)	(D)	(O)	(O)	(O)
GREENWOOD COUNTY . . . . .	10	1 094	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HAMILTON COUNTY . . . . .	4	634	(D)	(O)	(O)	(O)	(D)	(O)	(O)	(O)
HARPER CDUNTY . . . . .	9	846	(O)	(O)	(O)	(O)	(D)	(O)	(O)	(D)
HARVEY COUNTY . . . . .	10	2 083	64.6	-	4 151	9	-	18	513	-
HASKELL COUNTY . . . . .	3	389	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
HODGEMAN COUNTY . . . . .	2	(D)	-	-	-	-	-	-	-	-
JACKSON COUNTY . . . . .	5	642	(O)	(O)	(O)	(O)	(O)	(O)	(D)	(D)
JEFFERSON COUNTY . . . . .	3	460	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(D)
JEWELL COUNTY . . . . .	6	482	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
JOHNSON COUNTY . . . . .	16	6 320	71.6	2 000	12 384	22	-	35	956	-
KEARNY COUNTY . . . . .	4	353	66.6	-	655	2	-	-	219	-
KINGMAN COUNTY . . . . .	10	1 166	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
KIOWA CDUNTY . . . . .	6	845	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LABETTE COUNTY . . . . .	10	2 342	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LANE COUNTY . . . . .	3	969	(O)	(O)	(O)	(O)	(D)	(O)	(D)	(O)
LEAVENWORTH COUNTY . . . . .	8	2 127	64.7	42	2 979	1	-	20	652	-
LINCOLN COUNTY . . . . .	8	1 391	(O)	(O)	(O)	(D)	(O)	(D)	(O)	(D)
LINN COUNTY . . . . .	6	1 793	(O)	(D)	(O)	(O)	(O)	(O)	(O)	(D)
LOGAN COUNTY . . . . .	6	668	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LYON COUNTY . . . . .	16	4 261	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MCPHERSON COUNTY . . . . .	18	2 232	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MARION COUNTY . . . . .	8	988	-	-	-	-	-	-	-	-
MARSHALL COUNTY . . . . .	13	1 732	(O)	(D)	(O)	(O)	(O)	(O)	(O)	(D)
MEADE COUNTY . . . . .	8	802	(D)	(O)	(O)	(D)	(O)	(O)	(D)	(O)
MIAMI COUNTY . . . . .	9	1 242	75.4	-	2 809	3	-	3	279	303
MITCHELL COUNTY . . . . .	10	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
MONTGOMERY COUNTY . . . . .	15	4 498	90.2	172	12 085	59	-	155	1 793	-
MORRIS COUNTY . . . . .	5	463	(D)	(O)	(D)	(O)	(O)	(O)	(D)	(O)
MORTON COUNTY . . . . .	5	697	-	-	-	-	-	-	-	-
NEMAHA COUNTY . . . . .	13	1 628	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
NEOSHO COUNTY . . . . .	6	1 077	(D)	(D)	(O)	(O)	(O)	(D)	(D)	(O)
NESS COUNTY . . . . .	9	1 852	(O)	(O)	(O)	(D)	(O)	(O)	(O)	(D)
NORTON COUNTY . . . . .	6	731	85.4	30	2 002	1	-	26	203	-
OSAGE COUNTY . . . . .	7	759	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
OSBORNE COUNTY . . . . .	7	1 032	(O)	(D)	(O)	(O)	(O)	(D)	(O)	(D)
OTTAWA COUNTY . . . . .	6	513	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PAWNEE COUNTY . . . . .	6	566	(O)	(O)	(D)	(D)	(O)	(D)	(D)	(D)
PHILLIPS COUNTY . . . . .	8	576	(O)	(D)	(O)	(O)	(O)	(O)	(D)	(D)
POTTAWATOMIE COUNTY . . . . .	8	727	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PRATT COUNTY . . . . .	10	1 367	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
RAWLINS COUNTY . . . . .	5	554	(O)	(O)	(O)	(O)	(O)	(D)	(O)	(O)
RENO COUNTY . . . . .	22	10 878	69.1	286	41 849	24	226	720	7 170	-
REPUBLIC COUNTY . . . . .	9	1 237	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
RICE COUNTY . . . . .	7	958	74.9	41	1 983	5	-	53	428	-
RILEY COUNTY . . . . .	10	3 171	78.9	198	7 623	12	29	15	528	-
ROOKS COUNTY . . . . .	10	1 334	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
RUSH COUNTY . . . . .	6	1 009	85.8	-	985	-	-	6	242	-
RUSSELL COUNTY . . . . .	12	1 638	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SALINE COUNTY . . . . .	13	6 378	93.4	-	21 521	6	18	85	1 988	12
SCOTT COUNTY . . . . .	7	1 059	76.2	35	1 053	5	-	6	202	-
SEOGWICK COUNTY . . . . .	28	23 587	65.0	1 828	44 037	1 163	12 185	60	1 368	7
SEWARD COUNTY . . . . .	13	4 132	73.1	180	4 752	3	4	27	2 059	-
SHAWNEE COUNTY . . . . .	19	19 489	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SHERIDAN COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
SHERMAN COUNTY . . . . .	7	1 746	88.4	-	3 328	-	-	76	758	-
SMITH COUNTY . . . . .	10	802	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
STAFFORD COUNTY . . . . .	6	(D)	(D)	(D)	(O)	(D)	(O)	(O)	(D)	(D)
STANTON COUNTY . . . . .	1	(D)	(O)	(D)	(O)	(D)	(D)	(O)	(D)	(D)
STEVENS COUNTY . . . . .	3	456	(D)	(O)	(O)	(O)	(D)	(O)	(D)	(D)
SUMNER COUNTY . . . . .	13	1 787	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
THOMAS COUNTY . . . . .	11	3 326	88.9	59	3 941	-	-	19	421	118
TREGO COUNTY . . . . .	5	817	96.8	-	1 839	-	-	11	225	-
WABAUNSEE CDUNTY . . . . .	7	832	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WALLACE COUNTY . . . . .	4	557	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WASHINGTON COUNTY . . . . .	11	1 334	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WICHITA COUNTY . . . . .	5	589	(D)	(O)	(O)	(O)	(D)	(O)	(D)	(D)
WILSON COUNTY . . . . .	7	817	73.1	6	1 848	6	-	3	331	-
WOODSON COUNTY . . . . .	6	1 007	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WYANDOTTE COUNTY . . . . .	15	52 878	88.7	8 974	115 239	2 500	21 937	537	61 261	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KENTUCKY										
TOTAL . . . . .	536	407 906	89.7	9 083	1 082 937	11 124	36 659	56 342	299 749	13 357
REFINER-MARKETER STATIONS . . . . .	353	313 183	96.4	5 772	953 728	10 960	25 328	45 210	258 826	11 950
OTHER STATIONS . . . . .	183	94 723	67.8	3 311	129 209	164	11 331	11 132	40 923	1 407
ADAIR COUNTY . . . . .	4	954	100.0	-	2 374	1	-	143	514	-
ALLEN COUNTY . . . . .	3	1 567	100.0	-	3 973	-	-	78	455	-
ANDERSON COUNTY . . . . .	3	648	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BALLARD COUNTY . . . . .	3	1 198	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BARRON COUNTY . . . . .	9	4 285	94.2	24	10 890	15	-	171	919	-
BATH COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BELL COUNTY . . . . .	7	3 712	61.4	12	5 533	8	-	215	1 339	-
BOONE COUNTY . . . . .	4	1 134	100.0	-	1 819	-	-	98	2 155	-
BOURBON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BDYD COUNTY . . . . .	5	9 288	89.3	8	12 915	-	-	223	3 914	-
BDYLE COUNTY . . . . .	8	5 379	65.8	-	7 565	7	-	143	368	-
BRACKEN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BREATHITT COUNTY . . . . .	5	1 445	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BRECKINRIDGE COUNTY . . . . .	5	1 374	100.0	-	3 708	-	-	223	553	-
BULLITT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BUTLER COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CALDWELL COUNTY . . . . .	5	1 734	92.8	8	4 768	4	-	176	509	-
CALLOWAY COUNTY . . . . .	7	3 048	92.4	32	7 320	6	-	427	861	-
CAMPBELL COUNTY . . . . .	4	2 755	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CARLISLE COUNTY . . . . .	4	480	100.0	-	2 151	1	-	273	345	-
CARROLL COUNTY . . . . .	4	2 077	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CARTER COUNTY . . . . .	5	2 452	90.8	-	6 256	-	-	296	650	-
CASEY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CHRISTIAN COUNTY . . . . .	17	7 523	89.9	-	21 155	10	-	395	3 400	40
CLARK COUNTY . . . . .	3	1 392	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLAY COUNTY . . . . .	3	1 430	100.0	-	3 848	2	-	66	549	-
CLINTON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CRITTENDEN COUNTY . . . . .	5	1 233	78.7	-	2 561	6	-	19	421	-
CUMBERLAND COUNTY . . . . .	4	721	100.0	-	2 298	-	-	41	284	-
DAVIESS COUNTY . . . . .	14	8 468	99.0	480	35 060	43	210	850	7 477	-
EDMONSON COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ELLIOTT COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
ESTILL COUNTY . . . . .	3	620	100.0	-	1 795	1	-	59	78	-
FAYETTE COUNTY . . . . .	9	13 189	99.2	112	43 092	130	-	619	4 449	-
FLEMING COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLOYD COUNTY . . . . .	3	2 781	100.0	21	7 469	18	-	180	350	-
FRANKLIN COUNTY . . . . .	8	3 343	83.6	69	6 890	25	-	374	696	-
FULTON COUNTY . . . . .	7	2 264	65.3	11	2 650	2	-	128	940	-
GALLATIN COUNTY . . . . .	4	1 227	100.0	-	2 894	-	-	264	1 639	304
GARRARD COUNTY . . . . .	3	1 581	100.0	-	4 251	-	-	348	680	-
GRANT COUNTY . . . . .	4	1 731	91.0	-	4 689	1	-	38	766	-
GRAVES COUNTY . . . . .	10	2 669	64.7	2	5 696	51	-	363	1 090	-
GRAYSON COUNTY . . . . .	8	3 218	95.3	-	9 711	-	-	298	594	126
GREEN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREENUP COUNTY . . . . .	3	1 073	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HANCOCK COUNTY . . . . .	5	1 459	58.0	-	2 530	3	-	129	104	-
HARDIN COUNTY . . . . .	11	8 046	74.4	12	18 247	8	-	369	2 437	-
HARLAN COUNTY . . . . .	8	3 820	97.4	18	8 848	22	-	162	3 104	-
HARRISON COUNTY . . . . .	5	2 680	100.0	-	6 795	1	-	601	1 744	-
HART COUNTY . . . . .	8	3 131	94.6	-	6 730	2	-	132	541	131
HENDERSON COUNTY . . . . .	11	3 858	72.5	69	6 143	14	-	336	2 072	-
HENRY COUNTY . . . . .	3	783	100.0	-	2 357	-	-	198	162	-
HICKMAN COUNTY . . . . .	3	745	100.0	-	1 952	-	-	76	291	-
HOPKINS COUNTY . . . . .	12	4 490	98.6	-	10 828	32	-	384	2 789	-
JACKSON COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
JEFFERSON COUNTY . . . . .	26	126 938	92.4	6 497	346 203	9 274	31 762	18 185	95 297	11 950
JESSAMINE COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
JOHNSON COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENTON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KNOTT COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
KNOX COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LARUE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAUREL COUNTY . . . . .	8	3 461	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LAWRENCE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LEE COUNTY . . . . .	3	2 582	100.0	-	7 047	5	-	238	435	-
LESLIE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
LETCHER COUNTY . . . . .	6	2 482	97.0	6	5 955	12	-	69	1 546	-
LEWIS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LIVINGSTON COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
LDGAN COUNTY . . . . .	11	4 195	82.3	-	7 218	-	-	119	396	-
LYON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MCCRACKEN COUNTY . . . . .	14	23 325	100.0	80	96 111	87	40	6 216	61 603	-
MCCRARY COUNTY . . . . .	3	1 162	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MCLEAN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY . . . . .	9	5 162	99.5	4	12 717	10	-	429	886	-
MAGDFFIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MARION COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARSHALL COUNTY . . . . .	7	2 404	75.3	18	3 721	12	-	431	246	-
MARTIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
KENTUCKY--CONTINUED										
MASON COUNTY . . . . .	7	4 936	100.0	-	9 441	7	-	1 017	1 576	-
MEADE COUNTY . . . . .	4	1 108	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MENIFEE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MERCER COUNTY . . . . .	3	2 149	100.0	-	6 418	-	-	300	611	-
METCALFE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONROE COUNTY . . . . .	3	858	100.0	-	2 512	-	-	35	145	-
MONTGOMERY COUNTY . . . . .	8	4 802	100.0	6	15 990	8	120	374	976	-
MORGAN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MUHLENBERG COUNTY . . . . .	9	5 530	83.0	5	8 334	72	-	227	2 390	-
NELSON COUNTY . . . . .	9	4 425	76.5	18	8 363	3	-	962	2 383	-
NICHOLAS COUNTY . . . . .	4	753	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OHIO COUNTY . . . . .	7	2 764	96.4	-	7 496	17	-	278	3 188	-
OLOHAM COUNTY . . . . .	5	759	89.9	-	1 533	-	-	54	1 068	-
OWEN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OWSLEY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
PENDLETON COUNTY . . . . .	3	1 358	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERRY COUNTY . . . . .	7	4 410	66.7	15	9 053	17	-	69	797	-
PIKE COUNTY . . . . .	5	5 723	67.0	24	37 538	22	-	128	2 025	-
POWELL COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY . . . . .	9	5 599	78.9	22	10 813	7	-	271	1 465	-
ROBERTSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
ROCKCASTLE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROWAN COUNTY . . . . .	3	1 871	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RUSSELL COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SCOTT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHELBY COUNTY . . . . .	6	2 255	84.5	-	4 464	-	-	836	315	578
SIMPSON COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPENCER COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TAYLOR COUNTY . . . . .	8	3 178	86.8	31	8 603	11	-	141	331	-
TODD COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TRIGG COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TRIMBLE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
UNION COUNTY . . . . .	5	1 599	100.0	-	3 269	7	-	119	1 268	-
WARREN COUNTY . . . . .	14	7 632	82.4	172	18 597	27	-	182	2 133	-
WASHINGTON COUNTY . . . . .	3	1 208	100.0	-	3 818	-	-	293	176	208
WAYNE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEBSTER COUNTY . . . . .	6	1 236	99.7	-	3 376	2	-	133	328	20
WHITLEY COUNTY . . . . .	4	2 140	87.1	-	3 925	4	-	97	315	-
WOLFE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
WOODOFORD COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA										
TOTAL . . . . .	522	440 680	89.4	11 157	1 041 141	8 101	78 783	8 866	378 567	83 888
REFINER-MARKETER STATIONS . . . . .	224	289 539	95.3	9 893	780 887	4 816	78 097	5 435	206 448	78 130
OTHER STATIONS . . . . .	298	151 141	78.1	1 264	260 254	3 285	686	3 431	172 119	5 758
ACADIA PARISH . . . . .	16	4 088	67.9	103	7 337	46	3	303	1 187	-
ALLEN PARISH . . . . .	7	3 003	100.0	-	5 867	12	9	24	1 444	-
ASCENSION PARISH . . . . .	10	6 603	95.1	39	14 032	49	-	111	3 679	177
ASSUMPTION PARISH . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
AVOUELLES PARISH . . . . .	12	3 986	76.5	45	8 752	25	-	38	2 285	-
BEAUREGARD PARISH . . . . .	4	1 537	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BIENVILLE PARISH . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BOSSIER PARISH . . . . .	3	3 561	100.0	-	10 722	281	-	439	2 126	-
CAODO PARISH . . . . .	19	27 921	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CALCASIEU PARISH . . . . .	17	24 036	100.0	56	67 184	272	-	476	10 946	-
CALDWELL PARISH . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CAMERON PARISH . . . . .	5	2 401	100.0	57	2 886	7	-	215	10 437	-
CATAHOULA PARISH . . . . .	7	2 805	67.9	18	4 960	7	-	96	1 491	-
CLAIBORNE PARISH . . . . .	6	2 177	100.0	-	5 104	20	-	44	456	-
CONCORDIA PARISH . . . . .	5	2 506	100.0	54	4 158	39	400	37	4 835	-
DE SOTO PARISH . . . . .	8	2 696	93.9	-	7 820	6	-	41	884	-
EAST BATON ROUGE PARISH . . . . .	10	48 673	99.2	2 711	143 508	1 267	618	949	17 472	531
EAST CARROLL PARISH . . . . .	6	1 545	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST FELICIANA PARISH . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EVANGELINE PARISH . . . . .	7	2 012	85.0	-	3 288	8	-	18	204	-
FRANKLIN PARISH . . . . .	7	3 456	67.9	35	5 641	21	-	19	731	-
GRANT PARISH . . . . .	3	303	100.0	-	1 297	4	-	2	203	-
IBERIA PARISH . . . . .	15	9 564	81.9	120	23 508	104	-	367	3 571	-
IBERVILLE PARISH . . . . .	7	3 188	93.5	-	7 452	15	-	92	2 528	-
JACKSON PARISH . . . . .	4	1 109	100.0	-	3 125	18	-	10	240	-
JEFFERSON PARISH . . . . .	29	52 436	94.8	2 444	129 464	633	41 105	917	91 070	79
JEFFERSON DAVIS PARISH . . . . .	11	3 084	72.9	149	6 163	1 104	3	37	804	-
LAFAYETTE PARISH . . . . .	13	8 047	93.2	312	19 816	216	237	288	1 987	-
LAFOURCHE PARISH . . . . .	16	13 751	77.6	91	22 288	123	-	86	8 972	493
LA SALLE PARISH . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LINCOLN PARISH . . . . .	8	3 092	90.9	60	12 537	29	-	47	677	-
LIVINGSTON PARISH . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MADISON PARISH . . . . .	4	1 640	100.0	83	11 229	27	-	3	644	8
MOREHOUSE PARISH . . . . .	13	3 735	92.5	107	9 604	37	4	40	915	-
NATCHITOCHES PARISH . . . . .	9	4 900	67.8	21	8 262	14	-	41	436	-
ORLEANS PARISH (COEXTENSIVE WITH NEW ORLEANS)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OUACHITA PARISH . . . . .	11	12 357	98.5	6	36 281	164	273	181	3 053	4 973
PLAQUEMINES PARISH . . . . .	7	4 975	100.0	157	5 259	21	31	255	8 522	-
POINTE COUPEE PARISH . . . . .	8	2 799	92.5	-	7 547	13	-	49	1 721	-
RAPIDES PARISH . . . . .	13	7 980	92.4	1 293	20 984	203	-	448	1 702	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
LOUISIANA--CONTINUED										
REO RIVER PARISH . . . . .	2	(0)	(0)	(D)	(0)	(D)	(0)	(0)	(0)	(0)
RICHLAND PARISH . . . . .	7	2 300	77.3	81	4 375	47	-	48	661	-
SABINE PARISH . . . . .	6	1 946	100.0	-	5 335	4	-	56	414	-
ST BERNARD PARISH . . . . .	4	8 673	95.1	-	27 285	7	-	649	7 069	-
ST CHARLES PARISH . . . . .	3	825	100.0	3	2 260	5	-	29	570	-
ST HELENA PARISH . . . . .	-	-	-	-	-	-	-	-	-	-
ST JAMES PARISH . . . . .	4	1 205	100.0	16	3 244	15	-	43	697	-
ST JOHN THE BAPTIST PARISH . . . . .	7	2 443	100.0	-	8 544	10	-	37	1 094	-
ST LANORY PARISH . . . . .	23	11 802	84.9	143	20 008	43	-	135	6 589	-
ST MARTIN PARISH . . . . .	6	1 353	(D)	(D)	(0)	(D)	(D)	(D)	(0)	(0)
ST MARY PARISH . . . . .	17	15 155	92.8	217	11 697	87	28	297	78 155	-
ST TAMMANY PARISH . . . . .	9	5 448	99.3	25	9 339	1 610	-	210	2 294	-
TANGIPAHOA PARISH . . . . .	10	6 287	65.2	-	11 968	27	-	139	1 472	-
TENSAS PARISH . . . . .	3	(0)	(D)	(0)	(0)	(D)	(D)	(D)	(0)	(0)
TERREBONNE PARISH . . . . .	13	10 124	92.7	141	21 112	87	-	185	17 093	-
UNION PARISH . . . . .	4	2 038	98.2	35	4 182	18	-	18	160	-
VERMILION PARISH . . . . .	20	8 268	76.0	280	16 367	10	-	71	4 617	-
VERNON PARISH . . . . .	6	3 459	94.9	51	11 357	22	16	214	466	-
WASHINGTON PARISH . . . . .	8	4 164	97.7	-	11 546	32	-	137	914	-
WEBSTER PARISH . . . . .	11	5 835	99.5	28	17 149	60	-	64	1 251	-
WEST BATON ROUGE PARISH . . . . .	1	(D)	(D)	(0)	(D)	(0)	(D)	(D)	(0)	(0)
WEST CARROLL PARISH . . . . .	4	1 280	78.1	47	2 556	2	-	11	427	-
WEST FELICIANA PARISH . . . . .	3	945	100.0	1	2 714	1	-	103	489	-
WINN PARISH . . . . .	7	2 649	92.4	-	7 228	21	-	30	693	-
MAINE										
TOTAL . . . . .	176	230 693	89.6	702	395 382	735	-	103 330	394 533	296 269
REFINER-MARKETER STATIONS . . . . .	65	131 331	90.8	503	256 378	732	-	56 862	251 793	8 156
OTHER STATIONS . . . . .	111	99 362	88.0	199	139 004	3	-	46 468	142 740	288 113
ANOROSCOGGIN COUNTY . . . . .	6	7 930	91.5	-	18 046	2	-	2 734	16 666	-
ARROSTOOK COUNTY . . . . .	38	24 451	96.1	7	36 467	17	-	5 048	18 594	2 811
CUMBERLAND COUNTY . . . . .	17	78 105	87.4	503	156 419	671	-	35 738	172 005	7 196
FRANKLIN COUNTY . . . . .	5	2 425	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HANCOCK COUNTY . . . . .	9	20 142	98.1	-	38 393	-	-	18 901	59 298	80 628
KENNEBEC COUNTY . . . . .	7	12 877	100.0	3	24 024	9	-	8 755	29 868	30
KNOX COUNTY . . . . .	8	7 101	100.0	38	13 532	-	-	3 092	8 653	7 453
LINCOLN COUNTY . . . . .	3	446	(0)	(0)	(0)	(D)	(0)	(D)	(0)	(D)
OXFORD COUNTY . . . . .	17	8 387	82.8	-	16 752	3	-	2 543	7 389	521
PENOBSCOT COUNTY . . . . .	25	39 438	86.8	93	50 461	31	-	19 730	66 233	33 845
PISCATAQUIS COUNTY . . . . .	9	3 054	88.5	58	4 901	1	-	1 370	2 753	-
SAGadahoc COUNTY . . . . .	4	1 757	92.4	-	4 800	1	-	309	1 068	-
SOMERSET COUNTY . . . . .	6	4 095	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WALDO COUNTY . . . . .	5	10 194	100.0	-	4 508	-	-	624	2 060	162 470
WASHINGTON COUNTY . . . . .	11	7 551	95.3	-	13 293	-	-	2 333	6 559	-
YORK COUNTY . . . . .	6	2 740	(0)	(D)	(0)	(D)	(0)	(D)	(0)	(0)
MARYLAND										
TOTAL . . . . .	187	497 025	92.6	8 361	917 786	22 669	40 501	85 314	726 724	541 062
REFINER-MARKETER STATIONS . . . . .	93	414 124	94.0	8 319	796 642	10 346	40 450	57 185	613 709	529 604
OTHER STATIONS . . . . .	94	82 901	85.4	42	121 144	12 323	51	28 129	113 015	11 458
ALLEGANY COUNTY . . . . .	11	6 608	72.7	-	11 175	85	51	425	4 999	192
ANNE ARUNDEL COUNTY . . . . .	6	3 497	60.5	-	3 166	1	-	249	8 353	-
BALTIMORE . . . . .	24	349 295	94.9	8 284	648 599	22 368	40 450	36 248	550 081	448 351
BALTIMORE COUNTY . . . . .	8	4 983	74.4	-	7 200	-	-	899	1 986	-
CALVERT COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(D)	(0)	(0)	(0)	(0)
CAROLINE COUNTY . . . . .	7	2 646	85.1	-	4 744	1	-	1 746	3 052	-
CARROLL COUNTY . . . . .	8	6 768	99.0	-	19 458	5	-	632	3 928	1 692
CECIL COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(D)	(0)	(D)	(0)	(0)
CHARLES COUNTY . . . . .	6	(D)	(0)	(0)	(D)	(0)	(0)	(D)	(0)	(0)
DOORCHESTER COUNTY . . . . .	9	4 698	93.8	-	9 352	10	-	3 900	5 101	342
FREDERICK COUNTY . . . . .	13	12 736	92.6	-	28 464	15	-	2 511	15 651	147
GARRETT COUNTY . . . . .	6	2 845	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HARFORD COUNTY . . . . .	10	9 405	62.9	-	16 826	23	-	893	6 132	193
HOWARD COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
KENT COUNTY . . . . .	7	4 424	95.7	-	9 202	-	-	2 334	7 338	347
MONTGOMERY COUNTY . . . . .	4	5 008	(D)	(D)	(0)	(0)	(0)	(0)	(0)	(0)
PRINCE GEORGES COUNTY . . . . .	7	11 812	(D)	(0)	(D)	(0)	(D)	(0)	(0)	(0)
QUEEN ANNES COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(D)	(0)	(0)	(D)	(0)
ST MARYS COUNTY . . . . .	4	5 573	85.2	42	8 975	9	-	943	7 432	2 810
SOMERSET COUNTY . . . . .	4	622	82.5	5	798	-	-	809	603	300
TALBOT COUNTY . . . . .	9	9 498	100.0	-	25 055	11	-	3 137	10 284	166
WASHINGTON COUNTY . . . . .	16	7 739	92.0	-	13 161	96	-	847	12 183	2 068
WICOMICO COUNTY . . . . .	14	21 651	96.8	30	50 608	38	-	15 874	29 107	16 937
WORCESTER COUNTY . . . . .	8	6 707	100.0	-	14 339	4	-	4 870	7 036	9
MASSACHUSETTS										
TOTAL . . . . .	161	730 099	88.2	11 104	1 246 693	18 358	105 635	109 467	1 655 078	1 546 189
REFINER-MARKETER STATIONS . . . . .	49	483 456	94.6	11 095	944 939	17 478	105 635	74 576	1 143 019	1 027 976
OTHER STATIONS . . . . .	112	246 643	75.8	9	301 754	880	-	34 891	512 059	518 213
BARNSTABLE COUNTY . . . . .	8	7 477	93.0	-	17 302	-	-	1 619	17 668	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
MASSACHUSETTS--CONTINUED										
BERKSHIRE COUNTY . . . . .	9	6 729	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
BRISTOL COUNTY . . . . .	13	35 315	99.2	1 345	75 366	7 046	741	3 760	62 718	23 683
DUKES COUNTY . . . . .	2	(D)	(D)	(O)	(O)	(D)	(O)	(D)	(O)	(D)
ESSEX COUNTY . . . . .	12	37 213	90.6	-	32 933	-	-	14 443	148 670	85 000
FRANKLIN COUNTY . . . . .	6	6 065	84.1	-	9 885	-	-	655	9 412	7 250
HAMPOEN COUNTY . . . . .	24	83 978	83.6	-	79 251	347	-	16 099	240 834	87 397
HAMPSHIRE COUNTY . . . . .	1	(O)	(D)	(D)	(D)	(D)	(O)	(O)	(O)	(O)
MIDDLESEX COUNTY . . . . .	27	(D)	(D)	(O)	(O)	(D)	(O)	(O)	(O)	(O)
NANTUCKET COUNTY . . . . .	-	(O)	(D)	(D)	(D)	(D)	(O)	(O)	(O)	(O)
NORFOLK COUNTY . . . . .	6	55 015	100.0	-	76 954	22	-	2 559	130 793	109 196
PLYMOUTH COUNTY . . . . .	6	2 539	100.0	-	3 108	-	-	406	4 950	1 300
SUFFOLK COUNTY . . . . .	26	317 640	81.8	2 876	498 786	3 395	16 988	33 127	524 282	852 923
WORCESTER COUNTY . . . . .	21	39 280	96.8	-	92 407	100	-	4 895	72 195	4 188
MICHIGAN										
TOTAL . . . . .	1 142	1 052 635	83.0	13 129	2 758 560	5 971	165 651	47 715	1 012 871	57 382
REFINER-MARKETER STATIONS . . . . .	626	719 788	89.9	11 367	2 302 403	5 231	122 734	38 385	780 182	32 069
OTHER STATIONS . . . . .	516	332 847	68.0	1 762	456 157	740	42 917	9 330	232 689	25 313
ALCONA COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(D)
ALGER COUNTY . . . . .	4	882	(D)	(O)	(O)	(D)	(O)	(D)	(O)	(O)
ALLEGAN COUNTY . . . . .	23	6 439	72.5	-	12 434	6	-	126	8 234	180
ALPENA COUNTY . . . . .	9	8 539	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
ANTRIM COUNTY . . . . .	6	1 506	(O)	(D)	(D)	(D)	(D)	(O)	(D)	(O)
ARENAC COUNTY . . . . .	7	4 579	92.1	22	8 692	-	-	8	5 313	-
SARAGA COUNTY . . . . .	7	1 391	94.6	-	2 953	7	-	159	1 536	-
BARRY COUNTY . . . . .	10	2 883	68.5	-	4 486	9	-	10	2 517	-
BAY COUNTY . . . . .	22	27 629	86.7	84	206 166	58	21 567	306	86 896	845
BENZIE COUNTY . . . . .	2	(D)	(D)	(D)	(O)	(D)	(D)	(D)	(O)	(D)
BERRIEN COUNTY . . . . .	26	41 425	94.5	1	110 614	265	-	4 202	62 756	3 842
BRANCH COUNTY . . . . .	14	4 135	89.7	-	7 329	8	-	5	5 541	55
CALHOUN COUNTY . . . . .	23	25 923	88.8	-	69 695	37	-	2 556	23 569	-
CASS COUNTY . . . . .	10	3 451	91.2	-	6 842	8	-	38	5 898	-
CHARLEVOIX COUNTY . . . . .	6	3 858	100.0	-	8 418	6	-	18	3 441	1 052
CHEBOYGAN COUNTY . . . . .	13	8 643	85.3	40	20 976	3	-	1 191	8 461	-
CHIPPewa COUNTY . . . . .	15	6 140	78.1	80	10 583	8	-	168	6 113	357
CLARE COUNTY . . . . .	6	3 230	100.0	-	7 895	6	-	12	3 373	-
CLINTON COUNTY . . . . .	14	3 722	73.0	-	5 100	3	-	49	2 535	383
CRAWFORD COUNTY . . . . .	4	1 978	81.4	-	3 695	2	-	1	1 225	-
DELTA COUNTY . . . . .	13	9 722	95.6	69	24 612	12	-	3 936	19 641	-
DICKINSON COUNTY . . . . .	12	3 508	68.6	-	4 521	24	-	463	3 578	767
EATON COUNTY . . . . .	17	5 220	95.5	90	10 212	7	-	258	7 124	-
EMMET COUNTY . . . . .	5	1 532	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GENESEE COUNTY . . . . .	29	42 983	88.6	-	125 794	58	-	205	71 894	1 681
GLADWIN COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(O)	(O)	(O)	(O)	(O)
GOGEBIC COUNTY . . . . .	10	2 518	75.5	-	13 271	5	-	20	2 616	-
GRAND TRAVERSE COUNTY . . . . .	10	10 035	100.0	139	20 133	49	-	136	15 493	882
GRATIOT COUNTY . . . . .	12	10 269	(D)	(O)	(D)	(O)	(D)	(D)	(O)	(D)
HILLSDALE COUNTY . . . . .	18	6 533	84.1	2	16 630	8	-	1 094	6 900	3 178
HOUGHTON COUNTY . . . . .	17	6 307	89.7	133	10 118	16	-	195	6 746	69
HURON COUNTY . . . . .	23	8 635	88.2	3	10 096	6	-	396	5 858	1 181
INGHAM COUNTY . . . . .	32	20 061	82.1	51	35 198	52	-	308	19 900	50
IONIA COUNTY . . . . .	18	4 122	71.9	35	6 074	374	-	7	4 451	340
IOSCO COUNTY . . . . .	7	2 322	69.6	-	3 725	3	-	36	2 850	-
IRON COUNTY . . . . .	10	2 588	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
ISABELLA COUNTY . . . . .	10	4 447	89.3	51	5 953	-	-	72	2 193	420
JACKSON COUNTY . . . . .	25	16 742	83.1	60	42 831	152	-	494	15 156	-
KALAMAZOO COUNTY . . . . .	16	11 328	92.9	-	24 679	67	-	49	17 937	192
KALKASKA COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(D)	(O)	(D)	(D)	(D)
KENT COUNTY . . . . .	32	39 264	68.2	156	55 164	2 159	-	218	27 886	153
KEWEENAW COUNTY . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAKE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(O)
LAPEER COUNTY . . . . .	21	6 371	88.6	-	13 213	20	-	27	5 895	80
LEELANAU COUNTY . . . . .	4	(D)	(O)	(D)	(O)	(D)	(D)	(D)	(O)	(D)
LENAWEE COUNTY . . . . .	35	9 461	62.8	92	11 036	31	-	229	11 712	-
LIVINGSTON COUNTY . . . . .	11	2 906	94.4	22	5 539	25	-	62	5 572	22
LUCE COUNTY . . . . .	4	1 429	100.0	-	3 268	7	-	14	1 415	376
MACKINAC COUNTY . . . . .	7	1 510	100.0	62	4 249	-	39 098	27	1 910	505
MACOMB COUNTY . . . . .	27	21 735	78.1	157	41 452	59	3 815	127	24 454	486
MANISTEE COUNTY . . . . .	9	5 734	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MARQUETTE COUNTY . . . . .	20	9 564	83.7	-	43 657	39	-	660	17 311	2 418
MASON COUNTY . . . . .	11	3 906	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MECOSTA COUNTY . . . . .	7	4 959	96.4	-	5 415	7	-	16	1 733	-
MENOMINEE COUNTY . . . . .	9	1 863	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MIOLAND COUNTY . . . . .	6	3 431	85.4	1	6 653	3	-	24	3 543	-
MISSAUKEE COUNTY . . . . .	5	1 197	(D)	(D)	(O)	(D)	(O)	(D)	(O)	(D)
MONROE COUNTY . . . . .	26	9 568	87.0	67	14 786	7	-	988	13 134	1 395
MONTCALM COUNTY . . . . .	17	5 583	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MONTMORENCY COUNTY . . . . .	2	(O)	(O)	(O)	(O)	(O)	(O)	(D)	(O)	(O)
MUSKEGON COUNTY . . . . .	16	22 377	86.9	-	76 775	59	4	148	29 462	706
NEWAYGO COUNTY . . . . .	11	3 670	88.2	-	7 000	151	-	52	4 068	72
OAKLAND COUNTY . . . . .	39	46 975	82.4	36	124 600	75	9 923	393	57 868	-
OCEANA COUNTY . . . . .	5	(O)	(D)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
OGEMAW COUNTY . . . . .	4	1 301	89.4	1	1 740	1	-	-	2 188	-
ONTONAGON COUNTY . . . . .	8	1 975	100.0	5	3 764	1	-	149	2 606	337

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
MICHIGAN--CONTINUEO										
OSCEOLA COUNTY . . . . .	10	3 863	69.6	95	6 031	23	-	74	3 223	-
OSCOOA COUNTY. . . . .	2	(D)	(O)	(D)	(D)	(O)	(D)	(O)	(O)	(O)
OTSEGO COUNTY. . . . .	5	1 408	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(O)
OTTAWA COUNTY. . . . .	23	24 504	88.7	23	69 481	73	-	2 502	16 568	218
PRESQUE ISLE COUNTY. . . . .	6	1 771	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(O)
ROSCOMMON COUNTY . . . . .	4	1 692	100.0	-	4 163	3	-	17	2 629	-
SAGINAW COUNTY . . . . .	30	19 434	74.7	17	40 320	37	-	441	12 378	1 939
ST CLAIR COUNTY. . . . .	22	13 297	87.9	279	28 693	29	-	275	14 973	1 251
ST JOSEPH COUNTY . . . . .	16	6 111	63.9	42	9 803	49	28	42	9 456	-
SANILAC COUNTY . . . . .	18	5 269	71.1	-	6 860	3	-	294	5 493	10
SCHOOLCRAFT COUNTY . . . . .	8	2 755	100.0	14	5 412	6	-	116	3 228	-
SHIAWASSEE COUNTY. . . . .	20	34 476	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
TUSCOLA COUNTY . . . . .	29	9 770	65.4	-	13 372	4	-	76	7 191	297
VAN BUREN COUNTY . . . . .	11	4 033	89.8	105	8 442	20	-	1 521	4 125	89
WASHTENAW COUNTY . . . . .	26	10 489	93.5	79	27 061	45	-	345	13 700	-
WAYNE COUNTY . . . . .	54	374 021	90.3	10 643	1 194 824	1 675	91 214	20 851	236 835	29 145
WEXFORD COUNTY . . . . .	10	2 386	62.1	-	3 726	6	-	36	2 659	-
MINNESOTA										
TOTAL. . . . .	1 325	456 289	64.6	10 274	666 741	11 651	349	19 992	427 693	55 285
REFINER-MARKETER STATIONS. . . . .	674	232 672	63.6	9 640	400 390	11 157	15	12 997	249 443	21 426
OTHER STATIONS . . . . .	651	223 617	65.7	634	266 351	494	334	6 995	178 250	33 859
AITKIN COUNTY. . . . .	9	1 931	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
ANKA COUNTY . . . . .	13	3 756	73.2	-	6 097	7	-	5	6 681	-
BECKER COUNTY. . . . .	15	2 807	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
BELTRAMI COUNTY. . . . .	10	2 594	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
BENTON COUNTY. . . . .	11	6 456	82.6	110	12 417	12	-	2	7 995	876
BIG STONE COUNTY . . . . .	11	1 516	70.8	4	2 278	-	-	1	1 800	-
BLUE EARTH COUNTY. . . . .	23	9 841	87.9	158	10 955	15	46	10	4 031	3 586
BROWN COUNTY . . . . .	17	6 271	68.0	15	4 703	7	-	20	2 098	-
CARLTON COUNTY . . . . .	11	4 074	78.9	-	3 000	-	-	85	4 546	-
CARVER COUNTY. . . . .	12	2 177	69.8	-	3 161	-	280	498	1 713	223
CASS COUNTY. . . . .	10	1 566	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CHIPPEWA COUNTY. . . . .	13	4 175	82.3	-	6 491	-	-	91	5 105	-
CHISAGO COUNTY . . . . .	10	2 138	66.0	4	3 273	-	-	10	1 052	1 047
CLAY COUNTY. . . . .	20	5 319	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CLEARWATER COUNTY. . . . .	5	1 099	(O)	(O)	(O)	(O)	(O)	(D)	(O)	(O)
COOK COUNTY. . . . .	2	(D)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
COTTONWOOD COUNTY. . . . .	17	3 401	60.6	10	3 438	-	-	4	1 743	-
CROW WING COUNTY . . . . .	13	2 941	66.6	9	5 324	8	-	4	2 822	-
OAKOTA COUNTY. . . . .	15	4 537	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DOOGUE COUNTY . . . . .	9	1 883	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DOUGLAS COUNTY . . . . .	18	3 080	66.8	80	3 831	-	-	9	2 476	-
FARIBAULT COUNTY . . . . .	25	3 730	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
FILLMORE COUNTY. . . . .	27	4 479	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
FREEBORN COUNTY. . . . .	21	4 642	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GOOOHUE COUNTY . . . . .	24	5 124	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GRANT COUNTY . . . . .	11	2 319	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HENNEPIN COUNTY. . . . .	41	47 491	72.4	95	91 873	3 632	-	1 359	31 023	30 260
HOUSTON COUNTY . . . . .	12	1 926	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HUBBARD COUNTY . . . . .	8	1 126	83.2	-	2 329	1	-	47	1 260	230
ISANTI COUNTY. . . . .	5	1 790	(D)	(O)	(O)	(O)	(O)	(D)	(D)	(O)
ITASCA COUNTY. . . . .	18	4 263	73.4	-	4 756	-	-	164	3 741	853
JACKSON COUNTY . . . . .	11	2 697	74.3	-	3 673	1	-	96	1 526	-
KANABEC COUNTY . . . . .	3	1 208	-	-	-	-	-	-	-	-
KANDIYOHI COUNTY . . . . .	24	6 246	64.5	-	8 232	13	-	463	4 537	-
KITTSION COUNTY . . . . .	10	2 128	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
KOOCHICHING COUNTY . . . . .	10	2 127	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LAC QUI PARLE COUNTY . . . . .	14	2 608	79.8	-	4 222	-	-	1	3 594	-
LAKE COUNTY. . . . .	7	1 541	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LAKE OF THE WOODS COUNTY . . . . .	5	758	(O)	(O)	(D)	(O)	(O)	(D)	(O)	(O)
LE SUEUR COUNTY. . . . .	12	2 032	64.4	-	2 785	-	-	70	732	132
LINCOLN COUNTY . . . . .	11	1 819	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LYON COUNTY. . . . .	22	7 666	84.7	8	11 956	-	-	69	7 356	-
MCLEOD COUNTY. . . . .	23	4 626	68.0	-	6 411	-	-	4	3 396	359
MAHNOMEN COUNTY. . . . .	5	972	(D)	(O)	(D)	(O)	(O)	(O)	(O)	(O)
MARSHALL COUNTY. . . . .	20	4 218	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MARTIN COUNTY. . . . .	17	4 266	74.8	30	5 350	2	-	7	1 925	-
MEEKER COUNTY. . . . .	14	3 009	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MILLE LACS COUNTY. . . . .	13	2 364	(V)	(V)	(V)	(V)	(V)	(V)	(V)	200
MORRISON COUNTY. . . . .	13	2 543	74.6	1	3 755	1	-	276	1 737	-
MOWER COUNTY . . . . .	20	4 053	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MURRAY COUNTY. . . . .	16	2 825	64.8	-	4 054	-	-	15	2 274	259
NICOLLET COUNTY. . . . .	6	1 785	87.7	-	3 388	-	-	21	1 948	-
NOBLES COUNTY. . . . .	14	3 696	77.5	69	7 054	4	-	68	2 545	-
NORMAN COUNTY. . . . .	16	2 340	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
OLMSTED COUNTY . . . . .	15	5 384	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
OTTER TAIL COUNTY. . . . .	22	5 078	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PENNINGTON COUNTY. . . . .	9	2 575	87.0	-	4 090	-	-	1	3 066	206
PINE COUNTY. . . . .	8	1 085	-	-	-	-	-	-	-	-
PIPESTONE COUNTY . . . . .	13	3 137	65.9	-	2 846	-	-	43	2 043	3 400
POLK COUNTY. . . . .	34	5 990	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
POPE COUNTY. . . . .	11	1 481	71.2	-	2 684	2	-	14	1 903	40
RAMSEY COUNTY. . . . .	26	81 157	95.9	9 094	198 644	7 684	4	5 977	88 489	5 996

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales	Sales	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kerosene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(including taxes)	coverage <sup>1</sup>							
		(\$1,000)	(percent)							
				(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MINNESOTA--CONTINUEO										
RED LAKE COUNTY . . . . .	6	941	(D)	(O)	(O)	(D)	(O)	(O)	(D)	(O)
REDWOOD COUNTY . . . . .	34	4 993	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
RENNVILLE COUNTY . . . . .	21	3 757	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
RICE COUNTY . . . . .	18	4 028	73.5	-	7 265	-	-	46	1 913	-
RDCK COUNTY . . . . .	9	1 788	(D)	(D)	(O)	(O)	(D)	(D)	(D)	(O)
ROSEAU COUNTY . . . . .	12	2 189	76.4	45	2 732	-	-	77	2 342	-
ST LOUIS COUNTY . . . . .	62	29 155	72.0	90	46 063	23	11	3 298	39 173	-
SCOTT COUNTY . . . . .	14	4 743	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SHERBURNE COUNTY . . . . .	3	637	(D)	(D)	(O)	(O)	(O)	(D)	(D)	(O)
SIBLEY COUNTY . . . . .	14	3 219	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
STEARNS COUNTY . . . . .	33	6 737	69.1	9	11 584	5	-	307	6 451	218
STEELE COUNTY . . . . .	14	3 121	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
STEVENS COUNTY . . . . .	10	2 877	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SWIFT COUNTY . . . . .	18	2 982	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
TODD COUNTY . . . . .	12	1 774	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
TRAVERSE COUNTY . . . . .	6	1 820	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WABASHA COUNTY . . . . .	16	3 079	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WAONA COUNTY . . . . .	13	2 086	74.9	-	4 489	5	-	4	1 792	305
WASECA COUNTY . . . . .	15	3 944	71.5	16	9 430	8	-	49	1 639	-
WASHINGTON COUNTY . . . . .	13	28 491	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WATONWAN COUNTY . . . . .	13	1 965	(O)	(D)	(O)	(D)	(O)	(D)	(D)	(O)
WILKIN COUNTY . . . . .	10	1 491	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WINDNA COUNTY . . . . .	18	8 022	87.2	-	18 512	4	-	2 244	87 845	241
WRIGHT COUNTY . . . . .	21	4 618	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
YELLOW MEDICINE COUNTY . . . . .	20	4 924	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MISSISSIPPI										
TOTAL . . . . .	483	256 623	88.1	7 323	629 078	3 876	4 814	4 717	89 713	5 700
REFINER-MARKETER STATIONS . . . . .	303	176 749	98.9	7 095	493 654	3 599	4 814	3 846	71 337	4 649
OTHER STATIONS . . . . .	180	79 874	64.4	228	135 424	277	-	871	18 376	1 051
ADAMS COUNTY . . . . .	10	5 254	89.5	206	11 387	35	-	213	1 754	-
ALCORN COUNTY . . . . .	10	4 456	80.5	-	8 160	35	-	80	2 712	18
AMITE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(O)	(O)	(D)	(O)	(D)
ATTALA COUNTY . . . . .	6	1 742	90.5	6	4 688	9	-	40	220	-
BENTON COUNTY . . . . .	2	(D)	(O)	(O)	(D)	(O)	(O)	(D)	(O)	(D)
BOLIVAR COUNTY . . . . .	16	8 617	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CALHOUN COUNTY . . . . .	3	773	100.0	-	1 415	-	-	14	252	-
CARDOLL COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CHICKASAW COUNTY . . . . .	3	(O)	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHOCOTAW COUNTY . . . . .	3	804	(D)	(D)	(D)	(D)	(O)	(O)	(D)	(D)
CLAIBORNE COUNTY . . . . .	4	1 069	84.7	-	2 116	17	-	22	203	-
CLARKE COUNTY . . . . .	6	1 527	89.9	-	3 518	4	-	23	91	-
CLAY COUNTY . . . . .	7	2 484	96.6	15	6 490	58	-	51	971	-
COAHOMA COUNTY . . . . .	12	7 219	96.4	1 049	11 152	114	-	130	1 975	-
COPIAH COUNTY . . . . .	9	2 066	91.9	-	5 525	15	-	46	698	-
COVINGTON COUNTY . . . . .	7	10 185	97.1	1 272	39 546	-	4 391	50	3 358	-
DE SOTO COUNTY . . . . .	3	(O)	(D)	(O)	(D)	(D)	(O)	(D)	(D)	(O)
FDRREST COUNTY . . . . .	13	8 302	95.8	85	21 491	21	-	131	1 699	-
FRANKLIN COUNTY . . . . .	2	(D)	(O)	(O)	(O)	(D)	(D)	(D)	(O)	(D)
GEORGE COUNTY . . . . .	4	1 603	68.8	-	3 386	6	-	29	199	-
GREENE COUNTY . . . . .	3	(O)	(D)	(D)	(D)	(D)	(O)	(D)	(D)	(D)
GRENADA COUNTY . . . . .	10	3 373	77.7	-	7 505	30	-	40	644	4
HANDOCK COUNTY . . . . .	1	(O)	(O)	(D)	(O)	(D)	(D)	(D)	(D)	(O)
HARRISON COUNTY . . . . .	13	11 917	98.6	274	32 486	46	306	638	4 297	5 251
HINDS COUNTY . . . . .	19	22 669	90.4	1 794	49 127	376	90	359	2 377	-
HOLMES COUNTY . . . . .	10	2 446	81.2	6	3 976	9	-	50	958	100
HUMPHREYS COUNTY . . . . .	4	1 030	77.2	27	1 909	5	-	15	508	-
ISSAQUENA COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
ITAWAMBA COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
JACKSON COUNTY . . . . .	5	4 755	100.0	90	10 819	59	18	156	2 180	-
JASPER COUNTY . . . . .	2	(D)	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(O)
JEFFERSON COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
JEFFERSON DAVIS COUNTY . . . . .	1	(O)	(D)	(O)	(O)	(D)	(D)	(O)	(D)	(O)
JONES COUNTY . . . . .	9	3 868	100.0	124	8 677	54	-	138	1 920	-
KEMPER COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LAFAYETTE COUNTY . . . . .	3	(D)	(O)	(D)	(D)	(D)	(O)	(D)	(D)	(D)
LAMAR COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(O)	(O)	(O)	(D)
LAUDERDALE COUNTY . . . . .	19	20 819	87.7	687	69 337	107	-	247	9 556	-
LAWRENCE COUNTY . . . . .	1	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(D)
LEAKE COUNTY . . . . .	4	1 442	100.0	-	3 875	-	-	26	342	-
LEE COUNTY . . . . .	11	6 157	93.9	97	15 659	72	-	83	2 335	75
LEFLORE COUNTY . . . . .	9	3 143	81.4	49	7 674	138	-	79	678	-
LINCOLN COUNTY . . . . .	9	4 182	91.5	21	10 207	4	-	135	1 167	-
LOWNOES COUNTY . . . . .	11	4 452	83.9	107	10 419	81	-	194	1 143	-
MAISON COUNTY . . . . .	6	2 624	100.0	169	6 803	10	-	50	911	-
MARION COUNTY . . . . .	6	5 044	79.6	7	12 441	7	-	54	429	-
MARSHALL COUNTY . . . . .	8	3 337	87.7	16	9 078	18	9	169	618	-
MONROE COUNTY . . . . .	6	2 833	90.6	30	6 004	12	-	67	1 522	-
MONTGOMERY COUNTY . . . . .	4	1 291	100.0	-	3 691	10	-	36	287	130
NESHOBA COUNTY . . . . .	4	(O)	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEWTON COUNTY . . . . .	5	2 462	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
NOXUBEE COUNTY . . . . .	5	1 862	94.6	9	4 537	4	-	39	608	-
OKTIBBEHA COUNTY . . . . .	3	1 089	100.0	64	2 734	17	-	15	14	64
PANOLA COUNTY . . . . .	11	4 447	88.4	31	14 929	8	-	34	1 478	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MISSISSIPPI--CONTINUED										
PEARL RIVER COUNTY	6	2 588	100.0	63	5 915	13	-	48	1 070	-
PERRY COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PIKE COUNTY	8	4 978	100.0	-	13 685	110	-	43	1 098	-
PONTOTDC COUNTY	4	1 386	100.0	12	4 372	-	-	24	326	-
PRENTISS COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
QUITMAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RANKIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SCDIT COUNTY	6	2 775	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SHARKEY COUNTY	7	1 477	91.5	58	3 393	10	-	18	861	-
SIMPSON COUNTY	9	3 607	89.0	11	8 904	15	-	34	300	-
SMITH COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STONE COUNTY	3	849	100.0	6	2 561	2	-	25	199	58
SUNFLOWER COUNTY	9	4 300	99.5	70	9 532	119	-	61	2 321	-
TALLAHATCHIE COUNTY	5	3 751	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TATE COUNTY	4	1 870	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TIPPAH COUNTY	3	1 194	100.0	-	3 129	4	-	16	337	-
TISHOMINGO COUNTY	4	1 487	79.8	-	2 837	-	-	22	59	-
TUNICA COUNTY	6	1 088	87.3	93	2 510	4	-	23	737	-
UNION COUNTY	7	2 936	92.3	16	6 913	5	-	36	605	-
WALTHALL COUNTY	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WARREN COUNTY	12	12 611	87.7	67	27 506	36	-	131	14 177	-
WASHINGTON COUNTY	20	13 872	90.6	300	44 873	1 987	-	156	8 538	-
WAYNE COUNTY	4	1 180	76.9	6	2 169	11	-	19	248	-
WEBSTER COUNTY	3	645	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILKINSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WINSTON COUNTY	5	2 007	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
YALDOBUSHA COUNTY	4	1 068	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
YAZDO COUNTY	11	3 206	79.8	42	7 879	16	-	52	1 711	-
MISSOURI										
TOTAL	1 083	496 043	77.7	13 868	1 065 550	16 877	841	19 553	256 485	15 161
REFINER-MARKETER STATIONS	478	230 944	91.5	9 616	628 682	15 723	431	14 322	170 987	1 259
OTHER STATIONS	605	265 099	65.7	4 252	436 868	1 154	410	5 231	85 498	13 902
ADAIR COUNTY	10	2 678	73.6	66	4 990	2	-	208	1 595	93
ANDREW COUNTY	5	691	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ATCHISON COUNTY	10	1 949	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
AUDRAIN COUNTY	18	6 608	88.9	50	8 549	25	-	108	3 719	-
BARRY COUNTY	8	1 285	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
BARTON COUNTY	10	1 716	80.8	9	4 321	-	-	70	864	32
BATES COUNTY	12	1 797	81.3	20	4 435	1	-	9	759	-
BENTON COUNTY	8	1 238	83.4	-	2 873	2	-	3	477	-
BOLLINGER COUNTY	4	509	100.0	-	1 527	-	-	14	291	-
BONE COUNTY	17	5 750	82.4	54	12 653	6	-	189	1 563	90
BUCHANAN COUNTY	18	11 659	66.1	-	24 145	11	-	131	3 597	356
BUTLER COUNTY	10	4 729	78.7	-	12 195	8	-	172	1 575	-
CALDWELL COUNTY	5	461	66.2	-	902	-	-	1	382	-
CALLAWAY COUNTY	17	2 608	61.6	25	4 495	9	-	54	756	-
CAMDEN COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CAPE GIRARDEAU COUNTY	18	16 872	89.0	232	55 915	124	-	940	12 048	-
CARROLL COUNTY	14	2 973	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CARTER COUNTY	-	-	-	-	-	-	-	-	-	-
CASS COUNTY	15	3 323	69.1	4	7 318	3	-	28	1 324	-
CEDAR COUNTY	5	831	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHARITON COUNTY	6	970	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHRISTIAN COUNTY	4	2 540	83.0	3	1 315	-	-	9	151	-
CLARK COUNTY	6	729	70.0	-	1 357	-	-	37	178	233
CLAY COUNTY	11	1 735	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CLINTON COUNTY	8	1 585	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
COLE COUNTY	13	4 408	61.1	-	7 577	54	-	151	1 698	-
CODPER COUNTY	13	2 287	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CRAWFORD COUNTY	4	951	86.8	-	2 293	2	-	150	1 101	-
DADE COUNTY	5	478	86.8	-	1 273	1	-	2	154	-
DALLAS COUNTY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DAVIESS COUNTY	6	928	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DE KALB COUNTY	6	593	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DENT COUNTY	5	1 386	79.0	-	3 426	2	-	130	415	-
DOUGLAS COUNTY	3	775	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DUNKLIN COUNTY	15	5 864	91.2	45	6 965	1	-	79	2 988	15
FRANKLIN COUNTY	21	7 286	86.0	62	15 815	28	-	412	5 156	312
GASCONADE COUNTY	11	2 005	86.3	-	4 012	4	-	157	1 207	-
GENTRY COUNTY	11	1 902	64.7	2	3 237	-	-	-	733	21
GREENE COUNTY	19	15 678	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GRUNDY COUNTY	10	2 374	62.3	24	3 048	-	-	31	1 302	-
HARRISON COUNTY	13	3 752	80.2	103	12 636	-	-	106	5 093	64
HENRY COUNTY	4	1 115	67.4	1 898	3 663	4	-	18	1 513	-
HICKORY COUNTY	4	512	82.8	-	1 166	1	-	1	384	-
HOLT COUNTY	11	1 297	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HOWARD COUNTY	7	729	100.0	-	1 974	-	-	56	568	-
HOWELL COUNTY	11	3 001	78.4	-	7 825	17	-	82	1 149	760
IRON COUNTY	4	1 091	100.0	-	3 251	1	-	-	783	-
JACKSON COUNTY	31	29 566	95.5	65	74 438	2 150	-	352	3 936	7 430
JASPER COUNTY	24	13 582	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
JEFFERSON COUNTY	13	4 073	66.8	44	17 485	1 325	-	273	3 909	263

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MISSOURI--CONTINUED										
JOHNSON COUNTY . . . . .	12	3 745	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
KNOX COUNTY . . . . .	10	1 015	84.5	-	2 182	1	-	166	600	-
LACLEDE COUNTY . . . . .	8	3 369	100.0	34	7 671	9	-	79	1 114	106
LAFAYETTE COUNTY . . . . .	17	2 920	74.6	18	6 457	12	-	9	836	-
LAWRENCE COUNTY . . . . .	11	4 082	89.5	26	11 864	-	-	29	569	-
LEWIS COUNTY . . . . .	7	6 716	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LINCOLN COUNTY . . . . .	12	2 758	73.4	-	5 189	2	-	517	1 272	250
LINN COUNTY . . . . .	14	2 480	90.5	5	3 423	4	-	221	1 175	-
LIVINGSTON COUNTY . . . . .	12	5 273	71.2	57	11 437	-	-	685	1 425	-
MCOONALD COUNTY . . . . .	5	1 031	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(O)
MACON COUNTY . . . . .	15	2 077	96.5	-	4 837	6	-	175	1 173	524
MAISON COUNTY . . . . .	3	(O)	(O)	(D)	(D)	(D)	(D)	(O)	(D)	(D)
MARIES COUNTY . . . . .	3	(D)	(O)	(O)	(D)	(D)	(D)	(D)	(D)	(D)
MARION COUNTY . . . . .	11	2 074	97.1	-	6 576	8	-	154	1 234	-
MERCER COUNTY . . . . .	4	994	(D)	(O)	(D)	(D)	(D)	(D)	(O)	(O)
MILLER COUNTY . . . . .	9	3 242	96.9	65	15 088	4	-	253	1 460	-
MISSISSIPPI COUNTY . . . . .	8	2 441	(D)	(D)	(O)	(D)	(D)	(D)	(D)	(O)
MONITEAU COUNTY . . . . .	6	1 003	100.0	3	2 910	12	-	49	603	44
MONROE COUNTY . . . . .	12	1 801	73.1	-	3 213	2	-	280	1 181	-
MONTGOMERY COUNTY . . . . .	8	1 606	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MORGAN COUNTY . . . . .	6	1 608	100.0	-	4 724	4	-	68	538	60
NEW MAORID COUNTY . . . . .	8	3 254	80.7	-	11 888	7	-	40	5 177	-
NEWTON COUNTY . . . . .	8	2 184	85.8	80	6 199	-	-	8	619	-
NOOAWAY COUNTY . . . . .	13	3 366	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
OREGON COUNTY . . . . .	3	907	100.0	-	2 615	-	-	25	725	-
OSAGE COUNTY . . . . .	7	1 195	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
OZARK COUNTY . . . . .	1	(D)	(D)	(D)	(O)	(D)	(D)	(O)	(D)	(O)
PEMISCOT COUNTY . . . . .	17	4 717	82.8	18	9 004	2	-	326	2 072	-
PERRY COUNTY . . . . .	8	1 577	95.3	-	4 335	-	-	43	1 121	189
PETTIS COUNTY . . . . .	16	3 096	79.5	-	8 116	2	-	81	1 747	-
PHELPS COUNTY . . . . .	10	6 557	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PIKE COUNTY . . . . .	14	3 373	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PLATTE COUNTY . . . . .	6	1 876	(O)	(O)	(D)	(O)	(D)	(D)	(D)	(O)
POLK COUNTY . . . . .	13	7 447	85.8	-	12 660	-	-	595	1 419	-
PULASKI COUNTY . . . . .	7	4 242	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PUTNAM COUNTY . . . . .	6	910	82.6	-	2 006	-	-	65	892	-
RALLS COUNTY . . . . .	7	1 031	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
RANOLPH COUNTY . . . . .	10	2 952	87.7	37	7 738	71	-	327	2 704	-
RAY COUNTY . . . . .	11	2 026	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
REYNOLDS COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(D)	(O)	(D)	(D)	(D)
RIPLEY COUNTY . . . . .	4	695	72.1	-	1 608	1	-	26	181	-
ST CHARLES COUNTY . . . . .	11	4 719	61.3	-	7 059	2	-	120	2 111	-
ST CLAIR COUNTY . . . . .	4	539	(D)	(O)	(D)	(D)	(O)	(D)	(D)	(D)
ST FRANCOIS COUNTY . . . . .	10	4 231	68.8	5	9 316	40	-	116	480	-
ST LOUIS COUNTY . . . . .	21	20 114	67.4	18	32 122	20	-	274	15 779	2 363
ST LOUIS CITY . . . . .	26	142 750	96.3	9 107	376 065	12 014	431	4 775	111 170	412
STE GENEVIEVE COUNTY . . . . .	6	1 116	100.0	-	2 365	4	-	45	712	-
SALINE COUNTY . . . . .	17	3 220	90.1	25	9 454	2	-	172	1 733	-
SCHUYLER COUNTY . . . . .	5	685	73.0	-	1 099	1	-	67	296	-
SCOTLAND COUNTY . . . . .	6	701	93.0	-	1 530	-	-	198	560	-
SCOTT COUNTY . . . . .	10	4 149	60.1	-	4 842	742	-	206	1 128	-
SHANNON COUNTY . . . . .	2	(D)	(O)	(D)	(O)	(D)	(D)	(O)	(O)	(O)
SHELBY COUNTY . . . . .	12	1 907	73.6	-	3 704	-	-	275	898	137
STODDARD COUNTY . . . . .	8	3 663	71.8	-	6 127	1	-	531	856	-
STONE COUNTY . . . . .	2	(D)	(D)	(O)	(O)	(D)	(D)	(O)	(D)	(O)
SULLIVAN COUNTY . . . . .	7	917	85.8	-	2 005	-	-	93	771	-
TANEY COUNTY . . . . .	4	1 595	(D)	(O)	(D)	(O)	(O)	(D)	(D)	(O)
TEXAS COUNTY . . . . .	6	4 229	74.2	-	7 185	-	-	135	1 181	-
VERNON COUNTY . . . . .	10	1 670	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WARREN COUNTY . . . . .	7	2 168	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WASHINGTON COUNTY . . . . .	5	1 788	(O)	(D)	(D)	(D)	(D)	(D)	(O)	(O)
WAYNE COUNTY . . . . .	4	1 143	82.5	-	1 921	3	-	88	228	-
WEBSTER COUNTY . . . . .	5	1 582	100.0	-	4 905	3	-	69	645	-
WORTH COUNTY . . . . .	4	(O)	(D)	(O)	(D)	(D)	(D)	(D)	(D)	(D)
WRIGHT COUNTY . . . . .	9	1 827	78.1	12	4 791	2	-	34	788	-
MONTANA										
TOTAL . . . . .	403	105 595	85.0	4 671	201 506	746	7 318	3 979	51 737	4 082
REFINER-MARKETER STATIONS . . . . .	246	61 931	99.1	3 084	160 414	665	7 318	3 688	37 014	2 698
OTHER STATIONS . . . . .	157	43 664	65.0	1 587	41 092	81	-	291	14 723	1 384
BEAVERHEAD COUNTY . . . . .	8	1 609	69.9	-	2 869	7	-	28	850	339
BIG HORN COUNTY . . . . .	7	1 087	71.5	4	1 994	5	-	2	319	-
BLAINE COUNTY . . . . .	6	1 413	100.0	-	2 427	1	-	59	583	-
BROOKWATER COUNTY . . . . .	2	(D)	(D)	(O)	(O)	(O)	(D)	(O)	(O)	(D)
CARBON COUNTY . . . . .	10	3 698	97.0	12	2 571	3	-	59	344	-
CARTER COUNTY . . . . .	3	241	(D)	(D)	(O)	(D)	(D)	(D)	(O)	(O)
CASCADE COUNTY . . . . .	15	6 454	95.4	76	15 695	113	-	45	1 935	195
CHOUTEAU COUNTY . . . . .	11	2 170	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CUSTER COUNTY . . . . .	10	3 097	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DANIELS COUNTY . . . . .	8	1 001	90.5	249	1 000	-	-	126	1 042	10
DAWSON COUNTY . . . . .	12	4 286	100.0	51	8 294	37	-	16	3 809	-
DEER LODGE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(O)
FALLON COUNTY . . . . .	8	1 333	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
FERGUS COUNTY . . . . .	17	2 107	100.0	38	5 504	7	-	142	1 692	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
MONTANA--CONTINUED										
FLATHEAD COUNTY . . . . .	14	6 202	73.2	1 246	9 109	14	-	253	3 744	713
GALLATIN COUNTY . . . . .	16	4 598	96.7	31	10 900	18	-	185	3 117	-
GARFIELD COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GLACIER COUNTY . . . . .	9	2 158	83.1	22	4 525	-	-	18	852	58
GOLDEN VALLEY COUNTY . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRANITE COUNTY . . . . .	5	498	100.0	-	1 093	-	-	119	316	2
HILL COUNTY . . . . .	12	3 004	100.0	137	5 073	11	-	204	1 495	24
JEFFERSON COUNTY . . . . .	4	591	100.0	-	1 572	-	-	37	432	-
JUDITH BASIN COUNTY . . . . .	7	728	100.0	12	1 334	1	-	90	487	91
LAKE COUNTY . . . . .	7	1 553	84.6	22	3 275	1	-	356	778	1 157
LEWIS AND CLARK COUNTY . . . . .	10	4 631	96.4	-	10 989	77	-	52	1 745	-
LIBERTY COUNTY . . . . .	5	624	87.0	-	846	2	-	16	310	-
LINCOLN COUNTY . . . . .	7	2 052	100.0	10	3 284	16	-	34	2 869	6
MCCONE COUNTY . . . . .	3	710	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MADISON COUNTY . . . . .	5	848	100.0	1	1 992	2	-	54	663	-
MEAGHER COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MINERAL COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOULA COUNTY . . . . .	12	6 999	71.1	-	12 616	73	-	5	3 135	313
MUSSELSHELL COUNTY . . . . .	5	993	60.8	-	1 567	1	-	87	276	-
PARK COUNTY . . . . .	9	1 595	90.8	31	3 889	10	-	369	486	26
PETROLEUM COUNTY . . . . .	3	203	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PHILLIPS COUNTY . . . . .	6	915	85.5	8	1 755	3	-	17	370	-
PONDERA COUNTY . . . . .	7	1 244	60.8	-	1 993	4	-	92	389	-
POWDER RIVER COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
POWELL COUNTY . . . . .	6	1 670	64.4	-	2 771	5	-	24	1 113	-
PRAIRIE COUNTY . . . . .	4	605	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RAVALLI COUNTY . . . . .	9	1 286	91.2	33	2 858	5	-	69	507	-
RICHLAND COUNTY . . . . .	8	1 253	92.1	2	2 321	4	-	17	552	-
RODSEVELT COUNTY . . . . .	13	2 549	100.0	21	4 408	9	-	65	1 512	-
ROSEBUD COUNTY . . . . .	4	1 305	100.0	3	2 972	1	-	80	478	-
SANDERS COUNTY . . . . .	5	904	100.0	3	1 971	1	-	84	867	42
SHERIDAN COUNTY . . . . .	8	1 262	100.0	7	1 939	8	-	112	1 331	23
SILVER BOW COUNTY . . . . .	9	3 252	92.1	101	7 943	31	-	12	647	-
STILLWATER COUNTY . . . . .	5	437	87.4	1	779	3	-	5	95	-
SWEET GRASS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TETON COUNTY . . . . .	9	2 399	75.0	13	2 918	1	-	121	764	-
TOOLE COUNTY . . . . .	9	2 057	78.0	73	2 859	8	-	-	1 229	4
TREASURE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VALLEY COUNTY . . . . .	12	2 545	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WHEATLAND COUNTY . . . . .	5	944	100.0	3	1 310	9	-	46	173	-
WIBAUX COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
YELLOWSTONE COUNTY . . . . .	20	11 347	89.6	2 425	26 293	110	7 318	123	5 230	-
YELLOWSTONE NATIONAL PARK (PART) . . . . .	-	-	-	-	-	-	-	-	-	-
NEBRASKA										
TOTAL . . . . .	608	173 976	68.7	2 614	240 347	461	1 893	4 562	65 961	3 338
REFINER-MARKETER STATIONS . . . . .	271	65 636	78.2	2 226	133 077	202	1 887	2 243	33 836	-
OTHER STATIONS . . . . .	337	108 340	63.0	388	107 270	259	6	2 319	32 125	3 338
ADAMS COUNTY . . . . .	6	2 123	85.9	-	5 566	15	-	36	701	-
ANTELOPE COUNTY . . . . .	8	891	72.8	4	1 983	-	-	6	505	-
ARTHUR COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BANNER COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BLAINE COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
BODNE COUNTY . . . . .	6	1 112	77.0	-	1 499	-	-	9	492	70
BOX BUTTE COUNTY . . . . .	9	2 419	98.1	13	4 366	9	-	123	1 108	-
BOYD COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BRIDGN COUNTY . . . . .	2	(D)	-	-	-	-	-	-	-	-
BUFFALO COUNTY . . . . .	10	2 486	78.4	-	5 072	4	-	37	760	64
BURT COUNTY . . . . .	8	1 268	66.0	-	1 577	-	-	12	907	-
BUTLER COUNTY . . . . .	7	805	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CASS COUNTY . . . . .	11	1 998	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CEDAR COUNTY . . . . .	12	1 638	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CHASE COUNTY . . . . .	9	1 662	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CHERRY COUNTY . . . . .	6	939	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHEYENNE COUNTY . . . . .	12	1 705	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CLAY COUNTY . . . . .	5	2 769	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLFAX COUNTY . . . . .	7	1 364	65.0	-	1 806	1	-	36	1 138	-
CUMING COUNTY . . . . .	13	2 764	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CUSTER COUNTY . . . . .	15	1 842	78.2	-	3 596	-	-	55	740	-
DAKOTA COUNTY . . . . .	5	859	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DAWES COUNTY . . . . .	7	912	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DAWSON COUNTY . . . . .	10	3 064	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DEUEL COUNTY . . . . .	4	584	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DIXON COUNTY . . . . .	3	224	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DODGE COUNTY . . . . .	18	4 541	73.1	57	4 599	-	-	143	2 059	-
DOUGLAS COUNTY . . . . .	21	20 725	95.4	-	25 467	27	-	28	6 222	506
DUNDY COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FILLMORE COUNTY . . . . .	7	2 751	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FRANKLIN COUNTY . . . . .	7	711	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRONTIER COUNTY . . . . .	5	635	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FURNAS COUNTY . . . . .	6	2 298	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
GAGE COUNTY . . . . .	10	2 037	72.5	58	3 003	-	-	84	265	76
GARDEN COUNTY . . . . .	4	439	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GARFIELD COUNTY . . . . .	4	642	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales	Sales	Aviation	Motor	Special	Jet fuels	Kerosene	Distillate	Residual
		(including taxes)	coverage <sup>1</sup>	gasoline	gasoline	naphthas	(naphthas or kerosene types)		fuel oils	fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NEBRASKA--CONTINUEO										
GOSPER COUNTY . . . . .	1	(0)	-	-	-	-	-	-	-	-
GRANT COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
GREELEY COUNTY . . . . .	4	457	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HALL COUNTY . . . . .	10	4 584	91.4	157	11 212	3	-	31	1 342	-
HAMILTON COUNTY . . . . .	6	1 855	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARLAN COUNTY . . . . .	3	(0)	-	-	-	-	-	-	-	-
HAYES COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
HITCHCOCK COUNTY . . . . .	5	(0)	(0)	(D)	(D)	(D)	(D)	(0)	(D)	(D)
HOLT COUNTY . . . . .	12	3 194	73.4	27	6 753	-	-	261	2 012	-
HODDER COUNTY . . . . .	1	(0)	-	-	-	-	-	-	-	-
HOWARD COUNTY . . . . .	7	3 090	(0)	(0)	(D)	(0)	(D)	(D)	(D)	(D)
JEFFERSON COUNTY . . . . .	6	919	(0)	(D)	(D)	(D)	(0)	(0)	(D)	(D)
JOHNSON COUNTY . . . . .	5	896	(D)	(0)	(D)	(0)	(D)	(D)	(D)	(D)
KEARNEY COUNTY . . . . .	6	964	(0)	(D)	(D)	(0)	(0)	(D)	(D)	(D)
KEITH COUNTY . . . . .	8	1 824	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
KEYA PAHA COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
KIMBALL COUNTY . . . . .	7	1 495	70.6	-	1 758	1	-	14	393	-
KNOX COUNTY . . . . .	16	1 943	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LANCASTER COUNTY . . . . .	24	13 805	91.9	435	34 094	184	-	984	7 148	-
LINCOLN COUNTY . . . . .	8	1 721	68.4	-	3 075	1	-	41	410	-
LOGAN COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
LDUP COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MCPHERSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MADISON COUNTY . . . . .	14	4 342	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MERRICK COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MORRILL COUNTY . . . . .	7	872	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
NANCE COUNTY . . . . .	3	650	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEMAH COUNTY . . . . .	5	809	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
NUCKOLLS COUNTY . . . . .	5	1 304	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTDE COUNTY . . . . .	9	1 658	75.2	13	2 213	-	-	53	764	148
PAWNEE COUNTY . . . . .	7	624	(0)	(D)	(D)	(D)	(D)	(0)	(D)	(D)
PERKINS COUNTY . . . . .	4	1 023	92.9	-	1 332	-	-	99	556	-
PHELPS COUNTY . . . . .	7	1 510	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PIERCE COUNTY . . . . .	6	661	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PLATTE COUNTY . . . . .	8	2 436	76.6	-	3 210	25	-	20	537	-
POLK COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RED WILLOW COUNTY . . . . .	9	2 033	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
RICHARDSON COUNTY . . . . .	7	851	92.6	20	1 100	1	-	2	440	437
ROCK COUNTY . . . . .	3	331	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SALINE COUNTY . . . . .	8	2 710	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SARPY COUNTY . . . . .	5	(D)	(0)	(D)	(D)	(0)	(D)	(0)	(D)	(D)
SAUNDERS COUNTY . . . . .	18	3 424	86.2	-	3 827	-	-	8	2 346	70
SCOTTS BLUFF COUNTY . . . . .	15	3 575	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SEWARD COUNTY . . . . .	11	2 528	60.8	5	2 759	-	-	198	1 442	-
SHERIDAN COUNTY . . . . .	12	2 011	74.5	36	2 910	-	-	15	1 252	22
SHERMAN COUNTY . . . . .	4	492	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SIDNEY COUNTY . . . . .	2	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STANTON COUNTY . . . . .	3	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THAYER COUNTY . . . . .	8	2 025	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THOMAS COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
THURSTON COUNTY . . . . .	4	667	85.3	-	1 147	-	-	9	464	-
VALLEY COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
WASHINGTON COUNTY . . . . .	7	1 701	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WAYNE COUNTY . . . . .	6	2 029	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEBSTER COUNTY . . . . .	5	2 136	(D)	(0)	(D)	(D)	(D)	(D)	(D)	(D)
WHEELER COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
YORK COUNTY . . . . .	8	1 785	64.8	41	2 087	-	-	49	392	-
NEVADA										
TOTAL . . . . .	101	81 553	81.4	769	166 458	563	45 692	5 257	82 086	3 176
REFINER-MARKETER STATIONS . . . . .	76	69 689	81.6	728	148 099	434	45 689	4 334	68 459	365
OTHER STATIONS . . . . .	25	11 864	80.6	41	18 359	129	3	923	13 627	2 811
CHURCHILL COUNTY . . . . .	6	2 460	100.0	40	6 165	7	3	5	2 113	-
CLARK COUNTY . . . . .	11	35 606	82.3	665	59 065	220	45 689	3 758	30 252	38
DOUGLAS COUNTY . . . . .	4	2 177	88.8	-	5 788	5	-	4	1 955	38
ELKO COUNTY . . . . .	22	5 742	85.8	3	11 601	3	-	-	6 706	-
ESMERALDA COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
EUREKA COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HUMBOLDT COUNTY . . . . .	8	2 821	83.8	60	5 948	3	-	2	2 731	-
LANDER COUNTY . . . . .	3	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LINCOLN COUNTY . . . . .	2	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LYON COUNTY . . . . .	5	1 531	100.0	-	3 518	11	-	9	1 861	-
MINERAL COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NYE COUNTY . . . . .	5	840	70.1	-	1 401	1	-	-	404	-
ORMSBY COUNTY . . . . .	3	650	100.0	-	2 102	3	-	1	965	-
PERKINS COUNTY . . . . .	4	719	100.0	-	2 493	-	-	-	1 217	1
STOREY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
WASHOE COUNTY . . . . .	14	25 746	73.4	-	59 563	301	-	1 478	29 225	3 099
WHITE PINE COUNTY . . . . .	9	1 695	87.4	-	3 527	1	-	-	1 504	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup> Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
NEW HAMPSHIRE										
TOTAL . . . . .	76	97 555	94.4	-	228 534	933	-	21 858	184 043	135 648
REFINER-MARKETER STATIONS . . . . .	28	55 969	100.0	-	183 495	915	-	11 084	91 263	-
OTHER STATIONS . . . . .	48	41 586	86.9	-	45 039	18	-	10 774	92 780	135 648
BELKNAP COUNTY . . . . .	5	3 408	100.0	-	10 330	18	-	96	882	-
CARROLL COUNTY . . . . .	10	4 080	75.4	-	8 572	909	-	599	2 784	-
CHESHIRE COUNTY . . . . .	6	4 939	95.6	-	8 308	-	-	1 572	10 460	3 809
COOS COUNTY . . . . .	9	3 705	87.9	-	7 823	-	-	1 135	4 293	-
GRAFTON COUNTY . . . . .	13	7 653	84.2	-	13 871	-	-	866	8 393	-
HILLSBOROUGH COUNTY . . . . .	9	25 454	96.1	-	105 700	-	-	391	7 859	105
MERRIMACK COUNTY . . . . .	5	5 722	79.2	-	10 185	6	-	573	3 768	-
ROCKINGHAM COUNTY . . . . .	10	(0)	(0)	(0)	(0)	(D)	(D)	(D)	(D)	(D)
STRAFFORD COUNTY . . . . .	4	2 257	94.1	-	7 508	-	-	685	7 981	-
SULLIVAN COUNTY . . . . .	5	3 356	92.3	-	9 495	-	-	362	4 252	-
NEW JERSEY										
TOTAL . . . . .	236	1 040 009	90.9	10 340	2 118 642	109 140	113 604	93 046	2 111 885	2 614 501
REFINER-MARKETER STATIONS . . . . .	126	900 530	91.9	10 221	1 965 929	103 018	113 604	79 613	1 840 836	2 380 500
OTHER STATIONS . . . . .	110	139 479	84.6	119	152 713	6 122	-	13 433	271 049	234 001
ATLANTIC COUNTY . . . . .	18	16 248	93.8	18	39 953	69	225	4 387	28 096	559
BERGEN COUNTY . . . . .	16	131 860	88.8	100	263 049	190	-	6 333	202 553	84 196
BURLINGTON COUNTY . . . . .	7	5 930	89.2	-	16 102	6	-	1 324	12 614	-
CAMDEN COUNTY . . . . .	11	53 650	98.9	-	35 825	-	-	2 621	89 946	595 651
CAPE MAY COUNTY . . . . .	8	6 561	98.2	10	13 924	4	-	1 678	9 372	5 490
CUMBERLAND COUNTY . . . . .	15	17 513	84.0	293	37 350	182	336	3 084	22 236	75
ESSEX COUNTY . . . . .	19	174 165	89.5	-	201 976	546	22 810	5 224	355 266	585 381
GLOUCESTER COUNTY . . . . .	11	140 067	79.3	54	453 858	140	23	20 941	322 865	161 610
HUDSON COUNTY . . . . .	12	30 252	89.9	-	26	5 398	-	3 952	127 239	273 224
HUNTERDON COUNTY . . . . .	8	13 995	97.3	114	39 343	4	-	1 775	26 836	-
MERCER COUNTY . . . . .	11	42 930	98.1	376	76 490	52	-	5 107	87 735	23 168
MIDDLESEX COUNTY . . . . .	17	178 120	90.9	8 971	179 621	97 975	11 568	3 239	229 706	740 445
MONMOUTH COUNTY . . . . .	12	9 966	98.3	-	27 134	4	-	716	12 945	808
MORRIS COUNTY . . . . .	11	10 526	100.0	-	17 903	21	-	552	23 436	5 530
OCEAN COUNTY . . . . .	5	9 758	90.5	2	19 676	3	-	1 732	15 408	286
PASSAIC COUNTY . . . . .	11	16 697	85.1	-	5 678	-	-	2 760	114 647	10 938
SALEM COUNTY . . . . .	5	2 272	82.9	-	5 220	315	-	336	4 241	-
SOMERSET COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(D)	(0)	(D)	(0)
SUSSEX COUNTY . . . . .	12	7 527	85.3	31	16 149	1	-	578	9 414	-
UNION COUNTY . . . . .	16	161 249	99.8	371	657 939	4 220	78 642	25 835	374 698	118 155
WARREN COUNTY . . . . .	8	4 361	67.9	-	4 081	5	-	309	8 250	15
NEW MEXICO										
TOTAL . . . . .	247	143 395	78.3	6 972	444 752	895	37 966	8 708	71 740	555
REFINER-MARKETER STATIONS . . . . .	117	80 985	89.1	871	242 667	356	21 062	4 887	41 688	-
OTHER STATIONS . . . . .	130	62 410	64.2	6 101	202 085	539	16 904	3 821	30 052	555
BERNALILLO COUNTY . . . . .	18	36 587	91.6	4 100	161 712	358	35 467	2 133	23 868	10
CATRON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CHAVES COUNTY . . . . .	14	6 000	96.8	29	61 943	49	2 478	171	2 299	-
COLFAX COUNTY . . . . .	7	1 860	73.1	-	5 490	-	-	168	580	-
CURRY COUNTY . . . . .	13	4 301	76.2	10	9 313	1	21	46	1 119	-
DE BACA COUNTY . . . . .	3	1 051	100.0	3	700	-	-	5	74	-
DONA ANA COUNTY . . . . .	13	7 714	64.3	81	16 962	12	-	57	5 093	186
EDDY COUNTY . . . . .	12	4 875	98.1	194	10 425	29	-	109	932	163
GRANT COUNTY . . . . .	5	1 670	85.0	-	3 797	1	-	79	408	-
GUADALUPE COUNTY . . . . .	8	1 336	95.5	-	4 093	3	-	17	163	-
HARDING COUNTY . . . . .	1	(0)	(0)	(0)	(D)	(0)	(D)	(D)	(D)	(D)
HIDALGO COUNTY . . . . .	3	(0)	(D)	(D)	(D)	(0)	(D)	(D)	(D)	(D)
LEA COUNTY . . . . .	15	7 471	74.1	59	11 968	275	-	364	2 656	-
LINCOLN COUNTY . . . . .	7	1 503	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LOS ALAMOS COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
LUNA COUNTY . . . . .	7	2 072	98.4	-	6 566	1	-	200	295	-
MCKINLEY COUNTY . . . . .	13	19 662	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MORA COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(D)	(D)	(D)	(D)
OTERO COUNTY . . . . .	11	2 836	86.6	119	7 547	5	-	212	1 252	-
QUAY COUNTY . . . . .	14	4 733	99.6	-	23 270	7	-	357	9 588	-
RIO ARRIBA COUNTY . . . . .	12	3 350	70.4	1	7 436	13	-	111	523	-
ROOSEVELT COUNTY . . . . .	4	2 165	95.4	30	4 783	-	-	15	1 685	-
SANDOVAL COUNTY . . . . .	2	(D)	(D)	(D)	(0)	(0)	(0)	(D)	(D)	(D)
SAN JUAN COUNTY . . . . .	13	9 162	71.9	2	11 606	67	-	88	1 154	-
SAN MIGUEL COUNTY . . . . .	8	3 364	93.3	50	5 737	12	-	176	663	191
SANTA FE COUNTY . . . . .	11	5 355	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SIERRA COUNTY . . . . .	4	600	100.0	-	1 600	2	-	46	284	-
SOCORRO COUNTY . . . . .	7	2 050	85.4	29	4 671	4	-	60	544	-
TAOS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TORRANCE COUNTY . . . . .	4	1 168	100.0	6	3 395	1	-	5	120	-
UNION COUNTY . . . . .	4	2 400	100.0	43	6 427	-	-	23	207	-
VALENCIA COUNTY . . . . .	11	3 134	91.0	2 077	6 819	18	-	21	265	5

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NEW YORK										
TOTAL . . . . .	763	1 927 982	87.0	45 226	4 241 688	30 760	114 746	205 328	3 788 663	1 676 281
REFINER-MARKETER STATIONS . . . . .	344	1 390 172	90.3	24 183	3 495 428	27 957	114 567	157 474	2 206 699	552 488
OTHER STATIONS . . . . .	419	537 810	78.5	21 043	746 260	2 803	179	47 854	1 581 964	1 123 793
ALBANY COUNTY . . . . .	14	95 185	99.6	34	220 103	6 021	-	27 156	261 130	43 903
ALLEGANY COUNTY . . . . .	6	2 758	82.9	50	6 352	25	-	441	1 621	-
BRONX COUNTY . . . . .	9	68 911	87.8	-	93 607	529	-	2 668	409 310	685 694
BROOME COUNTY . . . . .	21	43 279	91.3	135	94 743	79	-	9 724	96 629	993
CATTARAUGUS COUNTY . . . . .	9	5 976	72.1	29	11 598	5	-	1 328	2 771	2 262
CAYUGA COUNTY . . . . .	14	6 477	87.9	-	11 565	36	-	1 068	9 487	727
CHAUTAUQUA COUNTY . . . . .	16	5 262	90.6	43	11 356	97	-	1 235	3 560	-
CHEMUNG COUNTY . . . . .	8	12 003	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CHEMUNGO COUNTY . . . . .	12	4 784	88.4	-	8 156	2	-	1 128	9 331	-
CLINTON COUNTY . . . . .	19	24 587	95.6	-	54 814	9	-	13 002	42 340	29 688
COLUMBIA COUNTY . . . . .	7	6 191	100.0	-	13 623	-	-	1 094	10 344	1 857
CORTLAND COUNTY . . . . .	9	3 807	76.2	-	5 782	-	-	694	4 996	-
DELAWARE COUNTY . . . . .	14	5 228	71.1	-	7 517	4	-	703	4 562	-
DUTCHESS COUNTY . . . . .	13	20 637	99.2	2 216	32 879	98	217	2 904	85 065	23 214
ERIE COUNTY . . . . .	33	110 405	75.8	1 719	320 772	5 867	24 372	12 222	115 967	38 647
ESSEX COUNTY . . . . .	8	1 724	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FRANKLIN COUNTY . . . . .	11	8 799	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
FULTON COUNTY . . . . .	7	5 880	98.8	13	15 126	634	-	506	6 353	2 010
GENESEE COUNTY . . . . .	10	12 598	95.0	119	31 021	96	-	1 913	13 579	262
GREENE COUNTY . . . . .	6	5 125	73.6	-	2 860	-	-	921	3 692	369
HAMILTON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
HERKIMER COUNTY . . . . .	10	4 092	95.1	89	5 243	2	-	665	4 408	350
JEFFERSON COUNTY . . . . .	15	9 048	78.0	2	16 498	703	-	2 408	17 716	-
KINGS COUNTY . . . . .	25	263 963	91.1	269	603 265	10 273	32 404	2 282	447 619	290 875
LEWIS COUNTY . . . . .	4	1 940	100.0	-	3 055	-	-	600	2 921	-
LIVINGSTON COUNTY . . . . .	13	7 930	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MADISON COUNTY . . . . .	8	5 079	96.8	22	7 404	-	179	1 215	6 510	-
MONROE COUNTY . . . . .	24	113 403	93.5	245	182 355	1 145	8 539	12 464	159 086	17 057
MONTGOMERY COUNTY . . . . .	11	8 015	71.5	-	14 597	172	-	728	7 332	-
NASSAU COUNTY . . . . .	38	238 447	88.0	21 184	539 294	102	5 522	9 521	421 226	55 401
NEW YORK COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NIAGARA COUNTY . . . . .	14	8 669	76.8	-	5 651	6	-	1 160	22 591	-
DNEIDA COUNTY . . . . .	29	42 393	98.2	10	104 406	42	-	9 598	72 832	13 886
ONONDOAGA COUNTY . . . . .	26	85 594	76.2	12 166	250 146	610	15 493	15 650	94 456	10 968
ONTARIO COUNTY . . . . .	12	11 544	97.2	25	36 921	-	-	4 471	21 096	1 159
ORANGE COUNTY . . . . .	23	61 826	83.9	278	145 171	74	-	5 432	86 577	802
ORLEANS COUNTY . . . . .	6	5 434	100.0	6	12 228	-	-	1 189	7 864	244
OSWEGO COUNTY . . . . .	12	6 530	64.2	-	5 767	3	-	1 436	10 175	22 222
OTSEGO COUNTY . . . . .	9	6 062	100.0	25	13 895	4	-	1 187	12 177	930
PUTNAM COUNTY . . . . .	5	1 476	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
QUEENS COUNTY . . . . .	11	67 670	68.1	-	400 456	1 059	-	465	134 583	30 047
RENSSELAER COUNTY . . . . .	13	80 038	75.6	2 276	140 117	1 728	2 227	11 561	137 853	121 487
RICHMONO COUNTY . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ROCKLANDO COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ST LAWRENCEO COUNTY . . . . .	22	23 781	92.5	-	36 040	11	872	11 553	39 005	6 399
SARATOGA COUNTY . . . . .	8	3 971	73.0	-	8 995	3	-	163	3 046	-
SCHENECTAOY COUNTY . . . . .	9	6 129	95.9	-	13 843	-	-	137	10 995	44
SCHOHARIEO COUNTY . . . . .	4	2 588	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SCHUYLERO COUNTY . . . . .	3	660	100.0	-	698	-	-	299	1 315	-
SENECAO COUNTY . . . . .	3	2 766	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
STEUENO COUNTY . . . . .	9	7 343	94.1	-	18 354	15	-	2 271	9 794	-
SUFFOLKO COUNTY . . . . .	31	109 880	94.4	132	164 990	59	-	6 313	467 922	181 286
SULLIVANO COUNTY . . . . .	14	12 640	85.0	-	23 734	-	-	1 094	10 751	10 930
TIOGAO COUNTY . . . . .	6	2 318	75.4	-	3 911	-	-	285	1 900	-
TOMPKINSO COUNTY . . . . .	8	5 738	100.0	20	13 824	2	-	1 631	10 219	-
ULSTERO COUNTY . . . . .	12	16 188	89.5	-	40 963	7	-	2 602	39 135	-
WARRENO COUNTY . . . . .	9	3 541	83.8	-	3 713	-	-	1 342	7 808	1 138
WASHINGTONO COUNTY . . . . .	6	7 604	100.0	-	16 372	2	-	2 116	13 181	9 354
WAYNEO COUNTY . . . . .	14	7 918	90.0	-	13 231	1 114	-	1 438	9 653	16
WESTCHESTERO COUNTY . . . . .	31	144 110	80.8	959	344 201	43	5 104	4 414	237 513	58 749
WYOMINGO COUNTY . . . . .	5	2 664	100.0	15	9 241	-	-	414	4 305	-
YATESO COUNTY . . . . .	4	2 910	100.0	25	5 012	-	-	585	3 614	-
NORTH CAROLINA										
TOTAL . . . . .	846	728 283	86.7	16 512	1 653 102	28 425	12 099	333 123	573 465	101 193
REFINER-MARKETER STATIONS . . . . .	288	380 460	96.3	16 093	1 008 588	27 430	10 404	171 312	347 875	79 658
DHTER STATIONS . . . . .	558	347 823	76.1	419	644 514	995	1 695	161 811	225 590	21 535
ALAMANCEO COUNTY . . . . .	19	12 718	98.3	-	26 669	66	-	6 703	9 250	2 510
ALEXANDERO COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALLEGHANYO COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
ANSONO COUNTY . . . . .	6	3 205	98.9	-	8 267	7	-	1 389	1 406	155
ASHEO COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
AVERYO COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BEAUFORTO COUNTY . . . . .	16	7 347	98.7	-	18 324	35	-	4 343	5 365	-
BERTIEO COUNTY . . . . .	5	2 670	100.0	-	4 454	-	118	1 953	910	297
BLADENO COUNTY . . . . .	7	3 374	85.2	-	5 632	10	-	1 325	1 305	-
BRUNSWICKO COUNTY . . . . .	3	1 470	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BUNCDBEO COUNTY . . . . .	17	11 477	86.7	478	21 423	184	491	2 217	7 718	900
BURKEO COUNTY . . . . .	10	6 418	87.5	3	16 781	97	-	1 014	2 048	150

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
NORTH CAROLINA--CONTINUED										
CABARRUS COUNTY . . . . .	11	9 849	80.4	-	24 D80	63	-	5 750	7 660	-
CALDWELL COUNTY . . . . .	9	4 618	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CAMDEN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CARTERET COUNTY . . . . .	6	3 762	94.3	-	8 503	20	-	2 164	3 938	774
CASWELL COUNTY . . . . .	2	(D)	-	-	-	-	-	-	-	-
CATAWBA COUNTY . . . . .	10	8 308	81.9	-	17 822	105	-	2 488	5 423	-
CHATHAM COUNTY . . . . .	8	3 350	60.9	-	5 289	11	-	923	1 121	-
CHERDKEE COUNTY . . . . .	6	4 536	100.0	-	12 484	6	-	346	587	-
CHOWAN COUNTY . . . . .	6	3 007	90.0	-	5 522	19	-	1 157	1 534	-
CLAY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CLEVELAND COUNTY . . . . .	9	7 455	77.4	39	14 978	72	-	1 266	1 407	-
COLUMBUS COUNTY . . . . .	13	5 576	84.3	-	10 719	22	-	5 070	1 888	250
CRAVEN COUNTY . . . . .	11	7 322	77.5	-	15 369	11	-	1 586	2 612	630
CUMBERLAND COUNTY . . . . .	16	14 604	87.2	-	36 635	135	-	4 041	6 536	-
CURRITUCK COUNTY . . . . .	1	(O)	-	-	-	-	-	-	-	-
DARE COUNTY . . . . .	5	4 390	(D)	(O)	(O)	(D)	(O)	(D)	(D)	(O)
DAVISON COUNTY . . . . .	8	8 054	73.9	-	14 421	74	-	2 682	4 392	-
DAVIE COUNTY . . . . .	4	1 174	100.0	-	2 823	-	-	904	850	712
DUPLIN COUNTY . . . . .	10	5 011	91.4	-	10 075	23	-	2 702	876	144
DURHAM COUNTY . . . . .	10	11 808	96.9	-	29 221	40	-	3 863	8 522	-
EDGEcombe COUNTY . . . . .	7	3 583	100.0	-	7 127	40	-	2 414	3 007	-
EDRSYTH COUNTY . . . . .	10	19 360	76.6	-	33 047	77	-	3 967	21 635	-
FRANKLIN COUNTY . . . . .	7	5 460	65.4	-	10 065	18	-	1 851	1 280	-
GASTDN COUNTY . . . . .	14	14 705	93.4	-	110 238	108	267	5 069	9 732	1 074
GATES COUNTY . . . . .	3	781	(D)	(O)	(O)	(O)	(D)	(D)	(D)	(O)
GRAHAM COUNTY . . . . .	2	(O)	-	-	-	-	-	-	-	-
GRANVILLE COUNTY . . . . .	3	2 800	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(D)
GREENE COUNTY . . . . .	1	(D)	(O)	(D)	(O)	(O)	(D)	(O)	(D)	(D)
GUILFORD COUNTY . . . . .	34	110 016	87.7	6 669	321 278	566	7 602	48 502	128 880	148
HALIFAX COUNTY . . . . .	19	5 891	71.0	43	9 314	65	7	3 150	3 307	400
HARNETT COUNTY . . . . .	18	7 975	68.6	-	14 317	5	-	5 220	2 589	17
HAYWDOO COUNTY . . . . .	11	5 037	70.0	-	8 476	36	-	1 591	3 794	-
HENDERSDN COUNTY . . . . .	9	10 898	95.1	-	31 796	16	-	8 001	10 507	-
HERTFDRO COUNTY . . . . .	7	2 956	(O)	(O)	(D)	(O)	(D)	(O)	(D)	(O)
HDKE COUNTY . . . . .	2	(D)	(O)	(O)	(D)	(O)	(D)	(D)	(D)	(O)
HYOE COUNTY . . . . .	1	(O)	(O)	(D)	(D)	(O)	(O)	(O)	(D)	(O)
IREDELL COUNTY . . . . .	13	11 685	77.9	-	17 849	-	-	3 690	4 911	-
JACKSON COUNTY . . . . .	4	2 275	100.0	-	5 830	11	-	1 D61	1 513	-
JOHNSTON COUNTY . . . . .	20	9 726	93.2	-	26 041	8	-	9 104	7 681	3
JONES COUNTY . . . . .	1	(D)	(D)	(D)	(O)	(D)	(O)	(D)	(O)	(O)
LEE COUNTY . . . . .	8	7 948	74.2	67	12 150	41	21	2 025	3 562	500
LENOIR COUNTY . . . . .	18	10 777	93.1	164	18 464	43	5	5 958	6 509	-
LINCdLN COUNTY . . . . .	7	2 933	100.0	8	6 623	14	-	1 916	2 068	-
MCODWELL COUNTY . . . . .	4	(O)	(D)	(O)	(O)	(D)	(O)	(O)	(O)	(O)
MACDN COUNTY . . . . .	3	(O)	-	-	-	-	-	-	-	-
MAOISDN COUNTY . . . . .	5	2 899	100.0	-	6 390	4	-	654	987	-
MARTIN COUNTY . . . . .	6	3 404	96.3	-	7 265	11	-	2 394	1 854	151
MECKLENBURG COUNTY . . . . .	30	81 067	96.8	570	164 053	19 645	1 424	34 543	70 819	2 229
MITCHELL COUNTY . . . . .	5	4 383	100.0	5	8 330	10	-	1 487	2 559	-
MDNTGOMERY COUNTY . . . . .	7	2 186	87.1	26	4 976	29	-	987	803	194
MOORE COUNTY . . . . .	9	4 070	100.0	-	9 225	37	-	2 436	3 298	365
NASH COUNTY . . . . .	13	6 544	88.4	239	13 588	89	-	4 545	2 246	1 990
NEW HANOVER COUNTY . . . . .	19	54 894	100.0	7 880	114 996	5 166	887	40 590	96 590	80 169
NORTHAMPTON COUNTY . . . . .	3	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(O)	(O)
ONSLow COUNTY . . . . .	12	4 909	80.5	-	9 528	28	1 000	1 346	1 380	-
DRANGE COUNTY . . . . .	4	1 175	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
PAMLICO COUNTY . . . . .	1	(O)	-	-	-	-	-	-	-	-
PASQUOTANK COUNTY . . . . .	8	3 916	94.9	7	10 487	30	-	1 662	1 960	101
PENDER COUNTY . . . . .	3	2 069	(D)	(O)	(O)	(D)	(O)	(D)	(D)	(O)
PERQUIMANS COUNTY . . . . .	3	2 690	100.0	-	6 271	2	-	1 603	3 355	-
PERSON COUNTY . . . . .	7	2 127	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
PITT COUNTY . . . . .	21	10 842	76.4	23	16 967	42	-	4 186	5 470	674
POLK COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(O)	(O)	(O)	(D)	(D)
RANODLPH COUNTY . . . . .	10	6 060	100.0	37	12 901	64	-	3 252	6 210	-
RICHMOND COUNTY . . . . .	4	1 759	(O)	(D)	(D)	(O)	(O)	(O)	(O)	(O)
ROBESON COUNTY . . . . .	17	5 709	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
ROCKINGHAM COUNTY . . . . .	19	13 909	74.7	1	26 905	57	-	6 507	5 777	-
ROWAN COUNTY . . . . .	10	20 662	100.0	98	55 333	128	-	14 601	24 352	-
RUTHERFORD COUNTY . . . . .	8	3 894	74.6	-	7 692	14	127	1 663	3 534	-
SAMPSDN COUNTY . . . . .	15	4 888	75.7	-	8 312	12	-	3 625	1 405	512
SCOTLAND COUNTY . . . . .	6	3 674	95.0	-	6 866	34	-	2 024	763	543
STANLY COUNTY . . . . .	11	6 582	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
STOKES COUNTY . . . . .	1	(D)	(D)	(O)	(D)	(O)	(O)	(D)	(O)	(D)
SURRY COUNTY . . . . .	18	10 220	82.9	-	19 851	31	-	3 612	5 249	-
SWAIN COUNTY . . . . .	3	978	(D)	(O)	(D)	(D)	(D)	(O)	(O)	(O)
TRANSYLVANIA COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
TYRRELL COUNTY . . . . .	1	(O)	(D)	(O)	(D)	(O)	(D)	(O)	(D)	(O)
UNIDN COUNTY . . . . .	12	5 636	90.6	-	14 300	43	-	1 943	2 290	-
VANCE COUNTY . . . . .	10	6 326	61.9	-	11 258	39	-	1 791	1 297	-
WAKE COUNTY . . . . .	29	24 252	83.9	28	57 211	158	-	8 323	12 100	-
WARREN COUNTY . . . . .	3	(O)	(D)	(O)	(D)	(O)	(O)	(D)	(D)	(D)
WASHINGTON COUNTY . . . . .	3	1 384	100.0	-	2 287	25	-	1 251	1 550	-
WATAUGA COUNTY . . . . .	5	1 582	100.0	4	3 500	13	-	796	1 405	1 248
WAYNE COUNTY . . . . .	15	8 666	93.6	41	18 860	79	-	6 954	4 900	261
WILKES COUNTY . . . . .	8	3 887	95.6	-	7 975	18	-	1 326	2 884	366
WILSDN COUNTY . . . . .	13	6 024	69.4	10	9 560	32	-	3 184	3 538	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
NORTH CAROLINA--CONTINUED										
YADKIN COUNTY. . . . .	7	3 943	96.3	-	7 502	24	-	2 550	2 839	240
YANCEY COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
NORTH DAKOTA										
TOTAL. . . . .	648	124 660	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
REFINER-MARKETER STATIONS. . . . .	392	56 100	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
OTHER STATIONS. . . . .	256	68 560	67.6	81	70 973	15	343	2 394	40 894	4 922
ADAMS COUNTY. . . . .	5	934	68.4	-	1 065	1	-	2	494	-
BARNES COUNTY. . . . .	20	4 269	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BENSON COUNTY. . . . .	14	1 723	62.0	-	1 732	-	-	-	1 616	10
BILLINGS COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
BOTTINEAU COUNTY. . . . .	19	2 743	(v)	(v)	(v)	(v)	(v)	(v)	(v)	124
BOWMAN COUNTY. . . . .	9	1 249	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
BURKE COUNTY. . . . .	9	1 228	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BURLEIGH COUNTY. . . . .	10	3 759	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CASS COUNTY. . . . .	35	12 010	78.6	130	20 136	84	-	992	10 157	390
CAVALIER COUNTY. . . . .	18	2 536	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DICKEY COUNTY. . . . .	12	2 540	62.6	2	2 342	1	-	4	1 820	-
DIVISIO COUNTY. . . . .	6	1 125	88.6	13	1 410	-	-	-	665	158
DUNN COUNTY. . . . .	7	983	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
EDDY COUNTY. . . . .	7	1 314	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
EMMONS COUNTY. . . . .	11	1 508	64.9	386	1 442	-	-	1	1 085	-
FOSTER COUNTY. . . . .	7	1 915	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GOLDEN VALLEY COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GRAND FORKS COUNTY. . . . .	25	6 691	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
GRANT COUNTY. . . . .	8	986	64.8	11	1 074	-	-	-	617	-
GRIGGS COUNTY. . . . .	10	2 997	82.2	14	2 118	-	-	-	1 698	306
HETTINGER COUNTY. . . . .	8	1 227	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
KIDDER COUNTY. . . . .	9	1 048	71.1	-	601 773	-	-	3	40 511	-
LA MOURE COUNTY. . . . .	14	2 178	64.6	10	2 065	-	-	-	1 331	-
LOGAN COUNTY. . . . .	8	1 491	74.0	-	1 480	-	-	1	913	-
MCHENRY COUNTY. . . . .	21	2 800	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MCINTOSH COUNTY. . . . .	7	876	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MCKENZIE COUNTY. . . . .	6	1 257	85.2	3	1 870	-	-	-	514	135
MCLEAN COUNTY. . . . .	23	3 330	68.7	4	4 194	-	-	-	2 250	1 342
MERCER COUNTY. . . . .	9	1 053	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MORTON COUNTY. . . . .	19	3 620	64.3	3	4 894	4	-	2	884	-
MOUNTRAIL COUNTY. . . . .	13	1 936	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NELSON COUNTY. . . . .	13	1 838	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
OLIVER COUNTY. . . . .	1	(0)	-	-	-	-	-	-	-	-
PEMBINA COUNTY. . . . .	22	3 191	61.5	17	3 192	-	343	-	1 746	393
PIERCE COUNTY. . . . .	9	1 691	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
RAMSEY COUNTY. . . . .	16	2 925	78.1	-	4 132	-	-	8	4 343	-
RANSOM COUNTY. . . . .	10	1 454	62.8	31	1 404	5	-	4	900	-
RENNVILLE COUNTY. . . . .	6	512	61.3	-	689	-	-	-	361	88
RICHLAND COUNTY. . . . .	25	3 462	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
ROLETTE COUNTY. . . . .	11	2 298	65.6	1	1 998	-	-	1	1 501	-
SARGENT COUNTY. . . . .	9	1 946	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SHERIDAN COUNTY. . . . .	7	712	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SIDUX COUNTY. . . . .	4	644	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SLOPE COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
STARK COUNTY. . . . .	17	3 779	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
STEELE COUNTY. . . . .	3	(0)	-	-	-	-	-	-	-	-
STUTSMAN COUNTY. . . . .	22	3 801	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
TOWNER COUNTY. . . . .	10	1 498	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
TRAIL COUNTY. . . . .	17	3 088	72.0	6	3 654	-	-	181	2 755	-
WALSH COUNTY. . . . .	23	4 275	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WARD COUNTY. . . . .	18	6 627	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WELLS COUNTY. . . . .	17	2 449	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WILLIAMS COUNTY. . . . .	16	5 684	73.1	38	3 683	10	-	7	1 362	-
OHIO										
TOTAL. . . . .	1 023	1 275 869	83.3	21 086	3 429 954	26 834	147 444	148 573	925 690	51 056
REFINER-MARKETER STATIONS. . . . .	640	1 061 984	87.3	20 141	2 688 071	23 236	147 414	108 283	767 347	39 365
OTHER STATIONS. . . . .	383	213 885	63.9	945	741 883	3 598	30	40 290	158 343	11 691
ADAMS COUNTY. . . . .	11	3 246	93.0	-	8 011	11	-	1 178	1 944	-
ALLEN COUNTY. . . . .	19	38 531	98.4	3 432	127 306	108	-	7 540	34 091	-
ASHLAND COUNTY. . . . .	9	3 904	74.8	8	5 314	44	-	586	2 458	-
ASHTABULA COUNTY. . . . .	20	7 164	72.9	-	11 426	85	30	1 198	12 476	325
ATHENS COUNTY. . . . .	10	4 254	92.9	-	10 980	28	-	928	1 787	-
AUGLAIZE COUNTY. . . . .	15	3 327	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BELMONT COUNTY. . . . .	14	6 791	75.9	-	15 770	19	-	595	3 884	-
BROWN COUNTY. . . . .	7	2 326	62.2	1	2 963	3	-	943	2 482	-
BUTLER COUNTY. . . . .	14	17 967	94.2	-	43 734	82	-	2 734	14 039	-
CARROLL COUNTY. . . . .	4	1 207	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CHAMPAIGN COUNTY. . . . .	6	2 200	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CLARK COUNTY. . . . .	11	11 967	95.2	1 423	21 854	40	-	3 887	17 012	574
CLERMONT COUNTY. . . . .	13	3 714	80.0	-	6 246	27	-	1 181	4 715	-
CLINTON COUNTY. . . . .	12	4 048	66.2	4	6 705	20	-	1 327	3 637	-
COLUMBIANA COUNTY. . . . .	20	11 380	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
COSHINGTON COUNTY. . . . .	13	3 704	85.1	15	8 430	14	-	195	2 126	-
CRAWFORD COUNTY. . . . .	10	3 836	84.4	21	6 331	71	-	374	3 016	1 000

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product-United States, States, and Counties:  
1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OHIO--CONTINUED										
CUYAHOGA COUNTY . . . . .	24	239 807	81.5	7 497	588 548	7 517	88 973	12 447	131 617	-
OARKE COUNTY . . . . .	16	4 599	75.9	-	9 571	26	-	612	4 239	-
DEFIANCE COUNTY . . . . .	12	2 824	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DELAWARE COUNTY . . . . .	9	3 151	85.8	-	5 332	55	-	526	5 227	-
ERIE COUNTY . . . . .	8	4 786	94.0	95	10 833	30	-	888	2 893	-
FAIRFIELD COUNTY . . . . .	11	4 259	80.7	-	8 777	42	-	304	4 054	-
FAYETTE COUNTY . . . . .	7	3 184	84.2	-	5 533	26	-	663	1 824	-
FRANKLIN COUNTY . . . . .	24	109 887	88.6	1 975	293 783	571	51 583	9 770	64 521	-
FULTON COUNTY . . . . .	21	5 186	96.8	427	9 475	49	1 317	742	6 753	397
GALLIA COUNTY . . . . .	6	2 297	85.2	17	5 188	3	-	540	1 320	-
GEAUGA COUNTY . . . . .	6	2 225	96.6	-	3 084	47	-	1 202	6 582	-
GREENE COUNTY . . . . .	9	5 287	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GUERNSEY COUNTY . . . . .	9	2 767	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HAMILTON COUNTY . . . . .	29	122 371	93.2	922	268 780	11 868	1 005	15 176	82 224	-
HANCOCK COUNTY . . . . .	14	6 295	84.4	129	13 073	50	95	751	5 768	292
HARDIN COUNTY . . . . .	8	1 782	77.9	-	2 999	20	-	546	1 573	-
HARRISON COUNTY . . . . .	5	1 120	88.9	-	2 628	5	-	105	409	368
HENRY COUNTY . . . . .	13	4 054	65.2	-	5 685	27	-	643	2 304	-
HIGHLAND COUNTY . . . . .	9	2 312	68.8	-	4 349	7	-	1 086	2 438	-
HOCKING COUNTY . . . . .	5	1 541	100.0	-	4 376	9	-	236	633	40
HOLMES COUNTY . . . . .	5	1 661	91.8	-	3 310	124	-	673	1 398	-
HURON COUNTY . . . . .	14	5 940	82.1	-	7 553	49	-	405	19 236	-
JACKSON COUNTY . . . . .	13	3 919	91.8	4	10 395	2	-	755	2 376	-
JEFFERSON COUNTY . . . . .	6	17 092	100.0	-	38 074	78	-	2 845	20 069	-
KNOX COUNTY . . . . .	8	2 098	74.0	-	4 449	15	-	97	1 162	-
LAKE COUNTY . . . . .	15	4 882	79.2	104	7 648	37	-	1 065	7 692	-
LAWRENCE COUNTY . . . . .	7	4 299	100.0	-	11 037	7	-	802	1 186	-
LICKING COUNTY . . . . .	16	7 602	86.5	126	485 769	67	-	3 984	7 459	-
LOGAN COUNTY . . . . .	14	4 258	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LORAIN COUNTY . . . . .	19	16 830	84.7	-	31 753	100	-	1 598	10 485	3 900
LUCAS COUNTY . . . . .	23	69 833	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MAHONING COUNTY . . . . .	9	2 513	92.3	-	4 374	31	-	760	3 733	-
MAHONING COUNTY . . . . .	11	32 274	66.3	714	56 776	28	-	996	18 323	-
MARION COUNTY . . . . .	16	5 517	78.7	6	10 293	53	-	1 259	4 116	476
MEHERRIN COUNTY . . . . .	9	7 335	92.5	-	15 075	46	-	2 771	3 166	-
MEIGS COUNTY . . . . .	6	2 273	80.1	4	3 953	5	-	451	1 579	-
MERCER COUNTY . . . . .	13	3 175	86.7	-	6 471	53	-	1 049	3 557	-
MIAMI COUNTY . . . . .	11	4 766	81.4	-	9 357	32	-	1 377	3 666	-
MONROE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY . . . . .	17	75 727	80.6	713	182 105	279	119	7 368	28 703	2 900
MORGAN COUNTY . . . . .	3	821	100.0	-	2 055	6	-	220	621	-
MORROW COUNTY . . . . .	6	1 388	81.0	-	1 706	8	-	336	1 425	-
MUSKINGUM COUNTY . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NOBLE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTTAWA COUNTY . . . . .	15	4 983	73.4	-	6 992	41	-	651	6 474	30
PAULDING COUNTY . . . . .	8	1 839	60.4	-	2 340	13	-	492	1 204	-
PERRY COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PICKAWAY COUNTY . . . . .	8	3 244	86.1	-	6 601	20	-	553	3 711	-
PIKE COUNTY . . . . .	6	1 665	88.6	-	3 934	4	-	339	1 099	-
PORTAGE COUNTY . . . . .	12	7 510	96.1	-	16 878	86	-	1 653	4 884	2 603
PRESBLE COUNTY . . . . .	11	4 055	76.7	-	6 216	25	-	589	3 669	656
PUTNAM COUNTY . . . . .	12	2 466	95.2	-	4 886	26	-	530	2 213	200
RICHLAND COUNTY . . . . .	22	7 346	95.6	-	16 112	92	-	1 414	11 986	-
ROSS COUNTY . . . . .	13	5 241	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SANOUSKY COUNTY . . . . .	8	4 639	93.7	19	9 617	52	-	384	3 603	115
SCIOTO COUNTY . . . . .	9	18 077	99.9	221	48 045	30	-	2 164	8 858	-
SENECA COUNTY . . . . .	12	25 997	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHELBY COUNTY . . . . .	11	2 034	69.3	-	3 204	27	-	334	1 366	-
STARK COUNTY . . . . .	22	45 526	78.0	754	93 571	224	4 138	5 791	26 393	376
SUMMIT COUNTY . . . . .	18	70 529	72.3	127	168 116	210	-	4 258	37 681	50
TRUMBULL COUNTY . . . . .	15	41 688	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TUSCARAWAS COUNTY . . . . .	11	6 831	97.6	5	16 627	81	-	1 041	6 517	-
UNION COUNTY . . . . .	7	2 488	100.0	10	5 108	32	-	689	3 878	-
VAN WERT COUNTY . . . . .	10	3 239	91.5	5	6 040	22	-	716	5 733	-
VINTON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WARREN COUNTY . . . . .	14	10 110	94.4	-	31 212	42	-	1 212	15 518	-
WASHINGTON COUNTY . . . . .	12	15 894	91.0	-	62 590	25	-	2 610	20 140	-
WAYNE COUNTY . . . . .	19	6 842	81.9	-	13 785	41	-	1 437	5 467	1 163
WILLIAMS COUNTY . . . . .	18	5 245	79.7	-	11 826	31	-	712	6 960	60
WOOD COUNTY . . . . .	11	5 503	60.3	-	6 719	45	-	755	3 343	43
WYANOOT COUNTY . . . . .	6	1 222	88.5	-	2 376	23	-	191	1 467	-
OKLAHOMA										
TOTAL . . . . .	614	258 426	79.1	3 734	705 539	3 205	381	5 466	78 256	187
REFINER-MARKETER STATIONS . . . . .	273	110 243	98.5	1 453	427 408	2 007	380	3 182	46 358	-
OTHER STATIONS . . . . .	341	148 183	64.6	2 281	278 131	1 198	1	2 284	31 898	187
ADAIR COUNTY . . . . .	4	2 180	100.0	-	6 878	1	-	27	285	-
ALFALFA COUNTY . . . . .	5	448	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ATOKA COUNTY . . . . .	5	985	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BEAVER COUNTY . . . . .	6	2 681	100.0	6	16 225	5	-	388	10 257	-
BECKHAM COUNTY . . . . .	13	2 684	76.1	53	5 243	27	-	34	1 725	-
BLAINE COUNTY . . . . .	5	1 179	70.1	7	2 425	1	-	29	512	-
BRYAN COUNTY . . . . .	7	2 076	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CADDO COUNTY . . . . .	11	1 781	67.3	-	3 106	6	-	134	457	-
CANADIAN COUNTY . . . . .	9	4 443	71.5	61	9 024	13	-	60	1 446	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OKLAHOMA--CONTINUEO										
CARTER COUNTY. . . . .	14	5 397	83.2	-	9 725	66	-	224	1 357	-
CHEROKEE COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CHOCTAW COUNTY. . . . .	5	1 097	80.1	-	2 549	5	-	18	529	-
CIMARRON COUNTY. . . . .	4	903	100.0	518	1 501	-	1	5	583	-
CLEVELAND COUNTY. . . . .	7	2 842	100.0	-	10 078	86	-	40	272	-
COAL COUNTY. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COMANCHE COUNTY. . . . .	11	6 257	93.6	3	19 648	122	-	116	387	3
COTTON COUNTY. . . . .	6	977	100.0	6	2 921	2	-	28	407	143
CRAIG COUNTY. . . . .	7	1 658	83.5	-	3 720	6	-	15	860	-
CREEK COUNTY. . . . .	10	3 143	84.5	6	7 494	15	-	60	680	-
CUSTER COUNTY. . . . .	12	2 220	93.0	1	6 573	1	-	4	487	-
DELAWARE COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DEWEY COUNTY. . . . .	3	259	100.0	-	821	2	-	3	195	-
ELLIS COUNTY. . . . .	9	1 699	80.8	97	3 614	-	10	18	1 092	-
GARFIELD COUNTY. . . . .	14	5 106	89.4	364	12 144	43	-	111	1 199	-
GARVIN COUNTY. . . . .	15	4 265	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GRAOY COUNTY. . . . .	9	4 231	95.5	97	14 596	33	-	42	2 542	-
GRANT COUNTY. . . . .	4	466	82.8	51	1 091	6	-	54	169	-
GREER COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HARMON COUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HARPER COUNTY. . . . .	6	592	100.0	-	1 202	-	-	9	226	-
HASKELL CDUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HUGHES CDUNTY. . . . .	3	527	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JACKSON COUNTY. . . . .	10	2 749	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
JEFFERSON COUNTY. . . . .	5	576	(D)	(0)	(D)	(0)	(0)	(D)	(0)	(0)
JOHNSTON COUNTY. . . . .	1	(D)	(0)	(0)	(D)	(0)	(0)	(D)	(0)	(0)
KAY COUNTY. . . . .	25	5 229	65.2	-	9 634	-	-	75	1 641	-
KINGFISHER COUNTY. . . . .	6	1 512	(0)	(D)	(0)	(0)	(0)	(D)	(0)	(0)
KIOWA COUNTY. . . . .	8	1 244	94.8	28	2 959	-	-	19	466	-
LATIMER COUNTY. . . . .	2	(D)	(0)	(D)	(D)	(0)	(0)	(D)	(D)	(0)
LE FLORE CDUNTY. . . . .	12	3 296	76.3	17	7 076	1	-	124	962	-
LINCOLN COUNTY. . . . .	7	3 317	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LOGAN COUNTY. . . . .	9	1 567	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LOVE CDUNTY. . . . .	2	(D)	(0)	(0)	(D)	(0)	(0)	(0)	(D)	(0)
MCCLAINE CDUNTY. . . . .	1	(D)	(0)	(0)	(D)	(D)	(0)	(0)	(D)	(0)
MCCURTAIN CDUNTY. . . . .	10	3 386	88.7	-	7 785	16	-	142	1 234	-
MCINTOSH CDUNTY. . . . .	2	(0)	(0)	(D)	(0)	(0)	(D)	(0)	(0)	(D)
MAJOR COUNTY. . . . .	3	430	100.0	-	1 237	-	-	10	179	-
MARSHALL COUNTY. . . . .	5	1 541	100.0	-	4 831	5	-	10	581	-
MAYES CDUNTY. . . . .	7	1 482	92.6	-	5 396	2	-	37	515	-
MURRAY COUNTY. . . . .	6	1 106	84.0	-	2 450	-	-	4	608	-
MUSKOGEE COUNTY. . . . .	18	7 623	92.2	45	15 365	59	-	96	891	14
NDBLE COUNTY. . . . .	8	1 408	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
NDWATA COUNTY. . . . .	6	881	93.9	-	2 272	-	-	10	153	-
OKFUSKEE COUNTY. . . . .	5	1 293	89.7	-	3 878	-	-	21	200	-
OKLAHOMA COUNTY. . . . .	37	51 164	84.2	543	221 911	1 415	370	958	21 390	12
OKMULGEE COUNTY. . . . .	11	3 098	75.3	49	6 220	1	-	19	218	-
OSAGE COUNTY. . . . .	11	2 124	100.0	-	4 691	104	-	175	595	-
OTTAWA COUNTY. . . . .	9	2 150	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PAWNEE COUNTY. . . . .	2	(0)	(D)	(0)	(0)	(0)	(0)	(0)	(0)	(D)
PAYNE COUNTY. . . . .	19	12 579	89.1	-	39 928	1	-	192	1 716	-
PITTSBURG COUNTY. . . . .	12	5 170	94.6	86	15 301	8	-	39	553	-
PONTOTOC CDUNTY. . . . .	14	16 210	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
POTTAWATOMIE COUNTY. . . . .	14	6 505	78.6	82	19 513	30	-	116	811	-
PUSHMATAHA COUNTY. . . . .	4	710	68.6	-	1 541	4	-	2	126	-
ROGER MILLS CDUNTY. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(D)	(0)	(0)
RODGERS CDUNTY. . . . .	6	1 569	100.0	-	5 543	-	-	7	670	-
SEMINOLE COUNTY. . . . .	6	1 798	100.0	23	4 910	22	-	151	253	-
SEQUOYAH CDUNTY. . . . .	7	1 267	92.9	-	3 150	680	-	7	335	-
STEPHENS COUNTY. . . . .	11	3 509	89.1	1 243	10 273	-	-	55	947	-
TEXAS COUNTY. . . . .	10	3 165	66.7	67	4 742	18	-	245	765	-
TILLMAN CDUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(0)	(D)	(D)	(0)
TULSA COUNTY. . . . .	32	30 452	90.5	-	85 990	214	-	347	5 539	15
WAGONER COUNTY. . . . .	5	939	100.0	-	2 662	-	-	21	604	-
WASHINGTON CDUNTY. . . . .	7	4 606	82.2	34	10 047	44	-	64	721	-
WASHITA COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WOODS CDUNTY. . . . .	8	1 087	93.9	-	2 845	1	-	57	579	-
WOODWARD COUNTY. . . . .	8	2 898	68.9	18	4 470	10	-	42	947	-
OREGON										
TOTAL. . . . .	532	372 334	93.0	6 303	820 538	10 171	18 515	9 728	478 102	195 616
REFINER-MARKETER STATIONS. . . . .	343	311 443	99.3	5 994	730 815	9 419	18 507	9 355	433 588	190 394
OTHER STATIONS. . . . .	189	60 891	60.6	309	89 723	752	8	373	44 514	5 222
BAKER COUNTY. . . . .	16	4 061	92.7	50	7 709	20	-	93	6 408	29
BENTON COUNTY. . . . .	7	2 695	100.0	1	6 654	37	-	11	3 054	13
CLACKAMAS COUNTY. . . . .	18	6 516	91.4	72	16 519	56	-	37	9 518	17
CLATSOP COUNTY. . . . .	15	6 044	89.4	65	11 610	20	-	404	8 243	6 823
COLUMBIA COUNTY. . . . .	15	3 298	99.0	1	8 708	12	-	27	3 889	-
COOS COUNTY. . . . .	17	11 329	90.7	55	16 632	35	51	606	17 171	8 541
CROOK COUNTY. . . . .	3	(0)	(0)	(0)	(0)	(0)	(D)	(0)	(0)	(0)
CURRY COUNTY. . . . .	6	1 381	100.0	3	2 640	8	-	3	2 859	78
DESCHUTES COUNTY. . . . .	22	6 933	85.8	483	36 355	20	-	15	3 280	194
DOUGLAS COUNTY. . . . .	32	11 206	76.5	96	18 197	56	-	93	11 627	2 962

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
OREGON--CONTINUEO										
GILLIAM COUNTY . . . . .	9	1 679	81.7	22	3 672	1	-	-	1 337	-
GRANT COUNTY . . . . .	8	1 519	100.0	29	3 120	3	-	25	1 727	102
HARNEY COUNTY . . . . .	7	2 420	71.0	68	3 077	2	-	1	1 577	25
HOOD RIVER COUNTY . . . . .	8	2 132	92.9	31	5 417	14	-	1	1 522	33
JACKSON COUNTY . . . . .	16	10 600	89.0	349	21 521	100	-	65	10 321	732
JEFFERSON COUNTY . . . . .	6	3 837	93.5	3	5 886	8	-	5	2 334	-
JOSEPHINE COUNTY . . . . .	10	5 809	98.5	79	12 879	37	-	22	5 280	-
KLAMATH COUNTY . . . . .	23	8 671	81.2	52	13 208	73	-	166	10 318	273
LAKE COUNTY . . . . .	7	1 621	91.4	2	3 477	4	-	2	1 864	31
LANE COUNTY . . . . .	32	30 427	92.2	84	74 097	113	-	946	38 061	105
LINCOLN COUNTY . . . . .	17	3 456	89.3	15	6 895	21	-	107	4 104	46
LINN COUNTY . . . . .	19	9 779	95.4	108	15 081	92	-	32	10 090	6
MALHEUR COUNTY . . . . .	20	4 445	81.3	107	6 889	23	-	195	2 901	-
MARION COUNTY . . . . .	26	13 082	94.6	34	25 697	219	-	41	13 102	415
MORROW COUNTY . . . . .	3	645	72.9	15	865	1	-	-	698	-
MULTNOMAH COUNTY . . . . .	36	179 775	97.0	4 032	405 215	8 992	18 456	6 715	270 318	174 596
POLK COUNTY . . . . .	13	4 049	86.1	2	11 717	16	-	18	2 446	-
SHERMAN COUNTY . . . . .	5	663	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TILLAMOOK COUNTY . . . . .	9	3 399	87.8	21	7 087	6	-	1	1 796	40
UMATILLA COUNTY . . . . .	32	8 527	85.4	111	20 268	58	-	5	10 376	117
UNION COUNTY . . . . .	14	3 524	90.0	18	7 073	9	-	28	3 298	-
WALLOWA COUNTY . . . . .	10	1 782	73.4	52	2 668	2	-	-	1 404	-
WASCO COUNTY . . . . .	15	3 601	84.6	79	8 234	20	-	36	2 020	-
WASHINGTON COUNTY . . . . .	14	5 319	73.0	59	10 376	49	-	19	4 159	-
WHEELER COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
YAMHILL COUNTY . . . . .	20	5 152	97.4	42	10 447	23	-	3	5 035	29
PENNSYLVANIA										
TOTAL . . . . .	759	1 376 684	81.2	13 361	2 830 087	19 322	58 056	130 439	1 899 335	391 083
REFINER-MARKETER STATIONS . . . . .	358	1 032 825	83.4	12 609	2 316 760	12 523	57 786	93 744	1 429 033	94 214
OTHER STATIONS . . . . .	401	343 859	74.6	752	513 327	6 799	270	36 695	470 302	296 869
ADAMS COUNTY . . . . .	6	4 584	92.2	-	4 972	-	-	1 359	7 340	-
ALLEGHENY COUNTY . . . . .	33	139 144	81.3	794	396 180	1 465	22 400	15 942	100 255	4 707
ARMSTRONG COUNTY . . . . .	7	3 191	70.9	-	5 988	3	-	177	2 403	-
BEAVER COUNTY . . . . .	11	27 175	83.1	7 261	54 859	4 974	6 590	1 948	12 587	10 670
BEDFORD COUNTY . . . . .	15	16 722	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
BERKS COUNTY . . . . .	19	58 686	98.3	115	139 807	55	-	9 256	137 616	7 603
BLAIR COUNTY . . . . .	17	41 786	96.9	170	120 240	39	13	5 790	68 854	984
BRADFORD COUNTY . . . . .	14	8 745	65.4	-	11 736	46	-	1 251	13 150	-
BUCKS COUNTY . . . . .	15	13 005	78.6	-	25 353	16	-	398	17 792	270
BUTLER COUNTY . . . . .	12	10 774	84.0	-	41 067	11	-	1 332	12 756	-
CAMBRIA COUNTY . . . . .	16	9 916	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
CAMERON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CARBON COUNTY . . . . .	5	4 274	87.9	-	9 188	6	-	613	3 840	53
CENTRE COUNTY . . . . .	14	10 298	73.4	-	17 685	7	-	1 107	19 856	1 371
CHESTER COUNTY . . . . .	19	39 208	79.0	86	74 292	13	-	4 342	80 916	-
CLARION COUNTY . . . . .	6	3 068	100.0	-	8 096	-	-	171	3 173	-
CLEARFIELD COUNTY . . . . .	10	6 495	79.6	-	11 698	3	-	523	6 068	-
CLINTON COUNTY . . . . .	4	2 459	100.0	433	5 447	4	-	414	2 546	206
COLUMBIA COUNTY . . . . .	7	6 000	89.2	64	10 091	4	-	522	11 006	-
CRAWFORD COUNTY . . . . .	19	14 425	91.3	130	48 425	12	-	1 167	6 458	800
CUMBERLAND COUNTY . . . . .	13	33 005	97.5	-	62 944	134	-	3 943	105 308	18 568
GAUPHIN COUNTY . . . . .	12	43 883	98.9	4	94 693	117	-	7 634	82 747	4 090
DELAWARE COUNTY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ELK COUNTY . . . . .	5	3 158	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ERIE COUNTY . . . . .	21	26 735	73.9	302	59 414	266	240	2 259	25 050	140
FAYETTE COUNTY . . . . .	14	13 361	85.5	41	32 686	79	-	1 012	8 805	-
FOREST COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
FRANKLIN COUNTY . . . . .	15	12 771	64.0	-	19 501	4	-	1 894	14 321	250
FULTON COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GREENE COUNTY . . . . .	3	509	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HUNTINGDON COUNTY . . . . .	7	4 492	88.2	3	12 844	3	-	1 767	14 482	903
INDIANA COUNTY . . . . .	7	12 142	88.2	-	35 162	12	-	1 371	6 672	252
JEFFERSON COUNTY . . . . .	12	5 057	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
JUNIATA COUNTY . . . . .	3	1 248	100.0	-	2 242	-	-	382	2 792	-
LACKAWANNA COUNTY . . . . .	14	12 991	79.2	-	22 967	150	-	282	19 855	2 513
LANCASTER COUNTY . . . . .	27	30 699	77.3	121	46 168	374	-	5 862	55 342	6 386
LAWRENCE COUNTY . . . . .	9	5 133	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LEBANON COUNTY . . . . .	11	20 674	66.2	-	37 768	6	-	3 027	32 040	1 089
LEHIGH COUNTY . . . . .	19	82 901	90.0	62	183 720	41	-	8 675	191 144	4 191
LUZERNE COUNTY . . . . .	37	68 232	78.1	50	154 585	109	-	4 457	74 647	3 935
LYCOMING COUNTY . . . . .	21	21 067	82.2	-	37 232	24	-	2 166	39 783	6
MCKEAN COUNTY . . . . .	9	5 087	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
MERCER COUNTY . . . . .	13	11 870	72.6	39	22 812	9	-	2 086	9 300	-
MIFFLIN COUNTY . . . . .	8	8 892	88.5	2	18 202	4	-	7 339	9 501	-
MONROE COUNTY . . . . .	8	4 871	83.1	-	8 551	3	-	351	8 398	78
MONTGOMERY COUNTY . . . . .	21	28 092	74.8	-	21 530	4 805	-	1 087	37 129	81 767
MONTOUR COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
NORTHAMPTON COUNTY . . . . .	14	8 789	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
NORTHUMBERLAND COUNTY . . . . .	11	12 860	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
PERRY COUNTY . . . . .	9	2 846	93.0	-	5 527	-	-	659	2 969	420
PHILADELPHIA COUNTY . . . . .	25	253 991	99.4	3 167	508 299	4 960	28 648	9 095	440 130	190 917
PIKE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
POTTER COUNTY . . . . .	3	643	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PENNSYLVANIA--CONTINUED										
SCHUYLKILL COUNTY . . . . .	15	21 758	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SNYDER COUNTY . . . . .	3	(0)	(D)	(0)	(0)	(D)	(D)	(D)	(D)	(D)
SOMERSET COUNTY . . . . .	10	6 936	73.7	-	28 622	476	-	542	8 808	-
SULLIVAN COUNTY . . . . .	1	(0)	(0)	(D)	(D)	(D)	(D)	(0)	(D)	(D)
SUSQUEHANNA COUNTY . . . . .	9	8 295	62.2	-	19 978	6	-	751	9 829	90
TIOGA COUNTY . . . . .	12	4 646	78.7	-	12 299	4	-	317	1 737	-
UNION COUNTY . . . . .	4	2 302	100.0	-	3 955	-	-	636	4 066	1 278
VENANGO COUNTY . . . . .	8	10 209	79.7	180	24 831	8	7	463	3 738	-
WARREN COUNTY . . . . .	3	1 262	(0)	(D)	(D)	(D)	(D)	(0)	(D)	(0)
WASHINGTON COUNTY . . . . .	11	18 983	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WAYNE COUNTY . . . . .	6	4 740	100.0	-	14 260	-	-	377	8 256	-
WESTMORELAND COUNTY . . . . .	25	56 952	70.8	11	142 669	675	-	3 933	44 545	24
WYOMING COUNTY . . . . .	3	1 045	(D)	(D)	(D)	(0)	(D)	(D)	(D)	(D)
YORK COUNTY . . . . .	24	40 838	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
RHODE ISLAND										
TOTAL . . . . .	44	175 015	89.8	24	288 657	6 983	-	77 072	514 860	316 272
REFINER-MARKETER STATIONS . . . . .	17	113 407	90.5	-	232 554	6 983	-	52 626	316 143	156 633
OTHER STATIONS . . . . .	27	61 608	88.4	24	56 103	-	-	24 446	198 717	159 639
BRISTOL COUNTY . . . . .	1	(0)	(D)	(0)	(D)	(0)	(D)	(D)	(D)	(D)
KENT COUNTY . . . . .	2	(D)	(0)	(0)	(D)	(D)	(D)	(D)	(D)	(D)
NEWPORT COUNTY . . . . .	8	9 285	100.0	-	3 574	-	-	5 310	57 809	-
PROVIDENCE COUNTY . . . . .	32	162 573	89.0	24	276 395	6 983	-	71 492	455 066	311 772
WASHINGTON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
SOUTH CAROLINA										
TOTAL . . . . .	414	311 271	85.4	3 863	758 128	1 924	2 400	99 717	176 876	91 003
REFINER-MARKETER STATIONS . . . . .	175	167 363	97.5	3 835	504 076	1 491	1 642	51 047	119 262	87 200
OTHER STATIONS . . . . .	239	143 908	71.2	28	254 052	433	758	48 670	57 614	3 803
ABBEVILLE COUNTY . . . . .	3	1 461	(D)	(0)	(D)	(D)	(D)	(0)	(0)	(D)
AIKEN COUNTY . . . . .	17	5 683	82.4	35	10 516	65	(D)	-	964	1 345
ALLENDALE COUNTY . . . . .	5	2 103	91.1	-	5 971	-	-	-	142	729
ANDERSON COUNTY . . . . .	19	30 253	95.7	-	85 922	230	-	8 713	21 633	235
BAMBERG COUNTY . . . . .	4	1 453	100.0	-	3 911	2	-	561	766	-
BARNWELL COUNTY . . . . .	4	2 053	85.4	11	4 375	4	-	540	652	-
BEAUFORT COUNTY . . . . .	3	1 705	100.0	4	3 472	20	-	422	171	-
BERKELEY COUNTY . . . . .	6	2 589	100.0	27	6 698	11	-	1 022	733	-
CALHOUN COUNTY . . . . .	4	948	(0)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHARLESTON COUNTY . . . . .	18	27 163	68.2	10	67 794	32	-	7 875	15 310	-
CHEROKEE COUNTY . . . . .	8	3 267	76.3	-	7 230	20	-	492	841	-
CHESTER COUNTY . . . . .	6	2 226	80.6	-	5 518	8	-	249	-	150
CHESTERFIELD COUNTY . . . . .	10	6 047	80.1	26	9 142	28	-	992	818	-
CLARENDON COUNTY . . . . .	8	3 236	80.3	-	6 613	3	-	837	1 311	-
COLLETON COUNTY . . . . .	9	3 546	94.2	-	9 729	118	-	558	1 392	-
DARLINGTON COUNTY . . . . .	11	4 400	85.0	41	9 144	3	-	1 668	2 526	102
DILLON COUNTY . . . . .	8	4 216	60.0	-	6 646	3	-	1 330	2 076	-
DORCHESTER COUNTY . . . . .	6	5 830	100.0	-	12 562	10	-	297	2 879	-
EDGEFIELD COUNTY . . . . .	3	1 643	(0)	(0)	(D)	(D)	(D)	(D)	(D)	(D)
FAIRFIELD COUNTY . . . . .	2	(0)	(D)	(0)	(D)	(D)	(D)	(0)	(0)	(D)
FLORENCE COUNTY . . . . .	18	13 291	74.2	611	25 970	28	-	3 177	3 933	-
GEORGETOWN COUNTY . . . . .	12	4 534	67.9	-	8 063	17	-	1 531	3 447	87 635
GREENVILLE COUNTY . . . . .	22	13 307	91.2	518	32 307	343	1 642	4 843	11 150	602
GREENWOOD COUNTY . . . . .	11	6 133	100.0	141	17 757	70	-	1 899	3 027	-
HAMPTON COUNTY . . . . .	7	3 683	71.8	-	5 352	6	-	245	493	-
HORRY COUNTY . . . . .	15	7 148	56.9	-	13 331	7	-	1 770	1 370	-
JASPER COUNTY . . . . .	3	944	(D)	(0)	(0)	(D)	(D)	(D)	(D)	(0)
KERSHAW COUNTY . . . . .	7	3 889	73.6	-	7 485	-	758	1 190	660	-
LANCASTER COUNTY . . . . .	8	6 330	71.0	2	9 480	5	-	1 084	974	239
LAURENS COUNTY . . . . .	10	8 595	98.8	-	16 411	33	-	1 303	999	766
LEE COUNTY . . . . .	5	2 762	(0)	(D)	(0)	(D)	(0)	(D)	(0)	(D)
LEXINGTON COUNTY . . . . .	11	4 118	89.7	-	9 456	7	-	1 327	1 040	73
MCCORMICK COUNTY . . . . .	3	892	100.0	-	2 274	3	-	305	302	-
MARION COUNTY . . . . .	10	5 507	87.8	3	10 178	20	-	2 801	2 625	155
MARLBORO COUNTY . . . . .	7	2 751	100.0	25	6 673	16	-	1 127	1 317	49
NEWBERRY COUNTY . . . . .	6	4 035	83.9	-	9 687	25	-	355	224	-
OCONEE COUNTY . . . . .	8	4 683	76.6	-	15 484	9	-	1 369	858	-
ORANGEBURG COUNTY . . . . .	16	6 807	79.9	5	16 456	33	-	777	2 342	-
PICKENS COUNTY . . . . .	8	3 617	83.5	-	11 331	82	-	1 310	1 559	-
RICHLAND COUNTY . . . . .	12	14 113	98.5	2 276	41 867	311	-	2 678	5 241	-
SALUDA COUNTY . . . . .	5	1 659	65.0	-	1 625	-	-	161	216	-
SPARTANBURG COUNTY . . . . .	24	61 827	95.6	-	188 127	175	-	34 566	68 438	-
SUMTER COUNTY . . . . .	7	4 431	100.0	100	12 285	24	-	1 718	1 678	150
UNION COUNTY . . . . .	6	2 288	100.0	-	6 576	61	-	503	442	301
WILLIAMSBURG COUNTY . . . . .	7	3 497	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
YORK COUNTY . . . . .	12	8 771	94.1	-	18 422	25	-	5 072	8 873	163
SOUTH OAKOTA										
TOTAL . . . . .	547	137 694	60.2	1 035	192 939	611	26	2 593	78 644	1 559
REFINER-MARKETER STATIONS . . . . .	299	61 222	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
OTHER STATIONS . . . . .	248	76 472	68.1	49	98 260	560	26	1 716	45 560	1 559

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
SDUTH DAKOTA--CONTINUED										
AURDRA COUNTY. . . . .	6	1 091	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BEADLE COUNTY. . . . .	12	4 033	90.8	128	5 344	-	-	6	3 216	-
BENNETT COUNTY. . . . .	1	(D)	-	-	-	-	-	-	-	-
BDN HOMME COUNTY. . . . .	13	2 250	70.2	-	2 676	-	-	425	523	18
BROOKINGS COUNTY. . . . .	12	4 267	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BROWN COUNTY. . . . .	23	4 840	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BRULE COUNTY. . . . .	8	1 496	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BUFFALO COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
BUTTE COUNTY. . . . .	12	2 975	90.6	62	9 085	1	-	17	1 347	10
CAMPBELL COUNTY. . . . .	4	423	79.9	-	902	-	-	1	274	-
CHARLES MIX COUNTY. . . . .	14	2 530	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CLARK COUNTY. . . . .	9	1 297	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLAY COUNTY. . . . .	9	1 199	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
CODDINGTON COUNTY. . . . .	10	3 824	77.6	11	7 883	9	12	-	4 371	-
CORSDN COUNTY. . . . .	6	1 006	62.3	2	1 157	-	-	102	471	-
CUSTER COUNTY. . . . .	3	564	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DAVIDSON COUNTY. . . . .	14	4 948	73.5	84	9 405	14	-	24	4 996	-
DAY COUNTY. . . . .	11	1 901	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DEUEL COUNTY. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DEWEY COUNTY. . . . .	6	1 004	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DDUGLAS COUNTY. . . . .	7	1 594	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EDMUNDS COUNTY. . . . .	8	2 252	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FALL RIVER COUNTY. . . . .	12	2 092	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FAULK COUNTY. . . . .	8	1 557	73.8	7	1 697	-	-	9	570	-
GRANT COUNTY. . . . .	8	2 875	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GREGORY COUNTY. . . . .	8	1 882	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HAAKDN COUNTY. . . . .	5	1 019	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAMLIN COUNTY. . . . .	9	2 119	71.5	-	2 874	-	-	3	1 363	-
HAND COUNTY. . . . .	7	1 191	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HANSDN COUNTY. . . . .	5	484	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARDING COUNTY. . . . .	1	(D)	-	-	-	-	-	-	-	-
HUGHES COUNTY. . . . .	11	2 829	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HUTCHINSON COUNTY. . . . .	15	2 768	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HYDE COUNTY. . . . .	3	487	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JACKSDN COUNTY. . . . .	6	1 082	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JERAULD COUNTY. . . . .	6	1 401	63.2	-	1 941	-	-	77	620	-
JONES COUNTY. . . . .	6	961	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
KINGSBURY COUNTY. . . . .	14	3 721	72.6	2	2 950	-	-	36	1 298	-
LAKE COUNTY. . . . .	11	2 979	70.6	-	5 120	-	14	136	1 701	218
LAWRENCE COUNTY. . . . .	7	1 672	77.9	-	4 120	3	-	34	343	-
LINCBLN COUNTY. . . . .	9	1 718	79.6	-	2 076	28	-	20	885	475
LYMAN COUNTY. . . . .	8	1 592	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MCCODK COUNTY. . . . .	11	1 962	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
MCPHERSON COUNTY. . . . .	6	1 799	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARSHALL COUNTY. . . . .	7	1 043	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MEADE COUNTY. . . . .	6	1 412	75.2	13	2 807	3	-	431	748	-
MELLETT COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MINER COUNTY. . . . .	9	1 424	81.2	-	1 925	-	-	27	847	-
MINNEHAHA COUNTY. . . . .	28	21 231	88.9	377	61 730	511	-	142	21 703	120
MODDY COUNTY. . . . .	9	1 366	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
PENNINGTON COUNTY. . . . .	17	6 302	64.4	63	9 066	24	-	111	1 357	-
PERKINS COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
POTTER COUNTY. . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROBERTS COUNTY. . . . .	13	3 262	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SANBORN COUNTY. . . . .	5	713	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHANNDN COUNTY. . . . .	-	(D)	-	-	-	-	-	-	-	-
SPINK COUNTY. . . . .	18	2 857	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
STANLEY COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SULLY COUNTY. . . . .	4	1 160	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TDDD COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
TRIPP COUNTY. . . . .	7	3 605	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
TURNER COUNTY. . . . .	13	2 110	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UNIDN COUNTY. . . . .	9	1 758	73.5	-	3 078	-	-	11	778	-
WALWORTH COUNTY. . . . .	8	1 075	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHABAUGH COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
YANKTON COUNTY. . . . .	10	2 171	68.1	-	2 548	1	-	34	1 301	-
ZIEBACH COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE										
TOTAL. . . . .	492	465 232	89.0	28 626	1 238 006	9 973	16 442	79 377	206 415	1 982
REFINER-MARKETER STATIONS. . . . .	248	326 244	98.0	26 983	985 466	9 602	16 422	22 243	177 914	-
OTHER STATIONS. . . . .	244	138 988	68.0	1 643	252 540	371	20	57 134	28 501	1 982
ANDERSDN COUNTY. . . . .	3	1 063	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BEDFORD COUNTY. . . . .	7	5 146	90.7	-	13 361	18	-	199	1 660	-
BENTON COUNTY. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BLEDSDIE COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BLDUNT COUNTY. . . . .	9	7 189	92.7	10	19 754	36	-	1 496	1 899	-
BRADLEY COUNTY. . . . .	8	3 657	69.5	-	8 747	27	-	287	1 031	-
CAMPBELL COUNTY. . . . .	7	2 956	76.4	12	5 506	1	-	88	752	-
CANNON COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
CARROLL COUNTY. . . . .	6	3 324	100.0	-	9 556	10	-	203	1 084	-
CARTER COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
CHEATHAM COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CHESTER COUNTY. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TENNESSEE--CONTINUEO										
CLAIBORNE COUNTY . . . . .	4	2 111	75.6	-	4 408	-	-	299	700	
CLAY COUNTY . . . . .	1	(D)	(D)	(D)	(O)	(O)	(O)	(O)	(O)	(O)
COCKE COUNTY . . . . .	4	1 340	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
COFFEE COUNTY . . . . .	8	4 942	100.0	-	16 221	21	-	440	1 519	
CROCKETT COUNTY . . . . .	3	757	(O)	(O)	(O)	(D)	(O)	(O)	(O)	(O)
CUMBERLAND COUNTY . . . . .	5	2 626	72.2	-	4 980	15	-	123	546	
DAVISON-NASHVILLE METRO-GOVERNMENT . . . . .	21	70 199	96.6	6 380	234 034	1 572	5 529	3 742	38 058	
DECATUR COUNTY . . . . .	2	(O)	(O)	(O)	(O)	(O)	(D)	(O)	(O)	(O)
DE KALB COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
DICKSON COUNTY . . . . .	8	4 002	78.9	-	9 703	6	-	46 178	223	3
OVER COUNTY . . . . .	14	6 892	90.5	191	12 657	49	-	185	1 799	
FAYETTE COUNTY . . . . .	4	1 997	100.0	-	5 716	5	-	84	969	
FENTRESS COUNTY . . . . .	2	(O)	(D)	(O)	(D)	(D)	(D)	(O)	(O)	(O)
FRANKLIN COUNTY . . . . .	3	(D)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(O)
GIBSON COUNTY . . . . .	12	5 032	75.4	35	13 238	68	-	249	1 596	
GILES COUNTY . . . . .	8	3 724	77.2	-	9 530	3	-	171	614	
GRAINGER COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
GREENE COUNTY . . . . .	11	5 098	64.8	6	8 529	20	-	940	1 232	
GRUNGY COUNTY . . . . .	1	(O)	(O)	(D)	(O)	(O)	(O)	(O)	(O)	(D)
HAMLEN COUNTY . . . . .	8	8 560	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
HAMILTON COUNTY . . . . .	20	35 805	89.6	719	85 945	475	369	2 581	29 519	
HANDCOCK COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
HARDEMAN COUNTY . . . . .	4	1 369	100.0	-	4 522	9	-	85	876	
HAROLD COUNTY . . . . .	4	1 111	(O)	(O)	(D)	(D)	(D)	(O)	(O)	(O)
HAWKINS COUNTY . . . . .	2	(D)	(O)	(O)	(O)	(O)	(O)	(O)	(O)	(D)
HAYWOOD COUNTY . . . . .	5	2 640	100.0	-	5 460	7	-	75	1 700	
HENDERSON COUNTY . . . . .	6	3 497	(D)	(D)	(O)	(O)	(O)	(D)	(D)	(D)
HENRY COUNTY . . . . .	7	2 600	100.0	-	6 838	73	-	179	856	
HICKMAN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(D)	(D)
HOUSTON COUNTY . . . . .	1	(D)	(O)	(D)	(O)	(D)	(D)	(O)	(O)	(O)
HUMPHREYS COUNTY . . . . .	4	871	(D)	(O)	(O)	(D)	(D)	(O)	(D)	(O)
JACKSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
JEFFERSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
JOHNSON COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
KNOX COUNTY . . . . .	15	55 872	92.4	5 627	173 937	391	4 905	7 182	37 963	722
LAKE COUNTY . . . . .	3	893	(O)	(D)	(O)	(D)	(D)	(D)	(D)	(O)
LAUDERDALE COUNTY . . . . .	4	783	(D)	(O)	(O)	(O)	(D)	(O)	(D)	(D)
LAWRENCE COUNTY . . . . .	4	1 942	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LEWIS COUNTY . . . . .	3	722	100.0	-	1 777	-	-	24	218	
LINCOLN COUNTY . . . . .	4	2 031	100.0	96	5 426	11	-	68	522	
LOUOON COUNTY . . . . .	7	2 628	67.3	1	4 931	4	-	303	634	
MCMINN COUNTY . . . . .	11	8 205	95.4	-	19 846	50	-	857	2 030	409
MCNAIRY COUNTY . . . . .	6	3 014	96.9	-	8 616	2	-	33	741	
MACON COUNTY . . . . .	1	(O)	-	-	-	-	-	-	-	-
MAISON COUNTY . . . . .	14	10 683	90.3	-	28 205	46	-	159	3 157	
MARION COUNTY . . . . .	5	1 768	96.2	-	5 604	22	-	171	462	89
MARSHALL COUNTY . . . . .	4	1 073	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(D)
MAURY COUNTY . . . . .	10	8 489	82.4	52	12 390	24	-	373	2 131	
MEIGS COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MONROE COUNTY . . . . .	2	(D)	(O)	(D)	(O)	(O)	(D)	(D)	(D)	(D)
MONTGOMERY COUNTY . . . . .	8	5 600	82.5	-	10 217	76	-	292	1 401	
MOORE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MORGAN COUNTY . . . . .	2	(D)	(O)	(O)	(O)	(O)	(D)	(O)	(O)	(D)
OBION COUNTY . . . . .	10	3 509	78.1	-	8 159	10	-	91	913	
OVERTON COUNTY . . . . .	2	(D)	(D)	(O)	(D)	(O)	(O)	(D)	(O)	(D)
PERRY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
PICKETT COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
POLK COUNTY . . . . .	2	(D)	(O)	(D)	(D)	(O)	(D)	(D)	(O)	(D)
PUTNAM COUNTY . . . . .	10	5 974	92.5	-	13 173	30	-	155	815	
RHEA COUNTY . . . . .	4	1 464	79.5	18	3 293	5	20	278	283	
ROANE COUNTY . . . . .	7	8 522	100.0	12	21 716	23	-	584	3 298	169
ROBERTSON COUNTY . . . . .	7	3 487	65.0	10	6 895	3	-	198	333	
RUTHERFORD COUNTY . . . . .	11	6 631	98.0	-	20 133	12	-	479	1 745	
SCOTT COUNTY . . . . .	3	957	(O)	(D)	(D)	(D)	(O)	(D)	(D)	(D)
SEQUATCHIE COUNTY . . . . .	3	1 231	100.0	-	1 873	2	-	126	578	
SEVIER COUNTY . . . . .	4	2 029	100.0	-	5 063	8	-	318	469	
SHELBY COUNTY . . . . .	26	77 388	93.1	13 907	235 638	6 209	5 619	2 004	41 951	
SMITH COUNTY . . . . .	5	2 680	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
STEWART COUNTY . . . . .	1	(D)	(O)	(D)	(D)	(O)	(D)	(O)	(D)	(D)
SULLIVAN COUNTY . . . . .	9	8 168	87.8	40	19 179	139	-	1 876	3 124	
SUMNER COUNTY . . . . .	6	3 034	73.1	-	6 380	3	-	232	1 363	
TIPTON COUNTY . . . . .	7	3 248	96.1	19	8 716	15	-	109	1 056	
TROUSDALE COUNTY . . . . .	3	1 134	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UNICDI COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
UNION COUNTY . . . . .	1	(D)	(D)	(O)	(D)	(D)	(O)	(O)	(D)	(D)
VAN BUREN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
WARREN COUNTY . . . . .	7	4 789	99.8	-	10 706	9	-	177	869	
WASHINGTON COUNTY . . . . .	11	12 791	99.0	-	31 024	113	-	2 852	4 709	
WAYNE COUNTY . . . . .	1	(O)	-	-	-	-	-	-	-	-
WEAKLEY COUNTY . . . . .	5	2 147	80.2	-	5 074	30	-	124	270	
WHITE COUNTY . . . . .	5	2 693	100.0	-	7 845	1	-	100	647	
WILLIAMSON COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(O)	(D)	(O)	(D)
WILSON COUNTY . . . . .	11	4 653	71.9	66	7 555	69	-	122	422	

Standard Notes: — Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product-United States, States, and Counties:  
1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS										
TOTAL . . . . .	1 959	1 126 508	89.0	39 426	3 178 383	22 424	106 218	60 872	448 628	35 953
REFINER-MARKETER STATIONS . . . . .	1 296	770 486	97.3	29 596	2 301 334	17 141	50 712	48 228	277 896	35 170
OTHER STATIONS . . . . .	663	356 022	71.0	9 830	877 049	5 283	55 506	12 644	170 732	783
ANDERSON COUNTY . . . . .	9	2 644	96.2	-	7 489	53	-	84	777	-
ANDREWS COUNTY . . . . .	4	957	100.0	-	2 620	27	-	421	385	-
ANGELINA COUNTY . . . . .	8	6 085	78.2	148	14 303	68	-	35	806	-
ARANSAS COUNTY . . . . .	2	(D)	(D)	(0)	(0)	(0)	(D)	(D)	(0)	(0)
ARCHER COUNTY . . . . .	2	(D)	(D)	(0)	(0)	(0)	(D)	(0)	(0)	(0)
ARMSTRONG COUNTY . . . . .	2	(0)	(D)	(0)	(0)	(0)	(D)	(D)	(0)	(0)
ATASCOSA COUNTY . . . . .	8	2 504	100.0	-	7 649	28	-	394	1 872	-
AUSTIN COUNTY . . . . .	6	2 585	100.0	4	7 838	12	-	64	519	-
BAILEY COUNTY . . . . .	7	(0)	(D)	(0)	(0)	(0)	(D)	(D)	(0)	(0)
BANDERA COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BASTROP COUNTY . . . . .	9	1 528	100.0	-	5 359	1	-	74	448	-
BAYLOR COUNTY . . . . .	6	2 341	94.8	48	5 880	12	-	22	756	-
BEE COUNTY . . . . .	8	1 905	95.3	88	6 456	18	-	97	997	-
BELL COUNTY . . . . .	18	9 503	92.6	549	32 194	43	43	125	2 835	-
BEXAR COUNTY . . . . .	15	30 769	88.8	46	73 130	604	3 091	2 202	13 486	-
BLANCO COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(0)	(0)
BORLEN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BOSQUE COUNTY . . . . .	8	1 419	92.3	-	4 442	4	-	23	326	-
BOWIE COUNTY . . . . .	15	5 848	71.1	16	13 305	23	-	73	1 648	-
BRAZORIA COUNTY . . . . .	26	11 955	83.2	163	28 270	119	2	874	8 325	-
BRAZOS COUNTY . . . . .	9	4 491	100.0	180	16 755	67	-	301	1 126	-
BREWSTER COUNTY . . . . .	6	1 741	81.3	38	3 836	8	-	38	168	-
BRISCOE COUNTY . . . . .	3	508	100.0	4	1 573	5	-	7	185	-
BROOKS COUNTY . . . . .	5	1 810	100.0	30	6 247	9	-	39	719	-
BROWN COUNTY . . . . .	10	3 639	75.1	-	10 531	37	-	59	734	-
BURLESON COUNTY . . . . .	8	2 806	100.0	28	6 167	27	-	72	682	-
BURNET COUNTY . . . . .	7	1 245	100.0	7	4 228	5	13	71	404	-
CALOWELL COUNTY . . . . .	10	2 663	67.7	97	5 581	31	-	337	1 312	-
CALHOUN COUNTY . . . . .	6	2 455	100.0	49	6 082	23	-	63	1 413	-
CALLAHAN COUNTY . . . . .	4	1 119	100.0	-	4 235	-	-	18	151	-
CAMERON COUNTY . . . . .	26	10 824	96.9	1 482	29 731	41	270	184	7 622	-
CAMP COUNTY . . . . .	3	(D)	(D)	(0)	(D)	(0)	(D)	(0)	(0)	(0)
CARSON COUNTY . . . . .	4	817	100.0	-	1 886	2	-	6	698	-
CASS COUNTY . . . . .	10	2 477	84.5	-	6 600	-	-	20	432	-
CASTRO COUNTY . . . . .	6	1 506	90.0	42	2 668	17	-	38	593	-
CHAMBERS COUNTY . . . . .	9	1 836	89.7	44	5 114	15	-	31	1 261	-
CHEROKEE COUNTY . . . . .	12	4 978	87.1	-	14 365	21	-	41	822	-
CHILORESS COUNTY . . . . .	7	1 571	94.1	47	4 151	10	-	7	610	-
CLAY COUNTY . . . . .	4	685	100.0	-	2 365	3	-	14	246	-
COCHRAN COUNTY . . . . .	3	638	100.0	5	1 127	9	-	11	228	-
COKE COUNTY . . . . .	2	(D)	(D)	(D)	(0)	(0)	(0)	(D)	(0)	(0)
COLEMAN COUNTY . . . . .	6	856	100.0	23	3 106	1	-	188	438	-
COLLIN COUNTY . . . . .	10	3 389	100.0	-	11 039	13	-	61	1 028	-
COLLINGSWORTH COUNTY . . . . .	4	501	100.0	11	1 811	4	-	5	161	-
COLORADO COUNTY . . . . .	15	5 370	94.9	97	15 555	46	-	68	3 794	-
COMAL COUNTY . . . . .	8	2 608	88.9	-	8 172	16	-	59	392	-
COMANCHE COUNTY . . . . .	6	1 671	100.0	2	4 776	3	-	24	826	-
CONCHO COUNTY . . . . .	4	550	100.0	-	1 624	-	-	38	435	-
COOKE COUNTY . . . . .	13	3 904	83.8	-	10 940	49	-	58	981	-
CORYELL COUNTY . . . . .	7	2 121	75.6	4	6 359	8	-	33	258	-
COTTLE COUNTY . . . . .	4	779	70.2	4	1 863	2	-	4	249	-
CRANE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CROCKETT COUNTY . . . . .	2	(0)	(D)	(0)	(0)	(0)	(0)	(0)	(D)	(0)
CROSBY COUNTY . . . . .	5	811	100.0	67	2 319	-	-	6	287	-
CULBERSON COUNTY . . . . .	6	1 865	76.6	16	4 162	4	-	6	917	-
DALLAM COUNTY . . . . .	9	2 474	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DALLAS COUNTY . . . . .	27	97 497	93.2	1 863	344 274	1 573	1 081	1 013	8 898	-
DANWORTH COUNTY . . . . .	9	3 875	87.7	45	10 023	12	-	77	1 239	-
DEAF SMITH COUNTY . . . . .	8	3 040	100.0	-	7 813	54	-	46	1 947	-
DELTA COUNTY . . . . .	2	(D)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DENTON COUNTY . . . . .	18	8 002	88.5	50	23 726	22	-	60	2 135	-
DEWITT COUNTY . . . . .	12	2 360	100.0	4	8 314	25	-	113	815	-
DICKENS COUNTY . . . . .	4	978	(0)	(D)	(0)	(0)	(D)	(0)	(0)	(0)
DIHMIT COUNTY . . . . .	5	1 137	100.0	44	3 633	8	-	31	538	-
DONLEY COUNTY . . . . .	5	786	100.0	4	2 754	-	-	20	370	-
DOVAL COUNTY . . . . .	5	728	100.0	-	2 850	6	-	31	239	-
EASTLAND COUNTY . . . . .	10	2 647	100.0	22	7 760	6	-	56	1 054	-
ECTOR COUNTY . . . . .	15	24 041	94.8	95	59 347	216	15	2 068	8 020	14 212
EDWARDS COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
ELLIS COUNTY . . . . .	11	3 800	84.4	5	9 912	19	-	64	934	-
EL PASO COUNTY . . . . .	27	38 795	91.0	4 851	97 382	199	2 361	1 923	32 960	19 432
ERATH COUNTY . . . . .	10	3 443	95.6	48	11 444	5	-	19 557	1 068	-
FALLS COUNTY . . . . .	10	1 778	100.0	4	5 975	22	-	49	834	-
FANNIN COUNTY . . . . .	11	2 403	95.9	31	6 696	625	-	34	890	-
FAYETTE COUNTY . . . . .	16	3 061	97.6	8	10 213	28	-	96	713	-
FISHER COUNTY . . . . .	4	481	100.0	-	1 509	1	-	10	155	-
FLOYO COUNTY . . . . .	7	1 870	100.0	31	4 033	-	2	229	775	-
FOARO COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FORT BEND COUNTY . . . . .	6	4 206	74.9	132	9 103	71	-	83	781	-
FRANKLIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales	Sales	Aviation	Motor	Special	Jet fuels	Kerosene	Distillate	Residual
		(including taxes)	coverage <sup>a</sup>	gasoline	gasoline	naphthas	(naphthas or kerosene types)		fuel oils	fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS--CONTINUED										
FREESTONE COUNTY . . . . .	4	863	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FRIO COUNTY . . . . .	9	1 975	90.7	85	4 492	13	-	42	1 613	-
GAINES COUNTY . . . . .	8	3 171	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
GALVESTON COUNTY . . . . .	12	8 670	95.4	31	26 242	130	-	202	9 458	235
GARZA COUNTY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GILLESPIE COUNTY . . . . .	10	3 082	97.1	3	10 095	9	-	183	820	-
GLASSCOCK COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
GOLIAD COUNTY . . . . .	4	664	88.7	-	1 872	1	-	151	140	-
GONZALES COUNTY . . . . .	9	2 710	100.0	5	9 875	11	-	89	885	-
GRAY COUNTY . . . . .	13	3 602	78.3	-	6 960	358	-	163	901	-
GRAYSON COUNTY . . . . .	14	7 905	98.2	66	28 218	63	-	925	2 321	-
GREGG COUNTY . . . . .	12	13 867	92.8	28	35 093	68	-	229	1 637	-
GRIMES COUNTY . . . . .	8	5 755	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
GUADALUPE COUNTY . . . . .	8	2 787	98.7	-	7 981	10	-	92	537	-
HALL COUNTY . . . . .	19	13 254	83.2	4 992	53 325	33	28 524	108	8 058	-
HALL COUNTY . . . . .	6	1 581	81.2	12	3 203	8	-	4	347	-
HAMILTON COUNTY . . . . .	8	1 822	100.0	12	6 385	3	-	45	604	-
HANSFORD COUNTY . . . . .	6	1 978	100.0	24	3 100	8	-	10	950	100
HARDEMAN COUNTY . . . . .	4	782	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAROLD COUNTY . . . . .	6	3 514	60.9	-	12 473	12	13	46	1 245	-
HARRIS COUNTY . . . . .	41	124 005	89.0	2 323	340 103	10 109	3 770	8 236	51 899	1 199
HARRISON COUNTY . . . . .	12	7 951	98.1	4	24 594	248	-	99	775	-
HARTLEY COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HASKELL COUNTY . . . . .	6	1 248	84.9	16	3 543	18	-	24	317	-
HAYS COUNTY . . . . .	8	2 448	93.2	43	8 288	9	-	65	834	-
HEMPHILL COUNTY . . . . .	4	1 326	65.1	1	2 685	8	-	46	667	-
HENDERSON COUNTY . . . . .	7	3 143	100.0	32	9 300	7	-	20	543	-
HIDALGO COUNTY . . . . .	36	13 838	72.4	573	32 170	255	30	300	3 521	168
HILL COUNTY . . . . .	14	2 640	97.5	17	10 349	4	-	71	841	-
HOCKLEY COUNTY . . . . .	8	2 333	82.7	-	5 356	11	-	221	822	-
HOOD COUNTY . . . . .	5	801	96.9	1	2 724	2	-	17	173	-
HOPKINS COUNTY . . . . .	7	2 494	100.0	-	9 086	12	-	8	456	-
HOUSTON COUNTY . . . . .	9	2 451	91.9	17	7 226	7	-	32	861	-
HOWARD COUNTY . . . . .	11	5 742	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
HUDSPETH COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HUNT COUNTY . . . . .	14	7 506	78.4	43	15 392	17	-	108	570	106
HUTCHINSON COUNTY . . . . .	7	2 691	87.1	-	5 763	15	-	372	863	-
IRION COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
JACK COUNTY . . . . .	5	760	86.8	-	2 170	54	-	21	114	-
JACKSON COUNTY . . . . .	5	1 883	71.3	37	3 806	38	-	53	546	-
JASPER COUNTY . . . . .	10	3 924	90.4	6	12 042	70	-	32	623	123
JEFF DAVIS COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
JEFFERSON COUNTY . . . . .	21	30 840	82.6	393	79 969	156	61	602	10 584	282
JIM HOGG COUNTY . . . . .	3	1 118	100.0	1	3 295	15	-	106	235	-
JIM WELLS COUNTY . . . . .	13	6 704	67.5	63	12 547	54	-	195	1 747	-
JOHNSON COUNTY . . . . .	11	3 228	95.8	814	9 675	10	27	223	833	-
JONES COUNTY . . . . .	16	9 460	91.6	30	20 299	17	35 813	366	2 600	-
KARNES COUNTY . . . . .	8	2 019	100.0	1	5 723	15	-	78	1 158	-
KAUFMAN COUNTY . . . . .	7	2 705	100.0	88	9 335	9	-	74	713	-
KENDALL COUNTY . . . . .	4	884	100.0	3	3 084	1	-	45	473	-
KENEOY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
KENT COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KERR COUNTY . . . . .	9	2 811	91.0	120	6 417	9	-	85	484	-
KIMBLE COUNTY . . . . .	3	638	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KING COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
KINNEY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
KLEBERG COUNTY . . . . .	7	4 642	97.3	187	17 175	82	-	131	822	-
KNOX COUNTY . . . . .	4	460	84.3	-	1 273	-	-	5	269	-
LAMAR COUNTY . . . . .	10	3 884	100.0	75	10 939	438	44	64	2 667	-
LAMB COUNTY . . . . .	17	3 518	84.5	38	7 182	26	-	18	1 355	-
LAMPASAS COUNTY . . . . .	7	1 674	100.0	5	6 946	1	-	35	390	-
LA SALLE COUNTY . . . . .	6	958	94.5	3	2 099	-	-	14	357	-
LAVACA COUNTY . . . . .	12	2 263	93.9	4	7 343	20	-	101	467	-
LEE COUNTY . . . . .	6	1 771	91.5	-	4 880	7	-	62	417	-
LEON COUNTY . . . . .	5	962	100.0	-	3 581	-	-	23	1 237	-
LIBERTY COUNTY . . . . .	12	5 249	84.8	73	13 786	49	-	93	2 066	-
LIMESTONE COUNTY . . . . .	11	2 339	81.9	7	7 530	7	-	32	502	-
LIPSOMB COUNTY . . . . .	4	682	68.6	-	859	-	-	23	340	-
LIVE OAK COUNTY . . . . .	7	1 371	97.8	2	4 390	6	-	25	585	-
LLANO COUNTY . . . . .	5	847	100.0	27	4 781	4	-	104	214	-
LOVING COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
LUBBOCK COUNTY . . . . .	15	21 977	100.0	157	54 588	246	42	165	6 316	-
LYNN COUNTY . . . . .	11	1 963	98.7	3	3 835	-	-	10	908	-
MCCULLDCH COUNTY . . . . .	9	2 139	63.9	9	4 185	3	-	93	393	-
MCLENNAN COUNTY . . . . .	22	17 600	100.0	486	60 044	134	111	383	5 281	48
MCMLLEN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MADISON COUNTY . . . . .	7	1 877	98.1	16	5 973	6	-	26	442	-
MARION COUNTY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARTIN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MASON COUNTY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MATAGOROA COUNTY . . . . .	12	5 731	92.8	201	13 641	28	-	68	1 768	477
MAVERICK COUNTY . . . . .	6	1 481	81.0	70	3 368	12	-	61	760	-
MEDINA COUNTY . . . . .	12	3 341	97.0	19	11 006	62	-	135	1 845	-
MENARD COUNTY . . . . .	4	1 236	72.8	30	2 821	4	-	25	278	-
MIDLAND COUNTY . . . . .	9	10 037	100.0	240	32 558	130	-	274	5 783	-
MILAM COUNTY . . . . .	13	2 977	89.4	1	9 162	32	-	81	962	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>a</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

State by type of establishment and county	(Excludes liquefied petroleum (LP) gas stations)									
	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes) ((\$1,000))	Sales coverage <sup>1</sup> (percent)	Aviation gasoline (1,000 gal.)	Motor gasoline (1,000 gal.)	Special naphthas (1,000 gal.)	Jet fuels (naphthas or kero- sene types) (1,000 gal.)	Kerosene (1,000 gal.)	Distillate fuel oils (1,000 gal.)	Residual fuel oils (1,000 gal.)
TEXAS--CONTINUED										
MILLS COUNTY . . . . .	4	694	100.0	1	2 163	-	-	18	265	-
MITCHELL COUNTY . . . . .	5	1 002	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTAGUE COUNTY . . . . .	14	3 120	100.0	23	10 065	6	2	53	956	-
MONTGOMERY COUNTY . . . . .	6	4 218	100.0	26	10 217	36	-	57	978	-
MOORE COUNTY . . . . .	5	2 157	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MORRIS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOTLEY COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NACOGOOCHES COUNTY . . . . .	7	3 208	100.0	-	6 713	10	-	31	1 550	-
NAVARRO COUNTY . . . . .	16	3 533	89.3	46	10 201	27	(D)	42	1 354	(D)
NEWTON COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NOLAN COUNTY . . . . .	8	2 856	63.2	15	5 072	30	-	40	495	-
NUECES COUNTY . . . . .	22	27 365	85.2	15	66 995	133	-	3 496	9 544	-
OCHILTREE COUNTY . . . . .	6	2 196	92.0	53	5 590	22	-	110	1 139	-
OLDHAM COUNTY . . . . .	4	995	94.9	8	2 675	1	-	6	389	-
ORANGE COUNTY . . . . .	4	3 320	100.0	53	8 336	29	5	92	2 322	-
PALO PINTO COUNTY . . . . .	7	5 407	91.6	9 335	11 889	7	-	197	813	-
PANOLA COUNTY . . . . .	6	1 366	94.5	-	4 453	16	-	20	195	-
PARKER COUNTY . . . . .	9	3 361	89.5	-	9 336	4	-	41	1 851	-
PARMER COUNTY . . . . .	10	2 622	90.5	-	5 193	26	-	7	1 787	-
PECOS COUNTY . . . . .	8	2 956	64.4	-	5 062	32	-	116	947	-
POLK COUNTY . . . . .	6	2 245	85.2	-	6 087	13	-	24	603	-
POTTER COUNTY . . . . .	16	23 459	83.2	910	104 572	64	24 875	370	35 318	(v)
PRESIDIO COUNTY . . . . .	6	1 285	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
RAINS COUNTY . . . . .	3	435	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RANDALL COUNTY . . . . .	3	706	100.0	3	2 315	22	-	32	280	-
REAGAN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
REAL COUNTY . . . . .	8	1 392	100.0	2	4 908	12	-	17	356	-
REO RIVER COUNTY . . . . .	7	3 010	87.0	78	6 460	23	-	73	21 363	-
REEVES COUNTY . . . . .	3	1 139	100.0	34	3 422	35	-	139	472	-
REFUGIO COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
ROBERTS COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROBERTSON COUNTY . . . . .	9	3 022	83.4	16	7 918	10	-	19	440	-
ROCKWALL COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RUNNELS COUNTY . . . . .	12	2 903	80.5	8	6 375	46	-	88	646	-
RUSK COUNTY . . . . .	7	1 970	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SABINE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SAN AUGUSTINE COUNTY . . . . .	6	1 744	92.8	35	5 874	13	-	14	456	-
SAN JACINTO COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
SAN PATRICIO COUNTY . . . . .	14	4 182	98.4	130	9 997	44	-	94	6 312	-
SAN SABA COUNTY . . . . .	6	1 400	90.4	106	3 122	5	-	60	370	-
SCHLEICHER COUNTY . . . . .	3	389	100.0	1	2 130	4	-	92	188	-
SCURRY COUNTY . . . . .	9	2 977	82.7	82	6 562	45	-	139	1 243	-
SHACKELFORD COUNTY . . . . .	5	571	100.0	7	1 455	13	-	74	97	-
SHELBY COUNTY . . . . .	9	1 937	100.0	2	6 993	4	-	23	350	-
SHERMAN COUNTY . . . . .	4	932	100.0	10	2 023	7	-	5	872	-
SMITH COUNTY . . . . .	13	15 232	93.8	-	37 469	316	-	193	1 063	-
SOMERVELL COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
STARR COUNTY . . . . .	7	1 915	100.0	7	9 337	6	-	49	398	-
STEPHENS COUNTY . . . . .	9	1 562	85.6	184	4 445	5	-	36	260	-
STERLING COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STONEWALL COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SUTTON COUNTY . . . . .	4	1 188	100.0	-	3 374	3	-	32	589	-
SWISHER COUNTY . . . . .	8	2 246	74.4	-	4 873	-	-	2	525	-
TARRANT COUNTY . . . . .	17	41 645	89.3	3 363	121 014	1 901	5 561	271	5 809	-
TAYLOR COUNTY . . . . .	14	9 916	87.3	5	44 182	681	-	708	2 550	(D)
TERRELL COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TERRY COUNTY . . . . .	3	3 960	92.9	41	5 212	5	-	60	1 127	-
THROCKMORTON COUNTY . . . . .	10	452	100.0	-	1 134	-	-	97	135	-
TITUS COUNTY . . . . .	5	1 940	77.4	27	4 820	7	-	58	342	-
TOM GREEN COUNTY . . . . .	7	5 730	82.7	195	13 204	41	379	67	1 113	-
TRAVIS COUNTY . . . . .	12	23 532	70.6	18	55 134	76	-	640	7 084	-
TRINITY COUNTY . . . . .	5	774	100.0	-	2 635	-	-	11	359	-
TYLER COUNTY . . . . .	7	2 002	94.1	-	6 181	4	-	18	671	-
UPSHUR COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UPTON COUNTY . . . . .	7	1 781	100.0	20	3 708	31	-	444	440	-
UVALDE COUNTY . . . . .	3	3 326	75.6	203	9 152	74	-	81	1 018	-
VAL VERDE COUNTY . . . . .	10	3 081	100.0	212	11 260	53	13	89	1 440	-
VAN ZANOT COUNTY . . . . .	7	3 013	100.0	-	3 187	1	-	9	221	-
VICTORIA COUNTY . . . . .	5	19 699	99.2	74	24 453	103	42	743	13 277	-
WALKER COUNTY . . . . .	10	2 807	98.8	49	9 741	18	-	36	574	-
WALLER COUNTY . . . . .	8	1 759	91.5	11	5 506	3	-	42	526	-
WARO COUNTY . . . . .	8	3 363	68.5	67	4 348	53	-	199	392	-
WASHINGTON COUNTY . . . . .	10	3 178	90.2	334	9 434	22	-	86	909	-
WEBB COUNTY . . . . .	9	4 444	89.1	520	12 134	41	20	194	1 176	-
WHARTON COUNTY . . . . .	13	5 090	98.4	182	14 976	90	-	101	1 783	-
WHEELER COUNTY . . . . .	7	1 481	76.9	-	3 592	-	-	21	560	-
WICHITA COUNTY . . . . .	21	18 736	98.2	89	85 220	228	-	1 263	11 531	-
WILBARGER COUNTY . . . . .	10	2 701	100.0	97	8 122	44	8	32	769	-
WILLACRY COUNTY . . . . .	5	1 501	100.0	82	6 494	14	-	29	1 608	-
WILLIAMSON COUNTY . . . . .	16	4 768	89.8	47	15 020	49	-	130	1 353	-
WILSON COUNTY . . . . .	9	1 396	100.0	7	5 090	4	-	68	1 212	-
WINKLER COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISE COUNTY . . . . .	9	3 054	100.0	1	8 661	16	-	63	3 114	-
WOOD COUNTY . . . . .	12	3 335	67.2	-	7 372	18	-	22	1 010	-
YOAKUM COUNTY . . . . .	2	(D)	(D)	-	-	-	-	-	-	-
YOUNG COUNTY . . . . .	10	1 998	96.9	-	6 339	12	-	56	716	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales	Sales	Aviation	Motor	Special	Jet fuels	Kerosene	Distillate	Residual
		(including taxes)	coverage <sup>1</sup>	gasoline	gasoline	naphthas	(naphthas or kerosene types)		fuel oils	fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
TEXAS--CONTINUED										
ZAPATA COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
ZAVALA COUNTY . . . . .	4	616	83.8	-	1 620	-	-	31	316	-
UTAH										
TOTAL . . . . .	175	111 284	87.9	8 472	251 922	1 312	13 333	1 856	74 496	26 589
REFINER-MARKETER STATIONS . . . . .	108	70 144	100.0	3 867	173 042	953	13 333	1 405	60 537	25 983
OTHER STATIONS . . . . .	67	41 140	67.3	4 605	78 880	359	-	451	13 959	606
BEAVER COUNTY . . . . .	5	909	100.0	19	2 024	3	-	70	720	-
BOX ELDER COUNTY . . . . .	12	2 896	95.6	4	7 354	85	-	89	1 737	-
CACHE COUNTY . . . . .	11	2 646	80.3	12	4 720	27	-	3	915	-
CARBON COUNTY . . . . .	6	2 090	100.0	27	4 819	18	-	22	443	-
CAGGETT COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
DAVIS COUNTY . . . . .	5	5 179	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Duchesne County . . . . .	7	1 743	93.8	6	3 682	9	-	67	598	-
EMERY COUNTY . . . . .	4	1 171	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GARFIELD COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRAND COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IRON COUNTY . . . . .	12	2 667	94.1	76	5 590	19	-	337	2 548	-
JUAB COUNTY . . . . .	6	1 011	100.0	1	2 590	29	-	3	1 100	228
KANE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MILLARD COUNTY . . . . .	9	1 858	73.4	22	3 467	13	-	98	879	-
MORGAN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PIUTE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RICH COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
SALT LAKE COUNTY . . . . .	25	50 420	93.6	3 209	143 216	706	13 301	465	25 975	26 264
SAN JUAN COUNTY . . . . .	3	1 071	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SANPETE COUNTY . . . . .	4	899	100.0	-	2 610	4	-	64	587	-
SEVIER COUNTY . . . . .	8	3 076	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
SUMMIT COUNTY . . . . .	4	634	100.0	-	1 878	1	-	-	219	-
TOOELE COUNTY . . . . .	6	1 645	74.2	9	3 555	53	-	1	370	-
UINTAH COUNTY . . . . .	8	2 284	84.7	49	4 128	20	-	73	1 368	47
UTAH COUNTY . . . . .	11	8 052	87.2	125	18 531	160	(V)	284	1 909	(V)
WASATCH COUNTY . . . . .	3	2 019	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
WASHINGTON COUNTY . . . . .	6	755	100.0	22	1 795	4	-	-	291	-
WAYNE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
WEBER COUNTY . . . . .	10	15 422	92.9	4 773	20 861	49	32	14	28 535	50
VERMONT										
TOTAL . . . . .	72	59 948	87.0	88	102 584	80	-	12 897	70 836	21 385
REFINER-MARKETER STATIONS . . . . .	28	34 998	100.0	11	72 039	61	-	7 788	42 861	1 189
OTHER STATIONS . . . . .	44	24 950	68.7	77	30 545	19	-	5 109	27 975	20 196
ADDISON COUNTY . . . . .	4	1 625	89.7	-	4 435	-	-	37	296	-
BENNINGTON COUNTY . . . . .	8	3 553	88.0	24	6 689	-	-	526	2 540	3 467
CALEDONIA COUNTY . . . . .	8	4 068	69.9	-	7 647	4	-	446	1 548	-
CHITTENDEN COUNTY . . . . .	10	27 208	91.2	11	40 209	41	-	6 836	39 901	13 788
ESSEX COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY . . . . .	3	1 524	100.0	-	3 197	-	-	593	1 741	-
GRAND ISLE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
LAMAR COUNTY . . . . .	3	1 100	100.0	-	2 465	-	-	375	1 345	-
ORANGE COUNTY . . . . .	5	1 844	83.5	8	4 472	7	-	141	2 047	-
RUTLAND COUNTY . . . . .	6	3 398	94.0	-	6 431	-	-	1 153	7 617	1 131
WASHINGTON COUNTY . . . . .	9	4 998	78.6	45	9 325	9	-	397	3 512	-
WINDHAM COUNTY . . . . .	6	3 691	80.9	-	4 426	1	-	1 106	5 605	116
WINDSOR COUNTY . . . . .	8	6 599	80.2	-	12 534	18	-	1 229	3 889	2 883
VIRGINIA										
TOTAL . . . . .	534	707 647	90.1	16 117	1 628 798	8 686	134 786	190 215	746 321	212 846
REFINER-MARKETER STATIONS . . . . .	295	543 790	95.7	15 212	1 414 898	7 962	131 806	104 280	549 789	140 414
OTHER STATIONS . . . . .	239	163 857	71.4	905	213 900	724	2 980	85 935	196 532	72 432
ACCOMACK COUNTY . . . . .	9	3 753	73.9	-	7 014	4	-	1 941	2 140	-
ALBEMARLE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALEXANDRIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALLEGANY COUNTY . . . . .	3	788	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
AMELIA COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
AMHERST COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
APPOMATTOX COUNTY . . . . .	3	774	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARLINGTON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
AUGUSTA COUNTY . . . . .	3	3 651	100.0	-	6 847	22	-	847	1 558	-
BATH COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BEOFDRO COUNTY . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BLANO COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BOTETOURT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BRISTOL . . . . .	6	5 645	81.8	-	9 184	42	-	201	5 583	-
BRUNSWICK COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BUCHANAN COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BUCKINGHAM COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BUENA VISTA . . . . .	-	-	-	-	-	-	-	-	-	-
CAMPBELL COUNTY . . . . .	9	3 778	68.1	-	6 516	35	-	2 062	1 399	119
CAROLINE COUNTY . . . . .	4	1 352	100.0	-	3 881	-	-	569	842	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments		Sales of establishments reporting gallon sales, by product							
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
VIRGINIA--CONTINUED										
CARROLL COUNTY . . . . .	3	1 250	100.0	-	3 764	31	-	306	618	-
CHARLES CITY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CHARLOTTTE COUNTY . . . . .	3	928	100.0	-	2 032	1	-	969	1 215	-
CHARLOTTESVILLE . . . . .	11	4 061	66.8	-	6 743	42	-	1 097	4 661	474
CHESAPEAKE . . . . .	13	30 434	100.0	874	96 741	90	1 390	17 474	40 663	307
CHESTERFIELD COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLARKE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
CLIFTON FORGE . . . . .	-	-	-	-	-	-	-	-	-	-
COLONIAL HEIGHTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COVINGTON . . . . .	7	3 233	62.0	-	6 264	4	-	724	1 369	-
CRAIG COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CULPEPER COUNTY . . . . .	4	2 149	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CUMBERLAND COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
DANVILLE . . . . .	15	7 892	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
DICKENSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
DINWIDDIE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EMPORIA . . . . .	9	3 987	94.1	-	8 716	6	-	1 557	2 573	-
ESSEX COUNTY . . . . .	3	1 121	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FAIRFAX COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FAIRFAX CITY . . . . .	5	58 215	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FALLS CHURCH . . . . .	-	-	-	-	-	-	-	-	-	-
FAUQUIER COUNTY . . . . .	4	2 278	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLOYD COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLUVANNA COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRANKLIN COUNTY . . . . .	4	2 138	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FRANKLIN CITY . . . . .	4	3 125	100.0	23	4 394	8	1 164	3 402	903	-
FREDERICK COUNTY . . . . .	9	4 993	80.6	-	9 980	13	-	1 073	3 121	2 010
FREDERICKSBURG . . . . .	8	7 665	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
GALAX . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GILES COUNTY . . . . .	8	3 147	64.3	-	3 962	1	-	523	2 205	-
GLOUCESTER COUNTY . . . . .	3	1 719	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GOOCHLAND COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GRAYSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
GREENE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
GREENSVILLE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
HALIFAX COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
HAMPTON . . . . .	7	3 352	96.4	-	10 071	-	1 074	5 252	7 774	-
HANOVER COUNTY . . . . .	5	8 054	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARRISONBURG . . . . .	6	3 057	95.9	-	7 575	25	-	702	4 466	-
HENRICO COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HENRY COUNTY . . . . .	5	4 260	92.2	-	10 425	-	-	621	2 136	-
HIGHLAND COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
HOPEWELL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ISLE OF WIGHT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
JAMES CITY COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
KING AND QUEEN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KING GEORGE COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KING WILLIAM COUNTY . . . . .	5	2 305	100.0	-	5 447	9	-	1 058	2 276	-
LANCASTER COUNTY . . . . .	5	1 687	85.8	-	4 554	13	-	198	559	-
LEE COUNTY . . . . .	4	1 144	100.0	-	5 182	2	-	162	630	-
LEXINGTON . . . . .	6	1 692	64.8	-	3 101	24	-	222	645	-
LOUPOUN COUNTY . . . . .	6	1 881	70.1	-	3 389	7	-	415	2 880	-
LOUISA COUNTY . . . . .	7	1 817	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
LUNENBURG COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LYNCHBURG . . . . .	8	5 067	85.8	-	13 153	62	-	810	3 670	-
MAIDSON COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
MARTINSVILLE . . . . .	4	1 949	100.0	-	5 184	80	-	427	1 322	-
MATHEWS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MECKLENBURG COUNTY . . . . .	12	5 713	83.3	-	9 444	13	-	1 915	2 606	-
MIDDLESEX COUNTY . . . . .	3	967	100.0	-	3 095	2	-	474	1 088	-
MONTGOMERY COUNTY . . . . .	3	2 101	100.0	-	4 081	-	-	863	1 101	52
NANSEMOND COUNTY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NELSON COUNTY . . . . .	2	(D)	100.0	-	1 765	-	-	234	549	-
NEW KENT COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
NEWPORT NEWS . . . . .	7	15 451	100.0	-	28 849	90	-	2 552	17 711	42 506
NORFOLK . . . . .	15	43 103	79.5	1 504	75 657	3 158	-	11 497	59 098	81 838
NORTHAMPTON COUNTY . . . . .	3	(D)	-	-	-	-	-	-	-	-
NORTHUMBERLAND COUNTY . . . . .	4	1 377	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NDRTON . . . . .	5	1 639	93.9	-	4 496	39	-	147	1 011	-
NOTTOWAY COUNTY . . . . .	7	3 284	85.8	-	8 214	26	-	957	1 342	-
ORANGE COUNTY . . . . .	4	1 928	100.0	-	4 514	19	-	797	2 386	161
PAGE COUNTY . . . . .	5	1 435	100.0	-	3 929	-	-	559	1 530	293
PATRICK COUNTY . . . . .	3	1 254	100.0	-	3 223	5	-	924	1 107	-
PETERSBURG . . . . .	7	5 574	91.6	-	11 883	58	-	3 721	7 803	-
PITTSYLVANIA COUNTY . . . . .	4	2 905	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PORTSMOUTH . . . . .	5	6 039	79.3	-	11 273	2 614	-	1 414	9 733	-
POWATAN COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PRINCE EDWARD COUNTY . . . . .	5	2 763	100.0	-	6 872	6	-	846	2 234	-
PRINCE GEORGE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
PRINCE WILLIAM COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PULASKI COUNTY . . . . .	4	2 682	84.0	42	6 998	1	-	280	964	-
RADFORD . . . . .	4	6 636	100.0	-	6 664	72	-	257	3 055	-
RAPPAHANNOCK COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
RICHMOND COUNTY . . . . .	4	2 197	67.0	-	6 033	-	-	873	1 560	-
RICHMOND CITY . . . . .	19	84 229	99.8	257	155 219	1 156	9 567	47 455	154 970	68 212
ROANOKE COUNTY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline (1,000 gal.)	Motor gasoline (1,000 gal.)	Special naphthas (1,000 gal.)	Jet fuels (naphthas or kero- sene types) (1,000 gal.)	Kerosene (1,000 gal.)	Distillate fuel oils (1,000 gal.)	Residual fuel oils (1,000 gal.)
		(\$1,000)	(percent)							
VIRGINIA--CDTINUED										
RDANDKE CITY . . . . .	8	36 909	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ROCKBRIDGE COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RDCKINGHAM COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RUSSELL COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SALEM . . . . .	4	(D)	-	-	-	-	-	-	-	-
SCOTT COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SHENANDDAH COUNTY . . . . .	8	3 037	92.9	-	6 364	8	-	715	1 957	-
SMYTH COUNTY . . . . .	7	2 377	78.5	-	6 758	27	-	546	1 919	-
SOUTH BOSTON . . . . .	12	3 931	70.6	-	6 353	48	-	2 013	2 858	-
SOUTHAMPTON COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SPOTSYLVANIA CDUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
STAFFORD COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
STAUNTON . . . . .	8	3 845	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SUFFOLK . . . . .	6	2 918	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SURRY COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SUSSEX COUNTY . . . . .	4	2 023	100.0	-	7 178	5	-	864	1 109	-
TAEWEELL COUNTY . . . . .	10	7 456	81.5	1D	13 866	7D	-	1 052	4 138	1 0D0
VIRGINIA BEACH . . . . .	4	1 539	100.0	-	3 629	-	-	1 082	2 052	-
WARREN COUNTY . . . . .	5	2 304	92.4	-	2 628	9	-	5 529	5 271	328
WASHINGTON COUNTY . . . . .	8	6 136	75.7	-	13 088	22	-	836	3 574	-
WAYNESBDRD . . . . .	3	1 002	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WESTMORELAND COUNTY . . . . .	5	1 155	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WILLIAMSBURG . . . . .	4	996	100.0	-	2 363	6	-	338	2 474	-
WINCHESTER . . . . .	4	3 594	100.0	-	7 405	5	-	711	2 891	-
WISE COUNTY . . . . .	5	4 137	100.0	-	7 350	1	-	1 158	2 376	-
WYTHE COUNTY . . . . .	4	2 773	100.0	-	7 010	7	-	746	2 503	-
YORK COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON										
TOTAL . . . . .	673	482 384	91.3	6 504	942 614	9 145	165 385	31 380	525 788	178 D77
REFINER-MARKETER STATIONS . . . . .	465	400 037	99.2	6 344	877 364	9 016	165 385	30 302	470 376	161 615
OTHER STATIONS . . . . .	208	82 347	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
ADAMS COUNTY . . . . .	21	4 582	88.3	110	9 134	14	-	11	4 185	64
ASDTIN COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BENTDN CDUNTY . . . . .	12	4 555	86.8	77	7 854	18	-	2	1 748	-
CHELAN COUNTY . . . . .	19	6 977	81.4	117	11 888	55	-	125	4 383	118
CLALLAM COUNTY . . . . .	17	7 133	84.9	69	13 169	31	-	13	1D 120	659
CLARK COUNTY . . . . .	19	16 173	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
COLUMBIA COUNTY . . . . .	6	1 631	100.0	19	2 674	16	-	-	1 239	47
COWLITZ COUNTY . . . . .	14	6 322	96.7	82	11 342	64	-	64	6 864	2 421
DOUGLAS COUNTY . . . . .	7	1 045	94.4	7	1 273	1	-	-	781	-
FERRY COUNTY . . . . .	3	481	100.0	1	987	1	-	19	684	-
FRANKLIN COUNTY . . . . .	19	5 950	92.9	61	18 096	24	-	644	9 954	3 332
GARFIELD COUNTY . . . . .	6	1 175	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
GRANT COUNTY . . . . .	31	8 114	72.7	42	10 894	23	-	20D	4 411	-
GRAYS HARBOR COUNTY . . . . .	17	9 216	98.4	47	18 213	47	-	1 400	8 364	1 373
ISLAND COUNTY . . . . .	6	1 604	100.0	75	2 876	5	-	5	2 672	-
JEFFERSON COUNTY . . . . .	4	1 549	100.0	10	2 603	12	-	1	1 881	330
KING COUNTY . . . . .	57	203 450	98.6	3 611	446 017	6 798	164 074	22 777	275 566	133 781
KITSAP COUNTY . . . . .	12	7 075	93.5	6	17 890	27	-	20	5 924	18
KITTITAS CDUNTY . . . . .	18	5 390	9D.6	4	9 203	6	-	6	3 192	181
KLICKITAT COUNTY . . . . .	12	2 687	72.9	11	4 622	11	-	8	815	21
LEWIS COUNTY . . . . .	19	7 665	98.7	8	15 701	49	-	88	8 556	1 654
LINDCLN COUNTY . . . . .	24	3 875	89.2	31	6 548	11	-	25	4 027	47
MASON COUNTY . . . . .	7	2 514	84.1	18	4 243	4	-	166	2 233	-
OKANDGAN CDUNTY . . . . .	23	4 206	92.3	60	9 089	12	-	1	3 818	15
PACIFIC COUNTY . . . . .	15	3 665	88.3	4	8 014	7	-	182	3 721	18
PEND OREILLE COUNTY . . . . .	6	974	100.0	65	2 692	6	-	37	1 124	-
PIERCE COUNTY . . . . .	23	43 528	96.4	373	83 422	883	-	2 689	44 983	16 197
SAN JUAN COUNTY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SKAGIT COUNTY . . . . .	22	9 434	84.3	45	21 072	55	-	28	7 463	2 085
SKAMANIA COUNTY . . . . .	5	1 256	62.3	-	1 661	10	-	1	1 322	115
SNOHDMISH CDUNTY . . . . .	26	11 341	93.7	117	22 748	117	-	73	10 141	1 172
SPOKANE COUNTY . . . . .	43	47 124	84.2	680	75 051	121	1 311	1 701	40 339	5 2D0
STEVENS COUNTY . . . . .	14	3 251	85.4	2	5 968	6	-	119	1 929	3 908
THURSTON CDUNTY . . . . .	8	3 676	81.0	46	8 935	272	-	74	4 866	1 051
WAHAKIUKM COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WALLA WALLA COUNTY . . . . .	18	5 196	94.1	136	8 809	56	-	285	4 076	667
WHATCOM CDUNTY . . . . .	25	9 021	91.6	48	16 067	117	-	169	1D 140	2 287
WHITMAN CDUNTY . . . . .	37	6 697	83.7	131	10 679	17	-	157	5 211	7D
YAKIMA COUNTY . . . . .	49	22 071	76.8	163	32 249	100	-	202	19 859	750
WEST VIRGINIA										
TOTAL . . . . .	189	177 383	86.0	1 082	390 058	1 828	1 651	10 48D	89 259	935
REFINER-MARKETER STATIONS . . . . .	122	143 850	91.3	1 082	332 756	1 804	1 651	7 339	72 698	-
OTHER STATIONS . . . . .	67	33 533	63.2	-	57 302	24	-	3 141	16 561	935
BARBOUR CDUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
BERKELEY COUNTY . . . . .	12	5 033	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
BOONE CDUNTY . . . . .	4	932	94.0	-	4 512	-	-	165	476	-
BRAXTDN COUNTY . . . . .	5	5 234	88.6	39	12 904	-	-	128	44D	-
BRODKE CDUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CABELL CDUNTY . . . . .	7	14 378	97.4	-	44 375	85	-	612	4 284	-
CALHOUN CDUNTY . . . . .	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
WEST VIRGINIA--CONTINUED										
CLAY COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
OODRIDGE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
FAYETTE COUNTY . . . . .	5	(D)	(D)	(O)	(D)	(O)	(D)	(D)	(D)	(D)
GILMER COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
GRANT COUNTY . . . . .	2	(D)	(O)	(D)	(O)	(D)	(D)	(D)	(D)	(D)
GREENBRIER COUNTY . . . . .	8	4 752	94.3	-	12 123	30	-	723	2 590	-
HAMPSHIRE COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
HANCOCK COUNTY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HARDY COUNTY . . . . .	2	(O)	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)
HARRISON COUNTY . . . . .	9	6 949	89.9	-	18 119	21	-	243	5 253	-
JACKSON COUNTY . . . . .	3	1 095	100.0	-	2 876	7	-	173	761	-
JEFFERSON COUNTY . . . . .	3	(D)	(O)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANAWHA COUNTY . . . . .	14	25 864	95.2	753	53 770	1 159	1 528	1 088	16 214	-
LEWIS COUNTY . . . . .	2	(O)	(D)	(D)	(D)	(O)	(O)	(D)	(D)	(O)
LINCOLN COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
LOGAN COUNTY . . . . .	7	6 784	97.2	-	15 489	38	-	318	4 526	-
MCDOWELL COUNTY . . . . .	8	4 541	96.1	-	11 665	15	-	492	3 239	-
MARION COUNTY . . . . .	3	2 576	100.0	-	6 777	1	-	126	1 655	-
MARSHALL COUNTY . . . . .	3	2 527	100.0	-	6 797	8	-	161	1 973	-
MASON COUNTY . . . . .	5	5 015	96.6	-	7 244	6	-	189	2 341	-
MERCER COUNTY . . . . .	4	(O)	(O)	(D)	(O)	(D)	(D)	(D)	(D)	(O)
MINERAL COUNTY . . . . .	1	(O)	-	-	-	(D)	(D)	-	-	(O)
MINGO COUNTY . . . . .	4	2 424	90.7	-	4 867	2	-	418	583	-
MONONGALIA COUNTY . . . . .	9	17 294	100.0	159	50 665	185	96	854	13 261	-
MONROE COUNTY . . . . .	1	(D)	(O)	(O)	(D)	(D)	(D)	(O)	(D)	(D)
MORGAN COUNTY . . . . .	1	(O)	(D)	(D)	(D)	(O)	(D)	(D)	(D)	(D)
NICHOLAS COUNTY . . . . .	4	1 162	(D)	(D)	(D)	(O)	(D)	(D)	(D)	(D)
OHIO COUNTY . . . . .	7	7 272	83.0	-	21 296	62	-	126	2 376	-
PENOLETON COUNTY . . . . .	1	(D)	(D)	(O)	(D)	(D)	(D)	(O)	(D)	(O)
PLEASANTS COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
POCAHONTAS COUNTY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(O)	(O)
PRESTON COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
PUTNAM COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
RALEIGH COUNTY . . . . .	8	9 102	83.1	74	18 592	59	-	372	3 648	-
RANDOLPH COUNTY . . . . .	10	5 799	83.6	47	11 225	24	-	571	2 144	-
RITCHIE COUNTY . . . . .	2	(D)	(D)	(D)	(U)	(D)	(D)	(D)	(D)	(D)
ROANE COUNTY . . . . .	6	2 567	100.0	-	6 479	16	-	110	572	-
SUMMERS COUNTY . . . . .	3	(O)	(D)	(D)	(D)	(O)	(D)	(O)	(O)	(O)
TAYLOR COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
TUCKER COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
TYLER COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
UPSHUR COUNTY . . . . .	2	(O)	(O)	(D)	(D)	(O)	(D)	(O)	(D)	(D)
WAYNE COUNTY . . . . .	1	(D)	-	-	-	-	-	-	-	-
WEBSTER COUNTY . . . . .	2	(D)	(O)	(O)	(O)	(D)	(O)	(D)	(D)	(D)
WETZEL COUNTY . . . . .	5	1 404	77.8	-	4 312	-	-	36	379	-
WIRT COUNTY . . . . .	-	-	-	-	-	-	-	-	-	-
WOOD COUNTY . . . . .	8	9 679	100.0	-	33 262	65	-	245	3 037	-
WYOMING COUNTY . . . . .	3	1 095	100.0	-	2 337	2	-	90	1 520	-
WISCONSIN										
TOTAL . . . . .	1 293	531 761	84.6	7 387	1 266 184	3 901	6 706	57 181	720 288	59 072
REFINER-MARKETER STATIONS . . . . .	646	298 065	96.7	6 796	975 493	1 998	6 695	50 098	495 458	15 128
OTHER STATIONS . . . . .	647	233 696	69.1	591	290 691	1 903	11	7 083	224 830	43 944
ADAMS COUNTY . . . . .	3	899	100.0	-	1 432	2	-	126	1 076	-
ASHLAND COUNTY . . . . .	9	2 794	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
BARRON COUNTY . . . . .	27	5 969	61.9	136	7 365	9	-	486	4 608	-
BAYFIELDO COUNTY . . . . .	8	1 311	100.0	-	2 512	-	-	314	1 844	-
BROWN COUNTY . . . . .	32	43 310	97.5	3 377	135 904	246	-	9 497	57 835	25 630
BUFFALO COUNTY . . . . .	8	899	70.7	-	1 480	-	-	160	1 048	-
BURNETT COUNTY . . . . .	3	988	100.0	-	3 093	-	-	113	646	-
CALUMET COUNTY . . . . .	12	2 987	93.6	14	5 784	10	2	181	3 759	129
CHIPPewa COUNTY . . . . .	28	5 943	68.9	16	57 672	-	-	273	37 096	-
CLARK COUNTY . . . . .	28	6 243	72.0	2	6 854	57	-	614	4 166	-
COLUMBIA COUNTY . . . . .	29	7 204	62.2	3	9 244	2	-	415	4 480	237
CRAWFORD COUNTY . . . . .	10	1 859	100.0	4	3 908	-	-	528	19 715	-
DANE COUNTY . . . . .	54	35 978	91.7	-	120 876	85	-	4 056	72 409	5 581
DOOG COUNTY . . . . .	30	6 788	82.1	24	12 779	28	-	433	8 568	-
DOOR COUNTY . . . . .	14	3 234	90.1	-	5 936	1	-	689	4 315	-
DOUGLAS COUNTY . . . . .	13	4 295	100.0	3	9 229	30	-	892	8 966	-
DUNN COUNTY . . . . .	15	2 475	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
EAU CLAIRE COUNTY . . . . .	20	10 787	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FLORENCE COUNTY . . . . .	1	(D)	(D)	(O)	(O)	(D)	(D)	(O)	(O)	(O)
FOND DU LAC COUNTY . . . . .	33	11 710	80.8	-	16 105	62	-	654	10 489	226
FOREST COUNTY . . . . .	7	1 775	100.0	-	3 313	3	-	309	1 808	226
GRANT COUNTY . . . . .	34	9 707	86.4	36	18 448	3	-	433	13 437	190
GREEN COUNTY . . . . .	20	4 127	84.3	18	8 039	5	-	180	6 658	567
GREEN LAKE COUNTY . . . . .	12	2 945	94.6	-	5 647	13	-	209	3 518	2
IOWA COUNTY . . . . .	17	2 851	65.1	-	4 021	-	-	245	2 746	-
IRON COUNTY . . . . .	3	(D)	(D)	(O)	(O)	(D)	(D)	(O)	(D)	(O)
JACKSON COUNTY . . . . .	10	4 119	89.4	10	7 157	1	-	544	3 107	425
JEFFERSON COUNTY . . . . .	28	6 600	78.0	58	11 450	101	-	733	7 750	-
JUNEAU COUNTY . . . . .	17	3 651	63.9	-	5 623	10	-	206	2 630	-
KENOSHA COUNTY . . . . .	10	3 791	67.5	-	4 702	25	-	349	3 127	1 258

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.



TABLE 7. Gallon Sales, by Type of Product—United States, States, and Counties:  
1967—Continued

(Excludes liquefied petroleum (LP) gas stations)

State by type of establishment and county	All establishments			Sales of establishments reporting gallon sales, by product						
	Number	Sales (including taxes)	Sales coverage <sup>1</sup>	Aviation gasoline	Motor gasoline	Special naphthas	Jet fuels (naphthas or kero- sene types)	Kerosene	Distillate fuel oils	Residual fuel oils
		(\$1,000)	(percent)							
WISCONSIN--CONTINUED										
KEWAUNEE COUNTY. . . . .	11	8 282	93.0	-	23 396	3	-	2 937	7 510	390
LA CROSSE COUNTY. . . . .	21	15 919	92.9	2	51 478	79	2	3 823	24 798	710
LAFAYETTE COUNTY. . . . .	20	3 533	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
LANGLADE COUNTY. . . . .	8	1 236	94.7	20	2 436	2	-	256	1 499	-
LINCOLN COUNTY. . . . .	14	2 648	100.0	-	5 503	9	-	372	4 154	-
MANITOWOC COUNTY. . . . .	22	6 479	85.5	-	15 881	61	-	270	10 244	-
MARATHON COUNTY. . . . .	30	10 629	70.6	120	14 545	34	-	434	7 963	186
MARINETTE COUNTY. . . . .	13	4 263	76.9	2	6 357	219	-	531	3 334	-
MARQUETTE COUNTY. . . . .	5	1 198	94.1	-	2 016	-	-	189	1 220	-
MENOMINEE COUNTY. . . . .	-	-	-	-	-	-	-	-	-	-
MILWAUKEE COUNTY. . . . .	46	105 113	91.3	3 057	357 874	1 032	6 693	9 588	155 384	14 263
MONROE COUNTY. . . . .	21	5 351	75.6	-	8 878	64	-	436	5 207	-
ONCOTO COUNTY. . . . .	14	2 568	85.9	-	4 602	25	-	300	2 508	-
ONEIDA COUNTY. . . . .	14	3 868	95.1	104	9 257	13	-	644	4 202	-
OUTAGAMIE COUNTY. . . . .	27	12 568	94.8	-	21 972	137	3	529	23 038	-
OZAUKEE COUNTY. . . . .	14	7 667	85.3	-	19 423	5	-	1 781	13 361	-
PEPIN COUNTY. . . . .	7	1 378	62.5	-	2 137	-	-	96	975	-
PIERCE COUNTY. . . . .	19	3 902	87.4	-	6 234	1	-	462	3 314	400
POLK COUNTY. . . . .	19	4 330	93.6	23	6 594	-	-	191	3 661	834
PORTAGE COUNTY. . . . .	14	3 847	69.2	-	5 738	18	-	318	3 687	-
PRICE COUNTY. . . . .	11	2 435	93.1	-	4 502	2	-	413	2 672	-
RACINE COUNTY. . . . .	24	13 388	87.9	6	29 267	146	-	576	24 236	2 687
RICHLAND COUNTY. . . . .	9	1 700	70.6	29	2 826	-	-	210	1 677	-
ROCK COUNTY. . . . .	34	11 754	89.9	36	20 528	94	3	440	12 435	814
RUSK COUNTY. . . . .	12	2 633	75.4	1	4 006	4	-	226	1 169	-
ST CROIX COUNTY. . . . .	21	4 653	69.4	2	6 381	688	-	418	3 690	341
SAUK COUNTY. . . . .	22	5 594	91.3	48	9 763	8	-	229	5 765	955
SAWYER COUNTY. . . . .	7	1 352	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
SHAWANO COUNTY. . . . .	24	5 059	63.0	-	8 080	7	-	325	3 954	50
SHEBOYGAN COUNTY. . . . .	19	7 262	83.3	-	11 545	58	-	220	9 533	363
TAYLOR COUNTY. . . . .	8	1 753	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
TREMPEALEAU COUNTY. . . . .	22	3 982	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
VERNON COUNTY. . . . .	21	5 643	90.0	3	13 711	-	-	451	6 187	-
VILAS COUNTY. . . . .	11	2 086	100.0	77	4 314	10	-	961	1 972	-
WALWORTH COUNTY. . . . .	27	8 438	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WASHBURN COUNTY. . . . .	8	1 703	67.9	-	2 453	13	-	159	1 484	-
WASHINGTON COUNTY. . . . .	19	6 107	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
WAUKESHA COUNTY. . . . .	29	14 881	84.9	33	31 105	46	-	1 081	24 533	1 152
WAUPACA COUNTY. . . . .	30	7 559	78.5	21	10 928	69	3	492	7 400	273
WAUSHARA COUNTY. . . . .	15	2 623	77.0	-	4 667	-	-	583	1 992	-
WINNEBAGO COUNTY. . . . .	19	12 813	94.7	40	10 182	156	-	720	9 099	351
WOOD COUNTY. . . . .	27	7 035	76.5	-	10 162	16	-	519	8 358	-
WYOMING										
TOTAL. . . . .	185	52 429	82.2	435	103 677	700	13	795	21 224	1 978
REFINER-MARKETER STATIONS. . . . .	126	33 660	99.4	207	84 601	256	2	612	18 070	-
OTHER STATIONS. . . . .	59	18 769	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
ALBANY COUNTY. . . . .	8	3 263	80.6	-	6 434	9	-	19	240	-
BIG HORN COUNTY. . . . .	11	1 870	76.9	2	3 330	5	-	55	673	10
CAMPBELL COUNTY. . . . .	6	2 419	60.1	61	3 323	-	-	6	855	-
CARBON COUNTY. . . . .	9	3 342	73.2	69	6 583	11	11	99	455	1 748
CONVERSE COUNTY. . . . .	5	1 131	94.3	31	2 331	22	-	12	511	-
CROOK COUNTY. . . . .	6	1 501	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FREMONT COUNTY. . . . .	15	3 965	79.9	-	7 210	5	-	83	664	70
GOSHEN COUNTY. . . . .	10	2 107	78.6	16	4 753	4	-	61	796	-
HOT SPRINGS COUNTY. . . . .	4	524	100.0	-	1 416	5	-	5	147	-
JOHNSON COUNTY. . . . .	5	838	100.0	33	2 777	-	-	77	201	-
LARAMIE COUNTY. . . . .	15	4 520	97.9	-	14 186	39	-	68	2 136	-
LINCOLN COUNTY. . . . .	11	3 359	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
NATRONA COUNTY. . . . .	11	6 822	94.5	5	10 905	97	2	4	9 618	-
NIOBRARA COUNTY. . . . .	5	864	65.3	4	4 924	1	-	13	270	-
PARK COUNTY. . . . .	11	2 513	85.5	3	5 338	14	-	15	763	-
PLATTE COUNTY. . . . .	12	1 696	100.0	24	3 722	5	-	17	535	-
SHERIDAN COUNTY. . . . .	6	1 533	100.0	114	3 249	434	-	19	333	-
SUBLETTE COUNTY. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SWEETWATER COUNTY. . . . .	12	4 416	83.8	50	8 699	24	-	53	374	150
TETON COUNTY. . . . .	5	1 532	76.2	4	2 708	5	-	62	585	-
UINTA COUNTY. . . . .	4	1 088	93.7	15	2 658	5	-	2	172	-
WASHAKIE COUNTY. . . . .	8	1 366	82.4	-	2 646	6	-	3	528	-
WESTON COUNTY. . . . .	5	1 635	86.1	1	1 606	3	-	1	371	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

<sup>1</sup>Ratio of dollar sales of establishments reporting gallon sales to dollar sales of all establishments.

TABLE 8. Sales Analysis-United States, OEP-OCD Regions, and States: 1967

OEP-OCD region, state, and type of establishment	All establishments		Establishments reporting deliveries across state lines			Establishments reporting fuel oil deliveries direct to homes			Establishments reporting sale of LP gas for resale		
	Number	Sales (\$1,000)	Number	Total sales (\$1,000)	Percent delivered across state lines	Number	Total sales (\$1,000)	Percent delivered to homes	Number	Total sales (\$1,000)	Percent of LP gas sales for resale
UNITED STATES, TOTAL . . . . .	3D 229	24 821 828	175	138 097	.6	1 151	477 387	1.9	495	240 865	1.0
PETROLEUM BULK STATIONS, TERMINALS . . . . .	29 D39	24 296 856	136	127 261	.5	1 129	475 133	2.0	118	47 008	.2
LP GAS STATIONS . . . . .	1 19D	524 972	39	1D 836	2.1	22	2 254	.4	377	193 857	36.9
DEP-OCD REGION NO. 1											
TOTAL . . . . .	1 77D	4 788 056	41	(D)	(D)	158	145 094	3.0	82	21 159	.4
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 66D	4 748 63D	27	(O)	(O)	158	145 094	3.1	15	8 3D1	.2
LP GAS STATIONS . . . . .	11D	39 426	14	(D)	(O)	-	-	-	67	12 858	32.6
MAINE, TOTAL . . . . .	183	233 372	1	(D)	(D)	18	8 866	3.8	7	2 1D3	.9
PETROLEUM BULK STATIONS, TERMINALS . . . . .	176	23D 693	-	-	-	18	8 866	3.8	1	(O)	(O)
LP GAS STATIONS . . . . .	7	2 679	1	(D)	(D)	-	-	-	6	(D)	(O)
NEW HAMPSHIRE, TOTAL . . . . .	85	1DD 476	6	369	.4	12	4 391	4.4	6	(O)	(O)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	76	(D)	5	(D)	(D)	12	4 391	4.5	1	(O)	(D)
LP GAS STATIONS . . . . .	9	(D)	1	(O)	(O)	-	-	-	5	(O)	(D)
VERMONT, TOTAL . . . . .	85	62 389	5	95	.2	1D	3 926	6.3	8	(O)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	72	59 948	4	(O)	(D)	1D	3 926	6.5	-	-	-
LP GAS STATIONS . . . . .	13	2 441	1	(D)	(O)	-	-	-	8	(D)	(D)
MASSACHUSETTS, TOTAL . . . . .	183	744 622	1D	(O)	(D)	17	1D 024	1.3	16	4 696	.6
PETROLEUM BULK STATIONS, TERMINALS . . . . .	161	73D 099	4	(D)	(D)	17	1D 024	1.4	4	1 819	.2
LP GAS STATIONS . . . . .	22	14 523	6	(O)	(D)	-	-	-	12	2 877	19.8
RHODE ISLAND, TOTAL . . . . .	46	175 517	3	(D)	(D)	9	1 646	.9	3	1 143	.7
PETROLEUM BULK STATIONS, TERMINALS . . . . .	44	(O)	3	(O)	(D)	9	1 646	.9	2	(O)	(O)
LP GAS STATIONS . . . . .	2	(O)	-	-	-	-	-	-	1	(O)	(D)
CONNECTICUT, TOTAL . . . . .	139	49D 555	5	2 D76	.4	18	22 52D	4.6	5	711	.1
PETROLEUM BULK STATIONS, TERMINALS . . . . .	132	487 329	4	(D)	(D)	18	22 52D	4.6	2	(D)	(O)
LP GAS STATIONS . . . . .	7	3 226	1	(D)	(D)	-	-	-	3	(O)	(O)
NEW YORK, TOTAL . . . . .	801	1 937 291	6	(D)	(D)	41	38 73D	2.0	3D	5 11D	.3
PETROLEUM BULK STATIONS, TERMINALS . . . . .	763	1 927 982	2	(O)	(D)	41	38 73D	2.0	2	(D)	(O)
LP GAS STATIONS . . . . .	38	9 309	4	(D)	(D)	-	-	-	28	(D)	(D)
NEW JERSEY, TOTAL . . . . .	248	1 043 834	5	1 859	.2	33	54 991	5.3	7	(O)	(O)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	236	1 04D 009	5	1 859	.2	33	54 991	5.3	3	(O)	(D)
LP GAS STATIONS . . . . .	12	3 825	-	-	-	-	-	-	4	(D)	(D)
OEP-OCO REGION NO. 2											
TOTAL . . . . .	3 414	4 602 422	42	3D 285	.7	206	82 824	1.8	71	24 493	.5
PETROLEUM BULK STATIONS, TERMINALS . . . . .	3 279	4 568 40D	37	3D 036	.7	203	82 616	1.8	18	14 559	.3
LP GAS STATIONS . . . . .	135	34 D22	5	249	.7	3	2D8	.6	53	9 934	29.2
PENNSYLVANIA, TOTAL . . . . .	784	1 383 404	14	3 673	.3	58	23 373	1.7	21	15 144	1.1
PETROLEUM BULK STATIONS, TERMINALS . . . . .	759	1 376 684	10	3 457	.3	57	(D)	(D)	7	11 817	.9
LP GAS STATIONS . . . . .	25	6 72D	4	216	3.2	1	(D)	(O)	14	3 327	49.5
OHIO, TOTAL . . . . .	1 073	1 286 198	9	428	-	42	9 077	.7	24	6 089	.5
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 023	1 275 869	9	428	-	41	(D)	(D)	3	(D)	(D)
LP GAS STATIONS . . . . .	50	10 329	-	-	-	1	(D)	(O)	21	(D)	(D)
DELAWARE, TOTAL . . . . .	48	(D)	3	(D)	(D)	9	2 112	2.2	3	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	44	(D)	3	(D)	(O)	9	2 112	2.2	1	(O)	(D)
LP GAS STATIONS . . . . .	4	(O)	-	-	-	-	-	-	2	(D)	(D)
MARYLAND, TOTAL . . . . .	194	497 95D	7	(D)	(D)	26	14 D96	2.8	3	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	187	497 925	7	(D)	(D)	26	14 D96	2.8	-	-	-
LP GAS STATIONS . . . . .	7	925	-	-	-	-	-	-	3	(D)	(O)
DISTRICT OF COLUMBIA . . . . .	7	(O)	2	(D)	(D)	2	(D)	(D)	-	-	-
PETROLEUM BULK STATIONS, TERMINALS . . . . .	7	(D)	2	(D)	(D)	2	(D)	(D)	-	-	-
LP GAS STATIONS . . . . .	-	(D)	-	-	-	-	-	-	-	-	-
VIRGINIA, TOTAL . . . . .	55D	713 936	2	(O)	(D)	54	18 824	2.6	13	1 813	.3
PETROLEUM BULK STATIONS, TERMINALS . . . . .	534	707 647	2	(D)	(D)	53	(D)	(O)	5	(D)	(D)
LP GAS STATIONS . . . . .	16	6 289	-	-	-	1	(O)	(D)	8	(D)	(O)
WEST VIRGINIA, TOTAL . . . . .	196	178 493	-	-	-	4	1 787	1.0	1	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	189	177 383	-	-	-	4	1 787	1.0	-	-	-
LP GAS STATIONS . . . . .	7	1 11D	-	-	-	-	-	-	1	(D)	(D)
KENTUCKY, TOTAL . . . . .	562	414 912	5	(D)	(O)	11	6 412	1.5	6	876	.2
PETROLEUM BULK STATIONS, TERMINALS . . . . .	536	407 906	4	(D)	(D)	11	6 412	1.6	2	(D)	(D)
LP GAS STATIONS . . . . .	26	7 006	1	(O)	(D)	-	-	-	4	(O)	(O)
DEP-OCD REGION NO. 3											
TOTAL . . . . .	4 212	3 546 319	12	3 015	.1	146	6D 18D	1.7	83	32 834	.9
PETROLEUM BULK STATIONS, TERMINALS . . . . .	4 034	3 469 34D	9	(D)	(D)	144	(D)	(D)	18	7 675	.2
LP GAS STATIONS . . . . .	178	76 979	3	(D)	(D)	2	(D)	(D)	65	25 159	32.7
NORTH CAROLINA, TOTAL . . . . .	89D	749 599	6	1 73D	.2	69	3D 19D	4.0	25	7 8D1	1.0
PETROLEUM BULK STATIONS, TERMINALS . . . . .	846	728 283	5	(D)	(D)	69	3D 19D	4.1	8	3 242	.4
LP GAS STATIONS . . . . .	44	21 316	1	(D)	(D)	-	-	-	17	4 559	21.4
SOUTH CAROLINA, TOTAL . . . . .	434	319 111	-	-	-	23	11 4D9	3.6	5	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	414	311 271	-	-	-	23	11 4D9	3.7	1	(D)	(O)
LP GAS STATIONS . . . . .	20	7 84D	-	-	-	-	-	-	4	(D)	(D)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.



TABLE 8. Sales Analysis-United States, OEP-OCD Regions, and States: 1967-Continued

OEP-OCD region, state, and type of establishment	All establishments		Establishments reporting deliveries across state lines			Establishments reporting fuel oil deliveries direct to homes			Establishments reporting sale of LP gas for resale		
	Number	Sales (\$1,000)	Number	Total sales (\$1,000)	Percent delivered across state lines	Number	Total sales (\$1,000)	Percent delivered to homes	Number	Total sales (\$1,000)	Percent of LP gas sales for resale
OEP-DCO REGION NO. 3--CONTINUED											
GEORGIA, TOTAL . . . . .	693	524 651	-	-	-	15	6 472	1.2	12	2 675	.5
PETROLEUM BULK STATIONS, TERMINALS . . . . .	673	520 099	-	-	-	15	6 472	1.2	2	(D)	(D)
LP GAS STATIONS . . . . .	20	4 552	-	-	-	-	-	-	10	(D)	(D)
FLORIDA, TOTAL . . . . .	667	798 600	2	(D)	(D)	18	3 580	.4	26	9 806	1.2
PETROLEUM BULK STATIONS, TERMINALS . . . . .	625	777 377	-	-	-	18	3 580	.5	1	(D)	(D)
LP GAS STATIONS . . . . .	42	21 223	2	(D)	(D)	-	-	-	25	(D)	(D)
TENNESSEE, TOTAL . . . . .	498	467 803	3	(D)	(D)	12	5 872	1.3	5	2 296	.5
PETROLEUM BULK STATIONS, TERMINALS . . . . .	492	465 232	3	(D)	(D)	12	5 872	1.3	4	(D)	(D)
LP GAS STATIONS . . . . .	6	2 571	-	-	-	-	-	-	1	(D)	(D)
ALABAMA, TOTAL . . . . .	526	420 572	-	-	-	7	1 999	.5	7	5 267	1.3
PETROLEUM BULK STATIONS, TERMINALS . . . . .	501	410 455	-	-	-	6	(D)	(D)	2	(D)	(D)
LP GAS STATIONS . . . . .	25	10 117	-	-	-	1	(D)	(D)	5	(D)	(D)
MISSISSIPPI, TOTAL . . . . .	504	265 983	1	(D)	(D)	2	(D)	(D)	3	3 819	1.4
PETROLEUM BULK STATIONS, TERMINALS . . . . .	483	256 623	1	(D)	(D)	1	(D)	(D)	-	-	-
LP GAS STATIONS . . . . .	21	9 360	-	-	-	1	(D)	(D)	3	3 819	40.8
DEP-OCO REGION NO. 4											
TOTAL . . . . .	6 636	3 828 600	31	5 911	.2	349	111 024	2.9	137	28 711	.7
PETROLEUM BULK STATIONS, TERMINALS . . . . .	6 360	3 743 330	24	5 734	.2	344	110 601	3.0	23	3 382	.1
LP GAS STATIONS . . . . .	276	85 270	7	177	.2	5	423	.5	114	25 329	29.7
INDIANA, TOTAL . . . . .	1 126	718 610	8	262	.1	64	18 151	2.5	29	4 271	.6
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 067	702 494	5	(D)	(D)	64	18 151	2.6	3	(D)	(D)
LP GAS STATIONS . . . . .	59	16 116	3	(D)	(D)	-	-	-	26	(D)	(D)
ILLINOIS, TOTAL . . . . .	1 594	1 026 310	6	3 548	.3	60	27 718	2.7	14	5 255	.5
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 533	1 000 151	5	(D)	(D)	59	(D)	(D)	1	(D)	(D)
LP GAS STATIONS . . . . .	61	26 159	1	(D)	(D)	1	(D)	(D)	13	(D)	(D)
MICHIGAN, TOTAL . . . . .	1 180	1 066 566	6	(D)	(D)	67	22 275	2.1	18	2 640	.2
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 142	1 052 635	6	(D)	(D)	67	22 275	2.1	6	(D)	(D)
LP GAS STATIONS . . . . .	38	13 931	-	-	-	-	-	-	12	(D)	(D)
WISCONSIN, TOTAL . . . . .	1 344	548 556	6	(D)	(D)	94	26 757	4.9	38	9 501	1.7
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 293	531 761	4	(D)	(D)	94	26 757	5.0	9	1 712	.3
LP GAS STATIONS . . . . .	51	16 795	2	(D)	(D)	-	-	-	29	7 789	46.4
MINNESOTA, TOTAL . . . . .	1 392	468 558	5	(D)	(D)	64	16 123	3.4	38	7 044	1.5
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 325	456 289	4	(D)	(D)	60	(D)	(D)	4	(D)	(D)
LP GAS STATIONS . . . . .	67	12 269	1	(D)	(D)	4	(D)	(D)	34	(D)	(D)
OEP-OCO REGION NO. 5											
TOTAL . . . . .	4 071	2 356 013	9	9 382	.4	29	6 327	.3	47	110 101	4.7
PETROLEUM BULK STATIONS, TERMINALS . . . . .	3 892	2 171 093	4	124	-	19	5 294	.2	18	6 452	.3
LP GAS STATIONS . . . . .	179	184 920	5	9 258	5.0	10	1 033	.6	29	103 649	56.1
ARKANSAS, TOTAL . . . . .	569	214 550	4	149	.1	7	3 310	1.5	8	5 726	2.7
PETROLEUM BULK STATIONS, TERMINALS . . . . .	550	202 084	3	(D)	(D)	6	(D)	(D)	4	(D)	(D)
LP GAS STATIONS . . . . .	19	12 466	1	(D)	(D)	1	(D)	(D)	4	(D)	(D)
LOUISIANA, TOTAL . . . . .	557	470 383	-	-	-	2	(D)	(D)	2	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	522	440 680	-	-	-	-	-	-	1	(D)	(D)
LP GAS STATIONS . . . . .	35	29 703	-	-	-	2	(D)	(D)	1	(D)	(D)
OKLAHOMA, TOTAL . . . . .	640	262 560	1	(D)	(D)	2	(D)	(D)	6	1 579	.6
PETROLEUM BULK STATIONS, TERMINALS . . . . .	614	258 426	1	(D)	(D)	2	(D)	(D)	3	(D)	(D)
LP GAS STATIONS . . . . .	26	4 134	-	-	-	-	-	-	3	(D)	(D)
TEXAS, TOTAL . . . . .	2 045	1 259 935	4	9 228	.7	15	2 050	.2	28	74 259	5.9
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 959	1 126 508	-	-	-	9	1 653	.1	10	3 529	.3
LP GAS STATIONS . . . . .	86	133 427	4	9 228	6.9	6	397	.3	18	70 730	53.0
NEW MEXICO, TOTAL . . . . .	260	148 585	-	-	-	3	292	.2	3	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	247	143 395	-	-	-	2	(D)	(D)	-	-	-
LP GAS STATIONS . . . . .	13	5 190	-	-	-	1	(D)	(D)	3	(D)	(D)
DEP-OCO REGION NO. 6											
TOTAL . . . . .	6 148	1 957 473	28	17 014	.9	126	32 625	1.7	59	14 275	.7
PETROLEUM BULK STATIONS, TERMINALS . . . . .	5 911	1 881 432	23	16 796	.9	125	(D)	(D)	16	3 743	.2
LP GAS STATIONS . . . . .	237	76 041	5	218	.3	1	(D)	(D)	43	10 532	13.9
IOWA, TOTAL . . . . .	1 601	454 451	10	8 768	1.9	49	11 915	2.6	18	4 366	1.0
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 530	424 267	10	8 768	2.1	48	(D)	(D)	3	459	.1
LP GAS STATIONS . . . . .	71	30 184	-	-	-	1	(D)	(D)	15	3 907	12.9
MISSOURI, TOTAL . . . . .	1 113	503 158	1	(D)	(D)	19	6 089	1.2	6	2 125	.4
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 083	496 043	1	(D)	(D)	19	6 089	1.2	3	(D)	(D)
LP GAS STATIONS . . . . .	30	7 115	-	-	-	-	-	-	3	(D)	(D)
NORTH DAKOTA, TOTAL . . . . .	675	128 200	8	314	.2	24	4 219	3.3	14	2 328	1.8
PETROLEUM BULK STATIONS, TERMINALS . . . . .	648	124 660	5	(D)	(D)	24	4 219	3.4	3	(D)	(D)
LP GAS STATIONS . . . . .	27	3 540	3	(D)	(D)	-	-	-	11	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 8. Sales Analysis-United States, OEP-OCD Regions, and States: 1967-Continued

OEP-OCD region, state, and type of establishment	All establishments		Establishments reporting deliveries across state lines			Establishments reporting fuel oil deliveries direct to homes			Establishments reporting sale of LP gas for resale		
	Number	Sales (\$1,000)	Number	Total sales (\$1,000)	Percent delivered across state lines	Number	Total sales (\$1,000)	Percent delivered to homes	Number	Total sales (\$1,000)	Percent of LP gas sales for resale
OEP-OCD REGION NO. 6--CONTINUED											
SOUTH DAKOTA, TOTAL . . . . .	563	142 364	3	(D)	(D)	13	2 917	2.0	9	1 787	1.3
PETROLEUM BULK STATIONS, TERMINALS . . . . .	547	137 694	2	(D)	(D)	13	2 917	2.1	4	(D)	(D)
LP GAS STATIONS . . . . .	16	4 670	1	(D)	(D)	-	-	-	5	(D)	(D)
NEBRASKA, TOTAL . . . . .	637	186 698	2	(D)	(D)	8	1 449	.8	5	2 172	1.2
PETROLEUM BULK STATIONS, TERMINALS . . . . .	608	173 976	1	(D)	(D)	8	1 449	.8	2	(D)	(D)
LP GAS STATIONS . . . . .	29	12 722	1	(D)	(D)	-	-	-	3	(D)	(D)
KANSAS, TOTAL . . . . .	915	259 435	3	(D)	(D)	10	(D)	(D)	4	514	.2
PETROLEUM BULK STATIONS, TERMINALS . . . . .	867	247 322	3	(D)	(D)	10	(D)	(D)	1	(D)	(D)
LP GAS STATIONS . . . . .	48	12 113	-	-	-	-	-	-	3	(D)	(D)
WYOMING, TOTAL . . . . .	192	56 455	-	-	-	-	-	-	1	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	185	52 429	-	-	-	-	-	-	-	-	-
LP GAS STATIONS . . . . .	7	4 026	-	-	-	-	-	-	1	(D)	(D)
COLORADO, TOTAL . . . . .	452	226 712	1	(D)	(D)	3	1 110	.5	2	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	443	225 041	1	(D)	(D)	3	1 110	.5	-	-	-
LP GAS STATIONS . . . . .	9	1 671	-	-	-	-	-	-	2	(D)	(D)
DEP-OCO REGION NO. 7											
TOTAL . . . . .	1 876	2 587 116	6	(D)	(D)	57	(D)	(D)	7	7 156	.3
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 827	2 562 996	6	(D)	(D)	56	(D)	(D)	4	(D)	(D)
LP GAS STATIONS . . . . .	49	24 120	-	-	-	1	(D)	(D)	3	(D)	(D)
ARIZONA, TOTAL . . . . .	234	201 090	1	(D)	(D)	-	-	-	1	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	230	(D)	1	(D)	(D)	-	-	-	-	-	-
LP GAS STATIONS . . . . .	4	(D)	-	-	-	-	-	-	1	(D)	(D)
UTAH, TOTAL . . . . .	179	111 508	-	-	-	-	-	-	-	-	-
PETROLEUM BULK STATIONS, TERMINALS . . . . .	175	(D)	-	-	-	-	-	-	-	-	-
LP GAS STATIONS . . . . .	4	(D)	-	-	-	-	-	-	-	-	-
NEVADA, TOTAL . . . . .	105	82 046	2	(D)	(D)	7	(D)	(D)	1	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	101	81 553	2	(D)	(D)	7	(D)	(D)	1	(D)	(D)
LP GAS STATIONS . . . . .	4	493	-	-	-	-	-	-	-	-	-
CALIFORNIA, TOTAL . . . . .	1 315	2 074 409	3	(D)	(D)	49	(D)	(D)	4	7 070	.3
PETROLEUM BULK STATIONS, TERMINALS . . . . .	1 279	2 060 860	3	(D)	(D)	48	(D)	(D)	2	(D)	(D)
LP GAS STATIONS . . . . .	36	13 549	-	-	-	1	(D)	(D)	2	(D)	(D)
HAWAII . . . . .	43	118 063	-	-	-	1	(D)	(D)	1	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	42	(D)	-	-	-	1	(D)	(D)	1	(D)	(D)
LP GAS STATIONS . . . . .	1	(D)	-	-	-	-	-	-	-	-	-
OEP-OCD REGION NO. 8											
TOTAL . . . . .	2 102	1 155 829	6	935	.1	80	15 969	1.4	9	2 136	.2
PETROLEUM BULK STATIONS, TERMINALS . . . . .	2 076	1 151 635	6	935	.1	80	15 969	1.4	6	(D)	(D)
LP GAS STATIONS . . . . .	26	4 194	-	-	-	-	-	-	3	(D)	(D)
MONTANA, TOTAL . . . . .	418	107 997	1	(D)	(D)	6	1 218	1.1	4	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	403	105 595	1	(D)	(D)	6	1 218	1.2	1	(D)	(D)
LP GAS STATIONS . . . . .	15	2 402	-	-	-	-	-	-	3	(D)	(D)
IDAHO, TOTAL . . . . .	390	129 484	2	(D)	(D)	10	2 091	1.6	1	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	389	(D)	2	(D)	(D)	10	2 091	1.6	1	(D)	(D)
LP GAS STATIONS . . . . .	1	(D)	-	-	-	-	-	-	-	-	-
WASHINGTON, TOTAL . . . . .	679	483 329	2	(D)	(D)	30	6 071	1.3	1	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	673	482 384	2	(D)	(D)	30	6 071	1.3	1	(D)	(D)
LP GAS STATIONS . . . . .	6	945	-	-	-	-	-	-	-	-	-
OREGON, TOTAL . . . . .	535	372 686	1	(D)	(D)	33	5 968	1.6	2	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	532	372 334	1	(D)	(D)	33	5 968	1.6	2	(D)	(D)
LP GAS STATIONS . . . . .	3	352	-	-	-	-	-	-	-	-	-
ALASKA . . . . .	80	62 333	-	-	-	1	(D)	(D)	1	(D)	(D)
PETROLEUM BULK STATIONS, TERMINALS . . . . .	79	(D)	-	-	-	1	(D)	(D)	1	(D)	(D)
LP GAS STATIONS . . . . .	1	(D)	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 9. Methods of Receiving and Loading Bulk Liquid Products-United States, OEP-OCB Regions and States: 1967

(Excludes liquefied petroleum (LP) gas stations)

OEP-OCB region, state, and type of establishment	All establishments		Establishments able to load delivery equipment by gravity		Establishments reporting primary method of receiving bulk liquid products						Establishments with facilities for blending oils	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	By tank truck (number)	By tank car (number)	By pipe line (number)	By barge (number)	By tanker (number)	Not reported (number)	Number	Sales (\$1,000)
UNITED STATES, TOTAL . . . . .	29 039	24 296 856	11 516	10 174 061	21 215	1 010	1 016	1 452	370	3 976	388	2 044 063
PETROLEUM BULK STATIONS . . . . .	26 338	12 018 057	10 506	5 221 435	21 042	991	72	320	34	3 879	214	164 718
PETROLEUM BULK TERMINALS . . . . .	2 701	12 278 799	1 010	4 952 626	173	19	944	1 132	336	97	174	1 879 345
OEP-OCB REGION NO. 1												
TOTAL . . . . .	1 660	4 748 630	811	2 320 335	888	53	125	322	94	178	102	916 454
PETROLEUM BULK STATIONS . . . . .	1 111	918 734	552	443 011	865	51	4	16	2	173	31	31 042
PETROLEUM BULK TERMINALS . . . . .	549	3 829 896	259	1 877 324	23	2	121	306	92	5	71	885 412
MAINE, TOTAL . . . . .	176	230 693	99	147 231	85	35	4	17	13	22	19	61 547
PETROLEUM BULK STATIONS . . . . .	142	78 251	76	37 492	84	35	-	-	-	22	11	5 495
PETROLEUM BULK TERMINALS . . . . .	34	152 442	23	109 739	1	-	3	17	13	-	8	56 052
NEW HAMPSHIRE, TOTAL . . . . .	76	(0)	43	61 622	53	7	-	4	4	8	6	35 498
PETROLEUM BULK STATIONS . . . . .	69	(0)	39	(0)	53	7	-	1	-	8	3	1 809
PETROLEUM BULK TERMINALS . . . . .	7	(0)	4	(0)	-	-	-	3	4	-	3	33 689
VERMONT, TOTAL . . . . .	72	59 948	51	44 887	49	6	-	11	-	6	7	13 473
PETROLEUM BULK STATIONS . . . . .	61	31 941	45	25 486	49	6	-	-	-	6	5	(0)
PETROLEUM BULK TERMINALS . . . . .	11	28 007	6	19 401	-	-	-	11	-	-	2	(0)
MASSACHUSETTS, TOTAL . . . . .	161	730 099	51	355 700	90	2	10	20	17	22	14	289 523
PETROLEUM BULK STATIONS . . . . .	112	110 255	30	47 302	86	2	-	2	-	22	1	(0)
PETROLEUM BULK TERMINALS . . . . .	49	619 844	21	308 398	4	-	10	18	17	-	13	(0)
RHODE ISLAND, TOTAL . . . . .	44	(0)	15	104 583	22	-	-	7	10	5	5	52 281
PETROLEUM BULK STATIONS . . . . .	27	(0)	5	(0)	21	-	-	-	1	5	-	-
PETROLEUM BULK TERMINALS . . . . .	17	(0)	10	(0)	1	-	-	7	9	-	5	52 281
CONNECTICUT, TOTAL . . . . .	132	487 329	57	228 215	62	-	9	40	7	14	7	92 685
PETROLEUM BULK STATIONS . . . . .	72	75 271	32	31 015	60	-	-	-	-	12	1	(0)
PETROLEUM BULK TERMINALS . . . . .	60	412 058	25	197 200	2	-	9	40	7	2	6	(0)
NEW YORK, TOTAL . . . . .	763	1 927 982	381	1 041 604	397	1	69	179	31	86	34	229 825
PETROLEUM BULK STATIONS . . . . .	481	341 947	251	173 708	385	-	1	10	1	84	7	12 260
PETROLEUM BULK TERMINALS . . . . .	282	1 586 035	130	867 896	12	1	68	169	30	2	27	217 565
NEW JERSEY, TOTAL . . . . .	236	1 040 009	114	336 493	130	2	33	44	12	15	10	141 622
PETROLEUM BULK STATIONS . . . . .	147	186 684	74	90 265	127	1	3	3	-	14	3	5 534
PETROLEUM BULK TERMINALS . . . . .	89	853 325	40	246 228	3	1	31	41	12	1	7	136 088
OEP-OCB REGION NO. 2												
TOTAL . . . . .	3 279	4 568 400	1 285	1 534 348	2 324	45	235	245	36	394	56	289 570
PETROLEUM BULK STATIONS . . . . .	2 774	1 685 807	1 096	745 309	2 296	41	3	39	6	389	31	28 713
PETROLEUM BULK TERMINALS . . . . .	505	2 882 593	189	789 039	28	4	232	206	30	5	25	260 857
PENNSYLVANIA, TOTAL . . . . .	759	1 376 684	345	556 650	529	4	108	44	5	69	17	30 442
PETROLEUM BULK STATIONS . . . . .	603	482 821	280	228 529	518	4	-	13	-	68	11	7 262
PETROLEUM BULK TERMINALS . . . . .	156	893 863	65	328 121	11	-	108	31	5	1	6	23 180
OHIO, TOTAL . . . . .	1 023	1 275 869	254	200 065	741	5	71	46	8	152	9	9 407
PETROLEUM BULK STATIONS . . . . .	905	420 038	228	118 660	734	4	2	11	3	151	6	1 528
PETROLEUM BULK TERMINALS . . . . .	118	855 831	26	81 405	7	1	69	35	5	1	3	7 879
DELAWARE, TOTAL . . . . .	44	(0)	26	(0)	28	1	2	7	1	5	4	35 656
PETROLEUM BULK STATIONS . . . . .	34	26 336	20	(0)	27	-	1	1	-	5	2	(0)
PETROLEUM BULK TERMINALS . . . . .	10	(0)	6	(0)	1	1	1	6	1	-	2	(0)
MARYLAND, TOTAL . . . . .	187	497 025	89	238 069	107	4	10	40	5	21	6	144 303
PETROLEUM BULK STATIONS . . . . .	129	112 220	59	53 746	105	3	-	-	-	21	1	(0)
PETROLEUM BULK TERMINALS . . . . .	58	384 805	30	184 323	2	1	10	40	5	-	5	(0)
DISTRICT OF COLUMBIA . . . . .	7	(0)	1	(0)	3	-	1	2	-	1	1	(0)
PETROLEUM BULK STATIONS . . . . .	4	5 224	-	-	3	-	-	-	-	1	-	-
PETROLEUM BULK TERMINALS . . . . .	3	(0)	1	(0)	-	-	1	2	-	-	1	(0)
VIRGINIA, TOTAL . . . . .	534	707 647	244	218 299	377	9	38	34	13	63	12	32 358
PETROLEUM BULK STATIONS . . . . .	447	259 475	209	116 200	373	8	-	4	1	61	6	6 590
PETROLEUM BULK TERMINALS . . . . .	87	448 172	35	102 099	4	1	38	30	12	2	6	25 768
WEST VIRGINIA, TOTAL . . . . .	189	177 383	81	68 758	131	1	1	27	3	26	2	(0)
PETROLEUM BULK STATIONS . . . . .	160	99 133	71	(0)	130	1	-	3	1	25	2	(0)
PETROLEUM BULK TERMINALS . . . . .	29	78 250	10	(0)	1	-	1	24	2	1	-	-
KENTUCKY, TOTAL . . . . .	536	407 906	245	201 792	408	21	4	45	1	57	5	24 364
PETROLEUM BULK STATIONS . . . . .	492	280 560	229	155 678	406	21	-	7	1	57	3	(0)
PETROLEUM BULK TERMINALS . . . . .	44	127 346	16	46 114	2	-	4	38	-	-	2	(0)
OEP-OCB REGION NO. 3												
TOTAL . . . . .	4 034	3 469 340	2 154	1 823 831	2 933	185	172	202	103	439	48	141 283
PETROLEUM BULK STATIONS . . . . .	3 592	2 282 487	1 973	1 327 317	2 904	182	4	55	12	435	29	14 975
PETROLEUM BULK TERMINALS . . . . .	442	1 186 853	181	496 514	29	3	168	147	91	4	19	126 308
NORTH CAROLINA, TOTAL . . . . .	846	728 283	433	338 953	601	7	35	46	38	119	9	7 189
PETROLEUM BULK STATIONS . . . . .	732	448 588	390	262 251	593	7	1	7	6	118	5	1 642
PETROLEUM BULK TERMINALS . . . . .	114	279 695	43	76 702	8	-	34	39	32	1	4	5 547
SOUTH CAROLINA, TOTAL . . . . .	414	311 271	195	139 415	302	11	20	11	12	58	3	6 317
PETROLEUM BULK STATIONS . . . . .	368	217 611	182	115 504	297	11	-	-	2	58	1	(0)
PETROLEUM BULK TERMINALS . . . . .	46	93 660	13	23 911	5	-	20	11	10	-	2	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 9. Methods of Receiving and Loading Bulk Liquid Products—United States, OEP-OCD Regions and States: 1967—Continued

OEP-OCD region, state, and type of establishment	(Excludes liquefied petroleum (LP) gas stations)											
	All establishments		Establishments able to load delivery equipment by gravity		Establishments reporting primary method of receiving bulk liquid products						Establishments with facilities for blending oils	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	By tank truck (number)	By tank car (number)	By pipe line (number)	By barge (number)	By tanker (number)	Not reported (number)	Number	Sales (\$1,000)
OEP-OCD REGION NO. 3--CONTINUEO												
GEORGIA, TOTAL . . . . .	673	520 099	424	332 130	493	59	45	27	8	41	10	21 165
PETROLEUM BULK STATIONS. . . . .	610	377 487	391	251 619	492	59	2	15	1	41	9	(O)
PETROLEUM BULK TERMINALS . . . . .	63	142 612	33	80 511	1	-	43	12	7	-	1	(D)
FLORIDA, TOTAL . . . . .	625	777 377	359	499 287	417	75	4	39	38	52	14	95 553
PETROLEUM BULK STATIONS. . . . .	546	451 792	315	305 691	407	73	-	14	1	51	3	1 206
PETROLEUM BULK TERMINALS . . . . .	79	325 585	44	193 596	10	2	4	25	37	1	11	94 347
TENNESSEE, TOTAL . . . . .	492	465 232	224	208 403	348	14	29	24	4	73	7	4 573
PETROLEUM BULK STATIONS. . . . .	439	267 319	204	138 137	346	14	1	5	1	72	7	4 573
PETROLEUM BULK TERMINALS . . . . .	53	197 913	20	70 266	2	-	28	19	3	1	-	-
ALABAMA, TOTAL . . . . .	501	410 455	224	147 771	396	4	25	28	1	47	4	6 171
PETROLEUM BULK STATIONS. . . . .	449	305 442	208	111 810	394	3	-	6	-	46	3	(D)
PETROLEUM BULK TERMINALS . . . . .	52	105 013	16	35 961	2	1	25	22	1	1	1	(O)
MISSISSIPPI, TOTAL . . . . .	483	256 623	295	157 872	376	15	14	27	2	49	1	(O)
PETROLEUM BULK STATIONS. . . . .	448	214 248	283	142 305	375	15	-	8	1	49	1	(O)
PETROLEUM BULK TERMINALS . . . . .	35	42 375	12	15 567	1	-	14	19	1	-	-	-
OEP-OCO REGION NO. 4												
TOTAL. . . . .	6 360	3 743 330	1 819	1 079 019	4 663	358	153	165	48	973	58	127 486
PETROLEUM BULK STATIONS. . . . .	6 000	2 366 578	1 722	649 573	4 629	355	17	42	7	953	42	28 540
PETROLEUM BULK TERMINALS . . . . .	360	1 376 752	97	429 446	34	3	136	123	44	20	16	98 946
INOIANA, TOTAL . . . . .	1 067	702 494	349	211 453	815	11	33	36	-	172	11	7 540
PETROLEUM BULK STATIONS. . . . .	993	385 337	329	112 666	810	11	2	7	-	163	10	(O)
PETROLEUM BULK TERMINALS . . . . .	74	317 157	20	98 787	5	-	31	29	-	9	1	(O)
ILLINOIS, TOTAL. . . . .	1 533	1 000 151	513	304 306	1 193	49	41	38	6	206	13	92 109
PETROLEUM BULK STATIONS. . . . .	1 448	644 890	493	183 785	1 179	47	7	8	2	205	7	8 234
PETROLEUM BULK TERMINALS . . . . .	85	355 261	20	120 521	14	2	34	30	4	1	6	83 875
MICHIGAN, TOTAL. . . . .	1 142	1 052 635	426	372 865	853	23	35	30	28	173	5	1 593
PETROLEUM BULK STATIONS. . . . .	1 055	562 099	398	194 664	851	23	2	7	-	172	3	(D)
PETROLEUM BULK TERMINALS . . . . .	87	490 536	28	178 201	2	-	33	23	28	1	2	(O)
WISCONSIN, TOTAL . . . . .	1 293	531 761	330	121 127	817	171	35	30	14	226	18	12 449
PETROLEUM BULK STATIONS. . . . .	1 222	396 549	312	93 759	814	170	2	9	2	225	15	4 848
PETROLEUM BULK TERMINALS . . . . .	71	135 212	18	27 368	3	1	33	21	12	1	3	7 601
MINNESOTA, TOTAL . . . . .	1 325	456 289	201	69 268	985	104	9	31	-	196	11	13 795
PETROLEUM BULK STATIONS. . . . .	1 282	377 703	190	64 699	975	104	4	11	-	188	7	10 860
PETROLEUM BULK TERMINALS . . . . .	43	78 586	11	4 569	10	-	5	20	-	8	4	2 935
OEP-OCD REGION NO. 5												
TOTAL. . . . .	3 892	2 171 093	2 270	1 134 411	3 096	23	116	178	21	458	24	60 821
PETROLEUM BULK STATIONS. . . . .	3 650	1 514 826	2 199	872 181	3 072	22	17	74	11	454	18	24 479
PETROLEUM BULK TERMINALS . . . . .	242	656 267	71	262 230	24	1	99	104	10	4	6	36 342
ARKANSAS, TOTAL. . . . .	550	202 084	319	104 580	427	8	5	26	-	84	2	(O)
PETROLEUM BULK STATIONS. . . . .	526	175 937	316	(O)	424	8	-	11	-	83	2	(O)
PETROLEUM BULK TERMINALS . . . . .	24	26 147	3	(O)	3	-	5	15	-	1	-	-
LOUISIANA, TOTAL . . . . .	522	440 680	340	223 282	415	5	10	50	-	42	2	(O)
PETROLEUM BULK STATIONS. . . . .	464	250 258	321	169 532	406	5	-	13	-	40	2	(O)
PETROLEUM BULK TERMINALS . . . . .	58	190 422	19	53 750	9	-	10	37	-	2	-	(O)
OKLAHOMA, TOTAL. . . . .	614	258 426	313	122 409	469	4	27	15	4	95	5	558
PETROLEUM BULK STATIONS. . . . .	589	221 559	306	(O)	468	3	15	6	2	95	3	(O)
PETROLEUM BULK TERMINALS . . . . .	25	36 867	7	(O)	1	1	12	9	2	-	2	(O)
TEXAS, TOTAL . . . . .	1 959	1 126 508	1 164	609 409	1 603	5	65	79	12	195	12	45 752
PETROLEUM BULK STATIONS. . . . .	1 841	772 251	1 128	442 065	1 592	5	2	42	6	194	9	21 871
PETROLEUM BULK TERMINALS . . . . .	118	354 257	36	167 344	11	-	63	37	6	1	3	23 881
NEW MEXICO, TOTAL. . . . .	247	143 395	134	74 731	182	1	9	8	-	47	3	7 017
PETROLEUM BULK STATIONS. . . . .	230	94 821	128	(O)	182	1	-	2	-	45	2	(O)
PETROLEUM BULK TERMINALS . . . . .	17	48 574	6	(O)	-	-	9	6	-	2	1	(O)
OEP-OCO REGION NO. 6												
TOTAL. . . . .	5 911	1 881 432	1 478	586 798	4 406	187	67	154	-	1 097	36	16 928
PETROLEUM BULK STATIONS. . . . .	5 714	1 538 794	1 433	454 640	4 396	184	15	65	-	1 054	34	(O)
PETROLEUM BULK TERMINALS . . . . .	197	342 638	45	132 158	10	3	52	89	-	43	2	(O)
IOWA, TOTAL. . . . .	1 530	424 267	184	71 865	1 066	84	13	36	-	331	15	2 544
PETROLEUM BULK STATIONS. . . . .	1 481	335 226	174	55 631	1 065	83	1	15	-	317	14	(O)
PETROLEUM BULK TERMINALS . . . . .	49	89 041	10	16 234	1	1	12	21	-	14	1	(O)
MISSOURI, TOTAL. . . . .	1 083	496 043	427	194 841	832	16	17	36	-	182	5	1 400
PETROLEUM BULK STATIONS. . . . .	1 028	366 956	410	148 013	829	15	7	8	-	169	4	(O)
PETROLEUM BULK TERMINALS . . . . .	55	129 087	17	46 828	3	1	10	28	-	13	1	(O)
NORTH DAKOTA, TOTAL. . . . .	648	124 660	125	33 071	528	21	3	11	-	85	2	(O)
PETROLEUM BULK STATIONS. . . . .	634	119 971	124	(O)	526	21	1	4	-	82	2	(O)
PETROLEUM BULK TERMINALS . . . . .	14	4 689	1	(O)	2	-	2	7	-	3	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



TABLE 9. Methods of Receiving and Loading Bulk Liquid Products-United States, OEP-OCB Regions and States: 1967-Continued

(Excludes liquefied petroleum (LP) gas stations)

OEP-OCB region, state, and type of establishment	All establishments		Establishments able to load delivery equipment by gravity		Establishments reporting primary method of receiving bulk liquid products						Establishments with facilities for blending oils	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	By tank truck (number)	By tank car (number)	By pipe line (number)	By barge (number)	By tanker (number)	Not reported (number)	Number	Sales (\$1,000)
OEP-OCB REGION NO. 6--CONTINUED												
SOUTH OAKOTA, TOTAL . . . . .	547	137 694	78	33 083	438	5	5	16	-	83	3	491
PETROLEUM BULK STATIONS . . . . .	531	119 935	74	20 841	436	5	1	8	-	81	3	491
PETROLEUM BULK TERMINALS . . . . .	16	17 759	4	12 242	2	-	4	8	-	2	-	-
NEBRASKA, TOTAL . . . . .	608	173 976	117	57 240	430	15	5	19	-	139	5	10 344
PETROLEUM BULK STATIONS . . . . .	589	148 405	114	(D)	429	15	1	8	-	136	5	10 344
PETROLEUM BULK TERMINALS . . . . .	19	25 571	3	(D)	1	-	4	11	-	3	-	-
KANSAS, TOTAL . . . . .	867	247 322	217	69 663	639	7	16	16	-	189	2	(O)
PETROLEUM BULK STATIONS . . . . .	841	198 975	213	(O)	638	7	3	10	-	183	2	(O)
PETROLEUM BULK TERMINALS . . . . .	26	48 347	4	(D)	1	-	13	6	-	6	-	-
WYOMING, TOTAL . . . . .	185	52 429	114	33 532	139	14	2	1	-	29	-	-
PETROLEUM BULK STATIONS . . . . .	181	48 684	110	29 787	139	13	-	1	-	28	-	-
PETROLEUM BULK TERMINALS . . . . .	4	3 745	4	3 745	-	1	2	-	-	1	-	-
COLORADO, TOTAL . . . . .	443	225 041	216	93 503	334	25	6	19	-	59	4	547
PETROLEUM BULK STATIONS . . . . .	429	200 642	214	(O)	334	25	1	11	-	58	4	547
PETROLEUM BULK TERMINALS . . . . .	14	24 399	2	(D)	-	-	5	8	-	1	-	-
OEP-OCB REGION NO. 7												
TOTAL . . . . .	1 827	2 562 996	755	1 118 080	1 437	26	99	68	25	172	35	267 985
PETROLEUM BULK STATIONS . . . . .	1 632	1 072 966	666	435 093	1 423	24	10	12	1	162	18	14 561
PETROLEUM BULK TERMINALS . . . . .	195	1 490 030	89	682 987	14	2	89	56	24	10	17	253 424
ARIZONA, TOTAL . . . . .	230	(O)	105	67 828	176	12	9	4	-	29	2	(O)
PETROLEUM BULK STATIONS . . . . .	213	(O)	97	41 167	176	11	-	1	-	25	1	(D)
PETROLEUM BULK TERMINALS . . . . .	17	(O)	8	26 661	-	1	9	3	-	4	1	(D)
UTAH, TOTAL . . . . .	175	(O)	90	(O)	131	1	3	8	-	32	1	(O)
PETROLEUM BULK STATIONS . . . . .	164	(O)	87	(D)	130	1	1	4	-	28	1	(O)
PETROLEUM BULK TERMINALS . . . . .	11	(O)	3	(O)	1	-	2	4	-	4	-	-
NEVADA, TOTAL . . . . .	101	81 553	42	40 797	80	2	9	1	-	9	4	1 546
PETROLEUM BULK STATIONS . . . . .	89	44 640	34	21 890	79	1	1	-	-	8	4	1 546
PETROLEUM BULK TERMINALS . . . . .	12	36 913	8	18 907	1	1	8	1	-	1	-	-
CALIFORNIA, TOTAL . . . . .	1 279	2 060 860	506	940 548	1 039	11	65	50	14	100	28	263 166
PETROLEUM BULK STATIONS . . . . .	1 154	819 959	444	323 108	1 028	11	8	7	1	99	12	12 128
PETROLEUM BULK TERMINALS . . . . .	125	1 240 901	62	617 440	11	-	57	43	13	1	16	251 038
HAWAII . . . . .	42	(O)	12	(D)	11	-	13	5	11	2	-	-
PETROLEUM BULK STATIONS . . . . .	12	(O)	4	(D)	10	-	-	-	-	2	-	-
PETROLEUM BULK TERMINALS . . . . .	30	(O)	8	(D)	1	-	13	5	11	-	-	-
OEP-OCB REGION NO. 8												
TOTAL . . . . .	2 076	1 151 635	944	577 239	1 468	133	49	118	47	261	29	223 536
PETROLEUM BULK STATIONS . . . . .	1 865	637 865	865	294 311	1 457	132	2	17	1	256	11	5 761
PETROLEUM BULK TERMINALS . . . . .	211	513 770	79	282 928	11	1	47	101	46	5	18	217 775
MONTANA, TOTAL . . . . .	403	105 595	255	(O)	311	24	9	6	-	53	1	(O)
PETROLEUM BULK STATIONS . . . . .	387	92 116	250	(O)	311	24	-	1	-	51	-	(O)
PETROLEUM BULK TERMINALS . . . . .	16	13 479	5	(D)	-	-	9	5	-	2	1	-
IDAHO, TOTAL . . . . .	389	(O)	197	59 404	288	29	17	7	-	48	4	2 258
PETROLEUM BULK STATIONS . . . . .	366	(O)	191	56 234	286	29	1	4	-	46	4	2 258
PETROLEUM BULK TERMINALS . . . . .	23	(O)	6	3 170	2	-	16	3	-	2	-	-
WASHINGTON, TOTAL . . . . .	673	482 384	261	263 486	444	45	15	61	14	94	17	146 908
PETROLEUM BULK STATIONS . . . . .	579	216 477	217	85 551	437	44	-	4	1	93	4	1 887
PETROLEUM BULK TERMINALS . . . . .	94	265 907	44	177 935	7	1	15	57	13	1	13	145 021
OREGON, TOTAL . . . . .	532	372 334	203	164 947	406	26	8	22	7	63	5	68 158
PETROLEUM BULK STATIONS . . . . .	504	198 085	195	79 730	406	26	1	8	-	63	2	(O)
PETROLEUM BULK TERMINALS . . . . .	28	174 249	8	85 217	-	-	7	14	7	-	3	(D)
ALASKA . . . . .	79	(O)	28	(D)	19	9	-	-	-	3	2	(O)
PETROLEUM BULK STATIONS . . . . .	29	(O)	12	(D)	17	9	-	-	-	3	1	(O)
PETROLEUM BULK TERMINALS . . . . .	50	(O)	16	(D)	2	-	-	22	-	-	1	(O)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 10. Capital Expenditures, by Type of Station-United States, OEP-OCD Regions, and States:  
1967

OEP-OCD Regions and States	All establishments		Establishments reporting capital expenditures									Establishments not reporting capital expenditures	
	Number	Sales (\$1,000)	Bulk stations reporting capital expenditures			Terminals reporting capital expenditures			LP gas stations reporting capital expenditures			Number	Sales (\$1,000)
			Number	Sales (\$1,000)	Capital expenditures (\$1,000)	Number	Sales (\$1,000)	Capital expenditures (\$1,000)	Number	Sales (\$1,000)	Capital expenditures (\$1,000)		
UNITED STATES TOTAL	30 229	24 821 828	5 822	4 387 417	94 281	1 110	8 306 784	45 604	330	271 405	8 379	22 967	11 856 222
OEP-OCD REGION NO. 1													
TOTAL	1 770	4 788 056	414	405 613	8 638	260	2 495 477	12 105	36	15 010	1 100	1 060	1 871 956
MAINE	183	233 372	28	25 705	785	14	99 406	194	3	2 058	171	138	106 203
NEW HAMPSHIRE	85	100 476	26	17 001	732	3	(0)	(0)	4	(0)	(0)	52	(0)
VERMONT	85	62 389	16	7 015	250	3	(0)	(0)	4	(0)	(0)	62	47 022
MASSACHUSETTS	183	744 622	36	38 544	590	28	(0)	(0)	11	(0)	(0)	108	278 959
RHODE ISLAND	46	175 517	12	19 595	258	10	79 421	512	-	-	-	24	76 501
CONNECTICUT	139	490 555	33	40 120	897	29	290 784	708	2	(0)	(0)	75	(0)
NEW YORK	801	1 937 291	205	165 453	3 802	123	3 832	13 832	10	2 883	142	463	823 286
NEW JERSEY	248	1 043 834	58	92 180	1 324	50	4 674	98 374	2	(0)	(0)	138	(0)
OEP-OCD REGION NO. 2													
TOTAL	3 414	4 602 422	853	705 963	13 031	226	1 925 218	8 193	30	12 043	440	2 305	1 959 198
PENNSYLVANIA	784	1 383 404	282	247 316	14 267	70	495 071	2 136	5	1 815	85	427	639 202
OHIO	1 073	1 286 198	163	134 592	4 267	53	666 474	2 241	7	2 344	78	850	482 788
DELAWARE	48	(0)	13	(0)	(0)	6	(0)	(0)	1	(0)	(0)	28	(0)
MARYLAND	194	497 950	57	64 716	1 254	26	311 705	662	1	(0)	(0)	110	(0)
DISTRICT OF COLUMBIA	7	(0)	3	(0)	(0)	2	(0)	(0)	-	-	-	2	(0)
VIRGINIA	550	713 936	162	90 640	2 007	40	248 080	1 908	3	(0)	(0)	345	(0)
WEST VIRGINIA	196	178 493	55	38 514	1 180	13	48 764	480	2	(0)	(0)	126	(0)
KENTUCKY	562	414 912	118	116 541	1 465	16	79 878	264	11	3 132	214	417	215 361
OEP-OCD REGION NO. 3													
TOTAL	4 212	3 546 319	982	887 964	16 899	168	815 588	6 874	55	29 031	933	3 007	1 813 736
NORTH CAROLINA	890	749 599	276	211 674	5 302	39	165 462	811	12	(0)	(0)	563	(0)
SOUTH CAROLINA	434	310 111	114	82 909	2 648	21	62 180	628	1	(0)	(0)	298	(0)
GEORGIA	693	524 651	122	116 186	1 449	24	113 044	928	7	1 595	75	540	293 826
FLORIDA	667	798 600	105	176 587	1 904	38	239 812	3 484	11	4 701	181	513	377 500
TENNESSEE	498	467 803	152	123 291	2 904	21	153 708	283	2	(0)	(0)	323	(0)
ALABAMA	526	420 572	132	125 196	1 829	14	57 746	356	15	7 280	374	365	230 350
MISSISSIPPI	504	265 983	81	52 121	863	11	23 636	384	7	3 586	174	405	186 640
OEP-OCD REGION NO. 4													
TOTAL	6 636	3 828 600	1 236	904 542	13 802	144	935 308	7 301	68	34 179	1 546	5 188	1 954 571
INDIANA	1 126	718 610	207	159 943	2 132	39	188 757	356	7	2 225	524	873	367 685
ILLINOIS	1 594	1 026 310	275	241 714	4 818	34	252 551	1 238	22	15 237	321	1 263	516 808
MICHIGAN	1 180	1 066 566	246	233 671	1 379	35	361 303	3 674	16	8 299	439	883	463 293
WISCONSIN	1 344	548 556	268	141 721	2 847	25	79 317	1 789	12	5 069	189	1 039	322 449
MINNESOTA	1 392	468 558	240	127 493	2 626	11	53 380	244	11	3 349	73	1 130	284 336
OEP-OCD REGION NO. 5													
TOTAL	4 071	2 356 013	737	511 067	12 126	84	416 952	2 160	66	132 957	2 704	3 184	1 295 037
ARKANSAS	569	214 550	108	49 328	2 394	5	16 741	75	4	(0)	(0)	452	(0)
LOUISIANA	557	470 383	153	102 908	2 039	30	128 856	560	18	(0)	(0)	356	(0)
OKLAHOMA	640	262 560	127	84 641	1 851	6	21 281	451	10	1 601	63	497	155 037
TEXAS	2 045	1 259 935	299	243 871	5 298	39	224 868	1 017	29	96 101	2 236	1 678	695 095
NEW MEXICO	260	148 585	50	30 319	544	4	25 206	57	5	2 722	39	201	90 338
OEP-OCD REGION NO. 6													
TOTAL	6 148	1 957 473	1 002	544 779	12 282	58	254 066	2 342	59	30 039	1 280	5 029	1 128 589
IOWA	1 601	454 451	209	93 300	2 686	16	69 921	283	20	6 566	393	1 356	284 664
MISSOURI	1 113	503 158	275	173 017	2 971	17	97 158	900	8	2 824	186	813	230 159
NORTH DAKOTA	675	128 200	104	34 043	1 149	3	797	4	5	(0)	(0)	563	(0)
SOUTH DAKOTA	563	142 364	75	30 131	620	5	12 663	118	4	2 429	53	479	97 141
NEBRASKA	637	186 698	104	53 226	1 102	4	(0)	(0)	10	8 973	82	519	(0)
KANSAS	915	259 435	125	58 415	1 362	7	37 508	714	7	4 702	281	776	158 810
WYOMING	192	56 455	31	12 953	674	2	(0)	(0)	2	(0)	(0)	157	37 496
COLORADO	452	226 712	79	89 694	1 718	4	(0)	(0)	3	906	159	366	(0)
OEP-OCD REGION NO. 7													
TOTAL	1 876	2 587 116	288	267 964	4 138	91	1 094 981	3 293	13	17 202	366	1 484	1 206 969
ARIZONA	234	201 090	45	31 279	664	9	54 943	154	3	(0)	(0)	177	(0)
UTAH	179	111 508	30	34 386	293	3	(0)	(0)	1	(0)	(0)	145	(0)
NEVADA	105	82 046	9	(0)	(0)	4	(0)	(0)	-	-	-	92	(0)
CALIFORNIA	1 315	2 074 409	201	185 530	3 029	57	916 549	2 809	8	7 364	169	1 049	964 966
HAWAII	43	118 063	3	(0)	(0)	18	96 959	250	1	(0)	(0)	21	(0)
OEP-OCD REGION NO. 8													
TOTAL	2 102	1 155 829	310	13 365	49 565	79	369 194	3 336	3	944	10	1 710	626 166
MONTANA	418	107 997	67	(0)	(0)	2	(0)	(0)	3	944	10	346	(0)
IDAHO	390	129 484	63	30 481	810	2	(0)	(0)	-	-	-	325	(0)
WASHINGTON	679	483 329	99	58 262	741	36	177 530	1 186	-	-	-	544	247 537
OREGON	535	372 686	74	41 181	10 393	11	156 763	502	-	-	-	450	174 742
ALASKA	80	62 333	7	(0)	(0)	28	32 821	1 513	-	-	-	45	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.



# Value Produced, Capital Expenditures, Fixed Assets, and Rental Payments, by Merchant Wholesalers

## CONTENTS

[Page numbers listed here omit the chapter prefix, 6-, which appears as part of number for each page]

	page
<b>TABLE 1</b> Operating Receipts, Value Produced, and Annual Payroll: 1967 and 1963 .....	1
2 Value Produced and Annual Payroll as a Percent of Total Operating Receipts: 1967 and 1963 .....	1
3 Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business: 1967 .....	2
4 Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business: 1967 .....	3
5 Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business and Operating Receipts Size: 1967 .....	4
6 Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business and by Operating Receipts Size: 1967 .....	6
7 Operating Receipts, Value Produced, and Annual Payroll, by Legal Form of Organization: 1967 .....	8
8 Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Legal Form of Organization: 1967 .....	8
9 Capital Expenditures of Merchant Wholesalers: 1967 and 1963 .....	9
10 Capital Expenditures of Merchant Wholesalers, by Legal Form of Organization: 1967 and 1963 .....	9
11 Value of Fixed Assets, Capital Expenditures, Rental Payments, and Operating Receipts of Merchant Wholesalers, by Kind of Business: 1967 .....	10
12 Value of Fixed Assets, Capital Expenditures, Rental Payments, and Operating Receipts of Merchant Wholesale Establishments Operated by Corporations: 1967 .....	10
13 Value of Fixed Assets, Capital Expenditures, Rental Payments, and Operating Receipts of Merchant Wholesalers, by Legal Form of Organization: 1967 .....	11





TABLE 1. Operating Receipts, Value Produced, and Annual Payroll: 1967 and 1963

(Dollar amounts in millions)

SIC	Kind of business	Total operating receipts			Gross margin			Net income produced (factor cost)			Annual payroll		
		1967	1963	Percent change	1967	1963	Percent change	1967	1963	Percent change	1967	1963	Percent change
	MERCHANT WHOLESALE, TOTAL . . . . .	204 760	156 422	+30.9	38 455	28 473	+35.1	23 582	17 341	+36.0	15 721	12 120	+29.7
	DURABLE GOODS. . . . .	90 372	67 414	+34.0	20 537	15 199	+35.1	13 435	9 748	+37.8	9 099	7 072	+28.7
	NONDURABLE GOODS . . . . .	114 388	89 008	+28.5	17 918	13 274	+35.0	10 147	7 593	+33.6	6 622	5 048	+31.2
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	14 069	10 293	+36.7	3 313	2 595	+27.8	2 171	1 714	+26.7	1 481	1 224	+21.0
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7 765	5 951	+30.5	1 643	1 250	+31.5	1 059	787	+34.7	701	531	+32.0
503	PIECE GOODS, NOTIONS, AND APPARELS . . . . .	8 773	6 989	+25.5	1 750	1 307	+33.9	990	737	+34.3	605	509	+18.9
504	GROCERIES AND RELATED PRODUCTS . . . . .	41 362	30 648	+34.9	4 972	3 576	+39.1	3 127	2 193	+42.7	2 138	1 563	+36.8
505	FARM PRODUCTS--RAW MATERIALS . . . . .	15 653	13 592	+15.2	941	775	+21.4	529	446	+18.6	221	215	+2.8
506	ELECTRICAL GOODS . . . . .	13 538	9 877	+37.1	2 637	1 807	+45.9	1 777	1 162	+52.9	1 141	846	+34.9
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, AND SUPPLIES. . . . .	8 454	6 803	+24.3	1 911	1 499	+27.5	1 274	982	+29.8	898	768	+16.9
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	23 955	16 681	+43.6	6 535	4 423	+47.8	4 290	2 840	+51.2	2 942	2 096	+40.4
5091	METALS AND MINERALS, N.E.C. . . . .	11 685	7 845	+48.9	2 085	1 483	+40.6	1 384	953	+45.2	883	621	+42.2
5093	SCRAP AND WASTE MATERIALS. . . . .	4 399	3 444	+27.7	984	820	+20.0	591	499	+18.4	387	339	+14.2
5094	TOBACCO AND ITS PRODUCTS . . . . .	5 299	4 678	+13.3	1 281	939	+36.4	249	252	-1.2	178	160	+11.2
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES. . . . .	10 433	8 190	+27.4	2 296	1 742	+21.9	1 130	910	+24.3	697	533	+30.8
5096	PAPER AND ITS PRODUCTS . . . . .	6 402	4 701	+36.2	1 362	1 012	+34.7	922	679	+35.8	696	501	+38.9
5097	FURNITURE AND HOME FURNISHINGS . . . . .	4 263	3 380	+26.1	1 098	856	+28.4	687	529	+29.9	472	362	+30.4
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	8 979	8 655	+3.7	1 697	1 525	+11.3	1 077	954	+12.9	782	705	+10.9
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	19 730	14 687	+34.3	3 947	2 864	+37.8	2 324	1 704	+36.4	1 500	1 115	+34.5

Note: The sampling variability of the measures shown above except for total operating receipts is the same as that shown for table 2 for the ratio of these measures to total operating receipts. Total operating receipts figures, based on complete coverage in the 1967 Census of Business, are not subject to sampling error.

TABLE 2. Value Produced and Annual Payroll as a Percent of Total Operating Receipts: 1967 and 1963

SIC code	Kind of business	Gross margin		Net income produced (factor cost)		Annual payroll		Range of sampling variability	
		1967	1963	1967	1963	1967	1963	1967	1963
	MERCHANT WHOLESALE, TOTAL. . . . .	18.8	18.2	11.5	11.1	7.7	7.7	1	1
	DURABLE GOODS. . . . .	22.7	22.5	14.9	14.5	10.1	10.5	1	1
	NONDURABLE GOODS . . . . .	15.7	14.9	8.9	8.5	5.8	5.7	1-2	1
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	23.6	25.2	15.4	16.7	10.5	11.9	2-3	2-3
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	21.2	21.0	13.6	13.2	9.0	8.9	2-3	2-3
503	PIECE GOODS, NOTIONS, AND APPARELS . . . . .	20.0	18.7	11.3	10.6	6.9	7.3	4-5	2-4
504	GROCERIES AND RELATED PRODUCTS . . . . .	12.0	11.7	7.6	7.2	5.2	5.1	2	2-3
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6.0	5.7	3.4	3.3	1.4	1.6	4	3-4
506	ELECTRICAL GOODS . . . . .	19.5	18.3	13.1	11.8	8.4	8.6	2	3-5
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, AND SUPPLIES. . . . .	22.6	22.0	15.1	14.4	10.6	11.3	1-2	1-2
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	27.3	26.5	17.9	17.0	12.3	12.6	2	2
5091	METALS AND MINERALS, N.E.C. . . . .	17.8	18.9	11.8	12.2	7.6	7.9	3-4	2
5093	SCRAP AND WASTE MATERIALS. . . . .	22.4	23.8	13.4	14.5	8.8	9.8	2-3	4-6
5094	TOBACCO AND ITS PRODUCTS . . . . .	24.2	20.1	4.7	5.4	3.4	3.4	2-4	3-4
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES. . . . .	22.0	21.3	10.8	11.1	6.7	6.5	2	2-3
5096	PAPER AND ITS PRODUCTS . . . . .	21.3	21.5	14.4	14.4	10.9	10.7	2-3	4-5
5097	FURNITURE AND HOME FURNISHINGS . . . . .	25.8	25.3	16.1	15.7	11.1	10.7	3-4	2
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	18.9	17.6	12.0	11.0	8.7	8.2	3-4	3-4
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	20.0	19.5	11.8	11.6	7.6	7.6	3-4	4-5

Note: The sampling variability of the measures shown above except for total operating receipts is the same as that shown for table 2 for the ratio of these measures to total operating receipts. Total operating receipts figures, based on complete coverage in the 1967 Census of Business, are not subject to sampling error.

TABLE 3. Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business: 1967

(In millions of dollars)

SIC code	Kind of business	Total operating receipts	Gross margin	Value added	Net income produced at-		Annual payroll
					Market prices	Factor cost	
	MERCHANTS WHOLESALERS, TOTAL . . . . .	204 760	38 455	36 687	27 243	23 582	15 721
	DURABLE GOODS . . . . .	90 372	20 537	19 700	14 538	13 435	9 099
	NONDURABLE GOODS . . . . .	114 388	17 918	16 987	12 705	10 147	6 622
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	14 069	3 314	3 194	2 366	2 170	1 481
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	5 339	827	795	569	510	303
5013,5014	AUTOMOTIVE EQUIPMENT, TIRES, AND TUBES . . . . .	8 730	2 487	2 398	1 797	1 660	1 178
5013	AUTOMOTIVE EQUIPMENT . . . . .	7 373	2 139	2 062	1 556	1 440	1 046
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	7 765	1 643	1 573	1 138	1 059	702
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	4 740	944	909	668	632	408
	GENERAL-LINE DRUGS . . . . .	2 205	339	330	258	244	154
5028	PAINTS AND VARNISHES . . . . .	418	121	115	81	76	55
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	2 608	579	550	388	352	238
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8 773	1 750	1 528	1 029	989	605
5033,5034	DRY GOODS NOTIONS . . . . .	2 798	547	475	327	314	193
5033	PIECE GOODS CONVERTERS . . . . .	1 734	326	247	167	142	101
5036,7,9	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, FOOTWEAR . . . . .	4 240	877	806	535	514	310
504	GROCERIES AND RELATED PRODUCTS . . . . .	41 362	4 973	4 694	3 519	3 128	2 137
5041	GENERAL-LINE GROCERIES . . . . .	15 516	1 414	1 372	1 085	911	602
5042,3,6,9	SPECIALTY-LINE GROCERIES . . . . .	11 354	1 637	1 534	1 127	1 027	687
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 172	270	240	172	156	112
5045	CONFECTIONERY . . . . .	1 018	174	167	122	98	68
5047	MEATS AND MEAT PRODUCTS . . . . .	7 388	867	799	606	565	408
5048	FRESH FRUITS AND VEGETABLES . . . . .	3 914	611	581	406	371	261
505	FARM PRODUCTS--RAW MATERIALS . . . . .	15 653	940	873	588	530	221
5052	COTTON . . . . .	1 950	194	191	107	104	22
5053	GRAIN . . . . .	11 029	469	469	334	292	135
5054,5059	OTHER FARM PRODUCTS . . . . .	2 674	252	212	146	134	64
506	ELECTRICAL GOODS . . . . .	13 538	2 637	2 556	1 880	1 779	1 141
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	5 659	968	933	702	654	455
5064,5065	ELECTRICAL APPLIANCES, TV, RADIO SETS, ELECTRONIC PARTS, EQUIPMENT . . . . .	7 879	1 669	1 623	1 178	1 123	687
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS . . . . .	5 702	1 120	1 094	789	758	441
507	HARDWARE PLUMBING, HEATING EQUIPMENT, AND SUPPLIES . . . . .	8 454	1 911	1 840	1 379	1 274	898
5072	HARDWARE . . . . .	3 161	735	709	533	499	341
	GENERAL-LINE HARDWARE . . . . .	2 141	433	419	329	307	210
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	4 180	866	838	625	569	416
5077	AIR-CONDITIONING, REFRIGERATION EQUIPMENT, AND SUPPLIES . . . . .	1 113	310	293	221	206	140
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	23 955	6 535	6 283	4 630	4 290	2 941
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	1 909	573	553	408	380	257
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	3 637	897	868	664	602	395
5084,5085	INDUSTRIAL MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	11 169	2 881	2 773	2 048	1 891	1 310
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	2 886	918	880	634	599	415
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	1 882	599	571	408	378	280
5083,5088	OTHER MACHINERY, EQUIPMENT, SUPPLIES . . . . .	2 472	668	637	469	441	284
5091	METALS AND MINERALS, N.E.C. . . . .	11 685	2 085	1 974	1 505	1 384	883
	IRON, STEEL, AND PRODUCTS . . . . .	7 691	1 668	1 576	1 213	1 115	719
	NONFERROUS METALS . . . . .	3 401	369	351	260	241	145
	COAL . . . . .	593	48	47	32	28	19
5093	SCRAP AND WASTE MATERIALS . . . . .	4 399	984	939	671	591	387
	IRON AND STEEL SCRAP . . . . .	2 421	539	518	371	319	211
	WASTE MATERIALS . . . . .	1 978	445	421	300	272	175
5094	TOBACCO AND ITS PRODUCTS . . . . .	5 299	1 281	1 270	1 192	249	178
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	10 433	2 296	2 259	1 831	1 130	697
	BEER AND ALE . . . . .	4 323	879	859	665	527	368
	WINE AND DISTILLED SPIRITS . . . . .	6 110	1 418	1 400	1 166	602	329
5096	PAPER AND ITS PRODUCTS . . . . .	6 401	1 362	1 314	983	922	696
	PAPER . . . . .	4 890	878	851	645	606	458
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	1 511	485	463	338	316	239
5097	FURNITURE AND HOME FURNISHINGS . . . . .	4 263	1 098	1 033	730	687	472
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	1 431	387	370	265	246	184
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	2 832	711	663	465	441	288
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	8 979	1 697	1 622	1 186	1 077	781
	LUMBER AND MILLWORK . . . . .	5 728	942	893	651	598	431
	CONSTRUCTION MATERIALS . . . . .	3 252	755	729	535	479	351
5099	OTHER WHOLESALE ESTABLISHMENTS . . . . .	19 730	3 947	3 735	2 614	2 324	1 500
	AMUSEMENT AND SPORTING GOODS . . . . .	2 991	774	738	515	480	310
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	1 400	367	348	261	245	172
	FARM SUPPLIES . . . . .	2 754	401	370	253	228	133
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	1 622	323	306	221	212	133
	OTHER PRODUCTS, N.E.C. . . . .	10 963	2 081	1 973	1 363	1 159	753

Note: The sampling variability of the measures shown above except for total operating receipts is the same as that shown in table 2 for the ratio of these measures to total operating receipts. Total operating receipts figures, based on complete coverage in the 1967 Census of Business, are not subject to sampling error.



TABLE 4. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business: 1967

SIC code	Kind of business and operating receipts size	Gross margin	Value added	Net income produced at-		Annual payroll	Range of sampling variability
				Market prices	Factor cost		
	MERCHANT WHOLESALE, TOTAL . . . . .	18.8	17.9	13.3	11.5	7.7	1
	DURABLE GOODS . . . . .	22.7	21.8	16.1	14.9	10.1	1
	NONDURABLE GOODS . . . . .	15.7	14.9	11.1	8.9	5.8	1-2
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	23.6	22.7	16.8	15.4	10.5	2-3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	15.5	14.9	10.7	9.5	5.7	4-7
5013, 5014	AUTOMOTIVE EQUIPMENT, TIRES, AND TUBES . . . . .	28.5	27.5	20.6	19.0	13.5	2
5013	AUTOMOTIVE EQUIPMENT . . . . .	29.0	28.0	21.1	19.5	14.2	2
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	21.2	20.3	14.7	13.6	9.0	2-3
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	20.0	19.2	14.1	13.3	8.6	3-5
	GENERAL-LINE DRUGS . . . . .	15.4	15.0	11.7	11.1	7.0	3-5
5028	PAINTS AND VARNISHES . . . . .	28.9	27.6	19.4	18.1	13.2	2-4
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	22.2	21.0	14.9	13.5	9.1	4-5
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	20.0	17.4	11.7	11.3	6.9	4-5
5033, 5034	DRY GOODS, NOTIONS . . . . .	19.6	20.0	11.7	11.2	6.9	5-6
	PIECE GOODS, CONVERTERS . . . . .	18.8	14.2	9.6	9.3	5.8	4-6
5036, 7, 9	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, FOOTWEAR . . . . .	20.7	19.0	12.6	12.1	7.2	5-8
504	GROCERIES AND RELATED PRODUCTS . . . . .	12.0	11.3	8.5	7.6	5.2	2
5041	GENERAL-LINE GROCERIES . . . . .	9.1	8.8	7.0	5.9	3.9	2-5
5042, 3, 6, 9	SPECIALTY-LINE GROCERIES . . . . .	14.4	13.5	9.9	9.0	6.0	3-5
5044	POULTRY AND POULTRY PRODUCTS . . . . .	12.4	11.1	7.9	7.2	5.2	4
5045	CONFECTIONERY . . . . .	17.1	16.4	12.0	9.6	6.6	6-8
5047	MEATS AND MEAT PRODUCTS . . . . .	11.7	10.8	8.2	7.7	5.5	4-5
5048	FRESH FRUITS AND VEGETABLES . . . . .	15.6	14.8	10.4	9.5	6.7	3
505	FARM PRODUCTS--RAW MATERIALS . . . . .	6.0	5.6	3.8	3.4	1.4	4
5052	COTTON . . . . .	10.0	9.8	5.5	5.3	1.1	5
5053	GRAIN . . . . .	4.5	4.3	3.0	2.7	1.2	5-7
5054, 5059	OTHER FARM PRODUCTS . . . . .	9.4	7.9	5.5	5.0	2.4	7-8
506	ELECTRICAL GOODS . . . . .	19.5	18.9	13.9	13.1	9.4	2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	17.1	16.5	12.4	11.6	8.0	2-3
5064, 5065	ELECTRICAL APPLIANCES, TV, RADIO SETS, ELECTRONIC PARTS, AND EQUIPMENT . . . . .	21.2	20.5	20.6	14.2	8.7	3
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS . . . . .	19.6	19.2	13.8	13.3	7.7	2-3
507	HARDWARE PLUMBING, HEATING EQUIPMENT, AND SUPPLIES . . . . .	22.6	21.8	16.3	15.1	10.6	1-2
5072	HARDWARE . . . . .	23.2	22.4	16.9	15.8	10.8	1-2
	GENERAL-LINE HARDWARE . . . . .	20.2	19.6	15.4	14.3	9.8	1
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	20.7	20.1	15.0	13.6	10.0	2-3
5077	AIR-CONDITIONING, REFRIGERATION EQUIPMENT, AND SUPPLIES . . . . .	27.8	26.3	19.8	18.5	12.6	1-2
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	27.3	26.2	19.3	17.9	12.3	2
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	30.0	29.0	21.4	19.9	13.5	3-7
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	24.7	23.9	18.3	16.5	10.9	2-3
5084, 5085	INDUSTRIAL MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	25.8	24.8	18.3	16.9	11.7	3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	31.8	30.5	22.0	20.8	14.4	3
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	31.8	30.3	21.7	20.1	14.9	3-5
5083, 5088	OTHER MACHINERY, EQUIPMENT, SUPPLIES . . . . .	27.0	25.8	19.0	17.8	11.5	2
5091	METALS AND MINERALS, N.E.C. . . . .	17.8	16.9	12.9	11.8	7.6	3-4
	IRON, STEEL, AND PRODUCTS . . . . .	21.7	20.5	15.8	14.5	9.4	3-4
	NONFERROUS METALS . . . . .	10.9	10.3	7.6	7.1	4.3	11
	COAL . . . . .	8.1	7.9	5.4	4.7	3.1	6-8
5093	SCRAP AND WASTE MATERIALS . . . . .	22.4	21.3	15.3	13.4	8.8	2-3
	IRON AND STEEL SCRAP . . . . .	22.3	21.3	15.3	13.2	8.7	3-4
	WASTE MATERIALS . . . . .	22.5	21.3	15.1	13.7	8.9	4-6
5094	TOBACCO AND ITS PRODUCTS . . . . .	24.2	24.0	22.5	4.7	3.4	2-4
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	22.0	21.7	17.5	10.8	6.7	2
	BEER AND ALE . . . . .	20.3	19.9	15.4	12.2	8.5	2-3
	WINE AND DISTILLED SPIRITS . . . . .	23.2	22.8	19.1	9.8	5.4	2-3
5096	PAPER AND ITS PRODUCTS . . . . .	21.3	20.5	15.4	14.4	10.8	2-3
	PAPER . . . . .	17.9	17.4	13.2	12.4	9.4	2-3
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	32.1	30.6	22.4	20.9	15.8	3-4
5097	FURNITURE AND HOME FURNISHINGS . . . . .	25.8	24.2	17.1	16.1	11.1	3-4
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	27.0	25.8	18.5	17.2	12.9	2-3
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	25.1	23.4	16.4	15.6	10.2	4-5
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	18.9	18.1	13.2	12.0	8.7	3-4
	LUMBER AND MILLWORK . . . . .	16.4	15.6	11.4	10.4	7.5	4-6
	CONSTRUCTION MATERIALS . . . . .	23.2	22.4	16.4	14.7	10.8	3-5
5099	OTHER WHOLESALE ESTABLISHMENTS . . . . .	20.0	18.9	13.2	11.8	7.6	3-4
	AMUSEMENT AND SPORTING GOODS . . . . .	25.9	24.7	17.2	16.0	10.4	6
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	26.2	24.8	18.7	17.5	12.3	3-4
	FARM SUPPLIES . . . . .	14.6	13.4	9.2	8.3	4.8	8-9
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	19.9	18.9	13.6	13.1	8.2	4-5
	OTHER PRODUCTS, N.E.C. . . . .	19.0	18.0	12.4	10.6	6.9	7-8

TABLE 5. Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business and Operating Receipts Size: 1967

(In millions of dollars)

SIC code	Kind of business and operating receipts size	Total operating receipts	Gross margin	Value added	Net income produced at--		Annual payroll
					Market prices	Factor cost	
50	MERCHANT WHOLESALERS, TOTAL . . . . .	204 760	38 455	36 687	27 243	23 582	15 721
	\$20,000,000 AND OVER . . . . .	63 108	7 948	7 616	5 844	4 865	2 800
	\$15,000,000 TO \$19,999,000 . . . . .	6 632	1 086	1 026	761	664	423
	\$10,000,000 TO \$14,999,000 . . . . .	10 903	1 792	1 721	1 328	1 118	689
	\$5,000,000 TO \$9,999,000 . . . . .	21 140	4 021	3 835	2 847	2 401	1 630
	\$2,000,000 TO \$4,999,000 . . . . .	33 878	6 681	6 384	4 718	4 036	2 797
	\$1,000,000 TO \$1,999,000 . . . . .	24 291	5 557	5 297	3 838	3 421	2 431
	\$500,000 TO \$999,000 . . . . .	18 790	4 588	4 391	3 222	2 860	2 084
	\$300,000 TO \$499,000 . . . . .	9 202	2 378	2 260	1 660	1 498	1 079
	\$100,000 TO \$299,000 . . . . .	9 725	2 806	2 644	1 931	1 760	1 175
	UNDER \$100,000 . . . . .	2 298	725	687	487	436	264
	DURABLE GOODS, TOTAL . . . . .	90 372	20 537	19 700	14 538	13 435	9 099
	\$20,000,000 AND OVER . . . . .	21 106	3 521	3 393	2 548	2 366	1 404
	\$15,000,000 TO \$19,999,000 . . . . .	2 679	525	504	372	345	222
	\$10,000,000 TO \$14,999,000 . . . . .	4 610	958	927	708	660	405
	\$5,000,000 TO \$9,999,000 . . . . .	9 226	2 054	1 974	1 454	1 361	903
	\$2,000,000 TO \$4,999,000 . . . . .	15 689	3 400	3 272	2 398	2 208	1 545
	\$1,000,000 TO \$1,999,000 . . . . .	12 612	3 124	2 994	2 183	2 028	1 436
	\$500,000 TO \$999,000 . . . . .	10 286	2 775	2 655	1 941	1 776	1 322
	\$300,000 TO \$499,000 . . . . .	5 241	1 491	1 429	1 060	974	718
	\$100,000 TO \$299,000 . . . . .	5 674	1 796	1 702	1 264	1 162	790
	UNDER \$100,000 . . . . .	1 364	466	443	316	282	170
	NON DURABLE GOODS, TOTAL . . . . .	114 388	17 918	16 987	12 705	10 147	6 622
	\$20,000,000 AND OVER . . . . .	42 002	4 428	4 222	3 296	2 500	1 396
	\$15,000,000 TO \$19,999,000 . . . . .	3 953	560	522	389	319	201
	\$10,000,000 TO \$14,999,000 . . . . .	6 292	833	794	619	458	284
	\$5,000,000 TO \$9,999,000 . . . . .	11 914	1 967	1 861	1 392	1 040	726
	\$2,000,000 TO \$4,999,000 . . . . .	18 188	3 281	3 111	2 320	1 827	1 252
	\$1,000,000 TO \$1,999,000 . . . . .	1 168	2 433	2 303	1 655	1 393	994
	\$500,000 TO \$999,000 . . . . .	8 504	1 813	1 736	1 281	1 083	762
	\$300,000 TO \$499,000 . . . . .	3 960	887	830	600	524	362
	\$100,000 TO \$299,000 . . . . .	4 052	1 009	942	667	598	385
	UNDER \$100,000 . . . . .	933	261	244	172	154	94
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	14 069	3 314	3 194	2 366	2 170	1 481
	\$10,000,000 AND OVER . . . . .	3 768	600	584	410	361	177
	\$5,000,000 TO \$9,999,000 . . . . .	933	247	240	171	161	107
	\$2,000,000 TO \$4,999,000 . . . . .	1 927	381	369	282	259	174
	\$1,000,000 TO \$1,999,000 . . . . .	2 056	525	503	373	353	257
	\$500,000 TO \$999,000 . . . . .	1 938	526	507	370	338	278
	\$300,000 TO \$499,000 . . . . .	1 200	352	338	261	241	176
	\$100,000 TO \$299,000 . . . . .	1 621	503	482	374	343	239
	UNDER \$100,000 . . . . .	349	111	105	79	71	43
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	7 765	1 643	1 573	1 138	1 059	702
	\$10,000,000 AND OVER . . . . .	3 475	616	594	437	405	253
	\$5,000,000 TO \$9,999,000 . . . . .	890	186	178	121	114	78
	\$2,000,000 TO \$4,999,000 . . . . .	1 256	287	276	203	191	125
	\$1,000,000 TO \$1,999,000 . . . . .	741	149	143	99	92	68
	\$500,000 TO \$999,000 . . . . .	588	158	151	112	104	72
	\$300,000 TO \$499,000 . . . . .	294	84	80	58	54	39
	\$100,000 TO \$299,000 . . . . .	311	101	94	65	60	41
	UNDER \$100,000 . . . . .	90	37	35	25	23	14
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8 773	1 750	1 528	1 029	989	605
	\$10,000,000 AND OVER . . . . .	1 844	313	244	163	158	88
	\$5,000,000 TO \$9,999,000 . . . . .	1 264	215	190	120	116	73
	\$2,000,000 TO \$4,999,000 . . . . .	2 058	420	364	255	248	146
	\$1,000,000 TO \$1,999,000 . . . . .	1 365	287	256	166	159	104
	\$500,000 TO \$999,000 . . . . .	979	218	205	145	138	90
	\$300,000 TO \$499,000 . . . . .	422	93	85	56	54	34
	\$100,000 TO \$299,000 . . . . .	395	108	99	66	62	37
	UNDER \$100,000 . . . . .	90	25	23	15	14	9
504	GROCERIES AND RELATED PRODUCTS . . . . .	41 362	4 973	4 694	3 519	3 128	2 137
	\$10,000,000 AND OVER . . . . .	19 747	1 744	1 654	1 285	1 125	689
	\$5,000,000 TO \$9,999,000 . . . . .	4 097	502	467	338	302	221
	\$2,000,000 TO \$4,999,000 . . . . .	6 358	868	827	602	538	394
	\$1,000,000 TO \$1,999,000 . . . . .	4 124	669	630	464	424	333
	\$500,000 TO \$999,000 . . . . .	2 940	490	463	344	310	228
	\$300,000 TO \$499,000 . . . . .	1 325	245	225	166	147	97
	\$100,000 TO \$299,000 . . . . .	1 380	268	252	187	166	101
	UNDER \$100,000 . . . . .	283	55	52	39	35	(5)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	15 653	940	873	588	530	221
	\$10,000,000 AND OVER . . . . .	11 674	595	559	379	344	129
	\$1,000,000 TO \$9,999,000* . . . . .	3 017	263	235	158	142	69
506	ELECTRICAL GOODS . . . . .	13 538	2 637	2 556	1 880	1 777	1 141
	\$10,000,000 AND OVER . . . . .	6 496	1 177	1 140	845	808	480
	\$5,000,000 TO \$9,999,000 . . . . .	1 472	256	247	174	165	108
	\$2,000,000 TO \$4,999,000 . . . . .	2 066	401	387	284	265	182
	\$1,000,000 TO \$1,999,000 . . . . .	1 346	277	267	197	185	131
	\$500,000 TO \$999,000 . . . . .	936	205	197	144	133	93
	\$100,000 TO \$499,000* . . . . .	866	247	237	177	166	112
	UNDER \$100,000 . . . . .	93	30	29	22	20	(5)



**TABLE 5. Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business  
and Operating Receipts Size: 1967—Continued**

(In millions of dollars)

SIC code	Kind of business and operating receipts size	Total operating receipts	Gross margin	Value added	Net income produced at--		Annual payroll
					Market prices	Factor cost	
MERCHANT WHOLESALESAERS--CONTINUED							
507	HARWARE, PLUMBING, HEATING EQUIPMENT, AND SUPPLIES .	8 454	1 911	1 840	1 379	1 274	898
	\$10,000,000 AND OVER . . . . .	2 005	351	340	262	246	161
	\$5,000,000 TO \$9,999,000 . . . . .	939	201	193	153	141	99
	\$2,000,000 TO \$4,999,000 . . . . .	1 593	341	330	247	229	167
	\$1,000,000 TO \$1,999,000 . . . . .	1 462	358	345	250	230	167
	\$500,000 TO \$999,000 . . . . .	1 196	296	285	211	196	142
	\$300,000 TO \$499,000 . . . . .	548	150	144	107	98	73
	\$100,000 TO \$299,000 . . . . .	467	148	141	103	93	59
	UNDER \$100,000 . . . . .	93	30	28	20	18	(5)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	23 955	6 535	6 282	4 630	4 290	2 941
	\$10,000,000 AND OVER . . . . .	5 408	1 260	1 211	924	863	546
	\$5,000,000 TO \$9,999,000 . . . . .	2 790	712	689	518	486	312
	\$2,000,000 TO \$4,999,000 . . . . .	4 476	1 170	1 122	815	749	534
	\$1,000,000 TO \$1,999,000 . . . . .	3 732	1 011	978	711	665	459
	\$500,000 TO \$999,000 . . . . .	3 228	996	958	702	641	470
	\$300,000 TO \$499,000 . . . . .	1 620	492	474	343	318	234
	\$100,000 TO \$299,000 . . . . .	1 755	593	564	414	384	269
	UNDER \$100,000 . . . . .	460	173	163	113	101	62
5091	METALS AND MINERALS, N.E.C. . . . .	11 685	2 085	1 974	1 505	1 384	883
	\$10,000,000 AND OVER . . . . .	7 256	1 076	1 023	800	735	439
	\$5,000,000 TO \$9,999,000 . . . . .	990	229	213	158	148	95
	\$2,000,000 TO \$4,999,000 . . . . .	1 600	298	285	202	185	124
	\$1,000,000 TO \$1,999,000 . . . . .	802	236	223	168	155	114
	\$500,000 TO \$999,000 . . . . .	486	121	112	84	76	54
5093	SCRAP AND WASTE MATERIALS . . . . .	4 399	984	939	671	591	387
	\$10,000,000 AND OVER . . . . .	1 297	147	137	100	90	52
	\$5,000,000 TO \$9,999,000 . . . . .	444	86	83	53	48	27
	\$2,000,000 TO \$4,999,000 . . . . .	744	177	170	122	109	77
	\$1,000,000 TO \$1,999,000 . . . . .	551	151	146	100	85	59
	\$500,000 TO \$999,000 . . . . .	470	151	142	103	89	67
	\$300,000 TO \$499,000 . . . . .	282	82	79	59	52	38
	\$100,000 TO \$299,000 . . . . .	371	121	116	86	76	42
	UNDER \$100,000 . . . . .	144	46	44	32	28	(5)
5094	TOBACCO AND ITS PRDDUCTS . . . . .	5 299	1 281	1 270	1 192	249	178
	\$10,000,000 AND OVER . . . . .	1 697	383	379	354	70	53
	\$5,000,000 TO \$9,999,000 . . . . .	949	250	248	234	41	30
	\$2,000,000 TO \$4,999,000 . . . . .	1 320	348	346	329	66	48
	\$1,000,000 TO \$1,999,000 . . . . .	730	170	168	156	40	28
	\$500,000 TO \$999,000 . . . . .	351	79	78	73	(5)	(5)
5095	BEER, WINE, OISTILLED ALCDHOLIC BEVERAGES . . . . .	10 433	2 296	2 259	1 831	1 130	697
	\$10,000,000 AND OVER . . . . .	4 435	1 054	1 042	891	449	228
	\$5,000,000 TO \$9,999,000 . . . . .	1 333	270	267	219	135	92
	\$2,000,000 TO \$4,999,000 . . . . .	1 825	370	364	268	201	140
	\$1,000,000 TO \$1,999,000 . . . . .	1 109	242	238	186	147	100
	\$500,000 TO \$999,000 . . . . .	792	167	163	118	92	70
	\$300,000 TO \$499,000 . . . . .	362	77	75	59	43	25
	\$100,000 TO \$299,000 . . . . .	304	57	54	43	34	(5)
5096	PAPER AND ITS PRDDUCTS . . . . .	6 402	1 362	1 314	983	922	696
	\$10,000,000 AND OVER . . . . .	2 529	387	376	288	270	200
	\$5,000,000 TO \$9,999,000 . . . . .	592	126	122	96	91	73
	\$2,000,000 TO \$4,999,000 . . . . .	1 020	225	214	156	147	114
	\$1,000,000 TO \$1,999,000 . . . . .	728	182	177	130	122	97
	\$500,000 TO \$999,000 . . . . .	609	163	158	118	111	83
	\$300,000 TO \$499,000 . . . . .	339	93	90	67	62	48
	\$100,000 TO \$299,000 . . . . .	383	127	122	87	80	55
	UNDER \$100,000 . . . . .	92	35	33	24	22	(5)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	4 263	1 098	1 033	730	687	472
	\$10,000,000 AND OVER . . . . .	624	146	142	104	99	64
	\$5,000,000 TO \$9,999,000 . . . . .	477	120	112	77	74	51
	\$2,000,000 TO \$4,999,000 . . . . .	1 008	236	226	167	157	102
	\$1,000,000 TO \$1,999,000 . . . . .	764	172	160	112	104	82
	\$500,000 TO \$999,000 . . . . .	609	184	173	122	114	78
	\$300,000 TO \$499,000 . . . . .	299	84	80	55	51	35
	\$100,000 TO \$299,000 . . . . .	286	99	86	56	52	38
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	8 979	1 697	1 622	1 186	1 077	781
	\$10,000,000 AND OVER . . . . .	1 558	208	201	150	137	88
	\$5,000,000 TO \$9,999,000 . . . . .	1 114	194	188	143	133	101
	\$2,000,000 TO \$4,999,000 . . . . .	2 046	364	352	252	229	168
	\$1,000,000 TO \$1,999,000 . . . . .	1 655	344	326	236	215	144
	\$500,000 TO \$999,000 . . . . .	1 217	243	230	172	156	120
	\$300,000 TO \$499,000 . . . . .	544	126	120	88	77	64
	\$100,000 TO \$299,000 . . . . .	439	120	112	79	71	56
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	19 730	3 947	3 735	2 614	2 324	1 500
	\$10,000,000 AND OVER . . . . .	6 829	773	731	534	480	259
	\$2,000,000 TO \$9,999,000* . . . . .	5 095	1 026	970	683	603	413
	\$1,000,000 TO \$1,999,000 . . . . .	2 452	712	681	450	408	268
	\$500,000 TO \$999,000 . . . . .	2 092	559	538	387	326	220
	\$300,000 TO \$499,000 . . . . .	1 100	297	277	193	174	124
	\$100,000 TO \$299,000 . . . . .	1 266	365	337	230	209	137
	UNDER \$100,000 . . . . .	354	106	98	66	(5)	(5)

S Withheld due to extreme variability (sampling error is 20 percent or more).

Note: The sampling variability of the measures shown above except total operating receipts is the same as that shown in table 6 for the ratios of these measures to total operating receipts. Total operating receipts figures, based on complete coverage in the 1967 Census of Business, are not subject to sampling errors.

Detail will not add to totals because part year reporters are included in the kind of business totals but are not included in the detail by size class; also some size classes could not be shown separately because of extreme variability of the data.

\* Represent a combination of two or more size classes; generally the individual size classes could not be shown separately because of extreme variability of the reported data.

TABLE 6. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business and by Operating Receipts Size: 1967

SIC code	Kind of business and operating receipts size	Gross margin	Value added	Net income produced at--		Annual payroll	Range of sampling variability
				Market prices	Factor cost		
	MERCHANT WHOLESALEERS, TOTAL . . . . .	18.8	17.9	13.3	11.5	7.7	1
	\$20,000,000 AND OVER. . . . .	12.6	12.1	9.3	7.7	4.4	1-2
	\$15,000,000 TO 19,999,000 . . . . .	16.4	15.5	11.5	10.0	6.4	5-6
	\$10,000,000 TO 14,999,000 . . . . .	16.4	15.8	12.2	10.3	6.3	5-6
	\$5,000,000 TO 9,999,000 . . . . .	19.0	18.1	13.5	11.4	7.7	3-4
	\$2,000,000 TO 4,999,000 . . . . .	19.7	18.8	13.9	11.9	8.3	2
	\$1,000,000 TO 1,999,000 . . . . .	22.9	21.8	15.8	14.1	10.0	1-2
	\$500,000 TO 999,000 . . . . .	24.4	23.4	17.2	15.2	11.1	2
	\$300,000 TO 499,000 . . . . .	25.9	24.6	18.0	16.3	11.7	2-3
	\$100,000 TO 299,000 . . . . .	28.9	27.2	19.9	18.1	12.1	1-2
	UNOER \$100,000. . . . .	31.5	29.9	21.2	19.0	11.5	3-6
	OURABLE GOODS, TOTAL . . . . .	22.7	21.8	16.1	14.9	10.1	1.0-1.3
	\$20,000,000 AND OVER. . . . .	16.7	16.1	12.1	11.2	6.7	2-3
	\$15,000,000 TO 19,999,000 . . . . .	19.6	18.8	13.9	12.9	8.3	2-4
	\$10,000,000 TO 14,999,000 . . . . .	20.8	20.1	15.4	14.3	8.8	4-5
	\$5,000,000 TO 9,999,000 . . . . .	22.3	21.4	15.8	14.8	9.8	3-4
	\$2,000,000 TO 4,999,000 . . . . .	21.7	20.9	15.3	14.1	9.9	2-3
	\$1,000,000 TO 1,999,000 . . . . .	24.8	23.7	17.3	16.1	11.4	1-2
	\$500,000 TO 999,000 . . . . .	27.0	25.8	18.9	17.3	12.9	2-3
	\$300,000 TO 499,000 . . . . .	28.5	27.3	20.2	18.6	13.7	2-4
	\$100,000 TO 299,000 . . . . .	31.7	30.0	22.3	20.5	13.9	2
	UNOER \$100,000. . . . .	34.1	32.5	23.2	20.7	12.5	3-8
	NONOURABLE GOODS, TOTAL . . . . .	15.7	14.9	11.1	8.9	5.8	1.2-1.6
	\$20,000,000 AND OVER. . . . .	10.5	10.1	7.8	6.0	3.3	1
	\$15,000,000 TO 19,999,000 . . . . .	14.2	13.2	9.9	8.1	5.1	8-10
	\$10,000,000 TO 14,999,000 . . . . .	13.2	12.6	9.8	7.3	4.5	6-10
	\$5,000,000 TO 9,999,000 . . . . .	16.5	15.6	11.7	8.7	6.1	4-5
	\$2,000,000 TO 4,999,000 . . . . .	18.0	17.1	12.8	10.0	6.9	2-3
	\$1,000,000 TO 1,999,000 . . . . .	20.8	19.7	14.2	11.9	8.5	2-4
	\$500,000 TO 999,000 . . . . .	21.3	20.4	15.1	12.7	9.0	3-4
	\$300,000 TO 499,000 . . . . .	22.4	21.0	15.2	13.2	9.1	5
	\$100,000 TO 299,000 . . . . .	24.9	23.3	16.5	14.8	9.5	3-4
	UNOER \$100,000. . . . .	28.0	26.2	18.4	16.5	10.1	5-8
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	23.6	22.7	16.8	15.4	10.5	2-3
	\$10,000,000 AND OVER. . . . .	15.9	15.5	10.9	9.6	4.7	6-11
	\$5,000,000 TO 9,999,000 . . . . .	26.4	25.8	18.3	17.3	11.5	10
	\$2,000,000 TO 4,999,000 . . . . .	19.8	19.2	14.6	13.5	9.0	7-9
	\$1,000,000 TO 1,999,000 . . . . .	25.5	24.5	18.2	17.2	12.5	5-8
	\$500,000 TO 999,000 . . . . .	27.1	26.2	19.1	17.4	14.4	4-7
	\$300,000 TO 499,000 . . . . .	29.4	28.2	21.8	20.1	14.7	3-6
	\$100,000 TO 299,000 . . . . .	31.1	29.8	23.1	21.1	14.8	3-5
	UNOER \$100,000. . . . .	31.7	30.1	22.6	20.4	12.4	6-13
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	21.2	20.3	14.7	13.6	9.0	2-3
	\$10,000,000 AND OVER. . . . .	17.7	17.1	12.6	11.7	7.3	2-3
	\$5,000,000 TO 9,999,000 . . . . .	20.9	20.0	13.6	12.8	8.7	6-11
	\$2,000,000 TO 4,999,000 . . . . .	22.9	22.0	16.2	15.3	10.0	7-9
	\$1,000,000 TO 1,999,000 . . . . .	20.1	19.3	13.4	12.4	9.2	5-7
	\$500,000 TO 999,000 . . . . .	26.9	25.6	19.0	17.7	12.2	9-12
	\$300,000 TO 499,000 . . . . .	28.7	27.2	19.8	18.4	13.4	8-10
	\$100,000 TO 299,000 . . . . .	32.5	30.4	21.0	19.4	13.3	10-13
	UNOER \$100,000. . . . .	41.2	39.3	28.4	26.1	(S)	8-10
503	PRICE GOODS, NOTIONS, AND APPAREL . . . . .	20.0	17.4	11.7	11.3	6.9	4-5
	\$10,000,000 AND OVER. . . . .	17.0	13.2	8.8	8.6	4.8	3-6
	\$5,000,000 TO 9,999,000 . . . . .	17.0	15.1	9.5	9.2	5.8	9-11
	\$2,000,000 TO 4,999,000 . . . . .	20.4	17.7	12.4	12.1	7.1	5-9
	\$1,000,000 TO 1,999,000 . . . . .	21.0	18.8	12.2	11.7	7.6	7-14
	\$500,000 TO 999,000 . . . . .	22.3	21.0	14.8	14.1	9.2	8-12
	\$300,000 TO 499,000 . . . . .	22.1	20.1	13.4	12.8	8.1	8-12
	\$100,000 TO 299,000 . . . . .	27.4	25.0	16.7	15.7	9.3	9-14
504	GROCERIES AND RELATED PRODUCTS . . . . .	12.0	11.3	8.5	7.6	5.2	2
	\$10,000,000 AND OVER. . . . .	8.8	8.4	6.5	5.7	3.5	2-4
	\$5,000,000 TO 9,999,000 . . . . .	12.3	11.4	8.3	7.4	5.4	5-6
	\$2,000,000 TO 4,999,000 . . . . .	13.7	13.0	9.5	8.5	6.2	4
	\$1,000,000 TO 1,999,000 . . . . .	16.2	15.3	11.3	10.3	8.1	4-5
	\$500,000 TO 999,000 . . . . .	16.7	15.8	11.7	10.5	7.8	3-5
	\$300,000 TO 499,000 . . . . .	18.5	17.0	12.5	11.1	7.3	7-9
	\$100,000 TO 299,000 . . . . .	19.4	18.3	13.6	12.0	7.4	7-9
	UNOER \$100,000. . . . .	19.5	18.2	13.9	12.2	(S)	11-13
505	FARM PRODUCTS-RAW MATERIALS . . . . .	6.0	5.6	3.8	3.4	1.4	4
	\$10,000,000 AND OVER. . . . .	5.1	4.8	3.2	2.9	1.1	3-4
	\$1,000,000 TO 9,999,000 . . . . .	8.7	7.8	5.2	4.7	2.3	9-14
506	ELECTRICAL GOODS. . . . .	19.5	18.9	13.9	13.1	8.4	2
	\$10,000,000 AND OVER. . . . .	18.1	17.5	13.0	12.4	7.4	1-2
	\$5,000,000 TO 9,999,000 . . . . .	17.4	16.8	11.8	11.2	7.4	5-6
	\$2,000,000 TO 4,999,000 . . . . .	19.4	18.7	13.8	12.8	8.8	3-5
	\$1,000,000 TO 1,999,000 . . . . .	20.6	19.8	14.6	13.7	9.7	4-6
	\$500,000 TO 999,000 . . . . .	21.9	21.0	15.4	14.2	9.9	4-10
	\$100,000 TO 499,000 . . . . .	28.5	27.4	20.4	19.2	12.9	8-11
	UNOER \$100,000. . . . .	32.5	31.2	23.6	22.1	(S)	9-13

S Withheld due to extreme variability (sampling error is 20 percent or more).

\* Represents a combination of two or more size classes; generally the individual size classes could not be shown separately because of extreme variability of the reported data.



TABLE 6. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business and by Operating Receipts Size: 1967—Continued

SIC code	Kind of business and operating receipts size	Gross margin	Value added	Net income produced at--		Annual payroll	Range of sampling variability
				Market prices	Factor cost		
	MERCHANT WHOLESALERS--CONTINUEO						
507	HAROWARE, PLUMBING, HEATING EQUIPMENT, ANO SUPPLIES .	22.6	21.8	16.3	15.1	10.6	1-2
	\$10,000,000 ANO OVER. . . . .	17.5	17.0	13.1	12.3	8.0	3-5
	\$5,000,000 TO 9,999,000 . . . . .	21.4	20.5	16.2	15.0	10.5	4-6
	\$2,000,000 TO 4,999,000 . . . . .	21.4	20.7	15.5	14.4	10.5	3-5
	\$1,000,000 TO 1,999,000 . . . . .	24.5	23.6	17.1	15.7	11.4	3
	\$500,000 TO 9,999,000 . . . . .	24.7	23.8	17.7	16.4	11.8	3-4
	\$300,000 TO 499,000 . . . . .	27.3	26.3	19.5	17.8	13.4	5-6
	\$100,000 TO 299,000 . . . . .	31.6	30.1	22.1	19.8	12.6	8-10
	UNOER \$100,000. . . . .	32.2	30.2	21.8	19.7	(S)	10-11
508	MACHINERY, EQUIPMENT, ANO SUPPLIES. . . . .	27.3	26.2	19.3	17.9	12.3	2
	\$10,000,000 ANO OVER. . . . .	23.3	22.4	17.1	16.0	10.1	5-7
	\$5,000,000 TO 9,999,000 . . . . .	25.5	24.7	18.6	17.4	11.2	4-5
	\$2,000,000 TO 4,999,000 . . . . .	26.1	25.1	18.2	16.7	11.9	5-6
	\$1,000,000 TO 1,999,000 . . . . .	27.1	26.2	19.1	17.8	12.3	3-5
	\$500,000 TO 999,000 . . . . .	30.9	29.7	21.7	19.8	14.6	3-4
	\$300,000 TO 499,000 . . . . .	30.4	29.3	21.2	19.6	14.4	5-7
	\$100,000 TO 299,000 . . . . .	33.8	32.1	23.6	21.9	15.3	2-4
	UNOER \$100,000. . . . .	37.5	35.5	24.6	21.9	13.4	4-9
5091	METALS ANO MINERALS, N.E.C. . . . .	17.8	16.9	12.9	11.8	7.6	3-4
	\$10,000,000 ANO OVER. . . . .	14.8	14.1	11.0	10.1	6.0	4
	\$5,000,000 TO 9,999,000 . . . . .	23.2	21.5	16.0	14.9	9.6	8-9
	\$2,000,000 TO 4,999,000 . . . . .	18.6	17.8	12.6	11.6	7.8	5-7
	\$1,000,000 TO 1,999,000 . . . . .	29.4	27.8	20.9	19.4	14.2	7-9
	\$500,000 TO 999,000 . . . . .	24.8	23.0	17.2	15.6	11.2	10-13
5093	SCRAP ANO WASTE MATERIALS . . . . .	22.4	21.3	15.3	13.4	8.8	2-3
	\$10,000,000 ANO OVER. . . . .	11.3	10.6	7.7	6.9	4.0	2-3
	\$5,000,000 TO 9,999,000 . . . . .	19.3	18.7	12.0	10.7	6.1	5-7
	\$2,000,000 TO 4,999,000 . . . . .	23.8	22.9	16.3	14.6	10.4	7-8
	\$1,000,000 TO 1,999,000 . . . . .	27.5	26.5	18.1	15.5	10.7	6-7
	\$500,000 TO 999,000 . . . . .	32.0	30.1	21.9	19.0	14.3	6-11
	\$300,000 TO 499,000 . . . . .	29.3	27.9	21.0	18.5	13.5	9-11
	\$100,000 TO 299,000 . . . . .	32.6	31.3	23.2	20.6	11.4	6-11
	UNOER \$100,000. . . . .	31.8	30.8	22.5	19.7	(S)	11-12
5094	TOBACCO ANO ITS PRODUCTS. . . . .	24.2	24.0	22.5	4.7	3.4	2-4
	\$10,000,000 ANO OVER. . . . .	22.6	22.3	20.8	4.1	3.1	1-2
	\$5,000,000 TO 9,999,000 . . . . .	26.3	26.2	24.7	4.4	3.2	4-7
	\$2,000,000 TO 4,999,000 . . . . .	26.4	26.2	24.9	5.0	3.6	4-10
	\$1,000,000 TO 1,999,000 . . . . .	23.3	23.1	21.4	5.5	3.9	5-6
	\$500,000 TO 999,000 . . . . .	22.4	22.2	20.7	(S)	(S)	11-13
5095	BEER, WINE, OISTILLED ALCOHOLIC BEVERAGES . . . . .	22.0	21.7	17.6	10.8	6.7	2
	\$10,000,000 ANO OVER. . . . .	23.8	23.5	20.1	10.1	5.1	2-4
	\$5,000,000 TO 9,999,000 . . . . .	20.3	20.0	16.4	10.1	6.9	3-6
	\$2,000,000 TO 4,999,000 . . . . .	20.3	19.9	14.7	11.0	7.7	4-5
	\$1,000,000 TO 1,999,000 . . . . .	21.8	21.4	16.8	13.2	9.1	3-5
	\$500,000 TO 999,000 . . . . .	21.1	20.6	15.0	11.6	8.8	3-5
	\$300,000 TO 499,000 . . . . .	21.3	20.7	16.2	12.0	7.0	5-9
	\$100,000 TO 299,000 . . . . .	18.8	17.8	14.3	11.4	(S)	10-13
5096	PAPER ANO ITS PRODUCTS (EXCLUOING WALLPAPER). . . . .	21.3	20.5	15.4	14.4	10.9	2-3
	\$10,000,000 ANO OVER. . . . .	15.3	14.9	11.4	10.7	7.9	1-3
	\$5,000,000 TO 9,999,000 . . . . .	21.4	20.7	16.3	15.4	12.4	7-8
	\$2,000,000 TO 4,999,000 . . . . .	22.0	21.0	15.3	14.4	11.2	5-6
	\$1,000,000 TO 1,999,000 . . . . .	25.1	24.4	17.9	16.8	13.3	4-6
	\$500,000 TO 999,000 . . . . .	26.8	25.9	19.4	18.3	13.7	5-6
	\$300,000 TO 499,000 . . . . .	27.6	26.6	19.9	18.4	14.3	9-11
	\$100,000 TO 299,000 . . . . .	33.2	31.8	22.6	21.0	14.4	5-9
	UNOER \$100,000. . . . .	37.5	35.7	25.7	23.3	(S)	6-11
5097	FURNITURE ANO HOME FURNISHINGS. . . . .	25.8	24.2	17.1	16.1	11.1	3-4
	\$10,000,000 ANO OVER. . . . .	23.4	22.7	16.6	15.8	10.2	8-11
	\$5,000,000 TO 9,999,000 . . . . .	25.1	23.4	16.2	15.5	10.6	6-10
	\$2,000,000 TO 4,999,000 . . . . .	23.4	22.5	16.6	15.6	10.1	5-8
	\$1,000,000 TO 1,999,000 . . . . .	22.5	20.9	14.7	13.7	10.8	4-7
	\$500,000 TO 999,000 . . . . .	30.2	28.5	20.0	18.8	12.9	6-11
	\$300,000 TO 499,000 . . . . .	28.2	26.9	18.3	17.0	11.7	5-9
	\$100,000 TO 299,000 . . . . .	34.8	30.0	19.6	18.3	13.2	8-10
5098	LUMBER ANO CONSTRUCTION MATERIALS . . . . .	18.9	18.1	13.2	12.0	8.7	3-4
	\$10,000,000 ANO OVER. . . . .	13.4	12.9	9.6	8.8	5.7	8-10
	\$5,000,000 TO 9,999,000 . . . . .	17.4	16.9	12.8	12.0	9.1	8-12
	\$2,000,000 TO 4,999,000 . . . . .	17.8	17.2	12.3	11.2	8.2	8-12
	\$1,000,000 TO 1,999,000 . . . . .	20.8	19.7	14.2	13.0	8.7	4-5
	\$500,000 TO 999,000 . . . . .	20.0	18.9	14.1	12.8	9.8	10-12
	\$300,000 TO 499,000 . . . . .	23.1	22.0	16.2	14.2	11.7	9-14
	\$100,000 TO 299,000 . . . . .	27.5	25.4	17.9	16.2	12.9	10-14
5099	OTHER KINOS OF WHOLESALE BUSINESS . . . . .	20.0	18.9	13.2	11.8	7.6	3-4
	\$10,000,000 ANO OVER. . . . .	11.3	10.7	7.8	7.0	3.8	7
	\$2,000,000 TO 9,999,000 . . . . .	20.1	19.0	13.4	11.8	8.1	6-8
	\$1,000,000 TO 1,999,000 . . . . .	29.0	27.8	18.4	16.6	10.9	6-9
	\$500,000 TO 999,000 . . . . .	26.7	25.7	18.5	15.6	10.5	7-9
	\$300,000 TO 499,000 . . . . .	27.0	25.2	17.6	15.8	11.3	6-9
	\$100,000 TO 299,000 . . . . .	28.8	26.6	18.2	16.5	10.9	6-10
	UNOER \$100,000. . . . .	30.1	27.9	18.6	(S)	(S)	12-13

S Withheld due to extreme variability (sampling error is 20 percent or more)

\* Represents a combination of two or more size classes; generally the individual size classes could not be shown separately because of extreme variability of the reported data.

TABLE 7. Operating Receipts, Value Produced, and Annual Payroll, by Legal Form of Organization: 1967

(In millions of dollars)

Form of organization	Total operating receipts	Gross margin	Value added	Net income produced at--		Annual payroll
				Market prices	Factor cost	
MERCHANT WHOLESALERS, TOTAL. . . . .	204 760	38 455	36 687	27 243	23 582	15 721
CORPORATIONS . . . . .	168 186	32 077	30 622	22 639	19 726	13 557
INDIVIDUAL PROPRIETORSHIP. . . . .	18 473	3 789	3 595	2 673	2 274	1 366
PARTNERSHIPS . . . . .	8 850	1 680	1 605	1 215	998	554
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS. . . . .	9 251	909	865	716	584	244
OURABLE GOODS, TOTAL. . . . .	90 372	20 537	19 700	14 538	13 435	9 099
CORPORATIONS . . . . .	78 998	17 791	17 081	12 589	11 646	8 040
INDIVIDUAL PROPRIETORSHIP. . . . .	7 684	1 889	1 798	1 329	1 217	746
PARTNERSHIPS . . . . .	3 083	769	736	553	509	276
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS. . . . .	607	88	85	67	63	37
NONOURABLE GOODS, TOTAL. . . . .	114 388	17 918	16 987	12 705	10 147	6 622
CORPORATIONS . . . . .	89 188	14 285	13 541	10 049	8 080	5 513
INDIVIDUAL PROPRIETORSHIP. . . . .	10 790	1 900	1 797	1 344	1 057	620
PARTNERSHIPS . . . . .	5 767	912	869	662	489	278
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS. . . . .	8 644	821	781	649	522	207

Note: The sampling variability of the measures shown above except for total operating receipts is the same as that shown in table 8 for the ratio of these measures to total operating receipts. Total operating receipts figures, based on complete coverage in the 1967 Census of Business, are not subject to sampling error.

TABLE 8. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Legal Form of Organization: 1967

Form of organization	Gross margin	Value added	Net income produced at--		Annual payroll	Range of sampling variability
			Market prices	Factor cost		
MERCHANT WHOLESALERS, TOTAL. . . . .	18.8	17.9	13.3	11.5	7.7	1
CORPORATIONS . . . . .	19.1	18.2	13.5	11.7	8.1	1
INDIVIDUAL PROPRIETORSHIP. . . . .	20.5	19.5	14.5	12.3	7.4	3-5
PARTNERSHIPS . . . . .	19.0	18.1	13.7	11.3	6.3	3-4
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS. . . . .	9.8	9.3	7.7	6.3	2.6	4-8
OURABLE GOODS, TOTAL. . . . .	22.7	21.8	16.1	14.9	10.1	1
CORPORATIONS . . . . .	22.5	21.6	16.0	14.7	10.2	1
INDIVIDUAL PROPRIETORSHIP. . . . .	24.6	23.4	17.3	15.8	9.7	5-7
PARTNERSHIPS . . . . .	24.9	23.9	17.9	16.5	9.0	4-6
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS. . . . .	14.5	14.0	11.0	10.4	6.1	7-10
NONOURABLE GOODS, TOTAL. . . . .	15.7	14.9	11.1	8.9	5.8	1-2
CORPORATIONS . . . . .	16.0	15.2	11.3	9.1	6.2	1-2
INDIVIDUAL PROPRIETORSHIP. . . . .	17.6	16.6	12.5	9.8	5.8	4-7
PARTNERSHIPS . . . . .	15.8	15.1	11.5	8.5	4.8	4-5
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS. . . . .	9.5	9.0	7.5	6.0	2.4	4-8



TABLE 9. Capital Expenditures of Merchant Wholesalers: 1967 and 1963

(Dollar amounts in millions)

SIC code	Kind of business	Total capital expenditures <sup>1</sup>			Capital expenditures for new facilities									Sampling variability of columns--			
					Total			Buildings			Machinery and equipment						
		1967	1963	Percent change	1967	1963	Percent change	1967	1963	Percent change	1967	1963	Percent change				
		A	B	C	D	E	F	G	H	I	J	K	L	A	D	G	J
	MERCHANT WHOLESALERS, TOTAL. . . . .	1 575	1 134	+38.9	1 440	974	+47.5	429	260	+65.0	1 010	714	+41.5	3	3	6	3
	DURABLE GOODS. . . . .	853	548	+55.7	774	483	+60.2	239	120	+99.2	535	363	+47.4	3	3	6	4
	NONDURABLE GOODS. . . . .	722	586	+23.2	666	491	+35.6	191	140	+36.4	476	351	+35.6	4	4	11	3
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . .	135	80	+68.8	115	70	+64.3	43	19	+126.3	72	51	+41.2	9	8	19	7
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . .	64	60	+6.7	61	56	+8.9	(S)	(S)	(S)	49	40	+22.5	10	10	(S)	10
503	PIECE GOODS, NOTIONS, AND APPARELS. . . . .	22	20	+10.0	18	18	-	(S)	(S)	-	16	16	-	17	15	(S)	14
504	GROCERIES AND RELATED PRODUCTS. . . . .	253	236	+7.2	238	184	+29.3	55	50	+10.0	183	134	+36.6	4	4	13	4
505	FARM PRODUCTS--RAW MATERIALS. . . . .	59	42	+40.5	55	37	+48.6	(S)	(S)	(S)	31	19	+63.2	13	14	(S)	10
506	ELECTRICAL GOODS. . . . .	69	44	+56.8	65	39	+66.7	(S)	(S)	(S)	38	30	+26.7	13	13	(S)	7
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, AND SUPPLIES. . . . .	68	49	+38.8	65	44	+47.7	(S)	(S)	(S)	41	30	+36.7	9	10	(S)	6
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	292	176	+65.9	259	162	+59.9	67	40	+67.5	192	122	+57.4	9	9	14	9
5091	METALS AND MINERALS, N.E.C. . . . .	111	62	+79.0	105	54	+96.3	32	15	+113.3	74	39	+89.7	9	8	18	9
5093	SCRAP AND WASTE MATERIALS. . . . .	74	67	+10.4	66	51	+29.4	(S)	(S)	(S)	48	42	+14.3	8	9	(S)	10
5094	TOBACCO AND ITS PRODUCTS. . . . .	17	10	+70.0	16	9	+77.8	(S)	(S)	(S)	13	8	+62.5	14	15	(S)	19
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	67	50	+34.0	59	42	+40.5	18	13	+38.5	41	29	+41.4	5	6	19	6
5096	PAPER AND ITS PRODUCTS. . . . .	38	49	-22.4	37	46	-20.0	(S)	(S)	(S)	29	35	-17.1	9	9	(S)	11
5097	FURNITURE AND HOME FURNISHINGS. . . . .	27	18	+50.0	25	18	+38.9	(S)	(S)	(S)	18	13	+38.5	13	17	(S)	19
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	71	52	+36.5	67	44	+52.3	(S)	(S)	(S)	48	35	+37.1	8	8	(S)	8
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	211	119	+77.3	190	99	+91.9	(S)	(S)	(S)	119	70	+70.0	9	10	(S)	9

S Withheld due to extreme variability (sampling error is 20 percent or more).

<sup>1</sup>Includes expenditures for used structures and equipment, in addition, to capital expenditures for new facilities.

TABLE 10. Capital Expenditures of Merchant Wholesaler, by Legal Form of Organization: 1967 and 1963

(Dollar amounts in millions)

Form of organization	Total capital expenditures <sup>1</sup>			Capital expenditures for new facilities									Sampling variability for columns--			
				Total			Buildings			Machinery and equipment						
	1967	1963	Percent change	1967	1963	Percent change	1967	1963	Percent change	1967	1963	Percent change				
	A	B	C	D	E	F	G	H	I	J	K	L	A	D	G	J
MERCHANT WHOLESALERS, TOTAL . . . . .	1 575	1 134	+38.9	1 440	974	+47.8	429	260	+65.0	1 010	714	+41.5	3	3	6	3
CORPORATIONS. . . . .	1 272	888	+43.2	1 175	756	+55.4	350	187	+87.2	825	570	+44.7	3	3	6	4
INDIVIDUAL PROPRIETORSHIP . . . . .	176	118	+49.2	146	92	+58.7	39	30	+30.0	108	63	+71.4	8	6	19	6
PARTNERSHIPS. . . . .	71	81	-12.3	64	72	-11.1	(S)	(S)	(S)	44	55	-20.0	13	13	(S)	9
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS . . . . .	56	47	+19.1	54	46	+17.4	20	26	-23.1	34	20	+70.0	5	5	8	7
DURABLE GOODS, TOTAL. . . . .	853	548	+55.7	774	483	+60.2	239	120	+99.2	535	363	+47.4	3	3	6	4
CORPORATIONS. . . . .	724	460	+57.4	666	402	+65.7	208	100	+108.0	458	302	+51.7	3	3	6	5
INDIVIDUAL PROPRIETORSHIP . . . . .	93	52	+78.8	76	44	+72.7	(S)	(S)	(S)	54	29	+86.2	16	11	(S)	10
PARTNERSHIPS. . . . .	32	34	-5.9	29	30	-3.3	(S)	(S)	(S)	21	26	-19.2	16	14	(S)	13
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS . . . . .	(S)	(S)	-	(S)	(S)	-	(S)	(S)	(S)	(S)	(S)	-	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL . . . . .	722	586	+23.2	666	491	+35.6	191	140	+36.4	476	351	+35.6	4	4	11	3
CORPORATIONS. . . . .	548	428	+28.0	509	354	+43.8	142	87	+63.2	368	268	+37.3	4	4	13	4
INDIVIDUAL PROPRIETORSHIP . . . . .	82	66	+24.2	71	48	+47.9	(S)	(S)	(S)	54	33	+63.6	10	9	(S)	10
PARTNERSHIPS. . . . .	39	47	-17.0	35	42	-16.7	(S)	(S)	(S)	22	30	-26.7	19	19	(S)	15
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS . . . . .	52	44	+18.2	51	42	+21.4	19	25	-24.0	32	18	+77.8	5	5	8	7

- Represents zero.

S Withheld due to extreme variability (sampling error is 20 percent or more).

<sup>1</sup>Includes expenditures for used structures and equipment, in addition to capital expenditures for new facilities.

TABLE 11. Value of Fixed Assets, Capital Expenditures, Rental Payment, and Operating Receipts of Merchant Wholesalers, by Kind of Business: 1967

(Dollar amounts in millions)																		
SIC code	Kind of business	Value of fixed assets <sup>1</sup>				Total capital expenditures	Rental payments			Total operating receipts <sup>2</sup>	Sampling variability of columns--							
		Gross value beginning of year	Net value beginning of year	Net value end of year			Total	Buildings	Machinery and equipment									
				Amount	Percent of total operating receipts													
A	B	C	D	E	F	G	H	I	A	B	C	E	F	G	H			
	MERCHANT WHOLESALERS, TOTAL . . . . .	11 660	6 497	6 899	3.4	1 575	1 350	1 042	309	204 760	1	1	1	3	2	2	3	
	DURABLE GOODS . . . . .	6 187	3 457	3 678	4.1	853	733	593	140	90 372	2	3	2	3	2	2	5	
	NONDURABLE GOODS. . . . .	5 473	3 039	3 221	2.8	722	617	449	168	114 388	3	3	3	4	3	4	4	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . .	934	551	582	4.1	135	134	119	15	14 069	6	7	7	9	5	5	16	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . .	489	292	300	3.9	64	58	39	19	7 765	3	5	5	10	3	3	14	
503	PIECE GOODS, NOTIONS, AND APPARELS. . . . .	176	96	98	1.1	22	63	59	(S)	8 773	9	12	11	17	6	6	(S)	
504	GROCERIES AND RELATED PRODUCTS. . . . .	1 906	1 055	1 105	2.7	252	192	126	66	41 362	4	4	4	4	3	4	6	
505	FARM PRODUCTS--RAW MATERIALS. . . . .	775	411	432	2.8	59	32	26	(S)	15 653	10	9	9	13	10	9	(S)	
506	ELECTRICAL GOODS. . . . .	477	283	304	2.2	69	85	73	12	13 538	7	7	8	13	3	4	19	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, AND SUPPLIES . . . . .	559	308	324	3.8	68	68	55	13	8 454	4	5	5	9	4	5	14	
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	1 775	979	1 078	4.5	292	224	177	47	23 955	6	6	5	9	3	3	10	
5091	METALS AND MINERALS, N.E.C. . . . .	930	517	548	4.7	111	60	40	20	11 685	5	6	6	9	5	5	18	
5093	SCRAP AND WASTE MATERIALS . . . . .	644	346	357	8.1	74	27	20	(S)	4 399	6	7	7	8	7	8	(S)	
5094	TOBACCO AND ITS PRODUCTS. . . . .	144	77	78	1.5	17	(S)	(S)	(S)	5 299	6	7	9	14	(S)	(S)	(S)	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	418	235	257	2.5	67	57	33	24	10 433	5	6	5	5	7	7	17	
5096	PAPER AND ITS PRODUCTS. . . . .	359	185	189	3.0	38	60	49	(S)	6 402	5	5	4	9	4	6	(S)	
5097	FURNITURE AND HOME FURNISHINGS. . . . .	183	102	106	2.5	27	59	50	(S)	4 263	7	9	10	13	7	7	(S)	
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	682	371	374	4.2	71	65	48	(S)	8 979	8	9	8	8	8	8	(S)	
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	1 208	689	767	3.9	211	156	120	36	19 730	5	6	6	9	9	11	15	

S Withheld due to extreme variability (sampling error is 20 percent or more).

<sup>1</sup> In addition to the \$1.6 billion in capital expenditures, merchant wholesalers reported about \$49 million in other acquisitions by merger, exchange, transfer, etc. Depreciation and amortization changes against fixed assets amounted to \$1.0 billion during 1967. Also, about \$218 million were reported as the net value of deductions for fixed assets sold, retired, scrapped, or destroyed.<sup>2</sup> Total operating receipts figures, based on complete coverage in the 1967 Census of Business, are not subject to sampling error.

Note: Detail may not add to totals due to rounding.

TABLE 12. Value of Fixed Assets, Capital Expenditures, Rental Payments, and Operating Receipts of Merchant Wholesale Establishments Operated, by Corporations: 1967

(Dollar amounts in millions)																		
SIC code	Kind of business	Value of fixed assets				Total capital expenditures	Rental payments			Total operating receipts <sup>1</sup>	Sampling variability of columns--							
		Gross value beginning of year	Net value beginning of year	Net value end of year			Total	Buildings	Machinery and equipment									
				Amount	Percent of total operating receipts													
A	B	C	D	E	F	G	H	I	A	B	C	E	F	G	H			
	MERCHANT WHOLESALERS, TOTAL. . . . .	9 199	5 059	5 397	3.2	1 272	1 150	884	267	168 186	2	2	2	3	2	2	3	
	DURABLE GOODS. . . . .	5 243	2 902	3 099	3.9	724	634	509	125	78 998	2	3	3	3	2	2	5	
	NONDURABLE GOODS . . . . .	3 956	2 156	2 298	2.6	548	516	375	141	89 188	3	3	3	4	3	4	5	
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . .	685	401	428	3.7	104	108	95	13	11 535	7	9	9	8	5	5	17	
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . .	443	264	273	3.9	59	53	35	18	6 999	3	5	5	11	4	6	13	
503	PIECE GOODS, NOTIONS, AND APPARELS. . . . .	144	80	81	1.1	16	51	48	(S)	7 410	10	14	13	18	7	7	(S)	
504	GROCERIES AND RELATED PRODUCTS. . . . .	1 242	669	703	2.4	178	154	102	52	29 535	4	5	5	7	3	5	5	
505	FARM PRODUCTS--RAW MATERIALS. . . . .	543	277	297	2.5	46	26	21	(S)	11 714	12	11	11	16	10	10	(S)	
506	ELECTRICAL GOODS. . . . .	432	253	272	2.2	62	77	67	11	12 519	6	6	7	15	3	4	18	
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, AND SUPPLIES . . . . .	495	266	280	3.7	59	61	49	11	7 506	3	4	4	9	5	4	15	
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	1 559	850	934	4.4	249	196	153	43	21 082	6	5	5	10	3	3	12	
5091	METALS AND MINERALS, N.E.C. . . . .	889	496	526	4.7	111	60	40	20	11 148	5	6	6	9	6	6	19	
5093	SCRAP AND WASTE MATERIALS . . . . .	464	247	260	7.5	56	23	16	(S)	3 487	6	8	8	10	10	10	(S)	
5094	TOBACCO AND ITS PRODUCTS. . . . .	96	47	48	1.2	12	(S)	(S)	(S)	3 931	8	7	9	16	(S)	(S)	(S)	
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	328	180	197	2.3	54	50	29	20	8 680	5	5	4	7	7	6	18	
5096	PAPER AND ITS PRODUCTS. . . . .	319	162	166	2.9	34	54	44	(S)	5 737	6	5	5	9	5	7	(S)	
5097	FURNITURE AND HOME FURNISHINGS. . . . .	161	89	92	2.5	24	50	42	(S)	3 667	8	10	11	14	6	7		
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	682	371	315	4.2	62	57	41	(S)	7 522	8	10	9	8	8	8	(S)	
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	853	485	546	3.4	157	128	99	29	15 970	5	6	7	11	10	11	19	

Note: Detail may not add to total due to rounding.

S Withheld due to extreme variability (sampling error is 20 percent or more).

<sup>1</sup> Total operating receipts figures, based on complete coverage in the 1967 Census of Business, are not subject to sampling error.



TABLE 13. Value of Fixed Assets, Capital Expenditures, Rental Payments, and Operating Receipts of Merchant Wholesalers, by Legal Form of Organization: 1967

(Dollar amounts in millions)

Legal forms of organizations	Value of fixed assets				Total capital expenditures	Rental payments			Total operating receipts <sup>1</sup>	Sampling variability of columns--							
	Gross value beginning of year	Net value beginning of year	Net value end of year			Total	Buildings	Machinery and equipment									
			Amount	Percent of total operating receipts													
MERCHANT WHOLESALERS, TOTAL . . . . .	11 660	6 497	6 899	3.4	1 575	1 350	1 042	309	204 760	1	1	1	3	2	2	3	
CORPORATIONS . . . . .	9 199	5 059	5 397	3.2	1 272	1 150	884	267	168 186	2	2	2	3	2	2	3	(S)
INDIVIDUAL PROPRIETORSHIP . . . . .	1 336	790	822	4.4	176	130	107	(S)	18 473	7	6	7	8	8	10	(S)	(S)
PARTNERSHIPS . . . . .	530	286	301	3.4	71	49	39	(S)	8 850	7	8	8	13	7	6	(S)	(S)
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS . . . . .	596	361	380	4.1	56	21	11	9	9 251	3	4	4	5	6	11	12	
DURABLE GOODS, TOTAL . . . . .	6 187	3 457	3 678	4.1	853	733	593	140	90 372	2	3	2	3	2	2	5	
CORPORATIONS . . . . .	5 243	2 902	3 099	3.9	724	634	509	125	78 998	2	3	3	3	2	2	5	(S)
INDIVIDUAL PROPRIETORSHIP . . . . .	655	393	414	5.4	93	71	60	(S)	7 684	8	10	11	16	9	10	(S)	(S)
PARTNERSHIPS . . . . .	262	144	147	4.8	32	24	20	(S)	3 083	9	10	10	16	13	12	(S)	(S)
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS . . . . .	27	18	19	3.1	(S)	(S)	(S)	(S)	607	15	(S)	15	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL . . . . .	5 473	3 039	3 221	2.8	722	617	449	168	114 388	3	3	3	4	3	4	4	
CORPORATIONS . . . . .	3 956	2 156	2 298	2.6	548	516	375	141	89 188	3	3	3	4	3	4	5	(S)
INDIVIDUAL PROPRIETORSHIP . . . . .	681	397	408	3.8	82	59	47	(S)	10 790	9	8	8	10	14	14	(S)	(S)
PARTNERSHIPS . . . . .	268	142	154	2.7	39	26	19	(S)	5 767	8	10	10	19	10	12	(S)	(S)
COOPERATIVES AND OTHER FORMS OF ORGANIZATIONS . . . . .	569	344	361	4.2	52	16	8	8	8 644	4	5	5	5	9	13	17	

Note: Detail may not total due to rounding.

S Withheld due to extreme variability (sampling error is 20 percent or more).

<sup>1</sup> Total operating receipts figures based on complete coverage in the 1967 Census of Business; are not subject to sampling error.





# Miscellaneous Subjects

## CONTENTS

[Page numbers listed here omit the Chapter prefix, 7-, which appears as part of number for each page]

	page
<b>Merchandise Inventories:</b>	
TABLE 1 Merchandise Inventories at Cost—United States, by Type of Operation: 1967 . . . . .	1
2 Merchandise Inventories at Cost—Geographic Divisions and States, by Type of Operation: 1967 . . . . .	3
<b>Manufacturers' Sales Branches and Sales Offices:</b>	
3 Employment by Principal Activity—United States, by Kind of Business: 1967 . . . . .	4
4 Sales to Contractors and Builders, by Selected Kinds of Business—Geographic Divisions and States: 1967 . . . . .	5
<b>Voluntary Group Wholesalers:</b>	
5 Percentage of Sales to Group Members—United States and Geographic Divisions: 1967 . . . . .	6
<b>Central Administrative Offices and Auxiliaries:</b>	
6 Function and Kind of Business Serviced—United States: 1967 . . . . .	7
7 Function, by Divisions and States: 1967 . . . . .	8
<b>Type of Operation:</b>	
8 Type of Operation by Kind of Business—United States: 1967 . . . . .	11
<b>Merchant Wholesalers:</b>	
9 Gross Commission Business—United States, by Kind of Business: 1967 . . .	21
10 Kind of Business by Geographic Divisions and States: 1967 . . . . .	22
<b>Legal Form of Organization:</b>	
11 Type of Business—United States: 1967 . . . . .	143





TABLE 1. Merchandise Inventories, at Cost-United States by Type of Operation: 1967

SIC code	Kind of business	Merchant wholesalers		Manufacturer's sales branches (with stocks)		Merchandise agents and brokers		Other operating types <sup>1</sup>	
		Inventories, end-of-year, all establishments	Inventories of establishments reporting both beginning and end-of-year	Inventories, end-of-year, all establishments	Inventories of establishments reporting both beginning and end-of-year	Inventories, end-of-year, all establishments	Inventories of estab- lishments reporting both beginning and end-of-year	Inventories, end-of-year, all establishments	Inventories of estab- lishments reporting both beginning and end-of-year
		(\$1,000)	Beginning of year (\$1,000)	(\$1,000)	Beginning of year (\$1,000)	(\$1,000)	Beginning of year (\$1,000)	(\$1,000)	Beginning of year (\$1,000)
50	WHOLESALE TRADE, TOTAL . . . . .	21 463 434	18 274 826	17 281 568	4 267 429	3 967 427	3 806 877	559 355	505 430
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	2 078 952	1 704 601	1 675 992	793 725	760 282	741 565	15 346	14 619
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	367 038	405 089	1 461 406	324 608	324 608	314 927	11 890	11 890
5013	AUTOMOTIVE EQUIPMENT. . . . .	1 359 313	1 300 527	1 105 871	373 188	353 288	337 280	2 815	2 582
5014	TIRES AND TUBES. . . . .	172 601	130 205	105 715	82 662	82 386	89 358	246	147
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	852 384	753 670	723 743	393 311	372 860	364 932	17 556	16 749
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	549 182	549 289	524 152	124 826	123 024	116 540	5 826	5 826
5028	PAINTS AND VARNISHES. . . . .	49 448	38 890	37 994	70 230	64 192	65 806	366	314
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.. . . .	205 754	165 511	161 597	198 255	185 644	182 586	12 972	10 182
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	1 034 055	840 447	817 342	255 104	237 406	252 418	25 034	22 537
5033	PIECE GOODS, WOVEN FABRICS. . . . .	502 879	417 741	412 450	23 543	22 438	23 955	6 315	4 832
5034	NOTIONS AND OTHER DRY GOODS. . . . .	83 886	69 341	65 638	65 665	65 612	62 905	15 207	15 161
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	173 512	132 671	128 439	52 500	48 117	34 771	1 413	1 106
5037	WOMEN'S CHILDREN'S, AND INFANTS' CLOTHING. . . . .	189 172	145 530	142 492	45 666	34 905	22 285	2 060	1 410
5039	FOOTWEAR. . . . .	84 606	75 184	70 323	66 730	66 336	78 822	39	26
504	GROCERIES AND RELATED PRODUCTS. . . . .	2 145 375	1 775 378	1 631 186	369 551	361 252	351 396	77 846	65 149
5041	GROCERIES, GENERAL LINE. . . . .	937 327	848 454	800 066	28 207	27 976	20 571	682	682
5042	FROZEN FOODS. . . . .	115 372	101 507	88 080	37 200	35 539	49 417	2 485	2 446
5043	DAIRY PRODUCTS. . . . .	72 547	67 318	74 151	6 185	6 070	24 184	2 601	1 887
5044	POULTRY AND POULTRY PRODUCTS. . . . .	65 196	52 886	49 036	31 357	31 174	201	195	185
5045	CONFECTIONERY. . . . .	47 690	35 742	68 840	269	265	713	797	713
5046	FISH AND SEAFOODS. . . . .	174 217	134 428	128 212	55 936	53 348	53 762	809	802
5047	MEATS AND MEAT PRODUCTS. . . . .	94 299	68 087	58 677	210 393	206 876	200 708	22 176	19 150
5048	FRESH FRUITS AND VEGETABLES. . . . .	541 236	428 184	321 437	210 393	206 876	200 708	57 827	53 639
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.. . . .	1 797 829	1 440 794	1 178 844	—	—	—	189 719	171 368
505	FARM PRODUCTS--RAW MATERIALS. . . . .	469 735	364 191	280 753	—	—	—	91 327	81 976
5052	COTTON. . . . .	704 143	602 203	638 189	—	—	—	10 681	8 211
5053	GRAIN. . . . .	48 099	24 028	22 465	—	—	—	18 395	13 901
5054	WHEATSTOCK. . . . .	575 852	450 372	237 437	—	—	—	69 316	67 280
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C.. . . .	1 688 692	1 512 949	1 453 992	439 415	401 602	364 418	18 720	17 787
506	ELECTRICAL GOODS. . . . .	651 693	594 836	572 314	233 422	277 168	253 875	91 327	81 976
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	695 766	629 926	605 362	150 144	91 086	79 897	9 459	7 254
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	341 235	288 185	276 296	35 849	35 388	32 646	7 819	7 263
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	1 355 286	1 210 491	1 162 733	101 281	89 291	81 411	4 527	4 242
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	543 775	487 287	469 248	31 376	49 594	47 047	584	504
5072	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	663 450	594 886	576 516	13 674	9 152	9 944	3 054	2 857
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	147 861	128 306	116 969	35 231	30 595	26 860	909	888
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	3 605 676	3 184 377	3 051 076	929 466	826 858	795 282	73 960	67 380
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	241 102	197 315	190 328	206 733	198 805	177 712	3 275	3 165
5081	CONSTRUCTION MACHINERY AND EQUIPMENT. . . . .	936 206	860 665	868 714	112 895	112 895	126 963	16 682	16 783
5082	FARM MACHINERY AND EQUIPMENT. . . . .	156 327	144 190	136 033	172 313	172 313	168 034	32 357	29 185
5083	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	771 341	640 238	598 801	217 091	181 434	176 332	29 185	29 185
5084	INDUSTRIAL SUPPLIES. . . . .	679 282	512 342	575 707	152 221	121 300	116 134	12 816	12 048
5085	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	357 741	354 985	328 797	156 334	156 249	17 980	1 048	1 048
5086	RECREATION EQUIPMENT AND SUPPLIES. . . . .	224 193	202 535	195 375	17 511	17 217	16 912	2 952	1 780
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	198 584	172 107	157 121	31 408	29 350	25 195	3 759	3 252
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	—	—	—	—	—	—	—	—

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

<sup>1</sup> Includes petroleum bulk stations, terminals, and assemblers of farm products.

TABLE 1. Merchandise Inventories, at Cost-United States by Type of Operation: 1967 -Continued

SIC code	Kind of business	Merchant wholesalers				Manufacturer's sales branches (with stocks)				Merchandise agents and brokers				Other operating types <sup>1</sup>			
		Inventories, end-of-year, all establishments		Inventories of establishments reporting both beginning and end-of-year		Inventories, end-of-year, all establishments		Inventories of establishments reporting both beginning and end-of-year		Inventories, end-of-year, all establishments		Inventories of establishments reporting both beginning and end-of-year		Inventories, end-of-year, all establishments		Inventories of establishments reporting both beginning and end-of-year	
		(\$1,000)	(\$1,000)	End-of-year (\$1,000)	Beginning of year (\$1,000)	(\$1,000)	(\$1,000)	End-of-year (\$1,000)	Beginning of year (\$1,000)	(\$1,000)	(\$1,000)	End-of-year (\$1,000)	Beginning of year (\$1,000)	(\$1,000)	(\$1,000)	End-of-year (\$1,000)	Beginning of year (\$1,000)
5091	METALS AND MINERALS, N.E.C. . . . .	1 446 399	1 371 173	1 322 978	1 322 978	159 213	146 454	135 151	48 906	45 259	23 142	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	COAL . . . . .	14 449	9 236	4 751	4 751	4 915	4 866	5 048	800	702	1 018	34 331	34 926	35 259	34 331	34 926	35 259
	METAL SERVICE CENTERS . . . . .	1 295 980	1 255 455	1 248 593	1 248 593	56 051	46 713	43 874	24 986	24 982	7 708	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	METAL SALES OFFICES . . . . .	135 970	106 482	69 633	69 633	98 247	94 875	86 229	23 120	19 575	14 416	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	126 051	79 163	73 918	73 918	15 525	14 048	12 379	8 496	6 304	1 933	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	126 051	79 163	73 918	73 918	15 525	14 048	12 379	8 496	6 304	1 933	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	353 309	265 403	249 525	249 525	197 879	150 323	141 972	1 374	1 036	1 067	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
5093	SCRAP AND WASTE MATERIALS . . . . .	155 430	115 080	107 553	107 553	22 468	21 678	21 975	1 062	1 049	977	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	IRON AND STEEL SCRAP . . . . .	197 879	150 323	141 972	141 972	28 541	28 463	24 843	4 158	3 801	4 023	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	WASTE AND SECONDARY MATERIALS . . . . .	155 430	115 080	107 553	107 553	5 431	5 396	5 631	1 112	842	694	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
5094	TOBACCO AND ITS PRODUCTS . . . . .	255 992	229 906	210 435	210 435	22 468	21 678	21 975	1 062	1 049	977	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	945 609	850 797	796 706	796 706	28 541	28 463	24 843	4 158	3 801	4 023	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	BEER AND ALE . . . . .	230 902	185 627	170 361	170 361	5 431	5 396	5 631	1 112	842	694	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	WINE AND DISTILLED SPIRITS . . . . .	714 707	665 170	626 345	626 345	23 110	23 067	19 212	3 046	2 959	3 329	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
5096	PAPER AND ITS PRODUCTS . . . . .	620 751	538 297	511 897	511 897	68 630	65 555	56 143	4 275	4 164	3 424	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	PRINTING AND WRITING (FINE) PAPER . . . . .	219 013	208 270	195 302	195 302	17 398	17 398	12 275	2 501	2 497	1 926	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	217 986	194 093	189 390	189 390	35 075	33 146	29 903	1 194	1 120	1 131	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	183 752	135 934	127 205	127 205	16 157	15 011	13 965	580	547	367	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
5097	FURNITURE AND HOME FURNISHINGS . . . . .	532 482	434 478	420 294	420 294	59 844	56 458	55 706	4 843	3 416	2 569	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	153 892	122 266	118 129	118 129	21 134	20 444	20 718	4 843	3 416	2 569	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	378 590	312 212	302 165	302 165	38 710	36 014	34 988	3 551	2 186	1 442	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	847 938	668 273	635 058	635 058	204 126	194 458	210 309	5 965	5 744	2 218	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	LUMBER AND MILLWORK . . . . .	490 167	420 590	396 289	396 289	124 637	118 654	122 540	5 041	4 850	1 382	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	CONSTRUCTION MATERIALS . . . . .	357 771	247 683	238 769	238 769	79 489	75 804	87 769	924	894	836	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
5099	( AMUSEMENT AND SPORTING GOODS . . . . .	414 071	339 403	306 056	306 056	105 466	82 919	79 258	2 946	2 698	1 609	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	( BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	130 727	103 488	101 007	101 007	40 548	37 689	40 501	11 707	11 585	1 722	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	( FARM SUPPLIES . . . . .	255 864	210 589	186 292	186 292	39 667	36 515	31 952	1 872	1 734	2 523	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	( JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	282 936	248 119	295 805	295 805	14 069	12 463	11 740	871	847	659	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	( ART GOODS AND ADVERTISING SPECIALTIES . . . . .	93 693	77 524	69 704	69 704	1 752	1 068	600	283	109	118	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542
	( OTHER PRODUCTS . . . . .	602 363	435 506	406 985	406 985	66 747	61 148	53 898	39 889	37 853	20 447	1 094 466	1 012 423	1 265 542	1 094 466	1 012 423	1 265 542

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

<sup>1</sup>Includes petroleum bulk stations, terminals, and assemblers of form products.

X Not applicable.



TABLE 2. Merchandise Inventories, at Cost-Geographic Divisions and States, by Type of Operation: 1967

Geographic division and state	Merchant wholesalers			Manufacturer's sales branches (with stocks)			Merchandise agents and brokers			Other operating types		
	Inventories, end of year, all estab- lishments (\$1,000)	Inventories of estab- lishments reporting both beginning and end-of-year		Inventories, end of year, all estab- lishments (\$1,000)	Inventories of estab- lishments reporting both beginning and end-of-year		Inventories, end of year, all estab- lishments (\$1,000)	Inventories of estab- lishments reporting both beginning and end-of-year		Inventories, end of year, all estab- lishments (\$1,000)	Inventories of estab- lishments reporting both beginning and end-of-year	
		End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)
UNITED STATES TOTAL . . .	21 463 434	18 274 826	17 281 568	4 267 429	3 967 427	3 806 877	559 355	505 430	206 408	1 826 868	1 616 616	1 470 473
NEW ENGLAND . . . . .	1 096 055	941 234	917 581	175 468	168 938	159 388	12 934	10 707	6 532	114 624	106 430	93 185
MAINE . . . . .	70 810	57 059	53 703	4 257	4 223	3 564	177	100	100	19 901	18 230	15 468
NEW HAMPSHIRE . . . . .	40 026	34 172	32 060	(0)	(0)	(0)	(0)	(0)	88	4 148	3 794	3 253
VERMONT . . . . .	24 482	21 534	21 604	(0)	(0)	(0)	(0)	(0)	(D)	4 738	4 357	5 284
MASSACHUSETTS . . . . .	603 387	523 145	512 734	110 844	105 467	100 107	9 995	8 344	5 325	37 512	33 930	31 335
RHODE ISLAND . . . . .	97 039	81 698	84 288	17 852	17 802	15 940	308	205	161	17 816	17 430	15 709
CONNECTICUT . . . . .	260 311	223 626	213 192	36 932	35 903	34 336	2 210	1 883	789	30 509	28 689	22 136
MIDDLE ATLANTIC . . . . .	5 186 170	4 330 744	4 065 340	1 040 228	981 058	936 637	142 017	130 074	72 970	312 382	262 001	248 489
NEW YORK . . . . .	3 357 472	2 796 774	2 579 671	587 581	560 792	522 814	119 223	108 645	58 248	137 998	101 780	91 717
NEW JERSEY . . . . .	791 653	622 243	621 073	243 084	229 171	236 829	10 144	9 919	4 456	122 208	111 759	109 602
PENNSYLVANIA . . . . .	1 037 045	911 727	864 596	209 563	191 095	176 994	12 650	11 510	10 266	52 176	48 462	47 170
EAST NORTH CENTRAL . . . . .	3 870 370	3 372 833	3 230 863	1 103 231	978 589	945 738	43 232	38 467	26 350	307 505	275 234	250 967
OHIO . . . . .	948 091	855 661	834 914	252 739	227 448	224 879	13 836	13 066	7 411	51 712	46 213	42 512
INDIANA . . . . .	433 677	380 321	355 525	93 962	92 449	81 506	3 278	2 632	2 736	50 519	45 382	41 323
ILLINOIS . . . . .	1 453 733	1 250 588	1 182 726	469 316	391 913	371 166	15 169	13 471	9 447	107 389	97 009	86 106
MICHIGAN . . . . .	673 347	567 400	549 341	234 055	216 131	220 358	7 757	7 479	4 968	58 258	51 509	48 537
WISCONSIN . . . . .	361 522	318 863	308 357	53 159	50 648	47 829	3 192	1 819	1 788	39 627	35 121	32 489
WEST NORTH CENTRAL . . . . .	1 771 288	1 524 614	1 478 304	325 971	306 848	355 434	32 727	25 722	12 359	303 740	260 138	262 170
MINNESOTA . . . . .	480 539	418 473	392 670	85 597	79 235	83 544	4 204	3 629	2 625	71 063	58 528	57 400
IOWA . . . . .	241 938	197 559	186 710	22 643	22 092	19 959	9 012	8 666	3 653	53 775	45 338	39 046
MISSOURI . . . . .	602 584	525 690	516 967	149 852	143 974	147 791	11 884	9 142	3 194	32 540	25 419	27 180
NORTH DAKOTA . . . . .	56 968	49 760	47 730	8 402	5 806	5 889	563	457	501	45 738	42 481	44 777
SOUTH DAKOTA . . . . .	48 391	40 049	38 123	4 629	3 572	3 492	311	264	263	25 525	23 450	23 621
NEBRASKA . . . . .	145 407	127 637	138 521	27 034	25 520	23 583	4 217	1 689	649	33 919	30 393	32 661
KANSAS . . . . .	195 461	165 446	157 583	27 814	26 649	71 176	2 536	1 875	1 474	41 180	34 529	37 485
SOUTH ATLANTIC . . . . .	2 452 557	2 038 669	1 928 011	445 336	423 439	399 537	57 645	47 335	15 747	296 955	274 408	222 873
DELAWARE . . . . .	40 125	35 387	32 016	13 622	13 610	11 213	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	253 876	219 918	211 228	39 294	37 186	36 536	3 886	3 644	1 862	53 131	301	33 745
DISTRICT OF COLUMBIA . . . . .	81 795	73 052	68 894	12 806	11 749	9 291	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	430 231	328 371	297 638	47 925	45 876	40 364	16 460	16 381	2 633	57 407	49 882	48 768
WEST VIRGINIA . . . . .	129 371	115 249	111 867	7 480	6 985	5 593	3 246	3 242	443	7 231	6 779	6 262
NORTH CAROLINA . . . . .	390 450	336 331	317 640	78 187	73 973	83 794	13 843	6 661	4 732	52 334	45 694	43 717
SOUTH CAROLINA . . . . .	165 095	137 598	136 352	15 053	14 348	12 044	1 777	1 439	983	22 177	21 019	18 938
GEORGIA . . . . .	411 180	336 533	314 307	155 326	146 401	134 307	12 593	12 119	2 852	49 772	47 148	30 362
FLORIDA . . . . .	550 434	456 230	438 069	75 643	73 311	66 395	5 258	3 429	1 934	50 543	47 389	37 336
EAST SOUTH CENTRAL . . . . .	1 428 414	1 226 818	930 091	151 051	143 748	133 663	105 610	103 025	7 101	109 594	96 004	81 801
KENTUCKY . . . . .	436 034	410 884	187 118	25 160	24 338	19 592	3 011	2 063	1 121	27 190	25 523	19 409
TENNESSEE . . . . .	590 349	472 231	423 231	85 772	84 215	81 367	97 552	97 085	4 759	29 751	26 191	23 723
ALABAMA . . . . .	253 020	217 053	200 711	32 777	29 993	27 807	2 929	2 537	896	27 806	21 639	16 378
MISSISSIPPI . . . . .	149 011	126 650	119 031	7 342	5 202	4 897	2 118	1 340	325	24 847	22 651	22 291
WEST SOUTH CENTRAL . . . . .	2 132 356	1 812 144	1 741 508	306 275	288 818	255 292	48 922	41 408	16 589	156 227	139 866	119 360
ARKANSAS . . . . .	139 143	123 161	111 540	5 932	5 496	5 461	5 362	2 969	799	19 744	17 249	13 659
LOUISIANA . . . . .	376 180	317 314	312 833	44 806	40 914	37 373	2 651	2 336	2 006	21 464	17 583	15 184
OKLAHOMA . . . . .	230 323	199 808	191 128	29 598	26 223	25 167	2 192	1 617	1 082	18 851	15 147	14 145
TEXAS . . . . .	1 386 710	1 171 861	1 126 007	225 939	216 185	187 291	38 717	34 486	12 702	96 168	89 887	76 372
MOUNTAIN . . . . .	659 097	574 105	566 582	108 386	101 351	90 552	6 010	5 054	7 061	83 675	73 052	67 067
MONTANA . . . . .	59 899	51 485	51 505	4 542	4 469	4 011	552	503	458	20 177	17 879	16 980
IDAHO . . . . .	46 817	39 414	40 987	3 327	3 220	2 909	404	135	141	16 549	15 553	13 590
WYOMING . . . . .	21 943	20 253	20 693	768	466	683	177	79	146	5 652	5 204	4 700
COLORADO . . . . .	198 500	171 383	168 399	57 018	54 655	48 867	1 205	1 122	1 184	17 305	15 917	14 812
NEW MEXICO . . . . .	64 091	58 552	58 712	3 912	3 600	3 747	840	781	222	9 236	7 699	6 936
ARIZONA . . . . .	138 030	121 479	124 181	13 602	13 194	12 435	1 211	908	672	9 220	6 044	5 939
UTAH . . . . .	90 721	78 437	69 716	20 117	16 917	14 830	1 512	1 508	4 222	3 283	2 744	2 267
NEVADA . . . . .	39 096	33 102	32 389	5 100	4 830	3 070	109	18	16	2 253	2 012	1 843
PACIFIC . . . . .	2 866 805	2 453 665	2 423 288	611 483	574 638	530 636	110 258	103 638	41 699	142 166	129 483	124 561
WASHINGTON . . . . .	339 042	299 628	287 383	62 494	58 657	52 967	8 457	8 154	4 269	32 823	30 652	29 057
OREGON . . . . .	247 235	247 790	241 285	60 686	57 935	56 990	16 374	16 262	2 875	21 503	20 098	20 979
CALIFORNIA . . . . .	2 143 613	1 810 475	1 798 960	472 208	442 796	406 330	83 972	77 919	33 373	71 047	62 183	60 003
ALASKA . . . . .	28 213	24 218	24 175	1 952	1 952	1 331	14	7	7	9 932	8 873	8 647
HAWAII . . . . .	81 702	71 554	71 485	14 143	13 594	13 618	1 441	1 296	1 175	6 861	6 677	5 875

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 3. Employment by Principal Activity, United States, by Kind of Business: 1967

SIC code	Kind of business	All establishments			Establishments reporting employees by principal activity		Employees <sup>1</sup>					
		Number	Sales (\$1,000)	Employees (number)	Establishments (number)	Sales (\$1,000)	Total (number)	Selling employees (number)	Office clerical warehouse employees (number)	Central administrative employees (number)	Employees engaged in manufacturing (number)	Other employees (number)
50	WHOLESALE TRADE, TOTAL . . . . .	30 679	157 096 541	684 906	25 546	140 366 629	577 269	244 892	203 765	19 322	15 639	36 789
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	1 777	30 165 512	73 856	1 483	28 164 248	61 698	18 122	31 060	2 339	830	450
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	724	25 268 153	38 653	657	23 772 509	36 330	9 764	17 032	1 826	78	450
5013	AUTOMOTIVE EQUIPMENT . . . . .	774	3 119 302	27 700	588	2 689 336	18 680	4 501	11 489	259	748	2
5014	TIRES AND TUBES . . . . .	279	1 778 057	7 503	238	1 702 403	6 688	3 857	2 539	254	4	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	3 051	18 625 984	71 677	2 619	15 802 129	59 660	31 001	22 193	3 534	1 362	67
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	487	3 981 698	26 267	371	3 310 616	21 259	10 775	9 275	670	446	64
5028	PAINTS AND VARNISHES . . . . .	1 008	970 546	9 811	915	667 993	7 913	4 152	3 126	341	182	2
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	1 556	13 673 740	35 599	1 333	11 823 520	30 488	16 074	9 792	2 523	734	1
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	824	7 841 631	27 609	632	6 582 762	20 686	7 461	10 306	1 250	1 060	320
5033	PIECE GOODS (WOVEN FABRICS) . . . . .	177	4 081 829	6 923	145	3 604 686	5 642	2 250	2 942	440	-	-
5034	NOTIONS AND OTHER DRY GOODS . . . . .	183	1 054 581	4 367	158	959 876	3 809	1 199	2 154	230	134	-
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS . . . . .	170	1 128 877	6 066	119	937 188	4 003	1 575	1 620	184	383	192
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING . . . . .	216	1 101 751	6 451	141	624 894	3 657	1 197	1 435	217	543	128
5039	FOOTWEAR . . . . .	78	474 593	3 802	69	456 118	3 575	1 240	2 155	179	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	4 297	15 056 503	97 777	3 683	13 736 385	84 940	50 908	22 365	1 684	3 004	2 078
5041	GROCERIES, GENERAL LINE . . . . .	177	-	-	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	45	242 098	648	23	211 487	363	143	185	9	2	-
5043	DAIRY PRODUCTS . . . . .	978	2 362 216	24 190	766	1 994 450	19 327	12 604	4 248	568	853	12
5044	POULTRY AND POULTRY PRODUCTS . . . . .	33	110 640	1 021	16	79 538	368	97	187	8	57	-
5045	CONFECTIONERY . . . . .	263	841 855	3 973	219	802 678	3 478	2 777	591	41	65	-
5046	FISH AND SEAFOODS . . . . .	12	6 667	136	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	616	2 810 813	16 471	555	2 572 985	14 845	4 068	5 019	236	1 494	2 064
5048	FRESH FRUITS AND VEGETABLES . . . . .	-	-	-	-	-	-	-	-	-	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	2 348	8 676 558	51 335	2 104	8 075 247	46 559	31 219	12 135	822	533	2
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	2 757	14 783 824	59 256	2 328	13 099 590	52 333	15 204	18 869	1 711	2 020	11 846
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1 751	10 765 014	43 820	1 464	10 130 743	40 514	9 596	14 193	1 004	1 841	11 462
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	384	1 923 054	8 014	313	1 106 433	5 762	2 864	2 342	445	16	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	622	2 095 756	7 422	551	1 862 414	6 057	2 744	2 334	262	163	384
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	940	1 964 771	12 109	791	1 718 777	8 654	3 614	3 624	258	233	192
5072	HARDWARE . . . . .	489	780 033	6 386	400	667 095	4 410	1 836	2 233	94	182	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	181	576 465	2 328	151	512 852	1 355	760	425	124	17	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	270	608 273	3 395	240	538 830	2 889	1 018	966	40	34	192
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	8 453	21 122 905	197 057	7 031	18 795 535	170 156	63 587	50 969	3 386	3 633	19 595
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	3 078	6 193 716	111 555	2 702	5 809 784	106 521	40 883	23 772	1 012	44	17 408
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	237	944 801	5 292	171	664 996	2 784	801	1 548	96	11	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	250	2 883 779	10 683	223	2 770 470	9 759	3 148	5 626	373	89	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2 268	4 952 569	35 960	1 902	4 083 473	24 623	10 020	8 543	992	941	902
5085	INDUSTRIAL SUPPLIES . . . . .	1 389	4 500 106	18 028	1 207	4 122 195	15 772	5 543	6 676	500	837	1 219
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	843	668 159	9 957	501	513 332	6 394	1 960	2 519	360	1 275	66
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	252	268 734	2 811	223	244 311	2 421	740	1 186	24	258	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	136	711 041	2 771	102	586 974	1 882	492	1 099	29	178	-
5091	METALS AND MINERALS, N.E.C. . . . .	1 481	18 502 731	20 456	1 325	16 745 812	15 904	7 369	7 561	492	96	-
	COAL . . . . .	86	655 582	704	76	633 522	657	237	276	76	44	-
	METAL SERVICE CENTERS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	METAL SALES OFFICES . . . . .	1 395	17 847 149	19 752	1 249	16 112 290	15 247	7 132	7 285	416	52	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	332	4 075 858	8 215	281	3 818 632	7 546	3 596	2 808	991	31	-
	PETROLEUM BULK STATIONS AND TERMINALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS . . . . .	332	4 075 858	8 215	281	3 818 632	7 546	3 596	2 808	991	31	-
5093	SCRAP AND WASTE MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
	IRON AND STEEL SCRAP . . . . .	-	-	-	-	-	-	-	-	-	-	-
	WASTE AND SECONDARY MATERIALS . . . . .	-	-	-	-	-	-	-	-	-	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	47	663 286	2 785	41	623 566	2 580	1 876	662	40	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	316	3 424 789	7 720	246	2 982 269	6 895	4 070	1 914	195	12	128
	BEER AND ALE . . . . .	96	573 175	3 229	80	483 965	2 958	1 274	1 016	14	2	128
	WINE AND DISTILLED SPIRITS . . . . .	220	2 851 614	4 491	166	2 498 304	3 937	2 796	898	181	10	-
5096	PAPER AND ITS PRODUCTS . . . . .	1 385	5 354 204	23 773	1 133	4 810 384	19 547	11 327	5 546	345	887	-
	PRINTING AND WRITING (FINE) PAPER . . . . .	68	1 365 260	1 543	52	1 191 571	1 131	494	447	72	44	-
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	635	3 084 323	10 828	552	2 822 657	9 501	4 791	3 104	227	407	-
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS . . . . .	682	904 621	11 402	529	796 156	8 915	6 042	1 995	46	436	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	908	2 145 402	10 987	783	1 879 527	8 991	4 053	3 838	319	92	-
	FURNITURE (HOUSEHOLD, OFFICE) . . . . .	470	510 267	5 499	423	462 695	4 809	2 189	1 917	136	16	-
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	438	1 635 135	5 488	360	1 416 832	4 182	1 864	1 921	183	76	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	1 951	6 203 145	29 012	1 603	5 566 396	23 344	9 215	10 132	1 097	972	512
	LUMBER AND MILLWORK . . . . .	584	1 686 356	9 966	469	1 517 311	7 818	2 412	4 356	377	282	64
	CONSTRUCTION MATERIALS . . . . .	1 367	4 516 789	19 046	1 134	4 049 085	15 526	6 803	5 776	720	690	448
5099	AMUSEMENT AND SPORTING GOODS . . . . .	470	2 554 918	17 927	407	2 316 740	16 104	5 555	4 562	638	437	1 217
	BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	526	790 481	8 773	429	683 345	7 403	3 218	3 059	327	608	128
	FARM SUPPLIES . . . . .	476	1 395 604	5 638	263	1 020 557	4 073	2 103	1 223	194	118	256
	JEWELRY, DIAMONDS, AND PRECIOUS STONES . . . . .	80	283 103	1 027	61	268 328	911	405	353	73	-	-
	ART GOODS AND ADVERTISING SPECIALTIES . . . . .	49	24 027	861	34	16 751	421	124	142	26	60	-
	OTHER PRODUCTS . . . . .	559	2 117 863	8 391	373	1 734 896	5 423	2 084	2 579	423	184	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Employment data will not add due to insufficient reported analysis.

NA Not available. X Not applicable.



**TABLE 4. Sales to Contractors and Builders-Selected Kinds of Business-Geographic Divisions and States: 1967**

(Limited to establishments reporting sales to contractors and builders)

Geographic division and state	Electrical goods (SIC 506)			Hardware, plumbing, heating equipment and supplies (SIC 507)			Lumber and millwork (SIC 50781)		
	Establishments (number)	Sales (\$1,000)	Percent sales to contractors	Establishments (number)	Sales (\$1,000)	Percent sales to contractors	Establishments (number)	Sales (\$1,000)	Percent sales to contractors
UNITED STATES, TOTAL . . . . .	250	565 110	18.7	53	65 853	85.3	48	52 158	94.6
NEW ENGLAND . . . . .	11	31 862	16.5	2	(D)	(D)	3	(D)	(D)
MAINE . . . . .	1	(D)	(D)	-	-	-	-	-	-
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-	-
VERMONT . . . . .	-	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	4	10 807	9.9	1	(O)	(D)	-	-	-
RHODE ISLAND . . . . .	1	(O)	(O)	-	-	-	2	(D)	(O)
CONNECTICUT . . . . .	5	19 572	19.7	1	(D)	(D)	1	(D)	(D)
MIDDLE ATLANTIC . . . . .	41	117 473	20.4	18	24 724	85.4	10	8 533	94.3
NEW YORK . . . . .	18	45 971	12.9	8	(D)	(D)	2	(D)	(O)
NEW JERSEY . . . . .	6	40 854	32.3	5	(O)	(D)	4	(D)	(D)
PENNSYLVANIA . . . . .	17	30 648	15.6	5	6 169	48.7	4	2 157	95.9
EAST NORTH CENTRAL . . . . .	46	112 689	21.2	14	18 701	76.9	10	10 577	91.5
OHIO . . . . .	15	31 023	18.3	5	8 224	57.7	3	2 105	80.9
INDIANA . . . . .	6	(O)	(D)	2	(D)	(D)	-	-	-
ILLINOIS . . . . .	13	40 204	25.2	3	(D)	(D)	4	6 890	99.1
MICHIGAN . . . . .	8	23 923	17.2	3	2 795	97.2	2	(D)	(D)
WISCONSIN . . . . .	4	(D)	(D)	1	(O)	(O)	1	(D)	(D)
WEST NORTH CENTRAL . . . . .	20	30 583	18.8	1	(D)	(O)	3	(D)	(D)
MINNESOTA . . . . .	3	(D)	(O)	1	(O)	(D)	-	-	-
IDOWA . . . . .	2	(O)	(O)	-	-	(D)	1	(D)	(D)
MISSOURI . . . . .	8	12 304	14.0	-	-	-	1	(D)	(D)
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	1	(D)	(O)	-	-	-	-	-	-
NEBRASKA . . . . .	4	2 495	14.0	-	-	-	1	(D)	(D)
KANSAS . . . . .	2	(D)	(D)	-	-	-	-	-	-
SOUTH ATLANTIC . . . . .	42	73 194	17.3	6	7 151	99.7	11	8 299	94.4
DELAWARE . . . . .	-	-	-	-	-	-	-	-	-
MARYLAND . . . . .	7	19 160	17.1	1	(D)	(O)	1	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	6	4 348	34.1	-	-	-	1	(D)	(D)
WEST VIRGINIA . . . . .	1	(O)	(D)	-	-	-	1	(D)	(D)
NORTH CAROLINA . . . . .	6	13 716	11.3	1	(D)	(D)	-	-	-
SOUTH CAROLINA . . . . .	2	(O)	(D)	-	-	-	-	-	-
GEORGIA . . . . .	10	17 726	13.8	1	(D)	(D)	4	(D)	(D)
FLORIDA . . . . .	10	13 905	23.9	3	(D)	(D)	4	1 857	88.6
EAST SOUTH CENTRAL . . . . .	21	45 317	11.4	1	(D)	(D)	1	(D)	(D)
KENTUCKY . . . . .	3	(D)	(D)	-	-	-	-	-	-
TENNESSEE . . . . .	9	11 093	23.2	-	-	-	1	(D)	(D)
ALABAMA . . . . .	8	31 919	6.2	1	(D)	(D)	-	-	-
MISSISSIPPI . . . . .	1	(D)	(D)	-	-	-	-	-	-
WEST SOUTH CENTRAL . . . . .	25	38 613	16.9	4	1 574	88.8	4	(D)	(D)
ARKANSAS . . . . .	1	(O)	(D)	-	-	-	-	-	-
LOUISIANA . . . . .	5	7 178	9.9	-	-	-	-	-	-
OKLAHOMA . . . . .	4	(D)	(D)	2	(D)	(D)	-	-	-
TEXAS . . . . .	15	23 519	13.7	2	(D)	(D)	4	(D)	(D)
MOUNTAIN . . . . .	15	12 552	22.5	1	(O)	(O)	1	(D)	(D)
MONTANA . . . . .	3	(O)	(D)	-	-	-	-	-	-
IDAHO . . . . .	1	(O)	(D)	-	-	-	-	-	-
WYOMING . . . . .	-	-	-	-	-	-	-	-	-
COLORADO . . . . .	3	1 770	12.5	-	-	-	1	(D)	(D)
NEW MEXICO . . . . .	2	(D)	(D)	-	-	-	-	-	-
ARIZONA . . . . .	4	2 506	18.2	1	(O)	(D)	-	-	-
UTAH . . . . .	2	(D)	(D)	-	-	-	-	-	-
NEVADA . . . . .	-	-	-	-	-	-	-	-	-
PACIFIC . . . . .	29	102 827	19.4	6	2 908	56.8	5	12 547	98.3
WASHINGTON . . . . .	7	9 379	22.5	1	(D)	(D)	-	-	-
OREGON . . . . .	4	(D)	(D)	-	-	-	-	-	-
CALIFORNIA . . . . .	18	89 976	19.2	5	(D)	(D)	5	12 547	98.3
ALASKA . . . . .	-	-	-	-	-	-	-	-	-
HAWAII . . . . .	-	(O)	(D)	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 5. Percentage of Sales to Group Members-United States and Geographic Divisions: 1967

(SIC 5041 part-voluntary group grocery wholesalers)

Geographic division and percent of sales to group members	Establishments (number)	Sales (\$1,000)	Inventories (end of year) at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)
				Amount (\$1,000)	Percent of sales			
UNITED STATES: TOTAL . . . . .	734	7 367 029	423 248	447 796	6.1	259 361	41 339	63 521
90.0 PERCENT OR MORE . . . . .	89	2 127 229	95 639	94 075	4.4	57 735	8 502	13 857
75.0 TO 89.9 PERCENT . . . . .	56	654 036	39 851	38 678	5.9	22 497	3 894	5 306
50.0 TO 74.9 PERCENT . . . . .	92	1 414 239	81 170	85 298	6.0	52 387	8 252	12 952
25.0 TO 49.9 PERCENT . . . . .	97	917 036	60 483	52 994	5.8	33 422	5 908	8 217
1.0 TO 24.9 PERCENT . . . . .	51	385 344	26 502	28 324	7.4	17 538	2 764	4 384
PERCENT NOT REPORTED . . . . .	349	1 869 145	119 603	148 427	7.9	75 782	12 019	18 805
NEW ENGLAND . . . . .	51	462 421	27 139	29 898	6.5	17 560	2 650	4 299
90.0 PERCENT OR MORE . . . . .	4	10 051	849	586	5.8	350	61	84
75.0 TO 89.9 PERCENT . . . . .	5	22 241	1 774	1 548	7.0	963	201	234
50.0 TO 74.9 PERCENT . . . . .	9	199 805	10 367	13 186	6.6	8 295	1 104	2 054
25.0 TO 49.9 PERCENT . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1.0 TO 24.9 PERCENT . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PERCENT NOT REPORTED . . . . .	25	168 708	11 055	11 222	6.7	5 857	984	1 425
MIDDLE ATLANTIC . . . . .	112	967 923	60 242	57 972	6.0	34 283	5 197	8 281
90.0 PERCENT OR MORE . . . . .	14	376 561	20 284	18 238	4.8	12 240	1 790	3 019
75.0 TO 89.9 PERCENT . . . . .	12	158 757	9 350	9 487	6.0	4 805	722	1 172
50.0 TO 74.9 PERCENT . . . . .	16	120 206	9 744	7 475	6.2	4 375	772	1 020
25.0 TO 49.9 PERCENT . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1.0 TO 24.9 PERCENT . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PERCENT NOT REPORTED . . . . .	60	173 334	12 877	15 975	9.2	8 190	1 312	2 037
EAST NORTH CENTRAL . . . . .	110	1 654 740	79 482	86 130	5.2	53 435	7 538	13 651
90.0 PERCENT OR MORE . . . . .	20	742 056	24 999	24 218	3.3	16 095	2 231	3 710
75.0 TO 89.9 PERCENT . . . . .	6	96 958	5 060	6 261	6.5	3 639	449	823
50.0 TO 74.9 PERCENT . . . . .	18	344 597	20 467	22 348	6.5	14 633	2 102	3 743
25.0 TO 49.9 PERCENT . . . . .	5	(0)	(0)	(0)	9.7	(0)	(0)	(0)
1.0 TO 24.9 PERCENT . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PERCENT NOT REPORTED . . . . .	56	404 924	24 493	28 359	7.0	16 177	2 319	4 521
WEST NORTH CENTRAL . . . . .	77	1 288 833	67 372	75 803	5.9	41 816	6 286	10 163
90.0 PERCENT OR MORE . . . . .	17	661 464	32 214	31 398	4.7	19 259	2 705	4 682
75.0 TO 89.9 PERCENT . . . . .	8	41 102	2 662	2 274	5.5	1 425	241	347
50.0 TO 74.9 PERCENT . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
25.0 TO 49.9 PERCENT . . . . .	20	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1.0 TO 24.9 PERCENT . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PERCENT NOT REPORTED . . . . .	22	108 363	8 228	16 312	15.1	4 592	684	1 022
SOUTH ATLANTIC . . . . .	144	713 869	51 700	46 957	6.6	28 278	5 508	6 736
90.0 PERCENT OR MORE . . . . .	11	78 466	4 825	4 604	5.9	2 496	456	575
75.0 TO 89.9 PERCENT . . . . .	4	12 330	1 007	806	6.5	562	103	128
50.0 TO 74.9 PERCENT . . . . .	25	190 350	14 835	11 688	6.1	6 787	1 447	1 685
25.0 TO 49.9 PERCENT . . . . .	32	185 719	12 958	11 786	6.3	7 620	1 396	1 786
1.0 TO 24.9 PERCENT . . . . .	9	90 408	5 873	6 394	7.1	3 987	748	949
PERCENT NOT REPORTED . . . . .	63	156 596	12 202	11 679	7.5	6 826	1 358	1 613
EAST SOUTH CENTRAL . . . . .	67	744 107	46 485	45 180	6.1	28 052	5 195	6 871
90.0 PERCENT OR MORE . . . . .	7	108 810	5 768	5 497	5.1	3 759	679	985
75.0 TO 89.9 PERCENT . . . . .	8	169 400	9 480	9 368	5.5	6 253	1 165	1 408
50.0 TO 74.9 PERCENT . . . . .	6	110 050	6 380	5 935	5.4	3 914	599	955
25.0 TO 49.9 PERCENT . . . . .	15	191 201	13 592	11 709	6.1	6 982	1 300	1 725
1.0 TO 24.9 PERCENT . . . . .	10	52 706	4 579	4 509	8.6	2 815	572	701
PERCENT NOT REPORTED . . . . .	21	111 940	6 686	8 162	7.3	4 329	880	1 097
WEST SOUTH CENTRAL . . . . .	90	909 237	51 097	59 070	6.5	29 564	5 105	7 156
90.0 PERCENT OR MORE . . . . .	9	85 544	5 912	4 773	5.6	2 833	511	673
75.0 TO 89.9 PERCENT . . . . .	12	139 992	9 645	8 300	5.9	4 505	939	1 104
50.0 TO 74.9 PERCENT . . . . .	7	138 679	6 940	7 727	5.6	4 488	817	1 144
25.0 TO 49.9 PERCENT . . . . .	5	42 519	3 515	2 539	6.0	1 496	241	363
1.0 TO 24.9 PERCENT . . . . .	7	32 816	3 003	2 261	6.9	1 510	249	383
PERCENT NOT REPORTED . . . . .	50	469 687	22 082	33 470	7.1	14 732	2 348	3 489
MOUNTAIN . . . . .	25	195 254	13 235	13 872	7.1	7 590	1 147	1 945
90.0 PERCENT OR MORE . . . . .	-	-	-	-	-	-	-	-
75.0 TO 89.9 PERCENT . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
50.0 TO 74.9 PERCENT . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
25.0 TO 49.9 PERCENT . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
1.0 TO 24.9 PERCENT . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PERCENT NOT REPORTED . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC . . . . .	58	430 645	26 496	32 914	7.6	18 783	2 713	4 419
90.0 PERCENT OR MORE . . . . .	7	64 277	788	4 761	7.4	703	69	129
75.0 TO 89.9 PERCENT . . . . .	-	-	-	-	-	-	-	-
50.0 TO 74.9 PERCENT . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
25.0 TO 49.9 PERCENT . . . . .	4	82 379	4 376	4,893	5.9	2 717	547	698
1.0 TO 24.9 PERCENT . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PERCENT NOT REPORTED . . . . .	38	188 029	15 047	16 417	8.7	11 057	1 615	2 631

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 6. Function and Kind of Business Served-United States: 1967

SIC code	Function and kind of business	Establishments (number)	Paid employees for week including March 12 (\$1,000)	Payroll, entire year (\$1,000)	Inventories		Sales and billings	
					Beginning of year 1967 (\$1,000)	End of year 1967 (\$1,000)	Sales to others (\$1,000)	Billings to own stores (\$1,000)
50	UNITED STATES, TOTAL . . . . .	3 812	163 197	1 378 739	1 099 543	1 260 949	6 338 826	399 660
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	2 415	128 009	1 120 972	458 911	571 441	5 380 164	334 074
	WAREHOUSES . . . . .	806	22 160	144 470	580 985	630 705	570 103	36 221
	OTHER . . . . .	591	13 028	113 297	59 647	58 803	388 559	29 365
501	MOTOR VEHICLES, AND AUTOMOTIVE EQUIPMENT, TOTAL . . . . .	307	15 338	115 541	248 245	242 002	446 357	241 128
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	158	8 313	69 605	91 447	81 550	300 545	238 621
	WAREHOUSES . . . . .	114	5 006	33 686	147 734	150 366	(0)	2 507
	OTHER . . . . .	35	2 019	12 250	9 064	10 086	(0)	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS, TOTAL . . . . .	360	8 492	80 773	60 623	89 293	368 762	19 634
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	144	6 118	64 000	28 584	53 070	314 456	18 723
	WAREHOUSES . . . . .	168	1 548	9 995	31 193	35 288	49 378	(0)
	OTHER . . . . .	48	826	6 778	846	935	4 928	(0)
503	PIECE GOODS, NOTIONS, AND APPAREL, TOTAL . . . . .	82	3 819	23 312	51 132	62 248	70 902	3 686
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	29	903	9 160	2 524	2 973	8 071	3 523
	WAREHOUSES . . . . .	39	(0)	(0)	(0)	(0)	(0)	(0)
	OTHER . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)
504	GROCERIES AND RELATED PRODUCTS, TOTAL . . . . .	237	8 541	64 183	44 502	45 189	233 498	50 629
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	136	6 865	51 451	13 027	12 160	140 281	23 905
	WAREHOUSES . . . . .	67	1 132	8 522	25 626	27 532	(0)	(0)
	OTHER . . . . .	34	544	4 210	5 849	5 497	(0)	(0)
505	FARM PRODUCTS--RAW MATERIALS, TOTAL . . . . .	186	2 664	23 909	33 650	36 739	180 840	6 473
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	123	1 902	17 359	20 271	23 958	147 793	(0)
	WAREHOUSES . . . . .	19	308	2 263	10 175	10 950	7 276	(0)
	OTHER . . . . .	44	454	4 287	3 204	1 831	25 771	(0)
506	ELECTRICAL GOODS, TOTAL . . . . .	245	16 966	132 986	211 792	249 557	124 850	(0)
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	155	12 889	103 695	143 959	177 390	98 300	(0)
	WAREHOUSES . . . . .	44	3 058	21 872	51 937	56 474	23 967	(0)
	OTHER . . . . .	46	1 019	7 419	15 896	15 693	2 583	(0)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT AND SUPPLIES, TOTAL . . . . .	53	1 158	8 432	8 095	6 948	17 682	(0)
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	42	930	7 194	1 767	1 984	9 641	(0)
	WAREHOUSES . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)
	OTHER . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES, TOTAL . . . . .	507	28 429	262 204	255 229	318 473	395 782	6 637
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	283	20 626	196 953	59 529	101 231	317 515	3 153
	WAREHOUSES . . . . .	127	5 065	35 470	185 973	209 189	(0)	3 484
	OTHER . . . . .	97	2 738	29 781	5 727	8 053	(0)	-
5092	PETROLEUM AND PETROLEUM PRODUCTS, TOTAL . . . . .	1 102	60 697	515 448	65 375	77 993	3 980 704	32 823
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	871	56 549	478 277	48 448	60 199	3 702 545	21 258
	WAREHOUSES . . . . .	29	320	2 325	9 294	9 997	(0)	(0)
	OTHER . . . . .	202	3 828	34 846	7 633	7 797	(0)	(0)
509	OTHER WHOLESALES, (EXC. 5092), TOTAL . . . . .	733	17 093	151 951	120 900	132 507	514 449	25 456
	CENTRAL ADMINISTRATIVE OFFICES . . . . .	474	12 914	123 278	49 355	56 926	341 017	16 797
	WAREHOUSES . . . . .	189	2 698	15 959	64 121	66 674	165 135	2 221
	OTHER . . . . .	70	1 481	12 714	7 424	8 907	13 297	6 438

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 7. Function by Divisions and States: 1967

Function and kind of business	Establishments (number)	Paid employees for week including March 12 (\$1,000)	Payroll, entire year (\$1,000)	Inventories		Sales and billings	
				Beginning of year 1967 (\$1,000)	End of year 1967 (\$1,000)	Sales to others (\$1,000)	Billings to own stores (\$1,000)
UNITED STATES WHOLESALE, TOTAL . . . . .	3 812	163 197	1 378 739	1 099 543	1 260 949	6 338 826	399 660
CENTRAL ADMINISTRATIVE OFFICES . . . . .	2 415	128 009	1 120 972	458 911	571 441	5 380 164	334 074
WAREHOUSES, TOTAL . . . . .	806	22 160	144 470	580 985	630 705	570 103	36 221
OTHER AUXILIARIES, TOTAL . . . . .	591	13 028	113 297	59 647	58 803	388 559	29 365
NEW ENGLAND, TOTAL . . . . .	163	8 513	58 350	50 975	52 282	89 977	2 680
CENTRAL ADMINISTRATIVE OFFICES . . . . .	108	6 479	45 131	31 882	31 501	66 577	2 327
WAREHOUSES, TOTAL . . . . .	30	985	5 517	17 652	19 422	16 754	(D)
OTHER AUXILIARIES, TOTAL . . . . .	25	1 049	7 702	1 441	1 359	6 646	(D)
MAINE, TOTAL . . . . .	9	119	1 269	15	-	2 365	676
CENTRAL ADMINISTRATIVE OFFICES . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	-	-	-	-	-	-	-
OTHER AUXILIARIES, TOTAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE, TOTAL . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	4	65	646	32	41	(D)	-
WAREHOUSES, TOTAL . . . . .	2	(D)	-	-	-	-	-
OTHER AUXILIARIES, TOTAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT, TOTAL . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	-	-	-	-	-	-	-
OTHER AUXILIARIES, TOTAL . . . . .	-	-	-	-	-	-	-
MASSACHUSETTS, TOTAL . . . . .	82	6 857	44 792	37 956	38 749	61 504	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	52	5 531	36 569	29 186	28 717	55 204	-
WAREHOUSES, TOTAL . . . . .	17	694	3 475	8 123	9 397	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	13	632	4 748	647	635	(D)	-
RHODE ISLAND, TOTAL . . . . .	15	484	3 476	221	119	4 417	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	8	158	1 447	32	41	4 207	-
WAREHOUSES, TOTAL . . . . .	3	28	130	139	72	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	4	298	1 899	50	6	(D)	-
CONNECTICUT, TOTAL . . . . .	45	942	7 782	12 726	13 373	20 573	1 904
CENTRAL ADMINISTRATIVE OFFICES . . . . .	32	575	4 973	2 632	2 702	(D)	(D)
WAREHOUSES, TOTAL . . . . .	8	263	1 912	9 390	9 953	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	5	104	897	704	718	(D)	-
MIDDLE ATLANTIC, TOTAL . . . . .	705	43 663	406 274	195 299	265 950	1 030 196	125 723
CENTRAL ADMINISTRATIVE OFFICES . . . . .	452	35 093	340 492	99 117	156 817	895 206	109 886
WAREHOUSES, TOTAL . . . . .	123	3 989	28 000	81 768	94 543	100 244	997
OTHER AUXILIARIES, TOTAL . . . . .	130	4 581	37 782	14 414	14 590	34 746	14 840
NEW YORK, TOTAL . . . . .	364	23 486	255 696	53 841	79 584	763 913	28 487
CENTRAL ADMINISTRATIVE OFFICES . . . . .	245	20 438	221 548	26 596	51 980	729 297	13 707
WAREHOUSES, TOTAL . . . . .	48	972	6 456	16 299	16 521	6 273	128
OTHER AUXILIARIES, TOTAL . . . . .	71	2 076	18 528	10 946	11 083	28 343	14 652
NEW JERSEY, TOTAL . . . . .	152	10 592	81 894	102 627	137 366	167 876	73 524
CENTRAL ADMINISTRATIVE OFFICES . . . . .	85	7 711	62 905	67 676	98 561	106 808	72 502
WAREHOUSES, TOTAL . . . . .	43	1 570	11 178	34 209	37 984	56 068	834
OTHER AUXILIARIES, TOTAL . . . . .	24	1 311	7 811	742	821	5 000	188
PENNSYLVANIA, TOTAL . . . . .	189	9 585	77 848	38 831	49 000	98 413	23 718
CENTRAL ADMINISTRATIVE OFFICES . . . . .	122	6 944	56 039	4 845	6 276	59 101	23 683
WAREHOUSES, TOTAL . . . . .	32	1 447	10 366	31 260	40 038	37 903	35
OTHER AUXILIARIES, TOTAL . . . . .	35	1 194	11 443	2 726	2 686	1 403	-
EAST NORTH CENTRAL, TOTAL . . . . .	727	39 036	324 496	408 290	443 573	1 310 977	77 074
CENTRAL ADMINISTRATIVE OFFICES . . . . .	454	29 768	254 989	192 745	217 918	1 090 108	38 310
WAREHOUSES, TOTAL . . . . .	143	6 821	47 027	196 816	208 565	178 390	28 214
OTHER AUXILIARIES, TOTAL . . . . .	130	2 447	22 480	18 729	17 090	42 479	10 550
OHIO, TOTAL . . . . .	194	5 290	45 938	54 309	56 847	208 974	3 534
CENTRAL ADMINISTRATIVE OFFICES . . . . .	104	3 045	28 788	8 158	9 047	185 449	384
WAREHOUSES, TOTAL . . . . .	44	1 445	10 187	42 542	43 469	(D)	702
OTHER AUXILIARIES, TOTAL . . . . .	46	800	6 963	3 609	4 331	(D)	2 448
INDIANA, TOTAL . . . . .	75	3 177	25 026	52 645	55 580	50 278	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	48	1 824	15 584	14 918	11 712	(D)	-
WAREHOUSES, TOTAL . . . . .	14	1 255	8 473	37 454	43 598	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	13	98	969	273	270	(D)	(D)
ILLINOIS, TOTAL . . . . .	277	19 669	161 175	152 147	189 650	621 998	66 479
CENTRAL ADMINISTRATIVE OFFICES . . . . .	180	16 211	135 662	75 246	112 936	461 639	32 964
WAREHOUSES, TOTAL . . . . .	59	2 608	17 509	67 304	67 084	(D)	27 413
OTHER AUXILIARIES, TOTAL . . . . .	38	850	8 004	9 597	9 630	(D)	6 102
MICHIGAN, TOTAL . . . . .	134	8 939	78 382	124 864	116 732	408 848	4 863
CENTRAL ADMINISTRATIVE OFFICES . . . . .	91	7 487	66 335	93 902	83 705	388 739	4 764
WAREHOUSES, TOTAL . . . . .	17	822	6 020	26 072	30 498	(D)	99
OTHER AUXILIARIES, TOTAL . . . . .	26	630	6 027	4 890	2 529	(D)	-
WISCONSIN, TOTAL . . . . .	47	1 961	13 975	24 325	24 764	20 879	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	31	1 201	8 620	521	518	(D)	(D)
WAREHOUSES, TOTAL . . . . .	9	691	4 838	23 444	23 916	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	7	69	517	360	330	(D)	-
WEST NORTH CENTRAL, TOTAL . . . . .	385	13 118	99 122	95 596	107 776	865 388	45 748
CENTRAL ADMINISTRATIVE OFFICES . . . . .	233	9 649	76 083	24 511	33 287	756 338	45 428
WAREHOUSES, TOTAL . . . . .	84	2 322	13 720	60 210	61 808	58 128	(D)
OTHER AUXILIARIES, TOTAL . . . . .	68	1 147	9 319	10 875	12 681	50 922	(D)
MINNESOTA, TOTAL . . . . .	107	3 258	28 035	28 325	30 063	253 065	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	71	2 497	22 973	6 690	8 982	248 958	(D)
WAREHOUSES, TOTAL . . . . .	22	550	3 452	20 844	20 095	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	14	211	1 610	791	986	(D)	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 7. Function by Divisions and States: 1967—Continued

Function and kind of business	Establishments (number)	Paid employees for week including March 12 (\$1,000)	Payroll, entire year (\$1,000)	Inventories		Sales and billings	
				Beginning of year 1967 (\$1,000)	End of year 1967 (\$1,000)	Sales to others (\$1,000)	Billings to own stores (\$1,000)
IOWA, TOTAL . . . . .	46	1 426	9 752	3 156	7 552	150 561	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	26	1 180	8 078	97	60	(D)	(D)
WAREHOUSES, TOTAL . . . . .	11	178	1 050	2 366	7 020	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	9	68	624	693	472	(D)	-
MISSOURI, TOTAL . . . . .	114	5 403	39 588	26 665	32 813	281 479	2 990
CENTRAL ADMINISTRATIVE OFFICES . . . . .	67	4 029	31 016	11 522	17 303	244 093	(D)
WAREHOUSES, TOTAL . . . . .	28	1 062	5 634	13 356	13 015	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	19	312	2 938	1 787	2 495	(D)	-
NORTH DAKOTA, TOTAL . . . . .	13	226	1 596	171	158	7 393	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	7	194	1 305	109	104	(D)	-
WAREHOUSES, TOTAL . . . . .	3	-	-	56	46	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	3	32	291	6	8	(D)	(D)
SOUTH DAKOTA, TOTAL . . . . .	13	281	1 950	2 886	1 956	24 480	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	7	146	896	1 541	736	(D)	-
WAREHOUSES, TOTAL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA, TOTAL . . . . .	26	664	4 881	1 629	1 910	36 579	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	17	481	3 752	183	202	(D)	-
WAREHOUSES, TOTAL . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS, TOTAL . . . . .	66	1 860	13 320	32 764	33 324	111 831	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	38	1 122	8 063	4 369	5 900	78 357	(D)
WAREHOUSES, TOTAL . . . . .	12	465	3 279	20 814	18 723	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	16	273	1 978	7 581	8 701	(D)	(D)
SOUTH ATLANTIC, TOTAL . . . . .	465	16 052	136 577	107 001	118 858	859 471	56 741
CENTRAL ADMINISTRATIVE OFFICES . . . . .	305	13 093	114 682	54 880	60 897	737 231	51 319
WAREHOUSES, TOTAL . . . . .	98	1 895	11 803	48 556	55 172	77 552	974
OTHER AUXILIARIES, TOTAL . . . . .	62	1 064	10 092	3 565	2 789	44 688	4 448
DELAWARE, TOTAL . . . . .	13	742	8 145	10 942	10 324	23 673	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	9	277	4 361	206	296	(D)	(D)
WAREHOUSES, TOTAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND, TOTAL . . . . .	51	2 785	24 350	32 107	37 625	36 944	5 953
CENTRAL ADMINISTRATIVE OFFICES . . . . .	29	2 229	20 179	19 987	19 506	(D)	(D)
WAREHOUSES, TOTAL . . . . .	12	407	2 779	10 625	17 421	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	10	149	1 392	1 495	698	(D)	(D)
DISTRICT OF COLUMBIA, TOTAL . . . . .	40	886	10 408	1 324	1 203	16 442	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	32	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	7	101	1 142	-	-	-	-
VIRGINIA, TOTAL . . . . .	46	1 614	15 807	29 101	33 523	110 669	300
CENTRAL ADMINISTRATIVE OFFICES . . . . .	32	1 419	14 402	24 094	28 378	106 396	(D)
WAREHOUSES, TOTAL . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA, TOTAL . . . . .	20	407	3 574	945	1 373	23 101	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	-	-	-	-	-	-	-
NORTH CAROLINA, TOTAL . . . . .	66	2 108	15 013	6 228	7 799	63 488	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	39	1 731	12 124	4 313	5 731	36 141	-
WAREHOUSES, TOTAL . . . . .	19	192	975	1 516	1 605	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	8	185	1 914	399	463	(D)	-
SOUTH CAROLINA, TOTAL . . . . .	18	403	3 798	2 892	3 776	55 796	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	14	214	2 936	328	299	(D)	(D)
WAREHOUSES, TOTAL . . . . .	4	189	862	2 564	3 477	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	-	-	-	-	-	-	-
GEORGIA, TOTAL . . . . .	114	4 930	38 481	19 933	18 981	437 069	48 619
CENTRAL ADMINISTRATIVE OFFICES . . . . .	71	4 246	33 340	3 617	4 106	414 020	(D)
WAREHOUSES, TOTAL . . . . .	29	536	3 526	16 034	14 572	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	14	148	1 615	282	303	(D)	-
FLORIDA, TOTAL . . . . .	97	2 177	17 001	3 529	4 254	92 289	102
CENTRAL ADMINISTRATIVE OFFICES . . . . .	62	1 832	14 640	838	839	69 798	(D)
WAREHOUSES, TOTAL . . . . .	21	112	588	2 392	3 125	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	14	233	1 773	299	290	(D)	(D)
EAST SOUTH CENTRAL, TOTAL . . . . .	164	5 693	38 878	86 216	90 729	123 615	1 106
CENTRAL ADMINISTRATIVE OFFICES . . . . .	113	3 164	22 587	9 480	12 251	88 991	990
WAREHOUSES, TOTAL . . . . .	42	2 404	15 187	75 964	77 330	34 349	116
OTHER AUXILIARIES, TOTAL . . . . .	9	125	1 104	772	1 148	275	-
KENTUCKY, TOTAL . . . . .	39	2 157	15 939	35 614	41 210	80 062	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	28	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	9	1 274	8 740	35 215	40 721	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE, TOTAL . . . . .	71	1 811	11 966	34 207	34 241	30 108	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	46	1 191	7 981	9 012	11 735	28 734	(D)
WAREHOUSES, TOTAL . . . . .	23	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA, TOTAL . . . . .	41	1 264	8 283	15 142	14 297	10 083	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	29	820	5 998	-	-	(D)	-
WAREHOUSES, TOTAL . . . . .	7	421	2 139	14 859	13 937	-	-
OTHER AUXILIARIES, TOTAL . . . . .	5	23	146	283	360	(D)	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 7. Function by Divisions and States: 1967-Continued

Function and kind of business	Establish- ments  (number)	Paid employees for week including March 12  (\$1,000)	Payroll, entire year  (\$1,000)	Inventories		Sales and billings	
				Beginning of year 1967  (\$1,000)	End of year 1967  (\$1,000)	Sales to others  (\$1,000)	Billings to own stores  (\$1,000)
MISSISSIPPI, TOTAL . . . . .	13	461	2 690	1 253	981	3 362	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	-	-	-	-	-	-	-
WEST SOUTH CENTRAL, TOTAL . . . . .	447	12 750	99 891	64 609	79 260	1 027 838	50 041
CENTRAL ADMINISTRATIVE OFFICES . . . . .	262	10 708	86 467	26 006	36 654	835 852	47 021
WAREHOUSES, TOTAL . . . . .	122	1 318	7 217	36 698	40 426	30 928	2 723
OTHER AUXILIARIES, TOTAL . . . . .	63	724	6 207	1 905	2 180	161 058	297
ARKANSAS, TOTAL . . . . .	20	359	2 422	1 786	1 827	9 176	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	15	301	2 063	1 574	1 577	(D)	(D)
WAREHOUSES, TOTAL . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA, TOTAL . . . . .	82	1 284	8 679	6 006	6 524	56 536	613
CENTRAL ADMINISTRATIVE OFFICES . . . . .	40	991	6 761	1 158	1 265	42 324	(D)
WAREHOUSES, TOTAL . . . . .	33	208	1 202	4 408	4 735	14 212	(D)
OTHER AUXILIARIES, TOTAL . . . . .	9	85	716	440	524	-	-
OKLAHOMA, TOTAL . . . . .	58	2 798	22 022	2 185	1 891	142 202	168
CENTRAL ADMINISTRATIVE OFFICES . . . . .	38	2 691	21 557	663	543	140 383	(D)
WAREHOUSES, TOTAL . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS, TOTAL . . . . .	287	8 309	66 768	54 632	69 018	819 924	49 110
CENTRAL ADMINISTRATIVE OFFICES . . . . .	169	6 725	56 086	22 611	33 269	644 604	46 263
WAREHOUSES, TOTAL . . . . .	73	1 022	5 714	30 768	34 343	64 897	2 550
OTHER AUXILIARIES, TOTAL . . . . .	45	562	4 968	1 253	1 406	160 423	297
MOUNTAIN, TOTAL . . . . .	165	3 364	29 267	14 199	15 095	343 853	5 838
CENTRAL ADMINISTRATIVE OFFICES . . . . .	104	2 795	25 091	3 073	3 270	308 490	3 574
WAREHOUSES, TOTAL . . . . .	42	319	2 146	9 864	10 911	22 234	-
OTHER AUXILIARIES, TOTAL . . . . .	19	250	2 030	1 242	914	13 129	2 264
MONTANA, TOTAL . . . . .	19	264	2 321	663	770	68 485	1 571
CENTRAL ADMINISTRATIVE OFFICES . . . . .	10	188	1 626	-	3	63 498	-
WAREHOUSES, TOTAL . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO, TOTAL . . . . .	11	113	814	676	395	22 500	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	9	93	697	8	11	(D)	-
WAREHOUSES, TOTAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING, TOTAL . . . . .	14	55	433	209	205	14 368	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	7	42	352	52	48	(D)	-
WAREHOUSES, TOTAL . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO, TOTAL . . . . .	56	922	8 557	4 805	4 940	131 039	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	39	792	7 387	3 028	3 102	130 033	(D)
WAREHOUSES, TOTAL . . . . .	8	67	426	1 538	1 642	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	9	63	744	239	196	(D)	-
NEW MEXICO, TOTAL . . . . .	9	142	1 089	1 259	1 251	3 258	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	4	90	831	-	-	(D)	(D)
WAREHOUSES, TOTAL . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA, TOTAL . . . . .	27	1 032	8 935	716	982	16 316	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	19	913	8 044	-	101	(D)	-
WAREHOUSES, TOTAL . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
UTAH, TOTAL . . . . .	21	756	6 518	2 726	3 066	75 401	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	6	40	254	2 698	3 050	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA, TOTAL . . . . .	8	80	600	3 145	3 486	12 486	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC, TOTAL . . . . .	591	21 008	185 884	77 358	87 426	687 505	39 280
CENTRAL ADMINISTRATIVE OFFICES . . . . .	384	17 260	155 450	17 197	18 846	601 371	37 981
WAREHOUSES, TOTAL . . . . .	122	2 107	13 853	53 457	62 528	51 524	1 299
OTHER AUXILIARIES, TOTAL . . . . .	85	1 641	16 581	6 704	6 052	34 610	-
WASHINGTON, TOTAL . . . . .	67	1 745	15 346	2 869	2 976	76 758	-
CENTRAL ADMINISTRATIVE OFFICES . . . . .	45	1 527	13 516	198	114	68 997	-
WAREHOUSES, TOTAL . . . . .	15	88	506	1 509	1 597	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	7	130	1 324	1 162	1 265	(D)	-
OREGON, TOTAL . . . . .	48	1 181	10 776	10 499	10 628	37 219	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	27	801	7 363	613	619	35 825	(D)
WAREHOUSES, TOTAL . . . . .	11	268	1 671	8 601	8 974	(D)	-
OTHER AUXILIARIES, TOTAL . . . . .	10	112	1 742	1 285	1 035	(D)	-
CALIFORNIA, TOTAL . . . . .	457	17 578	156 188	63 445	73 282	571 363	37 915
CENTRAL ADMINISTRATIVE OFFICES . . . . .	297	14 429	131 005	16 385	18 112	496 410	36 616
WAREHOUSES, TOTAL . . . . .	92	1 750	11 668	42 803	51 418	42 928	(D)
OTHER AUXILIARIES, TOTAL . . . . .	68	1 399	13 515	4 257	3 752	32 025	-
ALASKA, TOTAL . . . . .	5	21	351	544	539	1 614	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	-	-	-	-	-	-	-
HAWAII, TOTAL . . . . .	14	483	3 223	1	1	551	(D)
CENTRAL ADMINISTRATIVE OFFICES . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)
WAREHOUSES, TOTAL . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)
OTHER AUXILIARIES, TOTAL . . . . .	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 8. Type of Operation by Kind of Business-United States: 1967

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
50	MERCHANT DISTRIBUTORS, TOTAL . . . . .	204 783	181 775 733	19 099 687	14.4	14 658 816	- 2 321 288	3 554 298	96 094
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	28 173	13 316 372	1 960 584	18.9	1 475 206	256 228	361 703	13 721
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	3 763	4 764 183	477 598	11.4	290 836	48 252	74 977	1 969
5013	AUTOMOTIVE EQUIPMENT. . . . .	21 626	7 211 629	1 313 311	23.3	1 020 069	180 739	247 841	10 351
5014	TIRES AND TUBES. . . . .	2 784	1 340 560	169 675	21.8	164 301	27 237	38 885	1 401
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7 398	7 277 447	816 556	15.9	631 146	101 719	153 509	2 510
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	2 951	4 643 435	590 256	14.3	370 132	61 715	90 377	1 045
5028	PAINTS AND VARNISHES. . . . .	1 251	416 060	48 582	25.4	59 605	9 828	14 278	486
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 196	2 217 952	177 718	17.5	201 409	30 176	48 854	979
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	7 978	7 834 052	918 342	14.0	556 041	83 437	134 213	3 779
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	3 696	4 187 017	544 317	13.2	271 173	36 925	66 498	1 570
5036,7	APPAREL. . . . .	3 690	3 145 202	307 992	15.0	246 305	40 830	58 480	1 926
5039	FOOTWEAR. . . . .	592	501 833	66 033	14.8	38 563	5 682	9 235	283
504	GROCERIES AND RELATED PRODUCTS. . . . .	28 411	38 852 713	1 864 853	9.9	2 098 437	354 735	504 801	18 270
5041	GROCERIES, GENERAL LINE. . . . .	2 543	15 547 639	937 327	6.4	597 099	92 779	144 167	756
5042	FROZEN FOODS. . . . .	1 325	1 638 406	105 839	13.9	113 267	18 713	27 347	674
5043	DAIRY PRODUCTS. . . . .	2 748	2 628 997	92 933	11.6	151 771	24 862	39 122	1 851
5044	POULTRY AND POULTRY PRODUCTS. . . . .	2 019	2 177 214	72 292	10.0	109 115	22 081	25 998	1 475
5045	CONFECTIONERY. . . . .	1 953	959 280	55 531	12.9	68 182	13 528	16 738	1 534
5046	FISH AND SEAFOODS. . . . .	1 501	817 430	45 156	14.5	61 507	13 789	14 412	1 086
5047	MEATS AND MEAT PRODUCTS. . . . .	4 989	6 952 783	148 564	10.2	388 991	58 034	92 993	3 333
5048	FRESH FRUITS AND VEGETABLES. . . . .	5 211	3 891 752	91 456	14.6	302 308	57 765	69 648	3 917
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	6 122	4 239 212	315 755	13.4	306 197	53 184	74 376	3 644
505	FARM PRODUCTS--RAW MATERIALS. . . . .	3 007	6 430 576	968 336	4.6	117 831	22 436	28 618	1 710
5052	COTTON. . . . .	272	1 518 494	344 695	3.6	15 780	2 355	3 624	163
5053	GRAIN. . . . .	1 244	2 754 849	142 006	3.3	39 234	7 497	9 657	518
5054	LIVESTOCK. . . . .	559	832 791	48 017	4.6	13 678	3 645	3 316	406
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	932	1 324 442	433 618	8.4	49 139	8 939	12 021	623
506	ELECTRICAL GOODS. . . . .	10 972	12 980 699	1 607 223	14.6	1 018 579	148 584	249 387	3 254
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	4 882	5 622 129	640 600	13.8	451 721	65 212	110 251	1 397
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	2 155	5 415 045	654 855	12.9	327 745	44 644	81 213	579
5065	ELECTRONIC PARTS AND EQUIPMENT. . . . .	3 935	1 943 525	311 768	21.4	239 113	38 728	57 923	1 278
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	10 761	8 427 047	1 335 051	19.0	944 361	142 578	228 464	3 466
5072	HARDWARE. . . . .	3 396	3 125 437	529 555	19.7	370 954	59 505	89 757	1 274
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	5 276	4 203 402	660 046	17.7	432 510	64 053	105 191	1 449
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	2 089	1 098 208	145 450	21.6	140 897	19 020	33 516	743
508	MACHINERY, EQUIPMENT, AND SUPPLIES. . . . .	37 601	22 721 421	3 408 826	24.1	2 748 897	409 880	669 435	14 529
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	5 883	1 897 832	236 348	25.7	288 080	46 362	69 267	3 145
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	2 971	3 588 140	929 549	18.7	397 859	53 498	97 882	821
5083	FARM MACHINERY AND EQUIPMENT. . . . .	1 450	1 078 936	162 801	18.1	103 967	16 236	24 351	589
5084	INDUSTRIAL MACHINERY AND EQUIPMENT. . . . .	8 242	5 318 044	677 274	17.9	575 172	83 834	141 971	2 791
5085	INDUSTRIAL SUPPLIES. . . . .	7 530	5 041 313	656 986	20.5	609 425	88 471	149 242	2 290
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	4 430	2 755 777	365 290	22.7	368 915	57 281	89 760	1 618
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	5 564	1 822 386	215 372	26.3	280 590	45 823	66 789	2 751
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	1 531	1 218 993	165 206	18.4	124 889	18 375	30 173	524
5091	METALS AND MINERALS, N.E.C. . . . .	5 158	9 986 280	1 328 953	13.4	709 506	97 321	174 114	1 559
5092	PETROLEUM AND PETROLEUM PRODUCTS. . . . .	3 634	3 462 008	120 438	(NA)	152 331	26 152	36 855	1 811
5093	SCRAP AND WASTE MATERIALS. . . . .	7 661	4 114 860	325 330	17.6	386 667	75 693	96 154	5 710
5094	TObACCO AND ITS PRODUCTS. . . . .	2 501	5 295 197	254 542	5.9	184 473	33 722	43 948	1 455
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	6 719	9 884 379	886 303	11.8	650 369	88 993	152 465	3 642
5096	PAPER AND ITS PRODUCTS. . . . .	7 561	6 153 138	604 233	17.8	662 989	100 949	163 316	3 229
5097	FURNITURE AND HOME FURNISHINGS. . . . .	5 604	3 980 910	466 087	18.9	413 021	63 256	99 682	2 444
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	10 619	8 716 173	812 278	15.8	768 077	117 579	182 891	3 959
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	21 025	12 342 461	1 421 752	16.6	1 140 885	198 026	274 743	11 046
	IMPORTERS								
50	TOTAL. . . . .	5 171	10 353 989	1 316 786	10.3	451 907	58 763	104 457	1 148
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	145	591 056	106 153	12.3	23 546	3 187	5 524	14
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES. . . . .	63	518 536	88 357	11.0	15 252	2 048	3 660	5
5013	AUTOMOTIVE EQUIPMENT. . . . .	73	61 302	14 980	23.4	7 677	1 055	1 727	9
5014	TIRES AND TUBES. . . . .	9	11 218	2 816	13.4	617	84	137	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	174	241 803	22 406	11.3	13 699	1 792	3 447	16
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	57	66 324	5 207	12.5	4 253	591	1 168	9
5028	PAINTS AND VARNISHES. . . . .	6	4 098	774	35.9	728	87	160	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	111	171 381	16 425	10.3	8 718	1 114	2 119	7
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	638	896 524	104 729	14.8	54 305	6 691	12 050	104
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	244	312 952	35 386	11.3	16 373	2 050	3 834	46
5036,7	APPAREL. . . . .	311	420 714	50 888	17.1	28 837	3 543	6 233	47
5039	FOOTWEAR. . . . .	83	162 858	18 455	15.9	9 095	1 098	1 983	11
504	GROCERIES AND RELATED PRODUCTS. . . . .	500	2 327 557	261 967	4.4	47 350	6 495	11 039	122
5041	GROCERIES, GENERAL LINE. . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS. . . . .	32	109 367	8 985	5.3	2 386	300	532	-
5043	DAIRY PRODUCTS. . . . .	33	44 930	4 414	8.8	1 765	241	420	4
5044	POULTRY AND POULTRY PRODUCTS. . . . .	-	-	-	-	-	-	-	-
5045	CONFECTIONERY. . . . .	41	65 426	9 658	12.3	3 408	448	776	13
5046	FISH AND SEAFOODS. . . . .	22	32 940	2 434	7.9	1 018	129	191	8
5047	MEATS AND MEAT PRODUCTS. . . . .	40	430 647	25 371	3.0	5 535	635	1 252	1
5048	FRESH FRUITS AND VEGETABLES. . . . .	40	49 223	1 876	13.3	4 011	741	949	15
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	292	1 595 024	209 229	4.0	29 227	4 001	6 919	81
505	FARM PRODUCTS--RAW MATERIALS. . . . .	136	366 842	37 973	4.6	7 773	930	1 875	31
5052	COTTON. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5053	GRAIN. . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	124	210 255	29 260	6.8	6 364	759	1 550	29

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 8. Type of Operation by Kind of Business—United States: 1967—Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
IMPORTERS--CONTINUED									
506	ELECTRICAL GOODS . . . . .	238	434 095	72 826	15.4	26 271	3 467	5 886	43
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	50	52 911	10 592	18.9	4 560	629	1 033	8
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	102	269 084	39 584	12.7	12 876	1 810	2 985	18
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	86	112 100	22 650	20.1	8 835	1 028	1 868	17
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	118	75 096	17 094	19.2	6 560	860	1 391	30
5072	HARDWARE . . . . .	99	57 476	13 502	20.8	5 610	722	1 170	25
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	17	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	672	708 180	142 751	17.6	57 484	7 013	13 204	100
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	30	17 167	4 104	18.0	1 322	195	322	11
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	14	8 429	3 308	31.0	1 259	165	355	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	22	10 911	2 597	20.9	1 089	159	277	3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	246	372 095	61 113	15.4	27 571	3 045	6 092	20
5085	INDUSTRIAL SUPPLIES. . . . .	89	77 237	17 178	14.2	5 103	673	1 342	11
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	169	117 538	21 052	24.1	13 190	1 679	3 060	34
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	91	53 431	8 307	21.9	5 929	787	1 194	20
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	11	51 372	25 092	17.0	2 021	310	562	1
5091	METALS AND MINERALS, N.E.C. . . . .	301	1 743 990	129 044	5.4	39 915	4 503	9 365	27
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	1	(0)	(0)	(NA)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS. . . . .	23	30 972	3 553	10.8	1 379	203	317	8
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	133	544 740	58 168	14.2	23 680	2 588	5 906	28
5096	PAPER AND ITS PRODUCTS . . . . .	59	176 904	13 011	7.7	6 309	964	1 531	15
5097	FURNITURE AND HOME FURNISHINGS . . . . .	416	337 576	65 736	20.7	31 829	4 169	7 373	155
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	193	257 520	26 545	9.5	10 242	1 317	2 285	35
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	1 417	1 613 145	254 264	13.6	100 983	14 529	23 148	419
EXPORTERS									
50	WHOLESALE TRADE, TOTAL . . . . .	2 272	9 507 734	617 140	4.1	170 533	23 721	45 468	510
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . .	195	185 998	12 215	11.3	10 302	1 499	2 302	49
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . .	32	62 589	1 083	4.7	1 530	223	341	6
5013	AUTOMOTIVE EQUIPMENT . . . . .	156	116 232	11 022	14.9	8 587	1 252	1 921	43
5014	TIRES AND TUBES. . . . .	7	7 177	110	9.4	185	24	40	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	129	288 662	13 422	8.5	8 596	1 136	1 967	9
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	45	37 849	1 719	18.0	2 820	380	616	5
5028	PAINTS AND VARNISHES . . . . .	11	3 926	92	20.2	295	44	72	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	73	246 887	11 611	6.8	5 481	712	1 279	4
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	230	130 809	10 662	15.2	9 800	1 800	2 337	76
5033, 4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. .	135	78 379	6 740	11.3	4 204	616	958	78
5036, 7	APPAREL . . . . .	91	50 533	3 804	21.2	5 491	1 172	1 357	28
5039	FOOTWEAR . . . . .	4	1 897	118	14.7	105	12	22	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	139	367 872	18 555	4.3	6 604	845	1 551	46
5041	GROCERIES, GENERAL LINE. . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	8	23 001	548	5.7	286	23	59	5
5043	DAIRY PRODUCTS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY. . . . .	4	5 063	7	4.3	122	18	28	3
5046	FISH AND SEAFOODS. . . . .	11	5 982	100	8.5	215	35	45	8
5047	MEATS AND MEAT PRODUCTS. . . . .	12	11 617	282	17.3	927	104	224	2
5048	FRESH FRUITS AND VEGETABLES. . . . .	33	31 962	967	7.4	943	130	198	12
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	65	286 671	16 252	3.1	3 949	510	957	13
505	FARM PRODUCTS--RAW MATERIALS . . . . .	205	5 189 491	402 416	1.8	37 154	4 800	8 929	35
5052	COTTON . . . . .	49	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5053	GRAIN. . . . .	67	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	88	331 971	112 974	7.1	12 706	1 810	2 690	16
506	ELECTRICAL GOODS . . . . .	166	207 302	8 643	10.8	11 268	1 664	5 438	29
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. .	29	20 073	501	12.1	1 313	178	311	8
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	42	33 690	1 327	8.9	1 548	262	3 185	12
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	95	153 539	6 815	11.0	8 407	1 224	1 942	9
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	64	55 071	3 141	14.3	3 738	478	870	8
5072	HARDWARE . . . . .	18	14 254	918	17.0	1 162	162	265	3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES.	24	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	22	(0)	(0)	(0)	(0)	(0)	(0)	(0)
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	456	463 731	29 752	12.6	28 296	3 490	6 524	71
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	18	13 887	650	16.1	1 108	108	294	3
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. .	37	55 588	4 049	9.1	2 406	320	614	1
5083	FARM MACHINERY AND EQUIPMENT . . . . .	26	19 907	1 129	14.7	1 406	214	334	3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	150	159 631	8 607	11.5	8 098	934	1 784	14
5085	INDUSTRIAL SUPPLIES. . . . .	39	79 145	5 118	6.8	2 741	347	643	14
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	34	19 650	1 399	17.7	1 667	200	405	5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. .	24	11 298	514	21.0	1 040	133	215	14
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	128	104 625	8 286	17.9	9 830	1 234	2 235	17
5091	METALS AND MINERALS, N.E.C. . . . .	93	387 061	12 749	5.3	8 277	1 012	2 109	3
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	6	(0)	(0)	(NA)	(0)	(0)	(0)	(0)
5093	SCRAP AND WASTE MATERIALS. . . . .	130	277 196	24 426	14.3	17 772	2 888	4 431	34
5094	TOBACCO AND ITS PRODUCTS . . . . .	7	14 451	884	17.0	874	136	206	4
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES.	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5096	PAPER AND ITS PRODUCTS . . . . .	43	91 704	3 507	6.1	2 642	510	604	5
5097	FURNITURE AND HOME FURNISHINGS . . . . .	27	10 097	659	18.1	893	125	197	15
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	65	99 959	9 115	7.3	3 622	692	878	21
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	307	1 669 273	63 243	2.8	19 147	2 422	6 810	101

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 8. Type of Operation by Kind of Business-United States: 1967-Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
TERMINAL GRAIN ELEVATORS									
50	WHOLESALE TRADE, TOTAL . . . . .	767	4 417 609	429 821	4.5	86 484	13 488	19 842	106
MANUFACTURES SALES BRANCHES (WITH STOCK)									
50	TOTAL . . . . .	16 709	67 174 649	4 259 852	11.3	4 037 421	491 519	983 521	94
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	1 347	14 836 120	793 628	7.1	448 622	61 441	113 478	16
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	510	11 687 286	332 778	4.8	231 408	29 962	58 835	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	635	2 010 584	373 188	20.4	177 201	26 076	45 048	12
5014	TIRES AND TUBES. . . . .	202	1 138 250	87 662	7.1	40 013	5 403	9 595	4
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1 860	6 929 335	393 110	13.1	385 762	43 501	93 983	6
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	311	2 450 476	124 826	15.0	176 343	19 531	42 053	6
5028	PAINTS AND VARNISHES . . . . .	935	623 087	70 183	18.4	51 262	7 429	12 314	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	614	3 855 772	198 101	11.0	158 157	16 541	39 616	-
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	337	2 242 594	255 104	12.3	125 315	16 046	30 807	4
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	135	1 114 658	89 208	9.9	50 262	5 287	12 144	-
5036,7	APPAREL. . . . .	133	714 469	98 166	13.5	47 779	7 272	11 797	4
5039	FOOTWEAR. . . . .	69	413 467	67 730	16.3	27 274	3 487	6 866	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	2 809	9 460 296	369 506	11.3	503 837	69 596	121 042	15
5041	GROCERIES, GENERAL LINE. . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	32	219 407	28 207	5.6	3 891	589	913	1
5043	DAIRY PRODUCTS . . . . .	771	1 777 216	37 180	17.6	140 177	19 517	33 925	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	28	107 486	6 185	7.2	5 402	987	1 250	-
5045	CONFECTIONERY. . . . .	176	462 117	31 357	8.3	18 943	2 394	4 583	4
5046	FISH AND SEAFOODS. . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS. . . . .	584	2 620 959	55 936	7.9	110 539	16 062	26 306	9
5048	FRESH FRUITS AND VEGETABLES. . . . .	-	-	-	-	-	-	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 209	(0)	(0)	(0)	(0)	(0)	(0)	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-
5053	GRAIN. . . . .	-	-	-	-	-	-	-	-
5054	LIVESTOCK. . . . .	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	1 012	8 049 431	439 102	8.3	359 847	44 138	88 478	2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	661	5 861 311	283 422	7.7	273 748	33 802	67 082	2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	143	1 512 277	119 831	9.8	48 191	5 821	12 776	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	208	675 843	35 849	10.4	37 908	4 515	8 620	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	439	772 330	100 739	14.4	67 001	8 407	16 869	-
5072	HARDWARE . . . . .	278	453 297	53 834	14.1	39 464	5 126	10 193	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	68	107 710	13 674	11.8	8 911	1 307	2 249	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	93	211 323	33 231	16.5	18 626	1 974	4 427	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	5 358	13 245 552	928 919	16.4	1 479 422	163 419	353 256	21
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	2 253	5 170 250	206 699	24.8	975 464	98 926	230 384	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	167	623 241	119 895	11.2	38 302	4 564	9 353	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	222	2 625 429	175 453	5.2	82 421	9 997	20 294	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1 139	2 430 852	212 598	15.1	207 047	25 387	49 853	7
5085	INDUSTRIAL SUPPLIES. . . . .	677	1 721 856	127 221	9.7	96 822	12 301	24 040	3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	703	417 586	38 134	22.3	52 486	8 650	12 541	5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	156	115 167	17 511	29.3	15 839	2 213	3 972	3
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	41	141 171	31 408	14.9	11 041	1 581	2 819	-
5091	METALS AND MINERALS, N.E.C. . . . .	246	1 565 460	153 587	6.5	47 324	5 645	11 736	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	92	339 562	15 525	(NA)	23 451	2 210	5 805	-
5093	SCRAP AND WASTE MATERIALS. . . . .	-	-	-	-	-	-	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	43	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	98	1 115 209	28 541	6.9	39 828	4 286	9 771	-
5096	PAPER AND ITS PRODUCTS . . . . .	367	1 123 020	68 589	11.7	84 913	11 651	20 919	3
5097	FURNITURE AND HOME FURNISHINGS . . . . .	502	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	1 079	2 237 951	204 062	12.2	134 418	18 677	32 593	11
5099	OTHER KINDS OF WHOLESALE BUSINESS. . . . .	1 120	3 671 462	268 129	12.8	251 705	32 223	63 239	13
MANUFACTURES SALES BRANCHES (WITH STOCK)									
50	WHOLESALE TRADE, TOTAL . . . . .	13 970	89 921 892	7 577	4.1	1 839 490	193 387	457 256	38
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	430	15 329 392	97	1.7	122 168	12 415	30 481	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	214	13 580 867	97	1.4	88 021	8 691	21 909	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	139	1 108 718	-	2.7	16 092	1 624	4 030	-
5014	TIRES AND TUBES. . . . .	77	639 807	-	5.7	18 055	2 100	4 542	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	1 191	11 696 649	201	5.3	265 396	28 176	65 895	4
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	176	1 531 222	-	10.2	70 706	6 736	17 018	1
5028	PAINTS AND VARNISHES . . . . .	73	347 459	47	17.7	22 011	2 382	4 279	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	942	9 817 968	154	4.1	172 679	19 058	44 598	3
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	487	5 599 037	-	5.0	126 308	11 563	31 615	5
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS. . . . .	225	4 021 752	-	3.5	65 918	6 003	17 082	1
5036,7	APPAREL. . . . .	253	1 516 159	-	8.2	57 561	5 245	13 803	4
5039	FOOTWEAR. . . . .	9	61 126	-	15.0	2 829	315	730	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 8. Type of Operation by Kind of Business-United States: 1967-Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
	MANUFACTURERS SALES OFFICES (WITHOUT STOCK)								
504	GROCERIES AND RELATED PRODUCTS . . . . .	1 488	5 596 207	45	7.7	217 039	28 181	54 124	8
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	13	22 691	-	4.1	484	59	133	-
5043	DAIRY PRODUCTS . . . . .	207	585 000	20	13.3	33 977	4 673	9 185	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	3 154	-	7.3	97	34	32	3
5045	CONFECTIONERY . . . . .	87	379 738	-	5.5	11 377	1 579	2 810	-
5046	FISH AND SEAFOODS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	32	189 854	-	4.3	3 297	409	858	1
5048	FRESH FRUITS AND VEGETABLES . . . . .	-	-	-	-	-	-	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 141	(D)	(D)	(0)	(D)	(D)	(D)	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	1 745	6 734 393	313	3.9	149 128	15 118	37 618	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1 090	4 903 703	-	3.5	99 995	10 018	24 660	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	241	410 777	313	7.5	18 344	2 193	4 961	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	414	1 419 913	-	4.1	30 789	2 907	7 997	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	501	1 192 441	542	5.5	35 328	3 702	9 106	1
5072	HARDWARE . . . . .	211	326 736	542	7.4	11 979	1 260	3 071	1
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	113	468 755	-	4.1	9 647	1 021	2 361	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	177	396 950	-	5.6	13 702	1 421	3 674	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	3 095	7 877 353	527	7.0	329 657	33 638	82 444	2
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	825	1 023 466	34	17.2	124 987	12 629	30 456	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	70	321 560	-	4.2	6 827	728	1 746	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	28	258 350	-	4.2	7 709	686	1 881	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1 129	2 521 717	493	7.1	99 771	10 573	25 276	-
5085	INDUSTRIAL SUPPLIES . . . . .	712	2 778 250	-	4.0	59 402	5 727	15 083	1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	140	250 573	-	9.8	11 144	1 307	2 692	1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	96	153 567	-	6.8	6 169	598	1 520	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	95	569 870	-	4.2	13 648	1 390	3 790	-
5091	METALS AND MINERALS, N.E.C. . . . .	1 235	16 937 271	5 626	1.7	150 137	14 811	36 921	4
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	240	3 736 296	-	(NA)	56 289	6 005	13 764	-
5093	SCRAP AND WASTE MATERIALS . . . . .	-	-	-	-	-	-	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	(0)	(0)	(D)	(0)	(0)	(0)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	218	2 309 580	-	4.5	32 668	3 434	7 737	1
5096	PAPER AND ITS PRODUCTS . . . . .	1 018	4 231 184	41	4.5	120 851	12 122	29 051	2
5097	FURNITURE AND HOME FURNISHINGS . . . . .	406	(D)	(D)	(D)	(D)	(D)	(D)	(0)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	872	3 965 194	64	4.5	98 924	10 335	24 261	3
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	1 040	3 494 534	120	5.5	99 790	10 394	25 172	7
	PETROLEUM								
5092	REFINER-MARKETER BULK STATIONS AND TERMINALS . . . . .	16 611	17 224 680	877 853	(NA)	432 280	62 107	108 290	5
5092	OTHER BULK STATIONS AND TERMINALS . . . . .	13 618	7 597 148	387 689	(NA)	472 849	88 111	114 645	6 485
	AUCTION COMPANIES								
50	WHOLESALE TRADE, TOTAL . . . . .	1 594	4 792 386	15 168	2.9	63 190	18 386	15 832	1 142
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	92	466 752	7 408	4.4	8 167	1 862	1 995	31
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	92	466 752	7 408	4.4	8 167	1 862	1 995	31
5013	AUTOMOTIVE EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5014	TIRES AND TUBES . . . . .	-	-	-	-	-	-	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	-	-	-	-	-	-	-	-
5028	PAINTS AND VARNISHES . . . . .	-	-	-	-	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	-	-	-	-	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	8	10 505	2	3.3	188	46	58	5
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	4	(0)	(D)	(D)	(0)	(0)	(0)	(D)
5036,7	APPAREL . . . . .	4	(D)	(0)	(0)	(0)	(0)	(0)	(D)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	30	147 710	22	2.0	1 999	246	465	11
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	-	-	-	-	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5044	POULTRY AND POULTRY PRODUCTS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY . . . . .	-	-	-	-	-	-	-	-
5046	FISH AND SEAFOODS . . . . .	2	(D)	(0)	(0)	(D)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	15	102 778	20	2.4	1 590	167	379	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	8	17 037	2	2.1	286	40	58	8
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1 157	3 886 041	6 433	2.4	41 525	14 463	10 547	902
5052	COTTON . . . . .	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	1	(D)	(0)	(D)	(0)	(0)	(0)	(0)
5054	LIVESTOCK . . . . .	806	3 065 433	4 626	2.2	30 240	11 327	7 039	556
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	350	(D)	(D)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 8. Type of Operation by Kind of Business-United States: 1967-Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
AUCTION COMPANIES--CONTINUED									
506	ELECTRICAL GOODS . . . . .	-	-	-	-	-	-	-	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	-	-	-	-	-	-	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	-	-	-	-	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	-	-	-	-	-	-	-	-
5072	HARDWARE . . . . .	-	-	-	-	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	-	-	-	-	-	-	-	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	-	-	-	-	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	4	1 637	38	10.2	94	16	23	1
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	-	-	-	-	-	-	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	2	(O)	(D)	(D)	(D)	(O)	(O)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1	(D)	(O)	(D)	(D)	(O)	(D)	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	1	(D)	(D)	(D)	(D)	(O)	(O)	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	-	-	-	-	-	-	-	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	-	-	-	-	-	-	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5093	SCRAP AND WASTE MATERIALS . . . . .	-	-	-	-	-	-	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	4	5 346	-	3.6	95	2D	27	7
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	-	-	-	-	-	-	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	273	243 189	1 104	7.2	10 098	1 556	2 349	166
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	-	-	-	-	-	-	-	-
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	26	31 206	161	4.0	1 024	177	368	19
MERCHANDISE BROKERS (REPRESENTING BUYER OR SELLERS)									
50	WHOLESALE TRADE, TOTAL . . . . .	4 373	14 030 462	9D 235	3.2	235 458	28 865	53 869	2 218
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . .	22	39 254	17	4.4	830	93	145	10
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	11	11 862	17	4.0	183	28	37	6
5013	AUTOMOTIVE EQUIPMENT . . . . .	11	27 392	-	4.5	647	65	108	4
5014	TIRES AND TUBES . . . . .	-	-	-	-	-	-	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	73	130 335	558	5.0	4 249	420	988	32
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	14	26 532	23	5.2	927	77	263	7
5028	PAINTS AND VARNISHES . . . . .	4	378	1	7.9	16	6	4	3
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	55	103 425	534	5.0	3 306	337	721	22
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	114	355 711	110	2.6	4 501	537	1 D72	52
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . .	49	253 415	109	1.9	2 189	275	560	23
5036,7	APPAREL . . . . .	63	(O)	(O)	(O)	(O)	(O)	(D)	(D)
5039	FOOTWEAR . . . . .	2	(D)	(D)	(D)	(O)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	2 612	9 676 827	7 777	3.3	162 424	19 844	36 6DD	1 399
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	254	1 238 446	146	3.8	19 694	2 372	4 49D	116
5043	DAIRY PRODUCTS . . . . .	40	96 393	337	3.8	1 926	222	411	21
5044	POULTRY AND POULTRY PRODUCTS . . . . .	20	(O)	(O)	(D)	(O)	(O)	(O)	(D)
5045	CONFECTIONERY . . . . .	2	(O)	(D)	(D)	(D)	(O)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	37	84 456	262	4.4	1 915	218	460	20
5047	MEATS AND MEAT PRODUCTS . . . . .	89	574 807	21	1.4	3 198	319	731	54
5048	FRESH FRUITS AND VEGETABLES . . . . .	320	513 641	333	4.3	11 797	1 348	2 477	177
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	1 850	7 123 834	6 511	3.3	123 150	15 267	27 872	1 006
505	FARM PRODUCTS--RAW MATERIALS . . . . .	331	1 744 155	74 029	1.4	12 043	1 631	2 788	232
5052	COTTON . . . . .	103	455 614	70 248	1.0	2 911	477	82D	98
5053	GRAIN . . . . .	72	413 634	1 952	1.8	3 084	338	628	38
5054	LIVESTOCK . . . . .	98	687 733	1 365	1.1	3 609	508	698	75
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	58	187 174	464	2.6	2 439	308	642	21
506	ELECTRICAL GOODS . . . . .	78	94 039	796	6.3	3 098	356	742	31
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . .	23	24 805	11	7.1	974	11D	245	17
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . .	12	12 409	730	5.1	294	48	72	4
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	43	56 825	55	6.2	1 830	198	425	10
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	42	3D 462	65	7.5	1 215	164	30D	20
5072	HARDWARE . . . . .	19	14 949	2	7.4	534	75	125	10
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES .	17	11 001	59	7.5	506	63	120	5
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES	6	4 512	4	7.9	175	26	55	5
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	159	125 668	932	7.3	5 328	616	1 189	44
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	13	11 631	25	3.2	186	29	45	5
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . .	5	2 187	6	4.7	67	8	1D	5
5083	FARM MACHINERY AND EQUIPMENT . . . . .	5	2 942	1	7.0	117	16	28	1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	67	51 559	783	8.7	2 980	340	692	16
5085	INDUSTRIAL SUPPLIES . . . . .	35	26 480	108	7.6	1 029	115	191	6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	2	2 279	1	4.9	51	8	7	5
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . .	8	10 293	-	7.5	408	48	103	3
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES	21	18 297	8	6.1	490	52	113	3
5091	METALS AND MINERALS, N.E.C. . . . .	135	288 192	494	4.1	5 911	586	1 386	27
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	138	236 724	1 448	(NA)	6 448	968	1 485	46
5093	SCRAP AND WASTE MATERIALS . . . . .	60	86 302	443	4.2	2 011	316	538	19
5094	TOBACCO AND ITS PRODUCTS . . . . .	6	(O)	(D)	(O)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES .	32	107 063	41	4.3	2 411	260	581	10
5096	PAPER AND ITS PRODUCTS . . . . .	60	109 396	147	4.8	1 907	234	464	28
5097	FURNITURE AND HOME FURNISHINGS . . . . .	45	38 818	37	6.1	1 400	175	293	20
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	147	272 053	993	4.2	5 676	577	1 219	89
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	319	674 129	2 348	4.4	15 750	2 051	4 020	155

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 8. Type of Operation by Kind of Business—United States: 1967—Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
COMMISSION MERCHANTS									
50	WHOLESALE TRADE, TOTAL . . . . .	5 425	14 068 048	134 257	3.4	279 423	43 150	67 664	3 252
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	277	295 759	2 249	6.9	10 678	1 565	2 572	162
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	38	47 951	239	4.7	1 836	392	523	13
5013	AUTOMOTIVE EQUIPMENT . . . . .	218	227 395	1 880	7.3	7 903	1 035	1 844	130
5014	TIRES AND TUBES . . . . .	21	20 413	130	7.8	939	138	205	19
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	43	71 710	687	5.5	2 086	425	510	8
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	8	(D)	233	4.4	(D)	172	122	(D)
5028	PAINTS AND VARNISHES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	33	39 411	431	6.3	1 526	235	378	2
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	614	1 013 192	6 411	4.8	24 398	3 041	5 993	374
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	178	343 691	3 533	3.3	6 337	897	1 633	90
5036,7	APPAREL . . . . .	407	617 333	2 847	5.7	16 572	1 922	39 963	276
5039	FOOTWEAR . . . . .	29	52 168	31	5.1	1 489	222	397	8
504	GROCERIES AND RELATED PRODUCTS . . . . .	1 247	2 968 160	13 442	4.4	77 778	11 836	18 287	782
5041	GROCERIES, GENERAL LINE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	FROZEN FOODS . . . . .	95	248 245	1 740	3.6	4 270	586	1 024	48
5043	DAIRY PRODUCTS . . . . .	117	303 282	2 652	3.4	5 430	788	1 170	79
5044	POULTRY AND POULTRY PRODUCTS . . . . .	58	119 495	2 009	4.1	2 784	563	639	25
5045	CONFECTIONERY . . . . .	255	407 103	181	5.2	9 845	1 165	2 077	204
5046	FISH AND SEAFOODS . . . . .	40	(D)	(D)	5.1	1 782	245	358	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	54	185 777	638	3.7	3 981	519	942	34
5048	FRESH FRUITS AND VEGETABLES . . . . .	476	936 583	2 895	5.9	40 786	7 005	10 021	281
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	148	713 112	2 110	3.0	8 649	907	1 951	84
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1 026	6 181 724	30 565	1.3	44 662	9 071	10 341	831
5052	COTTON . . . . .	41	107 167	13 148	.6	652	108	115	39
5053	GRAIN . . . . .	91	857 164	8 278	1.0	8 871	1 282	2 074	46
5054	LIVESTOCK . . . . .	695	4 773 351	6 086	1.2	27 301	6 084	5 997	573
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	199	444 042	3 053	3.2	7 838	1 611	2 155	173
506	ELECTRICAL GOODS . . . . .	67	99 704	5 270	5.7	3 881	424	920	25
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	36	52 161	48	5.8	2 348	255	575	13
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	9	26 521	5 182	4.6	678	71	156	3
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	22	21 022	40	6.9	855	98	189	9
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	44	38 878	108	7.1	1 346	171	257	23
5072	HARDWARE . . . . .	15	11 882	43	8.6	409	57	71	7
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	18	12 051	49	6.4	574	77	116	11
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	11	14 945	16	6.5	363	37	70	5
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	549	426 202	11 763	8.4	27 544	3 840	6 996	261
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	11	12 386	929	12.5	785	99	186	8
5083	FARM MACHINERY AND EQUIPMENT . . . . .	5	11 756	189	3.8	532	94	132	3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	108	112 283	4 304	7.9	6 834	871	1 719	51
5085	INDUSTRIAL SUPPLIES . . . . .	307	212 516	5 920	8.7	14 906	1 931	3 880	130
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	50	46 725	189	7.4	2 422	476	582	29
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	28	23 257	73	10.5	1 386	172	320	14
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	241	882 096	26 656	3.0	20 031	2 409	4 888	106
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	131	179 785	2 513	(NA)	5 097	787	1 389	82
5093	SCRAP AND WASTE MATERIALS . . . . .	27	44 109	760	3.9	1 500	244	354	17
5094	TOBACCO AND ITS PRODUCTS . . . . .	24	40 187	1 062	6.1	1 231	187	258	17
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	64	117 883	3 221	5.6	5 311	756	1 286	45
5096	PAPER AND ITS PRODUCTS . . . . .	164	303 447	1 366	4.3	7 031	1 096	1 952	80
5097	FURNITURE AND HOME FURNISHINGS . . . . .	62	77 659	268	5.7	1 899	240	453	38
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	53	80 360	152	4.9	2 600	421	668	27
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	792	1 280 254	27 764	6.2	42 350	6 670	10 540	342
IMPORT AGENTS									
50	WHOLESALE TRADE, TOTAL . . . . .	270	1 790 666	36 471	2.2	20 215	2 251	4 821	67
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5014	TIRES AND TUBES . . . . .	-	-	-	-	-	-	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	9	16 753	730	1.8	326	32	69	2
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS AND VARNISHES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	44	92 734	243	4.2	2 521	269	642	12
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	23	70 006	164	3.9	1 742	168	435	8
5036,7	APPAREL . . . . .	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS . . . . .	48	213 694	2 423	2.9	3 394	411	782	12
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5045	CONFECTIONERY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS . . . . .	7	3 657	2	1.9	59	7	15	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	3	15 395	264	8.4	667	64	135	4
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	31	182 487	1 801	2.5	2 448	312	571	5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 8. Type of Operation by Kind of Business—United States: 1967—Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
IMPORTS AGENTS--CONTINUED									
505	FARM PRODUCTS--RAW MATERIALS . . . . .	25	66 121	1 300	1.7	801	100	263	9
5052	COTTON . . . . .	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS . . . . .	13	22 735	927	7.0	579	114	283	2
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	5	3 198	-	5.9	89	19	29	2
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	3	11 182	117	8.9	312	50	122	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	5	8 355	810	4.7	178	45	132	-
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	3	6 450	-	4.6	272	28	86	4
5072	HARDWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	-	-	-	-	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	5	8 456	55	3.5	132	15	31	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	3	1 099	4	11.0	61	7	5	1
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	19	156 016	6 815	1.5	2 548	191	542	3
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	1	(D)	(D)	(NA)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	-	-	-	-	-	-	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	8	7 428	224	5.8	257	31	84	4
5096	PAPER AND ITS PRODUCTS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	11	11 519	-	3.6	207	26	47	6
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	10	62 844	72	3.0	919	76	194	-
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	46	760 343	17 932	1.0	4 532	586	1 025	10
EXPORT AGENTS									
50	WHOLESALE TRADE, TOTAL . . . . .	548	3 372 043	43 201	1.9	35 414	3 996	7 942	196
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	35	39 539	58	6.0	1 286	153	316	12
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT . . . . .	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	TIRES AND TUBES . . . . .	-	-	-	-	-	-	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	31	85 869	163	6.6	1 487	141	350	11
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	12	13 834	16	6.3	520	51	125	4
5028	PAINTS AND VARNISHES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	52	66 590	188	4.0	1 593	203	393	11
5033, 4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	32	48 834	106	3.5	1 001	124	239	5
5036, 7	APPAREL . . . . .	20	17 756	82	5.6	592	79	154	6
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	46	651 945	331	4.6	2 269	221	534	8
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH AND SEAFOODS . . . . .	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	8	57 968	140	1.7	453	44	112	2
5048	FRESH FRUITS AND VEGETABLES . . . . .	7	8 734	5	6.5	302	30	61	3
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	59	633 713	15 832	4.8	3 101	392	629	33
5052	COTTON . . . . .	7	77 582	529	1.1	387	53	89	5
5053	GRAIN . . . . .	15	293 554	158	4.6	1 102	142	259	3
5054	LIVESTOCK . . . . .	5	26 422	144	1.6	152	47	30	7
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	32	234 155	15 001	1.0	1 460	150	251	18
506	ELECTRICAL GOODS . . . . .	21	40 259	16	6.1	790	93	169	3
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	5	13 821	2	3.5	213	26	47	2
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	7	7 055	2	7.6	251	21	46	3
5072	HARDWARE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	3	3 418	-	8.5	131	11	21	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	149	278 806	924	6.4	10 409	1 235	2 496	30
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	15	41 950	108	6.9	1 654	156	358	3
5083	FARM MACHINERY AND EQUIPMENT . . . . .	9	3 767	10	15.4	199	26	37	1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	62	149 059	166	6.4	5 493	683	1 354	16
5085	INDUSTRIAL SUPPLIES . . . . .	15	28 917	52	2.5	811	102	214	1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	14	8 061	10	11.2	514	56	132	2
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	18	40 217	577	7.4	1 516	177	348	4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 8. Type of Operation by Kind of Business—United States: 1967—Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
EXPORTS AGENTS--CONTINUED									
5091	METALS AND MINERALS, N.E.C. . . . .	34	661 153	14 306	3 374	3 211	369	841	3
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP AND WASTE MATERIALS . . . . .	10	47 994	144	986	880	99	172	2
5094	TOBACCO AND ITS PRODUCTS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5097	FURNITURE AND HOME FURNISHINGS . . . . .	-	2 754	-	123	-	13	29	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	3	10 577	23	141	141	25	39	4
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	80	778 927	4 642	9 542	6 602	1 247	1 745	75
MANUFACTURERS' AGENTS									
50	WHOLESALE TRADE, TOTAL . . . . .	12 106	15 256 996	102 596	6.4	578 042	64 273	130 656	5 816
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	437	852 863	1 198	5.2	22 351	2 205	4 761	242
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	42	81 606	389	6.5	2 092	222	434	22
5013	AUTOMOTIVE EQUIPMENT . . . . .	389	756 803	804	5.0	19 935	1 960	4 245	217
5014	TIRES AND TUBES . . . . .	6	14 454	5	4.0	324	23	82	3
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	568	967 038	15 303	5.1	36 608	3 987	8 126	226
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	167	401 254	3 673	5.5	13 124	1 547	2 918	52
5028	PAINTS AND VARNISHES . . . . .	83	81 390	340	6.1	3 708	414	819	47
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	318	484 394	11 290	4.7	19 776	2 116	4 389	127
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	511	904 500	3 390	5.2	23 473	2 646	5 007	319
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	153	386 344	3 279	5.3	10 725	1 315	2 396	79
5036,7	APPAREL . . . . .	330	478 751	109	5.2	12 005	1 265	2 436	228
5039	FOOTWEAR . . . . .	28	39 405	2	3.6	743	66	175	12
504	GROCERIES AND RELATED PRODUCTS . . . . .	55	212 436	319	3.3	2 843	301	617	29
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY AND POULTRY PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5045	CONFECTIONERY . . . . .	6	7 516	-	4.9	117	14	30	4
5046	FISH AND SEAFOODS . . . . .	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	-	-	-	-	-	-	-	-
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	46	194 932	317	3.2	2 424	255	513	23
505	FARM PRODUCTS--RAW MATERIALS . . . . .	-	-	-	-	-	-	-	-
5052	COTTON . . . . .	-	-	-	-	-	-	-	-
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	-	-	-	-	-	-	-	-
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	-	-	-	-	-	-	-	-
506	ELECTRICAL GOODS . . . . .	2 308	3 333 897	10 790	6.3	116 354	12 356	26 504	1 020
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	924	1 113 221	1 302	6.7	40 872	4 484	9 260	507
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	207	404 289	2 626	5.8	12 022	1 365	2 779	98
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	1 177	1 819 387	6 862	6.1	63 560	6 507	14 465	415
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	1 465	1 402 888	4 329	7.0	60 937	6 635	13 373	819
5072	HARDWARE . . . . .	379	410 343	511	6.0	13 217	1 558	2 934	250
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	817	694 967	2 938	7.4	34 423	3 718	7 545	427
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	269	297 576	880	7.4	13 297	1 359	2 894	142
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	3 975	3 775 695	55 001	8.2	208 633	23 734	48 079	1 759
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	509	252 289	2 844	9.1	14 929	2 264	3 661	317
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	131	128 813	15 334	11.2	10 420	1 347	2 418	36
5083	FARM MACHINERY AND EQUIPMENT . . . . .	80	92 474	585	6.2	3 479	429	775	52
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	1 867	1 795 890	25 037	8.6	111 869	11 852	25 550	772
5085	INDUSTRIAL SUPPLIES . . . . .	720	707 105	6 062	7.9	37 608	3 965	8 740	283
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	197	157 868	792	8.7	7 610	1 249	1 753	87
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	257	256 395	1 174	7.0	9 931	1 198	2 232	135
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	221	384 761	3 173	5.9	12 787	1 430	2 950	77
5091	METALS AND MINERALS, N.E.C. . . . .	449	774 619	311	4.4	18 007	1 713	3 966	215
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	4 318	10	(NA)	92	11	19	4
5093	SCRAP AND WASTE MATERIALS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5096	PAPER AND ITS PRODUCTS . . . . .	252	400 056	652	6.1	9 856	1 051	2 140	132
5097	FURNITURE AND HOME FURNISHINGS . . . . .	589	685 052	3 381	6.0	22 799	2 491	5 064	356
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	524	574 467	4 650	6.1	17 640	2 508	4 319	233
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	964	1 350 628	3 262	5.6	38 035	4 594	8 581	461
SELLING AGENTS									
50	WHOLESALE TRADE, TOTAL . . . . .	1 891	6 889 890	124 008	4.2	142 244	18 373	34 322	696
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	60	97 897	258	5.6	2 477	333	677	37
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	13	28 062	70	6.2	768	102	231	8
5013	AUTOMOTIVE EQUIPMENT . . . . .	39	63 316	77	5.1	1 491	188	382	25
5014	TIRES AND TUBES . . . . .	8	6 519	111	7.8	218	43	64	4
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	67	89 221	115	7.8	3 911	369	883	27
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	16	28 152	28	9.5	1 538	172	369	9
5028	PAINTS AND VARNISHES . . . . .	9	14 387	2	6.0	534	37	74	2
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	42	46 682	85	7.3	1 839	160	440	16
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	300	1 480 889	6 338	4.5	32 129	3 319	7 838	127
5033,4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	116	930 698	5 988	3.7	17 327	1 803	4 221	27
5036,7	APPAREL . . . . .	166	456 082	350	5.8	12 791	1 251	3 126	92
5039	FOOTWEAR . . . . .	18	94 119	-	6.5	2 011	265	491	8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 8. Type of Operation by Kind of Business-United States: 1967-Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
SELLING AGENTS--CONTINUED									
504	GROCERIES AND RELATED PRODUCTS . . . . .	372	1 966 946	52 722	4.2	39 181	6 040	8 865	94
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	12	45 194	588	3.1	977	160	224	1
5043	DAIRY PRODUCTS . . . . .	66	730 951	6 928	4.2	11 965	1 441	2 440	4
5044	POULTRY AND POULTRY PRODUCTS . . . . .	14	32 589	258	5.0	1 052	199	268	5
5045	CONFECTIONERY . . . . .	21	(0)	13	6.7	653	100	159	15
5046	FISH AND SEAFOODS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5047	MEATS AND MEAT PRODUCTS . . . . .	9	31 076	8	1.9	371	55	83	9
5048	FRESH FRUITS AND VEGETABLES . . . . .	186	869 757	18 621	3.7	16 240	2 774	3 755	35
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	60	235 176	26 306	6.0	7 882	1 304	1 926	24
505	FARM PRODUCTS--RAW MATERIALS . . . . .	162	1 387 108	58 143	1.7	11 963	2 115	2 971	67
5052	COTTON . . . . .	20	263 876	5 226	1.6	1 365	202	319	5
5053	GRAIN . . . . .	25	89 225	293	1.7	817	150	189	5
5054	LIVESTOCK . . . . .	67	732 352	5 866	1.0	4 198	848	1 081	31
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	50	301 655	46 758	3.4	5 583	915	1 382	26
506	ELECTRICAL GOODS . . . . .	109	118 132	921	7.1	4 253	612	1 235	36
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	36	36 909	81	8.1	1 411	170	329	13
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	16	22 230	802	5.2	633	190	355	8
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	57	58 993	38	7.3	2 209	252	551	15
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	51	46 346	23	6.2	1 884	222	461	27
5072	HARDWARE . . . . .	16	15 267	6	5.2	878	119	233	11
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	21	15 291	8	6.9	371	53	81	13
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	14	15 788	9	6.5	635	50	147	3
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	220	262 414	3 104	9.5	13 529	1 553	2 939	92
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	45	14 826	245	18.6	1 644	244	322	33
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	8	7 153	305	12.5	452	55	138	2
5083	FARM MACHINERY AND EQUIPMENT . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	80	119 122	685	10.4	6 012	626	1 306	27
5085	INDUSTRIAL SUPPLIES . . . . .	38	52 717	661	9.0	2 701	297	648	18
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	14	7 310	49	9.7	558	52	87	6
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	23	54 914	1 149	4.9	1 618	200	319	2
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5091	METALS AND MINERALS, N.E.C. . . . .	136	576 115	322	3.6	7 937	822	1 869	18
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	5	4 520	16	(NA)	106	20	26	4
5093	SCRAP AND WASTE MATERIALS . . . . .	12	16 666	27	4.8	415	39	102	4
5094	TOBACCO AND ITS PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	22	40 737	670	12.3	1 068	196	370	17
5096	PAPER AND ITS PRODUCTS . . . . .	41	67 383	29	5.4	1 867	236	466	24
5097	FURNITURE AND HOME FURNISHINGS . . . . .	83	190 058	37	6.8	8 303	853	1 896	31
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	52	107 875	75	4.6	2 517	325	602	16
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	199	437 583	1 208	4.3	10 704	1 319	3 122	75
PURCHASING AGENTS, RESIDENT BUYERS									
50	WHOLESALE TRADE, TOTAL . . . . .	255	1 146 545	13 419	3.6	22 948	3 062	5 080	127
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5014	TIRES AND TUBES . . . . .	-	-	-	-	-	-	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5022	DRUGS, PROPRIETARIES, AND SUNDRIES . . . . .	-	-	-	-	-	-	-	-
5028	PAINTS AND VARNISHES . . . . .	-	-	-	-	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	-	-	-	-	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	87	653 334	8 352	4.3	16 840	2 084	3 542	44
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5036+7	APPAREL . . . . .	75	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	27	104 455	810	3.4	1 209	170	329	12
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	-	-	-	-	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	3	154	2	3.9	3	3	3	1
5044	POULTRY AND POULTRY PRODUCTS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5045	CONFECTIONERY . . . . .	-	-	-	-	-	-	-	-
5046	FISH AND SEAFOODS . . . . .	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	16	14 504	38	5.2	525	67	102	9
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
505	FARM PRODUCTS--RAW MATERIALS . . . . .	80	285 540	3 417	1.3	2 262	396	523	59
5052	COTTON . . . . .	6	24 570	2 176	3.1	411	63	83	1
5053	GRAIN . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5054	LIVESTOCK . . . . .	63	245 542	308	1.0	1 406	255	301	54
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	9	(0)	933	3.8	443	76	137	2
506	ELECTRICAL GOODS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	-	-	-	-	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5072	HARDWARE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES . . . . .	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 8. Type of Operation by Kind of Business—United States: 1967—Continued

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Inventories end-of-year (\$1,000)	Operating expenses, percent of sales (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup> (number)
PURCHASING AGENTS; RESIDENT BUYERS--CONTINUED									
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	10	37 948	556	4.8	523	72	117	2
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5085	INDUSTRIAL SUPPLIES . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	4	10 441	556	4.1	97	11	17	2
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS AND MINERALS, N.E.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5093	SCRAP AND WASTE MATERIALS . . . . .	-	-	-	-	-	-	-	-
5094	TOBACCO AND ITS PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	-	-	-	-	-	-	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	8	16 825	15	6.1	455	44	102	1
5097	FURNITURE AND HOME FURNISHINGS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	35	41 346	251	5.7	1 346	250	392	9
FARM PRODUCTS ASSEMBLERS									
50	WHOLESALE TRADE, TOTAL . . . . .	4 624	4 564 803	211 653	10.4	233 119	52 319	53 024	2 805
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-
5013	AUTOMOTIVE EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5014	TIRES AND TUBES . . . . .	-	-	-	-	-	-	-	-
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5022	DRUGS, PROPRIETARIES, AND SUNORIES . . . . .	-	-	-	-	-	-	-	-
5028	PAINTS AND VARNISHES . . . . .	-	-	-	-	-	-	-	-
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	-	-	-	-	-	-	-	-
503	PIECE GOODS, NOTIONS, AND APPAREL . . . . .	-	-	-	-	-	-	-	-
5033+4	PIECE GOODS, NOTIONS, AND OTHER DRY GOODS . . . . .	-	-	-	-	-	-	-	-
5036+7	APPAREL . . . . .	-	-	-	-	-	-	-	-
5039	FOOTWEAR . . . . .	-	-	-	-	-	-	-	-
504	GROCERIES AND RELATED PRODUCTS . . . . .	2 269	1 908 362	45 050	16.5	162 390	35 970	36 840	1 411
5041	GROCERIES, GENERAL LINE . . . . .	-	-	-	-	-	-	-	-
5042	FROZEN FOODS . . . . .	-	-	-	22.1	-	-	-	-
5043	DAIRY PRODUCTS . . . . .	231	342 140	3 228	8.3	14 331	2 660	3 490	66
5044	POULTRY AND POULTRY PRODUCTS . . . . .	784	441 922	8 362	13.4	26 991	6 611	6 524	644
5045	CONFECTIONERY . . . . .	-	-	-	-	-	-	-	-
5046	FISH AND SEAFOODS . . . . .	-	-	-	-	-	-	-	-
5047	MEATS AND MEAT PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5048	FRESH FRUITS AND VEGETABLES . . . . .	1 164	1 057 011	24 394	20.5	115 742	25 704	25 756	647
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	90	67 289	9 066	14.8	5 326	995	1 070	54
505	FARM PRODUCTS--RAW MATERIALS . . . . .	1 601	2 198 311	129 165	5.4	36 392	9 647	8 257	1 018
5052	COTTON . . . . .	179	266 017	34 668	3.7	3 054	706	666	146
5053	GRAIN . . . . .	-	-	-	-	-	-	-	-
5054	LIVESTOCK . . . . .	1 100	1 586 099	18 207	2.9	16 491	3 967	3 705	642
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	322	346 195	76 290	10.0	16 847	4 974	3 886	230
506	ELECTRICAL GOODS . . . . .	-	-	-	-	-	-	-	-
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS . . . . .	-	-	-	-	-	-	-	-
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5072	HARDWARE . . . . .	-	-	-	-	-	-	-	-
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5077	AIR-CONDITIONING; REFRIG. EQUIPMENT; SUPPLIES . . . . .	-	-	-	-	-	-	-	-
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5081	COMMERCIAL MACHINES AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5083	FARM MACHINERY AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	-	-	-	-	-	-	-	-
5085	INDUSTRIAL SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES . . . . .	-	-	-	-	-	-	-	-
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES . . . . .	-	-	-	-	-	-	-	-
5091	METALS AND MINERALS, N.E.C. . . . .	-	-	-	-	-	-	-	-
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5093	SCRAP AND WASTE MATERIALS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	TOBACCO AND ITS PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES . . . . .	-	-	-	-	-	-	-	-
5096	PAPER AND ITS PRODUCTS . . . . .	-	-	-	-	-	-	-	-
5097	FURNITURE AND HOME FURNISHINGS . . . . .	-	-	-	-	-	-	-	-
5098	LUMBER AND CONSTRUCTION MATERIALS . . . . .	-	-	-	-	-	-	-	-
5099	OTHER KINDS OF WHOLESALE BUSINESS . . . . .	754	458 130	37 438	17.1	34 337	6 702	7 927	376
COUNTY GRAIN ELEVATORS									
50	WHOLESALE TRADE, TOTAL . . . . .	6 477	5 590 708	349 673	7.1	161 847	31 910	35 127	1 530

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 9. Merchant Wholesalers-Gross Commission Business-United States, by Kind of Business: 1967

SIC code	Kind of business	All establishments		Establishments reporting commission business					
		Number	Sales (\$1,000)	Number	Sales (\$1,000)	Gross commission business (\$1,000)	Payroll, entire year (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)
50	WHOLESALE TRADE, TOTAL . . . . .	212 993	206 055 065	14 474	14 975 079	7 071 169	1 018 838	152 800	244 585
501	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT. . . . .	28 513	14 093 426	1 251	580 101	328 732	63 141	10 666	14 785
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES . . . . .	3 858	5 345 308	139	132 579	72 552	11 254	1 694	2 677
5013	AUTOMOTIVE EQUIPMENT . . . . .	21 855	7 389 163	1 007	363 239	221 837	44 902	7 611	10 372
5014	TIRES AND TUBES. . . . .	2 800	1 358 955	105	84 283	34 343	6 985	1 361	1 736
502	DRUGS, CHEMICALS, AND ALLIED PRODUCTS. . . . .	7 701	7 807 912	557	765 463	192 746	55 458	8 076	13 414
5022	DRUGS, PROPRIETARIES, AND SUNDRIES. . . . .	3 053	4 747 608	188	375 492	115 552	27 357	4 248	6 813
5028	PAINTS AND VARNISHES . . . . .	1 268	424 084	64	25 680	16 874	2 454	337	530
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C. . . . .	3 380	2 636 220	305	364 291	60 320	25 647	3 491	6 071
503	PIECE GOODS, NOTIONS, AND APPAREL. . . . .	8 846	8 861 385	569	750 001	541 785	36 285	4 800	8 274
5033	PIECE GOODS (WOVEN FABRICS). . . . .	2 887	3 831 767	182	271 277	180 159	13 558	1 665	3 157
5034	NOTIONS AND OTHER DRY GOODS. . . . .	1 188	746 581	68	48 663	20 466	3 060	467	681
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. . . . .	1 482	1 404 238	117	104 976	75 539	6 634	1 168	1 449
5037	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING. . . . .	2 610	2 212 211	164	280 973	236 368	10 158	1 080	2 271
5039	FOOTWEAR . . . . .	679	666 588	38	44 112	29 253	2 875	420	716
504	GROCERIES AND RELATED PRODUCTS . . . . .	29 051	41 550 758	2 106	2 618 783	1 661 613	117 851	19 905	26 913
5041	GROCERIES, GENERAL LINE. . . . .	2 543	15 547 639	125	845 879	633 630	25 973	4 435	6 123
5042	FROZEN FOODS . . . . .	1 365	1 770 774	59	58 144	35 737	2 705	427	612
5043	DAIRY PRODUCTS . . . . .	2 785	2 677 759	225	122 266	85 132	6 999	1 136	1 605
5044	POULTRY AND POULTRY PRODUCTS . . . . .	2 022	2 179 574	103	91 608	53 634	3 937	751	906
5045	CONFECTIONERY. . . . .	1 998	1 029 769	151	120 998	106 951	3 735	725	861
5046	FISH AND SEAFOODS. . . . .	1 534	856 352	83	49 393	28 735	2 828	694	665
5047	MEATS AND MEAT PRODUCTS. . . . .	5 041	7 395 047	289	450 160	335 791	18 211	2 749	4 232
5048	FRESH FRUITS AND VEGETABLES. . . . .	5 284	3 972 937	483	456 647	187 881	33 689	5 781	7 414
5049	GROCERIES AND RELATED PRODUCTS, N.E.C. . . . .	6 479	6 120 907	588	423 688	194 122	19 774	3 207	4 495
505	FARM PRODUCTS--RAW MATERIALS . . . . .	4 044	16 176 250	240	1 132 892	275 278	17 631	2 635	4 408
5052	COTTON . . . . .	324	1 974 211	25	285 177	86 210	2 272	547	894
5053	GRAIN. . . . .	2 013	11 499 337	99	635 384	98 464	8 542	1 219	1 959
5054	LIVESTOCK. . . . .	563	836 034	33	51 529	32 635	744	167	174
5059	FARM PRODUCTS--RAW MATERIALS, N.E.C. . . . .	1 144	1 866 668	83	160 802	57 969	6 073	702	1 381
506	ELECTRICAL GOODS . . . . .	11 376	13 622 096	625	609 338	290 482	50 709	7 182	12 322
5063	ELECTRICAL APPARATUS, EQUIPMENT, SUPPLIES. . . . .	4 961	5 695 113	270	257 428	123 093	22 420	3 115	5 406
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS. . . . .	2 299	5 717 819	109	202 798	82 030	12 970	1 712	3 314
5065	ELECTRONIC PARTS AND EQUIPMENT . . . . .	4 116	2 209 164	246	149 112	85 359	15 319	2 355	3 602
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES. . . . .	10 943	8 557 214	755	653 162	379 662	73 324	10 480	17 057
5072	HARDWARE . . . . .	3 513	3 197 167	243	210 667	138 068	20 255	3 175	4 645
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES. . . . .	5 317	4 228 600	366	367 470	194 089	44 360	6 129	10 401
5077	AIR-CONDITIONING, REFRIG. EQUIPMENT, SUPPLIES. . . . .	2 113	1 131 447	146	75 025	47 505	8 709	1 176	2 011
508	MACHINERY, EQUIPMENT, AND SUPPLIES . . . . .	38 729	23 893 332	3 469	2 234 529	824 873	255 063	35 834	60 994
5081	COMMERCIAL MACHINES AND EQUIPMENT. . . . .	5 931	1 928 886	671	165 206	70 023	28 219	4 687	6 577
5082	CONSTRUCTION, MINING MACHINERY, EQUIPMENT. . . . .	3 022	3 652 157	215	305 162	160 585	34 408	4 453	8 325
5083	FARM MACHINERY AND EQUIPMENT . . . . .	1 498	1 109 754	95	70 699	35 304	6 500	1 216	1 454
5084	INDUSTRIAL MACHINERY AND EQUIPMENT . . . . .	8 638	5 849 770	971	689 673	203 810	75 360	9 920	18 089
5085	INDUSTRIAL SUPPLIES. . . . .	7 658	5 197 695	827	660 493	207 011	70 579	9 692	17 402
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES. . . . .	4 633	2 892 965	245	106 444	50 261	13 652	1 985	3 036
5087	SERVICE ESTABLISHMENT EQUIPMENT, SUPPLIES. . . . .	5 679	1 887 115	324	103 031	48 647	14 506	2 380	3 297
5088	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. . . . .	1 670	1 374 990	121	133 821	49 232	11 839	1 501	2 814
5091	METALS AND MINERALS, N.E.C. . . . .	5 552	12 117 331	420	1 182 748	437 068	69 292	9 027	16 718
	COAL . . . . .	458	589 911	30	53 921	49 296	1 775	249	360
	METAL SERVICE CENTERS. . . . .	2 713	8 020 629	212	828 243	215 891	58 103	7 445	14 034
	METAL SALES OFFICES. . . . .	2 381	3 506 791	178	300 584	171 881	9 414	1 333	2 324
5092	PETROLEUM AND PETROLEUM PRODUCTS . . . . .	3 641	3 518 397	702	772 451	142 528	33 720	5 882	8 197
5093	SCRAP AND WASTE MATERIALS. . . . .	7 814	4 423 028	393	364 582	188 114	30 086	5 391	7 590
	IRON AND STEEL SCRAP . . . . .	3 841	2 436 437	209	229 337	131 671	18 605	3 098	4 664
	WASTE AND SECONDARY MATERIALS. . . . .	3 973	1 986 591	184	135 245	56 443	11 481	2 293	2 926
5094	TOBACCO AND ITS PRODUCTS . . . . .	2 515	5 315 363	106	217 488	164 739	6 955	1 275	1 662
5095	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES. . . . .	6 862	10 444 061	395	453 082	335 672	28 728	3 865	6 581
	BEER AND ALE . . . . .	5 376	4 324 619	325	207 126	166 668	16 331	2 464	3 662
	WINE AND DISTILLED SPIRITS . . . . .	1 486	6 119 442	70	245 956	169 004	12 397	1 401	2 919
5096	PAPER AND ITS PRODUCTS . . . . .	7 663	6 421 746	433	408 061	167 849	36 520	5 319	8 626
	PRINTING AND WRITING (FINE) PAPER. . . . .	933	2 430 410	57	132 712	51 946	10 859	1 211	2 493
	INDUSTRIAL AND PERSONAL SERVICE PAPERS . . . . .	2 675	2 475 731	147	174 991	59 796	12 647	1 746	3 142
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS. . . . .	4 055	1 515 605	229	100 358	56 107	13 014	2 362	2 991
5097	FURNITURE AND HOME FURNISHINGS . . . . .	6 047	4 328 583	411	338 302	195 226	28 481	3 933	7 515
	FURNITURE (HOUSEHOLD, OFFICE). . . . .	2 405	1 452 032	183	114 883	60 915	11 020	1 505	2 657
	HOME FURNISHINGS AND FLOOR COVERINGS . . . . .	3 642	2 876 551	228	223 419	134 311	17 461	2 428	4 858
5098	LUMBER AND CONSTRUCTION MATERIALS. . . . .	10 877	9 073 652	685	682 468	441 173	46 874	6 980	10 996
	LUMBER AND MILLWORK. . . . .	5 162	5 794 418	373	485 133	338 237	25 006	3 613	5 724
	CONSTRUCTION MATERIALS . . . . .	5 715	3 279 234	312	197 335	102 936	21 868	3 367	5 272
5099	(AMUSEMENT AND SPORTING GOODS . . . . .	4 865	3 001 977	244	130 013	72 337	11 779	1 954	2 725
	(BOOKS, PERIODICALS, AND NEWSPAPERS . . . . .	2 089	1 403 904	98	57 249	38 368	6 692	1 235	1 678
	(FARM SUPPLIES. . . . .	2 241	2 793 138	137	342 952	95 707	7 835	1 220	4 310
	(JEWELRY, DIAMONDS, AND PRECIOUS STONES. . . . .	2 778	1 625 626	131	79 690	33 186	5 810	970	1 371
	(ART GOODS AND ADVERTISING SPECIALTIES. . . . .	2 474	785 757	190	60 048	23 337	7 240	1 289	1 739
	(OTHER PRODUCTS . . . . .	8 372	6 240 129	557	541 676	240 694	29 364	4 882	6 710

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
NEW AND USED AUTOMOBILES, MOTORCYCLES (SIC 5012 PART)								
UNITED STATES . . . . .	1 784	3 395 418	310 332	8.4	116 122	18 877	29 D89	1 162
REGIONS:								
THE NORTHEASTERN STATES:								
THE NORTH CENTRAL STATES:								
THE SOUTH:								
THE WEST:								
THE NORTHEASTERN STATES:								
NEW ENGLAND:								
MIDDLE ATLANTIC:								
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:								
WEST NORTH CENTRAL:								
THE SOUTH:								
SOUTH ATLANTIC:								
EAST SOUTH CENTRAL:								
WEST SOUTH CENTRAL:								
THE WEST:								
MOUNTAIN:								
PACIFIC:								
NEW ENGLAND:								
MAINE:								
NEW HAMPSHIRE:								
VERMONT:								
MASSACHUSETTS:								
RHODE ISLAND:								
CONNECTICUT:								
MIDDLE ATLANTIC:								
NEW YORK:								
NEW JERSEY:								
PENNSYLVANIA:								
EAST NORTH CENTRAL:								
OHIO:								
INDIANA:								
ILLINOIS:								
MICHIGAN:								
WISCONSIN:								
WEST NORTH CENTRAL:								
MINNESOTA:								
IOWA:								
MISSOURI:								
NORTH DAKOTA:								
SOUTH DAKOTA:								
NEBRASKA:								
KANSAS:								
SOUTH ATLANTIC:								
DELAWARE:								
MARYLAND:								
DISTRICT OF COLUMBIA:								
VIRGINIA:								
WEST VIRGINIA:								
NORTH CAROLINA:								
SOUTH CAROLINA:								
GEORGIA:								
FLORIDA:								
EAST SOUTH CENTRAL:								
KENTUCKY:								
TENNESSEE:								
ALABAMA:								
MISSISSIPPI:								
WEST SOUTH CENTRAL:								
ARKANSAS:								
LOUISIANA:								
OKLAHOMA:								
TEXAS:								
MOUNTAIN:								
MONTANA:								
IDAHO:								
WYOMING:								
COLORADO:								
NEW MEXICO:								
ARIZONA:								
UTAH:								
NEVADA:								
PACIFIC:								
WASHINGTON:								
OREGON:								
CALIFORNIA:								
ALASKA:								
HAWAII:								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
TRUCKS AND TRACTORS--ROAD TYPES (SIC 5012 PART)								
UNITED STATES . . . . .	2 074	1 949 890	256 706	16.2	191 496	31 646	49 889	818
REGIONS:								
THE NORTHEASTERN STATES . . . . .	558	460 845	49 857	15.4	43 058	6 754	10 988	197
THE NORTH CENTRAL STATES . . . . .	594	554 567	73 942	16.2	55 000	8 783	15 049	236
THE SOUTH . . . . .	572	595 651	81 306	16.0	57 231	10 479	14 725	242
THE WEST . . . . .	350	338 827	51 601	17.4	36 207	5 630	9 127	143
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	142	79 905	9 646	17.5	8 809	1 478	2 229	57
MIDDLE ATLANTIC . . . . .	416	380 940	40 211	15.0	34 249	5 276	8 759	140
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	441	403 906	52 696	16.3	40 719	6 474	11 288	172
WEST NORTH CENTRAL . . . . .	153	150 661	21 246	15.7	14 281	2 309	3 761	64
THE SOUTH:								
SOUTH ATLANTIC . . . . .	299	333 660	42 972	16.5	33 901	6 325	8 766	95
EAST SOUTH CENTRAL . . . . .	85	106 331	17 919	15.5	9 983	1 685	2 653	35
WEST SOUTH CENTRAL . . . . .	188	155 660	20 415	15.3	13 347	2 469	3 306	112
THE WEST:								
MOUNTAIN . . . . .	97	91 392	13 492	16.4	9 156	1 463	2 252	30
PACIFIC . . . . .	253	247 435	38 109	17.8	27 051	4 167	6 875	113
NEW ENGLAND:								
MAINE . . . . .	13	9 030	1 655	13.0	711	135	195	6
NEW HAMPSHIRE . . . . .	14	5 841	562	14.6	558	93	132	9
VERMONT . . . . .	5	3 668	755	26.1	472	98	126	1
MASSACHUSETTS . . . . .	61	29 597	3 562	20.2	3 802	628	936	17
RHODE ISLAND . . . . .	9	2 934	325	13.5	228	48	56	7
CONNECTICUT . . . . .	40	28 835	2 787	16.1	3 038	476	784	17
MIDDLE ATLANTIC:								
NEW YORK . . . . .	174	134 770	15 259	17.1	13 447	2 054	3 496	52
NEW JERSEY . . . . .	85	121 850	8 427	11.6	8 579	1 162	2 185	26
PENNSYLVANIA . . . . .	157	124 320	16 525	16.1	12 223	2 060	3 078	62
EAST NORTH CENTRAL:								
OHIO . . . . .	144	118 336	14 785	16.8	12 692	2 082	3 318	43
INDIANA . . . . .	67	71 592	10 074	15.9	6 314	1 106	2 281	27
ILLINOIS . . . . .	100	97 765	12 950	15.8	9 774	1 400	2 567	44
MICHIGAN . . . . .	66	63 871	7 507	16.2	6 454	995	1 773	32
WISCONSIN . . . . .	64	52 342	7 380	17.1	5 485	891	1 349	26
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	37	34 453	5 012	15.4	2 871	488	835	16
IOWA . . . . .	30	26 793	4 024	17.8	2 885	425	752	13
MISSOURI . . . . .	39	45 057	6 483	15.1	4 197	696	1 092	18
NORTH DAKOTA . . . . .	9	6 216	734	18.1	668	125	155	5
SOUTH DAKOTA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	12	10 518	1 418	12.3	970	161	241	5
KANSAS . . . . .	22	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC:								
DELAWARE . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	35	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DISTRICT OF COLUMBIA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	37	40 398	6 225	20.5	5 532	973	1 377	10
WEST VIRGINIA . . . . .	27	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	44	51 008	6 730	14.8	4 622	781	1 278	7
SOUTH CAROLINA . . . . .	19	16 944	2 483	15.5	1 615	267	399	7
GEORGIA . . . . .	45	59 324	6 144	15.5	5 557	1 214	1 425	19
FLORIDA . . . . .	78	92 524	12 794	16.4	8 982	1 603	2 340	25
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	18	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	28	51 385	9 183	16.7	5 260	749	1 467	9
ALABAMA . . . . .	30	29 039	4 351	16.5	2 793	588	729	8
MISSISSIPPI . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	6
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	20	11 097	1 549	14.8	996	197	242	16
LOUISIANA . . . . .	22	23 388	3 440	14.9	2 054	364	515	4
OKLAHOMA . . . . .	30	24 066	2 563	16.3	1 991	460	508	17
TEXAS . . . . .	116	97 109	12 863	15.3	8 306	1 448	2 041	75
MOUNTAIN:								
MONTANA . . . . .	14	10 772	1 880	17.7	1 160	175	278	7
IDAHO . . . . .	14	9 692	1 611	17.2	1 143	166	241	2
WYOMING . . . . .	4	4 088	861	15.0	406	74	108	1
COLORADO . . . . .	29	30 253	4 150	13.9	2 717	417	759	9
NEW MEXICO . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON . . . . .	39	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OREGON . . . . .	41	44 950	6 175	16.6	4 671	642	1 101	16
CALIFORNIA . . . . .	171	166 125	26 541	18.4	18 757	2 970	4 898	79
ALASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
AUTOMOTIVE PARTS, EQUIPMENT (WITHOUT MACHINE SHOP) (SIC 5013 PART)								
UNITED STATES . . . . .	13 096	4 709 578	840 233	21.1	576 786	101 300	140 045	6 391
REGIONS:								
THE NORTHEASTERN STATES . . . . .	2 609	1 005 497	166 887	21.5	126 279	20 920	30 677	1 129
THE NORTH CENTRAL STATES . . . . .	3 408	1 416 819	254 814	21.7	175 307	29 520	42 959	1 578
THE SOUTH . . . . .	4 798	1 397 579	255 518	19.9	166 325	32 827	40 297	2 533
THE WEST . . . . .	2 281	889 683	163 014	21.4	108 875	18 033	26 112	1 151
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	669	210 440	38 808	22.7	29 235	5 239	7 040	214
MIDDLE ATLANTIC . . . . .	1 940	795 057	128 079	21.1	97 044	15 681	23 637	915
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	2 157	974 078	170 559	22.4	122 961	19 947	30 555	1 036
WEST NORTH CENTRAL . . . . .	1 251	442 741	84 255	20.3	52 346	9 573	12 404	542
THE SOUTH:								
SOUTH ATLANTIC . . . . .	2 066	581 611	101 249	21.1	73 546	14 542	17 855	914
EAST SOUTH CENTRAL . . . . .	1 003	292 979	53 272	18.3	31 952	6 402	7 786	622
WEST SOUTH CENTRAL . . . . .	1 729	522 989	100 997	19.6	60 827	11 883	14 656	997
THE WEST:								
MOUNTAIN . . . . .	721	187 742	37 172	23.2	25 217	4 966	6 241	311
PACIFIC . . . . .	1 560	701 941	125 842	20.9	83 658	13 067	19 871	840
NEW ENGLAND:								
MAINE . . . . .	77	16 452	3 874	22.7	2 180	451	518	20
NEW HAMPSHIRE . . . . .	42	10 142	1 967	26.3	1 732	286	374	10
VERMONT . . . . .	29	4 969	1 013	24.1	713	133	165	15
MASSACHUSETTS . . . . .	305	118 967	21 451	22.1	16 017	2 838	3 902	89
RHODE ISLAND . . . . .	61	15 609	2 789	22.0	2 094	465	534	23
CONNECTICUT . . . . .	155	44 301	7 754	23.6	6 499	1 066	1 547	57
MIDDLE ATLANTIC:								
NEW YORK . . . . .	938	394 484	60 189	19.7	44 609	7 155	10 488	370
NEW JERSEY . . . . .	359	160 312	26 117	21.4	19 585	3 153	4 996	177
PENNSYLVANIA . . . . .	643	240 261	41 773	23.3	32 850	5 373	8 153	368
EAST NORTH CENTRAL:								
OHIO . . . . .	563	279 546	41 943	23.2	36 674	6 143	9 376	235
INDIANA . . . . .	315	151 904	39 868	21.3	16 861	2 957	4 132	160
ILLINOIS . . . . .	595	278 045	45 626	23.0	35 671	5 381	8 809	259
MICHIGAN . . . . .	479	201 810	33 101	21.4	25 367	4 054	6 245	299
WISCONSIN . . . . .	205	62 773	10 021	21.9	8 388	1 412	1 993	83
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	233	85 945	18 151	20.4	9 874	1 741	2 388	109
IOWA . . . . .	221	66 073	12 452	22.1	8 030	1 649	2 006	68
MISSOURI . . . . .	386	168 153	28 415	18.7	19 725	3 328	4 509	174
NORTH DAKOTA . . . . .	52	12 701	2 404	26.3	1 979	335	456	16
SOUTH DAKOTA . . . . .	45	9 610	2 574	23.1	1 306	238	284	23
NEBRASKA . . . . .	127	35 551	6 580	22.9	4 310	902	1 038	52
KANSAS . . . . .	187	64 708	13 679	19.3	7 122	1 380	1 723	100
SOUTH ATLANTIC:								
DELAWARE . . . . .	24	4 569	943	25.9	734	146	175	8
MARYLAND . . . . .	169	75 442	10 896	20.6	9 362	1 657	2 253	57
DISTRICT OF COLUMBIA . . . . .	29	15 225	2 591	25.0	2 480	545	660	7
VIRGINIA . . . . .	268	72 143	13 990	24.4	10 506	2 128	2 573	90
WEST VIRGINIA . . . . .	155	27 685	6 430	24.1	3 937	890	1 017	55
NORTH CAROLINA . . . . .	372	119 651	21 060	19.8	14 261	2 679	3 358	172
SOUTH CAROLINA . . . . .	167	26 156	4 993	23.6	3 694	851	836	87
GEORGIA . . . . .	352	108 058	17 435	19.2	12 148	2 268	2 909	200
FLORIDA . . . . .	530	132 682	22 911	20.6	16 424	3 378	4 074	238
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	241	54 810	11 620	21.0	7 063	1 384	1 790	156
TENNESSEE . . . . .	333	139 344	24 630	17.1	14 289	2 785	3 457	199
ALABAMA . . . . .	240	42 148	7 382	21.3	5 138	1 163	1 247	167
MISSISSIPPI . . . . .	189	56 677	9 640	16.4	5 462	1 070	1 292	100
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	221	49 948	11 146	19.5	5 604	1 216	1 407	107
LOUISIANA . . . . .	286	70 547	11 082	21.5	9 265	1 820	2 281	115
OKLAHOMA . . . . .	226	59 414	11 935	22.1	8 126	1 541	1 860	139
TEXAS . . . . .	996	343 080	66 834	18.8	37 832	7 306	9 108	636
MOUNTAIN:								
MONTANA . . . . .	81	21 887	5 246	22.5	2 680	480	620	9
IDAHO . . . . .	64	15 106	2 944	20.8	1 805	369	454	25
WYOMING . . . . .	42	6 730	1 622	25.3	947	181	224	21
COLORADO . . . . .	184	59 383	11 531	23.4	8 496	1 766	2 208	89
NEW MEXICO . . . . .	105	22 569	4 370	24.6	2 919	607	679	61
ARIZONA . . . . .	133	33 888	7 052	22.7	4 500	827	1 142	52
UTAH . . . . .	93	24 427	3 479	23.0	3 203	620	754	43
NEVADA . . . . .	19	3 752	928	28.7	667	116	160	11
PACIFIC:								
WASHINGTON . . . . .	222	74 587	12 389	20.1	8 957	1 454	2 173	110
OREGON . . . . .	160	69 573	13 838	18.3	8 120	1 292	1 908	82
CALIFORNIA . . . . .	1 131	535 535	93 314	21.2	63 829	9 835	15 122	633
ALASKA . . . . .	15	5 374	1 325	22.6	525	72	118	4
HAWAII . . . . .	32	16 872	4 976	23.3	2 227	414	550	11

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
AUTOMOTIVE PARTS, EQUIPMENT (WITH MACHINE SHOP) (SIC 5013 PART)								
UNITED STATES . . . . .	6 596	2 189 112	433 502	27.3	386 184	68 495	93 886	2 378
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 230	416 069	85 581	28.1	74 560	12 914	18 163	316
THE NORTH CENTRAL STATES . . . . .	2 060	665 080	133 253	27.4	119 129	20 630	28 808	680
THE SOUTH . . . . .	2 088	659 400	129 109	26.5	112 936	22 158	27 396	805
THE WEST . . . . .	1 218	448 563	85 559	27.7	79 559	12 793	19 519	577
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	327	109 227	23 343	29.3	20 609	3 572	5 019	50
MIDDLE ATLANTIC . . . . .	903	306 842	62 238	27.7	53 951	9 342	13 144	266
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	1 385	466 259	89 552	27.4	83 534	14 322	20 350	437
WEST NORTH CENTRAL . . . . .	675	198 821	43 701	27.5	35 595	6 308	8 458	243
THE SOUTH:								
SOUTH ATLANTIC . . . . .	946	323 949	62 386	27.2	57 690	11 461	13 982	238
EAST SOUTH CENTRAL . . . . .	482	158 413	30 705	24.8	25 344	5 011	6 279	249
WEST SOUTH CENTRAL . . . . .	660	177 038	36 018	26.7	29 902	5 686	7 135	318
THE WEST:								
MOUNTAIN . . . . .	272	98 014	20 736	27.4	17 531	2 977	4 248	86
PACIFIC . . . . .	946	350 549	64 823	27.8	62 028	9 816	15 271	491
NEW ENGLAND:								
MAINE . . . . .	29	14 379	3 332	28.7	2 420	452	642	2
NEW HAMPSHIRE . . . . .	19	7 026	1 849	30.5	1 373	239	321	7
VERMONT . . . . .	15	5 563	1 287	28.2	944	198	219	3
MASSACHUSETTS . . . . .	143	43 861	9 287	29.5	8 675	1 440	2 120	18
RHODE ISLAND . . . . .	22	5 353	821	30.4	1 042	193	252	7
CONNECTICUT . . . . .	99	33 045	6 767	29.1	6 155	1 050	1 465	13
MIDDLE ATLANTIC:								
NEW YORK . . . . .	344	120 301	21 411	27.3	21 255	3 596	5 075	70
NEW JERSEY . . . . .	166	60 823	10 412	28.8	11 117	1 727	2 764	55
PENNSYLVANIA . . . . .	393	125 718	30 415	27.5	21 579	4 019	5 305	141
EAST NORTH CENTRAL:								
OHIO . . . . .	414	122 767	25 410	29.3	23 054	4 277	5 781	112
INDIANA . . . . .	232	74 119	16 132	28.7	14 042	2 439	3 356	82
ILLINOIS . . . . .	314	121 520	23 645	27.5	22 480	3 529	5 425	102
MICHIGAN . . . . .	266	104 720	16 301	23.6	15 877	2 605	3 729	111
WISCONSIN . . . . .	159	43 133	8 064	28.2	8 081	1 472	2 059	30
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	123	38 167	8 099	27.1	6 837	1 156	1 696	43
IOWA . . . . .	133	35 079	8 102	29.5	6 680	1 269	1 651	50
MISSOURI . . . . .	161	48 054	11 224	27.5	8 779	1 491	2 004	62
NORTH DAKOTA . . . . .	33	12 081	3 344	29.8	2 460	376	555	8
SOUTH DAKOTA . . . . .	31	10 275	2 402	28.0	1 757	337	482	8
NEBRASKA . . . . .	78	25 626	4 997	28.2	4 784	861	1 070	24
KANSAS . . . . .	116	29 539	5 533	24.0	4 298	818	1 000	48
SOUTH ATLANTIC:								
DELAWARE . . . . .	25	5 855	1 152	30.6	1 240	217	299	6
MARYLAND . . . . .	70	28 363	5 145	28.3	5 442	891	1 259	17
DISTRICT OF COLUMBIA . . . . .	19	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	128	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST VIRGINIA . . . . .	62	21 912	5 497	26.6	3 730	720	860	18
NORTH CAROLINA . . . . .	154	59 553	11 602	25.9	10 361	1 909	2 560	35
SOUTH CAROLINA . . . . .	74	21 066	4 271	28.8	3 813	732	929	27
GEORGIA . . . . .	194	71 095	12 688	25.0	10 784	2 104	2 620	60
FLORIDA . . . . .	220	67 291	12 009	27.0	11 786	2 942	2 962	55
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	108	27 293	6 198	26.6	4 744	929	1 154	51
TENNESSEE . . . . .	143	61 660	9 761	22.5	9 296	1 739	2 299	62
ALABAMA . . . . .	151	46 890	9 750	25.9	7 452	1 613	1 914	107
MISSISSIPPI . . . . .	80	22 570	4 996	26.6	3 852	730	912	29
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	76	16 108	3 721	27.5	2 736	590	688	23
LOUISIANA . . . . .	83	38 617	6 838	25.1	6 120	1 081	1 448	28
OKLAHOMA . . . . .	125	26 183	6 026	26.7	4 400	870	1 082	59
TEXAS . . . . .	376	96 130	19 433	27.3	16 646	3 145	3 917	208
MOUNTAIN:								
MONTANA . . . . .	18	6 922	1 754	28.2	1 295	224	305	4
IDAHO . . . . .	38	7 898	2 253	30.5	1 482	282	357	10
WYOMING . . . . .	18	4 994	1 107	23.9	724	121	166	4
COLORADO . . . . .	57	18 665	2 974	26.5	3 393	582	827	26
NEW MEXICO . . . . .	29	8 499	2 411	26.5	1 501	252	365	9
ARIZONA . . . . .	60	25 931	6 044	29.1	4 776	831	1 141	22
UTAH . . . . .	36	14 399	2 669	25.8	2 451	415	606	7
NEVADA . . . . .	16	10 706	1 524	26.7	1 909	270	481	4
PACIFIC:								
WASHINGTON . . . . .	142	50 011	9 933	26.5	8 310	1 359	2 008	45
OREGON . . . . .	94	35 249	6 959	29.2	6 667	1 034	1 639	42
CALIFORNIA . . . . .	690	255 145	45 229	28.0	45 484	7 198	11 252	401
ALASKA . . . . .	8	6 561	2 165	23.7	990	113	227	1
HAWAII . . . . .	12	3 583	537	25.8	577	112	145	2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
USED AUTOMOTIVE PARTS AND EQUIPMENT (SIC 5013 PART)								
UNITED STATES . . . . .	1 708	295 796	39 361	26.6	47 066	9 205	11 185	1 443
REGIONS:								
THE NORTHEASTERN STATES . . . . .	322	49 916	5 902	28.3	8 584	1 646	2 054	250
THE NORTH CENTRAL STATES . . . . .	465	87 015	11 698	27.8	14 866	2 767	3 483	407
THE SOUTH . . . . .	581	78 010	10 030	26.9	11 922	2 912	3 078	491
THE WEST . . . . .	340	80 855	11 731	23.8	11 694	1 880	2 570	295
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	74	11 082	1 205	31.4	2 278	366	523	49
MIDDLE ATLANTIC . . . . .	248	38 834	4 697	27.4	6 306	1 280	1 531	201
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	311	62 235	8 048	28.7	10 809	1 956	2 515	268
WEST NORTH CENTRAL . . . . .	154	24 780	3 650	25.6	4 057	811	968	139
THE SOUTH:								
SOUTH ATLANTIC . . . . .	238	33 038	4 121	27.8	5 233	1 256	1 329	165
EAST SOUTH CENTRAL . . . . .	133	20 230	2 253	23.1	2 542	597	647	136
WEST SOUTH CENTRAL . . . . .	210	24 742	3 656	28.8	4 147	1 059	1 102	190
THE WEST:								
MOUNTAIN . . . . .	98	11 251	1 831	30.1	2 126	449	505	73
PACIFIC . . . . .	242	69 604	9 900	22.8	9 568	1 431	2 065	222
NEW ENGLAND:								
MAINE . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	4	743	112	38.4	205	25	37	4
MASSACHUSETTS . . . . .	22	4 532	355	28.3	831	133	185	16
RHODE ISLAND . . . . .	13	1 386	235	36.4	319	55	73	4
CONNECTICUT . . . . .	24	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	105	18 946	2 233	25.9	2 921	530	686	65
NEW JERSEY . . . . .	59	8 746	956	26.5	1 395	341	349	51
PENNSYLVANIA . . . . .	84	11 142	1 508	30.4	1 990	409	496	85
EAST NORTH CENTRAL:								
OHIO . . . . .	87	15 813	2 094	29.1	2 786	498	616	81
INDIANA . . . . .	32	5 310	635	33.7	1 031	186	248	18
ILLINOIS . . . . .	98	26 377	3 475	26.9	4 380	760	1 021	79
MICHIGAN . . . . .	67	12 069	1 509	29.5	2 173	402	519	69
WISCONSIN . . . . .	27	2 666	335	30.5	439	110	111	21
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	25	3 129	535	28.3	586	136	146	19
IOWA . . . . .	28	3 089	381	32.3	625	140	140	27
MISSOURI . . . . .	47	8 687	1 509	28.7	1 650	274	392	38
NORTH DAKOTA . . . . .	4	573	102	16.6	53	20	19	5
SOUTH DAKOTA . . . . .	3	581	71	22.5	77	13	16	4
NEBRASKA . . . . .	15	2 722	500	25.1	460	99	103	15
KANSAS . . . . .	32	5 999	552	17.6	606	129	152	31
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	27	4 171	755	27.3	695	181	181	17
DISTRICT OF COLUMBIA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	25	2 925	619	32.8	599	131	137	16
WEST VIRGINIA . . . . .	13	1 742	240	21.8	222	58	79	8
NORTH CAROLINA . . . . .	37	5 891	754	25.3	828	202	199	26
SOUTH CAROLINA . . . . .	17	2 693	348	26.7	469	94	119	14
GEORGIA . . . . .	47	7 423	576	28.2	1 071	248	271	33
FLORIDA . . . . .	68	7 268	703	28.5	1 165	310	297	48
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	30	3 497	403	25.0	503	120	114	34
TENNESSEE . . . . .	37	9 384	554	20.0	968	212	262	41
ALABAMA . . . . .	41	5 157	886	24.9	703	167	175	37
MISSISSIPPI . . . . .	25	2 192	410	28.8	368	98	96	24
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	8	836	61	29.1	124	24	26	4
LOUISIANA . . . . .	44	4 618	744	25.1	657	157	164	34
OKLAHOMA . . . . .	32	2 441	410	27.9	372	137	119	34
TEXAS . . . . .	126	16 847	2 441	30.0	2 994	741	793	118
MOUNTAIN:								
MONTANA . . . . .	8	817	193	31.2	146	36	38	4
IDAHO . . . . .	12	1 050	170	26.7	180	37	47	8
WYOMING . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	26	1 751	286	33.0	390	98	96	21
NEW MEXICO . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	16	1 181	269	35.1	226	49	44	10
UTAH . . . . .	9	908	104	43.4	266	53	59	6
NEVADA . . . . .	8	3 052	399	24.7	459	72	113	6
PACIFIC:								
WASHINGTON . . . . .	40	15 767	1 777	17.7	1 918	263	449	37
OREGON . . . . .	16	1 500	137	34.4	316	59	68	11
CALIFORNIA . . . . .	181	50 794	7 747	24.1	7 149	1 074	1 513	169
ALASKA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
PETROLEUM PRODUCTS MARKETING EQUIPMENT (SIC 5013 PART)								
UNITED STATES . . . . .	455	194 677	26 217	23.1	26 297	4 046	6 373	191
REGIONS:								
THE NORTHEASTERN STATES . . . . .	76	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE NORTH CENTRAL STATES . . . . .	123	55 148	7 807	27.5	8 168	1 180	2 023	41
THE SOUTH . . . . .	189	90 761	12 142	19.8	10 819	1 836	2 647	88
THE WEST . . . . .	67	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	20	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC . . . . .	56	23 234	2 931	24.5	3 576	463	792	14
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	76	33 459	5 156	26.3	5 209	724	1 280	24
WEST NORTH CENTRAL . . . . .	47	21 689	2 651	29.3	2 959	456	743	17
THE SOUTH:								
SOUTH ATLANTIC . . . . .	56	27 880	4 227	21.7	3 716	620	935	18
EAST SOUTH CENTRAL . . . . .	32	16 000	1 985	20.1	1 927	324	445	13
WEST SOUTH CENTRAL . . . . .	101	46 881	5 930	18.6	5 176	892	1 267	57
THE WEST:								
MOUNTAIN . . . . .	21	5 692	601	21.8	720	128	164	13
PACIFIC . . . . .	46	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW ENGLAND:								
MAINE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	12	4 256	803	24.6	655	102	220	2
RHODE ISLAND . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	25	10 125	1 464	27.2	1 653	199	345	3
NEW JERSEY . . . . .	12	7 593	920	22.8	1 117	137	256	-
PENNSYLVANIA . . . . .	19	5 516	547	21.8	806	127	191	11
EAST NORTH CENTRAL:								
OHIO . . . . .	22	8 047	993	24.9	1 264	209	324	6
INDIANA . . . . .	10	3 652	528	23.1	528	76	123	1
ILLINOIS . . . . .	19	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MICHIGAN . . . . .	18	7 717	886	24.6	1 088	130	272	8
WISCONSIN . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	10	6 964	784	44.4	826	120	220	2
IDOWA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSOURI . . . . .	14	5 548	781	22.9	847	142	211	2
NORTH DAKOTA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	9	1 943	256	30.0	351	54	67	6
SOUTH ATLANTIC:								
DELAWARE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	-
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	4	2 516	500	24.9	307	63	117	-
WEST VIRGINIA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	9	4 634	288	17.5	573	80	137	4
SOUTH CAROLINA . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	-
GEORGIA . . . . .	15	10 058	2 148	18.5	1 052	159	245	9
FLORIDA . . . . .	17	5 287	776	27.0	929	148	220	4
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	7	5 567	539	10.7	336	49	76	2
TENNESSEE . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALABAMA . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI . . . . .	5	1 739	173	18.4	204	33	48	3
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LOUISIANA . . . . .	10	3 049	353	22.4	364	80	78	6
OKLAHOMA . . . . .	25	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TEXAS . . . . .	60	28 618	3 717	18.5	3 085	549	763	39
MOUNTAIN:								
MONTANA . . . . .	4	817	105	28.0	131	23	31	1
IDAHO . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	5	1 707	154	18.0	190	34	40	3
NEW MEXICO . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	4	357	7	29.4	51	16	15	3
UTAH . . . . .	3	1 417	175	27.4	215	30	46	2
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	10	2 118	194	23.7	309	41	77	6
OREGON . . . . .	7	1 898	178	20.9	263	46	68	6
CALIFORNIA . . . . .	27	8 679	1 082	27.0	1 448	195	303	14
ALASKA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
TIRES AND TUBES (SIC 5014)								
UNITED STATES . . . . .	2 800	1 358 955	172 601	21.7	165 103	27 345	39 062	1 401
REGIONS:								
THE NORTHEASTERN STATES:	695	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES:	680	378 275	48 930	20.1	41 930	6 653	9 824	314
THE SOUTH:	840	307 843	37 441	24.1	41 131	7 563	9 536	444
THE WEST:	585	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND:	155	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:	540	286 234	40 137	20.7	33 469	5 439	7 664	254
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	458	228 289	27 740	22.1	28 156	4 343	6 590	216
WEST NORTH CENTRAL:	222	149 986	21 190	17.0	13 774	2 310	3 234	98
THE SOUTH:								
SOUTH ATLANTIC:	421	163 805	20 128	25.4	23 572	4 332	5 444	175
EAST SOUTH CENTRAL:	191	60 089	6 957	23.2	7 412	1 389	1 686	118
WEST SOUTH CENTRAL:	228	83 949	10 356	22.1	10 147	1 842	2 406	151
THE WEST:								
MOUNTAIN:	164	67 738	8 673	20.7	7 389	1 402	1 868	100
PACIFIC:	421	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE:	12	7 200	993	26.4	1 033	170	234	5
NEW HAMPSHIRE:	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	70	52 303	5 113	24.1	6 889	1 198	1 809	35
RHODE ISLAND:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT:	49	29 372	3 537	22.8	3 821	645	989	17
MIDDLE ATLANTIC:								
NEW YORK:	230	118 584	18 213	20.4	13 995	2 101	3 338	81
NEW JERSEY:	94	71 682	8 533	19.3	7 370	1 053	1 664	46
PENNSYLVANIA:	216	95 968	13 391	21.9	12 104	2 285	2 662	127
EAST NORTH CENTRAL:								
OHIO:	150	90 801	8 770	20.3	10 289	1 508	2 358	47
INDIANA:	53	19 331	2 550	26.4	2 923	466	674	36
ILLINOIS:	125	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN:	77	32 312	4 081	23.9	4 273	682	1 085	48
WISCONSIN:	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA:	53	57 832	7 599	12.8	3 808	573	846	16
IOWA:	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	74	47 401	6 795	21.5	5 218	789	1 173	40
NORTH DAKOTA:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	5	2 889	664	22.6	390	75	94	4
MARYLAND:	46	20 731	2 420	24.4	3 045	506	701	20
DISTRICT OF COLUMBIA:	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA:	43	13 931	1 571	26.8	2 258	432	549	14
NORTH CAROLINA:	68	29 914	2 801	24.0	4 162	733	917	31
SOUTH CAROLINA:	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	62	32 589	4 292	21.3	3 444	738	765	32
FLORIDA:	89	25 333	2 946	28.2	4 127	729	980	37
EAST SOUTH CENTRAL:								
KENTUCKY:	51	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	26	7 593	1 119	19.3	832	197	213	16
LOUISIANA:	35	13 500	1 439	20.6	1 545	309	365	15
OKLAHOMA:	23	11 981	1 422	24.1	1 609	291	404	10
TEXAS:	144	50 875	6 376	22.4	6 161	1 045	1 424	110
MOUNTAIN:								
MONTANA:	17	6 357	596	22.3	744	140	187	6
IDAHO:	22	5 274	590	23.2	702	143	166	14
WYOMING:	4	593	36	12.1	35	7	8	7
COLORADO:	43	17 594	2 493	24.2	2 128	368	513	22
NEW MEXICO:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	19	10 843	2 153	20.5	1 274	281	335	14
NEVADA:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	54	21 283	3 023	23.1	2 867	452	704	23
OREGON:	46	26 729	2 217	18.2	2 917	403	715	24
CALIFORNIA:	307	163 590	20 229	21.9	21 018	3 002	5 130	174
ALASKA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
GENERAL-LINE DRUGS (SIC 5022 PART)								
UNITED STATES . . . . .	374	2 208 712	302 475	12.0	152 227	25 119	37 424	12
REGIONS:								
THE NORTHEASTERN STATES:	88	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES:	79	569 153	75 350	12.1	38 101	6 216	9 469	1
THE SOUTH:	140	720 438	103 543	11.4	49 082	8 666	11 870	5
THE WEST:	67	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND:	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:	64	406 315	48 625	11.9	28 488	4 703	7 190	6
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	52	380 632	48 120	12.3	25 777	4 235	6 487	1
WEST NORTH CENTRAL:	27	188 521	27 230	11.7	12 324	1 981	2 982	-
THE SOUTH:								
SOUTH ATLANTIC:	67	357 043	48 493	11.3	23 895	4 184	5 897	1
EAST SOUTH CENTRAL:	32	150 758	22 412	12.5	11 487	1 960	2 815	2
WEST SOUTH CENTRAL:	41	212 637	32 638	10.8	13 700	2 522	3 158	2
THE WEST:								
MOUNTAIN:	19	86 661	13 598	12.8	6 195	983	1 568	-
PACIFIC:	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE:	3	8 874	1 492	15.6	685	128	167	-
NEW HAMPSHIRE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	11	63 506	8 936	13.3	4 955	803	1 186	-
RHODE ISLAND:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT:	6	39 042	4 353	12.5	2 840	501	608	-
MIDDLE ATLANTIC:								
NEW YORK:	41	239 030	29 693	10.6	14 667	2 385	3 695	3
NEW JERSEY:	7	54 168	6 678	15.0	4 726	842	1 120	-
PENNSYLVANIA:	16	113 117	12 254	13.3	9 095	1 476	2 375	3
EAST NORTH CENTRAL:								
OHIO:	19	136 098	14 533	13.1	9 307	1 595	2 381	-
INDIANA:	5	51 273	6 109	13.3	3 985	668	1 006	-
ILLINOIS:	11	67 522	10 636	11.5	4 441	692	1 097	-
MICHIGAN:	9	83 497	11 224	9.9	4 857	755	1 193	1
WISCONSIN:	8	42 242	5 618	14.2	3 187	525	810	-
WEST NORTH CENTRAL:								
MINNESOTA:	6	45 902	6 249	11.5	3 151	458	635	-
IDWA:	8	31 948	5 569	13.1	2 446	391	603	-
MISSOURI:	7	73 347	10 389	11.6	4 264	766	1 143	-
NORTH DAKOTA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	6	34 088	4 445	12.9	2 331	458	598	1
DISTRICT OF COLUMBIA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	7	37 717	5 730	13.0	2 992	495	717	-
WEST VIRGINIA:	6	19 222	3 573	11.8	1 472	233	384	-
NORTH CAROLINA:	9	52 447	6 661	9.8	3 188	497	729	-
SOUTH CAROLINA:	6	33 086	4 440	12.6	2 433	446	622	-
GEORGIA:	13	62 897	7 442	10.9	4 309	736	1 045	-
FLORIDA:	16	81 556	12 399	11.3	5 135	1 015	1 307	-
EAST SOUTH CENTRAL:								
KENTUCKY:	6	25 488	3 828	12.1	1 973	322	482	-
TENNESSEE:	13	70 487	10 432	12.5	5 324	915	1 279	-
ALABAMA:	10	43 402	6 145	13.0	3 387	567	853	2
MISSISSIPPI:	3	11 381	2 007	12.1	803	156	201	-
WEST SOUTH CENTRAL:								
ARKANSAS:	4	19 322	2 587	11.0	1 243	210	292	-
LOUISIANA:	7	39 677	5 468	10.8	2 499	447	503	2
OKLAHOMA:	8	38 323	4 888	11.6	2 734	453	659	-
TEXAS:	22	115 315	19 695	10.5	7 224	1 412	1 704	-
MOUNTAIN:								
MONTANA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	4	33 372	4 439	13.4	2 423	367	607	-
NEW MEXICO:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	6	39 500	6 471	12.1	2 822	385	687	-
OREGON:	5	(D)	(D)	(D)	(D)	(D)	(D)	-
CALIFORNIA:	36	210 911	30 323	12.6	14 495	2 081	3 614	-
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
SPECIALTY-LINE DRUGS AND TOILETRIES (SIC 5022)								
UNITED STATES . . . . .	2 679	2 538 896	294 707	16.3	224 978	37 567	54 737	1 047
REGIONS:								
THE NORTHEASTERN STATES . . . . .	927	925 954	104 692	16.7	79 527	12 522	19 530	317
THE NORTH CENTRAL STATES . . . . .	625	604 344	66 675	15.9	55 688	9 517	13 571	247
THE SOUTH . . . . .	681	527 787	66 908	15.9	47 380	9 111	11 451	299
THE WEST . . . . .	446	480 811	56 432	16.8	42 383	6 417	10 185	184
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	117	133 759	14 774	14.0	10 854	2 102	2 658	43
MIDDLE ATLANTIC . . . . .	810	792 195	89 918	17.1	68 673	10 420	16 872	274
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	433	408 983	42 242	15.2	36 939	6 550	9 094	176
WEST NORTH CENTRAL . . . . .	192	195 361	24 433	17.2	18 749	2 967	4 477	71
THE SOUTH:								
SOUTH ATLANTIC . . . . .	296	228 996	29 160	16.5	20 904	4 022	5 137	114
EAST SOUTH CENTRAL . . . . .	127	84 539	10 084	13.7	7 147	1 338	1 659	61
WEST SOUTH CENTRAL . . . . .	258	214 252	27 664	16.0	19 329	3 751	4 655	124
THE WEST:								
MOUNTAIN . . . . .	73	53 911	7 646	15.9	4 866	869	1 205	35
PACIFIC . . . . .	373	426 900	48 786	16.9	37 517	5 548	8 980	149
NEW ENGLAND:								
MAINE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	7	2 165	255	15.5	219	47	65	3
VERMONT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	58	67 855	7 925	14.8	5 695	1 207	1 294	17
RHODE ISLAND . . . . .	7	18 427	1 681	11.1	1 243	195	360	4
CONNECTICUT . . . . .	42	41 160	4 373	13.4	3 204	582	820	17
MIDDLE ATLANTIC:								
NEW YORK . . . . .	538	480 125	53 983	19.6	43 525	6 406	10 666	170
NEW JERSEY . . . . .	142	165 738	18 072	13.9	13 338	1 948	3 463	48
PENNSYLVANIA . . . . .	130	146 332	17 863	12.7	11 810	2 066	2 743	56
EAST NORTH CENTRAL:								
OHIO . . . . .	109	77 061	9 610	17.3	7 541	1 747	1 883	40
INDIANA . . . . .	53	35 685	4 719	17.3	3 433	656	855	15
ILLINOIS . . . . .	159	205 533	18 977	14.7	18 493	2 921	4 547	66
MICHIGAN . . . . .	70	74 278	6 557	12.9	5 509	842	1 338	37
WISCONSIN . . . . .	42	16 426	2 379	19.2	1 963	384	471	18
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	35	38 734	5 068	20.3	5 080	763	1 249	9
IOWA . . . . .	27	17 754	2 446	17.2	1 836	298	445	15
MISSOURI . . . . .	81	79 103	9 362	18.0	7 109	1 083	1 686	27
NORTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	16	17 125	1 770	15.9	1 458	286	341	7
KANSAS . . . . .	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	28	17 906	1 960	15.0	1 415	256	359	13
DISTRICT OF COLUMBIA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	27	15 251	2 990	31.2	2 544	514	775	12
WEST VIRGINIA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	53	53 875	7 513	15.2	4 593	737	1 012	19
SOUTH CAROLINA . . . . .	25	22 628	1 692	11.2	1 432	203	260	12
GEORGIA . . . . .	39	21 272	2 747	19.0	2 107	491	627	14
FLORIDA . . . . .	103	82 453	9 326	16.3	7 630	1 585	1 817	35
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	57	42 892	4 760	13.2	3 518	606	795	28
ALABAMA . . . . .	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	50	51 182	5 461	15.3	4 562	773	1 097	15
OKLAHOMA . . . . .	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	152	123 389	17 969	15.6	10 512	2 237	2 526	79
MOUNTAIN:								
MONTANA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	5	4 373	409	15.4	338	67	88	3
WYOMING . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	21	14 055	2 216	15.5	1 348	233	338	14
NEW MEXICO . . . . .	11	5 921	776	16.9	544	90	119	4
ARIZONA . . . . .	15	15 010	2 260	13.8	1 136	205	293	7
UTAH . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	30	28 650	4 057	18.6	3 046	444	774	9
OREGON . . . . .	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	293	366 483	38 317	16.5	31 015	4 571	7 502	123
ALASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
PAINT AND VARNISHES (SIC 5028)								
UNITED STATES . . . . .	1 268	424 084	49 448	25.5	60 628	9 959	14 510	486
REGIONS:								
THE NORTHEASTERN STATES . . . . .	397	138 692	14 495	24.1	17 921	2 926	4 362	148
THE NORTH CENTRAL STATES . . . . .	336	129 779	15 245	26.9	20 502	3 254	4 838	118
THE SOUTH . . . . .	331	97 015	12 470	25.8	14 064	2 417	3 368	121
THE WEST . . . . .	204	58 598	7 238	25.0	8 141	1 362	1 942	99
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	79	29 041	3 180	24.0	3 910	711	939	12
MIDDLE ATLANTIC . . . . .	318	109 651	11 315	24.1	14 011	2 215	3 423	136
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	238	84 195	8 974	25.0	11 962	1 935	2 965	95
WEST NORTH CENTRAL . . . . .	98	45 584	6 271	30.5	8 540	1 319	1 873	23
THE SOUTH:								
SOUTH ATLANTIC . . . . .	203	65 978	8 918	26.7	9 777	1 650	2 331	67
EAST SOUTH CENTRAL . . . . .	39	9 725	1 101	20.6	1 194	226	268	18
WEST SOUTH CENTRAL . . . . .	89	21 312	2 451	25.3	3 093	541	769	36
THE WEST:								
MOUNTAIN . . . . .	44	8 506	1 158	26.4	1 258	267	297	16
PACIFIC . . . . .	160	50 092	6 080	24.8	6 883	1 095	1 645	83
NEW ENGLAND:								
MAINE . . . . .	6	1 801	306	23.1	219	46	50	1
NEW HAMPSHIRE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	-
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	35	15 573	1 094	21.7	1 829	300	485	5
RHODE ISLAND . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	22	8 042	1 320	28.4	1 371	226	295	3
MIDDLE ATLANTIC:								
NEW YORK . . . . .	165	58 221	5 726	24.7	7 794	1 226	1 960	72
NEW JERSEY . . . . .	72	25 580	2 178	21.4	2 852	440	671	29
PENNSYLVANIA . . . . .	81	25 850	3 411	25.6	3 365	549	792	35
EAST NORTH CENTRAL:								
OHIO . . . . .	59	17 210	2 080	28.0	2 781	478	662	21
INDIANA . . . . .	34	6 665	1 068	28.2	1 030	196	238	15
ILLINOIS . . . . .	73	38 934	3 326	24.0	5 631	809	1 418	26
MICHIGAN . . . . .	56	18 882	1 837	22.0	2 055	362	538	26
WISCONSIN . . . . .	16	2 504	663	32.2	465	90	109	7
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	23	20 843	2 899	35.1	4 864	637	1 028	2
IOWA . . . . .	18	5 426	924	23.2	874	160	193	1
MISSOURI . . . . .	26	8 094	916	28.7	1 093	225	258	10
NORTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	15	2 748	390	22.3	332	57	79	7
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	33	15 198	1 556	21.0	1 664	265	369	6
DISTRICT OF COLUMBIA . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	22	7 998	1 439	26.8	1 174	214	290	6
WEST VIRGINIA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	27	5 855	817	24.3	830	156	195	9
SOUTH CAROLINA . . . . .	10	4 163	369	22.2	514	87	153	5
GEORGIA . . . . .	24	5 054	559	25.2	793	146	190	8
FLORIDA . . . . .	66	19 966	3 112	32.0	3 365	582	824	25
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	19	3 628	561	25.9	545	102	124	6
ALABAMA . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	18	4 788	575	29.7	868	165	244	3
OKLAHOMA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	64	15 440	1 765	24.2	2 100	351	497	32
MOUNTAIN:								
MONTANA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	20	2 889	349	25.7	396	77	93	6
NEW MEXICO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	7	2 431	480	32.0	467	95	101	3
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	21	4 611	593	26.7	674	165	190	9
OREGON . . . . .	14	4 847	434	19.8	540	72	124	3
CALIFORNIA . . . . .	114	39 159	4 765	25.2	5 511	823	1 296	68
ALASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
CHEMICALS AND ALLIED PRODUCTS, N.E.C. (SIC 5029 PART)								
UNITED STATES . . . . .	3 380	2 636 220	205 754	16.0	215 608	32 002	52 252	99D
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 205	1 228 396	84 861	14.2	87 122	12 679	22 266	329
THE NORTH CENTRAL STATES . . . . .	758	571 907	45 637	18.2	55 179	7 534	12 653	239
THE SOUTH . . . . .	911	508 755	42 617	17.2	44 051	7 405	10 333	253
THE WEST . . . . .	506	327 162	32 639	17.5	29 256	4 384	7 000	169
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	247	244 406	20 740	14.9	19 000	3 050	4 985	70
MIDDLE ATLANTIC . . . . .	958	983 990	64 121	14.0	68 122	9 629	17 281	259
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	564	442 161	35 264	18.6	43 280	5 888	9 966	180
WEST NORTH CENTRAL . . . . .	194	129 746	10 373	16.9	11 899	1 646	2 687	59
THE SOUTH:								
SOUTH ATLANTIC . . . . .	380	240 525	18 589	17.2	20 774	3 507	4 801	89
EAST SOUTH CENTRAL . . . . .	126	69 648	6 041	16.9	5 725	993	1 383	48
WEST SOUTH CENTRAL . . . . .	405	198 582	17 987	17.3	17 552	2 905	4 149	116
THE WEST:								
MOUNTAIN . . . . .	131	57 269	5 757	17.2	5 353	936	1 284	39
PACIFIC . . . . .	375	269 893	26 882	17.5	23 903	3 448	5 716	130
NEW ENGLAND:								
MAINE . . . . .	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	126	128 736	9 457	16.2	10 347	1 561	2 793	33
RHODE ISLAND . . . . .	35	22 724	1 643	14.0	1 851	448	464	12
CONNECTICUT . . . . .	54	68 398	5 493	12.8	4 829	699	1 131	14
MIDDLE ATLANTIC:								
NEW YORK . . . . .	545	678 595	43 164	12.4	41 278	5 736	10 684	131
NEW JERSEY . . . . .	239	176 786	11 280	16.9	14 910	2 138	3 678	61
PENNSYLVANIA . . . . .	174	128 609	9 677	18.1	11 934	1 755	2 919	67
EAST NORTH CENTRAL:								
OHIO . . . . .	151	102 465	9 518	19.0	10 263	1 450	2 556	39
INDIANA . . . . .	43	33 921	2 663	17.2	3 298	453	753	19
ILLINOIS . . . . .	201	174 624	13 465	18.9	16 963	2 362	3 724	61
MICHIGAN . . . . .	105	75 411	5 140	18.6	7 653	895	1 633	42
WISCONSIN . . . . .	64	55 740	4 478	17.6	5 103	728	1 300	19
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	44	35 220	2 470	16.4	3 192	392	676	17
IOWA . . . . .	30	17 880	1 667	15.6	1 470	189	339	6
MISSOURI . . . . .	69	56 968	4 181	17.1	5 545	797	1 289	19
NORTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	31	9 848	1 172	21.0	967	148	226	8
SOUTH ATLANTIC:								
DELAWARE . . . . .	7	2 108	83	27.9	327	39	35	1
MARYLAND . . . . .	37	27 730	1 536	18.3	2 304	369	588	8
DISTRICT OF COLUMBIA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	35	13 727	1 101	18.1	1 252	259	298	8
WEST VIRGINIA . . . . .	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	63	48 457	3 963	15.4	3 850	617	1 107	14
SOUTH CAROLINA . . . . .	32	23 365	1 954	16.3	1 958	332	494	7
GEORGIA . . . . .	68	51 647	4 462	20.3	5 592	995	975	11
FLORIDA . . . . .	112	57 347	4 485	16.5	4 497	741	1 088	31
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	35	17 296	1 460	17.1	1 321	234	342	9
TENNESSEE . . . . .	55	27 048	2 190	17.7	2 582	380	571	19
ALABAMA . . . . .	23	16 024	1 193	13.7	1 046	207	259	11
MISSISSIPPI . . . . .	13	9 280	1 198	19.5	776	172	211	9
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	13	4 245	424	12.6	261	62	58	4
LOUISIANA . . . . .	91	48 887	3 351	17.5	3 956	711	840	25
OKLAHOMA . . . . .	50	19 184	1 380	19.3	1 884	300	463	13
TEXAS . . . . .	251	126 266	12 832	17.1	11 451	1 832	2 788	74
MOUNTAIN:								
MONTANA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	40	24 310	2 541	17.4	2 145	367	501	9
NEW MEXICO . . . . .	25	6 399	657	18.5	547	116	168	5
ARIZONA . . . . .	20	6 372	424	16.3	623	102	142	8
UTAH . . . . .	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	44	28 987	2 705	16.6	2 581	351	607	9
OREGON . . . . .	17	19 729	1 805	20.4	1 542	215	377	6
CALIFORNIA . . . . .	309	217 889	22 077	17.4	19 577	2 860	4 692	115
ALASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
PIECE GOODS(WOVEN FABRICS) (SIC 5D33 PART)								
UNITED STATES . . . . .	2 142	2 073 447	255 051	13.2	136 119	18 991	33 304	929
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 577	1 608 513	192 305	12.4	97 252	12 959	23 943	650
THE NORTH CENTRAL STATES . . . . .	163	133 161	21 671	17.4	12 574	1 996	3 376	79
THE SOUTH . . . . .	218	202 475	25 042	14.2	14 911	2 396	3 495	105
THE WEST . . . . .	184	129 298	16 033	17.3	11 382	1 640	2 490	95
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	96	75 193	10 100	14.1	4 879	721	1 113	40
MIDDLE ATLANTIC . . . . .	1 481	1 533 320	182 205	12.3	92 373	12 238	22 830	610
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	119	89 865	13 868	17.8	8 418	1 349	2 227	64
WEST NORTH CENTRAL . . . . .	44	43 296	7 803	16.5	4 156	647	1 149	15
THE SOUTH:								
SOUTH ATLANTIC . . . . .	129	122 314	14 773	14.7	9 102	1 419	2 128	52
EAST SOUTH CENTRAL . . . . .	32	42 192	5 287	10.7	2 343	385	548	24
WEST SOUTH CENTRAL . . . . .	57	37 969	4 982	16.4	3 466	592	819	29
THE WEST:								
MOUNTAIN . . . . .	10	4 200	636	16.0	308	61	74	5
PACIFIC . . . . .	174	125 098	15 397	17.4	11 074	1 579	2 416	90
NEW ENGLAND:								
MAINE . . . . .	-	-	-	-	-	-	-	-
NEW HAMPSHIRE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	59	47 539	6 314	13.5	3 193	452	749	25
RHODE ISLAND . . . . .	20	(D)	(D)	(D)	(D)	106	(D)	(D)
CONNECTICUT . . . . .	13	(D)	(D)	(D)	(D)	148	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	1 321	1 390 057	165 771	12.2	82 772	10 669	20 504	525
NEW JERSEY . . . . .	99	88 588	8 684	13.7	5 956	1 034	1 504	48
PENNSYLVANIA . . . . .	61	54 675	7 750	12.8	3 645	535	822	37
EAST NORTH CENTRAL:								
OHIO . . . . .	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	71	56 049	7 432	18.3	5 081	825	1 418	44
MICHIGAN . . . . .	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	10	8 576	1 000	14.5	573	76	132	4
GEORGIA . . . . .	40	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	11	9 290	1 232	14.2	696	110	141	11
ALABAMA . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	9	7 739	651	13.5	514	93	142	5
OKLAHOMA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	39	24 718	3 539	16.0	2 192	360	503	20
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	-	-	-	-	-	-	-	-
WYOMING . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-
ARIZONA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	9	7 458	1 405	17.4	684	99	164	5
OREGON . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	153	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	7	5 754	802	11.6	392	60	88	3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
PIECE GOODS (CONVERTERS) (SIC 5033 PART)								
UNITED STATES . . . . .	745	1 758 320	247 506	11.6	91 390	10 498	22 292	139
REGIONS:								
THE NORTHEASTERN STATES . . . . .	667	1 621 317	230 624	11.6	83 766	9 511	20 399	123
THE NORTH CENTRAL STATES . . . . .	23	31 976	3 282	13.2	2 140	279	545	8
THE SOUTH . . . . .	18	42 708	6 210	9.2	1 673	288	434	-
THE WEST . . . . .	37	62 319	7 390	12.6	3 811	420	914	8
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	33	46 987	4 587	8.9	2 269	234	461	7
MIDDLE ATLANTIC . . . . .	634	1 574 330	226 037	11.6	81 497	9 277	19 938	116
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	19	29 521	3 006	13.3	1 996	256	518	5
WEST NORTH CENTRAL . . . . .	4	2 455	276	11.7	144	23	27	3
THE SOUTH:								
SOUTH ATLANTIC . . . . .	12	37 118	5 604	8.0	1 294	219	326	-
EAST SOUTH CENTRAL . . . . .	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL . . . . .	6	5 590	606	17.4	379	69	108	-
THE WEST:								
MOUNTAIN . . . . .	-	-	-	-	-	-	-	-
PACIFIC . . . . .	37	62 319	7 390	12.6	3 811	420	914	8
NEW ENGLAND:								
MAINE . . . . .	-	-	-	-	-	-	-	-
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	26	34 646	3 372	8.9	1 797	185	371	7
RHODE ISLAND . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	600	1 528 381	219 511	11.7	79 446	8 989	19 431	108
NEW JERSEY . . . . .	24	26 270	3 585	10.7	1 469	216	358	7
PENNSYLVANIA . . . . .	10	19 679	2 941	5.1	582	72	149	1
EAST NORTH CENTRAL:								
OHIO . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA . . . . .	-	-	-	-	-	-	-	-
ILLINOIS . . . . .	14	27 422	2 676	12.4	1 770	215	447	2
MICHIGAN . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	-	-	-	-	-	-	-	-
KANSAS . . . . .	-	-	-	-	-	-	-	-
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	-	-	-	-	-	-	-	-
WEST VIRGINIA . . . . .	-	-	-	-	-	-	-	-
NORTH CAROLINA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	-	-	-	-	-	-	-	-
GEORGIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	-	-	-	-	-	-	-	-
TENNESSEE . . . . .	-	-	-	-	-	-	-	-
ALABAMA . . . . .	-	-	-	-	-	-	-	-
MISSISSIPPI . . . . .	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	-	-	-	-	-	-	-	-
LOUISIANA . . . . .	-	-	-	-	-	-	-	-
OKLAHOMA . . . . .	-	-	-	-	-	-	-	-
TEXAS . . . . .	6	5 590	606	17.4	379	69	108	-
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	-	-	-	-	-	-	-	-
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	-	-	-	-	-	-	-	-
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-
ARIZONA . . . . .	-	-	-	-	-	-	-	-
UTAH . . . . .	-	-	-	-	-	-	-	-
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	-	-	-	-	-	-	-	-
OREGON . . . . .	-	-	-	-	-	-	-	-
CALIFORNIA . . . . .	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
NOTIONS AND OTHER DRY GOODS (SIC 5034)								
UNITED STATES . . . . .	1 188	746 581	83 886	16.2	64 241	10 102	15 694	596
REGIONS:								
THE NORTHEASTERN STATES:	800	546 711	55 651	16.2	45 991	6 826	11 135	369
THE NORTH CENTRAL STATES:	100	57 412	8 283	17.0	5 354	866	1 338	55
THE SOUTH:	184	86 833	11 945	15.2	7 365	1 527	1 933	114
THE WEST:	104	55 625	8 007	17.8	5 531	883	1 288	58
THE NORTHEASTERN STATES:								
NEW ENGLAND:	64	37 729	5 149	15.6	3 347	510	746	23
MIDDLE ATLANTIC:	736	508 982	50 502	16.2	42 644	6 316	10 389	346
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	73	46 928	6 358	17.2	4 314	728	1 083	41
WEST NORTH CENTRAL:	27	10 484	1 925	16.1	1 040	138	255	14
THE SOUTH:								
SOUTH ATLANTIC:	82	41 839	5 279	16.5	3 825	732	1 013	50
EAST SOUTH CENTRAL:	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:	91	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE:	4	(D)	(D)	(D)	(D)	(D)	(D)	-
NEW HAMPSHIRE:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	-	-	-	-	-	-	-	-
MASSACHUSETTS:	33	14 852	1 380	13.9	1 158	165	277	14
RHODE ISLAND:	8	5 169	876	21.5	669	82	128	2
CONNECTICUT:	16	15 580	2 492	16.1	1 427	245	319	6
MIDDLE ATLANTIC:								
NEW YORK:	648	458 516	44 130	16.1	38 125	5 514	9 288	296
NEW JERSEY:	39	26 611	4 331	16.2	2 211	431	544	22
PENNSYLVANIA:	49	23 855	2 041	17.0	2 308	371	557	28
EAST NORTH CENTRAL:								
OHIO:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS:	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA:	9	4 104	471	20.6	550	56	133	3
IOWA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	13	5 626	1 369	12.7	431	71	111	8
NORTH DAKOTA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	-	-	-	-	-	-	-	-
NEBRASKA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	-	-	-	-	-	-	-	-
SOUTH ATLANTIC:								
DELAWARE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	8	1 380	227	10.3	69	18	17	9
WEST VIRGINIA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	20	7 971	999	16.2	715	134	206	9
SOUTH CAROLINA:	9	3 318	284	14.2	286	44	54	5
GEORGIA:	14	9 901	1 194	11.8	659	125	160	12
FLORIDA:	15	6 450	922	17.1	717	131	163	8
EAST SOUTH CENTRAL:								
KENTUCKY:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	15	7 388	721	14.8	605	150	175	7
ALABAMA:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	5	1 553	219	15.3	120	26	25	4
LOUISIANA:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS:	35	20 944	3 934	14.1	1 739	336	454	20
MOUNTAIN:								
MONTANA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	-	-	-	-	-	-	-	-
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	4	597	49	19.3	85	13	29	1
NEW MEXICO:	-	-	-	-	-	-	-	-
ARIZONA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON:	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA:	76	40 929	5 682	16.7	3 987	673	956	48
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
MEN'S AND BOY'S CLOTHING AND FURNISHINGS (SIC 5036)								
UNITED STATES . . . . .	1 482	1 404 238	173 512	15.2	111 142	17 920	25 401	709
REGIONS:								
THE NORTHEASTERN STATES:	784	762 663	91 879	15.2	57 549	8 554	13 151	349
THE NORTH CENTRAL STATES:	244	241 482	29 783	15.3	21 467	4 026	4 985	131
THE SOUTH:	257	244 078	26 183	14.1	19 164	3 257	4 318	128
THE WEST:	197	156 015	25 667	16.8	12 962	2 083	2 947	101
THE NORTHEASTERN STATES:								
NEW ENGLAND:	96	78 410	12 808	13.7	5 616	838	1 199	43
MIDDLE ATLANTIC:	688	684 253	79 071	15.4	51 933	7 716	11 952	306
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	169	155 102	20 788	16.3	14 904	2 825	3 599	95
WEST NORTH CENTRAL:	75	86 380	8 995	13.5	6 563	1 201	1 386	36
THE SOUTH:								
SOUTH ATLANTIC:	161	160 920	16 600	14.2	12 543	2 187	2 795	78
EAST SOUTH CENTRAL:	44	41 996	4 292	11.9	2 843	440	691	29
WEST SOUTH CENTRAL:	52	41 162	5 291	16.2	3 778	630	832	21
THE WEST:								
MOUNTAIN:	27	30 767	5 185	17.4	2 935	508	721	11
PACIFIC:	170	125 248	20 482	16.6	10 027	1 575	2 226	90
NEW ENGLAND:								
MAINE:	8	3 834	440	11.2	282	51	70	6
NEW HAMPSHIRE:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	55	44 899	6 415	15.2	3 706	532	835	14
RHODE ISLAND:	7	1 883	229	10.6	81	18	20	8
CONNECTICUT:	20	23 919	5 455	10.7	1 162	188	198	11
MIDDLE ATLANTIC:								
NEW YORK:	542	565 960	66 778	15.6	43 593	6 286	9 909	210
NEW JERSEY:	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	104	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO:	39	47 946	6 133	14.2	3 937	578	827	20
INDIANA:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS:	75	58 984	6 612	13.8	4 370	713	1 145	43
MICHIGAN:	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN:	16	6 253	596	14.3	421	70	99	6
WEST NORTH CENTRAL:								
MINNESOTA:	21	30 028	3 451	8.6	1 296	204	342	13
IDAH:	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	41	44 054	4 383	15.7	4 124	803	775	12
NORTH DAKOTA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	-	-	-	-	-	-	-	-
NEBRASKA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	21	18 750	1 721	15.4	1 554	237	329	17
DISTRICT OF COLUMBIA:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	11	11 157	1 761	16.4	1 165	177	233	7
WEST VIRGINIA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	37	39 927	4 400	14.8	3 395	670	749	17
FLORIDA:	30	17 222	2 822	16.8	1 593	313	369	15
EAST SOUTH CENTRAL:								
KENTUCKY:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS:	31	26 791	3 081	16.1	2 239	339	519	13
MOUNTAIN:								
MONTANA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	13	20 885	3 312	19.5	2 191	381	520	3
NEW MEXICO:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	-	-	-	-	-	-	-	-
NEVADA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON:	13	8 951	1 236	16.5	819	123	183	9
CALIFORNIA:	138	103 810	17 482	16.7	8 153	1 240	1 782	72
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
WOMEN'S, CHILDREN'S AND INFANTS' CLOTHING (SIC 5037)								
UNITED STATES . . . . .	2 61D	2 212 211	189 172	16.3	169 934	27 625	4D 669	1 292
REGIONS:								
THE NORTHEASTERN STATES:	1 6D4	1 5D4 872	12D 56D	14.4	1D8 8D4	16 5D9	25 847	7D1
THE NORTH CENTRAL STATES . . . . .	361	277 8D0	28 363	19.4	26 126	4 58D	6 156	2D3
THE SOUTH . . . . .	318	215 DD6	21 382	15.1	16 913	3 616	4 375	195
THE WEST . . . . .	327	214 533	18 867	16.6	18 D61	2 92D	4 291	193
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	124	9D 2D4	6 364	18.3	7 D71	1 D93	1 388	47
MIDDLE ATLANTIC . . . . .	1 48D	1 414 668	114 196	14.2	1D1 763	15 416	24 459	654
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	252	2D6 171	21 375	2D.2	19 259	3 5D2	4 613	148
WEST NORTH CENTRAL . . . . .	1D9	71 629	6 988	17.3	6 867	1 D78	1 543	55
THE SOUTH:								
SOUTH ATLANTIC . . . . .	183	12D 941	1D 654	14.5	9 256	2 D37	2 461	113
EAST SOUTH CENTRAL . . . . .	44	39 123	5 D4D	15.8	3 43D	676	827	33
WEST SOUTH CENTRAL . . . . .	91	54 942	5 688	16.1	4 227	903	1 D87	49
THE WEST:								
MDUNTAIN . . . . .	19	12 1D4	1 D23	14.3	1 D66	168	228	11
PACIFIC . . . . .	3D8	2D2 429	17 844	16.7	16 995	2 752	4 D63	182
NEW ENGLAND:								
MAINE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	92	51 577	3 639	16.7	3 6D4	586	814	4D
RHODE ISLAND . . . . .	6	973	144	16.3	56	14	14	1
CONNECTICUT . . . . .	2D	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YDRK . . . . .	1 299	1 283 655	1D2 176	14.0	9D 534	13 417	21 874	533
NEW JERSEY . . . . .	64	47 588	3 917	18.5	4 677	839	1 D71	31
PENNSYLVANIA . . . . .	117	83 425	8 1D3	14.7	6 1D9	1 16D	1 514	9D
EAST NORTH CENTRAL:								
DHID . . . . .	54	37 76D	2 919	18.3	3 895	646	1 D11	33
INDIANA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINDIS . . . . .	141	13D 132	15 319	22.6	12 296	2 369	2 871	85
MICHIGAN . . . . .	29	19 982	2 152	17.8	2 138	314	5D3	17
WISCONSIN . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESDIA . . . . .	32	2D 78D	1 6D5	17.0	1 73D	264	375	17
IOWA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSDURI . . . . .	61	39 242	4 63D	18.4	4 224	693	987	3D
NDRTH DAKDIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SDUTH DAKDIA . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	7	2 137	211	16.0	152	29	38	5
KANSAS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	25	19 849	1 832	15.3	1 627	234	427	12
DISTRICT OF COLUMBIA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NDRTH CARDLINA . . . . .	32	19 8D2	1 485	12.6	1 255	299	322	22
SDUTH CARDLINA . . . . .	5	3 485	332	14.6	251	34	73	1
GEORGIA . . . . .	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLDRIDA . . . . .	56	23 999	2 961	21.1	2 688	645	666	38
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	18	23 268	3 631	15.5	2 D47	383	469	12
ALABAMA . . . . .	1D	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LDUISIANA . . . . .	13	9 8D1	754	14.5	783	2D2	164	9
DKLAHOMA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	68	36 464	4 349	17.4	2 835	585	758	37
MDUNTAIN:								
MDNTANA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHOD . . . . .	-	-	-	-	-	-	-	-
WYDMING . . . . .	-	-	-	-	-	-	-	-
CDLORADD . . . . .	11	8 76D	713	15.0	816	123	174	6
NEW MEXICO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	13	5 994	1 595	21.5	619	1D9	75	3
DREGDN . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFDRNIA . . . . .	278	189 671	15 678	16.5	15 685	2 511	3 796	171
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FDDTWEAR (SIC 5039)								
UNITED STATES . . . . .	679	666 588	84 606	15.1	47 763	6 792	11 240	294
REGIONS:								
THE NORTHEASTERN STATES . . . . .	385	399 825	47 314	14.3	26 487	3 719	6 441	144
THE NORTH CENTRAL STATES . . . . .	117	115 521	20 324	17.5	8 588	1 275	1 928	58
THE SOUTH . . . . .	113	106 936	12 106	14.5	8 274	1 275	1 816	58
THE WEST . . . . .	64	44 306	4 862	17.6	4 414	523	1 055	34
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	125	142 122	19 411	15.1	9 711	1 323	2 446	33
MIDDLE ATLANTIC . . . . .	260	257 703	27 903	13.8	16 776	2 396	3 995	111
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	71	57 784	13 276	21.9	4 873	717	1 168	34
WEST NORTH CENTRAL . . . . .	46	57 737	7 048	13.0	3 715	558	760	24
THE SOUTH:								
SOUTH ATLANTIC . . . . .	59	69 901	6 621	14.5	5 216	750	1 114	22
EAST SOUTH CENTRAL . . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL . . . . .	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC . . . . .	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	103	116 893	16 947	15.1	7 919	1 058	2 004	29
RHODE ISLAND . . . . .	5	784	110	14.5	66	17	17	-
CONNECTICUT . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	173	165 914	16 882	13.6	10 518	1 376	2 520	55
NEW JERSEY . . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA . . . . .	69	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO . . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN . . . . .	5	4 653	195	14.1	324	40	71	4
WISCONSIN . . . . .	12	10 938	1 625	14.1	733	103	187	4
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDWA . . . . .	4	1 319	165	21.5	176	30	40	-
MISSOURI . . . . .	27	44 849	5 246	12.4	2 689	392	527	14
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	3	1 965	482	13.8	167	30	38	-
NORTH CAROLINA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	17	26 057	1 056	14.3	1 682	242	352	5
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	6	2 008	331	12.0	147	25	31	6
LOUISIANA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	-
OKLAHOMA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	25	17 359	1 939	14.4	1 224	213	296	12
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	-	-	-	-	-	-	-	-
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-
ARIZONA . . . . .	4	633	29	9.5	38	9	12	1
UTAH . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	-
OREGON . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	43	33 853	2 906	17.9	3 527	381	852	25
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	6	713	128	22.3	70	18	19	3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available, X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
VOLUNTARY GROUP WHOLESALERS (SIC 5041 PART)								
UNITED STATES . . . . .	734	7 367 029	423 248	6.1	259 361	41 339	63 521	186
REGIONS:								
THE NORTHEASTERN STATES . . . . .	163	1 430 344	87 381	6.1	51 843	7 847	12 580	47
THE NORTH CENTRAL STATES . . . . .	187	2 943 573	146 854	5.5	95 251	13 824	23 814	31
THE SOUTH . . . . .	301	2 367 213	149 282	6.4	85 894	15 808	20 763	95
THE WEST . . . . .	83	625 899	39 731	7.5	26 373	3 860	6 364	13
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	51	462 421	27 139	6.5	17 560	2 650	4 299	6
MIDDLE ATLANTIC . . . . .	112	967 923	60 242	6.0	34 283	5 197	8 281	41
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	110	1 654 740	79 482	5.2	53 435	7 538	13 651	17
WEST NORTH CENTRAL . . . . .	77	1 288 833	67 372	5.9	41 816	6 286	10 163	14
THE SOUTH:								
SOUTH ATLANTIC . . . . .	144	713 869	51 700	6.6	28 278	5 508	6 736	56
EAST SOUTH CENTRAL . . . . .	67	744 107	46 485	6.1	28 052	5 195	6 871	14
WEST SOUTH CENTRAL . . . . .	90	909 237	51 097	6.5	29 564	5 105	7 156	25
THE WEST:								
MOUNTAIN . . . . .	25	195 254	13 235	7.1	7 590	1 147	1 945	5
PACIFIC . . . . .	58	430 645	26 496	7.6	18 783	2 713	4 419	8
NEW ENGLAND:								
MAINE . . . . .	8	121 032	5 688	5.9	3 969	662	1 026	-
NEW HAMPSHIRE . . . . .	4	37 219	2 989	5.9	1 251	191	307	-
VERMONT . . . . .	5	40 213	2 713	6.9	1 792	292	420	3
MASSACHUSETTS . . . . .	19	89 715	6 190	7.8	3 897	608	983	2
RHODE ISLAND . . . . .	7	33 101	1 881	6.0	1 100	160	261	1
CONNECTICUT . . . . .	8	141 141	7 678	6.3	5 551	737	1 302	-
MIDDLE ATLANTIC:								
NEW YORK . . . . .	54	439 717	25 994	5.4	14 619	2 157	3 453	17
NEW JERSEY . . . . .	6	9 124	588	12.3	773	124	176	1
PENNSYLVANIA . . . . .	52	519 082	33 660	6.4	18 891	2 916	4 652	23
EAST NORTH CENTRAL:								
OHIO . . . . .	25	407 664	19 786	5.3	14 480	1 911	3 442	4
INDIANA . . . . .	20	297 975	16 828	5.5	10 297	1 485	2 512	4
ILLINOIS . . . . .	28	508 093	20 275	4.2	14 054	2 083	3 601	4
MICHIGAN . . . . .	28	230 373	11 583	6.3	7 505	1 149	1 949	4
WISCONSIN . . . . .	9	210 635	11 010	5.9	7 099	910	2 147	1
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	14	281 515	15 164	3.8	9 485	1 271	2 255	1
IOWA . . . . .	8	209 330	11 852	3.8	6 572	1 067	1 592	2
MISSOURI . . . . .	23	428 203	19 929	4.9	13 889	2 019	3 353	5
NORTH DAKOTA . . . . .	6	86 751	5 623	23.9	2 818	450	702	-
SOUTH DAKOTA . . . . .	6	22 139	1 871	5.9	840	134	179	3
NEBRASKA . . . . .	7	90 063	5 002	4.6	2 500	470	634	-
KANSAS . . . . .	13	170 832	7 931	5.8	5 712	875	1 448	3
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	9	66 762	4 802	7.7	3 241	480	758	2
DISTRICT OF COLUMBIA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	21	84 319	7 725	7.0	3 588	748	831	7
WEST VIRGINIA . . . . .	11	65 405	4 769	5.8	2 454	417	606	5
NORTH CAROLINA . . . . .	34	219 903	14 493	6.1	8 258	1 733	2 002	13
SOUTH CAROLINA . . . . .	25	123 121	8 848	5.9	3 969	828	1 000	10
GEORGIA . . . . .	27	89 569	6 899	7.2	3 806	776	870	14
FLORIDA . . . . .	16	(0)	(0)	(0)	(0)	(0)	(0)	(0)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	22	129 853	9 776	6.5	5 285	854	1 213	3
TENNESSEE . . . . .	19	334 941	19 833	5.8	12 247	2 299	3 042	1
ALABAMA . . . . .	14	156 071	9 149	6.8	5 640	1 123	1 406	4
MISSISSIPPI . . . . .	12	123 242	7 727	5.4	4 880	919	1 210	6
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	17	48 724	4 276	7.6	2 280	429	571	7
LOUISIANA . . . . .	18	123 694	9 081	6.6	4 740	924	1 190	3
OKLAHOMA . . . . .	16	217 798	11 840	7.1	6 802	1 041	1 666	3
TEXAS . . . . .	39	519 021	25 900	6.1	15 742	2 711	3 729	12
MOUNTAIN:								
MONTANA . . . . .	6	32 504	2 661	5.6	993	179	255	-
IDAHO . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW MEXICO . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OREGON . . . . .	19	147 585	7 483	9.9	7 022	980	1 705	-
CALIFORNIA . . . . .	26	152 259	11 024	6.8	6 914	844	1 643	6
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
RETAILER COOPERATIVE WHOLESALERS (SIC 5041 PART)								
UNITED STATES . . . . .	173	4 103 D11	187 779	4.4	119 239	16 326	28 334	-
REGIONS:								
THE NORTHEASTERN STATES:	48	1 081 D37	40 631	4.0	25 309	3 351	6 216	-
THE NORTH CENTRAL STATES:	37	1 035 385	43 359	4.0	26 381	3 820	6 296	-
THE SOUTH:	40	659 336	37 096	5.0	19 497	3 298	4 381	-
THE WEST:	48	1 327 253	66 693	4.8	48 052	5 857	11 441	-
THE NORTHEASTERN STATES:								
NEW ENGLAND:	15	117 738	8 200	5.3	3 514	616	926	-
MIDDLE ATLANTIC:	33	963 299	32 431	3.8	21 795	2 735	5 290	-
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	27	692 735	30 687	4.2	16 629	2 636	4 024	-
WEST NORTH CENTRAL:	10	342 650	12 672	3.5	9 752	1 184	2 272	-
THE SOUTH:								
SOUTH ATLANTIC:	23	342 988	20 508	5.3	10 001	1 844	2 167	-
EAST SOUTH CENTRAL:	6	18 996	1 984	6.0	664	124	163	-
WEST SOUTH CENTRAL:	11	297 352	14 604	4.7	8 832	1 330	2 051	-
THE WEST:								
MOUNTAIN:	14	395 784	21 087	4.1	12 373	1 834	2 840	-
PACIFIC:	34	931 469	45 606	5.1	35 679	4 023	8 601	-
NEW ENGLAND:								
MAINE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	-	-	-	-	-	-	-	-
MASSACHUSETTS:	4	27 575	2 675	5.9	942	167	263	-
RHODE ISLAND:	-	-	-	-	-	-	-	-
CONNECTICUT:	6	35 199	2 329	5.7	1 123	184	262	-
MIDDLE ATLANTIC:								
NEW YORK:	11	(D)	(D)	(D)	(D)	(D)	(D)	-
NEW JERSEY:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	16	160 952	13 331	4.1	6 658	935	1 611	-
EAST NORTH CENTRAL:								
OHIO:	4	100 984	5 716	5.3	2 889	414	685	-
INDIANA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS:	9	426 592	15 085	3.5	8 691	1 519	2 122	-
MICHIGAN:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN:	10	124 698	7 376	5.5	3 830	499	925	-
WEST NORTH CENTRAL:								
MINNESOTA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDWA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA:	-	-	-	-	-	-	-	-
SOUTH DAKOTA:	-	-	-	-	-	-	-	-
NEBRASKA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	-	-	-	-	-	-	-	-
MARYLAND:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA:	5	12 869	1 230	6.1	358	80	86	-
NORTH CAROLINA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA:	6	170 271	8 635	5.0	4 695	868	924	-
EAST SOUTH CENTRAL:								
KENTUCKY:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL:								
ARKANSAS:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA:	-	-	-	-	-	-	-	-
TEXAS:	7	194 163	8 976	4.8	5 905	885	1 412	-
MOUNTAIN:								
MONTANA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA:	24	725 751	34 478	4.9	26 824	2 902	6 587	-
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER GENERAL-LINE WHOLESALERS (SIC 5041 PART)								
UNITED STATES . . . . .	1 636	4 077 599	326 300	9.0	218 499	35 114	52 312	570
REGIONS:								
THE NORTHEASTERN STATES: . . . . .	338	841 074	63 899	9.1	46 689	6 412	11 481	129
THE NORTH CENTRAL STATES . . . . .	384	1 149 948	81 555	8.6	58 813	8 960	13 890	110
THE SOUTH . . . . .	663	1 442 215	129 289	8.7	76 528	14 763	18 167	265
THE WEST . . . . .	251	644 362	51 557	10.2	36 469	4 979	8 774	66
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	89	197 789	13 062	8.3	13 313	1 273	3 135	20
MIDDLE ATLANTIC . . . . .	249	643 285	50 837	9.3	33 376	5 139	8 346	109
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	257	841 530	55 146	8.5	42 945	6 220	10 097	83
WEST NORTH CENTRAL . . . . .	127	308 418	26 409	8.9	15 868	2 740	3 793	27
THE SOUTH:								
SOUTH ATLANTIC . . . . .	270	551 268	46 826	9.0	31 140	5 906	7 474	114
EAST SOUTH CENTRAL . . . . .	168	365 396	35 979	9.1	20 283	3 920	4 704	75
WEST SOUTH CENTRAL . . . . .	225	525 551	46 484	8.0	25 105	4 937	5 989	76
THE WEST:								
MOUNTAIN . . . . .	72	158 950	14 404	9.2	7 473	1 261	1 686	14
PACIFIC . . . . .	179	485 412	37 153	10.5	28 996	3 718	7 088	52
NEW ENGLAND:								
MAINE . . . . .	11	13 561	1 451	10.1	812	173	249	4
NEW HAMPSHIRE . . . . .	4	2 764	263	5.1	85	25	28	1
VERMONT . . . . .	3	4 546	407	16.6	405	64	99	2
MASSACHUSETTS . . . . .	46	135 033	7 367	6.9	8 954	668	2 134	8
RHODE ISLAND . . . . .	6	7 221	656	13.0	630	59	105	3
CONNECTICUT . . . . .	19	34 664	2 918	11.2	2 427	284	520	2
MIDDLE ATLANTIC:								
NEW YORK . . . . .	117	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW JERSEY . . . . .	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA . . . . .	86	126 567	11 622	10.4	7 394	1 214	1 766	43
EAST NORTH CENTRAL:								
OHIO . . . . .	63	186 354	12 686	8.2	9 213	1 367	2 106	21
INDIANA . . . . .	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	52	85 585	9 014	12.5	6 899	1 021	1 657	27
MICHIGAN . . . . .	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN . . . . .	40	97 886	7 006	8.4	4 740	674	1 196	5
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	4	12 832	1 437	7.5	578	71	74	-
NEBRASKA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	21	42 693	4 033	11.8	3 089	472	765	10
DISTRICT OF COLUMBIA . . . . .	5	9 253	615	13.2	756	103	178	1
VIRGINIA . . . . .	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	28	50 426	5 206	9.2	2 892	561	662	10
NORTH CAROLINA . . . . .	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	49	95 603	8 960	8.9	5 371	1 135	1 290	20
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA . . . . .	21	34 039	3 360	10.9	2 253	499	571	7
TEXAS . . . . .	105	324 000	26 798	7.3	13 727	2 504	3 192	40
MOUNTAIN:								
MONTANA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	-
IDAHO . . . . .	5	3 295	303	11.0	209	31	46	-
WYOMING . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	-
COLORADO . . . . .	8	31 193	3 510	10.6	1 699	188	292	7
NEW MEXICO . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	20	38 583	3 416	8.8	1 692	279	424	3
UTAH . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON . . . . .	21	50 976	3 615	8.6	2 297	321	563	7
CALIFORNIA . . . . .	112	344 845	24 553	10.9	22 116	2 718	5 414	36
ALASKA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	17	42 592	4 502	8.5	1 833	289	507	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FROZEN FOODS (SIC 5042)								
UNITED STATES . . . . .	1 365	1 770 774	115 372	13.3	115 939	19 036	27 938	679
REGIONS:								
THE NORTHEASTERN STATES . . . . .	413	600 139	39 517	12.2	36 549	5 774	8 917	180
THE NORTH CENTRAL STATES . . . . .	332	447 760	28 730	13.1	31 098	4 777	7 236	178
THE SOUTH . . . . .	375	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST . . . . .	245	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	84	117 019	7 548	14.2	7 955	1 310	1 850	31
MIDDLE ATLANTIC . . . . .	329	483 120	31 969	11.7	28 594	4 464	7 067	149
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	243	329 524	21 108	12.6	22 215	3 397	5 262	124
WEST NORTH CENTRAL . . . . .	89	118 236	7 622	14.4	8 883	1 380	1 974	54
THE SOUTH:								
SOUTH ATLANTIC . . . . .	207	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL . . . . .	59	45 610	2 536	14.9	3 871	836	962	24
WEST SOUTH CENTRAL . . . . .	109	110 196	7 931	12.8	7 379	1 537	1 765	66
THE WEST:								
MOUNTAIN . . . . .	42	36 623	2 296	10.8	1 982	365	513	29
PACIFIC . . . . .	203	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	5	5 640	1 085	10.5	216	39	47	1
VERMONT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	47	84 549	5 075	13.0	5 029	652	1 123	18
RHODE ISLAND . . . . .	7	2 078	94	19.2	220	46	53	4
CONNECTICUT . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	170	296 888	20 140	10.4	15 658	2 220	3 871	65
NEW JERSEY . . . . .	53	46 709	4 401	18.8	4 685	753	1 148	27
PENNSYLVANIA . . . . .	106	139 523	7 428	12.0	8 251	1 491	2 048	57
EAST NORTH CENTRAL:								
OHIO . . . . .	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA . . . . .	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	83	114 221	8 911	11.9	6 200	917	1 522	42
MICHIGAN . . . . .	40	39 221	1 596	11.6	2 407	379	548	28
WISCONSIN . . . . .	22	20 448	1 685	15.2	1 717	295	386	10
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	21	43 159	1 775	9.3	2 229	302	470	11
IOWA . . . . .	14	6 319	432	17.2	619	101	123	11
MISSOURI . . . . .	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	15	11 681	560	13.9	748	132	189	9
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	28	25 236	1 002	12.2	1 643	284	401	14
DISTRICT OF COLUMBIA . . . . .	7	14 677	1 038	21.1	1 935	239	458	1
VIRGINIA . . . . .	36	29 973	2 457	14.7	2 412	477	566	24
WEST VIRGINIA . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	22	44 486	3 138	14.3	3 672	692	915	10
SOUTH CAROLINA . . . . .	12	9 756	312	8.6	430	85	108	7
GEORGIA . . . . .	24	19 503	1 866	18.0	1 735	300	381	14
FLORIDA . . . . .	62	55 887	3 064	13.7	3 605	735	1 008	33
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	9	11 029	808	15.5	969	179	225	(D)
TENNESSEE . . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	23	13 384	645	14.3	1 119	306	291	10
MISSISSIPPI . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	22	17 718	944	12.4	1 383	332	334	15
OKLAHOMA . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	63	69 859	5 957	12.5	4 127	840	957	36
MOUNTAIN:								
MONTANA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	12	15 143	588	9.6	780	136	198	7
NEW MEXICO . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	25	8 569	409	15.8	686	109	150	17
OREGON . . . . .	19	10 834	526	10.5	612	112	160	8
CALIFORNIA . . . . .	143	282 245	18 651	15.4	16 237	2 238	3 714	62
ALASKA . . . . .	4	3 117	248	20.4	232	21	55	1
HAWAII . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
DAIRY PRODUCTS (SIC 5043)								
UNITED STATES . . . . .	2 785	2 677 759	97 491	11.6	153 624	25 117	39 564	1 857
REGIONS <sup>1</sup>								
THE NORTHEASTERN STATES . . . . .	751	884 036	32 561	12.7	59 033	8 643	14 218	299
THE NORTH CENTRAL STATES . . . . .	894	1 054 801	41 115	9.9	46 870	7 694	12 889	626
THE SOUTH . . . . .	754	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST . . . . .	386	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	127	83 579	1 880	16.3	7 886	1 288	1 816	53
MIDDLE ATLANTIC . . . . .	624	800 457	30 681	12.3	51 147	7 355	12 402	246
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	610	711 901	22 815	9.8	33 699	5 306	9 214	417
WEST NORTH CENTRAL . . . . .	284	342 900	18 300	10.0	13 171	2 388	3 675	209
THE SOUTH:								
SOUTH ATLANTIC . . . . .	276	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL . . . . .	208	104 555	3 081	14.4	7 750	1 439	1 801	184
WEST SOUTH CENTRAL . . . . .	270	152 438	3 128	12.3	9 158	1 945	2 463	228
THE WEST:								
MOUNTAIN . . . . .	132	43 324	1 718	11.8	2 372	556	621	120
PACIFIC . . . . .	254	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE . . . . .	18	7 344	307	15.3	632	124	144	7
NEW HAMPSHIRE . . . . .	8	7 392	69	21.3	1 008	179	217	1
VERMONT . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	55	46 925	813	14.1	3 926	597	925	25
RHODE ISLAND . . . . .	13	5 916	270	17.3	522	87	119	2
CONNECTICUT . . . . .	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	422	486 794	19 951	12.8	32 490	4 474	7 801	139
NEW JERSEY . . . . .	109	182 521	4 255	10.9	10 433	1 473	2 643	57
PENNSYLVANIA . . . . .	93	131 142	6 475	12.5	8 224	1 408	1 958	50
EAST NORTH CENTRAL:								
OHIO . . . . .	82	71 434	952	11.1	3 414	615	789	48
INDIANA . . . . .	63	41 546	582	14.0	3 243	551	805	51
ILLINOIS . . . . .	193	235 107	5 205	9.3	11 969	1 728	4 106	137
MICHIGAN . . . . .	129	102 072	3 207	11.1	5 674	747	1 278	111
WISCONSIN . . . . .	143	261 742	12 869	8.9	9 399	1 665	2 236	70
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	79	271 347	15 830	9.2	8 450	1 383	2 568	43
IOWA . . . . .	56	27 012	1 093	12.5	583	348	408	47
MISSOURI . . . . .	82	26 192	855	14.4	2 084	404	445	68
NORTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	16	8 765	170	10.8	441	87	91	14
KANSAS . . . . .	21	7 172	200	16.8	527	130	134	22
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	20	18 021	577	15.1	1 258	227	328	16
DISTRICT OF COLUMBIA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	31	54 286	2 120	6.0	2 830	610	713	17
WEST VIRGINIA . . . . .	16	3 495	148	18.5	336	70	84	13
NORTH CAROLINA . . . . .	62	25 546	562	19.5	2 714	533	681	51
SOUTH CAROLINA . . . . .	22	11 943	527	15.7	917	199	222	20
GEORGIA . . . . .	48	16 543	466	20.9	1 799	342	408	36
FLORIDA . . . . .	73	37 833	1 045	16.6	3 520	618	848	36
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	62	15 794	1 094	22.9	1 718	284	402	55
TENNESSEE . . . . .	72	44 410	1 042	7.9	1 770	379	420	70
ALABAMA . . . . .	28	26 259	449	16.7	2 354	380	538	20
MISSISSIPPI . . . . .	46	18 092	496	19.3	1 908	396	441	39
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	34	13 578	133	17.3	1 143	203	384	30
LOUISIANA . . . . .	50	22 213	254	18.1	2 166	431	554	50
OKLAHOMA . . . . .	27	20 294	201	10.4	1 027	208	231	23
TEXAS . . . . .	159	96 353	2 540	10.6	4 822	1 103	1 294	125
MOUNTAIN:								
MONTANA . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	36	15 724	856	11.0	829	181	235	29
NEW MEXICO . . . . .	16	3 108	76	14.6	189	42	59	15
ARIZONA . . . . .	30	7 779	332	11.2	389	99	93	30
UTAH . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	17	35 853	308	4.3	604	100	145	16
OREGON . . . . .	26	11 110	551	11.8	623	117	159	25
CALIFORNIA . . . . .	203	213 151	9 281	12.8	13 466	1 931	3 890	161
ALASKA . . . . .	4	2 369	85	13.9	164	28	41	3
HAWAII . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
POULTRY AND POULTRY PRODUCTS (SIC 5044)								
UNITED STATES . . . . .	2 022	2 179 574	72 547	10.0	109 197	22 094	26 018	1 476
REGIONS:								
THE NORTHEASTERN STATES . . . . .	472	542 085	14 709	8.9	24 219	4 463	6 385	280
THE NORTH CENTRAL STATES . . . . .	687	610 193	18 616	9.7	30 761	6 347	6 909	561
THE SOUTH . . . . .	610	675 331	25 567	11.0	35 793	8 208	8 352	475
THE WEST . . . . .	253	351 965	13 655	10.1	18 424	3 076	4 372	160
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	95	89 874	3 231	8.8	3 957	723	925	48
MIDDLE ATLANTIC . . . . .	377	452 211	11 478	9.0	20 262	3 740	5 460	232
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	439	422 308	11 400	10.1	21 839	4 098	4 803	345
WEST NORTH CENTRAL . . . . .	248	187 885	7 216	9.0	8 922	2 249	2 106	216
THE SOUTH:								
SOUTH ATLANTIC . . . . .	253	308 204	10 430	9.6	14 798	3 401	3 342	169
EAST SOUTH CENTRAL . . . . .	126	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL . . . . .	231	264 389	10 643	12.1	15 354	3 389	3 669	189
THE WEST:								
MOUNTAIN . . . . .	73	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC . . . . .	180	272 721	10 982	9.9	14 233	2 324	3 358	127
NEW ENGLAND:								
MAINE . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	51	47 425	1 698	8.5	1 990	324	478	20
RHODE ISLAND . . . . .	9	6 549	98	7.7	249	47	58	6
CONNECTICUT . . . . .	17	25 440	654	9.2	1 189	241	271	11
MIDDLE ATLANTIC:								
NEW YORK . . . . .	190	240 675	7 045	7.8	10 075	1 555	2 402	107
NEW JERSEY . . . . .	76	99 349	1 767	8.4	4 127	825	990	39
PENNSYLVANIA . . . . .	111	112 187	2 666	11.8	6 060	1 360	2 068	86
EAST NORTH CENTRAL:								
OHIO . . . . .	91	90 630	2 844	10.8	4 718	1 084	1 075	74
INDIANA . . . . .	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	157	166 947	4 119	9.1	8 110	1 299	1 652	115
MICHIGAN . . . . .	77	95 076	2 993	10.0	4 993	824	1 171	68
WISCONSIN . . . . .	51	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	46	35 336	503	10.3	1 898	504	478	39
IOWA . . . . .	70	72 303	3 516	7.1	2 902	807	703	57
MISSOURI . . . . .	55	36 953	1 852	9.7	1 868	378	390	48
NORTH DAKOTA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	11	7 722	246	8.9	296	76	68	12
NEBRASKA . . . . .	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	31	17 151	709	12.1	993	248	241	27
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	14	22 214	571	9.9	1 329	214	324	4
VIRGINIA . . . . .	29	20 719	560	10.2	1 249	230	296	21
WEST VIRGINIA . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	50	63 195	3 537	8.6	3 064	782	609	42
SOUTH CAROLINA . . . . .	17	7 037	228	7.9	293	98	72	13
GEORGIA . . . . .	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	49	75 260	1 613	9.5	2 870	521	652	30
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	42	22 794	920	13.3	976	284	253	44
TENNESSEE . . . . .	38	30 388	1 378	13.4	2 177	528	476	39
ALABAMA . . . . .	29	33 851	1 661	9.8	1 252	371	303	20
MISSISSIPPI . . . . .	17	15 705	535	12.0	1 236	235	309	14
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	46	96 445	3 931	14.0	6 923	1 299	1 747	32
LOUISIANA . . . . .	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA . . . . .	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	133	125 599	6 162	10.9	5 910	1 542	1 349	124
MOUNTAIN:								
MONTANA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	20	38 380	1 185	9.8	1 892	282	469	11
NEW MEXICO . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	10	9 441	501	10.5	537	62	108	-
PACIFIC:								
WASHINGTON . . . . .	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON . . . . .	11	11 691	378	8.1	509	85	90	10
CALIFORNIA . . . . .	145	242 918	10 014	9.9	12 575	2 040	3 007	99
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
CONFECTIONERY (SIC 5045)								
UNITED STATES . . . . .	1 998	1 029 769	65 196	12.9	71 712	13 994	17 542	1 550
REGIONS:								
THE NORTHEASTERN STATES . . . . .	538	306 827	22 793	13.1	21 495	3 847	5 285	383
THE NORTH CENTRAL STATES . . . . .	494	324 682	15 111	11.4	21 129	3 967	5 027	371
THE SOUTH . . . . .	691	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST . . . . .	275	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	106	50 056	2 408	11.5	3 312	675	817	78
MIDDLE ATLANTIC . . . . .	432	256 771	20 385	13.4	18 183	3 172	4 468	305
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	364	261 156	10 858	11.3	17 352	3 132	4 074	267
WEST NORTH CENTRAL . . . . .	130	63 526	4 253	11.8	3 777	835	953	104
THE SOUTH:								
SOUTH ATLANTIC . . . . .	355	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL . . . . .	140	50 748	4 533	13.5	3 302	744	776	132
WEST SOUTH CENTRAL . . . . .	196	86 273	5 249	11.2	4 749	1 107	1 267	178
THE WEST:								
MOUNTAIN . . . . .	76	25 805	1 538	13.4	1 946	448	522	65
PACIFIC . . . . .	199	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE . . . . .	8	2 838	193	9.5	147	46	35	9
NEW HAMPSHIRE . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	49	20 282	967	12.2	1 464	305	362	33
RHODE ISLAND . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	227	152 243	14 293	12.5	9 782	1 527	2 368	136
NEW JERSEY . . . . .	64	43 536	2 716	14.5	3 329	602	897	47
PENNSYLVANIA . . . . .	141	60 992	3 376	14.6	5 072	1 043	1 203	122
EAST NORTH CENTRAL:								
OHIO . . . . .	114	40 568	2 275	15.6	3 857	712	879	88
INDIANA . . . . .	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	105	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN . . . . .	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN . . . . .	45	9 311	661	14.6	784	172	171	31
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA . . . . .	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	34	11 690	690	10.1	661	153	164	25
NORTH DAKOTA . . . . .	7	3 674	260	19.2	372	69	92	4
SOUTH DAKOTA . . . . .	7	2 612	135	8.3	122	22	19	10
NEBRASKA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	13	2 660	179	15.4	168	45	46	14
SOUTH ATLANTIC:								
DELAWARE . . . . .	8	1 857	145	13.6	152	31	38	7
MARYLAND . . . . .	39	15 507	885	13.6	1 283	256	314	22
DISTRICT OF COLUMBIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	74	26 271	1 823	15.0	2 290	503	532	59
SOUTH CAROLINA . . . . .	35	14 636	1 389	14.9	1 362	264	331	35
GEORGIA . . . . .	57	19 905	1 056	15.8	1 676	368	385	46
FLORIDA . . . . .	58	20 979	1 113	17.7	1 860	375	505	41
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	32	11 595	1 076	15.1	722	167	177	24
TENNESSEE . . . . .	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	25	9 943	582	14.2	708	147	152	29
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	25	(D)	297	15.4	376	92	83	30
LOUISIANA . . . . .	48	19 291	1 041	13.9	1 370	322	339	33
OKLAHOMA . . . . .	17	(D)	183	7.9	137	58	41	17
TEXAS . . . . .	106	58 088	3 728	10.1	2 866	635	804	98
MOUNTAIN:								
MONTANA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	10	4 121	297	15.8	412	85	139	10
WYOMING . . . . .	5	731	59	14.9	61	26	23	3
COLORADO . . . . .	18	5 676	339	15.0	503	114	128	14
NEW MEXICO . . . . .	13	3 492	243	11.5	224	48	50	11
ARIZONA . . . . .	9	2 356	127	15.1	187	45	45	9
UTAH . . . . .	13	5 652	273	10.7	270	71	62	13
NEVADA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	26	11 037	690	16.0	1 034	222	252	20
OREGON . . . . .	19	5 704	292	14.7	443	89	105	14
CALIFORNIA . . . . .	136	76 024	5 718	13.8	5 158	940	1 293	104
ALASKA . . . . .	5	2 049	237	24.5	258	25	60	5
HAWAII . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FISH AND SEAFOODS (SIC 5046)								
UNITED STATES . . . . .	1 534	856 352	47 690	14.2	62 740	13 953	14 648	1 102
REGIONS:								
THE NORTHEASTERN STATES . . . . .	553	363 132	15 703	13.2	24 174	4 182	5 562	315
THE NORTH CENTRAL STATES . . . . .	132	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH . . . . .	658	269 658	14 893	15.4	21 503	6 247	4 997	561
THE WEST . . . . .	191	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	288	173 165	7 421	13.6	12 013	2 241	2 664	162
MIDDLE ATLANTIC . . . . .	265	189 967	8 282	12.8	12 161	1 941	2 898	153
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	112	77 899	4 176	11.9	4 929	918	1 217	85
WEST NORTH CENTRAL . . . . .	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH:								
SOUTH ATLANTIC . . . . .	445	167 418	8 176	16.7	14 932	4 409	3 465	397
EAST SOUTH CENTRAL . . . . .	62	(D)	(D)	15.8	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL . . . . .	151	79 952	5 464	12.6	4 951	1 362	1 166	117
THE WEST:								
MOUNTAIN . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC . . . . .	175	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE . . . . .	99	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	10	3 264	161	13.0	218	70	56	8
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	139	120 183	4 560	13.5	8 530	1 378	1 852	64
RHODE ISLAND . . . . .	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	178	148 630	6 435	12.0	9 323	1 391	2 217	90
NEW JERSEY . . . . .	53	21 066	741	13.6	1 442	277	337	39
PENNSYLVANIA . . . . .	34	20 271	1 106	17.7	1 396	273	344	24
EAST NORTH CENTRAL:								
OHIO . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN . . . . .	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN . . . . .	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	-	-	-	-	-	-	-	-
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	67	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	5	3 267	93	18.0	300	44	73	3
VIRGINIA . . . . .	68	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	64	20 145	896	18.0	2 126	832	466	64
SOUTH CAROLINA . . . . .	24	6 176	228	16.5	527	141	127	23
GEORGIA . . . . .	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	167	73 962	4 454	16.4	6 060	1 619	1 427	133
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	11	6 351	266	11.2	360	95	88	9
ALABAMA . . . . .	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	20	6 035	531	20.0	496	98	92	13
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	80	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	67	51 758	4 286	12.3	3 122	776	733	44
MOUNTAIN:								
MONTANA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	3	3 311	315	12.9	223	38	48	4
NEW MEXICO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON . . . . .	13	14 668	906	16.6	1 253	464	261	13
CALIFORNIA . . . . .	97	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALASKA . . . . .	6	717	91	14.6	43	14	14	4
HAWAII . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
MEAT AND MEAT PRODUCTS (SIC 5047)								
UNITED STATES . . . . .	5 041	7 395 047	174 217	9.8	395 453	58 773	94 469	3 336
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 817	3 061 120	61 240	8.4	141 432	20 062	33 593	1 014
THE NORTH CENTRAL STATES . . . . .	1 264	2 142 231	52 141	9.4	111 124	15 621	26 612	820
THE SOUTH . . . . .	1 088	1 008 906	29 410	12.2	65 837	12 572	15 774	830
THE WEST . . . . .	872	1 182 790	31 426	12.2	77 060	10 518	18 490	672
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	397	737 291	14 620	9.3	36 699	5 217	8 859	184
MIDDLE ATLANTIC . . . . .	1 420	2 323 829	46 620	8.1	104 733	14 845	24 734	830
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	940	1 815 709	43 004	8.9	90 049	12 414	21 962	595
WEST NORTH CENTRAL . . . . .	324	326 522	9 137	11.8	21 075	3 207	4 650	225
THE SOUTH:								
SOUTH ATLANTIC . . . . .	467	490 147	13 808	11.6	30 448	5 473	7 247	294
EAST SOUTH CENTRAL . . . . .	198	146 279	4 662	14.2	11 054	2 226	2 538	179
WEST SOUTH CENTRAL . . . . .	423	372 480	10 940	12.3	24 335	4 873	5 989	357
THE WEST:								
MOUNTAIN . . . . .	177	163 277	4 428	12.2	11 481	1 958	2 774	131
PACIFIC . . . . .	695	1 019 513	26 998	12.1	65 579	8 560	15 716	541
NEW ENGLAND:								
MAINE . . . . .	28	32 110	1 096	11.2	1 762	326	416	16
NEW HAMPSHIRE . . . . .	13	14 063	271	13.2	1 125	144	249	2
VERMONT . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	231	498 666	8 833	8.9	23 015	3 157	5 695	109
RHODE ISLAND . . . . .	33	42 706	466	6.9	1 825	314	419	12
CONNECTICUT . . . . .	85	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	853	1 507 616	29 216	7.6	63 674	8 283	14 686	434
NEW JERSEY . . . . .	272	387 557	7 161	8.4	17 635	2 966	4 457	160
PENNSYLVANIA . . . . .	295	428 656	10 243	9.7	23 424	3 596	5 591	236
EAST NORTH CENTRAL:								
OHIO . . . . .	154	252 103	4 272	8.3	12 509	1 950	3 076	80
INDIANA . . . . .	76	73 359	2 533	13.6	5 626	992	1 296	54
ILLINOIS . . . . .	436	1 021 453	24 681	8.1	46 089	5 704	11 008	284
MICHIGAN . . . . .	191	355 200	7 312	9.2	17 209	2 568	4 154	134
WISCONSIN . . . . .	83	113 594	4 206	13.7	8 616	1 200	2 428	43
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	65	105 505	2 409	9.8	5 547	741	1 287	37
IOWA . . . . .	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	118	103 040	3 854	14.2	8 028	1 135	1 691	87
NORTH DAKOTA . . . . .	9	4 200	159	12.0	269	70	62	8
SOUTH DAKOTA . . . . .	7	821	16	20.8	90	28	20	4
NEBRASKA . . . . .	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	37	23 532	789	13.2	1 726	367	433	23
WEST VIRGINIA . . . . .	16	10 953	455	13.0	813	164	187	14
NORTH CAROLINA . . . . .	80	44 379	1 474	15.7	3 364	688	758	60
SOUTH CAROLINA . . . . .	40	21 505	514	11.9	1 346	289	305	33
GEORGIA . . . . .	76	65 937	2 422	13.1	4 573	879	1 056	54
FLORIDA . . . . .	133	184 355	5 164	10.7	10 532	1 889	2 633	63
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	55	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	76	49 058	1 438	13.2	3 529	773	815	77
ALABAMA . . . . .	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	31	25 320	1 159	14.1	1 939	395	429	26
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	68	45 421	1 025	12.9	3 182	683	783	44
OKLAHOMA . . . . .	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	264	267 627	8 196	12.0	17 040	3 321	4 186	230
MOUNTAIN:								
MONTANA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	13	8 300	91	13.2	792	153	207	10
WYOMING . . . . .	5	1 441	50	9.4	59	16	14	5
COLORADO . . . . .	57	84 463	2 476	11.2	5 375	852	1 299	41
NEW MEXICO . . . . .	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	27	27 205	641	12.6	1 978	385	491	18
UTAH . . . . .	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	87	68 035	2 314	15.7	6 019	901	1 417	62
OREGON . . . . .	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	528	878 473	21 674	11.8	54 781	6 892	13 197	412
ALASKA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FRESH FRUITS AND VEGETABLES (SIC 5048)								
UNITED STATES . . . . .	5 284	3 972 937	94 299	14.5	307 262	58 636	70 795	3 944
REGIONS:								
THE NORTHEASTERN STATES:	1 487	1 001 707	18 234	13.6	72 528	13 359	17 242	1 049
THE NORTH CENTRAL STATES:	1 079	902 109	23 202	12.7	61 874	10 507	14 510	891
THE SOUTH:	1 592	1 038 953	25 145	15.1	81 323	18 586	19 610	1 219
THE WEST:	1 126	1 030 168	27 718	16.3	91 537	16 184	19 433	785
THE NORTHEASTERN STATES:								
NEW ENGLAND:	414	235 646	4 515	13.5	16 951	3 393	4 010	269
MIDDLE ATLANTIC:	1 073	766 061	13 719	13.6	55 577	9 966	13 232	780
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	792	669 750	15 201	12.3	44 008	7 167	10 313	672
WEST NORTH CENTRAL:	287	232 359	8 001	13.8	17 866	3 340	4 197	219
THE SOUTH:								
SOUTH ATLANTIC:	775	507 591	11 473	15.5	41 559	9 200	9 897	504
EAST SOUTH CENTRAL:	287	165 591	4 007	13.4	10 391	2 370	2 530	267
WEST SOUTH CENTRAL:	530	365 771	9 665	15.2	29 373	7 016	7 183	448
THE WEST:								
MOUNTAIN:	232	175 356	4 332	16.5	15 269	3 329	3 767	167
PACIFIC:	894	854 812	23 386	16.3	76 268	12 855	15 666	618
NEW ENGLAND:								
MAINE:	57	26 456	1 178	16.9	2 030	516	496	38
NEW HAMPSHIRE:	18	8 758	128	13.5	668	135	153	12
VERMONT:	5	1 502	8	16.8	120	27	24	7
MASSACHUSETTS:	208	124 356	1 997	13.1	8 502	1 758	2 005	129
RHODE ISLAND:	33	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT:	93	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK:	579	444 785	8 715	14.2	34 732	5 891	8 332	360
NEW JERSEY:	182	105 220	1 571	12.9	6 725	1 230	1 576	152
PENNSYLVANIA:	312	216 056	3 433	12.8	14 120	2 845	3 324	268
EAST NORTH CENTRAL:								
OHIO:	204	191 528	2 926	11.6	12 301	1 980	2 914	168
INDIANA:	83	58 998	1 842	15.0	4 373	833	1 243	77
ILLINOIS:	249	209 559	6 197	11.7	13 489	2 070	3 069	221
MICHIGAN:	177	156 109	3 111	12.4	9 554	1 508	2 071	161
WISCONSIN:	79	53 556	1 125	13.5	4 291	776	1 016	45
WEST NORTH CENTRAL:								
MINNESOTA:	56	50 999	1 197	14.7	4 363	852	1 037	35
IOWA:	32	32 284	2 253	17.8	3 015	486	686	20
MISSOURI:	124	98 325	3 050	12.1	6 785	1 134	1 565	102
NORTH DAKOTA:	8	4 102	46	12.6	207	75	64	8
SOUTH DAKOTA:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA:	27	16 216	511	12.9	1 173	377	290	19
KANSAS:	37	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC:								
DELAWARE:	9	2 544	48	19.7	267	71	68	6
MARYLAND:	71	44 609	1 840	10.6	2 309	541	557	54
DISTRICT OF COLUMBIA:	24	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA:	66	38 238	995	17.1	3 342	751	747	41
WEST VIRGINIA:	45	25 976	823	16.4	2 392	607	606	32
NORTH CAROLINA:	115	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH CAROLINA:	43	33 350	485	13.0	1 942	384	432	39
GEORGIA:	115	70 934	1 250	13.2	4 353	823	987	91
FLORIDA:	287	223 696	4 685	17.3	21 638	4 851	5 278	148
EAST SOUTH CENTRAL:								
KENTUCKY:	68	31 330	583	13.2	2 166	465	497	70
TENNESSEE:	93	72 149	2 106	13.9	4 093	932	1 032	93
ALABAMA:	89	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI:	37	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS:	52	29 417	505	16.0	2 344	495	570	42
LOUISIANA:	107	57 610	2 044	13.8	4 140	942	974	78
OKLAHOMA:	49	41 178	1 313	17.3	3 802	694	790	49
TEXAS:	322	237 566	5 803	15.2	19 087	4 885	4 849	279
MOUNTAIN:								
MONTANA:	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO:	40	34 020	860	19.1	3 303	1 020	913	17
WYOMING:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO:	69	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW MEXICO:	14	10 921	171	20.5	1 160	250	280	7
ARIZONA:	48	45 538	1 361	16.4	4 692	931	1 208	34
UTAH:	39	31 181	371	13.2	1 911	360	441	36
NEVADA:	9	5 229	104	19.3	568	80	120	7
PACIFIC:								
WASHINGTON:	110	133 008	5 646	17.2	12 370	1 766	2 086	45
OREGON:	77	56 342	1 262	14.5	4 487	1 037	1 101	48
CALIFORNIA:	662	644 908	15 869	16.3	57 652	9 661	12 081	499
ALASKA:	7	3 589	231	14.5	249	31	49	6
HAWAII:	38	16 965	378	18.3	1 510	360	349	20

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
COFFEE, TEA AND SPICES (SIC 5049 PART)								
UNITED STATES . . . . .	520	1 225 687	118 484	4.0	26 161	4 337	6 462	269
REGIONS:								
THE NORTHEASTERN STATES . . . . .	243	810 940	89 485	3.2	12 939	2 039	3 152	114
THE NORTH CENTRAL STATES . . . . .	92	62 190	3 417	9.7	3 288	533	794	51
THE SOUTH . . . . .	112	200 739	18 785	6.2	7 910	1 429	2 032	65
THE WEST . . . . .	73	151 818	6 797	3.1	2 024	336	484	39
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	40	39 529	1 982	6.3	1 389	242	347	17
MIDDLE ATLANTIC . . . . .	203	771 411	87 503	3.0	11 550	1 797	2 805	97
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	71	50 521	2 922	10.1	2 786	436	693	39
WEST NORTH CENTRAL . . . . .	21	11 669	495	8.2	502	97	101	12
THE SOUTH:								
SOUTH ATLANTIC . . . . .	49	16 818	1 046	14.6	1 294	214	272	31
EAST SOUTH CENTRAL . . . . .	14	13 878	680	6.2	507	89	107	8
WEST SOUTH CENTRAL . . . . .	49	170 043	17 059	5.4	6 109	1 126	1 653	26
THE WEST:								
MOUNTAIN . . . . .	16	3 456	186	12.6	221	44	53	14
PACIFIC . . . . .	57	148 362	6 611	2.9	1 803	292	431	25
NEW ENGLAND:								
MAINE . . . . .	3	(0)	(D)	(D)	(D)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	18	16 745	544	5.9	559	100	144	8
RHODE ISLAND . . . . .	7	(D)	(0)	(0)	(0)	(D)	(D)	(0)
CONNECTICUT . . . . .	12	(D)	(D)	(D)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	151	729 388	84 631	2.6	9 247	1 352	2 282	58
NEW JERSEY . . . . .	27	24 423	1 485	7.3	981	212	229	17
PENNSYLVANIA . . . . .	25	17 600	1 387	15.9	1 322	233	294	22
EAST NORTH CENTRAL:								
OHIO . . . . .	19	11 310	803	11.3	679	114	173	9
INDIANA . . . . .	7	4 171	328	8.5	212	44	53	1
ILLINOIS . . . . .	31	17 419	1 597	14.1	1 333	200	332	22
MICHIGAN . . . . .	11	17 318	181	5.5	542	68	129	6
WISCONSIN . . . . .	3	303	13	11.2	20	10	6	1
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	9	(0)	(D)	(D)	(D)	(D)	(D)	(0)
IOWA . . . . .	1	(0)	(0)	(D)	(0)	(0)	(0)	(0)
MISSOURI . . . . .	9	6 256	163	6.4	199	43	31	6
NORTH DAKOTA . . . . .	1	(0)	(D)	(D)	(0)	(0)	(D)	(D)
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	-	-	-	-	-	-	-	-
KANSAS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(0)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	7	3 229	167	6.3	106	12	20	5
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	5	869	55	14.3	64	12	13	4
WEST VIRGINIA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	6	(0)	(D)	(D)	(0)	(D)	(D)	(0)
SOUTH CAROLINA . . . . .	1	(0)	(D)	(D)	(0)	(D)	(D)	(0)
GEORGIA . . . . .	5	1 796	134	21.9	246	25	21	3
FLORIDA . . . . .	22	8 080	371	15.6	649	111	164	13
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	1	(0)	(D)	(0)	(D)	(0)	(D)	(D)
TENNESSEE . . . . .	6	8 671	598	6.4	321	54	82	6
ALABAMA . . . . .	6	(D)	(D)	(D)	(0)	(0)	(0)	(D)
MISSISSIPPI . . . . .	1	(0)	(D)	(0)	(0)	(D)	(0)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	(0)	(D)	(0)	(D)	(D)	(D)	(0)
LOUISIANA . . . . .	17	144 876	14 955	4.9	4 896	923	1 368	5
OKLAHOMA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(D)
TEXAS . . . . .	26	23 604	1 994	7.4	1 046	170	245	17
MOUNTAIN:								
MONTANA . . . . .	-	(0)	(D)	(D)	(0)	(0)	(D)	(0)
IDAHO . . . . .	-	-	-	-	-	-	-	-
WYOMING . . . . .	2	(D)	(D)	(D)	(0)	(0)	(0)	(0)
COLORADO . . . . .	4	589	65	14.9	38	13	15	3
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-
ARIZONA . . . . .	7	832	32	11.8	50	13	15	7
UTAH . . . . .	2	(0)	(D)	(D)	(D)	(0)	(D)	(0)
NEVADA . . . . .	1	(0)	(D)	(0)	(D)	(0)	(0)	(D)
PACIFIC:								
WASHINGTON . . . . .	2	(0)	(D)	(0)	(D)	(0)	(0)	(D)
OREGON . . . . .	2	(D)	(0)	(0)	(0)	(0)	(0)	(0)
CALIFORNIA . . . . .	51	147 299	6 577	2.8	1 740	276	413	22
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	2	(0)	(D)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
BREAD AND BAKED GOODS (SIC 5049 PART)								
UNITED STATES . . . . .	988	413 306	18 938	19.4	48 266	8 514	11 708	690
REGIONS:								
THE NORTHEASTERN STATES . . . . .	393	186 168	9 610	18.9	20 298	3 476	5 031	245
THE NORTH CENTRAL STATES . . . . .	215	106 544	4 519	19.4	12 491	2 037	2 904	148
THE SOUTH . . . . .	217	77 803	3 213	19.7	10 030	2 009	2 489	168
THE WEST . . . . .	163	42 791	1 596	20.9	5 447	992	1 284	129
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	89	30 135	779	24.1	3 773	680	871	53
MIDDLE ATLANTIC . . . . .	304	156 033	8 831	17.9	16 525	2 796	4 160	192
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	165	79 390	3 516	19.6	9 715	1 545	2 216	116
WEST NORTH CENTRAL . . . . .	50	27 154	1 003	19.0	2 776	492	688	32
THE SOUTH:								
SOUTH ATLANTIC . . . . .	113	42 184	1 831	19.8	5 431	1 100	1 385	88
EAST SOUTH CENTRAL . . . . .	48	15 217	465	20.8	2 214	450	492	34
WEST SOUTH CENTRAL . . . . .	56	20 402	917	18.7	2 385	459	612	46
THE WEST:								
MOUNTAIN . . . . .	70	15 401	400	18.3	1 541	312	362	59
PACIFIC . . . . .	93	27 390	1 196	22.4	3 906	680	922	70
NEW ENGLAND:								
MAINE . . . . .	8	1 457	43	22.5	169	35	42	6
NEW HAMPSHIRE . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	38	14 017	293	28.4	2 154	369	492	18
RHODE ISLAND . . . . .	12	3 859	68	16.0	336	60	77	9
CONNECTICUT . . . . .	20	8 979	156	19.3	755	134	177	13
MIDDLE ATLANTIC:								
NEW YORK . . . . .	178	91 613	3 427	15.6	8 402	1 400	2 218	114
NEW JERSEY . . . . .	48	35 162	528	20.1	4 384	723	1 056	25
PENNSYLVANIA . . . . .	78	29 258	4 876	22.2	3 739	673	886	53
EAST NORTH CENTRAL:								
OHIO . . . . .	37	28 737	2 152	16.2	3 094	480	715	25
INDIANA . . . . .	25	4 855	90	21.2	448	82	113	19
ILLINOIS . . . . .	51	23 903	517	22.8	3 365	509	751	34
MICHIGAN . . . . .	37	16 433	630	20.3	2 164	373	500	28
WISCONSIN . . . . .	15	5 462	127	19.9	644	101	137	10
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	13	9 389	441	16.7	821	176	193	10
IOWA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	17	5 617	174	20.6	726	122	171	9
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	8	4 783	215	20.9	388	54	92	8
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	17	9 425	894	21.9	1 470	285	365	13
DISTRICT OF COLUMBIA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	12	2 859	66	22.9	408	116	90	10
WEST VIRGINIA . . . . .	7	1 088	65	21.3	113	25	23	3
NORTH CAROLINA . . . . .	16	6 987	180	21.4	1 108	209	257	12
SOUTH CAROLINA . . . . .	4	2 341	8	12.7	219	39	51	3
GEORGIA . . . . .	18	3 699	232	14.1	295	79	85	20
FLORIDA . . . . .	34	9 632	361	19.1	1 141	253	326	25
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	15	6 284	228	15.1	607	148	143	12
TENNESSEE . . . . .	22	6 845	155	26.7	1 384	234	295	14
ALABAMA . . . . .	5	1 192	22	19.4	142	38	32	3
MISSISSIPPI . . . . .	6	896	60	16.9	81	30	22	5
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	9	2 296	53	15.6	200	43	46	10
OKLAHOMA . . . . .	5	(D)	-	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	39	15 288	864	19.7	1 882	368	490	33
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	12	1 644	61	17.5	147	39	38	11
NEW MEXICO . . . . .	15	1 595	63	15.8	126	45	29	14
ARIZONA . . . . .	23	4 881	130	16.2	423	93	106	19
UTAH . . . . .	11	3 540	100	18.8	340	76	74	10
NEVADA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	10	2 739	205	17.6	274	38	57	5
OREGON . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	65	20 663	793	23.1	3 097	544	737	57
ALASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	7	1 695	116	19.4	165	30	32	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FOOD AND BEVERAGE BASIC MATERIALS (SIC 5049 PART)								
UNITED STATES . . . . .	549	776 094	95 357	6.5	24 069	4 572	5 968	315
REGIONS:								
THE NORTHEASTERN STATES:	192	418 778	68 401	4.3	9 734	1 502	2 462	99
THE NORTH CENTRAL STATES . . . . .	131	88 634	6 213	11.1	4 803	1 210	986	73
THE SOUTH . . . . .	124	155 706	14 539	9.7	6 037	1 271	1 640	68
THE WEST . . . . .	102	112 976	6 204	6.5	3 495	589	880	75
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	33	21 297	1 432	10.6	1 060	202	268	19
MIDDLE ATLANTIC . . . . .	159	397 481	66 969	4.0	8 674	1 300	2 194	80
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	91	48 572	2 402	13.2	2 952	947	620	54
WEST NORTH CENTRAL . . . . .	40	40 062	3 811	8.6	1 851	263	366	19
THE SOUTH:								
SOUTH ATLANTIC . . . . .	54	77 329	9 967	9.6	2 961	620	824	29
EAST SOUTH CENTRAL . . . . .	29	40 408	1 995	11.4	1 873	392	522	15
WEST SOUTH CENTRAL . . . . .	41	37 969	2 577	8.1	1 203	259	294	24
THE WEST:								
MOUNTAIN . . . . .	27	7 094	376	16.3	568	108	140	20
PACIFIC . . . . .	75	105 882	5 828	5.9	2 927	481	740	55
NEW ENGLAND:								
MAINE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	18	10 463	838	11.7	603	116	160	10
RHODE ISLAND . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	10	9 106	505	8.8	327	60	81	6
MIDDLE ATLANTIC:								
NEW YORK . . . . .	106	363 821	63 780	3.2	6 724	1 023	1 709	44
NEW JERSEY . . . . .	24	18 644	1 687	11.2	1 051	147	266	13
PENNSYLVANIA . . . . .	29	15 016	1 502	13.6	899	130	219	23
EAST NORTH CENTRAL:								
OHIO . . . . .	21	8 217	310	11.9	673	148	176	10
INDIANA . . . . .	15	3 420	112	14.1	240	37	60	10
ILLINOIS . . . . .	37	20 877	1 051	17.2	1 388	666	239	22
MICHIGAN . . . . .	15	13 179	806	8.8	505	74	113	11
WISCONSIN . . . . .	3	2 879	123	8.0	146	22	32	1
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IOWA . . . . .	9	15 623	1 511	4.7	308	54	82	5
MISSOURI . . . . .	14	4 415	193	12.9	236	46	58	5
NORTH DAKOTA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC:								
DELAWARE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	5	11 587	852	8.3	413	68	114	2
DISTRICT OF COLUMBIA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	11	5 632	900	10.5	229	59	73	8
WEST VIRGINIA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	7	10 743	600	12.8	513	87	126	4
SOUTH CAROLINA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA . . . . .	8	13 823	1 359	9.5	377	61	76	4
FLORIDA . . . . .	17	13 764	1 142	10.0	760	195	195	8
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	18	29 891	969	12.2	1 503	310	431	7
ALABAMA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	5	4 786	322	6.5	205	54	58	1
LOUISIANA . . . . .	17	24 346	1 678	7.5	587	113	121	7
OKLAHOMA . . . . .	3	727	92	9.2	25	8	6	2
TEXAS . . . . .	16	8 110	485	10.5	386	84	109	14
MOUNTAIN:								
MONTANA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	5	1 864	109	10.9	120	13	23	2
NEW MEXICO . . . . .	5	966	77	17.3	59	14	16	3
ARIZONA . . . . .	5	924	8	35.5	218	47	52	4
UTAH . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	5	1 584	91	11.4	60	12	20	3
PACIFIC:								
WASHINGTON . . . . .	6	9 924	485	8.7	480	66	113	3
OREGON . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CALIFORNIA . . . . .	60	93 339	5 158	5.3	2 278	377	590	44
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER GROCERY AND RELATED PRODUCTS, N.E.C. (SIC 5049 PART)								
UNITED STATES . . . . .	4 422	3 705 820	308 457	12.5	240 877	40 272	58 114	2 464
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 642	1 543 571	130 183	10.5	83 477	13 189	20 324	791
THE NORTH CENTRAL STATES . . . . .	1 016	678 969	52 638	14.4	53 524	8 459	12 868	600
THE SOUTH . . . . .	1 064	804 310	65 328	14.0	57 587	11 188	13 932	638
THE WEST . . . . .	700	678 970	60 308	13.1	46 289	7 436	10 990	435
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	261	215 053	14 576	14.0	16 865	2 781	4 220	104
MIDDLE ATLANTIC . . . . .	1 381	1 328 518	115 607	10.0	66 612	10 408	16 104	687
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	753	512 684	39 061	14.4	40 567	6 218	9 777	456
WEST NORTH CENTRAL . . . . .	263	166 285	13 577	14.5	12 957	2 241	3 091	144
THE SOUTH:								
SOUTH ATLANTIC . . . . .	483	384 853	30 701	14.5	29 171	5 657	7 288	255
EAST SOUTH CENTRAL . . . . .	216	136 684	10 713	13.5	9 902	2 087	2 307	148
WEST SOUTH CENTRAL . . . . .	365	282 773	23 914	13.5	18 514	3 444	4 337	235
THE WEST:								
MOUNTAIN . . . . .	157	74 775	6 713	15.7	6 317	1 144	1 520	89
PACIFIC . . . . .	543	604 195	53 595	12.7	39 972	6 292	9 470	346
NEW ENGLAND:								
MAINE . . . . .	18	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	15	6 596	389	16.1	561	113	126	6
VERMONT . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	143	144 532	10 218	14.2	11 381	1 858	2 901	53
RHODE ISLAND . . . . .	25	18 571	1 264	12.5	1 451	219	359	11
CONNECTICUT . . . . .	57	38 391	2 297	12.9	2 747	440	673	21
MIDDLE ATLANTIC:								
NEW YORK . . . . .	941	826 803	74 970	10.1	41 908	6 216	10 165	381
NEW JERSEY . . . . .	181	341 248	27 225	8.3	13 446	2 156	3 202	100
PENNSYLVANIA . . . . .	259	160 467	13 412	12.6	11 258	2 036	2 737	206
EAST NORTH CENTRAL:								
OHIO . . . . .	160	106 573	8 881	13.2	7 973	1 359	2 152	98
INDIANA . . . . .	84	51 095	3 160	13.9	3 883	703	990	41
ILLINOIS . . . . .	264	204 932	16 003	16.4	17 949	2 372	4 100	178
MICHIGAN . . . . .	157	117 952	8 620	12.0	7 982	1 326	1 927	93
WISCONSIN . . . . .	88	32 132	2 397	15.4	2 780	458	608	46
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	61	49 001	4 848	16.1	4 005	634	969	31
IOWA . . . . .	39	23 328	1 562	11.9	1 606	293	381	19
MISSOURI . . . . .	81	50 615	3 314	14.2	4 032	699	960	49
NORTH DAKOTA . . . . .	8	6 881	1 172	11.0	349	75	94	6
SOUTH DAKOTA . . . . .	14	10 203	614	16.5	688	124	132	8
NEBRASKA . . . . .	27	15 864	1 130	13.4	1 311	216	304	13
KANSAS . . . . .	33	10 393	937	16.2	966	200	251	18
SOUTH ATLANTIC:								
DELAWARE . . . . .	7	1 921	288	15.4	150	38	45	5
MARYLAND . . . . .	71	25 334	1 498	16.0	2 362	461	516	41
DISTRICT OF COLUMBIA . . . . .	5	8 708	894	18.7	874	118	207	2
VIRGINIA . . . . .	61	40 856	3 680	13.4	3 091	625	761	31
WEST VIRGINIA . . . . .	29	10 582	1 603	10.8	617	147	142	20
NORTH CAROLINA . . . . .	75	56 004	2 781	13.5	4 001	802	964	47
SOUTH CAROLINA . . . . .	39	28 246	1 750	12.1	1 662	306	404	19
GEORGIA . . . . .	87	105 795	8 367	15.1	7 544	1 536	2 029	44
FLORIDA . . . . .	109	107 407	9 840	15.1	8 870	1 624	2 220	46
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	62	47 114	2 958	11.3	3 002	598	688	37
TENNESSEE . . . . .	62	35 545	3 155	14.4	2 767	544	640	42
ALABAMA . . . . .	55	39 716	3 461	15.6	3 347	727	792	47
MISSISSIPPI . . . . .	37	14 309	1 139	12.6	786	218	187	22
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	47	24 660	2 609	18.4	2 422	443	625	17
LOUISIANA . . . . .	79	51 598	3 972	9.9	2 657	542	598	47
OKLAHOMA . . . . .	37	11 576	941	16.2	1 073	219	244	31
TEXAS . . . . .	202	194 939	16 392	13.7	12 362	2 240	2 870	140
MOUNTAIN:								
MONTANA . . . . .	11	3 860	266	13.9	231	24	33	7
IDAHO . . . . .	16	8 091	1 010	15.2	681	114	157	5
WYOMING . . . . .	7	1 539	321	11.1	88	22	19	3
COLORADO . . . . .	43	23 538	2 448	19.8	2 660	484	653	25
NEW MEXICO . . . . .	20	4 205	361	20.5	267	87	76	15
ARIZONA . . . . .	24	7 811	489	18.5	780	151	183	17
UTAH . . . . .	24	19 968	1 312	9.7	1 157	193	293	9
NEVADA . . . . .	12	5 763	506	15.3	453	69	106	8
PACIFIC:								
WASHINGTON . . . . .	58	125 106	7 767	6.9	5 313	738	1 255	31
OREGON . . . . .	33	46 305	3 356	14.8	2 664	409	567	14
CALIFORNIA . . . . .	429	419 629	41 131	14.2	31 103	4 950	7 414	286
ALASKA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	19	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
GRAIN (SIC 505 PART)								
UNITED STATES . . . . .	2 013	11 499 337	704 143	2.6	122 737	19 090	29 064	601
REGIONS:								
THE NORTHEASTERN STATES:	84	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES:	1 138	5 149 460	370 280	3.2	66 712	10 757	15 985	314
THE SOUTH:	530	2 193 684	215 596	3.1	26 670	4 560	6 053	194
THE WEST:	261	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:	72	2 785 284	63 207	1.1	13 262	1 440	3 306	26
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	474	2 125 485	168 716	3.2	27 156	4 290	6 434	129
WEST NORTH CENTRAL:	664	3 023 975	201 564	3.2	39 556	6 467	9 551	185
THE SOUTH:								
SOUTH ATLANTIC:	115	245 436	26 698	4.8	4 938	797	981	55
EAST SOUTH CENTRAL:	85	552 735	59 760	1.6	4 174	738	901	39
WEST SOUTH CENTRAL:	330	1 395 513	129 138	3.4	17 558	3 025	4 171	100
THE WEST:								
MOUNTAIN:	91	214 655	10 901	4.0	3 688	648	874	34
PACIFIC:	170	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE:	-	-	-	-	-	-	-	-
NEW HAMPSHIRE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND:	-	-	-	-	-	-	-	-
CONNECTICUT:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK:	46	2 694 105	56 524	1.1	12 048	1 267	3 037	13
NEW JERSEY:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO:	107	341 687	30 019	3.8	5 115	822	1 160	27
INDIANA:	41	200 612	25 255	3.1	2 012	371	535	13
ILLINOIS:	256	1 330 465	77 123	2.7	14 742	2 253	3 460	60
MICHIGAN:	31	95 386	9 477	6.1	2 252	353	484	11
WISCONSIN:	39	157 335	26 842	4.4	3 035	491	795	18
WEST NORTH CENTRAL:								
MINNESOTA:	113	685 253	74 185	3.3	8 978	1 316	2 252	25
IDWA:	146	509 236	25 259	3.9	7 924	1 433	1 852	42
MISSOURI:	83	967 827	45 888	2.0	7 712	1 180	1 845	28
NORTH DAKOTA:	36	39 987	2 586	4.0	638	117	135	9
SOUTH DAKOTA:	19	11 885	1 210	8.0	385	102	94	9
NEBRASKA:	129	316 449	24 567	4.5	6 441	1 100	1 544	31
KANSAS:	138	493 338	27 869	3.9	7 478	1 219	1 829	41
SOUTH ATLANTIC:								
DELAWARE:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	8	26 870	5 399	7.3	1 083	93	150	3
DISTRICT OF COLUMBIA:	-	-	-	-	-	-	-	-
VIRGINIA:	18	68 048	11 098	5.3	1 423	228	355	9
WEST VIRGINIA:	-	-	-	-	-	-	-	-
NORTH CAROLINA:	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA:	15	47 471	1 894	3.9	668	125	101	6
GEORGIA:	18	12 768	1 415	7.7	448	99	91	13
FLORIDA:	16	26 887	1 575	2.5	269	53	58	6
EAST SOUTH CENTRAL:								
KENTUCKY:	23	95 401	5 275	3.0	1 254	220	230	12
TENNESSEE:	32	338 649	38 625	.9	1 626	312	386	17
ALABAMA:	15	62 969	1 873	2.2	515	88	119	6
MISSISSIPPI:	15	55 716	13 987	2.8	779	118	166	4
WEST SOUTH CENTRAL:								
ARKANSAS:	26	77 074	19 862	3.4	894	197	194	10
LOUISIANA:	24	437 009	32 044	1.8	3 927	536	902	6
OKLAHOMA:	53	169 761	22 219	4.5	2 631	449	667	11
TEXAS:	227	711 669	55 013	4.2	10 106	1 843	2 408	73
MOUNTAIN:								
MONTANA:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAH0:	17	19 410	1 666	7.5	583	104	152	5
WYOMING:	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO:	32	68 064	4 573	5.6	1 481	250	353	10
NEW MEXICO:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	9	21 234	1 779	6.8	617	106	127	3
UTAH:	10	24 286	330	3.5	461	57	107	6
NEVADA:	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON:	66	179 313	9 949	3.5	2 695	369	584	2
OREGON:	33	647 372	13 444	1.5	4 716	480	1 042	2
CALIFORNIA:	69	313 561	19 157	3.3	4 534	750	1 109	20
ALASKA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and s.	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
LIVESTOCK (SIC 5D5 PART)								
UNITED STATES . . . . .	563	836 034	48 099	4.7	13 793	3 660	3 337	408
REGIONS:								
THE NORTHEASTERN STATES . . . . .	49	41 663	1 288	7.8	1 095	271	244	38
THE NORTH CENTRAL STATES . . . . .	247	(0)	(0)	(0)	(0)	(0)	1 353	170
THE SOUTH . . . . .	195	259 770	14 921	5.1	4 387	1 396	1 015	150
THE WEST . . . . .	72	(0)	(0)	(0)	(0)	(0)	(0)	50
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	11	5 123	161	9.9	143	37	32	9
MIDDLE ATLANTIC . . . . .	38	36 540	1 127	7.5	952	234	212	29
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	87	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL . . . . .	160	227 200	8 973	3.9	3 261	909	784	114
THE SOUTH:								
SDUTH ATLANTIC . . . . .	67	68 652	2 873	4.6	1 199	414	321	47
EAST SOUTH CENTRAL . . . . .	44	60 943	1 816	3.0	695	187	142	37
WEST SDUTH CENTRAL . . . . .	84	130 175	10 232	6.3	2 493	795	552	66
THE WEST:								
MDUNTAIN . . . . .	26	43 856	6 472	6.8	1 062	198	269	11
PACIFIC . . . . .	46	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW ENGLAND:								
MAINE . . . . .	-	-	-	-	-	-	-	-
NEW HAMPSHIRE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RHODE ISLAND . . . . .	-	-	-	-	-	-	-	-
CDNNECTICUT . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	19	20 282	798	9.9	764	168	166	13
NEW JERSEY . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PENNSYLVANIA . . . . .	17	(0)	(0)	(0)	(0)	(0)	(0)	(0)
EAST NORTH CENTRAL:								
OHIO . . . . .	19	103 996	818	1.6	646	122	168	9
INDIANA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ILLINOIS . . . . .	37	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MICHIGAN . . . . .	8	9 367	816	8.8	326	88	85	5
WISCONSIN . . . . .	17	12 975	411	8.4	426	115	135	10
WEST NRTH CENTRAL:								
MINNESOTA . . . . .	15	11 172	172	4.9	216	55	52	9
IOWA . . . . .	66	102 873	2 108	2.8	1 150	289	281	40
MISSOURI . . . . .	27	35 729	1 744	5.1	641	170	174	25
NRTH DAKOTA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	4	4 495	121	16.4	80	35	21	6
NEBRASKA . . . . .	25	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	19	11 036	1 024	7.7	300	98	75	13
SDUTH ATLANTIC:								
DELAWARE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	8	15 558	253	3.3	177	35	48	6
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	10	9 950	39	3.6	77	18	14	6
WEST VIRGINIA . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	18	21 413	843	3.2	244	58	56	12
SDUTH CAROLINA . . . . .	5	1 226	79	8.1	34	21	12	6
GEORGIA . . . . .	6	2 962	375	8.8	128	73	34	8
FLORIDA . . . . .	14	12 868	1 283	8.4	474	170	139	7
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	9	7 074	83	3.4	102	27	26	9
TENNESSEE . . . . .	10	5 237	341	2.5	49	33	15	7
ALABAMA . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LOUISIANA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKLAHOMA . . . . .	9	3 869	916	9.4	76	59	28	7
TEXAS . . . . .	62	118 826	9 055	6.2	2 181	642	474	44
MOUNTAIN:								
MONTANA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	9	12 072	1 617	6.8	282	58	39	8
NEW MEXICO . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	6	9 207	2 010	4.7	163	37	28	5
OREGON . . . . .	8	3 695	544	7.6	160	77	44	6
CALIFORNIA . . . . .	29	50 843	7 798	7.1	1 508	288	364	23
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
HIDES, SKINS, AND PELTS (SIC 5059 PART)								
UNITED STATES . . . . .	489	619 874	58 859	9.2	27 393	4 322	6 423	258
REGIONS:								
THE NORTHEASTERN STATES:	260	394 397	43 992	7.7	13 952	1 645	3 027	96
THE NORTH CENTRAL STATES:	107	102 669	7 464	10.5	6 204	1 234	1 638	84
THE SOUTH:	72	70 207	4 628	12.9	3 823	815	890	57
THE WEST:	50	52 601	2 775	13.2	3 414	628	868	21
THE NORTHEASTERN STATES:								
NEW ENGLAND:	13	58 582	4 213	8.0	2 357	77	142	9
MIDDLE ATLANTIC:	247	335 815	39 779	7.7	11 595	1 568	2 885	87
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	60	66 251	4 181	8.2	3 117	552	816	41
WEST NORTH CENTRAL:	47	36 418	3 283	14.8	3 087	682	822	43
THE SOUTH:								
SOUTH ATLANTIC:	24	15 837	1 276	13.5	1 018	212	243	24
EAST SOUTH CENTRAL:	14	13 346	1 056	15.4	1 033	211	232	7
WEST SOUTH CENTRAL:	34	41 024	2 296	11.8	1 772	392	415	26
THE WEST:								
MOUNTAIN:	17	12 010	506	13.7	728	193	208	6
PACIFIC:	33	40 591	2 269	13.1	2 686	435	660	15
NEW ENGLAND:								
MAINE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	-	-	-	-	-	-	-	-
MASSACHUSETTS:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND:	-	-	-	-	-	-	-	-
CONNECTICUT:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK:	223	316 211	37 658	7.2	10 036	1 312	2 482	73
NEW JERSEY:	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO:	14	5 032	502	16.8	514	109	122	11
INDIANA:	7	3 005	201	14.4	207	50	53	4
ILLINOIS:	18	45 849	2 277	5.7	1 532	191	403	8
MICHIGAN:	11	5 290	367	15.9	504	119	124	8
WISCONSIN:	10	7 075	834	9.8	360	83	114	10
WEST NORTH CENTRAL:								
MINNESOTA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDOWA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	20	27 960	2 205	12.6	2 071	363	532	15
NORTH DAKOTA:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	-	-	-	-	-	-	-	-
VIRGINIA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA:	4	519	24	11.8	37	13	8	5
EAST SOUTH CENTRAL:								
KENTUCKY:	-	-	-	-	-	-	-	-
TENNESSEE:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	7	3 385	901	9.8	129	38	39	6
OKLAHOMA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS:	20	32 715	1 000	11.7	1 345	292	312	15
MOUNTAIN:								
MONTANA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHOWYOMING:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	4	6 287	208	10.9	289	118	105	1
NEVADA:	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON:	9	6 173	790	19.2	664	114	146	6
OREGON:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALASKA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
ELECTRICAL APPLIANCES, TV AND RADIO SETS (SIC 5064)								
UNITED STATES . . . . .	2 299	5 717 819	695 766	12.9	342 169	46 716	87 383	609
REGIONS:								
THE NORTHEASTERN STATES . . . . .	702	1 767 920	197 595	13.0	101 402	14 121	27 297	188
THE NORTH CENTRAL STATES . . . . .	564	1 537 166	188 303	12.8	92 453	12 004	23 168	121
THE SOUTH . . . . .	574	1 438 980	178 498	12.5	88 622	12 930	22 162	153
THE WEST . . . . .	459	973 753	131 370	13.5	59 692	7 661	14 756	147
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	118	250 672	25 485	14.3	15 976	2 161	3 646	23
MIDDLE ATLANTIC . . . . .	584	1 517 248	172 110	12.8	85 426	11 960	23 651	165
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	400	1 150 885	136 222	12.9	69 594	8 952	17 614	85
WEST NORTH CENTRAL . . . . .	164	386 281	52 081	12.6	22 859	3 052	5 554	36
THE SOUTH:								
SOUTH ATLANTIC . . . . .	281	709 902	88 004	12.0	43 779	6 198	11 073	70
EAST SOUTH CENTRAL . . . . .	111	256 480	35 187	13.1	14 664	2 385	3 480	28
WEST SOUTH CENTRAL . . . . .	182	472 598	55 307	12.9	30 179	4 347	7 609	55
THE WEST:								
MOUNTAIN . . . . .	91	162 420	24 149	14.3	10 529	1 397	2 677	22
PACIFIC . . . . .	368	811 333	107 221	13.3	49 163	6 264	12 079	125
NEW ENGLAND:								
MAINE . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	-
NEW HAMPSHIRE . . . . .	4	1 965	293	23.4	304	40	72	1
VERMONT . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	45	111 420	11 983	15.0	6 717	900	1 703	10
RHODE ISLAND . . . . .	17	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	32	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	403	836 587	88 834	13.0	47 763	6 698	14 463	114
NEW JERSEY . . . . .	71	269 723	26 207	11.4	12 272	1 810	2 935	14
PENNSYLVANIA . . . . .	110	410 938	57 069	13.3	25 391	3 452	6 253	37
EAST NORTH CENTRAL:								
OHIO . . . . .	107	307 518	43 758	14.0	20 010	2 476	5 407	17
INDIANA . . . . .	32	84 356	9 655	14.4	5 684	762	1 405	4
ILLINOIS . . . . .	132	423 754	50 002	12.5	23 957	3 186	5 768	27
MICHIGAN . . . . .	82	243 142	20 859	10.9	12 868	1 638	3 306	22
WISCONSIN . . . . .	47	92 115	11 948	15.1	7 075	890	1 728	15
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	35	83 463	11 359	11.4	4 798	654	1 250	5
IOWA . . . . .	22	54 627	8 033	12.5	3 432	484	827	4
MISSOURI . . . . .	59	152 744	18 914	12.5	9 136	1 178	2 143	11
NORTH DAKOTA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	22	55 229	8 808	15.2	3 344	431	826	5
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	30	92 715	11 444	12.9	5 453	687	1 498	11
DISTRICT OF COLUMBIA . . . . .	19	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	29	49 704	6 967	14.0	3 214	448	823	7
WEST VIRGINIA . . . . .	19	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	28	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH CAROLINA . . . . .	19	41 016	4 847	11.8	1 865	302	462	5
GEORGIA . . . . .	34	124 317	15 308	11.1	6 813	966	1 697	9
FLORIDA . . . . .	100	209 416	26 218	12.8	14 075	2 286	3 586	26
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	24	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	50	120 339	19 505	14.4	6 998	1 066	1 645	15
ALABAMA . . . . .	26	64 358	7 935	12.6	3 270	625	755	-
MISSISSIPPI . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LOUISIANA . . . . .	27	80 147	9 473	12.7	4 978	725	1 200	4
OKLAHOMA . . . . .	21	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TEXAS . . . . .	123	308 750	34 658	13.5	20 067	2 806	5 024	42
MOUNTAIN:								
MONTANA . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	23	68 612	10 451	14.6	4 739	554	1 149	7
NEW MEXICO . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	26	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	7	2 113	337	26.3	314	44	84	-
PACIFIC:								
WASHINGTON . . . . .	39	101 132	12 922	12.7	6 462	768	1 531	8
OREGON . . . . .	24	66 650	7 023	12.9	3 747	539	908	6
CALIFORNIA . . . . .	284	627 238	84 204	13.2	37 275	4 710	9 247	107
ALASKA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	18	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)								
UNITED STATES . . . . .	4 116	2 209 164	341 233	20.6	256 355	40 980	61 733	1 304
REGIONS:								
THE NORTHEASTERN STATES:	1 265	857 570	122 191	19.9	94 024	14 544	22 247	352
THE NORTH CENTRAL STATES . . . . .	966	445 798	67 272	21.2	52 033	8 595	12 796	306
THE SOUTH . . . . .	1 106	444 175	65 546	21.2	53 103	9 440	13 107	350
THE WEST . . . . .	779	461 621	86 224	21.1	57 195	8 401	13 583	296
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	247	138 148	22 437	23.7	19 038	3 162	4 574	66
MIDDLE ATLANTIC . . . . .	1 018	719 422	99 754	19.2	74 986	11 382	17 673	286
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	688	322 962	49 722	22.0	39 429	6 447	9 831	225
WEST NORTH CENTRAL . . . . .	278	122 836	17 550	19.0	12 604	2 148	2 965	81
THE SOUTH:								
SOUTH ATLANTIC . . . . .	542	233 935	33 907	20.8	27 464	4 833	6 752	146
EAST SOUTH CENTRAL . . . . .	187	52 158	8 589	23.2	7 170	1 490	1 868	68
WEST SOUTH CENTRAL . . . . .	377	158 082	23 050	21.0	18 469	3 117	4 487	136
THE WEST:								
MOUNTAIN . . . . .	161	52 450	7 828	20.7	5 958	1 058	1 513	61
PACIFIC . . . . .	618	409 171	78 396	21.1	51 237	7 343	12 070	235
NEW ENGLAND:								
MAINE . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	142	87 951	14 946	22.6	11 460	1 800	2 787	37
RHODE ISLAND . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	72	30 413	5 085	24.4	4 225	639	990	18
MIDDLE ATLANTIC:								
NEW YORK . . . . .	631	521 410	66 909	18.5	51 261	7 527	11 865	158
NEW JERSEY . . . . .	180	90 460	14 220	22.0	11 464	1 753	2 850	52
PENNSYLVANIA . . . . .	207	107 552	18 625	20.2	12 261	2 102	2 958	76
EAST NORTH CENTRAL:								
OHIO . . . . .	211	91 318	14 165	23.3	11 849	1 877	3 058	65
INDIANA . . . . .	84	27 695	5 013	20.8	3 453	556	750	41
ILLINOIS . . . . .	198	115 159	18 196	22.7	13 557	2 091	3 392	59
MICHIGAN . . . . .	121	59 137	7 967	20.3	7 215	1 110	1 819	42
WISCONSIN . . . . .	74	29 653	4 381	19.6	3 355	813	812	18
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	65	37 684	4 318	16.7	3 730	605	890	27
IOWA . . . . .	40	24 335	1 851	11.1	1 428	280	365	10
MISSOURI . . . . .	93	41 498	8 297	23.9	4 971	803	1 095	12
NORTH DAKOTA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	8	3 637	234	12.8	258	47	61	3
NEBRASKA . . . . .	27	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	38	8 684	1 567	24.6	1 182	216	284	13
SOUTH ATLANTIC:								
DELAWARE . . . . .	10	6 144	1 025	23.6	769	116	187	3
MARYLAND . . . . .	88	58 440	6 231	16.6	5 451	1 095	1 476	27
DISTRICT OF COLUMBIA . . . . .	20	20 575	2 446	20.5	2 475	336	568	3
VIRGINIA . . . . .	55	17 988	3 091	24.8	2 723	457	670	13
WEST VIRGINIA . . . . .	23	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	80	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH CAROLINA . . . . .	39	11 701	1 925	24.0	1 559	299	380	11
GEORGIA . . . . .	55	25 270	3 801	22.6	2 791	459	679	16
FLORIDA . . . . .	172	57 694	8 836	20.3	6 689	1 167	1 564	52
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	42	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	50	16 944	2 610	24.1	2 330	533	657	20
ALABAMA . . . . .	64	18 438	3 123	22.5	2 440	507	628	19
MISSISSIPPI . . . . .	31	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	29	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LOUISIANA . . . . .	65	19 026	3 209	24.7	2 752	490	709	25
OKLAHOMA . . . . .	42	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TEXAS . . . . .	241	116 127	14 557	20.3	12 621	2 093	3 057	91
MOUNTAIN:								
MONTANA . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	55	19 954	2 774	24.2	2 664	449	654	17
NEW MEXICO . . . . .	30	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	28	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	12	5 545	843	18.2	543	87	142	5
PACIFIC:								
WASHINGTON . . . . .	63	25 657	4 773	20.1	2 719	440	674	19
OREGON . . . . .	36	12 145	1 598	27.7	1 902	259	441	15
CALIFORNIA . . . . .	500	367 378	71 160	20.9	46 017	6 511	10 802	190
ALASKA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
HEATING EQUIPMENT AND SUPPLIES (SIC 5074 PART)								
UNITED STATES . . . . .	1 800	899 147	123 073	20.5	106 588	15 092	26 186	521
REGIONS:								
THE NORTHEASTERN STATES . . . . .	575	250 569	34 433	21.8	32 524	4 460	8 117	159
THE NORTH CENTRAL STATES . . . . .	602	320 560	45 166	20.2	38 310	5 258	9 272	168
THE SOUTH . . . . .	404	208 531	27 449	18.7	22 168	3 481	5 498	103
THE WEST . . . . .	219	119 487	16 025	21.3	13 586	1 893	3 299	91
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	169	71 408	9 945	21.2	8 690	1 263	2 142	38
MIDDLE ATLANTIC . . . . .	406	179 161	24 488	22.1	23 834	3 197	5 975	121
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	425	239 883	32 518	20.2	28 919	3 854	7 062	120
WEST NORTH CENTRAL . . . . .	177	80 677	12 648	20.2	9 391	1 404	2 210	48
THE SOUTH:								
SOUTH ATLANTIC . . . . .	234	113 178	14 179	18.8	12 044	1 860	2 959	53
EAST SOUTH CENTRAL . . . . .	54	33 652	5 336	17.2	3 350	530	825	12
WEST SOUTH CENTRAL . . . . .	116	61 701	7 934	19.4	6 774	1 091	1 714	38
THE WEST:								
MOUNTAIN . . . . .	69	34 357	5 116	19.7	3 749	549	905	26
PACIFIC . . . . .	150	85 130	10 909	21.9	9 837	1 344	2 394	65
NEW ENGLAND:								
MAINE . . . . .	13	4 770	778	15.7	436	71	96	1
NEW HAMPSHIRE . . . . .	15	7 238	983	20.9	800	119	190	3
VERMONT . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	85	38 591	4 871	20.9	4 916	676	1 241	17
RHODE ISLAND . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	40	15 033	2 407	23.6	1 815	283	440	10
MIDDLE ATLANTIC:								
NEW YORK . . . . .	209	97 248	12 658	23.8	13 624	1 823	3 467	53
NEW JERSEY . . . . .	85	29 161	4 221	18.7	3 451	459	859	32
PENNSYLVANIA . . . . .	112	52 752	7 609	20.8	6 759	915	1 649	36
EAST NORTH CENTRAL:								
OHIO . . . . .	117	55 948	7 545	20.0	6 918	918	1 591	32
INDIANA . . . . .	51	25 561	3 345	23.3	3 329	425	829	18
ILLINOIS . . . . .	110	65 339	9 316	20.3	7 889	999	1 883	29
MICHIGAN . . . . .	105	70 601	8 702	19.2	8 019	1 143	2 078	33
WISCONSIN . . . . .	42	22 434	3 610	20.2	2 764	369	681	8
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	40	16 458	2 547	20.1	1 770	276	405	9
IOWA . . . . .	32	12 484	2 268	21.5	1 443	223	341	8
MISSOURI . . . . .	61	30 860	3 930	20.1	3 871	557	935	17
NORTH DAKOTA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	18	11 526	2 279	19.1	1 285	166	262	4
KANSAS . . . . .	16	4 896	775	18.5	534	89	132	8
SOUTH ATLANTIC:								
DELAWARE . . . . .	6	4 965	400	17.5	506	63	109	-
MARYLAND . . . . .	26	12 903	1 448	20.0	1 579	230	358	7
DISTRICT OF COLUMBIA . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	27	9 833	1 289	22.7	1 206	195	296	4
WEST VIRGINIA . . . . .	11	5 658	818	15.9	446	85	112	2
NORTH CAROLINA . . . . .	49	26 231	2 871	17.0	2 465	377	616	13
SOUTH CAROLINA . . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	32	16 589	1 907	18.4	1 830	268	509	9
FLORIDA . . . . .	55	19 065	2 997	20.4	2 182	388	558	11
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	12	4 979	766	20.6	646	113	176	4
TENNESSEE . . . . .	19	13 355	1 690	13.3	1 078	158	259	1
ALABAMA . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	14	7 996	777	22.8	893	144	195	3
OKLAHOMA . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	80	35 190	4 503	21.8	4 326	717	1 145	26
MOUNTAIN:								
MONTANA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	21	10 223	1 277	21.3	1 220	176	320	4
NEW MEXICO . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	17	9 653	1 395	21.2	1 029	155	230	11
NEVADA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	24	7 542	983	22.5	969	139	221	19
OREGON . . . . .	15	12 507	1 751	23.8	1 311	157	280	1
CALIFORNIA . . . . .	103	60 880	7 518	21.5	7 086	995	1 786	43
ALASKA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
PLUMBING FIXTURES AND SUPPLIES (SIC 5074 PART)								
UNITED STATES . . . . .	3 517	3 329 453	540 377	17.0	327 450	49 182	79 356	935
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 159	847 671	135 888	17.7	86 952	13 032	21 227	353
THE NORTH CENTRAL STATES . . . . .	892	1 042 768	168 097	18.5	115 187	16 606	27 709	221
THE SOUTH . . . . .	929	905 474	144 174	15.3	78 342	12 738	19 079	210
THE WEST . . . . .	537	533 540	92 218	15.5	46 969	6 806	11 341	151
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	269	204 675	34 176	18.2	21 379	3 397	5 147	43
MIDDLE ATLANTIC . . . . .	890	642 996	101 712	17.6	65 573	9 635	16 080	310
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	641	747 575	116 763	19.0	84 825	12 217	20 380	164
WEST NORTH CENTRAL . . . . .	251	295 193	51 334	17.3	30 362	4 389	7 329	57
THE SOUTH:								
SOUTH ATLANTIC . . . . .	463	483 457	76 985	15.4	42 790	6 865	10 451	91
EAST SOUTH CENTRAL . . . . .	136	161 154	23 896	14.1	13 225	2 090	3 134	23
WEST SOUTH CENTRAL . . . . .	330	260 863	43 293	15.9	22 327	3 783	5 494	96
THE WEST:								
MOUNTAIN . . . . .	142	125 584	23 746	15.4	10 766	1 754	2 570	28
PACIFIC . . . . .	395	407 956	68 472	15.5	36 203	5 052	8 771	123
NEW ENGLAND:								
MAINE . . . . .	15	14 143	2 875	19.2	1 470	254	337	-
NEW HAMPSHIRE . . . . .	11	8 539	1 777	19.5	1 006	155	249	2
VERMONT . . . . .	8	8 621	1 260	19.0	1 024	173	282	-
MASSACHUSETTS . . . . .	138	108 068	16 494	17.9	10 997	1 847	2 616	22
RHODE ISLAND . . . . .	24	11 202	1 797	18.6	1 271	180	292	7
CONNECTICUT . . . . .	73	54 102	9 973	18.0	5 611	788	1 371	12
MIDDLE ATLANTIC:								
NEW YORK . . . . .	479	334 125	51 717	18.0	34 906	5 054	8 428	138
NEW JERSEY . . . . .	190	125 075	18 778	16.0	11 490	1 652	2 775	69
PENNSYLVANIA . . . . .	221	183 796	31 217	17.8	19 177	2 929	4 877	103
EAST NORTH CENTRAL:								
OHIO . . . . .	198	188 182	28 450	16.3	17 343	2 574	4 262	39
INDIANA . . . . .	76	84 382	15 465	18.5	9 574	1 335	2 254	22
ILLINOIS . . . . .	186	256 658	38 864	22.0	36 064	5 350	8 723	54
MICHIGAN . . . . .	116	150 783	22 090	18.7	15 228	2 043	3 622	34
WISCONSIN . . . . .	65	67 570	11 894	16.6	6 616	915	1 519	15
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	52	87 102	13 783	17.2	9 064	1 294	2 085	17
IOWA . . . . .	46	45 389	9 258	18.1	5 078	707	1 231	7
MISSOURI . . . . .	83	92 040	16 213	19.1	10 355	1 489	2 599	21
NORTH DAKOTA . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	22	29 309	4 314	14.9	2 406	375	559	2
KANSAS . . . . .	31	26 078	4 484	14.5	2 155	340	568	6
SOUTH ATLANTIC:								
DELAWARE . . . . .	12	9 850	2 095	19.2	1 183	158	274	2
MARYLAND . . . . .	61	52 969	9 423	17.6	5 085	801	1 271	14
DISTRICT OF COLUMBIA . . . . .	13	23 443	2 888	14.8	2 147	330	501	5
VIRGINIA . . . . .	63	85 793	13 958	14.6	7 379	1 188	1 876	6
WEST VIRGINIA . . . . .	15	19 408	3 510	17.2	2 024	334	440	3
NORTH CAROLINA . . . . .	73	77 171	11 614	14.7	6 663	1 091	1 729	11
SOUTH CAROLINA . . . . .	30	29 816	4 200	14.7	2 556	408	663	11
GEORGIA . . . . .	75	86 095	13 685	14.3	7 112	1 124	1 699	17
FLORIDA . . . . .	121	98 912	15 612	16.0	8 641	1 431	1 998	22
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	37	36 316	5 156	14.5	3 131	467	800	7
TENNESSEE . . . . .	46	68 772	9 265	12.2	5 033	765	1 159	10
ALABAMA . . . . .	37	36 856	5 536	14.1	2 957	500	694	2
MISSISSIPPI . . . . .	16	19 210	3 939	20.1	2 104	358	481	4
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	30	21 789	3 642	16.7	2 162	385	535	10
LOUISIANA . . . . .	54	39 905	6 002	16.6	3 626	539	872	15
OKLAHOMA . . . . .	38	33 206	5 958	15.5	2 849	500	699	12
TEXAS . . . . .	208	165 963	27 691	15.6	13 690	2 359	3 388	59
MOUNTAIN:								
MONTANA . . . . .	13	10 338	2 713	13.8	730	134	213	3
IDAHO . . . . .	15	8 679	1 651	18.3	803	125	176	5
WYOMING . . . . .	6	2 936	1 470	16.3	253	40	64	2
COLORADO . . . . .	39	39 063	6 463	14.1	3 209	507	720	8
NEW MEXICO . . . . .	14	10 924	1 841	18.3	1 153	208	265	-
ARIZONA . . . . .	25	29 368	6 189	15.0	2 322	377	560	3
UTAH . . . . .	22	18 089	3 449	16.8	1 800	296	449	6
NEVADA . . . . .	8	6 187	970	16.0	496	67	123	1
PACIFIC:								
WASHINGTON . . . . .	59	64 765	10 591	16.4	5 789	832	1 349	15
OREGON . . . . .	24	34 410	5 842	15.2	3 069	406	705	11
CALIFORNIA . . . . .	304	304 054	51 103	15.3	26 895	3 763	6 612	93
ALASKA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
AIR-CONDITIONING EQUIPMENT AND SUPPLIES (SIC 5077 PART)								
UNITED STATES . . . . .	1 255	746 573	108 765	20.0	86 839	11 588	20 350	422
REGIONS:								
THE NORTHEASTERN STATES:	311	179 509	20 527	19.8	21 043	2 574	4 826	115
THE NORTH CENTRAL STATES:	274	161 876	23 355	23.2	23 735	2 898	5 442	104
THE SOUTH:	478	312 384	50 593	18.6	32 138	4 811	7 727	126
THE WEST:	192	92 804	14 290	19.4	9 923	1 305	2 355	77
THE NORTHEASTERN STATES:								
NEW ENGLAND:	66	32 808	3 580	20.0	3 600	440	793	24
MIDDLE ATLANTIC:	245	146 701	16 947	19.7	17 443	2 134	4 033	91
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	183	106 830	14 606	25.6	18 009	2 126	4 073	64
WEST NORTH CENTRAL:	91	55 046	8 749	18.4	5 726	772	1 369	40
THE SOUTH:								
SOUTH ATLANTIC:	219	157 372	26 664	17.8	15 587	2 209	3 663	48
EAST SOUTH CENTRAL:	87	60 123	9 564	19.6	6 811	1 030	1 665	25
WEST SOUTH CENTRAL:	172	94 889	14 365	19.4	9 740	1 572	2 399	53
THE WEST:								
MOUNTAIN:	49	21 755	3 325	18.6	2 253	323	557	26
PACIFIC:	143	71 049	10 965	19.6	7 670	982	1 798	51
NEW ENGLAND:								
MAINE:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE:	4	1 572	175	17.4	142	21	27	1
VERMONT:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS:	37	19 030	2 057	20.6	2 142	251	466	16
RHODE ISLAND:	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT:	16	9 374	957	18.6	946	110	214	1
MIDDLE ATLANTIC:								
NEW YORK:	139	79 334	8 166	18.2	8 492	1 048	2 061	44
NEW JERSEY:	52	34 949	4 547	22.6	4 717	544	1 007	22
PENNSYLVANIA:	54	32 418	4 234	20.5	4 234	542	965	25
EAST NORTH CENTRAL:								
OHIO:	58	34 465	4 070	25.5	5 555	667	1 273	20
INDIANA:	21	10 818	1 658	25.8	1 845	263	458	5
ILLINOIS:	54	40 694	5 878	26.3	7 510	842	1 663	20
MICHIGAN:	29	13 721	1 682	23.4	2 037	212	416	13
WISCONSIN:	21	7 132	1 318	26.3	1 062	142	263	6
WEST NORTH CENTRAL:								
MINNESOTA:	9	7 694	1 299	22.1	1 048	125	248	3
IOWA:	11	5 123	907	25.0	728	96	188	7
MISSOURI:	30	25 020	4 024	16.8	2 267	328	555	13
NORTH DAKOTA:	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA:	13	4 426	719	16.8	365	62	92	7
KANSAS:	18	9 637	1 371	18.0	1 042	113	217	5
SOUTH ATLANTIC:								
DELAWARE:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND:	20	12 208	1 644	20.8	1 295	215	358	7
DISTRICT OF COLUMBIA:	10	(0)	(0)	(0)	(0)	(0)	(0)	-
VIRGINIA:	24	24 679	4 277	15.3	2 086	273	542	4
WEST VIRGINIA:	8	2 875	415	15.5	281	57	76	1
NORTH CAROLINA:	29	15 274	3 052	18.1	1 486	208	343	3
SOUTH CAROLINA:	12	11 832	1 785	16.7	1 030	163	236	4
GEORGIA:	25	21 786	3 743	17.2	2 025	284	466	6
FLORIDA:	90	55 987	9 845	18.6	5 923	847	1 348	23
EAST SOUTH CENTRAL:								
KENTUCKY:	13	6 594	934	19.8	779	110	186	2
TENNESSEE:	34	22 674	3 688	20.5	2 635	404	618	10
ALABAMA:	31	22 018	3 303	19.1	2 360	348	587	11
MISSISSIPPI:	9	8 837	1 639	18.3	1 037	168	274	2
WEST SOUTH CENTRAL:								
ARKANSAS:	8	5 615	761	17.6	459	69	120	1
LOUISIANA:	35	18 842	3 096	22.1	2 113	336	517	9
OKLAHOMA:	23	13 645	2 005	18.6	1 567	270	398	5
TEXAS:	106	56 787	8 503	19.0	5 601	897	1 364	38
MOUNTAIN:								
MONTANA:	3	288	40	10.8	24	4	7	3
IDAHO:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO:	12	6 843	857	20.3	787	94	215	7
NEW MEXICO:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA:	14	8 090	1 441	17.1	872	142	168	9
UTAH:	5	2 134	418	21.3	202	30	47	1
NEVADA:	7	1 702	253	16.6	150	22	35	1
PACIFIC:								
WASHINGTON:	10	3 766	575	19.7	428	63	105	4
OREGON:	10	3 495	551	25.4	521	72	117	4
CALIFORNIA:	121	62 523	9 718	19.1	6 614	829	1 551	41
ALASKA:	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
REFRIGERATION EQUIPMENT AND SUPPLIES (SIC 5077 PART)								
UNITED STATES . . . . .	858	384 874	39 096	24.1	56 056	7 665	13 641	324
REGIONS:								
THE NORTHEASTERN STATES . . . . .	197	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES . . . . .	221	92 121	9 396	26.2	15 593	1 933	3 509	73
THE SOUTH . . . . .	274	106 581	12 394	23.2	13 863	2 214	3 345	106
THE WEST . . . . .	166	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC . . . . .	150	90 126	7 571	22.5	11 847	1 570	3 272	56
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	146	63 742	6 152	27.0	11 437	1 364	2 573	46
WEST NORTH CENTRAL . . . . .	75	28 379	3 244	24.2	4 156	569	936	27
THE SOUTH:								
SOUTH ATLANTIC . . . . .	99	30 701	3 691	27.0	4 928	746	1 142	31
EAST SOUTH CENTRAL . . . . .	52	29 572	2 447	20.3	3 021	544	759	24
WEST SOUTH CENTRAL . . . . .	123	46 308	6 256	22.5	5 914	924	1 444	51
THE WEST:								
MOUNTAIN . . . . .	49	18 233	1 922	23.9	2 592	451	528	20
PACIFIC . . . . .	117	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	23	20 583	1 626	20.0	2 373	277	638	5
RHODE ISLAND . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	12	7 113	1 109	40.0	2 218	224	509	2
MIDDLE ATLANTIC:								
NEW YORK . . . . .	91	62 043	4 960	20.4	7 719	1 019	2 137	22
NEW JERSEY . . . . .	22	10 807	1 055	29.9	2 215	252	496	9
PENNSYLVANIA . . . . .	37	17 276	1 556	25.3	1 913	299	639	25
EAST NORTH CENTRAL:								
OHIO . . . . .	42	21 861	1 754	27.5	4 177	422	905	18
INDIANA . . . . .	18	12 389	1 303	22.7	1 808	227	414	4
ILLINOIS . . . . .	31	13 080	1 552	31.1	2 796	373	680	6
MICHIGAN . . . . .	28	9 499	1 027	24.5	1 412	162	306	9
WISCONSIN . . . . .	27	6 913	516	29.3	1 244	180	268	9
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	13	5 369	836	27.4	969	116	230	2
IOWA . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	31	12 479	1 392	23.3	1 794	242	383	10
NORTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	8	2 972	370	26.4	471	68	100	3
KANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	14	3 635	290	33.9	789	118	201	2
DISTRICT OF COLUMBIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	7	2 242	297	33.0	485	70	103	1
WEST VIRGINIA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	19	5 429	579	22.3	633	112	141	9
SOUTH CAROLINA . . . . .	6	916	94	35.0	203	36	45	2
GEORGIA . . . . .	13	5 121	764	25.9	766	103	168	3
FLORIDA . . . . .	30	8 552	1 083	23.5	1 174	180	251	9
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	12	6 608	717	21.1	795	103	178	5
TENNESSEE . . . . .	18	16 993	764	18.7	1 344	211	300	10
ALABAMA . . . . .	16	4 441	634	24.1	693	163	240	9
MISSISSIPPI . . . . .	6	1 530	332	23.5	189	67	41	-
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	4	801	207	24.7	101	16	20	2
LOUISIANA . . . . .	21	5 859	819	29.2	840	153	208	10
OKLAHOMA . . . . .	12	5 400	388	18.1	565	81	135	7
TEXAS . . . . .	86	34 248	4 842	22.0	4 408	674	1 081	32
MOUNTAIN:								
MONTANA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	18	10 390	646	22.2	1 393	264	262	4
NEW MEXICO . . . . .	7	2 056	298	21.7	228	35	45	3
ARIZONA . . . . .	14	4 126	674	25.1	615	100	148	5
UTAH . . . . .	3	517	71	25.1	54	9	12	2
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	15	6 758	950	23.7	1 112	154	335	6
OREGON . . . . .	7	2 227	236	32.5	462	71	119	3
CALIFORNIA . . . . .	90	35 813	3 280	23.6	5 071	615	1 146	48
ALASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OFFICE MACHINES AND EQUIPMENT (SIC 5081 PART)								
UNITED STATES . . . . .	3 648	803 551	120 236	30.7	151 190	25 020	37 093	2 100
REGIONS:								
THE NORTHEASTERN STATES . . . . .	815	239 366	38 609	27.8	39 295	5 892	9 484	429
THE NORTH CENTRAL STATES . . . . .	947	203 103	27 935	31.3	40 098	6 531	9 827	536
THE SOUTH . . . . .	1 147	217 289	28 876	32.3	43 719	7 653	10 709	642
THE WEST . . . . .	739	143 793	24 816	32.0	28 078	4 944	7 073	493
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	213	38 757	4 858	31.1	7 847	1 261	1 795	115
MIDDLE ATLANTIC . . . . .	602	200 609	33 751	27.2	31 448	4 631	7 689	314
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	623	137 319	18 344	31.4	26 986	4 334	6 702	350
WEST NORTH CENTRAL . . . . .	324	65 784	9 591	31.0	13 112	2 197	3 125	186
THE SOUTH:								
SOUTH ATLANTIC . . . . .	552	110 136	13 027	33.1	23 127	3 970	5 707	266
EAST SOUTH CENTRAL . . . . .	211	36 193	4 567	31.7	7 236	1 262	1 805	132
WEST SOUTH CENTRAL . . . . .	384	70 960	11 282	31.2	13 356	2 421	3 197	244
THE WEST:								
MOUNTAIN . . . . .	194	31 538	5 168	32.3	5 914	1 190	1 513	130
PACIFIC . . . . .	545	112 255	19 648	31.9	22 164	3 754	5 560	363
NEW ENGLAND:								
MAINE . . . . .	22	5 291	597	27.9	883	150	216	7
NEW HAMPSHIRE . . . . .	13	2 393	334	29.0	430	75	108	11
VERMONT . . . . .	11	1 955	252	30.4	380	73	94	8
MASSACHUSETTS . . . . .	92	18 770	2 330	31.6	3 952	615	877	39
RHODE ISLAND . . . . .	13	1 547	230	35.5	399	61	87	11
CONNECTICUT . . . . .	62	8 801	1 115	32.0	1 803	287	413	39
MIDDLE ATLANTIC:								
NEW YORK . . . . .	333	132 352	24 181	27.3	20 105	2 818	5 001	156
NEW JERSEY . . . . .	99	37 303	5 969	25.1	5 873	850	1 410	49
PENNSYLVANIA . . . . .	170	30 954	3 601	29.3	5 470	963	1 278	109
EAST NORTH CENTRAL:								
OHIO . . . . .	165	34 686	4 316	31.1	6 977	1 133	1 792	81
INDIANA . . . . .	87	15 074	2 408	37.3	3 626	596	888	47
ILLINOIS . . . . .	148	43 444	5 879	27.8	7 197	1 149	1 741	90
MICHIGAN . . . . .	130	28 989	3 871	33.7	6 057	938	1 547	81
WISCONSIN . . . . .	93	15 126	1 870	32.6	3 129	518	734	51
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	70	16 722	2 203	28.9	3 078	510	741	47
IOWA . . . . .	56	10 171	1 683	30.8	1 994	343	488	31
MISSOURI . . . . .	92	19 580	2 797	30.8	4 011	619	907	53
NORTH DAKOTA . . . . .	9	669	87	32.4	127	32	32	6
SOUTH DAKOTA . . . . .	18	3 518	540	29.4	655	124	184	9
NEBRASKA . . . . .	37	9 572	1 326	32.3	2 016	324	471	15
KANSAS . . . . .	42	5 552	955	37.0	1 231	245	302	25
SOUTH ATLANTIC:								
DELAWARE . . . . .	9	1 032	298	45.8	337	41	65	5
MARYLAND . . . . .	45	8 433	976	30.2	1 718	278	406	23
DISTRICT OF COLUMBIA . . . . .	19	4 881	669	31.0	1 100	201	260	9
VIRGINIA . . . . .	59	5 131	727	31.2	1 036	208	255	35
WEST VIRGINIA . . . . .	26	3 504	536	37.5	850	166	212	12
NORTH CAROLINA . . . . .	80	20 656	2 600	31.6	4 112	676	1 078	30
SOUTH CAROLINA . . . . .	47	8 802	1 176	30.5	1 777	325	412	21
GEORGIA . . . . .	101	28 302	2 773	34.4	6 058	1 022	1 526	54
FLORIDA . . . . .	166	29 395	3 272	34.4	6 139	1 053	1 493	77
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	52	7 370	1 080	31.0	1 493	268	363	33
TENNESSEE . . . . .	78	15 375	2 071	31.0	2 995	517	771	41
ALABAMA . . . . .	51	9 357	1 177	33.6	2 032	344	513	33
MISSISSIPPI . . . . .	30	4 091	239	30.9	716	133	158	25
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	40	7 752	1 015	30.8	1 484	271	367	26
LOUISIANA . . . . .	53	11 638	1 046	35.0	2 409	383	594	26
OKLAHOMA . . . . .	59	9 011	1 275	30.9	1 774	318	437	41
TEXAS . . . . .	232	42 559	7 946	30.3	7 689	1 449	1 799	151
MOUNTAIN:								
MONTANA . . . . .	21	4 349	685	34.4	979	175	275	11
IDAHO . . . . .	20	3 628	587	36.2	919	158	219	7
WYOMING . . . . .	8	809	201	30.4	130	31	34	10
COLORADO . . . . .	56	7 809	976	29.7	1 221	272	318	40
NEW MEXICO . . . . .	23	2 491	403	30.0	447	96	112	21
ARIZONA . . . . .	30	5 796	1 156	34.1	845	237	208	22
UTAH . . . . .	24	5 456	840	28.8	886	143	236	15
NEVADA . . . . .	12	1 669	320	39.8	487	78	111	4
PACIFIC:								
WASHINGTON . . . . .	69	11 764	1 773	34.4	2 651	430	631	40
OREGON . . . . .	59	10 183	1 454	35.6	2 320	411	553	40
CALIFORNIA . . . . .	394	86 196	15 634	31.0	16 332	2 727	4 125	272
ALASKA . . . . .	4	587	98	30.8	90	15	24	4
HAWAII . . . . .	19	3 525	689	37.0	771	171	227	7

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
RESTAURANT AND HOTEL SUPPLIES (SIC 5081 PART)								
UNITED STATES . . . . .	810	469 628	52 117	21.2	56 428	8 580	13 432	346
REGIONS:								
THE NORTHEASTERN STATES . . . . .	222	113 535	11 983	19.7	12 498	1 929	2 940	90
THE NORTH CENTRAL STATES . . . . .	210	126 062	14 344	21.4	15 875	2 304	3 740	99
THE SOUTH . . . . .	228	128 130	12 758	19.4	13 987	2 241	3 462	103
THE WEST . . . . .	150	101 901	13 032	24.6	14 068	2 106	3 290	54
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	41	16 619	1 962	21.8	2 106	304	432	17
MIDDLE ATLANTIC . . . . .	181	96 916	10 021	19.4	10 392	1 625	2 508	73
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	149	86 288	8 871	21.4	10 546	1 532	2 543	81
WEST NORTH CENTRAL . . . . .	61	39 774	5 473	21.5	5 329	772	1 197	18
THE SOUTH:								
SOUTH ATLANTIC . . . . .	124	60 223	6 497	20.8	7 645	1 207	1 910	39
EAST SOUTH CENTRAL . . . . .	35	41 208	2 598	16.0	3 155	429	737	21
WEST SOUTH CENTRAL . . . . .	69	26 699	3 663	21.4	3 187	605	815	43
THE WEST:								
MOUNTAIN . . . . .	35	14 016	1 978	24.7	2 118	360	507	12
PACIFIC . . . . .	115	87 885	11 054	24.6	11 950	1 746	2 783	42
NEW ENGLAND:								
MAINE . . . . .	4	2 110	502	24.6	265	60	62	2
NEW HAMPSHIRE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	19	8 494	956	21.9	1 181	144	230	3
RHODE ISLAND . . . . .	4	1 353	81	27.3	181	24	42	2
CONNECTICUT . . . . .	11	2 320	244	24.2	310	53	64	6
MIDDLE ATLANTIC:								
NEW YORK . . . . .	105	62 949	6 802	18.7	6 415	999	1 602	34
NEW JERSEY . . . . .	27	6 256	777	23.7	710	112	181	13
PENNSYLVANIA . . . . .	49	27 711	2 442	20.0	3 267	514	725	26
EAST NORTH CENTRAL:								
OHIO . . . . .	30	19 177	2 225	18.2	1 861	274	455	11
INDIANA . . . . .	24	12 933	1 174	22.4	1 808	230	372	10
ILLINOIS . . . . .	41	21 771	1 676	25.0	2 708	448	695	21
MICHIGAN . . . . .	33	21 748	2 547	17.5	2 275	321	540	30
WISCONSIN . . . . .	21	10 659	1 249	26.7	1 894	259	481	9
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	10	7 602	914	18.9	932	100	174	2
IOWA . . . . .	17	5 797	1 093	25.5	1 039	175	246	7
MISSOURI . . . . .	20	13 830	1 417	19.2	1 690	242	374	5
NORTH DAKOTA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	6	4 590	698	31.2	728	118	173	2
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	11	3 531	487	19.7	484	76	123	3
DISTRICT OF COLUMBIA . . . . .	5	4 405	462	23.7	896	105	218	-
VIRGINIA . . . . .	15	10 828	1 098	24.2	1 605	253	436	5
WEST VIRGINIA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	16	6 163	578	20.5	787	117	192	8
SOUTH CAROLINA . . . . .	10	4 925	623	24.2	627	109	149	2
GEORGIA . . . . .	23	11 603	1 339	19.1	1 337	218	367	7
FLORIDA . . . . .	36	15 568	1 586	18.4	1 498	281	353	10
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	18	35 110	1 690	14.6	2 304	303	525	7
ALABAMA . . . . .	5	3 081	379	27.4	484	66	120	5
MISSISSIPPI . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	4	528	117	28.8	73	18	17	1
LOUISIANA . . . . .	11	7 969	1 074	19.4	972	165	223	5
OKLAHOMA . . . . .	9	4 654	523	23.5	603	118	176	3
TEXAS . . . . .	45	13 548	1 949	21.6	1 539	304	399	34
MOUNTAIN:								
MONTANA . . . . .	5	1 378	228	26.1	276	44	69	-
IDAHO . . . . .	3	477	15	41.5	107	19	32	3
WYOMING . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	-
NEW MEXICO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	5	1 828	289	27.5	266	44	63	2
UTAH . . . . .	5	4 119	533	24.1	633	93	137	1
NEVADA . . . . .	5	1 585	245	28.2	203	38	58	2
PACIFIC:								
WASHINGTON . . . . .	17	12 100	1 457	22.9	1 468	211	341	3
OREGON . . . . .	13	7 749	991	27.7	1 172	170	263	3
CALIFORNIA . . . . .	81	63 414	7 841	24.5	8 482	1 242	1 989	34
ALASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
* STORE MACHINES AND FIXTURES (SIC 5081 PART)								
UNITED STATES . . . . .	1 473	655 707	68 749	22.5	82 892	13 065	19 358	713
REGIONS:								
THE NORTHEASTERN STATES:	425	162 994	16 888	22.8	20 871	3 367	4 981	181
THE NORTH CENTRAL STATES:	393	216 576	22 586	24.2	30 565	4 666	7 062	170
THE SOUTH:	385	181 537	18 164	19.2	18 044	2 999	4 051	199
THE WEST:	270	94 600	11 111	24.8	13 412	2 033	3 264	163
THE NORTHEASTERN STATES:								
NEW ENGLAND:	97	36 049	4 139	23.8	4 878	749	1 151	33
MIDDLE ATLANTIC:	328	126 945	12 749	22.5	15 993	2 618	3 830	148
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	276	147 860	16 087	26.5	23 615	3 318	5 370	115
WEST NORTH CENTRAL:	117	68 716	6 499	19.2	6 950	1 348	1 692	55
THE SOUTH:								
SOUTH ATLANTIC:	185	111 170	9 789	17.4	10 214	1 564	2 198	85
EAST SOUTH CENTRAL:	71	21 844	2 424	23.0	2 517	485	576	47
WEST SOUTH CENTRAL:	129	48 523	5 951	21.5	5 313	950	1 277	67
THE WEST:								
MOUNTAIN:	70	19 461	2 673	23.2	2 552	466	637	31
PACIFIC:	200	75 139	8 438	25.2	10 860	1 567	2 627	132
NEW ENGLAND:								
MAINE:	4	487	63	15.4	33	12	10	4
NEW HAMPSHIRE:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS:	50	18 659	1 845	23.0	2 445	382	581	11
RHODE ISLAND:	6	7 480	1 246	22.9	926	130	198	2
CONNECTICUT:	32	8 715	938	26.9	1 394	208	342	13
MIDDLE ATLANTIC:								
NEW YORK:	200	71 640	7 191	21.9	8 991	1 539	2 102	73
NEW JERSEY:	50	27 435	2 499	22.1	3 273	484	852	22
PENNSYLVANIA:	78	27 870	3 059	24.7	3 729	595	876	53
EAST NORTH CENTRAL:								
OHIO:	84	47 342	5 227	22.8	6 337	863	1 444	25
INDIANA:	28	8 811	933	25.3	1 447	256	368	18
ILLINOIS:	90	64 712	7 263	29.2	11 792	1 595	2 588	35
MICHIGAN:	45	17 206	1 622	26.6	2 375	347	573	25
WISCONSIN:	29	9 789	1 042	27.7	1 664	257	397	12
WEST NORTH CENTRAL:								
MINNESOTA:	22	17 633	986	16.6	1 572	182	361	5
IOWA:	12	10 758	586	13.6	715	94	154	6
MISSOURI:	54	25 600	2 886	21.9	2 697	780	651	28
NORTH DAKOTA:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA:	13	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS:	9	5 511	906	32.0	1 203	180	355	3
SOUTH ATLANTIC:								
DELAWARE:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND:	27	11 393	1 237	25.8	1 829	269	423	10
DISTRICT OF COLUMBIA:	6	3 624	371	33.3	600	104	135	3
VIRGINIA:	11	6 691	872	29.1	1 063	144	235	5
WEST VIRGINIA:	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA:	36	13 876	1 633	22.1	1 624	277	366	17
SOUTH CAROLINA:	8	2 864	440	23.8	387	55	91	5
GEORGIA:	38	45 172	1 746	7.8	1 314	205	232	17
FLORIDA:	52	25 128	3 215	21.9	3 119	473	661	24
EAST SOUTH CENTRAL:								
KENTUCKY:	20	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE:	37	13 098	1 565	22.9	1 459	255	329	23
ALABAMA:	10	3 439	343	19.2	395	74	87	9
MISSISSIPPI:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS:	6	1 481	45	21.1	130	25	28	3
LOUISIANA:	17	7 366	977	21.7	821	159	204	8
OKLAHOMA:	17	6 126	722	18.7	610	177	178	11
TEXAS:	89	33 550	4 207	22.0	3 752	589	867	45
MOUNTAIN:								
MONTANA:	3	538	87	23.8	83	31	20	4
IDAHO:	4	951	109	24.6	131	22	33	3
WYOMING:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO:	20	5 284	1 091	25.9	748	140	197	6
NEW MEXICO:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA:	21	5 694	487	25.1	813	142	198	6
UTAH:	8	2 429	469	23.9	329	53	74	4
NEVADA:	10	4 211	351	16.7	407	68	105	5
PACIFIC:								
WASHINGTON:	21	6 690	1 032	25.2	1 081	163	244	12
OREGON:	12	4 495	366	21.0	692	96	151	6
CALIFORNIA:	160	61 328	6 660	25.3	8 675	1 245	2 130	111
ALASKA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII:	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
CONSTRUCTION, MINING MACHINERY, EQUIPMENT (SIC 5082)								
UNITED STATES . . . . .	3 022	3 652 157	936 906	18.6	401 524	53 983	98 851	822
REGIONS:								
THE NORTHEASTERN STATES:	657	711 544	169 278	19.1	76 481	10 840	18 580	183
THE NORTH CENTRAL STATES:	732	925 088	231 818	17.9	102 171	12 712	24 826	182
THE SOUTH:	964	1 257 931	320 841	18.5	136 186	19 008	33 782	259
THE WEST:	669	757 594	214 969	19.2	86 686	11 423	21 663	198
THE NORTHEASTERN STATES:								
NEW ENGLAND:	182	160 511	41 855	21.1	19 669	2 869	4 627	40
MIDDLE ATLANTIC:	475	551 033	127 423	18.5	56 812	7 971	13 953	143
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	446	522 037	125 232	18.4	58 560	7 241	14 321	122
WEST NORTH CENTRAL:	286	403 051	106 586	17.3	43 611	5 471	10 505	60
THE SOUTH:								
SOUTH ATLANTIC:	433	554 528	129 845	18.6	58 050	8 586	14 489	102
EAST SOUTH CENTRAL:	196	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:	335	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN:	230	249 479	69 688	18.3	27 602	3 828	6 720	52
PACIFIC:	439	508 115	145 281	19.6	59 084	7 595	14 943	146
NEW ENGLAND:								
MAINE:	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	10	9 713	2 409	18.2	1 052	146	225	-
MASSACHUSETTS:	84	63 643	15 814	21.7	7 794	1 225	1 813	23
RHODE ISLAND:	15	9 018	1 910	18.2	952	139	235	4
CONNECTICUT:	32	46 774	14 711	24.0	6 836	892	1 587	4
MIDDLE ATLANTIC:								
NEW YORK:	210	218 257	48 226	18.2	22 918	3 212	5 466	56
NEW JERSEY:	83	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	182	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO:	123	141 634	38 298	19.6	16 032	1 979	3 915	41
INDIANA:	55	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS:	112	131 648	31 862	17.2	13 443	1 563	3 336	27
MICHIGAN:	96	106 822	22 681	19.3	13 317	1 705	3 364	28
WISCONSIN:	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA:	66	83 842	21 008	16.2	8 874	1 030	2 106	18
IOWA:	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	70	124 986	36 768	17.4	13 361	1 603	3 261	14
NORTH DAKOTA:	20	22 682	6 106	17.9	2 210	321	519	1
SOUTH DAKOTA:	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	4	1 552	200	34.5	320	38	80	1
MARYLAND:	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	4	1 232	187	33.1	248	48	69	1
VIRGINIA:	71	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA:	48	77 991	19 265	16.4	7 382	1 093	1 784	8
NORTH CAROLINA:	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA:	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	72	82 446	15 154	19.1	8 811	1 274	2 120	20
FLORIDA:	97	112 542	25 786	18.4	11 738	1 664	2 962	32
EAST SOUTH CENTRAL:								
KENTUCKY:	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	77	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	40	48 849	11 020	16.6	4 860	684	1 168	12
MISSISSIPPI:	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	51	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA:	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS:	211	264 989	72 920	17.9	29 451	4 096	7 085	69
MOUNTAIN:								
MONTANA:	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	13	13 109	3 270	17.7	1 370	174	286	2
COLORADO:	50	46 535	15 321	18.7	5 709	730	1 332	16
NEW MEXICO:	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	37	50 756	13 239	16.3	5 463	716	1 458	9
UTAH:	27	36 327	7 988	19.7	3 905	588	951	6
NEVADA:	22	17 907	4 374	17.8	1 844	240	469	9
PACIFIC:								
WASHINGTON:	80	86 494	23 288	17.8	9 188	1 230	2 236	22
OREGON:	88	96 186	28 212	18.3	11 130	1 394	2 582	28
CALIFORNIA:	245	295 867	84 830	20.5	35 776	4 549	9 275	91
ALASKA:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FARM MACHINERY AND EQUIPMENT (SIC 5DB3)								
UNITED STATES . . . . .	1 498	1 109 754	166 527	18.1	106 462	16 609	24 962	595 <sup>2</sup>
REGIONS:								
THE NORTHEASTERN STATES . . . . .	249	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES . . . . .	565	432 672	57 054	17.7	41 612	6 259	9 479	224
THE SOUTH . . . . .	389	236 875	38 258	19.3	23 709	4 126	5 533	171
THE WEST . . . . .	295	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC . . . . .	183	197 442	29 778	16.2	17 462	2 579	4 134	60
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	324	244 363	32 762	17.9	23 458	3 277	5 348	130
WEST NORTH CENTRAL . . . . .	241	188 309	24 292	17.5	18 154	2 982	4 131	94
THE SOUTH:								
SOUTH ATLANTIC . . . . .	174	113 216	17 616	19.9	12 051	1 943	2 709	68
EAST SOUTH CENTRAL . . . . .	70	48 078	7 804	18.2	4 095	705	968	33
WEST SOUTH CENTRAL . . . . .	145	75 581	12 838	19.0	7 563	1 478	1 856	70
THE WEST:								
MOUNTAIN . . . . .	84	40 573	6 809	19.7	3 893	641	998	27
PACIFIC . . . . .	211	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	5	913	127	21.9	83	17	25	1
MASSACHUSETTS . . . . .	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	17	11 043	1 239	19.8	977	139	231	4
MIDDLE ATLANTIC:								
NEW YORK . . . . .	98	98 132	14 705	15.0	8 046	1 159	1 864	25
NEW JERSEY . . . . .	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA . . . . .	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO . . . . .	82	58 887	9 685	20.2	6 612	921	1 385	23
INDIANA . . . . .	48	23 781	3 860	19.9	2 734	434	659	19
ILLINOIS . . . . .	116	113 300	11 906	16.5	9 512	1 248	2 295	46
MICHIGAN . . . . .	35	23 493	3 477	18.4	2 235	328	501	18
WISCONSIN . . . . .	43	24 902	3 834	17.1	2 365	346	508	24
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	41	35 609	3 840	18.1	3 686	498	872	14
IDWA . . . . .	52	37 229	4 097	15.3	3 062	497	677	23
MISSOURI . . . . .	51	37 375	5 345	18.8	3 708	807	843	17
NORTH DAKOTA . . . . .	18	17 784	2 443	16.9	1 601	213	343	6
SOUTH DAKOTA . . . . .	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	31	15 224	2 419	21.0	1 744	328	441	13
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	4	3 255	228	21.6	358	63	84	-
VIRGINIA . . . . .	14	7 284	1 555	20.8	799	132	175	8
WEST VIRGINIA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	40	39 289	6 310	18.8	3 834	613	833	16
SOUTH CAROLINA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	36	23 738	3 796	22.4	2 967	436	638	10
FLORIDA . . . . .	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	24	20 570	4 120	17.8	1 631	294	368	9
ALABAMA . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA . . . . .	24	10 524	1 111	17.9	1 004	213	223	13
TEXAS . . . . .	92	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOUNTAIN:								
MONTANA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	3	482	117	22.0	47	17	10	2
COLORADO . . . . .	23	11 983	1 728	21.1	1 136	206	290	11
NEW MEXICO . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	37	36 301	8 775	19.3	3 905	583	955	11
OREGON . . . . .	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	147	96 197	16 422	18.9	9 158	1 408	2 217	66
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FDDD-PROCESSING MACHINERY AND EQUIPMENT (SIC 5DB4 PART)								
UNITED STATES . . . . .	440	257 470	24 198	18.7	27 983	3 852	6 792	183
REGIONS:								
THE NORTHEASTERN STATES . . . . .	132	75 686	7 191	20.6	9 208	1 284	2 316	42
THE NORTH CENTRAL STATES . . . . .	130	91 339	8 327	17.9	9 380	1 204	2 220	46
THE SOUTH . . . . .	97	59 007	5 491	16.2	5 505	786	1 248	46
THE WEST . . . . .	81	31 438	3 189	21.0	3 890	578	1 008	49
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	23	10 997	1 395	22.1	1 294	174	293	7
MIDDLE ATLANTIC . . . . .	109	64 689	5 796	20.3	7 914	1 110	2 023	35
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	94	65 822	5 411	16.8	6 144	849	1 573	33
WEST NORTH CENTRAL . . . . .	36	25 517	2 916	20.7	3 236	355	647	13
THE SOUTH:								
SOUTH ATLANTIC . . . . .	39	27 987	2 348	16.5	2 838	335	593	20
EAST SOUTH CENTRAL . . . . .	18	11 820	1 159	14.2	925	142	216	5
WEST SOUTH CENTRAL . . . . .	40	19 200	1 984	17.2	1 742	309	439	21
THE WEST:								
MOUNTAIN . . . . .	16	5 202	742	19.3	501	94	133	11
PACIFIC . . . . .	65	26 236	2 447	21.4	3 389	484	875	38
NEW ENGLAND:								
MAINE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	14	8 885	1 208	21.4	976	128	218	4
RHODE ISLAND . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	6	1 808	133	23.9	259	35	64	1
MIDDLE ATLANTIC:								
NEW YORK . . . . .	66	35 573	3 210	22.6	5 108	654	1 301	21
NEW JERSEY . . . . .	18	9 985	1 087	21.2	1 223	174	326	2
PENNSYLVANIA . . . . .	25	19 131	1 499	15.5	1 583	282	396	12
EAST NORTH CENTRAL:								
OHIO . . . . .	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	25	16 179	1 009	20.3	1 743	262	509	8
MICHIGAN . . . . .	16	14 294	1 197	13.9	1 041	130	242	4
WISCONSIN . . . . .	22	16 628	1 619	18.0	1 777	224	400	5
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	10	9 676	1 310	21.6	1 381	128	278	3
IOWA . . . . .	6	7 003	936	17.9	663	73	131	2
MISSOURI . . . . .	11	7 297	587	22.0	949	115	194	5
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	5	7 117	802	15.2	615	69	132	2
WEST VIRGINIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	7	5 030	305	11.8	361	41	71	3
SOUTH CAROLINA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	13	7 272	800	20.0	855	115	182	6
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	7	5 692	517	13.1	390	60	91	3
ALABAMA . . . . .	6	2 076	352	20.7	223	49	49	-
MISSISSIPPI . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	586	25	16.6	27	6	6	3
LOUISIANA . . . . .	10	10 578	1 277	16.3	1 024	164	260	5
OKLAHOMA . . . . .	5	1 512	128	14.6	116	30	33	4
TEXAS . . . . .	22	6 524	554	19.2	575	109	140	9
MOUNTAIN:								
MDNTANA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	7	1 844	343	14.4	152	35	48	3
NEW MEXICO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	5	2 387	218	20.2	347	49	84	1
OREGON . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	55	21 351	2 031	22.3	2 784	394	722	32
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5084 PART)								
UNITED STATES . . . . .	1 682	1 046 468	152 163	91.8	130 629	19 052	31 754	552
REGIONS:								
THE NORTHEASTERN STATES:	471	249 302	32 823	20.7	30 659	4 653	7 484	146
THE NORTH CENTRAL STATES:	482	317 603	41 453	19.1	38 171	5 128	9 299	142
THE SOUTH:	427	313 479	52 951	258.1	38 031	5 670	9 006	138
THE WEST:	302	166 084	24 936	23.4	23 768	3 601	5 965	126
THE NORTHEASTERN STATES:								
NEW ENGLAND:	104	55 185	6 796	23.5	7 690	999	1 876	26
MIDDLE ATLANTIC:	367	194 117	26 027	19.9	22 969	3 654	5 608	120
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	366	238 849	28 688	18.9	28 022	3 817	6 679	105
WEST NORTH CENTRAL:	116	78 754	12 765	19.9	10 149	1 311	2 620	37
THE SOUTH:								
SOUTH ATLANTIC:	176	100 039	11 123	18.6	11 783	1 827	2 861	49
EAST SOUTH CENTRAL:	73	45 614	10 244	20.9	5 989	999	1 363	20
WEST SOUTH CENTRAL:	178	167 826	31 584	465.4	20 259	2 844	4 782	69
THE WEST:								
MOUNTAIN:	68	41 681	7 764	23.5	6 241	1 003	1 593	23
PACIFIC:	234	124 403	17 172	23.3	17 527	2 598	4 372	103
NEW ENGLAND:								
MAINE:	5	(D)	(D)	(D)	(D)	(D)	(D)	-
NEW HAMPSHIRE:	6	1 369	158	30.8	264	52	77	1
VERMONT:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	48	32 376	4 386	21.5	4 092	533	1 091	9
RHODE ISLAND:	5	6 549	240	23.0	939	64	144	2
CONNECTICUT:	38	13 189	1 767	28.2	2 210	317	522	14
MIDDLE ATLANTIC:								
NEW YORK:	179	102 495	11 470	19.6	11 864	1 875	2 819	48
NEW JERSEY:	86	42 090	6 739	20.1	4 813	654	1 209	29
PENNSYLVANIA:	102	49 532	7 818	20.5	6 292	1 125	1 580	43
EAST NORTH CENTRAL:								
OHIO:	105	53 292	6 132	23.5	7 863	1 035	1 859	30
INDIANA:	30	40 539	3 869	19.6	5 231	771	1 146	5
ILLINOIS:	97	86 101	10 260	11.9	5 961	749	1 413	31
MICHIGAN:	92	41 976	6 035	26.1	6 823	876	1 702	25
WISCONSIN:	42	16 941	2 392	20.2	2 144	386	559	14
WEST NORTH CENTRAL:								
MINNESOTA:	32	16 056	2 335	21.5	2 400	266	551	13
IOWA:	9	10 767	1 829	14.4	1 207	135	254	4
MISSOURI:	48	39 169	6 280	20.4	5 029	687	1 468	14
NORTH DAKOTA:	3	(D)	(D)	(D)	(D)	(D)	(D)	-
SOUTH DAKOTA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	7	4 887	849	21.7	637	91	132	2
KANSAS:	15	5 268	747	20.4	563	85	145	4
SOUTH ATLANTIC:								
DELAWARE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	22	9 826	655	25.7	1 712	237	381	8
DISTRICT OF COLUMBIA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	16	11 471	1 509	24.6	1 562	253	380	3
WEST VIRGINIA:	12	7 813	661	18.8	867	131	226	2
NORTH CAROLINA:	20	8 731	1 370	22.4	1 216	185	295	8
SOUTH CAROLINA:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	28	13 985	1 691	22.5	2 304	349	551	3
FLORIDA:	64	24 988	3 230	20.3	3 092	521	785	22
EAST SOUTH CENTRAL:								
KENTUCKY:	15	6 206	1 017	22.7	863	117	209	3
TENNESSEE:	22	14 367	2 460	18.9	1 785	270	463	7
ALABAMA:	27	19 898	4 963	21.2	2 667	504	533	8
MISSISSIPPI:	9	5 143	1 804	22.5	674	108	158	2
WEST SOUTH CENTRAL:								
ARKANSAS:	8	1 967	352	20.3	195	56	72	3
LOUISIANA:	46	56 783	13 145	18.7	7 377	967	1 634	9
OKLAHOMA:	24	23 450	4 455	16.8	2 171	328	576	10
TEXAS:	100	85 626	13 632	894.6	10 516	1 493	2 500	47
MOUNTAIN:								
MONTANA:	5	3 963	682	19.7	576	96	169	1
IDAHO:	3	1 633	231	34.8	341	49	85	-
WYOMING:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO:	23	16 103	3 174	20.1	2 236	326	507	6
NEW MEXICO:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	16	8 765	1 646	26.4	1 654	238	406	6
UTAH:	10	7 533	1 350	27.3	987	200	280	3
NEVADA:	4	1 347	269	17.7	104	39	57	2
PACIFIC:								
WASHINGTON:	32	14 848	3 045	20.3	1 959	270	529	16
OREGON:	26	18 351	3 014	22.3	2 549	373	662	5
CALIFORNIA:	170	88 321	10 652	24.1	12 629	1 897	3 069	80
ALASKA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
METALWORKING MACHINERY AND EQUIPMENT (SIC 584 PART)								
UNITED STATES . . . . .	1 173	1 107 619	120 961	16.2	101 664	12 689	23 934	319
REGIONS:								
THE NORTHEASTERN STATES:	399	397 884	43 638	16.4	35 488	4 262	8 343	104
THE NORTH CENTRAL STATES:	429	378 654	40 684	16.5	36 745	4 530	8 696	115
THE SOUTH:	149	121 702	13 500	16.8	11 609	1 664	2 778	40
THE WEST:	196	209 379	23 139	14.9	17 822	2 233	4 117	60
THE NORTHEASTERN STATES:								
NEW ENGLAND:	86	84 343	9 325	16.6	7 969	872	1 716	17
MIDDLE ATLANTIC:	313	313 541	34 313	16.4	27 519	3 390	6 627	87
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	369	319 655	35 291	16.8	31 104	3 824	7 280	110
WEST NORTH CENTRAL:	60	58 999	5 393	14.7	5 641	706	1 416	5
THE SOUTH:								
SOUTH ATLANTIC:	67	57 198	7 006	17.8	5 742	761	1 322	15
EAST SOUTH CENTRAL:	25	13 872	1 917	16.7	1 378	176	299	1
WEST SOUTH CENTRAL:	57	50 632	4 577	15.7	4 489	727	1 157	24
THE WEST:								
MOUNTAIN:	28	15 702	1 671	16.1	1 422	305	318	7
PACIFIC:	168	193 677	21 468	14.7	16 400	1 928	3 799	53
NEW ENGLAND:								
MAINE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	-	-	-	-	-	-	-	-
MASSACHUSETTS:	40	39 817	5 020	16.9	4 154	458	948	8
RHODE ISLAND:	12	6 549	951	24.0	918	107	202	2
CONNECTICUT:	32	37 797	3 325	15.1	2 888	306	565	6
MIDDLE ATLANTIC:								
NEW YORK:	171	171 500	20 863	18.3	15 524	1 823	3 672	38
NEW JERSEY:	67	52 545	8 096	16.0	4 723	592	1 192	15
PENNSYLVANIA:	75	89 496	5 354	12.8	7 272	975	1 763	34
EAST NORTH CENTRAL:								
OHIO:	96	104 075	11 166	14.9	9 495	1 132	2 331	26
INDIANA:	37	27 902	2 114	13.4	2 272	345	585	14
ILLINOIS:	105	92 081	10 357	16.8	8 462	1 132	1 954	33
MICHIGAN:	104	76 117	10 227	21.4	9 083	1 031	2 020	28
WISCONSIN:	27	19 480	1 427	13.8	1 792	184	390	9
WEST NORTH CENTRAL:								
MINNESOTA:	19	30 714	2 583	14.2	2 944	282	707	2
IDAHO:	11	6 045	827	13.2	486	73	127	1
MISSOURI:	17	12 719	1 325	15.6	1 204	196	330	1
NORTH DAKOTA:	-	-	-	-	-	-	-	-
SOUTH DAKOTA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	7	7 855	476	15.1	839	118	217	1
SOUTH ATLANTIC:								
DELAWARE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	11	9 605	1 093	19.4	956	143	227	1
DISTRICT OF COLUMBIA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	9	3 143	462	19.7	375	50	98	5
WEST VIRGINIA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	8	9 703	590	16.2	954	95	226	2
SOUTH CAROLINA:	5	3 820	640	15.8	313	46	68	2
GEORGIA:	11	13 017	1 948	18.8	1 462	204	341	-
FLORIDA:	18	10 501	1 468	18.7	1 249	149	248	5
EAST SOUTH CENTRAL:								
KENTUCKY:	7	6 290	812	15.4	646	60	118	-
TENNESSEE:	9	(D)	(D)	(D)	(D)	(D)	(D)	-
ALABAMA:	8	3 840	564	16.7	350	67	90	1
MISSISSIPPI:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA:	10	8 096	453	14.2	650	96	156	8
TEXAS:	43	37 957	3 681	14.9	3 189	537	815	14
MOUNTAIN:								
MONTANA:	-	-	-	-	-	-	-	-
IDAHO:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	11	7 824	608	14.3	635	175	148	2
NEW MEXICO:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	7	2 515	394	21.4	327	46	61	1
UTAH:	6	2 947	266	15.4	254	46	66	2
NEVADA:	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON:	14	25 863	2 764	10.5	1 427	178	360	7
OREGON:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA:	139	159 049	17 322	15.4	14 070	1 639	3 235	41
ALASKA:	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
MATERIALS-HANDLING EQUIPMENT (SIC 5084 PART)								
UNITED STATES . . . . .	1 061	708 886	87 505	22.9	97 391	14 674	24 250	285
REGIONS:								
THE NORTHEASTERN STATES:	257	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE NORTH CENTRAL STATES:	359	253 005	31 895	23.2	36 446	4 897	8 990	88
THE SOUTH:	265	166 964	21 944	22.7	22 952	3 799	5 590	69
THE WEST:	180	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE NORTHEASTERN STATES:								
NEW ENGLAND:	64	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:	193	127 554	14 061	21.5	16 317	2 355	4 148	48
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	275	192 175	23 759	23.3	28 405	3 683	7 010	59
WEST NORTH CENTRAL:	84	60 830	8 136	22.7	8 041	1 214	1 980	29
THE SOUTH:								
SOUTH ATLANTIC:	120	67 061	9 373	25.8	10 103	1 600	2 499	33
EAST SOUTH CENTRAL:	53	41 923	5 144	20.6	5 579	1 030	1 279	7
WEST SOUTH CENTRAL:	92	57 980	7 427	20.7	7 270	1 169	1 812	29
THE WEST:								
MOUNTAIN:	31	15 189	1 725	22.9	1 971	297	499	11
PACIFIC:	149	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW ENGLAND:								
MAINE:	7	7 417	911	17.1	707	88	168	1
NEW HAMPSHIRE:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT:	-	-	-	-	-	-	-	-
MASSACHUSETTS:	29	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RHODE ISLAND:	6	(0)	(0)	(0)	(0)	(0)	(0)	-
CONNECTICUT:	19	13 154	2 054	26.8	2 057	219	471	5
MIDDLE ATLANTIC:								
NEW YORK:	86	50 365	4 876	19.4	6 095	870	1 610	22
NEW JERSEY:	35	(0)	2 295	23.9	2 955	424	795	2
PENNSYLVANIA:	72	(0)	6 890	22.4	7 267	1 061	1 743	24
EAST NORTH CENTRAL:								
OHIO:	71	(0)	(0)	(0)	(0)	(0)	(0)	(0)
INDIANA:	26	14 937	2 162	21.5	2 158	317	557	6
ILLINOIS:	86	68 375	9 665	23.1	9 631	1 097	2 173	20
MICHIGAN:	60	30 604	3 089	24.2	4 708	694	1 220	18
WISCONSIN:	32	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL:								
MINNESOTA:	23	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IOWA:	12	12 880	1 535	18.0	900	202	260	4
MISSOURI:	35	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH DAKOTA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA:	-	-	-	-	-	-	-	-
NEBRASKA:	5	4 527	906	22.9	390	60	93	2
KANSAS:	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC:								
DELAWARE:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND:	18	9 097	952	33.5	2 219	264	449	2
DISTRICT OF COLUMBIA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA:	20	6 973	892	24.3	1 063	176	243	3
WEST VIRGINIA:	4	1 651	225	25.9	211	40	52	2
NORTH CAROLINA:	16	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH CAROLINA:	7	3 783	565	28.0	541	95	140	2
GEORGIA:	21	13 757	1 765	25.7	1 749	328	509	13
FLORIDA:	30	14 891	2 952	22.3	1 993	353	515	4
EAST SOUTH CENTRAL:								
KENTUCKY:	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE:	21	15 998	2 217	16.8	1 677	503	409	2
ALABAMA:	20	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS:	5	(0)	(0)	(0)	(0)	(0)	(0)	-
LOUISIANA:	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKLAHOMA:	11	4 852	471	18.8	514	90	113	7
TEXAS:	67	43 203	5 717	20.7	5 342	825	1 303	21
MOUNTAIN:								
MONTANA:	-	-	-	-	-	-	-	-
IDAHO:	5	1 661	25	21.4	218	26	40	1
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	8	4 781	652	22.4	603	80	151	5
NEW MEXICO:	3	(0)	(0)	(0)	(0)	(0)	(0)	-
ARIZONA:	11	6 725	839	22.4	861	141	224	2
UTAH:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA:	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON:	18	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OREGON:	19	8 405	1 183	23.2	1 290	167	283	5
CALIFORNIA:	109	60 994	7 221	24.8	9 467	2 012	2 525	41
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	3	(0)	(0)	(0)	(0)	(0)	(0)	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OIL WELLS, OIL REFINERY, PIPELINE EQUIPMENT (SIC 5084 PART)								
UNITED STATES . . . . .	1 746	1 477 373	176 761	11.8	86 558	13 259	20 946	339
REGIONS:								
THE NORTHEASTERN STATES . . . . .	49	74 697	3 469	8.3	3 027	400	693	18
THE NORTH CENTRAL STATES . . . . .	230	129 443	19 101	16.3	10 527	1 507	2 526	46
THE SOUTH . . . . .	1 169	1 046 333	124 375	13.2	60 899	9 457	14 801	223
THE WEST . . . . .	298	226 518	29 816	12.1	12 105	1 895	2 926	52
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	5	1 624	170	35.8	296	43	65	3
MIDDLE ATLANTIC . . . . .	44	73 073	3 299	7.6	2 731	357	628	15
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	102	71 136	9 304	16.2	5 117	736	1 245	24
WEST NORTH CENTRAL . . . . .	128	58 307	9 797	16.4	5 410	771	1 281	22
THE SOUTH:								
SOUTH ATLANTIC . . . . .	25	16 328	2 178	14.5	1 263	195	333	8
EAST SOUTH CENTRAL . . . . .	62	36 153	4 357	13.8	2 169	377	540	14
WEST SOUTH CENTRAL . . . . .	1 082	993 852	117 840	13.2	57 467	8 885	13 928	201
THE WEST:								
MOUNTAIN . . . . .	160	107 703	14 188	11.5	5 432	782	1 285	24
PACIFIC . . . . .	138	118 815	15 628	12.6	6 673	1 113	1 641	28
NEW ENGLAND:								
MAINE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND . . . . .	-	-	-	-	-	-	-	-
CONNECTICUT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	23	57 636	2 164	7.0	1 988	225	436	10
NEW JERSEY . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA . . . . .	18	13 (D)	1 (D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO . . . . .	25	24 080	2 441	15.4	1 706	212	384	5
INDIANA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	52	30 405	4 589	17.4	2 493	373	561	14
MICHIGAN . . . . .	16	6 764	1 035	18.9	454	74	125	4
WISCONSIN . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDWA . . . . .	-	-	-	-	-	-	-	-
MISSOURI . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA . . . . .	17	7 328	1 526	13.0	441	68	103	-
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	11	3 800	850	17.7	311	46	68	1
KANSAS . . . . .	93	42 283	6 948	15.8	3 839	573	944	19
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	14	9 410	1 488	10.9	537	88	156	5
NORTH CAROLINA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	-	-	-	-	-	-	-	-
GEORGIA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	3	1 132	115	28.9	194	33	49	1
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	21	8 921	1 361	15.4	710	145	165	10
TENNESSEE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	34	23 565	2 089	11.8	1 064	159	260	3
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	18	4 817	574	18.9	400	71	91	3
LOUISIANA . . . . .	229	240 641	21 091	12.6	11 546	1 918	2 779	19
OKLAHOMA . . . . .	206	143 160	22 758	15.7	9 491	1 390	2 319	47
TEXAS . . . . .	629	605 234	73 417	12.9	36 030	5 506	8 739	132
MOUNTAIN:								
MONTANA . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	-	-	-	-	-	-	-	-
WYOMING . . . . .	56	39 701	6 641	11.8	2 025	294	468	10
COLORADO . . . . .	23	13 330	1 500	13.0	725	88	162	3
NEW MEXICO . . . . .	59	42 193	4 711	11.0	2 039	308	491	8
ARIZONA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	-	-	-	-	-	-	-	-
OREGON . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	123	106 611	14 157	12.4	6 063	821	1 451	26
ALASKA . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084 PART)								
UNITED STATES . . . . .	2 693	1 506 612	209 753	21.0	174 159	25 253	43 971	1 147
REGIONS:								
THE NORTHEASTERN STATES . . . . .	915	534 893	67 714	20.4	59 408	7 948	15 476	379
THE NORTH CENTRAL STATES . . . . .	649	342 529	49 138	22.4	41 997	5 713	10 208	249
THE SOUTH . . . . .	690	452 653	68 711	19.8	51 205	8 466	12 783	286
THE WEST . . . . .	439	176 537	24 190	22.5	21 549	3 126	5 504	233
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	184	95 503	12 433	21.6	10 854	1 428	2 518	61
MIDDLE ATLANTIC . . . . .	731	439 390	55 281	20.2	48 554	6 520	12 958	318
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	502	255 242	38 436	22.7	31 704	4 285	7 654	190
WEST NORTH CENTRAL . . . . .	147	87 287	10 702	21.7	10 293	1 428	2 554	59
THE SOUTH:								
SOUTH ATLANTIC . . . . .	364	210 502	31 843	20.7	24 062	3 635	5 721	123
EAST SOUTH CENTRAL . . . . .	97	68 404	10 116	20.6	7 877	1 406	2 034	53
WEST SOUTH CENTRAL . . . . .	229	173 747	26 752	18.6	19 266	3 425	5 028	110
THE WEST:								
MOUNTAIN . . . . .	78	33 462	3 537	23.8	4 132	705	1 139	39
PACIFIC . . . . .	361	143 075	20 653	22.3	17 417	2 421	4 365	194
NEW ENGLAND:								
MAINE . . . . .	7	1 934	287	23.8	260	45	64	4
NEW HAMPSHIRE . . . . .	3	875	65	22.1	101	16	25	-
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	113	58 727	7 791	20.6	6 607	890	1 537	32
RHODE ISLAND . . . . .	13	10 753	1 183	19.8	1 035	157	280	5
CONNECTICUT . . . . .	48	23 214	3 107	24.6	2 851	320	612	20
MIDDLE ATLANTIC:								
NEW YORK . . . . .	432	242 156	30 234	18.8	25 181	3 579	5 950	179
NEW JERSEY . . . . .	145	77 807	11 404	19.2	8 297	1 157	2 210	61
PENNSYLVANIA . . . . .	154	119 427	13 643	23.6	15 076	1 784	4 798	78
EAST NORTH CENTRAL:								
OHIO . . . . .	139	56 047	6 683	21.2	6 522	961	1 624	52
INDIANA . . . . .	29	20 475	1 520	24.6	2 089	296	567	13
ILLINOIS . . . . .	184	112 311	20 950	21.7	13 593	1 696	3 277	56
MICHIGAN . . . . .	115	54 106	7 352	23.8	6 819	916	1 551	54
WISCONSIN . . . . .	35	12 303	1 931	30.6	2 681	416	635	15
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	36	23 620	2 778	22.2	3 021	370	683	8
IOWA . . . . .	24	11 970	1 521	24.2	1 915	316	608	13
MISSOURI . . . . .	62	38 789	5 390	21.2	3 858	508	930	31
NORTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	9	5 070	437	17.6	564	86	126	3
KANSAS . . . . .	14	7 790	554	21.5	933	147	206	3
SOUTH ATLANTIC:								
DELAWARE . . . . .	5	563	47	19.7	60	16	24	4
MARYLAND . . . . .	36	11 618	1 878	24.4	1 825	269	459	15
DISTRICT OF COLUMBIA . . . . .	8	4 632	387	22.3	609	86	146	3
VIRGINIA . . . . .	35	38 203	5 867	19.7	4 232	603	995	10
WEST VIRGINIA . . . . .	14	9 762	2 202	22.5	191	191	275	4
NORTH CAROLINA . . . . .	96	54 152	6 564	20.2	5 805	917	1 483	24
SOUTH CAROLINA . . . . .	39	33 261	6 235	20.4	3 563	532	760	11
GEORGIA . . . . .	60	32 731	5 370	20.4	3 762	558	917	23
FLORIDA . . . . .	71	25 580	3 293	21.0	2 834	463	662	29
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	16	5 475	1 335	19.7	583	127	174	11
TENNESSEE . . . . .	35	37 075	4 227	20.6	4 199	625	947	17
ALABAMA . . . . .	34	18 094	2 446	20.1	2 036	514	610	17
MISSISSIPPI . . . . .	12	7 760	2 108	22.4	1 059	140	303	8
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	7	1 856	157	16.2	142	27	35	8
LOUISIANA . . . . .	34	48 215	9 428	17.5	5 316	915	1 341	11
OKLAHOMA . . . . .	32	14 832	1 886	18.0	1 561	450	404	16
TEXAS . . . . .	156	108 844	15 281	19.2	12 247	2 033	3 248	75
MOUNTAIN:								
MONTANA . . . . .	5	833	112	21.5	96	11	15	1
IDAHO . . . . .	3	387	139	23.3	36	4	8	2
WYOMING . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	26	11 400	813	28.4	1 495	269	387	16
NEW MEXICO . . . . .	4	3 923	373	12.0	248	36	64	-
ARIZONA . . . . .	16	6 234	570	23.5	829	141	215	6
UTAH . . . . .	19	9 470	1 292	23.6	1 297	216	397	13
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	38	20 031	2 894	20.4	2 507	335	665	18
OREGON . . . . .	41	26 509	3 569	21.7	3 015	329	654	17
CALIFORNIA . . . . .	268	92 327	13 500	22.5	11 368	1 682	2 919	152
ALASKA . . . . .	5	2 311	293	26.1	308	31	72	4
HAWAII . . . . .	9	1 897	397	32.3	219	44	55	3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
MECHANICAL POWER TRANSMISSION EQUIPMENT (SIC 5085 PART)								
UNITED STATES . . . . .	1 046	720 333	123 538	20.8	82 796	11 917	20 289	150
REGIONS:								
THE NORTHEASTERN STATES . . . . .	237	184 359	33 364	20.5	22 364	3 150	5 547	31
THE NORTH CENTRAL STATES . . . . .	310	243 307	37 556	19.6	25 688	3 401	6 224	34
THE SOUTH . . . . .	279	189 322	32 987	20.7	20 595	3 152	5 035	42
THE WEST . . . . .	220	103 345	19 631	24.2	14 149	2 214	3 483	43
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	54	32 446	5 106	20.9	4 652	615	1 161	6
MIDDLE ATLANTIC . . . . .	183	151 913	28 258	20.5	17 712	2 535	4 386	25
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	237	195 223	30 593	19.1	19 606	2 610	4 743	19
WEST NORTH CENTRAL . . . . .	73	48 084	6 963	21.7	6 082	791	1 481	15
THE SOUTH:								
SOUTH ATLANTIC . . . . .	127	83 962	14 221	19.9	9 087	1 375	2 206	12
EAST SOUTH CENTRAL . . . . .	44	36 040	7 240	20.7	3 693	596	930	2
WEST SOUTH CENTRAL . . . . .	108	69 320	11 526	21.6	7 815	1 181	1 899	28
THE WEST:								
MOUNTAIN . . . . .	47	19 631	4 076	21.9	2 325	402	546	15
PACIFIC . . . . .	173	83 714	15 555	24.8	11 824	1 812	2 937	28
NEW ENGLAND:								
MAINE . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	26	15 306	2 511	24.0	2 546	323	673	1
RHODE ISLAND . . . . .	4	4 313	408	14.4	421	40	74	1
CONNECTICUT . . . . .	18	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	74	74 338	13 747	19.0	8 135	1 139	2 053	11
NEW JERSEY . . . . .	46	33 838	7 010	23.1	4 481	616	1 054	5
PENNSYLVANIA . . . . .	63	43 737	7 501	20.9	5 096	780	1 279	9
EAST NORTH CENTRAL:								
OHIO . . . . .	68	56 675	10 154	17.9	5 093	736	1 222	5
INDIANA . . . . .	27	19 458	3 113	18.0	1 868	266	478	1
ILLINOIS . . . . .	64	57 240	9 804	19.6	6 451	809	1 505	4
MICHIGAN . . . . .	56	44 846	5 095	20.6	4 207	556	1 074	8
WISCONSIN . . . . .	22	17 004	2 427	18.8	1 987	243	464	1
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	20	14 276	1 811	23.1	1 775	228	413	3
IOWA . . . . .	13	7 539	1 293	21.4	930	117	226	3
MISSOURI . . . . .	20	17 412	2 657	21.0	2 335	304	550	2
NORTH DAKOTA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	8	3 088	393	23.1	375	49	102	3
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	5 865	211	8.7	268	30	60	-
MARYLAND . . . . .	10	6 374	1 044	20.9	746	107	186	2
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	12	18 734	2 405	13.7	1 267	203	338	-
WEST VIRGINIA . . . . .	12	7 949	1 285	19.9	838	120	199	-
NORTH CAROLINA . . . . .	27	15 282	2 526	22.6	1 828	289	442	-
SOUTH CAROLINA . . . . .	10	3 550	660	18.7	330	63	78	2
GEORGIA . . . . .	27	13 148	3 129	25.7	1 979	309	479	3
FLORIDA . . . . .	26	13 060	2 961	24.5	1 831	254	424	5
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	8	6 330	856	20.1	321	63	98	1
TENNESSEE . . . . .	14	9 037	1 697	20.2	919	146	231	-
ALABAMA . . . . .	16	15 881	3 579	19.5	1 791	271	452	1
MISSISSIPPI . . . . .	6	4 792	1 108	26.2	662	116	149	-
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	5	4 307	595	16.9	385	50	95	-
LOUISIANA . . . . .	17	11 576	2 118	23.6	1 480	214	353	4
OKLAHOMA . . . . .	14	6 760	966	23.3	928	128	194	4
TEXAS . . . . .	72	46 677	7 847	21.3	5 022	789	1 257	20
MOUNTAIN:								
MONTANA . . . . .	4	1 634	442	21.1	184	28	42	3
IDAHO . . . . .	9	3 479	618	22.0	409	93	99	-
WYOMING . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	13	5 134	1 103	19.1	591	97	133	5
NEW MEXICO . . . . .	4	1 397	301	23.0	149	26	34	-
ARIZONA . . . . .	9	3 961	962	25.7	539	84	132	2
UTAH . . . . .	3	2 410	335	24.1	328	46	78	-
NEVADA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON . . . . .	24	11 720	2 009	24.2	1 528	217	349	2
OREGON . . . . .	24	11 779	2 172	20.1	1 376	256	348	6
CALIFORNIA . . . . .	121	58 532	10 586	25.6	8 626	1 291	2 167	20
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	4	1 683	788	31.1	294	48	73	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
INDUSTRIAL VALVES, FITTINGS, EQUIPMENT (SIC 5085 PART)								
UNITED STATES . . . . .	719	696 482	87 829	17.8	73 464	9 474	17 832	116 <sup>2</sup>
REGIONS:								
THE NORTHEASTERN STATES . . . . .	191	192 416	23 728	18.2	20 987	2 694	5 027	31
THE NORTH CENTRAL STATES . . . . .	196	194 524	23 090	19.0	21 759	2 765	5 426	34
THE SOUTH . . . . .	201	190 416	24 990	15.5	17 207	2 280	3 920	26
THE WEST . . . . .	131	119 126	16 021	18.8	13 511	1 735	3 459	25
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	54	40 216	6 709	21.4	5 195	736	1 281	7
MIDDLE ATLANTIC . . . . .	137	152 200	17 019	17.4	15 792	1 958	3 746	24
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	161	168 630	20 543	19.4	19 138	2 349	4 647	25
WEST NORTH CENTRAL . . . . .	35	25 894	2 547	16.3	2 621	416	779	9
THE SOUTH:								
SOUTH ATLANTIC . . . . .	67	59 407	7 108	15.9	5 748	758	1 337	8
EAST SOUTH CENTRAL . . . . .	30	32 019	4 071	13.4	2 555	324	621	4
WEST SOUTH CENTRAL . . . . .	104	98 990	13 811	16.0	8 904	1 198	1 962	14
THE WEST:								
MOUNTAIN . . . . .	19	15 286	1 837	13.4	1 109	153	289	2
PACIFIC . . . . .	112	103 840	14 184	19.6	12 402	1 582	3 170	23
NEW ENGLAND:								
MAINE . . . . .	3	(0)	(0)	(D)	(0)	(D)	(0)	(D)
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	24	17 302	2 857	22.4	2 437	316	570	2
RHODE ISLAND . . . . .	8	10 497	2 290	22.7	1 384	213	358	1
CONNECTICUT . . . . .	19	(0)	(0)	(0)	(0)	(D)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	52	48 062	4 633	18.1	5 129	620	1 118	12
NEW JERSEY . . . . .	37	51 637	5 861	15.3	4 662	572	1 128	3
PENNSYLVANIA . . . . .	48	52 501	6 525	18.8	6 001	766	1 500	9
EAST NORTH CENTRAL:								
OHIO . . . . .	41	41 250	3 530	16.7	4 424	489	1 031	5
INDIANA . . . . .	19	13 168	1 403	19.0	1 426	166	339	4
ILLINOIS . . . . .	40	47 060	6 729	20.8	5 680	673	1 483	6
MICHIGAN . . . . .	45	52 054	6 696	19.8	5 611	786	1 319	10
WISCONSIN . . . . .	16	15 098	2 185	21.1	1 997	235	475	-
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	9	2 465	146	19.6	313	45	72	5
IOWA . . . . .	5	3 007	443	23.9	484	56	179	-
MISSOURI . . . . .	16	17 753	1 643	14.2	1 591	270	468	4
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	-
KANSAS . . . . .	2	(0)	(D)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	6	6 047	976	13.8	526	84	125	-
WEST VIRGINIA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	-
NORTH CAROLINA . . . . .	14	12 977	1 319	16.4	1 441	202	353	4
SOUTH CAROLINA . . . . .	3	4 266	240	20.0	559	54	98	-
GEORGIA . . . . .	11	13 900	1 718	12.2	968	118	219	2
FLORIDA . . . . .	16	8 072	1 458	17.0	779	120	196	1
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	12	6 404	812	13.5	446	68	102	3
ALABAMA . . . . .	7	14 886	1 489	11.4	1 092	125	268	-
MISSISSIPPI . . . . .	4	(0)	(D)	(0)	(D)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	1	(0)	(D)	(D)	(0)	(0)	(0)	(D)
LOUISIANA . . . . .	29	24 917	3 348	18.6	2 592	353	543	5
OKLAHOMA . . . . .	9	(0)	(0)	(0)	(0)	(D)	(0)	(0)
TEXAS . . . . .	65	66 928	8 577	14.0	5 406	739	1 241	6
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	1	(0)	(D)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	10	6 248	619	16.5	637	73	171	2
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-
ARIZONA . . . . .	5	2 651	344	14.5	175	26	40	-
UTAH . . . . .	2	(0)	(D)	(D)	(0)	(0)	(0)	(0)
NEVADA . . . . .	1	(D)	(D)	(0)	(0)	(0)	(0)	(D)
PACIFIC:								
WASHINGTON . . . . .	12	10 603	1 532	17.5	907	103	202	2
OREGON . . . . .	11	(0)	(0)	(0)	(D)	(0)	(0)	(0)
CALIFORNIA . . . . .	84	85 229	11 540	19.6	10 471	1 366	2 744	17
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	5	(0)	(0)	(0)	(D)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
WELDING SUPPLIES (SIC 5085 PART)								
UNITED STATES . . . . .	1 449	611 307	74 097	27.3	94 121	14 048	22 679	449
REGIONS:								
THE NORTHEASTERN STATES:	275	125 053	13 896	27.7	19 889	2 850	4 878	70
THE NORTH CENTRAL STATES:	438	202 701	22 963	26.3	30 950	4 477	7 544	137
THE SOUTH:	512	193 357	24 884	27.3	28 532	4 643	6 685	160
THE WEST:	224	90 196	12 354	28.6	14 750	2 078	3 572	82
THE NORTHEASTERN STATES:								
NEW ENGLAND:	69	26 978	3 063	29.8	4 580	707	1 176	10
MIDDLE ATLANTIC:	206	98 075	10 833	27.2	15 309	2 143	3 702	60
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	295	142 796	15 415	26.2	21 576	3 140	5 174	92
WEST NORTH CENTRAL:	143	59 905	7 548	26.6	9 374	1 337	2 370	45
THE SOUTH:								
SOUTH ATLANTIC:	190	64 525	8 499	29.4	10 234	1 707	2 403	38
EAST SOUTH CENTRAL:	91	36 388	4 240	27.8	5 629	870	1 252	33
WEST SOUTH CENTRAL:	231	92 444	12 145	25.7	12 669	2 066	3 030	89
THE WEST:								
MOUNTAIN:	55	17 318	2 692	28.6	2 667	416	661	20
PACIFIC:	169	72 878	9 662	28.6	12 083	1 662	2 911	62
NEW ENGLAND:								
MAINE:	7	2 373	206	32.6	410	66	110	-
NEW HAMPSHIRE:	6	(D)	(D)	(D)	(D)	(D)	(D)	-
VERMONT:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	35	13 709	1 776	30.3	2 322	345	620	7
RHODE ISLAND:	5	2 180	245	35.2	420	56	101	2
CONNECTICUT:	15	6 841	617	27.2	1 050	172	249	1
MIDDLE ATLANTIC:								
NEW YORK:	85	45 886	4 941	25.7	6 688	928	1 600	24
NEW JERSEY:	48	19 776	1 998	29.1	3 480	462	877	9
PENNSYLVANIA:	73	32 413	3 894	28.0	5 141	753	1 225	27
EAST NORTH CENTRAL:								
OHIO:	59	32 128	3 688	27.7	5 031	970	1 277	21
INDIANA:	44	17 421	1 903	24.8	2 367	369	566	15
ILLINOIS:	85	39 548	3 793	27.5	6 196	833	1 424	26
MICHIGAN:	76	31 812	3 463	27.0	5 061	606	1 185	23
WISCONSIN:	31	21 887	2 568	21.7	2 921	362	722	7
WEST NORTH CENTRAL:								
MINNESOTA:	37	16 354	1 451	24.0	2 340	334	631	7
IOWA:	29	11 747	2 099	28.4	1 878	288	469	12
MISSOURI:	31	18 198	2 113	24.6	2 823	360	707	9
NORTH DAKOTA:	9	2 569	274	38.2	497	78	124	3
SOUTH DAKOTA:	3	771	123	34.1	133	26	25	2
NEBRASKA:	8	3 092	357	25.6	450	58	96	2
KANSAS:	26	7 174	1 131	30.1	1 253	193	318	10
SOUTH ATLANTIC:								
DELAWARE:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	18	7 886	861	33.6	1 460	208	328	3
DISTRICT OF COLUMBIA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	26	7 055	1 206	31.6	1 206	181	263	6
WEST VIRGINIA:	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	40	12 219	1 398	25.0	1 597	377	390	8
SOUTH CAROLINA:	15	4 126	446	24.6	536	134	132	2
GEORGIA:	20	9 607	1 177	30.4	1 423	210	342	5
FLORIDA:	45	(D)	1 958	28.8	2 244	352	545	7
EAST SOUTH CENTRAL:								
KENTUCKY:	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	22	12 342	1 212	23.4	1 518	255	335	9
MISSISSIPPI:	19	6 699	940	26.8	1 025	148	222	8
WEST SOUTH CENTRAL:								
ARKANSAS:	18	5 615	617	30.4	854	164	226	4
LOUISIANA:	48	20 341	2 899	26.3	2 871	473	685	19
OKLAHOMA:	39	10 657	1 434	28.4	1 597	277	370	18
TEXAS:	126	55 831	7 195	24.5	7 347	1 152	1 749	48
MOUNTAIN:								
MONTANA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	7	1 610	260	21.5	239	39	56	4
WYOMING:	3	406	26	35.7	96	26	32	1
COLORADO:	15	6 327	848	33.8	996	140	219	6
NEW MEXICO:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	5	3 247	650	28.3	486	69	113	2
UTAH:	8	1 578	147	21.7	222	39	54	3
NEVADA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	20	9 980	1 217	29.8	1 529	252	395	7
OREGON:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA:	130	54 012	7 120	28.5	8 985	1 176	2 123	47
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER INDUSTRIAL SUPPLIES (SIC 5085 PART)								
UNITED STATES . . . . .	3 889	2 713 053	322 874	19.2	312 477	46 113	76 817	1 433
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 189	682 261	78 604	19.9	80 809	11 783	19 650	435
THE NORTH CENTRAL STATES . . . . .	1 192	1 036 584	115 581	18.4	115 971	16 871	28 767	403
THE SOUTH . . . . .	845	558 704	76 704	19.5	67 394	10 583	16 456	331
THE WEST . . . . .	663	435 504	51 985	19.5	48 303	6 876	11 944	264
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	299	183 173	21 958	20.5	22 461	3 205	5 375	84
MIDDLE ATLANTIC . . . . .	890	499 088	56 646	19.7	58 348	8 578	14 275	351
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	938	825 367	93 022	19.1	95 592	13 705	23 848	300
WEST NORTH CENTRAL . . . . .	254	211 217	22 559	15.9	20 379	3 166	4 919	103
THE SOUTH:								
SOUTH ATLANTIC . . . . .	398	283 569	39 441	19.6	34 349	5 628	8 557	141
EAST SOUTH CENTRAL . . . . .	139	81 211	10 623	20.9	10 413	1 549	2 434	61
WEST SOUTH CENTRAL . . . . .	308	193 924	26 640	18.9	22 632	3 406	5 465	129
THE WEST:								
MOUNTAIN . . . . .	119	56 738	7 642	23.1	7 433	1 234	1 942	49
PACIFIC . . . . .	544	378 766	44 343	18.9	40 870	5 642	10 002	215
NEW ENGLAND:								
MAINE . . . . .	7	3 910	701	20.7	497	76	111	1
NEW HAMPSHIRE . . . . .	4	900	146	21.3	108	23	30	2
VERMONT . . . . .	6	2 791	304	15.5	255	45	68	1
MASSACHUSETTS . . . . .	168	101 095	13 296	21.7	13 347	1 867	3 218	48
RHODE ISLAND . . . . .	19	6 570	801	27.1	896	163	223	4
CONNECTICUT . . . . .	95	67 907	6 710	18.2	7 358	1 031	1 725	28
MIDDLE ATLANTIC:								
NEW YORK . . . . .	453	249 135	30 811	18.5	26 293	3 803	6 422	162
NEW JERSEY . . . . .	189	81 649	7 803	22.6	11 648	1 735	2 891	77
PENNSYLVANIA . . . . .	248	168 304	18 032	20.1	20 407	3 040	4 962	112
EAST NORTH CENTRAL:								
OHIO . . . . .	284	226 419	26 704	18.0	25 793	3 742	6 383	83
INDIANA . . . . .	79	63 291	8 355	18.3	7 085	1 064	1 936	26
ILLINOIS . . . . .	264	283 542	27 162	18.9	30 778	4 138	7 555	94
MICHIGAN . . . . .	225	187 555	23 031	20.8	24 099	3 310	6 076	74
WISCONSIN . . . . .	86	64 560	7 770	19.4	7 837	1 451	1 898	23
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	56	43 404	4 543	17.7	4 714	904	1 048	26
IOWA . . . . .	25	19 299	2 797	17.4	1 960	331	481	13
MISSOURI . . . . .	119	119 529	11 479	14.7	10 800	1 469	2 695	42
NORTH DAKOTA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	14	11 851	1 260	15.3	917	130	212	7
KANSAS . . . . .	32	15 045	2 274	18.9	1 761	297	440	13
SOUTH ATLANTIC:								
DELAWARE . . . . .	10	5 833	685	22.7	922	110	208	2
MARYLAND . . . . .	43	38 115	4 602	22.2	5 512	731	1 410	19
DISTRICT OF COLUMBIA . . . . .	7	2 948	325	30.4	555	75	159	3
VIRGINIA . . . . .	33	25 745	3 847	17.5	2 811	463	669	11
WEST VIRGINIA . . . . .	32	26 992	4 365	15.2	2 351	389	598	11
NORTH CAROLINA . . . . .	91	75 062	8 692	19.3	9 194	1 632	2 155	24
SOUTH CAROLINA . . . . .	27	18 738	2 624	18.5	2 180	360	522	8
GEORGIA . . . . .	62	48 904	7 973	19.5	5 757	936	1 437	21
FLORIDA . . . . .	93	41 232	6 328	21.3	5 067	932	1 399	42
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	33	31 583	3 468	19.0	3 987	568	896	10
TENNESSEE . . . . .	56	30 925	4 733	22.9	4 110	632	1 001	30
ALABAMA . . . . .	36	13 524	1 671	21.2	1 730	244	388	15
MISSISSIPPI . . . . .	14	5 179	751	19.2	586	105	149	6
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	18	15 288	2 004	15.3	1 427	226	312	2
LOUISIANA . . . . .	52	38 296	4 602	18.9	4 487	644	1 075	24
OKLAHOMA . . . . .	40	15 048	2 351	17.8	1 808	308	478	20
TEXAS . . . . .	198	125 292	17 683	19.4	14 910	2 228	3 600	83
MOUNTAIN:								
MONTANA . . . . .	4	884	112	25.3	138	19	33	-
IDAHO . . . . .	6	2 350	331	19.4	232	44	72	2
WYOMING . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	47	30 139	3 352	23.5	4 074	683	1 112	17
NEW MEXICO . . . . .	13	5 686	1 080	20.8	624	91	162	6
ARIZONA . . . . .	24	9 667	1 700	23.0	1 276	192	299	14
UTAH . . . . .	21	7 555	1 016	23.7	1 051	194	251	8
NEVADA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	59	80 841	7 759	10.0	4 857	647	1 166	21
OREGON . . . . .	59	28 700	3 887	19.0	3 166	437	832	29
CALIFORNIA . . . . .	414	265 587	31 884	21.5	32 375	4 505	7 905	159
ALASKA . . . . .	5	2 452	632	24.7	264	21	56	2
HAWAII . . . . .	7	1 186	181	30.6	208	32	43	4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
DENTAL SUPPLIES (SIC 5086 PART)								
UNITED STATES . . . . .	655	314 757	53 760	26.3	49 517	7 753	11 967	205
REGIONS:								
THE NORTHEASTERN STATES . . . . .	206	108 291	16 172	24.7	16 205	2 367	3 892	73
THE NORTH CENTRAL STATES . . . . .	162	79 510	14 676	26.7	12 429	2 009	2 968	50
THE SOUTH . . . . .	161	68 074	11 889	26.5	11 013	1 715	2 724	45
THE WEST . . . . .	126	58 882	11 023	28.6	9 870	1 662	2 383	37
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	33	22 695	4 098	27.0	3 939	530	922	10
MIDDLE ATLANTIC . . . . .	173	85 596	12 074	24.1	12 266	1 837	2 970	63
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	114	55 064	10 389	26.9	8 480	1 385	2 035	37
WEST NORTH CENTRAL . . . . .	48	24 446	4 287	26.3	3 949	624	933	13
THE SOUTH:								
SOUTH ATLANTIC . . . . .	74	33 420	5 618	26.6	5 243	805	1 191	15
EAST SOUTH CENTRAL . . . . .	36	14 178	2 621	28.4	2 661	413	672	14
WEST SOUTH CENTRAL . . . . .	51	20 476	3 650	25.2	3 109	497	861	16
THE WEST:								
MOUNTAIN . . . . .	29	12 892	2 529	28.3	2 104	355	511	3
PACIFIC . . . . .	97	45 990	8 494	28.7	7 766	1 307	1 872	34
NEW ENGLAND:								
MAINE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	18	10 793	1 842	27.4	1 849	239	384	6
RHODE ISLAND . . . . .	3	1 435	287	39.7	448	69	107	-
CONNECTICUT . . . . .	10	9 724	1 749	24.4	1 493	192	392	3
MIDDLE ATLANTIC:								
NEW YORK . . . . .	106	54 030	7 337	23.8	7 706	1 129	1 925	35
NEW JERSEY . . . . .	25	8 772	1 281	24.9	1 308	202	350	9
PENNSYLVANIA . . . . .	42	22 794	3 456	24.6	3 252	506	695	19
EAST NORTH CENTRAL:								
OHIO . . . . .	28	11 411	2 522	29.3	1 929	334	428	11
INDIANA . . . . .	10	5 581	1 142	28.9	980	163	216	1
ILLINOIS . . . . .	35	15 214	2 651	27.0	2 223	335	572	11
MICHIGAN . . . . .	25	16 183	3 111	24.6	2 290	361	537	10
WISCONSIN . . . . .	16	6 675	963	26.7	1 058	192	282	4
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	14	6 058	1 039	25.8	971	152	226	3
IDAHO . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	14	9 634	1 598	26.9	1 678	250	376	4
NORTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	4	2 246	446	26.2	360	58	105	-
KANSAS . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	9	3 546	595	28.6	611	97	132	3
DISTRICT OF COLUMBIA . . . . .	3	488	95	45.7	122	20	28	1
VIRGINIA . . . . .	13	5 200	1 196	28.3	867	137	203	1
WEST VIRGINIA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	9	5 145	823	24.7	860	120	173	2
SOUTH CAROLINA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	7	5 714	479	24.2	681	99	157	4
FLORIDA . . . . .	24	9 129	1 560	25.9	1 446	245	366	4
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	13	5 996	1 242	30.4	1 289	178	301	6
ALABAMA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	3	751	170	25.8	107	22	32	1
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	8	4 341	791	25.9	750	123	263	1
OKLAHOMA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	34	12 276	2 281	24.7	1 759	283	440	13
MOUNTAIN:								
MONTANA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	11	6 061	1 254	27.4	950	167	234	2
NEW MEXICO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	5	1 993	312	29.4	310	50	68	1
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	8	5 931	918	29.6	1 162	330	284	1
OREGON . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	76	34 037	6 563	29.0	5 626	824	1 346	30
ALASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
RELIGIOUS AND SCHOOL SUPPLIES (SIC 5086 PART)								
UNITED STATES . . . . .	859	474 104	55 058	21.6	58 593	10 416	14 321	398
REGIONS:								
THE NORTHEASTERN STATES:	271	116 257	13 180	22.6	14 977	2 503	3 585	131
THE NORTH CENTRAL STATES:	280	185 941	20 173	22.1	22 901	4 208	5 458	122
THE SOUTH:	193	110 389	14 267	19.8	13 310	2 395	3 409	85
THE WEST:	115	61 517	7 438	21.6	7 405	1 310	1 869	60
THE NORTHEASTERN STATES:								
NEW ENGLAND:	49	20 174	1 875	23.7	2 796	504	640	17
MIDDLE ATLANTIC:	222	96 083	11 305	22.3	12 181	1 999	2 945	114
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	201	124 626	12 855	21.0	14 313	2 347	3 274	96
WEST NORTH CENTRAL:	79	61 315	7 318	24.3	8 588	1 861	2 184	26
THE SOUTH:								
SOUTH ATLANTIC:	86	46 735	5 674	21.6	5 967	1 109	1 502	39
EAST SOUTH CENTRAL:	48	26 572	4 072	23.7	4 091	632	1 129	17
WEST SOUTH CENTRAL:	59	37 082	4 521	14.8	3 252	654	778	29
THE WEST:								
MOUNTAIN:	39	29 301	3 484	19.4	3 466	554	821	10
PACIFIC:	76	32 216	3 954	23.5	3 939	756	1 048	50
NEW ENGLAND:								
MAINE:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	31	16 680	1 520	23.9	2 354	398	525	11
MASSACHUSETTS:	8	1 314	113	26.8	181	56	48	—
RHODE ISLAND:	6	1 350	141	24.0	210	36	55	2
CONNECTICUT:								
MIDDLE ATLANTIC:								
NEW YORK:	148	52 944	5 822	25.2	7 284	1 207	1 785	72
NEW JERSEY:	26	15 803	2 135	20.4	1 820	317	443	13
PENNSYLVANIA:	48	27 336	3 348	17.9	3 077	475	717	29
EAST NORTH CENTRAL:								
OHIO:	33	30 786	1 852	18.6	2 744	387	685	12
INDIANA:	29	12 685	1 356	21.0	1 630	281	413	21
ILLINOIS:	75	30 787	4 954	26.4	4 071	845	836	35
MICHIGAN:	32	23 249	1 839	19.3	3 190	418	726	19
WISCONSIN:	32	27 119	2 854	18.8	2 678	416	614	9
WEST NORTH CENTRAL:								
MINNESOTA:	28	19 137	2 513	33.9	3 595	627	860	5
IDaho:	7	7 749	733	16.2	726	131	182	2
MISSOURI:	23	13 871	1 432	20.7	1 706	290	387	12
NORTH DAKOTA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	6	5 102	665	23.2	754	107	192	4
KANSAS:	10	7 165	849	22.1	894	565	310	3
SOUTH ATLANTIC:								
DELAWARE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	12	7 501	1 203	19.9	859	137	221	5
DISTRICT OF COLUMBIA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	5	3 787	198	12.8	270	43	66	3
WEST VIRGINIA:	10	5 802	705	22.7	743	89	175	3
NORTH CAROLINA:	15	10 533	1 532	24.2	1 414	241	347	9
SOUTH CAROLINA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	14	11 356	1 092	21.5	1 727	405	422	5
FLORIDA:	25	6 049	831	25.0	776	171	243	12
EAST SOUTH CENTRAL:								
KENTUCKY:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	16	7 463	1 299	19.7	975	142	215	7
ALABAMA:	17	9 719	1 628	24.6	1 604	259	468	9
MISSISSIPPI:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	10	3 969	808	26.5	592	111	140	2
LOUISIANA:	11	4 799	479	20.9	482	108	163	8
OKLAHOMA:	10	9 470	1 582	15.8	943	208	218	9
TEXAS:	28	18 844	1 652	10.2	1 235	227	257	10
MOUNTAIN:								
MONTANA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDaho:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO:	15	9 792	1 160	21.4	1 436	211	314	5
NEW MEXICO:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	8	7 615	845	17.5	657	124	165	1
UTAH:	5	5 208	519	19.6	587	90	138	—
NEVADA:	—	—	—	—	—	—	—	—
PACIFIC:								
WASHINGTON:	9	4 056	269	23.6	482	107	123	3
OREGON:	7	3 545	400	24.9	330	50	59	2
CALIFORNIA:	57	23 357	3 083	23.5	2 989	575	836	43
ALASKA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: — Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
SURGICAL, MEDICAL, AND HOSPITAL SUPPLIES (SIC 5086 PART)								
UNITED STATES . . . . .	1 252	1 115 096	139 174	19.8	127 073	17 851	31 652	411
REGIONS:								
THE NORTHEASTERN STATES . . . . .	409	326 735	43 422	20.4	38 048	5 219	10 243	151
THE NORTH CENTRAL STATES . . . . .	288	297 610	35 379	19.5	36 006	4 781	8 656	84
THE SOUTH . . . . .	324	285 435	34 781	19.1	29 630	4 582	7 001	80
THE WEST . . . . .	231	205 316	25 592	20.3	23 389	3 269	5 752	96
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	70	63 069	7 458	19.3	7 307	990	1 688	28
MIDDLE ATLANTIC . . . . .	339	263 666	35 964	20.6	30 741	4 229	8 555	123
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	194	199 479	24 059	18.0	21 646	2 934	5 174	62
WEST NORTH CENTRAL . . . . .	94	98 131	11 320	22.6	14 360	1 847	3 482	22
THE SOUTH:								
SOUTH ATLANTIC . . . . .	165	141 364	17 421	18.1	14 925	2 434	3 436	42
EAST SOUTH CENTRAL . . . . .	48	54 153	6 257	22.0	4 782	748	1 155	9
WEST SOUTH CENTRAL . . . . .	111	89 918	11 103	18.9	9 923	1 400	2 410	29
THE WEST:								
MOUNTAIN . . . . .	43	28 084	4 164	22.0	3 734	670	847	11
PACIFIC . . . . .	188	177 232	21 428	20.0	19 655	2 599	4 905	85
NEW ENGLAND:								
MAINE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	3	1 456	212	23.6	213	28	43	1
MASSACHUSETTS . . . . .	43	45 987	4 996	19.3	5 287	688	1 218	14
RHODE ISLAND . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	17	9 456	1 266	17.2	1 009	146	235	10
MIDDLE ATLANTIC:								
NEW YORK . . . . .	212	162 970	24 022	22.5	20 607	2 716	6 187	65
NEW JERSEY . . . . .	57	52 718	5 678	16.7	4 582	670	1 104	22
PENNSYLVANIA . . . . .	70	47 978	6 264	18.5	5 552	843	1 264	36
EAST NORTH CENTRAL:								
OHIO . . . . .	49	31 395	4 280	20.2	4 172	561	953	16
INDIANA . . . . .	19	13 221	1 305	20.7	1 685	243	429	4
ILLINOIS . . . . .	74	83 951	9 678	17.0	8 129	1 087	1 933	23
MICHIGAN . . . . .	38	26 073	2 750	19.4	3 177	439	778	17
WISCONSIN . . . . .	14	44 839	6 046	16.6	4 483	604	1 081	2
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	27	33 364	4 187	21.0	4 002	529	948	8
IOWA . . . . .	10	5 199	878	17.0	559	79	115	3
MISSOURI . . . . .	34	44 874	3 997	24.4	7 856	990	1 998	6
NORTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	7	7 165	992	19.5	875	107	179	1
KANSAS . . . . .	13	5 728	1 019	27.4	829	106	187	4
SOUTH ATLANTIC:								
DELAWARE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	22	23 344	2 286	17.0	2 261	391	534	9
DISTRICT OF COLUMBIA . . . . .	12	9 310	1 238	16.9	811	103	194	5
VIRGINIA . . . . .	15	16 093	2 253	18.2	1 694	381	366	1
WEST VIRGINIA . . . . .	8	4 902	879	21.7	656	83	144	2
NORTH CAROLINA . . . . .	17	14 972	1 547	18.3	1 687	224	341	5
SOUTH CAROLINA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	19	32 144	3 950	18.0	3 373	494	783	6
FLORIDA . . . . .	57	34 608	4 514	18.3	3 708	640	882	10
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	9	6 284	676	17.1	774	106	147	2
TENNESSEE . . . . .	26	33 098	3 427	25.1	2 356	403	603	4
ALABAMA . . . . .	8	11 553	1 625	15.7	1 219	174	314	2
MISSISSIPPI . . . . .	5	3 218	529	21.7	433	65	91	1
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	8	4 082	609	20.2	512	64	215	1
LOUISIANA . . . . .	26	19 741	2 061	16.5	1 868	298	414	12
OKLAHOMA . . . . .	11	8 799	1 170	19.9	1 049	142	243	2
TEXAS . . . . .	66	57 296	7 263	19.5	6 494	896	1 538	14
MOUNTAIN:								
MONTANA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	12	4 716	957	20.8	702	94	162	3
NEW MEXICO . . . . .	5	2 795	384	18.2	246	39	43	2
ARIZONA . . . . .	11	10 498	1 034	18.3	1 074	172	233	1
UTAH . . . . .	7	6 904	1 058	28.4	1 251	295	290	4
NEVADA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	26	33 840	4 558	19.8	3 332	476	798	11
OREGON . . . . .	14	8 972	1 354	22.3	1 270	156	277	2
CALIFORNIA . . . . .	144	133 314	15 339	19.9	14 919	1 950	3 799	72
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	4	1 106	177	19.1	134	17	31	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OPTICAL AND OPHTHALMIC GOODS (SIC 5086 PART)								
UNITED STATES . . . . .	961	310 261	42 972	30.1	59 408	10 D17	13 982	382
REGIONS:								
THE NORTHEASTERN STATES . . . . .	332	126 458	21 387	26.6	20 009	3 142	4 703	130
THE NORTH CENTRAL STATES . . . . .	260	71 524	8 336	35.3	17 973	3 195	4 395	118
THE SOUTH . . . . .	201	65 873	7 543	31.3	12 575	2 207	2 792	56
THE WEST . . . . .	168	46 406	5 706	29.8	8 851	1 473	2 092	78
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	53	15 932	2 238	35.6	3 550	596	819	15
MIDDLE ATLANTIC . . . . .	279	110 526	19 149	25.4	16 459	2 546	3 884	115
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	190	51 001	5 964	34.6	12 283	2 080	3 021	82
WEST NORTH CENTRAL . . . . .	70	20 523	2 372	37.2	5 690	1 115	1 374	36
THE SOUTH:								
SOUTH ATLANTIC . . . . .	107	40 312	4 607	28.2	6 750	1 216	1 506	28
EAST SOUTH CENTRAL . . . . .	32	9 233	1 129	37.8	2 173	405	538	8
WEST SOUTH CENTRAL . . . . .	62	16 328	1 807	35.4	3 652	586	748	20
THE WEST:								
MOUNTAIN . . . . .	22	5 016	588	39.0	1 342	260	314	10
PACIFIC . . . . .	146	41 390	5 118	28.7	7 509	1 213	1 778	68
NEW ENGLAND:								
MAINE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	3	1 478	118	52.8	530	98	118	-
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	35	8 861	1 672	32.8	1 623	249	399	12
RHODE ISLAND . . . . .	6	2 324	153	42.9	687	113	137	2
CONNECTICUT . . . . .	6	2 149	224	29.7	444	89	105	1
MIDDLE ATLANTIC:								
NEW YORK . . . . .	178	85 493	15 831	24.2	12 055	1 837	2 897	59
NEW JERSEY . . . . .	32	9 968	1 726	29.5	1 558	208	317	14
PENNSYLVANIA . . . . .	69	15 065	1 592	29.2	2 846	501	670	42
EAST NORTH CENTRAL:								
OHIO . . . . .	46	13 771	1 661	39.9	4 087	695	1 040	12
INDIANA . . . . .	22	4 715	539	37.5	1 120	217	259	10
ILLINOIS . . . . .	62	17 113	2 243	28.3	3 335	554	812	32
MICHIGAN . . . . .	45	11 310	1 072	34.4	2 584	431	654	25
WISCONSIN . . . . .	15	4 092	449	40.1	1 157	183	256	3
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	15	5 969	726	40.5	1 869	414	456	10
IDAHO . . . . .	10	2 306	227	39.9	583	116	125	9
MISSOURI . . . . .	25	7 114	876	31.0	1 750	289	421	10
NORTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	4	441	14	36.3	101	19	23	1
NEBRASKA . . . . .	11	3 548	439	41.7	1 064	221	268	-
KANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	9	6 139	379	25.0	858	126	193	1
DISTRICT OF COLUMBIA . . . . .	8	1 619	196	39.0	403	70	92	2
VIRGINIA . . . . .	10	2 522	209	41.2	700	142	162	3
WEST VIRGINIA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	16	4 540	715	40.8	1 267	299	299	1
SOUTH CAROLINA . . . . .	7	1 228	137	32.7	276	81	65	3
GEORGIA . . . . .	9	6 339	724	23.0	804	164	182	1
FLORIDA . . . . .	39	12 841	1 538	23.9	1 663	214	323	17
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	5	750	102	34.8	180	40	40	2
TENNESSEE . . . . .	12	4 287	517	39.4	1 076	188	288	3
ALABAMA . . . . .	12	3 399	445	34.7	723	140	171	3
MISSISSIPPI . . . . .	3	797	65	45.2	194	37	39	-
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	-	-	-	-	-	-	-	-
LOUISIANA . . . . .	11	1 516	154	30.5	292	77	78	4
OKLAHOMA . . . . .	10	2 698	153	31.6	475	69	129	2
TEXAS . . . . .	41	12 114	1 500	36.9	2 885	440	541	14
MOUNTAIN:								
MONTANA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	8	2 220	284	38.9	647	119	143	4
NEW MEXICO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	5	1 116	128	33.5	286	49	67	-
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	16	3 673	572	31.9	677	109	156	8
OREGON . . . . .	10	2 386	300	40.5	669	137	184	4
CALIFORNIA . . . . .	113	34 309	4 075	27.2	5 922	925	1 386	53
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	7	1 022	171	38.6	241	42	52	3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER PROFESSIONAL EQUIPMENT (SIC 5086 PART)								
UNITED STATES . . . . .	906	678 747	96 777	23.3	89 181	13 123	21 303	261
REGIONS:								
THE NORTHEASTERN STATES . . . . .	262	249 400	36 454	24.7	34 202	5 154	8 363	69
THE NORTH CENTRAL STATES . . . . .	232	181 853	29 361	23.5	24 013	3 284	5 611	79
THE SOUTH . . . . .	244	156 244	20 509	20.9	18 436	2 941	4 457	59
THE WEST . . . . .	168	91 250	10 453	23.3	12 530	1 744	2 872	54
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	50	40 717	4 978	22.8	4 815	685	1 264	12
MIDDLE ATLANTIC . . . . .	212	208 683	31 476	25.1	29 387	4 469	7 099	57
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	171	141 017	23 843	23.8	18 834	2 537	4 377	60
WEST NORTH CENTRAL . . . . .	61	40 836	5 518	22.3	5 179	747	1 234	19
THE SOUTH:								
SOUTH ATLANTIC . . . . .	100	72 777	8 675	19.8	7 801	1 203	1 908	23
EAST SOUTH CENTRAL . . . . .	36	19 933	1 995	20.2	2 273	376	566	12
WEST SOUTH CENTRAL . . . . .	108	63 534	9 839	22.5	8 362	1 362	1 983	24
THE WEST:								
MOUNTAIN . . . . .	37	12 284	1 372	23.8	1 781	315	428	12
PACIFIC . . . . .	131	78 966	9 081	23.2	10 749	1 429	2 444	42
NEW ENGLAND:								
MAINE . . . . .	-	-	-	-	-	-	-	-
NEW HAMPSHIRE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	31	31 604	4 093	23.8	4 025	538	1 011	9
RHODE ISLAND . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	15	8 015	782	19.3	654	120	209	3
MIDDLE ATLANTIC:								
NEW YORK . . . . .	123	92 965	12 190	25.8	15 064	2 164	3 633	33
NEW JERSEY . . . . .	58	73 741	11 400	23.9	8 273	1 404	1 966	13
PENNSYLVANIA . . . . .	31	41 977	7 886	25.8	6 050	901	1 500	11
EAST NORTH CENTRAL:								
OHIO . . . . .	45	36 079	5 825	22.4	4 208	613	1 007	12
INDIANA . . . . .	11	2 590	107	18.3	293	43	79	7
ILLINOIS . . . . .	71	67 691	14 179	26.9	10 624	1 408	2 460	18
MICHIGAN . . . . .	32	30 508	3 447	19.1	3 118	397	700	19
WISCONSIN . . . . .	12	4 149	285	23.8	591	76	131	4
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	14	12 642	1 832	23.2	1 713	242	405	5
IOWA . . . . .	9	7 336	946	22.5	1 047	158	253	3
MISSOURI . . . . .	23	15 157	2 034	22.0	1 687	222	398	3
NORTH DAKOTA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	4	2 380	207	27.3	429	60	94	-
KANSAS . . . . .	7	1 804	284	16.9	149	30	37	5
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	18	17 236	2 618	22.7	1 868	274	459	4
DISTRICT OF COLUMBIA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	11	7 045	1 159	21.7	946	160	248	2
WEST VIRGINIA . . . . .	6	1 836	136	24.5	258	41	59	3
NORTH CAROLINA . . . . .	19	16 050	1 607	18.3	1 650	222	399	2
SOUTH CAROLINA . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA . . . . .	13	15 706	2 152	20.7	1 660	243	392	2
FLORIDA . . . . .	22	7 767	448	16.9	789	148	203	4
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	7	2 459	178	17.9	252	45	66	2
TENNESSEE . . . . .	12	5 384	458	17.8	537	83	124	5
ALABAMA . . . . .	13	10 899	1 205	21.1	1 280	199	324	5
MISSISSIPPI . . . . .	4	1 191	154	27.6	204	49	52	-
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	8	1 204	130	10.4	56	15	15	1
LOUISIANA . . . . .	18	9 244	647	22.8	1 244	210	317	5
OKLAHOMA . . . . .	23	11 909	1 667	26.9	1 943	257	449	3
TEXAS . . . . .	59	41 177	7 395	21.6	5 119	880	1 202	15
MOUNTAIN:								
MONTANA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	12	6 833	633	24.1	995	155	218	1
NEW MEXICO . . . . .	7	1 427	262	23.7	217	40	54	2
ARIZONA . . . . .	6	1 108	258	29.1	208	35	46	3
UTAH . . . . .	5	2 263	165	20.7	285	68	90	2
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	9	4 664	409	23.7	684	87	152	1
OREGON . . . . .	6	2 260	214	18.4	216	32	55	2
CALIFORNIA . . . . .	109	70 910	8 191	23.3	9 705	1 282	2 205	35
ALASKA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
BEAUTY AND BARBER SUPPLIES (SIC 5087 PART)								
UNITED STATES . . . . .	1 523	486 459	71 487	27.8	81 014	13 278	18 925	754
REGIONS:								
THE NORTHEASTERN STATES:	413	127 993	16 653	27.0	19 858	3 513	4 751	161
THE NORTH CENTRAL STATES:	369	132 474	21 189	30.1	24 660	3 578	5 719	170
THE SOUTH:	463	137 811	19 766	27.0	22 760	3 848	5 093	279
THE WEST:	278	88 181	13 879	26.8	13 736	2 339	3 362	144
THE NORTHEASTERN STATES:								
NEW ENGLAND:	75	18 827	2 412	31.2	3 557	644	901	23
MIDDLE ATLANTIC:	338	109 166	14 241	26.3	16 301	2 869	3 850	138
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	262	98 291	15 480	29.6	18 122	2 530	4 077	129
WEST NORTH CENTRAL:	107	34 183	5 709	31.5	6 538	1 048	1 642	41
THE SOUTH:								
SOUTH ATLANTIC:	207	68 094	9 519	26.7	11 313	1 879	2 491	115
EAST SOUTH CENTRAL:	76	21 213	3 314	33.0	4 285	637	986	59
WEST SOUTH CENTRAL:	180	48 504	6 933	24.9	7 162	1 332	1 616	105
THE WEST:								
MOUNTAIN:	59	12 491	2 138	31.3	2 357	457	564	22
PACIFIC:	219	75 690	11 741	26.1	11 379	1 882	2 798	122
NEW ENGLAND:								
MAINE:	6	1 473	221	34.6	304	51	70	2
NEW HAMPSHIRE:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS:	41	10 819	1 303	29.8	1 968	375	515	11
RHODE ISLAND:	10	2 243	273	29.6	446	83	104	3
CONNECTICUT:	13	3 187	425	35.5	638	98	167	5
MIDDLE ATLANTIC:								
NEW YORK:	191	71 332	9 455	25.1	10 019	1 565	2 343	51
NEW JERSEY:	49	14 523	1 272	28.5	2 229	484	546	23
PENNSYLVANIA:	98	23 311	3 514	28.5	4 053	820	961	64
EAST NORTH CENTRAL:								
OHIO:	73	25 131	3 795	31.4	4 547	697	1 096	33
INDIANA:	34	13 078	2 385	31.4	2 697	349	594	13
ILLINOIS:	95	35 622	5 054	28.6	6 481	865	1 418	52
MICHIGAN:	48	19 044	3 150	27.7	3 315	451	717	25
WISCONSIN:	12	5 416	1 096	30.0	1 082	168	252	6
WEST NORTH CENTRAL:								
MINNESOTA:	28	7 232	1 267	29.3	1 042	210	300	15
IOWA:	13	4 027	778	32.3	716	129	168	2
MISSOURI:	31	12 089	2 058	31.8	2 650	380	636	9
NORTH DAKOTA:	6	920	187	27.9	110	29	23	4
SOUTH DAKOTA:	5	756	206	29.8	121	31	33	3
NEBRASKA:	10	4 953	615	35.2	1 135	142	303	2
KANSAS:	14	4 206	598	30.1	764	127	179	6
SOUTH ATLANTIC:								
DELAWARE:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND:	18	6 142	815	29.3	1 220	214	285	11
DISTRICT OF COLUMBIA:	9	3 667	612	34.1	792	118	186	3
VIRGINIA:	19	4 007	677	32.6	814	152	199	14
WEST VIRGINIA:	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA:	25	9 725	1 439	30.9	1 876	283	436	18
SOUTH CAROLINA:	14	4 407	624	31.8	886	138	202	14
GEORGIA:	43	9 481	1 271	22.9	1 306	247	305	28
FLORIDA:	70	27 690	3 554	22.8	3 777	632	743	23
EAST SOUTH CENTRAL:								
KENTUCKY:	14	3 505	718	32.7	717	120	149	12
TENNESSEE:	31	10 846	1 590	34.3	2 256	318	506	23
ALABAMA:	15	4 217	596	32.3	878	132	204	10
MISSISSIPPI:	16	2 645	410	28.8	434	67	127	14
WEST SOUTH CENTRAL:								
ARKANSAS:	12	2 857	520	33.7	675	105	132	5
LOUISIANA:	29	7 312	1 427	26.8	1 138	221	268	17
OKLAHOMA:	30	6 799	743	25.1	1 024	174	225	14
TEXAS:	109	31 536	4 243	23.6	4 325	832	991	69
MOUNTAIN:								
MONTANA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO:	4	779	121	31.6	150	24	31	-
WYOMING:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO:	15	3 819	672	34.7	816	124	198	6
NEW MEXICO:	4	876	193	31.3	158	31	38	1
ARIZONA:	16	2 703	384	33.0	526	133	149	6
UTAH:	11	3 315	561	24.9	507	104	116	5
NEVADA:	5	488	102	30.7	94	20	10	-
PACIFIC:								
WASHINGTON:	17	5 394	967	33.7	1 158	155	258	6
OREGON:	15	3 006	556	31.0	567	88	133	7
CALIFORNIA:	180	65 974	9 989	25.2	9 445	1 600	2 358	106
ALASKA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII:	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
CUSTODIAL SUPPLIES (SIC 5087 PART)								
UNITED STATES . . . . .	1 457	390 249	38 596	30.5	74 352	12 986	17 789	739
REGIONS:								
THE NORTHEASTERN STATES . . . . .	335	100 149	8 947	29.4	17 991	2 752	4 276	150
THE NORTH CENTRAL STATES . . . . .	395	99 530	10 007	30.4	18 393	4 072	4 457	218
THE SOUTH . . . . .	474	108 814	11 007	31.3	22 234	3 971	5 289	239
THE WEST . . . . .	253	81 756	8 635	30.8	15 734	2 191	3 767	132
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	68	12 926	1 342	33.3	2 697	477	641	29
MIDDLE ATLANTIC . . . . .	267	87 223	7 605	28.8	15 294	2 275	3 635	121
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	281	72 316	6 876	30.5	13 077	3 104	3 246	155
WEST NORTH CENTRAL . . . . .	114	27 214	3 131	30.0	5 316	968	1 211	63
THE SOUTH:								
SOUTH ATLANTIC . . . . .	223	52 229	5 875	31.5	10 924	1 938	2 612	89
EAST SOUTH CENTRAL . . . . .	90	19 863	1 673	32.9	4 221	708	979	51
WEST SOUTH CENTRAL . . . . .	161	36 722	3 459	30.1	7 089	1 325	1 698	99
THE WEST:								
MOUNTAIN . . . . .	66	15 074	2 074	31.6	2 960	492	729	28
PACIFIC . . . . .	187	66 682	6 561	30.6	12 774	1 699	3 038	104
NEW ENGLAND:								
MAINE . . . . .	7	492	90	33.9	115	27	31	4
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	37	8 278	879	34.2	1 791	324	423	15
RHODE ISLAND . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	18	3 440	340	31.7	645	109	159	5
MIDDLE ATLANTIC:								
NEW YORK . . . . .	144	53 200	3 884	30.3	10 001	1 314	2 345	49
NEW JERSEY . . . . .	45	9 569	1 072	25.8	1 413	291	342	16
PENNSYLVANIA . . . . .	78	24 454	2 649	26.8	3 880	670	948	56
EAST NORTH CENTRAL:								
OHIO . . . . .	68	13 959	1 697	34.4	3 040	509	679	29
INDIANA . . . . .	49	14 097	1 340	27.2	1 931	263	444	33
ILLINOIS . . . . .	84	21 900	1 863	31.3	3 963	651	946	44
MICHIGAN . . . . .	55	18 404	1 634	28.9	3 416	1 537	1 001	36
WISCONSIN . . . . .	25	3 956	342	31.7	727	144	176	13
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	26	7 278	457	21.6	940	170	223	12
IOWA . . . . .	16	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSOURI . . . . .	41	12 600	1 675	33.1	2 845	449	564	20
NORTH DAKOTA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	13	1 807	289	27.3	282	63	59	13
KANSAS . . . . .	12	2 305	276	35.0	571	127	148	3
SOUTH ATLANTIC:								
DELAWARE . . . . .	6	2 269	388	27.5	389	56	82	2
MARYLAND . . . . .	30	8 815	879	32.0	1 878	270	422	9
DISTRICT OF COLUMBIA . . . . .	5	5 104	473	29.6	1 015	244	294	3
VIRGINIA . . . . .	20	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST VIRGINIA . . . . .	10	1 601	115	23.7	212	56	70	4
NORTH CAROLINA . . . . .	31	6 280	689	35.0	1 463	284	355	14
SOUTH CAROLINA . . . . .	13	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA . . . . .	37	8 026	849	34.5	1 887	311	430	14
FLORIDA . . . . .	71	12 228	1 187	30.9	2 580	443	609	31
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	19	3 919	479	31.0	752	160	186	14
TENNESSEE . . . . .	41	10 460	721	35.6	2 515	403	563	20
ALABAMA . . . . .	20	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	7	1 344	139	19.3	154	41	49	4
LOUISIANA . . . . .	31	7 834	658	30.1	1 480	232	382	17
OKLAHOMA . . . . .	17	3 504	463	32.4	656	138	173	14
TEXAS . . . . .	106	24 040	2 199	30.4	4 799	914	1 094	64
MOUNTAIN:								
MONTANA . . . . .	6	850	126	30.0	133	37	33	3
IDAHO . . . . .	3	587	49	29.6	115	11	17	-
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	17	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW MEXICO . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	19	4 425	523	25.9	725	128	187	5
UTAH . . . . .	8	1 439	185	31.8	291	42	63	8
NEVADA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON . . . . .	22	5 992	803	32.2	1 220	160	278	7
OREGON . . . . .	21	3 813	330	23.9	515	95	126	17
CALIFORNIA . . . . .	134	55 686	5 249	31.0	10 887	1 415	2 603	75
ALASKA . . . . .	3	441	108	21.8	38	8	10	2
HAWAII . . . . .	7	750	71	27.2	114	21	21	3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
LAUNDRY AND DRY CLEANING SUPPLIES (SIC 5087 PART)								
UNITED STATES . . . . .	886	390 871	37 480	23.5	50 768	7 636	12 237	373
REGIONS:								
THE NORTHEASTERN STATES:	230	113 856	10 179	23.4	14 830	2 120	3 675	92
THE NORTH CENTRAL STATES:	208	90 949	7 769	23.5	11 573	1 493	2 613	78
THE SOUTH:	292	121 669	12 957	23.8	16 144	2 740	3 911	122
THE WEST:	156	64 397	6 575	22.9	8 221	1 283	2 038	81
THE NORTHEASTERN STATES:								
NEW ENGLAND:	49	23 685	2 220	22.4	2 849	444	728	17
MIDDLE ATLANTIC:	181	90 171	7 959	23.7	11 981	1 676	2 947	75
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	145	68 336	5 633	23.1	8 551	1 059	1 914	62
WEST NORTH CENTRAL:	63	22 613	2 136	24.4	3 022	434	699	16
THE SOUTH:								
SOUTH ATLANTIC:	136	65 554	7 413	25.2	9 433	1 505	2 248	40
EAST SOUTH CENTRAL:	55	18 103	1 717	20.6	2 009	378	502	27
WEST SOUTH CENTRAL:	101	38 012	3 827	23.0	4 702	857	1 161	55
THE WEST:								
MOUNTAIN:	36	10 171	999	21.6	1 102	200	278	17
PACIFIC:	120	54 226	5 576	23.2	7 119	1 083	1 760	64
NEW ENGLAND:								
MAINE:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT:	-	-	-	-	-	-	-	-
MASSACHUSETTS:	32	17 653	1 457	21.9	2 033	322	544	11
RHODE ISLAND:	4	833	84	8.9	42	9	10	2
CONNECTICUT:	9	3 728	530	25.9	571	72	120	2
MIDDLE ATLANTIC:								
NEW YORK:	108	52 809	4 895	25.4	7 532	1 042	1 879	42
NEW JERSEY:	31	15 701	904	22.8	1 878	271	455	11
PENNSYLVANIA:	42	21 661	2 160	20.4	2 571	363	613	22
EAST NORTH CENTRAL:								
OHIO:	42	18 521	1 602	20.6	2 206	293	507	18
INDIANA:	15	9 483	643	27.1	1 339	145	330	8
ILLINOIS:	44	21 197	2 158	23.2	2 651	346	573	14
MICHIGAN:	32	14 476	905	23.7	1 846	208	393	16
WISCONSIN:	12	4 659	325	22.9	509	67	111	6
WEST NORTH CENTRAL:								
MINNESOTA:	13	4 862	385	24.2	670	92	154	7
IOWA:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSOURI:	36	14 064	1 366	23.0	1 779	240	399	5
NORTH DAKOTA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS:	5	687	50	24.2	75	19	20	2
SOUTH ATLANTIC:								
DELAWARE:	-	-	-	-	-	-	-	-
MARYLAND:	17	9 385	832	18.6	1 050	143	242	5
DISTRICT OF COLUMBIA:	7	4 805	407	31.6	1 015	147	257	1
VIRGINIA:	15	9 049	943	23.3	1 139	186	281	5
WEST VIRGINIA:	4	2 421	361	31.2	491	78	123	-
NORTH CAROLINA:	15	8 946	846	25.7	1 296	178	264	5
SOUTH CAROLINA:	9	3 041	293	26.6	321	75	89	3
GEORGIA:	21	11 323	1 295	27.3	1 960	337	516	9
FLORIDA:	48	16 584	2 436	25.2	2 161	361	476	12
EAST SOUTH CENTRAL:								
KENTUCKY:	14	3 545	265	16.0	287	51	74	4
TENNESSEE:	23	9 151	922	20.7	968	197	242	11
ALABAMA:	14	3 978	409	24.4	597	101	146	9
MISSISSIPPI:	4	1 429	121	21.5	157	29	40	3
WEST SOUTH CENTRAL:								
ARKANSAS:	6	1 569	145	21.1	172	27	42	4
LOUISIANA:	13	10 604	1 000	26.5	1 539	231	373	6
OKLAHOMA:	20	4 818	352	23.0	449	110	120	12
TEXAS:	62	21 021	2 330	21.4	2 542	489	626	33
MOUNTAIN:								
MONTANA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO:	-	-	-	-	-	-	-	-
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	13	3 673	353	21.3	383	77	120	5
NEW MEXICO:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA:	9	1 718	210	20.7	208	42	51	7
UTAH:	10	3 686	233	21.5	374	59	74	5
NEVADA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON:	10	2 814	206	25.2	424	70	98	3
OREGON:	7	1 602	78	18.0	145	30	34	3
CALIFORNIA:	100	48 667	5 168	23.4	6 454	966	1 605	58
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	3	1 143	124	16.4	96	17	23	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER SERVICE ESTABLISHMENT SUPPLIES (SIC 5087 PART)								
UNITED STATES . . . . .	1 813	619 536	76 630	23.9	81 425	12 843	19 247	919
REGIONS:								
THE NORTHEASTERN STATES . . . . .	559	199 742	25 410	23.3	24 790	3 864	5 962	274
THE NORTH CENTRAL STATES . . . . .	475	155 044	15 419	24.9	20 635	3 158	4 942	237
THE SOUTH . . . . .	457	149 057	20 287	24.4	20 991	3 556	4 836	222
THE WEST . . . . .	322	115 693	15 514	23.1	15 009	2 265	3 507	186
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	119	49 534	5 769	21.3	5 867	929	1 466	41
MIDDLE ATLANTIC . . . . .	440	150 208	19 641	23.9	18 923	2 935	4 496	233
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	328	108 178	11 016	24.3	15 375	2 253	3 747	166
WEST NORTH CENTRAL . . . . .	147	46 866	4 403	26.3	5 260	905	1 195	71
THE SOUTH:								
SOUTH ATLANTIC . . . . .	231	74 698	10 168	24.4	10 560	1 599	2 311	103
EAST SOUTH CENTRAL . . . . .	83	28 545	3 683	24.7	3 956	742	948	43
WEST SOUTH CENTRAL . . . . .	143	45 814	6 436	24.3	6 475	1 215	1 577	76
THE WEST:								
MOUNTAIN . . . . .	62	16 056	2 310	24.0	1 964	328	419	31
PACIFIC . . . . .	260	99 637	13 204	22.9	13 045	1 937	3 088	155
NEW ENGLAND:								
MAINE . . . . .	6	918	84	31.2	183	31	39	1
NEW HAMPSHIRE . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	75	40 869	4 954	20.1	4 482	648	1 044	20
RHODE ISLAND . . . . .	10	3 125	117	24.0	403	109	173	7
CONNECTICUT . . . . .	23	4 028	556	29.5	741	120	193	10
MIDDLE ATLANTIC:								
NEW YORK . . . . .	233	89 973	12 069	24.0	11 584	1 745	2 761	114
NEW JERSEY . . . . .	84	28 578	3 221	23.5	3 316	477	741	36
PENNSYLVANIA . . . . .	123	31 657	4 351	24.1	4 023	713	994	83
EAST NORTH CENTRAL:								
OHIO . . . . .	90	24 550	2 913	26.7	3 678	554	901	43
INDIANA . . . . .	38	7 286	845	21.8	938	175	239	26
ILLINOIS . . . . .	103	46 617	4 472	23.4	6 338	890	1 513	47
MICHIGAN . . . . .	71	22 480	1 923	24.7	3 368	469	840	38
WISCONSIN . . . . .	26	7 245	863	22.9	1 053	165	254	12
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	38	13 016	1 551	25.1	1 887	310	467	10
IOWA . . . . .	19	3 715	239	22.1	456	97	120	8
MISSOURI . . . . .	43	21 526	1 526	27.4	1 590	214	324	20
NORTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	5	632	36	34.8	144	32	31	3
NEBRASKA . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	23	4 427	555	25.1	602	107	124	16
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	311	35	32.5	59	15	16	2
MARYLAND . . . . .	26	5 165	724	27.0	796	119	168	16
DISTRICT OF COLUMBIA . . . . .	7	2 303	286	27.8	424	65	96	2
VIRGINIA . . . . .	29	5 705	761	23.2	807	152	188	13
WEST VIRGINIA . . . . .	10	1 201	130	30.7	192	42	42	6
NORTH CAROLINA . . . . .	29	19 762	3 049	20.3	2 418	210	329	9
SOUTH CAROLINA . . . . .	7	1 583	311	22.2	192	33	46	4
GEORGIA . . . . .	41	17 282	2 161	26.2	2 453	354	664	18
FLORIDA . . . . .	79	21 386	2 711	25.6	3 219	609	762	33
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	15	3 162	421	25.6	487	82	117	9
TENNESSEE . . . . .	30	12 829	2 180	23.6	1 648	302	397	19
ALABAMA . . . . .	29	10 199	700	25.3	1 477	252	345	10
MISSISSIPPI . . . . .	9	2 355	382	27.4	344	106	89	5
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	15	2 816	229	18.6	245	57	64	12
LOUISIANA . . . . .	26	8 438	977	25.6	1 348	234	311	9
OKLAHOMA . . . . .	16	5 423	722	19.2	534	128	150	8
TEXAS . . . . .	66	29 137	4 508	25.4	4 348	796	1 052	47
MOUNTAIN:								
MONTANA . . . . .	6	765	181	25.8	143	22	25	2
IDAHO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	20	6 283	1 057	27.9	912	142	198	10
NEW MEXICO . . . . .	7	1 135	90	15.2	78	19	18	4
ARIZONA . . . . .	15	4 629	525	21.6	449	75	90	7
UTAH . . . . .	6	2 224	281	21.6	253	36	54	2
NEVADA . . . . .	4	706	118	22.7	75	20	26	2
PACIFIC:								
WASHINGTON . . . . .	26	11 670	1 669	25.0	1 617	247	373	17
OREGON . . . . .	18	5 966	764	21.9	826	127	204	10
CALIFORNIA . . . . .	209	80 321	10 563	22.6	10 324	1 518	2 453	124
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	7	1 680	208	23.5	278	45	58	4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS (SIC 5088 PART)								
UNITED STATES . . . . .	980	931 753	139 784	18.0	89 488	12 909	21 746	270
REGIONS:								
THE NORTHEASTERN STATES . . . . .	150	175 009	34 621	18.2	14 783	2 153	3 616	40
THE NORTH CENTRAL STATES . . . . .	124	158 685	29 795	16.3	12 797	2 020	2 996	18
THE SOUTH . . . . .	357	333 844	43 401	16.7	32 199	4 629	7 733	93
THE WEST . . . . .	349	264 215	31 967	20.5	29 709	4 107	7 401	119
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	16	9 828	688	14.4	699	143	166	8
MIDDLE ATLANTIC . . . . .	134	165 181	33 933	18.5	14 084	2 010	3 450	32
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	71	97 767	17 153	17.5	9 103	1 422	2 136	12
WEST NORTH CENTRAL . . . . .	53	60 918	12 642	14.3	3 694	598	860	6
THE SOUTH:								
SOUTH ATLANTIC . . . . .	176	183 044	24 641	16.7	18 571	2 525	4 580	30
EAST SOUTH CENTRAL . . . . .	18	26 253	2 846	12.8	1 714	266	375	8
WEST SOUTH CENTRAL . . . . .	163	124 547	15 914	17.4	11 914	1 838	2 778	55
THE WEST:								
MOUNTAIN . . . . .	32	33 559	6 432	17.3	2 996	447	734	10
PACIFIC . . . . .	317	230 656	25 535	20.9	26 713	3 660	6 667	109
NEW ENGLAND:								
MAINE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RHODE ISLAND . . . . .	-	-	-	-	-	-	-	-
CONNECTICUT . . . . .	12	7 243	536	12.1	463	111	111	7
MIDDLE ATLANTIC:								
NEW YORK . . . . .	76	116 232	27 443	16.3	7 946	1 099	1 910	18
NEW JERSEY . . . . .	41	31 374	3 785	23.5	3 812	571	967	10
PENNSYLVANIA . . . . .	17	17 575	2 705	23.8	2 326	340	573	4
EAST NORTH CENTRAL:								
OHIO . . . . .	23	38 344	4 673	19.6	4 173	618	927	4
INDIANA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	-
ILLINOIS . . . . .	15	25 324	6 484	17.3	2 342	374	551	1
MICHIGAN . . . . .	24	18 852	3 139	15.3	1 471	252	398	6
WISCONSIN . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	9	9 705	3 003	14.6	645	89	135	-
IOWA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSOURI . . . . .	14	10 256	2 961	20.8	611	111	130	1
NORTH DAKOTA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	22	24 214	4 020	12.1	1 209	195	299	4
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	9	2 051	179	29.4	333	42	75	-
DISTRICT OF COLUMBIA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	18	16 695	5 673	21.7	1 827	260	463	3
WEST VIRGINIA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	9	10 276	1 010	17.6	987	150	222	1
SOUTH CAROLINA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA . . . . .	17	29 804	3 708	9.9	1 132	155	263	2
FLORIDA . . . . .	109	75 220	10 017	17.0	7 182	1 171	1 699	23
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	11	14 322	1 223	17.7	1 417	224	312	6
ALABAMA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LOUISIANA . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKLAHOMA . . . . .	19	8 258	1 709	21.4	1 020	169	227	6
TEXAS . . . . .	128	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MOUNTAIN:								
MONTANA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	10	18 024	3 100	13.7	1 306	168	295	-
NEW MEXICO . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	12	8 302	1 430	20.7	939	147	235	6
UTAH . . . . .	4	2 103	490	22.2	228	46	70	3
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	14	10 955	1 406	18.6	880	124	204	4
OREGON . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	-
CALIFORNIA . . . . .	294	209 409	22 509	20.7	24 400	3 290	6 120	104
ALASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
MARINE MACHINERY AND EQUIPMENT (SIC 5088 PART)								
UNITED STATES . . . . .	525	289 389	42 067	19.2	31 566	4 543	7 377	208
REGIONS:								
THE NORTHEASTERN STATES:	158	79 595	9 473	18.1	8 309	1 256	1 948	67
THE NORTH CENTRAL STATES:	64	32 847	5 893	17.1	3 031	424	660	23
THE SOUTH:	171	93 649	15 189	21.4	11 259	1 629	2 632	61
THE WEST:	132	83 298	11 512	18.6	8 967	1 234	2 137	57
THE NORTHEASTERN STATES:								
NEW ENGLAND:	35	15 402	2 405	17.0	1 439	234	357	12
MIDDLE ATLANTIC:	123	64 193	7 068	18.3	6 870	1 022	1 591	55
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	57	29 502	5 433	17.1	2 755	381	600	18
WEST NORTH CENTRAL:	7	3 345	460	16.9	276	43	60	5
THE SOUTH:								
SOUTH ATLANTIC:	91	39 428	6 617	21.4	4 880	832	1 178	35
EAST SOUTH CENTRAL:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:	68	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN:	11	7 835	1 469	13.2	583	84	128	3
PACIFIC:	121	75 463	10 043	19.1	8 384	1 150	2 009	54
NEW ENGLAND:								
MAINE:	6	2 486	330	14.3	198	34	48	3
NEW HAMPSHIRE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	-	-	-	-	-	-	-	-
MASSACHUSETTS:	24	11 528	1 748	17.4	1 091	179	278	8
RHODE ISLAND:	-	-	-	-	-	-	-	-
CONNECTICUT:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK:	85	47 345	4 840	18.6	5 178	757	1 217	33
NEW JERSEY:	27	11 954	1 653	17.2	1 222	202	278	11
PENNSYLVANIA:	11	4 894	575	17.9	470	63	96	11
EAST NORTH CENTRAL:								
OHIO:	17	13 383	3 502	16.1	1 301	154	278	4
INDIANA:	7	3 787	674	14.2	238	36	44	2
ILLINOIS:	7	1 723	175	23.7	194	28	46	3
MICHIGAN:	16	8 345	671	16.0	740	110	174	4
WISCONSIN:	10	2 264	411	27.0	282	53	58	5
WEST NORTH CENTRAL:								
MINNESOTA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDaho:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA:	-	-	-	-	-	-	-	-
SOUTH DAKOTA:	-	-	-	-	-	-	-	-
NEBRASKA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	-	-	-	-	-	-	-	-
MARYLAND:	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	6	1 961	305	20.3	247	51	63	4
WEST VIRGINIA:	-	-	-	-	-	-	-	-
NORTH CAROLINA:	5	4 588	941	21.8	530	91	150	1
SOUTH CAROLINA:	4	1 877	209	12.4	136	34	34	2
GEORGIA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA:	57	19 846	2 867	23.8	2 761	481	655	22
EAST SOUTH CENTRAL:								
KENTUCKY:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	38	23 179	3 765	26.7	3 280	497	750	9
OKLAHOMA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS:	28	24 068	3 017	15.5	2 286	185	518	11
MOUNTAIN:								
MONTANA:	-	-	-	-	-	-	-	-
IDaho:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO:	-	-	-	-	-	-	-	-
ARIZONA:	5	3 495	590	15.1	281	48	70	2
UTAH:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON:	24	25 705	3 634	16.7	2 413	312	581	7
OREGON:	10	4 489	528	17.4	463	68	112	3
CALIFORNIA:	87	45 269	5 881	20.6	5 508	770	1 316	44
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER TRANSPORTATION EQUIPMENT (SIC 5088 PART)								
UNITED STATES . . . . .	16S	1S3 848	16 733	18.4	1S 686	2 467	3 847	64
REGIONS:								
THE NORTHEASTERN STATES:	37	23 898	1 774	19.7	2 534	3S3	635	1S
THE NORTH CENTRAL STATES:	S9	86 204	9 S27	18.0	8 SS3	1 312	1 979	19
THE SOUTH:	39	22 238	2 943	19.9	2 761	392	604	18
THE WEST:	30	21 S08	2 489	16.9	1 838	410	629	12
THE NORTHEASTERN STATES:								
NEW ENGLAND:	7	3 7S3	1S8	12.3	262	43	S8	3
MIDDLE ATLANTIC:	30	20 14S	1 616	21.0	2 272	310	S77	12
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	47	70 836	7 299	17.4	6 471	996	1 742	1S
WEST NORTH CENTRAL:	12	1S 368	2 228	20.6	2 082	316	237	4
THE SOUTH:								
SOUTH ATLANTIC:	19	7 690	1 200	19.2	929	149	206	9
EAST SOUTH CENTRAL:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:	18	13 369	1 237	18.9	1 470	203	396	7
THE WEST:								
MDUNTAIN:	7	1 709	304	28.0	230	47	66	2
PACIFIC:	23	19 799	2 18S	15.9	1 608	363	S63	10
NEW ENGLAND:								
MAINE:	-	-	-	-	-	-	-	-
NEW HAMPSHIRE:	-	-	-	-	-	-	-	-
VERMONT:	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS:	4	1 888	S5	S.7	S8	10	7	1
RHOOE ISLAND:	-	-	-	-	-	-	-	-
CONNECTICUT:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK:	13	S 090	S83	22.7	620	110	180	6
NEW JERSEY:	10	12 32S	813	20.7	1 261	140	299	S
PENNSYLVANIA:	7	2 730	220	19.6	391	60	98	1
EAST NORTH CENTRAL:								
OHIO:	8	1 768	32	21.2	18S	20	32	1
INDIANA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ILLINOIS:	30	62 2S7	6 S77	18.1	S 7S0	904	1 593	10
MICHIGAN:	5	3 0S4	400	12.7	300	32	62	2
WISCONSIN:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL:								
MINNESOTA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IOWA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSOURI:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH DAKOTA:	-	-	-	-	-	-	-	-
SOUTH DAKOTA:	-	-	-	-	-	-	-	-
NEBRASKA:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC:								
DELAWARE:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DISTRICT OF COLUMBIA:	-	-	-	-	-	-	-	-
VIRGINIA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST VIRGINIA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH CAROLINA:	-	-	-	-	-	-	-	-
GEORGIA:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FLORIDA:	S	746	1SS	22.0	82	10	13	3
EAST SOUTH CENTRAL:								
KENTUCKY:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALABAMA:	-	-	-	-	-	-	-	-
MISSISSIPPI:	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL:								
ARKANSAS:	-	-	-	-	-	-	-	-
LOUISIANA:	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKLAHOMA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TEXAS:	12	7 898	817	25.0	1 136	122	293	4
MDUNTAIN:								
MONTANA:	-	-	-	-	-	-	-	-
IDAHO:	-	-	-	-	-	-	-	-
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW MEXICO:	-	-	-	-	-	-	-	-
ARIZONA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OREGON:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CALIFORNIA:	21	18 521	2 18S	16.8	1 S71	3S8	S63	10
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
COAL (SIC 5091 PART)								
UNITED STATES . . . . .	458	589 911	14 449	7.8	24 062	4 115	6 357	229
REGIONS:								
THE NORTHEASTERN STATES . . . . .	156	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES . . . . .	135	156 850	8 057	10.4	8 368	1 365	2 272	62
THE SOUTH . . . . .	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST . . . . .	26	18 675	111	10.3	1 080	215	299	22
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC . . . . .	141	260 538	5 496	5.9	7 752	1 191	2 091	66
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	114	145 046	6 909	10.5	7 718	1 169	1 993	51
WEST NORTH CENTRAL . . . . .	21	11 804	1 148	8.5	650	196	279	11
THE SOUTH:								
SOUTH ATLANTIC . . . . .	68	80 840	276	8.0	3 556	741	869	31
EAST SOUTH CENTRAL . . . . .	60	38 248	190	10.6	2 211	424	507	30
WEST SOUTH CENTRAL . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN . . . . .	8	(D)	-	(D)	(D)	(D)	(D)	(D)
PACIFIC . . . . .	18	13 078	111	10.3	778	149	204	16
NEW ENGLAND:								
MAINE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	49	157 684	1 835	4.1	3 151	386	851	15
NEW JERSEY . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA . . . . .	75	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO . . . . .	41	59 450	1 632	7.7	1 984	329	535	18
INDIANA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	29	22 250	374	11.5	1 415	228	402	17
MICHIGAN . . . . .	21	31 759	1 505	9.3	1 514	160	335	9
WISCONSIN . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	12	2 805	16	12.6	239	54	67	5
NORTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	13	18 736	1	7.0	675	137	189	7
WEST VIRGINIA . . . . .	31	26 944	185	10.4	1 634	369	370	11
NORTH CAROLINA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	4	(D)	-	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA . . . . .	4	(D)	-	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	5	952	27	21.8	109	15	16	4
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-
ARIZONA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON . . . . .	7	(D)	-	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	6	(D)	-	(D)	(D)	(D)	(D)	(D)
ALASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
WITH PROCESSING EQUIPMENT (SIC 5093 PART)								
UNITED STATES . . . . .	2 225	1 718 809	155 074	20.5	185 297	33 282	45 375	1 503
REGIONS:								
THE NORTHEASTERN STATES:								
THE NORTH CENTRAL STATES:								
THE SOUTH:								
THE WEST:								
THE NORTHEASTERN STATES:								
NEW ENGLAND:								
MIDDLE ATLANTIC:								
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:								
WEST NORTH CENTRAL:								
THE SOUTH:								
SOUTH ATLANTIC:								
EAST SOUTH CENTRAL:								
WEST SOUTH CENTRAL:								
THE WEST:								
MOUNTAIN:								
PACIFIC:								
NEW ENGLAND:								
MAINE:								
NEW HAMPSHIRE:								
VERMONT:								
MASSACHUSETTS:								
RHODE ISLAND:								
CONNECTICUT:								
MIDDLE ATLANTIC:								
NEW YORK:								
NEW JERSEY:								
PENNSYLVANIA:								
EAST NORTH CENTRAL:								
OHIO:								
INDIANA:								
ILLINOIS:								
MICHIGAN:								
WISCONSIN:								
WEST NORTH CENTRAL:								
MINNESOTA:								
IOWA:								
MISSOURI:								
NORTH DAKOTA:								
SOUTH DAKOTA:								
NEBRASKA:								
KANSAS:								
SOUTH ATLANTIC:								
DELAWARE:								
MARYLAND:								
DISTRICT OF COLUMBIA:								
VIRGINIA:								
WEST VIRGINIA:								
NORTH CAROLINA:								
SOUTH CAROLINA:								
GEORGIA:								
FLORIDA:								
EAST SOUTH CENTRAL:								
KENTUCKY:								
TENNESSEE:								
ALABAMA:								
MISSISSIPPI:								
WEST SOUTH CENTRAL:								
ARKANSAS:								
LOUISIANA:								
OKLAHOMA:								
TEXAS:								
MOUNTAIN:								
MONTANA:								
IDAHO:								
WYOMING:								
COLORADO:								
NEW MEXICO:								
ARIZONA:								
UTAH:								
NEVADA:								
PACIFIC:								
WASHINGTON:								
OREGON:								
CALIFORNIA:								
ALASKA:								
HAWAII:								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
WITHOUT PROCESSING EQUIPMENT (SIC 5093 PART)								
UNITED STATES . . . . .	1 616	717 628	42 805	8.5	30 992	6 758	8 173	1 383
REGIONS:								
THE NORTHEASTERN STATES:	411	239 176	15 593	6.8	8 394	1 762	2 183	330
THE NORTH CENTRAL STATES:	596	328 009	16 658	7.9	13 096	2 578	3 371	505
THE SOUTH:	388	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:	221	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND:	84	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:	327	211 010	14 372	6.5	7 101	1 476	1 838	269
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	430	307 756	15 364	7.4	11 574	2 098	2 925	353
WEST NORTH CENTRAL:	166	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH:								
SOUTH ATLANTIC:	151	18 553	1 624	21.0	2 114	633	614	127
EAST SOUTH CENTRAL:	87	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:	150	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN:	52	14 425	905	8.8	631	175	174	44
PACIFIC:	169	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE:	9	639	54	18.2	53	25	12	7
NEW HAMPSHIRE:	8	506	41	16.4	34	14	11	6
VERMONT:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	45	23 646	900	7.4	892	194	246	30
RHODE ISLAND:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT:	14	2 180	45	18.1	204	34	46	12
MIDDLE ATLANTIC:								
NEW YORK:	141	70 254	5 154	8.5	3 122	577	782	108
NEW JERSEY:	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	128	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO:	102	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA:	44	43 321	5 670	10.3	2 568	513	694	37
ILLINOIS:	138	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN:	107	43 956	1 746	12.0	2 487	479	594	95
WISCONSIN:	39	3 766	170	18.3	336	89	95	31
WEST NORTH CENTRAL:								
MINNESOTA:	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA:	30	2 061	224	30.7	311	99	96	27
MISSOURI:	43	8 816	349	9.5	379	137	101	43
NORTH DAKOTA:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	8	1 694	223	18.9	160	33	37	5
NEBRASKA:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	34	2 583	142	16.0	210	92	86	31
SOUTH ATLANTIC:								
DELAWARE:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	11	3 584	208	14.1	403	76	103	8
DISTRICT OF COLUMBIA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA:	20	4 122	622	23.3	462	131	158	16
NORTH CAROLINA:	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	30	2 934	256	19.1	280	115	85	26
FLORIDA:	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY:	27	2 324	159	14.9	173	69	48	31
TENNESSEE:	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	16	1 158	132	17.1	97	51	37	13
WEST SOUTH CENTRAL:								
ARKANSAS:	7	2 311	63	6.1	68	45	25	11
LOUISIANA:	15	1 112	94	15.4	59	33	26	15
OKLAHOMA:	21	1 779	311	17.2	172	68	45	20
TEXAS:	107	41 390	3 313	11.9	2 474	577	650	90
MOUNTAIN:								
MONTANA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	4	343	29	25.1	39	22	12	4
COLORADO:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO:	9	931	114	11.4	56	26	22	7
ARIZONA:	13	1 906	183	13.6	131	29	37	12
UTAH:	3	999	124	23.8	161	33	38	2
NEVADA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	19	9 404	929	22.2	924	116	223	12
OREGON:	10	645	43	20.2	56	25	17	15
CALIFORNIA:	137	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALASKA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
WASTE AND SECONDARY MATERIALS (SIC 5093 PART)								
UNITED STATES . . . . .	3 973	1 986 591	155 430	17.7	189 529	38 744	47 354	2 866
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 729	788 040	55 165	16.1	67 677	13 290	16 868	1 249
THE NORTH CENTRAL STATES . . . . .	976	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH . . . . .	825	389 357	32 601	20.8	43 742	10 407	11 175	538
THE WEST . . . . .	443	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	423	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC . . . . .	1 306	592 573	37 354	15.3	48 519	9 787	12 149	1 004
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	764	395 504	30 204	19.2	43 397	8 393	10 746	584
WEST NORTH CENTRAL . . . . .	212	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH:								
SOUTH ATLANTIC . . . . .	447	239 033	19 326	20.8	26 197	6 039	6 825	260
EAST SOUTH CENTRAL . . . . .	127	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL . . . . .	251	114 426	10 258	19.6	12 556	3 028	3 116	184
THE WEST:								
MOUNTAIN . . . . .	94	(D)	2 667	21.6	3 421	821	889	80
PACIFIC . . . . .	349	(D)	16 917	18.2	19 464	3 446	4 745	262
NEW ENGLAND:								
MAINE . . . . .	20	4 755	624	24.6	753	179	181	4
NEW HAMPSHIRE . . . . .	16	1 387	154	27.8	239	62	56	12
VERMONT . . . . .	7	1 601	169	22.4	181	42	45	7
MASSACHUSETTS . . . . .	248	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND . . . . .	51	27 751	1 332	16.1	2 256	375	566	36
CONNECTICUT . . . . .	81	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	690	311 860	18 613	14.4	23 270	4 515	5 763	495
NEW JERSEY . . . . .	250	111 523	6 322	15.7	9 723	1 900	2 485	177
PENNSYLVANIA . . . . .	366	169 190	12 419	16.7	15 526	3 372	3 901	332
EAST NORTH CENTRAL:								
OHIO . . . . .	205	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA . . . . .	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	240	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN . . . . .	155	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN . . . . .	92	26 853	2 484	24.2	3 947	826	951	66
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA . . . . .	30	18 682	2 180	13.2	1 441	251	331	31
MISSOURI . . . . .	92	130 892	13 469	11.8	6 947	1 337	1 766	55
NORTH DAKOTA . . . . .	4	721	85	28.6	118	26	22	5
SOUTH DAKOTA . . . . .	3	619	31	12.9	50	10	17	4
NEBRASKA . . . . .	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	81	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	17	3 804	228	23.3	456	119	100	14
NORTH CAROLINA . . . . .	82	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	81	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA . . . . .	82	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	20	4 070	232	26.7	694	197	172	16
TENNESSEE . . . . .	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	15	1 548	203	22.9	222	75	56	11
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	24	4 385	678	22.9	586	196	158	22
LOUISIANA . . . . .	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA . . . . .	34	11 759	663	20.6	1 360	382	354	27
TEXAS . . . . .	159	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOUNTAIN:								
MONTANA . . . . .	3	904	58	31.1	170	23	34	-
IDAHO . . . . .	8	1 424	92	42.7	368	52	81	2
WYOMING . . . . .	7	334	85	20.1	47	27	21	7
COLORADO . . . . .	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	21	7 748	904	24.3	824	219	228	18
UTAH . . . . .	10	2 114	138	23.2	261	60	67	8
NEVADA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON . . . . .	19	3 429	613	17.4	347	96	81	20
CALIFORNIA . . . . .	286	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
TOBACCO AND ITS PRODUCTS (SIC 5094)								
UNITED STATES . . . . .	2 515	5 315 363	255 992	5.9	185 910	33 910	44 264	1 460
REGIONS:								
THE NORTHEASTERN STATES . . . . .	7D1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE NORTH CENTRAL STATES . . . . .	674	1 609 432	69 767	5.8	54 669	9 898	12 811	402
THE SOUTH . . . . .	795	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE WEST . . . . .	345	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	206	406 406	20 117	5.5	13 523	2 322	3 021	67
MIDDLE ATLANTIC . . . . .	495	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	450	1 158 478	47 893	5.7	39 383	7 045	9 166	265
WEST NORTH CENTRAL . . . . .	224	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE SOUTH:								
SOUTH ATLANTIC . . . . .	367	763 358	38 459	6.8	31 082	6 163	7 769	200
EAST SOUTH CENTRAL . . . . .	181	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL . . . . .	247	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE WEST:								
MOUNTAIN . . . . .	104	172 409	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC . . . . .	241	576 658	29 500	6.4	21 095	2 996	5 138	106
NEW ENGLAND:								
MAINE . . . . .	22	33 284	2 237	7.7	1 576	288	355	9
NEW HAMPSHIRE . . . . .	11	28 627	1 513	5.0	938	164	218	1
VERMONT . . . . .	8	10 572	571	5.5	359	78	84	6
MASSACHUSETTS . . . . .	100	(0)	(0)	(0)	(0)	(0)	(0)	(0)
RHODE ISLAND . . . . .	24	38 436	2 024	6.9	1 256	214	306	10
CONNECTICUT . . . . .	41	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	209	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW JERSEY . . . . .	99	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PENNSYLVANIA . . . . .	187	323 103	20 661	6.0	10 667	2 214	2 649	170
EAST NORTH CENTRAL:								
OHIO . . . . .	117	(0)	(0)	(0)	(0)	(0)	(0)	(0)
INDIANA . . . . .	69	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ILLINOIS . . . . .	102	439 258	14 228	3.9	11 524	1 873	2 786	63
MICHIGAN . . . . .	102	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WISCONSIN . . . . .	60	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	54	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IOWA . . . . .	39	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSOURI . . . . .	52	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH DAKOTA . . . . .	7	8 341	584	8.1	264	62	55	2
SOUTH DAKOTA . . . . .	10	9 771	423	7.1	449	140	106	9
NEBRASKA . . . . .	26	38 710	2 526	8.3	1 900	335	427	12
KANSAS . . . . .	36	46 944	2 303	5.1	1 275	316	300	34
SOUTH ATLANTIC:								
DELAWARE . . . . .	5	21 624	1 097	12.6	767	144	168	5
MARYLAND . . . . .	45	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DISTRICT OF COLUMBIA . . . . .	10	78 999	3 170	4.9	2 532	418	559	2
VIRGINIA . . . . .	38	69 638	4 877	8.5	3 342	697	850	17
WEST VIRGINIA . . . . .	35	56 288	3 257	8.8	2 666	498	629	18
NORTH CAROLINA . . . . .	80	114 439	6 289	5.9	4 185	876	953	59
SOUTH CAROLINA . . . . .	35	35 778	2 371	6.7	1 501	323	359	22
GEORGIA . . . . .	57	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FLORIDA . . . . .	62	157 475	7 527	7.4	7 542	1 533	2 148	18
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	48	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	44	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALABAMA . . . . .	49	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI . . . . .	40	55 802	3 448	9.2	2 879	555	663	21
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	28	39 909	1 862	6.7	1 423	301	352	22
LOUISIANA . . . . .	50	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKLAHOMA . . . . .	50	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TEXAS . . . . .	119	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MOUNTAIN:								
MONTANA . . . . .	15	24 057	1 298	7.3	1 006	165	241	4
IDAHO . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	8	6 892	451	6.7	271	50	61	4
COLORADO . . . . .	29	55 609	2 874	6.7	2 128	397	493	18
NEW MEXICO . . . . .	15	20 566	933	6.6	792	151	155	5
ARIZONA . . . . .	11	19 998	732	5.8	708	143	169	8
UTAH . . . . .	5	12 954	441	5.3	373	68	83	3
NEVADA . . . . .	9	22 880	1 106	5.2	618	96	154	5
PACIFIC:								
WASHINGTON . . . . .	24	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OREGON . . . . .	24	42 649	1 633	6.4	1 411	234	325	18
CALIFORNIA . . . . .	183	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALASKA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
BEER AND ALE (SIC 5095 PART)								
UNITED STATES . . . . .	5 376	4 324 619	230 902	15.5	360 806	53 425	82 822	3 309
REGIONS:								
THE NORTHEASTERN STATES:	1 451	1 023 812	53 894	15.6	85 991	14 054	19 922	1 125
THE NORTH CENTRAL STATES:	1 712	1 248 978	68 993	17.3	117 232	16 212	26 656	951
THE SOUTH:	1 420	1 323 915	70 048	13.8	97 651	15 260	22 168	794
THE WEST:	793	727 914	37 967	15.4	59 932	7 899	14 076	439
THE NORTHEASTERN STATES:								
NEW ENGLAND:	167	219 481	12 793	17.7	21 100	3 280	4 944	24
MIDDLE ATLANTIC:	1 284	804 331	41 101	15.0	64 891	10 774	14 978	1 101
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	1 127	934 558	51 927	18.0	93 311	12 556	21 327	556
WEST NORTH CENTRAL:	585	314 420	17 066	15.4	23 921	3 656	5 329	395
THE SOUTH:								
SOUTH ATLANTIC:	587	650 868	38 153	13.1	47 245	7 163	10 981	236
EAST SOUTH CENTRAL:	247	203 718	10 396	14.6	15 366	2 543	3 333	181
WEST SOUTH CENTRAL:	586	469 329	21 499	14.4	35 040	5 554	7 854	377
THE WEST:								
MOUNTAIN:	249	172 639	11 321	14.8	12 827	1 923	3 012	127
PACIFIC:	544	555 275	26 646	15.5	47 105	5 976	11 064	312
NEW ENGLAND:								
MAINE:	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	48	92 424	5 523	16.4	8 437	1 156	2 011	7
RHODE ISLAND:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT:	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK:	329	346 983	19 256	18.3	35 151	5 011	8 138	143
NEW JERSEY:	78	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	877	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO:	188	233 430	11 947	18.6	24 953	3 281	5 827	65
INDIANA:	197	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS:	262	249 861	14 809	16.6	22 795	3 195	5 415	135
MICHIGAN:	247	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN:	233	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA:	171	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA:	112	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	107	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA:	29	12 707	884	14.5	831	137	166	23
SOUTH DAKOTA:	33	(D)	(D)	(D)	705	(D)	(D)	(D)
NEBRASKA:	68	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	65	38 101	2 186	16.4	2 759	431	607	48
SOUTH ATLANTIC:								
DELAWARE:	9	11 319	734	16.1	1 073	137	239	3
MARYLAND:	76	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	95	100 462	6 468	14.1	7 948	1 140	1 904	31
WEST VIRGINIA:	83	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	78	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA:	62	51 376	3 873	14.1	3 965	625	905	12
GEORGIA:	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA:	116	195 162	9 905	11.7	12 382	1 875	2 886	38
EAST SOUTH CENTRAL:								
KENTUCKY:	71	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	67	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	57	51 727	2 907	13.1	3 647	607	771	39
MISSISSIPPI:	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	76	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA:	57	43 432	1 355	16.5	2 938	503	718	32
TEXAS:	408	319 448	14 408	14.4	25 083	3 903	5 688	287
MOUNTAIN:								
MONTANA:	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO:	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO:	15	17 813	1 380	17.5	1 174	206	256	2
ARIZONA:	32	54 027	3 934	13.4	3 756	521	961	9
UTAH:	20	(D)	536	14.0	1 085	150	270	14
NEVADA:	17	12 389	893	15.1	997	131	235	6
PACIFIC:								
WASHINGTON:	120	(D)	3 169	14.9	7 008	863	1 575	67
OREGON:	79	37 431	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA:	330	424 745	20 991	15.5	35 835	4 450	8 469	191
ALASKA:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
WINES, DISTILLED SPIRITS (LICENSED OPERATION) (SIC 5095 PART)								
UNITED STATES . . . . .	1 271	5 698 033	686 874	9.8	303 530	36 553	73 285	330
REGIONS:								
THE NORTHEASTERN STATES . . . . .	293	1 985 275	213 290	10.9	107 581	12 130	26 666	55
THE NORTH CENTRAL STATES . . . . .	366	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE SOUTH . . . . .	344	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE WEST . . . . .	268	1 047 710	123 874	10.1	60 664	7 181	14 321	57
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	72	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC . . . . .	221	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	252	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL . . . . .	114	380 889	48 827	9.0	19 839	2 457	4 713	22
THE SOUTH:								
SOUTH ATLANTIC . . . . .	155	855 955	102 574	8.6	37 924	4 583	8 986	46
EAST SOUTH CENTRAL . . . . .	60	149 428	20 696	10.0	8 293	1 046	1 873	35
WEST SOUTH CENTRAL . . . . .	129	453 721	65 506	7.8	20 194	3 015	5 087	53
THE WEST:								
MOUNTAIN . . . . .	60	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC . . . . .	208	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW ENGLAND:								
MAINE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	35	237 978	29 121	9.8	13 595	1 635	3 226	4
RHODE ISLAND . . . . .	10	35 609	3 659	11.8	2 566	370	626	1
CONNECTICUT . . . . .	26	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	151	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW JERSEY . . . . .	56	389 377	35 331	11.1	22 160	2 517	5 497	12
PENNSYLVANIA . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
EAST NORTH CENTRAL:								
OHIO . . . . .	22	22 393	3 383	18.3	2 461	301	664	6
INDIANA . . . . .	24	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ILLINOIS . . . . .	120	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MICHIGAN . . . . .	23	23 690	2 123	13.9	1 795	219	443	13
WISCONSIN . . . . .	63	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	19	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IOWA . . . . .	-	-	-	-	-	-	-	-
MISSOURI . . . . .	43	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH DAKOTA . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	28	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC:								
DELAWARE . . . . .	7	27 154	3 653	10.5	1 915	189	428	4
MARYLAND . . . . .	16	(0)	(0)	(0)	(0)	(0)	(0)	(0)
DISTRICT OF COLUMBIA . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	8	11 271	957	14.4	1 001	170	212	6
WEST VIRGINIA . . . . .	-	-	-	-	-	-	-	-
NORTH CAROLINA . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH CAROLINA . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	-
GEORGIA . . . . .	32	(0)	(0)	(0)	(0)	(0)	(0)	(0)
FLORIDA . . . . .	56	350 099	39 790	8.4	13 496	1 618	3 258	17
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	25	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	26	77 254	12 200	9.4	3 703	453	806	18
ALABAMA . . . . .	7	7 065	682	13.6	425	76	112	2
MISSISSIPPI . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	8	33 853	5 519	7.9	1 627	218	387	1
LOUISIANA . . . . .	34	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKLAHOMA . . . . .	21	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TEXAS . . . . .	66	233 490	36 797	7.1	9 897	1 418	2 585	17
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDaho . . . . .	-	-	-	-	-	-	-	-
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	-
NEW MEXICO . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	20	43 696	6 115	11.5	2 992	398	684	5
UTAH . . . . .	-	-	-	-	-	-	-	-
NEVADA . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	-
PACIFIC:								
WASHINGTON . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OREGON . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CALIFORNIA . . . . .	181	816 734	91 417	10.0	47 435	5 375	11 149	45
ALASKA . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	7	28 118	4 104	11.0	1 488	203	360	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
PRINTING AND WRITING (FINE) PAPER (SIC 5D96 PART)								
UNITED STATES . . . . .	933	2 430 410	219 D13	13.3	192 D1	24 473	48 941	220
REGIONS:								
THE NORTHEASTERN STATES:	369	872 398	59 126	11.8	60 068	7 379	15 267	79
THE NORTH CENTRAL STATES:	242	907 236	89 D1	13.5	73 474	9 414	19 283	46
THE SOUTH:	212	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:	110	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND:	85	100 368	7 641	16.7	8 891	1 143	2 236	13
MIDDLE ATLANTIC:	284	772 D3D	51 485	11.2	51 177	6 236	13 D31	66
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	174	777 956	74 D72	13.2	61 312	7 927	16 388	27
WEST NORTH CENTRAL:	68	129 280	15 D29	14.7	12 162	1 487	2 895	19
THE SOUTH:								
SOUTH ATLANTIC:	102	195 848	17 928	14.5	16 548	2 180	4 228	27
EAST SOUTH CENTRAL:	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:	75	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN:	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:	87	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE:	8	3 D17	316	21.6	406	61	92	1
NEW HAMPSHIRE:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	42	58 698	4 579	16.4	4 752	595	1 141	9
RHODE ISLAND:	10	(D)	(D)	(D)	(D)	(D)	(D)	-
CONNECTICUT:	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK:	183	597 338	34 946	9.4	34 D05	3 775	8 779	34
NEW JERSEY:	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO:	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA:	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS:	59	207 707	12 887	11.7	15 175	1 596	3 699	12
MICHIGAN:	25	100 872	8 262	11.3	6 906	865	1 686	4
WISCONSIN:	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA:	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	5	(D)	(D)	(D)	(D)	(D)	(D)	-
KANSAS:	4	6 966	1 D08	12.6	530	81	129	-
SOUTH ATLANTIC:								
DELAWARE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	10	62 112	2 377	10.6	2 986	301	762	1
VIRGINIA:	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	15	22 951	2 820	14.7	2 245	283	574	4
FLORIDA:	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY:	8	(D)	(D)	(D)	(D)	(D)	(D)	-
TENNESSEE:	11	27 D21	3 D03	10.7	2 108	302	505	2
ALABAMA:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	12	10 498	1 311	18.7	1 109	173	241	3
OKLAHOMA:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS:	51	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOUNTAIN:								
MONTANA:	3	1 830	225	16.2	153	23	37	-
IDAHO:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO:	-	-	-	-	-	-	-	-
ARIZONA:	3	4 D25	538	17.2	351	51	85	2
UTAH:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	8	(D)	(D)	(D)	(D)	(D)	(D)	-
OREGON:	10	7 435	1 209	18.7	812	97	193	4
CALIFORNIA:	63	247 254	27 580	15.8	23 270	2 760	5 613	27
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096 PART)								
UNITED STATES . . . . .	2 675	2 475 731	217 986	16.3	242 547	36 666	59 076	1 012
REGIONS:								
THE NORTHEASTERN STATES:	1 139	865 144	69 846	16.8	86 217	13 599	20 894	485
THE NORTH CENTRAL STATES:	613	651 903	57 087	15.7	62 378	8 850	15 410	215
THE SOUTH:	560	546 266	57 767	16.7	56 395	8 752	13 819	179
THE WEST:	363	412 418	33 286	15.4	37 557	5 465	8 953	133
THE NORTHEASTERN STATES:								
NEW ENGLAND:	235	192 030	16 374	17.2	20 383	2 986	4 874	87
MIDDLE ATLANTIC:	904	673 114	53 472	16.7	65 834	10 613	16 020	398
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	453	478 322	39 605	15.9	46 217	6 214	11 243	163
WEST NORTH CENTRAL:	160	173 581	17 482	15.3	16 161	2 636	4 167	52
THE SOUTH:								
SOUTH ATLANTIC:	280	287 759	29 447	16.6	29 557	4 514	7 395	87
EAST SOUTH CENTRAL:	100	92 971	11 548	18.0	10 103	1 557	2 409	37
WEST SOUTH CENTRAL:	180	165 536	16 772	16.2	16 735	2 681	4 015	55
THE WEST:								
MOUNTAIN:	61	61 274	6 957	15.9	5 874	944	1 381	10
PACIFIC:	302	351 144	26 329	15.4	31 683	4 521	7 572	123
NEW ENGLAND:								
MAINE:	14	8 590	865	13.9	715	158	189	9
NEW HAMPSHIRE:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	139	122 443	9 545	16.5	12 405	1 705	2 958	52
RHODE ISLAND:	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT:	50	36 573	3 459	18.8	4 108	584	936	15
MIDDLE ATLANTIC:								
NEW YORK:	569	402 313	30 101	16.7	38 880	6 296	9 418	217
NEW JERSEY:	157	134 989	10 326	17.4	13 703	1 961	3 345	77
PENNSYLVANIA:	178	135 812	13 045	16.0	13 251	2 356	3 257	104
EAST NORTH CENTRAL:								
OHIO:	97	141 488	10 357	13.2	11 051	1 441	2 712	31
INDIANA:	43	34 294	3 609	15.9	3 366	517	784	18
ILLINOIS:	207	202 323	15 558	16.8	20 745	2 737	5 178	70
MICHIGAN:	60	51 991	5 996	19.0	6 325	824	1 446	31
WISCONSIN:	46	48 226	4 085	16.6	4 730	695	1 123	13
WEST NORTH CENTRAL:								
MINNESOTA:	42	49 276	5 116	15.8	4 652	630	1 097	13
IOWA:	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	59	68 766	6 182	14.0	5 870	913	1 643	19
NORTH DAKOTA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	12	16 383	1 729	13.3	1 450	416	423	3
KANSAS:	18	12 557	1 284	13.5	1 072	197	268	7
SOUTH ATLANTIC:								
DELAWARE:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	29	39 608	4 574	16.0	4 073	526	982	5
WEST VIRGINIA:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	37	53 056	4 791	19.9	5 881	818	1 534	10
SOUTH CAROLINA:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	56	57 530	5 104	13.6	4 863	805	1 280	21
FLORIDA:	73	59 963	7 022	17.4	6 577	1 159	1 553	22
EAST SOUTH CENTRAL:								
KENTUCKY:	14	8 062	894	15.8	739	144	192	7
TENNESSEE:	35	51 525	6 370	18.1	5 464	770	1 246	9
ALABAMA:	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	44	50 170	3 310	13.2	4 173	581	875	15
OKLAHOMA:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS:	112	90 851	10 868	17.7	9 905	1 705	2 440	31
MOUNTAIN:								
MONTANA:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	14	17 068	2 078	18.2	1 720	264	407	1
NEW MEXICO:	6	4 766	725	12.5	398	81	100	3
ARIZONA:	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	33	43 944	4 260	14.4	3 929	508	977	12
OREGON:	19	35 657	3 193	15.3	3 182	409	729	5
CALIFORNIA:	235	259 884	16 942	15.2	23 022	3 376	5 492	100
ALASKA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
STATIONERY, OFFICE SUPPLIES, GREETING CARDS (SIC 5096 PART)								
UNITED STATES . . . . .	4 055	1 515 605	183 752	25.8	237 292	41 284	57 434	2 017
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 281	572 072	61 102	24.1	82 309	13 774	20 236	587
THE NORTH CENTRAL STATES . . . . .	1 022	392 356	46 248	25.6	61 559	10 591	14 929	482
THE SOUTH . . . . .	1 052	316 487	42 959	26.1	52 830	9 931	12 747	525
THE WEST . . . . .	700	234 690	33 443	29.6	40 594	6 988	9 522	423
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	243	89 412	9 795	27.2	15 218	2 706	3 675	92
MIDDLE ATLANTIC . . . . .	1 038	482 660	51 307	23.6	67 091	11 068	16 561	495
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	725	307 981	34 821	25.0	47 201	7 786	11 432	339
WEST NORTH CENTRAL . . . . .	297	84 375	11 427	27.9	14 358	2 805	3 497	143
THE SOUTH:								
SOUTH ATLANTIC . . . . .	524	157 183	20 815	26.8	26 942	5 009	6 562	221
EAST SOUTH CENTRAL . . . . .	175	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL . . . . .	353	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN . . . . .	149	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC . . . . .	551	195 617	26 876	29.6	33 413	5 639	7 817	345
NEW ENGLAND:								
MAINE . . . . .	14	3 110	448	31.6	694	140	162	5
NEW HAMPSHIRE . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	7	3 323	447	23.2	414	85	101	4
MASSACHUSETTS . . . . .	144	57 736	5 856	27.8	10 288	1 686	2 456	53
RHODE ISLAND . . . . .	26	7 348	981	28.7	1 227	248	292	10
CONNECTICUT . . . . .	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	672	329 074	33 924	23.4	45 378	7 225	11 306	271
NEW JERSEY . . . . .	159	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA . . . . .	207	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO . . . . .	183	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA . . . . .	65	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	270	159 613	15 977	23.5	22 847	3 628	5 607	134
MICHIGAN . . . . .	127	43 098	5 669	26.2	6 857	1 111	1 674	65
WISCONSIN . . . . .	80	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA . . . . .	55	14 465	2 193	29.3	2 803	504	647	26
MISSOURI . . . . .	106	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA . . . . .	15	3 993	793	22.1	504	147	122	9
SOUTH DAKOTA . . . . .	8	880	177	30.8	165	39	45	2
NEBRASKA . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	36	8 591	994	30.7	1 778	371	438	21
SOUTH ATLANTIC:								
DELAWARE . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	50	12 573	1 244	26.0	2 102	364	518	22
DISTRICT OF COLUMBIA . . . . .	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	75	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	36	10 825	1 209	25.0	1 759	333	452	20
GEORGIA . . . . .	81	32 701	4 392	27.1	6 001	1 000	1 462	39
FLORIDA . . . . .	154	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	63	15 839	2 017	22.8	2 231	451	572	33
ALABAMA . . . . .	49	17 067	2 401	28.9	3 127	540	795	24
MISSISSIPPI . . . . .	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	58	15 549	2 014	29.9	3 094	634	743	27
OKLAHOMA . . . . .	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS . . . . .	237	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOUNTAIN:								
MONTANA . . . . .	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO . . . . .	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	29	7 297	1 530	31.4	1 419	284	334	14
UTAH . . . . .	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON . . . . .	50	19 994	3 229	32.1	3 870	714	905	35
CALIFORNIA . . . . .	419	146 951	19 858	29.3	24 533	4 093	5 733	278
ALASKA . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	12	5 251	745	24.4	700	143	124	2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
HOUSEHOLD AND LAWN FURNITURE (SIC 5097 PART)								
UNITED STATES . . . . .	997	653 779	71 781	19.0	64 586	10 055	15 433	440
REGIONS:								
THE NORTHEASTERN STATES . . . . .	368	228 428	19 818	19.0	22 529	3 150	5 143	157
THE NORTH CENTRAL STATES . . . . .	195	146 226	17 450	19.1	13 974	2 163	3 446	71
THE SOUTH . . . . .	244	188 636	22 961	17.8	18 244	3 164	4 332	106
THE WEST . . . . .	190	90 489	11 552	21.6	9 839	1 578	2 512	106
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	65	40 688	3 284	21.0	4 061	596	892	23
MIDDLE ATLANTIC . . . . .	303	187 740	16 534	18.5	18 468	2 554	4 251	134
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	140	96 903	9 825	17.2	7 882	1 263	1 979	54
WEST NORTH CENTRAL . . . . .	55	49 323	7 625	23.0	6 092	900	1 467	17
THE SOUTH:								
SOUTH ATLANTIC . . . . .	123	106 435	10 821	18.0	10 140	1 792	2 601	47
EAST SOUTH CENTRAL . . . . .	44	35 559	6 493	18.1	3 463	525	710	22
WEST SOUTH CENTRAL . . . . .	77	48 642	5 647	17.0	4 641	847	1 021	37
THE WEST:								
MOUNTAIN . . . . .	12	5 619	911	20.8	630	93	144	5
PACIFIC . . . . .	178	84 870	10 641	21.6	9 209	1 485	2 368	101
NEW ENGLAND:								
MAINE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	5	4 570	—	6.7	82	21	21	1
VERMONT . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	43	31 209	2 824	23.1	3 367	481	730	13
RHODE ISLAND . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	10	3 173	400	24.7	474	72	116	4
MIDDLE ATLANTIC:								
NEW YORK . . . . .	219	140 435	10 890	18.7	14 203	1 914	3 215	88
NEW JERSEY . . . . .	30	14 329	1 624	15.6	1 283	189	310	17
PENNSYLVANIA . . . . .	54	32 976	4 020	18.7	2 982	451	726	29
EAST NORTH CENTRAL:								
OHIO . . . . .	25	19 608	2 005	13.4	999	172	258	12
INDIANA . . . . .	17	6 566	1 545	21.2	793	152	189	6
ILLINOIS . . . . .	65	48 780	4 239	17.1	4 177	587	948	20
MICHIGAN . . . . .	26	17 887	856	20.3	1 543	271	490	16
WISCONSIN . . . . .	7	4 062	1 180	16.3	370	81	94	—
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	22	15 889	1 921	20.4	1 441	213	349	6
IDAHO . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	20	12 255	2 457	22.2	1 740	253	394	5
NORTH DAKOTA . . . . .	—	—	—	—	—	—	—	—
SOUTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	15	13 867	883	14.0	1 275	212	318	5
DISTRICT OF COLUMBIA . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	5	997	194	17.9	117	33	28	4
WEST VIRGINIA . . . . .	8	9 253	1 245	21.5	1 087	178	248	6
NORTH CAROLINA . . . . .	25	31 998	1 459	17.2	2 620	456	636	6
SOUTH CAROLINA . . . . .	8	5 351	771	18.7	472	76	98	2
GEORGIA . . . . .	26	7 986	850	20.2	959	149	228	12
FLORIDA . . . . .	28	33 482	5 018	17.7	3 024	577	889	9
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	24	23 318	5 585	18.3	2 383	367	508	14
ALABAMA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	9	12 603	648	8.4	875	121	182	5
LOUISIANA . . . . .	12	6 011	918	20.8	714	122	157	10
OKLAHOMA . . . . .	10	5 467	784	19.4	597	169	139	6
TEXAS . . . . .	46	24 561	3 297	20.0	2 455	435	543	16
MOUNTAIN:								
MONTANA . . . . .	—	—	—	—	—	—	—	—
IDAHO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	—	—	—	—	—	—	—	—
COLORADO . . . . .	3	2 416	516	24.5	319	42	72	—
NEW MEXICO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	—	—	—	—	—	—	—	—
PACIFIC:								
WASHINGTON . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	156	77 641	9 599	21.4	8 252	1 348	2 161	87
ALASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	5	2 571	347	21.0	277	47	89	2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OFFICE AND BUSINESS FURNITURE (SIC 5097 PART)								
UNITED STATES . . . . .	1 408	798 253	82 111	23.2	107 826	15 781	26 245	523
REGIONS:								
THE NORTHEASTERN STATES . . . . .	466	258 344	24 887	23.6	35 099	5 054	8 498	156
THE NORTH CENTRAL STATES . . . . .	357	202 499	18 549	22.5	25 950	3 703	6 454	126
THE SOUTH . . . . .	317	191 681	23 776	23.4	27 230	4 249	6 625	126
THE WEST . . . . .	268	145 729	14 899	23.1	19 547	2 775	4 668	115
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	88	52 054	5 009	19.0	6 069	837	1 404	26
MIDDLE ATLANTIC . . . . .	378	206 290	19 878	24.7	29 030	4 217	7 094	130
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	274	154 697	12 457	22.7	20 041	2 821	4 978	98
WEST NORTH CENTRAL . . . . .	83	47 802	6 092	22.0	5 909	882	1 476	28
THE SOUTH:								
SOUTH ATLANTIC . . . . .	156	83 231	8 544	24.8	12 923	1 964	3 159	48
EAST SOUTH CENTRAL . . . . .	40	32 105	5 174	19.2	3 988	694	896	21
WEST SOUTH CENTRAL . . . . .	121	76 345	10 058	23.7	10 319	1 591	2 570	57
THE WEST:								
MOUNTAIN . . . . .	39	17 391	2 038	26.9	2 547	446	663	21
PACIFIC . . . . .	229	128 338	12 861	22.6	17 000	2 329	4 005	94
NEW ENGLAND:								
MAINE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	51	40 356	3 852	17.1	4 335	578	1 010	11
RHODE ISLAND . . . . .	7	1 283	159	27.0	200	45	51	5
CONNECTICUT . . . . .	27	8 520	804	25.8	1 264	169	282	10
MIDDLE ATLANTIC:								
NEW YORK . . . . .	242	128 871	12 537	25.5	18 630	2 590	4 552	71
NEW JERSEY . . . . .	54	29 364	1 806	20.4	3 496	550	891	21
PENNSYLVANIA . . . . .	82	48 055	5 535	25.4	6 904	1 077	1 651	38
EAST NORTH CENTRAL:								
OHIO . . . . .	81	38 952	3 849	26.0	5 900	861	1 441	21
INDIANA . . . . .	26	15 496	1 439	24.0	1 982	406	536	8
ILLINOIS . . . . .	99	64 013	4 612	19.0	6 838	841	1 580	49
MICHIGAN . . . . .	43	26 835	1 542	25.5	3 967	514	1 111	12
WISCONSIN . . . . .	25	9 401	1 015	24.9	1 354	199	310	8
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	26	20 636	2 787	20.8	2 385	353	585	6
IOWA . . . . .	9	2 361	241	29.3	383	59	97	5
MISSOURI . . . . .	36	19 385	2 193	22.0	2 356	338	601	11
NORTH DAKOTA . . . . .	1	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	5	1 938	144	20.7	213	47	49	3
KANSAS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC:								
DELAWARE . . . . .	5	2 459	366	26.3	430	59	111	1
MARYLAND . . . . .	16	17 305	1 942	27.7	3 400	482	794	5
DISTRICT OF COLUMBIA . . . . .	16	14 886	1 346	23.6	2 208	268	543	2
VIRGINIA . . . . .	17	10 426	675	20.4	1 129	168	324	5
WEST VIRGINIA . . . . .	7	2 404	278	22.3	309	56	82	-
NORTH CAROLINA . . . . .	25	10 337	927	22.6	1 501	221	355	11
SOUTH CAROLINA . . . . .	4	668	97	25.4	91	20	23	4
GEORGIA . . . . .	20	11 175	1 230	22.6	1 466	244	406	9
FLORIDA . . . . .	46	13 571	1 683	29.7	2 389	446	521	11
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	7	1 225	175	25.4	109	30	40	4
TENNESSEE . . . . .	18	21 202	3 616	15.6	2 471	438	541	8
ALABAMA . . . . .	10	6 149	1 032	28.3	985	178	241	9
MISSISSIPPI . . . . .	5	3 529	351	22.6	423	48	74	-
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LOUISIANA . . . . .	21	15 766	1 772	23.0	2 226	336	572	6
OKLAHOMA . . . . .	18	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TEXAS . . . . .	75	50 604	6 788	22.9	6 343	970	1 463	43
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	17	9 961	1 230	30.6	1 595	295	429	8
NEW MEXICO . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON . . . . .	22	13 898	1 389	22.2	1 799	307	424	7
OREGON . . . . .	5	3 048	444	29.4	544	86	141	2
CALIFORNIA . . . . .	191	107 433	10 439	22.2	13 880	1 791	3 255	81
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	11	3 959	589	29.3	777	145	185	4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
CHINA, GLASSWARE, CROCKERY (SIC 5097 PART)								
UNITED STATES . . . . .	506	335 532	45 137	21.4	35 521	5 545	8 229	295
REGIONS:								
THE NORTHEASTERN STATES . . . . .	239	169 904	25 154	23.2	19 052	2 728	4 376	122
THE NORTH CENTRAL STATES . . . . .	100	84 405	9 461	19.7	8 367	1 521	2 005	51
THE SOUTH . . . . .	76	29 925	5 074	22.2	3 748	621	855	60
THE WEST . . . . .	91	51 298	5 448	17.4	4 354	675	993	62
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	22	8 399	993	27.5	1 203	243	288	10
MIDDLE ATLANTIC . . . . .	217	161 505	24 161	23.0	17 849	2 485	4 088	112
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	75	73 282	8 045	20.1	7 471	1 355	1 776	34
WEST NORTH CENTRAL . . . . .	25	11 123	1 416	17.2	896	166	229	17
THE SOUTH:								
SOUTH ATLANTIC . . . . .	42	11 223	1 963	24.0	1 472	248	356	29
EAST SOUTH CENTRAL . . . . .	11	3 840	431	19.7	363	86	100	12
WEST SOUTH CENTRAL . . . . .	23	14 862	2 680	21.5	1 913	287	399	19
THE WEST:								
MOUNTAIN . . . . .	6	645	29	17.7	61	14	15	3
PACIFIC . . . . .	85	50 653	5 419	17.4	4 293	661	978	59
NEW ENGLAND:								
MAINE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	14	4 829	458	26.5	668	154	176	5
RHODE ISLAND . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	171	137 963	21 338	23.3	15 278	2 006	3 457	84
NEW JERSEY . . . . .	24	11 891	1 433	20.1	1 150	215	304	12
PENNSYLVANIA . . . . .	22	11 651	1 390	21.6	1 421	264	327	16
EAST NORTH CENTRAL:								
OHIO . . . . .	19	8 618	897	23.4	990	152	264	13
INDIANA . . . . .	6	2 918	308	25.3	391	109	159	2
ILLINOIS . . . . .	39	48 891	5 440	20.0	4 849	926	1 102	9
MICHIGAN . . . . .	11	12 855	1 400	17.4	1 241	168	251	10
WISCONSIN . . . . .	-	-	-	-	-	-	-	-
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	5	6 889	920	15.4	508	67	121	2
IOWA . . . . .	3	80	-	23.8	8	3	3	3
MISSOURI . . . . .	12	2 718	249	21.4	276	68	79	8
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	4	249	49	22.9	26	8	5	3
DISTRICT OF COLUMBIA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	3	238	19	29.4	38	12	8	3
NORTH CAROLINA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	11	2 995	391	22.0	332	48	64	6
FLORIDA . . . . .	17	5 468	1 147	24.2	702	118	182	9
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	7	1 111	147	25.6	144	31	32	9
ALABAMA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA . . . . .	-	-	-	-	-	-	-	-
TEXAS . . . . .	18	6 253	827	21.0	609	113	156	16
MOUNTAIN:								
MONTANA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	-	-	-	-	-	-	-	-
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	3	414	21	16.9	41	9	8	1
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-
ARIZONA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON . . . . .	4	5 658	669	15.4	534	77	117	2
CALIFORNIA . . . . .	72	43 568	4 569	17.6	3 623	556	833	50
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
LINENS, DOMESTICS, CUTAINS, ETC. (SIC 5097 PART)								
UNITED STATES . . . . .	689	496 221	63 328	15.0	39 149	6 162	9 136	383
REGIONS:								
THE NORTHEASTERN STATES:	331	277 145	38 344	14.4	20 352	2 972	4 904	173
THE NORTH CENTRAL STATES:	133	90 475	9 449	16.5	7 794	1 245	1 785	60
THE SOUTH:	116	65 800	7 184	14.9	5 317	939	1 217	74
THE WEST:	109	62 801	8 351	15.3	5 686	1 006	1 230	76
THE NORTHEASTERN STATES:								
NEW ENGLAND:	47	30 677	3 718	16.5	2 514	373	602	17
MIDDLE ATLANTIC:	284	246 468	34 626	14.1	17 838	2 599	4 302	156
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	98	65 749	7 202	18.2	6 215	910	1 408	42
WEST NORTH CENTRAL:	35	24 726	2 247	11.9	1 579	335	377	18
THE SOUTH:								
SOUTH ATLANTIC:	59	44 144	4 594	13.7	3 377	555	786	42
EAST SOUTH CENTRAL:	8	5 293	589	14.5	505	83	102	3
WEST SOUTH CENTRAL:	49	16 363	2 001	18.2	1 435	301	329	29
THE WEST:								
MOUNTAIN:	14	8 373	1 120	27.8	1 696	293	351	7
PACIFIC:	95	54 428	7 231	13.4	3 990	713	879	69
NEW ENGLAND:								
MAINE:	-	-	-	-	-	-	-	-
NEW HAMPSHIRE:	-	-	-	-	-	-	-	-
VERMONT:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	34	24 095	2 743	17.4	2 052	285	489	13
RHODE ISLAND:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT:	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK:	220	206 423	28 775	13.9	14 380	1 982	3 427	111
NEW JERSEY:	27	21 158	3 163	13.1	1 412	281	385	14
PENNSYLVANIA:	37	18 887	2 688	17.4	2 046	336	490	31
EAST NORTH CENTRAL:								
OHIO:	17	20 611	2 025	15.7	1 889	230	465	5
INDIANA:	8	2 388	470	26.0	418	44	62	5
ILLINOIS:	52	28 041	3 740	19.6	2 707	409	610	20
MICHIGAN:	13	13 581	845	17.7	1 060	197	236	8
WISCONSIN:	8	1 128	122	21.6	141	30	35	4
WEST NORTH CENTRAL:								
MINNESOTA:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDaho:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	22	18 502	1 793	10.7	1 098	211	258	9
NORTH DAKOTA:	-	-	-	-	-	-	-	-
SOUTH DAKOTA:	-	-	-	-	-	-	-	-
NEBRASKA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	-	-	-	-	-	-	-	-
MARYLAND:	8	2 339	243	10.8	148	27	35	5
DISTRICT OF COLUMBIA:	3	1 200	66	27.8	232	45	55	1
VIRGINIA:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA:	-	-	-	-	-	-	-	-
NORTH CAROLINA:	7	3 271	236	9.2	193	29	37	5
SOUTH CAROLINA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	9	11 646	1 334	9.7	587	82	158	5
FLORIDA:	26	20 004	2 101	15.7	1 672	287	388	23
EAST SOUTH CENTRAL:								
KENTUCKY:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	3	4 623	466	14.0	441	63	87	2
ALABAMA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS:	39	9 272	769	22.3	1 011	214	216	21
MOUNTAIN:								
MONTANA:	-	-	-	-	-	-	-	-
IDaho:	-	-	-	-	-	-	-	-
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	9	(D)	627	33.9	1 279	243	273	5
NEW MEXICO:	-	-	-	-	-	-	-	-
ARIZONA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA:	78	46 957	6 967	13.6	3 437	605	719	59
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FLOOR COVERINGS (SIC 5097 PART)								
UNITED STATES . . . . .	1 425	1 379 020	182 457	17.1	127 765	17 757	30 961	446
REGIONS:								
THE NORTHEASTERN STATES:	412	409 561	51 098	17.4	36 766	4 752	8 457	153
THE NORTH CENTRAL STATES:	356	402 811	54 533	17.0	37 116	5 082	9 357	87
THE SOUTH:	383	280 692	38 885	16.9	26 201	4 204	6 189	119
THE WEST:	274	285 956	37 941	16.8	27 682	3 719	6 958	87
THE NORTHEASTERN STATES:								
NEW ENGLAND:	66	64 104	7 596	16.8	5 924	767	1 331	19
MIDDLE ATLANTIC:	346	345 457	43 502	17.5	30 842	3 985	7 126	134
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	249	270 128	36 101	16.8	24 352	3 278	6 192	67
WEST NORTH CENTRAL:	107	132 683	18 432	17.6	12 764	1 804	3 165	20
THE SOUTH:								
SOUTH ATLANTIC:	207	141 884	18 130	17.4	12 965	2 133	3 084	59
EAST SOUTH CENTRAL:	57	43 924	6 981	16.1	4 173	716	1 045	27
WEST SOUTH CENTRAL:	119	94 884	13 774	16.6	9 063	1 355	2 060	33
THE WEST:								
MOUNTAIN:	70	55 018	7 117	15.8	4 923	639	1 181	19
PACIFIC:	204	230 938	30 824	17.0	22 759	3 080	5 777	68
NEW ENGLAND:								
MAINE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	-	-	-	-	-	-	-	-
VERMONT:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	34	38 542	5 091	15.5	3 340	407	776	11
RHODE ISLAND:	6	2 919	430	19.0	348	47	70	3
CONNECTICUT:	24	21 374	2 075	18.5	2 103	293	456	5
MIDDLE ATLANTIC:								
NEW YORK:	229	212 798	28 000	18.7	20 444	2 508	4 731	91
NEW JERSEY:	38	50 301	5 013	16.0	3 917	539	920	13
PENNSYLVANIA:	79	82 358	10 489	15.3	6 481	938	1 475	30
EAST NORTH CENTRAL:								
OHIO:	78	69 955	9 645	18.3	6 588	931	1 578	19
INDIANA:	30	40 352	4 141	14.2	3 205	395	729	4
ILLINOIS:	75	82 626	11 806	15.3	6 596	975	2 234	23
MICHIGAN:	50	57 603	7 839	18.3	6 129	728	1 235	18
WISCONSIN:	16	19 592	2 670	17.8	1 834	249	416	3
WEST NORTH CENTRAL:								
MINNESOTA:	22	32 098	4 262	16.8	2 615	325	605	4
IDAHO:	8	9 353	1 424	16.7	838	177	251	-
MISSOURI:	42	61 437	7 960	16.7	5 943	765	1 431	8
NORTH DAKOTA:	4	(D)	(D)	(D)	(D)	(D)	(D)	-
SOUTH DAKOTA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	15	11 385	1 891	18.0	1 053	164	242	3
SOUTH ATLANTIC:								
DELAWARE:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	21	17 731	2 213	16.4	1 531	225	430	4
DISTRICT OF COLUMBIA:	8	3 944	580	25.0	589	79	148	4
VIRGINIA:	28	18 297	2 766	17.7	1 821	286	371	6
WEST VIRGINIA:	6	(D)	(D)	(D)	(D)	(D)	(D)	-
NORTH CAROLINA:	35	23 036	2 607	17.0	1 892	342	462	13
SOUTH CAROLINA:	13	6 984	808	16.3	570	137	153	6
GEORGIA:	44	33 517	3 569	16.7	2 920	494	666	9
FLORIDA:	46	28 572	4 139	18.8	2 646	410	638	15
EAST SOUTH CENTRAL:								
KENTUCKY:	8	7 222	1 295	14.3	552	91	146	4
TENNESSEE:	27	22 284	3 650	16.7	2 333	359	601	13
ALABAMA:	18	11 713	1 645	15.9	1 078	191	246	8
MISSISSIPPI:	4	2 705	391	16.2	210	75	52	2
WEST SOUTH CENTRAL:								
ARKANSAS:	8	5 252	694	22.8	735	111	179	2
LOUISIANA:	15	9 648	1 335	17.1	871	137	197	4
OKLAHOMA:	22	12 346	1 616	16.7	1 048	173	252	5
TEXAS:	74	67 638	10 129	16.1	6 409	934	1 432	22
MOUNTAIN:								
MONTANA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	24	21 377	2 819	15.0	2 008	269	466	3
NEW MEXICO:	5	2 100	468	18.5	198	33	50	3
ARIZONA:	19	13 966	1 451	19.1	1 228	141	302	5
UTAH:	12	13 721	1 754	13.9	1 155	147	265	1
NEVADA:	4	1 338	166	11.7	111	21	39	2
PACIFIC:								
WASHINGTON:	34	32 835	4 623	18.9	3 618	467	926	10
OREGON:	20	17 799	2 281	16.4	1 884	288	433	9
CALIFORNIA:	142	174 501	23 000	16.4	16 381	2 230	4 160	47
ALASKA:	3	1 792	436	34.3	472	33	160	1
HAWAII:	5	4 011	484	21.7	404	62	98	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER HOME FURNISHINGS (SIC 5D97 PART)								
UNITED STATES . . . . .	1 022	665 778	87 668	20.1	70 896	12 250	17 248	527 <sup>9</sup>
REGIONS:								
THE NORTHEASTERN STATES . . . . .	467	307 942	40 695	20.3	31 226	5 536	7 827	217
THE NORTH CENTRAL STATES . . . . .	243	168 280	19 932	19.5	19 209	3 102	4 393	124
THE SOUTH . . . . .	166	85 923	10 435	20.3	9 053	1 735	2 276	101
THE WEST . . . . .	146	103 633	16 606	20.4	11 408	1 877	2 752	85
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	69	50 096	4 825	17.9	4 515	729	1 052	28
MIDDLE ATLANTIC . . . . .	398	257 846	35 870	20.8	26 711	4 807	6 775	189
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	186	134 493	14 725	20.4	16 100	2 474	3 754	93
WEST NORTH CENTRAL . . . . .	57	33 787	5 207	15.8	3 109	628	639	31
THE SOUTH:								
SOUTH ATLANTIC . . . . .	83	40 553	4 985	19.0	4 215	836	1 113	50
EAST SOUTH CENTRAL . . . . .	19	12 188	1 719	26.2	1 839	350	451	9
WEST SOUTH CENTRAL . . . . .	64	33 182	3 731	19.7	2 999	549	712	42
THE WEST:								
MOUNTAIN . . . . .	21	16 985	2 399	20.2	1 904	253	455	14
PACIFIC . . . . .	125	86 648	14 207	20.5	9 504	1 624	2 297	71
NEW ENGLAND:								
MAINE . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	6	1 375	112	19.6	126	17	23	4
VERMONT . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	32	29 223	2 773	15.9	2 306	378	555	13
RHODE ISLAND . . . . .	7	2 097	358	22.3	260	53	55	3
CONNECTICUT . . . . .	20	17 190	1 529	20.7	1 793	271	410	3
MIDDLE ATLANTIC:								
NEW YORK . . . . .	299	194 830	27 944	21.0	20 027	3 230	5 159	126
NEW JERSEY . . . . .	36	31 883	4 833	19.5	2 933	993	747	20
PENNSYLVANIA . . . . .	63	31 133	3 093	20.8	3 751	584	869	43
EAST NORTH CENTRAL:								
OHIO . . . . .	51	43 332	4 403	18.2	4 656	708	1 145	20
INDIANA . . . . .	16	8 163	757	18.3	791	141	178	8
ILLINOIS . . . . .	82	55 037	5 817	21.3	7 443	1 125	1 738	41
MICHIGAN . . . . .	23	18 452	2 551	20.2	1 976	320	441	14
WISCONSIN . . . . .	14	9 509	1 197	27.7	1 234	180	252	10
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	15	(0)	823	20.8	790	93	110	9
IDaho . . . . .	7	1 682	290	23.9	196	162	36	5
MISSOURI . . . . .	17	20 073	3 596	12.5	1 488	212	343	6
NORTH DAKOTA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	5	1 200	179	27.3	226	49	48	3
KANSAS . . . . .	11	3 252	270	17.4	386	105	100	5
SOUTH ATLANTIC:								
DELAWARE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	13	2 761	338	17.6	235	57	68	12
DISTRICT OF COLUMBIA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST VIRGINIA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	15	5 119	448	19.0	507	82	115	4
SOUTH CAROLINA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA . . . . .	10	4 576	257	16.0	361	87	106	8
FLORIDA . . . . .	31	17 654	2 174	22.2	2 290	459	617	15
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	9	7 249	1 073	23.5	936	159	214	5
ALABAMA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI . . . . .	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	-	-	-	-	-	-	-	-
LOUISIANA . . . . .	15	11 913	1 395	13.3	846	166	225	13
OKLAHOMA . . . . .	6	1 309	104	26.8	227	36	57	3
TEXAS . . . . .	43	19 960	2 232	23.1	1 926	347	430	26
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW MEXICO . . . . .	4	588	48	14.6	37	9	6	5
ARIZONA . . . . .	5	886	100	21.9	85	28	23	4
UTAH . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON . . . . .	7	5 508	638	22.8	745	127	192	3
OREGON . . . . .	9	18 813	3 021	13.5	1 530	221	331	2
CALIFORNIA . . . . .	103	60 303	10 183	22.2	6 923	1 204	1 702	63
ALASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
LUMBER (WITHOUT YARD) (SIC 5098 PART)								
UNITED STATES . . . . .	1 234	2 107 340	24 057	8.0	84 556	12 930	20 203	548
REGIONS:								
THE NORTHEASTERN STATES:								
THE NORTH CENTRAL STATES:								
THE SOUTH:								
THE WEST:								
THE NORTHEASTERN STATES:								
NEW ENGLAND:								
MIDDLE ATLANTIC:								
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:								
WEST NORTH CENTRAL:								
THE SOUTH:								
SOUTH ATLANTIC:								
EAST SOUTH CENTRAL:								
WEST SOUTH CENTRAL:								
THE WEST:								
MOUNTAIN:								
PACIFIC:								
NEW ENGLAND:								
MAINE:								
NEW HAMPSHIRE:								
VERMONT:								
MASSACHUSETTS:								
RHODE ISLAND:								
CONNECTICUT:								
MIDDLE ATLANTIC:								
NEW YORK:								
NEW JERSEY:								
PENNSYLVANIA:								
EAST NORTH CENTRAL:								
OHIO:								
INDIANA:								
ILLINOIS:								
MICHIGAN:								
WISCONSIN:								
WEST NORTH CENTRAL:								
MINNESOTA:								
IOWA:								
MISSOURI:								
NORTH DAKOTA:								
SOUTH DAKOTA:								
NEBRASKA:								
KANSAS:								
SOUTH ATLANTIC:								
DELAWARE:								
MARYLAND:								
DISTRICT OF COLUMBIA:								
VIRGINIA:								
WEST VIRGINIA:								
NORTH CAROLINA:								
SOUTH CAROLINA:								
GEORGIA:								
FLORIDA:								
EAST SOUTH CENTRAL:								
KENTUCKY:								
TENNESSEE:								
ALABAMA:								
MISSISSIPPI:								
WEST SOUTH CENTRAL:								
ARKANSAS:								
LOUISIANA:								
OKLAHOMA:								
TEXAS:								
MOUNTAIN:								
MONTANA:								
IDAHO:								
WYOMING:								
COLORADO:								
NEW MEXICO:								
ARIZONA:								
UTAH:								
NEVADA:								
PACIFIC:								
WASHINGTON:								
OREGON:								
CALIFORNIA:								
ALASKA:								
HAWAII:								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
LUMBER (WITH YARO) (SIC 5098)								
UNITED STATES . . . . .	1 819	1 770 234	214 197	15.0	145 998	22 830	35 224	740
REGIONS <sup>1</sup>								
THE NORTHEASTERN STATES . . . . .	447	420 434	53 053	15.5	35 748	5 198	8 723	137
THE NORTH CENTRAL STATES . . . . .	415	383 149	50 438	15.9	34 174	4 994	8 056	164
THE SOUTH . . . . .	607	433 414	54 849	16.3	38 572	7 473	9 215	311
THE WEST . . . . .	350	533 237	55 857	13.1	37 504	5 165	9 230	128
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	125	143 287	15 690	12.8	9 123	1 418	2 199	37
MIDDLE ATLANTIC . . . . .	322	277 147	37 363	16.8	26 625	3 780	6 524	100
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	296	259 111	33 529	16.3	24 007	3 429	5 731	119
WEST NORTH CENTRAL . . . . .	119	124 038	16 909	14.9	10 167	1 565	2 325	45
THE SOUTH:								
SOUTH ATLANTIC . . . . .	291	231 038	28 654	16.3	20 288	3 867	4 904	126
EAST SOUTH CENTRAL . . . . .	128	72 436	7 907	16.0	6 600	1 394	1 548	89
WEST SOUTH CENTRAL . . . . .	188	129 940	18 288	16.7	11 684	2 212	2 763	96
THE WEST:								
MOUNTAIN . . . . .	74	53 521	6 924	14.1	4 550	782	1 032	34
PACIFIC . . . . .	276	479 716	48 933	12.9	32 954	4 383	8 198	94
NEW ENGLAND:								
MAINE . . . . .	9	2 416	166	15.6	168	39	43	7
NEW HAMPSHIRE . . . . .	7	2 418	279	24.2	406	112	100	5
VERMONT . . . . .	4	3 147	307	15.4	307	57	77	3
MASSACHUSETTS . . . . .	69	95 411	9 983	11.5	5 353	763	1 301	13
RHODE ISLAND . . . . .	8	7 890	1 214	14.3	429	66	92	4
CONNECTICUT . . . . .	28	32 005	3 741	14.9	2 460	381	586	5
MIDDLE ATLANTIC:								
NEW YORK . . . . .	153	119 404	16 465	17.7	12 293	1 636	2 880	37
NEW JERSEY . . . . .	66	67 357	8 285	16.0	6 034	843	1 660	14
PENNSYLVANIA . . . . .	103	90 386	12 613	16.3	8 298	1 301	1 984	49
EAST NORTH CENTRAL:								
OHIO . . . . .	76	59 283	7 962	17.6	5 526	807	1 451	25
INDIANA . . . . .	36	36 008	5 750	13.3	3 123	498	796	20
ILLINOIS . . . . .	73	61 373	7 740	18.3	6 449	922	1 491	31
MICHIGAN . . . . .	76	82 134	8 996	15.0	6 852	899	1 501	27
WISCONSIN . . . . .	35	20 313	3 081	16.9	2 057	303	492	16
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	29	20 833	3 616	18.6	2 131	330	492	16
IOWA . . . . .	21	25 515	2 263	9.1	1 124	181	260	6
MISSOURI . . . . .	39	49 373	7 431	16.3	4 642	660	1 029	16
NORTH DAKOTA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	10	20 689	2 450	14.0	1 559	224	370	1
KANSAS . . . . .	13	5 543	899	17.0	518	78	123	4
SOUTH ATLANTIC:								
DELAWARE . . . . .	7	10 889	1 771	14.1	692	89	154	2
MARYLAND . . . . .	29	39 985	4 486	16.5	3 809	629	924	9
DISTRICT OF COLUMBIA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	55	31 780	4 622	16.5	2 587	584	648	20
WEST VIRGINIA . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	64	41 448	4 909	16.3	3 568	771	841	40
SOUTH CAROLINA . . . . .	14	6 513	1 246	22.3	874	200	210	4
GEORGIA . . . . .	54	37 887	4 074	17.4	3 873	779	944	31
FLORIDA . . . . .	51	47 483	5 756	14.6	3 545	618	908	16
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	24	14 845	1 896	19.9	1 811	338	453	14
TENNESSEE . . . . .	53	25 592	2 748	16.8	2 429	534	561	40
ALABAMA . . . . .	37	23 701	2 420	12.1	1 602	351	360	25
MISSISSIPPI . . . . .	14	8 298	843	17.4	758	171	174	10
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	17	5 787	394	11.4	371	105	103	13
LOUISIANA . . . . .	37	37 187	6 128	20.0	4 166	710	932	14
OKLAHOMA . . . . .	18	4 744	453	14.2	352	79	111	12
TEXAS . . . . .	116	82 222	11 313	15.7	6 795	1 318	1 617	57
MOUNTAIN:								
MONTANA . . . . .	6	3 867	93	7.5	154	22	26	2
IDAHO . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	20	15 356	2 302	13.5	1 280	225	311	9
NEW MEXICO . . . . .	8	3 911	516	16.8	343	69	79	5
ARIZONA . . . . .	11	10 593	1 693	15.0	1 039	165	239	5
UTAH . . . . .	13	9 277	730	13.0	791	173	169	4
NEVADA . . . . .	8	5 813	1 108	16.1	531	69	117	2
PACIFIC:								
WASHINGTON . . . . .	41	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OREGON . . . . .	36	158 342	8 155	6.0	4 280	515	1 354	16
CALIFORNIA . . . . .	190	237 255	28 111	16.5	21 124	2 633	5 005	67
ALASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
PLYWOOD, MILLWORK (METAL OR WOOD) (SIC 5098 PART)								
UNITED STATES . . . . .	2 109	1 916 844	251 913	16.6	178 179	26 817	43 473	649
REGIONS:								
THE NORTHEASTERN STATES . . . . .	537	442 420	63 378	19.5	46 079	6 302	11 117	165
THE NORTH CENTRAL STATES . . . . .	572	519 612	70 723	17.6	52 631	7 426	12 375	162
THE SOUTH . . . . .	588	568 615	81 547	16.7	54 882	9 722	13 240	176
THE WEST . . . . .	412	386 197	36 265	12.1	24 587	3 367	6 741	146
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	131	94 561	13 478	18.4	10 240	1 436	2 409	33
MIDDLE ATLANTIC . . . . .	406	347 859	49 900	19.7	35 839	4 866	8 708	132
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	413	379 318	49 032	17.6	37 435	5 140	8 792	121
WEST NORTH CENTRAL . . . . .	159	140 294	21 691	17.8	15 196	2 286	3 583	41
THE SOUTH:								
SOUTH ATLANTIC . . . . .	271	256 737	34 261	16.1	24 718	4 212	6 059	66
EAST SOUTH CENTRAL . . . . .	116	118 835	16 349	16.4	11 393	1 982	2 981	44
WEST SOUTH CENTRAL . . . . .	201	193 043	30 937	17.7	18 771	3 528	4 200	66
THE WEST:								
MOUNTAIN . . . . .	92	51 501	5 760	15.1	4 416	662	996	34
PACIFIC . . . . .	320	334 696	30 505	11.6	20 171	2 705	5 745	112
NEW ENGLAND:								
MAINE . . . . .	6	7 086	1 262	14.9	626	86	146	-
NEW HAMPSHIRE . . . . .	10	5 057	200	14.1	400	60	92	4
VERMONT . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	66	51 798	7 854	19.5	5 983	828	1 401	16
RHODE ISLAND . . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	30	20 691	2 959	17.9	2 154	303	531	7
MIDDLE ATLANTIC:								
NEW YORK . . . . .	206	155 771	21 075	19.0	16 978	2 266	4 126	67
NEW JERSEY . . . . .	106	118 129	12 673	19.8	11 924	1 584	2 939	36
PENNSYLVANIA . . . . .	94	73 959	16 152	21.1	6 937	1 016	1 643	29
EAST NORTH CENTRAL:								
OHIO . . . . .	99	72 523	10 381	21.8	9 542	1 264	2 273	35
INDIANA . . . . .	58	72 281	10 993	13.7	5 166	720	1 105	12
ILLINOIS . . . . .	116	117 112	13 901	17.4	11 407	1 540	2 646	34
MICHIGAN . . . . .	94	82 365	8 924	16.5	7 353	1 019	1 778	31
WISCONSIN . . . . .	46	35 037	4 833	19.6	3 967	597	990	9
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	25	23 450	3 758	20.0	2 802	348	694	7
IOWA . . . . .	29	21 736	3 803	20.2	2 513	374	552	7
MISSOURI . . . . .	56	46 453	6 185	19.0	5 863	897	1 418	15
NORTH DAKOTA . . . . .	5	4 074	771	18.9	433	79	109	1
SOUTH DAKOTA . . . . .	6	4 512	713	21.8	570	79	122	-
NEBRASKA . . . . .	16	6 824	1 123	20.7	891	185	213	4
KANSAS . . . . .	22	33 245	5 338	11.7	2 124	324	475	7
SOUTH ATLANTIC:								
DELAWARE . . . . .	6	6 102	822	18.2	644	98	157	1
MARYLAND . . . . .	35	25 024	3 986	20.2	3 474	602	827	11
DISTRICT OF COLUMBIA . . . . .	3	3 858	518	17.9	390	49	85	1
VIRGINIA . . . . .	31	36 664	5 833	18.7	4 127	720	1 024	6
WEST VIRGINIA . . . . .	8	6 172	1 053	18.3	845	159	193	2
NORTH CAROLINA . . . . .	45	39 698	5 119	15.9	3 575	663	985	14
SOUTH CAROLINA . . . . .	12	9 606	1 733	20.6	1 232	206	380	1
GEORGIA . . . . .	43	66 250	6 892	12.8	4 860	745	1 106	9
FLORIDA . . . . .	88	63 363	8 305	15.3	5 571	970	1 302	21
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	19	20 861	3 437	16.8	2 119	328	495	6
TENNESSEE . . . . .	49	59 669	7 767	16.5	6 023	1 034	1 675	22
ALABAMA . . . . .	31	22 585	3 066	17.3	2 059	383	529	10
MISSISSIPPI . . . . .	17	15 720	2 079	13.9	1 192	237	282	6
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	10	10 531	1 655	15.3	845	154	179	4
LOUISIANA . . . . .	38	38 500	6 484	20.2	4 596	820	1 133	11
OKLAHOMA . . . . .	21	24 376	4 071	15.0	2 096	423	532	8
TEXAS . . . . .	132	119 636	18 727	17.6	11 234	2 131	2 356	43
MOUNTAIN:								
MONTANA . . . . .	8	2 996	666	18.7	273	48	69	2
IDAHO . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	27	20 123	1 945	13.7	1 688	204	345	8
NEW MEXICO . . . . .	10	4 664	273	13.9	381	72	97	5
ARIZONA . . . . .	11	3 990	621	11.1	279	55	66	7
UTAH . . . . .	23	10 905	1 150	20.0	1 200	200	282	7
NEVADA . . . . .	6	4 170	416	17.0	361	38	71	2
PACIFIC:								
WASHINGTON . . . . .	63	69 681	4 377	8.7	3 214	447	1 779	19
OREGON . . . . .	40	67 169	3 295	8.7	3 069	362	655	9
CALIFORNIA . . . . .	209	193 736	22 381	13.4	13 446	1 821	3 192	82
ALASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
BRICK, TILE, CEMENT, ETC. (SIC 5098 PART)								
UNITED STATES . . . . .	2 182	1 047 261	93 625	20.1	115 795	17 392	26 426	885
REGIONS:								
THE NORTHEASTERN STATES:	606	290 826	26 368	21.6	34 600	4 816	7 890	199
THE NORTH CENTRAL STATES:	602	331 602	26 778	19.6	36 785	5 210	8 038	252
THE SOUTH:	632	264 945	26 066	20.3	27 691	4 950	6 664	269
THE WEST:	342	159 888	14 413	18.0	16 719	2 416	3 834	165
THE NORTHEASTERN STATES:								
NEW ENGLAND:	156	73 362	7 380	22.2	9 150	1 303	2 059	55
MIDDLE ATLANTIC:	450	217 464	18 988	21.3	25 450	3 513	5 831	144
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	469	275 960	22 174	19.7	30 779	4 284	6 702	176
WEST NORTH CENTRAL:	133	55 642	4 604	19.0	6 006	926	1 336	76
THE SOUTH:								
SOUTH ATLANTIC:	277	139 813	13 492	21.3	14 721	2 472	3 545	97
EAST SOUTH CENTRAL:	96	49 591	4 757	17.3	4 623	831	1 076	44
WEST SOUTH CENTRAL:	259	75 541	7 817	20.5	8 347	1 647	2 043	128
THE WEST:								
MOUNTAIN:	74	21 387	2 455	21.8	2 616	454	617	37
PACIFIC:	268	138 501	11 958	17.4	14 103	1 962	3 217	128
NEW ENGLAND:								
MAINE:	15	3 053	238	16.0	307	55	59	10
NEW HAMPSHIRE:	6	2 862	337	23.2	441	47	78	2
VERMONT:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS:	68	33 988	3 606	22.3	4 347	617	967	23
RHODE ISLAND:	10	5 747	518	22.9	756	114	167	-
CONNECTICUT:	54	27 222	2 676	22.7	3 280	466	783	17
MIDDLE ATLANTIC:								
NEW YORK:	249	106 154	10 254	23.8	13 737	1 751	3 081	76
NEW JERSEY:	106	60 422	5 174	19.8	6 597	960	1 534	34
PENNSYLVANIA:	95	50 888	3 560	18.0	5 116	802	1 216	34
EAST NORTH CENTRAL:								
OHIO:	152	100 557	6 295	17.5	9 996	1 366	2 204	53
INDIANA:	48	17 732	1 600	21.0	1 908	292	408	21
ILLINOIS:	128	77 551	7 568	20.0	8 858	1 352	1 970	42
MICHIGAN:	101	61 182	4 886	21.7	7 552	926	1 546	45
WISCONSIN:	40	18 938	1 825	22.4	2 465	348	574	15
WEST NORTH CENTRAL:								
MINNESOTA:	29	21 582	1 623	19.3	2 346	286	505	12
IOWA:	8	3 400	338	16.3	316	51	55	6
MISSOURI:	56	22 387	1 817	18.4	2 308	379	549	31
NORTH DAKOTA:	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH OAKOTA:	10	2 052	203	17.6	190	47	51	6
NEBRASKA:	23	4 187	377	23.0	650	134	150	15
KANSAS:								
SOUTH ATLANTIC:								
DELAWARE:	5	695	111	21.9	77	17	16	5
MARYLAND:	37	16 980	1 724	21.6	2 321	340	521	9
DISTRICT OF COLUMBIA:	12	10 510	1 198	17.8	938	128	255	1
VIRGINIA:	50	30 967	3 413	20.2	3 196	543	767	14
WEST VIRGINIA:	14	2 005	156	24.1	248	57	62	6
NORTH CAROLINA:	32	10 786	824	20.4	1 139	221	280	20
SOUTH CAROLINA:	14	2 562	160	18.1	253	57	51	9
GEORGIA:	40	18 575	1 854	24.1	1 669	299	401	18
FLORIDA:	73	46 733	4 052	21.8	4 880	810	1 192	15
EAST SOUTH CENTRAL:								
KENTUCKY:	33	13 004	1 514	20.9	1 440	223	319	7
TENNESSEE:	23	17 548	1 933	15.9	1 465	262	347	14
ALABAMA:	26	10 817	1 195	18.8	1 133	217	267	11
MISSISSIPPI:	14	8 222	115	12.7	585	129	143	12
WEST SOUTH CENTRAL:								
ARKANSAS:	11	2 805	346	26.6	453	142	130	4
LOUISIANA:	50	14 122	1 580	24.0	1 791	373	455	23
OKLAHOMA:	27	6 101	670	19.3	661	141	191	13
TEXAS:	171	52 513	5 221	19.3	5 442	991	1 267	88
MOUNTAIN:								
MONTANA:	4	2 136	325	21.3	261	46	44	2
IDAHO:	5	1 081	200	18.7	124	24	27	2
WYOMING:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO:	21	5 349	726	23.8	744	122	189	12
NEW MEXICO:	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA:	15	5 014	313	20.3	651	114	151	5
UTAH:	13	4 651	562	21.7	455	86	117	8
NEVADA:	7	1 684	139	24.4	211	27	41	1
PACIFIC:								
WASHINGTON:	31	12 239	1 140	23.0	2 008	298	415	12
OREGON:	17	8 548	1 096	17.5	877	147	206	7
CALIFORNIA:	214	117 131	9 651	16.7	11 066	1 479	2 561	106
ALASKA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII:	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
GLASS, (FLAT, BRICK) (SIC 5098 PART)								
UNITED STATES . . . . .	795	329 718	48 900	32.0	71 454	10 894	17 498	329
REGIONS:								
THE NORTHEASTERN STATES . . . . .	171	81 806	11 212	32.1	16 727	2 587	4 048	70
THE NORTH CENTRAL STATES . . . . .	202	94 094	13 971	34.5	23 652	3 394	5 575	77
THE SOUTH . . . . .	251	78 188	10 733	30.7	16 208	2 853	4 046	100
THE WEST . . . . .	171	75 630	12 984	30.1	14 867	2 060	3 829	82
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	46	23 907	2 895	29.0	4 368	635	1 010	10
MIDDLE ATLANTIC . . . . .	125	57 899	8 317	33.4	12 359	1 952	3 038	60
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	134	67 531	9 395	35.2	17 307	2 477	4 127	47
WEST NORTH CENTRAL . . . . .	68	26 563	4 576	32.7	6 345	917	1 448	30
THE SOUTH:								
SOUTH ATLANTIC . . . . .	102	35 751	5 066	30.7	7 321	1 275	1 839	39
EAST SOUTH CENTRAL . . . . .	57	18 638	2 740	31.3	3 902	692	1 002	17
WEST SOUTH CENTRAL . . . . .	92	23 799	2 927	30.3	4 985	886	1 205	44
THE WEST:								
MOUNTAIN . . . . .	46	8 891	1 594	33.9	2 118	341	544	17
PACIFIC . . . . .	125	66 739	11 390	29.6	12 749	1 719	3 285	65
NEW ENGLAND:								
MAINE . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	22	12 713	1 635	31.4	2 458	385	569	5
RHODE ISLAND . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	11	3 207	395	37.8	833	97	188	3
MIDDLE ATLANTIC:								
NEW YORK . . . . .	62	35 828	5 170	32.3	7 069	1 048	1 700	26
NEW JERSEY . . . . .	14	5 247	897	36.5	1 392	211	345	7
PENNSYLVANIA . . . . .	49	16 824	2 250	34.7	3 898	693	993	27
EAST NORTH CENTRAL:								
OHIO . . . . .	24	11 208	1 717	39.3	3 168	490	769	11
INDIANA . . . . .	15	5 628	684	32.6	1 441	235	292	3
ILLINOIS . . . . .	43	25 141	3 438	36.3	6 764	937	1 690	20
MICHIGAN . . . . .	33	16 062	2 069	32.7	3 642	465	837	11
WISCONSIN . . . . .	19	9 492	1 487	33.1	2 292	350	539	2
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	11	7 895	1 126	27.5	1 640	209	338	5
IOWA . . . . .	11	4 625	539	29.6	923	151	228	5
MISSOURI . . . . .	29	7 346	858	38.7	2 221	292	524	19
NORTH DAKOTA . . . . .	3	1 813	1 033	39.3	384	61	96	-
SOUTH DAKOTA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	9	3 174	709	30.2	715	133	151	-
SOUTH ATLANTIC:								
DELAWARE . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	6	2 527	359	40.2	637	98	155	1
DISTRICT OF COLUMBIA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	17	7 685	993	28.8	1 320	289	363	10
WEST VIRGINIA . . . . .	12	2 678	310	38.5	669	91	152	2
NORTH CAROLINA . . . . .	8	4 495	656	27.9	864	164	243	1
SOUTH CAROLINA . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA . . . . .	15	3 300	360	39.1	972	182	232	9
FLORIDA . . . . .	33	8 560	1 278	26.0	1 490	250	340	15
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	10	5 019	790	26.9	1 015	190	262	2
TENNESSEE . . . . .	12	6 340	861	34.4	1 445	230	405	5
ALABAMA . . . . .	21	4 450	671	34.1	988	188	223	6
MISSISSIPPI . . . . .	14	2 829	418	28.1	454	84	112	4
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	13	2 382	248	32.7	528	93	146	4
LOUISIANA . . . . .	17	3 598	553	28.0	668	149	171	8
OKLAHOMA . . . . .	7	1 477	200	32.9	309	65	84	3
TEXAS . . . . .	55	16 342	1 926	30.2	3 480	579	804	29
MOUNTAIN:								
MONTANA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	4	763	244	38.8	186	33	50	1
WYOMING . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	15	2 921	473	34.1	774	118	180	6
NEW MEXICO . . . . .	5	821	228	37.4	224	41	60	1
ARIZONA . . . . .	14	2 640	429	35.2	672	99	164	5
UTAH . . . . .	6	1 374	73	25.1	169	32	50	4
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	26	17 398	2 968	27.6	3 220	429	856	10
OREGON . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CALIFORNIA . . . . .	87	42 408	7 254	30.3	8 213	1 080	2 096	53
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.

TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
ROOFING, SIDING, INSULATION MATERIAL (SIC 5098 PART)								
UNITED STATES . . . . .	1 113	822 914	92 332	16.0	72 148	11 591	16 893	326
REGIONS:								
THE NORTHEASTERN STATES:	303	212 347	24 127	16.5	19 635	3 691	4 863	76
THE NORTH CENTRAL STATES:	371	299 646	30 284	13.8	24 360	3 400	5 503	100
THE SOUTH:	265	182 029	24 971	18.9	17 334	3 009	4 084	91
THE WEST:	174	128 892	12 950	16.0	10 819	1 491	2 443	59
THE NORTHEASTERN STATES:								
NEW ENGLAND:	52	38 090	4 442	14.9	3 118	416	740	18
MIDDLE ATLANTIC:	251	174 257	19 685	16.9	16 517	3 275	4 123	58
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	274	202 078	20 251	14.8	17 452	2 336	3 976	74
WEST NORTH CENTRAL:	97	97 568	10 033	11.7	6 908	1 064	1 527	26
THE SOUTH:								
SOUTH ATLANTIC:	135	98 925	13 649	20.5	9 853	1 473	2 259	35
EAST SOUTH CENTRAL:	39	32 799	5 265	14.3	2 593	455	622	19
WEST SOUTH CENTRAL:	91	50 305	6 057	18.8	4 888	1 081	1 203	37
THE WEST:								
MOUNTAIN:	46	22 572	2 072	16.5	2 123	331	470	19
PACIFIC:	128	106 320	10 878	15.9	8 696	1 160	1 973	40
NEW ENGLAND:								
MAINE:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE:	3	1 115	99	9.5	60	9	13	-
VERMONT:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS:	23	16 164	1 721	15.2	1 350	179	290	9
RHODE ISLAND:	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT:	14	11 768	1 324	15.3	961	109	249	4
MIDDLE ATLANTIC:								
NEW YORK:	126	89 790	10 624	17.3	8 966	1 915	2 333	24
NEW JERSEY:	57	38 221	3 737	18.1	3 761	744	870	12
PENNSYLVANIA:	68	46 246	5 324	15.0	3 790	616	920	22
EAST NORTH CENTRAL:								
OHIO:	62	43 500	3 501	14.6	4 165	615	975	11
INDIANA:	33	28 356	3 492	16.8	2 989	407	623	10
ILLINOIS:	79	65 232	7 068	14.3	5 234	674	1 258	14
MICHIGAN:	65	42 026	3 875	15.4	3 446	425	718	24
WISCONSIN:	35	22 964	2 315	13.0	1 618	215	402	15
WEST NORTH CENTRAL:								
MINNESOTA:	22	40 391	3 120	9.9	2 890	440	632	7
IOWA:	25	23 483	2 381	12.2	1 641	229	364	4
MISSOURI:	28	18 680	2 012	14.5	1 453	204	296	6
NORTH DAKOTA:	3	3 105	587	12.2	190	43	42	-
SOUTH DAKOTA:	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA:	8	2 860	336	12.6	196	45	45	7
KANSAS:	8	5 277	971	12.4	376	63	111	1
SOUTH ATLANTIC:								
DELAWARE:	7	3 689	393	24.7	503	52	79	-
MARYLAND:	22	16 075	2 130	16.6	1 721	252	392	8
DISTRICT OF COLUMBIA:	4	5 318	871	21.7	822	107	199	1
VIRGINIA:	16	22 110	3 602	31.3	2 103	287	521	6
WEST VIRGINIA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA:	17	9 842	1 520	18.5	1 051	167	221	3
SOUTH CAROLINA:	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA:	17	12 833	1 287	15.8	1 081	158	222	4
FLORIDA:	43	26 302	3 526	16.2	2 288	406	558	11
EAST SOUTH CENTRAL:								
KENTUCKY:	10	15 244	1 973	11.7	973	133	220	3
TENNESSEE:	11	3 597	1 316	17.1	383	67	75	3
ALABAMA:	13	10 766	1 395	17.8	1 022	195	268	7
MISSISSIPPI:	5	3 192	581	11.9	215	60	59	6
WEST SOUTH CENTRAL:								
ARKANSAS:	11	10 250	1 689	17.4	712	180	167	5
LOUISIANA:	15	8 396	669	17.0	826	149	207	7
OKLAHOMA:	12	4 541	448	19.4	510	112	149	6
TEXAS:	53	27 118	3 251	19.8	2 840	640	680	19
MOUNTAIN:								
MONTANA:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO:	3	795	67	11.7	58	20	17	1
WYOMING:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO:	13	8 441	889	14.3	686	107	129	5
NEW MEXICO:	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA:	12	5 738	544	15.9	524	70	114	4
UTAH:	6	4 238	255	23.7	593	82	144	-
NEVADA:	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON:	29	21 977	1 889	15.1	1 592	258	366	5
OREGON:	17	12 783	1 595	20.2	1 309	219	328	9
CALIFORNIA:	80	66 730	7 155	16.1	5 704	670	1 249	24
ALASKA:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII:	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER CONSTRUCTION MATERIALS (SIC 5098 PART)								
UNITED STATES . . . . .	1 625	1 079 341	122 914	19.7	113 811	17 134	26 337	538
REGIONS:								
THE NORTHEASTERN STATES . . . . .	397	264 067	25 650	18.9	27 289	3 532	5 724	106
THE NORTH CENTRAL STATES . . . . .	491	313 096	32 758	19.3	34 255	4 989	8 262	167
THE SOUTH . . . . .	433	291 812	39 071	21.3	29 969	5 228	6 958	163
THE WEST . . . . .	304	210 366	25 435	18.9	22 298	3 385	5 393	102
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	86	60 396	5 640	20.8	6 600	873	1 431	27
MIDDLE ATLANTIC . . . . .	311	203 671	20 010	18.3	20 689	2 659	4 293	79
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	331	216 455	22 132	20.1	24 528	3 460	5 762	107
WEST NORTH CENTRAL . . . . .	160	96 641	10 626	17.6	9 727	1 529	2 500	60
THE SOUTH:								
SOUTH ATLANTIC . . . . .	203	165 858	17 185	17.3	16 271	2 767	3 567	62
EAST SOUTH CENTRAL . . . . .	75	40 507	4 692	20.5	4 529	858	1 216	32
WEST SOUTH CENTRAL . . . . .	155	85 447	17 194	29.6	9 169	1 603	2 175	69
THE WEST:								
MOUNTAIN . . . . .	83	53 285	6 171	18.4	5 669	927	1 366	25
PACIFIC . . . . .	221	157 081	19 264	19.1	16 629	2 458	4 027	77
NEW ENGLAND:								
MAINE . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	6	4 108	569	20.9	558	92	130	4
MASSACHUSETTS . . . . .	36	29 324	2 210	18.9	2 705	334	578	16
RHODE ISLAND . . . . .	4	4 146	643	17.1	396	49	62	-
CONNECTICUT . . . . .	30	20 085	1 970	24.5	2 663	345	593	4
MIDDLE ATLANTIC:								
NEW YORK . . . . .	158	117 232	10 442	17.8	11 678	1 260	2 145	34
NEW JERSEY . . . . .	71	41 453	3 990	19.4	4 162	596	990	18
PENNSYLVANIA . . . . .	82	44 986	5 578	18.8	4 849	803	1 158	27
EAST NORTH CENTRAL:								
OHIO . . . . .	98	57 753	6 296	20.4	6 676	994	1 581	34
INDIANA . . . . .	38	24 521	2 373	21.5	3 035	549	872	10
ILLINOIS . . . . .	85	68 960	6 903	20.0	7 497	1 027	1 784	35
MICHIGAN . . . . .	78	42 377	4 073	19.8	4 787	552	1 029	21
WISCONSIN . . . . .	32	22 844	2 487	18.6	2 533	338	496	7
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	39	19 251	2 240	20.8	2 296	325	580	19
IDOWA . . . . .	24	17 735	2 681	17.0	1 754	322	486	5
MISSOURI . . . . .	52	37 737	3 902	17.9	3 910	565	985	19
NORTH DAKOTA . . . . .	7	3 206	290	15.9	280	53	66	3
SOUTH DAKOTA . . . . .	14	5 033	697	13.2	349	82	102	7
NEBRASKA . . . . .	8	8 302	431	12.5	672	99	170	1
KANSAS . . . . .	16	5 377	385	18.9	466	83	111	6
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	25	9 208	1 064	19.6	1 027	165	267	10
DISTRICT OF COLUMBIA . . . . .	7	7 050	440	13.5	645	79	147	2
VIRGINIA . . . . .	20	10 859	1 852	18.9	1 260	216	322	7
WEST VIRGINIA . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NORTH CAROLINA . . . . .	29	35 961	2 118	18.1	3 646	645	694	8
SOUTH CAROLINA . . . . .	10	11 984	829	14.6	1 021	248	297	3
GEORGIA . . . . .	27	28 007	3 775	19.5	3 160	502	615	7
FLORIDA . . . . .	71	54 593	6 119	15.1	4 500	742	996	24
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	15	11 994	1 533	23.4	1 673	234	393	5
TENNESSEE . . . . .	27	15 662	2 114	17.3	1 428	286	415	9
ALABAMA . . . . .	22	9 453	803	21.1	991	225	300	12
MISSISSIPPI . . . . .	11	3 398	242	23.0	437	113	108	6
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	10	5 501	778	20.1	651	123	159	1
LOUISIANA . . . . .	33	24 846	9 782	54.1	2 670	522	688	11
OKLAHOMA . . . . .	17	9 890	1 077	20.1	974	188	238	7
TEXAS . . . . .	95	45 210	5 557	19.4	4 874	770	1 090	50
MOUNTAIN:								
MONTANA . . . . .	8	6 473	937	22.9	902	130	227	2
IDAHO . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	22	14 872	1 659	21.3	1 813	312	448	3
NEW MEXICO . . . . .	10	4 886	626	20.0	493	91	124	4
ARIZONA . . . . .	15	7 794	1 046	17.5	802	158	203	7
UTAH . . . . .	15	8 036	834	19.5	905	117	180	4
NEVADA . . . . .	4	1 135	176	24.3	168	25	43	2
PACIFIC:								
WASHINGTON . . . . .	36	27 071	2 321	18.6	2 719	441	707	11
OREGON . . . . .	24	15 201	1 809	21.2	1 751	261	383	5
CALIFORNIA . . . . .	150	102 070	13 398	18.2	10 574	1 577	2 579	60
ALASKA . . . . .	7	4 956	291	28.2	631	48	85	-
HAWAII . . . . .	4	7 783	1 445	23.2	954	131	273	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
CAMERAS AND PHOTOGRAPHIC SUPPLIES (SIC 5099 PART)								
UNITED STATES . . . . .	1 082	741 044	106 299	19.7	79 616	12 780	19 819	454
REGIONS:								
THE NORTHEASTERN STATES:	401	329 113	48 461	19.4	33 275	5 124	8 155	155
THE NORTH CENTRAL STATES:	229	164 082	23 410	19.9	18 291	2 880	4 611	103
THE SOUTH:	249	121 108	14 948	18.5	12 605	2 443	3 117	109
THE WEST:	203	126 741	19 480	21.3	15 445	2 333	3 936	87
THE NORTHEASTERN STATES:								
NEW ENGLAND:	58	25 608	2 785	22.6	3 244	536	801	27
MIDDLE ATLANTIC:	343	303 505	45 676	19.1	30 031	4 588	7 354	128
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	172	129 860	18 261	19.9	14 284	2 211	3 587	78
WEST NORTH CENTRAL:	57	34 222	5 149	20.3	4 007	669	1 024	25
THE SOUTH:								
SOUTH ATLANTIC:	120	53 832	6 676	19.4	5 790	1 058	1 436	53
EAST SOUTH CENTRAL:	44	29 456	3 197	14.1	2 407	441	607	22
WEST SOUTH CENTRAL:	85	37 820	5 075	20.5	4 408	944	1 074	34
THE WEST:								
MOUNTAIN:	40	20 033	2 524	24.3	2 587	520	665	17
PACIFIC:	163	106 708	16 956	20.8	12 858	1 813	3 271	70
NEW ENGLAND:								
MAINE:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	-	-	-	-	-	-	-	-
VERMONT:	-	-	-	-	-	-	-	-
MASSACHUSETTS:	26	14 583	1 487	19.8	1 631	236	380	12
RHODE ISLAND:	13	6 504	565	21.2	791	158	226	8
CONNECTICUT:	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK:	265	227 707	32 618	18.1	20 920	3 027	5 062	97
NEW JERSEY:	40	52 582	9 959	22.5	6 126	978	1 535	17
PENNSYLVANIA:	38	23 216	3 099	21.3	2 985	583	757	14
EAST NORTH CENTRAL:								
OHIO:	47	27 610	4 265	22.0	3 487	554	903	23
INDIANA:	16	8 969	1 351	28.4	1 537	298	440	6
ILLINOIS:	71	68 023	8 988	19.1	6 700	941	1 627	32
MICHIGAN:	33	21 978	2 970	16.3	2 172	364	529	15
WISCONSIN:	5	3 280	687	19.1	388	54	88	2
WEST NORTH CENTRAL:								
MINNESOTA:	22	12 138	1 704	18.1	1 270	218	332	11
IOWA:	10	5 260	774	25.6	746	135	198	2
MISSOURI:	15	10 252	1 780	18.3	1 106	149	257	6
NORTH DAKOTA:	-	-	-	-	-	-	-	-
SOUTH DAKOTA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE:	6	1 364	148	24.3	168	35	46	3
MARYLAND:	16	13 601	1 714	13.6	1 069	152	282	5
DISTRICT OF COLUMBIA:	7	5 644	962	22.2	771	100	197	2
VIRGINIA:	12	4 011	360	25.9	635	151	147	6
WEST VIRGINIA:	4	1 268	170	30.9	162	27	32	1
NORTH CAROLINA:	15	2 729	387	24.0	380	73	97	7
SOUTH CAROLINA:	4	1 180	140	16.2	105	32	25	3
GEORGIA:	22	8 922	1 412	19.6	880	168	232	10
FLORIDA:	34	15 113	1 383	19.6	1 620	320	378	16
EAST SOUTH CENTRAL:								
KENTUCKY:	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	16	6 961	899	18.8	757	154	199	4
ALABAMA:	16	2 758	303	21.9	409	96	94	13
MISSISSIPPI:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	6	2 438	354	18.1	211	47	58	3
LOUISIANA:	9	4 938	621	20.4	563	90	149	5
OKLAHOMA:	14	6 417	890	23.2	904	297	216	1
TEXAS:	56	24 027	3 210	20.1	2 730	510	651	25
MOUNTAIN:								
MONTANA:	3	1 090	136	18.8	106	16	28	2
IDAHO:	-	-	-	-	-	-	-	-
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	17	10 769	1 314	26.9	1 478	267	389	5
NEW MEXICO:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA:	13	6 320	898	20.4	716	177	168	8
UTAH:	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON:	11	7 634	1 315	20.3	1 010	130	246	3
OREGON:	8	3 653	533	25.0	533	74	152	4
CALIFORNIA:	137	92 121	14 329	20.6	10 864	1 522	2 743	62
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	7	3 300	779	21.9	451	87	130	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
SPORTING GOODS (SIC 5099 PART)								
UNITED STATES . . . . .	1 887	1 105 822	168 000	17.4	95 300	15 650	22 109	966
REGIONS:								
THE NORTHEASTERN STATES . . . . .	528	340 333	46 156	16.3	25 898	4 123	5 971	249
THE NORTH CENTRAL STATES . . . . .	501	299 464	43 895	17.8	25 786	4 235	5 850	257
THE SOUTH . . . . .	461	222 421	40 571	18.7	21 972	3 791	5 001	260
THE WEST . . . . .	397	243 604	37 378	17.5	21 644	3 501	5 287	200
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	125	63 617	10 075	18.0	5 364	834	1 134	56
MIDDLE ATLANTIC . . . . .	403	276 716	36 081	15.9	20 534	3 289	4 837	193
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	321	157 315	25 728	18.5	14 680	2 543	3 243	177
WEST NORTH CENTRAL . . . . .	180	142 149	18 167	17.0	11 106	1 692	2 607	80
THE SOUTH:								
SOUTH ATLANTIC . . . . .	220	104 146	19 176	18.4	10 003	1 622	2 315	119
EAST SOUTH CENTRAL . . . . .	93	42 937	8 550	19.2	4 511	819	1 036	52
WEST SOUTH CENTRAL . . . . .	148	75 338	12 845	18.7	7 458	1 350	1 650	89
THE WEST:								
MOUNTAIN . . . . .	58	57 112	11 539	13.3	3 885	672	1 096	31
PACIFIC . . . . .	339	186 492	25 839	18.9	17 759	2 829	4 191	169
NEW ENGLAND:								
MAINE . . . . .	9	2 264	530	20.0	213	51	50	8
NEW HAMPSHIRE . . . . .	8	5 439	800	25.4	364	48	78	1
VERMONT . . . . .	6	2 862	527	20.5	237	38	38	3
MASSACHUSETTS . . . . .	60	40 979	6 112	17.0	3 444	482	729	20
RHODE ISLAND . . . . .	21	2 485	334	20.8	264	93	71	15
CONNECTICUT . . . . .	21	9 588	1 772	16.3	842	122	168	9
MIDDLE ATLANTIC:								
NEW YORK . . . . .	268	187 870	23 832	15.8	14 045	2 165	3 354	107
NEW JERSEY . . . . .	63	47 662	6 679	15.4	2 934	514	681	34
PENNSYLVANIA . . . . .	72	41 184	5 570	16.7	3 555	610	802	52
EAST NORTH CENTRAL:								
OHIO . . . . .	75	23 729	3 096	19.3	2 315	373	472	39
INDIANA . . . . .	45	18 443	3 363	18.8	1 934	308	400	28
ILLINOIS . . . . .	92	61 678	9 997	16.0	4 750	842	1 113	47
MICHIGAN . . . . .	61	30 870	5 875	21.3	3 268	587	708	38
WISCONSIN . . . . .	48	22 595	3 397	20.2	2 413	433	550	25
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	60	31 999	4 021	15.2	2 448	359	530	33
IOWA . . . . .	24	10 506	1 505	23.0	1 436	266	342	11
MISSOURI . . . . .	58	82 411	9 586	16.1	5 274	731	1 248	19
NORTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	8	3 252	787	25.3	479	88	109	4
KANSAS . . . . .	24	12 278	1 922	20.4	1 348	222	354	9
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	28	14 049	1 996	22.3	1 515	248	370	15
DISTRICT OF COLUMBIA . . . . .	5	1 212	121	21.2	124	19	24	2
VIRGINIA . . . . .	28	15 610	5 806	15.7	1 252	186	263	11
WEST VIRGINIA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	38	17 867	2 763	21.0	2 243	384	487	20
SOUTH CAROLINA . . . . .	9	4 793	575	23.5	568	89	129	2
GEORGIA . . . . .	33	14 540	3 312	17.7	1 387	230	354	30
FLORIDA . . . . .	74	32 820	4 406	16.1	2 643	434	647	38
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	20	12 211	2 786	18.9	1 304	220	321	13
TENNESSEE . . . . .	29	17 647	3 492	19.0	1 805	323	382	14
ALABAMA . . . . .	28	9 104	1 642	17.4	838	183	191	20
MISSISSIPPI . . . . .	16	3 975	630	25.1	564	93	142	5
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	13	11 460	1 610	13.7	880	153	194	12
LOUISIANA . . . . .	19	11 573	1 986	18.9	1 248	212	283	8
OKLAHOMA . . . . .	21	3 866	917	24.1	493	110	121	9
TEXAS . . . . .	95	48 439	8 332	19.5	4 837	875	1 052	60
MOUNTAIN:								
MONTANA . . . . .	6	2 042	464	20.1	180	33	47	5
IDAHO . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	21	13 757	2 476	17.7	1 215	200	322	13
NEW MEXICO . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	7	1 644	295	18.9	151	28	35	5
UTAH . . . . .	15	37 790	7 801	10.6	2 150	365	645	8
NEVADA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	43	24 828	3 414	18.6	2 596	384	623	18
OREGON . . . . .	27	19 288	2 574	19.4	2 144	333	604	14
CALIFORNIA . . . . .	246	137 887	19 035	18.6	12 416	1 977	2 794	131
ALASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
TOYS, GAMES, AND FIREWORKS (SIC 5099 PART)								
UNITED STATES . . . . .	1 028	755 673	81 622	17.3	64 356	10 130	15 487	511
REGIONS:								
THE NORTHEASTERN STATES:								
THE NORTH CENTRAL STATES:								
THE SOUTH:								
THE WEST:								
THE NORTHEASTERN STATES:								
NEW ENGLAND:								
MIDDLE ATLANTIC:								
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:								
WEST NORTH CENTRAL:								
THE SOUTH:								
SOUTH ATLANTIC:								
EAST SOUTH CENTRAL:								
WEST SOUTH CENTRAL:								
THE WEST:								
MOUNTAIN:								
PACIFIC:								
NEW ENGLAND:								
MAINE:								
NEW HAMPSHIRE:								
VERMONT:								
MASSACHUSETTS:								
RHODE ISLAND:								
CONNECTICUT:								
MIDDLE ATLANTIC:								
NEW YORK:								
NEW JERSEY:								
PENNSYLVANIA:								
EAST NORTH CENTRAL:								
DHID:								
INOIANA:								
ILLINOIS:								
MICHIGAN:								
WISCONSIN:								
WEST NORTH CENTRAL:								
MINNESOTA:								
IOWA:								
MISSOURI:								
NORTH DAKOTA:								
SOUTH DAKOTA:								
NEBRASKA:								
KANSAS:								
SOUTH ATLANTIC:								
DELAWARE:								
MARYLAND:								
DISTRICT OF COLUMBIA:								
VIRGINIA:								
WEST VIRGINIA:								
NORTH CAROLINA:								
SOUTH CAROLINA:								
GEORGIA:								
FLORIDA:								
EAST SOUTH CENTRAL:								
KENTUCKY:								
TENNESSEE:								
ALABAMA:								
MISSISSIPPI:								
WEST SOUTH CENTRAL:								
ARKANSAS:								
LOUISIANA:								
OKLAHOMA:								
TEXAS:								
MOUNTAIN:								
MONTANA:								
IDAHO:								
WYOMING:								
COLORADO:								
NEW MEXICO:								
ARIZONA:								
UTAH:								
NEVADA:								
PACIFIC:								
WASHINGTON:								
OREGON:								
CALIFORNIA:								
ALASKA:								
HAWAII:								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER RECREATION GOODS (SIC 5099 PART)								
UNITED STATES . . . . .	868	399 438	58 150	19.4	39 374	7 079	9 366	405
REGIONS:								
THE NORTHEASTERN STATES . . . . .	258	148 361	20 052	18.2	13 315	2 402	3 160	92
THE NORTH CENTRAL STATES . . . . .	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH . . . . .	226	82 239	10 561	19.3	8 533	1 611	2 035	116
THE WEST . . . . .	175	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	47	17 595	1 704	18.5	1 707	316	462	18
MIDDLE ATLANTIC . . . . .	211	130 766	18 348	18.2	11 608	2 086	2 698	74
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	146	68 947	8 297	21.8	7 762	1 344	1 838	79
WEST NORTH CENTRAL . . . . .	63	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH:								
SOUTH ATLANTIC . . . . .	121	46 505	5 743	20.1	5 181	939	1 265	61
EAST SOUTH CENTRAL . . . . .	27	5 848	1 033	22.6	656	134	143	18
WEST SOUTH CENTRAL . . . . .	78	29 886	3 785	17.5	2 696	538	627	37
THE WEST:								
MOUNTAIN . . . . .	32	6 077	780	19.9	644	146	163	13
PACIFIC . . . . .	143	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	9	2 629	230	17.1	240	60	87	2
MIDDLE ATLANTIC:								
NEW YORK . . . . .	132	68 297	9 288	18.7	5 887	1 010	1 390	43
NEW JERSEY . . . . .	44	48 933	6 583	16.8	4 205	617	968	18
PENNSYLVANIA . . . . .	35	13 536	2 477	20.1	1 516	459	340	13
EAST NORTH CENTRAL:								
OHIO . . . . .	50	16 996	1 790	20.8	1 893	432	457	28
INDIANA . . . . .	10	2 100	151	25.6	235	43	59	6
ILLINOIS . . . . .	50	32 489	4 263	21.6	3 598	512	740	25
MICHIGAN . . . . .	22	14 638	1 532	22.6	1 696	279	505	11
WISCONSIN . . . . .	14	2 724	561	22.5	340	78	77	9
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	16	7 033	473	20.1	753	167	153	10
IOWA . . . . .	10	3 698	199	20.4	275	35	55	4
MISSOURI . . . . .	23	10 476	1 351	19.4	833	145	258	5
NORTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	14	6 656	979	22.4	829	172	230	9
DISTRICT OF COLUMBIA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	10	6 138	570	18.1	685	147	167	5
WEST VIRGINIA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	8	3 854	644	19.4	387	59	78	2
GEORGIA . . . . .	22	12 899	1 429	18.4	1 219	185	278	5
FLORIDA . . . . .	53	13 355	1 632	22.1	1 704	294	413	33
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	418	93	13.2	25	10	6	4
LOUISIANA . . . . .	14	10 383	1 027	14.9	617	108	147	4
OKLAHOMA . . . . .	11	2 890	358	20.7	284	52	69	3
TEXAS . . . . .	50	16 195	2 307	18.6	1 770	368	405	26
MOUNTAIN:								
MONTANA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	12	3 699	501	19.2	349	66	91	5
NEW MEXICO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	6	755	52	22.1	81	32	15	4
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	18	7 363	900	18.3	746	110	186	11
OREGON . . . . .	10	3 998	528	18.3	448	80	110	4
CALIFORNIA . . . . .	109	56 324	14 239	20.0	5 562	938	1 288	64
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	6	1 456	236	22.6	189	33	44	1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
BOOKS, PERIODICALS, AND NEWSPAPERS (SIC 5099 PART)								
UNITED STATES . . . . .	2 089	1 403 904	130 727	20.4	173 708	33 743	42 331	1 152
REGIONS:								
THE NORTHEASTERN STATES:	792	648 087	54 807	20.5	80 265	15 481	19 759	352
THE NORTH CENTRAL STATES:	520	330 502	32 866	21.4	42 830	8 265	10 510	277
THE SOUTH:	397	206 672	20 337	20.6	25 843	5 256	6 286	245
THE WEST:	380	218 643	22 717	18.4	24 770	4 741	5 776	278
THE NORTHEASTERN STATES:								
NEW ENGLAND:	175	131 638	9 708	19.4	15 099	3 878	3 734	73
MIDDLE ATLANTIC:	617	516 449	45 099	20.8	65 166	11 603	16 025	279
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	388	266 999	27 176	21.8	35 737	6 732	8 793	221
WEST NORTH CENTRAL:	132	63 503	5 690	19.6	7 093	1 533	1 717	56
THE SOUTH:								
SOUTH ATLANTIC:	188	100 850	7 287	20.0	12 446	2 431	2 918	106
EAST SOUTH CENTRAL:	60	33 360	4 630	24.0	4 775	1 023	1 224	47
WEST SOUTH CENTRAL:	149	72 462	8 420	19.8	8 622	1 802	2 144	92
THE WEST:								
MOUNTAIN:	86	43 461	4 705	18.1	4 429	1 231	1 086	63
PACIFIC:	294	175 182	18 012	18.5	20 341	3 510	4 690	215
NEW ENGLAND:								
MAINE:	14	7 202	535	19.1	801	204	191	7
NEW HAMPSHIRE:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	4	3 247	324	25.2	421	116	113	-
MASSACHUSETTS:	84	83 349	7 149	20.0	9 574	1 901	2 333	29
RHODE ISLAND:	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT:	41	29 118	1 284	17.7	3 389	1 307	853	17
MIDDLE ATLANTIC:								
NEW YORK:	409	327 771	23 738	21.4	41 052	6 672	10 124	168
NEW JERSEY:	80	105 213	14 157	19.5	13 618	2 418	3 442	36
PENNSYLVANIA:	128	83 465	7 204	20.3	10 496	2 513	2 459	75
EAST NORTH CENTRAL:								
OHIO:	84	43 210	3 822	21.6	5 732	1 077	1 460	38
INDIANA:	40	23 318	1 352	20.9	3 312	707	785	29
ILLINOIS:	141	143 227	17 369	22.8	19 452	3 553	4 860	69
MICHIGAN:	79	42 209	3 637	19.2	5 198	997	1 209	58
WISCONSIN:	44	15 035	996	21.4	2 043	398	479	27
WEST NORTH CENTRAL:								
MINNESOTA:	29	16 041	1 372	19.5	1 938	415	443	9
IOWA:	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	48	22 981	1 804	17.7	2 266	442	548	25
NORTH DAKOTA:	3	1 512	143	16.3	145	45	48	1
SOUTH DAKOTA:	4	1 593	299	19.6	201	43	47	-
NEBRASKA:	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS:	13	4 280	125	27.4	501	121	123	8
SOUTH ATLANTIC:								
DELAWARE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	33	28 144	2 602	20.4	3 368	654	841	21
DISTRICT OF COLUMBIA:	12	4 125	380	15.4	407	51	102	8
VIRGINIA:	22	6 419	437	18.7	762	189	188	13
WEST VIRGINIA:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA:	26	13 071	850	23.4	2 085	318	420	7
SOUTH CAROLINA:	13	4 698	208	15.8	487	116	121	9
GEORGIA:	31	15 910	1 167	19.2	1 746	326	401	23
FLORIDA:	37	21 735	1 275	20.6	2 708	526	640	19
EAST SOUTH CENTRAL:								
KENTUCKY:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	18	13 202	2 035	27.9	1 944	308	504	14
ALABAMA:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	6	(D)	403	15.3	400	45	36	4
LOUISIANA:	26	11 186	1 415	16.8	1 245	233	265	17
OKLAHOMA:	20	(D)	2 046	24.9	1 787	381	459	11
TEXAS:	97	43 771	4 556	19.5	5 190	1 143	1 384	60
MOUNTAIN:								
MONTANA:	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	5	970	89	16.5	73	23	15	8
COLORADO:	26	11 496	819	16.1	1 120	277	291	21
NEW MEXICO:	10	(D)	176	15.7	410	258	101	6
ARIZONA:	14	6 917	623	19.9	825	190	198	10
UTAH:	9	3 922	384	22.8	449	118	125	4
NEVADA:	4	11 865	2 375	18.7	1 115	249	257	1
PACIFIC:								
WASHINGTON:	23	16 998	1 722	17.7	1 976	311	470	15
OREGON:	24	9 840	605	22.9	1 440	355	346	15
CALIFORNIA:	233	141 717	14 426	18.4	16 263	2 736	3 716	178
ALASKA:	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII:	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FARM SUPPLIES (SIC 5099 PART)								
UNITED STATES . . . . .	2 241	2 793 138	255 864	11.0	147 335	25 790	37 783	886
REGIONS:								
THE NORTHEASTERN STATES . . . . .	376	684 889	40 928	7.7	25 374	4 059	8 560	151
THE NORTH CENTRAL STATES . . . . .	778	1 100 148	113 709	11.6	62 971	10 752	14 939	291
THE SOUTH . . . . .	674	647 842	67 974	11.7	33 252	6 677	7 906	292
THE WEST . . . . .	413	360 259	33 253	13.9	25 738	4 302	6 378	152
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	49	26 447	1 745	14.0	1 807	325	447	16
MIDDLE ATLANTIC . . . . .	327	658 442	39 183	7.4	23 567	3 734	8 113	135
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	393	546 188	59 821	14.6	39 069	6 840	9 181	161
WEST NORTH CENTRAL . . . . .	385	553 960	53 888	8.7	23 902	3 912	5 758	130
THE SOUTH:								
SOUTH ATLANTIC . . . . .	256	214 705	25 812	12.8	11 983	2 478	2 907	112
EAST SOUTH CENTRAL . . . . .	145	191 494	18 842	9.2	8 040	1 630	1 882	74
WEST SOUTH CENTRAL . . . . .	273	241 643	23 320	12.6	13 229	2 569	3 117	106
THE WEST:								
MOUNTAIN . . . . .	107	72 521	8 372	12.8	4 745	843	1 125	30
PACIFIC . . . . .	306	287 738	24 881	14.2	20 993	3 459	5 253	122
NEW ENGLAND:								
MAINE . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	18	11 901	826	11.6	630	94	151	9
RHODE ISLAND . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	-
CONNECTICUT . . . . .	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	195	485 748	28 991	5.8	13 650	1 996	5 597	72
NEW JERSEY . . . . .	57	35 226	2 589	18.1	3 060	504	813	26
PENNSYLVANIA . . . . .	75	137 468	7 603	10.4	6 857	1 234	1 703	37
EAST NORTH CENTRAL:								
OHIO . . . . .	73	49 626	5 480	14.4	3 230	582	787	23
INDIANA . . . . .	54	52 107	7 917	10.4	2 569	415	598	16
ILLINOIS . . . . .	144	349 117	32 045	14.8	26 314	4 640	6 158	72
MICHIGAN . . . . .	59	38 652	5 458	16.7	2 968	532	687	33
WISCONSIN . . . . .	63	56 686	8 921	16.4	3 988	671	951	17
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	83	231 163	15 657	4.0	4 525	705	1 100	19
IOWA . . . . .	85	127 701	14 814	12.0	7 737	1 273	1 936	35
MISSOURI . . . . .	84	112 917	9 542	9.1	4 911	902	1 203	29
NORTH DAKOTA . . . . .	19	19 567	3 595	10.5	915	178	235	4
SOUTH DAKOTA . . . . .	20	13 339	3 897	15.2	1 014	162	218	4
NEBRASKA . . . . .	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	6	13 681	757	4.7	291	36	50	2
MARYLAND . . . . .	21	24 076	2 341	9.5	1 075	216	297	6
DISTRICT OF COLUMBIA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	29	19 343	3 407	11.6	997	211	253	12
WEST VIRGINIA . . . . .	8	2 878	424	11.8	141	34	36	6
NORTH CAROLINA . . . . .	62	48 255	5 950	15.0	2 722	667	682	25
SOUTH CAROLINA . . . . .	20	16 161	2 051	18.7	1 739	277	262	10
GEORGIA . . . . .	47	43 950	6 499	10.0	1 910	396	425	24
FLORIDA . . . . .	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	28	29 183	5 216	13.4	2 184	435	528	17
TENNESSEE . . . . .	54	84 359	6 985	7.2	2 820	529	660	26
ALABAMA . . . . .	33	28 713	3 198	14.8	1 796	389	437	17
MISSISSIPPI . . . . .	30	49 239	3 443	6.8	1 240	277	257	14
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	36	56 392	3 929	8.3	2 159	375	493	11
LOUISIANA . . . . .	37	49 096	5 910	11.0	2 701	523	665	12
OKLAHOMA . . . . .	30	22 901	1 511	9.9	1 127	232	245	24
TEXAS . . . . .	170	113 254	11 970	16.0	7 242	1 439	1 714	59
MOUNTAIN:								
MONTANA . . . . .	12	14 157	1 649	8.0	519	93	122	2
IDAHO . . . . .	23	13 503	2 350	11.4	705	134	160	2
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO . . . . .	8	3 950	552	25.7	547	87	131	2
ARIZONA . . . . .	22	12 211	1 112	18.2	1 393	252	371	5
UTAH . . . . .	9	3 321	163	18.2	248	41	50	4
NEVADA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	56	51 987	4 123	10.9	3 003	492	743	14
OREGON . . . . .	46	56 068	5 249	10.6	2 644	480	643	18
CALIFORNIA . . . . .	196	176 102	15 109	16.3	15 103	2 445	3 807	87
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	8	3 581	400	11.4	243	42	60	3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
JEWELRY, DIAMONDS, AND PRECIOUS STONES (SIC 5099 PART)								
UNITED STATES . . . . .	2 778	1 625 626	282 936	16.4	141 502	21 210	33 106	1 473
REGIONS:								
THE NORTHEASTERN STATES:	1 624	1 081 740	188 087	14.6	81 564	11 756	18 639	793
THE NORTH CENTRAL STATES:	431	237 225	39 517	21.0	28 436	4 111	6 788	222
THE SOUTH:	364	158 841	29 938	19.4	17 044	3 032	4 065	209
THE WEST:	359	147 820	25 394	18.9	14 458	2 311	3 614	249
THE NORTHEASTERN STATES:								
NEW ENGLAND:	185	103 095	18 679	18.5	10 737	1 925	2 574	68
MIDDLE ATLANTIC:	1 439	978 645	169 408	14.1	70 827	9 831	16 065	725
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:	323	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:	108	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH:								
SOUTH ATLANTIC:	207	71 909	12 676	20.1	8 031	1 408	1 946	113
EAST SOUTH CENTRAL:	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:	103	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST:								
MOUNTAIN:	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:	301	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW ENGLAND:								
MAINE:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS:	90	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND:	73	55 692	9 225	19.3	5 920	1 062	1 369	21
CONNECTICUT:	16	6 117	785	14.5	467	87	117	10
MIDDLE ATLANTIC:								
NEW YORK:	1 245	894 386	155 164	13.6	61 794	8 358	14 000	595
NEW JERSEY:	65	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PENNSYLVANIA:	129	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO:	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
INDIANA:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS:	162	116 534	20 794	20.3	13 157	1 878	3 232	80
MICHIGAN:	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN:	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA:	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAH:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI:	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH DAKOTA:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA:	-	-	-	-	-	-	-	-
NEBRASKA:	8	4 034	832	22.1	375	64	80	2
KANSAS:	10	1 444	273	14.8	112	28	26	9
SOUTH ATLANTIC:								
DELAWARE:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND:	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA:	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA:	5	442	53	26.0	66	13	11	3
NORTH CAROLINA:	28	6 645	960	23.8	939	170	226	20
SOUTH CAROLINA:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA:	38	24 057	3 399	18.2	2 471	355	594	26
FLORIDA:	83	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE:	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA:	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI:	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS:	5	539	75	16.1	54	16	16	4
LOUISIANA:	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA:	9	5 422	684	12.3	484	64	95	8
TEXAS:	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOUNTAIN:								
MONTANA:	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO:	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING:	-	-	-	-	-	-	-	-
COLORADO:	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO:	16	2 397	373	18.1	183	59	48	15
ARIZONA:	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH:	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA:	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON:	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON:	17	4 826	924	21.9	543	98	136	8
CALIFORNIA:	250	110 384	18 090	18.2	10 333	1 582	2 606	183
ALASKA:	-	-	-	-	-	-	-	-
HAWAII:	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
ART GOODS AND ADVERTISING SPECIALTIES (SIC 5099 PART)								
UNITED STATES . . . . .	2 474	785 757	93 693	24.7	97 912	16 931	23 260	1 327
REGIONS:								
THE NORTHEASTERN STATES:								
THE NORTH CENTRAL STATES:								
THE SOUTH:								
THE WEST:								
THE NORTHEASTERN STATES:								
NEW ENGLAND:								
MIDDLE ATLANTIC:								
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL:								
WEST NORTH CENTRAL:								
THE SOUTH:								
SOUTH ATLANTIC:								
EAST SOUTH CENTRAL:								
WEST SOUTH CENTRAL:								
THE WEST:								
MOUNTAIN:								
PACIFIC:								
NEW ENGLAND:								
MAINE:								
NEW HAMPSHIRE:								
VERMONT:								
MASSACHUSETTS:								
RHODE ISLAND:								
CONNECTICUT:								
MIDDLE ATLANTIC:								
NEW YORK:								
NEW JERSEY:								
PENNSYLVANIA:								
EAST NORTH CENTRAL:								
OHIO:								
INDIANA:								
ILLINOIS:								
MICHIGAN:								
WISCONSIN:								
WEST NORTH CENTRAL:								
MINNESOTA:								
IDWA:								
MISSOURI:								
NORTH DAKOTA:								
SOUTH DAKOTA:								
NEBRASKA:								
KANSAS:								
SOUTH ATLANTIC:								
DELAWARE:								
MARYLAND:								
DISTRICT OF COLUMBIA:								
VIRGINIA:								
WEST VIRGINIA:								
NORTH CAROLINA:								
SOUTH CAROLINA:								
GEORGIA:								
FLORIDA:								
EAST SOUTH CENTRAL:								
KENTUCKY:								
TENNESSEE:								
ALABAMA:								
MISSISSIPPI:								
WEST SOUTH CENTRAL:								
ARKANSAS:								
LOUISIANA:								
OKLAHOMA:								
TEXAS:								
MOUNTAIN:								
MONTANA:								
IDAHO:								
WYOMING:								
COLORADO:								
NEW MEXICO:								
ARIZONA:								
UTAH:								
NEVADA:								
PACIFIC:								
WASHINGTON:								
OREGON:								
CALIFORNIA:								
ALASKA:								
HAWAII:								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establishments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FLOWERS AND FLORIST'S SUPPLIES (SIC 5099 PART)								
UNITED STATES . . . . .	1 305	422 356	38 200	23.1	55 978	10 637	13 372	821
REGIONS:								
THE NORTHEASTERN STATES . . . . .	404	112 273	9 807	24.5	16 250	3 074	4 023	269
THE NORTH CENTRAL STATES . . . . .	267	109 979	11 980	22.0	13 529	2 536	3 244	158
THE SOUTH . . . . .	372	107 287	9 510	23.5	14 063	3 000	3 394	222
THE WEST . . . . .	262	92 817	6 903	22.4	12 136	2 027	2 711	172
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	102	27 816	2 697	25.8	4 291	915	1 091	69
MIDDLE ATLANTIC . . . . .	302	84 457	7 110	24.1	11 959	2 159	2 932	200
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	200	87 359	10 263	21.4	10 140	1 929	2 486	127
WEST NORTH CENTRAL . . . . .	67	22 620	1 717	24.2	3 389	607	758	31
THE SOUTH:								
SOUTH ATLANTIC . . . . .	174	46 736	4 111	24.6	6 721	1 496	1 562	100
EAST SOUTH CENTRAL . . . . .	80	26 461	1 959	22.5	3 215	591	761	47
WEST SOUTH CENTRAL . . . . .	118	34 090	3 440	22.7	4 127	913	1 071	75
THE WEST:								
MOUNTAIN . . . . .	43	17 138	871	21.3	2 021	374	489	22
PACIFIC . . . . .	219	75 679	6 032	22.7	10 115	1 653	2 222	150
NEW ENGLAND:								
MAINE . . . . .	9	1 788	113	18.2	156	34	37	9
NEW HAMPSHIRE . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	55	17 200	1 982	18.4	1 819	295	371	37
RHODE ISLAND . . . . .	9	1 388	87	37.5	423	68	89	2
CONNECTICUT . . . . .	20	6 506	479	44.9	1 770	490	564	14
MIDDLE ATLANTIC:								
NEW YORK . . . . .	189	55 936	4 831	23.8	7 489	1 244	1 895	118
NEW JERSEY . . . . .	53	14 283	1 232	25.1	1 996	404	481	34
PENNSYLVANIA . . . . .	60	14 238	1 047	24.1	2 474	511	556	48
EAST NORTH CENTRAL:								
OHIO . . . . .	47	13 335	1 027	22.7	1 533	268	396	34
INDIANA . . . . .	30	10 436	1 859	27.0	1 573	386	410	21
ILLINOIS . . . . .	63	30 460	4 142	23.9	4 030	767	985	41
MICHIGAN . . . . .	38	25 543	2 703	14.3	1 951	326	445	25
WISCONSIN . . . . .	22	7 585	532	24.8	1 053	182	250	6
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	24	7 778	555	28.2	1 402	267	299	12
IDOWA . . . . .	11	3 250	273	25.3	502	85	124	5
MISSOURI . . . . .	18	7 337	602	23.2	1 051	162	234	5
NORTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	8	1 541	197	25.0	228	56	56	7
SOUTH ATLANTIC:								
DELAWARE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	15	3 165	276	25.3	543	90	112	14
DISTRICT OF COLUMBIA . . . . .	6	2 755	180	24.3	441	242	100	2
VIRGINIA . . . . .	11	4 960	627	23.4	729	121	180	7
WEST VIRGINIA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	37	10 341	1 019	23.5	1 458	258	335	26
SOUTH CAROLINA . . . . .	17	3 480	298	25.2	502	109	131	8
GEORGIA . . . . .	44	8 658	964	22.2	965	197	225	27
FLORIDA . . . . .	38	8 812	419	21.4	1 046	257	260	15
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	11	3 371	208	19.5	400	66	76	4
TENNESSEE . . . . .	25	11 411	850	22.5	1 364	250	345	14
ALABAMA . . . . .	35	9 622	759	24.0	1 258	234	310	19
MISSISSIPPI . . . . .	9	2 057	142	20.3	193	41	30	10
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	1 038	41	21.2	117	22	25	-
LOUISIANA . . . . .	24	4 405	396	21.4	502	117	138	15
OKLAHOMA . . . . .	10	3 898	340	24.6	515	98	118	3
TEXAS . . . . .	81	24 749	2 663	22.7	2 993	676	790	57
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	21	11 622	555	18.9	1 205	226	306	12
NEW MEXICO . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	7	1 894	144	26.0	246	50	62	3
UTAH . . . . .	10	2 354	127	29.6	425	70	84	4
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	26	6 254	592	20.6	770	178	177	22
OREGON . . . . .	17	4 623	480	24.8	730	144	167	6
CALIFORNIA . . . . .	168	63 265	4 750	22.7	8 405	1 275	1 827	118
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	8	1 537	210	23.8	210	56	51	4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
FOREST PRODUCTS, EXCEPT LUMBER (SIC 5099 PART)								
UNITED STATES . . . . .	1 301	671 198	49 307	12.1	38 608	8 049	9 149	913
REGIONS:								
THE NORTHEASTERN STATES . . . . .	198	80 735	7 913	12.4	5 169	983	1 350	139
THE NORTH CENTRAL STATES . . . . .	167	73 647	7 442	15.9	5 970	1 181	1 372	139
THE SOUTH . . . . .	763	305 272	11 309	14.1	20 234	4 700	4 840	524
THE WEST . . . . .	173	211 544	22 643	7.8	7 235	1 185	1 587	111
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	80	13 777	740	18.8	1 287	328	355	59
MIDDLE ATLANTIC . . . . .	118	66 958	7 173	11.1	3 882	655	995	80
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	121	55 326	3 859	14.1	3 813	700	814	108
WEST NORTH CENTRAL . . . . .	46	18 321	3 583	21.6	2 157	481	558	31
THE SOUTH:								
SOUTH ATLANTIC . . . . .	413	163 547	7 177	13.4	10 358	2 573	2 548	291
EAST SOUTH CENTRAL . . . . .	228	97 472	2 937	16.7	7 409	1 579	1 687	158
WEST SOUTH CENTRAL . . . . .	122	44 253	1 195	11.2	2 467	548	605	75
THE WEST:								
MOUNTAIN . . . . .	28	10 283	990	12.6	680	127	158	16
PACIFIC . . . . .	145	201 261	21 653	7.5	6 555	1 058	1 429	95
NEW ENGLAND:								
MAINE . . . . .	38	5 536	309	16.2	443	128	122	31
NEW HAMPSHIRE . . . . .	10	1 641	104	16.1	141	29	34	6
VERMONT . . . . .	7	2 134	177	26.7	275	74	91	3
MASSACHUSETTS . . . . .	16	3 308	105	19.0	387	81	95	11
RHODE ISLAND . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	71	48 717	6 698	9.9	2 374	328	626	40
NEW JERSEY . . . . .	19	8 570	130	12.2	545	97	135	15
PENNSYLVANIA . . . . .	28	9 671	345	16.6	963	230	234	25
EAST NORTH CENTRAL:								
OHIO . . . . .	24	23 531	1 198	11.4	1 422	195	291	15
INDIANA . . . . .	9	12 717	1 557	12.2	576	95	129	7
ILLINOIS . . . . .	20	4 729	163	15.4	390	60	80	18
MICHIGAN . . . . .	49	9 639	643	20.2	1 012	259	227	51
WISCONSIN . . . . .	19	4 710	298	18.6	413	91	87	17
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	18	5 091	764	23.6	788	115	200	12
IOWA . . . . .	6	2 308	371	16.6	223	30	44	4
MISSOURI . . . . .	18	8 916	2 266	22.2	1 000	319	274	14
NORTH DAKOTA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
KANSAS . . . . .	-	-	-	-	-	-	-	-
SOUTH ATLANTIC:								
DELAWARE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	20	3 057	183	28.9	408	97	92	16
DISTRICT OF COLUMBIA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	51	18 409	994	16.3	1 270	366	313	48
WEST VIRGINIA . . . . .	16	1 815	22	18.2	151	58	40	17
NORTH CAROLINA . . . . .	73	26 409	365	11.0	1 454	361	348	61
SOUTH CAROLINA . . . . .	47	25 174	1 410	12.8	1 593	340	376	35
GEORGIA . . . . .	150	58 993	3 143	13.0	3 484	922	920	83
FLORIDA . . . . .	54	29 524	1 058	13.2	1 963	417	450	29
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	16	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ALABAMA . . . . .	130	45 326	1 377	11.8	2 591	614	616	88
MISSISSIPPI . . . . .	71	20 484	937	13.9	1 456	344	343	50
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	28	9 129	326	12.3	513	129	130	21
LOUISIANA . . . . .	48	22 989	291	9.3	1 154	249	310	26
OKLAHOMA . . . . .	13	5 344	263	16.1	409	78	79	5
TEXAS . . . . .	33	6 791	315	12.1	391	92	86	23
MOUNTAIN:								
MONTANA . . . . .	14	2 299	323	14.8	223	49	45	7
IDAHO . . . . .	5	1 071	218	9.2	52	14	9	2
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	5	747	82	19.3	68	15	17	4
NEW MEXICO . . . . .	-	-	-	-	-	-	-	-
ARIZONA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
UTAH . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	50	66 810	8 698	9.6	2 380	379	494	26
OREGON . . . . .	36	56 785	6 322	6.8	1 726	260	403	27
CALIFORNIA . . . . .	59	77 666	6 633	6.3	2 449	419	532	42
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
PHONOGRAPH RECORDS, PRE-RECORDED TAPE (SIC 5099 PART)								
UNITED STATES . . . . .	882	814 504	93 036	17.1	71 078	11 029	17 321	338
REGIONS:								
THE NORTHEASTERN STATES . . . . .	278	283 162	34 555	15.9	22 295	3 603	5 369	101
THE NORTH CENTRAL STATES . . . . .	229	220 321	24 541	19.1	22 804	3 019	5 615	80
THE SOUTH . . . . .	199	124 287	14 776	15.7	10 342	1 942	2 485	84
THE WEST . . . . .	176	186 734	19 164	17.5	15 637	2 465	3 852	73
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	48	81 239	8 968	12.3	5 115	998	1 284	20
MIDDLE ATLANTIC . . . . .	230	201 923	25 587	17.3	17 180	2 605	4 085	81
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	153	155 928	17 261	21.0	17 798	2 095	4 376	54
WEST NORTH CENTRAL . . . . .	76	64 393	7 280	14.6	5 006	924	1 239	26
THE SOUTH:								
SOUTH ATLANTIC . . . . .	101	58 416	6 917	15.7	4 732	891	1 151	42
EAST SOUTH CENTRAL . . . . .	33	22 657	2 329	14.0	1 706	331	420	15
WEST SOUTH CENTRAL . . . . .	65	43 214	5 530	16.6	3 904	720	914	27
THE WEST:								
MOUNTAIN . . . . .	23	13 016	2 116	16.8	1 227	219	300	7
PACIFIC . . . . .	153	173 718	17 048	17.6	14 410	2 246	3 552	66
NEW ENGLAND:								
MAINE . . . . .	-	-	-	-	-	-	-	-
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	31	57 049	5 453	12.0	3 193	678	836	11
RHODE ISLAND . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	13	19 827	2 777	11.9	1 517	187	324	6
MIDDLE ATLANTIC:								
NEW YORK . . . . .	170	143 200	18 166	17.9	12 508	1 843	2 963	61
NEW JERSEY . . . . .	28	29 721	3 363	16.9	2 636	424	635	5
PENNSYLVANIA . . . . .	32	29 002	4 058	14.4	2 036	338	487	15
EAST NORTH CENTRAL:								
OHIO . . . . .	28	16 458	1 382	16.6	1 445	209	346	9
INDIANA . . . . .	11	2 159	302	18.6	198	36	47	6
ILLINOIS . . . . .	73	77 105	7 266	21.5	7 716	1 197	1 903	29
MICHIGAN . . . . .	22	53 421	7 485	22.7	7 929	533	1 965	4
WISCONSIN . . . . .	19	6 785	826	12.8	510	120	115	6
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	19	27 104	2 808	14.7	2 139	411	570	5
IOWA . . . . .	7	5 601	515	13.6	466	89	129	4
MISSOURI . . . . .	23	24 157	3 352	12.9	1 704	299	398	4
NORTH DAKOTA . . . . .	4	325	33	22.8	33	6	7	2
SOUTH DAKOTA . . . . .	6	1 017	103	31.4	104	12	8	4
NEBRASKA . . . . .	7	1 719	92	13.7	125	26	31	3
KANSAS . . . . .	10	4 470	377	20.7	435	81	96	4
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	11	5 816	815	16.6	536	107	165	3
DISTRICT OF COLUMBIA . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	9	2 989	248	22.2	352	89	87	4
WEST VIRGINIA . . . . .	10	3 099	344	13.3	182	44	47	7
NORTH CAROLINA . . . . .	17	6 980	767	17.9	671	120	159	9
SOUTH CAROLINA . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA . . . . .	13	27 205	3 009	13.9	1 922	307	423	2
FLORIDA . . . . .	31	8 603	1 267	16.7	703	165	187	15
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	21	15 641	1 756	14.3	1 290	230	314	8
ALABAMA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSISSIPPI . . . . .	5	985	79	11.6	57	18	15	5
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	3	252	10	13.5	17	9	5	3
LOUISIANA . . . . .	8	7 924	977	13.7	539	110	129	3
OKLAHOMA . . . . .	8	3 038	321	19.8	315	57	75	3
TEXAS . . . . .	46	32 000	4 222	17.1	3 033	544	705	18
MOUNTAIN:								
MONTANA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	9	6 432	1 064	15.0	490	74	106	3
NEW MEXICO . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ARIZONA . . . . .	8	4 376	721	16.5	434	70	100	4
UTAH . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	-	-	-	-	-	-	-	-
PACIFIC:								
WASHINGTON . . . . .	18	20 499	2 656	16.8	1 487	225	364	9
OREGON . . . . .	4	1 086	141	24.6	142	36	36	2
CALIFORNIA . . . . .	124	150 499	13 823	17.6	12 568	1 960	3 105	52
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	7	1 634	428	21.3	213	25	47	3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

<sup>1</sup>Based on legal form of organization. See text for explanation.



TABLE 10. Merchant Wholesalers—Kind of Business by Geographic Divisions and States: 1967—Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
MUSICAL INSTRUMENTS AND SHEET MUSIC (SIC 5099 PART)								
UNITED STATES . . . . .	321	206 276	35 938	22.5	26 120	3 993	6 424	104
REGIONS:								
THE NORTHEASTERN STATES . . . . .	117	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES . . . . .	82	53 792	9 635	22.3	6 810	1 046	1 599	27
THE SOUTH . . . . .	55	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST . . . . .	67	43 581	8 133	21.2	5 076	840	1 334	23
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	8	4 102	801	26.3	777	124	172	-
MIDDLE ATLANTIC . . . . .	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	61	46 196	8 129	21.9	5 658	849	1 340	18
WEST NORTH CENTRAL . . . . .	21	7 596	1 506	24.6	1 152	197	259	9
THE SOUTH:								
SOUTH ATLANTIC . . . . .	31	20 510	2 328	20.0	2 885	360	699	12
EAST SOUTH CENTRAL . . . . .	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL . . . . .	17	12 219	2 974	25.4	1 671	250	463	10
THE WEST:								
MOUNTAIN . . . . .	10	5 056	698	21.3	568	119	183	2
PACIFIC . . . . .	57	38 525	7 435	21.1	4 508	721	1 151	21
NEW ENGLAND:								
MAINE . . . . .	-	-	-	-	-	-	-	-
NEW HAMPSHIRE . . . . .	-	-	-	-	-	-	-	-
VERMONT . . . . .	-	-	-	-	-	-	-	-
MASSACHUSETTS . . . . .	5	3 432	714	22.6	591	101	135	-
RHODE ISLAND . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC:								
NEW YORK . . . . .	79	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW JERSEY . . . . .	11	3 930	562	23.3	352	69	93	2
PENNSYLVANIA . . . . .	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL:								
OHIO . . . . .	10	8 225	1 840	24.1	1 225	202	309	-
INDIANA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS . . . . .	34	33 857	5 682	20.9	3 845	550	899	10
MICHIGAN . . . . .	9	2 984	489	28.4	473	75	109	3
WISCONSIN . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDWA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI . . . . .	7	5 051	878	24.7	750	98	163	-
NORTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
SOUTH DAKOTA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:								
DELAWARE . . . . .	-	-	-	-	-	-	-	-
MARYLAND . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA . . . . .	-	-	-	-	-	-	-	-
VIRGINIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA . . . . .	8	2 349	411	26.9	344	48	78	3
FLORIDA . . . . .	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	-	-	-	-	-	-	-	-
LOUISIANA . . . . .	5	1 524	486	19.8	82	19	29	2
OKLAHOMA . . . . .	-	-	-	-	-	-	-	-
TEXAS . . . . .	12	10 695	2 488	26.2	1 589	231	434	8
MOUNTAIN:								
MONTANA . . . . .	-	-	-	-	-	-	-	-
IDAHO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	4	416	39	18.8	47	13	16	2
NEW MEXICO . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:								
WASHINGTON . . . . .	6	2 498	402	23.9	323	65	89	-
OREGON . . . . .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA . . . . .	44	28 215	5 461	22.6	3 484	570	897	21
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available.

X Not applicable.

TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
TEXTILE BAGS, BAGGING, AND BURLAP (SIC 5099 PART)								
UNITED STATES . . . . .	617	239 442	28 005	16.3	21 164	4 690	5 405	450
REGIONS:								
THE NORTHEASTERN STATES . . . . .	195	95 740	10 700	14.2	7 079	1 455	1 786	140
THE NORTH CENTRAL STATES . . . . .	153	60 431	8 103	17.1	5 963	1 223	1 456	107
THE SOUTH . . . . .	157	46 685	4 192	16.6	4 118	1 117	1 134	119
THE WEST . . . . .	112	36 586	5 010	19.9	4 004	895	1 029	84
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	48	22 175	1 594	17.4	1 641	376	422	40
MIDDLE ATLANTIC . . . . .	147	73 565	9 106	13.2	5 438	1 079	1 364	100
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	81	37 988	5 144	16.3	3 626	749	903	53
WEST NORTH CENTRAL . . . . .	72	22 443	2 959	18.5	2 337	474	553	54
THE SOUTH:								
SOUTH ATLANTIC . . . . .	81	29 755	3 009	15.7	2 426	573	607	56
EAST SOUTH CENTRAL . . . . .	16	1 981	135	23.2	214	85	64	14
WEST SOUTH CENTRAL . . . . .	60	14 949	1 048	17.3	1 478	459	463	49
THE WEST:								
MOUNTAIN . . . . .	26	6 098	710	18.4	519	173	157	16
PACIFIC . . . . .	86	30 488	4 300	20.2	3 485	722	872	68
NEW ENGLAND:								
MAINE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW HAMPSHIRE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	27	6 918	753	20.3	829	189	201	21
RHODE ISLAND . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
CONNECTICUT . . . . .	13	2 041	263	18.1	191	45	50	12
MIDDLE ATLANTIC:								
NEW YORK . . . . .	103	59 410	7 148	11.7	3 923	735	979	58
NEW JERSEY . . . . .	16	2 846	331	25.9	369	74	87	15
PENNSYLVANIA . . . . .	28	11 309	1 627	18.2	1 146	270	298	27
EAST NORTH CENTRAL:								
OHIO . . . . .	16	3 808	380	22.3	513	119	127	7
INDIANA . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ILLINOIS . . . . .	37	15 662	2 204	22.5	1 982	466	519	25
MICHIGAN . . . . .	13	14 893	2 154	7.2	590	76	100	9
WISCONSIN . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	6	3 928	384	19.3	386	72	85	2
IDWA . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MISSOURI . . . . .	36	8 071	1 212	21.1	1 043	208	227	24
NORTH DAKOTA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	-	-	-	-	-	-	-	-
NEBRASKA . . . . .	6	2 121	184	19.0	216	45	59	5
KANSAS . . . . .	11	6 189	926	15.1	495	101	133	8
SOUTH ATLANTIC:								
DELAWARE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	9	4 624	327	12.1	324	69	84	5
DISTRICT OF COLUMBIA . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	12	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST VIRGINIA . . . . .	-	-	-	-	-	-	-	-
NORTH CAROLINA . . . . .	11	2 605	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH CAROLINA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GEORGIA . . . . .	16	10 338	1 084	14.1	623	139	146	6
FLORIDA . . . . .	27	5 888	669	20.6	666	176	176	17
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TENNESSEE . . . . .	8	894	76	25.8	108	47	39	5
ALABAMA . . . . .	5	707	43	14.7	56	28	12	7
MISSISSIPPI . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	11	(0)	(0)	(0)	(0)	(0)	(0)	(0)
LOUISIANA . . . . .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)
OKLAHOMA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
TEXAS . . . . .	30	10 050	573	15.5	868	293	282	25
MOUNTAIN:								
MONTANA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	-	-	-	-	-	-	-	-
COLORADO . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEW MEXICO . . . . .	8	636	75	16.5	55	15	17	6
ARIZONA . . . . .	6	2 380	391	22.6	192	77	82	3
UTAH . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEVADA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
PACIFIC:								
WASHINGTON . . . . .	7	4 613	659	36.2	1 160	157	261	4
OREGON . . . . .	6	2 271	246	15.6	186	47	39	8
CALIFORNIA . . . . .	69	23 197	3 354	17.2	2 040	493	539	51
ALASKA . . . . .	-	-	-	-	-	-	-	-
HAWAII . . . . .	4	407	41	35.6	99	25	33	5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.



TABLE 10. Merchant Wholesalers-Kind of Business by Geographic Divisions and States: 1967-Con.

Region, division, and state	Establish- ments (number)	Sales (\$1,000)	Inventories end of year (\$1,000)	Operating expenses as percent of sales	Payroll, entire year 1967 (\$1,000)	Paid employees for week including March 12 (number)	Payroll, first quarter 1967 (\$1,000)	Proprietors <sup>1</sup>
OTHER WHOLESALERS (SIC 5099 PART)								
UNITED STATES . . . . .	3 559	2 361 421	249 059	14.7	183 341	29 780	43 390	1 603
REGIONS:								
THE NORTHEASTERN STATES . . . . .	1 368	1 191 534	115 104	11.6	70 565	10 625	16 520	537
THE NORTH CENTRAL STATES . . . . .	778	444 105	51 142	17.6	43 309	7 085	10 242	378
THE SOUTH . . . . .	819	410 222	47 317	16.9	37 666	7 166	8 972	401
THE WEST . . . . .	594	315 560	35 496	19.2	31 801	4 904	7 656	287
THE NORTHEASTERN STATES:								
NEW ENGLAND . . . . .	259	124 883	13 946	18.5	12 847	2 119	3 004	118
MIDDLE ATLANTIC . . . . .	1 109	1 066 651	101 158	10.8	57 718	8 506	13 516	419
THE NORTH CENTRAL STATES:								
EAST NORTH CENTRAL . . . . .	562	330 563	40 181	17.8	32 868	5 115	7 853	279
WEST NORTH CENTRAL . . . . .	216	113 542	10 961	17.2	10 441	1 970	2 389	99
THE SOUTH:								
SOUTH ATLANTIC . . . . .	411	222 202	27 756	15.6	18 665	3 484	4 400	173
EAST SOUTH CENTRAL . . . . .	111	44 663	5 027	19.5	5 103	959	1 234	62
WEST SOUTH CENTRAL . . . . .	297	143 357	14 534	18.1	13 898	2 723	3 338	166
THE WEST:								
MOUNTAIN . . . . .	111	41 343	4 012	22.1	3 858	642	1 005	58
PACIFIC . . . . .	483	274 217	31 484	18.8	27 943	4 262	6 651	229
NEW ENGLAND:								
MAINE . . . . .	13	4 831	584	21.6	336	84	88	7
NEW HAMPSHIRE . . . . .	8	2 804	110	18.5	283	58	63	4
VERMONT . . . . .	3	638	87	26.3	67	14	14	1
MASSACHUSETTS . . . . .	162	75 382	8 870	18.5	8 305	1 342	1 997	70
RHODE ISLAND . . . . .	32	18 997	1 745	17.0	1 759	288	251	19
CONNECTICUT . . . . .	41	22 231	2 550	18.8	2 097	333	591	17
MIDDLE ATLANTIC:								
NEW YORK . . . . .	764	857 142	78 644	9.6	41 207	5 741	9 363	257
NEW JERSEY . . . . .	172	141 128	15 825	13.7	9 297	1 403	2 398	64
PENNSYLVANIA . . . . .	173	68 381	6 689	19.3	7 214	1 362	1 755	98
EAST NORTH CENTRAL:								
OHIO . . . . .	137	76 467	9 997	21.7	10 157	1 548	2 393	50
INDIANA . . . . .	67	36 693	7 200	23.4	4 903	713	1 131	36
ILLINOIS . . . . .	209	131 029	13 610	16.9	11 343	1 747	2 723	112
MICHIGAN . . . . .	98	56 267	5 513	12.5	3 856	629	917	58
WISCONSIN . . . . .	51	30 107	3 861	14.7	2 609	478	689	23
WEST NORTH CENTRAL:								
MINNESOTA . . . . .	45	47 724	3 326	13.5	3 084	586	726	26
IOWA . . . . .	25	9 748	1 396	24.5	1 607	303	367	10
MISSOURI . . . . .	88	33 041	3 496	20.6	3 579	622	902	37
NORTH DAKOTA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	24	6 579	773	15.5	498	117	122	16
KANSAS . . . . .	22	13 635	1 616	17.8	1 400	269	192	7
SOUTH ATLANTIC:								
DELAWARE . . . . .	7	700	81	20.0	64	15	15	3
MARYLAND . . . . .	45	24 952	1 795	13.8	1 900	348	473	23
DISTRICT OF COLUMBIA . . . . .	12	10 726	1 049	16.9	1 035	152	235	4
VIRGINIA . . . . .	34	5 901	596	21.1	693	132	156	21
WEST VIRGINIA . . . . .	21	7 257	892	25.9	1 297	235	302	12
NORTH CAROLINA . . . . .	87	69 810	8 017	13.7	4 910	962	1 184	30
SOUTH CAROLINA . . . . .	28	14 972	3 778	19.4	1 639	177	263	8
GEORGIA . . . . .	64	35 197	4 495	16.2	3 145	614	734	26
FLORIDA . . . . .	113	52 687	7 053	15.3	3 982	849	1 038	46
EAST SOUTH CENTRAL:								
KENTUCKY . . . . .	22	11 255	1 182	16.5	1 111	199	269	9
TENNESSEE . . . . .	46	22 308	2 848	21.7	2 875	509	713	28
ALABAMA . . . . .	31	8 806	855	18.7	902	193	192	14
MISSISSIPPI . . . . .	12	2 294	142	16.1	215	58	60	11
WEST SOUTH CENTRAL:								
ARKANSAS . . . . .	16	5 869	613	17.1	574	119	131	9
LOUISIANA . . . . .	53	16 486	1 023	24.8	2 445	480	628	26
OKLAHOMA . . . . .	36	9 107	1 476	18.5	882	264	223	21
TEXAS . . . . .	192	111 895	11 422	17.1	9 997	1 860	2 356	110
MOUNTAIN:								
MONTANA . . . . .	8	2 580	704	19.2	276	68	103	6
IDAHO . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	40	13 331	785	29.3	1 211	197	377	26
NEW MEXICO . . . . .	13	3 709	530	26.5	531	102	121	6
ARIZONA . . . . .	23	12 741	1 112	12.4	716	124	166	11
UTAH . . . . .	14	2 463	262	31.4	343	79	92	6
NEVADA . . . . .	9	5 216	565	22.7	637	40	86	2
PACIFIC:								
WASHINGTON . . . . .	52	23 487	3 079	17.2	2 016	343	481	30
OREGON . . . . .	37	11 966	1 466	22.7	1 008	188	234	13
CALIFORNIA . . . . .	377	233 952	26 276	18.5	23 937	3 572	5 717	181
ALASKA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	13	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup>Based on legal form of organization. See text for explanation.

NA Not available. X Not applicable.

TABLE 11. Legal Form of Organization, by Type of Business—United States: 1967

SIC code	Kind of business and legal form of organization	Total					Merchant wholesalers		Other operating types		
		Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Proprietors (number)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)
50	WHOLESALE TRADE, TOTAL.....	311 464	459 475 967	23 921 680	5 796 114	3 518 969	122 297	212 993	206 055 065	98 471	253 420 902
	INDIVIDUAL PROPRIETORSHIP.....	81 798	17 934 442	1 457 782	364 501	321 726	80 383	66 537	16 334 888	15 261	11 599 554
	PARTNERSHIPS.....	20 095	17 262 219	1 457 782	170 347	141 145	40 406	15 524	9 048 384	4 571	8 213 835
	CORPORATIONS.....	200 392	393 897 036	21 057 900	5 110 646	2 949 786	1 495	128 779	171 300 397	71 613	222 696 639
	COOPERATIVE ASSOCIATIONS.....	7 207	17 138 789	500 502	110 674	85 967	13	1 310	8 190 566	5 897	6 948 221
	OTHER FORMS OF ORGANIZATION.....	1 972	3 143 483	139 436	34 546	20 345	-	843	1 180 830	1 129	1 962 653
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	4 783	31 329 583	641 231	163 207	91 884	2 062	3 858	5 345 308	925	25 984 275
	INDIVIDUAL PROPRIETORSHIPS.....	1 486	537 305	27 566	7 254	6 215	1 428	1 900	469 824	56	67 481
	PARTNERSHIPS.....	286	10 579	10 289	2 570	2 007	62	176	149 499	10	17 020
	CORPORATIONS.....	3 034	30 619 087	602 680	155 274	85 587	32	2 175	4 719 313	859	25 699 774
	COOPERATIVE ASSOCIATIONS.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	OTHER FORMS OF ORGANIZATIONS.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT.....	23 317	11 614 177	1 260 640	307 385	214 117	10 801	21 855	7 389 163	1 462	4 225 014
	INDIVIDUAL PROPRIETORSHIPS.....	910	182 762	131 258	30 496	27 522	6 727	2 661	927 505	299	555 257
	PARTNERSHIPS.....	2 098	1 580 704	158 858	14 458	11 801	4 003	2 021	458 384	77	121 720
	CORPORATIONS.....	14 212	9 775 619	1 048 383	259 506	173 117	71	13 087	5 933 092	1 125	3 842 527
	COOPERATIVE ASSOCIATIONS.....	36	49 638	6 982	1 839	959	35	35	48 118	1	(D)
	OTHER FORMS OF ORGANIZATIONS.....	61	25 454	3 159	1 086	648	-	51	48 118	10	(D)
5014	TIRES AND TUBES.....	3 114	3 178 398	224 652	53 550	35 052	1 431	2 800	1 358 955	314	1 819 443
	INDIVIDUAL PROPRIETORSHIPS.....	895	203 177	21 511	5 078	4 421	883	882	184 667	13	18 510
	PARTNERSHIPS.....	270	94 270	9 828	2 167	1 780	540	260	90 036	10	4 234
	CORPORATIONS.....	1 919	2 823 966	189 863	45 462	28 321	8	1 634	1 028 898	285	1 795 068
	COOPERATIVE ASSOCIATIONS.....	13	(D)	(D)	(D)	(D)	(D)	12	(D)	1	(D)
	OTHER FORMS OF ORGANIZATIONS.....	17	(D)	(D)	(D)	(D)	(D)	12	(D)	5	(D)
5022	DRUGS, PROPRIETARIES, AND SUNDRIES.....	3 760	9 233 568	640 942	155 044	90 892	1 142	3 053	4 747 608	707	4 485 960
	INDIVIDUAL PROPRIETORSHIPS.....	776	193 608	13 529	3 539	3 166	757	724	143 636	52	49 970
	PARTNERSHIPS.....	183	110 206	6 614	1 591	1 290	361	161	17 954	22	17 954
	CORPORATIONS.....	2 765	8 799 250	613 936	148 251	85 364	24	2 136	4 388 370	629	4 410 880
	COOPERATIVE ASSOCIATIONS.....	23	101 194	5 255	1 260	806	-	23	101 194	-	-
	OTHER FORMS OF ORGANIZATIONS.....	13	29 310	1 608	1 403	266	-	9	101 194	4	(D)
5028	PAINTS AND VARNISHES.....	2 377	1 494 426	138 212	32 018	20 250	543	1 268	424 084	1 109	1 070 342
	INDIVIDUAL PROPRIETORSHIPS.....	361	73 917	6 401	1 586	1 349	361	325	48 379	36	25 538
	PARTNERSHIPS.....	82	25 061	2 179	509	449	172	73	(D)	9	(D)
	CORPORATIONS.....	1 927	1 391 843	129 316	29 856	18 402	(D)	865	353 670	1 062	1 038 173
	COOPERATIVE ASSOCIATIONS.....	1	(D)	(D)	(D)	(D)	(D)	1	(D)	-	(D)
	OTHER FORMS OF ORGANIZATIONS.....	6	(D)	(D)	(D)	(D)	(D)	4	838	2	(D)
5029	CHEMICALS AND ALLIED PRODUCTS, N.E.C.....	5 406	17 066 828	574 112	142 665	70 556	1 166	3 380	2 636 220	2 026	14 430 608
	INDIVIDUAL PROPRIETORSHIPS.....	902	251 992	17 086	4 491	3 431	166	794	180 476	108	71 516
	PARTNERSHIPS.....	142	221 892	6 257	1 385	956	267	100	55 840	42	166 052
	CORPORATIONS.....	4 312	16 515 099	542 281	134 754	65 040	27	2 475	2 383 680	1 837	14 131 419
	COOPERATIVE ASSOCIATIONS.....	2	(D)	(D)	(D)	(D)	(D)	1	(D)	1	(D)
	OTHER FORMS OF ORGANIZATIONS.....	48	(D)	(D)	(D)	(D)	(D)	10	(D)	38	(D)
5033	PIECE GOODS (WOVEN FABRICS).....	3 475	9 596 078	330 907	81 193	39 607	1 241	2 887	3 831 767	588	5 764 311
	INDIVIDUAL PROPRIETORSHIPS.....	786	403 918	18 307	5 051	3 227	766	702	301 745	84	102 173
	PARTNERSHIPS.....	215	407 541	6 385	1 999	1 243	453	174	131 972	41	275 569
	CORPORATIONS.....	2 451	8 743 815	303 533	73 982	35 070	22	2 000	3 384 479	451	5 359 336
	COOPERATIVE ASSOCIATIONS.....	2	(D)	(D)	(D)	(D)	(D)	-	(D)	2	(D)
	OTHER FORMS OF ORGANIZATIONS.....	21	(D)	(D)	(D)	(D)	(D)	11	13 571	10	(D)
5034	NOTIONS AND OTHER DRY GOODS.....	1 527	2 455 732	120 043	29 241	16 336	665	1 188	746 581	339	1 709 151
	INDIVIDUAL PROPRIETORSHIPS.....	448	178 673	7 692	2 084	1 614	433	399	103 843	49	74 830
	PARTNERSHIPS.....	108	83 913	3 982	883	676	217	98	(D)	10	(D)
	CORPORATIONS.....	965	2 158 615	107 271	26 015	13 913	15	687	585 000	278	1 573 615
	COOPERATIVE ASSOCIATIONS.....	1	(D)	(D)	(D)	(D)	(D)	1	(D)	-	(D)
	OTHER FORMS OF ORGANIZATIONS.....	5	(D)	(D)	(D)	(D)	(D)	3	(D)	2	(D)
5036	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	1 974	3 115 535	175 872	40 192	25 685	885	1 482	1 404 238	492	1 711 297
	INDIVIDUAL PROPRIETORSHIPS.....	487	215 203	9 100	2 295	1 836	385	385	108 662	102	106 541
	PARTNERSHIPS.....	178	143 567	6 449	1 428	1 100	386	148	73 940	30	69 627
	CORPORATIONS.....	1 292	2 646 971	151 082	34 070	20 743	6	937	1 205 044	355	1 441 927
	COOPERATIVE ASSOCIATIONS.....	4	(D)	(D)	(D)	(D)	(D)	4	(D)	-	(D)
	OTHER FORMS OF ORGANIZATIONS.....	13	(D)	(D)	(D)	(D)	(D)	8	(D)	5	93 202

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 11. Legal Form of Organization, by Type of Business—United States: 1967—Continued

SIC code	Kind of business and legal form of organization	Total						Merchant wholesalers		Other operating types	
		Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Proprietors (number)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)
5037	WOMEN'S, CHILDREN'S AND INFANTS' CLOTHING	3 588	4 775 667	268 260	64 994	38 886	1 799	2 610	2 212 211	978	2 563 056
	INDIVIDUAL PROPRIETORSHIPS	1 230	578 521	22 551	5 997	4 473	1 203	888	245 717	342	332 804
	PARTNERSHIPS	261	254 581	9 472	2 322	1 948	550	190	103 710	71	150 871
	CORPORATIONS	2 072	3 880 578	232 513	55 756	31 985	46	1 520	1 855 807	552	2 024 771
	COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
	OTHER FORMS OF ORGANIZATIONS	23	(D)	(D)	(D)	(D)	(D)	10	(D)	(D)	(D)
5039	FOOTWEAR	836	1 337 459	82 330	19 947	11 168	322	679	666 588	157	670 871
	INDIVIDUAL PROPRIETORSHIPS	188	89 396	3 372	824	652	177	166	51 253	22	38 163
	PARTNERSHIPS	64	51 613	2 422	558	415	140	61	(D)	(D)	(D)
	CORPORATIONS	576	1 178 225	74 868	18 127	9 895	5	449	576 380	127	601 845
	COOPERATIVE ASSOCIATIONS	—	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	OTHER FORMS OF ORGANIZATIONS	8	18 225	1 668	438	206	—	3	(D)	(D)	(D)
5041	GROCERIES, GENERAL LINE	2 543	15 547 639	597 099	144 167	92 799	756	2 543	15 547 639	—	(D)
	INDIVIDUAL PROPRIETORSHIPS	309	(D)	(D)	(D)	(D)	(D)	309	(D)	(D)	(D)
	PARTNERSHIPS	220	465 334	20 528	4 854	3 989	427	220	465 334	—	(D)
	CORPORATIONS	1 817	10 537 372	446 883	108 058	70 123	27	1 817	10 537 372	—	(D)
	COOPERATIVE ASSOCIATIONS	169	4 123 202	113 262	27 088	15 671	(D)	169	4 123 202	—	(D)
	OTHER FORMS OF ORGANIZATIONS	28	(D)	(D)	(D)	(D)	(D)	28	(D)	(D)	(D)
5042	FROZEN FOODS	1 775	3 559 251	145 657	34 717	22 887	846	1 365	1 770 774	410	1 788 477
	INDIVIDUAL PROPRIETORSHIPS	571	294 213	11 466	2 915	2 580	564	486	152 547	85	141 666
	PARTNERSHIPS	123	169 654	4 794	1 111	831	258	84	59 736	39	102 586
	CORPORATIONS	1 075	3 033 850	128 854	30 091	19 416	24	793	1 557 264	282	1 476 586
	COOPERATIVE ASSOCIATIONS	4	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)
	OTHER FORMS OF ORGANIZATIONS	2	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)
5043	DAIRY PRODUCTS	4 227	6 523 327	361 573	90 231	54 430	2 032	2 785	2 677 759	1 442	3 845 568
	INDIVIDUAL PROPRIETORSHIPS	1 586	411 405	21 885	5 560	4 931	1 544	1 458	352 894	128	78 511
	PARTNERSHIPS	215	137 707	6 926	1 494	1 234	408	194	(D)	21	(D)
	CORPORATIONS	2 036	4 277 551	286 110	72 294	40 876	17	1 024	1 827 804	1 012	2 449 747
	COOPERATIVE ASSOCIATIONS	368	1 691 930	46 279	10 646	7 333	3	90	420 430	278	1 271 500
	OTHER FORMS OF ORGANIZATIONS	22	4 734	373	87	68	—	19	(D)	3	(D)
5044	POULTRY AND POULTRY PRODUCTS	2 940	2 962 108	146 462	34 924	30 628	2 162	2 022	2 179 574	918	782 534
	INDIVIDUAL PROPRIETORSHIPS	1 561	521 218	23 261	5 708	6 718	1 565	1 027	371 805	534	155 413
	PARTNERSHIPS	288	267 421	103 681	24 358	2 564	19	211	2	77	(D)
	CORPORATIONS	984	1 981 762	9 804	2 348	19 231	57	763	1 531 186	221	450 508
	COOPERATIVE ASSOCIATIONS	101	181 762	46 279	10 646	7 333	—	18	38 464	83	146 298
	OTHER FORMS OF ORGANIZATIONS	6	5 213	266	65	76	—	3	(D)	3	(D)
5045	CONFECTIONERY	2 549	2 319 367	112 819	27 247	19 257	1 781	1 998	1 029 769	551	1 289 598
	INDIVIDUAL PROPRIETORSHIPS	1 223	413 539	16 496	1 684	4 571	1 237	1 091	253 630	132	159 909
	PARTNERSHIPS	261	154 424	6 496	1 201	1 261	372	221	95 174	40	59 252
	CORPORATIONS	1 046	1 724 700	85 454	13 201	13 201	12	675	677 976	371	1 046 724
	COOPERATIVE ASSOCIATIONS	3	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
	OTHER FORMS OF ORGANIZATIONS	16	(D)	(D)	(D)	(D)	(D)	9	(D)	7	(D)
5046	FISH AND SEAFOODS	1 633	1 002 151	67 282	15 661	14 580	1 156	1 534	856 352	99	145 799
	INDIVIDUAL PROPRIETORSHIPS	745	198 708	11 676	2 821	3 558	728	713	162 289	32	36 419
	PARTNERSHIPS	209	109 349	5 900	1 374	1 692	414	198	99 606	11	9 743
	CORPORATIONS	655	672 183	48 380	11 171	8 975	14	600	572 682	55	99 501
	COOPERATIVE ASSOCIATIONS	20	(D)	(D)	(D)	(D)	(D)	19	(D)	(D)	(D)
	OTHER FORMS OF ORGANIZATIONS	4	(D)	(D)	(D)	(D)	(D)	4	(D)	(D)	(D)
5047	MEATS AND MEAT PRODUCTS	5 820	11 059 145	517 351	123 504	76 021	3 468	5 041	7 395 047	779	3 664 098
	INDIVIDUAL PROPRIETORSHIPS	2 292	49 679	49 679	12 316	10 483	2 302	2 225	963 130	69	125 951
	PARTNERSHIPS	542	668 614	27 747	6 077	4 463	1 123	516	495 604	30	173 010
	CORPORATIONS	2 963	9 268 425	439 370	104 219	60 386	153	2 286	5 906 135	677	3 362 290
	COOPERATIVE ASSOCIATIONS	5	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)	(D)
	OTHER FORMS OF ORGANIZATIONS	14	(D)	(D)	(D)	(D)	(D)	13	(D)	1	(D)
5048	FRESH FRUITS AND VEGETABLES	7 477	7 496 996	494 936	113 486	95 798	5 100	5 284	3 972 937	2 193	3 524 059
	INDIVIDUAL PROPRIETORSHIPS	3 056	1 076 013	58 796	13 547	14 547	3 016	2 430	699 843	626	376 200
	PARTNERSHIPS	1 016	904 126	55 316	12 421	11 547	2 035	750	582 572	266	321 554
	CORPORATIONS	3 001	4 536 270	322 214	74 431	58 797	47	1 972	2 532 834	1 029	2 003 436
	COOPERATIVE ASSOCIATIONS	383	957 359	56 588	11 465	11 887	—	264	148 135	8	809 224
	OTHER FORMS OF ORGANIZATIONS	21	23 198	2 019	417	296	—	13	9 553	6	13 645

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 11. Legal Form of Organization, by Type of Business—United States: 1967—Continued

SIC code	Kind of business and legal form of organization	Total					Merchant wholesalers			Other operating types	
		Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Proprietors (number)	Establishments (number)	Sales (\$1,000)	Establishments (number)	Sales (\$1,000)
5049	GROCERIES AND RELATED PRODUCTS, N.E.C.	11 091	23 988 120	883 600	211 947	128 489	4 920	6 479	6 120 907	4 612	17 867 213
	INDIVIDUAL PROPRIETORSHIPS	3 246	1 664 095	53 039	12 871	11 234	3 191	2 650	638 356	596	1 025 739
	PARTNERSHIPS	853	1 455 330	30 766	7 199	5 516	1 700	553	4 098 286	300	1 046 044
	CORPORATIONS	6 872	20 163 393	777 634	186 378	108 113	29	3 238	4 968 781	3 634	15 200 612
	COOPERATIVE ASSOCIATIONS	31	463 634	10 310	2 527	1 830	-	10	66 110	21	397 524
	OTHER FORMS OF ORGANIZATIONS	89	235 668	11 851	2 972	1 796	-	28	38 374	61	197 294
5052	COTTON	680	3 169 037	28 514	7 010	4 710	475	324	1 974 211	356	1 194 826
	INDIVIDUAL PROPRIETORSHIPS	253	412 980	3 055	666	477	247	99	155 457	154	257 523
	PARTNERSHIPS	122	409 380	2 597	558	499	228	51	207 654	71	201 726
	CORPORATIONS	262	2 075 877	20 432	4 815	2 924	-	164	1 460 969	98	614 908
	COOPERATIVE ASSOCIATIONS	39	269 493	2 352	934	587	-	9	(D)	30	(D)
	OTHER FORMS OF ORGANIZATIONS	4	1 307	78	37	23	-	1	(D)	3	(D)
5053	GRAIN	8 697	18 746 235	298 478	67 349	52 920	2 226	2 013	11 499 337	6 684	7 246 898
	INDIVIDUAL PROPRIETORSHIPS	1 276	1 065 136	17 939	4 168	4 511	1 210	496	477 873	780	587 263
	PARTNERSHIPS	576	858 989	12 077	2 721	2 553	1 008	119	333 019	457	525 970
	CORPORATIONS	3 764	12 127 651	164 976	37 602	27 099	5	1 051	8 910 784	2 713	3 216 867
	COOPERATIVE ASSOCIATIONS	3 029	4 480 344	101 803	22 531	18 438	3	331	1 614 975	2 698	2 865 369
	OTHER FORMS OF ORGANIZATIONS	52	214 115	1 683	327	319	-	16	162 686	36	51 429
5054	LIVESTOCK	3 397	11 952 966	97 190	22 188	26 696	2 346	563	836 034	2 834	11 116 932
	INDIVIDUAL PROPRIETORSHIPS	1 246	2 327 231	17 955	4 104	5 654	1 239	273	238 422	973	2 088 809
	PARTNERSHIPS	561	2 229 704	15 488	3 215	4 022	1 101	173	110 562	473	2 119 142
	CORPORATIONS	1 351	5 872 209	52 948	12 189	14 054	6	187	397 344	216	5 474 865
	COOPERATIVE ASSOCIATIONS	231	1 492 380	10 592	2 644	2 919	-	15	(D)	(D)	(D)
	OTHER FORMS OF ORGANIZATIONS	8	31 442	207	36	47	-	-	(D)	8	(D)
5059	FARM PRODUCTS—RAW MATERIALS, N.E.C.	2 188	4 279 433	114 887	28 479	22 758	1 492	1 443	1 866 668	1 044	2 412 765
	INDIVIDUAL PROPRIETORSHIPS	741	466 554	11 827	2 710	2 932	686	147	195 776	268	270 778
	PARTNERSHIPS	411	778 155	12 310	3 468	3 723	793	121	121 952	290	656 203
	CORPORATIONS	945	2 560 525	78 436	19 687	13 824	11	528	1 392 037	417	1 168 488
	COOPERATIVE ASSOCIATIONS	83	470 199	12 190	2 465	2 192	2	18	(D)	65	(D)
	OTHER FORMS OF ORGANIZATIONS	8	4 000	124	49	87	-	4	(D)	4	(D)
5063	ELECTRICAL APPARATUS, EQUIPMENT, AND SUPPLIES	7 742	17 701 725	877 027	213 799	114 888	1 967	4 961	5 695 113	2 781	12 006 612
	INDIVIDUAL PROPRIETORSHIPS	1 321	828 777	29 214	7 269	5 300	1 301	970	247 523	351	581 254
	PARTNERSHIPS	302	125 545	5 603	2 894	1 846	628	209	124 705	93	123 886
	CORPORATIONS	6 084	16 188 569	828 070	201 974	106 863	38	3 768	5 302 539	2 316	10 886 030
	COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	5	11 543	1	(D)
	OTHER FORMS OF ORGANIZATIONS	29	(D)	(D)	(D)	(D)	(D)	9	8 803	20	(D)
5064	ELECTRICAL APPLIANCES, TV AND RADIO SETS	2 935	8 131 325	422 856	108 651	56 480	724	2 299	5 717 819	636	2 413 506
	INDIVIDUAL PROPRIETORSHIPS	497	207 021	9 665	2 474	1 867	494	431	130 082	66	76 939
	PARTNERSHIPS	109	125 545	5 603	1 267	919	212	89	90 662	20	34 883
	CORPORATIONS	2 310	7 696 395	404 935	104 223	53 298	18	1 768	5 449 506	542	2 246 889
	COOPERATIVE ASSOCIATIONS	6	60 419	899	267	188	-	4	(D)	2	(D)
	OTHER FORMS OF ORGANIZATIONS	13	41 945	1 754	420	208	-	7	(D)	6	(D)
5065	ELECTRONIC PARTS AND EQUIPMENT	6 053	6 282 034	394 185	94 222	55 560	1 754	4 116	2 209 164	1 937	4 072 870
	INDIVIDUAL PROPRIETORSHIPS	1 340	438 887	26 660	6 983	5 309	1 268	1 039	179 258	301	259 629
	PARTNERSHIPS	233	176 904	8 125	1 879	1 379	460	164	54 705	69	122 199
	CORPORATIONS	4 458	5 632 254	357 194	84 836	48 605	26	2 901	1 958 334	1 557	3 673 920
	COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	1	(D)	-	-
	OTHER FORMS OF ORGANIZATIONS	21	(D)	(D)	(D)	(D)	(D)	11	(D)	10	17 122
5072	HAIRWARE	4 438	4 439 146	444 551	107 919	68 424	1 587	3 513	3 197 167	925	1 241 979
	INDIVIDUAL PROPRIETORSHIPS	1 003	207 553	12 055	5 112	3 916	889	825	173 321	178	124 233
	PARTNERSHIPS	249	162 397	9 141	2 066	1 615	570	216	83 081	53	59 316
	CORPORATIONS	3 134	3 862 383	407 062	98 908	61 820	28	2 445	2 827 226	689	1 055 157
	COOPERATIVE ASSOCIATIONS	21	31 019	4 869	1 190	796	-	18	(D)	3	(D)
	OTHER FORMS OF ORGANIZATIONS	11	25 793	2 424	643	417	-	9	(D)	2	(D)
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES	6 373	5 540 019	488 551	118 032	70 517	1 913	5 317	4 228 600	1 086	1 311 419
	INDIVIDUAL PROPRIETORSHIPS	1 246	388 954	28 268	6 754	4 866	1 239	955	237 333	291	151 621
	PARTNERSHIPS	302	120 639	2 919	2 919	1 985	644	230	130 239	72	87 400
	CORPORATIONS	4 806	4 920 295	448 081	108 015	63 465	30	4 116	3 851 653	690	1 068 642
	COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	-	(D)	-	(D)
	OTHER FORMS OF ORGANIZATIONS	17	(D)	(D)	(D)	(D)	(D)	14	(D)	3	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 11. Legal Form of Organization, by Type of Business-United States: 1967-Continued

SIC code	Kind of business and legal form of organization	Total					Merchant wholesalers		Other operating types		
		Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Proprietors (number)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)
5077	HAIR-CONDITIONING, REFRIG., EQUIPMENT AND SUPPLIES. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	2 686 688 100 1 888 10	2 075 959 218 083 31 163 1 795 846 10 867	189 824 18 127 3 087 167 636 972	45 279 4 301 3 087 40 100 197	24 131 2 840 3 773 20 726 92	901 668 220 13 -	2 113 582 1 447 1 5	1 131 447 112 389 989 779 - (D)	573 106 21 441 5	944 512 105 694 806 067 - (D)
5051	COMMERCIAL MACHINES AND EQUIPMENT INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	9 619 2 585 449 6 534 7 24	8 410 908 370 573 104 579 7 888 209 - (D)	1 408 460 42 194 12 572 1 351 560 (D) (D)	334 945 10 458 2 953 321 021 (D) (D)	160 936 9 056 2 409 149 217 (D) (D)	3 546 2 557 967 52 (D) (D)	5 931 2 287 439 3 197 (D) 12	1 928 886 282 233 89 483 1 551 224 3 609 2 337	3 688 298 40 3 337 1 12	6 482 022 88 340 15 096 6 336 985 (D) (D)
5022	CONSTRUCTION, MINING MACHINERY, EQUIPMENT INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	3 429 491 101 2 626 3 8	4 789 447 141 621 108 351 4 522 145 10 065	460 031 13 587 11 330 433 463 (D) (D)	113 060 3 572 106 208 (D) (D)	60 940 2 679 1 631 56 411 (D) (D)	876 666 192 18 (D) (D)	3 022 662 192 2 256 (D) 8	3 652 157 128 363 100 240 3 406 204 (D) (D)	407 29 8 370 - -	1 137 290 13 258 1 115 941 - -
5033	FARM MACHINERY AND EQUIPMENT. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	1 854 433 97 1 296 21 7	4 107 321 122 633 53 473 3 854 114 57 457 19 644	201 148 8 893 4 204 184 198 2 261 1 592	48 162 2 044 4 997 44 221 518 382	27 892 1 795 1 036 24 438 373 250	655 433 210 12 - -	1 498 392 92 991 19 4	1 109 754 92 446 46 095 904 929 (D) (D)	356 41 5 305 2 3	2 997 567 30 187 7 378 2 949 185 (D) (D)
5035	INDUSTRIAL MACHINERY AND EQUIPMENT. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	13 256 2 733 475 9 444 42 92	13 539 355 779 292 267 995 12 294 903 126 958 170 207	1 060 681 57 857 18 865 973 423 1 302 9 234	257 968 14 650 4 716 235 954 339 2 289	139 362 10 460 3 203 124 529 181 989	3 715 2 661 988 66 - -	8 795 2 087 365 58 15	6 104 428 414 581 158 640 5 518 516 5 966 6 725	4 461 646 110 3 624 4 77	7 434 927 324 755 6 776 387 20 992 163 482
5035	INDUSTRIAL SUPPLIES. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	10 169 1 850 417 7 864 6 32	10 734 678 474 427 244 604 9 961 026 - (D)	830 753 38 107 9 801 770 459 (D) (D)	204 069 9 626 4 683 189 112 (D) (D)	113 952 3 369 3 263 103 012 (D) (D)	2 757 1 821 878 58 (D) (D)	7 658 1 352 347 574 14	5 197 695 297 893 170 334 4 719 020 (D) (D)	2 511 298 70 2 123 18	5 536 983 176 534 7 376 795 792 26 304
5036	PROFESSIONAL EQUIPMENT AND SUPPLIES. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	5 759 1 234 259 4 234 4 28	3 784 466 233 364 107 046 3 409 503 - (D)	458 618 24 255 10 220 422 137 (D) (D)	111 024 6 200 2 383 101 963 (D) (D)	70 965 5 415 1 886 63 311 (D) (D)	1 793 1 227 534 32 (D) (D)	4 633 1 136 241 3 232 20	2 892 965 187 935 83 070 2 613 711 (D) (D)	1 126 98 18 1 002 8	891 501 45 429 23 976 795 792 630 782
5037	SERVICE ESTABLISHMENTS, EQUIPMENT AND SUPPLIES. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	6 258 2 029 423 3 778 5 23	2 517 897 317 340 118 783 2 053 895 7 120 20 759	323 277 32 274 12 522 273 387 4 324	76 740 8 071 2 919 64 508 1 056	51 213 7 381 2 493 40 642 593	2 945 2 014 910 21 -	5 679 1 923 399 3 335 17	1 887 115 257 271 101 487 1 517 390 3 847	579 106 24 443 6	630 782 60 069 17 296 536 505 16 912
5038	TRANSPORTATION EQUIPMENT EXC. MOTOR VEHICLES. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	2 087 446 86 1 545 3 7	2 547 563 142 375 53 178 2 180 773 - (D)	176 809 8 790 3 269 164 312 (D) (D)	43 117 2 288 39 953 - (D) (D)	24 432 1 679 580 22 134 (D) (D)	628 456 182 10 (D) (D)	1 670 53 77 1 199 4	1 374 990 88 760 26 097 1 256 975 (D) (D)	417 57 9 346 3	1 172 573 53 615 27 081 923 798 (D) (D)
50911	COAL. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	735 189 37 507 -	2 007 775 91 781 1 892 149 - (D)	41 186 3 470 36 667 - (D)	10 580 1 008 9 271 - (D)	5 960 724 5 041 - (D)	272 188 6 - (D)	458 160 267 1	589 911 65 683 510 700 - (D)	277 29 7 240 -	1 417 864 26 098 1 381 449 - (D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 11. Legal Form of Organization, by Type of Business-United States: 1967-Continued

SIC code	Kind of business and legal form of organization	Total					Merchant wholesalers		Other operating types		
		Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Proprietors (number)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)
50912	METAL SERVICE CENTERS. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	2 737 136 2 491 7 5	8 455 472 64 513 115 111 8 216 860 (D) (D)	616 513 4 880 7 801 601 (D) (D) (D)	155 156 1 009 1 784 151 816 (D) (D)	80 926 4 790 1 310 78 458 (D) (D)	330 138 192 - (D) (D)	2 659 128 192 2 425 6 5	7 875 073 49 361 99 134 7 712 924 9 205 (D)	78 8 15 66 1	580 399 (D) 15 977 505 936 (D) (D)
50913	METAL SALES OFFICES. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	4 419 1 059 3 199 4 13	23 240 307 596 413 111 142 22 515 673 9 742 9 335	347 741 22 195 4 614 319 793 623 511	81 816 5 851 1 068 74 638 140 119	40 015 4 110 34 995 60 76	1 363 1 019 305 41 - -	2 278 821 106 1 344 3 4	3 397 689 325 134 44 771 3 019 186 (D) (D)	2 141 238 36 1 855 (D) (D)	19 842 618 271 279 66 261 19 496 487 (D) (D)
50921	PETROLEUM BULK STATIONS AND TERMINALS. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	30 229 4 258 4 658 21 985 2 553 5 547	24 821 828 1 338 362 380 593 22 169 909 784 777 148 187	905 129 65 075 17 600 757 133 62 512 2 809	222 935 16 099 4 187 187 243 14 666 740	150 218 16 299 4 060 117 201 11 941 717	6 490 4 607 1 861 21 1 -	- - - - - -	24 821 828 1 338 362 380 593 22 169 909 784 777 148 187	30 229 4 658 4 986 21 985 2 053 5 547	24 821 828 1 338 362 380 593 22 169 909 784 777 148 187
50922	OTHER PETROLEUM AND PRODUCTS ESTABLISHMENTS. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	4 255 1 472 2 371 74 74	8 551 635 378 552 7 766 759 230 972 23 815	251 495 19 593 219 693 6 333 1 008	61 213 4 970 53 125 1 537 235	37 272 4 662 30 351 950 183	1 949 1 499 1 490 9 -	3 641 1 381 1 283 1 683 68 63	3 993 397 337 612 356 844 3 379 848 (D) (D)	614 38 31 468 11 11	4 558 238 10 800 31 553 4 411 (D) (D) (D)
50931	IRON AND STEEL SCRAP. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	3 862 1 896 1 491 1 468 7	2 516 041 234 559 165 183 2 107 583 (D) (D)	218 016 22 633 14 461 180 057 (D) (D)	53 976 5 954 3 591 44 214 (D) (D)	40 268 6 623 3 533 29 949 (D) (D)	2 894 1 892 1 892 32 (D) (D)	3 841 1 896 1 488 4 450 (D) (D)	2 436 437 234 559 155 619 2 037 543 (D) (D)	21 3 3 18 -	79 604 9 564 70 040 -
50932	WASTE AND SECONDARY MATERIALS. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	4 065 1 787 519 1 743 3 13	2 109 547 271 468 191 105 1 641 685 4 774	192 865 23 791 3 348 151 872 667	48 122 6 236 3 802 37 857 178	39 237 6 923 4 134 28 005 148	2 903 1 800 1 070 33 -	3 973 1 766 512 1 679 13	1 986 591 257 070 182 976 1 541 086 4 774	92 21 8 64 -	122 956 14 398 129 100 429 -
50940	TOBACCO AND ITS PRODUCTS. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	2 597 2 774 331 1 473 2 17	6 047 567 671 366 608 869 4 728 895 (D) (D)	207 033 17 459 16 034 171 723 (D) (D)	49 414 4 389 3 619 40 955 (D) (D)	36 940 4 233 3 281 29 067 (D) (D)	1 488 783 687 18 (D) (D)	2 515 766 322 1 408 17	5 315 363 665 724 584 354 4 026 848 (D) (D)	82 8 9 65 -	732 204 5 642 204 047 -
50951	BEER AND ALE. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	5 530 2 025 2 661 2 830 13	4 990 356 680 413 353 432 3 946 601 (D) (D)	393 073 40 108 20 417 331 817 (D) (D)	90 507 9 434 4 579 76 335 (D) (D)	57 182 8 170 3 587 45 312 (D) (D)	3 353 2 030 1 311 12 (D) (D)	5 376 2 006 649 2 708 12	4 324 619 670 973 347 988 3 295 940 (D) (D)	154 19 12 122 1	665 737 9 440 5 444 650 661 (D) (D)
50952	WINE AND DISTILLED SPIRITS. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	1 779 232 82 1 309 7 149	9 173 412 157 221 219 242 8 452 091 (D) (D)	364 087 6 101 10 502 339 009 (D) (D)	88 019 1 592 2 376 82 077 (D) (D)	43 589 1 211 1 461 39 673 (D) (D)	396 225 157 14 (D) (D)	1 486 210 77 1 047 3 4	6 119 442 137 043 206 349 5 449 019 (D) (D)	293 5 262 -	3 053 970 20 178 12 893 3 003 072 (D) (D)
50961	PRINTING AND WRITING (FIRM) PAPER. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	1 056 145 34 871 6	4 152 647 35 521 3 971 447 (D) (D)	211 505 2 551 204 519 (D) (D)	53 564 720 51 777 (D) (D)	26 368 586 25 251 (D) (D)	241 151 8 (D) (D)	933 132 32 765 4	2 430 410 28 781 (D) 2 352 622 (D)	123 13 2 106 2	1 722 237 6 740 1 618 825 -
50962	INDUSTRIAL AND PERSONAL SERVICE PAPERS. INDIVIDUAL PROPRIETORSHIPS. PARTNERSHIPS. CORPORATIONS. COOPERATIVE ASSOCIATIONS. OTHER FORMS OF ORGANIZATIONS.	3 595 765 170 2 638 11 11	5 993 791 216 911 106 172 5 598 658 18 193 53 857	346 208 14 875 7 171 319 388 775 3 999	84 585 3 842 1 690 77 939 179 935	48 925 3 241 1 370 43 717 112 465	1 144 750 364 30 -	2 675 678 150 1 841 3 3	2 475 731 148 662 73 047 2 249 188 (D) (D)	920 87 20 797 8 8	3 518 060 68 249 33 125 3 349 470 (D) (D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.



TABLE 11. Legal Form of Organization, by Type of Business-United States: 1967-Continued

SIC code	Kind of business and legal form of organization	Total					Merchant wholesalers			Other operating types	
		Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Payroll, first quarter 1967 (\$1,000)	Paid employees for week including March 12 (number)	Proprietors (number)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)
50563	STATIONERY, OFFICE SUPPLIES, GREETING CARDS	4 935	2 636 088	342 239	82 645	53 662	2 135	4 055	1 515 605	880	1 120 483
	INDIVIDUAL PROPRIETORSHIPS	1 393	23 314	23 314	5 754	5 692	1 377	1 315	177 206	78	46 160
	PARTNERSHIPS	3 302	109 387	12 176	2 891	2 534	735	2 337	93 958	19	15 419
	CORPORATIONS	3 169	2 281 080	304 295	73 400	45 075	23	2 397	1 235 026	772	1 046 064
	COOPERATIVE ASSOCIATIONS	5	3 249	2 259	61	36	-	4	(D)	1	(D)
	OTHER FORMS OF ORGANIZATIONS	26	18 976	2 259	539	325	-	16	(D)	10	(D)
	FURNITURE (HOUSEHOLD, OFFICE)	3 412	2 546 138	246 868	59 841	34 145	1 377	2 405	1 452 032	1 007	1 094 106
	INDIVIDUAL PROPRIETORSHIPS	907	289 425	17 612	4 417	4 411	565	662	158 188	211	151 287
	PARTNERSHIPS	169	192 305	9 152	2 161	1 251	365	1 572	135 668	47	106 607
	CORPORATIONS	2 320	2 079 550	219 236	53 048	29 359	16	1 577	1 250 584	743	829 041
50572	COOPERATIVE ASSOCIATIONS	1	(D)	(D)	(D)	(D)	(D)	1	(D)	-	(D)
	OTHER FORMS OF ORGANIZATIONS	15	(D)	(D)	(D)	(D)	(D)	9	(D)	6	(D)
	HOOT FURNISHINGS AND FLOOR COVERINGS	4 611	5 176 734	345 973	83 353	49 783	1 958	3 642	2 876 551	969	2 300 183
	INDIVIDUAL PROPRIETORSHIPS	1 271	285 572	24 549	5 985	4 840	1 352	1 050	222 008	191	183 594
	PARTNERSHIPS	333	224 976	13 618	2 470	2 721	578	2 274	127 501	39	97 475
	CORPORATIONS	2 994	4 552 143	308 598	74 613	42 785	28	2 279	2 517 276	715	2 034 867
	COOPERATIVE ASSOCIATIONS	3	(D)	(D)	(D)	(D)	(D)	3	(D)	-	(D)
	OTHER FORMS OF ORGANIZATIONS	10	(D)	(D)	(D)	(D)	(D)	6	(D)	4	277
	LUMBER AND MILLWORK	6 199	8 251 375	501 055	121 554	74 934	2 174	5 162	5 794 418	1 037	2 456 957
	INDIVIDUAL PROPRIETORSHIPS	1 512	530 646	33 233	8 556	7 007	1 462	1 367	505 159	145	125 487
50581	PARTNERSHIPS	327	332 085	13 816	3 126	2 721	556	2 284	258 102	43	73 953
	CORPORATIONS	4 315	7 184 080	447 806	108 742	64 558	56	3 475	4 972 816	840	2 211 263
	COOPERATIVE ASSOCIATIONS	18	61 319	1 199	285	187	-	15	(D)	3	(D)
	OTHER FORMS OF ORGANIZATIONS	27	43 275	3 001	775	451	-	21	(D)	6	(D)
	CONSTRUCTION MATERIALS	7 423	8 138 220	543 942	128 451	77 630	2 224	5 715	3 279 234	1 708	4 858 986
	INDIVIDUAL PROPRIETORSHIPS	1 648	387 299	37 173	9 152	7 151	1 588	1 562	345 715	86	11 584
	PARTNERSHIPS	288	138 011	12 039	2 711	1 966	594	2 521	106 774	36	31 237
	CORPORATIONS	5 456	7 581 088	492 816	116 132	68 231	72	3 876	2 602 198	1 580	4 778 890
	COOPERATIVE ASSOCIATIONS	15	20 588	813	189	128	-	15	20 588	-	(D)
	OTHER FORMS OF ORGANIZATIONS	16	11 234	1 101	247	154	-	10	3 939	6	7 275
50591	AMUSEMENT AND SPORTING GOODS	5 820	6 381 267	455 203	111 702	66 325	2 357	4 865	3 001 977	955	3 379 290
	INDIVIDUAL PROPRIETORSHIPS	1 812	442 547	28 738	7 244	6 367	1 753	1 667	312 677	145	129 870
	PARTNERSHIPS	360	204 287	11 919	2 586	2 117	768	3 370	130 785	30	73 472
	CORPORATIONS	3 555	5 637 850	401 496	98 339	56 398	36	2 851	2 530 727	704	3 107 123
	COOPERATIVE ASSOCIATIONS	6	(D)	(D)	(D)	(D)	(D)	1	(D)	1	(D)
	OTHER FORMS OF ORGANIZATIONS	87	(D)	(D)	(D)	(D)	(D)	12	(D)	75	(D)
	BOOKS, PERIODICALS, AND NEWSPAPERS	2 734	2 455 247	255 559	63 128	44 551	1 213	2 089	1 403 904	645	1 051 343
	INDIVIDUAL PROPRIETORSHIPS	931	169 451	16 284	4 096	4 449	910	890	155 913	41	13 538
	PARTNERSHIPS	139	105 282	10 502	2 439	2 095	278	129	98 134	10	129 7
	CORPORATIONS	1 609	2 154 366	225 399	55 765	37 429	25	1 040	1 136 688	569	1 017 678
50593	COOPERATIVE ASSOCIATIONS	5	2 530	699	173	120	-	5	2 530	25	12 979
	OTHER FORMS OF ORGANIZATIONS	50	23 618	2 675	655	458	-	25	10 639	25	12 979
	FARM SUPPLIES	3 496	5 210 871	226 325	56 716	37 728	1 356	2 241	2 793 138	1 255	2 417 733
	INDIVIDUAL PROPRIETORSHIPS	865	309 870	14 049	3 354	3 402	838	631	179 512	234	130 358
	PARTNERSHIPS	213	196 586	17 736	1 853	1 533	402	146	85 431	67	11 135
	CORPORATIONS	2 194	3 604 425	181 653	45 604	28 871	15	1 291	2 070 356	843	1 734 863
	COOPERATIVE ASSOCIATIONS	271	862 824	22 326	5 778	3 817	1	1 63	421 431	108	441 758
	OTHER FORMS OF ORGANIZATIONS	13	37 166	561	127	105	-	10	36 408	3	(D)
	JEWELRY, DIAMONDS, AND PRECIOUS STONES	3 010	2 086 892	158 964	37 327	23 076	1 540	2 778	1 625 626	232	461 266
	INDIVIDUAL PROPRIETORSHIPS	195	195 880	13 736	3 411	2 987	952	910	174 073	49	21 807
50594	PARTNERSHIPS	282	167 860	8 262	1 857	1 409	272	1 409	74 073	10	(D)
	CORPORATIONS	1 761	1 721 711	136 840	32 030	18 659	14	1 589	1 295 091	172	426 620
	COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	2	(D)	-	(D)
	OTHER FORMS OF ORGANIZATIONS	6	(D)	(D)	(D)	(D)	(D)	5	615	1	(D)
	ART GOODS AND ADVERTISING SPECIALTIES	2 798	985 180	111 885	26 732	18 882	1 475	2 474	785 757	324	199 423
	INDIVIDUAL PROPRIETORSHIPS	1 098	171 669	13 611	3 461	3 170	1 668	989	131 304	109	40 365
	PARTNERSHIPS	179	52 094	4 756	1 103	1 000	386	161	41 713	18	10 361
	CORPORATIONS	1 513	758 346	92 779	22 035	14 598	21	1 316	609 669	197	148 677
	COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	(D)	2	(D)	-	(D)
	OTHER FORMS OF ORGANIZATIONS	6	(D)	(D)	(D)	(D)	(D)	6	(D)	-	(D)
50596	OTHER PRODUCTS	10 335	11 617 508	585 998	140 895	94 573	5 086	8 372	6 240 129	1 963	5 377 379
	INDIVIDUAL PROPRIETORSHIPS	3 623	904 658	53 444	13 360	12 856	3 529	3 199	564 347	424	340 311
	PARTNERSHIPS	716	382 211	21 907	5 409	4 721	1 504	609	213 784	107	168 427
	CORPORATIONS	5 887	10 036 882	503 475	120 336	75 668	53	4 492	5 226 228	1 395	4 810 654
	COOPERATIVE ASSOCIATIONS	66	270 459	5 182	1 295	1 001	41	25	222 321	25	48 138
	OTHER FORMS OF ORGANIZATIONS	43	23 298	1 990	495	327	-	31	13 449	12	9 849
	STATIONERY, OFFICE SUPPLIES, GREETING CARDS	4 935	2 636 088	342 239	82 645	53 662	2 135	4 055	1 515 605	880	1 120 483
	INDIVIDUAL PROPRIETORSHIPS	1 393	23 314	23 314	5 754	5 692	1 377	1 315	177 206	78	46 160
	PARTNERSHIPS	3 302	109 387	12 176	2 891	2 534	735	2 337	93 958	19	15 419
	CORPORATIONS	3 169	2 281 080	304 295	73 400	45 075	23	2 397	1 235 026	772	1 046 064

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.





# Public Warehousing

## CONTENTS

[Page numbers listed here omit the chapter prefix, 8—, which appears as part of number for each page]

	page
<b>TABLE 1</b> Type of Warehousing Facility: 1967—Regions, Divisions, and States .....	1
2 Employment Size of Establishment: 1967—United States .....	11
3 Revenue Size of Establishment: 1967—United States .....	13
4 Capital Expenditures and Forklift and Clamplift Trucks: 1967—United States and Regions....	15
5 Capital Expenditures and Forklift and Clamplift Trucks: 1967—Divisions and States .....	16
6 Household Goods Warehousing and Storage—Revenue and Space Analysis: 1967—Divisions and States .....	17
7 Household Goods Warehousing and Storage—Summary: 1967—SMSA's With 250,000 Inhabitants or More .....	18
8 Household Goods Warehousing and Storage—Floor Space Size: 1967—United States and Divisions .....	20
9 Household Goods Warehousing and Storage—Revenue Size: 1967—United States and Divisions .....	22
10 Household Goods Warehousing and Storage—Revenue Freight Equipment: 1967—Divisions and States .....	24
11 General Warehousing and Storage—Revenue by Source: 1967—Divisions and States .....	26
12 General Warehousing and Storage Space Analysis: 1967—Divisions and States .....	27
13 General Warehousing and Storage—Summary: 1967—SMSA's With 250,000 Inhabitants or More .....	28
14 General Warehousing and Storage—Floor Space Size: 1967—United States and Divisions .....	30
15 General Warehousing and Storage—Revenue Size: 1967—United States and Divisions .....	32
16 General Warehousing and Storage—Type of Building: 1967—Divisions and States .....	34
17 Refrigerated Warehousing, Except Food Lockers—Summary: 1967—SMSA's With 1,000,000 Inhabitants or More .....	35
18 Refrigerated Warehousing, Except Food Lockers, by Type of Product Stored: 1967—United States and Regions .....	36
19 Refrigerated Warehousing, Except Food Lockers—Capacity Size of Establishment: 1967—United States and Regions .....	37
20 Food Lockers—Size by Number of Lockers: 1967—United States and Regions .....	38
21 Food Lockers—Revenue by Source: 1967—United States, Regions, and Divisions .....	39
22 Farm Products—Principal Products Stored: 1967—United States and Regions .....	40





TABLE 1. Type of Warehousing Facility: 1967

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space  (1,000 sq. ft.)	Refrig- erated space  (1,000 cu. ft.)	Bulk liquid storage space  (1,000 gallons)	Individual lockers installed  (number)	Bulk freezer storage space <sup>1</sup>  (1,000 cu. ft.)
	UNITED STATES										
	TOTAL** . . . . .	9 433	1 624 632	634 429	146 291	115 194	392 865	533 960	519 601	742 316	2 674
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	3 701	643 361	282 405	63 154	49 836	100 502	1 059	15	40	11
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	1 677	379 910	163 816	38 860	28 295	163 168	3 543	258	5	44
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	749	228 902	83 123	19 428	13 381	8 666	525 938	515	9 108	59
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	1 772	96 085	16 451	4 188	5 258	438	3 293	95	733 163	2 560
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	1 131	199 780	60 585	13 842	13 086	103 628	127	131	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	403	76 594	28 049	6 819	5 338	16 463	-	518 587	-	-
	REGIONS										
	THE NORTHEASTERN STATES, TOTAL . . .	1 688	336 992	137 301	32 105	22 786	84 311	118 846	421 992	40 875	167
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	733	126 742	55 676	12 515	9 174	22 317	18	-	40	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	546	115 494	47 359	11 196	7 863	52 921	442	130	5	39
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	193	57 407	21 723	5 267	3 361	2 142	118 171	-	4 044	18
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	71	4 537	820	188	201	157	194	-	36 786	110
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	16	4 477	1 482	387	237	965	21	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	129	28 335	10 241	2 552	1 944	5 809	-	421 862	-	-
	THE NORTH CENTRAL STATES, TOTAL . . .	2 689	420 553	163 955	37 674	28 186	87 735	158 042	12 448	418 480	1 227
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	719	139 305	63 125	13 763	10 373	23 283	6	-	-	3
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	471	124 732	55 000	13 087	8 964	54 543	449	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	182	68 902	28 558	6 566	4 250	3 035	156 258	515	2 233	6
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	1 078	53 909	8 697	2 289	2 926	107	1 329	94	416 247	1 218
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	157	19 536	3 415	726	686	1 590	-	5	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	82	14 169	5 160	1 243	987	5 177	-	11 834	-	-
	THE SOUTH, TOTAL . . . . .	3 271	517 414	191 696	44 460	41 522	165 493	123 321	28 071	181 443	798
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	1 286	193 375	80 201	18 291	17 257	30 891	968	15	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	441	80 706	34 830	8 397	7 291	37 227	2 317	100	-	5
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	187	46 508	15 042	3 709	3 045	1 946	118 394	-	999	1
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	407	24 558	5 241	1 289	1 655	103	1 537	1	180 444	792
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	830	150 777	48 264	10 836	10 632	92 362	105	126	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	120	21 490	8 118	1 938	1 642	2 964	-	27 829	-	-
	THE WEST, TOTAL . . . . .	1 785	349 673	141 477	32 052	22 706	55 326	133 751	57 090	101 518	482
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	963	183 939	83 403	18 585	13 032	24 011	67	-	-	8
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	219	58 978	26 627	6 180	4 177	18 477	335	28	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	187	56 085	17 800	3 886	2 725	1 543	133 115	-	1 832	34
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	216	13 081	1 693	422	476	71	233	-	99 686	440
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	128	24 990	7 424	1 893	1 531	8 711	1	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	72	12 600	4 530	1 086	765	2 513	-	57 062	-	-
	GEOGRAPHIC DIVISIONS										
	THE NORTHEASTERN STATES										
	NEW ENGLAND, TOTAL . . . . .	354	64 013	25 959	6 125	4 509	16 183	35 468	1 600	5 298	28
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	156	25 683	11 340	2 647	1 946	5 180	3	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	102	18 322	7 902	1 876	1 355	9 459	249	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	53	15 825	5 179	1 219	898	530	35 162	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	14	751	134	33	44	28	33	-	5 298	28
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	3	757	267	74	63	102	21	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	26	2 675	1 137	276	203	884	-	1 600	-	-
	MIDDLE ATLANTIC, TOTAL . . . . .	1 334	272 979	111 342	25 980	18 271	68 128	83 378	420 392	35 577	139
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	577	101 059	44 336	9 868	7 228	17 137	15	-	40	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	444	97 172	39 457	9 320	6 508	43 462	193	130	5	39
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	140	41 582	16 544	4 048	2 463	1 612	83 009	-	4 044	18
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	57	3 786	686	155	157	129	161	-	31 488	82
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	13	3 720	1 215	313	174	863	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	103	25 660	9 104	2 276	1 741	4 925	-	420 262	-	-

See footnotes at end of table.

TABLE 1. Type of Warehousing Facility: 1967—Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space <sup>1</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(1,000 cu. ft.)
	GEOGRAPHIC DIVISIONS--CONTINUED										
	THE NORTH CENTRAL STATES										
	EAST NORTH CENTRAL, TOTAL . . . . .	1 395	267 824	108 405	24 956	17 808	63 293	82 882	1 103	168 873	380
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	477	96 753	44 337	9 804	6 997	15 852	6	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	325	90 618	38 215	9 015	6 155	40 659	343	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	110	38 932	16 589	3 914	2 510	2 341	81 965	15	728	2
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	369	23 324	4 054	1 072	1 258	77	568	-	168 145	378
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . .	52	7 753	1 423	213	191	153	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . .	62	10 444	3 787	938	697	4 211	-	1 088	-	-
	WEST NORTH CENTRAL, TOTAL . . . . .	1 294	152 729	55 550	12 718	10 378	24 442	75 160	11 345	249 607	847
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	242	42 552	18 788	3 959	3 376	7 431	-	-	-	3
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	146	34 114	16 785	4 072	2 809	13 884	106	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	72	29 970	11 969	2 652	1 740	694	74 293	500	1 505	4
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	709	30 585	4 643	1 217	1 668	30	761	94	248 102	840
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . .	105	11 783	1 992	513	495	1 437	-	5	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . .	20	3 725	1 373	305	290	966	-	10 746	-	-
	THE SOUTH										
	SOUTH ATLANTIC, TOTAL . . . . .	1 449	204 233	79 445	18 269	16 894	50 252	70 462	19 794	63 486	216
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	649	100 184	41 590	9 434	8 837	15 575	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	225	39 802	17 024	3 961	3 451	18 447	59	100	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	104	26 198	8 403	2 051	1 634	868	69 228	-	901	1
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	138	8 366	2 024	510	676	32	1 070	-	62 585	215
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . .	264	21 092	7 371	1 563	1 675	13 605	105	36	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . .	69	8 591	3 033	750	621	1 725	-	19 658	-	-
	EAST SOUTH CENTRAL, TOTAL . . . . .	557	80 159	28 415	6 778	6 837	39 069	17 069	1 130	29 861	65
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	191	22 460	8 941	1 921	2 025	4 092	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	79	16 944	7 298	1 806	1 578	7 146	131	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	31	5 778	1 787	416	360	28	16 842	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	62	3 495	792	197	247	11	96	-	29 861	65
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . .	183	29 627	8 837	2 254	2 490	27 549	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . .	11	1 855	760	184	137	243	-	1 130	-	-
	WEST SOUTH CENTRAL, TOTAL . . . . .	1 265	233 022	83 836	19 413	17 791	76 172	35 790	7 147	88 096	517
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	446	70 731	29 670	6 936	6 395	11 224	968	15	-	-
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	137	23 960	10 508	2 630	2 262	11 634	2 127	-	-	5
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	52	14 532	4 852	1 242	1 051	1 050	32 324	-	98	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	207	12 697	2 425	582	732	60	371	1	87 998	512
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . .	383	100 058	32 056	7 019	6 467	51 208	-	90	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . .	40	11 044	4 325	1 004	884	996	-	7 041	-	-
	THE WEST										
	MOUNTAIN, TOTAL . . . . .	457	67 493	26 155	6 184	5 030	13 558	16 591	28	40 942	316
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	224	35 982	16 168	3 744	2 897	4 813	2	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	69	10 874	5 025	1 165	978	4 797	80	28	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	25	4 945	1 679	376	289	64	16 380	-	600	4
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	90	5 522	694	185	236	57	129	-	40 342	312
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . .	34	8 347	1 985	562	499	3 573	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . .	15	1 823	604	152	131	254	-	-	-	-
	PACIFIC, TOTAL . . . . .	1 328	282 180	115 322	25 868	17 676	41 768	117 160	57 062	60 576	166
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	739	147 957	67 235	14 841	10 135	19 198	65	-	-	8
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	150	48 104	21 602	5 015	3 199	13 680	255	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	162	51 140	16 121	3 510	2 436	1 479	116 735	-	1 232	30
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	126	7 559	999	237	240	14	104	-	59 344	128
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . .	94	16 643	5 439	1 331	1 032	5 138	1	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . .	57	10 777	3 926	934	634	2 259	-	57 062	-	-

See footnotes at end of table.



TABLE 1. Type of Warehousing Facility: 1967—Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space <sup>1</sup>
	STATES										
	NEW ENGLAND										
	MAINE: TOTAL . . . . .	37	5 240	1 792	451	353	916	5 080	-	705	-
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	19	1 933	834	207	155	463	3	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	8	818	187	63	52	323	10	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	6	2 115	625	131	109	130	5 067	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	-	27	12	11	7	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	NEW HAMPSHIRE: TOTAL . . . . .	17	1 415	512	83	90	192	569	-	2 023	10
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	6	776	348	63	70	119	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	6	162	21	6	9	12	13	-	2 023	10
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
	VERMONT: TOTAL . . . . .	16	1 479	480	117	118	309	180	-	2 255	12
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	6	373	167	35	30	60	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	4	340	58	14	20	12	16	-	2 255	12
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	MASSACHUSETTS: TOTAL . . . . .	179	35 254	14 115	3 367	2 512	10 081	26 093	-	315	5
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	62	9 264	4 236	1 009	783	2 099	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	63	11 872	5 020	1 182	889	6 897	209	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	35	11 513	3 832	923	654	258	25 859	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	16	1 808	769	187	125	721	-	-	-	-
	RHODE ISLAND: TOTAL . . . . .	31	5 289	2 385	469	378	1 303	1 103	-	-	-
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	18	3 385	1 484	260	225	565	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	8	1 305	674	162	109	603	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	-	-	-	-	-	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	CONNECTICUT: TOTAL . . . . .	74	15 336	6 675	1 638	1 058	3 382	2 443	1 600	-	-
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	45	9 952	4 271	1 073	683	1 874	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	18	3 962	1 883	438	282	1 338	30	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	5	948	311	80	52	22	2 413	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	-	-	-	-	-	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	MIDDLE ATLANTIC										
	NEW YORK: TOTAL . . . . .	695	131 247	53 367	12 355	8 760	31 743	46 152	14 555	10 176	16
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	325	59 435	25 951	5 768	4 212	10 012	5	-	40	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	209	39 720	15 640	3 747	2 649	18 154	40	5	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	89	20 953	8 311	2 017	1 257	1 050	46 011	-	1 418	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	18	1 133	237	54	54	56	96	-	8 718	16
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	8	2 027	486	111	70	85	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	46	7 979	2 742	658	518	2 386	-	14 550	-	-

See footnotes at end of table.

TABLE 1. Type of Warehousing Facility: 1967—Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space	Refriger- ated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space <sup>1</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(1,000 cu. ft.)
	STATES--CONTINUEO										
	MIOOLE ATLANTIC--CONTINUEO										
	NEW JERSEY, TOTAL. . . . .	346	91 291	37 295	8 846	6 109	20 829	20 921	405 837	2 965	14
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	129	20 614	9 292	2 154	1 564	3 125	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	149	41 644	16 982	3 901	2 701	15 462	35	125	5	-
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	23	12 997	5 297	1 328	732	374	20 881	-	450	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	5	415	109	12	13	69	5	-	2 510	14
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	40	15 621	5 615	1 451	1 099	1 799	-	405 712	-	-
	PENNSYLVANIA, TOTAL. . . . .	293	50 441	20 680	4 779	3 402	15 556	16 305	-	22 436	109
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	123	21 010	9 093	1 946	1 452	4 000	10	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	86	15 808	6 835	1 672	1 158	9 846	118	-	-	39
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	28	7 632	2 936	703	474	188	16 117	-	2 176	18
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	34	2 238	340	89	90	4	60	-	20 260	52
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	17	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	EAST NORTH CENTRAL										
	OHIO, TOTAL. . . . .	328	65 427	27 351	6 210	4 451	17 497	12 412	15	26 988	45
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	138	24 609	10 986	2 366	1 729	3 430	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	90	26 702	11 541	2 665	1 837	12 534	83	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	17	6 858	3 206	761	496	944	12 277	15	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	62	4 068	698	172	211	14	52	-	26 988	45
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	15	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	INDIANA, TOTAL. . . . .	186	30 737	12 575	2 934	2 219	8 148	4 446	28	23 225	21
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	65	11 283	5 405	1 268	952	2 177	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	41	11 285	5 267	1 194	841	5 656	-	-	-	-
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	6	2 106	930	221	147	150	4 299	-	-	-
4223	FOOD LOCKERS, WITH DR WITHDUT FDDO PREPARATION FACILITIES. . . . .	52	3 940	710	179	208	10	147	-	23 225	21
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	13	1 773	178	50	46	70	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	9	350	85	22	25	85	-	28	-	-
	ILLINDIS, TOTAL. . . . .	456	95 618	39 843	9 103	6 322	20 240	34 219	1 000	66 291	150
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	129	32 467	15 672	3 363	2 267	5 275	6	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	109	31 240	12 743	3 103	2 064	13 771	208	-	-	-
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	27	16 054	7 323	1 746	1 091	478	33 878	-	60	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	147	8 436	1 529	406	492	10	127	-	66 231	150
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	28	4 435	1 087	123	105	43	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	16	2 986	1 489	362	303	663	-	1 000	-	-
	MICHIGAN, TOTAL. . . . .	226	51 215	19 185	4 538	3 083	12 702	16 910	60	20 005	79
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	93	19 520	8 309	1 923	1 309	3 667	-	-	-	-
4225	GENERAL WAREHOUSING AND STDRAGE. . . . .	49	15 553	6 127	1 446	976	5 723	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	31	8 099	3 026	730	472	637	16 742	-	668	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	37	3 263	491	139	137	29	168	-	19 337	79
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	WISCDNSIN, TOTAL. . . . .	199	24 827	9 451	2 171	1 733	4 706	14 895	-	32 364	85
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	52	8 874	3 965	884	740	1 303	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	36	5 838	2 537	607	437	2 975	52	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	29	5 815	2 104	456	304	132	14 769	-	-	2
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	71	3 617	626	176	210	14	74	-	32 364	83
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

See footnotes at end of table.



TABLE 1. Type of Warehousing Facility: 1967—Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees for week including March 12  (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space  (1,000 sq. ft.)	Refriger- ated space  (1,000 cu. ft.)	Bulk liquid storage space  (1,000 gallons)	Individual lockers installed  (number)	Bulk freezer storage space <sup>1</sup>  (1,000 cu. ft.)
	STATES--CONTINUED										
	WEST NORTH CENTRAL										
	MINNESOTA, TOTAL . . . . .	208	3D 532	12 565	2 792	2 047	5 427	1D 386	5D1	39 911	59
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	29	7 197	3 358	614	518	958	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	28	11 013	5 927	1 387	873	4 006	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	13	6 529	2 274	517	321	276	1D 273	5D0	425	-
4223	FOOD LOCKERS, WITH DR WITHOUT FOOD PREPARATION FACILITIES. . . . .	121	5 079	751	194	259	4	113	-	39 486	59
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	IDWA, TOTAL. . . . .	298	24 523	7 810	1 808	1 695	2 864	7 224	1D 699	71 729	94
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	35	4 544	2 039	426	359	836	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	25	6 303	2 839	696	575	1 919	1	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	16	3 387	1 237	274	207	24	6 951	-	155	4
4223	FOOD LOCKERS, WITH DR WITHOUT FOOD PREPARATION FACILITIES. . . . .	212	9 286	1 396	357	498	4	272	94	71 574	9D
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	MISSOURI, TOTAL. . . . .	287	41 13D	16 928	3 967	3 020	9 056	15 839	12	4D 547	199
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	8D	13 953	6 233	1 355	1 063	2 067	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	57	12 472	6 039	1 482	986	5 799	4D	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	17	7 858	3 183	740	505	312	15 624	-	-	-
4223	FOOD LOCKERS, WITH DR WITHOUT FOOD PREPARATION FACILITIES. . . . .	113	4 233	748	212	302	12	175	-	4D 547	199
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	14	2 280	64D	159	147	805	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	6	334	85	19	17	61	-	12	-	-
	NORTH DAKOTA, TOTAL. . . . .	57	4 491	1 286	268	235	5D5	1 542	-	8 174	13
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	15	2 070	725	138	115	379	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH DR WITHOUT FOOD PREPARATION FACILITIES. . . . .	28	1 06D	129	36	48	-	18	-	8 174	13
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	9	629	91	21	25	7	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
	SOUTH DAKOTA, TOTAL. . . . .	65	4 641	1 018	234	268	378	476	4	16 772	17
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	1D	1 223	393	83	86	252	-	-	-	3
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH DR WITHOUT FOOD PREPARATION FACILITIES. . . . .	44	2 564	371	92	122	-	21	-	16 772	14
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	6	184	46	16	18	4	-	4	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
	NEBRASKA, TOTAL. . . . .	156	16 328	4 567	1 099	997	2 374	4 843	-	24 609	412
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	22	4 758	1 975	448	396	1 224	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	13	1 287	544	155	131	718	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	9	2 786	1 066	256	190	-	4 801	-	25	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	75	2 877	403	106	150	2	42	-	24 584	412
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	KANSAS, TOTAL. . . . .	223	31 084	11 376	2 550	2 116	3 838	34 85D	129	47 865	53
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	51	8 8D7	4 065	895	839	1 715	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	18	2 580	1 250	317	208	1 283	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	12	8 467	3 846	784	464	-	34 73D	-	900	-
4223	FOOD LOCKERS, WITH DR WITHOUT FOOD PREPARATION FACILITIES. . . . .	116	5 486	845	22D	289	8	120	-	46 965	53
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

TABLE 1. Type of Warehousing Facility: 1967-Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space	Refrigerated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space <sup>2</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(1,000 cu. ft.)
	STATES--CONTINUEO										
	SOUTH ATLANTIC										
	DELAWARE, TOTAL. . . . .	23	3 002	1 177	253	191	621	661	-	2 514	20
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	11	1 498	648	133	110	347	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	3	323	114	27	20	19	661	-	894	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	MARYLAND, TOTAL. . . . .	113	24 126	9 451	2 139	1 787	4 858	4 449	-	6 174	4
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	62	14 190	5 659	1 202	1 068	1 956	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	26	4 342	1 864	412	356	2 427	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	8	3 437	1 402	387	241	109	4 449	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	10	895	142	42	52	-	-	-	6 174	4
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	DISTRICT OF COLUMBIA, TOTAL. . . . .	29	8 946	4 134	826	689	1 380	626	-	-	-
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	23	7 026	3 265	615	502	1 137	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	-	-	-	-	-	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	VIRGINIA, TOTAL. . . . .	172	35 485	13 567	3 106	2 764	7 792	17 792	12 903	12 519	24
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	77	18 594	7 228	1 639	1 449	2 725	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	32	7 179	3 438	787	666	4 181	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	25	4 832	1 488	338	344	199	17 777	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	20	1 430	323	84	113	7	15	-	12 519	24
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	10	963	287	63	54	369	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	8	2 487	803	195	138	311	-	12 903	-	-
	WEST VIRGINIA, TOTAL. . . . .	40	5 621	2 778	631	529	1 707	808	-	860	4
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	13	1 755	917	198	180	286	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	16	2 739	1 472	343	266	1 119	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	NORTH CAROLINA, TOTAL. . . . .	290	28 567	11 031	2 623	2 527	9 437	2 402	2 479	17 811	89
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	101	13 227	5 355	1 341	1 224	2 356	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	36	4 026	1 765	443	378	2 140	46	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	8	922	376	93	89	10	2 022	-	7	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	41	2 683	763	192	253	11	334	-	17 804	89
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	84	5 922	2 175	406	447	4 530	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	20	1 787	597	148	136	390	-	2 479	-	-
	SOUTH CAROLINA, TOTAL. . . . .	163	15 712	5 804	1 311	1 447	6 747	1 182	-	8 558	35
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	47	4 685	2 050	450	494	731	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	12	2 837	892	178	180	1 341	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	4	376	89	19	21	-	1 061	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	22	932	295	71	103	5	99	-	8 558	35
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	71	6 278	2 240	511	556	4 404	22	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	7	604	238	82	93	266	-	-	-	-

See footnotes at end of table.



TABLE 1. Type of Warehousing Facility: 1967—Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space <sup>1</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(1,000 cu. ft.)
	STATES--CONTINUEO										
	SOUTH ATLANTIC--CONTINUEO										
	GEORGIA, TOTAL . . . . .	293	34 816	12 903	2 992	2 955	9 845	15 781	136	11 825	28
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	102	13 354	5 486	1 286	1 313	2 134	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	42	7 501	2 809	683	598	3 256	1	100	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	21	4 218	1 355	310	287	206	15 181	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	27	1 608	316	79	102	-	599	-	11 825	28
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	89	6 971	2 492	543	581	4 118	-	36	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	12	1 164	445	91	74	131	-	-	-	-
	FLORIDIA, TOTAL . . . . .	326	47 958	18 600	4 388	4 005	7 865	26 761	4 276	3 225	12
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	213	25 855	10 982	2 570	2 497	3 903	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	55	9 379	3 999	927	841	3 498	12	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	31	11 159	3 225	797	572	325	26 643	-	-	1
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	11	522	119	25	33	9	23	-	3 225	11
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	4	262	49	9	10	82	83	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	12	781	226	60	52	48	-	4 276	-	-
	EAST SOUTH CENTRAL										
	KENTUCKY, TOTAL. . . . .	108	15 069	5 290	1 316	1 081	4 633	2 011	-	15 217	19
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	46	5 258	1 999	455	436	1 096	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	14	6 117	2 165	560	394	2 095	128	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	26	1 501	235	67	83	8	9	-	15 217	19
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	15	1 080	460	108	93	1 434	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	TENNESSEE, TOTAL . . . . .	137	26 522	9 802	2 389	2 388	11 151	8 997	1 130	4 612	24
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	47	6 161	2 488	542	578	1 118	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	35	6 616	3 102	779	691	3 015	1	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	13	3 447	1 075	224	206	28	8 987	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	12	603	127	37	36	3	9	-	4 612	24
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	25	8 792	2 679	734	810	6 895	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	5	903	331	73	67	92	-	1 130	-	-
	ALABAMA, TOTAL . . . . .	175	17 414	6 888	1 548	1 760	8 194	3 774	-	5 988	3
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	55	6 622	2 644	549	624	1 152	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	19	3 346	1 632	373	393	1 540	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	12	909	286	62	83	-	27	-	5 988	3
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	79	5 377	1 959	466	578	5 502	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	MISSISSIPPI, TOTAL . . . . .	137	21 154	6 435	1 525	1 608	15 091	2 287	-	4 044	19
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	43	4 419	1 810	375	387	726	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	11	865	399	94	100	496	2	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	12	482	144	31	45	-	51	-	4 044	19
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	64	14 378	3 739	946	1 009	13 718	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	WEST SOUTH CENTRAL										
	ARKANSAS, TOTAL. . . . .	139	26 665	7 808	1 882	1 793	7 422	3 847	90	7 794	25
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	26	2 922	1 078	242	270	390	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	12	3 432	1 508	468	388	1 579	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	8	1 558	471	128	118	-	3 812	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	25	890	166	49	60	-	35	-	7 794	25
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	68	17 863	4 585	995	957	5 453	-	90	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

TABLE 1. Type of Warehousing Facility: 1967—Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space	Refriger- ated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space <sup>1</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(1,000 cu. ft.)
	STATES--CONTINUEO										
	WEST SOUTH CENTRAL--CONTINUEO										
	LOUISIANA, TOTAL . . . . .	150	30 654	11 866	2 901	2 461	10 115	3 050	16	5 217	21
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	62	9 163	4 014	975	886	1 756	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	20	3 016	1 526	357	311	1 561	-	-	-	5
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	8	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	14	906	208	60	70	-	52	-	5 169	16
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	37	14 678	5 025	1 255	963	6 377	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	9	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	OKLAHOMA, TOTAL. . . . .	143	16 577	5 901	1 411	1 441	2 907	2 225	1	15 820	7
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	70	10 500	3 800	906	938	1 590	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	15	2 115	1 101	267	213	686	99	-	-	-
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	35	1 580	292	66	91	-	22	1	15 820	7
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	20	1 510	436	121	163	596	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	TEXAS, TOTAL . . . . .	833	159 126	58 261	13 219	12 096	55 728	26 668	7 040	59 265	464
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	288	48 146	20 778	4 813	4 301	7 488	968	15	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	90	15 397	6 373	1 538	1 350	7 808	2 028	-	-	-
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	35	10 360	3 525	933	767	1 050	23 410	-	50	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	133	9 321	1 759	407	511	60	262	-	59 215	464
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	258	66 007	22 010	4 648	4 384	38 782	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	29	9 895	3 816	880	783	540	-	7 025	-	-
	MOUNTAIN										
	MONTANA, TOTAL . . . . .	49	4 251	1 465	313	313	640	59	-	4 260	4
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	31	3 119	1 099	230	239	469	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	11	478	51	13	17	-	1	-	4 260	4
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	3	123	26	6	9	62	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
	IOAHO, TOTAL . . . . .	50	7 708	2 112	491	431	924	9 365	-	5 930	18
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	20	2 801	1 109	262	197	484	2	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	5	2 091	427	94	72	17	9 359	-	600	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	10	362	48	13	19	-	4	-	5 330	18
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	9	1 740	263	61	78	307	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	WYOMING, TOTAL . . . . .	32	3 233	979	223	214	426	1 139	-	3 931	33
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	15	1 612	750	169	144	292	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	12	1 212	102	23	32	8	16	-	3 931	33
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	-	-	-	-	-	-	-	-	-	-
	COLORA00, TOTAL. . . . .	118	19 010	7 289	1 714	1 342	2 632	2 965	-	12 255	46
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	52	11 025	4 853	1 125	845	1 228	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	20	2 982	1 299	310	246	1 282	35	-	-	-
4222	REFRIGERATEO WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	4	1 319	699	159	104	-	2 900	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	30	1 892	237	67	83	2	30	-	12 255	46
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	7	1 278	124	34	42	84	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	5	514	77	19	22	36	-	-	-	-

See footnotes at end of table.



TABLE 1. Type of Warehousing Facility: 1967—Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, first quarter	Paid employees for week including March 12	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space	Refrig- erated space	Bulk liquid storage space	Individual lockers installed	Bulk freezer storage space <sup>1</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(1,000 cu. ft.)
	STATES--CONTINUED										
	MOUNTAIN--CONTINUED										
	NEW MEXICO, TOTAL. . . . .	59	6 169	2 395	559	527	1 446	239	-	1 255	8
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE. . . . .	43	4 408	1 786	420	393	580	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	4	371	162	52	42	108	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	2	(D)	(0)	(0)	(0)	(D)	(D)	(0)	(0)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	3	154	43	8	11	-	8	-	1 255	8
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. . . . .	5	964	307	58	62	734	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. . . . .	2	(D)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	ARIZONA, TOTAL. . . . .	70	16 427	7 408	1 886	1 302	4 168	1 027	-	2 830	175
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE. . . . .	34	8 652	4 430	1 049	669	1 086	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	14	2 460	1 277	315	223	643	36	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	4	444	178	46	38	-	975	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. . . . .	10	4 242	1 265	403	308	2 386	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. . . . .	2	(D)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	UTAH, TOTAL. . . . .	55	7 362	3 155	693	672	2 449	1 792	28	7 641	29
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE. . . . .	17	2 856	1 443	340	294	430	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	14	2 543	1 166	228	248	1 799	7	28	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	6	709	268	50	48	33	1 731	-	-	4
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	15	785	108	32	39	47	54	-	7 641	25
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. . . . .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. . . . .	3	469	170	43	43	140	-	-	-	-
	NEVADA, TOTAL. . . . .	24	3 333	1 352	305	229	873	5	-	2 840	3
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE. . . . .	12	1 509	698	149	116	244	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	7	1 493	631	151	108	623	2	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	1	(0)	(0)	(0)	(0)	(D)	(0)	(0)	(D)	(0)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	3	(0)	(0)	(0)	(D)	(0)	(0)	(0)	(0)	(0)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. . . . .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. . . . .	1	(0)	(0)	(0)	(0)	(D)	(0)	(0)	(0)	(D)
	PACIFIC										
	WASHINGTON, TOTAL. . . . .	202	41 307	16 954	3 787	2 649	5 866	23 866	17 020	11 461	68
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE. . . . .	93	19 394	8 844	1 984	1 313	2 720	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	21	5 954	3 025	693	435	2 079	5	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	40	11 075	3 271	685	584	276	23 804	-	150	30
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	25	1 113	151	36	38	5	57	-	11 311	38
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. . . . .	17	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. . . . .	6	(0)	(0)	(0)	(0)	(0)	(D)	(0)	(0)	(0)
	OREGON, TOTAL. . . . .	109	23 310	8 235	1 872	1 318	3 651	28 523	3 068	6 688	8
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE. . . . .	35	4 479	2 194	489	383	659	65	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	24	10 303	3 600	840	556	2 722	30	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	24	5 991	1 892	391	268	97	28 427	-	500	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	15	759	79	24	25	-	1	-	6 188	8
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. . . . .	4	(0)	(D)	(0)	(0)	(0)	(0)	(D)	(0)	(D)
	CALIFORNIA, TOTAL. . . . .	976	201 514	83 575	18 770	12 656	30 175	59 469	36 956	41 207	90
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE. . . . .	592	114 936	52 476	11 592	7 918	14 842	-	-	-	8
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	98	30 277	14 191	3 312	2 080	8 571	220	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	88	29 758	9 200	2 013	1 253	358	59 202	-	582	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	83	5 597	757	175	175	9	46	-	40 625	82
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. . . . .	70	13 782	4 485	1 123	865	4 789	1	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. . . . .	45	7 164	2 466	555	365	1 606	-	36 956	-	-

See footnotes at end of table.

TABLE 1. Type of Warehousing Facility: 1967—Continued

## REGIONS, DIVISIONS, AND STATES

SIC code	Area and type of warehousing facility	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space  (1,000 sq. ft.)	Refrig- erated space  (1,000 cu. ft.)	Bulk liquid storage space  (1,000 gallons)	Individual lockers installed  (number)	Bulk freezer storage space <sup>1</sup>  (1,000 cu. ft.)
	STATES--CONTINUED										
	PACIFIC--CONTINUED										
	ALASKA, TOTAL . . . . .	20	5 096	2 032	393	256	172	2 891	-	1 220	-
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE . . . . .	8	2 394	1 007	176	114	59	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	6	2 344	891	188	123	-	2 891	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	3	90	12	2	2	-	-	-	1 220	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . . . . .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
	HAWAII, TOTAL . . . . .	21	10 953	4 526	1 046	797	1 904	2 411	18	-	-
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE . . . . .	11	6 754	2 714	600	407	918	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	4	1 972	867	233	208	748	2 411	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	-	-	-	-	-	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . . . . .	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

\*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See appendix A for further explanation.

\*\*Includes only establishments classified in public warehousing with one or more paid employees in 1967. See appendix A for complete explanation.

<sup>1</sup> Exclusive of space in individual lockers installed.



TABLE 2. Employment Size of Establishment: 1967

## UNITED STATES

SIC code	Type of warehousing facility, by employment size of establishment (Pay period including March 12)	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space* (1,000 cu. ft.)
	UNITED STATES, TOTAL** . . . . .	9 433	1 624 632	634 429	146 291	115 194	392 865	533 960	519 601	742 316	2 674
	ESTABLISHMENTS OPERATED ENTIRE YEAR:										
	WITH 0 OR 1 PAID EMPLOYEE. . . . .	1 211	36 438	4 983	1 270	1 198	10 414	8 039	9 967	167 033	408
	WITH 2 OR 3 PAID EMPLOYEES. . . . .	1 809	90 596	19 969	3 793	4 425	19 744	18 001	13 450	247 644	507
	WITH 4 TO 7 PAID EMPLOYEES. . . . .	2 008	171 778	50 974	11 129	10 638	38 966	55 456	19 501	199 456	1 344
	WITH 8 TO 19 PAID EMPLOYEES. . . . .	2 443	414 529	159 159	36 430	30 049	103 386	124 962	58 984	100 029	324
	WITH 20 TO 49 PAID EMPLOYEES. . . . .	1 276	519 865	218 830	50 796	37 422	126 779	177 089	115 608	5 440	35
	WITH 50 TO 99 PAID EMPLOYEES. . . . .	261	217 776	100 869	24 029	17 470	51 654	80 691	302 070	-	5
	WITH 100 PAID EMPLOYEES OR MORE. . . . .	80	143 607	68 312	16 531	12 075	35 294	58 542	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	345	30 043	11 333	2 313	1 917	6 628	11 180	21	22 714	51
4214+4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE. . . . .	3 701	643 361	282 405	63 154	49 836	100 502	1 059	15	40	11
	ESTABLISHMENTS OPERATED ENTIRE YEAR:										
	WITH 0 OR 1 PAID EMPLOYEE. . . . .	175	4 721	1 109	186	167	1 331	-	-	-	-
	WITH 2 OR 3 PAID EMPLOYEES. . . . .	497	21 715	6 188	1 158	1 246	4 754	-	-	-	-
	WITH 4 TO 7 PAID EMPLOYEES. . . . .	862	61 949	23 416	5 014	4 690	11 313	-	-	-	3
	WITH 8 TO 19 PAID EMPLOYEES. . . . .	1 350	206 928	89 260	19 858	16 677	32 964	16	-	-	8
	WITH 20 TO 49 PAID EMPLOYEES. . . . .	585	221 887	101 186	22 767	16 840	30 597	65	-	40	-
	WITH 50 TO 99 PAID EMPLOYEES. . . . .	100	80 175	38 536	9 151	6 554	12 743	10	15	-	-
	WITH 100 PAID EMPLOYEES OR MORE. . . . .	21	32 243	16 708	3 802	2 695	4 913	968	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	111	13 743	6 002	1 218	967	1 887	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE. . . . .	1 677	379 910	163 816	38 860	28 295	163 168	3 543	258	5	44
	ESTABLISHMENTS OPERATED ENTIRE YEAR:										
	WITH 0 OR 1 PAID EMPLOYEE. . . . .	141	5 595	856	153	137	5 485	22	-	-	-
	WITH 2 OR 3 PAID EMPLOYEES. . . . .	242	11 847	2 919	657	601	7 895	-	-	-	-
	WITH 4 TO 7 PAID EMPLOYEES. . . . .	310	23 943	8 970	1 995	1 629	13 480	44	28	-	-
	WITH 8 TO 19 PAID EMPLOYEES. . . . .	486	86 442	34 216	8 194	6 161	41 189	320	125	5	39
	WITH 20 TO 49 PAID EMPLOYEES. . . . .	337	140 118	61 141	14 432	10 145	56 599	873	105	-	-
	WITH 50 TO 99 PAID EMPLOYEES. . . . .	78	62 462	31 961	7 579	5 359	20 686	2 266	-	-	5
	WITH 100 PAID EMPLOYEES OR MORE. . . . .	27	44 102	21 684	5 445	3 894	14 653	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	56	5 401	2 069	405	369	3 181	18	-	-	-
4222	REFRIGERATED WAREHOUSING AND STORAGE, EXCEPT FOOD LOCKERS. . . . .	749	228 902	83 123	19 428	13 381	8 666	525 938	515	9 108	59
	ESTABLISHMENTS OPERATED ENTIRE YEAR:										
	WITH 0 OR 1 PAID EMPLOYEE. . . . .	72	2 621	293	81	72	84	7 321	-	142	4
	WITH 2 OR 3 PAID EMPLOYEES. . . . .	91	5 962	1 281	256	225	447	17 187	-	760	4
	WITH 4 TO 7 PAID EMPLOYEES. . . . .	138	17 812	4 721	963	757	636	54 483	-	1 200	-
	WITH 8 TO 19 PAID EMPLOYEES. . . . .	200	46 364	14 420	3 326	2 439	1 362	123 703	15	5 883	50
	WITH 20 TO 49 PAID EMPLOYEES. . . . .	171	84 693	31 187	7 186	5 017	2 236	176 143	-	968	1
	WITH 50 TO 99 PAID EMPLOYEES. . . . .	40	39 291	17 481	4 190	2 765	1 150	78 394	500	-	-
	WITH 100 PAID EMPLOYEES OR MORE. . . . .	13	29 032	12 485	3 111	1 895	2 508	57 574	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	24	3 127	1 255	315	211	243	11 133	-	155	-
4223	FOOD LOCKER PLANTS, WITH OR WITHOUT FOOD PREPARATION FACILITIES. . . . .	1 772	96 085	16 451	4 188	5 258	438	3 293	95	733 163	2 560
	ESTABLISHMENTS OPERATED ENTIRE YEAR:										
	WITH 0 OR 1 PAID EMPLOYEE. . . . .	571	15 852	1 640	575	569	134	613	-	166 891	404
	WITH 2 OR 3 PAID EMPLOYEES. . . . .	643	29 316	4 369	1 013	1 527	121	791	95	246 884	503
	WITH 4 TO 7 PAID EMPLOYEES. . . . .	366	30 319	6 131	1 480	1 842	96	929	-	198 256	1 341
	WITH 8 TO 19 PAID EMPLOYEES. . . . .	106	15 929	3 486	932	1 101	78	923	-	94 141	227
	WITH 20 TO 49 PAID EMPLOYEES. . . . .	6	2 937	556	130	145	-	8	-	4 432	34
	WITH 50 TO 99 PAID EMPLOYEES. . . . .	-	-	-	-	-	-	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE. . . . .	-	-	-	-	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	80	1 732	269	58	74	9	29	-	22 559	51
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. . . . .	1 131	199 780	60 585	13 842	13 086	103 628	127	131	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR:										
	WITH 0 OR 1 PAID EMPLOYEE. . . . .	180	5 662	770	199	181	2 956	83	-	-	-
	WITH 2 OR 3 PAID EMPLOYEES. . . . .	250	18 336	4 271	499	611	5 862	23	24	-	-
	WITH 4 TO 7 PAID EMPLOYEES. . . . .	248	29 469	5 472	1 168	1 278	11 614	-	91	-	-
	WITH 8 TO 19 PAID EMPLOYEES. . . . .	219	42 238	11 980	2 732	2 679	24 760	-	12	-	-
	WITH 20 TO 49 PAID EMPLOYEES. . . . .	128	50 200	16 694	4 250	3 837	32 068	-	-	-	-
	WITH 50 TO 99 PAID EMPLOYEES. . . . .	35	24 895	9 239	2 244	2 220	14 775	21	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE. . . . .	10	23 412	10 561	2 460	2 009	10 343	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	61	5 568	1 598	290	271	1 250	-	4	-	-

See footnotes at end of table.

TABLE 2. Employment Size of Establishment: 1967--Continued

## UNITED STATES

SIC code	Type of warehousing facility, by employment size of establishment (Pay period including March 12)	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space <sup>1</sup> (1,000 cu. ft.)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. . .	403	76 594	28 049	6 819	5 338	16 463	-	518 587	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR:										
	WITH 0 OR 1 PAID EMPLOYEE. . . . .	72	1 987	315	76	72	424	-	9 967	-	-
	WITH 2 OR 3 PAID EMPLOYEES. . . . .	86	3 420	941	210	215	665	-	13 331	-	-
	WITH 4 TO 7 PAID EMPLOYEES. . . . .	84	8 286	2 264	509	442	1 827	-	19 382	-	-
	WITH 8 TO 19 PAID EMPLOYEES. . . . .	82	16 628	5 797	1 388	992	3 033	-	58 832	-	-
	WITH 20 TO 49 PAID EMPLOYEES. . . . .	49	20 030	8 066	2 031	1 438	5 279	-	115 503	-	-
	WITH 50 TO 99 PAID EMPLOYEES. . . . .	8	10 953	3 652	865	572	2 300	-	301 555	-	-
	WITH 100 PAID EMPLOYEES OR MORE. . . .	9	14 818	6 874	1 713	1 582	2 877	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	13	472	140	27	25	58	-	17	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

\*Includes only those frozen food lockers bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See appendix A for further explanation.

\*\*Includes only establishments classified in public warehousing with one or more paid employees in 1967. See appendix A for complete explanation.

<sup>1</sup>Exclusive of space in individual lockers installed.



TABLE 3. Revenue Size of Establishment: 1967

## UNITED STATES

SIC code	Type of warehousing facility by revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space <sup>1</sup> (1,000 cu. ft.)
	UNITED STATES: TOTAL ** . . . . .	9 433	1 624 632	634 429	146 291	115 194	392 865	533 960	519 601	742 316	2 674
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--										
	LESS THAN \$5,000 . . . . .	68	228	96	70	85	209	45	-	2 518	5
	\$5,000 TO \$9,000 . . . . .	257	1 816	683	282	386	771	245	-	15 829	330
	\$10,000 TO \$24,000 . . . . .	1 169	20 462	6 446	1 802	2 450	5 966	4 678	3 073	119 479	196
	\$25,000 TO \$49,000 . . . . .	1 564	57 430	18 559	4 534	5 312	18 404	7 231	7 517	178 163	737
	\$50,000 TO \$99,000 . . . . .	1 970	141 816	51 276	11 852	11 905	37 678	28 734	20 400	190 980	683
	\$100,000 TO \$249,000 . . . . .	2 268	360 966	141 465	32 426	27 849	91 509	96 952	46 549	166 380	547
	\$250,000 TO \$449,000 . . . . .	1 079	379 365	150 892	34 497	26 087	96 255	115 298	15 165	36 593	104
	\$500,000 OR MORE . . . . .	713	632 506	253 679	58 515	39 203	135 445	269 597	426 876	9 660	21
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	345	30 043	11 333	2 313	1 917	6 628	11 180	21	22 714	51
4214,4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE . . . . .	3 701	643 361	282 405	63 154	49 836	100 502	1 059	15	40	11
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--										
	LESS THAN \$5,000 . . . . .	9	28	11	9	10	30	-	-	-	-
	\$5,000 TO \$9,000 . . . . .	40	300	129	47	83	186	-	-	-	-
	\$10,000 TO \$24,000 . . . . .	301	5 281	2 088	552	766	1 325	-	-	-	-
	\$25,000 TO \$49,000 . . . . .	532	19 527	7 974	1 958	2 203	4 582	2	-	-	-
	\$50,000 TO \$99,000 . . . . .	856	62 235	26 471	5 938	5 998	12 177	-	-	-	3
	\$100,000 TO \$249,000 . . . . .	1 135	180 696	79 132	17 602	15 167	29 590	9	-	40	8
	\$250,000 TO \$449,000 . . . . .	481	166 972	74 388	16 458	12 290	23 485	70	-	-	-
	\$500,000 OR MORE . . . . .	236	194 579	86 210	19 372	12 352	27 240	978	15	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	111	13 743	6 002	1 218	967	1 887	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	1 677	379 910	163 816	38 860	28 295	163 168	3 543	258	5	44
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--										
	LESS THAN \$5,000 . . . . .	5	14	6	5	6	26	-	-	-	-
	\$5,000 TO \$9,000 . . . . .	16	110	40	16	20	130	2	-	-	-
	\$10,000 TO \$24,000 . . . . .	137	2 418	918	245	284	1 966	50	-	-	-
	\$25,000 TO \$49,000 . . . . .	250	9 258	3 624	893	917	7 358	20	-	-	-
	\$50,000 TO \$99,000 . . . . .	303	22 214	9 422	2 198	1 977	13 090	141	-	-	36
	\$100,000 TO \$249,000 . . . . .	431	69 212	29 658	7 206	5 540	34 740	306	128	5	3
	\$250,000 TO \$449,000 . . . . .	279	96 646	41 476	9 688	7 035	43 434	487	130	-	-
	\$500,000 OR MORE . . . . .	200	174 637	76 603	18 204	12 147	59 243	2 519	-	-	5
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	56	5 401	2 069	405	369	3 181	18	-	-	-
4222	REFRIGERATED WAREHOUSING AND STORAGE, EXCEPT FOOD LOCKERS . . . . .	749	228 902	83 123	19 428	13 381	8 666	525 938	515	9 108	59
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--										
	LESS THAN \$5,000 . . . . .	4	15	6	4	4	-	38	-	57	-
	\$5,000 TO \$9,000 . . . . .	11	86	35	11	14	9	184	-	-	-
	\$10,000 TO \$24,000 . . . . .	45	796	237	68	81	244	4 086	-	-	-
	\$25,000 TO \$49,000 . . . . .	58	2 120	666	153	161	91	6 213	-	286	-
	\$50,000 TO \$99,000 . . . . .	131	9 528	3 436	860	758	663	27 769	-	2 429	8
	\$100,000 TO \$249,000 . . . . .	204	33 155	11 788	2 716	2 254	1 229	96 252	15	3 323	50
	\$250,000 TO \$449,000 . . . . .	130	48 469	16 164	3 692	2 688	927	114 185	-	2 433	1
	\$500,000 OR MORE . . . . .	142	131 606	49 536	11 609	7 210	5 260	266 078	500	425	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	24	3 127	1 255	315	211	243	11 133	-	155	-
4223	FOOD LOCKER PLANTS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	1 772	96 085	16 451	4 188	5 258	438	3 293	95	733 163	2 560
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--										
	LESS THAN \$5,000 . . . . .	16	57	25	16	19	-	7	-	2 461	5
	\$5,000 TO \$9,000 . . . . .	126	845	269	128	164	1	37	-	15 829	330
	\$10,000 TO \$24,000 . . . . .	453	8 109	1 840	562	821	83	541	-	119 479	196
	\$25,000 TO \$49,000 . . . . .	484	17 636	3 352	857	1 231	106	913	1	177 877	737
	\$50,000 TO \$99,000 . . . . .	380	26 124	4 863	1 170	1 440	101	824	-	188 551	636
	\$100,000 TO \$249,000 . . . . .	205	30 446	4 539	1 065	1 197	131	385	94	163 012	486
	\$250,000 TO \$449,000 . . . . .	23	7 391	958	258	240	7	556	-	34 160	103
	\$500,000 OR MORE . . . . .	5	3 745	336	74	72	-	1	-	9 235	16
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	80	1 732	269	58	74	9	29	-	22 559	51

See footnotes at end of table.

TABLE 3. Revenue Size of Establishment: 1967—Continued

## UNITED STATES

SIC code	Type of warehousing facility by revenue size of establishment	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees for week including March 12  (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Floor space  (1,000 sq. ft.)	Refrig- erated space  (1,000 cu. ft.)	Bulk liquid storage space  (1,000 gallons)	Individual lockers installed  (number)	Bulk freezer storage space <sup>2</sup>  (1,000 cu. ft.)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1 131	199 780	60 585	13 842	13 086	103 628	127	131	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--										
	LESS THAN \$5,000 . . . . .	26	90	37	28	37	122	-	-	-	-
	\$5,000 TO \$9,000 . . . . .	51	372	162	65	66	418	22	-	-	-
	\$10,000 TO \$24,000 . . . . .	169	2 773	996	278	378	2 113	1	-	-	-
	\$25,000 TO \$49,000 . . . . .	177	6 551	2 139	496	617	5 449	83	-	-	-
	\$50,000 TO \$99,000 . . . . .	221	16 066	5 179	1 206	1 338	10 738	-	1	-	-
	\$100,000 TO \$249,000 . . . . .	205	33 303	10 823	2 515	2 602	22 464	-	102	-	-
	\$250,000 TO \$449,000 . . . . .	128	46 117	12 791	3 133	2 944	25 802	-	24	-	-
	\$500,000 OR MORE . . . . .	93	88 940	26 860	5 831	4 813	35 272	21	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	61	5 568	1 598	290 216	271 199	1 250 1 250	-	4 4	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	403	76 594	28 049	6 819	5 338	16 463	-	518 587	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--										
	LESS THAN \$5,000 . . . . .	8	24	11	8	9	31	-	-	-	-
	\$5,000 TO \$9,000 . . . . .	13	103	48	15	19	27	-	-	-	-
	\$10,000 TO \$24,000 . . . . .	64	1 085	367	97	120	235	-	3 073	-	-
	\$25,000 TO \$49,000 . . . . .	63	2 338	804	177	183	818	-	7 516	-	-
	\$50,000 TO \$99,000 . . . . .	79	5 649	1 905	480	394	909	-	20 399	-	-
	\$100,000 TO \$249,000 . . . . .	88	14 154	5 525	1 322	1 089	3 355	-	46 210	-	-
	\$250,000 TO \$449,000 . . . . .	38	13 770	5 115	1 268	890	2 600	-	15 011	-	-
	\$500,000 OR MORE . . . . .	37	38 999	14 134	3 425	2 609	8 430	-	426 361	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	13	472	140	27	25	58	-	17	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

\*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See appendix A for further explanation.

\*\*Includes only establishments classified in public warehousing with one or more employees in 1967. See appendix A for complete explanation.

<sup>1</sup>Exclusive of space in individual lockers installed.



TABLE 4. Capital Expenditures and Forklift and Clamplift Trucks: 1967

## UNITED STATES AND REGIONS

SIC code	Region and type of warehousing facility	Establishments	Revenue	Establishments reporting forklift, clamplift trucks, mid-December			Establishments reporting capital expenditures, 1967		
				Number	Revenue	Forklift, clamplift trucks	Number	Revenue	Capital expenditures
		(number)	(\$1,000)		(\$1,000)	(number)		(\$1,000)	(\$1,000)
	UNITED STATES								
	TOTAL** . . . . .	9 433	1 624 632	3 365	943 260	16 323	3 576	990 467	107 021
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE . . . . .	3 701	643 361	1 248	323 182	2 387	1 667	396 669	32 946
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	1 677	379 910	1 001	288 027	6 437	695	244 943	27 850
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	749	228 902	466	181 163	3 983	397	172 693	22 991
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	1 772	96 085	30	2 050	49	340	26 475	4 161
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . . . . .	1 131	199 780	502	115 384	2 947	356	109 391	15 624
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . . . . .	403	76 594	118	33 454	520	121	40 296	3 449
	REGIONS								
	THE NORTHEASTERN STATES, TOTAL . . . . .	1 688	336 992	627	183 247	3 241	640	202 566	20 597
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE . . . . .	733	126 742	170	43 138	301	267	69 335	4 897
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	546	115 494	301	82 222	1 853	214	69 677	9 565
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	193	57 407	117	45 680	938	93	44 492	3 863
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	71	4 537	2	198	4	17	1 276	260
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . . . . .	16	4 477	-	-	-	7	3 084	1 192
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . . . . .	129	28 335	37	12 009	145	42	14 702	820
	THE NORTH CENTRAL STATES, TOTAL . . . . .	2 689	420 553	694	224 205	3 887	918	254 215	24 077
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE . . . . .	719	139 305	225	67 514	439	348	90 351	7 177
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	471	124 732	300	92 710	2 104	219	84 219	7 383
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	182	68 902	112	54 405	1 140	101	54 663	5 648
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	1 078	53 909	17	922	25	197	13 744	2 513
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . . . . .	157	19 536	13	1 678	57	31	3 583	595
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . . . . .	82	14 169	27	6 976	122	22	7 655	761
	THE SOUTH, TOTAL . . . . .	3 271	517 414	1 305	318 030	5 890	1 253	308 703	41 779
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE . . . . .	1 286	193 375	452	105 245	921	604	120 077	12 248
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	441	80 706	271	65 484	1 518	173	50 302	8 393
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	187	46 508	109	36 147	760	102	34 331	7 033
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	407	24 558	7	659	16	78	7 411	951
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . . . . .	830	150 777	431	102 826	2 539	263	85 988	11 980
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . . . . .	120	21 490	35	7 669	136	33	10 594	1 174
	THE WEST, TOTAL . . . . .	1 785	349 673	739	217 778	3 305	765	224 983	20 568
4214 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE . . . . .	963	183 939	401	107 285	726	448	116 906	8 624
4225	GENERAL WAREHOUSING AND STORAGE . . . . .	219	58 978	129	47 611	962	89	40 745	2 509
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS . . . . .	187	56 085	128	44 931	1 145	101	39 207	6 447
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES . . . . .	216	13 081	4	271	4	48	4 044	437
4221	FARM PRODUCTS WAREHOUSING AND STORAGE . . . . .	128	24 990	58	10 880	351	55	16 736	1 857
4226	OTHER SPECIAL WAREHOUSING AND STORAGE . . . . .	72	12 600	19	6 800	117	24	7 345	694

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

\*\*Includes only establishments classified in public warehousing with one or more paid employees in 1967. See appendix A for complete explanation.

TABLE 5. Capital Expenditures and Forklift and Clamplift Trucks: 1967

## DIVISIONS AND STATES

(SIC 4214, 4221, 4222, 4223, 4224, 4225, and 4226)

Division and State	Establishments (number)	Revenue (\$1,000)	Establishments reporting forklift, clamplift trucks, mid-December			Establishments reporting capital expenditures, 1967		
			Number	Revenue (\$1,000)	Forklift, clamplift trucks (number)	Number	Revenue (\$1,000)	Capital expenditures (\$1,000)
UNITED STATES, TOTAL**	9 433	1 624 632	3 365	943 260	16 323	3 576	990 467	107 021
NEW ENGLAND, TOTAL	354	64 013	147	38 127	782	138	39 042	4 574
MAINE	37	5 240	9	2 718	41	10	2 499	330
NEW HAMPSHIRE	17	1 415	4	675	11	7	1 001	65
VERMONT	16	1 479	5	827	17	6	1 038	90
MASSACHUSETTS	179	35 254	95	24 378	574	72	21 938	3 417
RHODE ISLAND	31	5 289	10	2 629	54	13	2 822	168
CONNECTICUT	74	15 336	24	6 900	85	30	9 744	504
MIDDLE ATLANTIC, TOTAL	1 334	272 979	480	145 120	2 459	502	163 524	16 023
NEW YORK	695	131 247	235	64 042	1 070	251	78 100	8 476
NEW JERSEY	346	91 291	150	56 745	963	139	57 239	5 396
PENNSYLVANIA	293	50 441	95	24 333	426	112	28 185	2 151
EAST NORTH CENTRAL, TOTAL	1 395	267 824	448	146 968	2 638	532	166 127	14 209
OHIO	328	65 427	120	40 562	810	141	45 254	4 346
INDIANA	186	30 737	54	16 869	272	64	18 588	2 536
ILLINOIS	456	95 618	128	47 642	778	166	57 614	3 226
MICHIGAN	226	51 215	81	29 742	491	93	33 406	2 254
WISCONSIN	199	24 827	65	12 153	287	68	11 265	1 847
WEST NORTH CENTRAL, TOTAL	1 294	152 729	246	77 237	1 249	386	88 088	9 868
MINNESOTA	208	30 532	45	20 174	324	60	20 328	3 347
IOWA	298	24 523	38	10 307	154	68	10 518	1 319
MISSOURI	287	41 130	82	23 422	377	121	29 362	2 254
NORTH DAKOTA	57	4 491	7	1 069	22	11	1 072	157
SOUTH DAKOTA	65	4 641	6	992	11	15	1 738	111
NEBRASKA	156	16 328	25	6 215	90	41	7 952	873
KANSAS	223	31 084	43	15 058	271	70	17 118	1 807
SOUTH ATLANTIC, TOTAL	1 449	204 233	567	115 981	1 957	553	117 642	16 485
DELAWARE	23	3 002	10	2 066	33	8	1 716	228
MARYLAND	113	24 126	49	13 756	209	55	15 386	1 222
DISTRICT OF COLUMBIA	29	8 946	11	5 285	32	9	4 870	430
VIRGINIA	172	35 485	66	17 384	292	73	21 352	3 432
WEST VIRGINIA	40	5 621	15	2 563	74	17	3 710	506
NORTH CAROLINA	290	28 567	97	13 678	224	96	15 009	2 123
SOUTH CAROLINA	163	15 712	77	10 539	220	47	7 998	1 276
GEORGIA	293	34 816	115	19 692	354	113	19 833	3 577
FLORIDA	326	47 958	127	31 018	519	135	27 768	3 691
EAST SOUTH CENTRAL, TOTAL	557	80 159	264	55 500	1 283	231	53 525	10 109
KENTUCKY	108	15 069	37	8 714	195	46	10 193	3 011
TENNESSEE	137	26 522	73	21 072	490	60	19 019	2 315
ALABAMA	175	17 414	84	10 266	247	52	9 113	985
MISSISSIPPI	137	21 154	70	15 448	351	73	15 200	3 798
WEST SOUTH CENTRAL, TOTAL	1 265	233 022	474	146 549	2 650	469	137 536	15 185
ARKANSAS	139	26 665	51	13 465	238	42	8 957	864
LOUISIANA	150	30 654	59	21 773	329	67	20 312	5 547
OKLAHOMA	143	16 577	39	8 693	116	31	7 948	1 242
TEXAS	833	159 126	325	102 618	1 967	329	100 319	7 532
MOUNTAIN, TOTAL	457	67 493	173	37 441	621	184	40 357	4 371
MONTANA	49	4 251	12	1 838	22	21	2 152	326
IDAHO	50	7 708	14	3 235	44	19	4 721	789
WYOMING	32	3 233	9	1 011	21	11	684	94
COLORADO	118	19 010	36	8 052	131	46	10 925	1 028
NEW MEXICO	59	6 169	24	3 757	67	23	3 352	282
ARIZONA	70	16 427	42	12 687	211	34	12 078	995
UTAH	55	7 362	26	5 056	100	23	4 461	584
NEVADA	24	3 333	10	1 805	25	7	1 984	273
PACIFIC, TOTAL	1 328	282 180	566	180 337	2 684	581	184 626	16 197
WASHINGTON	202	41 307	85	26 831	363	98	28 849	2 599
OREGON	109	23 310	47	17 336	575	46	15 311	1 537
CALIFORNIA	976	201 514	415	126 215	1 637	413	126 814	11 471
ALASKA	20	5 096	8	3 648	26	11	4 116	403
HAWAII	21	10 953	11	6 307	83	13	9 536	187

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

\*\*Includes only establishments classified in public warehousing with one or more paid employees in 1967. See appendix A for complete explanation.



TABLE 6. Household Goods Warehousing and Storage-Revenue and Space Analysis: 1967

## DIVISIONS AND STATES

(SIC 4214 and 4224: Household goods warehousing and storage)

Division and state	Estab- lishments  (number)	Revenue  (\$1,000)	Revenue reported by source								Occupiable public storage floor space, Dec. 31				
			Total  (\$1,000)	Household goods			General merchan- dise  (\$1,000)	Trucking revenue and special storage  (\$1,000)	Merchan- dise sales  (\$1,000)	Other revenue  (\$1,000)	Total  (1,000 sq. ft.)	Space analyzed			
				Total  (\$1,000)	Truck- ing  (percent)	Other  (percent)						Total  (1,000 sq. ft.)	House- hold goods  (percent)	General merchan- dise  (percent)	Other  (percent)
UNITED STATES: TOTAL . . . . .	3 701	643 361	402 793	359 006	52.2	47.8	19 725	21 763	1 689	610	100 502	63 275	80.4	17.0	2.6
NEW ENGLAND: TOTAL . . . . .	156	25 683	13 263	11 906	56.8	43.2	465	758	134	-	5 180	2 718	79.8	19.4	0.8
MAINE . . . . .	19	1 933	1 329	1 307	66.3	33.7	20	2	-	-	463	264	82.6	17.4	-
NEW HAMPSHIRE . . . . .	6	776	719	691	43.4	56.6	-	28	-	-	119	93	97.8	2.2	-
VERMONT . . . . .	6	373	240	132	20.5	79.5	3	105	-	-	60	(v)	(v)	(v)	(v)
MASSACHUSETTS . . . . .	62	9 264	3 948	3 462	52.7	47.3	135	229	122	-	2 099	1 197	87.4	11.9	0.7
RHODE ISLAND . . . . .	18	3 385	1 835	1 813	58.7	41.3	22	-	-	-	565	(v)	(v)	(v)	(v)
CONNECTICUT . . . . .	45	9 952	5 192	4 501	59.6	40.4	285	394	12	-	1 874	(v)	(v)	(v)	(v)
MIDDLE ATLANTIC: TOTAL . . . . .	577	101 059	58 713	54 524	52.1	47.9	1 795	2 153	241	-	17 137	10 413	83.9	11.5	4.7
NEW YORK . . . . .	325	59 435	34 880	31 948	46.9	53.1	1 339	1 373	220	-	10 012	6 676	80.8	12.8	6.4
NEW JERSEY . . . . .	129	20 614	11 260	10 958	57.8	42.2	70	219	13	-	3 125	1 622	94.0	4.7	1.4
PENNSYLVANIA . . . . .	123	21 010	12 573	11 618	60.8	39.2	386	561	8	-	4 000	2 115	85.7	12.5	1.7
EAST NORTH CENTRAL: TOTAL . . . . .	477	96 753	59 831	52 440	56.3	43.7	4 340	2 928	123	-	15 852	10 772	75.0	22.8	2.2
OHIO . . . . .	138	24 609	18 205	16 337	57.5	42.5	1 123	743	2	-	3 430	2 821	81.0	18.1	0.9
INDIANA . . . . .	65	11 283	5 907	4 167	54.7	45.3	768	926	46	-	2 177	1 346	48.6	47.0	4.4
ILLINOIS . . . . .	129	32 467	20 637	17 958	51.9	48.1	1 921	698	60	-	5 275	3 821	73.3	24.4	2.3
MICHIGAN . . . . .	93	19 520	9 961	9 493	60.4	39.6	189	264	15	-	3 667	2 106	86.7	11.5	1.8
WISCONSIN . . . . .	52	8 874	5 121	4 485	62.1	37.9	339	297	-	-	1 303	678	76.0	20.6	3.4
WEST NORTH CENTRAL: TOTAL . . . . .	242	42 552	28 349	22 276	54.3	45.7	2 951	2 956	166	-	7 431	5 337	65.9	30.0	4.1
MINNESOTA . . . . .	29	7 197	5 407	5 331	62.0	38.0	37	26	13	-	958	652	89.4	5.2	5.4
IOWA . . . . .	35	4 544	2 756	2 193	65.4	34.6	251	312	-	-	836	625	56.0	39.0	5.0
MISSOURI . . . . .	80	13 953	8 785	6 647	46.8	53.2	245	1 752	141	-	2 067	1 464	75.8	21.0	3.3
NORTH DAKOTA . . . . .	15	2 070	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	379	(v)	(v)	(v)	(v)
SOUTH DAKOTA . . . . .	10	1 223	801	778	59.6	40.4	5	18	-	-	252	199	60.3	32.2	7.5
NEBRASKA . . . . .	22	4 758	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1 224	(v)	(v)	(v)	(v)
KANSAS . . . . .	51	8 807	7 556	5 663	54.3	45.7	1 689	201	3	-	1 715	1 139	66.1	28.2	5.7
SOUTH ATLANTIC: TOTAL . . . . .	649	100 184	67 115	62 842	47.3	52.7	2 181	1 795	284	13	15 575	9 338	87.5	10.2	2.3
DELAWARE . . . . .	11	1 498	1 185	1 160	34.7	65.3	25	-	-	-	347	(v)	(v)	(v)	(v)
MARYLAND . . . . .	62	14 190	9 744	9 340	45.4	54.6	97	307	-	-	1 956	1 129	93.8	5.8	0.4
DISTRICT OF COLUMBIA . . . . .	23	7 026	5 496	5 294	39.5	60.5	9	189	4	-	1 137	791	97.3	1.4	1.3
VIRGINIA . . . . .	77	18 594	11 614	11 015	43.2	56.8	148	307	144	-	2 725	1 369	91.0	8.6	0.4
WEST VIRGINIA . . . . .	13	1 755	1 188	844	53.8	46.2	333	11	-	-	286	(v)	(v)	(v)	(v)
NORTH CAROLINA . . . . .	101	13 227	9 342	7 784	48.8	51.2	974	492	92	-	2 356	1 426	75.9	22.2	1.8
SOUTH CAROLINA . . . . .	47	4 685	3 635	3 512	42.0	58.0	101	7	15	-	731	604	92.9	6.6	0.5
GEORGIA . . . . .	102	13 354	8 032	7 749	63.9	36.1	194	89	-	-	2 134	1 203	84.8	15.2	-
FLORIDA . . . . .	213	25 855	16 879	16 144	46.9	53.1	300	393	29	13	3 903	2 327	93.1	6.4	0.5
EAST SOUTH CENTRAL: TOTAL . . . . .	191	22 460	12 925	11 777	52.5	47.5	611	523	14	-	4 092	2 695	78.1	16.7	5.2
KENTUCKY . . . . .	46	5 258	3 828	3 756	54.2	45.8	19	47	6	-	1 096	634	92.3	6.2	1.6
TENNESSEE . . . . .	47	6 161	3 220	2 698	54.0	46.0	270	251	1	-	1 118	810	69.8	16.5	13.7
ALABAMA . . . . .	55	6 622	3 844	3 622	47.3	52.7	220	2	-	-	1 152	855	77.3	20.8	1.9
MISSISSIPPI . . . . .	43	4 419	2 033	1 701	57.1	42.9	102	223	7	-	726	396	74.5	24.7	0.8
WEST SOUTH CENTRAL: TOTAL . . . . .	446	70 731	42 491	34 661	50.2	49.8	3 830	3 397	47	556	11 224	7 485	70.0	27.2	2.8
ARKANSAS . . . . .	26	2 922	2 212	2 139	59.7	40.3	24	45	4	-	390	257	93.0	7.0	-
LOUISIANA . . . . .	62	9 163	5 840	5 078	54.3	45.7	156	606	-	-	1 756	1 172	58.2	30.9	10.9
OKLAHOMA . . . . .	70	10 500	7 817	7 424	49.7	50.3	186	178	29	-	1 590	977	76.6	18.9	4.5
TEXAS . . . . .	288	48 146	26 622	20 020	48.3	51.7	3 464	2 568	14	556	7 488	5 079	70.3	28.9	0.8
MOUNTAIN: TOTAL . . . . .	224	35 982	25 971	23 411	50.7	49.3	964	1 590	6	-	4 813	3 199	82.2	16.0	1.8
MONTANA . . . . .	31	3 119	2 003	1 880	57.9	42.1	26	97	-	-	469	223	82.5	16.6	0.9
IDAHO . . . . .	20	2 801	1 692	1 539	56.5	43.5	148	5	-	-	484	273	56.0	44.0	-
WYOMING . . . . .	15	1 612	1 286	1 183	57.1	42.9	21	77	5	-	292	144	68.8	29.2	2.1
COLORADO . . . . .	52	11 025	7 853	6 946	46.8	53.2	344	563	-	-	1 228	883	78.6	15.6	5.8
NEW MEXICO . . . . .	43	4 408	3 144	2 948	57.0	43.0	131	65	-	-	580	349	89.1	10.6	0.3
ARIZONA . . . . .	34	8 652	7 342	6 374	46.4	53.6	218	750	-	-	1 086	917	90.2	9.8	-
UTAH . . . . .	17	2 856	1 675	1 585	54.1	45.9	57	33	-	-	430	273	82.4	17.6	-
NEVADA . . . . .	12	1 509	976	956	52.0	48.0	19	-	1	-	244	137	100.0	-	-
PACIFIC: TOTAL . . . . .	739	147 957	94 135	85 169	53.3	46.7	2 588	5 663	674	41	19 198	11 318	90.3	9.2	0.5
WASHINGTON . . . . .	93	19 394	10 579	8 464	50.8	49.2	506	1 608	1	-	2 720	1 497	81.0	18.4	0.6
OREGON . . . . .	35	4 479	2 847	2 435	58.4	41.6	177	194	-	41	659	381	83.2	16.8	-
CALIFORNIA . . . . .	592	114 936	75 609	70 205	52.9	47.1	1 319	3 474	611	-	14 842	9 232	92.3	7.2	0.5
ALASKA . . . . .	8	2 394	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	59	(v)	(v)	(v)	(v)
HAWAII . . . . .	11	6 754	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	918	(v)	(v)	(v)	(v)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.

TABLE 7. Household Goods Warehousing and Storage-Summary: 1967

## SMSA'S WITH 250,000 INHABITANTS OR MORE

(SIC 4214 and 4224: Household goods warehousing and storage)

Standard metropolitan statistical areas	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable warehouse floor space, Dec. 31		Population, 1960 (number)
						Assigned to public storage (1,000 sq. ft.)	Reserved space* (1,000 sq. ft.)	
UNITED STATES: TOTAL . . . . .	3 701	643 361	282 405	63 154	49 836	100 502	2 971	179 323 175
STANDARD CONSOLIDATED AREAS								
NEW YORK: N.Y.-NORTHEASTERN NEW JERSEY . . . . .	312	52 204	22 707	5 164	3 702	8 297	439	14 759 428
CHICAGO: ILL.-NORTHWESTERN INDIANA . . . . .	76	23 230	11 691	2 542	1 606	3 425	106	6 794 461
STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE								
TOTAL . . . . .	1 987	415 204	188 662	41 725	31 067	61 865	1 947	101 493 699
NEW YORK: N.Y. . . . .	224	39 407	16 756	3 759	2 677	6 427	361	10 694 632
CHICAGO: ILL. . . . .	73	22 644	11 399	2 480	1 561	3 368	103	6 220 913
LOS ANGELES-LONG BEACH, CALIF. . . . .	147	35 077	16 874	3 650	2 234	4 662	103	6 038 771
PHILADELPHIA, PA.-N.J. . . . .	54	7 017	3 120	682	563	1 407	6	4 342 897
DETROIT, MICH. . . . .	34	7 571	3 241	724	477	1 754	34	3 762 360
SAN FRANCISCO-OAKLAND, CALIF. . . . .	96	21 971	10 269	2 347	1 595	2 794	23	2 648 762
BOSTON, MASS. . . . .	35	5 579	2 579	636	463	1 292	29	2 595 481
PITTSBURGH, PA. . . . .	27	7 732	3 166	658	429	1 079	25	2 405 435
ST. LOUIS, MO.-ILL. . . . .	27	6 768	3 396	730	522	851	10	2 104 669
WASHINGTON, D.C.-MD.-VA. . . . .	56	19 326	8 346	1 663	1 317	2 591	109	2 076 610
CLEVELAND, OHIO. . . . .	27	5 012	2 286	461	345	662	35	1 909 483
BALTIMORE, MD. . . . .	31	6 979	2 677	562	520	995	3	1 803 745
NEWARK, N.J. . . . .	38	6 709	2 811	648	468	1 030	38	1 689 420
MINNEAPOLIS-ST. PAUL, MINN. . . . .	18	5 711	2 635	471	366	699	91	1 482 030
HOUSTON, TEX. . . . .	31	8 363	4 015	842	640	1 153	31	1 418 323
BUFFALO, N.Y. . . . .	17	3 556	1 573	346	311	882	58	1 306 957
MILWAUKEE, WIS. . . . .	17	3 830	1 661	394	303	699	-	1 278 850
CINCINNATI, OHIO-KY.-IND. . . . .	16	3 754	1 868	375	265	486	25	1 268 479
PATERSON-CLIFTON-PASSAIC, N.J. . . . .	28	4 009	2 216	542	397	458	5	1 186 873
DALLAS, TEX. . . . .	27	6 507	3 071	714	565	851	9	1 119 410
SEATTLE-EVERETT, WASH. . . . .	38	9 081	5 030	1 174	684	1 019	119	1 107 213
KANSAS CITY, MO.-KANS. . . . .	26	5 629	2 499	537	454	1 116	20	1 092 545
SAN DIEGO, CALIF. . . . .	52	9 326	4 421	972	726	1 349	11	1 033 011
ATLANTA, GA. . . . .	30	5 206	2 130	470	413	865	3	1 017 188
INDIANAPOLIS, IND. . . . .	17	2 057	868	249	209	416	-	944 475
MIAMI, FLA. . . . .	37	6 135	2 516	565	501	826	47	935 047
DENVER, COLO. . . . .	22	5 875	2 664	592	443	506	66	929 383
NEW ORLEANS, LA. . . . .	23	4 245	1 997	518	465	806	4	907 123
PORTLAND, OREG.-WASH. . . . .	17	3 253	1 652	378	247	468	8	821 897
PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS. . . . .	13	2 718	1 236	206	187	451	-	821 101
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF. . . . .	41	4 585	1 873	391	311	601	6	809 782
TAMPA-ST. PETERSBURG, FLA. . . . .	22	2 709	1 264	313	273	403	-	772 453
COLUMBUS, OHIO . . . . .	13	2 610	985	223	169	312	2	754 885
ROCHESTER, N.Y. . . . .	8	1 989	1 033	190	126	250	10	732 588
DAYTON, OHIO . . . . .	14	3 054	1 323	239	164	360	14	727 121
LOUISVILLE, KY.-IND. . . . .	18	3 479	1 640	390	272	706	26	725 139
BIRMINGHAM, ALA. . . . .	6	827	359	86	90	109	-	721 207
SAN ANTONIO, TEX. . . . .	21	6 125	2 793	647	617	1 282	41	716 168
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF. . . . .	32	6 403	2 901	633	436	886	2	703 925
MEMPHIS, TENN.-ARK. . . . .	14	2 081	832	180	180	317	-	674 583
PHOENIX, ARIZ. . . . .	13	4 402	2 353	563	343	697	7	663 510
ALBANY-SCHENECTADY-TROY, N.Y. . . . .	9	1 631	815	176	139	206	12	657 503
SAN JOSE, CALIF. . . . .	18	6 990	3 627	761	410	615	37	642 315
TOLEDO, OHIO-MICH. . . . .	10	1 829	880	197	166	303	1	630 647
SACRAMENTO, CALIF. . . . .	24	5 537	2 397	561	366	726	1	625 503
JERSEY CITY, N.J. . . . .	16	1 414	621	151	115	304	21	610 734
AKRON, OHIO. . . . .	11	2 009	964	210	132	311	3	605 367
NORFOLK-PORTSMOUTH, VA. . . . .	2	(D)	(D)	(D)	(D)	(D)	(O)	578 507
GARY-HAMMOND-EAST CHICAGO, IND. . . . .	3	586	292	62	45	57	3	573 548
FORT WORTH, TEXAS. . . . .	14	2 379	993	200	187	297	5	573 215
SYRACUSE, N.Y. . . . .	7	1 084	448	91	111	144	-	563 781
HARTFORD, CONN. . . . .	9	1 656	925	202	142	248	-	549 249
GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. . . . .	14	2 457	1 051	255	230	456	10	520 249
OKLAHOMA CITY, OKLA. . . . .	16	4 024	1 400	370	351	606	25	511 833
YOUNGSTOWN-WARREN, OHIO. . . . .	3	(O)	(O)	(D)	(D)	(D)	(O)	509 006
HONOLULU, HAWAII . . . . .	6	3 640	1 674	359	214	198	3	500 409
SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN. . . . .	6	665	294	59	50	160	-	493 999
ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J. . . . .	3	1 063	490	108	73	83	15	492 168
NASHVILLE, TENN. . . . .	5	533	257	61	70	106	1	461 628
GRAND RAPIDS, MICH. . . . .	5	948	345	100	62	168	-	461 906
OMAHA, NEBR.-IOWA. . . . .	10	3 431	1 373	321	274	1 091	21	457 873
JACKSONVILLE, FLA. . . . .	15	2 293	1 112	268	274	346	1	455 411
SALT LAKE CITY, UTAH . . . . .	6	1 569	765	167	129	184	-	447 795
RICHMOND, VA. . . . .	8	1 210	555	130	119	203	-	436 044
TULSA, OKLA. . . . .	14	2 187	913	205	197	360	1	418 974

See footnotes at end of table.



TABLE 7. Household Goods Warehousing and Storage-Summary: 1967-Continued

**SMSA'S WITH 250,000 INHABITANTS OR MORE**  
(SIC 4214 and 4224: Household goods warehousing and storage)

Standard metropolitan statistical areas	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable warehouse floor space, Dec. 31		Population, 1960 (number)
						Assigned to public storage (1,000 sq. ft.)	Reserved space* (1,000 sq. ft.)	
FLINT, MICH. . . . .	4	770	285	64	43	112	6	416 239
WILMINGTON, DEL.-N.J.-MO. . . . .	4	876	423	91	69	78	-	414 565
WICHITA, KANS. . . . .	11	1 720	849	188	169	359	43	381 626
HARRISBURG, PA. . . . .	4	718	248	55	52	91	-	371 653
KNOXVILLE, TENN. . . . .	-	-	-	-	-	-	-	368 080
FRESNO, CALIF. . . . .	7	1 136	542	113	90	174	4	365 945
MOBILE, ALA. . . . .	6	910	309	75	70	227	-	363 389
WILKES-BARRE-HAZLETON, PA. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	346 972
CANTON, OHIO . . . . .	3	380	163	35	35	51	1	340 345
BRIDGEPORT, CONN. . . . .	6	1 197	401	95	67	290	-	337 983
FORT LAUDERDALE-HOLLYWOOD, FLA. . . . .	13	1 506	736	163	163	200	7	333 946
UTICA-ROME, N.Y. . . . .	7	811	359	80	66	182	10	330 771
WORCESTER, MASS. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	328 898
TACOMA, WASH. . . . .	11	1 908	902	178	144	314	35	321 590
NEW HAVEN, CONN. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	320 836
OAKLAND-ROCK ISLAND-MOLINE, IOWA-ILL. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	319 375
ORLANDO, FLA. . . . .	17	2 782	1 053	264	280	383	4	318 487
CHARLOTTE, N.C. . . . .	8	2 215	951	241	214	249	6	316 781
EL PASO, TEX. . . . .	12	2 024	823	194	191	262	7	314 070
PEORIA, ILL. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	313 412
BEAUMONT-PORT ARTHUR-ORANGE, TEX. . . . .	8	792	349	94	86	143	1	306 016
LANSING, MICH. . . . .	4	841	440	84	60	88	1	298 949
BAKERSFIELD, CALIF. . . . .	10	1 020	436	101	85	95	-	291 984
YORK, PA. . . . .	-	-	-	-	-	-	-	290 242
BINGHAMTON, N.Y.-PA. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	283 600
CHATTANOOGA, TENN.-GA. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	283 169
SHREVEPORT, LA. . . . .	8	1 419	617	147	125	311	38	281 481
JOHNSTOWN, PA. . . . .	4	520	176	20	19	151	-	280 733
LANCASTER, PA. . . . .	3	315	160	30	40	71	45	278 359
SPOKANE, WASH. . . . .	7	1 260	649	134	102	253	30	278 333
DULUTH-SUPERIOR, MINN.-WIS. . . . .	3	655	310	61	47	51	10	276 596
READING, PA. . . . .	-	-	-	-	-	-	-	275 414
LITTLE ROCK-NORTH LITTLE ROCK, ARK. . . . .	4	1 276	508	97	101	140	1	271 936
SOUTH BEND, IND. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	271 057
CORPUS CHRISTI, TEX. . . . .	9	1 338	541	111	138	149	-	266 594
TRENTON, N.J. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	266 392
DES MOINES, IOWA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	266 315
TUCSON, ARIZ. . . . .	11	3 463	1 718	403	246	308	-	265 660
ALBUQUERQUE, N. MEX. . . . .	10	2 061	907	183	169	186	1	262 199
COLUMBIA, S.C. . . . .	7	1 342	553	119	142	247	-	260 828
GREENVILLE, S.C. . . . .	3	77	32	9	8	15	7	255 806
HUNTINGTON-ASHLAND, W. VA.-KY.-OHIO. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	254 780
CHARLESTON, S.C. . . . .	14	1 679	801	180	183	227	-	254 578
CHARLESTON, W. VA. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	252 925
ERIE, PA. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	250 682

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
\* Reserved for own use or leased on a "landlord-to-tenant" basis.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 8. Household Goods Warehousing and Storage-Floor Space Size: 1967

## UNITED STATES AND DIVISIONS

(SIC 4214 and 4224: Household goods warehousing and storage)

Division and floor space size*	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees for week including March 12  (number)	Occupiable public storage floor space, Dec. 31				
						Total  (1,000 sq. ft.)	Space analyzed			
							Total  (1,000 sq. ft.)	House- hold goods  (percent)	General merchan- dise  (percent)	Other  (percent)
UNITED STATES: TOTAL . . . . .	3 701	643 361	282 405	63 154	49 836	100 502	63 275	80.4	17.0	2.6
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	421	15 477	5 832	1 251	1 429	1 274	738	97.0	2.0	0.9
5,000 TO 9,000 SQ. FT. . . . .	753	50 468	20 578	4 452	4 443	5 049	3 116	95.8	2.9	1.3
10,000 TO 19,000 SQ. FT. . . . .	1 011	112 496	49 242	10 891	9 763	13 798	8 298	89.8	8.6	1.6
20,000 TO 49,000 SQ. FT. . . . .	1 021	218 053	95 777	21 196	16 872	30 906	20 463	86.2	11.6	2.1
50,000 TO 99,000 SQ. FT. . . . .	356	136 595	61 537	13 757	9 599	23 897	15 994	77.2	21.2	1.6
100,000 TO 199,000 SQ. FT. . . . .	104	63 924	28 999	6 761	4 610	13 708	8 107	67.4	28.9	3.6
200,000 SQ. FT. OR MORE. . . . .	35	43 037	18 974	4 429	2 823	11 870	6 559	64.9	28.0	7.2
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. . . . .	-	3 311	1 466	417	297	-	-	-	-	-
NEW ENGLAND: TOTAL . . . . .	156	25 683	11 340	2 647	1 946	5 180	2 718	79.8	19.4	0.8
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	12	209	84	26	34	38	(v)	(v)	(v)	(v)
5,000 TO 9,000 SQ. FT. . . . .	20	1 125	435	97	108	131	85	100.0	-	-
10,000 TO 19,000 SQ. FT. . . . .	46	5 029	2 300	498	417	618	320	89.1	10.0	0.9
20,000 TO 49,000 SQ. FT. . . . .	47	7 513	3 311	708	585	1 439	659	85.7	12.4	1.8
50,000 TO 99,000 SQ. FT. . . . .	23	7 288	3 230	742	521	1 581	1 232	77.4	22.2	0.5
100,000 TO 199,000 SQ. FT. . . . .	5	2 363	981	296	118	623	(v)	(v)	(v)	(v)
200,000 SQ. FT. OR MORE. . . . .	3	2 085	965	254	140	750	(v)	(v)	(v)	(v)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	71	34	26	23	-	-	-	-	-
MIDDLE ATLANTIC: TOTAL . . . . .	577	101 059	44 336	9 868	7 228	17 137	10 413	83.9	11.5	4.7
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	70	2 954	1 174	252	265	208	106	95.3	0.9	3.8
5,000 TO 9,000 SQ. FT. . . . .	97	5 234	2 146	465	454	646	318	90.6	5.0	4.4
10,000 TO 19,000 SQ. FT. . . . .	159	16 450	7 122	1 589	1 370	2 176	1 366	87.3	8.5	4.2
20,000 TO 49,000 SQ. FT. . . . .	161	30 540	15 148	3 312	2 423	4 820	3 081	89.7	6.7	3.6
50,000 TO 99,000 SQ. FT. . . . .	67	23 750	10 559	2 353	1 564	4 394	2 727	89.2	10.1	0.7
100,000 TO 199,000 SQ. FT. . . . .	15	7 609	3 238	738	474	1 970	1 208	61.3	37.3	1.5
200,000 SQ. FT. OR MORE. . . . .	8	10 453	4 920	1 135	662	2 923	1 607	75.5	8.1	16.4
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	69	29	24	16	-	-	-	-	-
EAST NORTH CENTRAL: TOTAL . . . . .	477	96 753	44 337	9 804	6 997	15 852	10 772	75.0	22.8	2.2
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	51	1 613	677	132	151	162	(v)	(v)	(v)	(v)
5,000 TO 9,000 SQ. FT. . . . .	81	6 335	2 784	633	594	553	323	94.4	3.4	2.2
10,000 TO 19,000 SQ. FT. . . . .	114	14 876	6 930	1 459	1 143	1 592	(v)	(v)	(v)	(v)
20,000 TO 49,000 SQ. FT. . . . .	152	32 531	15 366	3 314	2 449	4 852	3 665	81.6	15.1	3.2
50,000 TO 99,000 SQ. FT. . . . .	54	21 057	9 253	1 973	1 245	3 710	2 825	75.1	23.7	1.2
100,000 TO 199,000 SQ. FT. . . . .	17	10 367	4 677	1 177	687	2 168	1 239	68.4	30.5	1.1
200,000 SQ. FT. OR MORE. . . . .	8	9 942	4 628	1 110	720	2 815	1 700	55.6	41.9	2.5
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	32	22	6	8	-	-	-	-	-
WEST NORTH CENTRAL: TOTAL . . . . .	242	42 552	18 788	3 959	3 376	7 431	5 337	65.9	30.0	4.1
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	20	1 213	491	100	104	56	(v)	(v)	(v)	(v)
5,000 TO 9,000 SQ. FT. . . . .	53	3 361	1 490	332	371	357	202	97.0	1.5	1.5
10,000 TO 19,000 SQ. FT. . . . .	67	7 063	2 957	598	576	887	553	83.2	14.3	2.5
20,000 TO 49,000 SQ. FT. . . . .	61	12 599	5 266	1 107	962	1 915	1 099	69.0	25.3	5.7
50,000 TO 99,000 SQ. FT. . . . .	32	13 594	6 545	1 349	967	2 161	1 866	68.8	26.6	4.7
100,000 TO 199,000 SQ. FT. . . . .	6	2 368	1 077	229	236	815	676	61.7	35.5	2.8
200,000 SQ. FT. OR MORE. . . . .	3	2 302	936	230	150	1 240	(v)	(v)	(v)	(v)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	52	26	14	10	-	-	-	-	-
SOUTH ATLANTIC: TOTAL . . . . .	649	100 184	41 590	9 434	8 837	15 575	9 338	87.5	10.2	2.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	75	1 850	801	183	251	231	145	98.6	1.4	-
5,000 TO 9,000 SQ. FT. . . . .	136	9 017	3 614	811	815	893	526	96.2	3.6	0.2
10,000 TO 19,000 SQ. FT. . . . .	199	20 139	8 774	1 998	2 068	2 743	1 637	95.1	4.7	0.2
20,000 TO 49,000 SQ. FT. . . . .	163	35 677	15 061	3 412	3 249	4 840	3 127	91.6	7.1	1.4
50,000 TO 99,000 SQ. FT. . . . .	53	16 891	6 631	1 543	1 300	3 413	(v)	(v)	(v)	(v)
100,000 TO 199,000 SQ. FT. . . . .	19	11 777	4 188	936	752	2 538	(v)	(v)	(v)	(v)
200,000 SQ. FT. OR MORE. . . . .	4	4 429	2 327	491	367	917	625	52.2	26.9	21.0
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	404	194	60	35	-	-	-	-	-
EAST SOUTH CENTRAL: TOTAL . . . . .	191	22 460	8 941	1 921	2 025	4 092	2 695	78.1	16.7	5.2
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	27	1 052	328	68	95	90	60	100.0	-	-
5,000 TO 9,000 SQ. FT. . . . .	47	3 064	1 214	216	266	313	201	100.0	-	-
10,000 TO 19,000 SQ. FT. . . . .	49	5 058	2 039	455	504	674	(v)	(v)	(v)	(v)
20,000 TO 49,000 SQ. FT. . . . .	51	8 580	3 291	713	731	1 557	1 144	90.6	8.4	1.0
50,000 TO 99,000 SQ. FT. . . . .	13	3 889	1 707	382	347	818	578	76.0	20.4	3.6
100,000 TO 199,000 SQ. FT. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 SQ. FT. OR MORE. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.



TABLE 8. Household Goods Warehousing and Storage-Floor Space Size: 1967-Continued

## UNITED STATES AND DIVISIONS

(SIC 4214 and 4224: Household goods warehousing and storage)

Division and floor space size*	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees for week including March 12  (number)	Occupiable public storage floor space, Dec. 31				
						Total  (1,000 sq. ft.)	Space analyzed			
							Total (1,000 sq. ft.)	House- hold goods (percent)	General merchan- dise (percent)	Other (percent)
WEST SOUTH CENTRAL, TOTAL . . . . .	446	70 731	29 670	6 936	6 395	11 224	7 485	70.0	27.2	2.8
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	59	1 446	460	111	147	164	90	95.6	4.4	-
5,000 TO 9,000 SQ. FT. . . . .	96	3 972	1 474	345	415	629	354	92.9	6.5	0.6
10,000 TO 19,000 SQ. FT. . . . .	116	11 889	4 853	1 116	1 094	1 569	957	88.6	8.7	2.7
20,000 TO 49,000 SQ. FT. . . . .	123	25 328	10 293	2 445	2 272	3 653	2 464	81.8	17.2	1.0
50,000 TO 99,000 SQ. FT. . . . .	33	12 550	5 099	1 170	1 071	2 227	1 638	63.6	33.8	2.6
100,000 TO 199,000 SQ. FT. . . . .	18	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
200,000 SQ. FT. OR MORE . . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	43	24	8	8	-	-	-	-	-
MOUNTAIN, TOTAL . . . . .	224	35 982	16 168	3 744	2 897	4 813	3 199	82.2	16.0	1.8
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	25	659	215	53	86	74	40	97.5	2.5	-
5,000 TO 9,000 SQ. FT. . . . .	48	3 092	1 266	283	296	341	198	96.0	1.0	3.0
10,000 TO 19,000 SQ. FT. . . . .	67	7 019	2 906	692	643	902	530	85.3	14.0	0.8
20,000 TO 49,000 SQ. FT. . . . .	61	13 049	5 745	1 294	988	1 804	1 234	84.0	12.6	3.4
50,000 TO 99,000 SQ. FT. . . . .	20	9 080	4 500	1 041	648	1 322	957	70.3	29.2	0.5
100,000 TO 199,000 SQ. FT. . . . .	3	1 607	981	242	144	370	240	100.0	-	-
200,000 SQ. FT. OR MORE . . . . .	-	-	-	-	-	-	-	-	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	1 476	555	139	92	-	-	-	-	-
PACIFIC, TOTAL . . . . .	739	147 957	67 235	14 841	10 135	19 198	11 318	90.3	9.2	0.5
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	82	4 481	1 602	326	296	251	168	97.0	2.4	0.6
5,000 TO 9,000 SQ. FT. . . . .	175	15 268	6 155	1 270	1 124	1 186	909	97.5	1.7	0.9
10,000 TO 19,000 SQ. FT. . . . .	194	24 973	11 361	2 486	1 948	2 637	1 691	93.5	6.2	0.4
20,000 TO 49,000 SQ. FT. . . . .	202	48 236	22 296	4 891	3 213	6 026	3 990	90.6	9.1	0.3
50,000 TO 99,000 SQ. FT. . . . .	61	28 496	14 013	3 204	1 936	4 271	(V)	(V)	(V)	(V)
100,000 TO 199,000 SQ. FT. . . . .	18	13 407	6 829	1 492	887	2 242	1 389	85.2	13.0	1.8
200,000 SQ. FT. OR MORE . . . . .	7	11 932	4 397	1 032	626	2 585	(V)	(V)	(V)	(V)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	1 164	582	140	105	-	-	-	-	-

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

Z Less than 0.05 percent.

\*Occupiable public floor space.

TABLE 9. Household Goods Warehousing and Storage-Revenue Size: 1967

UNITED STATES AND DIVISIONS  
(SIC 4214 and 4224: Household goods warehousing and storage)

Division and revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
UNITED STATES: TOTAL . . . . .	3 701	643 361	282 405	63 154	49 836	100 502
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	9	28	11	9	10	30
\$5,000 TO \$9,000 . . . . .	40	300	129	47	83	186
\$10,000 TO \$24,000 . . . . .	301	5 281	2 088	552	766	1 325
\$25,000 TO \$49,000 . . . . .	532	19 527	7 974	1 958	2 203	4 582
\$50,000 TO \$99,000 . . . . .	856	62 235	26 471	5 938	5 998	12 177
\$100,000 TO \$499,000 . . . . .	1 616	347 668	153 520	34 060	27 457	53 075
\$500,000 OR MORE . . . . .	236	194 579	86 210	19 372	12 352	27 240
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	111	13 743	6 002	1 218	967	1 887
NEW ENGLAND: TOTAL . . . . .	156	25 683	11 340	2 647	1 946	5 180
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)
\$5,000 TO \$9,000 . . . . .	3	20	6	3	14	19
\$10,000 TO \$24,000 . . . . .	10	163	58	20	26	66
\$25,000 TO \$49,000 . . . . .	16	540	233	54	57	135
\$50,000 TO \$99,000 . . . . .	35	2 595	1 185	264	237	669
\$100,000 TO \$499,000 . . . . .	80	16 761	7 293	1 643	1 304	3 266
\$500,000 OR MORE . . . . .	6	(0)	(0)	(0)	(0)	(0)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	5	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC: TOTAL . . . . .	577	101 059	44 336	9 868	7 228	17 137
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	4	14	5	4	4	20
\$5,000 TO \$9,000 . . . . .	8	57	21	9	11	42
\$10,000 TO \$24,000 . . . . .	54	935	348	83	120	312
\$25,000 TO \$49,000 . . . . .	88	3 164	1 236	290	307	795
\$50,000 TO \$99,000 . . . . .	127	9 382	4 040	906	857	1 980
\$100,000 TO \$499,000 . . . . .	240	51 642	22 983	5 012	3 757	8 627
\$500,000 OR MORE . . . . .	39	32 735	14 260	3 245	1 946	4 972
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	17	3 130	1 443	319	226	389
EAST NORTH CENTRAL: TOTAL . . . . .	477	96 753	44 337	9 804	6 997	15 852
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	5	45	27	9	11	42
\$10,000 TO \$24,000 . . . . .	36	621	271	62	91	127
\$25,000 TO \$49,000 . . . . .	59	2 209	979	241	261	561
\$50,000 TO \$99,000 . . . . .	101	7 406	3 344	693	661	1 709
\$100,000 TO \$499,000 . . . . .	226	51 900	24 173	5 329	3 902	7 806
\$500,000 OR MORE . . . . .	37	33 267	15 001	3 381	2 010	5 399
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	13	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL: TOTAL . . . . .	242	42 552	18 788	3 959	3 376	7 431
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)
\$5,000 TO \$9,000 . . . . .	-	-	-	-	-	-
\$10,000 TO \$24,000 . . . . .	21	394	178	52	61	110
\$25,000 TO \$49,000 . . . . .	32	1 205	536	119	145	318
\$50,000 TO \$99,000 . . . . .	48	3 414	1 364	267	302	697
\$100,000 TO \$499,000 . . . . .	114	23 544	10 161	2 175	1 854	3 995
\$500,000 OR MORE . . . . .	17	13 100	6 128	1 270	943	2 162
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	9	(0)	(0)	(0)	(0)	(0)

See footnotes at end of table.



TABLE 9. Household Goods Warehousing and Storage—Revenue Size: 1967—Continued

## UNITED STATES AND DIVISIONS

(SIC 4214 and 4224: Household goods warehousing and storage)

Division and revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
SOUTH ATLANTIC, TOTAL . . . . .	649	100 184	41 590	9 434	8 837	15 575
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	2	(D)	(D)	(0)	(0)	(D)
\$5,000 TO \$9,000 . . . . .	8	61	25	8	12	14
\$10,000 TO \$24,000 . . . . .	55	999	424	102	132	240
\$25,000 TO \$49,000 . . . . .	96	3 528	1 503	389	443	677
\$50,000 TO \$99,000 . . . . .	160	11 639	4 997	1 179	1 259	2 110
\$100,000 TO \$499,000 . . . . .	279	59 240	25 311	5 770	5 379	8 771
\$500,000 OR MORE . . . . .	30	22 462	8 289	1 800	1 430	3 418
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	19	(D)	(D)	(0)	(0)	(0)
EAST SOUTH CENTRAL, TOTAL . . . . .	191	22 460	8 941	1 921	2 025	4 092
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	2	(D)	(0)	(D)	(D)	(0)
\$10,000 TO \$24,000 . . . . .	13	213	82	21	35	48
\$25,000 TO \$49,000 . . . . .	27	1 018	383	105	115	429
\$50,000 TO \$99,000 . . . . .	60	4 337	1 771	374	430	889
\$100,000 TO \$499,000 . . . . .	77	15 268	6 133	1 306	1 340	2 460
\$500,000 OR MORE . . . . .	2	(D)	(D)	(0)	(0)	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	10	523	197	24	34	117
WEST SOUTH CENTRAL, TOTAL . . . . .	446	70 731	29 670	6 936	6 395	11 224
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	1	(D)	(0)	(0)	(0)	(D)
\$5,000 TO \$9,000 . . . . .	8	57	25	10	19	19
\$10,000 TO \$24,000 . . . . .	49	891	350	95	127	196
\$25,000 TO \$49,000 . . . . .	78	2 851	1 034	266	315	625
\$50,000 TO \$99,000 . . . . .	95	6 944	2 835	692	731	1 380
\$100,000 TO \$499,000 . . . . .	173	36 898	14 857	3 417	3 283	5 841
\$500,000 OR MORE . . . . .	26	22 072	10 231	2 372	1 861	2 852
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	16	(D)	(D)	(0)	(D)	(D)
MOUNTAIN, TOTAL . . . . .	224	35 982	16 168	3 744	2 897	4 813
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	1	(0)	(0)	(D)	(0)	(D)
\$10,000 TO \$24,000 . . . . .	21	344	107	39	68	75
\$25,000 TO \$49,000 . . . . .	27	1 038	460	116	129	211
\$50,000 TO \$99,000 . . . . .	61	4 374	1 663	437	464	781
\$100,000 TO \$499,000 . . . . .	92	18 568	8 698	1 945	1 490	2 764
\$500,000 OR MORE . . . . .	14	9 688	4 465	1 029	609	856
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	8	(D)	(0)	(D)	(D)	(0)
PACIFIC, TOTAL . . . . .	739	147 957	67 235	14 841	10 135	19 198
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	5	40	16	5	13	39
\$10,000 TO \$24,000 . . . . .	42	721	270	78	106	151
\$25,000 TO \$49,000 . . . . .	109	3 974	1 610	378	431	831
\$50,000 TO \$99,000 . . . . .	169	12 144	5 272	1 126	1 057	1 962
\$100,000 TO \$499,000 . . . . .	335	73 847	33 911	7 463	5 148	9 545
\$500,000 OR MORE . . . . .	65	55 269	25 235	5 572	3 215	6 541
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	14	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 10. Household Goods Warehousing and Storage-Revenue Freight Equipment: 1967

## DIVISION AND STATE

(SIC 4214 and 4224: Household goods warehousing and storage)

Division and State	All establishments			Establishments reporting 1 or more pieces of revenue freight equipment, December 31, 1967						Number of semi-trailers			Number of full-trailers		
	Number	Revenue (\$1,000)	Estab-lish-ments	Revenue (\$1,000)		Number of trucks		Number of truck-trailers		Total*	Owned	Leased	Total*	Owned	Leased
				Total*	Owned	Leased	Total*	Owned	Leased						
UNITED STATES, TOTAL . . . . .	3 701	643 361	2 073	418 403	8 752	7 699	559	6 475	5 569	487	7 394	6 453	481	677	546
NEW ENGLAND, TOTAL . . . . .	156	25 683	70	12 677	300	267	14	161	143	15	181	172	9	19	14
MAINE . . . . .	19	1 933	4	326	15	10	5	16	15	1	16	9	—	—	—
NEW HAMPSHIRE . . . . .	6	776	6	222	22	12	—	16	15	—	—	—	—	—	—
VERMONT . . . . .	6	373	3	280	10	75	—	45	43	—	63	61	2	4	—
MASSACHUSETTS . . . . .	62	9 284	22	4 280	89	75	4	45	37	1	31	29	2	8	—
RHODE ISLAND . . . . .	18	3 385	9	1 867	51	47	5	62	48	13	69	64	5	4	—
CONNECTICUT . . . . .	45	9 952	26	5 148	113	103	5	62	48	13	69	64	5	4	—
MIDDLE ATLANTIC, TOTAL . . . . .	577	101 059	290	58 280	1 139	965	132	593	495	68	637	520	79	86	9
NEW YORK . . . . .	325	59 435	169	36 144	670	560	88	273	217	42	320	260	34	23	9
NEW JERSEY . . . . .	129	20 614	61	11 526	226	199	13	155	140	4	144	135	4	28	—
PENNSYLVANIA . . . . .	123	21 010	60	10 610	243	206	51	165	158	22	173	125	41	55	—
EAST NORTH CENTRAL, TOTAL . . . . .	477	96 753	275	63 584	1 056	919	61	1 366	1 000	100	1 489	1 303	119	65	—
OHIO . . . . .	138	24 609	77	18 034	299	249	35	1 355	1 000	57	1 440	1 353	12	35	—
INDIANA . . . . .	65	11 283	36	7 175	116	100	1	158	126	19	212	185	12	4	—
ILLINOIS . . . . .	129	32 467	81	22 140	363	318	20	291	274	15	433	383	29	13	—
MICHIGAN . . . . .	93	19 520	51	10 744	156	133	4	223	207	4	281	261	4	13	—
WISCONSIN . . . . .	52	8 874	30	5 491	122	119	1	109	102	5	123	121	2	—	—
WEST NORTH CENTRAL, TOTAL . . . . .	242	42 552	146	29 366	752	670	37	496	419	42	573	508	30	40	3
MINNESOTA . . . . .	29	7 187	15	3 975	62	43	2	67	56	11	81	53	9	8	—
IOWA . . . . .	35	4 344	25	3 907	81	71	4	85	72	8	149	91	7	15	—
MISSOURI . . . . .	80	13 953	46	9 784	288	273	8	136	117	15	141	131	7	18	—
NORTH DAKOTA . . . . .	15	2 070	2	1 014	10	10	—	6	6	—	7	7	—	—	—
SOUTH DAKOTA . . . . .	10	1 223	7	4 453	37	30	—	14	14	6	21	21	—	—	—
NEBRASKA . . . . .	22	4 758	16	4 453	105	83	16	57	51	6	84	73	11	6	—
KANSAS . . . . .	51	8 807	35	5 978	169	160	7	131	123	2	140	132	3	8	—
SOUTH ATLANTIC, TOTAL . . . . .	649	100 184	352	65 401	1 645	1 421	97	922	775	76	914	779	58	205	32
DELAWARE . . . . .	11	1 498	4	891	17	17	—	15	15	—	14	14	—	4	—
MARYLAND . . . . .	62	14 190	36	9 477	197	166	27	109	86	20	115	96	17	27	—
DISTRICT OF COLUMBIA . . . . .	23	17 086	12	5 249	82	73	—	46	37	1	17	14	—	16	—
VIRGINIA . . . . .	77	16 594	45	11 734	226	195	23	163	146	29	200	185	7	75	31
WEST VIRGINIA . . . . .	13	1 753	6	717	42	31	—	10	10	—	14	11	—	—	—
NORTH CAROLINA . . . . .	101	13 227	57	8 913	268	238	18	183	140	1	191	160	12	37	—
SOUTH CAROLINA . . . . .	47	4 685	32	3 903	126	110	—	57	44	6	140	90	17	23	—
GEORGIA . . . . .	102	13 384	53	8 606	244	185	18	134	97	13	140	239	17	23	—
FLORIDA . . . . .	213	25 895	107	15 891	443	401	10	251	222	6	265	239	—	17	—
EAST SOUTH CENTRAL, TOTAL . . . . .	191	22 480	112	16 080	438	400	22	243	210	8	290	267	5	35	—
TEXAS . . . . .	46	5 298	30	4 012	113	107	5	49	49	—	63	62	1	23	—
TENNESSEE . . . . .	49	6 161	28	4 121	147	137	6	109	93	4	116	93	—	14	—
ALABAMA . . . . .	55	6 622	34	4 994	123	105	11	109	93	4	116	93	—	14	—
MISSISSIPPI . . . . .	43	4 419	20	2 353	55	51	—	40	35	—	46	41	—	7	—

See footnotes at end of table.



TABLE 10. Household Goods Warehousing and Storage-Revenue Freight Equipment: 1967-Continued

## DIVISION AND STATE

(SIC 4214 and 4224: Household goods warehousing and storage)

Establishments reporting 1 or more pieces of revenue freight equipment, December 31, 1967

Division and State	All establishments		Number of trucks			Number of truck-trailers			Number of semi-trailers			Number of full-trailers		
	Number	Revenue (\$1,000)	Estab- lish- ments	Revenue (\$1,000)	Total*	Owned	Leased	Total*	Owned	Leased	Total*	Owned	Leased	Total*
WEST SOUTH CENTRAL: TOTAL	446	70 731	248	48 693	911	787	75	1 062	887	64	938	98	76	12
ARKANSAS	26	2 922	14	2 181	58	47	3	55	38	5	52	45	1	1
LOUISIANA	62	6 163	25	5 484	110	102	3	140	125	5	122	107	5	2
OKLAHOMA	70	10 500	40	6 989	155	139	13	126	101	14	156	126	8	9
TEXAS	288	48 146	169	34 079	588	499	56	741	623	40	822	660	71	63
MOUNTAIN: TOTAL	224	35 982	130	24 665	649	597	18	409	350	22	506	447	34	1
MONTANA	31	3 119	12	1 457	45	45	3	23	23	2	32	32	1	1
IDAHO	20	2 801	11	1 928	57	64	3	28	28	1	32	31	1	1
WYOMING	15	1 612	9	7 599	50	39	1	15	15	1	11	11	5	5
COLORADO	52	11 025	36	7 599	241	197	12	105	76	16	154	120	10	10
NEW MEXICO	43	4 408	21	2 745	69	59	3	58	49	4	60	59	1	1
ARIZONA	34	8 552	28	7 872	142	125	3	135	120	2	165	149	11	11
UTAH	17	2 856	8	1 706	48	55	1	32	31	1	34	33	6	6
NEVADA	12	1 509	5	876	18	13	1	13	8	1	18	12	1	1
PACIFIC: TOTAL	739	147 957	450	99 657	1 862	1 673	103	1 453	1 290	92	1 652	1 519	66	7
WASHINGTON	32	19 304	21	12 080	342	314	18	174	158	10	179	169	8	8
OREGON	35	10 779	21	2 830	83	82	1	55	51	4	59	59	4	4
CALIFORNIA	592	114 336	358	78 940	1 334	1 199	64	1 185	1 057	63	1 380	1 272	43	7
ALASKA	8	2 364	3	2 257	32	22	5	16	8	8	16	10	6	6
HAWAII	11	6 754	5	3 550	71	56	15	23	16	7	18	9	9	9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available. X Not applicable.

\*Sum of owned and leased may not add to total as some companies failed to indicate ownership.

TABLE 11. General Warehousing and Storage—Revenue by Source: 1967

**DIVISIONS AND STATES**  
(SIC 4225: General warehousing and storage)

Division and States	Establish- ments  (number)	Total revenue  (\$1,000)	Revenue reported by source									
			Total  (\$1,000)	General merchandise					Household goods  (\$1,000)	Special storage  (\$1,000)	Merchan- dise sales  (\$1,000)	Other  (\$1,000)
				Total  (\$1,000)	Storage revenue  (percent)	Handling charges  (percent)	Cartage revenue  (percent)	Leasing and other general merchan- dise revenue  (percent)				
UNITED STATES: TOTAL . . . . .	1 677	379 910	246 670	226 187	48.7	32.8	11.0	7.6	7 695	2 531	755	9 502
NEW ENGLAND: TOTAL . . . . .	102	18 322	14 620	13 778	49.5	30.9	13.6	6.1	395	-	74	373
MAINE . . . . .	8	818	510	510	43.9	7.1	25.9	23.1	-	-	-	-
NEW HAMPSHIRE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	63	11 872	9 367	8 837	54.1	32.9	9.1	3.8	266	-	71	193
RHODE ISLAND . . . . .	8	1 305	1 182	1 182	49.2	46.4	-	4.4	-	-	-	-
CONNECTICUT . . . . .	18	3 962	3 328	3 016	37.5	25.1	27.5	9.8	129	-	3	180
MIDDLE ATLANTIC: TOTAL . . . . .	444	97 172	64 631	60 130	59.3	29.7	5.4	5.6	987	141	312	3 061
NEW YORK . . . . .	209	39 720	26 090	24 556	64.2	25.4	5.7	4.6	244	10	310	970
NEW JERSEY . . . . .	149	41 644	28 671	26 552	57.7	33.5	3.3	5.4	550	43	-	1 526
PENNSYLVANIA . . . . .	86	15 808	9 870	9 022	50.7	30.2	10.7	8.5	193	88	2	565
EAST NORTH CENTRAL: TOTAL . . . . .	325	90 618	56 822	54 186	49.0	33.9	7.9	9.1	401	364	229	1 642
OHIO . . . . .	90	26 702	19 214	19 006	49.2	34.8	7.3	8.7	115	4	30	59
INDIANA . . . . .	41	11 285	7 402	6 354	43.4	39.1	7.3	10.2	254	11	4	779
ILLINOIS . . . . .	109	31 240	18 572	17 552	51.8	29.4	7.9	10.9	29	235	145	611
MICHIGAN . . . . .	49	15 553	8 357	8 142	42.9	38.9	11.3	7.0	-	97	2	116
WISCONSIN . . . . .	36	5 838	3 277	3 132	58.8	30.6	4.7	5.9	3	17	48	77
WEST NORTH CENTRAL: TOTAL . . . . .	146	34 114	21 444	18 892	44.4	40.4	9.1	6.1	2 119	129	15	289
MINNESOTA . . . . .	28	11 013	6 153	6 142	42.7	47.9	2.7	6.7	-	10	-	1
IOWA . . . . .	25	6 303	4 202	2 553	38.5	29.3	17.0	15.2	1 511	18	4	116
MISSOURI . . . . .	57	12 472	8 491	8 049	48.4	36.0	11.9	3.7	219	67	-	156
NORTH DAKOTA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH DAKOTA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA . . . . .	13	1 287	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
KANSAS . . . . .	18	2 580	1 669	1 621	40.1	51.6	6.8	1.4	-	34	11	3
SOUTH ATLANTIC: TOTAL . . . . .	225	39 802	25 225	22 817	47.6	34.8	10.2	7.5	1 014	525	9	860
DELAWARE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND . . . . .	26	4 342	2 610	2 067	54.7	30.8	12.9	1.6	14	193	-	336
DISTRICT OF COLUMBIA . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA . . . . .	32	7 179	4 611	4 165	56.9	27.1	14.2	1.8	393	22	-	31
WEST VIRGINIA . . . . .	16	2 739	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
NORTH CAROLINA . . . . .	36	4 026	3 170	3 048	47.8	37.0	10.8	4.4	17	30	-	75
SOUTH CAROLINA . . . . .	12	2 837	1 997	1 518	66.2	19.1	9.9	4.7	477	-	-	2
GEORGIA . . . . .	42	7 501	4 491	4 318	35.8	41.3	2.5	20.4	3	86	-	84
FLORIDA . . . . .	55	9 379	4 733	4 230	39.3	38.4	15.7	6.6	78	154	9	262
EAST SOUTH CENTRAL: TOTAL . . . . .	79	16 944	12 472	10 854	54.2	29.0	12.8	3.9	647	457	24	490
KENTUCKY . . . . .	14	6 117	4 710	4 529	52.3	28.1	17.6	2.0	5	102	-	74
TENNESSEE . . . . .	35	6 616	4 990	4 291	51.8	31.5	10.5	6.2	259	184	24	232
ALABAMA . . . . .	19	3 346	2 321	1 649	59.3	28.4	8.4	3.9	321	171	-	180
MISSISSIPPI . . . . .	11	865	451	385	82.6	14.0	1.8	1.6	62	-	-	4
WEST SOUTH CENTRAL: TOTAL . . . . .	137	23 960	17 168	14 943	41.0	37.1	15.1	6.7	1 073	705	36	411
ARKANSAS . . . . .	12	3 432	1 724	1 506	30.8	29.7	21.8	17.7	93	16	3	106
LOUISIANA . . . . .	20	3 016	2 517	2 452	38.5	31.6	24.7	5.1	38	-	26	1
OKLAHOMA . . . . .	15	2 115	1 701	1 562	28.8	35.1	31.1	4.9	97	12	-	30
TEXAS . . . . .	90	15 397	11 226	9 423	45.4	40.1	9.0	5.6	845	677	7	274
MOUNTAIN: TOTAL . . . . .	69	10 874	6 047	5 334	36.7	35.4	12.1	15.8	372	77	52	212
MONTANA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IDAHO . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORADO . . . . .	20	2 982	1 751	1 572	26.6	31.2	17.2	25.0	-	69	-	110
NEW MEXICO . . . . .	4	371	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
ARIZONA . . . . .	14	2 460	1 359	1 316	36.2	31.8	18.9	13.1	27	-	-	16
UTAH . . . . .	14	2 543	1 919	1 673	47.6	40.2	1.1	11.2	155	8	-	83
NEVADA . . . . .	7	1 493	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
PACIFIC: TOTAL . . . . .	150	48 104	28 241	25 253	31.1	29.8	27.8	11.3	687	133	4	2 164
WASHINGTON . . . . .	21	5 954	4 318	4 065	26.0	33.9	34.2	5.8	32	-	-	221
OREGON . . . . .	24	10 303	5 212	5 061	29.2	24.3	19.0	27.5	71	3	-	77
CALIFORNIA . . . . .	98	30 277	17 648	15 740	33.1	30.5	29.0	7.4	44	64	4	1 796
ALASKA . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. V Insufficient analysis to show separately.



TABLE 12. General Warehousing and Storage Space Analysis: 1967

## DIVISIONS AND STATES

(SIC 4225: General warehousing and storage)

Division and State	Establishments  (number)	Revenue  (\$1,000)	Occupiable public storage floor space, Dec. 31					Reserved space*  (1,000 sq. ft.)
			Total  (1,000 sq. ft.)	Space analyzed				
				Total  (1,000 sq. ft.)	General merchandise  (percent)	Household goods  (percent)	Dther  (percent)	
UNITEO STATES: TOTAL. . . . .	1 677	379 910	163 168	123 916	91.8	6.0	2.2	23 325
NEW ENGLAND: TOTAL. . . . .	102	18 322	9 459	8 189	97.6	2.2	0.2	993
MAINE . . . . .	8	818	323	242	99.6	-	0.4	1
NEW HAMPSHIRE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VERMONT . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MASSACHUSETTS . . . . .	63	11 872	6 897	6 093	97.4	2.3	0.2	562
RHOEE ISLAND. . . . .	8	1 305	603	547	97.8	2.2	-	6
CONNECTICUT . . . . .	18	3 962	1 338	1 070	97.5	2.5	-	424
MIOOLE ATLANTIC: TOTAL. . . . .	444	97 172	43 462	31 207	86.8	12.0	1.2	2 772
NEW YORK. . . . .	209	39 720	18 154	12 591	90.6	8.4	1.0	1 587
NEW JERSEY. . . . .	149	41 644	15 462	11 314	95.2	2.5	2.3	882
PENNSYLVANIA. . . . .	86	15 808	9 846	7 302	67.0	32.9	0.1	303
EAST NORTH CENTRAL: TOTAL. . . . .	325	90 618	40 659	32 412	91.5	5.9	2.6	6 295
OHIO. . . . .	90	26 702	12 534	11 105	91.1	4.2	4.7	1 497
INOIANA . . . . .	41	11 285	5 656	3 660	81.7	18.3	-	776
ILLINOIS. . . . .	109	31 240	13 771	9 033	95.4	3.0	1.7	3 094
MICHIGAN. . . . .	49	15 553	5 723	6 366	90.5	7.5	2.0	755
WISCONSIN . . . . .	36	5 838	2 975	2 248	97.3	1.1	1.6	173
WEST NORTH CENTRAL: TOTAL. . . . .	146	34 114	13 884	11 435	95.0	2.7	2.3	1 935
MINNESOTA . . . . .	28	11 013	4 006	3 346	100.0	-	-	416
IOWA. . . . .	25	6 303	1 919	1 599	85.2	10.8	4.1	42
MISSOURI. . . . .	57	12 472	5 799	4 882	94.1	2.0	3.9	1 239
NORTH OAKOTA. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH OAKOTA. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
NEBRASKA. . . . .	13	1 287	718	353	100.0	-	-	230
KANSAS. . . . .	18	2 580	1 283	1 118	99.5	-	0.5	4
SOUTH ATLANTIC: TOTAL. . . . .	225	39 802	18 447	14 245	94.0	3.7	2.3	3 537
DELAWARE. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
MARYLAND. . . . .	26	4 342	2 427	1 937	96.4	3.6	-	9
OISTRICT OF COLUMBIA. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
VIRGINIA. . . . .	32	7 179	4 181	3 300	99.6	0.4	-	574
WEST VIRGINIA. . . . .	16	2 739	1 119	958	88.1	11.9	-	10
NORTH CAROLINA. . . . .	36	4 026	2 140	1 832	99.7	0.3	-	489
SOUTH CAROLINA. . . . .	12	2 837	1 341	1 074	93.8	6.2	-	116
GEORGIA . . . . .	42	7 501	3 256	2 090	95.1	4.7	0.2	935
FLORIOA . . . . .	55	9 379	3 498	2 569	81.7	6.0	12.3	1 398
EAST SOUTH CENTRAL: TOTAL. . . . .	79	16 944	7 146	5 879	93.2	6.3	0.4	1 525
KENTUCKY. . . . .	14	6 117	2 095	1 541	98.8	1.2	-	221
TENNESSEE . . . . .	35	6 616	3 015	2 817	93.3	6.6	0.2	1 003
ALABAMA . . . . .	19	3 346	1 540	1 113	86.6	13.4	-	291
MISSISSIPPI . . . . .	11	865	496	408	90.0	4.9	5.1	10
WEST SOUTH CENTRAL: TOTAL. . . . .	137	23 960	11 634	9 843	96.0	1.6	2.4	2 982
ARKANSAS. . . . .	12	3 432	1 579	743	95.7	4.3	-	334
LOUISIANA . . . . .	20	3 016	1 561	1 485	97.7	0.6	1.7	200
OKLAHOMA. . . . .	15	2 115	686	533	96.8	3.2	-	246
TEXAS . . . . .	90	15 397	7 808	7 082	95.6	1.3	3.0	2 202
MOUNTAIN: TOTAL. . . . .	69	10 874	4 797	3 420	88.4	2.7	8.9	962
MONTANA . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
IOAHO . . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)
WYOMING . . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)
COLORAEO. . . . .	20	2 982	1 282	627	95.4	1.9	2.7	532
NEW MEXICO. . . . .	4	371	108	64	76.6	23.4	-	-
ARIZONA . . . . .	14	2 460	643	370	97.3	2.7	-	17
UTAH. . . . .	14	2 543	1 799	1 711	82.0	2.2	15.8	255
NEVADA. . . . .	7	1 493	623	318	99.4	0.6	-	155
PACIFIC: TOTAL. . . . .	150	48 104	13 680	7 286	93.3	1.9	-	2 324
WASHINGTON. . . . .	21	5 954	2 079	1 356	98.5	1.5	-	363
OREGON. . . . .	24	10 303	2 722	(V)	(V)	(V)	(V)	(V)
CALIFORNIA. . . . .	98	30 277	8 571	5 048	91.6	2.1	6.3	1 408
ALASKA. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)
HAWAII. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
 \*Space reserved for own use or leased on a "landlord-to-tenant" basis.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

V Insufficient analysis to show separately.

TABLE 13. General Warehousing and Storage-Summary: 1967

## SMSA'S WITH 250,000 INHABITANTS OR MORE

(SIC 4225: General warehousing and storage)

Standard metropolitan statistical areas	Establish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable warehouse floor space, Dec. 31		Population, 1960 (number)
						Assigned to public storage (1,000 sq. ft.)	Reserved space* (1,000 sq. ft.)	
UNITED STATES, TOTAL . . . . .	1 677	379 910	163 816	38 860	28 295	163 168	23 325	179 323 175
STANDARD CONSOLIDATED AREAS								
NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY . . . . .	250	61 019	24 316	5 692	3 773	22 891	1 330	14 759 428
CHICAGO, ILL.-NORTHWESTERN ILLINOIS . . . . .	85	22 554	9 812	2 274	1 540	8 808	2 978	6 794 461
STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE								
TOTAL . . . . .	1 192	284 006	124 235	29 208	20 715	113 435	19 689	101 493 699
NEW YORK, N.Y. . . . .	135	26 937	10 379	2 466	1 590	11 130	738	10 694 632
CHICAGO, ILL. . . . .	80	20 951	9 081	2 106	1 429	8 570	2 973	6 220 913
LOS ANGELES-LONG BEACH, CALIF. . . . .	44	16 036	7 645	1 730	1 017	4 274	693	6 038 771
PHILADELPHIA, PA.-N.J. . . . .	38	8 772	3 533	772	529	6 340	220	4 342 897
DETROIT, MICH. . . . .	28	12 035	4 722	1 108	737	4 241	170	3 762 360
SAN FRANCISCO-OAKLAND, CALIF. . . . .	25	6 050	3 212	747	462	1 795	165	2 648 762
BOSTON, MASS. . . . .	37	6 983	3 200	788	569	3 561	220	2 595 481
PITTSBURGH, PA. . . . .	19	4 044	1 993	461	287	1 293	78	2 405 435
ST. LOUIS, MO.-ILL. . . . .	31	7 222	3 385	837	556	3 188	514	2 104 669
WASHINGTON, D.C.-MD.-VA. . . . .	9	1 768	795	189	182	383	6	2 076 610
CLEVELAND, OHIO. . . . .	21	5 431	2 617	653	399	2 861	451	1 909 483
BALTIMORE, MD. . . . .	20	3 293	1 379	305	254	1 848	9	1 803 745
NEWARK, N.J. . . . .	32	13 624	5 072	1 188	835	3 463	110	1 689 420
MINNEAPOLIS-ST. PAUL, MINN. . . . .	18	9 155	5 154	1 238	742	3 069	349	1 482 030
HOUSTON, TEX. . . . .	27	5 138	2 116	549	451	2 764	956	1 418 323
BUFFALO, N.Y. . . . .	12	2 930	1 286	342	245	1 337	469	1 306 957
MILWAUKEE, WIS. . . . .	14	2 825	1 364	320	235	1 204	85	1 278 850
CINCINNATI, OHIO-KY.-IND. . . . .	6	1 601	662	148	101	434	3	1 268 479
PATERSON-CLIFTON-PASSAIC, N.J. . . . .	30	7 848	3 445	813	541	2 811	205	1 186 873
DALLAS, TEX. . . . .	25	4 666	2 033	476	393	1 777	726	1 119 410
SEATTLE-EVERETT, WASH. . . . .	15	4 699	2 401	538	324	1 384	339	1 107 213
KANSAS CITY, MO.-KANS. . . . .	30	6 709	3 449	842	542	3 025	359	1 092 545
SAN DIEGO, CALIF. . . . .	-	-	-	-	-	-	-	1 033 011
ATLANTA, GA. . . . .	27	5 771	2 027	506	448	2 444	918	1 017 188
INDIANAPOLIS, IND. . . . .	8	2 343	1 093	255	190	1 391	362	944 475
MIAMI, FLA. . . . .	16	3 001	1 218	275	234	827	307	935 047
DENVER, COLO. . . . .	18	2 659	1 152	273	207	1 120	532	929 383
NEW ORLEANS, LA. . . . .	13	2 017	1 186	281	237	639	200	907 123
PORTLAND, OREG.-WASH. . . . .	17	6 692	2 053	471	318	1 390	485	821 897
PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS. . . . .	10	1 466	705	169	115	663	26	821 101
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF. . . . .	-	-	-	-	-	-	-	809 782
TAMPA-ST. PETERSBURG, FLA. . . . .	12	1 662	522	110	122	637	439	772 453
COLUMBUS, OHIO . . . . .	11	3 154	1 339	283	181	1 115	459	754 885
ROCHESTER, N.Y. . . . .	5	948	487	126	74	504	-	732 588
DAYTON, OHIO . . . . .	7	1 276	529	115	79	620	99	727 121
LOUISVILLE, KY.-IND. . . . .	8	5 441	1 847	469	306	1 539	161	725 139
BIRMINGHAM, ALA. . . . .	6	1 238	632	154	141	632	286	721 207
SAN ANTONIO, TEX. . . . .	4	615	286	67	66	187	230	716 168
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF. . . . .	-	-	-	-	-	-	-	703 925
MEMPHIS, TENN.-ARK. . . . .	9	2 186	889	221	215	1 088	546	674 583
PHOENIX, ARIZ. . . . .	9	1 387	681	166	132	397	17	663 510
ALBANY-SCHENECTADY-TROY, N.Y. . . . .	12	904	461	105	98	468	210	657 503
SAN JOSE, CALIF. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	642 315
TOLEDO, OHIO-MICH. . . . .	8	2 749	1 241	274	211	1 592	80	630 647
SACRAMENTO, CALIF. . . . .	4	1 162	468	113	75	406	-	625 503
JERSEY CITY, N.J. . . . .	43	9 629	4 103	918	625	3 829	157	610 734
AKRON, OHIO. . . . .	6	2 976	1 070	245	139	1 430	265	605 367
NORFOLK-PORTSMOUTH, VA. . . . .	1	(0)	(0)	(0)	(0)	(0)	(0)	578 507
GARY-HAMMOND-EAST CHICAGO, IND. . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	573 548
FORT WORTH, TEXAS. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	573 215
SYRACUSE, N.Y. . . . .	5	457	247	61	59	246	1	563 781
HARTFORD, CONN. . . . .	6	2 002	966	216	127	648	400	549 249
GREENSBORO-WINSTON-SALEM-HIGH POINT, N.C. . . . .	9	1 350	571	166	124	752	20	520 249
OKLAHOMA CITY, OKLA. . . . .	9	1 532	816	200	162	520	243	511 833
YOUNGSTOWN-WARREN, OHIO. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	509 006
HONOLULU, HAWAII . . . . .	4	1 053	516	111	91	158	33	500 409
SPRINGFIELD-CHICOPPEE-HOLYOKE, MASS.-CONN. . . . .	5	1 179	477	103	74	418	-	493 999
ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	492 168
NASHVILLE, TENN. . . . .	12	2 289	1 125	312	224	907	228	463 628
GRAND RAPIDS, MICH. . . . .	6	1 324	622	143	76	334	355	461 906
OMAHA, NEBR.-IOWA. . . . .	10	953	412	127	103	556	230	457 873
JACKSONVILLE, FLA. . . . .	10	3 406	1 764	428	369	1 324	581	455 411
SALT LAKE CITY, UTAH . . . . .	12	2 360	1 097	216	226	1 766	254	447 795
RICHMOND, VA. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	436 044
TULSA, OKLA. . . . .	4	492	270	62	46	155	3	418 974

See footnotes at end of table.



TABLE 13. General Warehousing and Storage-Summary: 1967-Continued

## SMSA'S WITH 250,000 INHABITANTS OR MORE

(SIC 4225: General warehousing and storage)

Standard metropolitan statistical areas	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable warehouse floor space, Dec. 31		Population, 1960 (number)
						Assigned to public storage (1,000 sq. ft.)	Reserved space* (1,000 sq. ft.)	
FLINT, MICH. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	416 239
WILMINGTON, DEL.-N.J.-MD. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	414 565
WICHITA, KANS. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	381 626
HARRISBURG, PA. . . . .	9	1 057	557	130	95	646	1	371 653
KNOXVILLE, TENN. . . . .	-	-	-	-	-	-	-	368 080
FRESNO, CALIF. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	365 945
MOBILE, ALA. . . . .	3	1 095	514	108	164	367	-	363 389
WILKES-BARRE-HAZLETON, PA. . . . .	4	444	180	59	51	425	38	346 972
CANTON, OHIO . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	340 345
BRIDGEPORT, CONN. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	337 983
FORT LAUDERDALE-HOLLYWOOD, FLA. . . . .	4	123	30	5	8	44	-	333 946
UTICA-ROME, N.Y. . . . .	5	226	64	16	14	262	30	330 771
WORCESTER, MASS. . . . .	5	685	268	55	39	401	22	328 898
TACOMA, WASH. . . . .	-	-	-	-	-	-	-	321 590
NEW HAVEN, CONN. . . . .	4	666	319	74	59	196	-	320 836
DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL. . . . .	6	2 392	1 002	236	142	451	2	319 375
ORLANDO, FLA. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	318 487
CHARLOTTE, N.C. . . . .	16	1 877	853	191	180	743	462	316 781
EL PASO, TEX. . . . .	5	474	204	45	48	429	253	314 070
PEORIA, ILL. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	313 412
BEAUMONT-PORT ARTHUR-DRANGE, TEX. . . . .	5	790	271	67	80	592	15	306 016
LANSING, MICH. . . . .	-	-	-	-	-	-	-	298 949
BAKERSFIELD, CALIF. . . . .	-	-	-	-	-	-	-	291 984
YORK, PA. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	290 242
BINGHAMTON, N.Y.-PA. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	283 600
CHATTANOOGA, TENN.-GA. . . . .	5	1 323	611	127	122	589	228	283 169
SHREVEPORT, LA. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	281 481
JOHNSTOWN, PA. . . . .	-	-	-	-	-	-	-	280 733
LANCASTER, PA. . . . .	-	-	-	-	-	-	-	278 359
SPokane, WASH. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	278 333
DULUTH-SUPERIOR, MINN.-WIS. . . . .	-	-	-	-	-	-	-	276 596
READING, PA. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	275 414
LITTLE ROCK-NORTH LITTLE ROCK, ARK. . . . .	4	1 156	598	126	142	340	291	271 936
SOUTH BEND, IND. . . . .	3	100	54	14	12	82	42	271 057
CORDUS CHRISTI, TEX. . . . .	3	228	97	23	22	227	1	266 594
TRENTON, N.J. . . . .	4	520	195	40	31	314	-	266 392
DES MOINES, IOWA . . . . .	4	999	492	115	123	278	-	266 315
TUCSON, ARIZ. . . . .	-	-	-	-	-	-	-	265 660
ALBUQUERQUE, N. MEX. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	262 199
COLUMBIA, S.C. . . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	260 828
GREENVILLE, S.C. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	255 806
HUNTINGTON-ASHLAND, W. VA.-KY.-OHIO. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	254 780
CHARLESTON, S.C. . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	254 578
CHARLESTON, W. VA. . . . .	7	845	477	104	90	323	-	252 925
ERIE, PA. . . . .	3	324	126	29	18	131	60	250 682

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
 \*Space reserved for own use or leased on a "landlord-to-tenant" basis.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 14. General Warehousing and Storage-Floor Space Size: 1967

## UNITED STATES AND DIVISIONS

(SIC 4225: General warehousing and storage)

Division and floor space size*	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees for week including March 12  (number)	Occupiable public storage floor space, Dec. 31				
						Total  (1,000 sq. ft.)	Space analyzed			
							Total  (1,000 sq. ft.)	House- hold goods  (percent)	General merchan- dise  (percent)	Other  (percent)
UNITED STATES: TOTAL . . . . .	1 677	379 910	163 816	38 860	28 295	163 168	123 916	91.8	6.0	2.2
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	35	598	232	60	60	94	61	86.0	14.0	-
5,000 TO 9,000 SQ. FT. . . . .	92	2 344	881	193	202	635	316	81.3	13.3	5.4
10,000 TO 19,000 SQ. FT. . . . .	206	9 777	4 255	1 048	937	2 829	1 624	88.5	8.4	3.1
20,000 TO 49,000 SQ. FT. . . . .	464	47 370	20 591	4 838	3 875	15 185	11 723	82.4	12.3	5.4
50,000 TO 99,000 SQ. FT. . . . .	361	71 350	31 959	7 404	5 547	25 320	20 701	92.5	5.5	2.0
100,000 TO 199,000 SQ. FT. . . . .	301	100 613	44 169	10 510	7 436	40 250	32 022	93.5	4.9	1.6
200,000 TO 299,000 SQ. FT. . . . .	114	54 879	24 655	6 002	4 157	26 441	21 931	94.1	2.5	3.4
300,000 SQ. FT. OR MORE . . . . .	104	92 364	36 802	8 738	6 029	52 414	35 538	91.7	7.2	1.0
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. . . . .	-	615	272	67	52	-	-	-	-	-
NEW ENGLAND: TOTAL . . . . .	102	18 322	7 902	1 876	1 355	9 459	8 189	97.6	2.2	0.2
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	-	-	-	-	-	-	-	-	-	-
5,000 TO 9,000 SQ. FT. . . . .	6	133	68	16	15	43	35	100.0	-	-
10,000 TO 19,000 SQ. FT. . . . .	8	240	119	24	22	99	63	71.4	19.0	9.5
20,000 TO 49,000 SQ. FT. . . . .	33	3 414	1 437	356	257	1 066	759	88.9	10.0	1.1
50,000 TO 99,000 SQ. FT. . . . .	26	4 443	1 826	418	301	1 777	1 539	98.8	1.2	-
100,000 TO 199,000 SQ. FT. . . . .	18	5 390	2 371	596	386	2 490	1 809	96.4	3.6	-
200,000 TO 299,000 SQ. FT. . . . .	6	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
300,000 SQ. FT. OR MORE . . . . .	5	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. . . . .	-	-	-	-	-	-	-	-	-	-
MIDDLE ATLANTIC: TOTAL . . . . .	444	97 172	39 457	9 320	6 508	43 462	31 207	86.8	12.0	1.2
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	8	227	116	26	19	16	13	92.3	7.7	-
5,000 TO 9,000 SQ. FT. . . . .	17	367	147	33	35	114	(V)	(V)	(V)	(V)
10,000 TO 19,000 SQ. FT. . . . .	45	2 221	938	230	180	599	(V)	(V)	(V)	(V)
20,000 TO 49,000 SQ. FT. . . . .	133	14 496	6 109	1 409	973	4 327	2 911	82.7	13.0	4.3
50,000 TO 99,000 SQ. FT. . . . .	93	19 570	7 903	1 803	1 308	6 257	4 633	93.0	5.3	1.7
100,000 TO 199,000 SQ. FT. . . . .	91	27 732	11 159	2 663	1 840	12 004	9 092	88.6	9.7	1.7
200,000 TO 299,000 SQ. FT. . . . .	30	14 641	6 282	1 609	1 075	6 903	4 560	95.1	4.9	-
300,000 SQ. FT. OR MORE . . . . .	27	17 918	6 803	1 547	1 078	13 242	9 666	79.2	20.7	0.1
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. . . . .	-	-	-	-	-	-	-	-	-	-
EAST NORTH CENTRAL: TOTAL . . . . .	325	90 618	38 215	9 015	6 155	40 659	32 412	91.5	5.9	2.6
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	7	146	33	8	10	22	22	86.4	13.6	-
5,000 TO 9,000 SQ. FT. . . . .	15	258	76	13	18	110	74	100.0	-	-
10,000 TO 19,000 SQ. FT. . . . .	34	1 697	753	184	144	479	350	93.7	6.3	-
20,000 TO 49,000 SQ. FT. . . . .	77	9 849	4 340	1 028	753	2 744	2 849	72.9	17.7	9.3
50,000 TO 99,000 SQ. FT. . . . .	71	14 364	6 506	1 515	1 099	5 202	5 233	91.4	7.1	1.5
100,000 TO 199,000 SQ. FT. . . . .	60	19 904	8 530	1 931	1 297	8 287	7 645	93.7	4.0	2.3
200,000 TO 299,000 SQ. FT. . . . .	27	12 737	5 726	1 407	929	5 981	5 355	95.2	4.1	0.7
300,000 SQ. FT. OR MORE . . . . .	34	31 452	12 161	2 906	1 884	17 834	10 884	93.0	4.5	2.5
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. . . . .	-	211	90	23	21	-	-	-	-	-
WEST NORTH CENTRAL: TOTAL . . . . .	146	34 114	16 785	4 072	2 809	13 884	11 435	95.0	2.7	2.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
5,000 TO 9,000 SQ. FT. . . . .	7	217	88	22	21	47	(V)	(V)	(V)	(V)
10,000 TO 19,000 SQ. FT. . . . .	22	1 401	725	177	155	301	154	98.1	1.9	-
20,000 TO 49,000 SQ. FT. . . . .	30	2 814	1 230	270	208	971	650	91.4	3.4	5.2
50,000 TO 99,000 SQ. FT. . . . .	37	6 989	3 267	808	580	2 667	2 069	88.1	7.9	4.0
100,000 TO 199,000 SQ. FT. . . . .	27	7 967	3 574	926	704	3 449	2 939	90.8	4.1	5.1
200,000 TO 299,000 SQ. FT. . . . .	14	6 353	3 108	719	454	3 173	3 173	100.0	-	-
300,000 SQ. FT. OR MORE . . . . .	7	8 131	4 672	1 123	671	3 272	2 443	100.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
SOUTH ATLANTIC: TOTAL . . . . .	225	39 802	17 024	3 961	3 451	18 447	14 245	94.0	3.7	2.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	4	42	24	5	7	11	(V)	(V)	(V)	(V)
5,000 TO 9,000 SQ. FT. . . . .	17	447	181	38	42	113	(V)	(V)	(V)	(V)
10,000 TO 19,000 SQ. FT. . . . .	34	1 223	503	124	126	492	313	78.9	15.7	5.4
20,000 TO 49,000 SQ. FT. . . . .	66	4 876	2 169	522	553	2 145	1 598	92.4	7.2	0.4
50,000 TO 99,000 SQ. FT. . . . .	44	7 633	3 236	729	630	2 937	2 364	90.4	8.2	1.4
100,000 TO 199,000 SQ. FT. . . . .	36	12 191	5 206	1 188	988	4 820	3 669	97.2	2.8	-
200,000 TO 299,000 SQ. FT. . . . .	15	6 598	2 511	614	504	3 584	2 592	89.7	-	10.3
300,000 SQ. FT. OR MORE . . . . .	9	6 757	3 188	738	596	4 345	3 652	98.5	1.5	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. . . . .	-	35	6	3	5	-	-	-	-	-

See footnotes at end of table.



TABLE 14. General Warehousing and Storage-Floor Space Size: 1967—Continued

## UNITED STATES AND DIVISIONS

(SIC 4225: General warehousing and storage)

Division and floor space size*	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees for week including March 12  (number)	Occupiable public storage floor space, Dec. 31				
						Total  (1,000 sq. ft.)	Space analyzed			
							Total (1,000 sq. ft.)	House- hold goods (percent)	General merchan- dise (percent)	Other (percent)
EAST SOUTH CENTRAL, TOTAL . . . . .	79	16 944	7 298	1 806	1 578	7 146	5 879	93.2	6.3	0.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	3	31	12	4	4	10	(V)	(V)	(V)	(V)
5,000 TO 9,000 SQ. FT. . . . .	4	78	27	7	9	31	(V)	(V)	(V)	(V)
10,000 TO 19,000 SQ. FT. . . . .	10	536	213	76	69	154	91	68.1	19.8	12.1
20,000 TO 49,000 SQ. FT. . . . .	23	1 688	800	176	166	786	684	84.2	15.8	-
50,000 TO 99,000 SQ. FT. . . . .	14	2 202	1 076	289	264	972	626	86.4	13.6	-
100,000 TO 199,000 SQ. FT. . . . .	15	3 442	1 555	396	355	1 942	1 841	97.5	1.7	0.8
200,000 TO 299,000 SQ. FT. . . . .	5	2 380	1 135	252	294	1 240	969	90.3	9.7	-
300,000 SQ. FT. OR MORE . . . . .	5	6 587	2 480	606	417	2 011	1 653	98.5	1.5	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	-	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL, TOTAL . . . . .	137	23 960	10 508	2 630	2 262	11 634	9 843	96.0	1.6	2.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT. . . . .	9	308	85	22	22	59	31	77.4	22.6	-
10,000 TO 19,000 SQ. FT. . . . .	26	955	374	99	111	350	184	96.2	-	3.8
20,000 TO 49,000 SQ. FT. . . . .	39	2 944	1 161	266	297	1 108	758	86.3	7.9	5.8
50,000 TO 99,000 SQ. FT. . . . .	30	5 161	2 762	638	519	2 183	2 050	93.5	1.7	4.9
100,000 TO 199,000 SQ. FT. . . . .	16	4 646	1 849	423	387	2 124	1 791	97.0	2.8	0.2
200,000 TO 299,000 SQ. FT. . . . .	7	2 984	1 519	466	374	1 625	1 625	100.0	-	-
300,000 SQ. FT. OR MORE . . . . .	8	6 923	2 746	713	546	4 179	3 398	97.5	-	2.5
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOUNTAIN, TOTAL . . . . .	69	10 874	5 025	1 165	978	4 797	3 420	88.4	2.7	8.9
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	3	33	7	3	4	10	7	100.0	-	-
5,000 TO 9,000 SQ. FT. . . . .	7	226	78	15	14	48	(V)	(V)	(V)	(V)
10,000 TO 19,000 SQ. FT. . . . .	9	345	97	23	26	110	(V)	(V)	(V)	(V)
20,000 TO 49,000 SQ. FT. . . . .	24	2 616	1 265	299	276	726	549	78.5	14.2	7.3
50,000 TO 99,000 SQ. FT. . . . .	12	1 543	739	184	146	918	699	96.4	2.1	1.4
100,000 TO 199,000 SQ. FT. . . . .	10	4 041	1 963	465	343	1 362	808	97.9	-	2.1
200,000 TO 299,000 SQ. FT. . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
300,000 SQ. FT. OR MORE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	-	-	-	-	-	-	-	-	-
PACIFIC, TOTAL . . . . .	150	48 104	21 602	5 015	3 199	13 680	7 286	93.3	1.9	4.7
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT. . . . .	6	69	22	9	9	15	(V)	(V)	(V)	(V)
5,000 TO 9,000 SQ. FT. . . . .	10	310	131	27	26	70	42	83.3	16.7	-
10,000 TO 19,000 SQ. FT. . . . .	18	1 159	533	111	104	245	135	77.8	20.0	2.2
20,000 TO 49,000 SQ. FT. . . . .	39	4 673	2 080	512	392	1 312	965	79.4	9.9	10.7
50,000 TO 99,000 SQ. FT. . . . .	34	9 445	4 644	1 020	700	2 407	1 488	97.0	0.3	2.7
100,000 TO 199,000 SQ. FT. . . . .	28	15 300	7 962	1 922	1 136	3 772	2 428	99.8	0.2	-
200,000 TO 299,000 SQ. FT. . . . .	8	6 704	3 286	686	367	2 047	1 769	88.7	-	11.3
300,000 SQ. FT. OR MORE . . . . .	7	10 306	2 883	712	454	3 812	(V)	(V)	(V)	(V)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR. .	-	138	61	16	11	-	-	-	-	-

Standard Notes: - Represents zero.  
\*Occupiable public floor space.

D Withheld to avoid disclosure.

NA Not available.

V Insufficient analysis to show separately.

X Not applicable.

Z Less than 0.05 percent.

TABLE 15. General Warehousing and Storage—Revenue Size: 1967

**UNITED STATES AND DIVISIONS**  
(SIC 4225: General warehousing and storage)

Division and revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
UNITED STATES: TOTAL . . . . .	1 677	379 910	163 816	38 860	28 295	163 168
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	5	14	6	5	6	26
\$5,000 TO \$9,000 . . . . .	16	110	40	16	20	130
\$10,000 TO \$24,000 . . . . .	137	2 418	918	245	284	1 966
\$25,000 TO \$49,000 . . . . .	250	9 258	3 624	893	917	7 358
\$50,000 TO \$99,000 . . . . .	303	22 214	9 422	2 198	1 977	13 090
\$100,000 TO \$499,000 . . . . .	710	165 858	71 134	16 894	12 575	78 174
\$500,000 OR MORE . . . . .	200	174 637	76 603	18 204	12 147	59 243
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	56	5 401	2 069	405	369	3 181
NEW ENGLAND: TOTAL . . . . .	102	18 322	7 902	1 876	1 355	9 459
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)
\$10,000 TO \$24,000 . . . . .	9	163	55	14	15	149
\$25,000 TO \$49,000 . . . . .	15	574	263	78	78	577
\$50,000 TO \$99,000 . . . . .	18	1 265	562	142	125	815
\$100,000 TO \$499,000 . . . . .	51	12 091	5 122	1 239	862	6 227
\$500,000 OR MORE . . . . .	6	4 199	1 890	401	272	1 630
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	1	(0)	(0)	(0)	(0)	(0)
MIDDLE ATLANTIC: TOTAL . . . . .	444	97 172	39 457	9 320	6 508	43 462
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)
\$10,000 TO \$24,000 . . . . .	33	607	213	59	61	478
\$25,000 TO \$49,000 . . . . .	43	1 578	662	165	143	1 519
\$50,000 TO \$99,000 . . . . .	97	7 103	2 849	669	522	3 774
\$100,000 TO \$499,000 . . . . .	202	46 698	18 479	4 488	3 109	23 186
\$500,000 OR MORE . . . . .	54	39 558	16 769	3 858	2 607	13 637
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	13	(0)	(0)	(0)	(0)	(0)
EAST NORTH CENTRAL: TOTAL . . . . .	325	90 618	38 215	9 015	6 155	40 659
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)
\$5,000 TO \$9,000 . . . . .	1	(0)	(0)	(0)	(0)	(0)
\$10,000 TO \$24,000 . . . . .	27	485	188	52	61	459
\$25,000 TO \$49,000 . . . . .	34	1 200	459	95	89	911
\$50,000 TO \$99,000 . . . . .	51	3 949	1 768	411	342	2 556
\$100,000 TO \$499,000 . . . . .	150	36 759	16 035	3 731	2 574	16 581
\$500,000 OR MORE . . . . .	50	47 573	19 546	4 668	3 031	19 392
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	11	(0)	(0)	(0)	(0)	(0)
WEST NORTH CENTRAL: TOTAL . . . . .	146	34 114	16 785	4 072	2 809	13 884
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	2	(0)	(0)	(0)	(0)	(0)
\$5,000 TO \$9,000 . . . . .	-	-	-	-	-	-
\$10,000 TO \$24,000 . . . . .	12	206	93	24	33	190
\$25,000 TO \$49,000 . . . . .	23	860	312	72	67	664
\$50,000 TO \$99,000 . . . . .	23	1 781	836	194	179	920
\$100,000 TO \$499,000 . . . . .	65	15 051	6 775	1 623	1 132	7 680
\$500,000 OR MORE . . . . .	17	15 433	8 396	2 065	1 320	4 098
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR. . . . .	4	(0)	(0)	(0)	(0)	(0)

See footnotes at end of table.



TABLE 15. General Warehousing and Storage—Revenue Size: 1967—Continued

**UNITED STATES AND DIVISIONS**  
(SIC 4225: General warehousing and storage)

Division and revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
<b>SOUTH ATLANTIC: TOTAL . . . . .</b>	<b>225</b>	<b>39 802</b>	<b>17 024</b>	<b>3 961</b>	<b>3 451</b>	<b>18 447</b>
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	3	16	8	3	4	13
\$10,000 TO \$24,000 . . . . .	25	401	181	45	58	327
\$25,000 TO \$49,000 . . . . .	50	1 877	734	161	183	1 186
\$50,000 TO \$99,000 . . . . .	35	2 451	1 021	238	265	1 762
\$100,000 TO \$499,000 . . . . .	84	19 547	8 596	1 981	1 720	8 644
\$500,000 OR MORE . . . . .	21	15 059	6 318	1 514	1 200	6 259
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	7	(D)	(D)	(D)	(D)	(D)
<b>EAST SOUTH CENTRAL: TOTAL . . . . .</b>	<b>79</b>	<b>16 944</b>	<b>7 298</b>	<b>1 806</b>	<b>1 578</b>	<b>7 146</b>
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000 . . . . .	6	93	25	8	9	91
\$25,000 TO \$49,000 . . . . .	17	666	324	96	113	563
\$50,000 TO \$99,000 . . . . .	12	838	400	88	85	488
\$100,000 TO \$499,000 . . . . .	31	7 143	3 300	831	731	3 156
\$500,000 OR MORE . . . . .	7	7 752	3 029	725	579	2 538
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	4	(D)	(D)	(D)	(D)	(D)
<b>WEST SOUTH CENTRAL: TOTAL . . . . .</b>	<b>137</b>	<b>23 960</b>	<b>10 508</b>	<b>2 630</b>	<b>2 262</b>	<b>11 634</b>
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000 . . . . .	9	170	50	15	19	106
\$25,000 TO \$49,000 . . . . .	36	1 326	450	114	129	990
\$50,000 TO \$99,000 . . . . .	29	2 131	857	199	212	1 077
\$100,000 TO \$499,000 . . . . .	46	11 515	5 081	1 164	1 040	5 663
\$500,000 OR MORE . . . . .	9	8 427	3 901	1 100	817	3 528
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	6	(D)	(D)	(D)	(D)	(D)
<b>MOUNTAIN: TOTAL . . . . .</b>	<b>69</b>	<b>10 874</b>	<b>5 025</b>	<b>1 165</b>	<b>978</b>	<b>4 797</b>
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	-	-	-	-	-	-
\$5,000 TO \$9,000 . . . . .	3	20	4	3	4	13
\$10,000 TO \$24,000 . . . . .	8	149	46	11	12	67
\$25,000 TO \$49,000 . . . . .	13	497	157	36	40	532
\$50,000 TO \$99,000 . . . . .	13	956	437	105	111	843
\$100,000 TO \$499,000 . . . . .	24	5 128	2 367	577	482	1 666
\$500,000 OR MORE . . . . .	5	3 996	1 950	426	322	1 570
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	5	128	64	7	7	106
<b>PACIFIC: TOTAL . . . . .</b>	<b>150</b>	<b>48 104</b>	<b>21 602</b>	<b>5 015</b>	<b>3 199</b>	<b>13 680</b>
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--						
LESS THAN \$5,000 . . . . .	1	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000 . . . . .	2	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000 . . . . .	8	144	67	17	16	99
\$25,000 TO \$49,000 . . . . .	19	680	263	76	75	416
\$50,000 TO \$99,000 . . . . .	25	1 740	692	152	136	855
\$100,000 TO \$499,000 . . . . .	57	11 926	5 379	1 260	925	5 371
\$500,000 OR MORE . . . . .	31	32 640	14 804	3 447	1 999	6 591
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR . . . . .	7	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

TABLE 16. General Warehousing and Storage-Type of Building: 1967

## DIVISIONS AND STATES

(SIC 4225: General warehousing and storage)

Division and States	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees for week including March 12 (number)	Occupiable public storage floor space, Dec. 31			
						Total (1,000 sq. ft.)	Space analyzed		
							Total (1,000 sq. ft.)	Single story buildings (1,000 sq. ft.)	Multiple story building (1,000 sq. ft.)
UNITED STATES: TOTAL . . . . .	1 677	379 910	163 816	38 860	28 295	163 168	108 901	63 102	45 799
NEW ENGLAND: TOTAL . . . . .	102	18 322	7 902	1 876	1 355	9 459	7 408	2 642	4 766
MAINE . . . . .	8	818	187	63	52	323	212	146	66
NEW HAMPSHIRE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS . . . . .	63	11 872	5 020	1 182	889	6 897	5 741	1 729	4 012
RHODE ISLAND . . . . .	8	1 305	674	162	109	603	535	245	290
CONNECTICUT . . . . .	18	3 962	1 883	438	282	1 338	890	492	398
MIDDLE ATLANTIC: TOTAL . . . . .	444	97 172	39 457	9 320	6 508	43 462	28 000	12 510	15 490
NEW YORK . . . . .	209	39 720	15 640	3 747	2 649	18 154	11 509	2 952	8 557
NEW JERSEY . . . . .	149	41 644	16 982	3 901	2 701	15 462	9 952	7 187	2 765
PENNSYLVANIA . . . . .	86	15 808	6 835	1 672	1 158	9 846	6 539	2 371	4 168
EAST NORTH CENTRAL: TOTAL . . . . .	325	90 618	38 215	9 015	6 155	40 659	28 665	15 779	12 886
OHIO . . . . .	90	26 702	11 541	2 665	1 837	12 534	10 064	6 823	3 241
INDIANA . . . . .	41	11 285	5 267	1 194	841	5 656	3 326	1 643	1 683
ILLINOIS . . . . .	109	31 240	12 743	3 103	2 064	13 771	8 695	4 367	4 328
MICHIGAN . . . . .	49	15 553	6 127	1 446	976	5 723	4 597	2 047	2 550
WISCONSIN . . . . .	36	5 838	2 537	607	437	2 975	1 983	899	1 084
WEST NORTH CENTRAL: TOTAL . . . . .	146	34 114	16 785	4 072	2 809	13 884	10 288	5 329	4 959
MINNESOTA . . . . .	28	11 013	5 927	1 387	873	4 006	3 161	1 284	1 877
IOWA . . . . .	25	6 303	2 839	696	575	1 919	1 293	731	562
MISSOURI . . . . .	57	12 472	6 039	1 482	986	5 799	4 292	2 653	1 639
NORTH DAKOTA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA . . . . .	13	1 287	544	155	131	718	353	99	254
KANSAS . . . . .	18	2 580	1 250	317	208	1 283	1 098	562	536
SOUTH ATLANTIC: TOTAL . . . . .	225	39 802	17 024	3 961	3 451	18 447	11 801	9 393	2 408
DELAWARE . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND . . . . .	26	4 342	1 864	412	356	2 427	1 897	1 268	629
DISTRICT OF COLUMBIA . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA . . . . .	32	7 179	3 438	787	666	4 181	3 270	2 602	668
WEST VIRGINIA . . . . .	16	2 739	1 472	343	266	1 119	920	820	100
NORTH CAROLINA . . . . .	36	4 026	1 765	443	378	2 140	996	681	315
SOUTH CAROLINA . . . . .	12	2 837	892	178	180	1 341	730	613	117
GEORGIA . . . . .	42	7 501	2 809	683	598	3 256	1 477	1 334	143
FLORIDA . . . . .	55	9 379	3 999	927	841	3 498	2 114	1 710	404
EAST SOUTH CENTRAL: TOTAL . . . . .	79	16 944	7 298	1 806	1 578	7 146	4 920	3 957	963
KENTUCKY . . . . .	14	6 117	2 165	560	394	2 095	1 044	1 035	9
TENNESSEE . . . . .	35	6 616	3 102	779	691	3 015	2 444	1 726	718
ALABAMA . . . . .	19	3 346	1 632	373	393	1 540	1 113	987	126
MISSISSIPPI . . . . .	11	865	399	94	100	496	319	209	110
WEST SOUTH CENTRAL: TOTAL . . . . .	137	23 960	10 508	2 630	2 262	11 634	8 581	7 240	1 341
ARKANSAS . . . . .	12	3 432	1 508	468	388	1 579	663	426	237
LOUISIANA . . . . .	20	3 016	1 526	357	311	1 561	1 195	1 078	117
OKLAHOMA . . . . .	15	2 115	1 101	267	213	686	438	315	123
TEXAS . . . . .	90	15 397	6 373	1 538	1 350	7 808	6 285	5 421	864
MOUNTAIN: TOTAL . . . . .	69	10 874	5 025	1 165	978	4 797	2 742	2 082	660
MONTANA . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO . . . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING . . . . .	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO . . . . .	20	2 982	1 299	310	246	1 282	574	301	273
NEW MEXICO . . . . .	4	371	162	52	42	108	64	42	22
ARIZONA . . . . .	14	2 460	1 277	315	223	643	370	326	44
UTAH . . . . .	14	2 543	1 166	228	248	1 799	1 382	1 116	266
NEVADA . . . . .	7	1 493	631	151	108	623	198	198	-
PACIFIC: TOTAL . . . . .	150	48 104	21 602	5 015	3 199	13 680	6 496	4 170	2 326
WASHINGTON . . . . .	21	5 954	3 025	693	435	2 079	1 247	1 001	246
OREGON . . . . .	24	10 303	3 600	840	556	2 722	(v)	(v)	(v)
CALIFORNIA . . . . .	98	30 277	14 191	3 312	2 080	8 571	4 511	2 842	1 669
ALASKA . . . . .	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII . . . . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. V Insufficient analysis to show separately.



TABLE 17. Refrigerated Warehousing, Except Food Lockers-Summary: 1967

## SMSA'S WITH 1,000,000 INHABITANTS OR MORE

(SIC 4222: Refrigerated warehousing, except food lockers)

Standard metropolitan statistical areas	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees, for week including March 12  (number)	Occupiable refrigerated storage space, Dec. 31					
						Public space, total  (1,000 cu. ft.)	Public refrigerated space analyzed		Reserved space <sup>1</sup>  (1,000 cu. ft.)	Frozen food lockers, Dec. 31	
							Freezer space  (percent)	Other refri- gerated space  (percent)		Indi- vidual lockers, installed (number)	Bulk freezer storage space (1,000 cu. ft.)
UNITED STATES, TOTAL. . . . .	749	228 902	83 123	19 428	13 381	525 938	73.5	26.5	41 392	9 108	59
STANDARD CONSOLIDATED AREAS											
NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY.	32	19 484	8 304	2 045	1 063	28 358	84.7	15.3	5 916	-	-
CHICAGO, ILL.-NORTHWESTERN INDIANA. . .	19	15 068	6 938	1 660	1 033	29 909	66.3	33.7	999	-	-
STANDARD METROPOLITAN STATISTICAL AREAS WITH 1,000,000 INHABITANTS OR MORE											
TOTAL. . . . .	182	100 879	40 984	9 660	5 843	226 175	75.0	25.0	13 900	825	-
NEW YORK, N.Y. . . . .	22	10 189	4 464	1 050	545	16 876	83.1	16.9	3 394	-	-
CHICAGO, ILL. . . . .	19	15 068	6 938	1 660	1 033	29 909	66.3	33.7	999	-	-
LOS ANGELES-LONG BEACH, CALIF. . . . .	19	8 735	2 941	677	397	13 167	78.4	21.6	1 234	-	-
PHILADELPHIA, PA.-N.J. . . . .	11	4 876	2 070	498	302	11 421	89.6	10.4	1 151	400	-
DETROIT, MICH. . . . .	6	2 773	1 246	341	179	4 298	78.2	21.8	128	-	-
SAN FRANCISCO-OAKLAND, CALIF. . . . .	7	5 130	1 199	273	153	5 668	81.0	19.0	621	-	-
BOSTON, MASS. . . . .	15	5 636	1 984	465	290	13 565	76.0	24.0	-	-	-
PITTSBURGH, PA. . . . .	2	626	252	87	61	1 409	100.0	-	240	-	-
ST. LOUIS, MO.-ILL. . . . .	7	3 546	1 461	354	209	7 179	55.1	44.9	655	-	-
WASHINGTON, D.C.-MO.-VA. . . . .	3	1 623	546	139	77	2 162	90.2	9.8	227	-	-
CLEVELAND, OHIO . . . . .	4	3 030	1 360	330	197	5 266	58.8	41.2	260	-	-
BALTIMORE, MD. . . . .	6	2 437	1 055	298	196	3 071	87.9	12.1	154	-	-
NEWARK, N.J. . . . .	2	1 318	548	123	56	2 116	100.0	-	306	-	-
MINNEAPOLIS-ST. PAUL, MINN. . . . .	6	3 940	1 448	331	201	4 446	91.3	8.7	374	425	-
BUFFALO, N.Y. . . . .	6	1 341	503	130	108	2 258	78.4	21.6	415	-	-
CINCINNATI, OHIO-KY.-INO. . . . .	10	2 459	821	198	129	4 297	84.0	16.0	1 360	-	-
HOUSTON, TEX. . . . .	4	1 732	776	177	98	3 316	94.2	5.8	570	-	-
MILWAUKEE, WIS. . . . .	3	1 630	944	221	145	1 210	73.9	26.1	220	-	-
PATERSON-CLIFTON-PASSAIC, N.J. . . . .	1	181	55	9	4	260	-	100.0	-	-	-
SEATTLE-EVERETT, WASH. . . . .	4	3 699	1 322	403	296	12 410	70.6	29.4	144	-	-
KANSAS CITY, MO.-KANS. . . . .	7	8 730	3 924	804	472	36 377	83.4	16.6	512	-	-
DALLAS, TEX. . . . .	8	9 239	4 203	869	520	37 343	75.7	24.3	408	-	-
SAN DIEGO, CALIF. . . . .	2	328	98	23	14	1 096	39.5	60.5	106	-	-
ATLANTA, GA. . . . .	8	2 613	826	200	161	7 055	57.5	42.5	422	-	-

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.  
<sup>1</sup> Space reserved for own use or leased on a "landlord-to-tenant" basis.

TABLE 18. Refrigerated Warehousing, Except Food Lockers, by Type of Product Stored: 1967

## UNITED STATES AND REGIONS

(SIC 4222: Refrigerated warehousing, except food lockers)

Region and type of product stored	Estab- lish- ments	Revenue	Revenue reported by source								Occupiable public refrigerated storage space, Dec. 31
			Total	Refrigerated warehousing revenue			Storage except refri- gerated	Food locker revenue	Merchan- dise sales	Other	
				Total	From leasing space¹	From storing, freezing, handling etc.¹					
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(percent)	(percent)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(1,000 cu. ft.)
UNITED STATES, TOTAL . . . . .	749	228 902	188 182	159 012	11.2	88.8	14 021	343	3 906	10 900	525 938
APPLES . . . . .	31	3 885	3 321	1 809	29.7	70.3	359	2	304	847	12 695
DAIRY PRODUCTS, POULTRY, EGGS . . . . .	39	9 354	8 766	8 056	14.3	85.7	68	1	153	488	20 623
FRESH FRUITS, VEGETABLES . . . . .	38	5 892	5 614	5 149	10.9	89.1	1	10	127	327	17 773
FROZEN FRUITS, VEGETABLES . . . . .	108	47 692	46 916	43 842	7.4	92.6	2 115	12	229	718	130 797
MEATS, MEAT PRODUCTS--FRESH AND FROZEN . . . . .	78	33 249	31 431	24 543	7.7	92.3	5 016	23	720	1 129	55 120
FISH . . . . .	32	12 464	11 497	9 922	6.7	93.3	357	7	932	279	21 602
OTHER REFRIGERATED PRODUCTS . . . . .	27	6 358	6 112	5 260	23.6	76.4	325	2	170	355	15 596
PRODUCTS NOT INDICATED* . . . . .	396	110 008	74 525	60 431	14.2	85.8	5 780	286	1 271	6 757	251 732
THE NORTHEASTERN STATES, TOTAL . . . . .	193	57 407	48 864	43 211	11.9	88.1	3 299	24	600	1 730	118 171
APPLES . . . . .	17	1 347	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DAIRY PRODUCTS, POULTRY, EGGS . . . . .	7	797	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FRESH FRUITS, VEGETABLES . . . . .	5	510	355	341	12.6	87.4	-	-	-	14	1 559
FROZEN FRUITS, VEGETABLES . . . . .	19	13 865	13 639	12 525	10.5	89.5	994	3	2	115	28 970
MEATS, MEAT PRODUCTS--FRESH AND FROZEN . . . . .	19	7 414	7 358	5 189	3.0	97.0	1 716	-	-	453	12 097
FISH . . . . .	13	5 942	5 690	5 142	6.8	93.2	-	7	348	193	7 971
OTHER REFRIGERATED PRODUCTS . . . . .	6	1 000	945	516	14.9	85.1	217	-	163	49	1 297
PRODUCTS NOT INDICATED* . . . . .	107	26 532	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
THE NORTH CENTRAL STATES, TOTAL . . . . .	182	68 902	51 945	42 569	12.1	87.9	6 678	278	825	1 595	156 258
APPLES . . . . .	-	-	-	-	-	-	-	-	-	-	-
DAIRY PRODUCTS, POULTRY, EGGS . . . . .	24	5 887	5 391	4 935	8.1	91.9	68	1	3	384	14 439
FRESH FRUITS, VEGETABLES . . . . .	3	587	587	482	-	100.0	-	-	-	105	2 552
FROZEN FRUITS, VEGETABLES . . . . .	15	6 305	6 194	5 149	14.5	85.5	1 004	-	20	21	18 738
MEATS, MEAT PRODUCTS--FRESH AND FROZEN . . . . .	34	15 703	13 891	12 270	5.4	94.6	1 289	23	16	293	27 053
FISH . . . . .	4	2 455	2 047	1 690	12.9	87.1	357	-	-	-	4 536
OTHER REFRIGERATED PRODUCTS . . . . .	6	3 177	3 045	2 870	19.7	80.3	47	2	-	126	7 247
PRODUCTS NOT INDICATED* . . . . .	96	34 788	20 790	15 173	16.8	83.2	3 913	252	786	666	81 693
THE SOUTH, TOTAL . . . . .	187	46 508	39 392	34 142	10.6	89.4	2 710	20	1 462	1 058	118 394
APPLES . . . . .	4	440	410	265	3.0	97.0	36	-	88	21	4 288
DAIRY PRODUCTS, POULTRY, EGGS . . . . .	5	1 774	1 774	1 609	25.7	74.3	-	-	150	15	3 671
FRESH FRUITS, VEGETABLES . . . . .	6	961	924	889	1.9	98.1	-	10	-	25	3 366
FROZEN FRUITS, VEGETABLES . . . . .	30	8 537	8 530	8 415	7.0	93.0	-	-	-	115	20 389
MEATS, MEAT PRODUCTS--FRESH AND FROZEN . . . . .	16	6 110	6 097	3 681	20.3	79.7	1 480	-	704	232	9 230
FISH . . . . .	8	1 429	1 429	1 065	6.2	93.8	-	-	325	39	6 975
OTHER REFRIGERATED PRODUCTS . . . . .	9	1 064	1 013	790	31.9	68.1	61	-	1	161	4 383
PRODUCTS NOT INDICATED* . . . . .	109	26 193	19 215	17 428	8.6	91.4	1 133	10	194	450	66 092
THE WEST, TOTAL . . . . .	187	56 085	47 981	39 090	10.2	89.8	1 334	21	1 019	6 517	133 115
APPLES . . . . .	10	2 098	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
DAIRY PRODUCTS, POULTRY, EGGS . . . . .	3	896	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)
FRESH FRUITS, VEGETABLES . . . . .	24	3 834	3 748	3 437	14.6	85.4	1	-	127	183	10 296
FROZEN FRUITS, VEGETABLES . . . . .	44	18 985	18 553	17 753	3.4	96.6	117	9	207	467	62 700
MEATS, MEAT PRODUCTS--FRESH AND FROZEN . . . . .	9	4 022	4 085	3 403	9.8	90.2	531	-	-	151	6 740
FISH . . . . .	7	2 638	2 331	2 025	1.2	98.8	-	-	259	47	2 120
OTHER REFRIGERATED PRODUCTS . . . . .	6	1 117	1 109	1 084	31.8	68.2	-	-	6	19	2 669
PRODUCTS NOT INDICATED* . . . . .	84	22 495	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	(v)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. V Insufficient analysis to show separately. X Not applicable.  
 \*Includes warehouses reporting more than 1 type of product stored.  
<sup>1</sup> Percentages based upon those reporting leased space revenue separate from storing, freezing, handling, etc., revenue.



TABLE 19. Refrigerated Warehousing, Except Food Lockers—Capacity Size of Establishment: 1967

## UNITED STATES AND REGIONS

(SIC 4222: Refrigerated warehousing, except food lockers)

Region and capacity size of establishment	Estab- lish- ments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees, for week including March 12  (number)	Occupiable public refrigerated storage space, Dec. 31			Frozen food lockers, Dec. 31	
						Total  (1,000 cu. ft.)	Freezer space  (percent)	Other refriger- ated space  (percent)	Individual lockers installed  (number)	Bulk storage freezer space  (1,000 cu. ft.)
UNITED STATES: TOTAL . . . . .	749	228 902	83 123	19 428	13 381	525 938	73.5	26.5	9 108	59
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF--										
LESS THAN 20,000 CU. FT. . . . .	21	3 162	293	68	64	199	54.1	45.9	57	-
20,000 TO 49,000 CU. FT. . . . .	42	1 708	560	126	129	1 430	61.7	38.3	-	-
50,000 TO 99,000 CU. FT. . . . .	79	5 945	2 199	527	496	6 067	73.2	26.8	1 230	-
100,000 TO 199,000 CU. FT. . . . .	105	10 298	3 225	784	644	15 617	61.8	38.2	1 274	4
200,000 TO 299,000 CU. FT. . . . .	72	10 504	4 045	940	750	16 957	53.9	46.1	875	34
300,000 TO 499,000 CU. FT. . . . .	113	21 738	8 060	1 946	1 491	45 409	60.6	39.4	2 410	-
500,000 TO 749,000 CU. FT. . . . .	88	26 197	9 826	2 355	1 724	52 881	66.1	33.9	1 574	21
750,000 TO 999,000 CU. FT. . . . .	59	21 921	7 882	1 767	1 232	50 480	75.6	24.4	1 145	-
1,000,000 TO 1,499,000 CU. FT. . . . .	86	47 753	17 481	4 112	2 624	102 927	73.8	26.2	543	-
1,500,000 CU. FT. OR MORE . . . . .	84	79 589	29 528	6 795	4 219	233 971	78.0	22.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . . . . .	-	87	24	8	8	-	-	-	-	-
THE NORTHEASTERN STATES: TOTAL . . . . .	193	57 407	21 723	5 267	3 361	118 171	76.7	23.3	4 044	18
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF--										
LESS THAN 20,000 CU. FT. . . . .	3	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
20,000 TO 49,000 CU. FT. . . . .	14	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
50,000 TO 99,000 CU. FT. . . . .	26	1 893	812	198	179	2 005	78.5	21.5	50	-
100,000 TO 199,000 CU. FT. . . . .	32	2 440	635	177	145	4 570	61.0	39.0	-	-
200,000 TO 299,000 CU. FT. . . . .	21	2 930	1 258	343	227	4 977	44.7	55.3	-	-
300,000 TO 499,000 CU. FT. . . . .	26	5 027	2 271	563	407	10 278	57.2	42.8	1 312	-
500,000 TO 749,000 CU. FT. . . . .	19	4 383	1 744	438	301	11 423	63.4	36.6	1 149	18
750,000 TO 999,000 CU. FT. . . . .	13	4 929	1 694	404	281	11 217	76.3	23.7	990	-
1,000,000 TO 1,499,000 CU. FT. . . . .	18	9 866	3 204	771	455	21 911	73.9	26.1	543	-
1,500,000 CU. FT. OR MORE . . . . .	21	25 326	9 937	2 336	1 329	51 277	86.0	14.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . . . . .	-	-	-	-	-	-	-	-	-	-
THE NORTH CENTRAL STATES: TOTAL . . . . .	182	68 902	28 558	6 566	4 250	156 258	69.8	30.2	2 233	6
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF--										
LESS THAN 20,000 CU. FT. . . . .	4	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
20,000 TO 49,000 CU. FT. . . . .	11	251	73	13	22	345	87.0	13.0	-	-
50,000 TO 99,000 CU. FT. . . . .	17	1 629	580	131	99	1 313	76.9	23.1	598	-
100,000 TO 199,000 CU. FT. . . . .	25	2 944	1 154	286	210	3 788	58.9	41.1	155	4
200,000 TO 299,000 CU. FT. . . . .	8	1 046	375	88	57	1 760	58.6	41.4	-	-
300,000 TO 499,000 CU. FT. . . . .	30	5 611	2 041	469	341	12 488	53.6	46.4	900	-
500,000 TO 749,000 CU. FT. . . . .	10	8 465	3 562	821	527	11 859	68.3	31.7	425	2
750,000 TO 999,000 CU. FT. . . . .	27	6 675	2 692	561	408	15 023	71.6	28.4	155	-
1,000,000 TO 1,499,000 CU. FT. . . . .	26	17 505	7 651	1 855	1 173	31 700	76.1	23.9	-	-
1,500,000 CU. FT. OR MORE . . . . .	24	24 686	10 406	2 336	1 407	77 930	69.8	30.2	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE SOUTH: TOTAL . . . . .	187	46 508	15 042	3 709	3 045	118 394	66.4	33.6	999	1
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF--										
LESS THAN 20,000 CU. FT. . . . .	7	146	47	10	13	62	95.8	4.2	57	-
20,000 TO 49,000 CU. FT. . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
50,000 TO 99,000 CU. FT. . . . .	18	963	262	78	94	1 279	70.0	30.0	-	-
100,000 TO 199,000 CU. FT. . . . .	29	3 118	963	236	213	4 450	65.4	34.6	519	-
200,000 TO 299,000 CU. FT. . . . .	21	2 987	1 040	237	232	4 801	66.6	33.4	375	-
300,000 TO 499,000 CU. FT. . . . .	27	5 364	1 820	498	408	10 779	70.8	29.2	48	-
500,000 TO 749,000 CU. FT. . . . .	26	7 300	2 321	573	492	15 485	66.7	33.3	-	1
750,000 TO 999,000 CU. FT. . . . .	15	4 411	1 339	320	276	12 680	78.0	22.0	-	-
1,000,000 TO 1,499,000 CU. FT. . . . .	17	7 479	2 477	575	453	20 189	59.8	40.2	-	-
1,500,000 CU. FT. OR MORE . . . . .	17	14 090	4 560	1 134	814	48 337	64.8	35.2	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE WEST: TOTAL . . . . .	187	56 085	17 800	3 886	2 725	133 115	82.3	17.7	1 832	34
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF--										
LESS THAN 20,000 CU. FT. . . . .	7	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
20,000 TO 49,000 CU. FT. . . . .	7	315	125	36	25	263	63.6	36.4	-	-
50,000 TO 99,000 CU. FT. . . . .	18	1 460	545	120	124	1 470	62.8	37.2	582	-
100,000 TO 199,000 CU. FT. . . . .	19	1 796	473	85	76	2 809	61.1	38.9	600	-
200,000 TO 299,000 CU. FT. . . . .	22	3 541	1 372	272	234	5 419	47.2	52.8	500	34
300,000 TO 499,000 CU. FT. . . . .	30	5 736	1 928	416	335	11 864	61.7	38.3	150	-
500,000 TO 749,000 CU. FT. . . . .	23	6 049	2 199	523	404	14 114	66.2	33.8	-	-
750,000 TO 999,000 CU. FT. . . . .	14	5 906	2 157	482	267	11 560	77.7	22.3	-	-
1,000,000 TO 1,499,000 CU. FT. . . . .	25	12 903	4 149	911	543	29 127	81.2	18.8	-	-
1,500,000 CU. FT. OR MORE . . . . .	22	15 487	4 625	989	669	56 427	95.6	4.4	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . . . . .	-	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 20. Food Lockers-Size by Number of Lockers: 1967

## UNITED STATES AND REGIONS

(SIC 4223: Food lockers, with or without food preparation facilities)

Region and size by number of lockers	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, first quarter (\$1,000)	Paid employees, for week including March 12 (number)	Frozen food lockers, Dec. 31*	
						Individual lockers installed (number)	Bulk storage freezer space <sup>1</sup> (1,000 cu. ft.)
UNITED STATES: TOTAL . . . . .	1 772	96 085	16 451	4 188	5 258	733 163	2 560
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH--							
LESS THAN 300 LOCKERS . . . . .	769	24 806	4 528	1 237	1 678	134 280	871
300 TO 499 LOCKERS . . . . .	553	30 035	5 260	1 298	1 671	205 827	927
500 TO 999 LOCKERS . . . . .	354	25 847	4 493	1 117	1 305	227 082	692
1,000 TO 1,999 LOCKERS . . . . .	72	8 962	1 370	332	388	97 074	60
2,000 LOCKERS OR MORE . . . . .	24	6 390	789	196	207	68 900	10
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	45	11	8	9	-	-
THE NORTHEASTERN STATES: TOTAL . . . . .	71	4 537	820	188	201	36 786	110
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH--							
LESS THAN 300 LOCKERS . . . . .	29	1 114	204	49	63	5 061	62
300 TO 499 LOCKERS . . . . .	18	755	169	39	46	6 952	13
500 TO 999 LOCKERS . . . . .	17	1 363	217	48	53	11 529	35
1,000 TO 1,999 LOCKERS . . . . .	4	506	100	13	11	5 254	-
2,000 LOCKERS OR MORE . . . . .	3	799	130	39	28	7 990	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	-	-	-	-	-	-
THE NORTH CENTRAL STATES: TOTAL . . . . .	1 078	53 909	8 697	2 289	2 926	416 247	1 218
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH--							
LESS THAN 300 LOCKERS . . . . .	503	15 722	2 623	744	1 034	90 507	329
300 TO 499 LOCKERS . . . . .	334	17 444	2 738	697	908	122 928	613
500 TO 999 LOCKERS . . . . .	188	12 739	2 225	578	666	116 830	234
1,000 TO 1,999 LOCKERS . . . . .	44	5 490	800	193	241	59 002	38
2,000 LOCKERS OR MORE . . . . .	9	2 481	302	71	70	26 980	4
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	33	9	6	7	-	-
THE SOUTH: TOTAL . . . . .	407	24 558	5 241	1 289	1 655	180 444	792
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH--							
LESS THAN 300 LOCKERS . . . . .	155	5 734	1 364	344	464	26 785	417
300 TO 499 LOCKERS . . . . .	142	8 562	1 868	447	586	53 066	247
500 TO 999 LOCKERS . . . . .	85	6 049	1 326	322	395	55 126	116
1,000 TO 1,999 LOCKERS . . . . .	15	2 033	350	95	105	20 897	6
2,000 LOCKERS OR MORE . . . . .	10	(0)	(0)	(0)	(0)	(0)	(0)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	(0)	(0)	(0)	(0)	(0)	(0)
THE WEST: TOTAL . . . . .	216	13 081	1 693	422	476	99 686	440
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH--							
LESS THAN 300 LOCKERS . . . . .	82	2 236	337	100	117	11 927	63
300 TO 499 LOCKERS . . . . .	59	3 274	485	115	131	22 881	54
500 TO 999 LOCKERS . . . . .	64	5 696	725	169	191	43 597	307
1,000 TO 1,999 LOCKERS . . . . .	9	933	120	31	31	11 921	16
2,000 LOCKERS OR MORE . . . . .	2	(0)	(0)	(0)	(0)	(0)	(0)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

\*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing.

<sup>1</sup>Exclusive of space in individual lockers installed.



TABLE 21. Food Lockers—Revenue by Source: 1967

## UNITED STATES, REGIONS, AND DIVISIONS

(SIC 4223: Food lockers, with or without food preparation facilities)

Regions and divisions	All establishments		Establishments reporting revenue by source						
	Establishments (number)	Revenue (\$1,000)	Establishments (number)	Revenue (\$1,000)	Food locker revenue (\$1,000)	Refrigerated warehousing revenue (\$1,000)	Merchandise sales (\$1,000)	Storage revenue (\$1,000)	Other revenue (\$1,000)
UNITED STATES: TOTAL . . . . .	1 772	96 085	1 097	68 059	21 440	3 502	36 114	542	6 461
REGIONS									
THE NORTHEASTERN STATES: . . . . .	71	4 537	47	3 341	1 222	70	1 730	44	275
THE NORTH CENTRAL STATES . . . . .	1 078	53 909	663	39 084	11 730	1 985	21 403	281	3 685
THE SOUTH . . . . .	407	24 558	249	15 668	5 018	1 042	7 763	147	1 698
THE WEST . . . . .	216	13 081	138	9 966	3 470	405	5 218	70	803
DIVISIONS									
THE NORTHEASTERN STATES:									
NEW ENGLAND . . . . .	14	751	7	484	139	5	231	38	71
MIDDLE ATLANTIC . . . . .	57	3 786	40	2 857	1 083	65	1 499	6	204
THE NORTH CENTRAL STATES:									
EAST NORTH CENTRAL . . . . .	369	23 324	227	18 752	5 560	1 122	10 549	99	1 422
WEST NORTH CENTRAL . . . . .	709	30 585	436	20 332	6 170	863	10 854	182	2 263
THE SOUTH:									
SOUTH ATLANTIC . . . . .	138	8 366	80	5 053	1 572	609	1 985	107	780
EAST SOUTH CENTRAL . . . . .	62	3 495	41	2 025	924	102	743	30	226
WEST SOUTH CENTRAL . . . . .	207	12 697	128	8 590	2 522	331	5 035	10	692
THE WEST:									
MOUNTAIN . . . . .	90	5 522	57	4 122	1 088	152	2 518	58	306
PACIFIC . . . . .	126	7 559	81	5 844	2 382	253	2 700	12	497

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable.

TABLE 22. Farm Products-Principal Products Stored: 1967

**UNITED STATES AND REGIONS**  
(SIC 4221: Farm products warehousing and storage)

Region and principal product stored	Estab- lishments  (number)	Revenue  (\$1,000)	Payroll, entire year  (\$1,000)	Payroll, first quarter  (\$1,000)	Paid employees, for week including March 12  (number)	Occupiable storage floor space, Dec. 31		Bin space for storing loose grains  (1,000 bushels)
						Public floor space  (1,000 sq. ft.)	Reserved space <sup>1</sup>  (1,000 sq. ft.)	
UNITED STATES: TOTAL . . . . .	1 131	199 780	60 585	13 842	13 086	103 628	3 014	211 779
COTTON WAREHOUSING--WITH COMPRESS MACHINERY . . .	213	84 710	30 569	7 355	7 097	65 259	1 184	30
COTTON WAREHOUSING--WITHOUT COMPRESS MACHINERY . .	462	43 584	11 811	2 859	3 141	24 222	858	832
GRAIN WAREHOUSING AND STORAGE . . . . .	374	63 913	15 374	2 999	2 306	9 562	49	207 676
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE . . .	82	7 573	2 831	629	542	4 585	923	3 241
THE NORTHEASTERN STATES: TOTAL . . . . .	16	4 477	1 482	387	237	965	46	10 120
COTTON WAREHOUSING--WITH COMPRESS MACHINERY . . .	-	-	-	-	-	-	-	-
COTTON WAREHOUSING--WITHOUT COMPRESS MACHINERY . .	-	-	-	-	-	-	-	-
GRAIN WAREHOUSING AND STORAGE . . . . .	10	2 608	708	171	93	426	1	7 895
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE . . .	6	1 869	774	216	144	539	45	2 225
THE NORTH CENTRAL STATES: TOTAL . . . . .	157	19 536	3 415	726	686	1 590	43	51 479
COTTON WAREHOUSING--WITH COMPRESS MACHINERY . . .	5	858	288	67	75	666	-	-
COTTON WAREHOUSING--WITHOUT COMPRESS MACHINERY . .	-	-	-	-	-	-	-	-
GRAIN WAREHOUSING AND STORAGE . . . . .	146	18 274	2 917	605	561	710	8	50 863
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE . . .	6	404	210	54	50	214	35	616
THE SOUTH: TOTAL . . . . .	830	150 777	48 264	10 836	10 632	92 362	2 892	116 966
COTTON WAREHOUSING--WITH COMPRESS MACHINERY . . .	185	73 195	26 869	6 249	6 185	59 103	1 184	30
COTTON WAREHOUSING--WITHOUT COMPRESS MACHINERY . .	461	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GRAIN WAREHOUSING AND STORAGE . . . . .	135	30 339	8 294	1 494	1 090	5 555	35	116 042
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE . . .	49	(0)	(0)	(0)	(0)	(0)	(0)	(0)
THE WEST: TOTAL . . . . .	128	24 990	7 424	1 893	1 531	8 711	33	33 214
COTTON WAREHOUSING--WITH COMPRESS MACHINERY . . .	23	10 657	3 412	1 039	837	5 490	-	-
COTTON WAREHOUSING--WITHOUT COMPRESS MACHINERY . .	1	(0)	(0)	(0)	(0)	(0)	(0)	(0)
GRAIN WAREHOUSING AND STORAGE . . . . .	83	12 692	3 455	729	562	2 871	5	32 876
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE . . .	21	(0)	(0)	(0)	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.  
<sup>1</sup> Space reserved for own use or leased on a "landlord-to-tenant" basis.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.



# Appendix A

## GENERAL EXPLANATION

### CENSUS COVERAGE

**Method of Enumeration** — Information for wholesale trade, except for number of employees and first quarter payroll of single-establishment firms, was obtained by a means of a mail canvass. First quarter 1967 payroll and mid-March employment information for single-unit employers were obtained from 1967 administrative records of the Internal Revenue Service and the Social Security Administration. Census wholesale trade report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes which were classified in the records of the Social Security Administration (SSA) as wholesale trade (SIC industry group 50). Each establishment was mailed a report form appropriate to its SSA classification, but its census classification was determined by replies to questions on the census report form. In addition, a general purpose report form was mailed to all establishments which the SSA had not classified by kind of business prior to mailing of census report forms.

**Type of Areas Covered** — This series of reports presents data by kind of business for the following areas:

1. The State as a whole.
2. Each standard metropolitan statistical area.
3. Each county.
4. Each "city" of 5,000 inhabitants or more.

The term "city" for purposes of these reports includes places having 5,000 inhabitants or more in the 1960 Census of Population (or later special censuses) and which were incorporated as cities, boroughs, villages, or towns. It does not include towns in New England, New York, and Wisconsin which are not considered "incorporated places" for Census Bureau purposes.

In addition, data are shown for the following areas not classified as incorporated places:

1. Towns in the New England States which had a total population of 10,000 inhabitants or more in 1960, plus those towns with an urban population, by census population rules, of 2,500 inhabitants or more and which had a total population of 5,000 to 9,999.

2. Townships in New Jersey and Pennsylvania which had 10,000 inhabitants or more.

The standard metropolitan statistical areas (SMSA's) for which data are shown are those defined by the Bureau of the Budget in 1967.<sup>1</sup> A standard metropolitan statistical area is a county or group of contiguous counties (except in New England) which contains at least one central city of 50,000 inhabitants or more or twin cities with a combined population of at least 50,000. In addition to the county or counties containing such a city or cities, contiguous counties are included in an SMSA if, according to certain criteria, they are essentially metropolitan in character and are socially and economically integrated with the central city. In New England, towns and cities rather than counties are the units used in defining an SMSA.

**Comparison of the 1963 Census With the 1967 Census**—In all major respects, the 1963 and the 1967 Censuses were conducted under similar conditions and procedures. Strict comparability of the data for the two censuses is limited by the following factors:

1. In 1967, data are presented for the number of paid employees as of mid-March and for first quarter payroll; in 1963, the number of paid employees and payroll were measured for the workweek ended nearest November 15 of that year.

2. First quarter 1967 payroll and the number of paid employees of single establishment firms were obtained from administrative records of the Internal Revenue Service, whereas in 1963 all census information was obtained directly from the companies.

3. Kinds of business for which 1967 data are shown in this report are in accordance with the 1967 edition of the Standard Industrial Classification Manual prepared by the Office of Statistical Standards of the Federal Bureau of the Budget, whereas the 1963 data were in conformity with the 1957 edition and supplements thereto. Adjustments have been made in the 1963 data for comparison purposes in table 1 of this report.

4. A change was made in the distinction between retail and wholesale lumber yards, 1967

<sup>1</sup> Executive Office of the President, Bureau of the Budget, *Standard Metropolitan Statistical Areas, 1967*, as amended January 15, 1968.

compared with 1963. In 1967, yards reporting 1 percent or more of their total sales to home owners and the general public, provided that the sum of such sales plus sales to contractors and builders represented more than one-half of their total business, were classified as retail. In the 1963 Census of Business a minimum of 15 percent of sales to home owners and the general public, and the sum of such sales plus sales to contractors and builders equal to 50 percent or more of the total business, were required to qualify as retail.

## EXPLANATION OF TERMS

**Establishments**—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with the “company” or “enterprise” which may consist of one or more establishments. Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at which or from which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, in cases where distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification (SIC) Manual<sup>2</sup> for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the census.

The “number of establishments” shown in this report is the number in business at the end of the census year.

**Sales**—Sales include merchandise sold and receipts from repairs and from other services to customers whether or not payment was received in 1967. Sales are net of deductions for refunds and allowances for merchandise re-

turned by customers. Total sales exclude amounts other than those received from customers, such as income from investment, rental of real estate, etc. They include local and State sales taxes and Federal excise taxes collected by the wholesale establishment directly from customers and paid directly by the wholesale establishment to a local, State, or Federal tax agency. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer and passed along to the wholesaler are also included.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments or other businesses whose primary activity is other than wholesale trade. They do, however, include receipts other than from the sale of merchandise at wholesale (e.g., service receipts, retail sales, etc.) by establishments primarily engaged in wholesale trade.

Although the count of establishments in this report represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than commissions received or earnings.

**Payroll, entire year**—Payroll includes salaries, wages, commissions, bonuses, vacation allowances, and sick leave pay paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses it does not include compensation of proprietors or of partners. Payroll is reported before deductions for social security, income tax, insurance, dues, etc. This definition of “payroll” is the same as that used by the Internal Revenue Service for purposes of reporting on Form 941.

**Payroll for the first quarter of 1967**—This item consists of payroll, as defined above, paid to persons on the payroll during the January-March 1967 quarter.

**Paid employees for the pay period including March 12, 1967**—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12, 1967. Included are employees on paid sick leave, paid holidays, and paid vacations. Proprietors and partners of unincorporated businesses are not included. The definition of paid employees is the same as used in reporting on IRS Form 941.

<sup>2</sup> Executive Office of the President, Bureau of the Budget, *Standard Industrial Classification Manual*, 1967.



This part of SIC 5099 is subdivided in some tables into—

- Cameras and photographic supplies.
- Sporting goods.
- Toys, games, and fireworks.
- Other recreation goods.

**Books, periodicals, and newspapers (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of books, lithographed matter, magazines, newspapers, and all other forms of reading material. Establishments primarily engaged in printing and/or publishing printed materials are included in the Census of Manufactures.

**Farm supplies (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, seeds, and other farm supplies.

**Jewelry, diamonds, and precious stones (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of jewelry including precious stones and metals, costume jewelry, clocks, silverware, etc.

**Art goods, and advertising specialties (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of art goods, souvenirs, gifts, novelties, and similar products; and advertising novelties and specialties.

**Other products (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of flowers, bulbs, and plants; timber products, such as ties, logs, cordwood, wooden barrels, crates, sawdust, and other forest products except lumber; saddlery and other leather products (except footwear, apparel, and belting); industrial yarns; musical instruments, records, sheet music, musicians' supplies; textiles, canvas products, felt, and burlap (bags); wall-paper; a general line of merchandise; and specialty lines not included elsewhere, such as cork, animal and vegetable oils, and crude rubber.

This part of SIC 5099 is subdivided in some tables into—

- Flowers and florists' supplies.
- Forest products (except lumber).

**General merchandising**—This classification includes merchant wholesale establishments selling a general line of merchandise consisting of several of the following lines, no one predominating: Food and related products; dry goods and apparel; furniture

and home furnishings; hardware; electrical goods; farm supplies and other hard goods items. (This classification is frequently associated with import and export houses.)

Phonograph records and pre-recorded tape.

Musical instruments and sheet music.

Textile bags, bagging, and burlap.

**Other**—This classification includes establishments selling a commodity line or a variety of commodity lines not elsewhere classified.

## TYPE-OF-OPERATION CLASSIFICATIONS

In addition to kind of business, each wholesale establishment was classified for census purposes by type of operation according to the ownership of the business, ownership of the goods sold, or character of principal transactions. Establishments in wholesale trade are grouped into five major type-of-operation classifications as shown below.

**Merchant wholesalers**—Establishments primarily engaged in buying and selling merchandise on their own account, including farm products merchants who do not buy primarily from farmers. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, wagon distributors, retailer cooperative warehouses, terminal grain elevators, and wholesale cooperative supply associations.

**Wholesale merchants, distributors**—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

**Importers**—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

**Exporters**—Establishments primarily engaged in purchasing goods in the United States and selling to foreign customers.

**Terminal grain elevators**—Grain elevators primarily engaged in buying and selling grain received from county grain elevators and grain marketing establishments. These elevators have sizable space for grain storage and products are received primarily by rail or barge rather than by truck or wagon. Grain elevators buying and receiving products direct from farmers by truck or wagon were classified as farm products assemblers.

**Manufacturers' sales branches and sales offices**

—Establishments maintained by manufacturing and mining companies apart from their plants or mines for marketing their products at wholesale. Establishments with warehouses selling ferrous and nonferrous metals—metals service centers—are classified as merchant wholesalers. Manufacturers' branch houses selling electrical appliances primarily to retailers and builders are also classified as merchant wholesalers. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices normally do not carry stocks of merchandise for delivery to consumers.

**Petroleum bulk stations, terminals, LP gas facilities**

—Establishments primarily engaged in the wholesale marketing of gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum gases, and other bulk petroleum products. These establishments have facilities for bulk storage of petroleum products and are primarily engaged in selling to retailers, to industrial accounts, and to other distributors.

In some tables separate data are presented for—

- Refiner-marketer bulk stations, terminals.
- Other bulk stations, terminals.

**Merchandise agents and brokers**—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, commission merchants, export agents, import agents, selling agents, and merchandise brokers. "Sales," as shown in census publications for agents and brokers, represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by the auction method.

Merchandise brokers—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis, but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating on the domestic market receiving goods for sale on consignment.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Selling agents—Wholesale establishments primarily engaged in selling, on an agency basis in the domestic market, all or the major portion of the output of clients.

Purchasing agents, resident buyers—Wholesale establishments primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers on a continuing basis.

**Farm products assemblers**—Country grain elevators, cream and produce stations, fruit and vegetable packing houses, live stock concentration yards, and other establishments primarily engaged in purchasing from farmers and assembling and marketing farm products.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain direct from farmers by truck or wagon and selling at wholesale.

Other assemblers of farm products—Establishments, not elsewhere classified, buying farm products primarily from farmers and marketing at wholesale. Included here are cream and produce stations; commission buyers of farm products; fresh fruit, vegetable packing houses; livestock concentration yards; and other assemblers of farm products, not elsewhere classified.

**SPECIAL TABULATIONS**

Special tabulations of data collected in the 1967 Census of Business may be obtained on computer tape, on punch cards, or in tabular form. The data provided in such special tabulations will be in summary form and will be subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis and the request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to: Chief, Business Division, Bureau of the Census, Washington, D. C. 20233.



**Stationery, office supplies, and greeting cards (part of SIC 5096)**—Establishments primarily engaged in the wholesale distribution of commercial stationery; office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, etc.; social stationery; and greeting cards.

#### FURNITURE AND HOME FURNISHINGS (SIC 5097)

Establishments primarily engaged in the wholesale distribution of household and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in "Electrical appliances, television and radio sets" (SIC 5064), and in the wholesale distribution of office machines and equipment in "Commercial machines and equipment" (part of SIC 5081).

**Furniture (household, office) (part of SIC 5097)**—Establishments primarily engaged in the wholesale distribution of household furniture, including bedsprings, mattresses, and all such component parts; office furniture; professional furniture; public furniture (for public parks and buildings, etc.).

This part of SIC 5097 is subdivided in some tables into—

- Household and lawn furniture.
- Office and business furniture.

**Home furnishings and floor coverings (part of SIC 5097)**—Wholesale establishments primarily engaged in selling antiques; china, glassware, and earthenware; curtains and draperies; table linens, towels; carpets, linoleum, and all other types of hard and soft surface floor coverings; and all other home furnishings and home-ware.

This part of SIC 5097 is subdivided in some tables into—

- China, glassware, crockery.
- Linens, domestics, curtains, etc.
- Floor coverings.
- Other home furnishings.

#### LUMBER AND CONSTRUCTION MATERIALS (SIC 5098)

Establishments primarily engaged in the wholesale distribution of lumber and building materials, such as brick, building stone, cement, crushed stone, granite, gravel, lime,

marble, masons' materials, plaster, building glass, roofing materials, and sand.

**Lumber and millwork (part of SIC 5098)**—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wooden or metal); and all other varieties of wooden and metal millwork.

Lumber yards selling to home owners and the general public are classified as retail yards if the total of such sales plus sales to contractors and builders represent more than one-half of their total business. Yards not selling to home owners and the general public and distributors without yards are classified as wholesale.

This part of SIC 5098 is subdivided in some tables into—

- Lumber (without yards).
- Lumber (with yards).
- Plywood and millwork (metal or wood).

**Construction materials (part of SIC 5098)**—Establishments primarily engaged in marketing such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, tile, and structural assemblies.

This part of SIC 5098 is subdivided in some tables into—

- Brick, tile, cement, etc.
- Glass (flat, brick).
- Roofing, siding, insulation materials.
- Other construction materials.

#### WHOLESALE ESTABLISHMENTS, N.E.C. (SIC 5099)

Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods, farm supplies, jewelry, flowers and nursery stock, rough timber products, leather and leather goods, yarn, animal and vegetable oils, books and magazines, crude rubber, wood pulp, and general merchandise.

**Amusement and sporting goods (part of SIC 5099)**—Establishments primarily engaged in the wholesale distribution of all types of amusements and sporting goods and accessories—billiard and pool supplies, cameras and photographic equipment, coin-operated game machines, games and toys, ammunition and fireworks, etc.

**Other petroleum and products establishments (part of SIC 5092)**—Establishments without bulk liquid storage facilities but primarily engaged in marketing petroleum and products at wholesale. Included here are packaged and bottled petroleum products distributors, truck jobbers, crude oil merchants, and others marketing petroleum and products at wholesale but without bulk liquid storage facilities.

#### SCRAP AND WASTE MATERIALS (SIC 5093)

Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. Establishments without yards are included as well as those with yards. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in retail trade (SIC 5933).

**Iron and steel scrap (part of SIC 5093)**—Establishments primarily engaged in assembling, breaking up, sorting, and marketing all forms of scrap iron and steel. Auto wreckers engaged in dismantling automobiles for scrap are included. Those dismantling used cars for the sale of parts are not included here.

This part of SIC 5093 is subdivided in some tables into—

Iron and steel scrap with processing equipment.

Iron and steel scrap without processing equipment.

**Waste materials (part of SIC 5093)**—Establishments primarily engaged in assembling and marketing such materials as nonferrous scrap; a wide variety of scrap materials; a particular line of secondary materials, such as waste paper and waste paper products; wiping cloth, waste rags, textile waste; and scrap rubber.

#### TOBACCO AND ITS PRODUCTS (SIC 5094)

Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5059. Establishments primarily engaged in stemming and redrying tobacco are included in the Census of Manufactures.

#### BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5095)

Establishments primarily engaged in the wholesale distribution of beer, wine, and distilled alcoholic beverages. Bottling of wines and other liquors manufactured in bulk by others is included.

**Beer and ale (part of SIC 5095)**—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt liquors.

**Wines and distilled spirits (part of SIC 5095)**—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors. Wholesale liquor establishments operated by State or local governments are included here.

This part of SIC 5095 is subdivided in some tables into—

Wines, distilled spirits (licensed operation).

Wines, distilled spirits (State operated).

#### PAPER AND ITS PRODUCTS (SIC 5096)

Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. This industry does not include wallpaper which is classified in "Other products" (part of SIC 5099).

**Printing and writing paper (part of SIC 5096)**—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, groundwood, etc.; and printing and rotogravure paper—but not coarse paper. Establishments selling printing and writing paper and also industrial and personal service papers are included here if sales of the former exceeded sales of the latter; otherwise, they are included with "Industrial and personal service papers."

**Industrial and personal service papers (part of SIC 5096)**—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins and shipping supplies. Establishments engaged in the distribution of fine paper are classified in "Printing and writing paper."



ments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, scientific instruments, laboratory equipment, and other specialty-line professional equipment. It also includes establishments selling a combination of professional equipment and supplies, no one of which predominated.

**Service establishment equipment and supplies (SIC 5087)**—Establishments primarily engaged in marketing equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, custodians, shoe repairers, upholsterers, undertakers, and related service establishments.

SIC 5087 is subdivided in some tables into—

Beauty and barber supplies.

Custodial supplies.

Laundry and dry cleaning supplies.

Other service establishment equipment and supplies—This classification includes establishments primarily engaged in selling a specialty line of service establishment supplies such as upholsterers' supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality supplies, and shoe service equipment and supplies. It also includes establishments selling a combination of service establishment supplies, of which no one type predominated.

**Transportation equipment, except motor vehicles (SIC 5088)**—Establishments primarily engaged in marketing air, marine, and railroad transportation equipment and supplies.

SIC 5088 is subdivided in some tables into—

Aircraft, aeronautical equipment and parts.

Marine machinery and equipment.

Other transportation equipment — This classification includes establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, street cars, buses, tramways, aerial hoists, and horsedrawn vehicles.

## METALS AND MINERALS, NOT ELSEWHERE CLASSIFIED (SIC 5091)

Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals (except precious metals, industry 5099, and scrap, industry 5093); and miscellaneous nonmetallic minerals (except petroleum, industry 5092).

**Coal (part of SIC 5091)**—Establishments primarily engaged in the wholesale distribution of coal and coke. Included are establishments which have products shipped direct from mine to customer, and establishments operating yards and dock space and making deliveries therefrom at wholesale, as well as other coal merchants.

**Metals service centers (part of SIC 5091)**—Establishments with warehouses primarily engaged in selling ferrous and nonferrous metals; semifinished and finished products (sheets, bars, rods, strip, castings, plates, wire and wire products, rails, wheels, bar shapes, structural shapes, piling, pipe, tubing, etc.).

This part of SIC 5091 is subdivided in some tables into—

Ferrous metals service centers.

Nonferrous metals service centers.

**Metals sales offices (part of SIC 5091)**—Establishments without warehouses primarily engaged in selling ferrous and nonferrous metals; and semifinished and finished products (sheets, bars, rods, strip, castings, plates, wire and wire products, rails, wheels, bar shapes, structural shapes, piling, pipe, tubing, etc.).

This part of SIC 5091 is subdivided in some tables into—

Ferrous metals sales offices.

Nonferrous metals sales offices.

## PETROLEUM AND PETROLEUM PRODUCTS (SIC 5092)

Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, including liquefied petroleum gas. The principal types of establishments included are petroleum bulk stations and terminals and wholesale liquefied petroleum (LP) gas terminals selling bulk liquid products. Also included are wholesale marketers of crude oil and packaged petroleum goods.

**Petroleum bulk stations and terminals (part of SIC 5092)**—Establishments providing bulk liquid storage facilities for petroleum products, including liquefied petroleum gas, and primarily engaged in marketing such products at wholesale.

This part of SIC 5092 is subdivided in some tables into—

Gasoline, distillates, and residuals.

Liquefied petroleum gas.

geons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies; and other machinery, equipment and supplies not elsewhere classified. Establishments primarily engaged in selling office, restaurant, and hotel furniture are classified in "Furniture (household, office)" (part of SIC 5097); those wholesaling air conditioning and refrigeration equipment, in "Air conditioning and refrigeration equipment and supplies" (SIC 5077); and those wholesaling motor vehicles and motor vehicle parts, in "Motor vehicles and automotive equipment" (SIC 501).

**Commercial machines and equipment (SIC 5081)**—Establishments primarily engaged in selling at wholesale commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into—

Office machines and equipment.

Restaurant and hotel supplies.

Store machines and fixtures.

**Construction and mining machinery and equipment (SIC 5082)**—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries.

**Farm machinery and equipment (SIC 5083)**—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm; and dairy farm machinery and equipment. This industry does not include establishments engaged in the distribution of dairy products manufacturing machinery classified in industry 5084.

**Industrial machinery and equipment (SIC 5084)**—Establishments primarily engaged in marketing industrial machinery and equipment such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into—

Food-processing machinery and equipment.

General purpose industrial machinery and equipment.

Metalworking machinery and equipment.

Materials-handling equipment.

Oil well, oil refinery, pipeline equipment.

Other industrial machinery and equipment—This classification includes establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, wood-working machinery, shoe making machinery, paper and paper products machinery, smelting and refining machinery and equipment, rubber working machinery, cigar and cigarette making machinery, and similar special industry machinery.

**Industrial supplies (SIC 5085)**—Establishments primarily engaged in marketing industrial supplies such as abrasives and materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into—

General-line industrial supplies.

Mechanical power transmission equipment.

Industrial valves, fittings, equipment.

Welding supplies.

Other industrial supplies—This classification includes establishments primarily engaged in selling a special line of industrial materials or supplies not elsewhere classified, such as reconditioned drums, barrels, abrasives, mechanical rubber goods, rope and cordage, industrial diamonds, bottlers' supplies, and industrial storage batteries.

**Professional equipment and supplies (SIC 5086)**—Establishments primarily engaged in the distribution of mechanical devices and other equipment and supplies used by architects, dentists, engineers, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups.

SIC 5086 is subdivided in some tables into—

Dental supplies.

Religious and school supplies.

Surgical, medical, and hospital supplies.

Optical and ophthalmic goods.

Other professional equipment and supplies—This classification includes establish-



for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. This industry does not include establishments primarily engaged in the wholesale distribution of radios, television sets, electric refrigerators, and other household electrical appliances which are classified in "Electrical appliances, television and radio sets" (SIC 5064). Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are included in the Census of Construction.

SIC 5063 is subdivided in some tables into—

Electrical supplies with major appliances and housewares.

Electrical supplies with housewares but not major appliances.

Electrical supplies without housewares or major appliances.

**Electrical appliances, television and radio sets (SIC 5064)**—Establishments primarily engaged in the wholesale distribution of radio and television sets, self-contained air-conditioning units, and household electrical appliances. Gas clothes dryers and gas household refrigerators are also included here.

**Electronic parts and equipment (SIC 5065)**—Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment, except radio and television receiving sets and phonographs (Industry 5064).

#### **HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)**

Establishments primarily engaged in wholesaling hardware; plumbing and heating equipment and supplies; and air conditioning, refrigeration, and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in "Automotive equipment" (SIC 5013); establishments primarily selling self-contained air-conditioning units are classified in "Electrical appliances, television and radio sets" (SIC 5064).

**Hardware (SIC 5072)**—Establishments primarily engaged in the wholesale distribution of hardware.

SIC 5072 is subdivided in some tables into—

General-line hardware—Distinguished from specialty-line hardware wholesalers on the basis of commodity-line mix and annual sales volume. The classification "general-line hardware" includes establishments selling hardware and also a combination of industrial materials and supplies; electrical goods; and automotive equipment. This classification is limited to establishments with annual sales volume of \$1 million or more. 1967 data for this hardware subgroup is not comparable to data of previous census periods because of classification changes. The specialty line hardware establishments are generally those that have annual sales volume of less than \$1 million.

Specialty-line hardware.

**Plumbing and heating equipment and supplies (SIC 5074)**—Establishments primarily engaged in the wholesale distribution of plumbing and heating equipment and supplies to be installed in residential and commercial buildings. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are included in the Census of Construction.

SIC 5073 is subdivided in some tables into—

Heating equipment and supplies.

Plumbing fixtures and supplies.

**Air conditioning and refrigeration equipment and supplies (SIC 5077)**—Establishments primarily engaged in the wholesale distribution of air conditioning, refrigeration, and ventilating equipment and supplies, except household refrigerator and self-contained air-conditioning units (industry 5064). Construction contractors primarily engaged in installing air conditioning, ventilating, and refrigeration equipment from their own stock are included in the Census of Construction.

SIC 5077 is subdivided in some tables into—

Air-conditioning equipment and supplies.

Refrigeration equipment and supplies.

#### **MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)**

Establishments primarily engaged in selling at wholesale industrial machinery, equipment, and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, sur-

of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups.

**Fish and seafoods (SIC 5046)**—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish, except canned or packaged frozen. Establishments engaged in the preparation of fresh or frozen packaged fish or other seafood and the shucking of oysters are included in the Census of Manufactures.

**Meats and meat products (SIC 5047)**—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard.

**Fresh fruits and vegetables (SIC 5048)**—Establishments primarily engaged in the wholesale distribution of fresh fruits, vegetables, berries, etc.

**Groceries and related products, n.e.c. (SIC 5049)**—Establishments primarily engaged in the wholesale distribution of groceries and related products not elsewhere classified, such as bakery products, beverage concentrates, breakfast cereals, canned goods, green or roasted coffee, flour, fruit peel, oleomargarine, pickles, preserves, jams, jellies, sauces, spices, sugar, tea, yeast, malt, malt extract, sausage casings, fruit peel, brewers' yeast, chocolate coatings, hop extract, brown rice, and other basic food products. Establishments primarily engaged in roasting, shelling, and selling nuts; in the wholesale distribution of soft drinks; and in bottling and distributing natural spring and mineral waters are also classified in this industry. Establishments primarily engaged in bottling soft drinks, roasting coffee, blending tea, and in grinding and packaging spices are included in the Census of Manufactures. This industry does not include establishments primarily engaged in selling farm products—raw materials; nor beer, wines, and alcoholic beverages.

SIC 5049 is subdivided in some tables into—

Coffee, tea, and spices.

Bread and baked goods.

Food and beverage basic materials.

Other grocery and related products, n.e.c.

#### **FARM PRODUCTS—RAW MATERIALS (SIC 505)**

Establishments primarily engaged in the wholesale marketing of farm product raw materials, most of which are used in manufacturing

industries, such as cotton; grain; hides, skins, and raw furs; raw silk; leaf tobacco; wool and mohair; livestock; and horses and mules.

**Cotton (SIC 5052)**—Establishments primarily engaged in buying and/or marketing raw cotton and cotton lint.

**Grain (SIC 5053)**—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans; soybeans and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included as well as terminal elevators and other merchants marketing grain.

**Livestock (SIC 5054)**—Establishments primarily engaged in buying and/or marketing livestock, except horses and mules.

**Farm products—raw materials, n.e.c. (SIC 5059)**—Establishments primarily engaged in marketing farm products not elsewhere classified, such as leaf tobacco; hides, skins, and pelts; horses and mules; bristles; broomcorn; feathers, hair; moss; nuts, except roasted and salted; oil kernels; wool, mohair; raw silk; hops; straw; and vegetable fibers. Establishments engaged in stemming or redrying of tobacco are not included.

SIC 5059 is subdivided in some tables into—

Hides, skins, and pelts.

Leaf tobacco.

Wool, wool tops, and mohair.

Other raw farm products.

#### **ELECTRICAL GOODS (SIC 506)**

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors. This group does not include electrical commercial and industrial machines (i.e., those in which electricity does the work directly, such as heating, turning a shaft, or ionizing a substance), or electrically powered commercial and industrial machines which are classified in group 508.

**Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)**—Establishments primarily engaged in the wholesale distribution of electrical power equipment



elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine.

#### PIECE GOODS, NOTIONS, AND APPAREL (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie, and footwear.

**Piece goods (woven fabrics) (SIC 5033)**—Establishments primarily engaged in the wholesale distribution of woven piece goods or yard goods of natural or manmade fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in industry 5097.

SIC 5033 is subdivided in some tables into—

Piece goods converters.

Piece goods jobbers.

**Notions and other dry goods (SIC 5034)**—Establishments primarily engaged in the wholesale distribution of notions (sewing, hair, and shoe accessories, etc.), knit goods, and other dry goods, except piece goods.

**Men's and boys' clothing and furnishings (SIC 5036)**—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing. Establishments primarily engaged in the wholesale distribution of shoes are classified in industry 5039.

**Women's, children's, and infants' clothing and accessories (SIC 5037)**—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs. Establishments primarily engaged in the wholesale distribution of shoes are classified in industry 5039.

**Footwear (SIC 5039)**—Establishments primarily engaged in the wholesale distribution of footwear of leather, rubber, and other materials.

#### GROCERIES AND RELATED PRODUCTS (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products; poultry and poultry products; confectionery; fish and seafoods; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments engaged in pasteurizing and bottling milk, filleting fish, shucking oysters, bottling soft drinks, etc., are included in the Census of Manufactures.

**Groceries, general line (SIC 5041)**—Establishments engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee and establishments primarily engaged in blending tea or grinding and packing spices are classified in Major Group 20.

SIC 5041 is subdivided in some tables into—

Voluntary group grocery wholesalers.

Retailer cooperative grocery wholesalers.

Other general-line grocery wholesalers.

**Frozen foods (SIC 5042)**—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in industry 5043; and frozen poultry, fish, and meat which are not packaged, in industries 5044, 5046, and 5047 respectively.

**Dairy products (SIC 5043)**—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. Establishments primarily engaged in pasteurizing and bottling milk are classified in the Census of Manufactures.

**Poultry and poultry products (SIC 5044)**—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. Establishments primarily engaged in killing, dressing, and selling poultry are included in the Census of Manufactures.

**Confectionery (SIC 5045)**—Establishments primarily engaged in the wholesale distribution

For example, the "Groceries and related products" classification excludes establishments selling some food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as "Groceries and related products," some of their receipts may be derived from the sale of nonfood products.

An indication of the extent to which commodities are handled by different kinds of business will be available in the Census of Business report, **Commodity Line Sales, Series BC67-WS**.

The data in this report for a number of SIC groups have been subdivided, making it necessary to arrive at SIC major group totals by addition.

Descriptions of those kinds of business for which data are provided follow.

#### **MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT (SIC 501)**

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles, automotive parts and accessories, equipment for filling stations and garages, and tires and tubes for passenger and commercial vehicles.

**Automobiles and other motor vehicles (SIC 5012)**—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles. Dealers primarily engaged in selling road-type commercial trucks, truck-trailers, buses, semi-trailers, and related vehicles are included. Automotive establishments primarily engaged in selling at retail to individual consumers for personal use and also selling a limited number of new and used passenger automobiles and trucks at wholesale are classified in Retail Trade, industry 5511.

SIC 5012 is subdivided in some tables into—

"New and used automobiles, motorcycles."

"Trucks and truck-tractors—road-type."

**Automotive equipment (SIC 5013)**—Establishments primarily engaged in the wholesale distribution of new and used automotive parts and accessories, and filling station and garage service equipment. Establishments primarily engaged in the wholesale sale of tires and tubes are classified in "Tires and tubes" (SIC 5014).

SIC 5013 is subdivided in some tables into—

Automotive parts, equipment (without machine shop).

Automotive parts, equipment (with machine shop).

Used automotive parts and equipment.

Petroleum products marketing equipment.

**Tires and Tubes (SIC 5014)**—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

#### **DRUGS, CHEMICALS, AND ALLIED PRODUCTS (SIC 502)**

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnishes in paste or powder form or ready for use; and chemicals and allied products not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in "Amusement and sporting goods" (part of SIC 5099).

**Drugs, drug proprietaries, and druggists' sundries (SIC 5022)**—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, medical, and hospital supplies are classified in "Professional equipment and supplies" (SIC 5086).

SIC 5022 is subdivided in some tables into—

General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales on "Pharmaceuticals, antibiotics, druggists' chemicals, biologicals, botanicals" and "Proprietary products, toiletries, druggists' sundries," and if annual sales volume was \$1 million or more.

Specialty-line drugs and toiletries.

**Paints and varnishes (SIC 5028)**—Establishments primarily engaged in the wholesale distribution of paints and varnishes in paste or powder form or ready for use. Glass and wallpaper are frequently handled as important secondary lines.

**Chemicals and allied products, n.e.c. (SIC 5029)**—Establishments primarily engaged in the wholesale distribution of chemicals not



**Active proprietors of unincorporated businesses**—The number of active proprietors shown in this report is based on crediting each sole proprietorship with one active proprietor and each partnership with two active proprietors for firms with first quarter 1967 payroll.

For multiunit proprietorships and partnerships, proprietors were credited to only one establishment of such multiunits.

**Operating expenses (including payroll)**—Operating expenses include payroll as well as other overhead expenses of the establishments and prorata share of any general office expense, but does not include the cost of merchandise for sale nor income or excise taxes. Any withdrawals by owners or part owners of unincorporated businesses are not included.

For merchandise agents and brokers, entries under column heading "operating expenses" represent the amount of brokerage or commissions received during 1967 on sales, or purchases, or merchandise for the account of others, rather than total expenses incurred.

**Inventories (end of year) at cost**—Inventories consist of stocks of merchandise for sale at the end of the year, at cost value rather than at sale price. Inventories are reported on an ownership basis, all merchandise owned by reporting establishments are included, even though some may be held by others for sale on consignment. Goods owned by others are not included.

**Central administrative offices and auxiliaries**—Each company included in this census was asked to identify and to report separately, as "central administrative office" or "auxiliary," those locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for such central administrative offices or auxiliaries primarily engaged in servicing wholesale establishments are presented in tables 11 and 12 of this report

**Form of organization**—Each establishment included in the 1967 Census of Business was classified into one of the following legal forms of organization:

**Individual proprietorships**—These are establishments owned by one person.

**Partnerships**—These are establishments owned by two persons or more each of whom has a financial interest in the business.

**Corporations**—These are establishments other than cooperatives owned by an organ-

ization or company legally incorporated under State laws.

**Cooperative associations**—These are establishments owned by an association of customers of the establishment, whether or not they are incorporated. In general, the distinguishing features of a cooperative are patronage dividends based on the volume of expenditures by the members and a limitation of one vote per member regardless of the amount of stock owned. The establishments are open to the public as a rule, but are patronized primarily by members of the association operating the business.

**Other legal forms**—These are establishments whose legal form of organization is not one of those defined above. Included in this group are estates, receiverships, joint ventures, etc.

## KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1967 edition of the SIC Manual, and as covered in the 1967 Census, includes establishments or places of business primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, and professional users; or to other wholesalers; or in negotiating as agents in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale in the United States market and exporters are included in wholesale trade.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the provisions of the 1967 edition of the SIC Manual. However, because in some instances a more detailed classification is required for census purposes than is available in the SIC Manual, additional kinds of business have been identified within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments selling a particular commodity or the sales of that commodity.

## Appendix B

### PROVISIONS OF LAW RELATING TO THE 1967 CENSUS OF BUSINESS

(From Title 13, United States Code)

SECTION 131. The Secretary shall take, compile, and publish censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with, and are compiled and published by, a designated regulatory body), in the year 1964, then in the year 1968, and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof.

SECTION 191. (a) Each of the censuses authorized by this chapter (other than censuses of population) shall include each State, the District of Columbia, Alaska, Hawaii, the Virgin Islands, Guam, and the Commonwealth of Puerto Rico, and as may be determined by the Secretary, such other possessions and areas over which the United States exercises jurisdiction, control, or sovereignty. Censuses of population shall include all geographic areas referred to in the preceding sentence. Inclusion of other areas over which the United States exercises jurisdiction or control shall be subject to the concurrence of the Secretary of State.

(b) For censuses taken in the Virgin Islands, Guam, or any possession or area not specifically designated in (a) above, the Secretary may utilize or adopt census data collected by the Governor or highest ranking Federal official, when such data are obtained in accordance with plans prescribed or approved by the Secretary.

SECTION 224. Whoever, being the owner, official, agent, person in charge, or assistant to the person in charge, of any company, business,

institution, establishment, religious body, or organization of any nature whatsoever, neglects or refuses, when requested by the Secretary or other authorized officer or employee of the Department of Commerce or bureau or agency thereof, whether such request be made by registered mail, by certified mail, by telegraph, by visiting representative, or by one or more of these methods, to answer completely and correctly to the best of his knowledge all questions relating to his company, business, institution, establishment, religious body, or other organization, or to records or statistics in his official custody, contained on any census or other schedule prepared and submitted to him under the authority of this title, shall be fined not more than \$500 or imprisoned not more than sixty days, or both; and if he willfully gives a false answer to any such question, he shall be fined not more than \$10,000 or imprisoned not more than one year, or both.

SECTION 9. (a) Neither the Secretary, nor any other officer or employee of the Department of Commerce or bureau or agency thereof, may, except as provided in section 8 of this title—

(1) use the information furnished under the provisions of this title for any purpose other than the statistical purposes for which it is supplied; or

(2) make any publication whereby the data furnished by any particular establishment or individual under this title can be identified; or

(3) permit anyone other than the sworn officers and employees of the Department or bureau or agency thereof to examine the individual reports.



# Appendix C

## WHOLESALE TRADE GENERAL QUESTIONS

Form Approved: Budget Bureau No. 41-S67015

FORM <b>CB-50D</b> (5004)	U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS	<b>NOTICE</b> —Response to this inquiry is required by law (Title 13 U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.				
<b>1967 CENSUS OF BUSINESS</b>		In correspondence pertaining to this report, please refer to this Census File Number <b>CB-50D (5004)</b>				
<b>GENERAL INSTRUCTIONS</b> (Single Establishment Firms)		Employer Identification No.				
<p>Please complete and return this form in the envelope provided.</p> <p>If you operated more than one establishment (location) under the same Employer Identification Number in 1967, entries on this report should be consolidated for all such locations except that in item 1, enter the location of your main establishment and in item 13 provide information separately for each location.</p> <p>If your Employer Identification Number (the number appearing on Employer's Quarterly Federal Tax Return, Treasury Form 941) was changed during 1967, submit a report for the entire period of operation in 1967 on one 1967 Census reporting form, and list all Employer Identification Numbers used during any part of 1967 in item 2.</p> <p>This report should cover the calendar year 1967 or, if records are maintained on a fiscal year basis, the report should cover the fiscal year which includes at least 10 months of 1967.</p> <p>If book figures are not available, enter your best estimates.</p> <p>If unusual circumstances should cause an undue burden in filing by the due date, or if you have any questions, please write to the <b>Jeffersonville Census Operations Office, Jeffersonville, Indiana 47130</b>.</p>		2				
<b>1. NAME AND PHYSICAL LOCATION</b>		<b>2. EMPLOYER IDENTIFICATION NUMBER</b>				
<p>a. Is the name shown in the label the name by which this establishment is known to the public?</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No (If "No," enter trade name above the label.)</p> <p>b. Is the address in the label—</p> <p>1. <input type="checkbox"/> The mail address of your establishment but not the actual physical location.</p> <p>2. <input type="checkbox"/> The mail address of your establishment (including number and street) which also is its actual physical location.</p> <p>3. <input type="checkbox"/> Neither of the above (e.g. accountant's office).</p> <p>(NOTE: If you marked box 1 or 3, or number and street are not shown in the label, complete c, d, and e below. If you marked box 2, complete d and e below.)</p> <p>c. Enter following physical location information</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Number and street</td> <td>City, village, or other place</td> </tr> <tr> <td>State</td> <td>ZIP code</td> </tr> </table> <p>(NOTE: If location cannot be described by number and street give name or number of highway and approximate distance from nearest town.)</p> <p>d. Enter name of county in which your establishment is located.....</p> <p>e. Is your establishment physically located within the boundaries of the city, village, or other place specified in the label or in "c"?</p> <p>1 <input type="checkbox"/> Yes    2 <input type="checkbox"/> No</p>		Number and street	City, village, or other place	State	ZIP code	<p>Is the Employer Identification (EI) Number printed in the address label the SAME as that used for this establishment on your latest 1967 Employer's Quarterly Federal Tax Return, Treasury Form 941?</p> <p><input type="checkbox"/> Yes    <input type="checkbox"/> No (If "No," enter the currently assigned EI Number here (9 digits))</p>
Number and street	City, village, or other place					
State	ZIP code					
<b>3. LEGAL FORM OF ORGANIZATION OF COMPANY OPERATING THIS ESTABLISHMENT</b>		<b>4. PERIOD OPERATED IN 1967</b>				
<p>1 <input type="checkbox"/> Individual proprietor</p> <p>2 <input type="checkbox"/> Partnership</p> <p>3 <input type="checkbox"/> Corporation (Do not mark if any form of cooperative association)</p> <p>4 <input type="checkbox"/> Co-op (cooperative association), corporate or noncorporate</p> <p>5 <input type="checkbox"/> Other (Specify).....</p>		<p>a. Was this establishment in business at the end of 1967?..... 1 <input type="checkbox"/> Yes    2 <input type="checkbox"/> No</p> <p>(NOTE: For establishments which were inactive during December 1967 due to seasonal or part-time operations, answer "Yes," unless the establishment was not owned at the end of the year.)</p> <p>h. How many months during 1967 did you own this establishment?.....</p>				
<b>COMPANY AFFILIATION</b>		Months				
<p>a. Mark this box <input type="checkbox"/> if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).</p> <p>b. Mark this box <input type="checkbox"/> if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Number of owned or controlled companies (if known).</p>		X-1				
Name of company	Mailing address (Number, street, city, State, ZIP code)	EI No. (9 digits)				

# WHOLESALE TRADE GENERAL QUESTIONS—Continued

## 5. TOTAL SALES IN 1967

<p><b>Line a</b>—Total net sales after deducting all returns, allowances, and discounts, but include excise taxes and sales taxes. Include at gross selling value (not commissions or brokerage) any goods sold or bought by you on a commission or brokerage basis for others, as well as sales for your own account. Include drop shipment sales where goods are shipped on your orders direct to your customers. Also include, at wholesale prices, sales or billings to any retail stores you may own. Include all receipts from services performed by you for your customers, but do NOT include any receipts derived from sources other than customers.</p> <p><b>Line b</b>—Mark "Yes," if you sold (or bought) any merchandise on a commission basis (i.e., for the account of others) in 1967. Mark "No," if you did not.</p> <p><b>Line c</b>—Gross selling (or purchase) value of business conducted for the account of others in 1967.</p> <p><b>Line d</b>—Commissions or brokerage received on transactions negotiated for others in 1967 (i.e., the amount of income your organization received in 1967 for selling or buying merchandise for others).</p> <p><b>Line e</b>—Percent of sales, if any, accounted for by goods produced by your company, your parent company or companies corporately affiliated with your company.</p>	a. TOTAL SALES (or purchases) and other operating receipts	Dollars	Cents	Key
			XX	X-4
	b. Did you sell (or buy) merchandise on a commission basis in 1967?.....	1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No		X-5
	c. Gross selling (or purchase) value of business conducted for the account of others in 1967 (Include in a above)	Dollars	Cents	X-6
			XX	
d. Commissions or brokerage received in transactions negotiated for others in 1967		XX	X-7	
e. Percentage of sales representing products produced by your company	Percent	%	X-8 *	

## 6. SALES BY CUSTOMER CLASSES

<p>Report the approximate percentage of your 1967 sales to each of the classes of customers. If book figures are not available, entries for these lines should represent your best approximations. Percentages should add to 100.</p> <p><b>Line a</b>—Sales to hospitals, clinics, laboratories, manufacturers, contractors and builders of all types, service businesses, State and local governments and other business concerns or institutions that normally buy for business use rather than for resale of the goods in the form purchased. Report sales to the Federal government on line b.</p> <p><b>Line b</b>—Sales to the Federal government (including the military, post exchanges, GSA, GPO, and similar Federal agencies). Include here only sales made by this establishment direct to Federal agencies. Sales to companies which in turn sell to Federal government agencies should be included under other parts of this inquiry according to the classification of the purchaser, principally in 6a.</p> <p><b>Line c</b>—Sales to retailers of all types (retail chain organizations, independent stores, department stores, etc.). Entry should represent percentage of your sales to purchasers who normally buy for resale to home consumers, individual users or to farmers.</p> <p><b>Line d</b>—Sales to organizations that normally purchase for resale at wholesale (including sales to purchasers who buy for resale to retailers or to industrial, institutional, and similar users).</p> <p><b>Line e</b>—Sales to household consumers, farmers, and individual users (including sales to your own employees).</p> <p><b>Line f</b>—Include sales made direct to buyers in foreign countries, or through their agents in this country. Include transfers, if any, to your own foreign branches. United States possessions should not be considered as foreign countries.</p>	a. To institutional, industrial, commercial, and professional users, and State and local governments	Approximate percent of total sales (item 5a)	Code	Key	
		%	1	1-1 ↑ 1-11 *	
	b. To the Federal government	%	5		
	c. To retailers	%	8		
	d. To wholesale organizations	%	9		
	e. To household consumers, individual users and farmers	%	6		
	f. Export sales	%	0		
	g. TOTAL (Lines a through f should add to 100)	100%			

## 7. PAYROLL, OPERATING EXPENSES AND INVENTORIES

<p><b>Line a</b>—Report total wages, salaries, bonuses, commissions, fees, and other remuneration paid to your employees during 1967, before deductions such as employees' Social Security contributions, withholding taxes, group insurance premiums, union dues, and savings bonds. INCLUDE such items as dismissal pay, vacation and sick leave pay, the cash equivalent of payment in kind (such as goods, lodging, food, and clothing). INCLUDE salaries of officers, if a corporation. DO NOT include compensation or payments to, or withdrawals by, proprietors or partners of an unincorporated business.</p> <p><b>Line b</b>—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. Do not include the cost of merchandise. Do not include income taxes and excise taxes. Unincorporated businesses should not include withdrawals by owners or part owners.</p> <p><b>Line c</b>—Report inventories of goods for sale at cost value rather than sale price. Include goods owned by you and consigned to others, but not goods of others in your possession. Report inventories as of the date specified, or nearest inventory date.</p>	a. Total ANNUAL payroll in 1967 before deductions	Dollars	Cents	Key
			XX	2-1
	b. Total 1967 operating expenses, including payroll		XX	2XX 2-4
	c. Merchandise inventories, at cost			
	(1) December 31, 1967.....		XX	2-5
(2) December 31, 1966.....		XX	2-6	

NOTE: Multiunit establishments were also requested to report first quarter 1967 payroll and number of employees for the pay period including March 12, 1967.

## 8. CREDIT SALES, RECEIVABLES, AND BAD DEBT LOSSES

<p><b>Line a</b>—Report as credit sales all sales other than those for which customer made full payment at time of sale or when invoice was rendered, whether payment was made in cash, by check, money order, or draft. If no sales were made on credit, please enter "None."</p> <p><b>Line b</b>—Report the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year before deducting reserves for bad debt losses. Omit receivables sold to banks, factors, etc.</p> <p><b>Line c</b>—Report the amount of receivables written off during 1967 as uncollectable, after deducting any write-offs that subsequently proved to be collectable.</p>	a. Approximately what percent of your 1967 sales were made on credit?	Percent		Key
		%		2-7
		Dollars	Cents	
	b. Accounts and notes receivable, outstanding as of December 31, 1967		XX	2-8
	c. Bad debt losses, 1967		XX	2-9 *



# WHOLESALE TRADE GENERAL QUESTIONS—Continued

9. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1967									
<p><b>Lines (1) and (2)</b>—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.</p> <p><b>Line b</b>—If you or your company own the building (or portion of the building) in which your merchandise is warehoused and does not lease space, mark the first box. If it leases space only, mark the second box. However, if it owns a part of the warehouse space and also leases space, mark the third box.</p> <p><b>Line c</b>—Mark the year or period in which the warehouse (or principal building, if more than one) was built.</p>				<p><b>a.</b> Occupiable floor space (under roof)—occupied and unoccupied—of this establishment</p> <p>(1) In single story building .....</p>		Square feet		Key	
				<p>(2) In multiple-story building.....</p>				3-1	
				<p>(3) <b>TOTAL FLOOR SPACE</b> → (Sum of lines (1) and (2))</p>				3-3	
				<p><b>b.</b> Mark the appropriate box</p> <p>1 <input type="checkbox"/> We own the building</p> <p>2 <input type="checkbox"/> We lease the building</p> <p>3 <input type="checkbox"/> We own a building AND also lease space</p>				3-4	
<p><b>c.</b> Mark the appropriate box</p> <p>1 <input type="checkbox"/> Completed in 1966-67                      7 <input type="checkbox"/> 1930-39</p> <p>2 <input type="checkbox"/> 1960-65    8 <input type="checkbox"/> 1920-29</p> <p>3 <input type="checkbox"/> 1955-59    9 <input type="checkbox"/> 1910-19</p> <p>4 <input type="checkbox"/> 1950-54    0 <input type="checkbox"/> Prior to 1910</p> <p>5 <input type="checkbox"/> 1945-49    X <input type="checkbox"/> Prior to 1940</p> <p>6 <input type="checkbox"/> 1940-44    but age unknown</p>				3-5					
10. MATERIALS HANDLING EQUIPMENT USED, MID-DECEMBER 1967					11. TRUCKS, TRUCK TRACTORS, AND TRUCK TRAILERS OPERATED, MID-DECEMBER 1967—Include all street and highway-type vehicles owned or leased without drivers. Exclude vehicles held for sale and any vehicles leased by you to others.				
<p><b>a.</b> Did you operate the following equipment in this place of business, mid-December 1967?</p> <p>Conveyor.....</p> <p>Towline.....</p> <p>Overhead track.....</p> <p>Crane.....</p> <p>Elevator.....</p>				3-6X		<p><b>a.</b> 1 <input type="checkbox"/> None—Mark if this establishment operated none of the vehicles described below.                      3-10 *</p>			
				<p>Yes      No</p>		<p><b>b.</b> Number and type of vehicles operated mid-December 1967</p>			
				<p>1      2</p>		<p>4      4-1      4-2      4-3      4-4 *</p>			
				<p>1      2</p>		<p>Number of vehicles</p> <p>Total      Owned      Leased (without drivers)</p>			
<p><b>b.</b> Enter the number of each of the following used in this establishment, mid-December 1967</p> <p>(1) Fork-lift trucks.....</p> <p>(2) Other motorized materials handling equipment.....</p>				<p>Number      Key</p>		<p>Trucks, by body type</p> <p>(1) Closed top vans                      1</p> <p>(2) Open top vans, platform, stake, or other open top trucks                      2</p> <p>(3) Pick-up, standard panel; or other light delivery trucks                      3</p> <p>(4) Other over-the-road trucks                      4</p> <p>Truck tractors and trailers</p> <p>(1) Truck tractors                      8</p> <p>(2) Semitrailers and full trailers                      9</p>			
				<p>3-8</p>					
				<p>3-9</p>					
<p>This space may be used for any explanation that may be helpful in understanding your report.</p>									
<p><b>17.</b>      Name of person to contact regarding this report      Address (Number, street, city, State, ZIP code)      Telephone No.</p> <p>Area code      Number      Extension</p>									
<p><b>CERTIFICATION</b>      This report is substantially accurate and covers the period from _____ to _____</p> <p>Signature of authorized person      Title      Date</p>									

# Appendix D

## KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS

Listed below are wholesale titles and their corresponding reporting-form numbers for merchant wholesalers and manufacturers' sales branches and sales offices. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D. C. 20233.

Kind-of-business title	Form number	Kind-of-business title	Form number
<b>Merchant Wholesalers</b>		<b>Merchant Wholesalers—Continued</b>	
<b>MOTOR VEHICLES, AND AUTOMOTIVE EQUIPMENT</b>		<b>PETROLEUM AND PETROLEUM PRODUCTS</b>	
Automobiles and other motor vehicles -----	CB-50A	Petroleum bulk stations and terminals -----	CB-50L
Automotive equipment -----		Other petroleum and products establishments -----	
Tires and tubes -----			
<b>DRUGS, CHEMICALS, AND ALLIED PRODUCTS</b>		<b>SCRAP AND WASTE MATERIALS</b>	
Drugs, drug proprietaries, and druggists' sundries -----	CB-50B	Iron and steel scrap -----	CB-50M
Paints and varnishes -----		Waste materials -----	
Chemicals and allied products, n.e.c. -----			
<b>PIECE GOODS, NOTIONS, AND APPAREL</b>		<b>TOBACCO AND ITS PRODUCTS</b>	
Piece goods (woven fabrics) -----	CB-50C	Tobacco and its products -----	CB-50D
Notions and other dry goods -----			
Men's and boys' clothing and furnishings -----			
Women's, children's, and infants' clothing and accessories -----			
Footwear -----			
<b>GROCERIES AND RELATED PRODUCTS</b>		<b>BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES</b>	
Groceries, general line -----	CB-50D	Beer and ale -----	CB-50D
Frozen foods -----		Wine and distilled spirits -----	
Dairy products -----			
Poultry and poultry products -----			
Confectionery -----			
Fish and seafoods -----			
Meats and meat products -----			
Fresh fruits and vegetables -----			
Groceries and related products, n.e.c. -----			
<b>FARM PRODUCTS—RAW MATERIALS</b>		<b>PAPER AND ITS PRODUCTS</b>	
Cotton -----	CB-50E	Printing and writing paper -----	CB-50B
Grain -----		Industrial and personal service papers -----	
Livestock, except horses and mules -----		Stationery, office supplies, and greeting cards -----	
Farm products—raw materials, n.e.c. -----			
<b>ELECTRICAL GOODS</b>		<b>FURNITURE AND HOME FURNISHINGS</b>	
Electrical apparatus and equipment, wiring supplies, and construction materials -----	CB-50F	Furniture (household, office) -----	CB-50C
Electrical appliances, television and radio sets -----		Home furnishings and floor coverings -----	
Electronic parts and equipment -----			
<b>HARDWARE; PLUMBING, HEATING EQUIPMENT, SUPPLIES</b>		<b>LUMBER AND CONSTRUCTION MATERIALS</b>	
Hardware -----	CB-50G	Lumber and millwork -----	CB-50N
Plumbing and heating equipment and supplies -----		Construction materials -----	
Air-conditioning and refrigeration equipment and supplies -----			
<b>MACHINERY, EQUIPMENT, AND SUPPLIES</b>		<b>WHOLESALE ESTABLISHMENTS, N.E.C.</b>	
Commercial machines and equipment -----	CB-50H	Amusement and sporting goods -----	CB-50P
Construction and mining machinery and equipment -----		Books, periodicals, and newspapers -----	
Industrial machinery and equipment -----		Farm supplies -----	
Industrial supplies -----		Jewelry, diamonds, and precious stones -----	
Farm machinery and equipment -----	Art goods and advertising specialties -----		
Professional equipment and supplies -----	Other products -----		
Service establishment equipment and supplies -----			
Transportation equipment, except motor vehicles -----	CB-50J		
<b>METALS AND MINERALS, N.E.C.</b>		<b>Manufacturers' Sales Branches and Sales Offices</b>	
Coal -----	CB-50K	Food, tobacco, and kindred products -----	CB-51A
Metals service centers -----		Apparel, textiles, textile products (except footwear) -----	CB-51B
Metals sales offices -----		Lumber, furniture (wood and metal), and wood products -----	CB-51C
		Paper, publications, and kindred products -----	CB-51D
		Drugs, chemicals, petroleum, and allied products -----	CB-51E
		Products of rubber, glass, plastics, leather, and stone -----	CB-51F
		Primary and fabricated metals and metal products -----	CB-51G
		Commercial, industrial machinery, and equipment (except electric) -----	CB-51H
		Electric and electronic equipment and supplies -----	CB-51J
		Automotive, aircraft, marine, rail, and allied equipment -----	CB-51K
		Professional instruments, photographic goods, sporting goods, jewelry, and allied products -----	CB-51L



# Appendix E

## STANDARD METROPOLITAN STATISTICAL AREAS

(Area titles and definitions of the 2 Standard Consolidated Areas and the 230 Standard Metropolitan Statistical Areas in the United States established by the Bureau of the Budget as of January 15, 1968)

Chicago, Ill.—Northwestern Indiana Standard Consolidated Area .....	Consists of Chicago, Ill., and Gary—Hammond—East Chicago, Ind., Standard Metropolitan Statistical Areas
New York, N.Y.—Northeastern New Jersey Standard Consolidated Area .....	Consists of the following Standard Metropolitan Statistical Areas: New York, N.Y.; Newark, N.J.; Jersey City, N.J.; Paterson—Clifton—Passaic, N.J.; and of Middlesex and Somerset Counties, N.J.
Abilene, Tex. ....	Consists of Jones and Taylor Counties, Tex.
Akron, Ohio .....	Consists of Portage and Summit Counties, Ohio
Albany, Ga. ....	Coextensive with Dougherty County, Ga.
Albany—Schenectady—Troy, N.Y. ....	Consists of Albany, Rensselaer, Saratoga, and Schenectady Counties, N.Y.
Albuquerque, N. Mex. ....	Coextensive with Bernalillo County, N. Mex.
Allentown—Bethlehem—Easton, Pa.—N.J. ....	Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N.J.
Altoona, Pa. ....	Coextensive with Blair County, Pa.
Amarillo, Tex. ....	Consists of Potter and Randall Counties, Tex.
Anaheim—Santa Ana—Garden Grove, Calif. ....	Coextensive with Orange County, Calif.
Anderson, Ind. ....	Coextensive with Madison County, Ind.
Ann Arbor, Mich. ....	Coextensive with Washtenaw County, Mich.
Asheville, N.C. ....	Coextensive with Buncombe County, N.C.
Atlanta, Ga. ....	Consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties, Ga.
Atlantic City, N.J. ....	Coextensive with Atlantic County, N.J.
Augusta, Ga.—S.C. ....	Consists of Richmond County, Ga., and Aiken County, S. C.
Austin, Tex. ....	Coextensive with Travis County, Tex.
Bakersfield, Calif. ....	Coextensive with Kern County, Calif.
Baltimore, Md. ....	Consists of Baltimore city and Anne Arundel, Baltimore, Carroll, Harford and Howard Counties, Md.
Baton Rouge, La. ....	Coextensive with East Baton Rouge Parish, La.
Bay City, Mich. ....	Coextensive with Bay County, Mich.
Beaumont—Port Arthur—Orange, Tex. ....	Consists of Jefferson and Orange Counties, Tex.
Billings, Mont. ....	Coextensive with Yellowstone County, Mont.
Biloxi—Gulfport, Miss. ....	Coextensive with Harrison County, Miss.
Binghamton, N.Y.—Pa. ....	Consists of Broome and Tioga Counties, N.Y., and Susquehanna County, Pa.
Birmingham, Ala. ....	Consists of Jefferson, Shelby, and Walker Counties, Ala.
Bloomington—Normal, Ill. ....	Coextensive with McLean County, Ill.
Boise City, Idaho ....	Coextensive with Ada County, Idaho
Boston, Mass. ....	Consists of all of Suffolk County; Beverly, Lynn, Peabody, and Salem cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Sherborn, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Quincy city, and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Holbrook, Medfield, Millis, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Duxbury, Hanover, Hingham, Hull, Marshfield, Norwell, Pembroke, Rockland, and Scituate towns in Plymouth County, Mass.
Bridgeport, Conn. ....	Consists of Bridgeport and Shelton cities, and Easton, Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Milford city in New Haven County, Conn.
Brockton, Mass. ....	Consists of Easton town in Bristol County; Avon and Stoughton towns in Norfolk County; and Brockton city, and Abington, Bridgewater, East Bridgewater, Hanson, West Bridgewater, and Whitman towns in Plymouth County, Mass.
Brownsville—Harlingen—San Benito, Tex. ....	Coextensive with Cameron County, Tex.
Buffalo, N.Y. ....	Consists of Erie and Niagara Counties, N.Y.
Canton, Ohio ....	Coextensive with Stark County, Ohio
Cedar Rapids, Iowa ....	Coextensive with Linn County, Iowa
Champaign—Urbana, Ill. ....	Coextensive with Champaign County, Ill.
Charleston, S.C. ....	Consists of Berkeley and Charleston Counties, S.C.

## STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Charleston, W. Va. ....	Coextensive with Kanawha County, W. Va.
Charlotte, N.C. ....	Consists of Mecklenburg and Union Counties, N.C.
Chattanooga, Tenn.-Ga. ....	Consists of Hamilton County, Tenn., and Walker County, Ga.
Chicago, Ill. ....	Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, Ill.
Cincinnati, Ohio-Ky.-Ind. ....	Consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.
Cleveland, Ohio ....	Consists of Cuyahoga, Geauga, Lake, and Medina Counties, Ohio
Colorado Springs, Colo. ....	Coextensive with El Paso County, Colo.
Columbia, S.C. ....	Consists of Lexington and Richland Counties, S.C.
Columbus, Ga.-Ala. ....	Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala.
Columbus, Ohio ....	Consists of Delaware, Franklin, and Pickaway Counties, Ohio
Corpus Christi, Tex. ....	Consists of Nueces and San Patricio Counties, Tex.
Dallas, Tex. ....	Consists of Collin, Dallas, Denton, Ellis, Kaufman, and Rockwall Counties, Tex.
Davenport-Rock Island-Moline, Iowa-Ill. ....	Consists of Scott County, Iowa, and Henry and Rock Island Counties, Ill.
Dayton, Ohio ....	Consists of Greene, Miami, Montgomery, and Preble Counties, Ohio
Decatur, Ill. ....	Coextensive with Macon County, Ill.
Denver, Colo. ....	Consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties, Colo.
Des Moines, Iowa ....	Coextensive with Polk County, Iowa
Detroit, Mich. ....	Consists of Macomb, Oakland, and Wayne Counties, Mich.
Dubuque, Iowa ....	Coextensive with Dubuque County, Iowa
Duluth-Superior, Minn.-Wis. ....	Consists of St. Louis County, Minn., and Douglas County, Wis.
Durham, N.C. ....	Consists of Durham and Orange Counties, N.C.
El Paso, Tex. ....	Coextensive with El Paso County, Tex.
Erie, Pa. ....	Coextensive with Erie County, Pa.
Eugene, Oreg. ....	Coextensive with Lane County, Oreg.
Evansville, Ind.-Ky. ....	Consists of Vanderburgh and Warrick Counties, Ind., and Henderson County, Ky.
Fall River, Mass.-R.I. ....	Consists of Fall River city, and Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R.I.
Fargo-Moorhead, N. Dak.-Minn. ....	Consists of Cass County, N. Dak., and Clay County, Minn.
Fayetteville, N.C. ....	Coextensive with Cumberland County, N.C.
Fitchburg-Leominster, Mass. ....	Consists of Shirley and Townsend towns in Middlesex County; and Fitchburg and Leominster cities, and Lunenburg and Westminster towns in Worcester County, Mass.
Flint, Mich. ....	Consists of Genesee and Lapeer Counties, Mich.
Fort Lauderdale-Hollywood, Fla. ....	Coextensive with Broward County, Fla.
Fort Smith, Ark.-Okla. ....	Consists of Crawford and Sebastian Counties, Ark.; and LeFlore and Sequoyah Counties, Okla.
Fort Wayne, Ind. ....	Coextensive with Allen County, Ind.
Fort Worth, Tex. ....	Consists of Johnson and Tarrant Counties, Tex.
Fresno, Calif. ....	Coextensive with Fresno County, Calif.
Gadsden, Ala. ....	Coextensive with Etowah County, Ala.
Galveston-Texas City, Tex. ....	Coextensive with Galveston County, Tex.
Gary-Hammond-East Chicago, Ind. ....	Consists of Lake and Porter Counties, Ind.
Grand Rapids, Mich. ....	Consists of Kent and Ottawa Counties, Mich.
Great Falls, Mont. ....	Coextensive with Cascade County, Mont.
Green Bay, Wis. ....	Coextensive with Brown County, Wis.
Greensboro-Winston-Salem-High Point, N.C. ....	Consists of Forsyth, Guilford, Randolph, and Yadkin Counties, N.C.
Greenville, S.C. ....	Consists of Greenville and Pickens Counties, S.C.
Hamilton-Middletown, Ohio ....	Coextensive with Butler County, Ohio
Harrisburg, Pa. ....	Consists of Cumberland, Dauphin, and Perry Counties, Pa.
Hartford, Conn. ....	Consists of Hartford city, and Avon, Bloomfield, Canton, East Granby, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Granby, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; Cromwell town in Middlesex County; and Andover, Bolton, Coventry, Ellington, and Vernon towns in Tolland County, Conn.
Honolulu, Hawaii ....	Coextensive with Honolulu County, Hawaii
Houston, Tex. ....	Consists of Brazoria, Fort Bend, Harris, Liberty, and Montgomery Counties, Tex.
Huntington-Ashland, W. Va.-Ky.-Ohio ....	Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio
Huntsville, Ala. ....	Consists of Limestone and Madison Counties, Ala.



## STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Indianapolis, Ind. ....	Consists of Boone, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties, Ind.
Jackson, Mich. ....	Coextensive with Jackson County, Mich.
Jackson, Miss. ....	Consists of Hinds and Rankin Counties, Miss.
Jacksonville, Fla. ....	Coextensive with Duval County, Fla.
Jersey City, N.J. ....	Coextensive with Hudson County, N.J.
Johnstown, Pa. ....	Consists of Cambria and Somerset Counties, Pa.
Kalamazoo, Mich. ....	Coextensive with Kalamazoo County, Mich.
Kansas City, Mo.—Kans. ....	Consists of Cass, Clay, Jackson, and Platte Counties, Mo., and Johnson and Wyandotte Counties, Kans.
Kenosha, Wis. ....	Coextensive with Kenosha County, Wis.
Knoxville, Tenn. ....	Consists of Anderson, Blount, and Knox Counties, Tenn.
Lafayette, La. ....	Coextensive with Lafayette Parish, La.
Lafayette—West Lafayette, Ind. ....	Coextensive with Tippecanoe County, Ind.
Lake Charles, La. ....	Coextensive with Calcasieu Parish, La.
Lancaster, Pa. ....	Coextensive with Lancaster County, Pa.
Lansing, Mich. ....	Consists of Clinton, Eaton, and Ingham Counties, Mich.
Laredo, Tex. ....	Coextensive with Webb County, Tex.
Las Vegas, Nev. ....	Coextensive with Clark County, Nev.
Lawrence—Haverhill, Mass.—N.H. ....	Consists of Lawrence and Haverhill cities, and Andover, Georgtown, Groveland, Merrimac, Methuen, North Andover, and West Newbury towns in Essex County, Mass.; and Newton, Plaistow, and Salem towns in Rockingham County, N.H.
Lawton, Okla. ....	Coextensive with Comanche County, Okla.
Lewiston—Auburn, Maine ....	Consists of Auburn and Lewiston cities, and Lisbon town in Androscoggin County, Maine
Lexington, Ky. ....	Coextensive with Fayette County, Ky.
Lima, Ohio ....	Consists of Allen, Putnam, and Van Wert Counties, Ohio
Lincoln, Nebr. ....	Coextensive with Lancaster County, Nebr.
Little Rock—North Little Rock, Ark. ....	Consists of Pulaski and Saline Counties, Ark.
Lorain—Elyria, Ohio ....	Coextensive with Lorain County, Ohio
Los Angeles—Long Beach, Calif. ....	Coextensive with Los Angeles County, Calif.
Louisville, Ky.—Ind. ....	Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind.
Lowell, Mass. ....	Consists of Lowell city, and Billerica, Chelmsford, Dracut, Tewksbury, Tyngsborough, and Westford towns in Middlesex County, Mass.
Lubbock, Tex. ....	Coextensive with Lubbock County, Tex.
Lynchburg, Va. ....	Consists of Lynchburg city, and Amherst and Campbell Counties, Va.
Macon, Ga. ....	Consists of Bibb and Houston Counties, Ga.
Madison, Wis. ....	Coextensive with Dane County, Wis.
Manchester, N.H. ....	Consists of Manchester city, and Bedford and Goffstown towns in Hillsborough County; and Hooksett town in Merrimack County, N.H.
Mansfield, Ohio ....	Coextensive with Richland County, Ohio
McAllen—Pharr—Edinburg, Tex. ....	Coextensive with Hidalgo County, Tex.
Memphis, Tenn.—Ark. ....	Consists of Shelby County, Tenn., and Crittenden County, Ark.
Meriden, Conn. ....	Coextensive with Meriden city in New Haven County, Conn.
Miami, Fla. ....	Coextensive with Dade County, Fla.
Midland, Tex. ....	Coextensive with Midland County, Tex.
Milwaukee, Wis. ....	Consists of Milwaukee, Ozaukee, Washington, and Waukesha Counties, Wis.
Minneapolis—St. Paul, Minn. ....	Consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties, Minn.
Mobile, Ala. ....	Consists of Baldwin and Mobile Counties, Ala.
Monroe, La. ....	Coextensive with Ouachita Parish, La.
Montgomery, Ala. ....	Consists of Elmore and Montgomery Counties, Ala.
Muncie, Ind. ....	Coextensive with Delaware County, Ind.
Muskegon—Muskegon Heights, Mich. ....	Coextensive with Muskegon County, Mich.
Nashville, Tenn. ....	Consists of Davidson, Sumner, and Wilson Counties, Tenn.
New Bedford, Mass. ....	Consists of New Bedford city, and Acushnet, Dartmouth, and Fairhaven towns in Bristol County; and Marion and Mattapoisett towns in Plymouth County, Mass.
New Britain, Conn. ....	Consists of New Britain city, and Berlin, Plainville, and Southington towns in Hartford County, Conn.
New Haven, Conn. ....	Consists of New Haven city, and Bethany, Branford, East Haven, Guilford, Hamden, North Branford, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County, Conn.
New London—Groton—Norwich, Conn. ....	Consists of New London and Norwich cities, and East Lyme, Griswold, Groton, Ledyard, Lisbon, Montville, Old Lyme, Preston, Sprague, Stonington, and Waterford towns in New London County, Conn.

## STANDARD METROPOLITAN STATISTICAL AREAS—Continued

New Orleans, La. ....	Consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes, La.
New York, N.Y. ....	Consists of New York City, and Nassau, Rockland, Suffolk, and Westchester Counties, N.Y.
Newark, N.J. ....	Consists of Essex, Morris, and Union Counties, N.J.
Newport News-Hampton, Va. ....	Consists of Newport News and Hampton cities, and York County, Va.
Norfolk-Portsmouth, Va. ....	Consists of Chesapeake, Norfolk, Portsmouth, and Virginia Beach cities, Va.
Norwalk, Conn. ....	Consists of Norwalk city, and Westport and Wilton towns in Fairfield County, Conn.
Odessa, Tex. ....	Coextensive with Ector County, Tex.
Ogden, Utah ....	Coextensive with Weber County, Utah
Oklahoma City, Okla. ....	Consists of Canadian, Cleveland, and Oklahoma Counties, Okla.
Omaha, Nebr.-Iowa ....	Consists of Douglas and Sarpy Counties, Nebr., and Pottawattamie County, Iowa.
Orlando, Fla. ....	Consists of Orange and Seminole Counties, Fla.
Oxnard-Ventura, Calif. ....	Coextensive with Ventura County, Calif.
Paterson-Clifton-Passaic, N.J. ....	Consists of Bergen and Passaic Counties, N.J.
Pensacola, Fla. ....	Consists of Escambia and Santa Rosa Counties, Fla.
Peoria, Ill. ....	Consists of Peoria, Tazewell, and Woodford Counties, Ill.
Philadelphia, Pa.-N.J. ....	Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa., and Burlington, Camden, and Gloucester Counties, N.J.
Phoenix, Ariz. ....	Coextensive with Maricopa County, Ariz.
Pine Bluff, Ark. ....	Coextensive with Jefferson County, Ark.
Pittsburgh, Pa. ....	Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
Pittsfield, Mass. ....	Consists of Pittsfield city, and Dalton, Lanesborough, Lee, and Lenox towns in Berkshire County, Mass.
Portland, Maine ....	Consists of Portland, South Portland, and Westbrook cities, and Cape Elizabeth, Cumberland, Falmouth, Gorham, Scarborough, and Yarmouth towns in Cumberland County, Maine
Portland, Oreg.-Wash. ....	Consists of Clackamas, Multnomah, and Washington Counties, Oreg., and Clark County, Wash.
Providence-Pawtucket-Warwick, R.I.-Mass. ....	Consists of all of Bristol County; Warwick city, and Coventry, East Greenwich, and West Warwick towns in Kent County; Jamestown town in Newport County; Central Falls, Cranston, East Providence, Pawtucket, Providence, and Woonsocket cities, and Burrillville, Cumberland, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; and Narragansett and North Kingstown towns in Washington County, R.I. Also, Attleboro city and North Attleborough, Rehoboth, and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; and Blackstone and Millville towns in Worcester County, Mass.
Provo-Orem, Utah ....	Coextensive with Utah County, Utah
Pueblo, Colo. ....	Coextensive with Pueblo County, Colo.
Racine, Wis. ....	Coextensive with Racine County, Wis.
Raleigh, N.C. ....	Coextensive with Wake County, N.C.
Reading, Pa. ....	Coextensive with Berks County, Pa.
Reno, Nev. ....	Coextensive with Washoe County, Nev.
Richmond, Va. ....	Consists of Richmond city, and Chesterfield, Hanover, and Henrico Counties, Va.
Roanoke, Va. ....	Consists of Roanoke and Salem cities and Roanoke County, Va.
Rochester, N.Y. ....	Consists of Livingston, Monroe, Orleans, and Wayne Counties, N.Y.
Rockford, Ill. ....	Consists of Boone and Winnebago Counties, Ill.
Sacramento, Calif. ....	Consists of Placer, Sacramento, and Yolo Counties, Calif.
Saginaw, Mich. ....	Coextensive with Saginaw County, Mich.
St. Joseph, Mo. ....	Coextensive with Buchanan County, Mo.
St. Louis, Mo.-Ill. ....	Consists of St. Louis city, and Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
Salem, Oreg. ....	Consists of Marion and Polk Counties, Oreg.
Salinas-Monterey, Calif. ....	Coextensive with Monterey County, Calif.
Salt Lake City, Utah ....	Consists of Davis and Salt Lake Counties, Utah
San Angelo, Tex. ....	Coextensive with Tom Green County, Tex.
San Antonio, Tex. ....	Consists of Bexar and Guadalupe Counties, Tex.
San Bernardino-Riverside-Ontario, Calif. ....	Consists of Riverside and San Bernardino Counties, Calif.
San Diego, Calif. ....	Coextensive with San Diego County, Calif.
San Francisco-Oakland, Calif. ....	Consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties, Calif.



## STANDARD METROPOLITAN STATISTICAL AREAS—Continued

San Jose, Calif. ....	Coextensive with Santa Clara County, Calif.
Santa Barbara, Calif. ....	Coextensive with Santa Barbara County, Calif.
Savannah, Ga. ....	Coextensive with Chatham County, Ga.
Scranton, Pa. ....	Coextensive with Lackawanna County, Pa.
Seattle-Everett, Wash. ....	Consists of King and Snohomish Counties, Wash.
Sherman-Denison, Tex. ....	Coextensive with Grayson County, Tex.
Shreveport, La. ....	Consists of Bossier and Caddo Parishes, La.
Sioux City, Iowa-Nebr. ....	Consists of Woodbury County, Iowa, and Dakota County, Nebr.
Sioux Falls, S. Dak. ....	Coextensive with Minnehaha County, S. Dak.
South Bend, Ind. ....	Consists of Marshall and St. Joseph Counties, Ind.
Spokane, Wash. ....	Coextensive with Spokane County, Wash.
Springfield, Ill. ....	Coextensive with Sangamon County, Ill.
Springfield, Mo. ....	Coextensive with Greene County, Mo.
Springfield, Ohio ....	Coextensive with Clark County, Ohio
Springfield-Chicopee-Holyoke, Mass.-Conn. ....	Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Hampden, Longmeadow, Ludlow, Monson, Palmer, Southwick, West Springfield, and Wilbraham towns in Hampden County; Northampton city, and Easthampton, Granby, Hadley, and South Hadley towns in Hampshire County; and Warren town in Worcester County, Mass.; and Somers town in Tolland County, Conn.
Stamford, Conn. ....	Consists of Stamford city, and Darien, Greenwich, and New Canaan towns in Fairfield County, Conn.
Steubenville-Weirton, Ohio-W. Va. ....	Consists of Jefferson County, Ohio, and Brooke and Hancock Counties, W. Va.
Stockton, Calif. ....	Coextensive with San Joaquin County, Calif.
Syracuse, N.Y. ....	Consists of Madison, Onondaga, and Oswego Counties, N.Y.
Tacoma, Wash. ....	Coextensive with Pierce County, Wash.
Tallahassee, Fla. ....	Coextensive with Leon County, Fla.
Tampa-St. Petersburg, Fla. ....	Consists of Hillsborough and Pinellas Counties, Fla.
Terre Haute, Ind. ....	Consists of Clay, Sullivan, Vermillion, and Vigo Counties, Ind.
Texarkana, Tex.-Ark. ....	Consists of Bowie County, Tex., and Miller County, Ark.
Toledo, Ohio-Mich. ....	Consists of Lucas and Wood Counties, Ohio, and Monroe County, Mich.
Topeka, Kans. ....	Coextensive with Shawnee County, Kans.
Trenton, N.J. ....	Coextensive with Mercer County, N.J.
Tucson, Ariz. ....	Coextensive with Pima County, Ariz.
Tulsa, Okla. ....	Consists of Creek, Osage, and Tulsa Counties, Okla.
Tuscaloosa, Ala. ....	Coextensive with Tuscaloosa County, Ala.
Tyler, Tex. ....	Coextensive with Smith County, Tex.
Utica-Rome, N.Y. ....	Consists of Herkimer and Oneida Counties, N.Y.
Vallejo-Napa, Calif. ....	Consists of Napa and Solano Counties, Calif.
Vineland-Millville-Bridgeton, N.J. ....	Coextensive with Cumberland County, N.J.
Waco, Tex. ....	Coextensive with McLennan County, Tex.
Washington, D.C.-Md.-Va. ....	Consists of Washington, D.C.; Montgomery and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church cities, and Arlington, Fairfax, Loudon, and Prince William Counties, Va.
Waterbury, Conn. ....	Consists of Thomaston, Watertown, and Woodbury towns in Litchfield County; and Waterbury city, Naugatuck borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven, County, Conn.
Waterloo, Iowa ....	Coextensive with Black Hawk County, Iowa
West Palm Beach, Fla. ....	Coextensive with Palm Beach County, Fla.
Wheeling, W. Va.-Ohio ....	Consists of Marshall and Ohio Counties, W. Va., and Belmont County, Ohio
Wichita, Kans. ....	Consists of Butler and Sedgwick Counties, Kans.
Wichita Falls, Tex. ....	Consists of Archer and Wichita Counties, Tex.
Wilkes-Barre-Hazleton, Pa. ....	Coextensive with Luzerne County, Pa.
Wilmington, Del.-N.J.-Md. ....	Consists of New Castle County, Del., Salem County, N.J., and Cecil County, Md.
Wilmington, N.C. ....	Consists of Brunswick and New Hanover Counties, N.C.
Worcester, Mass. ....	Consists of Worcester city, and Auburn, Berlin, Boylston, Brookfield, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Paxton, Shrewsbury, Spencer, Sterling, Sutton, Upton, Westborough, and West Boylston towns in Worcester County, Mass.
York, Pa. ....	Consists of Adams and York Counties, Pa.
Youngstown-Warren, Ohio ....	Consists of Mahoning and Trumbull Counties, Ohio











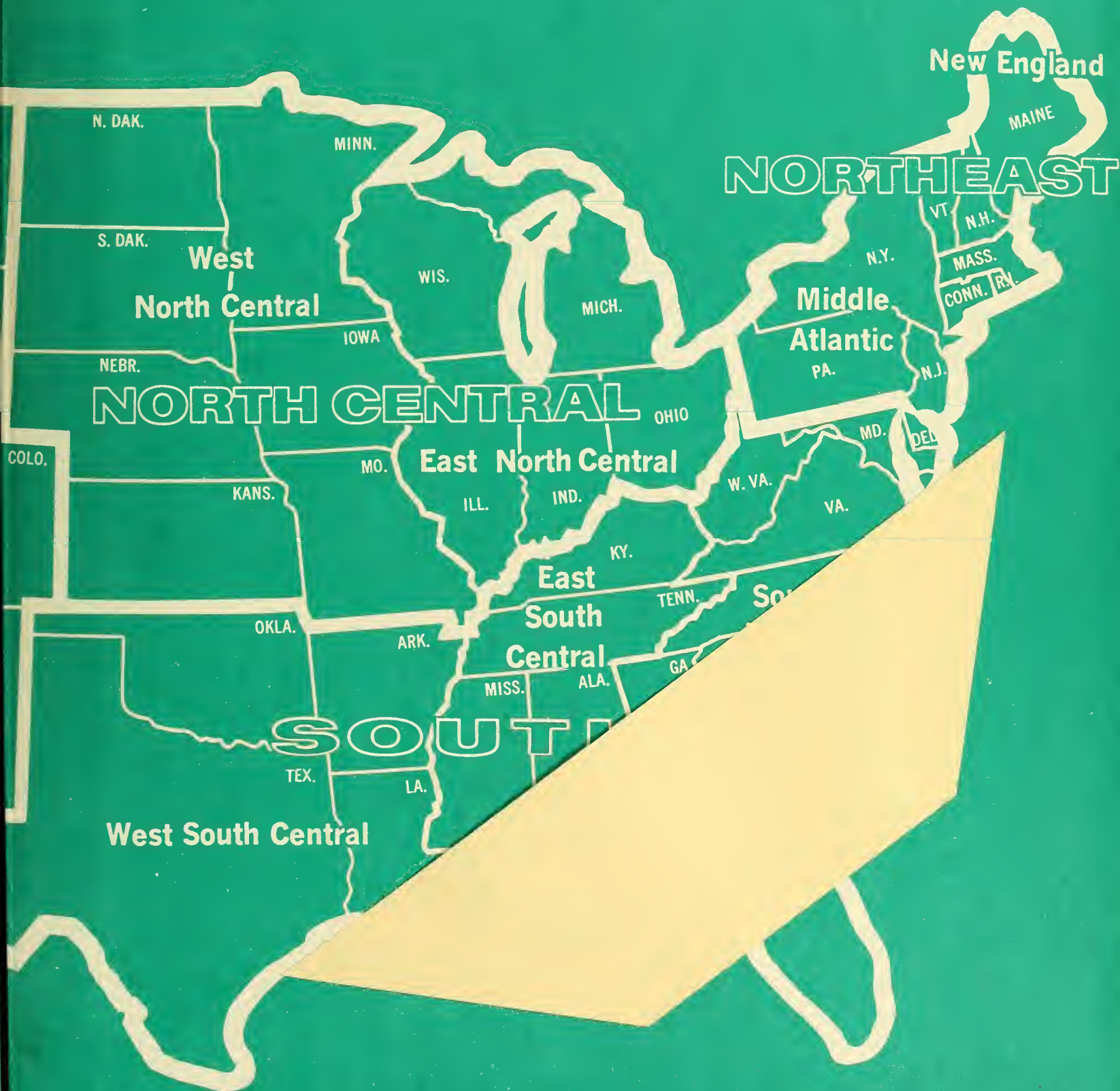


# CENSUS REGIONS AND GEOGRAPHIC DIVISIONS

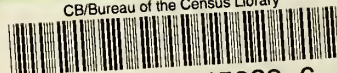




# OF THE UNITED STATES



CB/Bureau of the Census Library



5 0673 01045039 6